#### 1.1 General

### **Foundation**

The deed dd. 27 March 2006 indicates that Vereniging Wikimedia Nederland was founded on that date. The association is registered with the Chamber of Commerce under number 17189036.

### **Objective**

The objective of the Vereniging Wikimedia Nederland is described in article 2 of the articles of association as follows:

To encourage the collection of, and the establishment of access to, free and/or freely accessible information in any form, particularly – but not limited to – using the Internet in order to preserve this information.

## 1.2 Result comparison

For the purposes of analysing the result of the association, you are provided with the overview below based on the statement of income and expenses.

	2017		2016	
	€	%	€	%
Income	457,592	100.0%	374,996	100.0%
Operational expenses	234,957	51.4%	270,497	72.1%
Gross operating result	222,635	48.6%	104,499	27.9%
Wages and salaries	65,831	14.4%	0	0.0%
Social security	10,920	2.4%	0	0.0%
Pension expenses	4,529	1.0%	0	0.0%
Other staff expenses	35,765	7.8%	82,731	22.1%
Depreciation of tangible fixed assets	142	0.0%	0	0.0%
Accommodation expenses	8,878	1.9%	504	0.1%
Sales expenses	1,702	0.4%	654	0.2%
Office expenses	6,245	1.4%	20,388	5.4%
General expenses	6,219	1.4%	2,484	0.7%
Expenses for management and administration	on 140,231	30.7%	106,761	28.5%
Balance for financial income and expenses	82,404	17.9%	-2,262	-0.6%
Interest charges and similar expenses	-995	-0.2%	-295	-0.1%
Total financial income and expenses	-995	-0.2%	-295	-0.1%
Balance of income and expenses	81,409	17.7%	-2,557	-0.7%

## 1.3 Result comparison

The result for 2017 was  $\in$  83,966 higher than for 2016. The change in the result for 2017 by comparison with 2016 can be shown as follows:

	€	€
The result was favourably influenced by:		
Increase in:		
Income	82,596	
Decrease in:		
Operational expenses	35,540	
Other staff expenses	46,966	
Office expenses	14,143	
		179,245
The result was adversely affected by:		
Increase in:		
Wages and salaries	65,831	
Social security	10,920	
Pension expenses	4,529	
Depreciation of tangible fixed assets	142	
Accommodation expenses	8,374	
Sales expenses	1,048	
General expenses	3,735	
Interest charges and similar expenses	700	
		95,279
Increase in result		83,966

## 1.4 Financial position

For the purposes of analysing the result of the association, you are provided with the overview below which is based on the data from the balance sheet.

	31 Decemb	er 2017	31 December	er 2016
	€	€	€	€
Available in the short term:				
Receivables	5,046		4,685	
Cash at bank and in hand	314,409		180,647	
Liquidity balance		319,455		185,332
Less: current liabilities		109,956		57,022
Working capital		209,499	_	128,310
Committed for the long term:				
Tangible fixed assets	1.053	_	833	
	=	1,053	=	833
Financed with resources available in the long term		210,552		129,143
This financing drew on:				
Equity		210,552		129,143
		210,552		129,143

This overview indicates that the working capital as at 31 December 2017 had increased by € 81,189 by comparison with 31 December 2016.





# 2.1 Balance as at 31 December 2017

(After result appropriation)

	31 Decem	ber 2017	31 Decemb	per 2016
ASSETS	€	€	€	€
Fixed assets				
Tangible fixed assets				
Inventory	1,053		833	
		1,053		833
Current assets				
Receivables				
Accounts receivable and accruals	5,046		4,685	
		5,046		4.685
Cash at bank and in hand		314,409		180,647
Total asset side		320,508		186,165

## 2.1 Balance as at 31 December 2017

(After result appropriation)

	31 Decemb	per 2017	31 December	er 2016
LIABILITIES	€	€	€	€
D				
Reserves			_	
Appropriation reserves	79,282		0	
Other reserves	131,270	_	129,143	_
		210,552		129,143
Current liabilities				
Trade payables	8,874		19,954	
Taxes and social security				
premiums	5,279		5,759	
Accrued liabilities	95,803		31,309	_
		109,956		57,022
T	-	220.509	_	106 165
Total passive side		320,508	_	186,165

# 2.2 Statement of income and expenses for 2017

Income from private individuals         17,592         0         53,410           Income from affiliated organisations         340,000         423,000         321,586           Income from affiliated non-profit organisations         100,000         0         0           Total income         457,592         423,000         374,996           I. Community         95,354         109,517         105,920           II. Content         100,548         147,482         119,785           III. Communications         39,055         42,496         44,792           Spent on objectives         234,957         299,495         270,497           Staff expenses         117,045         89,905         82,731           Depreciation         142         2,500         0           Other operating expenses         23,044         31,300         24,030           Expenses for management and administration         140,231         123,705         106,761           Balance for financial income and expenses         -995         0         -2,262		2017	Budget 2017	2016	
Income from affiliated organisations         340,000         423,000         321,586           Income from affiliated non-profit organisations         100,000         0         0           Total income         457,592         423,000         374,996           I. Community         95,354         109,517         105,920           II. Content         100,548         147,482         119,785           III. Communications         39,055         42,496         44,792           Spent on objectives         234,957         299,495         270,497           Staff expenses         117,045         89,905         82,731           Depreciation         142         2,500         0           Other operating expenses         23,044         31,300         24,030           Expenses for management and administration         140,231         123,705         106,761           Balance for financial income and expenses         82,404         -200         -2,262		€	€	€	
Total income from affiliated non-profit organisations   100,000   0   0   0   0   0   0   0   0	Income from private individuals	17,592	0	53,410	
Total income         100,000         0         0           I. Community         95,354         109,517         105,920           II. Content         100,548         147,482         119,785           III. Communications         39,055         42,496         44,792           Spent on objectives         234,957         299,495         270,497           Staff expenses         117,045         89,905         82,731           Depreciation         142         2,500         0           Other operating expenses         23,044         31,300         24,030           Expenses for management and administration         140,231         123,705         106,761           Balance for financial income and expenses         82,404         -200         -2,262	Income from affiliated organisations	340,000	423,000	321,586	
Total income       457,592       423,000       374,996         I. Community       95,354       109,517       105,920         II. Content       100,548       147,482       119,785         III. Communications       39,055       42,496       44,792         Spent on objectives       234,957       299,495       270,497         Staff expenses       117,045       89,905       82,731         Depreciation       142       2,500       0         Other operating expenses       23,044       31,300       24,030         Expenses for management and administration       140,231       123,705       106,761         Balance for financial income and expenses       82,404       -200       -2,262	Income from affiliated non-profit organisations				
I. Community       95,354       109,517       105,920         II. Content       100,548       147,482       119,785         III. Communications       39,055       42,496       44,792         Spent on objectives       234,957       299,495       270,497         Staff expenses       117,045       89,905       82,731         Depreciation       142       2,500       0         Other operating expenses       23,044       31,300       24,030         Expenses for management and administration       140,231       123,705       106,761         Balance for financial income and expenses       82,404       -200       -2,262		100,000	0		0
II. Content       100,548       147,482       119,785         III. Communications       39,055       42,496       44,792         Spent on objectives       234,957       299,495       270,497         Staff expenses       117,045       89,905       82,731         Depreciation       142       2,500       0         Other operating expenses       23,044       31,300       24,030         Expenses for management and administration       140,231       123,705       106,761         Balance for financial income and expenses       82,404       -200       -2,262	Total income	457,592	423,000	374,996	-
III. Communications       39,055       42,496       44,792         Spent on objectives       234,957       299,495       270,497         Staff expenses       117,045       89,905       82,731         Depreciation       142       2,500       0         Other operating expenses       23,044       31,300       24,030         Expenses for management and administration       140,231       123,705       106,761         Balance for financial income and expenses       82,404       -200       -2,262	I. Community	95,354	109,517	105,920	
Spent on objectives         234,957         299,495         270,497           Staff expenses         117,045         89,905         82,731           Depreciation         142         2,500         0           Other operating expenses         23,044         31,300         24,030           Expenses for management and administration         140,231         123,705         106,761           Balance for financial income and expenses         82,404         -200         -2,262	II. Content	100,548	147,482	119,785	
Staff expenses       117,045       89,905       82,731         Depreciation       142       2,500       0         Other operating expenses       23,044       31,300       24,030         Expenses for management and administration       140,231       123,705       106,761         Balance for financial income and expenses       82,404       -200       -2,262	III. Communications	39,055	42,496	44,792	
Depreciation         142         2,500         0           Other operating expenses         23,044         31,300         24,030           Expenses for management and administration         140,231         123,705         106,761           Balance for financial income and expenses         82,404         -200         -2,262	Spent on objectives	234,957	299,495	270,497 _	
Other operating expenses 23,044 31,300 24,030  Expenses for management and 140,231 123,705 106,761 administration  Balance for financial income and expenses 82,404 -200 -2,262	Staff expenses	117,045	89,905	82,731	
Expenses for management and administration  Balance for financial income and expenses  82,404  -200  -2,262	Depreciation	142	2,500	0	
administration  Balance for financial income and expenses 82,404 -200 -2,262	Other operating expenses	23,044	31,300	24,030	
r i i i i i i i i i i i i i i i i i i i		140,231	123,705	106 <u>,</u> 761 _	
Balance of financial income and expenses -995 0 -295	Balance for financial income and expenses	82,404	-200	-2,262	
	Balance of financial income and expenses	-995	0	-295	
Total financial income and expenses -995 0 -295	Total financial income and expenses	-995	0	-295	
Balance of income and expenses 81,409 -200 -2,557	Balance of income and expenses	81,409	-200	-2,557	
Profit appropriation:	Profit appropriation:				
Appropriation reserve 79,282 0 0	Appropriation reserve	79,282	0	0	
Other reserve 2,127 0 3,275	Other reserve			3,275	
81,409 0 3,275		81,409	0	3,275	

# 2.3 Cash flow statement for 2017

The cash flow statement was drawn up using the indirect method.

	201	7
	€	€
Cash flow from operational activities		
Operating result		82,404
Adjustments for:		02,101
Depreciation	432	
	2	432
Change in working capital:		
Receivables	-361	
Current liabilities (excluding amounts owed		
to credit institutions)	52,934	
		52,573
Cash flow from operations		135,409
Interest charges and similar expenses	-995	
		-995
Cash flow from operational activities		134,414
Cash flow from investment activities		
Investments in tangible fixed assets	-653	
Cash flow from investment activities		-653
Changes in cash at bank and in hand	-	133,761
	-	,
Explanatory note to cash at bank and in		
hand		180,648
Balance as at 1 January		,
Changes in cash at bank and in hand		133,761
Balance as at 31 December		314,409

#### **GENERAL**

The financial statements were drawn up in accordance with accounting principles generally accepted in the Netherlands, in part on the basis of the Guideline for Annual Reporting for Small Fund-Raising Organisations (RJK C2).

#### Organisation

The Vereniging Wikimedia Nederland, with its registered offices in Utrecht, is registered with the Chamber of Commerce under number 17189036.

#### Activities

The activities of Vereniging Wikimedia Nederland, with its registered offices in Utrecht, consist mainly of:

encouraging the collection of, and the establishment of access to, free and/or freely accessible information in any form, particularly – but not limited to – using the Internet in order to preserve this information.

The actual activities are located at Mariaplaats 3 in Utrecht.

#### Staff

The number of FTEs was 3.7 on average in 2017 (2016: 4.4).

#### Remuneration of directors and members of the supervisory board

€ 73,538 was charged to the association for the remuneration of directors in 2017.

### System change

The financial statements for 2017 were drawn up on the basis of the Guideline for Annual Reporting for Small Fund-Raising Organisations (RJK C2). The financial statements up to and including 2016 were drawn up on the basis of Guideline RJ 650. The change in the system fits in better with the activities and the size of the association. It has had no effect on the equity of the association as at the beginning of the financial year.

#### PRINCIPLES FOR THE BALANCE SHEET

#### VALUATION

#### General

The assets and liabilities have been valued on the basis of historical cost. Unless stated otherwise for the relevant principle for the specific balance sheet item, the assets and liabilities have been entered at nominal value

#### Tangible fixed assets

Tangible fixed assets have been valued at purchase price or manufacturing cost, less accumulated depreciation and, where applicable, future impairment. Depreciation is based on the estimated useful life and calculated on the basis of a fixed percentage of the purchase price or manufacturing cost, taking into account any residual value. Depreciation begins when the asset is taken into use. There is no depreciation of land.

#### Receivables

The short-term receivables are receivables with a term of less than one year. They are recorded at fair value upon initial recognition and subsequently measured at amortized cost. The fair value and amortized cost price are equal to the nominal value. Necessary provisions for the risk of bad debts have been deducted. These provisions are determined on the basis of an individual assessment of the receivables.

#### Cash at bank and in hand

The cash and cash equivalents have been valued at nominal value and, unless stated otherwise, are at the free disposal of the association. These are the receivables available on demand from credit institutions and cash and cash equivalents.

## **Equity**

### Reserves

The other reserves are the part of equity available without restriction to the competent bodies on the basis of legal provisions or provisions in the articles of association for the purpose for which the association was founded.

#### **Current liabilities**

The current liabilities are liabilities with a term of less than one year. They are recorded at fair value upon initial recognition and subsequently measured at amortized cost.

#### Off-balance-sheet entitlements and commitments

The entitlements and commitments not included in the balance sheet are valued at nominal value, unless otherwise stated.

#### PRINCIPLES FOR THE DETERMINATION OF THE RESULT

#### General

The result is determined as the difference between the realisable value of the services rendered and the costs and other expenses over the year. The proceeds from transactions are stated in the year in which they are realised.

#### Income

'Income' means the amounts for the goods or services delivered in the year after the deduction of discounts and suchlike and of taxes levied on the turnover, as well as income from donations, subsidies, sponsorship contributions and other monies received.

Revenue arising from the sale of goods is recognised when all significant rights to economic benefits as well as all major risks have been transferred to the buyer. The cost price of these goods is assigned to the same period.

Revenue from services is recognised in proportion to the extent to which the services have been provided. The cost price of these services is allocated to the same period.

#### **Operational expenses**

Operational expenses are defined as the costs directly attributable to the income. The expenses are allocated to the operating expenses on the basis of the project codes covered by the various activities. Expenses for specific projects are allocated to the operational expenses in proportion to the project hours worked.

#### Management expenses

The expenses are allocated to the reporting year to which they relate.

### **Staff remuneration**

Wages, salaries and social security contributions are entered on the basis of the employment conditions in the statement of income and expenses insofar as they are owed to employees.

### **Depreciation**

Depreciation is calculated using fixed percentages of the purchase value based on the expected economic life. Book profits and losses on the sale of the fixed assets are included in depreciation.

### Financial income and expenses

The financial income and expenses relate to interest income and expenses relating to the period under review for loans and receivables issued and received.

## PRINCIPLES FOR THE CASH FLOW STATEMENT

The cash flow statement was drawn up using the indirect method. The cash and cash equivalents in the cash flow statement consist of liquid assets.

Taxes, interest income and similar income, as well as interest and similar costs, are stated under the cash flow from operating activities.

## 2.5 Explanatory note to the balance sheet

## **ASSETS**

### FIXED ASSETS

## Tangible fixed assets

Changes in tangible fixed assets are stated as follows:

	Computers
	€
Purchase value	10,584
Cumulative depreciation	-9,751
Book value as at 1 January	833
Book value as at 1 January	
Investments	653
Depreciation	-433
Changes 2017	220
Purchase value	11,237
Cumulative depreciation	-10,184
Book value as at 31	1,053
December December	
December	

For a detailed overview of tangible fixed assets, the reader is referred to the annexes.

Depreciation percentages:

Computers 20%

## **CURRENT ASSETS**

#### Receivables

Accounts receivable and accruals Prepaid rental costs	4,026	3,986
Other prepaid costs		374
Amounts still to be received	1,020	325
	5,046	4,685
Cash at bank and in hand		
Cash	138	121
ABNAmrobank current account	6,990	4,691
ABNAmrobank debit account	2,658	909
ABNAmrobank savings account	189,438	60,244
ING payment account	613	555
ING savings account	112,928	112,928
Paypal account	1,644	1,199
	314,409	180,647

# 2.5 Explanatory note to the balance sheet

## LIABILITIES

# **EQUITY**

Appropriation reserve Appropriation reserve	79,282	
Appropriation reserve		
Balance as at 1 January Appropriation of the result for	79,282	
the financial year	79,282	
Balance as at 31 December		
The limited objective relates to the Gender Gap and Nature projects. This is conditions have been set by the provider of the subsidy.  Other reserves		
Balance as at 1 January	129,143	125,868
Appropriation of the result for the financial year Balance as at 31 December	2,127 131,270	3,275 129,143
CURRENT LIABILITIES  Trade payables Creditors	8,874	19,954
Cicultors	0,074	17,754
Taxes and social security premiums Income tax	5,279	5,759

## **2.5** Explanatory note to the balance sheet

	31-12-2017	31-12-2016
	€	€
Accrued liabilities		
Costs payable	10,344	14,901
Holiday pay commitment	8,061	7,530
Holiday days commitment	6,005	3,522
Prepaid contributions	52,026	4,000
Contributions still to be paid	18,229	
Expenses to be paid via credit card	1,138	971
Wages and salaries payable		385
	95,803	31,309

The prepaid contributions consist of fiscal sponsorship. Vereniging Wikimedia Nederland acted four times as a fiscal sponsor in 2017. This means that the association manages money on behalf of other organisations in the international Wikimedia movement.

The contributions still to be paid are funds received from the foundation which will be spent and accounted for in 2018.

## Off-balance-sheet entitlements and commitments

### Contingent liabilities and significant financial liabilities

#### Rental commitments

The association has entered into a rental contract for the building at Mariaplaats 3 in Utrecht. The rental amounts to € 16,103 per year. It covers the period until 31 December 2018.

	2017	Budget 2017	2016
	€	€	€
Income from private individuals	12,614		47,562
Donations and gifts Contributions	4,978		5,848
	17,592		53,410
Income from affiliated organisations Income from the Wikimedia Foundation	340,000	423,000	321,586
<b>Income from other non-profit organisations</b> Other income	100,000		

	2017	Buc	-	2016	
			<u>2017</u> €	€	€
Spent on objectives					
I. Community					
Subsidies and contributions			19,103	29,800	19,315
Purchases and acquisitions			9,675	16,250	13,434
Work contracted out			12,758	20,000	0
Staff expenses			42,118	37,079	18,606
Accommodation expenses			2,398	3,641	1,758
			85	0	0
			9,176	2,333	1,638
Office expenses and general expenses					
Depreciation and interest			41	414	258
		95,354	109,517	55,008	_
II. Content					
Subsidies and contributions			4,705	0	10,339
Purchases and acquisitions			834	32,000	47,079
Work contracted out			4,682	23,000	60,828
Staff expenses			75,749	78,891	70,846
Accommodation expenses			4,435	7,746	6,694
Publicity and communications			73	0	0
Office expenses and general expenses			9,994	4,965	6,236
Depreciation and interest		100.740	76	880	982
		100,548	147,482	203,004	_
HI C					
III. Communications			(24	0	0
Subsidies and contributions			624	0	0
Purchases and acquisitions Work contracted out			219 730	0 24,000	3,416 20,468
				*	
Staff expenses			12,529 734	15,778 1,549	23,277 2,199
Accommodation expenses Publicity and communications			1,108	1,349	2,199
Office expenses and general expenses			23,098	993	2,000
Depreciation and interest			13	176	323
Depresention and interest			39,055	42,496	53,732
			37,000	12, 170	55,154

	2017	Budget 2017	2016
	€	€	€
Staff expenses			
Gross wages and salaries	176,966	170,000	172,523
Gross wages correction 2016	-5,800		
	171,166	170,000	172,523
Charged to objectives	-105,335	-102,345	-172,523
	65,831	67,655	
Average number of employees:			
The number of FTEs was 3.7 on average in 2017 (2016: 4.4).			
Social security	28,790	30,000	35,351
Charged to objectives	-17,870	-20,000	-35,351
	10,920	10,000	
Pension premium for staff	11,919	8,500	10,644
Charged to objectives	-7,390	-6,500	-10,644
	4,529	2,000	
Other staff expenses for projects			
Staff from outside the organisation	24,923		33,854
Travelling and accommodation expenses	44,394		38,027
Other costs for projects	15,156		23,840
Lunch expenses and consumption	671		,
Recruitment expenses	133		
	85,277		95,721
Charged to objectives	-49,512		-12,990
	35,765	10,250	82,731
Depreciation			
Inventory	432	2,500	1,037
Charged to objectives	-290		-1,037
	142	2,500	
Accommodation expenses			
Rental of real estate	15,983	16,000	16,448
Operating expenses	3,035	3,000	3,318
Other accommodation expenses	3,573	3,000	388
	22,591	22,000	20,154
Charged to objectives	-13,713		-19,650
	8,878	22,000	504

	2017	Budget 2017	2016	
	€	€	€	
Sales expenses				
Corporate gifts	1,646	750	539	
Exhibition and conference expenses			100	
Representation expenses	56		15	
	1,702	750	654	
Office expenses				
Internet expenses	11,887		14,291	
Telecommunications	7,906	5,650	10,158	
Printing	2,649	1,000	2,177	
Office requisites	880		842	
Repair and maintenance of office inventory	78	500	592	
Contributions and subscriptions	93		423	
Postage costs	274		152	
Professional literature	319		71	
	24,086	7,150	28,706	
Charged to objectives	-17,841		-8,318	
	6,245	7,150	20,388	
General expenses				
Auditor fees	7,260		6,050	
Administration expenses	7,349		1,866	
Automation expenses	1,598		4,495	
Business insurance	-,		-40	
Brussels lobby	8,000			
Costs of outsourced work	98			
Costs of third-party campaigns	3,349			
Other general expenses	1,571	1,400	97	
	29,225	1,400	12,468	
Charged to objectives	-23,006		-9,984	
	6,219	1,400	2,484	

	2017 Budget 2017		2016
	€	€	€
Financial income and expenses			
Interest charges and similar expenses			
Bank charges and commission	995	5	295