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## WHOLESALE PRICE-LIST <br> \% SPRING 1932



The Spanish Beauty
New $\star$ Climbing Rose, Mme. Gregoire Staechelin But one of 18 top-cream Novelties (Page 2). Latest improvements in outdoor Roses. Colors new. Deeper. Eye-catching. Customer-attracting. Foliage handsome. More persistent. Plants sturdier. \$50 a hundred; \$6 for ten; 75 cents each (Additional Color Page 24)

THE CONARD-PYLE COMPANY
ROBERT PYLE, President
West Grove, Pa., U. S. A.
Nurserymen since 1897
$\qquad$

## $\star$ ROSE CREAM <br> 18 NEW ROSES FROM 450 NOVELTIES <br> OF 1929-1930-1931


#### Abstract

You're interested in selling more Roses. These new types command attention, draw trade. You're interested in better prices. Add new varieties to your list, increase its attractiveness, its value; be able to ask and get more for all. You're interested in new things. It's American. You're interested in having folks refer to you as up to date. You desire to be talked about. Get in on these nationally advertised new $\star$ Roses. Make a "killing" on them NOW while they are new!


No. 1 dormant 2 -year field plants, West Grove-grown on Multiflora Seedlings . . . . Immediate or Spring delivery

1. $\star$ AMI QUINARD. HT. Deepest black-red $\$ 11.00 \quad \$ 100.00$ Vastly superior to Hawlmark Crimson; finer texture, deeper color. Awarded Certificate of Merit, Bagatelle, 1930. Retails \$2.00.
2.     * AMI L. CRETTE. HT. Rose-red ----------- \$8.50 \$75.00 Distinct bedding Rcse. Long, husky stems with wealth of blooms. Abundant leathery foliage. Growth upright, branching and vigorous. Retails \$1.50.
3. CHARLES P. KILHAM. Per. fiery orange $\$ 7.00 \quad \$ 60.00$

A perfected Mme. Edouard Herriot. Better form, more petals, long stems for cutting, better habit, larger and more persistent foliage. Divergent grower, fit to bed. Retails \$1.25.
4. $\star$ DIRECTOR RUBIO. HT. Coch.-pink .-.- $\$ 6.00$ \$50.00 Outshines every other brilliant pink; holds color, rain or shine. Medium height; compact form. Ideal bedder. A new type to add zest to any Garden. Retails $\$ 1.25$.
5. $\star$ EDITOR McFARLAND. HT. Rose pink $\$ 13.50$ \$125.00

Named in honor of Dr. J. Horace McFarland, 17 years Editor of The American Rose Annual, 3 years President of The American Rose Society. Got First Prize, Atlantic City, 1931. Certificate of Merit Lyonnaise Society of Horticulture, 1929. Rose-pink, veiled with yellow. Radiance habit, ruggedness, persistent, healthy foliage. Retails \$2.50.
6. $\star$ GOLDEN GLEAM. Pernet. Butter-cup $\$ 7.00 \quad \$ 60.00$ Recommend it as a winner to anyone who exhibits Roses at his local Rose Show. Gold Medal of the King, at Barcelona, Spain, 1929. Strong stems. Good bedder. Retails \$1.25.
7. $\star \mid$ GRENOBLE. HT. Clear crimson -------- $\$ 13.50 \quad \$ 125.00$

Brilliant and noticeable among any other reds. Plant habit upright and compact. Dark thick, leathery foliage. Free bloomer. Full-petaled fragrant flowers. Splendid bedder or, when disbudded, produces large individual blooms. Retails $\$ 2.50$.
8. $\star$ JOYOUS CAVALIER. HT. Brilliant red $\$ 5.00 \quad \$ 40.00$
"Made" for bright group plantings, this jolly new red does not blue and blooms continuously. Bush almost shrub-like. Long stems. Delicate fragrance. Retails \$1.25.
9. $\star$ LEONARD BARRON. HT. Pink, copper \$13.50 \$125.00

Named for Horticultural Editor of "The American Home." Approved by Mr. Barron himself in our Test Grounds. A finished bedding Rose of extreme hardiness. Huge, long-lasting flowers. Fragrance of red cedar. Retails \$2.50.

# $\star$ ROSE CREAM 

18 NEW ROSES FROM 450 NOVELTIES<br>OF 1929-1930-1931

No. 1 dormant 2-year field plants, West Grove-grown on Multiflora Seedlings . . . . Immediate or Spring delivery
10. $\star$ MRS. PIERRE S. du PONT. HT. 10 100

Winner of more Gold Medals for outdoor blooms than any other Rose. Buds long pointed, rich reddish gold, almost orange in depths of petals; color holds well. Foliage very ornamental and extremely healthy. Bush is never unkempt, but compact and well covered with foliage. The most continuous-blooming yellow. Last Summer proved it "best yellow bedding Rose among the leading six yellows." Retails \$1.50.
11. $\star$ NATIONAL FLOWER GUILD. HT.

Scarlet crimson .-..............-.............. \$5.00 \$40.00
It has a number of excellent characteristics that make a Rose valuable to every gardener. Radiance vigor, hardiness, freedom of bloom, large healthy foliage, long stems. Never blues. Delightfully fragrant. Retails \$1.00.
12. $\star$ NUNTIUS PACELLI. HT. Snow-white $\$ 6.00 \$ 50.00$

An excellent bedder. Continuous performer. Very fragrant, a rare quality in white Roses. Distinctly different from "Kaiserin," and more vigorous. One of the best whites. Retails \$1.00.
13. $\star$ SYRACUSE. HT. Crimson
$\$ 8.50 \quad \$ 75.00$
An up and doing improvement over Hadley; finer flowers like great scarlet crimson balls. Because of heavy petalage, blooms last unusually long, brilliant color holds. Leathery foliage. Retails \$1.50.
14. $\star$ THOMAS A. EDISON. HT. 2-tone pink
$\$ 16.00 \quad \$ 150.00$ Sturdy growth and healthy foliage that made Radiance so popular. Quantities of great, solid blooms ten days later than most Hybrid Teas. Flowers last well indoors. Retails $\$ 2.50$.
15. $\star$ DRUSCHKI RUBRA. HP. Red Frau Karl Druschki $\quad \$ 8.50 \quad \$ 75.00$ Hybrid of American Beauty and Frau Karl Druschki; has better foliage and delightful perfume. Recurrent in bloom. Fine for cutting. Retails $\$ 1.50$.
16. $\star$ PRESIDENT BRIAND. HP. Clear pink $\$ 7.00 \quad \$ 60.00$ Sends out crop after crop of mammoth clear pink "peony" Roses. A splendid example of the new strain of perpetually-blooming HPs. Retails \$1.00.
17. $\star$ SCHOENER'S NUTKANA. Rose-pink $\$ 6.00 \quad \$ 50.00$ A shrub rose, or may even be trained as a pillar when the plant matures. Very early, large single blooms and shapely pointed buds, clear rose-pink, literally envelop the plant. No other Rose produces such glorious abundance of blooms. Foliage abundant and has leathery texture of Paul Neyron. Brightly colored Rosehips add color to plants in Fall. Retails \$1.00.
18. $\star$ MME. GREGOIRE STAECHELIN. Cli. $\$ 6.00 \$ 50.00$ See color illustrations pages 1 and 24. Plants retail \$1.25.

## The CONARD-PYLE COMPANY

Robert Pyle, President

## $\star$ ROSES---Continued


"The Quality is Remembered long after the price is forgotten."
Look at this Rose plant. There's the reason $\star$ Roses sell readily. Thick, abundant roots and plump vigorous-looking tops spell V A L U E and Q U A L I TY. That's why folks are eager to have $\star$ ROSES in their gardens. Why you can fill their orders at better prices; greater profit than cheap Roses bring. Sell ROSES!

## HYBRID TEAS

No. 1 dormant 2-year field plants, West Grove-grown on Multiflora Seedlings . . . . Immediate or Spring delivery 100

Betty Uprichard. Radiance-like 2-toned pink .-.-....-- 35.00
Charles K. Douglas. Bright red bedder of great merit $\quad 40.00$
E. G. Hill. Large dazzling scarlet flowers .--------------------- 60.00

Etoile de Feu. Flame-colored hot-weather variety .-.-. 40.00
Hawlmark Crimson. Peerless deep-colored bedder --....-. 35.00
Imperial Potentate. Rich, sparkling pink; dependable 35.00
Joanna Hill. Darker than Sunburst; fine cut ----------- 60.00
Konigin Carola. Improvement on Caroline Testout ------- $\quad 35.00$
Lady Alice Stanley. Fine cutting, flesh pink ......-.-.-.---- 35.00
Lady Ashtown. "Easy to grow" pink; very satisfactory 35.00
Lady Margaret Stewart. Severe rival of Rev. F. Page --- 40.00
Margaret McGredy. Fine orange scarlet; strong stems 35.00
Miss Rowena Thom. Late introduction like Radiance - 35.00
Mrs. Charles Bell. Shell pink sport of famous Radiance 35.00
Mrs. G. A. Van Rossem. Spectacular new deep red-
orange, maroon veins
Mrs. Aaron Ward. Low-growing; golden fawn --------- 35.00
Rev. F. Page Roberts. The popular copper-red and gold 40.00
Souv. de Alex. Bernaix. New, active crimson maroon -- 60.00

## HYBRID PERPETUALS

No. 1 dormant 2-year field plants, West Grove-grown on Multiflora Seedlings . . . . Immediate or Spring delivery

Anna de Diesbach. Carmine pink; often repeats .......- $\$ 30.00$
Frau Karl Druschki. "White American Beauty"------- 30.00
General Jacqueminot. "The Jack Rose." Clear red ------- 30.00
Henry Nevard. New. Some consider best of reds -..... 40.00
John Russell. Handsome new red. Often listed HT --.-. 30.00
Mme. Albert Barbier. Most continuous blooming HP. A magnified Mrs. Aaron Ward
Magna Charta. Popular pink used for Easter pot trade 30.00 Paul Neyron. One of grandest HPs; mammoth rose-pink 30.00
$\qquad$

## $\star$ ROSES--.Continued



Let a Display Garden Like This Sell $\nless$ ROSES for You

POCKET EXTRA PROFIT BY THE A.B.C. PLAN
"Simple as A, B, C"

## A. ADD NOTHING TO YOUR STOCK

Buy nothing. Spend nothing. Take on no extra plants to handle or have left over. No labor and no overhead.

## B. BOOK ORDERS EASILY

Folks fall for sparkling natural colorplates. It's easy to take orders on the spot. Handy numbered collections also speed selling. You'll find both the plates and the sets in our Spring 1932 Retail Rose Catalog.

Simply show the book to your prospects and write their orders for Roses. Keep 25\% commission. Send balance with order. FREE DELIVERY until April 15, 1932 ; shipments to you or direct.

## C. CASH IN ON A GUARANTEED ARTICLE

Capitalize on your own good standing by selling a standardized product already nationally known by its trade-mark. That is:

STAR-TAGGED, STAR-GUARANTEED ROSES. Every plant backed by 35 years' experience and sold under a guarantee to bloom at the first blooming period after purchase, failing which it will be replaced or cost refunded.

Play up these two points in your sales-the STAR LABEL and the GUARANTEE. Make the most of their selling power.

Let your spare time pay you well; give extra employment to your men, too. Remember, $25 \%$ dividend on a very small investment! Get busy!

1. Send for a catalog, or catalogs.
2. Think out your prospects; go see them.
"You pocket the profits and don't spend a cent"

## The CONARD-PYLE COMPANY

## $\star$ ROSES-..-continued

## FOR A NO. 1 PROFIT, POT NO. $2 \star$ ROSES

You get greater value. Grade practically equals average No. $11 / 2$. List includes many new varieties at assortment price. You make more because newer types help sell more of all. Multiflora Seedling roots. Delivery in January and February. Send for Special List.

## CLIMBERS

No. 1 dormant 2-year field plants, West Grove-grown on Multiflora and own roots . . . Immediate or Spring delivery
Albertine. Midseason. Salmon orange; double .---------.-.-. $\$ 40.00$
Bloomfield Courage. Mid. Artistic, single, crimson -------- 40.00
Climbing Mme. Butterfly. Salmon; sport of bush --------- 35.00
Gardenia. Early. Yellow to creamy white; double ------- 25.00
Ile de France. Mid. Semi-double American Pillar----- 35.00
Paul's Lemon Pillar. Mid. Big, double lemon-yellow---- 40.00
Wichuraiana. Very late. White; the ground cover------- 20.00
Better Roses command higher prices. BUD ON THESE MULTIFLORA SEEDLINGS. Don't forget, grown by the growers of STAR ROSES. Send for prices.

## RUGOSAS and Similar Types

No. 1 dormant 2-year field plants, West Grove-grown on Multiflora Seedlings . . . . Immediate or Spring delivery Conrad F. Meyer. Silvery pink "trellis beautifier"35.00
Max Graf. Rapid-growing trailer for banks; silky rose ..... 40.00
Nur Mahal. Crimson everblooming shrub rose ..... 40.00
Prosperity. Oak-hardy, white shrub ..... 40.00
Turkes' Rugosa. Improved Conrad F. Meyer ..... 40.00


ROSA HUGONIS: "Golden Shrub-Rose of China" . . . impenetrable as a flowering hedge

[^0]
## WHOLESALE PRICE-LIST

SPRING, 1932

## HARDY PHLOX

One-year field-Prices: 100, $\$ 7.00 ; 1000, \$ 60.00$.
Plants of this size transplant more easily because of more bunchy roots. They flower more abundantly with more perfect blooms. To the hardy garden or border Phlox lends a colorful touch hard to obtain with any other flowers.
Beacon. Brilliant cherry-red.
Champs Elysees. Royal shade of rosy purple.
Miss Lingard. Earliest white; pale pink eye.
Mrs. Jenkins. Considered best pure white.
Prof. Schliemann. Lavender or lilac rose.
Rijnstroom. A lively Paul-Neyron-pink.
Thor. Salmon rose with scarlet glow.

## BRIGHTEN SHADY SPOTS WITH PACHYSANDRA TERMINALIS



Pachysandra: for covering bare spaces
This evergreen plant thrives where others would wither and die. Use it as a ground-cover, especially in the shade. Grows 5 to 8 inches high. Set plants closely.

21/4-in. pots, 100: $\$ 8 ; 1,000: \$ 75 ; 250$ at 1000 rate

## Rules and Regulations

Prices: This list cancels all previous quotations. Goods quoted F. O. B. West Grove, Pa. Packing free for cash before shipment or extra at cost. 250 of kind at 1000 rate, 25 of kind at 100 rate. Prices intended only for those individuals or firms actually in the trade.

Conditions. Orders booked subject to crop losses through unavoidable causes. Shipments travel at purchaser's risk. Claims must be made promptly upon receipt of goods. If any stock proves untrue it will be replaced; liability limited to invoice value at time of shipment.

Terms: Cash, except where credit is established. Bills due in 60 days.

Other points. List conforms, for most part, with STANDARDIZED PLANT NAMES. Copy of Penn. State Certificate of Inspection on all orders.

## The CONARD-PYLE COMPANY

Robert Pyle, President
R. T. Satterthwait, Jonathan

Paul H. Graves, Secretary
Member American Association of Nurserymen, Eastern Nurserymen's Association, and Pennsylvania

Nurserymen's Association.


New Canna, Antoine Wintzer
. . . the man who developed 5 Cannas . . . his favorite red

## START THE TOWN TALKING. SHOW AND SELL

## 4 "Good Luck" CANNAS

Last summer a prominent concern in New Engand put on a display of two thousand 5 CANNAS, chiefly KING MIDAS and MRS. du PONT. They wrote, "Those Cannas were the talk of the town." Note new low prices, too.

Prices are for plump dormant divisions, 2 to 3 eyes, "plus" roots. Prices of plants from 3-in. pots ready May 1, are same as for dormant roots except $\$ 3$ per 100 must be added on all varieties priced herein at less than $\$ 8$ per hundred.

|  | 100 | 1000 |
| :---: | :---: | :---: |
| 1 American Beauty. 4 ft . Rich carmine | \$6.00 | \$50.00 |
| $\boldsymbol{5}$ Antoine Wintzer. 4 ft . (See cut above) | 25.00 |  |
| 5 Apricot. 4 ft . Rich apricot; durable | 6.00 | 50.00 |
| 5 City of Portland. 3 ft . Pink bedder | 7.00 | 60.00 |
| 5 Commander Byrd. 4 ft . New near white | 25.00 |  |
| Copper Giant. 4 ft . Red and old rose | 8.00 | 75.00 |
| 5 Cupid. 3 ft . Fascinating lilac rose | 8.00 | 75.00 |
| 5 Delicious. $31 / 2 \mathrm{ft}$. Lemon and old rose | 8.00 | 75.00 |
| $\Psi_{5}$ Flag of Truce. 4 ft . Cream white; pink dots | 7.00 | 60.00 |
| $\int_{5}$ Gold Bank. 4 ft . Rich coppery gold | 8.00 | 75.00 |
| 5 Hollywood. 4 ft . Vivid orange pink | 8.00 | 75.00 |
| $\Psi$ Honolulu. 3 ft . Bronze. City of Portland | 8.00 | 75.00 |
| 5 King Midas. 5 ft . The Gold Canna | 7.00 | 60.00 |
| $\Psi_{1}$ Laird's Favorite. 4 ft. Orange yellow | 8.00 | 75.00 |
| Louis Cayeux. 4 ft . Giant rosy scarlet | 8.00 | 75.00 |

(Continued on Page 9)

## Get further, feature these 5 NEW CANNAS, \$2.00

## $\leftrightarrows$ MRS. HERBERT HOOVER

Firm-petaled giant flowers of luscious watermelon pink, ten to fifteen blooms each head, one crop of bloom closely followed by another, serve to make this new Canna an outstanding, continuous pageant of beauty.

Dormant roots: 100 for $\$ 50 ; 10$ for $\$ 6$

## 4 ANTOINE WINTZER

Mr. Wintzer himself chose this Canna as his favorite red; it is the most gorgeous, dazzling crimson color yet brought forth. (See cut page 8).

Dormant roots: 100 for $\$ 25$; 10 for $\$ 3$

## 5 COMMANDER BYRD

Richard Evelyn Byrd has won promotion and leadership, and his namesake deserves popularity as one of the best near-white Cannas yet produced.

Dormant roots: 100 for $\$ 25 ; 10$ for $\$ 3$

## Y MRS. PIERRE S. du PONT

For sheer beauty this Queen of bright pink Cannas is unequaled. The individual flowers are very large, hold up well in hot sun, and are produced steadily until frost.

Dormant roots: 100 for $\$ 25 ; 10$ for $\$ 3$

## ROSAMOND COLES

A real novelty in color. Buds rich saffron orange, heavily marked crimson; edges of petals vivid yellow. Flower shining vermilion scarlet, petals edged yellow. Flowers come in trusses of 20 or more on erect stalks well above the foliage. Dormant roots: 100 for $\$ 25 ; 10$ for $\$ 3$


## Hi "Good Luck" CANNAS

(Continued)

| Lf Montezuma. $31 / 2 \mathrm{ft}$. Rich red. Bronze | $\begin{gathered} 100 \\ \$ 8.00 \end{gathered}$ | $\begin{gathered} 1000 \\ \$ 75.50 \end{gathered}$ |
| :---: | :---: | :---: |
| $\Psi_{5} \mathrm{Mrs}$. Alfred Conard. 4 ft . Old pink | 8.00 | 75.00 |
| Mrs. Herbert Hoover. 4 ft . New. ( | 50.00 |  |
| Sh Mrs. Pierre S. du Pont. 4 ft. New. (Above) | 25.00 |  |
| Ef Nokomis. 5 ft. Crimson. Bronze leaf | 6.00 | .00 |
| 5 Palm Beach. $31 / 2 \mathrm{ft}$. Maize yellow and pink | 6.00 | 50.00 |
| $\leftrightarrows$ Razzle Dazzle. 4 ft . Maroon and yellow Rosamond Coles. 5 ft . New. (Above) | $25 .$ | 60.00 |
| Snow Queen. 4 ft . White in mass; pink dots | 8.00 |  |
| $\Psi_{1}$ Statue of Liberty. 6 ft . Flame red. Bronz | 6.00 | 50.00 |
| $\Psi \mathrm{H}$ Susquehanna. 3 ft . Old rose bedder | 6.00 | 50.00 |
| The Ambassador. 5 ft . Cherry-red. Bronze | 7.00 | 60.00 |
| Lt The President. 4 ft . Most popular red | 6.00 | 0.00 |
| 55 Victory. 3 ft . Improved Apricot | 6.00 | 50.00 |
| $\Psi^{5}$ Wintzer's Colossal. 5 ft. Big vivid | 6.0 | 50.0 |



The Godfather of OAK BRAND SHRUBS
. . quality . . . year in, year out

## OAK BRAND SIDID

## ABELIA grandiflora.

Glossy Abelia
Popular for border plantings. Dainty pink and white flowers abundantly produced. Almost evergreen.


AMPELOPSIS tricuspidata (veitchi). Japanese Creeper
Clings as it grows. Foliage in Autumn turns crimson.

|  | 10 | 100 | 1000 |
| :---: | :---: | :---: | :---: |
| 21/4-in. pots | \$1.00 | \$7.00 | \$60.00 |

- tricuspidata atropurpurea. Purple Japanese Creeper

The habit of attaching itself firmly and closely to stonework placed Ampelopsis tricuspidata (Boston Ivy) in the forefront of popularity. This variety is similar to the type and possesses the added attraction of dark purple leaves $\begin{array}{lccc}\text { not changing to green. } & 10 & 100 & 1000 \\ 2 \mathrm{I} / 4 \mathrm{in} \text {. pots } & & \$ 1.50 & \$ 10.00 \\ 3 \text {-in. pots } & & \$ 90.00 \\ & & 2.00 & 15.00\end{array}$

## - BERBERIS julianae.

Wintergreen Barberry
Erect plant of open habit. Willow-like leaves, light green, sharply toothed and spined. New shoots soft, downy green, tinged with ruddy brown and bronze, a handsome color effect. Can be trimmed to make a dense bush of most attractive habit, and harmonizes well with rhododendrons, kalmias and such other evergreen shrubs. $\begin{array}{lrr}\text { A gem. } & 10 & 100 \\ 2 \mathrm{I} / 4 \mathrm{in} . & \text { pots } & \$ 2.00 \\ 2 \text {-year, } 8 \text { to } 10 \mathrm{in} . & \$ 15.00 \\ & & 4.00\end{array}$
thunbergi.
Japanese Barberry
Indispensable for hedges; excellent for massing. Also useful as a small shrub. Brilliant autumn coloring; scar$\begin{array}{llll}\text { let berries. } & 10 & 100 & 1000\end{array}$ $11 / 2$ to 2 ft . $\quad \$ 2.00 \quad \$ 15.00 \quad \$ 120.00$
©thunbergi atropurpurea. Redleaf Japanese Barberry
The new form with bright reddish purple foliage; should be planted in sun for best color. Use it where a touch of cheer or a bright spot is needed.


- The dot indicates newer varieties.


Cotoneaster Horizontalis
. . . attractive bright red berries

## - (BERBERIS) thunbergi minor.

Box Barberry
Completely hardy. Dwarf, dense grower. The small leaves are a beautiful emerald-green in Spring, soft green in Summer, and rich red in Autumn. A neat little shrub excellent as a low hedge or border for rose-beds and a splendid foundation planting. $10 \quad 100 \quad 1000$ 12 to 15 in . .- -- $\$ 2.00 \quad \$ 18.00 \quad \$ 150.00$
BUDDLEIA davidi magnifica. Oxeye Butterfly Bush Extensive bloomer, even the first year. Flowers deep violet-rose, delightfully fragrant. $10 \quad 100 \quad 1000$ 2-year $\quad \$ 2.00 \quad \$ 16.00 \quad \$ 140.00$

## CALLICARPA purpurea.

 Chinese Beautyberry Pink flowers in August; light purple berries.|  | 10 | 100 | 1000 |
| :---: | :---: | :---: | :---: |
| 21/4-in. pots | \$1.00 | \$6.00 | \$50.00 |
| $1 \mathrm{I} / 2$ to 2 ft . | 2.00 | 15.00 |  |
| RYOPTERIS incana |  | mmon | ebear |

Compact bushes about 2 feet tall. Flowers sky-blue.


## CLEMATIS paniculata.

Sweet Autumn Clematis
Intensely sweet-scented, small, creamy white flowers completely cover the vine. $10 \quad 100 \quad 1000$ $21 / 4$-in. pots $\$ 7.00 \quad \$ 55.00$
COTONEASTER horizontalis. (Cut above) Rock Cotoneaster
Low shrub with almost horizontal branches and small glossy green leaves. Being used more each year. Flowers pinkish white, fruit bright red. One of the very best shrubs for rockeries; equally attractive in other spots as ground-cover. No shrub produces more attractive bright red berries in the Autumn. $10 \quad 100 \quad 1000$
 salicifolia.

Willowleaf Cotoneaster
Half-evergreen Shrub. Very attractive, with arching branches covered with red berries in Fall and beautiful shaded red leaves persisting until mid-Winter. Excellent for rockeries.
$100 \quad 1000$ 2 $1 / 4$-in. pots $-\ldots-\quad \$ 12.00 \quad \$ 100.00$
© DEUTZIA gracilis.
Slender Deutzia
White, bell-shaped flowers. Dwarf grower, nice for

| edging other shrubbery. | 10 | 100 | 1000 |
| :--- | :---: | :---: | :---: |
| 12 to 15 in. | $\$ 1.50$ | $\$ 10.00$ | $\$ 80.00$ |
| 18 to 24 in. ------------------ | 2.00 | 16.00 | 140.00 |

# The CONARD-PYLE COMPANY 

$\qquad$
(2) (DEUTZIA) lemoinei compacta. Imp. Lemoine Deutzia

Compact habit. 10 $\begin{array}{cc}100 & 1000 \\ \$ 25.00 & \$ 225.00 \\ 40.00 & \\ \text { Magnificent } & \text { Deutzia }\end{array}$ magnifica.

A most distinct variety with exceptionally large clusters of pure white double flowers, produced in wonderful profusion. Easily the finest of all Deutzias.

|  | 1.0 | 100 |
| :---: | :---: | :---: |
| 21/4-in. pots | \$1.50 | \$10.00 |
| 1 to $1 \mathrm{I} / 2 \mathrm{ft}$. | 2.00 | 18.00 |
| $1 \mathrm{I} / 2$ to 2 ft . | 2.50 | 20.00 |

EUONYMUS japonicus.
Evergreen Burningbush
A useful evergreen ornamental with glossy foliage. Moderate, shapely, upright grower. For group plantings, specimens, hedges; also very decorative when trimmed into compact form, featured in tubs.

|  | 10 | 100 | 1000 |
| :--- | ---: | :--- | :--- |
| $2 \mathrm{I} / 4$-in. pots | $\$ 1.00$ | $\$ 6.00$ | $\$ 50.00$ |
| $1 \mathrm{to} 1 \mathrm{t} / 2 \mathrm{ft}$. B. \& B. | 5.00 | 40.00 | 350.00 |
| $1 \mathrm{I} / 2$ to 2 ft B. \& B. | 7.50 | 65.00 | 600.00 |

## © radicans acutus.

Sharpleaf Wintercreeper
Similar to type, but more pointed leaves, lighter color. Rapid grower. Evidently best Euonymus yet for steep banks. A very prostrate grower, showing no inclination to climb, roots at every place it touches soil. Bronze-red in $\begin{array}{lccc}\text { cold weather. } & 10 & 100 & 1000 \\ 2 \mathrm{I} / 4 \text {-in. pots } & \$ 1.20 & \$ 9.00 & \$ 75.00\end{array}$ 12 to 15 in . .-.----------------- $3.00 \quad 25.00 \quad 200.00$ radicans minimus (kewensis). Baby Wintercreeper
An excellent small-leaved dark evergreen for carpeting the ground or as a rock plant. But is also a handsome wall vine or border plant if kept trimmed to hedge form.

Particularly neat in


Euonymus Radicans Minimus
. . . for carpeting the ground or as a rock plant habit and greatly admired for its small glossy foliage. See cut at left.

| 10 | 100 | 1000 |
| :---: | :---: | :---: |
| $2 \mathrm{I} / 4$-in. | pots- |  |
| $\$ 1.20$ | $\$ 9.00$ | $\$ 75.00$ | radicans vegetus.

Big-leaf Wintercreeper A most beautiful vine, bearing bright red berries well into the winter.

| 10 | 100 | 1000 |
| :---: | :---: | :---: |
| 12 to | 15 | $\mathrm{in} .-$ |
| $\$ 3.50$ | $\$ 30.00$ | $\$ 250.00$ |

© © $\operatorname{coRSYTHIA~inter-~}$ media spectabilis.

Acknowledge the finest Forsythia; much more profuse-flowering than the original type, and several shades richer in its glorious deep yellow. Plants vigorous and compact.

| 10 | 100 | 1000 |
| :---: | :---: | :---: |
| $21 / 4$-in. | pots- |  |
| $\$ 1.20$ | $\$ 8.00$ | $\$ 65.00$ |
| 2 to 3 | $\mathrm{ft} .-$ |  |
| $\$ 2.25$ | $\$ 16.00$ | $\$ 140.00$ |

## HIBISCUS double pink

 Shrub-AltheaVery deep dark pink flowers.

| 2 to 3 | ft - |  |
| :---: | :---: | :---: |
| 10 |  |  |
| $\$ 2.00$ | $\$ 14.00$ | $\$ 120.00$ |

- Wm. R. Smith. (See cut) Shrub-Althea A splendid giant-flowering variety, naturally forming symmetrical bushy specimens. Glistening pure white flowers like great morning-glories fully four inches in diameter; under ordinary cultivation they open out flat quite different from the older types which only partially expand. Blooms when few Shrubs are in flower.

| 10 | 100 | 1000 |
| :---: | :---: | :---: |
| $21 / 4-$ in. pots- |  |  |
| $\$ 1.20$ | $\$ 10.00$ | $\$ 80.00$ |
| 2 to | ft. |  |
| $\$ 2.50$ | $\$ 18.00$ | $\$ 150.00$ |



Hibiscus, Wm. R. Smitit . . . giant-flowering, symmetrical specimens.

HYDRANGEA arborescens grandiflora. Snowhill Hyd.
Blooms right after early spring flowers are gone, and the great white flowers last until late August.

| to 3 ft | \$2.00 | \$16.00 | \$150.00 |
| :---: | :---: | :---: | :---: |
| paniculata grandiflora. |  | Peegee | Hydrangea |
| Old variety still demanded |  | 100 | 1000 |
| 2 to 3 ft . | \$2.00 | \$16.00 | \$150.00 |

## LONICERA halliana.

Hall Japanese Honeysuckle
Hardy evergreen foliage; continuous-blooming; flowers white, turning to pale yellow; very fragrant.
2 -year

## morrowi.

Morrow Honeysuckle
One of the most attractive berried bushes grown. Fine for screens or backgrounds. Yellow flowers; brilliant longlasting scarlet berries. $\quad 10 \quad 100 \quad 1000$ $11 / 2$ to 2 ft . $\$ 1.50 \quad \$ 12.00 \quad \$ 100.00$

- PHILADELPHUS Avalanche. Dwarf Mock Orange Large, fragrant, white flowers on arching branches.

| $11 / 2$ to 2 ft. | 100 |  |
| :--- | :--- | :--- |
| 3 to 4 ft. | $\$ 1.50$ | $\$ 12.00$ |
| $\$ 22.50$ | $\$ 2.00$ |  |

- Brachybotrys.
"The best Philadelphus introduced from China," says Lemoine. Its tall branches are covered with large fragrant flowers which set it up as truly the finest of this new group. $\quad 10 \quad 100 \quad 1000$ 2 to 3 ft . $-\quad \$ \quad \$ \quad-\quad \$ 30.0-\quad \$$
- Enchantment. Imp. White Bouquet
Lemoine describes this variety as an improved Bouquet Blanc. It makes a most striking appearance with long erect branches furnished with thick panicles of double white flowers. Blooms later than many; very desirable.

$\$ 1.20$
100
1000
3.50

$$
30.00
$$

## The CONARD-PYLE COMPANY



Pyracantha Cocc. Lalandi
. . . berries orange-scarlet, cut sprays glorious

- (PHILADELPHUS) Glacier.

Glacier Mock Orange
Strong, erect grower; clusters of double white flowers, set in panicles having the appearance of one enormous double flower.

| 硣 | 10 | 100 | 1000 |
| :---: | :---: | :---: | :---: |
| 21/4-in. pots | \$1.50 | \$10.00 | \$80.00 |
| 2 to 3 ft . | 2.50 | 22.00 | 180.00 |
| Virginal. |  | inal M | Orange |

Here is the most beautiful variety of its class. It produces large double-crested flowers of pure white, deliciously fragrant. Blooms two and one-half inches across and in May and early June completely cover the branches. Bloom all Summer and early Fall.

|  | 10 | 100 | 1000 |
| :---: | :---: | :---: | :---: |
| 21/4-in. pots | \$1.20 | \$10.00 | \$80.00 |
| 2 to 3 ft . | 2.50 | 20.00 | 180.00 |

PYRACANTHA coccinea lalandi.
Laland Firethorn
Believed to be the only red-berried evergreen shrub except American and English Holly. Flowers white; berries orange-scarlet, beautifully contrasted against the green glossy evergreen foliage. Cut sprays a glorious house decoration but at their best right on the bush, which may be sheared perfect hedge shape. (See cut above).

|  | 10 | 100 |
| :---: | :---: | :---: |
| 21/4-in. pots | \$2.25 | \$18.00 |
| 1 to $1 \mathrm{~L} / 2 \mathrm{ft}$. B. \& B | 6.00 | 50.00 |
| 2 to 3 ft . B. \& B. | 17.50 | 150.00 |

SPIRAEA, Anthony Waterer.
Waterer Spirea
The perpetually blooming Red Spirea. It makes nice shapely bushes 2 to 3 feet high and bears flat clusters of rich, rosy red flowers throughout the Summer.

|  | 10 | 100 | 1000 |  |
| :--- | :--- | :--- | :--- | :--- |
| 12 to $15 \mathrm{in}$. | $\$ 1.50$ | $\$ 10.00$ | $\$ 90.00$ |  |
| $1 \mathrm{I} / 2$ | to 2 ft. | 2.50 | 18.00 | 160.00 |
| thunbergi. |  | Thunberg | Spirea |  |

Slender, arching branches, clothed with pure white flowers. Small, feathery, light-green leaves.

$2 \mathrm{I} / 2$ to 3 ft . $\quad \$ 2.75 \quad$| 1000 |
| :--- |
| $\$ 22.00$ |

vanhouttei.
Van Houtte Spirea
Most popular hardy Spirea. Pure snow-white flowers all over the plant.
2 to 3 ft . $\quad \$ 1.50 \quad \$ 12.00 \quad \$ 100.00$

## MUSHROOM SOIL FOR MULCHING LAWNS, GOLF COURSES, PLANTS

Practically $85 \%$ of U. S. Mushrooms are produced in this section. The growers use very rich soil and manure When they are through with the mixture it still contains fertilizer value and is a fine, light material excellent for mulching lawns, golf courses or plants. Nurserymen hereabouts use it freely. Write for prices by car, 100lb. bags or bulk. Use this soil and sell it.

## SYMPHORICARPOS racemosus. <br> Common Snowberry

Conspicuous white berries; attractive foliage. Succeeds

| well in shaded locations. | 10 | 100 | 1000 |
| :---: | :---: | :---: | :---: |
| 2 to 3 ft ...- | \$1.75 | \$14.00 | \$120.00 |

## VIBURNUM rhytidophyllum. <br> Leatherleaf Viburnum

Evergreen. Large, oblong leaves, deep green above, gray beneath. A bold, handsome shrub.
$10 \quad 100$
3-in. pots $\quad \$ 3.00 \quad \$ 25.00$
tomentosum plicatum. (See cut below) Japanese Snowball
Handsome, compact grower with showy, heavy-ribbed dark-green foliage peculiarly becoming. Graceful floral pieces also can be derived with the great white snowballs which fairly cover the bushes about Memorial Day. The 3 -in. pots of this shrub, treated as a specialty for 25 years, have a reputation for being real producers.

|  | 10 | 100 | 1000 |
| :---: | :---: | :---: | :---: |
| 3-in. pots | \$1.50 | \$10.00 | \$90.00 |
| 2 to 3 ft . | 4.00 | 30.00 | 250.00 |
| 3 to 4 ft . | 5.00 | 40.00 | 350.00 |

WEIGELA Eva Rathke.
Red-flowered Weigela
The Everblooming Weigela. Dark red flowers, marked white, and splendid foliage produce an effect not to be
 nana variegata.

Variegated-leaf Weigela Dwarf, compact grower. Soft pink flowers.


Rose-pink flowers in great profusion. Vigorous grower.
2 to 3 ft .
\$2.00
100


Viburnum Tom. Plicatum
. . . handsome, compact grower. Showy foliage, graceful flowers.

## The CONARD-PYLE COMPANY

Robert Pyle, President

## LINING-OUT SHRUBS

From $21 / 4-\mathrm{in}$. pots, except as otherwise indicated 250 of a kind at 1000 rate

Use plants of this size to add new items to your list at little cost. Fill in vacant spaces in your display plots or along the main road. Keep up your plantings consistently; you'll have stock when the less prudent are paying high for it.


Viburnum Tom. Plicatum
. . . specialty for 25 years

| Indicates newer varieties | 100 | 10 |
| :---: | :---: | :---: |
| ABELIA grandiflora (Glossy Abelia) | \$7.00 | \$60.00 |
| AMPELOPSIS quinquefolia (Virginia Cr.) | 6.00 | 50.00 |
| tricuspidata (Japanese Creeper) | 7.00 | 60.00 |
| -tri. atropurpurea (Purple Jap. Cr.) | 10.00 | 80.00 |
| - BERBERIS julianae (Wintergreen Bar.) | 15.00 |  |
| Othb. atropurpurea (Redleaf J. Barberry) --- | 8.00 | 75.00 |
| BUDDLEIA d. magnifica (Oxeye B.) --- | 6.00 | 50.00 |
| CALLICARPA purpurea (Chinese Beautyberry) $\qquad$ | 6.00 | 50.00 |
| CLEMATIS paniculata (Sweet Autumn C.) | 7.00 | 55.00 |
| COTONEASTER divaricata (Spreading C.) | 12.00 |  |
| horizontalis (Rock C.) | 15.00 | 120.00 |
| Osalicifolia (Willowleaf C.) | 12.00 | 100.00 |
| DEUTZIA magnifica (Magnificent D.) --- | 10.00 |  |
| EUONYMUS japonicus (Evergreen Burningbush) | 6.00 | 50.00 |
| -rad. acutus (Sharpleaf Wintercreeper) | 9.00 | 75.00 |
| -rad. minimus (Baby Wintercreeper) | 9.00 | 75.00 |
| rad. vegetus (Big-leaf Wintercreeper) | 8.00 | 65.00 |
| \%FORSYTHIA int. spectabilis (Showy B.) | 8.00 | 65.00 |
| HEDERA helix (English Ivy) | 6.00 | 50.00 |
| -HIBISCUS (Althea) Wm. R. Smith | 10.00 | 80.00 |
| -KOLKWITZIA amabilis (Beautybush) | 10.00 |  |
| LIGUSTRUM oval. aureum (Golden Privet) | 8.00 | 65.00 |
| -PHILADELPHUS virginal (Virginal M.) | 10.00 | 80.00 |
| SPIREA Anthony Waterer (Waterer Spirea) | 6.00 | 50.00 |
| vanhouttei (Van Houtte Spirea) ------- | 6.00 | 50.00 |
| VIBURNUM tom. plicatum (Japanese S.) | 10.00 | 90.00 |
| WEIGELA Eva Rathke (Red-flowered W.) | 6.00 | 50.00 |
|  | 6.00 | 50.00 |

## EVERGREENS

Freshen your selling list by adding a few choice varieties from these pages . . . and move your plants more quickly.


Buxus Sempervirens
. . . for formal hedges
BUXUS sempervirens. (See cut)
Common Box
A faster and less dense growing form of dwarf boxwood. For formal hedges. $10 \quad 100 \quad 1000$ 12 to 15 in. sempervirens suffruticosa. True Dwarf Box Dwarf grower, with very dark green leaves. A most beautiful plant for edging walks and flower-beds.

|  | 10 | 100 | 1000 |
| :---: | :---: | :---: | :---: |
| 2 to 4 in. (for Dish Gardens) | \$1.00 | \$8.00 | \$75.00 |
| 4 to 6 in. | 2.00 | 15.00 | 135.00 |
| 6 to 8 in. | 3.00 | 25.00 | 225.00 |

CHAMAECYPARIS lawsoniana alumi. Scarab Cypress
Of columnar habit; foliage very glaucous, with a bluish metallic hue. Best blue columnar form.
$21 / 4$-in. pots (for Dish Gardens) $\quad 100 \quad 1.50 \quad \$ 12.00$

ILEX crenata. Japanese Holly
Much-branched evergreen shrub hardy as far north as New York. Its compact growth and beautiful dark green foliage and stems make it ideal for planting among other small evergreens. $10 \quad 100$ 21/4-in. pots .---------------------------------15.00 $\$ 2.00$
JUNIPERUS ch. albovariegata. Whiteleaf Chinese Juniper
Light bluish foliage with creamy branches interspersed. Formal pyramid useful in low plantings. $10 \quad 100$ $21 / 4$-in. pots (for Dish Gardens) -.-.-.... $\$ 3.00 \quad \$ 25.00$ 2 to $21 / 2 \mathrm{ft}$. B. \& B. .-- $17.50 \quad 150.00$
ch. mascula "Masculine" Chinese Juniper
Masculine form of Juniperus chinensis. A much branched, upright, pyramidal bush almost columnar. Most desirable

| ornamental plant. | 10 | 100 | 1000 |
| :--- | :---: | :---: | :---: |
| $2 \mathrm{I} / 4$-in. pots |  | $\$ 1.50$ | $\$ 12.00$ |
| 3 to 4 ft B. \& B. | $\$ 100.00$ |  |  |

Dish Gardens are "all the go." Cash in on their popularity. Sell small plants of varieties marked here as suitable for the purpose.

## The CONARD-PYLE COMPANY

Robert Pyle, President

(JUNIPERUS) chinensis pfitzeriana.
Pfitzer Juniper
Highly recommended, and perhaps the handsomest green Juniper. Medium to large grower, dense in center, spreading to pointed, feathery, graceful foliage.

|  | 10 | 100 | 1017 |
| :---: | :---: | :---: | :---: |
| 21/4-in. pots (for Dish Gardens) | \$2.00 | \$14.00 | \$120.00 |
| 1 to $11 / 2 \mathrm{ft}$. B. \& B. | 10.00 | 75.00 | 650.00 |
| $11 / 2$ to 2 ft . B. \& B. | 12.50 | 100.00 | 900.00 |
| 2 to $21 / 2 \mathrm{ft}$. B. \& B. | 17.50 | 150.00 |  |
| ommunis hibernica. |  |  | uniper | A very narrow pyramid. Useful for its spire-like effect.


|  | 10 | 100 | 1000 |
| :---: | :---: | :---: | :---: |
| 21/4-in. pots | \$1.50 | \$10.00 | \$90.00 |
| $2 \mathrm{I} / 2$ to 3 ft . B. \& B. | 20.00 | 150.00 |  |

depressa plumosa. Plumed Spreading Juniper
A distinctive low-growing type, hardy, spreading and graceful in form. Silvery green, but in Autumn changes to a rich, beautiful purple. Useful for rockeries, grouping or in front of other Evergreens. $10 \quad 100 \quad 1000$ $2 \mathrm{I} / 4-\mathrm{in}$. pots (for Dish Gardens) $\$ 2.50 \quad \$ 18.00 \quad \$ 150.00$ excelsa stricta. Spiny Greek Juniper

Compact, well-shaped pyramid. Foliage gray-green. Most useful for formal effects. $10 \quad 100$ $21 / 4-\mathrm{in}$. pots (for Dish Gardens) .............. $\$ 3.00 \quad \$ 25.00$ squamata meyeri. Meyer Juniper

A beautiful deep blue evergreen of dwarf habit; very desirable. $10 \quad 100$ $21 / 4$-in. pots $\$ 4.00 \quad \$ 35.00$
virginiana burki. Burk Redcedar
A narrow fastigiate grower, with steel-blue foliage; very

| symmetrical. |
| :--- |
| $2 \Gamma / 4$-in. pots |$\quad 10,100$

3 to 4 ft . B. \& B. $\quad 40.00 \quad 350.00$
virginiana glauca.
Silver Redcedar
Probably the best variety of Cedar. Bluish gray foli-
age. A favorite for specimen work. $10 \quad 100$
3-in. pots $\quad \$ 3.00 \quad \$ 25.00$
$21 / 2$ to 3 ft . B. \& B. 200.00
PINUS montana mughus.
Dwarf Mugho Pine
Very valuable where a low, dense evergreen growth is desired. Foliage deep green. Very hardy. A most useful shrub for lawn decoration, for rock-work, or covering hillsides. It grows broader than tall. See cut below.

|  | 10 | 100 |
| :---: | :---: | :---: |
| 12 to 15 in. B. \& B | \$10.00 | \$75.00 |
| 15 to 18 in. B. \& B | 15.00 | 125.00 |



Pinus Montana Mughus
... for lawn decoration, rock-work, covering hillsides


Retinospora Plumosa . . . splendid for around. foundations

## RETINOSPORA filifera.

Thread Retinospora
An elegant, drooping form. The thread-like, pensile branchlets are very graceful and are furnished with small, sharp-pointed, glossy leaves. $10 \quad 100 \quad 1000$ $2 \mathrm{I} / 4$-in. pots $\quad \$ 1.20 \quad \$ 8.00 \quad \$ 65.00$ $1 \mathrm{I} / 2$ to 2 ft . B. \& B. ------------- $12.50 \quad 100.00$
obtusa.
Hinoki Cypress
Graceful tree; foliage bright, clear green. Grows slowly; marked Japanese appearance. 10 100 1000 $21 / 4$-in. pots (for Dish Gardens) $\$ 2.00 \quad \$ 15.00 \quad \$ 120.00$ $11 / 2$ to 2 ft B \& B 100.00

Football Cypress

## obtusa compacta.

11.00

Almost spherical in shape. Good green during winteruseful in foundation planting. $10 \quad 100 \quad 1000$ $21 / 4$-in. pots $\quad \$ 1.50 \quad \$ 12.00 \quad \$ 100.00$ 12 to 15 in. B. \& B. ----------- $6.00 \quad 50.00$
obtusa gracilis.
Slender Hinoki Cypress
Beautiful, rare type of Retinospora, dense in habit; more erect and pyramidal in growth than the others.

|  |  | 10 | 100 |
| :--- | ---: | ---: | ---: |
| $21 / 4$-in. pots (for Dish Gardens) | $\$ 1.50$ | $\$ 12.00$ | $\$ 100.00$ |
| 12 to 15 in. B. \& B. | 6.00 | 50.00 |  |

pisifera.
Sawara Retinospora
Loosely pyramidal, with excellent feathery foliage. It is a hardy, graceful and rapid-growing evergreen.

|  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
| $11 / 2$ | to 2 ft . B. \& B. | 10 | 100 | 1000 |
| 2 to $21 / 2 \mathrm{ft}$. B. \& B. | $\$ 6.00$ | $\$ 50.00$ | $\$ 400.00$ |  |

## pisifera aurea.

Golden Sawara Ret.
Golden feathery foliage. One of the most exquisite Retinosporas. Winter color. $21 / 4$-in. pots $\$ 1.20$

| 100 | 1000 |
| ---: | ---: |
| $\$ 8.00$ | $\$ 75.00$ |
| 35.00 | 300.00 |
| 50.00 | 400.00 |
| 100.00 | 900.00 |

## plumosa.

Plume Retinospora
Soft, feathery, light green foliage, and very graceful. Shear in the middle of June. All Japan Cypresses are splendid for plantings around the foundation of the house, and this variety is particularly fine for that purpose. (See cut above and page 20).

|  |  | ${ }_{\$ 100}$ |  |
| :---: | :---: | :---: | :---: |
| ots | \$1.50 | \$10.00 | \$90.00 |
| $1 \mathrm{I} / 2$ to 2 ft . B. \& B. | 8.00 | 75.00 | 650.00 |
| 2 to $21 / 2 \mathrm{ft}$. B. \& B. | 12.50 | 100.00 | 900.00 |
| $2 \mathrm{I} / 2$ to 3 ft . B. \& B. | 17.50 | 150.00 | 1400.0 |

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(RETINOSPORA) plumosa aurea. Gold. Plume Retinospora
A golden form of the preceding. It is one of the most popular evergreens, particularly liked for its rich yellow foliage, which shows up well among the more somber evergreens. $10 \quad 100 \quad 1000$
 12 to 15 in. B. \& B. ----------- $4.00 \quad 35.00 \quad 300.00$ $1 \mathrm{I} / 2$ to 2 ft . B. \& B. ------------ $9.00 \quad 75.00 \quad 650.00$ 2 to $2 \frac{1}{2}$ ft. B. \& B. $-\cdots \quad 12.50 \quad 100.00 \quad 900.0$ plumosa lutescens. Dwarf Yellow Plume Cypress

Forms a low, broad, round-topped bush; bright yellow-

| tipped branchlets. | 10 | 100 | 1000 |
| :--- | :--- | :--- | :--- |



10 to 12 in. B. \& B. --..---......-- $4.00 \quad 35.00300 .00$
18 in. bushy, B. \& B. --.-.-.--------- $11.00 \quad 100.00$
squarrosa sulphurea. Sulphur Moss
A beautiful variety with sulphur-tinted shoots; quite $\begin{array}{llll}\text { distinct. } & 10 & 100 & 1000\end{array}$ 1 to $1 \mathrm{I} / 2 \mathrm{ft}$. B. \& B. ----------------- $\$ 5.50 \quad \$ 50.00 \quad \$ 400.00$ squarrosa veitchi.

Veitch Moss Cypress
Silvery blue foliage, soft and graceful, gives woolly appearance. Broad, pyramidal outline in young plants.

|  | 10 | 100 | 1000 |
| :---: | :---: | :---: | :---: |
| 21/4-in. pots (for Dish Gardens) | \$1.50 | \$10.00 | \$90.00 |
| 15 to 18 in. B. \& B. | 6.00 | 50.00 |  |
| $1 \mathrm{I} / 2$ to 2 ft . B. \& B. | 11.00 | 100.00 |  |
| AXUS cuspidat |  | g Japa | e Yew |
| Extremely hardy. Spreadin green leaves. Valuable for foun | bush ation | abit. nting. | h, deep |
|  | 10 | 100 | 1000 |
| 21/4-in. pots (for Dish Gardens) | \$2.25 | \$18.00 | \$150.00 |
| 12 to 15 in. B. \& B. | 12.50 | 100.00 |  |
| spidata nana |  | f Japa | e Yew |

Often called "cuspidata brevifolia." One of the richest and most handsome dwarf evergreens and typically Japanese in its beauty. Spreading branches thickly clothed with short, dark green needles. (See cut page 21). $\begin{array}{lll}21 / 4 \text {-in. pots (for Dish Garden) } & \$ 3.00 & \$ 25.00 \\ 10 \text { to } 12 \text { in. B. \& B. .--.......----- } & 17.50 & 150.00\end{array}$ media hicksi. A distinctly columnar form with upright branches and radially spreading leaves. Has proved hardy at Arnold | Arboretum. |  | 10 | 100 |
| :--- | :---: | :---: | :---: |
| $2 I / 4$-in. pots (for Dish Gardens) | $\$ 3.00$ | $\$ 25.00$ | $\$ 2000$ |
| 4 to 6 in. |  |  |  |



Bed of Retinospora Plumosa
. . . light green foliage, and very graceful

THUJA occidentalis.
American Arborvitae Splendid hedge plant of columnar habit; compact. Of $\begin{array}{lccc}\text { merit for formal use. } & 10 & 100 & 1000\end{array}$ 2 to $21 / 2$ ft. B. \& B. $\$ 8.00$
occidentalis compacta.
Parsons Arborvitae
Dwarf, dense grower, almost globe-shaped. Bright, green foliage. Handsome. $10 \quad 100 \quad 1000$ $21 / 4$-in. pots $\quad \$ 1.50 \quad \$ 9.00 \quad \$ 75.00$ 12 to 15 in. B. \& B. ------ $6.00 \quad 50.00 \quad 400.00$
15 to 18 in. B. \& B. ---------- $7.50 \quad 65.00 \quad 600.00$
occidentalis elegantissima. Golden-tipped Arborvitae
Rich, lustrous green foliage; branches tipped with yel-

| low. Fast grower. | 10 | 100 | 1000 |
| :--- | :--- | :--- | :--- |
| $21 / 4$-in. pots | $\$ 1.50$ | $\$ 9.00$ | $\$ 75.00$ |
| 12 to 15 in. B. \& B. | 3.00 | 25.00 | 200.00 |
| 15 to 18 in. B. \& B. | $-\cdots$ | 4.00 | 35.00 |
| $1 \mathrm{I} / 2$ to 2 ft. B. \& B. | 300.00 |  |  |

occidentalis globosa.
American Globe Arborvitae Naturally globe-shaped. Useful for formal work.

|  | 10 | 100 | 1000 |
| :---: | :---: | :---: | :---: |
| 21/4-in. pots | \$1.50 | \$10.00 | \$90.00 |
| 10 to 12 in. B. \& B. | 4.00 | 35.00 | 300.00 |
| 12 to $15 \mathrm{in} . \mathrm{B} . \& \mathrm{~B}$. | 6.00 | 50.00 | 400.00 |

occidentalis hoveyi.
Hovey Arborvitae Oval in shape, nearly as broad as high. Bright green $\begin{array}{llll}\text { foliage. } & 10 & 100 & 1000\end{array}$ $21 / 4$-in. pots $\$ 1.50 \quad \$ 9.00 \quad \$ 75.00$
occidentalis pumila.
Green Globe Arborvitae

| Dwarf; globe-shaped. | 10 | 100 | 1000 |
| :---: | :---: | :---: | :---: |
| $21 / 4-$ in. pots | $\$ 1.50$ | $\$ 9.00$ | $\$ 75.00$ |

12 to 15 in. B. \& B. $\quad 6.00$

15 to 18 in. B. \& B. $\quad 8 .--\quad 75.00$
21 to 24 in. B. \& B. ------------------ $20.00 \quad 175.00$
occidentalis pyramidalis. American Pyramidal Arborvitae A choice narrow columnar tree that grows from 20 to 30 feet high. Stays bright green in winter. Excellent for accents and formal planting. (See cut page 22).

|  | 10 | 100 | 1000 |
| :---: | :---: | :---: | :---: |
| 21/4-in. pots | \$1.20 | \$8.00 | \$75.00 |
| 1 to $11 / 2 \mathrm{ft}$. B. \& B. | 4.00 | 35.00 | 300.00 |
| $11 / 2$ to 2 ft . B. \& B. | 6.00 | 50.00 | 400.00 |
| 2 to $21 / 2 \mathrm{ft}$. B. \& B. | 10.00 | 75.00 | 650.00 |
| $2 \mathrm{I} / 2$ to 3 ft . B. \& B. | 12.50 | 100.00 | 900.00 |
| 3 to 4 ft . B. \& B. | 22.50 | 200.00 |  |



Taxus Cuspidata Nana ("Brevifolia")
. . . typically Japanese in its beauty.

## The CONARD-PYLE COMPANY

(THUJA) occidentalis rosenthali. Rosenthal Arborvitae
Evergreen. Dense, rugged, columnar form. Slow grower.

|  | 10 | 100 | 1000 |
| :--- | :--- | :--- | :--- | :--- |
| $21 / 4-$ in. pots | $\$ 1.50$ | $\$ 9.00$ | $\$ 75.00$ |
| 6 to 8 in. B. \& B. |  |  |  |

occidentalis vervaeneana.
Vervaene Arborvitae
Graceful, bronze, mottled tree for many uses.

|  |  |  | 1000 |
| :---: | :---: | :---: | :---: |
| 21/4-in. pots | \$1.20 | \$8.00 | \$65.00 |
| 12 to 15 in. B. \& B. | 3.00 | 25.00 | 200.00 |
| 15 to 18 in. B. \& B. | 4.00 | 35.00 | 300.00 |
| $1 \mathrm{I} / 2$ to 2 ft . B. \& B. | 6.00 | 50.00 |  |
| 2 to $2 \mathrm{I} / 2 \mathrm{ft}$. B. \& B. | 10.00 | 75.00 | 650.00 |
| $2 \mathrm{I} / 2 \mathrm{to} 3 \mathrm{ft}$. B. \& B. | 13.50 | 125.00 | 1150.00 |
| 3 to 4 ft . B. \& B. | 22.50 | 200.00 | 1750.00 |

$\begin{array}{ccc}\text { occidentalis vervaeneana } & \text { variegata. } & \text { Varieg. Verv. Arb. } \\ 1 \mathrm{I} / 2 \text { to } 2 \mathrm{ft} \text {. B. \& B. } & 100 \\ 2 \text { to } 2 \mathrm{~L} / 2 \mathrm{ft} \text { B. \& B.--------------------- } & \$ 8.00 & \$ 75.00 \\ 21.00 & 100.00\end{array}$
occidentalis wareana. Compact, pyramidal habit; constant in color; fine for hedges and screens. Very hardy.

|  | 10 | 100 | 1000 |
| :---: | :---: | :---: | :---: |
| 21/4-in. pots | \$1.20 | \$8.00 | \$65.00 |
| 12 to 15 in. B. \& B. | 4.00 | 35.00 | 300.00 |
| 15 to 18 in . B. \& B. | 6.00 | 50.00 | 400.00 |
| $1 \mathrm{t} / 2$ to 2 ft . B. \& B. | 7.50 | 60.00 |  |
| 2 to $2 \mathrm{I} / 2 \mathrm{ft}$. B. \& B. | 10.00 | 90.00 |  |

(Biota) orientalis.
Oriental Arborvitae
Tall and slender. Rich cheerful green. Fine for formal work.
3 to 4 ft . B. \& B. $\qquad$ $\begin{array}{cc}10 & \stackrel{100}{100} \\ \$ 20.00 & \$ 150.00\end{array}$

- (Biota) `orientalis aurea nana. Berckman's Golden Arb.

Very pretty dwarf form with yellow-tinged foliage, changing to bronze. $10 \quad 100$ 18 to 21 in. B. \& B. .----------------- $\$ 20.00 \quad \$ 150.00$
(Biota) orientalis elegantissima
Yellow Column Arb.
Compact and columnar. Assumes a rich, deep golden bronze color in Winter. Handsome.
$2 \mathrm{I} / 2$ to 3 ft . B. \& B. $\qquad$ $\$ 22.50$

100 3 to 4 ft . B. \& B. 32.50
$\$ 200.00$
300.00


Sheared Thuja occ. Pyramidalis
. . . for accents and formal planting
$\qquad$

## POTTED EVERGREENS


Feature them for Dish Gardens, Small Rockeries; you are bound to profit, for you can plant left-overs.


Juniperus Depressa Plumosa - Juniperus Excelsa Stricta . . .for Dish Gardens, Small Rockeries, Lining Out
You'll find these young Evergreens unequalled for lining out. Because they are reliably rooted. Because their growing power is sealed in by a winter rest period. Because they have a reputation for unbroken rows, solid satisfaction. Plant consistently and you'll have stock to sell when the less prudent are paying high for it. Order today! $100 \quad 1000$ $\diamond$ BUXUS semp. suff. (Truedwarf Box) 2-4 in. $\$ 8.00 \quad \$ 75.00$
$\diamond$ CHAMAECYPARIS laws. alumi (Scarab C.) 12.00100 .00
JUNIPERUS ch. mascula (Masculine Ch. J.) 12.00100 .00
$\diamond$ ch. pfitzeriana (Pfitzer Juniper) --. -------------- 14.00120 .00
comm. hibernica (Irish Juniper) --- $10.00 \quad 90.00$
$\diamond$ depressa plumosa (Plumed Spreading J.) _-... $18.00 \quad 150.00$
«excelsa stricta (Spiny Greek J.) -....................-. 20.00150 .00
virg. glauca (3-in. pots) --------..-- 25.00
RETINOSPORA filifera (Thread Retinospora) $88.00 \quad 65.00$
$\diamond$ obtusa (Hinoki Cypress)
obtusa compacta (Football Cypress) $-\cdots-12.00100 .00$
$\diamond$ obtuca gracilis (Slender Hinoki Cypress) ... 12.00100 .00

pisifera aurea (Golden Sawara Retinospora) $8.00 \quad 75.00$
plumosa (Plume Retinospora) -...--.-.-.--.--- $10.00 \quad 90.00$
plumosa aurea (Golden Plume Retinospora) $9.00 \quad 75 . \mathrm{CO}$
plumosa lutescens (Dwf. Yel. Pl. Cyp.) -.---- $9.00 \quad 75.00$
$\diamond$ squarrosa veitchi (Veitch Moss Cypress) -.-...- $10.00 \quad 90.00$
$\diamond$ TAXUS cuspidata (Spreading Jap. Yew)...- $18.00 \quad 150.00$
$\diamond$ cuspidata nana (Dwarf Japanese Yew) -.-.-. 25.00
$\diamond$ media hicksi (Hicks Yew) --...-.-.------- 25.00
THU JA occ. compacta (Parsons Arborvitae) $9.00 \quad 75.00$
occ. elegant.ssima (Golden-tipped Arb.) --- 9.0075 .00
occ. globosa (American Globe Arborvitae) -- $9.00 \quad 75.00$
occ. lutea (George Peabody Arborvitae) --.- $10.00 \quad 90.00$
occ. pumila (Green Globe Arborvitae) .- --..-. $9.00 \quad 75.00$
occ. pyramidalis (American Pyr. Arborvitae) $8.00 \quad 75.00$
occ. rosenthali (Rosenthal Arborvitae) -.--.-. $9.00 \quad 75.00$
occ. vervaeneana (Vervaene Arborvitae) -.-- $8.00 \quad 65.00$
occ. wareana (Siberian Arborvitae) -...--------- $8.00 \quad 65.00$
$\diamond$ Popular for Dish Gardens.

## Advertise Your Up-to-Dateness!


...share in unusual profit. Feature this New $\star$ Climber, THE SPANISH BEAUTY, Mme. Gregoire Staechelin
Mark yourself a leader. Join in the cream-profits that new things bring. Never before has a Rose made such a hit as STAECHELIN. Never has a climber won so many medals, such universal acclaim. Outstanding of its prizes is the John Cook Medal (1930) "for best Rose introduced past 3 years."

One of the first climbers to bloom, it captures the eye with bright bouquets on 12 to 15 -inch stems; a background of ample, leathery foliage. STAECHELIN has passed seven years' test of hardiness. It is abundantly satisfactory wherever the true climbers are used effectively.

Strike now, while the iron of public desire is hot!
No. 1 dormant 2-year field plants,
West Grove-grown, on Multiflora
Seedlings- $\$ 50$ a $100 ; \$ 6$ for 10 ;
75 cents each

## The CONARD-PYLE CO.



$\qquad$
$\qquad$


[^0]:    1. Wealth of charming golden yellow flowers about Forsythia-time.
    2. Graceful, compactly-arranged, self-supported growth.
    3. Miniature, sharp thorns; thick dainty foliage.
    4. Tested and approved for hardiness.
    5. Impenetrable and protective as a flowering hedge.
    6. Distinctive for an all-season ornamental.

    Dormant 2 -year field plants (own roots)
    2 to 3 ft., 10 for $\$ 3 ; 100$ for $\$ 25$.

