

COMMUNICATIONS

January 2017 quarterly check-in



WIKIMEDIA
FOUNDATION

Real-life application of the Wikimedia Foundation messaging platform

| | | | | | |
|-----------------|---|---|---|--|---|
| Overall message | We are the future of free knowledge. | | | | |
| Pillars | Reintroducing Wikimedia | The future of open | Building an inclusive community | Wikipedia for new readers | Where we're going together |
| Overview | Get to know the Wikimedia you never knew. | The world needs the free and open web. Let's protect it together. | We're better with many voices. Let's make a space for everyone. | Everyone, everywhere, should have access to free knowledge. | Let's build the future of the Wikimedia movement together. |
| Audience | Readers, donors, potential editors where Wikimedia usage is high (North America, Europe, Japan) | Open movement partners, policy-makers, influencers, and readers | Wikimedia communities, people thinking of joining the movement | New readers around the world, especially Nigeria and India. Readers and donors that already know us. | Wikimedia communities, Foundation staff. Discussion participants. |

Applications of the Wikimedia Foundation messaging platform:

“Reintroducing Wikimedia”

- Coverage of Wikipedia in a post-fact world
- ED talk at Google Gives
- Bloomberg: “Is Wikipedia Woke”?
- Fundraising
- Today Show
- Wikipedia vs. Wikileaks
- I <3 Wikipedia
- Annual Report



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A globe composed of interlocking puzzle pieces. The pieces feature various characters and symbols, including the letter 'W', the Japanese character '維', and other characters from different languages. The globe is centered in the image.

Wikipedia in a post-fact world



A messaging opportunity

“Wikipedia has become a model for how an organisation can spread reliable information, while not employing an editorial staff. Katherine Maher, executive director of the Wikimedia Foundation, the non-profit that operates Wikipedia, says transparency is key to creating a community that writes in a neutral tone and follows detailed policies on which sources to use.”

Financial Times



Source: [Financial Times](#)

Wonkblog

Wikipedia is fixing one of the Internet's biggest flaws

By Jeff Guo October 25, 2016

And there *are* hopeful signs that people prefer truth to lies, if given a chance to sort one from the other. Wikipedia shows one form this can take—a strong base of user participation, along with an increasingly sophisticated system for weeding out garbage and trolls. Here at *Mojo*, we've found that a growing number of people from across the political spectrum respond to our painstakingly fact-checked reporting. Our web traffic has increased more than 50 percent this year, with people paying especially close attention to our deep investigations. And a growing number of those visitors choose to support the journalism, too. Just in November, some 8,000 people subscribed

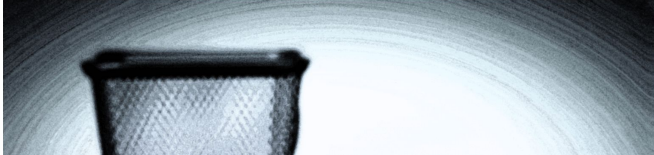
In Theory | Opinion

Science shows Wikipedia is the best part of the Internet

By Robert Gebelhoff October 19, 2016

VICE
TECH
A Wikipedian Explains How Wikipedia Stays Reliable in the Fake News Era

☰ KQED Science NEWS PROGRAMS & BLOGS EDUCATION RESOURCES
KQED FUTURE OF YOU
Wikipedia Handles Fake News With Humans, Not Algorithms



Four top tips for avoiding fake news from a Wikipedia editor

- High profile figures such as Pope Francis, Hillary Clinton and Angela Merkel have all warned against fake news.

Is Wikipedia Woke?

The ubiquitous reference site tries to expand its editor ranks beyond the Comic Con set.



Executive Director talk at Google Gives Week

[*citation* *needed*]

Fundraising banner messages informed by this theme

i To all our readers in the U.S.:

MAYBE LATER | CLOSE X

Thank you for supporting Wikipedia. When I made Wikipedia a non-profit, people warned me I'd regret it. Over a decade later, we're the only top ten site run by a non-profit and a community of volunteers. Has it crossed my mind how much we could have made if it had ads? Sure. But seeing millions of people around the world respond to our fundraiser this month makes it clear that we chose the right path. We're sustained by donations averaging about \$15. If everyone reading this gave \$3, we could keep Wikipedia thriving for years to come. It's easy to ignore this message; most people do. I am stunned that so many readers are taking a stand for neutral, facts-based information. Together, we are keeping open knowledge alive on the web. It is a worthy, powerful cause. [If you want to contribute, we'd love to have your support.](#) Thank you — *Jimmy Wales, Wikipedia Founder*

“...provide you with reliable, neutral information.”

i To all our readers in the U.S.:

CLOSE X

Time is running out in 2016 to help Wikipedia. When I made Wikipedia a non-profit, people warned me I'd regret it. Over a decade later, it's the only top ten site run by a non-profit and a community of volunteers. Has it crossed my mind how much we could have made if it had ads? Sure. But seeing the swell of support for Wikipedia this month makes it clear that we are on the right track. To protect our independence, we'll never run ads. We're sustained by donations averaging about \$15. If everyone reading this gave \$3, we could keep Wikipedia thriving for years to come. The price of a coffee is all we need. It's easy to ignore this message; most people do. But I hope you'll think about how useful Wikipedia is in your life. We're here to give you reliable, neutral information in a world where fake news spreads too easily. Please help keep Wikipedia growing. Thank you — *Jimmy Wales, Wikipedia Founder*

Just Once Give Monthly

Select an amount (USD)

| | | | |
|----|----|-----|-------|
| 3 | 5 | 10 | 20 |
| 30 | 50 | 100 | Other |

Credit Card PayPal amazon.com

SECURE TRANSACTION

Maybe later

“...in a world where fake news spreads too easily.”

COMMUNICATIONS, FOUNDATION

*Mailbag: Is Wikipedia related to
WikiLeaks in any way? No.*

By [Wikimedia Foundation](#)

November 23rd, 2016



Google first page search results



Wikipedians and the world
celebrating Wikipedia, seen
by nearly 5 million people

FACTS MATTER



WIKIMEDIA FOUNDATION
2016 ANNUAL REPORT





**Information spreads quickly.
The truth can spread quickly. But lies can
spread just as fast.**

At Wikimedia, facts matter.

Wikimedians gathering facts at an edit-a-thon.

FACT 1



2016 was the hottest year on record

The reality of global warming should not be controversial. In fact, 16 of the 17 warmest years on record have occurred since 2001. For over a hundred years, scientists have known that humans can cause global temperature change.

Accelerated climate change is altering conditions all over the world. Glaciers and Arctic ice are melting, sea level is rising at an increasing rate, and ecosystems are changing.

Ice coverage in the Arctic Ocean has been steadily decreasing over the last few decades, creating a cycle that raises area temperatures even more. Ice and snow reflect 60 to 80 percent of solar energy. When the snow and ice

9

FACT 4



Only 17% of Wikipedia's biographies are about women

More precisely, only 16.78% of English Wikipedia's biographies are about women—we think that number should be much, much higher. This is clear evidence that women are underrepresented in Wikipedia, and that a part of human history is missing from our projects. Now that we have tools to recognize the gaps in our information, volunteer editors are busy filling them.

A few of the biographies added this year include:

Fatima Massaquoi, who left Hamburg in 1937 to avoid restrictions placed on women during the Nazi regime, only to land in the southern United States where racial

15

FACT 6



Half of refugees are school age

Half of refugees are school age. That means 10 million children are away from their homes, their communities, and their traditional education. Each refugee child's experience is unique, but every single one loses time from their important learning years. Many of them face the added pressure of being surrounded by new languages and cultures. And these aren't the only children lacking high quality educational resources around the world.

Wikimedia's vision is that every person should have access to all knowledge. Wikipedia, Wikibooks, and the rest of the Wikimedia projects are built to provide access to information for as many people as possible, whenever they need it.

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FACT 9



'OK' is the most widely understood word, globally

According to Wikipedia, OK "denotes approval, acceptance, agreement, assent, or acknowledgment." It can also be used "as a versatile discourse marker ... to seek confirmation" as in, 'are you OK?'

73% of internet users have witnessed harassment online. 40% have experienced it personally. On Wikipedia, harassment has affected more than a third of volunteers, and more than 50% of Wikipedians who reported being harassed say they decreased their activity on the site. That means less information in fewer languages from fewer perspectives.

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**We are not
in a post-fact world.**

COMMUNICATIONS, YEAR IN REVIEW

*No, we're not in a post-fact world. On
Wikipedia, facts matter.*

By [Victor Grigas](#), Wikimedia Foundation

[Heather Walls](#), Wikimedia Foundation

December 27th, 2016

Applications of the Wikimedia Foundation messaging platform:

The future of open

- Executive Director talk at Mozfest connected with open community on harassment
- Op-eds in *Le Monde* and *Global Mail* to advocate for policy positions that support free and open internet

Applications of the Wikimedia Foundation messaging platform:

Building an inclusive community

- Anti-harassment messaging and announcements
- Metrics meetings coordination to align with messaging strategy
- Executive Director keynote at WikiConference NA on inclusivity and movement strategy



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FOUNDATION

Applications of the Wikimedia Foundation messaging platform:

Wikipedia for new readers

- Wikipedia Zero in Iraq marketing development
- Surveys in India and Nigeria to collect community direction for explaining and promoting Wikipedia in respective regions
- Mapped existing audiences (400+) and developed ecosystem of how those audiences relate

Applications of the Wikimedia Foundation messaging platform:

Where we're going together

- Sharing updates on the movement strategy communications
- Building up our work on ComCom the Wikimedia Communications list, introducing weekly updates to keep Comms folks across the movement informed

Lessons & pain-points:

- Move faster to act on opportunities in world media when we have a position
- Stop a story before it becomes a story
- Fundraising and Communications should work early and often on our messages and do testing all year
- The line on political expression is not easy to navigate
- Serious nature of annual report theme added difficulty and time
- It's hard to talk about strategy, develop a strong program, and be inclusive at the same time
- The ComCom list is still inactive, things happen off-list



DETAILS (by program)



WIKIMEDIA
FOUNDATION

GOAL: Support movement strategic direction

| What is your objective / workflow? | Who are you working with? | What impact / deliverables are you expecting? And what did you learn? |
|---|---|---|
| Support the ED in developing and running a process to determine the strategic priorities of the Wikimedia movement. | LAST QUARTER | |
| | <ul style="list-style-type: none"> - ED - Board of Trustees - Consultants - Community stakeholders - Staff | <p>Developed communications strategy to increase awareness for upcoming strategy process.</p> <p>Helped draft the process and built presentation for November Board meeting.</p> <p>Worked with Community Engagement to speak with Wikimedia communities.</p> |
| | NEXT QUARTER | |
| | <ul style="list-style-type: none"> - ED - Consultants - Staff | <p>Support weekly updates and other communications TBD.</p> <p>Need to verify expectations, it's possible we should consider hiring dedicated communications support.</p> |

STATUS: IN PROGRESS

What you learned working on this objective or workflow:

Did anything unexpected (good or bad) happen?

Timelines shifted, leading to changes in communications needs.

What would you do differently if you had to do it again?

- Shorter, more frequent communications
- Start regular stand-ups earlier with stakeholders from across the organization

Did you struggle with anything?

Revisions to the overall plan and changing consultants meant that communications were stalled a number of times, and the role of the Communications team became unclear.

Lack of insight into areas of planning made it difficult to support at this early stage.

Jan 2017

Communications

GOAL: Support future of Communications department

| What is your objective / workflow? | Who are you working with? | What impact / deliverables are you expecting? And what did you learn? |
|---|--|--|
| Support process for securing permanent leadership for Communications department | LAST QUARTER | |
| | <ul style="list-style-type: none"> - ED - Talent & Culture | Developed initial plan for collecting team feedback on CCO job description Mapped PR/media roles and needs Met with brand agency to discuss |
| Inform future direction of team | NEXT QUARTER | |
| | <ul style="list-style-type: none"> - ED - Talent & Culture | Map current and potential capacities on team Help finalize job description through team survey Engage in process as needed (feedback, interviews, etc.) Outline long-term goals for Communications Investigate global localization strategies for media and PR |

STATUS: IN PROGRESS

GOAL: Amplify messaging through Executive Director appearances

| What is your objective / workflow? | Who are you working with? | What impact / deliverables are you expecting? And what did you learn? |
|---|---|---|
| Support public speaking and media opportunities with Executive Director as critical spokesperson to amplify key messages around the world | LAST QUARTER | |
| | <ul style="list-style-type: none"> - ED - Minassian | Supported 10 ED interviews with message development and training (incl. Today Show, Bloomberg, NPR, Vice, Quartz), 6 public speaking opps: Mozfest talk on harassment, WikiConference North America, Google Gives Week, humanitarian panel at Swissnex, Metrics presentations. Aligned with messaging platform pillars. |
| | NEXT QUARTER | |
| | <ul style="list-style-type: none"> - ED - Minassian | Support media and public speaking appearances Refine ED narratives and key messages Media and public speaking training Secure proactive media opportunities based on messaging strategy |

STATUS: IN PROGRESS

PROGRAM 1

Improve public understanding



WIKIMEDIA
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GOAL 1.1: Understand current media perception

| What is your objective / workflow? | Who are you working with? | What impact / deliverables are you expecting? And what did you learn? |
|--|----------------------------|---|
| Conduct coverage audit from past year Continue media and sentiment monitoring | LAST QUARTER | |
| | - Meltwater | Ongoing monitoring The major learning of the original audit was that the vast majority of organic press comes from English-speaking markets. We're using this insight to identify proactive media opportunities in the future. |
| | NEXT QUARTER | |
| | - Meltwater - Minassian | Ongoing monitoring We plan to reassess how we monitor on an ongoing basis in order to gain the most effective insights. |

AUDIT: DONE

ONGOING MONITORING: IN PROGRESS

Jan 2017

Communications

1 [LINK]

GOAL 1.2/3: Develop and implement messaging strategy

| What is your objective / workflow? | Who are you working with? | What impact / deliverables are you expecting? And what did you learn? |
|--|--|---|
| Identify top narratives for messaging strategy | LAST QUARTER | |
| | <ul style="list-style-type: none"> - Minassian - Department and team leads - Executive Director | <p>Messaging strategy framed out with key messages, milestones</p> <p>Ongoing Communications work guided by strategy.</p> <p>Began management of Metrics meetings along key themes</p> |
| | NEXT QUARTER | |
| | <ul style="list-style-type: none"> - Minassian - Department and team leads - Executive Director | <p>Proactively secure coverage along key messaging pillars</p> <ul style="list-style-type: none"> • Iraq WP0 partnership (Wikimedia for the World) • Anti-harassment work (Building an Inclusive Community) • Alternative facts/fake news and Wikipedia (Reintroducing Wikimedia) <p>Amplify key themes through Executive Director messaging</p> <p>Inform Metrics Meetings themes with messaging strategy</p> |

PILLAR DETAILS: IN PROGRESS

Jan 2017

Communications

1 [LINK]

What you learned working on this objective or workflow:**Did anything unexpected (good or bad) happen?**

Rise of fake news and increasingly polarized public dialogue led to increased interest in role of Wikipedia

What would you do differently if you had to do it again?

Move more quickly to insert ourselves into the discussion

An in-depth, long-term media audit is helpful for a number of reasons, but we need lighter touch methods for ongoing monitoring.

Did you struggle with anything?

Understanding reporter angles based on sources outside the Wikimedia Foundation can be challenging. Investigation early in the process needs to happen to understand the full scope of a story and work most effectively with reporters to share our story.

PROGRAM 2

Brand consistency



WIKIMEDIA
FOUNDATION

Jan 2017

Communications

2 [LINK]

GOAL 2.1: Expand storytelling and video production

| What is your objective / workflow? | Who are you working with? | What impact / deliverables are you expecting? And what did you learn? |
|------------------------------------|---|---|
| Make more video | LAST QUARTER | |
| | <ul style="list-style-type: none"> - T. Kozlowski - L. Aguilera | <p>Produced 3 blog profiles with T. Kozlowski (1, 2, 3), and one more, #FactsMatter, WLM2016 slideshow, Jimmy Wales eats grapes!, A chat with Katherine Maher, On Wikipedia's Pinterest account, Uploaded several Wikipedian portrait photos, uploaded 5 commissioned music tracks by L. Aguilera (1, 2, 3, 4, 5), also developed a script for a Iraq Partnership video</p> |
| | NEXT QUARTER | |
| | | |

STATUS: IN PROGRESS

Jan 2017

Communications

2 [LINK]

GOAL 2.2: Design standards and support

| What is your objective? | Who are you working with? | What impact / deliverables? And what did you learn? |
|---|---|---|
| Create annual report | LAST QUARTER | |
| Expand design capacities | <ul style="list-style-type: none"> - Design agency - Foundation stakeholders - Board of Trustees | <ul style="list-style-type: none"> - Developed “Facts matter” concept for annual report - Gathered donor and financial information - Wrote copy for the annual report that supports organizational messages: how Wikimedia relates to 10 important facts from 2016 |
| Continue to develop brand strategy for the Wikimedia movement | NEXT QUARTER | |
| | <ul style="list-style-type: none"> - Design agency - Fundraising team | <ul style="list-style-type: none"> - Complete and publish Annual Report - Review status of Mediawiki and options for wikimediafoundation.org - Start contract for 2017 annual report - Experiment with Wolff Olins on current opportunity |

ANNUAL REPORT: IN PROGRESS

WIKIMEDIAFOUNDATION.ORG: NEW

Jan 2017

Communications

2 [LINK]

What you learned working on this objective or workflow:**Did anything unexpected (good or bad) happen?**

Community user groups are increasingly asking for Foundation design materials such as presentation templates, business card designs, and Wikimedia brand color guidance.

What would you do differently if you had to do it again?

We are starting

Did you struggle with anything?

Brand statements are not always aligned with the basic requests of Advancement for the annual report.

PROGRAM 3

Understand new audiences



WIKIMEDIA
FOUNDATION

Jan 2017

Communications

3 [LINK]

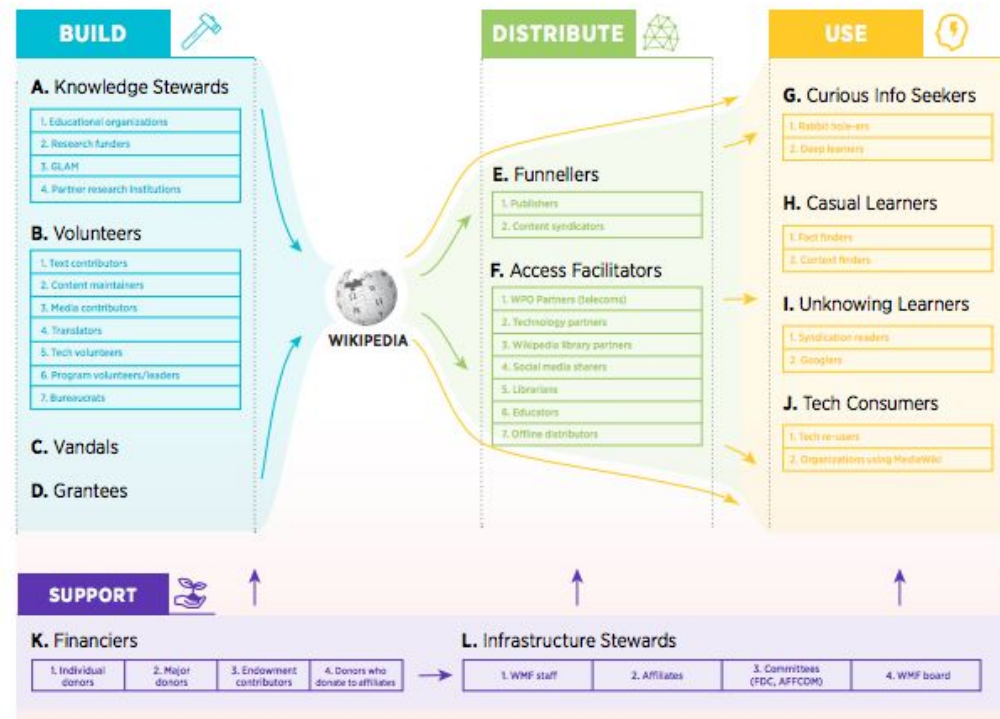
GOAL 3.2: Segment and frame existing audiences

| What is your objective / workflow? | Who are you working with? | What impact / deliverables are you expecting? And what did you learn? |
|---|---|--|
| <ul style="list-style-type: none"> - Develop a framework for the way we think about current and future audiences. -Begin targeted research into identified priority segments. | LAST QUARTER | |
| | 40+ stakeholders from across org, focusing on: <ul style="list-style-type: none"> - Product - Design research - Reboot | <ul style="list-style-type: none"> -Plan and run 5 audience workshops with 45 stakeholders across 16 teams - Create initial framework for understanding existing audience to be delivered by November 2016. - Determine timeline for investigating specific audience segments |
| | NEXT QUARTER | |
| | <ul style="list-style-type: none"> - Stakeholders from across the org. - External audiences | <ul style="list-style-type: none"> Prioritization of audiences for further research (complete) - Scope and complete preliminary research about external audiences - Socialization of research to internal and external parties |

Audience Map: Current Understanding

This map is a reflection of how we currently describe our ecosystem of audiences, including end users, intermediaries, and movement audiences. It maps audiences based on their role in the Wikipedia production flow—how they develop, maintain, and/or use Wikipedia. It defines audiences based on a functional and one-dimensional understanding, which may be constraining when determining how to better serve audiences.

Note: This map is not a scientific representation of our audiences and should be considered as a living document.



What you learned working on this objective or workflow:

Did anything unexpected (good or bad) happen?

Teams have started to use the audience terminology in their own work, and have brought us into workshops and early stage meetings (Analytics stats dashboard, Research homepage) to ensure we're thinking about audiences at the earliest stages! It's great to see this kind of thinking spread.

Lots of external-to-the-Foundation teams - particularly in news - have shared the audience work and found it useful for their own work. (Anecdotal, Twitter.)

What would you do differently if you had to do it again?

Learned about a lot of resources mid-project that would have been helpful to know about at the beginning. It's hard to know what exists, what is still relevant, and where it's located - broader call for action for resources.

Did you struggle with anything?

Scheduling 45 people across all of the teams wasn't easy. (Shoutout to Lena, who made magic with the schedules.)

Learning who *had* to be in meetings vs. who needed to just know about what happened in them vs. who needed to give input but not necessarily in person. There are some comms challenges with a cross-team initiative across many...

Timezones. :)

PROGRAM 4

Increase adoption



WIKIMEDIA
FOUNDATION

Jan 2017

Communications

4 [LINK]

GOAL 4.1: Raise Wikimedia awareness among new readers

| What is your objective / workflow? | Who are you working with? | What impact / deliverables are you expecting? And what did you learn? |
|--|---|---|
| Begin strategic approach to increase awareness of Wikipedia among new readers in India and Nigeria | THIS QUARTER | |
| | Design research, Global reach, Community Engagement, Wikimedia user groups in India and Nigeria | <ul style="list-style-type: none"> - Strategic approach to extending awareness in key countries (messages, outlets, community participation methods, timeline, measurement) - Set of expository messages that explain Wikipedia for new or inexperienced users - Approach for increased social media audience in India and Nigeria |
| | NEXT QUARTER | |
| | - Community events, Partnerships and Facebook | <ul style="list-style-type: none"> - Zack is attending Wiki Indaba to hold workshops about Wikipedia promotion across Africa with - Jeff is meeting with Sheree; Jeff and Zack have meeting at Facebook in February to discuss reach nations |

STATUS: NEW

GOAL 4.2: Showcase Wikimedia's relevant content on digital

| What is your objective / workflow? | Who are you working with? | What impact / deliverables? And what did you learn? |
|---|---|--|
| <p>Grow three new social channels, with at least one in Asia.</p> <p>Work to increase diversity via specific channels and programs.</p> | <p>LAST QUARTER</p> <ul style="list-style-type: none"> - Video and brand - NIMBEI nations with campaigns on Facebook and Instagram - Wikimedia conferences - Community more with Pinterest | <ul style="list-style-type: none"> - #Factsmatter video and blog post on social - Explored and improved targeted posts to nations - Added new community members to Facebook group - Supported events with social media - Added all pins to Commons category so community can access |
| <p>Pilot distribution program.</p> | <p>NEXT QUARTER</p> <ul style="list-style-type: none"> - Campaign to increase female Facebook fans via Women's History Month posts. - Explore branded GIFs | <ul style="list-style-type: none"> - Using model from last quarter, we hope to target women with Women's History Month posts in an effort to address gender imbalance on our Facebook page. |

STATUS: IN PROGRESS

What you learned working on this objective or workflow:

Did anything unexpected (good or bad) happen?

People are more willing to advocate for us (Facebook pic frames and #ilovewikipedia hashtag than we realized; more willing to answer questions when we make a sincere request (Facebook surveys targeted to NIMBEI nations); and more receptive to targeted content (Wiki Women in Red post targeted to women gained us 1,800 women fans).

What would you do differently if you had to do it again?

We could have targeted and called out supporters earlier, and worried less about the Wikimedia-L types of naysayers. Perhaps we should re-evaluate our restrictions on posting photos and embedding social media on the blog. We should certainly discuss again.

Did you struggle with anything?

Consistency. If we want the community and public to take part, we need a united front internally. Should we have a social/brand/blog group internally?

PROGRAM 5

Grow audiences



WIKIMEDIA
FOUNDATION

Jan 2017

Communications

5 [LINK]

GOAL 5.1: Spread broad messaging to new communities

| What is your objective / workflow? | Who are you working with? | What impact / deliverables are you expecting? And what did you learn? |
|---|---|--|
| <p>Expand and improve social media</p> <p>Create social campaign prototype</p> <p>Engage through social media</p> <p>Connect with growing communities</p> | LAST QUARTER | <ul style="list-style-type: none"> - Blog and social campaign on Wiki Loves Monuments reached 800K on our branded social media accounts. 60K watched videos, GIFs of photos - Used experiences with group to submit and be granted SXSW panel on authentic social media - Targeted surveys yielded useful feedback on how nations view Wikipedia. |
| | <ul style="list-style-type: none"> - Community - Facebook group - Work with global reach teams | |
| | NEXT QUARTER | <ul style="list-style-type: none"> - Continue bringing in NIMBEI members - More targeted surveys with on Facebook - Women's History Month campaign |
| | <ul style="list-style-type: none"> - Facebook group - Global reach - Targeted audiences | |

STATUS: IN PROGRESS

Jan 2017

Communications

5 [LINK]

What you learned working on this objective or workflow:**Did anything unexpected (good or bad) happen?**

When we invest the time in real dialogue, the community is supportive of more social media integration.

What would you do differently if you had to do it again?

We needed to drill down to specifics before community and staff could understand or support us. Asking Commons for more permissions didn't work. Asking Wiki Loves Monuments for permissions on winners did.

Did you struggle with anything?

Faith. We are growing these audiences, not obtaining them. That's a process, and work-intensive, but a direction connection with the people in the movement.

GOAL 5.2: Surfacing and spreading best audience practices

| What is your objective / workflow? | Who are you working with? | What impact / deliverables are you expecting? And what did you learn? |
|--|--|---|
| <p>Surface best practices in events across Foundation</p> <p>Work with teams across organization to think about how to use audience work in their own work</p> | LAST QUARTER | |
| | Product; Research; Analytics; cross-team collaboration on CRM research; Movement | <ul style="list-style-type: none"> - 20 interviews with people from across movement about events and participation to surface best practices - CRM discussions with internal teams and external vendors - Ongoing work to support Dev Summit, Legal, Reading, and CE teams |
| CRM research | NEXT QUARTER | |
| | Product; Research; Analytics; cross-team collaboration on CRM research; Movement | <ul style="list-style-type: none"> - Collect and disseminate information from events audit and research - Make recommendations for CRM solution for teams across Foundation |

STATUS: IN PROGRESS

Jan 2017

Communications

5 [LINK]

What you learned working on this objective or workflow:

Did anything unexpected (good or bad) happen?

We were able to bring several teams together, some of whom were investigating CRMs on their own and coalesce around a common vision.

For the events work, we found out several things from external folks that helped inform the Dev Summit and will continue to inform going events at Wikimania.

What would you do differently if you had to do it again?

We're still in the midst of both. Transcribing 25+ conversations about events is time-consuming and has resulted in a slower pace than expected.

Did you struggle with anything?

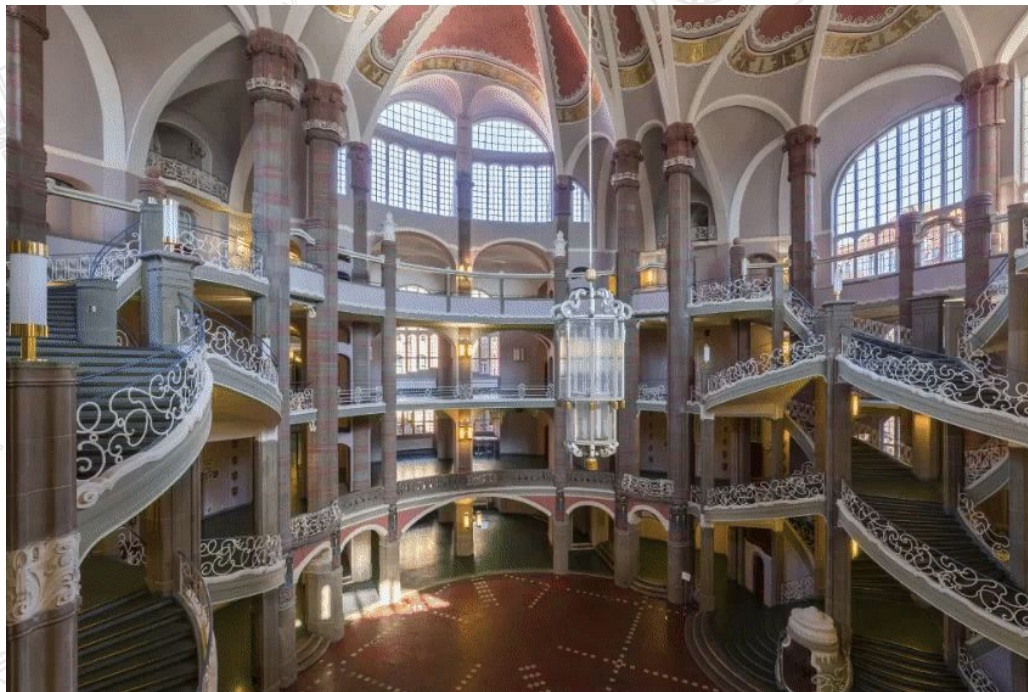
It was tough to figure out who had experience with CRMs internally because the information was scattered. It's now in one place.

GOAL 5.3: Advocate the movement

| What is your objective / workflow? | Who are you working with? | What impact / deliverables are you expecting? And what did you learn? |
|---|---|---|
| <p>Wikimedia blog</p> <p>Humanize the movement</p> <p>Feature Wikimedians, their work, and their motivations</p> <p>Support and announce Foundation initiatives</p> | LAST QUARTER | |
| | <ul style="list-style-type: none"> - Foundation staff - Community | <ul style="list-style-type: none"> - Announced the winners of Wiki Loves Monuments and the most-edited English Wikipedia articles of 2016 - Highlighted staff work in 21 posts, supporting Foundation - Consistent blog output with 8 digests, helping to establish the blog as a hub for community news; 17 profiles/"News on Wikipedias"/"Why I"; and successfully trialed "Wait, what?" - Got cold with two interviews with polar-loving Wikimedians |
| | NEXT QUARTER | |
| | <ul style="list-style-type: none"> - Foundation staff - Community | <ul style="list-style-type: none"> - Continue pushing regular features: the digest, profiles, "News on Wikipedia," "Why I," and "Wait, what?," including interviews with Wikipedians when possible - Support Foundation announcements |



Vincent van Gogh was the twentieth most-edited articles of 2016. [Blog post](#) read by 27k.



For the first time, Wiki Loves Monuments winners all gave us permission to post their work on social media, including in a GIF seen by 60k. [Blog post](#) read by 19k.

CHECK IN

Jan 2017

TEAM/DEPT

Communications

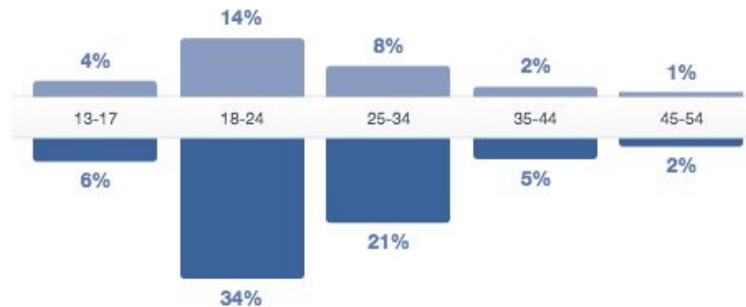
PROGRAM

5 [LINK]

WIKIMEDIA
FOUNDATION
ANNUAL PLAN

Women

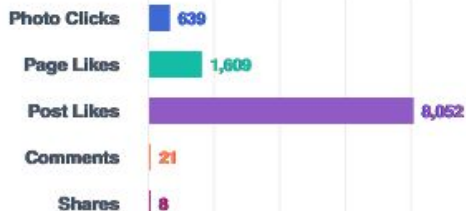
30%
Your Fans



Men

69%
Your Fans

For International Women’s History Month, we aim to attract more women to Wikipedia using a targeted post strategy.



I ♥ WIKIPEDIA

Promoting Rosie as Wikipedia’s Facebook profile picture drew over 1,600 women to like and follow the page at 4 cents apiece.

COMMUNICATIONS SCORECARDS

January 2017 quarterly check-in



WIKIMEDIA
FOUNDATION

[PREVIOUS YEAR](#)

CHECK IN

TEAM/DEPT

PROGRAM

Jan 2017

Communications

Press

| Topic | | This quarter | Previous quarter | QoQ | YoY | Type |
|---|------------------------------|-----------------------|------------------|------|------|------|
| Total OTRS requests evaluated | | 191 | 186 | +3% | -40% | M |
| | Press requests responded to | 90 | 67 | +34% | -26% | M |
| | Misc. requests vetted (spam) | 99 | 118 | -16% | -15% | M |
| Earned media (# articles) (proactively pitched) | | 41, (2 op-eds placed) | 71 | -36% | -86% | N |

Type: new, reactive, maintenance

CHECK IN

TEAM/DEPT

PROGRAM

Jan 2017

Communications

Press

| Topic | This quarter | Previous quarter | QoQ | YoY | Type |
|--|--------------|------------------|-------|-------|------|
| Staff and executive interviews/trips supported | 76 | 66 | +15% | +27% | M |
| Staff receiving media training | 2 | 2 | 0% | -50% | M |
| Requests for media corrections | 0 | 3 | -100% | -100% | R |
| Total announcements | 7 | 6 | +17% | -36% | M |
| WMF external/press announcements | 2 | 1 | +100% | -71% | R |
| WMF internal announcements | 4 | 5 | -20% | -50% | R |

Type: new, reactive, maintenance

CHECK IN

TEAM/DEPT

PROGRAM

Jan 2017

Communications

Social

| Topic | This quarter | Previous qr/yr | QoQ | YoY | Type |
|--------------------------------------|--------------|----------------|-------|-------|------|
| Twitter posts (@Wikipedia) | 1,537 | 807/600 | +90% | +156% | M |
| Twitter followers (@Wikipedia) | 350,729 | 344,603/NA | +1.7% | NA | M |
| Tweet impressions (@Wikipedia) | 13M | 11.9M/9M | +9.2% | +44% | M |
| Media views (@Wikipedia) | 62,989 | 39,067/28,422 | +61% | +121% | M |
| Twitter posts (@Wikimedia) | 110 | 100/288 | +10% | -61% | M |
| Twitter followers (@Wikimedia) | 38,500 | 34,664 | +11% | NA | M |
| Twitter posts (@Wikimediaatwork) | 26 | NA | NA | NA | N |
| Twitter followers (@Wikimediaatwork) | 3,153 | NA | NA | NA | N |

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Jan 2017

Communications

Social

| Topic | This quarter | Previous quarter/yr | QoQ | YoY | Type |
|---------------------------------------|----------------------------|-------------------------|-------|-------|------|
| Facebook posts | 738 | 641/460 | +15% | +60% | M |
| Facebook engagement actions | 1,769,867 | 1,846,065/771,970 | -4% | +129% | M |
| Facebook followers | 5,447,694 (as of 12/31) | 5,373,594/4,976,287 | +1.3% | +9.5% | M |
| Unique users who engaged with content | 1,767,835 | 1,908,528/1,440,902 | -7.4% | +22% | M |
| Impressions | 136,352,225 | 152,643,499/108,288,449 | -10% | +26% | M |

Type: new, reactive, maintenance

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Communications

Social

| Topic | This quarter | Previous quarter/yr | QoQ | YoY | Type |
|--|-------------------|---------------------|-------|-----|------|
| Instagram posts | 650 | 383 | +69% | NA | M |
| Instagram followers | 46.2K | 41.7K | +10% | NA | M |
| Pinterest | 750 photos pinned | 700 | +7.1% | NA | M |
| Pinterest followers | 64.7K | 60 | +7.8% | NA | M |
| Pinterest impressions (all Wiki content) | 18M a month | 17M/12.8M | 8% | 41% | M |

Type: new, reactive, maintenance

CHECK IN

TEAM/DEPT

PROGRAM

Jan 2017

Communications

Blog

| Topic | This quarter | Previous quarter | QoQ | YoY | Type |
|--|---|---|---------------|--------------|------|
| Total blog posts | 74 | 74 | 0% | -15% | M |
| Blog pageviews | 252,168 | 296,476 | -15% | +11% | M |
| Blog visitors | 153,897 | 194,925 | -21% | +19% | M |
| Pageviews per visitor | 1.6 | 1.5 | 7% | -11% | M |
| Blog pageviews (-banner promotion) | 232,875 | 244,300 | N/A | N/A | M |
| Blog pageviews (banner promotion) | 19,293 (Wiki Loves Monuments) | 52,176 (Android redesign) | N/A | N/A | M |
| Blog posts from/about community | 21/31 | 25/20 | -16% /+55% | -40%/ 29% | M |

Type: new, reactive, maintenance

CHECK IN

TEAM/DEPT

PROGRAM

Jan 2017

Communications

Storytelling

| Topic | This quarter | Previous quarter | QoQ | YoY | Type |
|-------------------------|--------------|------------------|-----|-----|------|
| Videos produced | 7 | 6 | +1 | +5 | N |
| Storytelling interviews | 0 | 0 | 0 | 0 | N |
| Trademark reviews* | 10 | 15 | -5 | +6 | R |

Per agreement with the trademarks team to do requested reviews*

Type: new, reactive, maintenance

CHECK IN

TEAM/DEPT

PROGRAM

Jan 2017

Communications

Product & ED

| Topic | This quarter | Previous quarter | QoQ | YoY | Type |
|---------------------------|--------------|------------------|-----|------|------|
| Product launches | 0 | 2 | - | n/a | R |
| Product messaging support | - | 30 | - | n/a | R |
| Executive presentations | 6 | 6 | 0% | +20% | R |

Type: new, reactive, maintenance