

#### **Project Context**

As the Wikimedia movement begins defining their vision for the next fifteen years, they required foundational knowledge of their readers in high awareness countries, for their largest and most well-known project, Wikipedia. Among internet users, they required an understanding of Wikipedia's awareness, attitudes toward Wikipedia, and usage habits and patterns.

This presentation summarizes key findings and opportunities from online, quantitative survey research conducted in France, Germany, Japan, Spain, Russia, the United Kingdom, and the United States, in June 2017. Wherever possible, the questions used mirrored past research to help establish global benchmarks.

This presentation was prepared by <u>Wellspring Insights & Innovation</u>, Inc., a research and innovation firm based in Miami, Florida. Full field data from this study has been shared with WMF.





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#### **Objectives**

- To better understand awareness, attitudes, and usage of internet users in high-awareness countries or regions to inform the movement strategy direction for the next 15 years
- Gain insight into GenX, GenY and especially GenZ the unique perspectives of younger users, as they will be our future readers
- Gain insight into how respondents in high-awareness countries or regions and low-awareness countries or regions differ or are the same (in comparison to New Reader and other research completed in the past)
- Scope is not intended to gain a complete understanding of all countries or regions or insights that the movement might need for Brand identity research, product development, or other planned work streams.
- As applicable, a secondary benefit will be to help guide Wikipedia's future development and growth by identifying opportunities to expand awareness, attract new readers, improve positioning, and optimize product and service features.





#### **Scope & Methodology**

- The survey was fielded in France, Germany, Japan, Russia, Spain, the United Kingdom, and the United States via an online survey accessible on a PC, laptop or device (tablet, smartphone).
- A total of 1,150 surveys with internet users (individuals who can access the internet via any device type and connection) were completed in each country
- All respondents were between 13-49 years old; GenX 36 to 49 years, GenY 20-35, and GenZ 13-19
- Non-probability sampling was utilized.
- Participants were sourced from multiple online research panels to reduce bias by adding people from all socioeconomic levels, geography and interest.
- Quotas were established per country in order to balance the sample and provide a nationally representative population by age cohort, gender, ethnicity, household income and geography. All data has been weighted to reflect this balance.





#### **Generation X, Y and Z definitions**

	GENX	GENY	GENZ
	36-49 in our survey	20-35 in our survey	13-19 in our survey
Iconic	VCR, Walkman, IBM PC	Internet, Email, SMS,	Iphone, Ipad, Google,
Technology		DVD, Ipod, Xbox	social media, 4KHD, VR
TV & Movies	M-TV, ET	Pay TV, Titanic	Smart TV, Avatar
Influencers	Pragmatic practitioners	Experiential peers	User-generated forums

Sources: McCrindle Research, Vision Critical. 2012, 2015.





At the outset of this research our hypothesis was that, in France and other high-awareness countries, we would observe large differences in awareness, usage and attitudes toward Wikipedia between generations; from Generation X's analog childhood to the digital natives of Generation Z.

By 2030, the oldest GenX'ers will be 63, heading toward their next, and perhaps final, career phase. The oldest GenY'ers will be 53, and have already made their mark on the world of technology, particularly in social media.

In 2030, the oldest members of Generation Z will turn 35, and they will have had a smartphone since they were about the age of 13. Already, they are being called the greatest visual communicators ever raised; creators, collaborators and curators of culture.

"Technology is an important component, but what's changed is this generation's (Z) relationship with culture. They are empowered, connected, empathetic self-starters that want to stand out and make a difference in the world." – the Wildness, 2015 research study.





In our survey we found that internet users in the France between the ages of 13 and 49 are about four times more likely to think of Google over Wikipedia when they "think about finding information online." Overall, 60% mentioned Google as compared to Wikipedia (22%), with YouTube (5%) and news sites like Le Monde or Le Figaro (7%) with little top-of-mind awareness.

Seventy-eight percent of Generation Z internet users are aware of Wikipedia (vs. 85% and 82 % for Y and X), and across generations about 60% include the site in their top three choices when they want to find information.

Owing to their age, 46% of GenZ first found out about Wikipedia at school, and regardless of the device they access it on, chances are they are doing homework. GenX and Y are more in-the-moment; looking up topics on Wikipedia that were referenced in passing conversation, the media or current events.

One of the most salient findings of this research is the confusion regarding Wikipedia. While a majority in France know it is a non-profit, less than half know how it's funded and better than 20% think it is funded by advertising or private investors. Sixty-one percent of GenX internet users know Wikipedia content is created by volunteers, vs. only 45% of GenZ (30% think it is staff).



Regarding usage, 60% across generations read Wikipedia on a weekly basis; possibly driven by their schoolwork, GenZ is much more likely to only read it once a week.

Other factors, such as how they approach websites and apps, or how they derive utility may be in play as well. It is an important question for Wikipedia to answer in the near future, given that GenZ's engagement with Wikipedia is the strongest of all in France. Forty-four percent (vs. 14% of GenX) has tried to edit an article, and 26% (vs. 11% of GenX) say they have made a donation.

What readers across generations find personally important is also what they most strongly associate Wikipedia with: being **free**, **useful** and **easy to read**.

At the other end, <u>professional</u>, <u>comprehensive</u> and <u>transparency</u> were the words least associated with Wikipedia, especially by GenZ participants.

Being high quality and free of advertising fell in the middle, and were ranked in the middle of personal importance; 4<sup>th</sup> or 5<sup>th</sup> out of nine.





Lastly, when it comes to enhancing Wikipedia readers' experience, in France the generations by and large agree that the top enhancement would be more trustworthy content (50% or more).

GenZ is more likely to want improved readability (61%), higher quality content (56%) and improved local language content (49%); all things that might help with school assignments.

GenY would like more neutral information (56%) and GenX readers would like to see improved site navigation (49%) and improved local language content (32%).

GenZ readers also expressed a much higher interest in interaction with other readers (44%), easier ways to interact with the content (43%) and improved site design (42%) - all improvements that few GenX or Y readers felt would improve their experience.





#### Wikipedia Awareness

France internet users by Generation

Total Base: 1150 Weighted Data







# We asked internet users in France what website came to mind when they want to find information online.

59% mentioned Google first.

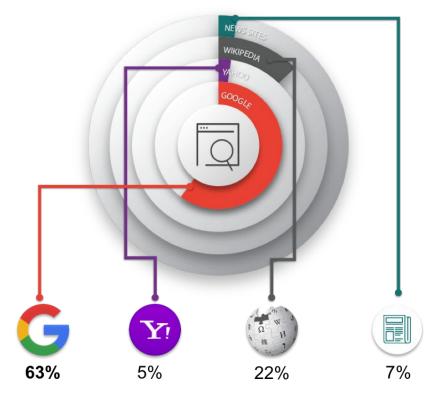
14% mentioned Wikipedia.





#### In total mentions, Google had 63%.

Q6: When you want to find information online, what websites come to mind? Total Mentions. Base: 1150





## Wikipedia may not be top-of-mind, but 82% of internet users in France are aware of it.

And six out of ten say it is one of the Top 3 sites to go to when they need information.





#### **Top 3 Sites for Information**

Q7a: When you want to find information online, what three websites would you say you go to most often? Base: 1150

Six of ten - across all three generations - include Wikipedia as one of the top three sites they go to when they want to find information online.

About one-third of GenX includes Facebook, and more Millennials and GenZ include YouTube as one of their top three sites for information.

	<u>GenX</u>	<u>GenY</u>	<u>GenZ</u>
Google	90%	91%	79%
Wikipedia	59%	60%	60%
YouTube	35%	47%	44%
Facebook	23%	30%	29%
Yahoo!	18%	7%	12%
Le Monde	10%	10%	10%
Le Figaro	8%	5%	4%
Twitter	5%	7%	7%
How Stuff Wrks	1%	3%	8%

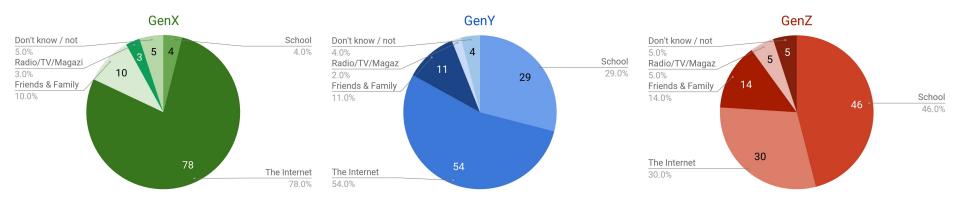




#### While GenX and GenY first found Wikipedia online, half of GenZ in France first found out about it at school.

Q8: Where did you first find out about Wikipedia?

Base: 1004 Aware Wikipedia.







## Some internet users in France remain confused about Wikipedia.

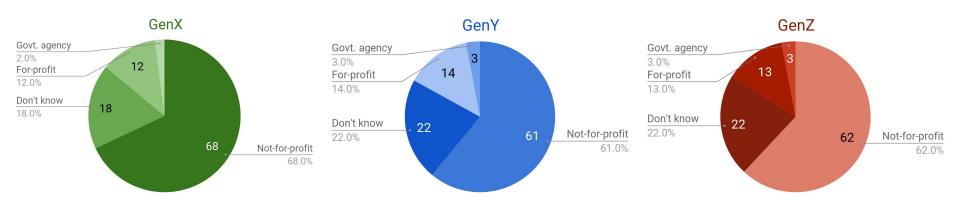
While a majority do know it is a non-profit, less than half know how it's funded; better than twenty-percent think it is advertising or private investors. Sixty-one percent of GenX internet users know Wikipedia content is created by volunteers, vs. only forty-five percent of GenZ (thirty-percent think it is Wikipedia staff).





## About two-thirds of internet users know Wikipedia is a not-for-profit; little difference is observed across generations.

Q9: To the best of your knowledge, which of the following best describes the organization that manages Wikipedia? Base: 1004 Aware Wikipedia.



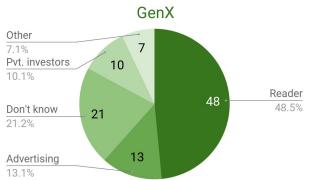


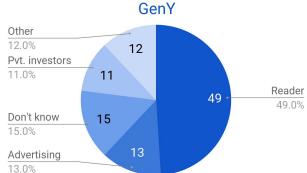


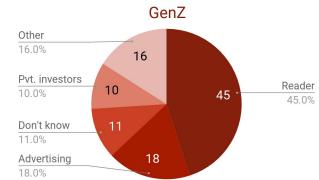
## Close to half of internet users do not know, or incorrectly identify, how Wikipedia is primarily funded.

Q10: How do you think Wikipedia is primarily funded?

Base: 1004 Aware Wikipedia.





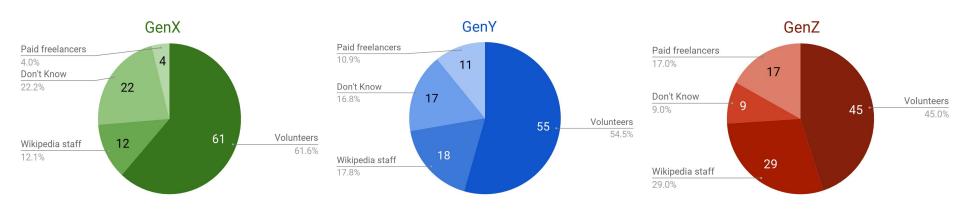






#### Only 45% of GenZ knows content is created and maintained by volunteers, vs. 61% of GenX.

Q17: To the best of your knowledge, how is information primarily created and maintained on Wikipedia? Base: 957 Wikipedia Readers.







### Wikipedia Usage

France internet users by Generation

Total Base: 1150 Weighted Data







#### **Awareness & Usage Summary**

With the lowest awareness of Wikipedia, GenZ has the highest non-reading population.

	<u>GenX</u>	<u>GenY</u>	<u>GenZ</u>	
Aware of Wikipedia	84%	87%	79%	
Read Wikipedia	83%	85%	75%	
Never read Wikipedia	2%	2%	3%	
Unaware of Wikipedia	16%	14%	21%	
Total non-reading population	17%	15%	25%	

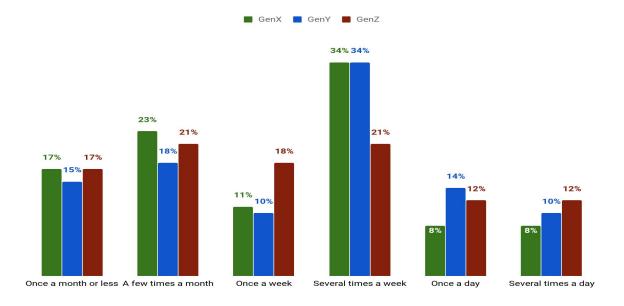




## Across generations, about 60% read Wikipedia on a weekly basis. GenX and GenY are more likely to read it several times a week.

Q14: How often do you read Wikipedia?

Base: 957 Wikipedia Readers.

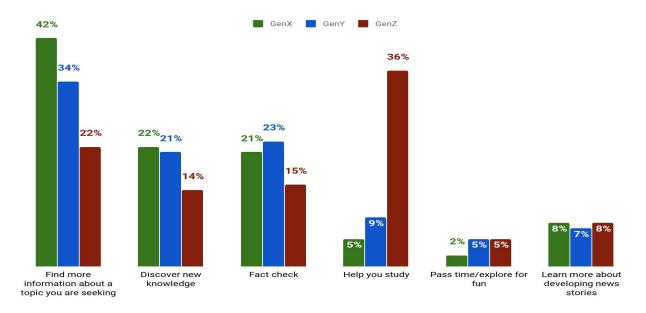






## GenX and GenY are seeking information on Wikipedia. A third of GenZ uses it primarily to help them study.

Q15b: Overall, would you say you use Wikipedia primarily to \_\_\_\_\_. Base: 957 Wikipedia Readers.

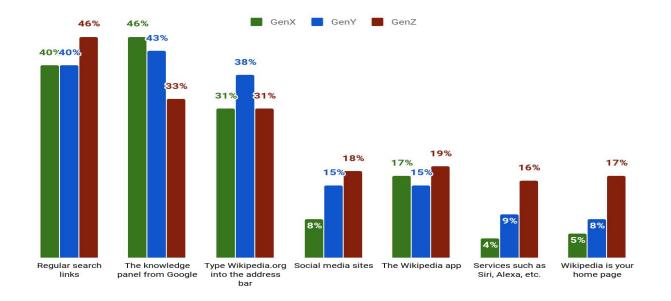






## Most follow search links or click on the knowledge panel. GenZ is more likely to use services like Siri, or have Wikipedia set as their homepage.

Q16: What are all of the ways you find Wikipedia articles, or get to Wikipedia articles? (Answer all that apply) Base: 957 Wikipedia Readers



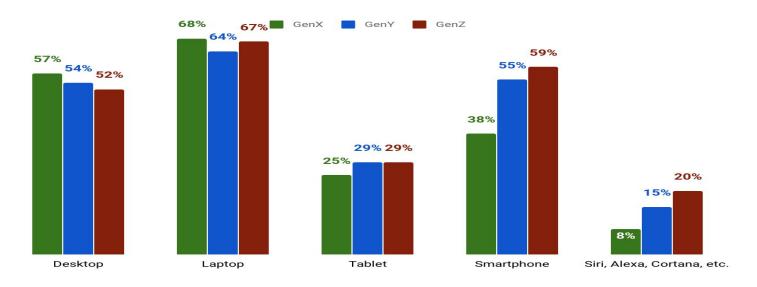




## GenY and GenZ are much more likely to access Wikipedia on their smartphones. Many still use desktops and laptops.

Q15: Please indicate how often you use each the following devices

to access and read Wikipedia. Base: 957 Wikipedia Readers.







Regardless of device, GenZ skews to school assignments while GenX and GenY are more "in the moment" focused on conversational topics, media or current events.

GenX		GenZ
A conversational	A topic important	Work or school
topic	to me	assignment
<b>64%</b>	58%	<b>61</b> %
A conversational	A conversational	Work or school
topic	topic	assignment
58%	<b>51</b> %	<b>60</b> %
A current	A topic referenced	Work or school
event	in the media	assignment
<b>51</b> %	<b>45</b> %	<b>45</b> %
A conversational	A conversational	Work or school
topic	topic	assignment
56%	<b>47</b> %	51%
A conversational	A conversational	Work or school
topic	topic	assignment
48%	<b>42</b> %	42%
	topic 64%  A conversational topic 58%  A current event 51%  A conversational topic 56%  A conversational topic	topic 64%  A conversational topic 58%  A current event event 51%  A conversational topic 55%  A conversational topic 48%  A conversational topic 56%  A conversational topic 48%  A conversational topic 48%

Q15a: When you access Wikipedia on your \_\_\_\_\_, what do you read it for? Base: Access Wikipedia via device.

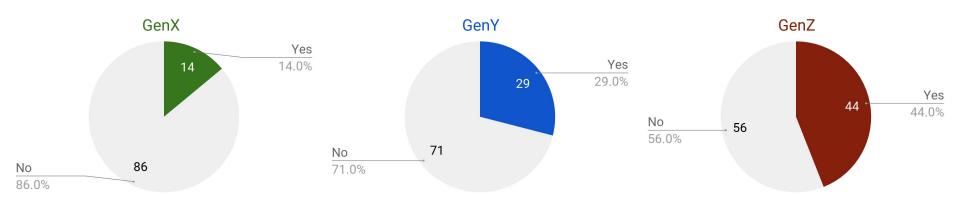




## Twenty-nine percent of GenY and forty-four percent of GenZ say they have tried to edit a Wikipedia article.

Q18a: Have you ever tried to edit a Wikipedia article?

Base: 678 Readers who know anyone can edit.

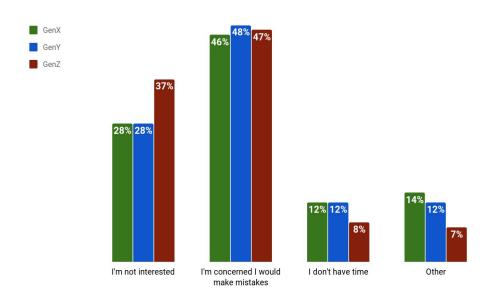






## Among those who have not tried to edit an article close to half mention they are concerned they would make mistakes.

Q18b: Which of the following best explains why you have never tried to edit a Wikipedia article? Base: 531 Readers who have never tried to edit.

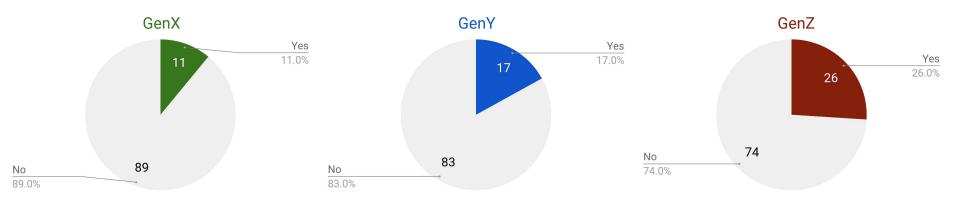






## Across the generations, 3/4 or more readers have never made a donation to Wikipedia. Among GenZ readers, one out of four says they have.

Q19: Have you made a financial donation to Wikipedia? Base: 957 Wikipedia Readers.

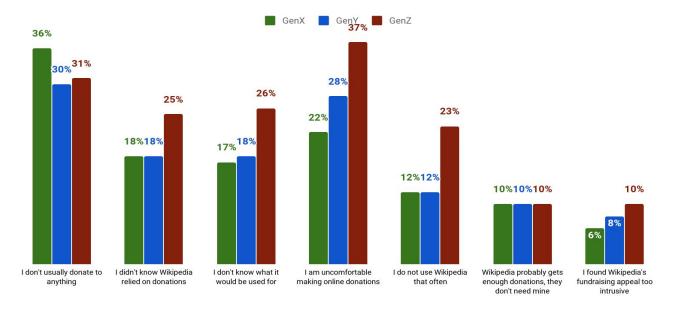






## Among GenZ readers who have not donated, one-quarter say they did not know Wikipedia relied on donations.

Q20a: Which of the following best explains your decision NOT to make a donation to Wikipedia? Base: 842 never donated.







## Attitudes toward Wikipedia

France internet users by Generation

Total Base: 1150 Weighted Data







## What French readers find personally important is also what they most strongly associate Wikipedia with: being free, useful, and easy to read.

	<u>GenX</u>		<u>GenY</u>		<u>GenZ</u>	
	Mean Association Rating	Personal Importance Ranking	Mean Association Rating	Personal Importance Ranking	Mean Association Rating	Personal Importance Ranking
Free knowledge for every person	8.7	1	8.6	2	8.7	3
Useful	8.5	2	8.3	1	8.2	1
Easy to read	8.0	3	7.8	3	7.6	2
High Quality	7.4	4	7.1	4	7.0	4
Free of advertising	7.5	5	7.6	5	7.5	6
Neutral, unbiased content	7.2	6	6.9	Т6	7.0	Т8
Professional	7.5	7	6.9	Т6	6.9	5
Comprehensive	6.6	8	6.3	7	6.5	Т8
Transparency	7.1	9	6.9	8	6.7	7





## In France, larger proportions of GenZ readers are looking for improvements across the board to enhance their reading experience.

Q22a: As a Wikipedia reader, please indicate how much each of the following changes would enhance your personal experience? A lot, a little, or not at all. Base: 957 readers.

Pct. answering "a lot"

