Neutrality is no longer feasible or desirable where the peace of the world is involved. We have seen the last of neutrality where peace and freedom are menaced by autocratic governments backed by organized war .- President's Message.

Deardslew I advise that the Congress declare the re cent course of the Imperial German Government to be in fact nothing less than war against the Government and people of the United States .-President's Message.

## CARMEL \$1.50 a Year

ISSUED EVERY THURSDAY

**APRIL 5, 1917** 

CARMEL-BY-THE-SEA, CAL.

**VOL. III, NO. 10** 

Five Cents a Copy

## Ordinance to License Dogs is Adopted

From now until May 4, when the dog licensing ordinance goes into effect, there should be a lively sale of dog collars and chloroform in our fair Healds, will return home Sun- Monterey Union High School city, and a consequent increase day, after two weeks here. of revenue both for the municipality and the merchant.

This ordinance, as finally passed at last Tuesday night's monthly meeting of the Board of Trustees, stipulates an annual license of \$1.50 for male dogs and \$2 for female dogs. The complete text of the ordinance will be published in the here. Ap4il 12th Pine Cone.

City Attorney H. W. Jorgensen, who was present, was directed to prepare an ordinance Francisco. Continued on Page Two

## The Risk of Fire or Theft

When Your Valuables are Stored at Home or Office is. too Great. Why Assume It? You Can Rent a Safe Deposit Box in our Fire and Burglar Proof Vault for a Reasonable Sum

First **National** Bank

Wanted TO RENT A good piano for five months. Address P. O. Box 142, Carmel.

# Pine Needles

PERSONAL ITEMS

Pardow Hooper, Lee Young Vote tomorrow! Polls open and Arthur Dunne, Lowell from 2 to 6 p.m., at the school-High School boys, and George house. A trustee for the local

Mr. and Mrs. Rask are new The last round of the Man-occupying the Satty lace sand Club whist tournament Pebble Beach, the Beattys and will be played on Saturday their guests having departed evening. All those who have for their home at Flossmoor. Illinois.

Miss Tessie Tag of Palo Alto the winners. and Mr. Sydney Russell of New York spent last Sunday Club, which has camped here

proprietor of Pine Inn, took a has instituted a foreclosure week-end business trip to San suit on the Guerrero street

Mrs. J. A. Beck, with Mrs. Nellie Fairley and her son are spending this week in Carmel.

Miss Alice Miller and her nephew, Allan Knight, arrived from San Francisco on Saturday for a week's stay.

all together again here. Those who were absent in the city returned to Carmel early in the week.

Miss Mabel Kimball, Miss Bessie I. Cole and Miss Ida Fullager, all of the Garden He watches the Pine Cone like City, are sojourning here.

Miss Adaline Gray of Los Altos is the guest of her sister at the Barnacle.

Hooper, who is attending school and two trustees for the are to be elected.

sanira Club whist tournament participared should be present as this session will determine

The Columbia Park Boys' several summers, may lose its Roy Newberry, the popular property. The Hibernia Bank clubhouse lot in San Francisco.

> Last Wednesday, by a single vote, the Rominger saloonclosing bill was defeated by just one vote. Senator E. S. Rigdon cast his vote for the measure.

Inquiries a-plenty are com-The Devendorf family are ing to the Pine Cone concerning the plans of the summer art school and of the school of music.

> Editor Smith of the Pacific Grove Review has Mark Twain beat a city block for humor. a hawk.

Walter Warren is here from Oakland. He expects to sail for Alaska about the 14th.

### PATRIOTIC RALLY

for the discussion of The Great Issue of the Day

How shall the United States best serve humanity in the present crisis?

If you have an opinion, come and state it, and listen to that of others.

### Manzanita Hall Tomorrow Eve., at 8

Every man and woman in Carmel is invited

Committee:

Messrs: Fraser, Taylor, Johnson, Beardsley, Bawden, Overstreet, Reardon, Devendorf, Newberry Beck, Fishback, Search, Watts, Thomas, Slevin, Moffat, Kibbler.

Mesdames: de Sabla, Hand, Johnson, Morgan.

#### CLUB NOTES

By Miss I. A. Johnson

The Young Men's Club was entertained by Miss Ennice Gray on Saturday evening. Prof. H. B. Bawden gave an interesting talk on evolution, illustrated by charcoal drawings. This was followed by some informal questions, and after refreshments were served, the club adjourned for a moonlight stroll on the beach.

The Boy's Club had the most joyous time of the season on Monday evening, when their girl comparious were invited to have an evening of games with them.

The rooms were aglow with poppies, and the faces of the boys and girls were aglow with anticipation.

General games filled the time, the most popular and hilarious of which were "Saving things from a fire," "Jerusalem," "Geranium."

But the interest in games waned before the cake and ice cream furregistered at La Playa, is a nished by generous friends, and after singing patriotic songs, the

Myrtle Arne, Betty and Alice Greene, Helen and Hilda Hilliard, Elizabeth and Maryan Hopper, Helen Dicks, Fay Murphy, Ruth Pudan, Phyllis Overstreet, Louise Prince, Jean Taylor, Marion Ohm.

## S. SLEVIN CARMEL, CAL.

Mrs. Schumacher and her daughter. Gladys, who have day, David Prince assumed his not been here for three years, came down from San Jose last Saturday for a brief visit. Miss Celine Delmas and Delmas La Franc accompany them.

Mrs. L. C. Horn has as her and son from San Francisco.

Mrs. S. J. Wyatt, who went be home tomorrow.

For the first time, last Sunduties as acolyte at All Saints Church.

Mrs. John E. Russell, who is writer and lecturer, as is her husband. They are associated party broke ip. Girls present: guests this week Mrs. Much with the American City Magazine.

Our old friends, the Spadonis, to San Jose last Tuesday, will are spending Easter week in

## NATURE SPOILERS

The article, by Virginia Ballen, printed below, appeared originally in the San Francisco Bulletin. A Carmel lady sent it to this paper, with the following note: "This was reprinted in the San Jose Mercury, under the department given to the Outdoor Art League. It seems to me opportune to reprint in the Pine Cone."

If the Yosemite or the Grand Canyon were cut up into small acreages and sold to individual grantees, the ordinary landholder would at once begin improvements. Brush would be cleared out, trees would be cut down, weeds would be burned swamps would be filled in, and rivers changed and polluted. And this without the excuse of agricultural necessity, but merely to jibe with the other impertinences of a country estate. Featherduster plams would soon adorn the cap of El Capitan, eucalyptus trees would of course be planted along Bright Angel Trail, and the spineless cactus border the banks of the Merced. I use these trees and plants figuratively. They would not survive at the named places, to prove the refined taste of civilized man, but other atrocities better suited to the climate

And if Palm Canyon, that loveliest oasis in a light painted desert, passed out of its present holding into the tampering hands of the ordinary land owner, who can doubt but that some kind of an Australian blue gum or Kamchatkan pines would not be planted speedily, to push aside the leaning trunk thatched fan palms and dispute their picturesque and native right to the water holes.

The hand of man is an itching, destructive thing. The brain of man exercises itself upon the fair earth as the brain of a child wreaks havor upon its toys. Nothing must stand as it stood before the advent of man's possession. The exquisite composition of the ages is torn apart so that he may crow over his balanced blocks, over the fences proclaiming his owncrude arrangements.

He crosses the seas with a seed in his pocket to poke down into some utterly useless and uncalled for setting-so his children can say: "My father planted this apple tree." It matters not to him that mango and breadfruit trees put the sickly apple to shame. The land has known his he aware of his paltry egotism. When No, the flourishing of a continental be will be as zealous and as reverently jungle is as naught compared to that one spindling tree which his hand has serve the natural beauty of Califorgraced.

Because a twig pushed into the ground will grow, man feels himself potent to give life, or to take the life of vegetation. He feels he has the right of God to uproot, to blast and to set his own little sticks sprouting. He believes he feels like God when the new things root and bud but he plays the very devil with the land-

What the beauty spoiler would do in the Yosemite, he is doing unchecked as yet, all over California. Everywhere he is destroying smaller though not less beautiful Grand Canyons, and messing over as perfectly finished, if humbler, Yosemites,

He is changing the distinctive aspect of our hills and dales into a hodge podge exhibition of his own ignorance and conceit.

He burns off the coppiced chapparal a rich and marvelous garden in itself, protecting rare Elies and loveliest flowers "the little forests" creepng over the foothills, crouching knee to knee, leaning shoulder to shoulder, dwarfed, wine-brown bodied bough laced about bough, twisted, old, unique and world noted, if the landscape meddler but knew it. We have all seen how he tries to cover the scarred earth. What doesn't he plant ont he bare knolls rag-tags and bobends from other forests. Some dwarf trees very like the pink-belled manzanits he has uprooted, or the shreddybarked, feathery flowered chamiso, but ferioraly twining their arms about the empty air.

The sins of the man who thinks he can improve upon the Master hand of the universe would fill a book.

Faintly, very faintly, I hear the united voice of protest always beginning on that low, peculiar noteunhurried because, it is going to grow. No sputterings or rantings slowly increasing in strength—the mighty voice of reconstructive public opinion.

After all, the landscape meddler is good sort-not for one moment is touch; he has put his mark upon it. the import of that voice reaches him endeavor to bring back and to pre-

Half a Block east of the Postoffice

GLASS CEMENT HARDWARE



OILS PAINTS BRUSHES

Mrs. F. Steele and Miss J. White are expected home tomorrow. They have been in Berkeley several months.

Miss Sampson is chaperon ing a party of four misses, ing here.

Miss Anita Murray of Seaside, well known to a number of folks here, is registered at Pine Inn.

Miss E. A. Lutz and Miss pupils of Castelliga school at Anna Kullap, both of Palo Palo Alto, who are vacation- Alto, are together spending a have your Printing done at the short vacation here.



## PERFECT Victor Service

Sherman, Clay & Co., 190-192 South First Street, San Jose.

Please send me illustrated Victrola and Record catalogues, also complete information regarding your Easy Payment Terms.

NAME

ADDRESS

Leave orders at the office of the Pine Cone for Piano Toulng



Victrolas from \$15 up. On the easiest terms. All the Victor Records

Steinway and other good Pianos, Pianola Pianos, Piano Players.

### Ordinance to License Dogs is Adopted

Continued from Page One . covering the matter of outside and local business licenses.

Permission was given Mrs. A. D. Signor to erect a sign at Ocean Ave. and Camino Real.

The matter of a flag for the City Hall was referred to Trustee Johnson.

The Commissioner of Streets will attend to the displaying of speed limit notices. official will als see to the repair of road on Camino Real leading to La Playa.

Ordinance No. 13, relating to the moving of houses, the cutting of wires, and the injury of trees, was given its first reading.

Much of the time of the session was devoted to a discussion of the necessity of definite markings by survey and the establishment of grades. The matter is in charge of Trustee Beardsley.

If your business is in Carmel Pine Cone Press.

## Have You Family Keepsakes?

Why don't you keep them in a Safe Deposit Box at the Bank of Monterey. will cost you only \$1 a year



Monterey Savings Bank pays 4 Per Cent Interest on savings deposits Bank of Monterey Monterey Sav. Bank Same Bld'g Same Managem t

### Carmel Pine Cone

Established February, 1915

Entered as second-class matter February 19. 1915, at the post office at Carmel California, under the Act of March 3,

W. L. Overstreet. Editor and Publisher

CARMEL-BY-THE-SEA, CAL. **APRIL 5, 1917** 

Official Paper of the City

#### WEEKLY GREETING

They who seek nothing but their own just liberty have always right to win it and keep it whenever they have power, be the voices never so numerous that oppose it. - Milton,

Those who, in the pleasant days of yore, looked to the New York Ledger for their weekly allowance of romance, poetry, and general literature, that is, when that paper had for regular contributors Henry Ward Beecher, James Parton, Sylvanus Cobb, Ir., Amy Leslie, Sirk E. D. E. M. Southworth the Cary sisters, and Mary Kyle Dallas, will no doubt be pleased to have the name of the latter brought back, after all these years, in association with that of James Whitcomb Riley. by one of his intimates that Riley's favorite poem was that written by his Ledger contributor, beginning with the verse:

lie'd nothing but his violin, I'd nothing but my song, But we were wed when skies were blue And summer days were long.

nd when we waited by the hedge The robins came and told How they had dared to woo and win

When early spring was cold. Christian Science Monitor.

Brother Overstreet is stirring up a "Clean up Day" in Carmel. Seems like that Pine Cone man is trying to stir things up nearly all the time, an' its only about twelve months ago when they had a clean up day. Well, we're glad we don't live in Carmel, where they want to be "cleaning up" all they want to be "cleaning up" all them, with the necessary vouchers, the the time - Pac. Grove Review.

The trenches or the movies for this disciple of uncleanliness.

#### Our Weekly Recipe

SCOTCH POTATO SCONES

Oue cup mashed potatoes, 11 cups flour, 2 tablespoons butter, teaspoon salt, 2 teaspoons baking powder, I egg. Sift together the flour, salt and baking powder, add the potato, rub in the butter lightly with a fork, add the well-beaten egg and, if necessary, a little milk. Divide icto two parts, roll each one inch thick, pie shape, cut twice to make four parts, and bake in a quick oven.

When done, split, butter well, and serve piping hot. These may be baked on a griddle.

CHURCH NOTICES

Christian Science Services

Sunday, 11 A.M. Sunday School, 9:45 A. M. Wednesday Eve. Service, 8 o'clock ARTS AND CRAFTS HALL

Baints f biscoba SERVICE AT 4 O'CLOCK EVERY SUNDAY, EXCEPT SECOND SUNDAY IN THE MONTH, WHEN THE' HOUR

Sunday School 10 A.M. WALTER MOFFAT, Rector

#### NOTICE TO CREDITORS

In the Superior Court of the State of California, in and for the County of Monterey.

In the matter of the estate of

Horace Goold, deceased.
NOTICE IS HEREBY GIVEN by the undersigned, Charles O. Goold, administrator of the estate of Horace Goold, deceased, to the creditors of, and all persons having claims against, the said deceased to file them, with the necessary vouchers, in the office of the Glerk of the above-entitled Court, or to exhibit them, with the necessary vouchers, to the said Charles O. Goold, at the Law Offices of Messrs. Hudson, Martin & Jorgensen, in the Ordway Building, in the City of Monterey (the same being the place for the transaction of the business of said estate), in the County of Monterey, State of Califorma, within four (4) months after the first publication of this notice,

Dated this 15th day of March, A.

CHARLES O. GOOLD, Administrator of the Estate of Horace Goold, deceased. Hudson, Martin & Jorgensen, At-

torneys for Administrator. Date of first publication, March 15th, A. D. 1917.

If you read it in the Pine Cone, you may safely repeat it.

#### NOTICE TO CREDITORS

In the Superior Court of the State of California, in and for the County of Monterey.

In the matter of the estate of

Hannah A. Goold, deceased. NOTICE IS HEREBY GIVEN by the undersigned, Charl s O. Gool ; administrator of the e-tate of Hannuh A. Goold, deceased, to the creditors of, and all persons having claims to the said Charles O. Goold, at the law offices of Messrs. Hudson, Martin & Jorgensen, in the Ordway Building, in the City of Monterey (the same being the place for the transaction of the business of said estate), in the County of Monterey, State of California, within four (4) months after the first publication of this notice.

Dated this 15th day of March, A. D. 1917.

CHARLES O. GOOLD. Administrator of the Estate of Hannah A. Goold, deceased. Hudson, Martin & Jorgensen, At-

torneys for Administrator. Date of first publication, March 15th, A. D. 1917.

zee the Movies aturday Night

## Notice to TAXPAYERS

All taxpayers are required by the constitution to annually make and deliver to the Assessor a statement, under oath, setting forth specifically ALL the real, personal, or other class of property, owned by such persons, or in their possession, or under their control, as the same stands of record at 12 o'clock Meridian on the first Monday of March.

The Political Code provides, that all property must be assessed at its 'full cash value,' and defines "full cash value" as being "the amount at which the property would be taken in payment of a just debt from a solvent debtor."

Unsecured Personal Property

The taxes on all unsecured personal property are due and payable and must be paid at the time the assessment is made.

#### Exemptions"

Any person or association, claiming any property to be exempt from taxation. MUST make the claim and affidavit, for such exemption, every year, in the manner provided by law. This applies to the \$100 allowed on personal property of householders; the \$1000 allowed soldiers, sailors, marines, etc., and property used solely and exclusively for religious worship.

#### Assessments

Any information desired relating to assessments will be gladly furnished on application, and all objections should be made before the Board of Equalization adjourns, instead of waiting until it is the to

Remember, that if you fail to make a statement you fail to comply with the law and you law yourself liable to arbitrary assessment, which is expensive to yourself and causes much trouble to others.

GEO. S. GOULD, Jr. County Assessor

#### Executor of Will of Mrs. E. E. Cobbe Appointed

A petition has been filed in the Superior Court asking for the probate of the will of Mrs. Edith E. Cobbe, who died here on February 27 The estate consists of property in Carmel-by-the Sea and in Los Angeles, and also of promssory notes, stocks and bonds.

The estate is valued at approximately \$40,000, the annual revenue from whick is \$2000,

Dr. J. R. Haynes of Los Angeles was named as executor without bonds. The heirs at law are two daughters-Miss Janet Cobbe of Palo Alto and Mrs. Maxwell of Lusk county, Ireland.

The Music History Club enjoyed an afternoon of music at the home of Mrs. F. E. Lloyd last week. Mrs. Llody has an exceptional library of victrola records. She contributed to the fine program a critical analysis of the great symphonies.

PROFESSIONAL CARDS

#### M. DeNeale Morgan STUDIO

Lincoln st., near Ocean ave.

OPEN TO VISITORS Tuesday & Saturday afternoons

Telephone: 601 J 3

Instruction in Landscape Painting—Oil and Water

Further information on application

Children's class: Saturday mornings

#### J. E. BECK, M. D.

Office at Carmel-by-the-Sea Pharmacy, Carmel, Cal.

#### TYPEWRITING

AUTHORS' MANUSCRIPTS, ETC. GOOD WORK REASONABLE RATES

Mrs. Grace Wickham P. O. Box 64 80-acre Tract

## Carmel School of Dramatic Art

Lincoln and Seventh ave

Physical and Vocal Expression

Drama Study

Singing and Music History

### Carmel Drug Store Has a fine line of

## aby UKI **CLOCKS**

Also Stationery, Toilet Articles, and Rubber Sundries

Columbia Graphophone and Records for Sale

#### Holy Week Calendar

This Holy Week is a busy one for the parishoners of All Saints Episcopal Church. On Tuesday an all day food sale was held. This morning at 10 o'clock there will be communion service. Good Friday service will be conducted at 4 p.m. tomorrow. Saturday is to be baptismal day. On Easter two services will be held-at 7 and at 11 a.m.

The public is welcome to all services

List Your Properties
WITH THE Pine Cone Real Estate and Renting Bureau

## W. L. Alexander & Company

TREE EXPERTS of Portland, Ore.

-ANNOUNCE-

Open lists to young men wishing to enroll in the Portland School of Practical Forestry, at Carmel Students will live

in camp

Tuition includes meals & lodging Applications received by Mr. W. L. Alexander Jr. at Pine Inn. Carmel Spring course opens at once

#### Recent Arrivals

PER CONTRACT SELE PROVE

J. L. Howard, Mr. and Mrs. B. J. and two sons, Miss Lathrop, Jennie Duches, Eva Powell, Mr. and Mrs. Lewis S. Gear, Carol and Marjorie Gear, Dr. and Mrs. McMash and three sons, Mr and C. F. Borgeson, Clarence Borgeson, Misses Patrice and Signeld Borgesen, Oakland; Mrs. D. W. Sixe, Miss Franklyn Saxe, Piedmont; Mrs. Lewis, Anne Wilson, Gladys Wilson, Mrs. B. W. Stone, Mrs. F. McNutt, Miss Aileen McIntosh, Miss M. Louise Potter, S. D. Lane, San Francisco; Edward Steese, Dr. and Mrs. E. S. Steese, H. Alfred Millard, Miss Winans, Mrs. John E. Lathrop, New York; Miss Davidson, Mrs. M. D. Pierce. Mi s E J Chamberlain, Mr. and Mrs. Victor Montgomery, Berkeley: Tessie Tag, Prof. and Mrs. Abrams, Margaret Abrams, Miss Patterson, Stanford University; Mr. and Mrs. C. A. Edwards, Dorothy Edwards, Santa Barbara; Mr. and Mrs. J. L. Schultz, Portland, Ore; Mrs. J. W. Emery, Miss Helen Emery, Washington, Pa.; Mr. and Mrs. F. Barker, Fresno; Capt. and Mrs. W. D. Hatch, Vallejo; F. T. Healey, French, Wyo.; Thos A. Lansmore,

#### CARMEL REALTY CO.

HOUSES RENTED PROPERTY SOLD **EXCHANGES MADE** INSURANCE

Miss M. DeNeale Morgan arrived home on Saturday evening. Her exhibition at Fresno was entirely successful.

#### Baseball News

By DAD HAMILTON

The Carmel by the Sea baseball team made its initial appearance this season against the Monterey boys last Sunday, and were routed to the tune of 15 to 0.

The Montereyans found the slauts of Julius Wolters to be fat pickin's, and applied the wood to them hard and often, while the defense of the Custom-house boys kept the Carmel players away from the pan. Our boys are game losers, though, and will take another crack at their conquerors soon.

The feature of the game was the clean up drive of Saunders that drove three tallies across the rub-

#### New Auto Bus Auto Service 17-Mile Drive and all points of interest

Regular Time Table l'o Monferey

Leave Monterey 7:30 a m. 8:15 u. ŋr. -12:0 i pm. 8:30 a.m. 3 3 mine 2:30 p.m. 5:53 n m. 5:00 p.m.

#### Leave Orders at CANDY STORE or at Goold's Garage

#### Little Folk's Affair

Girls and boys from the Eighty-Acre Tract to the beach gathered at the Prince home last Thursday evening for a frolic and a dance, The kiddles had a glorious time, and are looking forward to the next affair. Those invited were:

Helen Hicks, Phyllis Overstreet, Arline Payue, Grace Wickham, Marian Olim, Alice and Juauta Pepper, Ruth Pudau, Dana Newberry, Jean Taylor, Helen Judson, Hilda and Helen Hilliard, Maryan and Elizabeth Hopper, Betty, Alice and Gordon Greene, James Wilson, Thomas and Andrew Gillett, Henry Von Ende, Franklin Murphy, Theodore Fowler, Louise and wid Prince.

The single tax bug has got Car-Palo Alto; L. G. Adams, Boston; mel by the nape of the neck, and Mr. and Mrs. Pfilzer, two daughters, Newman; Sydney Russell, N. York over there are going to "try it on" this spring. It wouldn't be Carmel if they couldn't try something new once in a while .- Pac. Grove Review.

## CALOL LIQUID GLOSS



Store Big

\$2500 For Sale house of 6 rooms and bath; porch; electric lights. Terms. Pine Cone office.

For Rent Three-room fireplace; located in pine forest; \$10 a month, water free. Inquire Pine Cone Of.

For Rent REMINGTON WRITER; in good condition; reasonable; will deliver. Pire Cone

Newly built For Sale house, with all modern improvements of every description: Suitable for Everything else would sour and fertwo families or an inn. Location ideal. A bargain. The bark, glycerine, etc., mixed in Adlerright person can make it go. For rent pending sale.

For Information As to Property In and About ARMEL ADDRESS Carmel Development

Company

OINT LOBOS

Delicious and Appetizing Ask Your Grocer for It

#### They Want Peace

Signed by 169 Carmel residents of Carmel-by-the-Sea, the following telegram was wired to President Wilson last Sunday:

Loving America not less but more, pledging anew our loyalty to American ideals and patriotism, bitterly opposed to declaration of war, and representing in part the vast silent majority trusting to you for leadership, we decry the growth of war spirit in our beloved land, and beg you, our President, elected because of apostleship of peace, to use your great chance and America's unsullied reputation to keep us out of this awful European war and at peace with ourselves and other nations. If unsurmountable difficulties arise, we ask for popular referendum.

## Schweninger's

BAKERY and OROCERY

Best Goods Frech Goods Right Prices

Prompt Auto Delivery

#### ASTOUNDING REPORT FOR CARMEL

The wife of a merchant had stomach trouble so bad she could eat nohing but toast, fruit and hot water. ment. ONE SPOONFUL buckthorn i-ka benefited her INSTANTLY. Because Adler-i-ka flushes the ENTIRE alimentary tract it relieves any CASE constipation, sour stomach or gas, and prevents appendicitis. It has QUICKEST action of anything we ever sold. Carmel-by-the-Sea Pharmacy. Adv

#### One Cannot Corner Advertising.

In a broad sense, any means used to draw attention toward any purpose is advertising.

In commercial usage, the means is anything that secures publicity, and the purpose is to sell something.

The "something" may be an article, business, professional services, manual labor, skill, transportation facilities, etc.

Advertising may have the smallest beginning. If rightly conducted, it is bound to grow. It is as much for the little fellow as for the big corporation,

Add to your ability, your am bitton, and your "something" Honest Adbertising, and the Twentieth Century Giant will open your door to Success.

LOUIS FRANKLIN OVERSTREET Advertising Service

Oakland, Cal. 1744 Franklin st.