



# Preliminary remarks



- This is not an extensive theoretical guideline
- Gives you insight into the different steps and help you in working on a strategy for your own affiliate
- Makes you aware of the value of strategy development

- vision = the *aspiration* = Why
- mission = the *purpose* = What
- strategy = the *roadmap* = How

<http://upside-partners.com/thought-leadership-articles-and-case-studies/tell-me-again/>

# Why design a strategy?



- To develop a shared view for the future
- To provide continuity & stability to your affiliate
- ... for your members & for the community, for your staff and for your partners
- It provides a framework for annual plans and resources

# Preliminary steps



- Discuss necessity and scope within your board and with the community
- Search examples that are comparable with your needs and/or wishes
- Make it an official process. It should be managed: appoint a project leader, write down the steps to be taken, time frame, resources

# Hands-on 1



- Reflect on your current performance, difficulties, challenges
- Where does your affiliate want to stand over 5 years?
- Formulate 3 strategic goals for your affiliate.

# How to involve the community



- This is a key point: your members play a decisive role in strategy making: organize feedback sessions (in person, online)
- Clearly separate feedback sessions from decision making sessions
- Final acceptance in general meeting to make it an official document

# Hands-on 2



- Draft a **table of contents** for your strategic plan.

*Think of*

... your point of departure

... your community

... your partners

... your (future) organization

# Paragraphs



- Vision + Mission statement
- Short history, where do we stand
- Conduct an analysis: scan environment 360°, stakeholders, SWOT, confrontation matrix (see annex)
- Formulate goals
- From goals to programs ( = input for Annual Plan)
- Organizational consequences, address governance issues
- Resource plan: financial + human resource

# Monitoring



- **Strategic plan (goals)**
  - **Annual plan (projects)**
    - **Quarterly progress reports (activities)**

<https://docs.google.com/spreadsheets/d/1PeMunLvZrAVgmPqbKy5wY8fG3KXt05HfLil6f51wzag/edit#gid=0>

# Learn from other affiliates



WIKIMEDIA

- [https://meta.wikimedia.org/wiki/Board\\_Member\\_Support](https://meta.wikimedia.org/wiki/Board_Member_Support)
- [https://nl.wikimedia.org/wiki/Strategie/Strategie\\_2017-2020/English](https://nl.wikimedia.org/wiki/Strategie/Strategie_2017-2020/English)
- [https://meta.wikimedia.org/wiki/Strategy#Strategy\\_of\\_Wikimedia\\_organizations](https://meta.wikimedia.org/wiki/Strategy#Strategy_of_Wikimedia_organizations)

# Annexes



1. Hand out *Stakeholders*. Including their reason for relevance and possible actions targeting the group
2. Hand out *SWOT*. Example from the Strategic Plan 2017 - 2020 WMNL

Organisations	Reason for relevance	WMNL action targeting the group
Knowledge holders	Owners of knowledge/collections that can be released	<ul style="list-style-type: none"> <li>● Information,</li> <li>● Help with releasing collections and content donations</li> <li>● Encourage the processing of donations by community</li> </ul>
Wikimedia editors	Responsible for the content of the Wikimedia projects that provide access to knowledge	<ul style="list-style-type: none"> <li>● Practical support</li> <li>● Courses</li> <li>● Mediation for content release</li> <li>● Provide a platform for discussion and exchanges</li> <li>● Provide infrastructure, both physical and social</li> </ul>
Readers/users of Wikimedia projects	End user - determine relevance of Wikimedia projects Donors	<ul style="list-style-type: none"> <li>● Information about Wikipedia</li> <li>● Poll and survey</li> </ul>
Other institutions that strive to promote free knowledge	Influence on debate, regulations etc.	<ul style="list-style-type: none"> <li>● Exchange of knowledge</li> <li>● Joint lobbying activities</li> </ul>
Companies that are commercially active in the field of knowledge sharing such as media companies	Possible collaboration partners as knowledge holders. Influence on debate and regulations Also a potential competitors when relevant material is released	<ul style="list-style-type: none"> <li>● Lobbying</li> <li>● Education</li> </ul>
WMF	Financial contribution Owner of Wikimedia platforms Technical knowledge	<ul style="list-style-type: none"> <li>● Funding requests</li> <li>● Collaboration on technology</li> </ul>
Wikimedia affiliates	Work in their areas on similar mission	<ul style="list-style-type: none"> <li>● Exchange of ideas</li> <li>● Joint lobbying</li> <li>● Inter-disciplinary collaboration</li> </ul>
Government/EU	Regulations Knowledge holder	<ul style="list-style-type: none"> <li>● Lobbying</li> <li>● Collaboration</li> <li>● Possible requests for information (Government Information (Public Access) Act)</li> </ul>

## **Opportunities**

- The positive image of the Wikipedia project helps to open doors and set up new activities to benefit free knowledge.
- Interest in free knowledge is increasing.
- Willingness of funding bodies to support projects for Wikipedia.

## **Threats**

- Financial contribution from WMF could be lowered.
- Some active editors on Wikimedia projects are negative about both WMF and WMNL.

## **Strengths**

- The capacity to develop appealing activities.
- Sound collaboration with active and knowledgeable volunteers.
- Robust back office and knowledgeable staff.
- Growing understanding of the make-up and motivation of editors, and of public appreciation for the Wikimedia projects.
- Trust from and good relations with WMF.

## **Weaknesses**

- Narrow base of active volunteers.
- Impossible to provide partners/financiers with guaranteed results on Wikipedia.
- Major financial dependence on WMF.
- Large-scale public fund-raising activities not possible without CBF certification
- Measurable impact of activities on Wikimedia projects disappointing.