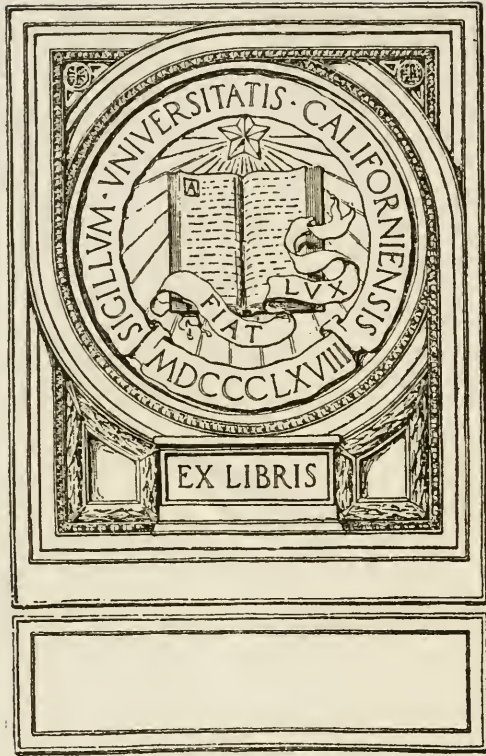


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1600 BUSINESS BOOKS



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## PREFACE

This catalog is the result of nearly nine years' search for printed matter relating to business. The difficulty of discovering and selecting the literature of business—using literature in its broadest sense to include all printed matter—and the constant calls for information about it, led us to record what we found for the use of that rapidly increasing number of people who are interested in business books and business libraries.

The size of this list is alone a convincing argument for the importance of its subject. It was compiled primarily to give the business men of Newark a comprehensive yet simple guide for office use to the books, directories, periodicals, etc., in the Business Branch of the Newark Free Public Library. It is published now that the libraries and business men of other cities may have ready access to the results of our efforts to exploit a field of print as yet little known. This book is not a complete list of business literature, nor even a complete catalog of all that is in the Business Branch, which includes several thousand books of a general character, with many encyclopedias and reference books.

The books in the Main Library on economics, science and technology are not duplicated at the Branch. The whole Main Library collection, which includes a fully equipped Technical Department, is made easily available to Business Branch borrowers by telephone and by three daily deliveries between the two. Some subjects have been included which have only an indirect relation to business. No attempt has been made to give more than a suggestion of what may be found on these related subjects.

Acknowledgment is hereby made of the very helpful cooperation of the Associated Advertising Clubs of the World in the publication of this catalog. This association is the first national business organization to recognize the value of public libraries to business. It has carried forward a campaign to interest public libraries in business literature and to interest advertising clubs in public libraries.

Singularly enough, business men have been the last to ask or to receive special consideration from tax-supported public libraries: coming after scholars, scientists, artists, children, teachers, club-women, manufacturers, artisans, foreigners, for whom most persons seem to think libraries were specially established. The public library is now concerning itself with business in all its aspects and in broadening its work has found a strong ally in the Associated Advertising Clubs of the World.

If this catalog seems to fill a need, a revision will be published later giving publishers, prices and annotations. If there is a call for them, supplements will be issued from time to time, which will be incorporated in the revision.

SARAH B. BALL

*Business Branch, Free Public Library.  
Newark, N. J., May 1, 1916*

# Explanations

## How to Use This List

This is a guide to books, directories and periodicals relating to business, commerce and finance. Advertising, selling, accounting, credit, office management and methods, efficiency and the administrative side of business are fully represented.

It is more than a list of books; it is a complete catalog, with authors, titles and subjects, arranged in a single alphabet. Each book, directory or periodical is entered under author, title, and as many subjects as may be needed to represent it fully.

To find books on a given subject, look for that subject as in an encyclopedia; to find books by a given author, look for that author; to find a book with a given title, look for that title.

Books have been listed under catch titles in addition to the official titles. For example, "A B C Universal Commercial Electric Telegraphic Code" is also entered under "A B C Cable Code."

A book by two authors is listed under the name of each author. For example, "Letters that Make Good," by G. W. Poole and J. J. Buzzell, appears under Poole with no mention of Buzzell, and under Buzzell with no mention of Poole.

Under each subject are references to closely related subjects. For example: "Express service. See also Forwarders; Parcel Post; Postal service; Railroads—Rates; Shipment of goods; Transportation."

"Prices. See also Cost; Cost and standard of living; Economics; Gold; Panics; Wages."

"Advertising. See also Advertising cards; Advertising law; Bill posting trade; House organs; Mail order business; Novelties; Posters; Salesmanship; Window dressing."

Special lists have been included as follows:

"Jobbers, commission merchants, etc," lists all the directories containing this information as well as export agents, manufacturers' agents, brokers, etc.

"Trade and commercial organizations" lists all the directories that include lists of organizations with officers, etc.

"Directories, Trade and professional," etc. lists 163 directories and annual publications.

"Directories, Foreign" lists the more important directories of foreign countries.

"Trade marks" lists all the directories that index articles sold under a trade name.

"Periodicals" lists representative business periodicals.

"Year-books" lists many publications of a general character.

## Abbreviations Used

Acad. Academy  
Adv. Advertising  
Alex. Alexander  
Amer. America, American  
Assoc. Association, Associated  
Bus. Business  
Com. Commission  
Cor. Correspondence  
Cyc. Cyclopedic  
Dept. Department  
Dy Coll. Directory Collection or Filed with  
Directory Collection

Inst. Institute  
Internat. International  
Lib. Library  
Mod. Modern  
Nat. National  
Pol. Political  
Pubs. Publishers  
Sch. School  
Ser. Series  
Soc. Social  
Sys. System  
Tel. Telephone



# 1600 BUSINESS BOOKS

- A B C cable code. 5th ed. 1915. Dy Coll  
A B C of banks and banking. Coffin, G. M.  
1901. 332C65  
A B C of bookkeeping. Dicksee, L. R. 1908.  
657D561  
A B C of foreign exchanges. Clare, G.  
1895. 332C54  
A B C of iron and steel. Backert, A. O.  
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A B C of life insurance. Willard, C. E.  
1908. 368W662  
A B C of options and arbitrage. Nelson,  
S. A. 1904. 332N3321  
A B C of salesmanship. Rust, T. D. 1914.  
658,9R92  
A B C of stock speculation. Nelson, S. A.  
1902. 332N3322  
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336F48  
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- Accounting—Insurance  
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- Directories  
The Directory collection consists of city, county, state, national and foreign directories; directories of trades and professions, telephone directories and year-books. Dates of publication are not given for directories because of their frequent revision.
- Directories—Bibliography  
Catalogue of copyright entries. Library of Congress. Pt. 1, Group 2. Directories, maps, etc. Monthly.
- Directories—City, county and state.  
The collection includes about 200 city directories, 50 county and state directories. Each year the collection is enlarged. The latest editions of all N. J. directories are purchased.
- Directories, Foreign  
All the countries of the world are represented in the collection; the principal countries and cities by individual directories, the smaller places by three directories of the world published respectively in London, Paris and Washington. The following list contains the more important foreign directories.
- World*
- Kelly's directory of merchants, manufacturers and shippers of the world; a guide to the export and import, shipping and manufacturing industries.
- U. S. Bureau of foreign and domestic commerce. World trade directory for the promotion of Amer. export trade.
- Annuaire du commerce. Didot-Bottin. v. 5. Colonies françaises et pays et protectorat étranger.
- Africa*
- General directory of United South Africa
- Asia*
- Ceylon handbook and directory (Ferguson's)  
Directory and chronicle for China, Japan, Corea, Indo-China, Straits Settlements, Malay States, Siam, Netherlands, India, Borneo, the Philippines, etc.
- Directory of the chief industries of India, Burma, Ceylon and Straits Settlements. (Thacker's)

Japan directory for Tokyo, Yokohama, Kobe, Osaka, Kyoto, Nagasaki, Nagoya, Shidzuoka, Nemuro, Kushiro, Otaru, Niigata, Hakodate, Sapporo, Moji, Shimonoseki, Formosa and Chosen

*Australia and Pacific Islands*

Polk-Husted directory co.'s directory of Honolulu and the territory of Hawaii  
Wise's New South Wales post office directory  
Wise's New Zealand post office directory  
Victoria post office directory  
Western Australia post office directory

*Europe*

Jahrbuch der österreichischen Industrie  
Lehmann's allgemeiner Wohnungs-anzeiger nebst Handels- und Gewerbe- Adressbuch für Wien  
Annuaire du commerce et de l'industrie de Belgique  
Krak's vejviser: Danmarks handelspejl  
Macdonald's English directory and gazetteer  
Post office London directory  
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Deutsches Reichs Adressbuch für Industrie Gewerbe und Handel  
Berliner Adressbuch  
Macdonald's Irish directory and gazetteer  
Macdonald's Scottish directory and gazetteer  
Anuario general de Espana (Bailly-Baillière-Riera)  
Svensk industri-och export (Sweden)

*North America*

Dominion of Canada and Newfoundland gazetteer and classified business directory  
Alaska-Yukon gazetteer and business directory  
Henderson's Alberta gazetteer and directory  
McAlpine's Nova Scotia directory

*South America, Central America,  
West Indies*

Anuario de la America Latina (Bailly-Baillière-Riera)  
U. S. Bureau of foreign and domestic commerce. Trade directory of South America  
Anuario nacional de la Republica Argentina  
Anuario administrativo, agricola, profesional, mercantil e industrial da republica das Estados Unidos do Brasil; almanak Laemmert  
U. S. Bureau of foreign and domestic commerce. Trade directory of Central America and the West Indies

Isthmian tourists' guide and business directory

Guia directorio de la isla de Cuba. (Bailly-Baillière-Riera)

*Directories, Telephone*

Nearly 900 books of the Bell system are on file representing every state in the union. For small places, rural districts and suburbs of large cities where directories are not published, these telephone directories are of great value.

*Directories, Trade, professional and miscellaneous*

In scope and variety of detailed business information the books listed below are of the first importance.

*Advertisers*

Six-point league, N. Y. City. Advertisers and advertising agents east of Buffalo and Pittsburgh, inclusive. VF

*Agricultural Implements and Machinery*

Implement blue book; the standard implement and vehicle directory of the U. S.; manufacturers' branch houses; jobbing houses, transfer houses. Dy Coll

*Architects*

Architects' directory and specification index; architects of the U. S. and insular possessions, Canada, Cuba and Mexico; landscape and naval architects of the U. S. and Canada; architectural societies and organizations of the world; architects of the boards of education in the principal cities; state boards of examiners of architects; a specification index of prominent dealers and manufacturers of building materials and appliances. Dy Coll

*Automobiles*

Automobile trade directory; a classified trade directory of the automobile and commercial vehicle industries and of the makers of component parts, accessories, machinery, tools, shop equipment and supplies; also a directory of national trade organizations, data, etc. Dy Coll  
National automobile chamber of commerce. Handbook of automobiles. Contains illustrations and specifications of the principal automobiles in the U. S. Dy Coll

*Banks*

Bankers register and special list of selected lawyers; federal reserve bank information; 80,000 towns and villages having no banks

Directories, Trade, professional and miscellaneous—Banks—*Continued*  
giving names of nearest accessible banking points; national and state bank examiners; cashiers, directors, etc. Dy Coll

*Bill Posters*

Hawkins, G. H. E. Poster advertising. Dy Coll

*Breweries*

Brewers' handbook: a directory of brewers in North and South Amer., Africa, Asia and Australia. Dy Coll

*Building Materials*

Sweet's catalogue of building construction; architects' and builders' edition; indexed by firms represented, by products and by location; together with a checking list for use in the making of specifications and estimates. Dy Coll

*Canneries*

Canners' and packers' directory of North Amer. Dy Coll

Nat. canners assoc. Canners' directory and lists of members of the Canning machinery and supplies assoc. and the National canned foods and dried fruit brokers assoc. Dy Coll

*Capitalists and Financiers*

Who's who in finance; a biographical dictionary of contemporary bankers, capitalists and others engaged in financial activities in the U. S. and Canada. Dy Coll

*Cement*

Cement era. Directory of cement, gypsum and lime manufacturers. VF

Directory of Amer. cement industries. Dy Coll

*Charities*

N. Y. charities directory, being an encyclopedia of social service, in or available for Greater N. Y., including a topical index to the social, civic, religious and charitable resources of the metropolis. Dy Coll

U. S. Bureau of the census. Benevolent institutions. 1910. Dy Coll

*Chemicals and Drugs*

Oil, paint and drug reporter. Green book for buyers. VF

Rousset, C. Annuaire produits chimiques et de la droguerie. A classified chemical and drug directory of the world. Dy Coll

*Clothing*

Dockham's Amer. report and directory of the clothing manufacture and cutting up trade, U. S. and Canada, incl. also manufacturers of awnings, sails, tents, flags, trunks, and bags, window shades, etc. Dy Coll

Sheldon's manufacturing trade (the cutting-up trade); manufacturers of men's, women's and children's garments, arranged in cities and states giving class of goods made, names of buyers and location of N. Y. headquarters. Dy Coll

*Coal*

Coal field directory and mining catalogues of coal mining; indexed by products together with a directory of mines by states and counties. Dy Coll

*Cordage*

Davison's cordage, twine and duck trade; cordage and twine manufacturers of the U. S. and Canada, incl. cotton, silk, linen, flax, hemp, jute, manila and sisal; with jobbers manufacturers' agents, city offices selling agents. Dy Coll

*Corporations—N. J.*

N. J. Dept. of state. Corporations of N. J., list of certificates filed. This is supplemented by a card index of clippings from the weekly periodical "N. J. commerce and finance." Dy Coll

*Corporations—N. Y. City.*

Polk, R. L. and co.'s Trow N. Y. copartnership and corporation directory; borough of Manhattan and Bronx. Dy Coll

*Dentists*

Polk's dental register and directory of the U. S. and Canada; list of dentists arranged by states and provinces; date and college of graduation; existing and extinct dental colleges; dental societies; laws of registration and other laws relating to the profession; dental journals and an index of dentists arranged alphabetically. Dy Coll

*Directors*

Directory of directors in the city of N. Y. Dy Coll

*Druggists*

Era druggists' directory of the U. S., Canada, Cuba, Porto Rico, Manila and Hawaiian Islands; wholesale and retail druggists, manufacturers, importers and wholesale houses that supply the drug trade. Dy Coll



Thomas' drug trades reference book; wholesale and retail druggists, manufacturers of patent medicines and other goods sold by the drug trade. Dy Coll

#### *Dry Goods*

Sheldon's jobbing trade and city offices; jobbers in dry goods, cloths, tailors' trimmings, furnishing goods, hosiery, notions and millinery, arranged in states and cities, location of office in N. Y., names of resident buyers, the several departments and buyers; also converters of cotton goods.

Dy Coll

Sheldon's N. Y. resident buyers with the firms represented by each; N. Y. packing companies with firms packed and shipped for.

Dy Coll

Sheldon's retail trade of the U. S.; representative retailers in dry goods, notions, etc. arranged in states and cities, location of office in N. Y. and name of resident and department buyers.

Dy Coll

#### *Education*

Capen, S. P. Accredited secondary schools in the U. S.

Dy Coll

Patterson's Amer. educational directory; public, private and endowed schools, colleges, higher and secondary institutions of learning; the boards of education, city superintendent of schools, special supervisors and principals of high schools; a library directory, national educational associations, etc.

Dy Coll

Sargent, P. A. Handbook of the best private schools of the U. S. and Canada.

Dy Coll

U. S. Bureau of education. Educational directory. Includes city, county, division, township and district superintendents; boards of trustees and presidents of universities and colleges; presidents and deans of professional schools; educational associations, periodicals, etc.

Dy Coll

#### *Electricity*

McGraw electrical directory; electric railway ed. comprising buyers' guide for electric railways and electric railway directory.

Dy Coll

McGraw electrical directory; lighting and power ed., comprising central stations, supply dealers, contractors and jobbers.

Dy Coll

Universal electrical directory (J. A. Berly's); all the industries directly or indirectly connected with electricity or

magnetism and the names and addresses of manufacturers in Great Britain, India, the colonies, the continent, etc. Dy Coll

#### *Embroidery*

O. K. guide of embroidery and laces. Includes hand and shuttle machine embroidery manufacturers, handkerchief, lace and lace curtain manufacturers, etc.

Dy Coll

#### *Engineering*

Sweet's engineering catalogue; a collection of condensed catalogues comprising materials of construction; contractors, plant, power plant equipment and allied products.

Dy Coll

#### *Exporting*

Amer. exporter's export trade directory; export commission houses, foreign buyers, manufacturers' export agents, foreign exchange banks and bankers, marine insurance companies, export truckmen, foreign freight forwarders in all the principal U. S. ports.

Dy Coll

Exporters' encyclopedia; containing information relative to shipments for every country in the world.

Dy Coll

#### *Fairs*

Huff's national fair directory; the horseman's official racing guide for state and county fairs of the U. S.

VF

#### *Fertilizers*

Amer. fertilizer handbook and directory of the commercial fertilizer industry and allied trades directory of the cotton-seed oil mills, brokers, importers and exporters, chemists, phosphate miners, sulphuric acid plants, lead burners, etc.

Dy Coll

#### *Fishermen*

Fishing master's assoc. Fishermen of the Atlantic; containing list of fishing vessels of the New England coast, N. Y., Florida and Nova Scotia ports.

Dy Coll

#### *Florists*

Amer. florist company's directory of florists, nurserymen and seedsmen of the U. S. and Canada; also horticulturists, landscape architects, parks, cemeteries, botanical gardens, societies, horticultural supply concerns and catalogue firms.

Dy Coll

#### *Foundries*

Penton's foundry list; a directory of the gray and malleable iron, steel, brass and

Directories, Trade, professional and miscellaneous—Foundries—*Continued*  
aluminum foundries of the U. S. and Canada. The pattern and machine shops operated in connection with these plants also are indicated. Dy Coll

#### *Fur*

Fur trade review. Directory of the fur trade. Dy Coll

#### *Furniture*

Directory of furniture manufacturers of the U. S. Dy Coll

#### *Gas*

Brown's directory of Amer. gas companies; gas statistics; manufactured and natural gas companies, acetylene and gasoline town-plants, parent or operating companies, public service commissions, officers, directors, and committees of gas associations, etc. Dy Coll

#### *Glass*

Gauding, H. W. Complete directory of glass factories in the U. S. and Canada, containing tableware, bottles, window and plate glass factories; capacity of plants, lines manufactured, company officials; manufacturers' and workers' organizations, cut glass plants and mold shops. VF

#### *Groceries*

Thomas' wholesale grocery and kindred trades register of the U. S. and Canada. Incl. wholesale grocers; provision, produce, flour and feed dealers; exporters of food products, brokers, important retail grocers, department stores of \$25,000 or more capital that handle groceries; warehouses and cold storage; wholesale bakers, canned food packers, jobbers, etc. confectionery, meat packers, etc. Dy Coll

#### *Hardware*

Thomas' hardware, sporting goods and kindred trades register; wholesale and retail hardware and sporting goods dealers of U. S. and Canada. Dy Coll

#### *Harness*

Amer. harness and saddlery directory; wholesale and retail harness manufacturers and dealers in the U. S. and Canada; also list of buyers in wholesale trade. Dy Coll

#### *Hats*

Amer. hatter trade directory; classified lists of all branches of the hat and cap

trades of the U. S. and Canada, and hat dealers in 50 foreign countries. Dy Coll

#### *Hotels*

Official hotel red book and directory of the U. S., Canada, Mexico, Cuba, Hawaii, West Indies and South Amer. cities. Dy Coll

World's hotel blue book. Dy Coll

#### *Insurance*

Hayden's annual cyclopedia of insurance in the U. S. Dy Coll

Insurance directory of the states of N. Y. and N. J.; containing company staffs, agents and branch managers with companies represented and brokers; also county and local underwriters' organizations and kind of fire department of each city. Dy Coll

Insurance year book; fire and marine. Dy Coll

Insurance year book; life, casualty and miscellaneous. Dy Coll

Flitcraft, A. J. Life insurance manual; application agreements and complete policy forms of life insurance companies. Dy Coll

#### *Iron and Steel*

Amer. iron and steel assoc. Directory to the iron and steel works of the U. S., embracing a full list of the blast furnaces, rolling mills, steel works, bloomaries and tin and terne plate works; also classified list of wire rod mills, rail mills, structural mills, plate, sheet and skelp mills and Bessemer open hearth, crucible and steel casting works. 3v. Dy Coll

Backert, A. O. A B C of iron and steel; with a directory of the iron and steel works and their products of the U. S. and Canada. Dy Coll

National iron and steel, coal and coke blue book; a list of firms, corporations and individuals engaged in the production of iron and steel, coal and coke in the U. S. Dy Coll

Ryland's colliery, iron, steel, tin-plate, engineering and allied trades directory with brands and trade marks. Dy Coll

#### *Jewelry*

Fogerty's directory of the jewelry and kindred trades in the U. S. Dy Coll

Jewelers' circular buyers of the manufacturers, importers and jobbers in the jewelry and kindred trades. VF

Jobbers hand book; a complete list of manufacturing jewelers and kindred trades.

Dy Coll

#### *Knit goods*

Davison's hosiery and knit goods trade; a directory of the hosiery and knit goods manufacturers of the U. S. and Canada, incl. jobbers, with names of buyers, large retailers, hosiery and knit goods dyers, knitting yarns, raw and thrown silk, cotton, wool and silk waste; manufacturers' agents, city offices and salesrooms of mills and selling agents.

Dy Coll

#### *Lawyers*

Hubbell's legal directory for lawyers and business men; containing the names of one or more of the leading and most reliable attorneys in the principal cities and towns in the U. S. and Canada; synopsis of the laws of the states, etc.

Dy Coll

Martindale's Amer. law directory.

Dy Coll

N. J. lawyers' diary and bar directory; containing also common higher court practice rules, county and district court rules and practice; federal, state and county officers, etc.

Dy Coll

#### *Leather*

Hide and leather's year book and directory of tanners; manufacturers of glazed kid, patent kid, colt kid, morocco, etc.; manufacturers of shoes, harness, gloves and leather goods; leather and findings dealers; packers, dealers and brokers in hides, pelts, wool, tallow, furs; manufacturers and tanners, machinery, supplies, extracts, etc.

Dy Coll

Shoe and leather reporter annual; shoes, leather findings, harness, hides, wool, furs, machinery and all commodities pertaining to the shoe and leather industry in the U. S. and Canada; also names of principal houses in the trade in other parts of the world.

Dy Coll

#### *Lithographers*

Trade directory of lithographers; names and addresses of all the lithographing establishments in the U. S. and Canada, showing users of offset presses and tinprinting presses, together with a selected list from foreign countries.

Dy Coll

#### *Lumber*

Lumbermen's credit assoc. Reference book.

Dy Coll

#### *Machinery*

Thomas' Amer. machinery, iron, steel and metal trades reference book of the U. S.; users of metal working machinery and tools and users of iron, steel, metals and supplies; dealers in machinery, tools, machinists, mill and engineers' and railroad supplies, iron, steel and metals, scrap iron, etc.

Dy Coll

#### *Mail order business*

Annual register of supply sources; a directory of first hands in general merchandise suitable for the local and mail order merchant; consisting of 5c., 10c. and 25c. specialties, etc.

Dy Coll

#### *Manufacturers*

Engineering directory; jobbers, dealers and manufacturers of mill, steam, mine, heating, lighting, plumbing supplies, tools and machinery; wholesale dealers in hardware, cement mills, waterworks, gas companies, architects, textile mills, flour mills, sugar mills, manufacturers of lumber; paper and pulp mills, ice and refrigerating plants, brewers, cotton oil mills, cotton gins, etc.

Dy Coll

Hendrick's commercial register of the U. S. for buyers and sellers, with which has been incorporated The assistant buyer; especially devoted to the interests of the architectural, contracting, electrical, engineering, hardware, iron, mechanical, mill, mining, quarrying, railroad, steel and kindred industries.

Dy Coll

Kelly's directory of merchants, manufacturers and shippers of the world; a guide to the export and import, shipping and manufacturing industries.

Dy Coll

MacRae's blue book; consolidated with The railway supply index-catalogue; railway supply manufacturers and their products.

Dy Coll

Thomas' register of Amer. manufacturers and first hands in all lines.

Dy Coll

#### *Manufacturers—N. J.*

N. J. Bureau of industrial statistics. Industrial directory of N. J.; cities, towns and villages having a population of one hundred and over, with railroad, banking, express and postal facilities; also list of articles manufactured in N. J. with names of firms; cities and towns offering special industrial opportunities.

Dy Coll

Directories, Trade, professional and miscellaneous—*Continued*

*Manufacturers—N. Y. state*

N. Y. state Dept. of labor. Annual industrial directory of N. Y. state. Dy Coll

*Manufacturers—Newark*

Newark Board of Trade. Industrial exposition committee. Newark made goods. 1913. Dy Coll

*Manufacturers—South*

Southern industries; the Tradesman classified directory and buyers guide. Dy Coll

*Manufacturers—The West*

Western blue book and buyers' reference; containing a list of the constructional, engineering, electrical, mechanical, mill, mining, foundry, iron, steel, quarry, machinery, railroad and kindred industries. Dy Coll

*Medicine*

Polk's medical register and directory of North Amer. comprising list of physicians and surgeons with school practiced and date and college of graduation; existing and extinct medical colleges; medical societies; penal, reformatory and charitable state institutions; hospitals, homes, sanitariums, dispensaries, asylums and other medical institutions; laws of registration and other laws relating to the profession; medical journals; medical libraries; a therapeutical classification of Amer. health resorts: national and inter-state medical and surgical associations, etc. Dy Coll

*Men's furnishing goods*

Haberdasher directory. VF

*Metal goods*

Rousset, C. *Annuaire de la quincaillerie et des metaux.* A classified directory of the hardware and metal goods trade of the world. Dy Coll

*Millinery*

Millinery trade review. Where to buy millinery goods; manufacturing and wholesale houses in all branches of the millinery trade, N. Y. resident buyers and the houses for which they buy. VF

*Mines*

Mining manual, by W. R. Skinner; a record of information concerning mining companies, preceded by tables of crushings and gold outputs and followed by lists of mining directors, secretaries, mining and consulting engineers and mine managers. Dy Coll

*Moving pictures*

Motion picture trade directory; a classified trade directory of the motion picture and allied industries; containing the names and addresses of the Amer. manufacturers of everything used in the construction, maintenance and operation of a motion picture theatre. VF

*Municipal officers*

Engineering news. City officials of the U. S., comprising all cities and towns having more than 5,000 inhabitants. VF

*Newspapers and periodicals*

Amer. newspaper annual and directory; newspapers and periodicals published in the U. S., territories and Dominion of Canada, Cuba and the West Indian Islands. Ayer. Dy Coll

Chesman, N. and co. Newspaper rate book; newspapers and periodicals in the U. S., Canada, Cuba, Porto Rico, Philippine Islands and Hawaiian Islands having 5,000 circulation and over, with advertising rates, circulation, etc. Dy Coll

Newspaper press directory and advertisers guide; containing particulars of every newspaper, magazine, review and periodical published in the United Kingdom and the British Isles; the continental, Amer., Indian and colonial papers and a directory of the class papers and periodicals. Dy Coll

Severance, H. O. Guide to the current periodicals and serials of the U. S. and Canada. Dy Coll

U. S. Bureau of foreign and domestic commerce. Foreign publications for advertising Amer. goods, advertising rates, circulation, subscription prices, etc. VF

*Nurserymen*

Amer. fruits year book and directory of nurserymen of the U. S., Canada and Europe. VF

*Opticians*

Blue book of optometrists and opticians in the U. S. and Canada; colleges, officers of societies, examining boards, text of the laws, wholesale jobbing houses, manufacturers, optical books, etc. Dy Coll

*Osteopaths*

Amer. osteopathic assoc. Directory of members and a directory of regularly graduated osteopathic physicians not members of the association. Dy Coll



*Paper*

Lockwood's directory of the paper, stationery and allied trades. Includes paper, pulp and fibre mills, paper dealers, paper stock and rag dealers, bag and box manufacturers, specialties, stationers, trade associations, twine manufacturers, watermarks and brands. Dy Coll

Paper makers' directory of all nations; containing the principal paper, pulp and board mills of the world. Dy Coll

Printers' green book; containing a classified list of watermarked bonds, linens, writings and ledgers, as well as high grade covers and book papers, with list of prices and paper jobbers who carry the same in stock. Dy Coll

*Pianos*

Piano and organ purchasers' guide; containing information with regard to pianos, player-pianos, piano-players, pipe and reed organs and their various makers. Dy Coll

Piano trade directory of the U. S.; piano dealers, tuners, manufacturers; names of pianos and their manufacturers, pianos containing player mechanism, manufacturers traveling representatives, piano factory superintendents, manufacturers of piano player actions and piano supplies. Dy Coll

*Pottery*

Keller's annual of the pottery and glassware trades, potteries, glass factories and glass cutting shops in the U. S. with capacity, average number of hands employed, kind of wares made, etc.; N. Y. offices of domestic and foreign manufacturers, etc. Dy Coll

*Public officers*

U. S. Bureau of the census. Official register of the U. S.; persons in the civil, military and naval service exclusive of the post office. Dy Coll

*Railroad officials*

Pocket list of railroad officials; containing the name of officials in charge of railroads, private car companies, telegraph and express companies, fast freight lines and transportation companies of U. S., Canada and Mexico. Quarterly. Dy Coll

Universal directory of railway officials. Dy Coll

*Real estate*

Jackson's real estate directory; leading real estate agents, abstracters, loan com-

panies and real estate attorneys of the U. S. and Canada. Dy Coll

Polk's real estate register and directory of the U. S. and Canada; real estate dealers and agents and abstracters of titles, lists of non-resident commissioners of deeds, a digest of the statutes affecting real estate, U. S. public lands, etc. Dy Coll

*Refrigeration*

Ice and refrigeration blue book; a directory of the ice making, cold storage, refrigerating and auxiliary trades; ice factories, cold stores, packing houses, breweries, creameries, meat markets, hotels, restaurants, and all establishments using mechanical refrigeration in the U. S. and Canada. Dy Coll

*Rubber*

Rubber trade directory of the world. Includes rubber goods factories; crude rubber importers, dealers, etc.; reclaimers, waste rubber dealers, rubber machinery and devices, offices of planting companies, oversea planting companies and oversea exporters. Dy Coll

*Sawmills*

Amer. lumberman. Register of sawmill equipment. Dy Coll

U. S. Bureau of foreign and domestic commerce. Directory of Amer. sawmills. Dy Coll

*Securities*

Financial review; finance, commerce, railroads. Dy Coll

Fitch bond book, describing the most important bond issues of the U. S. and Canada. Dy Coll

Manual of statistics; stock exchange handbook; railroad, industrial and government securities; stock exchange quotations; mining, grain and provisions; cotton, money, bank and trust companies. Dy Coll

Moody's manual of railroads and corporation securities. v. 1. Railroads. v. 2. Industrials and public utilities. Dy Coll

Moody's analyses of investments; public utilities and industrials. Dy Coll

Moody's analyses of investments; railroads. Dy Coll

Mundy, F. W. Earning power of railroads; mileage capitalization, bonded indebtedness, earnings, operating expenses, cost of maintenance, fixed charges, comparative statistics, investments, dividends, guarantees, etc. Dy Coll

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Poor's manual of industrials; manufacturing, mining and miscellaneous companies.

Dy Coll

Smythe, R. M. Obsolete Amer. securities and corporations illus. with photographs of important repudiated bonds. 1904.

1911. 2v. Dy Coll

Stock exchange official intelligence; being a carefully revised précis of information regarding British, Amer. and foreign securities. The stock exchange, London.

Dy Coll

### *Shipping*

Blue book of Amer. shipping; marine and naval directory of the U. S.; statistics of shipping and ship building in Amer.

Dy Coll

Directory of shipowners, shipbuilders and marine engineers.

Dy Coll

Dues and charges on shipping in foreign and colonial ports; a manual of reference for the use of ship-owners, ship brokers, and ship-masters; originally comp. by C. D. Urquhart. 14th ed. 1910.

Dy Coll

Lloyd's register of shipping. 3v. Dy Coll

Shipping world year book; a desk manual in trade, commerce and navigation; port directory of the world, tariffs of all nations, etc.

Dy Coll

U. S. Bureau of navigation. List of merchant vessels of the U. S. with official numbers and signal letters and list of vessels belonging to the U. S. government with distinguishing signals. Dy Coll

U. S. Steamboat inspection service. List of officers of merchant, motor and sail vessels licensed. VF

### *Silk*

Davison's silk trade; a directory of the silk manufacturers of the U. S. and Canada and including silk jobbers, retailers, silk dyers, manufacturers' agents, city offices and salesrooms of silk mills, and "cutting-up" trade of N. Y. city and a classified directory of manufacturers of all kinds of silk goods.

Dy Coll

### *Sporting goods*

Sporting goods publishing co. Directory of the sporting goods trade. VF

### *Streets*

U. S. post office dept. Street directory of the principal cities of the U. S., embracing letter carrier offices established to April 30, 1908. 5th ed. 1908. Dy Coll

### *Sugar*

Modern sugar planter. Directory of Louisiana sugar planters; embracing all who manufacture sugar and the larger ones who only grow cane; showing capacity, location of every factory and areas in cultivation on the plantations, also the buyers for the sugar factory companies.

VF

### *Tea, coffee and spices*

Ukers' tea and coffee buyer's guide to first hands in the tea, coffee, spice and fine grocery trades; being a carefully compiled list of the leading supply houses in the U. S. and foreign countries.

Dy Coll

### *Telephones*

Telephony's directory of the telephone industry. Includes independent companies, Bell information, telegraph and cable companies, national and state telephone associations, national and state public service commissions, directory for telephone apparatus and accessories.

Dy Coll

### *Textiles*

Davison's textile blue book, U. S. and Canada; cotton, woolen, silk, jute, flax and linen manufacturers, dyers, bleachers and print works, commission merchants, converters and brokers; cotton, wool, hair, waste and rag dealers; raw, thrown and spun silk dealers; classified directory of cotton and woolen mills and a textile supply directory.

Dy Coll

Official Amer. textile directory containing reports of all the textile manufacturing establishments in the U. S. and Canada together with the yarn trade index and lists of converters in lines of business selling to or buying from textile mills.

Dy Coll

### *Theatres*

Gus Hill's national theatrical directory. Includes theatres, vaudeville theatres, moving picture houses, film exchanges, hotels, newspapers, billing; theatrical managers, producers and banking agents, representative attorneys, etc.

Dy Coll

### *Tobacco*

New tobacco trade directory. Includes cigar and tobacco manufacturers, leaf tobacco dealers, wholesale dealers and jobbers, company stores, cigar and tobacco brokers and cigar box manufacturers.

Dy Coll

*Toys*

Toy buyers' guide; Amer. toy firms. VF

*Traveling goods*

Smith, P. L. Directory of the trunk leather goods and umbrella trades of the U. S. and Canada; comprising manufacturers of and retail dealers in trunks, traveling bags, suit cases, hand bags, fancy leather goods, umbrellas, parasols and canes; the wholesale trade and the supply trade.

Dy Coll

*Trust companies*

U. S. mortgage and trust co. Trust companies of the U. S., incl. Canada, Hawaii and Cuba; statements of condition, names of officers and directors, stock quotations, dividend rates, etc.

Dy Coll

*U. S. Congress*

U. S. Congress. Official congressional directory for the use of the U. S. Congress.

Dy Coll

*Waste*

Waste trade publishing co. Dealers' and consumers' directory of the waste trade of the world; containing every dealer, merchant, broker, importer, exporter and consumer.

Dy Coll

See also Year books

## Directors

List of directors of national, state and savings banks and trust companies of the principal cities of the U. S. (In Bankers register).

Dy Coll

## Directors—N. Y. city

Directory of directors in the city of N. Y.

Dy Coll

Polk, R. L. & co.'s Trow, N. Y. copartnership and corporation directory; boroughs of Manhattan and Bronx.

Dy Coll

Directory and chronicle for China, Japan, Corea, etc.

Dy Coll

Directory of Amer. cement industries. ed. by C. C. Brown. 1909.

Dy Coll

Directory of directors in the city of N. Y.

Dy Coll

Directory of shipowners, shipbuilders and marine engineers.

Dy Coll

Directory of the chief industries of India, Burma, etc. (Thacker's).

Dy Coll

## Discount

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Dy Coll

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- Dry goods jobbers who handle silk goods with name of buyer for silk departments. (In Davison's silk trade.) Dy Coll
- General stores carrying leather goods. (In Shoe and leather reporter annual.) Dy Coll
- Jobbers and department stores. (In Dockham's Amer. report and directory.) Dy Coll
- Manufacturers' selling agents and dry goods commission houses in the principal cities in the U. S. (In Official Amer. textile directory.) Dy Coll
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- Sheldon's N. Y. resident buyers with the firms represented by each; N. Y. packing companies with firms packed and shipped for. Dy Coll
- Sheldon's retail trade of the U. S. containing representative retailers in dry goods, notions, etc.; giving location of office in N. Y. and names of resident and department buyers. Dy Coll
- See also Accounting—Department stores; Advertising; Clothing trade; Cotton goods trade; Department stores; Embroidery trade; Fur trade; Glove trade; Handkerchief trade; Hat trade; Hosiery trade; Knit goods trade; Lace trade; Men's furnishing goods trade; Millinery trade; Novelties; Retail trade; Silk trade; Trunk and traveling bag trade; Umbrella and cane trade; Underwear trade
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## Map collection

No attempt has been made in this catalogue adequately to represent the large collection of maps and atlases at the Business Branch. The following summary gives a suggestion of its size and scope: 5 general atlases, 3 N. J. atlases, 20 real estate atlases, 500 soil maps of counties and districts in the U. S., 1000 county rural delivery maps, 700 maps of cities, states, etc., 500 U. S. topographic maps of neighboring states, 194 U. S. geologic atlases and over 100 automobile road maps

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- U. S. Bureau of foreign and domestic commerce. Foreign publications for advertising Amer. goods; advertising rates, circulation, subscription price, etc. VF
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- Nicholas, F. C. Mining investments and how to judge them. 1907. 332N51
- Nichols, J. M. H. Business man's rapid calculation. 1913. 511.8N51
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- Nicholson, J. L. Cost accounting, theory and practice. 1913. (Ronald accounting ser.) 657N521
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- Nigeria—Directories. See Directories, Foreign
- Nixon, L. Canal tolls and Amer. shipping. 1914. 386N65
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- Norfolk Island—Directories. See Directories, Foreign
- North America—Directories. See Directories, Foreign
- Norton, G. P. Balancing for expert bookkeepers. 1894. 657N82
- Norway—Directories. See Directories, Foreign
- Notaries public  
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Notaries public—*Continued*

- Rockwell, W. S. N. J. notaries and commissioners manual; statutory and judicial law relating to these officers, their powers, duties, privileges and liabilities, the protest of commercial paper, the administration of oaths and affirmations, affidavits and acknowledgments to instruments; with forms. 2d ed. 1911. 347R59R
- Schwartz, E. B. Practical guide for notaries public and commissioners of deeds of N. Y.; setting forth the powers and duties of these officers, terms, appointment, fees. 1915. 347.9Sch9
- Notes on life insurance. Fackler, E. B. 1907. 368F11
- Novelties—Periodicals
- National 5, 10 and 25c magazine; an independent Amer. trade journal devoted to the business interests of those who deal in low-priced merchandise. Monthly
- Novelty news; new ways to build up business; unique and original advertising ideas, inducement methods to stimulate sales, novel things, souvenirs, emblems, postcards. Monthly
- Nowak, C. J. Hardware show card writing. 1913. 745.1H94
- Noyes, A. D. Forty years of Amer. finance. 1909. 336.7N87
- Noyes, W. C. Amer. railroad rates. 1905. 385N87
- Nurserymen—Directories
- Amer. florist company's directory of florists, nurserymen and seedsmen of the U. S. and Canada. Dy Coll
- Amer. fruits year book and directory of nurserymen of the U. S., Canada and Europe. Dy Coll
- Nyasaland—Directories. See Directories, Foreign
- O
- O. K. guide of embroidery and laces. Dy Coll
- Obsolete Amer. securities. Smythe, R. M. 2v. 1904 & '11. Dy Coll
- Occupation, Choice of. See Vocation, Choice of
- Occupations
- Occupation statistics. (In U. S. Bureau of the census. Final report of the 13th census. v. 4. 1910-15) 317Un3213R
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- Ocean carrier. Smith, J. R. 1908. 387Sm51
- Ocean trade and shipping. Owen, D. 1914. 387Ow2
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- Office management. See Business; Efficiency, Industrial; Files and filing (Documents)
- Office organization and management. Dicksee, L. R. 1911. 658D561
- Office salesmanship. Cody, S. 1911. 658.9C64
- Office supplies
- Russell, G. C. Billing and order recording. (In Amer. sch. of cor. Cyc. of commerce, etc. v. 5) 650Am3
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- Office appliances; the magazine of office equipment. Monthly
- Office training for stenographers. SoRelle, R. P. 1911. 658So6
- Official Amer. textile directory. Dy Coll
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- Official hotel red book and directory of the U. S., Canada, etc. Dy Coll
- Oil, paint and drug reporter. Green book for buyers. VF
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- On the art of cutting metals. Taylor, F. W. 1906. 621.9T21
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- 100 of the world's best business books. Ronald press co. 1913. 016.6R66
- 101 points against free trade. Barker, J. E. 1909. 337B24
- 125 brain power business manual. Holman, W. C. 3v. 1912. 658.9H73
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- Opera houses. See Theatres
- Operation and costs. 1915. (Factory management ser.) 658.1Op2

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- Optical instrument trade—Directories  
 Fogerty's directory of the jewelry and kindred trades in the U. S. Dy Coll  
 Wholesale jobbing houses and manufacturers of optical goods. (In Blue book of optometrists and opticians.) Dy Coll
- Opticians—Directories  
 Blue book of optometrists and opticians in the U. S. and Canada; colleges, officers of societies, examining boards, text of the laws, wholesale jobbing houses, manufacturers, optical books, etc. Dy Coll
- Orange Free State—Directories. See Directories, Foreign
- Organ trade—Directories  
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- Origin of the national banking system. Davis, A. M. 1910-11. 332.1D29
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- Other people's money. Brandeis, L. D. 1914. 332.1B73
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- Our foreign service. Van Dyne, F. 1909. 327V282
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- Outlines of railway economics. Knoop, D. 1913. 385K75
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- Ownership tenure and taxation of land. Whitaker, Sir T. P. 1914. 333W61
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- Packing for shipment. See Shipment of goods
- Packing house trade—Directories  
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- Page, A. War and alien enemies. 1914. 341P14
- Page, E. D. Trade morals. 1914. 170P14  
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- Page, E. T. Advertising. 1903. 659P14
- Page, W. K. Preparation and care of mailing lists. 1914. 658.8P14
- Paish, G. Trade balance of the U. S. (In Hirst, F. W. Credit of nations.) 336.4H61
- Palgrave, Sir R. H. I. English banking system. (Nat. monetary com.) 332.1W77
- Palmer, G. H. Trades and professions. 1915. 371.1P18
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 Commercial nomenclature. 2v. 1894. 380In82R
- Panama—Directories. See Directories, Foreign
- Panama Canal  
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 Bishop, J. D. Panama gateway. 1914. 626B54  
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 Canal record. Weekly

- Panama canal and international trade competition. Hutchinson, L. 1915. 386H97
- Panama canal traffic and tolls. Johnson, E. R. 1912. 386J621
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- Bilgram, H. Cause of business depressions. 1914. 330B49
- Burton, T. E. Financial crises and periods of industrial and commercial depression. 1912. 332B95
- Conant, C. A. History of modern banks of issue; with new chapters on the Federal reserve act and the banks in the European war. 5th ed. 1915. 332C7414
- Crowell, F. How to forecast business and investment conditions. 1911. 332.6C88
- Currency problem and the present financial situation; a series of addresses delivered at Columbia university 1907-1908. 332C93
- Hawtrey, R. G. Good and bad trade; an inquiry into the causes of trade fluctuations. 1913. 332H31
- Hirst, F. W. Six panics and other essays. 1913. 824H61
- Hull, G. H. Industrial depressions; their causes analyzed and classified with a practical remedy for such as result from industrial derangements; or, Iron the barometer of trade. 1911. 332H87
- Mitchell, W. C. Business cycles. 1913. 332M691R
- Sprague, O. M. W. History of crises under the national banking system. 1910. (Nat. monetary com.) 332Sp72
- See also Speculation
- Paper makers' directory of all nations. Dy Coll
- Paper money
- Blake, G. H. U. S. paper money; a reference list of paper money, incl. fractional currency issued since 1861; also a list of U. S. coins issued by the U. S. mints since their organization. 1908. 332.1B58
- Conant, C. A. History of modern banks of issue; with new chapters on the Federal reserve act and the banks in the European war. 5th ed. 1915. 332C7414
- Paper trade—Directories
- Lockwood's directory of the paper, stationery and allied trades. Includes paper, pulp and fibre mills, paper dealers, paper stock and rag dealers, bag and box manufacturers, specialties, stationers, trade associations, twine manufacturers, watermarks and brands. Dy Coll
- Paper makers' directory of all nations; containing the principal paper, pulp and board mills of the world. Dy Coll
- Printers' green book; containing a classified list of water-marked bonds, linens, writings and ledgers, as well as a list of all high-class covers and book papers, with list prices and giving the names of paper jobbers who carry same in stock. Dy Coll
- Paraguay.
- Argentine year book, to which is added chapters on the republics of Uruguay and Paraguay. Dy Coll
- Paraguay—Directories. See Directories, Foreign
- Parcel post
- Getzler's transportation rates; freight rates, express and parcel post rates from N. Y., Chicago, Philadelphia, St. Louis, Boston, Cleveland, Baltimore, Detroit; also through freight rates between the cities of the central, middle and New England states. 1915. Dy Coll
- Williams' parcel post guide, giving parcel post rates from N. Y., Jersey City, Paterson, Newark, Elizabeth and all other post offices in unit of area No. 767 to every post office in the U. S. 1914. 383W672R
- See also Postal service
- Paris, B. J. Hardware advertising for the retailer. 1913. 659P21
- Parker, J. S. Corporation manual. 18th ed. 1914. 347.1P2212R
- Law of N. J. corporations. 1911. 347.1P2211R
- Parker, W. W. Salary and wage tables. 1913. 331.2P22R
- Parkhurst, F. A. Applied methods of scientific management. 1912. 658.1P22
- Parks. See also Botanical gardens; Landscape architects; Municipal improvement
- Parks—Directories
- Park superintendents. (In Amer. florist company's directory of florists, nurserymen and seedsmen.) Dy Coll
- Parliamentary practice
- Cushing, L. S. Manual of parliamentary practice for deliberative assemblies and rules of procedure in business corporation meetings. 1914. 328.1C9512R
- Parsons, C. C. Business administration. 1909. 658P25
- Parsons, F. Choosing a vocation. 1909. 371.44P25
- Heart of the railroad problem. 1906. 385P25



- Parsons, F. A. Principles of advertising arrangement. 2nd ed. 1913. 659P25
- Parsons, T. Laws of business for all the states and territories of the Union and the Dominion of Canada. 1914. 347P25
- Partnership  
 Conyngton, T. Manual of partnership relations. 1905. 347.1C761  
 See also Accounting, Partnership; Corporation law
- Partnership-corporation insurance. Hoyt, W. D. 1914. 368H85
- Passing of the idle rich. Martin, F. T. 1911. 331M362
- Passing of the tariff. Bridgman, R. L. 1909. 337B76
- Patent medicines. See Medicines, Patent, proprietary, etc.
- Patents  
 Creese, F. A. Practical pointers for patentees; information and advice on the sale of patents; an elucidation of the best methods employed by the most successful inventors in handling their inventions. 1901. 608C86
- Edelman, P. E. Inventions and patents. 1915. 608Ed2
- Elfreth, W. H. Patents, copyrights and trade-marks. 1913. 608El2
- Hutchinson, W. B. Patents and how to make money out of them. 1899. 608H97
- Inventor's manual; how to work a patent to make it pay; a guide to inventors, in perfecting their inventions, taking out their patents, and disposing of them. 1901. 608In8
- Johnson, J. Patentee's manual. 1890. 608J63
- Prindle, E. J. Patents as a factor in manufacturing. 1908. (Works management lib.) 608P93
- Schemmel, A. How to make money out of inventions, an adviser for patentees. 1890. 608Sch2
- Singer, B. Patent and trade mark laws of the world. 1911. 347.74Si6R  
 See also Inventions and inventors; Trade marks
- Patents—Periodicals  
 Official gazette of the U. S. patent office; containing patents, trademarks, designs and labels. Weekly
- Patents and how to make money out of them. Hutchinson, W. B. 1899. 608H97
- Patents as a factor in manufacturing. Prindle, E. J. 1908. 608P93
- Patron, M. Bank of France in its relation to national and international credit. 1910. (Nat. monetary com.) 332.1P27
- Patten, C. B. Methods and machinery of practical banking. 1891. 332P272
- Pattern shops—Directories  
 Pattern shops operated in connection with foundries. (In Penton's foundry list.)  
 Dy Coll
- Patterson, E. M. Operation of the new bank act. 1914. 332.1C76
- Patterson's Amer. educational directory.  
 Dy Coll
- Paul, N. B. Heart of Blackstone; or, Principles of the common law. 1915. 346P28
- Pawnbroking  
 Levine, S. W. Business of pawnbroking; a guide and a defence. 1913. 332L57
- Pay-day. Henderson, C. H. 1911. 330H38
- Payne, F. M. Real estate educator. 1911. 347P29
- Peddle, J. B. Construction of graphical charts. 1910. 620P34
- Pegler, E. C. Elementary book-keeping. 1914. 657Sp41  
 Practical auditing. 1911. 657Sp4
- Penal institutions. See Prisons
- Penniman, H. G. Manual of fidelity insurance and corporate suretyship. 1911. 368P38
- Penton's foundry list.  
 Dy Coll
- People's insurance. Lloyd, G. D. 1911. 331.82L77
- Perine, E. T. B. Amer. trust companies. 1909. 332P41
- Periodical advertising. See Advertising, Periodical
- Periodicals  
 The following list is a selection of the business periodicals and others of special interest. Over 400 periodicals are received regularly at the Business Branch. The collection includes business and a few technical journals, municipal journals, house organs, labor union journals and the popular monthlies and weeklies. The principal collection of technical journals is in the Technical Dept. at the Main Library
- Advertising and selling. Monthly
- Amer. building association news. Monthly
- Amer. city. Monthly
- Amer. contractor; advance information for architects, engineers, contractors, manufacturers, supplymen, etc. Weekly
- Amer. exporter; a monthly journal of foreign trade

Periodicals—*Continued*

- Amer. industries; the manufacturer's magazine. Nat. assoc. of manufacturers of the U. S. of Amer. Monthly
- The Americas. Nat. city bank of N. Y. Monthly
- The annalist; a magazine of finance, commerce and economics. Weekly
- Associated advertising. Assoc. adv. clubs of the world. Monthly
- Bankers magazine. Monthly
- Board of trade labour gazette. Great Britain—Board of trade. Monthly
- Bulletin. Insurance library assoc. of Boston. Quarterly
- Bulletin of the Atlantic deeper waterways assoc. Monthly
- Bulletin of the Nat. assoc. of credit men. Monthly
- Bulletin of the Pan American union. Monthly
- Bulletin of the revenues and expenses of steam roads in the U. S.. U. S. Interstate commerce com. Monthly
- Business philosopher. Monthly
- Canada census and statistics. Monthly
- Canal record. Weekly
- Catalogue of copyright entries. Library of congress. Pt. 1, Group 1. Books, tri-weekly. Pt. 2, Group 2. Directories, maps, etc. Monthly
- Chicago banker; a weekly paper devoted to the banking and financial interest of the middle west.
- Commerce reports. U. S. Bureau of foreign and domestic commerce. Daily
- Commercial America; for the purpose of carrying to buyers throughout the world reliable information concerning Amer. manufactures. Phila. commercial museum. Monthly
- Commercial and financial chronicle; incl. bank and quotation section, railway earnings section, railway and industrial section, bankers' convention section, electric railway section, state and city section. Weekly
- Commercial West; representing banking, western investments, milling and grain, the Northwest, the Central Pacific West, the Southwest. Weekly
- Congressional record. Daily
- Dry goods economist. Weekly
- Dun's review; international ed.; a journal of internat. trade. Monthly
- Economic world; formerly Market world and chronicle. Weekly
- Editor and publisher and journalist. Weekly
- Engineering magazine; specially devoted to the interests of proprietors, engineers and managers. Monthly
- Engineering news. Weekly
- Export Amer. industries. Nat. assoc. of manufacturers of the U. S. of Amer. Monthly
- Exporters' review; issued in connection with the Exporters' encyclopedia. Monthly
- Exports of domestic breadstuffs, cottonseed oil, food, animals, meat and dairy products, cotton and mineral oils from principal customs districts of the U. S. U. S. Bureau of foreign and domestic commerce. Monthly
- Factory, the magazine of management. Monthly
- Federal trade reporter. Semi-monthly
- Financial age; devoted to the interests of the members of the Amer. bankers assoc. and state associations. Weekly
- Financial America. Daily
- Financial world. Weekly
- Foreign tariff notes. U. S. Bureau of foreign and domestic commerce. Quarterly
- Fourth estate; a newspaper for the makers of newspapers and investors in advertising. Weekly
- Hacienda (La); revista mensual ilustrada sobre agricultura, ganaderia é industrias rurales. Monthly
- Industrial Canada. Canadian manufacturers assoc. Monthly
- Information; a digest of current events. Monthly
- Insurance critic with which is combined Assurance. Semi-monthly
- Insurance monitor. Monthly
- Insurance register. Monthly
- Insurance world. Weekly
- Internal revenue review; devoted to the interests of the taxpayer under the internal revenue laws and regulations and of officers and employees of the internal revenue service. Monthly
- Investment bankers assoc. of Amer. bulletin. Monthly
- Investor's pocket manual; current statistics, records and high and low prices of stocks and bonds of railroads, industrial and mining corporations, also grain, cotton, coffee and provisions. Monthly
- Journal of accountancy. Amer. assoc. of public accountants. Monthly
- Journal of commerce and commercial bulletin. Daily
- Journal of the Amer. bankers assoc. Monthly

- Journal of the Efficiency society. Monthly
- Judicious advertising. Monthly
- Life assoc. news. Nat. assoc. of life underwriters. Monthly
- Magazine of Wall street; an investment and financial digest. Bi-weekly
- Mail order news. Monthly
- Manufacturers' assoc. bulletin. Manufacturers' assoc. of N. J. Monthly
- Manufacturers record; a weekly newspaper devoted to the industrial, financial, railroad, mining, contracting, engineering, building and general business interests of the South and Southwest.
- Monthly digest of corporation news. Moody manual co.
- Monthly list of publications of the Dept. of commerce
- Monthly review of the U. S. bureau of labor statistics
- Monthly summary of the foreign commerce of the U. S. U. S. Bureau of foreign and domestic commerce
- Moody's magazine; the investor's monthly
- Municipal journal. Weekly
- National 5, 10 and 25c. magazine; an independent Amer. trade journal devoted to the business interests of those who deal in low priced merchandise. Monthly
- National municipal review. Quarterly
- Nation's business; agriculture, mining, manufacturing, transportation, distribution, finance, education, professions, government, altruism. Chamber of commerce of the U. S. of Amer. Monthly
- N. J. commerce and finance record and guide. Weekly
- N. J.; the medium of the N. J. state chamber of commerce. Monthly
- Newark, published by the Free Public Library of Newark, N. J. Monthly
- Novelty news; new ways to build up business, unique and original advertising ideas, inducement methods to stimulate sales, novel things, souvenirs, emblems, post cards. Monthly
- Office appliances; the magazine of office equipment. Monthly
- Official gazette of the U. S. patent office; containing patents, trade marks, designs and labels. Weekly
- Printers' ink; a journal for advertisers. Weekly
- Public affairs information service; a cooperative clearing house of public affairs information. Weekly
- Public service; electricity, gas, water, telephone, transportation. Monthly
- Quarterly publications of the Amer. statistical assoc.
- Quarterly statement of imported merchandise entered for consumption in the U. S. and duties collected thereon. U. S. Bureau of foreign and domestic commerce.
- Real estate magazine. Monthly
- Real estate record and builder's guide; devoted to real estate, building management and construction in Greater N. Y. and vicinity. Weekly
- Revenues and expenses of steam roads in the U. S. Bureau of railway economics. Weekly
- Safety engineering. Monthly
- Salesmanship. Monthly
- Sample case; a magazine for commercial travelers. Monthly
- Single tax review; a bi-monthly record of the progress of single tax and tax reform throughout the world.
- South American journal. Weekly
- Spectator; an Amer. weekly review of insurance.
- Statist; a journal of practical finance and trade. London. Weekly
- System; the magazine of business. Monthly
- Total value of imports and exports of the U. S. U. S. Bureau of foreign and domestic commerce. Monthly
- Town development; a magazine for the man who believes in himself and in his town. Monthly
- Trade and transportation; a monthly journal of Amer. trade in its relation to transportation
- Trust companies. Monthly
- U. S. government advertiser. Weekly
- Wall street journal. Daily
- Weekly underwriter
- See also Newspapers
- Periodicals—Bibliography
- Industrial arts index; a cumulative index to engineering and trade periodicals. 5 times a year
- Periodicals—Directories
- Chesman, Nelson & co. Newspaper rate book; incl. a catalogue of newspapers and periodicals in the U. S., Canada, Cuba, Porto Rico, Philippine Islands and Hawaiian Islands having 5,000 circulation and over, with advertising rates, circulation, etc. Dy Coll
- Dental journals, with names of editors, frequency of publication and subscription rates. (In Polk's dental register and directory of the U. S. and Canada) Dy Coll

Periodicals—Directories—*Continued*

- List of periodicals published in the U. S., territories and Dominion of Canada, Cuba and the West Indian Islands. (In Amer. newspaper annual and directory.) Dy Coll
- Medical journals with names of editors, frequency of publication and subscription rates. (In Polk's medical register and directory of North America.) Dy Coll
- Newspaper press directory and advertisers' guide; containing particulars of every newspaper, magazine, review and periodical published in the United Kingdom and the British Isles; the continental, Amer., Indian and colonial papers and a directory of the class papers and periodicals. Dy Coll
- Severance, H. O. Guide to the current periodicals and serials of the U. S. and Canada. 3d ed. 1914. Dy Coll
- U. S. Bureau of foreign and domestic commerce. Foreign publications for advertising Amer. goods; advertising rates, circulation, subscription price, etc. VF
- Perrigo, C. O. E. Machine-shop management. (In Amer. sch. of cor. Cyc. of commerce, etc. v. 2) 650Am3
- Modern machine shop construction, equipment and management. 1906. 621.9P42
- Perry, F. M. Punctuation primer. 1908. 421P42
- Persia—Directories. See Directories, Foreign
- Peru—Directories. See Directories, Foreign
- Petherbridge, M. Technique of indexing. 1904. 029P44
- Philadelphia commercial museum  
Commercial Amer.; for the purpose of carrying to buyers throughout the world reliable information concerning Amer. manufacturers. Monthly
- Philippine Islands—Directories. See Directories, Foreign
- Philippovich von Philippsberg, E. History of the Bank of England. 2d ed. 1911. (Nat. monetary com.) 332.1P53
- Philips' mercantile marine atlas. 4th ed. 1913. 912P5312R
- Phillips, W. B. How department stores are carried on. 1905. 658P54
- Phillipson, C. Effect of war on contracts. 1909. 341.3P54
- Philosophy of accounts. Sprague, C. E. 1910. 657Sp7
- Phosphate trade—Directories  
Amer. fertilizer handbook and directory of the commercial fertilizer industry and allied trades. Dy Coll
- Phosphate mines incl. fertilizer manufacturers. (In Southern industries.) Dy Coll
- Photo-miniature. Photography in advertising. 1904. 770P5616
- Photography in advertising. Photo-miniature. 1904. 770P5616
- Phraseological dictionary of commercial correspondence in the English and French languages. Scholl, C. 1911. 658Sch6R
- Phraseological dictionary of commercial correspondence in the English and Spanish languages. Scholl, C. 1911. 658Sch61R
- Physical and commercial geography. Gregory, H. E. 1910. 380G86
- Physicians and surgeons—Directories  
Polk's medical register and directory of North Amer.; comprising list of physicians and surgeons, the school practiced, date and college of graduation; the laws of registration and other laws relating to the profession; particulars concerning all nat. and inter-state medical and surgical assoc. etc. Dy Coll
- Piano trade—Directories  
Freund, J. C. Piano and organ purchaser's guide; containing information with regard to pianos, player-pianos, pipe and reed organs, self-playing organs and their various makers. VF
- Piano trade directory of the U. S.; piano dealers, piano tuners, piano manufacturers, pianos containing player mechanism, manufacturers' traveling representatives, piano factory superintendents, manufacturers of piano player actions and piano supplies. Dy Coll
- Piano trade directory of the U. S. Dy Coll
- Pierce, C. H. Scientific salesmanship. 1906. 658P61
- Pierce, F. Tariff and the trusts. 1907. 337P61
- Pinchot, G. Fight for conservation. 1910. 338P65
- Pitfalls of speculation. Gibson, T. 1906. 332G352
- Pitman, Sir. I. & sons, pubs. Advanced book-keeping. 657P682
- Business terms, phrases and abbreviations. 4th ed. 658.03P68R
- Commercial correspondence and commercial English. 658.8P68
- Commercial correspondence in French. 658.8P681
- Commercial correspondence in German. 658.8P6811
- Commercial geography of the world. 380P682
- Complete bookkeeping. 657P6821



- Dictionary of commercial correspondence in English, French, German, Spanish and Italian. 658P68R
- Pitman's commercial encyclopedia. Slater, J. A. 4v. 1912. 380S11R
- Pixley, F. W. Accountancy. 1908. 657P68  
Auditors; their duties and responsibilities. 2v. 1906. 657P68I
- Planing mills—Directories  
Lumbermen's credit assoc. Reference book. Dy Coll
- Planing mills of the South. (In Southern industries) Dy Coll  
See also Sawmills
- Plate, H. R. Mining costs of the world. 1915. 622Sk3
- Player-pianos. See Piano trade
- Plumbing trade—Directories  
Jobbers, dealers and manufacturers of plumbing and heating supplies, tools and machinery; also manufacturers' agents. (In Engineering directory) Dy Coll
- Pocket list of railroad officials. Quarterly. Dy Coll
- Police alarms  
Municipal police-patrol signaling systems. (In U. S. Bureau of the census. Telephones and telegraphs and municipal electric fire-alarm and police-patrol signaling systems, 1912. 1915)
- Policy of the U. S. towards industrial monopoly. Knauth, O. W. 1914. 338.8K72
- Political economy. See Economics
- Polk, R. L. and Co.'s. Trow, N. Y., copartnership and corporation directory; boroughs of Manhattan and Bronx. Dy Coll
- Polk-Husted directory co.'s directory of Honolulu and the territory of Hawaii. Dy Coll
- Polk's dental register and directory of the U. S. & Canada. Dy Coll
- Polk's medical register and directory of North Amer. Dy Coll
- Polk's real estate register and directory of the U. S. and Canada. Dy Coll
- Pond, O. L. Treatise on the law of public utilities operating in cities and towns. 1913. 352P771R
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