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A FUTURE FOR YOU



●
A JOB
AS BIG AS
THE WHOLE
WIDE
WORLD

FOREIGN AGRICULTURAL SERVICE

U.S. DEPARTMENT OF AGRICULTURE

MISCELLANEOUS PUBLICATION NO. 809



**INVITATION
TO
A CAREER**

in
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As a global agency for American agriculture and as the representative of the U.S. Department of Agriculture abroad, the Foreign Agricultural Service invites you to consider a challenging career.

With the world as its territory, FAS has a dual job: economic analysis and reporting, and the development of foreign markets for American farm products—food, feed, cotton, tobacco, and others.

To do its job, FAS must know thoroughly the agricultures of all nations and areas so that all farmers and traders can work together to make a peaceful world of plenty.



PROGRAMS FOR COLLEGE STUDENT OR GRADUATE

For the Student: The Student Trainee Program offers *undergraduates* in Agricultural Economics an opportunity to work with professionals in FAS during the summer. You will be able to

- obtain fine professional training, with pay;
- evaluate FAS as a prospective employer;
- begin a career which you may continue without further "red tape" after graduation.

For the Graduate: The FAS Junior Professional Development Program offers *graduates* in Agricultural Economics

- a career—not just a job;
- training tailored to your needs;
- advancement geared to your ability;

This program is your gateway to a career in FAS—as a specialist or a generalist, at home or abroad.

The Foreign Agricultural Service offers you

- Worthwhile work
- Variety of activity
- Personal satisfaction
- Challenging assignments
- Recognition for outstanding service
- Opportunities to develop your career

FAS also gives you a chance to

Individualize. In FAS you won't get "lost in the shuffle." You will be investing your time and talents in an agency where individual accomplishments are recognized and credited.

Learn While You Earn. Benefit from "on the job" personal contacts with national and international experts of the U.S. and other countries. Use the world's largest collection of agricultural publications—the USDA Library—close at hand.



Specialize and Generalize. Specialists and generalists are equally important in FAS. You have a chance to be either or both.

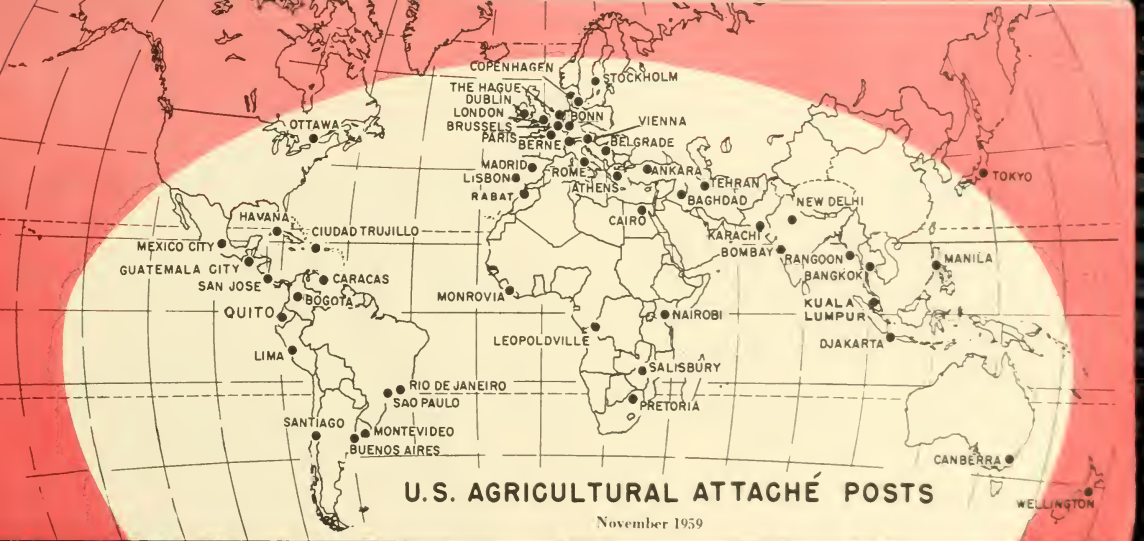
You may want to become an international authority on a single commodity—wheat, wool, cotton, or citrus. You may prefer to concentrate on the crops and economy of one area—Africa or Asia, Mexico or Malaya.

You may prefer a general field: world crops, market promotion, import controls, monetary problems, government programs.



Travel. FAS offers “passport potentials.” Foreign travel or duty can be part of everyday work. Agricultural attachés and their assistants cover over 100 areas. Other staff members go abroad for special projects, such as trade fairs, international meetings, or market surveys.

Not everyone can be or wants to be an attaché, or even an occasional globetrotter. But, depending on the world situation, FAS policy is to rotate its Washington and overseas personnel—\$4,000-a-year secretaries as well as \$16,000 economists.



WHAT KIND OF WORK WOULD I DO?

Competition is one of the many problems you may deal with.

How can U.S. wheat compete in foreign markets with grain grown in Canada, Australia, Argentina, and elsewhere? How can tobacco growers in the Carolinas and Georgia best be informed of Southern Rhodesia's increasing flue-cured production?

How do U.S. cotton exports compare with those of India, Egypt, and Mexico? How can we boost our share in the world lard market?

Export Trade in U.S. farm products faces obstacles you may have a chance to help overcome: tariffs, quotas, and other foreign restrictions.

How can we work to overcome these barriers, trade on a businesslike basis, and yet have equal opportunity in the world market?

How are changing political climates affecting international trade? How can we best use the foreign currencies that we receive in payment for some of the "surplus" commodities we sell abroad?



“Selling” America’s Farm Products abroad is one of FAS’s primary jobs.

In many parts of the world, our home-grown foods and fibers are little known. They must be “sold” to our foreign friends.

You may be given the chance to help promote foreign sales through trade-fair work, by writing, or by planning movie, radio, and TV programs.

All of these are part of the big project of creating demand for farm products grown in the U.S., and at the same time distributing “Food for Peace.”



Reporting. Written or spoken, information is one of the biggest and most important services FAS must give to all Americans interested in world agriculture.

You may contribute to FAS publications: *Foreign Agriculture*, *Foreign Crops and Markets*, and special bulletins and reports.

FAS must answer many questions, such as: How does the European Common Market affect U.S. agricultural exports? Would a drought in Burma affect world rice prices? What is the price of cloves on the world market? And many more.

FRINGE BENEFITS

LIBERAL LEAVE

- Annual vacations with pay.
- Leave with pay for sickness, accumulation unlimited.
- Leave for military training if you are a member of a National Guard or Reserve Unit.

LIFE INSURANCE

You can buy low-cost life insurance to the amount of your annual salary. You pay only 25 cents per \$1,000 every 2 weeks through payroll deduction. The Government pays the rest.

DISABILITY COMPENSATION AND DEATH BENEFITS

Compensation for duty-connected injuries or illness includes free medical, surgical, and hospital treatment. In case of death, specified compensation benefits are provided.

RETIREMENT

Annuities geared to length of service and highest 5-year average salary.

You may retire when you are 60 with 30 years of service, or at 62 with 15 years of service. Provisions for disability and for widows' and children's pensions are especially liberal.

EDUCATIONAL FACILITIES

If you want to continue your studies, you may attend the USDA Graduate School or one of many outstanding universities in the Washington area.

The USDA Library, with over 1 million books on agriculture and related sciences and 22,000 periodicals, serves you at home or abroad.

. . . and MANY OTHERS

R. S. V. P.

We hope that you now have an idea of the opportunities for service in World Agriculture. We also hope that you may want to learn more about a career in the Foreign Agricultural Service.

If you want more information on FAS and how to become a part of it, write to

Personnel Division
Foreign Agricultural Service
U.S. Department of Agriculture
Washington 25, D.C.

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