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16TH CENSUS

OF THE UNITED STATES

1940



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Census of Business: 1939

WHOLESALE TRADE

Employment by Months
and
Employment and
Pay Roll For One Week

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1939

UNITED STATES DEPARTMENT OF COMMERCE

JESSE H. JONES, Secretary

BUREAU OF CENSUS

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J. C. CAPT, Director (Appointed May 22, 1941)

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SIXTEENTH CENSUS OF THE UNITED STATES : 1940

CENSUS OF BUSINESS : 1939

WHOLESALE TRADE

EMPLOYMENT BY MONTHS

AND

EMPLOYMENT AND PAY ROLL

FOR ONE WEEK

Prepared under the supervision of

FRED A. GOSNELL

Chief Statistician for Business

*Bureau of the Census
Library*

UNITED STATES
GOVERNMENT PRINTING OFFICE
WASHINGTON : 1941

BUREAU OF THE CENSUS

J. C. CAPT, *Director (Appointed May 22, 1941)*

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REPORTS ON BUSINESS

CENSUS OF BUSINESS: 1939

Volume I. Retail Trade.

Volume II. Wholesale Trade.

Volume III. Service Businesses.

Volume IV. Construction Industry.

Volume V. Distribution of Manufacturers' Sales.

Special Reports.

LETTER OF TRANSMITTAL

DEPARTMENT OF COMMERCE,
BUREAU OF THE CENSUS,
Washington, D. C., October 6, 1941.

SIR: I transmit herewith the report on employment and pay roll of wholesale establishments in connection with the 1939 Census of Business. This report presents monthly employment in wholesale trade, by kinds of business, and employment and pay roll for one week of 1939 by occupational groups.

The facts were obtained in 1940 by a complete field canvass throughout the United States, conducted under the supervision of the regular field organization of the Bureau of the Census. The period covered is the calendar year ended December 31, 1939, or in some cases the fiscal year ended nearest December 31, 1939.

The statistics were collected and compiled under the supervision of Fred A. Gosnell, Chief Statistician for Business, and William A. Ruff, Assistant Chief Statistician, and the report was prepared by John Albright, Chief of Wholesale Trade, assisted by William P. McInerny.

Other publications covered by the Census of Business are retail trade, wholesale trade, the distribution of manufacturers' sales through primary channels, the construction industry, service businesses, hotels and tourist camps or courts, theaters and other places of amusement, and power laundries and dry cleaning establishments.

Respectfully,

HON. JESSE H. JONES,
Secretary of Commerce.

J. C. CAPT,
Director of the Census.

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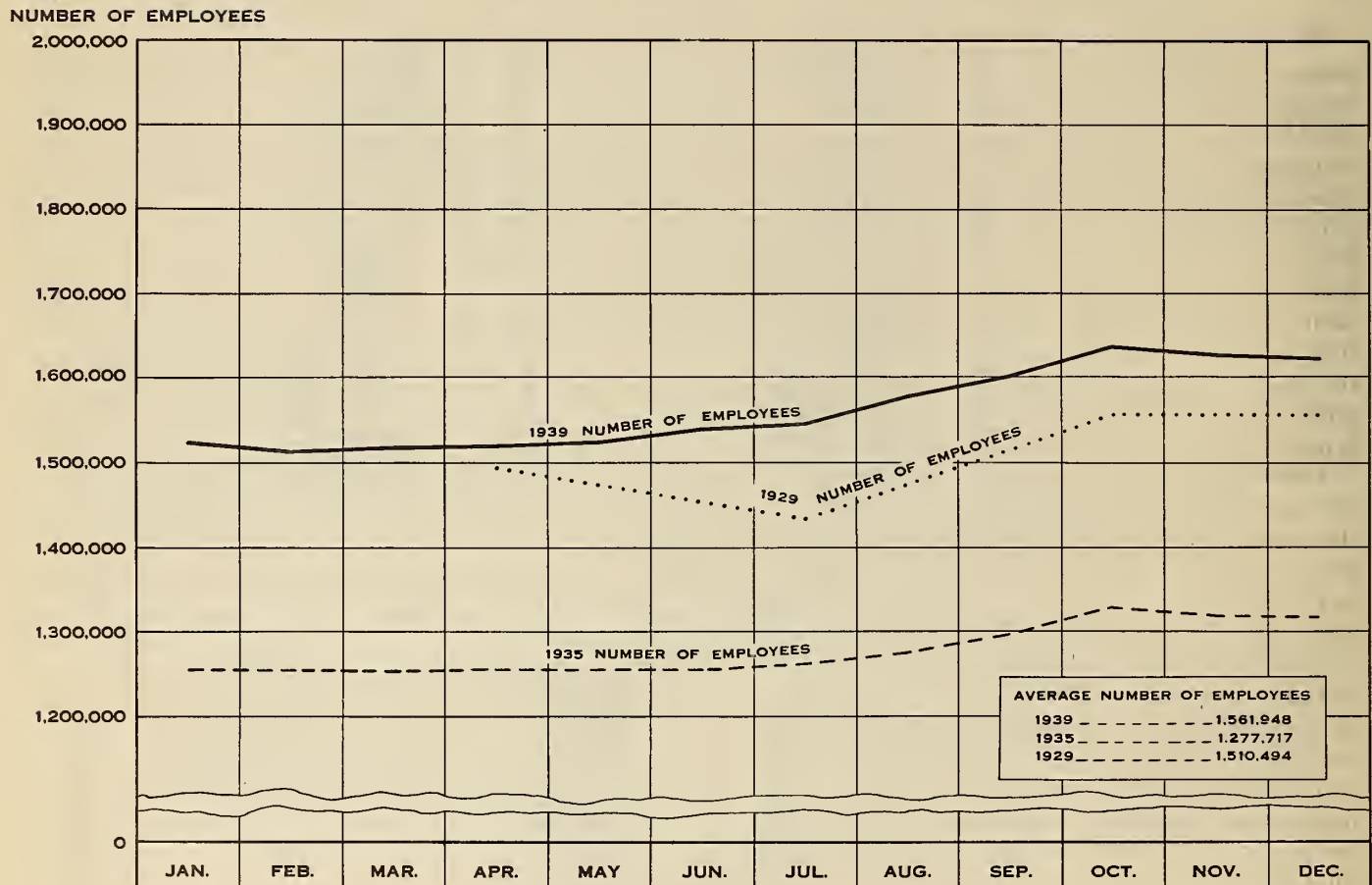
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CENSUS OF BUSINESS

CENSUS OF BUSINESS: 1939

WHOLESALE TRADE

CHART 1. NUMBER OF EMPLOYEES BY MONTHS: 1939, 1935, AND 1929 *



* DATA AVAILABLE FOR ONLY FOUR MONTHS OF 1929.

NUMBER OF EMPLOYEES BY MONTHS

MONTH	1939	1935	1929 ¹
Average for year.....	1,561,948	1,277,717	1,510,494
January.....	1,524,658	1,255,983	-----
February.....	1,512,879	1,255,205	-----
March.....	1,516,043	1,253,240	-----
April.....	1,517,965	1,255,399	1,495,503
May.....	1,524,615	1,254,799	-----
June.....	1,539,656	1,255,020	-----
July.....	1,545,015	1,261,360	1,434,933
August.....	1,578,668	1,279,696	-----
September.....	1,604,213	1,296,583	-----
October.....	1,634,754	1,329,106	1,555,773
November.....	1,625,105	1,319,350	-----
December.....	1,619,767	1,316,863	1,555,773

¹ Data available for only 4 months of 1929.

WHOLESALE TRADE: 1939

EMPLOYMENT BY MONTHS AND EMPLOYMENT AND PAY ROLL FOR ONE WEEK

Introduction

This report is one of a series on wholesale trade, a part of the 1939 Census of Business. It presents data on employment of wholesale establishments during the year 1939, by months, and employment and pay roll in wholesale trade for one week of 1939. The report is in three general parts.

In the first part a brief analysis of the data is given together with the description of terms. As an aid to better understanding of the data contained herein, table 1 for the United States as a whole is reprinted from another report. It gives for all wholesale trade the basic information on number of establishments, sales, expenses, personnel, pay roll, and inventories by types of operation and kinds of business.

Table 2, following immediately after table 1, shows the number of paid employees by months together with the average number for the year and the number by sex. In addition to a summary for the United States as a whole, a separate tabulation is presented for each State and for each city having a population of 500,000 or more.

Table 3 presents employment and pay roll for one week of 1939 by occupational groups (salesmen, office and clerical employees, warehousemen, etc.). In general, the figures are for the week ended October 21; for highly seasonal businesses, however, the figures are for one week of normal employment during the active season. The table is presented in summary for the United States, for geographic divisions, and for cities having a population of over 500,000. The District of Columbia is considered as a city of more than 500,000 for the purpose of this tabulation.

Monthly Employment

The number of paid employees of wholesale establishments in the United States in 1939 ranged from a low of 1,512,879 in February to a high of 1,634,754 in October, with an average for the year of 1,561,948. In addition, there were actively engaged 133,698 proprietors and firm members of unincorporated businesses who were not counted as employees. Thus, wholesale trade provided employment for an average of 1,695,646 persons, or 1 for every 78 persons in the country.

The over-all picture of wholesale trade is characterized by regularity in employment. The number of employees in 1939 dropped off slightly from January to

February, then rose consistently month after month through October. Small decreases were again noted in November and December. The total net gain from February through October numbered 121,875 or 7.8 percent of the annual average. The largest increase for any 2 consecutive months was from July to August, with a net increase of 33,653; second in this respect was September–October with 30,541. The first 7 months of the year—January through July—were slightly below average but the last 5 were above average. October was 4.7 percent above the annual average while February was 3.1 percent below.

Compared with 1935.—Although the average number of employees in 1939 was 23.9 percent above 1935, monthly trends for the 2 years were fairly consistent. October was high for both census years, while March was low in 1935 compared with February in 1939. Each year showed a consistent, although small, rise from the low month through October. January through July of each year was below average while August through December was above. Seasonal variations were slightly more pronounced in 1939 than in the earlier census year—the range being from a low of 96.9 to a high of 104.7 in 1939 compared with 98.1 and 104.0 in 1935.

Variation, by kinds of business.—Table A, page 2, gives the number of employees by months for each of the 28 kinds of business or trade groups into which all wholesale establishments are classified. The number monthly for each trade is also expressed as a percentage of the average for the year, the ratio for the maximum number being shown in *italics*.

Although the peak of employment came in October, only 9 of the 28 trades reached their maximum in this month compared with 10 in December. November was high for 4 trades: Furniture and house furnishings, grocery specialties, lumber and construction materials, and waste materials. Coal and coke reached its peak in February, tobacco products in August, while September was the month of largest employment for chemicals and paints, farm supplies, and general-line groceries.

The low in monthly employment was reached by 14 of the 28 trades in January, by 6 in February, and 6 in May. July was low for coal and coke and for jewelry.

The largest seasonal variation of employment is found in the raw farm products trade where October was 25.7 percent above the annual average. November

Variation, by States.—Table B presents seasonal variation in employment by States. October, the peak month of employment for the country as a whole, was highest for 12 States, November was the maximum month for 11 States and the District of Columbia, while September and December each were high in 8 States. Delaware and Georgia reached their peak in August; Vermont, Missouri, and Kansas in July; and Mississippi and Arkansas in June. March was high in Maine, and January in Kentucky.

Further evidence of regularity in employment in wholesale trade is found in the fact that in 21 of the 48 States and the District of Columbia the number for any one month does not vary from the annual average by more than 5 percent. In 8 States the variation was less than 3 percent. Fluctuations were most pronounced in North Carolina, South Carolina, Florida, Idaho, Washington, Arizona, Virginia, Oregon, and Kentucky—States in which seasonal marketing of a few farm products is an important factor in wholesale trade.

Types of operation and kinds of business.—Monthly employment is presented in table 2 for the country as a whole (beginning on p. 23), by types of wholesale establishments, and for each of the 6 major type groups into which all wholesale establishments are classified, by kinds of business. Data are presented separately for 39 types of establishment and for 200 kinds of business.

Following the United States summary, monthly employment for each State and for each city of more than 500,000 population is presented by kinds of business, all types of establishment combined.

Sex of Employees

Each wholesale establishment was asked to report separately the number of male and female employees for one pay period in October 1939. For purposes of presenting the results, the October ratio has been applied to the annual average, thus giving the average number of men and women employed by wholesale establishments. The number of males predominated heavily with 1,260,886 or 80.7 percent of the total. It is interesting to note, however, that girls and women represent 1 out of every 5 persons engaged in wholesale trade. The sex ratio varied with the kind of business from a low of 5.3 percent women for the petroleum trade to 44.5 percent in the specialty-line drug business. Girls and women accounted for more than one-third of all employees in amusement and sporting goods, drugs and drug sundries (specialty lines), and jewelry. They numbered approximately 1 out of 4 in the chemicals and paints, drugs (general line), dry goods, electrical goods, furniture and house furnishings, and in the paper trades. Only in the petroleum trade did they account for less than 10 percent of total employment

TABLE B.—MONTHLY EMPLOYMENT, BY DIVISIONS AND STATES

EXPRESSED AS A PERCENTAGE OF THE "AVERAGE NUMBER"

[The number of employees by months for each State is given in table 2, p. 22]

DIVISION AND STATE	Employees, full-time and part-time, average number	NUMBER OF ALL PAID EMPLOYEES ON PAY ROLL FOR PERIOD ENDED NEAREST 15TH OF EACH MONTH (Expressed as a percentage of the average number for the year)											
		January	February	March	April	May	June	July	August	September	October	November	December
United States total	100.0	97.6	96.9	97.1	97.2	97.6	98.6	98.9	101.1	102.7	104.7	104.0	103.7
GEOGRAPHIC DIVISIONS:													
New England.....	100.0	99.1	98.6	98.3	97.9	98.6	99.4	100.2	100.4	101.0	101.4	102.4	102.7
Middle Atlantic.....	100.0	97.5	97.7	98.2	98.5	98.9	99.6	100.1	100.7	101.6	102.4	102.6	102.2
East North Central.....	100.0	97.4	97.4	97.8	98.3	98.8	99.6	100.4	100.8	102.0	102.8	102.5	102.3
West North Central.....	100.0	96.1	95.9	96.9	97.6	98.4	100.6	102.6	101.7	102.7	102.9	102.6	102.0
South Atlantic.....	100.0	98.1	95.6	94.1	91.6	89.5	87.7	87.2	104.0	108.2	117.0	115.8	111.2
East South Central.....	100.0	113.3	103.4	97.2	94.9	94.7	96.5	95.1	94.6	96.4	97.7	98.6	117.7
West South Central.....	100.0	97.0	97.1	99.0	99.1	99.9	99.9	98.1	96.4	98.3	101.4	106.5	107.5
Mountain.....	100.0	97.6	95.3	96.4	95.5	93.8	96.7	97.7	101.4	106.7	107.3	106.5	105.3
Pacific.....	100.0	93.4	93.1	94.3	96.8	99.5	102.6	102.8	104.7	106.2	108.7	101.1	96.9
NEW ENGLAND:													
Maine.....	100.0	99.7	101.2	103.1	102.2	100.0	96.1	94.6	94.7	102.0	102.2	102.3	102.0
New Hampshire.....	100.0	95.8	96.1	96.0	96.9	98.5	100.6	103.4	103.0	103.8	102.1	101.4	102.2
Vermont.....	100.0	95.3	95.3	95.3	96.9	99.2	103.3	106.1	104.3	103.1	100.8	100.4	99.9
Massachusetts.....	100.0	98.3	98.2	98.2	98.1	99.0	100.1	100.6	100.8	101.2	101.8	101.7	102.1
Rhode Island.....	100.0	98.2	97.5	98.4	99.0	98.5	100.1	100.3	99.9	100.9	102.1	102.6	102.5
Connecticut.....	100.0	103.6	100.2	97.5	94.9	96.1	97.2	99.9	100.4	99.1	99.0	105.9	106.2
MIDDLE ATLANTIC:													
New York.....	100.0	97.4	97.7	98.2	98.5	98.8	99.5	100.0	100.7	101.7	102.6	102.6	102.3
New Jersey.....	100.0	96.9	96.8	97.7	98.2	98.5	100.0	100.9	101.2	102.2	102.4	102.7	102.5
Pennsylvania.....	100.0	97.7	98.0	98.5	98.7	99.1	99.7	100.2	100.4	101.1	102.1	102.5	102.1
EAST NORTH CENTRAL:													
Ohio.....	100.0	97.3	97.3	97.5	98.3	98.9	99.7	100.5	100.8	101.8	102.7	102.7	102.5
Indiana.....	100.0	97.7	96.7	96.8	98.0	99.3	100.1	101.2	101.7	101.8	102.2	101.9	102.7
Illinois.....	100.0	97.7	97.8	98.2	98.7	98.9	99.3	100.1	100.3	101.6	102.6	102.5	102.4
Michigan.....	100.0	96.8	96.6	97.1	97.1	98.0	99.8	100.4	101.3	103.5	104.7	102.7	102.1
Wisconsin.....	100.0	96.8	97.7	98.7	99.1	99.9	100.0	100.1	101.1	101.6	101.5	101.7	101.8
WEST NORTH CENTRAL:													
Minnesota.....	100.0	96.9	96.5	97.1	97.0	97.6	98.4	99.7	101.4	104.1	104.6	103.9	102.7
Iowa.....	100.0	94.8	94.8	96.6	98.6	99.6	101.7	102.3	102.0	103.8	103.5	101.8	100.5
Missouri.....	100.0	97.5	97.5	98.2	98.6	99.1	101.0	102.7	100.6	100.7	101.6	101.5	101.1
North Dakota.....	100.0	93.1	91.7	93.4	93.3	93.9	94.8	98.5	105.8	111.9	108.0	107.4	108.2
South Dakota.....	100.0	93.4	92.7	93.6	96.2	97.0	99.7	103.1	103.8	104.3	104.3	106.1	105.8
Nebraska.....	100.0	95.3	95.0	96.7	96.8	98.0	100.1	103.5	102.2	102.0	102.9	104.0	103.4
Kansas.....	100.0	93.3	92.6	94.2	95.9	97.7	105.9	110.7	103.6	102.9	100.9	101.1	101.3

CENSUS OF BUSINESS

TABLE B.—MONTHLY EMPLOYMENT, BY DIVISIONS AND STATES—Continued

DIVISION AND STATE	Employees, full-time and part-time, average number	NUMBER OF ALL PAID EMPLOYEES ON PAY ROLL FOR PERIOD ENDED NEAREST 15TH OF EACH MONTH (Expressed as a percentage of the average number for the year)											
		January	February	March	April	May	June	July	August	September	October	November	December
SOUTH ATLANTIC:													
Delaware.....	100.0	97.4	97.5	97.6	97.4	98.8	99.3	103.6	<i>105.5</i>	100.0	101.0	100.5	101.5
Maryland.....	100.0	101.3	100.6	98.3	93.1	94.6	95.4	97.5	96.5	101.8	106.4	<i>107.6</i>	106.9
District of Columbia.....	100.0	97.5	97.5	98.0	98.4	98.6	99.4	99.8	100.5	101.9	102.6	<i>103.0</i>	102.8
Virginia.....	100.0	103.0	97.7	93.0	88.2	85.4	86.2	87.0	101.3	108.7	116.5	<i>117.3</i>	115.5
West Virginia.....	100.0	97.3	96.4	97.3	97.3	97.6	99.5	101.1	101.6	102.8	<i>103.2</i>	102.7	103.1
North Carolina.....	100.0	77.6	68.5	67.0	64.4	64.7	65.9	68.4	147.4	156.6	<i>161.6</i>	144.9	113.0
South Carolina.....	100.0	86.4	87.4	87.9	88.8	88.8	91.5	96.7	122.5	122.7	<i>123.2</i>	107.9	96.4
Georgia.....	100.0	95.3	94.8	95.8	95.5	95.8	97.0	101.8	<i>107.1</i>	104.3	106.8	103.5	102.0
Florida.....	100.0	116.4	117.4	114.9	111.9	101.2	86.9	73.7	65.4	71.2	100.3	114.7	<i>125.7</i>
EAST SOUTH CENTRAL:													
Kentucky.....	100.0	<i>144.3</i>	115.2	96.7	89.4	88.5	85.7	84.9	87.2	88.4	86.8	89.1	143.7
Tennessee.....	100.0	102.5	99.8	97.9	96.4	94.8	98.0	100.7	97.8	99.4	100.7	102.5	<i>109.4</i>
Alabama.....	100.0	97.5	97.4	97.8	98.7	100.7	100.1	99.2	98.0	100.2	<i>104.8</i>	103.1	102.5
Mississippi.....	100.0	94.6	94.4	95.2	97.6	99.3	<i>113.9</i>	96.2	97.3	101.4	103.4	103.4	103.4
WEST SOUTH CENTRAL:													
Arkansas.....	100.0	96.4	96.8	97.4	98.5	100.7	<i>102.9</i>	100.4	98.8	100.7	102.5	102.3	102.5
Louisiana.....	100.0	97.8	97.4	100.4	99.6	98.9	97.9	100.1	99.0	101.1	102.6	<i>102.9</i>	102.3
Oklahoma.....	100.0	95.5	95.6	96.4	96.7	97.5	103.3	104.3	100.6	100.6	101.1	<i>104.3</i>	103.9
Texas.....	100.0	97.1	97.4	99.3	99.5	100.7	99.5	95.5	94.1	96.4	100.9	103.9	<i>110.9</i>
MOUNTAIN:													
Montana.....	100.0	95.0	94.7	94.8	94.9	96.7	97.7	101.3	105.9	<i>107.9</i>	105.9	103.4	101.9
Idaho.....	100.0	96.9	96.6	90.9	87.1	76.8	87.1	79.9	96.4	125.0	<i>132.0</i>	124.0	107.1
Wyoming.....	100.0	96.9	91.8	94.8	96.5	100.7	100.7	102.1	100.6	<i>107.9</i>	106.0	99.5	102.0
Colorado.....	100.0	96.1	93.9	94.6	94.4	95.2	97.2	100.6	104.2	<i>107.1</i>	105.0	106.5	105.3
New Mexico.....	100.0	95.2	94.9	94.6	97.5	99.2	101.4	103.2	102.9	103.4	<i>103.9</i>	102.4	101.5
Arizona.....	100.0	114.0	102.2	115.0	106.4	93.1	95.5	93.2	86.4	85.9	93.5	99.4	<i>115.4</i>
Utah.....	100.0	94.6	94.9	95.5	96.8	97.8	99.5	100.9	103.9	105.1	<i>105.3</i>	103.1	102.4
Nevada.....	100.0	93.0	90.5	94.7	95.0	96.7	100.3	104.4	107.0	<i>107.8</i>	102.7	104.8	103.8
PACIFIC:													
Washington.....	100.0	91.7	89.6	90.3	90.3	91.4	106.4	104.4	105.8	111.5	<i>115.6</i>	106.0	97.2
Oregon.....	100.0	91.2	92.0	91.3	90.9	91.2	97.0	104.2	112.9	<i>114.7</i>	108.7	102.9	103.1
California.....	100.0	94.0	94.0	95.4	98.7	102.0	102.5	102.3	103.5	104.2	<i>107.3</i>	99.9	96.2

Ratios for months of highest employment are shown in *italics*.

Employment of women, by States.—The ratio of women to the total number of employees varied from a low of 7.2 percent, or 1 of 14 in Nevada, to 24.9 percent, or 1 of 4 in New York. Girls and women accounted for less than 10 percent of the total in North Dakota, Wyoming, and Nevada, while on the other hand they represented 20 percent or more in 9 States: Massachusetts, New York, Illinois, Missouri, Virginia, North Carolina, Washington, Oregon, and California.

Compared with 1935, the female ratio increased in 7 of the 9 geographic divisions, exceptions being in the East and West South Central sections. The ratio increased in 29 of the 48 States and in the District of Columbia but decreased in 18 States. Wisconsin remained the same for the 2 years.

The total number of employees together with the percentage of females is given by geographic divisions and States in table C. The percentage of women in 1935 is also shown. Employment by sex is shown in table 2 for the country as a whole, types of operation by kinds of business, for States and for cities of over 500,000 population, all types of operation combined.

TABLE C.—FEMALE EMPLOYMENT, BY DIVISIONS AND STATES

DIVISION AND STATE	1939		1935
	Number of employes	Percent women	Percent women
United States.....	1,561,948	19.3	18.6
NEW ENGLAND.....	94,134	18.4	17.4
Maine.....	7,286	11.9	12.4
New Hampshire.....	2,534	12.6	13.2
Vermont.....	2,354	12.2	11.3
Massachusetts.....	59,155	20.0	18.5
Rhode Island.....	7,430	19.8	16.2
Connecticut.....	15,375	16.4	18.2
MIDDLE ATLANTIC.....	428,388	22.2	20.7
New York.....	292,807	24.9	22.8
New Jersey.....	36,609	14.8	13.3
Pennsylvania.....	98,972	17.1	16.7
EAST NORTH CENTRAL.....	306,291	18.5	17.8
Ohio.....	75,975	17.3	16.7
Indiana.....	28,555	14.2	13.2
Illinois.....	122,741	20.7	19.2
Michigan.....	52,292	18.8	19.5
Wisconsin.....	26,728	15.6	15.6
WEST NORTH CENTRAL.....	166,649	16.8	15.4
Minnesota.....	37,523	17.5	15.8
Iowa.....	24,120	14.4	13.8
Missouri.....	64,373	20.2	18.7
North Dakota.....	5,901	8.6	6.0
South Dakota.....	4,697	12.9	11.5
Nebraska.....	15,038	13.9	14.3
Kansas.....	14,997	11.9	10.0

TABLE C.—FEMALE EMPLOYMENT, BY DIVISIONS AND STATES—Continued

DIVISION AND STATE	1939		1935
	Number of employees	Percent women	Percent women
SOUTH ATLANTIC	172,021	19.6	18.9
Delaware.....	2,946	18.3	14.9
Maryland.....	23,533	18.7	19.4
District of Columbia.....	10,250	14.8	13.8
Virginia.....	28,236	24.2	23.8
West Virginia.....	11,525	12.1	12.0
North Carolina.....	30,347	24.0	21.7
South Carolina.....	8,241	11.9	14.7
Georgia.....	24,501	19.1	19.9
Florida.....	32,442	18.8	16.6
EAST SOUTH CENTRAL	63,900	14.4	14.9
Kentucky.....	19,499	14.6	16.4
Tennessee.....	23,171	15.1	14.7
Alabama.....	14,202	13.2	13.7
Mississippi.....	7,028	14.1	12.5
WEST SOUTH CENTRAL	111,952	12.9	14.3
Arkansas.....	7,890	10.6	9.0
Louisiana.....	24,024	14.0	14.9
Oklahoma.....	15,559	10.3	11.0
Texas.....	64,479	13.3	15.7
MOUNTAIN	37,467	14.3	13.8
Montana.....	4,132	11.9	12.4
Idaho.....	4,695	15.7	14.0
Wyoming.....	1,210	9.6	9.4
Colorado.....	13,675	16.9	16.2
New Mexico.....	2,463	10.4	9.6
Arizona.....	3,854	10.6	9.2
Utah.....	6,705	14.9	15.1
Nevada.....	733	7.2	8.3
PACIFIC	181,146	22.7	22.3
Washington.....	27,425	23.2	25.6
Oregon.....	15,443	21.3	22.0
California.....	138,278	22.8	21.6

Employment and Pay Roll for One Week

Employment and pay-roll data were also obtained for one week of 1939. Each establishment was asked to report the actual employment and pay roll for the week ended October 21, 1939, or in the case of highly seasonal businesses for a week of normal employment during the active season. Respondents were requested to classify employees during the week by occupational groups—as executives, office and clerical employees, salesmen, warehousemen, etc.—and to report the number and the pay roll for the week, full-time and part-time separately, for each classification.

Classification of employees by occupational groups was not always clear-cut nor absolute. The duties of many workers are varied and overlap classifications. Respondents were instructed to classify such employees according to the group that demanded the major portion of their time during the week, and to enter the entire week's pay roll under the same classification; hence an employee is included in one group only.

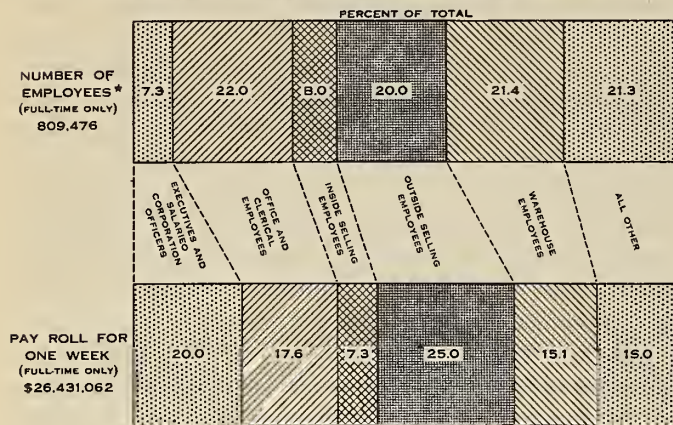
Another difficulty in obtaining uniformity in reporting was that the occupational groups did not provide to the same degree, for different types of operation and kinds of business, a natural basis for classifying employees. The majority (78.8 percent) of the personnel of assemblers of farm products, for example, were reported as "other." Slightly more than one-third (35.8 percent) of employees of agents and brokers and one-fourth (27.1 percent) of those of petroleum bulk stations and terminals were considered as belonging in the miscellaneous group. In view of this difficulty no totals are presented in the tables for all types of operation combined.

The information on employment and pay roll for the representative week does not include all establishments having paid employees. Some establishments failed to answer the inquiry and in other cases, particularly if only one or two persons were engaged, the information for the week had to be deleted from tabulation because of its unsatisfactory character. The table indicates for each classification the number and sales of establishments analyzed. A measure of coverage is found in a comparison of establishments and sales as given in table 3 with corresponding columns of table 1, which includes all wholesale establishments.

Another measure of coverage in table 3 is the comparison of the total number of full-time and part-time combined (table 3), with the average number of employees as shown in table 1. Generally speaking, the analysis is more than 75 percent complete.

Employment and pay-roll data were also obtained in connection with the 1935 census for one week of that year—the week ended October 26, for the most part—hence 1939 and 1935 comparisons can be made. Instructions to respondents regarding the division of employees into full-time and part-time differed slightly between the 2 census years but the distinction seems to have had little effect upon reporting, possibly because part-time employment is not a significant factor in most wholesale trades. Part-time employees were defined for purposes of this census as "those who work less hours than the full workweek"; all others were considered as full-time. In 1935, part-time was defined as "persons employed less than 4 hours per day or for less than 3 full days per week." Full-time were those "regularly engaged for work for 4 or more hours per day for more than 3 full days per week."

WHOLESALE TRADE : 1939

CHART 2. EMPLOYEES AND PAY ROLL BY OCCUPATIONAL GROUPS
SERVICE AND LIMITED-FUNCTION WHOLESALERS ONLY

* FIGURES ARE FOR WEEK ENDED OCTOBER 21, 1939, OR OTHER REPRESENTATIVE WEEK

EMPLOYEES AND PAY ROLL BY OCCUPATIONAL GROUPS

OCCUPATIONAL GROUP	EMPLOYEES (FULL-TIME ONLY)		PAY ROLL FOR ONE WEEK (FULL-TIME ONLY)	
	Number	Per-cent of total	Amount	Per-cent of total
United States, total.....	809,476	100.0	\$26,431,062	100.0
Executives and salaried corporation officers.....	59,031	7.3	5,288,074	20.0
Office and clerical employees.....	177,811	22.0	4,664,977	17.6
Inside selling employees.....	64,597	8.0	1,920,990	7.3
Outside selling employees.....	161,846	20.0	6,610,727	25.0
Warehouse employees.....	173,385	21.4	3,995,030	15.1
All other.....	172,806	21.3	3,951,264	15.0

General analysis.—Employment in wholesale trade is characteristically full-time. Of the 846,897 employees of service and limited-function wholesalers reported for the week, 809,476, or 95.6 percent, were engaged the full number of hours of the workweek. Less than 5 percent were engaged only part-time. Part-time employment was even smaller for manufacturers' sales branches (with stocks) and manufacturers' sales offices (without stocks), representing only 3.1 and 2.1 percent of the total, respectively. As might be expected, part-time employment is highest for assemblers of farm products with 33.8 percent, or 1 of 3, followed by agents and brokers with 16.5 percent, or 1 of 6 employees. Petroleum bulk stations and terminals provided full-time employment for 94.8 percent of their personnel.

Further evidence of the importance of full-time employment is found in the analysis of pay roll. Only in the case of assemblers of farm products did the salaries and wages of part-time employees amount to more than 5 percent of total pay roll. For this type of operation part-time employees accounted for 33.8 percent of the total number and received 23.3 percent of all salaries and wages. While they accounted for 16.5 percent of

all employees for agents and brokers, they received only 4.6 percent of the total pay roll.

In spite of the slight change in definition of terms as described above, which would tend to cause more employees to be reported as part-time in 1939, full-time for service and limited-function wholesalers increased from 93.0 percent in 1935 to 95.6 percent in 1939. Other type of operation for which comparisons can be made show a slight relative drop in full-time employment, but in each case the decline was less than 2 percent.

TABLE D.—FULL-TIME AND PART-TIME EMPLOYMENT, BY TYPES OF OPERATION

[Figures for most part are for week ended Oct. 21, 1939]

TYPE OF OPERATION	NUMBER OF EMPLOYEES			PAY ROLL		
	Full-time	Part-time	Per-cent part-time	Full-time	Part-time	Per-cent part-time
Service and limited-function wholesalers.....	809,476	37,421	4.4	\$26,431,062	\$397,315	1.5
Manufacturers' sales branches (with stocks).....	236,471	7,514	3.1	9,423,217	120,123	1.3
Manufacturers' sales offices (without stocks).....	43,555	932	2.1	2,361,022	14,533	.6
Petroleum bulk stations and terminals.....	64,022	3,535	5.2	2,256,195	52,960	2.3
Agents and brokers.....	65,547	12,935	16.5	2,411,179	117,015	4.6
Assemblers (mainly farm products).....	104,726	53,405	33.8	2,102,554	640,199	23.3

TABLE E.—FULL-TIME AND PART-TIME EMPLOYMENT, 1939 AND 1935, EXPRESSED AS PERCENTAGES OF TOTALS FOR TYPES OF OPERATION

TYPE OF OPERATION	1939			1935		
	Total	Full-time	Part-time	Total	Full-time	Part-time
Service and limited-function wholesalers.....	100.0	95.6	4.4	100.0	93.0	7.0
Manufacturers' sales branches (with stocks).....	100.0	96.9	3.1	100.0	97.4	2.6
Manufacturers' sales offices (without stocks).....	100.0	97.9	2.1	100.0	98.4	1.6
Petroleum bulk stations and terminals.....	100.0	94.8	5.2	100.0	95.9	4.1
Agents and brokers.....	100.0	83.5	16.5	100.0	84.2	15.8
Assemblers (mainly farm products).....	100.0	66.2	33.8	(¹)	(¹)	(¹)

¹ Not available.

Full-time employees, by occupational groups.—Of the 809,476 full-time employees of service and limited-function wholesalers reported by occupational groups, salesmen (inside and outside combined) contributed the largest number, 28.0 percent of the total—inside salesmen, 8.0 percent and outside salesmen, 20.0 percent. Office and clerical employees accounted for 22.0 percent of the total; warehousemen, 21.4 percent; executives and salaried corporation officers, 7.3 percent; and "other" employees, 21.3 percent. Salesmen were also the most numerous group in the case of manufacturers' sales branches, 37.4 percent, and for manufacturers' sales offices, 48.6 percent.

Employees of petroleum bulk stations and terminals were classified as executives, office and clerical, sales-

men, truck operators and chauffeurs, and "other." Truck operators and chauffeurs represented 36.4 percent of the total, or 1 of 3; salesmen, 17.7 percent, or 1 of 6; and office and clerical, 15.1 percent. For agents and brokers the classifications were: Executives, office and clerical, buying and selling employees, and "other" employees. Office and clerical accounted for 32.6 percent, or 1 of 3; buying and selling employees, 23.1 percent; and executives, 8.5 percent. "Other" employees, with miscellaneous or a combination of duties, represented 35.8 percent of the total.

The personnel of assemblers of farm products is presented by occupational groups for the first time in connection with this census. That their duties do not conform to the classifications as outlined for census purposes is shown by the fact that 82,543, or 78.8 percent of the total of 104,726, were reported as "other." Buying and selling employees represent 10.6 percent of the total; office and clerical, 7.6 percent; and executives, 3.0 percent.

TABLE F.—FULL-TIME EMPLOYEES—OCCUPATIONAL GROUPS BY TYPES OF OPERATION

TYPE OF OPERATION	Total	Executives and salaried corporation officers	Office and clerical	SALESMEN		Warehousemen	Other employees
				In-side	Out-side		
Service and limited-function wholesalers:							
Number.....	809,476	59,031	177,811	64,597	161,846	173,385	172,806
Percent of total.....	100.0	7.3	22.0	8.0	20.0	21.4	21.3
Manufacturers' sales branches (with stocks):							
Number.....	236,471	6,209	67,107	9,934	78,433	39,704	35,084
Percent of total.....	100.0	2.6	28.4	4.2	33.2	16.8	14.8
Manufacturers' sales offices (without stocks):							
Number.....	43,555	1,621	16,197	1,291	19,888	(1)	4,558
Percent of total.....	100.0	3.7	37.2	2.9	45.7	(1)	10.5
Petroleum bulk stations and terminals:							
Number.....	64,022	2,365	9,677	11,331	23,311	17,338	17,338
Percent of total.....	100.0	3.7	15.1	17.7	36.4	27.1	27.1
Agents and brokers:							
Number.....	65,547	5,571	21,345	3 15,135	(1)	23,496	23,496
Percent of total.....	100.0	8.5	32.6	23.1	(1)	35.8	35.8
Assemblers (mainly farm products):							
Number.....	104,726	3,152	7,957	3 11,074	(1)	82,543	82,543
Percent of total.....	100.0	3.0	7.6	10.6	(1)	78.8	78.8

¹ Warehouse employees, if any, combined with "other."
² Truck operators and chauffeurs.
³ Buying and selling employees.

Average weekly wages.—Except for executives and salaried corporation officers who normally are not paid on a weekly or biweekly basis, sales personnel, particularly outside salesmen, is the highest paid group. Outside selling employees of service and limited-function wholesalers received \$40.85 during the week, on the average. Those employed by manufacturers' sales branches received \$51.47, and those by manufacturers' sales offices, \$65.24.

Office and clerical employees as a rule are higher paid than warehousemen or "other" employees. As might be expected, wages of "other" employees, because of the variety of their duties, differ greatly by type of

operation. Generally speaking, the various classes of employees of manufacturers' sales offices (without stocks) and of manufacturers' sales branches (with stocks) are higher paid than those of other types of operation. Agents and brokers and petroleum bulk stations pay their office employees more, on the average, than do service and limited-function wholesalers, while assemblers of farm products pay slightly less.

As shown in the accompanying text table G, average weekly wages for full-time employees were generally higher in 1939 than in 1935. In the case of service and limited-function wholesalers, average pay of office and clerical employees increased from \$24.67 to \$26.24 per week; inside salesmen, from \$27.90 to \$29.74; outside salesmen, from \$38.52 to \$40.85; and of warehousemen, from \$20.95 to \$23.04. Average pay of "other" employees increased from \$20.66 in 1935 to \$22.87 in 1939.

TABLE G.—AVERAGE WEEKLY WAGES OF FULL-TIME EMPLOYEES—OCCUPATIONAL GROUPS, BY TYPES OF OPERATION

TYPE OF OPERATION	Office and clerical employees	SALESMEN		Warehousemen	Other employees
		Inside	Outside		
Service and limited-function wholesalers:					
1939.....	\$26.24	\$29.74	\$40.85	\$23.04	\$22.87
1935.....	24.67	27.90	38.52	20.95	20.66
Manufacturers' sales branches (with stocks):					
1939.....	30.44	44.91	51.47	27.06	30.95
1935.....	29.02	42.34	48.93	25.17	27.51
Manufacturers' sales offices (without stocks):					
1939.....	34.11	51.53	65.24	(1)	31.11
1935.....	31.53	44.00	59.35	(1)	36.41
Petroleum bulk stations and terminals, 1939.....	30.16	43.99	2 33.18		30.46
Agents and brokers, 1939.....	29.84	3 51.15	(1)		16.69
Assemblers (mainly farm products), 1939.....	26.05	3 26.46	(1)		17.43

¹ Warehouse employees, if any, combined with "other."
² Truck operators and chauffeurs.
³ Buying and selling employees.

Description of Terms

To assist in understanding the data in this report, the following explanation of terms is given.

Number of establishments.—Wholesale establishments as defined for census purposes are places of business primarily engaged in selling or acting as agents in buying (or selling) goods on a wholesale basis. The place of business may be a store or warehouse from which sales are made at wholesale, a sales or brokerage office—or part of an office that may be shared with others. The count includes all such places of business recognizable as such to census enumerators in making the canvass. Each such place of business of organizations operating more than one branch, house, or office is counted separately.

As the canvass was conducted by means of personal contacts, peddlers or others selling at wholesale but without recognizable places of business are not included. Establishments engaged in wholesaling as a secondary activity are not included here but are classified accord-

ing to their primary business. Wholesaler-retailers, for example, are included in the Retail Census if more than one-half of their total sales are made at retail.

Net sales.—The term "sales" or "net sales" is used to include total receipts from the sale of merchandise and from other sources in the normal operations of the business. For purposes of the Wholesale Census all forms of sales taxes are included in net sales, but returns and allowances are excluded.

Some establishments included in the Wholesale Census such as purchasing agents, syndicate buyers, grain elevators, and cream stations are engaged chiefly in buying or assembling goods for parent organizations or for clients, the selling phase being incidental or non-existent. Purchases are considered as equivalent to net sales for these classes of establishments. Sales as shown for agents and brokers represent the value of the goods sold.

Classification by types of operation and kinds of business—Types of operation.—Since wholesale trade, as defined for census purposes, is somewhat broader than the usual conception, the approach in presenting the results is on the basis of type of operation. All establishments have been divided into 6 major type-of-operation groups, 4 of which are further subdivided so that a total of 39 distinct types are used in presenting the results. Establishments whose operations overlap two or more types are classified according to their major function in 1939.

Type groups together with their subdivisions are listed below:

I. SERVICE AND LIMITED-FUNCTION WHOLESALERS:

1. Wholesale merchants.
2. Voluntary group wholesalers.
3. Converters (textile).
4. Export merchants.
5. Importers.
6. Industrial distributors.
7. Cash-and-carry wholesalers.
8. Drop shippers or desk jobbers.
9. Wagon distributors.
10. Retailer-cooperative warehouses.

II. MANUFACTURERS' SALES BRANCHES (WITH STOCKS).

III. MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS).

IV. PETROLEUM BULK STATIONS AND TERMINALS:

1. Independent bulk stations.
2. Commission stations.
3. Salary stations.
4. Cooperative bulk stations.
5. Distributing terminals.

V. AGENTS AND BROKERS:

1. Auction companies.
2. Brokers (merchandise).
3. Commission merchants.
4. Export agents.
5. Import agents.
6. Manufacturers' agents (with stocks).
7. Manufacturers' agents (without stocks).
8. Selling agents.
9. Other agents.

VI. ASSEMBLERS (MAINLY FARM PRODUCTS):

1. Assemblers of farm products.
2. Commission buyers.
3. Cooperative marketing associations.
4. Cooperative sales agencies.
5. Cream stations.
6. Country grain elevators:
 - Independent.
 - Line.
 - Cooperative.
7. Packers and shippers.

The six type-of-operation groups are described briefly below. A description of all types of operation is given in the summary volume on Wholesale Trade.

I. *Service and limited-function wholesalers.*—This type group includes wholesale establishments engaged in buying and selling goods on their own account and which are largely independent in ownership. It is somewhat broader than the conventional concept of "wholesaler" as it includes merchant middlemen selling to industrial users or engaged in foreign trade, as well as those selling principally to retailers.

II. *Manufacturers' sales branches (with stocks).*—Wholesale outlets owned and operated by manufacturers apart from their plants primarily for the purposes of carrying stocks of, selling, and delivering their own products. Sales of manufacturers' sales branches include drop shipments (sales for direct delivery from plants) as well as sales from stocks at the branches.

III. *Manufacturers' sales offices (without stocks).*—These establishments are distinguished from manufacturers' sales *Branches* by the fact that sales offices do not provide facilities for the physical storage, handling, and delivering of merchandise.

IV. *Petroleum bulk stations and terminals.*—These types of establishments are distinguished primarily by their physical characteristics for storing and distributing gasoline, oil, and other petroleum products. Distributors selling petroleum packaged goods or in bulk from tank trucks, but without physical equipment common to terminals or bulk stations, are included under other classifications.

V. *Agents and brokers.*—This type group includes, for census purposes, establishments having recognizable places of business, operators of which are in business for themselves, negotiating purchases and/or sales in domestic or foreign trade, but who do not, as a rule, take title to the goods. One of the chief functions of agents or brokers is the furnishing of marketing information. They may represent a single client or a group of clients, either buyers or sellers, and compensation is usually in the form of fees or commissions. Net sales as shown for agents and brokers represents the dollar volume of goods sold (or bought, in case of agents performing the buying function) and includes a certain amount of approximation as many of them do not

maintain records of dollar sales. In such cases carefully prepared estimates were accepted.

VI. *Assemblers (mainly farm products)*.—Establishments engaged primarily in the assembling of farm products, or of fish and sea food, at local producing points or in cities of producing areas. Assemblers, as the term is used here, purchase direct from farmers and fishermen or from other local dealers. The emphasis is on the buying or assembling of merchandise in quantities for economic handling and shipping, usually direct to commission men, carlot merchants, or to industrial users.

This group includes individuals, firms, and cooperative associations doing business on their own account, that is, outright purchasing and selling, and those operating on a salary or commission basis for central organizations.

Kinds of business.—In addition to type of operation, each wholesale establishment is classified by kind of business or trade (drug, grocery, hardware, etc.) according to the principal lines of merchandise handled or trade designation. An establishment handling lines of merchandise that overlap census groupings is classified according to its major operations during the census year, and its entire business included in the one classification.

Guided largely by experience in previous censuses, all establishments have been divided into 28 kind-of-business groups. These 28 groups comprise 172 minor or detailed classifications giving a total of 200 wholesale trades or kinds of business. Kind-of-business classifications appear in table 1 and in the United States summaries of tables 2 and 3 herein.

Employment and Pay-Roll Terms

Active proprietors of unincorporated businesses.—The number of active proprietors includes owners or partners of unincorporated businesses devoting the major portion of their time to the operation of the business. Although they are actively engaged in the business, their number is not included in the count of employees nor is their compensation included in pay roll. Executives and salaried officers of corporations are classified as employees, not as proprietor-owners.

Employees.—The average number of full-time and part-time paid employees of wholesale establishments, including executives and also salaried corporation officials. The average for the year is obtained by totaling the number reported monthly (for the pay-roll period ended nearest the 15th of each month) and dividing by 12. Active proprietors and firm members of unincorporated businesses are not included in the count of employees.

Employees, by sex.—The questionnaires provided for reporting employees by sex as of October. For purposes of presenting the results, the percentage of females

as of October has been applied to the average number for the year, thus obtaining the average number of males and females as shown in the second and third columns of table 2.

Full-time and part-time employees.—For the purposes of this inquiry, respondents were requested to report as full-time employees those who worked or were paid for the full number of hours of the workweek. All others were to be considered as part-time employees. There is some overlapping in the two classifications due to a lack of common usage of the terms. The term "part-time employee" is frequently used, particularly in the seasonal trades, with reference to persons engaged for a short period of time (sometimes called temporary or occasional employees), although while employed they may work the full number of hours per week. Except for the farm products trades and seasonal businesses it is believed that the amount of overlapping represents a small portion of the total.

In making comparisons with employment and pay roll for one week of 1935, as shown in the wholesale reports for the 1935 Census of Business, a slight difference in the description of "full-time employee" should be noted. The 1939 questionnaires instructed respondents to report as full-time employees those who worked or were paid for the full number of hours of the workweek. All others were to be reported as part-time employees. In 1935 the instructions to enumerators provided for reporting as full-time employees "persons regularly engaged for work for 4 or more hours per day or for more than 3 full days per week." A study of a number of individual cases in wholesale trade, however, indicates that the change in wording did not materially influence the manner of reporting.

Employment and pay roll, by occupational groups.—To provide a better understanding of employment and pay roll of wholesale establishments, respondents were asked to classify their employees by occupational groups (executives, salesmen, office and clerical, warehousemen, etc.) according to major duties performed, and report the number of full-time and part-time separately for each classification, together with their respective pay rolls for a typical week. The week ended October 21, 1939, was suggested as fairly representative for wholesale trade. Operators of seasonal businesses, however, were instructed to report one week of normal employment during their active season. It was found upon examining the returns that most seasonal businesses reported their week of maximum or near maximum employment; hence the total number of employees as shown in any classification for one week may exceed the average number of employees for the year. The fact that the suggested week was in October, a month of high employment, also tends to cause the number for any one week to exceed the average for the year.

Where an employee performed a variety of functions and could be identified with more than one occupational group, the respondent was instructed to classify him on the basis of the function requiring the major portion of his time during the reporting week and to count him under one classification only. The entire pay roll of such employee was reported under the one classification and not prorated.

The information on employment and pay roll for the representative week does not include all establishments having paid employees. Some establishments failed to answer the inquiry and in other cases, particularly for small establishments, the information for the week was deleted because of its unsatisfactory character. The first two columns of table 3 give the number and sales of establishments for which employment is analyzed during a typical week.

Executives and salaried corporation officers.—This group includes two general types of employees: (a) Salaried officers of corporations such as president, vice president, secretary and treasurer of the corporation, the general auditor, and other persons appointed by the board of directors; and (b) hired executives such as office managers, sales managers, credit managers, and others devoting the major portion of their time to responsible administrative and supervisory duties.

Office and clerical employees.—Stenographers, office secretaries, bookkeepers, accountants, clerks, and other so-called white-collar workers except salespeople and warehouse and shipping clerks.

Inside selling employees.—House salesmen and others devoting all or the major portion of their time inside the establishment, meeting prospective customers and making sales, including sales by telephone and mail.

Outside selling employees.—Traveling or road and specialty salesmen who operate from the establishment as headquarters and who spend a large portion of their time outside the establishment. Commission as well as salaried salesmen are included. Manufacturers' agents and combination salesmen or other sales representatives in business for themselves, however, are excluded.

Salesmen.—This term is used with reference to petroleum bulk stations and terminals only. It embraces both inside and outside salesmen.

Buying and selling employees.—This term is used with reference to agents and brokers and to assemblers of farm products to include all employees engaged primarily in buying or selling, except salaried corporation officers and executives or managers.

Warehouse employees.—Persons engaged at the warehouse or in the storeroom, such as warehouse supervisors, shipping clerks, stockmen, packers, loaders, etc. Employees handling goods requiring only yard or outside storage are classified as "other" rather than

"warehouse." Employees of agents and brokers and of assemblers of farm products who may be engaged at warehouses are classified as "other."

Truck operators and chauffeurs.—This classification includes employees of petroleum bulk stations and terminals engaged principally in delivering gasoline and other petroleum products from tank trucks.

Other employees.—In general, two types of employees are included under this classification: (a) Those performing duties such that they could not properly be classified elsewhere (maintenance employees, charwomen, elevator operators, truck drivers, yard employees, salvage employees, service employees, etc.); and (b) those performing functions falling within two or more of the classifications described above, no one of which dominated. The latter is particularly true of smaller houses where employees divided their time among several activities.

Pay roll.—Total compensation (salaries, wages, bonuses, and commissions before deductions for Social Security, insurance, dues, etc.) of all employees on a salary or wage basis. Compensation of executives and of salaried corporation officers is included but not withdrawals of proprietor-owners of unincorporated businesses.

Explanation of Tables

A summary of table 1 for the United States as a whole is included in this report as an aid to users of the data given in tables 2 and 3. In addition to the summary for the United States this table has been published in other reports of the Census of Business for States and for 27 wholesale trade centers.

All establishments are included in table 1. It presents number of establishments, sales, operating expenses, personnel, pay roll, and inventories of wholesale establishments by types of operation and by kinds of business.

Table 2.—*Monthly employment and sex of employees.*—This table presents data on the number of active proprietors and firm members of unincorporated businesses, the number of male and female employees, and the number of employees monthly, together with an average for the year. Active proprietors and firm members of unincorporated businesses are not counted as employees. They are shown in this table in order to provide a more complete picture of personnel in wholesale establishments. Table 2 is presented in summary for the United States, first for 39 detailed types of operation, and then for each of the 6 type groups by kinds of business in detail. For States, the District of Columbia, and for the 13 cities having more than 500,000 population in 1940 the data are shown by 28 kind-of-business groups, all types of operation combined. The statistics contained in this table provide a measure of the seasonal variation in employ-

ment in wholesale establishments for the year 1939.

In presenting the results, a summary for the United States is given first, followed by States, in alphabetical order, and cities, also in alphabetical order.

Table 3 presents data on employment and pay roll of wholesale establishments for one week of 1939 by occupational groups. In general, the figures are for the week ended October 21. For highly seasonal businesses, however, figures for one week of normal employment during the active season are included. Establishments having no paid employees and those not reporting the analysis for one week are excluded from table 3.

This table is presented in summary for the United States, for geographic divisions, and for cities having a population of over 500,000 in 1940. The District of Columbia, included in the South Atlantic division, is also presented separately. Pay-roll figures, as a rule, are not shown where the number of employees is less than 50, as such small groups of employees in many instances do not constitute a large enough sample to give representative pay-roll figures. In evaluating the wages as shown for different groups, consideration should be given to the size of the classification in each case.

In the summary table for the country as a whole, the analysis for one week is given first by detailed types of operation followed by each of the six major

type groups by kinds of business. For geographic divisions and cities, occupational group data are presented for each major type of operation by kinds of business.

Occupational groups are shown for types of operation as follows:

SERVICE AND LIMITED-FUNCTION WHOLESALERS AND MANUFACTURERS' SALES BRANCHES (WITH STOCKS):

- Executives and salaried corporation officers.
- Office and clerical employees.
- Inside selling employees.
- Outside selling employees.
- Warehouse employees.
- All other.

MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS):

- Executives and salaried corporation officers.
- Office and clerical employees.
- Inside selling employees.
- Outside selling employees.
- All other.

PETROLEUM BULK TANK STATIONS AND TERMINALS:

- Executives and salaried corporation officers.
- Office and clerical employees.
- Salesmen.
- Truck operators and chauffeurs.
- All other.

AGENTS AND BROKERS AND ASSEMBLERS:

- Executives and salaried corporation officers.
- Office and clerical employees.
- Buying and selling employees.
- All other.

CENSUS OF BUSINESS

TABLE 1.—SALES, EXPENSES, PERSONNEL, PAY ROLL AND STOCKS

TYPES OF OPERATION BY KINDS OF BUSINESS—Continued

UNITED STATES SUMMARY

TYPE OF OPERATION KIND OF BUSINESS	NUMBER OF ESTABLISH- MENTS	SALES (add 000)	OPERATING EXPENSES (including pay roll)		Active proprietors of unincorporated businesses	Number of employees* (full-time and part- time) Average for year	PAY ROLL*			Stocks on hand, end of year, at cost (add 000)
			Amount (add 000)	Percent of sales			Total (add 000)	Full-time (add 000)	Part-time (add 000)	
MANUFACTURERS' SALES BRANCHES (WITH STOCKS) — Con.										
KINDS OF BUSINESS										
MANUFACTURERS' SALES BRANCHES (With stocks) — Con.										
Groceries and foods (specialty lines).....	2,592	\$2,333,306	\$259,640	11.1	51	57,674	\$104,219	\$103,174	\$1,045	\$93,974
Breakfast cereals.....	20	27,112	1,505	5.6	---	345	874	874	---	307
Canned foods.....	188	146,176	23,093	15.8	---	5,397	10,985	10,905	80	9,732
Confectionery.....	56	81,001	8,489	13.9	5	1,330	2,602	2,564	38	2,349
Fish and sea foods.....	26	8,574	1,534	17.9	3	525	718	659	59	665
Flour.....	159	144,888	19,157	13.2	---	2,719	5,574	5,536	38	2,341
Fruits and vegetables (frozen).....	7	9,983	2,180	21.8	---	395	703	703	---	9,828
Meats and provisions.....	924	1,076,480	73,024	6.8	8	24,437	39,510	38,987	543	30,421
Other food and grocery specialties.....	1,212	859,114	130,658	15.2	17	22,523	43,253	42,986	287	38,351
Hardware.....	98	24,412	4,864	19.9	---	1,459	2,728	2,724	4	3,461
Jewelry.....	31	53,478	4,055	7.6	1	679	2,185	2,179	4	3,505
Lumber and construction materials.....	353	238,475	33,618	14.1	13	9,286	18,350	17,809	541	23,484
Lumber.....	37	22,201	3,160	14.2	6	514	977	858	121	5,597
Millwork.....	37	11,402	2,531	22.2	4	728	1,091	1,077	14	2,476
Brick, tile, and terra cotta.....	46	8,637	1,329	20.0	1	373	661	651	10	1,184
Cement, lime, and plaster.....	54	38,070	5,089	13.3	---	1,184	2,291	2,290	1	3,182
Glass.....	78	55,333	8,405	15.2	---	3,725	6,350	5,968	382	7,470
All other.....	99	104,832	13,124	12.5	2	2,782	8,980	8,987	13	3,595
Machinery—equipment—supplies.....	3,333	976,484	192,008	19.7	45	53,586	108,340	107,306	1,034	135,634
Commercial equipment and supplies:										
Office machines and equipment.....	897	84,401	54,716	41.1	8	11,577	22,080	22,067	13	11,217
Restaurant and hotel supply houses.....	5	5,819	304	5.2	---	91	204	204	---	672
Garage and filling station equipment.....	62	9,281	1,830	19.7	7	541	1,060	1,055	5	765
Store machines.....	14	1,272	503	39.5	---	180	318	317	1	114
Store fixtures and equipment.....	119	7,300	3,200	43.8	4	1,214	1,830	1,830	---	633
All other.....	120	42,680	10,066	23.6	2	3,375	7,825	7,544	281	1,424
Farm and dairy:										
Dairy equipment.....	59	22,533	4,290	19.0	---	1,062	2,108	2,106	2	2,052
Farm implements.....	91	138,412	18,357	13.5	---	5,684	10,341	10,177	164	23,082
Farm machinery and equipment.....	178	132,027	22,704	17.2	---	5,749	10,183	10,000	183	25,941
Industrial machinery, equipment, and supplies:										
Belting, hose, and packing.....	133	44,555	8,297	18.6	8	1,641	4,001	3,994	7	3,228
Construction (except road building).....	8	7,590	621	8.2	2	92	461	460	1	327
Road building.....	20	4,365	604	13.8	---	170	309	303	6	885
Machine tools.....	55	16,699	2,718	14.5	---	521	1,558	1,553	3	1,592
Mine and mill supplies.....	63	29,812	3,682	12.4	3	780	2,206	2,203	3	1,781
Oil well supply houses.....	324	58,603	7,530	12.8	2	1,970	3,404	3,198	208	14,561
Power plant and power transmission.....	85	35,313	4,568	12.9	---	1,770	3,126	3,119	7	2,821
Printing and lithographing (except paper).....	198	38,722	9,433	24.4	2	2,175	5,457	5,418	39	7,420
Rope, cordage, and twine.....	20	6,477	1,066	12.6	---	178	538	532	4	740
Textile.....	8	862	193	22.4	---	61	112	112	---	120
All other.....	462	184,645	25,888	15.7	4	8,231	14,030	13,973	57	18,309
Professional equipment and supplies:										
Dental supply houses.....	34	11,914	3,274	27.5	---	896	1,765	1,765	---	2,348
School equipment and supplies.....	10	3,755	964	25.7	---	406	579	563	16	515
Surgical, medical, and hospital.....	190	26,278	8,840	28.0	8	1,753	3,860	3,655	5	2,331
All other.....	79	10,142	2,199	21.7	1	749	1,211	1,208	3	1,854
Service equipment and supplies:										
Barber and beauty supply houses.....	18	3,484	1,279	36.7	---	332	664	664	---	497
Laundry and dry cleaning.....	47	16,668	4,480	28.9	---	913	2,323	2,304	19	2,330
Undertakers' supplies.....	51	11,495	3,254	28.1	---	751	1,504	1,502	2	2,000
Upholsterers' supplies.....	68	16,136	3,038	18.8	---	821	1,822	1,822	---	3,329
All other.....	107	19,139	5,193	27.1	---	1,718	3,165	3,162	3	2,224
Transportation equipment and supplies:										
Marine.....	8	1,683	250	13.7	---	65	124	120	4	397
All other.....	4	2,374	711	29.9	---	124	378	376	---	147
Metals and metal work (except scrap).....	481	469,922	58,680	8.2	2	9,634	18,492	19,157	335	52,412
Building metal work.....	73	17,066	4,375	25.6	---	1,041	1,974	1,743	231	3,330
Iron and steel products (general line).....	87	136,899	11,549	8.4	---	3,438	5,850	5,822	28	19,518
Iron and steel products (semi-finished).....	9	3,378	487	14.4	---	93	322	322	---	548
Iron and steel products (flat).....	42	34,121	4,429	13.0	1	1,120	2,178	2,171	5	5,486
Wire and wire products.....	104	152,399	7,960	5.2	---	1,815	4,499	4,495	4	6,771
Iron and steel finished products (N.E.C.).....	76	22,986	2,336	10.2	---	651	1,503	1,287	18	3,198
Copper.....	28	42,023	2,789	6.6	---	538	1,075	1,058	17	3,060
All other.....	62	61,050	4,775	7.8	1	938	2,293	2,259	34	8,703
Paper and its products.....	317	177,454	29,303	16.5	1	6,051	12,185	12,157	28	14,361
Wrapping or coarse paper and products.....	148	140,724	22,227	15.8	---	3,897	8,102	8,091	11	10,824
Printing and writing papers.....	42	21,932	2,987	13.6	---	924	1,784	1,773	11	2,065
All other.....	127	14,798	4,069	27.8	1	1,240	2,297	2,293	4	1,472
Petroleum and its products.....	58	21,282	4,596	21.6	---	894	2,238	2,219	17	2,466
Plumbing and heating equipment and supplies.....	519	251,633	39,037	15.5	9	10,115	18,479	18,125	354	30,433
Plumbing and heating (general line).....	221	154,200	20,803	13.5	---	8,006	10,022	9,769	253	15,943
Heating (including stoves and ranges).....	159	51,723	9,852	19.0	3	1,928	4,322	4,298	24	5,145
Plumbing fixtures, equipment, and supplies.....	92	34,543	8,285	18.2	4	1,552	2,878	2,847	29	8,183
All other.....	47	11,167	2,097	18.8	2	829	1,259	1,211	46	1,162
Tobacco and products (except leaf).....	44	446,489	82,051	13.9	6	4,353	8,437	8,394	43	11,789

For footnotes, see end of table.

TABLE 1.—SALES, EXPENSES, PERSONNEL, PAY ROLL AND STOCKS

TYPES OF OPERATION BY KINDS OF BUSINESS—Continued

UNITED STATES SUMMARY

TYPE OF OPERATION KIND OF BUSINESS	NUMBER OF ESTABLISH- MENTS	SALES (add 000)	OPERATING EXPENSES (including pay roll)		Active proprietors of unincorporated businesses	Number of employees* (full-time and part- time) Average for year	PAY ROLL*			Stocks on hand, end of year, at cost (add 000)
			Amount (add 000)	Percent of sales			Total (add 000)	Full-time (add 000)	Part-time (add 000)	
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)—Con.										
KINDS OF BUSINESS										
MANUFACTURERS' SALES BRANCHES (With stocks)—Con.										
All other products.....	583	\$281,805	\$58,805	13.6	27	9,759	\$20,278	\$20,158	\$118	\$27,766
Books, periodicals, and newspapers.....	82	30,871	11,561	38.8	10	2,845	5,300	5,282	18	6,711
Forest products (except lumber).....	54	8,299	1,414	17.0	---	476	828	747	79	1,111
Leather and shoe findings.....	33	44,518	2,785	6.3	---	927	1,723	1,723	---	7,092
Leather goods.....	23	7,495	723	9.6	3	171	408	408	---	1,039
Oils and greases (animal and vegetable).....	21	8,277	1,999	24.2	---	366	1,071	1,071	---	1,259
Optical goods.....	257	23,285	8,966	30.0	5	2,939	4,310	4,310	---	2,716
Textiles and materials (other than dry goods).....	27	21,619	2,474	11.4	2	444	1,411	1,402	9	2,123
Yarns.....	36	120,878	8,515	7.1	5	1,142	3,595	3,589	4	4,452
Miscellaneous kinds of business.....	68	18,787	2,550	15.2	4	609	1,634	1,626	6	1,263
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)										
KINDS OF BUSINESS										
MANUFACTURERS' SALES OFFICES (Without stocks)										
Amusement and sporting goods.....	68	49,731	5,727	11.5	---	1,492	3,158	3,158	---	---
Automotive.....	59	65,369	6,842	10.5	---	670	2,308	2,308	2	---
Automotive accessories and equipment.....	18	18,048	1,070	5.9	---	158	481	481	---	---
Automotive parts.....	30	59,474	5,192	18.2	---	605	1,550	1,550	---	---
All other.....	11	7,847	590	7.4	---	109	297	295	2	---
Beer, wines, and liquors.....	69	152,530	17,758	13.4	---	1,647	4,541	4,538	3	---
Beer and ale.....	38	5,984	1,518	25.4	---	512	590	587	3	---
Wines and liquors.....	55	128,548	16,220	12.6	---	1,355	3,951	3,951	---	---
Chemicals and paints.....	181	248,997	39,685	15.9	7	4,055	11,198	11,117	71	---
Dyestuffs.....	6	1,787	189	9.6	---	14	64	64	---	---
Explosives.....	16	38,035	9,013	25.0	---	345	1,155	1,155	---	---
Industrial chemicals.....	48	183,786	20,770	12.7	6	2,415	8,421	8,420	1	---
Paints and varnishes.....	57	29,741	6,682	22.5	---	820	2,282	2,231	51	---
All other.....	52	17,668	3,049	17.3	1	441	1,268	1,267	19	---
Clothing and furnishings.....	241	121,506	12,309	10.1	63	2,186	6,440	6,410	30	---
Men's and boys'.....	96	58,528	5,387	9.2	28	928	2,865	2,869	16	---
Women's and children's.....	102	46,841	5,401	11.6	24	949	2,774	2,760	14	---
Millinery and millinery supplies.....	11	4,089	252	6.2	7	49	133	133	---	---
Shoes and other footwear.....	21	8,175	670	8.2	2	157	401	401	---	---
All other.....	11	4,095	599	14.6	2	85	247	247	---	---
Coal and coke.....	5	16,199	453	2.8	---	56	245	245	---	---
Drugs and drug sundries.....	54	50,153	11,166	22.3	6	1,041	2,985	2,963	22	---
Dry goods (specialty lines).....	131	220,664	11,877	5.4	5	2,019	6,079	6,075	4	---
Hosiery and lingerie.....	27	26,041	1,585	6.1	1	311	865	881	4	---
Notions.....	17	3,317	352	10.6	2	84	247	247	---	---
Piece goods:										
Cotton.....	23	61,652	2,785	4.5	---	474	1,436	1,436	---	---
Silk, linen, rayon, and velvet.....	15	4,935	465	9.4	---	66	121	121	---	---
Woolens and worsted.....	17	76,226	2,908	3.8	---	512	1,680	1,680	---	---
Other.....	13	39,753	2,212	5.6	---	296	999	999	---	---
Other dry goods specialities.....	19	8,740	1,572	18.0	2	266	711	711	---	---
Electrical goods.....	252	217,758	10,252	4.7	3	1,727	5,475	5,443	32	---
Apparatus and equipment.....	103	67,909	5,002	5.7	---	941	2,683	2,682	1	---
Wiring supplies and construction materials.....	86	85,454	3,236	3.9	2	468	1,607	1,600	7	---
Radios and equipment.....	15	38,524	1,126	2.9	---	121	714	714	---	---
All other.....	48	7,871	888	11.3	1	197	471	447	24	---
Farm products—consumer goods.....	75	21,682	2,208	10.2	3	325	548	535	13	---
Farm supplies.....	20	11,696	827	7.1	---	142	422	421	1	---
Feed.....	10	3,952	410	10.4	---	61	161	161	---	---
Fertilizer.....	10	7,744	417	5.4	---	61	241	240	1	---
Furniture and house furnishings.....	131	67,840	6,836	10.1	12	969	2,878	2,868	12	---
China, glassware, and crockery.....	9	2,697	212	7.9	1	66	124	120	4	---
Floor coverings.....	48	45,575	3,779	8.3	3	404	1,395	1,394	1	---
Furniture (general line).....	9	2,004	314	15.7	---	52	179	179	---	---
Furniture (household).....	14	2,255	470	20.8	---	95	199	199	---	---
House furnishings (except as specified).....	47	14,119	1,748	12.4	6	267	861	854	7	---
All other.....	6	1,190	315	26.3	---	85	120	120	---	---
Groceries and foods (specialty lines).....	610	346,375	60,514	17.5	3	7,391	15,968	15,720	248	---
Breakfast cereals.....	27	19,547	827	4.2	---	190	498	498	---	---
Canned foods.....	54	46,677	8,067	17.3	---	902	1,734	1,675	59	---
Confectionery.....	4	2,199	560	25.5	---	33	110	110	---	---
Flour.....	22	17,288	2,080	12.0	---	465	916	907	9	---
Meats and provisions.....	16	14,351	849	5.9	---	159	381	379	2	---
Other food and grocery specialities.....	687	246,333	48,131	19.5	3	5,642	12,329	12,151	178	---
Hardware.....	55	16,068	1,357	8.4	2	230	713	709	4	---
Specialty lines.....	55	16,068	1,357	8.4	2	230	713	709	4	---
Jewelry.....	29	9,569	628	6.6	4	105	446	446	---	---

For footnotes, see end of table.

CENSUS OF BUSINESS

TABLE 1.—SALES, EXPENSES, PERSONNEL, PAY ROLL AND STOCKS

TYPES OF OPERATION BY KINDS OF BUSINESS—Continued

UNITED STATES SUMMARY

TYPE OF OPERATION KIND OF BUSINESS	NUMBER OF ESTABLISH- MENTS	SALES (add 000)	OPERATING EXPENSES (including pay roll)		Active proprietors of unincorporated businesses	Number of employees* (full-time and part- time) Average for year	PAY ROLL*			Stocks on hand, end of year, at cost (add 000)
			Amount (add 000)	Percent of sales			Total (add 000)	Full-time (add 000)	Part-time (add 000)	
MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)—Con.										
KINDS OF BUSINESS										
MANUFACTURERS' SALES OFFICES (Without stocks)—Con.										
Lumber and construction materials.....	554	\$260,790	\$27,520	10.6	4	4,489	\$12,777	\$12,757	\$20	---
Lumber.....	21	12,511	1,690	15.5	5	548	728	719	9	---
Lumber and millwork.....	13	2,018	182	9.0	1	59	150	150	---	---
Millwork.....	17	3,150	564	18.0	---	119	279	276	1	---
Brick, tile, and terra cotta.....	72	30,583	1,648	5.4	---	320	940	959	1	---
Cement, lime, and plaster.....	88	79,810	9,072	11.4	---	1,449	4,285	4,294	1	---
Glass.....	29	48,609	1,112	2.4	---	237	623	619	4	---
All other.....	94	88,649	13,252	15.3	---	1,957	5,792	5,788	4	---
Machinery—equipment—supplies.....	1,094	505,689	41,380	8.2	6	7,658	21,928	21,748	180	---
Commercial equipment and supplies:										
Office machines and equipment.....	177	10,468	1,985	19.0	1	648	1,589	1,571	18	---
Restaurant and hotel supply houses.....	4	3,283	114	3.5	---	28	79	79	---	---
Garage and filling station equipment.....	19	5,005	350	7.0	---	50	94	94	---	---
Store fixtures and equipment.....	18	2,398	636	34.9	---	195	453	424	9	---
All other.....	24	963	181	18.4	---	61	114	114	---	---
Industrial machinery, equipment, and supplies:										
Industrial (general line).....	40	24,199	1,920	7.9	---	426	1,217	1,208	9	---
Belting, hose, and packing.....	25	9,703	909	9.4	---	131	404	403	1	---
Road building.....	27	6,958	979	14.1	---	205	528	520	6	---
Machine tools.....	43	10,459	1,005	9.6	---	142	548	546	---	---
Mine and mill supplies.....	28	4,135	381	8.7	---	79	228	226	---	---
Oil well supply houses.....	18	6,310	687	10.9	---	156	514	505	9	---
Power plant and power transmission.....	98	64,844	10,277	15.8	---	1,594	4,498	4,498	---	---
Printing and lithographing (except paper).....	82	10,129	2,104	20.8	2	368	1,218	1,209	9	---
Textile.....	18	6,587	427	6.5	---	88	222	222	---	---
All other.....	328	209,127	9,922	4.7	2	1,960	6,115	6,027	68	---
Services equipment and supplies:										
Barber and beauty supply houses.....	8	172	48	27.9	---	19	52	52	---	---
Upholsterers' supplies.....	21	9,520	776	8.2	---	157	427	427	---	---
All other.....	22	7,118	1,484	20.8	1	334	804	802	2	---
Transportation equipment and supplies:										
Railroad.....	40	81,911	5,443	6.6	---	557	2,227	2,222	5	---
Marine.....	6	44,992	450	1.0	---	53	204	204	---	---
Other.....	22	3,564	475	13.3	---	92	282	282	---	---
All other.....	54	3,668	647	18.7	---	159	357	355	22	---
Metals and metal work (except scrap).....	530	1,647,874	54,598	2.1	---	6,003	19,077	18,958	139	---
Building metal work.....	63	29,857	2,018	6.8	---	389	1,373	1,353	20	---
Iron and steel products (general line).....	113	714,854	9,173	1.3	---	1,764	5,422	5,312	110	---
Iron and steel products (semi-finished).....	15	27,745	3,440	12.4	---	340	1,583	1,563	---	---
Iron and steel products (flat).....	37	1,65,719	2,028	1.2	---	373	1,191	1,191	---	---
Wire and wire products.....	55	29,413	1,471	5.0	---	378	849	849	---	---
Iron and steel finished products (N.E.C.).....	172	428,401	10,087	2.3	---	1,733	5,437	5,429	8	---
Copper.....	6	81,489	1,011	1.6	---	114	578	578	---	---
All other.....	89	190,218	5,390	2.8	---	932	2,848	2,848	1	---
Paper and its products.....	309	187,434	10,285	5.5	1	2,002	6,442	6,435	7	---
Wrapping or coarse paper and products.....	168	145,535	7,779	5.3	---	1,411	4,707	4,700	7	---
Printing and writing papers.....	29	29,794	1,092	3.7	---	171	594	594	---	---
All other.....	94	12,105	1,392	11.5	1	420	1,141	1,141	---	---
Petroleum and its products.....	21	19,820	3,809	19.4	---	308	992	992	---	---
Plumbing and heating equipment and supplies.....	210	41,769	5,651	13.5	1	1,116	2,781	2,785	18	---
Plumbing and heating (general line).....	6	8,937	885	7.4	---	69	151	148	3	---
Heating (including stoves and ranges).....	28	5,381	745	13.6	---	178	475	475	---	---
Plumbing fixtures, equipment, and supplies.....	62	7,242	974	13.4	---	221	468	465	3	---
All other.....	112	20,229	3,247	16.1	1	648	1,687	1,675	12	---
Tobacco and products (except leaf).....	156	279,863	3,116	1.1	1	1,074	2,131	2,131	---	---
All other products.....	287	140,466	9,439	6.7	4	1,878	4,727	4,621	106	---
Books, periodicals, and newspapers.....	75	13,337	2,444	18.3	1	679	1,588	1,487	101	---
Forest products (except lumber).....	15	16,731	918	5.5	---	99	377	377	---	---
Leather and shoe findings.....	7	3,632	93	2.6	---	19	57	57	---	---
Leather goods.....	6	1,972	140	7.1	2	23	75	75	---	---
Oils and greases (animal and vegetable).....	27	28,093	1,484	5.2	---	180	580	580	---	---
Optical goods.....	5	140	39	27.9	---	15	27	27	---	---
Textiles and materials (other than dry goods).....	23	10,967	417	3.8	---	66	272	272	---	---
Yarns.....	19	42,379	1,718	4.1	---	173	743	742	1	---
Miscellaneous kinds of business.....	110	23,215	2,206	9.5	1	402	1,008	1,004	4	---
PETROLEUM BULK STATIONS AND TERMINALS										
PETROLEUM BULK STATIONS AND TERMINALS:										
Petroleum and its products.....	30,625	3,807,908	420,646	11.0	23,061	99,238	156,368	152,399	3,987	\$235,596
AGENTS AND BROKERS										
KINDS OF BUSINESS										
AGENTS AND BROKERS.....										
Amusement and sporting goods.....	192	20,086	1,497	7.5	172	336	613	607	6	360
Bicycles and supplies.....	3	69	9	13.0	1	2	4	4	---	1
Cameras and photographic supplies.....	5	520	51	8.0	4	8	14	14	---	1
Motion picture equipment and supplies (except films).....	7	781	84	11.0	6	13	39	37	2	4
Motion picture film exchange.....	11	475	117	24.6	6	22	35	35	---	---
Sporting goods.....	37	5,297	351	6.6	37	79	161	161	---	96
Toys, novelties, and fireworks.....	110	11,994	621	6.6	102	187	328	325	3	221
All other.....	19	972	84	8.6	16	25	32	31	1	57

For footnotes, see end of table.

WHOLESALE TRADE: 1939

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TABLE 1.—SALES, EXPENSES, PERSONNEL, PAY ROLL AND STOCKS

TYPES OF OPERATION BY KINDS OF BUSINESS—Continued

UNITED STATES SUMMARY

TYPE OF OPERATION KIND OF BUSINESS	NUMBER OF ESTABLISH- MENTS	SALES (add 000)	OPERATING EXPENSES (including pay roll)		Active proprietors of unincor- porated businesses	Number of employees* (full-time and part- time) <i>Average for year</i>	PAY ROLL*			Stocks on hand, end of year, at cost (add 000)
			Amount (add 000)	Percent of sales			Total (add 000)	Full-time (add 000)	Part-time (add 000)	
AGENTS AND BROKERS—Con.										
KINDS OF BUSINESS										
AGENTS AND BROKERS—Con.										
Automotive.....	331	\$121,428	\$5,645	3.0	289	848	\$1,858	\$1,780	\$78	\$848
Automobiles (new and used).....	12	13,765	247	1.8	9	105	149	122	27	31
Trucks and tractors.....	19	3,200	228	7.1	14	59	133	133	---	41
Automotive accessories and equipment.....	179	84,522	2,000	3.1	160	404	946	915	31	423
Automotive parts.....	106	36,704	1,088	2.8	92	248	583	569	14	133
Tires and tubes.....	15	1,235	84	6.8	14	30	45	41	4	20
Beer, wine, and liquors.....	102	30,051	1,167	3.9	79	270	471	461	10	661
Beer and ale.....	19	4,316	160	3.7	21	33	60	59	1	11
Wines and liquors.....	63	25,735	1,007	3.9	58	237	411	402	9	650
Chemicals and paints.....	331	116,248	5,000	4.3	242	947	2,514	2,459	55	1,127
Dyestuffs.....	3	585	17	2.9	3	2	3	3	---	24
Explosives.....	12	2,493	123	4.9	6	31	87	42	25	28
Industrial chemicals.....	68	28,610	1,648	5.8	38	322	933	928	7	558
Naval stores.....	24	15,969	584	3.7	14	104	265	285	---	65
Paints and varnishes.....	89	14,639	610	4.2	69	169	294	287	7	34
All other.....	135	53,950	2,018	3.7	112	319	952	938	16	438
Clothing and furnishings.....	1,409	439,369	13,895	3.2	1,375	3,601	6,987	6,888	99	1,075
Clothing and furnishing (general line).....	184	65,085	1,857	2.9	180	508	985	965	20	33
Men's and boys'.....	220	55,877	2,561	4.6	193	574	1,263	1,239	24	722
Women's and children's.....	605	244,242	6,870	2.8	611	1,897	3,879	3,648	33	142
Furs, dressed, and fur clothing.....	111	24,000	943	3.9	110	257	427	418	9	92
Millinery and millinery supplies.....	162	31,171	1,276	4.1	172	312	558	550	8	41
Shoes and other footwear.....	107	19,014	588	2.0	109	55	75	70	5	45
Coal and coke.....	305	404,269	17,633	4.4	77	2,752	8,285	8,207	58	3,010
Drugs and drug sundries.....	147	34,546	3,005	6.7	114	760	1,518	1,504	14	392
Dry goods (general line).....	27	219,694	2,136	1.0	24	724	1,474	1,463	11	105
Dry goods (specialty lines).....	1,470	1,433,117	36,706	2.6	1,392	6,833	20,879	20,792	87	5,267
Hosiery and lingerie.....	193	104,343	4,165	4.0	172	784	2,169	2,163	26	258
Notions.....	167	40,840	1,853	4.8	153	638	905	900	5	129
Piece goods:										
General line.....	25	247,558	3,623	1.5	27	592	2,478	2,478	---	1,020
Cotton.....	298	689,285	18,879	2.5	220	2,782	9,795	9,787	8	3,028
Silk, linen, rayon, and velvet.....	108	59,397	1,289	2.2	109	349	670	684	6	122
Woolen and worsted.....	150	185,820	5,548	3.0	164	975	3,299	3,285	14	415
Other.....	369	95,994	2,248	2.3	379	482	1,069	1,050	19	149
Other dry goods specialties.....	162	30,080	1,001	3.3	168	231	474	465	9	146
Electrical goods.....	637	130,532	7,098	5.4	737	1,855	3,342	3,272	70	680
Electrical merchandise (general line).....	21	9,333	509	5.5	15	119	289	266	3	49
Apparatus and equipment.....	166	22,893	1,329	5.8	140	314	685	679	6	91
Wiring supplies and construction materials.....	197	38,401	1,968	5.4	168	478	877	857	20	204
Radios and equipment.....	112	22,271	822	3.7	108	221	355	321	14	130
Refrigerators and equipment (household).....	17	988	93	9.4	15	22	34	34	---	12
All other.....	324	38,646	2,377	6.2	295	701	1,142	1,115	27	394
Farm products—raw materials.....	3,091	2,980,657	51,413	1.7	3,378	21,136	24,450	22,486	1,964	23,653
Cotton.....	485	347,168	4,770	1.4	527	954	1,687	1,618	49	8,653
Grains.....	395	512,298	7,189	1.4	293	1,680	3,568	3,552	36	5,948
Hides, skins, and raw furs.....	172	72,918	1,889	2.3	139	343	818	803	13	612
Horses and mules.....	35	16,750	771	4.6	35	364	304	247	57	262
Livestock.....	1,327	1,536,703	20,854	1.4	1,582	7,230	9,582	8,985	597	2,703
Silk (raw).....	6	9,119	58	0.6	7	9	34	34	---	107
Tobacco (leaf).....	468	274,591	12,831	4.7	617	10,037	7,122	5,988	1,156	2,712
Wool and mohair.....	123	108,376	1,686	1.6	123	353	877	830	47	2,078
All other.....	78	62,734	1,805	1.9	53	268	660	651	9	576
Farm products—consumer goods.....	1,287	731,028	27,134	3.7	1,113	6,750	13,339	12,741	598	3,296
Dairy products.....	51	33,045	911	2.8	34	178	365	364	1	217
Dairy and poultry products.....	53	41,969	641	1.5	45	129	307	297	10	294
Poultry and poultry products.....	131	65,829	2,474	3.8	101	665	1,290	1,212	78	1,068
Fruits and vegetables (fresh).....	840	401,235	16,661	4.7	777	4,658	9,108	8,759	349	1,578
Fresh fruits only.....	168	185,523	4,099	2.2	133	1,068	2,168	2,029	169	107
All other.....	28	3,425	148	4.3	25	56	61	60	1	34
Farm supplies.....	198	108,108	2,800	2.4	145	525	1,349	1,331	18	315
Feed.....	106	66,258	1,741	2.6	75	328	909	902	7	278
Fertilizer.....	53	31,925	561	1.6	44	116	504	293	11	12
Seeds.....	14	3,385	143	4.2	8	45	71	71	---	18
All other.....	25	4,540	165	3.4	18	56	65	65	---	12
Furniture and house furnishings.....	789	100,958	6,802	6.5	713	1,744	3,208	3,057	149	682
China, glassware, and crockery.....	138	20,736	1,508	6.3	118	327	687	654	13	108
Floor coverings.....	57	6,017	673	8.4	44	167	312	310	2	125
Furniture (general line).....	159	24,468	1,788	7.3	145	497	957	875	82	202
Furniture (household).....	64	8,328	568	6.8	65	140	246	226	20	98
Furniture (office).....	38	2,650	251	9.5	30	71	125	122	3	44
House furnishings (except as specified).....	328	34,867	1,699	5.4	304	494	656	609	27	113
Musical instruments and sheet music.....	9	1,912	119	6.2	7	28	63	61	2	8
Groceries and foods (specialty lines).....	2,729	2,085,424	58,879	1.6	2,422	8,165	17,781	17,571	210	12,258
Breakfast cereals.....	8	1,413	50	2.1	6	9	20	20	---	---
Canned foods.....	656	558,436	8,725	2.4	573	2,085	4,686	4,621	45	2,067
Coffee, tea, and spices.....	155	151,704	1,538	1.0	167	331	806	801	5	501
Confectionery.....	63	15,976	650	4.1	60	104	215	207	8	2

For footnotes, see end of table.

CENSUS OF BUSINESS

TABLE 1.—SALES, EXPENSES, PERSONNEL, PAY ROLL AND STOCKS

TYPES OF OPERATION BY KINDS OF BUSINESS—Continued

UNITED STATES SUMMARY

TYPE OF OPERATION KIND OF BUSINESS	NUM- BER OF ESTAB- LISH- MENTS	SALES (add 000)	OPERATING EXPENSES (including pay roll)		Active proprietors of unincor- porated businesses	Number of employees* (full-time and part- time) Average for year	PAY ROLL*			Stocks on hand, end of year, at cost (add 000)
			Amount (add 000)	Percent of sales			Total (add 000)	Full-time (add 000)	Part-time (add 000)	
AGENTS AND BROKERS—Con.										
KINDS OF BUSINESS										
AGENTS AND BROKERS—Con.										
Groceries and foods (specialty lines)—Con.										
Fish and sea foods.....	70	\$11,811	\$729	6.2	55	188	\$372	\$363	\$9	\$75
Flour.....	149	65,901	1,276	1.9	142	268	562	559	3	91
Fruits and vegetables (frosted).....	12	4,133	129	3.1	11	36	60	60	—	—
Meats and provisions.....	84	115,615	1,379	1.2	65	253	572	560	12	628
Other food and grocery specialties.....	1,555	1,560,433	22,423	1.6	1,525	4,903	10,506	10,380	128	6,696
Hardware.....	392	61,860	2,926	4.7	361	757	1,365	1,336	29	309
Jewelry.....	210	16,737	916	4.9	204	156	320	315	5	221
Jewelry (general line).....	6	2,988	91	3.0	7	11	30	30	—	—
Clocks and watches.....	14	4,007	217	5.4	14	45	116	116	—	40
Diamonds and other precious stones.....	40	2,693	115	4.0	42	20	22	22	—	87
All other.....	148	6,849	493	5.6	141	80	152	147	5	94
Lumber and construction materials.....	944	213,760	10,833	5.1	752	2,261	4,928	4,653	275	709
Bulldozers' supplies (general line).....	39	5,289	257	4.9	32	65	140	121	19	16
Lumber.....	474	155,187	6,585	4.2	380	1,201	2,651	2,771	80	337
Lumber and millwork.....	17	2,330	113	4.8	14	29	55	51	4	7
Millwork.....	47	7,112	489	6.9	35	113	212	189	24	30
Brick, tile, and terra cotta.....	74	15,001	1,041	6.0	53	193	513	504	9	70
Cement, lime, and plaster.....	15	3,102	307	9.9	9	60	146	142	4	5
Glass.....	17	3,519	109	3.1	13	28	50	50	—	26
All other.....	263	24,220	1,932	6.0	216	554	961	626	135	220
Machinery—equipment—supplies.....	2,690	366,685	32,641	6.9	2,361	6,499	16,363	17,987	376	6,299
Commercial equipment and supplies:										
Office machines and equipment.....	353	24,116	6,459	35.1	159	2,624	6,097	6,067	20	2,218
Restaurant and hotel supply houses.....	40	4,726	269	5.7	34	87	127	124	3	24
Garage and filling station equipment.....	43	4,213	443	10.5	35	109	227	222	5	156
Soda fountain equipment and supplies.....	6	113	11	14.2	6	2	2	2	—	4
Store machines.....	22	716	65	11.6	21	26	36	36	—	29
Store fixtures and equipment.....	95	3,361	551	16.4	90	201	276	269	10	135
All other.....	105	6,758	994	11.3	94	247	399	374	25	263
Farm and dairy:										
Dairy equipment.....	13	711	76	10.7	13	26	32	31	1	17
Farm implements.....	7	593	35	5.9	7	15	15	14	1	16
Farm machinery and equipment.....	51	3,752	405	10.8	47	116	221	216	5	55
Industrial machinery, equipment, and supplies:										
Industrial (general line).....	4	639	62	9.7	7	20	25	21	4	32
Belting, hose, and packing.....	45	6,139	373	6.1	40	97	187	160	7	136
Construction (except road building).....	40	6,268	489	5.9	29	109	266	276	10	74
Road building.....	50	6,329	546	6.8	45	116	242	235	7	165
Machine tools.....	133	51,917	2,691	5.6	87	488	1,772	1,769	6	180
Mine and mill supplies.....	56	7,538	444	5.9	44	102	224	216	5	180
Oil well supply houses.....	59	14,468	697	6.2	44	184	504	500	4	241
Power plant and power transmission.....	131	12,996	963	7.4	123	227	496	484	12	63
Printing and lithographing (except paper).....	44	2,412	283	10.9	49	106	156	152	4	66
Rope, cordage, and twine.....	30	10,406	671	6.4	20	136	347	345	2	447
Textiles.....	27	4,954	280	5.7	22	52	127	126	1	15
Used machinery and equipment.....	17	2,670	147	5.5	16	32	73	71	2	53
All other.....	1,066	122,079	6,961	7.4	967	2,211	4,414	4,259	155	1,160
Professional equipment and supplies:										
Dental supply houses.....	7	374	39	10.4	6	8	6	6	—	10
Religious supply houses.....	4	217	21	9.7	6	9	9	4	5	10
School equipment and supplies.....	29	3,461	271	7.6	30	105	126	105	21	36
Surgical, medical, and hospital.....	69	7,078	313	4.4	33	112	171	165	6	147
All other.....	29	1,570	165	11.6	26	57	96	77	19	43
Service equipment and supplies:										
Barber and beauty supply houses.....	9	215	15	7.0	10	4	3	3	—	7
Laundry and dry cleaning.....	12	1,488	283	19.0	9	65	151	149	3	36
Tailors' supplies.....	5	320	35	10.9	3	14	15	13	2	14
Undertakers' supplies.....	4	129	21	16.3	4	6	11	11	—	—
Upholsterers' supplies.....	28	8,653	366	4.5	20	67	191	190	1	6
All other.....	73	3,461	328	9.5	65	92	144	137	7	28
Transportation equipment and supplies:										
Aircraft and aeronautical.....	12	6,176	525	6.5	5	87	274	273	1	47
Railroad.....	136	24,943	1,456	5.9	106	250	683	665	18	84
Marine.....	35	4,396	375	6.5	29	71	200	196	2	64
Other.....	11	425	50	11.6	7	16	24	22	2	10
Metals and metal work (except scrap).....	608	559,125	7,649	2.1	522	1,611	3,990	3,615	175	3,135
Building metal work.....	116	11,053	762	8.9	117	296	443	367	76	38
Iron and steel products (general line).....	102	35,316	1,163	3.3	90	273	588	577	11	239
Iron and steel products (semi-finished).....	95	61,291	1,962	2.3	79	297	910	699	11	1,901
Iron and steel products (flat).....	36	55,046	748	1.4	25	124	373	366	7	11
Wire and wire products.....	37	7,396	321	4.3	31	78	200	192	6	16
Iron and steel finished products (N.E.C.).....	93	25,342	1,163	4.7	76	219	584	551	33	242
Copper.....	7	583	12	2.1	6	3	3	2	1	3
All other.....	116	142,696	1,577	1.1	98	321	889	661	28	685
Paper and its products.....	470	96,607	5,043	5.1	362	1,097	2,694	2,646	46	777
Wrapping or coarse paper and products.....	270	52,939	2,668	5.4	205	650	1,413	1,364	29	674
Printing and writing papers.....	30	36,614	1,154	3.2	14	159	728	723	5	9
All other.....	170	9,054	1,023	11.3	143	508	553	539	14	94
Petroleum and its products.....	146	91,930	2,590	2.8	88	366	1,128	1,101	27	78

For footnotes, see end of table.

WHOLESALE TRADE: 1939

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TABLE 1.—SALES, EXPENSES, PERSONNEL, PAY ROLL AND STOCKS

TYPES OF OPERATION BY KINDS OF BUSINESS—Continued

UNITED STATES SUMMARY

TYPE OF OPERATION KIND OF BUSINESS	NUMBER OF ESTABLISHMENTS	SALES (add 000)	OPERATING EXPENSES (including pay roll)		Active proprietors of unincorporated businesses	Number of employees* (full-time and part-time) Average for year	PAY ROLL*			Stocks on hand, end of year, at cost (add 000)
			Amount (add 000)	Percent of sales			Total (add 000)	Full-time (add 000)	Part-time (add 000)	
AGENTS AND BROKERS—Con.										
KINDS OF BUSINESS										
AGENTS AND BROKERS—Con.										
Plumbing and heating equipment and supplies.....	512	\$53,200	\$3,865	7.3	450	1,062	\$1,841	\$1,767	\$54	\$626
Plumbing and heating (general line).....	23	2,655	161	6.3	24	51	75	67	6	26
Heating (including stoves and ranges).....	232	17,647	1,623	9.2	209	443	710	684	26	253
Plumbing fixtures, equipment, and supplies.....	115	21,396	980	4.6	94	267	495	485	10	196
All other.....	142	11,302	1,081	9.6	123	301	563	551	12	149
Tobacco and products (except leaf).....	25	16,135	577	3.6	32	272	207	206	1	124
Waste materials.....	121	74,161	3,032	4.1	62	350	1,152	1,139	13	1,266
Iron and metal scrap.....	51	50,756	2,262	4.5	25	221	616	610	6	553
Junk and scrap (general line).....	5	299	13	4.3	5	5	3	2	1	---
Waste paper, rags, and rubber.....	37	11,521	479	4.2	35	66	194	191	3	6
Nonferrous metals.....	5	2,747	60	2.2	2	9	34	34	---	30
All other.....	23	6,878	218	2.5	15	29	103	102	1	677
All other products.....	1,340	911,286	21,271	2.3	1,125	4,796	10,699	10,399	9	4,652
Books, periodicals, and newspapers.....	79	18,299	1,960	10.7	62	610	917	905	12	40
Flowers and nursery stock.....	58	9,165	1,477	16.1	36	419	739	736	3	61
Forest products (except lumber).....	94	20,175	1,371	6.6	60	362	619	550	69	558
General merchandise.....	108	200,303	3,609	1.8	61	934	2,055	2,030	25	544
Leather and shoe findings.....	164	74,482	1,995	2.7	154	391	1,004	994	10	210
Leather goods.....	57	6,545	309	4.7	56	50	92	84	6	234
Oils and greases (animal and vegetable).....	66	173,361	1,545	.9	67	236	679	654	25	529
Optical goods.....	7	441	28	6.3	6	4	6	6	---	11
Textiles and materials (other than dry goods).....	63	55,519	1,820	3.3	77	438	1,039	1,036	3	76
Yarns.....	112	148,909	2,633	1.9	78	501	1,527	1,427	100	680
Miscellaneous kinds of business.....	492	204,067	4,324	2.1	448	651	2,022	1,968	54	1,709
ASSEMBLERS (MAINLY FARM PRODUCTS)										
KINDS OF BUSINESS										
ASSEMBLERS (Mainly farm products).....										
	29,122	3,088,571	251,068	8.1	19,493	137,041	114,562	95,050	19,532	229,718
Farm products—raw materials.....	15,639	1,809,317	68,059	4.8	6,776	43,368	39,884	35,162	3,722	195,586
Cotton.....	1,429	296,916	5,753	1.9	1,416	1,711	2,147	1,986	161	27,962
Grains.....	9,435	739,424	44,225	6.0	3,303	21,540	20,601	19,196	1,603	60,054
Hides, skins, and raw furs.....	320	13,950	1,079	7.7	342	513	458	367	71	1,082
Horses and mules.....	136	6,526	497	7.6	144	215	168	160	6	498
Livestock.....	3,281	500,496	13,392	2.7	2,910	5,195	4,779	4,319	460	4,976
Tobacco (leaf).....	285	133,063	14,346	10.8	130	9,489	7,300	6,464	836	69,960
Wool and mohair.....	297	49,843	1,597	3.2	220	656	709	595	114	1,734
All other.....	466	69,095	5,170	7.5	311	4,047	2,522	2,053	469	9,318
Farm products—consumer goods.....	12,132	1,148,158	143,775	12.5	9,444	76,777	65,667	51,971	13,696	21,711
Dairy products.....	2,801	295,757	23,676	6.0	1,709	7,504	9,655	9,339	316	3,671
Dairy and poultry products.....	3,522	99,619	7,098	7.1	3,559	4,519	3,015	2,665	350	1,969
Poultry and poultry products.....	2,717	163,724	15,208	6.3	2,499	8,635	6,549	5,599	950	2,893
Fruits and vegetables (fresh).....	1,728	176,844	30,419	17.0	1,554	16,113	13,145	6,679	4,266	4,772
Fresh fruits only.....	1,204	383,519	66,759	17.4	468	41,766	35,203	25,213	7,990	7,285
All other.....	62	6,695	615	9.2	35	450	300	276	24	1,101
Farm supplies.....	492	35,283	3,501	9.9	444	1,569	1,406	1,229	177	3,799
Feed.....	184	10,659	1,026	9.6	152	504	430	403	27	746
Seeds.....	170	13,549	1,405	10.5	156	595	550	464	66	2,146
All other.....	148	11,275	1,070	9.5	136	490	426	362	64	907
Groceries and foods (specialty lines).....	619	92,616	17,309	18.7	804	13,093	6,141	6,429	1,712	8,211
Fish and sea foods.....	590	30,371	6,533	28.1	631	6,467	4,440	3,206	1,234	1,265
Other food and grocery specialties.....	239	62,247	6,776	14.1	173	4,626	3,701	3,223	478	6,926
All other products.....	50	3,195	424	13.3	25	214	284	259	25	411
Flowers and nursery stock.....	3	437	50	11.4	---	19	27	24	3	16
Forest products (except lumber).....	31	1,482	154	10.4	19	97	102	66	14	90
Miscellaneous kinds of business.....	16	1,276	220	17.2	6	96	155	147	6	305

* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

** Sales include taxes. Expenses as shown for commission stations represent commissions only.

1 Inasmuch as it was impracticable to obtain employment and pay roll for commission bulk tank stations, these data are not included.

2 Includes stocks not owned but held on consignment valued at \$124,672,000.

TABLE 2.—MONTHLY EMPLOYMENT AND SEX OF EMPLOYEES BY GEOGRAPHIC DIVISIONS AND STATES

DIVISION AND STATE	SEX OF EMPLOYEES* (full-time and part-time combined)		Per-cent wom-en	Number of All Paid Employees on Pay Roll for Period Ended Nearest 15th of Each Month** (full-time and part-time combined)													
	Active proprietors of unincor-porated businesses	Men		Women	Average number	January	February	March	April	May	June	July	August	September	October	November	December
UNITED STATES TOTAL.....																	
GEOGRAPHIC DIVISIONS:																	
New England:																	
New England.....	135,698	301,062	19.3	511,561,948	1,524,858	1,512,679	1,518,043	1,517,965	1,524,815	1,539,656	1,545,015	1,578,668	1,604,213	1,634,754	1,625,105	1,619,787	
Middle Atlantic:																	
Middle Atlantic.....	608	867	11.9	7,288	7,378	7,509	7,444	7,289	7,289	6,999	6,893	6,697	7,434	7,446	7,454	7,454	
South Atlantic:																	
South Atlantic.....	188	2,215	12.5	2,454	2,454	2,454	2,454	2,454	2,454	2,454	2,454	2,454	2,454	2,454	2,454	2,454	
East North Central:																	
East North Central.....	19,577	219,941	292,807	285,992	285,992	285,992	285,992	285,992	285,992	285,992	285,992	285,992	285,992	285,992	285,992	285,992	
West North Central:																	
West North Central.....	8,021	62,804	13,171	75,975	75,975	75,975	75,975	75,975	75,975	75,975	75,975	75,975	75,975	75,975	75,975	75,975	
South Atlantic:																	
South Atlantic.....	189	3,407	5.9	2,870	2,870	2,870	2,870	2,870	2,870	2,870	2,870	2,870	2,870	2,870	2,870	2,870	
East South Central:																	
East South Central.....	1,673	16,646	2.85	19,499	19,499	19,499	19,499	19,499	19,499	19,499	19,499	19,499	19,499	19,499	19,499	19,499	
West South Central:																	
West South Central.....	1,488	7,052	8.88	7,890	7,890	7,890	7,890	7,890	7,890	7,890	7,890	7,890	7,890	7,890	7,890	7,890	
Mountain:																	
Mountain.....	589	3,640	4.32	3,925	3,925	3,925	3,925	3,925	3,925	3,925	3,925	3,925	3,925	3,925	3,925	3,925	
Pacific:																	
Pacific.....	1,820	21,060	6.365	27,425	27,425	27,425	27,425	27,425	27,425	27,425	27,425	27,425	27,425	27,425	27,425	27,425	

** Based on count for October.
** Employees include paid executive of corporations but not proprietors of unincorporated businesses.
1 Revised.

TABLE 2.—MONTHLY EMPLOYMENT AND SEX OF EMPLOYEES
TYPES OF OPERATION BY KINDS OF BUSINESS—Continued

Table with columns: Type of Operation, Sex of Employees (Men, Women, Average number, Percent women), and Months (January to December). Rows include categories like Farm products, Furniture and house furnishings, Groceries, and Hardware.

Number of All Paid Employees on Pay Roll for Period Ended Nearest 15th of Each Month**
(Full-time and part-time combined)

* Based on count for October.
** Employees include paid executives of corporations but not proprietors of unincorporated businesses.
1 Revised.

TABLE 2.—MONTHLY EMPLOYMENT AND SEX OF EMPLOYEES (full-time and part-time combined)

Table with columns: TYPE OF OPERATION, SEX OF EMPLOYEES (Men, Women, Percent women), Average number, and monthly employment (January-December). Rows include categories like Jewelry, Lumber and construction materials, Machinery—equipment—supplies, and Dental supply houses.

* Based on count for October.

** Employees include paid executives of corporations but not proprietors of unincorporated businesses.

TABLE 2.—MONTHLY EMPLOYMENT AND SEX OF EMPLOYEES

TYPES OF OPERATION BY KINDS OF BUSINESS—Continued

UNITED STATES SUMMARY

Main table containing columns for Type of Operation, Sex of Employees (Men, Women, Percent women), Average number, and monthly employment from January to December. Includes sub-sections for 'SERVICE AND LIMITED-FUNCTION WHOLESALERS—Con.' and 'MANUFACTURERS' SALES BRANCHES (With stocks)'.

Number of All Paid Employees on Pay Roll for Period Ended Nearest 15th of Each Month**

TYPE OF OPERATION
KIND OF BUSINESS

SEX OF EMPLOYEES*
(full-time and part-time combined)

Men Women Percent women

Active proprietors of unincorporated businesses

Average number

January

February

March

April

May

June

July

August

September

October

November

December

MANUFACTURERS' SALES BRANCHES (With stocks):

Table listing manufacturing sales branches such as Amusement and sporting goods, Cameras and photographic supplies, Motion picture film exchanges, etc., with their respective employment data.

* Based on count for October.

** Employees include paid executives of corporations but not proprietors of unincorporated businesses.

TABLE 2.—MONTHLY EMPLOYMENT AND SEX OF EMPLOYEES

TYPES OF OPERATION BY KINDS OF BUSINESS—Continued

TYPE OF OPERATION KIND OF BUSINESS	Active proprietors of unincor- porated businesses	SEX OF EMPLOYEES* (Full-time and part-time combined)		Average number	Number of All Paid Employees on Pay Roll for Period Ended Nearest 15th of Each Month**												
		Men	Women		Per- cent wom- en	January	February	March	April	May	June	July	August	September	October	November	December
						1,204	255	17.5	1,459	1,421	1,454	1,448	1,457	1,474	1,466	1,454	1,464
Hardware.....	---	583	316	35.9	852	843	845	861	861	864	853	866	866	905	943	968	
Jewelry.....	1	6,344	942	10.1	8,699	8,782	8,819	8,941	9,084	9,186	9,342	9,618	9,877	9,712	9,821	9,742	
Lumber and construction materials.....	13	477	37	7.2	474	495	499	505	507	521	525	550	549	541	508	501	
Millwork.....	4	658	70	9.6	685	688	677	709	714	720	713	740	750	771	771	778	
Brick, tile, and terra cotta.....	1	341	32	8.6	359	360	368	377	381	381	381	381	377	377	363	364	
Cement, lime, and plaster.....	---	1,088	96	8.1	1,104	1,098	1,097	1,111	1,172	1,174	1,203	1,302	1,227	1,227	1,245	1,237	
Glass.....	---	3,438	287	7.7	3,421	3,464	3,478	3,505	3,584	3,628	3,733	3,817	3,935	3,997	4,061	4,035	
All other.....	2	2,842	420	16.2	2,697	2,702	2,734	2,758	2,728	2,758	2,766	2,828	2,820	2,799	2,808	2,827	
Machinery—equipment, supplies: Commercial equipment and supplies: Office machines and equipment.....	45	45,034	8,552	18.0	52,189	52,220	53,080	53,193	53,610	54,128	54,406	54,469	54,420	54,097	53,839	53,339	
Restaurant and hotel supply houses.....	6	9,945	1,632	14.1	11,418	11,458	11,478	11,458	11,473	11,506	11,587	11,605	11,666	11,723	11,790	11,784	
Garage and filling station equipment.....	7	493	48	8.9	502	493	547	547	547	545	547	551	550	575	564	555	
Store machines.....	---	162	18	10.1	181	180	181	181	181	179	180	180	180	179	180	180	
Store fixtures and equipment.....	4	1,093	121	10.0	1,184	1,201	1,206	1,215	1,217	1,235	1,241	1,245	1,241	1,250	1,208	1,200	
All other.....	2	2,993	362	11.3	3,393	3,349	3,360	3,340	3,340	3,312	3,356	3,306	3,406	3,425	3,367	3,615	
Farm and dairy: Dairy equipment.....	---	820	242	22.8	1,048	1,043	1,055	1,059	1,059	1,082	1,078	1,070	1,084	1,057	1,072	1,053	
Farm implements.....	---	5,270	414	7.3	5,684	5,428	5,521	5,632	5,632	5,604	5,696	5,696	5,678	5,654	5,660	5,697	
Farm machinery and equipment.....	---	4,749	1,000	17.4	5,445	5,519	5,615	5,727	5,778	5,975	6,047	6,029	5,884	5,784	5,682	5,925	
Industrial machinery, equip., and supplies: Beating, hose, and packing.....	6	1,272	369	22.5	1,597	1,610	1,623	1,612	1,636	1,636	1,667	1,673	1,687	1,657	1,666	1,651	
Construction (except road building).....	2	70	22	23.6	94	90	89	89	89	88	89	88	89	89	89	85	
Road building.....	---	149	41	15.6	176	163	170	183	173	176	185	186	166	184	166	173	
Machine tools.....	---	400	21	3.3	424	433	433	433	433	433	433	433	433	433	433	433	
Mine and mill supplies.....	3	645	137	17.6	764	763	763	767	767	769	776	780	795	803	809	799	
Oil well supply houses.....	---	1,651	119	6.0	1,821	1,868	1,913	1,891	1,954	1,974	2,017	1,998	2,042	2,046	1,983	2,025	
Power plant and power transmission.....	2	1,511	289	14.6	1,762	1,762	1,762	1,801	1,783	1,797	1,824	1,860	1,759	1,692	1,712	1,716	
Printing and lithographing (except paper).....	2	1,770	405	18.6	2,132	2,132	2,132	2,132	2,132	2,132	2,132	2,132	2,132	2,132	2,132	2,132	
Rops, cordage, and twine.....	---	135	43	24.4	178	176	176	177	177	181	185	177	180	176	175	177	
All other.....	4	5,194	1,098	17.5	6,089	6,168	6,286	6,324	6,427	6,439	6,377	6,347	6,308	6,318	6,265	6,170	
Professional equipment and supplies: Dental supply houses.....	---	607	289	32.2	896	895	896	897	887	898	901	902	903	894	888	888	
School equipment and supplies.....	---	523	85	20.5	608	605	605	606	609	649	649	649	649	649	649	649	
Surgical, medical, and hospital.....	6	1,294	459	26.2	1,753	1,739	1,737	1,762	1,782	1,767	1,774	1,765	1,766	1,747	1,749	1,749	
All other.....	1	500	249	35.3	721	732	731	738	741	756	761	769	755	760	765	763	
Service equipment and supplies: Barber and beauty supply houses.....	---	237	95	28.6	335	335	334	334	336	333	329	329	328	338	330	328	
Laundry and dry cleaning.....	---	745	168	16.4	913	915	921	921	926	926	924	924	904	897	899	905	
Undertakers' supplies.....	---	625	126	16.6	751	755	755	751	751	752	750	749	749	742	747	753	
Updreters' supplies.....	---	656	185	22.5	821	809	815	816	816	817	827	830	821	830	837	836	
All other.....	---	1,301	415	24.2	1,716	1,712	1,715	1,740	1,735	1,758	1,775	1,779	1,753	1,753	1,768	1,762	
Transportation equipment and supplies.....	---	169	18	9.6	179	163	165	165	162	164	167	168	192	191	192	192	
Metal and metal work (except scrap): Building metal work.....	2	6,223	1,411	14.6	9,318	9,400	9,468	9,431	9,471	9,492	9,547	9,616	9,799	10,046	10,025	10,006	
Iron and steel products (general line).....	---	841	107	11.0	1,031	1,045	1,035	1,036	982	1,054	1,054	1,039	1,033	1,088	1,054	1,029	
Iron and steel products (flat).....	---	3,661	348	3.7	3,267	3,313	3,347	3,321	3,383	3,345	3,385	3,347	3,361	3,661	3,627	3,626	
Wire and wire products.....	1	970	150	13.4	1,064	1,071	1,081	1,078	1,065	1,067	1,106	1,106	1,162	1,226	1,226	1,227	
Iron and steel finished products (N.E.C.).....	---	1,593	372	20.5	1,811	1,810	1,813	1,812	1,812	1,816	1,822	1,814	1,812	1,812	1,821	1,820	
Copper.....	---	401	137	25.5	536	536	536	536	536	536	536	536	536	536	536	536	
All other.....	1	811	220	21.3	1,031	1,002	1,029	1,015	1,028	1,017	1,037	1,038	1,039	1,044	1,055	1,071	

* Based on count for October.

** Employees include paid executives of corporations but not proprietors of unincorporated businesses.

TABLE 2.—MONTHLY EMPLOYMENT AND SEX OF EMPLOYEES
TYPES OF OPERATION BY KINDS OF BUSINESS—Continued

TYPE OF OPERATION KIND OF BUSINESS	Active proprietors of unincor- porated businesses	SEX OF EMPLOYEES* (full-time and part-time combined)			Average number	Number of All Paid Employees on Pay Roll for Period Ended Nearest 15th of Each Month**											
		Men	Women	Per- cent wom- en		January	February	March	April	May	June	July	August	September	October	November	December
MANUFACTURERS' SALES BRANCHES (With stocks)—Con.																	
Paper and its products.....	1	4,569	1,462	24.5	6,051	5,968	5,945	5,975	5,986	6,033	6,059	6,069	6,159	6,173	6,205		
Wrapping or coarse paper and products.....		2,952	955	24.1	3,897	3,815	3,846	3,895	3,895	3,924	3,911	3,951	3,951	3,954	3,941		
Printing and writing papers.....		741	183	19.8	924	895	905	920	909	920	931	931	940	940	951		
All other.....	1	676	364	29.4	1,240	1,242	1,210	1,204	1,186	1,218	1,227	1,260	1,260	1,299	1,313		
Petroleum and its products.....		646	246	27.7	894	892	891	889	915	911	909	896	897	885	881		
Plumbing and heating equipment and supplies.....	9	9,395	1,720	17.0	10,115	9,750	9,686	9,914	10,023	10,132	10,152	10,197	10,278	10,451	10,359		
Plumbing and heating (general line).....		5,047	959	16.0	6,006	5,878	5,865	5,893	5,956	6,018	6,028	6,058	6,124	6,275	6,218		
Heating (including stoves and ranges).....	3	1,556	372	19.5	1,928	1,922	1,900	1,895	1,918	1,922	1,918	1,920	1,976	1,960	1,923		
Plumbing fixtures, equipment, and supplies.....	4	1,279	275	17.8	1,552	1,507	1,513	1,522	1,549	1,559	1,549	1,569	1,592	1,597	1,576		
All other.....	2	515	116	18.4	629	623	603	604	625	633	637	650	635	633	642		
Tobacco and products (except leaf).....	6	3,613	540	12.4	4,353	3,895	3,982	4,028	4,235	5,065	5,390	5,328	4,079	4,059	3,991		
All other products.....	27	9,973	2,766	28.4	9,739	9,544	9,597	9,539	9,659	9,707	9,736	9,811	10,114	9,954	9,825		
Books, periodicals, and newspapers.....	10	1,369	1,276	48.2	2,645	2,610	2,601	2,593	2,589	2,597	2,637	2,730	2,656	2,744	2,591		
Forest products (except lumber).....		452	44	9.2	476	454	471	462	509	501	463	450	495	462	547		
Leather and shoe findings.....		837	90	9.7	927	929	933	905	927	919	924	938	950	933	956		
Leather goods.....	3	133	38	22.2	171	164	170	171	171	171	171	171	171	171	172		
Oils and greases (animal and vegetable).....		294	92	23.8	366	364	364	367	368	368	367	368	368	368	368		
Optical goods.....	5	2,547	592	20.1	2,939	2,867	2,875	2,874	2,896	2,933	2,947	2,964	3,011	3,010	3,007		
Textiles and materials (other than dry goods).....	320	124	27.9	444	443	444	445	445	448	450	451	444	444	458	485		
Yarns.....	3	767	375	32.8	1,142	1,122	1,142	1,122	1,122	1,106	1,106	1,095	1,184	1,178	1,166		
Miscellaneous kinds of business.....	4	474	135	22.2	609	577	577	581	589	623	645	648	636	630	581		
MANUFACTURERS' SALES OFFICES (Without stocks):																	
Amusement and sporting goods.....		707	765	52.6	1,492	1,478	1,459	1,464	1,462	1,468	1,461	1,481	1,485	1,519	1,514	1,577	
Automotive.....		624	246	28.3	864	853	867	865	867	887	874	880	871	868	886	870	
Automotive accessories and equipment.....		125	31	20.1	156	150	151	151	160	154	156	156	157	159	168		
Automotive parts.....		416	169	31.2	605	606	598	591	593	597	603	607	618	624	619		
All other.....		85	26	23.5	109	106	113	113	114	116	115	115	106	103	95		
Beer, wines, and liquors.....		1,420	227	13.8	1,647	1,602	1,675	1,658	1,681	1,688	1,627	1,633	1,641	1,638	1,651		
Beer and ale.....		292	20	6.4	312	300	308	315	325	334	350	323	313	304	291		
Wine and liquors.....		1,128	207	15.5	1,335	1,302	1,367	1,343	1,356	1,354	1,297	1,310	1,328	1,334	1,360		
Chemicals and paints.....	7	2,816	1,219	30.2	4,035	3,980	4,002	4,010	4,026	4,036	4,041	4,032	4,042	4,089	4,071		
Explosives.....		278	67	19.5	345	339	340	339	339	342	351	349	350	347	349		
Industrial chemicals.....	6	1,552	863	55.7	2,415	2,404	2,405	2,397	2,389	2,410	2,410	2,415	2,405	2,433	2,447		
Paints and varnishes.....		641	179	21.8	820	808	808	822	855	827	826	828	857	830	823		
All other.....	1	345	110	24.2	455	451	449	452	453	455	454	460	459	460	459		
Clothing and furnishings.....	65	1,267	899	41.5	2,166	2,151	2,154	2,151	2,157	2,168	2,170	2,176	2,192	2,218	2,148		
Men's and boys'.....	28	567	351	38.9	928	927	922	917	923	917	927	927	936	934	938		
Women's and children's.....	24	533	416	43.8	949	928	946	948	943	951	962	961	964	961	919		
Shoes and other footwear.....	2	100	57	56.2	157	154	155	155	155	157	158	157	158	160	157		
All other.....	9	67	65	49.2	132	129	131	131	132	135	134	135	135	133	133		
Coal and coke.....		44	12	20.7	56	56	56	55	54	54	56	55	55	56	58		
Drugs and drug sundries.....	6	550	511	49.1	1,041	1,005	1,009	1,006	1,010	1,035	1,016	1,045	1,136	1,097	1,071		
Dry goods (specialty lines).....	5	1,405	614	30.4	2,019	1,997	2,016	2,028	2,026	2,026	2,014	2,015	2,017	2,030	2,034		
Hosiery and lingerie.....	1	324	127	40.9	311	304	318	316	310	303	308	302	308	314	321		
Flour goods.....		188	146	50.9	474	461	463	467	474	475	478	476	482	482	484		
Cottons.....		328	137	26.8	512	511	520	525	512	503	504	504	512	511	507		
Woolen and worsted.....		375	137	26.8	512	511	520	525	512	503	504	504	512	511	507		
Other.....		282	70	19.9	352	349	352	352	352	352	352	352	352	351	358		
Other dry goods specialties.....	4	236	134	36.2	370	368	361	369	367	368	375	372	372	378	375		

* Based on count for October.
** Employees include paid executives of corporations but not proprietors of unincorporated businesses.

TABLE 2.—MONTHLY EMPLOYMENT AND SEX OF EMPLOYEES
 TYPES OF OPERATION BY KINDS OF BUSINESS—Continued

TYPE OF OPERATION KIND OF BUSINESS	Number of All Paid Employees on Pay Roll for Period Ended Nearest 15th of Each Month**															
	SEX OF EMPLOYEES* (full-time and part-time combined)		Average number	Per- cent wom- en	January	February	March	April	May	June	July	August	September	October	November	December
	Men	Women														
MANUFACTURERS' SALES OFFICES (Without stocks)—Cont.																
Electrical goods.....	3	1,233	484	27.9	1,727	1,717	1,720	1,722	1,726	1,740	1,715	1,719	1,737	1,737	1,758	1,774
Apparatus and equipment.....	---	590	261	29.7	641	629	633	635	638	651	646	647	651	646	642	641
Hiring supplies and construction materials.....	2	325	143	33.6	469	469	483	483	484	489	489	473	471	471	471	473
Radios and equipment.....	---	160	41	25.6	123	123	123	123	124	124	119	119	119	119	119	119
All other.....	1	148	49	24.9	203	200	201	198	199	197	190	184	194	201	200	201
Farm products—consumer goods.....	3	266	59	18.1	325	440	306	315	331	313	326	312	305	280	270	282
Farm supplies.....	---	110	32	22.3	142	145	146	146	146	142	141	141	139	139	139	142
Feed.....	---	72	9	11.1	81	83	84	84	84	81	81	81	81	81	80	80
Fertilizer.....	---	36	23	37.7	82	82	82	82	82	61	61	60	61	61	62	62
Furniture and house furnishings.....	12	724	245	25.3	989	937	989	983	981	989	937	970	976	978	982	982
Floor coverings.....	3	322	82	20.3	404	393	396	398	402	403	403	408	404	408	405	405
Furniture.....	---	108	42	28.6	147	142	144	144	144	147	144	144	143	143	143	143
House furnishings (except as specified).....	6	165	62	30.7	267	265	265	266	268	267	268	268	262	269	271	270
All other.....	1	112	39	25.8	131	134	134	134	134	135	149	150	154	155	156	155
Groceries and foods (specialty lines).....	3	5,957	1,434	19.4	7,391	6,985	7,213	7,601	7,953	8,272	7,988	7,393	7,141	7,119	7,156	8,914
Breakfast cereals.....	---	137	33	17.2	190	189	188	190	190	190	182	192	190	192	193	193
Canned foods.....	---	397	93	23.4	502	501	502	504	504	502	502	502	502	502	502	502
Flour.....	---	405	42	10.4	465	455	462	462	464	464	464	470	478	483	483	483
Meats and provisions.....	---	1,334	23	1.8	139	132	130	130	139	137	137	137	137	154	154	153
Other food and grocery specialties.....	3	4,666	1,099	17.8	5,675	5,168	5,495	5,865	6,230	8,377	8,280	5,674	5,462	5,391	5,431	5,202
Hardware.....	2	166	64	27.9	230	230	227	228	228	229	231	231	232	232	232	229
Jewelry.....	4	79	26	24.5	105	104	104	104	104	104	105	105	105	106	105	105
Lumber and construction materials.....	4	3,645	844	18.8	4,489	4,434	4,496	4,520	4,497	4,505	4,479	4,549	4,533	4,498	4,449	4,454
Lumber and millwork.....	---	427	64	17.7	559	551	556	543	537	521	495	547	545	521	474	477
Brick, tile, and terra cotta.....	---	282	63	19.7	316	316	316	316	320	320	321	322	325	321	320	319
Cement, lime, and plaster.....	---	1,137	312	21.5	1,449	1,427	1,446	1,455	1,436	1,463	1,481	1,457	1,455	1,448	1,455	1,449
Glass.....	---	120	47	19.8	237	235	238	237	237	237	237	238	235	236	238	238
All other.....	---	1,629	328	16.7	1,957	1,905	1,940	1,966	1,957	1,964	1,975	1,987	1,972	1,972	1,984	1,958
Machinery—equipment—supplies.....	8	5,966	1,692	22.1	7,659	7,745	7,732	7,577	7,599	7,595	7,840	7,728	7,838	7,693	7,716	7,712
Commercial equipment and supplies:																
Office machines and equipment.....	1	689	180	21.2	849	891	798	793	796	803	826	827	824	843	866	869
Store fixtures and equipment.....	---	192	13	6.7	195	203	196	195	199	198	193	231	176	192	194	174
All other.....	---	126	13	9.4	139	131	135	133	139	139	141	145	144	139	139	137
Industrial machinery, equip., and supplies:																
Industrial (general line).....	---	316	110	25.9	426	420	435	426	427	419	425	424	423	427	432	435
Rolling mills, and packing.....	---	99	32	24.4	130	130	130	130	132	131	131	132	132	132	132	134
Refrigerating, and packing.....	---	173	30	14.6	203	193	198	197	199	199	199	203	205	206	219	215
Machinery.....	---	111	31	21.8	142	137	138	141	144	144	145	146	145	144	145	142
Miscellaneous.....	---	72	7	9.6	79	79	79	78	78	78	80	80	80	80	80	80
Miscellaneous.....	---	123	13	9.6	136	137	139	137	134	134	136	137	138	138	128	132
Oil well supply houses.....	---	1,305	289	18.1	1,594	1,632	1,578	1,560	1,575	1,598	1,614	1,607	1,598	1,607	1,593	1,595
Printing and power transmission.....	---	269	80	21.7	367	367	367	366	367	371	370	369	369	369	369	369
Printing and lithographing (except paper).....	---	63	23	26.7	88	88	88	87	88	88	88	84	83	85	85	84
Textile.....	---	1,422	538	27.4	1,960	1,916	1,941	1,942	1,957	1,964	1,955	1,979	1,972	1,984	1,987	1,985
All other.....	---	116	41	28.1	157	159	159	156	157	156	155	155	155	156	155	155
Upholsterers' supplies.....	---	274	79	22.4	353	353	356	353	356	354	360	355	351	346	346	346
All other.....	---	400	137	25.6	537	535	535	535	538	537	536	539	537	540	540	542
Transportation equipment and supplies:																
Railroad.....	---	107	38	26.2	145	143	144	144	143	144	144	145	144	144	143	147
Other.....	---	121	38	23.9	159	157	161	160	161	160	161	161	162	161	162	162

* Based on count for October.
 ** Employees include paid executives of corporations but not proprietors of unincorporated businesses.

TABLE 2.—MONTHLY EMPLOYMENT AND SEX OF EMPLOYEES
TYPES OF OPERATION BY KINDS OF BUSINESS—Continued

Active proprietors of unincorporated businesses	SEX OF EMPLOYEES* (full-time and part-time combined)		Number of All Paid Employees on Pay Roll for Period Ended Nearest 15th of Each Month**													
	Men	Women	Per- cent wom- en	Average number	January	February	March	April	May	June	July	August	September	October	November	December
					Men	Women	Per- cent wom- en	Average number	January	February	March	April	May	June	July	August
AGENTS AND BROKERS—Con.																
	2,422	2,979	56.4	6,185	8,021	8,054	8,193	8,146	8,147	8,259	8,178	8,315	8,323	8,323	8,354	8,208
Groceries and foods (specialty lines).....	576	677	42.1	2,044	2,057	2,060	2,080	2,078	2,087	2,100	2,095	2,118	2,103	2,109	2,059	
Confectionery.....	187	244	56.3	531	531	532	532	532	532	532	532	532	532	532	532	
Coffee, tea, and spices.....	60	67	52.3	104	110	108	108	106	104	102	100	105	102	102	95	
Crocery stores.....	53	53	50.0	106	106	106	106	106	106	106	106	106	106	106	106	
Flour and sea foods.....	142	154	51.7	266	262	267	268	268	270	270	268	268	272	266	197	
Meats and provisions.....	65	190	73.9	255	249	253	263	267	262	252	253	272	262	279	268	
Other food and grocery specialties.....	1,542	3,190	55.6	4,948	4,630	4,655	4,961	4,912	4,904	5,001	4,944	5,029	5,023	5,045	4,998	
Hardware.....	381	480	55.8	757	735	744	740	741	749	769	770	767	778	784	784	
Jewelry.....	204	96	38.6	156	152	152	155	154	154	156	160	162	160	159	159	
Lumber and construction materials.....	752	1,481	66.3	2,231	2,169	2,180	2,240	2,239	2,274	2,286	2,335	2,316	2,325	2,287	2,285	
Lumber and millwork.....	429	808	65.6	1,319	1,328	1,354	1,534	1,534	1,541	1,561	1,561	1,564	1,559	1,548	1,551	
Brick, tile, and terra cotta.....	55	151	73.1	195	192	184	185	186	191	193	197	195	214	203	195	
All other.....	270	522	66.0	659	669	672	721	716	742	752	777	759	755	756	741	
Machinery—equipment—supplies.....	2,561	6,408	71.4	6,499	6,259	6,285	6,371	6,382	6,412	6,465	6,510	6,582	6,752	6,685	6,895	
Commercial equipment and supplies.....	159	258	61.8	2,824	2,774	2,787	2,805	2,812	2,808	2,788	2,746	2,649	2,688	2,688	2,985	
Office machines and equipment.....	34	60	63.6	87	85	86	86	86	92	86	90	90	88	89	85	
Restaurant and hotel supply houses.....	55	65	50.0	108	100	101	101	101	101	101	101	113	122	113	117	
Garage and filling station equipment.....	90	170	68.8	201	194	198	197	200	200	200	201	204	208	207	208	
Store fixtures and equipment.....	121	191	61.3	275	253	246	256	246	246	246	246	246	246	246	246	
All other.....	87	99	52.9	157	150	151	156	160	161	163	158	157	157	157	159	
Farm and dairy.....	29	60	68.0	108	104	108	107	107	105	113	111	105	109	113	108	
Industrial machinery, equip., and supplies.....	45	90	67.0	116	111	114	116	116	119	116	116	116	121	122	119	
Road building.....	87	555	86.4	466	460	464	461	462	462	467	467	467	468	468	468	
Machine tools.....	44	66	60.0	101	101	101	101	104	102	104	104	104	104	103	102	
Mine and mill supplies.....	44	131	75.0	164	162	178	178	186	186	194	193	193	182	185	185	
Oil well supply houses.....	123	140	48.6	227	229	223	223	225	225	228	228	228	225	225	228	
Power plant and power transmission.....	48	72	60.0	108	109	108	99	111	111	108	108	107	110	110	112	
Printing and lithographing (except paper).....	20	91	81.8	138	134	135	135	135	135	135	140	140	140	140	140	
Rope, cordage, and twines.....	1,052	1,605	60.7	2,412	2,309	2,353	2,550	2,552	2,582	2,413	2,442	2,485	2,505	2,547	2,589	
All other.....	50	70	58.3	105	86	90	115	99	100	99	99	133	130	98	97	
Professional equipment and supplies.....	53	55	49.1	108	104	108	108	110	110	115	124	117	115	112	115	
Surgical, medical, and hospital.....	42	50	54.5	69	70	66	69	71	68	68	75	70	69	64	64	
All other.....	111	167	60.0	251	249	251	252	253	248	246	252	247	250	252	255	
Service equipment and supplies.....	108	134	49.3	246	248	246	247	249	247	246	246	250	254	257	258	
Transportation equipment and supplies.....	41	110	55.5	176	176	169	169	170	169	172	160	161	163	161	160	
Railroad.....	522	1,054	67.7	1,811	1,819	1,856	1,871	1,884	1,888	1,805	1,801	1,680	1,704	1,744	1,770	
Metals and metal work (except scrap).....	117	218	66.5	298	278	272	288	286	284	309	311	306	306	308	304	
Building metal work.....	60	174	74.7	247	251	259	264	268	259	282	256	284	301	312	319	
Iron and steel products (general line).....	79	189	68.2	297	290	290	300	297	292	301	301	297	304	304	300	
Iron and steel products (semi-finished).....	25	82	76.2	124	111	115	117	121	121	121	124	124	141	141	141	
Iron and steel products (flat).....	51	56	51.9	78	75	78	78	81	79	75	71	75	74	74	78	
Wire and wire products.....	78	151	66.2	219	208	207	213	196	227	216	219	210	232	232	224	
Iron and steel finished products (N.E.C.).....	104	168	50.0	324	308	310	315	319	326	323	319	314	346	359	344	
All other.....	382	705	64.8	1,097	1,080	1,085	1,093	1,083	1,083	1,099	1,101	1,113	1,105	1,152	1,128	
Paper and its products.....	205	450	68.8	658	642	646	648	641	641	650	650	650	650	669	664	
Wrapping or coarse paper and products.....	14	96	87.1	139	138	139	139	140	141	140	139	141	139	139	138	
Printing and writing papers.....	143	179	55.3	296	296	300	298	301	298	309	312	316	316	324	324	
All other.....																

* Based on count for October.

** Employees include paid executives of corporations but not proprietors of unincorporated businesses.

TABLE 2.—MONTHLY EMPLOYMENT AND SEX OF EMPLOYEES
TYPES OF OPERATION BY KINDS OF BUSINESS—Continued

TYPE OF OPERATION KIND OF BUSINESS	SEX OF EMPLOYEES* (full-time and part-time combined)		Average number	Number of All Paid Employees on Pay Roll for Period Ended Nearest 15th of Each Month**												
	Men	Women		Per- cent wom- en	January	February	March	April	May	June	July	August	September	October	November	December
					86	248	138	55.7	363	385	375	373	393	387	387	403
AGENTS AND BROKERS—Con.																
Petroleum and its products.....	86	248	138	55.7	363	385	375	373	393	387	387	403	400	394	394	394
Plumbing and heating equipment and supplies.....	450	727	355	31.5	411	409	419	413	417	443	443	502	483	478	459	459
Roofing (including stores and ranges).....	209	288	147	35.2	287	288	281	284	257	270	278	285	278	278	274	289
Plumbing fixtures, equipment, and supplies.....	94	180	87	32.4	352	344	347	346	358	367	361	358	355	355	355	354
All other.....	147	251	101	28.7	358	344	347	346	358	367	361	358	355	355	355	354
Tobacco and products (except leaf).....	32	289	5	1.2	78	60	79	80	75	61	78	655	652	652	78	78
Waste materials.....	82	210	140	40.1	352	349	351	352	351	346	345	348	349	349	356	352
All other products.....	1,125	5,115	1,685	35.1	4,798	4,682	4,719	4,764	4,729	4,742	4,748	4,796	4,655	4,655	4,818	5,055
Books, periodicals, and newspapers.....	62	550	280	45.9	601	615	607	601	599	608	608	621	629	617	621	621
Flour and nursery stock.....	56	355	68	15.7	419	416	419	425	425	418	408	410	425	425	425	428
Forest products (except lumber).....	60	312	50	13.6	382	315	327	385	358	359	363	359	354	354	377	351
General merchandise.....	61	526	408	45.7	934	908	903	908	913	921	907	920	929	929	1,012	1,070
Leather and shoe findings.....	154	279	112	28.7	381	385	394	394	385	382	385	395	388	388	388	384
Oils and greases (animal and vegetable).....	67	142	94	40.0	238	238	237	235	232	231	231	230	237	237	239	246
Textiles and materials (other than dry goods).....	77	260	178	40.6	453	448	451	449	427	429	429	458	456	456	456	443
Yarns.....	76	298	202	40.3	501	506	501	501	527	502	506	500	474	482	482	488
Miscellaneous kinds of business.....	510	612	293	32.4	650	657	671	680	669	607	612	617	642	642	954	946
ASSEMBLERS (Mainly farm products):																
Farm products—raw materials.....	8,776	34,740	8,628	19.9	45,888	37,556	38,214	35,846	35,998	38,775	41,755	50,698	55,522	49,458	46,480	46,480
Cotton.....	1,418	1,446	285	15.5	1,711	1,464	1,577	1,889	1,466	1,422	1,518	1,852	2,426	2,216	1,950	1,950
Grains.....	5,505	19,758	1,782	6.3	21,540	19,585	19,771	19,700	19,981	22,918	25,058	25,572	22,958	21,507	20,845	20,845
Hides, skins, and raw furs.....	542	475	40	7.7	513	516	461	440	463	469	455	461	494	581	892	892
Horses and mules.....	144	211	4	1.9	215	247	250	255	197	247	181	170	217	224	254	254
Livestock.....	2,910	4,842	353	8.6	5,195	5,045	5,025	5,057	5,146	5,188	5,215	5,188	5,280	5,418	5,399	5,351
Tobacco (leaf).....	150	5,190	4,298	45.3	9,469	8,017	4,951	4,555	4,213	4,057	5,218	15,646	17,061	18,497	14,061	12,549
Wool and mohair.....	220	580	68	10.3	658	477	504	659	653	1,053	901	824	546	528	554	554
All other.....	311	2,250	1,817	44.9	4,047	3,954	3,917	3,651	3,659	3,493	3,409	3,488	5,103	4,922	4,357	4,357
Farm products—consumer goods.....	9,444	58,164	22,813	28.7	78,777	78,551	78,057	61,100	61,964	62,223	73,268	89,957	75,946	67,561	85,765	80,425
Dairy products.....	1,709	6,296	1,008	15.8	7,304	7,003	6,968	7,203	7,430	7,626	7,705	7,640	7,492	7,279	7,257	7,144
Poultry and poultry products.....	5,559	3,668	651	14.4	4,519	5,980	4,175	4,415	4,599	4,575	4,534	4,468	4,445	4,445	5,331	5,341
Poultry and poultry products.....	2,499	6,168	2,455	29.2	8,853	7,271	7,468	8,087	6,438	6,097	7,845	7,853	6,467	11,955	12,258	12,258
Fruits and vegetables (fresh).....	1,554	14,937	1,176	7.5	16,113	15,816	16,085	16,055	19,591	16,705	13,683	12,149	13,874	16,344	18,990	16,741
Fresh fruits only.....	468	24,879	17,078	40.9	41,758	42,102	42,991	42,947	41,458	42,760	38,947	37,416	41,747	50,368	41,070	38,589
All other.....	35	186	264	58.7	444	577	556	393	468	460	456	538	858	480	541	541
Farm supplies.....	444	1,552	257	14.9	1,589	1,409	1,453	1,393	1,558	1,502	1,642	1,715	1,789	1,926	1,768	1,656
Feed.....	152	429	75	14.9	504	453	464	495	508	554	537	511	535	527	522	487
Seeds.....	156	490	105	17.6	595	478	477	430	395	518	631	681	778	659	736	640
All other.....	136	453	57	11.6	490	460	492	468	455	450	474	515	540	530	531	531
Groceries and foods (specialty lines).....	604	7,463	5,630	45.0	13,093	14,929	11,855	9,184	8,991	8,847	7,539	6,515	13,642	21,370	20,467	18,932
Fish and sea foods.....	631	5,463	3,004	35.5	8,467	9,451	6,826	6,763	5,980	5,003	5,631	5,990	9,023	10,961	11,407	11,392
Other food and grocery specialties.....	173	2,000	2,626	56.6	4,626	4,972	2,807	2,421	3,131	2,644	1,976	2,535	4,619	10,408	9,080	7,540
All other products.....	25	195	19	8.9	214	212	213	219	211	207	200	221	219	208	227	220

* Based on count for October.
** Employees include paid executives of corporations but not proprietors of unincorporated businesses.

TABLE 2.—MONTHLY EMPLOYMENT AND SEX OF EMPLOYEES
STATES, BY KINDS OF BUSINESS—Continued

Table with columns for State and Kind of Business, Sex of Employees (Men, Women, Total), Average number, and monthly employment (Jan-Dec). Includes sub-headers for Percent women and Active proprietors.

* Based on count for October. Percent women not shown for kinds of business where total employees is less than 50.
** Employees include paid executives of corporations but not proprietors of unincorporated businesses.

TABLE 2.—MONTHLY EMPLOYMENT AND SEX OF EMPLOYEES
STATES, BY KINDS OF BUSINESS—Continued

Table with columns: Active proprietors of unincorporated businesses, SEX OF EMPLOYEES* (full-time and part-time combined), Men, Women, Percent women, Average number, and months from January to December. Rows are categorized by State (Michigan, Minnesota) and then by Kind of Business (e.g., Amusement and sporting goods, Automotive, Beer, wines, and liquors, etc.).

* Based on count for October.

** Employees include paid executives of corporations but not proprietors of unincorporated businesses.

TABLE 2.—MONTHLY EMPLOYMENT AND SEX OF EMPLOYEES
STATES, BY KINDS OF BUSINESS—Continued

STATE AND KIND OF BUSINESS	Number of All Paid Employees on Pay Roll for Period Ended Nearest 15th of Each Month** (full-time and part-time combined)															
	SEX OF EMPLOYEES* (full-time and part-time combined)		Per- cent wom- en	Average number	January	February	March	April	May	June	July	August	September	October	November	December
	Men	Women			5,925	5,915	5,917	5,922	5,995	4,058	4,195	4,577	4,459	4,575	4,274	4,209
MONTANA																
Amusement and sporting goods.....	599	492	11.9	4,152	5,925	5,915	5,922	5,995	4,058	4,195	4,577	4,459	4,575	4,274	4,209	
Automotive.....	3	19	86.3	558	542	541	545	553	553	581	557	570	588	585	584	
Beer, wine, and liquors.....	20	10	15.7	81	88	86	86	88	88	71	68	66	61	59	80	
Chemicals and paints.....	3	2	9.6	37	54	59	56	40	40	40	58	40	58	55	55	
Drugs (general line).....	4	20	24.1	85	85	85	88	85	85	85	87	87	87	91	91	
Electrical goods.....	55	111	20.0	228	228	228	228	228	228	228	228	228	228	228	228	
Farm products—raw materials.....	27	828	17.2	240	787	787	729	742	755	764	1,115	1,005	951	891	855	
Farm products—consumer goods.....	9	203	57.1	240	228	228	228	240	253	253	253	253	253	245	248	
Farm supplies.....	2	55	28.4	82	82	82	82	82	82	82	82	82	82	82	100	
Furniture and home furnishings.....	1	8	43.1	9	10	11	11	10	10	9	10	9	8	9	9	
Groceries (general line).....	14	424	12.5	484	449	449	454	469	469	510	521	547	508	480	478	
Groceries and foods (specialty lines).....	1	200	19.2	245	245	245	257	241	237	246	253	245	245	245	245	
Liquors.....	1	227	20.7	288	288	278	282	279	279	286	289	289	290	303	301	
Machinery.....	5	49	28.0	85	55	55	58	60	60	72	70	72	73	72	68	
Machinery—equipment—supplies.....	11	424	9.8	469	459	444	463	480	473	499	519	488	480	468	455	
Meats and metal work (except scrap).....	2	42	20.4	11	16	12	11	11	11	12	12	12	12	12	7	
Paper and allied products.....	405	419	10.2	49	54	53	56	52	52	58	58	56	55	55	54	
Printing and allied products.....	1	83	17.3	86	86	86	86	86	86	86	86	86	86	86	86	
Plumbing and heating equipment and supplies.....	12	88	17.0	108	108	108	107	104	104	104	104	104	103	105	106	
Tobacco and products (except leaf).....	8	22	17.0	22	22	21	21	21	21	22	22	22	22	22	22	
Wares and materials.....	68	68	12.2	77	74	75	78	73	75	80	80	78	80	78	80	
All other products.....																
NEBRASKA																
Amusement and sporting goods.....	2,358	12,951	15.9	15,059	14,529	14,285	14,559	14,742	15,050	15,571	15,564	15,557	15,480	15,855	15,555	
Automotive.....	8	154	41.4	282	257	259	258	269	258	280	259	270	289	288	278	
Beer, wine, and liquors.....	59	1,019	12.5	1,195	1,109	1,113	1,128	1,185	1,188	1,174	1,192	1,195	1,224	1,187	1,181	
Chemicals and paints.....	66	410	9.8	454	377	384	398	400	400	509	505	505	475	488	485	
Clothing and furnishings.....	7	151	17.7	184	175	175	188	192	192	188	188	183	183	188	182	
Coal and coke.....	8	44	22.0	57	58	58	55	55	55	54	55	59	58	58	57	
Drugs (general line).....	121	121	25.8	159	164	159	158	157	157	181	158	157	157	158	158	
Drugs and drug sundries (specialty lines).....	12	7	15.6	13	13	13	13	13	13	13	13	13	13	13	13	
Dry goods (general line).....	58	58	15.6	85	84	84	85	85	85	85	85	85	88	88	85	
Dry goods (specialty lines).....	22	22	15.6	49	49	49	49	49	49	49	49	49	49	49	49	
Electrical goods.....	1	478	15.9	449	439	435	441	442	449	447	459	454	458	483	478	
Farm products—raw materials.....	520	2,003	7.1	2,156	2,025	2,015	2,011	2,042	2,105	2,109	2,154	2,109	2,197	2,195	2,185	
Farm products—consumer goods.....	853	1,544	10.9	1,735	1,588	1,600	1,591	1,597	1,633	1,587	1,682	1,727	1,918	2,198	2,232	
Farm supplies.....	38	178	14.9	231	231	231	233	231	231	231	231	231	231	231	231	
Furniture and home furnishings.....	14	210	21.2	287	258	258	261	265	268	268	268	270	275	271	287	
Groceries (general line).....	4	1,521	18.9	1,595	1,574	1,568	1,580	1,588	1,600	1,431	1,586	1,447	1,550	1,593	1,593	
Groceries and foods (specialty lines).....	86	213	13.8	254	241	241	241	241	241	241	241	241	241	241	241	
Hardware.....	18	18	18.0	22	22	22	22	22	22	22	22	22	22	22	22	
Jewelry.....	11	421	9.7	465	415	415	452	446	475	470	509	532	515	509	446	
Lumber and construction materials.....	46	1,604	18.2	1,814	1,628	1,613	1,613	1,628	1,628	1,628	1,628	1,628	1,628	1,628	1,628	
Machinery—equipment—supplies.....	2	19	20.8	23	23	23	23	23	23	23	23	23	23	23	20	
Metal and metal work (except scrap).....	9	289	4.8	354	354	353	360	354	354	354	354	354	354	354	351	
Paper and allied products.....	705	1,571	49.4	1,440	1,582	1,495	1,495	1,495	1,495	1,495	1,495	1,495	1,495	1,495	1,495	
Petroleum and its products.....	9	270	11.5	319	319	319	319	319	319	319	319	319	319	319	319	
Plumbing and heating equipment and supplies.....	28	128	8.9	149	149	149	149	149	149	149	149	149	149	149	142	
Tobacco and products (except leaf).....	47	175	25.1	219	219	219	219	219	219	219	219	219	219	219	219	
Waste materials.....	16	277	23.7	353	350	350	352	354	354	354	354	354	354	354	351	
All other products.....																

* Based on count for October. Percent women not shown for kinds of business where total employees is less than 50.
** Employees include paid executives of corporations but not proprietors of unincorporated businesses.

TABLE 2.—MONTHLY EMPLOYMENT AND SEX OF EMPLOYEES
STATES, BY KINDS OF BUSINESS—Continued

STATE AND KIND OF BUSINESS	Active proprietors of unincor- porated businesses	SEX OF EMPLOYEES* (full-time and part-time combined)		Average number	Number of All Paid Employees on Pay Roll for Period Ended Nearest 15th of Each Month**												
		Men	Women		Per- cent wom- en	January	February	March	April	May	June	July	August	September	October	November	December
						755	662	663	694	696	709	755	765	784	790	755	768
NEVADA		660	55	7.2	755	662	663	694	696	709	755	765	784	790	755	768	761
Automotive.....	5	61	12	16.1	75	67	68	67	67	68	67	67	68	67	68	67	66
Beer, wines, and liquors.....	11	57	6	9.4	63	60	60	61	60	62	63	63	64	65	64	65	65
Chemicals and paints.....	—	5	2	—	7	7	7	7	7	7	7	7	7	7	7	7	7
Electrical goods.....	—	10	2	—	12	12	12	12	12	12	12	12	12	12	12	12	12
Farm products—raw materials.....	1	32	3	—	55	24	22	36	34	35	42	37	41	42	39	37	26
Farm products—consumer goods.....	2	90	4	5.9	84	65	80	67	66	94	100	104	102	101	88	101	102
Farm supplies.....	—	7	—	—	7	6	6	7	7	7	6	6	7	7	7	7	7
Groceries (general line).....	7	55	3	6.3	50	45	45	47	45	49	52	55	55	64	48	49	49
Groceries and foods (specialty lines).....	—	58	3	5.7	58	67	56	63	63	63	62	57	58	54	55	57	57
Hardware.....	3	22	2	—	24	22	22	22	22	25	26	25	24	24	25	24	24
Lumber and construction materials.....	—	21	2	—	23	19	21	25	23	23	24	24	25	24	24	24	24
Machinery—equipment—supplies.....	4	51	4	—	55	24	24	24	23	24	23	24	24	24	24	24	24
Metal and metal work (except scrap).....	1	11	—	—	11	9	10	12	12	12	12	12	10	11	10	10	6
Paper and its products.....	—	7	—	—	7	7	7	7	7	7	7	7	7	7	7	7	7
Petroleum and its products.....	72	172	4	2.2	176	171	162	168	166	168	173	164	166	168	167	161	165
Plumbing and heating equipment and supplies.....	—	6	1	—	7	6	7	7	7	7	7	7	6	7	6	7	7
Tobacco and products (except leaf).....	1	23	5	—	26	27	27	28	28	28	27	27	27	27	25	27	26
All other products.....	1	23	2	—	25	25	25	28	24	25	25	25	25	25	28	26	26
		2,215	319	12.6	2,534	2,426	2,454	2,452	2,456	2,495	2,549	2,620	2,610	2,650	2,668	2,570	2,590
NEW HAMPSHIRE		196	17	8.7	223	145	142	149	151	151	145	148	146	152	152	145	144
Amusement and sporting goods.....	17	85	20	17.5	113	101	103	102	105	107	116	126	128	125	118	118	114
Beer, wines, and liquors.....	1	2	—	—	2	2	2	2	2	2	2	2	2	2	2	2	2
Chemicals and paints.....	—	42	6	16.0	50	53	52	51	49	50	49	50	49	51	50	50	49
Clothing and furnishings.....	—	2	1	—	3	3	3	3	3	3	3	3	3	3	3	3	3
Coal and coke.....	1	16	15	—	29	27	26	26	29	27	29	29	30	30	30	29	30
Drugs and drug sundries (specialty lines).....	5	52	6	—	56	56	56	56	56	56	59	41	40	59	41	57	57
Electrical goods.....	—	2	—	—	2	1	1	1	1	1	1	3	1	1	1	1	1
Farm products—raw materials.....	35	534	57	10.6	551	519	525	521	539	558	576	578	577	580	557	548	541
Farm products—consumer goods.....	—	7	—	—	7	7	7	7	7	7	7	7	7	7	7	7	7
Farm supplies.....	—	5	1	—	6	6	6	6	6	6	6	6	6	6	6	6	6
Furniture and house furnishings.....	2	5	—	—	5	5	5	5	5	5	5	5	5	5	5	5	5
Groceries (general line).....	1	214	47	17.9	261	256	256	254	256	258	264	272	268	269	285	255	257
Groceries and foods (specialty lines).....	24	575	24	6.0	579	579	576	576	576	582	595	599	402	417	407	425	421
Hardware.....	7	27	45	20.7	217	213	213	213	213	213	213	214	214	213	213	217	260
Lumber and construction materials.....	6	66	16	15.5	102	99	101	102	99	100	103	108	104	104	106	103	102
Machinery—equipment—supplies.....	—	4	—	—	4	4	4	4	4	4	4	4	4	4	4	4	4
Paper and its products.....	55	445	18	5.9	461	450	451	446	446	451	448	476	476	473	468	472	462
Petroleum and its products.....	—	59	18	22.6	77	76	76	76	76	77	77	76	76	79	79	76	76
Plumbing and heating equipment and supplies.....	3	94	21	19.3	112	112	112	112	109	111	113	117	117	117	111	114	116
Tobacco and products (except leaf).....	12	45	5	—	48	43	43	43	43	42	42	49	51	49	54	55	55
Waste materials.....	6	55	11	17.2	64	65	62	63	64	65	65	65	65	65	64	64	64
All other products.....	9	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—	—

* Based on count for October. Percent women not shown for kinds of business where total employees is less than 50.
** Employees include paid executives of corporations but not proprietors of unincorporated businesses.

TABLE 2.—MONTHLY EMPLOYMENT AND SEX OF EMPLOYEES
STATES, BY KINDS OF BUSINESS—Continued

STATE AND KIND OF BUSINESS	SEX OF EMPLOYEES* (full-time and part-time combined)		Active proprietors of unincor- porated businesses	Number of All Paid Employees on Pay Roll for Period Ended Nearest 15th of Each Month** (full-time and part-time combined)													
	Men	Women		Per- cent wom- en	Average number	January	February	March	April	May	June	July	August	September	October	November	December
						1,923	5,435	14.6	36,609	55,479	55,456	55,949	56,054	59,681	56,922	57,060	57,415
NEW JERSEY.....	31,174	5,435	14.6	36,609	55,479	55,456	55,949	56,054	59,681	56,922	57,060	57,415	57,465	57,606	57,519		
Amusement and sporting goods.....	61	56	31.1	117	101	105	108	107	114	116	124	152	125	123	122		
Automotive.....	2,540	298	11.5	2,659	2,617	2,597	2,605	2,571	2,614	2,641	2,687	2,651	2,679	2,687	2,673		
Beer, wine, and liquors.....	1,611	256	12.4	2,067	1,975	2,008	2,008	2,019	2,043	2,062	2,090	2,110	2,107	2,112	2,169		
Chemicals and paints.....	645	202	23.9	647	610	613	612	612	655	684	680	651	680	680	680		
Clothing and furnishings.....	114	156	24.7	152	150	151	151	152	155	150	155	148	149	154	157		
Coal and coke.....	14	212	7.6	171	162	162	165	165	160	160	155	155	169	179	185		
Drugs (general line).....	9	260	27.6	283	296	292	292	291	294	294	294	292	290	291	295		
Drugs and drug sundries (specialty lines).....	1	1	100.0	1	1	1	1	1	1	1	1	1	1	1	1		
Dry goods (general line).....	21	160	66.5	246	245	261	261	251	249	240	238	255	255	256	244		
Dry goods (specialty lines).....	42	1,179	30.4	1,483	1,469	1,475	1,487	1,487	1,495	1,490	1,488	1,487	1,484	1,487	1,485		
Electrical goods.....	35	151	10.7	141	140	142	142	139	137	135	142	139	142	144	149		
Farm products—raw materials.....	558	5,425	44.9	3,674	3,596	3,689	3,783	3,653	4,004	4,004	4,147	4,148	4,048	5,922	5,782		
Farm products—consumer goods.....	9	211	23.0	234	230	235	247	254	254	261	217	218	228	219	223		
Furniture and house furnishings.....	22	209	54.2	263	261	250	256	256	251	256	256	260	277	285	282		
Groceries (general line).....	24	735	14.4	679	652	661	640	658	658	690	691	912	892	889	883		
Groceries and foods (specialty lines).....	282	5,312	99.7	8,309	8,009	8,161	8,242	8,116	8,302	8,436	8,419	8,558	8,495	8,481	8,458		
Hardware.....	22	395	11.2	505	505	505	505	505	500	505	500	500	500	519	511		
Jewelry.....	5	27	9.0	36	34	35	36	36	36	35	35	35	37	36	36		
Lumber and construction materials.....	25	1,502	21.1	1,713	1,639	1,659	1,650	1,670	1,653	1,711	1,711	1,746	1,804	1,625	1,623		
Machinery—equipment—supplies.....	147	1,910	31.0	2,541	2,512	2,508	2,550	2,550	2,550	2,550	2,550	2,561	2,548	2,546	2,551		
Metals and metal work (except scrap).....	23	1,109	15.6	1,197	1,205	1,202	1,209	1,227	1,238	1,238	1,238	1,255	1,313	1,556	1,561		
Paper and its products.....	80	644	18.7	802	792	786	786	769	766	769	795	797	808	822	831		
Petroleum and its products.....	97	5,984	22.5	4,207	4,205	4,185	4,156	4,156	4,157	4,157	4,157	4,144	4,192	4,255	4,569		
Printing and publishing.....	65	1,087	17.0	1,286	1,227	1,265	1,225	1,265	1,265	1,302	1,302	1,310	1,318	1,354	1,518		
Tobacco and products (except leaf).....	211	652	16.5	769	769	766	771	771	755	771	776	778	775	771	776		
Waste materials.....	102	1,563	16.5	1,526	1,454	1,454	1,498	1,498	1,490	1,520	1,515	1,547	1,583	1,604	1,640		
All other products.....	68	1,529	47.8	2,007	2,025	1,963	1,920	1,920	1,923	1,951	1,988	2,051	2,089	2,125	2,082		
NEW MEXICO.....	414	2,206	25.7	2,463	2,544	2,537	2,530	2,401	2,444	2,497	2,545	2,555	2,556	2,522	2,501		
Automotive.....	15	106	9.9	116	110	113	113	116	119	120	118	124	114	116	123		
Beer, wine, and liquors.....	12	126	21.5	165	147	145	145	156	171	166	175	169	174	168	185		
Chemicals and paints.....	5	4	1.0	4	4	4	4	4	4	4	4	4	4	4	4		
Drugs (general line).....	1	2	20.0	2	2	2	2	2	2	2	2	2	2	2	2		
Dry goods (specialty lines).....	22	170	6.2	161	152	147	182	182	175	205	214	173	184	222	199		
Electrical goods.....	24	168	19.2	208	191	197	197	197	206	220	227	224	224	215	205		
Farm products—raw materials.....	7	17	17.0	17	16	16	16	16	16	16	16	16	16	16	16		
Farm products—consumer goods.....	1	26	49.0	26	25	25	25	25	25	25	25	25	25	25	25		
Furniture and house furnishings.....	16	324	6.9	356	349	348	355	355	355	354	354	356	365	365	350		
Groceries (general line).....	30	1,04	9.8	1,115	1,102	1,102	1,102	1,104	1,105	1,108	1,120	1,121	1,127	1,130	1,150		
Groceries and foods (specialty lines).....	2	59	14.5	69	65	66	66	70	72	69	71	68	69	69	71		
Hardware.....	4	56	7.0	53	5	5	5	5	5	5	5	5	5	5	5		
Lumber and construction materials.....	16	198	10.3	212	211	200	223	222	216	216	212	222	216	220	212		
Machinery—equipment—supplies.....	13	16	6.5	16	16	16	16	16	16	16	16	16	16	16	16		
Metals and metal work (except scrap).....	248	417	20.4	437	426	425	426	426	430	436	436	447	446	445	441		
Paper and its products.....	2	65	16.5	74	74	77	75	76	76	76	76	78	81	79	82		
Printing and publishing.....	2	9	1.0	10	10	10	10	10	10	10	10	10	10	10	10		
Tobacco and products (except leaf).....	1	1	100.0	1	1	1	1	1	1	1	1	1	1	1	1		
Waste materials.....	6	257	6.6	275	275	268	272	274	274	279	293	297	272	269	270		

* Based on count for October. Percent women not shown for kinds of business where total employees is less than 50.
** Employees include paid executives of corporations but not proprietors of unincorporated businesses.

TABLE 2.—MONTHLY EMPLOYMENT AND SEX OF EMPLOYEES
STATES, BY KINDS OF BUSINESS—Continued

Table with columns: STATE AND KIND OF BUSINESS, SEX OF EMPLOYEES (Men, Women, Percent women), Average number, and monthly employment (January to December). Rows include SOUTH CAROLINA and SOUTH DAKOTA, listing various business types like Amusement and sporting goods, Automotive, Beer, wines, and liquors, etc.

* Based on count for October. Percent women not shown for kinds of business where total employees is less than 50.
** Employees include paid executives of corporations but not proprietors of unincorporated businesses.

TABLE 2.—MONTHLY EMPLOYMENT AND SEX OF EMPLOYEES
STATES, BY KINDS OF BUSINESS—Continued

Active proprietors of unincorporated businesses	SEX OF EMPLOYEES* (full-time and part-time combined)		Number of All Paid Employees on Pay Roll for Period Ended Nearest 15th of Each Month** (full-time and part-time combined)													
	Men	Women	Per- cent wom- en	Average number	January	February	March	April	May	June	July	August	September	October	November	December
					604	5,706	999	14.9	6,705	6,346	6,360	6,404	6,491	3,559	6,675	6,786
Utah	173	111	39.0	284	275	285	282	264	277	284	283	288	290	287	294	284
Amusement and sporting goods.....	6	87	10.9	794	740	750	756	769	787	803	811	817	812	829	827	828
Automotive.....	18	5	5.7	92	77	82	82	89	91	101	108	107	99	92	89	87
Beer, wines, and liquors.....	3	30	13.5	227	225	221	222	228	229	230	229	230	235	229	227	227
Chemicals and paints.....	7	55	4.4	44	44	43	44	44	44	44	45	42	42	42	47	47
Clothing and furnishings.....	5	30	1	31	32	32	32	29	28	28	28	31	31	33	35	35
Coal and coke.....	---	114	37	151	152	150	155	148	149	150	149	152	151	152	153	153
Drugs (general line).....	2	10	5	13	12	11	12	12	12	12	13	11	12	12	14	16
Drugs and drug sundries (specialty lines).....	---	68	8	76	72	72	74	76	74	76	75	74	75	78	82	80
Dry goods (general line).....	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---
Dry goods (specialty line).....	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---
Electrical goods.....	8	228	64	21.8	292	287	294	288	290	290	308	301	297	294	292	291
Food products—raw material.....	84	212	21	8.8	202	209	194	212	218	218	235	212	248	262	261	253
Farm products—consumer goods.....	117	807	125	13.4	811	829	844	840	856	826	981	1,072	1,115	1,069	925	913
Farm supplies.....	18	96	17	15.4	113	103	122	148	123	96	80	88	102	112	127	129
Furniture and house furnishings.....	2	50	17	25.8	69	68	67	65	65	64	64	66	66	66	67	74
Groceries (general line).....	---	293	47	13.9	340	341	338	321	321	321	330	340	373	365	345	359
Groceries and foods (specialty lines).....	74	426	88	15.2	549	515	545	545	546	549	551	570	568	568	572	569
Hardware.....	4	4	0	17.4	511	504	499	484	494	504	511	514	525	539	544	548
Jewelry.....	5	15	1	1.6	14	15	13	13	14	14	13	13	16	17	15	23
Lumber and construction materials.....	5	205	39	16.1	210	220	221	244	255	249	254	259	258	248	255	248
Machinery—equipment.....	37	583	108	16.1	671	665	653	668	677	676	675	674	686	677	680	673
Machinery—metal work (except scrap).....	5	17	6	2.3	26	25	22	21	21	20	23	23	26	24	24	26
Paper and its products.....	3	137	21	13.1	158	157	158	156	157	157	158	162	180	159	162	160
Petroleum and its products.....	134	413	21	4.9	408	407	410	425	439	447	452	449	448	451	436	441
Printing and heating equipment and supplies.....	8	159	16	9.1	182	159	167	161	168	174	170	180	186	174	189	189
Tobacco and products (except leaf).....	5	51	7	11.5	59	56	56	56	56	56	59	59	59	59	60	60
Waste materials.....	12	52	6	10.8	48	48	52	52	56	54	54	56	57	65	78	87
All other products.....	10	92	19	17.0	109	110	113	116	115	104	108	108	114	113	108	112
Vermont	209	2,068	288	12.2	2,354	2,244	2,244	2,260	2,335	2,431	2,498	2,456	2,426	2,373	2,364	2,352
Automotive.....	10	143	22	13.4	166	163	163	162	162	162	163	167	168	167	168	167
Beer, wines, and liquors.....	17	95	14	13.0	96	98	97	97	105	112	121	123	117	109	107	106
Chemicals and paints.....	---	2	1	3	3	3	3	3	3	3	3	3	3	3	3	3
Clothing and furnishings.....	2	89	51	26.2	108	122	122	124	122	120	120	119	119	122	123	124
Coal and coke.....	---	5	3	8	8	6	6	6	8	6	8	8	8	8	8	8
Drugs (general line).....	---	27	7	7	34	34	34	34	34	34	34	34	34	34	34	34
Drugs and drug sundries (specialty line).....	1	5	2	7	7	7	6	6	7	6	7	7	7	7	7	7
Electrical goods.....	45	73	3	4.5	76	67	69	70	79	89	93	87	78	72	72	71
Farm products—raw materials.....	13	532	51	6.7	563	560	528	564	580	633	664	623	602	561	561	559
Farm supplies.....	3	18	25	14.7	24	25	25	24	24	24	24	24	24	24	25	25
Groceries (general line).....	3	147	25	10.7	164	164	167	165	166	167	174	164	187	177	174	176
Groceries and foods (specialty lines).....	11	215	12	5.5	227	216	230	217	221	216	244	235	238	225	225	225
Hardware.....	6	50	16	24.2	66	66	66	66	66	66	66	66	66	66	66	66
Lumber and construction materials.....	12	24	10	13.6	33	33	34	33	36	34	35	35	36	36	35	35
Machinery—equipment—supplies.....	---	75	2	4	84	84	84	86	87	86	86	88	88	89	90	90
Metal and metal work (except scrap).....	1	47	18	24.2	61	61	61	61	61	62	63	62	61	63	66	59
Paper and its products.....	51	355	22	5.9	377	368	367	368	375	389	389	384	386	375	378	377
Petroleum and its products.....	---	49	58	15.6	54	56	55	56	57	60	62	59	62	60	61	62
Printing and heating equipment and supplies.....	6	38	6	4	48	48	48	46	46	46	46	46	46	46	44	44
Tobacco and products (except leaf).....	---	36	4	4	33	33	33	33	33	36	38	40	40	42	42	42
Waste materials.....	17	56	9	16.1	55	55	55	55	55	55	55	55	55	55	55	55
All other products.....	7	19	9	23	27	27	27	28	28	28	28	28	28	28	28	28

* Based on count for October. Percent women not shown for kinds of business where total employees is less than 50.
** Employee includes paid executives of corporations but not proprietors of unincorporated businesses.

TABLE 2.—MONTHLY EMPLOYMENT AND SEX OF EMPLOYEES
STATES, BY KINDS OF BUSINESS—Continued

Table with columns: State and Kind of Business, SEX OF EMPLOYEES* (Men, Women, Per-cent women), Average number, and months from January to December. Includes sub-sections for WEST VIRGINIA and WISCONSIN.

* Based on count for October. Percent women not shown for kinds of business where total employees is less than 50.

** Employees include paid executives of corporations but not proprietors of unincorporated businesses.

TABLE 2.—MONTHLY EMPLOYMENT AND SEX OF EMPLOYEES
STATES, BY KINDS OF BUSINESS—Continued

STATE AND KIND OF BUSINESS	Active proprietors of incor- porated businesses	SEX OF EMPLOYEES* (full-time and part-time combined)		Per- cent wom- en	Average number	Number of All Paid Employees on Pay Roll for Period Ended Nearest 15th of Each Month** (full-time and part-time combined)											
		Men	Women			January	February	March	April	May	June	July	August	September	October	November	December
WYOMING	312	1,084	116	9.6	1,210	1,172	1,111	1,147	1,168	1,218	1,219	1,256	1,217	1,506	1,262	1,204	1,254
Automotive	9	93	6	6.0	101	97	97	99	102	103	102	104	105	103	100	100	100
Beer, wines, and liquors	25	57	7	10.6	64	61	65	60	60	60	64	66	62	66	65	62	68
Chemicals and paints	—	11	—	—	11	11	11	11	11	11	11	11	11	11	11	11	11
Coal and coke	—	2	—	—	2	2	2	2	2	2	2	2	2	2	2	2	2
Farm products—raw materials	42	118	6	6.4	124	96	125	122	122	127	114	108	112	179	154	120	123
Farm products—consumer goods	26	162	32	14.9	214	193	190	193	210	210	220	233	219	207	217	221	236
Farm supplies	4	18	6	—	24	9	9	15	20	20	26	18	18	33	45	34	45
Groceries (general line)	—	156	18	10.1	176	175	175	179	181	181	175	184	179	187	176	159	152
Groceries and foods (specialty lines)	14	34	1	—	35	33	34	34	34	34	35	36	36	36	36	37	37
Lumber and construction materials	—	1	—	—	1	—	—	—	—	—	—	—	—	—	—	—	—
Machinery—equipment—supplies	6	134	15	6.6	147	141	141	144	146	146	150	150	143	149	154	146	154
Metal and metal work (except scrap)	1	30	2	—	32	29	30	40	41	41	36	33	35	35	50	32	32
Petroleum and its products	165	219	17	7.0	236	222	225	227	233	233	244	251	252	250	247	251	250
Plumbing and heating equipment and supplies	1	4	—	—	4	4	4	4	4	4	4	4	4	4	4	4	4
Tobacco and products (except leaf)	10	24	2	—	26	25	26	26	26	26	26	26	26	25	25	25	25
Waste materials	6	4	—	—	4	4	3	4	4	3	2	4	4	4	4	5	4
All other products	1	7	2	—	9	6	6	6	6	6	9	9	9	9	9	9	9

* Based on count for October. Percent women not shown for kinds of business where total employees is less than 50.

** Employees include paid executives of corporations but not proprietors of unincorporated businesses.

TABLE 2.—MONTHLY EMPLOYMENT AND SEX OF EMPLOYEES
CITIES, BY KINDS OF BUSINESS—Continued

Number of All Paid Employees on Pay Roll for Period Ended Nearest 15th of Each Month**
(full-time and part-time combined)

Table with columns: CITY AND KIND OF BUSINESS, SEX OF EMPLOYEES (Men, Women, Average number), and months (January to December). Rows include NEW YORK CITY and PHILADELPHIA, listing various goods and services.

** Based on count for October.
** Employees include paid executives of corporations but not proprietors of unincorporated businesses.

TABLE 2.—MONTHLY EMPLOYMENT AND SEX OF EMPLOYEES
CITIES, BY KINDS OF BUSINESS—Continued

Table with columns: Active proprietors of unincorporated businesses, SEX OF EMPLOYEES* (full-time and part-time combined), Average number, and months from July to December. Rows include cities like PITTSBURGH and ST. LOUIS, and various business categories such as Amusement and sporting goods, Automotive, Beer, wine, and liquors, etc.

* Based on count for October.
** Employees include paid executives of corporations but not proprietors of unincorporated businesses.

TABLE 2.—MONTHLY EMPLOYMENT AND SEX OF EMPLOYEES
CITIES, BY KINDS OF BUSINESS—Continued

CITY AND KIND OF BUSINESS	Active proprietors of unincor- porated businesses	SEX OF EMPLOYEES* (full-time and part-time combined)			Number of All Paid Employees on Pay Roll for Period Ended Nearest 15th of Each Month** (full-time and part-time combined)												
		Men	Women	Per- cent wom- en	Average number	January	February	March	April	May	June	July	August	September	October	November	December
SAN FRANCISCO	2,643	25,806	8,806	25.4	34,612	33,887	33,955	34,127	34,394	34,855	34,554	34,804	35,282	35,850	35,283	35,279	
Amusement and sporting goods.....	62	525	298	38.2	810	816	833	805	829	810	829	824	823	812	811	872	
Automotive.....	104	1,827	251	18.1	2,124	2,125	2,140	2,139	2,172	2,187	2,192	2,196	2,235	2,337	2,213	2,201	
Beer, wines, and liquors.....	72	1,269	289	18.3	1,502	1,515	1,528	1,528	1,551	1,595	1,598	1,598	1,695	1,817	1,649	1,644	
Chemicals and paints.....	41	880	291	26.0	1,107	1,118	1,103	1,121	1,108	1,121	1,129	1,133	1,153	1,119	1,153	1,127	
Clothing and furnishings.....	185	582	228	28.1	802	798	806	812	810	803	806	809	818	819	819	810	
Coal and coke.....	4	15	4	---	19	19	18	18	19	18	18	19	17	12	18	21	
Drugs (general line).....	347	119	119	25.5	476	472	469	463	461	461	485	483	470	474	488	456	
Drugs and drug sundries (specialty lines).....	53	583	290	52.4	849	861	849	850	850	848	858	883	871	880	884	867	
Dry goods (general line).....	2	175	75	30.0	250	250	250	250	250	250	250	250	250	250	250	250	
Dry goods (specialty lines).....	109	497	228	31.3	780	755	737	718	717	719	722	719	720	721	720	720	
Electrical goods.....	84	1,159	570	24.5	1,463	1,483	1,468	1,490	1,500	1,502	1,516	1,516	1,518	1,531	1,541	1,554	
Farm products—raw materials.....	72	177	68	27.8	247	248	246	241	228	265	259	250	248	245	241	234	
Farm products—consumer goods.....	238	1,899	838	30.8	2,737	2,680	2,567	2,745	2,866	2,719	2,634	2,658	2,671	2,716	2,823	3,047	
Farm supplies.....	17	145	79	35.4	2,874	2,805	2,520	2,225	2,228	2,230	2,229	2,238	2,339	2,437	2,493	2,617	
Furniture and house furnishings.....	135	792	315	28.5	1,092	1,087	1,097	1,093	1,097	1,090	1,101	1,105	1,131	1,139	1,128	1,140	
General (general line).....	28	876	163	19.4	835	835	858	843	845	850	837	844	850	848	819	820	
Groceries and foods (specialty lines).....	482	4,117	1,706	21.3	5,028	5,814	5,661	5,621	5,707	5,678	5,784	5,861	6,159	6,403	6,019	5,754	
Hardware.....	60	807	218	21.3	1,022	1,022	1,022	1,019	1,007	1,010	1,014	1,038	1,035	1,035	1,037	1,039	
Jewelry.....	65	211	95	31.1	306	298	306	303	304	304	304	308	310	318	319	322	
Lumber and construction materials.....	57	877	177	18.8	1,041	1,056	1,053	1,033	1,022	1,028	1,025	1,034	1,047	1,111	1,115	1,108	
Machinery—equipment—supplies.....	281	3,080	829	21.2	3,909	3,859	3,857	3,921	3,920	3,939	3,938	3,940	3,930	3,933	3,908	3,942	
Metals and metal work (except scrap).....	24	624	802	22.2	780	788	768	789	767	801	800	808	823	820	816	818	
Paper and its products.....	54	1,182	590	33.7	1,713	1,709	1,720	1,716	1,718	1,723	1,727	1,744	1,787	1,779	1,807	1,887	
Petroleum and its products.....	12	651	48	8.8	699	682	698	704	715	727	727	744	708	780	689	683	
Plumbing and heating equipment and supplies.....	58	895	158	18.5	842	847	849	845	855	881	848	860	865	862	848	859	
Tobacco and products (except leaf).....	64	460	102	18.2	542	546	551	549	542	545	544	605	589	555	558	555	
Waste materials.....	48	287	107	27.1	394	384	362	388	391	395	399	399	406	427	368	383	
All other products.....	254	1,538	604	31.1	1,896	1,877	1,877	1,899	1,888	1,882	1,950	1,970	2,019	2,051	2,068	2,002	

* Based on count for October. Percent women not shown for kinds of business where total employees is less than 50.

** Employee include paid executives of corporations but not proprietors of unincorporated businesses.

TABLE 3.—ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS

UNITED STATES SUMMARY
[Figures are for week ended October 21, 1939, except where such period is not representative. In such cases one week of representative employment is given]

Main data table with columns: ESTABLISHMENTS REPORTED BY OCCUPATIONAL GROUPS, TOTAL EMPLOYEES, OFFICE AND CLERICAL EMPLOYEES, INSIDE SELLING EMPLOYEES, OUTSIDE SELLING EMPLOYEES, WAREHOUSE EMPLOYEES, ALL OTHER EMPLOYEES. Rows include various business types like SERVICE AND LIMITED-FUNCTION WHOLESALERS, MANUFACTURERS' SALES BRANCHES, etc.

SERVICE AND LIMITED-FUNCTION WHOLESALERS
KINDS OF BUSINESS
This section provides a detailed breakdown of employment and pay roll for service and limited-function wholesalers, categorized by kind of business such as Amusement and sporting goods, Bicycles and supplies, Cameras and photographic supplies, etc.

TABLE 3.—ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS

Types of operation by kinds of business—Continued
[Figures are for week ended October 21, 1939, except where such period is not representative. In such cases one week of representative employment is given]

Main data table with columns: ESTABLISHMENTS REPORTED BY OCCUPATIONAL GROUPS, TOTAL EMPLOYEES REPORTED BY OCCUPATIONAL GROUPS, OFFICE AND CLERICAL EMPLOYEES, INSIDE SELLING EMPLOYEES, OUTSIDE SELLING EMPLOYEES, WAREHOUSE EMPLOYEES, ALL OTHER. Includes sub-sections for KINDS OF BUSINESS and SERVICE AND LIMITED-FUNCTION WHOLESALERS—Con.

x Withheld to avoid disclosure.

CENSUS OF BUSINESS

TABLE 3.—ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS
TYPES OF OPERATION BY KINDS OF BUSINESS—Continued

Main data table with columns: ESTABLISHMENTS REPORTING EMPLOYMENT, TOTAL EMPLOYEES REPORTED BY OCCUPATIONAL GROUPS, OFFICE AND CLERICAL EMPLOYEES, INSIDE SELLING EMPLOYEES, OUTSIDE SELLING EMPLOYEES, WAREHOUSE EMPLOYEES, ALL OTHER. Rows include Paper and its products, Waste materials, Iron and steel scrap, etc.

MANUFACTURERS' SALES BRANCHES (WITH STOCKS)

Table for MANUFACTURERS' SALES BRANCHES (WITH STOCKS) with columns: Number of salesmen, Total pay roll, and various employment statistics. Rows include Amusement and sporting goods, Cameras and photographic supplies, Motion picture film exchanges, etc.

x Withheld to avoid disclosure.

TABLE 3.—ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS

Types of operation by kinds of business—Continued
[Figures are for week ended October 21, 1939, except where such period is not representative. In such cases one week of representative employment is given]

Main table with columns: ESTABLISHMENTS REPORTING EMPLOYEES BY OCCUPATIONAL GROUPS, TOTAL EMPLOYEES REPORTED BY OCCUPATIONAL GROUPS, OFFICE AND CLERICAL EMPLOYEES, INSIDE SELLING EMPLOYEES, OUTSIDE SELLING EMPLOYEES, WAREHOUSE EMPLOYEES, ALL OTHER. Includes sub-section 'MANUFACTURERS' SALES BRANCHES (WITH STOCKS) — Con.' and lists various business types like 'Machinery—equipment—supplies', 'Retail and hotel supply houses', etc.

x withheld to avoid disclosure.

TABLE 3.-ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS

Types of operation by kinds of business—Continued
Figures are for week ended October 21, 1939, except where such period is not representative. In such cases one week of representative employment is given

Table with columns: ESTABLISHMENTS REPORTING EMPLOYEES BY OCCUPATIONAL GROUPS, TOTAL EMPLOYEES REPORTED BY OCCUPATIONAL GROUPS, OFFICE AND CLERICAL EMPLOYEES, INSIDE SELLING EMPLOYEES, OUTSIDE SELLING EMPLOYEES, WAREHOUSE EMPLOYEES, ALL OTHER. Rows include categories like Amusement and sporting goods, Automobile, Beer, wines, and liquors, etc.

x Withheld to avoid disclosure.

TABLE 3.—ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS
TYPES OF OPERATION BY KINDS OF BUSINESS—Continued

UNITED STATES SUMMARY

[Figures are for week ended October 21, 1939, except where such period is not representative. In such cases one week of representative employment is given]

TYPE OF OPERATION KIND OF BUSINESS	ESTABLISH- MENTS RE- PORTING EM- PLOYEES BY OCCUPATIONAL GROUPS			TOTAL EMPLOYEES REPORTED BY OCCUPATIONAL GROUPS			OFFICE AND CLER- ICAL EMPLOYEES			INSIDE SELLING EMPLOYEES			OUTSIDE SELLING EMPLOYEES			WAREHOUSE EMPLOYEES			ALL OTHER					
	Num- ber	Sales (add 000)	Part- time	Num- ber	Pay roll for week	Num- ber of ex- ecutives and corpo- ration officers	Full-time	Pay roll for week	Num- ber	Part- time	Pay roll for week	Num- ber	Part- time	Pay roll for week	Num- ber	Part- time	Pay roll for week	Num- ber	Part- time	Pay roll for week	Num- ber	Part- time	Pay roll for week	
																								Num- ber
	MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS)—Cont.																							
KINDS OF BUSINESS																								
MANUFACTURERS' SALES OFFICES (Without stocks)—Cont.																								
Metals and metal work (except scrap)	404	\$1,522,542	127	\$2,406	155	2,359	\$88,127	19	121	\$7,787	1	1,974	\$177,417	2	23	\$8,639	105	23	1,117	25	1,117	25	1,117	25
Building and repair work	49	25,012	34	653	9	62	2,745	6	4	(x)	1	150	12,158	---	---	---	---	---	---	---	---	---	---	---
Iron and steel products (general line)	70	482,553	70	1,361	40	579	24,285	1	9	822	---	---	---	---	---	---	---	---	---	---	---	---	---	---
Iron and steel products (semi-finished)	12	28,959	551	35,957	9	193	6,114	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---
Iron and steel products (flat)	16	115,783	289	---	11	115	5,815	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---
Iron and steel products (miscellaneous)	45	12,931	550	---	6	47	1,540	2	9	505	---	---	---	---	---	---	---	---	---	---	---	---	---	---
Iron and steel finished products (N.E.C.)	151	418,050	1,682	109,424	19	134	30,077	7	68	4,521	---	---	---	---	---	---	---	---	---	---	---	---	---	---
Copper	6	81,483	114	11,082	1	(x)	5,758	1	28	1,418	---	---	---	---	---	---	---	---	---	---	---	---	---	---
All other	55	163,765	654	52,770	1	19	899	14,193	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---
Paper and its products	222	168,692	1,652	109,150	16	213	622	16,652	5	67	6,041	---	---	---	---	---	---	---	---	---	---	---	---	---
Wrapping or coarse paper and products	129	147,620	1,500	77,655	13	194	453	13,844	2	60	5,519	---	---	---	---	---	---	---	---	---	---	---	---	---
Printing and writing papers	28	29,750	171	11,154	5	65	85	2,562	---	5	(x)	---	---	---	---	---	---	---	---	---	---	---	---	---
All other	65	11,512	581	20,341	3	19	84	2,246	3	2	(x)	---	---	---	---	---	---	---	---	---	---	---	---	---
Petroleum and its products	14	17,907	254	16,132	---	---	150	7,702	---	16	1,049	---	---	---	---	---	---	---	---	---	---	---	---	---
Plumbing and heating equipment and supplies	180	57,600	1,024	49,092	57	659	534	9,776	17	17	618	---	---	---	---	---	---	---	---	---	---	---	---	---
Raising (including equine and ranges)	31	4,922	169	10,088	2	10	47	1,222	1	1	(x)	---	---	---	---	---	---	---	---	---	---	---	---	---
Plumbing (fixtures, equipment, and supplies)	52	6,281	166	51,071	26	361	59	1,321	9	6	(x)	---	---	---	---	---	---	---	---	---	---	---	---	---
All other	107	26,817	687	31,071	28	361	223	7,455	7	6	500	---	---	---	---	---	---	---	---	---	---	---	---	---
All other products	558	450,582	2,015	123,015	162	1,529	569	17,319	6	40	1,480	---	---	---	---	---	---	---	---	---	---	---	---	---
PETROLEUM BULK STATIONS AND TERMINALS																								
PETROLEUM BULK STATIONS AND TERMINALS: Petroleum and its products	6,095	2,533,250	64,022	2,256,195	5,555	52,960	9,677	291,614	550	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---
AGENTS AND BROKERS																								
AGENTS AND BROKERS	6,279	7,164,477	65,547	2,411,179	12,955	117,015	5,571	21,545	636,945	1,264	---	---	---	---	---	---	---	---	---	---	---	---	---	---
Amusement and sporting goods	62	12,614	264	10,353	16	216	101	2,729	6	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---
Automotive	135	67,410	613	28,966	48	606	269	7,570	7	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---
Beer, wines, and liquors	45	21,496	171	7,187	26	394	61	1,660	6	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---
Chemicals and paints	138	79,695	741	56,634	39	911	326	9,163	14	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---
Clothing and furnishings	488	539,602	5,004	117,691	93	1,555	1,155	26,090	52	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---
Men's and boys'	68	47,282	380	16,177	16	160	139	3,892	7	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---
Women's and children's	56	37,651	549	17,743	14	259	40	1,411	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---
Furs, dressed, and fur clothing	248	209,695	1,785	68,702	49	744	690	14,968	19	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---
Military and military supplies	60	18,750	228	7,859	4	115	64	1,641	2	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---
Shoes and other footwear	14	5,490	30	1,066	7	192	9	2,216	2	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---
Coal and coke	115	175,688	1,239	75,229	33	644	617	19,653	12	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---
Drugs and drug sundries	62	20,555	428	16,454	12	150	172	4,852	4	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---
Dry goods (general line)	17	216,563	715	29,523	21	224	427	11,476	17	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---

x Withheld to avoid disclosure.

TABLE 3.—ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS

TYPES OF OPERATION BY KINDS OF BUSINESS. In such cases one week of representative employment is given.

NEW ENGLAND

Main data table with columns for Establishment Name, Type of Operation, Total Employees Reported, Inside Selling Employees, Outside Selling Employees, Warehouse Employees, and All Other. Includes sub-columns for Full-time and Part-time counts and payrolls.

For footnotes, see end of table.

TABLE 3.—ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS

TYPES OF OPERATION BY KINDS OF BUSINESS—Continued

[Figures are for week ended October 21, 1939, except where such period is not representative. In such cases one week of representative employment is given]

Table with columns: ESTABLISHMENTS REPORTED BY OCCUPATIONAL GROUPS, INSIDE SELLING EMPLOYEES, OUTSIDE SELLING EMPLOYEES, WAREHOUSE EMPLOYEES, ALL OTHER. Sub-columns include Number, Full-time, Part-time, Pay roll for week, and Number of part-time employees.

For footnotes, see end of table.

TABLE 3.—ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS

Types of operation by kinds of business—Continued

Figures are for week ended October 21, 1939, except where such period is not representative. In such cases one week of representative employment is given.

NEW ENGLAND

Table with columns for Establishment Type, Total Employees Reported, Office and Clerical Employees, Inside Selling Employees, Outside Selling Employees, Warehouse Employees, and All Other. Includes detailed breakdowns for various businesses like Manufacturers, Petroleum, Agents and Brokers, and Assemblers.

x Withheld to avoid disclosure. 1 Includes 5 leather goods; 4 oils and greases (animal and vegetable); 9 yarns; and 28 miscellaneous kinds of business. 2 Includes 1 farm supplies; 3 jewelry; 5 petroleum and its products; 1 tobacco and products (except leaf); and 51 all other products. 3 Includes 1 amusement and sporting goods; 1 automobile; 5 clothing and furnishings; 1 drug and drug sundries (specialty lines); 5 dry goods (specialty lines); 8 farm products—consumer goods; 1 furniture and home furnishings; 1 hardware; 1 jewelry; 14 plumbing and heating equipment and supplies; 8 tobacco and products (except leaf); and 17 all other products. 4 Includes 2 automotive; 2 beer, wine, and liquore; 7 chemicals and liquore; 15 clothing and furnishings; 6 drugs and drug sundries (specialty lines); 2 farm supplies; 1 jewelry; 11 lumber and construction materials; 8 paper and its products; 1 tobacco and products (except leaf); 4 waste materials; and 44 all other products. 5 Includes 11 groceries and foods (specialty lines); and 3 all other products.

TABLE 3.—ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS

FIGURES ARE FOR WEEK ENDED OCTOBER 21, 1939, EXCEPT WHERE SUCH PERIOD IS NOT REPRESENTATIVE. IN SUCH CASES ONE WEEK OF REPRESENTATIVE EMPLOYMENT IS GIVEN.

TYPES OF OPERATION BY KINDS OF BUSINESS.—Continued

MIDDLE ATLANTIC

Main data table with columns: ESTABLISHMENTS REPORTING EMPLOYMENT, TYPE OF OPERATION, TOTAL EMPLOYEES, OFFICE AND CLERICAL EMPLOYEES, INSIDE SELLING EMPLOYEES, OUTSIDE SELLING EMPLOYEES, WAREHOUSE EMPLOYEES, ALL OTHER EMPLOYEES.

For footnotes, see end of table.

TABLE 3.—ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS

Types of operation by kinds of business—Continued
[Figures are for week ended October 21, 1939, except where such period is not representative. In such cases one week of representative employment is given.]

EAST NORTH CENTRAL

Table with 13 columns: TYPE OF OPERATION KIND OF BUSINESS; ESTABLISHMENTS REPORTING EMPLOYEES BY OCCUPATIONAL GROUPS; OFFICE AND CLERICAL EMPLOYEES; INSIDE SELLING EMPLOYEES; OUTSIDE SELLING EMPLOYEES; WAREHOUSE EMPLOYEES; ALL OTHER. Rows list various businesses like Electrical goods, Furniture, Groceries, etc., with corresponding employee counts and payroll data.

For footnotes, see end of table.

TABLE 3.—ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS

Types of operation by kinds of business.—Continued

Table with columns: ESTABLISHMENTS REPORTING EMPLOYERS BY OCCUPATIONAL GROUPS, TOTAL EMPLOYEES REPORTED BY OCCUPATIONAL GROUPS, OFFICE AND CLERICAL EMPLOYEES, INSIDE SELLING EMPLOYEES, OUTSIDE SELLING EMPLOYEES, WAREHOUSE EMPLOYEES, ALL OTHER. Rows include categories like Paper and its products, Petroleum and its products, Plumbing and heating equipment, etc.

For footnotes, see end of table.

TABLE 3.—ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS
TYPES OF OPERATION BY KINDS OF BUSINESS
[Figures are for week ended October 21, 1939, except where such period is not representative. In such cases one week of representative employment is given]

Table with columns: ESTABLISHMENTS REPORTING EMPLOYEES BY OCCUPATIONAL GROUPS (Num, Sales, Part-time, Full-time, Pay roll); INSIDE SELLING EMPLOYEES (Num, Part-time, Full-time, Pay roll); OUTSIDE SELLING EMPLOYEES (Num, Part-time, Full-time, Pay roll); WAREHOUSE EMPLOYEES (Num, Part-time, Full-time, Pay roll); ALL OTHER (Num, Part-time, Full-time, Pay roll). Rows include various occupational groups like Services and Limited-Function Wholesalers, Amusement and sporting goods, Automobiles, Beer, wine, and liquors, Chemicals, Clothing, Drugs, Electrical goods, Farm products, etc.

For footnotes, see end of table.

TABLE 3.—ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS

FIGURES ARE FOR WEEK ENDED OCTOBER 21, 1939, EXCEPT WHERE SUCH PERIOD IS NOT REPRESENTATIVE. IN SUCH CASES ONE WEEK OF REPRESENTATIVE EMPLOYMENT IS GIVEN.

Table with multiple columns: TYPE OF OPERATION KIND OF BUSINESS, ESTABLISHMENTS REPORTING EMPLOYEES BY OCCUPATIONAL GROUPS, OFFICE AND CLERICAL EMPLOYEES, INSIDE SELLING EMPLOYEES, OUTSIDE SELLING EMPLOYEES, WAREHOUSE EMPLOYEES, ALL OTHER. Columns include Num., Sales, Full-time, Part-time, and various pay roll and employment metrics.

For footnotes, see end of table.

TABLE 3.—ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS
TYPES OF OPERATION BY KINDS OF BUSINESS—Continued

[Figures are for week ended October 21, 1939, except where such period is not representative. In such cases one week of representative employment is given.]

SOUTH ATLANTIC		ESTABLISHMENTS REPORTING EMPLOYMENT BY OCCUPATIONAL GROUPS					TOTAL EMPLOYEES REPORTED BY OCCUPATIONAL GROUPS					OFFICE AND CLERICAL EMPLOYEES					INSIDE SELLING EMPLOYEES					OUTSIDE SELLING EMPLOYEES					WAREHOUSE EMPLOYEES					ALL OTHER				
TYPE OF OPERATION KIND OF BUSINESS	Num- ber	Sales (add 000)	ESTABLISHMENTS REPORTING EMPLOYMENT BY OCCUPATIONAL GROUPS				TOTAL EMPLOYEES REPORTED BY OCCUPATIONAL GROUPS					OFFICE AND CLERICAL EMPLOYEES					INSIDE SELLING EMPLOYEES					OUTSIDE SELLING EMPLOYEES					WAREHOUSE EMPLOYEES					ALL OTHER				
			Num- ber	Part-time Num- ber	Pay roll for week	Num- ber of execu- tives and salaried officers	Num- ber of part- time emplo- yees	Full-time Pay roll for week	Num- ber of part- time emplo- yees	Pay roll for week	Num- ber of part- time emplo- yees	Full-time Pay roll for week	Num- ber of part- time emplo- yees	Pay roll for week	Num- ber of part- time emplo- yees	Full-time Pay roll for week	Num- ber of part- time emplo- yees	Pay roll for week	Num- ber of part- time emplo- yees	Full-time Pay roll for week	Num- ber of part- time emplo- yees	Pay roll for week	Num- ber of part- time emplo- yees	Full-time Pay roll for week	Num- ber of part- time emplo- yees	Pay roll for week	Num- ber of part- time emplo- yees	Full-time Pay roll for week								
																													Num- ber	Part-time Num- ber	Pay roll for week	Num- ber of execu- tives and salaried officers	Num- ber of part- time emplo- yees	Num- ber of part- time emplo- yees	Num- ber of part- time emplo- yees	Num- ber of part- time emplo- yees
SERVICE AND LIMITED-FUNCTION WHOLESALEERS—Con.																																				
Machinery—equipment—supplies—Con.																																				
Industrial machinery, equipment, and supplies:																																				
Road building.....																																				
Tanneries.....																																				
Textile.....																																				
Used machinery and equipment.....																																				
All other.....																																				
Professional equipment and supplies:																																				
Dental supply houses.....																																				
Surgical, medical, and hospital.....																																				
All other.....																																				
Service equipment and supplies:																																				
Barber and beauty supply houses.....																																				
Laundry and dry cleaning.....																																				
Upholsterers' supplies.....																																				
All other.....																																				
Transportation equipment and supplies.....																																				
Metals and metal work (except scrap).....																																				
Building metal work.....																																				
Iron and steel products (general line).....																																				
Iron and steel products (flat).....																																				
Iron and steel finished products (N. E. C.).....																																				
All other.....																																				
Paper and its products.....																																				
Wrapping or coarse paper and products.....																																				
Printing and writing papers.....																																				
Stationery and stationery supplies.....																																				
Wallpaper.....																																				
Petroleum and its products.....																																				
Plumbing and heating equipment and supplies.....																																				
Plumbing and heating (general line).....																																				
Heating (including stoves and ranges).....																																				
Plumbing fixtures, equipment, and supplies.....																																				
All other.....																																				
Tobacco and products (except leaf).....																																				
Waste materials.....																																				
Iron and steel scrap.....																																				
Junk and scrap (general line).....																																				
Waste paper, rags, and rubber.....																																				
Non-ferrous metals.....																																				
All other.....																																				
All other products.....																																				
Books, periodicals, and newspapers.....																																				
Flowers and nursery stock.....																																				
Forest products (except lumber).....																																				
General merchandise.....																																				
Leather and shoe findings.....																																				
Optical goods.....																																				
Textiles and materials (other than dry goods).....																																				
All other.....																																				

For footnotes, see end of table.

TABLE 3.—ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS

Figures are for week ended October 21, 1939, except where such period is not representative. In such cases one week of representative employment is given)

Table with multiple columns: TYPE OF OPERATION KIND OF BUSINESS, ESTABLISHMENTS REPORTING EMPLOYEES BY OCCUPATIONAL GROUPS, OFFICE AND CLERICAL EMPLOYEES, INSIDE SELLING EMPLOYEES, OUTSIDE SELLING EMPLOYEES, WAREHOUSE EMPLOYEES, ALL OTHER. Includes rows for MANUFACTURERS' SALES BRANCHES, PETROLEUM BULK STATIONS, AGENTS AND BROKERS, etc.

x Withheld to avoid disclosure. 1 Include 5 hardware; and 50 all other products. 2 Include 2 automotive; 9 chemicals and paints; 1 drugs and drug sundries (specialty lines); 4 furniture and house furnishings; 4 hardware; 1 jewelry; 15 all other products. 3 Includes 1 amusement and sporting goods; 12 automotive; 5 beer, wine, and liquors; 5 clothing and furnishings; 1 drug and drug sundries (specialty lines); 8 furniture and house furnishings; 4 hardware; 1 jewelry; 2 petroleum and its products; 14 plumbing and heating equipment and supplies; and 27 all other products.

TABLE 3.--ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS

TYPES OF OPERATION BY KINDS OF BUSINESS--Continued
[Figures are for week ended October 21, 1939, except where such period is not representative. In such cases one week of representative employment is given]

Table with columns: TYPE OF OPERATION KIND OF BUSINESS, ESTABLISHMENTS REPORTING EMPLOYEES BY OCCUPATIONAL GROUPS, TOTAL EMPLOYEES REPORTED BY OCCUPATIONAL GROUPS, OFFICE AND CLERICAL EMPLOYEES, INSIDE SELLING EMPLOYEES, OUTSIDE SELLING EMPLOYEES, WAREHOUSE EMPLOYEES, ALL OTHER. Rows include SERVICE AND LIMITED-FUNCTION WHOLESALERS, MANUFACTURERS' SALES BRANCHES, MANUFACTURERS' SALES OFFICES, PETROLEUM BULK STATIONS, AGENTS AND BROKERS, ASSEMBLERS.

x Withheld to avoid disclosure.
1 Includes 5 jewelry; 4 petroleum and its products; and 23 miscellaneous kinds of business.
2 Includes 7 beer, wines, and liquors; 3 clothing and furnishings; 4 electrical goods; 7 furniture and house furnishings; and 20 all other products.
3 Includes 1 amusement and sporting goods; 1 clothing and furnishings; 3 drugs and drug sundries (specialty lines); 7 electrical goods; 1 farm products--consumer goods; 2 farm supplies; 5 paper and its products; 6 plumbing and heating equipment and supplies; and 2 all other products.
4 Includes 4 automobile; 4 beer, wines, and liquors; 2 chemicals and paints; 2 clothing and furnishings; 6 coal and coke; 4 dry goods (specialty lines); 5 electrical goods; 6 farm products--consumer goods; 5 farm supplies; 3 furniture and house furnishings; 8 hardware; 7 metals and metal work (except scrap); 1 paper and its products; 2 petroleum and its products; 3 plumbing and heating equipment and supplies; and 15 all other products.
5 Includes 8 farm supplies; and 18 groceries and foods (specialty lines).

TABLE 3.—ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS

Types of operation by kinds of business where such period is not representative. In such cases one week of representative employment is given.

WEST SOUTH CENTRAL

Main data table with columns: ESTABLISHMENTS REPORTING EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS, OFFICE AND CLERICAL EMPLOYEES, INSIDE SELLING EMPLOYEES, OUTSIDE SELLING EMPLOYEES, WAREHOUSE EMPLOYEES, ALL OTHER. Includes rows for various business types like Service and limited-function wholesalers, Amusement and sporting goods, etc.

For footnotes, see end of table.

TABLE 3.—ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS

TYPES OF OPERATION BY KINDS OF BUSINESS—Continued

[Figures are for week ended October 21, 1939, except where such period is not representative. In such cases one week of representative employment is given]

WEST SOUTH CENTRAL

Table with 15 columns: ESTABLISHMENTS REPORTING EMPLOYMENT BY OCCUPATIONAL GROUPS, TOTAL EMPLOYEES REPORTED BY OCCUPATIONAL GROUPS, OFFICE AND CLERICAL EMPLOYEES, INSIDE SELLING EMPLOYEES, OUTSIDE SELLING EMPLOYEES, WAREHOUSE EMPLOYEES, ALL OTHER. Sub-headers include Num-ber, Sales, Pay roll, Num-ber of executives and salaried officers, Part-time, Full-time, Num-ber of part-time, Pay roll for week, Full-time, Num-ber of part-time, Pay roll for week, Full-time, Num-ber of part-time, Pay roll for week, Full-time, Num-ber of part-time, Pay roll for week. Rows include Services and limited-function wholesalers, Farm products, Groceries, Groceries and foods (specialty lines), Hardware, Jewelry, Lumber and construction materials, and Machinery.

For footnotes, see end of table.

TABLE 3.—ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS
TYPES OF OPERATION BY KINDS OF BUSINESS—Continued

Table with columns: TYPE OF OPERATION, KIND OF BUSINESS, ESTABLISHMENTS REPORTED BY OCCUPATIONAL GROUPS, TOTAL EMPLOYERS REPORTED BY OCCUPATIONAL GROUPS, OFFICE AND CLERICAL EMPLOYEES, INSIDE SELLING EMPLOYEES, OUTSIDE SELLING EMPLOYEES, WAREHOUSE EMPLOYEES, ALL OTHER. Includes sub-columns for Number, Full-time, Part-time, Pay roll for week, and Number of part-time employees.

For footnotes, see end of table.

TABLE 3.--ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS

TYPES OF OPERATION BY KINDS OF BUSINESS--Continued

[Figures are for week ended October 21, 1939, except where such period is not representative. In such cases one week of representative employment is given.]

MOUNTAIN

Table with columns: ESTABLISHMENTS REPORTING EMPLOYEES BY OCCUPATIONAL GROUPS, TOTAL EMPLOYEES REPORTED BY OCCUPATIONAL GROUPS, OFFICE AND CLERICAL EMPLOYEES, INSIDE SELLING EMPLOYEES, OUTSIDE SELLING EMPLOYEES, WAREHOUSE EMPLOYEES, ALL OTHER. Rows include categories like SERVICE AND LIMITED-FUNCTION WHOLESALERS, MANUFACTURERS' SALES BRANCHES, AGENCIES AND BROTHERS, and ASSHOLEES.

x Withheld to avoid disclosure. 1 Includes 6 jewelry; 5 petroleum and its products; 6 forest products (except lumber); 3 textiles and materials (other than dry goods); and 4 miscellaneous kinds of business. 2 Includes 3 clothing and furnishings; 6 drugs and drug sundries (specialty lines); 4 farm supplies; 1 hardware; 1 tobacco and products (except leaf); and 23 all other products. 3 Includes 1 amusement and sporting goods; 1 automotive; 1 chemicals and paints; 2 electrical goods; 5 furniture and house furnishings; 5 lumber and construction materials; 12 machinery--equipment--supplies; 2 paper and its products; 4 includes 1 automotive; 1 beer, wines, and liquors; 1 clothing and furnishings; 3 coal and coke; 11 electrical goods; 4 farm products--consumer goods; 4 furniture and house furnishings; 1 groceries (general line); 3 hardware; 7 lumber and construction materials; 1 metals and metal work (except scrap); 1 petroleum and its products; 2 plumbing and heating equipment and supplies; and 6 all other products. 6 Includes 29 farm supplies; and 5 groceries and foods (specialty lines).

TABLE 3.—ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS
TYPES OF OPERATION BY KINDS OF BUSINESS—Continued
(Figures are for week ended October 21, 1939, except where such period is not representative. In such cases one week of representative employment is given)

Table with columns for: TYPE OF BUSINESS, ESTABLISHMENTS REPORTING EMPLOYMENT BY OCCUPATIONAL GROUPS, TOTAL EMPLOYEES REPORTED BY OCCUPATIONAL GROUPS (Full-time, Part-time), OFFICE AND CLERICAL EMPLOYEES (Number, Pay roll), INSIDE SELLING EMPLOYEES (Number, Pay roll), OUTSIDE SELLING EMPLOYEES (Number, Pay roll), WAREHOUSE EMPLOYEES (Number, Pay roll), ALL OTHER (Number, Pay roll).

For footnotes, see end of table.

TABLE 3.—ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS

Types of operation by kinds of business

[Figures are for week ended October 21, 1939, except where such period is not representative. In such cases one week of representative employment is given]

ESTABLISHMENTS REPORTING EMPLOYEES BY OCCUPATIONAL GROUPS	TOTAL EMPLOYEES REPORTED BY OCCUPATIONAL GROUPS		Number of executives and salaried corporation officers	OFFICE AND CLERICAL EMPLOYEES		INSIDE SELLING EMPLOYEES		OUTSIDE SELLING EMPLOYEES		WAREHOUSE EMPLOYEES		ALL OTHER		
	Number	Sales (add 000)		Full-time	Part-time	Number	Pay roll for week	Number	Pay roll for week	Number	Pay roll for week	Number	Pay roll for week	Number
BALTIMORE	869	\$287,277	11,159	\$5,083	891	\$55,279	13	\$21,699	2	\$85,351	23	\$51,559	81	\$49,161
Amusement and limited-function wholesalers.....	15	1,329	104	7	95	405	1	419	20	687	2	417	17	244
Automotive.....	39	51,444	657	1	(x)	145	4,168	1	85	4,049	122	5,091	178	5,610
Automotive accessories and equipment.....	15	1,970	217	---	---	47	1,156	---	31	1,842	44	964	49	(x)
Automotive parts.....	19	1,853	197	---	---	25	5,350	---	58	1,119	32	804	49	1,161
All other.....	7	49,091	245	1	(x)	71	2,460	1	17	1,288	46	1,823	80	(x)
Beer, wines, and liquors.....	24	15,776	524	65	776	107	2,417	---	5	8,547	118	2,055	2	914
Chemicals and paints.....	20	4,850	244	4	83	17	1,185	---	11	531	40	1,567	1	274
Clothing and furnishings.....	50	12,407	432	14	94	105	2,599	2	21	6,351	90	1,724	54	1,045
Women's and children's.....	14	1,970	98	9	55	20	360	1	10	924	8	450	8	110
Shoes and other footwear.....	10	8,667	180	---	---	50	1,463	---	59	5,508	52	967	11	192
All other.....	26	3,770	158	5	39	35	746	1	11	1,921	15	307	35	741
Coal and coke.....	14	4,916	104	12	75	20	876	---	---	539	2	(x)	40	1,293
Drugs (general line).....	5	4,558	298	---	---	75	1,765	---	19	1,847	127	2,185	42	857
Drugs and drug sundries (specialty lines).....	15	1,750	145	8	35	27	561	1	15	1,657	13	227	17	537
Dry goods (general line).....	2	7,799	380	5	18	38	1,474	1	82	1,845	79	4,051	69	658
Dry goods (specialty lines).....	26	---	---	---	---	---	---	---	---	---	---	---	---	---
Electrical goods.....	51	10,440	515	4	54	140	3,424	2	53	1,629	130	5,082	2	2,388
Electrical merchandise (general line).....	5	5,175	212	1	(x)	51	1,588	1	23	777	49	2,134	24	795
Electrical and construction materials.....	9	1,609	105	2	2,778	23	478	---	11	241	50	724	9	190
All other.....	17	3,658	198	2	8,452	66	1,350	1	19	611	51	2,254	22	944
Farm products--consumer goods.....	118	26,672	816	35	220	113	2,632	---	90	2,671	85	2,722	114	2,064
Dairy and poultry products.....	15	3,179	207	2	31	31	444	---	8	235	27	695	48	851
Poultry and poultry products.....	22	3,001	160	17	110	12	252	---	20	488	8	113	27	450
Fruits and vegetables (fresh).....	61	16,492	449	14	(x)	80	1,936	---	64	1,982	50	1,718	39	783
Farm supplies.....	14	5,044	142	11	129	66	1,444	---	7	244	9	395	43	1,098
Furniture and house furnishings.....	15	5,400	184	2	(x)	45	985	---	11	284	38	1,907	1	628
Groceries (general line).....	13	15,015	579	53	471	14	1,461	---	14	319	53	1,928	178	3,141
Groceries and foods (specialty lines).....	130	21,640	1,294	29	203	76	2,200	---	88	12,393	344	4,952	259	4,952
Confectionery.....	3	851	153	10	15	25	458	---	1	(x)	49	1,722	33	449
Coffee roasting and spice grinding.....	15	1,805	153	---	---	8	488	---	8	159	60	1,725	32	658
Fish and sea foods.....	33	4,168	216	3	47	18	39	---	1	1,359	8	272	8	111
Meats and provisions.....	23	5,271	246	7	86	20	34	---	17	3,420	71	3,420	33	825
All other.....	59	9,549	555	9	55	27	2,251	---	8	(x)	156	5,256	154	2,911
Hardware.....	11	2,392	154	1	(x)	54	877	---	1	486	37	1,173	42	881
Jewelry.....	14	2,012	114	---	---	27	681	---	12	307	16	595	15	(x)

For footnotes, see end of table.

TABLE 3.—ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS

TYPES OF OPERATION BY KINDS OF BUSINESS
 [Figures are for week ended October 21, 1939, except where such period is not representative. In such cases one week of representative employment is given]

BOSTON

TYPE OF OPERATION KIND OF BUSINESS	ESTABLISHMENTS REPORTING EMPLOYMENT BY OCCUPATIONAL GROUPS		TOTAL EMPLOYEES REPORTED BY OCCUPATIONAL GROUPS		OFFICE AND CLERICAL EMPLOYEES		INSIDE SELLING EMPLOYEES		OUTSIDE SELLING EMPLOYEES		WAREHOUSE EMPLOYEES		ALL OTHER										
	Number	Sales (\$1000)	Number	Pay roll for week	Number	Pay roll for week	Number	Pay roll for week	Number	Pay roll for week	Number	Pay roll for week	Number	Pay roll for week									
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	1,515	\$645,706	19,284	\$725,582	674	\$9,951	1,679	4,580	\$120,545	56	1,806	\$59,582	16	3,561	\$176,345	44	4,567	\$109,378	157	3,091	\$84,096	401	
Amusement and sporting goods.....	27	4,152	454	11,408	5	28	25	235	4,511	5	36	805	---	54	2,482	---	43	922	---	29	869	---	
Sporting goods.....	7	1,592	128	4,145	---	---	7	27	820	---	29	650	---	21	922	---	15	364	---	29	865	---	
All other.....	20	2,760	306	7,263	5	28	18	208	3,691	3	9	175	---	33	1,540	---	28	558	---	10	208	---	
Automotive.....	39	61,335	655	29,825	16	378	49	277	7,942	2	68	2,065	---	163	6,174	---	108	2,487	---	190	4,809	---	
Automobiles (new and used).....	7	(x)	519	19,985	13	378	13	214	6,547	2	10	466	---	104	5,565	---	67	1,608	---	111	2,981	---	
Automotive parts.....	15	2,548	166	5,451	---	---	15	50	655	---	25	698	---	30	1,555	---	28	648	---	40	991	---	
All other.....	17	(x)	166	5,489	---	---	21	53	762	---	33	905	---	29	1,058	---	11	253	---	59	957	---	
Beer, wines, and liquors.....	35	26,893	949	35,646	25	256	67	197	4,366	---	34	1,503	---	327	13,616	---	229	5,328	---	94	2,550	---	
Beer and ale.....	11	9,125	325	10,782	23	(x)	19	55	1,118	---	14	718	---	69	3,752	---	122	2,879	---	28	489	---	
Wines and liquors.....	22	19,770	625	24,864	2	(x)	48	142	3,268	---	20	585	---	256	9,864	---	107	2,449	---	66	1,861	---	
Chemicals and paints.....	30	9,508	247	15,261	6	113	34	61	2,157	1	11	391	---	57	5,501	---	43	1,002	---	41	1,555	---	
Clothing and furnishings.....	188	47,736	1,693	66,179	27	295	257	359	7,877	8	207	6,146	9	541	16,388	1	366	7,750	11	175	4,562	---	
Clothing and furnishings (general line).....	11	4,052	518	12,061	3	54	18	46	1,154	---	20	695	---	62	4,323	---	74	1,693	---	3	98	2,592	---
Men's and boys'.....	50	9,157	378	15,170	6	66	91	70	1,612	4	56	1,612	4	62	2,612	1	55	1,042	---	44	955	---	
Women's and children's.....	51	12,055	568	14,989	6	92	60	79	1,744	---	74	3,855	---	74	3,855	---	87	1,559	---	18	486	---	
Shoes and other footwear.....	57	20,913	499	21,026	5	26	74	127	2,940	4	35	1,185	---	117	5,112	---	136	3,211	---	6	186	---	
All other.....	19	1,565	102	2,965	5	55	14	17	315	1	24	497	---	26	766	---	14	225	---	7	145	---	
Coal and coke.....	20	55,653	367	24,258	24	180	19	145	5,016	---	15	1,354	---	118	10,971	---	13	429	---	57	1,557	---	
Drugs (general line).....	3	7,692	355	11,637	---	---	10	107	2,968	---	22	685	---	35	2,327	---	178	4,061	---	1	(x)	---	
Drugs and drug sundries (specialty lines).....	15	809	102	2,477	---	---	17	15	240	---	12	294	---	22	505	---	13	215	---	23	359	---	
Dry goods (general line).....	2	21,670	698	28,513	10	88	98	209	5,050	1	62	2,494	---	125	6,568	1	131	2,705	---	53	1,049	---	
Dry goods (specialty lines).....	71	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	
Electrical goods.....	45	17,961	659	30,622	17	252	55	269	7,768	1	129	4,149	---	161	6,957	3	108	2,852	2	96	2,664	11	
Electrical merchandise (general line).....	5	(x)	325	12,200	---	---	9	127	3,594	---	60	2,166	---	65	3,289	---	55	1,759	---	11	229	---	
Wiring supplies and construction materials.....	14	1,185	66	2,445	4	96	18	20	440	1	17	452	---	18	420	---	15	281	---	2	(x)	---	
Radio and equipment.....	11	2,353	180	4,258	1	(x)	9	35	856	---	27	729	---	32	1,261	---	14	307	---	15	296	---	
All other.....	13	(x)	515	11,919	12	(x)	19	109	2,896	---	25	802	---	70	4,007	3	24	525	2	68	(x)	7	
Farm products--raw materials.....	66	126,761	797	45,042	19	450	75	267	9,629	1	28	1,709	---	102	6,731	---	128	5,670	10	201	6,555	8	
Wool and mohair.....	50	112,559	692	37,611	16	416	60	221	8,051	---	18	1,304	---	80	6,948	---	121	3,750	10	192	6,523	6	
All other.....	16	16,222	105	5,431	3	34	15	46	1,576	1	8	405	---	22	1,763	---	5	140	---	9	212	---	
Farm products--consumer goods.....	52	35,659	1,529	50,268	48	967	48	120	5,365	---	121	4,127	---	244	9,777	5	401	11,133	59	594	17,159	6	
Dairy and poultry products.....	13	11,829	944	30,571	1	(x)	13	45	1,189	---	56	1,829	---	199	7,558	---	197	5,498	---	434	13,800	1	
All other.....	39	21,651	584	19,697	49	(x)	35	75	2,176	---	65	2,298	---	45	2,219	5	204	5,667	39	160	4,259	5	
Farm supplies.....	4	4,295	207	7,219	---	---	18	66	1,561	---	18	777	---	47	2,325	---	25	500	---	35	697	---	
Furniture and house furnishings.....	45	10,767	542	19,969	5	44	61	127	3,105	---	61	3,223	---	76	3,146	2	114	3,188	1	65	1,444	---	
Floor coverings.....	14	4,452	152	5,947	---	---	19	40	1,015	---	24	665	---	31	1,513	---	31	904	---	7	132	---	
Furniture (household).....	11	1,276	96	3,322	1	(x)	12	22	462	---	16	684	---	7	187	---	58	910	---	5	54	---	
All other.....	20	5,019	294	10,720	2	(x)	50	65	1,626	---	41	1,674	---	56	1,448	2	47	1,474	---	73	1,258	---	

For footnotes, see end of table.

TABLE 3.—ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS
TYPES OF OPERATION BY KINDS OF BUSINESS—Continued

[Figures are for week ended October 21, 1939, except where such period is not representative. In such cases one week of representative employment is given.]

TYPE OF OPERATION KIND OF BUSINESS	ESTABLISHMENTS REPORTING EMPLOYEES BY OCCUPATIONAL GROUPS			TOTAL EMPLOYEES REPORTED BY OCCUPATIONAL GROUPS			OFFICE AND CLERICAL EMPLOYEES			INSIDE SELLING EMPLOYEES			OUTSIDE SELLING EMPLOYEES			WAREHOUSE EMPLOYEES			ALL OTHER			
	Num-ber	Sales (add 000)		Num-ber	Full-time	Part-time	Num-ber of executives and salaried corporation officers	Num-ber	Full-time	Num-ber of part-time	Num-ber	Full-time	Num-ber of part-time	Num-ber	Full-time	Num-ber of part-time	Num-ber	Full-time	Num-ber of part-time	Num-ber	Full-time	Num-ber of part-time
				Pay roll for week	Pay roll for week	Pay roll for week		Pay roll for week	Pay roll for week		Pay roll for week	Pay roll for week		Pay roll for week	Pay roll for week		Pay roll for week	Pay roll for week		Pay roll for week	Pay roll for week	
SERVICE AND LIMITED-FUNCTION WHOLESALERS—Con.																						
Groceries (general line)	20	\$25,241	1,218	\$55,927	78	\$1,274	51	512	\$7,498	17	205	\$5,489	1	159	\$6,959	49	470	\$6,395	49	21	\$6,978	12
Not sponsoring cooperative or voluntary groups	12	(x)	1,119	52,021	77	(x)	58	295	6,715	17	198	5,288		149	8,428	47	435	7,589	47	15	485	12
All other	8	(x)	99	3,906	1		13	26	785		7	191		10	531	1	37	1,004	1	6	211	
Groceries and foods (specialty lines)	157	57,409	2,551	89,055	260	5,878	217	458	12,102	7	182	8,548	5	444	17,489	1	852	21,775	9	418	12,005	245
Coffee, tea, and spices	17	11,527	741	22,460	7	55	25	110	5,645	5	14	405		105	4,204		448	10,729	1	44	1,206	1
Coffee roasting and spice grinding	5	5,837	327	12,075			15	70	1,857		4	91		98	4,203		151	3,483		11	235	
Fish and sea foods	40	10,091	507	19,865	115	1,990	87	75	1,824	2	80	2,950	2	20	709		68	2,925	5	179	5,495	108
Meats and provisions	38	14,785	405	15,523	3	23	41	58	1,511	1	52	2,025		35	1,747	1	98	2,965		121	5,961	1
All other	59	17,371	571	19,609	137	1,828	75	128	5,187	1	52	895	1	188	8,628		89	1,972	2	65	1,409	135
Hardware	15	5,049	554	11,487	1	(x)	24	90	1,965	1	32	1,056		85	3,556		125	2,564		19	491	
Jewelry	31	5,432	201	9,106	5	47	34	47	1,058	2	81	2,628		22	1,056	1	24	466		15	(x)	2
Lumber and construction materials	37	11,089	575	24,748	12	244	64	118	5,500	1	19	856		89	4,565	4	185	5,928	4	101	5,185	5
Lumber	15	(x)	127	7,055	7	185	50	48	1,355	1	3	200		28	1,059	4	22	577	2	7	503	
Millwork	5	2,186	192	8,712			8	51	941		6	889		28	1,650		118	4,282		5	72	
All other	19	(x)	256	8,989	5	59	28	41	1,004		7	548		44	1,698		45	1,089	2	91	2,808	5
Machinery—equipment—supplies	122	19,550	1,524	50,455	20	258	146	322	7,971	4	142	4,175		284	14,504	5	218	4,809	4	214	5,681	9
Commercial machinery and supplies	14	5,028	315	10,469			28	76	1,807		35	1,031		51	2,755		42	988		85	2,252	
Industrial machinery, equipment, and supplies	50	10,566	487	23,078	12	164	58	135	5,572	2	25	1,084		106	7,012	1	90	2,086	1	75	2,106	8
Services equipment and supplies	59	5,084	284	9,988	3	53	42	54	1,215	1	59	1,015		69	2,653	2	49	994	1	51	647	1
All other	19	2,874	240	7,970	3	59	20	59	1,377	1	45	1,053		39	1,925		35	751	2	25	694	
Metals and metal work (except scrap)	14	8,285	528	15,985	5	59	21	80	2,552	2	21	789		59	3,484		125	5,832		25	642	1
Paper and its products	55	11,508	639	27,166	15	210	59	202	4,665	1	79	2,580		221	9,524	5	224	4,114	7	54	1,187	2
Wrapping or coarsen paper and products	24	4,280	275	9,543	10	141	50	64	1,280		8	102		115	4,684	5	42	968	5	19	400	
Printing and writing papers	10	5,272	508	11,463			14	65	1,650		48	1,557		86	5,928		87	1,479		29	680	
All other	21	1,774	256	6,542	5	69	15	73	1,525		29	921		19	702		115	1,687	4	6	127	1
Plumbing and heating equipment and supplies	45	7,811	574	20,579	7	112	58	155	4,448	3	42	1,522		75	5,048		175	4,455	2	75	1,720	2
Heating (including stoves and ranges)	11	1,781	250	6,842	1	(x)	9	50	1,509		14	480		19	807		77	1,985		62	1,594	
Plumbing fixtures, equipment, and supplies	15	5,504	186	7,728	1	(x)	25	54	1,559		17	578		32	1,205		55	1,281		7	174	1
All other	17	2,758	158	5,911	5	(x)	24	49	1,378	5	11	264		25	1,058		45	1,187	2	8	152	
Tobacco and products (except leaf)	28	15,600	193	5,125	5	(x)	19	38	715	1	58	1,214		47	1,427		17	404		18	585	2
Waste materials	58	15,707	350	14,519	25	245	35	89	2,058		8	400		55	2,815		42	1,070	1	145	2,791	21
Waste paper, rags, and rubber	15	7,565	155	8,821	19	165	12	31	1,030		3	255		11	1,017		10	280		66	1,455	19
All other	25	6,524	177	7,988	8	80	23	58	1,008		5	165		24	1,788		32	790	1	57	1,568	2
All other products, books, periodicals, and newspapers	125	39,554	1,185	48,954	45	555	120	259	7,249	2	99	2,972		170	9,510	19	222	5,918	2	515	9,788	25
Books, periodicals, and newspapers	47	16,107	537	10,632	18	182	69	60	1,937		15	1,260		56	5,688	2	88	1,291		139	5,479	19
Leather, furs and shoe findings	57	25,477	421	20,222	5	106	59	97	2,749		56	1,248		68	5,088	1	118	3,645	1	23	888	2
Optical goods	10	4,157	153	4,755	1	(x)	14	28	575		10	278		12	639		5	42		86	2,159	1
Miscellaneous kinds of business ¹	52		312	11,547	18	(x)	59	74	1,837	2	53	1,450		58	2,625	14	46	1,042	1	63	1,605	1

For footnotes, see end of table.

TABLE 3.—ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS

FIGURES ARE FOR WEEK ENDED OCTOBER 21, 1939, EXCEPT WHERE SUCH PERIOD IS NOT REPRESENTATIVE. IN SUCH CASES ONE WEEK OF REPRESENTATIVE EMPLOYMENT IS GIVEN

BOSTON

Table with 10 main columns: TYPE OF OPERATION KIND OF BUSINESS, ESTABLISHMENTS REPORTING EMPLOYMENT BY OCCUPATIONAL GROUPS, TOTAL EMPLOYEES REPORTED BY OCCUPATIONAL GROUPS, OFFICE AND CLERICAL EMPLOYEES, INSIDE SELLING EMPLOYEES, OUTSIDE SELLING EMPLOYEES, WAREHOUSE EMPLOYEES, ALL OTHER EMPLOYEES. It contains detailed employment and payroll data for various occupational groups.

Types of operation by kinds of business—Continued. x Withheld to avoid disclosure. 1 Includes 7 petroleum and its products; 10 flowers and nursery stock; 5 forest products (except lumber); 4 leather goods; 3 oils and greases (animal and vegetable); 5 textiles and materials (other than dry goods); 4 yarns; and 14 miscellaneous kinds of business. 2 Includes 1 amusement and sporting goods; 1 automotive; 1 jewelry; 15 paper and its products; 1 tobacco and drug sundries (specialty lines); 5 dry goods (specialty lines); 12 electrical goods; 5 furniture and house furnishings; 1 hardware; 2 beer, wine, and liquors; 5 chemicals and paints; 15 clothing and furnishings; 3 coal and coke; 5 drug and drug sundries (specialty lines); 17 electrical goods; 2 farm supplies; 13 furniture and house furnishings; 9 hardware; 9 lumber and construction materials; 8 metals and metal work (except scrap); 5 paper and its products; 15 plumbing and heating equipment and supplies; 1 tobacco and products (except leaf); 5 waste materials; and 35 all other products. 3 Includes 1 farm products—consumer goods; and 2 groceries and foods (specialty lines). 4 Includes 1 farm products—raw materials; 10 farm products—consumer goods; and 2 groceries and foods (specialty lines). 5 Includes 1 farm products—raw materials; 10 farm products—consumer goods; and 2 groceries and foods (specialty lines).

TABLE 3.—ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS

TYPES OF OPERATION BY KINDS OF BUSINESS
[Figures are for week ended October 21, 1939, except where such period is not representative. In such cases one week of representative employment is given]

Table with columns: TYPE OF OPERATION KIND OF BUSINESS, ESTABLISHMENTS REPORTING EMPLOYEES BY OCCUPATIONAL GROUPS, OFFICE AND CLERICAL EMPLOYEES, INSIDE SELLING EMPLOYEES, OUTSIDE SELLING EMPLOYEES, WAREHOUSE EMPLOYEES, ALL OTHER. Rows include categories like SERVICE AND LIMITED-FUNCTION WHOLESALERS, Automotive, Groceries, etc.

For footnotes, see end of table.

TABLE 3.—ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS

TYPES OF OPERATION BY KINDS OF BUSINESS—Continued
 [Figures are for week ended October 21, 1939, except where such period is not representative. In such cases one week of representative employment is given]

BUFFALO

TYPE OF OPERATION KIND OF BUSINESS	ESTABLISH- MENTS RE- PORTING EM- PLOYEES BY OCCUPATIONAL GROUPS		TOTAL EMPLOYEES REPORTED BY OCCUPATIONAL GROUPS			OFFICE AND CLER- ICAL EMPLOYEES		INSIDE SELLING EMPLOYEES		OUTSIDE SELLING EMPLOYEES		WAREHOUSE EMPLOYEES		ALL OTHER			
	Num- ber	Sales (add 000)	Num- ber	Full-time Pay roll for week	Part-time Pay roll for week	Num- ber of execu- tives and corpo- ration officers	Num- ber of part- time	Full-time Pay roll for week	Num- ber	Full-time Pay roll for week	Num- ber of part- time	Full-time Pay roll for week	Num- ber of part- time	Full-time Pay roll for week	Num- ber	Part-time Pay roll for week	
																	Num- ber
MANUFACTURERS' SALES BRANCHES (With stocks)	116	\$74,030	2,166	\$84,667	66	\$681	71	\$17,455	6	\$5,855	---	---	---	---	---	---	---
Amusement and sporting goods	8	(x)	149	5,637	20	255	24	1,558	1	3	---	---	---	---	---	---	---
Automotive	15	(x)	412	16,057	15	229	14	5,307	4	25	---	---	---	---	---	---	---
Electrical goods	5	10,405	171	6,799	---	---	2	2,711	---	3	---	---	---	---	---	---	---
Groceries and foods (specialty lines)	18	(x)	431	18,841	7	109	1	1,978	---	55	---	---	---	---	---	---	---
Lumber and construction materials	4	1,758	99	3,408	1	(x)	---	649	---	2	---	---	---	---	---	---	---
Machinery—equipment—supplies	26	5,637	248	10,762	5	74	12	1,976	2	2	---	---	---	---	---	---	---
Metals and metal work (except scrap)	6	5,637	162	5,496	---	---	5	1,282	---	1	---	---	---	---	---	---	---
Plumbing and heating equipment and supplies	6	4,196	152	5,524	9	184	5	1,784	---	---	---	---	---	---	---	---	---
All other 2	23	11,234	544	12,353	11	(x)	12	2,013	1	10	242	---	---	---	---	---	---
MANUFACTURERS' SALES OFFICES (Without stocks)	53	50,484	492	24,355	6	91	9	4,745	4	2	(x)	---	---	---	---	---	---
Lumber and construction materials	7	(x)	148	6,574	3	51	4	875	3	---	---	---	---	---	---	---	---
All other 3	46	(x)	344	17,781	3	40	5	3,672	1	2	(x)	---	---	---	---	---	---
PETROLEUM BULK STATIONS:	9	12,244	246	9,588	5	52	6	1,587	---	---	---	---	---	---	---	---	---
Petroleum and its products	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---	---
AGENTS AND BROKERS	64	50,844	344	14,328	27	\$51	51	2,901	7	---	---	---	---	---	---	---	---
Farm products—consumer goods	52	9,044	146	4,438	5	59	11	902	---	---	---	---	---	---	---	---	---
All other 4	52	41,600	198	9,890	22	292	40	1,999	7	---	---	---	---	---	---	---	---

x Withheld to avoid disclosure.
 1 Includes 12 amusement and sporting goods; 6 clothing and furnishings; 4 drugs and drug sundries (specialty lines); 5 dry goods (general line); 7 dry goods (specialty lines); 5 farm products—raw materials; 12 furniture and house furnishings; 13 jewelry; 3 petroleum and its products; and 26 all other products.
 2 Includes 2 beer, wines, and liquors; 6 chemicals and paints; 1 drugs and drug sundries (specialty lines); 3 farm products—consumer goods; 1 farm supplies; 5 furniture and house furnishings; 1 hardware; 4 paper and its products; and 3 all other products.
 3 Includes 1 amusement and sporting goods; 2 chemicals and paints; 1 coal and coke; 5 electrical goods; 2 furniture and house furnishings; 6 groceries and foods (specialty lines); 10 machinery—equipment—supplies; 9 metals and metal work (except scrap); 3 paper and its products; 5 plumbing and heating equipment and supplies; 1 tobacco and products (except leaf); and 1 all other products.
 4 Includes 2 chemicals and paints; 3 coal and coke; 1 electrical goods; 12 farm products—raw materials; 5 farm supplies; 1 furniture and house furnishings; 16 groceries and foods (specialty lines); 5 lumber and construction materials; 4 machinery—equipment—supplies; 2 metals and metal work (except scrap); 1 paper and its products; 1 plumbing and heating equipment and supplies; and 1 waste materials.

TRUCK OPERATORS AND
CHAUFFEURS

SALESMEN

BUYING AND SELLING
EMPLOYEES

TABLE 3.—ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS

TYPES OF OPERATION BY KINDS OF BUSINESS
[Figures are for week ended October 21, 1939, except where such period is not representative. In such cases one week of representative employment is given]

CHICAGO

Table with multiple columns: TYPE OF OPERATION, KIND OF BUSINESS, ESTABLISHMENTS REPORTING EMPLOYEES BY OCCUPATIONAL GROUPS, TOTAL EMPLOYEES REPORTED BY OCCUPATIONAL GROUPS, OFFICE AND CLERICAL EMPLOYEES, INSIDE SELLING EMPLOYEES, OUTSIDE SELLING EMPLOYEES, WAREHOUSE EMPLOYEES, ALL OTHER. Columns include Sales, Num-ber, Pay roll for week, Num-ber of executives, Num-ber of clerical employees, Num-ber of salaried officers, Part-time, Full-time, Pay roll for week, Num-ber, Pay roll for week, Num-ber of part-time, Full-time, Pay roll for week, Num-ber, Pay roll for week, Num-ber of part-time, Full-time, Pay roll for week, Num-ber, Pay roll for week, Num-ber of part-time, Full-time, Pay roll for week, Num-ber, Pay roll for week, Num-ber of part-time, Full-time, Pay roll for week, Num-ber, Pay roll for week, Num-ber of part-time, Full-time, Pay roll for week, Num-ber, Pay roll for week, Num-ber of part-time, Full-time, Pay roll for week.

For footnotes, see end of table.

TABLE 3.—ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS
 TYPES OF OPERATION BY KINDS OF BUSINESS—Continued

CHICAGO	ESTABLISHMENTS REPORTING BY OCCUPATIONAL GROUPS		TOTAL EMPLOYEES REPORTED BY OCCUPATIONAL GROUPS		OFFICE AND CLERICAL EMPLOYEES		INSIDE SELLING EMPLOYEES		OUTSIDE SELLING EMPLOYEES		WAREHOUSE EMPLOYEES		ALL OTHER			
	Num-ber	Sales (vald 000)	Num-ber	Pay roll for week	Num-ber	Pay roll for week	Num-ber	Pay roll for week	Num-ber	Pay roll for week	Num-ber	Pay roll for week	Num-ber	Pay roll for week		
															Part-time	Num-ber
SERVICE AND LIMITED-FUNCTION WHOLESALERS—Con.																
15	4,912	318	9,060	53	492	12	1,139	—	25	923	—	67	1,699	45	378	—
130	30,312	1,285	49,409	59	745	125	3,011	2	232	15,759	7	245	5,664	25	207	5,855
77	1,850	58	5,248	7	78	13	233	1	11	539	1	20	425	1	20	488
27	12,850	539	14,119	16	306	23	2,769	—	69	4,168	1	90	2,259	9	51	1,749
23	5,959	201	10,305	2	(x)	16	1,749	—	74	2,685	—	40	899	—	60	1,594
5	2,100	11	6,205	—	(x)	16	1,494	—	22	2,512	—	48	1,058	—	16	475
58	6,157	376	18,771	54	(x)	45	2,579	3	55	5,710	5	47	1,083	15	80	1,549
41	(x)	3,480	117,167	18	200	42	1,285	7	1,083	45,207	4	1,351	35,825	1	178	6,075
26	32,407	2,338	77,872	9	(x)	42	14,743	1	62	1,799	7	867	21,584	4	155	4,954
11	4,745	1,050	36,089	8	117	2	4,408	—	394	14,219	—	418	10,584	—	23	1,141
4	(x)	1,102	3,226	1	(x)	2	408	—	3	85	—	88	1,655	1	—	—
402	131,345	4,969	171,353	87	608	371	24,507	12	355	12,469	4	1,040	28,755	21	1,528	35,498
23	2,255	174	5,722	4	54	27	823	7	181	1,655	—	44	852	—	10	217
47	12,709	683	26,840	5	15	60	4,645	4	7	445	—	115	2,840	—	102	2,328
7	8,267	425	15,956	—	—	12	2,626	—	249	10,667	—	142	3,823	—	70	1,557
27	4,200	244	5,127	3	15	17	557	—	81	4,022	—	10	1,475	—	118	4,462
47	12,607	574	19,930	4	64	64	2,768	—	39	1,455	—	144	3,791	—	164	4,462
11	2,890	102	3,312	2	(x)	13	1,557	—	32	936	—	34	882	—	1	140
116	52,527	1,511	55,792	21	237	79	6,148	4	170	7,309	—	284	9,184	2	592	18,650
128	32,867	1,246	40,334	48	(x)	105	6,266	5	44	970	—	269	5,243	13	266	8,675
48	25,124	1,785	57,755	16	215	111	15,656	14	75	1,943	—	453	10,350	—	26	581
17	19,226	1,394	45,357	13	188	62	13,714	13	87	1,655	—	380	9,378	—	6	199
31	5,696	401	12,498	3	27	49	1,922	1	8	288	1	194	5,343	—	20	362
79	19,651	946	33,469	20	483	82	9,484	2	115	3,455	—	101	2,268	—	115	3,195
18	8,995	484	17,392	6	80	27	5,378	—	69	2,568	—	71	1,643	—	45	1,585
61	10,676	482	16,077	14	383	55	4,108	—	28	687	—	30	625	—	70	1,812
116	49,460	1,285	57,615	105	956	188	11,704	7	108	4,484	—	208	8,096	11	242	8,487
51	17,650	478	25,982	60	596	90	4,291	5	23	1,640	—	87	2,155	10	71	1,885
71	2,710	164	6,605	2	(x)	20	1,096	1	2	(x)	—	33	854	—	80	1,680
54	28,920	603	27,226	23	(x)	58	6,317	1	63	(x)	—	88	3,107	1	91	2,704
381	70,076	4,141	166,494	96	1,219	385	1,327	24	204	6,599	9	721	16,868	13	563	15,274
Machinery—equipment—supplies.....																
Commercial equipment and supplies:																
Office machines and equipment.....																
Restaurant and hotel supply houses.....																
All other.....																
Farm and dairy.....																
Industrial machinery, equipment, and supplies:																
Machine tools.....																
Mine and mill supplies.....																
Textile.....																
All other.....																
Professional equipment and supplies:																
Dental supply houses.....																
Religious supply houses.....																
Surgical, medical, and hospital.....																
All other.....																

For footnotes, see end of table.

TABLE 3.—ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS

Types of operation by kinds of business—Continued
Figures are for week ended October 21, 1939, except where such period is not representative. In such cases one week of representative employment is given

CHICAGO

Table with columns: TYPE OF OPERATION KIND OF BUSINESS, ESTABLISHMENTS REPORTING EMPLOYEES BY OCCUPATIONAL GROUPS, TOTAL EMPLOYEES REPORTED BY OCCUPATIONAL GROUPS, OFFICE AND CLERICAL EMPLOYEES, INSIDE SELLING EMPLOYEES, OUTSIDE SELLING EMPLOYEES, WAREHOUSE EMPLOYEES, ALL OTHER EMPLOYEES. Rows include categories like SERVICE AND LIMITED-FUNCTION WHOLESALERS, Machinery, Barber and beauty supply houses, etc.

For footnotes, see end of table.

TABLE 3.—ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS

Figures are for week ended October 21, 1939, except where such period is not representative. In such cases one week of representative employment is given

CHICAGO

Main data table with columns for Occupational Groups, Employment Statistics (Number, Payroll, etc.), and Payroll Details (Full-time, Part-time, etc.). Includes sub-sections for Manufacturer's Sales Branches, Wholesale Bulk Stations and Terminals, and Assemblers.

Types of Operation by Kinds of Business - Continued. Includes explanatory footnotes for various occupational groups and symbols used in the table.

TABLE 3.—ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS

TYPES OF OPERATION BY KINDS OF BUSINESS—Continued
[Figures are for week ended October 21, 1939, except where such period is not representative. In such cases one week of representative employment is given]

Main data table with columns: ESTABLISHMENTS REPORTING EMPLOYMENT BY OCCUPATIONAL GROUPS, TOTAL EMPLOYEES REPORTED BY OCCUPATIONAL GROUPS, OFFICE AND CLERICAL EMPLOYEES, INSIDE SELLING EMPLOYEES, OUTSIDE SELLING EMPLOYEES, WAREHOUSE EMPLOYEES, ALL OTHER. Sub-columns include Number, Sales (add 000), Pay roll for week, Part-time, Full-time, Number, Pay roll for week, and Number, Pay roll for week.

CLEVELAND
SERVICE AND LIMITED-FUNCTION WHOLESALERS—Con.
Metals and metal work (except scrap) 33 \$14,255
Iron and steel products (general line) 5 5,176
Iron and steel products (plate) 9 2,524
All other 19 5,445
Paper and its products 29 11,231
Wrapping or covering paper and products 6 4,553
Printing and writing papers 14 1,733
All other 30 4,816
Plumbing and heating equipment and supplies 17 2,922
All other 13 2,794
Tobacco and products (except leaf) 13 13,154
Waste materials 85 25,502
Iron and steel scrap 40 19,765
Waste paper, rags, and rubber 24 2,145
All other 21 4,095
All other products 69 16,502
Books, periodicals, and newspapers 4 2,953
Optical goods 7 1,857
Miscellaneous kinds of business 57 13,992
MANUFACTURERS' SALES BRANCHES (With stocks) 199 176,998
Amusement and sporting goods 9 5,189
Automotive 14 19,116
Chemicals and paints 15 26,064
Electrical goods 18 4,146
Furniture and house furnishings 15 16,407
Groceries and foods (specialty lines) 6 4,558
Lumber and construction materials 65 26,110
Machinery—equipment—supplies 17 29,591
Metals and metal work (except scrap) 26 4,107
Plumbing and heating equipment and supplies 29 17,717
MANUFACTURERS' SALES OFFICES (Without stocks) 134 126,047
Groceries and foods (specialty lines) 8 5,955
Lumber and construction materials 10 9,430
Machinery—equipment—supplies 41 15,205
Metals and metal work (except scrap) 20 56,916
Plumbing and heating equipment and supplies 8 2,424
All other 47 37,707
PETROLEUM BULK STATIONS AND TERMINALS: Petroleum and its products 32 19,917
AGENTS AND BROKERS 148 119,093
Coal and coke 8 40,885
Groceries and foods (specialty lines) 20 21,958
Machinery—equipment—supplies 36 5,115
All other 84 51,335
ASSEMBLERS (Mainly farm products) 5 12 10,234
x Withheld to avoid disclosure.
1 Includes 2 farm products—raw materials; 10 jewelry; 13 petroleum and its products; 4 flowers and nursery stock; 5 forest products (except lumber); 9 leather and shoe findings; 2 leather goods; 1 oils and greases (animal and vegetable); 2 textiles and materials (other than dry goods); 3 yarns; and 6 miscellaneous kinds of business.
2 Includes 5 beer, wines, and liquors; 1 clothing and furnishings; 3 drugs and drug sundries (specialty lines); 1 dry goods (specialty lines); 1 farm products—consumer goods; 2 farm supplies; 1 hardware; 1 paper and its products; 2 petroleum and its products; 3 automotive; 1 beer, wines, and liquors; 3 chemicals and paints; 1 coal and coke; 1 drugs and drug sundries (specialty lines); 3 dry goods (specialty lines); 11 electrical goods; 4 farm products—consumer goods; 1 furniture and house furnishings; 2 hardware; 5 clothing and furnishings; 1 tobacco and its products; 1 tobacco and drug sundries (specialty lines); 3 dry goods (specialty lines); 1 farm products—raw materials; 8 farm products—consumer goods; 4 furniture and house furnishings; 2 hardware; 8 lumber and construction materials; 11 metals and metal work (except scrap); 1 paper and its products; 3 petroleum and its products; 5 plumbing and heating equipment and supplies; and 8 all other products.
5 Includes 1 farm products—raw materials; 10 jewelry; 13 petroleum and its products; 4 flowers and nursery stock; 5 forest products (except lumber); 9 leather and shoe findings; 2 leather goods; 1 oils and greases (animal and vegetable); 2 textiles and materials (other than dry goods); 3 yarns; and 6 miscellaneous kinds of business.
6 Includes 5 beer, wines, and liquors; 1 clothing and furnishings; 3 drugs and drug sundries (specialty lines); 1 dry goods (specialty lines); 1 farm products—consumer goods; 2 farm supplies; 1 hardware; 1 paper and its products; 2 petroleum and its products; 3 automotive; 1 beer, wines, and liquors; 3 chemicals and paints; 1 coal and coke; 1 drugs and drug sundries (specialty lines); 3 dry goods (specialty lines); 11 electrical goods; 4 farm products—consumer goods; 1 furniture and house furnishings; 2 hardware; 5 clothing and furnishings; 1 tobacco and its products; 1 tobacco and drug sundries (specialty lines); 3 dry goods (specialty lines); 1 farm products—raw materials; 8 farm products—consumer goods; 4 furniture and house furnishings; 2 hardware; 8 lumber and construction materials; 11 metals and metal work (except scrap); 1 paper and its products; 3 petroleum and its products; 5 plumbing and heating equipment and supplies; and 8 all other products.

TABLE 3.—ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS

(Figures are for week ended October 21, 1939, except where such period is not representative. In such cases one week of representative employment is given)

TYPE OF OPERATION KIND OF BUSINESS	TYPES OF OPERATION BY KINDS OF BUSINESS																												
	ESTABLISHMENTS REPORTING EMPLOYMENT BY OCCUPATIONAL GROUPS				TOTAL EMPLOYEES REPORTED BY OCCUPATIONAL GROUPS				OFFICE AND CLERICAL EMPLOYEES			INSIDE SELLING EMPLOYEES			OUTSIDE SELLING EMPLOYEES			WAREHOUSE EMPLOYEES			ALL OTHER								
	Number	Sales (000)		Number	Full-time	Part-time	Number	Pay roll for week	Number of executives and salaried officers	Number	Pay roll for week	Number	Pay roll for week	Number	Pay roll for week	Number	Pay roll for week	Number	Pay roll for week	Number	Pay roll for week	Number	Pay roll for week	Number	Pay roll for week	Number	Pay roll for week	Number	Pay roll for week
		Number	Number																										
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	1,789	\$479,526	21,764	\$751,693	908	\$11,017	1,138	1,138	4,523	\$129,143	180	2,005	\$28,459	17	4,477	\$169,357	111	4,991	\$229,985	504	4,650	\$119,470	546	7	49	1,014	7	49	1,014
Amusement and sporting goods.....	54	15,989	422	19,017	24	366	42	366	124	5,521	8	40	1,062	78	5,268	7	89	2,260	2	89	2,260	2	49	1,014	7	49	1,014		
Automotive.....	198	59,623	2,199	69,078	36	394	96	394	374	10,190	7	299	9,012	2	563	15,131	3	517	8,531	4	783	19,921	20	313	6,310	20	313	6,310	
Automobiles (new and used).....	11	43,253	649	21,655	1	(x)	21	114	62	2,174	2	47	1,787	88	3,760	88	86	2,940	5	86	2,940	5	61	1,495	4	61	1,495		
Automotive accessories and equipment.....	45	4,244	398	11,728	9	92	21	92	52	5,628	2	154	4,435	2	140	5,801	3	107	2,637	1	306	7,189	14	306	7,189				
Automotive parts.....	103	8,009	897	25,868	23	233	52	233	148	8,687	1	28	930	88	2,914	88	48	1,210	---	85	1,947	2	85	1,947					
All other.....	37	5,512	265	8,687	5	(x)	12	30	30	781	1	28	930	88	2,914	88	48	1,210	---	85	1,947	2	85	1,947					
Beer, wines, and liquors.....	58	30,813	1,224	39,950	64	622	39	622	194	5,637	3	56	1,823	363	15,053	2	172	5,158	4	400	10,558	75	400	10,558					
Bear and ale.....	16	4,045	1,077	6,251	7	106	5	106	32	842	---	4	327	32	1,877	---	20	20	4,361	---	64	2,601	7	64	2,601				
Wines and liquors.....	40	26,768	1,047	35,719	77	516	34	516	52	4,795	3	52	1,896	311	11,176	2	152	4,361	4	356	7,757	68	356	7,757					
Chemicals and paints.....	44	6,901	560	12,969	8	49	32	49	81	2,468	5	50	1,471	61	3,533	---	60	1,557	1	58	1,320	---	58	1,320					
Industrial chemicals.....	8	3,718	119	4,485	2	(x)	9	35	35	1,181	1	8	175	32	1,362	---	25	688	1	20	241	---	20	241					
Paints and varnishes.....	20	1,694	120	3,854	2	(x)	13	49	28	778	2	28	778	17	546	---	24	576	---	22	461	---	22	461					
All other.....	15	1,491	121	4,630	2	(x)	10	29	29	798	2	16	520	32	1,603	---	24	273	---	24	618	---	24	618					
Clothing and furnishings.....	105	14,658	614	20,867	17	160	42	160	116	2,633	1	118	3,422	210	6,103	7	75	1,626	---	55	1,188	9	55	1,188					
Men's and boys'.....	23	2,690	126	4,250	10	112	9	112	24	350	---	29	673	36	1,454	2	10	283	---	16	263	8	16	263					
Women's and children's.....	44	8,495	252	8,775	5	(x)	17	48	42	1,038	1	39	1,865	100	2,889	5	31	566	---	14	263	8	14	263					
All other.....	38	5,453	236	7,862	2	(x)	18	50	50	1,245	1	58	984	72	2,889	---	34	777	---	23	588	1	23	588					
Drugs (general line).....	4	15,816	687	21,633	1	(x)	12	145	145	4,085	1	38	1,193	69	3,943	---	211	5,664	---	212	5,780	---	212	5,780					
Drugs and drug sundries (specialty lines).....	47	3,461	349	10,134	16	331	23	331	87	2,441	6	26	649	108	3,266	5	58	1,043	2	47	915	3	47	915					
Proprietary medicines.....	12	1,435	96	3,586	4	43	5	43	34	1,095	4	14	314	26	1,144	---	21	473	---	3	113	---	3	113					
Toiletries.....	21	1,460	158	4,211	6	98	11	98	78	2,017	3	46	1,484	55	2,827	3	43	1,122	---	39	784	4	39	784					
Drug specialties and sundries.....	14	858	95	2,387	8	190	7	190	29	717	1	7	140	23	761	4	26	532	1	3	60	---	3	60					
Dry goods (general line).....	4	16,755	660	22,756	28	192	48	192	178	4,464	---	104	3,358	178	7,388	18	100	2,138	5	72	1,355	2	72	1,355					
Dry goods (specialty lines).....	97	23,527	1,145	41,032	21	287	58	287	318	9,376	4	155	4,768	298	13,681	4	175	4,559	5	143	3,412	8	143	3,412					
Electrical goods.....	9	4,941	242	8,088	7	88	18	88	64	1,777	---	25	327	55	2,827	---	43	1,122	---	39	784	4	39	784					
Electrical merchandise (general line).....	20	5,408	305	10,401	7	48	11	48	78	2,017	3	46	1,484	104	4,484	---	38	804	3	30	902	1	30	902					
Wiring supplies and construction materials.....	5	2,723	102	4,388	2	(x)	3	43	43	1,376	---	29	780	26	1,778	---	18	571	---	11	282	1	11	282					
Radios and equipment.....	20	2,723	148	4,548	3	60	9	60	29	757	---	29	780	26	1,778	---	18	571	---	11	282	1	11	282					
Refrigerators and equipment (household).....	9	6,075	118	6,310	18	429	14	429	42	1,687	---	3	80	8	310	---	6	180	---	45	1,089	18	45	1,089					
Farm products—raw materials.....	212	40,015	1,889	57,754	201	2,112	49	2,112	205	5,741	20	308	10,548	298	10,769	3	415	10,407	118	818	18,656	52	818	18,656					
Farm products—consumer goods.....	14	7,182	553	19,689	16	102	15	102	34	965	1	7	(x)	238	6,793	---	74	1,855	14	191	6,188	1	191	6,188					
Dairy and poultry products.....	19	2,804	124	2,368	8	74	3	74	9	180	---	7	(x)	15	1,483	---	54	1,832	---	33	650	4	33	650					
Poultry and poultry products.....	179	30,029	1,212	35,679	179	1,956	31	1,956	162	4,568	19	300	10,359	40	1,513	2	287	7,820	103	392	9,798	47	392	9,798					
Fruits and vegetables (fresh).....	19	13,668	259	8,673	9	124	13	124	72	2,477	---	4	90	53	1,171	4	57	1,320	3	60	2,513	2	60	2,513					
Farm supplies.....	7	1,225	131	3,755	1	(x)	6	38	38	1,759	---	4	90	17	624	---	48	1,029	1	20	468	2	20	468					
Seeds.....	12	1,643	128	4,958	6	(x)	8	8	8	1,759	---	---	---	16	547	---	4	291	---	60	1,827	2	60	1,827					
All other.....	69	17,058	875	25,585	35	373	55	373	194	5,278	7	74	2,482	131	8,177	11	147	3,898	8	74	1,789	6	74	1,789					
Furniture and house furnishings.....	14	10,372	293	11,503	7	103	18	103	102	2,712	1	50	913	59	5,050	---	72	1,669	3	12	259	3	12	259					
Floor coverings.....	16	1,862	117	4,921	11	184	11	184	22	643	2	20	554	32	1,198	7	23	720	---	23	580	1	23	580					
Furniture (household).....	20	2,764	141	4,558	9	54	7	54	7	1,058	5	9	328	20	1,010	---	22	682	---	19	518	1	19	518					
House furnishings (except as specified).....	19	1,950	124	4,615	8	32	19	32	35	915	5	9	328	20	1,010	---	22	682	---	19	518	1	19	518					
All other.....	28	23,604	758	24,152	25	452	21	452	165	5,165	2	41	1,161	154	5,039	---	218	8,418	15	159	4,144	7	159	4,144					
Groceries (general line).....	10	11,552	411	14,047	23	(x)	13	89	89	2,880	2	18	420	105	3,701	3	116	5,201	12	87	2,223	6	87	2,223					
All other.....	18	12,052	325	10,105	2	(x)	6	78	78	2,285	---	25	741	29	1,338	---	100	3,213	---	100	3,213	---	100	3,213					

For footnotes, see end of table.

TABLE 3.—ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS

LOS ANGELES
 TYPES OF OPERATION BY KINDS OF BUSINESS—Continued
 (Figures are for week ended October 21, 1939, except where such period is not representative. In such cases one week of representative employment is given)

TYPE OF OPERATION KIND OF BUSINESS	ESTABLISH- MENTS RE- PORTING EM- PLOYEES BY OCCUPATIONAL GROUPS		TOTAL EMPLOYEES REPORTED BY OCCUPATIONAL GROUPS		Num- ber of execu- tives and salari- ed corpo- ration officers	OFFICE AND CLER- ICAL EMPLOYEES		INSIDE SELLING EMPLOYEES		OUTSIDE SELLING EMPLOYEES		WAREHOUSE EMPLOYEES		ALL OTHER						
	Num- ber	Sales (add 000)	Num- ber	Pay roll for week		Num- ber	Pay roll for week	Num- ber	Pay roll for week	Num- ber of part- time	Full-time	Num- ber of part- time	Full-time	Num- ber of part- time	Full-time	Num- ber of part- time				
																	Num- ber	Pay roll for week	Num- ber	Pay roll for week
SERVICE AND LIMITED-FUNCTION WHOLESALERS—Con.																				
Groceries and foods (specialty lines)	196	\$41,954	2,277	\$72,550	112	\$1,220	359	\$9,984	97	\$2,709	1	598	\$20,650	15	656	\$16,652	20	485	\$15,160	44
Coffee, tea, and spices	15	5,662	304	10,262	15	121	58	1,658	3	—	—	107	4,046	—	116	2,667	1	8	182	6
Coffee roasting and spice grinding	10	6,001	7	14,077	7	143	63	1,787	1	—	—	126	4,888	—	109	2,984	2	37	1,103	4
Fish and sea foods	53	4,665	253	8,842	23	105	36	991	3	13	357	91	3,924	2	119	2,754	1	40	1,083	5
Meats and provisions	55	10,850	506	17,279	6	212	59	1,858	33	1,240	1	91	3,727	1	87	3,759	6	198	6,047	7
All other	105	14,756	671	24,670	60	659	141	5,552	11	1,132	—	210	6,265	10	207	4,928	10	202	4,735	24
Hardware	29	17,090	1,112	39,457	51	384	556	10,354	7	119	5,715	191	6,824	—	353	9,985	13	42	1,089	—
General line (with industrial department)	4	12,516	801	29,859	33	270	270	8,090	5	76	2,453	146	6,689	—	262	7,796	13	14	(x)	—
General line (without industrial department)	5	2,612	161	4,980	3	58	58	1,574	1	15	455	21	1,106	—	63	1,524	—	1	(x)	—
Specialty lines	22	1,962	150	4,798	15	28	28	670	1	28	607	24	819	—	24	28	—	27	688	—
Jewelry	45	6,819	512	12,219	7	60	61	2,081	1	97	3,041	58	5,279	5	21	490	1	32	781	2
Jewelry (general line)	6	5,817	173	6,410	7	(x)	38	983	—	76	2,224	29	1,750	—	8	219	1	15	263	1
All other	35	5,502	139	5,809	16	5	45	1,098	1	21	817	29	1,549	3	15	281	—	17	518	1
Lumber and construction materials	56	21,541	841	54,732	66	767	151	4,654	3	19	929	102	5,550	7	275	8,656	42	228	8,484	14
Lumber	22	15,544	467	18,548	26	476	76	2,999	1	14	733	43	2,988	6	191	6,168	6	118	3,183	13
Glass	9	1,509	143	6,382	—	—	6	16	422	—	5	21	1,088	—	22	2,765	—	17	5,062	—
All other	25	6,488	231	9,702	40	289	51	1,633	2	5	196	38	1,670	1	62	1,726	56	56	1,006	1
Machinery—equipment—supplies	160	50,447	1,901	71,602	185	1,046	518	15,277	10	169	5,325	473	23,017	11	323	6,684	4	285	7,458	39
Commercial equipment and supplies	28	2,660	230	7,226	4	27	71	2,712	1	16	485	46	1,676	—	24	588	—	56	1,415	2
Industrial machinery, equipment and supplies	4	2,225	100	4,894	2	(x)	24	582	—	10	380	1	1,629	—	20	511	1	13	513	—
Construction (except road building)	60	16,029	875	33,989	59	702	275	7,624	2	54	1,989	169	10,182	7	151	4,803	1	147	3,957	27
All other	8	1,844	135	4,202	3	36	17	476	2	32	957	35	1,423	—	25	421	—	21	595	1
Professional equipment and supplies	12	1,595	145	6,079	12	137	10	32	1,044	3	14	438	1	44	2,580	—	35	847	1	12
Dental supply houses	13	1,429	159	4,919	4	40	5	866	—	18	601	60	2,214	4	25	585	—	13	513	7
Service equipment and supplies	22	2,447	141	5,786	5	35	32	946	2	11	320	49	2,253	—	25	648	—	15	149	—
Barber and beauty supply houses	13	2,690	118	4,527	2	(x)	18	827	—	14	495	25	1,047	—	18	551	—	14	428	—
All other	32	7,044	447	13,728	18	228	77	1,969	6	18	552	72	2,624	2	185	4,492	5	61	1,494	4
Metals and metal work (except scrap)	46	11,070	692	25,016	10	91	175	5,008	2	42	1,228	196	8,162	—	147	5,859	6	66	1,718	2
Paper and its products	21	8,376	456	17,606	8	(x)	122	3,544	2	18	619	139	6,021	—	101	2,931	5	45	1,203	1
Wrapping or coarse paper and products	8	1,845	125	4,731	2	(x)	11	30	992	9	250	55	1,811	—	37	683	1	5	69	—
Printing and writing papers	17	849	101	2,676	—	—	21	472	—	15	359	22	550	—	9	204	—	18	426	—
All other	6	1,455	131	5,439	1	(x)	30	888	—	—	—	55	2,615	—	24	721	—	14	500	1
Petroleum and its products	59	5,621	808	11,551	15	262	84	2,495	4	19	558	65	2,097	6	75	2,158	3	44	1,257	2
Plumbing and heating equipment and supplies	18	5,262	135	4,172	7	31	35	935	2	5	201	27	926	2	49	1,345	2	4	103	1
Plumbing fixtures, equipment, and supplies	21	2,559	173	7,359	8	231	51	1,560	2	14	357	88	1,171	4	26	813	1	40	1,154	1
All other	23	19,559	265	8,055	7	53	95	1,458	5	16	510	102	5,529	—	48	1,475	—	23	649	2
Tobacco and products (except leaf)	34	11,465	1,052	27,570	37	355	56	1,986	1	14	680	29	1,759	—	178	5,612	35	404	8,670	1
Metals materials	9	2,402	299	6,255	6	—	18	545	—	2	(x)	12	770	—	9	2,717	—	256	5,932	—
Iron and steel scrap	10	4,665	448	12,983	1	(x)	19	558	1	3	470	12	423	—	208	4,285	35	57	1,071	—
Junk and scrap (general line)	15	4,598	305	7,234	36	(x)	21	595	—	8	(x)	8	—	—	8	—	—	8	—	—

For footnotes, see end of table.

TABLE 3.—ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS

Types of operation by kinds of business—Continued
[Figures are for week ended October 21, 1939, except where such period is not representative. In such cases one week of representative employment is given]

LOS ANGELES

Table with columns: ESTABLISHMENTS REPORTING EMPLOYEES BY OCCUPATIONAL GROUPS, TOTAL EMPLOYEES REPORTED BY OCCUPATIONAL GROUPS, OFFICE AND CLERICAL EMPLOYEES, INSIDE SELLING EMPLOYEES, OUTSIDE SELLING EMPLOYEES, WAREHOUSE EMPLOYEES, and ALL OTHER. Rows include categories like SERVICE AND LIMITED-FUNCTION WHOLESALESMEN, MANUFACTURERS' SALES BRANCHES, MANUFACTURERS' SALES OFFICES, and AGENTS AND BROKERS.

x Withheld to avoid disclosure.

1 Includes 1 coal and coke; 19 flowers and nursery stock; 12 forest products (except lumber); 3 leather goods; 4 farms; and 14 miscellaneous kinds of business. 2 Includes 1 dry goods (specialty lines); 4 hardware; 3 petroleum and its products; and 15 all other products. 3 Includes 1 amusement and sporting goods; 1 automobile; 2 beer, wine, and liquors; 7 chemicals and paints; 8 clothing and furnishings; 1 drug and drug sundries (specialty lines); 7 dry goods (specialty lines); 5 electrical goods; 2 furniture and house furnishings; 1 jewelry; 10 paper and its products; 1 petroleum and its products; 6 plumbing and heating equipment and supplies; 1 tobacco and products (except leaf); and 13 all other products. 4 Includes 6 amusement and sporting goods; 10 drug and drug sundries; 7 farm products—raw materials; 2 farm supplies; 16 fur-niture and house furnishings; 17 hardware; 5 jewelry; 7 lumber and construction materials; 5 metals and metal work (except scrap); 7 paper and its products; 3 petroleum and its products; 6 plumbing and heating equipment and supplies; and 16 all other products.

TABLE 3.—ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS

Types of operation by kinds of business
 Figures are for week ended October 21, 1939, except where such period is not representative. In such cases one week of representative employment is given

MILWAUKEE

ESTABLISHMENTS REPORTING EMPLOYEES BY OCCUPATIONAL GROUPS	TOTAL EMPLOYEES REPORTED BY OCCUPATIONAL GROUPS			OFFICE AND CLERICAL EMPLOYEES			INSIDE SELLING EMPLOYEES			OUTSIDE SELLING EMPLOYEES			WAREHOUSE EMPLOYEES			ALL OTHER							
	Num-ber	Part-time		Num-ber of executives and salaried corporation officers	Full-time		Num-ber part-time	Full-time		Num-ber part-time	Full-time		Num-ber part-time	Full-time		Num-ber part-time	Full-time						
		Num-ber	Pay roll for week		Num-ber	Pay roll for week		Num-ber	Pay roll for week		Num-ber	Pay roll for week		Num-ber	Pay roll for week		Num-ber	Pay roll for week	Num-ber	Pay roll for week	Num-ber	Pay roll for week	
SERVICE AND LIMITED-FUNCTION WHOLESALERS	656	\$164,375	8,201	\$277,777	228	\$2,615	691	1,656	\$45,688	24	598	\$18,186	10	1,661	\$88,817	38	1,696	\$41,647	70	1,527	\$40,694	84	
Amusement and sporting goods	15	1,686	181	5,889	2	(x)	15	38	652	---	19	586	---	18	785	---	54	522	1	7	137	1	
Automotive	47	10,750	558	17,812	4	---	55	86	1,994	1	65	2,563	1	91	5,541	1	70	1,581	1	171	4,687	---	
Automobile (new and used)	4	7,159	175	5,568	---	---	8	50	855	---	54	941	---	27	1,012	---	10	1,87	---	64	1,755	---	
Automotive accessories and equipment	21	1,605	153	4,881	5	(x)	21	18	409	1	27	860	1	52	1,178	1	18	361	---	39	964	---	
All other	22	1,988	230	7,565	1	(x)	24	38	950	---	24	762	---	52	1,551	---	44	1,013	1	68	1,968	---	
Beer, wines, and liquors	40	10,767	598	14,541	15	131	41	87	1,871	2	4	147	---	166	8,665	5	74	2,226	4	44	983	2	
Beer and ale	18	8,900	130	4,525	4	23	14	20	1,877	---	1	(x)	---	44	1,828	---	19	525	5	32	850	1	
Wines and liquors	24	8,687	268	10,016	9	108	27	47	984	2	5	(x)	---	122	5,245	5	55	1,701	1	12	315	1	
Chemicals and paints	22	1,581	118	4,011	5	51	24	22	517	1	17	520	---	25	844	1	15	268	---	15	515	1	
Clothing and furnishings	21	2,584	159	5,789	15	318	27	55	817	1	22	885	---	45	1,605	10	28	509	2	6	130	2	
Coal and coke	11	15,602	614	22,691	---	---	21	101	5,246	---	---	---	---	82	3,451	---	24	912	---	368	12,695	---	
Drugs (general line)	5	5,078	285	8,881	1	(x)	20	82	2,059	1	29	658	---	44	1,941	---	85	2,517	---	25	461	---	
Drugs and drug sundries (specialty line)	4																						
Electrical goods	37	12,252	555	21,187	15	126	57	169	4,411	1	82	1,924	2	151	6,535	---	78	2,132	5	60	1,902	5	
Electrical merchandise (general line)	5	5,570	197	7,965	---	---	12	69	2,001	---	51	995	---	47	2,470	---	57	1,141	---	1	(x)	---	
Radios and equipment	9	2,529	120	4,728	5	54	15	55	791	---	15	581	2	21	1,192	---	289	9	289	1	51	940	2
All other	23	4,355	258	6,496	8	92	52	67	1,819	1	16	548	---	65	2,671	---	30	702	4	26	(x)	3	
Farm products—raw materials	10	5,815	106	4,829	9	188	15	18	555	1	2	(x)	---	5	115	---	85	2,008	8	5	137	---	
Farm products—consumer goods	55	18,188	449	14,890	12	95	75	60	1,528	---	56	1,847	---	61	2,658	---	119	2,928	1	78	1,998	11	
Fruits and vegetables (fresh)	55	10,724	245	7,361	10	(x)	43	58	795	---	45	1,451	---	15	607	---	81	1,618	1	45	1,067	9	
All other	20	5,464	204	7,509	2	(x)	32	24	555	---	11	596	---	48	1,851	---	58	1,508	---	35	911	2	
Farm supplies	6	(x)	114	5,925	---	---	16	34	1,141	---	---	---	---	7	350	---	57	1,280	---	---	---	---	
Furniture and house furnishings	15	2,009	114	4,104	7	134	11	24	525	1	17	649	---	14	765	---	25	742	3	23	481	3	
Groceries (general line)	11	13,468	581	19,132	11	72	28	148	3,524	1	19	731	---	129	5,060	---	205	5,679	1	56	1,787	9	
Groceries and foods (specialty line)	67	6,514	442	12,628	18	195	70	55	1,175	1	62	1,617	1	129	5,633	---	55	1,077	7	75	1,795	9	
Meats and provisions	14	2,082	118	5,589	5	56	15	12	246	---	42	1,182	---	15	373	---	4	107	1	30	825	2	
All other	53	4,242	328	9,059	15	137	55	43	927	1	20	455	1	116	3,260	---	49	970	6	45	988	7	
Hardware	14	8,692	475	15,978	7	60	31	181	4,648	1	25	775	---	77	3,542	---	159	5,968	---	22	565	6	
Lumber and construction materials	19	2,341	156	5,655	5	61	22	41	1,124	---	3	148	---	22	1,110	---	22	631	---	46	1,598	5	
Machinery—equipment—supplies	92	17,465	1,155	42,135	40	865	141	325	8,583	4	78	2,210	3	278	11,797	5	217	5,508	15	116	2,926	13	
Commercial equipment and supplies	18	2,515	168	8,352	5	57	19	48	1,256	---	21	565	---	26	1,170	---	32	796	---	24	559	3	
Industrial machinery, equipment, and supplies	42	9,698	589	21,514	19	385	78	157	5,945	---	17	576	---	130	5,604	3	135	3,884	13	51	1,407	5	
Service equipment and supplies	16	2,455	184	6,276	3	19	20	45	1,152	3	21	535	---	65	2,485	---	26	510	---	9	178	---	
All other	18	2,795	235	8,213	13	222	24	77	2,250	1	19	538	3	59	2,540	---	24	618	2	32	782	7	
Metals and metal work (except scrap)	8	2,456	104	4,357	3	24	10	25	687	---	5	188	---	12	674	---	40	1,171	2	12	575	1	
Paper and its products	30	5,092	575	12,243	14	101	57	132	2,588	1	12	491	---	133	4,715	10	43	1,049	2	16	361	1	
Wrapping or coarse paper and products	17	1,902	158	5,183	7	52	20	28	582	1	2	(x)	---	92	1,698	3	16	591	2	15	298	1	
Printing and writing paper	8	2,575	114	4,549	---	---	10	29	714	---	---	---	---	36	1,676	---	98	659	---	2	(x)	---	
Stationery and stationery supplies	5	615	103	2,511	7	48	7	78	1,522	---	---	---	---	15	558	7	---	---	---	3	(x)	---	

For footnotes, see end of table.

TABLE 3.—ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS

Types of operation by kinds of business—Continued
 Figures are for week ended October 21, 1939, except where such period is not representative. In such cases one week of representative employment is given

MILWAUKEE	TYPE OF OPERATION KIND OF BUSINESS	ESTABLISHMENTS REPORTING EMPLOYEES BY OCCUPATIONAL GROUPS				TOTAL EMPLOYEES REPORTED BY OCCUPATIONAL GROUPS				OFFICE AND CLERICAL EMPLOYEES				INSIDE SELLING EMPLOYEES				OUTSIDE SELLING EMPLOYEES				WAREHOUSE EMPLOYEES				ALL OTHER			
		Num-ber	Sales (add 000)	Full-time		Part-time		Num-ber of executives and salaried corporation officers	Full-time		Num-ber of part-time	Full-time		Num-ber of part-time	Full-time		Num-ber of part-time	Full-time		Num-ber of part-time	Full-time		Num-ber of part-time	Full-time		Num-ber of part-time			
				Num-ber	Pay roll for week	Num-ber	Pay roll for week		Num-ber	Pay roll for week		Num-ber	Pay roll for week		Num-ber	Pay roll for week		Num-ber	Pay roll for week		Num-ber	Pay roll for week		Num-ber	Pay roll for week		Num-ber	Pay roll for week	Num-ber
SERVICE AND LIMITED-FUNCTION WHOLESALERS—Con.																													
18	\$3,654	283	\$9,601	8	\$56	38	89	\$1,882	21	\$655	55	\$2,049	62	\$1,713	8	23	\$484												
10	2,297	146	5,103			19	42	1,074	12	417	27	1,182	26	701		20	398												
8	1,327	117	3,698	8	56	19	24	608	9	288	25	987	38	1,012	8	3	88												
12	10,489	172	5,427	2	(x)	27	50	598	10	232	58	2,074	26	534	2	21	334												
47	5,824	475	11,452	18	252	49	27	587	2	110	5	137	141	2,138	3	247	5,279												
18	2,476	137	4,903	8	173	19	13	287	2	(x)	2	(x)	9	254		94	2,518												
15	1,671	189	3,867	5	48	10	6	128	4	(x)	4	(x)	76	1,042	3	96	1,718												
14	1,677	142	3,182	3	31	20	8	192	2		1	(x)	56	840		57	1,045												
56	(x)	408	13,864	23	210	67	94	1,954	44	(x)	80	2,989	50	977	5	73	1,510												
MANUFACTURERS: SALES BRANCHES (With stocks)																													
111	59,235	2,030	76,715	61	980	83	542	15,390	11	3,675	607	29,824	1	405	11,794	8	502	9,137											
7	2,945	134	4,999	24	359	3	75	2,081	1	(x)	25	1,851	23	551		7	152												
16	(x)	354	15,597	8	203	26	107	5,708	2	752	95	4,878	59	1,947	1	54	1,779												
4	(x)	124	5,467	3	39		42	1,939			162	6,208	10	385		85	1,465												
21	(x)	454	14,909	2	(x)	5	64	1,698	40	1,588	24	6,258	1	797		1	2,165												
7	3,859	289	9,850	3	13	7	59	1,752	1	10	58	2,851	108	2,797		17	862												
25	5,089	272	10,909	6	102	18	64	1,537	6	145	99	5,065	24	684		82	2,121												
31	(x)	433	15,104	15	(x)	24	131	3,419	8	21	147	5,958	81	2,026	4	29	825												
MANUFACTURERS: SALES OFFICES (Without stocks)																													
42	51,025	285	13,425	9	163	4	90	2,833	2	318	137	9,083	1			25	691												
PETROLEUM BULK STATIONS:																													
19	10,759	273	10,574	21	259	16	34	1,088			48	2,502	5	100	3,571		75	2,316											
AGENTS AND BROKERS:																													
114	60,610	551	29,239	61	887	121	167	4,019	12		130	6,952	15			113	3,042												
23	22,758	117	5,563	25	259	30	49	1,159	3		28	1,454	3			10	252												
34	3,228	125	6,501	12	139	27	32	645	3		43	2,927	9			23	874												
57	34,628	289	14,375	24	299	64	86	2,215	8		59	2,571	3			60	2,106												

x Withheld to avoid disclosure.
 1 Includes 13 dry goods (specialty lines); 6 jewelry; 11 petroleum and its products; and 28 all other products.
 2 Includes 5 chemicals and paints; 1 clothing and furnishings; 1 dry goods (specialty lines); 4 furniture and house furnishings; 1 hardware; 4 metals and metal work (except scrap); 4 paper and its products; 6 plumbing and heating equipment and supplies; and 5 all other products.
 3 Includes 1 amusement and sporting goods; 1 bear, wines, and liquors; 1 chemicals and paints; 1 clothing and furnishings; 1 coal and coke; 6 electrical goods; 8 farm products—raw materials; 9 farm products—consumer goods; 1 farm supplies; 1 furniture and house furnishings; 1 hardware; 1 jewelry; 5 lumber and construction materials; 5 metals and metal work (except scrap); 1 paper and its products; 7 plumbing and heating equipment and supplies; 1 waste materials; and 8 all other products.

TABLE 3.—ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS
TYPES OF OPERATION BY KINDS OF BUSINESS—Continued

Table with columns: TYPE OF OPERATION, KIND OF BUSINESS, ESTABLISHMENTS REPORTING EMPLOYEES BY OCCUPATIONAL GROUPS, TOTAL EMPLOYEES REPORTED BY OCCUPATIONAL GROUPS, OFFICE AND CLERICAL EMPLOYEES, INSIDE SELLING EMPLOYEES, OUTSIDE SELLING EMPLOYEES, WAREHOUSE EMPLOYEES, ALL OTHER. Rows include categories like Farm products, Groceries, Lumber, and Machinery.

NEW YORK CITY

[Figures are for week ended October 21, 1939, except where such period is not representative. In such cases one week of representative employment is given]

For footnotes, see end of table.

TABLE 3.—ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS

Types of operation by kinds of business—Continued
 Figures are for week ended October 21, 1939, except where such period is not representative. In such cases one week of representative employment is given.

NEW YORK CITY	TYPE OF OPERATION KIND OF BUSINESS	ESTABLISH- MENTS RE- PORTING EM- PLOYEES BY OCCUPATIONAL GROUPS		TOTAL EMPLOYEES REPORTED BY OCCUPATIONAL GROUPS		OFFICE AND CLER- ICAL EMPLOYEES		INSIDE SELLING EMPLOYEES		OUTSIDE SELLING EMPLOYEES		WAREHOUSE EMPLOYEES		ALL OTHER	
		Num- ber	Sales (add 000)	Full-time Pay roll for week	Part-time Num- ber	Num- ber of execu- tives and salaried corpo- ration officers	Num- ber of part- time	Full-time Pay roll for week	Num- ber of part- time	Full-time Pay roll for week	Num- ber of part- time	Full-time Pay roll for week	Num- ber of part- time	Full-time Pay roll for week	Num- ber of part- time
	SERVICES AND LIMITED-FUNCTION WHOLESALERS—Con.														
	Machinery—equipment—supplies—Con.														
	Professional equipment and supplies.														
	Dental supply houses.														
	Religious supply houses.														
	School equipment and supplies.														
	Surgical, medical, and hospital.														
	All other.														
	Services—equipment and supplies:														
	Barber and beauty supply houses.														
	Laundry and dry cleaning.														
	Upholsterers' supplies.														
	All other.														
	Metal and metal work (except scrap).														
	Building metal work.														
	Iron and steel products (general line).														
	Iron and steel products (semi-finished).														
	Iron and steel products (flat).														
	Copper.														
	All other.														
	Paper and its products.														
	Wrapping or coarse paper and products.														
	Printing and writing papers.														
	Stationery and stationery supplies.														
	Wallpaper.														
	Petroleum and its products.														
	Plumbing and heating equipment and supplies.														
	Plumbing and heating (general line).														
	Heating (including stoves and ranges).														
	Plumbing fixtures, equipment, and supplies.														
	All other.														
	Tobacco and products (except leaf).														
	Waste materials.														
	Iron and steel scrap.														
	Waste paper, rags, and rubber.														
	Non-ferrous metals.														
	All other.														
	All other products.														
	Books, periodicals, and newspapers.														
	Flowers and nursery stock.														
	Forest products (except lumber).														
	General merchandise.														
	Leather and shoe findings.														
	Leather goods.														
	Oils and greases (animal and vegetable).														
	Optical goods.														
	Textiles and materials (other than dry goods).														
	Yarns.														
	Miscellaneous kinds of business.														
	MANUFACTURERS' SALES BRANCHES (with etocks)														
	Amusement and sporting goods.														
	Automotive.														
	Beer, wines, and liquors.														
	Chemicals and paints.														
	Clothing and furnishings.														
	Drugs and drug sundries (specialty lines).														
	Dry goods (specialty lines).														
	Electrical goods.														

For footnotes, see end of table.

TABLE 3.—ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS

PHILADELPHIA
 TYPES OF OPERATION BY KINDS OF BUSINESS
 (Figures are for week ended October 21, 1939, except where such period is not representative. In such cases one week of representative employment is given)

ESTABLISHMENTS REPORTING EMPLOYMENT BY OCCUPATIONAL GROUPS	TOTAL EMPLOYEES REPORTED BY OCCUPATIONAL GROUPS		Num-ber of execu-tives and salaried corpo-ration officers	OFFICE AND CLERICAL EMPLOYEES		INSIDE SELLING EMPLOYEES		OUTSIDE SELLING EMPLOYEES		WAREHOUSE EMPLOYEES		ALL OTHER										
	Num-ber	Sales (add 000)		Part-time		Full-time		Full-time		Full-time		Full-time										
				Num-ber	Pay roll for week	Num-ber	Pay roll for week	Num-ber	Pay roll for week	Num-ber	Pay roll for week	Num-ber	Pay roll for week									
SEWICE AND LIMITED-FUNCTION WHOLESALERS.....	1,856	\$583,655	22,054	\$715,098	677	\$9,845	1,426	4,947	\$125,564	82	2,155	\$64,495	28	3,872	\$188,083	81	5,293	\$122,248	142	4,361	\$105,574	364
Amusement and sporting goods.....	27	7,298	348	11,807	11	30	28	93	2,018	2	40	1,186	1	87	3,237	---	95	1,845	---	27	480	8
Automotive.....	97	49,625	1,248	39,651	27	439	61	291	7,815	2	139	4,225	---	210	9,449	---	205	4,840	---	340	8,282	25
Automobiles (new and used).....	8	(x)	358	11,678	15	179	14	134	3,989	2	29	1,181	---	35	2,181	---	7	210	---	170	3,088	13
Automotive accessories and equipment.....	36	2,998	312	8,964	1	(x)	21	52	1,391	---	55	1,448	---	52	1,854	---	62	1,278	---	117	1,674	1
Automotive parts.....	35	5,697	425	13,069	2	(x)	16	71	2,002	---	43	1,353	---	74	3,570	---	38	2,566	---	121	2,775	2
All other.....	18	(x)	173	4,940	9	234	6	34	653	---	12	499	---	49	1,764	---	36	806	---	32	757	9
Beer, wines, and liquors.....	65	8,650	361	10,442	42	740	17	41	950	---	8	224	---	121	3,334	---	98	2,378	---	78	1,580	7
Chemicals and paints.....	28	4,846	208	8,195	2	(x)	31	46	1,143	---	9	182	1	62	2,878	---	36	986	---	24	901	1
Clothing and furnishings.....	109	18,647	708	20,811	18	239	65	142	2,848	2	161	3,947	2	180	6,717	4	116	2,282	4	43	847	6
Men's and boys'.....	29	3,709	137	4,241	3	106	14	26	572	1	22	1,386	---	35	1,386	---	21	396	---	19	456	1
Women's and children's.....	10	2,914	137	4,014	3	40	12	26	485	---	53	1,406	---	20	390	---	21	396	---	3	47	1
Hosiery and millinery supplies.....	18	1,286	89	2,168	2	(x)	6	14	232	---	36	683	---	15	473	---	9	145	---	5	136	1
Shoes and other footwear.....	34	7,653	241	7,709	3	40	31	54	1,084	1	21	691	---	78	3,097	2	52	1,032	---	5	82	---
All other.....	17	2,955	104	2,679	2	(x)	5	22	425	---	27	635	1	32	1,059	---	13	323	---	7	128	1
Coal and coke.....	30	25,925	319	17,950	14	356	48	144	4,751	2	6	655	---	73	4,756	6	16	402	2	31	985	4
Drugs (general line).....	3	12,386	586	19,040	---	---	18	160	4,210	---	3	100	---	35	2,309	---	---	7,987	---	70	2,360	---
Drugs and drug sundries (specialty lines).....	20	3,247	207	5,731	9	89	20	48	1,329	---	11	285	1	43	1,220	1	---	1,114	---	29	656	7
Dry goods (general line).....	4	3,128	186	6,202	4	97	2	58	1,570	---	40	1,218	---	50	2,047	4	---	412	---	20	(x)	---
Dry goods (specialty lines).....	102	22,247	898	23,689	31	326	50	194	4,116	6	137	3,452	5	138	6,052	3	245	3,747	3	134	2,118	14
Hosiery and lingerie.....	37	8,736	308	7,403	20	206	20	58	1,107	6	33	701	---	28	1,305	---	61	1,110	2	102	1,609	12
Notions.....	13	3,455	232	5,899	2	(x)	8	44	853	---	18	486	---	25	1,500	---	131	1,658	1	6	148	1
All other.....	52	10,056	361	10,327	9	(x)	22	92	2,056	---	83	2,255	5	85	3,247	3	53	979	---	28	361	1
Electrical goods.....	71	29,458	1,360	54,008	19	185	72	413	11,501	1	160	4,722	5	319	17,249	---	229	6,167	3	187	5,398	10
Electrical merchandise (general line).....	9	12,551	547	21,225	4	20	18	204	5,530	---	70	2,111	4	121	6,034	---	117	3,646	---	17	545	---
Wiring supplies and construction materials.....	33	3,823	227	6,762	4	22	22	44	814	1	48	1,228	1	32	1,343	---	53	1,032	---	27	476	2
Radios and equipment.....	9	3,428	179	6,954	3	58	11	65	1,862	---	23	879	---	34	2,683	---	23	486	---	23	523	3
Refrigerators and equipment (household).....	3	3,793	201	9,824	---	---	5	38	2,968	---	6	140	---	70	3,782	---	7	236	---	55	1,903	---
All other.....	17	3,793	226	9,243	8	85	16	44	1,107	---	10	286	---	62	3,407	---	29	787	---	65	1,951	5
Farm products—raw materials.....	22	26,764	164	8,215	---	---	26	71	2,293	---	6	254	---	23	1,529	---	29	654	---	9	224	---
Farm products—consumer goods.....	179	49,255	1,288	37,100	35	360	61	231	5,735	2	302	9,789	4	107	3,985	2	187	4,187	3	400	9,490	24
Dairy and poultry products.....	46	(x)	538	18,464	7	100	30	101	2,970	---	63	1,866	1	74	2,466	1	84	1,862	---	186	5,141	2
Poultry and poultry products.....	15	2,970	144	2,979	---	---	7	9	176	---	11	388	---	5	140	---	48	897	---	84	897	---
Fruits and vegetables (fresh).....	118	(x)	806	18,057	28	280	24	121	2,889	2	228	7,555	3	28	1,379	1	55	1,618	---	150	3,452	22
Farm supplies.....	11	3,006	96	2,601	4	27	6	31	799	1	2	(x)	---	11	481	---	39	756	---	10	211	1
Furniture and house furnishings.....	82	14,751	722	22,776	21	258	52	183	3,988	3	113	3,354	---	137	6,087	1	136	2,971	4	101	1,997	13
Floor coverings.....	22	7,989	326	10,553	3	26	27	88	1,902	---	48	1,355	---	72	3,106	---	70	1,560	---	21	465	3
Furniture (household).....	18	1,680	106	3,164	3	12	6	29	638	2	18	578	---	12	448	---	23	448	---	16	369	---
House furnishings (except as specified).....	23	2,715	159	4,327	7	86	8	36	757	---	31	993	---	28	1,001	---	27	553	---	31	600	6
All other.....	19	2,457	131	4,732	8	134	11	30	691	1	16	427	---	27	1,480	1	16	410	---	31	563	4

For footnotes, see end of table.

TABLE 3.—ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS

PHILADELPHIA
 TYPES OF OPERATION BY KINDS OF BUSINESS—Continued
 (Figures are for week ended October 21, 1939, except where such period is not representative. In such cases one week of representative employment is given)

ESTABLISHMENTS REPORTING EMPLOYEES BY OCCUPATIONAL GROUPS	TOTAL EMPLOYEES REPORTED BY OCCUPATIONAL GROUPS			OFFICE AND CLERICAL EMPLOYEES			INSIDE SELLING EMPLOYEES			OUTSIDE SELLING EMPLOYEES			WAREHOUSE EMPLOYEES			ALL OTHER		
	Num-ber	Sales (add 000)	Part-time	Num-ber of executives and salaried officers	Full-time		Num-ber of part-time	Full-time		Num-ber of part-time	Full-time		Num-ber of part-time	Full-time		Num-ber of part-time	Full-time	
					Num-ber	Pay roll for week		Num-ber	Pay roll for week		Num-ber	Pay roll for week		Num-ber	Pay roll for week		Num-ber	Pay roll for week
SERVICE AND LIMITED-FUNCTION WHOLESALERS—Con.																		
28	\$56,957	1,021	6	44	231	\$5,684	1	23	\$749	---	192	\$5,756	---	367	\$9,564	4	174	\$6,227
20	9,253	349	3	16	74	1,651	1	23	749	---	84	2,728	---	91	2,129	1	61	1,752
5	10,109	377	3	6	75	2,232	---	---	---	---	86	2,565	---	163	3,791	3	47	1,862
3	17,595	295	---	22	82	2,021	---	---	---	---	12	465	---	113	3,444	---	66	2,633
Groceries and foods (specialty lines).....																		
195	42,707	2,064	132	139	330	7,904	4	192	5,366	7	524	17,541	5	421	10,060	10	458	11,636
6	2,142	147	---	7	40	933	---	---	---	---	46	1,550	---	22	515	---	32	743
16	2,495	121	---	6	22	539	---	6	148	---	37	1,591	---	32	619	---	18	547
22	2,172	147	4	38	7	19	308	2	26	641	1	48	977	23	375	---	22	519
31	4,706	249	38	826	45	1,278	1	75	2,380	2	36	1,496	---	22	687	---	55	1,272
47	12,699	504	17	210	42	71	1,621	1	58	1,797	4	58	2,048	3	96	2,816	1	179
75	18,495	896	73	792	59	133	3,228	---	25	600	---	299	10,077	2	226	4,948	9	154
Hardware.....																		
21	5,553	497	1	22	142	2,823	1	34	860	---	126	6,480	---	147	2,523	---	26	464
Jewelry.....																		
37	5,773	263	10	111	89	1,883	5	66	2,286	1	42	3,064	3	13	260	---	32	872
8	2,893	121	---	5	40	880	---	36	1,451	---	25	2,226	---	5	143	---	10	260
29	2,780	142	10	111	49	1,045	5	30	835	1	17	656	3	8	117	---	22	612
Lumber and construction materials.....																		
65	19,751	748	28	391	147	4,005	3	19	703	---	118	5,827	1	241	6,649	10	152	4,203
28	12,468	334	11	110	39	74	2,068	1	5	278	---	58	3,364	85	1,879	6	75	1,879
6	1,208	132	4,902	2	17	468	---	2	(x)	---	19	756	---	75	2,686	---	14	820
31	6,058	282	6	27	56	1,472	2	12	(x)	---	41	1,707	1	61	1,827	2	65	1,704
Machinery—equipment—supplies.....																		
189	28,776	2,130	24	391	596	15,562	3	229	6,017	---	446	19,655	---	365	6,970	5	319	7,110
23	3,027	183	2	14	43	988	---	20	524	---	20	918	---	28	547	---	38	1,379
87	15,430	1,032	16	298	299	6,371	2	55	1,645	---	220	10,043	---	246	5,879	4	136	3,305
20	3,407	305	---	19	86	2,219	---	60	1,478	---	41	1,705	---	35	660	---	64	1,539
50	5,250	480	3	18	103	2,172	---	56	1,554	---	146	5,087	---	62	1,274	---	55	905
9	1,662	160	3	18	65	1,612	1	36	816	---	19	1,802	---	14	360	---	6	122
Metals and metal work (except scrap).....																		
35	21,162	695	40	615	183	5,614	3	31	1,376	---	101	6,123	---	390	11,168	15	137	3,998
3	(x)	323	21	425	75	2,465	2	13	471	---	38	2,842	---	162	4,624	---	31	1,039
6	4,564	281	10,680	9	49	1,386	1	11	562	---	32	1,885	---	135	4,191	6	41	1,271
9	2,000	146	5,025	1	15	744	---	3	96	---	16	941	---	46	1,008	1	41	1,271
15	(x)	145	9	11	31	969	---	4	227	---	15	787	---	50	1,145	8	34	634
Paper and its products.....																		
103	20,694	1,509	43	681	305	6,602	2	156	3,874	---	312	15,031	20	312	6,766	7	130	2,507
40	6,949	481	16,139	22	115	2,500	2	25	618	---	145	6,373	10	114	2,896	7	54	807
19	9,026	560	23,418	42	123	3,151	---	61	1,602	---	157	6,140	---	169	3,685	---	36	1,029
44	2,719	238	6,240	21	65	1,151	---	70	1,654	---	10	318	---	29	595	---	40	671
Plumbing and heating equipment and supplies.....																		
76	12,979	761	15	246	169	4,697	4	68	2,404	---	113	4,543	3	174	4,469	2	123	3,631
33	7,263	385	3	32	168	2,785	1	40	1,963	---	56	2,781	---	104	2,857	1	45	1,558
21	5,074	176	6,037	5	71	1,073	2	20	473	---	18	781	---	26	862	1	45	1,558
24	2,657	220	7	143	36	689	1	28	862	---	36	1,379	1	44	1,180	---	33	1,040
Tobacco and products (except leaf).....																		
40	31,091	520	15	67	104	2,242	1	49	1,105	1	154	5,405	1	112	2,340	2	77	1,623

For footnotes, see end of table.

TABLE 3.—ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS

FIGURES ARE FOR WEEK ENDED OCTOBER 21, 1939, EXCEPT WHERE SUCH PERIOD IS NOT REPRESENTATIVE. IN SUCH CASES ONE WEEK OF REPRESENTATIVE EMPLOYMENT IS GIVEN

PITTSBURGH

ESTABLISHMENTS REPORTING EMPLOYEES BY OCCUPATIONAL GROUPS	TOTAL EMPLOYEES REPORTED BY OCCUPATIONAL GROUPS		OFFICE AND CLERICAL EMPLOYEES		INSIDE SELLING EMPLOYEES		OUTSIDE SELLING EMPLOYEES		WAREHOUSE EMPLOYEES		ALL OTHER											
	Num-ber	Sales (add 000)	Num-ber	Part-time	Num-ber of executives and salaried corporation officers	Full-time		Full-time		Full-time		Full-time										
						Num-ber	Pay roll for week	Num-ber	Pay roll for week	Num-ber	Pay roll for week	Num-ber	Pay roll for week									
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	790	\$2,885,993	11,603	357	659	2,752	\$70,648	61	1,164	\$35,751	30	2,529	\$101,095	74	2,655	\$70,003	80	2,044	\$52,554	112		
Amusement and sporting goods.....	19	2,752	171	2	16	47	1,060	1	23	648	—	41	1,845	—	25	557	—	19	430	1		
Automobiles.....	52	47,163	1,126	31	58	232	5,772	2	152	4,771	2	198	9,199	—	178	5,078	1	308	8,035	22		
Automobiles (new and used).....	10	(x)	135	2	27	230	3,633	6	44	1,437	—	79	3,683	—	94	3,763	—	163	4,181	—		
Automotive accessories and equipment.....	21	3,584	265	1	14	49	1,145	—	59	9,271	—	66	3,277	—	35	838	—	44	1,387	1		
All other.....	21	(x)	321	28	17	50	10,199	4	49	1,622	2	53	2,129	—	51	1,682	—	101	2,487	21		
Beer, wines, and liquors.....	43	5,727	183	13	118	7	29	528	—	6	159	—	33	890	1	24	629	2	84	2,129	10	
Chemicals and paints.....	15	3,449	205	15	106	24	68	2,373	—	22	603	—	45	1,829	13	21	363	2	25	1,019	—	
Clothing and furnishings.....	52	11,095	577	4	22	70	1,832	—	131	3,535	3	67	3,004	—	42	859	—	46	1,134	1		
Men's and boys'.....	27	4,810	177	1	9	31	659	—	61	1,577	—	41	1,775	—	6	127	—	29	785	1		
All other.....	25	6,285	200	3	12	39	1,173	—	70	2,006	3	26	1,231	—	36	732	—	17	349	—		
Drugs (general line).....	3	8,017	441	2	13	123	3,086	—	35	904	—	55	2,175	2	178	3,689	—	37	956	—		
Drugs and drug sundries (specialty lines).....	8																					
Dry goods (general line).....	1	5,468	317	—	8	47	1,023	—	124	2,956	—	49	2,321	—	55	1,291	—	34	590	—		
Dry goods (specialty lines).....	12																					
Electrical goods.....	37	19,095	977	42	52	269	7,298	6	104	3,959	—	185	10,682	25	184	5,356	4	173	3,498	7		
Electrical merchandise (general line).....	5	5,992	240	—	8	30	2,948	—	39	1,530	—	46	2,963	—	40	1,519	—	17	499	—		
Wiring supplies and construction materials.....	14	2,678	128	5	20	97	3,041	—	18	675	—	25	949	5	28	517	—	11	302	—		
Radios and equipment.....	5	3,134	168	6,518	29	16	43	970	—	16	506	—	30	1,699	—	31	866	—	52	938	5	
Refrigerators and equipment (household).....	3	3,475	203	7,982	24	758	11,802	—	15	566	—	39	2,400	20	66	1,653	4	3	60	—		
All other.....	10	5,816	238	8	53	8	9,747	6	16	682	—	45	2,671	—	27	821	—	110	1,699	2		
Farm products—consumer goods.....	103	41,403	1,480	65	43	237	5,610	17	133	4,192	14	354	10,575	3	397	12,202	17	316	9,806	14		
Dairy and poultry products.....	29	11,188	910	27	408	11	2,797	15	22	413	4	307	8,799	—	234	7,544	6	219	7,280	2		
Fruits and vegetables (fresh).....	74	30,215	570	38	528	26	126	2,813	2	111	3,779	10	47	1,776	3	163	4,658	11	97	2,526	12	
Farm supplies.....	7	2,874	146	10	103	9	43	1,099	—	2	(x)	—	35	1,321	4	5	125	—	52	1,943	6	
Furniture and house furnishings.....	22	7,902	324	12,172	4	55	19	97	2,310	—	30	978	1	53	3,932	1	92	2,077	—	33	737	2
Floor coverings.....	7	3,450	123	4,512	2	(x)	13	31	782	—	5	260	—	20	978	1	39	703	—	15	318	1
All other.....	15	4,452	201	7,660	2	(x)	6	66	1,518	—	25	718	1	33	2,954	—	53	1,374	—	18	419	1
Groceries (general line).....	25	(x)	327	10,266	12	227	16	63	1,339	2	18	548	—	98	3,758	1	104	2,651	5	28	904	4
Not sponsoring cooperative or voluntary groups.....	19	(x)	203	6,482	4	78	10	385	1	10	368	—	64	2,500	1	67	1,671	—	14	368	2	
All other.....	6	4,308	124	3,944	6	149	6	25	584	1	8	180	—	34	1,256	—	37	960	5	14	516	2
Groceries and foods (specialty lines).....	77	14,717	720	22,141	21	151	32	122	2,701	1	62	1,629	3	222	1,152	—	146	3,819	1	136	3,267	16
Meats and provisions.....	17	2,494	151	5,155	2	(x)	6	19	432	—	15	403	—	123	765	—	40	1,375	—	46	1,531	1
All other.....	60	12,223	569	16,986	19	(x)	26	103	2,269	1	47	1,226	2	199	7,369	—	106	2,444	1	86	1,956	15
Hardware.....	10	4,979	363	12,049	5	81	26	105	2,265	1	64	1,893	4	65	2,615	—	108	2,468	—	17	414	—
Jewelry.....	12	(x)	120	4,539	2	(x)	14	36	780	1	15	406	1	31	1,520	—	7	120	—	17	353	—
Lumber and construction materials.....	41	14,672	470	20,830	27	342	67	120	3,686	5	5	(x)	—	81	4,657	8	121	3,977	9	76	2,087	5
Lumber.....	18	7,473	170	8,204	10	133	31	50	1,689	4	1	(x)	—	49	2,742	6	7	192	—	33	511	—
All other.....	23	7,199	300	12,626	17	209	36	70	1,997	1	4	(x)	—	33	1,915	2	114	3,785	9	43	1,586	5
Machinery—equipment—supplies.....	100	26,051	1,550	89,059	19	186	111	499	12,907	6	120	4,545	—	325	15,336	5	232	8,808	2	163	3,665	6
Industrial machinery, equipment, and supplies.....	48	18,559	886	35,801	10	115	67	238	7,994	3	55	2,786	—	185	9,527	4	202	5,339	1	99	2,320	2
Professional equipment and supplies.....	11	2,893	273	6,256	2	(x)	14	104	2,617	—	32	899	—	31	1,166	—	74	1,896	—	18	539	1
Service equipment and supplies.....	21	2,206	216	7,307	3	21	14	49	1,245	—	23	588	—	85	2,991	—	16	403	—	29	584	3
All other.....	20	2,393	175	5,695	4	(x)	16	48	1,051	3	10	272	—	44	1,652	—	40	1,120	—	17	423	—
Metals and metal work (except scrap).....	12	5,160	256	9,813	8	99	17	84	2,163	4	14	574	—	44	1,970	—	85	2,796	3	12	278	1

For footnotes, see end of table.

TABLE 3.—ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS

Types of operation by kinds of business—Continued
 (Figures are for week ended October 21, 1939, except where such period is not representative. In such cases one week of representative employment is given)

PITTSBURGH

TYPE OF OPERATION KIND OF BUSINESS	ESTABLISH- MENTS RE- PORTING EM- PLOYEES BY OCCUPATIONAL GROUPS		TOTAL EMPLOYEES REPORTED BY OCCUPATIONAL GROUPS		OFFICE AND CLER- ICAL EMPLOYEES		INSIDE SELLING EMPLOYEES		OUTSIDE SELLING EMPLOYEES		WAREHOUSE EMPLOYEES		ALL OTHER		
	Num- ber	Sales (add 000)	Part-time		Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time	
			Num- ber	Pay roll for week	Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week
SEVICES AND LIMITED-FUNCTION WHOLESALERS—Con.															
Paper and its products	28	\$10,938	508	\$19,176	27	\$182	23	130	\$3,583	4	47	\$1,330	---	---	---
Wrapping or coarse paper and products	10	3,942	175	7,265	4	28	8	44	1,193	---	3	57	2,925	2	14
All other	18	6,996	333	11,911	23	154	15	88	2,390	4	44	1,655	---	---	---
Plumbing and heating equipment and supplies	24	4,438	329	11,782	19	329	23	102	3,246	3	24	787	64	2,657	1
Plumbing and heating (general line)	3	1,559	108	4,234	1	40	6	40	1,822	---	19	908	38	1,168	1
Heating (including stoves and ranges)	7	1,368	108	3,820	18	299	7	30	980	2	7	239	21	827	7
All other	14	1,511	113	3,728	2	(x)	10	32	944	1	17	548	24	922	1
Tobacco and products (except leaf)	11	13,754	252	8,153	5	82	10	54	1,408	1	11	300	68	3,010	---
Waste materials	28	2,805	301	8,292	15	134	12	18	399	---	5	144	3	99	---
Iron and steel scrap	9	1,188	118	2,370	---	---	7	5	109	---	1	(x)	1	(x)	---
All other	19	1,617	183	3,922	15	134	5	11	290	---	4	(x)	2	(x)	---
All other ¹	48	22,088	640	18,212	9	104	38	159	4,122	3	17	568	82	3,104	2
MANUFACTURERS' SALES BRANCHES (With stocks)	204	174,182	4,927	208,576	187	2,502	85	1,373	44,016	19	149	7,057	2	1,878	13
Amusement and sporting goods	8	5,466	222	7,528	28	485	7	121	3,228	4	4	207	35	2,141	---
Automotive	22	18,388	689	30,354	14	155	20	181	5,955	9	27	1,379	187	11,182	44
Chemicals and paints	18	12,398	226	10,002	2	(x)	2	64	2,990	1	16	585	85	4,999	129
Electrical goods	10	25,901	469	21,803	1	(x)	2	227	7,988	1	1	(x)	117	9,216	43
Groceries and foods (specialty lines)	26	(x)	1,289	50,029	78	1,188	9	258	7,291	1	52	3,007	613	26,827	188
Lumber and construction materials	5	(x)	281	15,090	9	161	4	72	5,096	1	5	114	51	4,087	140
Machinery—equipment—supplies	58	17,964	745	37,840	10	130	22	170	5,404	1	17	625	500	21,207	53
Metals and metal work (except scrap)	12	9,504	369	14,571	11	188	8	134	4,926	5	10	399	43	2,813	166
Plumbing and heating equipment and supplies	13	7,585	280	9,892	3	63	5	85	2,806	---	7	273	87	4,359	1
All other ²	32	9,715	358	13,187	11	127	6	61	1,632	---	12	(x)	160	7,447	3
MANUFACTURERS' SALES OFFICES (Without stocks)	112	170,085	1,043	57,008	7	195	18	364	13,312	3	34	2,467	562	37,188	---
Lumber and construction materials	9	7,811	117	6,339	---	---	2	42	1,819	---	1	(x)	68	4,211	---
Machinery—equipment—supplies	31	8,813	165	9,035	---	---	2	55	7,191	---	---	---	103	7,191	---
Metals and metal work (except scrap)	19	121,242	281	19,328	---	---	2	171	7,176	---	20	(x)	98	10,161	---
All other ³	53	32,419	472	22,306	7	195	12	98	2,788	3	13	1,037	293	15,625	---
PETROLEUM BULK STATIONS AND TERMINALS:															
Petroleum and its products	11	(x)	540	19,615	58	1,054	3	110	3,426	8	---	---	223	9,417	17
SALESMEN															
TRUCK OPERATORS AND CHAUFFEURS															
BUYING AND SELLING EMPLOYEES															
AGENTS AND BROKERS															
Groceries and foods (specialty lines)	120	74,674	632	28,655	61	1,129	73	255	6,750	8	---	---	213	12,073	16
Machinery—equipment—supplies	21	23,877	113	4,529	3	24	13	54	1,465	---	---	---	39	1,717	2
All other ⁴	30	6,974	189	8,978	11	208	20	67	1,740	5	---	---	79	4,043	7
	69	43,823	350	15,446	47	697	40	134	3,545	4	---	---	98	6,313	14

x Withheld to avoid disclosure
 1 Includes 8 coal and coke; 3 farm products—raw materials; 4 petroleum and its products; and 33 all other products.
 2 Includes 1 beer, wine, and liquor; 1 clothing and furnishings; 2 drug and drug sundries (specialty lines); 1 dry goods (specialty lines); 4 farm products—consumer goods; 10 furniture and house furnishings;
 3 Includes 1 paper, glass, and linens; 4 all other products; and 4 all other products.
 4 Includes 1 amusement and sporting goods; 1 beer; 5 paper and its products; 1 petroleum and its products; 8 plumbing and heating equipment and supplies; 1 tobacco and products—consumer goods; 4 furniture and house furnishings; 3 groceries and foods (specialty lines); 5 paper and its products; 1 petroleum and its products; 8 plumbing and heating equipment and supplies; 1 tobacco and products—consumer goods; and 8 all other products.
 5 Includes 1 amusement and sporting goods; 1 beer; 5 paper and its products; 1 petroleum and its products; 8 plumbing and heating equipment and supplies; 1 tobacco and products—consumer goods; 4 furniture and house furnishings; 3 groceries and foods (specialty lines); 5 paper and its products; 1 petroleum and its products; 8 plumbing and heating equipment and supplies; 1 tobacco and products—consumer goods; and 8 all other products.
 6 Includes 1 furniture and house furnishings; 2 clothing and furnishings; 5 coal and coke; 1 drug and drug sundries (specialty lines); 10 electrical goods; 4 farm products—raw materials; 7 farm products—consumer goods; 3 furniture and house furnishings; 2 hardware; 12 lumber and construction materials; 7 metals and metal work (except scrap); 1 petroleum and its products; 4 plumbing and heating equipment and supplies; 6 waste materials; and 2 all other products.

TABLE 3.—ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS
 TYPES OF OPERATION BY KINDS OF BUSINESS
 [Figures are for week ended October 21, 1939, except where such period is not representative. In such cases one week of representative employment is given]

ST. LOUIS

TYPE OF OPERATION KIND OF BUSINESS	ESTABLISH- MENTS RE- PORTING EM- PLOYEES BY OCCUPATIONAL GROUPS		TOTAL EMPLOYEES REPORTED BY OCCUPATIONAL GROUPS			OFFICE AND CLER- ICAL EMPLOYEES			INSIDE SELLING EMPLOYEES			OUTSIDE SELLING EMPLOYEES			WAREHOUSE EMPLOYEES			ALL OTHER					
	Num- ber	Sales (and 000)	Part-time		Num- ber of execu- tives and corpo- ration officers	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time	Full-time		Num- ber of part- time			
			Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week		Num- ber	Pay roll for week	Num- ber
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	1,216	\$467,864	20,415	\$856,052	524	\$4,974	1,447	5,184	\$131,560	44	1,362	\$36,228	22	3,917	\$169,011	18	5,651	\$117,022	150	2,654	\$61,200	290	
Amusement and sporting goods.....			250	7,844	4		29	88	1,877	---	28	898	---	47	1,397	1	34	929	---	44	1,094	3	
Automotive.....	84	95,285	1,567	50,522	19	248	78	289	9,331	2	121	3,496	1	265	12,103	---	233	9,555	14	372	8,512	2	
Automobiles (new end used).....			1,567	50,522	19		78	289	9,331	2	121	3,496	1	265	12,103	---	233	9,555	14	372	8,512	2	
Automotive accessories and equipment.....	12	84,585	1,567	21,866	1	(x)	33	111	4,861	1	23	841	---	76	4,684	---	403	5,054	---	128	2,581	---	
Automotive parts.....	22	4,999	381	11,897	12	200	25	87	2,907	1	56	728	---	103	2,385	---	78	1,337	---	62	1,337	---	
All other.....	30	3,967	455	13,955	4	(x)	14	89	1,996	1	56	1,559	1	86	3,255	---	103	1,524	---	154	5,566	---	
Beer, wines, and liquors.....	28	13,931	480	17,560	6	75	41	97	2,735	---	4	(x)	---	149	8,315	---	129	2,957	---	70	1,719	5	
Beer and ale.....	10	2,036	118	4,629	6	75	10	24	914	---	4	(x)	---	26	1,312	---	23	867	---	35	945	5	
Wines and liquors.....	18	11,895	372	12,931	---	---	31	73	1,821	---	4	(x)	---	123	5,003	---	108	2,090	---	35	774	---	
Chemicals and paints.....	23	2,189	144	5,434	7	46	31	33	839	---	12	257	---	33	1,248	---	25	580	---	3	10	226	4
Clothing and furnishings.....	84	26,201	1,021	36,955	7	107	103	265	5,707	3	105	2,952	---	284	12,584	2	240	4,479	---	2	34	512	---
Clothing and furnishings (general line).....			1,021	36,955	7		103	265	5,707	3	105	2,952	---	284	12,584	2	240	4,479	---	2	34	512	---
Men's and boys'.....	16	5,248	267	10,958	2	(x)	30	67	1,310	1	11	1,477	---	101	4,785	1	53	950	---	5	76	---	
Women's and children's.....	28	8,911	269	9,882	---	---	21	81	2,361	---	51	1,477	---	54	1,994	---	58	1,256	---	24	359	---	
All other.....	29	12,838	379	12,632	3	41	33	111	2,565	1	22	838	---	102	4,680	---	108	1,899	---	3	(x)	---	
Coal and coke.....	35	7,927	160	7,073	31	308	31	56	1,968	---	8	326	1	34	1,527	---	4	113	---	3	27	576	27
Drugs (general line).....	4	7,821	580	14,957	---	---	17	160	4,363	---	35	843	---	78	3,304	---	228	4,418	---	12	505	---	
Drugs and drug sundries (specialty lines).....			580	14,957	---	---	17	160	4,363	---	35	843	---	78	3,304	---	228	4,418	---	12	505	---	
Dry goods (general line).....	5	44,254	1,877	69,669	43	607	35	764	20,473	---	354	8,477	---	452	28,060	---	191	4,223	---	9	137	1	
Dry goods (specialty lines).....	22	2,508	99	3,216	2	(x)	19	25	479	2	17	378	---	20	682	---	113	177	---	5	75	---	
Electrical goods.....	47	15,051	750	30,157	9	93	71	254	8,715	6	65	2,342	---	147	9,014	---	115	3,088	---	2	100	2,059	1
Wiring supplies and construction materials.....	14	1,766	107	3,885	4	(x)	22	34	816	3	4	134	---	23	1,042	---	17	365	---	1	7	122	---
Radio and equipment.....	12	2,513	151	5,737	1	(x)	16	36	830	---	20	540	---	23	2,192	---	12	321	---	29	641	1	
Refrigerators and equipment (household).....	7	4,223	209	8,892	3	38	10	87	2,613	2	14	486	---	40	2,609	---	29	2,925	---	29	1,213	29	
All other.....	14	8,529	283	11,843	5	(x)	23	95	2,456	1	27	1,192	---	48	3,171	---	55	1,570	---	35	512	---	
Farm products—new materials.....	26	14,179	527	18,276	38	392	46	98	2,968	3	5	191	---	9	335	---	108	2,624	---	29	61	1,705	6
Grain.....	8	(x)	111	3,977	2	(x)	15	39	1,868	---	3	(x)	---	1	(x)	---	6	182	---	2	45	1,274	---
All other.....	18	13,162	416	14,299	36	(x)	31	59	1,100	3	2	(x)	---	8	(x)	---	100	2,442	---	27	16	481	---
Farm products—consumer goods.....	139	35,975	1,047	31,844	93	788	101	145	5,451	4	136	4,729	9	170	6,352	---	204	4,606	16	291	7,252	64	
Dairy and poultry products.....	54	9,021	401	11,707	39	330	37	45	966	1	25	526	---	144	5,538	---	89	1,871	---	61	1,213	29	
Fruits and vegetables (fresh).....	85	24,884	648	19,937	54	458	64	100	2,485	3	111	4,203	7	26	794	---	115	2,935	9	220	6,039	35	
Furniture and house furnishings.....	25	5,292	330	10,838	4	36	35	103	2,522	---	23	530	1	37	1,255	---	102	1,604	---	1	20	392	2
Groceries (general line).....	22	20,113	751	23,201	2	(x)	41	118	3,902	---	16	548	---	128	4,897	---	312	7,221	---	116	2,882	2	
Voluntary group wholesalers.....	5	10,647	405	12,137	---	---	18	47	1,554	---	---	---	---	62	2,519	---	202	4,554	---	78	1,846	---	
All other.....	17	9,468	346	11,064	2	(x)	25	71	2,248	---	16	548	---	86	2,368	---	110	2,677	---	38	1,056	2	
Groceries and foods (specialty lines).....	129	5,864	507	14,615	3	22	23	115	2,870	---	1	(x)	---	151	4,613	---	93	1,929	---	2	134	2,960	22
Coffee, tea, and spices.....	3	2,746	108	3,099	---	---	4	23	870	---	---	---	---	41	921	---	41	921	---	2	35	868	---
Fish and sea foods.....	10	1,577	154	4,063	21	159	14	23	522	1	9	218	1	30	1,124	---	59	1,181	---	9	20	592	10
Meats and provisions.....	23	3,094	160	5,247	4	80	13	18	459	1	9	265	1	24	926	---	57	1,122	---	1	59	1,729	1
All other.....	75	19,186	1,250	51,865	17	88	85	148	4,068	4	22	(x)	---	258	8,176	1	577	10,040	---	182	2,605	11	
Harbors.....	19	24,082	2,078	59,619	4	26	48	798	17,331	2	27	770	---	453	17,506	1	724	15,275	---	1	48	1,156	---
General line (with industrial department).....	5	21,450	1,988	52,877	---	---	25	749	16,739	---	12	347	---	361	15,004	---	683	14,548	---	38	976	---	
All other.....	14	2,632	188	6,942	4	28	23	47	1,092	2	15	483	---	52	2,502	1	41	727	---	1	10	180	---
Jewelry.....	12	3,005	179	6,836	1	(x)	23	64	1,535	1	29	636	---	24	1,240	---	22	413	---	---	17	427	---
Lumber and construction materials.....	55	13,044	670	24,557	29	393	71	132	3,959	2	20	777	---	32	3,965	---	229	5,487	---	11	138	3,495	18
Lumber.....	28	333	12,450	16	181	43	78	2,144	2	6	389	---	36	1,910	---	38	5,048	---	10	54	1,102	4	
All other.....	27	3,005	357	15,107	13	212	28	56	1,815	---	12	378	---	412	2,055	---	115	2,419	---	82	2,383	12	
Machinery—equipment—supplies.....	137	20,207	1,621	52,281	35	323	152	485	10,631	3	77	2,133	2	442	16,369	2	331	6,808	9	184	3,774	19	
Commercial equipment and supplies.....	26	1,988	185	7,114	5	66	19	45	1,043	---	8	209	---	16	1,943	---	16	333	---	67	1,744	3	
Industrial machinery, equipment, and supplies.....	59	7,338	465	15,570	7	42	66	144	3,079	2	21	855	---	100	5,784	2	81	1,697	---	55	1,170	3	
Professional equipment and supplies.....	16	8,663	652	19,554	2	(x)	29	218	4,963	---	14	338	---	167	7,077	---	188	3,747	---	18	566	---	
All other.....	34	4,168	309	9,763	23	34	41	746	1,746	1	14	338	---	103	3,560	---	103	1,051	---	26	494	13	
Metals end metal work (except scrap).....	20	10,797	396	11,897	1	(x)	21	113	2,660	---	16	645	---	56	2,827	---	105	2,314	---	85	1,963	1	
Paper and its products.....	49	9,237	568	19,678	19	188	58	127	3,244	4	29	748	---	137	5,574	2	185	3,786	---	4			

TABLE 3.—ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS

Types of operation by kinds of business—Continued
Figures are for week ended October 21, 1939, except where such period is not representative. In such cases one week of representative employment is given.

ST. LOUIS

Table with columns: TYPE OF OPERATION KIND OF BUSINESS, ESTABLISHMENTS REPORTING EMPLOYMENT BY OCCUPATIONAL GROUPS, TOTAL EMPLOYEES REPORTED BY OCCUPATIONAL GROUPS, OFFICE AND CLERICAL EMPLOYEES, INSIDE SELLING EMPLOYEES, OUTSIDE SELLING EMPLOYEES, WAREHOUSE EMPLOYEES, ALL OTHER. Rows include SERVICE AND LIMITED-FUNCTION WHOLESALERS, MANUFACTURERS' SALES BRANCHES, MANUFACTURERS' SALES OFFICES, AGENTS AND BROKERS, and PETROLEUM BULK STATIONS AND TERMINALS.

Key to symbols: X Withheld to avoid disclosure. 1 Includes 13 farm supplies; 10 petroleum and its products; 4 books, periodicals, and newspapers; 10 flowers and nursery stock; 2 general merchandise; 1 olls and greases (animal and vegetable); 6 optical goods; 5 taxilles and 16 miscellaneous kinds of business. 2 hardware; 2 tobacco and products (except leaf); and 13 all other products. 3 Includes 2 farm products—consumer goods; 9 furniture and house furnishings; 4 electrical goods; 1 petroleum and its products; 1 tobacco and products; 1 farm supplies; 5 furniture and 5 taxilles (other than dry goods); and 16 miscellaneous kinds of business. 4 Includes 2 farm products—consumer goods; 2 hardware and construction materials; 5 paper and its products; 1 petroleum and its products; 1 tobacco and products; 1 farm supplies; 5 furniture and 5 taxilles (other than dry goods); and 16 miscellaneous kinds of business. 5 Includes 2 farm products—consumer goods; 2 hardware and construction materials; 5 paper and its products; 1 petroleum and its products; 1 tobacco and products; 1 farm supplies; 5 furniture and 5 taxilles (other than dry goods); and 16 miscellaneous kinds of business. 6 beer, wines, and liquors; 4 chemicals and paints; 6 clothing and furnishings; 3 coal and coke; 1 drugs and drug sundries (specialty lines); 14 dry goods (specialty lines); 12 electrical goods; 15 farm products—raw materials; 16 farm products—consumer goods; 4 furniture and house furnishings; 2 hardware; 3 lumber and construction materials; 12 metals and metal work (except scrap); 1 paper and its products; 6 plumbing and heating equipment and supplies; 4 waste materials; and 20 all other products.

TABLE 3.—ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS

Types of operation by kinds of business. In such cases one week of representative employment is given. [Figures are for week ended October 21, 1939, except where such period is not representative.]

SAN FRANCISCO

TYPE OF OPERATION KIND OF BUSINESS	ESTABLISHMENTS REPORTING EMPLOYEES BY OCCUPATIONAL GROUPS			TOTAL EMPLOYEES REPORTED BY OCCUPATIONAL GROUPS			OFFICE AND CLERICAL EMPLOYEES			INSIDE SELLING EMPLOYEES			OUTSIDE SELLING EMPLOYEES			WAREHOUSE EMPLOYEES			ALL OTHER			
	Num-ber	Sales (add 000)		Num-ber	Part-time Num-ber	Part-time Pay roll for week	Num-ber of executives and salaried corporation officers	Full-time Num-ber	Full-time Pay roll for week	Num-ber of part-time	Full-time Num-ber	Full-time Pay roll for week	Num-ber of part-time	Full-time Num-ber	Full-time Pay roll for week	Num-ber of part-time	Full-time Num-ber	Full-time Pay roll for week	Num-ber of part-time	Full-time Num-ber	Full-time Pay roll for week	
		\$	000																			
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	1,044	\$599,575		650	\$9,527	964	4,134	\$123,629	106	1,210	\$45,697	21	5,195	\$142,542	65	5,511	\$109,895	190	2,614	\$94,275	290	
Amusement and sporting goods.....	25	5,161		5		89	73	2,050	4	29	1,003			51	2,085		27	726		15	319	1
Automotive.....	65	56,795		52	392	64	292	7,897	9	162	6,656			222	11,618	6	97	2,824		482	16,622	17
Automobiles (new and used).....	9	50,109		19	256	40	162	5,074	2	74	3,994			106	6,740	5	17	608		346	12,792	12
Automotive parts.....	29	2,714		10	97	4	41	1,121	4	47	1,551			43	1,981	1	33	868		76	2,553	5
All other.....	27	5,972		3	59	20	59	1,702	3	41	1,511			73	2,945		47	1,352		39	1,277	
Beer, wines, and liquors.....	74	25,659		45	633	67	191	5,763	7	47	1,566	2	297	11,975	4	149	4,462	19	128	4,270	11	
Beer and ale.....	10	5,109		9	99	9	37	1,303		9	290			68	3,732		15	645		88	2,266	9
Wines and liquors.....	64	18,550		34	734	58	154	4,460	7	36	1,088	2	199	8,243	4	134	3,817	19	89	2,004	2	
Chemicals and paints.....	16	4,759		5	44	21	74	2,284	5	16	715			54	2,156		35	1,515		6	210	
Clothing and furnishings.....	61	10,514		14	166	22	114	2,979	6	78	2,529			123	5,663	2	69	1,566		41	1,024	4
Men's and boys'.....	16	2,710		7	96	12	29	1,096	4	24	865			36	1,713		16	570		14	294	3
Women's and children's.....	16	5,614		2	(x)	2	40	1,096		20	789			44	1,666	1	25	594		10	(x)	1
All other.....	29	5,990		5	(x)	8	45	1,149	4	32	675			43	2,280	1	25	602		17	(x)	
Drugs (general line).....	4	6,453		1	(x)	17	141	4,367	1	32	1,026			45	2,735		164	5,298		18	487	
Drugs and drug sundries (specialty lines).....	18	3,295		7	72	6	45	719	2	5	195			68	3,262		39	1,040		20	345	1
Dry goods (general line).....	1	10,782		6	93	23	160	4,546	1	116	2,679			142	5,599	2	65	2,008		21	516	4
Dry goods (specialty lines).....	40																					
Electrical goods.....	49	14,913		25	250	60	255	7,594	9	67	2,521	1	162	8,827	4	113	5,068	1	95	2,718	6	
Electrical merchandise (general line).....	3	(x)		1	(x)	14	110	5,280	1	23	959			37	2,234		30	907		12	375	
Wiring supplies and construction materials.....	16	2,787		10	65	13	30	993		9	317			30	1,494	4	27	777		54	759	6
Radios and equipment.....	12	4,849		4	85	18	55	1,476	1	27	1,032			56	3,008		23	445		24	846	2
All other.....	16			6	(x)	17	58	1,845	7	6	213	1	39	2,090		33	957		25	736		
Farm products—raw materials.....	17	18,910		3	17	27	49	1,916	1	12	775			6	524		29	765		29	688	
Farm products—consumer goods.....	53	22,956		127	2,072	37	115	5,653	4	55	2,859	1	61	3,423	1	137	4,965	46	392	14,268	75	
Dairy and poultry products.....	21	12,568		58	797	25	52	1,809		22	1,088			63	2,818	1	98	3,666		299	11,842	54
Fruits and vegetables (fresh).....	32	10,570		89	1,275	12	85	2,024	4	53	1,770	1	18	805		41	1,507	43	63	2,426	21	
Farm supplies.....	11	6,594		3	35	18	54	2,093	1	8	261	2	9	707		22	724		97	4,158		
Furniture and house furnishings.....	36	6,935		54	516	21	159	4,875	13	82	2,356			60	3,047	3	150	4,459	3	50	1,169	15
Floor coverings.....	5	6,014		14	250	9	67	2,352	3	35	1,207			39	1,843		64	2,492		1	182	7
House furnishings (except as specified).....	18	1,678		13	197	8	51	1,399	5	15	479			30	727	1	47	1,549		19	458	6
All other.....	15	1,241		7	69	9	21	824	4	12	873			14	477	2	19	596		22	548	
Groceries (general line).....	19	26,214		55	611	41	254	7,914	2	31	1,224			178	6,822		247	7,515	28	51	1,842	5
Not sponsoring cooperative or voluntary groups.....	11	10,863		17	(x)	23	95	3,192		11	505			101	3,376		123	3,602	15	25	741	2
Voluntary group wholesalers.....	3	9,782		14	192	13	101	3,050	1	7	245			66	3,104		78	2,436	13	10	405	
All other.....	5	5,549		2	(x)	5	58	1,872	1	13	474			9	340		48	1,477		18	696	1

For footnotes, see end of table.

TABLE 3.—ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS

TYPES OF OPERATION BY KINDS OF BUSINESS—Continued
 [Figures are for week ended October 21, 1939, except where such period is not representative. In such cases one week of representative employment is given]

SAN FRANCISCO

ESTABLISHMENTS REPORTING EMPLOYMENT BY OCCUPATIONAL GROUPS	TOTAL EMPLOYEES REPORTED BY OCCUPATIONAL GROUPS		OFFICE AND CLERICAL EMPLOYEES		INSIDE SELLING EMPLOYEES		OUTSIDE SELLING EMPLOYEES		WAREHOUSE EMPLOYEES		ALL OTHER										
	Number	Sales (add 0/00)	Number of executives and salaried officers		Number	Pay roll for week	Number	Pay roll for week	Number	Pay roll for week	Number	Pay roll for week									
			Full-time	Part-time									Full-time	Part-time	Full-time	Part-time					
			Number	Pay roll for week	Number	Pay roll for week	Number	Pay roll for week	Number	Pay roll for week	Number	Pay roll for week									
SERVICES AND LIMITED-FUNCTION WHOLESALEERS—Con.																					
TYPE OF OPERATION																					
KIND OF BUSINESS																					
150	\$86,957	2,813	\$115,920	105	\$1,356	155	\$8,594	8	\$5,252	95	\$3,252	619	\$25,814	8	725	\$24,277	21	725	\$24,277	66	\$17,482
12	6,841	189	2,150	4	56	20	1,184	4	34	35	1,085	34	9,757	4	34	1,030	1	34	1,030	1	(x)
19	19,104	596	64,160	13	130	31	5,224	3	2	2	(x)	206	9,757	1	81	2,721	1	81	2,721	9	2,747
11	10,185	755	35,760	18	277	36	6,403	—	—	1	(x)	125	5,146	2	350	10,991	8	350	10,991	8	1,857
16	2,453	233	8,069	45	628	11	1,717	—	—	12	415	9	285	—	52	1,790	11	52	1,790	32	3,896
32	15,018	446	16,895	4	40	21	55	1	27	18	588	68	2,875	2	125	4,494	1	125	4,494	2	5,205
60	15,556	614	22,252	21	225	36	123	4	18	18	588	177	7,173	2	103	3,291	—	103	3,291	15	(x)
25	13,503	889	32,441	9	142	58	275	2	62	62	2,091	191	7,996	4	288	9,359	—	288	9,359	2	417
11	(x)	678	24,654	2	(x)	41	8,569	—	—	26	929	1	6,220	—	248	8,159	—	248	8,159	1	(x)
14	(x)	211	7,807	7	(x)	17	65	2	36	36	1,162	39	1,778	4	40	1,163	—	40	1,163	1	(x)
23	3,783	182	7,084	2	(x)	16	58	—	34	34	1,254	44	2,300	1	19	452	—	19	452	1	324
35	12,711	471	19,994	23	380	36	100	3	13	13	802	75	5,186	2	156	5,184	14	156	5,184	5	3,275
20	9,471	292	13,055	15	262	20	73	2	10	10	630	33	1,869	2	111	3,767	7	111	3,767	4	1,870
15	3,240	179	6,959	8	118	16	27	—	3	3	172	42	1,517	—	45	1,427	7	45	1,427	1	1,605
130	19,051	1,249	50,521	31	512	112	372	5	95	95	3,176	357	15,568	—	173	5,261	2	173	5,261	19	4,220
20	1,934	156	3,986	4	45	5	40	—	19	19	458	45	1,969	—	10	259	—	10	259	1	415
49	8,623	497	21,898	4	56	45	169	2	20	20	781	134	6,415	—	75	2,297	—	75	2,297	2	1,839
15	1,210	155	4,793	7	121	13	44	—	12	12	388	4	28	—	18	452	—	18	452	3	494
12	1,502	148	5,898	1	(x)	10	32	—	9	9	270	66	2,711	—	20	514	—	20	514	1	259
20	2,592	156	6,206	2	(x)	15	40	—	15	15	387	53	2,134	—	21	642	—	21	642	2	322
14	3,190	177	7,574	13	256	24	47	1	20	20	912	33	1,399	—	29	1,117	—	29	1,117	12	791
18	5,365	255	10,757	20	377	24	97	3	11	11	361	28	1,303	—	85	2,788	13	85	2,788	4	301
30	5,631	349	12,619	54	728	17	94	4	57	57	1,253	111	4,875	24	76	2,407	4	76	2,407	22	424
14	1,615	110	3,747	51	703	10	21	—	5	5	122	46	1,812	21	25	706	4	25	706	22	(x)
6	2,781	140	5,768	—	—	6	48	—	10	10	395	47	2,030	—	29	1,000	—	29	1,000	—	210
10	1,265	99	5,284	3	25	1	30	—	22	22	756	18	653	3	22	701	—	22	701	—	(x)
25	6,398	342	14,709	7	145	22	97	—	40	40	1,589	73	3,278	—	100	3,745	1	100	3,745	1	325
14	3,081	169	8,546	1	(x)	13	39	—	17	17	633	37	1,426	—	56	1,886	—	56	1,886	—	222
11	3,315	173	8,163	6	(x)	9	58	—	23	23	958	36	1,852	—	44	1,859	1	44	1,859	1	101
12	8,646	167	5,668	3	33	5	66	—	11	11	232	38	1,585	—	29	814	—	29	814	2	521
27	5,125	387	10,864	3	52	12	27	—	12	12	418	5	230	—	204	5,605	2	204	5,605	1	2,941
9	1,651	167	5,174	3	52	7	17	—	—	—	—	4	(x)	—	108	3,140	2	108	3,140	2	756
18	3,572	200	5,680	—	—	5	10	—	12	12	418	1	(x)	—	96	2,465	—	96	2,465	—	2,185
84	41,681	1,211	43,348	57	601	71	433	11	78	78	2,894	156	7,170	2	316	8,313	15	316	8,313	15	5,434
7	2,921	149	4,850	3	24	8	62	—	4	4	141	33	1,175	—	32	843	—	32	843	—	481
22	2,584	532	4,311	20	206	11	51	—	15	15	402	12	330	—	33	843	—	33	843	7	762
9	19,586	559	20,277	8	75	23	24	—	30	30	1,232	68	3,530	—	159	4,546	—	159	4,546	7	1,602
7	788	101	3,243	—	—	5	12	—	17	17	563	3	210	—	83	1,769	—	83	1,769	—	1,462
42	16,362	270	10,232	28	298	24	71	—	12	12	500	40	1,813	2	83	1,769	—	83	1,769	—	1,227

For footnotes, see end of table.

TABLE 3.—ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS

TYPES OF OPERATION BY KINDS OF BUSINESS.—Continued

(Figures are for week ended October 21, 1939, except where such period is not representative. In such cases one week of representative employment is given)

SAN FRANCISCO

TYPE OF OPERATION KIND OF BUSINESS	ESTABLISHMENTS REPORTING EMPLOYEES BY OCCUPATIONAL GROUPS			TOTAL EMPLOYEES REPORTED BY OCCUPATIONAL GROUPS			OFFICE AND CLERICAL EMPLOYEES			INSIDE SELLING EMPLOYEES			OUTSIDE SELLING EMPLOYEES			WAREHOUSE EMPLOYEES			ALL OTHER					
	Num-ber	Sales (add 000)		Num-ber	Pay roll for week	Part-time Num-ber	Num-ber of execu- tives and salaried corpo- ration officers	Num-ber	Pay roll for week	Num-ber of part- time	Num-ber	Pay roll for week	Num-ber of part- time	Num-ber	Pay roll for week	Num-ber of part- time	Num-ber	Pay roll for week	Num-ber of part- time	Num-ber	Pay roll for week	Num-ber of part- time		
MANUFACTURERS' SALES BRANCHES (with stocks).....	406	\$416,215	198	\$5,251	297	2,875	\$91,508	36	311	\$14,660	3	2,917	\$160,492	31	1,549	\$41,537	46	849	\$29,570	82	1,682	71	2,450	
Amusement and sporting goods.....	10	15,759	564	23,517	17	232	18	5,170	2	59	1,823	---	173	9,188	---	92	2,854	10	96	3,484	---	96	2,450	
Automotive.....	24	15,258	586	22,743	---	---	11	2,445	---	13	587	---	234	13,702	---	81	2,640	10	48	2,184	---	81	2,640	
Beer, wines, and liquors.....	16	16,811	442	22,588	12	188	22	8,869	1	7	287	---	142	8,504	---	66	2,217	8	66	2,432	---	66	2,217	
Chemicals and paints.....	25	13,851	500	22,588	12	188	22	8,869	1	7	287	---	142	8,504	---	66	2,217	8	66	2,432	---	66	2,217	
Clothing and furnishings.....	20	(x)	188	10,115	2	(x)	5	81	1,729	12	532	---	77	8,564	---	38	879	1	5	112	---	38	879	
Drugs and drug sundries.....	21	11,919	523	22,213	7	130	9	166	4,524	10	395	---	223	12,732	5	50	2,516	2	25	944	---	50	1,517	
Dry goods (specialty lines).....	21	(x)	228	9,518	1	(x)	7	98	2,516	2	(x)	---	69	4,759	---	61	1,517	---	1	(x)	---	61	1,517	
Electrical goods.....	21	20,059	409	20,107	2	(x)	3	199	8,875	2	4	189	---	156	11,210	---	34	988	---	---	---	34	988	
Farm products—consumer goods.....	5	(x)	122	4,506	21	313	7	14	402	---	---	---	40	1,723	---	16	510	---	---	---	16	510		
Furniture and house furnishings.....	12	(x)	386	19,192	14	246	37	130	4,049	6	26	1,296	2	106	5,712	16	1,286	---	---	---	16	1,286		
Groceries and foods (specialty lines).....	36	(x)	1,184	51,032	4	370	27	373	15,027	3	27	2,118	15	501	20,577	15	141	4,525	8	95	5,223	15	501	
Lumber and construction materials.....	12	(x)	218	11,058	8	127	16	68	2,258	---	63	637	---	78	5,029	---	27	949	3	13	581	---	27	949
Machinery—equipment—supplies.....	97	29,286	1,408	61,978	19	250	55	388	12,288	8	61	2,508	1	428	24,899	1	225	7,354	4	251	9,215	1	225	
Metal and metal work (except scrap).....	19	30,461	286	13,151	15	387	5	83	2,087	5	27	1,249	1	95	5,737	5	105	3,457	4	251	9,215	5	105	
Paper and its products.....	16	31,108	584	29,462	1	(x)	28	521	11,546	1	37	1,905	---	79	4,665	---	85	2,581	---	---	---	85	2,581	
Plumbing and heating equipment and supplies.....	17	(x)	304	11,014	14	378	9	106	2,532	5	2	(x)	---	79	4,180	---	81	2,418	---	---	---	81	2,418	
Tobacco and products (except leaf).....	4	85,753	321	15,152	5	31	3	57	2,199	---	---	---	241	9,754	5	17	671	---	---	---	17	671		
All other 2.....	30	8,573	557	22,657	10	247	20	238	6,582	2	14	512	---	176	9,542	---	65	1,885	---	---	---	65	1,885	
MANUFACTURERS' SALES OFFICES (Without stocks).....	106	99,404	1,492	78,335	38	854	70	628	20,874	2	49	2,635	---	554	34,607	---	---	---	---	---	---	201	5,453	
Chemicals and paints.....	8	7,354	282	11,196	---	---	5	170	4,952	---	---	---	---	75	4,257	---	---	---	---	---	---	32	1,215	
Groceries and foods (specialty lines).....	12	29,098	458	25,029	34	765	32	182	7,412	---	30	1,710	---	111	5,854	---	---	---	---	---	---	85	1,891	
Machinery—equipment—supplies.....	22	7,701	109	8,103	---	---	3	29	781	---	2	(x)	---	70	4,691	---	---	---	---	---	---	5	187	
Metal and metal work (except scrap).....	14	17,046	140	8,483	1	(x)	7	58	2,218	1	(x)	---	---	53	4,744	---	---	---	---	---	---	22	417	
All other 3.....	52	36,295	515	27,554	3	(x)	23	189	5,650	1	17	(x)	---	225	15,281	---	---	---	---	---	---	59	1,745	
PETROLEUM BULK STATIONS AND TERMINALS: Petroleum and its products.....	11	19,203	549	22,309	6	104	5	119	4,464	1	---	---	---	156	7,155	---	---	---	---	---	---	165	4,535	
AGENTS AND BROKERS.....	328	205,789	1,683	78,759	145	2,246	158	752	24,819	58	---	---	---	552	27,801	51	---	---	---	---	---	251	6,964	
Dry goods (general line).....	1	6,224	90	5,114	8	81	2	35	927	1	---	---	---	28	1,421	4	---	---	---	---	---	25	(x)	
Dry goods (specialty lines).....	18	3,959	97	3,184	9	159	10	38	1,056	5	---	---	---	35	1,274	3	---	---	---	---	---	16	380	
Electrical goods.....	27	7,149	119	5,341	4	94	9	35	1,158	1	---	---	---	32	1,662	---	---	---	---	---	---	43	1,622	
Farm products—consumer goods.....	9	100,708	488	26,600	10	100	51	272	10,277	8	---	---	---	146	8,352	---	---	---	---	---	---	17	593	
Groceries and foods (specialty lines).....	67	8,904	159	5,600	38	885	9	60	1,797	8	---	---	---	56	2,245	7	---	---	---	---	---	34	850	
Machinery—equipment—supplies.....	49	78,832	742	32,828	78	1,137	77	312	9,624	37	---	---	---	257	12,647	16	---	---	---	---	---	96	(x)	
All other 4.....	155										---	---	---			---	---	---	---	---	---			
ASSEMLERS (Mainly farm products).....	15	11,748	265	9,299	442	9,904	20	60	1,845	9	---	---	---	65	2,244	4	---	---	---	---	---	121	3,587	
Farm products—consumer goods.....	8	8,186	135	4,375	431	9,723	10	30	1,133	2	---	---	---	43	1,480	---	---	---	---	---	---	52	1,209	
All other 5.....	6	5,562	131	4,924	11	161	10	30	712	7	---	---	---	22	754	4	---	---	---	---	---	89	2,378	

x Withheld to avoid disclosure.

1 Includes 5 coal and coke; 3 petroleum and its products; and 34 all other products.
 2 Includes 5 petroleum and its products; and 20 all other products.
 3 Includes 2 farm supplies; 3 hardware; 5 jewelry; 5 petroleum and its products; and 20 all other products.
 4 Includes 2 amusement and sporting goods; 1 automotive; 2 beer, wine, and liquor; 2 clothing and furnishings; 1 drug and drug sundries (specialty lines); 1 dry goods (specialty line); 5 electrical goods; 1 farm supplies; 8 furniture and house furnishings; 1 hardware; 7 lumber and construction materials; 10 paper and its products; 7 plumbing and heating equipment and supplies; 1 tobacco and products (except leaf); and 5 all other products.
 5 Includes 5 amusement and sporting goods; 10 automotive; 3 beer, wine, and liquor; 12 chemicals and paints; 15 clothing and furnishings; 7 drugs and drug sundries (specialty lines); 8 farm products—raw materials; 4 farm supplies; 17 furniture and house furnishings; 15 hardware; 15 paper and its products; 7 plumbing and heating equipment and supplies; 1 tobacco and products (except leaf); 2 waste materials; and 17 all other products.
 6 Includes 1 farm products—raw materials; and 5 groceries and foods (specialty lines).

TABLE 3.—ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS

TYPES OF OPERATION BY KINDS OF BUSINESS

[Figures are for week ended October 21, 1939, except where such period is not representative. In such cases one week of representative employment is given]

WASHINGTON, D. C.

TYPE OF OPERATION KIND OF BUSINESS	ESTABLISHMENTS REPORTING EMPLOYEES BY OCCUPATIONAL GROUPS				Sales (<i>add 000</i>)	TOTAL EMPLOYEES REPORTED BY OCCUPATIONAL GROUPS				Num-ber of executives and salaried corpo-ration officers	OFFICE AND CLERICAL EMPLOYEES				INSIDE SELLING EMPLOYEES				OUTSIDE SELLING EMPLOYEES				WAREHOUSE EMPLOYEES				ALL OTHER			
	Full-time		Part-time			Full-time		Part-time			Full-time		Part-time		Full-time		Part-time		Full-time		Part-time		Full-time		Part-time		Full-time		Part-time	
	Num-ber	Pay roll for week	Num-ber	Pay roll for week		Num-ber	Pay roll for week	Num-ber	Pay roll for week		Num-ber	Pay roll for week	Num-ber	Pay roll for week	Num-ber	Pay roll for week	Num-ber	Pay roll for week	Num-ber	Pay roll for week	Num-ber	Pay roll for week	Num-ber	Pay roll for week	Num-ber	Pay roll for week	Num-ber	Pay roll for week	Num-ber	Pay roll for week
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....	361	\$149,893	6,043	\$195,894	158	\$1,763	382		1,102	\$30,787	51		587	\$17,566	6	\$1,178	\$47,734	10	\$26,163	18	\$37,145									
Automotive.....	35	25,008	597	20,471	13	68	31		116	3,308	3		81	2,359	1	125	4,768		32	800										
Automobiles (new and used).....	6	19,679	192	7,847	12	(x)	9		50	1,637	3		8	239	1	48	1,822													
Automotive parts.....	14	1,413	201	6,277	1	(x)	8		20	482			50	1,449		25	995		18	427										
All other.....	15	2,716	204	6,347			14		46	1,189			23	651		52	1,871		14	873										
Beer, wines, and liquors.....	20	(x)	583	23,278	4	39	32		86	2,469			8	337		241	10,395		111	2,718										
Beer and ale.....	8	(x)	264	8,616	1	(x)	12		16	513			6	(x)		114	3,943		38	780										
Wines and liquors.....	12	(x)	319	14,662	3	(x)	20		70	1,956			2	(x)		127	6,452		73	1,938										
Chemicals and paints.....	10	1,053	95	2,909	5	66	10		16	361	1		15	400		21	653		17	341										
Coal and coke.....	6	(x)	99	2,789	9	45	3		17	612			1	(x)		7	321													
Drugs (general line).....	1	2,753	130	3,842			11		43	965			5	177		10	271		50	1,145										
Drugs and drug sundries (specialty lines).....	5																													
Electrical goods.....	23	8,640	438	15,456	2	(x)	28		110	2,999	2		71	2,141		81	3,457		52	1,427										
Electrical merchandise (general line).....	4	4,590	199	7,153			11		59	1,700			27	931		34	1,542		27	810										
Radios and equipment.....	5	1,927	108	4,205	2	(x)	8		21	466	2		10	273		29	1,142		13	405										
All other.....	14	2,123	130	4,128			9		30	733			34	937		18	773		12	212										
Farm products--consumer goods.....	40	10,711	465	13,860	15	97	23		42	1,272	2		48	1,556	1	93	2,912		73	1,634										
Fruits and vegetables (fresh).....	25	5,378	213	5,820	13	(x)	10		24	693	2		32	1,067		21	700		43	860										
All other.....	15	5,333	272	8,040	2	(x)	15		18	579			16	469	1	72	2,212		30	754										
Groceries (general line).....	11	11,823	376	12,097	20	316	33		60	1,743			20	479		53	2,438		173	4,252										
Groceries and foods (specialty lines).....	51	15,402	681	21,533	16	153	44		88	2,730	1		83	2,535	5	140	4,958		155	4,117										
Coffee, tea, and spices.....	3	1,390	93	3,214	3	(x)	4		14	509			6	157		26	1,004		36	773										
Meats and provisions.....	24	8,428	269	9,111	2	(x)	27		32	1,039			50	1,744		30	1,211		33	1,046										
All other.....	24	5,866	319	9,208	11	84	13		42	1,192			27	684	5	84	2,743		86	2,296										
Hardware.....	9	3,999	277	10,292	4	94	16		67	2,021			31	1,432		34	2,102		44	1,052										
Lumber and construction materials.....	12	8,993	421	13,508	4	88	16		67	2,180			9	330		40	2,201		44	871										
Machinery--equipment--supplies.....	24	3,378	261	8,495	6	66	32		49	1,365	2		33	912		58	2,088		34	901										
Service equipment and supplies.....	12	1,090	94	2,933	2	(x)	12		20	481			7	197		31	1,094		12	241										
All other.....	12	2,288	167	5,562	4	(x)	20		29	884	2		26	715		27	994		22	660										
Paper and its products.....	25	6,590	292	9,879	3	19	19		65	1,633			45	1,093	1	76	3,493		60	1,272										
Printing and writing papers.....	6	(x)	110	4,728			9		25	691			7	397		31	1,709		33	728										
All other.....	19	(x)	182	5,151	3	19	10		40	972			38	796	1	45	1,784		27	544										
Plumbing and heating equipment and supplies.....	15	10,304	387	12,501	50	644	25		116	2,977	40		33	1,013		48	2,466		74	1,641										
Plumbing and heating (general line).....	7	8,366	244	8,310	50	644	13		69	2,073	40		27	757		30	1,898		55	1,169										
All other.....	8	1,938	143	4,191			12		47	904			6	256		18	898		19	472										
Tobacco and products (except leaf).....	11	(x)	177	5,409	2	(x)	11		26	728			17	405	1	66	1,934		30	673										
Waste materials.....	14	1,520	181	2,608					6	195						2	(x)		75	1,044										
All other 1.....	49	(x)	563	16,987	5	33	46		128	3,279			87	(x)		83	(x)		107	2,295										

For footnotes, see end of table.

TABLE 3.—ANALYSIS OF EMPLOYMENT AND PAY ROLL BY OCCUPATIONAL GROUPS

TYPES OF OPERATION BY KINDS OF BUSINESS—Continued
 (Figures are for week ended October 21, 1939, except where such period is not representative. In such cases one week of representative employment is given)

WASHINGTON, D. C.	TYPE OF OPERATION KIND OF BUSINESS	ESTABLISH- MENTS RE- PORTING EM- PLOYEES BY OCCUPATIONAL GROUPS		TOTAL EMPLOYEES REPORTED BY OCCUPATIONAL GROUPS		OFFICE AND CLER- ICAL EMPLOYEES		INSIDE SELLING EMPLOYEES		OUTSIDE SELLING EMPLOYEES		WAREHOUSE EMPLOYEES		ALL OTHER								
		Num- ber	Sales (add 000)	Num- ber	Pay roll for week	Num- ber	Pay roll for week	Num- ber of part- time	Full-time	Num- ber of part- time	Full-time	Num- ber of part- time	Full-time	Num- ber of part- time	Pay roll for week	Num- ber of part- time	Full-time					
																		Part-time	Num- ber	Pay roll for week	Num- ber	Pay roll for week
	MANUFACTURERS' SALES BRANCHES (with stocks).....	75	\$73,335	1,824	\$75,014	45	\$970	50	498	\$17,230	13	70	\$5,201	508	\$26,272	290	\$9,751	5	408	\$12,558	27	
	Amusement and sporting goods.....	8	5,909	229	7,770	24	413	7	142	3,631	---	---	---	29	1,869	38	674	---	13	250	24	
	Automotive.....	8	3,955	148	5,819	---	---	11	33	1,103	---	---	---	43	2,111	10	214	---	44	1,441	---	
	Beer, wines, and liquors.....	5	5,630	136	5,932	---	---	4	17	1,460	---	---	---	81	4,157	20	594	---	13	329	---	
	Groceries and foods (specialty lines).....	13	(x)	435	14,868	3	(x)	5	65	1,764	---	---	---	147	5,593	110	3,479	---	70	2,018	3	
	Machinery—equipment—supplies.....	24	11,568	355	17,620	13	242	12	80	2,813	13	13	540	124	8,882	4	81	---	122	3,966	---	
	Plumbing and heating equipment and supplies.....	4	3,959	102	3,952	1	(x)	3	37	1,161	---	---	---	24	1,428	19	458	---	1	16	515	---
	All other 2.....	13	(x)	419	19,053	4	137	8	124	6,068	---	---	---	60	4,212	89	3,061	---	4	130	3,999	---
	MANUFACTURERS' SALES OFFICES (without stocks).....	37	40,542	345	16,817	9	79	9	116	3,727	3	11	568	176	10,665	---	---	---	---	33	884	5
	PETROLEUM BULK STATIONS: Petroleum and its products.....	9	11,925	236	8,709	34	718	1	72	2,485	1	---	---	26	(x)	70	2,591	---	9	67	2,277	17
	AGENTS AND BROKERS.....	55	24,862	360	14,966	30	347	28	102	2,835	4	---	---	128	6,434	6	---	---	---	102	2,550	20
	Farm products—consumer goods.....	8	3,945	114	3,425	5	75	10	16	571	1	---	---	27	1,059	1	---	---	---	61	1,183	5
	Machinery—equipment—supplies.....	13	5,771	101	6,512	8	103	4	37	1,001	2	---	---	41	3,360	4	---	---	---	19	693	2
	All other 3.....	34	15,186	145	5,031	17	169	14	49	1,263	1	---	---	60	2,035	1	---	---	---	22	474	15

x Withheld to avoid disclosure.
 1 Includes 8 amusement and sporting goods; 1 dry goods (general line); 4 dry goods (specialty lines); 1 farm products—raw materials; 1 farm supplies; 5 furniture and house furnishings; 4 jewelry; 4 metals and metal work (except scrap); 1 petroleum and its products; and 20 all other products.
 2 Includes 1 chemicals and paints; 3 electrical goods; 1 farm products—consumer goods; 3 furniture and house furnishings; 2 lumber and construction materials; 1 metals and metal work (except scrap); and 2 all other products.
 3 Includes 1 automotive; 2 coal and coke; 3 electrical goods; 1 furniture and house furnishings; 9 groceries and foods (specialty lines); 3 lumber and construction materials; 3 metals and metal work (except scrap); 4 paper and its products; 5 plumbing and heating equipment and supplies; and 3 all other products.

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