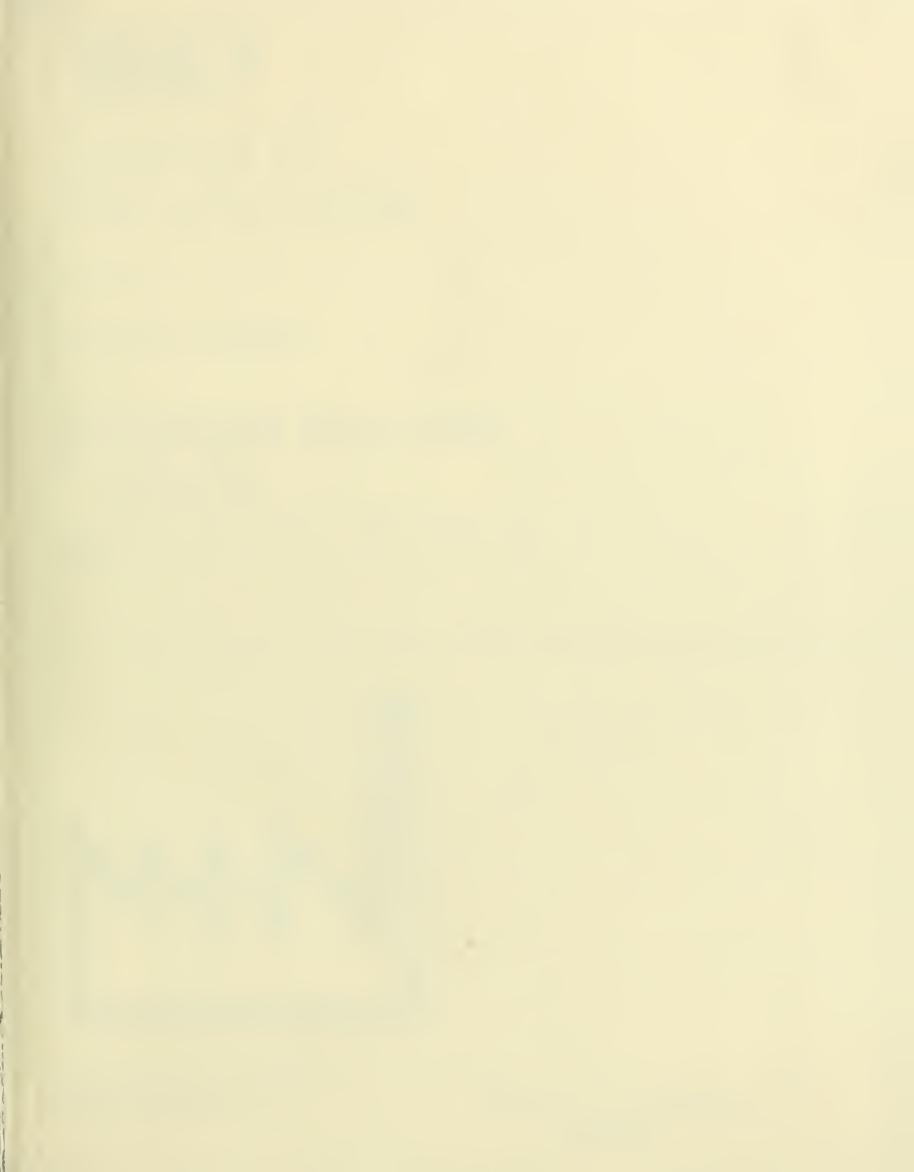
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Census of Manufactures

MC87-I-32A

INDUSTRY SERIES

Glass Products

Industries 3211, 3221, 3229, and 3231



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If you have any questions concerning the statistics in this report, call (301) 763-7304.

1987 Census of Manufactures

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Issued May 1990



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INTRODUCTION

PURPOSE AND USES OF THE ECONOMIC **CENSUSES**

The economic censuses are the major source of facts about the structure and functioning of the Nation's economy. They provide essential information for government, business, industry, and the general public.

Economic censuses furnish an important part of the framework for such composite measures as the gross national product, input-output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions.

Policy-making agencies of the Federal Government use the data, especially in monitoring economic activity and providing assistance to business.

State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.

Trade associations study trends in their own and competing industries, and keep their members informed of market changes.

Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.

AUTHORITY AND SCOPE

Title 13 of the United States Code (sections 131, 191, and 224) directs the Census Bureau to take the economic censuses every 5 years, covering years ending in 2 and 7. The 1987 Economic Censuses consist of the

Census of Retail Trade Census of Wholesale Trade Census of Service Industries Census of Transportation Census of Manufactures Census of Mineral Industries Census of Construction Industries

Special programs also cover enterprise statistics and minority-owned and women-owned businesses. (The 1987 Census of Agriculture and 1987 Census of Governments are conducted separately.) The next economic censuses are scheduled to be taken in 1993 covering the year 1992.

AVAILABILITY OF THE DATA

The results of each of the economic censuses are available in printed reports, for sale by the U.S. Government Printing Office, and on microfiche, computer tape, compact discs with read-only memory, and flexible diskettes, for sale by the Census Bureau. Order forms for all types of products are available on request from Customer Services, Census Bureau, Washington, DC 20233. A more complete description of publications being issued from this census is on the inside back cover of this document.

Census facts are also widely disseminated by trade associations, business journals, and newspapers. Volumes containing census statistics are available in most major public and college libraries. Finally, State Data Centers in every State and Business and Industry Data Centers in many States also supply economic census statistics.

WHAT'S NEW IN 1987

Several changes have taken place for the 1987 censuses. Data will be reported on the basis of the newly revised Standard Industrial Classification (SIC) system with selected reports including "bridge tables," linking the old and new classification systems. A new set of metropolitan areas has been adopted, and more detailed information will be available for businesses with no paid employees. For additional information on these changes, review the subsequent text.

HISTORICAL INFORMATION

The economic censuses have been taken together as an integrated program at 5-year intervals since 1967, and before that for 1963, 1958, and 1954. Prior to that time, the individual censuses were taken separately at varying inter-

The economic censuses trace their beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for 1840 and subsequent censuses to include mining and some commercial activities. In 1902, Congress established a permanent Census Bureau and directed that a census of manufactures be taken every 5 years. The 1905 manufactures census was the first time a census was taken apart from the regular every-10-year population census.

The first census of business was taken in 1930, covering 1929. Initially it covered retail and wholesale trade, and construction industries, but it was broadened in 1933 to include some of the service trades.

The 1954 economic censuses were the first to be fully integrated—providing comparable census data across economic sectors, using consistent time periods, concepts, definitions, classifications, and reporting units. These were the first censuses to be taken by mail, using lists of firms provided by the administrative records of other federal agencies. Since 1963, administrative records have also been used to provide basic statistics as well for very small firms, reducing or eliminating the need to send them census questionnaires. The Enterprise Statistics Program, which publishes combined data from the economic censuses, was made possible with the implementation of the integrated census program in 1954.

The range of industries covered in the economic censuses has continued to expand. The Census of Construction Industries began on a regular basis in 1967, and the scope of service industries was broadened in 1967, 1977, and 1987. The Census of Transportation began in 1963 as a set of surveys covering travel, transportation of commodities, and trucks. New for 1987 are publications reporting on business establishments engaged in several transportation industries, paralleling the data on establishments in other sectors. This is part of a gradual expansion in coverage of industries previously subjected to government regulation. The Survey of Minority-Owned Business Enterprises was first conducted as a special project in 1969 and was incorporated into the economic censuses in 1972 along with the Survey of Women-Owned Businesses.

Economic censuses have also been taken in Puerto Rico since 1909, in the Virgin Islands and Guam since 1958, and in the Northern Mariana Islands since 1982.

Statistical reports from the 1982 and earlier censuses provide historical figures for the study of long-term time series, and are available in some large libraries. All of the census data published since 1967 are still available for sale on microfiche from the Census Bureau.

AVAILABILITY OF MORE FREQUENT ECONOMIC DATA

While the censuses provide complete enumerations every 5 years, there are many needs for more frequent data as well. The Census Bureau conducts a number of monthly, quarterly, and annual surveys, the results of which appear in publication series such as *Current Business Reports* (retail and wholesale trade and service industries), the *Annual Survey of Manufactures, Current Industrial Reports*, and the *Quarterly Financial Report*. Most of these surveys, while providing more frequent

observations, yield less kind-of-business and geographic detail than the censuses. The *County Business Patterns* program offers annual statistics on the number of establishments, employment, and payroll classified by industry within each county.

SOURCES FOR MORE INFORMATION

More information about the scope, coverage, classification system, data items, and publications for each of the economic censuses and related surveys is published in the *Guide to the 1987 Economic Censuses and Related Statistics.* More information on the methodology, procedures, and history of the censuses will be published in the *History of the 1987 Economic Censuses.* Contact Customer Services for information on availability.

CENSUS OF MANUFACTURES

General

This report, from the 1987 Census of Manufactures, is one of a series of 83 industry reports, each of which provides statistics for individual industries or groups of related industries. Additional separate reports will be issued for each State and the District of Columbia and for special subjects such as type of organization, distribution of sales by class of customer, concentration ratios and water use in manufacturing.

The industry reports include such statistics as number of establishments, employment, payroll, value added by manufacture, cost of materials consumed, capital expenditures, product shipments, etc.

State reports present similar statistics for each State and its important metropolitan statistical areas (MSA's), counties, and places. Selected statistical totals for "all manufacturing" have been shown in the State reports for MSA's with 250 employees or more and for counties and places with 450 employees or more.

The *General Summary* report will contain industry, product class, and geographic area statistics summarized in one report. The introduction to the *General Summary* discusses, at greater length, many of the subjects described in this introduction. For example, the *General Summary* text will discuss the relationship of value added by manufacture to National income by industry of origin, the changes in statistical concepts over the history of the censuses, and the valuation problems arising from intracompany transfers between manufacturing plants of a company and between manufacturing plants and sales offices and sales branches of a company.

Scope of Census and Definition of Manufacturing

The 1987 Census of Manufactures covers all establishments with one paid employee or more primarily engaged in manufacturing as defined in the 1987 Standard Industrial

Classification (SIC) Manual¹. This is the system of industrial classification developed by experts on classification in Government and private industry under the guidance of the Office of Information and Regulatory Affairs, Office of Management and Budget. This classification system is used by Government agencies as well as many organizations outside the Government.

The SIC Manual defines manufacturing as the mechanical or chemical transformation of substances or materials into new products. The assembly of component parts of products also is considered to be manufacturing if the resulting product is neither a structure nor other fixed improvement. These activities are usually carried on in plants, factories, or mills that characteristically use powerdriven machines and materials-handling equipment.

Manufacturing production is usually carried on for the wholesale market, for transfers to other plants of the same company, or to the order of industrial users rather than for direct sale to the household consumer. Some manufacturers in a few industries sell chiefly at retail to household consumers through the mail, through house-to-house routes, or through salespersons. Some activities of a service nature (enameling, engraving, etc.) are included in manufacturing when they are performed primarily for trade. They are considered nonmanufacturing when they are performed primarily to the order of the household consumer.

Relationship Between Annual Survey of Manufactures and Census of Manufactures

The Bureau of the Census conducts the annual survey of manufactures (ASM) in each of the 4 years between the censuses of manufactures. The ASM is a probability-based sample of approximately 56,000 establishments and collects the same industry statistics (employment, payroll, value of shipments, etc.) as the census of manufactures. In addition to collecting the information normally requested on the census form, the establishments in the ASM sample are requested to supply information on assets, capital expenditures, retirements, depreciation, rental payments, supplemental labor costs, costs of purchased services, and foreign content of materials consumed. Except for supplemental labor costs, the extra ASM items are collected only in census years.

Establishment Basis of Reporting

The census of manufactures is conducted on an establishment basis. A company operating at more than one location is required to file a separate report for each location. The ASM also is conducted on an establishment basis, but separate reports are filed for just those establishments selected in the sample. Companies engaged in distinctly different lines of activity at one location are requested to submit separate reports if the plant records permit such a separation and if the activities are substantial in size.

In 1987, as in earlier years, a minimum size limit was set for inclusion of establishments in the census. All establishments employing one person or more at any time during the census year are included. The same size limitation has applied since 1947 in censuses and annual surveys of manufactures. In the 1939 and earlier censuses, establishments with less than \$5,000 value of products were excluded. The change in the minimum size limit in 1947 does not appreciably affect the historical comparability of the census figures except for data on number of establishments for a few industries. This report excludes information for separately operated administrative offices, warehouses, garages, and other auxiliary units that service manufacturing establishments of the same company (see Auxiliaries).

Manufacturing Universe and Census Report **Forms**

The 1987 Census of Manufactures universe includes approximately 350,000 establishments. The amounts of information requested from manufacturing establishments were dependent upon a number of factors. The more important considerations were the size of the company and whether it was included in the annual survey of manufactures. The methods of obtaining information for the various subsets of the universe to arrive at the aggregate figures shown in the publication are described below:

1. Small Single-Establishment Companies Not Sent a **Report Form**

In the 1987 Census of Manufactures, approximately 150,000 small single-establishment companies were excused from filing reports. Selection of these small establishments was done on an industry-by-industry basis and was based on annual payroll and total shipments data as well as on the industry classification codes contained in the administrative records of Federal agencies. The cutoffs were selected so that these administrative-records cases would account for no more than 3 percent of the value of shipments for all manufacturing. Generally, all single-establishment companies with less than five employees were excused, while all establishments with more than 20 employees were mailed forms.

Information on the physical location of the establishment, as well as information on payrolls, receipts (shipments), and industry classification, was obtained from the administrative records of other Federal agencies under special arrangements, which safeguarded their confidentiality. Estimates of data for these small establishments were developed using industry averages in conjunction with the administrative information. The value of shipments and cost of materials

¹Standard Industrial Classification Manual: 1987: For sale by Superintendent of Documents, U.S. Government Printing Office, Washington, DC 20402, Stock No. 041-001-00314-2.

were not distributed among specific products and materials for these establishments but were included in the product and material "not specified by kind" (n.s.k.) categories.

The industry classification codes included in the administrative-records files were assigned on the basis of brief descriptions of the general activity of the establishment. As a result, an indeterminate number of establishments were erroneously coded at the fourdigit SIC level. This was especially true whenever there was a relatively fine line of demarcation between industries or between manufacturing and nonmanufacturing activity.

Sometimes these administrative-record cases were only given a two- or three-digit SIC group. For the 1987 Census of Manufactures, these establishments were sent a separate classification form, which requested information on the products and services of the establishment. This form was used to code many of these establishments to the four-digit SIC level. Establishments that did not return the classification form were coded later to those four-digit SIC industries identified as "not elsewhere classified" (n.e.c.) within the given two- or three-digit industry groups.

As a result of these situations, a number of small establishments may have been misclassified by industry. However, such possible misclassification has no significant effect on the statistics other than on the number of companies and establishments.

The total establishment count for individual industries should be viewed as an approximation rather than a precise measurement. The counts for establishments with 20 employees or more are far more reliable than the count of total number of establishments.

2. Establishments Sent a Report Form

The 200,000 establishments covered in the mail canvass were divided into three groups:

a. ASM sample establishments-This group consisted of approximately 56,000 establishments covering all the units of large manufacturing establishments as well as a sample of the medium and smaller establishments. The probability of selection was proportionate to size (see appendix, Annual Survey of Manufactures).

In a census of manufactures year, the ASM report form (MA-1000) replaces the first page of the regular census form for those establishments included in the ASM. In addition to information on employment, payroll, and other items normally requested on the regular census form, establishments in the ASM sample were requested to supply information on assets, capital expenditures, retirements, depreciation, rental payments, supplemental labor costs, and costs of purchased services. See appendix A, section 2, for an explanation of these items.

The census part of the report form is one of approximately 200 versions containing product, material, and special inquiries. The diversity of manufacturing activities necessitated the use of these many forms to canvass the 459 manufacturing industries. Each form was developed for a group of related industries.

Appearing on each form was a list of products primary to the group of related industries as well as secondary products and miscellaneous services that establishments classified in these industries were likely to be performing. Respondents were requested to identify the products, the value of each product, and, in a large number of cases, the quantity of the product shipped during the survey year. Space also was provided for the respondent to describe products not specifically identified on the form.

The report form also contained a materialsconsumed inquiry, which varied from form to form depending on the industries being canvassed. The respondents were asked to review a list of materials generally used in their production processes. From this list, each establishment was requested to identify those materials consumed during the survey year, the cost of each, and, in certain cases, the quantity consumed. Once again, space was provided for the respondent to describe significant material not identified on the form.

Finally, a wide variety of special inquiries was included to measure activities peculiar to a given industry, such as operations performed and equipment used.

- b. Large and medium establishments (non-ASM)—Approximately 84,000 establishments were included in this group. A variable cutoff, based on administrative-records payroll data and determined on an industry-by-industry basis, was used to select those establishments that were to receive one of the approximately 200 census of manufactures regular forms. The first page, requesting establishment data for items such as employment and payroll, was standard but did not contain the detailed statistics included on the ASM form. The product, material, and special inquiry sections supplied were based on the historical industry classification of the establishment.
- c. Small single-establishment companies (non-ASM)—This group consisted of approximately 60,000 establishments. For those industries where application of the variable cutoff for administrativerecords cases resulted in a large number of small establishments being included in the mail canvass, an abbreviated or "short" form was used. These establishments received one of the approximately 80 versions of the short form, which requested

summary product and material data and totals but no details on employment, payrolls, cost of materials, inventories, and capital expenditures.

Use of the short form has no adverse effect on published totals for the industry statistics; the same data were collected on the short form as on the long form. However, detailed information on materials consumed was not collected on the short form; thus its use would increase the value of the n.s.k. categories.

Auxiliaries

In this industry report, the data on employment and payroll are limited to operating manufacturing establishments. The census report form filed for auxiliaries (ES-9200) requested a description of the activity of the establishments serviced. However, the manufacturing auxiliaries were coded only to the two-digit major group of the establishments they served; whereas, the operating establishments were coded to a four-digit manufacturing industry. Data for the approximately 10,000 separately operated auxiliaries are included in the geographic area series and in a report issued as part of the 1987 Enterprise Statistics Survey.

Auxiliaries are establishments whose employees are primarily engaged in performing supporting services for other establishments of the same company, rather than for the general public or for other business firms. They can be at different locations from the establishments served or at the same location as one of those establishments but not operating as an integral part thereof and serving two establishments or more. Where auxiliary operations are conducted at the same location as the manufacturing operation and operate as an integral part thereof, they usually are included in the report for the operating manufacturing establishment.

Included in the broad category of auxiliaries are administrative offices. Employees in administrative offices are concerned with the general management of multiestablishment companies, i.e., with the general supervision and control of two units or more, such as manufacturing plants, mines, sales branches, or stores. The functions of these employees may include (1) program planning, including sales research and coordination of purchasing, production, and distribution; (2) company purchasing, including general contracts and purchasing methods; (3) company financial policy and accounting; (4) general engineering, including design of product machinery and equipment, and direction of engineering effort conducted at the individual operation locations; (5) direction of company personnel matters; and (6) legal and patent matters.

Other types of auxiliaries serving the plants or central management of the company include purchasing offices, sales promotion offices, research and development organizations, etc.

Industry Classification of Establishments

Each of the establishments covered in the census was classified in 1 of 459 manufacturing industries in accordance with the industry definitions in the 1987 SIC Manual. The 1987 edition of this manual represents a major revision for manufacturing industries from the 1972 edition and its 1977 supplement. Appendix A of the 1987 Manual notes the revisions in the four-digit industry levels between 1972/77 and 1987.

An industry is generally defined as a group of establishments producing the same product or a closely related group of products. The product groupings from which industry classifications are derived are based on considerations such as similarity of manufacturing processes, types of materials used, types of customers, and the like. The resulting group of establishments must be significant in terms of number, value added by manufacture, value of shipments, and number of employees. The system operates in such a way that the definitions progressively become narrower with successive additions of numerical digits. For 1987, there are 20 major groups (two-digit SIC). 139 industry groups (three-digit SIC), and 459 industries (four-digit SIC). This represents an expansion of four-digit industries from 452 in 1972/77 and a reduction of threedigit groups from 143 in 1972/77. Product classes and products of the manufacturing industries have been assigned codes based on the industry from which they originate. There are about 11,000 products identified by a seven-digit code. The seven-digit products are considered the primary products of the industry with the same four digits.

Accordingly, an establishment is usually classified in a particular industry on the basis of its major activity during a particular year, i.e., production of the products primary to that industry exceeds, in value, production of the products primary to any other single industry. In a few instances, however, the industry classification of an establishment is not only determined by the products it makes but also by the process employed in operations. Refining of nonferrous metals from ore or rolling and drawing of nonferrous metals (processes which involve heavy capitalization in specialized equipment) would be classified according to the process used during a census year. These establishments then would be "frozen" in that industry during the following ASM years.

In either a census or ASM year, establishments included in the ASM sample with certainty weight, other than those involved with heavily capitalized activities described above, are reclassified by industry only if the change in the primary activity from the prior year is significant or the change has occurred for 2 successive years. This procedure prevents reclassification when there are minor shifts in product mix.

In ASM years, establishments included in the ASM sample with noncertainty weight are not shifted from one industry classification to another. They are retained in the industry where they were classified in the base census year (see appendix, Annual Survey of Manufactures).

However, in the following census year, these ASM plants are allowed to shift from one industry to another.

The result of these rules covering the switching of plants from one industry classification to another is that, at the aggregate level, some industries comprise different mixes of establishments between survey years, and establishment data for such industry statistics as employment and payroll may be tabulated in different industries between survey years. Hence, comparisons between prior-year and current-year published totals, particularly at the four-digit SIC level, should be viewed with caution. This is particularly true for the comparison between the data shown for a census year versus the data shown for the previous ASM year.

As previously noted, the small establishments that may have been misclassified by industry are usually administrative-record cases whose industry codes were assigned on the basis of incomplete descriptions of the general activity of the establishment. Such possible misclassifications have no significant effect on the statistics other than on the number of companies and establishments.

While some establishments produce only the primary products of the industry in which they are classified, all establishments of an industry rarely specialize to this extent. The industry statistics (employment, inventories, value added by manufacture, total value of shipments including resales and miscellaneous receipts, etc.) shown in tables 1a through 5a, therefore, reflect not only the primary activities of the establishments in that industry but also their secondary activities. The product statistics in table 6a represent the output of all establishments whether or not they are classified in the same industry as the product. For this reason, in relating the industry statistics, especially the value of shipments to the product statistics, the composition of the industry's output shown in table 5b should be considered.

The extent to which industry and product statistics may be matched with each other is measured by two ratios which are computed from the figures shown in table 5b. The first of these ratios, called the primary product specialization ratio, measures the proportion of product shipments (both primary and secondary) of the establishments classified in the industry represented by the primary products of those establishments. The second ratio, called the coverage ratio, is the proportion of primary products shipped by the establishments classified in the industry to total shipments of such products by all manufacturing establishments.

However, establishments making products falling into the same industry category may use a variety of processes and materials to produce them. Also, the same industry classification (based on end products) may include both establishments that are highly integrated and those that put only the finishing touches on an already highly fabricated item. For example, the refrigeration equipment industry includes instances of almost complete integration (production of the compressor, condensing unit, electric motor, casting, stamping of the case, and final assembly) all

carried on at one plant. On the other hand, the condensing unit, the motor, and the case may be purchased and only assembled into the finished product.

In some instances, separate industry categories have been established for integrated and nonintegrated establishments. For other industries, the census provides separate statistics on the production of intermediate commodities made and used in the producing plant. For some industries characterized by many plants of the same company, separate figures on interplant transfers of products usually are shown.

Differences in the integration of production processes, types of operations, and alternatives in types of materials used should be considered when relating the industry statistics (employment, payrolls, value added, etc.) to the product and material data.

Value of Shipments for the Industry Compared With Value of Product Shipments

This report shows value of shipments data for industries and products. In tables 1a through 5a, these data represent the total value of shipments of all establishments classified in a particular industry. The data include the shipments of the products classified in the industry (primary to the industry), products classified in other industries (secondary to the industry), and miscellaneous receipts (repair work, sale of scrap, research and development, installation receipts, and resales). Value of product shipments shown in table 6a represents the total value of all products shipped that are classified as primary to an industry.

CENSUS DISCLOSURE RULES

In accordance with Federal law governing census reports, no data are published that would disclose the data for an individual establishment or company. However, the number of establishments classified in a specific industry is not considered a disclosure, so this information may be released even though other information is withheld.

The disclosure analysis for the industry statistics in tables 1a through 5a of this report is based on the total value of shipments. When the total value of shipments cannot be shown without disclosing information for individual companies, the complete line is suppressed. However, the suppressed data are included in higher-level totals. Additional disclosure analysis is performed for new capital expenditures that can be suppressed even though value of shipments data are publishable.

SPECIAL TABULATIONS

Special tabulations of data collected in the 1987 Census of Manufactures may be obtained on computer tape or in tabular form. The data will be in summary form and subject to the same rules prohibiting disclosure of confidential

information (including name, address, kind of business, or other data for individual business establishments or companies) as are the regular publications.

Special tabulations are prepared on a cost basis. A request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to the Chief, Industry Division, Bureau of the Census, Washington, DC 20233.

ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used in this publication:

-	Represents zero.
(D)	Withheld to avoid disclosing data for individual
	companies; data are included in higher level
	totals.
(NA)	Not available.
(NC)	Not comparable.
(S)	Withheld because estimate did not meet pub-
	lication standards.
(X)	Not applicable.
(Z)	Less than half the unit shown.
do	Ditto.

n.e.c.	Not elsewhere classified.
n.s.k.	Not specified by kind.
pt.	Part.
r	Revised.
SIC	Standard Industrial Classification

Other abbreviations, such as lb, gal, yd, doz, bbl, and s tons, are used in the customary sense.

CONTACTS FOR DATA USERS

Subject Area	Contact	Phone
Census/ASM		
Durables	Kenneth Hansen	(301) 763-7304
Nondurables	Michael Zampogna	(301) 763-2510
Current Indus- trial Reports		
Durables	Malcolm Bernhardt	(301) 763-2518
Nondurables	Thomas Flood	(301) 763-5911
Import/Export Publications	Foreign Trade Division	(301) 763-5140
Industry Analysis and Forecasts	International Trade Administration	(202) 377-4356

Users' Guide for Locating Statistics in This Report by Table Number

For explanation of terms, see appendixes

•			Four-dig	Four-digit industry statistics Five-digit product classeven-digit product s									
Item	Histori- cal	Operat- ing ratios	By geo- graphic area	Sum- mary and supple- mental	By employ- ment size	By industry and product class specialization	Materials con- sumed by kind	Industry- product analysis	Product ship- ments	Product class by geo- graphic area	Historical product class		
Number of companies	1a			3a					*6a				
Number of establishments	1a		2	3a	4	5a							
Employment and payroll: Number of employees Payroll Supplemental labor costs Production workers Production- worker hours	1a 1a 1a 1a	1b 1b 1b	2 2 2 2	3a 3a 3a 3a 3a	4 4 4	5a 5a 5a 5a				-			
Production- worker wages	1a	1b	2	3a	4	5a							
Shipments, cost of materials, and value added: Value of shipments (four-digit)	1a 1a 1a	1b 1b 1b	2 2 2	3a 3a 3a 3a	4 4	5a 5a 5a	7	5b	6a 6a	6b	6с		
Inventories: Total, end of year By stage of fabrication	1a			3a 3a	4		·						
Capital expenditures, assets, rental payments, and purchased services: New capital expenditures. Used plant and equipment expenditures. Gross assets Depreciation. Retirements of buildings and machinery. Rental payments. Foreign content of materials consumed. Purchased services.	1a		2	3b 3b 3b 3b 3b 3c 3c	4	5a		f					
Ratios: Specialization Coverage	1a 1a			3a 3a				5b 5b					

^{*}Number of companies with shipments of more than \$100 thousand.

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Glass Products

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Publication Program _____ Inside back cover

DESCRIPTION OF INDUSTRIES AND SUMMARY OF FINDINGS

This report shows 1987 Census of Manufactures statistics for establishments classified in each of the following industries:

SIC code and title

3211	rial Glass
3221	Glass Containers
3229	Pressed and Blown Glass, N.E.C.
3231	Products of Purchased Glass

Flot Gloss

The industry statistics (employment, payroll, cost of materials, value of shipments, inventories, etc.) are reported for each establishment as a whole. Aggregates of such data for an industry reflect not only the primary activities of the establishments but also their activities in the manufacture of secondary products as well as their miscellaneous activities (contract work on materials owned by others, repair work, etc.). This fact should be taken into account when comparing industry statistics (tables 1 through 5a) with product statistics (table 6) showing shipments by all industries of the primary products of the specified industry. The extent of the "product mix" is indicated in table 5b, which shows the value of primary and secondary products shipped by establishments classified in the specified industry and the value of primary products of the industry shipped as secondary products by establishments classified in other industries.

Small single-establishment companies with up to 20 employees (cutoff varied by industry) were excluded from the mail portion of the census. For these establishments (and a small number of larger establishments whose reports were not received at the time the data were tabulated), data on payrolls and receipts were obtained from administrative records of other Federal agencies. The remaining statistics were developed from industry averages.

Establishment data were tabulated based on industry definitions included in the 1987 Standard Industrial Classification (SIC) Manual¹. The 1987 edition represents a major revision for manufacturing industries from the 1972 edition and its 1977 supplement. In addition to the 1987 SIC revision, changes were made to the product class (five-digit) and product code (seven-digit) categories. The

¹Standard Industrial Classification Manual: 1987. For sale by Superintendent of Documents, U.S. Government Printing Office, Washington, DC 20402. Stock No. 041-001-00314-2.

product class and product code comparability between the 1987 and 1982 censuses is shown in the appendixes. These appendixes present, in tabular form, the linkage from 1987 to 1982.

All dollar figures included in this report are at prices current for the year specified and, therefore, unadjusted for changes in price levels. Consequently, when making comparisons to prior years, users should take into consideration the inflation that has occurred.

INDUSTRY 3211, FLAT GLASS

This industry is made up of establishments primarily engaged in manufacturing flat glass. This industry also produces laminated glass, but establishments primarily engaged in manufacturing laminated glass from purchased flat glass are classified in industry 3231. Products of this industry also are collected in the Current Industrial Report MQ-32A, Flat Glass.

The 1987 definition of this industry is the same as that used in the 1972/7 Standard Industrial Classification (SIC) system. The SIC number and title also are the same.

In the 1987 Census of Manufactures, Industry 3211, Flat Glass, had employment of 14.6 thousand. The employment figure was 5 percent below the 15.3 thousand reported in 1982. Compared with 1986, employment decreased 2 percent. The 1986 data are based on the Bureau's annual survey of manufactures (ASM), which is a sample survey conducted each year between censuses. The leading States in employment in 1987 were Tennessee, Pennsylvania, Ohio, and Michigan. These same States were the leaders in 1982.

The total value of shipments for establishments classified in this industry was \$2.5 billion.

Establishments in virtually all industries ship secondary products as well as products primary to the industry to which they are classified and have some miscellaneous receipts, such as resales and contract receipts. Industry 3211 shipped \$2.4 billion of flat glass products considered primary to the industry, \$76.2 million of secondary products, and had \$51.0 million of miscellaneous receipts, resales, and contract work. Thus, the ratio of primary products to the total of both secondary and primary products shipped by establishments in the industry was 97 percent (specialization ratio). In 1982, the specialization ratio was 95 percent.

Establishments in this industry also accounted for 99+ percent of products considered primary to the industry no matter where they actually were produced (coverage ratio). The products primary to industry 3211, no matter in what

industry they were produced, appear in table 6a and aggregate to \$2.4 billion. For further explanation of specialization and coverage ratios, see table 5b and the appendixes.

The total cost of materials, services, and fuels and electric energy used by establishments classified in the flat glass industry amounted to \$915.3 million. Data on specific materials consumed appear in table 7.

Single-establishment companies in this industry with up to 10 employees were excluded from the mail portion of the census. The data for these establishments (and a small number of larger establishments whose reports were not received at the time the data were tabulated) were obtained from administrative records of other agencies or developed from industry averages. These establishments accounted for 1 percent of total value of shipments.

INDUSTRY 3221, GLASS CONTAINERS

This industry is made up of establishments primarily engaged in manufacturing glass containers for commercial packing and bottling, and for home canning. Products of this industry also are collected in the Current Industrial Report M32G, Glass Containers.

The 1987 definition of this industry is the same as that used in the 1972/7 Standard Industrial Classification (SIC) system. The SIC number and title also are the same.

In the 1987 Census of Manufactures, Industry 3221, Glass Containers, had employment of 41.1 thousand. The employment figure was 30 percent below the 59.0 thousand reported in 1982. Compared with 1986, employment decreased 4 percent. The 1986 data are based on the Bureau's annual survey of manufactures (ASM), which is a sample survey conducted each year between censuses. The leading States in employment in 1987 were California, Pennsylvania, New Jersey, and Illinois. These same States were the leaders in 1982.

The total value of shipments for establishments classified in this industry was \$4.8 billion.

Establishments in virtually all industries ship secondary products as well as products primary to the industry to which they are classified and have some miscellaneous receipts, such as resales and contract receipts. Industry 3221 shipped \$4.7 billion of glass container products considered primary to the industry, \$48.2 million of secondary products, and had \$19.8 million of miscellaneous receipts, resales, and contract work. Thus, the ratio of primary products to the total of both secondary and primary products shipped by establishments in the industry was 99 percent (specialization ratio). In 1982, the specialization ratio also was 99 percent.

Establishments in this industry also accounted for 99+ percent of products considered primary to the industry no matter where they actually were produced (coverage ratio). In 1982, the coverage ratio was 99 percent. The products primary to industry 3221, no matter in what industry they

were produced, appear in table 6a and aggregate to \$4.7 billion. For further explanation of specialization and coverage ratios, see table 5b and the appendixes.

The total cost of materials, services, and fuels and electric energy used by establishments classified in the glass containers industry amounted to \$2.0 billion. Data on specific materials consumed appear in table 7.

Single-establishment companies in this industry with up to 10 employees were excluded from the mail portion of the census. The data for these establishments (and a small number of larger establishments whose reports were not received at the time the data were tabulated) were obtained from administrative records of other agencies or developed from industry averages. These establishments accounted for 5 percent of total value of shipments.

INDUSTRY 3229, PRESSED AND BLOWN GLASS, N.E.C.

This industry is made up of establishments primarily engaged in manufacturing glass and glassware, not elsewhere classified, pressed, blown, or shaped from glass produced in the same establishment. Establishments primarily engaged in manufacturing textile glass fibers also are included in this industry, but establishments primarily engaged in manufacturing glass wool insulation products are classified in industry 3296. Establishments primarily engaged in manufacturing fiber optic cables are classified in industry 3357, and those manufacturing fiber optic medical devices are classified in industry group 384. Establishments primarily engaged in the production of pressed lenses for vehicular lighting, beacons, and lanterns are also included in this industry, but establishments primarily engaged in the production of optical lenses are classified in industry 3827. Establishments primarily engaged in manufacturing glass containers are classified in industry 3221, and those manufacturing complete electric light bulbs are classified in industry 3641. Products of this industry also are collected in the Current Industrial Report MA-32J, Glass Fibers.

The 1987 definition of this industry is the same as that used in the 1972/7 Standard Industrial Classification (SIC) system. The SIC number and title also are the same.

In the 1987 Census of Manufactures, Industry 3229, Pressed and Blown Glass, N.E.C., had employment of 36.4 thousand. The employment figure was 3 percent below the 37.6 thousand reported in 1982. Compared with 1986, employment increased 4 percent. The 1986 data are based on the Bureau's annual survey of manufactures (ASM), which is a sample survey conducted each year between censuses. The leading States in employment in 1987 were Ohio, Pennsylvania, North Carolina, and West Virginia. These same States were the leaders in 1982.

The total value of shipments for establishments classified in this industry was \$3.6 billion.

Establishments in virtually all industries ship secondary products as well as products primary to the industry to which they are classified and have some miscellaneous receipts, such as resales and contract receipts. Industry 3229 shipped \$3.4 billion of pressed and blown glass, n.e.c., products considered primary to the industry, \$51.9 million of secondary products, and had \$75.3 million of miscellaneous receipts, resales, and contract work. Thus, the ratio of primary products to the total of both secondary and primary products shipped by establishments in the industry was 99 percent (specialization ratio). In 1982, the specialization ratio was 97 percent.

Establishments in this industry also accounted for 97 percent of products considered primary to the industry no matter where they actually were produced (coverage ratio). In 1982, the coverage ratio was 77 percent. The products primary to industry 3229, no matter in what industry they were produced, appear in table 6a and aggregate to \$3.5 billion. For further explanation of specialization and coverage ratios, see table 5b and the appendixes.

The total cost of materials, services, and fuels and electric energy used by establishments classified in the pressed and blown glass, n.e.c., industry amounted to \$1.2 billion. Data on specific materials consumed appear in table 7.

Single-establishment companies in this industry with up to 20 employees were excluded from the mail portion of the census. The data for these establishments (and a small number of larger establishments whose reports were not received at the time the data were tabulated) were obtained from administrative records of other agencies or developed from industry averages. These establishments accounted for 10 percent of total value of shipments.

INDUSTRY 3231, PRODUCTS OF PURCHASED GLASS

This industry is made up of establishments primarily engaged in manufacturing glass products from purchased glass. Establishments primarily engaged in manufacturing optical lenses, except ophthalmic, are classified in industry 3827, and those manufacturing ophthalmic lenses are classified in industry 3851. Products of this industry also are collected in the Current Industrial Report MA-32J, Glass Fibers.

The 1987 definition of this industry is the same as that used in the 1972/7 Standard Industrial Classification (SIC) system. The SIC number and title also are the same.

In the 1987 Census of Manufactures, Industry 3231, Products of Purchased Glass, had employment of 51.1 thousand. The employment figure was 24 percent above the 41.3 thousand reported in 1982. Compared with 1986, employment increased 17 percent. The 1986 data are based on the Bureau's annual survey of manufactures (ASM), which is a sample survey conducted each year between censuses. The leading States in employment in 1987 were California, Pennsylvania, Ohio, and Michigan, accounting for 35 percent of the industry's employment. This represents a shift from 1987 when Pennsylvania, California, New York, and New Jersey accounted for 42 percent of the industry's employment.

The total value of shipments for establishments classified in this industry was \$5.4 billion.

Establishments in virtually all industries ship secondary products as well as products primary to the industry to which they are classified and have some miscellaneous receipts, such as resales and contract receipts. Industry 3231 shipped \$5.2 billion of products of purchased glass products considered primary to the industry, \$62.5 million of secondary products, and had \$153.1 million of miscellaneous receipts, resales, and contract work. Thus, the ratio of primary products to the total of both secondary and primary products shipped by establishments in the industry was 99 percent (specialization ratio). In 1982, the specialization ratio was 95 percent.

Establishments in this industry also accounted for 93 percent of products considered primary to the industry no matter where they actually were produced (coverage ratio). The products primary to industry 3231, no matter in what industry they were produced, appear in table 6a and aggregate to \$5.6 billion. For further explanation of specialization and coverage ratios, see table 5b and the appendixes.

The total cost of materials, services, and fuels and electric energy used by establishments classified in the products of purchased glass industry amounted to \$2.6 billion. Data on specific materials consumed appear in table 7.

Single-establishment companies in this industry with up to 10 employees were excluded from the mail portion of the census. The data for these establishments (and a small number of larger establishments whose reports were not received at the time the data were tabulated) were obtained from administrative records of other agencies or developed from industry averages. These establishments accounted for 9 percent of total value of shipments.

Historical Statistics for the Industry: 1987 and Earlier Years

[1987 industry definitions are the same as in the 1972/77 Standard Industrial Classification (SIC) system. Excludes data for auxiliaries. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendixes]

text. For explaina		,					-								
		All establi	shments ³	All emp	oloyees	Pro	duction wor	kers				Now	End-of-	Rat	ios
Year ¹	Com- panies ² (no.)	Total (no.)	With 20 employ- ees or more (no.)	Number (1,000)	Payroll (million dollars)	Number (1,000)	Hours (millions)	Wages (million dollars)	Value added by manufac- ture ⁴ (million dollars)	Cost of materials ⁵ (million dollars)	Value of shipments (million dollars)	capital expend- itures ⁶ (million dollars)	year inven- tories ⁴ (million dollars)	Spe- ciali- zation ⁷ (per- cent)	Cover- age ⁸ (per- cent)
		INDUSTRY 3211, FLAT GLASS													
1987 Census 1986 ASM 1985 ASM 1984 ASM 1983 ASM	66 (NA) (NA) (NA) (NA)	84 (NA) (NA) (NA) (NA)	38 (NA) (NA) (NA) (NA)	14.6 14.9 15.2 15.6 15.7	506.7 493.7 501.4 477.5 448.6	11.8 12.1 12.3 12.7 12.7	24.9 25.4 26.7 27.1 26.5	397.6 392.5 403.2 382.6 357.4	1 618.4 1 409.7 1 239.9 1 119.9 1 124.2	915.3 957.1 925.9 921.2 837.8	2 549.3 2 397.6 2 155.4 2 043.3 1 930.3	151.3 85.7 260.1 100.8 108.4	263.8 280.9 310.3 294.6 299.0	97 (NA) (NA) (NA) (NA)	99+ (NA) (NA) (NA) (NA)
1982 Census 1981 ASM 1980 ASM 1979 ASM 1978 ASM	49 (NA) (NA) (NA) (NA)	69 (NA) (NA) (NA) (NA)	33 (NA) (NA) (NA) (NA)	15.3 17.3 17.3 20.2 22.6	413.8 416.1 383.8 414.9 446.5	12.0 13.8 13.8 16.8 19.0	24.6 27.6 28.1 34.4 39.8	322.0 323.3 298.0 335.3 366.3	846.5 914.8 842.3 972.2 1 065.0	827.0 769.1 701.4 675.4 710.8	1 665.5 1 656.7 1 546.9 1 637.5 1 777.2	97.6 104.5 271.2 151.6 113.1	287.3 264.8 234.0 226.5 212.6	995 (NA) (NA) (NA) (NA)	(D) (NA) (NA) (NA) (NA)
1977 Census 1976 ASM 1975 ASM 1974 ASM 1973 ASM 1972 Census	43 (NA) (NA) (NA) (NA)	62 (NA) (NA) (NA) (NA) (NA)	32 (NA) (NA) (NA) (NA) 30	21.9 21.9 20.6 21.5 22.0 20.9	401.0 352.5 297.7 277.2 276.3 241.9	18.5 18.4 16.8 17.7 18.4 17.0	39.9 38.4 33.5 36.1 38.4 37.0	328.2 286.7 234.6 218.2 222.1 194.2	931.0 837.5 653.6 601.0 727.8 662.1	656.0 520.0 338.1 345.2 327.8 281.0	1 576.6 1 335.6 1 006.3 936.5 1 043.2 937.1	81.1 39.6 (S) (S) 172.2 95.0	211.4 191.8 171.2 148.7 125.4 100.7	990 (NA) (NA) (NA) (NA)	(D) (NA) (NA) (NA) (NA) (D)
		1				IN	DUSTRY	3221, GLA	SS CONTAIL	NERS			,		
1987 Census 1986 ASM 1985 ASM 1984 ASM	35 (NA) (NA) (NA) (NA)	106 (NA) (NA) (NA) (NA)	93 (NA) (NA) (NA) (NA)	41.1 42.8 44.1 48.5 55.0	1 065.2 1 083.4 1 144.4 1 191.7 1 295.0	36.0 37.8 38.5 42.3 48.1	70.8 75.8 76.9 79.8 94.3	892.4 917.5 963.9 989.0 1 086.7	2 766.2 2 649.5 2 406.4 2 246.2 2 492.5	2 037.9 1 997.3 2 143.2 2 187.2 2 402.9	4 777.9 4 627.4 4 600.3 4 478.5 4 860.2	226.6 211.4 182.9 185.3 187.0	737.6 714.4 664.1 726.9 830.0	99 (NA) (NA) (NA) (NA)	99 + (NA) (NA) (NA) (NA)
1982 Census 1981 ASM 1980 ASM 1979 ASM 1978 ASM	41 (NA) (NA) (NA) (NA) (NA)	128 (NA) (NA) (NA) (NA)	113 (NA) (NA) (NA) (NA)	59.0 61.0 64.5 67.7 72.8	1 306.4 1 259.0 1 214.8 1 128.0 1 108.2	51.7 53.4 56.5 59.8 64.4	101.0 102.9 110.0 116.2 126.4	1 092.3 1 054.8 1 019.4 952.9 937.8	2 739.1 2 721.8 2 526.1 2 459.6 2 476.6	2 521.8 2 222.9 2 009.5 1 785.2 1 659.7	5 216.8 4 926.1 4 493.4 4 206.5 4 049.2	297.4 266.2 264.9 283.0 251.5	799.4 630.2 604.4 545.2 503.0	99 (NA) (NA) (NA) (NA)	99 (NA) (NA) (NA) (NA)
1977 Census 1976 ASM 1975 ASM 1974 ASM 1973 ASM 1972 Census	31 (NA) (NA) (NA) (NA) (NA)	126 (NA) (NA) (NA) (NA) (NA)	124 (NA) (NA) (NA) (NA) 115	70.8 71.3 70.0 67.6 73.1 72.9	975.4 897.5 783.6 702.6 701.8 659.4	62.5 63.1 61.8 59.7 64.5 64.5	120.1 124.6 116.6 116.2 125.5 128.1	823.0 758.6 658.5 595.9 590.4 554.8	2 138.9 1 988.5 1 866.5 1 498.5 1 487.9 1 399.7	1 495.3 1 352.5 1 193.0 995.1 818.1 746.9	3 664.2 3 299.8 3 047.0 2 466.6 2 286.8 2 126.5	220.9 233.8 177.3 125.8 120.9 121.1	408.7 427.1 390.4 340.7 303.4 271.9	99 (NA) (NA) (NA) (NA) (NA)	99 (NA) (NA) (NA) (NA)
					11	NDUSTRY	3229, PF	ESSED A	ND BLOWN	GLASS, N.E.	C.				
1987 Census 1986 ASM 1985 ASM 1984 ASM 1983 ASM	363 (NA) (NA) (NA) (NA)	417 (NA) (NA) (NA) (NA)	119 (NA) (NA) (NA) (NA)	36.4 35.0 36.0 38.2 37.4	896.5 843.6 815.0 834.8 785.9	29.9 29.0 29.2 31.5 29.9	58.8 56.5 55.6 61.3 59.4	685.7 644.5 619.8 645.3 590.3	2 304.5 2 039.4 2 017.1 2 160.8 2 022.8	1 221.2 1 163.8 1 176.5 1 234.8 1 075.0	3 568.0 3 241.9 3 207.7 3 338.7 3 106.1	195.8 228.5 247.7 181.4 173.7	600.6 616.9 637.6 635.0 554.8	99 (NA) (NA) (NA) (NA)	97 (NA) (NA) (NA) (NA)
1982 Census 1981 ASM 1980 ASM 1979 ASM 1978 ASM	278 (NA) (NA) (NA) (NA)	331 (NA) (NA) (NA) (NA)	116 (NA) (NA) (NA) (NA)	37.6 46.4 45.7 45.9 46.3	726.0 826.0 736.4 694.9 641.8	29.5 37.2 37.1 37.8 38.1	56.8 72.7 73.2 75.4 75.8	534.4 623.2 559.5 538.1 497.5	1 743.1 2 119.7 1 852.4 1 711.2 1 589.8	984.0 1 224.9 1 075.7 985.3 872.7	2 724.0 3 280.7 2 900.0 2 657.3 2 416.6	233.3 183.1 196.9 245.0 169.5	575.0 586.4 507.8 459.3 411.1	97 (NA) (NA) (NA) (NA)	77 (NA) (NA) (NA) (NA)
1977 Census 1976 ASM 1975 ASM 1974 ASM 1973 ASM	325 (NA) (NA) (NA) (NA) 211	382 (NA) (NA) (NA) (NA) 252	125 (NA) (NA) (NA) (NA) (NA)	46.2 43.6 40.8 51.3 49.4 45.9	572.8 505.4 435.5 487.7 448.5 398.1	38.6 36.5 33.9 43.4 42.5 39.3	74.4 71.9 66.1 83.8 85.4 78.6	445.9 395.5 336.5 386.3 361.7 317.8	1 452.8 1 278.4 1 064.9 1 068.0 1 051.5 941.4	675.3 577.7 475.2 504.2 405.2 337.2	2 120.1 1 854.8 1 505.6 1 545.7 1 429.8 1 267.3	143.6 109.6 100.3 137.6 93.7 55.6	350.7 321.9 309.0 283.6 228.8 187.9	97 (NA) (NA) (NA) (NA) 97	84 (NA) (NA) (NA) (NA) 83
						INDUSTR	Y 3231, P	RODUCTS	OF PURCH	ASED GLASS	3				
1987 Census 1986 ASM 1985 ASM 1984 ASM 1983 ASM	1 325 (NA) (NA) (NA) (NA)	1 429 (NA) (NA) (NA) (NA)	431 (NA) (NA) (NA) (NA)	51.1 43.7 42.7 43.2 42.8	1 059.9 887.0 843.6 816.9 741.1	39.5 33.7 33.3 33.8 33.1	79.9 66.3 66.1 66.2 64.0	720.0 613.4 591.0 568.0 503.5	2 837.0 2 269.9 1 995.1 1 816.0 1 644.4	2 587.0 2 105.4 1 974.0 1 942.7 1 595.0	5 429.1 4 361.9 3 964.3 3 734.3 3 204.0	204.3 1º219.3 148.6 110.0 72.2	660.4 612.3 569.8 552.7 528.7	99 (NA) (NA) (NA) (NA)	93 (NA) (NA) (NA) (NA)
1982 Census 1981 ASM 1980 ASM 1979 ASM 1978 ASM	1 228 (NA) (NA) (NA) (NA) (NA)	1 337 (NA) (NA) (NA) (NA)	387 (NA) (NA) (NA) (NA)	41.3 40.8 42.1 42.7 42.3	696.3 664.3 590.6 570.8 540.1	31.5 31.2 32.6 34.3 35.6	60.8 59.5 60.1 65.9 70.4	466.7 453.7 407.5 407.8 385.9	1 483.7 1 360.8 1 253.2 1 263.0 1 249.6	1 480.2 1 457.4 1 302.6 1 273.1 1 195.4	2 976.5 2 789.8 2 551.2 2 509.0 2 404.1	119.1 104.1 107.8 88.9 105.8	476.1 444.8 396.5 373.9 350.4	995 (NA) (NA) (NA) (NA)	(D) (NA) (NA) (NA) (NA)
1977 Census 1976 ASM 1975 ASM 1974 ASM 1973 ASM 1972 Census	1 000 (NA) (NA) (NA) (NA) (NA)	1 101 (NA) (NA) (NA) (NA) 913	325 (NA) (NA) (NA) (NA) 284	36.2 34.6 32.5 36.4 37.1 33.7	429.2 398.2 341.0 357.2 348.6 296.1	28.8 27.0 25.2 29.1 29.8 27.0	56.7 51.1 47.6 55.9 59.5 53.5	305.9 271.8 234.3 254.9 250.6 211.8	960.2 829.1 664.9 747.5 742.8 668.9	896.5 835.6 665.3 740.9 779.4 672.0	1 842.4 1 651.1 1 336.1 1 462.7 1 515.1 1 330.1	73.4 47.3 49.0 65.4 43.8 34.5	285.6 270.1 245.9 277.7 232.8 209.6	995 (NA) (NA) (NA) (NA) 1090	(D) (NA) (NA) (NA) (NA) (D)

¹In annual survey of manufactures (ASM) years, data are estimates based on a representative sample of establishments canvassed annually and may differ from results of a complete canvass of all establishments. ASM publication shows percentage standard errors. Unless otherwise noted, for data prior to 1972, see 1972 Census of Manufactures, vol. II, table 1a of the Industry

chapter.

2For the Census, a company is defined as a business organization consisting of one establishment or more under common ownership or control.

3Includes establishments with payroll at any time during year.

4Beginning with the 1982 Census of Manufactures, all respondents were requested to report their inventories at (the lower of) cost or market prior to adjustment to LIFO cost. This is a change from prior Censuses and annual surveys of manufactures in which respondents were permitted to value their inventories using any generally accepted accounting method. Consequently, inventories and value added by manufacture are not comparable to prior-year data.

5Detailed data on materials consumed by type are shown in table 7.

6Detailed data on new machinery and equipment expenditures are provided in table 3c.

7Represents ratio of primary products shipments to total product shipments (primary and secondary, excluding miscellaneous receipts) for establishments classified in the industry.

8Represents ratio of primary products shipped by establishments classified in industry to total shipments of such products by all manufacturing establishments, wherever classified.

9Minimum percentage; exact percentage withheld to avoid disclosing data for individual companies.

10Estimates for new captial expenditures have associated standard errors of 15 percent or more and may be of limited reliability. Estimates for other data items are of acceptable reliability.

Table 1b. Selected Operating Ratios for the Industry: 1987 and Earlier Years

[1987 industry definitions are the same as in the 1972/77 Standard Industrial Classification (SIC) system. Excludes data for auxiliaries. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendixes]

toxt: 1 or explanation of	ternis, see appendi	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,												
Year	Payroll per employee (dollars)	Production workers as percent of total employment (percent)	Annual hours of production workers (number)	Average hourly earnings of production workers (dollars)	Cost of materials as percent of value of shipments (percent)	Cost of materials and payroll as percent of value of shipments (percent)	Value added per employee (dollars)	Payroll as percent of value added (percent)	Value added per production worker hour (dollars)					
				INDUS	TRY 3211, FLA	T GLASS								
1987 Census	34 714	81	2 117	15.91	36	56	110 867	31	64.76					
	33 134	81	2 099	15.45	40	61	94 611	35	55.50					
	32 986	81	2 171	15.10	43	66	81 572	40	46.44					
	30 608	81	2 134	14.12	45	68	71 788	43	41.32					
	28 573	81	2 087	13.49	43	67	71 605	40	42.42					
1982 Census	27 045	78	2 050	13.09	50	75	55 327	49	34.41					
	24 052	80	2 000	11.71	46	72	52 879	45	33.14					
	22 184	80	2 036	10.60	45	70	48 688	46	29.98					
	20 539	83	2 048	9.75	41	67	48 129	43	28.26					
	19 756	83	2 095	9.20	40	65	47 124	42	26.76					
1977 Census	18 310	84	2 157'	8.23	42	67	42 511	43	23.33					
	16 095	84	2 087	7.47	39	65	38 242	42	21.81					
	14 451	82	1 994	7.00	34	63	31 728	46	19.51					
	12 893	82	2 040	6.04	37	66	27 953	46	16.65					
	12 559	84	2 087	5.78	31	58	33 082	38	18.95					
	11 574	81	2 176	5.25	30	56	31 679	37	17.89					
		INDUSTRY 3221, GLASS CONTAINERS												
1987 Census	25 908	88	1 967	12.61	43	65	67 278	39	39.08					
	25 313	88	2 005	12.10	43	67	61 904	41	34.95					
	25 950	87	1 997	12.53	47	71	54 567	48	31.29					
	24 571	87	1 887	12.39	49	75	46 313	53	28.15					
	23 545	87	1 960	11.52	49	76	45 318	52	26.43					
1982 Census	22 142	88	1 954	10.81	48	73	46 425	48	27.12					
1981 ASM	20 639	88	1 927	10.25	45	71	44 620	46	26.45					
1980 ASM	18 834	88	1 947	9.27	45	72	39 164	48	22.96					
1979 ASM	16 661	88	1 943	8.20	42	69	36 331	46	21.17					
1978 ASM	15 222	88	1 963	7.42	41	68	34 019	45	19.59					
1977 Census	13 776 12 587 11 194 10 393 9 600 9 045	88 88 88 88 88	1 922 1 975 1 887 1 946 1 946 1 986	6.85 6.09 5.65 5.13 4.70 4.33	41 41 39 40 36 35	67 68 65 69 66 66	30 210 27 889 26 664 22 167 20 354 19 200	46 45 42 47 47 47	17.81 15.96 16.01 12.90 11.86 10.93					
			IND	USTRY 3229, PF	RESSED AND B	LOWN GLASS,	N.E.C.							
1987 Census	24 623	82	1 967	11.66	34	59	63 296	37	39.22					
	24 102	83	1 948	11.41	36	62	58 269	41	36.10					
	22 638	81	1 904	11.15	37	62	56 031	40	36.28					
	21 853	82	1 946	10.53	37	62	56 565	39	35.25					
	21 013	80	1 987	9.94	35	60	54 086	39	34.05					
1982 Census	19 308	78	1 925	9.41	36	63	46 359	42	30.69					
1981 ASM	17 801	80	1 954	8.57	37	63	45 683	39	29.16					
1980 ASM	16 113	81	1 973	7.64	37	62	40 534	40	25.31					
1979 ASM	15 139	82	1 995	7.14	37	63	37 281	41	22.69					
1978 ASM	13 861	82	1 990	6.56	36	63	34 337	40	20.97					
1977 Census	12 398	84	1 927	5.99	32	59	31 446	39	19.53					
	11 591	84	1 970	5.50	31	58	29 321	40	17.78					
	10 674	83	1 950	5.09	32	60	26 100	41	16.11					
	9 506	85	1 931	4.61	33	64	20 819	46	12.74					
	9 078	86	2 009	4.24	28	60	21 285	43	12.31					
	8 673	86	2 000	4.04	27	58	20 510	42	11.98					
			INC	USTRY 3231, P	RODUCTS OF I	PURCHASED GL	ASS							
1987 Census	20 739	77	2 021	9.02	48	67	55 510	37	35.51					
	20 297	77	1 967	9.25	48	69	51 943	39	34.24					
	19 756	78	1 985	8.94	50	71	46 724	42	30.18					
	18 909	78	1 959	8.58	52	74	42 037	45	27.43					
	17 315	78	1 934	7.87	50	73	38 421	45	25.69					
1982 Census	16 859	76	1 930	7,68	50	73	35 925	47	24.40					
	16 281	76	1 907	7.63	52	76	33 353	49	22.87					
	14 028	77	1 844	6.78	51	74	29 767	47	20.85					
	13 367	80	1 921	6.19	51	73	29 578	45	19.17					
	12 768	84	1 978	5.48	50	72	29 541	43	17.75					
1977 Census	11 856	80	1 969	5.40	49	72	26 525	. 45	16.93					
	11 508	78	1 893	5.32	51	75	23 962	48	16.23					
	10 492	78	1 889	4.92	50	75	20 458	51	13.97					
	9 813	80	1 921	4.56	51	75	20 536	48	13.37					
	9 396	80	1 997	4.21	51	74	20 022	47	12.48					
	8 786	80	1 981	3.96	51	73	19 849	44	12.50					

Note: For qualifications of data, see footnotes on table 1a.

Table 2. Industry Statistics for Selected States: 1987 and 1982

[Excludes data for auxiliaries. States with 150 employees or more are shown. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendixes]

[Excludes data for auxiliaries. States	s with	1 150 emp	loyees or	more are s	nown. For r	neaning of	abbreviation 198		ibois, see intro	ductory text.	or explanation	n or terms, s		
		All establ	ichmente	All am	ployees	Pro	duction wo		Ī		-			1982
Industry and geographic area		Total	With 20 employ- ees or more	Number ²	Payroll (million	Number	Hours	Wages (million	Value added by manufac- ture (million	Cost of materials (million)	Value of shipments (million	New capital expend- itures (million	All employ- ees ²	Value added by manufac- ture (million
INDUSTRY 3211, FLAT GLASS	E1	(no.)	(no.)	(1,000)	dollars)	(1,000)	(millions)	dollars)	dollars)	dollars)	dollars)	dollars)	(1,000)	dollars)
United States	-	84	38	14.6	506.7	11.8	24.9	397.6	1 618.4	915.3	2 549.3	151.3	15. 3	846.5
California Illinois Michigan Missouri New Jersey	1 1 1 1	13 4 5 2	5 3 2 1 1	1.2 EE EE BB AA	38.2 (D) (D) (D) (D)	.9 (D) (D) (D) (D)	2.0 (D) (D) (D) (D)	28.6 (D) (D) (D) (D)	165.5 (D) (D) (D) (D)	92.2 (D) (D) (D) (D)	258.0 (D) (D) (D) (D)	(D) (D) (D) (D)	.9 EE EC CC BB	56.9 (D) (D) (D) (D)
North Carolina Ohio Oklahoma Pennsylvania South Carolina		1 2 2 6 2	1 2 1 4 1	CC EE EE EA	(D) (D) (D) (D) (D)	(D) (D) (D) (D) (D)	(D) (D) (D) (D) (D)	(D) (D) (D) (D)	(D) (D) (D) (D) (D)	(D) (D) (D) (D)	(D) (D) (D) (D) (D)	(D) (D) (D) (D) (D)	CC EE EE EE (NA)	(D) (D) (D) (D) (NA)
Tennessee Texas Washington West Virginia		3 6 5 2	3 2 3 2	FF EE .2 CC	(D) (D) 3.7 (D)	(D) (D) .1 (D)	(D) (D) .3 (D)	(D) (D) 2.2 (D)	(D) (D) 9.3 (D)	(D) (D) 5.1 (D)	(D) (D) 13.3 (D)	(D) (D) 1.2 (D)	FF EE (NA) CC	(D) (D) (NA) (D)
INDUSTRY 3221, GLASS CONTAINERS						·								
United States	-	106	93	41.1	1 065.2	36.0	70. 8	892.4	2 766.2	2 037.9	4 777.9	226.6	59.0	2 739.1
Alabama Arkansas California Colorado Connecticut	E1	1 1 19 1 1	1 1 17 1	CC BB FF BB CC	(D) (D) (D) (D)	(D) (D) (D) (D)	(D) (D) (D) (D)	(D) (D) (D) (D)	(D) (D) (D) (D) (D)	(D) (D) (D) (D) (D)	(D) (D) (D) (D)	(D) (D) (D) (D) (D)	CC AA 9.1 BB CC	(D) (D) 482.4 (D) (D)
Florida Georgia Illinois Indiana Louisiana	-	4 3 8 5	3 3 8 5	EE EE FF FF BB	(D) (D) (D) (D) (D)	(D) (D) (D) (D)	(D) (D) (D) (D)	(D) (D) (D) (D) (D)	(D) (D) (D) (D) (D)	(D) (D) (D) (D) (D)	(D) (D) (D) (D) (D)	(D) (D) (D) (D)	1.8 EE 5.0 FF CC	67.8 (D) 210.2 (D) (D)
Maryland	- - -	1 1 2 1 1	1 1 1 1 1	BB AA BB BB AA	(D) (D) (D) (D)	(D) (D) (D) (D)	(D) (D) (D) (D) (D)	(D) (D) (D) (D) (D)	(D) (D) (D) (D)	(D) (D) (D) (D)	(D) (D) (D) (D)	(D) (D) (D) (D) (D)	EE BB BB CC CC	(D) (D) (D) (D) (D)
Missouri	11111	1 12 5 4 2	1 9 3 4 1	BB FF EE EE CC	(D) (D) (D) (D) (D)	(D) (D) (D) (D)	(D) (D) (D) (D)	(D) (D) (D) (D)	(D) (D) (D) (D) (D)	(D) (D) (D) (D) (D)	(D) (D) (D) (D) (D)	(D) (D) (D) (D) (D)	CC FF 2.5 EE EE	(D) (D) 145.7 (D) (D)
Oklahoma Oregon Pennsylvania South Carolina Tennessee		6 1 9 1 1	6 1 9 1	EE BB 4.5 BB BB	(D) (D) 113.0 (D) (D)	(D) (D) 4.1 (D) (D)	(D) (D) 7.5 (D) (D)	(D) (D) 98.3 (D) (D)	(D) (D) 280.8 (D) (D)	(D) (D) 170.4 (D) (D)	(D) (D) 452.6 (D) (D)	(D) (D) 16.4 (D) (D)	FF BB 6.1 CC EE	(D) (D) 272.8 (D) (D)
Texas	E4 E5 - -	4 2 1 2 2	4 2 1 2 1	EE CC CC EE BB	(D) (D) (D) (D) (D)	(D) (D) (D) (D)	(D) (D) (D) (D) (D)	(D) (D) (D) (D) (D)	(D) (D) (D) (D) (D)	(D) (D) (D) (D) (D)	(D) (D) (D) (D) (D)	(D) (D) (D) (D) (D)	EE CC CC 1.7 BB	(D) (D) (D) 83.7 (D)
INDUSTRY 3229, PRESSED AND BLOWN GLASS, N.E.C.														
United States	E 1	417	119	36.4	896.5	2 9. 9	58.8	685.7	2 304.5	1 221.2	3 568.0	195.8	37.6	1 743.1
Arkansas California Indiana Kentucky Louisiana	E2 E9 E2	7 73 6 5 2	3 12 2 4 1	BB EE EE 1.0 CC	(D) (D) (D) 2 6 .2 (D)	(D) (D) (D) .8 (D)	(D) (D) (D) 1.4 (D)	(D) (D) (D) 20.3 (D)	(D) (D) (D) 80.7 (D)	(D) (D) (D) 31.1 (D)	(D) (D) (D) 112.3 (D)	(D) (D) (D) (D) (D)	AA .9 EE EE EE	(D) 45.8 (D) (D) (D)
Massachusetts Missoun New Jersey New York North Carolina	E2 E2 -	11 3 31 32 12	2 2 8 11 4	AA CC FF EE FF	(D) (D) (D) (D) (D)	(D) (D) (D) (D)	(D) (D) (D) (D)	(D) (D) (D) (D) (D)	(D) (D) (D) (D) (D)	(D) (D) (D) (D) (D)	(D) (D) (D) (D) (D)	(D) (D) (D) (D) (D)	(NA) (NA) EE 1.0 FF	(NA) (NA) (D) 57.6 (D)
Ohio		33 4 29 2 4	17 3 12 1 2	FF CC 4.7 CC EE	(D) (D) 111.0 (D) (D)	(D) (D) 3.9 (D) (D)	(D) (D) 7.5 (D) (D)	(D) (D) 85.3 (D) (D)	(D) (D) 294.4 (D) (D)	(D) (D) 178.1 (D) (D)	(D) (D) 467.7 (D) (D)	(D) (D) 28.7 (D) (D)	FF CC 5.7 CC EE	(D) (D) 251.5 (D) (D)
Tennessee Texas Virginia West Virginia	- - E2	5 22 7 22	3 5 3 13	BB EE CC FF	(D) (D) (D) (D)	(D) (D) (D) (D)	(D) (D) (D) (D)	(D) (D) (D) (D)	(D) (D) (D) (D)	(D) (D) (D) (D)	(D) (D) (D) (D)	(D) (D) (D) (D)	EE CC 4.6	(D) (D) (D) 14 6 .9

Table 2. Industry Statistics for Selected States: 1987 and 1982—Con.

[Excludes data for auxiliaries. States with 150 employees or more are shown. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendixes]

		1987										1982		
		All estab	ishments	All em	ployees	Pro	duction wo	kers				New		
Industry and geographic area	E¹	Total (no.)	With 20 employ- ees or more (no.)	Number ² (1,000)	Payroll (million dollars)	Number (1,000)	Hours (millions)	Wages (million dollars)	Value added by manufac- ture (million dollars)	Cost of materials (million dollars)	Value of shipments (million dollars)	capital expend- itures (million dollars)	All employ- ees ² (1,000)	Value added by manufac- ture (million dollars)
INDUSTRY 3231, PRODUCTS OF PURCHASED GLASS										:				
United States	-	1 429	431	51.1	1059.9	3 9. 5	79.9	720.0	2 837.0	2 587.0	5 429.1	204. 3	41.3	1 483.7
AlabamaArizonaArizonaArkansasCaliforniaColorado	E2 E1 E1 E3	8 20 8 224 26	3 7 3 67 4	.9 .4 .3 5.1 .2	21.3 6.4 3.8 103.4 4.0	.6 .3 .2 3.8 .2	1.2 .6 .4 7.4 .3	13.2 4.4 2.8 63.8 2.3	53.3 14.2 11.0 221.0 9.0	34.3 11.5 15.0 204.6 8.5	94.4 25.6 26.2 424.3 17.1	(D) 7.7.3. (D) (D)	CC .4 .3 4.6 .3	(D) 13.2 4.7 159.1 6.4
Connecticut	E2 E1 E2 E1	24 77 28 65 42	11 12 12 24 16	.6 1.4 .9 1.8 2.2	10.0 24.5 14.3 34.9 50.6	.4 1.1 .7 1.4 1.8	.9 2.4 1.3 2.6 3.8	5.6 16.5 10.6 22.4 37.1	26.9 55.0 31.8 74.4 137.3	25.3 61.0 46.1 67.5 122.2	51.7 112.7 78.4 141.9 259.1	1.1 2.4 (D) 8.3 12.6	CC 1.4 CC 1.6 1.5	(D) 34.7 (D) 57.3 41.5
lowa Kansas Kentucky Maryland Massachusetts	- - E2 -	15 11 13 16 31	2 2 7 5 5	BB AA .9 AA CC	(D) (D) 18.5 (D) (D)	(D) (D) .7 (D) (D)	(D) (D) 1.5 (D) (D)	(D) (D) 12.1 (D) (D)	(D) (D) 75.2 (D) (D)	(D) (D) 31.6 (D) (D)	(D) (D) 105.2 (D) (D)	(D) (D) 3.0 (D) (D)	.3: AA (NA) BB .4	8.7 (D) (NA) (D) 13.8
Michigan Minnesota Mississippi Missouri New Hampshire	E1 - E1	63 22 7 23 2	18 5 4 4 1	3.8 1.2 1.0 BB BB	107.9 25.5 15.6 (D) (D)	2.8 .9 .7 (D) (D)	6.2 1.9 1.6 (D) (D)	75.2 17.0 9.6 (D) (D)	248.5 81.3 37.9 (D) (D)	204.3 86.0 49.3 (D) (D)	452.1 166.9 89.0 (D) (D)	29.8 (D) .5 (D) (D)	2.5 .7 .5 .3 BB	95.4 31.5 15.5 9.2 (D)
New Jersey New York North Carolina Ohio Oklahoma	E1 E1 - E7	91 113 37 81 11	33 29 16 28 5	2.9 3.1 3.8 4.0 .4	57.8 58.4 69.3 92.3 7.2	2.3 2.5 2.8 3.1 .3	4.7 4.9 6.1 6.4 .7	40.6 38.1 42.3 68.6 5.2	138.3 152.3 241.8 237.8 11.5	96.9 128.6 129.7 226.2 24.0	235.5 277.1 378.4 463.2 35.4	(D) 8.4 9.9 35.1 .8	3.5 4.1 1.8 2.8	. 112.9 202.3 60.9 123.8 4.5
Oregon		18 80 14 28 82	4 31 4 10 18	.3 5.0 .5 2.1 1.8	4.9 123.7 8.8 37.5 35.9	.2 3.8 .4 1.8 1.4	.5 7.5 .8 3.6 3.0	3.2 88.1 6.1 28.2 27.0	11.4 390.6 20.3 85.1 102.4	7.9 451.4 25.4 120.2 96.8	19.1 849.8 45.1 201.5 200.6	.6 29.0 .7 (D) 8.3	.2 5.3 AA 1.0 1.4	6.0 208.3 (D) 30.9 59.2
Virginia Washington West Virginia Wisconsin	- E2 E1	22 27 16 33	9 7 7 12	1.2 .6 CC 1.0	17.9 12.3 (D) 20.6	.9 .5 (D) .8	1.7 1.0 (D) 1.6	10.8 8.2 (D) 13.5	54.3 33.2 (D) 65.6	34.4 42.0 (D) 89.4	81.7 75.2 (D) 155.2	1.8 2.8 (D) 11.6	.8 .5 1.0 .4	14.4 16.8 28.4 14.6

Note: For qualifications of data, see footnotes on table 1a.

¹Payroll and sales data for some small single-unit companies with up to 20 employees (cutoff varied by industry) were obtained from administrative records of other Government agencies rather than from census report forms. These data were then used in conjunction with industry averages to estimate the items shown for these small establishments. This technique was also used for a small number of other establishments whose reports were not received at the time data were tabulated. The following symbols are shown for those States where estimated value of shipments data based on administrative-record data account for 10 percent or more of figure shown: E1—10 to 19 percent; E2—20 to 29 percent; E3—30 to 39 percent; E4—40 to 49 percent; E5—50 to 59 percent; E6—60 to 69 percent; E7—70 to 79 percent; E8—80 to 89 percent or more.

2Statistics for some producing States have been withheld to avoid disclosing data for individual companies. However, for States with 150 employees or more, number of establishments is shown and employment-size range is indicated by one of the following symbols: AA—150 to 249 employees; BB—250 to 499 employees; CC—500 to 999 employees; EE—1,000 to 2,499 employees; FF—2,500 employees or more.

Table 3a. Summary Statistics for the Industry: 1987

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendixes]

ltem	Flat glass (SIC 3211)	Glass containers (SIC 3221)	Pressed and blown glass, n.e.c. (SIC 3229)	Products of purchased glass (SIC 3231)
Companiesnumber_	66	35	363	1 325
All establishments do- With 1 to 19 employees do- With 20 to 99 employees do- With 100 employees or more do-	84	106	417	1 429
	46	13	298	998
	15	4	53	315
	23	89	66	116
Employment and labor costs: Employees	14.6	41.1	36.4	51.1
	659.9	1 348.5	1 134.6	1 086.4
	506.7	1 065.2	896.5	1 059.9
	153.1	283.3	238.1	269.5
	47.3	121.1	99.8	104.0
	105.7	162.1	138.3	165.5
Production workers: 1,000_ Average for year 1,000_ March do_ May do_ August do_ November do_	11.8	36.0	29.9	39.5
	11.9	35.4	30.0	38.6
	11.8	35.9	30.0	38.9
	11.8	36.5	29.5	39.8
	11.4	36.0	29.8	40.2
Hours	24.9	70.8	58.8	79.9
	6.4	17.3	14.7	19.4
	6.3	17.9	14.8	19.8
	6.0	17.8	14.4	19.9
	6.2	17.9	14.8	20.5
Wagesmil dol	397.2	892.4	685.7	720.0

Table 3a. Summary Statistics for the Industry: 1987-Con.

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendixes]

Item	Flat glass (SIC 3211)	Glass containers (SIC 3221)	Pressed and blown glass, n.e.c. (SIC 3229)	Products of purchased glass (SIC 3231)
Value added by manufacturemil dol	1 618.4	2 766.2	2 304.5	2 848.6
Cost of materials¹	915.3	2 037.9	1 221.2	2 587.0
	645.8	1 606.9	884.7	2 341.2
	47.5	(D)	41.7	95.5
	135.1	239.1	165.1	41.1
	66.1	184.0	120.9	83.2
	20.8	(D)	8.8	26.1
Quantity of electric energy used for heat and power: Purchased mil kWh_ Generated less sold do	1 653.5 (S)	3 953.7	2 736.1 (S)	1 656.3
Total value of shipments mil dol. Primary products do Secondary products do Miscellaneous receipts, total do Value of resales do Contract receipts do Other miscellaneous receipts do	2 549.3 2 422.1 76.2 51.0 48.1 (D)	4 777.9 4 709.9 48.2 19.8 (D)	3 568.0 3 440.8 51.9 75.3 70.6 (D)	5 429.1 5 213.5 62.5 153.1 120.2 (D) (D)
Inventories by stage of fabrication: Beginning of 1987 mil dol Finished goods do Work in process do Materials and supplies	280.7	706.6	653.0	654.5
	123.9	575.2	381.6	259.0
	69.5	6.1	79.1	153.0
	87.2	125.3	192.2	242.5
End of 1987	263.8	737.6	600.6	660.4
	113.3	603.7	341.2	245.8
	64.4	3.9	77.2	161.1
	86.0	130.0	182.2	253.5
Primary product specialization ratiopercent Coverage ratiodo	97	99	99	99
	99+	99+	97	93

Note: For qualifications of data, see footnotes on table 1a.

Table 3b. Gross Book Value of Depreciable Assets, Capital Expenditures, Retirements, Depreciation, and Rental Payments: 1987

[Million dollars. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendixes]

ltem	Flat glass (SIC 3211)	Glass containers (SIC 3221)	Pressed and blown glass, n.e.c. (SIC 3229)	Products of purchased glass (SIC 3231)
Gross book value of depreciable assets:				
Total: Beginning of year New capital expenditures¹ Used capital expenditures Retirements End of year	2 109.4	2 299.0	2 908.1	1 701.4
	151.3	226.6	195.8	204.3
	4.9	3.5	12.7	18.8
	58.0	95.4	78.6	52.0
	2 207.5	2 433.7	3 038.0	1 872.5
Buildings and other structures: Beginning of year New capital expenditures Used capital expenditures Retirements End of year		607.8 13.3 (D) (D) 617.5	694.8 25.0 1.2 15.8 705.2	520.6 42.8 3.8 9.2 558.1
Machinery and equipment: Beginning of year New capital expenditures¹ Used capital expenditures Retirements End of year	1 628.9	1 691.1	2 213.3	1 180.8
	145.2	213.3	170.8	161.4
	(D)	(D)	11.5	14.9
	(D)	(D)	62.8	42.7
	1 725.3	1 816.2	2 332.8	1 314.5
Depreciation charges during 1987: Total	155.9	177.4	198.9	138.1
	15.8	18.8	39.8	27.1
	140.0	158.6	159.0	111.0
Rental payments: Total	3.6	38.3	15.3	47.0
	.8	26.4	7.3	20.6
	2.8	11.9	8.0	26.3

Note: Retirements and depreciation data for establishments not included in the ASM sample were extrapolated from the historical ratio of retirements or depreciation to assets. These ratios were developed at the industry level.

¹Data on purchased services for the repair of buildings and machinery and for communication services are not included in cost of materials, etc., but are shown in table 3c. ²Data on materials consumed by type are shown in table 7. Data on amount purchased or transferred from foreign sources are shown in table 3c.

¹Data on new machinery and equipment expenditures by type are provided in table 3c.

Table 3c. Supplemental Industry Statistics Based on Sample Estimates: 1987

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendixes]

	Flat (SIC	glass 3211)	Glass co (SIC	intainers 3221)	n.e	blown glass, e.c. 3229)	ola	f purchased ass 3231)
. Item	Amount (million dollars)	Relative standard error of estimate ¹ (percent)	Amount (million dollars)	Relative standard error of estimate ¹ (percent)	Amount (million dollars)	Relative standard error of estimate ¹ (percent)	Amount (million dollars)	Relative standard error of estimate ¹ (percent)
Purchased services: Cost of purchased services for the repair of— Buildings and other structures	6.4 85.6 27.5 85.6 2.3 80.7	\$	3.8 87.7 60.7 90.8 7.9 89.6	88888	7.8 56.8 24.7 52.6 3.9 65.8	XX	(S) (S) 18.9 54.8 8.3 55.6	\$
New machinery and equipment expenditures Automobiles, trucks, etc., for highway use Computers and peripheral data processing equipment All other Adjustment ratio ³	145.2 .5 1.9 142.8 1.0	(X) 10 4 1 (X)	213.3 1.0 19.1 193.1 1.0	(X) 15 1 (X)	170.8 1.9 21.4 147.5 1.1	(X) 5 1 1 (X)	161.4 7.3 23.1 131.0 1.1	(X) 28 18 5 (X)
Cost of materials, components, parts, etc., used	645.8 8.2 637.6 1.3	(X) 8 1 (X)	1 606.9 9.0 1 597.9 1.8	(X) 19 1 (X)	884.7 28.1 856.6 2.1	(X) 6 1 (X)	2 341.1 92.9 2 248.1 1.4	(X) 8 1 (X)

Table 4. Industry Statistics by Employment Size of Establishment: 1987

[For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendixes]

		All	All em	ployees	Pro	duction wo	rkers	Value added by			New capital	End-of-
Industry and employment size class	E¹	estab- lish- ments (no.)	Number (1,000)	Payroll (million dollars)	Number (1,000)	Hours (millions)	Wages (million dollars)	manufac- ture (million dollars)	Cost of materials (million dollars)	Value of shipments (million dollars)	expend- itures (million dollars)	year inven- tories (million dollars)
INDUSTRY 3211, FLAT GLASS												
Total	-	84	14.5	506.7	11.8	24.9	3 97. 6	1 618.4	915.3	2 549.3	151.3	263.8
Establishments with an average of— 1 to 4 employees	E7 E3 E4 - - - -	28 8 10 10 5 5 5 10 3	.1 .1 .2 .3 .3 .9 1.7 11.0 (D)	.9 1.0 2.1 8.7 6.7 24.0 48.1 415.2 (D)	(Z) (Z) .1 .2 .2 .7 1.4 <u>9.0</u>	.1 .2 .5 .5 .5 .5 .1.5 2.8 <u>19.3</u>	.7 .8 1.5 5.1 4.8 17.1 35.4 332.3 (D)	2.2 2.5 5.3 22.5 15.7 120.0 220.8 1 229.4 (D)	1.5 1.6 3.3 16.2 23.4 87.3 94.7 687.2 (D)	3.7 4.1 8.7 38.5 39.0 209.4 318.3 1 927.6 (D)	.2 .3 .3 2.8 .6 26.4 6.6 114.1 (D)	.7 .8 1.5 4.9 4.4 22.4 26.0 203.2 (D)
INDUSTRY 3221, GLASS CONTAINERS												
Total	-	106	41.1	1 065.2	36.0	70.8	892.4	2 766.2	2 037.9	4 777.9	226.6	737.6
Establishments with an average of— 1 to 4 employees	-	9 4 2 2 10 51 26 2	(Z) (<u>2)</u> (D) (D) 2.1 18.6 20.2 (D)	.4 3.7 (D) (D) 52.8 470.2 538.1 (D)	(Z) (D) (D) 1.9 16.1 17.9 (D)	(Z) 33 (D) (D) 36 31.0 35.8 (D)	.3 <u>2.6</u> (D) (D) 43.4 383.0 <u>463.1</u> (D)	1.0 10.0 (D) (D) 140.4 1 336.2 1 278.6 (D)	.6 7.7 (D) (D) 112.6 933.6 983.3 (D)	1.6 17.4 (D) (D) 253.5 2 255.7 2 249.7 (D)	.1 .3 (D) (D) 15.0 72.5 138.8 (D)	.2 <u>2.8</u> (D) (D) 38.1 336.6 360.0 (D)
INDUSTRY 3229, PRESSED AND BLOWN GLASS, N.E.C.												
Total	E1	417	36.4	896.5	29.9	58.8	685.7	2 304.5	1 221.2	3 568.0	195.8	600 .6
Establishments with an average of— 1 to 4 employees	E1 E1 -	145 74 79 30 23 28 14 15 9	.3 .5 1.0 .9 1.6 4.4 5.3 10.5	4.1 8.5 18.1 16.0 33.5 112.3 135.3 272.4 296.3	.2 .4 .8 .7 1.3 3.5 4.0 8.7 10.2	.4 .8 1.6 1.3 2.6 6.6 8.1 17.3 20.1	3.1 6.4 13.4 11.6 23.3 86.1 92.9 211.7 237.2	10.9 20.0 39.8 36.5 82.6 339.0 331.5 733.9 710.4	5.8 11.4 24.5 20.5 64.8 132.4 150.9 388.9 422.2	16.6 31.6 64.2 57.0 152.8 471.2 482.3 1 126.8 1 165.5	.9 1.5 2.8 2.1 7.7 30.0 30.3 64.7 55.9	2.7 4.6 10.7 10.2 24.5 80.9 93.8 154.8 218.4
Covered by administrative records ²	E9	252	1.5	23.0	1.3	2.4	17.4	54.5	29.1	83.7	4.5	13.5

¹For description of relative standard error of estimate, see Qualifications of the Data in appendixes.
²Measure of extent to which respondents reported each item. Derived for each item by calculating the ratio of weighted employment for those sample establishments that reported the specific inquiry to total employment for all establishments classified in industry. (See appendixes for explanation of sample weight.)
³Detail has been adjusted upwards to account for nonresponse. Inverse of the ratio shown represents a measure of the response to the inquiry. (See appendixes for further explanation.)
⁴Data may understate the true cost of imported parts, components, and supplies since some respondents do not know the origin of these materials. Includes cases where materials were purchased from secondary suppliers or where they were transferred from company-operated warehouses or other distribution points. Direct purchases from foreign suppliers and importers by domestic manufacturing establishments are believed to be reported accurately.

Table 4. Industry Statistics by Employment Size of Establishment: 1987—Con.

[For meaning of ebbreviations end symbols, see introductory text. For explenetion of terms, see eppendixes]

		All	All em	ployees	Pro	duction wo	rkers	Velue edded by			New cepitel	End-of-
Industry end employment size class	E۱	esteb- lish- ments (no.)	Number (1,000)	Payroll (million dollers)	Number (1,000)	Hours (millions)	Weges (million dollers)	menufac- ture (million dollers)	Cost of meterials (million dollers)	Value of shipments (million dollars)	expend- itures (million dollers)	inven- tories (million dollers)
INDUSTRY 3231, PRODUCTS OF PURCHASED GLASS												
Totai	-	1 429	51.1	1 059.9	39.5	79.9	720.0	2 837.0	2 587.0	5 429.1	204 .3	66 0.4
Establishments with an average of— 1 to 4 employees 5 to 9 employees 20 to 49 employees 50 to 99 employees 100 to 249 employees 250 to 499 employees 500 to 999 employees 1,000 to 2,499 employees	E6 E3	610 204 184 209 106 70 29 16	1.1 1.3 2.5 6.8 7.3 11.0 10.3 10.8 (D)	16.9 22.4 42.3 127.9 136.2 214.8 243.5 255.9 (D)	.9 1.0 1.9 5.2 5.6 8.7 7.7 8.6 (D)	1.6 2.0 3.6 10.2 11.2 17.2 15.7 18.3 (D)	11.6 15.7 27.7 83.1 88.2 144.6 162.7 186.5 (D)	41.3 54.7 97.3 306.0 362.3 561.6 600.4 813.2 (D)	39.2 51.3 85.2 292.9 356.2 547.8 515.8 698.5 (D)	80.6 106.1 183.1 596.1 718.9 1 093.3 1 122.4 1 528.7 (D)	2.5 2.9 6.0 17.7 24.8 38.6 51.1 60.7	9.3 12.5 21.1 69.7 78.0 135.8 167.7 166.4 (D)
Covered by administrative records2	E9	705	2.2	30.6	1.7	3.3	20.8	75.3	72.3	147.6	4.2	17.4

Note: For qualifications of data, see footnotes on table 1a. Data shown as a (D) are included in underscored figures above.

Industry Statistics by Industry and Primary Product Class Specialization: 1987

[Table presents selected statistics for establishments according to their degree of specialization in products primary to their industry. Measures of plant specialization shown are (1) industry specialization: ratio of primary product shipments to total product shipments (primary plus secondary, excluding miscellaneous receipts) for the establishment; and (2) product class specialization: ratio of largest primary product class shipments to total product shipments (primary plus secondary, excluding miscellaneous receipts) for the establishment. See appendix for method of computing ratios. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendixes]

Indus- try or		All	All em	ployees	Pr	oduction work	kers	Value added by			New capital
prod- uct class code	Industry or primary product class	estab- lish- ments (number)	Number (1,000)	Payroll (million dollars)	Number (1,000)	Hours (millions)	Wages (million dollars)	manufac- ture (million dollars)	Cost of materials (million dollars)	Value of shipments (million dollars)	expend- itures (million dollars)
3211	Flat glass: All establishments in industry	84	14.5	506.7	11.8	24.9	397.6	1 618.4	915.3	2 549.3	151.3
32113 32114 32115	Establishments with this product class primary: Laminated glass (see also code 32313) Other glass products Flat glass	5 15 19	(D) 4.0 8.3	(D) 159.2 272.5	(D) 3.4 6.6	(D) 7.5 13.6	(D) 128.8 209.0	(D) 423.2 1 035.3	(D) 194.3 571.4	(D) 620.1 1 605.2	(D) 57.6 74.3
3221	Glass containers: All establishments in industry	106	41.1	1 065.2	36.0	70.8	892.4	2 766.2	2 037.9	4 777.9	226.6
3 22 9	Pressed and blown glass, n.e.c.: All establishments in industry	417	36.4	896.5	29.9	58.8	685.7	2 304.5	1 221.2	3 568.0	195.8
32293 32295	Establishments with this product class primary: Glass fiber, textile-type Machine-made table, kitchen, art, and novelty	18	9.5	269.0	7.9	16.6	214.0	756.1	453.8	1 236.5	64.2
32296 32297 32298	glassware Machine-made lighting and electronic glassware All other machine-made glassware Handmade pressed and blown glassware	· 24 19 31 28	8.1 5.8 5.2 1.7	175.6 157.4 134.3 34.5	6.8 4.8 3.9 1.3	12.2 9.3 8.0 2.6	134.3 123.7 93.8 25.1	372.1 428.9 361.8 72.6	201.8 203.3 133.0 27.7	600.7 625.7 490.0 100.7	26.0 56.5 19.8 2.7
3231	Products of purchased glass: All establishments in industry	1 429	51.1	1 059.9	39.5	79.9	720.0	2 837.0	2 587.0	5 429.1	204.3
32311	Establishments with this product class primary: Machine-made pressed and blown glassware, made of purchased glass	61	4.4	88.3	3.5	6.9	61.9	330.1	329.1	663.4	10.2
32312 32313 32315 32318	purchased glass (see also code 32113) Laminated glass (see also code 32113) Mirrors (decorated or undecorated) Other glass products, made of purchased glass	14 61 66 304	.9 7.2 7.8 23.3	19.3 163.4 131.3 526.9	.8 5.4 6.3 17.8	1.6 11.1 12.4 36.6	14.6 114.3 86.9 353.4	41.3 532.6 277.5 1 342.4	16.5 465.3 337.3 1 166.5	58.1 999.5 614.3 2 507.0	1.5 38.4 9.7 129.0

Note: For qualifications of data, see footnotes on table 1a.

¹Payroll and sales data for some small single unit companies with up to 20 employees (cutoff varied by industry) were obtained from administrative records of other Government agencies rather than from census report forms. These data were then used in conjunction with industry averages to estimate the items shown for these small establishments. This technique was also used for a small number of other establishments whose reports were not received at the time data were tabulated. The following symbols are shown for those employment-size classes where estimated data based on administrative-record data account for 10 percent or more of figures shown: E1−10 to 19 percent; E2−20 to 29 percent; E3−30 to 39 percent; E4−40 to 49 percent; E5−50 to 59 percent; E6−60 to 69 percent; E7−70 to 79 percent; E8−80 to 89 percent or more.

2Report forms were not mailed to small single unit companies with up to 20 employees (cutoff varied by industry). Payroll and sales data for 1987 were obtained from administrative records supplied by other agencies of the Federal Government. Those data were then used in conjunction with industry averages to estimate the items shown. Data are also included in respective employment-size classes shown.

Table 5b. Industry-Product Analysis—Value of Shipments and Primary Product Shipments and Specialization and Coverage Ratios for the Industry: 1987 and Earlier Census Years

[An establishment is assigned to an industry based on shipment values of products representing largest amount considered primary to an industry. Frequently, establishment shipments comprise mixtures of products assigned to an industry (primary), those considered primary to other industries (secondary), and receipts for activities such as merchandising or contract work. Columns A-D show this product pattern for an industry, and column E shows primary product specialization ratio. The extent to which an industry's primary products are shipped by establishments classified in and out of an industry is shown in columns F-H and coverage ratio is shown in column I. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendixes]

			Vali	ue of shipmer	nts		Value	of primary p	product ship	ments
Industry and product group code	Industry and census year	Total (million dollars)	Primary products (million dollars)	Secondary products (million dollars)	Miscel- laneous receipts (million dollars)	Primary product special- ization ratio col. B÷ col. B+C (percent)	Total made in all indus- tries (million dollars)	Made in this industry (million dollars)	Made in other indus- tries (million dollars)	Coverage ratio col. B÷ col. F (percent)
		А	В	С	D	Е	F	G	Н	1
3211	Flat glass1987 1982 1977	_ 1 665.5	2 422.0 (D) (D)	76.2 (D) (D)	51.0 96.4 34.2	97 95 90	2 426.0 3 187.5 2 575.7	2 422.0 (D) (D)	4.0 (D) (D)	99 + (D) (D)
3221	Glass containers 1987 1982 1977	5 216.8	4 709.9 5 143.6 3 611.1	48.2 42.7 32.6	19.8 30.5 20.4	99 99 99	4 720.7 5 143.8 3 618.0	4 709.9 5 143.6 3 611.1	10.8 .2 6.9	99+ 99 99
3229	Pressed and blown glass, n.e.c. 1987 1982 1977	_ 2 724.0	3 440.8 2 609.9 2 009.5	51.9 86.3 71.7	75.3 27.3 38.8	99 97 97	3 547.6 3 390.8 2 398.8	3 440.8 2 609.9 2 009.5	106.8 780.9 389.3	97 77 84
3231	Products of purchased glass1987 1982 1977	2 976.5	5 213.1 (D) (D)	62.5 (D) (D)	153.1 89.5 45.2	99 95 95	5 585.8 5 535.8 4 247.8	5 213.5 (D) (D)	372.3 (D) (D)	93 (D) (D)

Table 6a-1. Product and Product Classes—Quantity and Value of Shipments by All Producers: 1987 and 1982

[Includes quantity and value of products of this industry produced by (1) establishments classified in this industry (primary) and (2) establishments classified in other industries (secondary). Transfers of products of this industry from one establishment of a company to another establishment of the same company (interplant transfers) are also included. For further explanation, see Value of Shipments in appendixes. For comparability of product classes and product codes between 1982 and 1987, see appendixes. For meaning of abbreviations and symbols, see introductory text]

			1987		1982			
1987		Number of companies	Product ship	ments ¹	Number of companies	Product s	hipments ¹	
product code	Product	with shipments of \$100,000 or more	Quantity ²	Value (million dollars)	with shipments of \$100,000 or more	Quantity ²	Value (million dollars)	
3211	GLASS AND GLASS PRODUCTS (MADE BY FLAT GLASS PRODUCERS) (SEE ALSO GLASS PRODUCTS MADE BY ESTABLISHMENTS NOT PRODUCING FLAT GLASS UNDER CODE 3231)							
	Total	(NA)	(X)	2 426.0	(NA)	(NA)	(NA)	
32113 32113 21 32113 41 32113 69	Laminated glass (see also code 32313) For construction/architectural uses mil sq ft_ For automotive uses do For other uses do	(NA) 3 2 -	(X) (D) (D)	321.5 (D) (D)	(NA) 2 2 (NA)	(X) (D) (D) (D)	(D) (D) (D) (D)	
32113 00	Laminated glass, n.s.k.	(NA)	(X) .	(D)	(NA)	-		
32114 32114 11	Other glass products	(NA)	(X)	632.5	(NA)	(X)	424.6	
32114 21	Industrial Report MO-32A, Flat Glass) Tempered glass for automotive use (see also code 32318	3	(X)	(3)	4	(X)	20.8	
32114 23	81)mi sq ft Tempered glass for architectural and construction purposes, including glass for shower doors and entrance doors (excluding multiple-sealed insulating units) (see also	3	(D)	(D)	2	(D)	(D)	
32114 29	code 32318 83) do Tempered glass for other uses, such as for appliances (excluding multiple-sealed insulating units) (see also code	4	(S)	167.2	5	196.3	108.4	
32114 31	32318 89) do Multiple glazed, sealed insulating units (see also code	1	(D)	(D)	2	(D)	(D)	
32114 39	32318 71) do Other glass products (including such items as bent,	4	(D)	(D)	3	**3.8	5.4	
	enameled, stained, leaded, faceted, and colored glass slabs, etc.) do	11	(S)	³65.3	11	192.8	69.7	
32114 00	Other glass products, n.s.k.	(NA)	(X)	(Z)	(NA)	(X)	- 9	
32115 32115 00	Flat glass: Raw flat glass (float, sheet, and plate) (for additional detail, see Current Industrial Report MQ-32A, Flat Glass)	11	(×)	1 469.9	8	(X)	869.9	
32110	Glass and glass products, n.s.k.	(NA)	(×) (×)	2.1	(NA)	(NA)	(NA)	
32110 00	Glass and glass products, n.s.k., typically for establishments with 10 employees or more (see note)	(NA)	(X)	2.1	(NA)	(NA)	(NA)	
32110 02	Glass and glass products, n.s.k., typically for establishments with less than 10 employees (see note)	` '	(X) (X)	2.1	(NA)	(NA)	(NA)	

Table 6a-1. Product and Product Classes—Quantity and Value of Shipments by All Producers: 1987 and 1982—Con.

[Includes quantity and value of products of this industry produced by (1) establishments classified in this industry (primary) and (2) establishments classified in other industries (secondary). Transfers of products of this industry from one establishment of a company to another establishment of the same company (interplant transfers) are also included. For further explanation, see Value of Shipments in appendixes. For comparability of product classes and product codes between 1982 and 1987, see appendixes. For meaning of abbreviations and symbols, see introductory text]

			1987			1982	
1987		Number of companies	Product ship	oments ¹	Number of companies	Product ships	ments ¹
product code	Product	with			with		
		of \$100,000 or more	Quantity ²	Value (million dollars)	of \$100,000 or more	Quantity ²	Value (million dollars)
3221	GLASS CONTAINERS			gonaro,	or more	durinty	donarsy
	Total	(NA)	(X)	4 720.7	(NA)	(X)	5 143.8
32210 — 32210 00	Glass containers: Glass containers (for additional detail, see Current						
32210 00	Industrial Report M-32G, Glass Containers)	36	(X)	4 720.7	(NA)	(X)	5 143.8
	less than 10 employees (see note)	(NA)	(X)	-	(X)	(X)	-
3229	PRESSED AND BLOWN GLASS, N.E.C. (MADE BY ESTABLISHMENTS PRODUCING GLASS) (SEE			:			
	ALSO GLASS PRODUCTS MADE BY ESTABLISHMENTS NOT PRODUCING GLASS UNDER CODE 3231)						
	Total	(NA)	(X)	3 547.6	(NA)	(NA)	(NA)
32293 —	Glass fiber, textile type:						
32293 00	Glass fiber, textile type (for additional detail, see Current Industrial Report MA-32J, Fibrous Glass)	14	(X)	1 226.0	(NA)	(X)	768.2
32295 32295 00	Machine-made table, kitchen, art, and novelty glassware: Machine-made table, kitchen, art, and novelty glassware (for additional data) local control table to the control of the control						
	(for additional detail, see Current Industrial Report MA- 32E, Consumer, Scientific, Technical, and Industrial Glassware)	18	(X)	598.7	(NA)	(NA)	(NA)
32296 — 32296 00	Machine-made lighting and electronic glassware: Machine-made lighting and electronic glassware (for						
32230 00	additional detail, see Current Industrial Report MA-32E, Consumer, Scientific, Technical, and Industrial		4				
00007	Glassware)	14	(X)	637.1	(NA)	(NA)	(NA)
32297 32297 00	All other machine-made glassware: All other machine-made glassware, including technical and scientific glassware, glass blocks, and lens blanks (for						
	additional detail, see Current Industrial Report MA-32E, Consumer, Scientific, Technical, and Industrial						
20000	Glassware)	34	(X)	477.1	(NA)	(NA)	(NA)
32298 — 32298 00	Hand-made pressed and blown glassware: Hand-made pressed and blown glassware (for additional detail, see Current Industrial Report MA-32E, Consumer,						
	Scientific, Technical, and Industrial Glassware)	25	(X)	102.9	(NA)	(NA)	(NA)
32290 — 32290 00	Pressed and blown glass, n.e.c., n.s.k	(NA)	(X)	505.9	(NA)	(NA)	(NA)
32290 02	establishments with 20 employees or more (see note) Pressed and blown glass, n.e.c., n.s.k., typically for establishments with less than 20 employees (see note)	(NA) (NA)	(X) (X)	422.3 83.6	(NA)	(NA) (NA)	(NA) (NA)
	(40.10.0)	(14.7)		00.0	(NA)	(NO)	(140)
3231	GLASS PRODUCTS (MADE IN ESTABLISHMENTS NOT PRODUCING GLASS) (SEE ALSO GLASS						
	AND GLASS PRODUCTS MADE IN ESTABLISHMENTS PRODUCING GLASS UNDER						
	CODES 3211 AND 3229)						
	Total	(NA)	(X)	5 585.8	(NA)	(NA)	(NA)
32311 —	Machine-made pressed and blown glassware, made of purchased glass:		-	-			
32311 00	Machine-made pressed and blown glassware (including table, kitchen, art and novelty glassware; lighting and						
	electronic glassware) (for additional detail, see Čurrent Industrial Report MA-32E, Consumer, Scientific, Technical, and Industrial Glassware)	60	(X)	710.0	(NA)	(NA)	(NA)
32312 —	Hand-made pressed and blown glassware, made of		(7)	, 10.0	(14.1)	(,,,,,	((4/1)
32312 00	purchased glass: Hand-made pressed and blown glassware (for additional detail, see Current Industrial Report MA-32E, Consumer,						
	Scientific, Technical, and Industrial Glassware)	16	(X)	77.3	(NA)	(NA)	(NA)
32313 — 32313 21 32313 41	Laminated glass (see also code 32113) For construction/architectural uses mil sq ft	(NA) 40	(X) (D)	1 083.0 (D) (D)	(NA) 30	(X) (D)	(D) (D)
32313 69	For automotive usesdo For other usesdo	19 30	(D) (S)	(D) 190.6	(NA)	(D) (D)	(D) (D)
32313 00	Laminated glass, n.s.k.	(NA)	(X)	(D)	(NA)	-	-
32315 — 32315 21 32315 41	Mirrors (decorated or undecorated) mil sq ft_ Unframed mirrors do	(NA) 56 59	(X) (S) (S) (X) (X)	775.2 275.2	(NA) 74	(X) (S) (S) (X)	480.1 162.3
32315 71 32315 00	Automotive mirrorsMirrors (decorated or undecorated), n.s.k.	18 (NA)	(X)	301.1 195.5 3.4	62 26 (NA)	(S) (X) (X)	211.7 104.5 1.7

Table 6a-1. Product and Product Classes—Quantity and Value of Shipments by All Producers: 1987 and 1982-Con.

[Includes quantity and value of products of this industry produced by (1) establishments classified in this industry (primary) and (2) establishments classified in other industries (secondary). Transfers of products of this industry from one establishment of a company to another establishment of the same company (interplant transfers) are also included. For further explanation, see Value of Shipments in appendixes. For comparability of product classes and product codes between 1982 and 1987, see appendixes. For meaning of abbreviations and symbols, see introductory text]

			1987		1982			
1987		Number of	Product s	hipments1	Number of	Product s	shipments ¹	
product code	Product	companies with shipments of \$100,000 or more	Quantity ²	Value (million dollars)	companies with shipments of \$100,000 or more	Quantity ²	Value (million dollars)	
3231	GLASS PRODUCTS (MADE IN ESTABLISHMENTS NOT PRODUCING GLASS) (SEE ALSO GLASS AND GLASS PRODUCTS MADE IN ESTABLISHMENTS PRODUCING GLASS UNDER CODES 3211 AND 3229)—Con.							
32318	Other glass products, made of purchased glass Stained, leaded, and faceted glass and colored glass slabsmi sq ft_ Multiple-glazed, sealed, insulating glass units (see also	(NA)	(X)	2 377.9	(NA)	(X)	1 189.2	
32318 21	stained, leaded, and faceted glass and colored glass slabsmi sq ft.	52	(S)	62.6	(NA)	(NA)	(NA)	
32318 71	Multiple-glazed, sealed, insulating glass units (see also code 32114 31)	77	(X)	(D)	89	(X)	296.2	
32318 81	code 32114 31) Tempered glass for automotive use (see also code 32114 mi sq ft	16	(D)	(D)	17	(D)	(D)	
32318 83	Tempered glass for architectural and construction purposes, including glass for shower doors and entrance doors (excluding multiple-sealed insulating units) (see also							
32318 89	code 32114 23) do Tempered glass for other uses, such as for appliances (excluding multiple-sealed insulating units) (see also code	85	(S)	446.4	83	**188.2	299.7	
	32114 29) do	23	(D)	(D)	32	(D) (NA)	(D) (NA)	
32318 92 32318 95 32318 99	Glass fiber, data and nondata transmission	14 4]- (x)	265.5	[-[(NA) (NA)	(NA) (NA)	(NA) (NA)	
	crystals; etc.	79	(X)	281.8	(NA)	(NA)	(NA)	
32318 00	Other glass products made of purchased glass, n.s.k.	(NA)	(X)	53.5	(NA)	(X)	2.4	
32310 32310 00	Products made of purchased glass, n.s.kProducts made of purchased glass, n.s.k., typically for	(NA)	(X)	562.6	(NA)	(X)	161.5	
	establishments with 10 employees or more (see note)	(NA)	(X)	418.9	(NA)	(X)	83.7	
32310 02	Products made of purchased glass, n.s.k., typically for establishments with less than 10 employees (see note)	(NA)	(X)	143.7	(NA)	(X)	77.8	

Note: In 1987 Census of Manufactures, data for establishments of small single unit companies with up to 20 employees were estimated from administrative-records data rather than data actually collected from respondents. Employment cutoffs used for administrative records for each industry and shipments figures are included in code ending with "002". In both 1987 and 1982 Censuses of Manufactures, products not completely identified on standard forms were coded in appropriate product class (five-digit) followed by "00" or to appropriate product group code (four-digit) followed by "000".

¹Data reported by all producers, not just those with shipments of \$100,000 or more.

²For some establishments, data have been estimated from central unit values which are based on quantity-value relationships of reported data. The following symbols are used when percentage of each quantity figure estimated in this manner equals or exceeds 10 percent of published figure: * 10 to 19 percent estimated; ** 20 to 29 percent estimated. If 30 percent or more is estimated, figure is replaced by (S).

³For 1987, product code 32114 11 is included with product code 32114 39 to avoid disclosing data for individual companies.

Table 6a-2. Related Products From Current Industrial Reports Series—Value of Shipments by All Producers: 1987 and 1982

[Additional detail is provided in the Current Industrial Report series. For meaning of abbreviations and symbols, see introductory text]

1987		1987 product st	hipments	1982 product sh	ipments
product code	Product	Quantity	Value (million dollars)	Quantity	Value (million dollars)
	MQ32A, FLAT GLASS			,	
32115	Flat glassmil sq ft	14 073.9	11 457.6	¹3 153.7	1892.1
32115 12 32115 13 32115 14	Sheet, plate, and float glass up to and including .107 inch	² 2 178.9 882.0 621.9	495.5 297.0 289.0	² 1 417.4 ² 648.5 ² 554.2	285.8 144.6 160.7
32115 15 32115 16	.200 inch through .244 inchdo] More than .244 inchdo]	²602.1	376.2	²533.5	300.9

Table 6a-2. Related Products From Current Industrial Reports Series—Value of Shipments by All Producers: 1987 and 1982—Con.

[Additional detail is provided in the Current Industrial Report series. For meaning of abbreviations and symbols, see introductory text]

1987	detail is provided in the Current industrial Report Series. For meaning of appre	1987 product		1982 produc	ct shipments
product code	Product	Quantity	Value (million dollars)	Quantity	Value (million dollars)
	MA32E, CONSUMER, SCIENTIFIC, TECHNICAL,				
	AND INDUSTRIAL GLASSWARE				
	Machine-made pressed and blown glassware: Consumer (table, kitchen, art, and novelty) glassware:				
32295 21 32295 22	Tumblersmil dozdo	45.3 11.2	180.5 94.4	(NA)	425.4
32295 23 32295 25	Tablewaremil pieces Cookware, ovenware, and kitchenware (except	la i	90.9		
32295 27	microwave specialty pieces)do Microwave specialty piecesdo	50.3	42.3	88.7	177.2
32295 28	Ornamental, decorátive, novelty glassware, and smokers' accessones	(X)	(3)	(X)	112.3
32295 38 32295 39	Other table, kitchen, art, and novelty glassware (excluding tumblers, stemware, etc.)	(X)	-	(X)	(NA)
32295 39	Interplant transfers and shipments of partially made glassware to other glassware establishments Lighting, automotive, and electronic glassware:	(X)	³ 123.7	(X)	(4)
32296 41 32296 43	Automotive lighting glassware	(X)	(5)	(X)	(5)
32296 45 32296 47	Electric light bulb blanks				
32296 51	and neon lighting		592.8	(X)	479.8
32296 55	television) Television tube blanks and parts: tubing, cane, andglass				
32296 57	parts for electronic tubes and devices				
32296 59	other glassware, interiorLamp chimneys, shades, bowls, globes, parts, and	רו רו	49.8	(X)	(6)
32296 65	other glassware, exteriorOther lighting and electronic glassware	(X)	⁵ 215.9	- (X)	⁶ 63.1 (NA)
32296 69	Interplant transfers and shipments of partially made glassware to other glassware establishments			(X)	⁵ 154.4
32297 71	All other glassware: Tubing, rods and canes, all types (except electrical and electronic)	(X)	(D)	(%)	16.8
32297 72 32297 74	Scientific and laboratory glassware, reusable Scientific and laboratory glassware, disposable		(D) 76.6 60.7	(X) (X) (X) (X)	114.6 (NA)
32297 75 32297 77	Technical and industrial glasswareOphthalmic lens blanks and optical instruments lens	(X)	83.7	_ (X)	46.9
32297 79	Other glassware (radomes, nose cones, nursery bottles,	(X)	(D)		470.0
32297 89	vials, etc.)	(X)	62.5	(X)	178.6
	glassware to other glassware establishments	(X)	(D)	_	
32298 21	Handmade pressed and blown glassware: Consumer (table, kitchen, art, and novelty glassware): Tumblers mil doz	(D)	2.2		
32298 22 32298 23	Stemwaredo Tableware mil pieces	(D) .5 2.1	2.2 22.5 13.6	(NA)	32.4
32298 25	Cookware, ovenware, and kitchenware (except microwave specialty pieces)do	2.1	10.0	Ī	
32298 27 32298 28	Microwave specialty piecesdo Ornamental, decorative, novelty glassware, and	-	-		
32298 38	smokers' accessoriesOther table, kitchen, art, and novelty glassware	(X)	-	(NA)	473.1
32298 39	(excluding tumblers, stemware, etc.) Interplant transfers and shipments of partially made	, ,	(7)		
32298 41	glassware to other glassware establishments Lighting, automotive, and electronic glassware:	(X)	⁷ 93.1	امم	(0)
32298 43 32298 45	Automotive lighting glassware	\\ \(\text{(x)} \)	(₈)	(X) (X) (X)	(a) (a)
32298 47	Tubing and cane for electric light bulbs and florescent and neon lighting			\(\text{(x)} \)	(°)
32298 51	Electronic tube blanks, radio, x-ray, etc. (except television)	(^)	11.3	(x)	(°)
32298 55	Television tube blanks and parts: tubing, cane, andglass parts for electronic tubes and devices			(x)	(°)
32298 57	Lamp chimneys, shades, bowls, globes, parts, and other glassware, interior	(×)	22.5	(X)	(⁹)
32298 59	Lamp chimneys, shades, bowls, globes, parts, and other glassware, exterior			(X)	(9)
32298 65 32298 69	Other lighting and electronic glassware	(×)	⁸ 8.5	(X)	(9)
32298 71	glassware to other glassware establishmentsAll other glassware: Tubing, rods and canes, all types (except electrical and	_		L (X)	(⁹)
32298 72	electronic) Scientific and laboratory glassware, reusable	(X)	(D)	(X)	(⁹)
32298 74 32298 75	Scientific and laboratory glassware, disposable Technical and industrial glassware	} (x)	19.7 1.6	-[(X) (X) (X) (X)	(9) (9) (9)
32298 77	Ophthalmic lens blanks and optical instruments lens blanks		(D)	(×)	(⁹)
32298 79	Other glassware (radomes, nose cones, nursery bottles, vials, etc.)	(×)	1.1	(×)	(⁹)
32298 89	Interplant transfers and shipments of partially made glassware to other glassware establishments	(×)	(D)	(X)	(°)
	M32G, GLASS CONTAINERS				
32210	Glass containersmil gr	(×)	4 649.9	(X)	5 001.7
32210 11 32210 13	Narrow neck: Foodmil gr_ Medicinal and healthdo_	27.3	449.0	27.7	541.5
32210 13 32210 15 32210 17	Medicinal and nearthdo Chemical, household, and industrialdo Toiletries and cosmeticsdo	108.5 101.4 105.6	1º199.6 1º47.7 1º81.7	12.4 1.4 7.9	199.7 38.3
52210 17		, , , , , , , , , , , , , , , , , , , ,	'*o1./ I	7.91	117.6

Table 6a-2. Related Products From Current Industrial Reports Series—Value of Shipments by All Producers: 1987 and 1982—Con.

[Additional detail is provided in the Current Industrial Report series. For meaning of abbreviations and symbols, see introductory text]

1987		1987 produc	t shipments	1982 produ	ct shipments
product code	Product	Quantity	Value (million dollars)	Quantity	Value (million dollars)
	M32G, GLASS CONTAINERS—Con.				
32210 32210 17 32210 19 32210 50 32210 23 32210 27 32210 27 32210 29	Glass containers—Con. Narrow neck—Con. Toiletries and cosmetics—Con. Beverage, refillable	- 62.4 2.4 83.0 11.8 16.5 62.7	751.4 44.4 1 102.5 415.8 471.1 1 086.6	-[3.7 57.3 1.9 106.0 13.9 8.4	116.8 771.7 36.2 1 217.4 433.5 364.1
32210 37 32210 32 32210 33 32210 34	Medicinal and health do Chemical, household, and industrial do Toiletries and cosmetics do MA32J, FIBROUS GLASS	(10)	(10)	- (7) 3.1 1.2 .7	('') 44.9 21.5 13.3
32293 32293 21 32293 23 32293 25 32293 29	Textile-type fiber mil lb_ Yarn, strand, staple yarn, and sliver do_ Roving, chopped strand, and milled fiber do_ Mat do_ Other textile-type fiber do_ Optical fiber:	(X) (12) 1 171.5]- 12513.1	1 216.4 (12) 657.2 12559.2	(X) 183.1 561.3 122.0 47.2	765.3 235.5 379.8 117.4 32.6
32318 30 32318 32 32318 34 32318 36 32318 38 32318 40 32318 42 32318 44 32318 46 32318 48	Optical fiber used for data purposes: Glass fiber, single mode	- (NA)	268.1	(NA)	(NA)

Data reported include rolled and wire glass.

Table 6a-3. Selected Products Primary to More Than One Industry—Quantity and Value of Shipments by Industry: 1987 and 1982

[Includes quantity and value of products of this industry produced by (1) establishments classified in this industry (primary) and (2) establishments classified in other industries (secondary). Transfers of products of this industry from one establishment of a company to another establishment of the same company (interplant transfers) also are included. For further explanation, see Value Shipments in appendixes. For comparability of product classes and product codes between 1982 and 1987, see appendixes. For meaning of abbreviations and symbols, see introductory text]

			1987		1982			
1987		Number of companies	Product sh	ipments ¹	Number of companies	Product shipr	ments ¹	
product code	Product	with shipments of \$100,000 or more	Quantity ²	Value (million dollars)	with shipments of \$100,000 or more	Quantity ²	Value (million dollars)	
00110	Laminated glass	(NA)	(X)	1 404.5	(NA)	(X) (X) (X)	697.2	
32113 32313	Made by glass producers	(NA) (NA)	(X)	321.5 1 083.0	(NA) (NA)	(X)	(D)	
32313	Made from purchased glass For construction-architectural use mil sq ft_	(NA)	(6)	257.7	(132)	113.2	114.8	
32113 21	Made by glass producers do_ l	3	(D)	(D)	2		(D)	
32313 21	Made from purchased glassdodo	40	(D)	(D)	30	(D) (D)	(D)	
	For automotive uses do	(NA <u>)</u>	281.6	867.3	25	351.5	531.8	
32113 41	Made by glass producers do	2	(D)	(D)	2	(<u>P</u>)	(D)	
32313 41	Made from purchased glassdodo	19 (NA)	(D) (S)	190.6	24	(D) 16.3	50.6	
32113 69	Made by glass producersdo	(IVA)	(3)	190.6	(NA)	(D)	(D)	
32313 69	Made from purchased glass do	30	(S)	190.6	(NA)	(D)	(D)	
	Laminated glass, n.s.k.	(NA)	(x)	88.9	(NA)	(x)	`-	
32113 00	Made by glass producers	(NA)	(X)	(D)	(NA)	(D) (X) (X) (X)	-	
32313 00	Made from purchased glass	(NA) l	(X)	(D) l	(NA) I	(X)	-	

¹Data reported include rolled and wire glass.

2Quantity includes produced and consumed.

3For 1987, data for product code 32295 28 are included with product code 32295 39.

4For 1982, data for product code 32295 39 were included with product codes 32298 25, 32298 27, 32298 28, 32298 38. and 32298 39.

4For 1982, data for product code 32296 41 are included with product code 32296 69.

4For 1982, data for product code 32296 57 were included with product code 32296 59.

4For 1987, data for product code 32298 38 are included with product code 32298 39.

4For 1987, data for product code 32298 41 are included with product codes 32298 59, 32298 65, and 32298 69.

4For 1982, data for handmade pressed and blown glassware were included with data for machine-made pressed and blown glassware.

40For 1987, data for wide mouth containers are included with narrow neck.

41For 1982, data for product code 3221037 were included with product code 32210 31.

42For 1987, data for product code 32293 21 are included with product codes 32293 25 and 32293 29.

Table 6a-3. Selected Products Primary to More Than One Industry-Quantity and Value of Shipments by Industry: 1987 and 1982-Con.

[Includes quantity and value of products of this industry produced by (1) establishments classified in this industry (primary) and (2) establishments classified in other industries (secondary). Transfers of products of this industry from one establishment of a company to another establishment of the same company (interplant transfers) also are included. For further explanation, see Value Shipments in appendixes. For comparability of product classes and product codes between 1982 and 1987, see appendixes. For meaning of abbreviations and symbols, see introductory text]

			1987		1982			
1987		Number of	Product s	hipments1	Number of	Product shipments ¹		
product code	· Product	companies with shipments of \$100,000 or more	Quantity ²	Value (million dollars)	companies with shipments of \$100,000 or more	Quantity ²	Value (million dollars)	
32114 21 32318 81	Other glass products: Tempered glass for automotive use mil sq ft Made by glass producers do_ Made from purchased glass do_ Tempered glass for architectural and construction	(NA) 3 16	656.3 (D) (D)	1 037.9 (D) (D)	19 2 17	329.5 (D) (D)	444.7 (D) (D)	
32114 23 32318 83 32114 29 32318 89 32114 31 32318 71	purposes, including glass for shower and entrance doors do- Made by glass producers do- Made from purchased glass of the uses, such as appliances do- Made by glass producers do- Made from purchased glass do- Multiple-glazed, sealed insulating units mil sq ft- Made by glass producers mil sq ft- Made from purchased glass mil sq ft- Made from purchased glass mil sq ft-	(NA) 4 85 (NA) 1 23 (NA) 4 4 77	592.2 (S) (S) (S) 114.6 (D) (D) (X) (D) (X)	613.6 167.2 446.4 168.5 (D) (D) 461.6 (D)	88 5 83 32 2 30 92 33 89	384.5 196.3 188.2 73.1 (D) (D) - 3.8 (X)	408.1 108.4 299.7 107.9 (D) (D) 301.5 5.4 296.2	
3229 32311 32312	Pressed and blown glassware	(NA) (NA) (NA) (NA)	(X) (X) (X) (X)	4 334.9 3 547.6 710.0 77.3	(NA) (NA) (NA) (NA)	(X) (X) (X) (X)	(NA) (NA) (NA) (NA)	
32295 32296 32297 32311	Machine-made pressed and blown glassware	(NA) (NA) (NA) (NA) (NA)	(X) (X) (X) (X) (X) (X)	2 422.9 598.7 637.1 477.1 710.0	(NA) (NA) (NA) (NA) (NA)	(X) (X) (X) (X) (X)	(NA) (NA) (NA) (NA) (NA)	
32298 32312	Handmade pressed and blown Made by glass producers Made from purchased glass	(NA) (NA) (NA)	(X) (X) (X)	180.2 102.9 77.3	(NA) (NA) (NA)	(X) (X) (X)	(NA) (NA) (NA)	

¹Data reported by all producers, not just those with shipments of \$100,000 or more.

²For some establishments, data have been estimated from central unit values which are based on quantity-value relationships of reported data. The following symbols are used when percentage of each quantity figure estimated in this manner equals or exceeds 10 percent of published figure: * 10 to 19 percent estimated; ** 20 to 29 percent estimated. If 30 percent or more is estimated, figure is replaced by (S).

Table 6b. Product Classes—Value of Shipments by All Producers for Specified States: 1987 and 1982

[Million dollars. Product classes covered are those that are economically significant and whose production is geographically dispersed, provided dispersion is not approximated by data in table 2. Also, product classes are not shown if they are miscellaneous or "not specified by type" classes. Statistics for some States are withheld because they are either less than \$2 million in product class shipments or they disclose data for individual companies in 1987. For meaning of abbreviations and symbols, see introductory text. For comparability of product classes and product codes between 1982 and 1987 and explanation of terms, see appendixes]

Product class and geographic area	1987 value of product shipments	1982 value of product shipments	Product class and geographic area	1987 value of product shipments	1982 value of product shipments
32115, FLAT GLASS			32298, HANDMADE PRESSED AND BLOWN		
United States	1 469.9	869.9	GLASSWARE		
California	170.5	82.4	United States	102.9	(NA)
32293, GLASS FIBER, TEXTILE-TYPE			California New Jersey	12.8 15.5	(NA) (NA)
United States	1 226.0	768.2	32311, MACHINE-MADE PRESSED AND		
CaliforniaTennessee	18.8 85.6	13.6 (NA)	BLOWN GLASSWARE, MADE OF PURCHASED GLASS		
			United States	710.0	(NA)
32295, MACHINE-MADE TABLE, KITCHEN, ART, AND NOVELTY GLASSWARE			California	12.6 9.1	(NA) (NA)
United States	598.7	(NA)	New Jersey	72.5	(NA)
OhioPennsylvania	191.3 51.2	(NA) (NA)	32312, HANDMADE PRESSED AND BLOWN GLASSWARE, MADE OF PURCHASED GLASS		
32296, MACHINE-MADE LIGHTING AND ELECTRONIC GLASSWARE			United States	77.3	(NA)
United States	637.1	(NA)		3.1	(NA)
Ohio Pennsylvania	335.3 153.0	(NA) (NA)	New Jersey	13.4 6.0	(NA) (NA)
32297, ALL OTHER MACHINE-MADE GLASSWARE			32313, LAMINATED GLASS (SEE ALSO CODE 32113)		
United States	477.1	(NA)	United States	1 083.0	(NA)
		, ,	California	59.4	(NA)
CaliforniaPennsylvania	7.5 52.7	(NA) (NA)	Indiana	86.8 9.3	(NA) (NA)

Table 6b. Product Classes—Value of Shipments by All Producers for Specified States: 1987 and 1982—Con.

[Million dollars. Product classes covered are those that are economically significant and whose production is geographically dispersed, provided dispersion is not approximated by data in table 2. Also, product classes are not shown if they are miscellaneous or "not specified by type" classes. Statistics for some States are withheld because they are either less than \$2 million in product class shipments or they disclose data for individual companies in 1987. For meaning of abbreviations and symbols, see introductory text. For comparability of product classes and product codes between 1982 and 1987 and explanation of terms, see appendixes]

Product class and geographic area	1987 value of product shipments	1982 value of product shipments	Product class and geographic area	1987 value of product shipments	1982 value of product shipments
32313, LAMINATED GLASS (SEE ALSO CODE 32113)—Con.			32318, OTHER GLASS PRODUCTS, MADE OF PURCHASED GLASS—Con.		
Ohio	144.6	(NA)	California	162.1	155.3
Pennsylvania	180.4	(NA)	Colorado	8.7	(NA)
32315, MIRRORS (DECORATED OR UNDECORATED)			Connecticut Florida Georgia Illinois	26.2 45.3 117.6 79.1	12.8 26.1 24.8 59.7
United States	775.2	480.1	IIII IOIS	79.1	59.7
California Florida Indiana Massachusetts	101.7 9.4 12.6 4.1	66.7 3.8 32.1 (NA) 29.0	Indianalowa	114.6 83.3 52.7 217.5 131.3	34.9 18.7 (NA) 101.5 37.3
Michigan Missouri New Jersey New York Ohio	55.4 5.3 21.4 68.5 140.4 15.4	29.0 (NA) 14.1 43.9 100.5 14.1	Missouri New Jersey New York North Carolina Ohio	20.7 57.8 98.0 180.5 248.8	(NA) 30.0 38.4 52.4 155.2
Oregon Tennessee Virginia 32318, OTHER GLASS PRODUCTS, MADE OF PURCHASED GLASS	2.1 42.4 78.9	(NA) (NA) 26.3	Oklahoma Oregon Pennsylvania South Carolina Tennessee	30.0 4.9 183.9 18.6 125.7	6.4 5.4 148.6 (NA) 48.7
United States	2 377.9	1 189.2	Virginia	16.7	30.6
ArizonaArkansas	11.5 25.1	9.4 (NA)	Washington West Virginia Wisconsin	4 9 .4 9.4 94.1	24.3 (NA) 17.7

Table 6c. Historical Statistics for Product Classes—Value Shipped by All Producers: 1987 and Earlier Years

[Million dollars. For meaning of abbreviations and symbols, see introductory text. For comparability of product classes and product codes between 1982 and 1987 and explanation of terms, see appendixes]

1987 product code	Product class	1987	1986¹	1985¹	19841	19831	1982	1977	1972
3211- 32113 32114 32115 32110	Flat glass Laminated glass (see also code 32313) Other glass products Flat glass Glass and glass products, n.s.k.	2 426.0 321.5 632.5 1 469.9 2.1	3 103.7 ² 1 145.0 702.1 1 245.4 11.2	2 761.3 21 043.1 597.0 1 108.4 12.8	2 472.6 2908.3 585.0 965.0 14.3	2 305.9 ² 807.8 488.5 1 000.2 9.4	(NA) (NA) 424.6 869.9 6.6	(NA) (NA) 360.6 742.8 7.0	(NA) (NA) 193.6 519.1 (NA)
3221- 32210	Glass containers	4 720.7 4 720.7	4 589.9 4 589.9	4 567.4 4 567.4	4 436. 9 4 436.9	4 7 9 4.1 4 794.1	5 143.8 5 143.8	3 618.0 3 618.0	2 085.2 2 085.2
3229- 32293 32295 32296 32297 32298 32290	Pressed and blown glass, n.e.c. Glass fiber, textile-type Machine-made table, kitchen, art, and novelty glassware Machine-made lighting and electronic glassware All other machine-made glassware Handmade pressed and blown glassware Pressed and blown glass, n.e.c., n.s.k.	3 547.6 1 226.0 598.7 637.1 477.1 102.9 505.9	3 194.0 1 135.9 (NA) (NA) (NA) (NA) 60.9	3 170.7 1 166.6 (NA) (NA) (NA) (NA) 63.3	3 3 13.8 1 247.1 (NA) (NA) (NA) (NA) 57.2	3 084.2 1 030.8 (NA) (NA) (NA) (NA) (NA)	2 677.0 768.2 (NA) (NA) (NA) (NA) 39.4	2 100.7 514.0 (NA) (NA) (NA) (NA) 50.0	1 262.4 253.5 (NA) (NA) (NA) (NA) 14.8
3231- 32311	Glass products made of purchased glass Machine-made pressed and blown glassware, made of purchased	5 585.8	3 597.5	3 382.8	3 284.4	2 834.8	2 544.6	1 643.3	977.1
32312	glassHandmade pressed and blown glassware, made of purchased	710. 0	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
32313	glass Laminated glass (see also code 32113)	77.3 1 083.0	(NA) (²)	(NA) (²)	(NA) (²)	(NA) (²)	(NA) (NA)	(NA) (NA)	(NA) (NA)
32315 32318 32310	Mirrors (decorated or undecorated) Other glass products, made of purchased glass Products made of purchased glass, n.s.k.	775.2 2 377.9 562.6	708.9 1 602.2 289.4	693.5 1 468.3 213.6	645.2 1 475.6 188.3	545.2 1 347.2 171.6	480.1 1 189.2 161.5	409.4 758.1 177.6	254.5 625.8 96.8

¹Figures are estimates derived from a representative sample of manufacturing establishments. Standard errors associated with estimates are published in annual survey of manufactures publications for this period.

²Data for product class 32313 are included in product class 32113.

32A-18 GLASS PRODUCTS

Table 7. Materials Consumed by Kind: 1987 and 1982

[Includes quantity and cost of materials consumed or put into production by establishments classified only in this industry. For further explanation, see Cost of Materials in appendixes. For meaning of abbreviations and symbols, see introductory text]

	iations and symbols, see introductory text	19	B7	1982		
1987 material code	Materiał	Quantity ¹	Dellvered cost (million dollars)	Quantity ¹	Delivered cost (million dollars)	
	INDUSTRY 3211, FLAT GLASS					
	Materials, parts, containers, and supplies	(X)	845.8	(X)	499.6	
144611 281228	Glass sand, all types	2 491.6 897.2	57. 6 100.8	1 965.2 599.2	43.5 8 6. 5	
281901 308100	Industrial inorganic chemicals, except sodium carbonate Plastics film and sheets, unsupported mil sq ft_	(X) (X) 129.5	26.2 (³) 44.0	(X) (X) **185.5	(D) (D) 80.6	
321105 322911 322901	Glass tumblers, stemware, and tableware	(X)	- (3)	(X)	(D)	
190028 329511	Cullet (glass scrap)mil lb_	(S)	24.6	(D)	(D) (D)	
265001	treatedPaperboard boxes and containers and corrugated paperboard		7.7 7.6	(X)	7.9 4.1	
244021 242101	Wood boxes, pallets, skids, and containers	(X) (S)	53.2 10.6	(X) (X) (S)	25.8 16.1	
970099	All other materials and components, parts, containers, and supplies	(X)	³ 298.7	(X)	129.9	
971000	Materials, parts, containers, and supplies, n.s.k. ²	(X)	14.8	(X)	2.5	
	INDUSTRY 3221, GLASS CONTAINERS					
	Materials, parts, containers, and supplies	(X)	1 606.9	. (X)	1 8 24. 9	
281228 144611	Sodium carbonate (soda ash) (98 to 100 percent Na ₂ CO ₃) _ 1,000 s tons_ Glass sand, all typesdo_	1 981.3 6 196.5	226.2 124.6	2 525.0 8 056.1	360.4 166.4	
190028 327403 329511	Cullet (glass scrap)mil lb_ Lime, including quicklime and dead-burned dolomite 1,000 s tons_ Nonmetallic minerals and earths, ground or otherwise	(S) *1 559.7	81.6 36.4	1 659.4 1 909.7	84.1 43.4	
265001	treateddo	(X)	55.0	*1 279.2	72.9	
308100	paperboarddodo	(X) (X)	517.2 50.0	(S) (X)	597.4 36.9	
354423 970099	Purchased industrial molds	(X) (X)	58.6 287.7	(X) (X)	61.8 273.3	
971000	Materials, parts, containers, and supplies, n.s.k.2	∷ ∷	169.6	(☆	128.5	
	INDUSTRY 3229, PRESSED AND BLOWN GLASS, N.E.C.					
	Materials, parts, containers, and supplies	(X)	884.7	(X)	672.1	
144611 281228	Glass sand, all types	(S) (S)	77.5 28.7 99.8	*1 144.1 177.9	44.9 2 6 .9 128.1	
308100 321105	Industrial inorganic chemicals, except sodium carbonate Plastics film and sheets, unsupported Glass, (float, sheet and plate) mil sq ft	(X) (D) (X)	(3) (3) (3)		1.4	
322911 322901 190028	Glass tumblers, stemware, and tableware Other glass products Cullet (glass scrap)mil lb	(X) (X) (S)	(3) 35.9 18.1	(X)	20.0	
329511	Nonmetallic minerals and earths, ground or otherwise treated	(S)	31.8	(X)	(3)	
265001	Paperboard boxes and containers and corrugated paperboard 1,000 s tons_	(X) (X)	63.7	(S) (X)	70.2 9.5	
244021 242101 970099	Wood boxes, pallets, skids, and containers	(6)	7.3 · (3)	(⋧)	9.3 (3)	
971000	suppliesMaterials, parts, containers, and supplies, n.s.k.2	(X) (X)	³ 394.1 127.8	(X) (X)	³ 261.9 92.1	
	INDUSTRY 3231, PRODUCTS OF PURCHASED GLASS	,				
	Materials, parts, containers, and supplies	(X)	2 341.2	(X)	1 320.6	
144611 321105	Glass sand, all types1,000 s tons_ Glass (float, sheet, and plate)1,000 sq ft	(S) **2 247.8	2.7 896.7	**499.7 **1 257.3	5.0 573.0	
281228 281901 308100	Sodium carbonate (soda ash) (98 to 100 percent Na ₂ CO ₃) 1,000 s tons_ Industrial inorganic chemicals, except sodium carbonate Plastics film and sheets, unsupported	(D) (X) (X)	(3) 5.8 73.8	3.7 (X) (X)	(D) 6.0 46.8	
322911 322901	Glass tumblers, stemware, and tablewareOther glass products	(X) (X) (X)	(3) 241.4	(X) (X) (X)	29.8 88.0	
190028 329511	Cullet (glass scrap)mil lb Nonmetallic minerals and earths, ground or otherwise	(S)	20.2	414.5	20.0	
265001	treated	(X) (X)	2.8 95.7	(X) (S)	(D) 20.7	
244021 242101	Wood boxes, pallets, skids, and containers mil board ft_	(X) (S)	25.0 19.2	(X) (S)	26.2 4.5	
970099	All other materials and components, parts, containers, and supplies	(X)	³ 607.9	(X)	254.3	
9/1000	Materials, parts, containers, and supplies, n.s.k.2	(X)	350.0	(X)	241.7	

¹For some establishments, data have been estimated from central unit values which are based on quantity-cost relationships of reported data. The following symbols are used when percentage of each quantity figure estimated in this manner equals or exceeds 10 percent of published figure: * 10 to 19 percent estimated; ** 20 to 29 percent estimated. If 30 percent or more is estimated, figure is replaced by (S).

²Total cost of materials of establishments that did not report detailed materials data, including establishments that were not mailed a form.

³Data are combined with material code 970099 to avoid disclosing data for individual companies.



APPENDIX A. Explanation of Terms

This appendix is in two sections. Section 1 includes items requested of all establishments mailed census of manufactures forms including annual survey of manufactures (ASM) forms. Note that this section also includes several items (number of establishments and companies, value added, classes of products, and specialization and coverage ratios) not included on the report forms but derived from information collected on the forms. Section 2 covers supplementary items requested only from establishments included in the ASM sample. Results of the supplementary ASM inquiries are included in table 3c of this report.

SECTION 1. ITEMS COLLECTED OR DERIVED BASED ON ALL CENSUS OF MANUFACTURES (INCLUDING ASM) REPORT FORMS

Number of establishments and companies—As discussed in the Introduction, a separate report was required for each manufacturing establishment (plant) with one employee or more. An establishment is defined as a single physical location where manufacturing is performed. A company, on the other hand, is defined as a business organization consisting of one establishment or more under common ownership or control.

If the company operated at different physical locations, even if the individual locations were producing the same line of goods, a separate report was requested for each location. If the company operated in two or more distinct lines of manufacturing at the same location, a separate report was requested for each activity.

An establishment not in operation for any portion of the year was requested to return the report form with the proper notation in the "Operational Status" section of the form. In addition, the establishment was requested to report data on any employees, capital expenditures, inventories, or shipments from inventories during the year.

In this report, data are shown for establishments in operation at any time during the year. A comparison with the number of establishments in operation at the end of the year will be provided in the Introduction of the General Summary subject report.

Employment and related items—The report forms requested separate information on production workers for a specific payroll period within each quarter of the year and on other employees as of the payroll period which included the 12th of March.

All employees—This item includes all full-time and part-time employees on the payrolls of operating manufacturing establishments during any part of the pay period which included the 12th of the months specified on the report form. Included are all persons on paid sick leave, paid holidays, and paid vacations during these pay periods.

Officers of corporations are included as employees; proprietors and partners of unincorporated firms are excluded. The "all employees" number is the average number of production workers plus the number of other employees in mid-March. The number of production workers is the average for the payroll periods including the 12th of March, May, August, and November.

Production workers—This item includes workers (up through the line-supervisor level) engaged in fabricating, processing, assembling, inspecting, receiving, storing, handling, packing, warehousing, shipping (but not delivering), maintenance, repair, janitorial and guard services, product development, auxiliary production for plant's own use (e.g., power plant), recordkeeping, and other services closely associated with these production operations at the establishment covered by the report. Employees above the working-supervisor level are excluded from this item.

All other employees—This item covers nonproduction employees of the manufacturing establishment including those engaged in factory supervision above the line-supervisor level. It includes sales (including driver salespersons), sales delivery (highway truck drivers and their helpers), advertising, credit, collection, installation and servicing of own products, clerical and routine office function, executive, purchasing, financing, legal, personnel (including cafeteria, medical, etc.), professional, and technical employees. Also included are employees on the payroll of the manufacturing establishment engaged in the construction of major additions or alterations to the plant and utilized as a separate work force.

In addition to reports sent to operating manufacturing establishments, information on employment during the payroll period which included March 12 and annual payrolls also was requested of auxiliary units (e.g., administrative offices, warehouses, and research and development laboratories) of multiestablishment companies. However, these figures are not included in the totals for individual

industries shown in this report. They are included in the general summary and geographic area reports as a separate category.

Payroll—This item includes the gross earnings of all employees on the payroll of operating manufacturing establishments paid in the calendar year 1987. Respondents were told they could follow the definition of payrolls used for calculating the Federal withholding tax. It includes all forms of compensation, such as salaries, wages, commissions, dismissal pay, bonuses, vacation and sick leave pay, and compensation in kind, prior to such deductions as employees' Social Security contributions, withholding taxes, group insurance, union dues, and savings bonds. The total includes salaries of officers of corporations; it excludes payments to proprietors or partners of unincorporated concerns. Also excluded are payments to members of Armed Forces and pensioners carried on the active payroll of manufacturing establishments.

The census definition of payrolls is identical to that recommended to all Federal statistical agencies by the Office of Management and Budget. It should be noted that this definition does not include employers' Social Security contributions or other nonpayroll labor costs, such as employees' pension plans, group insurance premiums, and workers' compensation.

The ASM provides estimates of employers' supplemental labor costs, both those required by Federal and State laws and those incurred voluntarily or as part of collective bargaining agreements. (Supplemental labor costs are explained later in this appendix.)

As in the case of employment figures, the payrolls of separate auxiliary units of multiestablishment companies are not included in the totals for individual industries or industry groups.

Production-worker hours—This item covers hours worked or paid for at the plant, including actual overtime hours (not straight-time equivalent hours). It excludes hours paid for vacations, holidays, or sick leave.

Cost of materials—This term refers to direct charges actually paid or payable for items consumed or put into production during the year, including freight charges and other direct charges incurred by the establishment in acquiring these materials. It includes the cost of materials or fuel consumed, whether purchased by the individual establishment from other companies, transferred to it from other establishments of the same company, or withdrawn from inventory during the year.

The important components of this cost item are (1) all raw materials, semifinished goods, parts, containers, scrap, and supplies put into production or used as operating supplies and for repair and maintenance during the year, (2) electric energy purchased, (3) fuels consumed for heat, power, or the generation of electricity, (4) work done by

others on materials or parts furnished by manufacturing establishments (contract work), and (5) products bought and resold in the same condition. (See discussion of duplication of data below.)

Specific materials consumed—In addition to the total cost of materials, which every establishment was required to report, information also was collected for most manufacturing industries on the consumption of major materials used in manufacturing. The inquiries were restricted to those materials which were important parts of the cost of production in a particular industry and for which cost information was available from manufacturers' records. Information on the establishments consuming less than a specified amount (usually \$10,000) of a specific material were not requested to report consumption of that material separately. Also, the cost of materials for the small establishments for which either administrative records or short forms were used was imputed as "not specified by kind." (See the introduction for the importance of administrative records in the industry.)

Value of shipments—This item covers the received or receivable net selling values, f.o.b. plant (exclusive of freight and taxes), of all products shipped, both primary and secondary, as well as all miscellaneous receipts, such as receipts for contract work performed for others, installation and repair, sales of scrap, and sales of products bought and resold without further processing. Included are all items made by or for the establishments from materials owned by it, whether sold, transferred to other plants of the same company, or shipped on consignment. The net selling value of products made in one plant on a contract basis from materials owned by another was reported by the plant providing the materials.

In the case of multiunit companies, the manufacturer was requested to report the value of products transferred to other establishments of the same company at full economic or commercial value, including not only the direct cost of production but also a reasonable proportion of "all other costs" (including company overhead) and profit. (See discussion of duplication of data below.)

Individual products—As in previous censuses, data were collected for most industries on the quantity and value of individual products shipped. In the 1987 census program, information was collected on the output of approximately 11,000 individual product items. The term "product", as used in the census of manufactures, represents the finest level of detail for which output information was requested. Consequently, it is not necessarily synonymous with the term "product" as used in the marketing sense. In some cases, it may be much more detailed and, in other cases, it is more aggregative. For example, "pharmaceutical preparations" was distributed into over 100 terms; whereas, "motor gasoline" was reported as a single item.

Approximately 6,600 of the product items were listed separately on the 1987 census report forms. Data for

about 4,400 products were obtained in the monthly, quarterly, or annual surveys comprising the Current Industrial Reports series of the Census Bureau. Totals for the year 1987 for these items, as derived from the commodity surveys, are shown in the "products shipped" table (table 6a-2).

The list of products for which separate information was collected was prepared after consultation with industry and government representatives. Comparability with previous figures was given considerable weight in the selection of product categories so that comparable 1982 information is presented for most products.

Typically, both quantity and value of shipments information were collected. However, if quantity was not significant or could not be reported by manufacturers, only value of shipments was collected.

Shipments include both commercial shipments and transfers of products to other plants of the same company. For industries in which a considerable portion of the total shipments is transferred to other plants of the same company, separate information on interplant transfers also was collected. Moreover, for products that are used to a large degree within the same establishment as materials or components in the fabrication of other products, total production and often consumption of the item within the plant was collected. Typically, the information on production also was collected for products for which there are significant differences between total production and shipments in a given year because of wide fluctuations in finished goods inventories. Other measures of output of products with long production cycles were used as appropriate and feasible.

Classes of products—To summarize the product information, the separate products were aggregated into classes of products that, in turn, were grouped into all primary products of each industry. The code structure used is a seven-digit number for the individual product, a five-digit number for the class of product, and a four-digit number for the total primary products in an industry. (See Introduction, Industry Classification of Establishments, for application of the coding structure to the assignment of SIC codes for establishments.)

In the 1987 census, the 11,000 products were grouped into approximately 1,500 separate classes on the basis of general similarity of manufacturing processes, types of materials used, and the like. However, the grouping of products was affected by the economic significance of the class and, in some cases, dissimilar products were grouped because the products were not sufficiently significant to warrant separate classes.

Duplication in cost of materials and value of shipments— The aggregate of the cost of materials and value of shipments figures for industry groups and for all manufacturing industries includes large amounts of duplication since the products of some industries are used as materials by others. This duplication results, in part, from the addition of related industries representing successive stages in the production of a finished manufactured product. Examples are the addition of flour mills to bakeries in the food group and the addition of pulp mills to paper mills in the paper and allied products group of industries. Estimates of the overall extent of this duplication indicate that the value of manufactured products exclusive of such duplication (the value of finished manufactures) tends to approximate two-thirds of the total value of products reported in the annual survey.

Duplication of products within individual industries is significant within a number of industry groups, e.g., machinery and transportation industries. These industries frequently include complete machinery and their parts. In this case, the parts made for original equipment are materials consumed for assembly plants in the same industry.

Even when no significant amount of duplication is involved, value of shipments figures are deficient as measures of the relative economic importance of individual manufacturing industries or geographic areas because of the wide variation in ratio of materials, labor, and other processing costs of value of shipments, both among industries and within the same industry.

Before 1962, cost of materials and value of shipments were not published for some industries which included considerable duplication. Since then, these data have been published for all industries at the United States level and beginning in 1964, for all geographic levels.

Value added by manufacture—This measure of manufacturing activity is derived by subtracting the cost of materials, supplies, containers, fuel, purchased electricity, and contract work from the value of shipments (products manufactured plus receipts for services rendered). The result of this calculation is adjusted by the addition of value added by merchandising operations (i.e., the difference between the sales value and the cost of merchandise sold without further manufacture, processing, or assembly) plus the net change in finished goods and work-in-process between the beginning- and end-of-year inventories.

For those industries where value of production is collected instead of value of shipments (see footnote in table 1a), value added is adjusted only for the change in work-in-process inventories between the beginning and end of year. For those industries where value of work done is collected, the value added does not include an adjustment for the change in finished goods or work-in-process inventories.

"Value added" avoids the duplication in the figure for value of shipments that results from the use of products of some establishments as materials by others. Value added is considered to be the best value measure available for comparing the relative economic importance of manufacturing among industries and geographic areas.

New and used capital expenditures—For establishments in operation and any known plants under construction, manufacturers were asked to report their new expenditures for (1) permanent additions and major alterations to

manufacturing establishments, and (2) machinery and equipment used for replacement and additions to plant capacity if they were of the type for which depreciation accounts were ordinarily maintained.

The totals for new expenditures include expenditures leased from nonmanufacturing concerns through capital leases, new facilities owned by the Federal Government but operated under contract by private companies, and plant and equipment furnished to the manufacturer by communities and nonprofit organizations. Also excluded are expenditures for used plant and equipment (although reported in the census), expenditures for land, and cost of maintenance and repairs charged as current operating expenses.

Manufacturers also were requested to report the value of all used buildings and equipment purchased during the year at the purchase price. For any equipment or structure transferred for the use of the reporting establishment by the parent company or one of its subsidiaries, the value at which it was transferred to the establishment was to be reported. Furthermore, if the establishment changed ownership during the year, the cost of the fixed assets (building and equipment) was to be reported under used capital expenditures.

Total expenditures for used plant and equipment is a universe figure; it is collected on all census forms. However, the breakdown of this figure between expenditures for used buildings and other structures and expenditures for used machinery and equipment is collected only on the ASM form. The data for total new capital expenditures, new building expenditures, and new machinery expenditures, as well as the data for total used expenditures, are shown in table 3b.

End-of-year inventories—Respondents were asked to report their 1986 and 1987 end-of-year inventories at cost or market. Effective with the 1982 Economic Censuses, this change to a uniform instruction for reporting inventories was introduced for all sector reports. Prior to 1982, respondents were permitted to value inventories using any generally accepted accounting method (FIFO, LIFO, market, to name a few). In 1982, LIFO users were asked to first report inventory values prior to the LIFO adjustment and then to report the LIFO reserve and the LIFO value after adjustment for the reserve.

Because of this change in reporting instructions, the 1982 through 1987 data for inventories and value added by manufacture included in the tables of this report are not comparable to the prior-year data shown in table 1a of this report and in historical census of manufactures and annual survey of manufactures publications.

In using inventory data by stage of fabrication for "all industries" and at the two-digit industry level, it should be noted that an item treated as a finished product by an establishment in one industry may be reported as a raw material by another establishment in a different industry. For example, the finished-product inventories of a steel mill would be reported as raw materials by a stamping plant. Such differences are present in the inventory figures by stage of fabrication shown for individual industries, industry groups, and "all manufacturing", which are aggregates of figures reported by establishments in specified industries.

Specialization and coverage ratios—These items are not collected on the report forms but are derived from the data shown in table 5b. An establishment is classified in a particular industry if its shipments of primary products of that industry exceed in value its shipments of the products of any other single industry.

As noted in the introduction, an establishment's shipments include those products assigned to an industry (primary products), those considered primary to other industries (secondary products), and receipts for miscellaneous activities (merchandising, contract work, resales, etc.). Specialization and coverage ratios have been developed to measure the relationship of primary product shipments to the data on shipments for the industry shown in tables 1a through 5a and data on product shipments shown in tables 6a through 6c.

Specialization ratio represents the ratio of primary product shipments to total product shipments (primary and secondary, excluding miscellaneous receipts) for the establishments classified in the industry.

Coverage ratio represents the ratio of primary products shipped by the establishments classified in the industry to the total shipments of such products that are shipped by all manufacturing establishments wherever classified.

SECTION 2. ITEMS COLLECTED ONLY ON ASM REPORT FORMS

The following items were collected only from establishments included in the ASM sample:

 Supplemental labor costs—Supplemental labor costs are divided into legally required expenditures and payments for voluntary programs. The legally required portion consists primarily of Federal old age and survivors' insurance, unemployment compensation, and workers' compensation. Payments for voluntary programs include all programs not specifically required by legislation whether they were employer initiated or the result of collective bargaining. They include the employer portion of such plans as insurance premiums, premiums for supplemental accident and sickness insurance, pension plans, supplemental unemployment compensation, welfare plans, stock purchase plans on which the employer payment is not subject to withholding tax, and deferred profit-sharing plans.

They exclude such items as company-operated cafeterias, in-plant medical services, free parking lots, discounts on employee purchases, and uniforms and work clothing for employees. While the excluded items do benefit employees and all or part of their cost generally is similar to the items covered in the ASM labor costs statistics, accounting records generally do not provide reliable figures on net employee benefits of these types.

- 2. Retirements of depreciable assets—Included in this item is the gross value of assets sold, retired, scrapped, destroyed, etc., during 1987. When a complete operation or establishment changed ownership, the respondent was instructed to report the value of the assets sold at the original cost as recorded in the books of the seller. The respondent also was requested to report retirements of equipment or structures owned by a parent company that the establishment was using as if it were a tenant.
- 3. Depreciation charges for fixed assets—This item includes depreciation and amortization charged during the year against assets. Depreciation charged against fixed assets acquired since the beginning of the year and against assets sold or retired during the year are components of this category. Respondents were requested to make certain that they did not report accumulated depreciation.
- 4. Rental payments—Total rental payments is collected on all census forms. However, the breakdown between rental payments for buildings and other structures and rental payments for machinery and equipment is collected only on the ASM forms. This item includes rental payments for the use of all items for which depreciation reserves would be maintained if they were owned by the establishment, e.g., structures and buildings, and production, office, and transportation equipment. Excluded are royalties and other payments for the use of intangibles and depletable assets, and land rents where separable.

When an establishment of a multiestablishment company was charged rent by another part of the same company for the use of assets owned by the company, it was instructed to exclude that cost from rental payments. However, the book value (original cost) of these company-owned assets was to be reported as assets of the establishment at the end of the year.

If there were assets at an establishment rented from another company and the rents were paid centrally by the head office of the establishment, the company was instructed to report these rental payments as if they were paid directly by the establishment.

5. Depreciable assets—Total value of gross depreciable assets is collected on all census forms.

However, the detail for depreciable assets is collected only on the ASM forms. The data encompass all fixed depreciable assets on the books of establishments at the beginning and end of the year. The values shown (book value) represent the actual cost of assets at the time they were acquired, including all costs incurred in making the assets usable (such as transportation and installation). Included are all buildings, structures, machinery, and equipment (production, office, and transportation equipment) for which depreciation reserves are maintained. Excluded are nondepreciable capital assets, including inventories and intangible assets, such as timber and mineral rights.

The definition of fixed depreciable assets is consistent with the definition of capital expenditures. For example, expenditures include actual capital outlays during the year, rather than the final value of equipment put in place and buildings completed during the year. Accordingly, the value of assets at the end of the year includes the value of construction in progress. In addition, respondents were requested to make certain that assets at the beginning of the year plus new and used capital expenditures, less retirements, equalled assets at the end of the year.

- 6. New and used capital expenditures—The data for total new capital expenditures, new building expenditures, new machinery expenditures, and total used capital expenditures are collected on all census forms. However, the breakdown between expenditures for used buildings and other structures and expenditures for used machinery and equipment is collected only on the ASM form. (See further explanation on capital expenditures in section 1.)
- 7. Quantity of electric energy consumed for heat and power—Data on the cost of purchased electric energy were collected on all census forms. However, data on the quantity of purchased electric energy were collected only on the ASM forms. In addition, information was collected on the quantity of electric energy generated by the establishment and the quantity of electric energy sold or transferred to other plants of the same company.
- 8. Breakdown of new capital expenditures for machinery and equipment—ASM establishments were requested to separate their capital expenditures for new machinery and equipment into (1) automobiles, trucks, etc., for highway use, (2) computers and peripheral data processing equipment, and (3) all other.

The category "automobiles, trucks, etc., for highway use" is intended to measure expenditures for vehicles designed for highway use that were acquired through a purchase or lease-purchase agreement.

Vehicles normally operating off public highways (vehicles specifically designed to transport materials, property, or equipment on mining, construction, logging, and petroleum development projects) are excluded from this item.

- 9. Foreign content of cost of materials—Establishments included in the ASM sample panel were requested to provide information on foreign-made materials purchased or transferred from foreign sources. This includes materials acquired from a central warehouse or other domestic establishment of the same company but made in an operation outside of the 50 States, District of Columbia, Puerto Rico, or U.S. territories.
- 10. Cost of purchased services—ASM establishments were requested to provide information on the cost of purchased services for the repair of buildings and other structures, the repair of machinery, and communication services. Included in the cost of purchased services for the repair of buildings and machinery are payments made for all maintenance and repair work on buildings and equipment, such as painting, roof repairs, replacing parts, and overhauling equipment. Such payments made to other establishments of the same company and for repair and maintenance of any leased property also are included. Extensive repairs or reconstruction that were capitalized are considered capital expenditures for used buildings and machinery and are, therefore, excluded from this item. Repair and maintenance costs provided by an owner as part of a rental contract or incurred directly by an establishment in using its own work force also are excluded.

Three basic approaches were utilized to produce these statistics.

1. For items 1 through 6, data were estimated (imputed) for all non-ASM establishments using the available data in the establishment record and industrybased parameters. The statistics were then generated by simply tabulating all census records including the imputed value for non-ASM establishments and the unweighted value for ASM establishments. Separate imputation rates were developed and are shown in the table. For quantity of purchased electricity for heat and power (item 7), a similar procedure was used; however, the imputation parameters were geographically-based instead of industrybased. For quantities of generated less sold electricity, no imputation was performed for non-ASM establishments. The estimates for these items are simply tabulations of unweighted ASM values.

Since the published statistics for these items were developed from the complete census universe and not just the ASM establishments, there are no sampling variances associated with these statistics. However, there is an unknown level of bias for each of the items due to the imputation of the non-ASM establishments. This bias is felt to be small due to the strong correlation between the items being imputed and the collected items that were used to generate the impute values.

2. For items 8 and 9, the estimates were developed using a ratio estimation methodology. For item 8, an estimate of the breakout of new capital expenditures for machinery and equipment into the three categories was made from ASM establishments reporting these categories. The estimated proportions were then applied to the corresponding Census value for new capital expenditures for machinery and equipment to produce the estimates.

The estimates for item 9, foreign content of cost of materials, were developed in a similar manner based on costs of parts, supplies, and components (item 5a) as the control total for the three categories.

For items 8 and 9, an adjustment ratio of the following form was computed.

$$Rj = \frac{NMc}{TMEasm}$$

where:

NMc = the census value of new capital expenditures for machinery and equipment

TMEasm = the weighted ASM value of new capital expenditures for machinery and equipment from reporters of the detailed breakout data

3. For item 10, cost of purchased services, the estimates were made by simply tabulating weighted data for all the ASM records that reported the item. A response coverage ratio (a measure of the extent to which respondents reported for each item) is shown in table 3c for the three types of services. It is derived for each item by calculating the ratio of the weighted employment (establishment data multiplied by sample weight, see appendix B) for those ASM establishments that reported the specific inquiry to the weighted total employment for all ASM establishments classified in the industry.

APPENDIX B.

Annual Survey of Manufactures (ASM) Sampling and Estimating Methodologies

DESCRIPTION OF SURVEY SAMPLE

The Annual Survey of Manufactures (ASM) contains two components. The mail portion of the survey is a probability sample of about 56,000 manufacturing establishments selected from a total of about 220,000 establishments. These 220,000 establishments represent all manufacturing establishments of multiunit companies and all single establishment companies mailed schedules in the 1982 Census of Manufactures. This mail portion is supplemented annually by a Social Security Administration list of new manufacturing establishments opened after 1982 and a list of new multiunit manufacturing establishments identified from the Census Bureau's Company Organization Survey.

The 1984 through 1988 ASM sample differs slightly from the previous sample. For the current panel, all establishments of companies with 1982 shipments in manufacturing in excess of \$500 million were included in the survey panel with certainty. There are approximately 500 such companies collectively accounting for approximately 18,000 establishments. For the remaining portion of the mail survey, the establishment was defined as the sampling unit. For this portion, all establishments with 250 employees or more and establishments with a very large value of shipments also were included in the survey panel with certainty. A total of 12,100 establishments were selected from this portion of the universe with certainty. Therefore, of the 56,000 manufacturing establishments included in the ASM panel, approximately 31,000 are selected with certainty. These certainty establishments collectively account for approximately 80 percent of the total value of shipments in the 1982 census.

Smaller establishments in the remaining portion of the mail survey were sampled with probabilities ranging from 0.999 to 0.005 in accordance with mathematical theory for optimum allocation of a sample. The probabilities of selection assigned to the smaller establishments were proportional to measures of size determined for each establishment. The measures of size depend directly upon each establishment's 1982 product class values and the historic variability of the year-to-year shipments of each product class. Product classes displaying more volatile year-to-year change in shipments at the establishment level were sampled at a heavier rate.

This method of assigning measures of size was used in order to maximize the precision (that is, minimize the variance of estimates of the year-to-year change) in the value of product class shipments. Implicitly, it also gave weight differences in employment, value added, and other

general statistics, since these are highly correlated with value of shipments. Individual sample selection probabilities were obtained by multiplying each establishment's final measure of size by an overall sampling fraction coefficient calculated to yield a total expected sample size.

The sample selection procedure gave each establishment in the sampling frame an independent chance of selection. This method of independent selection permits the rotation of small establishments out of a given sample panel without introducing a bias into the survey estimates.

The nonmail portion of the survey includes all singleestablishment companies that were tabulated as administrative records in the 1982 Census of Manufactures. Although this portion contained approximately 130,000 establishments, it accounted for less than 2 percent of the estimate for total value of shipments at the total manufacturing level. This portion was not sampled; rather, the data for every establishment in this group were estimated based on selected information obtained annually from the administrative records of the Internal Revenue Service and the Social Security Administration. This administrative-record information, which includes payroll, total employment, industry classification, and physical location of the establishment, was obtained under conditions which safeguard the confidentiality of both tax and census records. Estimates of data other than payroll and employment for these small establishments were developed from industry averages.

The corresponding estimates for the mail and nonmail establishments were added together, along with the base-year differences, as defined in the Description of Estimating Procedure section, to produce the figures shown in this publication.

DESCRIPTION OF ESTIMATING PROCEDURES

Most of the ASM estimates for the years 1983-1986 were computed using a difference estimation procedure. For each item, a base-year difference was developed. This base-year difference is equal to the difference between the 1982 census published number for an item total and the linear ASM estimate of the total for 1982. The ASM linear estimate was obtained by multiplying each sample establishment's data by its sample weight (the reciprocal of its probability of selection) and summing the weighted values.

These base-year differences were then added to the corresponding current-year linear estimates, which include the sum of the estimates for the mail and nonmail establishments, to produce the estimates for the years 1983-1986. Estimates developed by this procedure usually are far more reliable than comparable linear estimates developed from the current sample data alone.

The 1987 sample estimates for the purchased service items, shown in table 3c, are strictly ASM linear estimates, however, developed only from ASM establishments that reported the specific item.

The remaining estimates in table 3c, showing the break-down of expenditures for new machinery and equipment and costs of parts (separated into purchases from foreign sources and purchases from domestic sources), were computed as ratio estimates. To do this, linear estimates of the new machinery detail items were developed from the ASM establishments and were ratio adjusted to the corresponding census total for new machinery. In a similar fashion, the ASM linear estimates of the detailed purchased materials items were ratio adjusted to the corresponding census total for cost of parts.

QUALIFICATIONS OF THE DATA

The estimates developed from the sample are apt to differ somewhat from the results of a survey covering all companies in the sampled lists but otherwise conducted under essentially the same conditions as the actual sample survey. The estimates of the magnitude of the sampling errors (the differences between the estimates obtained and the results theoretically obtained from a comparable, complete-coverage survey) are provided by the standard errors of the estimates.

The particular sample selected for the ASM is one of a large number of similar probability samples that, by chance, might have been selected under the same specifications. Each of the possible samples would yield somewhat different sets of results, and the standard errors are measures of the variation of all the possible sample estimates around the theoretical, comparable, complete-coverage values.

Estimates of the standard errors have been computed from the sample data for selected statistics in this report. They are presented in the form of relative standard errors (the standard errors divided by the estimated values to which they refer).

In conjunction with its associated estimate, the relative standard error may be used to define confidence intervals (ranges that would include the comparable, completecoverage value for specified percentages of all the possible samples).

The complete coverage value would be included in the range:

- 1. From one standard error below to one standard error above the derived estimate for about two-thirds of all possible samples.
- 2. From two standard errors below to two standard errors above the derived estimate for about 19 of 20 of all possible samples.
- From three standard errors below to three standard errors above the derived estimate for nearly all samples.

An inference that the comparable, complete-survey result would be within the indicated ranges would be correct in approximately the relative frequencies shown. Those proportions, therefore, may be interpreted as defining the confidence that the estimates from a particular sample would differ from complete-coverage results by as much as one, two, or three standard errors, respectively.

For example, suppose an estimated total is shown as 50,000 with an associated relative standard error of 2 percent, that is, a standard error of 1,000 (2 percent of 50,000). There is approximately 67 percent confidence that the interval 49,000 to 51,000 includes the complete-coverage total, about 95 percent confidence that the interval 48,000 to 52,000 includes the complete-coverage total and almost certain confidence that the interval 47,000 to 53,000 includes the complete coverage total.

In addition to the sample errors, the estimates are subject to various response and operational errors: errors of collection, reporting, coding, transcription, imputation for nonresponse, etc. These operational errors also would occur if a complete canvass were to be conducted under the same conditions as the survey. Explicit measures of their effects generally are not available. However, it is believed that most of the important operational errors were detected and corrected in the course of the Bureau's review of the data for reasonableness and consistency. The small operational errors usually remain. To some extent, they are compensating in the aggregated totals shown. When important operational errors were detected too late to correct the estimates, the data were suppressed or were specifically qualified in the tables.

As derived, the estimated standard errors included part of the effect of the operational errors. The total errors, which depend upon the joint effect of the sampling and operational errors, are usually of the order of size indicated by the standard error, or only moderately higher. However, for particular estimates, the total error may considerably exceed the standard errors shown.

The concept of complete coverage under the conditions prevailing for the ASM is not identical to the complete coverage of the census of manufactures, as the censuses have been conducted. Nearly all types of operational errors that affect the ASM also occur in the censuses. The ASM and the censuses, are conducted under quite different conditions, and operational errors can be better controlled in the ASM than in the censuses. As a result, for many of the census figures, the errors are of the same order of size as the total errors of the corresponding annual survey estimates. The differences between the census and ASM operating conditions also disturb, to some degree, the comparability of the ASM and census data.

Any figures shown in the tables in this publication having an associated standard error exceeding 15 percent may be of limited reliability. However, the figure may be combined with higher-level totals, creating a broader aggregate, which then may be of acceptable reliability.

APPENDIX C. Changes in Census of Manufactures Product Classes for 1987

[Based on revisions to the Standard Industrial Classification (SIC) Manual, definitions of some product classes were revised for 1987. Listed below are the revisions to the product classes]

1987	1982	1987	1982	1987	1982	1987	1982
)521	30411	30899 3089A	3079K pt	34919	34948	35483	36233
522	30412		32201 pt	34921	3494B	35484	35496
523	30413	32295	32291 pt	34922	3494C	35485	35495 pt 35497
524	30414	32296	32292 pt	34923	3494D	35533	35531 pt
525	30415	32297	32294 pt	34924	3494E	35534	35532 pt
526	30416	32298	32291 pt 32292 pt	34925	3494F	35543	35541
534	32934	32311	32294 pt 32317	34926	3494G		35542 pt
535	32935	32312	32317	34927	3494H	35544	35542 pt
536	32936	32927	32928	3523C	35234 pt 35237	35558	35557 pt
537	32937	02327	32929		35238 pt	35561	35511
538	32938	32961	32963 32965	3523E	35234 pt 35238 pt	35562	35512
539	32939	32962	32964	3523F		35563	35513 pt
311	3069A pt		32966		3523A 3523B	35591	35591 35699 pt
612	3069A pt	33152	33152 34967	35246	35243 35245	35596	35595 pt
613	3069A pt	33391	33331	3531A	35311	35597	35494
614	3069B pt	33392	33334	3531B	35312	35599	35595 pt 36360
315	3069B pt	33398	33321	3531C	35317		36362
616	3069B pt		33323 33399	3531E	35314 pt	35616	3561C
617	3069B pt	33561 33562	33569	3531F	35316	35631	35631 pt
69C	3069C 35557 pt	33563		3531G	35318 pt	35651	35513 pt 35514 pt
69E	30310	33630	33611	3531H	35313 pt		35691 pt
310	30792	33640	33620 pt 33691 pt 33692 pt		35318 pt 35319 pt	35652	35513 pt 35514 pt
B20	3079K pt		33692 pt 33693 pt	3531K	35319 pt 35361 pt	25670	35691 pt
830	3079K pt	33650	33612		35371 pt	35676	35672
840	30794	33660	33620 pt	3531M	35313 pt 35314 pt	35692	35694 35695 35696
850	30795	33690	33691 pt		35319 pt 35372 pt	35697	35699 pt
861	30797		33692 pt 33693 pt	35337	35331 35332 pt	35698	
861 862 863 864		34234	34232 pt	35338	35332 pt 35332 pt	35711	35731 36629 pt
365 366		34235	34232 pt 35531 pt 35532 pt	35339	35332 pt	35712	35734 pt
370	3079K pt			35339 3533A	35335	05-5	35735 pt
880	3079J pt	34236	34233	3533A 3533B	35336	35721	35732 pt
	3079K pt	34441 34443	34446	35363	35336 35361 pt	35722	35734 pt 35735 pt
891	3079J pt 3079K pt	34447 34448 34449		35364	35361 pt	35751	35732 pt 36612 pt
892	3079J pt 3079K pt	34461	34460	35373	35362 pt	35752	35734 pt
893		34462 34463	5 7.50	55570	35371 pt	53752	35735 pt
	3079J pt 3079K pt	34464 34465		35374	35362 pt 35372 pt	35771	35732 pt
894	3079J pt 3079K pt	34696 34699	34699	3541D	35411	35772	35734 pt 35735 pt
395	3079J pt		3494A		35412	35781	35743
896	2499A pt	34911 34912 34913	3434A	35430	35650	35782	35744
	3079J pt 3079K pt	34914 34915		35454	35453	35783	35745
897	3079J pt	34916		35455	35452	3585C	3585A
2000	3079K pt	34917	34949	35481	36231		36993
898	3079J pt 3079K pt	34918	34947	35482	36232	3585D	3585B 36994 pt

[Based on revisions to the Standard Industrial Classification (SIC) Manual, definitions of some product classes were revised for 1987. Listed below are the revisions to the product classes

1987	1982	1987	1982	1987	1982	1987	1982
85931	35996 35997	36411	36410	36991 — Con. 36995	36629 pt-Con.	38731—Con.	38734—Con. 38736 38737
5932	35998	36412	36994 pt	36997	35497 pt 36629 pt	39113	39112
5933	35999	36520	36521 pt	36998	36994 pt	39114	
5941	35617 35618	36613	35732 pt 36612 pt	3714A	37143	39153 39154	39151
 	35631 pt	36614	36612 pt	37999	37994 37998	39447	36629 pt 39447
5942	3561A 3561B 35631 pt	36631	36621 36629 pt	38121	. 38111	39493	39494 pt
5961 5962	35760	36632	36622	38122	36625 pt 36629	39495	3079k pt
5963 		36691	36624	38210	38112	39496	39494 pt
6123 6126	36125	36692	36626		38113 pt	39523	39521
6251	36138 pt	36693	36628	38260	38320 · 38326		39522 pt
3231	36794	36714	36711 36712	38271	38324	39524	39522 pt
3252	36221	36715	36799 pt	38272 38273	38325	39651	39630
6253	36222	36720	36799 pt	38295	36625 pt	39654	39641
6254	36138 pt 36223	36799	36629 pt		38293	39656	39642
6330	36331	30733	36799 pt	38296	38113 pt	39998	39620
	36333	36950	35732 pt 36792	38440	36931	39999	39995
6395	36361 36394			38450	36930 - 36933	97372	36522
	36399	36991 36992	36629 pt	38731	38734	97819	36521 pt

APPENDIX D. Changes in Census of Manufactures Product Codes for 1987

report forms fo	1 1001]								1		
1987 published	1987 collected	1982 published	1987 published	1987 collected	1982 published	1987 published	1987 collected	1982 published	1987 published	1987 collected	1982 published
30118 00	30118 00	30118 19 30118 20	30539 77	32939 77	32939 77	30830 11 30830 13	30793 01 30793 03	3079K 90	30892 20— Con.	3079D 33— Con.	3079J 61 pt —Con.
3011A 39	3011A 39	3011A 33	30539 79	32939 79	32939 79	30830 19	30793 09				3079J 66 pt 3079K 93 pt
		3011A 35	30539 81	32939 81	32939 81	30840 11	30794 21	30794 21	30892 30	3079D 35	3079J 61 pt
3011C 29	3011C 29	3011C 24 3011C 26	30611 00	3069A 00	3069A 11	30840 12	30794 22	30794 22			3079J 62 pt 3079J 63 pt 3079J 64 pt
	00444.00	3011C 27	30612 00	3069A 00	3069A 12 3069A 15	30840 13	30794 23	30794 23			3079J 65 pt 3079J 66 pt
30521 00	30411 00	30411 00	30613 00	3069A 00	3069A 13	30840 14	30794 24	30794 24			3079K 93 pt
30522 00	30412 00	30412 00	-		3069A 14 3069A 16	30840 15	30794 25	30794 25	30892 90	3079D 39	3079J 61 pt 3079J 62 pt
30523 00	30413 00	30413 00	30614 00	3069B 00	3069B 11	30840 19	30794 26	30794 26			3079J 63 pt 3079J 64 pt
30524 00	30414 00	30414 00	30615 00	3069B 00	3069B 12	30850 00	30795 00	30795 00			3079J 65 pt 3079J 66 pt 3079K 93 pt
30525 00	30415 00	30415 00	-		3069B 13 3069B 14 3069B19	30861 00	30797 41	30797 41	30893 00	3079F 22	3079J 61 pt
30526 00	30416 00	30416 00	20616.00	3069B 00	3069B 21	30862 10 30862 20	30797 51 30797 53	30797 42	30693 00	30/31 22	3079J 62 pt 3079J 63 pt
30534 11	32934 11	32934 11	30616 00		3069B 29	30862 90	30797 59				3079J 64 pt 3079J 65 pt
30534 13	32934 13	32934 13	30617 00	3069B 00		30863 10 30863 90	30797 61 30797 69	30797 44			3079J 66 pt 3079K 99 pt
30534 15	32934 15	32934 15	30697 77	30697 77	30697 11 30697 78	30864 10	30797 71	30797 45	30894 01	30798 01	3079J 61 pt
30534 17	32934 17	32934 17	3069C 12	35558 72	35557 72	30864 20 30864 30	30797 73 30797 75				3079J 62 pt 3079J 63 pt 3079J 64 pt
30535 11	32935 11	32935 11	3069C 30	35558 76	35557 76	30864 90	30797 79		-		3079J 65 pt 3079J 66 pt
30535 13	32935 13	32935 13	3069D 20	3069D 20	3069D 17 3069D 19	30865 10 30865 20 30865 30	30797 81 30797 83 30797 85	30797 46			3079K 99 pt
30535 15	32935 15	32935 15	3069D 42	3069D 42	3069D 55	30865 40 30865 90	30797 86 30797 89		30894 02	30798 02	3079J 61 pt 3079J 62 pt
30535 17	32935 17	32935 17	30030 42	- 3009D 42	3069D 58	30866 10	30797 43	30797 43			3079J 63 pt 3079J 64 pt 3079J 65 pt
30535 19	32935 19	32935 19	3069E 20	30310 00	30310 00	30866 90	30797 47	30797 47	-		3079J 66 pt 3079K 99 pt
30535 21	32935 21	32935 21	30810 10	30792 11	30792 10 pt 30792 20 pt	30870 12	30791 01	3079K 99	30894 03	30798 03	3079J 61 pt
30535 23	32935 23	32935 23			30792 30 pt 30792 40 pt	30870 13	30791 02			00.00	3079J 62 pt 3079J 63 pt
30535 29	32935 29	32935 29			30792 50 pt 30792 60 pt	30880 00	3079F 20	3079J 61 pt 3079J 62 pt			3079J 64 pt 3079J 65 pt
30536 21	32936 21	32936 21			30792 70 pt	-		3079J 63 pt 3079J 64 pt			3079J 66 pt 3079K 99 pt
30536 22	32936 22	32936 22	30810 20	30792 12	30792 10 pt 30792 20 pt 30792 30 pt			3079J 65 pt 3079J 66 pt	30894 04	30798 04	3079J 61 pt
30536 25	32936 25	32936 25			30792 40 pt 30792 50 pt			3079K 94 pt 3079K 99 pt			3079J 62 pt 3079J 63 pt 3079J 64 pt
30536 26	32936 26	32936 26			30792 60 pt 30792 70 pt	30891 01	3079C 11	3079J 61 pt 3079J 62 pt			3079J 65 pt 3079J 66 pt
30536 30	32936 30	32936 30	30810 30	30792 13	30792 10 pt			3079J 63 pt 3079J 64 pt			3079K 99 pt
30536 35	32936 35	32936 35			30792 20 pt 30792 30 pt			3079J 65 pt 3079J 66 pt	30894 05	30798 05	3079J 61 pt 3079J 62 pt
30537 29	32937 29	32937 29			30792 40 pt 30792 50 pt 30792 60 pt			3079K 99 pt			3079J 63 pt 3079J 64 pt 3079J 65 pt
30537 39	32937 39	32937 39			30792 70 pt	30891 03	3079C 13	3079J 61 pt 3079J 62 pt 3079J 63 pt			3079J 66 pt 3079K 99 pt
30537 41	32937 41	32937 41	30810 40	30792 14	30792 10 pt 30792 20 pt			3079J 64 pt 3079J 65 pt	30894 06	30798 06	3079J 61 pt
30537 43	32937 43	32937 43			30792 30 pt 30792 40 pt			3079J 66 pt 3079K 99 pt			3079J 62 pt 3079J 63 pt
30537 49	32937 49	32937 49			30792 50 pt 30792 60 pt	30891 09	3079C 19	3079J 61 pt	1		3079J 64 pt 3079J 65 pt 3079J 66 pt
30538 10	32938 10	32938 10	30810 50	20702 10	30792 70 pt			3079J 62 pt 3079J 63 pt			3079K 99 pt
30538 13	32938 13	32938 13	30010 30	30792 19	30792 10 pt 30792 20 pt 30792 30 pt			3079J 64 pt 3079J 65 pt 3079J 66 pt	30894 07	30798 07	3079J 61 pt 3079J 62 pt
30538 15	32938 15	32938 15			30792 40 pt 30792 50 pt			3079K 99 pt			3079J 63 pt 3079J 64 pt
30538 17	32938 17	32938 17			30792 60 pt 30792 70 pt	30892 10	3079D 31	3079J 61 pt 3079J 62 pt			3079J 65 pt 3079J 66 pt
30538 19	32938 19	32938 19	30820 10	30796 01	3079K 80			3079J 63 pt 3079J 64 pt	2000 (22	00700 00	3079K 99 pt
30539 70	32939 70	32939 70	30820 20 30820 30 30820 40	30796 02 30796 03 30796 04				3079J 65 pt 3079J 66 pt 3079K 93 pt	30894 09	30798 09	3079J 61 pt 3079J 62 pt 3079J 63 pt
30539 73	32939 73	32939 73	30820 50 30820 60	30796 05 30796 06		30892 20	3079D 33	 <u>-</u>			3079J 64 pt 3079J 65 pt
30539 75	32939 75	32939 75	30820 70 30820 80 30820 90	30796 07 30796 08 30796 19		30092 20	30/30 33	3079J 61 pt 3079J 62 pt 3079J 63 pt			3079J 66 pt 3079K 99 pt
\			30020 90	30/90 19		-		3079J 64 pt 3079J 65 pt	30895 01	30799 01	3079J 61 pt

1987 published	1987 collected	1982 published	1987 published	1987 collected	1982 published	1987 published	1987 collected	1982 published	1987 published	1987 collected	1982 published
30895 01 Con.	30799 01— Con.	3079J 61 pt —Con.	30896 22— Con.	3079A 21— Con.	3079J 61 pt —Con.	30898 05 — Con.	3079B 25— Con.	3079J 61 pt —Con.	32927 15	32927 15	32929 11 32929 21
		3079J 62 pt 3079J 63 pt 3079J 64 pt			3079J 63 pt 3079J 64 pt 3079J 65 pt			3079J 65 pt 3079J 66 pt 3079K 94 pt	32927 31	32927 31	32929 31
		3079J 65 pt 3079J 66 pt			3079J 66 pt 3079K 99 pt			3079K 99 pt	32927 33	32927 33	32929 33
30895 02	30799 02	3079J 61 pt	30896 23	3079A 23	3079J 61 pt	30898 06	3079B 26	3079J 61 pt 3079J 62 pt	32927 34	32927 34	32929 34
		3079J 62 pt 3079J 63 pt 3079J 64 pt			3079J 62 pt 3079J 63 pt 3079J 64 pt			3079J 63 pt 3079J 64 pt 3079J 65 pt	32927 36	32927 36	32929 36
		3079J 65 pt 3079J 66 pt			3079J 65 pt 3079J 66 pt			3079J 66 pt 3079K 94 pt	32927 41	32927 41	32929 41
30895 03	30799 03	3079J 61 pt			3079K 99 pt	00000 07	00700 07	3079K 99 pt	32927 77	32927 77	32929 77
		3079J 62 pt 3079J 63 pt 3079J 64 pt 3079J 65 pt	30896 24	3079A 25	3079J 61 pt 3079J 62 pt 3079J 63 pt 3079J 64 pt	30898 07	3079B 27	3079J 61 pt 3079J 62 pt 3079J 63 pt 3079J 64 pt	32927 78	32927 78	32929 51 32929 73 32929 75
30896 11	3079A 11	3079J 66 pt			3079J 65 pt 3079J 66 pt 3079K 99 pt			3079J 65 pt 3079J 66 pt 3079K 94 pt 3079K 99 pt	32927 98	32927 98	32928 13 32929 98
		3079J 62 pt 3079J 63 pt 3079J 64 pt 3079J 65 pt	30896 25	3079A 27	3079J 61 pt 3079J 62 pt	30898 08	3079B 28	3079J 61 pt 3079J 62 pt	32961 11	32961 11	32963 11 32965 11
		3079J 66 pt 3079K 99 pt			3079J 63 pt 3079J 64 pt 3079J 65 pt			3079J 63 pt 3079J 64 pt 3079J 65 pt	32961 31	32961 31	32963 31 32965 31
30896 12	3079A 12	3079J 61 pt 3079J 62 pt 3079J 63 pt			3079J 66 pt 3079K 99 pt	-		3079J 66 pt 3079K 94 pt 3179K 99	32961 35	32961 35	32963 35 32965 35
		3079J 64 pt 3079J 65 pt 3079J 66 pt	30896 26	3079A 28	3079J 61 pt 3079J 62 pt 3079J 63 pt 3079J 64 pt	30898 09	3079B 29	3079J 61 pt 3079J 62 pt	32961 38	32961 38	32963 38 32965 38
30896 13	3079A 13	3079K 99 pt			3079J 65 pt 3079J 66 pt 3079K 99 pt			3079J 63 pt 3079J 64 pt 3079J 65 pt	32961 51	32961 51	32963 51 32965 51
		3079J 62 pt 3079J 63 pt 3079J 64 pt	30896 27	2499A 94 3079A 29	2499A 94 3079J 61 pt			3079J 66 pt 3079K 94 pt 3079K 99 pt	32961 61	32961 61	32963 61 32965 61
		3079J 65 pt 3079J 66 pt 3079K 99 pt		55.5,125	3079J 62 pt 3079J 63 pt 3079J 64 pt	30899 00	3079F 31	3079K 88	32961 98	32961 98	32963 98 32965 98
30896 14	3079A 14	3079J 61 pt 3079J 62 pt			3079J 65 pt 3079J 66 pt 3079K 99 pt	3089A 11	3079F 41	3079K 93 pt 3079K 94 pt 3079K 95 pt	32962 31	32962 31	32964 31 32966 31
		3079J 63 pt 3079J 64 pt 3079J 65 pt 3079J 66 pt	30897 01	3079F 25	3079J 61 pt 3079J 62 pt 3079J 63 pt	3089A 12	3079F 43	3079K 99 pt 3079K 93 pt 3079K 94 pt	32962 34	32962 34	32964 34 32966 34
30896 15	3079A 15	3079K 99 pt 3079J 61 pt			3079J 64 pt 3079J 65 pt 3079J 66 pt			3079K 95 pt 3079K 99 pt	32962 36	32962 36	32964 36 32966 36
		3079J 62 pt 3079J 63 pt 3079J 64 pt	30897 09	3079F 27	3079K 95 pt 3079J 61 pt	3089A 14	3079F 47	3079K 93 pt 3079K 94 pt 3079K 95 pt	32962 45	32962 45	32964 45 32966 45
		3079J 65 pt 3079J 66 pt 3079K 99 pt			3079J 62 pt 3079J 63 pt 3079J 64 pt	3089A 18	3079F 49	3079K 99 pt 3079K 93 pt	32962 51	32962 51	32964 51 32966 51
30896 16	3079A 16	3079J 61 pt 3079J 62 pt			3079J 65 pt 3079J 66 pt 3079K 95 pt			3079K 94 pt 3079K 95 pt 3079K 99 pt	32962 61	32962 61	32964 61 32966 61
		3079J 63 pt 3079J 64 pt 3079J 65 pt	30898 01	3079B 21	3079J 61 pt 3079J 62 pt	32295 00	32295 00	32291 00 pt	32962 83	32962 83	32964 83 32966 83
		3079J 66 pt 3079K 99 pt			3079J 63 pt 3079J 64 pt	32296 00	32296 00	32292 00 pt	32962 98	32962 98	32964 98
30896 17	3079A 17	3079J 61 pt 3079J 62 pt			3079J 65 pt 3079J 66 pt 3079K 94 pt	32297 00 32298 00	32297 00 32298 00	32294 00 pt 32291 00 pt			32966 98
		3079J 63 pt 3079J 64 pt 3079J 65 pt	30898 02	3079B 22	3079K 99 pt 3079J 62 pt	32296 00	32290 00	32292 00 pt 32294 00 pt	33121 98	33121 98	33121 79 33121 85 33121 98
		3079J 66 pt 3079K 99 pt	30696 02	30798 22	3079J 63 pt 3079J 64 pt 3079J 65 pt	32311 00 32312 00	32311 00 32312 00	32317 00	3312A 11 3312A 23	3312A 11 3312A 23	3312A 00
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		3079J 63 pt 3079J 64 pt 3079J 65 pt 3079J 66 pt			3079J 66 pt 3079K 94 pt 3079K 99 pt	32917 40	32917 40	32917 26 32917 28 32917 39	33152 03	33152 03	34967 19 pt 33152 11 pt 33152 13 pt
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1987 published	1987 collected	1982 published	1987 published	1987 collected	1982 published	1987 published	1987 collected	1982 published	1987 published	1987 collected	1982 published
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		35239 05 35239 06 35239 07	3531M 15	3531M 19 35374 15	35319 84 pt 35319 86 pt 35372 85 pt	3533B 21	3533B 21	35336 21	35373 35	35364 41	35362 41
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		36521 02 pt	36942 04	36942 04	36942 37			37112 25 pt 37112 26 pt	37131 61	37131 36	37131 36
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		36521 14 36521 16	36949 07	36949 07	36949 09 pt	-	0711202	37112 17 pt 37112 21 pt	37132 06 37132 07 37132 08	37132 06 37132 07 37132 08	
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	36629 41	36629 00 pt	36949 19	36949 19	36949 09 pt	-		37112 25 pt 37112 26 pt	37132 25	37132 77	37132 77
36632 00	36622 00	36622 00	36950 00	35732 20	35732 00 pt	37112 34	37112 34	37112 26 pt	37132 26 37132 27	37132 26 37132 27	37132 98 pt
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36920 01	36920 01	36920 10 pt 36920 70 pt 36920 82 pt	37112 01	37112 01	37112 11 pt 37112 13 pt	37131 02	37131 02	37131 60 pt	37149 20	37149 20	37149 21 37149 29 pt
36920 03	36920 03	36920 70 pt 36920 82 pt			37112 15 pt 37112 17 pt	37131 03	37131 03	37131 12 pt 37131 44 pt	37149 39	37149 39	37149 14
36920 04	36920 04	36920 70 pt 36920 82 pt			37112 21 pt 37112 23 pt 37112 25 pt 37112 26 pt	37131 04	37131 04	37131 12 pt 37131 44 pt			37149 15 37149 18 37149 19
	36920 05	36920 10 pt	37112 02	37112 02	37112 26 pt	37131 06	37131 58	37131 58			37149 24 37149 26 37149 29 pt

1987 published	1987 collected	i 1982 published	1987 published	1987 collected	1982 published	1987 published	1987 collected	1982 published	1987 published	1987 collected	1982 published
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3714A 09	3714A 09	37143 46 37143 46	37323 03	37323 03	37323 11 pt	37511 03	37511 31	37511 31	38260 00	38326 00	38326 00
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3714A 12	3714A 12	37143 49 pt	373 2 3 07	37323 07	37323 11 pt 37323 50	37511 06	37511 51	37511 51	38295 10	38293 00	38293 00
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37132 02	37152 02	37211 21	37323 15	37323 15	37323 11 pt 37323 58	37511 16 37511 19	37511 15 37511 16 37511 19		38411 72	38411 72	38411 71 pt
	3/211 00	37211 23 37211 28	37323 17	37323 17	37323 11 pt 37323 70 37323 75	37512 01	37512 01	37512 14 37512 17	38411 85	38411 85	38411 82 38411 83
37244 01 37244 02	37244 01 37244 02	37244 13	37323 19	37323 19	37323 73	37512 06	37512 06	37512 53	38411 87	38411 87	38411 84 pt
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37311 01	37311 01	37311 11 pt 37311 21	37324 03	37324 03	37324 18 pt 37324 20 pt	37612 02	37612 02	37612 35 37612 45			38411 84 pt 38411 98 pt
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		37311 41	37324 07	37324 07	37324 18 pt	37615 01	37615 11	37615 11	38421 03	38421 03	38421 99 pt
37311 04	37311 04	37311 11 pt 37311 51			37324 20 pt 37324 25 pt	37615 02	37615 13	37615 13	38421 04	38421 04	38421 11 pt
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		37313 98 pt	-		37327 38 pt	37996 03	37996 34	37996 34	38421 37	38421 37	38421 33 38421 34
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37322 05	37322 02	37322 11 37322 19 pt	37328 00	37328 00	37328 11	37999 04	37999 04 37999 05	37998 64 37998 80	38423 23 38423 24	38423 22 38423 23 38423 24	
37322 07	37322 07	0,022 10 pt			37328 21	37999 06	37999 06	37998 53	38431 12	38431 12	38431 04
37322 09	37322 09	37322 15	37431 11	37431 72	37431 72	37999 19	37999 19	37998 35	38431 13	38431 13	
37322 11	37322 11	37322 19 pt	37431 12 37431 15 37431 17	37431 12 37431 15 37431 17	37431 79			37998 51 37998 82	38440 00	36931 00	36931 00
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1987 published	1987 collected	1982 published	1987 published	1987 collected	1982 published	1987 published	1987 collected	1982 published	1987 published	1987 collected	1982 published
38517 04— Con.	38517 04 Con.	38517 09— Con.	38731 06	38731 06	38737 01	39153 11	39153 11	39151 13 pt	39610 65— Con.	39610 65— Con.	39610 72- Con.
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	<u> </u>		38731 13	38731 13							
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8613 17	38613 17	38613 27 38613 46	38732 09	38732 09	38732 18	39447 16	36629 46	36629 00 pt	39654 22	39641 22	39641 22
88613 89	38613 89	38613 98			38732 20 38732 29	39493 01	39493 01	39494 62	39654 23	39641 23	39641 23
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8613 97	38613 97	38613 61	39113 11	39113 11	39112 11 pt	39495 05	39495 05	39495 99 pt	39654 33	39641 33	39641 33
38615 01	38615 01	38615 11 38615 17 38615 32 38615 37	39113 21	39113 21	39112 21 pt		39495 72	39495 78			
			39113 31	39113 31	39112 31 pt			39495 79	39654 39	39641 39	39641 39
38615 02	38615 02	38615 63	39113 41	39113 41	39112 41 pt	39495 81 39495 88 39495 89	39495 81 39495 88 39495 89	39495 99 pt	39656 20	39642 20	39642 20
			39113 98	39113 98	39112 98 pt				39656 21	39642 21	39642 21
8615 03	38615 03	38615 73	39114 11	39114 11	39112 11 pt	39495 92	39495 92	39495 90 pt	39656 32	39642 32	39642 32
		38615 74				39495 93	39495 93	39495 91 pt	39656 33	39642 33	39642 33
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38615 05	38615 05	38615 57 38615 64 38615 65 38615 76	39114 31	39114 31	39112 31 pt	00.105.55	00.105	39495 91 pt	39656 71	39642 71	39642 71
			39114 41	39114 41	39112 41 pt	39495 98	39495 98	39495 99 pt	39656 81	39642 81	39642 81
		38615 81				39496 01	39496 01	39494 65	39656 89	39642 89	39642 89
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38731 03	38731 03	38734 21 38734 22 pt 38736 12	39142 41 39142 43	39142 41 39142 43	39142 61	39523 00	39523 00	39521 00 39522 15	39998 13	39620 13	39620 13
									39998 15	39620 15	39620 15
		38736 13 pt	39142 55	39142 55	39142 54	39524 13	39524 13	39522 13			
8731 05	38731 05	38736 31 38736 32			39142 56	39524 19	39524 19	39522 19	39998 17	39620 17	39620 17
		38736 33	39142 69	39142 69	39142 61 pt	39610 65	39610 65	39610 72	39998 21	39620 21	39620 21



PUBLICATION PROGRAM

1987 CENSUS OF MANUFACTURES

Publications of the 1987 Census of Manufactures, containing preliminary and final data on manufacturing establishments in the United States, are described below. Publications order forms for the specific reports may be obtained from any Department of Commerce district office or from Data User Services Division, Customer Services (Publications), Bureau of the Census, Washington, DC 20233.

Preliminary Reports

Industry series—83 reports (MC87-I-20A(P) to -39D(P))

Preliminary industry data are issued in 83 separate reports covering 459 industries. Preliminary summary data for the U.S. and States are released in one report.

Final Reports

Industry series—83 reports (MC87-1-20A to -39D)

Each of the 83 reports provides information for a group of related industries ("dairy products" includes industries for butter cheese, milk, etc.). Final figures for the United States are shown for each of the 459 manufacturing industries on quantity and value of products shipped and materials consumed, cost of fuels and electric energy, capital expenditures, assets, rents, inventories, employment, payroll, payroll supplements, hours worked, value added by manufacture, number of establishments, and number of companies. Comparative statistics for earlier years are provided where available.

For each industry, data on value of shipments, value added buy manufacture, capital expenditures, employment, and payroll are shown by employment-size class of establishment, State, and degree of primary product specialization.

Geographic area series—51 reports (MC87-A-1 to -51)

A separate report is being published for each State and the District of Columbia. Each report presents data for industry groups and industries on value of shipments, cost of materials, value added by manufacture, employment, payroll, hours worked, new capital expenditures, and number of manufacturing establishments for the State, MSA's, counties, and selected places. Comparative statistics for earlier census years are shown for the State and large MSA's. Manufacturing totals are presented for each county and for places with significant manufacturing activity. Detailed statistics (including inventories, assets, rents, and energy costs) are presented only in statewide totals.

Subject series—7 reports (MC87-S-1 to -7)

Each of the seven reports contains detailed statistics for an individual subject, such as concentration ratios in manufacturing, type of organization, water use in manufacturing, textile machinery in place, distribution of sales by class of customer, manufacturers' shipments to the Federal Government, and a general national-level summary.

Reference series—1 report (MC87-R-1)

The Numerical List of Manufactured and Mineral Products includes a description of the principal products and services published in the 1987 Censuses of Manufactures and Mineral Industries.

Location of Manufacturing Plants—1 report (MC87-LM)

This report includes data for number of establishments by four-digit SIC industry and by employment-size class for counties, incorporated places of 2,500 inhabitants or more, and zip codes for each State. (This report is available only on magnetic tape and CD-ROM.)

Analytical Reports—3 reports (AR87-1 to -3)

Exports From Manufacturing Establishments (AR87-1)

This report presents data on exports by two- and three-digit SIC industry groups for the United States and States. Information is presented on value of direct report shipments and estimates of the employment required to manufacture these products. Included are estimates of employment in manufacturing and nonmanufacturing establishments that supply parts, materials, and services for production of manufactured exports.

Selected Characteristics of Manufacturing Establishments That Export (AR87-2)

This report presents data on the number of manufacturing companies and establishments that export by major group, State, employment size, and ratios of exports to shipments.

Indexes of Production (AR87-3)

The indexes presented in this report are designed to measure the change in physical output of each manufacturing and mineral industry between 1982 and 1987.

MICROFICHE

Every final published report in the 1987 Census of Manufactures will be available on microfiche.

PUBLIC-USE COMPUTER TAPES AND COMPACT DISCS

Data from the final industry series, geographic area series, and the Location of Manufacturing Plants report will be available on public-use computer tapes and compact discs-read only memory (CD-ROM). These tapes will provide the same information found in the final reports. Computerized data products are available for users who wish to summarize, rearrange, or process large amounts of data. These products, with corresponding technical documentation, are sold by Data User Services Division, Customer Services (Tapes), Bureau of the Census, Washington, DC 20233.

OTHER ECONOMIC CENSUSES REPORTS

Data on retail trade, wholesale trade, service industries, construction industries, mineral industries, transportation, enterprise statistics, minority-owned businesses, and women-owned businesses also are available from the 1987 Economic Censuses. A separate series of reports covers the censuses of outlying areas—Puerto Rico, Virgin Islands of the United States, Guam, and the Northern Mariana Islands. Separate announcements describing these reports are available free of charge from Data User Services Division, Customer Services (Publications), Bureau of the Census, Washington, DC 20233.











