# 1982 Census of Wholesale Trade 

WC82-A-23
GEOGRAPHIC AREA SERIES

## Michigan



The publications
from the 1982 Economic and Agriculture Censuses are dedicated to the memory of Shirley Kallek, Associate Director for Economic Fields.
During her career at the Bureau of the Census ( 1955 to 1983), she continually directed efforts to improve the timeliness and accuracy of economic statistics.

# GEOGRAPHIC AREA SERIES 

Michigan

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## INTRODUCTION

## eCONOMIC CENSUSES OVER TIME

The early beginnings of America's industrial output were first measured in the United States in the 1810 Decennial Census and again in 1820, when questions on manufacturing were included with those for population. Beginning with the 1840 Decennial Census, there were enumerations of manufactures and mineral industries at 10-year intervals up to and including the year 1900 for manufactures and 1940 for mineral industries. The latter census was again taken for 1954, 1958, 1963, and 1967.

Because of the increasing dominance of manufacturing in the early 20th century, Congress directed that quinquennial censuses of manufactures be taken beginning in 1905. However, from 1919 through 1939, these censuses were conducted every 2 years. The need for warrelated current surveys in the early 1940's postponed the next census of manufactures until 1948 (for 1947). That census was again taken for 1954, 1958, 1963, and 1967.

Retail and wholesale trade data were first collected in 1930, and in 1933 information on selected service industries was added to the data-collection operation. These business censuses, as they were called, were again taken for 1935,1939 (as part of the 1940 decennial program), 1948, 1954, 1958, 1963, and 1967.

Information on construction industries was first obtained in 1930 and again for 1935 and 1939. Data for the full spectrum of construction industries were not gathered again until 1968 (for 1967).

The need for transportation data to supplement information available from existing governmental or private sources was recognized by Congress in the late 1950's and early 1960's. The census of transportation (consisting of several surveys) was first taken for 1963 and again for 1967.

Since 1967, all of the above censuses have been taken quinquennially as part of the Census Bureau's economic census program. (For the 1977 censuses, the coverage of the service industries was broadened from "selected services" to all services, except religious organizations and private households. A total of 41 additional four-digit standard industrial classifications ${ }^{1}$ (SIC's) in 7 SIC major groups was added to the scope of the census. While most of the industries included for the first time for 1977 were covered again for 1982, some were not, i.e., hospitals; elementary and secondary schools; colleges, universities, and professional schools; junior colleges and technical institutes; labor unions and similar labor organizations; and political organizations.)

The first manufacturing census for an outlying area was conducted in Puerto Rico for the year 1909. Thereafter,

[^0]with the exception of 1929, a census was taken at 10 -year intervals through 1949. The first censuses of retail trade, wholesale trade, and selected service industries in Puerto Rico were conducted in 1939. These censuses also were taken for the years 1949, 1954, 1958, 1963, and 1967. A census of construction industries was first introduced in Puerto Rico for 1967. These censuses of Puerto Rico have been taken since then for the years 1972, 1977, and 1982.
Censuses of manufactures, retail trade, wholesale trade, and selected service industries were conducted in Guam and the Virgin Islands of the United States for 1958, 1963, 1967, 1972, 1977, and 1982. Censuses of mineral industries were taken in the Virgin Islands of the United States for the years 1958, 1963, and 1967 but not since that time. A census of construction industries was also undertaken in these areas for 1972, 1977, and 1982.
Retail trade, wholesale trade, selected service industries, manufacturing, and construction industries were canvassed for the first time in the Northern Mariana Islands in 1983 (for 1982).

For 1982, the economic censuses and agriculture censuses were conducted concurrently.

## USES OF THE ECONOMIC CENSUSES

The economic censuses are the major source of facts about the structure and functioning of the Nation's economy and provide essential information for government, business, industry, and the general public. They provide an important part of the framework for such composite measures as the gross national product, inputoutput measures, indexes of industrial production, and indexes measuring productivity and price levels. Information from the censuses is used to establish sampling frames and as benchmarks for current surveys of business activity, which are essential for measuring short-term economic conditions.

State and local governments use census data to assess business activities within their jurisdictions. The private sector uses the data to forecast general economic conditions; analyze sales performance; lay out sales territories; allocate funds for advertising; decide on locations for new plants, warehouses, or stores; and measure potential markets in terms of size, geographic areas, kinds of business, and kinds of products made or sold.

Following every census, thousands of businesses and other users purchase reports. Likewise, census facts are widely disseminated by trade associations, business journals, and newspapers. Volumes containing census statistics are available in most major public and college libraries. All 1982 data are available on microfiche from the U.S. Government Printing Office and most data on computer tape from the Census Bureau. Finally, the more than 50 State Data Centers also are suppliers of economic census statistics.

## AUTHORITY AND SCOPE OF THE ECONOMIC CENSUSES

The economic censuses are required by law under title 13 of the United States Code, sections 131, 191, and 224, which directs that they be taken at 5 -year intervals for the years ending in 2 and 7. The 1982 Economic Censuses covered manufacturing, mining, construction industries, retail trade, wholesale trade, service industries, and selected transportation activities. Special programs also cover minority-owned and women-owned businesses. The next economic censuses are scheduled to be taken in 1988 for the year 1987.

## CENSUS OF WHOLESALE TRADE

The 1982 Census of Wholesale Trade, part of the 1982 Economic Censuses, covered wholesale trade as defined in the Standard Industrial Classification (SIC) Manual. ${ }^{1}$ It included all establishments with one or more paid employees primarily engaged in selling merchandise to retailers; to industrial, commercial, institutional, farm, or professional users; or to other wholesalers. Companies selling products to which they have title, as well as those acting as agents or brokers in buying merchandise for or selling merchandise to others, are included. The census excluded governmental organizations classified in the covered industries except for wholesale liquor establishments operated by State and local governments. The basic tabulations in this report do not include data for establishments which are "auxiliary" (primary function is providing a service, such as warehouses) to wholesale establishments within the same organization. Data for auxiliaries are presented for selected industrial classifications in tables included in the United States Summary report issued as part of this series. Data for auxiliaries are presented for more detailed industry breakdowns in a subsequent report issued as part of the 1982 Enterprise Statistics reports.

Wholesale firms without employees were excluded from the census. In the census of retail trade, the sales of firms with no paid employees are derived from administrative records of other Federal agencies rather than from a direct canvass. These sources proved impractical for wholesale firms without paid employees. In the census of wholesale trade, the sales value is the gross volume of business conducted. Firms which operate wholly or partly on a commission basis must provide both the gross volume of business conducted and commission receipts on census forms. Agents and brokers do not report to other Federal agencies the gross selling value of goods. Moreover, administrative records make no distinction between commission receipts and sales receipts by wholesalers.

Appendix A gives a more detailed explanation of census coverage and methodology.

[^1]
## CENSUS DISCLOSURE RULES

In accordance with Federal law governing census reports, no data are published that would disclose the operations of an individual establishment or business. However, the number of establishments in a kind-ofbusiness classification is not considered a disclosure, so this information may be released even though other information is withheld.

## GEOGRAPHIC AREAS COVERED

This report series presents data for the following areas:

1. The United States as a whole.
2. Each State and the District of Columbia.
3. Each standard consolidated statistical area (SCSA) defined by the Office of Management and Budget as of January 1, 1982, meeting the criteria published in the 1975 Standard Metropolitan Statistical Areas manual or Federal Register, January 3, 1980, Vol. 45, No. 2. ${ }^{23}$ An SCSA is an area used to facilitate the presentation and analysis of data for large concentrations of metropolitan populations. It includes two or more contiguous standard metropolitan statistical areas which have a population of at least $1,000,000^{4}$ and which meet specific criteria of urban character and of social and economic integration.
4. Each standard metropolitan statistical area (SMSA) defined by the Office of Management and Budget as of January 1, 1982, meeting the criteria published in the 1975 Standard Metropolitan Statistical Areas manual or Federal Register, January 3, 1980, Vol. 45, No. $2 .{ }^{2}{ }^{3}$ An SMSA is an integrated economic and social unit with a population nucleus of at least 50,000 inhabitants. ${ }^{4}$ Each SMSA consists of one or more counties meeting standards of metropolitan character; in New England, cities and towns rather than counties are the component geographic units.
5. The area within the State outside standard metropolitan statistical areas.

[^2]6. Each county or county equivalent. ${ }^{5}$ 6
7. Each municipality of 2,500 inhabitants or more incorporated as a city, borough, village, or town. ${ }^{5}$
For the economic censuses, boroughs and census areas in Alaska, boroughs in New York, and towns in New York and Wisconsin are not included in this category.
8. Special economic urban areas (SEUA's) which include townships in New Jersey and Pennsylvania and towns in New England with 10,000 inhabitants or more. ${ }^{4}$

## DOLLAR VALUES

All dollar values presented in this report are expressed in current dollars, i.e., 1982 data are expressed in 1982 dollars and 1977 data in 1977 dollars. Consequently, when making comparisons to prior years, users of the data should consider the inflation that has occurred.

## RELIABILITY OF DATA

All data compiled in this report originated from either census questionnaires or administrative records of other Federal agencies and, therefore, are not subject to sampling errors. However, the data are subject to nonsampling errors. Nonsampling errors can be attributed to many sources: inability to identify all cases in the actual universe; definition and classification difficulties; differences in the interpretation of questions; errors in recording or coding the data obtained; and other errors of collection, response, coverage, and estimation for missing or misreported data.
The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors. No direct measurement of these effects has been obtained except for estimation for missing or misreported data; however, precautionary steps were taken in all phases of collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors.
Limited information is obtained from the administrative records of other Federal agencies. This information is used in conjunction with other information available to the Census Bureau to develop estimates for small employers and other establishments for which responses were not received in time for publication. For an indication of the

[^3]extent that data included in these reports were obtained from the administrative records of other Federal agencies and from estimation, rather than reports directly from respondents, see appendix $E$. Also, see appendix $A$ for a more detailed explanation of census coverage and methodology.

## MICROFICHE AND COMPUTER TAPES

The data in this report series are also available on microfiche and computer tapes. Microfiche reports are sold by the U.S. Government Printing Office. Computer tapes are sold by the Data User Services Division, Customer Services (Tapes), Bureau of the Census, Washington, D.C. 20233.

## SPECIAL TABULATIONS

Special tabulations of data collected in the 1982 Census of Wholesale Trade may be obtained, depending on availability of time and personnel, on computer tape or in tabular form. The data will be in summary form and subject to the same rules prohibiting disclosure of confidential information (including name, address, kind of business, or other data for individual business establishments or companies) as are the regular publications.

Special tabulations are prepared on a cost basis. A request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to the Chief, Business Division, Bureau of the Census, Washington, D.C. 20233.

To discuss a special tabulation before submitting specifications, call 301-763-5282.

## ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used in this publication:

| (D) | Represents zero. <br> Withheld to avoid disclosing data for individual <br> companies; data are included in higher level |
| :--- | :--- |
|  | totals. |
| (IC) | Independent city. |
| (NA) | Not available. |
| (NC) | Not comparable. |
| (X) | Not applicable. |
| n.e.c. | Not elsewhere classified. |
| r | Revised. |
| SIC | Standard Industrial Classification. |
| SCSA | Standard Consolidated Statistical Area. |
| SMSA | Standard Metropolitan Statistical Area. |

## Users' Guide for Locating Statistics in This Report by Table Number



[^4]
## Users' Guide for Locating Statistics in the 1982 Census of Wholesale Trade Reports

| Report and geographic area | Information shown in reports by kind of business or industry category |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number of estab-lishments | $\begin{array}{r} \text { Sales } \\ (\$ 1,000) \end{array}$ | Payroll $(\$ 1,000)$ | Number of employees | Inventories $(\$ 1,000)$ | $\begin{array}{r} \text { Operat- } \\ \text { ing } \\ \text { ex- } \\ \text { penses } \\ (\$ 1,000) \end{array}$ | $\begin{array}{r} \text { Com- } \\ \text { modity } \\ \text { line } \\ \text { sales } \\ (\$ 1,000) \end{array}$ | Estab-lishment and firm size | Legal form of organization | Petroleum bulk stations and terminals | Selected topics |
| GEOGRAPHIC AREA SERIES |  |  |  |  |  |  |  |  |  |  |  |
| United States State SCSA <br> SMSA <br> County Place | $x$ <br> $\times$ <br> $\times$ <br> $\times$ <br> $\times$ <br> $\times$ <br> $\times$ | $x$ $x$ $x$ $x$ $x$ $x$ $x$ | x <br> $\times$ <br> $\times$ <br> $\times$ <br> $\times$ <br> $\times$ <br> $\times$ | $X$ $X$ $X$ $X$ $X$ $X$ $X$ | X $\times$ | $x$ $X$ |  |  |  |  |  |
| ESTABLISHMENT AND FIRM SIZE (INCLUDING LEGAL FORM OF ORGANIZATION) |  |  |  |  |  |  |  |  |  |  |  |
| United States | X | X | ${ }^{1} \times$ | ${ }^{1} \mathrm{X}$ | ${ }^{1} \mathrm{X}$ | ${ }^{1} \mathrm{X}$ |  | X | X |  |  |
| MEASURES OF VALUE PRODUCED, CAPITAL EXPENDITURES, DEPRECIABLE ASSETS, AND OPERATING EXPENSES |  |  |  |  |  |  |  |  |  |  |  |
| United States ${ }^{1}$ |  | X | X |  |  | X |  |  | X |  | ${ }^{2} x$ |
| COMMODITY LINE SALES |  |  |  |  |  |  |  |  |  |  |  |
| United States State ${ }^{3}$ SMSA | $\begin{aligned} & x \\ & x \\ & x \end{aligned}$ | $\begin{aligned} & x \\ & x \\ & x \end{aligned}$ |  |  |  |  | X $\times$ $\times$ $\times$ |  |  |  |  |
| MISCELLANEOUS SUBJECTS |  |  |  |  |  |  |  |  |  |  |  |
| United States State County | X | $x$ | X | X | X | X |  |  |  | $x$ $\times$ $\times$ $\times$ | ${ }^{4} x$ |

[^5]
## Michigan

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Publication Program Inside back cover

## SUMMARY OF FINDINGS

Data from the 1982 Census of Wholesale Trade show that Michigan's 12,999 wholesale establishments had sales totaling $\$ 59.8$ billion. In 1977, 12,572 wholesalers had sales of $\$ 45.2$ billion.

Among the three major wholesale types of operation, merchant wholesalers had the largest share, with 10,159 establishments and sales of $\$ 27.6$ billion; followed by manufacturers' sales branches and offices, with 1,314 establishments and sales of $\$ 25.2$ billion; and agents, brokers, and commission merchants, with 1,526 establishments and sales of $\$ 7.0$ billion.
The 1982 payroll of all wholesalers in the State amounted to $\$ 3.0$ billion, compared to $\$ 2.1$ billion for 1977. Payroll per employee averaged $\$ 20.8$ thousand for all wholesalers; $\$ 19.0$ thousand for merchant wholesalers; $\$ 26.6$ thousand for manufacturers' sales branches and offices; and $\$ 24.8$ thousand for agents, brokers, and commission merchants.
There were 146,482 paid employees (full- and parttime) engaged in wholesale trade in the State as of midMarch 1982. Merchant wholesalers were the largest employers, with 111,358 employees; followed by manufacturers' sales branches and offices, with 27,778 employees; and agents, brokers, and commission merchants, with 7,346 employees.
Sales by motor vehicles and automotive parts and supplies wholesalers in 1982 accounted for 19.1 percent of
the State's total sales by all wholesalers, compared to 19.9 percent in 1977. Other leading wholesale kind-ofbusiness groups in 1982 were groceries and related products wholesalers, with 15.3 percent; machinery, equipment, and supplies wholesalers, with 14.0 percent; petroleum and petroleum products wholesalers, with 10.5 percent; and metals and minerals wholesalers, except petroleum wholesalers, with 10.1 percent.

For 1982, sales for all wholesalers in the State averaged $\$ 4.6$ million per establishment. Metals and minerals wholesalers, except petroleum wholesalers, averaged $\$ 12.1$ million per establishment; petroleum and petroleum products wholesalers, $\$ 11.8$ million drugs, drug proprietaries and druggists' sundries wholesalers, $\$ 8.3$ million; and groceries and related products wholesalers, \$7.7 million.

In 1982, sales per employee for all wholesalers in the State averaged $\$ 408$ thousand. Petroleum and petroleum products wholesalers reported sales per employee of $\$ 1.0$ million, which contrasts sharply with the $\$ 201$ thousand recorded by hardware, and plumbing and heating equipment and supplies wholesalers.

Oakland County led all counties in the State, accounting for 35.2 percent of total sales by wholesalers. Detroit had the largest sales among all places in the State, accounting for 14.0 percent.

Table 1. Summary Statistics for the State: 1982
[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A]

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|}
\hline \[
\underset{\text { code }}{\substack{\text { SIC }}}
\] \& Type of operation and kind of business \& \[
\begin{array}{r}
\text { Estab- } \\
\text { ments } \\
\text { mumber) }
\end{array}
\] \& \[
\begin{array}{r}
\text { Sales } \\
(\$ 1,000)
\end{array}
\] \& \[
\begin{gathered}
\text { Annual } \\
\text { payroll } \\
(\$ 1,000)
\end{gathered}
\] \& First
quarter
payroll
\((\$ 1,000)\) \& \begin{tabular}{l}
Paid \\
employees for pay period including (number)
\end{tabular} \& Operating expenses \((\$ 1,000)\) \& End-of-1981 inventories \((\$ 1,000)\) \& End-of-1982 inventories \((\$ 1,000)\) \\
\hline \& Wholesale trade \& 12999 \& 59805780 \& 3041316 \& 750285 \& 146482 \& 6212512 \& 4011228 \& 3815696 \\
\hline \& TYPES OF OPERATION \& \& \& \& \& \& \& \& \\
\hline \& Merchant wholesalers . \& 10159 \& 27600625 \& 2121069 \& 519573 \& 111358 \& 4440170 \& 3104000 \& 3009906 \\
\hline \& \multirow[t]{6}{*}{\begin{tabular}{l}
Wholesale distributors and jobbers \(\qquad\) \\
Importers \\
Exporters \\
Terminal grain elevators \\
Country grain elevators \\
Assemblers of farm products, except country grain elevators \(\qquad\)
\end{tabular}} \& \multirow[t]{5}{*}{\[
\begin{array}{r}
9667 \\
246 \\
48 \\
6 \\
127
\end{array}
\]} \& 25131062 \& 2001272 \& \multirow[t]{2}{*}{490192
21862} \& \multirow[t]{2}{*}{105235
3943} \& 4136661 \& 2834267 \& \multirow[t]{2}{*}{2737378
216646} \\
\hline \& \& \& 1369099 \& 84971 \& \& \& \multirow[t]{2}{*}{205890
16000} \& \multirow[t]{2}{*}{209797} \& \\
\hline \& \& \& 234346 \& 5292 \& 21
1
1
1 \& 3943
\(\quad 270\) \& \& \& \multirow[t]{2}{*}{11435
11522} \\
\hline \& \& \& 113546
420158 \& 3
3
15660 \& 664
3378 \& 160
951 \& 9413
4443 \& 87439 \& \\
\hline \& \& \& \multirow[b]{2}{*}{332414} \& \multirow[b]{2}{*}{10874} \& 3378 \& 951 \& 44473 \& 37052 \& \multirow[t]{2}{*}{6122} \\
\hline \& \& 127
65 \& \& \& 2353 \& 799 \& 27733 \& 5405 \& \\
\hline \& Manufacturers' sales branches and sales offices \(\qquad\) \& 1314 \& 25175263 \& 738417 \& 184777 \& 27778 \& 1433976 \& 891252 \& 789952 \\
\hline \& \begin{tabular}{l}
Sales branches (with stock) \(\qquad\) \\
Sales offices 'without stock) \(\qquad\)
\end{tabular} \& 686
628 \& \[
\begin{aligned}
\& 11028582 \\
\& 14146681
\end{aligned}
\] \& \[
\begin{aligned}
\& 484222 \\
\& 254195
\end{aligned}
\] \& \[
\begin{array}{r}
118899 \\
65878
\end{array}
\] \& \[
\begin{array}{r}
18501 \\
9277
\end{array}
\] \& \[
\begin{aligned}
\& 948531 \\
\& 485445
\end{aligned}
\] \& 891252 \& 789952 \\
\hline \& Agent, brokers, and commission merchants .---- \& 1526 \& 7829892 \& 181830 \& 45935 \& 7346 \& 338366 \& 15976 \& 15838 \\
\hline \& \multirow[t]{5}{*}{\begin{tabular}{l}
Auction companies \(\qquad\) \\
Brokers (representing buyers and sellers) \\
Commission merchants
\(\qquad\)
\(\qquad\) \\
Import agents \\
Export agents \\
Manufacturers' agents \(\qquad\)
\end{tabular}} \& \multirow[t]{5}{*}{\[
\begin{array}{r}
28 \\
237 \\
296 \\
43 \\
9 \\
913
\end{array}
\]} \& \multirow[t]{5}{*}{\[
\begin{array}{r}
371437 \\
1608400 \\
1711681 \\
397674 \\
21458 \\
2919242
\end{array}
\]} \& \multirow[t]{5}{*}{\[
\begin{array}{r}
3777 \\
31055 \\
45636 \\
6943 \\
861 \\
93558
\end{array}
\]} \& \multirow[t]{5}{*}{\[
\begin{array}{r}
831 \\
7852 \\
1159 \\
1368 \\
1882 \\
24543
\end{array}
\]} \& \multirow[t]{5}{*}{\[
\begin{array}{r}
585 \\
1538 \\
1538 \\
1620 \\
229 \\
32 \\
3
\end{array} 342
\]} \& \multirow[t]{5}{*}{\[
\begin{array}{r}
7607 \\
60785 \\
80938 \\
13362 \\
1869 \\
173805
\end{array}
\]} \& \multirow[t]{5}{*}{\[
\begin{array}{r}
169 \\
1953 \\
3761 \\
940 \\
945 \\
8768
\end{array}
\]} \& \multirow[t]{5}{*}{\[
\begin{array}{r}
199 \\
2182 \\
2980 \\
774 \\
623 \\
9080
\end{array}
\]} \\
\hline \& \& \& \& \& \& \& \& \& \\
\hline \& \& \& \& \& \& \& \& \& \\
\hline \& \& \& \& \& \& \& \& \& \\
\hline \& \& \& \& \& \& \& \& \& \\
\hline \& \multirow[t]{2}{*}{TYPES OF OPERATION BY KIND OF BUSINESS
Wholesale trade} \& \& \& \& \& \& \& \& \\
\hline \& \& 12999 \& 59805780 \& 3041316 \& 750285 \& 146482 \& 6212512 \& 4011228 \& 3815696 \\
\hline 50 \& Durable goods ---------------------------------------------- \& 8734 \& 33855402 \& 1978825 \& 494499 \& 92607 \& 3942052 \& 2862886 \& 2704671 \\
\hline \multirow[t]{3}{*}{\[
\begin{aligned}
\& 501 \\
\& 5012
\end{aligned}
\]} \& \multirow[t]{3}{*}{Motor vehicles and automotive parts and supplies \(\qquad\) Automobiles and other motor vehicles . \(\qquad\) New and used automobiles and motorcycles \(\qquad\) Trucks and tractors \(\square\)} \& \multirow[t]{2}{*}{1514
213
106

107} \& \multirow[t]{3}{*}{$$
\begin{array}{r}
11424173 \\
6810116 \\
6188207 \\
621909
\end{array}
$$} \& \multirow[t]{3}{*}{\[

$$
\begin{array}{r}
355362 \\
77256 \\
36307 \\
40949
\end{array}
$$

\]} \& \multirow[t]{3}{*}{\[

$$
\begin{array}{r}
86922 \\
19101 \\
8763 \\
10338
\end{array}
$$

\]} \& \multirow[t]{3}{*}{\[

$$
\begin{array}{r}
16395 \\
3269 \\
1316 \\
1993
\end{array}
$$

\]} \& \multirow[t]{3}{*}{\[

$$
\begin{array}{r}
677937 \\
155105 \\
87084 \\
68021
\end{array}
$$

\]} \& \multirow[t]{3}{*}{\[

$$
\begin{array}{r}
759655 \\
250968 \\
192732 \\
58236
\end{array}
$$
\]} \& \multirow[t]{3}{*}{663393 165051 50951} <br>

\hline \& \& \& \& \& \& \& \& \& <br>
\hline \& \& 107 \& \& \& \& \& \& \& <br>

\hline \multirow[t]{9}{*}{5013} \& \multirow[t]{9}{*}{| Automotive parts and supplies $\qquad$ |
| :--- |
| Automotive parts, accessories, and equipment (without machine shop) $\qquad$ |
| New automotive parts, accessories, and equipment-warehouse distributors (without machine shop) $\qquad$ |
| New automotive parts, accessories, and equipment-jobbers (without machine shop) $\qquad$ |
| Automotive parts, accessories, and equipment (with machine shop) |
| New automotive parts, accessories, and equipment-warehouse distributors (with machine shop) $\qquad$ |
| New automotive parts, accessories, and equipment-jobbers (with machine shop) |
| Used automotive parts, equipment, and supplies. |
| Petroleum products marketing equipment $\square$ |} \& 1220 \& 4306433 \& 264994 \& 64648 \& 12437 \& 495071 \& 485951 \& \multirow[t]{2}{*}{364795} <br>

\hline \& \& 820 \& 3744453 \& 209062 \& 52001 \& 9217 \& 387078 \& 427544 \& <br>
\hline \& \& 276 \& 675113 \& 39984 \& 9546 \& 2053 \& 80847 \& 55622 \& 50134 <br>

\hline \& \& 544 \& 3069340 \& 169078 \& 42455 \& 7164 \& 306231 \& 371922 \& \multirow[t]{2}{*}{$$
\begin{array}{r}
314661 \\
55473
\end{array}
$$} <br>

\hline \& \& 327 \& 520395 \& 49210 \& 11123 \& 2817 \& 94061 \& 54640 \& <br>
\hline \& \& 62 \& 68963 \& 7372 \& 1628 \& 459 \& 15891 \& 12401 \& <br>
\hline \& \& 265 \& \& \& \& \& \& \& 11417 <br>
\hline \& \& \multirow[t]{2}{*}{61
612

12} \& \multirow[t]{2}{*}{$$
\begin{array}{r}
451432 \\
31051 \\
10534
\end{array}
$$} \& \multirow[t]{2}{*}{\[

$$
\begin{array}{r}
41838 \\
4909 \\
1813
\end{array}
$$

\]} \& \multirow[t]{2}{*}{\[

$$
\begin{array}{r}
9495 \\
1086 \\
1086 \\
438
\end{array}
$$

\]} \& \multirow[t]{2}{*}{\[

$$
\begin{array}{r}
2358 \\
299 \\
104
\end{array}
$$

\]} \& \multirow[t]{2}{*}{\[

$$
\begin{array}{r}
78170 \\
11148 \\
2784
\end{array}
$$

\]} \& \multirow[t]{2}{*}{\[

$$
\begin{array}{r}
42239 \\
2823 \\
944
\end{array}
$$
\]} \& \multirow[t]{2}{*}{44056

2894
919} <br>
\hline \& \& \& \& \& \& \& \& \& <br>
\hline 5014 \& Tires and tubes . \& 81 \& 307624 \& 13112 \& 3173 \& 689 \& 27761 \& 22736 \& 23310 <br>
\hline \multirow[t]{4}{*}{502

5021} \& \multirow[t]{4}{*}{| Furniture and home furnishings $\qquad$ Furniture $\qquad$ |
| :--- |
| Office and business furniture $\qquad$ |} \& \multirow[t]{4}{*}{293

147
70
77} \& \multirow[t]{4}{*}{796161
284659
120783

163876} \& \multirow[t]{4}{*}{| 57907 25270 6075 19 |
| :--- |
| 19195 |} \& \multirow[t]{4}{*}{\[

$$
\begin{array}{r}
14264 \\
6199 \\
1493 \\
4706
\end{array}
$$
\]} \& 3047 \& \multirow[t]{2}{*}{113865

46505} \& 51630 \& \multirow[t]{2}{*}{47440
10844} <br>
\hline \& \& \& \& \& \& 1210 \& \& 10799 \& <br>
\hline \& \& \& \& \& \& 288 \& 13166 \& 3390 \& 3224 <br>
\hline \& \& \& \& \& \& 922 \& 33339 \& 7409 \& 7620 <br>

\hline \multirow[t]{5}{*}{5023} \& \multirow[t]{5}{*}{| Home furnishings $\qquad$ |
| :--- |
| China, glassware, and crockery $\qquad$ |
| Linens, domestics, curtains, etc. |
| Floor coverings $\qquad$ |
| Other home furnishings $\qquad$ $\qquad$ |} \& \multirow[t]{5}{*}{146

13
25
58
50} \& \multirow[t]{5}{*}{511502
99002
82431
167491
162578} \& \multirow[t]{5}{*}{32637
3144
4597
11134
13762} \& \multirow[t]{5}{*}{8065
789
1159
2764

3353} \& \multirow[t]{5}{*}{\[
$$
\begin{array}{r}
1837 \\
187 \\
301 \\
550 \\
799
\end{array}
$$

\]} \& \multirow[t]{5}{*}{| 67360 |  |
| ---: | ---: |
| 6 | 007 |
| 11764 |  |
| 21 | 970 |
| 27 | 619 |} \& \multirow[t]{5}{*}{40831

3544
14345
10949
11993} \& \multirow[t]{5}{*}{36596
39917
10450
99942
12} <br>
\hline \& \& \& \& \& \& \& \& \& <br>
\hline \& \& \& \& \& \& \& \& \& <br>
\hline \& \& \& \& \& \& \& \& \& <br>
\hline \& \& \& \& \& \& \& \& \& <br>

\hline \multirow[t]{5}{*}{\[
$$
\begin{aligned}
& 503 \\
& 5031
\end{aligned}
$$

\]} \& \multirow[t]{5}{*}{| Lumber and other construction materials $\qquad$ Lumber, plywood and millwork $\qquad$ |
| :--- |
| Lumber - without yard |
| Lumber - with yard $\qquad$ $\qquad$ |
| Plywood and millwork (metal or wood) $\qquad$ |} \& \multirow[t]{5}{*}{\[

$$
\begin{array}{r}
599 \\
229 \\
49 \\
56 \\
124
\end{array}
$$

\]} \& \multirow[t]{5}{*}{\[

$$
\begin{array}{r}
1453802 \\
763661 \\
193280 \\
127512 \\
442869
\end{array}
$$

\]} \& \multirow[t]{5}{*}{\[

$$
\begin{array}{r}
101335 \\
47303 \\
7493 \\
11689 \\
28121
\end{array}
$$

\]} \& \multirow[t]{5}{*}{\[

$$
\begin{array}{r}
23355 \\
10998 \\
1834 \\
2691 \\
6383
\end{array}
$$

\]} \& \multirow[t]{5}{*}{\[

$$
\begin{array}{r}
4815 \\
2160 \\
338 \\
572 \\
1250
\end{array}
$$
\]} \& 228184 \& 150680 \& 147814 <br>

\hline \& \& \& \& \& \& \& 111243 \& 78197 \& 76994 <br>
\hline \& \& \& \& \& \& \& 16744 \& 7515 \& 6 6993 <br>
\hline \& \& \& \& \& \& \& 24029 \& 19130 \& 17467 <br>
\hline \& \& \& \& \& \& \& 70470 \& 51552 \& 52534 <br>
\hline 5039 \& Construction materials, n.e.c. --------------------------- \& 370 \& 690141 \& 54032 \& \& \& \& \& <br>
\hline \&  \& 107 \& 132050 \& 11091 \& 2647 \& 619 \& 27249 \& 10270 \& 9383 <br>
\hline \& \& 41 \& 53753 \& 6432 \& 1442 \& 329 \& 10905 \& 3671 \& 3648 <br>
\hline \& Roofing, siding, and insulation materials \& 101 \& 256213 \& 17840 \& 3888
4 \& 810 \& 40755 \& 22628
35 \& 23234
34555 <br>
\hline \& Other construction materials --------------------------- \& 121 \& 248125 \& 18669 \& 4470 \& 897 \& 38032 \& 35914 \& 34555 <br>
\hline 504 \& Sporting, recreational, photographic, and hobby goods, toys and supplies \& 213 \& \& \& \& 1900 \& \& \& <br>

\hline 5041 \&  \& 121 \& 280328 \& 15472 \& 3687 \& $\begin{array}{r}1900 \\ 907 \\ \hline\end{array}$ \& | 82997 |
| :--- |
| 44 |
| 1 | \& 58

40
301 \& 44012 <br>
\hline 5042 \& Toys and hobby goods and supplies \& 51 \& 133057 \& 7069 \& 1656 \& 452 \& 16132 \& 12641 \& 10200 <br>
\hline 5043 \& Photographic equipment and supplies ----------------------- \& 41 \& 142252 \& 12443 \& 3320 \& 541 \& 22644 \& 5929 \& 6286 <br>
\hline
\end{tabular}

Table 1. Summary Statistics for the State: 1982-Con.
[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A]

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|}
\hline \[
\underset{\text { code }}{\text { SIC }}
\] \& Type of operation and kind of business \& \[
\begin{array}{r}
\text { Estab- } \\
\text { lish- } \\
\text { ments } \\
\text { (number) } \\
\hline
\end{array}
\] \& \[
\begin{array}{r}
\text { Sales } \\
(\$ 1,000)
\end{array}
\] \& \[
\begin{gathered}
\text { Annual } \\
\text { payroll } \\
(\$ 1,000)
\end{gathered}
\] \&  \& \begin{tabular}{l}
Paid \\
employees for pay period including March 12 (number)
\end{tabular} \& Operating expenses \((\$ 1,000)\) \& End-of-1981 inventories \((\$ 1,000)\) \& End-of-1982 inventories ( \(\$ 1,000\) ) \\
\hline \& \multirow[t]{2}{*}{TYPES OF OPERATION BY KIND OF BUSINESS -Con.} \& \& \& \& \& \& \& \& \\
\hline \& \& \& \& \& \& \& \& \& \\
\hline 50 \& Durable goods-Con. \& \& \& \& \& \& \& \& \\
\hline \multirow[t]{6}{*}{\[
\begin{aligned}
\& 505 \\
\& 5051
\end{aligned}
\]} \& \multirow[t]{6}{*}{\begin{tabular}{l}
Metals and minerals, except petroleum \(\qquad\) Metals service centers and offices \(\qquad\) \\
Ferrous metals service centers and sales offices \(\qquad\) \\
Ferrous metals service centers \\
Ferrous metals sales offices.
\(\qquad\)
\(\qquad\) \\
Nonferrous metals service centers and sales offices --
\end{tabular}} \& 501 \& 6061797 \& 196802 \& 50192 \& 7411 \& 426241 \& 455565 \& 412805 \\
\hline \& \& 481 \& 5836519 \& 193458 \& 49380 \& 7294 \& 411242 \& 448061 \& 403693 \\
\hline \& \& 395 \& 5117428 \& 170604 \& 43682 \& 6369 \& 361980 \& 402965 \& 363682 \\
\hline \& \& 275 \& 1818521 \& 139753 \& 35443 \& 5316 \& 302103 \& 402965 \& 363682 \\
\hline \& \& 120 \& 3298907 \& 30851 \& 8239 \& 1053 \& 59877 \& \& \\
\hline \& \& 86 \& 719091 \& 22854 \& 5698 \& 925 \& 49262 \& 45096 \& 40011 \\
\hline \multirow[t]{2}{*}{5052} \& \multirow[t]{2}{*}{\begin{tabular}{l}
Coal and other minerals and ores \(\qquad\) Coal \(\qquad\) \\
Other minerals and ores \(\qquad\)
\end{tabular}} \& 20 \& 225278 \& 3344 \& \multirow[t]{2}{*}{812
(D)
(D)} \& \multirow[t]{2}{*}{117
(D)
(D)} \& \multirow[t]{2}{*}{\[
\begin{array}{r}
14999 \\
\text { (D) } \\
\text { (D) }
\end{array}
\]} \& \multirow[t]{2}{*}{\[
\begin{aligned}
7504 \\
\text { (D) } \\
\text { (D) }
\end{aligned}
\]} \& \multirow[t]{2}{*}{\[
\begin{aligned}
\& 9112 \\
\& \text { (D) } \\
\& \text { (D) }
\end{aligned}
\]} \\
\hline \& \& 15
5 \& 225
(D)
(D) \& \& \& \& \& \& \\
\hline 506
5063 \& \multirow[t]{3}{*}{\begin{tabular}{l}
Electrical goods \(\qquad\) \\
Electrical apparatus and equipment \\
Electrical appliances, television and radio sets \\
Electronic parts and equipment \(\qquad\)
\end{tabular}} \& 778
455 \& \multirow[t]{3}{*}{2750237
1513503
764768
471966} \& \multirow[t]{3}{*}{184806 116964 33470
34372} \& \multirow[t]{3}{*}{\begin{tabular}{l}
46006 \\
7654 \\
8613
\end{tabular}} \& \multirow[t]{2}{*}{\[
\begin{aligned}
\& 8521 \\
\& 5190 \\
\& 1504
\end{aligned}
\]} \& \(\begin{array}{r}364392 \\ 208 \\ \hline 1\end{array}\) \& 247143
113
166 \& 229062
106819 \\
\hline 5064 \& \& \multirow[t]{2}{*}{\[
\begin{aligned}
\& 455 \\
\& 101 \\
\& 222
\end{aligned}
\]} \& \& \& \& \& \& 111239 \& \multirow[t]{2}{*}{98635
23608} \\
\hline 5065 \& \& \& \& \& \& \[
\begin{aligned}
\& 1504 \\
\& 1827
\end{aligned}
\] \& 64217 \& 22538 \& \\
\hline 507 \& Hardware, and plumbing and heating equipment and \& \& \& \& \& \& \& \& \\
\hline \multirow[b]{2}{*}{\begin{tabular}{l}
5072 \\
5074 \\
\hline
\end{tabular}} \& supplies ------------------------------------------------ \& 738
234 \& 1299066 \& 124309 \& 33317
12324 \& \[
\begin{aligned}
\& 6463 \\
\& 2426
\end{aligned}
\] \& 242798 \& 170828 \& \[
\begin{array}{r}
169509 \\
66460
\end{array}
\] \\
\hline \& \begin{tabular}{l}
Hardware \\
Plumbing and heating equipment and supplies (hydronics)
\end{tabular} \& 308 \& 512087 \& 45298
45733 \& \[
12012
\] \& \[
2411
\] \& 87544
88386 \& \[
65856
\] \& 62903 \\
\hline \multicolumn{2}{|l|}{\multirow[t]{2}{*}{5075 Warm air heating and air conditioning equipment and}} \& \multirow[t]{2}{*}{\[
\begin{array}{r}
160 \\
36
\end{array}
\]} \& \multirow[t]{2}{*}{\[
\begin{array}{r}
283876 \\
47831
\end{array}
\]} \& \multirow[t]{2}{*}{\begin{tabular}{l}
27036 \\
6242
\end{tabular}} \& \multirow[t]{2}{*}{\[
7115
\]
\[
1866
\]} \& \multirow[b]{2}{*}{1301
325} \& \multirow[b]{2}{*}{\[
\begin{aligned}
\& 55 \quad 236 \\
\& 11632
\end{aligned}
\]} \& \multirow[b]{2}{*}{\[
\begin{array}{r}
32319 \\
8368
\end{array}
\]} \& \multirow[b]{2}{*}{\[
\begin{array}{r}
30432 \\
9714
\end{array}
\]} \\
\hline \& \& \& \& \& \& \& \& \& \\
\hline \multirow[t]{5}{*}{\[
\begin{aligned}
\& 508 \\
\& 5081
\end{aligned}
\]} \& \multirow[t]{5}{*}{\begin{tabular}{l}
Machinery, equipment, and supplies \(\qquad\) Commercial machines and equipment \(\qquad\) \\
Office machines and equipment \(\qquad\) \\
Restaurant and hotel equipment and supplies \(\qquad\) \\
Store machines and equipment \(\qquad\)
\end{tabular}} \& \multirow[t]{5}{*}{\[
\begin{array}{r}
3484 \\
669 \\
501 \\
85 \\
83
\end{array}
\]} \& \multirow[t]{5}{*}{8346136
2258357
2034052
115729
108576} \& \multirow[t]{5}{*}{\[
\begin{array}{r}
832657 \\
282365 \\
253975 \\
12711 \\
15679
\end{array}
\]} \& \multirow[t]{5}{*}{\begin{tabular}{rr}
209125 \\
68670 \\
61613 \\
3 \& 236 \\
3821
\end{tabular}} \& \multirow[t]{5}{*}{\[
\begin{array}{r}
38761 \\
11768 \\
10786 \\
751 \\
783
\end{array}
\]} \& \multirow[t]{5}{*}{1592592
529426
476039
25333

28054} \& \multirow[t]{5}{*}{$$
\begin{array}{rr|}
889 & 537 \\
174574 \\
150547 \\
12 & 465 \\
11 & 562
\end{array}
$$} \& \multirow[t]{5}{*}{\[

$$
\begin{array}{r}
888159 \\
189346 \\
164838 \\
12452 \\
12056
\end{array}
$$
\]} <br>

\hline \& \& \& \& \& \& \& \& \& <br>
\hline \& \& \& \& \& \& \& \& \& <br>
\hline \& \& \& \& \& \& \& \& \& <br>
\hline \& \& \& \& \& \& \& \& \& <br>
\hline 5082 \& Construction and mining machinery and equipment ----- \& 112 \& 280938 \& 29157 \& 7270 \& 1352 \& 61249 \& 80817 \& 73041 <br>

\hline \multirow[t]{4}{*}{5083} \& \multirow[t]{4}{*}{| Farm and garden machinery and equipment Farm machinery and equipment-farm dealers $\qquad$ Farm machinery and equipment-wholesale distributors $\qquad$ |
| :--- |
| Garden machinery and equipment $\qquad$ |} \& \multirow[t]{4}{*}{\[

$$
\begin{array}{r}
421 \\
322 \\
56 \\
43
\end{array}
$$
\]} \& \multirow[t]{2}{*}{674792

382334} \& \multirow[t]{2}{*}{58343
40525} \& \multirow[t]{2}{*}{14299
9550} \& \multirow[t]{2}{*}{3547

2651} \& \multirow[t]{2}{*}{$$
\begin{array}{r}
117515 \\
81008
\end{array}
$$} \& \multirow[t]{2}{*}{\[

$$
\begin{aligned}
& 195756 \\
& 157731
\end{aligned}
$$
\]} \& \multirow[t]{2}{*}{204940

165851} <br>
\hline \& \& \& \& \& \& \& \& \& <br>

\hline \& \& \& \multirow[t]{2}{*}{$$
\begin{aligned}
& \text { (D) } \\
& \text { (D) }
\end{aligned}
$$} \& \multirow[t]{2}{*}{(D)} \& \multirow[t]{2}{*}{(D)} \& \multirow[t]{2}{*}{(D)} \& \multirow[t]{2}{*}{(D)} \& \multirow[t]{2}{*}{(D)} \& (D) <br>

\hline \& \& \& \& \& \& \& \& \& (D) <br>

\hline \multirow[t]{7}{*}{5084} \& \multirow[t]{7}{*}{| Industrial machinery and equipment $\qquad$ |
| :--- |
| Food-processing machinery, equipment, and parts General-purpose industrial machinery, equipment, and parts. $\qquad$ |
| Metalworking machinery, equipment, and parts Materials handling equipment and parts Oil well, oil refinery, and pipeline machinery, equipment and parts $\qquad$ Other industrial machinery, equipment, and parts |} \& \multirow[t]{2}{*}{1041

31} \& \multirow[t]{2}{*}{2302406
42122} \& \multirow[t]{2}{*}{217641
5502} \& \multirow[t]{2}{*}{$\begin{array}{r}57170 \\ 1284 \\ \hline 117\end{array}$} \& \multirow[t]{2}{*}{$\begin{array}{r}9618 \\ \hline 266\end{array}$} \& \multirow[t]{2}{*}{$\begin{array}{r}410289 \\ 9488 \\ \hline 47\end{array}$} \& \multirow[t]{2}{*}{212979
3701} \& \multirow[t]{2}{*}{196722
3087} <br>
\hline \& \& \& \& \& \& \& \& \& <br>

\hline \& \& \multirow[t]{3}{*}{$$
\begin{aligned}
& 249 \\
& 316 \\
& 152
\end{aligned}
$$} \& \multirow[t]{3}{*}{\[

$$
\begin{aligned}
& 440199 \\
& 790882 \\
& 405312
\end{aligned}
$$

\]} \& \multirow[t]{3}{*}{\[

$$
\begin{aligned}
& 45588 \\
& 68076 \\
& 42393
\end{aligned}
$$

\]} \& \multirow[t]{3}{*}{\[

$$
\begin{aligned}
& 11745 \\
& 19218 \\
& 10713
\end{aligned}
$$

\]} \& \multirow[t]{3}{*}{\[

$$
\begin{aligned}
& 2040 \\
& 2924 \\
& 1851
\end{aligned}
$$

\]} \& \multirow[t]{3}{*}{\[

$$
\begin{array}{r}
84139 \\
134332 \\
75222
\end{array}
$$
\]} \& \multirow[t]{3}{*}{39400

69842
43967} \& \multirow[t]{3}{*}{38019
66837
36134} <br>
\hline \& \& \& \& \& \& \& \& \& <br>
\hline \& \& \& \& \& \& \& \& \& <br>
\hline \& \& \multirow[t]{2}{*}{42

251} \& \multirow[t]{2}{*}{$$
\begin{aligned}
& 101426 \\
& 522465
\end{aligned}
$$} \& \multirow[t]{2}{*}{\[

$$
\begin{array}{r}
6420 \\
49662
\end{array}
$$

\]} \& \multirow[t]{2}{*}{\[

$$
\begin{array}{r}
1759 \\
12451
\end{array}
$$

\]} \& \multirow[t]{2}{*}{\[

$$
\begin{array}{r}
347 \\
2190
\end{array}
$$

\]} \& \multirow[t]{2}{*}{\[

$$
\begin{aligned}
& 13657 \\
& 93451
\end{aligned}
$$

\]} \& \multirow[t]{2}{*}{\[

$$
\begin{array}{r}
22176 \\
33893
\end{array}
$$
\]} \& 17213 <br>

\hline \& \& \& \& \& \& \& \& \& 35432 <br>

\hline \multirow[t]{7}{*}{5085} \& \multirow[t]{7}{*}{| Industrial supplies $\qquad$ |
| :--- |
| General-line industrial supplies. |
| Mechanical power transmission supplies $\qquad$ Industrial valves and fittings $\qquad$ $\qquad$ |
| Welding supplies |
| Industrial containers and supplies $\qquad$ $\qquad$ |
| Other industrial supplies $\qquad$ |} \& \multirow[t]{7}{*}{\[

$$
\begin{array}{r}
614 \\
104 \\
118 \\
97 \\
81 \\
33 \\
181
\end{array}
$$

\]} \& \multirow[t]{7}{*}{\[

$$
\begin{array}{r}
1714819 \\
87283 \\
539544 \\
237475 \\
118522 \\
225368 \\
506627
\end{array}
$$

\]} \& \multirow[t]{7}{*}{\[

$$
\begin{array}{r}
115719 \\
8045 \\
21032 \\
24811 \\
15202 \\
6144 \\
40485
\end{array}
$$

\]} \& \multirow[t]{7}{*}{\[

$$
\begin{array}{r}
30527 \\
2048 \\
5451 \\
6645 \\
3823 \\
15516 \\
110044
\end{array}
$$

\]} \& \multirow[t]{7}{*}{\[

$$
\begin{array}{r}
5655 \\
523 \\
935 \\
1070 \\
1721 \\
331 \\
2075
\end{array}
$$

\]} \& \multirow[t]{7}{*}{\[

$$
\begin{array}{r}
221574 \\
16108 \\
37291 \\
45913 \\
31 \\
117 \\
12224 \\
78921
\end{array}
$$

\]} \& \multirow[t]{7}{*}{\[

$$
\begin{array}{r}
107714 \\
9314 \\
21561 \\
22670 \\
12488 \\
2388 \\
39293
\end{array}
$$

\]} \& \multirow[t]{7}{*}{\[

$$
\begin{array}{r}
104913 \\
9121 \\
19644 \\
21854 \\
11798 \\
3027 \\
39469
\end{array}
$$
\]} <br>

\hline \& \& \& \& \& \& \& \& \& <br>
\hline \& \& \& \& \& \& \& \& \& <br>
\hline \& \& \& \& \& \& \& \& \& <br>
\hline \& \& \& \& \& \& \& \& \& <br>
\hline \& \& \& \& \& \& \& \& \& <br>
\hline \& \& \& \& \& \& \& \& \& <br>

\hline \multirow[t]{5}{*}{5086} \& \multirow[t]{5}{*}{| Professional equipment and supplies $\qquad$ |
| :--- |
| Dental supplies |
| Religious and school supplies $\qquad$ $\qquad$ |
| Surgical, medical, and hospital supplies |
| Optical and ophthalmic goods |
| Other professional equipment and supplies $\qquad$ $\qquad$ |} \& \multirow[t]{5}{*}{\[

$$
\begin{array}{r}
347 \\
24 \\
31 \\
151 \\
84 \\
57
\end{array}
$$

\]} \& \multirow[t]{5}{*}{\[

$$
\begin{array}{r}
858884 \\
55312 \\
33324 \\
585651 \\
62464 \\
122133
\end{array}
$$
\]} \& \multirow[t]{5}{*}{89950

7757
4773
51660
11066

14694} \& \multirow[t]{5}{*}{$$
\begin{array}{r}
21567 \\
1833 \\
1158 \\
12501 \\
2643 \\
3432
\end{array}
$$} \& \multirow[t]{5}{*}{\[

$$
\begin{array}{r}
4482 \\
427 \\
297 \\
2241 \\
730 \\
787 \\
787
\end{array}
$$

\]} \& \multirow[t]{5}{*}{\[

$$
\begin{array}{r}
174138 \\
15016 \\
9141 \\
95570 \\
21570 \\
32840
\end{array}
$$

\]} \& \multirow[t]{5}{*}{\[

$$
\begin{array}{r}
85650 \\
6763 \\
3632 \\
54196 \\
7695 \\
13364
\end{array}
$$
\]} \& \multirow[t]{5}{*}{85046

6269
4713
51913
8001
14150} <br>
\hline \& \& \& \& \& \& \& \& \& <br>
\hline \& \& \& \& \& \& \& \& \& <br>
\hline \& \& \& \& \& \& \& \& \& <br>
\hline \& \& \& \& \& \& \& \& \& <br>

\hline \multirow[t]{5}{*}{5087} \& \multirow[t]{5}{*}{Service establishment equipment and supplies $\qquad$ Beauty and barber equipment and supplies $\qquad$ Custodial (janitors') equipment and supplies. $\qquad$ Laundry and dry-cleaning equipment and supplies $\qquad$ Other service establishment equipment and supplies _-} \& \multirow[t]{5}{*}{\[
$$
\begin{array}{r}
241 \\
51 \\
94 \\
15 \\
81
\end{array}
$$

\]} \& \multirow[t]{5}{*}{\[

$$
\begin{array}{r}
189892 \\
37434 \\
72409 \\
14519 \\
65530
\end{array}
$$

\]} \& \multirow[t]{5}{*}{\[

$$
\begin{array}{r}
31122 \\
7193 \\
12577 \\
1952 \\
9400
\end{array}
$$

\]} \& 7375 \& \multirow[t]{5}{*}{\[

$$
\begin{array}{r}
1873 \\
459 \\
786 \\
110 \\
518
\end{array}
$$

\]} \& 59254 \& \multirow[b]{5}{*}{\[

$$
\begin{array}{r}
20335 \\
5804 \\
7639 \\
1006 \\
5886
\end{array}
$$
\]} \& 21239 <br>

\hline \& \& \& \& \& \multirow[t]{4}{*}{$$
\begin{array}{r}
1556 \\
2980 \\
507 \\
2332
\end{array}
$$} \& \& \multirow[t]{4}{*}{\[

$$
\begin{array}{r}
13478 \\
23527 \\
3971 \\
18278
\end{array}
$$
\]} \& \& 6289 <br>

\hline \& \& \& \& \& \& \& \& \& 7793 <br>
\hline \& \& \& \& \& \& \& \& \& <br>
\hline \& \& \& \& \& \& \& \& \& <br>

\hline \multirow[t]{4}{*}{5088} \& \multirow[t]{4}{*}{| Transportation equipment and supplies, except motor vehicles $\qquad$ |
| :--- |
| Aircraft and aeronautical equipment and supplies Marine machinery, equipment, and supplies $\qquad$ |
| Other transportation equipment and supplies $\qquad$ $\qquad$ |} \& \multirow[b]{4}{*}{\[

$$
\begin{array}{r}
39 \\
23 \\
10 \\
6
\end{array}
$$

\]} \& \multirow[b]{4}{*}{\[

$$
\begin{array}{r}
66048 \\
48500 \\
\text { (D) } \\
\text { (D) }
\end{array}
$$

\]} \& \multirow[b]{4}{*}{\[

$$
\begin{array}{r}
8360 \\
5976 \\
\text { (D) } \\
\text { (D) }
\end{array}
$$
\]} \& \& \& \& \& <br>

\hline \& \& \& \& \& \multirow[t]{3}{*}{$$
\begin{array}{r}
2247 \\
1595 \\
1595 \\
\text { (D) } \\
\text { (D) }
\end{array}
$$} \& 466 \& 19147

14330 \& 11712
8299 \& 12912
10318 <br>
\hline \& \& \& \& \& \& (D) \& 14330 \& 8299
(D) \& 10318
(D) <br>
\hline \& \& \& \& \& \& (D) \& (D) \& (D) \& (D) <br>

\hline \multirow[t]{6}{*}{\[
$$
\begin{aligned}
& 509 \\
& 5093
\end{aligned}
$$

\]} \& \multirow[t]{6}{*}{| Miscellaneous durable goods |
| :--- |
| Scrap and waste materials $\qquad$ $\qquad$ Iron and steel scrap processors and dealers $\qquad$ |
| Iron and steel scrap processors (using power processing equipment) $\qquad$ |
| Iron and steel scrap dealers (not using power processing equipment) |
| Waste and secondary materials $\qquad$ |} \& \multirow[t]{2}{*}{\[

$$
\begin{aligned}
& 614 \\
& 312 \\
& 180
\end{aligned}
$$

\]} \& \multirow[t]{3}{*}{\[

$$
\begin{array}{r}
1168393 \\
555807 \\
388730
\end{array}
$$
\]} \& 90663 \& 22655 \& 5294 \& 213046 \& 78977 \& 85991 <br>

\hline \& \& \& \& 60677 \& 15664 \& 3498 \& 143578 \& 52653 \& 57040 <br>
\hline \& \& 180 \& \& 40437 \& 10351 \& 2183 \& 98096 \& 40584 \& 47434 <br>
\hline \& \& 97 \& 213904 \& 28577 \& 7342 \& 1496 \& 68272 \& 28116 \& 28274 <br>
\hline \& \& 83 \& 174826 \& 11860 \& 3009 \& 687 \& 29824 \& 12468 \& 19160 <br>
\hline \& \& 132 \& 167077 \& 20240 \& 5313 \& 1315 \& 45482 \& 12069 \& 9606 <br>
\hline 5094 \& Jewelry, watches, diamonds and other precious stones - \& 76 \& 126625 \& 7131 \& 1454 \& 541 \& 19424 \& 11354 \& 13492 <br>
\hline 5099 \& Durable goods, n.e.c. ------------------------------- \& 226 \& 485961 \& 22855 \& 5537 \& 1255 \& 50044 \& 14970 \& <br>
\hline \& Musical instruments and supplies ------------------------- \& 8 \& 10742 \& - 575 \& 109 \& 42 \& $\begin{array}{r}1187 \\ 5 \\ 5 \\ \hline\end{array}$ \& 777
380 \& +683 <br>
\hline \& Forest products, except lumber ------------------------------------------ \& r 38 \& 41882
433337 \& 1903
20377 \& 443
4985 \& + 1378 \& 5755
43102 \& [ $\begin{array}{r}380 \\ 813\end{array}$ \& 13254
13522 <br>
\hline
\end{tabular}

Table 1. Summary Statistics for the State: 1982-Con.
[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A]


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[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A]

| $\begin{aligned} & \text { SIC } \\ & \text { code } \end{aligned}$ | Type of operation and kind of business |  | $\begin{array}{r} \text { Sales } \\ (\$ 1,000) \end{array}$ | $\begin{gathered} \text { Annual } \\ \text { payroll } \\ (\$ 1,000) \end{gathered}$ | $\begin{array}{r} \text { First } \\ \text { quarter } \\ \text { payorol } \\ (\$ 1,000) \end{array}$ | Paid employees for pay period including March 12 (number) | Operating expenses ( $\$ 1,000$ ) | End-of-1981 inventories $(\$ 1,000)$ | End-of-1982 inventories $(\$ 1,000)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | TYPES OF OPERATION BY KIND OF BUSINESS -Con. |  |  |  |  |  |  |  |  |
|  | Merchant wholesalers-Con. |  |  |  |  |  |  |  |  |
| 51 | Nondurable goods-Con. |  |  |  |  |  |  |  |  |
| $\begin{aligned} & 514 \\ & 5149 \end{aligned}$ | Groceries and related products-Con. <br> Groceries and related products, n.e.c. $\qquad$ |  |  |  |  |  |  |  |  |
|  | Grocenes and related products, n.e.c. $\qquad$ Coffee, tea, and spices $\qquad$ | $\begin{array}{r}198 \\ 14 \\ \\ \hline\end{array}$ | 16 (D) | 2402 | (D) | (148 | 4936 | $1{ }^{\text {(D) }} 036$ | 1 (D) |
|  | Bread and baked goods --------- | 46 | 89266 | 8369 | 2170 | 482 | 18038 | 5146 | 4978 |
|  | Canned goods -------- | 21 | 380383 | 17160 | 3876 | 736 | 30439 | 23507 | 23152 |
|  | Food and beverage basic materials $\qquad$ Other grocery specialties $\qquad$ | 111 | 19730 (D) | 1647 (D) | 404 | 91 (D) | 2983 (D) | 1021 (D) | $\begin{array}{r} 1133 \\ \\ \text { (D) } \end{array}$ |
| 515 |  | 233 | 1231345 | 30608 | 6435 | 1785 | 86519 | 79263 | 63551 |
| 5152 | Cotton --------- | 1 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 5153 | Grain | 196 | (D) | (D) | (D) | (D) | (D) | (D) | 1 (D) |
| 5154 | Livestock--------------1-1 | 21 | 169011 | 1307 | 299 | 131 | 3284 | 711 | 1252 |
| 5159 | Farm-product raw materials, n.e.c. Hides, skins, and pelts $\qquad$ $\qquad$ | 15 6 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
|  | Leaf tobacco ---------------------------------------------------- | - | (D) | (D) | (D) | (D) | (D) | (0) |  |
|  | Wool, wool tops, and mohair | 8 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
|  | Other farm-product raw materials | 8 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 516 | Chemicals and allied products. | 212 | 458799 | 40285 | 10328 | 1825 | 98538 | 37937 | 36413 |
| 5161 | Chemicals and allied products $\qquad$ Chemicals and allied products, except plastics and | 212 | 458799 | 40285 | 10328 | 1825 | 98538 | 37937 | 36413 |
|  | Chemicals and allied products, except plastics and <br> gases | 139 | 290613 | 22389 |  | 1025 | 52417 | 22232 | 20657 |
|  |  | 40 | 106982 | 11693 | 2903 | 504 | 32384 | 10301 | 10616 |
|  | Industrial gases, except LP .----- | 33 | 61204 | 6203 | 1627 | 296 | 13737 | 5404 | 5140 |
| 517 | Petroleum and petroleum products ---------------------- | 449 | 2896239 | 77244 | 19523 | 5392 | 203403 | 94529 | 86464 |
| 5171 |  | 327 | 1585501 | 53374 | 13304 | 3848 | 141040 | 56401 | 53513 |
|  | Petroleum bulk stations and terminals, except LP .---- | 317 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
|  | Petroleum bulk stations, except LP | 291 | 1302101 | 41875 | 10646 | 3126 | 109532 | 41284 | 39385 |
|  | Petroleum bulk terminals, except LP -------------- | 25 1 | 261573 | 9796 | 2240 | 629 | 27529 | 13776 | 12955 |
|  | Crude oil from buil stations ---------------------- | 1 |  |  | (D) | (D) | (D) | (D) |  |
|  | Liquefied petroleum gas bulk stations and terminals -- | 10 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 5172 | Petroleum and petroleum products, except bulk stations and terminals $\qquad$ | 122 | 1310738 | 23870 | 6219 | 1544 | 62363 | 38128 | 32951 |
| $\begin{aligned} & 518 \\ & 5181 \end{aligned}$ | Beer, wine and distilled alcoholic beverages $\qquad$ Beer and ale | $\begin{aligned} & 293 \\ & 175 \end{aligned}$ | $\begin{array}{ll} 1522870 \\ \text { (D) } \end{array}$ | $130708$ | $\begin{array}{ll} 31022 \\ & 022 \\ \text { (D) } \end{array}$ | $5235$ | $251446$ | $107071$ | $104681$ |
| 5182 | Wines and distilled alcoholic beverages --------------- | 118 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
|  | Wines and distilled alcoholic beverages-licensed operation | 42 | 206478 | 20730 | 5282 | 982 | 38909 | 23120 | 24312 |
|  | Wines and distilled alcoholic beverages-State operated | 76 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 519 | Miscellaneous nondurable goods | 830 | 1817291 | 115529 | 26765 | 7115 | 254563 | 141454 | 140731 |
| 5191 | Farm supplies -----------.-- | 334 | 539562 | 33458 | 7475 | 2080 | 82961 | 57860 | 56606 |
|  | Farm supplies-Farm dealers ----------------------- | 271 | 388874 | 24249 | 5361 | 1522 | 60861 | 39402 | 35859 |
|  | Farm supplies-wholesale distributors --------------- | 63 | 150688 | 9209 | 2114 | 558 | 22100 | 18458 | 20747 |
| 5194 5198 | Tobacco and tobacco products Paints, varnishes, and supplies | 77 | (D) 55558 | 8 ( 870 | (D) 2144 | (D) 550 | ( ${ }^{\text {( ) }}$ ( 1767 | (D) 7238 | (D) 7 |
| 5198 | Paints, varnishes, and supplies | 71 | 55558 | 8770 | 2144 | 550 | 17867 | 7238 | 7757 |
| 5199 | Nondurable goods, n.e.c. --- | 348 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
|  | Books, periodicals, and newspapers .---------------- | 67 | 185183 | 19533 | 4692 | 1309 | 39868 | 17715 | 14674 |
|  |  | 41 67 |  |  | 1809 | (D) <br> 583 | 16776 | 4 (D) | 4863 |
|  | Fowers and fionsis supplies --------------------------------------- | 67 38 | 62312 28773 | 7815 2931 | 1809 674 | 583 169 | 16776 6226 | 4701 4168 | 4863 4146 |
|  |  | 7 |  | (D) | (D) | (D) | (D) | (D) | (D) |
|  | Specialty advertising (sale of merchandise) <br> Other nondurable goods | 53 75 | 177240 | 8 (D) | (D) 1914 | (D) | 20270 | 10780 | 10 (D) |
|  | Manufacturers' sales branches and sales offices $\qquad$ | 1314 | 25175263 | 738417 | 184777 | 27778 | 1433976 | 891252 | 789952 |
| 50 | Durable goods ---------------------------------------------- | 805 | 16513104 | 529451 | 133175 | 19143 | 954128 | 596393 | 513829 |
| 501 | Motor vehicles and automotive parts and supplies .------- | 91 | 7114420 | 103015 | 26569 | 3630 | 184361 | 239518 | 159544 |
| 5012 | Automobiles and other motor vehicles ----------------- | 26 | (D) |  |  | (D) | (D) | (D) | (D) |
| 5013 5014 | Automotive parts and supplies ------------------------ | 53 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 5014 | Tires and tubes ------------------ | 12 | (D) | (D) | (D) | (D) | (D) | (D) |  |
| 502 | Furniture and home furnishings ------------------------ | 29 | 265242 | 13266 | 3485 | 555 | 21357 | 5184 |  |
| 5021 | Fumiture ---------------- | 14 | 47401 | 5662 | 1437 | 214 | 7805 | - 249 | 455 |
| 5023 |  | 15 | 217841 | 7604 | 2048 | 341 | 13552 | 4935 | 5168 |
| 503 | Lumber and other construction materials ---------------- | 54 | 458068 | 19759 | 4434 | 762 | 53258 | 56612 | 57439 |
| 5031 | Lumber, plywood and millwork | 11 | 178187 | 8555 | 1602 | 327 | 31365 | 23175 | 26297 |
| 5039 |  | 43 | 279881 | 11204 | 2832 | 435 | 21893 | 33437 | 31142 |
| 504 | Sporting, recreational, photographic, and hobby goods, toys and supolies |  |  |  |  |  |  |  |  |
|  | toys and supplies <br> Sporting and recreational goods and supplies | 8 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 5042 | Toys and hobby goods and supplies -------------------- |  | (D) | - | (D) | (D) | (D) |  |  |
| 5043 | Photographic equipment and supplies .------------------- | 4 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 505 | Metals and minerals, except petroleum | 76 | 3592600 | 48237 |  |  |  |  |  |
| 5051 5052 | Metals service centers and offices --- | 75 1 | (D) | (D) |  | (D) | (D) | (D) | (D) |
| 5052 | Coal and other minerals and ores ---- |  |  | (D) | (D) |  |  |  |  |
| 506 | Electrical goods ------------------ | 113 | 1070152 | 44585 | 11099 | 1701 | 86748 | 64412 | 54956 |
| 5063 | Electrical apparatus and equipment ------------------- | 75 | 657442 | 28917 | 7289 | 1072 | 49128 | 9104 | 8395 |
| 5064 5065 | Electrical appliances, television and radio sets Electronic parts and equipment | 15 23 | 321941 90769 | 9125 6543 | 2220 1590 | 409 220 | 26764 10856 | 53624 1684 | 45287 1274 |

Table 1. Summary Statistics for the State: 1982-Con.
[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A]

| $\underset{\text { code }}{\mathrm{SIC}}$ | Type of operation and kind of business | Estab- lish- ments (number) | $\begin{array}{r} \text { Sales } \\ (\$ 1,000) \end{array}$ | $\begin{gathered} \text { Annual } \\ \text { payroll } \\ (\$ 1,000) \end{gathered}$ | First quarter payroll $(\$ 1,000)$ | Paid <br> employees for pay period March 12 (number) | Operating expenses (\$1,000) | End-of-1981 inventories $(\$ 1,000)$ | End-ot-1982 inventories ( $\$ 1,000$ ) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | TYPES OF OPERATION BY KIND OF BUSINESS -Con. |  |  |  |  |  |  |  |  |
|  | Manufacturers' sales branches and sales offices-Con. |  |  |  |  |  |  |  |  |
| 50 | Durable goods-Con. |  |  |  |  |  |  |  |  |
| 507 | Hardware, and plumbing and heating equipment and |  |  |  |  |  |  |  |  |
| 5072 |  | 12 | (D) | (D) | (D) | (D) | (D) | (D) | 8328 |
| 5074 | Plumbing and heating equipment and supplies (hydronics) | 9 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 5075 | Warm air heating and air conditioning equipment and supplies | 6 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 5078 |  | 1 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 508 5081 | Machinery, equipment, and supplies | 403 146 | 3353322 14416934 | 276641 189977 | 68969 46466 | 10291 6911 | 483040 331661 | 155809 89758 | 162964 |
| 5082 | Construction and mining machinery and equipment -------------- | 8 | (D) | (D) | (D) | (D) | 31 (D) | 89 (D) | 101 (D) |
| 5083 | Farm and garden machinery and equipment .---------- | 4 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 5084 |  | 130 | 676532 | 51375 | 13501 | 1966 | 88817 | 37371 | 34723 |
| 5085 | Industrial supplies ----------------- | 79 | 816445 | 17952 | 4665 | 690 | 31589 | 8911 | 9490 |
| 5086 | Professional equipment and supplies ------------------ | 28 | 201657 | 12094 | 2978 | 484 | 21745 | 15007 | 12274 |
| 5087 | Service establishment equipment and supplies --------- | 7 | 12704 | 1059 | 249 | 85 | 2251 | 863 | 1052 |
| 5088 | Transportation equipment and supplies, except motor vehicles .-------------------------------- | 1 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 509 | Miscellaneous durable goods | 3 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 5093 5094 |  | - |  |  |  |  |  |  |  |
| 5099 | Durable goods, n.e.c. --------------------------------- | 3 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 51 | Nondurable goods | 509 | 8662159 | 208966 | 51602 | 8635 | 479848 | 294859 | 276123 |
| 511 | Paper and paper products-- | 50 | 212915 | 15291 | 4049 | 676 | 28846 | 4022 | 4231 |
| 5112 | Stationery supplies .----- | 33 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 5113 | Industrial and personal service paper. | 11 | 98127 | 7267 | 2016 | 354 | 14860 | 3801 | 3940 |
| $\begin{aligned} & 512 \\ & 5122 \end{aligned}$ | Drugs, diug proprietaries and druggists' sundries $\qquad$ Drugs, drug proprietaries, and druggists' sundries $\qquad$ | 3 3 | $\begin{aligned} & \text { (D) } \\ & \text { (D) } \end{aligned}$ | $\begin{aligned} & \text { (D) } \\ & \text { (D) } \end{aligned}$ | (D) | (D) | (D) | (D) | (D) |
| 513 5133 | Apparel, piece goods, and notions ---------------------- | 7 | 47940 | 3599 | 923 | 154 | 7984 | 3977 | 3863 |
| 5134 | Notions and other diy goods. | - |  |  |  |  |  |  |  |
| 5136 5137 | Men's and boys' clothing and furnishings -- | 2 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 5137 | Women's, children's and infants' clothing and accessories_ | 2 |  |  |  | (D) | (D) | (D) | (D) |
| 5139 | Footwear ------ | 1 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 514 | Groceries and related products ------------------------- | 193 | 2350666 | 104556 | 24476 | 4592 | 223638 | 32538 | 29075 |
| 5141 5142 | Grocenes, general line ------------ | 17 | 99525 | 3461 | 834 | 181 | 9632 | 6864 | 5671 |
| 5143 | Dairy products --.----- | 12 |  | (D) | (D) | (D) | (D) | (D) | (D) |
| 5144 5145 | Poultry and poultry products Confectionery | $20^{-}$ | $160149^{-}$ | 11457 | 2645 | 450 | $21940^{-}$ | 1994 | 1874 |
|  |  |  |  |  |  |  |  |  |  |
| 5146 | Fish and seafoods ----- | $\cdots$ |  | - | - | - | - |  |  |
| 5147 | Meats and meat products | 12 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 5148 5149 | Fresh fruits and vegetables ------------------------------------ Groceries | 132 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 515 | Farm-product raw materials | - | - | - | - | - | - | - |  |
| 5152 |  |  | - |  |  | : | - | - |  |
| 5153 | Grain -- |  | - | - | - | - | - | - |  |
| 5154 5159 |  |  | - | : | - | - | - |  |  |
|  |  |  |  |  |  |  |  |  |  |
| 516 |  | 65 | 1712349 | 28539 | 7424 | 1045 | 70350 | 7813 | 6886 |
| 5161 |  | 65 | 1712349 | 28539 | 7424 | 1045 | 70350 | 7813 | 6886 |
| 517 | Petroleum and petroleum products .---------------------- | 74 | 3375561 | 22397 | 5695 | 790 | 56692 | 227784 | 216955 |
| 5171 5172 | Petroleum bulk stations and terminals ------1--1-----1 | 61 |  |  |  | (D) | (D) | (D) | (D) |
|  |  | 13 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 518 | Beer, wine and distilled alcoholic beverages .------------ | 5 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 5182 | Wines and distilled alcoholic beverages ----------------------------- | 5 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 519 | Miscellaneous nondurable goods . | 112 | 745257 | 26672 |  |  |  |  | 10310 |
| 5191 |  | 44 | 395166 | 13288 | 3641 | 502 | 29027 | 6893 | 4495 |
| 5194 | Tobacco and tobacco products ----------------------- | 1 | (D) |  |  | (D) |  | (D) | (D) |
| 5198 5199 | Paints, varnishes, and supplies -------------------------- | 39 | 198321 | 6213 | 1695 | 304 | 25634 | 3533 | 4456 |
|  | Nondurable goods, n.e.c. -------------------------------- |  | (D) | (D) | (D) | (D) | (D) | (D) | (D) |

Table 1. Summary Statistics for the State: 1982-Con.
[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A]

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|}
\hline \[
\begin{aligned}
\& \text { SIC } \\
\& \text { code }
\end{aligned}
\] \& Type of operation and kind of business \& Estab-lishments (number) \& \[
\begin{array}{r}
\text { Sales } \\
(\$ 1,000)
\end{array}
\] \& Annual payroll ( \(\$ 1,000\) ) \& \[
\begin{array}{r}
\text { First } \\
\text { quarter } \\
\text { payroll } \\
(\$ 1,000)
\end{array}
\] \& \begin{tabular}{l}
Paid \\
employees for pay period including March 12 (number)
\end{tabular} \& Operating expenses \((\$ 1,000)\) \& End-of-1981 inventories \((\$ 1,000)\) \& End-of-1982 inventories \((\$ 1,000)\) \\
\hline \& TYPES OF OPERATION BY KIND OF BUSINESS -Con. \& \& \& \& \& \& \& \& \\
\hline \& Agent, brokers, and commission merchants .---- \& 1526 \& 7029892 \& 181830 \& 45935 \& 7346 \& 338366 \& 15976 \& 15838 \\
\hline 50 \& Durable goods \& 1154 \& 4585133 \& 132099 \& 33026 \& 4727 \& 245924 \& 13457 \& 13282 \\
\hline \[
\begin{aligned}
\& 501 \\
\& 5012 \\
\& 5013 \\
\& 5014
\end{aligned}
\] \& \begin{tabular}{l}
Motor vehicles and automotive parts and supplies \(\qquad\) Automobiles and other motor vehicles \(\qquad\) Automotive parts and supplies \(\qquad\) \\
Tires and tubes \(\qquad\)
\end{tabular} \& \[
\begin{array}{r}
287 \\
40 \\
243 \\
4
\end{array}
\] \& \(\begin{array}{rrr}2137117 \\ \& \text { (D) } \\ \text { (D) } \\ \\ \text { (D) }\end{array}\) \& \[
\begin{array}{r}
45930 \\
\text { (D) } \\
\text { (D) } \\
\text { (D) }
\end{array}
\] \& \begin{tabular}{l}
10721 \\
(D) \\
(D) \\
(D)
\end{tabular} \& \begin{tabular}{l}
\[
1370
\] \\
(D) \\
(D) \\
(D)
\end{tabular} \& \begin{tabular}{l}
80873 \\
(D) \\
(D) \\
(D)
\end{tabular} \& \begin{tabular}{l}
1133 \\
(D) \\
(D) \\
(D)
\end{tabular} \& 1504
(D)
(D)

(D) <br>

\hline $$
\begin{aligned}
& 502 \\
& 5021
\end{aligned}
$$ \& Furniture and home furnishings Furniture $\qquad$ \& 62 \& 166561

87133 \& 4
2
2 929 \& 1164

751 \& 196 \& | 9061 |
| :--- |
| 5450 | \& 557 \& 508 <br>

\hline 5023 \& Home furnishings ------------ \& 20 \& 79428 \& 1623 \& 413 \& 72 \& 3611 \& 45 \& 51 <br>
\hline 503 \& Lumber and other construction materials
Lumber, plywood and millwork------ \& 18
18

18 \& | 91938 |
| :--- |
| 63651 |
| 8 | \& 2015

1
1
1 010 \& 531
270
261 \& 110
62
68 \& 4484
2
2 \& 389
389 \& 464 <br>
\hline 5039 \& Construction materials, n.e.c. -- \& 20 \& 28287 \& 1005 \& 261 \& 48 \& 1990 \& \& <br>
\hline 504 \& Sporting, recreational, photographic, and hobby goods, toys and supplies \& 37 \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) <br>
\hline 5041
5042 \& Sporting and recreational goods and supplies --------------------------- \& 26
7 \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) <br>
\hline 5043 \& Photographic equipment and supplies --------- \& 4 \& 8905 \& 315 \& 78 \& 13 \& 610 \& \& <br>

\hline $$
\begin{aligned}
& 505 \\
& 5051 \\
& 5052
\end{aligned}
$$ \& Metals and minerals, except petroleum $\qquad$ Metals service centers and offices $\qquad$ Coal and other minerals and ores $\qquad$ \& \[

$$
\begin{array}{r}
75 \\
71 \\
4
\end{array}
$$

\] \& | 368569 |
| :--- |
| (D) |
| (D) | \& \[

$$
\begin{array}{r}
7349 \\
\text { (D) } \\
\text { (D) }
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
1769 \\
\text { (D) } \\
\text { (D) }
\end{array}
$$

\] \& | 232 |
| :--- |
| (D) |
| (D) | \& | 15616 |
| :--- |
| (D) |
| (D) | \& | 935 |
| :--- |
| (D) |
| (D) | \& 823

(1)
(D) <br>
\hline 506 \& Electrical goods . \& 133 \& 427768 \& 14041 \& 3704 \& 600 \& 25345 \& 604 \& 585 <br>
\hline 5063 \& Electrical apparatus and equipment ------------------ \& 71 \& 178911 \& 7049 \& 1906 \& 304 \& 12793 \& 281 \& 256 <br>
\hline 5064 \& Electrical appliances, television and radio sets \& 11 \& 72866 \& 1364 \& 335 \& 51 \& 2625 \& 92 \& 78 <br>
\hline 5065 \& Electronic parts and equipment ---------------------- \& 51 \& 175991 \& 5628 \& 1463 \& 245 \& 9927 \& 231 \& 251 <br>
\hline 507 \& Hardware, and plumbing and heating equipment and supplies \& 88 \& 259897 \& 10354 \& 2665 \& 378 \& 18521 \& 1937 \& 1639 <br>
\hline 5072
5074 \& Hardware--------------------------------- \& 26 \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) <br>
\hline 5074 \& Plumbing and heating equipment and supplies (hydronics) $\qquad$ \& 36 \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) <br>
\hline 5075 \& Warm air heating and air conditioning equipment and supplies \& 25 \& 73156 \& 4565 \& 1241 \& 134 \& 7653 \& 339 \& 194 <br>
\hline 5078 \& Refrigeration equipment and supplies ----------------------- \& 1 \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) <br>
\hline 508
5081 \& Machinery, equipment, and supplies --------------------- \& $\begin{array}{r}329 \\ 23 \\ \hline\end{array}$ \& 837051
48650 \& 38298
2190 \& 10238
492 \& $\begin{array}{r}1397 \\ 105 \\ \hline\end{array}$ \& 72029
$4 \quad 372$ \& 6634
427 \& <br>
\hline 5082 \& Construction and mining machinery and equipment ------------- \& + 3 \& 48 (D) \& 2 (D) \& (D) \& (D) \& 4 (D) \& (D) \& (D) <br>
\hline 5083 \& Farm and garden machinery and equipment ----------- \& 9 \& 12076 \& 867 \& 218 \& 37 \& 2063 \& 366 \& 476 <br>
\hline 5084 \& Industrial machinery and equipment ------ \& 180 \& 505812 \& 20798 \& 5867 \& 773 \& 39400 \& 3437 \& 3010 <br>
\hline 5085 \& Industrial supplies -------------- \& 81 \& 198270 \& 7881 \& 2227 \& 316 \& 15353 \& 1760 \& 1781 <br>
\hline 5086
5087 \& Professional equipment and supplies ----------------- \& 25
6 \& 54287 \& 5816 \& 1250 \& 134

(D) \& $$
9286
$$ \& \[

380
\] \& 494 <br>

\hline 5087
5088 \& Service establishment equipment and supplies --------- \& 6 \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) <br>
\hline \& vehicles \& 2 \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) <br>
\hline 509 \& Miscellaneous durable goods _- \& 105 \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) <br>
\hline 5093 \&  \& 15 \& 48618 \& 1910 \& 506 \& 138 \& 4630 \& 410 \& 378 <br>
\hline 5094 \& Jewelry, watches, diamonds and other precious stones - \& 7 \& 17347 \& 505 \& 103 \& 19 \& 1056 \& 7 \& 7 <br>
\hline 5099 \& Durable goods, n.e.c. ---------------------------------- \& 83 \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) <br>
\hline 51 \& Nondurable goods . \& 372 \& 2444759 \& 49731 \& 12909 \& 2619 \& 92442 \& 2519 \& 2556 <br>
\hline 511 \& Paper and paper products--- \& 37 \& 80325 \& 4006 \& 1020 \& 126 \& 6729 \& 93 \& 128 <br>
\hline 5111
5112 \& Printing and writing paper ---------- \& 4 \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) <br>
\hline 5112
5113 \& Stationery supplies -------------------------------------------- \& 11
22 \& 47849 \& 1535 \& (D) \& (D) \& (D)
3174 \& (D)
45 \& (D) <br>

\hline $$
\begin{aligned}
& 512 \\
& 5122
\end{aligned}
$$ \& Drugs, drug proprietaries and druggists' sundries $\qquad$ Drugs, drug proprietaries, and druggists' sundries $\qquad$ \& 6

6 \& | (D) |
| :--- |
| (D) | \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) <br>

\hline 513 \& Apparel, piece goods, and notions . \& 38 \& 139099 \& 3426 \& 901 \& 98 \& 6709 \& 8 \& <br>
\hline 5133 \& Piece goods (woven fabrics).---.----- \& 15 \& \& (D) \& (D) \& (D) \& \& (D) \& (D) <br>
\hline 5134
5136 \& Notions and other dry goods -------------------------------
Men's and boys' \& 1
9 \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) <br>
\hline 5136
5137 \& Men's and boys' clothing and furnishings ---------------
Women's, children's and infants' \& 9 \& (D) \& (D) \& (D) \& (D) \& (D) \& \& <br>
\hline \&  \& 8 \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) <br>
\hline 5139 \& Footwear -- \& 5 \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) <br>
\hline 514

5141 \& Groceries and related products ----------------------- \& $\begin{array}{r}145 \\ 25 \\ \hline\end{array}$ \& 1533712 \& | 28 |
| ---: |
| 634 |
| 699 | \& 7353

1
1 \& $\begin{array}{r}1433 \\ 350 \\ \hline\end{array}$ \& 52526
10
920 \& 1112 \& 1009 <br>
\hline 5142 \& Frozen foods .-.---.-- \& 16 \& 104420 \& 2191 \& 481 \& $\stackrel{9}{9}$ \& 4288 \& \& <br>
\hline 5143 \& Dairy products - \& 13 \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) <br>
\hline 5144 \& Poultry and poultry products \& \& \& \& \& \& \& \& <br>
\hline 5145 \& Confectionery------------- \& 13 \& 43384 \& 1025 \& 270 \& 63 \& 1926 \& \& <br>
\hline 5146
5147 \& \& 1
3 \& \& \& (D) \& (D) \& (D) \& \& <br>

\hline | 5147 |
| :--- |
| 5148 | \& Meats and meat products Fresh fruits and vegetables \& 3 \& (D) \& (D) \& (D) \& (D) \& ${ }^{(D)}$ \& (D) \& (D) <br>

\hline 5148
5149 \& Fresh fruits and vegetables Groceries and related products, n.e.c. \& 16

58 \& $$
\begin{array}{r}
206807 \\
\text { (D) }
\end{array}
$$ \& \[

$$
\begin{array}{r}
3797 \\
\text { (D) }
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
1512 \\
\text { (D) }
\end{array}
$$

\] \& 204 \& \[

$$
\begin{array}{r}
6960 \\
\text { (D) }
\end{array}
$$
\] \& 328

(D) \& (D) <br>
\hline 515 \& Farm-product raw materials .----------------------------- \& 26 \& 318328 \& 2531 \& 555 \& 488 \& 5856 \& 329 \& 346 <br>
\hline 5152 \& Cotton ------- \& \& \& \& \& \& \& \& <br>
\hline 5153 \& Grain -- \& 4 \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) <br>
\hline 5154 \& Livestock \& 19 \& 300276 \& 1932 \& 415 \& 441 \& 4131 \& 83 \& 190 <br>
\hline 5159 \&  \& \& \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) <br>
\hline 516 \& Chemicals and allied products \& 48 \& 196962 \& 5651 \& 1574 \& 168 \& 9383 \& 278 \& 366 <br>
\hline 5161 \&  \& 48 \& 196962 \& 5651 \& 1574 \& 168 \& 9383 \& 278 \& 366 <br>
\hline 517

5171 \& | Petroleum and petroleum products $\qquad$ |
| :--- |
| Petroleum bulk stations and terminals | \& 11

8 \& $$
22135
$$ \& \[

717
\]

(D) \& $$
174
$$ \& \[

44
\]

(D) \& \[
$$
\begin{array}{r}
1372 \\
\text { (D) }
\end{array}
$$

\] \& | $296$ |
| :--- |
| (D) | \& ${ }^{242}$ (D) <br>

\hline \&  \& \& \& \& \& \& \& \& <br>
\hline \& and terminals ------- \& 3 \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) <br>
\hline
\end{tabular}

Table 1. Summary Statistics for the State: 1982-Con.
[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A]

| $\underset{\text { code }}{\text { SIC }}$ | Type of operation and kind of business | Estab- ments mumber) | $\begin{array}{r} \text { Sales } \\ (\$ 1,000) \end{array}$ | $\begin{gathered} \text { Annual } \\ \text { payroll } \\ (\$ 1,000) \end{gathered}$ | First quarter payroll $(\$ 1,000)$ | Paid <br> employees for pay period including March 12 (number) | Operating expenses (\$1,000) | End-of-1981 inventories $(\$ 1,000)$ | End-of-1982 inventories (\$1,000) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | TYPES OF OPERATION BY KIND OF BUSINESS -Con. |  |  |  |  |  |  |  |  |
|  | Agent, brokers, and commission merchantsCon. |  |  |  |  |  |  |  |  |
| 51 | Nondurable goods-Con. |  |  |  |  |  |  |  |  |
| 518 | Beer, wine and distilled alcoholic beverages | 3 | (D) | (D) | (D) | (D) | (D) | (D) | D) |
| 5181 | Beer and ale | 1 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 5182 | Wines and distilled alcoholic beverages | 2 | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 519 5191 |  | $\begin{array}{r}58 \\ 4 \\ \hline\end{array}$ | 110783 5540 | 4031 105 | 1040 26 | 202 | 7809 304 | 403 | 455 |
| 5194 | Tobacco and tobacco products ---------------------------------------- | 4 |  |  |  | 9 |  | - |  |
| 5198 | Paints, varnishes, and supplies --------------------------------- | 6 | 17251 | 849 | 211 | 22 | 1463 | 251 | 308 |
| 5199 | Nondurable goods, n.e.c. ---------------------------- | 48 | 87992 | 3077 | 803 | 171 | 6042 | 152 | 147 |

Table 2. Comparative Statistics for the State: 1982 and 1977
[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A]

| $\underset{\text { code }}{\text { SIC }}$ | Type of operation and kind of business | Establishments |  | Sales |  |  | Annual payroll |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{array}{r} 1982 \\ \text { (number) } \end{array}$ | $\begin{array}{r} 1977 \\ \text { (number) } \end{array}$ | $\begin{array}{r} 1982 \\ (\$ 1,000) \\ \hline \end{array}$ | $\begin{array}{r} 1977 \\ (\$ 1,000) \end{array}$ | Percent change 1982 | $\begin{array}{r} 1982 \\ (\$ 1,000) \end{array}$ | $\begin{array}{r} 1977 \\ (\$ 1,000) \end{array}$ | Percent change 1977 to 1982 |
|  | Wholesale trade ----- | 12999 | 12572 | 59805780 | 45151519 | 32.5 | 3041316 | 2108920 | 44.2 |
| 50 | Durable goods | 8734 | 8276 | 33855402 | 28850973 | 17.3 | 1978825 | 1432046 | 38.2 |
| 501 5012 | Motor vehicles and automotive parts and supplies --------- Automobiles and other motor vehicles Aut | 1514 | 1523 | $\begin{array}{r}11424173 \\ 6810 \\ \hline 116\end{array}$ | 8 <br> 5 <br> 5 <br> 298 | 27.0 | $\begin{array}{r}355 \\ 77 \\ 762 \\ \hline 256\end{array}$ | $\begin{array}{r}269239 \\ 60 \\ \hline 091\end{array}$ | 32.0 |
| 5013 | Automotive parts and supplies .-.-. | 1220 | 1197 | 4306433 | 3570220 | 20.6 | 264994 | 195138 | 35.8 |
| 5014 | Tires and tubes .-------------- | 81 | 106 | 307624 | 159562 | 92.8 | 13112 | 14010 | -6.4 |
| 502 | Furniture and home furnishings | 293 | 328 | 796161 | 709908 | 12.1 | 57907 | 42862 | 35.1 |
| 5021 | Fumiture -- | 147 | 159 | 284659 | 206345 | 38.0 | 25270 | 16301 | 55.0 |
| 5023 | Home furnishings | 146 | 169 | 511502 | 503563 | 1.6 | 32637 | 26561 | 22.9 |
| 503 | Lumber and other construction materials | 599 | 594 | 1453802 | 1539060 | -5.5 | 101335 | 87570 | 15.7 |
| 5031 | Lumber, plywood and millwork | 229 | 249 | 763661 | 783185 | -2.5 | 47303 | 43513 | 8.7 |
| 5039 | Construction materials, n.e.c. | 370 | 345 | 690141 | 755875 | -8.7 | 54032 | 44057 | 22.6 |
| 504 | Sporting, recreational, photographic, and hobby goods, toys |  |  |  |  |  |  |  |  |
|  |  | 213 | 212 | 555637 | 426087 | 30.4 | 34984 | 32166 | 8.8 |
| 5041 | Sporting and recreational goods and supplies | 121 | 117 | 280328 | 260075 | 7.8 | 15472 | 17800 | -13.1 |
| 5042 | Toys and hobby goods and supplies | 51 | 55 | 133057 | 103758 | 28.2 | 7069 | 7205 | -1.9 |
| 5043 | Photographic equipment and supplies | 41 | 40 | 142252 | 62254 | 128.5 | 12443 | 7161 | 73.8 |
| 505 | Metals and minerals, except petroleum | 501 | 515 | 6061797 | 6463559 | -6.2 | 196802 | 132170 | 48.9 |
| 5051 | Metals service centers and offices .- | 481 | 487 | 5836519 | 6105989 | -4.4 | 193458 | 127864 | 51.3 |
| 5052 | Coal and other minerals and ores. | 20 | 28 | 225278 | 357570 | -37.0 | 3344 | 4306 | -22.4 |
| 506 | Electrical goods.- | 778 | 763 | 2750237 | 2252456 | 22.1 | 184806 | 124987 | 47.9 |
| 5063 | Electrical apparatus and equipment | 455 | 439 | 1513503 | 1177600 | 28.5 | 116964 | 70288 | 66.4 |
| 5064 | Electrical appliances, television and radio sets | 101 | 99 | 764768 | 680878 | 12.3 | 33470 | 29249 | 14.4 |
| 5065 | Electronic parts and equipment | 222 | 225 | 471966 | 393978 | 19.8 | 34372 | 25450 | 35.1 |
| 507 | Hardware, and plumbing and heating equipment and |  |  |  |  |  |  |  |  |
|  | supplies ------------------------------------------------ | 738 | 686 | 1299066 | 1101409 | 17.9 | 124309 | 93127 | 33.5 |
| $\begin{aligned} & 5072 \\ & 5074 \end{aligned}$ |  | 234 | 207 | 455272 | 375782 | 21.2 | 45298 | 31126 | 45.5 |
|  | (hydronics) | 308 | 286 | 512087 | 422440 | 21.2 | 45733 | 35518 | 28.8 |
| 5075 | Warm air heating and air conditioning equipment and |  |  |  |  |  |  |  |  |
|  | supplies | 160 | 153 | 283876 | 263237 | 7.8 | 27036 | 21229 | 27.4 |
| 5078 | Refrigeration equipment and supplies .------------------ | 36 | 40 | 47831 | 39950 | 19.7 | 6242 | 5254 | 18.8 |
| 508 | Machinery, equipment, and supplies . | 3484 | 3082 | 8346136 | 6270130 | 33.1 | 832657 | 566178 | 47.1 |
| 5081 | Commercial machines and equipment ------------ | 669 | 466 | 2258357 | 945647 | 138.8 | 282365 | 154416 | 82.9 |
| 5082 | Construction and mining machinery and equipment ------ | 112 | 151 | 280938 | 347968 | -19.3 | 29157 | 36098 | -19.2 |
| 5083 | Farm and garden machinery and equipment ------------ | 421 | 454 | 674792 | 579517 | 16.4 | 58343 | 43419 | 34.4 |
| 5084 | Industrial machinery and equipment .- | 1041 | 879 | 2302406 | 2106440 | 9.3 | 217641 | 154040 | 41.3 |
| 5085 | Industrial supplies ------------ | 614 | 566 | 1714819 | 1654862 | 3.6 | 115719 | 104387 | 10.9 |

Table 2. Comparative Statistics for the State: 1982 and 1977-Con.
[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A]

| $\begin{gathered} \text { SIC } \\ \text { code } \end{gathered}$ | Type of operation and kind of business | Estabishments |  | Sales |  |  | Annual payroll |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{array}{r} 1982 \\ \text { (number) } \\ \hline \end{array}$ | $\begin{array}{r} 1977 \\ \text { (number) } \\ \hline \end{array}$ | $\begin{array}{r} 1982 \\ (\$ 1,000) \end{array}$ | $\begin{array}{r} 1977 \\ (\$ 1,000) \end{array}$ |  | $\begin{array}{r} 1982 \\ (\$ 1,000) \\ \hline \end{array}$ | $\left.\begin{array}{r} 1977 \\ \hline \end{array} \$ 1,000\right)$ | $\begin{aligned} & \text { Percent } \\ & \text { change } \\ & 197710 \\ & 1982 \\ & \hline \end{aligned}$ |
| 50 | Wholesale trade-Con. | 347241 | $\begin{array}{r}304 \\ 228 \\ 34 \\ \hline\end{array}$ | 858884189892 66048 | $\begin{array}{r} 430648 \\ 148049 \\ 56999 \end{array}$ | 99.428.3159 | 8995031122 |  | 86.643.6 |
|  | Durable goods-Con. |  |  |  |  |  |  |  |  |
| $\begin{aligned} & 508 \\ & 5086 \\ & 5087 \\ & \hline 0087 \end{aligned}$ | Machinery, equipment, and supplies-Con. <br> Professional equipment and supplies <br> Service establishment equipment and supplies Transportation equipment and supplies, except motor vehicles |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  | 8360 | 3933 | 112.6 |
| 509 | Miscellaneous durable goods <br> Scrap and waste materials <br> Jewelry, watches, diamonds and other precious stones <br> Durable goods, n.e.c. | 614312312726226 | $\begin{gathered} 573 \\ 344 \\ 65 \\ 164 \end{gathered}$ | $\begin{array}{r} 168393 \\ 555 \\ 106868 \\ 186596 \\ 485961 \end{array}$ | 109036065626170170363929 | $\begin{array}{r} 7.2 .2 \\ -15.3 \\ 80.5 \\ 33.5 \end{array}$ | $\begin{aligned} & 90663 \\ & 60 \\ & 706717 \\ & 77131 \\ & 22855 \end{aligned}$ | $\begin{array}{r} 83747 \\ 53682 \\ 6649 \\ 634416 \end{array}$ | 8.38.373.07.2-2.4 |
| 5093 <br> 5094 |  |  |  |  |  |  |  |  |  |
| 5094 5099 |  |  |  |  |  |  |  |  |  |
| 51 | Nondurable goods --------- | 4265 | 4296 | 25950378 | 16300546 | 59.2 | 1062491 | 676874 | 57.0 |
| 511 | Paper and paper products Printing and writing paper Stationery supplies Industrial and personal service paper | $\begin{array}{r} 405 \\ 56 \\ 226 \\ 123 \end{array}$ | $\begin{aligned} & 379 \\ & 39 \\ & 240 \\ & 100 \end{aligned}$ | 1064876359421307477397978 | $\begin{aligned} & 757167 \\ & 294955 \\ & 191872 \\ & 270340 \end{aligned}$ | $\begin{aligned} & 40.6 \\ & 21.9 \\ & 60.3 \\ & 47.2 \end{aligned}$ | $\begin{array}{r} 100135 \\ 25630 \\ 40376 \\ 34129 \end{array}$ | $\begin{aligned} & 62460 \\ & 19576 \\ & 25493 \\ & 17391 \end{aligned}$ | 60.330.958.496.2 |
| 5111 5112 |  |  |  |  |  |  |  |  |  |
| 5113 |  |  |  |  |  |  |  |  |  |
| 512 5122 | Drugs, drug proprietaries and druggists' sundries Drugs, drug proprietaries, and druggists' sundries $\qquad$ | 95 | 94 <br> 94 | 788118 788118 | $\begin{aligned} & 455458 \\ & 455458 \end{aligned}$ | 73.0 73.0 | $\begin{aligned} & 39058 \\ & 39 \quad 058 \end{aligned}$ | $\begin{aligned} & 20818 \\ & 20 \\ & 20 \end{aligned}$ | ${ }_{87.6}^{87.6}$ |
| 513 | Apparel, piece goods, and notions $\qquad$ <br> Piece goods (woven fabrics) <br> Notions and other dry goods <br> Men's and boys' clothing and furnishings <br> Women's, children's and infants' clothing and accessories. <br> Footwear $\qquad$ $\qquad$ | $\begin{array}{r} 150 \\ 50 \\ 15 \\ 45 \\ 27 \\ 13 \end{array}$ | $\begin{array}{r} 146 \\ 42 \\ 15 \\ 40 \end{array}$ | $\begin{array}{r} 353288 \\ 143466 \\ 7850 \\ 788450 \end{array}$ | $\begin{array}{r} 273729 \\ 108027 \\ 15321 \\ 55873 \end{array}$ | $\begin{gathered} 29.1 \\ .32 .8 \\ -52.7 \\ 58.3 \end{gathered}$ | $\begin{array}{r} 21104 \\ 7414 \\ 7588 \\ 5999 \end{array}$ | $\begin{array}{r} 18053 \\ 5138 \\ 1022 \\ 3207 \end{array}$ | 16.9-9.0-29.887.1 |
| 5133 <br> 5134 <br> 1 |  |  |  |  |  |  |  |  |  |
| 5136 |  |  |  |  |  |  |  |  |  |
| 5137 |  |  | 36 | 39935 | 52293 | -23.6 |  |  |  |
| 5139 |  |  | 13 | 74183 | 42215 | 75.7 | 4358 | 3337 | 30.6 |
| 514 | Groceries and related products $\qquad$ Groceries, general line Frozen foods Dairy products $\qquad$ <br> Poultry and poultry products <br> Confectionery $\qquad$ $\qquad$ | $\begin{array}{r} 1196 \\ 122 \\ 176 \\ 112 \\ 36 \\ 33 \end{array}$ | $\begin{array}{r} 1172 \\ 103 \\ 103 \\ 124 \\ 49 \\ 45 \end{array}$ | $\begin{array}{r} 9167636 \\ 2181014 \\ 1893974 \\ 568445 \\ 183327 \\ 267036 \end{array}$ | $\begin{array}{r} 5923574 \\ 1553326 \\ 245634 \\ 666378 \\ 207925 \\ 120103 \end{array}$ | $\begin{aligned} & 54.8 \\ & 40.4 \\ & 74.8 \\ & -14.7 \\ & -11.8 \\ & 122.3 \end{aligned}$ | $\begin{array}{r} 413633 \\ 96165 \\ 17775 \\ 26885 \\ 88811 \\ 16678 \end{array}$ | $\begin{array}{r} 242140 \\ 65387 \\ 9881 \\ 16890 \\ 9680 \\ 5889 \end{array}$ | 70.847.179.959.2-9.0186.1 |
| 5141 <br> 5142 <br> 1 |  |  |  |  |  |  |  |  |  |
| 5143 |  |  |  |  |  |  |  |  |  |
| 5144 |  |  |  |  |  |  |  |  |  |
| 5145 |  |  |  |  |  |  |  |  |  |
| 5146 | Fish and seafoods <br> Meats and meat products <br> Fresh fruits and vegetables <br> Groceries and related products, n.e.c. | $\begin{aligned} & 27 \\ & 180 \\ & 1727 \\ & 388 \end{aligned}$ | $\begin{aligned} & 38 \\ & 202 \\ & 189 \\ & 315 \end{aligned}$ | $\begin{array}{r} 67826 \\ 1302888 \\ 775888 \\ 3412698 \end{array}$ | $\begin{array}{r} 79388 \\ 993955 \\ 453060 \\ 1603805 \end{array}$ | $\begin{array}{r} -14.6 \\ 31.0 \\ 66.8 \end{array}$ |  | $\begin{array}{r} 5341 \\ 46731 \\ 22 \\ 2074 \\ 60 \\ 60127 \end{array}$ | -9.211.457.3157.6 |
| 5147 |  |  |  |  |  |  |  |  |  |
| 5148 5149 |  |  |  |  |  |  |  |  |  |
| 515 | Farm-product raw materials <br> Cotton <br> Grain <br> Livestock <br> Farm-product raw materials, n.e.c. | $\begin{array}{r} 259 \\ 20 \\ 200 \\ 40 \\ 18 \end{array}$ | $\begin{array}{r} 268 \\ 207 \\ 40 \\ 21 \end{array}$ |  |  | $\begin{array}{r} 67.7 \\ 6(0) \\ 68.0 \\ 62.06 \\ \text { (D) } \end{array}$ | $\begin{array}{rr} 33 & 139 \\ 27 & \text { (D) } \\ 27 & 799 \\ 3 & 239 \\ \text { (D) } \end{array}$ | $\begin{array}{r} 26360 \\ 21810 \\ 27723 \\ 1827 \end{array}$ | 25.7(D)27.518.9(D) |
| 5152 |  |  |  |  |  |  |  |  |  |
| 5154 |  |  |  |  |  |  |  |  |  |
| 5159 |  |  |  |  |  |  |  |  |  |
| 516 | Chemicals and allied productsChemicals and allied products $\qquad$ | $\begin{array}{r}325 \\ 325 \\ \hline\end{array}$ | 276276 | $\begin{aligned} & 2368110 \\ & 2368110 \end{aligned}$ | $\begin{aligned} & 1853816 \\ & 18538816 \end{aligned}$ | 27.7 | 7447574475 | 4876548765 | ${ }_{52.7}^{52.7}$ |
| 5161 |  |  |  |  |  |  |  |  |  |
| 517 | Petroleum and petroleum products <br> Petroleum buik stations and terminals Petroleum and petroleum products, except bulk stations and terminals | 534396138 | 654516 | $\begin{aligned} & 6293935 \\ & 4711629 \end{aligned}$ | $\begin{array}{ll} 3 & 153 \\ 2 & 8807 \\ 2 & 344 \end{array}$ | $(\mathrm{NC})$ | $\begin{array}{r}100358 \\ 73041 \\ \\ \hline 27\end{array}$ | $\begin{aligned} & 69973 \\ & 51429 \end{aligned}$ | $\stackrel{43.4}{(N C)}$ |
| 5171 5172 |  |  |  |  |  |  |  |  |  |
|  |  |  | 138 | 1582306 | 673463 | (NC) | 27317 | 18551 | (NC) |
| 518 | Beer, wine and distilled alcoholic beverages Beer and ale Wines and distilled alcoholic beverages | 301176125 | $\begin{aligned} & 343 \\ & 204 \\ & 139 \end{aligned}$ | $\begin{array}{r} 1691411 \\ \begin{array}{r} 620 \\ 805 \\ 871306 \end{array} \end{array}$ | $\begin{array}{r} 1230378 \\ 599841 \\ 630537 \end{array}$ | $\begin{aligned} & 37.5 \\ & 366.7 \\ & 38.2 \end{aligned}$ | $\begin{array}{r} 134357 \\ 101490 \\ 32867 \end{array}$ | $\begin{aligned} & 84787 \\ & 6595 \\ & 68826 \end{aligned}$ | 58.553.974.6 |
| 5181 |  |  |  |  |  |  |  |  |  |
| $\begin{aligned} & 519 \\ & 5191 \\ & 5194 \\ & 5198 \\ & 5199 \end{aligned}$ | Miscellaneous nondurable goods Farm supplies <br> Tobacco and tobacco products aints, varnishes, and supplies Nondurable goods, n.e.c. | $\begin{array}{r} 1000 \\ 382 \\ 78 \\ 116 \\ 424 \end{array}$ | $\begin{aligned} & 964 \\ & 370 \\ & 90 \\ & 913 \\ & 399 \end{aligned}$ |  | $\begin{array}{r} 1728356 \\ 406 \\ 521 \\ 520 \\ 227 \\ 573838 \\ 5731 \end{array}$ | $\begin{array}{r} 54.7 \\ 131.6 \\ 4.6 \\ 4.3 \\ 19.0 \\ 22.9 \end{array}$ | 14623246851285441583255005 | $\begin{array}{r} 103518 \\ 24587 \\ 20 \\ 2066 \\ 11419 \\ 46846 \end{array}$ | 41.390.638.138.617.4 |
|  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
|  |  | 10159 | 9813 | 27600625 | 19343993 | 42.7 | 2121069 | 1490858 | 42.3 |
| 50 |  | 6775 | 6394 | 12757165 | 10326853 | 23.5 | 1317275 | 970783 | 35.7 |
| ${ }_{5012}$ | Motor vehicles and automotive parts and supplies <br> Automobiles and other motor vehicles. <br> Automotive parts and supplies $\qquad$ <br> Tires and tubes $\qquad$ | $\begin{array}{r} 136 \\ \\ 147 \\ \\ \\ \hline 24 \end{array}$ | $\begin{array}{r} 1175 \\ 166 \\ \\ \\ \\ \hline 23 \end{array}$ | $\begin{aligned} & 2172636 \\ & 2651832 \\ & 1386270 \\ & 134534 \end{aligned}$ | $\begin{array}{r} 1577972 \\ 570003 \\ 926185 \\ 81784 \end{array}$ | $\begin{aligned} & 37.7 \\ & 14.4 \\ & 49.7 \\ & 64.5 \end{aligned}$ | $\begin{array}{r} 206417 \\ 43969 \\ 1530829 \\ 15966 \end{array}$ | $\begin{array}{r} 146473 \\ 33249 \\ 105557 \\ 7667 \end{array}$ | 40.932.245.022.2 |
| 5013 |  |  |  |  |  |  |  |  |  |
| 5014 |  |  |  |  |  |  |  |  |  |
|  | Furniture and home furnishings Furniture Home furnishings $\qquad$ | $\begin{array}{r} 202 \\ 91 \\ 111 \end{array}$ | 231110121 | $\begin{aligned} & 364358 \\ & 150125 \\ & 214 \\ & 233 \end{aligned}$ |  |  |  |  |  |
| 5021 |  |  |  |  | $\begin{aligned} & 123152 \\ & 167081 \end{aligned}$ | 21.9 28.2 | 16679 23410 | 12796 16973 | 30.3 37.9 |
|  |  |  |  |  |  | -9.1 |  |  |  |
| 5031 | Lumber, plywood and millwork -------- | 200 | 209 | 521823 | 58808 | -11.3 | 37738 | 38726 | -2.6 |
|  | Construction matenals, n.e.c. --------- | 307 | 272 |  |  | -6.0 |  |  |  |
| 504 | Sporting, recreational, photographic, and hobby goods, toys and supplies |  | 176 |  |  |  |  |  |  |
| 5041 |  | 168 91 | ${ }_{91} 17$ | ${ }_{122}^{238505}$ | 293 178 149 | -18.7 | ${ }_{11}^{22} 532$ | ${ }_{13}^{24} 688$ | -18.3 |
| 5042 | Toys and hobby goods and supplies ------ |  | 51 |  | 69145 | (D) |  | 6263 | (0) |
| 5043 | Photographic equipment and supplies ------------------------ |  | 34 |  |  | (D) | (D) |  |  |
|  | Metals and minerals, except petroleum ------------------1-1 |  |  | 2100628 |  |  |  |  |  |
| 5051 | Metals senvice centers and offices ------------------------------ ${ }_{\text {coul }}$ Coal and other minerals and ores | 335 15 | 327 21 | 1900468 200160 | 1605541 | -2.6 | $\begin{array}{r}138 \\ 2788 \\ \hline 788\end{array}$ | 101285 3713 | 36.7 -26.5 |
|  |  |  |  |  |  |  |  |  |  |
| 5063 |  | 309 | 305 | 677150 | 515938 | 31.2 | 80998 | 50802 | 59.4 |
|  | Electrical appliances, television and |  |  |  |  | 109.0 |  |  | 63.4 |
|  | Electronic parts and equipment | 148 | 151 | 205206 | 138105 | 48.6 | 22201 | 17039 | 30.3 |

Table 2. Comparative Statistics for the State: 1982 and 1977-Con.
[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A]


Table 2. Comparative Statistics for the State: 1982 and 1977-Con.
[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A]

| $\begin{gathered} \text { SIC } \\ \text { code } \end{gathered}$ | Type of operation and kind of business | Establishments |  | Sales |  |  | Annual payroll |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{array}{r} 1982 \\ \text { (number) } \end{array}$ | $\begin{array}{r} 1977 \\ \text { (number) } \end{array}$ | $\begin{array}{r} 1982 \\ (\$ 1,000) \\ \hline \end{array}$ | $\begin{array}{r} 1977 \\ (\$ 1,000) \end{array}$ | $\begin{aligned} & \text { Percent } \\ & \text { change } \\ & \text { cha7 to } \\ & 1982 \\ & \hline \end{aligned}$ | $\begin{array}{r} 1982 \\ (\$ 1,000) \end{array}$ | $(\$ 1,000)$ | Percen change 1977 to 1982 |
|  | Manufacturers' sales branches and sales offices -Con. | 11 | 114 |  |  | 2.8 |  | 31418 | -33 |
| 50 | Durable goods-Con. |  |  |  |  |  |  |  |  |
| 506 507 | Electrical goods $\qquad$ Hardware, and plumbing and heating equipment and |  |  | $\begin{array}{r}1070152 \\ \\ \\ \text { 200 } \\ \hline\end{array}$ | 1040718 10558 |  | 44585 |  |  |
| 508 | Mupplies---------------------------------------------------- |  | $\begin{array}{r} 44 \\ 347 \\ 12 \end{array}$ | $\begin{array}{r} 220753 \\ 3353322 \\ \\ \\ \text { (D) } \end{array}$ | $\begin{array}{r} 195583 \\ 2819675 \\ 74035 \end{array}$ | $\begin{gathered} 12.9 \\ \text { 18.9 } \\ \text { (D) } \end{gathered}$ | $\begin{array}{r} 7691 \\ 276641 \\ \\ \hline \end{array}$ | $\begin{array}{r} 7953 \\ 185818 \\ 2976 \end{array}$ | -3.348.9(D) |
| 509 | Miscellaneous durable goods ---------------------------------- |  |  |  |  |  |  |  |  |
| 51 | Nondurable goods . | 509 | 533 | 8662159 | 5505741 | 57.3 | 208966 | 120377 | 73.6 |
| 511 | Paper and paper products | 5037193 | 73911130 | 212915 | $\begin{array}{r} \text { (D) } \\ 78 \text { (D) } \\ \hline 479 \end{array}$ | $\begin{array}{r} \text { (D) } \\ \text { (D) } \\ \hline 8.38 .9 \end{array}$ | 15291 | $\begin{array}{r} \text { (D) } \\ 6 \\ 6 \\ 6 \end{array}$ |  |
| 512 513 |  |  |  |  |  |  | 3 ${ }^{\text {(D) }}$ |  |  |
| 514 | Groceries and related products |  | 130 | 2350666 | 1260340 | 86.5 | 104556 | 39690 |  |
| 515 | Farm-product raw materials -------- |  |  |  |  |  |  |  |  |
| 516 | Chemicals and allied products | 657475112 | $\begin{array}{r} 57 \\ 121 \\ 24 \\ 108 \end{array}$ | $\begin{array}{r} 1712349 \\ 3375561 \\ \text { (D) } \\ 745257 \end{array}$ | $\begin{array}{r} 1419274 \\ 1895467 \\ 1071 \\ 311078 \end{array}$ | $\begin{array}{r} 20.6 \\ 78.1 \\ \text { (D) } \\ 1306 \end{array}$ | $\begin{array}{r} 28 \\ 289 \\ 22 \\ 229 \\ \hline 107 \end{array}$ | $\begin{array}{ll} 22302 \\ 19341 \\ & 341 \end{array}$ | $\begin{array}{r} 28.0 \\ 15.8 \\ \\ \hline 10.8 \end{array}$ |
| 517 | Petroum and petroleum products ------------------------------ Beer, wine and distilled alcoholic beverages |  |  |  |  |  |  |  |  |
| 519 | Miscellaneous nondurable goods ----------- |  |  |  |  |  | 26672 | 11539 |  |
|  | Agents, brokers, and commission merchants -.- | 1526 | 1426 | 7029892 | 5441524 | 29.2 | 181830 | 134249 | 35.4 |
| 50 | Durable goods | 1154 | 1082 | 4585133 | 3663859 | 25.1 | 132099 | 97827 | 35.0 |
| 501 | Motor vehicles and automotive parts and supplies Furniture and home furnishings | $\begin{array}{r} 287 \\ 62 \\ 38 \end{array}$ | $\begin{array}{r} 258 \\ 62 \\ 36 \end{array}$ | $\begin{array}{r} 2137117 \\ 166561 \\ 91938 \end{array}$ | $\begin{array}{r} 1835817 \\ 158230 \\ 63935 \end{array}$ | $\begin{gathered} 16.4 \\ 5.3 \\ 43.8 \end{gathered}$ | $\begin{array}{r} 45930 \\ 4552 \\ 2015 \end{array}$ | $\begin{array}{r} 36550 \\ 4850 \\ 4876 \end{array}$ | 25.7-5.37.4 |
| 503 | Lumber and other construction matenals --------------------- |  |  |  |  |  |  |  |  |
| 504 | Sporting, recreational, photographic, and hobby goods, toys and supplies | 3775 | ${ }_{93}^{29}$ | $\begin{aligned} & 368569 \\ & \hline \end{aligned}$ | $\begin{array}{r} 87268 \\ 294 \\ \hline 18 \end{array}$ | -(D) | $\begin{aligned} & \text { (D) } \\ & 7349 \end{aligned}$ | $\begin{aligned} & 2624 \\ & 6592 \end{aligned}$ | 11.5) |
| 505 | Metals and minerals, except petroleum ----------------------------- |  |  |  |  |  |  |  |  |
| 506 |  | 133 | 135 | 427768 | 380667 | 12.4 | 14041 | 11666 | 26.0 |
| 507 | Hardware, and plumbing and heating equipment and |  |  |  |  |  |  |  |  |
| 508 | Machinery, equipment, and supplies---------------------- | $\begin{aligned} & 88 \\ & 329 \\ & 329 \end{aligned}$ | $\begin{array}{r}98 \\ 313 \\ 58 \\ \hline\end{array}$ | $\begin{array}{r} 259897 \\ 837 \\ 851 \\ \text { (D) } \\ \text { (1) } \end{array}$ | $\begin{array}{r}207687 \\ 537 \\ 98573 \\ \hline 573\end{array}$ | 25.155.7(D) | $\begin{array}{r} 10354 \\ 38298 \\ \\ \\ \\ \text { (D) } \end{array}$ | $\begin{array}{r} 8219 \\ 23 \\ 2063 \\ 2432 \end{array}$ |  |
| 509 | Miscellaneous durable goods .---------- |  |  |  |  |  |  |  | (D) |
| 51 | Nondurable goods .- | 372 | 344 | 2444759 | 1777665 | 37.5 | 49731 | 36422 | 36.5 |
| 511 |  | $\begin{array}{r} 37 \\ 68 \\ 38 \\ 145 \\ 26 \end{array}$ | 237281362424 | $\begin{array}{r} 80325 \\ 101 \\ 13909 \\ 1533712 \\ 318328 \end{array}$ | $\begin{array}{r} \text { (D) } \\ 78161 \\ 1009030 \\ 109996 \end{array}$ | $\begin{gathered} \text { (D) } \\ \text { (D) } \\ 78.0 \\ 55.0 \\ 54.6 \end{gathered}$ | $\begin{array}{r} 4006 \\ (D) \\ 34426 \\ 28434 \\ 2531 \end{array}$ | $\begin{array}{r} \text { (D) } \\ 1771 \\ 1731 \\ 19834 \\ 1522 \end{array}$ | $\begin{array}{r} \text { (D) } \\ \text { (D) } \\ 97.9 \\ \hline 43.3 \\ 66.3 \end{array}$ |
| 512 513 | Drugs, drug propnetanes and druggists' sundries --------------------------- |  |  |  |  |  |  |  |  |
| 514 | Groceries and related products .--------------------------------- |  |  |  |  |  |  |  |  |
| 515 | Farm-product raw materials ------------------------------------- |  |  |  |  |  |  |  |  |
| 516 | Chemicals and allied products ----------------------------- | $\begin{aligned} & 48 \\ & 11 \\ & 3 \\ & 58 \end{aligned}$ | $\begin{array}{r} 48 \\ 10 \\ 6 \\ 62 \\ \hline \end{array}$ | $\begin{array}{r} 196962 \\ 22135 \\ 110783 \\ 107 \\ \hline \end{array}$ | $\begin{array}{r} 166876 \\ 8619 \\ 806 \\ 209158 \\ 209 \end{array}$ | $\begin{array}{r} 18.0 \\ 15.8 \\ (D) \\ -47.0 \\ \hline \end{array}$ | $\begin{array}{r} 5651 \\ 717 \\ \text { (D) } \\ 4031 \end{array}$ | $\begin{array}{r} 4235 \\ 327 \\ 36710 \\ 5675 \end{array}$ | $\begin{array}{r} 33.4 \\ 1193 \\ \text { (D) } \\ -29.0 \end{array}$ |
| 517 | Petroleum and petroleum products ----------------------1-1 |  |  |  |  |  |  |  |  |
| 518 | Beer, wine and distilled alcoholic beverages --------------- |  |  |  |  |  |  |  |  |
|  | Miscellaneous nondurable goods -- |  |  |  |  |  |  |  |  |

Table 3. Selected Ratios for the State: 1982
[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A]

| SIC code | Type of operation and kind of business | Sales |  | Annual payroll |  | Employees per establishment ${ }^{1}$ (number) | Operating expenses as percent of sales | End-of-1982 inventories as percent of sales |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Per establishment (dollars) | $\begin{array}{r} \text { Per } \\ \text { employeer } \\ \text { (dollars) } \end{array}$ | $\begin{aligned} & \text { Per } \\ & \text { employee }{ }^{1} \\ & \text { (dollars) } \end{aligned}$ | As percent of operating expenses |  |  |  |
|  | Wholesale trade --------------------------------- | 4600799 | 408281 | 20762 | 49.0 | 11 | 10.4 | 6.4 |
| 50 | Durable goods | 3876277 | 365581 | 21368 | 50.2 | 11 | 11.6 | 8.0 |
| $\begin{aligned} & 501 \\ & 5012 \\ & 5013 \\ & 5014 \end{aligned}$ | Motor vehicles and automotive parts and supplies Automobiles and other motor vehicles $\qquad$ Automotive parts and supplies. $\qquad$ Tires and tubes $\qquad$ | $\begin{array}{r}7545689 \\ 31972376 \\ 3529863 \\ 3797827 \\ \hline\end{array}$ | 696808 2083241 346260 446479 | 21675 23633 21307 19030 | 52.4 49.8 53.8 47.2 | 11 15 10 9 | 11.6 5.9 2.3 11.5 9.0 | 5.8 3.8 3.2 9.8 7.6 |
| $\begin{aligned} & 502 \\ & 5021 \\ & 5023 \end{aligned}$ | Furniture and home furnishings $\qquad$ <br> Furniture <br> Home furnishings $\qquad$ | 2717273 1936456 3503438 | $\begin{aligned} & 261293 \\ & 235255 \\ & 278444 \end{aligned}$ | 19005 20884 17766 | 50.9 54.3 48.5 | 10 8 13 | 14.3 16.3 13.2 | 6.0 3.8 7.2 |
| $\begin{aligned} & 503 \\ & 5031 \\ & 5039 \end{aligned}$ | Lumber and other construction materials $\qquad$ Lumber, plywood and millwork $\qquad$ Construction materials, n.e.c. $\qquad$ | 2427048 <br> 3 <br> 3 <br> 1 <br> 865 <br> 6464 <br> 646 | 301932 353547 259940 | 21046 21900 20351 | 44.4 42.5 46.2 | 8 9 7 | 15.7 14.6 16.9 | 10.2 10.1 10.3 |
| 504 | Sporting, recreational, photographic, and hobby goods, toys and supplies | 2608624 | 292441 | 18413 | 42.2 |  | 14.9 |  |
| 5041 |  | 2316760 | 309072 | 17058 | 35.0 | 7 | 15.8 | 15.7 |
| 5042 | Toys and hobby goods and supplies -------- | 2608961 | 294374 | 15639 | 43.8 | 9 | 12.1 | 7.7 |
| 5043 | Photographic equipment and supplies | 3469561 | 262943 | 23000 | 55.0 | 13 | 15.9 | 4.4 |
| 505 5051 | Metals and minerals, except petroleum $\qquad$ <br> Metals service centers and offices $\qquad$ | 12099395 12134135 11 | 817946 800181 | 26555 26523 | 46.2 | 15 15 | 7.0 | 6.8 6.9 |
| 5052 |  | 11263900 | 1925453 | 28581 | 22.3 | 6 | 6.7 | 4.0 |
| 506 | Electrical goods .------------------1. | 3535009 | 322760 | 21688 | 50.7 | 11 | 13.2 | 8.3 |
| 5063 | Electrical apparatus and equipment ------------------1-1 | 3326380 | 291619 | 22536 | 56.2 | 11 | 13.8 | 7.1 |
| 5064 | Electrical appliances, television and radio sets --------- | 7571960 | 508489 | 22254 | 36.4 | 15 | 12.0 | 12.9 |
| 5065 | Electronic parts and equipment ------------------------ | 2125973 | 258328 | 18813 | 53.5 | 8 | 13.6 | 5.0 |

[^6]Table 3. Selected Ratios for the State: 1982-Con.
[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A]

| $\begin{aligned} & \text { SIC } \\ & \text { code } \end{aligned}$ | Type of operation and kind of business | Sales |  | Annual payroll |  | Employees per establishment ${ }^{1}$ (number) | Operating expenses as percent of sales | End-of-1982 inventories as percent of sales |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Per establishment (dollars) | Per employee ${ }^{1}$ (doliars) | Per employee ${ }^{1}$ (doliars) | As percent of operating expenses |  |  |  |
|  | Wholesale trade-Con. |  |  |  |  |  |  |  |
| 50 | Durable goods-Con. |  |  |  |  |  |  |  |
| 507 | Hardware, and plumbing and heating equipment and |  |  |  |  |  |  |  |
| 5072 | supplies ----- | 1760252 1945607 | 187664 | 19234 18672 | 51.2 51.7 | 10 | 18.7 19.2 | 13.0 14.6 |
| 5074 | Plumbing and heating equipment and supplies (hydronics) | 1662620 | 212396 | 18968 | 51.7 | 8 | 17.3 | 12.3 |
| 5075 | Warm air heating and air conditioning equipment and supplies | 1774225 | 218198 | 20781 | 48.9 | 8 | 19.5 | 10.7 |
| 5078 |  | 1328639 | 147172 | 19206 | 53.7 | 9 | 24.3 | 20.3 |
| 508 | Machinery, equipment, and supplies.. | 2395561 | 215323 | 21482 | 52.3 | 11 | 19.1 | 10.6 |
| 5081 | Commercial machines and equipment | 3375720 | 191907 | 23994 | 53.3 | 18 | 23.4 | 8.4 |
| 5082 | Construction and mining machinery and equipment ----- | 2508375 | 207794 | 21566 | 47.6 | 12 | 21.8 | 26.0 |
| 5083 | Farm and garden machinery and equipment ----------- | 1602831 | 190243 | 16449 | 49.6 | ¢ | 17.4 | 30.4 |
| 5084 | Industrial machinery and equipment ------------------- | 2211725 | 239385 | 22629 | 53.0 | 9 | 17.8 | 8.5 |
| 5085 | Industrial supplies -------------------------------------- | 2792865 | 303239 | 20463 | 52.2 | 9 | 12.9 | 6.1 |
| 5086 5087 | Professional equipment and supplies $\qquad$ Service establishment equipment and supplies | $\begin{array}{r} 2475170 \\ 787934 \end{array}$ | $\begin{aligned} & 191630 \\ & 101384 \end{aligned}$ | 20069 <br> 16616 | 51.7 52.5 | 13 8 | 20.3 31.2 | 9.9 |
| 5087 5088 | Service establishment equipment and supplies $\qquad$ Transportation equipment and supplies, except motor | $787934$ | $101384$ | 16616 | 52.5 | 8 | 31.2 | 11.2 |
|  |  | 1693538 | 141734 | 17940 | 43.7 | 12 | 29.0 | 19.5 |
| 509 | Miscellaneous durable goods . | 1902920 | 220701 | 17126 | 42.6 | 9 | 18.2 | 7.4 |
| 5093 | Scrap and waste materials ------------------------- | 1781433 | 158893 | 17346 | 42.3 | 11 | 25.8 | 10.3 |
| 5094 | Jewelry, watches, diamonds and other precious stones - | 1666118 | 234057 | 13181 | 36.7 | 7 | 15.3 | 10.7 |
| 5099 | Durable goods, n.e.c. ---------------------------------- | 2150270 | 387220 | 18211 | 45.7 | 6 | 10.3 | 3.2 |
| 51 | Nondurable goods | 6084497 | 481678 | 19721 | 46.8 | 13 | 8.7 | 4.3 |
| 511 | Paper and paper products-- | 2629323 | 212084 | 19943 | 54.5 | 12 | 17.3 | 6.8 |
| 5111 | Printing and writing paper | 6418232 | 360864 | 25733 | 57.0 | 18 | 12.5 | 5.8 |
| 5112 5113 | Stationery supplies ----------------------------------- | 13360518 3235593 | 127690 | 16767 | 53.9 53.4 | 11 13 | 24.3 | 8.3 |
|  |  |  |  |  |  |  |  |  |
| $\begin{aligned} & 512 \\ & 5122 \end{aligned}$ | Drugs, drug proprietaries and druggists' sundries $\qquad$ Drugs, drug proprietaries, and druggists' sundries $\qquad$ | $\begin{array}{lll} 8 & 295 & 979 \\ 8 & 295 & 979 \end{array}$ | $\begin{aligned} & 388618 \\ & 388618 \end{aligned}$ | 19259 19259 | 51.1 51.1 | 21 21 | 9.7 | 9.2 |
| 513 | Apparel, piece goods, and notions | 2355253 | 345008 | 20609 | 43.4 | 7 | 13.8 | 6.2 |
| 5133 |  | 2869320 | 483051 | 24044 | 48.4 | 6 | 10.3 | 4.9 |
| 5134 | Notions and other dry goods --------.-- | -483 333 | 129464 | 13536 | 44.1 | 4 | 23.7 | 6.3 |
| 5136 | Men's and boys' clothing and furnishings | 1965644 | 279035 | 18924 | 40.9 | 7 | 16.6 | 7.3 |
| 5137 | Women's, children's and infants' clothing and accessories | 1479074 | 218224 | 15563 | 45.0 | 7 | 15.8 | 4.2 |
| 5139 |  | 5706385 | 433819 | 25485 | 38.9 | 13 | 15.1 | 8.4 |
| 514 | Groceries and related products | 7665247 | 447638 | 20197 | 49.8 | 17 | 9.1 | 3.0 |
| 5141 | Groceries, general line -------------------------------------- | 17877164 | 504748 | 22255 | 57.9 | 35 | 7.6 | 5.2 |
| 5142 | Frozen foods | 5649658 | 438137 | 18138 | 41.7 | 13 | 9.9 | 4.0 |
| 5143 | Dairy products | 5075402 | 439973 | 20809 | 48.7 | 12 | 9.7 | 1.5 |
| 5144 | Poultry and poultry products | 5092417 | 302021 | 14516 | 45.1 | 17 | 10.6 | 1.9 |
| 5145 | Confectionery --------- | 3217301 | 337167 | 21058 | 51.0 | 10 | 12.3 | 1.7 |
| 5146 | Fish and seafoods --.- | 2512074 | 215321 | 16927 | 44.6 | 12 | 17.6 | 5.8 |
| 5147 | Meats and meat products | 7233822 | 468040 | 18720 | 48.2 | 15 | 8.3 | 2.9 |
| 5148 | Fresh fruits and vegetables | 4394349 | 362334 | 16799 | 44.6 | 12 | 10.4 | 1.3 |
| 5149 | Groceries and related products, n.e.c. | 8795613 | 467173 | 21200 | 49.0 | 19 | 9.3 | 2.3 |
| 515 | Farm-product raw materials | 5983293 | 681774 | 14579 | 35.9 | 9 | 6.0 | 4.1 |
| 5152 | Cotton ---- | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 5153 <br> 5154 | Grain ---------- | 5062000 | 636329 | 17473 | 35.4 | 8 | 7.8 | 5.9 |
| 5154 5159 |  | 11732175 | 820432 | 5663 | 43.7 | 14 | 1.6 | . 3 |
|  | Fam-product raw materials, n.e.c. |  |  | (D) | (D) | (D) | (D) | (D) |
| 516 | Chemicals and allied products -- | 7286492 | 779496 | 24514 | 41.8 | 9 | 7.5 | 1.8 |
| 5161 | Chemicals and allied products | 7286492 | 779496 | 24514 | 41.8 | 9 | 7.5 | 1.8 |
| 517 | Petroleum and petroleum products .- | 11786395 | 1010912 | 16119 | 38.4 | 12 | 4.2 | 4.8 |
| 5171 5172 |  | 11898053 | 1029864 | 15965 | 38.4 | 12 | 4.0 | 5.7 |
|  | Petroleum and petroleum products, except buik stations and terminals $\qquad$ | 11465986 | 958392 | 16546 | 38.3 | 12 | 4.5 | 2.4 |
| 518 | Beer, wine and distilled alcoholic beverages .------------ | 5619306 | 315562 | 25067 | 50.2 | 18 | 15.8 | 6.3 |
| 5181 5182 |  | 4659688 | 213959 | 26478 | 51.0 | 22 | 24.3 | 6.1 |
|  | Wines and distilled alcoholic beverages --------------- | 6970448 | 570600 | 21524 | 47.8 | 12 | 7.9 | 6.5 |
| 519 | Miscellaneous nondurable goods | 2673331 | 317309 | 17357 | 44.2 | 8 | 12.4 | 5.7 |
| 5191 | Farm supplies -------------- | 2461435 | 362898 | 18082 | 41.7 | 7 | 11.9 | 6.5 |
| 5194 | Tobacco and tobacco products | 9703628 | 494695 | 18656 | 51.9 | 20 | 7.3 | 4.9 |
| 5198 | Paints, varnishes, and supplies | 2337328 | 309509 | 18073 | 35.2 | 8 | 16.6 | 4.6 |
| 5199 | Nondurable goods, n.e.c. --------------------------- | 1662854 | 205674 | 16046 | 46.2 | 8 | 16.9 | 5.8 |
|  | Merchant wholesalers .-------------------------- | 2716864 | 247855 | 19047 | 47.8 | 11 | 16.1 | 10.9 |
| 50 | Durable goods ---------------------------------------------- | 1882976 | 185594 | 19164 | 48.0 | 10 | 21.5 | 17.1 |
| 501 | Motor vehicles and autornotive parts and supplies .------- | 1912532 | 190666 |  | 50.0 | 10 | 19.0 | 23.1 |
| 5012 | Automobiles and other motor vehicles ----------------- | 4434231 | 307178 | 20721 | 56.3 | 14 | 12.0 | 20.6 |
| 5013 5014 | Automotive parts and supplies --------------- | 1500292 | 158667 | 17521 | 48.9 | 9 | 22.6 | 25.1 |
| 5014 |  | 2069754 | 250996 | 17474 | 42.9 | 8 | 16.2 | 15.1 |
| 502 | Furniture and home furnishings .- | 1803752 | 158693 | 17460 | 48.0 | 11 | 22.9 | 11.3 |
| 5021 | Furniture .------ | 1649725 | 172162 | 19127 | 50.2 | 10 | 22.1 | 6.6 |
| 5023 |  | 1930027 | 150445 | 16440 | 46.6 | 13 | 23.4 | 14.6 |
| 503 | Lumber and other construction materials .--------------- | 1782635 |  |  |  |  |  |  |
| 5031 5039 | Lumber, plywood and millwork | 12609115 1244212 | 294649 175862 | 21309 19256 | 48.8 44.9 | 9 | 14.8 24.4 | 9.6 10.4 |

[^7]Table 3. Selected Ratios for the State: 1982-Con.
[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A]

\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{SIC code} \& \multirow[b]{2}{*}{Type of operation and kind of business} \& \multicolumn{2}{|c|}{Sales} \& \multicolumn{2}{|l|}{Annual payroll} \& \multirow[b]{2}{*}{Employees per establishment \({ }^{1}\) (number)} \& \multirow[b]{2}{*}{Operating expenses as percent of sales} \& \multirow[b]{2}{*}{End-of-1982 inventories as percen of sales} \\
\hline \& \& Per establishment (dollars) \& Per
employee
(dollars) \& employee \({ }^{1}\) (dollars) \& As percent of operating expenses \& \& \& \\
\hline \& Merchant wholesalers-Con. \& \& \& \& \& \& \& \\
\hline 50 \& Durable goods-Con. \& \& \& \& \& \& \& \\
\hline 504 \& Sporting, recreational, photographic, and hobby goods, toys and supplies \(\qquad\) \& 1419673 \& 164486 \& 15559 \& 37.7 \& 9 \& 25.1 \& \\
\hline 5041 \&  \& 1345231 \& 170734 \& 15805 \& 31.7 \& 8 \& 29.2 \& 30.2 \\
\hline 5042 \& Toys and hobby goods and supplies .---------------- \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \\
\hline 5043 \& Photographic equipment and supplies ---------------- \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \\
\hline 505 \& Metals and minerals, except petroleum .- \& 6001794 \& 349930 \& 23524 \& 42.6 \& 17 \& 15.8 \& 16.9 \\
\hline 5051 \& Metals service centers and offices .-------------- \& 5673039 \& 321840 \& 23453 \& 43.6 \& 18 \& 16.7 \& 18.2 \\
\hline 5052 \&  \& 13344000 \& 2042449 \& 27837 \& 20.0 \& 7 \& 6.8 \& 4.6 \\
\hline 506 \& Electrical goods.. \& 2353979 \& 201337 \& 20286 \& 50.0 \& 12 \& 20.1 \& 13.9 \\
\hline 5063 \& Electrical apparatus and equipment ----------------1-1 \& 2191424 \& 177543 \& 21237 \& 55.3 \& 12 \& 21.6 \& 14.5 \\
\hline 5064 \& Electrical appliances, television and radio sets -------- \& 4932813
138657 \& 354369 \& 22012
16 \& 36.8 \& 14 \& 16.9 \& 14.4 \\
\hline 5065 \& Electronic parts and equipment ----------------------1-1 \& 1386527 \& 150665 \& 16300 \& 51.1 \& 9 \& 21.2 \& 10.8 \\
\hline 507 \& Hardware, and plumbing and heating equipment and \& \& \& \& \& \& \& \\
\hline \& supplies ----------------------------------------------- \& 1315781 \& 142880 \& 18552 \& 50.5 \& 9 \& 25.7 \& 19.5 \\
\hline \[
\begin{aligned}
\& 5072 \\
\& 5074
\end{aligned}
\] \&  \& 1496617 \& 133700 \& 17987 \& 50.8 \& 11 \& 26.5 \& 21.7 \\
\hline \&  \& 1208567 \& 144808 \& 18864 \& 51.8 \& 8 \& 25.1 \& 18.7 \\
\hline 5075 \& Warm air heating and air conditioning equipment and supplies \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \\
\hline 5078 \& Refrigeration equipment and supplies ---------------------- \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \\
\hline 508
5081 \& Machinery, equipment, and supplies .----------------- \& 1510088
1585546 \& 153502
166829 \& \begin{tabular}{l}
19123 \\
18981 \\
\hline 18
\end{tabular} \& 49.9
46.6 \& 10 \& 25.0
24.4 \& 17.3 \\
\hline 5082 \& Construction and mining machinery and equipment ------- \& 1970594 \& 154526 \& 21426 \& 47.8 \& 13 \& 29.0 \& 34.9 \\
\hline 5083 \& Farm and garden machinery and equipment ----------- \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \\
\hline 5084 \& Industrial machinery and equipment -- \& 1532233 \& 162823 \& 21147 \& 51.6 \& 9 \& 25.2 \& 14.2 \\
\hline 5085 \& Industrial supplies -------------------------------------- \& 1542079 \& 150592 \& 19334 \& 51.5 \& 10 \& 24.9 \& 13.4 \\
\hline 5086 \& Professional equipment and supplies ------------- \& 2050816 \& 156040 \& 18644 \& 50.3 \& 13 \& 23.7 \& 12.0 \\
\hline 5087 \& Service establishment equipment and supplies --------- \& 741680 \& 95323 \& 16799 \& 52.9 \& 8 \& 33.3 \& 11.9 \\
\hline 5088 \& Transportation equipment and supplies, except motor vehicles \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \\
\hline 509 \& Miscellaneous durable goods .----------------------- \& 1483688 \& 162183 \& 16692 \& 42.0 \& 9 \& 24.5 \& 11.4 \\
\hline 5093 \&  \& 1707707 \& 150949 \& 17490 \& 42.3 \& 11 \& 27.4 \& 11.2 \\
\hline 5094 \& Jewelry, watches, diamonds and other precious stones - \& 1583739 \& 209345
179758 \& 12693 \& 36.1
44.5 \& 8 \& 16.8 \& 12.3 \\
\hline 5099 \&  \& 959136 \& 179758 \& 15898 \& 44.5 \& 5 \& 19.9 \& 11.3 \\
\hline 51 \& Nondurable goods \& 4386365 \& 348266 \& 18859 \& 47.3 \& 13 \& 11.4 \& 5.6 \\
\hline 511
5111 \& Paper and paper products.-- \& \(\begin{array}{lll}2 \& 426528 \\ 7 \& 194 \& 217\end{array}\) \& 182895
350937 \& \begin{tabular}{l}
19160 \\
25550 \\
\hline 5
\end{tabular} \& 54.6
57.3 \& 13 \& 19.2
12.7 \& 8.8 \\
\hline 5112 \& Stationery supplies ------ \& 1036813 \& 91557 \& 15244 \& 52.1 \& 11 \& 31.9 \& 13.4 \\
\hline 5113 \& Industrial and personal service paper- \& 2800022 \& 207409 \& 20845 \& 55.2 \& 14 \& 18.2 \& 8.6 \\
\hline 512 \& Drugs, drug proprietanies and druggists' sundries \& 8090384 \& 381664 \& 18574 \& 50.4 \& 21 \& 9.7 \& 9.9 \\
\hline 5122 \& Drugs, drug proprietaries, and druggists' sundries \& 8090384 \& 381664 \& 18574 \& 50.4 \& 21 \& 9.7 \& 9.9 \\
\hline 513 \& Apparel, piece goods, and notions .------------------1- \& 1583324 \& 215348 \& 18237 \& 41.5 \& 7 \& 20.4 \& 10.8 \\
\hline 5133 \&  \& 1853636 \& 258101 \& 21840 \& 47.4 \& 7 \& 17.9 \& 11.6 \\
\hline 5134 \&  \& 1767 (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \\
\hline 5136 \& Men's and boys' clothing and furnishings -------------- \& 1767529 \& 216173 \& 18453 \& 39.0 \& 8 \& 21.9 \& 10.3 \\
\hline 5137 \& Women's, children's and infants' clothing and accessories \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \\
\hline 5139 \& Footwear ------------- \& 3144143 \& 189733 \& 16060 \& 36.8 \& 17 \& 23.0 \& 12.4 \\
\hline 514 \& Groceries and related products ---------------------1-1- \& 6157643 \& 365497 \& 19415 \& 50.6 \& 17 \& 10.5 \& 4.6 \\
\hline 5141 \& Groceries, general line ..-...- \& 19192608 \& 468820 \& 22555 \& 57.7 \& 41 \& 8.3 \& 6.0 \\
\hline 5142 \& Frozen foods - \& 5242535 \& 321124 \& 17269 \& 42.3 \& 16 \& 12.7 \& 5.1 \\
\hline 5143 \& Dairy products \& 3719770 \& 309388 \& 20611 \& 50.7 \& 12 \& 13.1 \& 2.5 \\
\hline 5144 \& Poultry and poultry products \& 5092417 \& 302021 \& 14516 \& 45.1 \& 17 \& 10.6 \& 1.9 \\
\hline 5145 \& Confectionery ------------ \& 1270060 \& 227609 \& 15039 \& 47.3 \& 6 \& 14.0 \& 4.0 \\
\hline 5146 \& Fish and seafoods ---------------------------------- \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \\
\hline 5147 \&  \& 6853782 \& 444526 \& 18739 \& 48.2 \& 15 \& 8.7 \& 3.3 \\
\hline 5148 \& Fresh fruits and vegetables ------------------------- \& 3519365 \& 291722 \& 16602 \& 43.6 \& (D) \& 13.0 \& (1.7) \\
\hline 5149 \& Groceries and related products, n.e.c. - \& (D) \& (D) \& \& (D) \& (D) \& (D) \& (D) \\
\hline 515 \& Farm-product raw materials .--------------------------- \& 5284742 \& 689829 \& 17147 \& 35.4 \& 8 \& 7.0 \& 5.2 \\
\hline 5152 \&  \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \\
\hline 5153 \& Grain ----- \& 8048 (D) \& 1290 (D) \& \({ }_{9}\) (D) \& (D) \& (D) \& (D) \& (D) \\
\hline 5154
5159 \&  \& 8048143

(D) \& 1290160 \& 9977

(D) \& 39.8
(D) \& (D) \& 1.9
(D) \& ( ${ }^{7}$ <br>
\hline 516 \& Chemicals and allied products .---------------------1-1- \& 2164146 \& 251397 \& 22074 \& 40.9 \& 9 \& 21.5 \& 7.9 <br>
\hline 5161 \&  \& 2164146 \& 251397 \& 22074 \& 40.9 \& 9 \& 21.5 \& 7.9 <br>
\hline 517 \& Petroleum and petroleum products .------------------ \& 6450421 \& 537136 \& 14326 \& 38.0 \& 12 \& 7.0 \& 3.0 <br>
\hline 5171 \& Petroleum bulk stations and terminals ----------------1-1 \& 4848627 \& 412032 \& 13871 \& 37.8 \& 12 \& 8.9 \& 3.4 <br>
\hline 5172 \& Petroleum and petroleum products, except bulk stations and terminals \& 10743754 \& 848924 \& 15460 \& 38.3 \& 13 \& 4.8 \& 2.5 <br>
\hline 518 \& Beer, wine and distilled alcoholic beverages .----------- \& 5197509 \& 290902 \& \& 52.0 \& 18 \& 16.5 \& <br>
\hline 5181 \&  \& \& \& \& (D) \& (D) \& (D) \& (D) <br>
\hline 5182 \& Wines and distilled alcoholic beverages ----------------------- \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) \& (D) <br>
\hline 519 \& Miscellaneous nondurable goods --------------------- \& 2189507 \& 255417 \& 16237 \& 45.4 \& 9 \& 14.0 \& 7.7 <br>

\hline 5191 \&  \& $$
1615455
$$ \& \[

259405
\] \& 16086 \& 40.3 \& ${ }^{6}$ \& 15.4 \& 10.5 <br>

\hline 5194 \&  \& (D) \& 101 (D) \& 15 (D) \& (D) \& (D) \& (D)
32.2 \& (D) <br>
\hline 5198
5199 \&  \& 782507 \& 101015 \& 15945
(D) \& 49.1 \& (D) \& 32.2
(D) \& 14.0
(D) <br>
\hline
\end{tabular}

[^8]Table 3. Selected Ratios for the State: 1982-Con.
[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A]

| $\begin{aligned} & \text { SIC } \\ & \text { code } \end{aligned}$ | Type of operation and kind of business | Sales |  | Annual payroll |  | Employees per establishment ${ }^{1}$ (number) | Operating expenses as percent of sales | End-of-1982 inventories as percent of sales |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Per establishment (dollars) | Per employee ${ }^{1}$ (dollars) | Per employee ${ }^{1}$ (dollars) | As percent of operating expenses |  |  |  |
|  | Manufacturers' sales branches and sales offices. $\qquad$ | 19159256 | 906302 | 26583 | 51.5 | 21 | 5.7 | 3.1 |
| 50 | Durable goods | 20513173 | 862618 | 27658 | 55.5 | 24 | 5.8 | 3.1 |
| 501 | Motor vehicles and automotive parts and supplies -------- | 78180440 | 1959895 | 28379 | 55.9 | 40 | 2.6 | 2.2 |
| 502 | Furniture and home furnishings .----------------------------- | 9146276 | 477914 | 23903 | 62.1 | 19 | 8.1 | 2.1 |
| 503 | Lumber and other construction materials ---------------- | 8482741 | 601139 | 25930 | 37.1 | 14 | 11.6 | 12.5 |
| 504 | Sporting, recreational, photographic, and hobby goods, toys and supplies | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 505 |  | 47271053 | 3054932 | 41018 | 60.8 | 15 | 2.2 | 1.6 |
| 506 507 | Electrical goods $\qquad$ Hardware, and plumbing and heating equipment and | 9470372 | 629131 | 26211 | 51.4 | 15 | 8.1 | 5.1 |
|  |  | 7884036 | 618356 | 21543 | 55.4 | 13 | 6.3 | 3.8 |
| $\begin{aligned} & 508 \\ & 509 \end{aligned}$ |  | 8320898 | 325850 (D) | 26882 (D) | $57.3$ <br> (D) | (D) | 14.4 (D) | (D) |
| 51 | Nondurable goods -------------------------------------------- | 17017994 | 1003145 | 24200 | 43.5 | 17 | 5.5 | 3.2 |
| 511 | Paper and paper products. | 4258300 | 314963 | 22620 | 53.0 | 14 | 13.5 | 2.0 |
| 512 | Drugs, drug proprietaries and druggists' sundries _-------- | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 513 | Apparel, piece goods, and notions ------------------------- | 6848571 | 311299 | 23370 | 45.1 | 22 | 16.7 | 8.1 |
| 514 | Groceries and related products .- | 12179617 | 511905 | 22769 | 46.8 | 24 | 9.5 | 1.2 |
| 515 |  |  |  |  | - | - | - |  |
| 516 | Chemicals and allied products | 26343831 | 1638611 | 27310 |  | 16 | 4.1 | . 4 |
| 517 | Petroleum and petroleum products .-------------------------- | 45615689 | 4272862 | 28351 | 39.5 | 11 | 1.7 | 6.4 |
| 518 | Beer, wine and distilled alcoholic beverages --------------------------- | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 519 | Miscellaneous nondurable goods .-.---.-.- | 6654080 | 672615 | 24072 | 38.7 | 10 | 9.2 | 1.4 |
|  | Agents, brokers, and commission merchants ---- | 4606744 | 956969 | 24752 | 53.7 | 5 | 4.8 | . 2 |
| 50 | Durable goods | 3973252 | 969988 | 27946 | 53.7 | 4 | 5.4 | . 3 |
| 501 | Motor vehicles and automotive parts and supplies .------- | 7446401 | 1559939 | 33526 | 56.8 | 5 | 3.8 | . 1 |
| 502 | Furniture and home furnishings ---------------------------- | 2686468 | 849801 | 23224 | 50.2 | 3 | 5.4 | . 3 |
| 503 | Lumber and other construction materials -------------------- | 2419421 | 835800 | 18318 | 44.9 | 3 | 4.9 | . 5 |
| 504 | Sporting, recreational, photographic, and hobby goods, toys and supplies | (D) | 1588 (D) | (D) | (D) | (D) | (D) | (D) |
| 505 |  | 4914253 | 1588659 | 31677 | 47.1 | 3 | 4.2 | . 2 |
| 506 |  | 3216301 | 712947 | 23402 | 55.4 | 5 | 5.9 | . 1 |
| 507 | Hardware, and plumbing and heating equipment and supplies $\qquad$ | 2953375 | 687558 | 27392 | 55.9 | 4 | 7.1 | . 6 |
| 508 509 | Machinery, equipment, and supplies | $2544228$ (D) | $599178$ (D) | 27414 (D) | 53.2 (D) | (D) ${ }^{4}$ | (D) | (D) |
| 51 | Nondurable goods ------------------------------------------ | 6571933 | 933470 | 18989 | 53.8 | 7 | 3.8 | . 1 |
| 511 | Paper and paper products.--------------------------------- | 2170946 | 637500 | 31794 | 59.5 | 3 | 8.4 | . 2 |
| 512 | Drugs, drug propnetaries and druggists' sundries .-------- | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 513 | Apparel, piece goods, and notions .----- | 3660500 | 1419378 | 34959 | 51.1 | 3 | 4.8 | (D) |
| 514 | Groceries and related products | 10577324 | 1070281 | 19842 | 54.1 | 10 | 3.4 | . 1 |
| 515 |  | 12243385 | 652311 | 5186 | 43.2 | 19 | 1.8 | . 1 |
| 516 | Chemicals and allied products | 4103375 | 1172393 | 33637 | 60.2 | 4 | 4.8 | . 2 |
| 517 | Petroleum and petroleum products --------------------------- | 2012273 | 503068 | 16295 | 52.3 | 4 | 6.2 | 1.1 |
| 518 | Beer, wine and distilled alcoholic beverages --------------------- | (D) | (D) | (D) | (D) | (D) | (D) | (D) |
| 519 | Miscellaneous nondurable goods ----------------------------- | 1910052 | 548431 | 19955 | 51.6 | 3 | 7.0 | . 4 |

${ }^{1}$ Based on number of employees for pay period including March 12.

Table 4. Summary Statistics for Standard Metropolitan Statistical Areas: 1982
 appendix D]

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{SIC code} \& \multirow[b]{2}{*}{Geographic area and kind of business} \& \multirow[b]{2}{*}{\[
\begin{gathered}
\text { Estab- } \\
\text { menhts } \\
\text { mumber) }
\end{gathered}
\]} \& \multirow[b]{2}{*}{\[
\begin{aligned}
\& \text { Sales } \\
\& (\$ 1,000)
\end{aligned}
\]} \& \multirow[b]{2}{*}{\[
\begin{gathered}
\text { Annual } \\
\text { (\$ayyll } \\
(\$ 1,000)
\end{gathered}
\]} \& \multirow[b]{2}{*}{Paid
employees
for pay
period
including
March 12
(number)} \& \multicolumn{4}{|c|}{Merchant wholesalers} \& \multicolumn{2}{|l|}{Other operating types} \\
\hline \& \& \& \& \& \& \[
\begin{gathered}
\text { Estab- } \\
\text { mest } \\
\text { ments } \\
\text { (number) }
\end{gathered}
\] \& \[
\begin{array}{r}
\text { Sales } \\
(\$ 1,000)
\end{array}
\] \& \[
\begin{gathered}
\text { Annual } \\
\text { payoll } \\
(\$ 1,000)
\end{gathered}
\] \& Paid
employees for pay including March 12
(number) \& \[
\begin{gathered}
\text { Estab- } \\
\text { mesh- } \\
\text { mumber) }
\end{gathered}
\] \& \[
\begin{array}{r}
\text { Sales } \\
(\$ 1,000) \\
\hline
\end{array}
\] \\
\hline \& \multicolumn{11}{|l|}{DETROIT-ANN ARBOR SCSA} \\
\hline \& Wholesale trade \& 6853 \& 715456 \& 855830 \& 2601 \& 934 \& 14426381 \& 1199844 \& 5859 \& 1919 \& 25289075 \\
\hline 50 \& Durable goods \& 4994 \& 26247338 \& 1304030 \& 56845 \& 521 \& 7905686 \& 793831 \& 38920 \& 1473 \& 18341652 \\
\hline \[
\begin{aligned}
\& 501 \\
\& 5012 \\
\& 5013 \\
\& 5014
\end{aligned}
\] \& \begin{tabular}{l}
Motor vehicles and automotive parts and supplies _- \\
Automobiles and other motor vehicles \\
Automotive parts and supplies \\
Tires and tubes \(\qquad\)
\end{tabular} \& \[
\begin{aligned}
\& 848 \\
\& 116 \\
\& 694 \\
\& 68
\end{aligned}
\] \& \[
\begin{array}{rl}
9608 \& 466 \\
\& \begin{array}{c}
\text { (0) } \\
\hline
\end{array} 95096 \\
\text { (D) }
\end{array}
\] \& \[
\begin{aligned}
\& 229875 \\
\& 175 \text { (D) } \\
\& \text { (D) }
\end{aligned}
\] \& \[
\begin{array}{ll}
9 \& 471 \\
7 \& \text { (D) } \\
7 \& 497 \\
\text { (D) }
\end{array}
\] \& \[
\begin{aligned}
\& 515 \\
\& 62 \\
\& 64 \\
\& 424 \\
\& 29
\end{aligned}
\] \&  \& 116219
(D)
(D)
(D) \& \& \[
\begin{array}{r}
54 \\
500 \\
\mathbf{2 7 0} \\
\hline
\end{array}
\] \&  \\
\hline \[
\begin{aligned}
\& 502 \\
\& 5021 \\
\& 5023
\end{aligned}
\] \& \begin{tabular}{l}
Furniture and home furnishings \(\qquad\) \\
Furniture \\
Home furnishings \(\qquad\)
\end{tabular} \& \[
\begin{gathered}
183 \\
83 \\
100
\end{gathered}
\] \& \[
\begin{array}{rl}
578 \& 062 \\
\text { (D) } \\
\text { (D) }
\end{array}
\] \& \[
\begin{array}{r}
35810 \\
\text { (D) } \\
\text { (D) }
\end{array}
\] \& \[
\begin{array}{r}
1918 \\
\text { (D) } \\
\text { (D) }
\end{array}
\] \& \[
\begin{array}{r}
116 \\
44 \\
72
\end{array}
\] \& \[
\begin{array}{r}
237460 \\
\text { (D) } \\
\text { (D) }
\end{array}
\] \& \[
\begin{aligned}
26803 \\
\text { (D) } \\
\text { (D) }
\end{aligned}
\] \& \[
\begin{aligned}
1517 \\
\text { (D) } \\
\text { (D) }
\end{aligned}
\] \& \[
\begin{aligned}
\& 67 \\
\& 39 \\
\& 28
\end{aligned}
\] \& \[
\begin{array}{r}
340602 \\
90447 \\
250155
\end{array}
\] \\
\hline \[
\begin{aligned}
\& 503 \\
\& 5031 \\
\& 5039
\end{aligned}
\] \& Lumber and other construction materials \(\qquad\) Lumber, plywood and millwork Construction materials, n.e.c. \(\qquad\)
\(\qquad\) \& \[
\begin{aligned}
\& 302 \\
\& 104 \\
\& 198
\end{aligned}
\] \& \[
\begin{array}{r}
807773 \\
\text { (D) } \\
\text { (D) }
\end{array}
\] \& \[
\begin{aligned}
56 \\
566 \\
\text { (D) } \\
\text { (D) }
\end{aligned}
\] \& \[
\begin{array}{r}
2523 \\
\text { (D) } \\
\text { (D) }
\end{array}
\] \& \[
\begin{gathered}
255 \\
89 \\
166
\end{gathered}
\] \& \[
\begin{aligned}
\& \text { (D) } \\
\& \text { (D) } \\
\& \text { (D) }
\end{aligned}
\] \& \[
\begin{aligned}
\& \text { (D) } \\
\& \text { (D) } \\
\& \text { (D) }
\end{aligned}
\] \& \[
\begin{aligned}
\& \text { (D) } \\
\& \text { (D) } \\
\& \text { (D) }
\end{aligned}
\] \& \[
\begin{aligned}
\& 47 \\
\& 15 \\
\& 32
\end{aligned}
\] \& \begin{tabular}{r}
197 \\
\hline (D) \\
940 \\
(D)
\end{tabular} \\
\hline \[
\begin{aligned}
\& 504 \\
\& 5041 \\
\& 5042 \\
\& 5043
\end{aligned}
\] \& Sporting, recreational, photographic, and hobby goods, toys and recreational goods and supplies Toys and hobby goods and supplies Photographic equipment and supplies \& \[
\begin{array}{r}
117 \\
59 \\
32 \\
26
\end{array}
\] \& \[
\begin{gathered}
334786 \\
\text { (0) } \\
\text { (D) } \\
126485
\end{gathered}
\] \& \[
\begin{array}{r}
21832 \\
\text { (D) } \\
\text { (D) } \\
9988
\end{array}
\] \& \[
\begin{aligned}
\& 1092 \\
\& 0 \\
\& \text { (D) } \\
\& 390
\end{aligned}
\] \& \[
\begin{aligned}
\& 91 \\
\& 46 \\
\& 26 \\
\& 26 \\
\& 19
\end{aligned}
\] \& \[
\begin{array}{r}
\text { (D) } \\
32 \text { (D) } \\
3237 \\
\text { (D) }
\end{array}
\] \& \[
\begin{array}{r}
\text { (D) } \\
\\
\\
3 \\
\hline \text { (D) } \\
\text { (D) }
\end{array}
\] \& \[
\begin{aligned}
\& \text { (D) } \\
\& \text { (D) } \\
\& \text { 284 } \\
\& \text { (D) }
\end{aligned}
\] \& \(\begin{array}{r}26 \\ 13 \\ 6 \\ 7 \\ \hline\end{array}\) \&  \\
\hline \[
\begin{aligned}
\& 505 \\
\& 5051 \\
\& 5052
\end{aligned}
\] \& \begin{tabular}{l}
Metals and minerals, except petroleum \\
Metals service centers and offices
\(\qquad\) \\
Coal and other minerals and ores
\end{tabular} \& \[
\begin{gathered}
3728 \\
358 \\
14
\end{gathered}
\] \& (D) \& \[
\begin{aligned}
\& \text { (D) } \\
\& \text { (D) }
\end{aligned}
\] \& \& \[
\begin{gathered}
244 \\
234 \\
10
\end{gathered}
\] \& (D) \& \[
\begin{aligned}
\& \text { (D) } \\
\& \text { (D) }
\end{aligned}
\] \& \& 128
124
4
14 \& \[
\begin{aligned}
\& 3640724 \\
\& \\
\& \text { (D) } \\
\&(D)
\end{aligned}
\] \\
\hline \[
506
\] 5063 5065
\(\qquad\) \& \begin{tabular}{l}
Electrical goods \(\qquad\) \\
Electrical apparatus and equipment \\
Electrical appliances, televevision and radio sets .---
Electronic parts and equipment.--------------
\end{tabular} \& \[
\begin{array}{r}
477 \\
257 \\
61 \\
159
\end{array}
\] \& \[
\begin{array}{rl}
2029 \& 279 \\
\& \text { (D) } \\
\& \text { (D) } \\
394 \& 396
\end{array}
\] \& \[
\begin{aligned}
\& 130 \\
\& 167 \\
\& \text { (D) } \\
\& \text { (D) } \\
\& 267828
\end{aligned}
\] \& \[
\begin{array}{r}
5624 \\
\\
\\
\text { (1) } \\
1361 \\
1
\end{array}
\] \& \[
\begin{array}{r}
298 \\
160 \\
42 \\
96
\end{array}
\] \& \[
\begin{gathered}
\text { (D) } \\
390 \text { (D15 } \\
150009 \\
150
\end{gathered}
\] \& \[
\begin{gathered}
\text { (D) } \\
\hline 48 \text { (D) } \\
\text { (D) } \\
15991
\end{gathered}
\] \& \[
\begin{array}{r}
\text { (D) } \\
2099 \\
\text { OD } \\
948
\end{array}
\] \& \[
\begin{array}{r}
179 \\
97 \\
19 \\
63
\end{array}
\] \&  \\
\hline 507 \& Hardware, and plumbing and heating equipment
and supplies ----------------- \& \multirow[b]{3}{*}{399
152
147} \& \multirow[b]{2}{*}{\[
804705
\]} \& \multirow[b]{2}{*}{\[
\begin{array}{ll}
72196 \\
\text { (D) }
\end{array}
\]} \& \multirow[b]{2}{*}{3589
(1)} \& \multirow[b]{2}{*}{\[
\begin{aligned}
\& 324 \\
\& 127
\end{aligned}
\]} \& \multirow[b]{2}{*}{\[
\begin{aligned}
\& 415920 \\
\& 176301
\end{aligned}
\]} \& \multirow[b]{2}{*}{59189
26203} \& \multirow[b]{2}{*}{3056
1374} \& \multirow[b]{2}{*}{\(\begin{array}{r}75 \\ 25 \\ \hline\end{array}\)} \& \multirow[b]{2}{*}{388785
(D)} \\
\hline \begin{tabular}{l}
5072 \\
5074 \\
\hline
\end{tabular} \&  \& \& \& \& \& \& \& \& \& \& \\
\hline \&  \& \& \multirow[t]{2}{*}{\[
\begin{array}{r}
\text { (D) } \\
153090 \\
150
\end{array}
\]} \& \multirow[t]{2}{*}{\[
\begin{array}{r}
\text { (D) } \\
13951 \\
\\
\\
\text { (D) }
\end{array}
\]} \& \multirow[t]{2}{*}{\[
\begin{aligned}
\& \text { (D) } \\
\& \text { (D) } \\
\& \text { (D) }
\end{aligned}
\]} \& \multirow[t]{2}{*}{\[
\begin{array}{r}
116 \\
61 \\
20
\end{array}
\]} \& \multirow[t]{2}{*}{145683
(잉} \& 19495 \& 1022 \& 31 \& \multirow[t]{2}{*}{(D)
(D)
(D)} \\
\hline 5075
5078 \& \begin{tabular}{l}
Warm air heating and air conditioning equipment \\
and supplies \\
Refrigeration equipment and supplies \(\qquad\)
\end{tabular} \& \[
\left.\begin{array}{r}
147 \\
79 \\
21
\end{array} \right\rvert\,
\] \& \& \& \& \& \& (D) \& (D) \& 18 \& \\
\hline \[
\begin{aligned}
\& 508 \\
\& 5081 \\
\& 5082
\end{aligned}
\] \& Machinery, equipment, and supplies Commercial machines and equipment
\(\qquad\) Construction and mining machinery and \& \[
\begin{array}{r}
1916 \\
380
\end{array}
\] \& \[
\begin{aligned}
\& 5840332 \\
\& 1694835
\end{aligned}
\] \& \[
\begin{aligned}
\& 535571 \\
\& 198256
\end{aligned}
\] \& \(\begin{array}{r}23 \\ 7975 \\ \hline 975\end{array}\) \& 1377

260 \& $$
2467578
$$ \& \[

297 641 (D)

\] \& \[

14 (D)
\] \& 539

120 \& $$
3372754
$$ <br>

\hline \[
$$
\begin{aligned}
& 5083 \\
& 5084 \\
& 5085
\end{aligned}
$$

\] \& | equipment |
| :--- |
| Farm and garden machinery and equipment Industrial machinery and equipment Industrial supplies | \& \[

$$
\begin{array}{r}
45 \\
619 \\
679 \\
361
\end{array}
$$

\] \&  \& \[

$$
\begin{array}{r}
12 \text { (0) } \\
\\
147 \\
14563 \\
74414
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
\text { (D) } \\
667 \\
63437 \\
\hline 6443
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
38 \\
67 \\
443 \\
440
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
\text { (D) } \\
\\
\\
\\
705 \\
576 \\
\text { (D) }
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
\text { (D) } \\
\text { (D) } \\
93 \\
933 \\
\text { (1) }
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
\text { (D) } \\
\\
\hline
\end{array}
$$ (D)
\] \& 7

4
236
121 \&  <br>

\hline \[
$$
\begin{aligned}
& 5086 \\
& 5087 \\
& 5088
\end{aligned}
$$

\] \& | Professional equipment and supplies $\qquad$ |
| :--- |
| Service establishment equipment and supplies . |
| Transportation equipment and supplies, except | \& 225

128 \& \multirow[t]{2}{*}{(D)} \& (D) \& (D) \& 184

121 \& \[
$$
\begin{aligned}
& 433013 \\
& 101617
\end{aligned}
$$

\] \& | 51 |
| :--- |
| 17141 |
| 17 | \& 2598

1025 \& 41
7 \& (D) <br>

\hline \& -mobr valice--------------------------------- \& \& \& (D) \& (D) \& \multirow[b]{2}{*}{$$
\begin{aligned}
& 301 \\
& 176
\end{aligned}
$$} \& 256 \& 86 \& \& \& \multirow[b]{2}{*}{\[

$$
\begin{array}{r}
\text { (D) } \\
36415
\end{array}
$$
\]} <br>

\hline \[
$$
\begin{aligned}
& 509 \\
& 5093 \\
& 5094
\end{aligned}
$$

\] \& | Miscellaneous durable goods |
| :--- |
| Scrap and waste materials $\qquad$ |
| Jewelry, watches, diamonds and other precious | \& \[

$$
\begin{aligned}
& 380 \\
& 185
\end{aligned}
$$
\] \& \multirow[t]{2}{*}{} \& (D) \& (D) \& \& (D) \& (D) \& (D) \& 79

9 \& <br>
\hline 5099 \& stones .----------------------------------1-1 \& $\begin{array}{r}61 \\ 134 \\ \hline\end{array}$ \& \& (D) \& (D) \& 55 \& 103546 \& ${ }_{6}^{6} 055$ \& 475 \& 6 \& (0) <br>
\hline 51 \& Nondurable goods . \& 1859 \& 13468118 \& 551800 \& 25756 \& 13 \& 6520695 \& 406013 \& 19939 \& 446 \& 6947423 <br>

\hline \[
$$
\begin{aligned}
& 511 \\
& 5111 \\
& 5112 \\
& 5113
\end{aligned}
$$

\] \& | Paper and paper products |
| :--- |
| Printing and writing paper |
| Stationery supplies |
| Industrial and personal service paper | \& \[

$$
\begin{array}{r}
218 \\
34 \\
119 \\
65
\end{array}
$$

\] \&  \& \[

$$
\begin{array}{r}
\text { (D) } \\
\text { (D) } \\
\text { (D) } \\
20
\end{array}
$$

\] \& \& \[

$$
\begin{gathered}
171 \\
28 \\
96 \\
47
\end{gathered}
$$

\] \&  \&  \& \[

$$
\begin{aligned}
& \text { (D)2 } \\
& \text { 522 } \\
& \text { (D) }
\end{aligned}
$$
\] \& 446

47
6
23
18 \& (0)
(0)
(0)
(0) <br>
\hline 512

5122 \& Drugs, drug proprietaries and druggists' sundries Drugs, drug proprietaries, and druggists' sundries $\qquad$ \& \[
$$
\begin{aligned}
& 66 \\
& 66
\end{aligned}
$$

\] \&  \& | (D) |
| :--- |
| (D) | \& (D) \& 59

59 \& $$
\begin{aligned}
& 521785 \\
& 521785
\end{aligned}
$$ \& \[

27889
\]

$$
27889
$$ \& 1450

1450 \& 7
7 \& (D) <br>

\hline $$
\begin{aligned}
& 513 \\
& 5133 \\
& 5134 \\
& 5136 \\
& 5136
\end{aligned}
$$ \& Apparel, piece goods, and notions Piece goods (woven fabrics) Notions and other dry goods Men's and boys' clothing and furnishings \& \[

$$
\begin{array}{r}
108 \\
38 \\
11 \\
36
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
257268 \\
119508 \\
5958 \\
593 \\
\text { (D) }
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
15103 \\
5954 \\
629 \\
\text { (D) }
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
719 \\
232 \\
42 \\
\text { (D) }
\end{array}
$$

\] \& | 73 |
| :--- |
| 23 |
| 10 |
| 27 | \& \[

$$
\begin{array}{r}
\text { (D) } \\
\text { (0) } \\
48 \\
\hline \text { (1) }
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
\text { (D) } \\
\text { (D) } \\
4 \\
4 \\
4 \\
4
\end{array}
$$

\] \& | (D) |
| :--- |
| (1) |
| (1) |
| 222 | \& 35

15
15
1
9 \& (0)
(0)
(0)
(0) <br>
\hline 5137

5139 \& Women's, children's and infants' clothing and accessories $\qquad$ \& $\begin{array}{r}17 \\ 6 \\ \hline\end{array}$ \& \[
23090

\] \& \[

1192

\] \& ( ${ }_{53}$ \& $\begin{array}{r}10 \\ 3 \\ \hline\end{array}$ \& (D) \& (D) \& (D) \& 7 \& \[

$$
\begin{aligned}
& 19498 \\
& \text { (D) }
\end{aligned}
$$
\] <br>

\hline \[
$$
\begin{aligned}
& 514 \\
& 5141 \\
& 5142 \\
& 5143 \\
& 5144 \\
& 5145
\end{aligned}
$$

\] \& | Groceries and related products $\qquad$ |
| :--- |
| Groceries, general line $\qquad$ |
| Frozen foods |
|  $\qquad$ |
| Confectionery $\qquad$ | \& 592

58
40
55
19
42

4 \&  \& $$
\begin{aligned}
& 203835 \\
& 83 \\
& \text { (D) } \\
& \text { (D) } \\
& \text { (D) } \\
& 5093 \\
& \text { (D) }
\end{aligned}
$$ \& \[

$$
\begin{array}{r}
981 \\
\text { (D) } \\
\text { (D) } \\
\text { (D) } \\
295 \\
\text { (D) }
\end{array}
$$
\] \& 453

49
25
47
19

22 \& $$
\begin{array}{r}
2527702 \\
638351 \\
191055 \\
\text { (D) } \\
115369 \\
488877
\end{array}
$$ \& \[

$$
\begin{gathered}
140211 \\
35964 \\
\text { (D) } \\
13400 \\
5093 \\
50966
\end{gathered}
$$
\] \& 6985

1718
101
574
295

154 \& | 139 |
| ---: |
| 9 |
| 9 |
| 15 |
| 8 |
|  |
| 20 | \& \[

$$
\begin{array}{r}
2363451 \\
\text { (D) } \\
\text { (D) } \\
\text { (D) } \\
\\
\text { (D) }
\end{array}
$$
\] <br>

\hline \[
$$
\begin{aligned}
& 5146 \\
& 5147 \\
& 5148 \\
& 5149
\end{aligned}
$$

\] \& | Fish and seafoods |
| :--- |
| Meats and meat products |
| Fresh fruits and vegetables |
|  | \& \[

$$
\begin{aligned}
& 14 \\
& 116 \\
& 72 \\
& 176
\end{aligned}
$$

\] \& \[

$$
\begin{array}{r}
46245 \\
978 \text { (D) } \\
\begin{array}{r}
499 \\
2007
\end{array}{ }^{981}
\end{array}
$$

\] \& \[

$$
\begin{array}{ll}
3 & 802 \\
37 & 125 \\
7 & 10 \\
70 & 511
\end{array}
$$

\] \& \[

$$
\begin{aligned}
& 160 \\
& 1 \\
& 1 \\
& 1838 \\
& 3 \\
& \hline
\end{aligned}
$$ 299
\] \& 13

110
66

102 \& $$
\begin{aligned}
& 885 \text { (D) } \\
& \begin{array}{l}
834 \\
216 \\
2187 \\
\text { (D) }
\end{array}
\end{aligned}
$$ \& \[

$$
\begin{aligned}
& 35 \text { (D) } \\
& 3515 \\
& 12 \text { (D) }
\end{aligned}
$$
\] \& ( ${ }^{\text {( }}$ (

1737
611

(D) \& $\begin{array}{r}1 \\ 6 \\ 6 \\ 74 \\ \hline\end{array}$ \& $$
\begin{array}{r}
\text { (D) } \\
92 \\
415 \\
\text { (D) } \\
\text { (D) }
\end{array}
$$ <br>

\hline 515
5152 \& Farm-product raw materials
Cotion \& 32 \& 127962 \& 3657 \& 275 \& 29 \& 79186 \& 3082 \& 202 \& 3 \& 48776 <br>

\hline | 5153 |
| :--- |
| 5154 | \& Grain -------------- \& $\stackrel{22}{3}$ \& (D) \& (D) \& (0) \& 22 \& (D) \& (D) \& (D) \& \& <br>

\hline 5159 \& Farm-product raw materials, n.e.c. \& 7 \& \& \& (D) \& 6 \& (D) \& (D) \& (D) \& 1 \& (D) <br>
\hline 516

5161 \& | Chemicals and allied products |
| :--- |
| Chemicals and allied products | \& ${ }_{211}^{211}$ \& \[

$$
\begin{aligned}
& 2002624 \\
& 2002624
\end{aligned}
$$

\] \& \[

$$
\begin{aligned}
& 55944 \\
& 59 \\
& 594
\end{aligned}
$$
\] \& 2

2
2
274 \& 124
124 \& (D) \& (D) \& (D) \& 887 \& (D) <br>
\hline
\end{tabular}

Table 4. Summary Statistics for Standard Metropolitan Statistical Areas: 1982-Con.
 appendix DJ


Table 4. Summary Statistics for Standard Metropolitan Statistical Areas: 1982-Con.
 appendix D]

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{SIC code} \& \multirow[b]{2}{*}{Geographic area and kind of business} \& \multirow[b]{2}{*}{} \& \multirow[b]{2}{*}{\[
\begin{array}{r}
\text { Sales } \\
(\$ 1,000) \\
\hline
\end{array}
\]} \& \multirow[b]{2}{*}{Annual
payroll ( \(\$ 1,000\) )} \& \multirow[b]{2}{*}{\begin{tabular}{l}
Paid \\
employees for pay period including (number)
\end{tabular}} \& \multicolumn{4}{|c|}{Merchant wholesalers} \& \multicolumn{2}{|l|}{Other operating types} \\
\hline \& \& \& \& \& \&  \& \[
\begin{array}{r}
\text { Sales } \\
(\$ 1,000)
\end{array}
\] \& Annual payrol ( \(\$ 1,000\) ) \& employees for pay period including March 12 (number) \&  \& \[
\begin{array}{r}
\text { Sales } \\
(\$ 1,000) \\
\hline
\end{array}
\] \\
\hline \& \multicolumn{11}{|l|}{BAY CITY SMSA} \\
\hline \& Wholesale trade ----------------------- \& 139 \& 632922 \& 31521 \& 1716 \& 119 \& 406675 \& 28887 \& 1572 \& 20 \& 226247 \\
\hline 50 \& Durable goods. \& 80 \& 154547 \& 14895 \& 872 \& 74 \& (D) \& (D) \& (D) \& 6 \& (D) \\
\hline \[
\begin{aligned}
\& 501 \\
\& 502 \\
\& 503 \\
\& 504
\end{aligned}
\] \& Motor vehicles and automotive parts and supplies .Furniture and home furnishings. Lumber and other construction materials Sporting, recreational, photographic, and hobby \& 21
1
8 \& \[
\begin{array}{r}
40705 \\
328(\mathrm{D}) \\
324
\end{array}
\] \& \[
\begin{aligned}
\& 4070 \\
\& 4 \text { (D) } \\
\& 1285
\end{aligned}
\] \& 257
(D)
64 \& 20
1
7 \& (D)
(D)
(D) \& (D)
(D)
(D) \& (D) \& 1 \& (D) \\
\hline 505 \&  \& 1 \& (D) \& (D) \& (D) \& 1 \& (D) \& (D) \& (D) \& 1 \& (D) \\
\hline \[
\begin{aligned}
\& 506 \\
\& 507
\end{aligned}
\] \& \begin{tabular}{l}
Electrical goods \(\qquad\) \\
Hardware, and plumbing and heating equipment and supplies
\end{tabular} \& 5 \& (D)
8314 \& (D)
1310 \& (D) \& 5 \& (D)
\(8 \quad 314\) \& (D)
1310 \& (D) \& - \& \\
\hline 508
509 \& Machinery, equipment, and supplies Miscellaneous durable goods \& 32
3 \& 31110

(D) \& 5264
(D) \& 300
(D) \& 29
3 \& 30332
(D) \& 5105

(D) \& 287
(D) \& 3 \& 778 <br>
\hline 51 \& Nondurable goods \& 59 \& 478375 \& 16626 \& 844 \& 45 \& (D) \& (D) \& (D) \& 14 \& (D) <br>

\hline \[
$$
\begin{aligned}
& 511 \\
& 512 \\
& 513
\end{aligned}
$$

\] \& | Paper and paper products $\qquad$ |
| :--- |
| Drugs, drug propnetaries and druggists' sundries |
| Apparel, piece goods, and notions $\qquad$ | \& 3 \& (D) \& (D) \& (D) \& 3 \& (D) \& (D) \& (D) \& - \& <br>

\hline 514 \& Groceries and related products --------------------- \& 20 \& 160221 \& 9690 \& 485 \& 16 \& 146825 \& 8091 \& 407 \& 4 \& 13396 <br>
\hline 515 \& Farm-product raw materials .-------------------- \& 7 \& 37401 \& 1257 \& 68 \& 7 \& 37401 \& 1257 \& 68 \& \& <br>
\hline 516
517 \& Chemicals and allied products $\qquad$ Petroleum and petroleum products $\qquad$ \& 10 \& 234 (D) \& $\begin{array}{r}\text { (D) } \\ 2144 \\ \hline\end{array}$ \& (D) \& 2 \& 59 (D) \& (D)
1886 \& (D) \& 4 \& 174560 <br>
\hline 518
519 \& Beer, wine and distilled alcoholic beverages Miscellaneous nondurable goods \& 3 \& 14432
29539 \& 942
2150 \& 46

112 \& 8 \& $$
14432
$$ \& 942 \& (D) \& 6 \& (D) <br>

\hline \& \multicolumn{11}{|l|}{BENTON HARBOR SMSA} <br>
\hline \& Wholesale trade ----------------------- \& -230 \& 831537 \& 41598 \& 2265 \& 193 \& 265195 \& 23521 \& 1552 \& 37 \& 566342 <br>
\hline 50 \& Durable goods_ \& 134 \& 278703 \& 26309 \& 1273 \& 116 \& 94180 \& 12446 \& 802 \& 18 \& 184523 <br>

\hline $$
\begin{aligned}
& 501 \\
& 502
\end{aligned}
$$ \& Motor vehicles and automotive parts and supplies _Furniture and home furnishings. \& 25

3 \& $$
\begin{array}{r}
23709 \\
\text { (D) }
\end{array}
$$ \& \[

$$
\begin{aligned}
& 2202 \\
& \text { (D) }
\end{aligned}
$$

\] \& \[

$$
\begin{aligned}
& 151 \\
& \text { (D) }
\end{aligned}
$$
\] \& 23

2 \& (D) \& (D) \& (D) \& 2 \& (D) <br>
\hline 503 \& Lumber and other construction materials ------------- \& 11 \& 13614 \& 1579 \& 80 \& 9 \& (D) \& (D) \& (D) \& 2 \& (D) <br>
\hline 504 \& Sporting, recreational, photographic, and hobby goods, toys and supplies \& 3 \& (D) \& (D) \& (D) \& 2 \& (D) \& (D) \& (D) \& 1 \& (D) <br>
\hline 505 \& Metals and minerals, except petroleum------------ \& 7 \& 7769 \& 1074 \& 46 \& 6 \& (D) \& (D) \& (D) \& 1 \& (D) <br>

\hline $$
\begin{aligned}
& 506 \\
& 507
\end{aligned}
$$ \& Electrical goods

Hardware, and plumbing and heating equipment \& 15 \& 15430 \& 1492 \& 83 \& 12 \& (D) \& (D) \& (D) \& 3 \& (D) <br>
\hline \&  \& 7 \& 5450 \& 817 \& 49 \& 7 \& 5450 \& 817 \& 49 \& - \& <br>
\hline 508 \& Machinery, equipment, and supplies ------------- \& 52 \& 190725 \& 17173 \& 728 \& 46 \& (D) \& (D) \& (D) \& 6 \& (D) <br>
\hline 509 \& Miscellaneous durable goods .--------------------- \& 11 \& 13290 \& 965 \& 80 \& 9 \& (D) \& (D) \& (D) \& 2 \& (D) <br>
\hline 51 \& Nondurable goods ----------------------------------- \& 96 \& 552834 \& 15289 \& 992 \& 77 \& 171015 \& 11075 \& 750 \& 19 \& 381819 <br>
\hline 511 \& Paper and paper products --------------------- \& 5 \& 5468 \& 616 \& 47 \& 4 \& (D) \& (D) \& (D) \& 1 \& (D) <br>
\hline 513 \& Drugs, drug propnetaries and druggists' sundnes .-- \& 1 \& (D) \& (D) \& (D) \& 1 \& (D) \& (D) \& (D) \& \& <br>
\hline 514 \& Groceries and related products .------------------------ \& 29 \& 94982 \& 4833 \& 290 \& 22 \& (D) \& (D) \& (D) \& 7 \& (D) <br>
\hline 515 \& Farm-product raw materials .- \& 3 \& (D) \& (D) \& (D) \& \& (D) \& (D) \& (D) \& \& <br>
\hline 516 \& Chemicals and allied products \& 3 \& (D) \& (D) \& (D) \& 3 \& (D) \& (D) \& (D) \& \& <br>
\hline 517 \& Petroleum and petroleum products \& 23 \& 386456 \& 3489 \& 252 \& 16 \& 38949 \& 1854 \& 152 \& 7 \& 347507 <br>

\hline \multirow[t]{2}{*}{$$
\begin{aligned}
& 518 \\
& 519
\end{aligned}
$$} \& Beer, wine and distilled alcoholic beverages Miscellaneous nondurable goods $\qquad$ \& 7

25 \& 21861
35754 \& 1918
3616 \& 87
258 \& ${ }^{7} 1$ \& 21861
34846 \& 1918
3481 \& 87
246 \& 4 \& 908 <br>
\hline \& \multicolumn{11}{|l|}{DETROIT SMSA} <br>
\hline \& Wholesale trade --------------- \& 6549 \& 39015062 \& 1810814 \& 79915 \& 4687 \& 13969425 \& 1160992 \& 56436 \& 1862 \& 25045637 <br>
\hline 50 \& Durable goods. \& 4800 \& 25881237 \& 1279862 \& 55500 \& 3366 \& 7719747 \& 773267 \& 37707 \& 1434 \& 18161490 <br>
\hline 501
5012 \& Motor vehicles and automotive parts and supplies
Automobiles and other motor vehicles \& 814
113 \& 9554884
5852892 \& $\begin{array}{r}225067 \\ 45889 \\ \hline 15\end{array}$ \& 9
9
1
1684 \& 489
60 \& $\begin{array}{r}1194368 \\ 18536 \\ \hline\end{array}$ \& 111978
17433 \& 5630
782
468 \& 325
53 \& 8360516
5667556 <br>
\hline 5013 \& Automotive parts and supplies ------------------- \& 666 \& 3445645 \& 171407 \& 7235 \& 403 \& 917245 \& 89458 \& 4607 \& 263 \& 2 528400 <br>
\hline 5014 \& Tires and tubes .------------------------------------ \& 35 \& - 256347 \& 7771 \& +343 \& 26 \& 91787 \& - 5087 \& 241 \& 9 \& 164560 <br>
\hline 502 \& Furniture and home furnishings .---------------.-- \& 179 \& 576745 \& 35700 \& \& 112 \& 236143 \& 26693 \& 1509 \& 67 \& 340602 <br>
\hline 5021 \& Furniture .---------------- \& 82 \& 164801 \& 13601 \& 687 \& 43 \& 74354 \& 9232 \& 481 \& 39 \& 90447 <br>
\hline 5023 \&  \& 97 \& 411944 \& 22099 \& 1223 \& 69 \& 161789 \& 17461 \& 1028 \& 28 \& 250155 <br>
\hline 503 \& Lumber and other construction materials ---------- \& 291 \& 775656 \& 55381 \& 2464 \& 245 \& 346774 \& 38901 \& 1835 \& 46 \& 428882 <br>
\hline 5031 \& Lumber, plywood and millwork -------------------- \& 100 \& 344060 \& 23483 \& 976 \& 85 \& 146120 \& 14944 \& 647 \& 15 \& 197940 <br>
\hline 5039 \& Construction materials, n.e.c.-------------------------- \& 191 \& 431596 \& 31898 \& 1488 \& 160 \& 200654 \& 23957 \& 1188 \& 31 \& 230942 <br>
\hline 504 \& Sporting, recreational, photographic, and hobby goods, toys and supplies \& 108 \& 327753 \& 21160 \& \& 84 \& 105825 \& \& 719 \& 24 \& 221928 <br>
\hline 5041 \& Sporting and recreational goods and supplies ------------ \& 53 \& 106716 \& 6588 \& 353 \& 42 \& 105 \& (D) \& (D) \& 11 \& (D) <br>
\hline 5042 \& Toys and hobby goods and supplies .---.------- \& 29 \& 94552 \& 4584 \& 296 \& 23 \& (D) \& (D) \& (D) \& 6 \& (D) <br>
\hline 5043 \& Photographic equipment and supplies --------------- \& 26 \& 126485 \& 9988 \& 390 \& 19 \& (D) \& (D) \& (D) \& 7 \& (D) <br>
\hline 505 \& Metals and minerals, except petroleum------------ \& 369 \& 5353615 \& 160202 \& 5729 \& 241 \& 1712891 \& 108842 \& 4461 \& 128 \& 3640724 <br>
\hline 5051
5052 \& Metals service centers and offices ---------------------
Coal and other minerals and ores \& 356
13 \& 5158593
195022 \& 157400
2802 \& 5632
97 \& 232
9 \& (D) \& (D) \& (D) \& 124 \& (D) <br>
\hline
\end{tabular}

Table 4. Summary Statistics for Standard Metropolitan Statistical Areas: 1982-Con.
 appendix D)


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 appendix D]


Table 4. Summary Statistics for Standard Metropolitan Statistical Areas: 1982-Con.
[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A. For definitions of SMSA's, see appendix D]


Table 4. Summary Statistics for Standard Metropolitan Statistical Areas: 1982-Con.
[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A. For definitions of SMSA's, see appendix DJ


Table 4. Summary Statistics for Standard Metropolitan Statistical Areas: 1982-Con.
 appendix DJ

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{SIC} \& \multirow[b]{2}{*}{Geographic area and kind of business} \& \multirow[b]{2}{*}{} \& \multirow[b]{2}{*}{\[
\begin{array}{r}
\text { Sales } \\
(\$ 1,000)
\end{array}
\]} \& \multirow[b]{2}{*}{\[
\begin{gathered}
\text { Annual } \\
\text { payroll } \\
(\$ 1,000)
\end{gathered}
\]} \& \multirow[b]{2}{*}{\begin{tabular}{l}
Paid \\
employees for pay period including
March 12 (number)
\end{tabular}} \& \multicolumn{4}{|c|}{Merchant wholesalers} \& \multicolumn{2}{|l|}{Other operating types} \\
\hline \& \& \& \& \& \&  \& \[
\begin{array}{r}
\text { Sales } \\
(\$ 1,000)
\end{array}
\] \& Annual
payroll (\$1,000) \& employees for pay period including March 12 (number) \& Estab-lishments
umber) (number) \& \[
\begin{array}{r}
\text { Sales } \\
(\$ 1,000)
\end{array}
\] \\
\hline \& \multicolumn{11}{|l|}{LANSING-EAST LANSING SMSA-Con.} \\
\hline 51 \& Nondurable goods --------------------------------- \& 210 \& 1194837 \& 50218 \& 2751 \& 169 \& 822858 \& 39960 \& 2297 \& 41 \& 371979 \\
\hline 511 \& \multirow[t]{4}{*}{\begin{tabular}{l}
Paper and paper products \\
Printing and writing paper \\
Stationery supplies \\
Industrial and personal service paper
\end{tabular}} \& \multirow[t]{4}{*}{18
4
12
2} \& \multirow[t]{4}{*}{\[
\begin{array}{r}
52107 \\
21 \text { (D) } \\
21 \text { (D) } \\
\text { (D) }
\end{array}
\]} \& \& \multirow[t]{4}{*}{\[
\begin{gathered}
187 \\
\text { (D) } \\
113 \\
\text { (D) }
\end{gathered}
\]} \& \multirow[t]{4}{*}{11
3
7
1} \& \multirow[t]{4}{*}{32825
(D)
(D)
(D)} \& \multirow[t]{4}{*}{\[
\begin{array}{r}
2787 \\
\text { (D) } \\
\text { (D) } \\
\text { (D) }
\end{array}
\]} \& \multirow[t]{4}{*}{125
(D)
(D)
(D)} \& \multirow[t]{4}{*}{7
1
5
1} \& \multirow[t]{4}{*}{\[
\begin{aligned}
19282 \\
\text { (D) } \\
\text { (D) } \\
\text { (D) }
\end{aligned}
\]} \\
\hline 5111 \& \& \& \& \multirow[t]{3}{*}{\[
\begin{array}{r}
4325 \\
\text { (D) } \\
288 \\
\text { (D) }
\end{array}
\]} \& \& \& \& \& \& \& \\
\hline 5112 \& \& \& \& \& \& \& \& \& \& \& \\
\hline \& \& \& \& \& \& \& \& \& \& \& \\
\hline 512
5122 \& \multirow[t]{2}{*}{Drugs, drug proprietaries and druggists' sundries .-Drugs, drug proprietaries, and druggists' sundries \(\qquad\)} \& 3 \& (D) \& (D) \& (D) \& 3 \& (D) \& (D) \& (D) \& - \& - \\
\hline 5122 \& \& \& 3 (D) \& \& (D) \& 3 \& (D) \& (D) \& (D) \& \& - - \\
\hline 513 \& Apparel, piece goods, and notions .--------------- \& \multirow[t]{3}{*}{2} \& (D) \& (D) \& (D) \& 4 \& (D) \& (D) \& (D) \& 1 \& (D) \\
\hline 513
5134
513 \& Piece goods (woven fabrics) ------------------------ \& \& (D) \& (D) \& (D) \& 2 \& (D) \& (D) \& (D) \& - \& \\
\hline 5136 \& Men's and boys' clothing and furnishings ----------- \& \& \& \& \& - \& \& \& \& - \& - \\
\hline 5137 \& Women's, children's and infants' clothing and accessories \(\qquad\) \& \multirow[t]{2}{*}{1} \& (D) \& \& \& 1 \& \& (D) \& (D) \& \& \\
\hline 5139 \&  \& \& (D) \& (D) \& (D) \& 1 \& (D) \& (D) \& (D) \& i \& (D) \\
\hline 514 \& \multirow[t]{5}{*}{\begin{tabular}{l}
Groceries and related products \\
Groceries, general line \(\qquad\) \\
Frozen foods \(\qquad\) \\
Dairy products \\
Poultry and poultry products \(\qquad\)
\(\qquad\)
\end{tabular}} \& \multirow[t]{5}{*}{\(\begin{array}{r}50 \\ 5 \\ 3 \\ 4 \\ \hline\end{array}\)} \& \multirow[t]{5}{*}{\[
\begin{array}{r}
327559 \\
\text { (D) } \\
\text { (D) } \\
12579 \\
\text { (D) }
\end{array}
\]} \& \multirow[t]{5}{*}{\[
\begin{array}{r}
15626 \\
\text { (D) } \\
\text { (D) } \\
114 \\
\\
\text { (D) }
\end{array}
\]} \& \multirow[t]{5}{*}{\[
\begin{gathered}
817 \\
\text { (D) } \\
\text { (D) } \\
38 \\
\text { (D) }
\end{gathered}
\]} \& \multirow[t]{2}{*}{33
5} \& 189483 \& 9013 \& \multirow[t]{2}{*}{528} \& 17 \& 138076 \\
\hline 5141 \& \& \& \& \& \& \& (D) \& (D) \& \& , \& \\
\hline 5142
5143 \& \& \& \& \& \& 1 \& (D) \& (D) \& (D) \& 2
3 \& (D) \\
\hline 5144 \& \& \& \& \& \& 1 \& (D) \& (D) \& (D) \& \& \\
\hline 5145 \& \& \& \& \& \& 1 \& (D) \& (D) \& (D) \& 2 \& (D) \\
\hline 5146 \& Fish and seafoods .---------------------------- \& 1 \& \multirow[t]{2}{*}{(D)
52065} \& \multirow[t]{2}{*}{279} \& \multirow[t]{2}{*}{(D)} \& \multirow[t]{2}{*}{1} \& \multirow[t]{2}{*}{(D)} \& \multirow[t]{2}{*}{(D)} \& \multirow[t]{2}{*}{(D)} \& \multirow[t]{2}{*}{-} \& \multirow[b]{4}{*}{(D)
(D)
(D)} \\
\hline 5147 \& Meats and meat products.-- \& 7 \& \& \& \& \& \& \& \& \& \\
\hline 5148
5149 \& Fresh fruits and vegetables -------------------- \& \({ }^{6} 1\) \& (D) \& (D)
8563 \& (D) \& 5 \& 10248 \& 396 \& 32 \& 1 \& \\
\hline 5149 \& Groceries and related products, n.e.c.---------- \& 21 \& 152667 \& 8563 \& 424 \& 12 \& (D) \& (D) \& (D) \& 9 \& \\
\hline 515 \& \multirow[t]{2}{*}{Farm-product raw materials .---------------------} \& \multirow[t]{2}{*}{35
1} \& \multirow[t]{2}{*}{311697

(D)} \& \multirow[t]{2}{*}{5898
(D)} \& \multirow[t]{2}{*}{297} \& \multirow[t]{2}{*}{1} \& \multirow[t]{2}{*}{(D)} \& \multirow[t]{2}{*}{(D)} \& \multirow[t]{2}{*}{(D)} \& 4 \& \multirow[t]{2}{*}{(D)} <br>
\hline 5152 \& \& \& \& \& \& \& \& \& \& - \& <br>
\hline 5153 \& Grain -- \& \multirow[t]{2}{*}{30} \& \multirow[t]{2}{*}{237302

(D)} \& \multirow[t]{2}{*}{$$
\begin{array}{r}
5103 \\
\\
\\
\text { (D) }
\end{array}
$$} \& \& 28 \& (D) \& (D) \& (D) \& 2 \& \multirow[t]{2}{*}{- (D)} <br>

\hline 5154 \& Livestock ---------------------------------------- \& \& \& \& (D) \& 2 \& (D) \& \multirow[t]{2}{*}{(D)} \& \multirow[t]{2}{*}{(D)} \& 2 \& <br>
\hline 5159 \& Farm-product raw materials, n.e.c. ------------- \& \& \& \& \& \& \& \& \& \& <br>
\hline 516 \& \multirow[t]{2}{*}{Chemicals and allied products. Chemicals and allied products} \& \multirow[t]{2}{*}{13

13} \& \multirow[t]{2}{*}{$$
\begin{aligned}
& 24207 \\
& 24207
\end{aligned}
$$} \& \multirow[t]{2}{*}{1870

1870} \& \multirow[t]{2}{*}{90

90} \& \multirow[t]{2}{*}{$$
\begin{aligned}
& 11 \\
& 11
\end{aligned}
$$} \& \multirow[t]{2}{*}{(D)} \& \multirow[t]{2}{*}{(D)} \& \multirow[t]{2}{*}{(D)} \& \multirow[t]{2}{*}{2} \& \multirow[t]{2}{*}{( ${ }^{\text {(D) }}$} <br>

\hline 5161 \& \& \& \& \& \& \& \& \& \& \& <br>
\hline $\stackrel{517}{5171}$ \& \multirow[t]{2}{*}{Petroleum and petroleum products Petroleum bulk stations and terminals Petroleum and petroleum products, except bulk stations and terminals $\qquad$} \& \multirow[t]{2}{*}{24

16} \& \multirow[t]{2}{*}{$$
\begin{aligned}
216921 \\
\text { (D) }
\end{aligned}
$$} \& \multirow[t]{2}{*}{\[

$$
\begin{array}{r}
3953 \\
\text { (D) }
\end{array}
$$

\]} \& \[

245
\] \& \multirow[t]{2}{*}{22

14} \& $$
\begin{aligned}
& \text { (D) } \\
& \text { (D) }
\end{aligned}
$$ \& \[

$$
\begin{aligned}
& \text { (D) } \\
& \text { (D) }
\end{aligned}
$$
\] \& (D) \& 2 \& \multirow[t]{2}{*}{(D)} <br>

\hline 5172 \& \& \& \& \& (D) \& \& (D) \& (D) \& (D) \& - \& <br>
\hline 518 \& \multirow[t]{3}{*}{Beer, wine and distilled alcoholic beverages $\qquad$ Beer and ale $\qquad$ Wines and distilled alcoholic beverages $\qquad$} \& \multirow[t]{3}{*}{9
5

4} \& 59479 \& \multirow[t]{3}{*}{$$
\begin{array}{ll}
5 & 494 \\
4 & 074 \\
1 & 420
\end{array}
$$} \& \multirow[t]{3}{*}{\[

$$
\begin{array}{r}
220 \\
151 \\
69 \\
69
\end{array}
$$
\]} \& \multirow[t]{3}{*}{9

5

4} \& \multirow[t]{3}{*}{$$
\begin{aligned}
& 59479 \\
& 32466 \\
& 27013
\end{aligned}
$$} \& \multirow[t]{3}{*}{\[

$$
\begin{aligned}
& 5494 \\
& 4074 \\
& 1420
\end{aligned}
$$
\]} \& \multirow[t]{2}{*}{220

151} \& \multirow[t]{3}{*}{$:$} \& \multirow[t]{3}{*}{-} <br>
\hline 5181
5182 \& \& \& 32466 \& \& \& \& \& \& \& \& <br>
\hline 5182 \& \& \& 27013 \& \& \& \& \& \& 69 \& \& <br>

\hline \multirow[t]{4}{*}{\[
$$
\begin{aligned}
& 519 \\
& 5191 \\
& 5194 \\
& 5198 \\
& 5199
\end{aligned}
$$

\]} \& \multirow[t]{4}{*}{| Miscellaneous nondurable goods $\qquad$ |
| :--- |
| Farm supplies $\qquad$ |
| Tobacco and tobacco products. |
| Paints, vamishes, and supplies $\qquad$ |
| Nondurable goods, n.e.c. $\qquad$ |} \& \multirow[t]{4}{*}{\[

$$
\begin{array}{r}
53 \\
28 \\
3 \\
5 \\
17
\end{array}
$$

\]} \& \multirow[t]{4}{*}{\[

$$
\begin{array}{r}
178749 \\
106510 \\
\text { (D) } \\
\text { (D) } \\
47305
\end{array}
$$

\]} \& \multirow[t]{4}{*}{\[

$$
\begin{array}{rr}
11269 \\
6177 \\
& \text { (D) } \\
& \text { (D) } \\
3 & 155
\end{array}
$$

\]} \& \multirow[t]{4}{*}{\[

$$
\begin{array}{r}
818 \\
372 \\
\text { (D) } \\
\text { (D) } \\
313
\end{array}
$$

\]} \& \multirow[t]{4}{*}{\[

$$
\begin{array}{r}
45 \\
23 \\
3 \\
4 \\
15
\end{array}
$$

\]} \& \multirow[t]{4}{*}{\[

$$
\begin{aligned}
& \text { (D) } \\
& \text { (D) } \\
& \text { (D) } \\
& \text { (D) } \\
& \text { (D) }
\end{aligned}
$$

\]} \& \multirow[t]{4}{*}{| (D) |
| :--- |
| (D) |
| (D) |
| (D) |} \& \multirow[t]{4}{*}{\[

$$
\begin{aligned}
& \text { (D) } \\
& \text { (D) } \\
& \text { (D) } \\
& \text { (D) } \\
& \text { ( })
\end{aligned}
$$

\]} \& \multirow[b]{4}{*}{\[

$$
\begin{aligned}
& 0 \\
& 5 \\
& -1 \\
& 2
\end{aligned}
$$
\]} \& \multirow[t]{4}{*}{(D)

(D)
(D)
(D)} <br>
\hline \& \& \& \& \& \& \& \& \& \& \& <br>
\hline \& \& \& \& \& \& \& \& \& \& \& <br>
\hline \& \& \& \& \& \& \& \& \& \& \& <br>
\hline \& MUSKEGON-NORTON SHORES-MUSKEGON HEIGHTS SMSA \& \& \& \& \& \& \& \& \& \& <br>
\hline \& Wholesale trade ----------------------- \& 175 \& 713348 \& 31210 \& 1795 \& 149 \& 440942 \& 25035 \& 1500 \& 26 \& 272406 <br>
\hline 50 \& Durable goods ---------------------------------------- \& 113 \& 161068 \& 17835 \& 1008 \& 100 \& 106441 \& 14321 \& 866 \& 13 \& 54627 <br>
\hline 501
502 \& Motor vehicles and automotive parts and supplies.Furniture and home furnishings. \& 21
3 \& 57347
(D) \& 4628
(D) \& 233 \& 20
1 \& (D) \& (D) \& (D) \& 1
2 \& (D) <br>
\hline 503 \& Lumber and other construction materials ------------- \& 5 \& 5852 \& 539 \& 30 \& 3 \& (D) \& (D) \& (D) \& 2 \& (D) <br>
\hline 504 \& Sporting, recreational, photographic, and hobby goods, toys and supplies \& 3 \& \& (D) \& (D) \& 3 \& \& (D) \& (D) \& . \& - <br>
\hline 505 \& Metals and minerals, except petroleum -------.---.- \& 3 \& (D) \& (D) \& (D) \& 3 \& (D) \& (D) \& (D) \& - \& - <br>
\hline 506 \&  \& 8 \& 14166 \& 1964 \& 124 \& 7 \& (D) \& (D) \& (D) \& 1 \& (D) <br>
\hline 507 \& Hardware, and plumbing and heating equipment and supplies \& 10 \& \& \& \& \& \& \& 84 \& - \& (D) <br>
\hline 508 \& Machinery, equipment, and supplies ---------------------- \& 53 \& 56052 \& 7547 \& 421 \& 46 \& \& (D) \& (D) \& 7 \& (D) <br>
\hline 509 \& Miscellaneous durable goods .-------------------- \& 7 \& 10101 \& 823 \& 64 \& 7 \& 10101 \& 823 \& 64 \& - \& <br>
\hline 51 \& Nondurable goods ----------------------------------- \& 62 \& 552280 \& 13375 \& 787 \& 49 \& 334501 \& 10714 \& 634 \& 13 \& 217779 <br>
\hline 511 \& Paper and paper products --------------------- \& 5 \& 9633 \& 1771 \& 91 \& 5 \& 9633 \& 1771 \& 91 \& - \& - <br>
\hline 512 \& Drugs, drug propretaries and druggists' sundries ---- \& - \& \& \& \& - \& \& \& - \& - \& - <br>
\hline 513
514 \& Apparel, piece goods, and notions ---------------- \& 1 \& (D) \& (D) \& (D) \& 1 \& (D) \& (D) \& (D) \& - \& - <br>
\hline 514
515 \& Groceries and related products ------------------ \& 17 \& 43320 \& 2906 \& 196 \& 11 \& (D) \& (D) \& (D) \& 6 \& (D) <br>
\hline 515 \& Farm-product raw materials .--------------------- \& 2 \& (D) \& (D) \& (D) \& \& \& \& \& 2 \& (D) <br>
\hline 516 \& Chemicals and allied products-------------------- \& 3 \& \& (D) \& (D) \& 3 \& (D) \& (D) \& (D) \& \& - <br>
\hline 517 \& Petroleum and petroleum products---------------------- \& 11 \& 426516 \& 3958 \& 246 \& 7 \& (D) \& (D) \& (D) \& 4 \& (D) <br>
\hline 518 \& Beer, wine and distilled alcoholic beverages .------ \& 8 \& 27759 \& 2836 \& 118 \& 8 \& 27759 \& \& 118 \& - \& - <br>
\hline 519 \& Miscellaneous nondurable goods ------------------- \& 15 \& 18401 \& - 906 \& 64 \& 14 \& \& \& (D) \& 1 \& (D) <br>
\hline
\end{tabular}

Table 4. Summary Statistics for Standard Metropolitan Statistical Areas: 1982-Con.
 appendix DJ


Table 4. Summary Statistics for Standard Metropolitan Statistical Areas: 1982-Con.
 appendix D)


## Table 5. Summary Statistics for the Area Outside Standard Metropolitan Statistical Areas: 1982

 appendix D]

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{$$
\underset{\text { Sode }}{\mathrm{SIC}}
$$} \& \multirow[b]{2}{*}{Kind of business} \& \multirow[b]{2}{*}{$$
\begin{array}{r}
\text { Estab- } \\
\text { ments } \\
\text { ments } \\
\text { (number) }
\end{array}
$$} \& \multirow[b]{2}{*}{$$
\begin{array}{r}
\text { Sales } \\
(\$ 1,000)
\end{array}
$$} \& \multirow[b]{2}{*}{$$
\begin{array}{r}
\text { Annual } \\
\text { payrol } \\
(\$ 1,000)
\end{array}
$$} \& \multirow[b]{2}{*}{} \& \multicolumn{4}{|c|}{Merchant wholesalers} \& \multicolumn{2}{|l|}{Other operating types} <br>
\hline \& \& \& \& \& \& $$
\begin{gathered}
\text { Estab- } \\
\text { ment } \\
\text { ments } \\
\text { (number) }
\end{gathered}
$$ \& $$
\begin{aligned}
& \text { Sales } \\
& (\$ 1,000)
\end{aligned}
$$ \& $$
\begin{gathered}
\text { Annual } \\
\text { (payroll } \\
(\$ 1,000)
\end{gathered}
$$ \& $$
\begin{array}{r}
\text { Paid } \\
\text { employees } \\
\text { for payy } \\
\text { peniod } \\
\text { inclucing } \\
\text { March } 12 \\
\text { (number) }
\end{array}
$$ \& $$
\begin{aligned}
& \text { Estab- } \\
& \text { ments } \\
& \text { (number) }
\end{aligned}
$$ \& $$
\begin{gathered}
\text { Sales } \\
(\$ 1,000)
\end{gathered}
$$ <br>
\hline \& Wholesale trade \& 2015 \& 4537394 \& 236375 \& 15177 \& 1828 \& 3581681 \& 206438 \& 13535 \& 187 \& 955713 <br>
\hline 50 \& Durable goods_ \& 1049 \& 1209589 \& 115570 \& 7409 \& 982 \& (D) \& (D) \& (D) \& 67 \& (D) <br>
\hline $$
\begin{aligned}
& 5012 \\
& 5012 \\
& 5013 \\
& 5014
\end{aligned}
$$ \& Motor vehicles and automotive parts and supplies -Automobiles and other molor vehicles Automotive parts and supplies Tires and tubes \& $$
\begin{array}{r}
231 \\
19 \\
195 \\
17
\end{array}
$$ \& $$
\begin{array}{r}
181344 \\
22070 \\
142299 \\
16975
\end{array}
$$ \& $$
\begin{array}{r}
21934 \\
23343 \\
17769 \\
1882
\end{array}
$$ \& $\begin{array}{r}1531 \\ 167 \\ 1243 \\ 124 \\ \\ \\ \\ \hline\end{array}$ \& 224
17
192
15
15 \& $$
\begin{aligned}
& \text { (D) } \\
& \text { (D) } \\
& \text { (D) }
\end{aligned}
$$ \& (D)
(0)
(0)
(0)

( \& $$
\begin{aligned}
& \text { (D) } \\
& \text { (D) } \\
& \text { (D) }
\end{aligned}
$$ \& 7

2
3
3
2 \& (D)
(0)
(0)
(0) <br>

\hline \[
$$
\begin{aligned}
& 502 \\
& 5021 \\
& 5023 \\
& 5023
\end{aligned}
$$

\] \& | Furniture and home furnishings |
| :--- |
| Furniture |
| Home furnishings $\qquad$ | \& \[

$$
\begin{gathered}
16 \\
9 \\
7
\end{gathered}
$$

\] \& \[

$$
\begin{aligned}
& 51384 \\
& 38 \\
& \text { (D) } \\
& \text { (D) }
\end{aligned}
$$

\] \& \[

$$
\begin{aligned}
& 5316 \\
& \begin{aligned}
\text { (D) } \\
\text { (D) }
\end{aligned}
\end{aligned}
$$

\] \& \[

$$
\begin{aligned}
& 287 \\
& \text { 28) } \\
& \text { (D) }
\end{aligned}
$$

\] \& \[

$$
\begin{array}{r}
11 \\
5 \\
6
\end{array}
$$

\] \& \[

$$
\begin{aligned}
& \text { (D) } \\
& \text { (D) }
\end{aligned}
$$

\] \& \[

$$
\begin{aligned}
& \text { (D) } \\
& \text { (D) }
\end{aligned}
$$

\] \& \[

$$
\begin{aligned}
& \text { (D) } \\
& \text { (D) } \\
& \text { (D) }
\end{aligned}
$$

\] \& | 5 |
| :--- |
| 4 |
| 1 | \& (1)

4
278
(D) <br>

\hline $$
\begin{aligned}
& 503 \\
& 5031 \\
& 5039
\end{aligned}
$$ \& Lumber and other construction materials $\qquad$ Lumber, plywood and millwork Construction materials, n.e.c. $\qquad$

$\qquad$ \& \[
$$
\begin{aligned}
& 83 \\
& 38 \\
& 45
\end{aligned}
$$

\] \& \[

$$
\begin{gathered}
\text { (D) } \left.\begin{array}{c}
\text { (D) } \\
29 \\
791
\end{array}\right) .
\end{gathered}
$$

\] \& \[

$$
\begin{array}{r}
\text { (D) } \\
\text { (D) } \\
3587
\end{array}
$$
\] \& (D)

(D)

274 \& $$
\begin{aligned}
& 79 \\
& 36 \\
& 43
\end{aligned}
$$ \& \[

$$
\begin{aligned}
& \text { (D) } \\
& \text { (D) }
\end{aligned}
$$

\] \& \[

$$
\begin{aligned}
& \text { (D) } \\
& \text { (D) }
\end{aligned}
$$

\] \& \[

$$
\begin{aligned}
& \text { (D) } \\
& \text { (D) }
\end{aligned}
$$
\] \& 4

2
2

2 \& $$
\begin{aligned}
1365 \\
\text { (D) } \\
\text { (D) }
\end{aligned}
$$ <br>

\hline | 504 |
| :--- |
| 5041 5043 5043 | \& Sporting, recreational, photographic, and hobby goods, toys and supplies Sporting and recreational goods and supplies Toys and hobby goods and supplies Photographic equipment and supplies \& 24

16
16

7 \& $$
\begin{array}{r}
16353 \\
12876 \\
\text { (D) } \\
\text { (D) }
\end{array}
$$ \& \[

$$
\begin{array}{r}
1553 \\
\begin{array}{r}
143 \\
\text { (D) } \\
\text { (D) }
\end{array}
\end{array}
$$
\] \& 116

72
72
(D)
(D) \& $\begin{array}{r}21 \\ 13 \\ 13 \\ 7 \\ \hline\end{array}$ \& (D)
(D)
(D)
(D) \& (D)
(D)
(D)
( $)$ \& (D)
(D)
(D)
(D) \& 3
3 \& (D) <br>

\hline $$
\begin{aligned}
& 505 \\
& 5051 \\
& 5051
\end{aligned}
$$ \& Metals and minerals, except petroleum Metals service centers and offices. $\qquad$ Coal and other minerals and ores \& 29

26

3 \& $$
\begin{aligned}
72368 \\
\\
\text { (D) } \\
\text { (D) }
\end{aligned}
$$ \& \[

$$
\begin{array}{r}
4977 \\
\text { (D) } \\
\text { (D) }
\end{array}
$$

\] \& \[

$$
\begin{gathered}
299 \\
\text { (D) } \\
\text { (D) }
\end{gathered}
$$

\] \& $\begin{array}{r}27 \\ 24 \\ 3 \\ \hline\end{array}$ \& 43 (D) \& \[

$$
\begin{array}{r}
\text { (D) } \\
4 \\
467 \\
\text { (D) }
\end{array}
$$
\] \& (0) ${ }_{\text {2 }}^{\text {(18) }}$ \& 2 \& (D) <br>

\hline \[
$$
\begin{aligned}
& 506 \\
& 5063 \\
& 5064 \\
& 5065
\end{aligned}
$$

\] \& | Electrical goods |
| :--- |
| Electrical apparatus and equipment |
| Electrical appliances, television and radio sets |
| Electronic parts and equipment. | \& 66

50
7
9 \& (D)
89560
(D)

(D) \& $$
\begin{gathered}
\text { (D) } \\
\\
\text { (D70 } \\
\text { (D) } \\
\text { (D) }
\end{gathered}
$$ \& (D)

364
(1)
(D) \& $\begin{array}{r}58 \\ 46 \\ 4 \\ 8 \\ \hline\end{array}$ \&  \& (0)
(D)
225
(D) \& (D)
(D)
(D)
(D) \& 8
4
3
1 \& (D) <br>
\hline 507 \& Hardware, and plumbing and heating equipment \& \& \& \& \& \& \& \& \& \& <br>
\hline 5072
5074 \&  \& 16 \& \& \& (D) \& 14 \& 58117
10 \& 8
1 296 \& 524
92 \& ${ }_{2}^{6}$ \& <br>
\hline 5075 \&  \& 58 \& 43308 \& 6235 \& 361 \& 56 \& (D) \& (D) \& (D) \& 2 \& (D) <br>
\hline 5078 \& and supplies

Retrigeration equipment and supplies ------------- \& $\begin{array}{r}13 \\ 4 \\ 4 \\ \hline\end{array}$ \& \[
$$
\begin{array}{ll}
17 & 144 \\
& \text { (D) }
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
1655 \\
\text { (D) }
\end{array}
$$

\] \& (D) \& | 12 |
| :---: |
| 3 | \& \[

$$
\begin{aligned}
& \text { (D) } \\
& \text { (D) }
\end{aligned}
$$

\] \& (D) \& \[

$$
\begin{aligned}
& \text { (D) } \\
& \text { (D) }
\end{aligned}
$$
\] \& 1 \& (D) <br>

\hline $$
\begin{aligned}
& 508 \\
& 5081 \\
& 5082
\end{aligned}
$$ \& Machinery, equipment, and supplies $\qquad$ Commercial machines and equipment Construction and mining machinery and \& $\begin{array}{r}434 \\ 54 \\ \hline\end{array}$ \& 430

2282
837 \& 48211
4091

5 \& $\begin{array}{r}3015 \\ \hline 286 \\ \hline\end{array}$ \& $\begin{array}{r}408 \\ 52 \\ \hline\end{array}$ \& $$
\begin{aligned}
& \text { (D) } \\
& \text { (D) }
\end{aligned}
$$ \& (D) \& (D) \& 26

2 \& (D) <br>

\hline \[
$$
\begin{aligned}
& 5083 \\
& 5084 \\
& 5085
\end{aligned}
$$

\] \& | equipment |
| :--- |
| Farm and garden machinery and equipment Industrial machinery and equipment Industrial supplies. | \& 29

183
75
52
52 \& 53692
(D)
(D)
(D) \& 5386
(D)
(D)
(D) \& 328
(1)
()
(D)

P \& $\begin{array}{r}29 \\ 179 \\ 60 \\ 47 \\ \hline\end{array}$ \& \[
$$
\begin{array}{r}
53692 \\
205356 \\
62452 \\
\text { (D) }
\end{array}
$$

\] \& \[

$$
\begin{array}{r}
5386 \\
21857 \\
6504 \\
650
\end{array}
$$
\] \& $\begin{array}{r}328 \\ 1 \begin{array}{r}410 \\ 367 \\ \text { (D) }\end{array} \\ \hline 10\end{array}$ \& 4

15
5 \& (D) $\begin{array}{r}\text { (D) } \\ 2398\end{array}$ <br>

\hline $$
\begin{aligned}
& 5086 \\
& 5087 \\
& 5088
\end{aligned}
$$ \& Professional equipment and supplies Service establishment equipment and supplies Transportation equipment and supplies, except \& 13

24
4 \& $\begin{array}{r}10716 \\ 7385 \\ \hline 6723\end{array}$ \& 1436
1376 \& 103

97 \& \begin{tabular}{l}
13 <br>
24 <br>
\hline

 \& 

10716 <br>
\hline 7385 <br>
6723
\end{tabular} \& 1436

1376 \& 103
97 \& \& <br>
\hline \& motor vehicles-------------------------- \& 4 \& 6723 \& 1238 \& 63 \& 4 \& 6723 \& 238 \& 63 \& \& <br>
\hline 509
5093
5094 \&  \& 75

36 \& $$
\begin{aligned}
& 54453 \\
& 29866
\end{aligned}
$$ \& 6240

4367 \& 454

312 \& | 69 |
| :--- |
| 35 | \& \[

52285

\] \& \[

$$
\begin{aligned}
6052 \\
\text { (D) }
\end{aligned}
$$

\] \& \[

$$
\begin{aligned}
& 446 \\
& \text { (D) }
\end{aligned}
$$
\] \& 6

1 \& 2168 <br>
\hline 5094 \& Jewelry, watches, diamonds and other precious stones \& 1 \& (D) \& (D) \& (D) \& 1 \& (D) \& (D) \& (D) \& 5 \& <br>
\hline 0 \& Durabe goda, ne.c.-- \& \& \& \& \& \& \& \& \& \& <br>
\hline 51 \& Nondurable goods \& 966 \& 3327805 \& 120805 \& 7768 \& 846 \& (D) \& (D) \& (D) \& 120 \& (D) <br>

\hline $$
\begin{aligned}
& 5111 \\
& 5111 \\
& 5112 \\
& 5113
\end{aligned}
$$ \& Paper and paper products Printing and writing paper Stationery supplies Industrial and personal service paper \& 57

4
38
15

15 \& $$
\begin{array}{r}
65994 \\
\text { (D) } \\
\text { (D) } \\
29354
\end{array}
$$ \& \[

$$
\begin{array}{r}
6354 \\
\text { (D) } \\
\text { (D) } \\
2034
\end{array}
$$
\] \& 417

(1)
(1)
117

(1) \& 47
3
34

10 \& $$
\begin{array}{r}
42218 \\
\text { (D) } \\
\text { (D) } \\
\text { (D) }
\end{array}
$$ \& 5010

(D)
(D)
(D)
(D) \& 361
(0)
(1)
(D)
(1) \& 10
1
4
5 \& 23
776
(0)
(D)
(D) <br>
\hline 512
5122 \& Drugs, drug proprietaries and druggists' sundries Drugs, drug proprietaries, and druggists' sundries \& 5 \& (D) \& (D) \& (D) \& 5 \& (D) \& (D) \& (D) \& \& <br>
\hline 513 \& Apparel, piece goods, and notions. \& 6 \& (D) \& \& \& \& \& \& \& 1 \& (D) <br>

\hline | 5133 |
| :--- |
| 5134 |
| 13 | \& Piece goods (woven fabrics) --------------------------

Notions and other dry goods \& 1 \& (D) \& (D) \& (D) \& 1 \& (D) \& (D) \& (D) \& \& <br>
\hline 5136
5137 \& Men's and boys' clothing and fumishings--------- \& 2 \& (D) \& (D) \& (D) \& 2 \& (D) \& (D) \& (D) \& \& <br>

\hline 5137 \& | Women's, children's and infants' clothing and accessories |
| :--- |
| Footwear $\qquad$ | \& 2 \& (D) \& (D) \& (D) \& 1 \& (D) \& (D) \& (D) \& 1 \& (D) <br>

\hline 514 \& Groceries and related products..- \& 171 \& \& (D) \& (D) \& 121 \& (D) \& (D) \& \& 50 \& 274580 <br>

\hline | 5141 |
| :--- |
| 5142 |
| 142 | \&  \& 17

14 \& 222

45838 \& $\begin{array}{r}7798 \\ 2672 \\ \hline\end{array}$ \& | 356 |
| :--- |
| 176 | \& $\begin{array}{r}17 \\ 7 \\ \hline\end{array}$ \& 222160 \& 7798 \& (0) \& 7 \& <br>

\hline 5143 \& Dairy products--------------------------------------------- \& 25 \& | 45888 |
| :--- |
| 98 |
| 06 | \& ${ }_{3}^{2} 342$ \& 197 \& 17 \& (D) \& (0) \& (0) \& 8 \& (D) <br>

\hline 5144
5145 \& Poultry and poultry products Confectionery \& $\stackrel{9}{15}$ \& \& (D) \& (D) \& 139 \& (D) \& (D) \& (D) \& 2 \& (d) <br>
\hline 5146 \& Fish and seatoods -- \& 8 \& \& \& (D) \& 8 \& \& \& \& \& <br>

\hline | 5147 |
| :--- |
| 5148 | \& Meats and meat products------------------------------

Fresh fruits and \& | 13 |
| :--- |
| 21 | \& 34

4691

4637 \& | 12235 |
| :--- |
| 2641 | \& 81

188
188 \& 12
19 \& \& (D) \& (D) \& 1
2 \& <br>
\hline 5149 \& Groceries and related producis, \& \& 218358 \& 12 136 \& 188
647 \& 19 \& 51182 \& \& 249 \& 30 \& 167176 <br>

\hline | 515 |
| :--- |
| 5152 |
| 15 | \& Farm-product raw materials .-- \& 111 \& 643245 \& 13163 \& 987 \& 100 \& (D) \& (D) \& (D) \& 11 \& (D) <br>

\hline 5153 \& Grain ------------------------------------------------------- \& 86 \& $350610^{\circ}$ \& $11220^{\circ}$ \& \& 85 \& \& (0) \& (0) \& 1 \& <br>

\hline 5154 \& Livestock -------------------------------------------- \& $\stackrel{22}{3}$ \& \& \& (D) \& $\begin{array}{r}13 \\ 2 \\ \hline\end{array}$ \& $$
\begin{aligned}
& \text { (D) } \\
& \text { (D) }
\end{aligned}
$$ \& (D) \& (D) \& 1 \& (D) <br>

\hline $$
\begin{aligned}
& 516 \\
& 5161
\end{aligned}
$$ \& Chemicals and allied products. Chemicals and allied products. \& 29

29 \& $$
\begin{aligned}
& 19016 \\
& 19016 \\
& 016
\end{aligned}
$$ \& 1795

1795 \& 125
125 \& 20

20 \& $$
\begin{array}{ll}
11 & 109 \\
11 & 109
\end{array}
$$ \& \[

$$
\begin{aligned}
& 1236 \\
& 1236
\end{aligned}
$$
\] \& 98

98 \& 9 \& 7907
7907 <br>
\hline
\end{tabular}

Table 5. Summary Statistics for the Area Outside Standard Metropolitan Statistical Areas: 1982-Con.
 appendix D)

|  | Kind of business | Estab-lishments (number) | $\begin{array}{r} \text { Sales } \\ (\$ 1,000) \end{array}$ | $\begin{gathered} \text { Annual } \\ \text { payroll } \\ (\$ 1,000) \end{gathered}$ | Paid <br> employees for pay period including March 12 (number) | Merchant wholesalers |  |  |  | Other operating types |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SIC code |  |  |  |  |  | Estab-lishments (number) | $\begin{array}{r} \text { Sales } \\ (\$ 1,000) \end{array}$ | Annual payroll $(\$ 1,000)$ | Paid employees for pay period including March 12 (number) | Estab-lishments (number) | $\begin{array}{r} \text { Sales } \\ (\$ 1,000) \end{array}$ |
| 51 | Nondurable goods-Con. |  |  |  |  |  |  |  |  |  |  |
| 517 | Petroleum and petroleum products_---.------------ | 229 | 1365024 | 28674 | 2102 | 213 | 1197498 | 27408 | 2040 | 16 | 167526 |
| 5171 | Petroleum bulk stations and terminals----------------- | 180 | (D) |  | (D) | 168 | 651248 | 18866 | 1482 | 12 | (D) |
| 5172 | Petroleum and petroleum products, except bulk stations and terminals $\qquad$ | 49 |  | (D) | (D) | 45 | 546250 | 8542 | 558 | 4 | (D) |
| 518 | Beer, wine and distilled alcoholic beverages .------ | 121 | 202666 | 19206 | 969 | 121 | 202666 | 19206 | 969 | - |  |
| 5181 | Beer and ale | 74 | (D) | (D) | (D) | 74 | (D) | (D) | (D) | - |  |
| 5182 | Wines and distilled alcoholic beverages -------------------------- | 47 | (D) | (D) | (D) | 47 | (D) | (D) | (D) | - |  |
| 519 | Miscellaneous nondurable goods ----------------- | 237 | 311815 |  |  |  |  |  |  | 23 | (D) |
| 5191 | Farm supplies .--------.---------------------------------- | 167 | (D) | (D) | (D) | 148 | 202676 | 11047 | 708 | 19 | (D) |
| 5194 | Tobacco and tobacco products | 18 | (D) | (D) | (D) | 18 | (D) | (D) | (D) | - |  |
| 5198 | Paints, varnishes, and supplies .------------------ | 6 | 1351 | 164 | 17 | 3 | (D) | (D) | (D) | 3 | (D) |
| 5199 | Nondurable goods, n.e.c. ---------------------------- | 46 | 33889 | 3290 | 292 | 45 | (D) | (D) | (D) | 1 | (D) |

Table 6. Summary Statistics for Counties With 200 Establishments or More: 1982
 followed by $\Delta$, see appendix $F 1$


Table 6. Summary Statistics for Counties With 200 Establishments or More: 1982-Con.
 followed by $\Delta$, see appendix F]


Table 6. Summary Statistics for Counties With 200 Establishments or More: 1982-Con.
 followed by $\Delta$, see appendix F]


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 followed by $\Delta$, see appendix F]


Table 6. Summary Statistics for Counties With 200 Establishments or More: 1982-Con.
 followed by $\Delta$, see appendix $F$ ]


Table 6. Summary Statistics for Counties With 200 Establishments or More: 1982-Con.
 followed by $\Delta$, see appendix F]


Table 7. Summary Statistics for Places With 200 Establishments or More: 1982
 followed by $\Delta$, see appendix F]

| $\underset{\text { code }}{\text { SIC }}$ | Geographic area and kind of business | Estab-lishments (number) | $\begin{array}{r} \text { Sales } \\ (\$ 1,000) \end{array}$ | $\begin{gathered} \text { Annual } \\ \text { payroll } \\ (\$ 1,000) \end{gathered}$ | Paid <br> employees for pay period including March 12 (number) | Merchant wholesalers |  |  |  | Other operating types |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  | $\begin{array}{r} \text { Estab- } \\ \text { lish- } \\ \text { ments } \\ \text { (number) } \end{array}$ | $\begin{array}{r} \text { Sales } \\ (\$ 1,000) \end{array}$ | Annual payroll ( $\$ 1,000$ ) | Paid <br> employees for pay period including March 12 (number) | Estab-lishments (number) |  | $\begin{array}{r} \text { Sales } \\ (\$ 1,000) \end{array}$ |
|  | DETROIT |  |  |  |  |  |  |  |  |  |  |  |
|  | Wholesale trade ----------------------- | 1389 | 8359064 | 412846 | 19200 | 1190 | 4424790 | 346943 | 16678 | 199 |  | 934274 |
| 50 | Durable goods | 905 | 4953098 | 240896 | 11356 | 766 | 1812123 | 191451 | 9501 | 139 |  | 140975 |
| $\begin{aligned} & 501 \\ & 5012 \end{aligned}$ | Motor vehicles and automotive parts and supplies.- | 147 | (D) | (D) | (D) | 127 | 163003 | 22427 | 1278 | 20 |  | (D) |
| 5013 | Automotive parts and supplies ---------------------- | 117 | 422951 | 21298 | 1146 | 104 | 17 (D) | 2 (D) | (D) | 13 |  | (D) |
| 5014 |  | 15 | (D) | (D) | (D) | 15 | (D) | (D) | (D) |  |  |  |
| 502 | Furniture and home furnishings ------------------ | 33 | 95379 | 7659 | 439 | 27 | 62762 | 6293 |  |  |  |  |
| 5021 5023 | Furniture ----------------------------------------------------------------- | 16 | 33715 61664 | 2958 4701 | 157 282 | 12 | (D) | (D) | (D) | 4 |  | (D) |
| 503 | Lumber and other construction materials | 60 | 116635 | 15064 | 662 | 51 | 95035 | 13352 | 585 | 9 |  | 21600 |
| 5031 | Lumber, plywood and millwork | 19 | 39704 | 4453 | 206 | 17 | (D) | (D) | (D) | 2 |  | (D) |
| 5039 | Construction materials, n.e.c. | 41 | 76931 | 10611 | 456 | 34 | (D) | (D) | (D) | 7 |  | (D) |
| 504 | Sporting, recreational, photographic, and hobby goods, toys and supplies | 17 | 34448 | 2685 | 152 | 15 | (D) | (D) | (D) | 2 |  | (D) |
| 5041 | Sporting and recreational goods and supplies | 7 | 9318 | 1020 | 70 | 6 | (D) | (D) | (D) | 1 |  | (D) |
| 5042 | Toys and hobby goods and supplies . | 4 | (D) | (D) | (D) | 4 | (D) | (D) | (D) | - |  | - |
| 5043 | Photographic equipment and supplies ---------------- | 6 | (D) | (D) | (D) | 5 | (D) | (D) | (D) | 1 |  | (D) |
| 505 | Metals and minerals, except petroleum------------ | 82 | 797711 | 42370 | 1850 | 68 | 645210 | 38535 | 1677 | 14 |  | 152501 |
| 5051 | Metals service centers and offices. | 78 | (D) | (D) | (D) | 66 | (D) | (D) | (D) | 12 |  | (D) |
| 5052 | Coal and other minerals and ores | 4 | (D) | (D) | (D) | 2 | (D) | (D) | (D) | 2 |  | (D) |
| 506 | Electrical goods -----------------1-1 | 64 | 144838 | 13532 | 633 | 46 | 94642 | 11674 | 543 | 18 |  | 50196 |
| 5063 | Electrical apparatus and equipment -------- | 45 | 121249 | 11727 | 522 | 34 | 85334 | 10374 | 461 | 11 |  | 35915 |
| 5064 | Electrical appliances, television and radio sets | 6 | 7904 | 898 | 50 | 4 | (D) | (D) | (D) | 2 |  | (D) |
| 5065 | Electronic parts and equipment.--------------- | 13 | 15685 | 907 | 61 | 8 | (D) | (D) | (D) | 5 |  | (D) |
| 507 | Hardware, and plumbing and heating equipment and supplies | 63 | 107937 | 13806 | 724 | 59 | (D) | (D) | (D) | 4 |  | (D) |
| 5072 |  | 24 | 47832 | 5100 | 329 | 21 | (D) | (D) | (D) | 3 |  | (D) |
| 5074 | Plumbing and heating equipment and supplies (hydronics) | 19 | 31484 | 4212 | 198 | 19 | 31484 | 4212 | 198 | . |  | - |
| 5075 | Warm air heating and air conditioning equipment and supplies $\qquad$ | 11 | (D) | (D) | (D) | 10 | (D) | (D) | (D) | 1 |  | (D) |
| 5078 | Refrigeration equipment and supplies -------------- | 9 | (D) | (D) | (D) | 9 | (D) | (D) | (D) | - |  | ) |
| 508 | Machinery, equipment, and supplies -------------- | 338 | 666389 | 83995 | 3957 | 274 | (D) | (D) | (D) | 64 |  | (D) |
| 5081 | Commercial machines and equipment -- | 83 | 247269 | 32150 | 1451 | 54 | (D) | (D) | (D) | 29 |  | (D) |
| 5082 | Construction and mining machinery and equipment $\qquad$ | 5 | 5845 | 1025 | 50 | 4 | (D) | (D) | (D) | 1 |  | (D) |
| 5083 | Farm and garden machinery and equipment ----- | 2 | (D) | (D) | (D) | 2 | 110 (D) | (D) | (D) | 15 |  | 30376 |
| 5084 | Industrial machinery and equipment.-------------- | 90 | 140456 | 18587 | 841 | 75 | 110080 | 16933 | 777 | 15 |  | 30376 |
| 5085 | Industrial supplies .--------------------------------------- | 77 | (D) | (D) | (D) | 63 | (D) | (D) | (D) | 14 |  | 65223 |

Table 7. Summary Statistics for Places With 200 Establishments or More: 1982-Con.
For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix $A$. For information on geographic areas followed by $\Delta$, see appendix F]


Table 7. Summary Statistics for Places With 200 Establishments or More: 1982-Con.
[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A. For information on geographic areas followed by $\Delta$, see appendix F]


Table 7. Summary Statistics for Places With 200 Establishments or More: 1982-Con.
[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A. For information on geographic areas followed by $\Delta$, see appendix F]


Table 7. Summary Statistics for Places With 200 Establishments or More: 1982-Con.
 followed by $\Delta$, see appendix F]

rable 7. Summary Statistics for Places With 200 Establishments or More: 1982-Con.
 followed by $\Delta$, see appendix F]


Table 7. Summary Statistics for Places With 200 Establishments or More: 1982-Con.
 followed by $\Delta$, see appendix F]


## able 8. Summary Statistics for Counties and for Places With 2,500 Inhabitants or More: 1982

 ollowed by $\Delta$, see appendix F]


Table 8. Summary Statistics for Counties and for Places With 2,500 Inhabitants or More: 1982-Con.
[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A. For information on geographic areas followed by $\Delta$, see appendix FI


Table 8. Summary Statistics for Counties and for Places With 2,500 Inhabitants or More: 1982-Con.
 followed by $\Delta$, see appendix F]

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{Geographic area} \& \multirow[b]{2}{*}{Estab-lishments (number)} \& \multirow[b]{2}{*}{\[
\begin{array}{r}
\text { Sales } \\
(\$ 1,000)
\end{array}
\]} \& \multirow[b]{2}{*}{Annual payroll \((\$ 1,000)\)} \& \multirow[b]{2}{*}{\begin{tabular}{l}
Paid \\
employees for pay period including March 12 (number)
\end{tabular}} \& \multicolumn{4}{|c|}{Merchant wholesalers} \& \multicolumn{2}{|l|}{Other operating types} \\
\hline \& \& \& \& \& Estab-lishments (number) \& \[
\begin{array}{r}
\text { Sales } \\
(\$ 1,000)
\end{array}
\] \& Annual payroll \((\$ 1,000)\) \& \[
\begin{array}{r}
\text { Paid } \\
\text { employees } \\
\text { for pay } \\
\text { period } \\
\text { including } \\
\text { March } 12 \\
\text { (number) }
\end{array}
\] \& Estab-lishments (number) \& \[
\begin{array}{r}
\text { Sales } \\
(\$ 1,000)
\end{array}
\] \\
\hline \multicolumn{11}{|l|}{Michigan-Con.} \\
\hline Muskegon County ---------------------------------------- \& 163 \& \multirow[t]{2}{*}{698059
307461} \& \multirow[t]{2}{*}{30313
18674} \& \multirow[t]{2}{*}{\[
\begin{array}{ll}
1 \& 741 \\
1 \& 016
\end{array}
\]} \& \multirow[t]{2}{*}{137
72} \& \multirow[t]{2}{*}{425653
141168} \& \multirow[t]{2}{*}{24138
13818} \& \multirow[t]{2}{*}{1446
822} \& \multirow[b]{2}{*}{26
10} \& \multirow[b]{2}{*}{272406
166293} \\
\hline Muskegon -- \& 82 \& \& \& \& \& \& \& \& \& \\
\hline Muskegon Reights \& 27 \& \multirow[t]{2}{*}{46212} \& \multirow[t]{2}{*}{5190} \& \multirow[t]{2}{*}{258} \& 23
4 \& (D) \& \multirow[t]{2}{*}{} \& \multirow[t]{2}{*}{(D)} \& \multirow[t]{2}{*}{4} \& \multirow[t]{2}{*}{(D)} \\
\hline North Muskegon - \& 6 \& \& \& \& 4 \& \& \& \& \& \\
\hline Norton Shores \& 18 \& 19492 \& 2014 \& 134 \& 15 \& (D) \& (D) \& (D) \& \begin{tabular}{l}
2 \\
3 \\
\hline
\end{tabular} \& (D) \\
\hline Whoosevelt Park \& 4
1 \& (D) \& (D) \& (D) \& 2 \& (D) \& (D) \& (D) \& 2
2
1 \& (D) \\
\hline Balance of county \& 25 \& 234987 \& 3620 \& 281 \& 21 \& (D) \& (D) \& (D) \& 1 \& (D) \\
\hline Newaygo County Fremont \& 41
19 \& 48762

(D) \& \& 242
(D) \& 39
17 \& (D) \& (D) \& \& 2 \& \multirow[t]{2}{*}{(D)} <br>

\hline Fremont Balance of county \& | 19 |
| :--- |
| 22 | \& | (D) |
| :--- |
| (D) | \& | (D) |
| :--- |
| (D) | \& (D) \& | 17 |
| :--- |
| 22 | \& (D) \& (D) \& (D) \& 2 \& <br>

\hline Oakland County \& 2869
37 \& 21078632
85
823 \& 815115
4209 \& $\begin{array}{r}32783 \\ 230 \\ \hline\end{array}$ \& $\begin{array}{r}1717 \\ \hline 27\end{array}$ \& 4489420 \& 375459 \& 17577 \& \& 16589212
62701 <br>
\hline Berkley ${ }^{\text {Beverly }}$ Hills \& 25 \& 38474 \& 1800 \& 106 \& \multirow[b]{2}{*}{-88888} \& 5763 \& 2680 \& $\begin{array}{r}175 \\ 77 \\ \hline\end{array}$ \& 10
17 \& \multirow[t]{2}{*}{32711
603795} <br>
\hline Eirmingham. \& 133 \& 764606 \& 28799 \& 1128 \& \& 160811 \& $\begin{array}{r}924 \\ 8645 \\ \hline\end{array}$ \& 77
447 \& 75 \& <br>

\hline Bloomfield Hills \& 25 \& 112695 \& 4022 \& 153 \& 12 \& 37964 \& 2415 \& 113 \& 13 \& $$
\begin{array}{r}
603795 \\
74731
\end{array}
$$ <br>

\hline Clawson.-- \& 31 \& 35276 \& 3931 \& 226 \& 28 \& 30986 \& 3189 \& 190 \& 3 \& $$
4290
$$ <br>

\hline Farmington \& \multirow[t]{2}{*}{49

199} \& \multirow[t]{2}{*}{$\begin{array}{r}131486 \\ 2211030 \\ \hline\end{array}$} \& \multirow[t]{2}{*}{$$
\begin{aligned}
& 10250 \\
& 74050
\end{aligned}
$$} \& \multirow[t]{2}{*}{464

2885} \& \multirow[t]{2}{*}{$$
\begin{array}{r}
30 \\
107
\end{array}
$$} \& \multirow[t]{2}{*}{\[

$$
\begin{array}{r}
34665 \\
342556
\end{array}
$$

\]} \& \multirow[t]{4}{*}{\[

$$
\begin{array}{r}
5265 \\
29064 \\
22460 \\
\\
\text { (D) }
\end{array}
$$

\]} \& \multirow[t]{4}{*}{\[

$$
\begin{array}{r} 
\\
\\
\\
\\
1274 \\
1 \\
1 \\
1 \\
\\
\\
\text { (D) }
\end{array}
$$

\]} \& \multirow[t]{4}{*}{\[

$$
\begin{array}{r}
19 \\
92 \\
27
\end{array}
$$

\]} \& \multirow[t]{5}{*}{\[

$$
\begin{array}{r}
96821 \\
1868474 \\
95004 \\
\\
16004
\end{array}
$$
\]} <br>

\hline Farmington Hills \& \& \& \& \& \& \& \& \& \& <br>
\hline Ferndale -- \& 111 \& 308440 \& 28599 \& 1462 \& 84 \& 213436 \& \& \& \& <br>
\hline Franklin \& ${ }_{6}^{6}$ \& 3890 \& 811 \& 25 \& 5 \& (D) \& \& \& \& <br>
\hline Hazel Park \& 39 \& 57404 \& 7473 \& 393 \& 35 \& \& \& \& 4 \& <br>

\hline Holly ------- \& \multirow[t]{4}{*}{$$
\begin{array}{r}
7 \\
12 \\
5 \\
4 \\
50
\end{array}
$$} \& \multirow[t]{2}{*}{2889

13006} \& \multirow[t]{2}{*}{272
656} \& 29 \& \multirow[t]{4}{*}{6
6
5
3

30} \& \multirow[t]{4}{*}{$$
\begin{array}{r}
\text { (D) } \\
5954 \\
\\
\text { (D) } \\
22 \text { (D) } \\
22026
\end{array}
$$} \& \multirow[t]{4}{*}{\[

$$
\begin{array}{r}
\text { (D) } \\
399 \\
\text { (D) } \\
2 \text { (D) } \\
2136
\end{array}
$$

\]} \& \multirow[t]{4}{*}{\[

$$
\begin{aligned}
& \text { (D) } \\
& 26 \\
& \text { (D) } \\
& \text { (D) } \\
& 93
\end{aligned}
$$

\]} \& \multirow[t]{4}{*}{\[

$$
\begin{array}{r}
1 \\
6 \\
i \\
1 \\
30
\end{array}
$$
\]} \& \multirow[t]{2}{*}{7 (D)} <br>

\hline Huntington Woods \& \& \& \& 41 \& \& \& \& \& \& <br>

\hline | Keego Harbor |
| :--- |
| Lake Orion | \& \& 5268 \& 285 \& (D) \& \& \& \& \& \& (D) <br>

\hline Lathrup Village \& \& 361051 \& 24763 \& 414 \& \& \& \& \& \& 339025 <br>

\hline Madison Heights \& \multirow[t]{4}{*}{$$
\begin{array}{r}
148 \\
4 \\
5 \\
62 \\
132
\end{array}
$$} \& \multirow[t]{4}{*}{490566

4922
1056
494706

568337} \& \multirow[t]{4}{*}{$$
\begin{array}{r}
47016 \\
281 \\
139 \\
23 \quad 351 \\
42403
\end{array}
$$} \& \multirow[t]{4}{*}{\[

$$
\begin{array}{r}
2123 \\
\\
\\
\\
14 \\
14 \\
14 \\
1891
\end{array}
$$

\]} \& \multirow[t]{4}{*}{\[

$$
\begin{array}{r}
111 \\
2 \\
4 \\
43 \\
103
\end{array}
$$
\]} \& 284674 \& 35684 \& 1634 \& 37 \& 205892 <br>

\hline Milford ---.---- \& \& \& \& \& \& \multirow[t]{2}{*}{$$
\begin{array}{r}
\text { (D) } \\
\text { (D) } \\
140143
\end{array}
$$} \& \multirow[t]{2}{*}{\[

$$
\begin{array}{r}
\text { (D) } \\
\text { (D) } \\
13017
\end{array}
$$

\]} \& \multirow[t]{3}{*}{\[

$$
\begin{array}{r}
104 \\
\text { (D) } \\
\text { (D) } \\
617 \\
1390
\end{array}
$$

\]} \& \multirow[t]{2}{*}{\[

$$
\begin{array}{r}
2 \\
1 \\
19
\end{array}
$$
\]} \& \multirow[t]{3}{*}{(D)

(D)
354563
267259} <br>
\hline Northville (part)
Novi --------- \& \& \& \& \& \& \& \& \& \& <br>
\hline Oak Park \& \& \& \& \& \& 301078 \& 28783 \& \& 19
29 \& <br>

\hline Oxiord \& \multirow[t]{2}{*}{| 4 |
| :--- |
| 2 |} \& \multirow[t]{2}{*}{\[

3644
\]

(D)} \& \multirow[t]{2}{*}{$$
320
$$

(D)} \& \multirow[t]{2}{*}{27
(D)} \& \multirow[t]{2}{*}{3
1
1} \& \multirow[t]{2}{*}{(D)} \& \multirow[t]{2}{*}{(D)} \& \multirow[t]{2}{*}{(D)} \& \multirow[t]{2}{*}{1} \& \multirow[t]{2}{*}{(D)} <br>
\hline Pleasant Ridge \& \& \& \& \& \& \& \& \& \& <br>
\hline Pontiac \& \multirow[t]{2}{*}{74
33} \& \multirow[t]{2}{*}{313194
30088

318} \& \multirow[t]{2}{*}{$\begin{array}{r}20292 \\ 2598 \\ \hline 1\end{array}$} \& \multirow[t]{2}{*}{\[
$$
\begin{array}{r}
934 \\
150
\end{array}
$$

\]} \& \multirow[t]{2}{*}{\[

$$
\begin{aligned}
& 63 \\
& 22
\end{aligned}
$$

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$$
\begin{array}{r}
137301 \\
14859
\end{array}
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\]} \& \multirow[t]{2}{*}{14853

1975} \& \multirow[t]{2}{*}{| 702 |
| :--- |
| 127 |} \& \multirow[t]{2}{*}{11

11} \& \multirow[t]{2}{*}{175893
15229} <br>
\hline Rochester \& \& \& \& \& \& \& \& \& \& <br>
\hline Royal Oak \& 136 \& 318974 \& 21091 \& 1022 \& 103 \& 124659 \& 15765 \& 853 \& 33 \& 194315 <br>

\hline Southfield \& \multirow[t]{6}{*}{$$
\begin{array}{r}
642 \\
1 \\
369 \\
20 \\
26 \\
2 \\
476
\end{array}
$$} \& \multirow[t]{6}{*}{\[

$$
\begin{array}{rr}
7343 & 329 \\
& \text { (D) } \\
3232 & 765 \\
& 19 \\
& 784 \\
& \text { (D) } \\
& \text { (D) } \\
& \text { (D) }
\end{array}
$$

\]} \& \multirow[t]{6}{*}{\[

$$
\begin{array}{r}
244576 \\
\\
124 \\
\text { (D) } \\
245 \\
1660 \\
\\
\\
\\
\text { (D) } \\
\text { (D) } \\
\text { (D) }
\end{array}
$$

\]} \& \multirow[t]{6}{*}{\[

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\begin{array}{r}
8799 \\
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4969 \\
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\text { (D) } \\
\text { (D) }
\end{array}
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\]} \& \multirow[t]{6}{*}{\[

$$
\begin{array}{r}
297 \\
1 \\
220 \\
17 \\
18 \\
1 \\
274
\end{array}
$$
\]} \& \& 59860 \& 2451 \& 345 \& 6312969 <br>

\hline South Lyon \& \& \& \& \& \& (D) \& \& (D) \& \& <br>

\hline Troy ------ \& \& \& \& \& \& $$
926281
$$ \& 67940 \& 2945 \& 149 \& 2306484 <br>

\hline Wixom ----- \& \& \& \& \& \& \[
$$
\begin{aligned}
& 122056 \\
& \text { (D) }
\end{aligned}
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\] \& 5592 \& ( 240 \& | 3 |
| :--- |
| 8 | \& (D) <br>

\hline Wolverine Lake \& \& \& \& \& \& (D) \& (D) \& (D) \& 1 \& (D) <br>
\hline Balance of county \& \& \& \& \& \& \& 42448 \& 2086 \& 202 \& (D) <br>
\hline Oceana County \& 12 \& 15289 \& 897 \& 54 \& 12 \& 15289 \& 897 \& 54 \& - \& - <br>
\hline Ogemaw County \& 21 \& 58120 \& 2838 \& 151 \& 18 \& (D) \& (D) \& (D) \& 3 \& (D) <br>
\hline Ontonagon County \& 5 \& 4522 \& 284 \& 27 \& 5 \& 4522 \& 284 \& 27 \& - \& <br>
\hline Osceola County \& 15 \& 22083 \& 927 \& 75 \& 14 \& (D) \& (D) \& (D) \& 1 \& (D) <br>
\hline Oscoda County . \& 2 \& (D) \& (D) \& (D) \& 2 \& (D) \& (D) \& (D) \& - \& <br>
\hline Otsego County . \& 35 \& 92246 \& 4691 \& 277 \& 29 \& 87687 \& 4061 \& 234 \& \& 4559 <br>
\hline Gaylord ------- \& 27 \& 82862 \& 3943 \& 246 \& 22 \& (D) \& (D) \& (D) \& 5 \& (D) <br>
\hline Balance of county \& 8 \& 9384 \& 748 \& 31 \& 7 \& (D) \& (D) \& (D) \& 1 \& (D) <br>
\hline Ottawa County . \& 233 \& 591144 \& 34891 \& 1988 \& 206 \& 431325 \& 29426 \& 1773 \& 27 \& 159819 <br>
\hline Coopersville - \& 2 \& (D) \& \& (D) \& 2 \& (D) \& (D) \& (D) \& 5 \& <br>
\hline Grand Haven \& 24 \& 91754 \& \& 102 \& 19 \& (D) \& (D) \& (D) \& 5 \& (D) <br>
\hline Holland (part) $\Delta$ \& 64 \& 165618 \& 10504 \& 541 \& 58 \& 143789 \& 9190 \& 493 \& 6 \& 21829 <br>
\hline Hudsonville -- \& 17 \& 42566 \& 3369 \& 192 \& 17 \& 42566 \& 3369 \& 192 \& - \& <br>
\hline Spring Lake - \& ${ }_{16}^{6}$ \& 53773 \& $4{ }_{4}$ (D) \& (D) \& 5 \& 53 (D) \& (D) \& (D) \& 1 \& (D) <br>
\hline Balance of county --- \& 104 \& 225961 \& 13928 \& 870 \& 89 \& 3 (D) \& 4 (D) \& (D) \& 15 \& (D) <br>
\hline Presque Isle County -- \& 18 \& 9032 \& 602 \& 76 \& 17 \& (D) \& (D) \& (D) \& 1 \& (D) <br>
\hline Rogers City ------- \& 9 \& (D) \& (D) \& (D) \& 8
9 \& (D) \& (D) \& (D) \& 1 \& (D) <br>
\hline Balance of county \& 9 \& \& (D) \& (D) \& 9 \& (D) \& (D) \& (D) \& - \& <br>
\hline Roscommon County --------- \& 18 \& 7603 \& 648 \& 51 \& 17 \& (D) \& (D) \& (D) \& 1 \& (D) <br>
\hline Saginaw County \& 327 \& 1247854 \& 72473 \& 3699 \& 274 \& 956235 \& 59581 \& 3104 \& 53 \& 291619 <br>
\hline Chesaning---- \& 11 \& 14581 \& ${ }^{653}$ \& 43 \& 9 9 \& (D) \& (D) \& (D) \& 2 \& (D) <br>
\hline Frankenmuth - \& 15 \& 18211 \& 1283 \& -80 \& 14 \& (D) \& (D) \& (D) \& 1 \& 175 (D) <br>
\hline Saginaw--------- \& 130 \& 538249

676813 \& $\begin{array}{r}31926 \\ \hline 8811\end{array}$ \& 1632 \& 106 \& \[
363 \quad 144

\] \& \[

25511
\] \& 1335 \& 24

26 \& $$
\begin{array}{r}
175105 \\
\text { (D) }
\end{array}
$$ <br>

\hline Balance of county \& 171 \& 676813 \& 38611 \& 1944 \& 145 \& (D) \& (D) \& (D) \& 26 \& (D) <br>

\hline St. Clair County - \& 140 \& 266862 \& 19289 \& 1205 \& 117 \& \& 16382 \& 1089 \& 23 \& $$
80434
$$ <br>

\hline Algorac --- \& 4 \& \& \& \& 3 \& (D) \& (D) \& (D) \& 1 \& (D) <br>
\hline Marine City \& 6 \& 16448 \& 723 \& 35 \& 6 \& 16448 \& 723 \& 35 \& 4 \& <br>
\hline Marysville \& 13 \& 43055 \& 4391 \& 282 \& 9 \& (D) \& (D) \& (D) \& 4 \& (D) <br>
\hline Port Huron \& 54 \& 93492 \& 8477 \& 538 \& 50 \& 88465 \& 7834 \& 511 \& 4 \& 5027 <br>
\hline St. Clair -- \& 13 \& 55615 \& 1131 \& 38 \& 6 \& 3436 \& 227 \& 13 \& 7 \& 52179 <br>
\hline Balance of county \& 50 \& (D) \& (D) \& (D) \& 43 \& (D) \& (D) \& (D) \& 7 \& 15279 <br>
\hline St. Joseph County \& 65 \& 146554 \& 10675 \& 655 \& 60 \& (D) \& (D) \& (D) \& 5 \& (D) <br>
\hline Sturgis ------- \& 19 \& 56902 \& 6713 \& 395 \& 16 \& (D) \& (D) \& (D) \& 3 \& (D) <br>
\hline Three Rivers $\qquad$ Balance of county \& 15

31 \& | (D) |
| :--- |
| (D) | \& (D) \& (D) \& 13

31 \& (D) \& (D) \& (D) \& 2 \& (D) <br>
\hline
\end{tabular}

## able 8. Summary Statistics for Counties and for Places With 2,500 Inhabitants or More: 1982-Con.

or meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A. For information on geographic areas ollowed by $\Delta$, see appendix F]


Table 9. Counties Ranked by Volume of Sales: 1982
[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A. For information on geographic areas followed by $\Delta$, see appendix F]

| Geographic area | Rank ${ }^{1}$ | $\begin{array}{r} \text { Sales } \\ (\$ 1,000) \end{array}$ | Cumulative |  | Geographic area | Rank ${ }^{1}$ | $\begin{array}{r} \text { Sales } \\ (\$ 1,000) \end{array}$ | Cumulative |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | $\begin{array}{r} \text { Sales } \\ (\$ 1,000) \end{array}$ | Percen State total |  |  |  | $\begin{array}{r} \text { Sales } \\ (\$ 1,000) \end{array}$ | Percent State total |
| Mlchigan----------- | (X) | 59805780 | 59805780 | 100.0 | Michigan-Con. |  |  |  |  |
| Oakland | 1 | 21078632 | 21078632 | 35.2 | Ionia $\qquad$ | 41 | 95770 | 58552295 | 97.9 |
| Wayne | 3 | 15651569 | 36730201 | 61.4 | Otsego----------------------------------------------------------------- | 42 | 95394 9246 | 58647689 <br> 58739 <br> 85 | 98.1 98.2 |
| Kent --- | 3 | 5047236 1743319 | 41777437 43520756 | 69.9 72.8 | Cheboygan | 44 | 74989 | 58814924 | 98.3 |
| Menesee ------------------------------------------------------ | 5 | 1572531 | 45093287 | 75.4 | Manistee | 45 | 73688 | 58888612 | 98.5 |
|  |  |  |  |  | Wexford | 46 | 71602 | 58960214 | 98.6 |
| Saginaw- | 6 | 1247854 | 46341141 | 77.5 | Emmet | 47 | 60326 | 59020540 | 98.7 |
| Kalamazoo | 7 | 1209402 | 47550543 | 79.5 | Ogemaw | 48 | 58120 | 59078660 | 98.8 |
| Ingham- | 8 | 1198466 831537 | 48749009 | 81.5 | Arenac | 49 | 57467 | 59136127 | 98.9 |
|  | 10 | 700394 | 49 2805940 | 82.9 | Chippew | 50 | 49594 | 59185721 | 99.0 |
|  |  |  |  |  | Newaygo | 51 | 48762 | 59234483 | 99.0 |
| Muskegon | 11 | 698059 | 50978999 | 85.2 | Mason- | 52 | 47655 | 59282138 | 99.1 |
| Bay | 12 | 632922 | 51611921 | 86.3 | Midiand Houghton | 53 <br> 54 | 42812 391 | 59324950 <br> 59 <br> 64801 | 99.2 |
| Ottawa | 13 | 591144 | 52203065 | 87.3 | Barry --- | 55 | 37552 | 59402353 | 99.3 |
|  | 14 15 | 584857 538226 | 53326148 | 88.2 |  |  |  |  |  |
|  |  |  |  |  | Mecosta | 56 | 35105 34 | 59437458 | 99.4 |
| Eaton | 16 | 440161 | 53766309 | 89.9 | Gogebic | 58 | 30756 | 59502582 | 99.5 |
| Clinton | 17 | 398772 | 54165081 | 90.6 | losco | 59 | 29110 | 59531692 | 99.5 |
| Calhoun | 18 | 389660 | 54554741 | 91.2 | Crawford | 60 | 23740 | 59555432 | 99.6 |
| Grand Traverse ---------------- | 19 | 304133 | 54858874 | 91.7 |  |  |  |  |  |
| Monroe --------------------------------------------------- | 20 | 279339 | 55138213 | 92.2 | Osceola <br> Alger $\qquad$ | 61 62 | 22083 21821 | 59577515 | 99.6 99.7 |
| St. Clair | 21 | 266862 | 55405075 | 92.6 | Antrim--- | 63 | 21748 | 59621084 | 99.7 |
| Lenawee | 22 | 262018 | 55667093 | 93.1 | Kalkaska | 64 | 21253 | 59642337 | 99.7 |
| Branch.- | 23 | 230273 | 55897366 | 93.5 | Charlevoix | 65 | 21153 | 59663490 | 99.8 |
| Montcalm | 24 | 207950 | 56105316 | 93.8 | Oceana | 66 | 15289 | 59678779 | 99.8 |
|  | 25 | 205433 | 56310749 | 94.2 |  | 67 | 15201 | 59693980 | 99.8 |
|  |  |  |  |  | Missaukee | 68 | 13731 | 59707711 | 99.8 |
| Allegan | 26 | 203687 | 56514436 | 94.5 | Leelanau | 69 | 13304 | 59721015 | 99.9 |
| Hills dale | 27 | 203285 | 56717721 | 94.8 | Iron | 70 | 11586 | 59732601 | 99.9 |
| Huron- | 28 | 174888 | 56892609 | 95.1 |  |  |  |  |  |
| Dickinson ------------------------------------------------- | 29 30 | 164838 155753 | 57057447 57213200 | 95.4 95.7 | Gladwin--- |  |  |  |  |
|  | 30 | 155753 | 57213200 | 95.7 | Schoolcratt Benzie $\qquad$ | 72 73 | $\begin{aligned} & 9665 \\ & 9544 \end{aligned}$ | $\begin{aligned} & 59753599 \\ & 59763 \quad 143 \end{aligned}$ | 99.9 99.9 |
| Livingston | 31 | 154435 | 57367635 | 95.9 | Presque Isle | 74 75 | 9032 | 59772175 | 99.9 |
| St. Joseph | 32 | 146554 | 57514189 | 96.2 | Roscommon. | 75 | 7603 | 59779778 | 100.0 |
| Gratiot - | 33 | 137629 | 57651818 | 96.4 |  | 76 | 7394 | 59787172 | 100.0 |
|  | 34 | 135062 | 57786880 | 96.6 | Baraga- | 77 | 4809 | 59791981 | 100.0 |
|  | 35 | 120245 | 57907125 | 96.8 | Ontonagon | 78 | 4522 | 59796503 | 100.0 |
|  |  |  |  |  | Lake -------- | 79 | 3576 | 59800079 | 100.0 |
| Van Buren <br> Alpena | 36 <br> 37 | 117541 | 58 024 <br> 58 14066 | 97.0 | Montmorency | 80 | 2999 | 59803078 | 100.0 |
| Menominee | 38 | 111073 | 58251740 | 97.4 | Alcona | ( X | (D) |  |  |
| Marquette | 39 | 105851 | 58357591 | 97.6 | Keweenaw | (X) | (D) | ( $\times$ | (X) |
| Cass | 40 | 98934 | 58456525 | 97.7 | Oscoda ----------------------------------- | (X) | (D) | ( ${ }^{\text {( }}$ | ( X ) |

${ }^{1}$ Counties with suppressed sales (if applicable) are listed at end of table rather than by rank to avoid disclosing data for individual companies.

Table 10. Places With 2,500 Inhabitants or More Ranked by Volume of Sales: 1982
 followed by $\Delta$, see appendix F]

| Geographic area | Rank ${ }^{1}$ | $\begin{array}{r} \text { Sales } \\ (\$ 1,000) \\ \hline \end{array}$ | Cumulative |  | Geographic area | Rank ${ }^{1}$ | $\begin{array}{r} \text { Sales } \\ (\$ 1,000) \end{array}$ | Cumulative |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | $\begin{array}{r} \text { Sales } \\ (\$ 1,000) \end{array}$ | Percent State total |  |  |  | $\begin{array}{r} \text { Sales } \\ (\$ 1,000) \end{array}$ | Percent State tota |
| Michigan----- | (X) | 59805780 | 59805780 | 100.0 | Michigan-Con. |  |  |  |  |
| Detroit | 1 | 8359064 | 8359064 | 14.0 | Romulus | 19 | 480239 | 34454950 | 57.6 |
| Southfield | 2 | 7343329 | 15702393 | 26.3 | Plymouth | 20 | 402708 | 34857658 | 58.3 |
| Troy ----- | 3 | 3232765 | 18935158 | 31.7 | Mount Pleasant | 21 | 399419 | 35 <br> 35637 <br> 35 <br> 634 <br> 19 | 59.0 |
| Farmington Hills | 5 | 2302979 2211030 | 21 <br> 23 <br> 2348 <br> 48 <br> 167 | 35.5 39.2 | Bay City Lathrup Village | 23 | 376942 361051 |  | 59.6 60.2 |
| Dearborn | 6 | 1695746 | 25144913 | 42.0 | Ann Arbor | 24 | 332360 | 36327430 | 60.7 |
| Livonia | 7 | 1549543 | 26694456 | 44.6 | Royal Oak | 25 | 318974 | 36646404 | 61.3 |
| Taylor | 8 | 908219 | 27602675 | 46.2 | Pontiac | 26 | 313194 | 36959598 | 61.8 |
| Wyoming | 9 | 874129 | 28476804 | 47.6 | Ferndale | 27 | 308440 | 37268038 | 62.3 |
| Lansing | 10 | 776148 | 29252952 | 48.9 | Muskegon | 28 | 307461 | 37575499 | 62.8 |
| Birmingham | 11 | 764606 | 30017558 | 50.2 | Highland Park | 29 | 285968 | 37861467 | 63.3 |
| Flint ---- | 12 | 688624 | 30706182 | 51.3 | Kentwood .- | 30 | 284676 | 38146143 | 63.8 |
| Warren- | 13 | 610800 | 31316982 | 52.4 | Jackson | 31 | 271962 | 38418105 | 64.2 |
| Oak Park | 14 | 568337 | 31885319 | 53.3 | St. Clair Shores | 32 | 198563 | 38616668 | 64.6 |
| Kalamazoo | 15 | 565871 | 32451190 | 54.3 | Roseville | 33 | 195564 | 38812232 | 64.9 |
| Saginaw | 16 | 538249 | 32989439 | 55.2 | Traverse City | 34 | 194062 | 39006294 | 65.2 |
| Novi ---- | 17 | 494706 | 33484145 | 56.0 | Holland ---- | 35 | 190570 | 39196864 | 65.5 |
| Madison Heights | 18 | 490566 | 33974711 | 56.8 | Sterling Heigh | 36 | 184995 | 39381859 | 65.8 |

See footnotes at end of table.

Table 10. Places With 2,500 Inhabitants or More Ranked by Volume of Sales: 1982-Con.
[For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1977 and 1982 censuses, see appendix A. For information on geographic areas followed by $\Delta$, see appendix F]


[^9]Table 10. Places With 2,500 Inhabitants or More Ranked by Volume of Sales: 1982-Con.
 followed by $\Delta$, see appendix F]

| Geographic area | Rank ${ }^{1}$ | $\begin{array}{r} \text { Sales } \\ (\$ 1,000) \end{array}$ | Cumulative |  | Geographic area | Rank ${ }^{1}$ | $\begin{array}{r} \text { Sales } \\ (\$ 1,000) \end{array}$ | Cumulative |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | $\begin{array}{r} \text { Sales } \\ (\$ 1,000) \end{array}$ |  |  |  |  | $\begin{array}{r} \text { Sales } \\ (\$ 1,000) \end{array}$ | Percent State total |
| Michigan-Con. |  |  |  |  | Michigan-Con. |  |  |  |  |
| South Lyon ----------------------------------- | (X) | (D) | ( $\times$ | ( $\times$ ) | Wakefield |  |  |  |  |
| Spring Lake ---------------------------------------- | ( ${ }^{(1)}$ | (D) | ( | ( | Whitehall ------------------------------------------ | ( $\times$ | (D) | (x) | (x) |
| Three Rivers---------------------------------------------- | (X) | (D) | (X) | ( $\times$ | Wolverine Lake ------------------------------------------- |  | (D) | (X) | $(\mathrm{X})$ |

[^10]
# APPENDIXA. General Explanation 

## CENSUS COVERAGE AND METHODOLOGY

Structure and method of enumeration-All wholesale firms that had at least one quarter of payroll in 1982 were included in the census of wholesale trade and were mailed either a regular census form or a short classification form. The coverage and the method of obtaining census information from each follow:

1. Large companies, i.e., all multiunit firms and all single-unit firms above the payroll size cutoff established to separate large from small employers, and a 10 -percent sample of the small employers were mailed the appropriate 1982 Census of Distributive Trades establishment report forms. Although the payroll cutoff varied by kind of business, small employers generally included firms with one to three employees and represented about 10 percent of total wholesale sales. For the large companies, a report of company organization is conducted periodically to identify firms which operated establishments at more than one location and to obtain information on payroll and mid-March employment at each location. The 1981 Report of Company Organization was used as a coverage check in the census. In the census mailing package containing the appropriate 1982 questionnaries, multiestablishment firms also were sent a form to use in updating the list of establishments with those opened since 1981.
2. Small companies other than those included in the 10-percent sample described above were mailed the classification forms, which did not include questions on payroll, employment, and sales by commodity lines. Data on payroll and employment for these firms were derived or estimated from administrative records of other Federal agencies.
Method of classifying kinds of business-Establishments receiving the regular census forms were classified on the basis of their answers to questions on sales by commodity lines and other inquiries. Those that received classification forms were classified on the basis of their self-designation and answers to other inquiries.

## COMPARABILITY OF THE 1977 AND 1982 CENSUSES

The 1977 and 1982 censuses were conducted under similar conditions and procedures except for the following:

Geographic areas-The boundaries of a number of areas for which data are shown in the 1982 census are not the same as in the 1977 census because of annexations, other boundary changes, redefinitions of SMSA's, and changes in qualifying criteria since 1977.

In 1977, separate data were published for certain census-defined unincorporated places with 25,000 inhabitants or more. For 1982, data for census-defined unincorporated places are no longer shown separately but are included as part of the "remainder of county" statistics. In addition, improved methods, used in the 1982 census for determining the proper geographic areas into which businesses are tabulated within a given county, resulted in a number of businesses that were not tabulated as part of the "remainder of county" statistics in previous censuses being included within the "remainder of county" for 1982.

In 1977, special economic urban areas (see Geographic Areas Covered in introductory text) in New England qualified for separate publication if they had an urban population of at least 2,500 and a total population of at least 10,000. For 1982, the urban population requirement has been eliminated, and the area must have a population of 10,000 to qualify for separate publication.

Standard Industrial Classification-In both 1982 and 1977, classifications are based on the 1972 Standard Industrial Classification (SIC) Manual ${ }^{1}$ and on a supplement issued in 1977 showing minor revisions and clarifications to the SIC structure. As a result of a later clarification in 1982 by the SIC committee, the sale of crude oil from bulk storage facilities has been classified in petroleum bulk stations and terminals (5171) rather than petroleum and petroleum products (5172) as it was in 1977 and all previous censuses.

Payroll and employment - The 1977 employment item included three pay-period statistics omitted from the 1982 inquiry: the number of paid employees for the pay period including the 12th of May, August, and November. These statistics are collected and published by the Bureau of Labor Statistics.
Inventories-In 1982, inventories were reported at cost or market using generally accepted accounting methods. Inventories calculated on a last-in-first-out (LIFO) basis were reported before the LIFO adjustment. In 1977, inventories were reported by valuation method and summed to a total for each establishment; in prior censuses, all inventories were reported at cost. Method of valuation data are collected in the Annual Trade Survey.

## EXPLANATION OF TERMS

Establishments - An establishment is a single physical location at which business is conducted. It is not necessarily identical with a company or enterprise,

[^11]which may consist of one establishment or more. Census of wholesale trade figures represent a summary of reports for individual establishments rather than companies. For cases where a census report was received, separate information was obtained for each location where business was conducted. When administrative records of other Federal agencies were used instead of a census report, no information was available on the number of locations operated. Estimates of this number were derived from a sample and will be provided in the Miscellaneous Subjects report (WC82-I-4). Each census report was tabulated according to the physical location at which the business was conducted. The count of establishments in this publication represents the number in business at the end of the year.
A comparison of the number of establishments in business at the end of the year versus the number active any time during the year for the United States as a whole is presented by kind-of-business group in appendix $G$ of the United States Summary report included as part of this series.
When two activities or more were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment. The entire establishment was classified on the basis of its major activity and all data for it were included in that classification. However, when distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted under the same ownership at a single location, and when conditions prescribed by the SIC manual for recognizing the existence of more than one establishment were met, separate establishment reports for each of the different activities were obtained in the census.

Firms-A firm is a business organization or entity consisting of one domestic establishment (location) or more under common ownership or control. For economic census purposes, the terms "firm" and "company" are synonymous.

Sales-Sales include merchandise sold for cash or credit at wholesale and retail by establishments primarily engaged in wholesale trade; receipts from rental or leasing of vehicles, equipment, instruments, tools, etc.; receipts for delivery, installation, maintenance, repair, alteration, storage, and other services; and gasoline, liquor, tobacco, and other excise taxes which are paid by the manufacturer and passed on to the wholesaler.

Sales are net after deductions for refunds and allowances for merchandise returned by customers. Trade-in allowances are not deducted from total sales. Total sales do not include carrying or other credit charges; sales (or other) taxes collected from customers and forwarded to taxing authorities; and non-operating income from such sources as investments, rental or sale of real estate, etc.
Sales in this report do not include wholesale sales made by manufacturers, retailers, service establishments, or other businesses whose primary activity is other than wholesale trade. They do include receipts other than from the sales of merchandise at wholesale, e.g., service receipts, retail sales, etc., by establishments primarily engaged in wholesale trade.

Although the count of establishments represents the number in business at the end of the year, the sales figures include sales of all establishments in business at any time during the year. Sales shown for agents and brokers represent the value of the goods involved in the transactions rather than the commissions received or earnings.

Annual payroll-Payroll includes all forms of compensation such as salaries, wages, commissions, bonuses, vacation allowance, sick-leave pay, and the value of payments in kind (e.g., free meals and lodgings), paid during the year to all employees. For corporations, it includes amounts paid to officers and executives; for unincorporated businesses, it does not include profit or other compensation of proprietors or partners. Payroll is reported before deductions for social security, income tax, insurance, union dues, etc. This definition of payroll is the same as that used by the Internal Revenue Service on form 941.

First quarter payroll-This item consists of payroll, as defined above, paid to persons employed at any time during the quarter January to March 1982.

Paid employees for pay period including March 12 -Paid employees consist of the full-time and parttime employees, including salaried officers and executives of corporations, who were on the payroll in the pay period including March 12. Included are employees on paid sick leave, paid holidays, and paid vacations; not included are proprietors and partners of unincorporated businesses. The definition of paid employees is the same as that used on IRS form 941.

1982 and 1981 inventories-Inventories consist of stocks of merchandise for sale at the end of 1982 and 1981. They are reported on an ownership basis; all merchandise owned by reporting establishments is included, even though some may be held by others for sale on consignment. Goods held by the reporting establishment, but owned by others, are not included. Data for 1982 and 1981 inventories LIFO composition will be published in the 1982 Census of Wholesale Trade Miscelianeous Subjects report (WC82-1-4).

Operating expenses-Operating expenses include payroll as well as overhead expenses of the establishment. They do not include the cost of goods sold or income or excise taxes. Nor do they include withdrawals by proprietors or partners of unincorporated businesses.

Auxiliary establishments-Each company included in the census was asked to identify and report separately those auxiliary locations whose primary functions were to manage, administer, service, or support the activities of the other establishments of the company. Data for auxiliaries which primarily service wholesale establishments are presented for selected industrial classifications in tables included in the United States Summary report. Data for auxiliaries are presented for more detailed industry breakdowns in a subsequent report issued as part of the 1982 Enterprise Statistics reports.

## UIND-OF-BUSINESS CLASSIFICATIONS

Wholesale trade, major groups 50 and 51 in the 1972 IIC manual, includes establishments primarily engaged n selling merchandise to retailers; to industrial, commersial, institutional, farm, or professional business users; or :o other wholesalers; or acting as agents or brokers in suying merchandise for or selling merchandise to such jersons or companies.
The principal types of establishments included are:

1. Merchant wholesalers who take title to the goods they sell, such as wholesale merchants or jobbers, industrial distributors, voluntary group wholesalers, drop shippers, retailer cooperative warehouses, terminal elevators, and cooperative buying associations.
2. Manufacturers' sales branches and sales offices (but not retail stores) maintained by manufacturing or mining enterprises apart from their plants or mines for the purpose of marketing their products.
3. Agents, brokers, and commission merchants who buy or sell products owned by others on a commission or agency basis.

Establishments primarily engaged in the wholesale distribution of used products are classified on the basis of the product sold.
Establishments primarily engaged in selling merchandise to contractors are included in wholesale trade, with the exception of lumber yards and paint, glass, and wallpaper stores. These exceptions are classified in retail trade if they sell to the general public, even if a higher proportion of their sales is made to contractors.

Establishments covered by the census were assigned a kind-of-business classification according to the industry classifications defined in the 1972 SIC Manual. When a more detailed classification was needed than that defined in the SIC Manual, more kinds of business were identified within a SIC.
Kind-of-business classifications are not interchangeable with commodity classifications, because most businesses sell several kinds of commodities. The kind-of-business code assigned generally reflects either the individual commodity or the commodity group which is the primary source of the establishment's receipts, or some mixture of commodities which characterizes the establishment's business. Thus, the classification of establishments by kind of business generally does not make it possible to determine either the number of establishments handling a particular commodity or the sales of that commodity. For example, the groceries and related products classification excludes establishments selling food if the sale of food is not the primary source of receipts; moreover, even though establishments are classified as groceries and related products, some of their receipts may be derived from the sale of nonfood products. Information on the extent to which commodities are handled by different kinds of business is available in the 1982 Census of Wholesale Trade report, Commodity Line Sales (WC82-I-3).

Descriptions of the 1982 Census of Wholesale Trade kind-of-business classifications follow:

## Durable Goods (SIC Major Group 50)

This major group includes establishments primarily engaged in the wholesale distribution of durable goods.

## Motor vehicles and automotive parts and supplies (SIC 501)

Automobiles and other motor vehicles ISIC 5012)-Establishments primarily engaged in the wholesale distribution of new and used passenger automobiles, trucks, and other motor vehicles. Automobile distributors primarily engaged in selling at retail to individual consumers for personal use, and also selling a limited amount of new and used passenger automobiles and trucks at wholesale to dealers, are classified in SIC 5511.

SIC 5012 is subdivided in some tables into-

1. New and used automobiles and motorcycles.

## 2. Trucks and tractors.

Automotive parts and supplies (SIC 5013)Establishments primarily engaged in the wholesale distribution of automotive parts, supplies, accessories, tools, and equipment.

SIC 5013 is subdivided in some tables into-

1. New automotive parts, accessories, and equip-ment-warehouse distributors (without machine shop).
2. New automotive parts, accessories, and equipment-jobbers (without machine shop).
3. New automotive parts, accessories, and equipment - warehouse distributors (with machine shop).
4. New automotive parts, accessories and equipment-jobbers (with machine shop).
5. Used automotive parts, equipment, and supplies.
6. Petroleum products marketing equipment.

Tires and tubes (SIC 5014)-Establishments primarily engaged in the wholesale distribution of rubber tires and tubes for passenger and commercial vehicles.

## Furniture and home furnishings (SIC 502)

Furniture (SIC 5021)-Establishments primarily engaged in the wholesale distribution of furniture, including bedsprings, mattresses, and other household furniture; office furniture; and furniture for public parks, buildings, etc.

SIC 5021 is subdivided in some tables into-

1. Household and lawn furniture.
2. Office and business furniture.

Home furnishings (SIC 5023)-Establishments primarily engaged in the wholesale distribution of home furnishings and homewares, including antiques, china, glassware, and earthenware; lamps, curtains, and draperies; linens and towels; and carpets, linoleum, and all other types of hard and soft surface floor coverings.

Establishments primarily engaged in the wholesale distribution of electrical household goods are classified in SIC 5064.
SIC 5023 is subdivided in some tables into-

1. China, glassware, and crockery.
2. Linens, domestics, curtains, etc.
3. Floor coverings.
4. Other home furnishings.

## Lumber and other construction materials (SIC 503)

Lumber, plywood and millwork (SIC 5031)Establishments, with or without yards, primarily engaged in the wholesale distribution of rough, dressed, and finished lumber (but not timber); plywood; door and window frames (wood or metal); and other wood and metal millwork. Establishments selling lumber, plywood, and millwork to the general public and known as "retail" in the trade are classified in SIC 5211.
SIC 5031 is subdivided in some tables into-

1. Lumber-without yard.
2. Lumber-with yard.
3. Plywood and millwork (metal or wood).

Construction materials, n.e.c. (SIC 5039)Establishments primarily engaged in the wholesale distribution of such building materials as brick, building stone, cement, granite, gravel, lime, marble, plaster, building glass, roofing materials, sand, and tile. Establishments selling construction materials to the general public and known as retail in the trade are classified in SIC 5211. Establishments primarily selling ready-mix concrete are classified in manufacturing SIC 3273.

SIC 5039 is subdivided in some tables into-

1. Brick, stone, tile, sand, etc.
2. Flat glass and other construction glass.
3. Roofing, siding, and insulation materials.
4. Other construction materials.

Sporting, recreational, photographic, and hobby goods, toys and supplies (SIC 504)
Sporting and recreational goods and supplies (SIC 5041)-Establishments primarily engaged in the wholesale distribution of all types of sporting goods and accessories, billiard and pool supplies; firearms and ammunition; and marine pleasure craft, equipment, and supplies.

Toys and hobby goods and supplies (SIC 5042)-Establishments primarily engaged in the wholesale distribution of games, toys, and hobby goods and supplies.
Photographic equipment and supplies (SIC 5043)-Establishments primarily engaged in the wholesale distribution of photographic equipment and supplies. Establishments primarily engaged in the wholesale distribution of photocopy equipment are classified in SIC 5081.

Metals and minerals, except petroleum (SIC 505)
Metals service centers and offices (SIC 5051)-Establishments primarily engaged in marketing ferrous and nonferrous metal semi-finished products. Establishments in this industry may operate with inventories (metals service centers) or without inventories (metals sales offices).

SIC 5051 is subdivided in some tables into-

1. Ferrous metals service centers and sales offices.
a. Ferrous metals service centers.
b. Ferrous metals sales offices.
2. Nonferrous metals service centers and sales offices.

Coal and other minerals and ores ISIC 5052)-Establishments primarily engaged in the wholesale distribution of coal and coke; copper, iron, lead, and other metallic ores except precious; and crude nonmetallic minerals (including concentrates) except crude petroleum. Establishments primarily engaged in the wholesale distribution of nonmetallic minerals used in construction, such as sand and gravel, are classified in SIC 5039.

SIC 5052 is subdivided in some tables into-

1. Coal.
2. Other minerals and ores.

## Electrical goods (SIC 506)

This group includes establishments primarily engaged in the wholesale distribution of electrical generating, distributing, and wiring equipment. It also includes household appliances whether electrically, manually, or mechanically powered, such as washing machines powered by gasoline motors and sewing machines powered manually. This group does not include electrical commercial and industrial machines, i.e., those in which electricity does the work directly, such as by heating, turning a shaft, or ionizing a substance, or electrically powered commercial and industrial machines, which are classified in SIC 508.

Electrical apparatus and equipment (SIC 5063)-Establishments primarily engaged in the wholesale distribution of electrical power equipment for the generation, transmission, or utilization of electric energy; and electrical construction materials for outside power transmission lines and for electrical systems. Construction contractors primarily engaged in installing electrical systems and equipment from their own stock are classified in SIC 1731.
Electrical appliances, television and radio sets (SIC 5064)-Establishments primarily engaged in the wholesale distribution of radio and television sets and household electrical appliances.

Electronic parts and equipment (SIC 5065)Establishments primarily engaged in the wholesale distribution of electronic parts and equipment, such as industrial and radio and television receiving and transmitting electronic tubes; electronic intercommunication

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equipment; radio parts and accessories; and electronic sound equipment. Establishments primarily engaged in the wholesale distribution of radio and television receiving sets and phonographs are classified in SIC 5064.
Hardware, and plumbing and heating equipment and supplies (SIC 507)
Hardware (SIC 5072)-Establishments primarily engaged in the wholesale distribution of hardware, such as builders; shelf or light hardware; hand tools (except automotive and machinists' precision); hand saws and cutlery; brads, staples, and tacks; and bolts, nuts, rivets, and screws. Establishments primarily engaged in the wholesale distribution of nails, noninsulated wire, and screening are classified in SIC 5051.
Plumbing and heating equipment and supplies (hydronics) (SIC 5074)-Establishments primarily engaged in the wholesale distribution of hydronic plumbing and heating equipment and supplies. Construction contractors primarily engaged in installing plumbing and heating equipment from their own stock are classified in SIC 1711.

Warm air heating and air conditioning equipment and supplies (SIC 5075)-Establishments primarily engaged in the distribution of warm air heating and air conditioning equipment and supplies. Construction contractors primarily engaged in installing warm air heating and air conditioning equipment are classified in SIC 1711.

Refrigeration equipment and supplies (SIC 5078)-Establishments primarily engaged in the distribution of refrigeration equipment and supplies. Construction contractors primarily engaged in installing refrigeration equipment from their own stock are classified in SIC 1711.

Machinery, equipment, and supplies (SIC 508)
Commercial machines and equipment (SIC 5081)-Establishments primarily engaged in wholesaling commercial machines and equipment, such as office, store, and business machines and equipment; commercial food service equipment; and fountain and store fixtures.

SIC 5081 is subdivided in some tables into-

1. Office machines and equipment.
2. Restaurant and hotel equipment and supplies.
3. Store machines and equipment.

Construction and mining machinery and equipment (SIC 5082)-Establishments primarily engaged in marketing cranes, excavating machinery and equipment, power shovels, road construction and maintenance machinery, tractor-mounted equipment, and other specialized machinery and equipment used in the construction, mining, and logging industries. Establishments engaged in marketing oil machinery and equipment are classified in SIC 5084.

Farm and garden machinery and equipment (SIC 5083) - Establishments primarily engaged in marketing agricultural machinery and equipment for use in preparation and maintenance of the soil, planting and harvesting
of crops, and other operations and processes pertaining to work on the farm or the lawn or garden; and dairy and other livestock equipment.
SIC 5083 is subdivided in some tables into-

1. Farm machinery and equipment-farm dealers.
2. Farm machinery and equipment-wholesale distributors.
3. Garden machinery and equipment.

Industrial machinery and equipment (SIC 5084)-Establishments primarily engaged in marketing industrial machinery and equipment, such as metalworking tools, food industries machinery, oil well and oil refining machinery, industrial trucks and tractors (except over-the-road types), printing machinery, and machinery and equipment for other manufacturing industries.

SIC 5084 is subdivided in some tables into-

1. Food-processing machinery, equipment, and parts.
2. General-purpose industrial machinery, equipment, and parts.
3. Metalworking machinery, equipment, and parts.
4. Materials handling equipment and parts.
5. Oil well, oil refinery, and pipeline machinery, equipment, and supplies.
6. Other industrial machinery, equipment, and parts. Establishments primarily engaged in selling special purpose industrial machinery not elsewhere classified, including printing machinery, woodworking machinery, shoemaking machinery, paper and paper products machinery, smelting and metal refining machinery and equipment, cigar- and cigarette-making machinery, and similar special industry machinery.
Industrial supplies (SIC 5085)-Establishments primarily engaged in marketing industrial supplies, such as abrasives and abrasive materials, rope and cordage, and mechanical rubber goods; weiding supplies; mechanical power transmission supplies, including bearings; industrial valves and fittings; metal containers; industrial leather; and reconditioned barrels and drums.

SIC 5085 is subdivided in some tables into-

1. General-line industrial supplies.
2. Mechanical power transmission supplies.
3. Industrial valves and fittings.
4. Welding supplies.
5. Industrial containers and supplies.
6. Other industrial supplies-Establishments primarily engaged in selling a special line of industrial materials and supplies not elsewhere classified, such as abrasives, mechanical rubber goods, ropes and cordage, and industrial diamonds.
Professional equipment and supplies ISIC 5086)-Establishments primarily engaged in the wholesale distribution of mechanical devices and other equipment used by architects, dentists, engineers,
physicians, surgeons, veterinarians, optometrists, osteopaths, and other professional groups.

SIC 5086 is subdivided in some tables into-

1. Dental supplies.
2. Religious and school supplies.
3. Surgical, medical, and hospital supplies.
4. Optical and ophthalmic goods.
5. Other professional equipment and sup-plies-Establishments primarily engaged in selling specialty lines of professional equipment and supplies not mentioned above, such as veterinarian equipment and supplies, drafting supplies, and scientific equipment.
Service establishment equipment and supplies (SIC 5087)-Establishments primarily engaged in the wholesale distribution of equipment and supplies for barber shops, beauty parlors, power laundries, drycleaning plants, upholsterers, undertakers, and related personal service establishments.

SIC 5087 is subdivided in some tables into-

1. Beauty and barber equipment and supplies.
2. Custodial (janitors') equipment and supplies.
3. Laundry and dry-cleaning equipment and supplies.
4. Other service establishment equipment and sup-plies-Establishments primarily engaged in selling a specialty line of service establishment supplies, such as upholsterers' equipment and supplies, seamstresses' supplies, tailors' supplies, undertakers' supplies, municipality equipment and supplies, and shoe repair supplies.

Transportation equipment and supplies, except motor vehicles (SIC 5088)-Establishments primarily engaged in the wholesale distribution of transportation equipment and supplies. Establishments primarily engaged in the wholesale distribution of motor vehicles and motor parts are classified in SIC 501.

SIC 5088 is subdivided in some tables into-

1. Aircraft and aeronautical equipment and supplies.
2. Marine machinery, equipment, and supplies.
3. Other transportation equipment and supplies-Establishments primarily engaged in selling equipment and supplies used in the operation, maintenance, and repair of railroads, streetcars, buses, tramways, aerial hoists, and horsedrawn vehicles.

## Miscellaneous durable goods (SIC 509)

Scrap and waste materials (SIC 5093)Establishments primarily engaged in assembling, breaking up, sorting, and wholesale distribution of scrap and waste materials. This industry includes auto wreckers engaged in dismantling automobiles for scrap. However, those engaged in dismantling cars for the purpose of selling secondhand parts at retail are classified in SIC 5931.

SIC 5093 is subdivided in some tables into-

1. Iron and steel scrap processors and dealers.
a. Iron and steel scrap processors (using power processing equipment).
b. Iron and steel scrap dealers (not using power processing equipment).
2. Waste and secondary materials.

Jewelry, watches, diamonds and other precious stones (SIC 5094) -Establishments primarily engaged in the wholesale distribution of jewelry, precious stones and metals, costume jewelry, watches, clocks, silverware, and jewelers' findings.
Durable goods, n.e.c. (SIC 5099)-Establishments primarily engaged in the wholesale distribution of durable goods, not elsewhere classified, such as musical instruments and forest products, except lumber.
SIC 5099 is subdivided in some tables into-

1. Musical instruments and supplies.
2. Forest products, except lumber.
3. Other durable goods.

## Nondurable goods <br> (SIC Major Group 51)

This major group includes establishments primarily engaged in the wholesale distribution of nondurable goods.

## Paper and Paper Products (SIC 511)

Printing and writing paper (SIC 5111)-Establishments primarily engaged in the wholesale distribution of writing paper, including envelope paper; fine paper; and ground wood, printing, and rotogravure paper.

Stationery supplies (SIC 5112)-Establishments primarily engaged in the wholesale distribution of stationery and office supplies, including envelopes, typewriter and mimeograph paper, file cards and folders, pens, social stationery, and greeting cards.

Industrial and personal service paper ISIC 5113)-Establishments primarily engaged in the wholesale distribution of wrapping and other coarse paper, paperboard, cellophane, and converted paper products, such as bags, boxes, dishes, napkins, and shipping supplies.

## Drugs, drug proprietaries and druggists' sundries (SIC 512)

Drugs, drug proprietaries, and druggists' sundries (SIC 5122)-Establishments primarily engaged in the wholesale distribution of drugs, drug proprietaries, druggists' sundries, and toiletries. Establishments primarily engaged in the wholesale distribution of surgical, dental, and hospital equipment are classified in SIC 5086.

SIC 5122 is subdivided in some tables into-

1. General-line drugs-These are distinguished from speciality-line drug and toiletries wholesalers on the basis of their commodity-line mix. Drug wholesalers were classified as general line if they reported a substantial portion of their sales in "drugs and pharmaceuticals" and a combination of
"proprietary (patent) medicines," "cosmetics," "perfumes," and "other toiletries and druggists' sundries."
2. Specialty-line pharmaceuticals, cosmetics, and toiletries.

## Apparel, piece goods, and notions (SIC 513)

Piece goods (woven fabrics) (SIC 5133)Establishments primarily engaged in the wholesale distribution of piece goods or yard goods of natural or synthetic fibers. "Converters" who buy goods in the grey, have them finished on contract, and sell at wholesale are included here. This industry does not include establishments primarily engaged in the wholesale distribution of home furnishings, which are classified in SIC 5023.

SIC 5133 is subdivided in some tables into-

1. Piece goods jobbers.
2. Piece goods converters.

Notions and other dry goods (SIC 5134)Establishments primarily engaged in the wholesale distribution of notions (sewing and hair accessories, etc.), knit goods, and other dry goods, except piece goods.

Men's and boys' clothing and furnishings (SIC 5136)-Establishments primarily engaged in the wholesale distribution of men's and boys' apparel and furnishings, sportswear, hosiery, underwear, nightwear, and work clothing.

Women's, children's and infants' clothing and accessories (SIC 5137) - Establishments primarily engaged in the wholesale distribution of women's, children's, and infants' clothing and accessories, including hosiery, lingerie, millinery and millinery supplies, and furs.

Footwear (SIC 5139)-Establishments primarily engaged in the wholesale distribution of footwear made of leather, rubber, and other materials.

## Groceries and related products (SIC 514)

Groceries, general line (SIC 5141)-Establishments primarily engaged in the wholesale distribution of a general line of groceries. Establishments primarily engaged in roasting coffee, blending tea, or grinding and packaging spices are classified in SIC major group 20.

SIC 5141 is subdivided in some tables into-

1. Voluntary group wholesalers.
2. Retail cooperative wholesalers.
3. Other general-line wholesalers.

Frozen foods (SIC 5142)-Establishments primarily engaged in the wholesale distribution of packaged quickfrozen vegetables, juices, meats, fish, poultry, pastries, and other "deep freeze" products. Establishments primarily engaged in the wholesale distribution of frozen dairy products are classified in SIC 5143. Frozen poultry, fish, and meat which are not packaged are classified in SIC 5144, 5146, and 5147, respectively.

Dairy products (SIC 5143)-Establishments primarily engaged in the wholesale distribution of dairy products, such as butter, cheese, ice cream and ices, and fluid milk and cream. This industry does not include establishments primarily engaged in pasteurizing and bottling milk, which are classified in SIC 202.
Poultry and poultry products (SIC 5144)Establishments primarily engaged in the wholesale distribution of poultry and poultry products, except canned and packaged frozen products. This industry does not include establishments, primarily engaged in the killing and dressing of poultry, which are classified in SIC 2016. Establishments primarily engaged in the wholesale distribution of packaged frozen poultry are classified in SIC 5142, and of canned poultry in SIC 5149.

Confectionery (SIC 5145)-Establishments primarily engaged in the wholesale distribution of confectionery, such as candy, chewing gum, fountain fruits, salted or roasted nuts, popcorn, and fountain syrups; and potato, corn, and similar chips.

Fish and seafoods (SIC 5146)-Establishments primarily engaged in the wholesale distribution (not packaging) of fresh, cured, and frozen fish and seafoods, except canned (SIC 5149) or packaged frozen (SIC 5142). The preparation, packaging, and freezing of fresh fish and other seafood, and the shucking and packing of fresh oysters in nonsealed containers, are classified in SIC 2092.
Meats and meat products (SIC 5147) - Establishments primarily engaged in the wholesale distribution of fresh, cured, and processed (but not canned) meats and lard. The wholesale distribution of frozen packaged meats is classified in SIC 5142 and canned meats in SIC 5149.

Fresh fruits and vegetables (SIC 5148)Establishments primarily engaged in the wholesale distribution of fresh fruits and vegetables.

Groceries and related products, n.e.c. iSIC 5149)-Establishments primarily engaged in the wholesale distribution of groceries and related products, not elsewhere classified. Establishments primarily engaged in the wholesale distribution of soft drinks, and in bottling and distributing natural spring and mineral waters, are classified in this industry, but establishments primarily engaged in bottling soft drinks are classified in SIC major group 20. This industry does not include farmproduct raw materials (SIC 515), or beer, wine, and distilled alcoholic beverages (SIC 518).

SIC 5149 is subdivided in some tables into-

1. Coffee, tea, and spices.
2. Bread and baked goods.
3. Canned goods.
4. Food and beverage basic materials.
5. Other grocery specialties.

## Farm-product raw materials (SIC 515)

Cotton (SIC 5152) - Establishments primarily engaged in buying and/or marketing cotton and cotton linters.

Grain (SIC 5153)-Establishments primarily engaged in buying and/or marketing grain (such as corn, wheat, oats, barley, and unpolished rice); and dry beans, soybeans, and other inedible beans. Country grain elevators primarily engaged in buying or receiving grain from farmers are included, as are terminal elevators and other merchants marketing grain.

Livestock (SIC 5154)-Establishments primarily engaged in buying and/or marketing cattle, hogs, sheep, and goats. This industry also includes the operation of livestock auction markets.

Farm-product raw materials, n.e.c. (SIC 5159) - Establishments primarily engaged in buying and/or marketing farm products not elsewhere classified, such as horses and mules, leaf tobacco, hides, skins, furs, wool, mohair, raw silk, hops, and nuts, except roasted or salted (SIC 5145). Establishments primarily engaged in the wholesale distribution of milk are classified in SIC 5143 and live poultry in SIC 5144.

SIC 5159 is subdivided in some tables into -

1. Hides, skins, and pelts.
2. Leaf tobacco.
3. Wool, wool tops, and mohair.
4. Other farm-product raw materials.

## Chemicals and allied products (SIC 516)

Chemicals and allied products (SIC 5161)Establishments primarily engaged in the wholesale distribution of chemicals and allied products, not elsewhere classified, such as acids, industrial and heavy chemicals, dyestuffs, industrial salts, naval stores, plastics materials, rosin, and turpentine. Establishments primarily engaged in the wholesale distribution of ammunition are classified in SIC 5041; agricultural chemicals and pesticides in industry 5191; drugs in SIC 5122; and paints and varnishes in SIC 5198.

SIC 5161 is subdivided in some tables into-

1. Chemicals and allied products, except plastics and gases.
2. Plastics materials and basic forms.
3. Industrial gases, except LP.

## Petroleum and petroleum products (SIC 517)

Petroleum bulk stations and terminals (SIC 5171)-Establishments primarily engaged in wholesaling petroleum products, including liquefied petroleum gas, from bulk liquid storage facilities.

SIC 5171 is subdivided in some tables into-

1. Petroleum bulk stations, except LP.
2. Petroleum bulk terminals, except LP.
3. Liquefied petroleum gas.

Petroleum and petroleum products, except bulk stations and terminals (SIC 5172)-Establishments primarily engaged in wholesaling petroleum and petroleum products, except those with bulk liquid storage facilities.

Included are packaged and bottled petroleum products distributors, truck jobbers, and others marketing petroleum and petroleum products at wholesale but without bulk liquid storage facilities.

## Beer, wine and distilled alcoholic beverages (SIC

 518)Beer and ale (SIC 5181)-Establishments primarily engaged in the wholesale distribution of beer, ale, porter, and other fermented malt beverages.

Wines and distilled alcoholic beverages (SIC 5182)-Establishments primarily engaged in the wholesale distribution of distilled spirits, including neutral spirits and ethyl alcohol used in blending wines and distilled liquors.
SIC 5182 is subdivided in some tables into-

1. Wine and distilled spirits-licensed operation.
2. Wine and distilled spirits-State operated.

## Miscellaneous nondurable goods (SIC 519)

Farm supplies (SIC 5191)-Establishments primarily engaged in the wholesale distribution of animal feeds, fertilizers, agricultural chemicals, pesticides, seeds, and other farm supplies, except grains.

SIC 5191 is subdivided in some tables into-

1. Farm supplies-farm dealers.
2. Farm supplies - wholesale distributors.

Tobacco and tobacco products (SIC 5194)Establishments primarily engaged in the wholesale distribution of tobacco and tobacco products. Leaf tobacco wholesalers are classified in SIC 5159 and establishments primarily engaged in stemming and redrying tobacco in SIC 2141.

Paints, varnishes, and supplies (SIC 5198)Establishments primarily engaged in the wholesale distribution of paints, varnishes, wallpaper, and supplies. Glass is frequently handled. Establishments selling to the general public and known as "retail" in the trade are classified in SIC 5231.

Nondurable goods, n.e.c. (SIC 5199)-Establishments primarily engaged in the wholesale distribution of nondurable goods, not elsewhere classified, such as books, periodicals, and newspapers; art goods; flowers and florists' supplies; industrial yarn; and textile bags and bagging.

SIC 5199 is subdivided in some tables into-

1. Books, periodicals, newspapers.
2. Art goods.
3. Flowers and florists' supplies.
4. General merchandise.
5. Textile bags and bagging.
6. Specialty advertising (sale of merchandise).
7. Other nondurable goods.

## TYPE-OF-OPERATION CLASSIFICATIONS

In addition to being classified by kind of business, each wholesale establishment was classified for the census by type of operation according to the ownership of the business, ownership of the goods sold, or character of the principal transactions. Establishrnents in wholesale trade are grouped into the following three major types of operation and related subgroups:

Merchant wholesalers-Establishments primarily engaged in buying and selling merchandise on their own account. Included here are such types of establishments as wholesale merchants or jobbers, industrial distributors, voluntary group wholesalers, importers, exporters, cash-and-carry wholesalers, retailer cooperative warehouses, terminal and country grain elevators, farm products assemblers, wholesale cooperative associations, and petroleum bulk plants and terminals operated by nonrefining companies.

Wholesale distributors and jobbers-Establishments primarily engaged in buying and selling merchandise in the domestic market and performing the principal wholesale functions of buying, stocking, selling, etc.
Importers-Establishments buying and selling goods at wholesale on their own account, whose principal source of purchases was foreign.
Exporters-Establishments primarily engaged in purchasing goods in the United States and selling them to foreign customers.
Terminal grain elevators-Grain elevators primarily engaged in buying and selling grain received from country grain elevators and grain marketing establishments. They have sizable space for grain storage, and products are received primarily by rail or barge rather than by truck.

Country grain elevators-Grain elevators, cooperative or other, buying and receiving grain directly from farmers by truck and selling at wholesale.
Assemblers of farm products, except country grain elevators-Establishments primarily engaged in purchasing directly from farmers and assembling and marketing farm products at wholesale.

Manufacturers' sales branches and officesEstablishments maintained by manufacturing, refining, and mining companies apart from their plants or mines for marketing their products at wholesale. Branch stores selling to household consumers and individual users are classified in retail trade. Sales branches and sales offices located at plants and at administrative offices are included when separate records are available. In some tables, data are shown separately for manufacturers' sales branches and for sales offices. These two types of establishments differ in that sales offices do not carry stocks of merchandise for delivery to customers.
Agents, brokers, and commission merchantsEstablishments whose operators are in business for themselves and are primarily engaged in selling or buying goods for others. Included here are such types of operations as auction companies, import agents, export agents, selling agents, merchandise brokers, and commission merchants. "Sales" as shown in census publications for agents, brokers, and commission merchants represent the gross sales (or purchase) value of the goods in the transactions negotiated.
Auction companies-Wholesale establishments primarily engaged in selling merchandise on an agency basis by auction.

Import agents-Merchandise agents and brokers in the domestic market buying merchandise from or selling merchandise for foreign firms.
Export agents-Merchandise agents and brokers in the domestic market selling to or buying for foreign customers.

Manufacturers' agents-Wholesale establishments in the domestic market selling for a limited number of manufacturers on a continuing agency basis.
Brokers (representing buyers or sellers) - Wholesale establishments primarily engaged in selling or buying merchandise in the domestic market on a brokerage basis but not receiving the goods on consignment.

Commission merchants-Wholesale establishments operating in the domestic market receiving goods for sale on consignment.

# APPENDIXB. General Questions 




## APPENDIXC.

## Kind-of-Business Titles and Reporting-Form Numbers


 Washington, D.C. 20233.

| $\begin{aligned} & \text { SIC } \\ & \text { code } \end{aligned}$ | Title | Standard form CB- | $\begin{gathered} \text { Classifi- } \\ \text { cation } \\ \text { form } C B- \end{gathered}$ | $\begin{aligned} & \text { SIC } \\ & \text { code } \end{aligned}$ | Title | Standard <br> form CB- | $\begin{array}{r} \text { Classifi- } \\ \text { cation } \\ \text { form CB- } \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | DURABLE GOODS |  |  |  | NONDURABLE GOODS |  |  |
| 501 | Motor vehicles and automotive parts and |  |  | $\begin{aligned} & 511 \\ & 5111 \end{aligned}$ | Paper and paper products: <br> Printing and writing paper. | 5101 | 5198 |
| 5012 | Automobiles and other motor vehicles...... | 5001 | 5099 | 5112 | Stationery supplies...... | 5101 | 5198 |
| 5013 | Automotive parts and supplies............... | 5001 | 5099 | 5113 | Industrial and personal service paper...... | 5101 | 5198 |
| 5014 | Tires and tubes. | 5001 | 5099 |  |  |  |  |
| 502 | Furniture and home furnishings: |  |  | 512 | Drugs, drug proprietaries and druggists' sundries: |  |  |
| 5021 | Furniture | 5002 | 5097 | 5122 | Drugs, drug proprietaries, and druggists' |  |  |
| 5023 | Home furnishings. . . . . . . . . . . . . . . . . . . . . . . | 5002 | 5097 |  | sundries....................... | 5102 | 5198 |
| 503 | Lumber and other construction materials: |  |  | 513 | Apparel, piece goods, and notions: |  |  |
| 5031 | Lumber, plywood and millwork................. | 5003 | 5097 | 5133 | Piece goods.............................. . . . . . | 5103 | 5198 |
| 5039 | Construction materials, n.e.c............... | 5003 | 5097 | 5134 | Notions and other dry goods................. | 5103 | 5198 |
|  |  |  |  | 5136 | Men's and boys' clothing and furnishings... | 5104 | 5198 |
| 504 | Sporting, recreational, photographic, and |  |  | 5137 | Women's, children's and infants' clothing and accessories....................................... | 5104 | 5198 |
|  | hobby goods, toys and supplies: |  |  | 5139 | Footwear. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 5104 | 5198 |
| 5041 | Sporting and recreational goods and supplies. | 5004 | 5099 |  |  |  |  |
| 5042 | Toys and hobby goods and supplies.......... | 5004 | 5099 |  |  |  |  |
| 5043 | Photographic equipment and supplies........ | 5004 | 5099 | 514 | Groceries and related products: |  |  |
|  |  |  |  | 5141 | Groceries, general line.......................... | 5105 | 5197 |
|  |  |  |  | 5142 | Frozen foods. | 5106 | 5197 |
| 505 | Metals and minerals, except petroleum: |  |  | 5143 | Dairy products | 5106 | 5197 |
| 5051 | Metals service centers and offices......... | 5005 | 5099 | 5144 | Poultry and poultry products................ | 5106 | 5197 |
| 5052 | Coal and other minerals and ores. | 5006 | 5099 | 5145 | Confectionery... | 5106 | 5197 |
|  |  |  |  | 5146 | Fish and seafoods | 5106 | 5197 |
|  |  |  |  | 5147 | Meat and meat product | 5106 | 5197 |
| 506 | Electrical goods: |  |  | 5148 | Fresh fruits and vegetables................. | 5106 | 5197 |
| 5063 | Electrical apparatus and equipment......... | 5007 | 5097 | 5149 | Groceries and related products, n.e.c...... | 5106 | 5197 |
| 5064 | Electrical appliances, TV and radio sets... | 5007 | 5097 |  |  |  |  |
| 5065 | Electronic parts and equipment............ | 5007 | 5097 |  |  |  |  |
|  |  |  |  | 515 | Farm-product raw materials: |  |  |
|  |  |  |  | 5152 | Cotton... | 5107 | 5199 |
| 507 | Hardware, and plumbing and heating equipment |  |  | 5153 | Grain. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 5107 | 5199 |
|  | and supplies: |  |  | 5154 | Livestock. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 5107 | 5199 |
| 5072 | Hardware. ......................................... . | 5008 | 5097 | 5159 | Farm-product raw materials, n.e.c.......... | 5107 | 5199 |
| $5074$ | Plumbing and heating equipment and supplies. | 5008 | 5097 |  |  |  |  |
| 5075 | Warm air heating and air conditioning equipment and supplies.......................... | 5008 | 5097 | 516 | Chemicals and allied products: |  |  |
| 5078 | Refrigeration equipment and supplies....... | 5008 | 5097 | 5161 | Chemicals and allied products.............. | 5108 | 5198 |
| 508 | Machinery, equipment, and supplies: |  |  | 517 | Petroleum and petroleum products: |  |  |
| 5081 | Commercial machines and equipment........... | 5009 | 5098 | 5171 | Petroleum bulk stations and terminals...... | 5109 | ${ }^{1} \mathrm{NA}$ |
| 5082 | Construction and mining machinery and equipment. $\qquad$ | 5010 | 5098 | 5172 | Petroleum and petroleum products wholesalers, except bulk stations and terminals.. | 5109 | 5198 |
| 5083 | Farm and garden machinery and equipment.... | 5010 | 5098 |  |  |  |  |
| 5084 | Industrial machinery and equipment......... | 5011 | 5098 |  |  |  |  |
| 5085 | Industrial supplies........................... | 5012 | 5098 | 518 |  |  |  |
| 5086 5087 | Professional equipment and supplies........ | 5013 | 5098 | 518 | Beer, wine and distilled alcoholic beverages: |  |  |
| 5087 5088 | Service establishment equipment and supplies. | 5014 | 5098 | 5181 | beverages: <br> Beer and ale. | 5110 | 5199 |
| 5088 | Transportation equipment and supplies, except motor vehicles............................ | 5015 | 5098 | 5182 | Wines and distilled alcoholic beverages.... | 5110 | 5199 |
| 509 | Miscellaneous durable goods: |  |  | 519 | Miscellaneous nondurable goods: |  |  |
| 5093 | Scrap and waste materials.................... | 5016 | 5099 | 5191 | Farm supplies................................... | 5111 | 5198 |
| 5094 | Jewelry, watches, diamonds and other |  |  | 5194 | Tobacco and tobacco products................. | 5112 | 5198 |
|  | precious stones | 5017 | 5099 | 5198 | Paints, varnishes, and supplies............. | 5113 | 5198 |
| 5099 | Durable goods, n.e.c.......................... | 5018 | 5099 | 5199 | Nondurable goods, n.e.c...................... | 5114 | 5198 |

${ }^{1}$ Petroleum bulk stations and terminals were all sent form CB-5109.

# APPENDIX D. Standard Consolidated Statistical Areas and Standard Metropolitan Statistical Areas 

[Titles and definitions shown for SCSA's and SMSA's are those established by the Office of Management and Budget, as of January 1982]

Standard Consolidated Statistical Areas

|  | sCSA and defafition |
| :---: | :---: |
| Detrolt-Ann Arbor, Mlch. Ann Arbor, Mich, Detroit, Mich., SMSASA |  |

Standard Metropolitan Statistical Areas

| SMSA and definition | SMSA and definition |
| :---: | :---: |
| Ann Arbor, Mlch. Washtenaw County, Mich. | Jackson, Mlch. Jackson County, Mich. |
| Battle Creek, Mlch. Barry County, Mich. Calhoun County, Mich. | Kalamazoo-Portage, Mich. Kalamazoo County, Mich. Van Buren County, Mich. |
| Bay Clty, Mlch. Bay County, Mich. | Lansing-East Lansing, Mich. Clinton County, Mich. |
| Benton Harbor, Mlch.' Berrien County, Mich. | Eaton County, Mich. Ingham County, Mich. Ionia County, Mich. |
| Lapeer County, Mich. Livingston County, Mich. Macomb County, Mich. Oakland County, Mich. St. Clair County, Mich. Wayne County, Mich. | Muskegon-Norton Shores-Muskegon Helghts, Mich. Muskegon County, Mich. Oceana County, Mich. <br> SagInaw, Mlch. <br> Saginaw County, Mich. |
| Flint, Mich. Genesee County, Mich. Shiawassee County, Mich. | Toledo, Ohlo-Mich. Monroe County, Mich. Fulton County, Ohio |
| Grand Raplds, Mich. Kent County, Mich. Ottawa County, Mich. | Lucas County, Ohio Ottawa County, Ohio Wood County, Ohio |

## APPENDIX E.

## Percent of Sales Data Based on Administrative Records and Estimation for the State: 1982



[^12]| SIC code | Kind of business | Percent of sales $\ddagger-$ |  | $\begin{aligned} & \text { SIC } \\ & \text { code } \end{aligned}$ | Kind of business | Percent of sales $\ddagger$ - |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | From administrative records ${ }^{1}$ | Estimated ${ }^{2}$ |  |  | From administrative records ${ }^{1}$ | Estimated ${ }^{2}$ |
| 51 | Nondurable goods-Con. |  |  | 51 | Nondurable goods-Con. |  |  |
| $\begin{aligned} & 513 \\ & 5133 \end{aligned}$ | Apparel, piece goods, and notions $\qquad$ <br> Piece goods (woven fabrics) $\qquad$ <br> Piece goods jobbers $\qquad$ <br> Piece goods converters $\qquad$ | 0 0 (D) (D) | 1 0 (D) (D) | $\begin{aligned} & 516 \\ & 5161 \end{aligned}$ | Chemicals and allied products $\qquad$ Chemicals and allied products $\qquad$ <br> Chemicals and allied products, except plastics and gases $\qquad$ <br> Plastics materials and basic forms $\qquad$ <br> Industrial gases, except LP $\qquad$ | 0 0 0 0 0 | 1 1 0 1 1 |
| 5134 | Notions and other dry goods | 1 | 4 |  |  |  |  |
| 5136 5137 | Men's and boys' clothing and furnishings ------------------------ | 0 | 1 | $\begin{aligned} & 517 \\ & 5171 \end{aligned}$ | Petroleum and petroleum products Petroleum butk stations and terminals --------------------------- | 0 | 0 |
|  | Women's, children's and infants clothing and accessories | 0 | 1 |  | Petroleum bulk stations and terminals, exceept LP------- | 0 | 0 |
| 5139 |  | 2 | 4 |  | Petroleum bulk stations, except LP <br> Petroleum bulk terminals, except LP | (D) | (D) |
| 514 | Groceries and related products | 0 | 0 |  | Crude oil from bulk stations ------------------------------ | (D) | (D) |
| 5141 | Groceries, general line ----------------------------------------------------- | 0 | 0 |  |  | 0 | 0 |
|  |  | (D) | (D) |  | Liquefied petroleum gas bulk stations and terminals -- | 0 | 2 |
|  |  | (D) | (D) | 5172 | Petroleum and petroleum products, except bulk stations and terminals | 0 | 0 |
| 5142 | Frozen foods ------------------------------------------- | 0 | 0 | 518 | Beer, wine and distilied alcoholic beverages .------------ | 0 | 1 |
| 5143 |  | 0 | 1 | 5181 | Beer and ale .-.--------------------------------------------------- | 0 | 2 |
| 5144 |  | 0 | 2 |  |  |  |  |
| 5145 | Confectionery --.-- | 0 | 0 | 5182 | Wines and distilled alcoholic beverages $\qquad$ <br> Wines and distilled alcoholic beverages-licensed | 0 | 0 |
| 5146 | Fish and seafoods ------ | 2 | 0 |  | Wines and distilled alcoholic beverages-licensed |  |  |
| 5147 |  | 0 | 0 |  | operation $\qquad$ Wines and distilled alcoholic beverages-State | (D) | (D) |
| 5148 | Fresh fruits and vegetables .--------------------------------- | 0 | 1 |  | Wines and distiled alcoholic beverages-State operated | (D) | (D) |
| 5149 | Grocenies and related products, n.e.c. $\qquad$ Coffee, tea, and spices $\qquad$ <br> Bread and baked goods $\qquad$ <br> Canned goods $\qquad$ <br> Food and beverage basic materials $\qquad$ <br> Oth or jrucery speciations. $\qquad$ | 000000 | 0320000 |  |  |  |  |
|  |  |  |  | $\begin{aligned} & 519 \\ & 5191 \end{aligned}$ | Miscellaneous nondurable goods <br> Farm supplies | 0 | 1 |
|  |  |  |  |  | Farm supplies-Farm dealers | 0 | 1 |
|  |  |  |  |  | Farm supplies-wholesale distributors ---------------------------- | 0 | 0 |
|  |  |  |  | $\begin{aligned} & 5194 \\ & 5198 \end{aligned}$ |  | 0 | 1 |
| $\begin{aligned} & 515 \\ & 5152 \\ & 5153 \\ & 5154 \\ & 5159 \end{aligned}$ | Farm-product raw materials $\qquad$ Cotton | (D) |  |  | Paints, varnishes, and supplies ---------------------------- | 0 |  |
|  |  |  | (D) | 5199 | Nondurable goods, n.e.c. <br> Books, periodicals, and newspapers. $\qquad$ <br> Art goods $\qquad$ <br> Flowers and florists' supplies $\qquad$ <br> General merchandise $\qquad$ <br> Textile bags and bagging $\qquad$ <br> Specialty advertising (sale of merchandise) <br> Other nondurable goods $\qquad$ $\qquad$ | 0 | 1 |
|  | Grain | 0 | 1 |  |  | 0 | 1 |
|  |  | 0 | 0 |  |  | 0 | 1 |
|  | Farm-product raw materials, n.e.c. ----------------------- | (D) | (D) |  |  | 0 | 0 |
|  | Hides, skins, and pelts | (D) | (D) |  |  | 0 | 0 |
|  |  | 0 | 0 |  |  | 2 | 5 |
|  | Wool, wool tops, and mohair | (D) | (D) |  |  | 1 | 1 |
|  | Other farm-product raw materials .----------------- | 0 | 0 |  |  | 0 | 1 |

 percent; $8-80$ to 89 percent; $9-90$ percent or more.

Includes sales information obtained from administrative records of other Federal agencies.
Includes sales information obtained from administrative records of other Federal agencies.
2Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.

## APPENDIX F. Geographic Notes

Clare is in Clare and Isabella Counties.
Grosse PoInte Shores is in Macomb and Wayne Counties.
Holland is in Allegan and Ottawa Counties.
Lansing is in Clinton, Eaton, and Ingham Counties.
MIdland is in Bay and Midland Counties.
Mllan is in Monroe and Washtenaw Counties.
Northville is in Oakland and Wayne Counties.

Please send me the items marked $(X)$ below.
Corrections (if there are any) for this publication - Wholesale Trade, Michigan, WC82-A-23

If you purchase several different reports from the 1982 Economic Censuses, you should complete this form from each of the reports and return it to the address shown below to receive publication corrections. However, you should complete the following on only one of the forms.

Guide to the 1982 Economic Censuses and Related StatisticsMonthly Product Announcement - A monthly notice of all products released by the Census Bureau during the previous month-useful primarily to persons who plan to purchase publications, tapes, etc., in the future.

Publication announcements and order forms - Mark (X) subjects in which you are interested.


| Name |  |
| :--- | :--- |
| Organization |  |
| Address/PO Box |  |
| City | State |

## PUBLICATION PROGRAM

## 1982 CENSUS OF WHOLESALE TRADE

Publications of the 1982 Census of Wholesale Trade, containing data on wholesale trade establishments with payroll in the United States, are described below. Publications order forms for the specific reports may be obtained from any Department of Commerce district office or from Data User Services Division, Customer Services (Publications), Bureau of the Census, Washington, D.C. 20233. The first results were issued in preliminary reports. Final detailed statistics are issued in separate paperbound reports, which subsequently are assembled and reissued in clothbound volumes.

## Final Reports

Geographic area series-52 reports (WC82-A-1 to -52)
A separate paperbound report is being published for each State, the District of Columbia, and the United States. Each report presents general statistics on number of establishments, sales, payroll, employment, operating expenses, and inventories, for all wholesale establishments. At the State level, data also are presented separately for the following types of wholesale operation: merchant wholesalers; manufacturers' sales branches and offices; and agents, brokers, and commission merchants. Less type-of-operation detail is shown below the State level. For States, SMSA's, counties, and places with 200 wholesale establishments or more, statistics are presented by kind of business. Greater kind-of-business detail is shown for larger areas. In addition, data are shown for all places with 2,500 inhabitants or more and all counties (with no kind-of-business detaill. For each State, the District of Columbia, and the United States, 1982 data are provided on sales and employees per establishment, sales and payroll per employee, payroll as a percent of operating expenses, and operating expenses and end-of-year inventories as percentages of sales. Comparative statistics showing percent changes in sales and payroll between 1977 and 1982 also are shown.

Industry series -4 reports (WC82-I-1 to -4)
The first report (WC82-I-1) presents data based on size of establishment, size of company or firm (firm size is based on all establishments operated by a firm within the same kind of business or kind-of-business group for which data are presented), and legal form of organization. Establishment statistics are presented by sales size and by employment size; statistics for firms, by sales size (including concentration by largest firms), by employment size, and by number of establishments operated (single units and multiunits). Statistics are presented by kind of business on the number of establishments, sales, payroll, and employment for the United States.

A report (WC82-1-2) on measures of value produced, capital expenditures, depreciable assets, and operating expenses presents data for the United States by major kinds of business. Data also are provided on sales, purchases, and beginning and ending inventories. Measures of value produced include gross margin, value added, and net income produced at market prices and factor costs. Operating expenses include annual payroll, supplemental labor costs, purchased services, etc.

The commodity line sales report (WC82-I-3) presents data on major categories of commodities sold by wholesale kinds of business for the United States. Data for 15 selected SMSA's and 15 selected States will be issued on microfiche only. Tables present data for each kind of business, and show, for each commodity line, the number of establishments handling the line and their sales of the line; the percentage of total sales of the kind of business accounted for by each of the lines carried; and, for establishments actually handling a specific line, the percentage of their total sales represented by sales of that line. Summary statistics also are provided for the 129 broad commodity lines categories, including counts of establishments and the amount and percent of the line sold by various kinds of wholesale businesses.

A miscellaneous subjects report (WC82-I-4) contains data by kind of business on employment by principal activity, sales by class of customer, inventory valuation methods, commissions and gross selling value of business conducted for others by agents and brokers, and on petroleum bulk stations and terminals. Data are presented for the United States as a whole and, for petroleum bulk stations and terminals, for States and counties.

## Final Report Volumes

- Volume I. Wholesale Trade-Summary and Industry Statistics. Includes data previously issued in series WC82-I.
- Volume II. Wholesale Trade-Geographic Area Statistics. Includes data previously issued in series WC82-A.


## Microfiche

Every final report in the 1982 Census of Wholesale Trade will be available on microfiche.

## Public-Use Computer Tapes

Selected data-generally detailed information by industry and/or geographic area-also are available on public-use computer tapes. For the selected data, these tapes will provide the same information found in the final reports. Public-use computer tapes are available for users who wish to summarize, rearrange, or process large amounts of data. These tapes, with corresponding technical documentation, are sold by Data User Services Division, Customer Services (Tapes), Bureau of the Census, Washington, D. C. 20233.

## OTHER ECONOMIC CENSUS REPORTS

Data on retail trade, service industries, construction industries, manufactures, mineral industries, transportation, enterprise statistics, minority-owned business enterprises, and women-owned businesses also are available from the 1982 Economic Censuses. A separate series of reports covers the censuses of outlying areas-Puerto Rico, Virgin Islands of the United States, Guam, and the Northern Marianas. Separate announcements describing these reports are available free of charge from Data User Services Division, Customer Services (Publications), Bureau of the Census, Washington, D.C. 20233.

Official Business
Penalty for Private Use, $\$ 300$


[^0]:    ${ }^{1}$ Standard Industrial Classification Manual: 1972. For sale by Superintendent of Documents, U.S. Government Printing Office, Washington, D.C. 20402. Stock No. 041-001-00066-6. 1977 Supplement. Stock No. 003-005-00176-0.

[^1]:    ${ }^{1}$ Standard Industrial Classification Manual: 1972. For sale by Superintendent of Documents, U.S. Government Printing Office, Washington, D.C. 20402. Stock No. 041-001-00066-6. 1977 Supplement. Stock No. 003-005-00176-0.

[^2]:    ${ }^{2}$ Standard Metropolitan Statistical Areas, Revised Edition 1975 (for SMSA's prior to January 3, 1980). For sale by Superintendent of Documents, U.S. Government Printing Office, Washington D.C. 20402 and Federal Register (for SMSA's since January 3, 1980), Vol. 45, No.2, pages 956-963. Available from Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, D.C. 20503.
    ${ }^{3}$ On June 30, 1983, the Office of Management and Budget announced newly defined metropolitan statistical areas (MSA's), consolidated metropolitan statistical areas (CMSA's), and primary metropolitan statistical areas (PMSA's) into which previously defined SMSA's and SCSA's were restructured. The 1982 Economic Censuses publications do not present data for the newly defined areas. These areas were defined after 1982 publication plans were almost complete. Inclusion of the newly defined areas would have materially delayed the publication of the 1982 Economic Censuses reports. However, limited 1977 data for the new areas will be published in the 1984 edition of the State and Motropolitan Area Data Book, and limited 1982 data will be published in the 1985 edition.

    4According to 1980 Census of Population.

[^3]:    - According to 1980 Census of Population.
    ${ }^{5}$ Those defined as of January 1, 1982.
    ${ }^{\text {e See }}$ appendix F for Alaska, Louisiana, Maryland, Missouri, Montana, Nevada, Virginia, and District of Columbia county equivalents.

[^4]:    1 Includes areas with 200 wholesale establishments or more.
    2 Includes places with 2,500 inhabitants or more, according to the 1980 Census of Population.
    3 See Explanation of Terms, appendix A.
    4 Manufacturers' sales branches and offices, and agents, brokers, and commission merchants are combined and displayed as "other types of operation."
    5 Presented for total and merchant wholesalers only.

[^5]:    ${ }_{2}^{1}$ Merchant wholesalers only.
    2 Value produced, capital expenditures, depreciable assets, and selected operating expenses detail.
    ${ }^{3}$ Available on microfiche only.
    ${ }^{4}$ Class of customer, employment by principal activity, and detailed type of operation.

[^6]:    See footnotes at end of table.

[^7]:    See footnotes at end of table.

[^8]:    See footnotes at end of table.

[^9]:    See footnotes at end of table.

[^10]:    ${ }^{1}$ Places with suppressed sales (if applicable) are listed at end of table rather than by rank to avoid disclosing data for individual companies.

[^11]:    'Standard Industrial Classification Manual: 1972. For sale by Superintendent of Documents, U.S. Government Printing Office, Washington, D.C. 20402. Stock No. 041-001-00066-6. 1977 Supplement. Stock No. 003-005-00176-0.

[^12]:    See footnotes at end of table.

