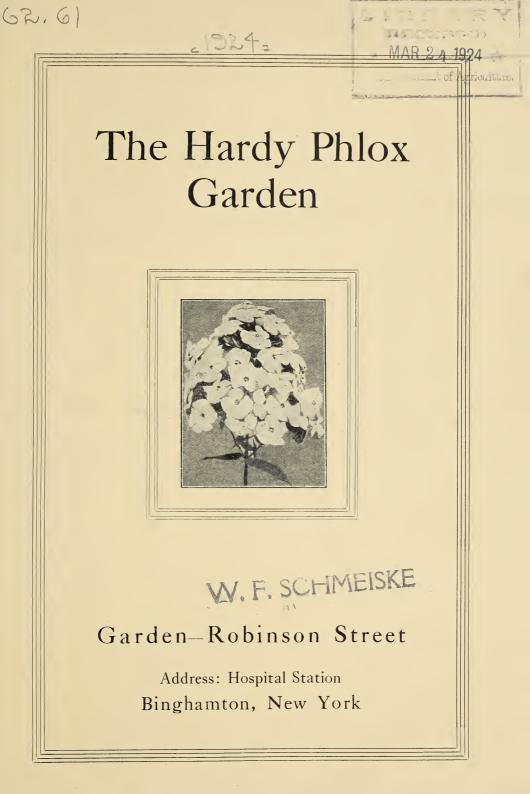
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## INTRODUCTORY

In introducing this list, I want to call your attention to a few facts that are of interest. This being the sixteenth year of my active interest with the phlox, and the beginning was quite small, a matter of about seventy-five varieties to start with. Since that time, a good many have been thrown out and others substituted and now the list is over three hundred sorts. The weeding out of phlox is not only tedious but is also expensive as the worthless cost as much as the good ones; the difference between the two is—the one is valueless while the other will return its value. There is another side in the weeding and that is, a good many are identical, one with another, and often there are three or four running under different names which in turn have to be brought under one head; hence the disappointments.

Please note that this list is made up in a different way than some of my former lists in that the sorts are listed in groups of color rather than alphabetically, which I think may help you to pick your choice easier than before. I would appreciate your opinion in the change.

The shrubs and other supply of flowers are practically gone by the time the phlox make their appearance and for this reason, they make an elegant display, having the field all to themselves and are therefore, more appreciated than if they were to come in bloom earlier in the season.

The bold and varied colors attract the eye at once and in the evening when the sun goes down and the dew begins to fall, the odor of phlox will fill the air. For brilliancy of color they are unsurpassed. The late improvements have brought them up in color and beauty that was not thought possible a few years ago.

Some of the color of phlox will fade during the evening so that the homeliest color will come out the most beautiful blue and in this manner of changing color, they obtain practically two distinct shades during twenty-four hours.

Phlox planted in mass give a very good effect in shrubbery, either mixed or in separate color according to taste. Phlox should not be planted where free circulation of air cannot be had as warm and close corners will breed disease and will not be for the well-doing of the phlox.

## **BUSINESS TERMS**

We are selling as cheap as the cheapest and the stock is as good as the best, hence feel assured you will be pleased.

Our terms are net cash as the margin is so small that we can not carry a book account. Send remittance with order.

Please write your name and address plainly, look over your order after finishing so as to be sure that everything is on the list, also your name and address. It is surprising how many people forget to write the address on the letter.

We charge nothing for packing and delivering to station but if plants are shipped at wholesale prices extra charges for packing will be charged.

Should there be any error in the order, advise me at once and it will be corrected.

We will not substitute, unless requested. If we have not what you want, you will be notified.

Three plants of one variety will be sent at dozen rate but less amount must be paid for at single rate.

I guarantee to send out strong and healthy plants and that customers will receive fresh and live plants and true to name. Beyond that I can not guarantee. Should they not be true to name, I will replace them but can not hold myself responsible if the plants do not grow after planting as I have no control over them after they leave me.

Small orders will be sent by Parcel Post, but anything over 2 dozen should be sent by express.

If plants can reach their destination in 24 hours, an extra charge of 15c should be added per dozen; if longer on the way, the charge will be more according to distance if shipped by Parcel Post.

I do not grow any plants in pots, hence better plants will be shipped.

Tell me how you want your plants shipped. If, however, no statement is made, I will send to the best advantage.

I send out no catalogue except on request.

Remittance:

Send money order, or in small amounts send stamps in 1 or 2 cents, but we carry no book account.

# PHLOX

## (Paniculata Decussata)

#### VARIEGATED

In	Flow	rer
ASTIR REHU. Violet purple, half of each. Petal lighter. 3 feet	July	26
CROSS OF HONOUR. Light lavender. Lighter stripes. Very odd. 3		
		25
		1
Large clusters. 3 feet		
	ASTIR REHU. Violet purple, half of each. Petal lighter. 3 feet CROSS OF HONOUR. Light lavender. Lighter stripes. Very odd. 3 feet	feet. (25c) July DR. S. ANDRAL KILMER. Variegated, red on white ground, some flowers heavy, some lighter, variegated. 1½ feet; flower 1½ inches

#### DARK MAROON

115	M. WISE.	Deep purple.	$1\frac{1}{2}$ feet	t		(25c)	July	26
117	VON HOCH	BERG. Brilli	ant red.	Very darl	x. 3 feet	(25c)	July	27
	B. COMTE.	Brilliant rich	n french	purple				

#### DEEP PURPLE

320	GISMONDA.	Purplish carmine, white eye		
135	Light purple	rose. Small flower. 2½ feet	Aug.	10
10	LE MAHDI.	Deep purple. Changes to deep blue with age. 21/2 feet	July	10
41	MARIETTA.	Purple. Large flower. Light halo	July	22

#### MAUVE

	DANIEL LESSEUR. White, shaded pale blue. 2½ feet		28
7	LA VAGUE. Beautiful combination of pink and lavender-eye. Free flower-		
	ing, good grower. Very showy. 1½ feet		15
18	PROF. SCHLIEMANN. Light mauve, with crimson carmine eye. Very		
	pretty. 1½ feet	July	15
142	SINDBAD. Rosy mauve, carmine eye. Large flower	July	20

#### **REDDISH CARMINE**

33	ECLAIREUR. Reddish carmine, dark eye. Lighter halo. Very showy.	
	Large flower and cluster. 2 feet	. 1
16	HUXLEY. Light carmine rose, deeper center. 3 feet	. 7
322	REDAKTEUR FLAMMER. Carmine violet, enormous truss Aug	. 1
	GOLIATH. Bright carmine with a deep red center	

#### PINK PHLOX

72	ATALA. Clear dark pink. Lighter center. 2 feet	Aug.	10
28	ATHIS. Deep pink, overlaid salmon. Crimson eye	July	29
15	ALHAMBRA. Pink; white halo; very effective. 1½ feet	July	30
68	BOUNTAIN. Deep rose. Deeper center. Free flowering. 21/2 feet	July	26
97	AURORA BOREALIS. Salmon pink, white halo, dark center, petals		
	and dark red eye(25c)	July	<b>28</b>
164	A. MICHAUX. Flowers large, deep tender rose with carmine eye. 1½ feet.	Aug.	7
327	ELIZABETH CAMPBELL. Very bright salmon-pink, with lighter shadings		
	and dark red eye(25c)	July	28
159	FRAU DORA UMGELLER. Tall. Very rich, deep rose; a strong free-		
	flowering late variety	Aug.	25
317	KUCKEN. Salmon pink, dark rose center, large flowers	July	25
70	LE SESOSTUE. Deep rose. Crimson center. 2 feet	July	20
96	LA SOLEIL. Salmon pink. Light halo	July	<b>26</b>
22	LUMINEUX. Orange pink. Lighter lake. Bright carmine eye. Large		
	flower. 3 feet		
39	MARS LA TOUR. Pale pink. Deep rose eye. 2½ feet	July	30

Above 20c Each, \$2.00 Per Dozen-Except Where Noted

In flower 
 METEOR.
 Salmon rose, pale pink lake.
 2 feet.
 July 30

 MOLIERE.
 Salmon rose.
 Deep rose eye.
 July 26

 MOLIERE.
 Salmon rose.
 Deep rose eye.
 July 20

 RYNSTROM.
 An improvement on Pantheon.
 Large flower.
 July 22

 SUNSHINE.
 Deep pink, penciled white.
 Rose center.
 2½ feet.
 July 27

 THE BAIDE.
 Salmon pink, deep eye.
 Very showy.
 2 feet.
 Aug. 1

 VENUS.
 Deep rose.
 Tyrion eye.
 1½ feet.
 Aug. 15

 WM.
 RAMSEY.
 Light rose.
 Deep eye.
 Light lake.
 Large flower.
 July 22

 COMMONWEALTH (on order of 24) but striped. Good flowers. 3 feet... Aug. 5 CARON d'ACHE. Bright carmine rose. Deep center, large flower. 2½ feet.. July 22 INSPECTOR ELPEL. Tender rose, with bright crimson carmine eye ......... Aug. 5 JEAN BART. Soft rose, cherry red center..... MRS. W.F.SCHMEISKE. Light rose, white center, 1½ feet, fiower 1½ inches (52c) ROBERT WARNER. Rose; deeper center. Large truss and flowers. 3 feet ..... ...... Aug. ROBINSON. Deep pink; carmine eye. 3 feet...... Aug. 1 RHINLANDER. Salmon pink..... R. P. STRUTHER. Bright rosy red crimson eye ...... July 20 WHITE PINK CENTER BOUQUET DE FLEURS. White, overlaid pink, lilac center, small flower. 3 feet.... BRIDES MAID. White with a rose eye. 3 feet..... 

#### EUROPA. A white variety, with a decided crimson-carmine eye. The in-dividual flowers and trusses are very large; entirely distinct; of remarkable sturdy, erect habit...... July 28 GRAFF VON UNGERER. White overlaid pink with deep crimson pink center HANNY PFLEIDERER. White, pale rose tinted, beautiful carmine eye ...... Aug. HENRY MUERGER. White with pink eye. Large flower. 3 feet. July 22 H. O. WIGERS. White with aniline red eye. July 30 MICHAEL CERVANTEA. White with deep crimson eye. Very attractive 1½ feet......(25c) Aug. - 5

#### Above 20c Each, \$2.00 Per Dozen-Except Where Noted

127	SAISSO	N LIERVAL.	White, carmine eye. 2 feet		
114	White.	Pink eye. 2	leet	Aug. 1	
136	White.	Suffused pink	crimson scarlet center	July 30	

#### LILAC

128	ASPASIE. Lilac, shaded white; white center	Aug.	10
112	AMPHITRYON. Deep lilac, suffused with white. Deep eye. 2½ feet	July	26
36	CREPUSCULE. Lilac, shaded lighter toward center. Large flower. 2 feet.	July	<b>22</b>
171	DE MIRIBEL. Deep lilac purple. Light halo. Large flower. 1½ feet A	Aug.	1
45	DELIVERANCE. Deep lilac with Tyrion red eye. Very effective	Aug.	1
13	DERWISH. Rose lilac, mottled white, 2 feet	July	<b>25</b>
<b>27</b>	ESPERANCE. Lilac rose. Deep lilac center. Immense clusters. 2 feet A	Aug.	5
169	ESCLARMONDE. Rosy lilac; aureole of white; purple violet center	Aug.	1
168	EXQUISITE. Deep lilac; light halo; large flower. 2 feet	Aug.	5
318	MME. PAUL DUTRIE. Delicate lilac-rose in shade like a soft pink	-	
	Orchid; borne in immense panicles	Aug.	5
63	TERRE NEUVE. Syn. with Argon. Grayish lilac. Violet center. Pink	Ũ	
	dot on the center of each petal. 1½ feet	Aug.	5
1	U. DANZENVILLIA, Lavender, White lake, Mid-season, 2 feet, (15c)	Ang	1

#### SALMON

173	EMBRASEMENT. Enormous flowers. Copper salmon, center crimson	Aug.	1
131	IRIS. Deep salmon. Fine shade, deep crimson eye	Aug.	10
	OBERON. Salmon. Crimson eye. 3 feet		
	SIMPLON. Deep salmon. Crimson eye. 21/2 feet		
	THOR. Bright salmon red. 2 feet		

#### SUFFUSED

122	BERANGE	R. Wh	ite suf	fused pin	nk, brigh	t crims	on eye		 Aug.	7
46	CYCLON.	White	suffus	ed pink,	lilac cri	mson ce	enter. La	arge flower	 Aug.	1
								Beautiful.		
	feet								 July	25

#### CRIMSON

323	BARON VAN DEDEM. Brilliant cochineal-red with salmon shading (25c)	Aug.	1
<b>23</b>	BRUNETTE. Fiery crimson. Very effective color. 2½ feet	Aug.	3
153	CONSUL H. TROST. Brilliant crimson. 1½ feet	Aug.	10
60	ETNA. Bright crimson, deep crimson eye. Some flowers changing to		
	lighter with the deep pink eye	Aug.	5
31	EDAIRENE. Light crimson. Large clusters. 2½ feet	Aug.	5
85	FAUST. Light carmine, light halo, deeper eye. 1 <sup>1</sup> / <sub>2</sub> feet	July	10
8	GEN. CHANZY. Brilliant cherry, deep eye	July	25
6	JAMES GALLOWAY. Brilliant cherry. Dark eye. 21/2 feet	Aug.	5
161	MME. PAPE CARPENTER. Brilliant cherry. Small flower	Aug.	5
14	MONTAGNARD. Pure crimson. Very bright. 2½ feet	July	<b>20</b>
312	NORWOOD. Bright magenta crimson. Dark eye. 2½ feet	Aug.	1
133	SUFFRAGE. Light crimson, deep eye	Aug.	10
81	VENGEUS. Deep crimson. Maroon eye. Very showy. 2 feet		
35	WM. MEURET. Brilliant cherry. Crimson eye. 3 feet	Aug.	1

#### MAGENTA

107	CHAMPS d' ELISSEES. Bright rose magenta on effective shade. A good one of its color		26
157	LAMARTINE. Tall; very bright magenta, with a large white center		
160	OPECADTNEL With a large white content and the service of the servi	Aug.	•
100	OBERGARTNER WITTIG. Bright magenta, with crimson carmine eye; large flower and truss; free flowering	Aire	E
	large nower and truss, free nowering	Aug.	9

#### BLUE

12 FRANKLIN. Blue with deeper eye	Aug.	1
11 HEROINE. Steel blue 2 <sup>1</sup> / <sub>2</sub> feet	. July	20
51 LORD RAILEY. Deep blue. Very striking. 1½ feet	) July	10
49 ROSE CHARMONT. Light violet. Deep purple eye. 21/2 feet	. July	22

#### Above 20c Each, \$2.00 Per Dozen-Except Where Noted

#### WHITE

	LL	п пом	/er
158	ANDREAS HOFFER. An early pure white	July	20
37	ALBATRA. Pure white. Good color. 1½ feet	Aug.	5
90	CZARINA. Fine white, very late. Large clusters. 3 feet	Aug.	15
165	DUPAULOUP. Creamy white	Aug.	7
315	FRAU ANT. BUCHNER. Pure white, very large flowers, strong grower.		
	Sometimes variegated(25c)	Aug.	1
91	FRAULEIN G. VON LASSBERG. Large white flowers. The best white.	Ŭ	
	1½ feet	July	15
47	INDEPENDENCE. White, early, free bloomer. Good flower. 21/2 feet	July	22
44	JEAN d'ARC. White dwarf	July	25
76	LA CYGNE. Pure white. Fine spikes. 1 foot	July	22
154	MRS. JENKINS. Good creamy white. 1½ feet	Aug.	5
73	MARIE KUPPENHEIM. White. Good flower. 1½ feet	July	15
212	RHEIN GAU. Cream white, good form		
4	SYLPHIDE. White, good truss and flowers. 2 feet(25c)	July	
	MONT BLANC. White dwarf	July	28

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#### LAVENDER

113 ANTHON MERCIE. Grayish lavender, pale pink eye. A gorgeous flower.

	2 feet	Aug.	7
<b>16</b> 2	BROIGNIART. Very light lavender pink, white edge, deep eye. 11/2 feet		
123	COLIBRI. Grayish lavender, crimson eye, tapering white toward the		
	edges	Aug.	5
138	Dull, deep lavender. Very late. 2 feet	Aug.	10
17	FANTOME. Heliotrope. Deep lilac center. Large flower. 21/2 feet	July	25
84	MINERVA. Deep lavender pink. Tyrion red eye. 2 feet	Aug.	1
93	MOTTLED PURPLE. Deep lavender with hight shading. Large flower	July	26
5	QUILQUOL. Lavender. Purple eye. Large flowers. 1½ feet	July	15
1	U. DANZENVILLIA. Lavender. White lake. 2 feet	Aug.	1

#### ABOVE 20c EACH, \$2.00 PER DOZEN

#### **RED PHLOX**

AQUILON. Carmine rose. Crimson eve	July	<b>20</b>
ARNOLD TURNER. Fiery crimson scarlet. Finely colored. Large		
flower. 2 feet	July	15
BOULE DE FEU. Salmon scarlet. Dark crimson eye. 2 feet	July	15
	.July	28
HAMBEAN. Orange crimson, maroon eve. Good cluster. Late. 21/2 feet	Aug.	1
JOCELYN. The same as Coccinea. Bright salmon red. 21/2 feet	July	<b>30</b>
MAD. P. LANGIER. Bright red, vermilion center		
LE FEU DU MONDE. Bright salmon red	Aug.	- 7
LAMBOIRE. Brilliant orange salmon, crimson center. 21/2 feet	July	<b>27</b>
MATADOR. Orange scarlet. Crimson eye	Aug.	1
MONTCERVIN. On order of Coquelicot. Not as brilliant. 1½ feet	Aug	5
G. A. STROHLEIN. Deep salmon scarlet, deep maroon eye. 1 foot, flower		
1½ inches	July	<b>28</b>
SIEBOLD, Fiery orange, Maroon eye	Aug.	1
	<ul> <li>ARNOLD TURNER. Fiery crimson scarlet. Finely colored. Large flower. 2 feet.</li> <li>BOULE DE FEU. Salmon scarlet. Dark crimson eye. 2 feet.</li> <li>GEN. VON HEUTSZ. Salmon scarlet, light halo, light crimson eye, 1 foot, flower 1½ inches.</li> <li>HAMBEAN. Orange crimson, maroon eye. Good cluster. Late. 2½ feet.</li> <li>JOCELYN. The same as Coccinea. Bright salmon red. 2½ feet.</li> <li>MAD. P. LANGIER. Bright red, vermilion center.</li> <li>LE FEU DU MONDE. Bright salmon red.</li> <li>LAMBOIRE. Brilliant orange salmon, crimson center. 2½ feet.</li> <li>MATADOR. Orange scarlet. Crimson eye.</li> <li>MONTCERVIN. On order of Coquelicot. Not as brilliant. 1½ feet.</li> <li>G. A. STROHLEIN. Deep salmon scarlet, deep maroon eye. 1 foot, flower</li> </ul>	flower. 2 feet

#### ABOVE 25c EACH, \$2.50 PER DOZEN

#### **NEW TYPE** (Phlox Arendsi)

GRETE. Plant of very branching habit, 20 inches high, producing great masses of medium-sized white flowers.

CHARLOTTE. Growing 18-24 inches high, flowers pale lilac shaded pink

with a prominent dark eye..... KATHE. Stems loosely branching, about 20 inches high, flowers purplish rose with a dark eye surrounded by a lighter halo.....

25c EACH, \$2.50 PER DOZEN



#### EARLY PHLOX (Suffruticosa)

In flower

	EMPRESS. Similar to Indian chief but larger flowers
137	MISS LINGARD. White, delicate pink center. Beautiful flower. Good
	truss. 3 feetJune 20
98	DR. HORNBY. White overlaid with pink. Crimson center. Good. 11/2
	to 2 feetJune 20
309	INDIAN CHIEF. Deep magents
307	ROSE GEM. Pink lavender
311	DIVARICATA CANADENSIS. An early flowering native. Species with

lavender flowers. Blooming from early May until the Summer........... June 15

#### ABOVE 25c EACH, \$2.50 PER DOZEN

These early Phlox ought to have a place in every collection. The clusters are good, large heads, and flower the season through without let-up. The foliage is shiny green, very showy.

We can supply seeds of Phlox in the fall which should be sown as soon as received; it will come up the following spring. From general collection at \$1.00 per ounce; from choice seedings, \$2.00 per ounce.

#### LATEST INTRODUCTIONS

W. C. EGAN. One of the finest Phloxes yet introduced, and while the individual flowers, according to color chart, are of a delicate lilac, illuminated by a large bright solferino eye, the color effect as a whole is a pleasing shade of soft pink. In habit of growth it is strong and vigorous, producing immense panicles of flowers nine inches high by seven across and the individual flowers frequently measure 1% inches in diameter.

MANZELBRUNNER. One of the white center sorts.

- 172 White overlaid with pink, lilac center, 1 foot, flower 1½ inches.
- 176 White, faint pink marking in center of flower, 14 inches.
- 179 Deep reddish purple with light halo, 20 inches.
- 180 Grayish white, light pink tube, 2½ feet.
- 182 Pink, running toward purple, crimson eye, 14 inches, flower 1½ inches.
- 183 Deep rose, light crimson eye.
- 186 Crimson scarlet, crimson eye, 2½ feet.
- 187 Crimson purple.
- 188 Bright, pink, light crimson eye, 16 inches.
- 189 Clear white, faint trace of pink in center in early stage, 1½ feet.
- 190 White, faint pink center, flower 1 inch.
- 191 Lavender pink, crimson scarlet eye.  $1\frac{1}{2}$  feet, flower  $1\frac{1}{2}$  inches.
- 193 Lilac, deeper center, 2 feet.
- 194 Brilliant crimson, 1½ feet.
- 195 White mixed with gray, giving gray appearance, light crimson eye.

- 196 Light purple throughout, large flower, 14 inches.
- 197 Bluish lavender, lilac center, 2 feet, flower 11/2 inches.
- Pink lavender, crimson eye, 1½ feet, flower 1½ inches. 198
- Lavender, changing to deep lavender toward center, flower 11/2 inches, plant 11/2 feet. 199 200 Lively light purple, light halo with deep eye, 11/2 feet.
- 201
- Lavender. Open star-like flower. 203
- Grayish lavender, deeper toward center, crimson eye, 11/2 feet, flower 2 inches.
- Improved La Reve, striped and penciled, pink on white, 1 foot, flower 11/2 inches. 204
- Deep crimson center, light pink petals, white edge, 1½ feet, flower 1½ inches. 205
- Lively pink with traces of lilac, light halo, deeper eye, flower 11/2 inches. 206
- Lively crimson pink, light halo, deep crimson eye, heavy flower. 207
- 208 Pink lavender, light halo.
- 209 Crimson scarlet, crimson eye.
- Crimson, running lighter toward edge, white edge, 11/2 feet, flower 11/2 inches. 210
- 215 Very pale, lavender, deeper eye, 1 foot, flower 1 inch.
- 217 Salmon pink, crimson center, light halo.
- 221 Deep lavender lilac.
- 223 Deep magenta, light halo, deeper eye.
- 225 Tyrion rose, light halo, deep eye, grand cluster, 2 feet.
- 226 Deep lavender, lilac center, 2 feet, flower 11/2 inches.
- Lavender, light halo, lilac center, 11/2 feet, flower 11/2 inches. 227
- 228 Light lavender, light halo, lilac center.
- 229 Deep lavender, crimson eye.
- 230 Light pink, rose eye.
- 231 Deep lavender, crimson eye, 2 feet, flower 11/2 inches.
- 232 Grayish white, crimson center, 2 feet, flower 11/2 inches.
- 233 Light purple, 8 inches
- 234 Lively lilac, light halo, 2 feet, flower 11/2 inches.
- 235 Rose with white center, flower  $1\frac{1}{2}$  inches.
- 236 Light cerise, light halo, 2 feet, flower 1½ inches.
- Carmine rose, crimson eye, slightly striped, lavender, 2 feet, flower 11/2 inches. 237
- 241 Deep rose pink, crimson eye, 2 feet, flower 11/2 inches.
- 242 Crimson lilac, crimson eye, 2 feet.
- 243 Intense crimson maroon.
- 244 Pale lilac, light halo, light crimson eye.
- 245 Light crimson, deep crimson eye.  $1\frac{1}{2}$  feet, flower  $1\frac{1}{2}$  inches.
- Lively lavender,  $1\frac{1}{2}$  feet, flower  $1\frac{1}{2}$  inches. 246
- 247 Crimson pink, edge of petals white,  $\frac{1}{2}$  feet, flower  $1\frac{1}{2}$  inches.
- 248 Lavender cerise, 2 feet.
- 249 Bluish lavender, light edge, white halo, 11/2 feet.
- 250 Pale pink, crimson eye, 10 inch plant.
- 251 Rose pink, pink lilac eye, 1½ feet, flower 1¼ inches.
- 252 Deep lavender, pink lilac eye, 1½ feet, flower 1¼ inches.
- 253 Tyrion rose, crimson eye, 2 feet.
- 254 Pale lavender, on order of "Heroine."
- 255 White, spotted and splashed crimson pink.
- 257 Crimson pink, crimson center, 2 feet.
- Orange pink, crimson center, 1 foot. Crimson, maroon center,  $2\frac{1}{2}$  feet. 258
- 259
- 260 Faint lavender, white center,  $1\frac{1}{2}$  feet, flower  $1\frac{1}{2}$  inches.
- 261 Bright cerise, white halo, cerise eye.
- 262 Pink lavender, crimson eye,  $1\frac{1}{2}$  feet, flower  $1\frac{1}{2}$  inches.
- Pink, overlaid lavender, crimson eye. 263
- 264 Lavender, light halo.
- 265 White, crimson maroon eye,  $1\frac{1}{2}$  feet, flower  $1\frac{1}{2}$  inches.
- 266 Lavender, pink and lilac, lilac eye,  $1\frac{1}{2}$  feet, flower  $1\frac{1}{2}$  inches.
- Pale lavender, light halo, lilac eye, 11/2 feet, flower 11/2 inches. 267
- 268 Lilac, striped and penciled white.
- 270 Pale pink, white stripe on edge of each petal, 2 feet, flower 1½ inchs.
- 271 On order of 230, but larger flower Lilac pink, crimson eye. 11/2 feet flower 13/4 inches.
- 272 Cerise pink, light halo, crimson eye, 1½ feet, flower 1½ inches.
- 273 White, splashed, penciled pink.
- White, overlaid with lavender, flower 11/2 inches. 274
- Deep lilac, light halo, crimson purple eye, flower 11/2 inches. 275
- 276 Lavender, pink crimson eye, halo of white, flower 11/2 inches.
- 277 Salmon rose, here and there crimson spot on edge of petal, crimson eye, flower  $1\frac{1}{2}$  inches.
- 278 Rose pink, white halo, flower  $1\frac{1}{2}$  inches.

- 279 Rose lavender, white halo, flower  $1\frac{1}{2}$  inches.
- 280 Crimson purple, open flower, flower 1½ inches.
- 281 Grayish lavender rose, deep crimson, purple eye, flower 11/2 inches.
- 282 Pink, overlaid with gray, crimson eye, flower 1½ inches.
- 283 Lavender rose, rose stripes through center of each petal light crimson eye, flower  $1\frac{1}{2}$  inches.
- 285 Deep pink, lavender crimson eye, 2 feet, flower 1½ inches.
- 288 Pink, overlaid lavender, light halo, crimson eye, large flower.
- 290 Lilac, light halo.
- 291 Varigated, lavender on white.
- 292 Large lilac, purple, crimson eye.
- 293 Calico, crimson purple.
- 294 Deep lavender, crimson, crimson eye.
- 295 White, penciled pink, very pretty.
- 296 Deep rose pink, white halo, bold, flower  $1\frac{1}{2}$  inches.
- 297 Large white with lavender eye, flower  $1\frac{1}{2}$  inches.
- 299 Crimson lilac, white halo, large flower.
- 301 Large white.
- 302 Deep crimson purple, crimson eye, slightly striped, large flower.
- 303 Purple, crimson eye, large flower.
- 304 Deep pink shading to lavender, light halo, light crimson eye, very large flower.
- 305 Crimson lilac, crimson eye.
- 306 White, faint cast of lavender.

#### ABOVE 30c EACH, \$3.00 PER DOZEN

It is impossible in some instances to find the correct description for the colors and in some instances the description is alike; however, the varieties are different.



Johnson City Publishing Co., Johnson City, N.Y.

HARDY PHLOXES MY SPECIALTY OVER 300 VARIETIES

### W. F. SCHMEISKE

HORTICULTURIST AND HARDY PHLOX GROWER

STATE HOSPITAL STATION BINGHAMTON, NEW YORK March 21th, 1924:

NURSERY ROBINSON AND LOUSIA STREETS

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United States Department Of Agré: Federal Herticultural Board. Washington D.C.

#### Gentleman.

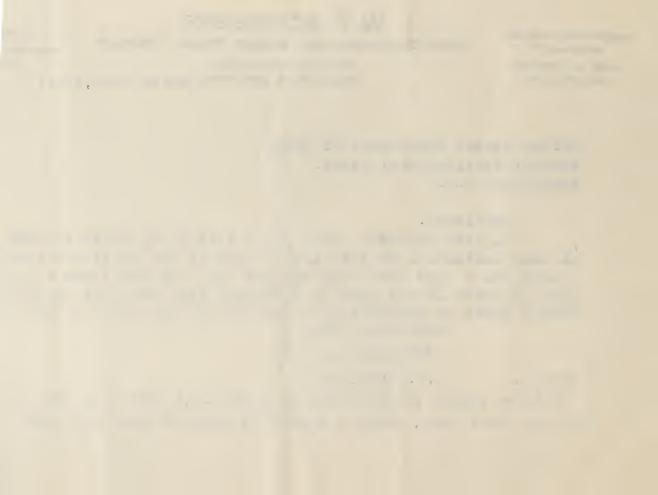
On your request I send you a list of my Phlox on hand but in some instance I am very low of some of the sorts but I believe I send you a list some time ago you see I do not issue a list every year as there is not much in Phlex hew from one year to the other Should there be anythink els I can do for you will be glad to do it Sincerely Yours

Tohmeiske

WFS:05.

W.F.Schmeiske:

P.5. The latest introduction on page 6,7,8 are of my own except the two first ones, which I expect to name as soon as I can:



## DIRECTION AND INSTRUCTION

When plants are received from the nursery, unpack them at once and see in what condition the roots are in. I would say regardless of what condition the roots are in, put them in a pail of water for an hour.

Planting: This should be done in the evening although this is not absolutely necessary for the best well-doing. Plant plants 16 inches in the row and two or three feet between the rows; plant them two or three inches deeper than they were in the nursery, spread out the roots so they will do service and give the plant a good start; tramp the roots down hard with your feet, this will not be too much. After the ground starts to freeze, cover it over with a litter of horse manure, leaves or anything else of a similar material and the plants will come through all right and start to growing in the Spring and give abundant flowers during the following Summer.

Culture: If the Summer should be dry, water should be supplied as on the lawn or the garden in order to keep them growing. In the wet season, mildew is apt to make its appearance and should this occur, dust powdered sulphur on the leaves in the morning when they are wet; in doing this, the sulphur will stick. When a lengthy, dry season sets in, red spiders are apt to make their appearance—they only appear in dry weather. Soap-suds sprayed on the underside of the leaves will curb them; clean water can be used but in that case the force of the water will have to knock them off. If soapsuds are used, it is well to spray with clear water after to wash off the suds. In order to detect mildew, a white mold will make its appearance on the top of the leaves and draw them together so that they cannot do their function.

The red spider is a small spider not readily detected with the natural eye but can be detected by a rusty yellow appearing along the ribs and the deeper parts of the leaves, usually on the under side. Keep the soil stirred and plants growing and the above will not bother you.

In closing, I wish to thank my patrons and friends for their patience and cooperation and hope we may work with the same zeal in the future.

Assuring you always to work with the best effort to do all in my power for your advantage, I am,

> Sincerely yours, W. F. SCHMEISKE.