Wikimedia Foundation annual report 2010–11 SUMMARY

Back in January 2001,

few people could have imagined the extraordinary impact of what was then just a tiny project driven by a big idea.

But ten years later, we find ourselves at the center of a free knowledge movement built around our flagship project, Wikipedia, which has become the most important collaboratively created repository of knowledge in history.

Today, Wikimedia volunteers around the world work in more than 280 languages to document the stories of their communities and cultures, past and present. During 2011, for example, hundreds of

volunteers contributed to the articles on the Arab Spring rebellions, capturing one of the major stories of our time as it unfolded.

The Wikimedia Foundation is part of a broad global network of individuals, organizations, chapters, clubs and communities who together work to create Wikipedia, the most powerful example of volunteer collaboration and open

content sharing in the world today. In 2010–11, the bulk of the Foundation's spending was focused towards putting in place solid technical and organizational infrastructure. In 2011–12, the majority of spending goes towards growing, strengthening and increasing the diversity of the editing community, simplifying our wiki-editing interface, making investments to grow the projects' readers and editors in key geographic areas such as India, Brazil and the Middle East and North Africa, and improving our presence on mobile devices.

Over the past year, more than 500,000 people donated to the Wikimedia Foundation, giving us more than \$23 million USD. Thank you for your incredible generosity, and for your outpouring of support and love for Wikipedia and its sister projects, enabling the work of nearly 100,000 active editors. We owe you a huge debt of gratitude.

The Wikimedia Foundation especially wants to thank the editing community. Your work is essential, and it is what donors are enjoying and supporting: thank you for everything you do. A big thanks as well to the Wikimedia Foundation Board of Trustees and Advisory Board, and a warm welcome to our new Advisory Board members Veronique Kessler and Jessamyn West.

Sincerely, Sue Gardner, Executive Director Ting Chen, Chair, Wikimedia Foundation Board of Trustees



portraits by Guillaume Paumier, CC BY SA 3.0



Wikimania 2010

Wikimedians converge in the birthplace of Solidarnosc

The sixth annual Wikimania, the global conference of Wikimedians, took place in the Baltic Philharmonic in Gdansk. Poland succeeded Argentina and Egypt, the hosting countries in the previous two years. During three days, Wikimedians got together to celebrate the free knowledge movement, to meet their collaborators in their year-round online work on Wikipedia and its sister projects, and to share insights informing the continuing evolution of the projects. Foundation travel scholarships enabled Wikimedians from 39 countries to participate.

On the conference T-shirts, the motto "Free Knowledge in the City of Freedom" tied Wikimedia values to the history of Gdansk, where the Solidarnosc movement had defied communist rulers in the 1980s — led by Lech Walesa, who sent his greetings to Wikimania attendees, noting that he was a frequent user of Wikipedia.

Nobel Peace Prize Winner and former President of Poland, Lech Walesa, a frequent Wikipedia user, sent his greetings to this year's Wikimania gathering.







Łukasz Golowanow, CC BY SA 3.0

Łukasz Golowanow, CC BY SA 3.0



Ralf Roletschek (fahrradmonteur.de) CC BY SA 3.0



Ralf Roletschek (fahrradmonteur.de), CC BY SA 3.0





Michał Słupczewski (www.slupczewski.pl), CC BY SA 3.0

governance and chapters

Board of Trustees

Ting Chen, Chair Jimmy Wales, Founder Jan-Bart de Vreede, Vice-chair Phoebe Ayers, Executive Secretary Stu West, Treasurer Bishakha Datta Matt Halprin Samuel Klein Arne Klempert Kat Walsh

Advisory Board

Angela Beesley Ward Cunningham Florence Devouard Melissa Hagemann Mimi Ito Mitch Kapor Veronique Kessler Neeru Khosla Teemu Leinonen Nhlanhla Mabaso Rebecca MacKinnon Wayne Mackintosh Benjamin Mako Hill Roger McNamee Domas Mituzas Trevor Neilson Craig Newmark Achal Prabhala Clay Shirky Michael Snow Jing Wang Jessamyn West Ethan Zuckerman

Executive Director Sue Gardner

Wikimedia chapters

During 2010–11, Wikimedia's network of volunteer-driven international chapters grew from 30 to 35. Wikimedia's chapters, which are independent from the Wikimedia Foundation, are made up of local members and directors, and in some cases employees. They focus on region-specific work. Typically, that work includes building awareness of Wikimedia projects, handling media inquiries, staging public outreach events, and forming partnerships with local educational and cultural organizations.

Chapters as of November 2011

- AR Wikimedia Argentina
- AT Wikimedia Österreich (Austria)
- AU Wikimedia Australia
- BD Wikimedia Bangladesh
- CA Wikimedia Canada
- CH Wikimedia CH (Switzerland)
- CL Wikimedia Chile
- CZ Wikimedia Česká republika (Czech Republic)
- DE Wikimedia Deutschland (Germany)
- DK Wikimedia Danmark (Denmark)
- EE Wikimedia Eesti (Estonia)
- ES Wikimedia España (Spain)
- FI Wikimedia Suomi (Finland)
- FR Wikimédia France
- GB Wikimedia UK (United Kingdom)
- HK 香港維基媒體協會 (Hong Kong)
- HU Wikimédia Magyarország (Hungary)
- ID Wikimedia Indonesia
- Israel) انקימדיה-ישראל ,ويكيمديا اسرأييل
- IN Wikimedia India
- IT Wikimedia Italia (Italy)
- МК Викимедија Македонија (Macedonia)
- MO Wikimedia Macau
- MX Wikimedia México
- NL Wikimedia Nederland (Netherlands)
- NO Wikimedia Norge (Norway)
- PH Wikimedia Philippines
- PL Wikimedia Polska (Poland)
- PT Wikimedia Portugal
- RS Викимедија Србије (Serbia)
- RU Викимедиа РУ (Russia)
- SE Wikimedia Sverige (Sweden)
- TW 中華民國維基媒體協會 (Taiwan)
- UA Вікімедіа Україна (Ukraine)
- US DC Wikimedia District of Columbia
- US NYC Wikimedia New York City
- VE Wikimedia Venezuela
- ZA Wikimedia South Africa

contributors

Ilja Pljusnin

\$1 million +

Alfred P. Sloan Foundation Stanton Foundation Anonymous

\$100,000 - \$999,999

The Brin Wojcicki Foundation David and Jamie Cummings The Ford Foundation The William and Flora Hewlett Foundation Omidyar Network The James and Angela Thompson Foundation

\$25,000 - \$99,999

The Craigslist Charitable Fund John N. Caulkins The Google Matching Gifts Program The Kaphan Foundation The Shor Family Foundation Two Sigma Investments, LLC Yardi Systems, Inc. Anonymous (4)

\$5,000 - \$24,999

Andras Konya, Jr. Annette J. Campbell-White The Apple Pickers Foundation The Arlene & Arnold Goldstein Family Foundation Armen Avanessians The Boris and Inara Teterev Foundation Brian Kim Casey DeGroot Christopher Ruddy Craig Hatkoff Djordje Jankovic Elon Musk Galip Tomac Goldman, Sachs, and Company Matching Gifts Program

J. Willis Jarvis Jeff Hartline Jeffrey Dauber Jeffrey Weber Jeremy Coller John Baldridge John Doerr John Little Kaz Foundation for Social Advancement Kevin O'Shea Kevin Shepherd The King and Linda Won Family Fund Laurent Drion Leon David Michaud Liam Connell The Madan Family Gift Fund The Marc Haas Foundation Marco Teubner Margo Seltzer and Keith Bostic Mattias Söderhielm Mehrdad Golabgir The Microsoft Matching Gifts Program Milonja Bjelic Neil Riordan The Nora Roberts Foundation Paul Spraos Peter Macaulay Purnendu Ojha Ron Unz Ruslan Panasovskyi The Ruth and David Levine Charitable Fund Sarah Wesley Sean Lennon Shabbir Moosabhoy Shvat Shaked The Sigrid Rausing Trust The Skowronski Family Foundation Srinivasan Krishnan Stephen B. Ippolito Susan Petersmeyer Tripling Elephants

Anonymous (4)

\$1,000 – \$4,999 Aaia Nugent

Aase Lindahl Abdul Bin laden Abdulla Al-Thani Abdulmajeed Alshatti The Academy Place Foundation Adam Fila The Adam J. Weissman Foundation Adobe Matching Gifts Program Ajay Goel Akash Jain Alan Dunn Alan Gorenberg Alan Weiner Albert James Hudspeth Albert Shahugian Alex Blavatnik Alex Hsu Alex Poon Alexander Polsky Alexander Rousmaniere Alfred Zimmermann Alisa Oleary Alistair Woodman Allan Stephan The Amont Foundation, Inc Andrew Hillstrom Andrew Kraft Angela K. Hodge Anna Scott Anna Wodynski Anup Mantri Arthur Hunter Aspera, Inc. Ayco Charitable Foundation B. S. Ramamurtie **Beauchamp Place** Communications Inc. The Behemoth The Bell Family Foundation The Belmonte Foundation The Ben Williams Fund Bernard Halim **Bernhard Friess** Betty Gerlack BiblioLabs, LLC

Bill McCune Boris Kontsevoi Brad Wilson Bradford Sherburne Brandon Kopetzky Brian Burnim Brian McInnis Brian Potter Brian White The Bristol-Myers Squibb Foundation Matching Gifts Program The Brooks Family Foundation Burada Iulian Burt Cutler The Caithness Foundation Carla Flournoy Caroline Hu Catherine L. Leung Cedar Street Advisors Charles Gibbs Charles Smith-Dewey The Chevron Humankind Matching Gifts Program Christine A. Molinaro Christine Herget Christopher Jannuzzi Christopher J. Lingle Christopher Turner Chuck Silvers Claude Blackburn The Coleman Foundation The CYLA Charitable Fund Cynthia Boyd **Dalibor** Antonic Dave McComb David Agraz David Brauer David Bunton David Bydeley David Cline David Dacus David Fischer David Harris David Hitz David Humm David K. Donald The David L. and Marilyn S. Wenner Fund David Peltz

David S. Starr Derrick Strickland The Dillon Fund **Dimitrios Staikos** Dirk Pranke Djordje Jankovic Dmitry Sagalovskiy Domas Mituzas Don Garrett Don Husby Don and Jill Knuth Don Melton Donald Jaycox Doron Daveed Ben-Avi Doug Jaffe The Douglas B. Marshall, Jr. Family Foundation Douglas Durst Douglas Ferguson Drew Perkins The Drexler Estate Fund Dustin Frazier Dylan Parker Earl Hemphill Eben Moglen Edna Sugihara The Elbrun and Peter Kimmelman Family Foundation, Inc. Elecia White Elisabeth Bylund Emil Biendara Emmanuel Balseca Eric Lee Eric Stokes Eric Yao Erich Hoop Ethel W. Moore Florin Miron Francisco Sampaio Francois Delori Frank Brunckhorst Frank Rothacker Franz Heinsen Franziska Bodmer Mancia Fred Hipp Frost Bank Gabe Newell Gavin Moodie The Geisel Family Foundation

George T. Anagnost Gerald Jay Sussman Graeme Birchall The Graham Weston Gift Fund The Grainger Matching Gifts Program Graphics Press, LLC Green Bicycle Fund Greg Grass Greg Hendershott Greg and Liz Lutz Gregory Richards H.M. Koo Heather Bendler The Highland Vineyard Foundation Hiromasa Nagase Holger Madsen The Houser Foundation Howard Ahmanson The HP Company Foundation Matching Gifts Program The Huber Gift Fund Hugh Glenister Iain McClatchie Ian Brown Igbal Shamsul Irene and Richard Van Slyke J. Michael Miller Jacob Albrecht Jacqueline Shelburne James Cogbill, Jr. James Mason James McClave James O'Shaughnessy James Ward Janet DeNicola Jaroslav Verchkovski Jawaad Mahmood Jay Flatland The Jeff and Linda Hendricks Family Foundation Jeffrey Feddersen Jeffrey Krug Jeffrey Lamkin Jelly Vision Inc. Jennifer King

The Wikimedia Foundation benefits from its unique global community of volunteer editors and financial contributors. We thrive due to the vital support we receive from this community, which in 2010–11 made over 155 million edits and over 500,000 financial contributions. Going forward, we intend to continue to serve this worldwide community with every resource at our command.

Jennifer Lazuka Jesse Ausubel The Jewish Community Endowment Fund Jim Hobart Jimmy Janacek Joan Sherman Jochen Titus John Dove John E. Peters John Eckstein John Hughes John McKnight John Nelson John O'Connor John Powell John Rowley John Stanford, Jr. Jonathan Tobert Jordan Hare Jose Treio Josef Frick Joseph Brandt Joseph Sokal Joshua Eckhardt Joshua Guberman Jude Montassir Juergen Wagentrotz Jules Bernstein and Linda Lipsett Julie Johnson Julien Basch Kanghao Lu Karen Lawrence Karine Joly Katharine Brigham Katherine Erickson Keah Yong Heng Keith Tyson Kenneth Eddings Kevin Arpe Kevin C. Hammond Kevin Cheng Ki Yan Karen Lo Kim Henry Kim Spitznagel Kim Stowers Kimberley Harding Kimberly Mayfield The Koppelman Family Foundation

Kristine M. Lung Kuang-Hsiang Lin Kurt Ackermann L. David Mirkin, M.D. Lars Markhus Lars Petter Mathiassen Las Vegas Hotels Laurel Touby Laurence Boyd Laurie Pitman Lawrence D. Cavanagh, Jr. Lee Elder Lee Hong Gerald Yu Lenore C. Cooney Leonard Ferrera Linda L. Slakey Linda Lee Linda Weitz Lisa Tung Lone Pine Capital, LLC Lowell Wood The Louie-Marsh Family Fund Luís Norberto Pascoal Luke A. Knowles M. Hepel Maho Kokuryo Manisha Kher Marc Forand Marc Heinz Marc Labelle Marcello Cattaneo Adorno Margaret Raymond Marilyn Lucht Marilyn Simons Marius Bakken Mark Feldberg Mark Heising and Elizabeth Simons Mark Leonard Mark Melton Mark Waber Masazumi Miyagawa Mathew Donovan Matthias Dietrich Mehmet Betil Melissa A. Chilton Michael and Debbie Koss Michael Hodnett Michael J. Fine Michael Marcus

Michael Matera Michael Pryor Michael Swart Michael Terry Michael Totten Mikhail Degtiarev Mikhail Seregine The Million Children Foundation Minjen Mao Mohammed Al Nahyan Mohan Pandit The Moorhead Family Fund Murtada Elkhalifa Nadir Godrej Nancy Cornelius National Philanthropic Trust The Neal and Elizabeth Weber Fund Nicholas Fink Nicholas Riesland Nicole Ingeborg Lieger Nora Klein The Nord Family Foundation **Oisin Crawley** Oliver Wright Omer Ayfer The Oracle Corporation Matching Gifts Program ORX Patrick Condon Paul Haahr Paul Harvey Paul von Kuster Paul Wilmes Pavel Kostenko Pawel Ciszewski Peter A. Wiringa Peter Ciccolo Peter Francati Peter J. Enyeart Peter Swiecicki Peter Ungar Petr Jirous The Philip and Julia Meshberg Family Foundation Philip Mateescu Philip Perlman

The PMJJ Harmon Foundation The Pond Family Foundation Trust Pooja P. Rutberg Pradeep Sindhu R. G. Geisler Raghavan Srinivasan Rahul Bhadani Ramamoorthi Bhaskar Rasheed Aleid Rau Abari Ravi Kalidindi The Raymond Family Foundation Rebecca Reynolds Reuben E. Last Richard Kandarian Richard Saada **Richard Yonash** Rob Napier Robert Ashcroft Robert Capps Robert Kaplan Robert M. Chin Robert Prestezog Robert Ruderman Robert Thomas Robert W. Roper Rohan Murty Rory O'Connor Rosanne Cerello Roy H. Jablonka The Royce Family Foundation Rutherford Gong Ryusuke Koyama Sadao Milberg Samuel Klein, Jr. The San Diego Foundation Sara Smollett Sarah Alfadl Sathien Tejapaibul The Sawa Family Charitable Fund Scott Coulter Scott Jensen Scott Johns Scott Johnston Scott R. Knight Seattle Foundation

Shamsa N. Shon Harris Sid Harth Sienna Deano The Skinner Fund The Snyder White Oaks Foundation of Delaware Sohei Machida Spencer V. Pricenash Stefan Edlis Stefan Schwab Stefan Winkler Stephen C. Hecht Stephen Gray Steve Kass Steven B. Schlossstein Steven VanRoekel Stuart Cheshire Sudhir Sadalge Susan Borden Susan Woodward Swiftrank Pte Ltd Tahir Gozel Takashi Kousaka Takeshi Mano Talal AlFaisal Taner Halicioglu Tetsuya Isozaki Thai Tan Nguyen Thomas Salander Tilman Reinhardt Timothy Mott Timothy Robinson Tomaso Renoldi Bracco Torunn Birkeland Tradebot Ventures, Inc. Tuula Simell The Vadasz Family Fund Vadim Asadov Victoria Walsh Vijay Santhanam Villazzo, LLC Vinay Jain Vincent Paquet Warren Snaider Whitney Robinson The Wikimedia Foundation Staff WIG Company Wilford Reynolds William B. Edwards

William Foster William K. Rohwedder William Lynch William Wenheim The Windmill Foundation Xie Wu The Yahoo! Matching Gifts Program Yaso ITO Yasuhiro Murakami Yu-Chen Chen Yudson Gondobintoro Zoline Foundation 瑞霙 洪 Anonymous (5)

Gifts in-kind

Cisco comScore Electronic Frontier Foundation EvoSwitch Exbrook Design Kennisnet Amsterdam Leaseweb No Starch Press Perkins Coie Tele₂ TeliaSonera International Carrier WatchMouse Wilson, Sonsini, Goodrich, & Rosati

Wikimedia Chapters

Wikimedia Australia Wikimedia Austria Wikimedia Germany Wikimedia France Wikimedia Hungary Wikimedia Netherlands Wikimedia Sweden Wikimedia Switzerland Wikimedia United Kingdom

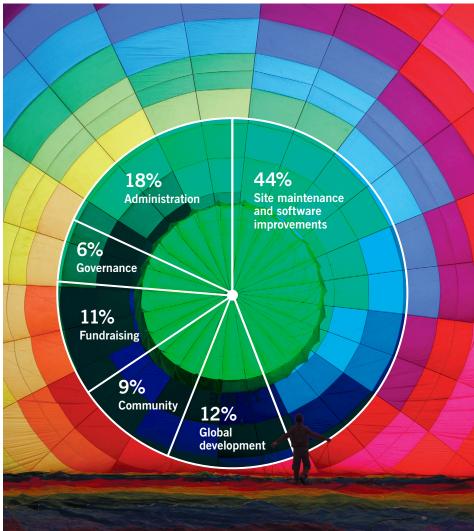
financials

where the money goes

The Wikimedia Foundation continues to enjoy a stable base of revenue, stemming largely from its annual community giving campaign. In 2010–11, we doubled the number of small donors to over 500,000 individuals from all over the world.

Now in the second year of our five-year strategic plan, we are hiring new staff members, increasing the capacity of our server network to deliver Wikipedia and our other projects to the world, and intensifying our efforts to expand the reach of our projects in the Global South through on-the-ground initiatives.

Benh LIEU SONG, CC BY SA 3.0



44%

Maintaining our site and improving our software

Operations and engineering, purchasing servers, maintaining and improving our data center, internet hosting, and software development and product engineering. \$8,869,675

12%

Expanding our global reach

Improving access to Wikipedia on mobile devices in the global south, public and education outreach, support and grants for our global chapters. \$2,388,698

9%

Direct support to our volunteer community

Researching community activity trends, increasing editor retention and recruitment, improving new technologies to help project editors. \$1,889,084

11%

Fundraising

Planning and development of our annual giving campaign, global payment collection fees (including paypal and other fees). \$2,142,217

6%

Board of Trustees administration and special projects

Travel and professional development for our governing Board, as well as special research projects and initiatives to support the Wikimedia community. \$1,172,654

18%

Administration

Benefits and related administration costs for Foundation staff, capital expenses, leases, training, travel, and other costs. \$3,636,236

Total cash expenditures, including all capital purchases. **\$20,098,564**

financial performance

The Wikimedia Foundation's 2010–11 fiscal year took place from July 1, 2010 to June 30, 2011. Throughout this report all financial data is reported in U.S. dollars unless otherwise noted.

statement of activities

(in thousands of dollars)

Support and revenue		
Contributions	\$	23,020
Restricted contributions		666
In-kind service revenue		350
Investment income, net		37
Other income, net		712
Total revenue	\$	24,785
Expenses		
Salaries and wages	\$	7,312
Awards and grants		471
Internet hosting		1,800
In-kind service expenses		350
Operating expenses		5,761
Travel		1,159
Depreciation and amortization		1,001
Other expenses, including special ev	vents	36
Total expenses	\$	17,890
Increase in net assets	\$	6,895

balance sheet

(in thousands of dollars)

Assets	
Cash and cash equivalents	\$
Contributions receivable	
Accounts receivable	
Investments	
Prepaid expenses and other	
current assets	
Total current assets	
Property, plant, and equipment	
Noncurrent portion of	
contributions receivable	
Total assets	\$
Liabilities	
Accounts payable and	
accrued expenses	\$
Deferred revenue	
Other liabilities	
Total liabilities	\$
Net Assets	
Unrestricted net assets	\$
Temporarily restricted net assets	
Total net assets	\$
Total liabilities and net assets	\$

who supports us

573,568

12,026

1,000

5,849

1,215

20.785

3,402

1,979

26,166

1,431 375

168

1,974

20,772 3,420

24,192

26,166

695

Number of individual donors in 2010–11

261,339

Number of individual donors in 2009–10

219%

Increase in total number of funding sources

\$40.10

Average donation for 2010–11

The Wikimedia Foundation is a four-star rated charity according to Charity Navigator, America's premier independent charity evaluator.



projects



The Wikimedia Foundation operates 11 free knowledge projects managed and built by a community of over 100,000 active volunteers.



Wikipedia. Free encyclopedia The free encyclopedia containing more than 20.6 million articles in 282 languages. The most comprehensive and widely used reference work humans have ever compiled. 100,000 active volunteers contribute new content every month.



Wikimedia Commons Shared media repository

A repository of almost 13 million freely usable images, sound and video files, serving both Wikimedia's projects and countless other educational and informational needs.



MediaWiki. Open-source wiki software

The leading opensource wiki software on the Internet which acts as the backhone for all of the Wikimedia Foundation's wikis and thousands of other wiki communities.



Wikispecies_m Dictionary of species



Meta-Wiki_w Project coordination



Wikiversity...

Free learning tools

Wikibooks_m Free textbooks and manuals





Wikinews_{*}

Wiktionary_® Dictionary and thesaurus



Wikiquote_{IM} Collection of free quotations



Wikisource_® Free source documents

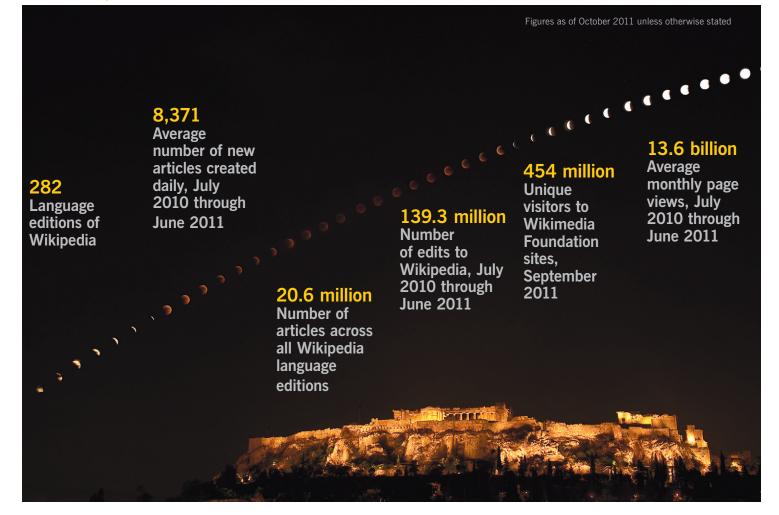
Acknowledgements All images from the Wikimedia Commons are under a CC BY SA or public domain license unless otherwise stated. The content contained within the annual report is available under the Creative Commons Attribution-ShareAlike License v.3.0 (http://en.wikipedia.org/wiki/Wikipedia:CC-BY-SA) or any later version. The trademarks and logos of the Wikimedia Foundation and any other organization are not included under the terms of this Creative Commons license. Wikimedia Foundation, Wikimania, Wikipedia, Commons, MediaWiki, Wikitonary, Wikibooks, Wikisource, Wikinews, Wikiquote, Wikiversity, Wikispecies, and Meta-wiki are pending trademark registration or are registered trademarks of Wikimedia Foundation.

For more information, please see our Trademark Policy page, http://wikimediafoundation.org/wiki/Trademark Policy. For other questions about our licensing terms or trademark policy, please email legal@wikimedia.org

Visit http://wikimediafoundation.org/wiki/Annual Report

for a summary report of the 2010–11 Annual Report in French, Japanese, Spanish, German, Arabic, and Portuguese.

Design by EXBROOK, San Francisco Story consultant: David Weir



Strategic priorities

- > Stabilize infrastructure
- > Increase participation
- > Improve quality
- > Increase reach
- > Encourage innovation

Wikimedia Foundation targets for 2015

- > Increase the total number of people served to 1 billion
- > Increase the number of Wikipedia articles we offer to 50 million
- > Ensure information is high quality by increasing the percentage of material reviewed to be of high or very high quality by 25 percent
- > Encourage readers to become contributors by increasing the number of total editors per month who made >5 edits to 200,000
- > Support healthy diversity in the editing community by doubling the percentage of female editors to 25 percent and increase the percentage of Global South editors to 37 percent

Imagine a world in which every single person on the planet is given free access to the sum of all human knowledge.

Wikimedia Foundation 149 New Montgomery St San Francisco, CA 94105 USA

+1 415-839-6885 wikimediafoundation.org blog.wikimedia.org



