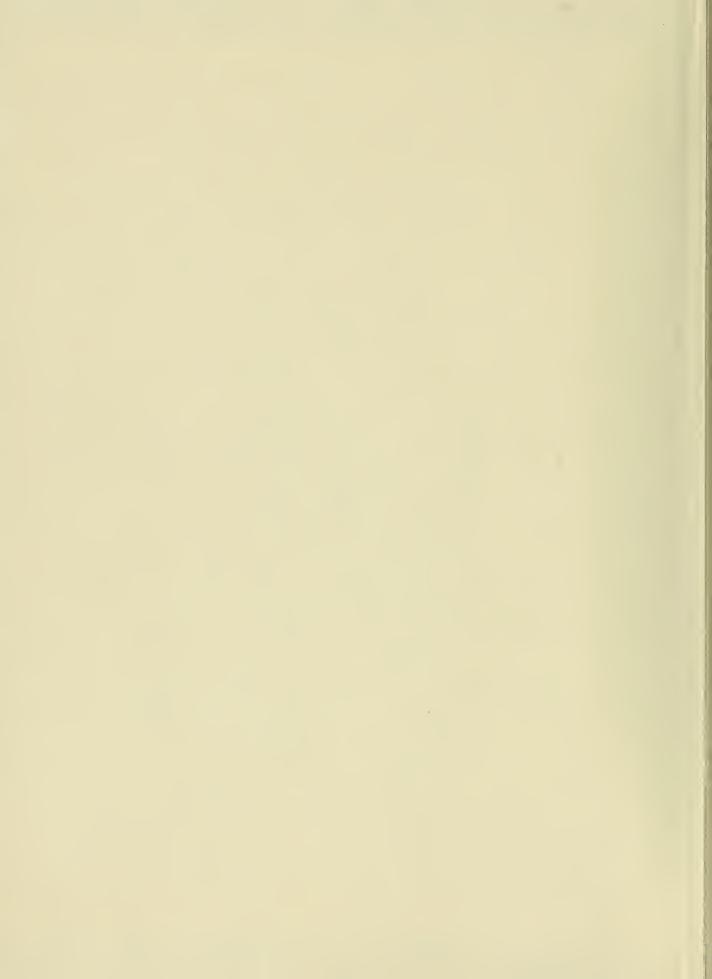
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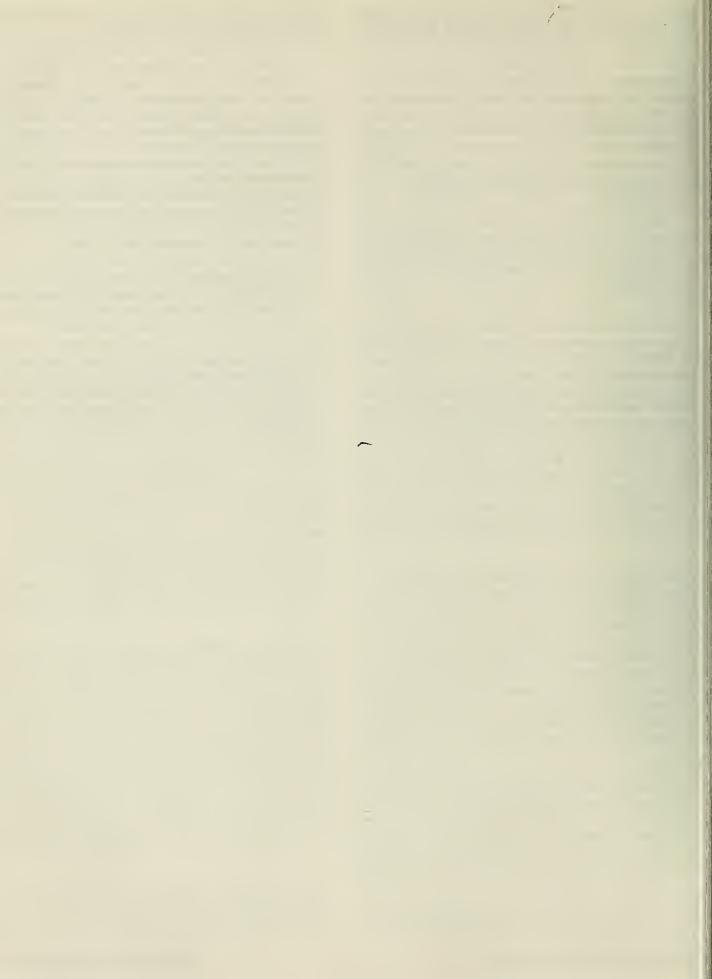
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# PRELIMINARY REPORT INDUSTRY SERIES

# 1987

# Census of Manufactures

MC87-I-36E(P) Issued August 1989

# **ELECTRONIC COMPONENTS**

Industries 3671, 3672, 3674, 3675, 3676, 3677, 3678, and 3679

### INTRODUCTION

This report presents preliminary statistics from the 1987 Census of Manufactures for those establishments classified in the industries listed above. These data will be superseded by a more comprehensive final paperbound report. The method of data collection and use of administrative data are discussed in detail in the appendix.

All dollar figures included in this report are at prices current for the year specified and, therefore, unadjusted for changes in price levels. Consequently, when making comparisons to prior years, users should take into consideration the inflation that has occurred.

The definitions of these industries are the same as those used in the 1987 Standard Industrial Classification (SIC) Manual.<sup>1</sup>

# **INDUSTRY 3671, ELECTRON TUBES**

In the 1987 Census of Manufactures, Industry 3671, Electron Tubes, had employment of 29.1 thousand.

The total value of shipments for establishments classified in this industry was \$2.8 billion. The products primary to this industry appear in table 2 and aggregated to \$2.4 billion in 1987.

The cost of materials and services used by establishments in this industry amounted to \$1.3 billion in 1987. Data on specific materials consumed appear in table 3.

# **INDUSTRY 3672, PRINTED CIRCUIT BOARDS**

In the 1987 Census of Manufactures, Industry 3672, Printed Circuit Boards, had employment of 58.9 thousand.

The total value of shipments for establishments classified in this industry was \$4.2 billion. The products primary to this industry appear in table 2 and aggregated to \$4.3 billion in 1987.

The cost of materials and services used by establishments in this industry amounted to \$1.8 billion in 1987. Data on specific materials consumed appear in table 3.

# INDUSTRY 3674, SEMICONDUCTORS AND RELATED DEVICES

In the 1987 Census of Manufactures, Industry 3674, Semiconductors and Related Devices, had employment of 183.3 thousand. The employment figure was 10 percent above the 166.5 thousand reported in 1982. Compared with 1986, employment in 1987 increased 6 percent. The 1986 data are based on the Bureau's annual survey of manufactures (ASM), which is a sample survey conducted each year between censuses.

The total value of shipments for establishments classified in this industry was \$19.6 billion. The products primary to this industry appear in table 2 and aggregated to \$17.8 billion in 1987.

The cost of materials and services used by establishments in this industry amounted to \$6.4 billion in 1987. Data on specific materials consumed appear in table 3.

# **INDUSTRY 3675, ELECTRONIC CAPACITORS**

In the 1987 Census of Manufactures, Industry 3675, Electronic Capacitors, had employment of 23.6 thousand. The employment figure was 18 percent below the 28.9

Address inquiries to Bureau of the Census, Industry Division, Washington, DC 20233, or call Michael Narod (301) 763-7304.





For sale by Superintendent of Documents, U.S. Government Printing Office, Washington, DC 20402.

Bureau of the Census Library thousand reported in 1982. Compared with 1986, employment in 1987 increased 7 percent. The 1986 data are based on the Bureau's annual survey of manufactures (ASM), which is a sample survey conducted each year between censuses.

The total value of shipments for establishments classified in this industry was \$1.5 billion. The products primary to this industry appear in table 2 and aggregated to \$1.4 billion in 1987.

The cost of materials and services used by establishments in this industry amounted to \$574.4 million in 1987. Data on specific materials consumed appear in table 3.

# **INDUSTRY 3676, ELECTRONIC RESISTORS**

In the 1987 Census of Manufactures, Industry 3676, Electronic Resistors, had employment of 15.5 thousand. The employment was 15 percent below the 18.3 thousand reported in 1982.

The total value of shipments for establishments classified in this industry was \$872.5 million. The products primary to this industry appear in table 2 and aggregated to \$862.3 million in 1987.

The cost of materials and services used by establishments in this industry amounted to \$273.1 million in 1987. Data on specific materials consumed appear in table 3.

# **INDUSTRY 3677, ELECTRONIC COILS AND** TRANSFORMERS

In the 1987 Census of Manufactures, Industry 3677, Electronic Coils and Transformers, had employment of 23.6 thousand. The employment figure was less than one percent below the 23.7 thousand reported in 1982.

The total value of shipments for establishments classified in this industry was \$1.2 billion. The products primary to this industry appear in table 2 and aggregated to \$1.2 billion in 1987.

The cost of materials and services used by establishments in this industry amounted to \$484.3 million in 1987. Data on specific materials consumed appear in table 3.

## **INDUSTRY 3678, ELECTRONIC CONNECTORS**

In the 1987 Census of Manufactures, Industry 3678, Electronic Connectors, had employment of 42.5 thousand. The employment figure was 7 percent above the 39.7 thousand reported in 1982. Compared with 1986, employment in 1987 increased 10 percent. The 1986 data are based on the Bureau's annual survey of manufactures (ASM), which is a sample survey conducted each year between censuses.

The total value of shipments for establishments classified in this industry was \$3.9 billion. The products primary to this industry appear in table 2 and aggregated to \$3.7 billion in 1987.

The cost of materials and services used by establishments in this industry amounted to \$1.5 billion in 1987. Data on specific materials consumed appear in table 3.

# INDUSTRY 3679, ELECTRONIC COMPONENTS, N.E.C.

In the 1987 Census of Manufactures, Industry 3679, Electronic Components, N.E.C., had employment of 173.6 thousand.

The total value of shipments for establishments classified in this industry was \$16.2 billion. The products primary to this industry appear in table 2 and aggregated to \$14.8 billion in 1987.

The cost of materials and services used by establishments in this industry amounted to \$7.3 billion in 1987. Data on specific materials consumed appear in table 3.

# ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used in the tables in this publication:

- Represents zero.
- (D) Withheld to avoid disclosing data for individual companies; data are included in higher level totals.
- Not available. (NA)
- (NC) Not comparable.
- (S) Withheld because estimate did not meet publication standards on the basis of either the response rate or a consistency review.
- (X) Not applicable.
- (Z) Less than half the unit shown.
- do Ditto.
- Not elsewhere classified. n.e.c.
- n.s.k. Not specified by kind.
- pt. Part.
- Revised.
- SIC Standard Industrial Classification.

Other abbreviations, such as lb, gal, yd, doz, bbl, and s tons, are used in the customary sense.

### CONTACTS FOR DATA USERS

Subject Area	Contact	Phone
Census/ASM Durables Nondurables	Kenneth Hansen Michael Zampogna	(301) 763-7304 (301) 763-2510
Current Indus- triai Reports Durables Nondurables	Malcolm Bernhardt Thomas Flood	(301) 763-2518 (301) 763-5911
Import/Export Publications	Foreign Trade Division	(301) 763-5140
Industry Analy- sis and Fore- casts	International Trade Administration	(202) 377-4356

# Table 1. Historical Statistics for the Industry: 1987 and Earlier Years

[Excludes dete for a	auxiliaries.	For meaning	ng of abbre	viations end	symbols, se	e introducto	ory text. Fo	r explanetion	of terms, see a	appendix ]					
		All establi	ishments <sup>3</sup>	All emp	loyees	Pro	duction wor	kers						Reti	08
Year <sup>t</sup>	Com- panies <sup>2</sup> (no.)	Total (no.)	With 20 employ- ees or more (no.)	Number (1,000)	Payroll (million dollers)	Number (1,000)	Hours (millions)	Wages (million dollers)	Value added by menufac- ture <sup>4</sup> (million dollars)	Cost of materiels (million dollars)	Value of shipments (million dollars)	New capitel expenditures (million dollars)	End-of- year inven- tories <sup>4</sup> (million dollers)	Spe- ciel- ization (per- cent)	Cover- age (per- cent)
						II	NDUSTRY	3671, ELE	CTRON TUB	ES <sup>5</sup>					
1987 Census	(NA)	114	63	29.1	814.6	21.1	42.1	519.3	1 431.9	1 347.2	2 766.7	105.0	485.9	(NA)	(NA)
						INDUS			D CIRCUIT B			100.0		(,,,,)	
1987 Census	(NA)	895	464	58.9	1 233.0	43.3	89.3	758.6	2 418.4	1 820.3	4 207.0	204.0	5044	(010)	(510)
1307 Octions	(1474)	000	401	30.5					DRS AND RE			224.8	504.1	(NA)	(NA)
												I			
1987 Census 1986 ASM 1985 ASM	(NA) (NA) (NA)	846 (NA) (NA)	(NA) (NA)	183.3 172.9 190.4	5 457.1 4 967.1 5 016.3	87.3 79.2 91.8	175.5 155.4 177.5	1 851.9 1 687.2 1 837.2	13 084.1 10 910.9 10 872.1	6 434.1 4 784.5 5 427.6	19 577.6 15 785.0 16 487.3	1 929.8 2 220.2 2 831.7	2 926.6 2 576.5 2 807.8	(NA) (NA)	(NA) (NA)
1984 ASM 1983 ASM	(NA) (NA)	(NA) (NA)	(NA) (NA)	192.3 169.3	5 216.0 4 287.1	96.1 84.1	186.6 161.7	1 838.1 1 464.9	13 414.3 9 991.3	6 039.5 4 640.7	19 134.5 14 339.4	2 817.6 1 831.6	3 044.2 2 626.0	(NA) (NA) (NA)	(NA) (NA) (NA)
1982 Census	685 (NA)	766 (NA)	352 (NA)	166.5 169.5	3 785.0 3 405.0	81.3 84.9	154.4 161.1	1 313.3 1 312.2	8 356.6 7 729.8	4 196.0 4 018.3	12 429.9	1 723.8	2 260.7	94	96
1981 ASM 1980 ASM 1979 ASM	(NA) (NA)	(NA) (NA)	(NA) (NA)	160.7 142.9	2 935.8 2 249.5	87.3 81.1	170.8 160.0	1 177.9 935.5	7 055.2 5 591.5	3 816.1 2 958.7	11 701.5 10 500.8 8 266.7	1 493.1 1 595.8 850.5	2 029.1 1 978.2 1 471.6	(NA) (NA) (NA)	(NA) (NA) (NA)
1978 ASM	(NA) 502	(NA) 545	(NA) 219	130.8	1 898.9	73.6 63.5	145.4	809.6 670.3	4 203.1 3 409.6	2 310.1	6 435.4	636.9	1 069.9	(NA) 93	(NA) 94
1977 Census 1976 ASM 1975 ASM	(NA) (NA)	(NA) (NA)	(NA) (NA)	102.5 96.7	1 371.2	57.9 52.4	118.8 103.9	529.6 451.1	2 858.8 2 182.4	2 011.2 1 623.7 1 093.9	5 322.6 4 473.8 3 276.9	409.0 362.3 282.9	909.5 812.1 777.4	(NA) (NA)	(NA) (NA)
1974 ASM 1973 ASM	(NA) (NA)	(NA) (NA)	(NA) (NA)	133.1 120.0	1 466.6 1 201.0	81.6 74.7	159.1 148.2	626.0 552.7	2 738.2 2 372.9	1 756.5 1 360.9	4 305.1 3 647.7	479.2 334.6	917.0 660.2	(NA) (NA)	(NA) (NA)
1972 Census	288	325	196	97.6	953.1	58.4	116.3	419.8	1 735.1	931.4	2 704.8	170.5	502.8	89	92
			1			INDU	STRY 367	5, ELECTI	RONIC CAPA	CITORS		1			
1987 Census 1986 ASM	(NA) (NA)	141 (NA)	101 (NA)	23.6 22.1	411.0 380.0	17.3 17.0	33.3 33.1	268.4 243.5	896.0 747.2	574.4 483.5	1 470.6 1 241.4	79.2 75.1	366.4 308.7	(NA) (NA)	(NA) (NA)
1985 ASM	(NA) (NA)	(NA) (NA)	(NA) (NA)	26.5 32.2	417.9 501.8	20.2 25.1	38.3 50.4	282.5 339.0	851.6 1 059.0	536.1 696.5	1 410.0 1 702.0	125.2	349.7 416.0	(NA) (NA)	(NA) (NA)
1983 ASM 1982 Census	(NA) 93	(NA) 130	(NA) 99	27.9	403.1 387.9	21.0 21.6	40.5 40.7	268.5 243.6	813.8 728.4	539.0 466.9	1 330.6 1 188.9	68.4 72.3	333.3 289.2	(NA) 94	(NA) 90
1981 ASM	(NA) (NA)	(NA) (NA)	(NA) (NA)	28.4 30.6	363.3 343.0	22.2 24.5	43.6 46.4	239.9 244.4	680.1 728.1	475.8 479.7	1 151.6 1 180.2	76.5 69.2	260.9 260.0	(NA) (NA) (NA)	(NA) (NA) (NA)
1979 ASM 1978 ASM	(NA) (NA)	(NA) (NA)	(NA) (NA)	31.8 30.9	322.3 290.7	26.6 25.5	52.8 49.7	236.2 201.4	631.6 523.9	393.5 318.6	1 005.1 830.1	45.6 43.0	219.4 177.6	(NA)	(NA)
1977 Census 1976 ASM	86 (NA)	118 (NA)	97 (NA)	28.9 27.2	260.5 227.2	23.4 21.5	45.7 40.5	179.0 150.1	486.1 404.3	266.2 233.5	742.3 629.1	34.0 22.5	152.4 138.7	92 (NA) (NA)	91 (NA) (NA)
1975 ASM 1974 ASM 1973 ASM	(NA) (NA) (NA)	(NA) (NA) (NA)	(NA) (NA) (NA)	23.4 33.6 34.3	183.9 232.5 218.3	17.9 27.6 28.5	34.1 52.4 56.0	120.6 161.7 158.0	320.7 443.4 406.6	174.4 246.2 206.9	506.9 672.7 605.0	15.7 31.2 25.8	126.0 151.0 123.6	(NA) (NA)	(NA) (NA)
1972 Census	79	113	101	27.6	169.2	22.5	44.5	119.6	298.6	152.9	445.8	13.4	99.6	90	87
			1	1		IND	JSTRY 36	76, ELECT	RONIC RESI	STORS					
1987 Census 1986 ASM	(NA) (NA)	114 (NA)	85 (NA)	15.5 17.2	288.0 297.2	10.7 11.7	21.2 22.7	149.6 155.8	598.7 640.7	273.1 276.2	872.5 918.9	44.1 669.3	183.8 201.9	(NA) (NA)	(NA) (NA)
1985 ASM	(NA) (NA)	(NA) (NA)	(NA) (NA)	17.3 18.5	297.2 294.3	11.8 13.0	22.8 26.9	159.9 159.4	643.8 724.1	280.9 269.6	908.5 983.0 761.6	688.0 (D) 38.6	193.3 181.4 163.2	(NA) (NA) (NA)	(NA) (NA) (NA)
1983 ASM	(NA) 77	(NA) 103	(NA) 85	15.8	246.7 258.4	11.0 12.4	20.7	125.4 139.1	543.0 524.0	214.3 238.4	765.8	28.9	164.8	89	88
1981 ASM <sup>7</sup>	(NA) (NA)	(NA) (NA)	(NA) (NA)	21.7 23.3	295.4 299.3	15.0 16.2	28.4	168.9 167.3	534.1 550.6	259.0 261.1 197.8	784.6 794.4 664.2	36.1 49.6 36.7	161.9 153.6 138.9	(NA) (NA) (NA)	(NA) (NA) (NA)
1979 ASM 1978 ASM	(NA) (NA)	(NA) (NA)	(NA) (NA)	22.8 21.5	253.6 223.4	17.0 16.0	33.2 31.2	151.7 137.7	484.9 411.9	184.9	591.1	22.1	111.8	(NA)	(NA)
1977 Census 1976 ASM	76 (NA)	101 (NA)	80 (NA)	21.3 17.4	210.9 168.4	15.9 12.5	32.4 25.7	130.6 103.1	401.0 316.5	186.2 149.1	578.3 461.5	25.1 18.7	104.2 90.9 85.6	(NA) (NA)	81 (NA) (NA)
1975 ASM	(NA) (NA)	(NA) (NA)	(NA) (NA)	16.6 23.4	148.2 187.9	11.7 17.3	23.0 33.8 37.8	86.5 116.7 123.7	266.7 335.8 339.6	113.7 142.3 150.0	387.3 471.2 477.8	9.8 21.7 18.1	95.1 83.8	(NA) (NA)	(NA) (NA)
1973 ASM 1972 Census	(NA) 67	(NA) 86	(NA) 78	24.3 20.5	187.6 144.5	18.9 15.7	31.3	93.9	263.5	111.6	372.2	10.4	62.7	90	74
			,	,	IND	USTRY 3	677, ELEC	TRONIC C	OILS AND T	RANSFORM	ERS				
1987 Census 1986 ASM	(NA)	409 (NA)	242 (NA)	23.6 20.9	390.5 300.4	18.0 16.7	34.2 31.5	234.1 189.6	745.2 567.6	484.3 373.5	1 233.3 952.4	28.8 615.8	194.6 142.1	(NA) (NA)	(NA) (NA)
1985 ASM 1984 ASM	(NA) (NA)	(NA) (NA)	(NA) (NA)	24.0 25.5	334.5 339.2	19.5 21.1	35.9 41.9	215.4 232.7	682.6 653.2	437.3 446.0	1 130.2 1 085.2	19.7 (D)	166.2 170.0	(NA) (NA)	(NA) (NA)
1983 ASM	(NA)	(NA)	(NA)	26.2	346.3 293.4	21.2 18.7	39.6 35.2	219.4 183.5	625.9 537.6	415.2 327.6	1 029.4 863.3	31.8	160.6 127.5	(NA) 91	(NA) 84
1982 Census 1981 ASM 1980 ASM	353 (NA) (NA)	386 (NA) (NA)	245 (NA) (NA)	23.7 22.5 22.5	293.4 261.1 230.8	18.7 18.3 18.6	36.4 35.3	171.2 155.8	481.5 424.5	315.9 276.6	794.0 699.5	25.2 21.1	109.6 96.7	(NA) (NA)	(NA) (NA)
1979 ASM 1978 ASM	(NA) (NA)	(NA) (NA)	(NA) (NA)	24.3	219.1 180.9	19.9 17.8	36.9 33.1	147.2 122.4	397.0 323.1	267.8 223.7	655.9 542.5	16.5 15.4	98.6 106.2	(NA) (NA)	(NA) (NA)
1977 Census 1976 ASM	277 (NA)	294 (NA)	194 (NA)	20.7	166.6 150.9	17.1 14.7	31.8 27.3	113.1 100.0	289.1 249.1	221.0 204.2	506.4 446.4	9.5 7.8	74.5 95.0	91 (NA)	75 (NA)
1975 ASM 1974 ASM	(NA) (NA)	(NA) (NA)	(NA) (NA)	17.0 21.9	142.0 153.5	13.3 18.2	25.3 34.2	88.1 104.1	229.6 268.0	173.0 198.0	406.7 462.0	13.7 10.2	76.0 84.9 68.5	(NA) (NA) (NA)	(NA) (NA) (NA)
1973 ASM 1972 Census	(NA) 215	(NA) 246	(NA) 204	23.9 23.9	141.8 142.0	19.8 19.2	36.8 37.0	103.5 97.6	225.0 213.9	176.0 146.1	403.4 354.1	8.7 8.8	59.3	87	79
		-				INDU	STRY 367	8, ELECT	RONIC CONN	ECTORS					
1987 Census	(NA)	282		42.5	968.6	29.9	60.9	578.5	2 449.8	1 476.3 1 094.0	3 909.7 3 211.8	140.7 125.4	771.4 668.5	(NA) (NA)	(NA) (NA)
1986 ASM	(NA) (NA)	(NA) (NA)	(NA) (NA)	38.6 39.2	872.1 818.3	27.6 28.2 29.2	53.6 52.8 58.1	517.7 504.2 502.8	2 137.0 1 968.6 2 232.3	1 094.0 1 086.4 1 299.5	3 097.8 3 491.6	207.3 184.8	645.5 872.1	(NA) (NA)	(NA) (NA)
1984 ASM 1983 ASM	(NA) (NA)	(NA) (NA)	(NA) (NA)	39.2 36.7	828.4 697.9	26.7		428.5		1 042.5	2 899.0	146.7	590.3	(NA)	l (NA)

# Table 1. Historical Statistics for the Industry: 1987 and Earlier Years-Con.

[Excludes data for auxiliaries. For meaning of abbreviations and symbols, see introductory text. For explanation of terms, see appendix]

		All establi	shments <sup>3</sup>	All emp	ployees	Pro	duction wor	kers						Rat	tios
Year <sup>1</sup>	Com- panies <sup>2</sup> (no.)	Total (no.)	With 20 employ- ees or more (no.)	Number (1,000)	Payroll (million dollars)	Number (1,000)	Hours (millions)	Wages (million dollars)	Value added by manufac- ture <sup>4</sup> (million dollars)	Cost of materials (million dollars)	Value of shipments (million dollars)	New capital expenditures (million dollars)	End-of- year inven- tories <sup>4</sup> (million dollars)	Spe- cial- ization (per- cent)	Cover- age (per- cent)
						INDUSTR	Y 3678, E	LECTRON	IC CONNEC.	TORS—Con.					
1982 Census	148 (NA) (NA) (NA) (NA) 109 (NA) (NA) (NA) (NA)	198 (NA) (NA) (NA) (NA) (NA) (NA) (NA) (NA)	159 (NA) (NA) (NA) (NA) 107 (NA) (NA) (NA) (NA) (NA) 80	39.7 35.3 37.0 34.4 30.2 26.0 22.1 22.9 24.7 23.4 18.1	687.5 570.3 542.8 465.5 385.6 303.6 242.3 232.7 224.2 194.4 141.2	28.0 24.9 27.3 25.4 22.3 19.1 15.8 16.2 18.0 17.5 13.5	54.2 49.7 53.8 50.1 43.4 37.6 30.9 31.4 35.9 35.4 26.8	418.4 357.5 340.8 287.7 238.2 185.1 143.3 136.6 137.4 124.0 90.2	1 633.5 1 519.6 1 470.7 1 306.1 996.6 754.2 573.4 502.9 548.9 450.0 345.6	974.9 827.0 827.0 643.7 472.6 371.7 277.8 245.6 259.1 226.0 141.0	2 565.0 2 310.9 2 269.0 1 872.8 1 417.1 1 104.6 846.0 772.6 6776.2 653.8 483.3	168.7 117.8 140.9 71.0 51.6 40.4 26.1 27.3 26.6 17.9 12.2	603.8 489.0 487.3 417.3 311.0 234.5 199.1 187.2 191.2 139.7 95.5	87 (NA) (NA) (NA) (NA) (NA) (NA) (NA) (NA)	91 (NA) (NA) (NA) (NA) (NA) (NA) (NA) (NA)
					1	NDUSTRY	7 3679, EI	ECTRONI	C COMPONE	NTS, N.E.C.	3				
1987 Census	(NA)	2 894	1 312	173.6	4 101.5	104.1	201.6	1 785.8	8 964.1	7 348.1	16 190.8	559.0	2 909.3	(NA)	(NA)

Note: Establishments of single unit companies with up to 20 employees (cutoff varied by industry) were excluded from the mail portion of the census. Data for these establishments (and a small number of larger establishments whose reports were not received at the time the data were tabulated) were estimated based on administrative-record information from other agencies in conjunction with industry averages. These establishments accounted for the following percent of total value of shipments: SIC 3671, 5%; SIC 3672, 13%; SIC 3674, 13%; SIC 3675, 11%; SIC 3676, 10%; SIC 3677, 16%; SIC 3678, 10%; and SIC 3679, 17%.

¹In annual survey of manufactures (ASM) years, data are estimates based on a representative sample of establishments canvassed annually and may differ from results of a complete canvass of all establishments. ASM publication shows percentage standard errors. Unless otherwise noted, for data prior to 1972, see 1972 Census of Manufactures, vol. II, table 1a of the Industry chapter.

<sup>2</sup>For the census, a company is defined as a business organization consisting of one establishment or more under common ownership or control.

<sup>6</sup>Estimates for new capital expenditures have associated standard error of 15 percent or more and may be of limited reliability. Estimates for other data items are of acceptable reliability. 

7Data either have associated standard errors exceeding 15 percent or are not consistent with other census series and related data; thus, these estimates may be of limited reliability.

# Table 2. Product and Product Classes—Value of Shipments by All Producers: 1987 and 1982

[Includes value of products of this industry produced by (1) establishments classified in this industry (primary) and (2) establishments classified in other industries (secondary). Transfers of products of this industry from one establishment of the same company (interplant transfers) are also included. For further explanation, see Value of Shipments in appendix. For meaning of abbreviations and symbols, see introductory text.]

		19	87	19	82
1987 product code	Product	Number of companies with shipments of \$100,000 or more	Value of product shipments' (million dollars)	Number of companies with shipments of \$100,000 or more	Value of product shipments <sup>1</sup> (million dollars)
3671	ELECTRON TUBES, ALL TYPES				
	Total	(NA)	2 380.2	(NA)	(3)
36713 — 36713 00	Transmittal, industrial, and special purpose electron tubes, except x-ray: Transmittal, industrial, and special purpose electron tubes, except x-ray (for additional detail, see Current Industrial Report MA-36Q, Semiconductors, Printed Circuit Boards, and Other Electronic Components)	(NA)	1 198.9	38	962.1
36714 —	Receiving type electron tubes, including cathode ray picture tubes (new and				
36714 00	rebuilt): Receiving type electron tubes, including cathode ray picture tubes (new and rebuilt) (for additional detail, see Current Industrial Report MA-36Q, Semiconductors, Printed Circuit Boards, and Other Electronic Components)	(NA)	1 000.1	20	873.0
36715 — 36715 00	Electron tube parts: Electron tube parts (for additional detail, see Current Industrial Report MA-36Q, Semiconductors, Printed Circuit Boards, and Other Electronic Components)	(NA)	154.9	(NA)	(3)
36710	Electron tubes, n.s.k.	(NA)	26.3	(NA)	19.1
36710 00	Electron tubes, n.s.k., typically for establishments with 20 employees or more (see note)	(NA)	12.5	(NA)	10.3
36710 02	Electron tubes, n.s.k., typically for establishments with less than 20 employees (see note)	(NA)	13.8	(NA)	8.8
3672	PRINTED CIRCUIT BOARDS	(17.5)	13.0	((44)	0.0
3072= ==	Total	(NA)	4 321.7	(NA)	(4)
36720 — 36720 00	Printed circuit boards: Printed circuit boards (for additional detail, see Current Industrial Report MA-36Q, Semiconductors, Printed Circuit Boards, and Other Electronic				
36720 02	Components)	(NA)	4 168.2	485	2 288.9
	employees (see note)	(NA)	153.5	(NA)	( <del>4</del> )

# Table 2. Product and Product Classes - Value of Shipments by All Producers: 1987 and 1982

[Includes velue of products of this industry produced by (1) establishments clessified in this industry (primery) and (2) establishments clessified in other industries (secondary). Transfers of products of this industry (primery) are establishment of the same company (interplant transfers) ere elso included. For further explanation, see Velue of Shipments in appendix. For meening of abbreviations

		1987		1982	
1987 product code	Product	Number of compenies with shipments of \$100,000 or more	Value of product shipments <sup>1</sup> (million dollers)	Number of compenies with shipments of \$100,000 or more	Velue of product shipments <sup>1</sup> (million dollars)
3674	SEMICONDUCTORS AND RELATED DEVICES				
36741 — 36741 00	Integrated microcircuits (including semiconductor networks, microprocessors, and MOS memories): Integrated microcircuits (including semiconductor networks, microprocessors, end MOS memories) (for additional detail, see Current Industrial Report MA-36Q, Semiconductors, Printed Circuit Boards, end Other Electronic Components)	(NA)	17 778.6	(NA)	11 215.4 7 298.4
36742 — 36742 00	Transistors: Transistors (for additionel deteil, see Current Industrial Report MA-36Q, Semiconductors, Printed Circuit Boards, and Other Electronic Components)	(NA)	732.8	40	596.1
36743 — 36743 00	Diodes and rectifiers: Diodes and rectifiers (for edditional detail, see Current Industriel Report MA-36Q, Semiconductors, Printed Circuit Boerds, end Other Electronic Components)	(NA)	663.5	53	506.2
36749 — 36749 00	Other semiconductor devices (including semiconductor parts, such as wafers and heat sinks): Other semiconductor devices (including semiconductor parts, such as wafers and heat sinks) (for additional detail, see Current Industrial Report MA-36Q, Semiconductors, Printed Circuit Boerds, and Other	440	0.577.0	440	0.004.0
26740	Electronic Components)	(NA)	2 577.9 914.1	119 (NA)	2 334.8 479.9
36740 — 36740 00	Semiconductors and related devices, n.s.k., typically for establishments	(NA)	705.7	(NA)	364.4
36740 02	with 20 employees or more (see note) Semiconductors and related devices, n.s.k., typically for establishments with less than 20 employees (see note)	(NA)	208.4	(NA)	115.5
3675	ELECTRONIC CAPACITORS	(NA)	1 387.2	(NA)	1 207.1
36750 — 36750 00	Capacitors for electronic circuitry: Capacitors for electronic circuitry: Capacitors for electronic circuitry (for additional detail, see Current Industrial Report MA-36Q, Semiconductors, Printed Circuit Boards, and	(NA)	1 307.2	(14)	1 207.1
36750 02	Other Electronic Components)  Capacitors for electronic circuitry, n.s.k., typically for establishments with less than 20 employees (see note)	(NA) (NA)	1 373.3	92 (NA)	1 200.4 6.7
3676- —	ELECTRONIC RESISTORS  Total	(NA)	862.3	(NA)	758.3
36760 — 36760 00	Resistors for electronic circuitry: Resistors for electronic circuitry (for additional detail, see Current Industrial Report MA-36Q, Semiconductors, Printed Circuit Boards, and				70.4
36760 02	Other Electronic Components) Resistors for electronic circuitry, n.s.k., typically for establishments with less than 20 employees (see note)	(NA) (NA)	853.8	94 (NA)	756.1 2.2
3677	ELECTRONIC COILS AND TRANSFORMERS  Total	(NA)	1 200.8	(NA)	924.6
36770 — 36770 00	Coils, transformers, reactors, and chokes for electronic circuitry: Coils, transformers, reactors, and chokes for electronic circuitry (for additional detail, see Current Industrial Report MA-36Q, Semiconductors,	(NA)	1 149.4	301	898.1
36770 02	Printed Circuit Boards, and Other Electronic Components)  Coils, transformers, reactors, and chokes for electronic circuitry, n.s.k., typically for establishments with less than 20 employees (see note)	(NA) (NA)	51.4	(NA)	26.5
3678	CONNECTORS FOR ELECTRONIC CIRCUITRY  Total	(NA)	3 668.1	(NA)	2 353.3
36781 — 36781 00	Coaxial (RF) connectors for electronic circuitry: Coaxial (RF) connectors for electronic circuitry (for additional detail, see Current Industrial Report MA-36Q, Semiconductors, Printed Circuit Boards, and Other Electronic Components)	(NA)	374.2	33	223.3
36782 — 36782 00	Cylindrical connectors for electronic circuitry: Cylindrical connectors for electronic circuitry (for additional detail, see Current Industrial Report MA-36Q, Semiconductors, Printed Circuit Boards, and Other Electronic Components)	(NA)	571.5	31	411.7
36783 — 36783 00	Rack and panel (rectangular) connectors for electronic circuitry: Rack and panel (rectangular) connectors for electronic circuitry (for additional detail, see Current Industrial Report MA-360, Semiconductors, Printed Circuit Boards, and Other Electronic Components)	(NA)	493.2	28	401.2
36784 — 36784 00	Printed circuit connectors for electronic circuitry: Printed circuit connectors for electronic circuitry (for additional detail, see Current Industrial Report MA-36C, Semiconductors, Printed Circuit Boards, and Other Electronic Components)	(NA)	1 049.0	47	464.0
36785 — 36785 00	Other connectors for electronic circuitry, including parts: Other connectors for electronic circuitry, including parts (for additional detail, see Current Industrial Report MA-360, Semiconductors, Printed Circuit Boards, and Other Electronic Components)	(NA)	1 023.4	77	740.0

# Table 2. Product and Product Classes—Value of Shipments by All Producers: 1987 and 1982

-Con.

[Includes value of products of this industry produced by (1) establishments classified in this industry (primary) and (2) establishments classified in other industries (secondary). Transfers of products of this industry from one establishment of the same company (interplant transfers) are also included. For further explanation, see Value of Shipments in appendix. For meaning of abbreviations and symbols, see introductory text.1

and symbo	lo, see introductory texts				
		19	87	19	82
1987 product code	Product	Number of companies with shipments of \$100,000 or more	Value of product shipments <sup>1</sup> (million dollars)	Number of companies with shipments of \$100,000 or more	Value of product shipments <sup>1</sup> (million dollars)
3678	CONNECTORS FOR ELECTRONIC CIRCUITRY—Con.				
36780 —	Connectors for electronic circuitry, n.s.k.	(NA)	156.8	(NA)	113.1
36780 00 36780 02	Connectors for electronic circuitry, n.s.k., typically for establishments with 20 employees or more (see note) Connectors for electronic circuitry, n.s.k., typically for establishments with	(NA)	95.3	(NA)	101.2
36780 02	less than 20 employees (see note)	(NA)	61.5	(NA)	11.9
3679	ELECTRONIC COMPONENTS, N.E.C.				
	Total	(NA)	14 769.6	(NA)	( <sup>5</sup> )
36791 36791 00	Crystals, filters, piezoelectric, and other related devices: Crystals, filters, piezoelectric, and other related devices (for additional detail, see Current Industrial Report MA-36Q, Semiconductors, Printed Circuit Boards, and Other Electronic Components)	(NA)	617.8	98	429.8
36793 —	Microwave components and devices, except antennae, tubes, and				
36793 00	semiconductors: Microwave components and devices, except antennae, tubes, and semiconductors (for additional detail, see Current Industrial Report MA-36Q, Semiconductors, Printed Circuit Boards, and Other Electronic Components)	(NA)	1 200.6	100	794.5
36795 — 36795 00	Transducers, electrical/electronic input or output, n.e.c.: Transducers, electrical/electronic input or output, n.e.c. (for additional detail, see Current Industrial Report MA-36Q, Semiconductors, Printed Circuit Boards, and Other Electronic Components)	(NA)	637.9	77	357.0
36796 36796 00	Switches, mechanical, for electronic circuitry: Switches, mechanical, for electronic circuitry (for additional detail, see Current Industrial Report MA-3GC, Semiconductors, Printed Circuit Boards, and Other Electronic Components)	(NA)	661.5	60	468.8
36798 36798 00	Complex components:  Complex components (two components or more packaged and shipped as a single unit) (for additional detail, see Current Industrial Report MA-36Q, Semiconductors, Printed Circuit Boards, and Other Electronic				
	Components)	(NA)	4 956.1	118	2 655.9
36799 36799 30	Other electronic components, n.e.c.  Earphones and headsets (except telephone), phonograph cartridges and pickups, phonograph needles, and styli (for additional detail, see Current Industrial Report MA-36M, Radio and Television Receivers,	(NA)	4 048.1	504	4 033.6
36799 20	Phonographs, and Related Equipment) Other electronic components, n.e.c. (including magnetic recording and reproducing heads; static power supply converters for electronic applications, sold separately; electronic cable harness assemblies; liquid crystal displays and magnetic cores, excluding electron tube parts (for additional detail, see Current Industrial Report MA-36O. Semiconductors	(NA)	42.3	- 504	<sup>6</sup> 4 033.6
36799 00	Printed Circuit Boards, and Other Electronic Components) Other electronic components, n.e.c., n.s.k.	(NA) (NA)	3 683.8 321.9		
36790 36790 00	Electronic components, n.e.c., n.s.k	(NA)	2 647.6	(NA)	( <sup>6</sup> )
36790 02	employees or more (see note)  Electronic components, n.e.c., n.s.k., typically for establishments with less	(NA)	2 244.7	(NA)	( <sup>5</sup> )
	than 20 employees (see note)	(NA)	402.9	(NA)	(5)

Note: In 1982 Census of Manufactures, data for establishments of small single-unit companies with up to 20 employees were estimated from administrative-record data rather than data actually collected from respondents. Employment cutoff used for administrative records for each industry and shipments figures are included in code ending with "002". In both 1982 and 1977 Censuses of Manufactures, products not completely identified on standard forms were coded in appropriate product class (five-digit) followed by "00" or to appropriate product group code (four-digit) followed by "000"

¹Data reported by all producers, not just those with shipments of \$100,000 or more.
²For some establishments, data have been estimated from central unit values which are based on quantity-value relationships of reported data. The following symbols are used when percentage of each quantity figure estimated in this manner equals or exceeds 10 percent of published figure: \* 10 to 19 percent estimated; \*\* 20 to 29 percent estimated. If 30 percent or more is 3Due to changes made in the 1987 Standard Industrial Classification, data for 1982 are not available. Electron tube parts were reclassified from product code 36799 00 to new product

<sup>40</sup>ue to changes made in the 1987 Standard Industrial Classification, data for 1982 are not available. Printed circuit boards were reclassified from old product code 36797 00 to new product code 36720 00.

Due to changes made in the 1987 Standard Industrial Classification, data for 1982 are not available. Electron tube parts, magnetic and optical recording media, electronic relays, and printed circuit boards were reclassified in 1987. For a more detail explanation of the Standard Industrial Classification revision, see the final industry series text that supercedes this report.

8 in 1982, other electronic components included electron tube parts, which were moved to new product code 36715 00 in 1987.

# Table 3. Materials Consumed by Kind: 1987 and 1982

[Includes quantity and cost of materials consumed or put into production by establishments classified only in this industry. For further explanation, see Cost of Materials in eppendix. For meaning of abbreviations and symbols, see introductory text]

1987		1987		1982	
material code	Material	Quantity <sup>1</sup>	Delivered cost (million dollars)	Quentity <sup>1</sup>	Delivered cos (millior dollars
	INDUSTRY 3671, ELECTRON TUBES				
	Meterials, perts, containers, and supplies	(X)	31 093.6	(X)	(3
331001	Mill shapes end forms, except castings: Carbon steel1,000 s tons	(D)	(D)	(NA)	(NA
331020 331031	Alloy steel, except stainless do Stainless steel do	(S) (S)	1.1 5.4	(NA) (NA)	(NA (NA
335728 335102	Copper and copper-base alloy:  Bare wire for electrical conduction onlymil lb Rod, bar, and mechanical wire, including extruded and/	.3	.7	(NA)	(NA
35143	or drawn shapes do Plate, sheet, and strip, including military cups and discs do	*1.4 **.6 **.3	2.5 1.6	(NA) (NA)	(NA (NA
335152 335301	Pipe and tube	(S)	.9	(NA)	(NA (NA
35405	Extruded shapes, including extruded rod, bar, pipe, tube, etcdo	(D)	(D) (D)	(NA)	(NA
335008 335616 335691	All other aluminum mill shapes and forms	(D) (S) (D)	2.0	(NA) (NA) (NA)	AN) AN) AN)
335791 335770	Insulated copper wire and cable (except magnet wire) mil Ib Magnet wire do	(S) (D)	(D) 3.0 (D)	(NA) (NA)	(NA (NA
20010	Castings (rough and semifinished):   Iron (gray and malleable) and steel1,000 s tons	(D)	(D)	(818)	(614)
332012 336005 336003	Aluminum and aluminum-base alloy mil lb Other nonferrous do	(D) (D) (S)	(D) (D) 1.3	(NA) (NA) (NA)	AA) AA) AA)
339915 333902	Metal powders	(S)	6.5	(NA)	(NA
333905	Gold, all forms (including ingot, sheet, strip, solder, plating,	(S)	4.6	(NA)	(NA
362111 367004	electrodes, etc.) do- Fractional horsepower electric motors less than 1 hpnumber_ Resistors, capacitors, transformers, electron tubes,	12.1 4.3	4.5 1.0	(NA) (NA)	(NA (NA
307004	semiconductors, and other electronic-type components	(X)	56.6	(NA)	(NA
281995	Silicon, hyperpure1,000  Germanium1,000  b	(S) (D)	.4	(NA)	(NA (NA
333977 265001 333998	Germanium   1,000 lb.   Paperboard containers, boxes, and corrugated paperboard   1,000 s tons.   Silicon, unalloyed   1,000 s tons.	(X) (D)	(D) 5.0 (D) (D)	(NA) (NA)	(NA (NA
339913	Ferrites (powder and paste)	(X)	(D)	(NA)	(NA
322923 322924	Glass and glass products:  Tube blanks, except color television picture  Color television picture tube blanks	(X) (X)	8.5 353.5	(NA) (NA)	(NA (NA
320311	Other than tube blanks	(×)	8.4	(NA)	(NA
356218 356201	Bearings, including mounted and unmounted:  Ball	(X) (X)	.3 (D)	(NA) (NA)	(NA
364300 382501	Current-carrying wiring devices	(X) (X)	4.9 9.3	(NA)	(NA (NA
282104	including instrument relays	(X)	5.3		
344401	and shapesmil lb_   Sheet metal products, except stampings	(S) (X)	1.2 23.8	(NA) (NA)	(NA
345001	Bolts, nuts, screws, washers, rivets, and screw machine products	(X)	6.8	(NA)	(NA
346901 308006	Metal stampings	(X)	57.8	(NA) (NA)	(N)
365150 366301	belting) Loud speakers, microphones, and tuners (all types) Electronic communication equipment.	(X) (X) (X) (X)	12.7 .1 .3	(NA) (NA)	(N) (N)
357004	Electronic computing equipment and parts	(X)	(D)	(NA)	(N)
382700 333951	Optical instruments and lenses, except sighting, tracking, and fire control	(X) (X)	2.9 1.3	(NA) (NA)	(NA (NA
970099	All other materials and components, parts, containers, and supplies	(X) (X)	266.9 197.7	(NA) (NA)	(NA (NA
971000	Materials, parts, containers, and supplies, n.s.k. <sup>2</sup>	(^)		(,	
	INDUSTRY 3672, PRINTED CIRCUIT BOARDS	(4)	<sup>3</sup> 1 631.4	(NA)	(
	Materials, parts, containera, and supplies Mill shapes and forms, except castings:	(X)			
331001 331020	Carbon steel	(D) (S) (S)	(D) (Z) .3	(NA) (NA) (NA)	(NA (NA (NA
331031 335728	Stainless steeldo	(S)	.4	(NA)	(NA
335102	or drawn shapes do	(S) (S)	3.3 69.1	(NA) (NA)	(NA
335143 335152	Plate, sheet, and strip, including military cups and discsdo  Pipe and tubedo  Aliminum and aliminum-base allow	-	-	(NA)	(NA (NA)
335301 335405	Sheet, plate, and foilmil lb	(S) (D)	6.0 (D)	(NA)	(NA
335008 335616	etcdodo	(D)	(D) (D) .2	(NA) (NA)	(NA (NA) (NA)
335691 335791	Tantalum mill products 1,000 lb. Insulated copper wire and cable (except megnet wire)mil lb.	(S) (D) (S) (S)	(D) 1.3 (Z)	(NA) (NA) (NA)	(N/ (N/

# Table 3. Materials Consumed by Kind: 1987 and 1982—Con.

[Includes quantity and cost of materials consumed or put into production by establishments classified only in this industry. For further explanation, see Cost of Materials in appendix. For meaning of abbreviations and symbols, see introductory text]

1987		1987		1982		
material code	Material	Quantity <sup>1</sup>	Delivered cost (million dollars)	Quantity <sup>1</sup>	Delivered cos (millio dollars	
	INDUSTRY 3672, PRINTED CIRCUIT BOARDS— Con.					
	Castings (rough and semifinished):					
32012 36005	Iron (gray and malleable) and steel1,000 s tons Aluminum and aluminum-base alloymil lb	(0)	(0)	(NA) (NA)	(N) (N)	
16003 19915 13902	Aluminum and aluminum-base alloy mil lb Other nonferrous do Metal powders do Precious metals, all forms (including ingot, sheet, strip,	(D) (D) (D)	(D) (D) (D)	(NA) (NA)	(N) (N)	
55502	solder, plating, electrodes, etc.), except gold 1,000 troy ounces	(S)	5.3	(NA)	(NA	
3905	Gold, all forms (including ingot, sheet, strip, solder, plating, electrodes, etc.)do	(S) (S)	46.6	(NA)	(N/	
2111 7004	Fractional horsepower electric motors less than 1 hpnumber_   Resistors, capacitors, transformers, electron tubes, semiconductors, and other electronic-type components	(S) (X)	154.9	(NA) (NA)	(N)	
1995		(^)	134.3	(142)	(14)	
33977	Silicon, hyperpure	(D) (S)	(D) (Z)	(NA) (NA)	(N) (N)	
55001 33998 19913	Paperboard containers, boxes, and corrugated paperboard	(D) (S) (X) (S) (X)	(D) (Z) 7.2 (Z) (D)	(NA) (NA)	(N) (N)	
133 13	Glass and glass products:	(^)	(0)	(NA)	(N)	
22923 22924	Tube blanks, except color television picture  Color television picture tube blanks	(X) (X) (X)	-	(NA) (NA)	(N) (N)	
20311	Other than tube blanks	(X)	(Z)	(NA)	(NA	
6218 6201	Bearings, including mounted and unmounted: Ball	(X) (X) (X)	.1	(NA)	(NA	
4300 2501	Current-carrying wiring devices	(☆)	(D)	(NA) (NA)	(N) (N)	
32104	including instruments relaysPlastics resins consumed in the form of granules, pellets.	(X)	(D)	(NA)	(NA	
14401	powders, liquids, etc., excluding sheets, rods, tubes, and shapesmil lb	(D) (X)	(D) 3.2	(NA)	(N)	
15001	Sheet metal products, except stampings	(X) (X)	3.2 6.0	(NA)	(N/	
6901	Metal stampings	(X)	2.2	(NA) (NA)	(N.	
8006	Fabricated plastics products (except gaskets, hose, and belting)		32.5	(NA)	(NA	
65150 66301 57004	Loud speakers, microphones, and tuners (all types)  Electronic communication equipment.	(X) (X) (X) (X)	(D) (D)	(NA) (NA)	(N) (N)	
32700	Electronic computing equipment and parts  Optical instruments and lenses, except sighting, tracking,	(X)	16.1	(NA)	(NA	
3951	and fire control	(X) (X)	(D) 13.2	(NA) (NA)	(NA (NA	
70099	All other materials and components, parts, containers, and supplies	(X) (X)	608.2	(NA)	(N) (N)	
71000	Materials, parts, containers, and supplies, n.s.k.2	(X)	613.1	(NA)	(NA	
	INDUSTRY 3674, SEMICONDUCTORS AND RELATED DEVICES					
	Materials, parts, containers, and supplies	(X)	4 414.3	(X)	2 966	
31001 31020	Mill shapes and forms, except castings: Carbon steel	(D) (S)	(D)	(S)	4.	
1020	Alloy steel, except stainless	(S) (S)	2.8	(S) (S)	4.	
35728 35102	Bare wire for electrical conduction onlymil lb Rod, bar, and mechanical wire, including extruded and/	(D)	(D)	(S)	2.	
35143	or drawn shapes do Plate, sheet, and strip, including military cups and discs do	(S) (S) (D)	3.4 27.4	(S)	9.	
35152 35301	Pipe and tube		(D) T	(S)	5.	
35405	Extruded shapes, including extruded rod, bar, pipe, tube,	15.7	4.1	*.6		
35008 35616	All other aluminum mill shapes and forms do	(S) (S) (S)	13.4 .4 8.9	**1.1	3. 2. 2.	
35691 35791 35770	I antaium mill products1,000 lb_ lnsulated copper wire and cable (except magnet wire) mill lb	(D)	(D) 12	(S) (D)	(C 2.	
55770	Magnet wiredo  Castings (rough and semifinished):	(D)	(0)	(S)	۷.	
32012 36005	Iron (gray and malleable) and steel	(S) (S) (D)	(Z)	-	1.	
36003 39915	Other nonterrous do Metal powders do	(D) (D)	(D) (D)	(S) (D) (D)	(C (C	
33902	Precious metals, all forms (including ingot, sheet, strip, solder, plating, electrodes, etc.), except gold					
33905	Gold, all forms (including ingot, sheet, strip, solder, plating, electrodes, etc.)	(S) *438.9	22.5	*575.1	132.	
62111 67004	electrodes, etc.)	(S)	142.4 (Z)	(S)	1.0	
31995	semiconductors, and other electronic-type components	(X)	830.5	(X)	338.4	
33977 65001	Germanium	(S) (S) (X)	160.2 1.2	(S) 2.4	111.5 .8	
	Silicon, unalloyed1,000 s tons	(X)   ·	6.8	(X) (X) (D)	( <sup>4</sup> ( <sup>4</sup> (D	

# Table 3. Materials Consumed by Kind: 1987 and 1982-Con.

[includes quantity and cost of materials consumed or put into production by establishments classified only in this industry. For further explanation, see Cost of Materials in appendix. For meaning of abbreviations and symbols, see introductory text]

1987		1987		1982	
material code	Material	Quantity <sup>1</sup>	Delivered cost (million dollars)	Quantity <sup>1</sup>	Delivered cost (million dollars)
	INDUSTRY 3674, SEMICONDUCTORS AND RELATED DEVICES—Con.			Godinary	dollarsy
	Glass and glass products:				
322923 322924 320311	Tube blanks, except color television picture Color television picture tube blanks Other than tube blanks	(X) (X) (X)	(D) 7.1	(X) (X) (X)	1.8 (D) 6.9
356218 356201	Bearings, including mounted and unmounted:  Ball	(X) (X)	(D) (D)	(X)	(4)
364300 382501	Current-carrying wiring devices Electrical instrument mechanisms and meter movements, including instrument relays	(x)	(D) 10.6	(X) (X) (X)	(D) 5.4
282104	Plastics resins consumed in the form of granules, pellets, powders, liquids, etc., but excluding sheets, rods, tubes, and shapesmil lb	(5)	25.0	(S)	29.9
345001	Sheet metal products, except stampings Bolts, nuts, screws, washers, rivets, and screw machine products	(X) (X)	1.5	(X) (X)	12.0 8.8
346901 308006	Metal stampings	(x)	42.7	(X)	94.3
365150	Loud speakers, microphones, and tuners (all types)	(X) (X)	15.6 (Z)	(X) (X)	11.2 .5
366301 357004 382700	Electronic communication equipment	(X)	(Z) (D) 21.4	(X) (X)	(D) 18.1
333951 970099	Optical instruments and lenses, except sighting, tracking, and fire control	(X) (X)	18.7 43.0	(X) (X)	(D) (4)
971000	All other materials and components, parts, containers, and supplies	(X) (X)	1 053.1 1 826.7	(X) (X)	41 532.2 583.1
	INDUSTRY 3675, ELECTRONIC CAPACITORS				
	Materials, parts, containers, and supplies Mill shapes and forms, except castings:	(X)	487.3	(X)	420.7
331001 331020 331031	Carbon steel       1,000 s tons         Alloy steel, except stainless       do         Stainless steel       do	(D) (S) (S)	(D) (Z) (Z)	(D) (D) (D)	(D) (D) (D)
335728 335102	Copper and copper-base alloy:  Bare wire for electrical conduction onlymil lb	(S)	1.2	(S)	2.8
335102	Rod, bar, and mechanical wire, including extruded and/ or drawn shapesdodododo	(D)	(D)	(S)	.6
335152	discs do	(D) (S)	(D) (Z)	(D) (D)	(D) (D)
335301 335405	Aluminum and aluminum-base alloy:  Sheet, plate, and foilmil lb Extruded shapes, including extruded rod, bar, pipe, tube,	(S)	22.9	(S)	33.8
335008	etcdo	(S) (S) (D)	2.0	(S) (D)	3.0 (D) (D)
335616 335691 335791	Nickel and nickel-base alloy mill shapes and formsdo_ Tantalum mill products1,000 lb_ Insulated copper wire and cable (except magnet wire) mil lb_	(D) (D) (S) (D)	(D) (D) .2	(D) (S) (D)	36.1 (D)
335770	Magnet wiredo Castings (rough and semifinished):	(D)	(D)	.2	.4
332012 336005	Iron (gray and malleable) and steel1,000 s tons Aluminum and aluminum-base alloymil  b	(D)	(D) (D)	- (D)	(D)
336003 339915 333902	Other nonferrous do Metal powders	(D) (S)	33.8	(D)	(D)
333905	Gold, all forms (including ingot, sheet, strip, solder, plating,	(S)	70.5	(S)	49.1
362111 367004	electrodes, etc.) do Fractional horsepower electric motors less than 1 hpnumber_	4.8	2.3	(D)	(D)
281995	Resistors, capacitors, transformers, electron tubes, semiconductors, and other electronic-type components	(X)	15.4	(D)	(D)
333977	kilograms  Germanium1,000 lb Paperboard containers, boxes, and corrugated paperboard		7.6	(D) - (X)	(D) - (4)
265001 333998 339913	Paperboard containers, boxes, and corrugated paperboard Silicon, unalloyed	(×)	(D)	(X) (X)	(4) (4) (D)
322923	Glass and glass products: Tube blanks, except color television picture	(8)	(D)	(X) (X)	(D)
322924 320311 282104	Color television picture tube blanks	(X)	(D)	(x)	(D)
	powders, liquids, etc., but excluding sheets, rods, tubes, and shapesmil lb Bearings, including mounted and unmounted:	**8.0	4.9	(S)	6.5
356218 356201	Ball	(X) (X) (X)	(D) (D)	(X) (X)	(4) (4) (D)
364300 382501	Current-carrying wiring devices Electrical instrument mechanisms and meter movements, including instrument relays.	(X) (X)	.4	(X) (X)	(Z)
344401 345001	Sheet metal products, except stampings	(X)	.3	(X)	(D) 5.4
346901	products	(X) (X)	2.7 1.9	(X) (X)	7.5
308006	Fabricated plastics products (except gaskets, hose, and belting)	(X)	3.9	(X) (X)	2.8
365150 366301	Loud-speakers, microphones, and tuners (all types) Electronic communication equipment	(X)	-	**	-

# Table 3. Materials Consumed by Kind: 1987 and 1982—Con.

[Includes quantity and cost of materials consumed or put into production by establishments classified only in this industry. For further explanation, see Cost of Materials in appendix. For meaning of abbreviations and symbols, see introductory text]

1007		1987		1982		
1987 material code	Material	Quantity <sup>1</sup>	Delivered cost (million dollars)	Quantity <sup>1</sup>	Delivered cos (millior dollars	
	INDUSTRY 3675, ELECTRONIC CAPACITORS— Con.					
57004 82 <b>7</b> 00	Electronic computing equipment and parts		(D)	(×)	(D	
33951 70099	and fire control  Doped chemicals for electronic use  All other materials and components, parts, containers, and		(Z) .9	(X) (X)	(*	
71000	supplies	(%)	162.3 143.2	(X) (X)	⁴157. 40.	
	INDUSTRY 3676, ELECTRONIC RESISTORS					
24004	Materials, parts, containers, and supplies	(X)	232.1	(X)	214	
31001 1020 1031	Carbon steel       1,000 s tons         Alloy steel, except stainless       do         Stainless steel       do	(D) (D)	.2 (D) (D)	(S) (S) (S)	(I 1	
5728 5102	Copper and copper-base alloy:  Bare wire for electrical conduction onlymill lb_ Rod, bar, and mechanical wire, including extruded and/	(S)	5.7	(S)	7	
15143 15152	or drawn shapesdo Plate, sheet, and strip, including military cups and discsdo Pipe and tubedodo	(S) **.3 -	.2 .6 -	(S) (D) (D)	1 ([ ([	
5301 5405	Aluminum and aluminum-base alloy: Sheet, plate, and foilmil lb Extruded shapes, including extruded rod, bar, pipe, tube,	(S)	(Z)	ן ' '		
5008 5616	etcdoAll other aluminum mill shapes and formsdoNickel and nickel-base alloy mill shapes and formsdo	(D) (S) (S)	(D) (Z) .7	(S) (S)	(	
35691 35791 35770	Tantalum mill products 1,000 lb. Insulated copper wire and cable (except magnet wire) mil lb. Magnet wire do	(S) (D)	.7	(S) (S) (D)	(C 1. (C	
32012	Castings (rough and semifinished):		(D)		·	
36005 36003 39915	Aluminum and alluminum-base alloy mill b. Other nonferrous do. Metal powders do	(D) (S) (S) (S)	(D) (Z) .5	(D) (D) (S) (D)	(I (I	
33902	Precious metals, all forms (including ingot, sheet, strip, solder, plating, electrodes, etc.), except gold 1,000 troy		1.1		(I	
3905	Gold, all forms (including ingot, sheet, strip, solder, plating, electrodes, etc.)	(S) (S) (S)	11.1	**101.7	13	
52111 57004	Fractional horsepower electric motors less than 1 hpnumber_ Resistors, capacitors, transformers, electron tubes, nd other electronic-type components	(S) (X)	(Z) 21.8	(D) (D)	I) I)	
31995 33977	Silicon, hyperpure	-	-	=		
35001 33998 39913	Paperboard containers, boxes, and corrugated paperboard	(X)	2.2 (D)	(X) (X) (X)	) (I)	
22923	Glass and glass products: Tube blanks, except color television picture Color television picture tube blanks		(=)		([	
22924 20311	Other than tube blanks	×	.2	- X	([	
56218 56201	Bearings, including mounted and unmounted:  Ball	(X) (X) (X) (X)	(D) (Z) (D)	(X) (X) (X) (X)	(:	
34300 32501	including instrument mechanisms and meter movements,	(X)	(D) (Z)	(X)		
32104	powders, liquids, etc., but excluding sheets, rods, tubes, and shapes mill b	(S)	5.0	(8)	4.	
4401 5001	Sheet metal products, except stampings	(S) (X) (X)	3.0	(S) (X) (X)	(I 2	
16901 08006	Metal stampings		10.0	(X)	8.	
55150 56301	betting) Loud speakers, microphones, and tuners (all types) Electronic communication equipment	(X) (X) (X) (X)	8.1 - -	88	3.	
57004 32700	Optical instruments and lenses, except sighting, tracking.		(D)	×	(C	
33951 70099	and fire control	(X)	(D)	(X)	(	
71000	supplies	(X)	52.2 100.6	× ×	⁴114. 25.	
	INDUSTRY 3677, ELECTRONIC COILS AND TRANSFORMERS					
	Materials, parts, containers, and supplies Mill shapes and forms, except castings:	(X)	448.4	(X)	307.	
1001	Carbon steel 1,000 s tons Alloy steel, except stainless do	(S) (S) (S)	7.5 8.6	*12.6 (S)	22 8	
31031 35728	Stanless steel do Copper and copper-base alloy: Bare wire for electrical conduction only	(S) *5.5	11.1	(S) (S) **4.8	9.	
35102 35143	or drawn shapes do Plate, sheet, and strip, including military cups and discs do	(S)	.9	2.8	3.	
35143 35152	Plate, sheet, and strip, including military cups and discsdo Pipe and tubedo	*1.2	2.3	2.8 (S) (S)		

# Table 3. Materials Consumed by Kind: 1987 and 1982-Con.

[Includes quantity and cost of materials consumed or put into production by establishments classified only in this industry. For further explanation, see Cost of Materials In appendix of abbreviations and symbols, see introductory text]

1987		198	37	19	82
material code	Material	Quantity <sup>1</sup>	Delivered cost (million dollars)	Quantity <sup>1</sup>	Delivered cost (million dollars)
	INDUSTRY 3677, ELECTRONIC COILS AND TRANSFORMERS—Con.		And an analysis of the second		
	Mill shapes and forms, except castings—Con.				
335301	Aluminum and aluminum-base alloy: Sheet, plate, and foilmil lb	(S)	.9	*.7	.9
335405 335008	Extruded shapes, including extruded rod, bar, pipe, tube, etc	(S) (S)	.2	(S)	.9
335616 335691 335791	Nickel and nickel-base alloy mill shapes and formsdo_ Tantalum mill products1,000 lb_ Insulated copper wire and cable (except magnet wire)mil lb_	(S) (S) (D)	.9 (D) 10.9	(Z) (D) (S)	.6 (D)
335770	Magnet wire do	(S) (S)	45.6	(S)	8.5 24.0
332012 336005	Castings (rough and semifinished):  Iron (gray and malleable) and steel	(S) *.1	1.1	(D) (D)	(D) (D)
336003 339915	Other nonferrous do_ Metal powders do_ Precious metals, all forms (including ingot, sheet, strip,	(S) (S)	(Z) 1.1	(D) **.3	(D) .7
333902	solder, plating, electrodes, etc.), except gold 1,000 troy ounces_	(S)	1.6	(S)	1.0
333905 362111	Gold, all forms (including ingot, sheet, strip, solder, plating, electrodes, etc.) do Fractional horsepower electric motors less than 1 hp number	(D) (D)	(D) (D)	(D)	(D)
367004	Resistors, capacitors, transformers, electron tubes, semiconductors, and other electronic-type components	(X)	30.6	(X)	(D)
281995 333977	Silicon, hyperpure	(S)	(Z)	-	-
265001 333998 339913	Paperboard containers, boxes, and corrugated paperboard Silicon, unalloyed	(X) (D) (X)	2.9 (D) 8.2	(X) (X) (X)	(4) (4) 5.0
	Glass and glass products:		0.2		
322923 322924 320311	Tube blanks, except color television picture Color television picture tube blanks Other than tube blanks	(X) (X) (X)	- (D)	(X) (X) (X)	(D) - -
	Bearings, including mounted and unmounted:				(4)
356218 356201 364300	Ball	(X) (X) (X)	(D) - 1.3	(X) (X) (X)	(4) 1.1
382501 282104	Electrical instrument mechanisms and meter movements, including instrument relays	(×)	.4	(X)	.1
	powders, liquids, etc., but excluding sheets, rods, tubes, and shapesmil lb	(S) (X)	4.2	(S) (X)	4.1 2.7
344401 345001	Sheet metal products, except stampings Bolts, nuts, screws, washers, rivets, and screw machine products	(X) (X)	5.4 4.2	(x)	3.6
346901	Metal stampings	(X)	20.1	(x)	11.9
308006 365150	Fabricated plastics products (except gaskets, hose, and belting)  Loud speakers, microphones, and tuners (all types)	(X) (X) (X)	7.2 (Z)	(X) (X)	3.3
366301 357004	Electronic communication equipment	(X) (X)	(D)	(X) (X)	(D) .2
382700	Optical instruments and lenses, except sighting, tracking, and fire control	(X)	(Z) 1.1	(X)	(D) (4)
333951 970099	Doped chemicals for electronic use	(X)	143.3	(X) (X)	473.9 86.5
971000	Materials, parts, containers, and supplies, n.s.k.2	(X)	117.4	(^)	80.5
	INDUSTRY 3678, ELECTRONIC CONNECTORS			040	856.1
	Materiais, parts, containers, and supplies	(X)	1 333.9	(X)	
331001 331020	Carbon steel1,000 s tons	(S) (S) (S)	2.8 .8 2.3	(S) (S) (S)	3.0 7.1 5.2
331031 335728	Stainless steel	(S)	1.4	*3.2	7.7
335102 335143	Rod, bar, and mechanical wire, including extruded and/ or drawn shapesdo Plate, sheet, and strip, including military cups and discsdo	(S)	21.3 68.7	**20.9 (S)	19.2 48.7
335152	Pipe and tube	(D) (S)	(D)	.5 (S)	.7
335301 335405	Extruded shapes, including extruded rod, bar, pipe, tube, etcdo	*5.9	7,8	(S) *10.0	5.7 11.7
335008 335616 335691	All other aluminum mill shapes and forms 00 Nickel and nickel-base alloy mill shapes and forms do	(S) (S) (D)	7.4 .5 (D)	(S)	(D)
335791 335770	Tantalum mill products	(S)	17.8	(S) -	4.2
332012	Castings (rough and semifinished): Iron (gray and malleable) and steel1,000 s tons1,000 s tons	(Q)	(D)	(S)	<sup>6</sup> .7
336005 336003	Aluminum and aluminum-base alloy mil lb_ Other nonferrous do	(S) (D)	5.6 (D)	(S) (S)	s1.6

# Table 3. Materials Consumed by Kind: 1987 and 1982—Con.

[Includes quantity and cost of materials consumed or put into production by establishments classified only in this industry. For further explanation, see Cost of Materials in appendix. For meaning

1007		1987		1982	
1987 naterial code	Material	Quantity <sup>1</sup>	Delivered cost (million dollars)	Quantity <sup>1</sup>	Delivered co (milli dolla
	INDUSTRY 3678, ELECTRONIC CONNECTORS—				
	Con.	(D)	(D)	(5)	
19915 13902	Metal powdersmil lb Precious metals, all forms (including ingot, sheet, strip, solder, plating, electrodes, etc.), except gold1,000 troy	(D)	(D)	(D)	
3905	Gold all forms (including inget sheet strip solder plating	(S)	19.1	(S)	110
2111	electrodes, etc.) do Fractional horsepower electric motors less than 1 hpnumber	(S) (S)	155.6   J (Z)	(D)	
7004	Hesistors, capacitors, transformers, electron tubes, semiconductors, and other electronic-type components	(X)	43.7	(D)	
1995 3977	Silicon, hyperpure	-	-	-	
5001 3998	Paperboard containers, boxes, and corrugated paperboard   Silicon, unalloyed 1,000 s tons	(X) (D)	8.0 (D)	(X)	
9913	Ferrites (powder and paste)	×ί	(D) (D)	×	
2923 2924	Glass and glass products: Tube blanks, except color television picture Color television picture tube blanks	(X) (X) (X)	-	⊗ ⊗	
0311	Other than tube blanks	(X)	.2	(X)	
6218	Bearings, including mounted and unmounted:  Ball	Ø	(D)	(×)	
6201 4300 2501	Roller	(X) (X) (X)	12.3	(X) (X) (X)	
2104	including instrument relays	(X)	(D)	(×)	
	powders, liquids, etc., but excluding sheets, rods, tubes, and shapesmil lb_	(S)	70.1	(S)	2
4401 5001	Sheet metal products, except stampings Bolts, nuts, screws, washers, rivets, and screw machine	(S) (X)	(D)	(S) (X)	
6901	products Metal stampings	(X) (X)	61.3 187.8	(x)	:
8006	Fabricated plastics products (except gaskets, hose, and   belting)	(X)	116.2	(X) (X)	
5150 6301	Loud speakers, microphones, and tuners (all types) Electronic communication equipment	(X) (X) (X)	(D) (D)	(X)	
7004 2700	Electronic computing equipment and parts  Optical instruments and lenses, except sighting, tracking,	∞	(D)	(X)	
3951	and fire control	(X) (X)	(D) 1.2	(X)	
0099	All other materials and components, parts, containers, and supplies	(X)	219.2	(X)	418
1000	Materials, parts, containers, and supplies, n.s.k.2	(x)	227.3	(×)	30
	INDUSTRY 3679, ELECTRONIC COMPONENTS, N.E.C.				
	Materials, parts, containers, and supplies	(X)	³6 549.4	(NA)	
1001	Mill shapes and forms, except castings:  Carbon steel1,000 s tons Alloy steel, except stainlessdo	(S)	4.9	(NA)	(
1020 1031	Alloy steel, except stainless	(S) (S) (S)	18.9 3.0	(NA) (NA)	
5728 5102	Bare wire for electrical conduction onlymil lb_ Rod, bar, and mechanical wire, including extruded and/	**2.9	4.7	(NA)	(
5143	Of drawn shapes	(S)	5.1 11.4	(NA)	(
5152	Plate, sheet, and strip, including military cups and discs do Pipe and tube do Aluminum and aluminum-base alloy:	(S)	1.8	(NA)	(
5301 5405	Sheet, plate, and foilmil lb Extruded shapes, including extruded rod, bar, pipe, tube,	(S)	12.3	(NA)	(
5008 5616	etcdoAll other aluminum mill shapes and formsdo Nickel and nickel-base alloy mill shapes and formsdo	(S) (S) (S) (S) (S)	14.5 11.6 6.9	(NA) (NA) (NA)	{
5691 5791	I antalum mill products 1,000 lb_	(S) (S)	71.8	(NA) (NA)	(
5770	Magnet wire do	(S)	6.1	(NA)	í
2012 6005	Castings (rough and semifinished):  Iron (gray and malleable) and steel	(S)	2.6	(NA)	Q
6003 9915	Other nonferrous	(S) (S) (S) (S)	15.8 4.7 11.7	(NA) (NA) (NA)	
3902	Precious metals, all forms (including ingot, sheet, strip, solder, plating, electrodes, etc.), except gold1,000 troy	(3)	11.7	(IVA)	(
3905	Gold, all forms (including ingot, sheet, strip, solder, plating	(S)	11.3	(NA)	(1
2111 7004	electrodes, etc.)	(S) (S)	21.5 5.3	(NA) (NA)	1) 1)
	semiconductors, and other electronic-type components	(X)	1 439.4	(NA)	(1
1995	Silicon, hyperpure	(S)	1.5	(NA)	(1
3977 5001 3998	Germanium1,000 lb Paperboard containers, boxes, and corrugated paperboard	(S) (D) (X) (D) (X)	( <sup>5</sup> ) 19.4	(NA) (NA)	1)
9913	Silicon, unalloyed1,000 s tons Femtes (powder and paste)	(D) (X)	(6) 40.1	(NA) (NA)	1) 1)
2923	Glass and glass products: Tube blanks, except color television picture	00		(2)(2)	
2924	Color television picture tube blanks Other than tube blanks	(X) (X) (X)	.5 .2 6.4	(NA) (NA)	33

# Table 3. Materials Consumed by Kind: 1987 and 1982-Con.

[Includes quentity end cost of materiels consumed or put into production by establishments clessified only in this industry. For further explanation, see Cost of Materiels in appendix. For meaning of ebbrevietions and symbols, see introductory text]

1987 meterial code	Materiel	1987		1982	
		Quentity <sup>1</sup>	Delivered cost (million dollers)	Quantity <sup>1</sup>	Delivered cost (million dollers)
	INDUSTRY 3679, ELECTRONIC COMPONENTS, N.E.C.—Con.				
356218 356201 364300 382501	Bearings, including mounted end unmounted:  Ball	(X) (X) (X)	1.7 1.6 38.6	(NA) (NA) (NA)	(NA) (NA) (NA)
282104	including instrument relays	(X)	65.1	(NA)	(NA)
344401 345001	end shapesmil lb_ Sheet metal products, except stempings Bolts, nuts, screws, washers, rivets, and screw mechine products	(S) (X)	18.4 41.5 87.8	(NA) (NA)	(NA) (NA)
346901 308006	Metal stempingsFabricated plastics products (except gaskets, hose, end	(X)	59.3	(NA)	(NA)
365150 366301 357004	belting) Loud speekers, microphones, end tuners (all types) Electronic communication equipment Electronic computing equipment end parts	(X) (X) (X) (X)	111.4 3.3 72.7 73.0	(NA) (NA) (NA) (NA)	(NA) (NA) (NA) (NA)
382700 333951	Optical instruments and lenses, except sighting, tracking, end fire control	(X) (X)	( <sup>6</sup> ) 4.3	(NA) (NA)	(NA) (NA)
970099 971000	All other meterials end components, parts, containers, end supplies	(X) (X)	<sup>6</sup> 2 336.3 1 880.8	(NA) (NA)	(NA) (NA)

¹For some establishments, data have been estimated from central unit velues which ere based on quantity-cost reletionships of reported dete. The following symbols ere used when percentage of each quantity figure estimated in this manner equals or exceeds 10 percent of published figure: \* 10 to 19 percent estimeted; \*\* 20 to 29 percent estimeted. If 30 percent or more is estimated, figure is replaced by (S).

²Total cost of materials of establishments that did not report detailed materials data, including esteblishments that were not meiled e form.
³Industry content is new for 1987; therefore, 1982 material codes user and collected separately but were included with material code 970099.
⁵For 1982, material code 332012 was included with material code 36003 to avoid disclosing data for individual companies.
⁵For 1987, material codes 333977, 333998, and 382700 are included with material code 970099 to evoid disclosing data for individual companies.



# APPENDIX Scope and Coverage and Explanation of Terms

### **GENERAL**

The 1987 Census of Manufactures is the 32nd census of manufacturing establishments conducted in the United States. For 1987, it was conducted as part of the economic censuses, which included the censuses of mineral industries, construction industries, retail and wholesale trades, service industries, selected transportation activities, and minority-owned and women-owned businesses, under authority of title 13 of the United States Code. Title 13 specifies that an economic census be conducted every 5 years to cover years ending in 2 and 7.

# SCOPE AND COVERAGE

# **Establishment Basis of Reporting**

The census of manufactures is conducted on an establishment basis. All manufacturing establishments with one paid employee or more at any time during the year are covered by the census of manufactures. Therefore, a company operating at more than one location is required to file a separate report for each location. This report excludes information for separately operated administrative offices, warehouses, garages, and other auxiliary units which service manufacturing establishments of the same company. Where these auxiliary operations are conducted at the same location as the manufacturing operation, they are usually included in the report for the operating manufacturing establishment.

# Use of Administrative Records

From a universe of approximately 350,000 manufacturing establishments in the 1987 Census of Manufactures, approximately 150,000 small single-establishment companies were excused from filing reports. Selection of the small establishment nonmail cases was done on an industryby-industry basis. A variable cutoff was used to determine those establishments for which administrative records were to be used in place of a census report. The cutoffs were selected so the administrative-record cases would account for approximately 3 percent or less of the value of shipments for the industry. These cutoffs were then adjusted so that all single-establishment companies with less than 5 employees were excluded from the mail canvass, while all establishments with more than 20 employees were included. Where establishments in the 5 to 20 employee size range were included in the mail canvass, an abbreviated census form was frequently used.

For these nonmail establishments, (and a small number of larger establishment whose reports were not received at the time the data were tabulated) data on employment, payroll, and receipts were obtained from administrative records of other government agencies rather than from census forms. The administrative-record information was then used in conjunction with industry averages to estimate the data for these establishments. The value of shipments and cost of materials were not distributed among specific products and materials but were included in the product and material "not specified by kind" (n.s.k.) categories.

# **EXPLANATION OF TERMS**

Number of establishments and companies-A separate report was required for each manufacturing establishment (plant) with one employee or more. An establishment is defined as a single physical location where manufacturing is performed. A company, on the other hand, is defined as a business organization consisting of one establishment or more under common ownership or control.

All employees—Includes all full-time and part-time employees on the payrolls at any time during the year. Included are all persons on paid sick leave, paid holidays, and paid vacations. Officers of corporations are included as employees; proprietors and partners of unincorporated firms are excluded. The "all employees" number is the average number of production workers plus the number of other employees in mid-March. The number of production workers is the average of those for midmonth payroll periods of March, May, August, and November.

**Production workers**-Includes workers up through the working-supervisor level engaged in fabricating, processing, assembling, inspecting, receiving, packing, warehousing, shipping (but not delivering), maintenance, repair, janitorial, guard services, product development, auxiliary production for plant's own use (e.g., powerplant), recordkeeping, and other closely associated services. Truckdrivers delivering ready-mixed concrete are also included in production workers.

Other employees-Includes nonproduction personnel, including those engaged in the following activities: supervision above working-supervisor level, sales (including driver/salespersons), sales delivery (truckdrivers and helpers), advertising, credit collection, installation and

servicing of own product, clerical and routine office functions, executive, purchasing, finance, legal, personnel (including cafeteria, etc.), professional, and technical employees.

Payroll-Includes the gross earnings for the "employees" defined above, such as salaries, wages, commissions, dismissal pay, bonuses, vacation and sick leave pay, and compensation in kind, prior to such deductions as employees' Social Security contributions, withholding taxes, group insurance, union dues, and savings bonds. Respondents were told that in reporting they could follow the definition of payrolls used for calculating the Federal withholding tax.

**Production-worker hours**—Covers hours worked or paid for at the plant, including actual overtime hours (not straight-time equivalent hours). It excludes hours paid for vacations, holidays, or sick leave when the employee was not at the plant.

Cost of materials-Refers to direct charges actually paid or payable for items consumed or put into production during the year, including freight charges and other direct charges incurred by the establishment in acquiring these materials. It includes the cost of materials or fuels consumed, regardless of whether they were purchased by the individual establishment from other companies, transferred to it from other establishments of the same company, or withdrawn from inventory during the year.

The important components of this cost item are (a) all raw materials, semifinished goods, parts, containers, scrap, and supplies put into production or used as operating supplies and for repair and maintenance during the year; (b) electric energy purchased; (c) fuels consumed for heat, power, or generating electricity; (d) work done by others on materials or parts furnished by manufacturing establishments (contract work); and (e) products bought and resold in the same condition.

Specific materials consumed (table 3)-In addition to the total cost of materials which every establishment was required to report, information was also collected for most manufacturing industries on the consumption of major materials used in manufacturing. These inquiries were restricted to those materials which were important parts of the cost of production in a particular industry and for which cost information was available from manufacturers' records. Establishments consuming less than a specified amount (usually \$10,000) of a specific material were not requested to report consumption of that material separately. Also, the cost of materials for the small establishments for which administrative records were used was estimated as "not specified by kind" (n.s.k.).

Value of shipments and other receipts-Generally refers to received or receivable net selling values, f.o.b. plant (exclusive of freight and taxes), of all products shipped, both primary and secondary, as well as all

miscellaneous receipts such as receipts for contract work performed for others, installation and repair receipts, sale of scrap, and sale of products bought and resold without further processing. Included are all items made by or for the establishment from materials owned by it whether sold, transferred to other plants of the same company, or shipped on consignment. The net selling value of products made in one plant on a contract basis from materials owned by another was reported by the plant providing the materials.

In a few industries, the value of production or value of work completed is used instead of value of shipments. These industries are identified in the introduction and are footnoted in table 1.

In the case of multiunit companies, the manufacturer was requested to report the value of products transferred to other establishments of the same company at full economic or commercial value, that is, including not only the direct costs of production but also a reasonable proportion of "all other costs" (including company overhead and profit).

Shipments or production of individual products (table 2)-In the 1987 census, detailed shipment information was collected for approximately 11,000 individual products. These products are identified by a seven-digit code and are grouped into approximately 1,500 classes of products, which in turn are primary to 459 four-digit industries. Data at the five-digit product-class level have been collected each year as part of the annual survey of manufactures. Information at the seven-digit level, collected for many industries in the current industrial reports program, is not included in this table.

Value added by manufacture—This measure of manufacturing activity is derived by subtracting the cost of materials, supplies, containers, fuel, purchased electricity, and contract work from the value of shipments for products manufactured plus receipts for services rendered. The result of this calculation is then adjusted by the addition of value added by merchandising operations (that is, the difference between the sales value and cost of merchandise sold without further manufacturing, processing, or assembly) plus the net change in finished goods and work-in-process inventories between the beginning and end of the year.

For those industries where value of production is collected instead of value of shipments (see footnote in table 1), value added is adjusted only for the change in work-in-process inventories between the beginning and end of the year. For those industries where value of work done is collected, the value added does not include an adjustment for the change in finished goods or work-in-process inventories.

Value added avoids the duplication in the figure for value of shipments which results from the use of products of some establishments as materials by others. Value

added is considered to be the best value measure available for comparing the relative economic importance of manufacturing among industries and geographic areas.

Expenditures for new plant and equipment-Establishments in operation and any known plants under construction were asked to report their expenditures for (a) permanent additions and major alterations to manufacturing establishments and (b) new machinery and equipment used for replacement and additions to plant capacity if they are of the type for which depreciation accounts are ordinarily maintained.

These totals exclude expenditures for used plant and equipment, expenditures for land, and cost of maintenance and repairs charged as current operating expenses. Data for used plant and equipment will be published in the final industry bulletin.

End-of-year inventories—Comprised of (a) finished products; (b) work-in-process; and (c) materials, supplies, fuels, etc. Beginning in 1982, respondents were asked to report their inventories at (the lower of) cost or market prior to adjustment to LIFO cost. This is a change from prior years in which respondents were permitted to value their inventories using any generally accepted accounting method.

Therefore, 1982 through 1987 data for inventories are not strictly comparable to prior-year data.

Specialization and coverage ratios—An establishment is classified in a particular industry if its shipments of primary products of the industry exceed in value its shipments of the products of any other single industry. An establishments' shipments include those products assigned to an industry (primary products), those considered primary to other industries (secondary products), and receipts for miscellaneous—activities (merchandising, contract work, resales, etc.). The following ratios have been developed to measure the relationship of primary product shipments to the data on shipments for the industry shown in table 1 and data on product shipments shown in table 2.

**Specialization ratio-**Represents the ratio of primary product shipments to total product shipments (primary and secondary, excluding miscellaneous receipts) for the establishments classified in the industry.

Coverage ratio-Represents the ratio of primary products shipped by the establishments classified in the industry to the total shipments of such products that are shipped by all manufacturing establishments, wherever classified.



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