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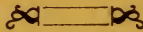
OCT 12 1927

U. S. Department of Agriculture

TRADE LIST

Fall 1927 - Spring 1928

Exclusively
Ornamentals
and
Nursery Supplies
at Wholesale



Chase Nursery Co.

Incorporated

CHASE, ALABAMA



Our 37th Year in Alabama

CHASE, ALABAMA,

September 20, 1927.

TO THE TRADE:

There is no line of business where knowledge plus facilities and equipment count for so much as in the handling, packing and shipping of living trees and plants. No matter how much nursery knowledge a man has, if he is hampered with poor facilities and equipment he cannot give good service. We have seen lots of fine stock properly grown over a period of years, well cultivated, pruned and nursed by painstaking, hardworking growers who put their best into the job and then, after all their care and conscientious labors, almost ruin the whole crop at digging time because of the lack of the essentials for the safe handling of living plants—no shed or packing house, insufficient water supply, no tarpaulins even. This stock was devitalized by exposure to sun and wind, and stock so handled can never do any one much good. The customer complains, and justly so, and his complaint reacts on the whole nursery industry.

To provide modern equipment for the proper handling of nursery stock calls for a considerable investment in frost-proof packing house, well-lighted grading rooms, ample water supply under pressure and plenty of 'paulins for every load from the field—and, of course, the digging crew and the grading crew and the packing crew must be thoroughly trained for their respective jobs. After thirty-six years of effort, we believe that we have equipment, facilities and trained men equal to the best in the business. Our location is unusual—packing house on two lines of railroad; post office, both telegraph companies and both express companies, all within hailing distance of our office door. This makes possible the most efficient and economical handling of your orders. If you are not acquainted with our "rush service" send us an order so marked and see what happens.

This is a buyer's market. You will find prices on most all items much lower than for years—your time to grin, ours to dig.

We are very grateful for the business given us all these years by the nursery trade throughout the United States. We shall strive a little harder to always merit your patronage.

Yours very truly,

CHASE NURSERY COMPANY.

Our thirty-seventh year in Alabama.

Wholesale Price List

Fall 1927 - - Spring 1928

Chase Nursery Company

(Incorporated)

CHASE, ALABAMA

HENRY B. CHASE
President

ROBERT C. CHASE
Secretary-Treasurer



Chase, Alabama, is served by

POSTAL TELEGRAPH COMPANY
WESTERN UNION TELEGRAPH COMPANY
BELL TELEPHONE, Local and Long Distance
N., C. & St. L. RAILWAY
SOUTHERN RAILWAY
AMERICAN RAILWAY EXPRESS COMPANY
SOUTHEASTERN EXPRESS COMPANY
And is a Money Order Postoffice



SPECIAL NOTICE—This list is intended for the TRADE ONLY. If it reaches people NOT entitled to Trade Prices, we will thank any Nurseryman or Florist to advise us, so that our mailing list may be corrected. We do not employ agents. We do not sell at retail. We do not pack dealer's orders on our grounds. We do not authorize dealers to use our name.

TERMS AND CONDITIONS

SHIPMENTS

Please state how you want your shipments made, whether by freight or express; also route. Where no instructions are given, we will ship as we think best serves your interests without assuming responsibility.

The risk and cost of transportation belong to purchaser.

CREDIT

Usual terms to parties of known responsibility. We will not accept orders until we believe the buyer is good for the account. Cash before shipment required from parties unknown to us, or references with sufficient time for investigation before shipment.

PRICES

We quote prices, per 10, per 100, per 1,000, as our stock warrants, and will supply nurserymen and dealers at prices named regardless of the size of the order, **except in cases of long assorted lists of small quantities, when an additional charge will be made to cover the extra labor involved.** Prices are subject to market changes.

GRADES

We grade liberally. All shrubs of specified sizes are well furnished and well rooted. Culls are as rigidly excluded from the lightest grades listed as from the heavier stock. Our rule is, "WHEN IN DOUBT, PUT IT IN THE LOWER GRADE." Detailed information as to our method of grading Hedge Plants and Roses is given elsewhere in this list.

LIABILITY AND CLAIMS

We are not liable for injury to stock from frost, hail, fire, or other causes beyond our control, and book all orders with this understanding. While we use every means at our command to secure prompt delivery, **we are not liable for delays in transit; our responsibility ends upon delivery in good order to railway company.** Remedy for loss must lie between the buyer and the railway company, but we will gladly render all the aid we can. All claims must be made immediately after receipt of stock.

NON-WARRANTY CLAUSE

We give no warranty, express or implied, as to description, quality, productiveness, or any other matter, of any nursery stock, seeds, bulbs or plants we sell.



CHASE COMMISSARY, OFFICE AND GARAGE FROM WATER TANK.
(Office faces the Lee Highway).

CODE WORDS—TELEGRAPHIC ORDERS

When more than one grade is listed, a code word is used. Much expense can be saved in telegraphic orders by using these code words.

BOXING

Charges as low as possible for well-made boxes, paper-lined:

	7½ ft.	9½ ft.
30 x 30.....	\$3.50	\$4.00
24 x 30.....	3.25	3.50
24 x 24.....	3.00	3.25
18 x 24.....	2.50	2.75
18 x 18.....	2.25	2.50
15 x 15.....	1.75
12 x 12.....	1.50

On orders for roses, small shrubs, etc., we can frequently use dry goods cases or shoe boxes at lower cost, and shall endeavor at all times to make lowest possible charges.

Bales: 25c to \$3.50, according to size.

REFERENCE

As to our standing and responsibility we refer to any bank or business house in Huntsville, Alabama, the Commercial Agencies, and the leading nurserymen of the United States.

NORTH CAROLINA, SEPT. 16, 1926—"Most of the stock we got from you early last year did fine."

MISSOURI, SEPT. 17, 1926—"The car of Evergreens arrived in due time and everything looks very nice. We are well pleased with all the stock you have sent and also with the grades. You are now getting your grades where they should be. We do not know whether you have made a special effort on this or not but we hope that you will continue to use those grades. This meets with the manner in which we grade our stock."

MISSISSIPPI, SEPT. 14, 1926—"I had an order from you the past winter which was most satisfactory."

MICHIGAN, JULY 5, 1927—"Received Evergreens Friday morning, July 1st. Arrived in perfect condition. If they do not grow it will be no fault of yours, as I think they were packed just right. Send following order by freight immediately."

(Please note date of this testimonial.)



FIELD OF BUTTERFLY BUSH
(*Buddleia veitchi*)

DECIDUOUS SHRUBS

NOTE: All stock in our List is recorded under names recommended by the American Joint Committee on Horticultural Nomenclature, in their book, "Standardized Plant Names." You should have a copy of this book, which can be secured from Harlan P. Kelsey, Secretary, Salem, Mass.

All stock two years old, except as noted, grown in wide rows and well furnished.

	Code	Per 10	Per 100
AMYGDALUS, Flowering Almond.			
2 to 3 feet.....	Sable	\$ 3.50	
18 to 24 inches.....	Sabot	2.50	
Red	White		
BERBERIS thunbergi, Japanese Barberry.			
30 to 36 inches.....	Sabbath		\$25.00
24 to 30 inches.....	Sachet		18.00
18 to 24 inches.....	Sack		12.00
15 to 18 inches.....	Sacred		7.00
12 to 15 inches.....	Sad		5.00
BERBERIS thunbergi atropurpurea, Redleaf Barberry.			
1 year.....	Sadden	3.00	
BUDDLEIA veitchi, Veitch Butterflybush.			
2 year.....	Safe		20.00
CARYOPTERIS incana, Common Bluebeard.			
2 year.....	Saffron	2.50	
CEDRELA sinensis, Chinese Cedrela.			
5 to 6 feet.....	Sag	7.50	
4 to 5 feet.....	Sage	5.00	
CERCIS canadensis, American Redbud.			
5 to 6 feet.....	Sailor	7.50	
4 to 5 feet.....	Saint	6.00	
3 to 4 feet.....	Sallow	4.50	
2 to 3 feet.....	Salary	3.00	
CORNUS florida plena, Doubleflowering Dogwood.			
4 to 5 feet.....	Salic	35.00	
3 to 4 feet.....	Sally	25.00	
2 to 3 feet.....	Salon	17.50	
CORNUS florida rubra, Redflowering Dogwood.			
4 to 5 feet.....	Salt	50.00	
3 to 4 feet.....	Salute	40.00	



LOOKING SOUTH ACROSS CHASE VALLEY

DECIDUOUS SHRUBS—Continued

	Code	Per 10	Per 100
CYDONIA japonica, Flowering Quince.			
18 to 24 inches.....	Sample	\$ 2.00	
12 to 18 inches.....	Sand	1.50	
DEUTZIA gracilis, Slender Deutzia.			
18 to 24 inches.....	Sandal	3.00	
15 to 18 inches.....	Sanity	2.00	
12 to 15 inches.....	Sank	1.50	
DEUTZIA lemoinei, Lemoine Deutzia.			
18 to 24 inches.....	Sapid	2.00	
15 to 18 inches.....	Sapter	1.75	
12 to 15 inches.....	Sash	1.50	
DEUTZIA scabra plena, Double Rose Deutzia.			
3 to 4 feet.....	Sat		\$ 20.00
2 to 3 feet.....	Satan		15.00
18 to 24 inches.....	Satchel		10.00
EXOCHORDA grandiflora, Pearlbush.			
3 to 4 feet.....	Sateen	3.00	
2 to 3 feet.....	Satire	2.50	
18 to 24 inches.....	Sauce	2.00	
FORSYTHIA.			
2 to 3 feet.....	Savant		15.00
18 to 24 inches.....	Save		10.00
intermedia,	Border Forsythia		
suspensa fortunei,	Golden Bell		
viridissima,	Greenstem Forsythia		



TWO-YEAR BARBERRY. ROOTS, GOOD AS TOPS



BLOSSOM TIME IN THE ALTHEA AT CHASE

DECIDUOUS SHRUBS—Continued

	Code	Per 10	Per 100
FRAXINUS americana, White Ash.			
2 to 3 feet.....	Saw		\$ 12.00
18 to 24 inches.....	Sawfly		7.50
HAMAMELIS virginiana, Witch-Hazel.			
2 to 3 feet.....	Sax	\$ 3.00	
18 to 24 inches.....	Saxon	2.00	
HIBISCUS syriacus, Shrub-Althea (Bush Form).			
2 to 3 feet.....	Scab		15.00
18 to 24 inches.....	Scald		10.00
12 to 18 inches.....	Scalp		6.00
anemonaeflorus (dbble. rose)	Boule de Feu (dbble. reddish purple)		
	Duchess de Brabant (dbble. red)		
HIBISCUS syriacus, Shrub-Althea (Rare varieties. Grafted).			
18 to 24 inches.....	Scamp		30.00
12 to 18 inches.....	Scan		20.00
	coelestis (single blue)		
	rubis (single red)		
	Variegated Leaf		
HIBISCUS syriacus, Shrub-Althea (Tree Form).			
3 to 4 feet.....	Scant		35.00
2 to 3 feet.....	Scoff		20.00
anemonaeflorus	Boule de Feu		
	Duchess de Brabant		
HYDRANGEA arborescens grandiflora, Snowhill.			
2 to 3 feet.....	Scorn		30.00
18 to 24 inches.....	Screw		25.00
HYDRANGEA paniculata grandiflora, Peegee.			
2 to 3 feet.....	Scrip		30.00
18 to 24 inches.....	Scroll		25.00
12 to 18 inches.....	Sea		17.50



IN THE TREE ALTHEAS



SCREEN OF LONICERA FRAGRANTISSIMA
(Lombardy Poplar and Cedrus Deodara in background)

DECIDUOUS SHRUBS—Continued

	Code	Per 10	Per 100
HYDRANGEA quercifolia, Oakleaf Hydrangea.			
18 to 24 inches.....	Search	\$ 4.50	
HYPERICUM moserianum, Goldflower.			
1 year, 12 to 18 inches, bushy.....	Seal		\$ 20.00
HYPERICUM patulum henryi, Henry Hypericum.			
1 year, 12 to 18 inches, bushy.....	Secret		20.00
JASMINUM nudiflorum, Winter Jasmine.			
2 to 3 feet.....	Sect	2.50	
18 to 24 inches.....	Sedan	2.00	
KERRIA japonica, Kerria (Single).			
2 to 3 feet.....	Sedate		30.00
18 to 24 inches.....	Sedge		25.00
LAGERSTROEMIA indica, Pink Crapemyrtle.			
2 to 3 feet.....	Seek		30.00
18 to 24 inches.....	Seer		22.50
12 to 18 inches.....	Sense		17.50
LAGERSTROEMIA indica, Purple Crapemyrtle.			
2 to 3 feet.....	Sentry	3.00	
18 to 24 inches.....	Serf	2.25	
LONICERA, Bush Honeysuckle.			
3 to 4 feet.....	Shake		20.00
2 to 3 feet.....	Shaken		15.00
18 to 24 inches.....	Shame		10.00
fragrantissima, Winter Honeysuckle			
morrowi, Morrow Honeysuckle			
LONICERA tatarica, Tatarian Honeysuckle.			
18 to 24 inches.....	Shameful		10.00
12 to 18 inches.....	Shampoo		7.50
White	Red		
MAGNOLIA.			
2 to 3 feet.....	Shard	75.00	
18 to 24 inches.....	Share	50.00	
soulangeana			
soulangeana alba superba			
MALUS, The Flowering Crabs.			
1 year, 4 to 5 feet.....	Shank		60.00
1 year, 3 to 4 feet.....	Shark		45.00
1 year, 2 to 3 feet.....	Sheep		35.00
atrosanguinea, Carmine Crab.	floribunda, Japanese Flowering Crab.		
coronaria, Wild Sweet Crab.	niedzwetzkyana, Redvein Crab.		
PHILADELPHUS, Mock Orange.			
3 to 4 feet.....	Sheen		20.00
2 to 3 feet.....	Sheet		15.00
18 to 24 inches.....	Shekel		10.00
coronarius, Sweet Mock Orange	nivalis, Snowbank M.		
grandiflorus, Big Scentless M.	speciosissimus, Roundleaf M.		



BIG BLOCK OF GOOD ANTHONY WATERER

DECIDUOUS SHRUBS—Continued

	Code	Per 10	Per 100
PHILADELPHUS lemoinei, Lemoine Mock Orange.			
2 to 3 feet.....	Shoe	\$ 2.00	
18 to 24 inches.....	Shine	1.50	
Avalanche	Banniere		
Conquete	Doubleflowering		
Mont Blanc	Rosace		
Zeyher			
PHYSOCARPUS opulifolius aureus, Goldleaf Ninebark.			
3 to 4 feet.....	Shook	2.00	
2 to 3 feet.....	Shower	1.50	
18 to 24 inches.....	Shred	1.00	
PRUNUS Othello, Purpleleaf Plum.			
4 to 5 feet.....	Shrill	4.00	
3 to 4 feet.....	Shrine		\$ 35.00
2 to 3 feet.....	Simple		25.00
PRUNUS triloba plena, Doubleflowering Plum.			
2 to 3 feet.....	Sing		25.00
18 to 24 inches.....	Sink		20.00
RHAMNUS frangula, Glossy Buckthorn.			
4 to 5 feet.....	Sit	2.00	
3 to 4 feet.....	Skate	1.50	
2 to 3 feet.....	Skirt	1.00	
RHUS aromatica (canadensis), Fragrant Sumac.			
2 to 3 feet.....	Slat	3.50	
18 to 24 inches.....	Sled	2.50	
RHUS cotonoides, American Smoketree.			
4 to 5 feet, single stem.....	Sleep	7.50	
3 to 4 feet, single stem.....	Slick	6.00	
2 to 3 feet, single stem.....	Slice	5.00	
18 to 24 inches, single stem.....	Slide	4.00	
12 to 18 inches, single stem.....	Slot	3.00	
SAMBUCUS canadensis aurea, Golden Elder.			
3 to 4 feet.....	Slug	2.50	
2 to 3 feet.....	Song	2.00	
18 to 24 inches.....	Sow	1.50	
SPIREA arguta, Garland Spirea.			
2 to 3 feet.....	Soup		17.50
18 to 24 inches.....	Souse		12.50
12 to 18 inches.....	Space		8.00
SPIREA billiardi alba, White Billiard Spirea.			
2 to 3 feet.....	Spangle		15.00
18 to 24 inches.....	Spank		10.00
SPIREA billiardi rosea, Pink Billiard Spirea.			
18 to 24 inches.....	Spar		15.00
12 to 18 inches.....	Spark		10.00



FIELD OF SPIREAS AT CHASE

DECIDUOUS SHRUBS—Continued

	Code	Per 10	Per 100
SPIREA bumalda Anthony Waterer.			
24 to 30 inches.....	Spear		\$ 25.00
18 to 24 inches.....	Speck		20.00
15 to 18 inches.....	Speech		15.00
12 to 15 inches.....	Speed		10.00
8 to 12 inches.....	Spend		8.00
SPIREA douglasi , Douglas Spirea.			
3 to 4 feet.....	Spice	\$ 2.00	
2 to 3 feet.....	Spin		15.00
18 to 24 inches.....	Spire		10.00
SPIREA froebeli , Froebel Spirea.			
24 to 30 inches.....	Spite	1.50	
18 to 24 inches.....	Splint		12.00
12 to 18 inches.....	Spoke		10.00
SPIREA japonica ovalifolia , White Japanese Spirea.			
15 to 18 inches.....	Spot		15.00
12 to 15 inches.....	Spray		10.00
8 to 12 inches.....	Soree		8.00
SPIREA prunifolia flore-pleno , Double Bridalwreath.			
3 to 4 feet.....	Sprint		30.00
2 to 3 feet.....	Squib		20.00
18 to 24 inches.....	Stab		15.00
SPIREA thunbergi , Thunberg Spirea.			
30 to 36 inches.....	Stack	3.00	
24 to 30 inches.....	Stage		20.00
18 to 24 inches.....	Stain		15.00
15 to 18 inches.....	Stamp		12.00
12 to 15 inches.....	Star		8.00

INDIANA, JUNE 6, 1927—"Have overlooked acknowledging the wonderful way in which you transported our recent order. The stock came through in the finest of condition, saying nothing of the packing and boxing expenses you saved us. We appreciate this cooperation immensely."

KENTUCKY, MAY 27, 1927—"We wish to thank you for the nice stock sent us the past season. Everything was up to grade and in fine condition."

MISSOURI, MAY 13, 1927—"This stock opened up in good (two still unopened) order. Men planting for us pronounced it extra good."

MICHIGAN, APRIL 29, 1927—"Wish to say my dealings with you have been very pleasant, and to thank you for the good service. I will place with you very soon a nice order for climbing and bush roses, shrubs, etc."



FIELD OF SHRUBS AT CHASE

DECIDUOUS SHRUBS—Continued

	Code	Per 10	Per 100
SPIREA vanhoutti, Vanhoutte Spirea.			
3 to 4 feet.....	Steal		\$ 16.00
2 to 3 feet.....	Stench		12.00
18 to 24 inches.....	Stencil		7.50
12 to 18 inches, 1 year.....	Step		4.00
SYMPHORICARPOS mollis, Spreading Snowberry.			
2 to 3 feet.....	Stew		15.00
18 to 24 inches.....	Stiff		10.00
12 to 18 inches.....	Still		7.00
SYMPHORICARPOS racemosus, Common Snowberry.			
2 to 3 feet.....	Stilted		15.00
18 to 24 inches.....	Sting		10.00
12 to 18 inches.....	Stir		7.00
SYMPHORICARPOS vulgaris, Coralberry.			
2 to 3 feet.....	Stove		10.00
18 to 24 inches.....	Stork		7.00
12 to 18 inches.....	String		4.00
SYRINGA, Lilac. (Assorted named varieties.)			
3 to 4 feet, 2 year. grafted	Stripe	\$ 6.50	
2 to 3 feet.....	Strive	5.00	
18 to 24 inches.....	Stud	4.00	
alba grandiflora (sgle. white)	Ludwig Spaeth (sgle. dark purple)		
Charles X (sgle. reddish purple)	Mme. Lemoine (dble. white)		
Claude Bernard (semi-dble. bright purple)	Marie LeGraye (sgle. white)		
Doyen Keteleer (dble. bluish lilac)	Marc Micheli (dble. bluish violet)		
Jacques Callot (dble. reddish violet)	Michel Buchner (dble. pale lilac)		

NOTE: Our Grafted Lilac are almost all on their own roots. Occasionally a small portion of the under stock remains after the first year, usually disappearing entirely the second season.

OHIO, APRIL 5, 1927—"Received the 100 Biota in good condition. Thanks."

IOWA, APRIL 13, 1927—"Permit us at this time to thank you for the very nice stock that you sent us this past season. We have appreciated the same very much. Also the very courteous treatment always accorded our company by yours."

TEXAS, APRIL 8, 1927—"Wish to thank you for the prompt service rendered this past season, and assure you we will gladly give you our business another season."



WEIGELA AUGUST 1"—two months to grow

DECIDUOUS SHRUBS—Continued

	Code	Per 10	Per 100
SYRINGA, Lilac. (Assorted named varieties.)			
18 to 24 inches, 1 year, budded	Student	\$ 3.00	
15 to 18 inches	Study	2.50	
12 to 15 inches	Stuff	2.00	
Berryer (semi-dble. purple)	Marechal Lannes (semi-dble. bluish violet)		
Charles X (sgle. reddish purple)	Marie LeGraye (sgle. white)		
Charles Joly (dble. purplish red)	Michel Buchner (dble. pale lilac)		
Claude Bernard (semi-dble. bright purple)	Mirabeau (sgle. purple)		
Emile Gentil (dble. blue)	Montaigne (dble. pinkish purple)		
Hugo Koster (sgle. reddish purple)	Pascal (sgle. lilac)		
Jean Mace (dble. bluish purple)	President Fallieres (dble. rosy purple)		
Lamartine (sgle. rosy purple)	Vauban (dble. pinkish purple)		
Mme. Casimir Perrier (dble. white)	Vestale (sgle. white)		
Mme. Lemoine (dble. white)			
TAMARIX africana, African Tamarix.			
3 to 4 feet	Stun	2.00	
2 to 3 feet	Stupid	1.50	
VIBURNUM carlesi, Fragrant Viburnum.			
18 to 24 inches	Style	17.50	
15 to 18 inches	Subdue	12.50	
12 to 15 inches	Sublime	10.00	
WEIGELA, Assorted.			
2 to 3 feet	Submit	\$ 20.00	
18 to 24 inches	Subside	15.00	
12 to 18 inches	Subsist	10.00	
amabilis (rose)	Vanhoutte (pink)		
steltzneri (pink)	Variegated Leaf (Panaches)		

NOTE: French Lilacs are growing in favor all the time. You can get a good start at little cost by buying our one year budded plants.

ARKANSAS, MARCH 10, 1927—"Plants to hand O. K.—the finest we ever had shipped us since we have been in the business."

MINNESOTA, MARCH 1, 1927—"The boys unpacked the stock and it came out in splendid condition, nothing wrong with it in any way. The boys called the writer's attention to the *Hydrangea arborescens* and they look especially nice. I didn't see the other stock, but presume it is of the same class—"Chase quality." Congratulations."

PENNSYLVANIA, FEB. 24, 1927—"Car of stock arrived safely and unloaded and checked up, and we want to say what a remarkably fine lot of stock you sent us in this car. It is fully up to grade and especially nice stock."



ONE OF OUR BLOCKS OF PFITZER'S

CONIFERS

Our Conifers are sheared and root pruned yearly. They are dug and graded right, and will give entire satisfaction to the most discriminating buyer.

Prices include balling and burlapping, but many of the smaller sizes of the more hardy varieties may be safely handled with roots puddled in stiff mud. If wanted with roots puddled, you may deduct from the printed prices as follows:

Plants under 2 feet.....	10c
2 to 3 feet.....	15c
3 to 4 feet.....	20c
4 to 5 feet.....	35c

BIOTA—See Thuja.

	Code	Per 10
CEDRUS atlantica, Atlas Cedar.		
3 to 4 feet.....	Eager	\$ 40.00
30 to 36 inches.....	Eagle	30.00
CEDRUS deodara, Deodar.		
4 to 5 feet.....	Ear	50.00
3 to 4 feet.....	Earl	40.00
30 to 36 inches.....	Earth	30.00
24 to 30 inches.....	Ease	20.00
CHAMAECYPARIS lawsoniana alumi, Scarab Cypress.		
24 to 30 inches.....	East	22.50
18 to 24 inches.....	Easy	17.50
15 to 18 inches.....	Eat	15.00
CRYPTOMERIA japonica, Common Cryptomeria.		
3 to 4 feet.....	Ebb	22.50
2 to 3 feet.....	Ebony	17.50
CUNNINGHAMIA lanceolata, Chinese Fir.		
4 to 5 feet.....	Eclat	35.00
3 to 4 feet.....	Edge	25.00
30 to 36 inches.....	Edict	20.00
CUPRESSUS arizonica, Arizona Cypress.		
3 to 4 feet.....	Edify	30.00
30 to 36 inches.....	Edit	25.00
24 to 30 inches.....	Editor	20.00
CUPRESSUS sempervirens fastigiata, Italian Cypress.		
4 to 5 feet.....	Educate	35.00
3 to 4 feet.....	Educe	25.00
30 to 36 inches.....	Eel	20.00
JUNIPERUS chinensis pfitzeriana, Pfitzer Juniper.		
24 to 30 inches.....	Effect	27.50
18 to 24 inches.....	Effigy	22.50
15 to 18 inches.....	Effort	15.00
JUNIPERUS communis, Common or English Juniper.		
4 to 5 feet.....	Egad	27.50
3 to 4 feet.....	Egg	20.00
30 to 36 inches.....	Eject	15.00
24 to 30 inches.....	Elude	10.00
18 to 24 inches.....	Embed	7.50

NOTE: Our Cedrus deodara were sheared in the early spring and are shapely and well filled.



BERCKMAN'S GOLDEN ARBORVITAE
(*Thuja orientalis aurea nana*)

C O N I F E R S—Continued

	Code	Per 10
JUNIPERUS communis hibernica, Irish Juniper.		
18 to 24 inches.....	Emit	\$ 7.50
12 to 18 inches.....	Enlist	5.00
JUNIPERUS excelsa stricta, Spiny Greek Juniper.		
18 to 24 inches.....	Enroll	20.00
15 to 18 inches.....	Ensue	15.00
12 to 15 inches.....	Enter	10.00
JUNIPERUS prostrata, Prostrate Juniper.		
24 to 30 inches.....	Entice	22.50
18 to 24 inches.....	Entry	17.50
15 to 18 inches.....	Envy	12.50
JUNIPERUS sabina, Savin Juniper.		
18 to 24 inches.....	Epic	22.50
15 to 18 inches.....	Equal	15.00
12 to 15 inches.....	Equip	10.00
JUNIPERUS sabina horizontalis, Creeping Juniper.		
24 to 30 inches.....	Equity	22.50
18 to 24 inches.....	Era	17.50
15 to 18 inches.....	Erase	12.50
12 to 15 inches.....	Erode	10.00
JUNIPERUS sabina tamariscifolia, Tamarix Savin.		
24 to 30 inches.....	Escort	27.50
18 to 24 inches.....	Estate	22.50
15 to 18 inches.....	Etch	15.00
RETINOSPORA plumosa, Plume Retinospora.		
24 to 30 inches.....	Ether	17.50
18 to 24 inches.....	Evade	15.00
15 to 18 inches.....	Excel	12.50
12 to 15 inches.....	Exert	10.00
RETINOSPORA plumosa aurea, Goldenplume Retinospora.		
18 to 24 inches.....	Exit	15.00
15 to 18 inches.....	Extend	12.50
12 to 15 inches.....	Extol	10.00
RETINOSPORA squarrosa sieboldi, Siebold Retinospora.		
15 to 18 inches.....	Extract	15.00
12 to 15 inches.....	Exude	12.50
THUJA occidentalis, globosa, Globe Arborvitae.		
12 to 15 inches.....	Exult	10.00

CONNECTICUT, MAY 12, 1927—"We don't see how anyone could give a more satisfactory deal all the way through than you do in your transactions with us."



FIELD OF CEDRUS DEODARA
(A poor picture of beautiful plants)

C O N I F E R S—Continued

	Code	Per 10
THUJA orientalis, Chinese Arborvitae.		
3 to 4 feet.....	Fact	\$ 15.00
2 to 3 feet.....	Fad	10.00
18 to 24 inches.....	Fair	7.50
THUJA or. aurea conspicua, Goldspire Arborvitae.		
4 to 5 feet.....	Falter	40.00
3 to 4 feet.....	Fame	35.00
30 to 36 inches.....	Farm	30.00
24 to 30 inches.....	Fat	25.00
THUJA or. aurea gracilis, Diana Arborvitae.		
18 to 24 inches.....	Feast	20.00
15 to 18 inches.....	Feat	17.50
12 to 15 inches.....	Feeble	15.00
THUJA or. aurea nana, Berckman Golden Arborvitae.		
30 to 36 inches.....	Feed	32.50
24 to 30 inches.....	Feel	25.00
18 to 24 inches.....	Feline	20.00
15 to 18 inches.....	Fell	12.50
12 to 15 inches.....	Fence	10.00
THUJA or. aurea pyramidalis, Pyramidal Golden Arborvitae.		
24 to 30 inches.....	Fend	22.50
18 to 24 inches.....	Ferment	17.50
THUJA or. compacta, Compact Arborvitae.		
30 to 36 inches.....	Fern	27.50
24 to 30 inches.....	Ferry	22.50
18 to 24 inches.....	Fetch	17.50

NOTE: Berckman's Golden Arborvitae is one of our specialties. We do not know of any better plants in this country than ours. Can supply all sizes listed in quantity.

SOUTH CAROLINA, FEB. 12, 1927—"We wish to acknowledge the bill of plants from you. They came in excellent condition and we were more than pleased with the packing and the grade of plants. Our only regret is that the bill wasn't ten times as large. As we grow, however, we will be able to order more. We appreciate the attention you gave our 'small' order, which must have seemed very small indeed."

MISSISSIPPI, FEB. 15, 1927—"We are in receipt of the Anthony Waterer shipment, and it is very satisfactory. Please accept our thanks for sending such nice stock."



ANOTHER FIELD OF CONIFERS AT CHASE

C O N I F E R S—Continued

	Code	Per 10
THUJA or. elegantissima, Yellow Column Arborvitae.		
3 to 4 feet.....	Fetter	\$ 32.50
30 to 36 inches.....	Fever	27.50
24 to 30 inches.....	Fickle	22.50
18 to 24 inches.....	Fiddle	17.50
THUJA or. pyramidalis, Baker's Arborvitae.		
30 to 36 inches.....	Field	25.00
24 to 30 inches.....	Fife	20.00
THUJA orientalis, Rosedale Hybrid.		
24 to 30 inches.....	Fight	17.50
18 to 24 inches.....	Fill	15.00
15 to 18 inches.....	Final	12.50
TSUGA canadensis, Canadian Hemlock.		
24 to 30 inches.....	Finance	22.50
18 to 24 inches.....	Fire	17.50
15 to 18 inches.....	Firm	15.00

NOTE: All our Conifers were root pruned last spring, or before, sheared and spaced so that now two plants touch in the nursery row. Our soil is a wonderful soil for balling.

GEORGIA, FEB. 4, 1927—"The *Nandina domestica* received. They are fine plants and in good condition."

NEW YORK, FEB. 4, 1927—"Last car unloaded and put away O. K. Those *Vanhoutte* are nice plants and should please any one for the grade desired."

TEXAS, JANUARY 28, 1927—"The *Spireas* are very fine and I shall want more soon."

GEORGIA, JANUARY 12, 1927—"Thanks for the fine shipment of roses received today."

NORTH CAROLINA, JANUARY 11, 1927—"I thank you for your shipment of December. It arrived in excellent condition, and the plants are fine."



ABELIA GRANDIFLORA COMING TWO YEARS

EVERGREEN SHRUBS

Broadleaved Evergreens—Prices quoted are for plants with puddled roots, except as noted. Where we specify "B. & B.," in our judgment plants should be handled with a ball and are priced balled. If you prefer to handle such plants with roots puddled, you may deduct from list price as per schedule below. If you want plants dug with a ball that are not listed "B. & B.," there will be an additional charge as follows:

Plants under 2 feet.....	10c
2 to 3 feet.....	15c
3 to 4 feet.....	20c
4 to 5 feet.....	35c
5 to 6 feet.....	50c

In ordering please say if wanted "puddled" or "B. & B."

	Code	Per 10	Per 100
ABELIA grandiflora, Glossy Arbutus.			
3 year, 4 to 5 feet, B. & B.....	Habit		\$ 125.00
3 year, 3 to 4 feet, B. & B.....	Hack		75.00
2 year, 2 to 3 feet.....	Hackle		35.00
2 year, 18 to 24 inches.....	Hag		25.00
2 year, 15 to 18 inches.....	Hail		15.00
1 year, 12 to 15 inches.....	Hallow		10.00
BUXUS sempervirens arborescens, Tree Box.			
15 to 18 inches.....	Halt	\$ 4.50	
12 to 15 inches.....	Hamlet	3.50	
BUXUS sempervirens suffruticosa, Dwarf Box.			
6 to 8 inches.....	Hammer		15.00
4 to 6 inches.....	Hamper		10.00
3 to 4 inches.....	Hang		6.00

NOTE: Buyers interested in specimen Abelia B. & B. for immediate effect should write us for special prices on quantity orders. We can load several cars of 4-5' and 3-4' beautiful plants.

IOWA, DEC. 9, 1926—"We wish to thank you for your favor of the 4th, giving full advice regarding the loading of the car of stock for the two firms here. This information enabled us to unload and get everything checked out without any difficulty. You sent us a nice lot of stock and everything checks out all satisfactory, with full count and a few extra plants. It is a pleasure to get in a lot of stock such as yours that is tied and graded so it can be passed right along without regrading.



BLOCK OF VERY FINE MAGNOLIA GRANDIFLORA

EVERGREEN SHRUBS—Continued

	Code	Per 10	Per 100
EUONYMUS bungeanus, Winterberry Euonymus.			
2 to 3 feet.....	Happy		\$ 50.00
18 to 24 inches.....	Harbor		30.00
EUONYMUS radicans carrierei, Glossy Wintercreeper.			
24 to 30 inches.....	Harsh	\$ 4.00	
18 to 24 inches.....	Hasp	3.00	
12 to 18 inches.....	Hasten	2.00	
GARDENIA florida, Cape-Jasmine.			
24 to 30 inches, B. & B.....	Hat	7.50	
18 to 24 inches, B. & B.....	Hazard		50.00
15 to 18 inches, B. & B.....	Haze		40.00
LAUROCERASUS caroliniana, Cherry-Laurel.			
6 to 8 feet, B. & B.....	Head	60.00	
5 to 6 feet, B. & B.....	Heal	45.00	
4 to 5 feet, B. & B.....	Heat	35.00	
3 to 4 feet, B. & B.....	Heed	20.00	
LIGUSTRUM japonicum, Japanese Privet.			
4 to 5 feet, B. & B.....	Herd	7.50	
3 to 4 feet, B. & B.....	Hero		50.00
2 to 3 feet.....	Hill		25.00
LIGUSTRUM lucidum, Glossy Privet.			
24 to 30 inches, B. & B.....	Hilt	10.00	
18 to 24 inches, B. & B.....	Hint		75.00
12 to 18 inches.....	Hire		40.00
MAGNOLIA glauca, Sweetbay.			
3 to 4 feet, B. & B.....	Hiss	22.50	
2 to 3 feet, B. & B.....	History	17.50	
MAGNOLIA grandiflora, Southern Magnolia.			
5 to 6 feet, B. & B.....	Hitch	50.00	
4 to 5 feet, B. & B.....	Hither	40.00	
3 to 4 feet, B. & B.....	Hive	30.00	
2 to 3 feet.....	Hoarse	10.00	
18 to 24 inches.....	Hoax	7.50	
MAHONIA aquifolium, Oregon Holly-Grape.			
2 to 3 feet, B. & B.....	Hobby	15.00	
18 to 24 inches, B. & B.....	Hock	10.00	
12 to 18 inches, B. & B.....	Hoist	6.00	
PHOTINIA serrulata, Low Photinia.			
18 to 24 inches, B. & B.....	Holiday	15.00	
15 to 18 inches, B. & B.....	Holster	10.00	
12 to 15 inches, B. & B.....	Home	7.50	
PYRACANTHA coccinea lalandi, Laland Firethorn.			
2 to 3 feet, B. & B.....	Honey	12.50	
18 to 24 inches, B. & B.....	Hook	7.50	
12 to 18 inches, B. & B.....	Hopeful	5.00	



FIELD OF TWO YEAR GRAFTED WISTERIA
(Propagated from blooming wood)

VINES

	Code	Per 10	Per 100
AMPELOPSIS quinquefolia, Virginia Creeper.			
2 year, No. 1.....	Vacant		\$ 10.00
2 year, Medium.....	Vacate		7.50
AMPELOPSIS quinquefolia engelmanni, Engelman's Creeper.			
2 year, No. 1.....	Vague		12.50
2 year, Medium.....	Vain		8.00
AMPELOPSIS tricuspidata, Japanese or Boston Ivy.			
2 year, No. 1.....	Vale		27.50
CLEMATIS, Large Flowering. (Assorted.)			
2 year, No. 1.....	Valise		40.00
2 year, Medium.....	Valor		25.00
Henryi (white)	Jackmani (purple)	Mad. Andre (red)	
CLEMATIS paniculata, Sweet Autumn C.			
2 year, No. 1.....	Valid		20.00
2 year, Medium.....	Valet		15.00
HEDERA helix, English Ivy.			
2 year, No. 1.....	Valve	\$ 2.50	
LONICERA halliana, Hall's Japan Honeysuckle.			
2 year, No. 1.....	Vamp		15.00
2 year, Medium.....	Van		10.00
LONICERA punicea, Scarlet Trumpet Honeysuckle.			
2 year, No. 1.....	Vanish		15.00
2 year, Medium.....	Vanity		10.00
WISTERIA sinensis, Seedlings.			
2 year, No. 1.....	Veal		15.00
2 year, Medium.....	Veneer		10.00
WISTERIA sinensis alba, White Chinese Wisteria.			
1 year, No. 1, Grafts and Layers.....	Vapid		40.00
1 year, Medium.....	Varlet		30.00
WISTERIA sinensis purpurea, Purple Chinese Wisteria.			
1 year, No. 1, Grafts and Layers.....	Vase		35.00
1 year, Medium.....	Vat		25.00

NOTE: The Wisterias listed as grafts and layers are propagated from blooming wood.

NOTE: If you have had complaint from your customers because their Wisterias did not bloom, switch to our Grafted plants, every one of which bloom. Seedlings are often sterile.

ALABAMA, DEC. 7, 1926—"You will find inclosed check to balance my account. The plants were all very nice. Thank you very much."

GEORGIA, DEC. 6, 1926—"The car of Abelia and miscellaneous Deciduous Shrubs arrived in good order and we are very well pleased with the plants."



BLOCK OF FRENCH LILACS ON OWN ROOTS

PRIVET

We grade California and Amoor River Privet "Heavy" and "Light" according to the number of canes. The 18 to 24 inch and all up "heavy" grades carry four or more strong canes from the ground. The "light" grades in these sizes carry two and three strong canes.

The 12 to 18 inch "heavy" grade carries three canes or more and the 12 to 18 inch "light" only two canes. All single stems are put in the transplanting grade.

	Code	Per 100	Per 1000
AMOO RIVER NORTH.			
4 to 5 feet, heavy (6 branches and up).....	Poach	\$ 15.00	
4 to 5 feet, light.....	Pocket	10.00	
3 to 4 feet, heavy.....	Poem		\$ 90.00
3 to 4 feet, light.....	Point		70.00
2 to 3 feet, heavy.....	Poise		70.00
2 to 3 feet, light.....	Poke		60.00
18 to 24 inches, heavy.....	Poker		60.00
18 to 24 inches, light.....	Polar		45.00
12 to 18 inches, heavy.....	Poll		45.00
12 to 18 inches, light.....	Polo		32.50
6 inches and up, transplanting.....	Pond		20.00
AMOO RIVER SOUTH.			
2 to 3 feet, well branched.....	Pony		50.00
18 to 24 inches, well branched.....	Ponder		35.00
12 to 18 inches, well branched.....	Pone		25.00

NOTE: About December 1st we will have an interesting list of transplanting Stock. Should you not receive a copy, please ask for it.

MISSISSIPPI, DEC. 3, 1926—"Accept my thanks for the shipment of Abelia. The plants are the finest ever sent me."

VIRGINIA, DEC. 3, 1926—"I liked the way you packed the Abelia you sent me this fall, inclosed in bale of burlap, etc. Want spring stock treated same way; at least the Abelia, puddled and packed as before."

NORTH CAROLINA, NOV. 6, 1926—"Your seven boxes of plants reached me in fine shape and as soon as could have been expected considering time shipped. Your sizes, grading, etc., pleased me very much as did the general quality of the plants. Everything checks up nicely. Thank you for the good service."

TENNESSEE, DEC. 2, 1926—"Everything opened all O. K. I hope to patronize you in the future."



FIELD OF PRIVET, AMOOR RIVER NORTH
(Showing growth to August 15'')

	Code	Per 100	Per 1000
CALIFORNIA PRIVET.			
3 to 4 feet, heavy.....	Pork		\$ 45.00
3 to 4 feet, light.....	Portal		30.00
2 to 3 feet, heavy.....	Pose		30.00
2 to 3 feet, light.....	Post		22.50
18 to 24 inches, heavy.....	Praise		22.50
18 to 24 inches, light.....	Prance		20.00
12 to 18 inches, heavy.....	Prank		20.00
12 to 18 inches, light.....	Prate		15.00
6 inches and up, transplanting.....	Pray		9.00
LODENSE PRIVET.			
12 to 15 inches, well branched.....	Preface		75.00
8 to 12 inches, well branched.....	Prig		50.00



ANOTHER PRIVET BLOCK AT CHASE
(Showing growth to July 20'')



IN THE BUDDED ROSES AT CHASE

ROSES

Climbing Roses

(2 year—Own Roots, except as noted)

The No. 1 grade carries three canes at least and 30 to 36 inches of wood. The Medium grade carries two strong canes at least and about 18 inches of wood.

	No. 1 Per 100	Medium Per 100
Alida Lovett, Pink.....	\$28.00	\$18.00
American Pillar, Pink.....	18.00	10.00
Aviateur Bleriot, Yellow.....	28.00	18.00
Christine Wright, Pink.....	28.00	18.00
Climbing American Beauty, Red.....	35.00	25.00
Climbing Baby Rambler, Red.....	18.00	10.00
Climbing Lady Ashton, Pink.....	35.00	25.00
Climbing Souv. de la Malmaison, Flesh.....	30.00	20.00
Crimson Rambler.....	22.00	15.00
Dr. Van Fleet, Pink.....	22.00	15.00
Dorothy Perkins, Pink.....	18.00	10.00
Emily Gray, Yellow (Buds).....	35.00	25.00
Empress of China, Pink.....	18.00	10.00
Ernst Grandpierre, White.....	23.00	18.00
Eugene Jacquet, Red.....	28.00	18.00
Excelsa, Red.....	18.00	10.00
Flower of Fairfield, Red (Everblooming Crimson R.).....	22.00	15.00
Fraulein Octavia Hesse, Pink.....	28.00	18.00
Gardenia, Yellow.....	28.00	18.00
Goldfinch, Yellow.....	28.00	18.00

ARKANSAS, NOV. 20, 1926—"Our order came in and we finished setting it out this morning. I have not yet made up my mind whether or not you baited me with these fine plants. If you did you surely got your hook hung, for I am coming back. I have never received finer plants and they came through in good shape. Thank you."

TENNESSEE, NOV. 22, 1926—"I am inclosing check for the amount due for the Shrubs. I was delighted with them all, and that ordered sunshine you put on them certainly did make them grow. They were a good many inches larger than I expected. Please accept my many, many thanks for your kindness."

ALABAMA, NOV. 20, 1926—"Check inclosed. Thanks for fine stock sent me. My customer is well pleased."

OHIO, NOV. 10, 1926—"Received the Trees and Shrubs in good shape today, and am very well pleased with them."



YOUNG STOCK IN BEDS AT CHASE

R O S E S—Continued

	No. 1 Per 100	Medium Per 100
Graf Zeppelin, Pink.....	\$18.00	\$10.00
Hiawatha, Red.....	18.00	10.00
Lady Gay, Pink.....	18.00	10.00
Mary Lovett, White.....	28.00	18.00
Mary Wallace, Pink.....	30.00	20.00
Paul's Scarlet Climber.....	35.00	25.00
Roserie, Pink.....	22.00	15.00
Seven Sisters, Pink.....	18.00	10.00
Silver Moon, Yellow.....	22.00	15.00
Tausendschon, Pink.....	22.00	15.00
Veilchenblau, Blue Rambler.....	22.00	15.00
Wichuriana, White.....	22.00	15.00
White Dorothy.....	18.00	10.00
White Rambler.....	18.00	10.00

Miscellaneous Bush Roses

(2 year—Own Root)

Aennchen Muller, Pink Baby.....	\$30.00	\$20.00
Belle Poitevine, Pink Rugosa.....	25.00	15.00
Blanche Double de Coubert, White Rugosa.....	30.00	20.00
Clotilde Soupert, White Polyantha.....	30.00	20.00
F. J. Grootendorst, Pink Rugosa.....	30.00	20.00
Hansa, Red Rugosa.....	25.00	15.00
Henry Martin, Red Moss.....	30.00	20.00
Katharina Zeimet, White Polyantha.....	30.00	20.00
Mme. Norbert Levavasseur, Crimson Polyantha.....	30.00	20.00
Mme. Plantier, Hybrid Bengal White.....	22.00	15.00
Mme. Alfred Carrier, Pink Noisette.....	30.00	20.00
Mousseline, White Moss.....	30.00	20.00
New Century, Pink Rugosa.....	25.00	15.00
Rosa rugosa rubra.....	19.00	12.50
Sir Thomas Lipton.....	25.00	15.00



OUR OFFICE AT CHASE

ROSES—Continued

Budded Roses

	No. 1 Per 100	Medium Per 100
American Beauty, Red H. P.....	\$30.00	\$20.00
Blumenschmidt, Yellow H. T.....	35.00	25.00
Climbing Sunburst, Yellow H. T.....	50.00	35.00
Conrad F. Meyer, Pink Rugosa.....	30.00	20.00
Frau Karl Druschki, White H. P.....	30.00	20.00
General Jacqueminot, Crimson H. P.....	30.00	20.00
J. B. Clarke, Crimson H. P.....	30.00	20.00
Magna Charta, Pink H. P.....	30.00	20.00
Maman Cochet, Pink H. T.....	35.00	25.00
Marshall P. Wilder, Crimson H. P.....	30.00	20.00
Marechal Niel, Yellow Climbing T.....	50.00	35.00
Mlle. Franziska Kruger, Yellow T.....	35.00	25.00
Mme. Jenny Gillemot, Yellow H. T.....	35.00	25.00
Mrs. B. R. Cant, Red H. T.....	35.00	25.00
Paul Neyron, Pink H. P.....	30.00	20.00
Prince Camille de Rohan, Red H. P.....	30.00	20.00
Radiance, Pink H. T.....	35.00	25.00
Red Letter Day, Red H. T.....	35.00	25.00
Red Radiance, Red H. T.....	35.00	25.00
Ulrich Brunner, Red H. P.....	30.00	20.00
Wellesley, Pink H. T.....	35.00	25.00
William R. Smith, Flesh H. T.....	35.00	25.00

GEORGIA, NOV. 10, 1926—"The Redflowering Dogwood that we bought from you have arrived in good shape. We wish to say that these plants, while small, are very nice and we are very much pleased with them. We thank you for sending us such nice plants."

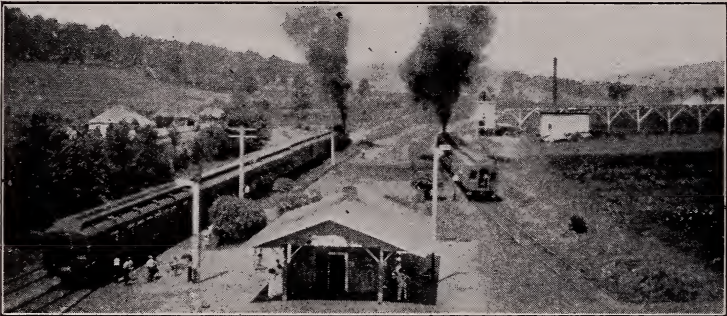
NORTH CAROLINA, NOV. 8, 1926—"The shipment of shrubbery arrived Friday and was as fine a lot of shrubbery as I ever saw, and all plants in good condition. Please accept my thanks for the grade of plants and the way they were packed."

NORTH CAROLINA, DEC. 4, 1926—"Your good plants and courteous treatment are appreciated."

NORTH CAROLINA, OCT. 29, 1926—"I am sending you one box of Dense Golden Arborvitae. I think this is the best Dwarf Arborvitae I know of, and I am not charging for them. I am trying to show you how much I appreciate the quality trees and shrubs you have shipped me each year for 8 or 9 years. I wish you much success."

DEPARTMENT OF NURSERY SUPPLIES

This Department did not "just happen," but has grown along with our nursery business over a period of more than thirty years. It started away back in the '90s, when at times we had great difficulty in securing needed supplies in a hurry and of the right quality. We finally began to anticipate our needs, to buy in sufficient quantity to secure best prices, and so were in position to help out our fellow nurserymen when they ran short and were in a rush. Now, for many years we have maintained a stock of supplies for the Nurseryman, Orchardist, Florist, Gardener and Landscape Planter. Many of these items are used in the Agricultural Schools and by County Agents in demonstrating their work. We stock only such items as, after thorough test in our own nursery work, are found to be of the right quality. There are many items in the list that are often hard to locate. Each item is priced reasonably. We always try to carry a complete stock and to ship by next train after receipt of order, except printed matter which usually requires three to five days' time.



UNION STATION AT CHASE
Between the Southern and N., C. & St. L. Rys.

Chase is served by six trains each day on two railroads, both Express Companies, both Telegraph Companies and is a Money Order Post Office.

QUICK ACTION ON RUSH ORDERS

TEXAS—"I have been a user of your French Shears, Grafting and Budding Knives, and other supplies for about six years, and they have all proved first-class."

GEORGIA—"Please send us four of your Box Maker's Hatchets. We have been using these for several years, and find them very satisfactory."

ARKANSAS—"I have one of your Stationary Budders that I have been using for five seasons, having budded close to 400,000 trees with it, and expect to use it one or two more seasons."

SUPPLIES

PRICES—All prices on Supplies are subject to market changes.

TERMS ON SUPPLIES:

All prices are net, subject to market changes, and are for CASH WITH ORDER except to parties with an established rating. We have to buy far ahead, lock up our money for months and, as the margin of profit is very small, we greatly appreciate prompt payment of all supply invoices.

Note: Orders for half-dozen will be supplied at the dozen rate.

KNIVES

Some of these knives are especially made for us by one of the great cutlery makers who has a reputation for quality. All knives offered are dependable brands, selected after testing out in our own nursery work.



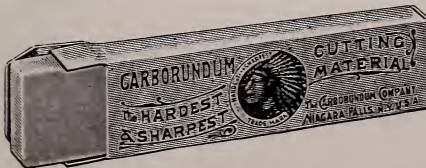
HEAVY IMPORTED BUDDING KNIFE WITH IVORY TIP ($\frac{3}{4}$ SIZE)

This is a REAL Budding Knife. Well made, heavy brass lining; blade of highest quality steel; ivory tip. Price each, postpaid, \$1.65; per dozen, \$18.00, postage extra.



STATIONARY HANDLE BUDDING KNIFE ($\frac{3}{4}$ SIZE)

Note shape, size and "hang" of blade. Blade does not fold and so is not as convenient for the pocket, but it is a mighty good budding knife at a low price. Each, postpaid, 50c; per dozen, \$5.00, postage extra.



WHETSTONE

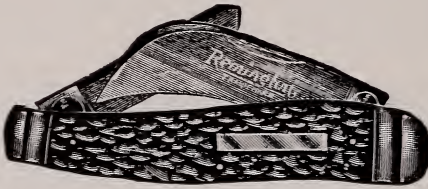
The best Budders and Grafters Whetstone. Pocket size, Carborundum. Each, postpaid, 20c; per dozen, \$2.00, postage extra.

We have added two good combination (double-bladed) Nursery Knives to our list. Both are made by Remington of the highest grade metal. We have added these only after a thorough tryout in our own work. They are good.



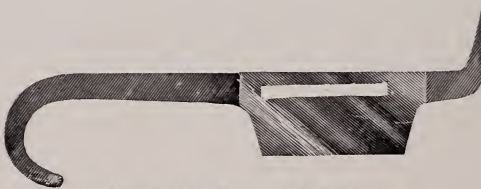
BUDDER AND GRAFTER COMBINATION

Two Blades, 1 Budding and 1 Grafting. Lined with brass; is strong and well made. Cannot be beat for a high-grade pocket knife. Price each, \$1.50, postpaid. Price per dozen, \$16.50, postage extra.



PRUNER AND BUDDER COMBINATION

Stag Handle, Two Blades, 1 Pruning and 1 Budding. First quality materials used throughout. A compact tool for all summer work on the small nursery. Price each, \$1.50, postpaid. Price per dozen, \$16.50, postage extra.



GRAFTING CHISEL

For top grafting large limbs. All metal, 9 inches long, cutting edge $2\frac{3}{4}$ inches. Strong wedge on end. Price each, postpaid, \$1.35.

LOUISIANA—"The Jumbo Grafting Knife is the kind of tool we have been looking for for pecan work. We are sure that it will sell on sight to any one who grafts pecans; have shown it to several, all wanted to buy it."

OHIO—"Enclosed find check for two pair French Pruning Shears. I have used these shears for my personal work for many years and I must have them. The last two pair are crippled—but they have made millions of cuts."

RHODE ISLAND—"Please send 12 Pruning Shears, French, Volute Spring, 8 inches—the same as last year."



C. A. G. Pruner

C.A.G. PRUNER

Stationary handle; full length 8 inches; length of blade 3¼ inches; well balanced "hook" and easy on the operator. Handle of hardwood fastened with three rivets set diagonally. After testing out this knife in our own work we offer it to the trade as the best Pruning Knife of reasonable cost that we can find. Price 85c each, postpaid; \$8.50 per dozen, postage extra.

STATIONARY GRAFTER

(Blade does not fold)
A bully good "stiff" Grafting Knife well made of fine steel. Price each, 50c, postpaid; \$5.00 per dozen, postage extra.



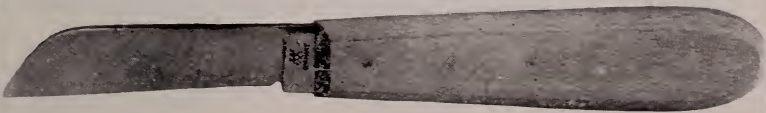
Stationary Grafter (¾ Size)

C.A.G. GRAFTER

It is more knife for grafting and general use for the money than any on the market. Makes a good serviceable pocket knife. Cocoa handle. 65c each, postpaid; \$6.25 per dozen, postage extra.



C. A. G. Grafter (¾ Size)



JUMBO PECAN GRAFTING KNIFE

Extra size and strength for field grafting Pecans or other heavy stocks. Length over all 8 inches; blade 3¼ inches; fastened in solid handle with three strong pins. Best quality cutlery steel. Price, each, postpaid, 90c; per dozen, postage extra, \$9.00.



DOUBLE-BLADED PECAN BUDDER

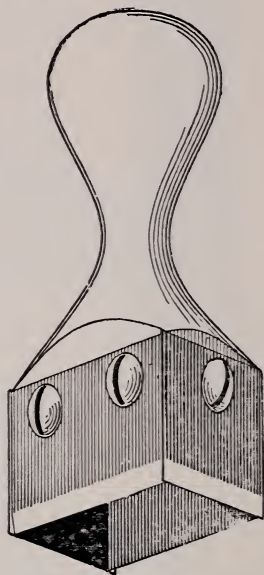
(For Ring Budding)

Two straight-handled, high-grade knives set perfectly true with blades 7-8 inch apart. Fastened with special screw and dowel pins; easily taken apart for sharpening, and just as easily reassembled. Preferred by many Pecan budders over all other makes or styles. Price, postpaid, each, \$1.75.

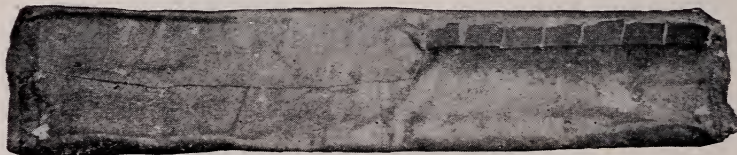
JONES PATCH BUDDER

Designed especially for budding Nut Trees or other subjects which cannot be propagated by ordinary methods. With this Budder, Pecans, Walnuts, Hickories, Chestnuts, Persimmons, etc., may be budded successfully.

Made of aluminum, machined perfectly true and nicely finished. The blades are made from safety razor blade steel, but of heavier stock. With full directions for budding Nut Trees, handling buds, preparing waxed muslin, etc. Price, \$2.00 each, postpaid.



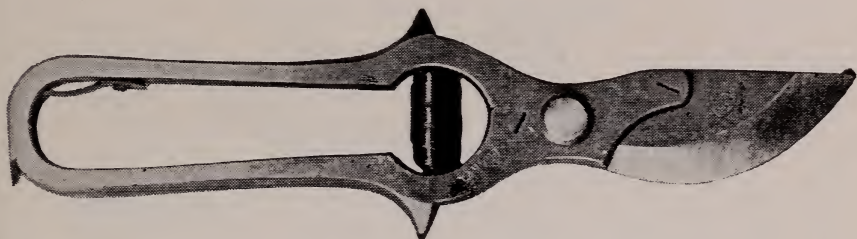
The Jones Patch Budder (Patented)



WAXED MUSLIN

Waxed, ready for use, in connection with above knives, for wrapping buds of nut trees, etc., in strips about 7x36 inches. A strip will wrap about 50 buds on nursery seedlings, less on large stocks or limbs. The cut shows strip notched ready for tearing. Per strip, postpaid, 20c; six strips, postpaid, \$1.00.

MISSISSIPPI—"Please mail us two pairs 6-inch French Shears. No shears like these for light work."



FRENCH PRUNING SHEARS

We have imported and used and sold these French Shears for more than twenty-five years. We have tried out many other makes but, all things considered, we regard them as **THE GREATEST VALUE IN PRUNING SHEARS.** They are beautifully made of high-grade metal, easy to operate, grip just right for continuous work. We import these direct from France in increasing quantity.

The 9-inch is best for "cutting back" and all heavy work. The 8-inch is just right for making hard wood cuttings.

The 6-inch is the prime favorite with the ladies, cutting scions, etc.

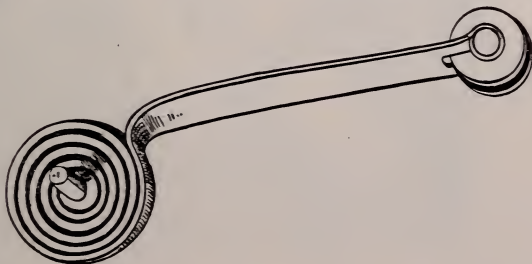
PRICES

9-inch, per pair, postpaid	\$ 2.35
Per dozen (weight 11 lbs.)	25.00
8-inch, per pair, postpaid.....	2.10
Per dozen (weight 7 lbs.)	22.00
6-inch, per pair, postpaid.....	1.85
Per dozen (weight 5½ lbs.)	19.00
(Price per dozen is F. O. B. Chase)	

If you have some used French Shears that need adjusting, new blades, bolts, springs, etc., send them in and our "Steve" will put them in shape (if anyone can) and return them promptly at very reasonable cost. Steve is a wonder.



Extra Springs for French Shears, Volute type. Each, post-paid, 15c.

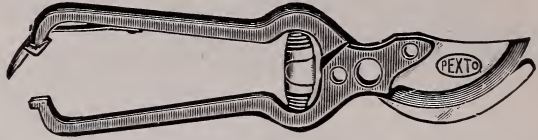


Extra Springs for French Shears, Roller type. Each, post-paid, 20c.

Note: All French Shears are now supplied with Volute Springs, but we carry the old style Roller type spring in stock. In ordering state **SIZE AND TYPE.**

PRUNING SHEARS—Continued

AMERICAN
9-INCH



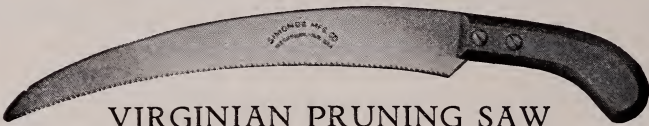
This is a low-priced, well-built, heavy pruning shear of the best value for the price we can find. Have handled these for many years. Where a cheap shear is wanted this is the one. Weight, 14 ounces. Volute steel spring. Price, per pair, postpaid, 90c; per dozen, \$9.00, postage extra.

Note: We can furnish extra springs and extra bolts, each, postpaid, 15c.

VOLUTE SPRING



For American 9-inch Shears. Each, 15c, postpaid.

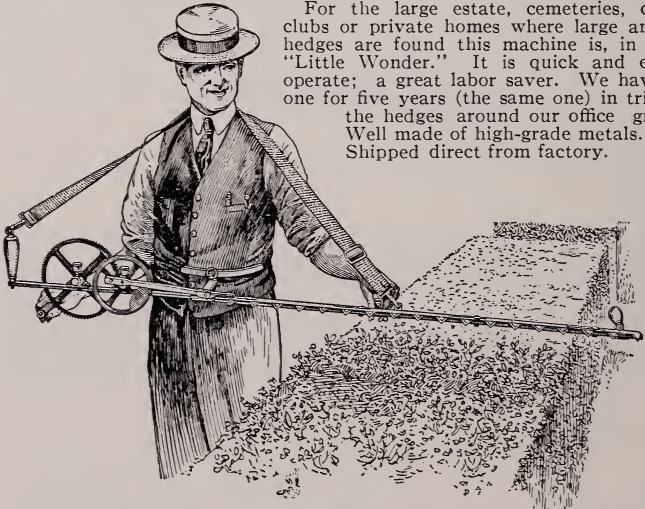


VIRGINIAN PRUNING SAW

PRUNING SAW—"The Virginian," a real Simonds Saw, handle curved exactly to fit the hand; draw cut, with teeth on inside of curve of blade; differs from all other saws in angle of teeth, number to inch, and curve of blade. Cuts small branches without tearing bark, and will cut with ease the larger limbs. Designed by G. C. Starcher, expert Virginia Orchardist. High-grade metal; twenty gauge; handle of hardwood, securely fastened. Set and filed. Price, postpaid, \$1.10 each; per dozen, postage extra, \$10.00.

Orders for half-dozen at the dozen rate.

"LITTLE WONDER" HEDGE TRIMMER



For the large estate, cemeteries, country clubs or private homes where large and long hedges are found this machine is, in fact, a "Little Wonder." It is quick and easy to operate; a great labor saver. We have used one for five years (the same one) in trimming the hedges around our office grounds. Well made of high-grade metals. Shipped direct from factory.

Price, 30-inch blade, \$25.00; 40-inch blade, \$27.50; 60-inch blade, \$35.00.

Prices f. o. b. shipping point in Pennsylvania.

Also electric driven, equipped with portable motor and 1,000 feet of waterproof extension cord. Descriptive circular telling the whole story mailed on request.

PRUNING SHEARS—Continued



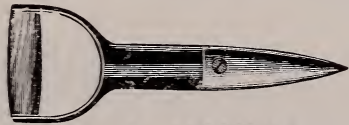
HEDGE SHEARS

Cronk's Improved; riveted through ferrule. Not too heavy, 8-inch blades; notched. Best size for continuous and rapid work. Price, \$2.40, postpaid; at Chase, \$2.25.



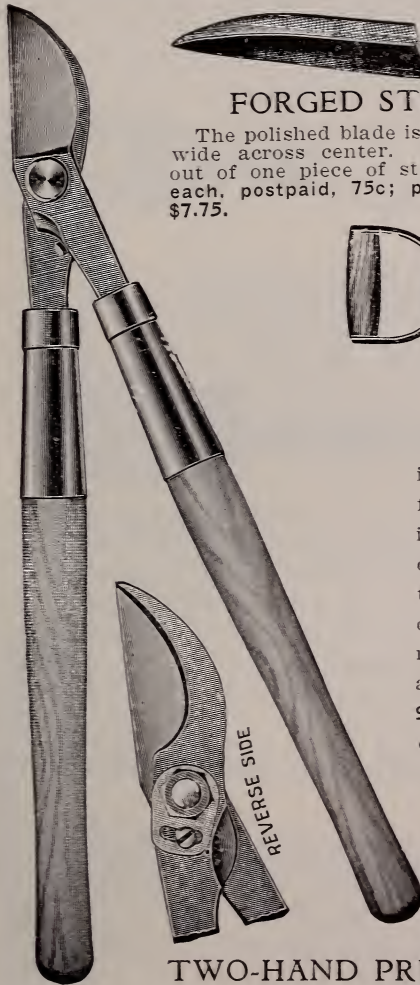
FORGED STEEL TROWEL

The polished blade is 6 inches long by 3 inches wide across center. Blade and shank forged out of one piece of steel. Very strong. Price each, postpaid, 75c; per dozen, postage extra, \$7.75.



D. HANDLE DIBBLE

The polished steel point is 8 inches long tapered from a diameter of 1¼ inches at handle. Handle of wood which gives just the right balance. Easy on the operator and well made of high-grade metal. Price each, postpaid, 90c; per dozen, postage extra, \$9.50.



TWO-HAND PRUNERS

After trying them all we have gone back to this heavy Cronk single-cut as the most satisfactory. Well built by master builders. Length 26 inches, extra long ferrules, patent lock-nut. Weight 3¼ pounds. Price, \$3.20, postpaid; at Chase, \$3.00.

GENUINE OLIVER AMES
9-POUND, D HANDLE NURSERY SPADE
With Tapered Blade



For continuous hard nursery digging we can find none better than this heavy double strapped genuine Oliver Ames Nursery Spade. The straps (both sides) run full length of handle; blade is tapered from 7½ inches at top to 5½ at point. Weight, 9 lbs. Price, each, \$3.50; per dozen, \$39.00.

EXTRA HANDLES

For Above Spade

Riveted and bent to fit. Will save many a good spade now in the discard because of broken handle. Price each, 75c; dozen, \$8.00.



GENUINE OLIVER AMES
7-POUND, DOUBLE-STRAPPED NURSERY SPADE
With Square Blade



Same sturdy construction but lighter, square point instead of tapered and lower in price. Price each, \$2.75; per dozen, \$31.00.

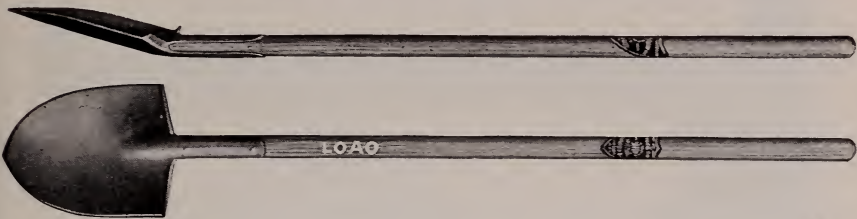
GENUINE OLIVER AMES
9½-POUND, LONG-HANDLED, DOUBLE-STRAPPED,
PECAN SPADE
With Square Blade



For Pecan growers particularly, who need extra length of handle coupled with good weight and great strength. Same spade in every way as the 9-pound Ames D. Handle Nursery Spade except that it has a long, straight handle and a square blade, which works better in sandy or light soils. Weight, 9½ lbs.; handle 4½ feet long. Price, each, \$3.75; per dozen, \$41.50.

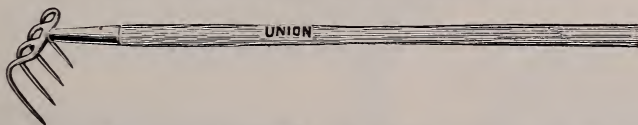
MISSISSIPPI—"We received Pruning Saw which we ordered as a sample, and are asking that you ship us today one dozen of these Pruning Saws. We are going to use them as Xmas gifts."

LADIES' HOME GARDEN "TROWEL-SPADE"



For garden use this handy tool fills the gap between trowel and spade; it weighs only 2 pounds, but is so sturdy and "workable" that the home gardeners, especially the ladies, simply grab it on sight. "The most highly prized tool in my kit," nearly every user says. Handy in transplanting and work around seed beds. Blade is $8\frac{1}{2} \times 7\frac{1}{2}$ inches; handle 33 inches long. Widely advertised in the garden magazines. Price, each, \$1.25; postpaid, \$1.45; per dozen, \$13.00.

THE "SPEEDY" CULTIVATOR



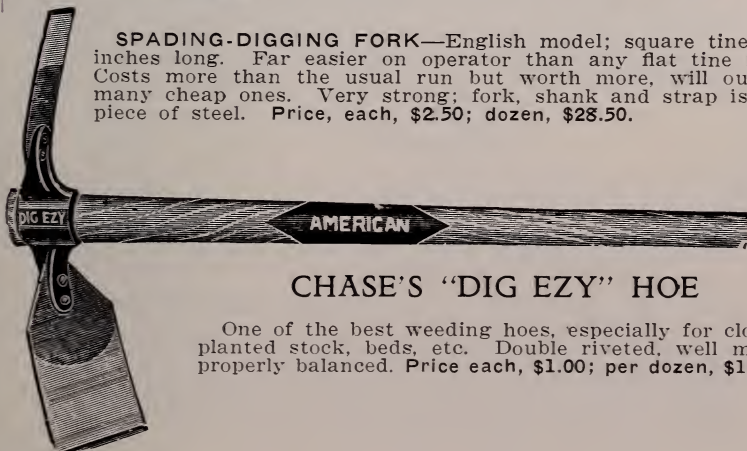
Gets the weeds by a pulling and pushing motion, leaving soil a fine dust mulch. High tempered tines bent at just the right angle; handle $4\frac{1}{2}$ feet long; light and strong. Does wonderful work in seed beds, cutting beds, etc. For garden use around rose bushes, flower beds, under hedges and shrubs where a hoe will not do this new tool is exactly suited. As great a favorite with the ladies as is the "Trowel-Spade."

Price, each, \$1.00; postpaid, \$1.15.

SPADING-DIGGING FORK



SPADING-DIGGING FORK—English model; square tines 12 inches long. Far easier on operator than any flat tine fork. Costs more than the usual run but worth more, will outlast many cheap ones. Very strong; fork, shank and strap is one piece of steel. Price, each, \$2.50; dozen, \$28.50.



CHASE'S "DIG EZY" HOE

One of the best weeding hoes, especially for closely planted stock, beds, etc. Double riveted, well made, properly balanced. Price each, \$1.00; per dozen, \$10.00.

BOX MAKER'S HATCHET

Improved

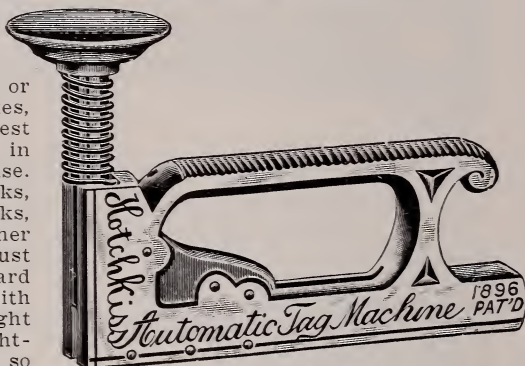


ALL METAL HATCHET

This Box Maker's and all-purpose hatchet is good value and will get lost as quickly as one costing three times the price. Made of heavy steel, weight just right (17 lbs. per dozen). We have used them exclusively in our box shop for many years. Price, each, 75c; per dozen, \$7.75, postage extra.

AUTOMATIC TACKING MACHINE

For fastening tags or cards to tree boxes, cars, etc. The slickest little labor saver in our packing house. No hunting for tacks, no finger pricks, fumbling for hammer or lost motion. Just lay it on top of card and tap the knob with palm of hand; a light tap, quick as lightning, will tag a box so quickly and easily that it is a joy to do it. Instead of round headed tacks this little machine automatically staples the tag or card in place. Guaranteed to work on any wood. Money back if not satisfactory; will ship on thirty days' trial to any responsible nurseryman. Machine, each, \$2.25; staples, per box of 5,000, \$1.50, postage extra.



ALABAMA MULE SKIN MITTENS

MULE SKIN MITTENS—The old reliable; made of Alabama Mule Skin, nearly as durable as buckskin. We can find no heavy work-glove or mitten that gives greater value for the money. Price, per pair, postpaid, 80c; per dozen, \$8.75, postage extra. Orders for half-dozen at the dozen rate.

CORDAGE, TWINE, BURLAP, ETC.

WOOL TWINE

Four Ply—For tying in bunches; in balls of about one pound each; packed in bales of about 150 pounds each. Per pound, less than bale lots, 21c; per pound in full bale lots, 18½c.

WOOL TWINE

Three Ply — For bunching small fruits, roses, etc., this is plenty strong, and because of the greater yardage it is cheaper than the four ply. Price, same as four-ply.



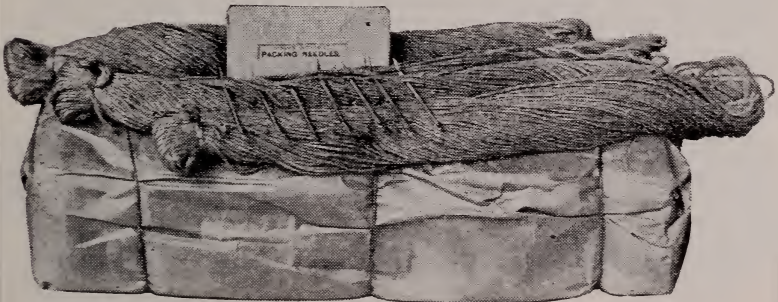
Bale of Wool Twine

EXPRESS CORD

For heavy bales. Two-ply Sisal. Just the thing for express bales. Single end. on reels of about fifty pounds each. Cannot break reels. Price 18½c per pound.



Reel of Sisal Cord

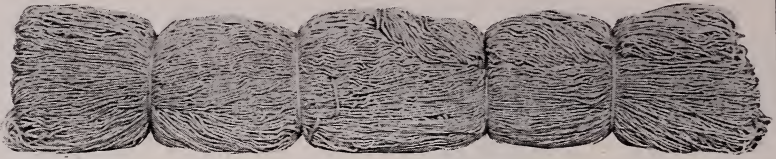


JUTE SAIL TWINE

The same high-grade Jute that we furnished last season. The only objection to jute is that if used when damp it breaks easier than cotton. This is in skeins, 12 pounds to the package.

Price, per pound35c
 Price, in 12-pound packages, per pound.....33c

NOTE: To keep your sewing twine in skeins (either cotton or jute) from kinking and snarling, first, cut through all threads where the "tie string" surrounds them; let someone hold one end of the "many ends" or tie fast to something; step back full length of the cut string and grasp other end between the knees, reach out and divide the skein into three parts and "plat" or braid them for two feet or so **AND THEN SLIP THE END FROM BETWEEN YOUR KNEES THROUGH A LOOP IN THE "PLAT"** and pull straight. Your twine will lay flat, each string, just the right length, will pull free as needed.

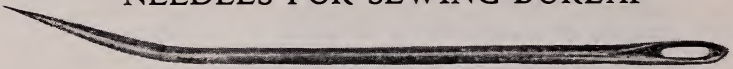


COTTON SAIL TWINE

We have often had calls for Cotton Sail (sewing) Twine, but because of the high price we have not stocked it. This year we are helping the consumption of cotton by buying, early, a big lot at a reasonable price. It is 12-ply, and plenty strong; packed in skeins, 5 pounds to the bundle.

Price, per pound37½c
 Price, in 5-pound bundles, per pound35c

NEEDLES FOR SEWING BURLAP



BEST GRADE—Five-inch, large stiff shaft, wide, flat shank, sharp point and large eye. Per dozen, postpaid, 55c.

BURLAP



SELECTED ONCE-USED, CLEAN BURLAP

40-Inch 8-Ounce

New burlap is still too high; this once-used, strong, 40-inch material is just as good as new. It has been once used, largely on rugs and furniture; is in mostly large pieces, and is clean; has been carefully sewed into 100-yard bolts, and packed four bolts to the bale. Its use this year will save you about \$18.00 cash money on each thousand yards—and \$18.00 saved is \$36.00 made, according to Poor Richard. We use this exclusively for balling and baling; not a complaint on the many thousands of yards sold last season. Price lower than last year.

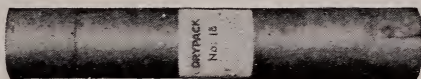
Price, per yard, in 100-yard bolts8c
 Price, per yard, in 400-yard bales7½c

BOX LINING PAPER



KRAFT PAPER

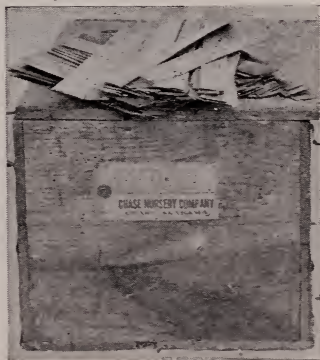
The same high-grade Kraft paper that we have handled for many years, the best we can buy. It is more economical than cheaper grades because of greater yardage and strength. Has body enough to resist moisture to a considerable degree. One of our customers says that he "used again" the paper from boxes of nursery stock received from us—and those boxes had been in cold storage for ten weeks. Put up in rolls of about 50 pounds each; widths 30, 36 and 40 inches. Cannot break rolls. Price, per pound, 8c.



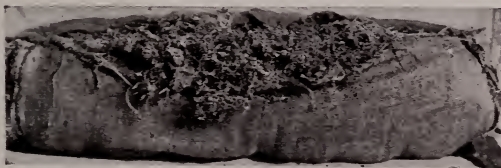
"DRY WRAP" DUPLEX PAPER—Two sheets of Kraft cemented together with asphalt. In rolls of 100 yards each, width 36 inches, per roll, \$2.25.

BOX STRAPS

STEEL BOX STRAPS—One inch wide, 9 inches long, thin, soft steel, strong enough to hold the heaviest box. You can drive an ordinary nail through it without punching. About 2,300 pieces in 100 pounds. Less than 50 pounds, per lb., 9½c; 50-lb. boxes, per lb., 8½c.



50-lb. Box Steel Box Straps



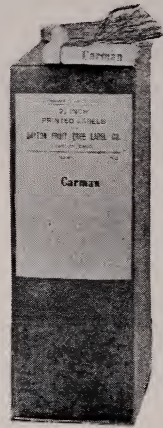
SPHAGNUM MOSS IN BURLAPPED BALES

Fresh stock from Wisconsin; each bale wrapped in burlap. Almost bone dry; weight of bales not guaranteed; size about 14x16x46 inches. Fine for Florists and Plant Shippers. Price, per bale, \$2.00.

LABELS



Plain Wood Labels



Printed Wood Labels

PLAIN IRON WIRED— $3\frac{1}{2}$ inches, plain, 1,000 to package; per thousand, \$1.60; in 5,000 lots, per thousand, \$1.55; in 10,000 lots, per thousand, \$1.45.

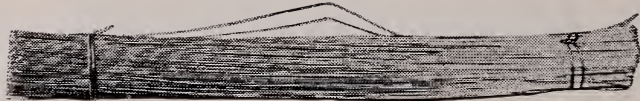
PLAIN COPPER WIRED— $3\frac{1}{2}$ inch plain, 1,000 to package; per thousand, \$1.95; in 5,000 lots, per thousand, \$1.90; in 10,000 lots, per thousand, \$1.80.

PRINTED LABELS— $2\frac{1}{2}$ inch, notched, copper wired, printed one side. Shipment direct from factory requiring seven to ten days. Price, for the average order, \$2.00 per thousand. Large orders entitled to a discount. Submit your list and we will quote best price.

NO ORDER ACCEPTED FOR LESS THAN 500.

NO ORDER ACCEPTED FOR LESS THAN 100 OF A VARIETY. If the order averages more than five varieties per thousand there will be an extra charge of 20c per thousand.

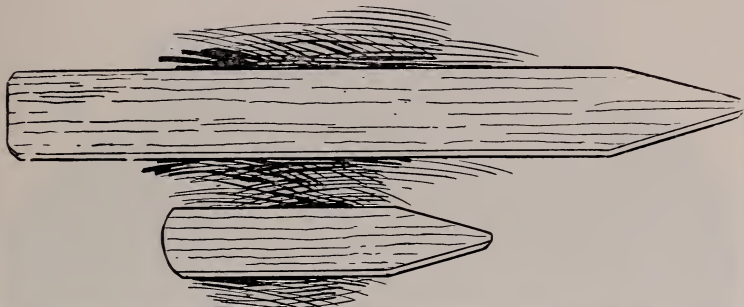
DON'T WAIT TOO LONG—LOOK AHEAD—ORDER EARLY



LABEL WIRE—Best quality Copper Label Wire, cut 7 inches long. Per pound, 80c.

LABEL WIRE—Best quality Iron Label Wire cut 7 inches long. Per pound, 50c.

LABELS—Continued



STRAWBERRY AND FLORISTS' POT LABELS
(WOOD)

STRAWBERRY LABELS (Pointed)—Size 4x $\frac{7}{8}$ plain (not painted or printed), packed 1,000 to box, slip under strings on bunches of strawberry plants. Also used in small flower pots. Price per thousand, \$1.25.

FLORISTS' POT LABELS (Pointed)—Size 8x $\frac{7}{8}$, plain (not painted or printed), packed 250 to box. Price, per box, \$1.25.



SHEET COPPER PERMANENT LABEL

An indestructible label for use on trees, shrubs, etc., as a PERMANENT MARKER. Directions: Lay label on folded newspaper; write with very hard pencil or wire nail, bearing on to indent metal. Give wire one turn around branch, securing end in loop. Remove to smaller branch every two years to prevent cutting wood. Price, per 10, postpaid, 28c; per 50, postpaid, \$1.05; per 100, postpaid, \$2.00.



CHASE GRAFTING WAX

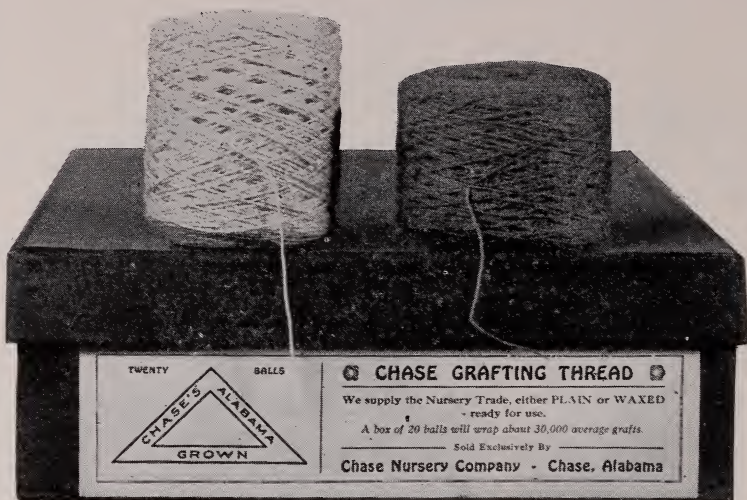
Directions: Remove wrapper and soften wax by warmth of hand or in warm water. GREASE THE HANDS TO PREVENT STICKING. By kneading and working it can be drawn out as thin as desired.

CHASE NURSERY COMPANY
CHASE, ALABAMA

CHASE GRAFTING WAX

After the makers of Lion Brand quit we had to find a new source of supply and have secured a grade of Grafting Wax that we think equal in every respect. This is packed under our label with instructions on each package. Prepared ready for use in top grafting, applying to cuts after pruning, etc.

Price, $\frac{1}{4}$ lb. cake, postpaid, 18c; $\frac{1}{2}$ lb. cake, postpaid, 30c; per pound, postage extra, 50c.



CHASE GRAFTING THREAD

For years we used and sold a thread made in New England. Its manufacture was discontinued and we and many of our friends were up a tree. A helpful (Rotarian) cotton mill owner near by undertook to help us out and has produced a thread that exactly fills the bill. It is a shade stronger — by request; has been thoroughly tested out. All our grafts the past season were wrapped with it. Samples were sent out to large users and all have OK'd it. Our supply is sure at all times. While it does not wrap as many grafts per box yet the cost is so much less that it actually wraps more per dollar. A box of 20 balls will wrap about 30,000 average grafts. This thread is packed under our label and WE GUARANTEE SATISFACTION.

- Per ball, unwaxed, postpaid, 12c.
- Per ball, waxed, postpaid, 20c.
- Per box, 20 balls, unwaxed, postage extra, \$1.60.
- Per box, 20 balls, waxed, postage extra, \$2.90.



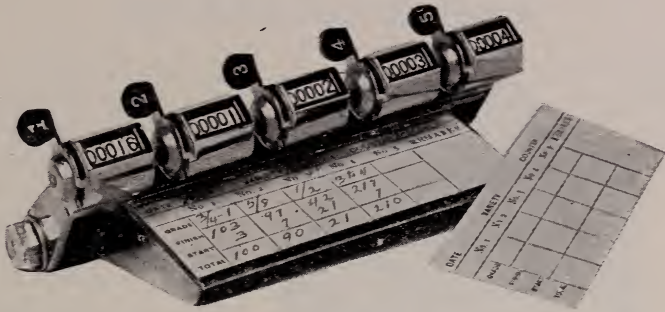
RAFFIA

Best quality. One pound will wrap about 2,500 average peach stocks when June budding, or about 1,000 average rose stocks. Put up in bundles ready for quick shipment. Prices:

In lots less than 5 lbs., per pound	35c
In bundles of 5 lbs., per pound	32c
In bundles of 10 lbs., per pound	28c
In bundles of 25 lbs., per pound	25c
In bundles of 50 lbs., per pound	22c
In bundles of 100 lbs., per pound	19½c

Write for price on full bales of about 220 lbs.

The high price on raffia this season is due to a terrific hurricane in Madagascar, which destroyed all stocks, warehouses, docks, etc. No new stocks can arrive for six months. We are lucky to have secured our same dependable brand.



CHASE NURSERY ROW TREE COUNTER

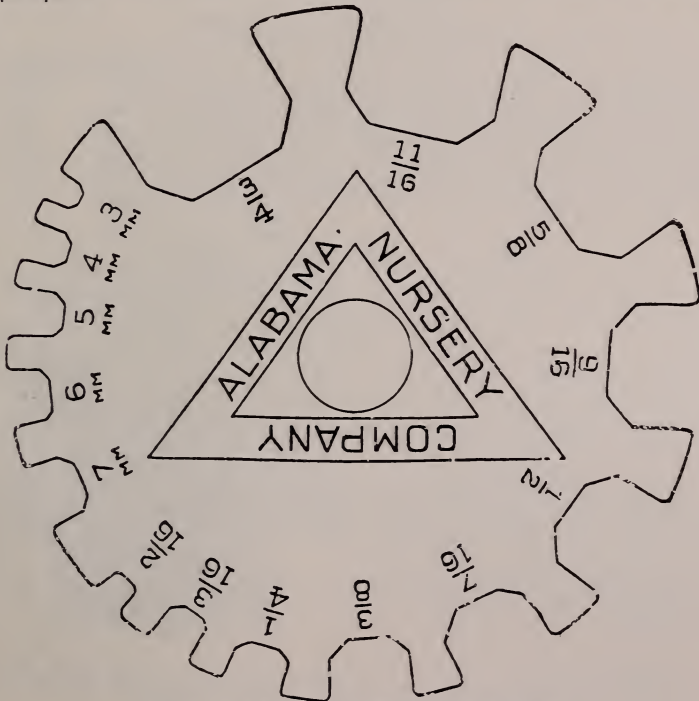
Designed by Robert Chase. Accurate, quick, no guess work. Place in the hands of a good man, and as he passes down the row he presses the lever which indicates the grade of the tree. When through with a variety, the dials show the total number of each grade in the block—the only method of taking a correct grade count in the field.

The Chase Tree Counter is now used by most of the leading nurserymen.

Four-dial machine with 1,000 record cards, delivered...\$22.00

Five-dial machine with 1,000 record cards, delivered...\$25.00

Extra record cards, correct size, printed like cut, 85c for 500, postpaid.



THE CHASE TREE GAUGE

Designed by Herbert Chase. BOTH SIDES MARKED ALIKE; always right side up. Guaranteed accurate to within one-hundredth of an inch; rust proof; indestructible and easy to read. Price, any quantity, 50 cents each, postpaid.

SHIPPING TAGS PRINTED



Printed Tags

All Shipping Tags are printed to order. We usually ship third day after receipt of order though when the rush is on we are sometimes unable to do so. Tag String cut to the right length is included with each lot. NO ORDER FOR LESS THAN 500 WILL BE ACCEPTED.

Tags of Extra Quality, Waterproof with Reinforced brass bound Eyelet.

PRICES INCLUDE STRINGS

	Per 500	Per 1000
Size No. 5, 2½ x 4¾ inches, printed on one side..	\$3.60	\$5.30
Printed on two sides	4.20	6.20
Size No. 7, 2¾ x 5¾ inches, printed on one side..	3.90	6.20
Printed on two sides	4.60	6.80
Size No. 8, 3¼ x 6¾ inches, printed on one side..	4.25	6.50
Printed on two sides	4.85	7.20

DISCOUNT ON QUANTITY ORDERS

On orders for 3,000 and over, with no change in form or size, the following discounts will apply:

- 3,000 at the 1,000 price less 3%.
- 5,000 at the 1,000 price less 6%.

Note the large size (No. 8). This tag has plenty of room for address and Inspection Certificate on one side without crowding.

Always send copy showing how tags are to be printed. Samples on request.

Note—The No. 5 Tag is too small for Inspection Certificate. The No. 7 is too crowded if Inspection Certificate and address are used on one side. The No. 8 size is the best where Certificate is to be printed on the address side.

IF YOUR JOB CALLS FOR AN UNUSUAL AMOUNT OF TYPESETTING THERE WILL BE AN EXTRA CHARGE TO COVER.

Please compare our tag prices with others and in so doing remember that we use only **HIGH GRADE** tags as described and that we include strings. Our prices are right.

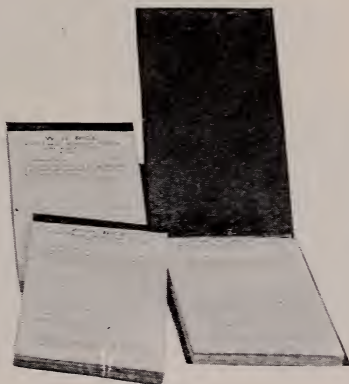
TEXAS—"Mail us one C. A. G. Graftor Knife—the best knife we ever saw."

OFFICE SUPPLIES

ORDER BOOKS—The old standard form, size 4¼x10 inches, your name and address printed at top and bottom, 100 orders to the book, on best quality heavy grade paper. **Price, per 5 books, \$4.50; per 10 books, \$6.75.** Postage extra. If any change from our regular form, there will be an extra charge to cover. Sample sheets mailed free. Please make your "copy" plain.

ORDER BOOKS

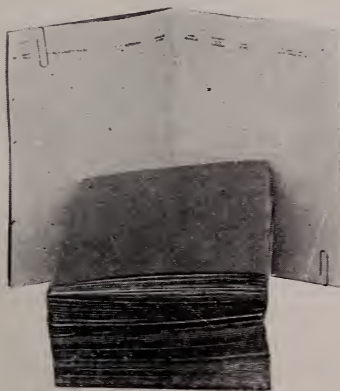
Special (new) form. Intended for special work, city trade, etc. A very neat, flexible leather cover. The order sheets are in triplicate with two sheets of carbon paper. Printed in your name; top sheet white, second sheet buff, third sheet plain tissue. A very classy order book, sample sent free.



Order Books—New Form

NEW FORM—ORDER BOOK

Price for 10 pads (25 sets to pad) with cover.....\$7.65
 Price for cover alone, each..... 1.90
 Price for pads alone, per ten 5.75



Delivery Books

DELIVERY BOOKS

Bound in paper cover, ruled, showing name of customer, post office address, amount of order, how settled, etc., printed in copying ink. For 23 accounts, 50 cents per dozen, postpaid; for 69 accounts, 75 cents per dozen, postpaid; for 115 accounts, 85 cents per dozen, postpaid; 161 accounts, \$1.00 per dozen, postpaid. Half dozen at dozen rates. Inexpensive and mighty handy.

FLORIDA—"We like to order supplies from you as the quality is always right, the price is right, and we get them promptly."

OFFICE SUPPLIES—Continued
PLATE BOOKS
SALESMAN'S PLATE BOOKS



FOLIO PLATE BOOK

Shows three in a row, six at a time.

Contains 112 high-grade plates in color. Carefully selected for the territory south of the Ohio river. Covers the full line of Fruit Trees, Small Fruits, Grapes, Figs, Nuts, Shrubs, Shade Trees, Evergreens, Vines and Roses. Neat, compact and well made. Price each, postpaid, \$7.90.



ORNAMENTAL PLATE BOOK

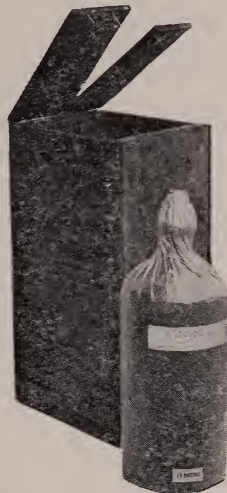
10 PLATE FOLDER OF ORNAMENTALS

Here is a compact Folder-Plate Book (size $5\frac{3}{4} \times 8\frac{3}{4}$, folded, will slip in coat pocket) containing 10 plates of selected Shrubs and Hedges for the South. Designed to aid the salesman in meeting the ever increasing demand for Ornamentals. Price, each, postpaid, \$1.65.

FUMIGATING CHEMICALS



Cyanide



Sulphuric Acid

SODIUM CYANIDE (Merck & Co.'s 96-98%) Lumps, in original sealed tin packages, 1-lb. cans, **75c.** Cyanide is excluded from the mails, but can be shipped by express or freight.

SULPHURIC ACID (Specific Gravity 1.83). Large glass stoppered bottle, securely packed in cases ready for shipment, 9-lb. bottle, **\$2.25.**

NOTE—On the next page you will find complete instructions for fumigating nursery stock.



The Ideal Nut Cracker

THE IDEAL NUT CRACKER

Here is a little novelty that is so handy and useful that we have added it to our list of Supplies. The Ideal Nut Cracker operates quickly and easily with no danger of hammered fingers. It keeps the shells from flying all over and gives you "whole meats." Comes in an attractive box, makes a very welcome holiday gift. Simply place the nut in the cracker, place the palm of the hand over nut and turn the handle just enough to crack the shell and there you are.

PRICE
Price, 55c, Postpaid

DIRECTIONS FOR FUMIGATING NURSERY STOCK WITH HYDROCYANIC ACID GAS

The necessary equipment consists of an air-tight chamber (box or room), a glazed earthenware vessel, a measuring glass graduated to ounces, and a set of accurate scales. The necessary chemicals are either Cyanide of Potash (98%) or Sodium Cyanide (96-98%) and Sulphuric Acid (specific gravity 1.83). Care should be taken to secure either the 98% Cyanide of Potash or 96-98% Sodium Cyanide, otherwise an insufficient amount of gas would be generated. This chemical must be kept in air-tight containers and so packed will keep indefinitely. It is a deadly poison and should not be left where it will fall into the hands of children or careless persons, and should never be handled by a person having open sores, cuts or bruises on his hands. The gas is colorless and if inhaled in quantity is fatal; smaller amounts induce headache or dizziness.

The best commercial grade of Sulphuric Acid should be used. This acid must be kept in a glass or earthenware vessel tightly stoppered with a glass or lead stopper. Be sure that your fumigating box or room is air-tight or gas-proof.

The standard formula for fumigating each 100 cubic feet of space contained in the fumigating house is as follows:

One ounce Cyanide of Potash (98%) or $\frac{3}{4}$ of one ounce Sodium Cyanide (96-98%).

Two Fluid ounces Sulphuric Acid.

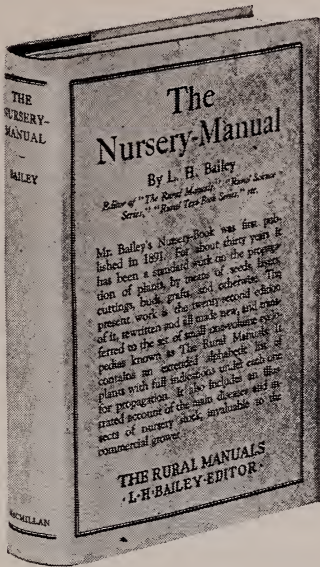
Four Fluid ounces Water.

The glazed earthenware vessel should be somewhat larger than is necessary to hold the chemicals. A one or two-gallon jar is perhaps the best container.

The trees as dug and brought from the field should be placed in the fumigating house, care being taken to see that they are free from any considerable quantities of mud or dirt. The trees should not be fumigated when they are wet, as it has been shown that in this condition they are likely to be injured by the gas. When the compartment is full of stock, close all openings except the door. Place the jar on the floor near the middle of the room, pour in the required amount of water, and then slowly pour in the acid. The cyanide, previously weighed and inclosed in a tight paper bag, is now dropped into the jar and the operator leaves immediately and closes the door tight. The steps in this operation should never be varied. If water is poured into the acid, a violent action takes place and may be the cause of injury to the operator. Inclosing the cyanide in a paper bag makes it convenient and safe to handle and retards the generation of the gas for a moment after being dropped, thus allowing time to leave the room and close the door securely.

Keep the door closed for forty minutes, at the end of which time the door and window should be thrown open, care being taken to avoid the outward rush of the gas. After fifteen minutes of airing, the room may be safely entered and the stock removed, being now ready for packing or heeling in. After fumigating the contents of the jar should be buried.

Buy chemicals of your local druggist if you can secure Merck's cyanide in unbroken, original packages, and sulphuric acid that has been kept in a glass-stoppered bottle.



BAILEY'S NURSERY MANUAL

We are often asked about the best books on nursery practice and methods. If there is a better guide than this book by Dr. L. H. Bailey, we do not know of it. Contains 456 pages written in simple, non-technical language with hundreds of illustrations covering the propagation of plants from seeds, cuttings, layers, budding, grafting, etc. Postpaid, \$2.50 per copy.

NEW JERSEY—"Please mail me one dozen of your Stationary Grafter Knives. I saw some of them today being used by a friend of mine. He is using them for Blueberry grafting and cuttings, the wood of which is exceedingly tough, and he advised me that he liked them and gave me your address."

MISSISSIPPI—"Please send me ½ doz. Pruning Saws. The one I have is O. K."

MISSISSIPPI—"Please send me at once five 'Virginian' Pruning Saws. I was told to get these saws from you as they were the best obtainable."

FLORIDA—"The Shears and Knives have just been received, and I am more than pleased with them. I don't think the Shears can be beat for the money."

ARKANSAS—"Allow us to compliment you on your service to us through the past season. You ought to spell it 'SERVICE.' We were in a hurry for a couple of thousand tree labels, ordering by wire from you one day and began using the labels the next afternoon."

VIRGINIA—"We used your Grafting Thread last winter, and it is the best we have ever used."

MEMORANDUM

Certificate *and* Fumigation

Entomologist's Certificate of Inspection will accompany all shipments unless we are otherwise instructed.

Where state laws do not require certificates we can ship under plain tag if desired.

We are prepared to fumigate with Hydrocyanic Acid Gas, and will do so when requested or where State Laws require it.





THE SIGN BY OUR OFFICE DOOR