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FOR DEALERS ONLY.

SUFFERN'S SEED AGENT.

TRIP NO. 1 FALL 1889, AND SPRING 1890.

Pay No Excessive Charges to Messengers from Other Firms

69.23

HERE I AM AGAIN. I make no bow as a sort of in-
 production. For I am only **Suffern's Paper**
Agent. Now don't put on a busy air, just to
 avoid me, for you have something which we want.
 We want your patronage. And we believe you want some
 specialist seeds. We desire to trade what we have, for
 what you have. But I cannot persuade you, as a sick
 talker might, so will not weary you with a wilderness of
 words, and trust you will conclude thus:
 Glad to see you, Then file you away,
 Like your style, For time of need,
 Will look you over, And consult you again,
 After awhile. Ere we order seed.

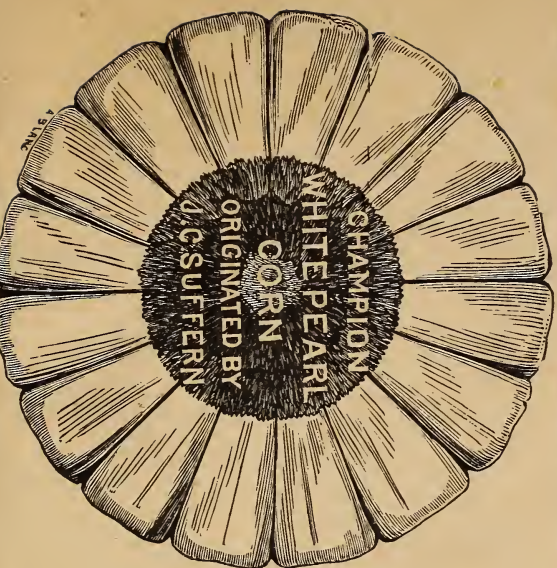
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SEP 19 1923

U. S. Department of Agriculture.

Went Seed Plant Co. SEED MERCHANT



St. 1134 *St. 1134*

P. O. *San Diego*

P. O. Box

County, State of

Calif.

A GOOD SEED.

A good seed cannot be judged by size, weight, or color. Though these requirements are necessary in order to constitute a handsome "sample."

A good seed, is one that will produce a healthy, prolific, practical plant. And of-course was produced by such a plant.

It is not cheap. For its grower has given it patient, intelligent, expensive labor, and years of valuable time. He has kept it healthy, prolific, uniform, and true to name. Ever endeavoring to place it on a still higher plane of purity, vigor, and perfection.

It was produced by a specialist, who has concentrated his time and energy in persistently looking after its well-being, and adaptation to human use.

Though its cost may be double that of a "**Cheap John**" seed, yet its value is four-fold, or more.

The Seedsman who sells it, will have gratified customers, instead of the other kind. It will advertise his business, brighten his reputation, and stimulate larger expenditures, with increased gains to him.

As I said before, it is a specialist's seed. It was planted by a specialist, cultivated by a specialist, and selected by a specialist.

It makes me glad to know that I am a specialist. Eleven years ago I singled out my specialty. And upon that I have concentrated the whole stream of my activity. I have not been tempted by mercenary motives, to meddle with pigs, turkeys, etc., etc., or to enter the separate domains of the nursery or florist business. But have concentrated my efforts on my "**Superior Pedigree Field Seeds.**" And its coming home to me, too.

I have rec'd seed—(trash)—for instruction only—from several houses in the trade, who grow and handle almost everything, that made me feel sorry (?) for them. Don't they realize how they are fixing their trade? No doubt their intentions are good enough. But it is impossible for them to devote the attention to each particular class of seeds, that it receives in the hands of a specialist. Better divide your orders, and get each particular class of seeds from the several specialists. What if it does require more trouble, and freight charges. Better get seeds that will please your customers, and increase your trade. Some may say: "He is grinding his axe." Ha, ha, ha! that is just what I am **DOING**. But it is a **SPECIAL AXE**. Judicious seedsmen patronize specialists.

In my annual visit to the trade, in this form, I come early, as the time has arrived when many of you are beginning work on your 1890 catalogue. And I trust that your careful consideration will result in your including some of my specialties in the make up of your catalogue.

Last winter, I rec'd a communication from a well-known Southern seedsman, which reads thus: "I ordered seed corn not from you, but from another section, this season. But I am sorry I did so. It is not like what I have had from you. But no use to grumble when the milk is sour. I now send you my order. Will order more later." This means that the cheap seed, (at 20c. per bu. below my prices, (neither pleased **him**, or **his customers**. It is my desire to please both **you** and your **customers**. It **pays** me in manifold ways, to do so.

A prominent Southern Seed Co. writes thus: "Please ship us the following order * * * We want only your best seed. The same were offered us in Penn. as low as 90c per bu. But we want yours in preference. Our business relations with you have been pleasant, and your seeds have always given our customers satisfaction. So are willing to let well enough alone."

It is with renewed confidence in the superiority of my seeds, and greater assurance of my ability to render your investments in my seeds, as profitable and satisfactory to you, as theirs have been to them, that I again solicit your patronage. Believing that now is the time when they should have your careful attention.

Do you not think them worthy of a trial? Or rather, is it not worth your while to try them? I will not be satisfied until I hear from you.

Yours for field seeds.

Vorhies, Ill.

Oct. 25th, 1889.

J. C. SUFFERN.

Established in 1882.

Telegraph, and money order offices, Bement, Ill.

EARLY CORN FOR DROUTHY SECTIONS. In many localities the growth of the native corn is too often cut short by early drouths, and its yield greatly lessened. Hence the necessity for quick-growing, early maturing varieties of established reputation, which mature their ears in July, before the usual drouth, or hot winds set in. The additional cost of early northern seed, is well compensated by the certainty of its crop. It can also be planted much thicker than large late varieties. The past year brought together many conventions of corn growers, in southern and western Kansas, and elsewhere, for the purpose of making arrangements for the importation of early northern seed-corn. And now they propose to import these early varieties, which they say, do not grow to stalks so much, send out stronger shoots, ear better, and mature before the early drouth, or hot winds set in.

It is reported that all farmers in Sedgwick Co., Kansas, who sent North-East for their seed corn, have large crops, this year. From an article in "The Industrialist," by Prof. E. M. Shelton, of the Kansas Agl. Experiment Station, I take the following:

"Sorts like Pride of the North, Champion White Pearl, Leaming, Murdock, and other varieties that might be mentioned, yield well, of good quality, and ripen early. And for these reasons, are valuable for many localities in Kansas. What is true of Kansas, is also true of all the Southern States. I have many large customers in the south to whom I annually ship large quantities of seed corn, for this very reason.

AVERAGE SAMPLES. To all dealers so desiring, I shall be pleased to mail sample ears of corn, and 2 to 8 oz. average samples of other seeds, which will as nearly as possible, represent contemplated shipments. Or a collection of varieties for display in their stores. While the samples may not in all cases, fully represent shipments, yet they will convey ideas as to the general appearance of my stock.

MY PRICES, ETC. In comparing trade prices, it occurs to me, that they are the greatest jumbled up and discordant piece of business, that there is in the whole arena of the trade. Many self-styled seed growers, seem to have almost entirely lost sight (if they ever had sight) of the quality of seeds, and are terribly bent on cutting prices. The very low prices quoted on these trashy seeds, are tempting baits for some established houses in the trade. But they soon get sick of cheap seeds. The seed dealer who imagines that prices alone, govern trade, is laboring under a great mistake. Prices alone, DO

govern trade with a certain **CLASS**. A class who want everything at panic prices. And whom no amount of cutting in the world, will satisfy. In fixing my prices for the coming season, I have carefully considered everything. And have placed my prices as low as is consistent with the high quality of my seeds, cost of production, and my profit in the business. In comparing my prices with others in the trade, please notice that I make no charge for drayage. I deliver everything free, at the Wabash, or I., D. & S. railway depots, here. If you can get as good seeds, at lower prices, please inform me where, how much you want, and **MAIL** me fair average samples of same. And if possible, I will compete with reliable growers. But there is a class of dealers that I do not care to compete with. I have not herein quoted a single article of which I have not a surplus, and which I did not grow, this year. I expect to closely adhere to my prices herein quoted, throughout the winter, except where important changes occur in the markets. I have made prices, on condition that my surplus stock remains unsold upon receipt of orders.

MY TERMS, ARE STRICTLY SPOT CASH, immediately upon receipt of seeds. No discounts. No deviation from this, unless by special agreement. I have quoted prices for prompt paying merchants only. I have had enough of bad bills. Honest intentions are often thwarted by unavoidable misfortunes. New customers **MUST** send cash with orders, or give satisfactory bank reference.

MY REFERENCES. New customers desiring to become informed as to my responsibility, will please write Postmaster at Voorhies, Ill., Farmers and Merchants Bank, Bement, Ill., or to Plant Seed Co., St. Louis, M'o.

REMITTANCES. Where no sight draft is made by me, I request that customers remit by N. Y. or Chicago draft, or by Express money order. Or by P. O. money order, on Bement Ill. at my expense. I want no **personal checks**.

WARRANTING. While I exercise the greatest care to have all my seeds pure and reliable, it is hereby mutually agreed between myself and the purchaser, that I do not warrant any of my seeds. And am not in any respect, liable, or responsible, for the seeds sold by me. Or for any failure thereof in any respect. Of course I sell seeds of good vitality. And as pure as the greatest care can keep them.

SHIPPING. I am located on the Wabash Ry. 20 miles east of the Ill. Central crossing, and 25 miles south-east of the I. D. & W. R'y. crossing. Midway between Chicago, and St. Louis. The Wabash R'y. reaches Toledo, Detroit, Indianapolis, Chicago, St. Louis, Kansas City, Keokuk Des Moines, and Omaha. I also ship over I. D. & W. R'y., which reaches Indianapolis. To many points in the East, North-East, and South-East, I ship by Union through freight line. Be sure and state what route you wish seeds sent by. When no instructions are given, I shall use my best judgment in the matter. But can assume no responsibility, either delay, or otherwise, after the seeds leave my hands. The shipping receipts being my vouchers, that the seeds were received in good condition, by R. R. Co. All claims **MUST** be made within **5 DAYS** after receipt of seeds. If seeds are wanted by mail 9c. per lb. extra will be charged for postage.

TRACING. I now start one of Foster's new commercial tracers with each shipment. This tracer is a series of transfer blanks, which begins with the bill of lading, in the consignor's office, and ends with the signature of the consignee, in his freight office, when it is returned to consignor. I also send duplicate tracer 4 days after shipment, and wire tracer 8 or 12 days after shipment. Delays are thereby quickly discovered, and the goods pushed through with all possible dispatch.

SHIPPING DIRECT. I am ever ready, and willing, to ship direct to your customers under your tags, and will not give any identification, either in bills of lading, or otherwise. Neither will I appropriate your customers addresses. To those who catalogue some of my varieties and order their supply of seed of me, I will ship direct at quoted prices. To others an advance will be charged on small orders. My trade is greatly on the increase in this way.

THIS PRICE LIST. Do you wish to receive it regularly, from time to time, as it comes forth? If so, you must write me to that effect. As I am continually revising my list of addresses. And do not wish to mail it to any one to whom it is of no use. Please file it away, so you will know just where to find it, in a moment. Please send me your business card. And inform me if you issue a price list. And what your specialty is. Please inform me what new varieties you have to offer, this season. Also, prices of same.

THE SEEDS I SHIP will be sound, bright, nicely cleaned, and vital. When it was possible, the stock seed of each, was rec'd direct from the originator. My seed oats are somewhat bleached on account of continuous rains during harvest. But this is almost universally so, this year. There are splendid prospects for an unusually large trade in seed corn the coming spring, owing to a large proportion of the corn crop being immature. Below I give short descriptions of most varieties listed. If fuller descriptions are wanted, they will be sent upon application. Electro's of C. W. Pearl, J. S. Leaming, and Hickory King corn, will be furnished free to all new customers who request them, provided their first order amounts to not less than 10 bushels, of that kind.

CHAMPION WHITE PEARL CORN. In again offering seed of this popular corn, to the trade, I am not asking them to try an untested novelty. But a time-tried variety, which having went through the crucible of wide-spread, and thorough test, is now able to sound its own praises. True merit has won laurels for this corn. And it is now universally recognized, and catalogued, as the leading standard variety of thoroughbred, pure white, medium-sized, early White Dent corn, suitable for general crop. The myriads of so-called corn novelties that each year brings forth, soon "peg out." But C. W. Pearl Corn grows with time. Having been catalogued by over 100 seedsmen, this year. It did not "sprout up," in a year, or two. But I have brought it to its present high standard, by 17 years continuous systematic selection. Each year placing it on a still higher plane of perfection. In order that the reader may understand more fully, upon what I base my claims for its superiority, I present below, as fully as space will permit, a condensed description of its marked **POINTS OF SUPERIORITY**. In this description, I have

endeavored to describe the corn honestly. **JUST AS I KNOW IT**, from 17 years experience in breeding it. 1st. It is a **VERY PURE WHITE** corn. Approaching a snow white in color. 2nd. It is an early corn. Maturing in 90 to 100 days—according to manner and thoroughness of cultivation, season, fertility of soil, and the climate. 3rd. It is a **PURE DENT** corn, showing same type and characteristics in almost every ear. 4th. It is exceedingly heavy, and very compact upon the cob. 5th. It is very uniform in fertilization. Therefore yielding an even grade of corn. 6th. It is very prolific. And yields according to manner and thoroughness of cultivation, season, fertility of the soil, and the climate. 7th. The grain is extra long and wide. Two of which will span the cob. The grain contains a large proportion of flour and starch. And will grade No 1 white, in any market, if sound and well cleaned. 8th. The cobs are unusually small for the size of the corn, and are **ALMOST ALL** white. 8th. Being a medium sized corn, averaging 16 rows of grain per ear, it can be planted much thicker than a large corn, and at same time, bear full sized ears. 10th. The stalk is short and thick, and roots very deeply, with ear growing low upon it. Thus standing our severe storms and drouths, well.

IT WILL PAY YOU WELL TO CATALOGUE IT. Because the extensive advertising it has had, and is receiving, has created a great existing, and rapidly increasing, demand for it. Because it is a pure-bred, distinct, uniform variety. That will not produce a mongrel product, which disappoints and aggravates customers, instead of pleasing them. Because it is a great practical improvement over old kinds. And because, (I will venture to say,) you have had many calls for it. Or for just such a corn as it is. It will pay you big, to get your seed of the **ORIGINATOR**. Because you will get the **GENUINE SEED**, which each year has been receiving the benefit of my accumulative selection, toward an ever increasing ideal. But it **WILL NOT PAY** you to get seed of a mixed, degenerated, or changed type, which has been propagated out of my control. I guarantee it to please you and **YOUR CUSTOMERS**. And challenge any person to show, and to prove up, its equal, either white or yellow.

LOOK-OUT! To my positive knowledge, several growers are offering other kinds of corn under the name of **CHAMPION WHITE PEARL**. Particularly one in Iowa. A good thing is always imitated. This means, that, Everywhere throughout the land, Champion White Pearl is in great demand. None chase with imitation frail, A variety of corn that has no sale. Again, I say buy of the originator.

The U. S. Dep't of Agriculture distributed C. W. P. Corn last year. Below you will find some reports made to the Dep't, concerning it.

ALABAMA—"Champion White Pearl Corn is a general favorite."

ARKANSAS—"Champion White Pearl Corn matured 3 weeks earlier than other varieties, with a fine yield."

INDIANA—"Champion White Pearl Corn is one of the best varieties recently introduced."

IOWA—"Champion White Pearl Corn yielded at the rate of about 80 bushels per acre."

NEBRASKA—"The Champion White Pearl Corn is remarkably early and proved a good corn for general crop, in Northern Neb."

OHIO—"Champion White Pearl Corn produced fine ears, and will, when it becomes acclimated, be a valuable variety."

TEXAS—"Champion White Pearl Corn is an excellent variety for culture in this State."

MORE TESTIMONY.

J. H. Alexander's
1888 Catalogue
says:

"The Champion White Pearl Corn is perfectly clear white, large ears, with deep grains. As handsome corn as ever offered. It has never failed to please all who have tried it."

"The Monarch Rice Pop Corn is a handsome variety. Clear white, very productive, pops beautifully, crisp and tender, and is as light as down." He also writes me that my seeds have always given fine satisfaction.

J. W. Vandiver's
1887, Catalogue,
Weaverville, N. C.

"The Champion White Pearl Corn continues to grow in my estimation. It will make the very corn that we want, as a main crop corn."

Richard Frotscher, Seedsman, New Orleans, La., says: "I am much pleased with your C. W. P. Corn."

Milton George, Publisher of Western Rural, Chicago, says: "Your C. W. P. Corn is an exceedingly Valuable variety. Productive, and of good quality."

Cole & Bro., Seedsmen, Pella, Iowa, say: "Your C. W. P. Corn is up to every claim you make for it, as far as we can judge from our test of it. The ears are heavy and well filled. The grain, when shelled, is beautiful to look upon, for its whiteness and length. The stalk is medium, and strong with us, and the cob exceedingly small."

Joseph H. Johnson & Co., Seedsmen, Atlanta, Georgia, say: "We take pleasure in saying that all seeds purchased of you have given satisfaction to our customers, as well as to ourselves."

From
Wm. H. Maule's
1888 Catalogue,
Phila., Pa.

"The Champion White Pearl Corn is considered by all who have raised it the best white corn grown. Is enormously productive, a strong grower, matures early, and makes the finest flour."

From
Sioux City Seed Co.
1889 Catalogue,
Sioux City, Ia.

"The Champion White Pearl is a new, extra early, thoroughbred, white dent corn, originated in Ill. It ripened for us, the past season, in 90 days from date of planting. The grain is large, and cobs small. Making a good sized ear, averaging 16 rows of grain. It is very productive. And has a good thick, vigorous growing stalk, whose ear grows low upon it."

Golden Beauty Corn.—The originator claims this to be the handsomest of all yellow corn. With ears of perfect shape, well filled out, 10 to 12 inches in length, and containing 10 to 14 rows of very long, medium-hard bright golden yellow grains. Cobs so small that 2 grains will span them. Good strong stalk, growing 9 ft. high, and maturing its ear in 100 to 115 days. I obtained my original seed direct from the originator. I recommend this corn highly.

J. S. Leaming Corn.—This popular and distinct variety of yellow dent corn, certainly has, beyond question, reached the grandest success of any yellow dent corn that has ever been brought before the American public. It was brought to its present high standard by thirty years systematic selection. By Mr. J. S. Leaming, of Southern Ohio. This corn is too well known, to enter into a detailed description of its merits here. Suffice it to say: That it is a very uniform, medium-sized, very early (maturing in 90 to 115 days), very heavy, long Eared Corn. With stalk growing medium-tall, and very thick and strong. I obtained my original seed direct from Mr. J. S. Leaming. So I have the genuine seed.

Hickory King Corn.—This new white field corn is distinct from all other varieties. It has a very long and wide white grain, produces 2 to 3 ears per stalk. Cob very small. It is a good yielder. And matures in 120 days.

Murdock's Improved Old Favorite.—This is a medium sized, extra early and exceedingly handsome yellow dent variety, with deep, rich oily grain, and small red cob. Will mature in from eighty-five to one hundred days. It was originated in Ford Co., Ill. It is a nice corn for late planting.

Pride of the North Corn.—I have the seed of this Extra Early yellow dent corn, in its original purity. It matures in 80 to 90 days. But it is too small for any latitude south of Chicago, Ill., except for late planting.

Chester Co. Mammoth Corn.—This old and celebrated large yellow dent corn, is too well known to require a detailed description here. I obtained my seed direct from Pa. and have the genuine, pure seed.

Farmers Favorite Golden Dent Corn.—This noted yellow dent field corn was brought to its present high standard by a practical corn grower in Pa. This corn is adapted to the middle and Southern States. It thrives on a light soil, and will produce fair crops where other kinds utterly fail. It matures its ear in 100 to 125 days, my seed is pure and true to name.

Blount's White Prolific. Or Mammoth Ensilage.—This much advertised variety of half-dent white corn, is much used, and well liked for ensilage or fodder. I have the genuine seed.

Cloud's Early Dent Corn.—This fine new yellow dent corn, has very long, light yellow colored grains, and medium-sized cob. It is purer bred, and somewhat smaller in size, than Ches. Co. Mam. Corn. My seed was grown from stock seed obtained from originator, in Pa. last spring. So is genuine.

Mastodon Dent Corn.—This new variety, was introduced last spring, by Philadelphia seedmen. It is claimed to be the best early yellow dent corn grown. My seed was grown from headquarters stock. So is genuine.

Self Husking Corn.—This new yellow flint corn is not only one of the **VERY EARLIEST GROWN**, ripening 10 days before the Early Yellow Canada, and three weeks earlier than the Longfellow, but also has the most desirable quality of stripping itself, when ripe, of its husk, which all will admit is indeed a most desirable feature.

Compton's Extra Early Yellow Flint Corn.—This fine 10 rowed yellow flint Corn was originated by Mr. Compton. One of our most intelligent experimenters. It is a fine, prolific, early Corn. Maturing in 85 to 95 days. I have the genuine, improved seed.

Longfellow Flint Corn.—A well-known, very long eared, 8 rowed variety of yellow flint corn. I have the genuine, pure seed.

Top Over Corn.—The pipe stem, or "top over" Corn, is a very distinct, valuable variety of yellow flint corn. I have the genuine seed.

Silver White Flint Corn.—This popular and thoroughbred white flint Corn, originated on the celebrated Houghton experimental farm. In the State of N.Y. It is very long eared, and is a very fine hominy corn.

Cory Sweet Corn.—A new variety, resembling the Marblehead in appearance, but larger and a few days earlier. One of the best for market gardeners. I have the genuine pure seed.

Egyptian Sweet Corn.—This is one of the best varieties for canning. It has large sized ears of fine flavor. And like all large varieties, it matures rather late. I have the genuine, improved seed.

Suffren's Monarch Rice Pop Corn. The growing of pop corn, has, the last few years, grown to be quite an industry. And the country has been very greatly in need of a thoroughbred uniform variety. In order to meet this want, I have for 6 years, been breeding up this corn, towards an ideal, which would embody the following characteristics: great productiveness, uniformity of type, tenderness, whiteness, sweetness, and greatest bulk after being parched. After six years very close systematic selection, I find I have succeeded. And succeeded well. It bears from 3 to 6 ears per stalk, weighs 36 lbs. per bushel of ears, when dry, and produces 1500 to 2400 lbs. per acre. Like C.W.P. Corn, this practical, early pop corn, is steadily growing into general favor. Many more seedsmen having catalogued it this year, than in 1888. It has "come to stay. If you miss catalogueing it, you will miss a good thing.

Queen's Golden Pop Corn.—This is a new, exceedingly handsome, large yielding, yellow, smooth variety, of which I have the genuine, pure seed.

Silver Lace Pop Corn.—Or Pearl.—This is an exceedingly handsome variety of smooth white pop corn. It is a fine popper, and produces very heavily. I have the genuine pure seed.

Snow Ball Pop Corn.—This fine large eared variety is a cross between White Rice, and Pearl pop corns. And is claimed to be a very meritorious variety. I obtained my stock seed from introducer, last spring.

Mapledale Prolific Pop Corn.—This remarkable new variety, last year produced 10 stalks containing 121 ears. I have the genuine seed.

Wide Awake Oats.—An excellent new variety, originated by Mr. W. L. Eastman, of Central New York. And first introduced in spring of 1887. With me, it has proved to be a very heavy, uniform yielder. The grain is very oily, with thin husk, and of a yellowish white color. My original seed was obtained direct from headquarters.

Badger Queen Oats.—An unexcelled new variety of beautiful white oats first introduced in spring 1887. It is a very handsome and distinct variety. And is the whitest oats I ever saw. With me they have proved very productive, plump and heavy. My stock was grown from seed obtained direct from the originator, in Wisconsin.

Black Russian Oats.—This oat is very prolific, and perfectly hardy; it can be sown

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in the fall, as it will stand the severest cold weather without injury. It has a very heavy plump, black grain. I obtained my stock seed from the introducer. So is genuine.

Pringle's Progress Oats.—This fine new, distinct variety was originated by Mr. Pringle, in Vermont, by crossing the Excelsior with the Chinese hullless oats. It is claimed to have a combination of good qualities, which cannot fail to please. It has a short, stubby, stiff straw, and very heavy, yellowish white colored grain. And is a very heavy yielder. I have the genuine seed.

American Banner Oats.—Mr. James Vick—the originator—of whom I obtained my seed, last spring, claims this new white oats, to be far the best of many varieties of oats tried by them. It is certainly a valuable variety.

New Japanese Buckwheat.—This sterling variety, in the way of buckwheat, came originally from Japan. It has now been extensively distributed, and has given universal satisfaction. The grain is almost twice as large, and it ripens 10 days earlier, and produces fully twice as much as old Silver Hull. I have very nice pure seed, this year.

European Silver Hull Buckwheat. This new variety came from Europe. It also yields twice as much, remains in bloom longer, and matures its crop sooner than the old kind. The husk is very thin, grain rounder, and is claimed to yield 20% more flour, than the old kind. I have nice pure seed.

Early Amber Cane.—This popular and well known variety is the earliest, and makes the finest quality of amber syrup and good sugar. Succeeds well from Texas to Minnesota. I have extra pure seed of this variety.

Jerusalem Artichoke Tubers.—This variety is not produced from seed. They are used as a table vegetable when pickled, but their greatest value is for feeding stock. They are the best hog food known, and are attracting much attention in the great hog-raising States on account of their great fattening properties, great productiveness (over 1000

bushels having been grown on an acre), and ease with which they can be grown.

Dipper Gourd Seed.—This well known sort needs no description here. I have the genuine seed.

Contract Seeds.—I am prepared to receive contracts for growing all kinds of field seeds, at low prices. Please correspond.

Black Giant Sunflower.—This fine new variety is a great improvement over the common black sunflower. From the fact that it mostly produces one mammoth head, and that the seeds are much smaller. Therefore, being much better for feeding poultry. It has the smallest seed of any variety I have ever seen. I obtained seed from originator, so my crop is genuine.

Mam. Russian Sunflower.—Sold out.

Prolific Tree Bean.—Finest flavor, cooks the quickest, will stand more wet weather, and not pod spoil, and will yield more bushels than any other variety. It grows about 20 inches high. Beans more round and somewhat smaller than the navy. I have the genuine seed.

Persian Rose Tobacco.—This is a very vigorous growing, fine appearing, small ribbed, fine textured variety, well suited for cigar wrappers. It has done admirably well with me. I highly recommend it. I saved seed from the topmost capsules, only, and it is nice well matured seed.

SEED WHEAT, 10 latest and best, true varieties. Such as: **Golden Cross, Ontario Wonder, Red Fultz, Early Red Clausen, Reliable, Lehigh,** etc. Also **St. John's, Thousand Fold, and Pa White Rye.** Be sure to write for my trade prices, about July 1st, next.

Squash Seed.—I have a small surplus of Prolific Sugar, Egg Plant, Bay State, and Brazillian Sugar Squash seed,—grown from stock seed obtained from the originator,—which I price very low, in order to close out quickly.

TURNIP SEED. I shall grow largely next year, of Purple Top Strap Leaf, Pomoranean roots. And will quote you prices about June 1st, next.

FREIGHT RATES. For the information of the trade, that they may compare cost of seed more intelligently, when considering where to place their orders, I herewith quote you rates on grain in bags, car lots, and less than car lots, from Voorhies, Ill., to the principal and most practical transfer points, which are practically the cheapest and quickest routes to your city. I have succeeded in obtaining very low rates to almost all points, this fall. But shall keep trying to obtain lower rates. If succeed, will inform you. The rates below which are preceded by the letter U. are over the Union through freight lines. Southern rates are via Evansville, Ind. None of the rates are protected. And are subject to change, at any time. I use every endeavor to hurry shipments through, by thorough tracing.

	C.L.	L.C.L.
Albany, N. Y.	26½c	31c
Allegheny, P'a.	U 17c	20c
Atchison, Kan.	22½c	30c
Atlanta, G'a.	37c	40c
Angusta, G'a.	39c	42c
Binghampton, N. Y.	U 25c	29½c
Birmingham, Ala.	30c	33c
Boston, Mass.	U 32½c	38c
Buffalo, N. Y.	17c	20c
Cambridge, N. Y.	U 35½c	41c
Camden, N. J.	U 25½c	31c
Chanute, Kan.	31c	50c
Charleston, S. C.	36c	39c
Chicago, Ill.	9.99c	22.93c
Cincinnati, O.	13c	15c
Clyde, N. Y.	22½c	26c
Columbus, O.	12c	15c
DesMoines, I'a.	20c	27c
Detroit, Mich.	13c	15c
E. St. Louis, Ill.	9.35c	21.43c
Elmira, N. Y.	24c	28c
Eureka, Kan.	31c	63½c
Evansville, Ind.	10c	13c
Frederick City, M'd.	U 24½c	30c
Grand Rapids, Mich.	12c	15c

	C.L.	L.C.L.
Hagerstown, M'd.	24½c	30c
Hartford, Conn.	U 32½c	38c
Herndon, Ga.	45c	48c
Indianapolis, Ind.	10c	12c ¹
Kansas City, M'o.	22½c	30c ⁷
Keokuk, I'a.	13.82c	28.06c
Lawrence, Kan.	29c	43c
London, Canada.	17c	20c
Louisville, Ky.	15c	17c
Lynchburgh, Va.	U 33½c	41c
Macon, G'a.	39c	42c
Manhattan, Kan.	19c	50c
Marblehead, Mass.	U 32½c	38c
McPherson, Kan.	31c	71c
Mechanicsville, P'a.	U 25½c	31c
Memphis, Tenn.	20c	23c
Minneapolis, Minn.	15c	26c
Montreal, Canada.	27½c	33c
Morristown, Tenn.	45c	48c
Nashville, Tenn.	20c	23c
Newburg, N. Y.	27½c	33c
New Haven, Conn.	U 32½c	38c
New Orleans, La.	28c	31c
New York, N. Y.	U 27½c	33c
Norfolk, Va.	U 27½c	33c

	C.L.	L.C.L.		C.L.	L.C.L.
Ocala, Fla.	50c	53c	Selma, Ala.	30c	33c
Omaha, Neb.	25c	30c	S. Bend, Ind.	12c	15c
Painesville, O.	15c	18c	Springfield, Mass.	U 32½c	38c
Palmyra, N. Y.	22c½	26c	Springfield, Ohio	13c	16c
Petersburgh, Va.	U 27c½	33c	St. Paul, Minn.	15c	26c
Phila. Pa.	U 25½c	31c	St. Joseph, Mo.	22½c	30c
Pittsburgh, Pa.	U 17c	20c	Syracuse, N. Y.	22½c	26c
Portland, Me.	U 32½c	38c	Toledo, O.	12c	15c
Quincy, Ill.	11.34c	23½c	Topeka, Kan.	29c	45c
Raleigh, N. C.	46c	49c	Toronto, Canada	17c	20c
Bavenna, O.	15c	18c	Tyler, Texas		\$1.00
Richmond, Va.	U 27½c	33c	Vicksburgh, Miss.	28c	31c
Rochester, N. Y.	21c	24½c	Youngstown, O.	15c	18c
Salem, Ind.	15c	17c			

SCALE OF PRICES.

NAMES OF VARIETIES.	Telegraph Code.	Wt. per bu.	One bush.	5 to 10 bush.	15 to 25 bush.	30 to 50 bush.
Champion White Pearl	Pearl	56*	\$1.35	\$1.10	\$1.05	\$1.10
Golden Beauty	Beauty	56*	1.30	1.05	.95	.90
J. S. Leaming	Leaming	56*	1.30	1.05	.95	.90
Hickory King	King	56†	1.35	1.10	1.05	1.00
Chester County Mam	Chester	56†	1.30	1.05	.95	.90
Cloud's Early Dent	Cloud	56‡	1.35	1.10	1.05	1.00
Mastodon Dent	Mast.	56†	1.35	1.10	1.05	1.00
Blount's Prolific	Blount	56†	1.35	1.10	1.05	1.00
Pride of the North	Pride	56†	1.35	1.10	1.05	1.00
Farmer's Favorite Golden Dent	Farm	56‡	1.35	1.10	1.05	1.00
Murdock's Old Favorite	Murd	56†	1.30	1.05	.95	.90
Self Husking	Husk	56†	1.40	1.15	1.10	1.05
Compton's Extra Early	Comp	56†	1.35	1.10	1.05	1.00
Longfellow	Long	56†	1.35	1.10	1.05	1.00
Top Over,—or Pipe Stem	Pipe	56†	1.35	1.10	1.05	1.00
Silver White Flint	Sil	56†	1.35	1.10	1.05	1.00
SWEET CORN, Shelled.						
Cory	Cory	50‡	2.25	2.00	....	....
Egyptian	Egypt	50†	1.50	1.30	1.25	1.20
POP CORN, Shelled.						
Monarch White Rice	Mona	60†	3.60	3.35	3.30	....
Queen's Golden	Queen	60†	3.20	3.00	2.95	....
Silver Lace	Lace	60†	3.15	2.95	2.80	....
Mapledale Prolific	Maple	60†	3.60	3.35	3.30	....
Snow Ball	Snow	60‡	3.40	3.15	3.10	....
OATS.						
Pringle's Progress	Pringle	32†	.95	.75	.70	.65
American Banner	Banner	32†	.90	.70	.65	.60
Black Russian	Russian	32†	.85	.65	.60	.55
Wide Awake	Awake	32†	.85	.65	.60	.55
Badger Queen	Badger	32†	.85	.65	.60	.55
BUCKWHEAT.						
New Japanese	Japan	52	1.60	1.40	1.35	1.30
European Silver Hull	Hull	52‡	1.45	1.25	1.20	....
MISCELLANEOUS SEEDS.						
Early Amber Cane	Amber	50†	.85	.65	.55	.50
Jerusalem Artichoke Tubers	Art	50†	1.50	1.30	1.20	....
Dipper Gourd	Dip.	—	1.85	1.70	....	....
Black Giant Sunflower	Giant	30†	2.50	2.40	....	....
Russian Sunflower—Sold out	30	....	....	....	....	....
Prolific Tree Bean	Tree	60†	3.60	3.40	3.35	....
Persian Rose Tobacco	Rose	—†	1.15	1.00	25 lbs.	....
Prolific Sugar Squash	Prol.	+++	.75	.60	.50	....
Egg Plant Squash	Egg	+++	.75	.60	.50	....
Bay State Squash	Bay	+++	.50	.35	.30	....
Brazilian Sugar Squash	Braz	+++	.40	.25	....	....

Prices upon larger quantities than 50 bushels will be furnished you upon application.

*Large surplus. †Good surplus. ‡Limited surplus.

BAGS. Extra heavy American A, seamless bags, at cost—about 17c. I ship 2¼ bus. corn in each bag. Please compare my average samples, prices, and freight rates, with others.

ADDITIONAL TELEGRAPH CODE.

- Ab.**—Answer at once, stating whether you can or cannot fill order.
 - Bab.**—If you can only partially fill order do so, and reply, stating what.
 - Cab.**—Want all of order filled or none, and prompt answer.
 - Dab.**—If price has advanced since last quotations do not send goods, but telegraph.
 - Ebb.**—Fill if possible, even at extra expense.
 - Fab.**—In case you cannot fill order, telegraph at once.
 - Gab.**—Have sent mail order; if not yet received, send following at once, and cancel mail order when received.
 - Hen.**—This order is an addition to my regular order.
 - Ike.**—Add these items to the order which you already have, but in case first order is already shipped, cancel this.
- Telegraph, and money order offices, Bement, Ill.

Book 7