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GLADIOLUS End of Season Sale



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Champlain View Gardens

ELMER GOVE

BURLINGTON VERMONT

Postmaster:—If not delivered please return.

Return Postage Guaranteed.

End of Season Sale!!

Aside from the exceptions as listed below, I am offering all bulbs in my retail list, listed at 10c each or over_at one-half HALF PRICE SALE » price. Varieties listed at less than 10c each can also be had at half price if you pay the postage. But no single item of less than 10c. For instance, where bulbs are listed at 2 for 12c, 4 are regularly sold for 20c. You can have 4 for 10c if you pay the postage. 10 are 25c.

When customers send postage for bulbs, not one in a hundred sends enough, so the best way if you want to pay the postage is to let us send them C.O.D. for the postage. And we will put in enough extra bulbs to offset the few cents you would have to pay for the C.O.D. charges.

NOW IS THE OPPORTUNITY to get some of these newer varieties that you have been wanting and didn't

think you could afford.

Exceptions: This year's introductions, COLLECTIONS of all kinds and varieties marked "NO DISCOUNT" in the price list. My collections are big value as they are.

No orders less than \$1.00

There is no profit in orders of less than \$1.00 at any time and at these cut prices we can not accept them.

ORDER TODAY

AIR MAIL if possible, if you live at some distance. It takes only one day for a letter to come from the West Coast. At this time of the year we can usually get orders out within twenty-four (24) hours.

Late planted bulbs

often give you the best blooms. Many varieties give the best blooms if planted so as to bloom in the fall in cooler weather, and most varieties will be fully as good when bloomed in the fall. Though you have your regular planting made and the plants growing, you can put in another lot to come in late and prolong the season. Here we plant until July first and in more southern states, where you get late frosts, you can plant later than that.

The more southern growers who want blooms in early winter can order now and put the bulbs in cold storage and thus hold them until September or even October, but the bulbs should be gotten into cold

storage soon.

Unlabeled collections

These unlabeled collections, No. 1, No. 1A and No. 1B, as listed in my price list are made up of the regular varieties listed in my catalog. They are wonderful value and if bought under name would cost three or four times as much. We sell thousands of these collections every year and practically never get a complaint, though we do get a great many fine reports on them.

No. 1 collection is 100 large bulbs of at least 40 kinds, in many colors, and shades for \$3.00. 50 bulbs for \$1.75 and 25 bulbs for \$1.00. This is the best collection for the price to be had anywhere.

No. 1A Medium size bulbs about the same kinds, are 100 for \$2.00, 50 for \$1.25. No. 1B 100 Small bulbs most of which should bloom are \$1.00. If these small ones do not bloom this year they will make fine large bulbs for next year.

If you only knew how fine these collections are and the immense amount of pleasure that they would give you my stock of bulbs wouldn't last long. Unfortunately there will be many people I can not con-vince of this so I am sure I shall have stock enough to supply any of these collections till the end of the season.

DELUXE COLLECTIONS

My No. 2 Collection for \$5.00 and No. 3 collec-

tion for \$10.00 per hundred contains many of the newer and many really high priced varieties. Nothing better to be had than these in any unlabeled collection no matter where you get it.

Special offer \$5.00 value \$2.00

At least 30 bulbs of my selection all labeled, worth at least \$5.00 for a \$2.00 bill.

\$15.00 worth for a \$5.00 bill.

20 bulbs of the finest newer ones of my selection labeled worth \$15.00 for \$5.00 bill. Can make up both above selections with no duplications. A chance to get the best at a very low price.

SOLD OUT COMPLETELY

Amador, Bagdad, large size, Bolivar, Caesar, Commander Koehl, Dr. Durr, Edith Mason, Gloaming, Hector, Heritage, Innovation, Miss New Zealand, Scarlet Bedder and No. 30289 Seedling.

Wholesale prices

25% off from wholesale prices listed in my price 25% off from wholesale prices listed in my price list on anything I can furnish. Am sold out of the following: Amberglow; Bagdad No. 1, No. 2; Bella Donna; Bill Sowden No. 1, No. 2 No. 3; Bit O'Heaven No. 3, No. 4; Cardinal Prince; Chamouny; Damaris; Duna; Excellence; King Arthur No. 3; Lucifer; Mam. White; Mar. Peter; Mary Elizabeth; Morocco; Peggy Lou; Pelegrina No. 1, No. 3; Regent; Roi Soleil; Susan; No. 32145; Token No. 1,

Also my Large Growers Collection are sold out in most varieties. So many in fact I can't offer these Collections, I still can furnish most of the varieties in the Medium Growers Collection, especially if you allow me to substitute a few kinds if absolutely necessary.

A FEW VARIETIES YOU WILL EVENTUALLY GROW

Why Not Get a Start Now? Aladdin, Algonquin, Amulet, Angelus, Barcarole, Beacon, Carillon, Chamouny, Damaris, King Lear, King Midas, Mag-nolia, Mar. Beaton, Mermaid, Recado, Red Charm, Rocket, Rosa Van Lima, Sensation, Timbuctoo.

MAPLE SYRUP

The real pure unadulterated syrup from the rock maple trees of Vermont.

\$2.50 per gallon
\$1.50 per half gallon
If you have never eaten this syrup you don't know what you have missed. Special reduced express rates on syrup.