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WHOLESALE PRICE-LIST

FALL, 1928

The Conard-Pyle Co.

ROBERT PYLE, *President*



Viburnum Plicatum

2½ to 3' plants in rows grown completely together
\$40 per 100; \$350 per 1000

*Evergreens, Lining-Out Stock
Shrubs, Vines, Roses, Perennials*



Established 1897

AT

WEST GROVE, PA.

(Chester Co.)

Because of its rich soil and ideal conditions for plant development, this section of southeastern Pennsylvania was selected by such pioneer American plantsmen as John Bartram, Humphrey Marshall, George Pierce, Pierce Hoopes, Alfred Conard, and Antoine Wintzer (the last two the founders of this nursery).

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The CONARD-PYLE COMPANY

ROBERT PYLE, President

"Rules of Order"-ing

This list cancels all previous quotations, and the terms and conditions shown will carry for Fall, 1928, in all offers to the trade.

The prices printed in this list are based upon present market conditions, and are for immediate acceptance, subject to change without notice and stock being unsold. All goods are offered f. o. b. West Grove, Penna.; **packing extra** at cost or **free for cash with order**. **We sell 250 of a kind at the 1,000 rate and 25 of a kind at the 100 rate.**

Orders are booked with the understanding that they shall become void should injury befall the stock from flood, error in count, drought, fire, or other causes beyond our control.

Shipments travel at purchaser's risk and in the absence of definite instructions from the buyer, stock will be forwarded according to our best judgment without assuming responsibility.

Claims, if any, must be made immediately on receipt of goods.

Terms cash, except to those with established credit, who may make special arrangements for payment.

We endeavor to keep varieties true to name and will replace, on proper proof, any not true; but we do not guarantee the success of the grower. In event of untrue stock, our liability must be limited to invoice value at time of shipment.

Copy of Pennsylvania State Certificate of Inspection on all orders.

We invite correspondence from prospective buyers, but ask that all communications be written on printed business stationery so that we can grant trade prices to only those individuals or firms actually entitled to receive them.

The plant names used in this list conform, for the most part, with "Standardized Plant Names," adopted by The American Joint Committee on Horticultural Nomenclature.

Members American Association of Nurserymen, Eastern Nurserymen's Association, Pennsylvania Nurserymen's Association, etc.

THE CONARD-PYLE COMPANY

(The Conard & Jones Co. became The Conard-Pyle Co. January 1, 1925)

ROBERT PYLE, *President*
R. T. SATTERTHWAIT, *Vice-President*
E. P. GROFF, *Secretary-Treasurer*

WEST GROVE,
PENNA.



Pep up Your Profits with this Guide!

If you have decided that you are through selling cheap stock at less-than-cost prices and that you want to grow and offer plants of finer quality and improved variety, at a decent profit, you're looking at a trade list that will, we believe, be the right ticket for you. Gentlemen, these products are not offered by an inexperienced concern which thrusts off on you the results of its inexperience at what may seem like low prices. No! The stock here listed is being put on the market by an established firm (in business since 1897) with a reputation for products plump with quality. The establishment is aided by a competent, trained personnel on duty constantly in all departments to give you a full measure of value and service.



Which builds your bank account? To sell, for example, the common *Forsythia Viridissima* at a low figure, because it's so plentiful you are afraid to ask more, or to offer the newer, improved *Forsythia Spectabilis*, several times more valuable, at a nice velvet profit? You know the right answer—guide your profits accordingly, and be guided, too, by the dots (●) shown in this list. They indicate for you the real money-making items. Choose them, and you raise your standard as a nurseryman!

Lining-Out Evergreens

Our famous 2 $\frac{1}{4}$ -in. pot plants
250 of a kind at 1,000 rate



“The root’s the reason” for the popularity of these
pot-grown Evergreens

Figure better stands with these Evergreens from 2 $\frac{1}{4}$ -in. pots! Grown slowly and thoroughly within the guarded space of small pots alive with rich soil, they have made more roots. Set to your fields, the pot balls protect the plants until the stock becomes well established in your ground, ready to work for you. And produced by an established firm, with a reputation for the high quality of its Lining Out Stock, these Evergreens assure you more for the same money you would lay out for inferior quality.

List your requirements now, from this page, for Spring delivery!

BUXUS semp. suffruticosa (<i>Truedwarf Box</i>)	100	1,000
JUNIPERUS ch. pfitzeriana (<i>Pfitzer Juniper</i>)	16.00	140.00
communis hibernica (<i>Irish Juniper</i>)	14.00	120.00
RETINOSPORA obtusa (<i>Hinoki Cypress</i>)	16.00	150.00
gracilis (<i>Slender Hinoki Cypress</i>)	18.00	160.00
pisifera (<i>Sawara Retinospora</i>)	10.00	90.00
aurea (<i>Golden Sawara Retinospora</i>)	10.00	90.00
filifera (<i>Thread Retinospora</i>)	12.00	100.00
plumosa (<i>Plume Retinospora</i>)	9.00	75.00
aurea (<i>Golden Plume Ret.</i>)	10.00	85.00
lutescens (<i>Dwarf Yell. Plume Cyp.</i>)	12.00	100.00
squarrosa veitchi (<i>Veitch Moss Cypress</i>)	12.00	100.00
TAXUS cuspidata (<i>Spreading Japanese Yew</i>)	20.00	180.00
THUJA occ. compacta (<i>Parsons Arborvitae</i>)	12.00	100.00
elegantissima (<i>Golden-tipped Arb.</i>)	12.00	100.00
globosa (<i>Amer. Globe Arb.</i>)	12.00	100.00
pumila (<i>Green Globe Arb.</i>)	12.00	100.00
pyramidalis (<i>Am. Pyr. Arb.</i>)	10.00	90.00
siberica (<i>Siberian Arb.</i>)	10.00	90.00
vervaeneana (<i>Vervaeene Arb.</i>)	10.00	90.00
variegata (<i>Var. Verv. Arb.</i>)	10.00	90.00

WHOLESALE PRICE-LIST

FALL, 1928

EVERGREENS

BUXUS sempervirens.

Common Box

A faster and looser-growing form of dwarf boxwood. Useful for formal hedges.

	10	100	1,000
10 to 12 in. (see cut foot of page).	\$3.00	\$25.00	\$200.00

sempervirens suffruticosa.

True Dwarf Box

Dwarf grower, with very dark green leaves. A most beautiful plant for edging walks and flower-beds. Hardy and may be trimmed any shape.

2¼-in. pots.....	\$1.00	\$7.00	\$60.00
4 to 6 in. 3 year, extra bushy.....	2.50	18.00	150.00

CHAMAECYPARIS lawsoniana.

Lawson Cypress

This is one of the most beautiful conifers, forming usually narrow pyramidal trees densely furnished to the ground with branches. Hardy as far north as New York and in sheltered positions to Massachusetts.

1½ to 2 ft. B. & B.....	\$10.00	\$75.00
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JUNIPERUS chinensis albovariegata.

Whiteleaf Chinese Juniper

Light bluish foliage with creamy branches interspersed. Formal pyramid but useful in low plantings.

8 to 10 in. B. & B.....	\$6.00	\$50.00
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chinensis pfitzeriana.

Pfitzer Juniper

Highly recommended, and perhaps the handsomest green Juniper. Medium to large grower, dense in center, spreading to pointed, feathery, graceful foliage.

2¼-in pots.....	\$2.00	\$16.00	\$140.00
10 to 12 in. B. & B.....	6.00	50.00	

1 to 1½ ft. B. & B. (see cut next page).....	12.50	100.00
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1½ to 2 ft. B. & B.....	20.00	150.00
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2 to 2½ ft. B. & B.....	30.00	250.00
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chinensis pyramidalis.

Column Chinese Juniper

Grows rapidly, forming tall, narrow column of gray-green foliage. Decidedly more valuable than the type and at this time particularly scarce.

1½ to 2 ft. B. & B.....	\$15.00	\$125.00
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2 to 2½ ft. B. & B.....	20.00	175.00
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2½ to 3 ft. B. & B.....	22.50	200.00
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communis.

Common Juniper

Small, erect tree or tall shrub growing 20 feet high. Foliage needle-like, in clusters; fruit dark blue.

1 to 1½ ft. B. & B.....	\$6.00	\$50.00
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communis hibernica.

Irish Juniper

A very narrow pyramid. Useful for its spire-like effect.

2¼-in. pots.....	\$2.00	\$14.00	\$120.00
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Think of the places where you can use this *Buxus Sempervirens* (Common Box)

The CONARD-PYLE COMPANY

ROBERT PYLE, President



Juniperus Pfitzeriana—1 to 1½ ft.—at a dollar (with B. & B.) see Page 5

JUNIPERUS sabina tamariscifolia. *Tamarix Savin*
 Flat, spreading growth, making compact but soft texture in low evergreen planting.

	10	100	1,000
8 to 10 in. B. & B.....	\$6.00	\$50.00	
1 to 1½ ft. B. & B.....	20.00	150.00	

virginiana elegantissima. *Goldtip Red Cedar*
 Forms a columnar tree of which side shoots curve over effectively. Branches have bright yellow tips, turning bronze in winter.

	10	100	1,000
1 to 1½ ft. B. & B.....	\$15.00	\$125.00	

virginiana glauca. *Silver Red Cedar*
 Probably the best variety of Cedar. Bluish gray foliage. A favorite for specimen work.

2½ to 3 ft. B. & B.....	\$27.50	\$250.00	
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RETINOSPORA obtusa. *Hinoki Cypress*
 Graceful tree; foliage bright, clear green. Grows slowly and has a marked Japanese appearance.

2¼-in. pots.....	\$2.00	\$16.00	\$150.00
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obtusa compacta. *Football Cypress*
 Almost spherical in shape. Good green during winter—useful in foundation planting.

	10	100	1,000
8 to 10 in. B. & B.....	\$8.00	\$75.00	

obtusa crippsi. *Yellow Hinoki Cypress*
 2¼-in. pots.....\$2.50 \$18.00

obtusa gracilis. *Slender Hinoki Cypress*
 Beautiful, rare type of Retinospora, dense in habit; more erect and pyramidal in growth than the others.

2¼-in. pots.....	\$2.50	\$18.00	\$160.00
8 to 10 in. B. & B.....	4.00	35.00	
10 to 12 in. B. & B.....	6.00	50.00	
1 to 1½ ft. B. & B.....	10.00	75.00	
2 to 2½ ft. B. & B.....	20.00	150.00	

obtusa nana. *Dwarf Hinoki Cypress*
 Forms a dense irregular little mass, useful for rock gardens.

8 to 10 in. B. & B.....	\$6.00	\$50.00	
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WHOLESALE PRICE-LIST

FALL, 1928

RETINOSPORA pisifera.

Sawara Retinospora

Loosely pyramidal, with excellent feathery foliage. It is a hardy, graceful and rapid-growing evergreen.

2¼-in. pots.....	\$1.50	\$10.00	\$90.00
1 to 1½ ft. B. & B.....	6.00	50.00	

pisifera aurea.

Golden Sawara Retinospora

Golden feathery foliage. One of the most exquisite

Retinosporas.	10	100	1,000
2¼-in. pots.....	\$1.50	\$10.00	\$90.00
10 to 12 in. B. & B.....	4.00	35.00	
1 to 1½ ft. B. & B.....	5.50	50.00	
1½ to 2 ft. B. & B.....	8.00	75.00	

pisifera filifera.

Thread Retinospora

An elegant, drooping form. The thread-like, pensile branchlets are very graceful and are furnished with small, sharp-pointed, glossy green leaves.

Retinosporas.	10	100	1,000
2¼-in. pots.....	\$1.50	\$12.00	\$100.00
8 to 10 in. B. & B.....	3.00	25.00	
10 to 12 in. B. & B.....	4.00	35.00	
1 to 1½ ft. B. & B.....	8.00	75.00	
1½ to 2 ft. bushy, B. & B.....	11.00	100.00	
2 to 2½ ft. B. & B.....	16.00	150.00	

pisifera filifera aurea.

Golden Thread Ret.

Bright golden yellow. Grows slower than preceding. Useful in small plantings.

Retinosporas.	10	100	1,000
2¼-in. pots.....	\$2.00	\$16.00	\$150.00
10 to 12 in. B. & B.....	8.00	75.00	



Retinospora Plumosa—nice shapely plants at new low prices. (See below)

pisifera plumosa.

Plume Retinospora

Dwarf and dense-growing; branches slender and feathery.

Retinosporas.	10	100	1,000
2¼-in. pots.....	\$1.50	\$9.00	\$75.00
10 to 12 in. B. & B.....	3.00	25.00	
12 to 15 in. B. & B.....	4.00	35.00	
1 to 1½ ft. B. & B.....	5.50	50.00	350.00
1 to 1½ ft. selected, B. & B.....	9.00	75.00	
1½ to 2 ft. B. & B.....	11.00	100.00	
2 to 2½ ft. B. & B.....	16.00	150.00	

The CONARD-PYLE COMPANY

ROBERT PYLE, President

RETINOSPORA *pisifera plumosa aurea.*

Golden Plume Retinospora

A golden form of the preceding. It is one of the most popular evergreens, particularly liked for its rich yellow foliage, which shows up well among the more somber evergreens.

	10	100	1,000
2¼-in. pots.....	\$1.50	\$10.00	\$85.00
8 to 10 in. B. & B.....	3.00	25.00	
12 to 15 in. B. & B.....	4.00	35.00	250.00

plumosa lutescens.

Dwarf Yellow Plume Cypress

Forms a low, broad, round-topped bush; bright yellow-tipped branchlets.

	10	100	1,000
2¼-in. pots.....	\$1.50	\$12.00	\$100.00
6 to 8 in. bushy, B. & B.....	8.00	75.00	
8 to 10 in. B. & B.....	9.00	85.00	
10 to 12 in. B. & B.....	11.00	100.00	

squarrosa veitchi.

Veitch Moss Cypress

Silvery blue foliage, soft and graceful, gives woolly appearance. Broad, pyramidal outline in young plants.

	10	100	1,000
2¼-in. pots.....	\$1.50	\$12.00	\$100.00
8 to 10 in. B. & B.....	4.00	35.00	
10 to 12 in. B. & B.....	6.00	50.00	
12 to 15 in. B. & B.....	8.00	75.00	

TAXUS *cuspidata.*

Spreading Japanese Yew

Extremely hardy. Spreading, bushy habit. Rich, deep green leaves. Valuable for foundation planting.

	10	100	1,000
2¼-in. pots.....	\$2.50	\$20.00	\$180.00
8 to 10 in. B. & B.....	9.00	75.00	
10 to 12 in. B. & B.....	11.00	100.00	

cuspidata capitata.

Upright Japanese Yew

Rather open in growth with rich, dark green foliage, almost black, and exquisitely beautiful when covered with yellow-green tips of new growth in the spring. One of the most desirable evergreens for any purpose.

	10	100	1,000
6 to 8 in. B. & B.....	\$6.00	\$50.00	

cuspidata nana.

Dwarf Japanese Yew

Often called "cuspidata brevifolia." The spreading branches are thickly clothed with short, dark green needles.

	10	100	1,000
6 to 8 in. B. & B.....	\$6.00	\$50.00	
10 to 12 in. B. & B.....	11.00	100.00	
12 to 15 in. B. & B.....	20.00	175.00	
1 to 1½ ft. B. & B.....	30.00	250.00	
1½ to 2 ft. B. & B.....	40.00	350.00	

THUJA *occidentalis compacta.*

Parsons Arborvitae

Dwarf, dense grower, almost globe-shaped. Bright green foliage. Handsome.

	10	100	1,000
2¼-in. pots.....	\$1.50	\$12.00	\$100.00
6 to 8 in. B. & B.....	3.00	25.00	
8 to 10 in. B. & B.....	4.00	35.00	
10 to 12 in. B. & B.....	6.00	50.00	

occidentalis elegantissima.

Golden-tipped Arborvitae

Rich, lustrous green foliage; branches tipped with yellow.

	10	100	1,000
2¼-in. pots.....	\$1.50	\$12.00	\$100.00
6 to 8 in. B. & B.....	3.00	25.00	
8 to 10 in. B. & B.....	4.00	35.00	
10 to 12 in. B. & B.....	6.00	50.00	

WHOLESALE PRICE-LIST

FALL, 1928

Record performance results in 2nd car-order for Evergreens

August 8, 1928.

"I have been wanting to write to you for two or three months, regarding the Pfitzer Junipers which we bought from you this spring. Of the 500 plants which we received, not a single one to our knowledge, failed to grow. This we believe to be quite a record, and we thought you would be interested in knowing of it.

Most of the plants were planted in the field and did not have any rain on them for two weeks. The better specimens were selected out and healed in for retail sales. We were so well pleased with this stock that yesterday we ordered another car from you."

—Ohio Nurseryman.

THUJA occidentalis globosa. *American Globe Arborvitae*
Naturally globe-shaped. Useful for formal work.

	10	100	1,000
2¼-in. pots.....	\$1.50	\$12.00	\$100.00
6 to 8 in. B. & B.....	4.00	35.00	
10 to 12 in. B. & B.....	8.00	75.00	

occidentalis lutea. *George Peabody Arborvitae*

Showy, bright yellowish green all through the winter, changing to golden yellow in spring. Forms a compact, broad pyramid.

	10	100	1,000
2¼-in. pots.....	\$1.50	\$12.00	\$100.00
8 to 10 in. B. & B.....	6.00	50.00	

occidentalis pumila. *Green Globe Arborvitae*

Dwarf; globe-shaped.

	10	100	1,000
2¼-in. pots.....	\$1.50	\$12.00	\$100.00
8 to 10 in. B. & B.....	6.00	50.00	
10 to 12 in. B. & B.....	8.00	75.00	

occidentalis pyramidalis. *American Pyramidal Arborvitae*

A choice narrow, columnar tree that grows from 20 to 30 feet high. Stays bright green in winter. Excellent for accents and formal planting.

	10	100	1,000
2¼-in. pots.....	\$1.50	\$10.00	\$90.00
6 to 8 in. B. & B.....	4.00	35.00	
8 to 10 in. B. & B.....	6.00	50.00	
10 to 12 in. B. & B.....	8.00	75.00	
1 to 1½ ft. B. & B.....	10.00	90.00	
2 to 2½ ft. B. & B.....	16.00	150.00	

occidentalis sibirica. *Siberian Arborvitae*

Compact, pyramidal habit; constant in color; fine for hedges and screens.

	10	100	1,000
2¼-in. pots.....	\$1.50	\$10.00	\$90.00
8 to 10 in. B. & B.....	4.00	35.00	
8 to 10 in. selected, B. & B.....	6.00	50.00	
10 to 12 in. B. & B.....	7.00	60.00	
10 to 12 in. selected B. & B.....	8.00	75.00	
15 to 18 in. B. & B.....	9.00	85.00	
1 to 1½ ft. B. & B.....	10.00	90.00	
1½ to 2 ft. B. & B.....	11.00	100.00	

The CONARD-PYLE COMPANY

ROBERT PYLE, President

THUJA occidentalis vervaeneana. *Vervaene Arborvitae*
Graceful, bronze, mottled tree for many uses.

	10	100	1,000
2¼-in. pots.....	\$1.50	\$10.00	\$90.00
8 to 10 in. B. & B.....	3.00	25.00	
10 to 12 in. B. & B.....	4.00	35.00	
10 to 12 in. selected, B. & B.....	6.00	50.00	
1 to 1½ ft. B. & B.....	8.00	75.00	
1½ to 2 ft. B. & B.....	11.00	100.00	

occidentalis vervaeneana variegata. *Variegated Vervaene Arborvitae*

	10	100	1,000
2¼-in. pots.....	\$1.50	\$10.00	\$90.00

orientalis. *Oriental Arborvitae*

Tall and slender. Rich dark green. Fine for formal work.

	10	100	1,000
2¼-in. pots.....	\$2.50	\$18.00	
1½ to 2 ft. B. & B.....	6.00	50.00	

orientalis aurea conspicua. *Gold-spire Arborvitae*

Has a conspicuous golden color in summer and is peculiarly shaded in winter. Pyramidal shape.

	10	100	1,000
8 to 10 in. B. & B.....	\$8.00	\$75.00	
10 to 12 in. B. & B.....	11.00	100.00	
1 to 1½ ft. B. & B.....	13.50	125.00	

TSUGA canadensis. *Canada Hemlock*

Most graceful and adaptable, the spreading horizontal branches making effective shadow effects. Useful for hedges and informal planting.

	10	100	1,000
10 to 12 in. B. & B.....	\$8.00	\$75.00	
1½ to 2 ft. B. & B.....	13.50	125.00	
1½ to 2 ft. selected, B. & B.....	16.00	150.00	

caroliniana. *Carolina Hemlock*

Evergreen. One of our choicest native evergreens; slower in growth than above.

	10	100	1,000
8 to 10 in. B. & B.....	\$8.00	\$75.00	

★ Hardy Climbing Roses

These are offered as **two-year, first-grade, dormant plants**, for delivery after November 1 and will be shipped with tops trimmed in the usual fashion, except that patrons who require all branches uncut are asked to specify when ordering and remit \$2 extra per 100.

American Pillar. HW. Brilliant crimson-pink. Becoming one of the most popular climbers.....

	10	100
	\$2.50	\$20.00

Dorothy Perkins. HW. Too popular to need description.....

	10	100
	2.50	20.00

Dr. W. Van Fleet. HW. Pure apple-blossom-pink. Without doubt the best of all climbers.....

	10	100
	3.50	30.00

Excelsa (Red Dorothy Perkins). HW. Scarlet-crimson.....

	10	100
	2.25	18.00

May Queen. HW. Clear bright pink. Early Van Fleet hybrid.....

	10	100
	2.50	20.00

White Dorothy. HW. Creamy white.....

	10	100
	2.50	20.00

Wichuraiana (Type.) Single white flowers. *The trailing Rose; excellent for banks....*

	10	100
	3.00	25.00

★ Rosa Hugonis

"Golden Rose of China"

Prices for dormant own-root plants,
ready after November 1

	10	100	1,000
2-year.....	\$4.50	\$40.00	\$350.00
Extra 2-year.....	5.50	50.00	450.00

250 at 1,000 rate

In the dark days just before the end of the World War came Hugonis and, in the years of prosperity since then, how it has grown in favor! A list of the firms getting velvet profits from it today would be a veritable "Who's Who" in the trade. If you don't offer Hugonis you're not in the running, that's all—which amounts to the same thing as giving away money to your fellow-nurserymen.

A few Hugonis abloom in front of your establishment, with great golden hollyhock-like flowers of clear yellow in early May, will sell more Hugonis for you than your best salesman. The bushes, too, are mighty attractive, even after the blooms are gone, and, once people know you offer this shrub-like beauty, your sales will jump. That's not idle talk, for nurserymen in all quarters are reporting just such results.

Hugonis is dependable—it has proved hardy in all sections of the United States. It is a shrub of many uses; ideal for lawn specimens, excellent in shrubbery plantings and admirable for flowering hedges.

Our supply last year, reported to have been the largest in the country, was not sufficient for the demand. The quantity this year is larger but the quality is better, so "an order today will be the right way" for you to act!



Rosa Hugonis—large plants in what is known as the largest block in the country.



Oak Brand Shrubs

Vines, Hedge Plants, Lining-Out Stock

The dot ● indicates improved varieties.

ABELIA grandiflora. *Glossy Abelia*
 Popular for border plantings. Dainty pink and white flowers abundantly produced.

	10	100	1,000
3-in. pots.....	\$2.00	\$15.00	
4-in. pots.....	3.00	25.00	

AKEBIA quinata. *Fiveleaf Akebia*
 Dainty, beautiful vine, with purple flowers in May. Leaves deep green, persisting till winter.

	10	100	1,000
1-year.....	\$2.00	\$15.00	
2-year.....	2.50	18.00	
2½ to 3 ft.....	3.50	30.00	\$250.00

AMPELOPSIS quinquefolia. *Virginia Creeper*
 Valuable for rich fiery autumn coloring. Useful for natural effects. Quick grower.

	10	100	1,000
1-year.....	\$1.50	\$10.00	
2-year.....	1.75	12.00	
3-year.....	2.00	16.00	

tricuspidata (veitchi). *Japanese Creeper*
 Clings as it grows. Foliage in autumn turns crimson.

	10	100	1,000
2¼-in. pots.....	\$1.00	\$8.00	\$65.00
3-in. pots.....	2.00	15.00	120.00
4-in. pots.....	2.50	20.00	180.00
2-year field, extra strong.....	3.00	25.00	200.00

● **tricuspidata atropurpurea.** *Purple Japanese Creeper*
 The habit of attaching itself firmly and closely to stonework placed *Ampelopsis tricuspidata* (Boston Ivy) in the forefront of popularity. This new variety, *Atropurpurea*, is similar to the type and possesses the added attraction of dark purple leaves not changing to green.

	10	100	1,000
2¼-in. pots.....	\$2.00	\$15.00	
4-in. pots.....	4.00	35.00	

● **BERBERIS julianae.** *Wintergreen Barberry*
 This is a handsome shrub of rather upright habit said to be the hardiest of evergreen Barberries. Its long leather-like leaves assume a brilliant crimson tint in autumn.

	10	100	1,000
4 to 6 in.....	\$3.00	\$25.00	

thunbergi. *Japanese Barberry*
 Indispensable for hedges; also excellent for massing. Brilliant autumn coloring; scarlet berries.

	10	100	1,000
1½ to 2 ft.....	\$1.50	\$12.00	\$100.00
2 to 2½ ft.....	2.25	18.00	150.00
2½ to 3 ft.....	2.50	20.00	175.00

thunbergi atropurpurea. *Redleaf Japanese Barberry*
 The new form with bright reddish purple foliage; should be planted in sun for best color.

	10	100	1,000
9 to 12 in.....	\$2.50	\$20.00	\$180.00
1 to 1½ ft.....	3.50	30.00	250.00

WHOLESALE PRICE-LIST

FALL, 1928



Truly representative of *Box Barberry*, the hardy border-plant.

BERBERIS thunbergi minor.

Box Barberry

Smaller in every way than the type; more compact in habit. For border-work where Box is not hardy it is excellent.

	10	100	1,000
12 to 15 in., 2-year.....	\$2.50	\$18.00	\$150.00
18 in., 4-year.....	3.00	25.00	225.00

wilsonae.

Wilson Barberry

Bailey says of *Berberis Wilsonae*, named for Dr. E. H. Wilson, the noted plant explorer, now Keeper of Arnold Arboretum of Harvard University: "Very distinct, handsome shrub, with small foliage assuming a brilliant fall coloring. Last year's branches are reddish brown. It has proved hardy at the Arnold Arboretum (in Massachusetts) in somewhat sheltered positions." Much used for specimens.

	10	100	1,000
12 to 15 in.....	\$2.50	\$20.00	\$180.00

BUDDLEIA davidi magnifica.

Oxeye Butterfly Bush

Extensive bloomer, even the first year. Flowers deep violet-rose, delightfully fragrant.

	10	100	1,000
2¼-in. pots, for lining out.....	\$1.00	\$7.00	\$60.00
1½ to 2 ft.....	2.00	15.00	120.00

CALLICARPA purpurea.

Chinese Beautyberry

Pink flowers in August; light purple berries.

	10	100
1½ to 2 ft.....	\$3.00	\$25.00

CALYCANTHUS floridus.

Common Sweetshrub

Spicy, fragrant, dark crimson flowers in June.

	10	100
1½ to 2 ft.....	\$3.50	\$30.00
2 to 2½ ft.....	4.00	35.00

CARYOPTERIS incana (mastacanthus).

Common Bluebeard

Compact bushes about 2 feet tall. Flowers sky-blue.

	10	100	1,000
18 in.....	\$2.50	\$20.00	\$180.00

CELASTRUS scandens.

American Bittersweet

Yellow flowers, followed by orange-colored berries.

	10	100
1-year.....	\$1.50	\$12.00
2-year.....	2.50	18.00
3-year.....	3.00	25.00

CLEMATIS paniculata.

Sweet Autumn Clematis

Intensely sweet-scented, small, creamy white flowers completely cover the vine.

	10	100	1,000
2¼ in. pots, for lining out.....	\$1.00	\$7.00	\$55.00
2-year.....	2.00	16.00	140.00
3-year.....	2.50	22.00	180.00

The CONARD-PYLE COMPANY

ROBERT PYLE, President

COTONEASTER *divaricata*. *Spreading Cotoneaster*

A spreading, arching shrub with extremely decorative leaves and tiny bead, or gem-like flowers. Fruits bright red and persist a long time.

	10	100
3-in. pots.....	\$4.00	\$35.00
4-in. pots.....	5.50	50.00

horizontalis. *Rock Cotoneaster*

A low-growing, dark, shiny evergreen with spreading branches. Suitable for rockeries. Pink flowers followed by red berries.

	10	100	1,000
2¼-in. pots.....	\$2.50	\$18.00	\$150.00
3-in. pots.....	3.00	25.00	
4-in. pots.....	4.00	35.00	

● DEUTZIA *crenata magnifica*. *Magnificent Deutzia*

A most distinct variety with exceptionally large clusters of pure white double flowers, produced in wonderful profusion. Easily the finest of all Deutzias.

	10	100
2½ to 3 ft.....	\$3.50	\$30.00

gracilis. *Slender Deutzia*

White, bell-shaped flowers. Dwarf grower, nice for edging other shrubbery.

	10	100	1,000
2¼-in. pots.....	\$1.00	\$7.00	\$60.00
10 to 12 in.....	1.50	12.00	100.00
12 to 15 in.....	2.50	18.00	150.00

gracilis rosea. *Slender Pink Deutzia*

(See *Deutzia scabra eximia*, an improvement over this variety.)

lemoinei. *Lemoine Deutzia*

Early white. Much superior to *D. gracilis*.

	10	100	1,000
2¼-in. pots.....	\$1.00	\$7.00	\$60.00
12 to 15 in.....	2.00	15.00	
2½ to 3 ft.....	4.00	35.00	
3 to 4 ft.....	4.50	40.00	

● *lemoinei compacta*. *Improved Lemoine Deutzia*

Compact habit.

	10	100	1,000
2¼-in. pots.....	\$1.50	\$10.00	\$80.00
1 to 1½ ft.....	3.00	25.00	
2 to 2½ ft.....	4.00	35.00	

Pride of Rochester. *Large-flowered Deutzia*

Very vigorous grower. Large, double white flowers.

	10	100
2 to 2½ ft.....	\$2.50	\$18.00
3 to 4 ft.....	3.00	22.00

scabra crenata. *Double Pink Deutzia*

Strong grower, double flowers tinted rosy white.

	10	100	1,000
2 to 2½ ft.....	\$2.00	\$15.00	
3 to 4 ft.....	3.00	22.00	\$180.00

● *scabra eximia*. *Improved Slender Pink Deutzia*

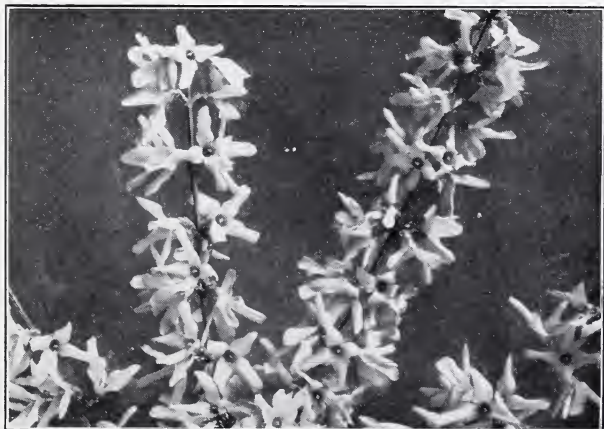
This variety is an improvement over *Deutzia gracilis rosea*, formerly considered one of the most pleasing Deutzias. The flowers are slightly pink on the outside and the plant is well adapted to shrubbery plantings.

	100	100	1,000
2¼-in. pots.....	\$1.50	\$10.00	\$80.00
2 to 2½ ft.....	4.00	35.00	
3 to 4 ft.....	4.50	40.00	

WHOLESALE PRICE-LIST

FALL, 1928

EUONYMUS japonicus.	<i>Evergreen Burningbush</i>		
A most ornamental evergreen shrub that is a moderate, shapely, upright grower.			
	10	100	1,000
2¼-in. pots.....	\$1.00	\$7.00	\$60.00
1-year.....	2.00	15.00	135.00
radicans.	<i>Wintercreeper</i>		
A splendid covering for low retaining walls. Small rich green leaves.			
	10	100	1,000
2¼-in. pots.....	\$1.00	\$7.00	\$60.00
1-year.....	2.00	15.00	135.00
2-year.....	2.50	20.00	
● radicans acutus.	<i>Sharpleaf Wintercreeper</i>		
Similar to the type, but more pointed leaves, lighter in color. A rapid grower and evidently the best Euonymus yet for steep banks as it is a very prostrate grower, showing no inclination to climb, roots at every place it touches soil and would be excellent to hold banks. Turns bronzed in cold weather.			
	10	100	1,000
1-year.....	\$2.00	\$15.00	\$135.00
2-year.....	3.50	30.00	
● radicans minimus (kewensis).	<i>Baby Wintercreeper</i>		
For rockeries this pretty variety is a delightful subject. Its small oval foliage is of a very dark green with lighter veins, and the splendid trailing habit of the plant makes it desirable also for carpeting the ground.			
	10	100	1,000
2¼-in. pots.....	\$1.50	\$10.00	\$90.00
radicans variegata.	<i>Variegated-leaf Wintercreeper</i>		
Leaves green and white.			
	10	100	1,000
2¼-in. pots.....	\$1.00	\$7.00	\$60.00
1-year.....	2.00	15.00	135.00
3-year.....	3.00	25.00	
radicans vegetus.	<i>Big-leaf Wintercreeper</i>		
A most beautiful vine, bearing bright red berries well into the winter.			
	10	100	1,000
2¼-in. pots.....	\$1.50	\$12.00	\$100.00
2-year.....	3.00	25.00	200.00
● FORSYTHIA intermedia spectabilis	(see cut below). <i>Showy Border Forsythia</i>		
Acknowledged the finest Forsythia; much more profuse-flowering than the original type, and several shades richer in its glorious deep yellow. Plants vigorous and compact.			
	10	100	1,000
2¼-in. pots.....	\$1.50	\$10.00	\$80.00
1-year.....	2.50	18.00	
2½ to 3 ft.....	3.00	25.00	200.00



The most desirable *Forsythia, Spectabilis*.

The CONARD-PYLE COMPANY

ROBERT PYLE, President

FORSYTHIA suspensa fortunei. *Fortune Forsythia*
 Good habit. Arching branches. Vigorous grower.

	10	100	
3 to 4 ft.....	\$2.50		\$22.00

viridissima. *Green-stem Forsythia*

Green bark; thick, dark green leaves. Deep yellow flowers.

	10	100	1,000
2 1/4-in. pots.....	\$1.00	\$7.00	\$60.00
1-year.....	1.50	10.00	90.00
2 to 2 1/2 ft.....	2.00	16.00	140.00

HEDERA helix. *English Ivy*

Hardy evergreen clinging vine with dark, glossy green leaves. Ideal wall-cover.

	10	100	1,000
2 1/4-in. pots.....	\$1.00	\$6.00	\$50.00
4-in. pots.....	3.00	25.00	

HIBISCUS syriacus banner. *Shrub-Althea*

Flowers richly striped with pink and crimson. A hedge of this lovely Althea looks like a hedge of hardy Pelargoniums.

	10	100
1 to 1 1/2 ft.....	\$2.00	\$15.00
1 1/2 to 2 ft.....	2.50	18.00

Double Pink. *Shrub-Althea*

Very deep dark pink flowers.

	10	100
1 1/2 to 2 ft.....	\$2.50	\$18.00

Jeanne d'Arc. *Shrub-Althea*

Large, double, pure white flowers like roses.

1 1/2 to 2 ft.....	2.50	18.00
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● **Wm. R. Smith.** *Shrub-Althea*

A splendid giant-flowering variety, naturally forming symmetrical bushy specimens. Glistening pure white flowers like great morning-glories fully four inches in diameter; under ordinary cultivation they open out flat quite different from the older types which only partially expand. Blooms are produced in profusion from early July until late September, and are very conspicuous at a period when comparatively few Shrubs are in flower.

	10	100	1,000
2 1/4-in. pots.....	\$1.50	\$12.00	\$100.00
1-year.....	2.50	20.00	180.00
1 1/2 to 2 ft.....	3.50	30.00	250.00

HYDRANGEA arborescens grandiflora (see field below).

Snowhill Hydrangea

Blooms right after early spring flowers are gone, and the great white flowers last until late August.

2 1/4-in. pots.....	\$1.00	\$7.00	\$60.00
1-year.....	2.00	15.00	125.00
2 to 2 1/2 ft.....	2.75	22.00	200.00
3 to 4 ft.....	4.00	35.00	300.00



Hydrangea Arborescens Grandiflora—the popular "Hills of Snow."

WHOLESALE PRICE-LIST

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HYDRANGEA paniculata grandiflora. *Peegee Hydrangea* An old variety still in strong demand.

	10	100	1,000
2¼-in. pots.....	\$1.00	\$7.00	\$60.00
1 year.....	1.50	12.00	100.00
2 to 2½ ft.....	3.00	25.00	220.00
3 to 3½ ft.....	4.00	35.00	
3 to 4 ft.....	4.50	40.00	

paniculata grandiflora, Standard. *Tree Hydrangea*

	10	100
2½ to 3 ft.....	\$5.00	\$45.00

KERRIA japonica fl.-pl. *Double Kerria*

True double Corchorus. Desirable, strong grower bearing golden yellow, double flowers.

	10	100	1,000
2¼-in. pots.....	\$1.00	\$7.00	\$60.00
1-year.....	2.50	20.00	180.00
2½ to 3 ft.....	4.00	35.00	

LIGUSTRUM lodense. *Dwarf Privet*

Compact dwarf form for hedgings.

	10	100
1½ to 2 ft.....	\$2.50	\$20.00

ibolium (see block below). *Ibolium Privet*

A cross between Iбота and California privet, combining the hardiness and vigor of the former with the beauty of the latter.

	10	100	1,000
1½ to 2 ft.....	\$1.00	\$6.00	\$55.00
2 to 2½ ft.....	1.25	7.00	60.00

ibota regelianum (Cuttings). *Regel Privet*

Very desirable for shrubbery or evergreen plantings. Makes splendid, low, dense hedges.

	10	100	1,000
1½ to 2 ft.....	\$1.50	\$12.00	\$100.00
2 to 2½ ft.....	2.00	15.00	125.00

ovalifolium. *California Privet*

Thrives in all kinds of soil and situations. The ever-popular hedge plant.

	10	100	1,000
2 to 2½ ft.....	\$0.75	\$4.00	\$30.00
2½ to 3 ft.....	.85	5.00	45.00

ovalifolium variegatum. *Golden Privet*

Leaves variegated with pale yellow. A rather slow grower.

	10	100	1,000
2¼-in. pots.....	\$1.50	\$10.00	\$80.00
1 to 1½ ft.....	3.00	25.00	200.00



Beautiful 2 to 2½ ft. *Ibolium Privet*.

The CONARD-PYLE COMPANY

ROBERT PYLE, President

LONICERA japonica aureo-reticulata.

Yellow-net Japanese Honeysuckle

Flowers yellow. Foliage veined yellow.

	10	100
1-year.....	\$1.50	\$10.00
2-year.....	2.00	15.00
3-year.....	2.50	20.00

halliana.

Hall Japanese Honeysuckle

	10	100
1-year.....	\$1.50	\$10.00
3-year.....	2.50	20.00

morrowi.

Morrow Honeysuckle

One of the most attractive berried bushes grown. Fine for screens or backgrounds to other shrubs. Yellow flowers; brilliant, long-lasting scarlet berries.

	10	100
1-year.....	\$1.50	\$10.00
2-year.....	2.00	15.00

tatarica alba.

White Tatarian Honeysuckle

A most adaptable shrub. White flowers followed by translucent berries.

	10	100
1-year.....	\$1.50	\$10.00
2-year.....	2.50	20.00

LYCIUM chinense.

Chinese Matrimony Vine

Small, rosy purple flowers, followed by brilliant scarlet berries.

	10	100
3-year.....	\$2.00	\$15.00

Featured on Pages 18, 19 and 20 is what we believe to be one of the finest collections of Philadelphus to be found in this country. Most of the varieties are hybrids from Lemoine, the famous European Nurseryman. By all means feature these new Mockoranges in your selling, and be sure to get acquainted with the two we regard as the finest: Brachybotrys and Glacier.

● PHILADELPHUS, Argentine. *Silver-leaf Mock Orange*

Flowers borne three to a cluster; leaves of a silvery sheen.

	10	100
1-year.....	\$2.25	\$18.00
1½ to 2 ft.....	2.75	20.00
2½ to 3 ft.....	3.50	30.00

● Atlas.

A novelty from Lemoine. Tall-growing with enormous flowers over 2½ inches wide; broad petals milk white.

	10	100
1-year.....	\$3.00	\$25.00
2 to 2½ ft.....	6.00	50.00

Avalanche.

Dwarf Mock Orange

Large, fragrant, white flowers on arching branches.

	10	100	1,000
1-year.....	\$2.00	\$15.00	
2½ to 3 ft.....	3.00	25.00	\$200.00
3 to 4 ft.....	4.00	35.00	

● Bicolor.

A Lemoine hybrid. Large flowers, of a perfect shape; petals pure white, with a purplish carmine blotch at their base.

	10	100
1-year.....	\$3.00	\$25.00
1½ to 2 ft.....	4.00	35.00

WHOLESALE PRICE-LIST

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Typical bloom of *Philadelphus Virginal*. Still holds first place as the most beautiful variety of its class (see next page).

PHILADELPHUS Bouquet Blanc.

White Bouquet Mock Orange

Low, dense habit. Large white flowers, borne in immense quantities.

	10	100
1 to 1½ ft.....	\$2.25	\$18.00
1½ to 2 ft.....	2.50	20.00
2½ to 3 ft.....	3.00	25.00
3 to 4 ft.....	4.00	35.00

● Brachybotrys

"The best *Philadelphus* introduced from China" says Lemoine. Its tall branches are covered with large fragrant flowers which set it up as truly the finest of this new group.

	10	100
1-year.....	\$3.00	\$25.00
3 to 4 ft.....	6.50	60.00
4 to 5 ft.....	8.00	75.00

● Enchantment. *Improved White Bouquet Mock Orange*

Lemoine describes this variety as an improved *Bouquet Blanc* (see above). It makes a most striking appearance with long erect branches furnished with thick panicles of double white flowers.

	10	100
1½ to 2 ft.....	\$4.00	\$35.00
2 to 2½ ft.....	6.00	50.00

● Etoile Rose.

Long petals, white blotched pink. One of Lemoine's.

	10	100
1 to 1½ ft.....	\$3.00	\$25.00
1½ to 2 ft.....	4.00	35.00
2 to 2½ ft.....	6.00	50.00

● Glacier. *Glacier Mock Orange*

Strong, erect grower; clusters of double white flowers, set in panicles having the appearance of one enormous double flower.

	10	100
2¼-in. pots.....	\$2.00	\$15.00
1½ to 2 ft.....	3.00	25.00
2 to 2½ ft.....	4.00	35.00
2½ to 3 ft.....	4.50	40.00

The CONARD-PYLE COMPANY

ROBERT PYLE, President

PHILADELPHUS, Manteau d'Hermine.

White Mantle Mock Orange

A dwarf variety with very small leaves.

	10	100
1-year.....	\$2.00	\$18.00
1½ to 2 ft.....	2.50	20.00

● Splendens.

Splendid Mock Orange

This Philadelphia makes a most attractive specimen shrub. It is a strong-growing variety of arching habit, with dense foliage, and produces a great abundance of pure white flowers.

	10	100	1,000
1 to 1½ ft.....	\$2.50	\$20.00	
2 to 2½ ft.....	3.50	30.00	\$250.00
3 to 4 ft.....	4.50	40.00	

● Virginal (see cut page 19).

Virginal Mock Orange

Here is the most beautiful variety of its class. It produces large double-crested flowers of pure white, deliciously fragrant. Blooms two and one half inches across and in May and early June completely cover the branches. Bloom all Summer.

	10	100	1,000
2¼-in. pots.....	\$1.50	\$12.00	\$100.00
1½ to 2 ft.....	3.00	25.00	200.00
2 to 2½ ft.....	3.50	30.00	250.00

PYRACANTHA coccinea.

Scarlet Firethorn

Believed to be the only red-berried evergreen shrub except American and English Holly. Flowers white; berries orange-scarlet, beautifully contrasted against the green glossy evergreen foliage, cut sprays a glorious house decoration but at their best right on the bush, which may be sheared into a perfect hedge shape. This broad leaved evergreen does not grow as fast as common shrubbery and is of great value for garden decoration or for rounding off and completing the outdoor display season.

2¼-in. pots.....	\$3.00	\$25.00
1-year.....	4.00	35.00
1½ to 2 ft.....	8.00	75.00

SPIRAEA, Anthony Waterer.

Waterer Spirea

The perpetually blooming Red Spirea. It makes nice shapely bushes 2 to 3 feet high and bears flat clusters of rich, rosy red flowers throughout the summer.

2¼-in. pots.....	\$1.00	\$7.00	\$60.00
1½ to 2 ft.....	2.50	20.00	180.00
2 to 2½ ft.....	3.50	30.00	250.00
2½ to 3 ft.....	4.00	35.00	

prunifolia.

Bridal Wreath

Handsome, dark green, shining foliage turning orange in autumn. White flowers in May.

	10	100	1,000
2¼-in. pots.....	\$1.00	\$7.00	\$60.00
1-year.....	2.00	15.00	135.00
2 to 2½ ft.....	2.25	18.00	
2½ to 3 ft.....	2.50	22.00	

thunbergi.

Thunberg Spirea

Slender, arching branches, clothed with pure white flowers. Small, feathery, light-green leaves.

	10	100	1,000
2¼-in. pots.....	\$1.00	\$7.00	\$60.00
2 to 2½ ft.....	2.50	20.00	180.00
3 to 4 ft.....	3.00	25.00	

vanhouttei.

Van Houtte Spirea

Most popular hardy Spirea. Pure snow-white flowers all over the plant.

	10	100	1,000
2¼-in. pots.....	\$1.00	\$7.00	\$60.00
1-year.....	1.25	8.00	75.00
1½ to 2 ft.....	1.50	10.00	80.00
2 to 2½ ft.....	1.75	12.00	100.00

WHOLESALE PRICE-LIST

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SYMPHORICARPOS racemosus.	<i>Common Snowberry</i>		
Conspicuous white berries; attractive foliage. Succeeds well in shaded locations.			
		10	100
2 to 2½ ft.		\$2.00	\$15.00
2½ to 3 ft.		2.50	18.00
SYRINGA persica.	<i>Persian Purple Lilac</i>		
		10	100
1 year.		\$2.00	\$15.00
SYRINGA persica rubra.	<i>Persian Red Lilac</i>		
Purplish red flowers borne in great profusion all over the bush.			
		10	100
1 to 1½ ft.		\$2.50	\$20.00
1½ to 2 ft.		3.50	30.00
vulgaris.	<i>Common Purple Lilac</i>		
Blooms in early May.			
		10	100
2½ to 3 ft.		\$2.50	\$20.00
3 to 4 ft.		3.00	25.00
VIBURNUM americanum (oxycoccus).	<i>American Cranberry Bush</i>		
Makes brilliant scarlet fruits that remain all winter. Flowers white.			
		10	100
3 to 4 ft.		\$5.00	\$45.00
rhytidophyllum.	<i>Leatherleaf Viburnum</i>		
Evergreen. Large, oblong leaves, deep green above, gray beneath. A bold, handsome shrub.			
		10	100
3-in. pots.		\$3.00	\$25.00
tomentosum plicatum.	<i>Japanese Snowball</i>		
Fairly covered with great white balls of snow about Memorial Day. Heavy-ribbed, dark green foliage, peculiarly becoming. (Our reputation for lining out stock of this shrub is well-known far and wide in the trade.)			
		10	100
2¼-in. pots.		\$1.25	\$10.00
3-in. pots.		1.50	12.00
1½ to 2 ft.		3.50	30.00
2 to 2½ ft.		4.00	35.00
2½ to 3 ft.		4.50	40.00
3 to 4 ft.		6.50	60.00
WEIGELA Eva Rathke.	<i>Red-flowered Weigela</i>		
The Everblooming Weigela. Dark red flowers, marked white, and splendid foliage produce an effect not to be had in any other shrub; flowers continuously.			
		10	100
1 to 1½ ft.		\$2.00	\$15.00
1½ to 2 ft.		2.50	20.00
2 to 2½ ft.		3.00	25.00
2½ to 3 ft.		3.50	30.00
nana variegata.	<i>Variegated-leaf Weigela</i>		
Dwarf, compact, grower. Soft pink flowers.			
		10	100
1½ to 2 ft.		\$2.00	\$15.00
3 to 4 ft.		3.50	30.00
rosea.	<i>Pink Weigela</i>		
Rose-pink flowers in great profusion. Vigorous grower.			
		10	100
2 to 2½ ft.		\$2.00	\$15.00
2½ to 3 ft.		2.50	18.00
WISTERIA frutescens magnifica.	<i>Yellow-eye Wisteria</i>		
		10	100
2 to 2½ ft.		\$2.50	\$20.00
2½ to 3 ft.		2.75	22.00
3 to 4 ft.		3.00	25.00
sinensis alba.	<i>Chinese White Wisteria</i>		
		10	100
3-in. pots.		\$1.50	\$10.00
1 to 1½ ft.		2.25	18.00
2½ to 3 ft.		3.00	25.00

The CONARD-PYLE COMPANY

ROBERT PYLE, President

Shrubs and Vines for Lining Out

Well-established plants from 2¼ in. pots, except as otherwise indicated. (250 of a kind at the thousand rate.)

	100	1,000
Abelia grandiflora (<i>Glossy Abelia</i>) (3-in. pots)	\$15.00	
grandiflora (<i>Glossy Abelia</i>) (4-in. pots)	25.00	
Ampelopsis tricuspidata (<i>Japanese Creeper</i>)	8.00	\$65.00
tricuspidata (<i>Japanese Creeper</i>) (3-in. pots)	15.00	120.00
atropurpurea (<i>Purple Jap. Creeper</i>)	15.00	
Buddleia davidi magnifica (<i>Oxeye Butterfly Bush</i>)	7.00	60.00
Clematis paniculata (<i>Sweet Autumn Clematis</i>)	7.00	55.00
Cotoneaster divaricata (<i>Spreading Cotoneaster</i>)	35.00	(3-in. pots)
horizontalis (<i>Rock Cotoneaster</i>)	18.00	150.00
Deutzia gracilis (<i>Slender Deutzia</i>)	7.00	60.00
lemoinei (<i>Lemoine Deutzia</i>)	7.00	60.00
compacta (<i>Improved Lemoine Deutzia</i>)	10.00	80.00
scabra eximia (<i>Improved Slender Pink Deutzia</i>)	10.00	80.00
Euonymus japonicus (<i>Evergreen Burningbush</i>)	7.00	60.00
radicans minimus (<i>Baby Winter-creeper</i>)	10.00	90.00
vegetus (<i>Bigleaf Wintercreeper</i>)	12.00	100.00
Forsythia intermedia spectabilis (<i>Showy Border Forsythia</i>)	10.00	80.00
viridissima (<i>Green Stem Forsythia</i>)	7.00	60.00
Hedera helix (<i>English Ivy</i>)	6.00	50.00
Hibiscus syriacus Wm. R. Smith (<i>Shrub Althea</i>)	12.00	100.00
Hydrangea arborescens grandiflora (<i>Snow-hill Hydrangea</i>)	7.00	60.00
paniculata grandiflora (<i>Peegee Hydrangea</i>)	7.00	60.00
Kerria japonica fl. pl. (<i>Double Kerria</i>)	7.00	60.00
Ligustrum ovalifolium variegatum (<i>Golden Privet</i>)	10.00	80.00
Philadelphus Glacier (<i>Glacier Mock Orange</i>)	15.00	
Virginal (<i>Virginal Mock Orange</i>)	12.00	100.00
Pyracantha coccinea (<i>Scarlet Firethorn</i>)	25.00	
Spirea Anthony Waterer (<i>Waterer Spirea</i>)	7.00	60.00
prunifolia (<i>Bridalwreath</i>)	7.00	60.00
thunbergi (<i>Thunberg Spirea</i>)	7.00	60.00
vanhouttei (<i>Van Houtte Spirea</i>)	7.00	60.00
Viburnum rhytidophyllum (<i>Leatherleaf Viburnum</i>) (3-in. pots)	25.00	
tom. plicatum (<i>Japanese Snowball</i>)	10.00	80.00
tom. plicatum (<i>Japanese Snowball</i>) (3-in. pots)	12.00	100.00
Wisteria sinensis alba (<i>Chinese White Wisteria</i>) (3-in. pots)	10.00	

WHOLESALE PRICE-LIST

FALL, 1928

HARDY PHLOX

One of the most popular Perennials

Strong one-year field plants

Excellent specimens, really not to be compared with the ordinary. Carefully "rogued," and highly recommended to those interested in a profitable side-line.

Prices, except as otherwise indicated:

\$1 for 10; \$7 per 100; \$60 per 1,000 (250 of a kind at 1,000 rate).

Champs Elysee. Rosy purple; very effective.

Europa. White, crimson eye. (\$8 per 100; \$75 per 1000)

Jewel. Mauve-rose with carmine-red eye.

Mrs. Jenkins. Considered best pure white.

Prof. Schliemann. Lavender or lilac-rose.

Rijnstroom. Beautiful rose-pink.

Thor. Salmon-rose, with scarlet glow.

W. C. Egan. Lilac, with bright solferino eye. (\$8 per 100; \$75 per 1,000).

PHLOX, Miss Lingard.	<i>Early-flowering White Phlox</i>	
	10	100
1-yr. field.....	\$1.00	\$7.00

PEONIES

Well-balanced roots, 3-5 eyes

The Peonies of our Grandmothers' time were wonderful, but modern varieties have far surpassed them, and many of the older sorts are not now grown, because they are unworthy of present-day standards. All of the following are first-class Peonies rated with extreme care by experts of the American Peony Society, with 10 points as perfection. Note the ratings of each variety:

	10	100
Adolph Rousseau. 8.4.....	\$6.50	\$50.00
An ideal red Peony. Early midseason.		
Albert Crousse. 8.6.....	4.50	42.50
Delicate shell-pink. Late.		
Augustin d'Hour. 7.8.....	4.25	40.00
Rich solferino red. Midseason.		
Baroness Schroeder. 9.0.....	7.50	62.50
Flesh pink, changing white. Late.		
Couronne d'Or. 8.1.....	3.00	25.00
Famous "Crown of Gold." Late midseason.		
Edulis Superba. 7.6.....	2.50	20.00
The popular clear pink. Very early.		
Eugene Verdier. 8.3.....	10.00	80.00
Delicate hydrangea-pink. Late.		
Felix Crousse. 8.4.....	4.00	35.00
The popular ruby red. Midseason.		
Festiva Maxima. 9.3.....	2.50	20.00
The popular snow white. Early.		
James Kelway. 8.7.....	12.50	105.00
Giant white flowers overlaid delicate pink. Early midseason.		
Marie Lemoine. 8.3.....	4.50	42.50
An ivory-white masterpiece. Very late.		
Mme. Ducl. 7.9.....	4.00	35.00
Silvery lilac-pink. Midseason.		

Other Perennials

PACHYSANDRA terminalis. *Japanese Pachysandra*

This plant thrives where others would wither and die.

Use it as a ground-cover, especially in the shade. Grows

5 to 8 in. high. 10 100 1,000

2¼-in. pots.....\$1.50 \$10.00 \$85.00

3-in. pots..... 2.00 15.00 135.00

IRIS, Bearded. Splendid field clumps. 1.50 10.00

Dr. Bernice. Coppery bronze and dark crimson.

Loreley. Deep blue, veined white and bordered sulphur-yellow.

WHOLESALE PRICE-LIST

FALL, 1928



ROSES



Shrubs Cannas 
Lining-out Evergreens

More than guide-posts to profitable buying, these three symbols inspire confidence by marking the source of quality products. They lead straight toward wise ordering. Once a buyer has become familiar with the goods characterized by these trade-marks, he can save his time and his resources, and maintain his standard of quality, by re-ordering from the same source.

The CONARD-PYLE Co.

ROBERT PYLE, Pres. West Grove, Pa.

"More than 28 years' experience"

