

**GLENDALE GROWTH**  
 SOLD BY BUILDING PERMITS:  
 Month to Date \$ 000,000  
 December, 1922 487,171  
 December, 1921 505,984  
 Year to date 000,000  
 For year 1922 6,305,971  
 For year 1921 5,099,201

# Glendale Daily Press

**GREATEST CIRCULATION**  
 Glendale Daily Press 5,400  
 Glendale Even'g News 3,336  
 Excess over News 2,064  
 This Edition ..... 8,500  
 Watch it Grow in 1923!

Vol. 2—No. 309

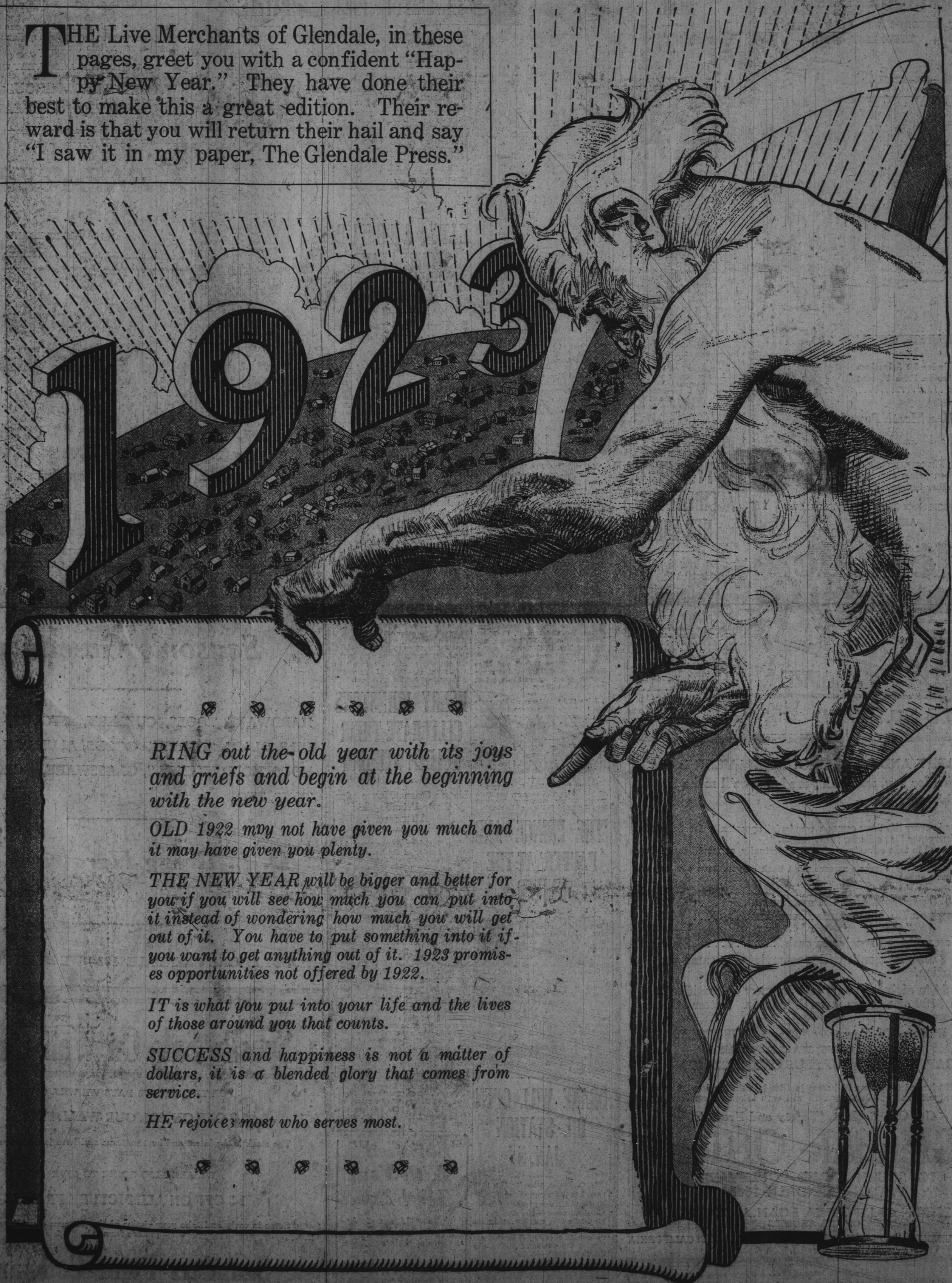
(FIVE SECTIONS)

GLENDALE, CALIFORNIA, MONDAY, JANUARY 1, 1923

(36 PAGES)

THREE CENTS

**T**HE Live Merchants of Glendale, in these pages, greet you with a confident "Happy New Year." They have done their best to make this a great edition. Their reward is that you will return their hail and say "I saw it in my paper, The Glendale Press."



*RING out the old year with its joys and griefs and begin at the beginning with the new year.*

*OLD 1922 may not have given you much and it may have given you plenty.*

*THE NEW YEAR will be bigger and better for you if you will see how much you can put into it instead of wondering how much you will get out of it. You have to put something into it if you want to get anything out of it. 1923 promises opportunities not offered by 1922.*

*IT is what you put into your life and the lives of those around you that counts.*

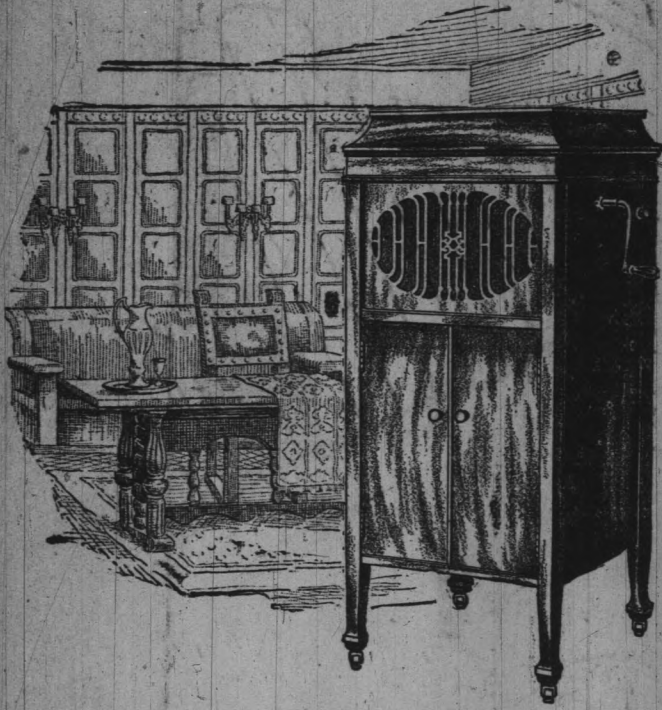
*SUCCESS and happiness is not a matter of dollars, it is a blended glory that comes from service.*

*HE rejoices most who serves most.*



# Brunswick PHONOGRAPHS

PLAY ALL RECORDS AND PLAY THEM AT THEIR BEST



BRUNSWICK NO. 210

Price includes 20 Selections on 10 Double Face 75-cent Records **\$157.50**

\$10 a Month Pays for It

Why buy any Phonograph minus the features of the Brunswick when prices and terms are the same as those of any other instrument?

BRUNSWICK RECORDS FOR JANUARY ARE HERE

## Glendale Phonograph Co.

ARTISTIC **Brunswick** SHOPPE

126 SO. BRAND GLEN. 476

### JAP MAN, HE HAVE AWFUL TIME HERE

#### He Intrude on Other Honorable Cars Injuring Honorable Bike

Charles Stipp of 205 West Acacia was chief mourner following an auto accident which occurred shortly after 2 o'clock Saturday afternoon at the intersection of Glendale avenue and East Broadway.

C. S. Villamoa, Japanese, from Redlands, who figured in the collision, explained in cryptic English that the accident happened because there were so many cars coming on the road. He was rounding the corner to go east on Broadway, and seeing another machine going west, tried to steer his car out of the way, and in doing so ran into the rear of the light delivery truck of the Builders' Hardware Supply company, which was parked in front of the store. The force of the impact moved three cars along the curbing up a notch or two.

The bicycle belonging to Charles Stipp was shot, in a manner none of the witnesses of the accident could explain, into the middle of the street, only to be picked up underneath the engine of a coupe which followed just after the collision occurred. The number of this car was 673797. Charles Stipp appeared on the scene in time to rescue the demolished skeleton of what once was his bicycle from the car tracks. He was mystified as to how the accident happened.

The street corner was thronged with white-aproned butchers and grocery clerks immediately after the crash was heard, and even the street car had to stop in order to let the driver of the coupe find out that what he thought was engine trouble was only a newly and miraculously acquired bicycle attachment.

### VICTIM OF CAR ACCIDENT LOSES HER FOOT

#### Mrs. Darling Suffers Amputation at the Glendale Sanitarium

The left foot of Mrs. S. Darling, 731 South Louise street, was amputated at the Glendale Sanitarium hospital Saturday afternoon as a result of an accident in which the aged woman was struck by a Burbank Pacific Electric car near Broadway and Brand at 11:45 Saturday morning.

Because of the mangled condition of the foot, doctors could do nothing to save it.

The more worthless a man is, the easier it is for some woman to marry him.

### WHERE THE NEW YEAR FINDS GLENDALIANS

#### THE FIRST OF 1923

Mr. and Mrs. George H. Bigelow of 1351 North Columbus avenue, are entertaining as their dinner guests tonight, Mr. and Mrs. W. E. Farlander and family of Riverdale drive, and Mrs. Bigelow's aunt and cousin, Mrs. A. M. Neely and daughter Alice, who arrived Saturday from St. Paul, Minn.

Mrs. E. W. Kinney and Mr. and Mrs. A. Leighton, of 123 West Elk avenue, entertained a party of ten at the Ambassador hotel on New Year's eve.

Mr. and Mrs. J. G. Huntley of Highland avenue, entertained at a combination Christmas and New Year's celebration with a turkey dinner party at their home yesterday. Their guests included Mr. and Mrs. J. Herbert Smith, Miss Charlotte Castle, Mr. and Mrs. Seymour G. Smith and two children, Marcia and little Jack. A Christmas tree was one of the features of decoration.

Mr. and Mrs. Julian Hayward of 428 West Lexington drive, entertained as their guests at a family dinner party Sunday afternoon in celebration of New Year's, Mr. and Mrs. E. P. Hayward and son Billy, Mr. and Mrs. D. W. Porter and daughter, and Mr. and Mrs. E. W. Hayward.

Mr. and Mrs. J. E. Starbuck of Alhambra, were dinner guests Saturday night at the home of Mr. and Mrs. D. B. Edwards of 805 East Acacia avenue.

Mr. and Mrs. Charles Saville, of Fresno, were house guests for several days last week of Mr. and Mrs. C. C. Cooper, of 342 North Central avenue.

Mr. and Mrs. G. C. Hastings, of 319 West Lexington drive, are among the Glendale people who are attending the tournament of roses parade at Pasadena today.

Mr. and Mrs. Frank Parsons, of West Maple street, entertained at dinner Thursday night complimenting Mr. and Mrs. Harold Latter, of Oakland, who are spending the holidays in Glendale. The guests also included Mr. and Mrs. C. D. Lusby and Mrs. Anna Dester, sister of Mr. Parsons.

Dr. and Mrs. C. R. Lusby, of 339 North Louise street, entertained at dinner Saturday night, Mr. and Mrs. Harold Latter of Oakland, Mr. and Mrs. C. D. Lusby of Glendale.

A party of eight watched the New Year in at the home of Mr. and Mrs. C. C. Carroll, 320 West Burchett street. During the evening supper was served, covers being laid for Mr. and Mrs. Sidney Simon, Mr. and Mrs. C. U. Wells, Mr. and Mrs. W. W. Lawson, and Mr. and Mrs. C. C. Carroll.

Miss Kathryn Farrell and Miss Hazel Flynn, of 453 West Patterson avenue, spent several days last week at San Diego.

Miss Olive Holmes of Monrovia has been spending several days as the house guest of Miss Josephine Franklin, of 317 West Lexington drive.

Miss Marion Patrick, of Santa Barbara, is the house guest for several days of her sister, Mrs. H. E. Bartlett, 333 West Broadway.

Mr. and Mrs. Ben C. Glascock, of 360 West Elk avenue, are New Year's dinner guests of Mr. and Mrs. Leonard Collins, of Burbank.

### 'THE PRINCE AND PAUPER' AT THE UNITED

"Mark Twain's 'The Prince and the Pauper' is beloved the world over. It is an imaginative story that has appealed to all ages and races. The present production is done on a rather pretentious scale and a youngster named Tib Lubin appears as the prince and the pauper. Many of the settings are worthy of note, and there are some, such as the interiors of Westminster Abbey, that are more than usually impressive. The atmosphere is good. The final scenes when the prince again comes into his own are best handled from the dramatic standpoint.

"The Prince and the Pauper" will be shown for the last time tonight at the United theatre in Eagle Rock.

### DRAKE WILL OPEN OIL STATION JAN. 5

L. C. Drake, who for the past year has been proprietor of the Maryland storage garage on South Maryland avenue, has disposed of his interest in that establishment and will, about January 5, open an up-to-the-minute oil and service station at the corner of Adams and Colorado street.

At this station Mr. Drake will handle the De Luxe and one other make of gasoline, the latter having as yet been undecided on.

In addition to handling gasoline this station will have a complete line of oils and greases, while greasing and cleaning automobiles will be done.

### TO VISIT TOURNEY OF ROSES TODAY

Mr. and Mrs. C. C. Cooper and daughter, Emma Laura Cooper, are taking in the tournament of roses at Pasadena and the football game today and expect to entertain a group of young people informally this evening.

Mr. and Mrs. W. B. Alexander and family, of 1003 East Palmer avenue, and Mrs. J. P. Alexander and Ralph Alexander, are dinner guests today of Mrs. Lucile Alexander of Los Angeles, formerly of Glendale.

### ATTEND TOURNEY AT PASADENA

Mr. and Mrs. O. W. Esselman, of 1721 Gardner avenue, are attending the tournament of roses celebration at Pasadena today.

### CITY SHOULD SECURE LAND NEAR WELLS

#### So Urges Health Officer Dr. Carl H. Phinney, for New Year

In making his plea for improved conditions of sanitation in Eagle Rock for the coming year, Dr. Carl H. Phinney, city health officer, placed particular stress upon his hope that the water board would acquire an area of open land around each of the city wells in order to insure their sanitation. "I have tried many times to have this very thing done, but have not been successful," stated Dr. Phinney. "Of course, should we go into Los Angeles, and be served with Los Angeles water, it wouldn't make so much difference, but I am convinced, that even if we do go into Los Angeles, the water situation would undergo no change for some length of time, and steps should be taken to insure the sanitary condition of the wells.

"In addition to this aim, I would repeat my plea for more care to keep the business district tidy and free from rubbish. Also, with the present facilities for disposing of garbage and tin cans, I would urge that the Eagle Rock residents get into their back yards and rid them of all tin cans and rubbish. This would apply also in cases where animals are kept, and where every effort should be made to keep the surroundings sanitary.

### HENRY JOHNSTONS CELEBRATE THEIR GOLDEN WEDDING

#### Keep Open House for Their Friends This Afternoon

The 2 o'clock dinner party being held today at the home of Mr. and Mrs. Henry Johnston at 111 North Everett street, combines the celebration of New Year's day with that of their fiftieth "golden" wedding anniversary. In the evening they will follow the old custom of keeping open house to their friends on New Year's.

Mr. and Mrs. Johnston have resided in Glendale for the past 15 years, coming here from Rockford, Ill. They were married in Ogle county, Illinois, near the city of Oregon, on January 1, 1873. Mr. Johnston celebrated his 81st birthday anniversary in October and Mrs. Johnston is 71 years old. Both are in very good health and are very active. Mr. and Mrs. Johnston are members of the First Methodist church and have been interested in the church societies for a number of years.

The dinner guests include Mr. and Mrs. W. C. Richardson of Seaside, Oregon; Mr. and Mrs. Arthur W. Johnston, of Silverton, Colo.; Mr. and Mrs. George J. Phelps, of Los Angeles; Mr. and Mrs. W. R. C. Reynolds, of Long Beach; Mr. and Mrs. E. U. Emery, Dr. and Mrs. A. L. Bryant, Mrs. Hattie M. Johnston, and James W. Johnston, of Glendale. The latter two are sister-in-law and brother of Mr. Johnston.

### "Satisfied" With Your Teeth?

Your Life and Appearance depends upon their condition.

DR. A. C. TUCKER  
233 South Brand Blvd.  
Telephone Glendale 46  
20 Years' Experience  
OPEN EVENINGS

### GRID GLADIATORS ARE READY FOR BATTLE

#### End of 1922 Football Season to Come in the Rose Bowl Today

PASADENA, Jan. 1.—Both teams are ready for the gridiron battle that will end the 1922 football season even though it occurs on the first day of 1923. Penn State, the eastern representative, has been on the ground since before Christmas, and the Bezedek warriors working hard on new formations and plays intended the deceive the University of California Trojans, who will represent the west.

Dope has been running riot ever since Christmas day, when West Virginia defeated Gonzaga. But despite the fact that West Virginia, supposed to be at least 14 points better than Penn State, only beat Gonzaga by one touchdown, and that Gonzaga has been defeated by Washington State, one of the weak teams of the Pacific Coast Conference, from which U. S. C. won easily, critics are very careful as to the way they pick a winner for this afternoon's battle.

Much depends on the Trojans' state of mind. They may overwhelm the Littany Lions with a wonderful dashing attack. But they are up against a tough proposition. Penn State has been thrice defeated this season, but it took three really great teams to turn the trick. Both teams are in fine physical condition for the spectacular battle this afternoon, pre-game bear stories to the contrary notwithstanding.

And the lineups? Well, that will be difficult to say until the teams actually take the field, but one guess is as good as another: Penn State: Ends, Artelt and Frank; tackles, McMahon and Logue; guards, Bedenk and Plock; center, Captain Bentz; quarter, Palm; halves, Wilson and Hufford; full, Wentz.

U. S. C.: Ends, Boice and Phythian; tackles, Norman Anderson and Cummings; guards, Captain Galland and Hawkins; center, Lindley; quarter, Dolley; halves, Kincaid and Baker; full, Otto Anderson.

Both teams have flocks of substitutes; U. S. C. more for the backfield and Penn State for the line. The chances will probably be made frequently during the afternoon.

On a large hat of black silk heaver silver lace is draped along the edge of the brim and forms two large choux placed in the front where the brim turns up slightly.

### GREETINGS of the Season

We wish to thank each and every one of our friends and customers for their patronage, and beg to assure them we appreciate the same.

WE WISH EACH AND EVERY ONE OF YOU A MOST PROSPEROUS AND HAPPY NEW YEAR

We invite you to come in and see us any time whether you buy or not.

### KAFATERIA Shoe Store

126 NORTH BRAND

### Goodyear Truck Tires and Service

Gateway Automobile Co.  
327 W. LOS FELIZ ROAD  
PHONE GLEN. 2084

### Season's Greetings

HARDWARE, TOOLS, CUTLERY, STOVES, PAINTS, OILS, GLASS, SPORTING GOODS, ALUMINUM WARE, HOUSEHOLD UTENSILS, GLASSWARE, CROCKERY, TOYS, ETC.

### D. L. Gregg Hardware Co.

107 North Brand Blvd. Glendale, California

JUST PHONE GLENDALE 181—WE DELIVER

### Special Sale On Wall Paper

FOR THE NEXT 30 DAYS WE WILL GIVE 1-3 OFF ON ALL OUR WALL PAPER  
The stock is the latest and best patterns and here is a chance to save money  
WE ARE ALSO GOING TO GIVE 1-3 OFF ON ALL PICTURE FRAMES  
Come in early and take your choice of the patterns of wall paper and picture frames

Saunders Paint Company  
PHONE GLEN. 2298 138-NORTH BRAND

A HAPPY AND PROSPEROUS NEW YEAR is our wish for you, and with your help, we'll make that wish come true—

At some time in every life there comes a wonderful opportunity for investment or a great emergency that calls for ready cash—Are you prepared to take advantage of that opportunity or meet that emergency? It's a "glorious" feeling to have a reserve fund back of you. Save our way and you'll soon have one—

Save \$10 per month for 132 months . . . . . \$1320  
We pay you 7%, compounded semi-annually . . . . . 680

You will then receive in cash . . . . . \$2000

\$1 to \$100 per month will accumulate in same proportion.

6% paid in cash each July and January on certificates of \$100 or more in even hundreds. Better than mortgages.

In Business 36 Years Assets \$2,791,204.50  
OPERATING UNDER STATE SUPERVISION  
CAPITAL AND SURPLUS OVER \$225,000

Over \$200,000 loaned to finance 68 homes in Glendale during last 18 months. Money placed with us up to January 10th will earn interest from January 1st.

Get Our Booklet, "Safety and Profit"

## Glendale Office

142 SOUTH BRAND BOULEVARD  
PHONE GLENDALE 1065

SOUTHERN CALIFORNIA LOAN ASSOCIATION OF LOS ANGELES  
OLDEST BUILDING AND LOAN ASSOCIATION IN SOUTHERN CALIFORNIA

OLD ILLINOIS FRIENDS REUNITE  
Mr. and Mrs. Blake Franklin and family of West Lexington drive, and Mr. and Mrs. J. H. Franklin of North Central avenue, are attending today a reunion of Lacon, Ill.

friends at the home of Dr. J. Allison at Monrovia.  
RADIO CONCERT ON NEW YEAR'S EVE  
A group of friends entertained at a radio concert New Year's eve at

the home of Mr. and Mrs. Ben C. Glascock, of 360 West Elk avenue, included Mr. and Mrs. Leonard Collins of Burbank, Mr. and Mrs. John Ralph of Hollywood, Mr. and Mrs. J. F. Glascock of Alhambra, and Mr. and Mrs. Triplet of Glendale.



# \$2,000,000 BUILDING PROGRAM FOR NEW YEAR

## NEARLY ONE MILLION DOLLARS' WORTH OF PERMITS TO BE APPLIED FOR ON OPENING OF THE NEW YEAR, MAKING A NEW RECORD FOR CONSTRUCTION

### Construction to Start Off With Building Business Investments Totalling Almost One-third of That of Year Ending December, 1922

Swinging into activity within twenty-four hours of the opening of 1923, Glendale will list \$900,000 in new construction, starting immediately. Within two weeks, \$600,000 more may be added. In the following thirty days, \$434,000 should be announced. A \$15,000 bungalow court ready for permit. The new market adjoining the Wishart building will represent \$25,000 additional.

These figures show that the opening of 1923 will see nearly \$2,000,000 invested in Glendale, or a total of approximately one-third the total with which 1922 closed.

The monumental figures piled up at the opening of 1923 would be possible in a community pulling with unfolding growth.

Not one dollar of the total is of speculative character. Every cent is based upon solid business ground.

The big units are significant of smaller investments that are coming during the same period, but not yet indicated. The smaller units will build up almost an equal total during the same period.

There is nothing speculative about the first of the big units to be announced for January 2.

It is the \$500,000 sanitarium of the Glendale Sanitarium and Hospital, the institution of the Advertiser church.

The second unit for January 2, the new Security Bank building, at Broadway and Brand boulevard, will cost \$400,000. It is based on solid business here.

The third unit is the \$600,000 school for the new Glendale Union high school. The bids will be opened on January 24. If there is possibility, the permits will be taken out before the end of January.

The next item, \$434,000, is speculative. In that it represents the bond issue to be called for, if it is called for, to meet the public school congestion caused by growth of the city. There is a possibility the amount will not be voted. But the probability is very strong that the bonds will carry. If so, these permits will be taken out within the first three months.

The \$15,000 bungalow court in the southern part of the city is now under estimate by contractors.

The market, on the west side of Brand between Colorado and Har-

## FORD DELIVERY TRUCK MAKES HARD TEST

### Work It Ten Hours Daily for Thirteen Days on Mail

Delivering 4,000 packages, with a Ford delivery truck of the 1921 vintage, two boys won the prizes offered by Postmaster Jackson for fast efficiency, yesterday.

Figuring on a 10-hour day during 13 days, the boys delivered a package every two minutes, making 300 stops and starts per day, which speaks volumes for the efficiency of the Ford delivery truck.

The prize was for the delivery of the greatest number of packages.

## GULICK GETS OPTION ON A L. A. BUS LINE

### Declares Cannot Be Shut Out of Big City If Supported Locally

Penetration of Los Angeles with a bus line was indicated yesterday by C. D. Gulick, announcing an option to purchase the Verdugo Hills Transportation Bus company, within ninety days.

The option was secured after months of bickering and the price was said to be pleasing.

The company has a right to enter Los Angeles. Mr. Gulick has a permit to operate a bus line anywhere in Glendale.

The two together means that this company's permits and franchises can be utilized for the purpose of putting on additional local service between the city of Los Angeles, Fifth and Los Angeles streets, Union Stage depot and that the commute fare will not exceed 25 cents, round trip. The service will be put on during the peak hours of the day at six minute intervals and during the lighter hours at 12 minute intervals.

"This arrangement will unquestionably be the means of allowing Glendale to carry on its wonderful slogan, 'Glendale, the Fastest Growing City in America,'" said Mr. Gulick.

## BARTLETT'S ARE ENTERTAINING GUESTS

Mr. and Mrs. H. E. Bartlett, of 333 West Broadway, are entertaining as their guests at a 1 o'clock dinner today, Mrs. Bartlett's sister, Miss Marion Patrick of Santa Barbara, Mrs. Emma Hunter and son of Glendale, and Mrs. E. J. Roberts and Herman Roberts of Eagle Rock.

## MAIL A COPY TO THE HOME FOLKS

Copies of this edition of the Glendale Daily Press may be had as long as they last, at the office, ready for mailing, for five cents per copy, plus postage. You should mail at least one copy to the home folks.

in the city of Glendale, transportation facilities at very frequent intervals for 5 cent fares) to the business and shopping center of Glendale.

"It is a well known fact that the present high rates of fares on the electric lines between the city of Los Angeles and the city of Glendale has worked considerable hardship upon the citizens of Glendale as well as retarded the growth and prosperity. By installing this bus service there is no question but what the Pacific Electric company will have to meet the rates of the bus company, in fact I believe it will have to cut the rates below those of the bus company in order to hold or secure any patronage from the citizens of this vicinity.

"Glendale should certainly be proud to announce the fact that this wonderful arrangement, has been at last completed so that in the very near future the city of Glendale can secure the most wonderful system of transportation ever installed in a city of this size in the way of local transportation and further be able to reach the city of Los Angeles at frequent intervals."

Mr. Gulick announced that the present fares of the Verdugo Hills Transportation company have been recently adjusted by the railroad commission and the bus company is now permitted to charge 15 cent cash fares, one way between the city of Glendale and Los Angeles, Fifth and Los Angeles streets, Union Stage depot and that the commute fare will not exceed 25 cents, round trip. The service will be put on during the peak hours of the day at six minute intervals and during the lighter hours at 12 minute intervals.

"This arrangement will unquestionably be the means of allowing Glendale to carry on its wonderful slogan, 'Glendale, the Fastest Growing City in America,'" said Mr. Gulick.

## LAYING OF CORNERSTONE OF FIRST PRESBYTERIAN CHURCH ATTRACTS MANY

### Rev. Walter E. Edmonds Officiates at Ceremony While Rev. Dr. Baer of Pasadena Delivers Impressive Address

### DEDICATION BY THANKSGIVING, EXPECTED

#### Structure Climaxes Work of Pioneer Church of Glendale, and Is to Cost More Than a Quarter of a Million Dollars

A large gathering of devout worshippers, members and friends of the Glendale Presbyterian church, met Sunday afternoon at 3 o'clock at the new church, corner of Louise and Harvard, for the laying of its cornerstone with appropriate exercises.

On the platform, which had been decorated with greenery by members of the Lydia class, and where a piano had been placed for the use of the accompanist, were seated, besides the pastor, Dr. W. E. Edmonds, and assistant pastor, Rev. Louis Tinning; Dr. John Willis Baer of Pasadena, who gave the address of the afternoon; Rev. C. A. Cole, who represented the Ministerial Association of Glendale; Rev. Guy W. Wadsworth, D. D. of Los Angeles, representing the church extension board; Rev. G. A. Briegleb, D. D., moderator of the Los Angeles Presbytery; George D. McDill, former international secretary of the Y. M. C. A., now living in Glendale, who has recently accepted the executive secretaryship of the new church building; W. J. Clendenin, whose generous gifts made the new building possible.

The wives of elders, deacons and trustees served as reception committees to welcome all who came, and members of the Brotherhood Bible class had charge of the seating.

Also upon the platform were all who are left of the charter membership, six having passed to the great beyond. Present in the flesh were Mrs. Alice Miller Ayers, Mrs. Minnie Ayers, Mrs. Huldah Miller Byram, William Denman Byram, Mrs. Eva Byram Banker.

It was a disappointment that the architect, Robert Orr, was unable to attend, but the members of com-

mittees who have borne the responsibilities of the big enterprise were there, viz.: J. W. Clendenin, chairman of the building committee, and his associates, R. P. Isitt, H. L. Finlay and L. A. Hart; Dr. J. K. Gilkerson, chairman of the finance committee, and his committee helpers, J. A. Newton, H. L. Brown, A. R. Eastman, A. L. Baird; also the deacons, elders and trustees.

The exercises opened with the doxology, followed by an invocation offered by Rev. Louis Tinning. An anthem, "A King of Love My Shepherd Is," was sung by the choir quartette, composed of Mrs. Fannie Marple Retts, contralto and director; Miss Elizabeth Mottern, soprano; J. Malcolmson Huddy, tenor; and C. Clifford Riggs, baritone.

Dr. Edmonds then led in responsive scripture readings and called upon representatives on the platform—Rev. C. A. Cole, presenting greetings from the Ministerial Association of the city; Rev. Wadsworth tendering the good wishes and congratulations of the extension board; Rev. Briegleb responding in like manner, and Secretary McDill and W. J. Clendenin each saying a few appropriate words.

The intermediate Christian Endeavor society, led by Howard Brown, sang in chorus a gospel hymn and the quartet again sang an anthem—"The Heavens Are Telling" (Haydn).

It seemed peculiarly fitting that Dr. Baer, the only layman ever elected to the high office of moderator, should be the speaker of the afternoon, as he made the address at the dedication of the present church eleven years ago. It was a stirring appeal to sacredly maintain all that the Presby-

terian church as a great organization in the world has built up through such units as this scattered throughout the land, and it will be reported more in detail elsewhere.

The ceremony of laying the cornerstone immediately followed the address, Pastor Edmonds being assisted by Mr. Miller, foreman of the bricklayers, and Mr. Bird, foreman of the job. It is a most beautiful stone, the gift of a group of friends of the church. The copper box sealed within it was the gift of Thos. D. Watson, and in it were placed a copy of the scriptures wrapped in a flag by members of the Byram family as a memorial to E. T. Byram, who was one of the first elders of the church and who took a leading part in securing the site for the church in Occidental college which is being used from year to year by young people of the church. In the box were also placed a list of charter members and of the present membership, and a history of the church prepared by Miss Harris and Miss Louise Guenther; likewise a letter just received by Dr. Edmonds from Rev. A. Bickenback, now of Oregon, Ill. who was one of the first pastors of the church and who has always remembered it with great affection and interest. During his pastorate the first church building was moved from a point on Glendale avenue in old Tropic to its present site on Cedar.

In the course of the service mention was made of the fact that the edifice at present occupied which was dedicated 11 years ago, was considered larger than was at all necessary for a community bound to remain "a small suburb of Los Angeles" and the project met with some opposition because of that opinion.

The new church, originally planned for an outlay of \$150,000, is to cost \$300,000, including the site which has been increased from the first purchase.

It will be embellished with a number of fine memorials including beautiful windows, two of which are of major dimensions, viz. 20 feet in height, which are being made by the Judson Art Studio in Pasadena, and composed of a central picture with side panels. One represents Jesus in the Garden of Gethsemane, the other, "The Rich Young Ruler," and both are the compositions of Hoffman. There will be smaller but no less beautiful memorial windows, and in the lower, 150 feet above the sidewalk, a splendid memorial clock, which will be illuminated at night and strike the hours. All these things will be gifts from groups of members and friends.

Mr. Ambrosini, who gave the fine organ now in use, has undertaken to have it rebuilt and enlarged to be worthy of the new church.

The auditorium, including its gallery, will have a seating capacity of 1300 to 1400, and in the banquet hall on the first floor it is believed that 1000 will be able to sit down.

Provisions have been made for a Sunday school with a membership of 1600 and this will be distributed over three floors in class rooms varying in capacity from 25 to 300. The architecture is true gothic and the construction, throughout is of brick and art stone, to last through all time. Its construction is necessarily slow and Dr. Edmonds does not expect it will be ready for dedication before next Thanksgiving.

## P. T. A. OF WEST END ACHIEVES ITS PURPOSE

### Organized to Serve Interests of Education in Schools

The Parent-Teacher association of the Eagle Rock West End school exists primarily for the good of the children and the school. It is for these two interests, that the mothers are invited to meet with the teachers to discuss the problems of child raising in order to gain a better understanding.

Among the projects of this organization for the coming year is the plan to help secure a grammar school of eight grades for the West side. As the growth of the west side of Eagle Rock continues to rapidly increase, the necessity for increased school facilities becomes ever more apparent. There is also a plan afoot to raise money to help pay for the piano.

Interesting programs are included on the yearly schedule, and the meetings have been found to be most instrumental in getting the mothers and teachers acquainted. Mrs. Hal Baly is president, Mrs. Wm. Kirk, vicepresident; Mrs. H. Puthuff, secretary; Mrs. S. B. Osborne, treasurer, and Mrs. Maddox, historian.

Owing to the fact that the president of the East school P. T. A., has been out of the city, it was impossible to get a statement of the purposes of the East organization for 1923, but the ideals and plan of meetings is practically identical with those of the West organization.

It is believed that 1000 will be able to sit down.

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# New Years Greetings



HERE'S WISHING EVERY MAN, WOMAN AND CHILD

## A Great Big, Happy and Prosperous New Year

1923 will be what YOU MAKE IT. It is a challenge to your faith. The battle is once more to the strong and the race will be won by the swift. The undersigned wish you and yours the fullest measure of success and hope that 1923 will prove to be your best year.

- HARRY W. CHASE**  
Attorney at Law  
Room 1 Rudy Building  
Phone Glendale 198-R
- H. G. WESTPHAL, M. D.**  
Glendale Sanitarium  
511 East Broadway  
Phone Glendale 2
- W. H. APPLETON, M. D.**  
Rooms 14, 15 and 16 Central Building  
111 East Broadway  
Phone Glendale 71
- JAMES A. BELYEA, M. D.**  
Rooms 4 and 5 Central Building  
111 East Broadway  
Phone Glendale 2500

- G. H. KING**  
Attorney at Law  
Room 4 T. A. Wright Building  
Phone Glendale 198-J
- C. M. FRAZIER**  
Attorney at Law  
Suite Cole and Damerell Building  
Phone Glendale 466
- P. S. TRAXLER, M. D.**  
Physician and Surgeon  
Office, 140-A N. Brand, Phone Glen. 2801 Res. 420 W. Patterson, Phone Glen. 2165-J
- FREDERICK M. ROSSITER, M. D.**  
L. R. C. F., M. R. C. S., London



GLENDALE DAILY PRESS

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Space in classified directory, 3 inches, for one month, 15.00.

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Notes: FOREST LAWN MEMORIAL PARK. San Fernando Rd. and Glendale Ave.

PATENTS: HAZARD & MILLER. H. Miller, formerly 4 years member examining corps, U. S. patent office.

JAMES A. BELVEA, M. D. Nervous and Mental Diseases. Sulte 4 and 5, Central Bldg., 111 East Broadway.

MOORE & HOGAN CEMENT CONTRACTORS. Estimates given on concrete work of all kinds.

Lost—Found: LOST—Grey fox fur neckpiece, probably at Windsor road and Brand, Reward, Glendale 2011-J.

Help Wanted—Female

WANTED—Housework by the day or hour. Phone Glen. 1656-J.

WANTED—A practical nurse to attend convalescing lady. Apply Mr. Hahn, room 20, 103-A, North Brand Blvd.

Situations Wanted—Female: WANTED—Position as bookkeeper, typist and general office work by experienced young lady.

For Sale—Real Estate: SEVEN ACRES. Splendid country home, near Redlands, 6 acres in oranges, 9-room house, near schools, on paved highway.

NEAR BRAND. 6 rooms; lot 50x175 feet; room for 4-family flat; only one-half blk. from bank and stores; \$5000 with terms.

DOUBLE YOUR MONEY ON THIS. Corner lot 60x250 feet. Splendid new 5-room house and garage; room for four more bungalows.

S. GLENDALE AVE. 8-room home; 4 bedrooms; deep lot, fruit and flowers. Not new, but a real bargain at \$6700.

MARY E. LINDSAY (REALTOR). Adams at Palmer Glen. 311-W. I please the "home seeker."

HOME AND INCOME BARGAIN. Splendid close in property, including owner's home and two tenants.

BOLEN-BOWLER CO. Edward Hennes, salesmanager 200 E. Broadway. Ph. Glen. 2123

READ THIS NOTHING LIKE IT IN GLENDALE. Two good houses, one furnished, on lot 50x165 to alley in business district on South Orange street.

PARR & ZOOK 102 E. Broadway Glen. 761-J. \$800 DOWN. \$40 per month, including interest buys a 5-room modern bungalow with garage, close in.

\$1500 DOWN. Balance term arranged to suit buyer on new 5-room bungalow; hardwood floors throughout.

\$7000 DOWN INCOME. Balance \$50 per month buys two duplexes; lot 15 percent net on investment.

E. R. RIPLEY 200 W. Broadway Glen. 1994-M. 5-ROOM house, close in, \$4000; \$800 down; terms to suit.

DUTTON THE HOME FYNDER. Glendale and Colorado OPEN NEW YEAR'S.

BIG LOT—60x203 Ft. 27 large orange trees loaded with fruit on lot. Street work, sidewalks, water, gas, electricity all in and pair.

FRANKLIN BROTHERS Cement contractors. Can handle any size job at once. A-1 work. Phone Glen. 952-R.

HOUSE WIRING. Electric motors rewound and repaired. General electrical repairs by first class electrician.

DONALDSON & CHAMBERS CONTRACTORS. We do all kinds of cement work 124 N. Belmont. Glen. 2839-W.

CHESTER'S WINDOW AND HOUSE CLEANING SERVICE. GLEN. 1159-J. GENERAL TEAMING—Sand, gravel and dirt, blowing and grading.

CONCRETE work of all kinds. First-class. Phone Glen. 2635-W. WINDOWS CLEANED. Phone Glen. 449-W.

A Happy New Year Is Our Wish

To our patrons, past and future: All we ask, when you come from the East to GLENDALE, cut these pages out and bring them along with you.

If you live here now, cut them out just the same. When you want to buy, remember, the men who advertise are the men that do the business and have satisfied patrons.

J. E. Barney, A. J. Lucas, E. R. Ripley, Mary E. Lindsay, R. N. Stryker, Circle Real Estate, Dutton, the Home Fynder, Glendale Realty, Roy D. King, Walton & Walton, Earl Welch, E. G. Warren, Geo. T. Smith, Anders & Halfhill, Page-Stone, Knight & Lewis, H. L. Miller, Bolen-Bowler, W. H. Stanley, Jesse E. Smith, T. W. Watson, Glendale Music Co., Charles B. Guthrie, Parr & Zook, J. C. Green, Emma Cline, Glenn Realty, W. E. Mercer.

For Sale—Real Estate GET ONE OF THESE WHILE THE GETTING IS GOOD. THEY WON'T LAST BUT A FEW DAYS. LET'S GO!

4 rooms—\$4000, \$750 down. 5 rooms—4300, 500 down. 5 rooms—4500, 750 down. 5 rooms—4500, 500 down. 5 rooms—5000, 750 down. 4 rooms—3800, 650 down. 4 rooms—4000, 750 down.

Two modern 3-room houses on one lot, built in tub, nook; all complete—\$6300, \$500 down. We will guarantee to deliver one or all of the above homes; this is

NO BLUFF. 5-room stucco, all hardwood floors, built in bath, tile sink, garage. \$1500 down; \$50 per month, total price \$5500.

Double 4 rooms each side, tile bath and sink. Large rooms, about \$2500 will handle. Buy and get an income.

6-room Spanish stucco. 3 large bedrooms, all up to date fixtures. Pembroke tub, tile sink. Price right. You will be surprised how cheap this house can be bought.

LOTS. 121 ft. on W. Stocker, \$2700, \$600 down. 55 ft. on W. Stocker, \$1350, \$500 down.

H. L. MILLER CO. 109 S. Brand Glen. 853. Branch—1430 S. San Fernando Rd.

CAN'T BEAT 'EM. W. Broadway business lot, 150x178, \$25,000. W. Broadway, 50x178, 4,200. N. Orange, 50x181, 3,200. W. Salem, 50x140, 1,300. Glendale Heights, 50x150, 1,750. 5-room new bungalow, \$5750, \$1000 down.

EMMA M. CLINE 459 W. Broadway Glen. 2172-J. FOR SALE—Why be a tenderfoot? Why be a sucker? Why be humbugged by city prices, and city taxes, when you can buy a nice level lot, suitable for garden and chickens for \$10 down and \$5 per month, only 6 miles from Glendale, abundance of the purest water, and the healthiest air, 2000 ft. altitude.

HERE is an excellent opportunity. A fine and going business, stationary, fountain, school supplies, notions and other incidentals, together with all the fixtures, most complete stock, wonderful trade, right in the heart of town. There is an excellent lease and 4 living rooms in the rear. This is an opportunity of a life-time. Investigate it. It's good.

GLENDALE INVESTMENT COMPANY 211 W. Broadway Glen. 2882. RARELY are you offered at a bargain price, a 6-room modern house; 2 bedrooms, hall and bath between, long living room, dining room, cabinet, kitchen, breakfast room adjoining; everything built-in; fireplace, cellar. Just old enough to have a nice lawn, flowers and shrubs. See owner, 600 Myrtle st. or call Glen. 2791-J.

BEST LOCATION IN GLENDALE. 60x167, unrestricted. Wonderful site for court or apartment house. 1 1/2 blocks from Brand. \$5000.

ENDICOTT & LARSON 115 S. Brand Glen. 322. FOR SALE—New house, 3 rooms, shingled; must sell, cheap. Opposite Atwater school house. Call at 3284 Atwater ave., Sunday.

WARREN "Real Estate Broker" 300 1/2 South Brand. 6-ROOM house, \$7000; will take auto as part payment.

DUTTON THE HOME FYNDER. Glendale and Colorado OPEN NEW YEAR'S. 5-ROOM bungalow, few steps from Brand Blvd. and 3 blocks from Colorado. Hardwood floors throughout. Built-in features. Lot alone worth \$3200. A place to make a woman's heart glad. Reduced to \$6300. \$500 cash.

MONTROSE SPECIALS. Large lot and small cabin with oak trees, \$850—\$100 down and \$25 per month. SEE TURNER & CARSON Real Estate—Montrose. THE LAST ONE AT THIS PRICE. North Brand business lot 50x140, \$9000—\$2 cash. Only a few days and it will be off the market.

For Sale—Real Estate

LOOK THESE BARGAINS OVER WHY PAY RENT? \$5250—CASH \$2000. Four very large rooms, and B. Nook and garage. All oak floors; one bedroom and mantle bed, every built-in feature; very close in, on Wilson st.; beautiful lawn and shrubbery; large garage. Terms.

\$6000—CASH \$2000. Five rooms and B. Nook, and garage, all oak floors, every built-in feature to minute; plenty of large closets; sun room; beautiful view of mountains; corner lot; on two paved streets; paving, \$588, paid for; close in. Room for another house facing another street. Lot alone well worth \$3500.

\$5500—CASH \$2500. Five very large rooms and garage, all kinds built-in features; large lot, 80x160 ft., all fenced. All kinds fruit trees and shrubbery; children's playgrounds, with tent and hobby-horse; close to schools. A real home for family with children; well located.

\$7000—CASH \$2500. Six rooms and B. Nook and 2 car garage; 3 bedrooms; oak floors; plenty closet room. All kinds of built-in features; large lot, 50x140, on E. Colorado Blvd.; fruit trees and shrubbery; would take good lot and cash on same. This lot will soon be worth the price of whole property.

\$10,000—CASH \$4000. Two acres, fruit and chicken ranch and home and income combined. Large 6-room house; beautiful cobblestone fireplace; very large dining room and den; large basement; 160 full bearing fruit trees, 370 bearing grape vines; garage and barn and chicken houses and yards; all kinds of shade and shrubbery; elevation, 160 feet; just off main boulevard, fenced with stone wall. Would take equity in house or lot.

CHICKEN RANCH. In the foothill and frostless belt, we have an acre and a quarter, having 112 feet on a paved boulevard by 430 feet deep. There is a splendid 5-room modern house, all city conveniences, fireplace, basement, all built-in features, good garage, lawn; about 75 fruit trees, grapes, berries are on this place, as well as chicken equipment and 300 laying hens go with the place; the street work is all in and paid for. Price only \$8500, with \$1500 cash. Balance terms.

6 ROOMS—\$1500 CASH. One of the best 6-room houses for the money. Can have 3 fine bedrooms or 2 bedrooms and a music room or den; every built-in feature, such as fireplace, book cases, buffet, etc.; h. w. floors; lot is all fenced in the back; garage, fine lawn, fruit and shrubbery; a buy at \$6500. Bay E Z terms.

J. E. BARNEY REAL ESTATE 131 N. Brand Blvd. Glen. 2590. WHY PAY RENT? Beautiful corner with two-room house on rear, well located, fine view, close to new high school, improvements all in and paid, price \$2600; \$300 cash, balance terms.

Earl Welch 610 E. Broadway Glen. 2864-W. New 4 rooms, bath, modern, fine location, close to new high school, garage. Price \$4400; \$1000 cash, balance like rent.

Good lot, 45x140, close in, street paved and paid. Price \$1500—\$750 cash. Another good lot for \$1100, good speculation. Ask.

FOR SALE—Over 350 of the best exclusive properties in Glendale; operating under the Multiple Listing system.

ROY D. KING N. H. STANLEY 616 E. Broadway Glen. 1220. FOR SALE—By owner, 2 lots on Raymond avenue, \$650 each. Phone Glen. 1132-J.

FOR SALE—\$4000, \$1250 cash; am asking my equity in a modern 5-room cottage and garage. Hardwood floors in living and dining rooms, \$45 per month including interest 7 per cent. Desirable property located at 451 West Vine st.

FOR SALE—1-2 acre in canyon 5 miles, \$5 monthly, with furnished cabin, \$10. Owner 321 1/2 Pioneer drive. Glen. 2677-W.

ENDICOTT & LARSON 115 S. Brand Glen. 322. THE FOLLOWING MULTIPLE LISTINGS are the cheapest in their respective districts: Hilda st., now Fisher, \$850, \$300 cash. Windsor road, near Porter, 60 by 131—\$1250. W. Wilson, 600 block, 50x140—\$1450. NE corner Fisher and Maple, by 150, \$2160. Randolph—5 E. of Campbell—front, \$1900. N. Columbus, S. of 1368—60 by 250—\$2500.

FOR SALE—Lot with garage house, gas, water and electric lights. Price \$1500, \$500 cash, balance monthly payments. 1113 Linden ave., Fairview addition.

For Sale—Real Estate

ATTRACTIVE NEW HOMES. Combine investment with a speculative opportunity in a new home. We respectfully call the attention of the home buyer to the fact that we have for sale a large list of new homes, many ready for immediate occupancy.

Large, commodious rooms, finished with French doors, casement windows, etc., with breakfast room, tile bath with shower, tile sink in kitchen with built-in features, automatic heater, real fireplace, wash room, garage, cement walks, pergola, etc., makes these homes among the top-notchers in the city of Glendale. A home as described for \$7500 with \$2500 down.

Other homes run in price as follows: 5 rooms—\$6500, \$1500 down. 5 rooms—\$5500, \$1000 down. 4 rooms—\$4000, \$750 down. 4 rooms—\$5000, \$750 down. 4 rooms—\$3500, \$750 down. 3 rooms—\$3750, \$500 down.

Several others at equally attractive prices. Convenient time payments make it easy for the buyer of any of these listings.

OPEN SUNDAY. PAGE-STONE CO., Inc. 113 E. Broadway Glen. 2232.

READ THESE. 6 rooms, modern, hrdw. floor, large rooms, porch, 3 bedrooms, 2 fruit trees, chicken yards, lot 50x185; shrubs, fine section, close to car, \$6500, \$1000 down.

3-rm plastered house, lot 50x110 on 2 streets, block to car; \$2200, \$400 down.

7-rm beautiful home, Swiss chalet, fine porch, 4 bedrooms and down, large rooms, best street in city, shrubs and all that makes home—\$8950, \$2000 down.

5 rms modern; trees; lawn, new and all improvements; large rooms, home of quiet, rest and ease.

5 acres on Michigan Blvd for subdividing. \$6000, \$1500 down.

Business lot, East Colorado, 50 by 120. \$3000, \$1250 down.

Lot 50x147, south of Meeker on Orange Manor; \$1250, \$400 down.

Court site corner, close in—100x100; \$5500, \$1500 down.

7-rm modern home, N. Howard st., real home and buy; \$9500, \$1500 down.

CIRCLE REAL ESTATE CO. 120 N. Brand Glen. 2269-M.

THE FOLLOWING MULTIPLE LISTINGS are the cheapest in their respective districts: Hilda st., now Fisher, \$850, \$300 cash. Windsor road, near Porter, 60 by 131—\$1250. W. Wilson, 600 block, 50x140—\$1450. NE corner Fisher and Maple, by 150, \$2160. Randolph—5 E. of Campbell—front, \$1900. N. Columbus, S. of 1368—60 by 250—\$2500.

HAYWARD & McCARTNE 142 S. Brand Glen. 1000.

A REAL HOME. Modern bungalow of 6 large rooms, 2 bedrooms, including breakfast room, hrdw floors, all through, large cement porch and fireplace, fruit trees, garage, lot 50x140, terms. See owner, 1836 Garden avenue.

LOT—92x177; \$2500. Act quick if you want this. Dutton the Home Fynder Glendale and Colorado OPEN NEW YEAR'S.

BIG LOTS 60 ft. x 203 ft.

27 LARGE ORANGE TREES ON EACH LOT. Loaded with fruit. Street Work, Sidewalks, Water, Gas, Electricity, completed. 3 1/2 blocks from car and 5 minutes by auto from Brand and Broadway.

PRICE \$1800. ONLY \$300 DOWN. W. A. HORN INVESTMENT CO. 221 N. Louise St. Glendale 2136-M.



For Sale—Real Estate

BEST BUYS IN GLENDALE

\$500 CASH
New 5-room colonial, all oak floors throughout, built-in bath with woodstone, large screened porch, fine built-in features, house very attractive throughout. Price \$5750, \$500 cash.

\$750 CASH
New 5-room bungalow, just completed, all oak floors, breakfast nook, 2 blocks to carline; lot 50x200. Good location. \$5500, \$750 cash.

\$1000 CASH
6 rooms—3 bedrooms, oak floors, very large living and dining rooms, large garage, bearing fruit, 3 blocks to Brand. \$6000, \$1000 cash.

BEST BUY IN GLENDALE
New 6 rooms, 3 bedrooms, all oak floors, fine built-in features, large garage, fine location just off Colorado. \$5750, \$1000 cash.

6-ROOM SPANISH STUCCO
Beautiful 6-room Spanish stucco, 3 large bedrooms, tile bath with shower and pedestal lavatory, tile sink, breakfast nook, floor furnace, large screen porch, equal to most \$10,000 homes. For quick sale \$7850.

INCOME PROPERTY
New duplex 4 rooms on each side, all oak floors, breakfast nook, double garage, all large rooms and fine location. Selling \$1000 below value. \$7500; \$2000 cash.

4 APARTMENT FLAT BUILDING, FURNISHED
New 4 apt. flat with 3 room apt. in rear. All completely furnished, renting for \$275 per month; 1-2 block off Brand Blvd. A fine investment. Price \$21,000; \$6000 cash.

OTHER GOOD BUYS
Two houses on one lot, one 4 rooms, and one 3 rooms; front house has all oak floors, 1 bedroom and 1 disappearing bed. Selling below cost. \$5000—\$2000 cash.

LOTS
Pioneer st., \$1425. Pioneer st., \$1365. Doran, 100x125, \$3700. Louise, 100x150, \$5000. Maple, \$1050, \$425 cash. Columbus, \$1360, \$650 cash. Pittman, \$1050, \$600 cash. Stocker, 100x150, 1-2 block from Brand boulevard, \$3250. Salem st., \$1175, \$300 cash. Salem st., \$1200, \$300 cash. Wilson, \$1450.

WALTON & WALTON
213 North Brand Glen. 2681

YALE'S BARGAINS
5-rm. furnished, all modern conveniences on West Myrtle; \$6000, terms. 4-rm. bungalow on West Doran. A snap at \$4500, terms, or will take less for cash. 5-rm. English colonial bungalow on Green street. \$2000 will handle. 5-rm. home on West Garfield. A bargain at \$5000, terms. 7-rm. home on West California, 3 bedrooms, all modern conveniences, just 2 blocks off Brand; \$7875, terms.

LOTS
Thompson ave., 40x165—\$850. Fairmont st., 50x121—\$1750. Glendale Hts., 50x120—\$1375. Glendale Hts., 50x143—\$1500. N Brand, close in 50x143—\$3500. W. Brand, north of Dryden, 50 by 160—\$3500. Riverdale drive, 50x275; wonderful income property—\$2500. A good income property, 50x200—\$1750. Rear lot, Louise off Broadway. —\$3000.

NICE HOME WITH INCOME
Two neat stucco houses on large lot, close in. Lawn, shrubs, springing system. \$8600, reasonable terms. Owner 637 East Lomita. Phone Glen. 807-J.

RIVERDALE DRIVE
7-room beautiful bungalow; lot 50x244—only \$7500.

H. B. YAKEL
Brand and Lexington Glen. 2320-R

FOR SALE
4-room house, \$1800; \$400 down. 2nd best corner, 90 ft. on Montrose ave., \$3800, terms.

H. B. YAKEL
Brand and Lexington Glen. 2320-R

\$1000 DOWN
\$3750, brand new, 4 rooms, one block to Brand.

H. B. YAKEL
Brand and Lexington Glen. 2320-R

FOR SALE
Corner lot—50x133, with 5-room house in rear—\$4850.

FOR SALE
3-room plastered house, bath, screen porch and garage, near car —\$2500. Terms on both.

GLENN REALTY
415 East Colorado

For Sale—Real Estate

OUR BEST BUYS IN MODERN HOMES FOR THE NEW YEAR

6-room home in best residential section, extra well-built house, all large rooms, 3 bedrooms, hardwood floors throughout, beautiful interior decorations, lots of built-in features, fine large kitchen and cabinet, 2 laundry trays, water heater on large screen porch, beautiful grounds, lawn and fruit trees, fountain and pool, summer house, tennis court, lot 49x294 to an alley. \$1000 below value. \$7900. \$2500 cash.

5-room colonial, 2 bedrooms and sleeping porch, all oak floors, every built-in feature, extra large rooms, 4 closets, pantry, large garage and servant's room; lawn, fruit and flowers, large lot, located on one of the most beautiful streets in the city, surrounded by expensive homes; \$6500, \$1000 cash.

5-room Spanish stucco, modern in every respect, oak floors throughout, bachelor fireplace, woodstone bath and sink, beautiful living and dining room, French doors between, 2 large airy bedrooms, cement driveway and garage, a real up-to-date California home. Best buy in Glendale; \$6000, \$1300 cash.

5-room home, on fine corner lot, good location, oak floors, breakfast nook, pergola, solid cement driveway, large garage with 2 sleeping porches. Plenty of room for income property on side street, this lot alone worth \$3000. \$5500, \$1000 cash.

New 5-room colonial in N. W. section, hardwood floors throughout, all built-ins, beautiful electric fixtures, fireplace, woodstone bath and sink, breakfast nook, extra linen closet, cement driveway and garage, all street work in and paid for; wonderful view, lot 50x150; \$5250, \$750 cash.

4-room modern home, 2 bedrooms, screen porch, water heater, laundry trays, garage, fish pond, bearing fruit on lot, a real bargain at \$4000, \$500 cash.

RESIDENCE LOTS
W. MILFORD .... \$1500, \$750 cash
W. DORAN .... 1500, 500 cash
W. WILSON .... 1450, 1450 cash
W. PIONEER .... 1425, 500 cash
W. HAWTHORNE 1300, 500 cash
W. IVY .... 1300, 500 cash
W. LEXINGTON. 1250, 500 cash
W. MYRTLE .... 1200, 600 cash
W. CALIFORNIA 1150, 500 cash
W. PALM DRIVE. 1150, 450 cash

WALTON & WALTON
213 North Brand Glen. 2681

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5-rm. furnished, all modern conveniences on West Myrtle; \$6000, terms. 4-rm. bungalow on West Doran. A snap at \$4500, terms, or will take less for cash. 5-rm. English colonial bungalow on Green street. \$2000 will handle. 5-rm. home on West Garfield. A bargain at \$5000, terms. 7-rm. home on West California, 3 bedrooms, all modern conveniences, just 2 blocks off Brand; \$7875, terms.

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Thompson ave., 40x165—\$850. Fairmont st., 50x121—\$1750. Glendale Hts., 50x120—\$1375. Glendale Hts., 50x143—\$1500. N Brand, close in 50x143—\$3500. W. Brand, north of Dryden, 50 by 160—\$3500. Riverdale drive, 50x275; wonderful income property—\$2500. A good income property, 50x200—\$1750. Rear lot, Louise off Broadway. —\$3000.

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7-room beautiful bungalow; lot 50x244—only \$7500.

H. B. YAKEL
Brand and Lexington Glen. 2320-R

FOR SALE
4-room house, \$1800; \$400 down. 2nd best corner, 90 ft. on Montrose ave., \$3800, terms.

H. B. YAKEL
Brand and Lexington Glen. 2320-R

\$1000 DOWN
\$3750, brand new, 4 rooms, one block to Brand.

H. B. YAKEL
Brand and Lexington Glen. 2320-R

FOR SALE
Corner lot—50x133, with 5-room house in rear—\$4850.

FOR SALE
3-room plastered house, bath, screen porch and garage, near car —\$2500. Terms on both.

GLENN REALTY
415 East Colorado

For Sale—Real Estate

INCOME TWO ATTRACTIVE INVESTMENTS

DUPLEX ON EAST COLORADO, NEAR GLENDALE AVE. BUSINESS LOT. INCOME \$100 PER MO. PRICE \$10,000; CASH \$5000.

NEW DUPLEX CLOSE IN NEAR GLENDALE AVE. INCOME \$100 PER MO. SPECIAL PRICE FOR FEW DAYS \$8500. CASH ON \$2800.

TALK ABOUT YOUR SNAP! A CORNER 200 FEET ON EIGHTH AVE. BOTH STREETS PAVED and paid. WILL MAKE FIVE 50-FT. LOTS. THE WAKE BUNCH FOR \$4750. This is an average of only \$950 per lot. Where can you find lots in Glendale at this price? THIS WILL BE A QUICK AND SURE PROFIT FOR THE FIRST FELLOW BUTTING UP \$1900.

NOW LOOK AHEAD TWO YEARS AND SEE WHAT 20 LOTS 50x156 WILL BE WORTH LOCATED ON KENNETH ROAD, IRVING AND ALLEN AVENUES. OWNER NEEDS MONEY BADLY RIGHT NOW. THIS PROPERTY WILL MAKE THE BUYER HANDSOME PROFIT IN SHORT TIME. PRICE \$14,000. ONLY \$5000 CASH. LONG TIME AND RELEASE CLAUSE ON BALANCE. INVESTIGATE AND SEE US QUICK ON THIS.

CHARLES B. GUTHRIE CO.
110 W. Broadway Glen. 1640

2 1/2-ACRE RANCH TURKEYS
A regular turkey ranch, with large stone turkey pen, 8-inch walls and screened door. 7-room house, with sleeping porch, large enough for 3 beds and also built of stone. Windmill and cement reservoir. Large water tank. All underground water-piped irrigation. Water piped to house. Entire place fenced rabbit tight. Greenhouse, all glass. Great health resort. No fog. Owner has no time to care for this property, and will exchange for something in Glendale of equal value or will sell for \$4500 with only \$500 cash. Don't pass up this opportunity.

JACK LUCAS
309 S. Brand Glen. 1691
GLENDALE'S LEADING TRADER

Wanted—Real Estate
FOR SALE OR EXCHANGE—5-room modern house on carline, lot 100x170—\$7800, 1-2 cash. TURNER & CARSON Montrose Car Stop

Wanted—Real Estate
FOR RENT—New 5-room house and garage, \$55, close to car. 5 rooms in new duplex, garage, \$45; also 5-rooms and garage, \$60 subject to lease. Children welcome. Beautiful 7-room house, garage, large grounds, \$65. GLEN REALTY 415 East Colorado Glen. 2435-J Glen. 827-W

FOR RENT—New 5-room modern house, ready January 1. Corner East Windsor and Fisher. Rent \$50. Glendale 475-J.

FOR RENT—The most completely furnished one room, kitchenette and bath to a middle aged couple where the wife is willing to work a few hours daily for one-third of the rent. Call at 901 Orange Grove avenue. Phone Glen. 1696-J.

KIDDY KOOP KEEP—A boarding home for children from one to ten years, with a real mother who has had 12 years experience. 508 West California. Glendale 1483-W.

FOR RENT—4 doors from street car line. 5-room furnished house and sleeping porch, garage, fruit and lawn. Will lease for 1 year. H. CLOUGH 381 Salem St.

FOR RENT—Nicely furnished room, adjoining bath with heat and private entrance. 407 West Milford street.

FOR RENT—Immediate possession, 5 room house unfurnished, 2 bedrooms, bath, cellar, garage. 510 West Broadway. Phone Glen. 2410-J.

FOR RENT—Board and room with running water, gentlemen. Private family. 147 S. Belmont.

FOR RENT—4-room unfurnished house and garage; 11 fruit trees. 1 1/2 blocks to carline. Owner at 523 E. Windsor road.

FOR RENT—840 West Doran ave. 4 rooms, unfurnished bungalow, all modern conveniences, nice yard, \$30. Immediate possession. Apply on premises or see Mr. Hahn. Room 11, 103-A North Brand Blvd., Glen. 1939.

WEDLOCKED—Peter's Very Cagy.

WILL I OR WON'T I?

WELL, PETER - I SUPPOSE YOU WILL RESOLVE NOT TO SMOKE THIS YEAR

WELL, ANNIE I WAS THINKING ABOUT IT

WELL, I'LL BET YOU A BOX OF CIGARS TO A NEW HAT THAT YOU DON'T KEEP YOUR RESOLUTION

WELL, I'LL HAVE T' THINK THAT OVER, ANNIE



For Sale—Real Estate

BARGAIN OVER 1/2 ACRE

109 foot frontage on improved street by 213 feet deep, with two houses, young fruit and berries of all kinds. Chicken equipment, fine location, close to stores and school. Price \$6000; \$2000 cash, balance terms to suit. Ask EARL WELCH 610 E. Broadway Glen. 2864-W

For Sale or Exchange OREGON STOCK RANCH 680 ACRES
500 acres are under irrigation with a \$400 irrigation project. There is a 9-room house and 10-ton hay barn. Also a barn for 48 horses and separate barn for 48 cattle. One of the largest stock ranches in Klamath county, Oregon. Owner is 73 years of age and is wintering in California. He has lived on this ranch for 35 years but is no longer able to care for it and wants to continue living in California. He wishes to exchange for anything in or near Los Angeles or Glendale, orange grove preferred. No junk. Sale price is \$30,000.

2 1/2-ACRE RANCH TURKEYS
A regular turkey ranch, with large stone turkey pen, 8-inch walls and screened door. 7-room house, with sleeping porch, large enough for 3 beds and also built of stone. Windmill and cement reservoir. Large water tank. All underground water-piped irrigation. Water piped to house. Entire place fenced rabbit tight. Greenhouse, all glass. Great health resort. No fog. Owner has no time to care for this property, and will exchange for something in Glendale of equal value or will sell for \$4500 with only \$500 cash. Don't pass up this opportunity.

JACK LUCAS
309 S. Brand Glen. 1691
GLENDALE'S LEADING TRADER

Wanted—Real Estate
FOR SALE OR EXCHANGE—5-room modern house on carline, lot 100x170—\$7800, 1-2 cash. TURNER & CARSON Montrose Car Stop

Wanted—Real Estate
FOR RENT—New 5-room house and garage, \$55, close to car. 5 rooms in new duplex, garage, \$45; also 5-rooms and garage, \$60 subject to lease. Children welcome. Beautiful 7-room house, garage, large grounds, \$65. GLEN REALTY 415 East Colorado Glen. 2435-J Glen. 827-W

FOR RENT—New 5-room modern house, ready January 1. Corner East Windsor and Fisher. Rent \$50. Glendale 475-J.

FOR RENT—The most completely furnished one room, kitchenette and bath to a middle aged couple where the wife is willing to work a few hours daily for one-third of the rent. Call at 901 Orange Grove avenue. Phone Glen. 1696-J.

KIDDY KOOP KEEP—A boarding home for children from one to ten years, with a real mother who has had 12 years experience. 508 West California. Glendale 1483-W.

FOR RENT—4 doors from street car line. 5-room furnished house and sleeping porch, garage, fruit and lawn. Will lease for 1 year. H. CLOUGH 381 Salem St.

FOR RENT—Nicely furnished room, adjoining bath with heat and private entrance. 407 West Milford street.

FOR RENT—Immediate possession, 5 room house unfurnished, 2 bedrooms, bath, cellar, garage. 510 West Broadway. Phone Glen. 2410-J.

FOR RENT—Board and room with running water, gentlemen. Private family. 147 S. Belmont.

FOR RENT—4-room unfurnished house and garage; 11 fruit trees. 1 1/2 blocks to carline. Owner at 523 E. Windsor road.

FOR RENT—840 West Doran ave. 4 rooms, unfurnished bungalow, all modern conveniences, nice yard, \$30. Immediate possession. Apply on premises or see Mr. Hahn. Room 11, 103-A North Brand Blvd., Glen. 1939.

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For Rent

IF YOU HAVE A HOUSE FOR RENT, I CAN RENT IT.

IF YOU ARE LOOKING FOR A HOUSE TO RENT, I HAVE IT.

MARY E. LINDSAY
ADAMS AND PALMER GLEN. 311-W
RENTAL SPECIALIST

I PLEASE THE "HOME SEEKER"

FOR RENT—5 room flat, \$50 per month. 1215 Hague court, 1-2 block west on Magnolia, off of South Central avenue.

FOR RENT—New house furnished, \$12 per month; fine level lot suitable for garden, and chickens. Water free. Six miles from Glendale. 321 1/2 Pioneer Drive. Glen. 2577-W.

FOR RENT—Nicely furnished 4-room apartment, at 609 North Brand, also one unfurnished. Apply 407 North Kenwood, Glen. 1572-M.

FOR RENT—Nicely furnished room for two gentlemen, or two single ladies employed; in private family; home privileges, 1927 Vassar avenue.

FOR RENT—3 desirable front of fices on Brand at Broadway. \$25 each. Will rent single or suite. CHARLES B. GUTHRIE 110 W. Broadway Glen. 1640

FOR RENT—4-room unfurnished house and garage; 11 fruit trees. 1 1/2 blocks to carline. Owner at 523 East Windsor road. \$25.

FOR RENT—Nicely furnished 4-room bungalow with large sleeping porch, no objection to one or two children. 901 Orange Grove Ave., corner Cedar. Phone Glen. 1696-J or 1045-M.

FOR RENT—Front room with heat, near bath, outside entrance, garage, new. 352 West Lexington drive. Glen. 2649-R.

FOR RENT—4 rooms furnished, modern, close in, garage, \$60 per month. 10 rooms unfurnished, arranged to sublet apartment. Lease if desired.

T. W. WATSON
708 E. Broadway Glen. 329

FOR RENT—5 rooms and sleeping porch, 4 doors from busline, furnished, \$75. Call 121 1/2 East Lomita. 1827 Vassar ave.

FOR RENT—5-room furnished bungalow, Webber piano, furnace heat, garage; \$100 per month. 446 West Burchett st.

FOR RENT—First of the year. Beautiful new 4-room unfurnished apartment at 121 1/2 East Lomita. Apply at 125 East Lomita.

FOR RENT—Houses furnished and unfurnished. ALEXANDER & SON 202 N. Central Ave. Glen. 35-J

FOR RENT—3-room bungalow, furnished, at 1243 South Maryland Glendale 814-W or 61203.

FOR RENT—Unfurnished, extra fine family home, 7 rooms, 2 bedrooms, and large sleeping porch. Glen. 429-J.

ROOM AND BOARD—Home cooking, pleasant surroundings. 345 North Cedar street.

4 rooms furnished, \$70. 6 rooms elegantly furnished, \$125. 7 rooms furnished, \$90. CENTRAL REALTY CO. 149 S. Central ave. Glen. 999-J

FOR RENT—Room and board for two young ladies or two young men, 314 North Orange st.

Wanted—To Rent
WANTED TO RENT—January 1, room for light housekeeping, also garage. Must be close in and reasonable. State rent per week and location. Box 893-A, Glendale Daily Press.

ROOM AND BOARD for two young men in private home. Call at 117 North Kenwood street.

Money to Loan
MONEY TO LOAN — To build or finish a building. First or second short-time loans on vacant lots, quick action. \$50,000 for good loan, 7 per cent. Paul, 321 East Palmer, avenue, Glendale. Member of California Real Estate Association.

Money to Loan

IF YOU CAN AND WILL NOW
Save \$30 or more monthly. Select your home in Glendale, Eagle Rock, or San Fernando Valley. I will help you with money at less than 6 per cent.

Improve your property. Protect your family. Own your home. Save your money. Use this opportunity today!

J. C. GREEN
211 W. Broadway Glendale

FINANCES
Loans exclusively on real estate. Ready for loans in January \$100,000 at 6 per cent, apartment house or hotel.

Private funds, eastern client. Make loans to build or finish a building or bungalow. Local funds, short time loans at current rates. Large loans or bond insurance handled.

C. G. PAUL
321 E. Palmer Glendale, Calif.

For Sale—Miscellaneous
MOUNTAIN APPLES
Good eating and cooking apples, not storage fruit. \$1.00 per lug box. Bring boxes. 608 N. Columbus Ave. 1572-M.

FOR SALE—Underwood typewriter No. 5, all capitals, no shift, practically new machine. \$40 cash. 217 West Palm ave. Eagle Rock.

FOR SALE—Orange wood, exceptionally good for stove or fire-wood. Call 1343 East Broadway or phone Glen. 366-W.

FOR SALE—Tool shop, Redwood novelty siding, shingle roof; 10x12, 1022 E. Harvard st.

FERTILIZER FOR SALE
Inquire of Peter L. Ferry, 614 East Acacia. Phone Glen. 475-J.

DIRT FOR SALE—Any amount you want. Phone Glen. 475-J.

For Sale—Motor Vehicles
FORD TOURING \$85.00
Four good tires; three of them new, shock absorbers, late type body; runs good. Terms to suit buyer.

ANDERS & HALPHILL
246 South Brand Blvd.

CHALMERS
1920 SPORT REBUILT REFINISHED GUARANTEED
This car, which has had splendid care, was traded in on a new Chalmers Coach. It has wire wheels, cord tires, cut-out, gas-saver, special top. Refinished in battleship grey, trimmed in black. New car guarantee and service. \$750.00

ANDERS & HALPHILL
246 North Brand Phone Glendale 2486-J

FORDS—USED
Pre-inventory sale. All bargains, all cars priced below market prices. It will be a long time before such an opportunity will come again. Come in and see our used car values. It will pay you — Positively it will. Buy in Glendale! All models, all prices, easy terms — open evenings, Sunday and New Years.

JESSE E. SMITH CO.
115-125 W. Colorado Phone—Glen. 482

SPECIAL
ONE 1920 FORD SEDAN
GEO. T. SMITH
LOMITA AND BRAND

OUR ADVERTISERS WILL TELL YOU THAT DAILY PRESS WANT ADS PAY!

For Sale—Motor Vehicles

BONA FIDE YEAR END SALE
By GEO. T. SMITH
228 SOUTH BRAND

Authorized "Wyllis Knight" and "Overland" dealer, offers the following cars for your inspection:

1922 Overland sedan, like new. 1922 Overland coupe. 1922 Ford sedan. 1920 Ford coupe. 1920 Buick Six touring. 1920 Dodge Bros. touring. 1918-21 Ford roadsters. 1920 Oakland touring. 1920 Vellie touring.

1920 Nash Six touring, \$500; perfect condition. 1919 Oakland Six touring, \$250; new rubber. 88-4 Wyllis Knight, \$450, bargain. 1917 Studebaker roadster, \$250; mechanically perfect.

BIG REDUCTIONS on all makes and models. Protect yourself by purchasing your used car from a legitimate dealer. Then let us protect you.

23 used cars sold from our used car department in Glendale, during the month of December. EASY TERMS.

GEO. T. SMITH
Used car department Lomita and Brand OPEN—Evenings and Sundays D. T. O'Brien, Mgr.

FOR SALE—1922 Ford 1-ton truck, stake body, pneumatic tires, driven only 2000 miles. A real bargain at \$550. Phone Burbank 190-J.

FOR SALE—Buick six, good condition; top nearly new. 435 West Wilson avenue.

Business Opportunities
GLENDALE BUSINESS OPPORTUNITIES
Large grocery store and meat market for sale. Well equipped. Located in good district; doing average business \$175 per day; stock, fixtures, everything complete, including Ford delivery truck—\$7500, terms or \$2500 and invoice stock.

Thoroughly up-to-date delicatessen and home bakery. One of the best of its kind in Glendale; large profits, will show books. Will sell at sacrifice. See owner direct through

YALE BROTHERS
249 N. Brand Glen 1569

FOR SALE—Lease and furnishings of 10-room boarding house. Phone for appointment. Glen. 1633-J.

Wanted—Money
Want to borrow \$1000 on best security. Address S. A. HART 113 E. Broadway

For Sale—Furniture
A FEW good used gas ranges, 1 perfect, Chamber's fireless gas range. Cash or terms. No bot tom in oven ranges, on 30 day free trial. COKER & TAYLOR 209 S. Brand Blvd.

AUCTION SALE
Tuesday night, Jan.



When a man sits down suddenly and unexpectedly he realizes what a hard world this is.

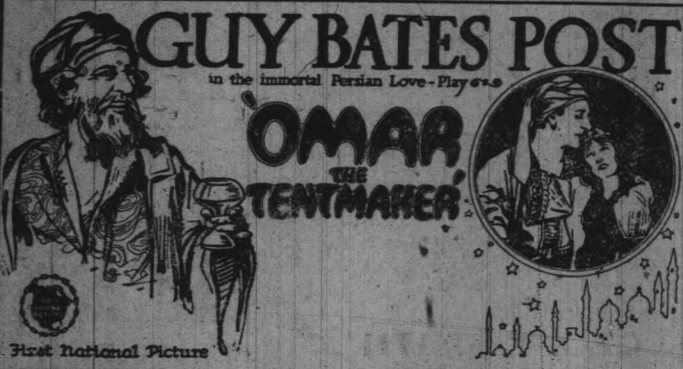
# Glendale Daily Press

Men who try to keep up appearances often find it necessary to keep up appearances later on.

## T-D-L THEATRE TODAY

# Happy New Year Everybody!!!

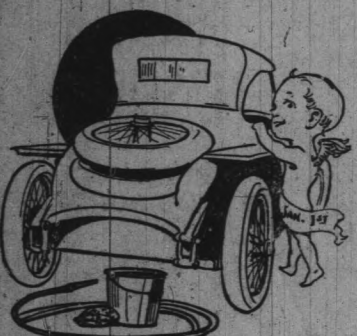
See the Most Gorgeous and Alluring Romance—the Love Story Magnificent



STARTS TOMORROW

MARY PICKFORD  
In her greatest film production—the New  
**TESS of the STORM COUNTRY**

And at Regular Prices, Too—17c-28c-33c-39c



### EVERYTHING READY FOR NEW YEAR'S?

How about that car of yours? Doesn't it need a good cleaning? Get in the habit of getting your car clean your car at least once a week and start that habit by bringing your car to us today. Reasonable rates for best service.

We Wash, Polish and Repair All Electric Cars

GLENDALE AUTO WASH RACK  
109 West Wilcox Glen. 172-J

## ACTIVITY OF KIWANIS INDICATED BY REPORTS OF ITS COMMITTEES

Demonstrate That the Organization Is Led by Capable Chairman Who Can Count on Fullest Support of Every Member

The annual reports of the committee chairmen of the Glendale Kiwanis club, which were given at the luncheon of the organization at the Broadway Inn, Friday, showed that the club has been anything but idle during the year that closed with that meeting. These reports were extremely encouraging. They demonstrated that the chairmen were well selected; that they knew how to do the work that was assigned them and that they were willing to give of their time and energy for the good of the club, and for the advancement of the ideals for which it stands.

Sixty-six members of the organization were present, this being one of the largest numbers present at a single meeting during the year. The outstanding feature of this meeting was the election of officers, which resulted as follows:

President, A. L. Ferguson; first vice-president, Herman Nelson; second vice-president, Dr. T. C. Young; treasurer, D. H. Smith; directors, M. B. Towman, Ray Bentley, Harry MacBain, William Reeves, Dr. Anderson, Bert Perry and Ole Andressen.

All kinds of nice things were said concerning the work of the retiring officers.

"I want to assure President

Clark and his efficient corps of officers," said Attorney Bert Woodard, "that every member of the organization realizes the valuable work they have done during their term of office. The first year of any organization's life is the hardest. These boys took hold of this job with a will and as a result we have an excellent organization."

"I think this club owes to President Clark and his assistants a hearty vote of thanks for the valuable work they have done, and I move that such a vote be taken." There was a chorus of seconds to this motion which was unanimously passed.

"All of the officers of this organization have given of their time and energy unselfishly," said Dr. Anderson. "Mr. Clark has given more time to this work than most of us realize, and we must not forget the extremely valuable work that has been done by Secretary Don Webb. He has been on the job every minute."

Words of greeting were received from Dr. T. C. Young, who has been ill in the hospital for several days. It was learned that he has returned to his home and although weak is doing as well as could reasonably be expected.

M. B. Towman reported that although the state motor vehicle department would not be able to issue license plates until early in February, the members of the Kiwanis club and other motorists in Glendale could apply any time after Wednesday, January 8, at the local branch of the Automobile Club of Southern California, where the license money would be taken and a receipt given, the plates to be delivered just as soon as they were received from headquarters.

W. L. Taylor, in commenting on the proposed Kiwanis special edition of the Glendale Daily Press, said: "I want to assure the members of this organization that the Glendale Press is more than anxious to co-operate with them in the issu-

## CIVIC IDEALS OF BIG SALE STARTS THE CHAMBER OF COMMERCE AT PAGE CO. TOMORROW

President Root Tells of Sustained Purpose of Organization

By O. J. ROOT  
President Eagle Rock Chamber of Commerce

It has truthfully been said, "The experience of countless American cities has demonstrated over a period of years, that the most effective vehicle for the expression of civic unity is through a representative organization expressing the community's ideals and whose membership furnishes a complete cross-section of every group interest."

Your chamber of commerce was launched 10 years ago for this very purpose, and the results already accomplished fully substantiate the quotation.

A successful chamber should be the eyes, ears and mouth of the community, striving for all things that help, and equally ready with a negative voice against anything that hurts. It, however, must have a membership that can justly claim a representation of its citizens, and my chief aim at this moment is to rouse civic spirit and community cooperation—the very backbone of the chamber.

We should lay aside any petty differences as to the policies, and give the officers and committees in charge most hearty support, and has not come, let others take the helm in steering us through the straits in the sea of community problems.

Never in the history of Eagle Rock has there been need of a chamber of commerce more than now. Whether we annex to Los Angeles or remain a separate municipality, big problems pertaining to our community welfare are coming up and our organization should be the medium of expressing the will of our people, pertaining to the problems to which I have referred.

Therefore, your officers have an aim and plea for a big membership, which in time will give us ample funds to carry on the publicity work and keep the organization in a healthy condition.

The Page Furniture company, 305-308 East Broadway, commences its Second Anniversary Clearance Sale tomorrow, a full page announcement of which appears elsewhere in this paper. This sale promises to be the biggest event of the kind ever carried out by this company, and Mr. Page assures the buying public that his prices on high grade furniture will be much less than those paid elsewhere for the inferior grades.

A visit to this large store will at once convince one that the stock carried by this firm is up-to-date; in fact, there is nothing better sold anywhere. When Page says he is going to cut prices to the core to move the goods, he means it, and the coming sale promises to be one of surprises, says this enterprising merchant.

Every piece of furniture in the store will be placed on sale, besides the splendid line of stoves and ranges carried. Reference is made in the advertisement to only a few articles as regards prices, but everything is marked down at a figure that should move the goods rapidly.

This is the second year of the Page Furniture company in Glendale, and Mr. Page points with pride to the many big contracts that have been awarded him for furnishing apartments and homes not only in Glendale, but Hollywood, Los Angeles and Pasadena as well. Recently he was awarded the contract for the entire furnishings of the K. of C. hall and the Catholic Parish home. He has competed with outside firms and has invariably won out where large contracts on high grade furniture were awarded. Free delivery will be made anywhere, and Tuesday morning will doubtless see hundreds of people inspecting the large stock at the Page Furniture company.

## FAMILY REUNION AT CLEOPHAS HOME

Mr. and Mrs. E. D. Cleophas of 337 North Central avenue had the pleasure of acting as host and hostess at a Christmas family reunion when the host and his three brothers came together for the first time in fifty years or since they were

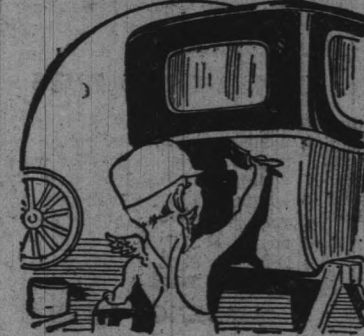
## Glendale Theatre

WM. A. HOWE.....LESSEE AND MANAGER

JOHNNY HINES  
IN  
"SURE FIRE FLINT"  
A Cyclonic Comedy Drama  
That Is a Genuine Knockout  
and Ranks as Best of Its Kind  
Also  
The Two-Part Sunshine Comedy  
"FRESH AIR"  
Matinee at 2:30  
Evening at 7:00 and 9:00

## DANCING

ALL STYLES TAUGHT  
Classical, Toe, Character, Step and Latest Ballroom Dances  
Enroll Now  
Call After 4:00 P. M.  
GABOURY'S ATELIER DES ARTS  
Glendale 2348-W  
347 N. Brand



### A NEW COAT OF PAINT

on your car in honor of the New Year. Why not? Instead of selling your auto or buying a new model, let us paint and refinish your present one and make it like new. Our work is equal to that of the factory.

GLENDALE AUTO PAINT AND TOP SHOP  
J. E. CHASTEEN, PROP.  
321 W. LOS FELIZ ROAD  
PHONE GLEN. 849-J

## THE DAILY PRESS CLASSIFIED DIRECTORY

### ART SHOP

Read's Decorative Art Shop  
Upholstering, repairing, refinishing, enameling, polishing. Mattresses and cushions renovated and to order. 219 South Glendale Ave. Glendale 934.

### AUCTIONEERS

Business Motto—Integrity with Knowledge—"Auctions" means Action.  
FRED HILSON CO.  
AUCTIONEERS & APPRAISERS  
Offices, 824 Pacific Mutual Bldg., Los Angeles  
We Specialize in Real Estate, Homes, Furniture and Income Properties  
Our 20 Years Professional Experience at Your Service Free for the Asking. It may mean dollars to you. Phone Pico 609 or Holly 7478 and our Representative Will Call.

### BAKERIES

SANITARY HOME BAKERY  
1102 EAST BROADWAY  
Closed Saturday. Open Sunday For good things to eat during the Holidays, see us

### CARPET AND MATTRESSES

We Know How and Do It  
GLENDALE CARPET & MATTRESS WORKS  
1411 S. San Fernando Road Glendale. Phone Glen. 1928

### CARPET CLEANING

Satisfaction Guaranteed  
Phone Glendale 1390-R  
Glendale Lacey Carpet Cleaning Works  
ARTHUR H. LACEY, Prop.  
ORIENTAL AND DOMESTIC RUG CLEANING & REPAIRING  
Linoleum Laying a Specialty  
813 South Brand Boulevard

### CONTRACTORS

Low Building Co.  
Contractors and Builders  
BUILDERS OF "PACIFIC READY-CUT HOUSES"  
Phone Glendale 895-R  
612 East Broadway

### CONTRACTORS, BUILDERS

E. C. WILLIAMSON  
Builder and Contractor  
Can save you money  
On Anything in Building Line  
Plenty of References  
Let's Get Acquainted  
373 Milford. Phone Glen. 1311-W

### Paperhanging and Decorating

DONE RIGHT  
JOHNSTON & SONS  
Call Glen. 835-W

### RED FEATHER MATERIALS CO.

3409 Glendale Blvd.  
Glen. 1901-W

### BUILDING SUPPLIES

Builders' Hardware, Paints, Plaster Board, Roofing, Etc.  
Phone Glendale 914  
H. E. BETZ  
Brick Contractor  
In Business 15 Years  
424 N. Kenwood St.  
Brick and Tile Buildings a Specialty

### CESSPOOLS

Promptness and Reliability Counts  
F. C. BUTTERFIELD  
Special attention to overflows  
1246 E. California. Glen. 840-M

### ACME CESSPOOL CLEANING CO.

Largest Tanks Made  
16 Years' Experience  
807 N. Commonwealth, Los Angeles  
PHONE WILSHIRE 3183  
(Phone charges refunded if order is placed with us)

### CIDER

Glendale Cider Mill  
Fresh cider made every day at very reasonable prices. Wholesale and retail. Guaranteed pure. We have fine Mountain Apples for sale by the box. Best variety. Special for Xmas, Cider, 50c gal. In 5-gal. lot, 1941 N. SAN FERNANDO ROAD, opposite Burbank Milling Co.

### CESSPOOLS

IT DOES NOT COST MORE to Install This  
CONCRETE CESSPOOL  
Estimates Given by  
E. H. KOBER  
Phone 889 110 W. Broadway  
Or See Us  
Circular Concrete Mfg. Co.  
Phone 904-W 610 E. Bdwy.

### E. H. KOBER CESSPOOL CONTRACTOR

110 W. Broadway  
Phone Glen. 889

### DENTISTS

Dr. Hugh B. Mitchell  
Former Member Faculty Philadelphia Dental College  
Twenty Years' Active Experience as Practitioner and Instructor in DENTISTRY  
PHONE GLEN. 2669.  
Office: 125 1/2 N. Brand Blvd. Next to T D & L Theatre

### DR. R. C. LOGAN DENTIST

Fifteen Years' Experience  
Latest X-Ray Equipment  
Phone Glen. 1432  
Office: Glendale Theatre Bldg., 124 S. BRAND BLVD.

### DR. THEO. P. NOEHLE DENTIST

Special Care Given to Children's Teeth  
ROOM 17, MONARCH BLDG., 208 S. BRAND BLVD.  
Res. Phone Glen. 794-J  
Office Phone Glen. 1889-W

### DOLL HOSPITAL

The Only New, Real and Original DOLL HOSPITAL  
Moved from block 600 S. Brand to Permanent Location  
811 E. Bdwy.  
A Full Line of Doll Accessories, First Class Enameling and Repair Work. Exquisite Needlecraft Work and Baby Garments.  
Ladies can leave their work on Commission. Doll heads and Wigs All Prices.

### DYERS AND CLEANERS

## SYSTEM

DYE WORKS  
Expert Cleaning Pressing and Dyeing  
PHONE GLEN. 1634  
109 W. BROADWAY  
E. P. Beck M. M. Beck

### DANCING

Mary Grace Eley  
Teacher of Refined Ballroom Dancing  
Pearl Keller School  
109-A N. BRAND BLVD.  
Classes for Adults, High School Pupils and Children  
Private Lessons by Appointment  
PHONE GLENDALE 1377

### FURNITURE REPAIRING UPHOLSTERING

Upholstering Refinishing and Furniture Repairing  
Chairs caned. All work guaranteed.  
H. E. GRISHAM  
829 E. Broadway Glen. 2718

### FEED AND FUEL

Glendale Feed & Fuel Co.  
R. M. BROWN, Prop.  
Hay : Grain : Coal  
Poultry Supplies and Seeds  
108 South Glendale Ave.  
Phone Glendale 258-J

### VALLEY SUPPLY CO.

Phone Glendale 537  
Office and Grain Department: 133-145 N. Maryland Avenue  
Hay—Grain—Wood—Coal  
Poultry Supplies—Seeds  
Use V. S. BRAND FEEDS  
Very Satisfactory

### HEMSTITCHING

HEMSTITCHING CHILDREN'S WEAR ART GOODS  
THE LITTLE SHOP  
HARRIETT BAGG, Prop.  
DRY GOODS AND NOTIONS  
1021-A SOUTH BRAND BLVD. GLENDALE, CALIF.

### INSURANCE

Builders Real Estate and General Insurance  
WERNETTE & SAWYER  
Real Estate Brokers  
116 W. Wilson Glen. 172-W  
Insurance with us means safety

### KEY SHOP

Let us make Your Troubles Our Troubles  
THE KEY SHOP  
208 E. Broadway  
WORK OF ALL KINDS KEY AND LOCK  
SAW SHARPENING RAZORS SHARPENED STEEL TAPES REPAIRED

### MUSIC

GLENDALE BRANCH SHERWOOD MUSIC SCHOOL OF CHICAGO  
214 E. Broadway  
Full Conservatory Course  
Teachers' Certificates and Diplomas Issued  
Howard Edward Cavanah Director  
Phone-Glendale 1286-R

### OSTEOPATHY

DR. J. J. OTEY, 1908  
DR. C. J. MORRIS, 1917  
GRADUATES OF KIRKSVILLE UNDER THE FOUNDER OF OSTEOPATHY  
702 E. BROADWAY  
DAY AND EVENING  
RES. GLEN: 2309 J5  
FOLDING TABLES FOR HOME TREATMENTS, PAINSTAKING THOROUGHNESS.

### DR. BION S. WARNER Osteopath

Physician and Surgeon  
108 N. BRAND BLVD.  
Office Phone Glen. 2205-M  
Res. Phone Glen. 2725-M  
PAINTS, WALLPAPER, ETC.  
Phone Glendale 2298

### SAUNDERS PAINT CO.

138 N. BRAND BLVD.

### PAINTS, WALLPAPER, ETC.

## STEVEN'S PAINT STORE

Paxton's Sun Proof Paint  
Wall Paper Window Shades  
Plaster Wall Board  
and Roofing  
\$35 a thousand sq. ft.  
218 1/2 E. Bdwy. Glen. 980-J

### HARRY MOORE CO.

Wall Paper, Paints, Interior Decorating, Paper-Hanging, Sign-Writing  
304 EAST BROADWAY  
Phone Glendale 328

### BIG PAINT AND WALL PAPER SALE

Must vacate my store before January 1st, 1923. Closing out my entire stock of guaranteed pure paints and high-grade wall papers.  
BUY NOW!  
Come in, select your wall paper and make me an offer.  
No Reasonable Offer Refused  
Early buyers get largest stock to select from

### Gibbs' Paint Store

704 EAST BROADWAY  
Phone Glendale 469

### PHYSICIAN & CHIROPRACTOR

Get well. Stay well.  
Glen. 2878-W  
For Colds and Rheumatism  
GLENDALE MINERAL BATHS  
CHIROPRACTIC  
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EVERY NEW BUILDING MEANS A NEW DOLLAR ENLISTED IN THE PUBLIC SERVICE

# Glendale Daily Press

EVERY NEW CITIZEN IS A NEW UNIT IN THE BUILDING OF THE CITY

Copyright, 1923, by Richard L. Rowe

GLENDALE, CALIFORNIA, MONDAY, JANUARY 1, 1923

SECTION TWO

## THE BUILDING PERMITS FOR 1922 WERE \$6,305,971

### GLENDALE SEEN IN EVOLUTION'S LIGHT

By HANNAH LUELLA HUKILL, M.D., Physician and Chiropractor

The marvelous development of our "Fastest Growing City in America" cannot be wholly accredited to the strenuous call of commercialism, as so many think. Neither is this gathering of the elect entirely due to the material attractions of scenery, flowers, tropical fruits, sunshine and climate, although to the unthinking mind these are the possessions—this the promised land—sought by the thousands, from the four corners of the globe, seeking a habitation near the sunset sea in this "Garden of the Goddesses and the Gods."

There are no errors in God's great eternal plan—from the building of a cosmic system to an electron—everything is under divine law whether the tenant, Man, recognizes it or not. Those who doubt this are laboring under delusions born of their own limitations.

A great and wise plan is being worked out by the Divine Beings who control race progress, and this migration of thousands of people to this locality, as by one accord and directed by one impulse, is an answer to the call of the great Ones who rule and direct human evolution.

Those who understand the vast scheme read between the lines that the working out of a Divine plan is being enacted. A great event is really taking place right here in our midst, and it is the few and not the many who recognize it. This mighty change, through which we are passing is due to two historic conditions, which will make these years memorable for centuries yet to come in the history of the world.

The first is the birth of a new race—the Sixth sub-race, now being born in America and particularly here in Southern California. The reason our Golden state is so favored is because it was known to be nearer the paradise than any other place to be found.

The time is opportune when the higher forces are ready and prepared for the coming of this new sub-race and this ingress of the multitudes to this land of sunshine is to develop a new race-type for generations yet unborn. It takes thousands of years for a race to reach the heyday of its glory and greatest achievements, and our own Fifth sub-race will not reach its zenith for centuries yet to come, but a segregation is necessary for the development of this new race-type and certain egos, who are to be used as seed for the new race, are now being directed into incarnation. Some of these new types have already been recognized among the children born. The American Bureau of Ethnology has published various accounts of the new race of Americans. The United States has been populated by people from practically all the older countries; but the scientists say children now being born differ in the measurements of the head, the average shape of it, and other details. It is a type of keen intellect and strong will, and yet withal possessing a peculiar gentleness, a new sensitiveness to the invisible words and a poise not found in the children of the fifth sub-race. Their faculty of intuition will be more highly developed than the present race and they will know things without using the process of reasoning. It is this new type of child which has playmates from the astral world about us, and they are as real to the little one as the more material playmates on the physical plane. Several children of this class are known to the writer, and they tell their mother of these play fellows. The wise mother understands and does not chide the little one for being visionary, but explains the true condition and seeks to aid in awakening the latent faculties of intuition, which will be a part of the development of the children of the new race.

The other great occasion—the anticipation and expectation of which have encircled the planet—is the coming of a great world Teacher, an avatar, or the second coming of the Christ. For several years this has been generally conceded by all religions and all agree that the time has come, the hour has struck when Divinity clothed in flesh will again walk the paths of earth. This is the re-utterance of old teachings. Every religion teaches that One shall come, in the power of Whose word is salvation for all men. Hinduism prophesies that the avatar shall come riding on a white horse; Buddhism foretells the coming of the "Teacher of Gods and men"; the Buddhist Maitreya. The Zoroastrian is taught to look to the coming of the Saoshyant, "the Savior"; the Jews to expect the Messiah, and the Christians, the Christ. The Mohammedans, too, speak of the coming of another Prophet of God, and already by the side of Mohammed's grave at Medina is prepared an empty tomb where shall lie the body of the Lord after his death. Various church organizations throughout the land are broadcasting this message to the multitudes.

(Continued on Page 2, Section 2)

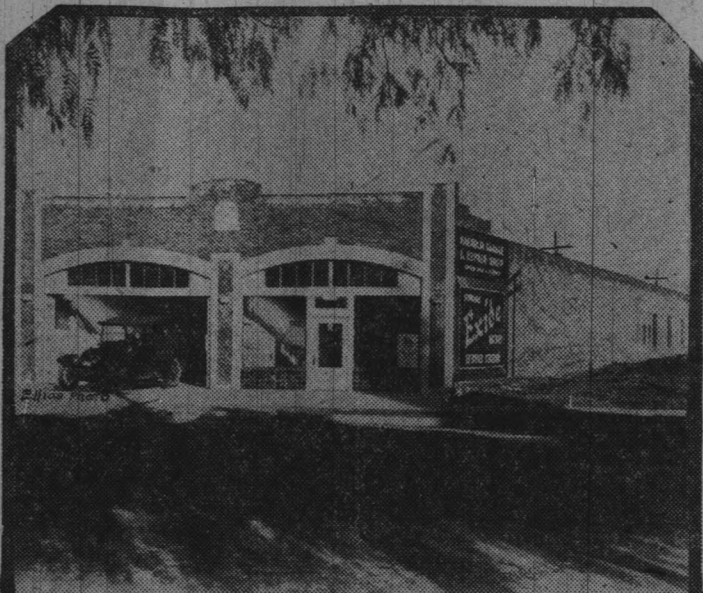
### BUSINESS CENTER DEVELOPS AT CORNER OF PARK AND SAN FERNANDO

The section located about the corner of Park avenue and San Fernando road has experienced more growth during the past year than it did during the fifty years previous.

Twenty years ago that section was a barley field. Today it has almost reached the stage of a thriving business center. All this change has been wrought through the efforts of a little bunch of boosters.

Of this progressive crowd, L. H. Wilson has been the leader. It is mainly through his efforts that things have been "popping" down there during 1922.

The activity started with the purchase by Mr. Wilson of a piece of ground located at the northeast corner of Park and San Fernando.

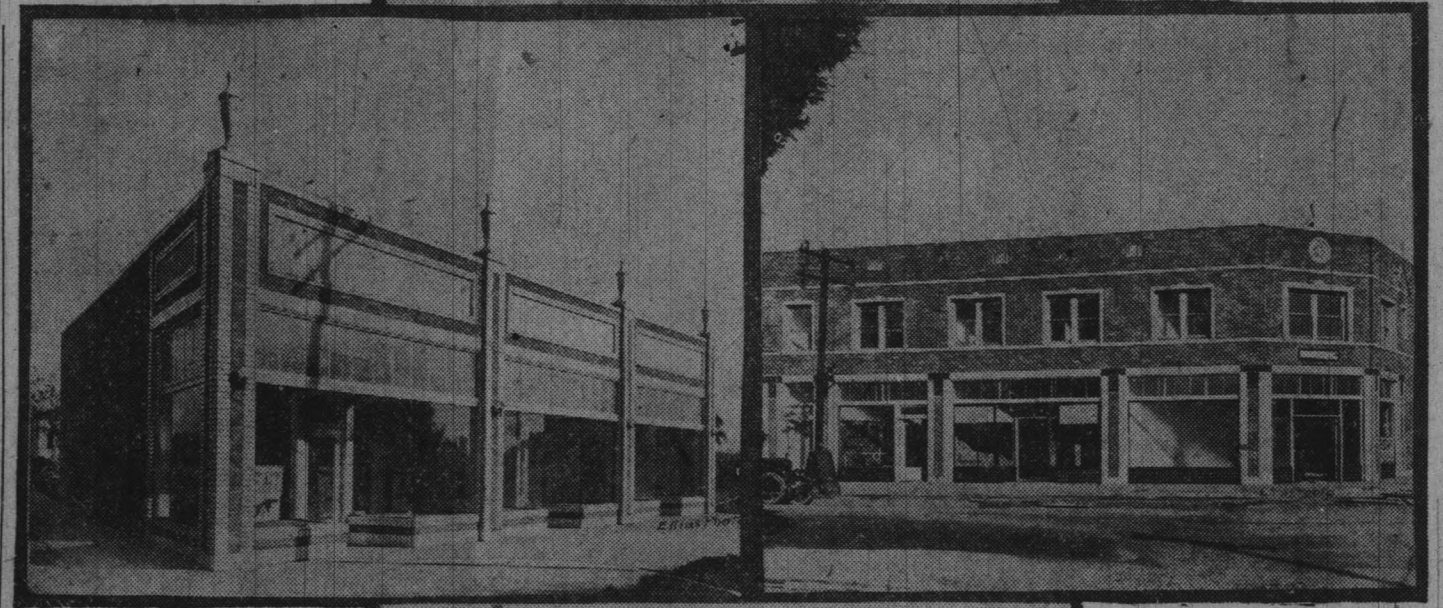


Garfield and Acacia, and is occupied by the firm of Miller and Preston. The cost of this building was \$12,000.

Mr. Wilson has in addition erected two residences on the property, these costing \$4000 and \$6000 respectively. Fourteen of the lots in the Wilson tract have been sold and the others average about \$1750 per lot.

In addition to the property already described, Mr. Wilson has purchased the grape vineyard located on San Fernando at Pacific. This consisted of 9 1/2 acres, and has already been divided into 59 lots. This tract will be placed on the market about January 10. The price paid for this tract was \$75,000.

Another purchase made was the property at the corner of Central and San Fernando road. This consists of a brick block with three storerooms and a garage downstairs and a hotel above. The



This he divided into 23 lots and placed them on the market. He cut Marcelle court through the property and also extended Acacia through from this court to San Fernando road.

During the year Mr. Wilson constructed three business blocks. The largest of these is located at the corner of Park and San Fernando. This consists of three storerooms on the main floor that are occupied by James F. Riggs, the grocer, L. H. Wilson, real estate, and E. B. Hutchinson, dry cleaning establishment. On the upper floor there are three strictly modern apartments. This building cost \$22,000.

Another block, a one-story structure, has been started at the corner of Acacia and San Fernando, at a cost of about \$12,000. This en-



Top—Miller & Preston Exide Battery Station. Left center—New Grocery Store of James F. Riggs. Right center—Where Jack Higgins will operate his Golf Ball Factory. Bottom—Plumbing Shops of William Griffin. Picture shows associated store buildings.

tire building has been leased by Jack Higgins as a golf ball factory. An addition is being made to this building. It will be 25x30 feet and

will cost about \$25,000. The third brick building is the service station and garage that lies on San Fernando road between

price paid for this property was \$38,000.

A lot located at the corner of Garfield and San Fernando was also purchased, the price paid for this being \$8000. Twenty-seven lots lying west of the Southern Pacific tracks were also purchased by Mr. Wilson. These are located on Parkdale and Goodwin avenues. Three lots on Park avenue between San Fernando and Central were also purchased this year by this realtor.

Another booster who has done considerable toward the upbuilding of that section is William Griffin, the plumber, located at 806 South San Fernando road. One of the features of improvement erected by Mr. Griffin is a market building, having 100 feet frontage on San Fernando road. This building was erected at a cost of \$3000.

### Glendale's Four Years of Great Building Progress

THIS TABLE SHOWS the building records of ten well-known American cities for the years of 1919, 1920 and 1921 (1922 not yet reported). The gain or loss for 1921 over 1919 is lined up according to favorable gradation. Glendale leads all the others by large odds. Canton and Des Moines, both good towns, had heavy losses. Glendale gained nearly a million and a half dollars in 1922 over 1921, or 27.5 per cent.

Ten cities in Nine States	Census of 1920	Building Expenditures Years of			Gain in Two Years
		1919	1920	1921	
GLENDALE, CALIF.	13,536	\$ 591,439	\$3,137,264	\$5,099,201	\$4,507,762
Sacramento, Calif.	65,908	1,965,481	3,449,483	4,587,069	2,621,588
Albany, N. Y.	113,334	3,030,388	3,744,110	4,943,537	1,913,149
Chattanooga, Tenn.	57,895	1,562,576	2,944,075	2,464,661	902,085
Reading, Pa.	107,784	1,877,013	2,450,575	2,223,650	846,637
Muskogee, Okla.	30,277	792,916	1,090,664	1,146,515	353,599
Medford, Mass.	39,038	963,793	1,186,489	1,291,796	328,003
South Bend, Ind.	70,983	4,029,461	4,609,071	4,098,997	69,536
Des Moines, Iowa	126,468	5,221,885	4,091,229	3,720,425	*1,501,460
Canton, Ohio	87,091	5,987,935	4,487,753	3,510,114	*2,477,821
					*Loss
GLENDALE, CALIFORNIA		\$591,439	\$6,500,000	\$5,908,561	6,588.1
GLENDALE, Gain 1922 Over 1918, in Per Cent, Nearly					1,647.0
GLENDALE, Average Yearly Gain 1922 Over 1918, in Per Cent					

### JOHN COTTON IS EXHIBITING TODAY

John Cotton, the artist, of San Rafael street, is having an exhibit of etchings and a demonstration of how they are printed, at the Standard galleries in the Ambassador hotel. He will be there throughout January, and his pictures are creating a great deal of interest.

Miss Mary Stone, from Boston, who is spending the winter in Santa Barbara and who is an aunt of Mrs. Cotton, is her guest and came especially at this time to see the tournament of roses at Pasadena.

### BUSINESS WOMEN TO HOLD OPEN HOUSE

The officers and cabinet members of the Business and Professional Women's club of Glendale, of which Dr. Laura Brown is president, will hold an informal "at home" to the members and friends of the club and those interested in its work on New Year's Day, from 4 until 9 p. m., at the club home, 125 South Maryland avenue. A general invitation is extended to the public to meet the officers and inspect the club rooms.

### YOUNG FOLKS TO START NEW YEAR

A party of young people of this city started the new year at Forest Home, leaving here Sunday morning at 4 a. m., and are to return this afternoon. The group includes Mr. and Mrs. J. T. Jenkins, Miss Rita Bartlett, Miss Harriet Cook, Messrs. A. T. Gleason and Hal Weeks, and Mrs. Edith Jenkins who is chaperoning the party.

### MRS. MORGAN GIVES NEW YEAR PARTY FOR TWELVE

Mrs. T. J. Morgan of 1636 North Verdugo road entertained Sunday with a New Year dinner at which covers were laid for twelve friends. Earlier in the week, viz., on Thursday afternoon, her daughter, Miss Ann Morgan, entertained members of the Lamatze Bridge club at a luncheon followed by cards.

### UNPARALLELED HISTORY CLOSES WITH DECEMBER 31, TO BE FOLLOWED BY HOUSING OF THOUSANDS IN EIGHT YEARS TO COME IN ONE UNENDING GROWTH OF CITY

That Is Nearly Sixty-five Times the Sum Devoted to New Structures in 1918 and Is a Gain of 6388.1 Percent in Four Years, That Necessitates 20,464 New Homes in Next Eight Years at a Cost of \$61,392,000 and Masterful Plans for Magnificent Rewards When Triumph Is Achieved

By RICHARD L. ROWE

Here is Glendale's record of building expenditures for fifteen years past, from 1907 to 1922, inclusive:

Expenditures	Expenditures
1907 ..... \$ 125,430	1913 ..... \$646,727
1908 ..... 219,879	1914 ..... 464,920
1909 ..... 218,658	1915 ..... 222,705
1910 ..... 345,315	1916 ..... 235,907
1911 ..... 416,210	1917 ..... 287,860
1912 ..... 669,556	1918 ..... 97,193

Glendale's building record since the World War:

Expenditures	Gain on 1918
1919 ..... \$ 591,439	Gain on 1918 .... \$ 494,246
1920 ..... 3,137,264	Gain on 1919 .... 2,545,825
1921 ..... 5,099,201	Gain on 1920 .... 1,961,937
1922 ..... 6,305,971	Gain on 1920 .... 3,168,707

It has been proved in previous articles of this series that Glendale's growth in population in recent years has been without a parallel in America by any city of equal size during the same period.

Logically, any place that has an extraordinary gain of inhabitants MUST erect buildings with an approximate rapidity, or it would be out of the question to add so many people in such a short time.

It will be seen by reference to the census summaries at the head of this study, that back in 1907, fifteen years ago,

an approach to DOUBLE! Need any more be added? While at it, let's look at what those excellent cities, Canton, O., (McKinley's home city) and Des Moines, managed to do. They are regarded as among the best cities of around the Hundred Thousand class east of the Missouri river. Their unaged population by the census of 1920 was 213,559.

But, in the two years they LOST \$3,979,281 from 1919, or more than either of them SPENT in 1921! This wonderful record of Glendale will look exceedingly interesting to thousands of people in Iowa and Ohio who have never seen Glendale! It will be observed that very few of the cities named in the table realized striking advances in 1921 on 1919—and this was the rule generally in the United States.

Now Look Toward the Future. This city has set up some marvelous records of growth, and now must keep them up! Let us see what has to be done between 1922 and 1930. It is previous articles it was claimed that this city has a good chance to possess a population in 1930 of 115,856. That calls for a gain in the coming eight years of 81,856.

Population cannot come here unless there are home accommodations for them! There simply must be enough buildings erected, or the city can not and will not make the great goal of 115,856 in 1930. That statement needs no proof.

The family census unit of the United States is now close to 4.4 persons. For present purposes, call it 4 persons. To house the increase of 81,856 people to be added in the next eight years, there will have to be erected 20,464 homes, an average of 2,558 each year!

They Will Cost Some Money. The average expense will scarcely be less than \$3000, actual construction cost, and the amount for the eight years will have to be at least \$61,392,000—a yearly equivalent of \$7,674,000, for HOMES alone!

Besides, there must be millions devoted to business structures, to schools, to churches, to hospitals, to official needs. If the city gets off with an average for the whole eight years of \$10,000,000 annually, it will be done well. That's a mighty big contract—one to challenge the sporting blood of the people of this city! It is a splendid ambition!

And, when the victory is won, the rewards will be immense—a city 3.4 times that of 1922, with metropolitan developments in complete relative proportion!

This is the time for the best wisdom of Glendale to carefully take stock of the swift expansion ahead, and lay out the plans to grade up to the requirements. All Patterns Must Be Big. Plans now made for Glendale's service developments must be cast on the well-say, 200,000 city scale. Otherwise, everything done will soon be too small, will be out of date, and have to be torn up and rebuilt—a large waste.

There must be plenty of homes, and these may be supplemented with residential rooms over business blocks, by hotels and the inevitable concomitant of cities, apartment houses. The time has come for that class of structure in this place. The year opens with not a vacant house in the city, and scarcely an empty or available room.

One reason why Long Beach has grown so fast is, that building there is not held back by the old-fashioned

### KIWANIS CLUB GROWTH TOLD BY CLARK

Retiring President Reports to Members of Organization

By LYMAN P. CLARK

Your president is pleased to make the following report. The Kiwanis club of Glendale was organized April 21, with a membership of 52, paid up and in good standing. The temporary organization was formed, which was later transformed into a permanent organization.

On the evening of July 26, our charter was presented to us by District Governor and International Vice-President Leslie B. Henry, at the Chamber of Commerce building, at which time we became, in fact, the Kiwanis club of Glendale. Our banner, which you see hanging on the wall, was also purchased from club funds, and presented to us at that time by Frank Keane, representative of Kiwanis International.

Our first meetings were held at the chamber of commerce and later, by action of the house committee, our meeting place was transferred to the Broadway Inn. Through the efforts of the district trustee, Fred Deal, we have sponsored four clubs since our club was organized. These clubs are as follows: Alhambra, Burbank, Santa Barbara and Lankershim. All of these clubs started with a membership of at least 50. This sponsoring work has been covered more in detail by our district trustee. It is an unusually excellent piece of work and was done at the personal sacrifice of both time and money on the part of Fred Deal, and which is a credit to the Kiwanis club of Glendale.

We want to take this opportunity to commend, also, the work of our secretary, Don Webb, who has given a great deal of time in the interest of the club and, as secretary, filled his office 100%. He has been a valuable aid to the president in his work and in every way has proven himself to be a very efficient secretary as well as a good Kiwanian.

The officers, directors and chairmen of committees have done everything that they have been called upon to do and we want to thank them at this time for the cooperation they have given the president in his work, which has made his office a pleasure, and who, through their efforts have helped to maintain the proper Kiwanis spirit in this club.

I appreciate, fully, the honor as well as the responsibility that was conferred on me by the members of this club when they elected me president, and with this sense of responsibility in mind, your president has made every effort to uphold the dignity of the office.

The action of the members of this meeting today, your president automatically becomes, immediately, past-president, and in that office will work as conscientiously for the interest of the club and make every effort to uphold the Kiwanian ideals.

### SOME GENERAL PROGRESS POINTERS

Cities anywhere of 34,000 population, with the advantage of realization what a dynamic-blooded town really does, may consult with interest, and perhaps inspiration, the following Glendale indexes of Doing Things:

This city has two fine public libraries. It has eight well-financed banks. It has three up-to-date building and loan associations, all with unlimited resources. It has 295 interurban and steam trains every day, which swiftly connect it with Los Angeles, other suburban places and the world at large.

It has all the principal religious denominations, clubs, generally with fine buildings of their own. It has very modern public schools—with 135 teachers. It has the best of mountain water, is very well lighted, and has low taxation.

It has modern stores, restaurants, high-grade sanitariums, and a standardized hospital. Its places of amusement are up-to-date and expanding. And many other advantages—Come to Glendale!

(Continued on Page 2, Section 2)



# SITE OF NEW SANITARIUM BECOMES MECCA BECAUSE OF ITS BEAUTIFUL VIEW

### Picturesque Array of Canyons, Mountains, Slopes and Roads Lie in Panorama Before the Eye on All Sides of the Acreage

By GERTRUDE GIBBS

So alluring is the site of the new Glendale sanitarium that it is becoming quite a mecca for the devotees of beauty who enjoy hiking. It is easy of access either on foot, by auto or trolley, as it faces Wilson avenue and is but a short distance from Verdugo road and San Rafael hills. Manager C. E. Kimlin is so enchanted with the views and picturesque features that he can scarcely stay away from it and is already planning to take up his residence there for a few weeks as soon as it is completed.

It would be hard to find 28 acres offering greater diversity than does this tract of land

which is crowned with a comparatively level mesa or table land of several acres so far elevated above the street level as to achieve practical isolation from the sights and sounds of city life. The descent from the mesa is into forested ravines or orchards of peach, apricot, olive, walnut and almond, and the whole is rimmed by clustering groups of eucalypti which look down upon the slower growing live-oak and fruit trees. Nature has done so much that the effort must be not to spoil it by superfluous and unwise planting.

The contour of the main administration building is already outlined and good progress has been made in the construction of its rear wall where the tableland drops away to the north and where there is a most lovely view to distant mountains through a cleft in the nearer hills. Cement mixers have been busy all the week making the mortar that has gone into the wall.

The front of the building-to-be scans the valley and looks across the hills to the ocean. It is declared that the second story will bring Catalina in view. Without that distant island it is a most lovely prospect at any hour of the day, and it is clear the buildings will be a landmark from Los Feliz road and all the highways round about.

The main building is to be 415 feet wide, 45 feet in depth and three stories high, including the basement which will be so built into the side hill that its windows will none of them be below ground.

In this building on the first floor will be the main dining room for patients, back of the entrance reception hall, with a kitchen to the east and a dining room to the east affording the lovely mountain view mentioned.

On the upper floors will be suites for patients. Two other structures are to be built at this time, one a treatment building, the other a medical building with offices for the physicians. These will be connected by passageways with the main building and will be placed to the west of it. Beyond them a tongue of the mesa running north which overlooks the valley to its mountain barriers on the west has been reserved for the sanitarium reaches a point where it can abandon the present hospital on Wilson avenue and build a new one.

The old ranch home of Mr. and Mrs. Dodge from whom the property was purchased has been removed and transferred to a site lower down where it will make a home for some of the helpers.

A temporary office and a warehouse have been built and an open sawmill where a good deal of the framework that goes into the building will be prepared.

The cost of the entire plant will be in the neighborhood of \$500,000, the most of it invested in land and buildings, though considerable will be required for road building and some for the limited landscape gardening that will be needed.

In such a situation and such a city it is not difficult to foresee that this, the most up-to-date sanitarium on the Pacific coast will in time rival Battle Creek, Mich., and Danville, N. Y. Such development, if it comes, will be a business asset to Glendale not only in the money that will be spent here, but in the permanent residents it will attract.

## GLENDALE SEEN IN EVOLUTION'S LIGHT



Dr. Hannah Luella Hukill (From Page 1, Section 2)

This is the message of the new cycle that is opening to the world, this the rosy dawn now flushing the horizon. Wisdom incarnate, love incarnate, He shall draw about Him the flower of the East and West alike, showing that Brotherhood and liberty are not a matter of color of skin, of shape of face, of methods of speech, but that Brotherhood lies in the realization of the One Life in which we are all sharers. This is proclaimed with no faltering voice the certainty of the early Coming of Christ, the same who came into the world before, whose office is never vacant, the Supreme Teacher of the world, whose voice is music and whose heart is love. For Him the world is looking, and for His coming in human form we try to prepare the public mind of man.

The 1 cent gasoline tax on sales, which went into effect on September 1, 1921, has cost motorists in Pennsylvania more than \$1,360,000 since that date.

The tax on a twenty-horsepower automobile in Tokio, Japan, is \$422 a year. On cars between fifteen and twenty horsepower, the tax is \$299, and between ten and fifteen horsepower, \$189 a year.

Some fish are easiest attracted by a worm. Others prefer a fly. But a good majority will stick to the good old unreliable corner-tot used car.

## PAGE-STONE CO. BACKED BY WIDE EXPERIENCE

### New Firm of Expert Realtors in Newly Arranged Offices

The Page-Stone Co., Inc., who recently purchased the business, good will, equipment and lease of the Hart Realty company, of 113 East Broadway, are nearly through remodeling and refitting their offices. While new in Glendale, the members of this firm are not new to the real estate business, neither are they new to California, having been in the realty business for many years, and also lived in Los Angeles and Pasadena at different times.

It was only after considering all the other districts tributary to Los Angeles that a decision was reached to locate in Glendale, and the members of this firm are more than pleased with Glendale as a new home, both for their business and their families. They report a good business and anticipate a very large increase, beginning with the new year. They will employ several salesmen, and expect to increase this number soon. Most of these men are experienced in Glendale and thoroughly familiar with all local conditions.

In another section of this paper the Page-Stone company has an advertisement of homes and business property. They plan to devote a large part of their attention to close-in high class business property, believing that this class of investment offers large returns, as Glendale's future growth insures an increase in value within a short time.

## CUTS IN LUMBER HAVE REAL HISTORY

Reports of lumber production for the last ten years have been made to the National Lumber Manufacturers Association by subscribing organizations. In 1912 a total of 12,334,000,000 feet of lumber was cut by 8626 mills or each mill in the country averaged 1,429,000 feet. In 1921 the total had decreased to 9,509,000,000 feet. This was the product of 7789 mills. For the first eight months of this year 3758 mills have been in operation with a total production of 8,057,000,000 feet.

The total figures for other years are:

Year	Mills	Total in Billion feet
1913	8632	13456.8
1914	7362	11386.3
1915	6401	11355.3
1916	7599	14821.6
1917	8201	15463
1918	7836	14109
1919	7235	12711
1920	6919	12858.3
1921	5789	9509.9

A vigilance committee, now being organized at Fort Mitchell, Ky., plans to apply the horsepower as a cure for automobile speed mania along this section of the Dixie Highway.

There are 252,000 grade crossings in the United States. To replace these by a separation of the highway and railway grades would require, according to estimates, \$12,000,000,000.

## BUILDING PERMITS WERE \$6,305,971

(From Page 1, Section 2)

has been maintained with great energy. The same is true of Flint, Michigan, and every place that does big growing. Los Angeles will expend close to \$120,000,000 this year, and leads all American cities in gain of population that had less than 1,000,000 in 1920.

**Splendid Appeal to Ambition**  
There is scarcely a young city in America, or the world, that possesses the appeal to forward fighting ambition now offered by Glendale to its people as the New Year opens.

The work to be done is tremendous, and the rewards to be won are more than equally great. Its task is to fill the lower end of San Fernando valley with homes, business blocks, educational opportunities, all the requirements of a modern city, and society.

This will then be one of the most popular and attractive cities of Southern California. It will not be so crowded with traffic as to be so unsafe and unwholesome, and yet will possess all that a complete home center should have. It CAN and SURELY WILL become a model valley and mountain picture town, where thousands will gather from all the states for peaceful residence and the BEST that civilization can offer!

Now, then, people of Glendale—GO TO IT!

Copyright, 1923, by Richard L. Rowe.

## BOOST GLENDALE FIRM SUCCEEDS

### J. W. Knight, J. W. Lewis and D. E. Forsythe Are Pleased With Reception

The success of the "Boost Glendale" firm at 226 South Brand boulevard, since the opening of their office in October, has greatly exceeded expectations, according to the members of this firm—J. W. Knight, J. W. Lewis, and D. E. Forsythe.

When the Knight & Lewis firm opened their office, two Los Angeles insurance men estimated the amount of premiums which would be written during the first year in business here. The firm is now receiving congratulations on writing more premiums for the month of November than was estimated for the entire first year. This success is attributed to the service rendered, familiarity of the insurance contract gained from years of experience from the company standpoint and the sound financial responsibility of the companies which they represent.

The real estate side of their business has also been very pleasing. A good number of newcomers have been located in homes in Glendale by this firm. Some of these were brought about through the recommendation of this firm by satisfied customers.

The motto of the firm of Knight & Lewis is: "Boost Glendale with satisfied customers," and according to one of the members of the firm this will continue to be their motto. They are at your service. Drop in and see a set of men that know they are in the greatest city in the country and believe that this coming year is to be the greatest yet.

## STRIVE TO EMBODY CHARM IN HOME

It is not often enough recognized that the element of charm in house design is secured by pleasing the mind rather than the eye.

When this point is overlooked it often results in the elusive quality of charm being lost.

The eye is merely a vehicle for conveying ocular impressions to the brain, it is not itself an organ to be pleased.

This is not a distinction without a difference but a very important difference.

It lies at the root of many lovely impressions we receive without knowing just how or why we receive them.

Suppose, for instance, we enter a rectangular living room at one of its shorter ends; that is, with the length of the room extending out before us.

Suppose the designer of such a room has the choice of placing a beautiful fireplace either directly opposite in the middle of the further end, or in the middle of one of the long sides.

There is no fixed rule to determine which of these two positions such a feature should occupy.

There may be, however, the best of psychological reasons why one place would be better than another.

In either case, the eye would be equally well pleased, since the design of the fireplace would in either case be the same.

With the mind, however, the case may be entirely different. The mind may have perfectly sound reasons for being much better pleased with one position than the other.

This because of the following: A fire place is a center around which the members of a family and their guests invariably gather.

The mind takes this into consideration at a glance. In the same glance it will unconsciously reason something like this: If the fireplace is in one position those who gather around it will be able to enjoy certain beautiful views which may be seen through the window; in the other they will have their backs to the views and a fine opportunity for enjoyment will be lost.

The mind will not reason all this out consciously, but unconsciously, and will travel much faster in its deduction than any process of conscious reasoning.

The instantaneous deduction it will draw is that the effect in one instance is charming, while in the other something is wrong.

Take another example: Suppose the design of a fireplace itself is in question. Suppose there are two designs to choose from.

One may be fully as meritorious as the other as far as beauty of line or proportion is concerned.

But one may bring to the mind certain remembrances of travel or of romance which harmonize better with the general character of the room or with the owner's life than the other.

It is the mind again that will be better pleased in the one instance than the other, the eye merely conveys the impression.

The reason why this distinction is so important is because the mind is pleased in so many different ways, and it is often necessary that the designer sense these ways and feel their subtle reasoning in order to secure the element of charm.

## GROSS COMPANY PREPARES FOR LONG STAY

### Leases Store for 99 Years From Central Building Company

One of the block of stores which is being constructed on North Maryland between Broadway and Wilson of uniform material and design, is for Mr. Gross of the Gross Vulcanizing Company and its on ground he has leased for 99 years from the Central Building Company. He expects it will be completed about March first and he will then transfer to it his filling station now located across the street on the property he recently sold to the Doner, Hemenway & Burn Syndicate.

Mr. Gross' experience is quite a romance in finance. He came to Glendale during the early part of the World War and established himself on East Broadway. He had come through a series of physical and other misfortunes which would have put any man of ordinary courage and determination out of business. But he is not an ordinary man. He has enthusiasm, faith and unconquerable energy and pretty soon he was trying to make Glendale see what a wonderful corner from a business point of view was the northeast corner of Maryland and Broadway. He finally backed his faith by going tremendously in debt to purchase it from Mattison B. Jones for \$3,000, which was a very good price at that time. Making it headquarters for the business built up by his consuming energy, he held it until able to dispose of it to the Doner, Hemenway & Burn Syndicate for a price in the neighborhood of \$20,000, and with a part of the proceeds purchased the corrugated iron building on Maryland owned by a Los Angeles bank which had been used by the Valley Supply Company, expecting it might be necessary to transfer his business there. It was not, however, and he has since sold it at an excellent profit, and is now permanently locating himself on the property named which will be ready for occupancy about the first of March.

His lease covers the land running through to the alley in the rear of the present P. E. station and includes the brick building that has so long stood upon it and has been used for warehouse purposes. Mr. Gross will establish a day and night taxi service in the new location for which he has already purchased four cars, and is pleased with the prospect of a permanent location which he considers is so advantageous.

The adjoining stores in the new block are owned by the Roy Kent Company; Doner, Hemenway & Burn, and Mr. Bullis. The other side of the corrugated iron building the P. E. is put in a train shed, so there will be but little vacant property left in that part of Maryland.

Here's the way to sell 'gyp' tires. Base your sales appeal on the buyer's emotions—two per cent confidence and ninety-eight per cent hope.

The guy who claims that man will never attain perfection hasn't read some of the recent motor car catalogs.

## The Silent Hour

Living in a Garden of Roses, we think little of the day when the petals must fall.

Steeped in the Sunshine of Life, we pause not to contemplate the dreariness of storms.

Filled with the joy of Songbirds of Happiness, the desolation of Silence terrifies us not at all.

Then, when the flowers of beauty have faded, the Sunshine of a loved life is gone—the lip song of a dear voice is stilled, and vast tracts of emptiness and silence are before us, we turn appealingly to those who have travelled these strange pathways—whose understanding reaches out and comforts, whose willingness to help is evinced by preparedness—whose profession is an indication of a sincere desire to serve Mankind.

It is the Silent Hour, when hand meets hand outstretched in comfort.

Be assured of our ready response to your call.

Parlors at your service if desired. Adequate equipment of coaches.

Monetary consideration adapted to your wishes.

## JEWEL CITY UNDERTAKING COMPANY

INC. MR. AND MRS. J. E. PHILLIPS

202 N. Brand Blvd. Glendale 360

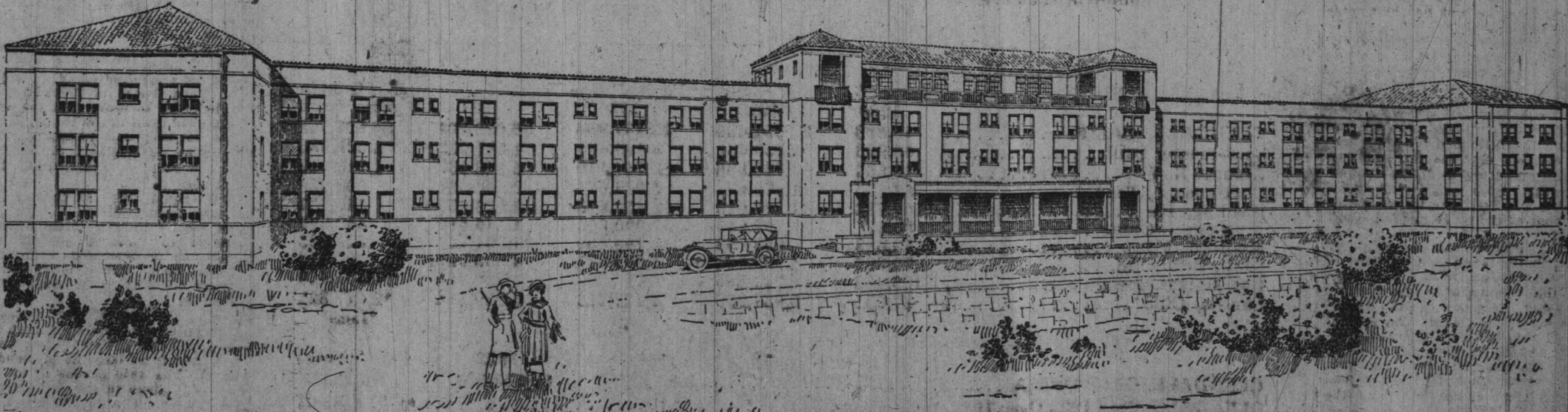
FOR RESULTS—USE PRESS WANT ADS

# The GLENDALE SANITARIUM and HOSPITAL

## Glendale's Largest and Best Known Institution

### CURATIVE METHODS ARE EMPLOYED ACCORDING TO THE LATEST PRINCIPLES OF PHYSIOLOGICAL THERAPEUTICS

### A SANITARIUM AND HOSPITAL FOR THE CONVENIENCE OF BOTH SURGICAL AND MEDICAL PATIENTS



### New \$500,000 Building Now Under Construction

The Glendale Sanitarium and Hospital has never turned away a patient on account of age, sex, color or for financial reasons.

Our treatments are the same as used by the famous Battle Creek Sanitarium of Battle Creek, Michigan, and consist of diet, exercise, massage, electric light baths, salt glows, hot applications and packs, hot and cold sprays, galvanic and sinusoidal

electricity. The laboratories are equipped with fine X-Ray machines, with the latest stereoscopic improvements. Here the research work is also extensively carried on.

The efficient methods of treating the sick, combined with a scientific knowledge of the preparations and combinations of foods used in a vegetarian, or so-called non-flesh dietary, give the patient a well-

balanced course of treatment. The purpose of this work is to help nature restore health and put one in possession of knowledge that will help them know how to live to maintain health, for it is easier to lose than to regain.

Its patients are numbered from every state in the Union as well as many foreign countries.

WE WISH OUR MANY FRIENDS AND PATRONS A VERY HAPPY AND PROSPEROUS NEW YEAR

## SUNSET MOTOR CO.

REX GARAGE 308 East Colorado Blvd. Phone Glendale 2096



# FUNCTION OF A BUILDING AND LOAN ASSOCIATION

By W. B. HOWARD

**President of the Glendale Building Loan Association**  
The purpose of a Building and Loan Association is to encourage industry, frugality, saving and home building.

Andrew Carnegie once said, "The key to business success is to establish as early as possible an accumulative reserve, by setting aside regularly a stipulated amount which is secure and at the same time earns a reasonable rate of interest."

One might easily imagine that the Building and Loan Association is in mind when he thus spoke, as these associations are today, and have been for years one of the greatest factors in establishing habits of thrift and saving among people with moderate means and income.

That people of all classes have recognized these associations, not only as their chief aid in accomplishing the accumulation of a substantial cash reserve, but also as being among the soundest and most prosperous financial institutions in the United States, is shown by the fact that there are today more than 2,800 such associations in this country there are more than 5,000,000 members whose combined investments amount to more than \$2,500,000. That means that approximately in one family out of every four one member is an investor in the securities of a Building and Loan Association, with an average investment of \$600.00.

One reason for the popularity of the securities of these associations is that they are absolutely safe. The scope of their business is specifically limited and circumscribed by law, and their operations are under the direct supervision of the state officials. Their funds must be loaned only on the security of such things as are permissible, chief among which is unencumbered real estate—the American home. Every one will admit, without argument, that the home when pledged, is the best possible security. Another reason is that funds thus invested bring a decidedly good interest return, without the inconveniences usually accompanying other forms of investments. Besides these securities are liquid in the sense that they can readily be converted into cash without being hawked about among brokers who shave off a substantial profit on each negotiation, but may be taken direct to the office of the association issuing them where they will be paid at par.

With such securities within the reach of all it is now possible for anyone and everyone to inaugurate such a system of saving as shall eventually place them in a position of financial independence or shall make it possible for them

to realize something long hoped for but which was not previously obtainable for lack of necessary funds.

People who are inclined towards speculation are not interested in these things. They are interested only in the rise and fall of prices of things they gamble on. A few, who are either lucky or shrewd, profit by their speculation, while others lose. But it is not on the profit of the speculators that our large fortunes are built. They are built on savings and interest earnings. The frugal and thrifty man does more for himself and his neighbors than the speculator. He is recognized as a man of stability, purpose and character, while the speculator's character and actions are either secretly or openly questioned.

Building and loan associations also make it possible for many people to secure homes, who otherwise would have none that they could call their own. This is done through the medium of amortized loans, or loans payable in small partial payments extended over a period of years.

Very few people who have not acquired the habit of saving before undertaking the purchase of a home ever find it possible to pay for one without obligating themselves to a fixed system of periodical small payments. Because of this the loans granted by building and loan associations have proven an ever blessed boon to numberless thousands of home purchasers.

Because of the dual service of a building and loan association it occupies a unique place in the community. It operates to the personal benefit of both the investor and the borrower, and since anything that is a benefit to an individual is also a benefit to the community the association becomes through the operation of its business a public benefactor. That associations are generally so recognized is amply proven by the high esteem in which they are held.

Knitted Dresses for Town and Country  
Knitted dresses in shades of powder blue, gray, and brown are worn in town, as well as in the country.

"By hangin' on," the trailer said, "is how I got my start."

"I blew myself," the horn remarked, "and thus attained my part."

"I brushed aside what hindered me," the bumper loudly boasted.

"And yet I GUIDE," the wheel declared, "because I'm better posted."

## PLAN TO FEED MILLIONS OF RUSSIANS



Col. W. N. Haskell & John J. Mangon and (below) Lieut. Col. N. Horlick & Sir Ernest Horlick

Colonel William N. Haskell, U. S. army, in charge of American Relief in Russia, accompanied by his assistant, John J. Mangon, has returned to America to confer with Secretary Hoover as to further relief. On the same steamer were Lieutenant-Colonel N. Horlick of the British army and his brother, Sir Ernest. They fed one million Russians last winter and will attend the Hoover conferences.

### GUY BATES POST IN "OMAR" AT THE T. D. & L.

Local film history was made yesterday at the T. D. & L. Theatre on the occasion of the first showing in this vicinity of Guy Bates Post in "Omar the Tentmaker." Written and produced by Richard Walton Tully, the first National attraction surpasses even the high standard set by producer and star in the first motion picture, "The Masquerader," which was seen here some time ago. "Omar the Tentmaker" will be remembered as a highly successful stage play which ran for over four solid years and was seen in every principal city in this country.

Devotees of the cinema art are going to have the opportunity of seeing "Tess of the Storm Country" again and therein lies a tale of more than passing interest.

In the first place, this was the picture in which Mary Pickford scored one of those earlier big screen triumphs, which insured her immortal fame. That was just eight years ago, for this epochal photoplay had its inning in 1914.

Now, in this 1923, in her new "Tess of the Storm Country," a United Artists' release, coming to the T. D. & L. Theatre tomorrow, Mary Pickford will be seen for a second time as Tess in an elaborate

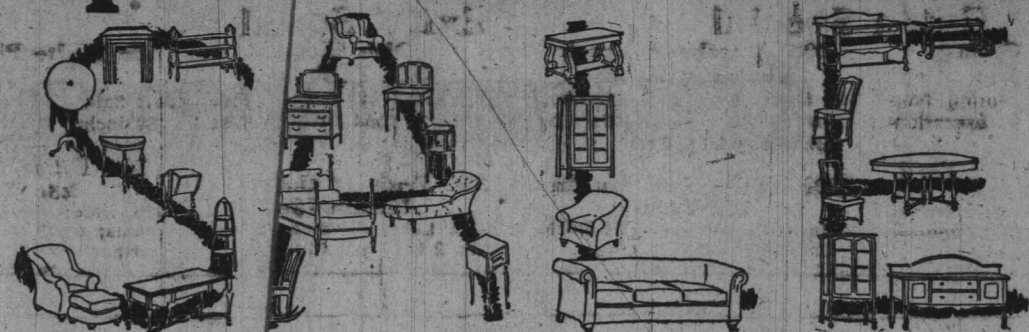
There are many popular comedians in the screen world, but when it comes to a fun maker who brings out the true essence of the American youth, Johnny Hines, the star in the new feature comedy, "Sure Fire Flint," billed at the Glendale Theatre, next Monday, is in a class by himself. Mr. Hines is the typical American boy. Having lived and been brought up in a small town where a youth is free to play boyish pranks as every true blooded American lad does, Johnny has instilled in all his pictures just that class of comedy that is real and free from stilted stunts. It is almost safe to say that Johnny Hines is the most popular comedian among the juvenile set of picture goers.

ated version of Grace Miller White's celebrated story.

Figured Metallic Silks  
One of the new metallic silks has delightfully sophisticated little figures of men and women in modern evening dress as part of the design.

The way of the average woman exasperates the average man.

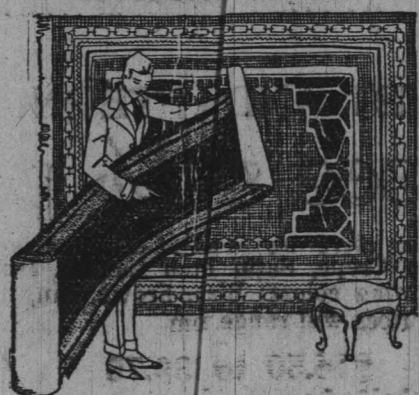
# Spot Cash Furniture



**STARTING TOMORROW TUESDAY**  
Continuing Throughout January

Our entire stock of Furniture will be on sale from Jan. 2nd to 31st, inclusive—and this also being our Anniversary Month—we will properly commemorate the event by offering real bona-fide cut prices on all our high-grade Furniture, including Parlor Suites, Bedroom Suites, Dining Room Sets, Rugs, Gas Ranges and odd pieces. Everything from a kitchen chair to a parlor suite. Also many shop-worn and some used pieces. Articles bought for future delivery will be stored free.

Here Are a Few Quotations from Our Money-Saving Prices	
4-piece Ivory Bedroom Suite—Dresser, Bed, chiffonier and Dressing Table. Complete for	\$92.50
40-lb. Cotton Mess. good ticking	\$9.75
Solid Oak Rocker with loose auto seat, blue Spanish or tapestry seats	\$14.85
Well-made Kitchen Chair	\$1.55
Rag Rug Special	75c
9x12 Tapestry Rug	\$19.65
9x12 Velvet Rug, fringed	\$44.50
9x12 Axminster Rug	\$38.50
Dining Room Table, 42-inch oak and 4 chairs to match, in genuine blue or Spanish seats, complete	\$39.50
Baby Carriages, grey or ivory, wonderful values	\$28.50
3-piece Parlor Suite in tapestry, well constructed	\$148.50



## RUGS RUGS RUGS

We are particularly proud of both the quality and quantity of our Rug Stock—and hope our Sensational Spot Cash Prices on Rugs throughout January will familiarize Glendale people with our exceptional stock. We absolutely guarantee each and every rug purchased at this sale to be satisfactory.

**COME! BUY! SAVE!**

Upholstered and Overstuffed Davenport, Rockers and Chairs greatly reduced

Why go to Los Angeles? Our prices will surprise you

Closing out stock of Phonographs at cost

WATCH OUR WINDOWS

Lawson Gas Heaters

# Grossman-Miller Furniture Co.

NORTH BRAD AT CALIFORNIA OPEN WEDNESDAY AND SATURDAY EVES. GLEN. 847

# Start the New Year Right

RESOLVE--"To Save More This Year Than You Did Last"

SAVINGS INVESTED WITH US EARN THE HIGHEST RATE CONSISTENT WITH SAFETY

\$5 a month for 130 months will mature \$1000  
\$10 a month for 78 months will mature \$1000

Invest your W. S. S. money in our full paid Investment Certificates, Denominations \$100 up

Happy New Year to All

Happy New Year to All

A Local Institution, Owned and Operated by

## GLENDALE BANKERS AND BUSINESS MEN

### OFFICERS AND DIRECTORS

DAN CAMPBELL, President, Chairman Community Savings & Commercial Bank, Director—Los Angeles Title Insurance Co.—W. W. LEE, Vice-President, President Glendale National Bank—CHAS. N. ELDER, Secretary, Manager of the Association—R. F. KITTEAMAN, Treasurer, Vice-President Security Trust & Savings Bank—W. S. PERRIN, Director, President Glendale Savings Bank—ROY L. KENT, Director, General Contractor and Builder—E. C. PENDROY, Director, Proprietor Pendroy's Department Store—W. E. EVANS, Attorney, Director Glendale State Bank.

### SECURITY COMMITTEE

J. R. BENTLEY, Bentley-Schoeneman Lumber Co.—ARTHUR CAMPBELL, Real Estate and Insurance—T. A. WRIGHT, Real Estate and Loans.

### FINANCE COMMITTEE

EZRA F. PARKER, Retired Pioneer Realtor—J. B. WHITTAKER, Real Estate Subdivider—JESSE E. SMITH, President Chamber of Commerce

# Golden State Building & Loan Association

Office -- 104 EAST BROADWAY

The Security Trust and Savings Bank Will Continue Their Business in Same Location Until Their New Building is Completed

# damaged



Store Hours, 830 to 5:30  
Saturdays, 9 to 6

Phone Glendale 2380—Prize  
Branch Exchange to All Departments

A Bright and Prosperous  
New Year to You All

Visit Our Basement Store  
Everything for the Home

Beauty Parlor on Second Floor.  
Phone Glen. 2380 for Appointment

<b>Extra Special</b> 25c White Outing Flannel 19c Soft finish, white outing flannel, 27-in. wide, an exceptional value. 25c Art Crash 15c Yard 18 inch wide, Art Crash. Natural Linen Color; splendid for dresser scarfs; dollies, etc.	<b>Extra Special</b> 20c Amoskeag Crash Toweling 12 1/2c 18 inches wide, Unbleached Crash Toweling, made by Amoskeag Mfg. Co. 20c Unbleached Muslin 15c Yard 38 inches wide; very soft finish, Unbleached Muslin.	<b>Extra Special</b> Dish Cloths SIX FOR 5c Size about 12x14 ins; dish Cloths; good weight and soft finish. 30c Dress Gingham 23c Yard 32-in. wide; Zephyr Dress Gingham; small neat checks and stripes; medium light shades.	<b>Extra Special</b> 35c White Plisse Crepe 23c Yard Soft finish, White Plisse Crepe, 29 inches wide. 35c Pillow Cases 29c Size 47x36, made from soft finish Bleached Casings.	<b>Extra Special</b> 50c Windsor Shirting Crepe 33c Yard Extra quality, Windsor Crepes, Suitable for Shirts or Children's Dresses; neat colored designs. 35c Pillow Cases 29c Size 47x36, made from soft finish Bleached Casings.
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# JANUARY

We're Off With  
The First Big Event of the New Year at  
**TUESDAY, JANUARY 22**  
—with the season's Best Merchandise—  
Sale Time at This Store

Ready-to-Wear Clearance  
**Coats, Suits, Dresses**

# 1/2 PRICE

## LOT NO. 1— Dresses at 1/2 price

Beautiful dresses of Georgette and Canton, beautifully embroidered; pastel shades. Party Frocks; Inner Dresses of lace combined with Canton, velvet trimmed, fur trimmed. Beaded Georgette Crepes made in the very latest modes and very charming—

\$19.50 at	\$ 9.75	\$39.50 at	\$19.75
\$22.50 at	\$11.25	\$55.00 at	\$27.50
\$25.00 at	\$12.50	\$69.50 at	\$35.00
\$35.00 at	\$17.50	\$85.00 at	\$42.50

## LOT NO. 2— STREET AND AFTERNOON Dresses at 1/2 price

These are indeed very clever styles and of the most favored materials. Materials of Canton Crepe, Satin utoch Canton, Duveteen, Beaded Canton, in the following colors: Blk, brown, tan, navy and black. The marked down prices will range from

**\$14.50 to \$39.75**

—which is just One-half of our regular prices.

## LOT NO. 3— ALL-WOOL Dresses at 1/2 price

Wool dresses for street wear and afternoon wear, made of Poirer Twill, Twill Cord, Tricotine and Velvet. Some beautifully embroidered; others in plain tailored styles. All Half price—

\$37.50 Now	\$18.75	\$4.50 Now	\$24.75
\$39.50 Now	\$19.75	\$5.00 Now	\$27.50
\$45.00 Now	\$22.50	\$6.00 Now	\$32.50
\$85.00 Now	\$42.50		



## Women's Coats 1/2 price

LOT NO. 1—  
These smart high grade coats shown by this store are going on sale. These coats have been the talk of the town at even our regular low prices, and now placed on sale at these remarkable reductions means saving of unusual character. Made of Genoa, Lustora, Marabella, Arabella, fur trimmed or plain.

\$16.50 Coats	\$8.25
\$17.50 Coats	\$8.75
\$19.50 Coats	\$9.75
\$25.00 Coats	\$12.50
\$29.50 Coats	\$14.75
\$35.00 Coats	\$17.50
\$39.50 Coats	\$19.75
\$45.00 Coats	\$22.50
\$49.50 Coats	\$24.75
\$85.00 Coats	\$42.50
\$120.00 Coats	\$60.00
\$149.50 Coats	\$75.00
\$175.00 Coats	\$87.50

## LOT NO. 2— Coats at Radical Reductions from Former Low Prices

These coats of the best materials, such as Genoa, Lustora, Marabella, etc. Leading colors; fur trimmed and plain; at the following reductions:

\$57.50 Coats	\$39.50	\$79.50 Coats	\$45.00
\$65.00 Coats	\$45.00	\$95.00 Coats	\$65.00
\$85.00 Coats	\$42.50	\$99.50 Coats	\$65.00

## LOT NO. 3— 1 Lot of COATS valued to \$175

The very best, high grade, coats in our stock. Beautiful styles and materials. Fabrics in Genoa, Evora, Lustora, etc. Only a few at the price of

**\$95.00**

## Women's Suits 1/2 price

LOT NO. 1—  
The new Three-piece Suits, novelty suits, true tailored suits no matter how beautiful their quality, nor how perfect their workmanship they all go forward without exception at ONE-HALF PRICE. Made of Tricotine, twill cord, Poirer Twill, in the Season's leading colors.

\$1.00 Suits	\$12.50
\$1.00 Suits	\$17.50
\$3.50 Suits	\$19.75
\$4.00 Suits	\$22.50
\$4.50 Suits	\$24.75
\$5.00 Suits	\$27.50
\$6.00 Suits	\$32.50
\$7.00 Suits	\$37.50

LOT NO. 2—  
One lot of Suits in the season's most fashionable colors and styles; 2 and 3 piece suits. Former price to \$175.00. Sale price **\$65.00**

## Our entire Stock of FURS 1/2 price

### HOUSE DRESSES at 1/2 price

Black and white checks, trimmed in white, collar, vest and cuffs; belt and pockets outlined in red bias tape; made of gingham with full skirt and wide hem.

One number of French Gingham, plaid and trimmed in plain colors. You will have to see these to appreciate their real value—

\$3.95 Now	\$2.00
\$4.95 Now	\$2.50
\$5.95 Now	\$3.00
\$6.95 Now	\$3.50

### \$1.95 House Aprons, Special \$1.00

In checks, red and white, blue and white, green and white, and yellow and white; many other patterns. **\$1.00**

### 50 BLOUSES 1/2 price

Blouses of Crepe de Chine, Georgette; also light colored and white blouses. Other colors, such as navy, brown, tan and black. Some plain, some braided.

\$ 5.95 Now	\$3.00
\$ 6.95 Now	\$3.50
\$10.00 Now	\$5.00
\$ 8.95 Now	\$4.50
\$12.50 Now	\$6.25
\$11.95 Now	\$6.00

### SWEATERS, 1/2 price

Made of fibre silk in slipover and Tuxedo styles. All the wanted shades—pink, apricot, orchid, rose, navy and taupe.

\$19.50 at	\$10.00
\$15.00 at	\$7.50

### 1 Lot of Coat Sweaters at \$3.50

Formerly sold at \$7.95. Quantity limited; coral, turquoise, pink, orchid.

These Are Just One-Half Price

### Children's, Misses' WASH DRESSES at 1/2 price

Made of Gingham, Pongee, Organdie, Voile, Lawn, Chambray and Crepe in plaids, stripes, plain and figured materials; colors white, blue, pink, red, yellow, green, brown, lavender and sand; ages 2 to 16 years.

Priced \$2.95 to \$39.50  
Now Just Half Price

All-Wool Dresses  
for Children at  
Greatly Reduced Prices

5c Pillow Tubing  
Yd.  
wide,  
finish  
Tubing;  
an excellent value.

### Hosiery Clearance

Clearance prices on the most wanted shades and styles of the best known makers.

**SILK HOSE**, formerly selling at \$1.50, **\$1.35**  
\$1.65, \$1.75, up to \$2. Sale price, pair

All colors, plain backs, panel backs, semi-fashioned.

**HOSE** that sold at \$2.25, \$2.50, \$2.75 and **\$1.85**  
\$3.00. Sale price, pair

This lot includes Chiffons, Full Fashioned, Pointe Heel, etc., in large assortment of colors. This lot also includes wool and silk and combination numbers.

**\$3.50, \$4.00, \$4.25 and \$4.50** **\$2.95**

**HOSE**, Sale Price

Full Fashioned Hose; Chiffons, Silk Embroidered Clocked, Pointe Heel. All silk numbers in 1 big lot. All the best colors. This lot also includes our best numbers in the silk and embroidered clocked, all wool imported hose.

**75c to 90c Children's Sport Hose 59c Pair**  
Black and gold, grey and silver, tan and silver, English Rib and Mercerized-Lisle; sizes 6-12 to 10.

**Ladies' Fibre Silk Hose 49c Pair**  
Seconds of a \$1.00 Hose. Black, white and colors. An exceptional value.

**Pure Silk Hose 98c**  
Slightly imperfects of a \$2.00 Hose; semi-Fashioned; black, white and colors.

### Notions Department

Single Mesh Reddy Hair Nets.....75c doz.  
Double Mesh Reddy Hair Nets.....95c doz.  
Cap or Snug Style. All colors, except grey.  
Bias Fold Tape.....10c bolt  
6 yards to bolt; white only.  
Snap Fasteners.....3 doz, 10c  
Darning Cotton, black, brown and white.....2 bolts 5c  
Sew-on Supporters, flesh and white.....2 pr 25c  
White Pearl Buttons.....5c dozen  
Hair Fork Hair Pins.....3 packages 10c  
Pins, 300 count, steel.....3 pkgs. 10c

### DRUG SUNDRIES

Crepe Oil Soap 5c Bar  
Limit of 10 bars to a Customer.

25c Talcums 19c

Following kinds included: Mavis, Jergons, Lazell and Squibbs.

**\$1.00 Metal Powder Compact 69c**  
Assorted Shades

**One-Third Off on All Boxed Perfumes**

**Odd Pieces of PARISIAN IVORY 1/3 off**  
Regular Prices

This includes most all articles, large and small. Here's an excellent chance to fill out your set.

# CLEARANCE

## THIS SALE CONCERNS ALL

The Extent of the Savings is Clearly

### CORSETS Greatly Reduced

**C/B and a la Spirite Corsets, \$2.95**  
\$5.00 values

Sizes 23 to 29. Small Quantity Silk Brocade in Pink and White, for slender and medium figures

**C/B and a la Spirite Corsets, \$3.95**  
\$7.50 values

Limited quantity; sizes 24 to 30; rubber top; double bone; pink and white; silk brocade, \$3.95.

**C/B Corsets at \$1.79**  
7 dozen Corsets in the lot, from the Junior girl to large figures, in pink and white coutil, or pink and white brocade; low and medium busts.

Your Choice of any \$12.00 and \$13.00

**La Camille Corsets, During \$10.00**  
This Sale at

The lady who wears a front lace corset should take advantage of this opportunity

Expert Fitter, who can properly fit your figure with the correct modal, adjust it for you and make them much more comfortable. FREE FITTING.

**For the Stout Lady—Brassieres, 79c**  
In Sizes 44 to 52 only. Made of Muslin, Tailored and front fastening.

**\$2.00 Brassieres \$1.25**  
Pink Satin and Brocade, sizes 36 to 50.

**Navy and black Saten Camisoles, tailored bodice top; at \$1.50**

Crepe de Chine and Radium Step-Ins, and Vests to match. Sold at \$4.95 each.

Sale price **\$2.95**

**\$5.00 Radium Silk Bloomers \$3.00**

Misses' Silk Slips, short lengths only, \$4.95 for \$3.00; \$6.95 for \$4.25.

### Stationery Clearance

**85c Box Stationery 59c**  
100 Sheets, 190 Envelopes, White, Pink and Blue

**50c Box Paper and Envelopes 35c**  
24 Sheets, 24 Envelopes

**60c Combination Offer . . . 39c**  
Tablet, 50 sheets linen finish paper; two packages envelopes, 15c pkg. value; 5c lead pencil—

All for **39c**

10c Crepe Paper, Ass. Colors, 10c roll

FREE—Lead Pencil with every Tablet of 10c or over.

### Extra Specials—Extra

**15c Unbleached Muslin 11c Yd.**  
36-in. wide, full measure, unbleached, and of good quality at this remarkable low price.

**65c Bleached and Unbleached Sheeting 49c Yard**  
9-4 full 8 1/2-in. wide; soft finish; exceptional values; bleached or unbleached.

**50c Rib-On Pillow Cases 39c**  
Sizes 42x36-in., and 45x36-in. Rib-On Cases, a Pillow Case of merit; standard, seamless, reinforced center, torn before hemming.

**75c Shirting**  
32-in. wide, Madras, with red dots.

**25c Outing**  
Fancy Plaid, assorted colors.

**30c Flannel**  
Pink, blue and colored designs.

**25c Lingerie**  
36-in. wide, bleached to a

**75c Shirting**  
32-in. wide, Madras, with red dots.

### Trimming Department

Announces Remarkable Clearance

**FANS—One-Third Off Regular Prices**  
All Fans, Ostrich and Silk; prices \$1.50 to 17.50, at 1-3 off.

**One-Third Off on All Fur Trimmings**  
Includes Coney (black and brown and green), Mole, Monkey, Lamb, in black, usage, and platinum; mole, Coney, French Seal, Chinchilla, Milton and Opossum.

**Beaded Tunics One-Half Price**  
Only 4 tunics left, heavily beaded in sequins and bugle beads; formerly \$25 and \$35; now just 1/2 price.

**25c Outing**  
Fancy Plaid, assorted colors.

**30c Flannel**  
Pink, blue and colored designs.

**25c Lingerie**  
36-in. wide, bleached to a

**75c Shirting**  
32-in. wide, Madras, with red dots.

**Leather Hosiery**  
Formerly marked silk lined; all up to \$5.00.

**Beaded Tunics**  
Only 4 tunics left, heavily beaded in sequins and bugle beads; formerly \$25 and \$35; now just 1/2 price.

**Beaded Tunics One-Half Price**  
Only 4 tunics left, heavily beaded in sequins and bugle beads; formerly \$25 and \$35; now just 1/2 price.

**Beaded Tunics One-Half Price**  
Only 4 tunics left, heavily beaded in sequins and bugle beads; formerly \$25 and \$35; now just 1/2 price.

**Neckwear**  
Collar and Coney and Tuxedo. Very some in ready

# PENDROY'S BRAND AT HARVARD

# SALE

**25c Dress Gingham 19c**  
32-in. Plaid Dress Gingham, in small neat checks and broken plaids; good weight.

**25c Amoskeag Toweling 18c**  
18-in. wide, crash toweling, part linen, red border.



PENDROY'S  
BRAND AT HARVARD

Rest Room  
Second Floor

Elevator  
Service

Free Delivery—  
Promptly

Make This Store  
Your Meeting Place

Make This Year a  
Glendale Year

Resolved—That Pendroy's is  
the Best Place to Trade After All

# JANUARY

## In a Flying Start!

The greatest of the season starts tomorrow,

### JANUARY 2nd, 1923

Merchandise at Lowest Price Levels.

Seize Opportunity Time for You

50c Indian  
Head  
Pillow  
Tubing  
35c Yd.

45 inch Indian  
Head, Linen fin-  
ish, pillow tub-  
ing. Supply Your  
Needs.

## Great Clearance Housefurnishings

### Furnish Your Home Now at These Lowered Prices

#### OUR BASEMENT STORE OFFERS GREAT SAVINGS

White  
Enamel Ware  
Your Choice **98c**

Consisting of:

- 7-quart Tea Kettle
- 8-quart Convex Kettle
- 14-quart Dish Pan
- 12-quart Collander
- 6-quart Convex Kettle
- 4-quart Convex Kettle
- 17-quart Dish Pan
- 10-quart Water Pails

Grey  
Enamel Ware  
Your Choice **29c**

Consisting of:

- 11 1/4-inch Wash Basin
- 5-quart Pudding Pans
- 4-qt. Lipped Sauce Pan
- 6-qt. Mixing Bowl
- 5-qt. Lipped Sauce Pan
- 10-quart Dish Pans

White  
Enamel Ware  
Your Choice **10c**

Consisting of:

- 3-quart Pudding Pan
- 1-quart Seamless Utility Bowl
- 2-quart Seamless Utility Bowl
- Basting Spoon, Flaring Cups
- Windsor Dipper, Soup Plates
- 9-inch Pie Pans

### Silks and Woolens

Greatly Reduced — Supply Your Needs



98c Brocade Silks 79c

32 inches wide, suitable for Kimonos, inexpensive dresses, linings, etc.

\$2.00 Cheney's Radium Silks \$1.59  
32 inch cheap Silks, med. and light shades, and figured designs.

\$1.89 Tricolette Tubing \$1.59 Yard  
Silk Tricolette, suitable for blouses, sweaters, etc. Colors: American Beauty, Delft Blue, Sand, Blue and Black.

\$2.50 Taffeta Silks \$1.98  
Yard wide, Taffeta silks, brown, blue, tan, henna, grey, orange and yellow.

\$5.00 Silk Duveltyne \$3.98  
36-in. wide, colors—brown, navy, black, heaver, jade.

\$7.95 Chiffon Velvet \$6.50

40-in. wide, silk, chiffon velours. Colors, grey, navy, brown, black, orchid and white.

Wool Coatings 20 Per Cent Discount

All Wool, 59-in. wide. Assorted designs and colors; regularly \$2.98, \$4.50, \$4.95, \$5.98 and \$7.50 a yard.

### Millinery Clearance

All Hats must go in this sale. Our entire stock placed in it for immediate clearance.

Four Lots of Unusual Value



Lot No. 1—VELVET HATS, FELT HATS; some trimmed with gold and silver; others plain tailored. Sold up to \$10.—Sale price **\$1.00**

Lot No. 2—VELVET HATS, both large and small styles; some tailored, others in dress hats, feather and flower trimmed; values up to \$15. January Clearance Sale price **\$3.95**

Lot No. 3—PATTERN HATS, all this season's styles; beautifully trimmed for street and dress wear; many styles to choose from; sold up to \$19.50. January Clearance Sale Price **\$7.95**

Lot No. 4—All the high grade patterns and models in stock must go in this sale. You will find Velvet hats, gold lace trimmed, and other combinations. Sold up to \$35.00. On sale at **\$10.00**

# Clearance

No one's too old, no one's too young to share in the saving. The merchandise is of the character you are accustomed to get here, and the prices are lowered to levels never reached before. Emphasized by the Sale Prices on This Page.

### ALUMINUM WARE—Unusual Value



Aluminum Vegetable Kettle, perforated lid; 6-qt. size. Sale price **\$1.29**

Aluminum Preserving Kettle, 8-quart size. Sale price **79c**

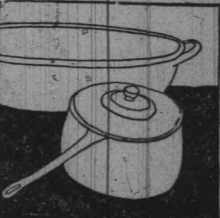
Aluminum Percolator; 1 1/2 and 2 quart. Extra Special **98c**

Aluminum Tea Kettle, exceptional value; 6-qt. size. Sale price **\$1.29**

Cast Aluminum Skillet; wood handle; best grade **\$1.69**

Aluminum Dish Pan, 10-quart. Exceptional value **\$1.19**

Aluminum Sink Strainer **21c**



CARPET SWEEPERS  
**\$3.19**  
Full size; guaranteed brush; metal case and rubber tires.

SOAP SPECIAL  
12 bars Ben Hur Soap  
One box of Lux—All for... **49c**  
(Only one to a customer)  
9-oz. Glass Tumblers 60c dz.

Beautiful Cut Glass 69c Pair  
Cream and Sugar.  
Glass Casseroles  
Guaranteed against oven heat.  
7-inch Regular **69c**  
9-inch Deep Pie Plate **39c**  
Extra Special

### BASKET SALE—Baskets of all Kinds

Clothes Baskets  
Made of Belgian willow.  
Small **75c** Medium **85c**  
Large **98c**

Shopping Baskets  
Small **65c** Medium **75c**  
Large **85c**  
Genuine Belgian Willow and well made.

Clothes Hampers  
Small **\$2.50** Medium **\$3.50**  
Large **\$4.50**

BROOMS 45c  
Eastern corn, medium light weight House Broom.  
(Limit one to a Customer)

### Specials—Extra Specials

Channel 17c Yard  
and dark grounds  
in. wide.

ette 23c Yard  
an grounds, with asse  
th. wide.

oth 15c Yard  
inish, long cloth  
white.

Madras 49c  
grounds, Shirting  
stripes and embroide

39c Printed Shirting Madras  
19c Yard  
32-in. wide, fancy stripe, medium colors.

25c Bleached Muslin 19c Yard  
Full yard wide, bleached and a very fine soft finish.

50c Turkish Towels 39c  
Size 20x40-in. Turkish Bath Towels; Hemmed at both ends

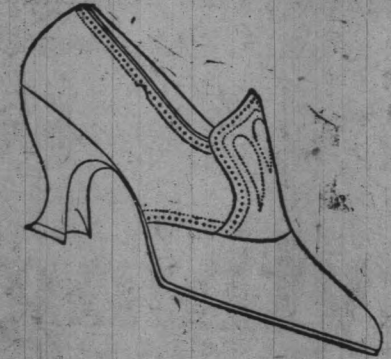
75c Bath Towels 49c  
Size 23x48-in., Heavy Double Thread; hemmed ends.

35c Honeycomb Towels 22c  
Size 20x40-in., Hemmed Ends. A good value at regular prices.

### Clearance of GLOVES

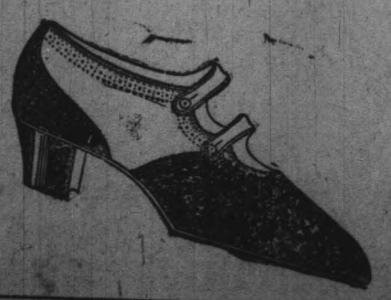
12 and 16 Button Kid Gloves at **\$4.95**  
Sold at \$5.50, \$5.75, \$6.00, \$6.50 and \$6.75 a pair. This lot includes well known Trifoussie and Vogue gloves, fancy backs, in all assorted shades; also white silk lined gauntlet gloves, pearl buttons, six-button length.  
**\$3.00 and \$2.75 Kid Gloves \$2.25**  
Two button, suede and kid, fancy backs; brown, gray and tan and light colors.  
**\$4.00 White Gauntlet Kid Gloves, \$2.95 Pair**  
Wrist strap, pearl button, pique stitched; fancy colored backs.  
**\$1.95 Kid Gloves \$1.45**  
Cape glove, one button, pique stitched; fancy backs; in grey, white, brown, black, etc. Also chamois wrist string gauntlets, \$1.45 pair.

### SHOES in the Clearance Sale



High grade shoes for every occasion, street, dress and sports, at savings of unusual character. Anticipate your needs. Take advantage of this Clearance Sale now.

Four Low Prices  
**\$4.85** **\$5.85**  
**\$6.85** **\$7.85**



### RUGS At Clearance Prices

Now is the time to furnish your home at greatly reduced prices.

AXMINSTER RUGS  
Size 8.3x10.6 — **\$42.50 Value \$37.50**  
Only seven in this lot; extra heavy; asst. colors and designs.

9x12 CHENILLE RUG  
**\$50.00 Value \$43.50**  
One Only. Blue Mottled Chenille. Fancy Colored Border.

9x12 AXMINSTER RUGS  
**\$47.50 Value \$43.50**  
20 Rugs in this lot; extra good quality. Blue, brown, rose and tan.

DOUBLE FACE CHENILLE RUGS  
8.3x10.6 Size — **\$60.00 Values \$53.50**  
Heavy double face, solid colors, with 2-tone border; colors, rose, taupe, blue, grey, rose, etc.

**\$85.00 WILTON RUG \$72.50**  
Size 8.3x10.6  
1 Rug only at this price. Blue, Mixed grounds, fringe ends.

**\$125.00 WILTON RUGS \$98.50**  
Size 9x12. Genuine Wilton Rug. Beautiful designs and fringe ends. 3 only.

**60c DOTTED GRENADINE NETTING 39c YARD**  
36-in. wide, fine quality Grenadine Curtain Netting; with small neat dot.

**40c DRAPERY CRETONNE 29c**  
32-in. wide, Drapery Cretonne, in assorted floral designs; med. and light shades.

**98c FILET CURTAIN NETS 79c**  
40-in. wide, Ecu Curtain Netting; neat Conventional Designs.

**35c COMFORT SILKOLINES 29c**  
Extra fine quality Comfort and Drapery Silkolines; light and medium colors.

### LUGGAGE—At Clearance Prices

**\$10.00 Leather Suitcases \$7.95**  
Size 24x26-in. All heavy Cowhide; heavy leather straps all around. Sheet flap and straps inside. EXTRA VALUE.

**\$2.50 Boston Bags \$1.59**  
All Leather, Linen Finish Lining, leather Handle, sizes—14-in., 15-in., 16-in.

20 Per Cent Discount on All  
**Leather Bags, Suitcases, Matting Cases**  
Regularly \$7.50 to \$30.00

**\$12.00 All Wool Blankets \$8.95**  
Size 66x80, Strictly All-Wool; fancy broken and black plaids; pink, blue, grey, red and tan.

**\$2 Single Blanket \$1.59**  
Size 66x80, wool finish, plain, grey and tan, with pink and blue borders.

**\$4.95 Wool Finish Blankets \$3.98**  
Size 60x80, Heavy Blankets, wool finish, broken plaids.

**\$2.50 Single Blanket \$1.98**  
Size 70x80, broken plaids; exceptional value.

Art Dept. Clearance  
**ONE-HALF PRICE SALE**  
on all  
Royal Society Packages

All Finished Models entirely worked by hand. Half Price.  
Children's Dresses, made up of gingham and Jap Crepe; sizes, 2 to 6 years. Half Price.

**Stamped Baby Dresses 1/2 Off**  
Regular Prices. Short, medium and long; fully made, requires only little needle work to complete.

### Handkerchiefs At Clearance Prices

\$1.50, \$1.25 and \$1 Ladies' Handkerchiefs, Sale price **89c**  
50c Handkerchiefs **40c**  
50c, 40c and 35c Handkerchiefs **29c**  
30c, 25c and 20c Handkerchiefs **16c**  
15c Handkerchiefs **3 for 25c**  
8c Handkerchiefs **45c a dozen**  
Men's 25c Fine Linen Handkerchiefs, per dozen... **\$1.85**

# SALES

## PENDROY'S

BRAND AT HARVARD

**35c Linen Finish Scarfing 24c**  
Looks and feels like linen; white only. 18 inches wide.

**75c Damask Scarfing 59c Yard**  
18 inches wide, Damask Scarfing, stripe design.



# LYONS ORCHARD M. J. BICKNELL TO MANAGE STANFORD OFFICES HERE

### Best Piece of Ground in La Canada to Open

The Lyons Orchard acres is the best piece of ground in La Canada to be placed on the market. This very desirable piece of property is just north of the Montrose-Asadena highway practically in the center of the beautiful La Canada valley.

In this tract there are 24 lots, each of which have already been sold. The prices of these lots range from \$1,500 to \$3,000, and they consist of acre and half-acre pieces.

On this tract there is practically every variety of fruit known to southern California. Among these are orange, lemon, grapefruit, apple, peach, apricot, plum, pear, along with many varieties of vines, are mountain water is piped to every lot and the restrictions are moderate. R. G. Lyons, owner of this tract, believes that his lots are the cheapest in the La Canada valley, everything considered.

To reach this tract by auto leave Glendale via the Verdugo road to Montrose, where turn right and go to the hill and continue on to act, which lies to the left of the highway.

Advice for men and tires—"Keep out of Ruts."

The increasing demand for homes that can be purchased on the Stanford easy payment plan has compelled J. F. Stanford to make some changes in his office organization. M. J. Bicknell, of Los Angeles, who has been in the real estate and oil business for the past 12 years, has been engaged as sales manager in charge of the Glendale office at 112 1/2 South Brand boulevard. The sales force will be increased to thoroughly cover sales, exchanges, loans and insurance. Mr. Stanford has been building and selling since 1910, but the added demand for homes built and sold under his original plan has so increased that he will now give his entire time and attention to the building end of the business. He has several buildings under construction in Glendale, Burbank, Alhambra, Los Angeles, and is beginning work on one in Pasadena.

Poles are banded along each route of the New Jersey state highway system to correspond to the colors indicating the direction of the routes: Red shows that it lies east and west. Yellow tells you that it takes a diagonal course, northwest and southeast. Brown indicates that it takes a diagonal course, northeast and southwest.

Blue on the posts or signs indicates that the road is running north and south.

# PERIOD Bedroom Suites

In hard and soft woods—of the popular and special finishes

**GAS HEATERS**  
Get your Heater now while you need it. We have different makes in all sizes at the lowest cash prices—

**NEW AND USED FURNITURE**  
Pay Cash and Save Money

**Murphy's Furniture Store**  
1259 1/2-1261 S. BRAND BLVD., NEAR CYPRESS  
Phone Glen. 1397-W — We Deliver  
Open Tuesday, Thursday, Saturday Evenings

# We're Happy to Serve Her Majesty—Queen Housewife



The laundry business may be considered a rather prosaic one, but we look at it from an entirely different standpoint.

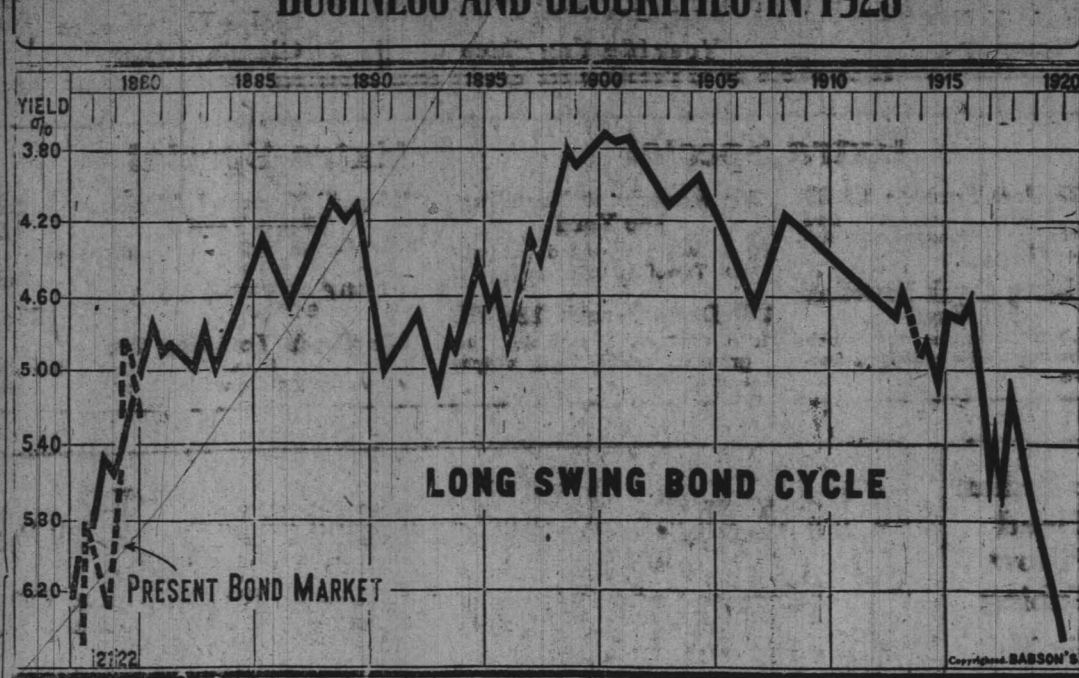
To our mind, relieving the housewife of the burden and drudgery of home washing is an important task indeed. We find our efforts well rewarded in the increased happiness and leisure enjoyed by our patrons because of our service.

May we have the privilege of serving YOU?

# Glendale Laundry Company

Corner Arden and Columbus Avenues  
Glendale 1630

# BUSINESS AND SECURITIES IN 1923



## Half Way Between Depression and Prosperity, Says Babson; Famous Statistician Discusses Prices, Wages and Sales for Coming Year; Stocks and Bonds to Go Higher; You Can Make Money During the Next Twelve Months

WELLESLEY HILLS, Mass., Jan. 1.—"What's going to happen in 1923?"

That question is uppermost in the minds of 1,000,000 American businessmen and investors who are facing the problem of making plans for the New Year.

Signs are not clear and the usual barometers seem to contradict one another.

In the face of this general confusion we had best fall back on the facts and figures. After a thorough study of the fundamental conditions that govern our market, Roger W. Babson today issued a statement which clears the air and furnished a basis of fact for your plans.

"We are now at a point in the business cycle," says Mr. Babson, "where you can get almost as many different opinions as there are businessmen. Some are very bullish for the coming year, and others cannot see much hope for business. The reason for such a situation is that we are at present neither at the top of a boom nor at the depth of a depression. If we were at either of these extremes there would be no question of what the next move would be. As it is, we are about half way between them."

"During the past year," United States business has steadily advanced until the average for the whole country is what we usually call "normal" business. Having advanced thus far, shall we immediately continue into a great prosperity period or shall we go into another period of depression and poor business as some predict.

"If you will only remember the five years preceding 1921 and recall what an enormous orgy of expansion existed, you can see for yourself that it will take some time to get a proper foundation for really good business. We danced during those years, and now we must pay the fiddler his complete bill. Business has really been like a convalescing patient. Everything will go well with the patient if he does not try to get out of bed too soon. If he tries to overdo he will have a relapse. We now have passed the most painful part of the readjustment. The crisis is over, but a process of cost reduction and re-balancing is necessary.

**Price Spread is Wide**  
"Today a wide disparity exists between prices of different commodities, and particularly the spread between producers' and consumers' goods. This is a brake on trade. One half of the people cannot earn enough to buy the goods that the other half has to sell. There are one hundred and six million people in the United States and fifty percent of them get their living from producing or distributing raw materials. It has thus far been impossible to reduce the prices of finished consumers' goods to meet the cuts on these raw materials. The purchasing power of these people is out of its natural proportion."

"It is not entirely a matter of reducing wages, although labor costs are a large factor, nor is it entirely a matter of inefficient management. No, the problem of high costs is not a problem of any one element; and readjustment can come in only one way—drastic competition. All this will take further time."

"Does this mean that there will be no opportunities in 1923? Not a bit! There will be just as many chances to make money as in any year you ever lived. It will be possible for you to make as much during the next twelve months as in any year of your business life, but it will not be along the lines which made money in 1919 and 1920, nor in any other boom year. The profits in 1923 will come by giving attention to details, by stopping the little leaks, by saving here and there through new labor-saving inventions, and most of all, by devising new and more economical means of distributing goods. This was not at all the situation during the business boom. Then the man who stopped to prevent small leaks found himself caught by the momentous rise in prices and changes in general conditions."

"Those days have passed. They were wild and merry while they lasted. Now business has come back to earth. In most industries, an excessive producing capacity was created. During the boom, overhead costs were increased to keep up with an abnormal turnover. Today the amount of business has dropped back more nearly to normal, but costs have not been proportionately reduced. Higher wages, higher rents, more expensive sales organization—in fact, nearly every item of expense in

industry are just getting ready to go forward. The industrial market will be "spotty" but there are a great many issues that should do better in the coming year.

"The rail group is, relatively, not so far advanced as the industrials. I do not believe rails should be bought indiscriminately, but the rail average will follow up the general market. I am much more attracted to the long haul roads than to the shorter lines. The motor truck is a feeder for the former but a competitor of the latter. Copper stocks have really not started yet, but the statistical position of the metal is far better than it has been for a long time. Coppers, certainly, are selling at bargain levels."

"Money conditions should continue good. There is no question that the banks are in a strong position. The Federal Reserve banks today have reserves equal to about 76 percent of their note and deposit liabilities. The reserve required is between 35 percent and 40 percent. It is true, that when foreign countries begin to get on their feet, it will be necessary to send much of this gold back. For the present, however, this gold represents the basis on which a considerable expansion of credit can be built. It guarantees to us a relatively easy money rate, until heavy gold exports are resumed. During the coming year, borrowers need have little fear of a lack of funds for all legitimate purposes, and this also applies to long-term money, that is, capital for permanent investment. Mortgage rates during 1923 should work lower. Today, the average rate of real estate mortgages throughout the United States is between 6 and 7 percent. The time is not far away

when this average will stand between 5 and 6 percent.

"Of course, the ease of the money market is distinctly favorable to long-time bonds. There is a point in the business cycle when industry becomes so active that money is absorbed by trade. When this occurs bonds are sold and develop a downward tendency. This point in the cycle has not yet appeared. Moreover, history shows that following the Civil war bond prices, barring temporary fluctuations, rose for a long period of years, the advance culminating about 1900. From this point, a descent was gradually made to a low point at the end of the European war. Since this low point, history is repeating itself, bonds having reached a middle ground, but still far below the 3.80 or 4 percent basis of the 1900 period. All these factors suggest that well selected bonds, both municipal and corporate, are a distinct purchase."

"Bonds and money," concluded Mr. Babson, "are certainly sound factors in the situation. As for business as a whole, there is no doubt that it will average better this coming year than it did in 1922. This does not mean that there will be any boom, but that there will be plenty of money-making opportunities for those who know fundamental conditions."

"General business," according to the index of the Babsonchart stands at only 2 percent below normal, the same as a week ago.

# ELSA-JANE CO. OF REALTORS ARE SPECIALISTS

### Centralize on Southeast Glendale Property With Big Success

The Elsa-Jane Realty company, located on Central avenue at Laurel, is specializing in southeast Glendale property. For the past year this firm has been instrumental in turning some of the largest pieces of property in the southern end of the city. It has been boosted for that section of the town, and during the past year has listed a big percentage of the property in that part of Glendale.

The year that has just closed has been one of unusual success for this firm, which has come to be known as an authority on South Glendale property.

The Elsa-Jane Realty Company started business in a novel manner. Its home was in a unique office of blue and white and the members of the firm, at the outside, wore knickerbockers. Later the "knickerbockers" were discarded and the office was moved to the corner of Laurel and Central.

When this average will stand between 5 and 6 percent.

"Of course, the ease of the money market is distinctly favorable to long-time bonds. There is a point in the business cycle when industry becomes so active that money is absorbed by trade. When this occurs bonds are sold and develop a downward tendency. This point in the cycle has not yet appeared. Moreover, history shows that following the Civil war bond prices, barring temporary fluctuations, rose for a long period of years, the advance culminating about 1900. From this point, a descent was gradually made to a low point at the end of the European war. Since this low point, history is repeating itself, bonds having reached a middle ground, but still far below the 3.80 or 4 percent basis of the 1900 period. All these factors suggest that well selected bonds, both municipal and corporate, are a distinct purchase."

"Bonds and money," concluded Mr. Babson, "are certainly sound factors in the situation. As for business as a whole, there is no doubt that it will average better this coming year than it did in 1922. This does not mean that there will be any boom, but that there will be plenty of money-making opportunities for those who know fundamental conditions."

"General business," according to the index of the Babsonchart stands at only 2 percent below normal, the same as a week ago.

# The Fashion Center


202 South Brand

## OUR FIRST JANUARY SALE OF UNDERMUSLINS

### Exceptional Values

Silk and Muslin Undergarments bought at Special Price Concessions. We pass the Savings on to you:

**Undermuslins at 95c**  
Included in this price are GOWNS of Windsor Crepe, white or flesh, trimmed with colored stitching; of Lingerie Cloth elaborately lace, medallion and ribbon trimmed. ENVELOPE CHEMISE of Lingerie Cloth, trimmed front and back with lace insertion, lace edge and ribbon. STEP-IN DRAWERS of flesh Batiste, lace trimmed.



**Undermuslins at \$1.85**  
GOWNS of fine Lingerie Cloth, white or flesh; deep Empire yoke back and front of lace insertion, lace edge and ribbon beading. ENVELOPE CHEMISE, white or flesh; built-up shoulders and elaborately lace-trimmed.

**SILK LINGERIE**  
Values that are truly wonderful. Washable SATIN CAMISOLES, lace and ribbon trimmed. **79c**

**SILK ENVELOPE CHEMISE** of heavy quality Crepe de Chine or Radium Silk, in flesh, orchid or peach; some have ribbon shoulder straps; others have straps of self material. Very Special **\$2.95**

**SILK GOWNS** of Crepe de Chine; flesh, orchid or peach; lace and ribbon trimmed in new and novel ways **\$4.85**

**BLOOMERS** of heavy Wash Satin, cut generously full; reinforced to give better wear **\$2.95**

# The Fashion Center

Sale Starts Tuesday, January 2

## For Results Use Press Want Ads

# Independent Lumber Company

Retail Yards at San Fernando Road and Doran St.

TELEPHONE 2510 and 2511

We Manufacture Our Own Lumber at Our Two Mills Located at Aberdeen, Washington

# Everything in Lumber

## Lath, Shingles and Building Materials

# Quick Delivery

# Fine Grades Big Stocks

Estimates and Prices Furnished Promptly



# Let Us Wish You A Happy New Year

To every resident of Glendale, not a person excepted, we wish a very Happy New Year. The people of this city and surrounding territory have more to be thankful for this year than ever before. The past is a record of wonderful achievements, of remarkable growth and of admirable co-operation on the part of local boosters. Of this the residents of Glendale may justly feel proud. The future is exceedingly bright, everything looks rosy, and the next year should be the brightest in GLENDALE'S history.

We earnestly appreciate the patronage given us during the past year.

A NEW YEAR is here—profiting by the lessons the past year has taught us—we will press forward to even greater success through an honest, intelligent service to the people of GLENDALE and vicinity.

MAY 1923 BE A PROSPEROUS YEAR FOR YOU



## Packer Auto Company

San Fernando Valley Distributors for Studebaker Motor Cars  
COLORADO and BRAND Phone Glen. 234

### THE FOO & WING HERB COMPANY

HERBS FOR ALL TROUBLES

Have Moved from 903 So. Olive to 312 West Ninth Street

Established in Los Angeles for Thirty Years

PHONE 646-01.

Rich men have their country places, but poor men must be satisfied with farms.

A man may be able to trade his reputation for money, but he can't trade back.

### ALASKA, HUDSON SEAL OF SEALENE

make a very handsome effect. We invite your inspection of our latest creation in black caracul wrap trimmed with Siberian Squirrel. Highest grade materials guaranteed, also fit and wear. Consult us before deciding on your purchase.

Tel. Glendale 887-W. Res. Glen. 1180-R  
Renovating, Repairing, Remodeling.

Leather Coats and Specialties

Manufacturer and Designer  
FINE FURS



133 South Brand Boulevard, Glendale, Calif.

## YOU MUST DO

By H. ADDINGTON BRUCE

Author of "The Riddle of Personality," "Self-Development," Etc. (Copyright, 1922, by The Associated Newspapers)

Young man, remember, if you please: It is not the amount and the quality of your thinking, but the amount and the quality of what you do that will determine the degree of your success in life.

You must, to be sure, be a real thinker and a diligent thinker in order to qualify yourself to do anything superlatively well. But to be content with thinking and to abstain from doing will get you nowhere.

Yet this is the policy unfortunately adopted by many people.

One such comes to my mind as I pen these lines, a man whose intellectual ability should long since have made him widely known, but who is known only to a small circle of intimates, and by them pityingly.

When I first made his acquaintance he confided to me that he was working on the plan of an important sociological book. To be sure, he had not put any of his ideas on paper. But he was busily thinking about them.

So far as I know, he still is thinking about them. At any rate, his book remains unpublished—and unwritten.

From time to time he has told me of other projects he purposed undertaking. Humanitarian projects they were, in the main, and some of them most promising. Not one has gone beyond the planning stage.

His great defect—failure to do—is the defect of many thinkers. It springs from various causes. Whatever its origin, it is a truly lamentable and fatal defect so far as achievement is concerned.

The word achievement, understood clearly, implies action, doing of a notable sort. And those mere thinkers who grumble at the world's failure to recognize their merits have no just ground for complaint. The world ignores them because they have done nothing, much less achieved anything calling for recognition.

Another thing: In order to do well, reach a definite decision as to what you want to do. Then concentrate your energy in doing it. As remarked by an old-time, but still authoritative, philosopher of success:

"Experience shows that, generally, those who try to heat half a dozen irons at once either burn their fingers or find the irons cooling faster than they can use them. Distraction of pursuit is the rock on which most unsuccessful persons split early in life.

"Nine men out of ten lay their plans on too vast a scale; and they who are competent to do almost anything do nothing, because they never make up their minds distinctly as to what they want or what they intend to be."

Beware this miserable error. But still more beware the greater error of letting thinking take the place of doing when once you have chosen your career.

Thinking, I repeat, is undeniably a prerequisite to successful doing. Doing, however, must follow thinking, else your life will be from first to last futile and barren.

### MRS. N. E. BLISS IS HOSTESS TO RELATIVES

Mrs. N. E. Bliss of 130 East Hill avenue, Eagle Rock, is hostess today to a group of family relatives at her beautiful home up by the hills. Amid cheery decorations of holly, poinsettias and ferns, the guests gathered around a bounteous spread board in honor of the New Year. Places were laid for Mr. and Mrs. Hugh Murray and son, Edward, of Long Beach, Mrs. L. Curtis and two daughters, Mrs. Fanny Alexander and Miss Emma Curtis of Pasadena, Mr. and Mrs. Merle Smith and baby daughter, Charlotte, and the host and hostess, Mr. and Mrs. N. E. Bliss.

G. S. Engle of Hazelton, Pa., recently arrived home with his family from an automobile trip to California. They made the run from Los Angeles in ten days, averaging more than 300 miles a day.

Polliteness is responsible for a good many white lies.

### 20TH CENTURY CLUB WOMEN SUCCEED

Eagle Rock Ladies Make Impression on Social and Community Affairs

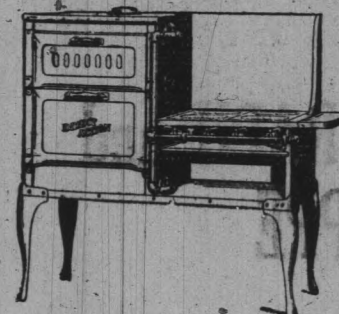
Among the real advantages of the city of Eagle Rock is the Women's Twentieth Century club. It is an organization that has existed since the birth of Eagle Rock, and has exerted at all times a good influence in many ways. From the time of organizing, it has shown its real worth to the city's growth by establishing permanent social life—a great asset to any new town, that attracts visitors and residents of a high class. The pioneer citizens of Eagle Rock recognized this fact, and in uniting themselves in this capacity laid the good foundation of stability for the social side of the city they felt certain would some future day cover the beautiful valley they had chosen for their homes. This club, which was incorporated in 1903, has done and is still doing much for the city's betterment by upholding high moral standards, and a glance at any of its annual programs shows that philanthropy, civic betterment, public affairs, and so forth, hold first place in its plan of work. The meetings occurring twice a month bring the best talent of Southern California in music, art, literature and drama, and also call upon local talent for exercise and development. A club, whether a women's club or a man's club, should be in reality a school, a continuation of high school or college for all, who having entered into life's real activities, may continue to progress mentally. The Women's Twentieth Century club is this to its individual members, a school, a place of higher education. No one, no matter how ever heavy home duties may be, need retrograde in her education. She may, by merely being a regular attendant at the club meetings, keep herself in touch with all modern thought and action—a demand to which the present-day woman must not fail to reply. This club of over 200 members, endeavors to respond to every call, and with its spacious, practical clubhouse for social functions of every order, does not fail to impress upon the history of the city that is growing with great rapidity, a record of truth and dignity. With the motto, "Knowledge is Power," this club claims to do and to be "what the busy, hurrying world needs, viz—with this as its aim: To meet with handclasp warm and cheerful smile. To rid our hearts of pettiness. Our speech of all unkindness. To do great things and stamp them with gentility. To quit ourselves like women—Sweet and true. To realize that the smallest deed becomes history, and that we are helping in man's noblest task—The building of a city.

# Conceded the Greatest Boon for Womankind

How free it seems to place the cake in the oven and forget it? CAN'T BURN!  
The invention of the

## DIRECT ACTION GAS RANGES NO BOTTOM IN OVEN DIRECT ACTION GAS RANGES

make this range the fastest-selling range of all. Being modern, its welcome is growing in Glendale like the fastest growing city.



Oven burners rest on cold air. Bakes all day, unwatched. Uses the heat other ranges waste. So great is its convenience that it is worthy of 30 days' free use. Old ranges taken. Balance on terms.

## COKER & TAYLOR

PLUMBING DEALERS  
Open Sat. Nights Glen. 647 209 S. Brand

H. C. SCHUMACHER Phone Glendale 853

Agent for Royal and Corona  
Typewriters

## GLENDALE TYPEWRITER SHOP

109 SOUTH BRAND BLVD.

Sell, Rent, Repair All Makes of Machines  
Also Full Line of Supplies



This Line Didn't Believe in This One

The Season's Greetings to Our Friends and Customers  
Start The New Year Right  
Open a Bank Account

Begin saving at this bank today and your path to Success will be as sure as that of the stars in their courses.

Eighteen Banking Offices in  
LOS ANGELES, HOLLYWOOD, LONG BEACH  
PASADENA, GLENDALE, SOUTH PASADENA  
HIGHLAND PARK, EAGLE ROCK, SAN PEDRO, HUNTINGTON BEACH

GLENDALE BRANCH  
SECURITY TRUST  
& SAVINGS BANK  
Broadway and Brand Blvd.



To All Customers and Friends:

I extend the heartiest of good wishes for the coming season because of the good patronage you have given me and I greatly appreciate it. May I serve you better in the future is my hope.

Sincerely,

## DANIEL HUNSBERGER

PLUMBING AND HEATING DEALER

412 West California, Glendale, Calif.

Phone Glendale 252



# A 1923 Announcement

We wish to advise our many Glendale friends that we have decided to change the name of our store, from the

NORDSKOG RECORD SHOPPE

to

## The JAMES PHONOGRAPH and RECORD SHOPPE

WE WISH YOU A VERY HAPPY NEW YEAR

Watch for our future ads. for the Latest Dance Records

211-213 E. BROADWAY (Court Shops)

## Securing a Home

Every man or woman at some time aspires to be a home owner. Statistics reveal the deplorably small numbers who ever acquire a home other than in name only.

HOW MUCH of a home you can own depends upon your saving ability:

- \$18.00 per month acquires a \$3000.00 Home
- \$30.00 per month acquires a \$5000.00 Home
- \$40.00 per month acquires a \$7500.00 Home
- \$50.00 per month acquires a \$9500.00 Home

### The Method

by which this is accomplished is through loan contracts of the WESTERN MUTUAL FINANCE COMPANY.

Suppose you wished to secure a \$5000.00 home. \$30.00 per month invested in loan contracts of the Western Mutual Finance Company will, when the loan is made, afford sufficient cash to pay down over half the cost of the home. The balance can be handled through a straight second mortgage which subsequently can be lifted with additional contracts.

This is a safe and sure way of acquiring a home on an easy monthly payment plan at a minimum interest cost.

**\$30.00 per month**  
secures  
**a \$5000.00 Home**  
for You  
Have you one?

### On the Basis of a \$1000.00 Loan

acquired through our Loan Contracts the maximum interest you would pay over a period of 8 years and 4 months would be \$188.70. This cost applied to the amount on which you are paying interest amounts to 5 1/2% on annual unpaid balances.

You cannot afford to miss this opportunity. Call or write for further information.

WESTERN MUTUAL FINANCE COMPANY

## WALTER T. HAINES

GENERAL AGENT

211 W. Broadway, Glendale, Calif.

Phone Glendale 1179

## Announcing Change of Name

from

TROPICO TRANSFER

to

## GLENDALE INTER-URBAN EXPRESS

118 FRANKLIN COURT

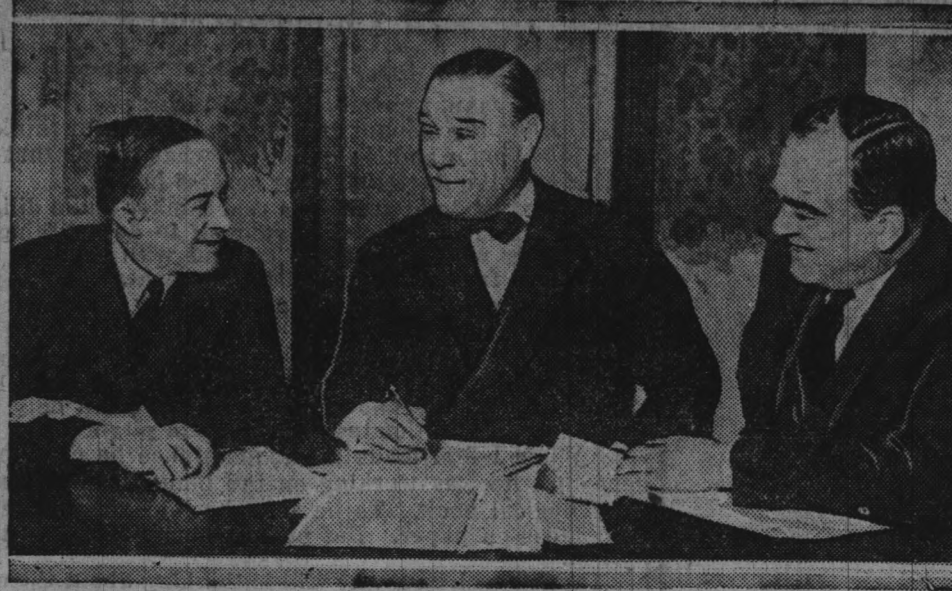
Phone Glendale 907

To Our Friends and Patrons We Extend

## THE SEASON'S GREETINGS

Daily Express and Baggage Service to and from Los Angeles. Oldest line under franchise. Fire-Proof Storage. Same receiving depot in Los Angeles, 572 South Alameda. Phone Pico 1912.

### YANKEE OWNERS AND LEADER SCHEMING FOR ANOTHER PENNANT



This photograph was made in New York just prior to the joint sessions of the National and American League magnates and just after it had been announced that Colonel Jacob Ruppert had become sole owner of the New York American League club by purchasing Colonel T. L. Huston's half interest for about \$1,500,000. It was stated later, however, that because of his loyalty and faithful service, Colonel Ruppert had allowed Ed Barrow, business manager of the Yankees, and for years one of the pillars of organized baseball, to purchase no inconsiderable interest in the club. The photograph shows (left to right) Miller Huggins, manager, Colonel Ruppert and Barrow.

## THE WILD FLOWERS OF SOUTHERN CALIFORNIA HILLS VALUABLE FOR USE IN CONNECTION WITH HOME

Comparatively Few People Realize What Charming Effects May Be Obtained by the Creation of a Wild Flower Garden at Home

The value of a great many of our native shrubs, as flowering plants for the home gardens, is as yet unrealized by the majority of home builders who seek interest and color for their plantings.

Our local hills offer flowering shrubs of unusual merit, which may be adapted to garden uses with the most satisfactory results.

Numbers of these have been mentioned from time to time in these columns, but there are still those of distinction whose praises remain unsung.

One shrub, *Carpenteria californica*, known as the Tree Anemone, stands in the foreground of that group which is distinguished for its altogether charming blossoms.

This is rather a rare species that is found in some of the gorges of the Sierra Nevada Mountains, and which has been introduced to horticulture.

It is not the hardiest of plants, under cultivation, but seems to do very nicely where the soil is fertile and where occasional water can be applied.

The *Carpenteria* has rather narrow, elongated leaves of a glossy green, dark on the upper surface and rather a light green beneath. The foliage is pleasingly abundant.

The flowers occur in clusters of from five to as high as a dozen flowers each.

They are large, sometimes two or three inches across, pure white, with yellow stamens which give the appearance of a yellow center to the flower.

The fragrance is pleasing and pronounced, being similar to that of the mock orange.

For garden uses the shrub may be handled either as a specimen plant or may be set in the foreground of a shrubby mass, where its pleasing, bright flowers will show to advantage against the dark and higher background.

The flowering ash is a tree familiar to many persons in some of its forms, for it grows quite commonly throughout the east.

The California type is known as *Fraxinus dipetala*, to the botanists, and is found occasionally in our canyons.

While the flowers themselves are quite small, they occur in long white panicles which are very conspicuous and altogether pleasing for their ornamental value.

They carry a marked fragrance which further enhances their garden qualities of desirability.

The foliage is abundant with leaves of a green color above and a yellowish green beneath. The one objection might be that the plant is deciduous and thus lies bare throughout the winter.

In character, the flowering ash is a large shrub or very small tree, as we commonly see it, at-

taining a height of from six to twelve or fifteen feet.

It is worthy of a place in the deciduous garden where spring flowering effects are desired.

One more group of native flowering shrubs is that which comprises those commonly called the Silk-Tassel tree, of which we have several species.

It is a group of evergreen shrubs which have four-angled branchlets and which bear harsh, brittle leaves oppositely placed on the stems.

One type only is listed in the local market; this being *Garry elliptica*.

This species is occasional on Mount Lowe and Mount Wilson, growing in hot sunny exposure, and being quite resistant to winter cold.

The leaves are elliptical and entire, a dark, dull green, from one and a half to four inches in length.

The flowers occur in long catkins, sometimes a foot in length, giving the shrub its name of silk-tassel tree.

Individually the flowers are small, whitish in color and woolly at the base. These are followed by a small, ovoid berry with one or two seeds.

The plant thrives in the garden, but is of relative slow growth.

### LINT

By J. G. S.

"Lint—that collects  
Where one least expects."

Just Enquiring

Patient—"Hello, is this Dr. Blunt's office?"

Office girl—"Yes."

P.—"Is the doctor in?"

O. G.—"Yes, did you want to speak to him?"

Peevish patient—"No, of course not; I called to find if he were in."

It is something of a question to know what they did with the moonshine in Los Angeles, after the Wright act came into effect. A few days ago they poured 80 pints into the gutter, and the report read that this was the first to be destroyed since the order of enforcement. Everyone is commending the prohibition officers for their show of good judgment in stating that there would be no "sensational raids" New Year's Eve.

It is reported that some of the bay rum consumers along with the wood alcohol fiends were tempted to believe them.

Some of them did.

It was a "Happy New Year" for them—going out the back way, figuratively speaking. They really tried to go out the back door, but the officer stopped them.

All of which is in line of duty. New Year's day comes just once a year, but there's to be a celebration of Volstead's birthday every day.

Which makes it necessary to count the stars in the police force to see if there are sufficient men to officiate in the celebration.

If the present methods continue, they may make his celebration a sort of religious rite. They allow wine to be used for religious purposes, and judging by the present consumption, the country has turned over a new leaf.

They're also making a new kind of wine. The old kind is all gone.

### MOTOR MIRTHS

A lukewarm salesman always cools off a hot prospect.

### LITTLE DAUGHTER COMES TO KITTLES

A fine eight-pound baby daughter was born to Mr. and Mrs. Vellmont Kittle of 245 N. Belmont avenue at 10 o'clock Saturday morning at the Glendale Sanitarium. Mrs. Kittle is the daughter of Mr. and Mrs. H. H. Wheeler of the same address.

### PURELY PERSONAL

Mr. and Mrs. F. H. Boynton of 421 East Windsor road are dinner guests today of Mrs. Edward Judson of Pasadena. They are also attending the Tournament of Roses parade.

Mr. and Mrs. W. B. Alexander of 1003 East Palmer avenue entertained a party of relatives and friends from Los Angeles and the beach cities at a watch-night party at their home Sunday night.

Mr. and Mrs. H. L. Mussetter of Victor, Iowa, are spending the winter in Glendale and are located in the Kenwood apartments. They had visited Glendale on previous trips to California. Mr. Mussetter's sisters, Miss Clara Mussetter and Miss Florence Mussetter, are spending their first winter here and are located at 363 West Broadway.

Mr. and Mrs. W. F. Knox of 305 North Jackson street and Mr. and Mrs. A. I. Knox are entertaining a group of fifteen friends at a picnic party in Sierra Madre canyon today after witnessing the Tournament of Roses parade at Pasadena.

Good Luck's principal ingredients are prudence and industry.

## A Happy New Year

TO ALL OUR CUSTOMERS, BOTH PRESENT AND PROSPECTIVE



FLORSHEIM  
Shoes for Men

Selby's and Preserver  
Shoes for Women



Dr. Scholl's Foot Comfort Appliances  
Paramount Fitting Service That Satisfies Your Feet

## SPECIALTY BOOT SHOP

213 EAST BROADWAY

WILL MOVE SOON TO 126 S. BRAND BLVD.,  
GLENDALE THEATRE BLDG.

## HAPPY NEW YEAR

We wish to extend to our many patrons and friends Best Wishes for a Very Happy and Prosperous New Year.

## STANDARD GARAGE

Ferguson and Webster

400 E. BROADWAY

Cor. of Kenwood

Phone Glen. 880

## O. H. MAY

CONTRACTOR AND BUILDER

Bungalows a Specialty

If your lot is clear, I will furnish the money to build your house on Small Monthly Payments.

ESTIMATES GLADLY GIVEN FREE

505 Porter St., Glendale

Call Glen. 2423-R

# Our Best Wishes For The Coming Year To All

We have just completed a new and up-to-date mill, wherein all kinds of millwork can be properly and efficiently handled.

For that home that you contemplate building we have all the building materials necessary for its construction.

We will be glad to serve you as we wish to maintain the reputation we have gained for quality and service.

# Fox-Woodsum Lumber Co.

714 EAST CALIFORNIA AVENUE, GLENDALE

PHONE, GLENDALE 10.



GLENDALE IS LEADER OF ITS POPULATION CLASS

ANALYSIS OF GROWTH SHOWS GREAT VITALITY

Its Gain of Inhabitants for Two Years Past Has Been 20,464, Which Exceeds That of Every City in the United States of 40,000 Population for the Ten-Year Period of 1910-1920!

By RICHARD L. ROWE

Not only did Glendale's Increase of Population for the TWO years of 1920-1922 Exceed that of Every American City of 35,000 to 40,000 for the TEN YEARS from 1910 to 1920, but actually Surpassed that of many good cities of the 50,000 and 100,000 Class for the TEN-YEAR Period.

Table with 4 columns: City, 1920, 1922 (Estimated), Gain. Includes Glendale, Calif., South Bend, Ind., Medford, Mass., Newport News, Va., Reading, Penn., Waterloo, Iowa, Pasadena, Calif., and St. Paul, Minn.

NOTE—Estimate calculated from Service Installations, such as electric lights, water meters. The commonly accepted Population for January, 1923, is 35,000, but it is here placed at 34,000 in order to be within conservative bounds.

It will be seen by a glance at the above Population Records that, between 1920 and 1922 (two years), Glendale grew at the RATE OF more than 10,000 a Year!

Were that pace maintained to 1925, the Census of this city would be 64,696! The Gain for next three years would be 30,696—nearly 100 PER CENT!

PROGRESSIVE MODERNISM IS CIVIC NOTE

Glendale Owns Its Own Water and Light Plants

In order to more forcibly define the great significance of such an expansion by this live-wire town, a visual illustration is presented in Chart A, included in this article.

What the Chart Demonstrates: South Bend is one of Indiana's best cities of the 70,000 class, but Glendale's advance in two years was greater than South Bend's in ten years by 3,165.

Must Be Underlying Causes: And behind phenomenal development there must be sound, well founded causes—reasons. Cities are always effects of forces that make them.

START IT WITH MILLION DOLLARS

Glendale is proud to say that it will start this New Year with two buildings which will cost \$880,000, and with the other structures sure to be permitted during the month.

Glendale's Wonderful Gain in Population Pictured Here

CHART A

THIS CHART PROVES CONCLUSIVELY that this Very Progressive City added Far More Inhabitants to its plat in TWO years (1920-1922) than the Five Larger Cities did in TEN years (1910-1920).

Comparative Population Growth Illustrated to the Sight:

GLENDALE'S GAIN (TWO Years, 1920-1922)—20,464.

South Bend's Gain (TEN Years, 1910-1920)—17,299.

Medford's Gain (TEN Years, 1910-1920)—15,888.

Newport News' Gain (TEN Years, 1910-1920)—15,391.

Reading's Gain (TEN Years, 1910-1920)—11,713.

Waterloo's Gain (TEN Years, 1910-1920)—9,573.

These Chart lines are drawn precisely to scale and do not favor Glendale by a hair's width.

NOTE—Census of those cities is: Glendale (1922), 34,000; South Bend, Ind. (1920 same as others following), 70,983; Medford, Mass., 39,038; Newport News, Va., 35,596; Reading, Penn., 107,784; Waterloo, Iowa, 36,230.

GLENDALE WILL BE 115,856 CITY OF 1930!

GROWTH WILL CONTINUE DURING COMING YEARS

By RICHARD L. ROWE

In the previous article Glendale's gain of population was compared with that of five larger cities of the 35,000 to 40,000 class. It might be imagined by cautious people that those good towns were rather slow growers—kind of "easy marks"—set up to bowl over and make out a fine case for this city.

No such cheap dodges will be attempted in any of the articles of this Progress Series. Only the Honest Truth will be presented.

But it will be a pleasure to match the actual and assured increase of population and other factors of development with those of the very fastest growing cities of America of the 35,000 to 100,000 classes.

That is done in the first section of Census Comparisons at the head of this study.

Glendale Sized With the Leaders: In two years past Glendale has gained inhabitants at the rate of 10,232 per year. It is believed by very good judges here that such a pace can and will be kept up until 1930 and beyond.

The two-year gain (1920-1922) has been 20,464—many Glendale citizens claim it over 21,000—for what seem good reasons, based on public service records actually made.

Now, instead of weaklings among American cities of the 40,000 to 125,000 classes, Glendale is graded in the First section of the census summaries at the head of this article with three that made the best records of population gains in the United States, from 1910 to 1920.

Wichita Falls, Texas, is a petroleum boom town, and a jump from 8200 inhabitants to 40,079 in a decade is a very fine achievement, well worthy of home pride. But the yearly rate was 3,187.9, or less than one-third that realized by this city during the past two years.

Will Stand Up With Long Beach: Every well-informed person in this end of California knows that Long Beach is a record-holder for growth of the 55,000 class of cities in the United States. It beat 200 per cent gain by a good margin from 1910 to 1920—and it is perfectly manifest that a drive of over 400 per cent each five years is doing big things. It is going to hustle Glendale like dynamite to beat that rate of gain between 1920 and 1930—but this red-blooded town expects to do it! Just notice!

It is a very fine honor to be able to keep step with the top-notch speed towns of the United States! But, it should be noticed that the actual clear increase accomplished by Long Beach was 37,784 for the ten years, a yearly rate of 3,778.4—a little over one-third that made by this record-breaker in the past two years!

An there is Flint, Michigan, given very fast expansion by a lot of big factories and big men—a combination hard to beat! That Wolverine Hustler put it over at the rate of 137.6 per cent, on a start in 1910 of 38,550. No other city in America of its population

class stood up to that accomplishment. To gain an equal number of inhabitants by 1930, Glendale will have to add 53,049 to its 1920 census of 13,536 and make the count eight years hence grade at 66,585. This good town expects to beat that record by 50,000! Watch us do it!

In the following first section of census summaries Glendale is lined up with three of the fastest-growing cities in America of the 40,000 to 91,000 population classes by the records of 1910-1920:

Table with 3 columns: City, 1910, 1920, Gain. Includes Glendale, Calif., Wichita Falls, Tex., Long Beach, Calif., Flint, Mich., Des Moines, Iowa, Denver, Colo., Atlanta, Ga., Boston, Mass., St. Louis, Mo., San Francisco, Calif.

ITALIAN SUNSHINE ASK THE CHAMBER OF COMMERCE; IT IS MATCHED IN GLENDALE OF COMMERCE; IT HAS THE DATA

Everybody in America and most of the world who is anybody, has heard of (or enjoyed) the famous California sunshine. Well, Old Sol hands out a special variety for Glendale, extra fine, clear and comfortable. To see—would you say see?—the real solar luminosity in all its glory, you have to work your vision in Glendale.

JOHN M'GROARTY IS NEIGHBOR OF GLENDALE GLEAMING BRIGHT BUILDINGS SHOW LACK OF SMOKE

John S. McGroarty is a neighbor of Glendale, in his famous Verdugo Hills, right at the edge of the city. He is building a new theater for the Mission Play, over at San Gabriel Mission, founded in 1781.

FAITH UNFOLDS THE DESTINY OF THE CITY

The Same Economic Power That Is Making Los Angeles, Underlies This City and of the 700,000 People That Will Certainly Seek Residence in Southern California During This Decade

By RICHARD L. ROWE

Here is how Los Angeles city has gained population during the past thirty years, and is expected to increase between 1920 and 1930:

Table with 3 columns: Census of, Population, Gain. Includes Census of 1890, 1900, 1910, 1920, and Expected for 1930.

Now, then, HOW and WHY can Glendale become a 60,000 city in 1925, or a 115,856 population center in 1930?

That is a great big claim to make, as experience with small cities in the past has generally proved—as human experience has usually shown.

To be THE 115,856 CITY in 1930, Glendale must add 102,320 residents to its plat in this decade, an average of 10,232 every year.

Scarcely another town on this continent can expect to make such a progress record as that, with a start of only 13,536 in 1920.

Can Glendale do it—and if so, how? Requires Great Underlying Forces: Extraordinary growth requires causes to produce the very unusual results. Out of nothing, nothing comes. Out of powerful motive forces corresponding effects are but a natural equivalent.

Glendale is not a small town, away off by itself. It is a separate municipal unit, has charge of its own political, educational and other affairs.

But, economically, it is a solid part of Los Angeles. The big city bounds it to the south and west. This town is right in the line of development flowage precisely as it were in Los Angeles.

Los Angeles has absorbed all the best home lands within seven to ten miles of its court house. There is no more such residential land as close in and as desirable as Glendale and its end of the Great San Fernando valley, left around the big city any more.

Expansion in any other direction has now come to going eastward and southward among the factories and traffic regions. To the westward it is along the Santa Monica mountains, where values are for the rich and the erection of palaces and the finest of homes and desirable places in little valley patches or on the high hills.

There is only one San Fernando valley left in the near vicinity of Los Angeles. In the very necessities of the case, that must now come into tremendous demand.

The phenomenal growth of Glendale is only one proof of that fact. The tidal waves into this most Promising Land has a living index right here—and these results are only the beginning.

Here is the one ideal field where the home-loving people can find what they want. This is the very best that is left for the thousands who desire separate residences for themselves, where they can be free from the rush, congestion always growing, crush of the big city.

Here homelovers can still have little gardens, flowers, lawns, trees, and not be cooped up in the dullness of the city apartments and hotels. Out here and beyond, along the fine drives and boulevards, the great farms and estates are being divided into little farm homesteads, and beautiful, ideal residences are and will simply line miles and miles of the driveways.

Can Have Fruit and a Living: Those little farms and home places will almost and even quite make a modest living for their owners. The trees are generally there now and bearing. The soil is fertile and will grow all kinds of vegetables, alfalfa, and flowers in profusion. Many of the rose and other avenues between palms and other ornamental trees. This great valley is as near Eden as any place in Southern California. But, the people are all of the class that wear clothes! They believe in good morals and the best of civilization.

Glendale is the capital of this splendid valley, now largely occupied by the city of Los Angeles. It is backed by every factor of the resources which make the big city grow phenomenally. These will be given in larger detail in a later study. But there are enough to justify the makers of Los Angeles, who know best what is behind it, to spend about \$20,000,000 for new buildings this year, and more than \$32,000,000 last year—both American records for any city of less size

than Chicago, Detroit and New York. Growth Must Come This Way: Glendale and San Fernando Valley are in the line of least and best resistance for population growth of Southern California. And the tide of demand is now tremendous. It will not lessen during this decade. It will be seen by reference to the census summaries at the head of this article, that Los Angeles has increased its population with vigorous energy during the past thirty years. From 1910 to 1920 the gain averaged 25,747.5 persons per year. No one well acquainted with the Southern California situation will now consent to an estimate lower than 50,000 per year for this decade. In fact, 500,000 gain is considered very moderate. The big town has fairly bit its stride, and has an institutional power of progress. More than that, the other towns of this end of California will gain not less than 200,000 residents during this ten-year period. When Can They Go? For desirable home-places, they can find nothing to match Glendale and its noble valley. Of those 700,000 new citizens, it is the most reasonable, most logical, most inevitable result that can be expected that at least 100,000 of them will come to this city. To claim 10,000 a year is only a fair estimate. The whole combination of conditions will make such a growth inevitable! Has Many Other Attractions: Scientifically, this is a picture town. It is spread over the floor of a beautiful mountain valley. To the north range the Verdugo hills, that are really mountains, as they rise to altitudes of 3,500 feet. Beyond them are the Sierra Madre mountains that are a wilderness of majestic convolutions, with summits up to the 10,000 foot height—an endless arena for hiking, camping, side-trips. To the west is the splendid Griffith park of Los Angeles of over 3,000 acres, with elevations in and beside it of 2,800 feet. This is the eastern end of the Santa Monica mountain range which is continuous westward to the Pacific ocean. The drive about the valley and among the heights, and on them, are an inspiration for any lover of the sublime and beautiful in Nature. There is no place around Los Angeles, nor in Southern California, that offers so many inducements for wholesome home life as Glendale. It is bound to grow, and grow phenomenally, and to gain 10,000 a year does not seem in the least an extravagant claim to make. On the contrary, the problem is, how can it help doing it? RECOGNIZED BY THE BANKS: The importance of Glendale, present and prospective, has been accepted by capitalists in the manner they have established banks here. Such institutions number eight, two national, two state, two savings and two trust and savings. Their combined resources now total more than \$30,000,000 and their deposits exceed \$70,000,000. Manifestly, all legitimate enterprises can be well financed, and the banking accommodations will grow with the city, as they already have done. Every legitimate requirement in Glendale is alert to do its part in the general movement of healthful progress. It is entirely probable that the banking resources of this city will pass the hundred million mark before the dawn of 1924.





**It's a Fact--**

that all of us make New Year Resolutions to stop doing something.

Now, let's get busy and resolve to DO something—something that is a pleasure and will mean additional satisfaction and contentment.

For example, make arrangements for a new home of your own, or decide to remodel your old home, incorporating hardwood floors, built-in fixtures, and many other modern time and labor-saving features.

**Begin the New Year Right**

Let Us Assist You With Your 1923 Building Problems.

**Bentley-Schoeneman Lumber Co.**

OUR ADVERTISERS WILL TELL YOU THAT DAILY PRESS WANT ADS PAY!

**INTERESTING READING IS STORY OF EVOLUTION OF THE HOME; YEARS CONSUMED MAKING MODERN HOME**

The Road From the Caveman's Abode, Beneath the Overhanging Rock to the Modern Type of Architecture Is Lined With Thought and Planning

The evolution of the home makes interesting reading. These days we have palatial homes, comfortable apartments and homelike bungalow courts. We have everything that the heart could wish—everything that it seems possible to devise in order that our home life may be made pleasant and comfortable.

But it was not always thus. In the earlier stages human beings made their abode in caves and other outdoor sheltered places, such as overhanging rocks and densely interwoven foliage. But the form of human architecture has been developed by the time the progress of man reached the Neolithic period and these most primitive dwellings have much in common with the homes of the burrowing animals.

The primitive man went into the earth and sought warmth and protection from the elements in pit dwellings, but the habit of living in pits must have been developed after the disappearance of those huge animals which in earlier times would have broken through the roof of such a place.

In each case the home was round in shape and went downward for seven feet and sometimes ten. Over the top of the pit was placed a firm cover of interlaced branches well daubed with clay and mud, and from the bottom a tunnel ran diagonally upward toward the surface. This tunnel was the entrance and exit to the apartment. Such dwellings were found in Germany as late as the first century of the Christian era.

In all this long period from the Neolithic time to our own, this first idea of man, his instinctive liking for round shapes, has ever been noticeable so that we find it in prehistoric funeral mounds, in the bee hive houses of Ireland, in the great wheel windows of Gothic architecture, cathedral domes, the Roman temples dedicated to Vesta and, even in many of the French chateaux of comparatively modern times.

Eventually, this round form of architecture became subordinate to a shape never found in nature's own work—a square or an oblong. These rectangular forms were developed in the quest for more commodious homes. So long as the diameter of a round house did not exceed eighteen or twenty feet the old method would suffice. Rounded stakes were driven into the earth to form a circle and plaster was inserted between the poles to make an airtight wall. Such a structure was sufficiently strong to support a good thatched roof which would be rainproof and offer adequate resistance to high winds. But this was only practical in a small house. There was only room for one family and with the development of tribe spirit, which included a great chief or king, it was necessary to

build a sort of palace where the supreme leader would dwell surrounded by his servants and retainers.

Experiments showed that a building with corners offered less resistance to the wind per amount of interior area, than a round structure. It probably required many centuries of experiment before the Saxon evolved their system of living with retainers in great oblong homes.

Then the Saxon chieftain who had ambitions to maintain a court could not keep his servants and retainers at the proper distance. When he learned to construct a square or oblong hall he could maintain his throne at one end of the building and the rank of each retainer was acknowledged by the position he occupied in the hall either near to his boss or at a distance.

It does not require much reflection to discover how things have improved since those ancient days. Today if he can afford it, the master has a comfortable six-room apartment and can seclude himself for weeks from his servants if he is lucky enough to keep them for that length of time.

**26,000 NEW OIL WELLS YEARLY**  
An average of about 26,000 new oil wells have been drilled during each of the last six years in order to obtain a sufficient supply of crude to satisfy the constantly growing demand for oil, according to the American Petroleum Institute. Of these 26,000 wells, 7,500 were "gassers" or dry holes.

**SEDAN SCREENS**  
Never throw a spare tube into the tool box. The jolting of the car during warm weather, it is a good plan to fit a screen of fine mesh wire, commonly used in Pullmans, over the lower half of the window.

**WHEN STOWING SPARE TUBES**  
Never throw a spare tube into the tool box. The jolting of the car causes the tube to chafe against the box and thrusts it against the sharp edges of the tools. Wrap the tube in cloth or paper.

**DID YOU EVER STOP TO THINK—KEEP THE HOME FLOWERS BACK; PLENTY HERE**

BY E. R. WAITE, Secretary Shawnee Oklahoma Board of Commerce

THAT more cities die for want of public spirit than for any other reason.

THAT the advertising columns of your newspapers are serving constantly to inform the thrifty buyers as to where to find bargains.

THAT the spirit of "We Can and we will" of your citizens is what has made your city what it is today.

THAT if this spirit of boasting is nourished by men of vision, and who have the will to bring these visions into the realm of the material, your present greatness is simply a prelude of what is to come.

THAT if this spirit is lost, your present greatness will fade away.

THAT in some cities many city knockers are taking altogether too much "jaw exercises."

THAT there is no better advertisement for a city than prosperous newspapers. The more advertising they carry, the better impression they make upon the outside world.

THAT some men have their vision obscured by the darkness cast by their own shadows. Nothing satisfies them because they are unable to please themselves.

THAT the spirit of "We Can and we will" of your citizens is what has made your city what it is today.

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**The Peerless Kitchen Cabinets**  
IF YOU ARE THINKING OF BUILDING DON'T FAIL TO COME HERE AND SEE THIS EXHIBIT

**PERMANENT EXHIBIT**

**Glendale Building FREE Material Exhibit**



Peerless built-in fixtures contain every up-to-date feature in modern kitchen planning, such as Disappearing, Space Saving Breakfast Alcoves and Peerless Ironing Boards.

**OTHER EXHIBITORS**  
Concrete Brick and Tile Co., Hollow Building Tile, Charlton & Brainard, Stock Plans, MacMiller Built-in Furniture Store, Independent Lumber Co., all kinds of Moulding, Glendale Hardware Co., Door Knobs, Locks, Safety Concrete Incinerator Co., Fire Helmet Trade Mark, General Water Heaters Corporation, De Luxe, Automatic, Supreme Asbestos Roof Fix., Roofing Products, Inlaid Floor Co., samples of Flooring, Universal Silicate Stucco Co., Wall Finishes, Peerless Sinks and Mantels, A. T. Dobson, Pacific Cotton Mills Co., Mattresses, Peerless Built-in Furniture, Ironing Boards, Marshall & Stearns Patented Wall Beds, Williams Radiator Co., Gasteam Radiators, Coker & Taylor, Plumbing, Tropic Potteries, Inc., Tiles, Mantels, Stevens Paint, Wall Paper, Window Shades, Pioneer Paper Co., Slate Surfaced Shingles, Pratt & Lambert's Paints and Varnishes.

Central Bldg., 111 E. Broadway. Phone Glen. 2095

**H. L. Miller Tells the World!**

**Facts About Glendale!**

- Q.—Question—Where is the state of California located?  
A.—To paradise, heaven and Eden, and the Riviera.
- Q.—Why is Southern California famous?  
A.—It contains Glendale.
- Q.—What is Glendale?  
A.—The fastest growing city in America of its class.
- Q.—To what has it been likened?  
A.—To paradise, heaven and Eden, and the Riviera.
- Q.—What does it most resemble?  
A.—It is a happy combination of all of them.
- Q.—What is the population of Glendale?  
A.—35,000 boosters.
- Q.—What is a booster?  
A.—One who knows a good thing and wants others to come and share it.
- Q.—Of whom does the population consist?  
A.—Mostly people from Iowa, together with former residents of other states and a sprinkling of native sons.
- Q.—Into what two classes may the people of the United States be divided?  
A.—Those who have already seen Southern California and those who intend to see it soon.
- Q.—What are Eastern visitors called while in Glendale?  
A.—Tourists.
- Q.—What is a tourist?  
A.—A permanent resident in the bud.
- Q.—What things may a tourist see in and around Glendale that he does not see back east?  
A.—Oranges, ostriches, lemons, bananas, alligators, pineapples, missions, olives, sardines, aqueducts, harbors, tunas, bungalows, abalones, loquats, casaba melons, snow-crowned peaks, submarine gardens, yucca, eucalyptus, palms, pepper trees, cafeterias, Thanksgiving celery and Christmas strawberries.
- Q.—Does Glendale believe in hiding its light under a bushel?  
A.—It does not. In addition to showing the light it sets fire to the bushel and makes a conflagration that attracts the attention of the whole world.
- Q.—Has Glendale any agent working for it in the East?  
A.—Yes. Mr. Cyclone, Mr. Blizzard, Mr. Thunderstorm and two Wave brothers, Messrs. Cold and Hot.
- Q.—Are they successful?  
A.—Highly so. They are sending thousands of people to Glendale every year.
- Q.—When is the best time to come to Glendale?  
A.—At Once. "Everybody's doing it."
- Q.—What is the only way to leave Glendale?  
A.—With a return ticket.
- Q.—When will Glendale cease to exceed the speed limit in growing?  
A.—When Gabriel blows his horn.
- Q.—Well, then, who is the leading real estate and insurance man in Glendale?  
A.—H. L. MILLER CO., OF COURSE.

**WE WRITE** many times the amount of fire insurance than any other agency in Glendale—because we pay claims promptly. The service is better, and premiums are lower!

**SAVE 20%**  
ON  
**FIRE INSURANCE**  
Fourteen Independent Companies

This Is The Man Who Saves You Money



**THROUGH** years of practical experience in the Insurance Business H. L. Miller can give you better Insurance than the average agency. It is simply **GOOD BUSINESS TO SAVE MONEY.**

You Will Get the Same Service In Our Real Estate Department

**FOR SALE OR SWAP**  
Six-room house, suburban, down town. Three rooms up and three rooms down; Hardwood floors, made of old soft pine, Big spare room measures 4 by 9; First-class space for bath and bowl, Piped for furnace, a hole for coal; Roof leaks some, only when it rains; Walls all frescoed with daubs and stains; Glass in the windows was cleaned last year; Basement, plenty of room for beer; Good leather hinges on every door, Get your locks at any hardware store; Sink in the kitchen is filled with grease. Shades cost almost ten cents apiece. Ten bucks down, anything that's fair, Balance on tick as you get it to spare, Lawn grass died seven years ago; You won't have any grass to mow. Listed with H. L. Miller of 109 S. Brand. He sells any Glendale land. Salesmen will show you any time you wish; When they get buyer, Miller will pocket the commission.

SEE US FIRST!

**H. L. MILLER CO.**

Real Estate, Loans, Fire, Auto, Compensation, Plate Glass and Burglar Insurance  
109 SOUTH BRAND BOULEVARD  
Branch, 1430 South San Fernando Road  
PHONE GLENDALE 853

**Greetings of the Season to One and All**

To serve this community better, and to aid every enterprise that has as its aim the upbuilding of Glendale and vicinity, will, as in the past, be our mission the coming year.

**GLENDALE AND MONTROSE RAILWAY CARS**

Have a Thirty Minutes' Schedule to

**Glendale's New City Park in the Picturesque Verdugo Canyon**

An ideal spot for family picnics and social events

We also have a regular car service to

**Verdugo Woodlands**

"The California Switzerland, with Its Memories of Spain"

**THE VERDUGO WOODLANDS OFFERS—**

- Splendid oaks, sycamores and alders.
  - Abundant mountain spring water.
  - Beautiful mountain scenery.
  - Ocean and mountain breezes.
  - Boulevards; excellent car service.
  - 1100 feet elevation.
  - Nine miles from the heart of Los Angeles.
- A beautiful park with outdoor ovens and all conveniences for private picnic parties. Permission to use same may be obtained at Tract Office, corner Canada Boulevard and Glorieta Avenue. Glendale and Montrose cars pass the door. Beautiful natural timber—flowing streams and fern-towered canyons, all surrounded and protected by majestic mountain ranges, form a combination for home-building that is irresistible.



### THIS EDITION IS MIRROR OF CITY

Reflects Live Merchants, Manufacturers and the Kind of Newspapers Here

Persons who receive a copy of this edition of The Press will see that it is worthy of Des Moines, Grand Rapids, Dayton, Reading, and cities of the 100,000 class of eastern states. People who want to DO things—and CAN—should try their hands in Glendale and Southern California. But, this is a poor place to loaf, unless you have retired from old age or depleted health. People out here GO the way the towns GO—and that is SOME!

Most girls are happy when miserable because they are in love.

### GROWTH WILL CONTINUE DURING COMING YEARS

(Continued from Page 1, Section 3)

this progress brief and demonstration.

That chart is a good task gauge for all of Glendale boosters to frame up in their homes and office—and play to it continuously and make it real!

It is a good New Year pointer to show and send to friends all over America, Canada and the world. It will do them a true service to see a genuine, live-going map of a genuine, live-going city.

Can Glendale reach or pass the 115,556 population mark by 1930?

The Press and the city's best friends believe it can and will, and some of the chief reasons for such confidence will be set out in the third study of this series.

It was planned to do this in the second (present) article, but so many good thoughts about Glendale's expansion came to mind that the reasons were crowded out. They are next!

### POULTRY BREEDS IN SAN FERNANDO VALLEY

This San Fernando Valley is one of the best places for successful poultry breeding and production of eggs for the city markets in all of Southern California. This form of industry is now extensively followed on small ranches in the valley. The air is wholesome for the birds. Feed can be grown on the places, and the markets are almost unlimited, as well as near at hand. Shipments can be made from the many nearby stations, or the run to Glendale is only a matter of minutes or half-hours by light trucks. Most of the valley is now in Los Angeles.

Extensive vegetable gardens are cultivated in the valley, in some lines almost the year around. Canning products are grown abundantly for the large cannery near Glendale. A great deal of the fertile San Fernando Valley is now covered with orchards, farms and gardens.

### GLENDALE IS ALL AMERICAN

This city has many reasons for special pride in its excellence, and one of those in which it finds big satisfaction is, that it is an American town through and through. Practically all the people on the plat are of the law-abiding, progressive American type and habits, who are enterprising, believe in the best schools that skill can create, have fine churches and attend them well, and in all respects want a genuine American city of the best possible grade. That is one reason why Glendale realizes such phenomenal growth. It can't be done with out-of-date mossbacks. Another result, very gratifying, is that the city has no slum quarters—none whatever. All modern people who desire to live in a modern town should come to Glendale!

ly for the large cannery near Glendale. A great deal of the fertile San Fernando Valley is now covered with orchards, farms and gardens.

### INDUSTRIAL ZONE IS GROWING IN THE CITY

Glendale to Be Capital of San Fernando Valley

Considerable manufacturing has been established in and near Glendale, mainly of a class that is not objectionable and gives employment to home labor. The industrial section of Los Angeles is only a few minutes ride from Glendale. It is entirely possible that petroleum will be found in large supply in and around the valley, which will aid the economic interests of this region. Elaborate educational and scenic plans have been made for parts of the valley near this city, which if carried out, will make this one of the famed centers of all the west. The far-

### MAIL YOUR COPY AND SPREAD THE BOOST

If you get a copy of this paper—and Glendale people should mail thousands of copies to eastern friends and clients—and desire additional information, and cannot come to this city at once, write the Glendale Chamber of Commerce for definite facts in which you are particularly interested. You will receive a prompt answer.

famed Universal City makes films for the world on one side of this valley, only a few minutes' time by automobile from Glendale. The time is coming fast when this San Fernando Valley will be one of the greatest and busiest centers of all this great Pacific country, and Glendale will be its chief capital!

### PEOPLED SLOPES ON THE BARE HIGH HILLS

Where Green Grass Now Clothes Heights Will Be Homes of Citizens

It won't be long before the high hills, low mountain ranges, that border Glendale on both north and south sides, will be covered with buildings, many of them palaces, and with far-reaching views of city, mountains and sea that would make Old Jupiter turn human in amazement. Splendid boulevards have already been projected to the summits of the ranges to the south for miles, and such a drive as it will make—magnificent is too weak a word to describe the realization! The future of Southern California is replete with such noble scenic plans and possibilities.

### WIDE STREETS AND DEEP LOTS MARK FOR HOMES

Visitors should observe the fine, wide streets of this city, well-paved and kept clean. Also, that the home lots are deep enough so the houses can stand back from the walks and allow lawns and ornamentation with flowers and shrubbery, vines and walks, in front. This is a home city, meant to be so in every sense of the term.

TRY SLICED ONION To keep the windshield clear in rainy weather try rubbing a sliced onion over the glass, using an up and down stroke. Be sure to coat the entire surface of the glass with the juice of the onion.

CAUSE OF LOST POWER A worn condition of the different working parts of the motor is one of the principal reasons for lost power, because the explosive force partially escapes before the exhaust valve naturally opens.

ties, most of which will be carried out. Even now, the mountains are competing with the sea for popularity. Glendale, as a matter of course, has mountains at its door!

## Great Growth of Glendale Visibly Illustrated

CHART B CHART B presents a Mental Measure of how this city has grown from a farm to 34,000 population in less than 23 years. Also, the reasonably certain population it will have in 1925 and where it will arrive in 1930 at the same RATE of increase. The two bottom lines indicate the Marvelous Possibilities in store for Glendale enterprise during the next eight years.

### Glendale's Splendid Progress Drive Pictured:

- 0—In 1900—No separate census—farmland.
- In 1910—Official census—2,746.
- In 1920—Official census—13,536.
- In 1922—Calculated census—34,000.
- In 1925—At less rate of gain—60,000.
- In 1930—At 1920-1922 rate of gain—115,856.

No other city in America can show a rate development chart to match this. At the 1920-1922 rate of gain, Glendale's population in 1925 would be 64,696, but the 4,696 is omitted in the chart to serve conservative motives, as a gain of 26,000 in three years is "going some."

# DO YOU KNOW

That the LUSBY MORTGAGE AND INVESTMENT COMPANY offers to the investor first mortgage securities of unquestionable value to net 7%?

That the LUSBY MORTGAGE AND INVESTMENT COMPANY allows credit interest on the accounts of clients pending investment at the rate of 6%?

That the Officers of the LUSBY MORTGAGE AND INVESTMENT COMPANY, with years of banking and investment experience behind them, will gladly give you the benefit of that experience in connection with your investment, tax or insurance problems?

That the Surest Fire Insurance is written by companies which are members of the Board of Fire Underwriters?

Write, call or phone the

## LUSBY MORTGAGE and INVESTMENT CO.

Temporary Phone Glendale 696-W  
233 SOUTH BRAND BOULEVARD

We PAY

# 6%

On Tax-Free Pass Book Certificates

### Officers

- W. B. HOWARD  
President and General Manager
- RUDOLPH SORENSEN  
Vice-President
- O. A. DANIELSON  
Secretary and Treasurer

Glendale State Bank  
Our Depository

You RECEIVE

# 6%

On Care-Free Pass Book Certificates

\$1 Will Be Credited by the Association to Each of the First 100 Pass Book Accounts Opened on Its Books

# A HAPPY NEW YEAR

WILL BE ASSURED

# TO ALL

Who Form and Carry Out a Resolution to Invest Their Available Funds and Their Monthly Earnings in

## INVESTMENT CERTIFICATES

Issued by the

# Glendale Building and Loan Association

WE PAY **6%** WE PAY

Compounded Semi-Annually on Pass Book Accounts—Term Accounts

## MAKE THE NEW YEAR A YEAR OF THRIFT

IT WILL MEAN

More Profit More Wealth More Homes More Pleasures More Happiness More Friends

OUR INVESTMENT CERTIFICATES are CONVENIENT, being readily convertible into cash, when necessary. They also possess ABSOLUTE SAFETY. These two qualities make them the IDEAL SECURITY for the investor. They may be had in either full paid or pass book form.

Don't Be Misled by Propositions That You Do Not Understand

A HOME INSTITUTION

# GLENDALE BUILDING AND LOAN ASSOCIATION

AUTHORIZED GUARANTEED CAPITAL \$300,000.00

Phone Glendale 2826 U. S. Postoffice across the street from us 212½ West Broadway—Glendale, California

UNDER STATE SUPERVISION

We PAY

# 6%

On Tax-Free Term Certificates

### Directors

- W. B. HOWARD
- RUDOLPH SORENSEN
- O. A. DANIELSON
- M. D. WEBB
- L. B. ANKENY

Glendale State Bank  
Our Depository

You RECEIVE

# 6%

On Care-Free Term Certificates

\$1 Will Be Credited by the Association to Each of the First 100 Pass Book Accounts Opened on Its Books



## GLENDALE NOW HAS MORE THAN SIXTY FACTORIES

By RICHARD L. ROWE

Glendale has an ambition to be the Best American Home City in the United States, but it has no idea of trying to be so on the society plan.

It proposes to be wisely practical, and knows that no city can win greatness without factories. It is the policy of Glendale to encourage industries of the progressive, wholesome class, that will employ good citizens and pay them fair wages.

To this end, very wise provision has been made for an industrial district, largely segregated, located to the southwest and northwest of the main business and residential section, that includes more than 1,000 acres of very good factory sites.

This land can be purchased at reasonable prices for desirable industrial establishments. The power will be mainly electricity, which has the effect of making an almost smokeless factory area, although modern methods of burning petroleum have approximately the same result.

Already Glendale has more than sixty industries, largely beginners because the town is so young there has been no chance for the old timers to get entered. Some of these factories are large and employ many hands, while most of

the others are of the domestic class, like bakeries, candy works, laundries, tailoring establishments, repair shops and so on. In commenting on the growth of industries in Glendale, Secretary James M. Rhoades, of the Chamber of Commerce, said in a recent statement:

"Considering the fact that two years ago there were not more than six of eight factories in this city, we believe that this list is a very creditable showing for the activities of the Chamber of Commerce along this line."

One of the most prosperous and rapidly growing manufacturing con-

cerns in Glendale is the International Chemical Products Co., located at 223-225 Kenilworth avenue. This firm specializes in the manufacture of products used by the up-to-date motorist—motor Pep, Spring Life, Carbon Remover, Radiator Cement, Auto Body Polish and Top Dressing. They also manufacture printing and lithographing ink of high-class, varnishes and dyes.

### ESTIMATES PROBABLY TOO SMALL

The writer of this article, from long experience in making calculations and even actual censuses of industries, believes that a claim of 1500 hands employed on yearly time and pay by over sixty factories, is exceedingly conservative, and that the value of annual product may easily be \$10,000,000 or even \$12,000,000 and the yearly payroll may total fully \$3,000,000 or \$250,000 a month.

Of one fact there can be no question, Glendale is backing up its needs of financial support in its rapid growth, with the solid foundation of industries and steady payrolls, which in turn maintain all other lines of business, including building, wholesale trade and shipping, demand for materials and all the work that goes with the many forms of coordinations for manufacturing. Factories aid powerfully to build and maintain successful cities, as well as all the producing land around them. No wonder that Glendale grows phenomenally!

Copyright, 1923, by Richard L. Rowe.

## GUTHRIE COMPANY TO ERECT HIGH CLASS HOMES

The principal aim and object of the Guthrie Construction company, which will come into being shortly after the beginning of 1923, will be the erection of "high" class homes. By this is meant the type of structures that have made Beverly Hills, Hollywood and other high class residential sections what they are.

"Glendale has broken into the high type home class," said Charles B. Guthrie to a representative of the Glendale Daily Press this morning. "The erection of the better class of homes in Glendale has already begun and there is no reason why it should not continue with increasing activity."

"There are several sections of this city that are ideal for the better class of homes. I do not say this in order that I may be making a noise, but because it is absolutely the truth. While there are other localities one of the most beautiful parts of the city that is ideal for the better class of homes is the Grand View section. There are numerous tracts in that locality that cannot be surpassed anywhere in Southern California. Every lot is a jewel. During 1923, we are going to lean toward the better class of home, for we believe that in that way we can do more for the upbuilding of Glendale."

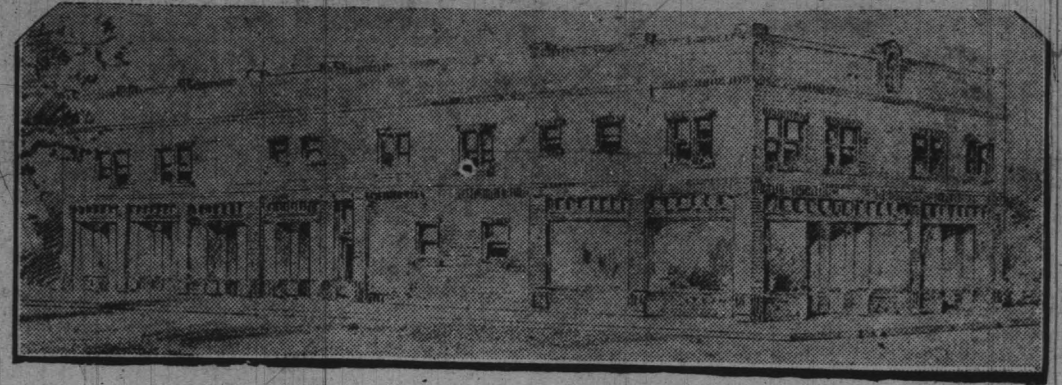
The Guthrie Construction company will also build for the man of moderate means. It will erect homes that will sell for from \$250 to \$750 down, the remainder to be paid in easy monthly installments.

In addition to erecting homes in connection with the tracts that are handled by the Charles B. Guthrie Real Estate company, this concern will doubtless construct homes in various portions of Glendale, according to the desires of those wishing them.

**LOOK AT YOUR SPRINGS**  
Rusty springs will cause damage to the car and tires because of their sluggish action on rough roads. Car owners are warned to take care of the springs if they wish long life and satisfactory service from the automobile.

**ADJUSTING CARBURETOR**  
To adjust the carburetor for high speed, cut the mixture until it is so lean that the motor will miss when running idle. Then add just a little more gas to the mixture. Test the adjustment on high speed, quick accelerations and hill climbing.

**LOOK OUT FOR HOLDUP**  
Use the accelerator in place of the brake when a suspicious-looking form is seen out on the road beside the car, or when one or more trucks are parked along the roadway at night.



## Ready for Occupancy January 2nd.

4 Stores on Maryland, 15x50.

1 Corner, Harvard and Maryland, 30x65.

1 on Harvard, next to corner, 20x65.

## Will Lease for 3 or 5 Years

Very desirable location and reasonable rent.

450 feet to Broadway and 250 feet to Brand, directly across from High School; Maryland Ave., between Harvard and Wilson, will be improved within next few weeks with ornamental lights and all the trees removed.

Also 7 double and 1 single apartments. All rooms very large, light and airy.

## W. Wallace Plumb Co.

REALTORS

INSURANCE, LOANS, INVESTMENTS

229 NORTH BRAND BOULEVARD

GLEN. 220-M.

"When You Buy Advertising You Buy Circulation"

# How One Man Succeeded by Advertising

## Ten Good Points for the Retail Advertiser

REGULARITY IS FOREMOST IN SUCCESSFUL RETAILER'S PROGRAM TO KEEP BEFORE THE PUBLIC  
BIG DEALER SAYS SUCCESS IS DUE TO HIS NEWSPAPER ADS

A retailer that has spent the greater part of his advertising appropriation in good newspaper copy recently related just how he carried on his advertising campaign. He gave ten points which had helped him to become a successful business man through advertising. The ten points were:

1. I advertise regularly. Every issue of the paper takes my story to its readers. I waste no energy in making people remember me. They do, and every ad means strength because of that.

2. I make every ad look like mine. Years ago I adopted a distinctive style and stuck to it. I use plenty of white space; my ads are never hard to read. And though the space I use varies, the typographical appearance always stamps them as mine.

3. I put into advertising a definite proportion of my gross sales. I fix this at the beginning of the year. My rule is to make it 3 per cent of the previous year's gross, with more if special conditions justify it. By putting most of it into newspaper advertising it accomplishes more than if I scattered my fire.

4. I brighten my ads with frequent illustrations, either humorous or practical.

5. I am careful never to overpromise. When I make claims I back them up with reasons. Then, when I really have an unusual bargain, people believe me when I "whoop 'er up" a little.

6. I "think advertising" all the time. I buy goods that will advertise well. Sometimes I buy goods just for their advertising value.

7. I get good display for my ads by seeing that the copy is in the newspaper office in plenty of time. I do this by having a definite hour to write the copy, and letting nothing interrupt it.

8. Whenever possible, I carry the nationally advertised goods that are advertised in my own home paper. I feature them. Sometimes they

give me a smaller margin than fly-by-night concerns, but I find that I sell faster and make more money in the end, besides pleasing more customers.

9. I always plan my window and counter display to link up with my newspaper advertising. Each helps the other. The woman who has seen my ad in the paper is reminded of it when she passes the store and sees what's in the windows.

10. My salespeople back up my advertising. They often help with suggestions for it, and they always read it. I insist on that. Moreover, we make a special point of courtesy and helpfulness to the customer. We try to have nothing happen in the store that would be an unsatisfactory memory when the customer reads my message in the newspaper afterwards.

## The Glendale Daily Press Has Nearly Two Thousand Copies More Circulation Than Any Other Glendale Paper

"When You Buy Advertising You Buy Circulation"



A FEW HINTS FOR THE MOTORIST WILLING TO LEARN, THEREBY CUT DOWN COST OF AUTO OPERATION

Some Timely Tips on Tire Care Are Given—How to Handle Spark Plugs Is Told; Also How to Use Chains and Fill Grease Cups

One hears a great deal these days about tire inflation. Some folks advise running the tires hard in winter and soft in summer; others say keep up the pressure in summer and down in winter. A reasonable idea is that they should be kept up to a specified pressure AT ALL TIMES.

The fabric of the casing has just so many strength units. When these are gone there is nothing left to hold the pressure of the air within the tire. It is possible that a tire will break down more completely through a given amount of bending in summer than it will in winter, or vice versa, but the fact remains that if the act of bending causes the breaking down, whether in summer or in winter, this particular bending process should be as nearly eliminated as possible at all times.

Table with 3 columns: Inch, Inflation, Load. Rows show values for 3, 3 1/2, 4, 4 1/2, 5, 5 1/2, 6, 7, 8, 9, 10 inches.

In replacing spark plugs there are two principal causes of trouble that should be guarded against. One is too tight an adjustment when the cylinder is hot, which makes it almost impossible to remove the plugs after the motor has cooled off.

In these wintry days a great deal of use is being made of the non-skid chain. The motorist should be cautioned, however, against fastening the chain too tightly about the tire or of attaching it to the spokes of the wheel.

Motor Won't Start? Use This Method

When the motor fails to start, first try the spark plugs on the cylinder head, and crank the engine to see if the spark is all right. Then go to the carburetion, taking off the float chamber top, and see that it is up to the level.

SISTERHOOD IN STOCK AND RACE TRACK CARS

Lizzies Are Sisters Under the Hood, Back of Windshield

It is thought by many that the racing automobile is an especially constructed machine—that it was made from one end to the other expressly for racing purposes.

Stock cars and racers are mechanical brothers. The differences between them are comparatively trivial and the clever hand of the engineer merely makes a few changes to turn the stock model into space devouring monster that makes the crowds gasp and shiver as it tears around the big oval.

No better instance of this can be found than in the two Fronty-Fords, which were put together by the skilled hand of Louise Chevrolet, engineer and racing driver, and which made better than 100 miles per hour at the recent Indianapolis race.

In the construction of these hybrids, Chevrolet used more than half standard Ford parts, adding special fittings that made the difference in speed, so to begin with, the regular Ford cylinder block was used, but the bores were refinished .008 oversize, to give a more accurate finish.

To begin with, the regular Ford cylinder block was used, but the bores were refinished .008 oversize, to give a more accurate finish. The camshaft, piston pins, connecting rod bolts, camshaft gears and connecting rods are all Ford stock parts.

Note that the engine has been given a special head, carrying eight tungsten steel valves of 1 1/2 inch diameter, operated by rocker arms and vertical rods. The rockers or arms are pivoted on center so that the ratio is 1 1/2 to 1, giving one-third more lift than the standard Ford valve.

Drive from the camshaft is through a nickel steel gear, the camshaft bearings being stock. Pistons are of aluminum alloy with a flat top, beveled. They carry two special rings 5-32 of an inch wide. The engine compression is 85 pounds. The crankshaft is a chrome nickel steel forging with integral counterweights.

The crankshaft is machined to take the Ford crankshaft gear and the stock Ford flywheel. The shaft is drilled to feed the main and connecting rod bearings under pressure, an oil pump being driven by the forward end of the camshaft. An oil reservoir is placed in the body of the car and a four-gallon reserve tank in a subcase under the crankcase. Maximum oil pressure is fifty pounds.

The carburetor is an L-7 Zenith of 1 1/4-inch diameter. Ignition is by a special Delco replacement type, using a Willard battery. Spark plugs are Champion.

The transmission, as noted, is Ford stock, but the rear gear ratio is 3 to 1, and sleeves are inserted in the outer ends of the axle tubes. The sleeves are machined to take New Departure No. 309 ball bearings.

The engine turns up 3600 revolutions per minute. Braking is by the regular Ford bands in the transmission and on the rear wheels. The frame sphericals are of special construction and the front springs are semi-elliptic.

Too Free Use of Brake Is Expensive

A common fault which cuts down the gasoline mileage is the excessive use of brakes. The needless pressing of the brakes only serves to make the motor use more energy in pulling against this contracting force. The brake should be used to slow the car down when it is necessary, and the driver should watch his road so that the car will slow down on its own momentum, which in the great majority of cases can be done without the use of the brakes.

USE AUTOS TO DRIVE COWS

In the northern section of Vermont most of the farmers use small automobiles to drive the cows from pasture. The farmers have equipped the gates leading from the fields to the lanes and into the barnyards with a system of counter-weights, so that the gates open automatically when the cars reach the proper distance.

ARIZ. HIGHWAYS ARE IN GOOD SHAPE ACCEPT NO JUNK, ADVICE TO DEALER

Notwithstanding the reports to the contrary the roads of Arizona are in a very fair condition and are usually maintained in a good state of repair. In the past many unfavorable things have been said with regard to Arizona's road system, but Robert S. Breyer of Los Angeles believes that those folks were either mistaken or knew nothing whatever of the highways of that state.

"Arizona roads have been very much maligned in the past," said Breyer, "and with all sense of fairness, the main traveled roads of Arizona can today be classed as some of the best in the United States. Arizona abounds in first class natural road material—disintegrated granite, and a white, granitic rock called caliche.

"In and around Phoenix there are approximately 450 miles of concrete surfaced roadways. A liberal amount of similar pavement also exists in and near such cities as Bisbee, Douglas, Tombstone, Tucson and Prescott.

"The Apache Trail, leading from the Roosevelt Dam down into Phoenix, has long been known as the worst piece of mountain road in the United States. While the government was engaged in building the big dam the road was kept in excellent condition, but due to lack of funds and road material it was left in a state of bad repair after being washed out by floods. The Apache trail was merely a trail cut through solid rock for fifty miles.

"Today this stretch of roadway is one of the best exhibits of mountain road engineering in the country. Large quantities of picric acid have been made available to the Arizona Road Department by the government for this, one of the best known explosives for such work, has aided materially in the rapid progress made by the department in making this road the highway it is today.

"A very firm crushed rock foundation has been provided, which is rolled down thoroughly by means of heavy steam rollers, and the surface is then filled in with properly crushed decomposed granite. All road work, it is interesting to note, on the Apache Trail is done by Indians, who seem to lend a sort of picturesque touch to the work at hand.

"A notable mountain road, which cuts the distance between Prescott and Jerome in two, is the one over Mine Mountain, reaching an elevation of 7000 feet, but with such easy grades that the entire distance can be negotiated easily in high gear. Another notable short cut is the road that has been put in between Globe and Phoenix, known as the Superior Road, and which cuts the running time between these two cities from six to three hours.

"All in all, during my 1008-mile tour through Arizona I found much more of the good roads than I had been led to expect, and, on the contrary, found that almost everywhere the citizens were working hard for road improvements that one day will place Arizona second to none in class of highways and roads."

SATURATION POINT FAR FROM BEING REACHED

It was predicted years ago that it would not be long before the saturation point would be reached in the sale of motor cars, and thereafter the increase in the number of cars in use would be in direct proportion to the normal increase in population. But the saturation point is still a long way off; the automobile industry has climbed until it is now one of the greatest in the country and those who made the dire predictions are forgotten. The old-timers in the industry who heard the disciples of disaster are now laughing whenever they think of it.

Some of the best authorities in the United States believe that the sales curve will not run parallel to the increase in population for at least another decade.

Factory executives are, of course, closely studying the relationship which exists between increased sales and increased population because it is an important and an interesting problem.

It is believed that when the registration figures for January 1, 1923, are revealed, they will show a total of about 11,600,000 passenger motor vehicles in use in the United States. That is a big, healthy increase, and is so much greater than the normal increase in population that comparison of the two figures would be odious.

California, because of its magnificent highway system, matches scenic beauty and per capita wealth would be expected to have a greater percentage of its population owning automobiles than any other state. It will be a long time, if ever, before that indefinite thing known as the saturation point is reached in California. It certainly will not come until every family owns at least one automobile, because our owners tell us that they are entirely satisfied with motoring conditions, even if they are working for better ones all the time.

Lowering of Gear Fakes Motor Power

The power of an engine is often faked by means of gearing it low at the rear axle. When buying a car it is wise to find out what the reduction ratio is. If the reduction is very low a comparatively light engine will pull considerable weight uphill in "high" because the car is really not in high gear. If the engine is of large dimensions and geared very low it will perform very beautifully on hills and will have long life, but it will be a glut for gas and will not usually give more than sixty miles per hour speed. If the engine is of small dimensions and geared low it will perform well enough on hills for a time and will be economical on gas, but it will wear out quickly and will not develop speed.

LEGAL OPINION ON SPEED LIMIT IS GIVEN

By J. ALLEN DAVIS Associate Counsel of the Automobile Club of Southern California

Practically all motorists believe that the speed limit in this state is thirty-five miles per hour on open country territory. This is one of the several erroneous ideas as to speed limits that lead the motorist into difficulty with the traffic officer and police judge.

Outside of business and residence districts, the maximum speed limit on public highways in the state at nighttime is thirty miles per hour always and without any exception. In the daytime the maximum speed limit is also thirty miles per hour, subject to certain exceptions. As is quite common in the law, it is the exception that gives the most trouble, and this is true in the present instance. Under the exception it is lawful to travel over thirty miles per hour under the following conditions:

"On an open country highway where there are no intersecting highways on either side the motorist may travel up to thirty-five miles per hour if he has a clear view ahead for a distance of four hundred feet and there is no person, vehicle or other object visible within the four hundred feet ahead. The reader can figure this out for himself. If one automobile is traveling at thirty miles per hour, it is unlawful for a second automobile to overtake and pass the first automobile. It would be a violation of the state motor vehicle act.

Another point to remember is that it is unlawful to approach or cross an intersecting highway even in open country territory at a rate of speed in excess of thirty miles per hour unless the driver, during the last four hundred feet before reaching the crossing has a clear view ahead for a distance of four hundred feet and can see at least four hundred feet in each direction along the intersecting highway and there is no person, vehicle or other object visible within any of these distances either on the highway that the motorist is traveling or on the intersecting highway.

After contemplating these restrictions, it will be seen that it is very seldom that a motorist will meet conditions that will entitle him to travel thirty-five miles per hour, especially in the vicinity of a large city. It certainly is easier to remember that the maximum speed limit is thirty miles per hour than it is to remember the particular circumstances under which the motorist may drive five miles per hour in excess of that figure.

When getting in or out of an automobile do not bear any weight on the doors. These are not made to carry the weight of a person.

SPEED AND RECKLESSNESS CAUSE MOST AUTO ACCIDENTS, CLAIM STATISTICIANS OVER COUNTRY

Majority of Mishaps Do Not Happen on Curves and "Dangerous" Corners, as Supposed, But at Points Generally Considered Safe

Ninety per cent of the automobile accidents are caused through recklessness and speeding, according to statistics compiled by the state road commissions and by heads of traffic divisions of some of the largest cities in the country. This dispels the popular belief that the majority of the automobile accidents occur on steep grades, sharp curves and grade crossings.

The records show further that a very large number of accidents happen at points that are generally considered comparatively safe, while sections that have been generally regarded as extremely dangerous are proving to be relatively free from mishaps.

By making a check on the wrecks you see strewn along the highways in most any community it is believed the above facts will be borne out. The fact that the curves are announced with danger signs no doubt accounts for this, so few accidents occurring at those points, and it is only natural to assume that accidents along the straightaways are caused by high speed, recklessness and misjudging distance when passing cars going in the same direction. Therefore, you can readily see that there are other dangers aside from grade crossings and sharp turns which motorists must learn to sense in order to be thoroughly careful drivers and to avoid accidents.

On account of the many accidents that happen on the Detroit Toledo road, as a result of speeding and reckless driving, particularly during wet weather and after dark, this comparatively safe paved highway is being regarded as a particularly dangerous one by many motorists.

Other points to be remembered in connection with safe and sane driving when touring over roads that you are not familiar with are as follows:

"Do not take a chance racing over a grade crossing or rough bridge at the base of a hill in order to make the grade on high gear. This is a common practice among motorists, and often results in broken springs, damage to tires and accidents at grade crossings. It does not hurt the mechanism of a car in the least to take hills on second gear, as a matter of fact it is much easier on the motor and machinery in general, particularly when the grades are steep enough to cause the motor to labor. You will often see motorists

WHY NOT BUILD FOOTPATHS IN CALIF.?

Good roads enthusiasts will present to the next session of the New Jersey legislature a bill providing for the construction of footpaths along the state highways. New Jersey has hundreds of miles of beautiful tree-lined asphalt roads and the State Highway commission is favorable to the footpath idea believing that the paths will keep pedestrians off the roadway and thereby greatly reduce accidents.

An attempt will be made with the support of the State Highway commission to amend the state highway act with the following provision: "Proper footpaths for the use of pedestrians may be constructed on such portions of an state highway where, in the opinion of the State Highway commission, such construction is necessary or advisable."

7,000,000 Cars Can Be Absorbed in U. S.

Statisticians of the automobile industry in the United States assert that the automobile-buying public in this country can absorb 7,000,000 passenger cars, in addition to the 10,000,000 now in operation. This is based on the closest survey of the field, in which it is shown conclusively that apparent incomes in cash are by no means the measure of actual incomes.

Oldsmobile advertisement with logo and text: Never an equal at its price... and you can't buy more reliable transportation at any price. Oldsmobile continues to dominate by reason of its performance and its proven quality. If you haven't looked at the Oldsmobile we are both losers. Prices to meet all pocket-books. Terms. Open Evenings and Sundays. C. H. HUNTER OLDSMOBILE DISTRIBUTOR Formerly J. C. Pollock Co. 208-210 West Broadway

Ford advertisement with logo and text: PLAY SAFE BY FOLLOWING ADVICE. Never have any person or bundle in your lap while operating. A motorist who drives without lights, or with only one light, is dangerous on the highway. Any driver, while teaching another person to operate a car, should keep off busy thoroughfares. It is better to lose a few minutes than your life. Slow down if you cannot see where you are going. The man who permits a car to be used on the highways with defective brakes has no regard for human life. SOLDER IGNITION WIRE. To insure a firm contact and prevent wires breaking off, every ignition wire should have a terminal solder at each end. If the terminal breaks off, be very careful in fastening wires as a single strand of wire touching another metal part may ground the current, thus preventing the ignition system from working or running the storage battery. YOU can't begin to realize how much good you will get from a Ford Sedan or Touring Car till you own one. You will never know how much time, how much money, how much trouble you will save until you drive one. So get this thought well in your mind. The Ford Sedan will give you more comfort, more satisfaction, more service than any enclosed car of this type you can buy at anywhere near its price. Without obligation on your part let us show you the many advantages of the Ford Sedan and Touring Car—and explain their many new refinements and improvements. We will show you, too, how easy it is to own and pay for one by our terms plan. Give us a call—either in person or on the phone. You must act quickly if you wish reasonably prompt delivery. IMMEDIATE DELIVERIES. JESSE E. SMITH COMPANY Authorized Ford and Lincoln Dealers 115-125 W. Colorado Blvd. Glendale, Calif. Telephones: Glendale 432-433-434 3—Service Cars—3 - 7:30 a. m. Until 9:30 p. m.

Dodge Brothers Motor Cars advertisement with logo and text: DODGE BROTHERS MOTOR CARS DEPENDABLE. We wish you a Happy and Prosperous NEW YEAR. R. E. CORRIGAN 145 S. Brand Blvd. Phone Glen. 1465



### PACIFIC SOUTHWEST TRUST and SAVINGS BANK

Formerly Los Angeles Trust & Savings Bank

## NOTICE

In order to accommodate those desiring to transfer funds without loss of interest, savings deposits made on or before January 10th in the Pacific-Southwest Trust & Savings Bank, or any of its Los Angeles Branches, will bear interest from Jan. 1st.

Term savings accounts in this bank bear interest at 4 per cent, compounded semi-annually.

#### GLENDALE BRANCHES

104 N. Brand D. H. SMITH, Mgr. 100 S. Glendale Ave. HERMAN NELSON, Mgr.

#### PACIFIC - SOUTHWEST TRUST & SAVINGS BANK

## GREAT MOON CAR COMES TO THE CITY

The great Moon car has reached Glendale and is on view at the new show rooms of the W. R. Naylor Motor Company, 120 South Maryland street.

"The Moon car has caused more talk than any car of its class," said Mr. Naylor. "It is in a class by itself, unapproachable for lines, power, handling and finish. Its endurance has been demonstrated fully."

"The Moon car is the car to begin to travel through 1923 with, for you will be sure that it will be still with you and going strong when 1923 wanes and you come back for a new car."

"The Moon car is here to stay. It has strong power and we will stay in Glendale until the Moon shines on every street of the city. Ride a Moon—and get somewhere."

Toledo Auto Show Will Open Feb. 25

The Toledo Automobile Show company has set the week of February 5 as the date for the annual exhibition. The dealers' show organization consists of C. G. Atwood, president; C. H. Jones, vice-president; J. M. Grasser, secretary; H. V. Buelow, manager. The affair will be held in the Terminal Auditorium.

DEEP HEAVY POUNDING A deep heavy pounding is caused by a too-much-advanced spark, overheated cylinders, overadvanced timer, or particles of carbon in the cylinder, or ignition chamber becoming overheated.

## DODGE FAVORED IN HAULING PLAN

It requires 50 tons of butter to keep Los Angeles bread spread each day.

That is the official figure from churning headquarters where butter "grows."

Some of the dairies furnishing the wherewithal to make this butter are 1800 miles from Los Angeles, and automobile delivery cars and motor trucks are kept busy hustling the cream from farm to creamery, and the butter from there to distributing points, and thence to stores and consumers.

The Mutual Creamery Company is one of the largest buttermakers and distributors in Los Angeles, supplied by 25,000 dairies and providing the district in Los Angeles and vicinity, where daily deliveries are made as far as 100 miles from the center of activities here.

A. Jensen, vice president of the Mutual Creamery Company, decided to standardize his transportation equipment a few months ago. After comparison of maintenance records he decided that Dodge Brothers delivery cars and Graham Bros. trucks, distributed exclusively by Dodge Bros. dealers, were the most efficient, the most economical and the most dependable for his purpose.

He immediately placed an order for four Graham trucks and one Dodge Bros. screen delivery car with the Albertson Motor Company, and has recently followed that up with an order for three more of the Graham Bros. trucks.

These proven dependable units constitute the white "Maid o' Clover" fleet seen daily on butter business bent in and around Los Angeles.

## NEGLECT BATTERY AND YOU'LL BE SORRY

"If there is any one part about a man's car that he absolutely depends upon it is his battery. And yet there is no component part of his car that receives the abuse and neglect that it does."

"For over thirteen years we have been hammering away at the motorist to get him to have systematic inspection made of his battery. Such hammering has done heaps of good and most motorists now realize that the battery is one of the most vital parts of the car. But many are still careless—and they fail to realize that no battery will stand up under continual abuse and neglect."

## DIRT HIGHWAYS EAT UP GAS

According to tests in the problem of pavement traction, gasoline consumption by motor vehicles is increased in traveling over a dirt road. Concrete highways show the least resistance to traction in terms of miles per gallon.

FOR CARE OF TERMINALS Corroded terminals should be first scraped and then cleaned with a strong solution of washing soda. After the corrosion has been removed and the terminals dried, grease the parts well with cup grease or vaseline.

## TACOMANS FINISH 7,909-MILE TRIP TO SOUTHWEST

One of the longest touring journeys taken by Tacomans during 1922 has just been completed by Mr. and Mrs. F. B. Wines, traveling 7,909 miles in 17 states.

During the journey Mr. and Mrs. Wines did not sleep in a hotel a single night and in that time they ate only three meals which they did not prepare themselves, with the exception of the time they visited relatives in Wisconsin and California.

Mr. Wines, who is 65 years of age, was told he could not stand the journey when he left Tacoma, but he declares his health is better after the trip.

"The greatest experience we ever had," said Mr. Wines on his return. "My Reo touring car gave wonderful service and I did not have motor trouble on a single occasion."

Leaving Tacoma on the Yellowstone Trail, Mr. Wines went direct to Wisconsin. Then he turned south and west and traveled through Iowa, Nebraska, Kansas, Oklahoma, Texas, New Mexico and Arizona to California. There his Reo was headed north up the coast to Tacoma.

Mr. Wines is secretary of the members' council of the Tacoma Commercial Club and Chamber of Commerce and he visited many similar institutions on his journey. He reports that he found all the clubs working actively for improved road conditions.

"The roads on our trip of almost 8000 miles were about half good and half bad," he says, "but none of them were impassable. The going was quite heavy in spots, but conditions were not bad enough in any place to deter a real motorist who is out to make the best of things."

Only in one town where he wished to stop was a camping site found missing. Mr. Wines says that the camping places were generally quite good and that many of them were free, while others made a nominal charge of 25 to 50 cents.

"The best camp site we found on the trip," he said, "was in Harrington, Wash., near Spokane. The town has a camp with hot and cold running water, shower baths, electric cooking and other accommodations. It is also placed in an attractive setting."

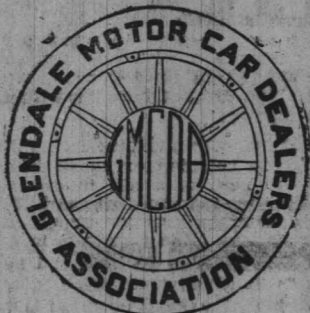
Mr. Wines says he saw at least 5000 automobile campers en route, but he declares he did not find any equipment equal to his.

"We had a fine bed, in a large tent, and everything we needed," he declares. "Our splendid equipment added a great deal to the pleasure of the trip."

## Title Rush Will Hold Up Many Cars

About 35,000 owners will be prohibited from using their automobiles after January 1 because of their failure to comply with the certificate of title law, Secretary of State Deland estimates. Approximately this number will be caught in the belated rush for titles, he believes.

Wishing Our Friends and Patrons a Very **HAPPY NEW YEAR**  
THE GLENDALE MOTOR CAR DEALERS' ASSOCIATION



We ask the cooperation of the Motoring Public in careful driving to make our highways safe for Life and Property.

- |                         |                        |                        |
|-------------------------|------------------------|------------------------|
| Buick                   | Tanner & Hall          | 237 S. Brand Blvd.     |
| Cadillac                | Court Motor Co.        | 235 S. Brand Blvd.     |
| Chevrolet               | C. L. Smith            | Orange and Colorado    |
| Dodge                   | R. E. Corrigan         | 145 S. Brand Blvd.     |
| Ford and Lincoln        | Jesse E. Smith         | 125 W. Colorado        |
| Gardner                 | Jellison Motor Co.     | 1006 S. Brand Blvd.    |
| Hudson and Essex        | Kelley Kline Motor Co. | 228 N. Brand Blvd.     |
| Hupmobile               | Bartlett & French      | 107 E. Colorado        |
| Maxwell                 | Glendale Motor Car Co. | 124 W. Colorado        |
| Nash                    | E. B. Sutton           | South Maryland         |
| Oakland                 | Max L. Green           | 115 W. Harvard         |
| Oldsmobile, Columbia    | C. H. Hunter           | 208 W. Broadway        |
| Paige, Jewett, Dort     | Sunset Motor Co.       | 306 E. Colorado        |
| Reo                     | Harry E. White, Inc.   | San Fernando and Brand |
| Studebaker              | Packer Auto Co.        | 245 S. Brand Blvd.     |
| Willys-Knight, Overland | Geo. T. Smith          | 228 S. Brand Blvd.     |

Honorary Member, M. B. Towman, representative Auto Club of Southern Cal.

Organized May 1st, 1922

President: Geo. T. Smith Vice President: Stephen C. Packer Treasurer: James French Secretary: M. B. Towman

The Dealers appearing on this page are reliable business men and can be depended upon to give the public a square deal in every sense of the word.

# A Happy New Year to Every One of My Friends and Patrons

At this time I desire to sincerely thank you for the splendid business given me during the past year and beg to assure you that I appreciate your good will and business. It shall be my every effort to serve you better the coming year than ever before. May this coming year be the best you have ever enjoyed.

Automobile Insurance Exclusively "Insurance That Insures"

## Clinton L. Booth

145 SOUTH BRAND BLVD. PHONE GLEN. 1465

WE WISH YOU A VERY HAPPY AND PROSPEROUS NEW YEAR

## RUSSELL-PIERCE Furniture Mfg. Co.

1529 South San Fernando Road

General Manager C. H. Brainard Construction Supt. C. D. Stevens Architect H. D. Charlton

STEVENS CONSTRUCTION COMPANY ROOM 18, CENTRAL BUILDING, 111 EAST BROADWAY

Glendale 2095 Res. Glen. 2234-J Glendale, California

## COUNT THE



Cars On The Road

Quality At \$666<sup>00</sup> Delivered Here

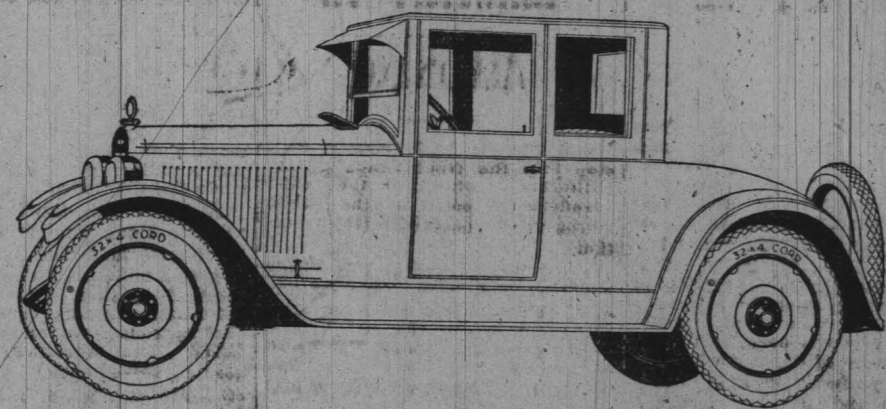
\$193.00 Down Payment Balance Easy Terms

## Geo. T. Smith

Overland Willys-Knight

228 South Brand Blvd. 215 E. San Fernando Road  
GLENDALE BURBANK  
Phone Glendale 1320 Phone Burbank 143

## The Guaranteed Car



## The 1923 Gardner Business Coupe

\$1295 — Delivered Here

The Gardner Business Coupe Individualizes a unit of Transportation for the business and professional man in which style, utility and comfort are happily combined.

It is the ideal car for those who demand dependable transportation with comfort all the year around.

The body is full coupe type—of 20-gauge sheet steel panels over hard maple frames—a vast improvement over the ordinary combination coupe top and roadster body so commonly used in cars of this price class.

The interior is draught-proof and weather-proof. Ventilation is controlled by adjustable windshield, cowl ventilator and rotary-type window lifts. A permanent metal sun visor greatly increases the safety and comfort of driving by eliminating glare.

The 1923 Gardner Motor Revolutionizes Car Performance

## Jellison Motor Co.

1004-6 SOUTH BRAND BLVD. GLENDALE, CALIF. PHONE GLENDALE 1584

Auto Repairing ON ALL CARS TOW CAR SERVICE STORAGE

OUR BIGGEST ASSET IS SATISFIED CUSTOMERS

Bannard-Myers Garage 510 EAST BROADWAY PHONE GLEN. 1077



We Could Clean The Spots

off the sun if we had a ladder long enough. We will apply the same science to your clothes that we would to the sun were it near us. It is science in dry cleaning—not magic, not the haphazard use of chemicals that produces the results for which we are known. Let us start the New Year right for you. Send us your clothes to be dry cleaned.

PEERLESS CLEANERS and DYERS 421 EAST BROADWAY GLENDALE 72



### MOTORISTS BOUND FOR CALIFORNIA STRANDED

There is a large number of stranded, or nearly stranded, motoring parties now en route to Los Angeles over the National Old Trails route.

These stranded parties are laboring under the delusion that the whole of California is a vast orchard, the trees of which are laden with bags of gold. They start toward California when they are scarcely able to purchase a small car and in many instances these parties are finding themselves face to face with dire want and are forced to beg food, clothing, money, gasoline and parts from other motorists en route.

But the lure of California is likely to prove too strong to almost any one in the East during these winter months, regardless of his station in life.

"With five in the party," said a new arrival to California recently, "we left Los Angeles in October, intent on staying in Washington, D. C., until spring. We followed the National Old Trails route, stopping en route to see the Grand Canyon and following a route through Santa Fe, Kansas City, St. Louis, Columbus, Wheeling and Cumberland to Washington. We intended to stay in Washington until spring, but after we had seen the city and when we found the mercury hugging the zero mark almost constantly, we felt the irresistible lure of California in all its overpowering mastery, so we headed the Velle westward again and came back to the land of sunshine."

### A FEW PARKING POINTERS FOR AUTOISTS

If the car is left in a precarious position, it is best to use the parking lights even if the local ordinance does not require you to do so.

When you see a desired parking space ahead, hurry along to it. If you take your time, someone will slip into the space while you are preparing to back up.

Leave ample room between the front of your car and the machine ahead when parking, for the motorist who parks behind you will invariably run his car as close as possible to yours.

### DRIVEWAY RUTS ARE BIG HELP

When planning a garage, especially if the door is narrow, construct two ruts on the driveway, the exact width of the wheels. These ruts will always keep the car straight, regardless of the experience of the driver.

### RAIN HARD ON VARNISH

The varnished surface of a car is ruined when it is allowed to stand outdoors during rain storms and throughout the night.

### SALESMEN LEARN VALUE OF AUTO

It would be interesting statistical information which gave the number of automobiles that are employed by business houses in Los Angeles and Southern California in covering this and tributary territory in the soliciting of trade and the ordinary routine of business.

"From practically every standpoint the automobile has it over the railroad when it comes to covering a salesman's territory," said a drummer recently. "My second car has traveled better than 17,000 miles and has averaged better than eighteen miles to the gallon of gasoline. It is also very economical on engine oil. I have not spent one penny for repairs or parts and the original spark plugs and fuses are still in the car. I have spent money for battery repair, but that was due to my own neglect. The rubber on this car stayed there until it had traveled 14,000 miles, which I consider remarkable, considering how hard the bus is worked."

### TRY "LEFT HAND" TURN WHEN CRANKING

When it is necessary to crank an engine by hand, use the left hand, and keep the thumb on the same side of the handle as the fingers. In case of a backfire the handle will spin backward. The left hand being weak, the handle flies out of it without doing any harm. Using the right hand, with its stronger grip, the driver's head is likely to be thrown against the radiator, and the hand is more apt to be hit by the revolving crank.

### Trucks Save Time Over Old Bay Mare

Ninety percent of the farmers who responded to a survey made by the United States department of agriculture state that the factor of time saving is the greatest advantage of trucks over horse-drawn vehicles. Even on short hauls the motor truck requires only about half the time needed to make the same trip by wagon.

### OLD TUBE INJURES CASING

Don't give your new tire a bad start in life by putting an old tube inside of it.

It is very poor economy to continue to use an old tube after it has given a legitimate length of service. When the motorist puts new tires on his car he is prone to use his old tubes in them. This is often times a mistake that has serious results. If the old tube is patched, and an old tube usually is, these patches are almost sure to have become brittle through service.

### LARGE RAILWAY CUSTOMER

The automobile industry is the fourth largest customer of the railroads, shipping 359,000 carloads of freight during the past year.

### CLEAN RADIATOR HERE'S ONE WAY

When an engine is seized with hot flashes and exhibits all the symptoms of a fever, the motorist naturally looks at his cylinders and if they are free from carbon he scratches his head in puzzled anxiety.

This happens most frequently to cars that have been in operation for two or three years, and the proper diagnosis is that of "congestion of the radiator."

This malady is caused by scale or rust accumulating in the radiator tubes, and obstructing that free flow of water which is so essential to the proper cooling system. The passage is not entirely obstructed but the rust or scale hinders the water from moving easily.

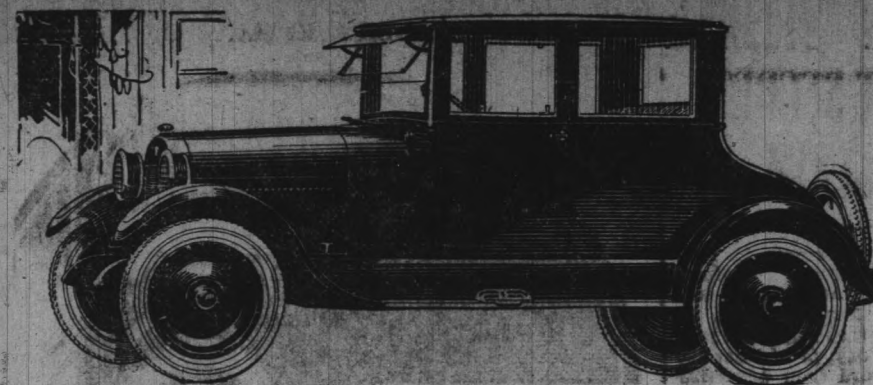
A simple remedy for this malady is to drain all water from the radiator by the pet cock underneath, then close the petcock and fill the radiator with fresh water to which has been added one quart of commercial muriatic acid, or ordinary hydrochloric acid. When the radiator is full, place the cap on and run the engine gently for about five minutes. Then drain and allow to stay for a while and fill the radiator with fresh water and then run the engine faster for five minutes. Drain and then flush the radiator four or five times with clear cool water. Several buckets full should be used.

### GERMAN AUTOS BREAK RECORDS

Two German automobiles recently completed a 300-hour run in Berlin, which is said to be the world's non-stop and endurance record. The only interruptions were permitted for eight tire changes, and one short pause to drain off water which had collected in the gasoline tank during a rainstorm. Each machine carried four chauffeurs who worked in five-hour shifts during the twelve and one-half-day run. One machine used 410 gallons of gasoline and the other 450.

### GAS OIL IS NOT GASOLINE

Due to the American tendency to abbreviate, gasoline has come to be almost universally known as "gas" and this has led to some confusion with another product of crude petroleum—gas oil. There is considerable difference between the two products. Gasoline is principally used as fuel for internal combustion engines. Gas oil is much heavier and is used to enrich the ordinary artificial gas for lighting and heating.



The New Reo Coupe, \$2110



The New Phaeton Reo, \$1895

Clean lined, modishly fashioned and radiating good taste, this new REO COUPE is an advance agent of 1923 body styles.

Riding comfort, starting with a generous wheel-base and long springs, finds unusual expression in the fatigue-proof, deeply cushioned seats and backs.

The simple REO dual control, neatly arranged instrument panel and clever seating plan provide comfort and roominess for four adults, with plenty of arm-and-Leg freedom for the driver.

Beauty of appearance abounds in full measure, BUT—

Permanence and performance mean more. That's why this coupe body is steel paneled, over a rugged hardwood framework, braced with dropped forgings.

—and why it is mounted on the famous REO double framed chassis, and powered with the sure, eager 6-cylinder, 50 horsepower REO motor.

REO  
REO  
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REO  
REO

Beauty of design and perfection of finish are combined with refinement and mechanical excellence in this new Phaeton Reo, built upon the famous Reo-Six chassis and powered with that perfectly balanced sweet-running six-cylinder motor.

Gracefully proportioned is the softly curved low hung body with straight lines that sweep from end to end and merge hood, cowl and body panels into a pleasing entirety.

Arm chair comfort is delivered by the liberally dimensioned, form-fitting seats and backs. Covering them is gray hand-buffed leather of Dual-tone finish.

Proving that beauty is more than body-deep is the Reo double-framed chassis, with the power units so suspended in the inner-frame as to foil the ravages of road shocks.

Spirited and rugged is the 50 h. p. engine. With ground cylinders, large ports, 4-bearing crankshaft, intake valves in head—each part remarkably accessible—it is motordom's most enduring "Six."

\$1895 F. O. B. Glendale

"SERVICE" WHEN YOU NEED IT AS

# Harry E. White, Inc.

SAN FERNANDO VALLEY DISTRIBUTORS

Phone Glendale 2067

"At the Gate-Way"

Glendale, Calif.

## SALE USED FORDS

115-125 WEST COLORADO BOULEVARD

This is a PRE-INVENTORY SALE and the prices are far below market.

TOURING CARS, ROADSTERS, COUPES, SEDANS, TRUCKS, all years from 1915 to 1922. All prices from \$25.00 to \$500.00.

YOUR OWN TERMS, from \$5.00 down and \$5.00 per week up.

Mr. and Mrs. Buyer—If you are in the market for a used FORD—THIS IS YOUR OPPORTUNITY.

Open Evenings, Sundays and New Year's

## Jesse E. Smith Co.

115-125 WEST COLORADO BOULEVARD

Phone Glen 432

Glendale

Phone Glen 432

## BIG LOTS

60 ft. x 203 ft.

27 LARGE ORANGE TREES ON EACH LOT

Loaded with fruit Street Work, Sidewalks, Water, Gas, Electricity, completed. 3 1/2 blocks from car and 5 minutes by auto from Brand and Broadway.

PRICE \$1800. ONLY \$300 DOWN

W. A. HORN INVESTMENT CO.

221 N. Louise St. Glendale 2136-M

### IMPROVED MUD GUARDS

When planning to install canvas mudguards, the material should be doubled and seamed, then soaked in linseed oil to make it waterproof. The cloth guards, about eight inches in width, afford all the protection the driver requires; they are noiseless, and reduce the weight to a minimum.

### AN IMPORTANT DUTY

Do not fail to put a wrench on every important nut and bolt on the car at least once a month. Nuts held by cotter pins may be passed by inspection, but those held by loose washers will need to be tried with a wrench. A loose part may easily wreck the car and cause loss of life.

### PROPER OPERATION OF SPARK

The spark should be advanced when engine speed is increased to gain maximum power from each explosion with the minimum of fuel. Retarded spark at high engine speeds also causes carbon deposit in the cylinders, consumption of more fuel, and in extreme cases overheating.

Greetings and Best Wishes for

# 1923

## We Boost the Other Fellow's Game

by furnishing the advertising mediums, such as Circulars, Blotters, Folders, Letter Inclosures, etc., which make business for him.

Infinite pains are taken with all printed matter which is gotten out by us. If you have anything in Printing you want especially fine, bring it in.



## Glendale Press Job Printing Co.

222 S. Brand

Glendale 96-97-98

  
**To Everybody—**

We've had a good year in 1922—but 1923 is going to be better. —Let's turn over a clean page and write a bigger, brighter, happier—and so more prosperous history for 1923 than we have ever had before.

—We sincerely appreciate your good will in the past—we will try harder than ever to deserve it in the future.

**Let's Go!**

### OUR STATEMENTS

We have made a lot of claims about our service, about how prompt it is, and how cheerfully we render it. Bring your car in and find out if these things are true. We stand back of every statement we make.

## Psenner Bros.

601 S. BRAND BLVD. Corner of Chestnut St.

"When Your Car Won't Start Phone Glendale 452"



# The Moon Is Here!

Call and see it, let us explain its numerous features.

Snappy, good to look at. To ride in one tells the whole story.

Car on exhibition in our showroom.

Storage, day, week or month.

Oiling and Greasing Service—and, best of all—

Courtesy to Our Patrons

## W. R. NAYLOR MOTOR CO.

120 South Maryland Avenue

Phone Glen. 2328-W

Glendale

## A New Era in BATTERY SERVICE

Save Time

WE NOW CHARGE BATTERIES IN 24 HOURS

We have installed the constant potential method of battery charging—the most important time, money and battery saving development since the beginning of battery service. It is endorsed by the makers of Exide batteries—the oldest and largest battery manufacturers in the world. Batteries are fully charged in 24 hours by this method, which is recognized by the leading engineers as the only scientific method of recharging storage batteries.

Save Money

WHY PAY MORE THAN ONE DAY'S RENT?

## PARKER & BLACK

EXIDE BATTERIES

113 W. Harvard St. Glen. 1918-W

Financing

GENERAL CONSTRUCTION CO.

Incorporated

Designing

Building

249 N. BRAND  
Glendale 1569

## CHICKEN FEEDING IS NOT SECRET IS CLAIM

"There are no secrets in feeding chickens," says a prominent poultry man. "Advertisers who tell you they have a formula for feeding poultry that will make your hens lay every day, or at least 300 eggs a year, word their advertisements in such a way that there is always a loophole for them to crawl through.

"However, there are not so many of this kind of fellows trying to do business now, because poultry journals and newspapers are more careful about the advertising matter offered now than formerly.

"The agricultural department of the United States and all the experimental stations have published so many feed formulas covering all departments of poultry feeding that all one has to do is write for them and they are forwarded without expense to whoever asks for them.

"Did you ever know into just how many classes the trade divides eggs? Well, there are more than half a dozen.

"There are 'fresh extras,' 'fresh prime firsts,' 'fresh firsts,' 'fresh seconds,' and 'fresh thirds.'

"Then there are 'fresh storage' and 'fresh packers' refrigerators.

"These do not include ranch eggs delivered direct or 'yard eggs,' which means eggs laid by the back yard flock, which is really the only strictly fresh egg we get.

"After this, all the case eggs are candled and the strictly full eggs take a higher price than the others not quite so full.

"In other words, if the air cell in some eggs in the same case is greater than others in the same case, it usually means that all the eggs are not laid the same day or so.

"The most noticeable difference between a yard egg and a ranch egg is about two weeks difference in some eggs in a case is tastes stale.

"The method of collecting ranch eggs varies but usually a middle man makes a business of buying ranch eggs from the smaller poultrymen who keep anywhere from 500 to 2000 layers.

"The poultryman gathers the eggs and packs them in cases just as they come.

"Twice a week the buyer comes around to the ranch and pays one to two cents a dozen below the jobber's price.

"This middleman may supply stores direct or he may sell direct to the wholesaler.

"If he is up in the game he grades the eggs by candling and charges extra for the best or full-egg eggs.

"This charge, added to what the retailer adds, is what the consumer pays by the time the consumer boils the eggs for breakfast.

"Even when they go direct to the storekeeper from the middleman, the freshest of them are at least a week old.

"Some storekeepers will put cases of eggs out on the walk and let the hot sun beat on them all day long. You can be certain this does not improve the quality any.

"When the rancher brings his own eggs in to the retailer he only gets the wholesale price, although there are a few merchants who may pay a cent over the market quotation.

"Then they do the candling and grade the eggs and make an extra profit that way and that is why you will find different prices in the markets and stores for eggs, although both may have come out of the same case.

"Some hens never lay a first quality egg, not because they cannot, but because they do not get the proper food to make an egg.

"When they have to manufacture eggs from food dug out of barn yards how can they do it?

"Eggs are laid by other hens that are fed on refuse, which, while not bad, has no nourishment in it.

"These hens, when they do lay eggs, they are usually watery, stringy, unpalatable products.

"The next time you get one like it for breakfast, you will know how it got that way, and this is one reason why chicken houses should be kept strictly sanitary.

"Eggs gathered frequently during the day, chickens fed on good wholesome food with plenty of fresh clean water, and a couple of real good fresh soft boiled eggs for breakfast—well what is better?"

## NEW PHOTOGRAPHIC STUDY OF MUSSOLINI, ITALY'S PREMIER AND HEAD OF THE FASCISTI



Benito Mussolini's spectacular rise to power has thrust many delicate problems upon him. Following his presence at the Lausanne conference he went to London for the allied conference on reparations, which adjourned without definite result, to meet again in Paris, Jan. 2.

## C. B. GUTHRIE CO. BATTERY CHARGING NOW IN NEW HOME IS DONE IN HURRY

A busy place is the new home of the Charles B. Guthrie company, 110 West Broadway, and from present indications it will be growing busier as the days wear away.

The new offices of this company are among the finest in Glendale. They are an evidence of what can be accomplished by courteous treatment, honest dealing, and a "square deal for everybody" method of doing business.

For months the head office of this firm was located at 103 1/2 South Brand boulevard. The increase in the business became so great that a larger, more modern place of doing business was found absolutely necessary.

The offices that were formerly occupied by this concern Saturday are of such a character as to give the company the widest possible attitude in a business way. It is one of the finest locations and most elaborate offices in the city. The fixtures in this office are finished in genuine mahogany, and the various offices are so arranged as to have a tendency toward greater efficiency in serving the public as well as management of the company's affairs.

One of the most capable operating forces in Glendale is found in the office of the Charles B. Guthrie company. Of course, "Charlie" himself, has hold of the "tiller." In this concern he is a man who has the "last word."

Theodore M. Newman, who for 15 years prior to joining this firm was business manager for William H. Clune of Los Angeles holds a similar capacity with this concern. His ability along this line is unquestioned.

Robert S. Henry is sales manager. Everyone who has had any dealings with the Charles B. Guthrie company during the past few months knows "Bob." He's the fellow who peddles around that good-natured smile at all times, and "Bob's" a "square-shooter" to the last word.

Chalmer D. Day, cashier, was formerly with the Metro Picture corporation, and also spent five years with the Union National bank of Pasadena. Chalmer can count "nennie" in fourteen languages, blindfolded.

Glenn G. Bartlett and C. E. Von Oven are the boys who handle the house and lot department. They know houses from the foundations up and also know lots about lots. They are a couple of those "treat you right" fellows.

W. A. Stillwell is the short, pleasant fellow who holds down the Los Feliz and Brand branch office

## EXACTNESS IN REPAIRS

When necessary to remove any part of an engine, note carefully just how it was fastened on, and, if necessary, mark it with a punch, so that there will be no doubt as to where it belongs. This applies especially to such parts as valves, valve lifters, valve caps, etc., which look alike, but should be replaced in their original positions.

## TO CLEAN METAL

Soap and emery powder, mixed to a paste, is excellent for polishing unpainted metal parts of a car. This compound will remove any rust that may have formed, and will leave the surface smooth without scratching.

When a public speaker pauses for a reply it breaks him all up if he gets it.

## USED CAR MART OF GEORGE T. SMITH GROWS

Geo. T. Smith's used car department is recognized as the center of more used cars sold and maintained in stock than any other dealer in Glendale. Twenty-nine cars were sold in Glendale during the month of December. Fair treatment, good prices, easy terms, The used car department at the corner of Lomita avenue and Brand boulevard is growing in popularity. Ask your neighbor about the car

## GIVE SIGNS WITH HAND, ALSO

Motorists who use the automatic "slow" and "stop" signals on the rear of their cars should not neglect to use the hand signal as well when about to stop either to the right or the left.

he bought from the used car department of George T. Smith.

"We are new car dealers," said Mr. Smith. "Our used cars are taken in on Willys-Knights and Overlands, and reconditioned in our own shops."

"Pay our used car department a visit. Courteous treatment, fair prices, easy terms.

At the corner of Lomita avenue and Brand boulevard. The article made to undersell always offers poor competition to quality.

# An Opportunity

Never before have we been able to offer so much REAL TIRE VALUE at such low prices as we are now offering the Motoring Public of Glendale and vicinity.

Here is real opportunity to save money—as we have received definite advice from the East that Tire Prices will be advanced ten to twenty per cent the early part of January, 1923.

- 30x3 1/2 Regular Cords at ..... \$12.75
- and
- 32x4 Regular Cords at ..... \$22.50
- other sizes in proportion,

is a sample of the EXCEPTIONAL VALUE at prices now in effect.

Start the New Year with good Non-Skid Tires—we take the smooth worn tires in trade.

A complete stock of all sizes in Miller, Michelin, Samson, Diamond and Kelly-Springfields.

Our Service Is Free

Let Us Quote You on Your Requirements

# Wm. H. Hooper & Co.

AUTOMOBILE SERVICE AND SUPPLIES

Washing Steam Cleaning Polishing Vulcanizing  
Vesta Storage Batteries and Genuine Ford Parts

222 EAST BROADWAY GLENDALE, CALIF.



# Happy New Year

We will celebrate the advent of 1923 by wishing our friends and patrons the fullest measure of Happiness and Prosperity.

We will continue to serve our customers to the best of our ability.

MOVING IS OUR BUSINESS AND WE AIM TO DO IT RIGHT

# Ware Transfer Co.

902 E. Windsor Rd. Phone Glen. 313-M

## Chandler Cleveland

## Season's Greetings

## FRANK S. POWELL

Dealer  
GLENDALE - BURBANK - EAGLE ROCK  
Phone Glendale 156-W 105 East Colorado St.  
GLENDALE



GLENDALE — CITY WITHOUT A SLUM, WITHOUT SQUALOR, WHERE BEAUTY MAY BLOSSOM.

# Glendale Daily Press

Copyright, 1923, by Richard L. Rowe

GLENDALE, CALIFORNIA, MONDAY, JANUARY 1, 1923

BETTER HOMES SECTION

WHERE MEN MAY BUILD WITHOUT FEAR OF EVIL APPROACHING THEIR HOMES.

## BEAUTIFUL HOMES MARK GROWTH OF GLENDALE

CANYONS LURE HIM WHO WOULD BUILD FOR BEAUTY

Grouping of Lovers of Art in Architecture Make Pictures

By ALBERT MARPLE

Glendale has at last broken into the "better homes" class.

The Glendale boosters and those who have vision enough to realize the possibilities of this section, have known for a long time—years, in fact, that sooner or later certain sections of Glendale, were sure to become the location of homes of the better type.

It did not take a seer to sense this. Anyone with clear vision and the ability to see a short distance along the road that must be traveled by Glendale, could see that men of money, who are coming to Southern California, were bound to see the real value of the higher sections of this city as home locations.

Not only were they sure to become aware of this fact, but they were destined to see that these locations were ideal for the better class of homes—the dwellings that cost from \$15,000 to \$100,000, and even more. There are sites in these favored sections that are suitable for mansions. These sites have the elevation, the view, the practically fog-less atmosphere. They have, in fact, everything that the world is striving for in the way of home location advantages.

Combine these natural favorable conditions with the absolute necessities of life, such as water, gas, electricity, telephone, good street work and you have a combination that cannot anywhere be surpassed.

Take, for instance, the locality that is commonly known as the northwest section—that wonderful locality containing hundreds and hundreds of the choicest sort of building lots, ranging from the 50-foot piece to the site acres in extent.

That northwest section is a piece of country that will in years to come be the envy of many of the so-called high-class sections of other localities. It is high and slightly, is practically frostless, so that the most tender plants may be grown, and is, comparatively speaking, above the fog.

It has the scenery. Motor some day along Kenneth road. Travel slowly and stop now and then to take in the wonderful panorama of the far-famed San Fernando valley. From this road you can look down upon Los Angeles and far over into Burbank town. You can look beyond into Lankershim and Van Nuys and can see the miles and miles of fragrant alfalfa spreading as an ocean of green to the northwest. When you combine this view with the knowledge that there are few valleys in this country which yield such a wonderful return in agricultural products as does this valley, you more fully can appreciate the grandeur of the scene.

Then turn your eyes northward. There, lying just a step away and standing as a reminder of the days when California was young, are the beautiful green Verdugo hills. Stories have been written about those wonderful hills, poems have been created and songs have been sung, but the half has never yet been told. Those who live at the foot of those hills claim they are a constant source of inspiration, that they tend ever to lift the individual from the ordinary things of life and to urge one on to "better things, to greater undertakings and to a kinder feeling toward those with whom one comes daily in contact. Many beautiful things could be said about those magnificent hills, but space prohibits. Suffice it to say that nowhere and at no time have mountains been seen that can surpass those much-loved Verdugo hills.

From the beautiful northwest section turn the nose of the auto up toward the Verdugo canyon. As you enter the "narrows" at the intersection of Glendale avenue and Verdugo road you catch your first

### A Few of the Beautiful Homes of Glendale Citizens



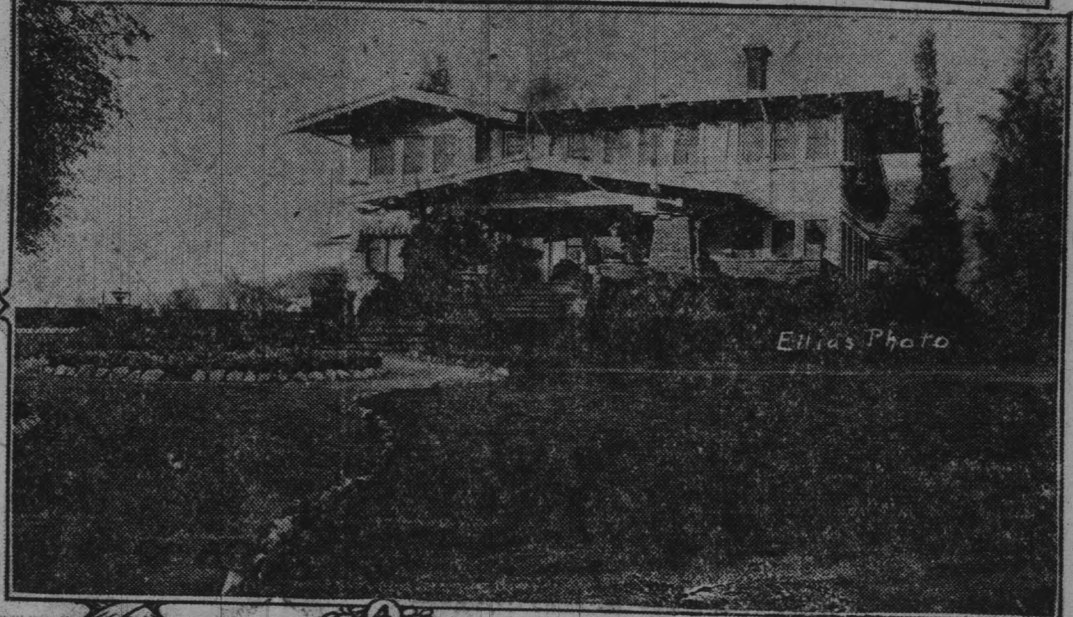
Ellias Photo



Ellias Photo



Ellias Photo



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### STRUCTURAL IDEALS OF HOMES IN SOUTHLAND ARE FOUND THROUGHOUT CITY

Residence of W. E. Evans, Charles Toll, David Lewinsohn, John Braly, John Robert White, Jr., Mattison B. Jones and Charles B. Guthrie, Point to Construction of the Future

With the housewarming of the Matterson B. Jones, in their splendid new manor house on Kenneth road, in the opening hours of the new year, the opening of the Charles B. Guthrie home at 1641 Grand View avenue is the next to be added to the splendid homes with which Glendale is being made architecturally beautiful.

It is in line with the construction of Charles Toll, David Lewinsohn, John Braly, John Robert White, jr., and William E. Evans, and a host of others who have dignified the landscape of Glendale with fitted studies in homes.

What promises to be one of the most beautiful and practical homes in this valley when the finishing touches have been placed upon it, is the 13-room dwelling that is being constructed at 1641 Grand View avenue by Charles B. Guthrie, one of the leading realtors of Glendale.

This home was designed under the personal supervision of Mr. and Mrs. Guthrie. They built it for a home and consequently they incorporated within it features that they have wanted for a long time. For years they have been keeping their eyes open and of the features they have seen they have

glimpsed of the Verdugo canyon—the valley of a million cherished memories. Many, many years ago, when California was just an infant, so far as civilized occupants are concerned, Jose Marie Verdugo settled in the heart of this canyon. He came here as a special representative of the King of Spain, and his work was to guard the missions that had a short time previously been established in this section.

Jose Marie Verdugo had his choice of any section in this part of Southern California, and a beautiful spot in the very heart of this most charming of canyons was selected by him as his homeplace. There he and his helpers construct-

ed their adobe home, a structure that is still standing. So entrancing are the beauties of Verdugo canyon that in it the dreamers, including those who dream of the past as well as the future, have located. They have heard the stories of the time when this canyon was almost uninhabited when the wild beast of the field and the fowl of the air, had their day.

These stories have entered into their hearts and have become a part of their very being. They wanted to become a part of the history of Verdugo canyon, so they located there.

It is of this wonderful Verdugo canyon that John S. McGroarty, Glendale's peerless orator, author and poet, sings. He knows the history of this canyon like a book. He has read widely of this canyon, and the more he reads, the more things he learns, the greater becomes his desire to know more of the canyon in which in the days of long ago the echo of the tread of the sandled feet of the padres who brought Christianity to this section, was heard.

In Verdugo canyon many beautiful homes have been erected, but only the beginning along this line has been made. The future holds wonderful things for the canyon. On account of its remarkable natural beauty, its ideal location, its wonderful climate, and its accessibility, this canyon is destined to

moment we saw this northwest section we decided that sooner or later we would have a real home of our own right in the heart of that wonderful part of the city.

"From the location of our new home we have a wonderful view of the Verdugo hills to the north and the beautiful San Fernando valley to the south and the southwest. We are sold to the limit to this northwest section. We believe it is one of the most desirable locations in the world for a home. Hollywood has its high class residential section and as have some other cities of Southern California, but to our way of thinking there is nothing in this part of the state, which means the world, that surpasses the beautiful northwest of Glendale for the better class of homes."

The new Guthrie home will be of French-Colonial type of architecture, this meaning that it will be of the colonial type with French windows. Throughout the home the electric wiring is run through conduits, this work having been done by P. R. Macholf of Glendale. The electrical control unit system is used throughout, and the wires

from the street are run through underground conduit. There will be an electrically-operated water heater of the very latest design. The floors throughout the home, with the exception of cement floors in the basement and the tile floors, will be of hardwood. The very finest grade of hardwood for dancing will be laid in all of the rooms on the main floor.

The brick and tile work of the home is being done by Myron Carmon, and the general foreman is O. G. Thompson. This home will cost more than \$20,000 to construct and will be painted white with green trimmings.

The living room in this home is 14 1/2 by 23 feet, extending from the front to the rear of the home. There are large windows that furnish an abundance of light for this large room. A large fireplace will be one of the features of this room. Connecting with the living room on the south is the sun parlor. Around the sides of this room there are eleven large windows, all of which are seven feet in height. This room is 12x20 feet in size. No doubt this will be one of the most pleasant rooms in the house, as it will get the effect of the sun

throughout the entire day. From this room, also, may be secured a wonderful panoramic view of the San Fernando valley.

Between the living room and dining room is the reception hall, from the rear of which the staircase, which in itself cost \$600, extends to the second floor. The staircase will be made of California hardwoods, and when finished will be one of the finest features of its kind to be found anywhere in this valley.

The dining room will be 16 by 18 feet. It will have a wide and elaborate buffet and everything else that goes to make a room of this kind unusually attractive. This room opens on to the porte cochere.

The kitchen will be a room such as many a housewife has often dreamed of. This room will be 8 by 16 feet, and in the truest sense of the word will be what is known as a "cabinet kitchen." It will be equipped with an abundance of cupboards, china closets, and features of that kind. There will be a porcelain sink about 10 feet in length and many other features that go to round it out. Just off the kitchen is the breakfast nook, which is really another room in it-

self. This will be 6 by 8 feet in size.

Just behind the kitchen is the screen porch and a lavatory and toilet room.

On the second floor there will be 2 sleeping compartments, the north of which will be equipped with an outdoor sleeping room. The north bedroom will be 14 by 18 feet, the porch connected with which will be 10 by 10 feet.

The south sleeping compartment will be 13 by 22 feet in size and will contain a fireplace.

Both of these sleeping compartments will be finished in the very finest character possible, and nothing will be left undone that would in any way make them homelike and pleasant.

Just off the south bedroom is the "deck," over which an awning will be swung.

The attic will be divided into two large rooms, one to be used for a play room for the kiddies and the other for a study for Mr. Guthrie.

The cemented basement is divided into two rooms, one of which will be a billiard room and the other a lounging room.

The billiard room will be 16 by 23 feet in size, and will be equipped with lights so as to make it very satisfactory for a room of this character. The lounging room will be 10 by 20 feet in size. In connection with the home is a large garage. In this there is room for two cars. The rear portion of the garage will be taken up by the laundry, which will be equipped with the very latest electrical appliances. The upstairs of the garage is taken up by a chauffeur's quarters, there being a combined living and bedroom, a bath room and a closet.

Throughout, this home is complete. It will be a home that will be very much to be desired. Mr. Guthrie and family will be able to take possession of this beautiful structure within 90 days. They will have a house warming that will set the world on fire, says Charles B. Guthrie, and whatever this progressive realtor plans he generally carries out.

ward. This section, also, reeks with secrets and reminiscences of the bygone days.

From the mouth of this canyon it extends miles up, up, up, by a gradual grade to the eastern summit of the hills, from which point a wonderful view of Pasadena, the Arroyo Seco and the valley to the eastward is obtained.

The beautiful hills that line this canyon on either side were, apparently, created by the Almighty as locations for the better class of homes. As a setting for mansions they would be ideal. Scattered here and there over the hillsides are groves of live oaks, which add a touch of deep green to the otherwise lighter-colored sage-covered hills.

These groves of oaks extend upward into the side canyons, making ideal locations for ferneries, wild flower beds and the like. The cool breezes which come direct from the ocean up Scholl canyon throughout the summer months, tarry awhile when they encounter these side crannies in the hills, making them an alluring retreat in the warmer days.

This canyon is lined on the north as well as the south by a high range of hills. The mountains to the north serve as a natural barrier against the cold winds of winter, which might otherwise prove slightly disagreeable. In many ways this canyon is in a class by itself. It is the crown, in which all of the side canyons and the wonderful home locations are the jewels. It is one of the choice sections of Southern California.

From a rather wide mouth at the Verdugo road, Sycamore canyon narrows at the entrance of Paradise park. For something like two miles this canyon continues narrow, being marked here and there by crannies and nooks where palatial homes could be placed with unusually pleasing effects.

Suddenly as the roadway up the canyon is followed, the canyon widens. Wider and wider it grows, the floor of the canyon being sufficiently extensive to locate a city of many thousand people. The floor of this section of the canyon is gently sloping toward the south, and around the entire canyon are hills, that beautiful type of hills for which Southern California is noted.

Some day, after this canyon has been opened wide to the public, the hills on the edge of this open place will be covered with beautiful homes. On the floor of the valley, also, will be magnificent dwellings, for the surroundings are such as to demand the better class of structures.

It is understood that in both Sycamore and Scholl canyons extensive improvements are to be made before a great while. Highways are to be run up the floor of the canyons, these to drop over into Pasadena at points near Devil's Gate dam. When the proposed improvements have been made, those wishing exclusive and high-class homesites will flock toward these canyons, for they are among the real choice home locations still available in this section of Southern California.

There are other sections in and around Glendale that are extending their arms to the prospective builder of the high class home. They are inviting him to "come and see." If these sections do not equal, and in many instances surpass other sections that is offered by other sections in the way of sites for the better class of dwellings, then let the prospective builder pass them by and locate elsewhere.

But there can be only one decision on the part of the person who is making unbiased comparisons, who is actually striving to ascertain the truth with regard to a location for that beautiful home he is hoping and planning to build as a nest for himself and his loved ones.

That decision must be: "Glendale supplies my every need. She is the realization of my years of dreaming. I need seek no further."

SWEEPING SLOPES TEMPT BUILDERS OF MANSIONS

Background of Mountain Range Is Fit Setting for Ample Grounds

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# New Year's Resolutions

New Year's Day is the time for new resolutions—it is the time when we should map out the coming year—and the course we intend to follow.



Below are a few resolutions which you should make. If carried out they will save you time, trouble and money. We recommend strongly the ten merchants whose names appear below. They will help you in every way in keeping these good resolutions.

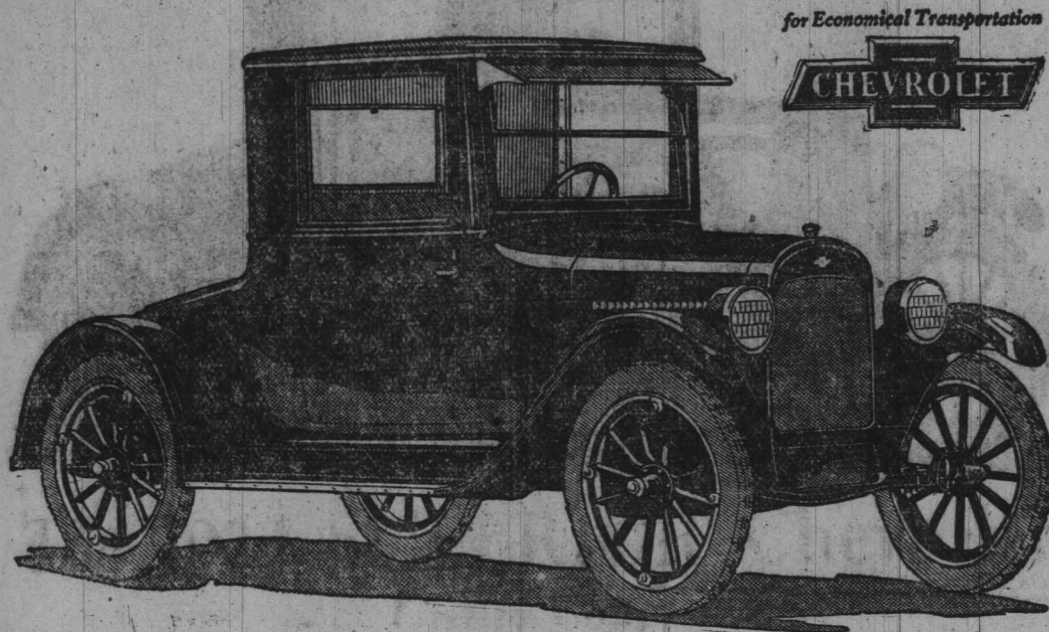
**"RESOLVED, TO SAVE TIME, MONEY, AND LABOR BY EMPLOYING ELECTRICAL SERVANTS."**

**Thor**  
Electric  
Ironer



Come in today—we have an improvement for every room in the household.

**GLENDALE ELECTRIC CO.**  
132 N. BRAND BOULEVARD PHONE GLENDALE 423-J



**The 1923 SUPERIOR Chevrolet**  
Utility Coupé

This is the lowest-priced closed car on the market with Fisher Body. It is bought extensively by concerns equipping fleets for salesmen, and is popular for professional and general use where a single seat and extra large rear compartment are desired.  
QUALITY has been still further improved by more artistic design and added equipment.  
ECONOMY has been still further increased by engineering refinements and greatly increased facilities.

**C. L. SMITH**

CHEVROLET DEALER  
OPEN EVENINGS

Corner Colorado and Orange

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**AT LAST!**

**Records Free from Obnoxious Surface Sounds**

Columbia New Process Records are proving the sensation of the phonograph world. No matter what records you have been buying you have had to listen to scratching, scraping sounds that intrude above and through the music. Columbia has removed these disconcerting noises. In their place Columbia New Process Records give you an additional loveliness, exquisite tones, delicate shades of harmony previously lost in surface noises.

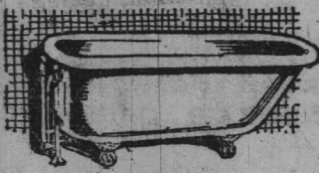
We Invite You to Come in and Hear These New Process Records

**Kenny Music Shop**

Phone 65-W 203 NORTH BRAND

**Cheap Plumbing is the Most Expensive**

Plumbing is both a science and an art. It requires technical knowledge and skill, based on many years of mechanical training.



SO

Resolved, to protect your family's health by installing modern plumbing in your home. We are at your service, WITH ALL MODERN PLUMBING FIXTURES ON DISPLAY.

May we offer our sincere wishes for a prosperous and happy New Year?

**Jewel City Plumbing Co.**

526 E. Broadway

Phone Glen. 2779

**A Happy and Prosperous NEW YEAR**

Help Yourself! A Welcome Just Like Home

Ring out the old; ring in the new.

Time was, when you must wait if you dined out—take your turn at a table. Now we have the new plan—you serve yourself with the best there is to eat—and just what you want to eat.

Choose your dinner, well cooked and piping hot. Begin the year right—enjoy to the fullest the hours you would have spent in preparation.

**HOURS TO DINE**  
Breakfast ..... 6:30 A. M.—9:30 A. M.  
Dinner ..... 11:00 A. M.—2:15 P. M.  
Supper ..... 5:00 P. M.—7:30 P. M.  
Closed Sunday and Monday

**C. & S. CAFETERIA**

"Courtesy and Service" is our Motto  
222 NORTH BRAND BLVD.

**"I Ought to Have Had Their Picture Taken"**

Better resolve to do it now. To those who were too busy before the holidays we are making a special offer of a half dozen of our regular \$15.00 size for \$7.00—for January Only.

Phone for appointment.

**ELLIAS STUDIO**

Corner Cypress and Brand Blvd. Glen. 1292

IMPORTED AND DOMESTIC  
**WALLPAPERS**

Greater Values for Less

**HARRY MOORE CO.**

304 E. Broadway

Phone 328

We Wish a Very Happy and Prosperous New Year to All

**"Resolve to Invest in Personal Appearance in Keeping My Clothes in Perfect Condition."**

You ladies will be delighted with the way we clean your most delicate fabrics. They may be waists, expensive gowns or lace curtains. And we clean and dye them at such reasonable prices, too. You men will be more than pleased at the faultless way in which we will press your suits—removing spots to sewing buttons when it is necessary.

**BRAND CLEANERS**

217 South Brand Boulevard  
Free Delivery  
Phone Glen. 1503

**DOCTOR T. P. Noehle DENTIST**

Special Attention Given to the Care of Children's Teeth.

Suite 17, Monarch Bldg., Glen. 1889-W.

**"Resolved to SAVE MORE MONEY During 1923"**

THIS is the BEST RESOLUTION a person can make.

For every dollar saved adds to the benefits and comfort of the future. For your family's sake as well as for your own, you should put your savings in a dependable bank.

Interest at 4%—and Your Money is Safe

**Glendale National Bank**

1265 SO. BRAND BLVD.

THE GLENDALE PRESS EXTENDS ITS GREETINGS TO ITS MANY ADVERTISERS AND FRIENDS

**"Resolved, to have my eyes examined regularly."**

Every day that you neglect your eyes adds to the risk you take.

Headaches, dizziness and other head ailments mean but one thing—imperfect eye vision.

Call today for a FREE EXAMINATION

**DR. J. C. KLAMM**

Optometrist and Optician  
600 East Broadway  
Phone Glen. 2342-W.

**We Wish You a Very Happy and Prosperous New Year**

**Roberts & Echols**

DRUGGIST

102 E. Broadway

Glen. 195

**"Resolved to Own My Own Home"**

Any man—no matter how limited his income is—can carry out this commendable resolution.

Our plan enables you to pay for your home at your convenience—instead of your paying rent.

Call on us today and we will explain our generous proposition.

**J. F. STANFORD**

BUILDER OF HOMES

112½ S. Brand

Phone Glendale 1940



### GROWTH OF EAGLE ROCK IS RAPID IN FEW YEARS

Half of Population Is Acquired in Last Three Years.

By SHERRILL B. OSBORNE  
Mayor of Eagle Rock

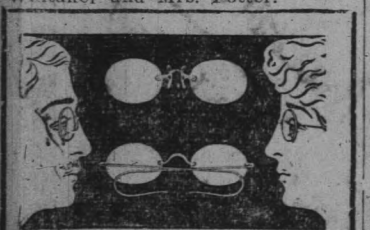
The new year is fraught with unusual possibilities for Eagle Rock City, greater, in fact, than any that have confronted it in any former year of its history. After moving along slowly and serenely for a dozen years, Eagle Rock City, in the last two years and especially during the past year, has been transformed into a most rapidly growing, prosperous community. This activity seems certain to continue barring unforeseen contingencies.

It is safe to say that no other town of equal size in Southern California is growing more rapidly or is filling up with a more desirable class of residents. The great majority are home-owners, not renters. The delightful location of the city, its exquisite setting, its freedom from many ills of a municipal sort to which larger cities are heirs, the excellence of its schools, its readiness of access to neighboring cities, its churches and its various institutions, all combine to its advantage in those who boast it their home.

Eagle Rock City, it is safe to say, has a population of about 6,000 persons, half of whom have settled here within about three years. They have a city government responsive to their will; a tax rate, which except for high school purposes, is much lower than the average community of equally progressive ideas and requirements; a self-supporting water system, municipally owned and operated; the most efficient police protection enjoyed by any city of Southern California, and streets in better condition and better maintained than any but the paved streets of Los Angeles—vastly better than any of Los Angeles' unpaved streets.

The year 1923 will see improved conditions if Eagle Rock City maintains her entry. She is confronted by the possibility, however, that this is the end of the little city, as a separate community, and that she may be swallowed up by her gigantic neighbor to the south whose appetite for smaller cities is voracious. What the effects on the victim of this process of "being sunned without a trace," is, of course, problematic. It presages, in any event, several years of enormously increased district and community assessments on the property owners, to meet requirements of the dominating municipality. Those who have fled from other cities to escape such assessment burdens will have vivid recollections of their terrors.

Whatever may come, however, nothing can prevent a continued growth of comfortable homes, of further improvement of scenic drives and a concentration of effort among the residents to add to the attractiveness and the advantages of Eagle Rock City as an incomparable community of homes.



HAPPY NEW YEAR TO ALL

Let us make a New Year's suggestion

Have your GLASSES RECORDED

We have the instruments to take the prescription right off your glasses. Then if you break a lens all to pieces, telephone which one. We have a complete lens grinding plant and will give you the best service possible right in Glendale—same day in most cases.

Yours for dependable and Efficient Optical Service

DR. MARLENEE

Optometrist and Manufacturing Optician

106 E. Broadway

Phone Glen. 198-R

# Second Anniversary CLEARANCE SALE

Starts Tuesday

Jan. 2nd, 9 a.m.

Everything Included in This Sale

## The Biggest Sale We Have Put On — Prices Cut to the Core

Tuesday Morning, January 2, 1923, we will commence a FURNITURE SALE that will be the biggest event of the kind ever put on in Glendale. Every piece of our stock—and you know Page Furniture is high grade—will be put on sale; and the prices will be marked so low that you cannot help but buy. We have determined to make this a record selling event, and PRICES WILL BE THE TALKING POINT. To give a complete description and prices of our lines would require several pages of a newspaper, but we will give only a few items below for your consideration.



### BEDROOM SUITES AND EXTRA PIECES

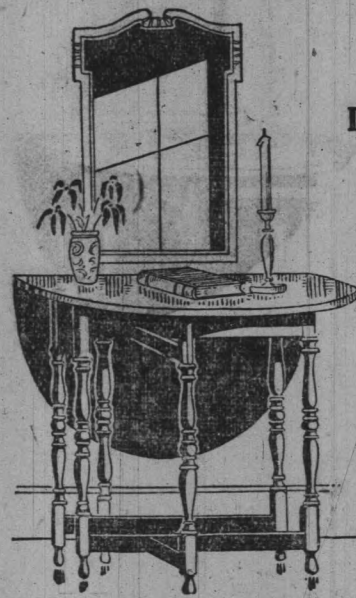
We have most anything in this line you want. One especially good buy is the suite illustrated. Genuine Walnut veneer, beautifully finished, burl insets on all pieces; we are offering four pieces: Bowfoot Bed, Dresser, Chiffonette and Vanity Junior, for.....\$179.50



### DINING - ROOM FURNITURE

We have at this time an over-supply of the higher grade and higher priced suites in Dining-room Furniture, so we are featuring these quality suites at far less than the prices for ordinary furniture. Here's one example:

10-piece Dining-room Suite, consisting of Table, Five Side Chairs, One Arm Chair, Server, Buffet and China Closet. In selected American Walnut Veneer, Eastern manufactured. A Special for the Opening day.....\$398.50

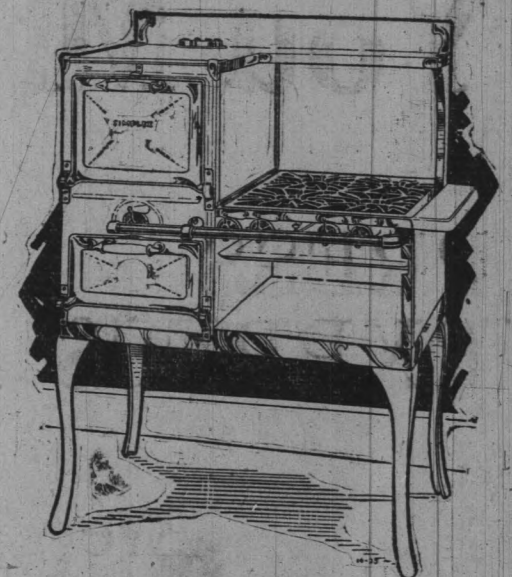


A LIMITED NUMBER OF THE LARGER SIZE LAMP SHADES AT COST

DAVENPORT AND GATELEG TABLES WINDSOR CHAIRS TABLE LAMPS



The Kroehler Daveno is a well and favorably known piece of furniture, included in this sale. Also other makes of Davenport Beds to choose from; coverings in Mohair, Velour or Leather. Real reductions.



### EVERY STOVE MUST GO

A limited number of gas ranges at close-out prices—we are discontinuing gas ranges. Here are a few of the close-outs:

- Two Only Cabinet Type Ranges...\$32.50
- Two Only Low Oven A. B. Ranges...\$24.50

This is not an ordinary Pre-Inventory Clearance Sale. It is an extraordinary sale—one which will prove of great value to any one needing furniture. We carry only high grade goods, but the price is so low that you will want to furnish your home throughout while this sale is on.

Remember! We guarantee everything we sell, and deliver goods anywhere in this section. Be on hand early Tuesday morning, January 2, 1923, and get your choice.

# PAGE FURNITURE CO.

"Makers of Happy Homes"

Phone Glendale 1934

306-308 East Broadway



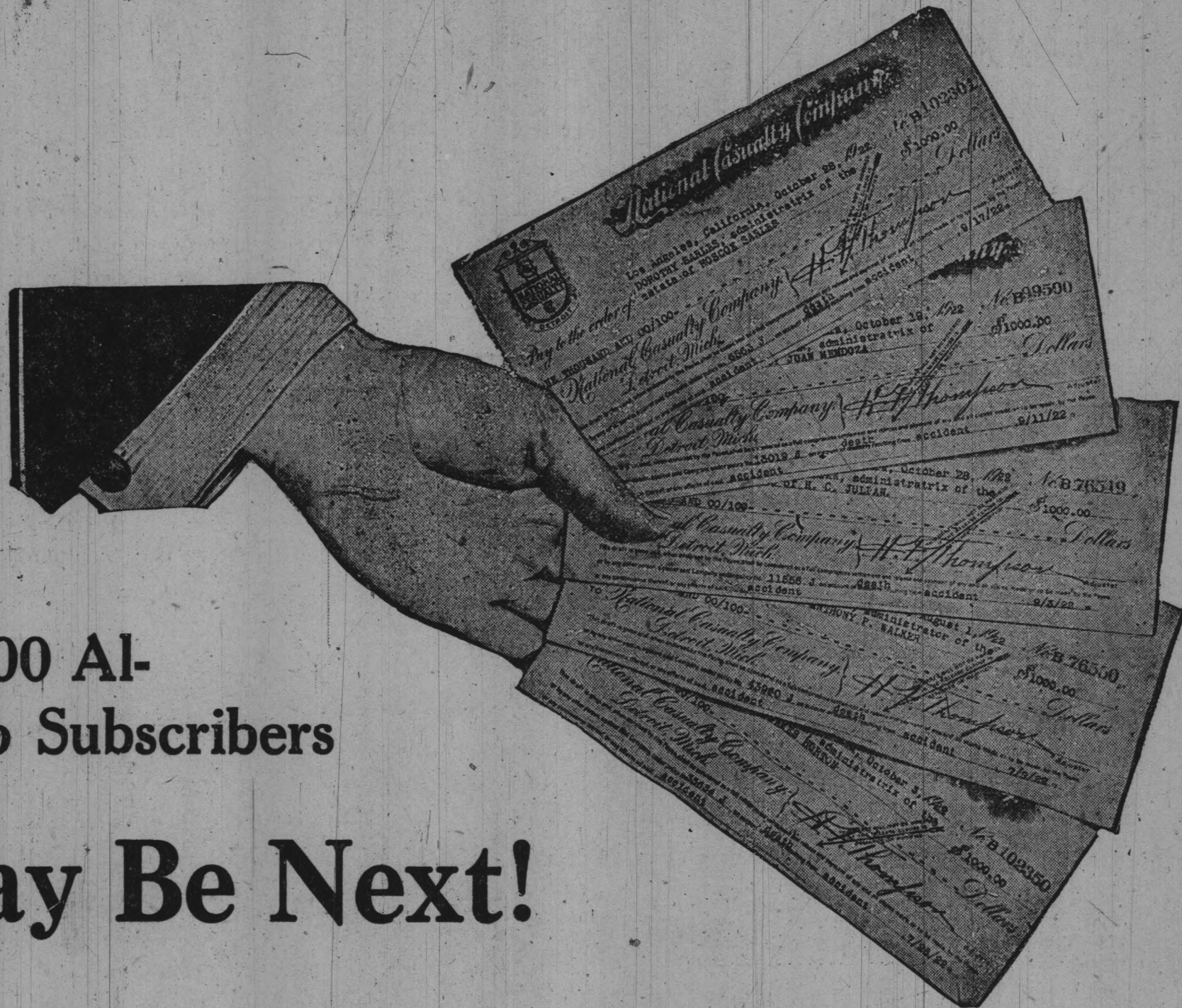
# Does It Pay

To Read the

## DAILY PRESS and

## LOS ANGELES EVENING EXPRESS

# ?



Over \$8000.00 Already Paid to Subscribers

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## PRESS EXPRESS Accident Policies

Are **FREE** to Yearly Subscribers. Just Fill Out Blank Opposite and Send

With 50c to Cover Cost of Registration, Issuing and Mailing.

**YOUR PAID-UP POLICY**, protecting your family for one year, will be sent you at once.

(Policies Only Renewed Upon Receipt of New Application and Registration Fee)

**Subscription-Registration Blank—Free \$1000 Traffic Accident Policy**

I hereby (RENEW) my subscription for the Evening Express for ONE YEAR, for which I will pay carrier monthly on delivery at the regular rate of 65c a month.

I am inclosing (MONEY ORDER) (STAMPS) for 50c in payment for registering, issuing and mailing a paid up \$1000 Traffic Accident Policy.

Name of insured ..... City .....

Street and number .....

Telephone .....

This is a (NEW) (OLD) subscription.

Cut out and mail with 50c to Evening Express, 236 South Hill St., Los Angeles





Glendale

# Doings and Activities of KIWANIS CLUB

Spent Your Dollars  
with KIWANIS, and  
Get Real Full Value

*New Goods Arriving  
Nearly Every Day*

Attractive new Percales and Gingham. A complete stock of Table and Art Linen. We are always ready to show you the new arrivals. Get the habit of trading at

**THE IRISH LINEN STORE**

117 NORTH BRAND

GLENDALE 1683

**KIEFER & EYERICK**

FUNERAL DIRECTORS

LADY ASSISTANT

LIMOUSINE AMBULANCE SERVICE

305 EAST BROADWAY

GLENDALE 201

Just now when our thoughts  
are turning particularly toward our friends  
permit us to  
extend to you the  
SEASON'S GREETINGS  
coupled with our cordial wishes

**Ed. N. Radke**

109 South Brand

**GREETINGS OF THE  
SEASON**

At this time we desire to extend our sincere thanks to our many friends and customers for their patronage and good will the past year, and to wish each one a PROSPEROUS AND HAPPY NEW YEAR.

During the coming year it shall be our aim to serve you better than we have in the past—and with our three stores we shall be able to render a service to the city that will be second to none. Right Prices, the Best Goods and Prompt and Efficient Service will be utmost in our endeavor of service to the community.

**Glendale Pharmacy**

638 EAST BROADWAY, CORNER GLENDALE AVE.

OUR OTHER TWO STORES

'ACACIA' PHARMACY HUB PHARMACY  
Cor. S. Glendale and Acacia Colorado and Central Ave.

*Greetings of the Season and Best Wishes  
for All Our Friends and Patrons*

**FOX - WOODSUM  
LUMBER CO.**

The True  
Meaning of  
KIWANIS

KIWANIS is an organization of virile, progressive, right-thinking, broad-minded business and professional men. Its membership is formed by the careful and discriminating selection of the most representative men in their particular calling—men, who by virtue of their God-given talents can be relied upon to cheerfully co-operate with their fellow members in actively supporting the Kiwanis movement in its steady, unfaltering march toward the attainment of its high ideals.

KIWANIS is the practical application of the principle of the Golden Rule to our modern everyday life. The participation in its activities has a pronounced effect upon each and every one of its members from the time they are first initiated. It penetrates the veneer and reaches down into the real inner nature of the man. It appeals to his noblest impulses. It inspires self-confidence and reliance in one's ability to battle courageously and successfully in the cause of world-wide moral uplift. It develops the latent talents by its stirring appeal for efficiency. It harnesses the restive streams of nervous energy, directing this mighty force into useful and far-reaching channels.

THRU FELLOWSHIP acquaintanceship develops into mutual understanding and esteem. Thru friendship and association with a common interest, a vast clearing house of ideas, plans and projects, is formed. From this melting pot of diversified energy, brains and experience, there pours molten metal of the purest gold, which flows freely where it is needed.

AS A MIGHTY river rolls on in its majestic course toward the broad ocean, so does the Kiwanian expand in his capacity for rendering service to his fellow man. The further we proceed in our Kiwanian activities, the more devoted we become to the great cause in which we have enlisted. As we cast our eyes about us, we witness the metamorphosis of a once self-sufficient, smugly satisfied professional man into an ardent and unselfish worker in child welfare campaigns; the evolution of an unsympathetic and apparently hardened man of affairs into a genuinely democratic and tireless toiler in benevolent and charitable projects, and the transformation of a solitary and non-communicative scientist into a radiant personality of contagious good cheer and fellowship. It brings home to us, what the spirit of Kiwanis means to this busy world of today. As the years glide by we can see her circle of potentiality constantly expanding, and her achievements pyramiding far aloft into the deep heavens.

KIWANIS MEMBERS

All the advertisers on this page, with the exception of Caterer Hersel, are full fledged members of the Glendale Kiwanis club, and apply the high principles of this order in dealing with the public.

**THE GLENDALE  
DAILY PRESS**

as a member of the KIWANIS CLUB, is always ready to back up every effort put forth by the Club for the betterment of Glendale and vicinity.

**SEASON'S GREETINGS**

SAVE TIME  
We now charge any battery in 24 hours  
SAVE MONEY  
Why pay more than one day's rent?

**Parker & Black**

113 WEST HARVARD

PHONE GLEN. 1918-W

**WISHING YOU ALL  
A BRIGHT AND PROSPEROUS NEW YEAR**

**DR. JACK ANDERSON**

102 West California

I Cater to the  
**GLENDALE KIWANIS CLUB**  
Every Friday at 12:15

**THE BROADWAY INN**

CORNER BROADWAY AND GLENDALE AVENUE  
W. E. HERSEL

*Greetings of the Season to All Our Friends and Patrons*

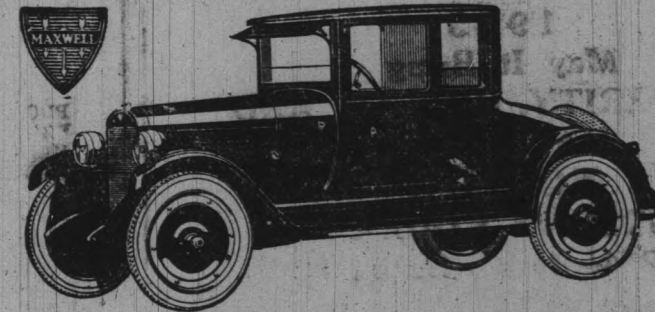
**The Thrill That Comes Once in a Life Time**

Every man remembers a few things with a thrill that not even years and much trouble can entirely erase—his first long pants, his wedding day, the first baby and the first time he sat behind the wheel of his own automobile. Even though you do not own an automobile and have no immediate intention of buying one, you are cordially invited to come here and learn about cars. Enjoy the anticipation of possessing one; sit behind the wheel; see how easy it is to drive and control the new Maxwell.

When the day comes—and it will come—that you go forth to pick out your first car, you can do a better job because of what you will learn here.

Don't get the idea that an automobile salesroom is a chilly place for all except those who come in to buy. It's always a pleasure to everybody in this organization to talk to and show our cars to people who are not yet ready to buy.

Of course, prospective buyers are always welcome, but so are the "lookers." Come in often and "post-up" on automotive things.



**GLENDALE MOTOR CAR CO.**  
124 WEST COLORADO BLVD. GLENDALE, CALIF.  
Phone Glendale 2430

A Few Used Cars, Priced Right and Terms to Suit

*A Prosperous and Happy New Year  
to All Our Friends and Customers*

**BENTLEY-SCHOENEMAN  
LUMBER CO.**



**PENDROY'S PREMIER SALE OF 1923  
TO BE STAGED ON 2ND DAY OF YEAR**

**Celebrate Beginning of New Year With the First Big Clearance of All Goods in Many Lines, Including Holiday Stocks of Record Goods**

To celebrate the beginning of a new year, the first year since its opening about six months ago, Pendroy's store will get away to a flying start next Tuesday morning with a great clearance sale which has been planned for several months and which will be the first of a series of annual events.

Pendroy's has had sales which have been notable, but this promises to be a history-making event. Not only will it close out broken stocks but other stocks, the surplus of manufacturers secured at wonderful figures, will be offered at prices way below the customary retail quotations. Knowing that this sale was in prospect no chance has been neglected to accumulate bargains that would justify every patron of the store in waiting for it and also justify the faith of Glendale in what Pendroy's can do when it attempts a record breaker.

On their part, Mr. and Mrs. Pendroy are glad to give a demonstration of policy and aims. They came here as strangers less than half a year ago. Their judgment in selecting Glendale as a coming city has been confirmed. They have learned to know the needs of the town and the taste of its people, their capacity for trade, and have had their dreams more than realized. In the interval since they came Glendale has grown with great rapidity and the store has grown with it. The people associated with Mr. and Mrs. Pendroy



**PENDROY'S  
GLENDALE'S FIRST BIG  
DEPARTMENT STORE**

as managers and salesmen like them have grown into the ways of Glendale and become a happy family working together in the great-

**SUNRISE CIVIC CLUB WINS PLACE**

est harmony to promote the up-building of the business. As Mrs. Pendroy remarked recently: "The income from the business is not our main concern. It is the building up of the store, the development of the enterprise itself that is of absorbing interest to us. To accomplish that we must have a harmonious working organization functioning as one unit and must have the friendship and cooperation of patrons. That is what we are striving for, to be of and for Glendale and to make Glendaleans glad that we are here to serve them."

Mr. Ludwig, who will be actively concerned in the big sale, points out as an evidence of expansion the growth of the Pendroy delivery equipment from one truck to a fleet of five trucks, the building of a mezzanine floor to provide additional selling and display space, the basement salesroom for house furnishings and toys, and the creation of a furniture department on the third floor.

Every department will be represented in this great clearance sale which will last two weeks, with articles from fresh stock added from day to day as special attractions.

Mr. Ludwig is an experienced dry goods man and he says it will be a real metropolitan affair that will set a new pace for Glendale.

Mr. and Mrs. Frank S. Card of Patterson avenue spent Sunday and New Year's day with friends. Mr. and Mrs. Leo Bentler of Los Angeles, at the Mount Lowe hotel.

Mr. and Mrs. J. E. Howes, of 1122 East Elk avenue, are guests at Huntington park today.

Mr. and Mrs. W. E. Cleveland, of 417 West Lomita avenue, spent the week-end at Balboa beach.

**SUNRISE CIVIC CLUB WINS PLACE**

When the Sunrise Civic club of Eagle Rock was talked of, before organization, there were those who said that it couldn't be done. It has since been found that it can be done, and done very commendably.

Looking over the horizon of 1922 at the new year, G. C. Mattison, president of the Sunrise Civic club, states with justifiable pride that he is proud of the organization that has been wrought out of Eagle Rock citizens, and has set forth the ambitions and ideals of the organization for the breaking of all records in progress in Eagle Rock in the new year which has just been born.

"We exist as a club primarily to create a community spirit," said Mr. Mattison. "We want to create a real interest in the affairs of our city, an interest that will be so keen as to lead each individual to give expression to his opinions and ideas at our meetings, where civic problems are discussed and solved. We want our meetings to be the old-fashioned town meetings, where everyone is free to have his say."

"Our aim is also to provide a means of informing the residents of the civic problems that confront us. In order to do this we have been in the habit of securing speakers to touch upon the vital subjects, to be followed up by open discussions. Then, too, our meetings always provide numbers given purely for entertainment."

"We have never had a desire to encroach upon the work of the other organizations, but are ready to cooperate with any and all organizations in any move for the betterment of Eagle Rock. The Sunrise Civic club is both progressive and militant, with all good

**May & Hellman  
Building Contractors**

205 East Broadway

Glendale

We build anything from residences costing \$3000 to as high as you want to go. Business Blocks our Specialty

Mr. J. C. May, at the head of this firm, has completed more than 170 buildings in Glendale.

Has never had a lien filed on a job.

Has never had a lawsuit of any nature.

\$97,000 worth of work under construction at present.

See us first or last—be sure and see us. We can save you money on your building. 11 years in business in Glendale. In regard to references, ask any business house in Glendale. We wish you all a Prosperous and Happy New Year.

Signed, **MAY & HELLMAN.**

the first year, we have increased that to very nearly 100, and in 1923 we are going to more than double that membership. "Our year runs from April to April, and we will have the election of new officers for the coming year at that time, but I believe that I speak for the new officers also, when I say that we are out to make 1923 a banner year for Eagle Rock in every respect."

**A HAPPY NEW YEAR TO YOU**

**The Following Glendale Business Firms Wish Their Many Friends And Patrons A Prosperous And Joyful 1923**

**C. AND B. SERVICE STATION**  
ANDERSON BROS., PROPS.  
Corner Colorado and Brand  
De Luxe and Associated Gasoline  
"AT YOUR SERVICE"

**Johnson Bros.' Glendale Branch**  
CUSTER AND PESCH  
108 W. Colorado  
Wish You a Happy New Year  
Glen. 2394-W

We wish you a Happy New Year  
**HOME DAIRY LUNCH**

219 South Brand Frederick J. Kelley

**A HAPPY NEW YEAR**  
GLENDALE PAINT AND PAPER CO.

119 S. Brand Blvd.

A Happy New Year to You  
**BROOKS'**  
RELIABLE SHOE STORE  
"The Home of the Billiken Shoe for the Kiddies"  
120 West Broadway

Just a Little SIGN that We Do Appreciate the Business You Have Given Us  
May You Enjoy a  
**BIGGER, BETTER AND BUSIER NEW YEAR**  
Than Ever Before  
**HARRY MOORE**  
WALL PAPER, PAINTS, OILS AND VARNISHES  
304 East Broadway, Glendale

We greatly appreciate the satisfactory business enjoyed during the past year and most especially the way we were favored by the people of Glendale and vicinity in our new store during the Christmas season.

We Wish You a  
**HAPPY NEW YEAR**  
WM. A. PFEIFER CYCLE CO.  
110 South Maryland  
GLENDALE  
Established 1917

Here's wishing you a prosperous and joyful New Year and thanking you for your patronage—past and future.  
**W. E. HEALD**  
Jeweler  
125 West Broadway Glen. 2230

**THE SYSTEM DYE WORKS**  
wishes the people of Glendale a happy prosperous  
1923  
109 West Broadway Glen. 1634

**WE WISH YOU A  
HAPPY AND PROSPEROUS  
NEW YEAR**  
**Monarch Auto Supply Co.**

May 1923 be your most prosperous and joyful year  
**MILES A. STONE**  
Prest-o-Lite Batteries  
"BETTER BATTERY SERVICE"  
106 West Harvard

1923  
May It Bring  
**PROSPERITY, HEALTH AND  
HAPPINESS  
TO YOU**  
**WOODSON'S KODAKERY**  
214 1/2 North Brand

**SINCERITY**  
PROMPTS US TO WISH FOR YOU A HAPPY AND PROSPEROUS NEW YEAR AND WE ENDEAVOR TO HELP YOU THROUGH THE MESSAGE FOUND ELSEWHERE IN THIS ISSUE.  
**WARREN**  
300 1/2 South Brand

We wish you a Happy New Year  
**WALKER JEWELRY CO.**  
ESTABLISHED 1911  
"Satisfied Customers are our Best Assets"  
14k Solid White Gold Watch  
Special at \$17.50  
116 EAST BROADWAY GLEN. 1153-J  
BRANCH AT BURBANK

We wish you a prosperous and joyful 1923  
**MATTHEWS CONFECTIONERY**  
Candies and ice cream made in our own kitchen  
127 West Broadway Glen. 1522-M

Compliments of the Season From  
**WALKER CANDY CO.**  
**PACIFIC COFFEE STORE**  
May 1923 Bring All That You Desire in the Way of Prosperity, Health and Happiness  
134 NORTH BRAND

We wish you all a Prosperous and Happy New Year  
**TAYLOR'S FANCY GROCERIES**  
318 E. BROADWAY

Wishing our many friends a Happy and Prosperous New Year  
**OAKMONT COUNTRY CLUB**  
Monarch Bldg., Glendale  
For information  
Call, Write or Phone

We wish to extend our sincere thanks for your patronage and wish you a Happy New Year  
**TRICE FURNITURE CO.**  
118 West Broadway

Wishing You All a Very  
**HAPPY NEW YEAR**  
Our Special Dinner at \$1.50 per Plate  
Will Please You  
**GLENN INN**  
152 South Brand

**GREETINGS OF THE SEASON  
AND BEST WISHES  
TO OUR  
FRIENDS AND CUSTOMERS**  
**RALPH W. BROWN**  
PHOTOGRAPHER  
215 N. BRAND

**ZITE-LEEN**  
appreciates all the patronage accorded him during the year 1922 and wishes all his friends a  
**Happy and Prosperous New Year**  
In the year to come the same policy of fair dealing and honest merchandise will be continued, to the end that better service can be given which he hopes will merit the constant patronage of the good people of Glendale.  
**ZITE-LEEN'S**  
"The Store That Sells For Less"  
140 NORTH BRAND GLENDALE, CALIF.

**DAN'S HOME MADE EATS**  
IT'S THE COOK  
THE BEST FOR THE LEAST  
IN EATING  
**DANIEL M. NUNLEY, PROPRIETOR**  
212 1/2 S. BRAND



## Impossible for Glendale to Stop Growing

IT RECEIVES THE OVERFLOW OF PEOPLE AND MONEY THAT ARE GATHERED BY LOS ANGELES

It Is Backed Up Economically by All the Resources That Support Los Angeles and That City Has Only Commenced to Attain Greatness Which It Is Destined to Realize

By RICHARD L. ROWE

People in other states and countries who read this great story of Glendale's phenomenal expansion may wonder if it has not overgrown its economic supports—may be a mere boom town.

Such a supposition does not apply to this city. It must and will go forward to continuous development. It can no more slow down than can Los Angeles, and it is the confident belief of the men who have made that metropolitan center that it will soon possess fully a million population and will double that census within another 30 or 40 years.

Glendale is in a position to Los Angeles like the suburbs of Chicago, Cleveland and New York city are to those economic bases. Their suburban towns—Evanston, Oak Park, Riverside, at Chicago, and East Cleveland and Westlake at Cleveland—are merely independent municipalities, with their own governments, but financially and commercially integers of the parent cities.

Those Suburbs Can't Decline  
Any one who would say that the outside home towns around Chicago will lose their expansive movements, would be regarded as almost out of his mind. Evanston or Oak Park may or may not have large manufacturing activities—neither of them have factories in their limits and don't want any—but that has no influence on their growth.

The industrial and commercial movements that take care of the people of those suburban places are in Chicago, and the workers simply prefer to reside in communities beyond the city limits so they can to a degree control the moral and social conditions that environ them and also their municipal business.

Evanston is twelve miles from the center of Chicago, but the fast trains deliver those who are employed in the big city to and from their duties daily, just as they do in case of Glendale, which is only seven miles from the Los Angeles city hall.

Glendale is particularly well supplied with transportation facilities, having electric trains every few minutes, frequent steam trams and direct and quick service by auto stages. By automobile the drive is only a matter of twenty minutes or less.

What Los Angeles Lives On  
Glendale has transportation to all parts of San Fernando valley, whose agricultural products, it has been estimated, will reach a yearly value of \$10,000,000 when fully developed. The people of this valley could almost, or quite, exist on their own home-grown food supplies.

But the rich reservoir of resources which does not and will increasingly maintain the millions of people that are sure to congregate in Southern California, include at least half the farm products of this state, that totaled in 1921, \$350,519,000. Half of that great sum, paid to the farmers, is \$175,259,500, which is and will be supplemented by millions of farm yields from surrounding states and foreign lands.

The entire farm crop values of Missouri in 1921 amounted to only a little more than half of those of California, in fact, the crops of all but eight states of the nation were worth only a small margin more than HALF of California's—the part claimed by the southern eight counties of this region, or were from a shade to far less than such half in returns to the farmers, and to the business of their states. Here is how a few of the well-known states were reported in value of all-crop yields for 1921, by the U. S. department of agriculture:

SAMPLE FARM VALUES BY STATES		
State	All-crop Values, 1921	Population, 1920
Texas (most powerful)	\$424,471,000	4,663,228
California (second)	\$350,519,000	3,426,861
Illinois (third)	\$294,914,000	6,485,290
North Carolina (fourth)	\$262,380,000	2,559,123
Iowa (fifth)	\$258,843,000	2,404,021
Kansas (sixth)	\$228,108,000	1,759,257
Minnesota (seventh)	\$196,572,000	2,387,125
Missouri (eighth)	\$194,474,000	3,404,055
Michigan (ninth)	\$184,004,000	3,668,412
Nebraska (tenth)	\$171,037,000	1,296,372
Indiana (eleventh)	\$164,022,000	2,930,390

And all the states after Indiana were less in power of farm production and to sustain population. It must be evident that Southern California can take care of more people than Missouri, which had a farm crop worth only a little more than half that of California. That is, all of Missouri has only a little more than half the sustaining power of half of California.

Of course, both states will develop agricultural power far in excess of what they have gained to date. But the great farm yields are not all of the resources of California by a wide margin.

Has Other Extensive Resources  
California is by far the greatest petroleum producing commonwealth in the world. The produc-

USES OF HARDWOOD ARE FURTHER DESCRIBED

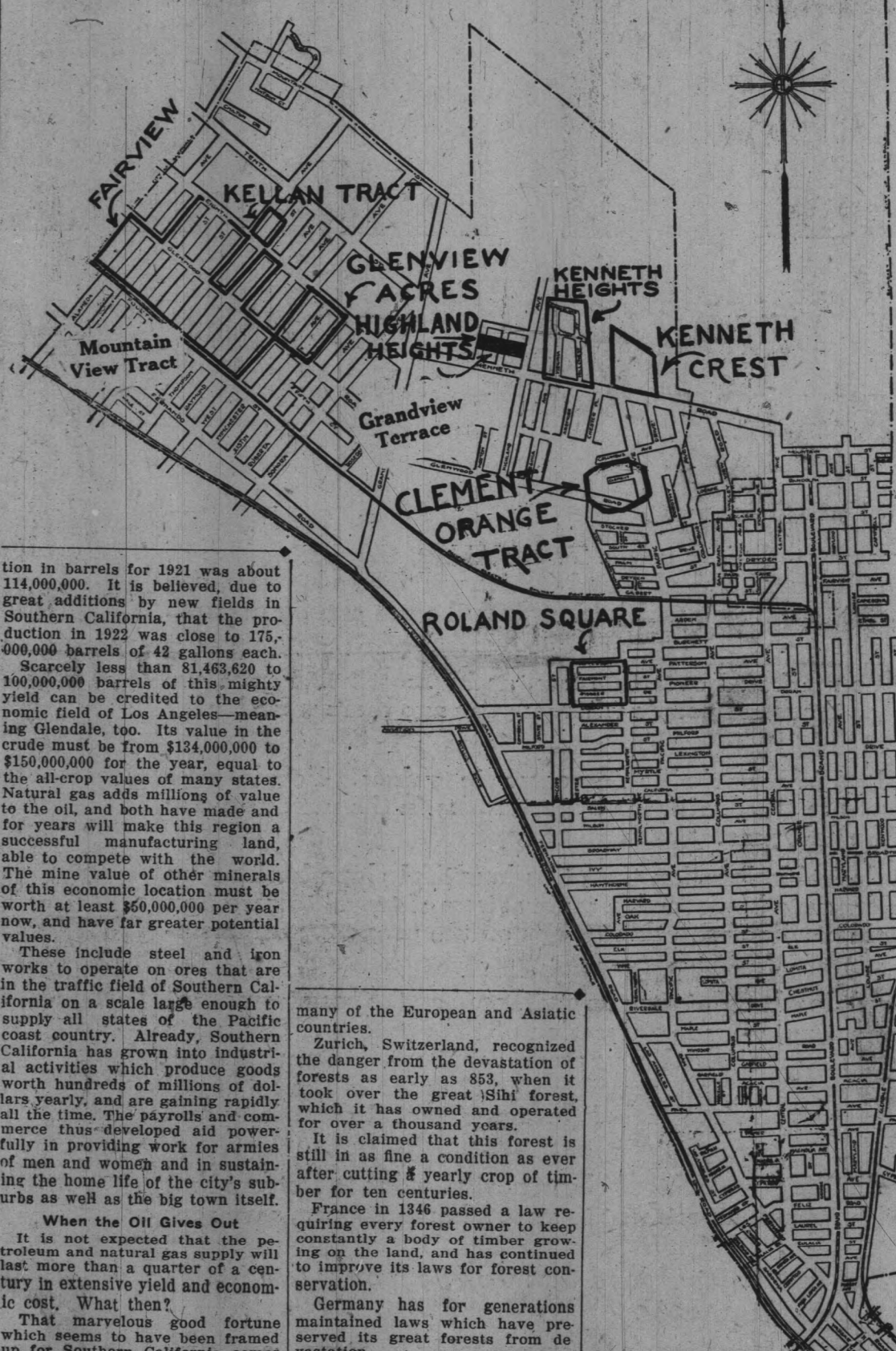
Hardwood properly installed and finished is a constant delight to the eye, and by its use the added value for rental or sales purposes given a residence or apartment house, many times offsets its moderate additional cost.

advantages with which nature has so abundantly endowed us. The products of our hardwood forests have aided immeasurably in our national progress and development, and enter into almost every activity of our daily life.

Nature has served us bountifully, but we have an obligation to those who come after us to insure to them some of the advantages which we have enjoyed.

POINTED PARAGRAPHS

Possession is nine points of the law, and the attorney's fee is the tenth. When a man is popular only with widows he isn't anybody's first choice. The trouble with too many people is that they push in the wrong direction. Don't think that a man is always in the wrong because he doesn't agree with you.



many of the European and Asiatic countries. Zurich, Switzerland, recognized the danger from the devastation of forests as early as 853, when it took over the great Sihl forest, which it has owned and operated for over a thousand years.

It is claimed that this forest is still as fine a condition as ever after cutting it yearly crop of timber for ten centuries. France in 1846 passed a law requiring every forest owner to keep constantly a body of timber growing on the land, and has continued to improve its laws for forest conservation.

Germany has for generations maintained laws which have preserved its great forests from devastation. The United States had done virtually nothing to protect our forests until 1911, when a law was passed giving the consent of congress to each of the several states to enter into any agreement or compact, with each other, not in conflict with any law of the United States, to conserve their forests and water supply and the appropriation of one million dollars was authorized for the first year and two million for each year thereafter, for the examination, survey and acquisition of land at headwaters of navigable streams, or those which may be developed for navigable purposes.

This act expired by limitation in 1915. The Snell bill, now before the house committee on agriculture, would provide for federal co-operation with states for forest conservation.

This would be accomplished by competent supervision of timber cutting to allow natural seeding and re-growth of timber, purchase of forest lands at headwaters of navigable streams for the protection of both the timber and navigation, and other features equally valuable.

It requires two hundred years to produce an oak tree large enough to make good quartered oak, and the oaks are disappearing rapidly. The question of reforestation is, therefore, not a matter of years, but of centuries and we should lay the foundation now of a forest conservation policy, which will insure to future generation some of the

region—call it a hundred years more—just to set a mark!

Copyright, 1923, by Richard L. Rowe.

LYANS' ORCHARD ACRES

FLINTRIDGE 1500 ACRES PASEDENA'S CHOICEST SUBURB

COUNTRY CLUB

STYLES OF HOMES ARE DESCRIBED IN STORY

Elmer Grey, one of the leading architects of Los Angeles, has written an article on "Some Country House Architecture in the Far West," which was published in the October issue of the Agricultural Record of New York.

In the article Mr. Grey presents some instructive ideas concerning architecture in California and especially in this part of the state. In his opening paragraphs, which are as follows, are some original

observations about Pacific coast architecture in general. "If the style of country houses was more generally measured by the degree to which they fit their environment, instead of by that to which they coincide with those of distant countries, the much discussed problem of architectural style would be greatly simplified.

"If this factor of adaptability to environment is borne in mind when considering the country house architecture of the Pacific coast, some of it may be better understood. The Pacific Coast, like our country as a whole, is divided into sections, the architecture of each influenced by certain marked conditions.

"Some of these involve the juxtaposition of neighboring countries, while others, in some cases more important, have to do with climatic or topographical characteristics. On the south is the architecture of Southern California, influenced by the proximity of (Spanish) Mexico and by a climate and topography similar to that of Spain, Italy and Sicily; on the north is the architecture of Washington and Oregon, influenced by the proximity of (English) Canada and by a climate and arboreal growth not unlike that of some parts of England.

"Between these two, and of course merging more or less into them, is the architecture of North-

CITY BEAUTIFUL IS AIM OF REALTY BOARD

So Declares J. B. Brown, President, Discussing the Coming Year

"A city beautiful, that we are proud to show to our clients, is the aim of the realty board for Eagle Rock," said J. B. Brown, president of the realty board in reference to the prospects for the new year.

"We are out for a number of things toward this end in the coming year—better car service, better school facilities, better fire protection, an assured water supply, maintenance of values, and for the bringing of a desirable class of residents to Eagle Rock. We appreciate the fact that an extremely high percentage of Eagle Rock residents own their own homes, and believe this to be a great asset in any community, will bend our efforts toward keeping this a city of homes.

"The paving of Glassell road, though this thoroughfare is outside the city of Eagle Rock, is the project that we are going into 100 percent strong, as it marks one of the main avenues of approach to our city, and should be one of the finest double boulevards in Southern California.

"While the realty board exists primarily to advance and protect the interests of real estate dealers, brokers, agents and salesmen and their clients, and the interests of owners and investors in real estate, it exists ultimately to advance the general welfare and prosperity of the city of Eagle Rock and county of Los Angeles.

In carrying out this purpose, as outlined in the constitution of the organization, we abide by a code of ethics as established by the National Association of Real Estate Boards, which makes it impossible for a dealer, broker, or salesman to undertake unfair and unprofessional dealings and remain a member of the board. The board is ever vested with power to take steps toward making restitution in the case of fraud, providing there is sufficient proof offered to warrant the act.

"Through fair play, we strive to promote a general good feeling among the various dealers, rather than a cut-throat competition, and we believe that this aim has had its noticeable results during the past year.

ern California, affected somewhat by the influences to the north and south but also in certain districts and in some instances by marked topographical characteristics of its own.

After applying to architecture some of the comments made by Sir Joshua Reynolds in his discourses on art, Mr. Grey said:

"It is not only to the architecture of the immediate locality in which we build that we owe such a deference as Sir Joshua speaks of, but we also owe a lesser one to that of more distant neighbors. That is the reason why, in building in Southern California, we should be to Spanish Mexico, we should by some sort of recognition in our design, however slight, respect the Latin architecture so close by.

"That is the reason why in building in the state of Washington some regard for the architecture of our Canadian neighbors is due. It does not follow that we must build exactly like the Spaniards when we build in Southern California, nor exactly like the Canadians when we build in the state of Washington, because we have our own individuality to express as well as theirs to respect, but nevertheless, the two styles situated so near each other should be brought somewhat in accord.

"This can be and is being done in various ways. English houses built in Southern California look better when covered with stucco rather than with face brick—probably because most Latin houses are of stucco—and many of them appear quite at home when done that way.

"Colonial houses whose detail has been merged into the Italian appear better there than such houses whose detail is strictly Colonial—and why should they not since the Colonial and Italian detail both came from the same root, while most of the Colonial style, as a whole, was born in a northern clime.

"Whatever in this manner tends to harmonize styles whose home environment was quite different, but which undertake to commingle in the Far West, seems to be a help.

"And why should it not, for still another reason? When a painter paints a picture he must unite the various parts of his subject into a unity of composition if he is to create a work of art. When a writer writes a story or an essay he must make of it a unified conception if it is to be a work of real merit.

"Why should not the greatest composer of all, he who uses the inspirations, the characters and the talents of men as material out of which to mold the architectural styles of countries, and who takes generations of their lives in which to accomplish his purpose, work in like manner?

## Glendale's Wonderful Building Progress Measured

CHART C SHOWS the yearly advance steps made by this city in construction expenditures during four years between 1918 and 1922. The total investment for 1922 is nearly 66.9 (almost 67) times that of 1918, or a gain of 6,588.1 per cent. The average yearly rate per cent was 1,647.0—an amazing record! The gain of 1922 on 1921 was 27.5 per cent, apparently less, because of the greatly increased BASE.

### Glendale's Average Monthly Building Expenditures:

- For 1918—\$8,099.
- For 1919—\$49,287.
- For 1920—\$261,439.
- For 1921—\$424,933.
- For 1922—\$525,498.

These chart lines are drawn carefully to scale, and give an accurate idea of the all-around rapid expansion of this city in the past four years. Think where the 1930 line will reach!



# ADVANCE SALE 12th UNIT FAIRVIEW

**\$50 CASH****Lots 50 x 156****\$710 Up****\$15 PER MONTH**

**IN GLENDALE'S FASTEST GROWING SECTION**

Having sold Eleven Units, we are now taking advance reservations in the Twelfth Unit, the best piece of property we have had. Located between Glenwood Road and Kenneth Road (which will both soon be paved boulevards), this is the last piece of property we expect to have on which temporary homes can be erected.

The wonderful success of our Subdivision FAIRVIEW has attracted widespread attention. Since we opened the first Unit a little over a year ago, we have marketed over 600 lots, and almost 250 homes are already erected. This means a population of around a thousand people where a year ago there were barley fields and growing crops.

The coming of this population has already resulted in remarkable increases in values. People who bought lots from us a year ago at \$500 have since sold at \$800, and the opportunities in the next year for making a substantial profit will be greater than in the past year.

There is no section of Glendale that is a more desirable location than this beautiful slope backing up to the Verdugo mountains and facing toward San Fernando boulevard, a main artery of travel toward San Francisco and directly fronting on the Pacific Electric car line with three stops on the property; an unsurpassed view, fine soil and excellent drainage.

There is no other Subdivision in the City of Glendale where lots can be purchased on the easy terms that they can be purchased in FAIRVIEW. A \$50 investment puts you in possession of the property. Contracts are issued direct from the Title Guarantee and Trust Co. and monthly payments made to them; race restrictions and reasonable building restrictions; temporary homes are permitted on the rear of the lots until better ones can be built, if of neat construction and painted. Prices include water, gas and electricity and temporary street work.

The remarkable influx of population to FAIRVIEW has undoubtedly been partially due to the fact that temporary homes are permitted, enabling any one with a small investment to start a home at once, save rent and at the same time get the benefit of increases in values.

We regret to say, however, that this is probably the last Tract of land that we or anybody else in this section will have on the market where temporary homes can be erected.

Do not miss the opportunity to get a desirable high-class homesite on the remarkably low terms and conditions which we are offering in the Twelfth Unit.

In 1914 you could have purchased lots in the Valley View Tract for \$750, which are now selling for \$2500, and we anticipate that in a much shorter time the lots we are now offering will be worth as much money.

Don't pay rent—start your own home. There are only 42 lots in our Twelfth Unit and we anticipate that it will be completely sold out in a few weeks. Don't delay; come today and let us show you this wonderful property.

## HAMLIN & HEPBURN

203 West Broadway

Phone Glendale 996-J



### RATCLIFFS WILL GO BACK TO AUSTRALIA

Business Reasons Cause of Move From This Earthly Paradise

Joshua Ratcliff and family, who came here from Melbourne, Australia, a little over three years ago, expect to return to the homeland next year. For a few weeks after his arrival he lived at 330 East Lomita, then he bought a beautiful home at 207 West Lexington drive, where the family is still living. He has been back to Australia once since he moved to Glendale. Business reasons compel the move and Mr. Ratcliff frankly says Glendale is his choice of the whole world for a home. He says the suburb of Melbourne in which he lived in Australia and which will be the home of the family when they return, is located about as Glendale is with Los Angeles, but it has not improved anywhere near as much in 15 years past as has Glendale the past two years. The Ratcliffs all regard Glendale as the nearest to Paradise of any place on the earth. They lived in England for many years, in fact up to the time they moved to Australia, which was some time before the World war.

### MODERN FEATURES IN BIG, NEW PLANT

All the modern features have been incorporated in one of the new skyscrapers in Los Angeles. Some of these include the following:  
A novel feature of the new building is the Westinghouse cafeteria which is located on the sixth floor. This cafeteria is entirely electrical in its operations.  
Food is prepared by means of electrically driven devices, cooked in an automatic electric range or chilled in an automatic electric refrigerator.  
The dishes are washed and dried electrically, the food served off an electric warming table, in fact, it is one of the most completely equipped electric cafeterias in operation. Over 150 people are fed every noon.  
The offices and display rooms, which are located on the sixth floor, occupy almost one acre of floor space. One of the most modern industrial office layouts has been constructed.  
Another feature is an industrial plant display showing the proper application of electrical power in industrial plants.  
Another booth is designed for the general public which contains all manner of electrical appliances for the home.  
An experienced demonstrator is available at all times to demonstrate the feasibility of modern cooking and heating in the home.  
Poverty keeps many a man from making a fool of himself.

### WEST EAGLE ROCK FOLKS PIONEER

Organize First Improvement Ass'n. and Enter Into Civic Matters

The West Eagle Rock Improvement association, the pioneer among the improvement associations of the city, has had a successful year and its officers and members anticipate a more effective and interesting record during the year 1923.  
This organization has confined itself quite rigidly to strictly civic matters and has undertaken nothing in a social way. Organized for the purpose of arousing a greater civic interest in the affairs and government of the community, of effecting a spirit of cooperation among its members for the public welfare, it has held its monthly meetings, discussed local problems and sought information and constructive criticism from a variety of sources. It has aided in bringing about an understanding of many conditions otherwise a subject for complaint, and hopes to be of value in the future as a force for the greatest good to the greatest number.  
The man with more money than brains has more friends than enemies.

### NEW FAIRVIEW UNIT OPENING IS ANNOUNCED

Twelfth to Go on Market to Be Under Sale This Week

Hamlin & Hepburn of 203 West Broadway, subdividers of Fairview are opening the twelfth unit of this popular subdivision this week.  
A little over a year ago, Hamlin & Hepburn took an option on sixty acres of land in one of the most attractive parts of northwest Glendale, on the Pacific Electric car line, and opened their first unit. Up to now they have completely sold out 11 units, over 600 lots and nearly 250 homes have been erected, housing a population at the present time of about 1000 people.  
Since they started subdividing, other subdividers have opened tracts and the whole northwest section of Glendale is teeming with activity. No firm, however, has offered lots at as low a price and on as easy terms as have Hamlin & Hepburn. It has been their idea from the beginning to give an opportunity to worthy people who have heretofore rented their homes, to get started, build a home of their own, and to this end they have permitted temporary homes to be erected on the rear of the lots, if of neat construction and painted.  
The natural beauty of this section of the city is well known, located on a beautiful slope with the Verdugo mountains in the background, directly opposite to the golf links of Griffith park, and with fine soil and drainage.  
Years ago, Mr. L. C. Brand, a pioneer in Glendale selected this section for his home, and has built a magnificent estate up against the mountains in a style of architecture that commands attention and reminds one of a castle of the olden times. This beautiful estate, situated as it is at the top of the slope on which Fairview is located, contributes largely to the distinctiveness and class of the whole northwest section.  
The bringing of a large population to Fairview in so short a time for increases in value which have made for increases in value which have hardly more than begun to be felt. In another year we predict that all lots in this section will be selling for a far higher price than they are at the present time.  
With lots close to the four corners of Glendale selling at \$2900, \$3000 and \$7000, lots in Fairview at \$700 and \$800 are indeed bargains. Hamlin & Hepburn announce that this will probably be the last unit on which temporary houses will be allowed.  
Hamlin & Hepburn purchased the 12th unit from Mrs. Louise L. Carr, the mother of Harry Carr, the well-known writer for the Los Angeles Times. Mrs. Carr had held this property for many years and sold out to Hamlin & Hepburn at a low figure, enabling them to make prices lower than can prevail again in this section.  
This is the opportunity for 42 people to secure desirable, high class homesites on which temporary homes can be erected, and they state that it can not be emphasized too strongly that the opportunity to secure one of these lots will not last long.

Thousands of people living in Glendale daily tell us they have, by investing in Real Estate here, accumulated comfortable fortunes. Many have retired, content to see others repeat the same success.

Think of this unequalled opportunity of being on the ground floor of such prosperity, here and now.

By just ordinary precaution, one can select real estate investments here which can't help multiplying rapidly in value; therefore, we say to those who decide to avail themselves of our assistance, we heartily welcome you to inspect our buys.

For example, we are selling the highest class residence lots today at prices which defy comparison anywhere in the United States, and if you see this opportunity, 1923 will share with YOU its prosperity.

Glendale's 35,000 people will assure you that we are simply reflecting the spirit of Glendale.

Thank you,

**E. R. RIPLEY CO.**

200 West Broadway      Glen. 1996-M

## T. W. Watson Co.

REALTORS

Real Estate      Leases      Loans      Insurance  
ACREAGE      SUBDIVISIONS      HOMES

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The Original Food-Drink for All Ages. Quick Lunch and Contains Rich Milk, Malted Grain Extract in Powder, Tablets, Forms, Nourishing-Nourishing-Avoid Imitations and Substitutes.

### WRIST WATCHES

ALL SHAPES In White Gold, Green Gold and Yellow Gold. \$15.00 to \$60.00

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Photographs Colored in Oil, Both Portraits and Scenes Paintings, Framed Pictures, Swinging Frames, Art Mirrors STUDIO AND ART SHOP, (Court Street, No. 4) MRS. L. C. SEARS 213 E. BROADWAY, GLENDALE

RADIO ON TERMS At Last, Sets that Require No Aerial. Order Now for Xmas Delivery. Convenient Payments. L. CLARK CONNER 515 West 9th St., L. A. Evenings Phone Glen. 1459-M

J. E. SAXTON Cabinet Maker Builds or Repairs Anything 818 Fairview, Eagle Rock Leave Call at Gar. 2189

# Matrimony and Hash

are somewhat the same. Both require CONFIDENCE.

## CONFIDENCE

Confidence in the firm through which you buy your real estate (or sell), or with whom you place your insurance, should be repaid by an honest endeavor on the part of that firm to give you real, lasting SERVICE.

## SERVICE

Oh Service! What Sins Are Committed in Thy Name!

We shall never take advantage of a confidence or trust placed in us, nor do we ever intend to give you less than "YOUR INTERPRETATION" of the meaning of "SERVICE," in any of your dealings with this firm.

YOU—ABOVE ALL—MUST BE SATISFIED

### Real Estate

"We hear about the raisin With a kick of one per cent; But the raisin with the wallop Is the raisin' of the rent."

Do you get a "Rent Receipt," or a receipt for a payment made on a home of your own?

Your age—your worth—your earning power; these, and many other elements enter into the problem of the advisability of any investment.

LET'S TALK IT OVER

May the Year Bring to You and Yours, Joy and Contentment

## KNIGHT and LEWIS

226 South Brand Blvd.

Phone 1062-W

### BOOST GLENDALE

John Knight and you

Jay Lewis and you

Ernest Forsythe and you

# Bear In Mind That Real Estate Is the Safest Investment for the Future Protect Your Future

To the prospective buyer of Glendale Realty, we desire to call their attention to the fact that we have exceptionally large listings of all kinds of property.

Large, commodious rooms, finished with French doors, casement windows, etc., with breakfast room, tile bath with shower, tile sink in kitchen with built-in features, automatic heater, real fireplace, walls and woodwork handsomely decorated and finished, washroom, garage, cement walks, pergola, etc., is the description of many homes that we have listed and which can be secured at moderately low prices.  
Six-room residence, breakfast room, 2 bedrooms, hardwood floors, lot 50x166, close to Brand boulevard, \$6630, \$1600 down, balance \$50 per month.  
Five-room colonial, breakfast room, 2 bedrooms, hot water heater, garage, for only \$5500, \$1800 down, balance liberal terms.  
Five-room bungalow, modern throughout, built-in fea-

tures, real fireplace, a beautiful home, lot 50x140. Price, \$5800. \$2000 cash. Balance monthly payments.  
Handsome, new 5-room stucco home, 2 bedrooms, hardwood floors, beautiful finish and decorations, extra nice light fixtures, built-ins, fireplace, nook, cabinet kitchen, splendid location, a nice home. \$6350. It's a good buy and only \$1500 down.  
Five-room bungalow, 2 bedrooms, hot water heater, hardwood floors, garage, fruit trees, \$5750, \$1500 down, balance trust deed.  
Six rooms, 3 bedrooms, basement and furnace heat, double garage, feed house, carpenter shop, fruit trees, close in and one of the buys for the money. \$7500 is the price with only \$1500 down, easy terms on balance.

Combine investment with a speculative opportunity in a new home. We respectfully call the attention of the home buyer to the fact that we have for sale a large list of new houses, many ready for occupancy. In purchasing one of these homes you are getting a home honestly constructed and the last word in architecture. These houses run in size from seven rooms each to the three-room cottage.

### A SHORT LIST OF NEW HOUSES

5-room \$600, \$1500 down      4-room \$4000, \$750 down  
5-room \$6500, \$1500 down      4-room \$5000, \$750 down  
3-room \$3750, \$500 down

Several others at equally attractive prices. Convenient time payments makes it easy for the buyer of any of these listings.

### BUSINESS PROPERTY

We also have some very desirable business property, which can be had at such a figure as to insure handsome return on the investment. We have one very attractive corner in the heart of the city that would make an ideal site for hotel and business rooms.

If you want to buy or sell any kind of real estate within the GLENDALE DISTRICT, WE'RE IT. May the New Year bring you all WORTH-WHILE JOY and RECOMPENSE in EVERYTHING that you UNDERTAKE, and may it be our PRIVILEGE and GOOD FORTUNE to ADD to YOUR SUCCESS.

# Page-Stone Co., Inc.

Successors to Hart Realty Co.

113 E. Broadway

Glendale 2339



# EDITORIAL PAGE OF THE DAILY PRESS

## Truths in Epigram



Base envy withers at another's joy, and hates that excellence it cannot reach.—James Thompson (1700-1748).

If a due participation in office is a matter of right, how are vacancies to be obtained?—Thomas Jefferson (1743-1826).

### TIME'S QUICK CHANGES

So short a time as twelve years ago, the influx of tourists represented the great asset of southern California. Today the tourists are as welcome as ever. They have learned not to limit their visits to winter, but that a delightful climate awaits them at any of the four seasons. Still they expend large sums, making possible the up-keep of fine hotels. Still they continue to live in its many channels. The difference between then and now is that the tourist business is overshadowed in importance by many activities that at an earlier day had not been anticipated. The resources of the community are stupendous, and they are being developed with speed. Already in products of the soil, Los Angeles county, its characteristics shared by its immediate environs, leads the counties of the United States. There has sprung up a vast chain of manufacturing enterprises. Only recently the idea of manufacturing here had not dawned even upon the minds of local enthusiasts. Now the output of manufactured articles in the region centering about Los Angeles has assumed large volume, and markets for them are found clear to the Atlantic coast, and abroad. At San Pedro is being finished a harbor that is destined to make that place one of the leading ports of the world. The increase of business has been unprecedented, and there is no reason to predict any lessening in the rate of growth. The tourist of 1923 will not be venturing solely in quest of climate more kindly than that to which he is accustomed, nor have to satisfy himself with the beauties which lavish nature has adorned a favored section. He will find these things, but he will find also, an awakened civic spirit, an abundance of opportunity for investment, should this be his desire, or the ideal place to erect his home, being thereafter no longer a tourist, but one of the committee to welcome travelers.

### DEATHS BY POISON

From all over the country come reports of deaths caused by the liquor sold by bootleggers. The known total marking, the holiday season amounts to many scores. In addition to these, doubtless others have occurred in remote districts, of which official record has not been made. Victims who suffer in a degree scarcely less tragic, are stricken with blindness. The poisonous stuff, so deadly in effect, may be the only sort available to consumers. If persons of ordinary intelligence, they would understand the risk they run. They could not be induced to swallow a fearful, and possibly fatal beverage, for the privilege of defying the law and showing their independence. Indulgence, even in the less virulent product of the illegal still, is dangerous, certain to cause illness and prolonged discomfort. All of it tends to destroy the mind temporarily. It is not infrequent for the inebriate to come back to sobriety to find that in the period of aberration, he had been guilty of acts of violence, even of murder.

There could be no dissent from the verdict that bootlegging must be stopped. The sordid toper, too steeped in alcohol to have discretion, is entitled to protection. Society, considered as a whole, certainly is entitled to protection. The bootlegger is the declared enemy of order and decency. War upon the lowest type of the wretched class is not necessarily to be waged on high moral grounds. The citizen who does not believe in prohibition, is as much called upon to oppose the peddling of poison, as could be the most ardent prohibitionist. In one sense, the peril to him is much greater than to the abstainer. The bootlegger being also thief and forger, may sell, disguised as some familiar brand, decoctions as villainous and destructive as that hawked by jailbirds who prow the midnight alley with their lethal wares.

### OPPONENTS OF THOUGHT

To say that the future of civilization depends upon the right of great minds to think, to express their findings, and to have these accepted, is to set down an obvious truth. Unless intelligence shall be the guide, the trend of development must be in the direction of degeneracy. This appears to be the essence of a recent address by the president of the Carnegie Institute of Technology. It is an idea that either has been spontaneous in the minds of humbler thinkers, or, having been suggested, has readily found lodgment there.

Science has proved the theory of evolution. This does not, as Mr. Bryan seems to fear, trace his ancestry back to the forest where the careless monkey swings by a prehensile tail. It means, on the contrary, that this world as it exists, is a thing of development, of steady growth, the growth being towards better forms physically and mentally. The evidence supporting evolution is written so plainly in the everlasting hills, that to ignore it must be counted not only futile and stupid, but as distinctly harmful. It is harmful because it is the cramping of the human mind. For minds lacking in perception, to be enabled, through the words of such a man as Bryan, to nullify the researches and the conclusions of science, would be a measureless disaster. Necessarily it would mark the turning point at which degeneracy would set in.

All progress on the part of the human race has been due to thought. The great inventor, the genius, formulates in his consciousness the plans by which society advances. He opens new vistas to the common view. He overcomes distance, makes electricity his slave, flies through the air, or under the sea takes swift, safe passage. This is because he is permitted to think, to make known his discoveries. Hence men capable of thinking must be free to exer-

cise their powers. And if dullards hold out against them, and the majority sustains the dullards, the day of calamity is nearing.

### ITALY'S STRUGGLE

Just at present Italy is dominated by Mussolini. Every evidence concerning the man shows that he is an individual of strong character. He has a definite belief as to what is needed by his native land, and apparently a definite plan of meeting the need. He won the sympathy of most of the world at the start, through the circumstance that the organized citizenry, of whose policies he is the visible expression, are fighting communism. How evil a thing communism is, Russia's mournful fate attests. But for the Fascisti it is fair to assume that even now Italy would have been strangling in the clutch of the communists.

The chief personal rival of Mussolini appears to be D'Annunzio, famed as a poet. In the field of letters D'Annunzio shines with the peculiar brilliancy that bespeaks genius. Apart from his achievements with the pen his career has been barren of admirable endeavor. He is selfish to the point of brutality. He is so conceited that he is a ridiculous figure, posing and posturing with the whimsical activity of the monkey that paints itself red and climbs a pole. In the war he was brave, fighting not for his country, but for the aggrandizement of his own dandified and mincing personality.

It may be an advantage to Mussolini that his record is comparatively unknown. Certainly the circumstance that the D'Annunzio career is familiar tends to weight the poet as he poises for a leap to power.

If President Harding desires any kind of a conference with European powers, it may be assumed that he has a beneficent purpose in view. Even if no good were to come from such conference, there is no reason to suppose it would be productive of evil. The worst to be feared for it would be that its results might be negligible. At any rate, good taste ought to suggest to Senator Borah the wisdom of refraining from throwing monkey wrenches into the machinery. It is certain the country does not want the sort of conference that the senator would favor.

It is natural to assume that the great Bernhardt is nearing the end of a spectacular and unparalleled career. Following reports that she is on her death-bed, come more cheering reports that she has smiled at the doctors and gone back to her work. Doubtless she will work while the breath of life remains to her.

### HENRY FORD'S CHARITY

By DR. FRANK CRANE

Henry Ford in a recent interview said that some representatives of Hugo Stinnes came to the Ford offices recently. He asked them what Stinnes was trying to do, what they were after. They admitted that Stinnes' motive was to make money, and that they were out to get stock control of business to make all the money they could.

"If that were our motive," said Ford, "I would not be very confident of our future. We are now employing 100,000 people and we hope to employ many. As long as that is honestly our purpose—to provide lucrative employment for just as many people as possible—my son and I will always have plenty of money to do the things we want to do."

There is a good deal to be said for this form of "charity." Ford is not building libraries extensively nor endowing benevolent associations, colleges and other institutions; but he is giving the people employment, seeing that they have lucrative work to do, and letting them attend to their own benevolence.

The world has had a good deal of experience in institutions heavily endowed to promote the welfare of the people, and that experience has not always been happy. In very many cases institutions to further progress have in time become barriers against progress, and institutions to help the people have become burdens to oppress them.

But an institution to give people jobs at constructive work where they can at the same time promote the prosperity of the community and lead self-respecting lives themselves, and bring up their children in decency and comfort, can hardly go wrong.

It is rather a fundamental law that people are not helped by giving them anything—that is, not usually and in the long run—but they are helped by providing them with opportunity for work by directing that work so that it shall be profitable to all concerned.

This might be called "the democracy of charity."

### THE RIGHT WORD

By W. CURTIS NICHOLSON

DISCUSSION CLUB

Possessive Before Grund  
Max R. Schuerer, New York City: "In the New York Times magazine section, Sunday, November 26, 1922, there appeared an article 'The Shortage of Supermen' (page 1, continued on page 10). In this article there appeared the following: 'In then there is but little chance of the superman, should he appear, receiving any very speedy recognition or warm appreciation.'"

"I maintain that 'superman' should be 'superman's', in the possessive. Will you kindly publish the correct version in your column?"  
Answer: How does the following sound: There is but little chance of the superman's, should he appear, receiving any very speedy recognition or warm appreciation? When you read it aloud, is it not a rather awkward construction? Omitting "should he appear", the locution is not only correct, but also euphonious; as, there is little chance of the superman's receiving any very speedy recognition. The interposing of words between the possessive and its accompanying noun makes such an awkward construction as your enforcement of a grammatical rule would bring about. But the discussion does not end here.

Resourcefulness plus the treasury of the English language gives a person more than one way to express his thought. Would not the following phraseology do as well as the excerpt quoted: "...then there is but little chance that the superman, should he appear, will receive any very speedy recognition or warm appreciation?"

## THE LISTENING POST

By James W. Foley

This Listening Post has been in existence now for something more than three years. Until it has grown to be something of an institution with this newspaper.

Whether good or bad this editor cannot say. Because if it were bad he would dislike to admit it. And if it were good it would not be modest to say it. So we leave it to you.

For something more than two years now it has appeared without an interruption. Every day something. Sometimes it has bubbled forth like a mountain stream in the hills. Sometimes it has been dragged forth like an old log out of a swamp. Depending on the state of mind of the editor.

That is the way work goes with many of us. Sometimes with a lot of spirit. Sometimes with a lot of difficulty. And perhaps the greatest credit is due the workman who does his work with difficulty. Because it takes more determination and effort. Even though the work is not as good.

Two years means about six hundred working days. And that means six hundred Listening Posts. Good, bad and indifferent. Although we are anxious to say there has been no indifference designed or intended. And six hundred Listening Posts have covered a great variety of subjects. And necessitated a great many kinds of treatment.

But the end and aim of them has been to inspire. To encourage.

To make life worth while. And to make you believe it is worth while. Because unless you believe life is worth while you will not do any worth while work.

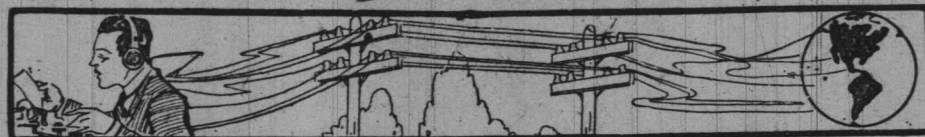
There has been no morbidity. No cynicism. No hate or hate or anger. No shame or pretense. Just a little friendly daily talk with you. About every day things.

And with this Listening Post there has been a couple of daily poems. And ordinarily a daily address somewhere. And all have been flavored with the same good nature.

And now the editor of this Listening Post is going away for a couple of weeks or so. To rest. To let the tired spots be refreshed. To listen to the song of desert birds, if there be any. And to forget the song of the typewriter.

In the meantime there will be something else in this place. And it may be you will like what is there better than this Listening Post. But we hope not.

In a couple of weeks the Listening Posts will stick up here again. And in the meantime we wish you a happy New Year. Work to do. Something to achieve. The love of your family. The respect of your friends and fellow citizens.



## Songs of the Poets

The Owl and the Pussy-Cat—By Edward Lear (1812-1898)

The Owl and the Pussy-cat went to sea  
In a beautiful pea-green boat:  
They took some honey, and plenty of money  
Wrapped up in a five-pound note.  
The Owl looked up to the stars above,  
And sang to a small guitar,  
"O lovely Pussy, O Pussy my love,  
What a beautiful Pussy you are,  
You are,  
You are!  
What a beautiful Pussy you are!"  
Pussy said to the Owl "You elegant fowl,  
How charmingly sweet you sing!  
Oh! let us be married; too long we have tarried;  
But what shall we do for a ring?"  
They sailed away, for a year and a day,  
To the land where the bong-tree grows;

And there in the wood, a Piggy-wig stood,  
With a ring at the end of his nose,  
His nose,  
His nose,  
With a ring at the end of his nose.  
"Dear Pig, are you willing to sell for a shilling  
Your ring?" Said the Piggy, "I will."  
So they took it away, and were married next day  
By the Turkey who lives on the hill.  
They dined on mince and slices of quince,  
Which they ate with a runcible spoon;  
And hand in hand, on the edge of the sand,  
They danced by the light of the moon,  
The moon,  
The moon,  
They danced by the light of the moon.

### CORRA HARRIS ON DIVORCE

By ESTELLE LAWTON LINDSEY

In an able editorial which I read last night, the brilliant Corra Harris, inquires why society does nothing to punish married people who commit crimes against each other and the home. She wishes home breakers punished instead of having them relieved through divorce of the responsibilities which they have shirked in order to shed. Much might with truth and justice be said in favor of her plan. Divorce will continue to cut the foundations from under society just as long as society does nothing to discipline either those who refuse to perform their part of the marital contract or the public psychology that applauds the loose thinking that holds happiness to be the gratification of every passing whim. The excuse for most divorces is that those seeking them have learned to love somebody else better than their mates.

All right. Do we not by making divorce easy encourage careless judgment and frivolous reasons for entering into a relation which the welfare of the race demands should have stability and permanence? If a woman is a bad wife why should not the society which protects her claim on the father of her children line her up and tell her so? The worst wife in the world may with impunity pursue her neglectful or irritable or flirtatious or slovenly career until she creates in the soul of her husband a reaction that destroys love and results in a broken home.

The most dissolute and selfish man may drink and flirt and gamble, may deprive his family in the interest of his mistress, may stay out all night and inflict cruelties both mental and physical on a wife and she has no recourse but divorce with the possibility of having to work for the support of herself and her children. And organized society will not discipline the sinner.

No criminal is as safe as the home breaker. The avenging hand of a desperate husband or wife is his one danger—or her one danger. And the avenger must answer to the criminal law.

This morning I talked with a woman who is ruining her home by a love affair with a

married man. She has a child; she has been married 20 years; she has no just claim against her husband. Her excuse is that she "fell in love with the other man" and she regards herself as the victim of destiny.

She is exactly as much the victim of destiny as is the thief who looks too long and too covetously on the goods of his neighbor and finally is unable to resist the longing which he has encouraged in his own soul.

Almost any man or woman is likely to meet after marriage some one whom, has all things been equal, they could have loved. Meeting such a one, the action indicated by honor is to refuse to cultivate an acquaintance which holds danger. Honorable people do this; dishonorable and weak sisters follow the will of the wisp to divorce court.

The trouble about easy divorce is that it encourages the unworthy and rewards their disintegrating activities.

That is why Mrs. Harris, since divorce must be advocated a uniform, national divorce law. Let us speed the day when it is on our statute books.

### OBSERVED AT A GLANCE

By HENRY JAMES

Somebody back east has been arrested for spoiling clothes sent to the laundry. Justice is slow but sure.

Knowing the sort of senators he wants, the Italian premier appoints them. In the United States the administration is handicapped in this respect.

A justice who earlier in the day had yielded eight teeth to the dentist, was very severe with speeders, evidently having put the teeth into the law.

The youth arrested for robbing the change-boxes of street cars must be ingenious as well as crooked.

Even the versatile Bergdoll is going to have a hard time in landing on the coast of

California and that of Florida simultaneously.

A scientist states that Bryan endangers civilization by his attitude on evolution. This is conceding Bryan far more followers than he has.

A large element of Louisiana citizenry seems determined to prove that the state is bigger than the ku klux.

From the Canadian north comes a story of men eaten by wolves, quite thrilling if you believe it, which you are under no obligation to do.

At last a "bandit queen" has been arrested. Under the close scrutiny this made possible, she does not look impressively queenly.

Greece seems to be growing milder. At least it sends its political failures to jail for life now instead of shooting them at sunrise.

## COMMENT ON DAY'S NEWS

By HENRY JAMES

Concerning the death of the Rev. Wilbur Crafts, several have made the remark that he was a "much misunderstood man." That this is in any part a correct estimate does not appear from the data available, which is of considerable volume. Dr. Crafts was not liked or disliked because he was misunderstood. On the contrary these emotions as aroused by him were due to the fact that he was understood. Being understood, some approved of his purposes and methods, while some did not.



HENRY JAMES

The doctor belonged to that minority that assumes the right to be the conscience of the majority. Adherents of his school of thought conceive themselves to be chosen to regulate the morals of their neighbors, as they term the process. In reality, they conceive it their duty, as it certainly is their delight, to dictate what shall be the beliefs and practices of others. The others deem themselves to be the better judges. They are quite ready to answer to God, perhaps, and to their souls, but they object to being required to answer to any Dr. Crafts.

On the other hand there are many of the Crafts type of mind. As he did, so they set up their standard of conduct, declare it the only proper standard, and demand that all adhere to it. Some of them would be glad to enforce this order with whip and thong. Such an attitude does not make for wide popularity. It is extremely doubtful if it makes for good.

Doubtless the professional reformer, winning a fair living by prescribing and limiting the pleasure of others, sometimes believes himself doing a fine work for humanity. But he is not misunderstood.

Members of a destroyer crew recently were awarded a \$20 gold piece each for their excellence in marksmanship. Later came from Washington an order that this sum be deducted from the next pay check of every one of them, as the record they had made was not worth the money.

A mild characterization of this would be to term it a shabby trick. It was not the fault of the men that the prizes came to them unearned. Certainly the fault lay with somebody higher up. Rather than have Uncle Sam appear thus in the role of Injun giver, the officers reasonably might have been expected to assume the loss. All those twenties have been spent, and probably spent with more than customary freedom because regarded as extra money.

It still pains the Hearst papers greatly to have anything savoring of harshness said in relation to the beloved soviet government of Russia. Recently they have been defending the abolition of the of all reference of angels, or to the pleasing and harmless fiction of Santa Claus.

Russia just now suffers under the misfortune of being spiritually dead, as well as physically decadent. Of the former status, the ukase against Santa Claus is a distinct symptom! With material matters there at so low a status, it would seem that the bolshevist regime might at least leave to its victims the consolation of romance.

Two fathers were summoned to a hospital, each arriving under the impression that his son had been injured, and was there. Each identified the boy at first as his own. A little later the lad died. The father who erred in his judgment must have experienced an almost unprecedented relief at discovering his mistake, and yet his heart remained heavy for the sorrow of the other.

The prospect is that the affairs of Louisiana must grow worse before they can grow better. When a state faces the situation of wresting its own government from control of outlaws, or surrendering to the interlopers, there is but one thing for the state to do. The governor of Louisiana seems determined that this thing shall be done, and constitutional order restored, even if a few ku klux adherents have to be hanged first.

A youth is under arrest for robbing the change boxes of moving street cars. Passengers who have observed the conductors patiently grinning a harvest of small change out of these receptacles, naturally will wonder how the thief managed it. The theory that comes to mind that he must have hypnotized the victimized conductors.

It is not fair to assume that in dealing out heavy sentences to speeders, a police judge was in any manner influenced by a previous visit to the dentist. He had undergone such an experience, having eight teeth wrested from his jaws. Doubtless no man's temper could have been rendered more suave by this.

However, the speeders brought before him deserved all that he gave them. If his wisdom had been heightened by the dental episode, it is hoped that other police judges will submit to the forceps without delay.

Miss Marlon Fletcher of Venice knows how to swim. Recently she bravely rescued from the undertow a woman who otherwise would have been drowned.

It is a pleasure to comment on the courage and agility of Miss Fletcher, and to add that she is a mighty pretty girl, which is no newspaper guff at all.

## WATCHING THE PARADE

By JOHN PILGRIM

What would you do differently if you had your life to live over again?

Half a dozen of us discussed that last night. We mixed confession, apology, boastfulness, and candor. Not all of us told the truth about ourselves, of course. Perhaps no one of us did. Each could run a finger through the pages of our individual histories and find many that displeased. But in thinking over last night's inquiry in the light of a new day I come to the conclusion that:

If we had our lives to live over again most of us would live them just about as they have lived.

If we could equip ourselves at starting out, not merely with the knowledge of pitfalls ahead gained by experience, and with a route map of disasters to be avoided BUT with a fine new set of faculties and intuitions and powers we would doubtless live differently. But, being precisely what we are, with a meagre equipment of common sense and courage and discretion, we would do just about what we have done. Except in one item.

"I would try to save more money," every one of us said. There isn't a miserly or penny-scraping man in the crowd. Each more than keeps up his financial end with his comrades and neighbors and family. But each admitted, being in that discursive and introspective mood brought about by good cigars in front of a wood fire, that each had been delayed in the race by a failure to save. Not all had suffered from a shortage of capital at a critical moment, but each had suffered from a lack of that knowledge of the true value and function of money which can only be gained by a rigorous application of dimes to the office in the savings bank.

Except for that we were, if not contented, at least defiant. We conceded that we would have gone into the same businesses, married the same wives, lived in the same towns, and voted the same tickets. But we were—every one of us—sorry that when we first started out in life we had failed to practise that form of self-discipline known as saving money.

"For," was the conclusion of the gathering, "unless one is a natural born saver it takes a heap of courage to save."



## VENTILATION AND LIGHT ARE NEEDED

It is an unfortunate condition that the average person, in planning a home, overlooks the value of ventilation and light, two subjects which are essential to the livability of the home.

The building should be placed far enough above the ground to allow free air circulation and enough ventilators placed in the outer walls below the joist to aid this circulation.

The lot should be drained to keep the ground under the house absolutely dry. Dry-rot will not take place (except in diseased timber) in well-lighted and ventilated places.

Living and bedrooms should be of such size as to allow sixty square feet of floor space to the person. Provide an abundance of light, properly placed to penetrate to all parts of the rooms and so that the windows when open will ventilate the room properly.

Clothes and disappearing bed closets should be especially well ventilated. This may be accomplished by either a window or duct window to be preferred because it gives light.

Always provide both inlet and

outlet as circulation of air is what is most desired.

Toilets and baths should receive especial attention and should, when possible, be placed on the exterior of the house.

Do not be afraid of getting too large a window in these rooms as even under the best of conditions it is difficult to keep them well aired.

If these rooms must be placed in the interior of the house, by all means place a ventilated skylight over same, as dirt always hunts the dark corners.

Adequate roof space should be provided with enough openings in same to give a free circulation of air. This aids in keeping the house cool in summer.

Open or partially enclosed porches are very desirable and provide excellent space for both living and sleeping.

The best method of ventilating the average small house is in connection with the heating system. Most modern homes are using some form of the numerous gas heater appliances, which can be provided with intakes for fresh air, passing over or around the heating unit, thus tempering the air before it is passed into the room.

These intakes should be provided with dampers so the air can be adjusted to the needs of the room. An open fireplace is also an excellent ventilator.

All gas appliances should be ventilated to carry away the gas odors from the building.

Gas water heaters should always be ventilated and I suggest they be installed outside on the screen

porch and never in the bathroom, due to the danger of escaping gas if the heater goes out.

A gas range should have a vent placed over it to carry away the excess of heat from the open.

A large hood should also be built over the range and vented to carry away odors and steam from food, which is being cooked.

This hood should be made of ample size or it will be of little use.

Possibly a better solution is to provide a large vent directly in the ceiling as it is difficult to confine all the cooking odors to the hood and once they pass to the ceiling outside the hood it is hard to overcome them.

The hood vent should be large enough to be easily cleaned, as grease and dust accumulate rapidly and form a very inflammable deposit, which, in case of fire, may create enough heat to set fire to the building.

Also, for the foregoing reason, never vent the hood directly into the joist space, but always provide a metal, concrete or terra cotta vent.

Condensation takes place in these vents and should be provided for.

This condensation rusts out metal vents so these should be placed so they can be easily inspected.

The method of ventilation is usually provided for in the city plumbing ordinance.

If the garbage can is kept indoors a metal lined closet should be provided for it with an abundance of ventilation to the outer

air. All plumbing fixtures should be vented.

If you are building in this community it is advisable to insist upon your plumber following the laws of the city.

Both the state of California and the city of Los Angeles have definite laws covering ventilation and lighting of dwellings and it is advisable to consult the building department on these subjects before proceeding with the erection of your home.

### Rhinestones Trim This Striking Dinner Gown



This charming and simple gown is of black indestructible chiffon with plush stripes. The rhinestone trimming furnishes a decided contrast.

**RADIO AT GLASSCOCK HOME ON WEST ELK**

Mrs. and Mrs. Ben C. Glascock, of 360 West Elk avenue, entertained a group of friends at a radio concert at their home Friday night. The guests included Mr. and Mrs. Ralph Roe of San Fernando Valley, Mr. and Mrs. R. Rehbert, and Mr. and Mrs. Lewis DeLaney of Glendale.

# Edwards & Wildey Co.

## Realtors - Subdividers

### California St. Tract

A "close in" subdivision on West California St. A few lots left at \$975—\$250 cash, \$15 monthly.

### Kenneth Terrace Annex

Choice tree covered foothill lots, close to Kenneth Road, \$1600, \$150 cash, \$25 monthly.

### Kenneth Crest

Glendale's choicest residential property. Above Kenneth at Pacific Ave. 60-foot lots, with all improvements, \$2400— $\frac{1}{4}$  cash.

# Edwards & Wildey Co.

Broadway at Central

Glendale 250

W. P. MacMullin, W. F. Macpherson, Glendale Managers

## We Will Build You a Home, Sell You a Lot, or Finance Your Building

We can build you a home and if necessary finance it from the beginning. We will write your insurance in the most reliable companies, and save you money. We carry all kinds of insurance. We have a most complete and up-to-date line of listings, covering property of every description. No matter what you want, we have it.

### GRAND VIEW TERRACE "THE CREAM OF SUBDIVISIONS"

Let us show you one of these lots. The price is right, and you will be surprised to see what we have to offer. Come in, anyway, and see what we have—it won't cost you a cent, and you will be the gainer if you deal with us.



112 SOUTH BRAND

PHONE GLEN. 983-R



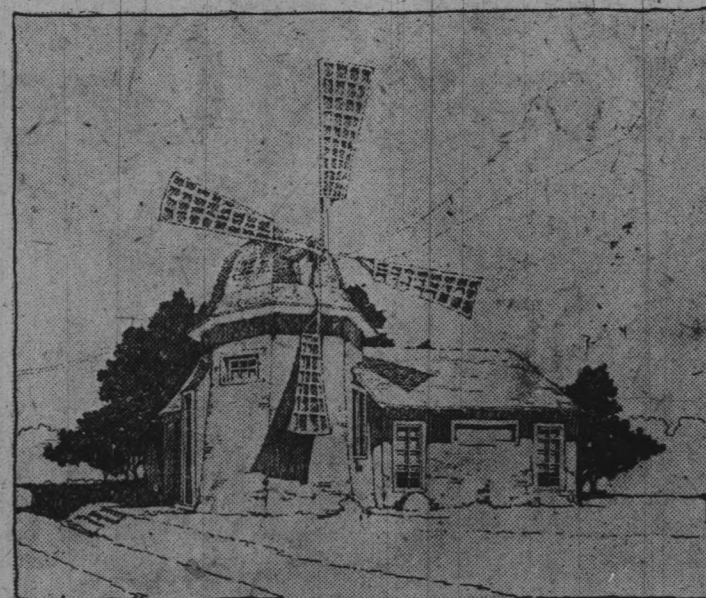
## and GOOD PLUMBING

Plumbing is both a science and an art. It requires technical knowledge and skill, based on many years of expert mechanical training. Hence, when your plumbing is installed by an experienced, responsible firm it is an investment in Health and Comfort.

# Wm. Griffin

PLUMBING

806 S. San Fernando Road. Glen. 1926



This Mill is Lloyd Wilson's Trade Mark, and when you think of San Fernando Road you think of Lloyd Wilson. He deals in San Fernando Road property exclusively and has invested more money in San Fernando Road Property than any other individual. He not only sells Real Estate on San Fernando Road, but believes in it himself. When interested in business or industrial property in South Glendale call in at our new office.

# L. H. Wilson, Inc.

IRENE NELSON

P. MORKIN

H. V. BLENKIRON

1034 SO. SAN FERNANDO ROAD

PHONE GLEN. 1551



FOR REAL VALUES

# See Elsa Jane

1424 SOUTH CENTRAL AVENUE

## BARGAIN WEEK

U  
LIST  
IT  
AT  
RIGHT  
PRICE  
—WE  
SELL

Income Property, Half Block off Brand; 2 Houses, Lot 50x150. One of Houses Furnished, the Other Partly. Price, \$4800; Terms.

Business Lot, 2 Fronts, 25x100; Price, \$5750.00; Terms.



REAL ESTATE - INSURANCE - LOANS

# J. F. Stanford

Builder of Homes

Building Financed

PIONEER REALTOR, ESTABLISHED 1910

112 1/2 SOUTH BRAND

Office Phone Glendale 1940

Glendale, Calif.

## BUILDING BY CONTRACT IS BEST

Our women folk love to shop. They are wise, we must admit. When they find what they desire they ask the price. Few buy an article without first knowing what will have to be paid. If you go to the tailor for a suit of clothes, a bargain is made with the tailor for a definite style made from a certain piece of cloth for a definite price. When the suit is fitted to your form and completed to your satisfaction you pay the price and take the suit.

If you offer a job to a laborer he asks what wage you will pay. If you are seeking a position you ask what salary will be paid for your services. This has been the custom from the beginning of time. It will continue throughout the future ages. Only those who do not know the value of money or do not have to earn what they spend will buy without asking the price.

All large business concerns have a purchasing department at whose head is a person who knows values. Usually specifications are sent out calling for bids on the articles wanted. Often samples must be submitted by the bidder. The largest purchaser in our country is the government. It follows this practice and sends out invitations for bids to those who handle the commodity required. Even when taking soldiers, sailors or civil employees into government service, an examination must be passed to determine fitness for the duties to be performed. The candidates must be up to the specifications or they will not be employed.

The United States government calls for bids for the construction of all government work. This same practice is followed by our railroads and other large business enterprises. The construction is given to the lowest responsible bidder. With railroads, as a rule, only a few selected responsible contractors are asked to bid on work. If a contractor has not established a reputation for skill, integrity and responsibility he will not be invited to bid.

Why is construction carried on in this manner by the best business concerns? There can be but one answer and that is because it is the only economical way.

Have you ever built a house by being your own superintendent of construction? Possibly you have done so once, but only once. The second house you build will be under contract with a reputable expert builder. If you are ill you consult a skilled physician. If you are in need of legal advice you go to an attorney. If you want to put up a building you go to an architect. If you intend to build a dam you employ an engineer to design the structure. If you are wise you employ a reputable contractor to erect the building or dam for a fixed cost.

# Look These Over

Beautiful 10-room, 2-story home, located very close in, adjoining lot worth \$6,500. This is a fine property and a good buy at \$12,900; \$4,300 cash.

Foothill home, seven large rooms; hardwood floors throughout; lot 60x248. Special price, \$9,500; terms.

Six-room, three bedrooms, modern in every detail; 4-room house in rear; garage; lot 50x166. This is a pick-up at \$5,750; \$1,500 cash.

Business lot on Brand, 99x148. \$21,000; \$10,000 cash.

## ARTHUR CAMPBELL

110 EAST BROADWAY

YOU'LL HAVE

# A Happy New Year

IE

## You Locate in Glendale

BUY THROUGH

# STEWART REALTY CO.

Member Realty Board

Phone Glendale 105

219 East Broadway

# Our Best Wishes To All

## For the Coming Year

Realty Brokers  
Rentals  
Insurance Brokers



Designing  
Building  
Loans

## Wernette & Sawyer

116 West Wilson Ave.

Phone Glendale 172

FOR RESULTS—USE PRESS WANT ADS



CHARLES B. GUTHRIE

First President Glendale Realty Board  
Director Calif. Real Estate Ass'n.  
Member Legislative Committee State Ass'n.

# 1923 New Year's Greetings

## THE CHARLES B. GUTHRIE Co. REALTORS

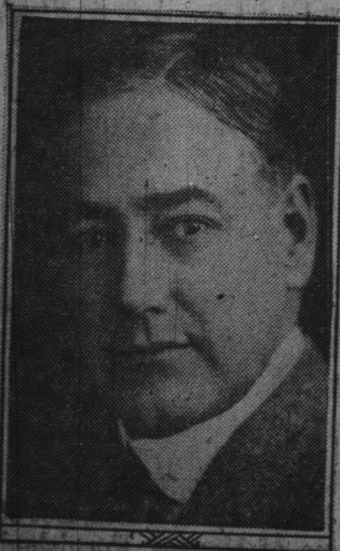
110 West Broadway

Phone Glendale 1640



CHALMER D. DAY  
Cashier

Commander Glendale Post No. 127  
American Legion



THEODORE M. NEWMAN

Business Manager  
Fifteen Years Business Manager for  
Wm. H. Clune

Extends to everyone who has contributed to the prosperity of the company, its most hearty thanks and bespeaks for him or her a most wonderful abundance of happiness and prosperity for the new year.



O. E. VON OVEN  
"Von"

Oldest Man in Company in Point of Service.  
Everybody Knows "Von"

And to those who desire real service during the coming year in that most vital of investments—home selection—we extend an invitation to call and get acquainted.



ROBERT S. HENRY  
Sales Manager

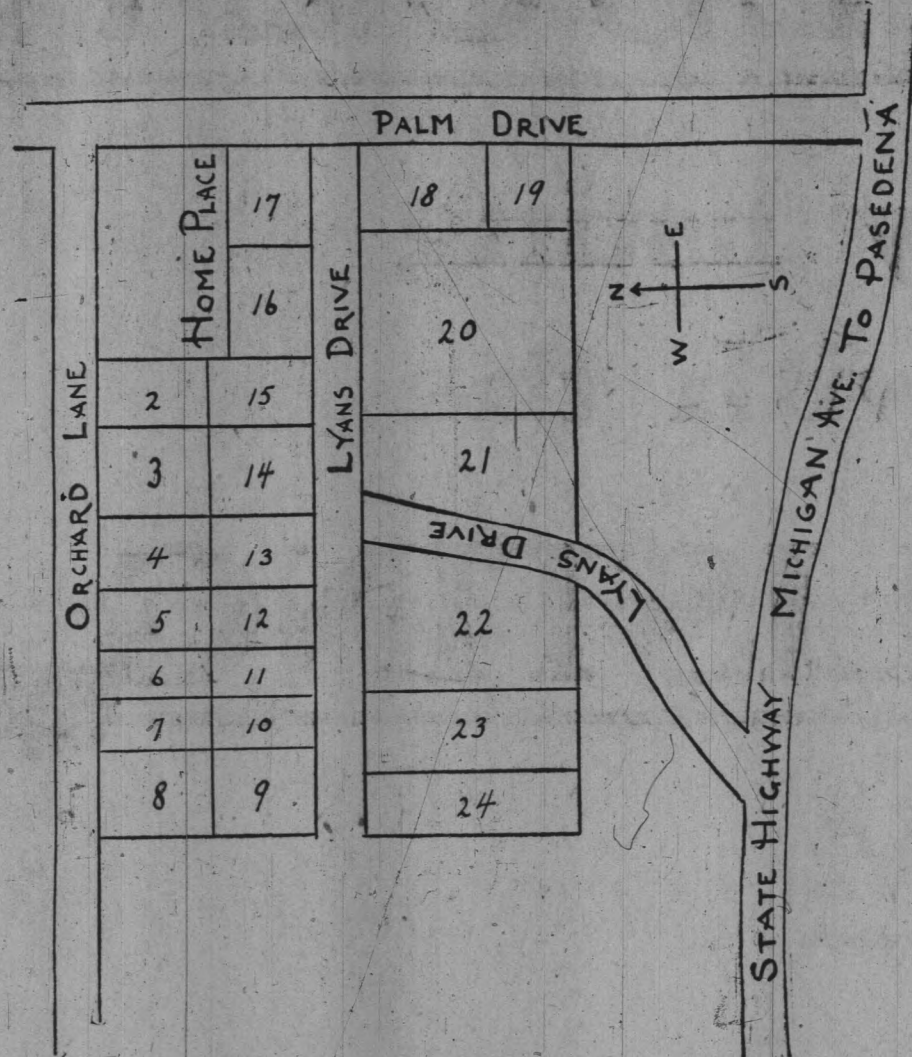
Formerly Sales Manager Mason and Hickey  
Winnipeg, Canada



# Lyans' Orchard Acres

Tract 5584

Located west side of Palm Drive, La Canada, California



## A New Subdivision of Beautiful La Canada Acres

1 mile north of Montrose.  
 With all kinds of fruit trees and vines.  
 Pure mountain water piped to each lot.  
 Moderate restrictions. No commission. Chicken yards.  
 See owner and agent on premises.

# R. G. LYANS

# A Happy New Year To All

At this, the end of our first year in business in Glendale, we wish to thank those who have given us of their patronage, and to wish them a Happy New Year.

To those who have not yet profited by our service we extend Holiday Greetings and suggest that a source of Happiness may be found in 1923 by making a connection with

## Glendale Lumber Company

314-328 NORTH SAN FERNANDO ROAD  
 PHONE GLENDALE 800  
 "SERVICE WHEN YOU NEED IT."

We Wish to Announce That We Have  
 Opened a

**FIRST CLASS REALTY OFFICE**  
 AT  
**103 E. DORAN ST., AT BRAND**  
 North Glendale and Foothill Property  
 Our Specialty

HERE ARE A FEW OF OUR BARGAINS:

- New Spanish six-room bungalow, in foothills; every modern convenience; shower bath, electric control heating plant; solid cement driveway; double garage; fruit trees; lot 50x150 feet. Only \$10,500
- New 5-room frame Bungalow (E. Z. Terms). Only \$ 5,750
- New 4-room frame Bungalow (E. Z. Terms). Only \$ 3,750
- New Duplex 5 and 5 rooms (Terms). Only \$ 9,800

Consider Good Lot in Trade on Any of These

## See Foothill Realty Co.

Trust Deeds Bought and Sold at Best Rates  
 103 East Doran at Brand

FOR RESULTS—USE PRESS WANT ADS

## CLASSIFIED BUSINESS DIRECTORY

of Representative Merchants of Glendale Whom You May Trade With and Feel Assured of Service

PICTURE FRAMING, KODAK FINISHING AND A NICE LINE OF STATIONERY—AT THE  
**GLENDALE BOOK STORE**  
 113 South Brand Boulevard

## FREE BATTERY SERVICE ON ALL MAKES

Expert Recharging, Repairing, Rebuilding  
 Repairs on Generators, Starters, Magnetos  
**W. H. HOOPER & CO.**  
 Glendale 596  
 Broadway and Louise

## HOW TO DO OUTSIDE STUCCO EXPLAINED

Consider that the cost of the exterior stucco work is only about 6 per cent of the total cost of the construction, and that it is 100 per cent the most conspicuous part of the building, and almost impossible to repair satisfactorily if not properly done, it should sufficiently convince anyone that the exterior plastering should be the last piece where one should try to economize.

In order to obtain a good job of stucco, consideration must be given to the structural features of the building to which it is applied. By way of suggestion attention should be called to the fact that care must be taken to see that no rain or other water can possibly get behind the stucco, through cracks, around windows or door openings, and that great care must be taken at roof line and fire walls.

Thus the first responsibility for good stucco rests upon the shoulders of the designer of the building. The second responsibility rests upon the contractor.

ers of the designer of the building.  
 The second responsibility rests upon the contractor.

upon the plasterer, since no matter what materials are used it would be impossible to obtain a satisfactory stucco job unless the utmost care is used in its application.

It has been said, and no doubt with truth, that proper workmanship is over 50 per cent of good stucco.

The third responsibility rests upon the materials used and the method of application which I propose to describe.

A frame building should be thoroughly covered with a good, heavy roofing felt, starting at the bottom and lapping at least two inches as you go to the top.

On this should be applied a good metal reinforcement (any good mesh metal lath or close meshed chicken wire), which should be furred out at least three-eighths of an inch from the roofing felt, and in every instance all joints should be well lapped and tied together, thus creating a continuous reinforcement over the whole surface to be plastered.

Then a mortar composed of one part of an approved brand of Portland cement, to which has been added 10 per cent of hydrated lime (if monolith plastic cement is used omit the lime), and three parts of clean, sharp sand should be shoveled thoroughly through the reinforcement, so as to form solidly against the roofing felt.

Scratch this coat and let dry for at least two weeks.

Then a second coat of the same mortar as specified for the first coat should be put on to a thickness of at least one-half inch over the face of the first coat.

If the weather is dry and hot,

this coat should be wet down for at least three days, then allowed to become dry before finishing coat is applied.

For the finishing coat plaster should be used, since it now can be obtained in any color and any texture can be made from it, thus eliminating the extra cost of painting, which at best is not permanent.

A standard brand of stucco that had been in actual use for at least four or five years should be used.

There is now at least one inch of mortar from face of roofing felt, with reinforcement in center of the slab, where it should be. Nothing can destroy a wall built in this manner without first destroying the frame upon which it is constructed.

It may be said to those who might object to the slight variation in color obtained in the use of colored stuccos that the most prominent and greatest artists and architects will not tolerate a one-tone wall because it lacks interest and the substantial appearance of a wall that must be exposed to the elements.

The so-called waterproofing need not be given any worry, for a wall constructed as described above is mechanically waterproofed—the only way that it can be permanently and successfully done.

Plastering on masonry is not, in our estimation, nearly so important as the plastering on a frame building, inasmuch as a masonry wall forms a nearly perfect base to plaster on.

His Satanic majesty takes off his hat every time he meets a hypocrite.

# Where Prices Are Right BOLEN-BOWLER CO.

Edward Hennes, Sales Manager

We desire to extend to our clients and friends our very best wishes for a Happy and Prosperous New Year, and at the same time to remind them that the surest way to acquire prosperity and success is to wisely and judiciously purchase desirable Glendale real estate. During the past year we have been privileged to advise and guide many investors in the purchase of homes and properties bought for income and have a constantly increasing list of clients.

We offer for sale only properties we believe are worth the prices asked, and we aim to sell clients who are bound to make a profit. The following are some of our exceptional offerings at this time:

### EIGHT-ROOM HOME SACRIFICE

Extra large, two-story home in perfect condition on 75 foot corner lot, only one block off Broadway, right in line for big business. Lot alone worth \$5000 now. Large basement and garage. \$100 per month income by renting rooms, in addition to home for owner. For quick sale, \$7500, half cash. Worth \$10,000, right now.

### FURNISHED 5-ROOM HOME

With two lots—\$5750

Think of it! Well furnished five room home with two good lots, including new \$100 gas range, located on one of the best streets in northwest Glendale. Large garage, some fruit. Only \$1850 cash, balance easy—less than rent. This will not last!

### \$6250—\$1500 CASH

Buy beautiful and artistic large new 5-room bungalow, located in very exclusive and restricted northwest section. Has large and cozy living room, real fireplace, expensive shades and fixtures. Spanish archway between living and dining rooms, beautiful buffet with mirror, nice hallway, two fine bedrooms, large closets, hardwood floors throughout; ideal bath room and linen closet. Ladies take notice! The classiest kitchen and breakfast nook you ever saw. Automatic water heater. Extra large screen porch with room for ice box and electric washer. Fine garage. Balance payable \$55 per month.

### SOMETHING WORTH WHILE

\$6500, with a down payment of \$2500, buys this attractive 6-room home, three nice bedrooms, located on beautiful street, only 1 1/2 blocks off Brand boulevard. Convenient built-in features, fireplace, etc. Good lawn, flowers and shrubbery. Price much below value. After first payment balance like rent.

### MILFORD, EAST OF CENTRAL

Splendid, nearly new 6-room home in this unexcelled location. Beautiful clear oak floors, nice fixtures, splendid decorations, and everything first class. The lot alone in this location is worth \$4500 and the buildings cost to erect less than two years ago more than \$5000. Owing to owner's requirements this beautiful property can be bought for \$7900, with \$1500 down.

### EXCEPTIONAL HOME AND INCOME BARGAIN

75 feet on Orange Grove avenue, in fine location, with unusually well-built, two-apartment building, beautiful hardwood floors; also dandy small five-room house at present occupied by owner. Rental value \$160 per month. Price, \$11,000, with only \$3000 cash. The income from this property will pay for it and leave a surplus.

### FINE HOME, CLOSE IN

Splendid residence of six fine, large rooms on Lomita avenue, one block from Brand, at the exceptional low price for quick sale, of \$5000. Half cash. Worth at least \$2000 more NOW.

### \$110 PER MONTH INCOME 22% on investment

Attractive, new 8-room double bungalow, very desirable location in the heart of Glendale, containing the latest and best features and fixtures, including all hardwood floors, mantles, buffets, etc., and large double garage. Price only \$7500, with \$4500 cash. Balance three year mortgage. You can't beat this investment—it's a life income.

### BUSINESS PROPERTY INVESTMENTS

Lot on North Central between Broadway and Lexington, only \$5250. Nothing priced as low in this section. Excellent for apartments or home, and in the most exclusive section. Offered for short time only. 100 foot frontage on North Brand close to Doran at the exceptional price of \$126 per foot. Nothing like it for the money. Ideal for stores, apartments or bungalow court. Half cash will handle. The owner expects to advance the price shortly after the first of the year. Act now. For other desirable properties of all classes, vacant and improved, call on us for particulars, or phone us and we will call on you. If you have desirable properties for sale at reasonable prices, we can find you buyers. Tell us what you have.

### EXCHANGES

We frequently have desirable properties for exchange and can often effect a transaction of this kind to the mutual benefit of both parties. Please tell us what you have and what you want.

# BOLEN-BOWLER CO.

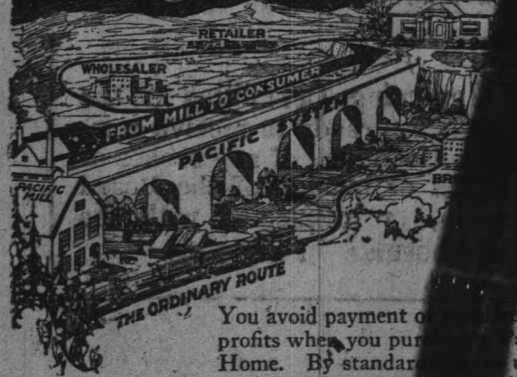
Edward Hennes, Sales Manager

200 E. BROADWAY

PHONE GL

## Pacific Ready-Cut Homes

### Bridge the Profits



Ask for Estimates

Plans Free

### LOW BUILDING

DIRECT FACTORY REPRESENTATIVE

612 E. Broadway, Glendale

Phone 898-R

# PACIFIC READY-CUT HOMES

### PRICE, QUALITY AND SERVICE IS WHAT SHINES AT THE

### GLOBE BUILDERS SUPPLY CO.

"OUR PRICES ARE LOWER"

FIRST GRADE RED OR GREEN SLATE ROOFING

Complete with nails and cement

ONLY \$2.15 A ROLL

2 and 2 1/2 ply roofing \$1.50 A ROLL

Slightly Imperfect ROOFING PAPER 50¢ A ROLL

SCHUMACHER PLASTER BOARD

48-in. Width, all Lengths \$37.50 PER THOUSAND

Selected 2nds, Edges and One Side Perfect

"Beware of Imitations"

FIRST GRADE FIBRE BOARD

\$27.50 PER THOUSAND

Pure Lead, Zinc and Oil Paint

All Colors, Including Outside White

ONLY \$2.90 PER GAL., VALUE \$4.50

STANDARD HOUSE PAINT \$1.75 PER GAL., VALUE \$3.00

Lead, Oil, Turpentine, Ladders, Screen Wire, at Wholesale Prices

CALSUMINE, 6¢ A POUND NEVER-LEAK ROOF PAINT, 40¢ PER GAL.

HOUSE STAIN, 60¢ PER GAL. WALL PAPER

\$1.00 KIND FOR 30¢ A ROLL EXQUISITE TAPESTRY

DESIGNS, 75¢ A ROLL INLAIN LINOLEUM

\$1.50 SQUARE YARD WINDOW SHADES, 50¢ EACH

ALL MERCHANDISE FULLY GUARANTEED

FREE DELIVERY

GLOBE BUILDERS SUPPLY CO.

Opposite the Post Office 214 W. BROADWAY, GL. 1430



# THE BEST RESULTS

Are obtained by listing  
your property with the

## MULTIPLE LISTING

### SYSTEM

of the

# Glendale Realty Board

#### REASON No. 1

The Multiple Listing System has been adopted by many of the Realty Boards throughout the country during the past few years, in order that they may unify and standardize the method of conducting their business, and to encourage a closer cooperation amongst the brokers and to stabilize the Real Estate profession.

The Glendale Realty Board after about nine months of study and investigation, decided that with a few changes and additions, this system could be made to serve the best interest of both the owner and the buyer, as well as the brokers themselves, therefore this system was adopted and put into effect December 1, 1922.

The term Multiple Listing means that when an owner lists his property under this system with a member of the Realty Board it is listed in every broker's office using this system in Glendale and for a definite period of time. Therefore, every piece of property thus listed, is called to the attention of the brokers and their salesmen in each office, each day as they go through their files.

The property being listed in this large number of offices is going to make possible the bringing of buyer and property together much more quickly than under the old system.

#### MEMBERS

BOLEN-BOWLER CO. ....	200 E. Broadway	MOORE, CLEM .....	201 N. Brand
CAMPBELL, ARTHUR .....	110 E. Broadway	MILLER, HARRY M. ....	114 E. Broadway
CIRCLE REAL ESTATE CO. ....	120 N. Brand	MILLER, H. L. CO. ....	109 S. Brand
ELSA-JANE REALTY CO. ....	1424 S. Central	PARR-ZOOK CO. ....	102-A E. Broadway
EDWARDS & WILDEY CO. ....	100 N. Central	PAGE-STONE CO., INC. ....	113 E. Broadway
GENERAL REALTY CO. ....	115 N. Glendale	PEARSON, JAMES W. ....	715 S. Brand
GLENDALE REALTY CO. ....	131 S. Brand	PLUMB, W. WALLACE CO. ....	229 N. Brand
GRAHAM & WILSON .....	1120 E. Colorado	RUSSELL, JESSIE A. CO. ....	208 S. Brand
GUTHRIE, CHARLES B. ....	110 W. Broadway	ROBINSON, SPENCER .....	612 E. Broadway
HAMLIN & HEPBURN .....	203 W. Broadway	SCHUYLER, E. L. ....	122 W. Broadway
HANSON, PETER .....	122 W. Broadway	STEWART, SARAH B. ....	219 E. Broadway
HAYWARD & McCARTNEY .....	142 S. Brand	STRYKER, R. N. ....	217 N. Brand
HART, L. A. ....	113 E. Broadway	STUMPF, M. A. ....	107 S. Central
HARRIS, J. VINING .....	212½ N. Brand	SMITH-BABCOCK CO. ....	204 E. Broadway
HENNES, E. D. P. ....	200 E. Broadway	TIGHT, MRS. M. L. ....	612 E. Broadway
HORN, W. A. INVESTMENT CO. ....	221 N. Louise	TRUITT, W. L. ....	812 S. Brand
HEAL, FRED .....	212½ N. Brand	VANDENHOFF, H. J. ....	205 N. Brand
HOLLIDAY REALTY CO. ....	402 E. Broadway	WATSON, THOMAS W. ....	710 E. Broadway
KING, ROY D. ....	616 E. Broadway	WENDE, G. H. & CO. ....	100 E. Colorado
KENT, ROY L. ....	130 S. Brand	WHITING, CALVIN .....	205 E. Broadway
KROEHLER REALTY CO. ....	205 E. Broadway	WILSON, L. H. ....	1034 S. San Fernando
LINDSAY, MARY E. ....	1017 E. Palmer	WERNETTE & SAWYER .....	116 W. Wilson
McMILLAN, WILLIAM .....	122 W. Broadway	YALE BROS. REALTY CO. ....	249 N. Brand
YARD, E. D. ....	100 N. San Fernando		

#### A New Year's Suggestion--BUY NOW!

If you would start the New Year right, buy as much Glendale real estate as you can afford. Property in Glendale constitutes one of the most substantial and safe investments imaginable. It does more than that. It embodies an investment that is sure to grow, and that growth promises to be of a substantial character. In many localities in Glendale real estate has almost doubled in value during the past year, and there is nothing to stop it from making a similar advance in the year that is just dawning. The outlook for a "bumper" year along the real estate line is certainly bright. Things look pretty good—after the rain.

#### REASON No. 2

The owner will only have one broker to deal with, that one being his own choice amongst the members of the Realty Board, and with the price and terms fixed in the listing contract, he is sure that he will get full value for his property and have to pay only one commission.

There will be but one sign on the property and that the one of the listing office.

The owners, by giving fifteen days' written notice to the listing office, can change the price and terms on their property, or cancel their listing entirely.

The Glendale Realty Board, with the leaders of their profession throughout the country, are anxious to raise the business methods and ethics of their calling to such a high standard that it will be above suspicion or question and to make it increasingly hard for the "clever," "questionable" and dishonest man or woman to get into the profession.

The Governing Committee of the Board is always ready to receive complaints of misconduct, of any broker or salesman in or outside of the Board membership, or connected with the real estate business in any way.

Look over the list of the Multiple Listing members

Place the property in the hands of the member of your choice at his office

# GLENDALE REALTY BOARD

Glendale, California