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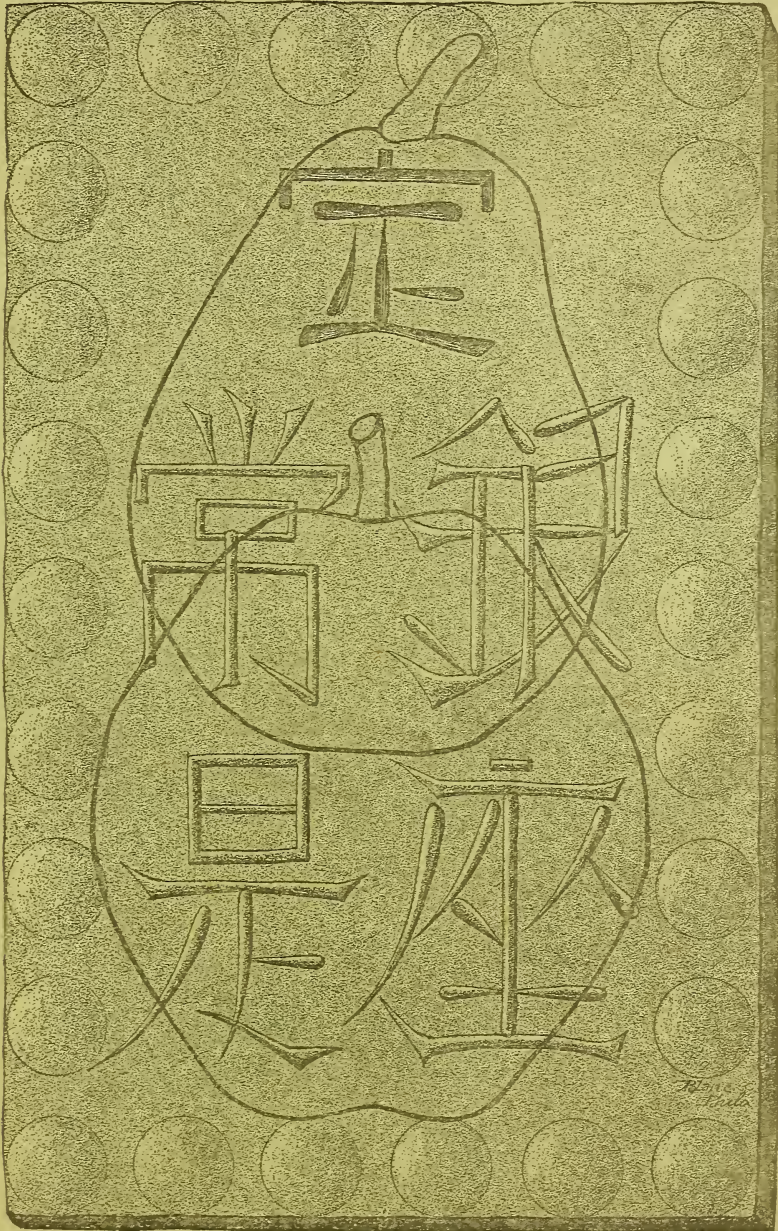
# THE PRACTICAL NURSERYMAN.

A TRADE JOURNAL

Vol. 4.

HUNTSVILLE, ALA., FEBRUARY 1896

No. 2



To Nurserymen, Florists and Seedsmen.



## Grape Vines.

2,800,000 of 100 VARIETIES, 2 year No. 1, 1 year No. 1. and 1 year No. 2. Best stock in the country. Guaranteed strictly true to name. Prices low. Packing free. Also a select stock and assortment of **FRUIT TREES, SMALL FRUITS, ASPARAGUS, & C.** Descriptive Catalogue and Trade Price List free. **LEWIS ROESCH, FREDONIA, N. Y.**

## — SURPLUS. —

Apples, Cherries, and Pears—Standard and Dwarf—all No. 1, 2 years. Plums—Wild Goose, native and Japan sorts on plum or peach, 1 or 2 year. Peaches and Apricots, 1 year; with a general assortment of other stock. Prices on application.

**KELSEY NURSERY CO.,**  
(590) **ST. JOSEPH, MISSOURI.**

## Jackson & Perkins

NEWARK, NEW YORK.

Growers of Choice Specialties for  
NURSERYMEN AND DEALERS.

### Roses, Clematis, Shrubs.

At present we are making a special push upon Standard Pears, of which we have a very handsome lot. Write us for prices.

STANDARD PEARS,  $\frac{3}{4}$  and up, 5 to 7 feet.

Bartlett	Lawrence
Beurre deAnjou	Osband's Summer
Idaho	Seckel
Kieffer	Vermont Beauty

CLAPP'S BEAUTY, a new variety of great value

IN APPLES we have but a few kinds left, and will sell very low to close them out.

Lonzfield	Paradise Winter Sweet
Magog Red Streak	Walbridge
N. W. Greening	Martha, Crab

QUINCE, Rea's Mammoth, a fine stock.

PEACHES WANTED. We should like to receive quotations on the following Peaches, to be carefully graded, well branched stock:

FIRST-CLASS, 9-16 in. and up, 4 to 6 feet.

1800 Crawford's Late	100 Honest John
300 Hale's Early	300 Michigan Chili
2500 Hill's Chili	550 Smock

LIGHT GRADE,  $\frac{1}{2}$  to 9-16 in., 3 to 4 feet.

100 Barnard's Early	125 Hill's Chili
200 Barber	350 Smock

## Packing Moss

We guarantee a first class article of Packing Moss at the very lowest possible figure, and will not be undersold by any responsible person. We can furnish Moss

Baled in Wire or Burlap, or can  
Furnish it in Car Lots Loose.

Get our prices before placing your order elsewhere.

**M. ALLEN & CO.,**  
**VALLEY JUNCTION, WIS.**

SEND FOR SAMPLES OF OUR

## Wired Printed Tree Labels.

Universal commendation from  
all who have used them.

Also Plain or Painted Pot Labels.

## Benjamin Chase,

DERRY, N. H.

# Raffia! Raffia! Raffia!

BEFORE BUYING GET SPECIAL QUOTATIONS FROM THE UNDER NAMED FIRM, THE FIRST INTRODUCERS OF AND THE LARGEST IMPORTERS AND MERCHANTS OF THIS EXCELLENT TYING MATERIAL.

## JAMES T. ANDERSON,

135 and 137 Commercial Street, London, England.

Please favor us by mentioning this paper when writing to advertisers

# APPLE ROOT GRAFTS,

Kieffer Pear Grafts.

QUALITY THE HIGHEST. PRICES THE LOWEST.

Special inducements on early orders.

F. W. WATSON & CO., Topeka, Kan.

(5312)

## Biloxi Nurseries.

We offer a few special bargains at our branch nurseries, at Biloxi, Miss.

**SATSUMA PLUMS.**—One year, 1 to 2 feet, \$12.50; 2 to 3 feet, \$25.; 3 to 4 feet, \$30.; 4 to 5 feet, \$45. per 1000. The small sizes will be very fine for "Lining Out."

**JAPAN PEAR STOCKS.**—One year, root and top pruned No. 1, \$10 per 1000. The best stock for growing pears upon in the South, as it does not leaf blight.

**LeCONTE AND KIEFFER.**—Pear trees, one year. See Price List.

**ROSES.**—The prices we quote on Roses are very low and the plants very fine. Our one year olds are equal to two year olds grown North. They must be dug very soon and sent to Cold Storage. We pay the expense of storage and will hold until Spring for the Northern Trade. Orders should be sent in at once so that we can pack the assortment desired. Such as we do not have orders for soon will be packed in Box Lots and offered in that way.

**MULBERRIES.**—See Price List.

W. F. HEIKES, Manager,

Huntsville, Ala.

The Sedgwick Nursery Co. SEDGWICK, KANSAS.

Successors to CHAUNCEY A. SEAMAN.

OFFERS TO THE WHOLESALE TRADE FOR THE SEASON OF '95 AND '96

100,000 APPLE, 2 and 3 years. 5,000 European and Japanese PLUMS.  
100,000 SHADE TREES, large and small. 10,000 DWARF JUNE BERRIES.  
5,000 CRANDALL CURRANTS.

All as fine as ever grew. Write for Wholesale Price List. Special quotations on large lots.  
CORRESPONDENCE SOLICITED. [590]

## SITUATION WANTED.

By experienced Nursery office man of 31; Book-keeper and Stenographer; 13 years with leading firms; acquainted with all details of wholesale and retail trade; Moderate Salary; References, Address, "CLERK",

Care PRACTICAL NURSERYMAN.

G. A. MARVIN,  
MATHER, WIS.,

DEALER IN

## Sphagnum Moss.

I have a large stock of Moss on hand, both in Wire and Burlap, must be sold for I have got to have the money. Write for prices for I will positively save you money.

Please favor us by mentioning this paper when writing to advertisers

## Root Grafts Made to Order.

The Secret of success among many buyers of root grafts, is that they realize the importance of getting them of a firm who has an established reputation for furnishing grafts that will grow, as well as be true to name, without this favorable start you are handicapped. If a long experience, maturing yearly into an increased business until its volume is second to none, is worthy of note, we claim your attention. Get our prices on our regular Commercial grades or any special graft that might suit your wants or fancy.

### FRUIT TREE STOCKS.

We are still able to offer a good strong grade of No. 1 and No. 2 apple seedlings at reasonable prices. We have also to offer a full line of imported fruit tree stocks.

### APPLE TREES.

Our Prices are Reasonable, Varieties Consistent, Grade Excellent, Age two years.

**IMPORTANT.**—Do you appreciate the importance of the location of St. Joseph, Mo., as a shipping point? Not only on account of its central location but more especially because of its being a Missouri river terminal making a great saving in tariff rates over all inland towns far and near, in whatever direction and whether with or without competing lines.

**H. C. GRAVES & SONS,**  
St. Joseph, Mo.

**E. MOODY & SONS,** Lockport,  
N. Y.

Niagara Nurseries Established 1839.

### LARGE STOCK OF

Pear, Plum, Peach. Quinces and other Trees.

Gooseberries, Currants, etc. Apple Seedlings Cheap.

# “THE TRIUMPH.”

ORIGINATED BY J. D. HUSTED, VINEYARD, GA.

## Earliest Yellow Peach in the World

A perfect yellow, of excellent quality. Ripens with Alexander; free when ripe. A long keeper. Specimens on the road eight days arrived in good condition. Hangs firmly to the stem; prolific. Two-year-old buds bore one-half bushel each.

	Each.	Dozen.	Hundred.	Thousand.
One year trees..... f. o. b.	\$1 00	\$9 00	.....	.....
June budded, 16 to 24 inches... “	50	4 00	\$15 00	\$125 00
“ “ 12 to 16 inches... “	....	....	12 00	95 00

**J. D. HUSTED,** VINEYARD, GA.

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# THE PRACTICAL NURSERYMAN.

A TRADE JOURNAL.

Vol. 4.

HUNTSVILLE, ALA., FEBRUARY, 1896.

No. 2

## THE PRACTICAL NURSERYMAN.

PUBLICATION OFFICE:

HUNTSVILLE,

ALABAMA.

W. F. HEIKES, Editor and Manager

Issued Monthly. Sent only to those in the trade. We do not solicit subscriptions. If you value THE PRACTICAL NURSERYMAN, please accept it with our compliments. Our circulation covers a list of 1,500 selected names of customers and correspondents, made up through many years of active wholesale business. Every name represents a buyer of nursery stock, and this list contains only the names of those who buy at wholesale.

Advertisements 10c. a line agate; \$20.00 a page; one-half page \$10.00; one-fourth page \$5.00. Advertisements must be handed in one week before the day of publication. Advertisements for less than \$5.00 will not be accepted. Discounts: 3 times 5 per cent.; 6 times 10 per cent.; 12 times 25 per cent.

The circulation of this Journal will be confined strictly to Nurserymen, Florists and Seedsmen, and only invited advertisements of articles pertaining specially to these trades will be inserted.

### Great Peach Prices.

From a private letter from Mr. Roland Morrill, of Benton Harbor, Mich., we take the liberty to make the following extracts concerning the results of his fruit sales this season and his experience with some new varieties:

I have just finished the peach crop and had an excellent one. My oldest orchard, ten acres, now eight years old, just produced its fifth successive crop, over 3,000 bushels, and in spite of the glutted condition of the market has done well.

My Elbertas have not returned less than \$3 per bushel net, from South Water st., and yesterday I received returns at \$4 per bushel on select Stevens Rareripe, and 45 cents per fifth basket on the seconds.

The only time that I have not been satisfied was through the rush of Gold Drops, as I only realized about \$1 per bushel for what I sent to Chicago, but I sold on orders nearly 1,000 bushels of them at \$1.25 to \$1.50 per bushel, but as I had some 1,500 bushels from 400 trees I am not "kicking."

The Kalamazoo came to the front again this year with a heavy crop that brought \$1.50 to \$2 per bushel.

My Lewis yielded 4,000 fifth baskets from two acres, and sold at 25 to 40 cents per baskets, and I presume will show largest net profit of any variety.

Hill's Chili, as usual, suffered from the severe drouth and came on very uneven in size and not as satisfactory as last year.

Fitzgerald and Crosby both showed fruit on one-year-old trees and I am most favorably impressed with both. Fitzgerald is as large as Crawford or larger, and even harder than Crosby or Lewis, with the smallest pit I ever saw, and most brilliant color. Take your map and find Oakville, on the north shore of Lake Ontario where it originated, and when you come to consider that in that cold region the original tree has borne five successive crops you will not wonder that the introducers are enthusiastic over it and are quietly setting large orchards in Canada. I hope it may do as well after propagation and in a new climate as in its place of origin, as I am going to set 1,000 trees in the spring, but do not advise anybody else to set them until better tested.

The Horton's Rivers is another variety that I think is to do well here, where they do not have to be shipped too far to market. It is simply a "Freestone Rivers."

The Abundance and Burbank plums have done well this year. They stood the many freezings better than peaches, and produced enormously on three-year trees. The Burbank is the grandest plum I have ever seen, but neither of them are strictly curculio proof, as claimed by so many nurserymen, but do resist their attacks much better than the European plums. I believe lots of money will be made on the Burbank along the lake, where bloom is held back in the spring.

I fell under obligations to Prof. Taft for calling my attention to the Conrath raspberry, as there is more profit in it for me by far than in any other. I have now eight acres growing and twelve acres more fitted for next spring's setting. For a red raspberry, the Loudon impresses me, from one season's fruiting, as the best by far in sight. Still, all these new things may develop some weakness in time.—Green's Fruit Grower.

### The Kieffer Leads:

A fruit grower in Delaware writes us that he has 400 young trees which bore their first crop this year, and that they cleared him about one hundred dollars per acre.

## THE HUNTSVILLE WHOLESALE NURSERIES PRICE LIST.

## THE HUNTSVILLE WHOLESALE NURSERIES.

It has been our practice for the past sixteen years to pack and ship our surplus stock North to distributing points in Spring, where it is placed in Cold Storage and offered in Assorted Box Lots. We have now begun packing and shipping this Surplus to St. Louis, and a list will be found on page 27 showing what has been forwarded to this date. Orders for trees quoted on pages 23, 24, and 25 should be sent in promptly, so that they can be packed into orders in the assortment desired, and before they are packed into "Box Lots."

We will not pack into "Box Lots" the following named trees, and orders may be sent in for these at any time during February: One year pears of the different sizes; one year Americana Plums; one year Cherries.

Notice surplus on Peaches and Japan Plums. We have just finished cellaring these and find we have an unexpected surplus of some varieties. Orders should be sent for them promptly upon receipt of this list.

We make special prices this month upon Orange Quince two years old. See quotations.

We have a few thousand LeConte Pears, one year, at Biloxi, Miss., upon which will give special quotations in thousand lots.

The Willard Plum still holds its place as being the earliest market sort. We have been refusing orders for it, but find upon placing our stock of it in cellar that we have several thousands left of the different sizes. See quotations.

We will have the following specialties in large supply, Fall of 1896 and Spring of 1897: Plums: Milton, Chas. Downing, Wickson, Willard, Red June, Red Nagate, Abundance, and Burbank. Peaches: Triumph, Greensboro, Sneed. Nurserymen will do well to supply their agents with colored plates in good time. Except Wickson, Red June, Triumph and Greensboro the prices will be the same as other varieties of the same type. Prices on Wickson, Red June, Triumph and Greensboro will be very low for new sorts so much in demand.

We are now entering orders from Northern customers to be delivered in Spring free of freight charges to transfer companies at St. Louis, Mo., Cincinnati, Ohio, Rochester, N. Y., and Philadelphia, Pa. Orders should be sent in as early as possible to secure the sizes and assortments most desired.

We will sell small trees for "Lining Out" in nursery rows, and take notes bearing interest at the maximum legal rate, payable May 1st, 1897, on responsible prompt paying parties. This offer includes Keiffer and LeConte, 1 year, 1 to 2 feet, 2 to 3 feet, and 3 to 4 feet; Dwarf Pears, one year, 1 to 2 feet, 2 to 3 feet and 3 to 4 feet; Plums one and two years, 1 to 2 feet, 2 to 3 feet and 3 to 4 feet; Cherries, 2 years, 2 to 3 feet and 3 to 4 feet; Peaches, 1 to 2 feet and 2 to 3 feet. Trees for this purpose may be ordered at once, but will not be shipped to Southern customers before February 15th; for Northern customers, not before April 5th. Trees sold on our usual terms will be shipped promptly when ordered.

The Sneed Peach: This is the most profitable market peach for the orchardist in the South, where extra early fruit, if it is good, always brings the best prices. The Sneed has been well tested and has proven to be the earliest and most profitable for commercial orchards. We have a large stock of the trees for sale. See our Price List for quotations.

The Baltimore Belle and Queen of Prairie Roses we offer at \$35 and \$30 per 1000 are very fine plants,—as fine as can be bought anywhere. Will send samples if desired.

See reduced prices on Triumph peaches, June Buds, under quotations for peaches.

Note special prices on Satsuma plums one year old. We have a fine lot grown at our branch nurseries at Biloxi, Miss.

We have a large stock of Prunus Pissardi on Marianna stocks; fine low heads, two years old. Write for special prices.

A customer writes: "The stock I got of you has given general satisfaction and your packing is the best I have ever seen. I have bought of five nurseries this season, and your trees were the best packed of any."



# The Huntsville Wholesale Nurseries.

JESSIE S. MOSS, PROPRIETOR

W. F. HEIKES, MANAGER.

REFERENCES: W. R. Rison & Co., Bankers, Huntsville, Ala., and the Mercantile Agencies

ADDRESS ALL CORRESPONDENCE TO

W. F. HEIKES, MANAGER,  
HUNTSVILLE, ALABAMA.

Fall of 1895 and Spring of 1896.

Tract of 1,000 Acres. Over 800 Acres closely Planted in Nursery Stock. Nothing over Two Years Old.

The publication of this list abrogates previous quotations.

Except where prices are agreed upon, these quotations are subject to change without notice. See Terms and Conditions governing these quotations on another page.

## GRADE-COUNT QUOTATIONS.

Should the grade ordered be sold, state whether the next higher or lower grade may be substituted

PEARS, Standard.	<i>Easter.</i>	<i>Editor.</i>	<i>Eldest.</i>	<i>Elicit</i>	<i>Empire.</i>	<i>Entrap.</i>	<i>Enrich.</i>
	1 to 1¼ in. Extra. Per M \$85 " C 10	5 to 7 feet ¾ to 1 in. Per M \$65 " C 7.50	5 to 7 feet 11-16 to ¾ Per M \$60 " C 7	5 to 6 feet ¾ to 11-16 Per M \$55 " C 6.50	4 to 5 feet 9-16 to ¾ Per M \$50 " C 6	4 to 5 feet ½ to 9-16 Per M \$45 " C 5	3 to 4 ft. Pr M \$40 " C 5
Kieffer.....	12000	26500	7500	5000	5000	350	300
LeConte.....	500	750	300	600	450	350	300

These were very strong, handsome one year trees, mostly 4 to 5 feet high, and many of them ¾ inch calibre. They were grown from root-grafts, transplanted at one year old, cut back to the ground and one shoot allowed to grow. They have the appearance of two year buds, and are very fine roots and tops.

Grafted on Japan Seedlings, or own roots, as may be preferred.

PEARS, Standard.	<i>Edible.</i>	<i>Edifice.</i>	<i>Enlarge.</i>	<i>Elbow.</i>	<i>Elegy.</i>	<i>Engage</i>	<i>Efface.</i>
	1 to 1¼ in. Extra. Per M \$95 " C 10 50	5 to 7 feet ¾ to 1 in. Per M \$85 " C 9.50	5 to 7 feet 11-16 to ¾ Per M \$80 " C 8.50	5 to 6 feet ¾ to 11-16 Per M \$60 " C 7	4 to 5 feet 9 16 to ¾ Per M \$50 " C 6	4 to 5 feet ½ to 9-16 Per M \$45 " C 5	3 to 4 ft. Pr M \$40 " C 4.50
Bartlett.....	180	6400	2400	..	900	..	..
Dach. D'Angoulene...	180	100	..	..	..	..	..
Garber.....	200	..	..	..	..	..	..
Gakovska.....	..	..	..	..	..	60	50
Smith's Hybrid.....	90	120	10	..	..	..	..

THE HUNTSVILLE WHOLESALE NURSERIES PRICE LIST.

PEARS, Standard.	Facile.		Famous.		Farmer.		Farther.	
	5 to 6 feet	Pr M \$100	4 to 5 feet	Pr M \$95	3 to 4 feet	Per M \$75	2 to 3 feet	Per M \$60
One Year Buds.	" C 12.50	" C 11.50	" C 11.50	" C 10	" C 10	" C 10	" C 10	" C 10
Bartlett.....	15500	7400	3250	2100	2100	2100	2100	2100
B. D'Anjou .....	..	2150	970	220	220	220	220	220
Bessemianka.....	..	520	460	70	70	70	70	70
Buffum.....	460	520	150	60	60	60	60	60
Clapp.....	500	670	340	80	80	80	80	80
Duchess.....	..	..	450	90	90	90	90	90
Early Harvest.....	250	370	290	30	30	30	30	30
Garber.....	5630	2190	1710	50	50	50	50	50
Gakovska.....	1200	900	240	20	20	20	20	20
Howell.....	..	150	270	30	30	30	30	30
Jefferson.....	100	320	170	50	50	50	50	50
Lawrence.....	..	1050	350	20	20	20	20	20
Idaho.....	1250	350	210	..	..	..	..	..
Canners (Japan).....	..	500	350	150	150	150	150	150
Golden Russ. (Japan).....	..	650	250	120	120	120	120	120

This is the handsomest lot of Standard Pears we have grown or that we have seen anywhere. They are all budded upon transplanted stocks and have well furnished roots.

Notice that we quote a large stock of Garbers. They could not be finer at one year old. The Garber is a fit companion to the Kieffer, and is steadily increasing in popularity.

PEARS, Standard.	Ferret.		Falter.		Fiddler.		Fickle.		Folly.	
	5 to 6 feet	Per M \$15	4 to 5 feet	Per M \$60	3 to 4 feet	Per M \$50	2 to 3 feet	Per M \$40	1 to 2 feet	Per M \$25
One Year.	" C 7.50	" C 7	" C 7	" C 6	" C 6	" C 5	" C 5	" C 5	" C 3	" C 3
Cuttings & grafts.	..	..	..	..	..	..	..	..	..	..
Not branched.	..	..	..	..	..	..	..	..	..	..
Kieffer.....	1250	6000	25000	7500	1300	..	..	..	..	..

Grown from cuttings and root-grafts at our branch nurseries Biloxi, Miss. Freight must be paid from there. Both cuttings and grafts are very nice stocky plants for their age and height.

PEARS, Standard.	Fasten.		Fathom.		Fellow.		Festal.		Fetter.	
	5 to 6 feet	Per M \$50	4 to 5 feet	Per M \$50	3 to 4 feet	Pr M \$37.50	2 to 3 feet	Per M \$20	1 to 2 feet	Pr M \$17.50
One Year.	" C 7	" C 6	" C 6	" C 4.50	" C 3	" C 3	" C 3	" C 3	" C 2	" C 2
Cuttings.	..	..	..	..	..	..	..	..	..	..
Not branched.	..	..	..	..	..	..	..	..	..	..
LeConte.....	1600	1800	15000	10000	5000	..	..	..	..	..

Grown from cuttings at our branch nurseries Biloxi, Miss. Freight must be paid from there. The 5 to 6 feet trees are transplanted cuttings, cut back to ground and only one shoot allowed to grow. They are all very fine.

PEARS, Standard.	Event.		Evade.		Evict.		Evening.	
	5 to 6 feet	Pr M \$250	4 to 5 feet	Pr M \$200	3 to 4 feet	Pr M \$175	2 to 3 feet	Pr M \$125
One Year.	" C 30	" C 25	" C 20	" C 15	..	..	..	..
Special Varieties.	..	..	..	..	..	..	..	..
Little if any bran.	..	..	..	..	..	..	..	..
Koonce.....	1500	1850	630	220	..	..	..	..
Lincoln Coreless.....	200	320	140	50	..	..	..	..

PEARS, Dwarf.	Gulley.		Gamble.		Garnet.	
	3 to 4 feet	Per M \$50	2 to 3 feet	Per M \$40	1 to 2 feet	Per M \$30
One Year.	" C 6	" C 5	" C 4	..	..	..
Duchess d'Angouleme.	3500	2600	2200	..	..	..

The Duchess d'Angouleme still retains its reputation of being the most desirable and profitable among the varieties of pears grown as dwarfs.

PLUMS, 2 Years.	Hammer.		Happen.		Harden.		Harrov.		Hasten.		Hatter.		Haven.	
	5 to 6 feet	Pr M \$115	5 to 6 feet	Pr M \$100	5 to 6 feet	Pr M \$90	4 to 5 feet	Per M \$80	4 to 5 feet	Per M \$90	4 to 5 feet	Per M \$50	3 to 4 ft.	Pr M \$35
On Marianna.	" C 12.50	" C 11.50	" C 11.50	" C 10	" C 10	" C 9	" C 9	" C 7	" C 7	" C 6	" C 6	" C 4	" C 4	" C 4
Well branched.	..	..	..	..	..	..	..	..	..	..	..	..	..	..
Cheney.....	..	..	..	200	2000	2500	2720	3330	..	..	..	..	..	..
DeSoto.....	..	..	..	..	1230	2490	1000	1260	..	..	..	..	..	..
Forest Garden.....	..	..	..	1320	3400	2500	1910	..	..	..	..	..	..	..
Hawkeye.....	..	..	..	..	1250	2250	240	3000	..	..	..	..	..	..
P. Pissardi.....	1100	150	300	130	120	60	220	..	..	..	..	..	..	..
Quaker.....	250	800	600	900	770	650	570	..	..	..	..	..	..	..
Weaver.....	1000	600	1200	1400	1000	650	550	..	..	..	..	..	..	..
Wolf.....	..	..	..	..	1100	200	1800	1770	..	..	..	..	..	..

SPECIAL PRICES.—PRUNUS PISSARDI, any size, @ \$6.00 per 100.

APRICOTS, 1 Year.	Unit.		Udder.		Ugly.		Under.		Utter.	
	5 ft. & up.	Pr M \$85	4 to 6 feet	Pr M \$80	4 to 6 feet	Pr M \$75	4 to 5 feet	Per M \$60	3 to 4 feet	Per M \$50
On Marianna.	" C 9.50	" C 9	" C 9	" C 8	" C 8	" C 7.50	" C 7	" C 7	" C 7	" C 7
Catherine (Russian).....	30	50	..	..	..	..	..	..	..	..
Gortschakoff.....	610	700	..	..	..	490	80	..	..	..

THE HUNTSVILLE WHOLESALE NURSERIES PRICE LIST.

CHICKASAW. PLUMS. 1 Year. On Marianna. Branched.	Knavish. 5 ft. & up. 11-16 & up Per M \$80 " C 9	Knitting. 5 to 6 feet % to 11-16 Per M \$70 " C 8	Knotty. 4 to 6 feet 9-16 to % Per M \$60 " C 7	Knowing. 4 to 5 feet % to 9-16 Per M \$50 " C 6	Knuckle. 4 to 5 feet 7-16 to 1/2 " C 5	Koran. 3 to 4 feet Per M \$30 " C 4	Kitchen. 2 to 3 ft. " C 3
Pottawattamie.....	..	60	80	190	40	900	200
Robinson.....	30	..	30	40	430	1280	510
Wild Goose.....	..	..	60	530	210	..	340
Whitaker.....	..	..	50	560	210	..	400

ORIENTAL. PLUMS. 1 Year. On Marianna. Branched.	Lesson. 5 ft. & up. 11-16 & up Pr M \$15 " C 12.50	Letter. 4 to 6 feet % to 11-16 Pr M \$100 " C 11.50	Liking. 4 to 5 feet 9-16 to % Per M \$90 " C 10	Limber 4 to 3 feet % to 9-16 Per M \$80 " C 9	Limpid. 4 to 5 feet 7-16 to 1/2 Per M \$70 " C 8	Linger. 3 to 4 feet Per M \$60 " C 7	Liquor. 2 to 3 ft. Pr M \$50 " C 6
Abundance (Botan)...	1700	5700	3330	2330	2100	2300	1200
Berckmans (Sw. Botan)	960	1050	1050	650	560	510	..
Burbank.....	700	590	1040	890	210	340	800
Berger.....	10	10	40	20	..	20	..
Chabot.....	40	..	10	..	..	..	10
Kelsey.....	..	..	30	70	50	140	90
Kerr (Hattankin No. 2)	90	50	90	10	..	..	..
Normand.....	30	..	..	10	..	..	10
Ogon.....	100	350	130	150	170	290	920
P. Simoni.....	80	160	160	2060	1050	1500	290
Satsuma (Blood)....	..	..	..	..	..	4000	3000
Willard.....	570	220	120	1070	1050	960	40
Yellow Japan.....	1160	810	1100	760	..	..	350

SPECIAL PRICES.—SATSUMA, in lots of 300 or more, 3 to 4 ft., \$30 per 1000; 2 to 3 ft., \$25 per 1000; 1 to 2 feet, \$12.50 per 1000.

WICKSON—Price \$3.00 each, alone; with other orders of 300 trees or more \$1.00 each.

☞ Above varieties 1 to 2 feet, at \$5.00 per 100.

CHERRIES. 2 Yrs. Well Branched.	Object. 5 ft. & up. % to 1 in. Per M \$35 " C 7.50	Oblige. 5 to 6 feet 11-16 to % Per M \$70 " C 7	Oblong. 4 to 5 feet % to 11-16 Per M \$40 " C 5	Octave. 4 to 5 feet 9-16 to % Per M \$35 " C 4.50	Office 4 to 5 feet % to 9-16 Per M \$30 " C 4	Onward. 3 to 4 feet Per M \$25 " C 3	Oppose. 2 to 3 ft. Pr M \$20 " C 3
Dyehouse.....	..	..	..	..	..	..	300
Early Richmond.....	15000	7000	7000	3500	4800	7800	5300
Eng. Morillo.....	..	..	..	..	..	..	3700
Esel Kirsche.....	400	480	200	600	350	420	500
Montmorency.....	..	..	..	..	..	2500	200
Olivet.....	1800	1880	1720	1730	950	1190	750
Ostheim.....	..	..	..	..	..	800	1010
Wragg.....	..	..	..	..	..	475	3300
Lutovska.....	1500	500	320	2130	1150	820	600
Vladimir.....	..	..	..	1800	310	1010	750

MULBERRIES. One Year.	Wabble. 6 to 8 feet Per M \$85 " C 7	Wagon. 5 to 6 feet Per M \$50 " C 6	Wander. 4 to 5 feet Per M \$45 " C 5	Welter. 3 to 4 feet Per M \$40 " C 5	Western. 2 to 3 feet Per M \$35 " C 4	These Mulberries are grown at our branch nurseries at Biloxi, Miss., and these prices are for the trees delivered at the depot there. Boxing and baling extra. Mulberries mature early at Biloxi and will be firm and sound to the tips.
Hicks.....	2500	1500	1200	750	250	
Downing.....	250	750	570	390	350	
New American.....	1450	1250	820	640	400	

QUINCES. 2 Yrs.	Tactics. 4 to 5 feet % to 11-16 " C 9	Tadpole. 4 to 5 feet 9-16 to % " C 8	Taffy. 3 to 4 feet % to 9-16 " C 7	Tangle. 2 to 3 feet Per M \$50 " C 6	Our Quinces are all grafted from wood cut from bearing trees, so that we know them to be genuine. It is impossible to keep a lot of budded quinces pure.
Orange.....	1220	1710	1200	5400	

These two-year-old Quinces were headed back to 18 inches in Spring and are uniformly branched and handsome, except the 2 to 3 foot size, which are more less branched.

QUINCES. 1 Year Transplanted.	Tangent. 3 to 4 feet Per M \$80 " C 9	Tackle. 2 to 3 feet Per M \$50 " C 6	Tattle. 1 to 2 feet Per M \$35 " C 4
Orange.....	5600	3500	2100
Meechs.....	2100	1800	400





## ASSORTED LOTS.

We are now packing our surplus stock into "Assorted Lots" and shipping North to our distributing points, where it is placed in cold storage. We now offer in Rochester, N. Y., the following box lots, to which we are adding daily. On the first of March we will print a full list of our surplus in box lots at St. Louis, Philadelphia and Cincinnati.

KEIFFER PEARS, TWO YEARS—*On Japan Pear Stocks.*

	TELEGRAPH CIPHER.	PRICE PER BOX.
13 Boxes, each containing 200 Keiffer, 1 to 1¼ inches .....	<i>Object</i>	\$18 00
2 Boxes, each containing 190 Keiffer, 1 to 1¼ inches.....	<i>Oblate</i>	17 10
1 Box, containing 180 Keiffer, 1 to 1¼ inches.....	<i>Oblong</i>	16 20
2 Boxes, each containing 160 Keiffer, 1 to 1¼ inches.....	<i>Obey</i>	14 40
47 Boxes, each containing 260 Keiffer, ¾ to 1 inch, 5 to 7 feet.....	<i>Oblige</i>	20 80
9 Boxes, each containing 250 Keiffer, ¾ to 1 inch, 5 to 7 feet.....	<i>Obscure</i>	20 00
1 Box, containing 240 Keiffer' ¾ to 1 inch, 5 to 7 feet.....	<i>Obtain</i>	19 20

## THE HUNTSVILLE WHOLESALE NURSERIES PRICE LIST.

## Terms and Conditions Governing Quotations in the Price List of the Huntsville Wholesale Nurseries.

**RATES.**—As we send this list to the trade only, we make the difference in prices between the 10, 100 and 1000 rates very slight—simply sufficient, as a rule, to cover the difference in the expense of handling in the smaller numbers. We uniformly tie in bunches of 10, when consistent with the order, and we suggest to our customers to make their orders for varieties in multiples of 10 as far as practicable. Orders for 50 and not over 300 trees, if for not less than 10 of a variety, will be charged at the rate per hundred. Orders requiring 300 trees or more, and not less than 10 of a variety, will be filled at the lowest quoted prices. Orders for less than 10 trees of one variety, will be charged at the rate per ten.

**SEASON.**—Our packing and shipping season begins by the 20th of September, and continues until about the first of March.

We have great advantages to offer here in early shipments for the North in Spring. We do not accept orders for trees we do not grow, as we never buy trees to sell again. You can depend upon us for fresh dug trees. Each order is taken up separately, and not until it is wanted for shipment.

**SHIPPING DIRECTIONS.**—We respectfully beg our patrons to furnish us with explicit directions as to shipping, and the mode of conveyance by which they desire trees forwarded. When no particular directions are given, we forward according to the best of our judgment. *But in no case do we assume any responsibility as to safe delivery and condition of Trees and Plants after a proper shipment by us.*

**RELEASE.**—When prepayment of freight is not required, we will Release and Guarantee, and take forwarder's receipt and mail to consignee. It is left to the option of the shipper of trees over some railroads, whether he will release them or not under the clause "Value less than \$5.00 per 100 lbs." If released under this clause, the freight is less on roads governed by this classification, and we will assume it to be proper to make this release, without reference to the value of the trees, unless instructed to the contrary. This clause does not apply upon roads under some of the district classifications, and because of this confusion we will not be held responsible for any oversight to release, unless instructed by our customers. Claims for delay or loss must be made to the forwarders.

**PACKAGES.**—The cost of package must be added to the prices quoted in this list, as follows:

Boxes 30 inches square, from 7½ to 9 feet long, as the trees may require, each \$2.50; boxes 24 inches, \$2.00; boxes 18 inches, \$1.50; bales from 25c. to 75c. each.

**PACKING.**—Goods will be packed in moss, and especial care taken to insure their arrival in the best condition.

**ASSORTMENTS.**—We do not require customers to take an assortment they do not wish, but will sell one variety alone if desired. If any substitution can be allowed, either in grade or variety, it should be so stated when making the order. As a rule we do not substitute without permission.

**CAUTION.**—We accept all orders upon the condition that they shall be void, should any injury befall the trees from frost, hail, storm, fire, or other causes over which we have no control.

**TERMS.**—Cash. When desired, we will allow 30 to 60 days from date of shipment, to responsible,

prompt-paying customers. Parties with whom we have had no business transactions, will save time by sending reference, Bank, if possible, with order. We wish it expressly understood that payment is expected from the first collections made, and the time named is only intended as so many days of grace in which to make returns. To northern customers, who wish to lay in stock for Spring trade, we will ship late in Fall or early in Spring, and allow time for payment till May 15th. If shipment is required in the Fall for Spring use, a note is to be given upon receipt of the trees. We do not allow any discount for cash, but we make our prices low to command cash, or prompt returns. In orders when the time is not mentioned, 30 days is to be understood. Interest at the rate of 8 per cent per annum must be paid on over due accounts. Should prices be changed, either higher or lower, during the season, the prices ruling at the time the order is made, are expected to stand.

**FORMS OF PAYMENT.**—All bills are payable at the office of the seller, and remittances should be made by drafts on New York, Chicago or St. Louis, or by money orders on some Express Company, or by postal orders. We will, however, accept checks from those of our customers who may be located at places having no banking, express or postal facilities, provided they make them in every case payable "with exchange", or add ¼ of one cent, to the amount of the bill for the cost of collection.

**GRADES.**—We grade very carefully, in some cases by caliper, in others by height. When graded by both caliper and height, the caliper must govern, as the height then named is only to be considered approximately. When graded by height or caliper, we include the lower number and exclude the higher. Instance: in a grade of 4 to 5 feet trees, the 4 feet trees are included, but the 5 feet trees. If 5 feet trees are wanted, the 5 to 6 feet grade must be ordered.

**GUARANTEE OF GENUINENESS.**—While we exercise the greatest diligence and care to have all our Trees, etc., true to label, and hold ourselves in readiness, on proper proof, to replace all trees, etc., that may prove untrue to label, free of charge, or refund the amount paid, it is mutually understood and agreed to, between the purchaser and ourselves, that our guarantee of genuineness shall in no case make us liable for any sum greater than that originally received for said trees, etc., that shall prove untrue.

**ACCEPTANCE.**—Notice should be sent us by telegraph, at our expense, if there is any cause of complaint, or should the trees be refused, stating reasons. Claims for deduction, from whatever cause, will receive consideration only when made promptly upon the receipt of the trees. If trees show any signs of shrivelling upon arrival, they can usually be restored by being thoroughly watered and buried entirely under the ground for two or three days. Should there be any frost in the trees upon arrival, they should not be removed from the box until the frost is all out. The box should be placed in the cellar or protected in some other way. The presence of frost in the boxes is not to be considered an evidence of bad condition, as we pack to secure the trees against damage, if the frost is allowed to come out in the natural way. Goods will be considered accepted if removed from the boxes in which they are packed, without notice of complaint to us, and without cur orders for their disposition.



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100,000 LOCUST. 100,000 RUS. MULBERRY

Honey Locust, Catalpa, Ailanthus,  
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Large Shade Trees  
AT YOUR PRICE.

Write for prices. Will exchange for some  
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JEFFERSON COUNTY, JANSEN, NEB.

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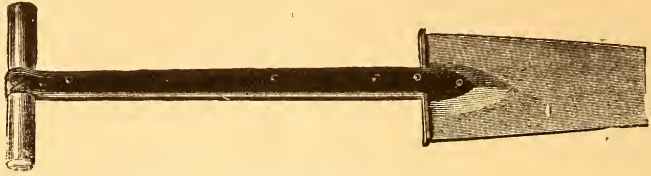
(Signed)

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 REFERENCES: W. F. Heikes, Huntsville, Ala., and many others, concerning the grading and quality of our stocks.  
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		Per 10 000
Mahaleb Cherry,	1 year, 3 to 5 m-m.....	\$10 00
" "	1 year, 5 to 9 m-m.....	18 00
Mazzard "	1 year, 6 to 10 m-m.....	23 00
" "	1 year, 5 to 9 m-m.....	16 00
Myrobalan Plum,	1 year, 6 to 12 m-m.....	28 00
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