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HORNBERGER'S

1925

GLADIOLI

1926

WHOLESALE TRADE LIST



F. C. HORNBERGER

Bulbs, Plants and Seeds

Route No. 2

HAMBURG, NEW YORK

READ BEFORE ORDERING

TERMS OF SALE—

Cash, or 25% down and balance C. O. D. Orders held to April 1st. Ten bulbs at 100 rate, 1000 bulbs at nine times the 100 rate; for smaller quantity, unless specified, add 10% to List Prices; 5000 bulbs or bulbets at four and a half times the 1000 rate.

DISCOUNTS—

For cash in full with order we allow 5% discount.

On cash orders of \$50.00 or more you may take a discount of 10%; and on cash orders of \$100.00 or more a discount of 15%.

SPECIAL QUOTATIONS—

This list covers all itemized quotations for single items in large or small quantity, with discounts as above.

If you can use considerable stock and want special prices quoted, we will be pleased to make them, but only as "LOT" quotations. No itemized list of prices sent, but one lot price on your entire list. Send us your list and we will quote in full or alter it to correspond to the various quantities on hand and hold subject to your instructions by wire only. We will not itemize prices, but give a single "LOT" prices as stock proves available; in this manner we can quote you prices on the highest quality stock as low as any grower in the country, because it allows us to sell in quantity the surplus of which we have ample stocks, and will not deplete our limited stocks.

ORDERS—

All orders are received subject to prior sale, and are shipped postpaid or express prepaid. Orders of large value are usually sent express; in particular, when cold weather prevails.

QUALITY AND SERVICE—

The bulbs offered in this list are grown in a soil and climate that produces some of the finest quality in the world; no better bulbs can be grown in any climate. We have ample proof to sustain these claims. See some of the many letters we receive as printed in our Retail List and which prove by severest test the contention that our young bulbs, first and second-year stock, grown and handled in the most approved and scientific manner, cannot be excelled by any *Gladiolus* grown.

GUARANTEE—

Our service and the quality of our stock is our best guarantee. We exercise the greatest care to send out only healthy, true-to-name stock; should any bulb or bulbs prove untrue, we will replace same 3 for 1 that prove untrue, or refund the purchase price paid. We cannot, of course, guarantee the results you will obtain or be held otherwise responsible for the crop.

SPECIAL PRICES FOR BULBLETS IN QUANTITY

Dry Measure	Pints	Qts.	Dry Measure	Pints	Qts.
Anna Eberius (D).....	\$ 3.50	\$6.00	Elf (D).....	\$ 4.00	\$8.00
Jewell (Z)	4.00	8.00	Pink Wonder	3.00	5.00
Richard Diener (D).....	32.00	60.00	Rose Ash	4.00	8.00
Butterboy (K).....	5.00	10.00	Crimsen Glow	2.00	4.00
Eloria	10.00	20.00	F. J. Shaylor.....	3.00	6.00
Ev. Kirtland (Mrs. A.).....	1.00	2.00	Gold (Dec. G.).....	5.00	10.00
Golden Glory (K).....	5.00	10.00	Golden Measure	5.00	10.00
Joe Coleman (K).....	2.00	4.00	Maine (Vos.).....	4.00	8.00
Myra (K).....	1.00	2.00	Scarlano (K).....	2.00	4.00
Rev. Ewbank	3.00	6.00	Thos. K. Kent (D).....	4.00	7.00
Willis E. Freyer (K).....	5.00	10.00	Frank Symmes (D).....	3.00	6.00
Jack London (D).....	4.00	8.00	Maiden Blush	2.50	5.00

For complete list of our varieties, including our own new originations, see our Retail Catalog—free on request. Our new White Gladiolus, Mrs. F. C. HORNBERGER, was rated, season of 1925, by Charles E. F. Gersdroff, 96 commercial.

We also grow Peonies, Iris, Roses, Ferns, and Hardy Plants of many kinds.

Garden and Flower Seeds, Baby Chicks, in all breeds, from many shipping points. If interested, write us concerning your requirements.

For Special Prices read SPECIAL QUOTATIONS, under Terms of Sale.

We pay Shipping Charges to your Express Office, or by Parcel Post to your door. With the advancing cost of shipping, this is a very big saving over F. O. B. prices.

Please state when delivery is wanted. We prefer to make Spring delivery.

1000 Bulbs—Nine times the 1000 Rate

10 Bulbs—At the 100 Rate

For less than 10, add 10%

Read Terms before ordering

A. G. S.

Rating	Variety: Predom. Color	Quantity	Bulbs—				Bulblets—			
			No.1	No.2	No.3	No.4	No.5	No.6	100	1000
86.8	Alice Tiplady (K) Orange Prim Hybrid.....	100	1½	1¼-1½	1-1¼	¾-1	½-¾	¼-½	.....	\$1.00
87.9	Anna Eberius (D) Rhodamine Purple	100	6.00	5.00	3.50	2.50	1.50	1.00	.30	1.00
86.4	A. B. Kunderd (K) Ruffled Cream Color.....	100	9.00	8.00	7.00	6.00	5.00	4.00	.80	7.00
87.0	Albania (Kemp) Pure White	100	6.00	5.00	4.00	2.50	1.50	1.00	.30	1.50
82.2	Byron L. Smith (K) Lavender Orchid	100	6.90	5.80	3.50	2.50	1.50	1.00	.20	1.00
85.4	Chateau Thierry (Vos.) Very Large Scarlet Red.....	100	5.00	4.00	3.00	.....	.....	.....	.....	1.00
87.1	Crimson Glow (B) Crimson Red	100	5.00	4.00	3.00	2.25	1.50	1.00	.....	1.00
86.2	Carmen Sylvia (Dec.) Almost Pure White.....	100	8.00	7.00	5.50	3.00	2.00	1.50	.35	3.00
	Capt. Boynton (Boynton) Lavender	100	40.00	35.00	30.00	25.00	20.00	16.00	2.00	.....
91.7	Dr. F. E. Bennett (D) Deep Peach Red.....	10	11.00	9.00	8.00	6.00	4.00	3.00	6.00	54.00
88.1	Dr. Van Fleet (K) Early Rose Pink.....	100	12.00	9.00	7.00	6.00	4.00	3.00	.70	6.00
86.6	Elf (D) Lemon Yellow	100	6.00	4.50	3.00	2.50	2.00	1.00	.30	2.00
86.4	Elizabeth Tabor (H) Early Rose Pink, Tall.....	100	25.00	20.00	16.00	13.00	10.00	8.00	1.00	7.00
84.4	Elora White with Flushed Pink.....	100	7.00	5.00	4.00	3.00	2.50	1.50	.90	8.00
88.4	E. J. Shaylor (K) Ruffled Rose-Pink	100	5.00	3.50	3.00	2.00	1.50	1.00	.....	1.00
88.2	Evelyn Kirtland (Mrs. A.) Tall Pink, Rose.....	100	5.00	4.00	3.00	2.00	1.00	.75	.30	1.00
89.5	Fern Kyle (K) Ruffled Cream White.....	100	40.00	35.00	30.00	25.00	20.00	15.00	5.00	40.00
85.1	Flora Yellow, Slightly Tinted.....	100	6.00	5.00	4.00	3.00	2.00	.....	.....	1.00
87.0	Florence Deep Lavender	100	10.00	9.00	8.00	6.00	4.00	3.00	.50	5.00
	Frank J. Symmes Ruffled Peach-Red.....	100	6.00	5.00	3.50	2.50	1.50	1.00	.30	2.00
89.0	Gold (Dr. H.) Golden Yellow	100	8.50	6.50	5.00	4.00	3.00	2.00	.30	2.00
90.1	Golden Measure (Kel.) Tall Deep Yellow.....	100	7.00	5.50	4.50	3.00	2.00	1.00	.....	3.00
78.5	Golden Glory (K) Ruffled Yellow	100	6.00	5.00	4.00	3.00	2.00	1.50	.30	2.50
86.2	Glendale (Davis) Deep Am. Beauty.....	100	14.00	12.00	10.00	6.00	3.50	2.00	.60	5.00
91.2	Giant Nymph (J. C.) Early Pink	100	17.00	16.00	15.00	14.00	12.00	10.00	1.25	10.00

We pay Packing and Shipping Charges. For Special Prices, read SPECIAL QUOTATIONS under TERMS OF SALE.

A. G. S. Rating	Variety: Predom. Color	Quantity	Bulbs					Bulblets		
			No.1	No.2	No.3	No.4	No.5	No.6	100	1000
	Golden Swallow (Mrs. A.)		1½	1¼-1½	1-1¼	¾-1	½-¾	¼-½		
	Ruffled Yellow	100	20.00	18.00	16.50	15.00	12.00	10.00	2.00	20.00
	Groff's Majestic									
	Crimson Red	100	20.00	17.00	13.00	10.00	7.00	4.00	1.00	10.00
86.5	Henry Ford (D)									
	Dark Rhodamine Purple.....	1	2.00	1.50	1.00	.80	.60	.40	4.50	.....
84.7	Illuminator (H)									
	Brilliant Red	10	4.00	3.50	2.50	2.00	1.50	1.00	1.50	12.00
	J. A. Carbone (D)									
	Orange Salmon	12	7.00	6.00	5.00	4.00	3.00	2.00	3.00	30.00
84.7	Jack London (D)									
	Tall Light Salmon.....	100	6.00	5.00	4.00	3.00	2.00	1.00	.25	2.00
89.8	Jewell (C. T.)									
	Pink with Yellow Throat.....	100	9.00	7.50	5.00	3.50	2.50	1.50	.....	1.90
82.5	Joe Coleman (K)									
	Rich Ruffled Red.....	100	5.00	4.50	3.00	2.00	1.50	1.00	.35	3.00
85.5	Le M. Foch (Hol.)									
	Large Early Pink.....	100	3.00	2.00	1.50	1.00	.....	.....	.....	1.00
85.1	Louise									
	Large Lavender	100	5.00	4.00	3.00	2.00	1.00	.....	.....	1.50
85.0	Miss Spokane									
	Ruffled Orange	100	10.00	8.00	6.00	4.00	3.00	2.00	.45	4.00
93.6	Mr. W. H. Phipps (D)									
	La France Pink.....	10	18.00	14.00	10.00	8.00	5.00	4.00	5.00	45.00
88.4	Mrs. H. Bothin (D)									
	Light Geranium Pink.....	100	8.00	7.00	5.75	4.25	2.75	1.75	.40	3.75
85.3	Maiden Blush									
	Early Pink Prim Hybrid.....	100	5.00	4.00	3.00	2.00	1.50	1.00	.30	2.00
88.6	Marshall Foch (K)									
	Clear Salmon Pink.....	100	8.00	7.50	6.00	4.00	3.00	2.00	.40	3.00
86.6	Maine (V)									
	Pure White, Very Tall.....	100	6.00	4.50	3.00	2.50	2.00	1.00	.40	3.00
85.8	Mona Lisa (K)									
	Soft Rose-Pink	100	8.00	7.00	4.50	3.00	2.00	1.00	.40	3.00
89.1	Mrs. Dr. Norton (K)									
	Light Creamy-Pink	100	4.00	3.00	2.50	2.00	1.50	1.00	.....	1.00
84.7	Nineteen Ten Rose (K)									
	Pure Rose-Pink	100	3.00	2.50	2.00	1.50	1.25	1.00	.....	1.00
82.3	Orange Glory (K)									
	Grand Orange Color.....	100	7.50	6.00	5.00	4.00	3.00	2.00	.....	1.50
86.9	Pink Wonder (Kemp)									
	Large Light Pink.....	100	6.00	4.00	3.00	2.00	1.50	1.00	.....	1.00
92.0	Richard Diener (D)									
	Geranium Pink	100	22.00	18.50	15.00	12.50	10.00	7.00	1.25	10.00
84.8	Rose Ash (D)									
	Ashes of Rose Color.....	100	6.50	5.50	3.50	2.50	2.00	1.00	1.50

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A. G. S.

Rating	Variety: Predom. Color	Quantity	Bulbs				Bulblets				
			1½	1¼-1½	1-1¼	¾-1	½-¾	¼-½			
87.1	Souvenir										
	Deep Gold.Yellow Prim-Hyb.	100	10.00	8.00	6.00	4.00	2.50	1.50	.25	1.75	
85.5	Scarlet Princeps (K)										
	Intense Scarlet	100	5.00	4.50	4.00	3.00	2.00	1.00	.....	2.50
	Shell Pink (K)										
	Large Rose Pink Pr., ExE'ly	100	15.00	12.00	10.00	8.00	5.00	3.00	.60	5.00	
86.6	Sweet Lavender (J. C.)										
	Early Light Lavender.....	100	9.00	8.00	7.00	5.50	4.00	2.50	.70	6.00	
85.0	Salmon Beauty (K)										
	Deep Salmon Prim.....	100	6.00	5.00	4.00	3.00	2.00	1.00	.....	2.00
85.8	Thos. T. Kent (D)										
	Shell Pink Marked.....	100	5.00	4.25	3.00	2.50	2.00	1.00	.....	1.00
82.0	White Giant										
	Very Large Pure White.....	100	7.50	6.00	5.00	4.00	3.00	2.00	.....	4.00
82.3	White Glory (K)										
	Pure Ruffled White.....	100	7.00	6.00	5.00	4.00	3.00	2.00	.....	3.00
	Willis E. Freyer (K)										
	Large Deep Violet.....	100	7.00	6.00	5.00	3.00	2.00	1.00	.....	2.00
	X Y Z Mixture										
	All Colors and Kinds, lost label lots	100	2.00	1.50	1.00	..75	.50	.30	1.00	

Scarlet wonder (Groff's Majestic) Special! Prices quoted on quantity.

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FOR OUR COMPLETE LIST OF NEARLY 200 of the latest and highest rated GLADIOLI IN THE WORLD, SEE OUR COMPLETE DESCRIPTIVE RETAIL CATALOG. Please note rating before each variety in this list as given by The American Gladiolus Society. NOTE tha Mr. W. H. PHIPPS (Diener origination) has the highest rating—93.6.

F. C. HORNBERGER

Originator and Grower of New Varieties

Route No. 2

Hamburg

New York