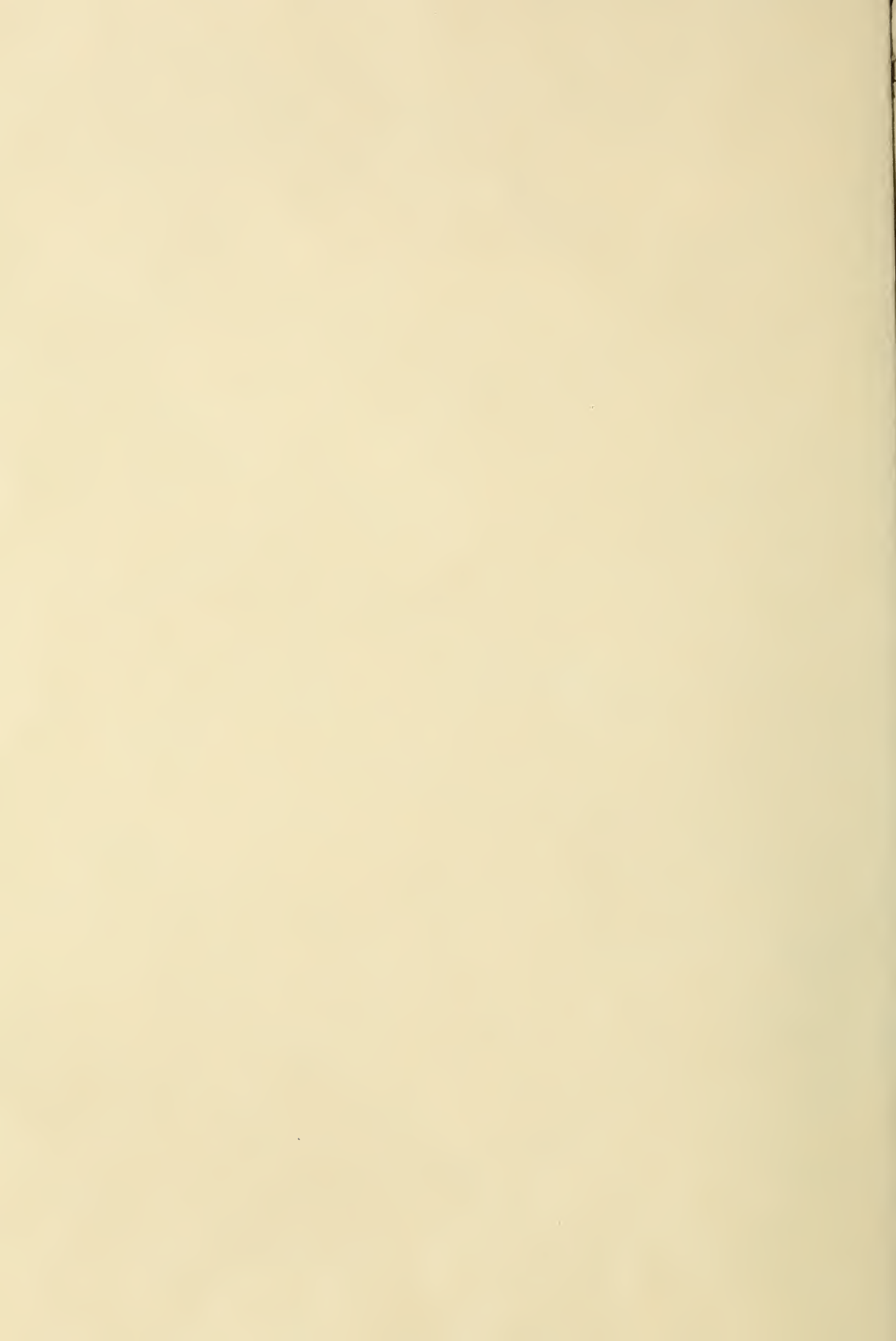


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1905
WHOLESALE PRICE LIST

MARK T. THOMPSON,

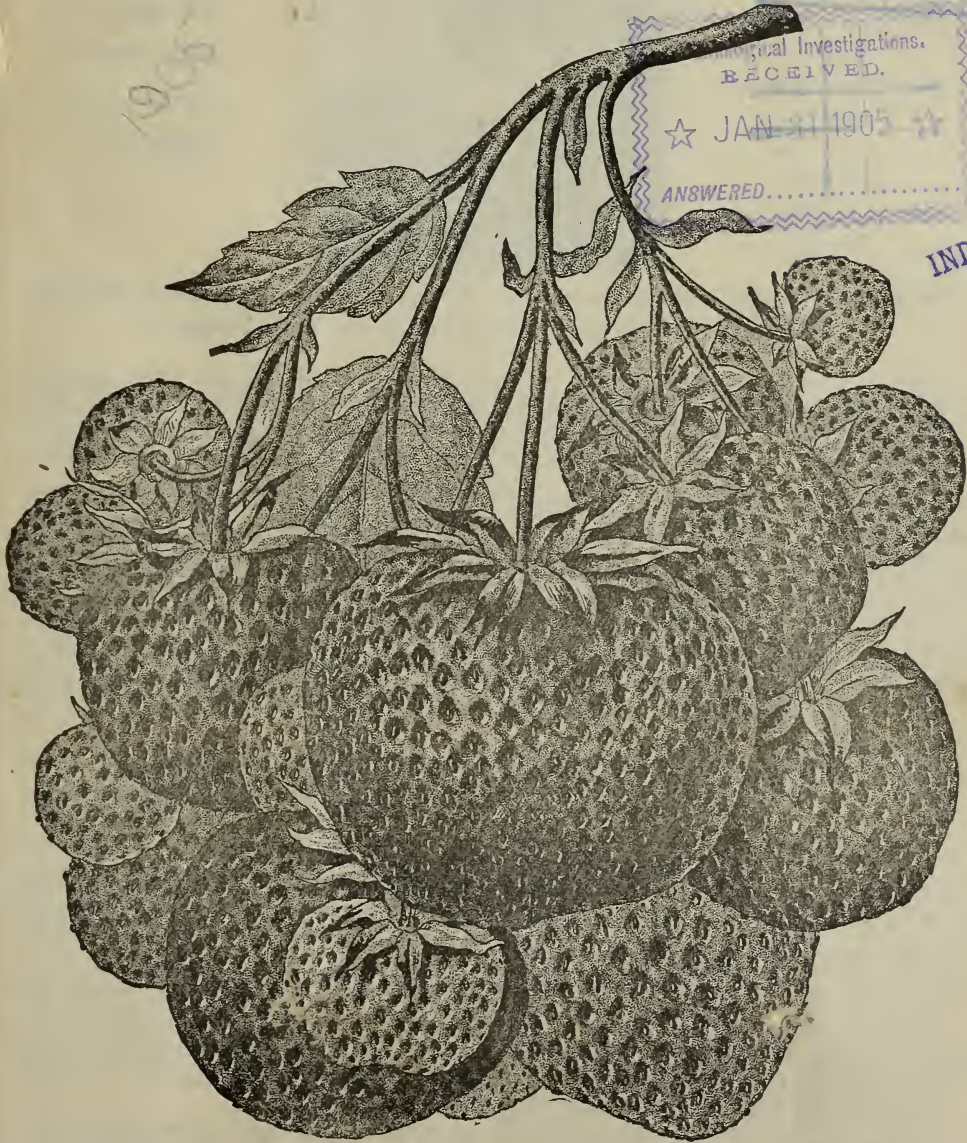
Originator and Introducer
of New Strawberries, etc.

RIO VISTA, - - VIRGINIA.

INDEXED
RECEIVED
★ JUNE 20 1920 ★

1905
Medical Investigations.
RECEIVED.
★ JAN 21 1905 ★
ANSWERED.....

INDEXED



BEIDLER.—This is one of the most beautiful berries I have yet introduced. I have tested it for years, and offer it with great confidence, as I do all my new berries. In size and productiveness it is simply wonderful. It is superior to Bubach in size, color, firmness and productiveness; about the same season in ripening. It carries its berries on very long and strong fruit stems, very large leaf, and healthy foliage. It is named after an old acquaintance of mine from Cleveland, Ohio, and a close friend of the late Hon. M. A. Hanna—the Hon. Jacob A. Beidler, a member of Congress and one of the most honorable men I am acquainted with, and is worthy of the position he now holds.

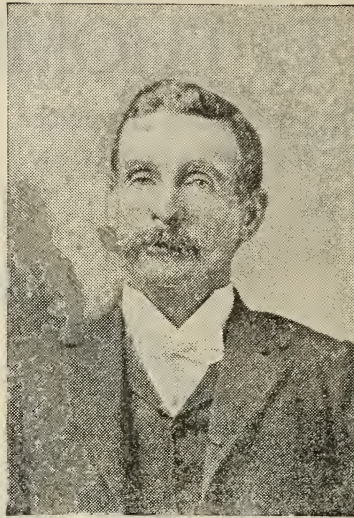
M. T. THOMPSON

My Berries for 1905 are

Mark Hanna,
Beidler,
Thompson's No. 2,
Thompson's No. 3,
Thompson's No. 4,
Thompson's Earliest.

Next best earliest is
Fairfield.

Best late
Warren Seedling and
Climax.



Originator.
Producer of
Thompson's
Early Prolific
and King Red
Raspberry.

Have also originated and introduced more Strawberries and Raspberries that have stood the test of Growers than any other man in the business.

Three years ago I introduced to the trade the Mark Hanna Strawberry on restrictions. Some people have kept their faith with me, and others have not, I am sorry to say. When I buy anything from any one with a promise, I will live up to my word. This is what is called honorable in business, but when I do not, I consider I have acted dishonorably. This year I am introducing Thompson's No. 2, 3, 4 and Beidler. My prices on these berries will be the same for the next two years; so whosoever buys them must agree to be honest with me. That is, not to sell, give or exchange any for less than \$2.00 per dozen (13), \$12.00 for 105, \$100.00 for 1,050 for two years.

This year Mark Hanna has had another trial, and I have not heard of anything but the very best reports, both far and near. It seems to be a success everywhere. This is what I said of this berry when I introduced it. ANOTHER OF MY BERRIES IS "HARK HANNA" (P). I cannot describe and tell of all of the good qualities of this berry and do it justice, as I have known it the past eight years. I have not let anyone have any plants of this nor Mrs. Mark Hanna. It is a seedling of Bubach No. 5, which it very much resembles; but on the average the berries are not quite so large. When I tell you they simply lay there in heaps and piles, it is only for you to see them to get any idea of their productiveness. It is a wonder among the wonders, and were I confined to any berry in cultivation that I know of, there is none to equal it. The way I have seen small rows of these berries pick it will make a man scuffle to handle a few acres. It is what the name implies in politics, as Mark Hanna was the greatest political and financial leader the United States has ever known; so I think is this strawberry. A great many, no doubt, will wonder why I call these two berries the above names, and would say I know of no more worthy persons just at this time. I have known Mr. and Mrs. Hanna many years; knew her father, mother, and brothers before her, and owned an adjoining farm to them in Ohio. Moving to Virginia, some years have elapsed since I saw them, and so on February 17, 1900, I wrote to Mr. Hanna what I had done. This is his reply:

"M. T. THOMPSON:

"My Dear Sir,—Your valuable favor of the 15th instant has been received, and read with much interest. I remember you very well, and recall our acquaintance of a number of years ago with much pleasure.

"I am pleased to know of your success, and assure you that I appreciate the compliment paid me in your letter. Yours truly,
M. A. HANNA."

I am not going to give you any testimony on these berries but my own. This year every one that has seen them pronounced them without a fault. I shall only sell them on restrictions.

I wish to say these are all fine plants, and I have made it always my purpose to send out the best plants in the United States. I claim to send none other. Another thing I don't intend to do is to run down everything some one else does or has to sell. I regret to see some ill-disposed persons say you must not compare Southern plants to theirs, etc. Just let me say right here, I will make anyone a present of a thousand plants if they can get any one to send finer than I do by express or mail. I frequently have to cut off half the roots, and I have seen one dozen of my plants as large as one hundred.

From the above you will see what I said before I introduced the Mark Hanna. Now, after three years of trial I want you to hear what a few of the hundreds of testimonials I have say, to see how near they endorse all I said:

This is what is said about Mark Hanna in Illinois for the year 1904, by Edwin H. Riehl, North Alton, Ill.: MARK HANNA, P.—This was decidedly the best to fruit this season. The way the berries were piled up along the row, was simply wonderful, especially considering the size, which was very large. The fruit was moderately firm and very good in quality, good color and shape. It is really unnecessary to say that the plant is perfection in health and vigor, because, without this, it would not give such results.

This is what the Rev. E. P. Powell, of Clinton, N. Y., says for 1904:

(He is one of the most careful fruit growers I know.)

"The four berries we consider ahead of all others in our trial plots are Mark Hanna, Thompson's 124, 503, 501. All are superb. You ought to be very proud and glad of this wonderful lot of berries. Mark Hanna is marvelous. Yet I did not give any of them as good a test as they deserve."

This is what Babcock & Nash, of Bridgman, Mich., says August 25, 1904:

"Mark T. Thompson,—Another year has added proof positive as to the merits and superlative posture of the Mark Hanna strawberry. We can say of it that in our opinion it comes as near being an ideal berry as any yet produced."

Remember, if you want to be sure and get true Mark Hanna, Thompson's Earliest, Lady Thompson, Thompson's No. 2, 3 and 4, send direct to the originator and introducer.

Remember, I have reduced the price of Mark Hanna for 1905 to \$1.00 per doz.; \$5.00 per 100.
 Remember, if you want the berry that is perfection, and the only berry I know of that is first class in every respect, be sure you include a dozen or a hundred of my No. 2. It will astonish you. Its color, size, quality, and shipping qualities and appearance makes it the king of all strawberries and the healthiest.
 This is what Mr. L. M. Kellogg, of Three Rivers, Mich., says for 1905:
 "Mark Hanna made a good showing on our grounds this year, and we believe it will be one of the standard varieties."



This is 18 inches of a row of Mark Hanna strawberries, with the foliage removed, showing the wonderful productiveness of the berries, and also the blossoms. The amount of fruit picked off of this piece of row would astonish you. They lay in piles. Originated by Mark T. Thompson, Rio Vista, Va.

Mark T. Thompson—
 Yours received, also the plants, and they were in fine shape, and were all very nice; don't think I ever saw finer plants than Mrs. Mark Hanna.
 Granville, Ohio, April 27, 1903.
 A. M. NICHOL,
 Originator of Granville Strawberry.

M. T. Thompson—
 The Mark Hanna proved to be a healthy plant, immensely productive, fine, large berries, and altogether one of the most promising in our entire collection.
 Leslie, Mich., August 17, 1903.
 FLANSBURGH & PEIRSON.

Mr. M. T. Thompson—
 Both the Mark Hanna and Mrs. Mark Hanna did very well with us last season. We had to dig them too close to give them a fair test, but they are both very fine plants.
 Dover, Del., Sept. 19, 1903.
 SLAYMAKER & SON.

Mark T. Thompson—
 Dear Sir,—The 10,000 Thompson's Earliest came to hand all O. K.
 Chattanooga, Tenn., March 7, 1903.
 CHATTANOOGA NURSERIES.

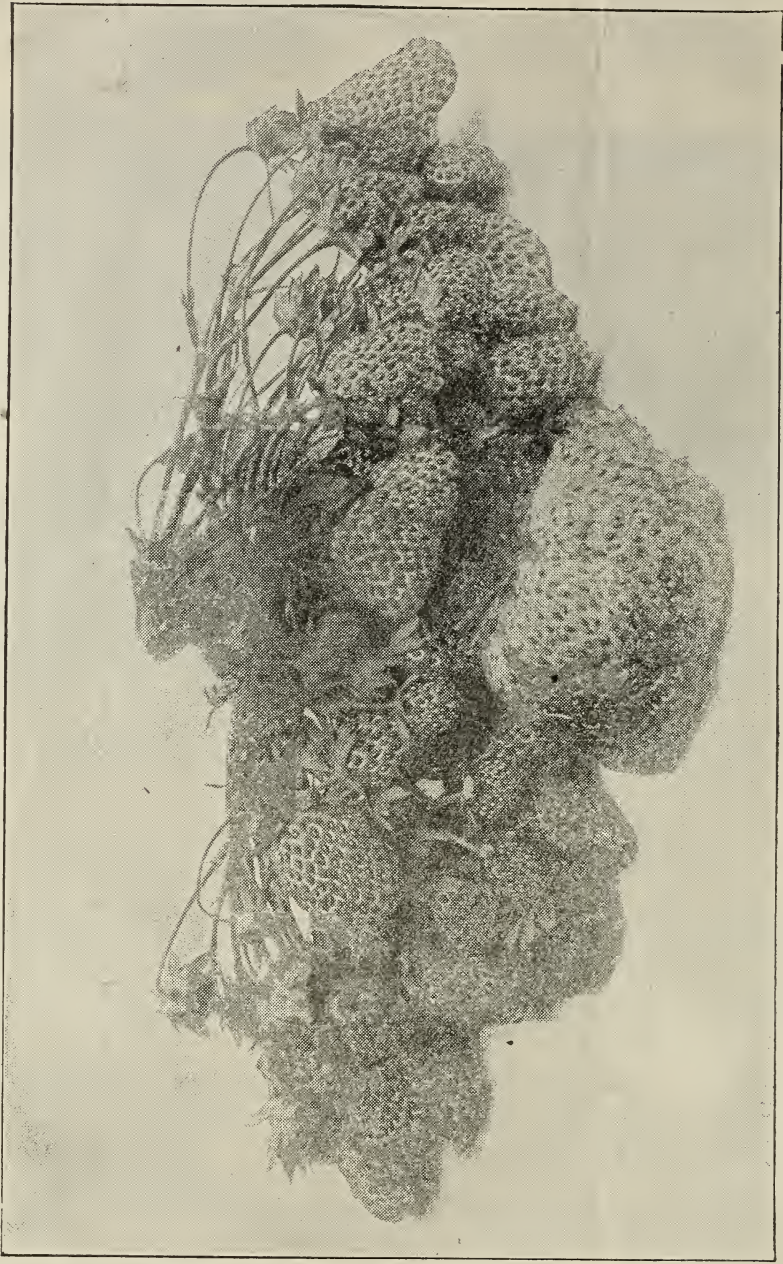
Mr. Mark T. Thompson—
 Your letter just received, and in reply will say the Mark Hanna did well for us this year, it certainly is a fine berry.
 Bridgeville, Del., Sept. 21, 1903.
 MYER & SON.

Mr. Mark T. Thompson—
 Your Mark Hanna strawberry certainly shows a wonderful productiveness. For size and yield, I never saw its equal. The quality of fruit I did not consider quite equal to other varieties, but for home or market, I should judge that it would be a very profitable and desirable variety.
 Richmond, Va., January 8, 1904.
 HENRY W. WOOD,
 of T. W. Wood & Sons.

I merely speak of it here as I have often seen in some catalogues North, that their customers must not compare their plants to those grown in the South. They either mean that their plants are not as good as Southern-grown stock or they are better. Our plants grow nearly all winter, and I defy any grower who can produce or does produce better than I do. My plants grow where others die, side by side if planted at proper season. I have customers to whom I have shipped plants, hundreds of miles distant, who say my plants grow and do better than plants dug on their own ground.

MARK HANNA.—Well, it is needless for me to say anything about this berry; see what others say, if you are convinced. It must be remarkable; try it, if only a dozen plants, but I can assure you were I not in the plant business, you could not get one for \$100, and I stand ready to give any man \$100 for two plants of any new variety that will excel it in health and vigor of plant, productiveness and large clusters. If there is a berry in the world that equals it, I have never seen or heard of it. It is hardly ever I see a barren plant. It is no uncommon thing to count 25 to 50 berries on a single stem. The illustration is reduced, but it is only one single cluster.

Plant my Big Six collection—viz., Mark Hanna, Thompson's No. 2, 3, 4, Beidler, and Thompson's Earliest—if you wish the six best varieties. Don't forget to also plant Climax and Fairfield. These two berries made a fine record also the past year, and I have a most beautiful lot of fine plants.



This is a single cluster of the Mark Hanna strawberry, fertilized by Thompson's No. 2. It is no doubt the largest cluster of berries ever produced, I think. Its beautiful shape and color makes it sell well. It is a splendid berry to carry over night, as the color does not change. It grows to a very large size, having such dark green healthy foliage. It is amply able to mature its wonderful crop of berries, which simply lay in heaps and piles and commences very early, and will last for weeks in fruit.

Mark T. Thompson—

We thank you for the privilege of inspecting your new berries, Mark and Mrs. Hanna, and must say we cannot find words to express the good opinion we have of them all, but your Mark Hanna and your Nos. 2, 3, and 4 are simply wonderful. We have counted over 50 berries on one cluster, and the berries are so thick they lay in heaps and piles.

Rio Vista, Va., May 15, 1903.

JIM HOLLEDAY,
ISAAC COHEN,
JOSEPH CARTER.

Mark T. Thompson—

The Mark and Mrs. Hanna plants received to-day, we say with much pleasure. They were packed and received in best shape we ever received plants.

Berrien County, Mich., April 20, 1903.

BABCOCK & NASH.

Mark T. Thompson—

Having seen and watched you two fine new berries, Mark and Mrs. Mark Hanna—for years grown by you—for several seasons in passing your farm, I can truthfully say that I have never seen anything equal to them in productiveness and quality of fruit for shipping. I cheerfully recommend them to those growing berries for profit.

Rio Vista, Va., January 13, 1904.

JOHN B. BADENOCH.

Very respectfully,

Mr. Mark T. Thompson—

Rio Vista, Va., January 4, 1904.
Dear Sir,—It is with pleasure I give this testimonial in regard to your new strawberry, Mark Hanna. I examined your different varieties, also Mark Hanna in different places during the severe drouth the past summer when other varieties were dying, and will say it is without a doubt the most wonderful berry I have ever seen in productiveness, firmness, size, color and health of plants. I counted one cluster—not one plant—that had over 50 perfect shaped berries. In regard to size of berry, will say it was by chance I had my rule in my pocket and measured one, being 2 7-8 inches. These berries lay in heaps and piles, and every plant seems to be loaded. I never could have realized that a strawberry could produce such an enormous crop of such fine berries, and the plants were as clean and fresh as if bearing no fruit.

JOHN LENNOX, P. M.

Mark T. Thompson—

Rio Vista, Va., May 15, 1903.
We, the pickers of your strawberries, join together in saying that Thompson's Earliest is the best early berry we have been picking for years, except your No. 1. Your Mark Hanna and Thompson's No. 2 has caused us much trouble the past season because everybody wanted to pick them. Fights and quarrels nearly every day with pickers. We can say the berries just lay in heaps and piles and stacks.

WESTWOOD STRAWBERRY PICKERS' UNION,
By Ellen Martin and Mary Branch Thomas.

Here is what B. Morgan Shepherd, Business Manager of the Southern Planter, says:

Mr. Mark T. Thompson—

Richmond, Va., January 1, 1904.
Dear Sir,—Without hesitation or exaggeration, I can say that your Mark Hanna berry is the finest specimen I ever saw. I personally saw one cluster which contained fifty ripe and partially ripe berries. This, of course, not taking into account the numerous buds. I do not see how it is possible for any one to go wrong in purchasing this berry at any price. I can also predict for your No. 1 and No. 2 a place right up in front of the first-class strawberries.

B. MORGAN SHEPHERD.

M. T. Thompson—

Norfolk, Va., Nov. 20, 1904.
Dear Sir,—Permit us to thank you for the delightful opportunity of visiting your trial grounds the past season while the strawberry was in fruit, it being the 10th of May, 1903. After going over 100 or more new and promising seedlings, we found the Mark Hanna so far excelling any or all the others that they were further attraction for us. The surpassing merits of Mark Hanna as a strawberry cannot be told in a few words. It must be seen to be appreciated. In size, very large; color, perfect; shape, very regular—conic—firmness, good—not soft; freedom from rust, not a trace; vigorous, tremendous grower; not a wild plant maker; season, medium, early and continuing for weeks, carrying an enormous crop to full maturity; table quality, among the best. Our experience in Horticulture of over 30 years justify us in speaking with great confidence a "Mark Hanna" future popularity. I have started it at St. Louis World's Fair in competition with all comers. It will also be shown on the Virginia tables, go and see it and get circulars, next, plant it. J. LYMAN BABCOCK & BROS., Commissioners to St. Louis World's Fair, State of Virginia.

Messrs. Babcock & Bros. are residents of Norfolk, Va., the largest strawberry section in the world, and know a good thing when they see it.

Mr. Mark T. Thompson—

Rio Vista, Va., May 20, 1904.
This is to certify that the past season I have had the privilege of seeing your numerous varieties of strawberries right in the midst of the picking season, and will say that you have a number of very valuable varieties, among them Thompson's Earliest, that I saw ripe April 20th, ahead of any other strawberry. Your No. 1 is the finest flavored berry I ever tasted. Your No.'s 2 and 3 are beautiful, and having perfect blossoms, are no doubt as near perfection as the strawberry has yet reached. Your Mark Hanna is really a wonder, I never saw such clusters of berries and such piles in my life. Their large size, color and productiveness are simply a wonder. I am not only speaking for myself, but these are the sentiments of all the pickers and of all who see them. They are the talk of everybody, and I can recommend them to anyone.

JAS. B. TUNLEY, Ex. P. M., Rio Vista, Va.

Messrs. Flansburg & Pierson, Leslie, Mich., say:

We find the Mark Hanna is all that Mr. Thompson claimed for it. We were delighted with its robust, healthy growth, and the immense crop of fine, large, handsome fruit. We shall increase our planting of it in future. I also sent them some of my Earliest to test by the side of what they had bought from some one else. This is what they say: Mr. Thompson included some of his earliest strawberry, stating others had been sent out under this name that would not compare favorable with the original. The Earliest is a valuable extra sort, much like Cameron's Early.

This is what Mr. W. S. Todd, of Delaware, says: [A seedling of Bubach No. 5, which it very much resembles, but on the average the berries are not quite so large. When I tell you they simply lay there in heaps and piles. It is only for you to see them to get any idea of their productiveness. It is a wonder among wonders, and will compare with any berry in cultivation that I know of. There is none equal to it. The way I have seen small rows of these pick, it will make a man scuffle to handle a few acres.—Introducer.] Mr. Todd says: "I have fruited this variety last season, and can say that the introducer's description hardly does it justice. It did not seem to be affected by the drouth, and produced an enormous crop of berries as fine as I ever saw. The berries are very large, a little larger than Bubach, firmer and of better quality. I have no doubt but that this is one of the best varieties of recent introduction, and that it will become a leading market variety." You must have it and my Nos. 2, 3, and 4.

This is what Mt. J. T. Lovett, of Little Silver, N. J., says of my introductions: "It is a result of a life's work by a strawberry specialist, a man who is now over sixty years old, and who has produced thousands and tens of thousands of seedlings—in fact, has originated more varieties of strawberries that have stood the test of time in hands of growers than any other man living or before him." Mr. Lovett might also have included the Red Raspberry. No man I know of has originated two red raspberries as valuable as my King and Thompson's Early Prolific. After years of experience, they stand to-day without an equal. Is it worth while to buy new berries from such a man? I think so. Let me have your orders to-day and tell others to send to headquarters.

Mark T. Thompson—

Saline Co., Kas.
Mr. Duncan, of this city, gave me your address with high recommendation. Please send me your catalogue, etc.

MRS. W. F. REIMOLD.

Mark T. Thompson—

North Alton, Ill.
Thompson's Earliest, which you sent at same time, did well, and was one of the best early varieties I had in my collection, though it might have been a little more productive. I am hearing good reports of Mark Hanna. The plants I have growing show character at a glance, and I hope to be able to give you a good report on it next season.

EDWIN H. RIEHL.

After 8 years introduction, Thompson's Earliest is all and more than I claimed. Don't let people palm off some no account berry on you because they are cheap—Mitchell's Early, and all other kinds of early. Get your plants direct from the originator, true to name, none better in the world.

"Earliest," from Thompson, Rio Vista, Va. Among varieties fruited for the first time this season, "Earliest" takes eighth place as to productiveness. This is a good showing when we take into account the fact that it produced a greater per cent. of its crop than did any other variety. It produced 63 per cent. of its crop before June 15th (simply wonderful for New York State), whilst Margaret stood ninth in productiveness, and not a ripe berry picked up to that date.

It succeeds everywhere. We have taken up plants with fully 18 inches of roots.

M. T. Thompson— Greenwood, Del.
I received the plants all in good order; they were fine. The finest new plants I ever received.

W. S. TODD.

P. S.—When Thompson sends you plants you can depend on getting the best; he raises none other.

M. T. Thompson— Nelson Co., Va.
Send me your price list. I got some from you some years ago, and found them so satisfactory that I want to get my new stock from you again.

C. CABELL ROBINSON.

M. T. Thompson— Galloway, Fla., Dec. 8, 1902.
The plants I got of you look all right. The Thompson's Earliest and No. 500 are the finest looking. * * *

J. D. HARRIS.

University of Minnesota Agricultural Experimental Station, St. Anthony Park, Minn., Sept. 1, 1904.

Mark T. Thompson—
Replying to yours of July 23d, asking for report on different strawberries sent here for trial a year ago. Your Mark Hanna we like very much. It is a berry of good form, and productive. Your Thompson's Earliest is one of the best early berries that we have. * * *

SAM'L B. GREEN, Horticulturist.

Whenever a strawberry grower buys my introduction, he feels as if he had spent his money for something of value. This is why I have always had the confidence of the public: Thompson's berries are always leaders, and every one who buys is sure of something good. I cannot afford to give all my time and energy away free. I want an order this year from everyone who gets this Catalogue, if for not more than \$1.00. Send your orders early, not wait, like some do, until my plants are all sold. My big Six Collection—viz.: Thompson's Nos. 2, 3, 4, Beidler, Mark Hanna and Thompson's Earliest are a prize. You see what people say. For the best late take Warren Seedling. I think it has the prettiest, healthy foliage, as well as berry, I ever saw. That is the reason it matures its immense crop. Two other berries please me very much—viz.: Fairfield. This is a fine early berry. You will be well rewarded. Next is Climax. Everybody wants the best strawberry grown. I have the past 20 years fruited thousands of different varieties, but must say, those who want the Fancy Trade must have the fancy berry. It must be large, firm, fine color, and, above all, must be good quality; and I say without fear of contradiction that my No. 2 is perfection, with a perfect blossom, and whoever has my Mark Hanna must have my No. 2 to fertilize it. With these two varieties there is money in strawberries.

This is what Mr. H. L. Pake, of Zanesville, Ohio, says:

(Of my No. 2 he was the only man outside of my own grounds that had it in full fruiting for 1904.)

Mark T. Thompson—
Your No. 2 is a fine plant—very large, dark green, and entirely free from rust or any other disease—a profuse plant maker. The berries are large and handsome—a little heart-shaped, a little elongated, color a little darker than Bubach, fruit seems very heavy, and not too long, very near an ideal berry; a little later than Bubach No. 2, and not quite as late as Aroma. The berries are of fine quality, and bring top prices for a fancy berry. Don't fly off the handle when I tell you that I had one berry that measured across the face 2-3-8 inches. It grew umbrella shape, with cap in the center of the berry; on both sides was about 3-4 of an inch thick. It just topped out a basket nicely.

This is what S. Wherry, of Durant, Miss., says, but he only had spring plants June 5, 1904:

Mark T. Thompson:
I allowed some of your seedling to fruit about two berries to the plant, and I must say your No. 2 is the best flavored berry I have ever tasted, and not so small either for first year. I hope this will ship. * *

Yes, friend Wherry, No. 2 is a shipper. It is the only real first-class berry ever introduced perfect in everything. To better describe its color and shape it is more like the old Great American, with the most beautiful color and calyx I ever saw on a strawberry, looks as if it had been varnished; health and vigor of plant equal to Mark Hanna or Bubach, but will bring double the price of any strawberry that goes to market in its season. Those who invest in this berry will be well paid, and the plants will be in the greatest demand of any berries I have yet brought out, and from my own report, and the one in Ohio, and then in Mississippi you can see it is at home anywhere.

This is what Mr. Jacob Pfeiffer, of Cedar Falls, Iowa, says:

Mark T. Thompson— July 23, 1904.
Will you kindly inform me of the behavior of Thompson's No. 2 and Mark Hanna? Was their fruit as good as recommended? The plants purchased of you last spring are fine, and will plant some of Thompson's No. 2 and Mark Hanna next month. * * *

Yes, these are all I ever claimed, and more. Plant them if you want the best.

Thompson's No. 1, Early Berry.

A great many of my friends are anxious for the introduction of this berry, but you must wait until next spring—1906. All the old strawberry growers will remember the old Wilson. In its day it was a wonderful berry, but of late years it has lost its place. But my No. 1 for an early berry is up-to-date. It is a shipper—firm, good color, shape, and a wonderful productive berry, beautiful, dark healthy foliage. It will take the place of the old Wilson.

Thompson's Earliest—Best Earliest Ever Introduced.

After another year's trial of this beautiful early berry, I am happy to say it is a grand berry, and, as usual, brought me more money per acre than any other early berry. Being so early, it brings a good price. It is a sure grower, hardly ever fails to get a stand. Once planted, takes care of itself, and the only early berry I know of that is the most reliable, except Thompson's No. 1.

This is what Prof. Sam'l B. Green, of the Minnesota Experimental Station, says of its behavior there the past year:

Mark T. Thompson—
Your Thompson's Earliest is one of the best early berries that we have. * * * This not only shows it does well in Virginia, but in the cold West.

This is an old report, but you see, after all these years, Thompson's Earliest is safe.

I get hundreds of letters from different sections of the world, even for the seed of some of my new strawberries, where it is too far to send plants. The questions asked are for me to mark the best early and late varieties. I don't have time in my busy season to answer all of them, but for the benefit of all who get this list will say so far Thompson's Earliest is my most profitable berry for early. It grows and makes a matted row when many varieties die side by side. I do not claim, nor never did claim, it was the largest or the most productive, but I do claim to-day for an early berry for profit, it has no equal, and what was said 10 years ago is still true. Here is what was said by Mr. A. I. Root, L. J. Farmer, New York Experimental Station, in 1897. I could fill this catalogue full of testimonials of this berry, but no use. If you want Thompson's Earliest, get them direct from the originator, and I will warrant them true to a plant. I believe thousands of Mitchel's Early have been sold for it by some growers. My prices are 50 cents per doz. by mail, \$1.25 per 100 by mail, \$8 per 1,000 by express, 10,000 lots at \$5 per 1,000. This berry succeeds everywhere.

The following is what Mr. A. I. Root, of Medina, O., says in Bee Culture, June 15, 1897, about Earliest: "The shape is perfect; the color is perfect also. In flavor it is one of the very finest of the tart berries. The plant is a rampant grower; those set out last fall have a mass of foliage as large as a bushel basket. With us it has been at least two weeks in time of ripening ahead of Mitchel's Early."

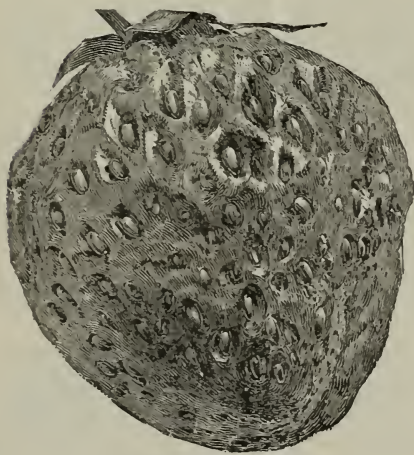
"Messrs. Thompson's Sons,—We liked the growth of the Carrie and Earliest very much. The man who set Carrie plants said they had the finest roots of any plants he had ever set, and he had set more strawberry plants than any other man in New York State. They made a nice growth, the Earliest making the largest growth of any plants on our place; each row of them is six feet wide. They made over double the growth of Mitchel's Early. I was at the Geneva (N. Y.) Experimental Station in strawberry season, and they told me there that the Earliest was a favorite with them."
L. J. FARMER.

Here is a gentleman that bought plants at \$1.50 per 1,000. I cannot afford to dig and sell plants for less than \$3 per 1,000 at present prices of labor.
Mark T. Thompson—

Plants received in good order and they are all or both in quality and quantity. I only regret that I did not go to your place earlier and give you all of my order.
Springdale Farm, Elmont, Va., April 20.
G. L. BANKER.

This is what Miss J. E. Austin, of North Carolina, says:
The plants received yesterday, and I set them at once. They were fine plants, best I believe I ever bought. I want to set a good many in early spring, and if I do will send you my order.
Mrs. M. S. Percival, Rugby, Tenn., November 26, 1904, says: Many thanks for the Mark Hanna and for the full measure of all. It is a pleasure to open one of your packages. The art was not learned in a day of packing in your style. * *

I can send plants safely to any place in the United States and Canada. I usually stop shipping the middle of May.



Thompson's No. 2.

THOMPSONS NO. 2.—Whilst Mark Hanna is the most wonderful berry I think in the world, it is not perfect, as it has an imperfect blossom. But in my No. 2 it is different. In this I claim that perfection has been reached. I have my Mark Hannas fertilized with my No. 2, and such an enormous lot of berries have never been seen. They are the most wonderful berries before the public to-day. These are some points I claim for No. 2: large size, beautiful color—the appearance of being varnished, large double calyx, like Gandy, immensely productive, the ground being literally covered, owing to the enormous crop of berries. Its season is from four to five weeks. Very richest and best quality, best shipper, has a very tough skin, not easily broken by handling. It retains its beautiful dark green foliage all through the season, not a spot of rust, with a perfect blossom. It and Mark Hanna are two of the most wonderful berries in cultivation. These are a team to grow for the amateur or commercial grower. With five acres of these berries and proper care more berries can be picked than from twenty acres of almost any other variety. When you can grow as many berries and better ones on five acres than you can on twenty, it means strawberry growing, a money crop, and your buyers will want them.

THOMPSONS NO. 3.—In this berry there is something entirely different from the above. It is really for the commercial grower. It was originated by me five years ago. I have been telling my customers for some years I had some treasures in store for them. This year I am giving you four, my Nos. 2, 3, 4 and Warren Seedling, which is a seedling of Carrie, and is the latest berry in cultivation and very few as productive, but none make a better appearance in the basket. My No. 3 is a seedling of Lady Thompson, the greatest Southern berry sent out, but No. 3 is far superior to the Lady. It is same season, but a more beautiful color, a very bright red, and in firmness and quality it is far superior. It is a good plant maker, fully as good as its parent, but more healthy. In summing it all up, it is far superior in every way to its parent, and this alone will be heralded with joy to all strawberry growers. It is the best of shipper, and the sooner the commercial grower gets a stock of them the better.

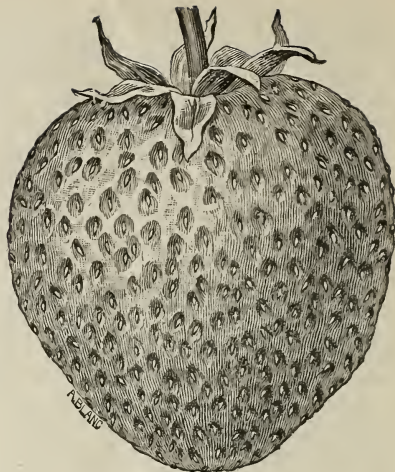
The Three Best Late Berries Grown.

LESTER LOVETT.—I got this from the introducer the first year he introduced it, and can say I have now fruited it two years, and I find it far superior to Gandy in productiveness. It is very firm, a good shipper, much resembling Gandy, not quite as large with me, but five times more productive. I consider it an improved late variety. Whilst I admire Gandy as a berry, I never could get but about one quart where I should get five. It never paid me.

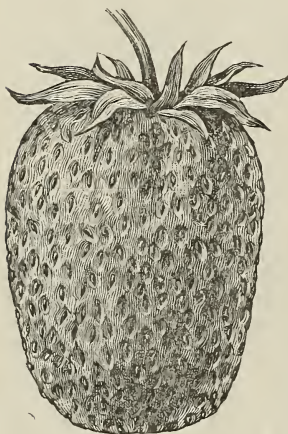
NETTIE.—This new berry is well worthy of a place as a very large late berry. There is very few its equal for size. I am wonderfully well pleased with it, and recommend its planting to all who want a large late berry.

LONG DISTANCE PHONE, RICHMOND, VA., No. 4054.—Parties in a hurry living long distance can reach me by long distance 'phone by calling up Mark T. Thompson, Richmond, Va. With the 'phone in my office and electric cars through the centre of my grounds, mail four times daily, I am in better shape for increasing my business than ever.

WOOD ASHES.—This is one of the best fertilizers for all kinds of fruits and flowers. I have made arrangements whereby I can sell hickory ashes, all bagged up, by February, for \$10.00 per ton. One ton of these ashes (unbleached) and half-ton of bone dust makes one of the best mixtures that can be profitably used on one acre of land, and for cabbage as a top dressing. It is hard to get anything of more value for the money. Wood ashes and bone dust are lasting. It gives strawberries a brighter color.



Nettie,



Warren.

WARREN SEEDLING.—This is one of the latest berries I know of and one of the most productive, firm, excellent shipper. The foliage is beautiful. It is a seedling of Carrie, originated by me six years ago, and each year it seems to improve. When I want late strawberries I always make for this berry. I named it after a little orphan girl, to whom I have been much attached for years. There are few berries that look as well or as firm, but none as productive at its season.

These three above berries will make you something everybody will want. Price of plants, \$2.00 per 12, \$10.00 per 100. To those who wish to plant these three berries, either in dozen or 100 lots, I will include equal number of Lester Lovett and Nettie, free. Nettie and Warren are pistillate, hence it is necessary for Lester Lovett to be planted with them or some other perfect blossom.

ROSES.

In addition to my strawberries, I raise more cut flowers than anyone in the South. For out-door, I have about twelve acres devoted principally to the Dahlia, Chrysanthemum and Rose. I have near 10,000 hardy monthly roses that are suitable for out-door—the very best. I discard hundreds of worthless roses that some people call the best, but will only offer a few of the very best, 2 year old.

CRIMSON RAMBLER.—This is without a doubt in my mind one of the most valuable roses in cultivation. Everybody should have it. Some 4 years ago I sold two of these to a friend of mine for \$1.00. I saw him last spring, and as these roses had completely covered the porch, I asked him what he would take for them. Well, he says, I am hard up just now, being sick so long, I might take \$50 for one. This seems like a fairy story, but I have sold from one bush each year over \$5 worth of cut roses. What I have done hundreds of others can do. I have sold these two years at 35 cents each, 3 for \$1, by express. I have some large 4-year-old that I will sell at \$1 each, or \$10 per 12.

HELEN GOULD.—Some call this the best hardy Rose in cultivation. I don't, but I don't think there is any better. It is a beauty, 2 years, 35 cents each, 3 for \$1.00.

KAISERIN AUGUSTA VICTORIA.—This is one of the grandest of all monthly roses. Pure white, producing buds of enormous size. Some call this the best. I don't, but none better. 35 cents each, 3 for \$1.

QUEEN SCARLET.—Some call this the best of all Red Roses for out-doors. I almost agree with them. For cemetery, out-doors planting, well, I cannot say too much for this grand rose, except plant all you can of it if you want roses nearly every day in the summer. 35 cents each, 3 for \$1. 2 years old.

PERLE DES JARDINS.—Canary or Golden Yellow. Flowers large and beautifully formed, handsome in every stage of development. It is a fine rose and good grower. 35 cents each, 3 for \$1.

BURBANK.—When you talk about a rose I think there is not a better rose for out doors or cemetery than this and Queen Scarlet. These are my two favorite roses; they are loaded with buds and blossoms nearly up to Christmas here in old Virginia. I consider these two roses the best, if confined to only two. 35 cents each, 3 for \$1.

EMPRESS OF CHINA.—Climber. This I call a humbug. It is not worth planting, like hundreds of other no account roses.

SAFRANO.—A bright apricot yellow, changing to orange fawn. Some call this the best. I don't, but it is a grand rose. 35 cents each, 3 for \$1, by express.

SOUVENIR DE LA MALMAISON.—Some call this the best monthly. I don't, but I know of none better. It is simply grand; the bud is beautiful. Price, same as above.

PAUL NEYROU.—Well, this is a rose—the finest large rose I know of. Hardy as an oak, wonderful large grower. It is even larger than the American Beauty, with double centres. Everybody wants a Paul Neyrou.

I have tried hundreds of the so-called best roses, have lots of them now, but the above 10 roses are the best for out-door planting that I know of. I do not want any fancy prices, but anyone sending me \$2.50 I will send one of each of the above 10 roses by express while the stock lasts.

Real Large Old Rose Bushes

I have a few hundred of these that I can make at 50 cents each, viz.: Louis Phillippe, Malmaison, Paul Neyrou, Meteor, and others.

Hardy Pinks.

I have three varieties of these, the best white our Majesty and two variegated, good divisions, 10 cents each, or \$1.00 per dozen.

Hardy Phlox.

Three varieties. These are beautiful flowers, and every garden should have them. Perfectly hardy. Dozen, 50 cents.

Coreopsis Lanceolala.

A beautiful hardy border plant; grows from 15 to 18 inches high, and produces its bright golden yellow flowers in great profusion the entire season. It makes a handsome cut flower, and should be grown in large quantities wherever flowers are wanted to decorate the table, or to sell. I have a number of thousand of these plants. Perfectly hardy. Dozen, 50c.; 100, \$4.

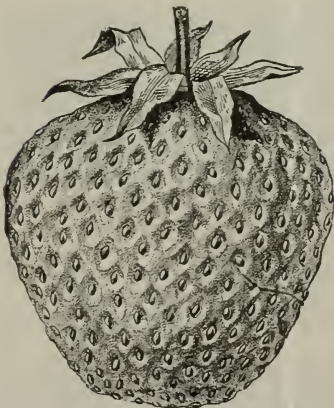
A flower garden for everybody! If any one will take this catalogue and go among their neighbors and sell me say \$5 worth of my new strawberry plants, I will send them, free, \$2.50 worth of any of my flower plants and bulbs in season. Or, if you will send me a list of the different varieties you would like, I will do the best I can.

HOWELL.—This is one of the most beautiful berries on the market of its season. Its beautiful, clean, bright, healthy foliage makes it a favorite with everybody. It is one of the best in cultivation.

EDGAR QUEEN.—This is another berry much neglected. It is one of the good ones, yet it is fourteen years since first sent out.

HEFFLIN'S EARLY.—This is one of the new berries that has made quite a stir in Northern markets. Its beautiful color, even shape and size makes it a great favorite. Not as firm as Thompson's No. 3, yet it is a good, firm berry. Needs very high culture for good results beside of Thompson's No. 3. It is only about one-third as productive.

THOMPSON'S NO. 4.—This is a seedling originated by me five years ago. In this berry I do not claim it the most productive. It is a seedling of Howell, which it much resembles, both in fruit and foliage, except the berries are all large, even, beautiful color, and a surprise to everyone who want large, even-size berries for a fancy trade. I do not claim five will fill a quart, but I do claim that on an average I have never yet found a berry that ran as even, and they are almost like picking potatoes. Everyone who wants a fancy berry, one that will please everyone, will find it in my No. 4.



Early Hathaway.

If there is no other berry you want in my list, be sure you plant my No. 2 and Mark Hanna.

EARLY HATHAWAY.—This was sent me last year from the originator as a seedling of the Wilson crossed with the Hoffman, claimed to be both early and productive, claimed to be larger and finer in every way than Gandy, firm, of excellent quality, beautiful red color. Not having fruited it but one spring, set plants, can only say, the plants were good, strong and healthy; they bore a fine crop of berries, those I allowed to fruit; they were large and fine for spring plants, but after strawberry season was all over, I noticed what I had never noticed before, a second crop of the most beautiful large berries any one would wish for, and in such quantities, I could get enough for a meal. This was some weeks after strawberries were gone. I really have a grand opinion of this beautiful berry, and I have heard others say the same. I will make the price real low, in order that every one of my customers may include some in their order.

If your market calls for the Best Fancy Berry grown, plant Thompson's No. 2; none equal.

PRESIDENT.—This new berry is claimed like the above, to also produce a second crop. It originated by Thomas R. Hunt, of New Jersey. It is claimed to be one of the many good ones, and it produced some most beautiful large berries. It is very promising. Doz. \$1.00, 5.00 per 100.

✓ LOUIS HUBACH.—This is also an Ark berry. I have not fruited it, but can say from spring set plants it made a most beautiful show. I am deeply impressed with it. It is claimed to be as large as Lady Thompson; as firm as Warfield. I believe it has a future. Its berries are large, and seem very firm. I am sure my customers can afford to try this new comer. Doz. 25 cents, 100 50 cents, \$5.00 per thousand

GRANVILLE.—This originated in Ohio, and from its behavior this year it is a very promising variety. I am greatly impressed with it.

FAIRFIELD.—This new berry originated in New Jersey, and I must say I am much impressed with it. It is the only early berry I have found, besides Thompson's No. 1 and Thompson's Earliest, that comes near being what I like. After having fruited, I can say, plant it.

ABUNDANCE.—This new berry comes from Connecticut. I have not fruited it yet, but is a great plant maker and reported to be a fine variety, one of the best.

OOM PAUL.—This is a new one of great promise; has done splendid this year.

MARIE.—This is claimed to be a very large berry, excellent quality. I think well of it.

MONITOR.—Introduced by Dr. Beal, of Missouri, and is claimed to be as productive as the crescent foliage like Capt. Jack. This is well worth trying.

EARLY BEAUTY.—This is claimed to be one of the fine early berries. I think well of it, and hope it will prove all the originator claims. \$1.00 per 12, \$5.00 per 100. I hope all will include a few of these in their order.

During my visit in England last year, I had the privilege of learning much in regard to originating new strawberries. I visited the grounds of Messrs. Langston & Bros., of Bedford, England. There I found the most thorough way of crossing the different varieties of strawberries. With what I already knew I feel confident I can improve much more on the strawberry than has ever been done. This being my former home, I felt right at home. There I found hundreds of new varieties, and I brought some home with me. All strawberries are sold in England retail by the pound. I visited Covent Garden Market; here I found berries shipped in peck baskets. They are away behind us in handling strawberries. When I left England few strawberries were raised; now they raise hundreds and thousands of acres. My grandmother, who will be 104 years old next July, still has her gardens of the old large English Gooseberry, black and red currants, and how I wish we could raise them here as successfully. There also my mother still has the same garden as she used to have when I was a boy. By the way, I must tell my friends that when a girl my mother was selected to make the genuine pillow lace for Queen Victoria's wedding dress, and have some of the same brass pins she used to make it with. No doubt most people have read Pilgrim's Progress, written by John Bunyan. I had the pleasure of visiting his old home, also sat in the same chair he used. Being born only 11-2 miles from him, I felt right at home. Taking all visits together in England, I had the most enjoyable time of my life, and I can also say, with my past experience, I feel sure I can give my friends some more of my new and valuable berries. I have them fruited the past season, a wonder to myself. It is seventeen years ago since I sent out the Haveland, Thompson's Early Prolific Red Raspberry, and to-day they are all I ever claimed. Then came my King Red Raspberry, the most beautiful of all red raspberries, and with the many other valuable new strawberries, I feel as if I have given to the world what no other man has yet accomplished. I wish all my friends a happy and prosperous year, and in my new berries I offer you this year you will find the best you have ever grown, and Thompson's new berries will for many years be something to be proud of.

What Mr. E. P. Powell, of Clinton, N. Y., says of some of my berries:

My Dear Mr. Thompson:—Your 202 is almost the first berry to ripen, about 3 days after Excelsior, but far ahead of that variety. It resembles the Old Cumberland Triumph. I was so pleased with 1,001 I have set it among my best for this season's planting; 208 and 210 are also very fine; 210 is Mrs. Mark Hanna. Mark is a winner and a favorite with every one I have ever heard from. Do you want it? I know you do. No one who ever grows strawberries can afford to miss it. No! My Nos. 2, 3, 4, and Thompson's Earliest, and Warren Seedling, for late, in these berries. I have never failed to pick berries less than six weeks.

Headquarters for Pure Lady Thompson Plants.

My plants of this variety I warrant true, as well as my other varieties. Don't compare my price and plants with Cheap Johns. The best plants are the cheapest. The express and labor attached to a lot of mixed or poor plants is about the same.

Here is what one of our customers writes:

Mark T. Thompson:—I want some Lady Thompson plants, true to name. I have a supply of our own growing, but desire your plants. Hence order 1,000 for testing beside our own. We have discovered several growers have been sending out Lady Thompson mixed with other varieties. Among them are the following: A few years ago we ordered 100,000 Lady Thompson from _____; about 9-10 were Lady Thompson, the balance a small, worthless variety, which our boys called "Goose Neck," from the shape of the berry, it having a long neck. Two years ago we ordered 50,000 for our own planting from a large grower in _____; about 1-2 were Lady Thompson; 1-4 were Goose Neck, and 1-4 consisted of two varieties unknown to us. These plants have given us much trouble, as well as loss of money. The above 50,000 plants were set on 12 acres of rich, fresh land, part of them for fruiting, and part for growing plants for sale and home use. We did not sell any plants, and did not realize as much from sale of berries by \$600 to \$800, as we would have done had all been Lady Thompson. But few growers here have Lady Thompson unmixd.

I get hundreds of similar letters from all over the country. You had better get your plants from headquarters, where you know what you get.

DUNCAN.—John Simon, a Philadelphia fruit dealer, says: I have handled the Duncan berry for a number of years, which are the finest on the market, and bring the highest prices. I have paid as high as 35 cents per quart for them, and taken as high as 25 crates at a time.

CAMERON'S EARLY.—This is claimed to be a very large early berry and well spoken of. I hope my friends will try it.

Messrs. Flansburgh & Pierson, Leslie, Mich., say:

We find the Mark Hanna is all that Mr. Thompson claimed for it. We were delighted with its robust, healthy growth, and the immense crop of fine, large, handsome fruit. We shall increase our planting of it in future. I also sent them some of my Earliest to test by the side of what they had bought from some one else. This is what they say: Mr. Thompson included some of his earliest strawberry, stating others had been sent out under this name that would not compare favorable with the original. The Earliest is a valuable extra sort, much like Cameron's Early.

Crape Myrtle.

This is one of the most beautiful shrubs in cultivation. I have a few nice trees at 50 cents each.

Euonymus Japonica.

This is an evergreen winter and summer, perfectly hardy. Its effect on the lawn in winter is beautiful. Its dark, glossy leaves are admired by every one. There is no tree to take its place except the beautiful Magnolia. It is much easier to grow, and when once established you would not take any money for it. Nice large bushy trees, 2 feet high, 75 cents each.

Norway Spruce (Evergreens.)

These beautiful evergreens are being more largely planted than ever before. They make a most beautiful hedge around a lawn, planted two feet apart, keeping the sides trimmed like privet. In two or three years a beautiful, neat hedge is formed, perfectly green winter and summer. I have one myself put out last year, over 500 feet long, that took 250 trees, which, at only 25 cents each, cost me \$62.50, and in less than four years these same trees would be worth \$1.00 each. They make a beautiful tree for the lawn, scattered around, or in groups of three to five. I will make these same trees for 25 cents each, sending four varieties or only one, I cannot afford to sell less than four, for \$1.00. Here are six graces every lawn should have—Crape Myrtle, Euonymus Japonica, Norway Spruce, Ornamental Grasses, Crimson Rambler, and Monthly Roses.

Hardy Pinks, different colors, by mail, half dozen for 50 cents. Coreopsis Lanceolata, a beautiful, hardy border plant, grows fifteen to eighteen inches high, produces its bright, golden yellow flowers in great profusion. It makes a handsome cut flower for vases, and should be planted in quantity where flowers are wanted for table or for market; it has such long and graceful stems. Last year when I was in England I visited Covent Garden market, the largest flower market in the world, and this was the leading flower. I saw more of it than any other single variety. Three plants by mail for 25 cents.

THOMPSON'S HARDY BORDER MOSS.—This beautiful border moss is not for sale by any other florist. It retains a beautiful green appearance in the South all winter, and early in the spring it throws up its long stems of a white starry flowers that can be cut by the hundreds. It spreads like a pink, and for borders or clumps in the garden it has no equal. It comes in so early, when a flower is worth a diamond. To introduce this to my customers I will send 3 plants by mail for 25 cents. A plant of this character usually sells by the florist at \$1.00 each when first introduced.

REMEMBER, I CAN FILL NO ORDERS FOR LESS THAN FIFTY CENTS, BUT SOMETIMES IF PARTIES WANT A DIFFERENT LOT OF PLANTS SEND ME THEIR LIST AND I MIGHT DO BETTER, particularly where friends and neighbors join together. Prices of strawberry plants, by mail, dozen lots free. People buying by fifty and hundreds must send 15 cents extra for postage for fifty, and 25 cents for one hundred.

Exchanges.

This question is often asked me by my many customers, and would say I can usually exchange for anything in this list for any new hardy flower that I do not have already. I can use quite a lot of Peonies, but prefer white and red. I want nothing but the best.

The best way to know a man is find out what they say of him at home.

FINE STRAWBERRIES.—On the 20th of May, Mr. M. T. Thompson, of Rio Vista, near this city, brought us in a few baskets of his two new strawberries—Thompson's No. 1 and Mrs. Mark Hanna. The fruit of both varieties was wonderfully large, fine and highly colored and of fine flavor. Thompson No. 1 is decidedly the best early strawberry we have ever tasted, and very prolific. Mrs. Mark Hanna follows in quick succession, and is a grand berry; and with Mark Hanna, which follows in ripening quickly, and both more prolific bearers, makes up a trio of varieties difficult to beat.—Southern Planter.

THOMPSON'S CHRYSANTHEMUMS.—What Mark Hanna was to the field of Republicanism, Mark T. Thompson is to the chrysanthemum field. He is a great leader. His place is on the Westham (Cary street) road, not very far from the city, and there may be seen a great profusion of these pretty, showy, wholesome flowers. He has fields of them in all colors, and they will be at their best for the next few days.—Richmond Dispatch.

AT THE DAHLIA FARM.—Those who have not seen Mark Thompson's flower gardens should lose not time in doing so. The dahlias, which have been such a striking feature this summer, have now almost disappeared before the advance of cold weather, but the acres of chrysanthemums now in full blaze should be seen to be appreciated. On Sunday a large number of visitors rode out on the Westhampton line for no other purpose than to view this lovely sight.—Evening Leader.

FLORIST PLANS IMPROVEMENTS.—“Many improvements are to be made next spring at my dahlia farm, on the Westhampton line,” said Mr. Thompson this morning. “A road is to be run from the Broad-street road south to Cary-street road, dividing the farm. Two rows of shade trees are to line this road, as well as a driveway parallel to the Westhampton car line.” Mr. Thompson says he intends beautifying his place early in the spring by setting out twenty-five thousand jonquils and as many narcissus bulbs, and make the place as attractive to visitors early in the spring as it has been this fall, as thousands of visitors have gone out there to see the many acres of dahlias, and now go to see the chrysanthemums. A large portion of the place is to be laid off for rose bushes, and many additional acres of flowers of all kinds will be set out. This will make the place draw crowds from early in the spring until late in the fall. Saturday's crowd of visitors, said Mr. Thompson, was a record-breaker, and nearly as many went out yesterday to see and get the beautiful chrysanthemums. These flowers, he says, will be plentiful until the last of this month, and may last until the middle of next month unless a heavy freezing spell comes.—Richmond News.

Cabbage Plants.

Owing to the several hard winters, I lost over 1,000,000 plants, so I will have to charge a little higher than I usually do. I will make them \$3.00 per 1,000, in any quantity. The varieties I have are Charleston, Early Jersey, Wakefield, All Head, and Fortlers Brunswick. Some of these will be under glass, hardened off, and some out-door grown.

Editor Southern Planter,—I am surprised to see so little about strawberries in your journal, particularly when a man lives in your State who has originated some of our finest varieties. I mean Mark T. Thompson, of Rio Vista, Va. Having exchanged with him for years, I can testify to this. He originated the “Edith”—for years the largest strawberry I ever grew, and I have over one hundred varieties—and it is a good one; “Carrie,” an improvement on Haverland lately, is No. 122. Mrs. Mark Hanna is a most remarkable production in this line—size, productiveness, quality and beauty—a No. 1 variety. “Ida” is another promising one. “Earliest” and “Darling” were also produced by him and do well here. Few men have done so much towards bringing out valuable new fruits who make so little noise about them.
SAMUEL MILLER.

HATCH EXPERIMENTAL STATIONS.—Report on small fruits No. 82 puts my King Raspberry as one standing at the head; of strawberries, my introduction lead out of the 27 varieties; out of four of the best

and most productive varieties the two leaders are my introduction, also the fourth; so out of the four best and most productive varieties I have three, and my best berry leads the third by 1,546 quarts per acre; the next 1,456, whilst the third variety is only 363 quarts per acre behind taking the average. My berries lead by 850 quarts per acre, which, at 10 cents per quart on the average, would be a gain of \$84.00 per acre. It took six acres of the other varieties to produce as much as one of mine.

Is it any wonder Thompson's introductions lead all others? Do you want the best; if so, give me your orders. If you want the other fellow's, don't send to me, as I raise the best. I think I can say I have yet on trial some great treasures for the strawberry grower in a year or two, both in quality and in quantity. I have hundreds of my new seedlings that are a prize.

M. T. Thompson,—

Can you furnish me 5,000 cabbage plants? Let me know by return mail; would rather get from you; did not have as good success with plants from other dealers as I had from yours.

Kent, O., February 27, 1902.

L. M. TRACY.

M. T. Thompson,—

The plants of Mark, Mrs. Mark Hanna and Thompsons' Earliest came Saturday. Splendid plants. We had Earliest, but not from you. Will try these and think from looks of plants we got wrong kind before. We think our plants by mail are fine, but we don't beat you, if you are South.

Leslie, Mich., March 24, 1902.

FLANSBURGH & PEIRSON.

Sending Money.

Express or P. O. orders must be made payable at Rio Vista, Va. Registered letters same.

Chrysanthemums in Fifty Varieties.

A collection of handsome chrysanthemums were seen this morning from the gardens of Mark T. Thompson, of Rio Vista, near the city.

Mr. Thompson has met with wonderful success this year, and has over fifty different specimens of chrysanthemums. His gardens present a brilliant kaleidoscope of color, and every form and variety of the beautiful flowers are shown. He also grows a profusion of roses and dahlias.—Richmond News.

Dahlias in Bloom.

The dahlias at Mark T. Thompsons' place, on the Cary-street road, are blooming gorgeously now, having arrived a week or two before their accustomed time. The display is magnificent, and will steadily gain in beauty, Mr. Thompson says, until about the middle of September, when the flowers will be in their full glory. Many new varieties appear this year. Among these are over 2,000 hybrids, each differing in some easily notable respect from all others. "Thompson's Hybrids" are famous among dahlia growers all over the country, and, apart from their beauty, are botanical curiosities. Mr. Thompson has succeeded in producing a number of green dahlias and green variegated with other colors.—News-Leader, September 1, 1903.

September, the first autumn month, makes its advent to-day. The dahlia is one of the gorgeously hued September flowers, and florists' windows and market places are splendid with the wealth of color.

Mr. Mark Thompson's garden, within easy suburban reach, is just now a real vision of delight. Mr. Thompson takes great pride in his dahlias, and, as he has a number of new varieties this year, besides two thousand hybrids that are just coming into bloom, the effect of such a bewildering variety of tints can be better imagined than described.

The pink and rose varieties, the rich velvety crimson, the vivid red, the yellow in daffodil and nasturtium effects, the variegated and the white are familiar joys, but a green dahlia—very double, and looking like an emerald—is a new beauty whose acquaintance must be cultivated. Mr. Thompson is to be much congratulated for such a result in his dahlia farming. His new color departure is so jaunty and pretty, it is suggested that a good name might make it called "Kate Greenway."

September is herself a daring colorist. She mixes her shades for lavish use. Her suns dye the golden rod with a deeper glory, and though as yet the trees are clad with the verdure of lingering summer, there is in all the atmosphere the prescience of a coming change that shall shortly hang upon their branches the autumn tapestries of yellow and russet and flame.—Richmond Times-Dispatch, September 1, 1903.

Dahlias by the Acres.

Hundreds of people have driven out to Mr. M. T. Thompson's, on the Cary-street road, to see his beautiful flower gardens. All who have seen them pronounce them the grandest sight they ever saw. Besides the wagon loads he brings to the city, Mr. Thompson is sending dahlias to the large cities North.

Those who have not yet had the pleasure of seeing the flowers had better take a drive out Cary-street road, as such a sight has never before been seen around Richmond.—Richmond News.

Dahlias.

The past season I had over three thousand different varieties. This seems impossible, but I had that many of my own seedlings. Among them I have some great treasures. My best one I named Mrs. Mark Thompson. This was the most beautiful red I had. Then I had Robert E. Lee, Mrs. Mark Hanna, Mrs. Governor Montague, etc. I expect to give my friends something new and good in the Dahlias as well as Strawberries. I will make you all a nice collection of different varieties, mixed, at \$1 per 12, \$6 per 100, or \$50 per 1,000, by freight or express.

Cannas.

The Canna is getting more a favorite every year. I have about 20,000, so I will make the prices low—mixed colors. I will send by mail 6 bulbs for 25 cents, 12 for 45 cents, 25 for 80 cents; or by express, you paying the charges, 100 for \$1.50.

Ornamental Grasses.

Nothing makes the lawn and yard look more graceful than this grass. I will send a nice clump for 10 cents; 6 different varieties for 50 cents. This grass is perfectly hardy.

Tobacco Dust.

Every year the value of this dust increases as people know its value, and I cannot always furnish all I can sell. Please let me know a few days before you want it. I put same F. O. B. cars at Richmond, Va., for \$1.00 per 100, \$9.00 for 1,000, \$17.00 for 2,000.

Strawberry-Raspberry.

I have about 20,000 of these plants. This is fine for jelly, preserves, pies, &c. This fruit caused more attraction on my place the past two years of any I grew. The fruit is as large as the strawberry, very handsome bolls with the raspberry, continues bearing all fall. Thirty cents per dozen by mail; \$1.50 per 100, \$1.00 per 100 by express.

Irish Japanese.

This is one of those hardy, showy plants that should be in every garden. Different mixed colors, 6 for 50 cents, 12 for 1.00 by express. If by mail, add 2 cents each.

Peonies.

These hardy flowers are getting more popular every year, and no lawn is complete without them. Twenty cents each, or 6 for \$1.00.

Golden Glow.

This is one of the most valuable hardy garden flowers I know of, much more valuable than Chrysanthemums, never killed by frost. It does best on rather a moist soil. As a cut flower for July and August it has no rival. Six for 25 cents, or 12 for 50 cents by mail.

Chrysanthemums.

I grow nothing but the best for out doors hardy. There are very few Chrysanthemums suitable for out doors. My five leading varieties are:

Duke of Bedford, bronze color, grand.
Duke of Argyle, white color, grand.
Marquis of Salisbury, grand yellow, grand.
Duke of Cambridge, purple, grand.
Queen Victoria, golden bronze, grand.

These are imported varieties, and are the best I know of for out-door growth. They are a sight along in October and November. Ten cents each, \$1.00 per 12 by mail, \$6 per 100 by express; equal numbers of each variety.

Insecticide.

Ofentimes the aphid, or what some call the white louse, is very destructive to cabbage plants; also the little black flea on cucumbers, melons, and also around trees, peach boughs, &c. This is a dust prepared for the purpose, and should be put on when there is dew on the vines or plants, so it will stick. People who do this can save the above if used in time. Get a box or more so as to be ready; from 200 to 500 pounds per acre can be used with safety. It is not only an Insecticide, but one of the best fertilizers, sure to save your crops from insects. \$1.50 per 100, or \$25.00 per ton; half-ton, \$13.00.

Virginia Farming, Trucking, Timber and Mineral Land.

Every year I get hundreds of letters from different parts of the country, principally from the Northwest. People who wish to get a more congenial climate, to every one, I will say, if you wish to settle in Virginia, come and see me first; I will give you all the information I can, free. The resources of Virginia are wonderful. Come to Richmond and take the Broad-street cars for Westhampton, which costs 10 cents. My house is right on the street. Any of the conductors will tell you where my place is on the Westhampton line. Parties who have lands for sale in Virginia will please advise me, as I can often find them a customer, by giving me the lowest and best terms.

Southern Planter.

People often write me where can they get a good agricultural paper devoted to the South. Let me say right here, there is no paper published in the South that can take the place of the Planter. Every man, woman and child living on a farm should take the Southern Planter. If you have never seen a copy, address Southern Planter, Richmond, Va., and I am sure you will get one.

Tomato Plants.

I raised a large quantity of these, but I only raised what I find the best—viz., Stone and Livingston's Beauty. Ready May 1st. \$2.50 per 1,000.

Celery Plants.

In the season I raise a large quantity of them. \$2.00 per 1,000.

Cucumber Seed.

This year I raised some of the finest white spine cucumber seed I ever saw; saved nothing but the best, no mixtures. I will sell this pure seed, warranted good, true to name, \$1.00 per pound, by mail; one-quarter pound, 30 cents. Market gardeners who wish the best should have this seed.

Weeping Willows.

This graceful tree should be in every yard. I have a few I can make at 25 and 50 cents each.

Cornflower or Perennial German—National Flower.

This is one of the valuable garden flowers. Blooms nearly all summer; of different colors; called by some Ragedrobbin. It should be in every garden. It comes up every year. Every garden should have a few plants. Twenty-five cents per dozen, by mail, or \$17.00 per 100. Plants ready any time.

Varieties marked "B" are perfect. Varieties marked "P" are imperfect. If plants are ordered by mail add 25 cts. per 100.

BRAND.				BRAND.					
	Doz.	100	1000		Doz.	100	1000		
P	Auto. a grand, new	40	1 00	5 00	B	Livingston, very fine berry	25	75	6 00
B	Abundance	1 00	6 00	40 00	B	Lady Thompson, pure stock only	20	40	3 00
B	Aroma, fine, late	20	50	3 00	B	Miller	20	65	3 00
P	Anne Kennedy	20	50	3 00	B	Monitor	20	65	4 00
P	August Luther	20	50	3 00	P	Marie, fine	20	65	4 00
P	Beldler	2 00	12 00		B	Muskingham	20	75	3 00
B	Bennetts Seedling, fine, new	50	2 00	10 00	B	Manuel	20	50	4 00
B	Benjamin or Mammoth Queen	50	1 00	8 00	B	Mexican	25	60	5 00
B	Bouncer, fine, new	20	50	3 00	B	McKinley	25	60	5 00
B	Belle, fine	20	50	4 00	B	Mitchel's Early	20	40	2 00
P	Bisel	20	50	3 00	B	Marshall	20	65	4 00
B	Bismark	20	40	3 00	B	Murray, fine, early, a shipper	20	50	4 00
B	Brandywine	20	40	3 00	P	Mary, a grand berry	25	65	5 00
P	Bubach No. 5	20	40	3 00	B	Margaret	20	65	4 00
B	Bryan	30	1 00	6 00	P	Mark Hanna, simply grand	1 00	5 00	
B	Bush Cluster	25	60	4 00	B	Mrs. Mark Hanna, grand	1 00	5 00	
B	Beverly	20	40	3 00	B	Magoon	20	50	4 00
P	Carrie, grand	50	1 00	8 00	P	Nettie, grand, late	25	1 00	8 00
B	Cumberland	20	40	3 00	B	New York	20	65	4 00
B	Clarence, fine shipper	50	1 00	8 00	B	Nick Ohmer	20	60	4 00
B	Cameron's Early	20	65	5 00	B	Noble	25	50	3 00
B	Clyde, fine	20	40	3 00	B	Oom Paul	35	1 50	12 00
B	Coriscan, fine	20	50	4 00	B	Ocean City	20	40	3 00
B	Columbia, fine	30	75	5 00	P	President, very fine	1 00	5 00	40 00
P	Crecent	20	40	3 00	B	Palmer	30	2 00	10 00
P	Cobden Queen	25	50	5 00	B	Pride of Cumberland, fine	20	60	5 00
B	Darling, very productive	50	1 00	8 00	B	Pocomoke, fine	20	60	5 00
B	Drouth King	25	50	4 00	B	Parsons Beauty	20	65	4 00
B	Duncan, fine	35	1 50	10 00	B	Patrick	25	50	5 00
B	Dnnlap, fine	20	60	4 00	P	Princess	25	50	5 00
B	Early Beauty, fine	20	60	5 00	P	Princeton Chief	20	40	4 00
B	Early Hathaway	25	75	8 00	B	Repeater, fine	50	1 00	6 00
B	Emperor	25	50	4 00	B	Rough Rider	20	60	5 00
P	Eureka	20	50	4 00	B	Roberts, grand	1 00	5 00	40 00
P	Empress	20	50	4 00	B	Reba, grand	50	1 50	12 00
P	Edgar Queen, fine	25	60	5 00	B	Rio, grand old berry	20	50	3 00
P	Enormous, fine	25	75	6 00	B	Ridgway	20	40	3 00
B	Enhance	20	50	4 00	B	Superior, fine	50	1 00	8 00
B	Excelsior	20	40	3 00	B	Success, grand	50	1 00	8 00
B	Equinox, very late	40	75	7 00	P	Sunshine, grand, late	20	65	4 00
B	Fairfield, fine, early	20	65	5 00	P	Seaford	20	50	4 00
B	Florella	1 00	5 00		B	Sample, grand berry	20	50	4 00
B	Granville, fine	20	65	4 00	P	Sunny Side, late	20	40	3 00
B	Grandy's Pride, late	20	40	3 00	B	Staples	20	40	3 00
B	Hefflin's Early, very handsome	25	75	5 00	B	Tennessee Prolific	20	40	3 00
B	Hoffman, fine berry	20	40	3 00	B	Thompson's Earliest, as a berry for market this has no equal except No. 1	50	1 00	8 00
P	Haverland Grand	20	40	3 00	B	Thompson's No. 2, the best grown	2 00	12 00	100 00
B	Hersey	20	50	4 00	B	Thompson's No. 3, best shipper	2 00	12 00	100 00
P	Holland	25	50	4 00	B	Thompson's No. 4, best large berry sold only on restriction.	2 00	12 00	100 00
B	Handsome, fine, early	2 00	10 00		B	Tubbs	20	40	3 00
B	Howell simply grand	50	2 00	10 00	B	Twilight, very early and fine	25	60	5 00
B	Hall's Favorite	20	50	3 00	P	Tennyson, fine	25	60	5 00
B	H. & H., No. 2	25	50	4 00	B	Timbrell	20	40	5 00
B	H. W. Beecher, fine berry	25	50	4 00	B	Uncle Sam, fine	50	1 00	8 00
B	Isabell or Gandy Belle	20	40	4 00	B	Uncle Jim, fine	20	65	5 00
B	Ideal	25	50	4 00	B	Up to date	20	60	5 00
P	Ida, fine, early	50	75	6 00	B	Victor Hugo, grand	50	2 00	10 00
B	Ivanhoe	40	75	6 00	B	Vanderberry, fine shipper	50	2 00	10 00
B	Johnson's Early	20	40	3 00	B	West Lawn, fine berry	50	1 00	8 00
B	Jersey Market	20	40	3 00	B	William Belt	20	50	4 00
P	Jersey Queen, late	25	50	4 00	B	Williams	20	50	4 00
P	Kansas	20	65	4 00	P	Warren Seedling, the latest of them all, beautiful color, firm	2 00	10 00	100 00
B	Lester Lovet, fine, late	25	75	6 00					
P	Lyon	25	75	6 00					
B	Lanahan, fine shipper	50	1 00	8 00					
P	Louis Hubach, fine	50	2 00	15 00					

PREMO DEWBERRY.—A new early blackberry of the Lucretia type. It is very large, jet black, firm and good, and ripens its crop very fast. Every grower of blackberries should give this a trial, so say Messrs. Myer & Son, Delaware, introducers. I have a nice lot of these, \$1.00 per 12, \$3.00 per 100, \$20.00 per 1,000.

Those who plant Premo now will be ahead of the procession and reap a rich reward. For ourselves we can say that we intend to plant at least twenty-five acres of this berry for fruiting as fast as we can spare the land and plants, which we hope will be the coming spring.

Please note that Premo has an imperfect blossom, so that every third or fourth row must be planted with Lucretia, in order to fertilize the flowers.

Three Reasons why Premo Dewberry is Superior to Lucretia:

First—Premo is 7 to 10 days earlier, ripening up the crop so fast that it is about all gone at the second picking of Lucretia.

Second—Premo is as large as Lucretia, and of jet-black color, but of better quality and much firmer.

Third—Premo has foliage of a dark-green and more healthy looking than Lucretia's, and not inclined to burn when hot suns come, as the latter sometimes does.

Mr. M. T. Thompson,—

Dear Sir,—The clusters of Mark Hanna received, but in bad shape. That it was impossible to judge color, firmness or quality from the size of the cluster. The variety must be enormously productive. We wish you success in its dissemination.

Very truly yours,

WILMER ATKINSON.

(These berries were sent by mail and got too rough usage, but you see what Mr. Atkinson says about the productiveness.)

Philadelphia, Pa., May 25, 1903.

New Seedling Strawberry—Florella.

This new berry was originated by J. P. H. Brown, of Georgia. He has been growing strawberries for the past thirty-five years. He is a specialist, and he thinks this new berry is about as near perfection as any on the market. This is what he says:

"This new strawberry I have had in bearing the past six years, and in plant growth and fruit it is superior to all other varieties I have growing on my grounds. It is a seedling of Bubach, pollenized by Lady Thompson. It stands drouth and hot sun better than any other variety on my grounds, and looms up like a giant beside of such varieties as Brandywine, Gandy, Nick Ohmer, and other rampant growers. It is as early as Lady Thompson, berries about like Bubach, but much firmer. This new berry is no doubt a great acquisition to the commercial grower, and I have shipped it safely to Michigan, and they arrived in good condition.

From what I have seen of this berry this year, I have reason to think it a great acquisition and a berry that is wanted. It is excellent flavor, splendid shipper for such a large berry. I will make the price low this year—viz., \$1.00 per 12, \$5.00 per 100. Those who wish something good should try 100. If possible, I will surprise you.

Celosia or Coxcomb Seed.

I have a most beautiful lot of my own seed. I raised hundreds of these flowers that sell readily for 10 cents each to everybody that sees them. A bed of these find a place in every garden. Package, by mail, 10 cents. Plants in the spring, 25 cents for 12.

Wisteria Vines—Two Colors.

This beautiful vine should be on every place. Good, strong vines, 50 cents each, by express.

Celery Plants. Egg Plants.

Celery plants, \$2.50 per 1,000. Egg plants, 50 cents per 100; \$4.00 per 1,000. Asparagus roots, \$5.00 per 1,000; 2 year.

Irish Juniper.

This beautiful evergreen should find a home in every garden. From 25 to 75 cents each. Sweet potato plants in their season; also seed potatoes. Prices upon application.

Thompson's No. 1 Strawberry. Best Commercial Berry yet produced

This is what E. H. Burson, Superintendent for Green's Nursery Co., of Rochester, N. Y., says:

"Thompson's No. 1 surprised me by its earliness. It gave a good yield, nicely shaped, even berries. It certainly is a money-maker for the fruit grower on account of its earliness. The berries brought 18 cents per quart, whereas prices had dropped from 18 to 10 cents per quart when the general early varieties were put on the market."

This berry will be put on the market next spring at \$3 per 12, \$15 per 100, \$100 per 1,000. All those who wish this berry can have their orders now booked for spring of 1905. This berry is all Mr. Burson says, and much more. It is the money-maker for the best early in cultivation. This is the berry for the commercial berry because it is one of the best shippers.

Strawberries in Texas.

Professor E. C. Green, assistant horticulturist of the Texas Experiment Station, makes an interesting report of some experiments with strawberries, and also some notes concerning the behavior of a number of sorts. One thing we cannot understand about the report, however, is his statement that the Excelsior strawberry is sown "almost as bad as a dewberry." What kind of dewberries do they raise in Texas? Our Missouri dewberries are very sweet, while, as stated, the Excelsior strawberry is very sour. Professor Greene's report follows:

Owing to the great interest aroused by the strawberry experiments this season, at the Troupe Sub-Station of the A. and M. College, the following brief report has been prepared and given to the press in the hope that it may be of practical benefit to the farmers making plantings this fall.

About fifty varieties were tested, and of these many failed utterly under our East Texas conditions. Others demonstrated their merits from the standpoint of being desirable parents for breeding purposes, while a few showed themselves especially valuable from the standpoint of the commercial grower. It is of the last class that this brief article treats.

From a practical standpoint only a half-dozen varieties may be considered by the grower—namely, Excelsior, Darling, Lady Thompson, Aroma, Haverland, and Barton's Eclipse.

Three of these berries I introduced. Why should I not feel proud of such a report?

Grape Vines. -

	Dozen.	Hundred.	Thousand.
Concord, year old	\$1 00	\$5 00	\$30 00
Delaware	1 50	6 00	40 00
Brighton	1 50	6 00	40 00
Pocklington	1 50	5 00	30 00
Moore's Diamond	1 50	5 00	30 00

Blackberries and Raspberries.

	Dozen.	Hundred.	Thousand.
Cuthbert.	\$ 50	\$1 00	010 00
Brandywine	50	1 00	10 00
King	75	1 50	14 00
Early Harvest	\$ 50	\$1 00	\$10 00
Dewberries	50	1 00	10 00
Kettaning	50	1 50	12 00

Rhubarb.

Myatt's Lennacus\$4.00 per 100; dozen, 60 cents.

Gooseberries and Currants.

	Dozen.	Hundred.	Thousand.
Houghton	\$ 60	\$4 00	\$30 00
Downing	60	5 00	40 00

Report from Illinois by Edwin H. Riche, of Alton State Experimental Station No. 3:
Mark T. Thompson:

Replying to your kind favor of recent date, will say that Mark Hanna did grandly with me the past season, being one of the best among 167 varieties. You deserve to be congratulated upon the origination of that grand variety.

Don't you think you can afford to try 100 or 1,000? Does this not back up what I say of this grand variety? I firmly believe to-day that I won't have half the plants my trade will take. I did not last year. With the above and my No. 2. You have the grandest team ever sent out. No. 2 is perfection. Its quality and flavor puts it first, and will sell at enormous prices, as it is the only real fancy berry upon the market.

Messrs. Slaymaker & Son, Dover, Del., September 18, 1904, say: "Both Mark and Mrs. Hanna strawberries did well. They were very large and in quality first class."



Thompson's No. 3.

The greatest commercial berry yet introduced—a seedling of Lady Thompson, the only seedling of Lady that is superior. It is firmer, handsome color, better shipper, same size, and will out sell Lady side by side from 5 to 10 cts per quart; same season as parent; sold only on restrictions. Whoever buys this berry must agree not to sell a plant for less than 13 for \$2.00, 105 for \$12.00, 1,050 for \$100.00, until the spring season of 1906.

The best berries to plant are Thompson's Earliest for early; Nos. 2, 3, ⁴/₅, Beidler, and Mark Hanna for medium.

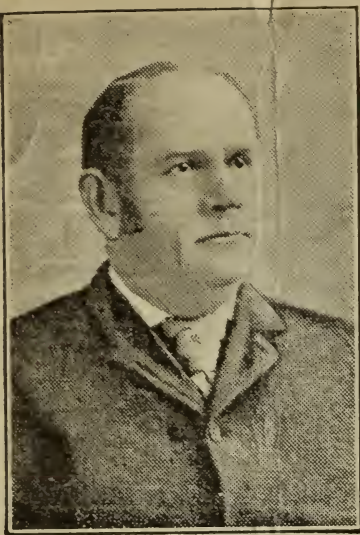
NO MARKET EXCELS BUFFALO BATTERSON & CO.

Reference, Third National Bank.

BUFFALO, N. Y.

Responsible, Reliable and Prompt.

Every reader of this Catalogue is interested in finding a good market for his produce. I have been shipping to Mess. Batterson & Co. for nearly twenty years. and find them the promptest men in sending in returns and making good sales of any firm I did business with. If you want to ship, write them.



THE LATE M. A. HANNA.

Very few men in the United States was better known than the late Hon. M. A. Hanna. His influence was known and felt everywhere. If ever he set his mind to do a thing, he always accomplished it. I have known Mr. Hanna ever since he was a boy. When I lived in Ohio I owned a farm adjoining one of his. I always knew he was a man of power, hence, I named my strawberry Mark Hanna, after him. So I wrote him what I had done, and this is his answer.

M. T. Thompson:

"My Dear Sir,—Your valuable favor of the 15th instant has been received, and read with much interest. I remember you very well, and recall our acquaintance of a number of years ago with much pleasure.

"I am pleased to know of your success, and assure you that I appreciate the compliment paid me in your letter.

"Yours truly,

"M. A. Hanna."

The following is a letter I received from him only a few days before his death last February.

Washington, D. C., January 29, 1904.

Mr. Mark T. Thompson, Rio Vista, Va.

My Dear Sir: I have read your recent letter with great interest, and am deeply appreciative of the personal confidence and friendship evidenced in your expression. Such suggestions on the part of my friends, are of course, complimentary and gratifying, but I do not take the same view of the situation, and cannot change my well defined position on this question. I have no personal ambition, and no interest to serve, other than the good of the party and the country.

Again thanking you, and with assurance of personal regard, I remain

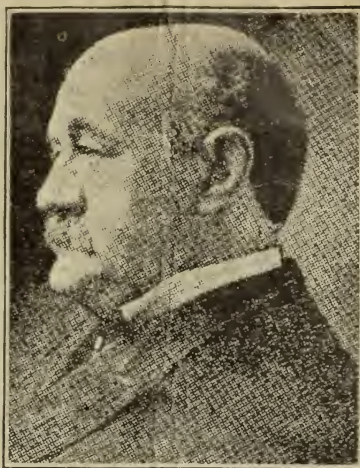
Truly yours,

M. A. HANNA.

Are these the berries you wish? If so, send your orders now. To every one who sends me \$5 for 12 Beidler, 12 Mark Hanna, and 12 Thompson's No. 2, before the first of March, I will send free, 50 of the new strawberry Florella. This is a beautiful new berry and ahead of Lady Thompson. This offer is not good after the above date.

Whilst the above are grand berries, and ahead of all others, Thompson's No. 2 is the most beautiful berry ever sent out, and has the best quality. It is the first strawberry that is perfection.

I have a fine stock of Climax Strawberry plants. Never saw finer. \$3.00 per 1000.



HON. JACOB A. BEIDLER.

The BEIDLER strawberry that I am introducing this year is named after the above Congressman from Cleveland, Ohio. It is one of the most beautiful berries I have yet introduced. I have tested it for years, and offer it with great confidence, as I do all my new berries. In size and productiveness it is simply wonderful. I find it superior to Bubach in size, color, firmness, and about the same season in ripening. It carries its berries on very large fruit stems, very large leaves, and healthy foliage, and some of the large clusters are simply wonderful. After naming this berry I wrote to my friend, Hon. J. A. Beidler, Cleveland, Ohio, and this is a letter he wrote me.

Cleveland, Ohio, Dec. 23, 1904.

Mr. Mark T. Thompson, Rio Vista, Va.

My Dear Friend: Your very nice letter of the 17th I found on my desk after my return from Washington to-day, and I appreciate its contents very fully, and the honor of having a strawberry, such as you cultivate, named after me is something that I think very highly of; I hope you and yours are well and prospering, and I wish you a merry Christmas, and a happy New Year.

Yours very respectfully,
J. A. BEIDLER.

Mr. Beidler is a farmer, owns about 300 acres near Willoughby, Ohio. He was raised on a farm in Chester Co., Pa., near Philadelphia. Emigrated to Cleveland, Ohio, over 30 years ago, there I became acquainted with him, he and myself then being engaged in the coal business, from which he has accumulated a large fortune, but he loves his farm, lives on it when not in Washington, and makes farming pay. He is now about 52 years of age, and is one of the most honorable men that I ever knew; he was a close friend to the late Hon. M. A. Hanna, and he and Mr. Hanna's son own large coal interests in Ohio, near Massillon.

This is the way they speak of the Mark Hanna in Pennsylvania.

Mark Hanna and Mrs. Mark Hanna are berries it takes no talking to sell them; all you have to do is to open your crate, and let the people see them, and the berries will do the rest. Mark Hanna is the market leader, and I think it will lead all others. Mark Hanna and Mrs. Hanna are simply grand. I had them on a stiff clay soil; they did not have half a chance for a large crop. Mark Hanna cannot be beat. It is large, and a heavy yielding, showy and has a good flavor. When I came into market with my berries, they would say, "Berries are down in price." I would say to them, "I will not sell that berry of mine for the same money you do that berry of yours." I would go to my wagon and open a crate of Mark Hanna and that settled it. I got my price ahead of the others, they would say, "We can buy fine berries for so much per crate." I would say, "These berries are not like mine." They would say, "Just as nice as yours dare to be." At the same time they had not seen mine. So, to settle the argument, I went out to my wagon and got a tray full of Mark and Mrs. Mark Hanna. As I came in the door with them they looked like fools at my berries, and I got my price. My berries sold themselves. I sold where others could not. A more showy berry than Mark Hanna was never grown.

Here is what Mr. Henry Stokey would say to the fruit growers:

"I buy all my fruits and berries from F. H. Mohrbacher, of Celia, Pa. I took him a 32 quart crate of Mark and Mrs. Mark Hanna; he took them into his hotel and laid the berries on top of his beer glasses. Everybody that came in he would show them to the people. They would say they never saw the like before. Mr. Stokey keeps a large hotel at Zellenople, Butler Co., Pa. F. H. Mohrbacher, Celia Co., Pa.

Address all orders to the originator, Mark T. Thompson, Rio Vista, Va.

