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6273

TRADE LIST

★ STAR ROSES

Shrubs, Evergreens, Etc.

FALL 1937 — SPRING 1938



History-making Roses 400 Years Ago (see page 3)

THE CONARD-PYLE CO.

ROBERT PYLE, President

WEST GROVE, PA.

Roses Since 1897 (40 years)



40 YEARS WITH ROSES

As Rose Specialists since 1897 we were, we believe, the first in the industry to develop a Research Department. This Department is being steadily maintained. We are importers and introducers of Novelty Roses, but the introduction in each case takes place only after careful and extensive testing.

We have been cautious to secure Plant Patents only on varieties we esteem of superior merit. We recognize value in introductions other than our own and herewith offer a list of the most outstanding modern patented kinds. These Patented Roses are being handled under license from the patent owners.

PLANT PATENT PROTECTION

Plant Patent Notice

The following provisions apply to all patented and trade-marked plants we sell.

Each plant so indicated is a patented variety under the laws of the United States and any asexual reproduction or distribution by sale, gift, or otherwise of scions, buds, or cuttings for such reproduction, without license from us, constitutes an infringement of the patent. Any unauthorized reproduction, sale or other distribution of reproducing propagating material of these patented plants, prohibited by the patent under these names and trademarks or any other name or names, will subject the reproducer, seller or distributor thereof to prosecution for infringement under the United States Patent Laws.

Signed: THE CONARD-PYLE CO.

West Grove, Pa.

PRICES

WHOLESALE PRICES: One to twenty plants at 10 rate, 20 to 250 plants at hundred rate, 250 to 2500 plants at thousand rate.

RETAIL PRICES. It is the established policy of The Conard-Pyle Company that purchasers of these patented roses shall not list or sell them at less than per each or per dozen retail prices as established for the current season (not less than three of a kind at dozen rates) or include them in any group, collection or combination offers except in connection with other patented roses, the retail selling prices of which are definitely established and then only in groups of not less than three patented plants and at a total selling price for the group figured at not less than the dozen rate of each plant in the group—also that these patented plants are not to be featured as a premium in any instance **and that failure to comply with this policy will result in discontinuance of the supply.**

REPLACEMENTS

Dealers who are obliged to make actual replacements of Patented Roses may count on us to furnish such at 25¢ each. Necessary forms for certifying replacements will be furnished on request.

OTHER PROVISIONS

The Foreign Rights on Conard-Pyle Patented and Novelty Roses are reserved and no plants may be shipped outside of the United States without our consent.

In Patented Roses only singles may be ordered at the ten rates. This does not apply to other Novelties or regular varieties.

Persons or firms not licensed by us to sell these Patented Plants at wholesale are limited to resale at retail only.

SALES HELPS

As a part of the selling program for Conard-Pyle Company Patented Roses, four process color electros are available for your printer to use in your catalog in accordance with our regular program; if interested send for information.

GENERAL TERMS

2% and free packing for cash before shipment (except packing charged on all B. & B. Evergreens). 2% for payment in 10 days from the date of invoice; net 60 days; 6% interest charged on past due accounts. Packing extra at cost.

This list cancels all previous quotations. Goods quoted F. O. B. West Grove, Pa. Prices intended for only those actually in the trade; and subject to change without notice.

Orders booked subject to crop losses through unavoidable causes. Shipments travel at purchaser's risk. Claims must be made promptly upon receipt of goods. If any stock proves untrue it will be replaced; liability limited to invoice value at time of shipment. Stock selected at nursery will be charged for accordingly.



★ Midget Edging Rose

TOM THUMB



This tiniest-red-Rose-in-existence has touched the heart strings and purse-strings of Novelty-lovers nearly everywhere. Demand for it is tremendous.

TOM THUMB grows only 6 inches high, has miniature foliage, blooms all the time. Delightful for edging pools and flower beds; for rock gardens, children's gardens and perennial borders. Supply still somewhat limited. **Retails \$1. each; \$10. dozen.**

To the trade: 3" pots, **100 for \$50.—10 for \$6.**

ROSA HUGONIS

"Golden Shrub-Rose of China"

HUGONIS is now the standard for Rose Hedges and specimens. It is prized for its extreme hardiness, its ability to make a distinctive and almost impenetrable hedge and its habit of being first to flower (in early May ahead of other Roses and Shrubs). It requires little care and blooms best when planted in unfertilized soil. Introduced by us 20 years ago; sales still going strong. **Retail Price: 75¢ each.**

Dormant 2-year field plants, own root

Prices to Trade:

100 for \$20.

10 for \$2.50

HISTORY-MAKING ROSES

See illustration front cover

Here is pictured the outbreak of the "War of the Roses" when, English history tells us, one side chose for its rallying sign a white Rose, the other a red Rose. With the restoration of peace there was discovered on the same bush a rose partly white and partly red, York & Lancaster. SEE RETAIL CATALOG.



★ NEW PATENTED ROSES

No. 1 dormant; 2-year field

Pl. Pat. No.		10	100
116	ALEZANE. (HT). Apricot.....	\$7.50	\$60.00
202	ALICE HARDING. (HT). Yellow..	12.50	100.00
63	AMELIA EARHART. (HT). Yellow	7.50	60.00
174	ANGELS MATEU. (HT). Orange-rose	10.00	75.00
128	ANNE POULSEN. (Pol.) Scarlet....	6.00	50.00
23	BETTER TIMES. (HT). Cerise-red.	7.50	60.00
10	BLAZE. (Pillar.) Scarlet.....	6.00	50.00
136	CARILLON. (HT). Coral & orange...	6.00	50.00
38	COUNTESS VANDAL. (HT). Copper & salmon.....	6.00	50.00
152	DOUBLOONS. (C). Yellow.....	10.00	75.00
114	EASLEA'S GOLDEN RAMBLER. (C). Yellow.....	6.00	50.00
172	ECLIPSE. (HT). Golden Yellow....	10.00	75.00
103	FEU PERNET-DUCHER. (HT). Yel- low.....	6.00	50.00
137	GLOAMING. (HT). Faun-orange....	7.50	60.00
254	GOLDEN MAIN. (HT). Yellow....	10.00	75.00
Appl'd	JEAN COTE. (HT). Apricot.....	12.50	100.00
102	LUIS BRINAS. (HT). Orange-copper	6.00	50.00
Res'd	McGREDY'S PINK. (HT). Rose-pink	10.00	75.00
129	Mme. COCHET-COCHET. (HT). Coppery-pink.....	6.00	50.00
1	NEW DAWN. (C). Pale pink ever- blooming.....	10.00	75.00
87	NIGRETTE. (HT). Blackish-maroon	6.00	50.00
107	PERMANENT WAVE. (Pol.) Deep rose-pink.....	6.00	50.00
97	RADIANT BEAUTY. (HT). Red... 7.50	60.00	
Res'd	REX ANDERSON. (HT). Pale lemon	10.00	75.00
191	ROCHFORT. (HT). Orange old-rose	10.00	75.00
131	ROCHESTER. (HT). Peach yellow..	6.00	50.00
Appl'd	ROME GLORY. (HT). Cerise-red... 12.50	100.00	
201	SEQUOIA. (HT). Burnt sienna....	10.00	75.00
162	TEXAS CENTENNIAL. (HT). Red..	6.00	50.00
140	WARRAWEE. (HT). Shell pink.....	6.00	50.00

Retail Prices

Wholesale Prices

\$2.00 Rose costs	\$12.50 for 10; \$100 per 100; \$850 per 1000
1.50 Rose costs	10.00 for 10; 75 per 100; 650 per 1000
1.25 Rose costs	7.50 for 10; 60 per 100; 500 per 1000
1.00 Rose costs	6.00 for 10; 50 per 100; 450 per 1000

★ **HYBRID TEA ROSES**

No. 1 dormant; 2-year field

West Grove Grown on Multiflora Seedlings
(5 at 10 rate; 20 at 100 rate)

	10	100
Ami Quinard. Now the standard for dark reds	\$3.50	\$30.00
Autumn. Like TALISMAN but startling color	3.50	30.00
Betty Uprichard. RADIANCE-like two-tone	3.50	30.00
Charles K. Douglas. One of better reds; bright	3.50	30.00
Condesa de Sastago. New prize-winning, copper and yellow	5.00	45.00
Duchess of Wellington. Still-popular, yellow	3.50	30.00
Edith Nellie Perkins. Pale salmon; abundant bloomer	3.50	30.00
Editor McFarland. RADIANCE-like; color always fresh	5.00	45.00
E. G. Hill. Fragrant crimson; free bloomer	3.50	30.00
Etoile de Hollande. First choice in reds	3.50	30.00
Feu Pernet-Ducher. (See Novelties Page 6)	6.00	50.00
Federico Casas. New coppery pink and orange	5.00	45.00
Golden Dawn. Attractive new straw yellow	5.00	45.00
Joanna Hill. Bold buff, fine to cut	3.50	30.00
Kaiserin Aug. Viktoria. The standard white	3.50	30.00
Lady Ashtown. Very satisfactory shining pink	3.50	30.00
Margaret McGredy. One of the most satisfactory; orange scarlet	3.50	30.00
McGredy's Scarlet. Just "red"; long lasting	3.50	30.00
Miss Rowena Thom. Brilliant satiny pink; RADIANCE vigor	3.50	30.00
Mme. Butterfly. Pink and gold; popular to cut	3.50	30.00
Mrs. E. P. Thom. One of the sturdiest yellows	3.50	30.00
Mrs. G. A. Van Rossem. Brownish yellow; copper pink veins	3.50	30.00
Mrs. Henry Morse. Two-tone pink; fine cut	3.50	30.00
Mrs. Pierre S. duPont. Genuine solid yellow, very free; the yellow	5.00	45.00
National Flower Guild. 5-inch bright red; tall	3.50	30.00
Nigrette. Blackish maroon	6.00	50.00
President Hoover. Multicolored; one of best	3.50	30.00
President Plumecocq. Coppery buff; very free	5.00	45.00
Radiance. The standard pink	3.50	30.00
Red Radiance. Like RADIANCE except color	3.50	30.00
Soeur Therese. Hardy chrome-yellow; to cut	5.00	45.00
Souv. de Mme. C. Chambard. One of the most beautiful. Coral pink; very hardy	5.00	45.00
Talisman. The gay multicolored variety	3.50	30.00
Thomas A. Edison. Two-tone pink; lasts cut	3.50	30.00
Ville de Paris. Buttercup-yellow; tall, willowy	3.50	30.00
Warrawee. (See Novelties, page 7)	6.00	50.00

OTHER ROSES

No. 1 dormant; 2-year field 10 100

F. J. Grootendorst. (H. Rug). Bright crimson Rugosa for hedges	\$3.50	\$30.00
Frau Karl Druschki. (HP.) WHITE AMERICAN BEAUTY	3.50	30.00
Henry Nevard. (HP.) New lasting red	3.50	30.00

CLIMBING ROSES 10 100

Blaze. (See Patented Roses, page 4)	\$6.00	\$50.00
Easlea's Golden Rambler. (See Patented Roses, page 4)	6.00	50.00
New Dawn. (See Patented Roses, page 4)	10.00	75.00
Paul's Scarlet Climber. The most vivid scarlet	3.50	30.00

★ **STAR ROSE NOVELTIES**

Illustrated in color in Retail Catalog

These are a few carefully-picked winners from our own stock. Beautiful form, charming color, vigorous healthy growth and continuity of bloom all contribute to their winning qualities. They are real Star Roses and truly modern. Hence, they are ready sellers.

★ **ANGELS MATEU**

H. T. (P. Dot 1934). Plant Patent No. 174.

Orange-rose. The involuntary expression of one visitor, "This is a heavenly Rose!" is true indeed for it is a ravishingly beautiful flower. Reports coming to us from trials of this Rose are increasingly enthusiastic. Its color is exceptionally attractive; it reminds one of deep coral, or deep old-rose flushed with orange. The fragrance is like ripe black berries. Growth is erect. Foliage is dark green and leathery.

1934, Gold Medal, Bagatelle. 1935, Certificate of First Merit, International Exhibit of New Roses, Rome; Silver Medal, Portland, Ore.; Silver Medal, A. R. S.

No. 1 dormant: 100 for \$75; 10 for \$10

Retails \$1.50 each; \$15 dozen

★ **FEU PERNET-DUCHER**

H. T. (C. Mallerin, 1934). Plant Patent No. 103.

Gold Medal, 1935, Barcelona, Spain and Lyon, France. Also scored 88 points at International Test-Garden, Portland, Ore. Mme. Pernet-Ducher gave this Rose the highest possible recommendation when she selected it as the choicest of all the new Roses in Europe to be named in memory of her famous husband, Pernet-Ducher.

This is one of the most beautiful Roses we have ever seen. Creamy buds, heavily marked with carmine, slowly open to spiral flowers of rich yellow, growing lighter toward the edges, with the edges lightly flushed with pink. The autumn flowers are much darker, being a rich golden yellow shading lighter at the edges, occasional flowers having a decided pink tinge. The outside or first petals are sometimes almost pure white, forming a chaste covering for the glorious expanding bloom. Although fully double with 80 to 100 tissue-like petals, it usually opens to a perfectly formed Rose. Tall, bushy plants bloom continuously from June until frost, with the heaviest bloom and most beautiful flowers in early autumn. Delightfully fragrant.

No. 1 dormant: 100 for \$50; 10 for \$6

Retails \$1.00 each; \$10 dozen

★ **LUIS BRINAS**

H. T. (P. Dot, 1934). Plant Patent No. 102.

Orange-copper. Fine pointed buds of orange-copper open slowly, the petals curling back, making a starry flower with a high center. It is fully double, with 40 to 45 petals, and when entirely open the color is soft old-rose, flushed with gold. It has a distinctive fragrance which is delightful. Has won Gold Medal and highest awards from French and English Rose Societies. Gold Medal, Portland Test-Garden, 1935.

No. 1 dormant: 100 for \$50; 10 for \$6

Retails \$1.00 each; \$10 dozen

★ **STAR ROSE NOVELTIES**

Illustrated in color in Retail Catalog

★ **MME. COCHET-COCHET**

H. T. (C. Mallerin, 1934). Plant Patent No. 129.

Coppery pink. Beautiful form, charming color, and honey fragrance, added to its free habit of bloom, on plants that are furnished with a wealth of healthy foliage, make this one of the most desirable of the Everblooming Roses. Long-pointed buds of coppery pink, flushed orange, open to 4½ inch flowers of splendid form. The petals vary from 20 to 40. Gold Medal, Bagatelle, 1932.

No. 1 dormant: 100 for \$50; 10 for \$6

Retails \$1.00 each; \$10 dozen

★ **ROCHFORT**

H. T. (C. Mallerin, 1936). Plant Patent No. 191.

Orange-old-rose—a most unique color. Large, ovoid buds range in color from terra-cotta to orange-copper. The hundred-petaled blooms open to 3½ inches wide, full to the center, and change to old-rose color before the petals drop. Strong fragrance, like a mixture of spices. This Rose is the progeny of two of the finest everblooming Roses of today, Mrs. Pierre S. du Pont and Charles P. Kilham. From such comes this beauty with coloring hard to describe.

1934, Gold Medal and Cup of City of Saverne; First Certificate, Lyons. 1936, scored 92 points at International Test-Garden, Portland, Oregon; Gold Medal Certificate, A. R. S.

No. 1 dormant: 100 for \$75; 10 for \$10

Retails \$1.50 each; \$15 dozen

★ **WARRAWEE**

H. T. (Mrs. H. C. Fitzhardinge, Australia, 1934).
Plant Patent No. 140.

Shell-pink. Long-pointed, salmon-pink buds open to 4-inch, or larger, flowers of exquisite shell-pink with a slightly darker reverse. There are about 25 petals, and the bloom, when fully open, looks like a glorified Mme. Butterfly. It has the delightful spicy fragrance of the old clove pinks. The plant has all the health, vigor, and freedom of bloom of Radiance.

No. 1 dormant: 100 for \$50; 10 for \$6

Retails \$1.00 each; \$10 dozen

Famous "How to Grow Roses"

Now at Popular Price (\$1.)

New 18th Edition, ready October 10. by Dr. J. H. McFarland and Robert Pyle. Entirely revised by these two prominent rosarians. More practical and helpful than ever. Fully illustrated. 192 pages. (Was \$2.00.) Will sell fast at new price only \$1.00; postage extra.

Price to trade: 85¢, postpaid.



SHRUBS, VINES, HEDGE

New varieties, to keep up interest in your offers, as well as popular kinds. Sizes for immediate re-sale, and young stock to re-build your assortments.

	10	100
AMPELOPSIS tricuspidata. <i>Japanese Creeper</i> Clings firmly to walls. Rampant grower. Fall color. 4 in. pots. Nice, staked.....	\$1.50	\$12.00
AZALEA amoena. <i>Amoena Azalea</i> Conspicuous <i>purple-red</i> flowers. April-May. 8 to 10 in. For J. B. Area only.....	4.00	35.00
hinodegiri. <i>Hinodegiri Azalea</i> Bright scarlet. Brightest spot in landscape in early May. 6 to 8 in., bushy. For J. B. Area only	3.00	25.00
10 to 12 in., bushy. For J. B. Area only ..	5.50	50.00
BERBERIS julianae. <i>Wintergreen Barberry</i> Hardest Evergreen Barberry. New shoots bronze. 2 to 3 ft.....	10.00	95.00
thunbergi. <i>Japanese Barberry</i> Extensively used for hedges and foundations. 1 to 1½ ft.....	1.30	11.00
th. minor. <i>Box Barberry</i> Dwarf, compact form for edging. Hardy. 4 to 6 in.....	1.20	8.00
BUDDLEIA Ile de France. <i>New French Butterfly Bush</i> Improvement in quantity and beauty of flowers. 3 to 4 ft.....	4.00	35.00
CALLICARPA purpurea. <i>Chinese Beautyberry</i> Pink flowers in August; light purple berries. 1½ to 2 ft.....	2.00	18.00
3 to 4 ft.....	2.50	20.00
CARYOPTERIS tangutica. (New) <i>Tangutian Bluebeard</i> 5 ft. Violet flowers in Summer. 1½ to 2 ft.....	3.50	30.00
COTONEASTER horizontalis. <i>Rock Cotoneaster</i> Low spreading shrub, pink flowers, bright red berries. 1½ to 2 ft. B. & B.....	6.50	60.00
2 to 2½ ft. B. & B.....	8.00	75.00
DEUTZIA gracilis. <i>Slender Deutzia</i> Dwarf for edging other shrubs; white bells. 10 to 12 in.....	1.80	15.00
gracilis rosea. <i>Rose Panicle</i> Similar to above with pinkish flowers. 1 to 1½ ft.....	2.00	18.00
lemoinei compacta. <i>Improved Lemoine Deutzia</i> More compact than <i>Deutzia lemoinei</i> . 1½ to 2 ft.....	2.00	18.00
2 to 2½ ft.....	2.50	20.00
magnifica. <i>Magnificent Deutzia</i> Finest <i>Deutzia</i> with large flowers, borne freely. 2 to 3 ft.....	2.50	20.00
rosea eximia. <i>Improved Slender Pink Deutzia</i> A better <i>D. gracilis rosea</i> ; one of most pleasing varieties. 2 to 2½ ft.....	2.00	18.00
EUONYMUS jap. microphylla. <i>Pulchellus</i> Dwarf; box-like foliage; for edging. 8 to 10 in. B. & B.....	1.50	10.00
FORSYTHIA viridissima. <i>Greenstem Forsythia</i> The most vigorous; last to flower. 2 to 3 ft.....	2.00	18.00
HIBISCUS syriacus Banner. <i>Shrub-Althea</i> Striped pink and crimson. Handsome hedge. 1½ to 2 ft.....	2.00	18.00



SHRUBS, VINES, HEDGE

(Continued)

	10	100
HIBISCUS Jeanne d'Arc. <i>Shrub-Althea</i>		
Large, double pure white flowers, like roses.		
2 to 3 ft.	\$2.00	\$18.00
Double Pink. <i>Shrub-Althea</i>		
Very deep dark pink flowers.		
2 to 3 ft.	2.00	18.00
HYDRANGEA arb. grandiflora. <i>Snowhill Hydrangea</i>		
Early spring. White flowers until August.		
2 to 3 ft.	2.00	18.00
panic. grandiflora. <i>Peegee Hydrangea</i>		
An old variety still in strong demand.		
1½ to 2 ft.	2.00	18.00
KERRIA japonica fl. pl. <i>Double Kerria</i>		
True double Corchorus. Desirable golden yellow.		
2 to 3 ft.	4.00	35.00
KOLKWITZIA amabilis. <i>Beautybush</i>		
New pink flowered shrub; finer than the <i>Weigelas</i> .		
1 to 1½ ft.	2.00	18.00
3 to 4 ft.	3.50	30.00
LIGUSTRUM ovalifolium <i>California Privet</i>		
The old popular hedge; for specimens too.		
1½ to 2 ft.75	5.00
PHILADELPHUS Glacier. <i>Glacier Mock Orange</i>		
Flowers look like one enormous double flower.		
1½ to 2 ft.	2.00	18.00
Virginial. <i>Virginial Mock Orange</i>		
The finest; fragrant semi-double flowers all Summer.		
2 to 3 ft.	2.00	18.00
SPIREA, Anthony Waterer. <i>Waterer Spirea</i>		
Perpetually blooming dwarf red, for edging or hedges.		
1½ to 2 ft.	1.80	15.00
2 to 2½ ft.	2.00	18.00
billardi. <i>Billard Spirea</i>		
Bright pink, fluffy spikes. For cutting.		
1 to 1½ ft.	1.50	12.00
3 to 4 ft.	1.80	15.00
prun. fl. pl. <i>Bridal Wreath</i>		
Handsome foliage, orange in Fall; white flowers.		
2 to 3 ft.	2.00	18.00
thunbergi. <i>Thunberg Spirea</i>		
Adds distinction with lacy leaves; graceful, dwarf.		
2 to 2½ ft.	2.00	18.00
vanhouttei. <i>Van Houtte Spirea</i>		
Finest, both in flower and foliage, very useful.		
2 to 3 ft.	2.00	18.00
SYMPHORICARPOS vulgaris. <i>Coralberry</i>		
Coral winter berries; for shade and banks.		
2 to 3 ft.	1.80	15.00
VIBURNUM americanum. <i>American Cranberrybush</i>		
Bright scarlet berries all winter.		
4 to 5 ft.	3.50	30.00
tomentosum plicatum. <i>Japanese Snowball</i>		
Fairly covered with balls of snow Memorial Day. Heavy-ribbed, dark green foliage, peculiarly becoming. Fall color. Stiff, upright grower.		
1½ to 2 ft.	1.80	15.00
3 to 4 ft.	2.50	20.00



EVERGREENS*

Evergreens are for Japanese Beetle Area only

	10	100
BUXUS sempervirens.		<i>Common Box</i>
Fast, dense grower for formal hedges.		
1½ to 2 ft. B. & B.....	\$6.50	\$60.00
sempervirens suffruticosa.		<i>True Dwarf Box</i>
Dwarf, for edging walks and beds.		
4 to 6 in.....	2.00	15.00
6 to 8 in.....	2.50	20.00
CHAMAECYPARIS lawsoniana alumi.		<i>Scarab Cypress</i>
Best blue columnar form.		
1½ to 2 ft. B. & B.....	4.00	35.00
3 to 4 ft. B. & B.....	10.00	95.00
obtusa gracilis.		<i>Slender Hinoki Cypress</i>
Rare type, dense, erect and pyramidal.		
1 to 1½ ft. B. & B.....	6.50	60.00
plumosa.		<i>Plume Retinospora</i>
Dwarf, dense; slender, feathery. Popular.		
10 to 12 in. B. & B.....	2.50	20.00
12 to 15 in. B. & B.....	3.00	25.00
1½ to 2 ft. B. & B.....	4.00	35.00
plumosa aurea.		<i>Gold Plume Retinospora</i>
Golden form of preceding. For contrast.		
12 to 15 in. B. & B.....	3.00	25.00
1½ to 2 ft. B. & B.....	4.00	35.00
ILEX crenata.		<i>Japanese Holly</i>
Attractive. Small dark leaves; black berries.		
6 to 8 in.....	3.00	25.00
8 to 10 in. B. & B.....	4.00	35.00
1½ to 2 ft. B. & B.....	10.00	95.00
JUNIPERUS ch. albovariegata.		<i>Whiteleaf Chinese Juniper</i>
Blue pyramid for low use. Creamy tips.		
12 to 15 in. B. & B.....	3.50	30.00
1 to 1½ ft. B. & B.....	4.00	35.00
chinensis mascula.		<i>Chinese Juniper</i>
Formal columnar outline. Gray-green.		
1½ to 2 ft. B. & B.....	5.50	50.00
2 to 2½ ft. B. & B.....	6.50	60.00
3 to 4 ft. B. & B.....	10.00	95.00
ch. pfitzeriana.		<i>Pfitzer Juniper</i>
Most popular spreading type. Useful.		
15 to 18 in. B. & B.....	4.00	35.00
1½ to 2 ft. B. & B.....	6.50	60.00
2 to 2½ ft. B. & B.....	9.00	85.00
communis hibernica.		<i>Irish Juniper</i>
A very narrow pyramid. Useful for its spire-like effect.		
2 to 2½ ft. B. & B.....	5.50	50.00
2½ to 3 ft. B. & B.....	6.50	60.00
depressa plumosa.		<i>Plumed Spreading Juniper</i>
Graceful, low type. Purple in winter.		
15 to 18 in. B. & B.....	5.50	50.00
1½ to 2 ft. B. & B.....	6.50	60.00
2 to 2½ ft. B. & B.....	9.00	85.00
excelsa stricta.		<i>Spiny Greek Juniper</i>
Compact gray-green pyramid, formal use.		
1 to 1½ ft. B. & B.....	5.50	50.00
1½ to 2 ft. B. & B.....	6.50	60.00
2 to 2½ ft. B. & B.....	8.00	75.00
squamata meyeri.		<i>Meyer Juniper</i>
Deep blue; dwarf habit; desirable.		
8 to 10 in.....	4.00	35.00
1 to 1½ ft. B. & B.....	6.50	60.00
1½ to 2 ft. B. & B.....	8.00	75.00

* Packing charges on B. & B. Evergreens will be billed at cost.



EVERGREENS (Cont'd)

	10	100
JUNIPERUS virginiana glauca.	<i>Silver Redcedar</i>	
The bluish-gray favorite for specimens.		
2 to 2½ ft. B. & B.....	\$8.00	\$75.00
2½ to 3 ft. B. & B.....	10.00	95.00
3 to 4 ft. B. & B.....	13.50	125.00
virginiana smithi.	<i>Smith Redcedar</i>	
Choice. Compact pyramid. Bright green.		
12 to 15 in. B. & B.....	5.50	50.00
1 to 1½ ft. B. & B.....	6.50	60.00
PICEA can. glauca conica	<i>Dwarf Alberta Spruce</i>	
Slow grower; bright green. Useful in rock garden.		
6 to 8 in.....	5.50	50.00
8 to 10 in.....	6.50	60.00
excelsa.	<i>Norway Spruce</i>	
Dark green. Grows rapidly. For windbreaks and hedges.		
10 to 12 in. B. & B.....	3.00	25.00
1 to 1½ ft. B. & B.....	4.00	35.00
moorheimi.	<i>Moorheim Spruce</i>	
New and rare. Deep blue. Constant color.		
1½ to 2 ft. B. & B.....	20.00	175.00
TAXUS cuspidata.	<i>Spreading Japanese Yew</i>	
Hardy, rich green, for foundations.		
12 to 15 in. B. & B.....	4.00	35.00
1 to 1½ ft. B. & B.....	5.50	50.00
1½ to 2 ft. B. & B.....	8.00	75.00
2 to 2½ ft. B. & B.....	10.00	95.00
cuspidata nana ("brevifolia").	<i>Dwarf Japanese Yew</i>	
One of richest, handsomest dwarf evergreens.		
6 to 8 in.....	4.00	35.00
10 to 12 in. B. & B.....	8.00	75.00
12 to 15 in. B. & B.....	10.00	95.00
media hicksi.	<i>Hicks Yew</i>	
Narrow form for formal use and hedges.		
10 to 12 in. B. & B.....	4.00	35.00
12 to 15 in. B. & B.....	5.50	50.00
1 to 1½ ft. B. & B.....	8.00	75.00
1½ to 2 ft. B. & B.....	10.00	95.00
THUJA occ. compacta.	<i>Parsons Arborvitae</i>	
Handsome bright green dwarf, globe-shaped.		
6 to 8 in.....	2.50	20.00
occ. pumila.	<i>Green Globe Arborvitae</i>	
Dwarf. Globe-shaped.		
6 to 8 in.....	2.50	20.00
occidentalis pyramidalis.	<i>American Pyramidal Arborvitae</i>	
The popular deep green pyramid. Holds color.		
12 to 15 in. B. & B.....	3.50	30.00
1½ to 2 ft. B. & B.....	5.50	50.00
2 to 2½ ft. B. & B.....	6.50	60.00
3 to 4 ft. B. & B.....	10.00	95.00
occidentalis rosenthalii.	<i>Rosenthal Arborvitae</i>	
Dense, rugged columnar form. Slow grower.		
12 to 15 in. B. & B.....	3.50	30.00
1½ to 2 ft. B. & B.....	5.50	50.00
TSUGA canadensis.	<i>Canada Hemlock</i>	
Graceful dark green. Best sheltered. Wonderful for hedges.		
1 to 1½ ft. B. & B.....	5.50	50.00
2 to 2½ ft. B. & B.....	15.00	125.00
caroliniana.	<i>Carolina Hemlock</i>	
One of choicest natives. Denser, darker, slower than above.		
2 to 2½ ft. B. & B.....	15.00	125.00

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From Roses This Fall

by

The A. B. C. Profit-Plan

When you buy at wholesale you order first and sell when you can. You risk everything. Here's a different way, started 7 years ago and growing steadily in popularity: Use our Retail Catalog. (There's a new copy just ready.)

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