EXHIBIT # 3276 Def. Doc. # 2028 FOREIGN MINISTER HIROTA FROM: AMBASSADOR KAWAGOE (CHINA) TO: August 7, 1937 DISPATCHED: SUBJECT: Commencement of Truce Negotiations between Japan and China (MACHINE) CODE (STRICTLY SECRET. URGENT. EXCLUSIVE CODE FOR CHIEFS OF MISSION. DEPARTMENTAL SECRET. ) 1. As a result of active consultations among the War, Navy and Foreign Ministries on the means of settling the present situation, it is now hoped that an agreement will be reached along the lines set forth in a separate message which is expected to be adopted officially as a government policy in the course of a day or two. 2. Meanwhile, from various consideration, as it is highly desirable that the form should be kept that the initiative of the truce negotiations came from the Chinese, arrangements have been made to dispatch FUNAZU at once, as per my telegram by exclusive code for chiefs of mission to Shanghai dated the 4th, (reinforcements of three divisions to be dispatched from Japan are expected to finish their concentration by Aug. 20th, and we think it very important that an agreement of some sort should be reached before that date) who is to see Kao Tsung-wu in greatest secrecy and inspire into Kao his personal view that there is a prespect of peaceful settlement and porsuade him to approach you with a probosal of truce. It would be most unwelcome that Kao, or the like,

Dof. Doc. # 2028

should respond by an indefinite proposal as a more feeler, as it is importative that, if the Chinese make a peace proposal at all, it should be founded upon a certain amount of determination on their part. It seems to me that Kae's proposal to you must be made with the full understanding of Chiang Kaishek to a certain extent. (Funazu is informed of this last point.)

- in response to the above arrangement, providing it is made with the understanding of Chiang, (a) if our government had already decided on the policy stated in Paragraph 1 and telegraphed instructions to you accordingly, you may proceed with preliminary conferences with Kao along the lines of the above policy; (b) or, if you had not received by that time a telegraph to the effect that the government had decided on its policy along the lines above stated, you will ask for instructions immediately, reporting at the same time the details of Kao's proposal.
- 4. Pending the decision by the government on its policy, it is necessary from various considerations that the foregoing should be kept in strictest secrecy (even from military or naval attaches) and that utmost care should be taken not to bring about opposition from outsiders. Therefore, it is my view that personal contact between you and Funazu had better be avoided for the time being.

Def. Doc. # 2028

5. Further, the government is willing, parallel with the above truce negotiations, or pursuant thereto, to open parleys for the adjustment of diplomatic relations from a standpoint quite free from past circumstances, and active consultations among quarters concerned are progressing.

This, too, is expected to be decided upon in two or three days.

Only a very limited number of persons even at the top of the army and navy are informed of this matter, and we are trying to arrive at a decision first and then to force it through. In the meantime, the foregoing is strictly for your personal information.

TRANSMITTED TO: Shanghai, together with separate telegram.

Def. Doc. # 2028

CERTIFICATE

Statement of Source and Authenticity

Japanese Foreign Office, hereby certify that the document hereto attached in Japanese consisting of 3 pages and entitled "Telegram from Hirota, Foreign Minister, to Kawagoe, Ambassador to China, despatched on August 7, 1937." is an exact and true copy of an official document of the Japanese Foreign Office.

Cortified at Tokyo, on this 5th day of February, 1947.

/s/ K. HAYASHI Signature of Official

Witness: /s/ K. URABE