



Brand Awareness



Overview

Brand Awareness is important to our strategic direction because we intend to grow around the world, and you cannot join a movement you do not understand. Our objective is to clarify and strengthen the global perception of Wikimedia and our free knowledge mission.

Progress and Challenges

In Q3, we elevated the Wikimedia Foundation brand with stories on the User Code of Conduct alone reaching a potential 605 million readers worldwide.

We launched the Wikipedia 20 birthday celebration, **passing two of three key result benchmarks** with 800 news stories, and 107 community events.

We continued working with Trustees and 9 community advisors to determine a shared path forward in evolving our movement brand.



OKRs

Celebrate Wikipedia's 20th Birthday

Evolve Movement brand

Actions

- Continue to elevate the Foundation Brand with social media campaigns that communicate our values and mission
- Sustain Wikipedia 20's impact with a small creative experiments, brand collaborations, and integration with All Hands
- Detereming resumption plan for Movement Brand work guided by Board of Trustees

Department: Communications

Brand Awareness



MTP Outcomes	MTP Metrics	Y2 Goal	Q1 Status	Q2 Status	Q3 Status	Q4 Status
Clarify and strengthen the brand architecture	Clarify and strengthen Wikimedia brands to maintain awareness of	Maintain brand	Wikipedia awareness: GERMANY - 80%	Protect campaign in US Market contributed 1.4% lift in brand favorability	Revised quarterly surveys underway*	
Protect brand affinity with existing audiences for a sustainable future where brand awareness is 70% and above.	70% and above. Baseline: 2020 Global market research.	awareness of 70% and above in core readership growth markets	US - 74%			-
Increase brand awareness in markets where brand awareness is below 70%.	Invest in localized efforts designed to maintain awareness and use of Wikipedia where brand awareness is below 70%. Baseline: 2020 Global market research	Maintain brand awareness below 70% in core readership growth markets	Wikipedia awareness in growth regions: BRASIL - 62% NIGERIA - 40% S. KOREA -38% INDIA - 31%	Not measured	Revised quarterly surveys underway*	-





Elevate Foundation Brand



Objective:

Strengthen the worldwide narrative of the Wikimedia Foundation to educate people about our projects and how they work and raise our exposure globally as leaders on open internet and free knowledge issues.

- We saw major increases in our media impact score, likely due to the birthday campaign. There was also an increase in our social media following across platforms: Twitter, Facebook and Instagram.
- The Foundation's launch of the Universal Code of Conduct raised awareness about what we stand for, including our goal to create a more welcoming, diverse movement, while highlighting UCoC as a model for other tech companies.
- The communications strategy for Wikimedia Enterprise allowed us to launch with a strong narrative around a landmark project and direction for Wikimedia, connecting to its evolution and sustainability, while working to highlight its roots grounded in movement strategy. This work also supported and helped bolster the roll-out of the product within communities.
- The campaign around Black History Month was the first of its kind, showcasing Black history, experiences, achievements and racial justice, and working to attract new audiences, while providing deep insights into the stories we want to tell.
- #ProjectRewrite during Women's History Month allowed us to attract new influencer audiences from media and journalism, while making the foundation known in a key priority area: Closing the gender gap on Wikipedia.
- On the thought-leadership front, C-Levels including Amanda, Janeen and Katherine spoke on topics including Section 230 with The Verge, disinformation with Stanford's Data on Purpose Conference, gender equity with George Washington University, and how Wikipedia works with Berkeley Forum and the Canadian Center for Journalism.

Department: Communications

Universal Code of Conduct

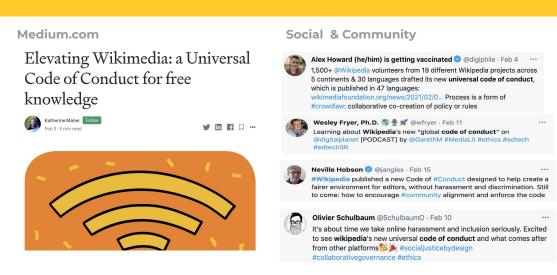
Overview: Communications team efforts to publicize the launch of UCoC allowed us to educate people about Foundation goals to create a more welcoming, equitable movement.

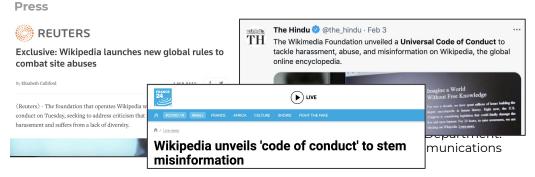
EARNED MEDIA IMPACT

- Received 110 pieces of coverage (Reuters story led to syndication in international outlets in Japan, UK, Canada, France and India)
- International media coverage was 37% of the total earned media
- The total potential reach is 615M (not including newsletter and broadcast)

IMPACT ACROSS DIGITAL COMMS

- Combined social media posts from Wikipedia and Wikimedia were seen over 217,800 times and garnered over 1,783 engagements (likes, shares, comments, etc.).
- There were almost no negative comments on social with 9% positive and 84% neutral.
- Many anti-harassment advocates applauding the Universal Code of Conduct.
- The Medium post by Katherine and Maria was viewed more than 7,000 times.





Elevate Foundation Brand



Key Results	Year Goal	Q1 Status	Q2 Status	Q3 Status	Q4 Status
Increase engagement and social media following for foundation accounts on Twitter, FB and Instagram by 30% and our Medium audience from 19K to 30K followers in the next year. Progress will be tracked per quarter. Baselines: Social Combined Total - 86,748 /Medium 19,000	Increased engagement on Medium and social media		6.11% increase in social media audience (to 92,050); 1.3% rise in Medium audience (to 19,239)	12.4% increase in social media audience (to 97,526); 2.6% rise in Medium audience (to 19,499)	-
Engage new audiences and create strong brand associations between our projects and our social good work by developing proactive communications campaigns; impact will be measured by tracking social media, press, and community engagement by campaign. Baseline: No strategic campaigns	Engage new audiences and forge strong brand associations	Completed a wide-reaching campaign around India fundraising effort and thought leadership, Diff blog launched.	disinformation	Completed campaigns around UCoC, Wikimedia Enterprise, BHM, and WHM.	-
Raise Wikimedia's media impact score by 12% (judged on the basis of the number of influential publications that highlight our work). Progress will be tracked per quarter with approximately 3 percent growth in each. Baseline: 117.91 Media Impact Score	Raise Wikimedia Foundation's media impac	Impact Score is 123.36 as of Sept. 30, representing a 4.6% increase	125 7 as of Dec 31	Impact Score was 147.6 as of March. 31, representing a 25% increase	-



Wikipedia's 20th Birthday



Objective:

Increase the public's awareness of our movement ecosystem, and celebrate how humans made Wikipedia what it is.

In Q3, we launched a synchronized press, community, and social media celebration for Wikipedia's 20th birthday. The celebration campaign was part of the news in 79 countries. More than 4 million people visited the Wikipedia 20 birthday hub, coming from 1.2 billion impressions on Wikipedia banners in 7 languages. On Twitter alone, 28,000 shared a Happy Birthday Wikipedia message and our community celebrated the milestone with 107 events in 53 nations. You can see more in the <u>full campaign report</u>.

These results helped us achieve 2 of 3 KR results for the project. Our miss was in increasing awareness 10% for the movement across our current site users. We saw some lift in Nigeria, Germany, and Argentina, but not enough worldwide.

Dozens of Wikimedia Foundation staff collaborated to make this moment a massive success. Cheers to everyone on this success!

Target quarter for completion: COMPLETED.



Wikipedia's 20th Birthday



Key Results	Year Goal	Q1 Status	Q2 Status	Q3 Status	Q4 Status
Earn press coverage for the Wikipedia movement in 50 nations (priority: emerging markets) resulting in more than 60% positive sentiment Baseline: 0 press coverage tracker	Press coverage in 50 nations	-	Coverage in 2 nations (4% of goal), with 60% positive sentiment	Coverage in 79 countries (158% of goal), 70% positive 3% negative	-
Support community celebrations in 40 nations by February 2021 to increase sense of movement interconnection Baseline: 0 community celebrations	Community celebrations in 40 nations	-	Celebrations planned in 33 countries (82% of goal, if realized)	102 celebrations in 57 countries (142% of goal)	-
Increase understanding that Wikipedia forms part of movement by 10% among existing users Baseline: December benchmarking of Wikipedia users in US, Germany, Russia, Argentina, Nigeria, India.	10% increase in awareness	-	Benchmarks established: India 97% / Russia, Germany 85% / US 83% / Argentina 80% / Nigeria 77%	Slight awareness increases: India 97% / Germany 87% / Russia 80% / US 82% / Argentina 82% / Nigeria 80%	-



Evolve Movement Brand



Objective:

Adopt and advance evolved Movement brand identity system (from FY19-20) to increase global understanding, support, and participation in our projects.

In Q3, the Movement Brand Project progressed towards "un-pausing." The Ad-Hoc Board Committee on Brand, working to "improve the Brand Project process" and "re-launch the brand discussions with a clear and transparent process" met 2 Community Advisors to discuss how the project should continue. Recommendations were shared during the Board of Trustee meetings February 23 - 25.

The Project has not been un-paused. Trustees directed the Committee on Brand to continue working with Foundation Brand staff and Community advisors towards a clear plan for how branding work will continue.

Resumed creative development and community consultation is not expected in the remaining Q4 of FY20-21.

Target quarter for completion: Q2 FY21-22



Evolve Movement Brand



Key Results	Year Goal	Q1 Status	Q2 Status	Q3 Status	Q4 Status
[CONTINUED FROM FY19-20] Develop evolved Movement brand identity system by October 2020 that satisfies 6 qualities of community brand criteria and reflects the perspectives of 40+ nations Baseline: 0 of 6 brand criteria met	Evolved brand system meets 6 community criteria	1 of 6 brand criteria met (Branding should grow movement)	-	-	-
Establish list of Foundation branding points with input from 100% of Foundation departments, and complete phased plan for brand identity system adoption by December 2020. Baseline: 0 department brand change lists collected	List for Foundation rebranding touchpoints developed by Q2	POSTPONED Until KR1 is completed (expected FY21-22)	-	-	-
Adopt evolved Movement brand identity system across 70% of Foundation branding points and with 10 affiliates by June 2021. Baseline: 0% of Foundation branding points updated / 0 affiliates committed to adoption	70% adoption of new brand into Foundation + 10 affiliates adopt new brand	POSTPONED Until KR1 & KR2 are complete (expected Q3 FY21-22)	-	-	-

Department: Communications



Communications department welcomes



Mathoto Matsetela Senior Global Brand Manager



Mehrdad Pourzaki Senior Movement Communications Specialist

Movement Communications

Within the Foundation, the Communications department is uniquely skilled at bringing people together—whether through moments to celebrate or workshops to collaborate, and while working with other departments as strategic partners and problem solvers.

Through Movement Communications in particular, the newest team in the Foundation, we will work to build bridges and understanding in the movement; to help people understand our mission and celebrate their role in its success.



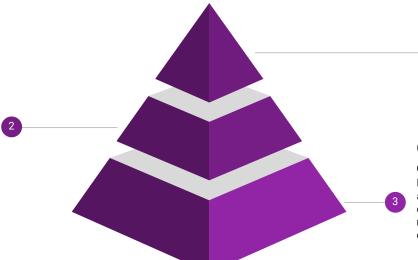


Agile Movement Communications Strategy

We recognise that our movement is always evolving, changing and in motion. So our strategy to communicate with them will be agile. It will incorporate

Improving Coordination and best practice

Improve coordination of movement facing consultations and communications and sharing of best practice across the foundation



Global Goods

Looking after the "Global Goods" of the foundation. Things that help every team achieve their OKRs e.g. better communications channels like the Diff blog.

Global movement communications

Being intentional about inclusivity and building a sense of belonging in our movement through new global, multicultural, multilingual communications.



Women's History Month



Women's History Month

Through **Project Rewrite**, we sought to educate general audiences about the extent of gender bias in the information landscape. We also celebrated women from around the world through social posts that link to Wikipedia articles, with original artwork to accompany, thanks to Brand Studio and Jasmina El Bouamraoui, one of the designers for #Wikipedia20.

We shared calls to action: challenging journalists, writers, and thought leaders from around the world to tell women's stories. We also published interviews with women leaders in a variety of industries on our own blogging channels, and in turn, they published profiles of women in their fields. Through these multi-pronged efforts, we hoped to expand the amount of content about women in media by spotlighting women's achievements.

Goals:

- Demonstrate that women's underrepresentation in the public sphere is not only a Wikipedia problem, but part of a larger information landscape that is biased towards the stories and ideas of men
- Provide clear and actionable ways individuals can get involved in addressing gender inequities in thought leadership, publishing, and media - specifically by telling women's stories
- Provide clear and actionable ways individuals can get involved in addressing gender inequities on Wikimedia projects



Project Rewrite Results

Partnerships:

- Working with the Partnerships team, we leveraged social media and blogging channels owned by respected nonprofit organizations to increase coverage of women in the information ecosystem.
 - We worked with the Inter-American Development Bank (IDB), the largest source of development financing for the Caribbean and Latin America; Movilizatorio, a social innovation laboratory; World Pulse, a social network to amplify women change makers globally; and the International Telecommunication Union (ITU), which is the United Nations specialized agency for information and communications technology.
 - Eight new posts about women (four from us, four from partners).



Project Rewrite: A conversation on social entrepreneurship with Julian...



Project Rewrite: A conversation on education, equality, and opportunity wi...



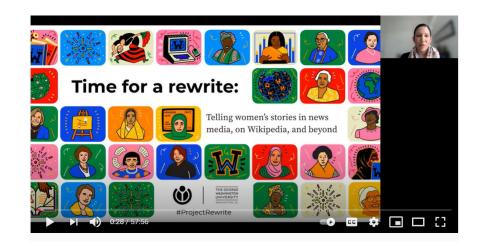
Project Rewrite Results

Media relations:

 Project Rewrite earned mentions in the Washington Post and in Protocol's tech newsletter Source Code.

Panel event:

- We co-hosted a virtual panel conversation about gender equity in the information landscape with the George Washington University School of Media and Public Affairs. In attendance were nearly 50 attendees representing 21 countries from a range of sectors: academia, journalism, technology, nonprofits, GLAM, and more.
- COO Janeen Uzzell spoke and moderated the panel; which included Dr. Rebekah Tromble, Director of the Institute for Data, Democracy, and Politics, George Washington University; Emily Ramshaw, co-founder and CEO, The 19th; and Kira Wisniewski, Executive Director, Art+Feminism. Anusha Alikhan facilitated the questions and answers session with audience members.





Project Rewrite Results

Digital media:

- A <u>launch blog</u> was viewed over **1,400 times**.
- Combined social media posts from Wikipedia and Wikimedia channels about #ProjectRewrite were seen nearly **1.33 million times** and garnered over 13,500 engagements (likes, shares, comments, etc.). These metrics greatly surpass results from last year's Women's History Month campaign, which had a reach of 490,468 and 8,374 engagements.*
- Users in 38 countries participated in sharing
 #ProjectRewrite on social media in the first week alone.
- Social listening indicates that our audiences were highly receptive to the #ProjectRewrite campaign, with a few mentions calling out how Wikipedia is doing a good job highlighting women, especially BIPOC women.

 Based on keyword searches, the initiative reached 100.7 million users across Facebook, Twitter, and Instagram.



Learn more about Erica: w.wiki/39Xj #ProjectRewrite







Wikimedia Enterprise

Overview: The communications strategy for Wikimedia Enterprise allowed us to launch with a strong narrative around a landmark project and direction for Wikimedia, connecting to its evolution and sustainability, while working to highlight its roots grounded in movement strategy. This work also supported and helped bolster the roll-out of the product within communities.

BRAND

- Reconsidered project's brand name after concerns were raised about earlier "Wikimedia Data Service" title
- Facilitated third brand name brainstorm with project team, arriving at "Wikimedia Enterprise" title to communicate values and function
- Championed starting press and community efforts WITH the "Wikimedia Enterprise" name to build immediate visibility & understanding

MOVEMENT COMMUNICATIONS

- Working closely with Enterprise team helped coordinate other foundation announcements & consultations timings
- Provided support and advice on movement facing communications to the enterprise team who did an excellent job at answering questions and engaging the community.

MEDIA and SOCIAL IMPACT

- Received 172 pieces of coverage including an exclusive feature in Wired
- The total potential reach for media stories is **68.87 million**
- Combined social media posts (four total) from Wikipedia and Wikimedia regarding the announcement were seen over 88,200 times and garnered over 500 engagements (likes, shares, comments, etc.).



#WikiBlackHistory Campaign

Purpose: There are very few achievements by and moments surrounding Black people that are known in mainstream / educational contexts. Over the last 20 years, volunteers within the Wikimedia movement have worked towards expanding the world's collective knowledge of global Black history; from the large milestones to the smaller efforts that have all culminated in Black identity and culture to this day. This campaign aims to celebrate the people, places, innovations and achievements centred in Black history around the world; to enhance their visibility in Wikimedian spaces; and to encourage readers to celebrate Black history as an essential facet of human history, wherever they are, 365 days a year.

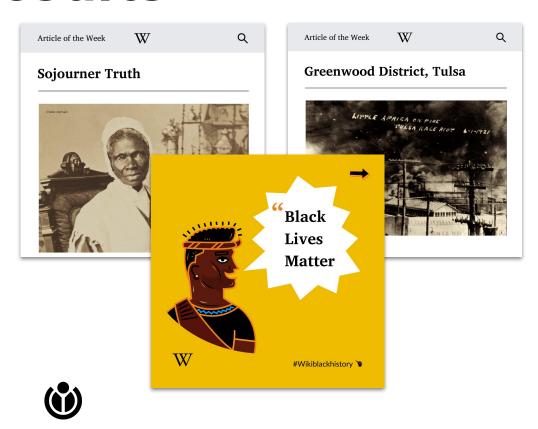
Goals:

- Encourage Wikipedia readers to become editors of Black history and culture context.
- Increase awareness and visibility of notable Black people in history and Black contributions to the human condition.
- Celebrate unspoken milestones of the Black experience and identity.
- Educate a wide audience on history that is not traditionally recognized or taught.
- Demonstrate the breadth and relevance of Blackness in the context of the free knowledge movement.



Results

- Twitter was the most receptive of the #WikiBlackHistory campaign than Facebook and Instagram.
- An alarming number of Facebook and Instagram comments on BHM posts were explicitly negative, indicating that our audiences on these channels have a sharp distaste for content related to Black history
- Fewer reactions (likes, loves, etc) than what we typically see in our other posts across Facebook, Instagram, and Twitter.
- Lower engagement rate than what we typical see in our other posts across Facebook, Instagram, and Twitter.
- From the positive sentiments that did appear, people liked learning about history that is not commonly taught.



Key Learnings

- Current audience is not familiar with seeing content focused on Black History.
- @Wikipedia needs to change the demographics of its followers.
 - Why were our followers comfortable enough to leave racist comments on our posts?
 - The comfortability of racism in the comments sections serve as a mirror for the lack of diversity in our campaigns, products, content, and work we cater to our current audience.
- Huge opportunities for department to be more proactive with planning.
- Lack of recognition for Black history and Wikimedians to be a part of the focus of our initiatives and efforts.
- An opportunity for us to reflect on our work and create call for action.



Recommendations

Comms Department Recommendations

- Our current followers haven't seen a Wikipedia Black
 History Month campaign before; therefore, they are not
 used to seeing Black history being displayed on our
 channels.
 - **Recommendation:** Integrate more global Black stories in content.
 - Recommendation: Consider a pre-campaign to slowly integrate new content strategy to attract new audiences.
 - Recommendation: Invest and create more paid & organic campaigns that appeal to global Black audiences.
 - Recommendation: Strategize new brand collaborations and media partnerships.

Foundation-wide Recommendations

- Research
 - **Recommendation:** Conduct research on global Black audiences to gain more data to support our work (i.e. focus groups for Black editors & readers).
- Advancement/Fundraising
 - Recommendation: BHM banners that contribute to our grants that benefit global Black communities.
- Product
 - Recommendation: Create equitable products that allow global Black audiences to contribute more.
- Partnerships
 - Recommendation: Secure strategic partnerships that support participation in the movement from global Black audiences.







Acronyms

APP: Annual Planning Process

UCOC: Universal Code of Conduct

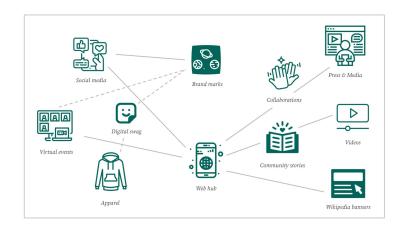




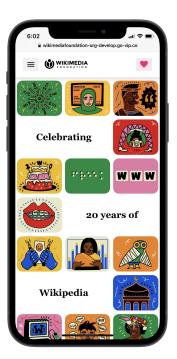




We started with an open system of symbols representing the colourful side of our black and white site: the knowledge, the people, cultures and history that make it possible.



We then used this system to tell a multitude of stories (about knowledge and our movement) across different touchpoints. The Wikipedia 20 web hub was our main storytelling point with an in-depth exploration of the work of our movement, our projects and the people behind them.







































Vikipedi20









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What links here Related changes Special pages Permanent link Page information Cite this page Wikidata item

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Not logged in Talk Contributions Create account Log in

20 years of free

6

knowledge possible.

Join the celebration.

Party



From Wikipedia, the free encyclopedia

For other uses, see Party (disambiguation).



Hip, Hip, Hurrah! (1888) by Peder Severin Krøyer, 50 a painting portraying an artists' party in 19th century









Adam Tybur

Zsolt Beringer



Wikimedia Ö...

















In a fragmented reality,
Wikipedia isn't just a refuge. It's
a roadmap

FAST GMPANY

Wikipedia wants you to join the good side of the internet



What We Know And Can Agree On: Wikipedia At 20

What does the future hold for the internet's most popular "information ecosystem"?

Happy Birthday, Wikipedia

By Simon Garfield 20/10/2020

Lessons from the success of a different sort of tech titan

Wikipedia cumple sus primeros 20 años, esta es su historia

by TheJakartaPost

Wikimedia-WHO collaborate to clear clouds of public mistrust on health coverage



On its 20th birthday, Wikipedia might be safest place online, writes @heatherkelly. The world's largest online encyclopedia has learned lessons from fighting misinformation for two decades.



On its 20th birthday, Wikipedia might be the safest place online The world's largest online encyclopedia has learned lessons from fighting misinformation for two decades.

@ washingtonpost.com



Wikipedia 🔮 @Wikipedia · Jan 13

Just in time for #Wikipedia20, a few hours ago, English Wikipedia reached its BILLIONTH* recorded edit.

16

187

820

1



Elon Musk @ @elonmusk · Jan 15

Happy birthday Wikipedia! So glad you exist.

784

1.7K

44.1K



Tim Berners-Lee @ @timberners_lee · Jan 15

Today @Wikipedia celebrates its 20th birthday.

It stands as a shining example of the #WebWeWant - an open, collaborative space providing free access to knowledge across the globe.

Thank you @jimmy_wales & the whole @Wikimedia community. Here's to the next 20 years. #Wikipedia20

The Web Foundation @ @webfoundation · Jan 15

Happy 20th birthday, @Wikipedia! #Wikipedia20

Arianna Huffington ② @ariannahuff · Jan 15

Happy 20th birthday to @Wikipedia, a thriving example of an earlier,

...

♥ Go Q 100%

more human-centered internet. What's the most recent entry you read?



HomePage | Recent Changes | Preferences | Receive an article a day!

WIKIPEDIA Welcome to Wikipedia, a collaborative project to produce a complete encyclopedia from scratch. We started in January 2001 and already have over 19,000 articles. We want to make over 100,000, so let's get to work--anyone can edit any article--copyedit, expand an article, write a little, write a lot. See the Wikipedia FAO for information on how to edit pages and other questions.

The content of Wikipedia is covered by the GNU Free Documentation License, which means that it is free and will remain

Joel Babdor (he/him) @JoelBabdor · Jan 15

■ Wikipedia: HomePage

was a teenager when @Wikipedia was launched.

I never owned an encyclopedia before & I certainly wouldn't have been able to own one as a student and young adult.

WIKIPEDIA has been TRANSFORMATIVE in many ways, for people like me, for the world.

Happy Birthday and thank you!



Clockwise from top left: Emily Temple-Wood, Sandister Tei, Rosie Stephenson-Goodknight, and Jess Wade Wikimedia Commons and Jess Wade

Glamour Magazine (English)



Manoto TV interview (Farsi)