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BUREAU OF THE CENSUS

ROY V. PEEL, Director (Appointed March 9, 1950)
J. C. CAPT, Director (Retired August 17, 1949)

# UNITED STATES CENSUS OF BUSINESS 

1948

## Volume V

# WHOLESALE TRADE—AREA STATISTICS 

Establishments, Sales, Pay Roll, and Personnel for the United States, Geographic Divisions, States,

Metropolitan Areas, Counties, and Cities
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Prepared under the supervision of
WILLIAM C. TRUPPNER
Chief, Business Divisiou

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## SUGGESTED IDENTIFICATION

U. S. Bureau of the Census. U. S. Census of Business: 1948. vol.V: Wholesale Trade-Area Statistics. U. S. Government Printing Office, Washington, D. C., 1951.

## PREFACE

This is one of a series of seven volumes presenting final results of the 1948 Census of Business for Wholesale, Retail, and Service Trades. Statistics for Wholesale Trade are contained in two volumes-Volume IV, General Statistics and Commodity Line Sales Statistics; and this volume. The Census, which was conducted by personal canvass of business establishments, was taken in accordance with the provisions of the act of June 19, 1948 ( 62 Stat. 478; 13 U.S.C. 121-123). This act provides for a Census of Business to cover the year 1948 and every fifth year thereafter. Previous business censuses covered the years 1929, 1933, 1935, and 1939.

Important to the conduct of the 1948 Census of Business was the assistance of many private and public organizations in the planning phase of the census and the excellent cooperation of some $3,000,000$ business establishments in supplying the information required, as well as the work of the several thousand census employees who participated in the field enumeration, editing, tabulation, and other census operations.

The advice of trade associations, individual businessmen, research and marketing organizations, and Government agencies was invaluable in determining the feasibility of collecting various types of data and the methods for minimizing the burden of reporting, as well as in determining the types of information which would be of greatest value. Because of budgetary and other limitations, it was not possible to collect all of the data recommended by these groups. Timely publicity given to the business census by business organizations, trade papers, local newspapers, and radio stations aided greatly in informing businessmen of the nature and objectives of the census and facilitated the collection of census reports.

The primary responsibility for the 1948 Census of Business was centered in the Business Division of the Census Bureau. Other divisions of the Bureau, particularly the Field Division and the Machine Tabulation Division, also had important functions in the census.

The business census was taken under the supervision of William C. Truppner, Chief of the Business Division. Major contributions to the planning of the 1948 Census of Business were made by William A. Ruff, Assistant Chief, who retired January 1, 1948, and Earl D. Krickbaum, Chief of the Procedures and Processing Section until November 1, 1948.

The following personnel in the Business Division had important responsibilities in the census:
Harvey Kailin was Assistant Chief, Program Branch. Louis Greenberg was responsible for review of all text material and table forms, and assisted on publication problems.

Max A. Bershad was Chief of the Statistical Methods Section. Henry Wulff, in charge of Quality Control, worked on field enumerating techniques, and office editing and tabulating procedures. Aaron Sabghir, in charge of Sampling Techniques, worked on the postenumeration survey and measures of census coverage and accuracy.

John Albright was Chief of the Wholesale Trade Section and William P. McInerny was Assistant Chief. George L. Whalley, Max E. VanHorn, Frank R. Alvis, and Bruce B. Spratling, participated in the planning and developing of report forms, publication plans, and manuals; the writing of texts; and the handling of technical problems arising during the processing of reports and tabulations.
M. D. Bingham was Chief of the Procedures and Processing Section, and Sol Dolleck was Assistant Chief; Richard S. McCurdy, succeeded by R. M. Micoly in July 1949, and assisted by Jervis Braunstein, was in charge of the Directory Subsection, responsible for receiving report forms and the handling of special problems connected with multiunit firms. Leroy H. Groeper was Chief of the Wholesale Trade Processing Subsection, and was in charge of editing, coding, and tabulating Wholesale Trade reports. J. Stanley Werking participated in the design of forms and all problems of printing and preparation of material for publication.

In the Field Division, Jack B. Robertson, assisted by Arthur Cook, directed the field work for the census of business. Lancelot W. Armstrong, Machine Tabulation Division, assisted by Hugh Jones, was responsible for machine tabulation techniques and procedures; and Franklin L. Thatcher and Robert H. Brooks, Administrative Services Division, were responsible for the printing and publishing of the Census of Business.

May 1951

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## Chapter

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2. Sales Size.
3. Single and Multiunits.
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## Chapter

6. Legal Form of Organization.
7. Warehouses, Other Auxiliary Units.
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9. Territories (Alaska and Hawaii).

## Volume II: RETAIL TRADE-GENERAL STATISTICS, PART 2, AND MERCHANDISE LINE SALES STATISTICS

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## Volume III: RETAIL TRADE-AREA STATISTICS

United States Summary
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## Volume VII: SERVICE TRADE—AREA STATISTICS

United States Summary
Area Statistics-Consists of 50 Chapters: One for each State,
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## INTRODUCTION

Scope of the census, and area covered.-The 1948 Census of Business covers Retail, Wholesale, and Service Trades. Retail and Wholesale Trades in the Business Census correspond with minor exceptions to these trade divisions as described in the Standard Industrial Classification Manual, issued May 1949, under the sponsorship of the Bureau of the Budget, Executive Office of the President. For a discussion of the census scope of Service Trade, see Introduction to volume VI: Service TradeGeneral Statistics. All previous Business Censuses covered Retail and Wholesale Trades; Service Trades were first enumerated in the 1933 Census.

The 1948 Census of Business includes business establishments located in Continental United States and the Territories of Alaska and Hawaii. Data for Puerto Rico, obtained in a Census of Business for 1949, are published separately. The 1939 Business Census covered the same areas as the 1948 Census, and, in addition, Puerto Rico. All earlier Business Censuses were conducted only in Continental United States.

Period covered by the census.-The 1948 Census of Business is basically a report of business activity in the calendar year 1948. However, the relatively small proportion of establishments that maintained their records on a fiscal year basis and were unable to report on a calendar year basis, were permitted to use a fiscal year ending between September 30, 1948, and March 31, 1949. In a very few cases, reports were accepted for fiscal years not falling within this range. Regardless of the fiscal year used, all establishments were required to report employment and pay roll (except annual pay roll) for the pay periods specified on the report forms.

Method of canvass.-The 1948 Census of Business was conducted primarily by means of field enumeration, although advance inquiries were made by mail to clarify the reporting problems of large multiunit organizations. For purposes of enumeration, 308 Census field offices were established with jurisdiction over the some 37,000 enumeration districts into which the Nation had been divided. Trained enumerators were assigned areas consisting of one or more enumeration districts. A more complete description of enumeration procedures, including controls on and measures of the coverage of business establishments, are contained in the 1948 Census of Business Volume I, Retail Trade; Volume IV, Wholesale Trade; and Volume VI, Service Trade.

Scope of Wholesale Trade.-The Standard Industrial Classification (SIC) Manual, Volume II, Nonmanufacturing Industries, defines Wholesale Trade as including "establishments or places of business primarily engaged in selling merchandise to retailers; to industrial,
commercial, institutional, or professional users; or to other wholesalers; or acting as agents in buying merchandise for, or selling merchandise to, such persons or companies." The 1948 Census of Business was conducted in accordance with this definition.

Comparison of 1948 and 1939 Wholesale Trade scope.With minor exceptions, the scope of Wholesale Trade in the 1948 census is the same as for 1939. Changes from 1939 were made with respect to coffee roasting and leaf tobacco stemming and redrying establishments, which were excluded from the 1948 Census of Business, but covered in the 1947 Census of Manufactures. Motion picture film distributors were included with Wholesale Trade in 1939 but not in 1948. Data for this industry were collected and published in a special bulletin entitled "Motion Picture Film Distributors." Administrative offices and auxiliary units of wholesale establishments were omitted in 1939, but included in 1948. Some adjustments in 1939 data were made in the case of individual companies which were classified differently in 1948 from 1939. Adjustments and scope changes are reflected in those tables which contain comparative statistics.

Type-of-operation classification.-Wholesale Trade, as defined above, is much broader than the conventional concept of "wholesaler" selling primarily to retailers, as it also includes foreign trade merchants, industrial distributors, manufacturer-owned wholesale outlets, agents, brokers, and assemblers of farm products. As the scope is so broad, the primary approach in classifying wholesale establishments is on the basis of type of operation of the establishment. In the Standard Industrial Classification Manual, wholesale establishments are divided into two major groups, one of which is further subdivided into four groups:

50 Merchant wholesalers.
51 Wholesale Trade, other than merchant wholesalers. 511 Sales branches and sales offices of manufacturing and mining companies.
512 Petroleum bulk stations.
513 Agents and brokers.
514 Assemblers, mainly of farm products.
These major groups are recognized in presenting Census of Business findings, but, in some tables, are broken into more detailed types with the result that data are shown for as many as 36 separate types of operation. Descriptions of these 36 types are shown in appendix A, and comparative Census classifications used in the 1948, 1939, and 1929 Censuses for the major groups are given in appendix C of this volume. A comparison of classifications used in the 1948 Census and in the

Standard Industrial Classification Manual is presented in appendix D.

Establishment basis of the census.-Census of Business figures represent a summary of reports for individual "establishments" rather than for the combined activities of "companies." A separate report was obtained for each location at which business was conducted, including each location of multiunit organizations. For such organizations, a separate report also was obtained for each central warehouse, administrative and district office, and each other location (other than a manufacturing plant) which serviced, or was auxiliary to, establishments of the organization reported to the Business Census. Each report was tabulated in accordance with the physical location of the establishment.
Kind-of-business classification.-In addition to "location" and "type of operation" classification, each establishment was assigned a kind-of-business classification. A total of 145 kind-of-business classifications are recognized in presenting census results for Wholesale Trade. The 145 detailed classifications are grouped into 53 classifications which, in turn, are further arranged according to 17 major groups. A complete listing of kinds of business together with their descriptions is given in appendix B of this volume, accompanied by a comparison of census classifications used in the 1948, 1939, and 1929 Business Censuses. In contrast to 145 Census classifications, SIC groups wholesale cstablishments under 57 kinds of business. A comparison of Census and SIC classifications including an outline of the differences in these two classification systems is given in appendix D .

Report forms.-Five report forms were used in canvassing wholesale establishments in the 1948 Census of Business. Form BC-30 was used for reporting operations of merchant wholesalers and manufacturers' sales branches and offices primarily engaged in selling consumer goods such as foods, clothing, jewelry, etc.; Form BC-31 was used for enumerating merchant wholesalers and manufacturers' sales offices engaged in selling industrial, commercial, or professional goods such as electrical goods, machinery, beauty supplies, etc.; Form $\mathrm{BC}-32$ was a specialized questionnaire used for reporting operations of petroleum bulk stations and distributing terminals; Form BC-33 was designed for enumerating agents and brokers; and Form BC-34 was used for reporting activities of assemblers and marketers of farm products. The five forms were identical with respect to the basic information presented in this volume on number of establishments, sales, personnel, pay roll, and inventories. However, they differed materially in the amount and kind of detail called for on sales by commodity line, expenses, cash and credit business, trucks, etc. Information on these subjects, for Wholesale Trade, is presented in volume IV.

In addition, a Form BC-10 was required for each administrative office, warehouse, or other auxiliary unit, primarily engaged in performing functions for the wholesale cstablishments within their own organization. In-
formation collected on Form BC-10 is also included in data presented in this volume. Reproductions of Forms $\mathrm{BC}-30, \mathrm{BC}-31, \mathrm{BC}-32, \mathrm{BC}-33, \mathrm{BC}-34$, and $\mathrm{BC}-10$ are shown in appendix F .

Statistics for Wholesale Trade.-The patterns for presentation of data by type of operation and kind of business in the tables in this Volume are determined, basically, by the number of establishments in the areas to which the data shown relate. Because of the relationship between the number of establishments and the number of different classifications for which data can be presented without violating Census laws designed to prevent disclosure of confidential information, the detail shown will vary from area to area.

Information for 36 types of operation and 145 kinds of business are shown in table 1 E . This is the maximum detail shown in this volume. For States and standard metropolitan areas (tables 101 and 102), data are shown for a maximum of 13 types of operation and 53 kinds of business. For counties with 50 or more wholesale establishments (table 104), data are shown for a maximum of 17 kinds of business. Table 103 summarizes wholesale trade information for all counties and, within counties, for cities with 5,000 or more inhabitants. In this table, establishment and sales information is presented for "Wholesale merchants," and "Other operating types."

For presentation of wholesale data, a "collapsible" stub was employed where the small number of establishments in an area or kind of business resulted in inability to present statistics without disclosure. In such cases, all kinds of business for which data could not be separately shown were lumped together in an "n. e. c." (not elsewhere classified) group. Thus, in a number of areas, data are presented for such classifications as "Merchant wholesalers, n. e. c.," or "Manufacturers' sales branches, n. e. c.," etc. Data in different tables for "n.e.c." groups are usually not comparable since they can consist of a varying number of kinds of business.

Wherever information for an area might result in disclosure of figures for an individual establishment, all data, except "Number of establishments," were suppressed. To prevent derivation of the suppressed figures by subtraction, it always was necessary that data for another kind of business also be withheld.

Standard metropolitan areas.--In addition to States, counties, and cities, Census of Business statistics are presented for standard metropolitan areas. These are areas which have been defined and established cooperatively by a number of interested Federal agencies under the direction of the Bureau of the Budget for purposes of compilation and presentation of a wide variety of statistical data on a uniform area basis.

The general concept adopted in defining a standard metropolitan area was one of an integrated economic unit with a large volume of daily travel and communication between a central city and the outlying parts of the area. This resulted in an area considerably more restricted, especially for the larger cities, than the "market"
or "trading" area. Each area (except in New England) consists of one or more entire counties. In New England, metropolitan areas have been defined on a town rather than on a county basis. A complete statement of the principles adopted as a guide in applying this general concept to the definition of individual areas will be found in a document issued by the Bureau of the Budget, Executive Office of the President, dated July 28, 1950, entitled "Standard Metropolitan Area Definitions."

The 147 standard metropolitan areas for which 1948 Census of Business data are included in the Area Statistics Volumes are those defined by the Bureau of the Budget as of June 5, 1950, on the basis of 1950 population statistics available at that time. Subsequent to the preparation of Census of Business tabulations, the list of metropolitan areas was increased to 168 areas. The list of 147 standard metropolitan areas included in the

Census of Business and the description of the territory which they cover will be found on page 0.31 . These areas are also shown on the map on page xiv.

Cities of 5,000 inhabitants or more.-The list of cities included in table 103, "Counties and cities with 5,000 inhabitants or more," was based on unofficial population figures and will differ slightly from the list as determined by the final 1950 Census of Population, which was not available in time for use for 1948 Census of Business purposes. Some cities which had 5,000 inhabitants or more were not included in the above tables, while a few which had less than 5,000 inhabitants have been included. A review of official preliminary 1950 population figures, available at the time of publication of this volume, permitted preparation of a list of those cities of 5,000 inhabitants or more which were not included in the tables. Appendix E lists these cities.

## EXPLANATION OF TERMS

Establishments.-Establishments consist of all wholesale places of business as well as administrative offices, central warehouses, and other units of multiunit organizations which service, or are auxiliary to, the wholesale establishments of the organization. The count represents the number of establishments in business at the end of 1948 .

Administrative offices and auxiliary units.-These include locations of a multiunit organization which service, or are auxiliary to, the wholesale establishments within the organization. They are not primarily engaged in selling merchandise. Included are such locations as district offices, purchasing offices, central warehouses, garages, etc., primarily engaged in performing administrative or other auxiliary functions. Chain-store warehouses and central warehouses which service the retail establishments of their own organization are classified in Retail Trade.

Wholesale establishments.-These are separate places of business primarily engaged in selling, or acting as an agent in selling merchandise to (or buying for) business concerns, regardless of whether the latter purchased for resale or for business use. The place of business may be a warehouse from which sales are made at wholesale, a sales or brokerage office, or part of an office that may be shared with others. Each establishment of organizations operating at more than one place of business is counted separately.

Although the 1948 Census of Business enumerated all wholesale establishments regardless of size, tabulations exclude data for those that operated during the entire year 1948 but had sales of less than $\$ 5,000$. In 1939 the corresponding figure for exclusion from the tabulations was $\$ 1,000$.

Sales.-Sales include receipts from merchandise sold during 1948 together with any receipts from repairs or other services to customers, after deducting returns and allowances and trade discounts. Sales of merchandise
for others on a commission basis are included as well as sales for the account of the reporting establishment. Local and State sales taxes or Federal excise taxes collected by the wholesale establishment directly from customers and paid directly to local, State, or Federal taxing agencies are included. Gasoline, liquor, tobacco, and other excise taxes paid by the manufacturer or supplier and passed along to the wholesale establishment are also included in the sales figures.

Sales figures therefore represent total sales and receipts of all establishments primarily engaged in wholesale trade. They do not include sales by manufacturing plants, general administrative offices of manufacturers, retailers, and other businesses whose primary activity is other than wholesale trade.
Some establishments included in Wholesale Trade (such as buying brokers, purchasing agents, syndicate buyers, country grain elevators, and cream stations) are engaged chiefly in buying from the trade or public for clients or for parent organizations, selling being incidental or nonexistent. These establishments reported purchases in lieu of sales. Sales as shown for agents and brokers represent the selling value of the goods in the transactions negotiated.

Operating expenses.-Total operating expenses, sometimes referred to as "overhead," includes all expenses incurred during the census year by the reporting establishment. It includes pay roll as well as other overhead expenses, but not the cost of merchandise sold, nor does it include withdrawals by owners of unincorporated businesses. It covers such items as administrative, selling, warehousing, delivery, occupancy, and miscellaneous expenses.
For agents, brokers, and commission petroleum bulk stations the entries under the heading "Operating expenses" in tables 1C and 1E for 1948 represent the amount of brokerage or commissions received rather than overhead expenses incurred.

Pay roll.-Pay roll includes all compensations (salaries, wages, commissions, and bonuses) paid during the specified period to all employees. For corporations, it includes amounts paid to officers and executives; it does not include compensation for proprietors or firm members of unincorporated businesses. Pay roll is reported before deductions for social security, income tax withholding, insurance, dues, etc.

Pay roll-entire year.-All amounts paid during the census year to employees are included in this item.

Pay roll-specified workweeks.-All amounts paid to employees on pay rolls for the workweek ending nearest March 15, July 15, and November 15 are included in these items. Provision was made for reporting pay roll adjusted to the workweek where the pay period was on other than a workweek basis, and also for reporting on a work-
week basis commission and bonus payments. However, for a number of establishments annual pay roll figures included amounts not allocated to weekly pay rolls.

Active proprietors of unincorporated businesses.Active proprietors include owners or partners of unincorporated businesses who devoted the major portion of their time to the operation of the business during November 1948.

Paid employees.-Paid employees consist of the number of employees including salaried officers and executives of corporations who were on the pay roll for the specified workweeks.

Stocks on hand.-Stocks are defined as the inventory, at cost value, of merchandise on hand for sale as of the end of 1948. Goods owned and out-on-consignment are included but not the value of merchandise of others held for sale on consignment.

## LIST OF CORRECTIONS

This volume has been prepared primarily by assembling and binding the statistical portions of previously issued Area Bulletins for the United States, States, the District of Columbia, and Territories. This publication plan was adopted to conserve public funds and expedite the issuance of the volume. The corrections appearing below represent changes which would ordinarily have been made if the volume had been prepared by reprinting the
contents of all bulletins. It was found desirable to reprint completely the following Bulletins for volume publication: Arizona, California, Tennessee, Alaska, and Hawaii. In these cases, some figures will differ from those shown in the Bulletins as originally issued. Differences of 1 in totals for the same item appearing in different tables have not been listed where they are caused by rounding.
["Line" and "Column" indicate the position of the ltem on a page. Thus "line 10 " means the tentb line from top of tbe tahle stuh, counting every line on which printing appears




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1G Merchant wholesalers--Kind of business, by geographic division and State, 1948: Establish- ments and sales. ..... 0.19
1H Merchant wholesalers--Kind of business, by selected standard metropolitan areas, 1948: Establishments and sales ..... 0.25

## WHOLESALE TRADE-STATE STATISTICS

| Type of operation and kind of business | Total wholesale trade |  |  |  |  |  |  | Wholesale establishments |  |  |  |  |  |  | Administrative offices and auxilary units |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \begin{array}{l} \text { Estab } \\ \text { lish } \\ \text { ments } \end{array} \\ & \text { (Number } \end{aligned}$ | $\begin{gathered} \text { Saies, } \\ \text { entire } \\ \text { Year } \\ \left.\begin{array}{c} \text { (Thousund } \\ \text { dollars } \end{array}\right\} \end{gathered}$ | Pay roll,entireyear(Thousanddollars) | Activeproprietors,Novem-ber(Num.(Ner) | Paid employees and pay roll, workweck Nov. 15 |  | $\begin{gathered} \text { Stocks on } \\ \text { hande, end } \\ \text { of year } \\ \text { at cost } \\ \text { (Thousand } \\ \text { (Tollars) } \end{gathered}$ | $\begin{aligned} & \text { Estab } \\ & \text { lish } \\ & \text { ments } \\ & \text { Number } \end{aligned}$ | $\begin{gathered} \text { Sales, } \\ \text { entrese } \\ \text { year } \\ \text { (Thousund } \\ \text { doliars) } \\ \hline \end{gathered}$ | $\begin{array}{\|c} \begin{array}{c} \text { Pay roll, } \\ \text { entire } \\ \text { year } \\ \text { (Thousand } \\ \text { doliars) } \end{array} \\ \hline \end{array}$ | Activepropere.tots.Novem.Nerber(Num.ber) | Paid employees and pay roll, workweek Nov. 15 Nov. 15 |  | $\begin{aligned} & \begin{array}{l} \text { Socks on } \\ \text { band, end } \\ \text { of year, } \\ \text { at cost } \end{array} \\ & \begin{array}{l} \text { (Thousand } \\ \text { dollars) } \end{array} \\ & \hline \end{aligned}$ |  | Silies, <br> entire <br> year <br> (Thousarard <br> dolilars)$\|$ |  | Paid employeces and pay roll, workweek Nov. 15 Nov. 15 |  | Stocks on hand, end of year, at cost dollars) |
|  |  |  |  |  | Employces (Number) | $\begin{aligned} & \text { Pay roll } \\ & \text { (Doilars) } \end{aligned}$ |  |  |  |  |  | Employecs (Number) | $\begin{aligned} & \text { Pay roll } \\ & \text { (Dollars) } \end{aligned}$ |  |  |  |  | $\begin{array}{\|c\|} \hline \mathrm{Em}, \\ \text { ployecs } \\ \text { (Number) } \end{array}$ | $\begin{aligned} & \text { Pay roll } \\ & \text { (Dollars) } \end{aligned}$ |  |
| Unit | 44,705 | 0,480,298 | 8,30,606 | 163,490 | ,433 | 139,490,195 | 20,329,40 2 | 24,366 | 288,688,802 | \%13 | 163,490 | 2,382,789 | 153,23,967 | 10,16\%,005 | 1,339 | 1,791,497 | , 893 | 80,6 | 28 | 162 |
| Type of operation <br> Merchant wholesalers........... <br> Manuracturers' sales branches, | 24,167 | $79,815,76$ $52,858,3$ | 1,900,3 | 106,823 781 | $\begin{array}{r} 519,613 \\ 518,971 \end{array}$ | $\begin{aligned} & 96,490,216 \\ & 38,581,140 \end{aligned}$ | 7,276,634 |  |  |  |  | 1,507,990 | 95,651,971 | $\begin{aligned} & 1,206,834 \\ & 1,749,770 \end{aligned}$ | 275 399 | 49,174 119,801 | 44,842 68,739 | $\begin{aligned} & 12,623 \\ & 17,356 \\ & \hline \end{aligned}$ | $\left.\begin{array}{r} 838,24,5 \\ 1,337,500 \end{array} \right\rvert\,$ | 69,800 |
| Sales branches Sales offices | $\begin{array}{r} 15,999 \\ 3,168 \end{array}$ | $\begin{aligned} & 29,305,37 \\ & 23,553,00 \end{aligned}$ | $1,552,9141,47,499$ | $2{ }^{27}$ | $\begin{array}{r} 424,513 \\ 94,458 \end{array}$ | $\left.\begin{array}{r} 30,125,560 \\ 8,455,580 \end{array} \right\rvert\,$ | $\left\lvert\, \begin{gathered} 1,810,033 \\ 13,275 \end{gathered}\right.$ | $\left.\begin{gathered} 15,716 \\ 8,052 \\ 8,0 \end{gathered} \right\rvert\,$ | $\begin{aligned} & 29,229,717 \\ & 23,508,860 \end{aligned}$ | $\begin{aligned} & 501,413 \\ & 420,241 \end{aligned}$ | $\begin{aligned} & 527 \\ & 254 \end{aligned}$ | $\begin{gathered} 41,7,725 \\ 89,890 \end{gathered}$ | $\left.\begin{array}{r} 29,131,751 \\ 8,111,889 \end{array} \right\rvert\,$ | 70 | $\begin{aligned} & 283 \\ & 116 \end{aligned}$ | $\begin{aligned} & 75,654 \\ & 44,147 \end{aligned}$ | $\begin{aligned} & 51,501 \\ & 17,238 \\ & \hline \end{aligned}$ | $\begin{array}{r} 12,788 \\ 4,568 \end{array}$ | $\begin{aligned} & 993,809 \\ & 34,692 \end{aligned}$ | $\begin{aligned} & 60,263 \\ & 13,275 \end{aligned}$ |
| Petroleum bulk stations, terninals. <br> A.ents, brokers <br> Assemblers (mednly farm products)... | $\begin{aligned} & 30,058 \\ & 24,377 \\ & 19,310 \end{aligned}$ | $\begin{aligned} & 12,202,278 \\ & 34,619,208 \\ & 10,984,672 \end{aligned}$ | $\begin{aligned} & 539,061 \\ & 356,740 \\ & 315,189 \end{aligned}$ | $\begin{aligned} & 23,952, \\ & 21,820, \\ & 10,114 \end{aligned}$ | $\begin{aligned} & 160,843 \\ & 103,248 \\ & 160,748 \end{aligned}$ | $\left\|\begin{array}{l} 20,695,246 \\ 6,887,793 \\ 6,841,800 \end{array}\right\|$ |  | $\begin{aligned} & 29,451 \\ & 24,351 \\ & 19,268 \end{aligned}$ | $\begin{aligned} & 10,615,650 \\ & 34,610,092 \\ & 10,957,893 \end{aligned}$ | $\begin{aligned} & 345,847 \\ & 350,148 \\ & 308,683 \end{aligned}$ | $\begin{aligned} & 23,952 \\ & 21,820 \\ & 1,114 \end{aligned}$ | $\begin{array}{l\|l\|} 112,4,466 \\ 101,650 \\ 159,968 \end{array}$ | $\begin{aligned} & 6,840,356 \\ & 6,762,190 \\ & 6,726,810 \end{aligned}$ | $\begin{gathered} 709,205 \\ 68,829 \\ 432,367 \end{gathered}$ | 607 16 42 | $\left.\begin{array}{r} 1,586,628 \\ 9,116 \\ 26,778 \end{array} \right\rvert\,$ | $\begin{array}{r} 993,212 \\ 6,592 \\ 6,506 \\ 6, \end{array}$ | $\left\|\begin{array}{c} 48,377 \\ 1,568 \\ 1,680 \end{array}\right\|$ | $\left\|\begin{array}{c} 3,854,890 \\ 126,603 \\ 114,990 \end{array}\right\|$ | $\begin{gathered} 15,6,66 \\ 2,74 \\ 727 \end{gathered}$ |
| Type by Kind of Pusiness | ,793 | 79,815,763 | 109,223 | 106,823 |  |  | 7,276,634 | 146,518 | 89 | 5,064,381 | 106,823 | ,507,990 | 95,6 | ,206,834 | 275 | 49,174 | 44,842 | 11,623 | 838,245 | 69,800 |
| Groceries, confectionery, mea Farm procuets (edible)...... Beer, wines, distilled spirit Tobacco and products (exc. le Dry goods, apparel. Furniture, home furnishings.. | 17,367 | $\begin{array}{r} 11,363,121 \\ 7,505,667 \\ 4,069,733 \\ 2,283,173 \\ 2,529,576 \\ 5,729,042 \\ 1,336,978 \end{array}$ | $\begin{aligned} & 552,274 \\ & 467,900 \\ & 225,993 \\ & 188,464,467 \\ & 352,72,436 \\ & 318,594 \end{aligned}$ | 13,789 | 183,501 |  |  |  |  | 549,042 463,51 224 1862 186,47 75,456 346,731 118,362 | (13,789 |  |  |  | 22 21 7 20 3 38 28 7 | 6,383 4,726 4 44 9, 1,323 22,033 | 3,232 4,399 1,531 1,981 1,971 1,271 5,733 232 | (rer $\begin{array}{r}654 \\ 1,137 \\ 475 \\ 300 \\ 315 \\ 1,493\end{array}$ |  | 423 269 4,899 393 2,733 6,230 |
| Paper and its products. Farm products (raw material motive. Electricel goods. Hardware, plumbing, heating Lumber, construction meteri Machinery, equipment, suppl | 4,052 2,629 14,723 5,52 5,52 5,906 5,914 21,461 | $\begin{aligned} & 1,901,928 \\ & 6,905,101 \\ & 4,03,18 \\ & 4,425,295 \\ & 3,826,957 \\ & 3,936,153 \\ & 6,733,610 \end{aligned}$ |  | 2,4012,402 <br> 2,024 <br> 10,130 <br> 2,877 <br> 3,138 <br> 2,972 <br> 13,480 | 50,351 |  | $\begin{aligned} & 195,854 \\ & 470,953 \\ & 607,231 \\ & 515,202 \\ & 626,416 \\ & \hline 279,896 \\ & \hline 985,369 \end{aligned}$ |  |  |  |  |  | $\begin{aligned} & 3,382,934 \\ & 1,590,777 \\ & 8,23,896 \\ & 6,170,975 \\ & 6,666,099 \\ & 5,760,795 \\ & 12,750,600 \end{aligned}$ | $\begin{aligned} & 194,829 \\ & 465,422 \\ & 606,650 \\ & 514,871 \\ & 626,816 \\ & 277,077 \\ & 944,111 \end{aligned}$ | 8 3 35 10 9 9 5 24 31 | 1,181 1,108 1,589 729 1,91 $\substack{2,17 \\ 2,238}$ | 2,879 4,175 1,727 2,949 691 3,012 3,078 3 | 1,284 1,074 471 709 139 754 733 733 |  | 1,025 5,531 581 531 2,292 41,236 |
| Metals, metal work (exc. scrap). <br> Waste materials... <br> Other merchant wholesslers.......................... | $\begin{array}{r} 1,812 \\ 7,720 \\ 15,721 \end{array}$ | $\begin{aligned} & 2,057,760 \\ & 2,700,614 \\ & 8,417,877 \end{aligned}$ | $\begin{aligned} & 137,742 \\ & 167,626 \\ & 445,462 \end{aligned}$ | $\begin{array}{r} 827 \\ 7.410 \\ 11,477 \end{array}$ | $\begin{gathered} 33,648 \\ 59,68 \\ 140,416 \end{gathered}$ | $\begin{aligned} & 2,504,924 \\ & 3,094,568 \\ & 8,384,164 \end{aligned}$ | $\begin{aligned} & 1920,777 \\ & 103,223 \\ & \hline 59,092 \end{aligned}$ | $\left.\begin{array}{r} 1,803 \\ 7,777 \\ 15,688 \end{array} \right\rvert\,$ | $\begin{aligned} & 2,056,715 \\ & 2,69,30 \\ & 8,413,740 \end{aligned}$ | $\begin{aligned} & 137,293 \\ & 167,546 \\ & 438,965 \end{aligned}$ | $\begin{array}{r} 827 \\ 7,40 \\ 11,477 \end{array}$ | $\begin{array}{r} 33,568 \\ 59,81 \\ 138,532 \end{array}$ | $\begin{aligned} & \begin{array}{l} , 494,498 \\ 3,092,725 \\ 8,246,665 \end{array} \end{aligned}$ | $\begin{aligned} & 192,4,46 \\ & 103,078 \\ & 65,911 \\ & \hline \end{aligned}$ | 9 3 3 3 | $\begin{aligned} & 1,045 \\ & 1,314 \\ & 4,137 \end{aligned}$ |  |  | $\begin{array}{r} 10,426 \\ 1,8,8,3 \\ 137,499 \end{array}$ | - $\begin{aligned} & 331 \\ & 145 \\ & 181\end{aligned}$ |
| Manufacturers' sales b (with stoaks), total | 15,999 | 29,305,371 | ,552,914 | 527 | 4,513 | 30,125,560 | 1,8 | 15,716. | 29,229,717 |  | 527 | 411,725 | 29,131,751 | 749,770 | 283 | 75,654 | 21,501 | 12,788 | 993,809 | 60,263 |
| Groceries, confectione | 3,155 | 6,822,4,48 | 217,813 |  | 67,073 | 4,347,698 |  | 3,138 | 6,802, 136 | 212,5 |  | 65,866 | 4,238,485 | 231, | 5 | 20,312 | 5,250 | 207 |  | ${ }^{08}$ |
| Farm products (edible)..... | $\begin{aligned} & 722 \\ & 254 \end{aligned}$ | 886,269 748,346 | -62,519 | 12 16 | 18,031 8,378 | 1,191,231 | 32,973 <br> 22,607 | ${ }^{707}$ | \% $\begin{aligned} & 880,074 \\ & 748,346\end{aligned}$ |  | 12 12 | $\begin{array}{r}17,682 \\ 8,378 \\ \hline\end{array}$ | $\underset{\substack{\text { 1,162,426 } \\ 663,093}}{ }$ |  |  | 6,195 | 1,542 |  |  |  |
| Drugs, chemiceils, ellied pro | ,432 | 2,330,000 | 125,863 | 12 | 31,880 | 2,402,608 | 153,014 | 1,426 | 2,328,669 | 125,270 | 12 | 31,725 | 2,391,757 | 147,892 | 6 | 1,331 | 593 | 155 | 10,851 | 5,122 |
| Tobacco and products (exc, hea |  | 797,902 | 8,559 |  | 2,682 | 168,4 |  | 41 | 797,902 | 7,896 | 8 | 2,460 | 1,15,475 | 25,368 | 22 |  | 663 667 | 232 | 15,343 | 1,178 |
| Dry goods, apparel....i........ | 424 37 | ${ }^{1,573,2)^{229}}$ | ${ }_{(x)}^{55} 5$ |  | ${ }_{(x)}^{21,685}$ |  | 123,4 | 416 | 1,573,229 | 54, 877 <br> 29,097 | 48 31 | $\begin{array}{r}11,453 \\ 7,358 \\ \hline\end{array}$ | 1,044,983 | 121,826 22,503 |  | x) | (x) ${ }^{663}$ | ${ }_{(0)}^{232}$ | (x) | ${ }_{(1,66 \times}$ |
| Paper end its procucts...... | 306 | (x) | (x) | (x) ${ }^{x}$ | $(\mathrm{x})$ | (x) | ${ }_{(\times)} \times$ | 376 | 192,386 | 18,165 | 13 | 5,11 | 348,214 | 20,475 | 1 | (x) | (x) | (x) | (x) | (x) |
| ${ }_{\text {Automotive ele }}$ equipment, tires and | 734 | 1,603,633 | -97,207 | 31 | 31,761 | 2,066,789 | 252,392 | 700 | 1,571, | 91,097 | 31 | 29,603 | 1,947,682 | 228, | 34 14 14 | 31,757 11,780 | 6,110 |  | $\begin{aligned} & 129,107 \\ & 198,541 \end{aligned}$ | 23,955 |
| Electrical goods. | 683 630 | 2,739,588 | 180,888 50,493 | 133 | 48,568 | 3,339,187 | 130,034 <br> 54,732 |  | 2,727, | 170,411 50,493 | ${ }_{33}^{19}$ | 4, ${ }_{13,778}$ | 3,140,646 | 122,878 <br> 54,732 <br> 3,30 | 14 | 11,780 ... | 10,477 | 2,616 | 198,541 |  |
| Lumber, construction materials |  | 613,076 | 56,350 | 54 | 15,862 | 1,125,217 | 53,217 |  | 613,076 | 56,085 | 54 | 15,786 | 1,120,338 | 53,217 | 7 |  | 265 | ${ }^{76}$ | 4,879 |  |
| Machinery, equipment, supplies | 4,985 | (\%) | ${ }_{409}^{40}$ | $(\mathrm{x})^{158}$ | 104,34 | 7,800, | ${ }_{3}^{363}$ | 4,847 | 4,4011, | 390 | 158 13 13 | 9, | 7,439,603 | 107 | 138 | (1,632 | 19,17 | ${ }_{(1,373}^{4}$ | ${ }_{\text {(x) }}^{361,265}$ | ${ }_{(18)}^{18,81}$ |
| Other manufecturers' selles branches | 1,277 | ,230,860 | 156,901 |  | 44,531 | 3,108,470 | 213,307 | 1,248 | $4,228,913$ | 151,093 | 13 | 43,357 | 2,993,702 | 212,847 | 29 | (1,947 1,9 | 5,808 | $\underset{1,174}{ }$ | 114,768 | 460 |
| Manufacturers' slales orfices (without stocks), total.. | 8,168 | 23,553,007 | 479 | 254 | 94,458 | 8,455,580 | 13,275 | 8,052 | 23,508,860 | 420,241 | 254 | 89,890 | 8,111,889 |  | 116 | 44,147 | 17,23 | 4,5 | 343,691 | 13,275 |
| Croceries, cor | 38 | 1,165 | ${ }^{28}$ |  | 8,0 |  | 967 | 376 | 1,165, | 28, |  | 7,9 | 564,655 |  | 7 |  | ${ }_{3}^{421}$ | 127 | 9 | 967 42 |
| Beer, wines, distililed spir | 125 | 982, 848 |  |  | 3,257 | 309,0 |  | 101 | 982,848 | 14,038 |  | 2,89 | 279,682 |  | + |  | 1,475 | 363 | 29,397 |  |
| Drugs, chemicals, allied product | 463 | 2,298,773 | 47,282 | 1 | 12,552 | 955,241 | ${ }^{257}$ | 4.4 | 1,297, 271 | 46,304 | 1 | 12,26 | 938,113 |  | 9 | 1,502 | 888 | 288 | 17,128 | 257 |
| Tobacoo and producta (exc, 1ear) | 200 620 | 1,404,255 | 6,203 40,896 | $\dddot{91}$ | 7,215 | $\begin{aligned} & 121,724 \\ & 762,904 \end{aligned}$ | 248 | ${ }_{6}^{200}$ | 1,401,729 | 6,203 40,333 | 1 | 7,098 | $\begin{aligned} & 1212,724,292 \\ & 753,292 \end{aligned}$ |  | $\dot{8}$ | 2,526 | 363 | 137 | 9,612 | 348 |
| niture, home | 326 | 367 |  |  | 2,588 | 228,343 | 1,468 | 320 | 363, |  | 17 | 2,092 |  |  | 6 |  | 1,821 | 496 | 36,235 | 468 |
| Paper and its products | 769 152 15 |  | 10,033 | (x) | $\begin{aligned} & (x) \\ & 2 \times 65 \end{aligned}$ | ${ }_{192}^{(x)}\left(\frac{1}{4}\right.$ |  | 768 143 | 1,211,165 | $\begin{array}{r}43,506 \\ 8,052 \\ \hline\end{array}$ |  | 8,408 2,009 | 826,930 156,705 |  | 9 |  | (x) | ${ }_{586}$ | ${ }_{35}^{(x)}{ }_{3}^{(x)}$ |  |
| Automotive equiprent, | 152 | 2,648,478 | 10,033 |  | 2,615 | \| $\begin{aligned} & 192,431 \\ & 437\end{aligned}$ | 5,558 3,290 |  |  |  |  | 3,8873 |  |  | 9 | 1,808 | ${ }_{1}^{1,463}$ | 474 | 37,081 | 3,290 |
| Hardware, plumbing, heatin | 438 | 537,222 | 13,08 | 10 | 2,968 | 256,767 |  | 438 | 537,222 | 13,083 | 10 | 2,968 | 256,767 |  |  |  |  |  |  |  |

Table 1 A.—WHOLESALE ESTABLISHMENTS AND ADMINISTRATIVE OFFICES—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948-Continued Establishments, Sales, Pay Roll, Personnel, and Stocks


[^1]
## WHOLESALE TRADE-STATE STATISTICS

Establishments, Sales, Pay roll, Personnel, and Stocks
Table 1 B.-WHOLESALE ESTABLISHMENTS AND ADMINISTRATIVE OFFICES—GEOGRAPHIC DIVISION AND STATE: 1948

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[t]{3}{*}{Geographic division and State} \& \multicolumn{6}{|l|}{Total wholesale trade} \& \& \multicolumn{7}{|l|}{Wholesale establishments} \& \multicolumn{6}{|l|}{dminietrative offices and auxiliary units} \\
\hline \& \multirow[t]{2}{*}{\begin{tabular}{l}
Estab lish. ments \\
(Number)
\end{tabular}} \& \multirow[t]{2}{*}{\[
\begin{gathered}
\text { Sales, } \\
\text { enture } \\
\text { eyear } \\
\text { (Thousand } \\
\text { dollars) } \\
\hline
\end{gathered}
\]} \& \multirow[t]{2}{*}{\[
\left.\begin{array}{|c|}
\hline \text { Pay roll, } \\
\text { enture } \\
\text { year } \\
\text { (Thousand } \\
\text { dollars) }
\end{array} \right\rvert\,
\]} \& \multirow[t]{2}{*}{\[
\begin{array}{|l|l|}
\hline \text { Active } \\
\text { propere } \\
\text { torss, } \\
\text { Novem. } \\
\text { oer } \\
\text { (Num } \\
\text { (Nor) } \\
\hline
\end{array}
\]} \& \multicolumn{2}{|l|}{Paid employes and pay roll, workweek ended nearest Nov. 15} \& \multirow[t]{2}{*}{\begin{tabular}{l}
Stocks on of year at cost \\
(Thousand dollars)
\end{tabular}} \& \multirow[t]{2}{*}{\[
\left.\begin{array}{l}
\text { Estab } \\
\text { lise } \\
\text { ments } \\
\text { Number }
\end{array}\right)
\]} \& \multirow[t]{2}{*}{\[
\begin{gathered}
\text { Saless } \\
\text { entire } \\
\text { year } \\
\text { (Therousand } \\
\text { dollars) } \\
\text { der }
\end{gathered}
\]} \& \multirow[t]{2}{*}{Pay roll,
entire
year
(Thousand
dollars)} \& \multirow[t]{2}{*}{} \& \multicolumn{2}{|l|}{Paid employees and pay roll, workweek Nov. 15} \& \multirow[t]{2}{*}{\begin{tabular}{c}
\begin{tabular}{c} 
Stocks on \\
hand, end \\
of yar. \\
at cost \\
at \\
CThousand \\
dollars)
\end{tabular} \\
\hline
\end{tabular}} \& \multirow[t]{2}{*}{\[
\begin{array}{|l|l}
\hline \begin{array}{l}
\text { stab }
\end{array} \\
\text { Lish } \\
\text { ments } \\
\text { (Num } \\
\text { (Nur) }
\end{array}
\]} \& \multirow[t]{2}{*}{\[
\begin{gathered}
\text { Sales, } \\
\text { entrese } \\
\text { year } \\
\text { (Thousarard } \\
\text { dollars) }
\end{gathered}
\]} \& \multirow[t]{2}{*}{} \& \multicolumn{2}{|l|}{} \& \multirow[t]{2}{*}{Stocks
on hand,
end
of year,
at cost
(Thous.
dollars)} \\
\hline \& \& \& \& \& Employecs (Number) \& Pay roll (Dollars) \& \& \& \& \& \& Employecs (Number) \& \[
\begin{aligned}
\& \text { Pay roll } \\
\& \text { (Dollars) }
\end{aligned}
\] \& \& \& \& \& \[
\begin{array}{|c|}
\hline \mathrm{Em} \\
\text { ployecs } \\
\text { (Number }
\end{array}
\] \& \[
\begin{aligned}
\& \text { Pay roll } \\
\& \text { (Dollars) } \\
\& \hline
\end{aligned}
\] \& \\
\hline \& 70 \& 190,480, 298 \& 8,310, \& 163,490 \& \& 159,496,195 \& 10,329,430 \& \& 188,688,801 \& 7,990,713 \& \& 2,382,789 \& 153,223,967 \& 167,005 \& 1,339 \& 497 \& 319,893 \& B0,64, \& ,272,228 \& \\
\hline \multirow[t]{9}{*}{\begin{tabular}{l}
Maine. \\
New Hampshire \\
Vermont. \\
Massachusetts \\
Rhode Island. \\
Connecticut. \\
Middle Atlantic \\
New York. \\
New Jersey. \\
Pennsylvaria.
\end{tabular}} \& ,22 \& 2,480, \& 480, \& ,6 \& \& \& 50, \& 13,123 \& \& \& 6,603 \& 136,339 \& 8,472,979 \& 508,506 \& 0 \& 139,409 \& \& \& \& \\
\hline \& \& 490 \& 27, \& \& \& \& 4, \& \& \& 27,136 \& \& 9,616 \& 505, 33 \& 4,619 \& \& \& \& \& \& \\
\hline \& \& 168, \& \& \& 3,193 \& 171,562 \& \({ }_{15,411}\) \& 393 \& 1888,216 \& 9,20 \& \& 3,141 \& 126,391 \& \({ }_{1 s, 4}^{14,4}\) \& \& \& \& \& \& \\
\hline \& 7,847 \& 6,534,857 \& 305,514 \& 3,791 \& 85,494 \& 5,558,492 \& 377,600 \& 7,788 \& 6,396,231 \& 290,915 \& 3,79 \& 81,884 \& 5,275, \& 367, \& 59 \& 8,62 \& \& ,610 \& 282, \& 10,392 \\
\hline \& 退, 1,143 \& \(6,722,552\)
\(1,375,708\) \& 36,631
90,132 \& ,243 \& 11,413
27,029 \& 683,383
\(1,692,067\) \& 56,058
113,014 \& \({ }_{2}^{1,136}\) \& - \(\begin{array}{r}\text { 722,552 } \\ 1,374,925\end{array}\) \& 35,210
88,141 \& (1,243 \& \(\xrightarrow{116,103}\) \& 657,035
\(1,656,220\) \& 56, \& 18 \& 783 \&  \& \({ }_{3}^{31}\) \& 22,
35,
3, \& \\
\hline \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& 73 \& \& \& \& \& \\
\hline \& \& 43, 560, 734 \& ,716,909 \& \& 412,202 \& n, 840 , \& \& \& 4, \(3,140,12\) \& ,651 \& \& \& 0, 58 \& \& \& \& \& \& \& \\
\hline \& S52 \& 3,629,810 \& 210,119 \& 3,794 \& 60,356 \& 4,011,330 \& 257,516 \& \& 3,596,934 \& 204,040 \& 3,794 \& 58,812 \& 3,889,931 \& 233,725 \& 27 \& 32,8 \& \& \& 121,4,9 \& \\
\hline \& 14,652 \& 11,084,459 \& 514,558 \& 11,373 \& 157,313 \& 9,876,492 \& 570, 516 \& 14,565 \& 11,010,828 \& 499,853 \& 11,373 \& 153,681 \& 9,587, 302 \& 542,289 \& 87 \& 73,631 \& 14,705 \& 3,632 \& 289,190 \& 28,22 \\
\hline \multirow[t]{5}{*}{\begin{tabular}{l}
East North Central. \\
Ohio \\
Indiana. \\
Illinois.. \\
Michigan. . \\
Wisconsin.
\end{tabular}} \& 47,665 \& 40,692, 54 \& \& 31, \& \& \& \& \& 40,345,543 \& \& \& 472 \& , \& 1,805 \& 253 \& 34,6, \& 68,043 \& 17,056 \& , 25 \& 36,672 \\
\hline \& , 358 \& 3,261, \& \({ }_{152}^{433}\) \& \& \& \& \& \& 9,468 \& \& \& 120, \& 8, \& 4 \& \& 84,034 \& \& \& 249 \& \\
\hline \& 17,533 \& 18,326, \& \& 11, \& 189, \& 13,653 \& \& 17,2 \& 18,136 \& \& 11 , \& \& I3,112 \& \& \({ }_{79}\) \& 190, \& \& \& \& (1,328 9 \\
\hline \& \& 6,720,7 \& 319, \& 5, \& 88,725 \& 6,203,413 \& 341,436 \& 8,4,34 \& 6,683,7 \& 304,7 \& 5,878 \& 84,7 \& 5,915, 238 \& 326,746 \& \({ }_{51}\) \& 36,997 \& 14,604 \& 3,95 \& 288,175 \& 4,690 \\
\hline \& 5,135 \& 2,829,271 \& 143, \& 3,032 \& 43,066 \& 2,731,073 \& 191,084 \& ,100 \& 2,829,2 \& 137,3.3 \& 3,032 \& 41,513 \& 2,611,737 \& 190,721 \& 35 \& \& 6,157 \& 1,55 \& 119,336 \& 363 \\
\hline \multirow[t]{6}{*}{\begin{tabular}{l}
West North Central. \\
Minnesota. \\
Iowa. \\
Missouri. \\
North Dakota. \\
South Dakota \\
Nebraska. \\
Kansas. .
\end{tabular}} \& 31,991 \& 22,137,941 \& 757, 254 \& 20,631 \& \multicolumn{2}{|l|}{249,095 14, 580, 332} \& ,109,319 \& 31,814 \& 21,988,833 \& 719,554 \& 20,631 \& 238,499 \& 13,851,824 \& 1,099, 917 \& 177 \& 149,108 \& 37,600 \& 10,596 \& \& \\
\hline \& \& \& 178,416 \& \& 56,558 \& 3,452,412 \& 279, 392 \& 6,075 \& 5,026, \& 166,428 \& 3,632 \& 53,355 \& 3,235, \& 273,157 \& \& 5.730 \& 11,988 \& , 203 \& \({ }^{728,508}\) \& \\
\hline \& 7,906 \& \(3,366,206\)
\(7,504,189\) \& \begin{tabular}{l}
103,552 \\
297,188 \\
\hline
\end{tabular} \& 4,418
5,341 \& 36,165
91,710 \& \(1,979,43\)
\(5,709,019\) \& \begin{tabular}{l} 
137,738 \\
368,464 \\
\hline
\end{tabular} \& 5,980 \& 3, 361,733
7,420888 \& \(\begin{array}{r}\text { 9, } \\ 281,274 \\ \hline 1\end{array}\) \& 4,414 \& 35,028
87,016 \& \({ }^{1,981,987}\) \& \({ }^{137} \mathbf{3 6 5}, 5\) \& 23
60 \& 4, 4,473 \& 4,9128 \& 1,137 \& - \(\begin{array}{r}77,572 \\ 321,412\end{array}\) \& 82 \\
\hline \& 边, 274 \&  \& 25,739
22,25 \& 1,021 \& 9,195 \& \({ }^{506,648}\) \& 74,073 \& 2,26 \& 939,4 \& 24,785 \& 1,0 \& 8 8, \& 488, \& 74,0 \& 13 \& \& 954 \& 27 \& 18, \& \\
\hline \& \({ }^{1,193}\) \& 2,365,5053 \& 67,288 \& \({ }_{2}^{1,072}\) \& - \& 1,309,109 \& \({ }_{98,316}^{40,885}\) \& \({ }^{1,829}\) \& 2,354,4,4, \& 21,306
64,866 \& 2,072 \& \(\xrightarrow{8,038} \begin{aligned} \& \text { 23,178 }\end{aligned}\) \& 1,259,5 \& \({ }_{98,09}^{40,8}\) \& 14 \& 10,604 \& 2, 2,4 \& \({ }_{6} 684\) \& 49,57 \& \\
\hline \& 4,649 \& 2,094,230 \& 62,546 \& 3,133 \& 23,226 \& 1,194,237 \& 110,451 \& 4,64 \& 2,094, \& 61,459 \& 3,133 \& 22,968 \& 1,174,428 \& 110, \& , \& \& 1,0 \& 258 \& 19,809 \& \\
\hline \multirow[t]{8}{*}{\begin{tabular}{l}
South Atlantic. \\
Celavare \\
Maryland. \\
District of Columbia \\
est Virginia. \\
North Carolina. \\
South Carolina. \\
georgia. \\
Florida
\end{tabular}} \& \multirow[t]{2}{*}{22,591} \& \multirow[t]{2}{*}{16.448,586} \& \multirow[t]{2}{*}{771,220} \& \multirow[t]{2}{*}{14,050} \& \multirow[t]{2}{*}{272.498} \& \multirow[t]{2}{*}{15,182,525} \& \multirow[t]{2}{*}{-987,601} \& \multirow[t]{2}{*}{22,430} \& \multirow[t]{2}{*}{16,287, 633} \& \multirow[t]{2}{*}{739, 175} \& \multirow[t]{2}{*}{14,060} \& \multirow[t]{2}{*}{264,516} \& \multirow[t]{2}{*}{14,614,152} \& \multirow[t]{2}{*}{969,274} \& \multirow[t]{2}{*}{161} \& 160,953 \& \multirow[t]{2}{*}{32,045} \& 7,982 \& \multirow[t]{2}{*}{568,374} \& 8,327 \\
\hline \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \multirow[t]{2}{*}{} \& \& \multirow[t]{2}{*}{1,50} \& \& \\
\hline \& 3,101
1,133 \& \multirow[t]{2}{*}{\(1,242,601\)
\(2,072,000\)

3} \& \multirow[t]{2}{*}{63,928
103,946} \& \multirow[t]{2}{*}{-585} \& 35,143
17,524 \&  \& 132,229
50,826 \& 3,0 \& 2,05 \& -99,943 6 \& 2,13 \& 33,639 \& 1,931,957 \& 121, \& \& \& 5,973. \& \& 103,406 \& <br>
\hline \& 1,113
3,026

1 \& \& \& \& 40,867 \& $2,131,528$ \& 135,862 \& \multirow[t]{2}{*}{3,000} \& \multirow[t]{2}{*}{$$
\begin{aligned}
& 1,2,46,601 \\
& 2,033,470 \\
& 1,076,754
\end{aligned}
$$} \& \multirow[t]{2}{*}{99,126

56,356} \& \multirow[t]{2}{*}{1,856} \& \multirow[t]{2}{*}{39,625} \& \multirow[t]{2}{*}{$$
\begin{aligned}
& 2,037,457 \\
& 1,081,048
\end{aligned}
$$} \& 132,230 \& 19

26 \& \& 4,601 \& 1,418 \& 34,071 \& 3,582 <br>

\hline \& \& \multirow[t]{4}{*}{$$
\begin{aligned}
& 3,145,768 \\
& 1,011,118 \\
& 3,31,185
\end{aligned}
$$} \& \& \multirow[t]{4}{*}{\[

$$
\begin{aligned}
& 2,47 \\
& 1,617 \\
& 2,516 \\
& 2,236
\end{aligned}
$$
\]} \& - \& \multirow[t]{2}{*}{} \& 71,919 \& \& \& \& \& \& \& 71,919 \& 26 \& \& \& \multicolumn{2}{|l|}{} \& \multirow[t]{3}{*}{(1,234} <br>

\hline \& \multirow[t]{3}{*}{} \& \& \multirow[t]{3}{*}{$$
\begin{aligned}
& 110,301 \\
& 138,568 \\
& 14,750
\end{aligned}
$$} \& \& 14,253 \& \& 195,451 \& 1,609 \& 1,008,04 \& 107, 337 \& 1,056 \& ${ }_{13,848}^{4}$ \& 2, 717,2 \& -195,23 \& \& 3,0 \& 1,23 \& \& 26,28 \& <br>

\hline \& \& \& \& \& 46,079 \& 2,703,128 \& 177,714 \& 3,844 \& 3,264, \& 133,260 \& 2,516 \& 4,0 \& 2,549,5 \& 175,501 \& ${ }^{28}$ \& 66,88 \& 10,490 \& 2,075 \& 153,531 \& <br>
\hline \& \& \& \& \& 51,179 \& 2,614,890 \& 145,8 \& 3,718 \& 1,991,3 \& 125,376 \& 2,2 \& 49,856 \& 2,526, \& 145,3 \& 30 \& 10,3 \& 4,571 \& 1,323 \& B8, \& <br>

\hline \multirow[t]{4}{*}{| East South Central |
| :--- |
| Kentucky |
| cernessee |
| Alabama. |
| Mississippi |} \& 10,374 \& \multirow[t]{2}{*}{$\frac{7,918,161}{1+, 787,816}$} \& \multirow[t]{2}{*}{302,496} \& \multirow[t]{2}{*}{7,686} \& \multirow[t]{2}{*}{110,443} \& \multirow[t]{2}{*}{5,832,003} \& \multirow[t]{2}{*}{489,563} \& \multirow[t]{2}{*}{10,318} \& \multirow[t]{2}{*}{$7,897,253$} \& \multirow[t]{2}{*}{295,360} \& 7,686 \& 108,104 \& \multirow[t]{2}{*}{5,686,981} \& \multirow[t]{2}{*}{} \& 13 \& 20,908 \& 7,136 \& \multirow[t]{2}{*}{2,339} \& \multirow[t]{2}{*}{145,032} \& 1,516 <br>

\hline \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \multirow[t]{3}{*}{$$
\begin{array}{r}
96 \\
1,303 \\
57 \\
60
\end{array}
$$} <br>

\hline \& 3, \& 3,494, \& 118,030 \& 2,469 \& 41,67 \& 2,305,867 \& 215 \& 3,52 \& 3,477, \& 114,985 \& 2,46 \& 40,726 \& 2,243 \& 230 \& ${ }^{28}$ \& 17,430 \& , \& 948 \& , \& <br>
\hline \& 1,7 \& ${ }^{1,957,915}$ \& 32,851 \& 1,336 \& 13,962 \& -641,722 \& -66,975 \& 1,736 \& 1,677,829 \& 32,119 \& 1,336 \& $\underset{13,697}{26,91}$ \& 1, ${ }_{628,374}$ \& 66,915 \& 6 \& \& 1,418 \& ${ }_{264}^{54}$ \& ${ }_{13,34}^{31,64}$ \& <br>

\hline \multirow[t]{4}{*}{| West South Central |
| :--- |
| Arikanses |
| Louisiana |
| Oxlahoma |
| rexas |} \& $\frac{20,562}{2,154}$ \& 13, 140, 381 \& \multirow[t]{2}{*}{571,266} \& 14,400 \& \multicolumn{2}{|l|}{199,079 11, 306,526} \& 887,704 \& 20,41 \& 13,005,080 \& 548,609 \& 14,490 \& 193,000 \& 20,786,258 \& 884,158 \& 121 \& 135,301 \& 22,657 \& 6,079 \& 520,268 \& 3,546 <br>

\hline \& 2,154 \& 861,222 \& \& 1,647 \& \& 750,405 \& 60,492 \& 2,14 \& 851,613 \& 35,808 \& 1,64 \& 14,705 \& 732,0 \& 60 \& \& 9,613 \& \& 207 \& 18,351 \& <br>
\hline \& \& 2,248, \& 108,297 \& 2,007 \& 37,43, \& 2,076,864 \& 165, \& 3,066 \& 2,227 \& 103 \& \& ${ }^{36,18}$ \& 1,989 \& 165, \& \& 1, \& , \& 1,246 \& \& 373 <br>
\hline \& 11,624 \& 8,291,342 \& 349,553 \& 8,296 \& 120,385 \& 6,915,095 \& 550,520 \& 11,558 \& 8,197,169 \& 336,166 \& ${ }_{8,296}$ \& - 116,1820 \& 6,637, ${ }^{1,238}$ \& 1448,27 \& ${ }_{66}^{24}$ \& 94,173 \& 13,38 \& 3,465 \& 277, \& 99 <br>
\hline untaf \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& <br>
\hline \& \& \& \& \& \& \& \& 1,396 \& 587, 3 \& 21,77 \& 657 \& 7,470 \& 429, \& \& \& 16,914 \& \& \& \& <br>
\hline \& 1,152 \& 415,822 \& 19,957 \& 734 \& 9,112 \& 4,4,653 \& 26,998 \& 1,147 \& 415,822 \& 19,561 \& ${ }^{734}$ \& 8 ,99 \& 436,770 \& 26,960 \& 5 \& \& 396 \& 1. \& 7,883 \& ${ }^{38}$ <br>
\hline Wyoming. \& \& 153,477 \& \& \& 2,223 \& 130,082 \& 14,290 \& 463 \& \& \& 339 \& 2,223 \& 130,082 \& 14,290 \& \& \& \& \& \& <br>
\hline New Me \& 2,671 \& 1,659,829 \& 78,944.4 \& 1,8266 \& 26,481 \& 1,512,756 \& 97,284 \& 2,650 \& 1,628,60 \& 75,028 \& 1,826 \& 25,483 \& , $4,2,2,332$ \& 97,063 \& 21 \& 31,226 \& 3, 16 \& 998 \& , 424 \& ${ }^{221}$ <br>
\hline \& \& 420,481 \& 22,557 \& 605 \& 8,220 \& 2568,363 \& 29, ${ }_{\text {26, }}^{\text {269 }}$ \& 7864 \& 259,
420,4 \& ${ }_{24,023}^{12,42}$ \& 566
605 \& 8, 4,087 \& ${ }_{4}^{258,214}$ \& 26,2 \& 4 \& \& ${ }_{534} 124$ \& ${ }_{131}^{91}$ \& 6,339
10,149 \& <br>
\hline \& 1,1 \& 724,933 \& 38,255 \& 726 \& 12,411 \& 764,973 \& 53,139 \& 1,123 \& 724,933 \& 37,298 \& 726 \& 12,150 \& 743,416 \& 53,059 \& \& \& 957 \& 261 \& 21,557 \& во <br>
\hline \& \& 79,498 \& 4,676 \& 191 \& 1,336 \& 90,100 \& 7,448 \& 254 \& 79,498 \& 4,614 \& 19 \& 1,32 \& 89,21 \& 7,399 \& 3 \& \& 62 \& 10 \& 888 \& 49 <br>
\hline $\underset{\substack{\text { Pacif } \\ \text { Wasi }}}{ }$ \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& 43 \& \& \& \& \& <br>
\hline \& \& \& \& \& \& \& \& \& 2,6 \& 145, \& \& \& \& \& \& \& \& 1, \& \& <br>
\hline Hor \& 18, \& $\xrightarrow{13,908,14}$ \& ${ }_{760} 9$ \& 14,639 \& 30,237
219,178 \& $2,006,855$
$14,982,200$ \& 14 \& (2,561 \& 13, 1,89 \& ${ }_{732}$ \& 14,337 \& 212,314 \& $\xrightarrow{1,935,42,780}$ \& 141,162
867,687 \& 16
88 \& 16,890 \& - \& 7223 \& 77,075
569,661 \& ${ }_{8,683}$ <br>
\hline
\end{tabular}

Table 1 C.-WHOLESALE ESTABLISHMENTS-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSLNESS: 1948, 1939, AND 1929
Establishments, Sales, Expenses, Pay Roll, Personnel, and Stocks

| Type of operation and kind of business | Establishments (Number) |  |  | Sales, entire year <br> (Thousand dollars) |  |  | Operating expenses (inc. pay roll), percent of sales |  | Pay roll, entire year <br> (Thousand dollars) |  | Active proprietors* (Number) |  | Paid employees, workweek ended nearest Nov. 15 <br> (Number) |  | Stocks on hand, end of year, at cost (Thousand dollats) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1948 | 1939 | 1929 | 1948 | 1939 | 1929 | 1948 | 1939 | 1948 | 1939 | $\begin{aligned} & \text { Nov. } \\ & 1948 \end{aligned}$ | 1939 | 1948 | 1939 | 1948 | 1939 |
| United States, total <br> Type of Operation <br> Merchent wholesalers | 243,366 | 199,726 | 168,262 | 188,688,801 | 54,888,480 | 66,739,607 | n.a. | п.a. | 7,990,713 | 2,589,876 | 163,490 | 133,466 | 2,382,789 | 1,605,347 | 10,167,005 | 3,847,552 |
|  | 146,518 | 100,961 | 79,178 | 79,706,589 | 22,537,832 | 29,205,174 | 11 | 13.1 | 5,064,381 | 1,498,353 | 106,823 | 71,924 | 1,507,990 | 948,601 | 7,206,834 | 2,620,862 |
| Manufacturers' sales branches, offices, total....................... | 23,768 | 17,926 | 16,863 | 52,738,577 | 14,253,609 | 16,174,882 | 7.4 | 10.7 | 1,921,654 | 665,879 | 781 | 385 | 501,615 | 315,088 | 1,749,770 | 689,251 |
| Sales branches (with sto Sales offices (without | $\begin{array}{r} 15,716 \\ 8,052 \end{array}$ | $\begin{array}{r} 12,844 \\ 5,082 \end{array}$ | $\begin{aligned} & \text { n. a. } \\ & \text { n. } \mathrm{a} \end{aligned}$ | $\begin{aligned} & 29,229,777 \\ & 23,508,860 \end{aligned}$ | $\begin{aligned} & 9,610,329 \\ & 4,643,280 \end{aligned}$ | n.a $\mathrm{n} . \mathrm{a}$ a a | $\begin{array}{r} 10.0 \\ 4.3 \end{array}$ | 12.5 6.9 | $\begin{array}{r} 1,501,413 \\ 420,241 \end{array}$ | $\begin{aligned} & 533,930 \\ & 131,949 \end{aligned}$ | $\begin{aligned} & 527 \\ & 254 \end{aligned}$ | $\begin{aligned} & 260 \\ & 125 \end{aligned}$ | $\begin{array}{r} 411,725 \\ 89,890 \end{array}$ | $\begin{array}{r} 267,514 \\ 47,574 \end{array}$ | 1,749,770 | 689,251 |
| Petroleum bulk stations, terrinals. Afents, brokers............. | 29,451 | 30,825 <br> 21,083 | 19,611 18,467 34 | 10,615,650 | $3,807,908$ $11,779,499$ | $2,390,213$ $14,517,239$ 4 | 9.0 2.6 5 | 11.08 | 345,847 350,148 308 | 156,366 162,692 | 23,952 | 23,051 | 112,466 1015050 | $\begin{aligned} & 99,956 \\ & 92,522 \end{aligned}$ | 709,205 68,829 4 | 235,596 <br> 88,724 |
| Assembiers (mainly farm products).. <br> Type by Kind of Business | 19,268 | 28,931 | 34,143 | 10,957,893 | 2,509,632 | 4,452,099 | 6.1 | 9.3 | 308,683 | 106,586 | 10,114 | 19,493 | 159,068 | 149,180 | 432,367 | 213,119 |
| Merchant wholesalers, total........ | 146,518 | 100,961 | 79,178 | 79,766,589 | 22,537,832 | 29,205,174 | 11.6 | 13.1 | 5,064,381 | 1,498,353 | 106,823 | 71,924 | 1,507,990 | 948,601 | 7,206,834 | 2,620,862 |
| Groceries, confectionery, meats.. <br> Grocerles (general line) <br> Confectionery... <br> Fish, sea foods. $\qquad$ <br> Meats, meat products. $\qquad$ <br> Other grocery, food specialties | 17,34 | 15,681 | 15,224 | 11, 356,738 | 3,940,781. | 5, 386 | 8.8 | 11.3 | 549,042 | 224,394 | 13,789 | 11,846 | 182,847 | 153,704 | 890,204 | 432,885 |
|  | 4,265 | 3,942 | 5,748 | 5,799,1211 | 2,185,736 | 2, 938 , | . 9 | 9.5 | 285,4 | 112,922 | 2,091 | 1,558 | 94,434 | 76,616 | 598,773 | 300,018 |
|  | 2,077 | 2,089 | 2,028 | 377,047 | 132,682 | 250,008 | 11.9 | 13.2 | 24,438 | 8,051 | 2,004 | 2,004 | 9,609 | 7,075 | 25,086 | 9,4,0 |
|  | 1,233 | 1,182 | 1,316 | 393,662 $1,999,476$ | 131,248 | 205,331 689 | 15.6 | 19.9 | 30,070 | 12,236 | 1,138 | 2,981 | 11,167 | 9,022 | 16,274 | 6,601 |
|  | 3,507 6,263 | 2,552 5,916 | 2,225 3,907 | $1,999,476$ $2,787,432$ | 519,593 | 689,977 $1,302,966$ | 7.4 9.7 | 11.21 | 82,098 127,022 | 29,196 61,989 | 3,500 5,056 | 2,503 4,800 | 25,127 42,510 | 18,771 | 34,034 | 10,838 |
| Farm products (edible)............Dairy, poultry products........Fruits, vegetables (fresh)..... |  |  | 8,972 | 7,500,941 | 2,110,766 | 3,061,240 | 11.6 | 13.0 | 463,551 | 132, | 13,460 | 10,296 | 155,933 | 94,212 |  |  |
|  | 6,668 | 4,559 | 3,276 | 4,278,748 | 967,914 | 1,395,858 | 13.0 | 16.0 | 305,494 | 76,389 | 5,823 | 3,615 | 103,476 | 52,342 | 92,119 | 25,743 |
|  | 6,871 | 6,386 | 5,696 | 3,222,193 | 1,142,852 | 1,665,382 | 9.8 | 10.5 | 158,057 | 55,89 | 7,637 | 6,681 | 52,457 | 41,870 | 52,405 | 21,723 |
| Beer, wines, distilled spirits... <br> Beer, ale........................... <br> Wines, distilled spirits....... | 7,195 | 6,232 | n.a. | 4,069,729 | 1,249,164 | n.a. | 10.9 | 12.9 | 224,362 | 73,677 | 5,422 | 4,507 | 63,637 | 46,211 | 374,745 | 121,471 |
|  | 5,668 | 4,812 | n .a. | 1,550,562 | 502,111 | n.a. | 14.2 | 15.4 | 106,498 | 31,938 | 4,826 | 3,854 | 34,467 | 23,359 | 70,229 | 19,869 |
|  | 1,527 | 1,420 | n.a. | 2,519,167 | 747,053 | n.a. | 8.9 | 11.3 | 117,864 | 41,739 | 596 | 653 | 29,170 | 22,852 | 304,516 | 101,602 |
| Drugs, chemicals, allied products Drugs (general line). Drugs, drug sundries (specialty lines). Industrial chemicals, explosives Paints, varnishes. $\qquad$ | 4,671 | 3,298 | 2,376 | 2,282,226 | 801,813 | 947,962 | 15.8 | 17.3 | 186,477 | 69,096 | 2,637 | 1,598 | 56,042 | 40,226 | 264,617 | 114,569 |
|  | 303 | 297 | 49 | 848,870 | 363,621 | 407,192 | 11.9 | 13.0 | 65,836 | 27,504 | 37 | 39 | 22,127 | 16,811 | 117,360 | 56,734 |
|  | 1,902 | 1,321 | 707 | 521,476 |  |  | 22.4 | 26.5 |  |  | 1,33 | 774 |  | 11,4 |  | 20,216 |
|  | 1,189 | 746 | 570 | 690,019 | 200,719 | 283,476 | 13.4 | 15.0 | 45,839 | 14,087 | 518 | 322 | 10,69 | 5,954 | 51,078 | 23,224 |
|  | 1,277 | 934 | 605 | 221,861 | 80,283 | 129.528 | 22.6 | 24.4 | 27,992 | 9,980 | 744 | 46 | 8,53 | 6,008 | 34,896 | 14,395 |
| Tobacco and products (exc. leaf). | 3,0 | ,71 | 1,721 | 2,529,576 | 1,106 | 858,329 | 5.2 | 4.9 | 75, | 26 | 2,7 | 2,3 | 26,1 | 18,78 | 115,748 | 427 |
| Dry goods, apparel.................. <br> Clothing, furnishings, footwear <br> Dry goods (general line)....... <br> Dry goods specialties, piece <br> goods, notions.................. <br> Piece goods converters. | 21,733 | 8,275 | 7,383 | 5,727,719 | 1,888,952 | 2,817,742 | 11.8 | 13.1 | 346,731 | 126,554 | 9,294 | 6,399 | 79,451 | 68,986 | 672,545. | 275,753 |
|  | 5,133 | 4,178 | 3,577 | 1,558,536 | 700,501 | 1,104,149 | 14.2 | 14. | 111,332 | 49,471 | 4,490 | 3,444 | 29,578 | 27,109 | 197,197 | 87,030 |
|  | 182 | 222 | 867 | 457,242 | 206,983 | 569,532 | 13.0 | 15.1 | 36,360 | 18,051 |  | 124 | 9,82 | 11,377 | 68,967 | 39,928 |
|  | 5,284 | 3,244 | 2,735 | 1,947,798 |  |  | 12.2 | 13.4 | 117,064 | 37,963 | 4,250 | 2,544 | 21, | 21,142 |  | $84,897$ |
|  | 1,134 | 631 | 204 | 1,764,143 | 425,167 | 215,432 | 8.9 | 9.7 | 81,975 | 21,069 | 487 | 287 | 12,2 | 9,358 | 190,499 | $63,898$ |
| Furniture, home furnishings... Furniture (household, office). Home furnishings, floor coverings............................. | 3,813 | 2,214 | 1,750. | 1,314,945 | 373,464 | 494,777 | 16.6 | 17.2 | 118,362 | 33,372 | 2,742 | 1,448 | 32,187 | 18,817 | 163,240 | 70,838 |
|  | 1,173 | 433 | 21 | 379,730 | 61,188 | 126,846 | 19 | 20 | 43,160 | 6,322 | 314 | 237 |  | 3,791 | 45,772 | 9,507 |
|  |  | 1,781 | 1,229 | 935,215 | 312,276 | 367,931 |  |  | 75,2 | 27,0 |  |  |  |  |  | 33 |
| Paper and its products. Paper (exc. stationery and wallpaper) $\qquad$ Stationery, office supplies. Wallpaper.. | 4,044 | 2,898 | 2,297 | 1,901,747 | 574,973 | 704,388 | 15.5 | 17. | 179,64 | 56,49 | 2,40 | 1,69 | 49,0 | 31,912 | 194,829 | 4, 56 |
|  | 2,904 | 2,102 | ,64 | ,688,542 | 507,699 | 606, | 13.9 | 16.0 | 14, 25 | 46,894 | , | 1,24 | 37,2 | 24, 9 |  |  |
|  | 880 | 515 | 427. | 180,867 | 46,551 | 66,592 | 23.6 | 24.0 | 30,001 | 6,376 | 565 | 1330 | 10,063 | 4,806 | 27,731 | 93 |
|  | 260 | 281. | 225 | 32,338 | 20,723 | 30,860 | 33. | 33.4 | 5,38 | 3,220 | 102 | 116 | 1,783 | 2,174 | 6,0 | ,3 |
| Farm products (raw materials) |  | 2,086 | 3,400 | 03 | 628 |  |  | 6.9 | 90,860 | 37,871 | 2,02 |  |  | 27,712 | 465,422 | 284,679 |
| Automotive. $\qquad$ <br> Automobiles, other motor vehicles. Automotive equipment, tires and tubes. | 14,693 | 7,818 | 3,451 | 91, | 1,055,387 | 1,383,057 | 17. | 17. | 424,6 | 100,92 | 10,13 | 5,2 | 136,32 | 67,38 | 606,6 | 141,13 |
|  | 2,270 |  |  | ,450, |  |  | 10.0 |  |  |  | 1,50 |  | 24 |  | 122 |  |
|  | 12 |  |  | 640,7 | п.a. | n.a. | 22.0 |  | 345, |  | 8,62 |  | 12, | n.a | , |  |
| Electrical goods...................... <br> Electrical goods (general line) <br> Wiring supplies, construction materials, apparatus, and equipment........................... Electrical appliances, specialties. | 5,443 | 3,072 | 2,182 | 4,424,566 | 788,024 | 846,689 | 12.7 | 16.6 | 321,918 | 71,599 | 2,877 | 1,555 | 90,4,48 | 38,592 | 514,871 | 83,485 |
|  | 540 | 455 | 863. | 1,521,874 | 300,377 | 367,901 | 10.2 | 13.4 | 92,550 | 23,635 | 33 | 1,55 | 26,305 | 12,012 | 180,193 | 26,988 |
|  | 2,385 | 1,162 | 433 | 86 | 150,952 | 3,117 | 16.2 | 18 |  | 15,1: | 1,50 | 689 | 23,15 | 8,999 | 108,855 | ,087 |
|  |  |  | 886 | 2,038,020 | 336 | 395 | 13.1 |  | 147 |  | 1,343 | 817 |  | 17,581 | , | 36,4 |
| Hardware, plumbing, heating...... <br> Hardware. .......................... <br> Plumbing, heating equipment, supplies.......................... | 5,901 | 3,568 | 2,953 | 3,826,957 | 971,975 | 1,212,738 |  |  | 361,684 | 102,030 | 3,138 | 1,643 | 102,740 | 62,715 | 626,816 | 209,776 |
|  | 2, 25 | 3,568 | 1,249 | 2,013,997 | 592,000 | 714,528 | 15.6 | 18.4 | 203,8 | 64,556 | 1,259 | 607 | 59,359 | 40,180 | 366,191 | 146,595 |
|  |  | 2,225 |  | 1,812, | 9, | 498,210 | 15 | 18.4 | 157,8 |  |  | 1,0 | 43, | 22,5 | 260,625 | 63,1 |
| Lumber, construction materials... <br> Lumber, millwork. ................. <br> Other construction materials... | 5,890 | 3,303 | 3,774 | 3,934,736 | 804,392. | 1,283,891 | 14.0 | 15.2 | 303,907 | 63,029 | 2,972 | 1,498 | 87,064 | 37,420 | 277,077 | 80,308 |
|  | 3,312 | 1,670 | 1,688 | 2,793,620 | 487,610 | 772,446 | 10.8 | 12.8 | 168,222 | 32,070 | 1,713 | 808 | 47,269 | 18,188 | 197,596 | 46,629 |
|  | 2,578 | 1,633 | 2,086 | 1,141,116 | 316,782 | 511,445 | 22.0 | 19.0 | 135,685 | 30,95 | 1,259 | 690 | 39, | 19,232 | 79 , | 33,67 |
| Machinery, equipment, supplies... | 21,430 | 11,270 | 6,988 | 6,731,372 | ,440,371 | 1,268,760 | 18.0 | 20.0 | 673,944 | 157,193 | 13,480 | 6,532 | 189,617 | 89,779 | 944,112 | 236,155 |
| Commercial machines, equipment. Construction machinery, equipment. | 4, | 1, | 812 | -870,025 | 136,8 | 116,383 | 23 | 23.5 | 112,50 | 17,670 | 3,537 | 1,123 | 32,722 | 11,299 | 120,325 | 18,5 |
|  | 936 | 404 | 252 | 786,561 | 96,556 | 56,171 | 16.5 | 20.1 | 74,349 | 10,525 | 344 | 144 | 17,832 | 5,059 | 132,060 | 5,902 |
| Farm-dairy machinery, equipment Industrial machinery, equipment, supplies. | 883 | 319 | 208 | 485,297 | 59,395 | 58,351 | 11.6 | 16.5 | 28,568 | 4,864 | 521 | 163 | 8,152 | 2,866 | 57,762 | 7,49 |
|  | 7,304 | 4,018 | 3,004 | 2,999,989 | 640,936 | 685,719 | 16.0 | 17.3 | 269,660 | 61,028 | 3,973 | 1,991 | 72,763 | 33,137 | 401,110 | 104,720 |
| Professionsl equipment, supplies Service establishment equipre $\pi \mathrm{t}$, supplies. $\qquad$ | 2,596 | 1,634 | 952 | 571,154 | 172,855 | 135,188 | 25. | 28.8 | 88,750 | 29,635 | 1,480 | 766 | 29,19 | 17,972 | 90,83 | 32,83 |
|  | 4,240 | 3,008 | 1,574 | 767,14 | 268,725 | 166,402 |  | 20 | 75,6 | 27, | 3,312 | 2,2 | 23, | 16,88 | 111,313 | 47, |
| Transportation (exc.automotive) equipment, supplies............ |  | 24.4 | 186 | 251,204 | 65,082 | 50,546 |  | 17.9 | 24,471 | 6,063 | 313 | 89 | 5,893 | 2,564 | 30,707 | 9,25 |

[^2]Table 1 C .-WHOLESALE ESTABLISHMENTS—UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948, 1939, AND 1929-Continued
Establishments, Sales, Expenses, Pay Roll, Personnel, and Stocks

| Type of operation and kind of business | Establishments <br> (Number) |  |  | Sales, entire year <br> (Thousand dollars) |  |  | Operating expenses (inc. pay roll), percent of sales |  | Pay roll, entire year <br> (Thousand dollats) |  | Active proprietors* (Number) |  | Paid employees, workweek ended nearest Nov. 15 <br> (Number) |  | Stocks on hand, end of year, at cost <br> (Thousand dollars) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1948 | 1939 | 1929 | 1948 | 1939 | 1929 | 1948 ${ }^{8}$ | 1939 | 1948 | 1939 | Nov. 1948 | 1939 | 1948 | 1939 | 1948 | 1939 |
| e by Kind of Business--Con. |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Merchant wholesalers-Con. |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Metals, metal work (exc. scrap).. | 1,803 | 1,017 | 856 | 2,056,715 | 515,975 | 672,581 | 12.1 | 12.0 | 137,293 | 32,620 | 827 | 479 | 33,568 | 17,226 | 192,446. | 63,741 |
| Iron, steel and products....... | 1,545 | 853 | 580 | 1,551,841 | 304, 440 | 278,023 | 13.7 | 16.6 | 116,112 | 27,137 | 725 | 409 | 28,516 | 14,607 | 156,207 | 46,544 |
| Nonferrous thetals, metal work.. | 258 | 164 | 276 | 504,874 | 211,535 | 394, 558 | 7.2 | 5.2 | 21,181 | 5,483 | 102 | 70 | 5,052 | 2,619 | 36,239 | 17,197 |
| Waste materials. | 7,717 | 6,059 | 3,919 | 2,699,300 | 656,000 | 474,453 | 1.9 | 14.7 | 167,546 | 46,040 | 7,410 | 5,956 | 59,817 | 46,423 | 103,078 | 57,201 |
| Iron, steel scrap... | 3,054 | 1,869 | 600 | 1,699,428 | 334,136 | 207,759 | 9.6 | 12.7 | 85,058 | 18,949 | 2,744 | 1,741 | 27,981 | 17,802 | 52,608 | 22,808 |
| Other scrap, waste material | 4,663 | 4,190 | 3,319 | 999,872 | 321,864 | 266,694 | 15.6 | 16.8 | 82,488 | 27,091 | 4,666 | 4,215 | 31,836 | 28,621 | 50,470 | 34,393 |
| Other merchant wholesalers | 15,688 | 10,508 | 11,932 | 8,413,740 | 2,630,874 | 4,094,250 | 9.9 | 11.2 | 438,965 | 144,232 | 11,477 | 7,332 | 138,532 | 88,501 | 655,911 | 277,408 |
| Amusement, sporting goods. | 2,226 | 1,128 | 581 | 566,754 | 124,479 | 90,239 | 17.2 | 20.2 | 50,044 | 12,322 | 1,742 | 800 | 16,094 | 8,030 | 71,398 | 19,547 |
| Books, periodicals, newspapers. | 1,601 | 866 | 422 | 459,950 | 168,572 | 127,546 | 18.0 | 18.2 | 51,837 | 17,388 | 1,040 | 497 | 22,449 | 12,635 | 28,049 | 9,300 |
| Corl, coke..................... | 982 | 919 | 824 | 2,077,284 | 512,835 | 679,103 | 4.2 | 8.1 | 46,303 | 19,667 | 261 | 293 | 11,311 | 9,702 | 64,630 | 31,641 |
| Farm supplies.... | 1,658 | 1,477 | 1,158 | 1,271,599 | 333,84,4 | 589,695 | 9.0 | 13.6 | 58,936 | 19,784 | 1,146 | 1,075 | 20,734 | 14,431 | 89,965 | 44,587 |
| Jewelry............... | 3,391 | 1,805 | 1,665 | 799,012 | 234,054 | 355,086 | 15.1 | 17.6 | 62,943 | 19,741 | 3,183 | 1,554 | 16,506 | 10,170 | 156,782 | 56,172 |
| Petroleum and products. | 1,196 | 1,275 | 3,114 | 750,220 | 196,734 | 723,968 | 8.6 | 12.8 | 30,807 | 11,525 | 705 | 817 | 8,822 | 6,799 | 34,060 | 10,408 |
| Merchant wholesalers, miscellaneous products................... | 4,634 | 3,038 | 4,168 | 2,488,921 | 1,060,356 | 1,528,613 | 10.6 | 8.0 | 138,095 | 43,805 | 3,400 | 2,286 | 42,616 | 26,734 | 211,027 | 105,453 |
| Maruracturers' sales branches (with stocks), total........ | 15,716 | 12,844, | n.a. | 29,229,717 | 9,610,329 | .a. | 0.0 | 12.5 | ,501,413 | 533,930 | 527 | 260 | 411,725 | 267,514 | 749,770 | 689,251 |
| Groceries, confectionery, meats.. <br> Confectionery...................... <br> Meats, meat products............. <br> Other grocery, food specialties | 3,138 | 2,592 | ... | 6,802,136 | 2, 333,306 | ... | 6.8 | 11.1 | 212,563 | 104,219 | 16 | 31 | 65,866 | 59,154 | 231,804 | 93,974 |
|  | 133 | 56 | $\cdots$ | 355,338 | 61,001 |  | 12.0 | 13.9 | 14,924 | 2,602 | 6 |  | 4,210 | 1,4,49 | 15,820 | 2,349 |
|  | 734 | 924 | ... | 2,770,342 | 1,076,480 | ... | 4.2 | 6.8 | 65,731 | 39,510 | 6 | 6 | 22,769 | 25,373 | 70,576 | 30,421 |
|  | 2,271 | 1,612 | ... | 3,676,456 | 1,195,825 |  | 8.3 | 14.9 | 131,908 | 62,107 | 4 | 20 | 38,887 | 32,332 | 145,408 | 61,204 |
| Daizry, poultry products........... | 707 | 610 | $\ldots$ | 880,074 | 199,200 |  | 13.4 | 17.2 | 60,977 | 11,321 | 12 | 3 | 17,682 | 6,554 | 32,932 | 11,313 |
| Beer, wines, distilled spirits...Beer, ale..........................Wines, distiled spirits....... | 254 | 409 |  | 748,346 | 274,265 |  | 0.3 | 19.1 | 32,165 | 15,532 | 16 | 5 | 8,378 | 6,487 | 22,607 | 10,810 |
|  | 196 | 320 | $\cdots$ | 219,775 | 81,587 |  | 17.3 | 22.3 | 22,106 | 6,787 | 10 | 2 | 6,276 | 3,433 | 3,513 | 2,068 |
|  | 58 | 89 | ... | 528,571 | 192,678 |  | 7.4 | 17.7 | 10,059 | 8,745 | 6 | 3 | 2,102 | 3,054 | 19,094 | 8,742 |
| Drags, chemicals,allied products. Drugs, drug sundries............ Industrial chemicals, explosives Paints, varnishes................ | 1,426 | 900 | $\ldots$ | 2,328,669 | 758,232 | $\ldots$ | 13.0 | 18.2 | 125,270 | 51,432 | 12 | 13 | 31,725 | 22,879 | 147,892 | 63,531 |
|  | 249 | 237 | $\ldots$ | 502,833 | 202,097 |  | 21.6 | 27.6 | 46,609 | 18,269 | 1 | 4 | 12,404 | 8,757 | 43,614 | 19,007 |
|  | 478 | 334 | $\ldots$ | 1,472,179 | 381,767 | ... | 8.7 | 12.3 | 48,002 | 18,168 | 8 | 2 | 10,512 | 6,838 | 62,824 | 23,916 |
|  | 699 | 329 |  | 353,717 | 174,368 | ... | 18.8 | 20.4 | 30,659 | 14,995 | 3 | 7 | 8,809 | 7,284 | 41,454 | 20,608 |
| Tobacco and products (exc. leaf). <br> Dry goods, apparel $\qquad$ Clothing, furnishings, footwear Dry goods, piece goods,notions. | 41 | 44 |  | 797,902 | 446,489 | $\ldots$ | 6.7 | 3.9 | 7,896 | 8,437 | 8 | 6 | 2,460 | 4,059 | 25,368 | 11,769 |
|  | 416 | 510 |  | 1,573,229 | 510,384. |  | 6.3 | 12.3 | 54,877 | 31,197 | 48 | 76 | 11, 4.53 | 13,917 | 121,826. | 62,248 |
|  | 196 | 297 |  | 384,498 | 300,302 |  | 10.5 | 13.0 | 22,864 | 18,161 | 31 | 59 | 4,766 | 8,168 | 41,017 | 32,929 |
|  | 220 | 213 |  | 1,188,731 | 210,082 |  | 4.9 | 11.2 | 32,013 | 13,036 | 17 | 17 | 6,687 | 5,749 | 80,809 | 29,319 |
| Furniture, home furnishings...... <br> Furniture (household, office).. <br> Home furnishings, floor <br> coverings........................... | 376 | 285 | ... | 534,135 | 131,625 |  | 10.9 | 14.0 | 29,097 | 8,634 | 31 | 4 | 7,358 | 3,961 | 22,503 | 11,724 |
|  | 217 | 121 | ... | 170,008 | 26,221 |  | 16.0 | 15.3 | 13,511 | 2,321 | 15 |  | 3,285 | 1,219 | 7,922 | 1,979 |
|  | 159 | 164 |  | 364,127 | 105,404 | $\ldots$ | 8.5 | 3.7 | 15,586 | 6,313 | 16 | 4 | 4,073 | 2,742 | 14,581 | 9,745 |
| Paper and its products............ Stationery, office supplies.... Other paper products............. | 305 | 317 | $\ldots$ | 192,386 | 177, 454 | $\ldots$ | 15.6 | 16.5 | 18,165 | 12,183 | 13. | , | 5,118 | 6,173 | 20,475 | 14,361 |
|  | 184 | 125 |  | 60,680 | 14,047 |  | 21.8 | 27.7 | 8,256 | 2,185 |  | , | 2,340, | n.a. | 6,591 | 1,320 |
|  | 121 | 192 |  | 131,706 | 163,407 |  | 12.8 | 15.5 | 9,909 | 9,998 | 13 | . | 2,778 |  | 13,884. | 13,041 |
| Automotive equipment, tires and tubes...................... | 700 | n.a. |  | 571,876 | n.a. |  | . 8 |  | 91,097 | n.a. | 31 | n.a. | 29,603 | n.a. | 228,437 | a. |
| Electrical goods..................... <br> Wiring supplies, construction materials, apparatus, and equipment... <br> Electrical appliances, specialties. | 669 | 393. | .. | 2,727,808 | 643,067 |  | 9.0 | 7.6 | 170,411 | 29,274 | 19 | 4 | 45,952 | 12,608 | 122,878 | 29,266 |
|  | 453 | 313 | ... | 2,516,717 | 619,721 | ... | 9.0 | 7.2 | 160,425 | 26,823 | 13 | 2 | 42,984 | 11,399 | 102,659 | 26,549 |
|  | 216 | 80 | $\ldots$ | 211,091 | 23,346 |  | 9.3 | 19.8 | 9,986 | 2,451 | 6 | 2 | 2,968 | 1,209 | 20,219 | 2,717 |
| Hardware, plumbing, heating $\qquad$ <br> Plumbing, heating equipment, supplies. | 630 | 617 |  | 664,527 | 276,045 |  | 13.0 | 15.9 | 50,493 | 21,207 | 33 | 9 | 13,778 | 11,946 | 54,732 | 33,894 |
|  | 110 | 98 | ... | 78,050 | 24,412 |  | 17.1 | 19.9 | 8,150 | 2,728 | 9 |  | 1,609 | 1,495 | 7,964 | 3,461 |
|  | 520 | 519 | $\ldots$ | 586,477 | 251,633 |  | 12.5 | 15.5 | 42,343 | 18,479 | 24 | 9 | 12,169 | 10,451 | 46,768 | 30,433 |
| Lumber, construction materials... <br> Iumber, miliwork. .................. <br> Other construction materials... | 457 | 353 | ... | 613,076 | 238,475 | $\ldots$ | 16.6 | 14.1 | 56,085 | 18,350 | 54 | 13 | 15,786 | 9,821 | 53,217 | 23,484 |
|  | 118 | 74 |  | 130,829 | 33,603 |  | 11.6 | 16.9 | 7,036 | 2,068 | 21 | 10 | 1,786 | 1,314 | 19,915 | 8,073 |
|  | 339 | 279 |  | 482,247 | 204,872 | .. | 18.0 | 13.6 | 49,047 | 16,282 | 33 | 3 | 14,000 | 8,507 | 33,302 | 15,411 |
| Machinery, equipment, supplies... Coumercial machines, equipment. Construction machinery, equipment. . . . . . . . . . . . . . . . . . . . Farm-dairy machinery, equipment Industrial machinery, equipment supplies............................. Proresaional equipment, supplies Service eatabliahment equipment, supplies. . . . . . . . . . . . . . . . Transportation (exc. automotivè equipment, supplies. | 4,847 | 3,623. | $\ldots$ | 4,401,264 | 1,044,245 | .. | 14.0 | 19.3 | 390,724 | 114, 373 | 158 | 50 | 99,976 | 57,785 | 344,309 | 145,442 |
|  | 1,759 | 1,017 | $\ldots$ | 740,048 | 150,763 | ... | 32.4 | 33.6 | 176,388 | 33,317 | 30 | 19 | 41,559 | 17,194 | 50,186 | 14,825 |
|  | 57 | 26 |  | 45,807 | 11,975 | $\ldots$ | 14.5 | 10.2 | 3,012 | 770 | 4 | 2 | 670 | 257 | 5,945 | 1,212 |
|  | 285 | 328 | ... | 1,299,152 | 290,972 | ... | , 6. | 15.6 | 45,368 | 22,632 | 10 | , | 13,828 | 12,394 | 112,645 | 51,075 |
|  | 1,785 | 1,348 | $\ldots$ | 1,811,835 | 399,688 |  | 11.4 | 15.8 | 116,511 | 34,428 | 68 | 17 | 29,390 | 15,349 | 115,279 | 50,572 |
|  | 595 | 570 | ... | 147,522 | 75,352 | ... | 25.5 | 26.9 | 23,954 | 12,525 | 12 | 12 | 8,094 | 6,882 | 22,649 | 9,742 |
|  | 296 | 324 | $\ldots$ | 263,023 | 111,438 | ... | 11. | 18.0 | 17,328 | 11,201 | 30 | $\ldots$ | 4,347 | 5,517 | 18,717 | 17,472 |
|  | 70. | 10 | $\ldots$ | 93,877 | 4,057 |  | 16.6 | 23. | 8,163 | 500 | 4 | ... | 2,088 | 192 | 18,888 | 544 |
| Metals, metal work (exc. acrap).. Iron, ateel and producta....... Nonferrous metala, metal work. . | 502 | 481. |  | 1,165,376 | 469,922 |  | B. 5 | 8.2 | 50,500 | 19,492 | 13 | 2 | 13,233 | 10,025 | 107,943 |  |
|  | 398 104 | 391 90 | .... | 813,009 352,367 | $\begin{aligned} & 366,849 \\ & 103,073 \end{aligned}$ | $\cdots$ | 9.8 5.5 | 8.5 7.3 | 41,735 | 16,124 3,368 | 13 | 1 | 10,829 | 8,411 | 176,971 30,972 | 40,679 |
| Other manufacturera' aales |  | 90 |  |  |  | ... | 5.5 | 7.3 | 8,765 | 3,368 | ... | 1 | 2,404 | 1,614 | 30,972 | 11,763 |
|  | 1,248 | 627 |  | 4, 228, 913 . | n.a. |  | 9.1 |  | 151,093 | n.a. | 63 | ก.a. | 43,357 | n.a. | 212,847 | n.a. |
| branchea,....................... | 173 | 119 | $\ldots$ | 283,129 | 94,315 |  | 13.0 | 12.2 | 20,154 | 6,250 | 9 | 2 | 6,500 | 3,570 | 29,857 | 8,632 |
| Books, periodicala, newspapera. Coal, coke. | 75 16 | 62 | $\ldots$ | 74,643 | 30,871 | ... | 34.6 | 36.8 | 9,790 | 5,300 | 10 | 10 | 3,782 | 2,591 | 7,333 | 6,711 |
|  | 16 |  | ... | 88,171 | 6,461 | ... | 3.5 | 19.8 | 1,708 | 455 | 8 |  | 401 | 224 | 7,084 | 1,364 |
| Farm, supplies...................... | 188 | 122 | ... | 204,463 | 52,472 | ... | 9.2 | 13.7 | 8,499 | 2,723 | 3 | 6 | 2,480 | 1,444 | 7,939 | 2,957 |
| ```Jevelry.............................. Petroleum and producta.......... Manufacturers' asles branches, miacellaneous producta.``` | 37 | 31 56 | ... | 51,110 | 53,478 |  | 20.4 | 7.6 | 5,693 | 2,183 | 6 | 1 | 1,250 | 943 | 5,042 | 3,303 |
|  | 7 | 56 | $\ldots$ | 24,180 | 21,262 | ... | 11.6 | 21.6 | 1,619 | 2,236 | 3 | ... | 404 | 885 | 1,996 | 2,466 |
|  | 732 | 231 |  | 3,503,217 | n.a. |  |  |  | 103,630 | n.a. | 24 | n.a. | 28,540 | n.a. | 153,596 | п.a. |

Table 1 C.-WHOLESALE ESTABLISHMENTS-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948, 1939, AND 1929-Continued
establishments, Sales, Expenses, Pay Roll, Personnel, and Stocks


Table 1 C.-WHOLESALE ESTABLISHMENTS-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948, 1939, AND 1929-Continued

Establishments, Sales, Expenses, Pay Roll, Personnel, and Stocks

| Type of operation and kind of business | Establishments <br> (Number) |  |  | Sales, entire year <br> (Thousand dollars) |  |  | $\begin{aligned} & \text { Operating } \\ & \text { expenses } \\ & \text { (inc. pay } \\ & \text { roil), } \\ & \text { percent } \\ & \text { of sales } \end{aligned}$ |  | Pay roll, entire year <br> (Thousand dollars) |  | Aetive proprietors* ( N umber) |  | Paid employees, workweek ended nearest Nov. 15 (Number) |  | Stocks on band, end of year, at cost (Thousand dollars) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1948 | 1939 | 1929 | 1948 | 1939 | 1929 | 1948 | 1939 | 1948 | 1939 | Nov. 1948 | 1939 | 1948 | 1939 | 1948 | 1939 |
| Type by kind of |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Agents, brokers-Continued |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Tobacco and products (exc. leaf). | 19 | 25 | 32 | 5,520 | 16,135 | 4,202 | 3.9 | 3.6 | 54 | 207 | 20 | 32 | 20. | 78 | 21 | 124 |
| Dry goods, apparel. | 3,293 | 2,906 | 2,141 | 5,497,838 | 2,092,200 | 2,119,502 | 3.2 | 2.5 | 63,214 | 29,340 | 3,090 | 2,791 | 12, 117 | 11,357 | 8,143 | 6,447 |
| Clothing, furnishings, footwear. | 1,838 | 1,409 | 969 | 1,649,119 |  |  |  | 3.2 |  |  |  |  |  | 3,728 |  |  |
| Dry goods (general line)....... | 1 392 | - 27 | 167 | -625,591 | 219,694 | 273,869 | 2.3 | 1.0 | 4,660 | 1,474 | 360 | 24 | 1,196 | 713 | -358 | 105 |
| Dry goods, specialties, piece goods, notions................... | 1,063 | 1,470 | 1,005 | 3,223,128 | 1,433,117 | 1,433,717 | 3.3 | 2.6 | 39,281 | 20,879 | 884 | 1,392 | 6,110 | 6,916 | 6,378 | 5,267 |
| Furniture, home furnishings...... | 1,045 | 789 | 679 | 469,963 | 100,956 | 161,650 | 5.9 | 6.5 | 9,337 | 3,206 | 984 | 713 | 2,221 | 1,807 | 991 | 682 |
| Furniture (household, office).. | 4.84 | 259 | 311 | 204,345 | 35,424 | 77,073 | 6.4 | 7.4 | 3,964 | 1,328 | 460 | 240 | 896 | 728 | 329 | 332 |
| Home furnishings, floor coverings.......................... | 561 | 530 | 368 | 265,618 | 65,532 | 84,577 | 5.6 | 6.1 | 5,373 | 1,878 | 524 | 473 | 1,325 | 1,079 | 662 | 350 |
| Paper and its products. | 407 | 470 | 336 | 251,077 | 98,607 | 99,384 | 4.2 | 5.1 | 3,904 | 2,694 | 340 | 362 | 878 | 1,132 | 512 | 777 |
| Stationery, office supplies | 105 | 169 | 130 | 25,076 | 9,034 | 9,662 | 7.3 | 11.3 |  | 552 | 98 | 142 | 223 | 323 | 219 | 92 |
| Other paper products........ | 302 | 301 | 206 | 226,001 | 89,573 | 89,722 | 3.9 | 4.5 | 3,105 | 2,142 | 242 | 220 | 655 | 809 | 293 | 685 |
| Farm products (rew materials) | 3,744 | 3,135 | 2,518 | 11,739,902 | 3,206,134 | e. | 1.2 | 1.7 | 58,287 | 26,568 | 3,705 | 3,376 | 35,492 | n. 8 | 18,188 | 37,397 |
| Automotive. | 556 | 331 | 393 | 459,614 | 121,426 | 123,187 | 4.8 | 3.0 | 8,167 | 1,856 | 489 | 289 | 1,823 | 862 | 802 | 648 |
| Automobiles............... | 62 | 31 | 20 | 86,535 | 16,965 | 9,878 | 2.2 | 2.8 | 791 | 282 | 57 | 13 | 252 | 169 | 233 | 72 |
| Automotive equipment, tires and tabes...................... | 494 | 300 | 373 | 373,079 | 104,461 | 113,309 | 5.3 | 3.0 | 7,376 | 1,574 | 432 | 276 | 1,571 | 693 | 569 | 576 |
| Electrical goods. | 1,312 | 837 | 71. | 683,553 | 130,532 | a. | 6.2 | 5.4 | 13,970 | 3,342 | 1,207 | 737 | 3,236 | 2,021 | 1,872 | 880 |
| Wiring supplies, apparatus.... | 945 | 384 | п.e. | 477,298 | 68,627 | n.a. | 6.4 | 5.5 | 10,204 | 1,831 | 867 | 321 | 2,307 | 957 | 1,494 | 3/4.4 |
| specialties..... | 367 | 453 | п.я. | 206,255 | 61,905 | n.a. | 5.7 | 5.3 | 3,766 | 1,511 | 340 | 416 | 929 | 1,064 | 378 | 536 |
| Hardware, plumising, hesting | 1,236 | 904 | 750 | 468,431 | 115,060 | 121,861 | 7.2 | 5.9 | 12,985 | 3,206 | 1,136 | 812 | 2,982 | 1,872 | 2,191 | 935 |
| Hardware....... | 497 | 392 | 34.4 | 227,178 | 61,860 | 71,633 | 6.2 | 4.7 | 4,782 | 1,365 | 470 | 361 | 1,168 | 784 | 487 | 309 |
| $\begin{aligned} & \text { Plunibing, heating equipment } \\ & \text { suppizes................... } \end{aligned}$ | 739 | 512 | 406 | 241,253 | 53,200 | 50,228 | 8.2 | 7.3 | 8,203 | 1,841 | 666 | 450 | 1,814 | 1,088 | 1,704 | 626 |
| Lumber, construction materials. | 788 | 944 | 952 | 539,286 | 213,760 | 369,512 | 4.7 | 5.1 | 7,888 | 4,928 | 654 | 752 | 1,901 | 2,287 | 2,260 | 709 |
| Lumber, millwork.............. | 528 | 538 | 482 | 432,518 | 164,629 | 280,706 | 4.1 | 4.4 | 4,786 | 3,118 | 439 | 429 | 1,073 | 1,348 | 1,768 | 374 |
| Other construction materials... | 260 | 406 | 470 | 106,768 | 49,131 | 88,806 | 7.0 | 7.4 | 3,102 | 1,810 | 215 | 323 | 828 | 939 | 492 | 335 |
| Machinery, equipment, supplies... | 3,365 | 3,061 | 2,355 | 1,422,424 | 441,608. | 468,668 | 6.6 | 8.9 | 38,669 | 19,373 | 2,841 | 2,521 | 8,525 | 9,264 | 7,966 | 6,520 |
| Comercial machines, equiprent. Construction machinery, | 339 | 664 | 347 | 75,938 | 46,009 | 34,524 | 8.5 | 23.5 | 3,068 | 7,158 | 302 | 439 | 956 | 3,686 | 868 | 2,849 |
| equipment............... | 82 | 90 | 150 | 28,603 | 16,597 | 33,043 | 7.8 | 6.2 | 1,227 | 528 | 54 | 74 | 259 | 235 | 552 | 259 |
| Farm-dairy machinery, equipment | 64 | 71 | 49 | 28,993 | 5,056 | 7,877 | 5.7 | 10.2 | 614 | 268 | 48 | 67 | 176 | 157 | 353 | 90 |
| Industrial machinery, equipment, supplies.............................. | 2,191 | 1,632 | 1,411 | 827,266 | 236,197 | 264,332 | 7.8 | 6.8 | 26,480 | 8,305 | 1,867 | 1,418 | 5,639 | 3,821 | 4,951 | 2,575 |
| Professional equiprent, supplies | 109 | 115 | 78 | 22,124 | 13,161 | 7,875 | 7.9 | 6.5 | 699 | 414 | 86 | 111 | 200 | 279 | 109 | 259 |
| Service establishment equipment, supplies.................... | 380 | 295 | 156 | 258,169 | 88,748 | 39,753 | 4.0 | 3.4 | 3,606 | 1,519 | 34.4 | 265 | 757 | 648 | 866 | 303 |
| Transportation (exc.automotive) equipment, supplies............ | 200. | 194 | 164 | 181,331 | 35,840 | 81,264 | 4.0 | 6.7 | 2,775 | 1,181 | 140 | 7 | 538 | 438 | 267 | 185 |
| Metals, metal work (exc. scrap). | 743 | 608 | 417 | 726,293 | 359,125 | 615,443 | 3.4 | 2.1 | 8,577 | 3,990 | 608 | 522 | 1,843 | 1,744 | 1,089 | 3,135 |
| Iron, steel and products....... | 638 | 484 | 319 | 542,949 | 215,644 | 237,063 | 3.9 | 2.8 | 7,171 | 3,098 | 522 | 418 | 1,578 | 1,386 | 899 | 2,447 |
| Nonferrous metals, metal work.. | 105 | 124 | 98 | 183,344 | 143,481 | 378,380 | 1.9 | 1.1 | 1,406 | 892 | 86 | 104 | 265 | 358 | 190 | 688 |
| Waate materials, | 90 | 121 | 78 | 200,562 | 74,181 | 73,255 | 3.5 | 4.1 | 3,227 | 1,152 | 50 | 82 | 557 | 356 | 532 | 1,266 |
| Iron, steel scrap.............. | 50 | 51 | 42 | 164,613 | 50,736 | 49,010 | 3.2 | 4.4 | 2,313 | 818 | 34 | 25 | 348 | 222 | 461 | 553 |
| Other scrap, waste materials... | 40 | 70 | 36 | 35,949 | 23,445 | 24,245 | 4.9 | 3.3 | 914 | 334 | 16 | 57 | 209 | 134 | 71 | 713 |
| Other agenta, brokers....... | 2,841 | 2,213 | 2,520 | 4,423,321 | 1,479,885 | n. 8. | 2.6 | 3.0 | 43,507 | 21,354 | 2,384 | 1,645 | 9,857 | ก.a. | 9,633 | 8,437 |
| Amusement, sporting goods...... | 336 | 181 | 161 | 149,937 | 19,613 | 32,009 | 6.4 | 7.0 | 3,305 | 578 | 316 | 166 | 762 | 311 | 420 | 360 |
| Books, periodicala, newspapers. | 118 | 79 | 83 | 57,782 | 18,299 | 29,518 | 11.6 | 10.7 | 2,839 | 917 | 112 | 62 | 989 | 617 | 160 | 40 |
| Conl, coke.................... | 201 | 305 | 433 | 655,757 | 404,269 | 362,558 | 2.9 | 4.4 | 7,247 | 8,265 | 80 | 77 | 1,289 | 2,794 | 428 | 3,010 |
| Farm supplies... | 220 | 202 | 260 | 457,339 | 108,973 | 165,223 | 1.6 | 2.4 | 3,316 | 1,374 | 173 | 145 | 776 | ก.я. | 1,309 | 337 |
| Jewelry........................ | 369 | 210 | 175 | 121,966 | 18,737 | 24,521 | 4.2 | 4.9 | 854 | 320 | 389 | 204 | 237 | 159 | 3,210 | 221 |
| Petroleum and products.......... <br> Agents and brokera, | 124 | 146 | 152 | 373,605 | 91,930 | 55,083 | 1.9 | 2.8 | 2,432 | 1,128 | 74 | 88 | 401 | 394 | 173 | 78 |
| miscellareous products.. | 1,473 | 1,090 | 1,256 | 2,606,935 | 818,064 | n.a. | 2.2 | 2.1 | 23,514 | 8,772 | 1,240 | 903 | 5,403 | 3,920 | 3,933 | 4,391 |
| Assemblera (mainly farm products), total.. | 19,268 | 28,931 | 34,143 | 10,957,893 | 2,509,632 | 4,452,099 | 6.1 | 9.3 | 308,683 | 106,586 | 10,114 | 19,493 | 159,068 | 149,180 | 432,367 | 213,119 |
| Fish, sea foods................. | 591 | 580 | 17 | 118,225 | 30,371 | 694 | 23.5 | 28.1 | 14,347 | 4,440 | 501 | 631 | 12,364 | 11,407 | 3,859 | 1,285 |
| Other grocery, food specialties.. | 253 | 230 | 246 | 206,617 | 38,037 | 30,701 | 13.4 | 13.5 | 12,920 | 2,351 | 125 | 167 | 11,576 | n.a. | 21,430 | 6,541 |
| Dairy, poultry products......... | 3,939 | 9,091 | 5,617 | 1,618,011 | 466,168 | 558,891 | 7.1 | 9.4 | 51,525 | 17,604 | 2,756 | 7,567 | 23,977 | n.a. | 36,277 | 6,342 |
| Fruits, vegetsbles (fresh)........ | r $\begin{array}{r}2,137 \\ 11,939\end{array}$ | 2,902 | 3,809 23,811 | 1,102,832 | - $\begin{array}{r}393,459 \\ 1,563,840\end{array}$ | - 603,182 | 23.0 | 23.3 <br> 5.3 | 121,800 | 43,752 | 1,352 | 1,877 | 64,848 | n.s. | 33,777 32653 | 12,916 |
| Farm supplies..................... | 11,939 |  | 23,811 | $7,756,809$ 151,167 | $1,563,840$ <br> 34,418 | $3,215,760$ 35,297 | 2.9 9.3 | 5.3 10.0 | 101,172 6,630 | 36,766 1,381 | 5,114 | $\begin{array}{r}\text { 8,776 } \\ \hline 444\end{array}$ | 43,371 2,755 | п.я. | 326,753 9,809 | 181,842 3,777 |
| Aasemblers, miscellanoous products. | 25 | 55 | 236 | 4,232 | 3,339 | 7,574 | 13. | 10. | 289 | 1,301 292 | 246 20 | 31 | -177 | n. 238 | 9,809 462 | 3,76 416 |

[^3]n.a. Not available or not applicable.

Entries for agents and brokers represent brokerage or conmission received as a percent of sales entire year
Table 1．D．－WHOLESALE ESTABLISHMENTS－GEOGRAPHIC DIVISION AND STATE：1948，1939，AND 1929

| Geggraphic division and State | Establishments （Number） |  |  | Salēs，entire year （Thousand dollars） |  |  | Pay roil，entire year （Thousand dollars） |  |  | Activeproprietors＊（Number） （Number） |  | Paid employees，workweek ended＇nearest Nov． 15 （Number） |  | Stocks on band，end of year， at cost <br> （Thousand dollars） |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1948 | 1939 | 1929 | 1948 | 1939 | 1929 | 1948 | 1939 | 1929 |  | 1939 | 1948 | 1939 | 1948 | 1939 | 1929 |
| United States，tor | 243，366 | 199，726 | ${ }^{1688,262}$ | 188，688，801 | 54， 888,480 | ${ }^{1} 66,739,607$ | 7，990，733 | 2，589，876 | 22，941，698 | 163，490 | 133，466 | 2，382，789 | 1，605，347 | 10，167，005 | 3，847，552 | 25，042，642 |
| New England． <br> Maine． <br> New Hampshire <br> Vermont． <br> Massachusetts． <br> Rhode Island． <br> connecticut． | $\begin{array}{r} 13,123 \\ 927 \\ 518 \\ 7,93 \\ 7,788 \\ 1,136 \\ 2,361 \end{array}$ | $\begin{array}{r} 10,064 \\ \hline 1,032 \\ 3633 \\ 383 \\ 5,932 \\ 7611 \\ 1,593 \end{array}$ | 9，721 | 9，341，451 | ，149，541 | ，988，607 | 461，899 | 166，488 | 202，367 | ，603 | 5，661 | 136，339 | 95，342 | 608，506 | 236，639 | 318，635 |
|  |  |  | 986 325 |  | 165，848 |  |  |  |  |  |  | 9，616 |  | 4， 4,619 | 18，132 | 22，973 |
|  |  |  | 325 308 | ${ }_{168,998}^{188,998}$ |  | 60，500 57,393 | 11,291 <br> 9,206 |  | 3,667 2,899 | 260 <br> 206 <br> 0 | 198 209 | 4,037 3,141 | 2,570 <br> 2,364 | 14，499 | 5，184 | 6，231 |
|  |  |  | 6，015 | 6，396，231 | 2，214，403 | 2，935，089 | 290，915 | 110，681 | 142，828 | 3，791 | 3，183 | 81，884 | 59，235 | 367，208 | 153，785 | 214，210 |
|  |  |  | 734 | 722，552 | 238，989 | 275，357 | 35，210 | 12，433 | 14，534 | 679 | 455 | 11，103 | 7，624 | 56，050 | 20，975 | 22，805 |
|  |  |  | 1，353 | 1，374，925 | 408，926 | 484，415 | 88，141 | 26，070 | 27，237 | 1，24， | 808 | 26，558 | 16，095 | 111，719 | 33，423 | 46，984 |
| idale Atı |  | 45，179 | 37，913 | $\frac{57,747,882}{43,140,120}$ | 18，807，570 | 22，606，845 | 2，355，318 | 854，708 | 945，512 | 4， 4,525 | 30，122 | 610 | 434，059 | 2，808， 883 | ，172，326 | ，603，266 |
| New York | $\begin{aligned} & \text { c,765 } \\ & 14,565 \end{aligned}$ | 30，2 |  |  |  | 17，072，380 | 1，651，425 | 625，440 | 677，590 | 29，358 | 19，541 | 397 | 297，738 | 2，032，869 | 894，396 | 1，236，942 |
| New Jersey． |  | 3， 11,523 11,401 | $\begin{gathered} 2,10124 \\ 2,33 \end{gathered}$ | （ | （$1,032,078$ <br> $3,322,755$ |  | $\begin{aligned} & 20,040 \\ & 499,853 \end{aligned}$ | cock $\begin{gathered}62,044 \\ 167,224\end{gathered}$ |  | 3,794 11,373 | －1，${ }_{8,653}^{1,98}$ | 58,812 153,681 | 100，232 |  | 74,123 203,807 | $\begin{aligned} & 67,615 \\ & 298,709 \end{aligned}$ |
| East North | 47，412 | 40，504 | 31，973 | 40，34，5，543 | 11，164，583 | 13，401，820 |  |  |  | 31，131 | －26，815 | 474，769 | 310，585 |  |  | 882，170 |
| Ohio |  | 9，525 |  | 9，468，871 | 11， $2,666,812$ | 2，910，629 | 4.621 | 529,755 130,311 | 150，293 |  |  | 120，922 |  |  | ${ }^{\text {－}} 14,2,4,2988$ |  |
| Indiana | 5，325 | 4，821 | 3，726 | 3，227，141 | 842，092 | 888，816 | 144，878 | 42，357 | 42，531 | 3，586 | 3，356 | 45，056 | 28，761 | 182，159 | 57，912 | $\begin{aligned} & 60,212 \\ & 410,039 \\ & 113,976 \\ & 106,601 \end{aligned}$ |
| In1inois． | 17，454 | 14，468 | 11，534 | 18，136，506 | 4，977，030 | 6，660，034 | 689，689 | 226，544 | 336，877 | 11，983 | 9，552 | 182，512 | 124，835 | 679，769 | 256，362 |  |
| Michigan． | 8，434 | 6，891 | 5，222 | 6，683，754 | 1，918，154 | 2，018，328 | 304，771 | 88，318 | 93，411 | 5，878 | 4，874 | 84，766 | 53，308 | 326，746 | 105，680 |  |
| Wisconsin | 5，100 | 4，779 | 3，486 | 2，829，271 | 820，495 | 923，963 | 137，335 | 4，2，225 | 50，0\％ | 3，032 | 3，016 | 41，513 | 26，893 | 190，721 | 73，216 |  |
| West North Ce |  | 33，039 | 28，591 | 21，988，833 | 5，769，120 | 8，442，430 | 719，554 | 246，805 | 321，140 | 20，631 | 21，835 | 238，499 | 168，504 | 1，099，917 | 445，881 | $\frac{615,524}{151.304}$ |
| M1aneso |  |  |  |  |  | 1，667，535 |  |  | 62，428 |  |  |  |  | 273，177 |  |  |
| M1 ${ }_{\text {Iowa．．．．．．．．}}$ |  | ¢5，790 <br> 7,608 <br> 1 | 4，936 | 3，$3,361,733$ <br> $7,420,888$ <br> 1020 | 2，787，208 | 1，040，${ }^{1,296,777}$ | 99， <br> 281,274 <br> 276 | 31,690 104,138 | － 40,541 | ${ }_{5}^{4,2,18}$ | 4，306 | 35，028 87,016 |  | （137，${ }^{365,585}$ | $\begin{array}{r}\text { 47，} \\ \hline 156,135 \\ \hline\end{array}$ | 68,555238,13924,41816,81058,44257,856 |
| North Dakota． |  | 2，682 | 2，618 | －939，420 | 170，252 | 261，131 | 24，785 | 7，195 | 9，935 | 1，321 | 1，300 | 8，916 | 6，335 | 74，013 | 22，604 |  |
| South Dakota |  | 2，020 | 1，972 | $\begin{array}{r}791,608 \\ \hline \text { 254，429 }\end{array}$ | 133,239 <br> 564,601 | － | 21,306 64,866 | \％，593 | ${ }_{8}^{8,614}$ | 1，014 | 1，100 |  | 4， 4 ， 5157 | 90，882 | 12,139 35,402 |  |
| Nebraska．． |  | 3,378 5,128 | 2，886 | 2， $2354,4,49$ $2,044,30$ |  | $\underset{\substack{1,053,6611}}{ }$ | 61，869 61,459 | 20,378 18,51 | $\underset{28,612}{28,647}$ | ${ }_{3,133}^{2,012}$ | 边3，518 | $\underset{\text { 22，}}{\substack{23,198}}$ | 15,419 | 98，097 $110,4.9$ | 4， 4 |  |
| South At1an | 22，430 | ，341 | 15，556 | 16，287，633 | 4，537，886 | 4，473，555 | 739， | －219，519 | 196，090 | 14，060 | 11，7 | 264，516 | 197，506 | $\frac{969,274}{23,077}$ | 360，363 | $\begin{array}{r}\text {－} \\ -352,937 \\ \hline 10,514 \\ \hline\end{array}$ |
| Delavar |  |  | 2，192 |  |  |  | l ${ }_{9}^{17,734}$ | 6，018 | 3，778 |  |  | 24，5，16333,639 |  |  | 4， $\begin{aligned} & 4,562 \\ & 41,466\end{aligned}$ |  |
| Maryland． | 3，076 | 2，461 |  | ${ }^{2,057,749}$ |  | 118，087 711,372 |  | 33，260 | 32，750 | 2，130 | 189 1,904 |  |  | 121，668 |  | －10,514 <br> 48,808 |
| District of |  | 2,4261,423 | 478 | $1,242,601$ <br> $2,033,770$ | $\begin{aligned} & 338,233 \\ & \hline 266,477 \end{aligned}$ | 216，791 | 62， 327 | 17，616 | 12，102 | 585 | 437 | 3， 17,106 39,625 | 边10,087 <br> 33,008 | （50，815 $\begin{aligned} & \text { 132，280 } \\ & 1\end{aligned}$ |  | （ $\begin{aligned} & 12,336 \\ & 77,714 \\ & 29,258\end{aligned}$ |
| ${ }_{\text {Vest }}^{\text {Virginia．．．．}}$ V1rgini | O |  | 2，331 |  |  | ${ }_{341,433} 621,139$ | 99，126 56,356 | 33，143 | 29,515 19,26 | ${ }^{1,856}$ | 1，454 | 17，744 |  |  | 26，277 |  |
| North Caroli | 3，962 | 2，842 | 2，403 | 3，129，686 | 825，694 | 695，118 | 107，716 | 33，367 | 25，679 | 2，617 | 2，068 | 43，541 | 4，3，635 | 193，418 | ${ }^{85,136}$ | 63，226 |
| South Caral | 1，609 | $1,4,47$ <br> 3,009 | 1,539 <br> 3,159 <br> 15 | 1，008，042 | 297,078 <br> 797,580 | 333,528 <br> 992,009 | 37， 1337 1360 | $\begin{array}{r}\text { 9，} \\ 34,079 \\ \hline 1029\end{array}$ | 10,535 36,184 | 2，056 | $\xrightarrow[\substack{1,101 \\ 2,086}]{1,60}$ | 4， |  | 年5，239 |  |  |
| Florida | 3，718 | 2，682 | 2，041 | 1，991，316 | 522，093 | 444，078 | 125，376 | 34，257 | 26，271 | 2，234 | 1，694 | 49，856 | 37，083 | 145，354 | 40，654 | 32，229 |
| ast South | 10，318 | 8，154 | 7，711 | 7，897，253 | 1，957，572 | 2，495，203 | 295，360 | 81，299 | 94，159 | 7，686 | 6，278 | 108，104 | 62，363 | 488，047 | 196，687 | 234，492 |
| Kentuck ky | 2，456 | 2，168 | 2，024 | ，784， | 463，76 | 500， 3 | 74，471 | 23，572 | 25，872 | 1，8 | 1，672 | 26,6 | 17，302 | 104，626 | 67，544 | 99，196 |
| Tenness | 3，529 | 2，634 | 2，238 | 3，477，171 | 835，369 | 1，043，463 | 114，985 | 30，867 | 34，216 | 2，469 | 1，910 | 40，726 | 23，343 | ${ }^{213} 3$ | 68，198 | 67,510 43,731 |
| ${ }_{\text {M1 }}^{\text {Alabsissiona }}$ | 1，736 | 1，418 | 1，712 | $\xrightarrow{1,677,829}$ | 244，827 | 㐌864，948 | chers 32,119 | $\underset{\substack{18,123}}{18,73}$ | 10，520 | 1，336 | 1，131 | ${ }_{13,697}^{26,91}$ | 7，224 | 66，915 | 26，333 | 24，055 |
| West South c | 20，441 | 18，380 | 17，480 | 13，005，080 | 3，425，977 | 4，726，740 | 548，609 | 147，803 | 166，483 | 14，490 | 13，257 | 193，000 | 217，137 | 884，158 | 310，935 | 385，584 |
| ${ }^{\text {Arkansas }}$ |  | 1，782 | 2，04， | 851，613 | 248，643 |  | 35，808 | 9，604 | 11，949 | 1，647 | 1，466 | 14，705 | 8，045 |  |  |  |
| Louisian | 3，063 | 2，360 | 1，711 | 2，227，058 | 698，804 | 828，056 | 103，918 | 31，787 | 28，900 | 2，007 | 1，419 | 36，187 | 24，013 | 165，523 | 65，070 | 58，718 |
| oxkahome | 3，668 | 3，985 | 4，155 | 1，729，240 | 458，709 | 766，817 | 72，717 | ${ }_{21}^{21,198}$ | 30，425 | 2，540 | 2，767 | 25，188 | ${ }_{69,068}^{16,011}$ | 109，907 | 35,742 189,500 | －60，594 |
|  | 11，558 | 10，253 | 9，569 | 8，197，169 | 2，019，821 | 2，765，357 | 336，166 | 85,214 | 95，209 | 8，296 | 7，605 | 116，920 | 69，068 | 54， 277 | 189，500 | 237，423 |
| Mountal | 8，615 |  |  | 4，2\％0，113 | 1，080，863 | 1，167，413 | 200， 899 | 53，077 | 54，777 | 5，64．4 | 4，598 | 70，246 | 39，292 | 304，759 | 88，929 | 104，720 |
| aho． |  |  | 1，243 |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Kyaming | ， 146 | ${ }_{397}^{988}$ | ${ }_{283}$ |  | 105，496 | 97，157 | 19，561 | 5，282 | 4，8，859 | 734 339 | ${ }_{312}^{605}$ | ¢ | 1，204 | 14，290 | 3，654 | 10，9215 |
| Color | 2，650 | 2，274 | 2，056 | 1，628，603 | 431，118 | 536，353 | 75，028 | 19，920 | 23，520 | 1，826 | 1，572 | $\xrightarrow{25,483}$ | 14，211 | 97，063 | 27，561 | 37， 733 |
| Noer Mex |  |  | 315 | 259，969 | 66，387 | ${ }^{59,143}$ | 12，452 | 3，197 |  | ${ }_{605}^{566}$ | 390 | 8，087 | ${ }_{\substack{2,822}}^{1,822}$ | 29，938 | 7，729 | 9，377 |
| Arizona． | －864 | 605 945 | 356 721 | 420，481 | 96,426 190,840 | 97,024 177,130 | 24， $\begin{aligned} & 24,023 \\ & 37,298\end{aligned}$ | 9，994 |  | 726 | 601 | 12，150 | 6，693 | 53，059 | 14，694 | 17，681 |
| Nevad | 254 | 175 | ${ }_{96}$ | 79，498 | ${ }_{23,231}$ | 13，718 | 4，614 | 1，294 | 877 | 91 | 108 | 1，326 | 6767 | 7，399 | 2，105 | 1，324 |
| Paci | 25，167 | 19，806 | 13，664 | 17，805，013 | 4，995，368 | 5，456，553 | 972，051 | 290，422 | 290， 139 | 18，720 | 13，378 | 287，103 | 180，559 | ，197，847 | 393，324 |  |
|  |  | ， 565 | 2 | 2，64，${ }^{\text {，}}$ | 52，9 | 955， | 145 | 44,1 | 50， |  |  |  |  | 188，998 |  |  |
|  | 2，561 | ，916 | ，437 | 1，891，251 | 437，954 | 465，196 | 94，418 | 24，315 | 24，056 | 1，649 | 1，019 | 29，314 | 15，696 | 141，162 | 38，341 | 40，580 |
| Californí．．．．．．．．．．．．． | 18，459 | 14，325 | 9，655 | 13，270，588 | 3，794，440 | 4，036，287 | 732，122 | 221，991 | 215，546 | 14，337 | 10，542 | 212，131 | 136，083 | 867，687 | 295，474 | 426，983 |

Table 1 E.-WHOLESALE ESTABLISHMENTS-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948
establishments, Sales, Expenses, Pay Roll, Personnel, and Stocks

| Type of operation and kind of business | Estab lish. ments (Number) | Sales, entire year <br> (Thousand dollars) | Operating expenses (inc. pay roll) ${ }^{2}$ |  | Pay roll,entireyear(Thousanddollars) | Active proprietors, ${ }^{*}$ <br> Novem ber <br> (Number) | Paid employees, workweek ended nearest - |  |  | Pay roll, workweek ended nearest - |  |  | Stocks on hand, end of year, at cost <br> (Thousand dollats) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Amount <br> (Thousand dollars) | Per- <br> cent of sales |  |  | March 15 <br> (Number) | July 15 <br> (Number) | Nov. 15 (Number) | March 15 (Doliats) | July 15 <br> (Dollars) | Nov. 15 <br> (Dollars) |  |
| United States, total. <br> Type of Operation <br> Merchant wholesalers, total. | 243,366 | 198, 588 , 801 | n,a. | . | 7,990,713 | 163,490 | 2,284,794 | 2,339,139 | 2,382,789 | 143,157,318 | 148,783,558 | 153,223,967 | 10,167,005 |
|  | 146,518 | 7,766,589 | 9,286,353 | 11.6 | 5,064,381 | 106,823 | 1448,231 | 1,492,333 | 1,507,990 | 89,147,584 | 93,342,186 | 95,651,971 | 7,206,834 |
| Service wholesalers (domestic market): <br> Wholesale nerchants, jobbers................. <br> Converters (textile)................................ <br> Industrial distributors. | $\begin{array}{r} 133,121 \\ 1,136 \\ 1,948 \end{array}$ | $\begin{array}{r} 64,467,297 \\ 1,766,279 \\ 2,814,459 \end{array}$ | $\begin{array}{r} 1,056,110 \\ 157,708 \\ 396,544 \end{array}$ | $\left\{\begin{array}{r} 12.5 \\ 8.9 \\ 14.1 \end{array}\right.$ | $\begin{array}{r} 4,431,730 \\ 82,057 \\ 255,469 \end{array}$ | $\begin{array}{r} 99,978 \\ 487 \\ 278 \end{array}$ | $\begin{array}{r} 1,297,449 \\ 11,677 \\ 70,195 \end{array}$ | $\begin{array}{r} 1,340,469 \\ 11,769 \\ 71,309 \end{array}$ | $\begin{array}{r} 1,354,135 \\ 12,254 \\ 71,169 \end{array}$ | $\begin{array}{r} 78,199,301 \\ 1,387,335 \\ 4,458,495 \end{array}$ | $\begin{array}{r} 82,191,050 \\ 1,355,341 \\ 4,614,254 \end{array}$ | $\begin{array}{r} 84,246,177 \\ 1,384,313 \\ 4,741,934 \end{array}$ | $\begin{array}{r} 5,941,417 \\ 189,632 \\ 461,295 \end{array}$ |
| Foreign trade merchants: <br> Exporters. . . . . . . . . . . . Importers................ | 3,596 2,203 | $3,905,484$ $2,817,100$ | $297,6 \in 8$ 177,021 | 7.6 6.3 | 112,044 80,206 | $\begin{aligned} & 1,772 \\ & 1,374 \end{aligned}$ | $\begin{aligned} & 26,141 \\ & 16,321 \end{aligned}$ | 25,116 16,379 | $\begin{aligned} & 25,707 \\ & 17,155 \end{aligned}$ | $\begin{aligned} & 1,949,491 \\ & 1,345,656 \end{aligned}$ | $\begin{aligned} & 1,931,285 \\ & 1,351,356 \end{aligned}$ | $\begin{aligned} & 1,940,116 \\ & 1,417,621 \end{aligned}$ | $\begin{aligned} & 236,880 \\ & 278,726 \end{aligned}$ |
| Ifmited-function wholesalers: Cash-carry wholesalers..... | 1,142 | 364,219 | 17,997 | 4.9 | 8,358 | 5 | 3,150 | 3,267 | 3,322 |  |  |  |  |
| Drop or direct-rill s | 1,769 | 2,781,999 | 122,275 | 4.4 | 59,859 | 892 | 11,510 | 11,997 | 11,906 | 1,028,219 | 1,077,286 | 1,080,138 |  |
| Wagon, truek distributors | 1,343 | 181,256 | 26,303 | 14.5 | 12,575 | 1,332 | 4,729 | 4,937 | 5,089 | 238,997 | 253,181 | 262,597 | 3,986 |
| Retailer-cooperative wareho | 260 | 667,496 | 34,727 | 5.2 | 22,083 |  | 7,059 | 7,090 | 7,253 | 389,304 | 411,903 | 418,726 | 65,304 |
| Manufacturers' sales branches, offices, total. <br> Sales branches (with stocks). $\qquad$ <br> Sales offices (without stocks) | 23,768 | 52,738,577 | 3,930,431 | 7.4 | 1,921,654 | 781 | 495,866 | 503,770 | 501,615 | 35,857,733 | 36,40,141 | 37,243,640 | 1,749,770 |
|  | $\begin{array}{r} 15,716 \\ 8,052 \end{array}$ | $\begin{aligned} & 29,229,717 \\ & 23,508,860 \end{aligned}$ | $\begin{aligned} & 2,909,299 \\ & 1,021,132 \end{aligned}$ | $\begin{array}{r} 10.0 \\ 4.3 \end{array}$ | $\begin{array}{r} 1,501,413 \\ 420,241 \end{array}$ | $\begin{aligned} & 527 \\ & 254 \end{aligned}$ | $\begin{array}{r} 408,912 \\ 86,954 \end{array}$ | $\begin{array}{r} 415,259 \\ 88,511 \end{array}$ | $\begin{array}{r} 411,725 \\ 89,890 \end{array}$ | $\begin{array}{r} 28,212,841 \\ 7,644,892 \end{array}$ | $\begin{array}{r} 28,646,106 \\ 7,764,035 \end{array}$ | $\begin{array}{r} 29,131,751 \\ 8,111,889 \end{array}$ | ,749,770 |
| Petroleum bulk stations, terminals, total...... <br> Independent bulk stations. <br> Commission stations. <br> Selary, salary-commission stations. Cooperative bulk stations. Distributing termínals. | 29,451 | 10,615,650 | 956,074 | 9.0 | 345,847 | 23,952 | 111,812 | 111,053 | 112,466 | 6,486,011 | 6,646,405 | 6,840,356 | 709,205 |
|  | 7,417 | 1,814 | 206,666 | 11.4 | 83,52 | 6,465 | 29,695 | 29,462 | 30,429 | 1,568,231 | 1,583,356 | 1,641,050 | 87,388 |
|  | 16,292 | 2,572,570 | 202,426 | 7.9 | 50,096 | 16,111 | 21,339 | 21,554 | 21,515 | 971,229 | 992,951 | 1,002,096 | 19,463 |
|  | 3,937 | 3,606,394 | 435,778 | 12.1 | 135,663 | 1,288 | 46,355 | 46,021 | 38,702 | 3,037,508 | 3,168,112 | 2,704,854 | 472,922 |
|  | $\begin{array}{r} 1,061 \\ 744 \end{array}$ | 171,569 | 20,470 | $\begin{array}{r} 11.9 \\ 3.7 \end{array}$ | 11,910 | 29 59 | $\begin{array}{r} 4,163 \\ 10,260 \end{array}$ | 4,203 9,813 | $\begin{array}{r} 4,169 \\ 17,651 \end{array}$ | 221,594 | 240,694 661,292 | 233,853 $1,258,503$ | 13,525 115,907 |
| Agents, brokers, total..... |  | $34,$ | 894,39 | 2.6 | 350,1 | 21,820 | 90,14 | 92,799 | 101,650 | 6,096,782 | 6,389,461 | 6,761,190 | 68,829 |
| Auction | 1,728 | 2,879,415 | 63,508 | 2.2 | 24,938 | 1,777 | 15,335 | 17,069 | 22,793 | 348,646 | 488,955 | 679,925 | 2,527 |
| Brokers (merchandise): <br> Representing sellers. | 5,042 | 8,734,577 | 162,552 | 1.9 | 61,316 | 4,678 | 13,962 | 14,379 | 14,462 | 1,063,775 | 1,109,721 | 1,117,935 |  |
| Representing buye | 770 | 1,123,346 | 20,839 | 1.8 | 7,385 | 715 | 1,682 | 1,853 | 1,817 | 128,770 | 134,601 | 137,416 | 2,927 |
| Cormission m | 2,403 | 7,544,234 | 99,987 | 1.3 | 49,303 | 2,243 | 14,647 | 14,616 | 15,184 | 871,499 | 894,778 | 913,160 | 13,404 |
| Export agents | 1,135 | 1,200,502 | 48,187 | 4.0 | 21,896 | 697 | 5,349 | 4,910 | 6,685 | 380,747 | 375,762 | 421,700 | 6,399 |
| Import ggents | 308 | 707,226 | 15,459 | 2.2 | 4,912 | 191 | 1,056 | 1,075 | 1,078 | 84,875 | 86,833 | 88,057 | 3,570 |
| 'Hanufacturers' agents: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| With stocks....... | 1,423 | 633,750 | 44,931 | 7.1 | 25,510 | 1,191 | 5,833 | 6,009 | 6,076 | 452,457 | 473,834 | 485,420 | 12,919 |
| Without | 7,625 | 3,575,484 | 203,312 | 5.7 | 59,674 | 7,283 | 13,101 | 13,472 | 13,679 | 1,071,488 | 1,116,686 | 1,154,522 | ... |
| Selling agents. | 3,517 | 5,135,198 | 199,914 | 3.9 | 73,170 | 2,875 | 13,217 | 13,387 | 13,64.4 | 1,282,247 | 1,286,659 | 1,321,766 | 8,316 |
| Purchasing agents, residen | 213 | 1,737,522 | 22,484 | 1.3 | 14,493 | 164 | 3,688 | 3,741 | 3,772 | 266,543 | 274,239 | 282,399 | 854 |
| Cooperative buying agencies | 23 | 83,383 | 1,917 | 2.3 | 858 | 5 | 166 | 168 | 176 | 18,599 | 18,695 | 19,359 | 366 |
| Cooperative sales agencies | 174 | 1,255,455 | 11,305 | 0.9 | 6,693 | 1 | 2,110 | 2,120 | 2,284 | 127,136 | 128,698 | 139,531 | 2,431 |
| Assemblers (mainly farm products), total....... | 19,268 | 10,957,893 | 664,405 | 6.1 | 308,683 | 10,114 | 138,739 | 139,184 | 159,068 | 5,569,208 | 5,995,365 | 6,726,810 | 432,367 |
| Assemblers (dealing orr own | 5,156 | 2,312,596 | 99,083 | 4.3 | 38,957 | 4,318 | 18,292 | 18,265 | 22,374 | 672,589 | 705,218 | 869,998 | 72,479 |
| Commission buye | 1,387 | 1, 599,092 | 23,542 | 1.5 | 9,327 | 1,253 | 4,377 | 4,397 | 4,346 | 173,119 | 175,580 | 182,841 | 9,333 |
| Cooperative marketing assoc | 1,131 | 1,843,689 | 171,043 | 9.3 | 81,572 | 31 | 35,107 | 36,675 | 38,212 | 1,520,483 | 1,652,987 | 1,748,798 | 121,323 |
| Cream stations. | 1,212 | 289,146 | 20,639 | 7.1 | 8,734 | 574 | 3,891 | 4,228 | 3,959 | 166,540 | 182,105 | 172,268 | 1,772 |
| Country grain elevators: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Indepen | 2,618 | 1,126,773 | 48,270 | 4.3 | 21,553 | 2,014 | 8,182 | 9,217 | 8,997 | 370,255 | 432,215 | 411,602 | 51,797 |
| Line | 3,309 | 1,277,461 | 47,202 | 3.7 | 24,163 | 348 | 9,265 | 11,136 | 9,711 | 410,068 | 492,398 | 434,640 | 64,589 |
| Cooperati | 2,481 | 1, 697,764 | 50,395 | 3.0 | 26,256 | 38 | 9,694 | 10,884 | 10,125 | 483,156 | 561,025 | 510,270 | 79,572 |
| Packers, sh | 1,974 | 811,372 | 204,231 | 25.2 | 98,121 | 1,538 | 49,931 | 44,382 | 61,344 | 1,772,998 | 1,793,837 | 2,397,393 | 31,502 |
| Type by Kind of Business |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Me | 146,518 | 79,766,589 | 9,286,353 | 11.6 | 5,064,381 | 106,823 | 1,448,231 | 14,42,333 | 1,507,990 | 89,147,584 | 93,342,186 | 95,651,971 | 7,206,834 |
| Groceries, confectionery, meats: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Groceries (general line)................. | 4,265 | $\frac{5,799,121}{3789}$ | 471,707 | 8.1 | 285,414 | 2,091 | 93, 261 | 94,434 | 94,434 | 5,102,458 | 5,302,279 | 5,392,727 | 598,773 |
| Not sponsoring cooperative voluntery groups | 2,963 | 3,378,567 | 294,027 | 8.7 | 174,773 | 1,839 |  |  | 59,541 | 3,156,093 | 3,253,857 | 3,308,364 | 354,853 |
| Voluntary group wholesalers............... | 635 | 1,633,954 | 135,673 | 8.3 | 85,413 | 163 | 27,022 | 27,244 | 26,941 | 1,505,784 | 1,583,770 | 1,607,433 | 172,136 |
| Retailer-cooperative warehouses. ........... . . | 211 | 582,340 | 26,939 | 4.6 | 16,722 | 1 | 5,218 | 5,269 | 5,421 | 294,030 | 312,702 | 321,683 | 54,182 |
| Cash-carry depots.............. <br> Institutional wholesalers... | 405 51 | 146,829 57,431 | 7,158 7,910 | 4.9 13.8 | 3,565 4,941 | 50 38 | 1,194 | 1,206 | 1,282 | 61,934 | 62,808 | 66,783 | 10,753 |
| Institutional wholesalers | 51 | 57,431 | 7,910 | 13.8 | 4,941 | 38 | 1,224 | 1,238 | 1,249 | 84,617 | 89,142 | 88,464 | 6,849 |
| Confectione | 2,077 | 377,047 | 4, 837 | 11.9 | 24,438 | 2,004 | 8,807 | 8,814 | 9,609 | 4.49,687 | 441,916 | 493,017 | 25,086 |
| Fish, sea foods | 1,233 | 393,662 | 61,361 | 15.6 | 30,070 | 1,138 | 10,177 | 10,397 | 11,167 | 545,980 | 571,092 | 594,595 | 16,274 |
| Meats, meat produc | 3,507 | 1,999,476 | 149,139 | 7.4 | 82,098 | 3,500 | 23,449 | 24,287 | 25,127 | 1,448,129 | 1,536,462 | 1,607,280 | 34,034 |
| Other grocery, food sp | 6,263 | 2,787,432 | 270,959 | 9.7 | 127,022 | 5,056 | 39,908 | 40,966 | 42,510 | 2,274,638 | 2, 361,495 | 2,464,192 | 216,037 |
| Canned foods. | 1,138 | 408,505 | 42,773 | 10.5 | 18,965 | 1,029 | 6,420 | 6,354 | 6,642 | 358,825 | 358,460 | 377,587 | 44,002 |
| corfee, tea, | 573 | 590,961 | 44,317 | 7.5 | 19,923 | 399 | 5,630 | 5,622 | 5,729 | 341,232 | 339,575 | 359,588 | 53,260 |
| Dried fruits, | 150 | 67,050 | 6,824 | 10.2 | 2,838 | 140 | 935 | 890 | 1,504 | 42,120 | 41,214 | 63,188 | 6,821 |
| Flour.... | 294 | 156,641 | 13,287 | 8.5 | 5,135 | 202 | 1,628 | 1,645 | 1,614 | 92,387 | 94,959 | 95,844 | 5,828 |
| Frosted, frozen foods... | 447 | 239,630 | 34,208 | 14.3 | 16,586 | 238 | 5,084 | 5,397 | 5,559 | 293,970 | 319,829 | 337,947 | 24,662 |
| Miscelleneous grocery specialt | 3,661 | 1,324,645 | 129,550 | 7.8 | 63,575 | 3,048 | 20,211 | 21,058 | 21,462 | 1,146,104 | 1,207,458 | 1,230,038 | 81,464 |
| Farm products (edible): |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Dairy, poultry products. Fruits, vegetables (fres | 6,668 | 4,278,748 | $\begin{aligned} & 555,073 \\ & 317,416 \end{aligned}$ | 13.0 9.8 | $\begin{aligned} & 305,494 \\ & 158,057 \end{aligned}$ | $\begin{array}{r} 5,823 \\ 7,637 \end{array}$ | $\begin{aligned} & 98,329 \\ & 50,822 \end{aligned}$ | $\begin{array}{r} 105,008 \\ 52,316 \end{array}$ | $\begin{array}{r} 103,476 \\ 52,457 \end{array}$ | $\begin{aligned} & 5,613,076 \\ & 2,819,918 \end{aligned}$ | $\begin{aligned} & 6,048,449 \\ & 3,013,430 \end{aligned}$ | $\begin{aligned} & 6,014,543 \\ & 2,964,884 \end{aligned}$ | $\begin{aligned} & 92,119 \\ & 52,405 \end{aligned}$ |
| Beer, wines, distilled spirits: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $\begin{aligned} & \text { Beer, ale...................... } \\ & \text { Wines, distilled spirits. } \end{aligned}$ | 5,668 1,527 | $1,550,562$ $2,519,7.67$ | $\begin{aligned} & 220,603 \\ & 224,153 \end{aligned}$ | 14.2 8.9 | $\begin{aligned} & 106,498 \\ & 117,864 \end{aligned}$ | 4,826 596 | $\begin{aligned} & 32,258 \\ & 27,806 \end{aligned}$ | $\begin{aligned} & 36,202 \\ & 27,747 \end{aligned}$ | $\begin{aligned} & 34,467 \\ & 29,170 \end{aligned}$ | $\begin{array}{r} 1,823,654 \\ 2,052,049 \end{array}$ | $\begin{aligned} & 2,168,431 \\ & 2,096,771 \end{aligned}$ | $\begin{aligned} & 2,028,303 \\ & 2,304,663 \end{aligned}$ | $\begin{array}{r} 70,229 \\ 304,516 \end{array}$ |

Table 1 E.-WHOLESALE ESTABLISHMENTS-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948 -Con. Establishments, Sales, Expenses, Pay Roll, Personnel, and Stocks

| Type of operation and kind of business | $\begin{aligned} & \begin{array}{l} \text { Estab- } \\ \text { lisho } \\ \text { ments } \end{array} \\ & \\ & \text { (Number) } \end{aligned}$ | Sales, entire year <br> (Thousand doilats) | Operating expenses (inc. pay roll) $)^{2}$ |  | Pay rollt,entiteyear(Thousanddollazs) | Active proprie tors, ber ( N umber) | Paid employees, workweek ended nearest- |  |  | Pay roll, workweek ended nearest- |  |  | Stocks on hand, end of year, at cost <br> (Thousand dollars) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Amount <br> (Thousard doliars) | $\begin{aligned} & \text { Per } \\ & \text { cent } \\ & \text { of } \\ & \text { sales } \end{aligned}$ |  |  | March 15 <br> (Number) | July 15 <br> (Number) | Nov. 15 (Number) | March 15 | July 15 (Dollars) | Nov. 15 (Dollars) |  |
| Type by Kind or Business--Continued |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Merchant wholesalers--Continued |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Druss, chemicals, allied products: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Drugs (general line | 303 | 848,870 | 100,834 | 11.9 | 65,836 | 37 | 21,894 | 22,030 | 22,127 | 1,187,132 | 1,225,659 | 1,251,532 | 117,360 |
| Drugs, drug sundries (specialty lines) | 1,902 | 521,476 | 116,738 | 22.4 | 46,810 | 1,338 | 14, 143 | 24,187 | 14,683 | 846,185 | 859,685 | 922,068 | 61,283 |
| Proprietary medicines, toiletries | 802 | 207,069 | 61,684 | 29.8 | 25,144 | 556 | 7,506 | 7,469 | 7,768 | 452,894 | 456,753 | 507,887 | 24,617 |
| Retailer cooperatives-specialty | 17 | 6,551 | 607 | 9.3 |  | 1 | 137 | 138 | 138 | 6,743 | 6,922 | 7,154 | 1,425 |
| Drug sundries.................... | 1,083 | 307,856 | 54,447 | 17.7 | 21,292 | 781 | 6,500 | 6,580 | 6,777 | 386,548 | 396,010 | 407,027 | 35,241 |
| Industrial chemicals, explosiv | 1,189 | 690,019 | 92,288 | 13.4 | 45,839 | 518 | 10,806 | 10,854 | 10,696 | 823,400 | 832,714 | 824,155 | 51,078 |
| Paints, varnishes | 1,277 | 221,861 | 50,042 | 22.6 | 27,992 | 744 | 8,211 | 8,451 | 8,536 | 484,344 | 513,786 | 522,325 | 34,896 |
| With glass, wallpaper....................... | 516 | 108,041 | 25,811 | 23.9 | 15,000 | 260 | 4,459 | 4,657 | 4,741 | 252,556 | 269,313 | 275,999 | 19,765 |
| Without glass, wallpaper....................... | 761 | 113,820 | 24,231 | 21.3 | 12,992 | 484 | 3,652 | 3,794 | 3,795 | 231,788 | 244,473 | 246,326 | 15,131 |
| Tobacco and products (except leaf) | 3,019 | 2,529,576 | 131,184 | 5.2 | 75,456 | 2,74, | 25,385 | 26,112 | 26,143 | 1,359,168 | 1,411,052 | 1,427,348 | 125,748 |
| Dry goods, apparel: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Clothing, furnishings, footwe | 5,133 | 1,558,536 | 220,576 | 14.2 | 1111,332 | 4,490 | 28,900 | 28,055 | 29,578 | 1,975,116 | 1,931,125 | 2,050,453 | 197,197 |
| Clothing, furnishings (general li | 379 | 179,233 | 24,725 | 13.8 | 13,146 | 371 | 3,763 | 3,586 | 3,778 | 237,542 | 226,323 | 240,788 | 25,064 |
| Men's, boys' clothing, furnishings. | 1,454 | 402,531 | 57,252 | 14.2 | 29,634 | 1,253 | 7,968 | 7,753 | 8,094 | 538,845 | 527,526 | 554,801 | 55,448 |
| Women's, children's clothing, furrishings... | 1,435 | 424,697 | 64,866 | 15.3 | 32,447 | 1,197 | 7,754 | 7,548 | 8,223 | 554,658 | 546,514 | 596,630 | 39,506 |
| Furs (dressed), fur clothing................. | 544 | 155,052 | 16,649 | 10.7 | 7,155 | 528 | 1,567 | 1,701 | 1,766 | 123,740 | 138,305 | 142,208 | 29,666 |
| Millinery, millinery supplies | 475 | 102,796 | 18,636 | 18.1 | 9,590 | 408 | 2,914 | 2,617 | 2,792 | 182,861 | 167,280 | 178,230 | 11,087 |
| Shoes, other footwear. | 645 | 250, 294 | 33,434 | 13.4 | 17,195 | 524 | 4,269 | 4,181 | 4,233 | 296,698 | 284,069 | 296,073 | 30,300 |
| Work clothing. 7 | 201 | 43,933 | 5,014 | 11.4 | 2,165 | 209 | 665 | 669 | 692 | 40,772 | 41,108 | 41,723 | 6,126 |
| Dry goods (genersil line) | 182 | 457,242 | 59,456 | 13.0 | 36,360 | 67 | 9,732 | 9,765 | 9,822 | 653,292 | 654,882 | 677,468 | 68,967 |
| Dry goods specialties, piece goods, notions... | 5,284 | 1,947,798 | 236,716 | 12.2 | 217,064 | 4,250 | 27,300 | 27,006 | 27,805 | 2,078,864 | 2,050,249 | 2,134,495 | 215,882 |
| Hosiery, underwear | ,02 | 208,443 | 22,619 | 10.8 | 11,271 | 618 | 3,144 | 3,097 | 3,268 | 207,127 | 200,724 | 217,433 | 17,399 |
| Piece goods (jobbers) | 2,441 | 1,133,056 | 115,197 | 10.2 | 53,177 | 1,756 | 12,123 | 11,012 | 11,078 | 916,931 | 915,394 | 914,031 | 124,496 |
| Other dry goods, notion | 2,141 | 606,299 | 98,900 | 16.3 | 52,616 | 1,876 | 13,033 | 12,897 | 13,459 | 954,806 | 934,131 | 1,003,031 | 83,987 |
| Piece goods converters. | 1,134 | 1,764,143 | 157,546 | 8.9 | 81,975 | 487 | 11,669 | 11,766 | 12,246 | 1,385,571 | 1,353,803 | 1,382,511 | 190,499 |
| Furniture, home furnishings: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Furniture (household, | 1,173 | 379,730 | 75,568 | 19.9 | 43,160 | 814 | 11,259 | 11,073 | 11,547 | 770,635 | 755,427 | 813,595 | 45,772 |
| Household furniture. | 605 | 245,026 | 40,019 | 16.3 | 21,847 | 424 | 5,345 | 5,261 | 5,606 | 388,769 | 379,371 | 427,678 | 24,476 |
| Office furniture. | 568 | 134,704 | 35,549 | 26.4 | 21,313 | 390 | 5,914 | 5,812 | 5,941 | 381,866 | 376,056 | 385,917 | 21,296 |
| Home furnishings, floor | 2,640 | 935,215 | 143,060 | 15.3 | 75,202 | 1,928 | 19,630 | 19,701 | 20,640 | 1,288,253 | 1,331,386 | 1,411,943 | 117,468 |
| Chine, glassware, croc | 537 | 126,884 | 25,314 | 21.6 | 13,214 | 450 | 3,569 | 3,582 | 3,784 | 226,801 | 234,491 | 244,377 | 18,299 |
| Floor coverings................................ | 649 | 416,112 | 49,853 | 12.0 | 28,357 | 366 | 6,325 | 0,490 | 6,715 | 460,287 | 486,987 | 515,524 | 58,343 |
| Antiques...... | 27 | 13,208 | 3,334 | 25.2 | 1,423 | 262 | 414 | 393 | 423 | 25,355 | 26,290 | 28,123 | 4,530 |
| Miscellaneous home furnishing | 1,183 | 389,011 | 64,559 | 16.6 | 32,208 | 850 | 9,322 | 9,236 | 9,718 | 575,810 | 583,618 | 623,919 | 36,296 |
| Paper and its products: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Wrapping paper, | 516 | 296 | 48,338 | 16.3 | 31,156 | 606 | 7,849 | 8,019 | 8,156 | 559 | 562,743 | 579,071 |  |
| Fine paper........ | 447 | 462,359 | 62,686 | 13.6 | 39,993 | 216 | 9,072 | 9,012 | 9,197 | 721,035 | 709,358 | 742,006 | 44,436 |
| Stationery, office supp | 880 | 180,867 | 48,154 | 26.6 | 30,001 | 565 | 9,248 | 9,317 | 10,063 | 538,679 | 547,498 | 588,854 | 27,731 |
| Wallpaper, | 260 | 32,338 | 10,883 | 33.6 | 5,389 | 102 | 1,739 | 1,641 | 1,783 | 91,783. | 88,144 | 98,814 | 6,065 |
| Miscellaneous paper products | 1,941 | 929,255 | 124,400 | 13.4 | 73,110 | 1,312 | 19,277 | 19,342 | 19,868 | 1,319,830 | 1,340,218 | 1,374,189 | 81,504 |
| Farm products (raw materials) : |  |  |  |  |  |  |  |  |  |  |  |  |  |
| cotton. | 325 | 1,768,332 | 78,832 | 4.4 | 16,995 | 320 | 3,346 | 3,295 | 3,381 | 244,119 | 239,078 | 250,579 | 161,198 |
| Grain. | 391 | 3,022,406 | 64,975 | 2.1 | 29,358 | 145 | 7,405 | 8,174 | 8,084 | 467,901 | 543,781 | 570,985 | 128,326 |
| Hides, skins, raw furs......................... | 858 | 504,212 | 29,696 | 5.9 | 12,997 | 735 | 3,349 | 3,243 | 3,318 | 225,734 | 220,646 | 226,605 | 50,952 |
| Livestock (exeept borses, | 413 | 491,306 | 9,026 | 1.8 | 2,707 | 428 | 771 | 749 | 800 | 46,896 | 47,021 | 51,025 | 4,486 |
| Tobacco (leaf). | 148 | 225,576 | 21,528 | 9.5 | 10,182 | 76 | 4,470 | 2,095 | 5,584 | 174,369 | 115,884 | 200,339 | 27,574 |
| Wool, mohair | 271 | 513,313 | 25,149 | 4.9 | 11,920 | 191 | 1,911 | 2,124 | 1,918 | 170,580 | 186,956 | 173,947 | 63,887 |
| Miscellaneous inedible | 188 | 378,848 | 16,310 | 4.3 | 6,701 | 129 | 1,358 | 1,388 | 1,483 | 109,904 | 111,031 | 117,297 | 28,999 |
| Automotive: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Automobiles, other motor | 2,270 | $1,450,871$ | 145,570 | 10.0 | 79,398 | 1,501 | 22,843 | 23,938 | 24,234 | 1,417,190 | 1,526,819 | 1,552,886 | 122,055 |
| Automobiles, new and used. | 730 | 902,083 | 60,962 | 6.8 | 31,397 | 516 | 8,857 | 9,295 | 9,331 | 565,163 | 619,336 | 619,207 | 52,565 |
| Trucks, tractors (road type) | 1,540 | 548,788 | 84,608 | 15.4 | 48,001 | 985 | 13,986 | 14,643 | 14,903 | 852,027 | 907,483 | 933,679 | 69,490 |
| Automotive equipment, tires and | 12,423 | 2,640,718 | 580,752 | 22.0 | 345,236 | 8,629 | 108,509 | 210,667 | 112,095 | 6, 210,057 | 6,498,798 | 6,681,010 | 484,595 |
| Automotive parts, accessories. | 11,059 | 2,325,491 | 520,984 | 22.4 | 315,227 | 7,632 | 99,462 | 101,379 | 102,795 | 5,654,662 | 5,920,819 | 6,096,959 | 439,857 |
| Garage equipment, tools. | 390 | 75,967 | 17,050 | 22.4 | 9,995 | 243 | 2,848 | 2,903 | 2,978 | 186,521 | 188,377 | 194,480 | 12,138 |
| Tires, tubes... | 974 | 239,260 | 42,718 | 17.8 | 20,014 | 754 | 6,199 | 6,385 | 6,322 | 368,874 | 389,602 | 389,571 | 32,600 |
| Electricel goods: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Electrical goods (general line).................. <br> Wiring supplies, construction materials, | 540 | 1,521,874 | 156,128 | 10.2 | 92,550 | 33 | 24,895 | 26,150 | 26,305 | 1,665,757 | 1,741,239 | 1,790,540 | 180,193 |
| apparatus, and equipment..................... | 2,385 | 864,672 | 140,182 | 16.2 | 81,426 | 1,501 | 22,401 | 22,942 | 23,151 | 1,410, 258 | 1,488,054 | 1,511,050 | 108,855 |
| Wiring supplies, construction materials..... | 1,890 | 717,026 | 108,195 | 15.1 | 62,495 | 1,181 | 27,070 | 17,431 | 17,785 | 2,077,654 | 1, 130,025 | 1, 158,009 | 87,551 |
| Apparatus and equipment........ | 495 | 147,646 | 31,987 | 21.7 | 18,931 | 320 | 5,331 | 5,511 | 5,366 | 333,104 | 358,029 | 353,041 | 21,304 |
| Electrical appliances, specialties | 2,518 | 2,038,020 | 267,196 | 13.1 | 147,942 | 1,343 | 38,773 | 39,834 | 40,992 | 2,588,387 | 2,733,789 | 2, 269,385 | 225,823 |
| Electrical appliances (general line)......... | 365 | 769,714 | 98,363 | 12.8 | 55,162 | 107 | 13,759 | 14,107 | 14,407 | 983,028 | 1,020,533 | 1, 067,636 | 85,416 |
| Radios, television sets..................... | 1,210 | 491,215 | 75,571 | 15.4 | 41,213 | 781 | 17,592 | 11,791 | 12,157 | 724,832 | 757,119 | 803,109 | 56,858 |
| Refrigerators, equipment (household)......... | 239 | 443,158 | 42,183 | 9.5 | 24,185 | 73 | 6,137 | 6,449 | 6,661 | 407,741 | 461,285 | 476,300 | 4, 765 |
| Miscelleneous appliances, specialties....... | 704 | 333,933 | 51,079 | 15.3 | 27,382 | 382 | 7,285 | 7,487 | 7,767 | 472,786 | 494,852 | 522,340 | 38,784 |
| Hardware, plumbing, heating: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Hardware. | 2,153 | 2,013,997 | 314,115 | 15.6 | 203,852 | 1,259 | 58,262 | 59,105 | 59,359 | 3,513,031 | 3,634,578 | 3,719,668 | 366,191 |
| General line (with industrial department)... | 361 | 1,196,485 | 181,083 | 15.1 | 122,712 | 28 | 34,693 | 35,409 | 35,173 | 2,113,561 | 2,178,727 |  |  |
| General line (without industrial department) | 312 | 501,622 | 73,657 | 14.7 | 47,966 | 112 | 13,600 | 13,529 | 13,931 | 809,253 590,217 | 849,819 | 860,222 602,952 | 87,781 57,019 |
| Specialty lines............................. | 1,480 | 315,890 | 59,375 | 18.8 | 33,174 | 1,119 | 9,969 | 10,167 | 10,255 | 590,217 | 606,032 | 620,952 | 57,019 |
| Plumbing, heating equipment, supplie | 3,748 | 1,812,960 | 273,952 | 15.1 | 157,832 | 1,879 | 40,980 | 42,316 | 43,381 | 2,631,826 | 2,792,869 | 2,926,341 | 260,625 |
| Plumbing, heating (general line). | 1,963 | 1,215,932 | 168,875 | 13.9 | 99,354 | 896 | 25,638 | 26,460 | 27,208 | 1,623,531 | 1,74,994 | 1,808,967 | 174,468 |
| Heating (inciuding stoves, ranges).......... | 558 | 175,069 | 30,982 | 17.7 | 16,253 | 260 | 4,188 | 4,229 | 4,467 | 281,890 | 291,156 | 311,503 | 21,985 |
| Plumbing fixtures, supplies. | 902 | 325,501 | 52,126 | 16.0 | 29,097 | 574 | 7,553 | 7,743 | 7,890 | 500,657 | 523,107 | 544,617 | 49,148 |
| Air conditioning, ventilating equipment | 325 | 96,458 | 21,979 | 22.8 | 13,128 | 149 | 3,601 | 3,884 | 3,816 | 225,748 | 263,612 | 261,254 | 15,024 |

Table 1 E.-WHOLESALE ESTABLISHMENTS-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948 -Con.
Establishments, Sales, Expenses, Pay Roll, Personnel, and Stocks

| Type of operation and kind of business | Establish. ments (Number) | Sales, entire year <br> (Thousand dollars) | Operating expenses (inc. pay roll) ${ }^{3}$ |  | Pay roll, entire year | Active proprietors, ${ }^{*}$ <br> Novem. ber | Paid employees, workweek ended nearest- |  |  | Pay roil, workweek ended nearest- |  |  | Stocks on hand, end of year, at cost: <br> (Thousand dollars) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Amount <br> (Thousand dollars) | Percent of sales |  |  | March 15 <br> ( $\mathrm{Number}^{\text {) }}$ | July 15 <br> (Number) | Nov. 15 $\text { ( } \mathrm{N} \text { umber) }$ | March 15 <br> (Dollats) | July 15 <br> (Dollars) | Nov. 15 (Dollars) |  |
| Type by Kind of Business--Continued |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Lumber, construction materials: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Lumber, mil | 3,312 | 2,793,620 | 301,454 | 10.8 | 166,222 | 1,723 | 4,8,891 | 47,902 | 47,269 | 2,862,019 | 3,134,726 | 3,109,732 | 197,596 |
| Direct mill shippers | 965 | 1,055,673 | 57,538 | 5.4 | 26,814 | 615 | 4,999 | 5,312 | 5,192 | 459,870 | 487,046 | 483,947 | 3,444 |
| Distributors witb yards | 2,347 | 1,737,947 | 243,916 | 14.0 | 141,408 | 1,098 | 39,892 | 42,590 | 42,077 | 2,402,149 | 2,647,680 | 2,625,785 | 194,152 |
| Other construction mate | 2,578 | 1,141,116 | 251,246 | 22.0 | 135,685 | 1,259 | 35,639 | 39,863 | 39,795 | 2,237,174 | 2,627,153 | 2,651,063 | 79,481 |
| Brick, tile, terra | 272 | -99,606 | 15,597 | 15.6 | 7,987 | 127 | 1,993 | 2,218 | 2,162 | 131,261 | 152,774 | 149,779 | 5,892 |
| Cement, lime, plaste | 205 | 109,743 | 22,247 | 20.3 | 12,045 | 88 | 3,163 | 3,562 | 3,431 | 199,736 | 239,861 | 234,523 | 5,477 |
| Glass (butlding).. | 343 | 109,964 | 31,272 | 28.4 | 20,750 | 221 | 5,535 | 5,583 | 5,787 | 340,756 | 360, 292 | 381,605 | 13,129 |
| Sand, gravel, crushed stone | 200 | 87,098 | 21,668 | 24.9 | 10,036 | 122 | 2,373 | 3,042 | 2,983 | 158,600 | 212,694 | 210,724 | 2,617 |
| Ready-mixed concrete distrib | 358 | 175,403 | 59,091 | 33.7 | 30,098 | 170 | 7,674 $\mathbf{3 , 3 4 8}$ | 9,242 | 9,104 | 490,360 | 628,258 241 | 617,505 | 4,219 |
| Roofing, siding, insulation...... Miscellaneous construction materi | $\begin{aligned} & 345 \\ & 855 \end{aligned}$ | 173,772 385,530 | 24,639 76,732 | 14.2 19.9 | 13,337 41,432 | 156 375 | 3,348 11,553 | 3,575 12,641 | 3,702 12,626 | 219,748 696,713 | 241,246 792,028 | 261,893 795,034 | 14,955 33,192 |
| Machinery, equipment, supplies: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial machines, equibment | 4,814 | 870,025 | 207,947 | 23.9 | 112,506 | 3,537 | 32,332 | 32,963 | 32,722 | 2,064,479 | 2,147,041 | 2,126,125 | 120,325 |
| Comercial refrigeration equ | 1,223 | 219,930 | 52,876 | 24.0 | 28,564 | 824 | 7,856 | 8,392 | 8,067 | 510,161 | 565,045 | 530,781 | 32,4,43 |
| Office machines, equipment. Restaurant, hotel supplies | 89 | 104,172 | 29,274 | 28.1 | 17,243 | 661 | 5,437 | 5,442 | 5,683 | 327,582 | 337,608 | 358,735 | 13,352 |
| nenfood)....... | 835 | 194,807 | 43,700 | 22.4 | 24,273 | 638 | 6,961 | 7,103 | 7,075 | 435,405 | 450,729 | 456,614 | 32,117 |
| Store machines, fixtures | 1,480 | 27,086 | 62,660 | 23.1 | 33,347 | 1,119 | 9,734 | 9,632 | 9,489 | 630,529 | 629,988 | 615,033 | 33,347 |
| Other corsmercial machines, equipment. | 380 | 80,030 | 19,437 | 24.3 | 9,079 | 295 | 2,344 | 2,394 | 2,408 | 160,802 | 163,671 | 164,962 | 9,066 |
| Construction machinery, equip | 936 | 786,561 | 129,570 | 16.5 | 74,349 | 344 | 16,950 | 17,624 | 17,832 | 1,271,228 | 1,358,052 | 1,399,458 | 132,060 |
| Farm-diairy machinery, equipme | 883 | 485,297 | 56,052 | 11.6 | 28,568 | 521 | 7,795 | 8,296 | 8,152 | 505,423 | 553,989 | 544,941 | 57,762 |
| Industrial machinery, equipment, supplies... | 7,304 | 2,999,989 | 480,193 | 16.0 | 269,660 | 3,973 | 71,065 | 72,273 | 72,763 | 4,810, 321. | 4,999,473 | 5,156,313 | 401,110 |
| line)..... | 241 | 331,219 | 57,297 | 17.3 | 36,610 | 42 | 9,954 | 9,782 | 9,728 | 636,656 | 666,374 | 709,161 | 46,727 |
| Belting, hose, packing | 233 | 60,313 | 12,961 | 21.5 | 8,183 | 112 | 1,910 | 1,916 | 1,921 | 143,409 | 149,357 | 145,883 | 7,330 |
| Machine tools. | 528 | 178,675 | 29,733 | 16.6 | 17,048 | 399 | 3,794 | 3,711 | 3,687 | 309,113 | 304,376 | 302,878 | 16,489 |
| Mine, mill supplies | 639 | 332,594 | 54,580 | 16.4 | 31,884 | 372 | 8,574 | 8,749 | 8,770 | 561,750 | 588,386 | 592,628 | 4, 407 |
| 011 well, oil refining suppls | 1,027 | 718,051 | 66,466 | 9.2 | 30,798 | 272 | 8,536 | 9,123 | 9,099 | 564,948 | 610,484 | 630,114 | 102,217 |
| Frinting machinery, supplies (except paper) | 215 | 52,001 | 11,096 | 21.3 | 6,132 | 119 | 1,435 | 1,416 | 1,443 | 111,213 | 108,000 | 111,359 | 5,587 |
| Rope, cordage.. | 111 | 75,134 | 6,712 | 8.9 | 4,010 | 53 | 782 | 791 | 787 | 72,034 | 66,718 | 67,884 | 5,828 |
| Used machinery, equipment | 176 | 41,728 | 9,626 | 23.1 | 4,513 | 146 | 1,188 | 1,183 | 1,174 | 80,314 | 83,418 | 79,630 | 10,4, 3 |
| Miscellaneous industrial machinery, supplies | 4,134 | 1,210,276 | 231,722 | 19.1 | 130,482 | 2,458 | 34,892 | 35,602 | 36,154 | 2,330,884 | 2, 421,860 | 2,516,776 | 161,982 |
| Professional equipment, supplies................ <br> Dental supplies. <br> Religious supplies. <br>  <br> Surglcal, medical, hospital equipment, supplies. <br> Miscellaneous professional equipment, supplies. | 2,596 | 571,154 | 146,304 | 25.6 | 88,750 | 1,480 | 28,633 | 28,671 | 29,198 | 1,604,399 | 1,643,210 | 1,673,951 | 90,834 |
|  | 472 | 96,751 | 25,198 | 26.0 | 15,325 | 254 | 5,059 | 5,075 | 4,997 | 280,364 | 289,962 | 285,019 | 18,650 |
|  | 145 | 18,878 | 4,746 | 25.1 | 2,630 | 129 | 1,075 | 1,026 | 1,108 | 46,119 | 4,4,185 | 47,631 | 4,129 |
|  | 252 | 65,601 | 12,994 | 19.8 | 7,837 | 167 | 2,287 | 2,386 | 2,468 | 132,848 | 139,938 | 147,536 | 9,589 |
|  | 717 | 216,383 | 49,347 | 22.8 | 28,971 | 386 | 7,843 | 7,909 | 8,062 | 527,082 | 537,881 | 544,210 | 30,205 |
|  | 1,010 | 173,541 | 54,019 | 31. | 33,987 | 54.4 | 12,369 | 12,275 | 12,563 | 617,986 | 631,244 | 649,555 | 28,261 |
| Service establishment equipment, supplies.... Barber, beauty supplies. Laundry, dry cleaning equipment, supplies. Shoe rindings..................................... Undertakers' supplies............................ . . Upholsterers ${ }^{1}$ supplies. Miscellaneous service equipment, supplies.. | 4,240 | 767,142 | 145,579 | 19.0 | 75,620 | 3,312 | 22,693 | 22,860 | 23,057 | 1,354,872 | 1,374,672 | 1,392,953 | 111,313 |
|  | 1,063 | 100,228 | 32,684 | 32.6 | 16,956 | 883 | 6,217 | 6,210 | 6,257 | 322,582 | 322,656 | 325,764 | 20,323 |
|  | 388 | 114,022 | 24,215 | 21.2 | 12,496 | 234 | 3,436 | 3,441 | 3,375 | 226,811 | 227,300 | 225,889 | 14,175 |
|  | 1,307 | 334,044 | 39,580 | 11.8 | 19,592 | 1,077 | 5,233 | 5,248 | 5,347 | 330,132 | 333,489 | 339,900 | 47,734 |
|  | 102 | 10,083 | 2,835 | 28.1 | 1,527 | 73 | 528 | 514 | 505 | 30,107 | 28,466 | 28,347 | 1,740 |
|  | 190 | 45,504 | 8,339 | 18.3 | 4,354 | 137 | 1,217 | 1,259 | 1,301 | 72,098 | 75,174 | 77,626 | 7,724 |
|  | 1,190 | 163,261 | 37,926 | 23.2 | 20,715 | 908 | 6,062 | 6,188 | 6,272 | 373,142 | 387,587 | 395,427 | 19,677 |
| Transportation (except automotive) equipment, supplies.................................................... Aircraft, aeronautical equipment, supplies. Railroed equipment, supplies.................. Marine equipment, supplies..................... Other transportation equipment, supplies... | 657 | 251,204 | 49,528 | 19.7 | 24,471 | 313 | 5,889 | 5,983 | 5,893 | 430,890 | 450,021 | 456,859 | 30,707 |
|  | 196 | 56,175 | 13,319 | 23.7 | 5,991 | 85 | 1,700 | 1,769 | 1,753 | 115,890 | 119,387 | 122,058 | 6,343 |
|  | 84 | 69,910 | 12,329 | 17.6 | 5,597 | 29 | 801 | 808 | 828 | 86,167 | 94,667 | 98,647 | 5,324 |
|  | 334 | 113,560 | 21,610 | 19.0 | 11,519 | 179 | 3,090 | 3,092 | 3,009 | 207,330 | 212,904 | 211,596 | 17,516 |
|  | 43 | 11,559 | 2,270 | 19. | 1,364 | 20 | 298 | 314 | 303 | 21,503 | 23,063 | 24,558 | 1,524 |
| Metals, metal work (except scrap): |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Iron, steel and products...... Nonferrous metals, metal work. | 1,545 258 | $\begin{array}{r} 1,551,841 \\ 504,874 \end{array}$ | $\begin{array}{r} 212,304 \\ 36,630 \end{array}$ | $\begin{array}{r} 13.7 \\ 7.2 \end{array}$ | 116,112 21,181 | 725 102 | 26,865 4,689 | $\begin{array}{r} 27,875 \\ 4,863 \end{array}$ | $\begin{array}{r} 28,516 \\ 5,052 \end{array}$ | $\begin{array}{r} 1,923,436 \\ 356,530 \end{array}$ | $\begin{array}{r} 2,032,420 \\ 367,301 \end{array}$ | $\begin{array}{r} 2,115,833 \\ 378,665 \end{array}$ | $\begin{array}{r} 156,207 \\ 36,239 \end{array}$ |
| Waste materials: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Iron, ateel | 3,054 | 1,699,428 | 163,613 | 9.6 | 85,058 | 2,744 | 26,607 | 27,854 | 27,981 | 1,411,377 | 1,512,065 | 1,561,707 | 52,608 |
| Other acrap, waste materials | 4,663 | 999,872 | 156,558 | 15.6 | 82,488 | 4,666 | 31,471 | 31,888 | 31,836 | 1,474,225 | 1,513,507 | 1,531,018 | 50,470 |
| Other merchant wholesalers: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Amusement, sporting goods...................... . . <br> Cameras, photographic goods. $\qquad$ <br> Sporting goode, toys, games. .................. <br> Other recreation goods............................. | 2,226 | 566,754 | 97,808 | 17.2 | 50,044 | 1,742 | 14,787 | 15,462 | 16,094 | 864,784 | 914,139 | 951,866 | 71,398 |
|  | 459 | 173,329 | 29,359 | 16.9 | 14,328 | 250 | 4,266 | 4,487 | 4,378 | 264,537 | 275,936 | 278,566 | 18,727 |
|  | 1,727 | 386,073 | 67,234 | 17.4 | 35,166 | 1,455 | 10,342 | 10,796 | 11,511 | 591,070 | 628,529 | 662,165 | 52,130 |
|  | 40 | 7,352 | 1,215 | 16.5 | 550 | 37 | 179 | 179 | 205 | 9,177 | 9,674 | 11,135 | 541 |
| Books, periodicala, | 1,601 | 459,950 | 82,778 | 18.0 | 51,837 | 1,040 | 20,595 | 21,167 | 22,449 | 925,061 | 963,137 | 1,027,492 | 28,049 |
| Coal, coke............................................... Direct shippera (without yards) Diatributora with yards. | 982 | 2.077.284 | 87, 872 | 4.2 | 46,303 | 261 | 11,759 | 11,252. | 11,311 | 844,399 | 829,497 | 847,066 | 64,630 |
|  | 640 | 1,471,620 | 47,627 | 3.2 | 25,531 | 161 | 5,114 | 5,135 | 5,174 | 443,056 | 452,899 | 462,749 | 2,540 |
|  | 342 | 605,664 | 40,245 | 6.6 | 20,772 | 100 | 6,645 | 6,117 | 6,137 | 401,343 | 376,598 | 384,317 | 62,090 |
| Farm supplies. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . <br> Feed. <br> Fertilizera, agricultural chemicals. <br> Seeda. <br> Miacellaneous farm supplies..... | 1,658 | 1,271,599 | 114,444 | 9.0 | 58,936 | 1,146 | 19,683 | 26,782 | 20,734 | 1,049,417 | 1,271,291. | 1,092,001 | 89,965 |
|  | 857 | 609,325 | 38,353 | 6.3 | 18,289 | 671 | 6,176 | 6,276 | 6,321 | 323,498 | 334,116 | 339,019 | 22,620 |
|  | 244 | 149,336 | 17,678 | 11.8 | 7,516 | 124 | 2,344 | 2,358 | 2,295 | 142,148 | 144,880 | 141,322 | 10,550 |
|  | 483 | 327,450 | 49,123 | 15.0 | 27,878 | 305 | 9,409 | 16,366 | 10,302 | 492,265 | 592,333 | 515,069 | 42,476 |
|  | 74 | 185,488 | 9,290 | 5.0 | 5,253 | 46 | 1,754 | 1,782 | 1,816 | 91,506 | 99,962 | 96,591 | 14,319 |
| Jewelry. <br> Jewelry (general line) <br> Clocks, watches........ <br> Precious stones, wetels.................. Watch materiala, Jewelers' tools, aupplies. Costume Jewelry.. Miacellaneous jewelry. | 3,391 | 799,012 | 120,590 | 15.1 | 62,943 | 3,183 | 15,675 | 15,360 | 16,506 | 1,092,091 | 1,064,662 | 1,190,010 | 156,782 |
|  | 387 | 204,586 | 33,321 | 16.3 | 18,666 | 301 | 4,241 | 4,281 | 4,580 | 310,456 | 310,763 | 349,207 | 37,040 |
|  | 443 | 108,598 | 18,148 | 16.7 | 9,134 | 375 | 1,973 | 1,961 | 2,145 | 159,626 | 159,293 | 173,093 | 21,405 |
|  | 526 | 205,200 | 14,566 | 7.1 | 6,675 | 519 | 1,207 | 1,161 | 1,152 | 120,380 | 117,417 | 117,049 | 43,580 |
|  | 274 | 43,099 | 9,267 | 21.5 | 5,511 | 268 | 1,904 | 1,899 | 1,928 | 97,544 | 99,203 | 104,151 | 7,525 |
|  | 1,420 | 7, 1653 1654 | 14,971 30,317 | $\left\|\begin{array}{c}20.8 \\ 18.3\end{array}\right\|$ | 7,895 | 4,41 1,319 | 2,283 4,067 | 2,145 3,913 | 2,412 4,289 | 143,467 260,618 | 131,248 246,738 | 160,477 286,033 | 9,853 37,379 |

Table 1 E.-WHOLESALE ESTABLISHMENTS-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948 -Con. Establishments, Sales, Expenses, Pay Roll, Personnel, and Stocks

| Type of operation and kind of business | $\begin{aligned} & \text { Estab- } \\ & \text { lish* } \\ & \text { ments }\end{aligned}$(Number) | Sales, entire year (Thousand dollars) | Operating expenses (inc. pay rollt) |  | Pay roll, entire year (Thousand dollars) | Active proprie tors, ${ }^{*}$ Novernber (Num. ber) | Paid employees, workweek ended nearest- |  |  | Pay roil, workweek ended nearest- |  |  | Stocks on hand, end of year, at cost <br> (Thousand dollats) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Amount <br> (Thousand dollats) | Per. cent of sales |  |  | $\begin{aligned} & \text { March } 15 \\ & \text { (Number) } \end{aligned}$ | July 15 (Number) | $\begin{aligned} & \text { Nov. } 15 \\ & \text { (Number) } \end{aligned}$ | March 15 (Dollars) | Juiy 15 (Dollars) | Nov. 15 <br> (Dollars) |  |
| Type by Kind of Business--Continued Merchant wholesalers--Continued Other merchant wholesalers--Continued |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Petroleum and products........................... <br> Merchant wholesalers, miscelleneous products.. | $\begin{aligned} & 1,196 \\ & 4,634 \end{aligned}$ | $\begin{array}{r} 750,220 \\ 2,488,921 \\ \hline \end{array}$ | $\begin{array}{r} 64,944 \\ 263,871 \\ \hline \end{array}$ | 8.6 10.6 | $\begin{array}{r} 30,807 \\ 138,095 \\ \hline \end{array}$ | $\begin{array}{r} 705 \\ 3,400 \end{array}$ | $\begin{array}{r} 8,381 \\ 41,728 \end{array}$ | $\begin{array}{r} 8,680 \\ 42,193 \end{array}$ | 8,822 42,616 | 555,426 $2,420,944$ | 592,289 $2.504,944$ | 582,059 | 34,060 |
| Merchant (cut), potted plants............... | - 4,634 | 2, $128,8,948$ | 263,871 | 19.0 | 138,095 | 3,400 425 | 41,728 4,161 | $\frac{42,193}{4,221}$ | 42,616 | 2,420,944 | $\frac{2,504,944}{241,235}$ | $\frac{2,556,17}{246,985}$ | $\frac{217,027}{4,065}$ |
| Bulbs, plants.............. | 91 | 17,896 | 4,510 | 25.2 | 2,465 | 55 | ${ }^{791}$ | 7,73 | 860 | 46,414 | 46,002 | 246,985 50,232 | +882 |
| Forest products (except lumber) | 393 | 147,673 | 20,828 | 14.1 | 11,376 | 309 | 4,164 | 4,476 | 4,481 | 214,092 | 233,006 | 228,368 | 10,497 |
| General merchandise...... | 183 | 720,247 | 72,218 | 10.0 | 41,870 | 70 | 12,385 | 12,518 | 12,347 | 705,575 | 752,434 | 753,879 | 68,397 |
| Leather goods. | 115 | 17,302 | 3,625 | 21.0 | 1,897 | 101 | 635 | 642 | 677 | 34,452 | 33,415 | 36,526 | 2,814 |
| 011 s and fats (inedible). | 68 | 181,070 | 11,642 | 6.4 | 5,817 | 36 | 1,487 | 1,578 | 1,541 | 96,587 | 101,478 | 105,799 | 12,243 |
| Textiles and materials other than dry goods. | 636 | 264,872 | 29,529 | 11.1 | 15,502 | 503 | 5,500 | 5,513 | 5,515 | 268,976 | 276,221 | 279,74 | 24,849 |
| Yarns (industrial),......................... | 236 | 154,823 | 11,062 | 7.1 | 5,385 | 132 | 1,176 | 1,054 | 1,124 | 93,793 | 87,655 | 95,767 | 14,706 |
| Kinds of business, | 2,367 | 855,190 | 85,813 | 10.0 | 39,727 | 1,769 | 11,489 | 11,478 | 11,786 | 724,849 | 733,498 | 758,901 | 72,574 |
| Manuracturers' sales branches (with stocks), total. | 15,716 | 29,229,717 | 2,909,299 | 10.0 | 1,501,413 | 527 | 408,912 | 415,259 | 411,725 | 28,212,841 | 28,646,106 | 29,131,751 | 1,749,770 |
| Groceries, confectionery, meats: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Confectionery... | 133 | 355,338 | 42,791 | 12.0 | 14,924 | 6 | 4,073 | 4,039 | 4,210 | 280,999 | 279,139 | 298,915 | 15,820 |
| Meats, meat products | 734 | 2,770,342 | 176,928 | 4.2 | 65,731 | 6 | 22,700 | 22,736 | 22,769 | 1,306,056 | 1,323,088 | 1,354,270 | 70,576 |
| Other grocery, food specialti | 2,271 | 3,676,456 | 304,979 | 8.3 | 131,908 | 4 | 37,257 | 38,638 | 38,887 | 2,397,390 | 2,472,315 | 2,585,300 | 145,408 |
| Canmed foods. | 167 | 655,242 | 50,496 | 7.7 | 16,339 | 2 | 4,984 | 5,226 | 5,315 | 290,294 | 297,087 | 315,818 | 45,780 |
| Coffee, tea, spice | 54 | 228,572 | 16,357 | 7.2 | 4,951 | $\cdots$ | 1,315 | 1,431 | 1,452 | 86,182 | 90,226 | 96,906 | 9,970 |
| Flour. | 155 | 493,895 | 25,456 | 5.2 | 11,804 |  | 3,397 | 3,433 | 3,391 | 220,727 | 223,370 | 225,546 | 8,491 |
| Miscelieneous grocery specialti | 1,895 | 2,298,747 | 212,670 | 9.2 | 98,814 | 2 | 27,561 | 28,548 | 28,729 | 1,500,187 | 1,861,632 | 1,947,030 | 81,167 |
| Farm products (edible): |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Dairy, poultry products. | 707 | 880,074 | 1188,299 | 13.4 | 60,977 | 12 | 17,710 | 19,497 | 17,682 | 1,112,552 | 1,286,953 | 1,162,426 | 32,932 |
| Beer, wires, distilled spirits: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Beer, ale........................................... <br> Wines, distilled spirits.. | $\begin{array}{r}196 \\ 58 \\ \hline\end{array}$ | $\begin{aligned} & 219,775 \\ & 528,571 \end{aligned}$ | $\begin{aligned} & 38,028 \\ & 39,403 \end{aligned}$ | 17.3 7.4 | $\begin{aligned} & 22,106 \\ & 10,059 \end{aligned}$ | 10 6 | 5,264 1,931 | 6,503 2,074 | 6,276 2,102 | $\begin{aligned} & 366,494 \\ & 172,850 \end{aligned}$ | $\begin{aligned} & 501,129 \\ & 174,890 \end{aligned}$ | $\begin{aligned} & 474,782 \\ & 188,317 \end{aligned}$ | $\begin{array}{r} 3,513 \\ 19,094 \end{array}$ |
| Drugs, chemicals, allied products: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Drups, drug sundries (specialty lines) | 249. | 502,833 | 108,764 | 21.6 | 46,609 | 1 | 12,478 | 12,115 | 12,404 | 849,099 | 811,525 | 875,854 | 43,614 |
| Proprietary medicines, toiletries. | 89 | 157,876 | 43,134 | 27.3 | 15,800 | 1 | 4,191 | 4,067 | 4,153 | 263,081 | 261,887 | 291,707 | 12,709 |
| Drug sundries................... | 160 | 344,957 | 65,630 | 19.0 | 30,809 | ... | 8,287 | 8,048 | 8,251 | 586,018 | 549,638 | 584,147 | 30,905 |
| Industrial chemicals, explosives | 478 | 1,472,119 | 128,409 | 8.7 | 48,002 | 8 | 10,322 | 10,601 | 10,512 | 864,802 | 887,857 | 908,015 | 62,824 |
| Paints, varrishes.. | 699 | 353,717 | 66,520 | 18.8 | 30,659 | 3 | 8,539 | 8,789 | 8,809 | 557,208 | 597,210 | 607,888 | 41,454 |
| With glass, wallpaper | 537 | 223,571 | 42,628 | 19.1 | 19,297 |  | 5,692 | 5,983 | 5,974 | 354,903 | 389,360 | 401,296 | 26,623 |
| Without glass, wallpape | 162 | 130,146 | 23,892 | 18.4 | 11,362 | 3 | 2,847 | 2,806 | 2,835 | 202,305 | 207,850 | 206,592 | 14,831 |
| Tobacco and products (except leaf) | 41 | 797,902 | 53,439 | 6.7 | 7,896 | 8 | 2,183 | 2,249 | 2,460 | 151,464 | 149,001 | 155,475 | 25,368 |
| Dry goods, apparel: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Clothing, furnishings, footwear. | 196. | 384,498 | 40,270 | 10.5 | 22,864 | 31 | 4,321 | 4,420 | 4,766 | 412,769 | 394,910 | 441,933 | 41,017 |
| Men's, boys' clothing, furnishings. | 85 | 175,388 | 15,434 | 8.8 | 9,451 | 17 | 1,543 | 1,580 | 1,838 | 169,187 | 152,785 | 187,230 | 16,216 |
| Women's, children's clothing, furnishing | 60 | 54,500 | 6,486 | 11.9 | 3,248 | 11 | 610 | 644 | 688 | 62,421 | 61,670 | 66,464 | 6,108 |
| Shoes, other footwear....... | 35 | 123,858 | 14,619 | 11.8 | 7,894 | , | 1,802 | 1,838 | 1,865 | 142,544 | 140,954 | 148,426 | 16,403 |
| Clothing, furnishings, n.e.c. | 16 | 30,752 | 3,731 | 12.1 | 2,271 | 3 | 366 | 358 | 375 | 38,617 | 39,501 | 39,813 | 2,290 |
| Dry goods, piece goods, | 220 | 1,288,731 | 58,809 | 4.9 | 32,013 | 17 | 6,376 | 6,547 | 6,687 | 559,911 | 574,997 | 603,050 | 80,809 |
| Hosiery, underwear. | 35 | 62,306 | 8,682 | 13.9 | 4,330 | 5 | 868 | 855 | 902 | 76,024 | 69,814 | 77,921 | 8,902 |
| Plece 'goods....... | 64. | 1,003,444 | 35,436 |  | 18,952 | 7 | 3,139 | 3,358 | 3,480 | 326,520 | 337,273 | 366,356 | 64,170 |
| Other dry goods, notions. | 121 | 122,981 | 14,691 | 12.9 | 8,731 | 5 | 2,369 | 2,334 | 2,305 | 157,367 | 167,910 | 158,773 | 7,797 |
| Furniture, home furnishings: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Furniture (housebold, office) | 217 | 170,008 | 27,228 | 16.0 | 13,511 | 15 | 3,211 | 3,263 | 3,285 | 251,561 | 240,037 | 245,479 | 7,922 |
| Household furniture. | 106 | 104,503 | 10,114 | 9.7 |  | 6 |  |  |  |  |  |  |  |
| Office furniture. | 111 | 65,505 | 17,114 | 26.1 | 8,457 | 9 | 2,202 | 2,240 | 2,256 | 173,679 | 163,377 | 164,648 | 3,107 |
| Home furnishings, floor c | 159 | 364,127 | 30,940 | 8.5 | 15,586 | 16 | 3,931 | 3,903 | 4,073 | 276,142 | 284,132 | 294,562 | 14,581 |
| Floor coverings............ | 59 | 241,634 | 19,4,3 | 8.0 | 10,076 | 5 | 2,611 | 2,554 | 2,606 | 182,650 | 188,303 | 188,669 | 7,069 |
| Miscellaneous hame furnishings. | 100 | 122,493 | 11,497 | 9.4 | 5,510 | 11 | 1,320 | 1,349 | 1,467 | 93,492 | 95,829 | 105,893 | 7,512 |
| Paper and its products: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Stationery, office supplie | 184 | 60,680 | 13,235 | 21.8 | 8,256 |  | 2,339 | 2,280 | 2,340 | 154,587 | 153,273 | 156,504 | 6,591 |
| Other paper products... | 121 | 131,706 | 16,851 | 12.8 | 9,909 | 13 | 2,749 | 2,651 | 2,778 | 187,082 | 182,146 | 191,710 | 13,884 |
| Automotive equipment, tires and tubes | 700 | 1,571,876 | 169,773 | 10.8 | 91,097 | 31 | 27,938 | 28,962 | 29,603 | 1,694,267 | 1,828,955 | 1,947,682 | 228,437 |
| Automotive parts, accessories. | 359 | 792,829 | 104,277 | 13.2 | 57,900 | 26 | 18,364 | 18,810 | 19,544 | 1,066,459 | 1,124,368 | 1,273,242 | 163,379 |
| Garage equipment, tools.. | 106 | 30,458 | 8,520 | 28.0 | 4,420 | 2 | 918 | 926 | 979 | 99,019 | 106,151 | 85,499 | 3,186 |
| Tres, tubes.................. | 235 | 748,589 | 56,976 | . 6 | 28,777 | 3 | 8,656 | 9,226 | 9,080 | 528,789 | 598,436 | 588,941 | 61,872 |
| Electrical goods: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Wiring supplies, construction materials, apparatus, and equipment. | 453 | 2,516,717 | 225,556 | 9.0 | 160,425 | 13 | 51,798 | 47,643 | 42,984 | 3,260,842 | 3,030,881 | 2,942,084 | 102,659 |
| Wiring supplies, construction materials..... | 168 | 394,731 | 26,256 | 6.6 | 11,128 | 4 | 2,745 | 2,784 | 2,851 | 208,228 | 219,295 | 230,763 | 39,179 |
| Apparatus and equipment..................... | 285 | 2,121,986 | 199,300 | 9.4 | 149,297 | 9 | 49,053 | 4,859 | 40,133 | 3,052,614 | 2,811,586 | 2,711,321 | 63,480 |
| Electrical appliances, speci | 216 | 212,091 | 19,591. | 9.3 | 9,986 | 6 | 2,973 | 2,932 | 2,968 | 190,378 | 180,053 | 198,562 | 20,219 |
| Radios, television sets.................... | 21 | 22,051 | 2,873 | 13.0 | 1,383 | 2 | 328 | 372 | 437 | 22,400 | 25,278 | 29,360 | 2,361 |
| Electrical appliances, specialties, n.e.c... | 195 | 189,040 | 16,718 | 8.8 | 8,603 | 4 | 2,645 | 2,560 | 2,531 | 167,978 | 154,775 | 169,202 | 17,858 |
| Hardware, plumbing, heating: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Herdvare. | 170 | 78,050 | 13,328 | 17.1 | 8,150 | 9 | 1,697 | 1,639 | 1,609 | 154,725 | 147,758 | 148,041 | 7,964 |
| Plumbing, heating equipment, supplies. | 520 | 586,477 | 73,326 | 12.5 | 42,343 | 24 | 11,863 | 11,991 | 12,169 | 758,522 | 770,726 | 820,182 | 46,768 |
| Plumbing, heating (general line).... | 237 | 356,601 | 36,712 | 10.3 | 21,926 | 6 | 6,863 | 7,036 | 7,156 | 392,431 | 399,77 | 427,075 | 31,439 |
| Heating (including stoves, ranges). | 157 | 129,003 | 19,150 | 14.8 | 10,365 | 8 | 2,620 | 2,589 | 2,658 | 190,659 | 190,694 | 203,444 | 9,793 |
| Plumbing fixtures, supplies.... | 49 | 29,762 | 3,939 | 13.2 | 2,116 | 8 | +483 | 486 1,880 | 465 | 38,205 137,227 | 39,216 141,099 | 39,384 150,279 | 2,637 2,899 |
| Air conditioning, ventilating equipment. | 77 | 71,111 | 13,525 | 19.0 | 7,936 | 2 | 1,897 | 1,880 | 1,890 | 137,227 | 141,099 | 150,29 | 2,899 |

See footnotes at end of table.

Table 1 E.-WHOLESALE ESTABLISHMENTS-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948-Con.
Establishments, Sales, Expenses, Pay Roll, Personnel, and Stocks


Table 1 E.-WHOLESALE ESTABLISHMENTS-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: $1948-$ Con Establishments, Sales, Expenses, Pay Roll, Personnel, and Stocks

| Type of operation and kind of business | Estab lish ments <br> (Number) | Sales, <br> entire <br> year <br> (Thousand <br> dollhass) | Operating expenses (inc. pay rolli) ${ }^{2}$ |  | Pay roll,entireyear(Thousanddollars) | Active proprietors, ${ }^{*}$ <br> November <br> (Number) | Paid employees, workweek ended nearest- |  |  | Pay roll, workweek ended nearest- |  |  | Stocks on hand, end of year, at cost <br> (Thousand dollats) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Amount <br> (Thousand dollars) | $\begin{gathered} \text { Per- } \\ \text { cent } \\ \text { of } \\ \text { sales } \end{gathered}$ |  |  | March 15 <br> (Number) | July 15 <br> (Number) | Nov. 15 <br> (Number) | March 15 <br> (Dollars) | July 15 <br> (Dollars) | Nov. 15 <br> (Dollats) |  |
| Type by Kind of Business--Continued |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Manufacturers' sales offlces--Continued |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Furniture, home furnishings: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Furniture (household, office). | 51 | 19,120 | 1,554 | 8.1 | 907 | 12 | 161 | 168 | 170 | 16,862 | 17,581 | 18,045 | $\ldots$ |
| Household furniture. | 30 | [11,803 | 1,073 | 9.1 | 613 | 12 | 106 55 | 108 | 108 | 11,921 | 12,078 | 12,374 |  |
| Office furniture. . | 21 | 7,317 | 481 | 6.6 | 294 | $\ldots$ | 55 | 60 | 62 | 4,\%1 | 5,503 | 5,671 | ... |
| Home furnishings, floor coverings. | 269 | 344,649 | 18,905 | 5.5 | 9,304 | 5 | 1,938 | 1,908 | 1,922 | 168,753 | 162,103 | 174,063 |  |
| Chins, glassware, crockery | 31 | 16,074 | 1,007 | 6.3 | 720 |  | 123 | 121 | 120 | 13,678 | 14,434 | 15,640 | $\cdots$ |
| Floor coverings............... | 126 | 253,599 74,976 | 9,775 | 3.88 | 4,366 4,218 | 5 | +743 | - 779 | 796 | 75,969 | 72,388 | 79,849 | ... |
| Miscellaneous home furnishings.............. | 112 | 74,976 | 8,123 | 10.8 | 4,218 | 5 | 1,072 | 1,008 | 1,006 | 79,106 | 75,281 | 78,574 | ... |
| Paper and its products: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Fine paper... | 25 | 58,152 | 2,370 | 4.0 | 1,172 | 1 | 180 | 172 | 172 | 19,565 | 18,925 | 18,416 |  |
| Stationery, office supplie | 338 | 139,321 | 28,511 | 20.5 | 23,402 | 2 | 4,432 | 4,478 | 4,545 | 424,069 | 410,403 | 441,205 | $\ldots$ |
| Other paper products....... | 405 | 1,013,092 | 43,241 | 4.3 | 18,932 | 4 | 3,525 | 3,563 | 3,691 | 356,366 | 356,786 | 367,309 | .... |
| Automotive equipment, tires and tubes. | 1.43 | 268,091 | 19,200 | 7.2 | 8,052 | 7 | 2,026 | 2,131 | 2,029 | 149,199 | 159,549 | 156,705 | $\ldots$ |
| Slectrical goods: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Wiring supplies, construction materials, apparatus and equipment...................... | 556 | 925,223 | 31,393 | 3.4 | 14,971 |  | 2,875 | 2,982 | 3,033 | 260,133 | 274,118 | 284,968 |  |
| Wiring supplies, construction materials | 220 | 403,618 | 14,152 | 3.5 | 5,628 | $\cdots$ | 1,032 | 1,071 | 1,079 | 100,165 | 103,400 | 109,264 |  |
| Apparatus and equipment.. | 336 | 521,605 | 17,241 | 3.3 | 9,343 | . | 1,843 | 1,911 | 1,954 | 159,968 | 170,718 | 175,704 | ... |
| Electrical appliances, specielties........... | 101 | 721,447 | 9,372 | 1.3 | 5,193 | 4 | 850 | 867 | 840 | 102,146 | 112,338 | 114,981 | ... |
| Hardvare, plumbing, heating: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Hardware. | 68 | 71,554 | 5,574 | 7.8 | 2,078 | 3 | 381 | 392 | 806 | 38,779 | 36,842 | 39,287 | $\ldots$ |
| Plumbing, heating equipment, supplie | 370 | 465,668 | 20,454 | 4.4 | 11,005 | 7 | 2,132 | 2,124 | 2,162 | 202,659 | 206,125 | 217,480 |  |
| Plumbing, heating (general line). | 69 | 257,519 | 5,920 | 2.3 | 3,295 | 2 | 665 | 663 | 668 | 61,141 | 62,281 | 64,169 |  |
| Heating (including stoves, ranges) | 57 | 39,961 | 4,070 | 10.2 | 1,671 | 2 | 270 | 275 | 277 | 28,677 | 29,575 | 32,977 | $\cdots$ |
| Plumbing fixtures, supplies....... | 93 | 49,402 | 3,518 | 7.1 | 1,912 | , | 382 | 379 | 380 | 35,823 | 36,744 | 37,365 | ... |
| Air conditioning, ventilating equipment.... | 151 | 218,786 | 6,946 | 5.8 | 4,127 | 3 | 815 | 807 | 837 | 77,018 | 77,525 | 82,969 | ... |
| Lumber, construction materials: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Lumber, millwork. | 54 | 81,907 | 5,255 | 6.4 | 1,913 | 11 | 282 | 304 | 326 | 31,700 | 31,720 | 32,297 | ... |
| Other construction materials | 369 | 997,459 | 77,579 | 7.8 | 28,292 | 6 | 6,028 | 6,232 | 6,218 | 467,726 | 486,652 | 488,331 | $\ldots$ |
| Brick, tile, terra cotta | 74 | 109,236 | 6,426 | 5.9 | 1,973 | 4 | 550 | 552 | 555 | 35,585 | 36,640 | 38,241 |  |
| Cement, lime, plaster. | 88 | 258,868 | 32,621 | 12.6 | 8,553 | $\cdots$ | 2,101 | 2,152 | 2,076 | 148,699 | 158,292 | 153,445 | ... |
| Glass (building)........................... | 37 | 164,350 | 1,646 | 1.0 | 926 10,809 | i | 174 | 2,077 | 2,129 | 15,048 | 17,087 | 18,754 | $\cdots$ |
| Roofing, siding, insulation................ | 81 89 | 266,273 198,732 | 22,667 14,219 | 8.5 7.2 | 10,809 6,031 | 1 | 1,973 | 2,077 1,256 | 2,122 1,266 | 159,071 109,323 | 166,131 | 168,510 109,381 | $\ldots$ |
| Miscellaneous construction materisls....... |  | 198,732. | 14,219 |  | 6,031 |  | 1,230 |  |  |  |  | 109,381 | $\ldots$ |
| Machinery, equipment, supplies: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Commercial machines, equipment.. | 380 | 84,027 | 19,617 | 23.3 | 14,568 | 14 | 2,898 | 3,026 | 3,103 | 267,484 | 256,290 | 286,712 | $\ldots$ |
| Comercial refrigeration equipmer | 31 | 14,763 | 859 | 5.8 | 569 | 4 | 121 | 123 | 125 | 10,155 | 10,142 | 10,030 |  |
| Office machines, equipment... | 271 | 39,579 | 15,207 | 38.4 | 11,494 | 4 | 2,434 | 2,545 | 2,629 | 215,772 | 202,240 | 234,780 | $\ldots$ |
| Store machines, fixtures................... | 36 | 12,269 | 1,771 | 14.4 | 1,129 | 5 | 154 | 162 | 143 | 16,686 | 18,905 | 17,268 |  |
| Other commercial machines, equipment....... | 42 | 17,416 | 1,780 | 10.2 | 1,376 | 1 | 189 | 196 | 206 | 24,871 | 25,003 | 24,634 | ... |
| Construction machinery, equipment............ | 49 | 63,220 | 5,063 | 8.0 | 1,605 | ... | 251 | 259 | 268 | 24,907 | 25,920 | 26,971 | ... |
| Farm-dairy machinery, equipment................ | 17 | 210,828 | 8,321 | 3.9 | 3,281 | ... | 632 | 707 | 737 | 51,947 | 57,758 | 61,219 | ... |
| Industrial machinery, equipment, supplies.... | 1,255 | 1,915,550 | 82,538 | 4.3 | 4,392 | 26 | 8,500 | 8,723 | 8,847 | 790,367 | 816,546 | 841,093 | $\cdots$ |
| Industrial machivery, equipment............ | 16 | 13,208 | 704 | 5.3 | 331 |  | 75 | 76 | 79 | 5,896 | 6,463 | 6,716 |  |
| Belting, hose, packing. ......... | 61 | 44,012 | 2,842 | 6.4 | 1,508 | 2 | 311 | 310 | 313 | 32,765 | 31,370 | 31,676 | ... |
| Machine tools. . | 122 | 77,725 | 6,232 | 8.0 | 3,324 | 1 | 506 | 511 | 516 | 60,483 | 60,205 | 62,876 | ... |
| M1ne, mill supplies....................... | 73 | 30,189 | 2,853 | 9.4 | 1,488 | 6 | 276 437 | 292 | 296 486 | 26,273 | 27,407 36,924 | 28,399 38,823 | ... |
| Oil well, oil refining supplies............ | 85 53 | 72,056 56,486 | 4,037 4,627 | 5.6 8.2 | 1,912 2,881 | $\ldots$ | 437 | 463 454 | 486 | 34,303 47,286 | 36,924 52,011 | 38,823 54,834 | $\ldots$ |
| Printing machinery, supplies (except paper) Miscelleneous industrial machinery , supplies | 845 | 1,621,874 | 61,243 | 8.8 3.8 | 32,948 | ㄲi | 6,439 | 6,617 | 6,690 | 583,361 | 602,166 | 617,769 | ... |
| Professional equipment, supplies............ | 81 | 67,882 | 3,852 | 5.7 | 2,609 | 4 | 483 | 489 | 516 |  | 49,867 | $51,463$ | ... |
| Service establishment equipment, supplies.... | 57 | 22,641 | 1,350 | 6.0 | 862 |  | 170 | 169 | 180 | 14,895 | 14,032 | $15,675$ | $\ldots$ |
| Transportation (except automotive) equipment, supplies. | 64 | 198,767 | 3,759 | 1.9 | 2,004 | 7 | 365 | 362 | 356 | 36,818 | 37,649 | 37,082 | $\ldots$ |
| Railroad equipment, supplies.................. | 47 | 188,231 | 3,222 | 1.7 | 1,725 |  |  |  | 297 | 31,649 | $32,237$ | 31,750 |  |
| Other transportation equipment, supplies... | 17 | 10,536 | 537 | 5.1 | 279 | 7 | 59 | 60 | 59 | 5,169 | 5,412 | 5,332 | $\ldots$ |
| Metals, metal work (except scrap): |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Iron, steel and products...... | 729 | 5,410,524 | 115,163 | 2.1 | 38,364 | 10 | 7,115 | 7,211 | 7,161 | 689,664 | $\begin{aligned} & 718,143 \\ & 205 \end{aligned}$ | $768,210$ | $\cdots$ |
| Nonferrous metals, metal work.................. | 218 | 844,282 | 28,831 | 3.4 | 10,686 | 5 | 2,465 | 2,553 | 2,571 | $196,517$ | 205,287 | 212,018 | ... |
| Other manuracturers' sales offices: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Amusement, sporting goods.................... | 64 | 138,637 | 7,355 | 5.3 | 3,412 | 4 | 648 | 637 | 643 | 63,566 | 63,404 | 65,774 | $\ldots$ |
| Books, periodicals, newspapers................ | 127 | 54,431 | 5,858 | 10.8 | 3,933 | 1 | 688 | 683 | 700 | 75,753 | 68,182 | 73,255 | $\cdots$ |
| Coal, coke...................................... | 64 | 361,539 | 7,855 | 2.2 | 3,464 | ... | 608 | 608 | 677 | 68,391 | 67,054 | 77,793 | ... |
| Farm supplies. | 36 | 114,755 | 7,745 | 6.7 | 2,362 | 1 | 565 | 553 | 570 | 43,155 | 42,835 | 44,079 |  |
| Feed........ | 19 | 68,934 | 4,357 | 6.3 | 1,297 | 1 | 326 | 323 | 343 | 24,186 | 25,277 | 26,010 | $\cdots$ |
| Fertilizers, agricuitural chemicals.......... | 17 | 45,821 | 3,388 | 7. | 1,065 | ... | 239 | 230 | 227 | 18,969 | 17,558 | 18,069 | ... |
| Jewelry...................................... | 56 | 44,823 | 2,515 | 5.6 | 1,795 | 3 | 216 | 219 | 233 | 29,493 | 31,393 | 38,392 | ... |
| Manufacturers' sales ofrices, misc. products. | 357 | 3,052,521 | 71,970 | 2.4 | 24,352 | 12 | 4,715 | 4,803 | 4,769 | 432,957 | 443,848 | 458,873 | ... |
| Forest products (except lumber)............ | 38 | 43,849 | 1,144 | 2.6 | 681 | 1 | 136 | 142 | 142 | 13,167 | 13,649 | 13,706 | , |
| 011 s and fats (inedible).................. | 22 | 168,091 | 1,742 | 1.0 | ${ }_{4}^{826}$ | $\cdots$ | 146 | 149 |  | 14,741 |  | 15,724 | ... |
| Textiles and materials other than dry goods | 70 37 | 226,675 | 10,545 8,868 | 4.6 2.3 | 4,443 1,103 | $\cdots$ | 766 175 | 764 179 | 774 | 81,078 | 80,016 19,247 | 84,241 19,548 | $\ldots$ |
| Mamufacturers' sales of ${ }^{\text {a }}$ | 196 | 2,228,205 | 49,671 | 2.3 2.2 | 17,299 | ii | 3,492 | 3,569 | 3,523 | 305,706 | 315,712 | 325,654 | .... |

See footnotes at end of table.

Table 1 E.-WHOLESALE ESTABLISHMENTS-UNITED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948 -Con.
establishments, Sales, Expenses, Pay Roll, Personnel, and Stocks

| Type of operation and kind of business | $\begin{aligned} & \text { Estab- } \\ & \text { lish- } \\ & \text { ments } \\ & \\ & \text { (Number) } \end{aligned}$ | Sales, entire year (Thousand dollars) | Operating expenses (inc. pay roll) ${ }^{1}$ |  | Pay roll, entire year <br> (Thousand dollars) | Active proprietors, Novem. ber ( Num ber) | Paid employees, workweek ended nearest- |  |  | Pay roll, workweek ended nearest- |  |  | Stocks on hand, end of year, at cost <br> (Thousand dollats) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Amount <br> (Thousand dollats) | $\begin{gathered} \text { Per } \\ \text { cent } \\ \text { of } \\ \text { sales } \end{gathered}$ |  |  | March 15 <br> (Number) | July 15 <br> (Number) | Nov. 15 <br> (Number) | March 15 (Dollars) | July 15 (Dollars) | Nov. 15 <br> (Dollars) |  |
| Type by Kind of Business--Continued |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Manuracturers' sales offices--Continued |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Petroleun bulk stations, terminals........... | 51 | 0,615,650 | 956,074 | 9.0 | 345,847 | 23,952 | 111,812 | 111,053 | 112,466 | 6,486,011 | 6,646,405 | 6,840,356 | 709,205 |
| Refiner-marketer stations................... | 19,053 | 7,392,698 | 627,978 | 8.5 | 213,245. | 16,278 | 67,355 | 67,281 | 67,117 | 4,025,129 | 4,179,405 | 4,262,580 | 526,929 |
| Marketers without refining facilities....... | 10,074 | 3,136,347 | 310,803 | 9.9 | 125,173 | 7,593 | 42,179 | 41,447 | 42,982 | 2,325,764 | 2,326,325 | 2,430,424 | 176,097 |
| Marketers of liquefied petroleum gas......... | 324 | 86,605 | 17,293 | 20.0 | 7,429 | 81 | 2,278 | 2,325 | 2,367 | 135,118 | 140,675 | 147,352 | 6,179 |
| Agents, brokers, total. | 24,361 | 34,610,092 | 894,395 | 2.6 | 350,148 | 21,820 | 90,146 | 92,799 | 101,650 | 6,096,782 | 6,389,461 | 6,761,190 | 68,829 |
| Groceries, confectionery, mea | 3,171 | 5,487,102 | 108,079 | 2.0 | 45,285 | 2,938 | 10,736 | 10,960 | 10,962 | 788,138 | 817,569 | 832,369 | 9,002 |
| aroceries, foods (except as specified) | 2,883 | 4,740,299 | 98,907 | 2.1 | 42,354 | 2,639 | 10,063 | 10,282 | 10,258 | 735,623 | 758,108 | 775,464 | 8,551 |
| Confectionery.. | 147 | 100,226 | 3,733 | 3.7 | 1,221 | 160 | 299 | 293 | 304 | 22,797 | 22,560 | 23,403 | 34 |
| Fish, sea foods. | 58 | 32,460 | 1,401 | 4.3 | 616 | 49 | 149 | 158 | 165 | 9,605 | 11,046 | 11,137 | 376 |
| Mests, meat products. | 83 | 614,217 | 4,038 | 0.6 | 1,094 | 90 | 225 | 227 | 235 | 20,113 | 19,855 | 22,365 | 41 |
| Farm products (edible). | 1,155 | 1,778,371 | 53,212 | 3.0 | 25,069 | 933 | 7,674 | 7,710 | 7,440 | 465,206 | 480,807 | 468,634 | 3,640 |
| Dairy, poultry products | 195 | 387,457 | 5,930 | 1.5 | 2,523 | 161 | 710 | 708 | 786 | 48,309 | 49,075 | 53,394 | 705 |
| Fruits, vegetables (fresh) | 960 | 1,390,914 | 47,282 | 3.4 | 22,546 | 772 | 6,964 | 7,002 | 6,654 | 416,897 | 431,732 | 415,240 | 2,935 |
| Beer, wines, distilled sp | 97 | 64,187 | 2,782 | 4.3 | 727 | 73 | 139 | 162 | 171 | 11,199 | 13,285 | 14,711 | 560 |
| Beer, ale. | 17 | 11,839 | 639 | 5.4 | 124 | 14 | 27 | 39 | 36 | 1,700 | 2,909 | 2,714 | 136 |
| Wines, distilled spiri | 80 | 52,348 | 2,143 | 4.1 | 603 | 59 | 112 | 123 | 135 | 9,499 | 10.376 | 11,397 | 424 |
| Drugs, chemicals, allied p | 499 | 392,648 | 17,513 | 4.5 | 7,281 | 368 | 1,603 | 1,632 | 1,625 | 134,892 | 135,315 | 137,342 | 1,427 |
| Drugs, drug sundries. | 182 | 90,155 | 5,499 | 6.1 | 2,332 | 146 | 614 | 617 | 642 | 43,193 | 43,042 | 47,885 | 191 |
| Industrial chemicals, explosives. | 251 | 270,335 | 10,646 | 3.9 | 4,409 | 168 | 847 | 866 | 842 | 81,932 | 81,717 | 79,615 | 1,120 |
| Paints, varnishes. | 66 | 32,158 | 1,368 | 4.2 | 540 | 54 | 142 | 149 | 141 | 9,767 | 10,556 | 9,842 | 116 |
| Tobacco and products (except lesf) | 19 | 5,520 | 216 | 3.9 | 54 | 20 | 19 | 22 | 20 | 993 | 1,057 | 999 | 21 |
| Dry goods, spparel | 3,293 | 5,497,838 | 173,992 | 3.2 | 63,214 | 3,090 | 11,684 | 11,866 | 12,117 | 1,122,747 | 1,121,444 | 1,149,949 | 8,143 |
| clothing, furnishings (general line) | 245 | 519,560 | 11,189 | 2.2 | 5,546 | 213 | 1,406 | 1,432 | 1,405 | 105,725 | 110,646 | 108,272 | 306 |
| Men's, boys' clothing, furnishings. | 358 | 215,723 | 9,360 | 4.3 | 3,205 | 337 | 592 | 592 | 608 | 59,587 | 56,659 | 57,741 | 490 |
| Women's, children's clothing, furnishings... | 824 | 721,486 | 23,742 | 3.3 | 8,407 | 865 | 2,141 | 2,183 | 2,252 | 156,090 | 155,755 | 166,018 | 458 |
| Furs (dressed), fur clothing................ | 94 | 56,627 | 1,845 | 3.2 | 642 | 95 | 172 | 183 | 183 | 10,187 | 11,656 | 10,896 | 131 |
| Millinery, millinery supp | 135 | 57,494 | 2,955 | 5.1 | 964 | 156 | 254 | 243 | 252 | 18,181 | 17,255 | 18,641 | 9 |
| Shoes, other footwear. | 182 | 78,229 | 3,587 | 4.6 | 509 | 180 | 105 | 112 | 111 | 9,851 | 9,622 | 10,065 | 33 |
| Dry goods (general line) | 392 | 625,591 | 14,482 | 2.3 | 4,660 | 360 | 1,117 | 1,113 | 1,196 | 78,648 | 75,084 | 82,198 | 358 |
| Hosiery, underwear. | 225 | 223,685 | 10,404 | 4.6 | 4,058 | 206 | 636 | 640 | 653 | 69,872 | 70,196 | 73,037 | 466 |
| Plece goods. | 838 | 2,999,443 | 96,428 | 3.2 | 35,223 | 678 | 5,261 | 5,368 | 5,457 | 614,606 | 614,571 | 623,081 | 5,912 |
| Furniture, home furnishings | 1,045 | 469,963 | 27,779 | 5.9 | 9,337 | 984 | 2,130 | 2,191. | 2,221 | 172,453 | 173,175 | 183,772 | 991 |
| Furniture (household, office) | 484 | 204,345 | 13,015 | 6.4 | 3,964 | 460 | 886 | 898 | 896 | 76,072 | 75,633 | 78,869 | 329 |
| Home furnishings, floor coverin | 561 | 265,618 | 14,764 | 5.6 | 5,373 | 524 | 1,244 | 1,293 | 1,325 | 96,381 | 97,542 | 104,903 | 662 |
| Paper and its products. | 407 | 251,077 | 10,600 | 4.2 | 3,904 | 340 | 873 | 881. | 878 | 73,229 | 73,329 | 75,316 | 512 |
| Stationery, office sup | 105 | 25,076 | 1,831 | 7.3 | 799 | 98 | 222 | 223 | 223 | 15,344 | 14,853 | 16,250 | 219 |
| Other paper products. | 302 | 226,001 | 8,769 | 3.9 | 3,105 | 242 | 651 | 658 | 655 | 57,885 | 58,476 | 59,066 | 293 |
| Farm products (raw materials) | 3,744 | 11,739,902 | 137,688 | 1.2 | 58,287 | 3,705 | 25,595 | 26,790 | 35,492 | 914,052 | 1,052,918 | 1,338,167 | 18,188 |
| Cotton | 362 | 835,198 | 7,087 | 0.8 | 2,303 | 353 | 664 | 625 | 763 | 39,455 | 39,167 | 43,604 | 5,074 |
| Grain | 356 | 1,616,616 | 14,986 | 0.9 | 6,101 | 260 | 1,430 | 1,494 | 1,479 | 99,162 | 105,467 | 106,069 | 2,869 |
| Hides, skins, raw furs. | 216 | 352,086 | 9,356 | 2.6 | 4,438 | 171 | 968 | 887 | 894 | 75,451 | 72,109 | 71,669 | 1,873 |
| Livestock (except horses, | 1,864 | 7,312,305 | 62,357 | 0.8 | 28,198 | 2,009 | 17,982 | 18,424 | 19,786 | 506,805 | 528,704 | 569,921 | 3,598 |
| Tobacco (leaf). | 674 | 1,007,856 | 35,700 | 3.5 | 13,683 | 660 | 3,636 | 4,440 | 11,704 | 128,949 | 243,842 | 484,576 | 1,118 |
| Wool, mohair. | 171 | 407,319 | 5,298 | 1.3 | 2,280 | 166 | 551 | 573 | 487 | 39,896 | 38,140 | 35,450 | 2,118 |
| Miscellaneous inedible farm products | 101 | 208,522 | 2,904 | 1.4 | 1,284 | 86 | 364 | 327 | 379 | 24,334 | 25,489 | 26,878 | 1,538 |
| Automotive.. | 556 | 459,614 | 21,859 | 4.8 | 8,167 | 489 | 1,761 | 1,819 | 1,823 | 144,455 | 153,567 | 159,706 | 802 |
| Automobiles, other motor vehicles | 62 | 86,535 | 1,953 | 2.2 | 791 | 57 | 237 | 246 | 252 | 12,616 | 13,136 | 13,636 | 233 |
| Automotive equipment, tires and tube | 494 | 373,079 | 19,906 | 5.3 | 7,376 | 432 | 1,524 | 1,573 | 1,571 | 131,839 | 140,431 | 146,070 | 569 |
| Electrical goods | 1,312 | 683,553 | 42,209 | 6.2 | 13,970 | 1,207 | 3,111 | 3,224 | 3,236 | 246,702 | 266,291 | 271,221 | 1,872 |
| Wiring supplies, apparatus. | 945 | 477,298 | 30,509 | 6.4 | 10,204 | 867 | 2,212 | 2,319 | 2,307 | 178,838 | 196,057 | 195,164 | 1,494 |
| Electrical appliances, specialties. | 367 | 206,255 | 11,700 | 5.7 | 3,766 | 340 | 899 | 905 | 929 | 67,864 | 70,234 | 76,057 | 378 |
| Hardware, plumbing, | 1,236 | 468,431 | 33,932 | 7.2 | 12,985 | 1,136 | 2,862 | 2,957 | 2,982 | 223,876 | 232,193 | 237,905 | 2,191 |
| Herdware. | 497 | 227,178 | 14,167 | 6.2 | 4,782 | 470 | 1,166 | 1,183 | 1,168 | 84,098 | 88,610 | 88,137 | 487 |
| Plumbing, hesting equipment, suppl | 739 | 241,253 | 19,765 | 8.2 | 8,203 | 666 | 1,696 | 1,774 | 1,814 | 139,778 | 143,583 | 149,768 | 1,704 |
| Lumber, construction materisls | 788 | 539,286 | 25,402 | 4.7 | 7,888 | 654 | 1,787 | 1,828 | 1,901 | 145,725 | 154,455 | 160,633 | 2,260 |
| Lumber, millwork. | 528 | 432,518 | 17,934 | 4.1 | 4,786 | 439 | 961 | 1,02? | 1,073 | 85,161 | 93,361 | 96,713 | 1,768 |
| Other construction materials. | 260 | 106,768 | 7,468 | 7.0 | 3,102 | 215 | 826 | 801 | 828 | 60,564 | 61,094 | 63,920 | 492 |
| Machinery, equipment, supplies. | 3,365 | 1,422,424 | 94,417 | 6.6 | 38,669 | 2,841 | 8,183 | 8,429 | 8,525 | 691,988 | 717,013 | 728,944 | 7,966 |
| Commercial machines, equipment | 339 | 75,938 | 6,464 | 8.5 | 3,068 | 302 | 865 | 916 | 956 | 56,534 | 61,876 | 63,193 | 868 |
| Construction machinery, equipment........... | 82 | 28,603 | 2,229 | 7.8 | 1,227 | 54 | 259 | 270 | 259 | 22,156 | 22,996 | 21,143 | 552 |
| Farm-dairy mschinery, equipment............. | 64 | 28,993 | 1,664 | 5.7 | 814 | 48 | 168 | 177 | 176 | 14,923 | 15,512 | 16,396 | 353 |
| Industrisl machinery, equipment, supplies... | 2,191 | 827,266 | 64,928 | 7.8 | 26,480 | 1,867 | 5,448 | 5,570 | 5,639 | 475,229 | 487,320 | 494,528 | 4,951 |
| Proressions 1 equipment, supplies.......... | 109 | 22,124 | 1,751 | 7.9 | 699 | 86 | 192 | 197 | 200 | 13,640 | 13,329 | 13,958 | 109 |
| Service estsblichment equipment, supplies... Transportation (except automotive) equip- | 380 | 258,169 | 10,205 | 4.0 | 3,606 | 34.4 | 739 | 760 | 757 | 60,919 | 63,322 | 64,721 | 866 |
| ment, supplies...... | 200 | 181,331 | 7,176 | 4.0 | 2,775 | 140 | 512 | 539 | 538 | 48,587 | 52,658 | 5., 005 | 267 |
| Metals, metal work (except scrap) | 743 | 726,293 | 24,485 | 3.4 | 8,577 | 608 | 1,786 | 1,861 | 1,843 | 147,870 | 152,938 | 158,893 | 1,089 |
| Iron, steel and products.. | 638 | 542,949 | 20,964 | 3.9 | 7,171 | 522 | 1,516 | 1,581 | 1,578 | 124,191 | 127,141 | 131,619 | 899 |
| Nonferrous metsls, metal work. | 105 | 183,344 | 3,521 | 1:9 | 1,406 | 86 | 270 | 280 | 265 | 23,679 | 25,797 | 27,274 | 190 |
| Waste materisls, | 90 | 200,562 | 7,070 | 3.5 | 3,227 | 50 | 573 | 596 | 557 | 51,713 | 51,907 | 51,347 | 532 |
| Iron, steel scrsp | 50 | 164,613 | 5,292 | 3.2 | 2,313 | 34 | 366 | 394 | 348 | 33,851 | 35,565 | 34,148 | 461 |
| Other scrsp, wiste materials. | 40 | 35,949 | 1,778 | 4.9 | 914 | 16 | 207 | 202 | 209 | 17,862 | 16,342 | 17,199 | 71 |
| Dther sgents, brokers | 2,841 | 4,423,321 | 113,160 | 2.6 | 43,507 | 2,384 | 9,630 | 9,871 | 9,857 | 761,544 | 798,198 | 791,882 | 9,633 |
| Amusement, sporting goods...................., | 336 | 149,937 | 9,566 | 6.4 | 3,305 | 316 | 705 | 739 | 762 | 57,562 | 58,763 | 64,095 | 420 |
| Books, periodicals, newspapers.............. | 118 | 57,782 | 6,691 | 11.6 | 2,839 | 112 | 992 | 974 | 989 | 51,323 | 50,656 | 50,368 | 160 |
| Cosi, coke................................. | 201 | 655,757 | 19,289 | 2.9 | 7,247 | 80 | 1,209 | 1,286 | 1,289 | 119,553 | 130,807 | 127,083 | 428 |
| Farm supplies. | 220 | 457,339 | 7,565 | 1.6 | 3,316 | 173 | 753 | 799 | 776 | 51,878 | 56,097 | 55,796 | 1,309 |
| Jewelry. | 369 | 121,966 | 5,192 | 4.2 | 854 | 389 | 240 | 237 | 237 | 15,610 | 15,788 | 16,852 | 3,210 |
| Petroleura and product | 124 | 373,605 | 7,283 | 1.9 | 2,432 | 74 | 372 | 380 | 401 | 41,069 | 51,994 | 46,209 | 173 |
| Agents, and brokers, miscellaneous products.. | 1,473 | 2,606,935 | 57,574 | 2.2 | 23,514 | 1,240 | 5,359 | 5,456 | 5,403 | 424,549 | 434,0931 | 431,479 | 3,933 |

Table 1 E.-WHOLESALE ESTABLISHMENTS-UNTTED STATES, BY TYPE OF OPERATION AND KIND OF BUSINESS: 1948--Con.
Establishments, Sales, Expenses, Pay Roll, Personnel, and Stocks

| Type of operation and kind of business | Estab-lishments (Number) | Sales, entire year <br> (Thousand dollars) | Operating expenses (inc. pay roll) ${ }^{2}$ |  | Pay roll, entire year <br> (Thousand dollars) | Active proptie tors, <br> Nover: ber <br> (Num. ber) | Paid employees, workweek ended nearest- |  |  | Pay roll, workweek ended nearest- |  |  | Stocks on hand, end of year, at cost <br> (Thousand dollars) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Amount <br> (Thousand dollars) | Percent of sales |  |  | March 15 <br> (Number) | July 15 <br> (Number) | Nov. 15 <br> (Number) | March 15 <br> (Dollars) | July 15 <br> (Dollars) | Nov. 15 <br> (Dollars) |  |
| Type by Kind of Business-Continued |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Assemblers (malnly farm products), total. | 19,268 | 10,957,893 | 664,405 | 6.1 | 308,683 | 10,114 | 138,739 | 139,184 | 159,068 | 5,569,208 | 5,995,365 | 6,726,810 | 432,367 |
| Groseries, confectionery, meats: <br> Fish, sea foods. . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 591 | 118,225 | 27,823 | 23.5 | 14,347 | 501 | 9,502 | 6,544 | 12,364 | 260,119 | 208,835 | 403,884 | 3,859 |
| Other grocery, food specialties | 253 | 206,617 | 27,804 | 13.4 | 12,920 | 125 | 6,278 | 5,192 | 11,576 | 214,037 | 188,826 | 438,490 | 21,430 |
| Dried fruits, nuts............................. | 165 | 170,372 | 22,209 | 13.0 |  |  | 5,126 | 3,471 | 9,871 | 169,812 | 129,427 | 367,050 | 15,383 |
| Miscellaneous grocery specialties.......... | 88 | 36,245 | 5,595 | 15.4 | 2,739 | 35 | 1,152 | 1,721 | 1,705 | 44,225 | 59,399 | 71,400 | 6,047 |
| Farm products (edible): |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Dairy, poultry products......................... | 3,939 | 1,618,011 | 114,249 | 7.1 | 51,525 | 2,756 | 21,557 | 23,211 | 23,977 | 932,999 | 1,032,699 | 1,058,747 | 36,277 |
| Fruits, vegetables (fresh)................... | 2,137 | 1,102,832 | 254,602 | 23.1 | 121,800 | 1,352 | 59,663 | 58,939 | 64,848 | 2,279,728 | 2,446,852 | 2,680,956 | 33,777 |
| Farm products (raw materials) : |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Cotton............................................ | 1,238 | 920,720 | 24,793 | 2.7 | 8,393 | 938 | 2,581 | 2,779 | 5,074 | 115,560 | 129,165 | 234,610 | 43,953 |
| Grain. | 8,380 | 4,192,851 | 146,881 | 3.5 | 71,569 | 2,427 | 26,915 | 31,221 | 28,636 | 1,258,803 | 1,492,088 | 1,359,151 | 193,213 |
| Hides, skins, raw furs. | 166 | 4, 139 | 3,698 | 8.4 | 1,930 | 137 | ,762 | , 781 | 795 | 33,816 | 33,639 | 36,358 | 2,599 |
| Livestock (except horses, mules) | 1,532 | 2,233,335 | 28,717 | 1.3 | 10,188 | 1,273 | 4,513 | 4,597 | 4,814 | 183,316 | 186,296 | 199,530 | 6,895 |
| Tobacco (leaf). | 75 | 128,105 | 3,332 | 2.6 | 1,840 | 56 | 1,816 | 790 | 716 | 57,131 | 28,642 | 27,085 | 54,767 |
| Wool, mohair. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 82 | 62,015 | 3,592 | 5.8 | 1,296 | 69 | 372 | 525 | 380 | 18,462 | 24,192 | 19,208 | 3,093 |
| Miscellaneous inedible farm products......... | 466 | 175,644 | 14,249 | 8.1 | 5,956 | 214 | 2,132 | 1,838 | 2,956 | 92,398 | 87,303 | 132,707 | 22,233 |
| Other assemblers: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Farm supplies | 384 | 151,167 | 14,077 | 9.3 | 6,630 | 246 | 2,512 | 2,637. | 2,755 | 118,149 | 131,447 | 128,952 | 9,809 |
| Feed....... | 158 | 69,119 | 5,049 | 7.3 | 2,388 | 115 | 885 | 961 | 942 | 43,638 | 47,124 | 45,530 | 2,917 |
| Seeds. | 163 | 60,689 | 7,005 | 11.5 | 3,299 | 83 | 1,313 | 1,299 | 1,501 | 60,859 | 65,488 | 71,100 | 6,254 |
| Miscellaneous farm supplies................. | 63 | 21,359 | 2,023 | 9.5 | 943 | 48 | 314 | 377 | 312 | 13,652 | 18,835 | 12,322 | 638 |
| Assemblers, miscellaneous products........... | 25 | 4,232 | 588 | 13.9 | 289 | 20 | 136 | 130 | 177 | 4,690 | 5,381 | 7,132 | 462 |

* Proprietors of unincorporated businesses.
n.a. Not available or not applicable.
n.e.c. Not elsewhere clessified
${ }^{i}$ Entries for agents and brokers repreaent brokerage or comission received.

Table 1 F.-WHOLESALE ESTABLISHMENTS-TYPE OF OPERATION, BY GEOGRAPHIC DIVISION AND STATE: 1948

| Geograpbic division and State | $\begin{gathered} \text { Totzl, all } \\ \text { operating types } \end{gathered}$ |  | Merchant wbolesalers |  | Manufacturess sales branches, with stocks |  | Manufactures's sales offices, without stocks |  | Petroleum bulk plants |  | Agents and brokers |  | Assemblers (mainly farm products) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Estab. lisbments (Num. bet) | Sales, entire year (Thousand dollars) | Estab-lish- <br> ments <br> ( Num - <br> bet) | Sales, entire year (Thousand dollats) | Estab lishments (Num ber) | Sales, entire year (Thousand dollars) | Estab. lishments (Num bet) | Sales, entire year (Thousand dollats) | Estab lisbments (Number) | Sales, entire year (Thousand dollats) | Establish ments ( Num ) ber) | Sales, entire year (Thousand dollats) | Establish. ments (Num ber) | $\qquad$ |
| United States, total.. | 223,366 | 189,65 , 801 | 146,512 | 79, 766,569 | 15,716 | 29,229, 717 | 8,052 | 23,508,860 | 29,451 | 10,615,650 | 24,361 | 34,610,092 | 19,268 | 10,957, 893 |
| Geographic Divisions: We: England. . Middle Atlantic.... East North Central. West North Central. South Atlar.tic. East South Central. West South Central. Mountain.. Pacific............... | 13,123 <br> 64,046 <br> 47,12 <br> 31,1214 <br> 22,314 <br> 10,318 <br> 20,41 <br> 8,615 <br> 25,167 | $6,341,451$ $57,747,382$ $40,345,543$ $21,988,833$ $16,287,633$ $7,897,253$ $13,005,080$ $4,270,113$ $: 7,-05,013$ | $\begin{array}{r}9,495 \\ 48,834 \\ 27,288 \\ 11,639 \\ 13,380 \\ 5,89 \\ 10,696 \\ 3,956 \\ 15,341 \\ \hline\end{array}$ | $\begin{array}{r}4,601,924 \\ 25,519,599 \\ 15,400,805 \\ 7,667,169 \\ 6,689 \\ 3,802,604 \\ 6,202,140 \\ 1,782,261 \\ 8,057,445 \\ \hline\end{array}$ | 1,126 3,261 3,349 1,560 1,681 655 1,427 534 2,123 | $(x)$ $9,298,369$ $6,19,23$ $2,618,019$ $(x)$ 875,124 $1,337,391$ 538,291 $3,061,680$ | $\begin{array}{r}504 \\ 2,503 \\ 2,122 \\ 640 \\ 736 \\ 205 \\ 523 \\ 131 \\ 685 \\ \hline\end{array}$ | $(x)$ $8,814,748$ $6,769,221$ $1,994,327$ $(x)$ 564,984 $1,134,854$ 172,591 $1,749,710$ | 664 1,808 6,022 7,703 2,919 1,666 3,884 2,209 2,576 | 315,814 $1,948,289$ $2,159,342$ $1,161,294$ $1,380,272$ 582,635 914,328 4122,182 $1,241,494$ | 1,140 7,065 5,175 2,327 2,359 1,049 1,562 500 3,184 | $\begin{gathered} (x) \\ 11,632,136 \\ 7,418,798 \\ 4,996,904 \\ (x), \\ 1,590,973 \\ 1,820,299 \\ 746,694 \\ 2,470,702 \end{gathered}$ | $\begin{array}{r} 194 \\ 575 \\ 3,456 \\ 7,945 \\ 1,355 \\ 854 \\ 2,349 \\ 1,285 \\ 1,255 \end{array}$ | $\begin{gathered} (\mathrm{x}) \\ 54,741 \\ 2,177,454 \\ 3,971,120 \\ (\mathrm{x}) \\ 41,397 \\ 1,092,947 \\ 67,710 \\ 1,183,985 \\ \hline \end{gathered}$ |
| New Englend: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Maine........... New Hampshire. Verwont........ Massachusetts. Fhode Island... Connecticut.. | 927 518 393 7,788 1,136 2,361 | 490,529 188,999 168,216 $6,396,231$ 722,552 $1,374,925$ | 590 354 239 5,539 946 1,827 | 250,576 109,321 80,901 $3,015,927$ 356,024 789,145 | $\begin{array}{r} 89 \\ 48 \\ 32 \\ 664 \\ 75 \\ 218 \end{array}$ | 61,315 $(\mathrm{x})$ 17,495 $1,227,077$ 123,01 204,466 | $\begin{array}{r} 11 \\ 5 \\ 4 \\ 369 \\ 26 \\ 89 \end{array}$ | 18,750 $(x)$ 1,794 720,810 66,080 81,101 | $\begin{array}{r} 153 \\ 85 \\ 74 \\ 196 \\ 38 \\ 118 \end{array}$ | $\begin{array}{r} 58,420 \\ 39,413 \\ 31,209 \\ 327,677 \\ 10,521 \\ 218,574 \end{array}$ | $\begin{array}{r} 30 \\ 4 \\ 13 \\ 957 \\ 47 \\ 89 \end{array}$ | $\begin{array}{r} 24,546 \\ 4,57 \\ 6,868 \\ 1,036,620 \\ (x) \\ 51,414 \end{array}$ | $\begin{aligned} & 54 \\ & 22 \\ & 31 \\ & 63 \\ & 4 \\ & 20 \end{aligned}$ | $\begin{aligned} & 36,922 \\ & 5,393 \\ & 29,949 \\ & 68,120 \\ & (x) \\ & 30,225 \end{aligned}$ |
| Middle Atlantic: Ne: York...... New Jersey.... Perrsylvania.. | 43,786 5,695 14,565 | $43,140,120$ $3,596,034$ $31,010,828$ | 33,599 4,773 10,492 | $18,869,076$ $1,966,467$ $4,684,056$ | 1,830 321 1,110 | $6,350,949$ 697,332 $2,250,088$ | 1,665 122 716 | $6,454,477$ 250,143 $2,110,128$ | $\begin{aligned} & 820 \\ & 237 \\ & 751 \end{aligned}$ | $838,0.4$ 501,824 608,418 | 5,494 220 1,351 | $\begin{array}{r} 10,247,762 \\ 149,101 \\ 1,235,273 \end{array}$ | 378 52 145 | $\begin{array}{r} 379,809 \\ 32,067 \\ 122,865 \end{array}$ |
| East North Central: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Ohio................ <br> Indiana. | 11,099 5,325 | $9,468,871$ $3,227,141$ | 6,821 2,852 | 4,014,887 $1,381,135$ | 956 304 | 1,625,973 | $\begin{aligned} & 658 \\ & 125 \end{aligned}$ | $1,735,586$ 271,954 | $\begin{array}{r} 879 \\ 1,095 \end{array}$ | 523,625 325,768 | 1,139 | $1,201,027$ 548,295 | 646 | 367,773 428,407 |
| İlinois. | 17,454 | 18,136,506 | 9,839 | 6,148,547 | 1,175 | 3,035,877 | 829 | 2,928,110 | 1,741 | 550,942 | 2,437 | 4,469,002 | 1,433 | 1,004,028 |
| Michigan.. | 8,434 5,100 | $6,683,754$ $2,829,271$ | 4,988 2,788 | $2,445,186$ $1,411,050$ | 623 291 | $1,128,476$ 358,015 | 389 121 | $1,488,909$ 344,662 | 1,082 1,225 | 495,618 263,389 | 925 347 | 909,845 290,629 | 427 328 | 215,720 161,526 |
| West North Central: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Minnesota. | 6,075 | 5,026,505 | 2,406 | 2,005,399 | 332 | 567,654 | 161 | 382,837 | 1,468 | 268,951 | 513 | 1,107,484 | 1,195 | 694,180 |
| Iowa. | 5,980 | 3,361,733 | 1,975 | 960,879 | 263 | 240,071 | 53 | 120,070 | 1,810 | 256,450 | 285 | 728,292 | 1,594 | 1,055,971 |
| Missouri. | 7,846 | 7,420,888 | 4,135 | 2,822,858 | 614 | 1,315,199 | 359 | 999,905 | 1,16? | 260,742 | 1,052 | 1,702,173 | 519 | 320,011 |
| North Dakot | 2,261 | 939,420 | 325 | 179,094 | 39 | 70,771 | 6 | 5,373 | 697 | 71,590 | 38 | 103,113 | 1,156 | 509,479 |
| South Dakot | 1,829 | 791,608 | 349 | 176,063 | 35 | 35,684 | 3 | 3,562 | 617 | 72,563 | 57 | 179,152 | 768 | 324,584 |
| Nebraska. | 3,183 | 2,354,4.9 | 1,079 | 713,606 | 14. | 239,482 | 30 | 50,278 | 656 | 100,154 | 218 | 807,003 | 1,051 | 443,926 |
| Kansas... | 4,640 | 2,094,230 | 1,370 | 800,270 | 128 | 149,158 | 28 | 32,302 | 1,288 | 130,844 | 164 | 369,687 | 1,662 | 602,969 |
| South Atlantic: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Delaware...... | 370 3,076 | 483,721 $2,057,749$ | r 231 | 87,091 936,428 | 44 201 | (x) 347,858 | 13 99 | $(x)$ 260,112 | 41 162 | 19,876 171,419 | 16 325 | $(\mathrm{x})$ 287,834 | 25 175 | (x) 54,098 |
| District of Colum | 1,114 | 1,242,601 | 692 | 497,742 | 123 | 251,734 | 116 | 306,287 | 10 | 33,858 | 170 | 151,190 | 3 | 1,790 |
| Virtinia. | 3,000 | 2,033,470 | 1,753 | 972,535 | 215 | 253,037 | 63 | 156,715 | 420 | 212,000 | 314 | 351,079 | 245 | 88,104 |
| West Virginia | 1,737 | 1,076,754 | 1,234 | 578,203 | 14. | 155,770 | 34 | 48,399 | 175 | 91,921 | 118 | 190,992 | 32 | 11,469 |
| North Carolina. | 3,962 | 3,129,686 | 2,141 | 1,065,944 | 264 | 448,103 | 92 | 278,199 | 664 | 275,343 | 558 | 834,777 | 243 | 227,320 |
| South Carolina | 1,609 | 1,008,042 | 896 | 467,203 | 93 | 76,344 | 20 | 35,606 | 340 | 126,102 | 160 | 230,085 | 100 | 72,702 |
| Georsia. | 3,844 | 3,264,294 | 1,973 | 1,084,654 | 386 | 771,534 | 235 | 580,354 | 572 | 189,510 | 449 | 503,491 | 229 | 134,751 |
| Floride. | 3,718 | 1,991,316 | 2,346 | 999,804 | 211 | 290,314 | 64 | 136,167 | 545 | 260,243 | 249 | 175,512 | 303 | 129,276 |
| East South Central: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Kentucky.. | 2,456 | 1,784,336 | 1,439 | 795,646 | 115 | 147,911 | 42 | 146,752 | 433 | 155,917 | 292 | 472,937 | 135 | 65,175 |
| Tennesse | 3,529 | 3,477,171 | 2,002 | 1,798,886 | 289 | 433,791 | 85 | 207,431 | 344 | 172,752 | 432 | 736,050 | 377 | 128,261 |
| Alsiama... | 2,597 1,736 | $1,677,829$ 957,915 | 1,524 | 783,012 | 191 | 249,962 | 67 | 196,840 | 434 455 | 150,856 | 209 116 |  | 172 | 98,756 189,205 |
| Mississippi | 1,736 | 957,915 | 924 | $424,596$ |  | 43,460 | 11 | 13,961 | 455 | 103,110 | 116 | 183,583 | 170 | 189,205 |
| West South Central: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Arkanses.. | 2,147 | 851,613 | 1,008 | 418,065 | 77 | 52,651 | 19 | 23,957 | 523 | 98,418 | 134 | 88,122 | 386 | 170,400 |
| Louisiana | 3,068 | 2,227,058 | 1,811 | 1,183,511 | 246 | 392,844 | 95 | 162,698 | 474 | 158,4,40 | 271 | 275,785 | 171 | 53,780 |
| Oklahoms | 3,658 | 1,729,240 | 1,702 | 735,897 | 210 | 218,993 | 67 | 114,128 | 814 | 147,849 | 171 | 279,372 | 704 | 233,001 |
| Texas. | 11,558 | 8,197,169 | 6,175 | 3,867,788 | 894 | 1,172,903 | 342 | 834,071 | 2,073 | 509,621 | 986 | 1,177,020 | 1,088 | 635,766 |
| Mountain: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Montana. | 1,396 | 587,330 | 412 | 196,552 | 57 | 47,472 | 10 | 9,293 | 472 | 53,157 | 39 | 95,815 | 406 | 185,041 |
| Idaho... | 1,147 | 415,822 | 338 | 125,148 | 52 | 18,233 | 4 | 2,622 | 371 | 59,858 | 30 | 77,890 | 352 | 132,071 |
| Wyoming. | 463 2,650 | 153,477 $1,628,603$ | . 212 | 83,167 | 23 | 13,677 | 6 | . 985 | 180 | 29,138 | 6 | 21,741 | 36 | 14,769 |
| Colorado. | 2,650 | $1,628,603$ 259,969 | 1,288 | 634,268 153,525 | 181 33 | 268,347 11,795 | 74 3 | 113,763 607 | 473 230 | 98,082 41,637 | 261 21 | 332,724 | 373 | 181,419 |
| Arizora. | 864 | 420,481 | 489 | 228,391 | 64 | 42,231 | 8 | 10,259 | 230 | 41,631 62,926 | 49 | 33,535 49,945 | 45 | 18,876 |
| Utah. | 1,123 | 724,933 | 670 | 306,690 | 108 | 132,612 | 26 | 35, 062 | 180 | 46,720 | 94 | 145,044 | 45 | 58,805 |
| Nevada.. | 254 | 79,498 | 144 | 54,904 | 16 | 3,924 | , | 3, | 94 | 20,670 | ... | 16, | ... | , |
| Pacific: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Washington. Oregon. | $\begin{aligned} & 4,147 \\ & 2,561 \end{aligned}$ | $\begin{aligned} & 2,643,174 \\ & 1,891,251 \end{aligned}$ | $\begin{aligned} & 2,329 \\ & 1,494 \end{aligned}$ | $\begin{array}{r} 1,277,433 \\ 953,632 \end{array}$ | $\begin{aligned} & 355 \\ & 189 \end{aligned}$ | $\begin{aligned} & 367,657 \\ & 273,046 \end{aligned}$ | 105 42 | $155,517$ | $\begin{aligned} & 610 \\ & \hline 37 \end{aligned}$ | 236,511 | $414$ | $\begin{aligned} & 378,688 \\ & 249,215 \end{aligned}$ | 334 171 | 233,368 144,601 |
| California................. | 18,459 | 13,270,588 | 11,518 | 5,872,377 | 1,579 | 2,420,977 | 541 | 1,491,691 | 1,529 | 836,728 | 2,542 | 1,842,799 | 750 | 806,016 |

$x$ Withheld to svoid disclosure.

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[t]{3}{*}{Geographic division and State} \& \multicolumn{2}{|l|}{\multirow[t]{2}{*}{Total, all merchant wholesalers.}} \& \multicolumn{12}{|l|}{Groceries. confectionery, meats} \& \multicolumn{6}{|l|}{Farm products (edible)} \& \multicolumn{2}{|l|}{\multirow[t]{2}{*}{Tobacco and products (exc. leaf)}} \\
\hline \& \& \& \multicolumn{2}{|l|}{Total} \& \multicolumn{2}{|l|}{\[
\begin{aligned}
\& \text { Groceries } \\
\& \text { (general line) }
\end{aligned}
\]} \& \multicolumn{2}{|l|}{Confectionery} \& \multicolumn{2}{|l|}{Fish, sea foods} \& \multicolumn{2}{|l|}{Meats, meat products} \& \multicolumn{2}{|l|}{Other grocery, food specialties} \& \multicolumn{2}{|l|}{Total} \& \multicolumn{2}{|l|}{Dairy, poultry
products} \& \multicolumn{2}{|l|}{\begin{tabular}{l}
(fresh) \\
Fruits, vegetables
(fresh)
\end{tabular}} \& \& \\
\hline \& \[
\begin{aligned}
\& \text { Estab- } \\
\& \text { lish } \\
\& \text { ments } \\
\& \text { (Num- } \\
\& \text { ber) }
\end{aligned}
\] \& Sales, entire year (Thousand dollars) \& Establish ments (Num ber) \& Sales. entire year (Thousand dollars) \& \[
\begin{aligned}
\& \text { Estab } \\
\& \text { lish- } \\
\& \text { ments } \\
\& \text { (Num. } \\
\& \text { ( } \mathrm{br} \text { ) } \\
\& \hline
\end{aligned}
\] \& Sales, entire year (Thousand dollars) \& Estab-lishments (Num ber) \& Sales, entire year (Thousand dollars) \& Estab-lishmente (Num. ber) \& Sales, entire year (Thousand dollars) \& Establish ments (Number) \&  \& Estab lish ments (Number) \& Sales, entire year (Thousand dollars) \& Establish. ments (Number) \& Sales. entire year (Thousand dollars) \& Establish ments (Num. ber) \& \(\qquad\) \& Estab lishments (Num. ber) \& Sales, entire year (Thousand dollars) \& \[
\begin{aligned}
\& \text { Estab- } \\
\& \text { lish } \\
\& \text { menta } \\
\& \text { (Num- } \\
\& \text { ber) }
\end{aligned}
\] \& Sales, entire year (Thousand dollars) \\
\hline United States, tota2 \& 146,518 \& 79,766,589 \& 17,345 \& 11,356,738 \& 4,265 \& 5,799,121 \& 2,077 \& 377,047 \& 1,233 \& 393,662 \& 3,507 \& 1,999,476 \& 6,263 \& 2,787,432 \& 13,539 \& 7,500,941 \& 6,668 \& 4,278,748 \& 6,871 \& 3,222,193 \& 3,019 \& 2,529,576 \\
\hline New England \& 9,495 \& 4,601,924 \& 1,266 \& 716,068 \& 211 \& 277,431 \& 141 \& 21,591 \& 196 \& 69,209 \& 341 \& 245,878 \& 377 \& 101,959 \& 846 \& 400,780 \& 275 \& 271,732 \& 571 \& 229,048 \& 280 \& 216, 8 \\
\hline Maine. \& \& 250,576 \& 114 \& 68,998 \& 23 \& 43,299 \& 14 \& , 8480 \& 35 \& 5,642 \& 21 \& 12,237 \& 21 \& 5,989 \& 42 \& 17,916
10,517 \& 10
19 \& \begin{tabular}{l}
2,478 \\
5,638 \\
\hline
\end{tabular} \& \& \[
\begin{array}{r}
15,438 \\
4.879
\end{array}
\] \& 31
18 \& \\
\hline New Hampshi re \& 354 \& 109,321 \& 50 \& 28,186 \& 11 \& 10,961 \& 10
9 \& \& \(\ldots\) \& \& \& 5,294
806 \& 19
12 \& 11,104
1,031 \& \[
\begin{aligned}
\& 44 \\
\& 25
\end{aligned}
\] \& 10,517
10,673 \& 19 \& 5,638
3,322 \& \[
\begin{aligned}
\& 25 \\
\& 14
\end{aligned}
\] \& \[
\begin{aligned}
\& 4,879 \\
\& 7,351
\end{aligned}
\] \& \(\begin{array}{r}18 \\ 6 \\ \hline\end{array}\) \& \[
\begin{array}{r}
11,431 \\
5,822
\end{array}
\] \\
\hline Vermont....... \& 239
5,539 \& 80,901
\(3,015,927\) \& \(\begin{array}{r}33 \\ 709 \\ \hline 09\end{array}\) \& 14,419
438,073 \& 9
103 \& 11,538
147,236 \& 70 \& 11,044 \& 끙 \& 57,801 \& 215 \& 806
160,287 \& 203 \& 1,01
60,752 \& 25
489 \& - 247,982 \& 157 \& 108,579 \& 332 \& 139,403 \& 135 \& 114,019 \\
\hline Massachusetty \& 5,946 \& 356,054 \& 128 \& 52,182 \& 18 \& 19,643 \& 8 \& 615 \& 22 \& 4,231 \& 30 \& 16,971 \& 50 \& 10,722 \& 61 \& 28,549 \& 22 \& 9,025 \& 39 \& 19,524 \& 30 \& 20, 295 \\
\hline Connecticut \& 1,827 \& 789,145 \& 232 \& 114,210 \& 47 \& 44,763 \& 30 \& 5,408 \& 18 \& 1,395 \& 65 \& 50,283 \& 72 \& 12,361 \& 185 \& 85,143 \& 56 \& 42,690 \& 129 \& 42,453 \& 60 \& 46,093 \\
\hline Middle Atlant \& 48,834 \& 5, 519,599 \& 5,115 \& 3,219,542 \& 605 \& 836,506 \& 562 \& 88,549 \& 371 \& 134,391 \& 1,203 \& 818,212 \& 2,374 \& 1,341,884 \& 3,536 \& 2,148,049 \& 1,596 \& 1,328,231 \& 1,940 \& 819,818 \& 808 \& \({ }^{665,919}\) \\
\hline New York. \& 33,599 \& 18,869,076 \& 3,195 \& 2,312,090 \& 271 \& 423,348 \& 296 \& 43,900 \& 267 \& 104,142 \& 720 \& 601,900 \& 1,641 \& 1,138,800 \& 2,075 \& 1,466,090 \& 988 \& 976,653 \& 1,087 \& \(\begin{array}{r}489,437 \\ \hline 93,562\end{array}\) \& 389 \& 34,6,880 \\
\hline New Jersey. \& 4,743 \& 1,966,467 \& 642 \& 258,236 \& 65 \& 87,293 \& 73 \& 14,858 \& 42 \& 9,366 \& 182 \& 83,131 \& 280 \& 63,588 \& 570 \& 239,466
442,493 \& 255
353 \& 145,904
205,674 \& 315
538 \& 93,562
236,819 \& 118
301 \& 125,052 \\
\hline Pennsylvani \& 10,492 \& 4,684,056 \& 1,278 \& 649,216 \& 269 \& 325,865 \& 193 \& 29,791 \& 62 \& 20,883 \& 301 \& 133,181 \& 453 \& 139,496 \& 891 \& 442,493 \& 353 \& 205,674 \& 538 \& 236,819 \& 301 \& 193,987 \\
\hline East North Central \& 27,288 \& 15,400,805 \& 3,030 \& 1,830,588 \& 618 \& 893,436 \& 388 \& 86,987 \& 154 \& 51,795 \& 748 \& 384,739 \& 1,122 \& 413,631 \& 2, 990 \& 1,883,712 \& 1,749 \& 1,140,902 \& 1,241 \& 742,810 \& 600 \& 564,071 \\
\hline Ohio. \& 6,821 \& 4,014, 887 \& 650 \& 387,575 \& 158 \& 234,728 \& 104 \& 17,183 \& 27 \& 6,211 \& \(\begin{array}{r}119 \\ 54 \\ \hline\end{array}\) \& 53,075 \& 242 \& 76,378 \& 720 \& 360,558
128,732 \& \& \& \& 186,562
46,375 \& 155
77 \& 148,137
67,674 \\
\hline Indiana \& 2,852 \& 1,381, 135 \& 323 \& 189,615 \& 88 \& 132,286 \& 55 \& 7,317
43,459 \& 60 \& \(\begin{array}{r}\text { 943 } \\ \hline 25,909\end{array}\) \& \(\begin{array}{r}54 \\ 335 \\ \hline\end{array}\) \& 17,250
192,762 \& 122 \& 31,819
221,901 \& \& 128,732
938,120 \& 264
650 \& 82,356
606,127 \& 467 \& 46,376
331,993 \& 172 \& 175,912 \\
\hline 111 not
Michiga \& 4,939 \& 6,148,547
\(2,445,186\) \& 1,099 \& 728,717
364,290 \& 148
156 \& 244,686
178,722 \& 121
70 \& 43,459
13,842 \& 60
45 \& 25,909
15,592 \& \begin{tabular}{l}
335 \\
172 \\
\hline
\end{tabular} \& 192,762
96,399 \& 235
218 \& 221,901
59,735 \& 1,117 \& 936,120
262,856 \& 650
285 \& 606,127
140,518 \& 228 \& 122,338 \& 127 \& 120,906 \\
\hline W/sconsin \& 2,788 \& 1,411,050 \& 297 \& 160,391 \& 68 \& 103,014 \& 38 \& 5,186 \& 18 \& 3,140 \& 68 \& 25,253 \& 105 \& 23,798 \& 272 \& 193,446 \& 180 \& 137,905 \& 92 \& 55,541 \& 69 \& 51,442 \\
\hline Weat North Ce \& 11,639 \& 7,667,169 \& 1,222 \& 930,138 \& 4.2 \& 696,881 \& 132 \& 26,780 \& 36 \& 5,979 \& 210 \& 71,555 \& 402 \& 228,943 \& 1,402 \& 616,831 \& 925 \& 346, 823 \& 477 \& 270,008 \& 291 \& 219,915 \\
\hline Minnesota. \& 2,406 \& 2,005,399 \& 236 \& 191,478 \& 79 \& 136,415 \& 24 \& 7,194 \& 16 \& 3,429 \& 42 \& 15,408 \& 75 \& 29,032 \& 288 \& 156,186 \& 196 \& 98,339 \& \& \& \& \\
\hline Iowa... \& 1,975 \& 960,879 \& 189 \& 169,080 \& 77 \& 142,979 \& 33 \& 4,572 \& 8 \& 965 \& 26 \& 7,690 \& 45 \& 12,874 \& 355 \& 136,934 \& 310 \& (x) \& 45 \& (x) \& 58
77 \& 38,822 \\
\hline Missouri. \& 4,135 \& 2,822,858 \& 439 \& 283,066 \& 132 \& 176,725 \& 39 \& 7,609 \& 5 \& 759 \& 89 \& 33, 387 \& 174 \& 64,586 \& 482 \& 218,001 \& 238 \& 87,744 \& 24. \& 130, 257 \& 77 \& 74,496 \\
\hline North Dakot \& 325 \& 179,094 \& 65 \& 57,450 \& 33 \& 50,322 \& 7 \& 3,260 \& 4 \& (x) \& 7 \& (x) \& 14
10 \& (1,688 \& \({ }_{33}^{14}\) \& 2,676
8,021 \& 13
25 \& (x) 5 , 054 \& \[
\begin{aligned}
\& 1 \\
\& 8
\end{aligned}
\] \& (x) \& \[
8
\] \& 3,304 \\
\hline South Dakot \& 349
1.079 \& 176,063
713,606 \& 46
95 \& 40,862
104,513 \& 27
37 \& 37,936
87,720 \& -88 \& 1,980
1,302 \& 2 \& (x) \({ }^{\prime}\) \& 16 \& (x) \({ }_{\text {7,921 }}\) \& \({ }_{29}^{10}\) \& (x) \& 79 \& 43,057 \& 41 \& 25,998 \& 38 \& 17,059 \& 34 \& 21,730 \\
\hline Kansas. \& 1,370 \& 809,270 \& 152 \& 83,689 \& 57 \& 64,784 \& 10 \& 863 \& 1 \& (x) \& 29 \& 5,335 \& 55 \& (x) \& 151 \& 51,956 \& 102 \& 26,868 \& 49 \& 25,088 \& 43 \& 30,056 \\
\hline South Atlan \& 13,380 \& 6,689,604 \& 2,248 \& 1,263,521 \& 840 \& 856,302 \& 365 \& 65,133 \& 200 \& 57,676 \& 228 \& 125,255 \& 615 \& 159,255 \& 1,310 \& 611,843 \& 490 \& 288,502 \& 820 \& 323,341 \& 30.4 \& 278,827 \\
\hline Delaware \& 231 \& 87,092 \& 32 \& 11, 4.88 \& 6 \& 7,480 \& 5 \& 336 \& 1 \& \& \& 2,134 \& 11 \& \& 25 \& 5,513 \& \& \(\begin{array}{r}1,939 \\ \hline 9.535\end{array}\) \& 16 \& 3,574 \& \& 10,172 \\
\hline Maryland. \& 2,114 \& 936,428 \& 282 \& 132,912 \& 49 \& 67,602 \& 44 \& 10,725 \& 40 \& 11,766 \& 39 \& 21,194 \& 110 \& 21,625 \& 194 \& 82,719 \& \& 29,535 \& \& \& \& \\
\hline District of Colum \& 692 \& 497,742 \& 90 \& 79,514 \& 16 \& 32,969 \& 8 \& 2,084 \& 8 \& 2,792 \& 31 \& 35,529 \& 27
69 \& \(\begin{array}{r}6,140 \\ 20 \\ \\ \hline 536\end{array}\) \& 170 \& 71,533 \& 83 \& 40,542 \& 87 \& 30,991 \& 31 \& 36,319 \\
\hline Virginia..... \& 1,753 \& 972,535 \& 314 \& 180,009 \& 134 \& 127,562 \& 59 \& 9,840 \& 24 \& \((\mathrm{x})^{555}\) \& \({ }_{21} 8\) \& \& 69
49 \& (x) \& 141 \& 44,402 \& 53 \& 20,219 \& 88 \& 24,183 \& 33 \& 33,171 \\
\hline West Virgini \& 2, 23, 234 \& - \(\begin{array}{r}578,203 \\ 1,065,944\end{array}\) \& 199 \& 120,175
226,565 \& \(\begin{array}{r}92 \\ 208 \\ \hline\end{array}\) \& 89,832
173,883 \& 36
72 \& 6,630
12,824 \& 15 \& \({ }_{4,515}\) \& 21
27 \& 9,286
10,781 \& 49
89 \& 24,562 \& 196 \& 92,199 \& 97 \& 46,100 \& 99 \& 46,099 \& 50 \& 30,364 \\
\hline North Carolin \& 2,141 \& 1,065,944 \& 4178 \& 226,565 \& 208
78 \& 173,883
94,241 \& 72
42 \& 12,824
6,225 \& 15
3 \& \((\mathrm{x})^{515}\) \& 10 \& 10,963

3, \& 45 \& (x) \& 78 \& 34,765 \& 25 \& 10,903 \& 53 \& 23,862 \& 33 \& 14,734 <br>
\hline Georgia. \& 1,973 \& 1,084,654 \& 349 \& 213,463 \& 167 \& 156,996 \& 58 \& 10,771 \& 28 \& 11,470 \& 22 \& 6,386 \& 74 \& 27,840 \& 194 \& 78,125 \& 56
73 \& 27,244
56,623 \& 138
169 \& 50,881
69,171 \& 32
52 \& 30,510 <br>
\hline Flori \& 2,346 \& 999,804 \& 393 \& 181,875 \& 90 \& 105,737 \& 41 \& 5,698 \& 80 \& 17,821 \& 41 \& 21,466 \& 41 \& 31,153 \& 242 \& 125, 794 \& \& 56,623 \& \& 69,171 \& 52 \& <br>
\hline East South \& 5,889 \& 3,802,140 \& 971 \& 729,414 \& 463 \& 571, 779 \& 164 \& 25,143 \& 37 \& 8,110 \& 87 \& 29,292 \& 220 \& 95,090 \& 701 \& 256,484 \& 327 \& 132,261 \& 374 \& 124,223 \& 118 \& 109,931 <br>
\hline Kentucky. \& 1,439 \& 795,646 \& 241 \& 162,179 \& 127 \& 130,170 \& 39 \& 4,962 \& 1 \& (x) \& 19 \& 12,102 \& 55 \& \& 192 \& 69,846 \& 91 \& 40,090 \& 101 \& \& \& <br>
\hline Tennessee \& 2,002 \& 1,798,886 \& 248 \& 251,342 \& 102 \& 181,503 \& 51 \& 10,189 \& 10 \& 1,585 \& 31 \& 7,383 \& 54 \& 50,682 \& 243 \& 94,896 \& 114 \& 51,673 \& 129 \& 43,223 \& 28 \& 31,354 <br>
\hline Alabama. \& 1,524 \& 783,012 \& 280 \& 169,877 \& 116 \& 129,566 \& 52 \& 6,627 \& 19 \& 4, 144 \& 21 \& 6,563 \& 72 \& 22,977 \& 184 \& 72,451 \& 76 \& 30,295 \& 108 \& 42,156 \& 28
31 \& <br>
\hline Miasisaipp \& 924 \& 424,596 \& 202 \& 146,016 \& 118 \& 130,540 \& 22 \& 3,365 \& 7 \& (x) \& 16 \& 3,244 \& 39 \& (x) \& 82 \& 19,291 \& 46 \& 10,203 \& 36 \& 9,088 \& 31 \& 23,057 <br>
\hline West South C \& 10,696 \& 6,205,261 \& 1,421 \& 1,101,882 \& 618 \& 805,318 \& 146 \& 34,348 \& 105 \& 18,002 \& 214 \& 79,400 \& 338 \& 164,814 \& 912 \& 451,696 \& 490 \& 229,667 \& 422 \& 222,029 \& 290 \& 190,389 <br>
\hline Arkangas. \& 1,008 \& 418,065 \& 208 \& -140,860 \& 119 \& 118,138 \& 24 \& 3,502 \& 5 \& 793 \& 33 \& 10,055 \& 27 \& 8,372 \& 95 \& 30,746 \& 54 \& 15,456 \& 41 \& 15,290 \& 22 \& 13,082 <br>
\hline Loulsian \& 1,811 \& 1,183,5:1 \& 363 \& 276,632 \& 141 \& 144,331 \& 30 \& 8,090 \& 54 \& 6,897 \& 42 \& 23,971 \& 96 \& 93,343 \& 142 \& 98,314 \& ${ }^{62}$ \& 39,853 \& 80
47 \& 58,461
22,660 \& 49
74 \& 34,171
32,44 <br>
\hline oklahom \& 1,702 \& 735,897 \& 166 \& 114,954 \& 79 \& 99,686 \& 17 \& 2,416 \& 3 \& \& 27 \& 6,197 \& 40 \& 6,515 \& 160
515 \& \& \& \& 254 \& \& \& <br>
\hline Texas. \& 6,175 \& 3,867,788 \& 684 \& 569,4.36 \& 279 \& 443,163 \& 75 \& 20,340 \& 43 \& 10,172 \& 112 \& 39,177 \& 175 \& 56,584 \& 515 \& 265,804 \& 261 \& 140,186 \& 254 \& 125,618 \& 145 \& 10,692 <br>
\hline Mountain. \& 3,956 \& 1,782,645 \& 44.4 \& 291,380 \& 166 \& 208,774 \& 53 \& 9,074 \& 11 \& 2,154 \& 94 \& 40,149 \& 120 \& 31,229 \& 460 \& 171,110 \& 241 \& 87,021 \& 219 \& 84,089 \& 97 \& 64, 841 <br>
\hline Montan \& 412 \& 196,552 \& 47 \& 37,733 \& 26 \& 33,423 \& 8 \& 1,944 \& \& \& 5 \& 1,606 \& 8 \& 760 \& 47 \& 16,120 \& 28 \& 5,840 \& \& 10,280 \& 13 \& 6,610 <br>
\hline Idaho. \& 338 \& 125,148 \& 36 \& 30,077 \& 19 \& 25,987 \& 7 \& 2,110 \& ... \& ... \& 6 \& 1,125 \& 4 \& 855 \& 37
35 \& 11,828
7,503 \& 24
24 \& 3,873 \& 10 \& 3,630 \& 11 \& 3,247 <br>
\hline Wyoming. \& 212 \& 83,167 \& 18 \& 13,582 \& 13 \& 11,799 \& 1 \& (x) ${ }^{\text {a }}$ \& \& \& 42 \& \& 51 \& 18,222 \& 172 \& 57,078 \& 78 \& 27,821 \& 94 \& 29,257 \& 30 \& 27,339 <br>
\hline ${ }^{\text {Colorado }}$ \& 1,288 \& 634,268 \& 151 \& 92, 779 \& 38 \& 47,111 \& 15 \& 2,355 \& 5 \& 1,470 \& 10 \& 23,1216 \& 12 \& 18,22
2,312 \& 49 \& 15,494 \& 31 \& 8,428 \& 18 \& 7,066 \& 11 \& 6,122 <br>
\hline New Mexi \& 403 \& 153,525
228,391 \& 49
59 \& 27,997 \& ${ }_{23}^{23}$ \& 23,396
36,627 \& 4 \& (x) 33 \& $\cdots$ \& $(\mathrm{x})^{\cdots}$ \& 1.5 \& 4,006 \& 14 \& 3,551 \& 38 \& 16,199 \& 17 \& 9,614 \& 21 \& 6,585 \& 10 \& 7,486 <br>
\hline Utah. \& 670 \& 306,690 \& 63 \& 33,225 \& 16 \& 24,186 \& 5 \& 2,000 \& 2 \& (x) \& 9 \& 3,939 \& 21 \& (x) \& 68 \& 40,390 \& 28 \& 22,872 \& 40 \& 17,518 \& 9 \& 6,704 <br>
\hline Ne \& 144 \& 54,904 \& 21 \& 11,604 \& 8 \& 6,245 \& \& \& \& \& 7 \& 4,4,36 \& 6 \& 923 \& 14 \& 6,498 \& 10 \& 4,021 \& 4 \& 2,477 \& 5 \& 3,89 <br>
\hline Pacif \& 15,341 \& 8,097,442 \& 1,628 \& 1,274,205 \& 302 \& 652,694 \& 126 \& 19,442 \& 123 \& 46,346 \& 382 \& 204,996 \& 695 \& 350,727 \& 1,382 \& 960,436 \& 575 \& 553,609 \& 807 \& 406,827 \& 231 \& 218,832 <br>
\hline ng \& 2,329 \& 1,271,433 \& 259 \& 199,153 \& 61 \& 122,848 \& 24 \& 4,116 \& 20 \& 8,613 \& 59 \& 33,189 \& 95 \& 30,387 \& 176 \& 130,744 \& 89 \& 67,043 \& 87 \& 63,701 \& 40 \& 32,921 <br>
\hline Oregon. \& 1,494 \& 953,632 \& 136 \& 108,957 \& 32 \& 65,131 \& 21 \& 1,871 \& 11 \& 4,464 \& 20 \& 10,507 \& 52 \& 26,984 \& 119 \& 72,361 \& 62 \& 37,706 \& 57
663 \& 34,655
308,471 \& 154 \& 26, 149
159,762 <br>
\hline Califo \& 11,518 \& 5,872,377 \& 1,233 \& 966,095 \& 209 \& 464,715 \& 81 \& 13,455 \& 92 \& 33,269 \& 303 \& 161,300 \& 548 \& 293,356 \& 1,087 \& 757,331 \& 424 \& 448,860 \& 663 \& 308,471 \& 154 \& 159,762 <br>
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\end{tabular}

WHOLESALE TRADE—STATE STATISTICS

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| vis |  | ${ }^{\text {a }}$ |  | \％ |  |  | $\%$ | 吅 | 2 |  |  |  |  |  |
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| Geographic division and State | Automotive |  |  |  |  |  | Machinery, equipment, supplies |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total |  | Automobiles, other motor vehicles |  | Automotive equipment, tires and tubes |  | Total |  | Commercial machinery, equipment, supplies |  | Construction machinery, equip. ment, supplies |  | Farm machinery, equipment, supplies |  | Industrial machinery, equipment, supplies |  | Professional machin. ery, equipment, supplies |  | Service machinery, equipment, supplies |  | Trinsportation machinery, equip. ment, supplies |  |
|  | Estab lishments (Number) | Sales, entire year (Thousand dollars) | Establish ment 8 (Num. ber) | Sales, entire year (Thousand dollars) | Estab lish. ments (Number) | Sales, <br> entir: year (Thousand dollars) | $\begin{aligned} & \text { Estab } \\ & \text { lish } \\ & \text { mente } \\ & \text { (Num. } \\ & \text { ber) } \end{aligned}$ | Sales, entire year (Thousand dollars) | Estab lishments (Number) |  | Estab liehments (Num. ber) | Sales, <br> entire <br> year <br> (Thousand <br> dollars) | Estab-lishments (Num ber) | Sales, eatire year (Thousand dollars) | Estab lishmente (Num ber) | Sales, entire year (Thousand dollars) | Estab Lishmento (Num ber) | Sales, entire year (Thousand dollars) | Estabo lish ments (Num. ber) | Sales, entire year (Thousand dollars) | Estab ljehments (Num ber) | Sales, entire year (Thousand dollars) |
| Uni ted States, total | 14,693 | 4,091,589 | 2,270 | 1,450,871 | 12,423 | 2,640,718 | 21,430 | 6,731,372 | 4,814 | 870,025 | 936 | 786,561 | 883 | 485,297 | 7,304 | 2,999,989 | 2,596 | 571,154 | 4,240 | 767,142 | 657 | 251,204, |
| New England | 770 | 177,578 | 123 | 42,589 | 647 | 134,989 | 1,302 | 440,775 | 263 | 50,61.6 | 59 | 33,591 | 23 | 8,438 | 409 | 130,286 | 137 | 37,910 | 390 | 163,642 | $\underline{5}$ | 16,292 |
| Maine... | 63 | 15,604 | 13 | 3,827 | 50 | 21,777 | 67 | 15,362 | 16 | 1,50? | 7 | 2,057 | 3 | 1,34, | 18 | 5,560 | 6 | 381 | 12 | 1,170 |  | 2,343 |
| New Hampshire. | 40 | 7,966 | 10 | 2,497 | 30 | 5,409 | 37 | 5,158 | 9 | 475 | 8 | 2,621 | 1 | (x) | 5 | 953 | 5 | (x) |  |  |  |  |
| Vermont....... | 39 | 8,534 | 11 | 2,511 | 28 | 6,023 | 32 | 4,911 | 11 | 518 | 6 | 1,864 | 2 | (x) | ${ }^{8}$ | 2,153 | 2 | ( x | ${ }^{3}$ | (x) | . |  |
| Massachusetts | 346 | 90,565 | 47 | 18,816 | 299 | 71,749 | 793 | 313,009 | 135 | 36,203 | 19 | 15,788 | 9 | 2,815 | 231 | 81,235 | 84 | 21,255 | 305 | 152,964 | 10 | 2,949 |
| Rhode Island. Connecticut.. | 79 | 14,029 | 10 | 2,818 | 69 | 11,211 28,760 | 128 245 | 26,640 75,695 | 26 66 | 3,578 8,339 | 4 | 2,343 8,918 | 3 5 | $\left(\begin{array}{l}(x) \\ (x)\end{array}\right.$ | 54 93 | 11,237 29,148 | 19 21 | 4,055 10,664 | 21 40 | 4,674 4,114 | 1 5 | (x) |
| Connecticut. | 203 | 40,880 | 32 | 12,120 | 171 | 28,760 | 245 | 75,695 | 66 | 8,339 | 15 | 8,918 | 5 |  | 93 | 29,148 | 21 | 10,664 | 40 | 4,114 | 5 |  |
| Middle Atlant | 2,579 | 860, 082 | 4.9 | 327,832 | 2,130 | 532,850 | 5,792 | 1,528,943 | 1,216 | 223,078 | 163 | 124,815 | 127 | 56,982 | 1,815 | 637,840 | 849 | 188,249 | 1,458 | 226,732 | 164 | 71,247 |
| New York. | 1,208 | 477,056 | 204 | 210,389 | 1,004 | 266,667 | 3,915 | 1,013,526 | 791 | 154,445 | 91 | 51,891 | 83 | 39,087 | 1,171 | 395,096 | 621 | 138,075 | 1,028 | 17,102 | 130 | 63,830 |
| New Jersey | 410 | 147,304 | 67 | 26,274 | 343 | 121,130 | 623 | 119,043 | 236 | 20,150 | 20 | 10,899 | 13 | 1,475 | 231 | 52,758 | 69 159 | 15,098 | 137 | 14,985 40,645 | 17 | 3,678 3,739 |
| Pennsylvania. | 961 | 236,322 | 178 | 91,269 | 783 | 145,053 | 1,254 | 396,374 | 289 | 48,483 | 52 | 62,025 | 31 | 16,420 | 413 | 189,986 | 159 | 35,076 | 293 | 40,645 | 17 | $3,739$ |
| East North C | 3,013 | 901,789 | 531 | 332,045 | 2,482 | 569,744 | 4,144 | 1,221,989 | 962 | 180,419 | 158 | 211,220 | 180 | 105,006 | 1,511 | 544, 331 | 530 | 108,294 | 721 | 118,611 | 82 | 54,108 |
| Ohio... | 822 | 279,640 | 122 | 87,924 | 700 | 191,716 | 1,138 | 305,005 | 277 | 43,963 | 50 | 30,162 | 37 | 20,155 | 419 | 152,474 | 131 | 24,388 | 212 | 30,663 | 12 | 3,200 |
| Indíana | 398 | 95, 277 | 76 | 33,667 | 322 | 61,610 | 388 | 124,592 | 90 | 16,383 | 16 | 13,325 | 20 | 20,703 | 137 | 59,494 | 47 | 6,481 | 74 | 7,691 |  | 515 |
| Illinois | 899 | 243,434 | 166 | 91,270 | 733 | 152,164 | 1,380 | 461,812 | 298 | 77,917 | 39 | 26,022 | 58 | 22,609 | 485 | 186,165 | 192 | 50,326 | 259 | 51,383 | 49 | 47,390 |
| Michitan | 595 | 202,464 | 208 | 79,670 | 487 | 122,794 | 778 | 202,990 | 173 | 26,626 | $2^{29}$ | 20,895 | 34 | 15,912 | 323 | 103,235 | 107 | 17,573 | 98 78 | 16,171 | 14 | 2,578 425 |
| Wisconsi | 299 | 80,974 | 59 | 39,514 | 240 | 41,450 | 460 | 127,590 | 124 | 15,530 | 24 | 20,816 | 31 | 25,627 | 147 | 42,963 | 53 | 9,526 | 78 | 12,703 | 3 |  |
| West North Ce | 1,540 | 491,220 | 214 | 179,433 | 1,326 | 311,787 | 1,695 | 629,314 | 369 | 82,517 | 107 | 214,037 | 255 | 1.21,072 | 487 | 202,065 | 257 | 60,394 | 290 | 43,116 | 30 | 6,113 |
| Minnesota | 258 | 89,613 | 24 | 26,106 | 234 | 63,507 | 383 | 132,208 | 92 | 17,951 | 22 | 22,029 | 38 | 28,993 | 111 | 38,459 | 56 | 14,915 | 58 | 9,173 |  |  |
| Iowa. | 278 | 88,319 | 35 | 35,887 | 243 | 52,432 | 226 | 85,091 | 59 | 9,151 | 11 | 14,596 | 30 | 27,227 | 47 | 22,381 | 39 | 7,190 | 38 | (x) | 2 | (x) |
| Missouri. | 481 | 159,377 | 92 | 67,622 | 389 | 91,755 | 616 | 230,045 | 134 | 42,315 | 36 | 34,963 | 35 | 35,088 | 176 | 66,001 | 84 | 25,219 | 137 | 23,115 | 14 | 3,344 |
| North Dakota. | 59 59 | 26,412 | 11 | 8,198 | 48 | 18,214 | 43 36 | 18,431 18,724 | 14 | 1,326 | 6 | 9,536 60912 | $\stackrel{2}{6}$ | ${ }_{6}^{(\mathrm{x})} \mathbf{8}$ | 6 7 | 3,701 1,695 | 11 | 2,558 1,286 | 4 | (x) | $\cdots \mathrm{i}$ |  |
| South Dakot | 59 171 | 26,860 47,563 | 11 21 | 10,925 17,205 | 48 150 | 15,935 30,358 | $\begin{array}{r}36 \\ 156 \\ \hline\end{array}$ | 18,724 63,940 | 34 | 1,5775 5,787 | 12 | -6,912 | 26 | 6,846 16,647 | 29 | 1,695 20,186 | 29 | 1,186 5,095 | 288384 | ${ }_{\text {(x) }}{ }_{4,198}$ | 1 | (x) |
| Kansas.. | 234 | 53,076 | 20 | 13,490 | 214 | 39,586 | 235 | 80,875 | 31 | 4,412 | 14 | 13,974 | 20 | (x) | 111 | 49,642 | 30 | 4,231 | 22 | 2,521 | 7 | (x) |
| South Atlanti | 1,775 | 434,315 | 286 | 147,292 | 1,429 | 287,023 | 1,974 | 583,786 | 550 | 83,289 | 87 | 82,093 | 82 | 43,324 | 507 | 238,103 | 215 | 47,037 | 4.18 | 59,261 | 115 | 30,679 |
| Delaware. | 24 | 4,697 | 3 | 1,018 | 21 | 3,679 | 27 | 2,399 | ${ }^{6}$ | 460 | . |  |  |  | 4 |  | 5 | 354 | 11 | ${ }^{1,0774}$ | 30 |  |
| Maryland........... | 198 | 45,863 | 35 | 14,815 | 163 | 31,048 | 318 | 75,378 | 94 | 13,678 | 14 | 13,259 | 6 | 887 | 75 | 22,229 | 34 | 6,982 | 65 35 | 8,543 5,982 | 30 6 |  |
| Distriet of columbia... | 66 | 25,458 58 | 14 | 13,665 | 52 | 11,793 | 120 256 | 23,959 89,966 | 40 | 7,282 10,658 | 18 | (x) 15,217 | 8 | $\underset{5}{(x)} 5$ | 21 62 | ( x ) ${ }^{\text {a }}$, 964 | 15 29 | 4,377 6,684 | 35 50 | 5,982 6,160 | 29 | 4, 10,88 |
| Virginia............... | 219 | 58,894 48,156 | 35 51 | 15,681 24,187 | 182 | 43,213 23,969 | 256 172 | 89,966 80,899 | 4 | 10,658 6,049 | 18 10 | 15,217 12,210 | 8 | 5,901 | 62 75 | 34,036 | 15 | 3,938 | 25 | 4,163 | 29 | 10,382 |
| North Carolina... | 338 | 87,033 | 41 | 22,228 | 297 | 64,805 | 293 | 91,450 | 73 | 11,149 | 11 | 10,644 | 17 | 13,818 | 92 | 37,556 | 37 | 6,618 | 60 | 11,421 | 3 | ${ }^{24}$ |
| South Carolina | 122 | 25,206 | 18 | 9,255 | 104 | 15,951 | 118 | 38,991 | 34 | 5,400 | 6 | (x) | 10 |  | 26 | 20,565 | 14 | 1,941 | 22 | 2,129 | 6 | (x) |
| Georgia..... | 264 | 65,134 | 36 | 14,04, | 228 | 51,091 | 283 | 99,570 | 74 | 13,264 | 17 | 19,034 | 12 | 8,938 | 77 | 35,04,9 | 23 | 9,133 | 73 | 13,145 | 7 | 1,00 |
| Florida. | 293 | 73,874 | 53 | 32,400 | 240 | 41,474 | 387 | 81,174 | 126 | 15,349 | 9 | 5,184 | 24 | 10,986 | 75 | 27,910 | 43 | 7,010 | 77 | 6,644 | 33 | 8,09 |
| East South | 826 | 183,190 | 122 | 60,740 | 704 | 122, 4.44 | 812 | 282,882 | 213 | 31,937 | 61 | 64,903 | 51 | 27,387 | 24.4 | 112,725 | 95 | 19,075 | 135 | 18,948 | 13 | 7,907 |
| Kentucky.. | 206 | 43,866 | 30 | 15,289 | 176 | 28,577 | 179 | 60,332 | 50 | 6,819 |  | 13,645 | 9 | 9,842 | 66 | 24,112 | 18 | 3,294 | 25 |  | 2 | (x) |
| Ternesse | 264 | 75,399 | 42 | 25,230 | 222 | 50,169 | 318 | 114,462 | 86 | 14,817 | 23 | 22,494 | 27 | 15,076 | 76 | 40,205 | 39 | 9,741 | 63 | 11,311 | 4 |  |
| Alabama. | 204 | 39,270 | 33 | 14,247 | 172 | 25,023 | 208 | 73,296 | 58 | 8,975 | 13 | 16,723 | ? | 1,135 | 60 | 32,389 | 27 | 3,809 | 35 | 3,932 | 6 | $(\mathrm{x}){ }^{6,333}$ |
| Missis | 152 | 24,655 | 17 | 5,980 | 135 | 18,675 | 107 | 34,792 | 19 | 1,326 | 16 | 12,041 | 6 | 1,334 | 42 | 16,019 | 11 | 2,231 | 12 | (x) | 1 | (x) |
| West South C | 1,603 | 359,270 | 224 | 120,876 | 1,379 | 238,394 | 2,216 | 956,320 | 418 | 74,612 | 119 | 103,794 | 64 | 22,892 | 1,054 | 650,416 | 169 | 38,199 | 326 | 47,480 | 66 | 18,927 |
| Arkansas.. | 200 | 31,616 | 36 | 14,375 | 164 | 17,241 | 134 | 34,729 | 31 | 2,594 | 16 | 9,958 | 9 | 1,057 | 38 | 15,920 | 12 | 2,301 | 24 | 2,377 | 4 | 522 |
| Louisiana | 183 | 50,993 | 24 | 20,568 | 159 | 30,425 | 366 | 177,120 | 65 | 14,301 | 17 | 17,040 | 13 | 6,237 | 178 | 118,289 | 25 | 5,650 | 45 | 7,295 | 23 | 8,30 |
| Oklahoma. | 290 | 52,455 | 32 | 16,413 | 258 | 36,042 | 403 1,313 | 170,287 574,284 | 65 | 9,845 | 18 68 | 15,031 | 13 29 | 4,162 11,436 | 218 620 | 129,901 386,306 | $\begin{array}{r}30 \\ 102 \\ \hline\end{array}$ | 4,880 25,368 | 56 201 | 5,797 32,011 | 36 |  |
| Texas. | 930 | 224,206 | 132 | 69,520 | 798 | 154,686 | 1,313 | 574,284 | 257 | 47,872 | 68 | 61,765 | 29 | 11,436 | 20 | 386,306 | 102 | 25,368 | 201 | 32,011 | 36 | 9,420 |
| Mountain. | 680. | 284,446 | 82. | 65,896 | 598 | 118,550 | 703 | 248,888 | 163 | 21,120 | 50 | 45,354 | 61 | 29,904 | 24.3 | 119,431 | 80 | 16,339 | 92 | 14,550 | 14 | ,190 |
| Montana | 75 | 22,248 | 16 | 10,210 | 59 | 12,038 | 72 | 29,372 | 13 | 1,641 |  | 7,669 | 16 | 9,157 | 21 | 8,480 | 4 |  | ${ }_{5}^{8}$ | 1,114 | 1 | (x) |
| Idaho. | 77 | 16,064 | 5 | 7,074 | 72 | 8,990 | 57 | 18,335 | 8 | 570 | 6 | 8,304 | 20 | 4,263 | 21 | 4,128 | 6 | 686 | 5 | (x) | 1 | (x) |
| Wyoming. | 45 | 12,120 | 5 | 3,378 | 40 | 8,742 | 43 | 29,566 | 5 | 731 | 6 | 4,142 | 2 | (x) | 25 | 24,395 29,215 | ${ }_{2}^{27}$ | (x) ${ }_{5}$ | 34 | 6. ¢ $^{\text {P7 }}$ |  |  |
| colorado. | 184 | 62,622 | 20 | 16,973 | 164 | 45,649 | 221 | 73,276 | 56 | 7,268 | 12 | 16,369 | 20 |  | 67 42 | 29,215 | 27 10 | 5,109 1,444 | 34 3 | (x) ${ }^{6}$ |  |  |
| New Mexic Arizona.. | 73 | 9,314 | 4 | 1,194 | 69 | 8,120 | 76 | 28,839 | 15 | 1,414 | 3 4 4 | (x) ${ }_{\text {(x) }}$ | 2 | (x) | 42 22 | 23,107 10,322 | 10 15 | ${ }_{4,161}^{1,4,4}$ | 3 11 | (x) ${ }_{1,182}$ | 1 |  |
| Arizona Utah... | 90 214 | 23,867 32,496 | 12 17 | 8,717 17,373 | 78 97 | 15,120 25,123 | 81 130 | 21,894 43,679 | 27 30 | 4,568 4,069 | 4 | ${ }_{(1,857}^{(x)}$ | ${ }_{9}$ |  | 22 <br> 34 | 10,322 17,708 | 16 | 3,606 | 29 | 4,739 | 5 | 1,12 |
| Nevad | 22 | 5,715 | 3 | 977 | 19 | 4,738 | 23 | 3,927 | 6 | 859 | 3 | (x) | 1 | ( x ) | 11 | 2,076 | ... | ... | 2 | (x) | ... |  |
| Paciric.. | 1,967 | 499,099 | 239 | 174,162 | 1,728 | 324,937 | 2,792 | 838,475 | 660 | 122,437 | 132 | 106,754 | 140 | 70,292 | 1,034 | 364,792 | 264 | 55,657 | 410 | 74,802 | 152 | 43,741 |
| Washing | 329 | 81,625 | 57 | 34,475 | 272 | 47,150 | 4.2 | 126,463 | 123 | 19,810 | 16 | 15,871 | 23 | 11,934 | 150 | 45,039 | 40 | 10,528 | 64 | 9,975 | 26 | 13,306 |
| Orecon.. | 241 | 76,905 | 36 | 32,496 | 205 | 44,409 | 341 | 134,236 | 64 | 12,213 | 31 | 29,303 | 40 | 21,903 | 138 | 54,336 | 20 | 6,817 | 28 | 4,491 | 20 | 5,173 |
| California.............. | 1,397 | 340,569 | 146 | 107,191 | 1,251 | 233,378 | 2,009 | 577,776 | 473 | 90,414 | 85 | 61,580 | 77 | 36,455 | 746 | 265,417 | 204 | 38,312 | 318 | 60,336 | 106 | 25,26 |

Table 1G.-MERCHANT WHOLESALERS-KIND OF BUSINESS, BY GEOGRAPHIC DIVISION AND STATE: 1948—Continued

| Geographic division and State | Electrical goods |  |  |  |  |  | Hardware, plumbing, heating |  |  |  |  |  |  |  | Lumber, construction materials |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Total |  | General line,apparatus, supplies |  | Electrical appliances,specialties |  | Total |  | Hardware(general line) |  | Hardware(specialty lines) |  | Plumbing, heating equipment, supplies |  | Total |  | Lumber, millwork |  |  |  | Other constructionmaterials |  |
|  |  |  | Direct mill shippers | Distributors, withyards |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Estab- lish- ments (Num- (Ner) ber | Sales entere year (Thousand dollars) |  |  | Estab lish ments (Num, (ut) |  |  |  | Estab libe mento (Num- ber) be |  | Estab <br> lish. <br> mente <br> ((ump- <br> ber) |  | Estab- lish- mente mento (Num. ber) |  |  |  | Betab Lish menta (Num (Num ber) |  | Estab- libe ments (Num. (Num) ber |  |  |  |  |  |
| United States, total 1 | 5,443 | 4,424,566 | 2,925 | 2,386,546 |  |  | 2,518 | 2,038,020 | 5,901 | 3,826,957 | 673 | 1,698,107 | 1,480 | 315,890 | 3,748 | 1,812,960 | 5,890 | 3,934,736 | 965 | 1,055,673 | 2,367 | 1,737,947 | 2,578 | 1,141, 1 |
| New Engla | 349 | 244, 4.22 | 202 | 09,525 | 147 | 34,887 | 479 | 213,740 | 4 | (x) | 94 | (x) | 17 | -39,666 | 319 | 12, | 39 | (x) | $\frac{138}{19}$ | (x) | $\frac{12}{17}$ | $\frac{(x)}{3,079}$ |
|  | 27 | 18,126 |  | 9,867 |  | 8,259 |  | 25,192 |  | 12,556 |  | ${ }^{1,174}$ |  | 11,462 |  |  | 8 | 2,7 |  |  |  |  |
| New Hempshir | 9 | 6,436 |  | 5,549 |  | ${ }_{887}^{887}$ | 18 | 8,245 10,273 | 3 | (2,332 | 13 | (x) ${ }^{391}$ | 12 | 5,522 | 9 | (x) ${ }_{\text {( }} \mathbf{3 , 6 8 4}$ | 3 | (x) | $\begin{gathered} 10 \\ 4 \end{gathered}$ | (x) ${ }_{(1,835}$ | 9 | (x) ${ }_{(x)} 89$ |
| Vermont...... | 182 |  | $113^{4}$ | 2,287 55,517 | 693 | 73,547 | $\begin{array}{r}11 \\ 251 \\ \hline\end{array}$ | 107,436 | 16 | $\underset{\substack{\text { (x) } \\ 22,167}}{ }$ | ${ }_{59}$ | ${ }_{13}{ }_{13} \times 881$ | 176 | - ${ }_{71,388}$ | 154 | (x) | 23 | ${ }_{26,810}^{(x)}$ | 68 | ${ }_{48,245}$ | 63 | $\stackrel{\text { 27, }}{\text { 27, }}$ |
| mhode Island. | 34 | 24,067 | 20 | 10,037 | 14 | 14,030 | 46 | 17,517 | 6 | 4,911 |  | 1,612 | 32 | 10,994 | ${ }^{28}$ | 14,587 | 1 |  | 9 |  | 18 | 7,996 |
| connectiout. | 90 | 64,375 | 50 | 26,268 | 40 | 38,107 | 124 | 45,077 | 7 | 6,953 | 19 | 2,266 | 98 | 35,858 | 71 | 36,695 | 4 | 1,409 | 28 | 24,193 | 39 | 12,093 |
| Middle At1 | 74 | 80,1 | 907 | 580,506 | 667 | 599,658 | 1,969 | 866,719 | 142 | 222,682 | 618 | 104,135 | 1,209 | 539,902 | 1,529 | 927,701 | 197 | 174,314 | 635 | 403,496 | 697 | 32,9,891 |
| New Yor |  | 713,59 | 569 | 359,53 | 462 | 354,062 | 1,221 | 495,275 |  | 125,800 | 452 | 77,130 | ${ }^{686}$ | 292,345 | ${ }^{858}$ | ${ }^{468,183}$ | 108 | $\underset{53,513}{ }$ | ${ }_{102}^{364}$ | 617,612 | - 38 | 1866,269 53,200 |
| ${ }_{\text {New Jer }}^{\text {Pennsy }}$ | ${ }_{363}^{180}$ | ${ }_{\text {133, }}^{133,420}$ | ${ }_{218}^{120}$ | rere, $\begin{array}{r}60,461 \\ 160,514\end{array}$ | 60 145 | 72,959 172,637 | ${ }_{3}^{334} 4$ | 213,138 258,306 | 42 | 10,022 86,860 | ${ }_{85}^{81}$ | ${ }_{15}^{15,232}$ | ${ }_{282}^{241}$ | 91, <br> 156,214 <br> 185 | ${ }_{4}^{246}$ | ${ }^{1780} \mathbf{1 7 6 9}$ | ${ }_{72}^{17}$ | 56,499 | 169 | 121,848 | 184 | 110,422 |
| at North Cen | ,102 | 912,379 | 566 | 515,235. | 536 | 397,144 | 1,032 | 650,274 | 108 | 307,903 | 236 | 46,797 | 688 | 295,574 | 2,203 | 770,959 | 156 | 132,561 | 432 | 377,127 | 615 | 261,271 |
| ohio. | 329 | 257,068 | 164 | 150,627 | 165 | 106,441 | 280 | 191,134 | 25 | 102,796 | 58 | 10,308 |  | ${ }^{78} 8$ |  | 171,627 85,001 |  |  |  |  | 165 78 7 |  |
| Indiana.6. | 116 365 | 93,1264 328,865 | 157 | 49,406 176,658 | $\begin{array}{r}59 \\ 181 \\ \hline 1\end{array}$ | $\begin{array}{r}4,758 \\ 152,207 \\ \hline\end{array}$ | ${ }_{325}^{102}$ | 70,073 162,106 | ${ }_{28}^{14}$ | 39, <br> 59,964 | 17 99 | 2,530 18,141 | 198 | - ${ }^{30,4,18} \mathbf{8 , 0 1 8}$ | ${ }_{388}^{154}$ | 85,901 306,641 | 66 | 55,982 | 146 | 162,807 | 176 | 87,852 |
| $\xrightarrow{\text { Illinois. }}$ Michigan. | 365 193 | ${ }^{3288,865}$ | ${ }_{107}^{184}$ | ${ }_{\text {17, }}^{\text {95,861 }}$ | 181 86 | 62,857 | ${ }_{224}^{325}$ | ${ }_{146,414}^{162,106}$ | ${ }_{27}^{28}$ | 64,534 | ${ }_{48}$ | ${ }_{11,610}^{18,14}$ | 149 | ${ }_{70,270}$ | 240 | 2.45,658 | 16 | 15,463 | 101 | 79,430 | 123 | 50,765 |
| Wisconsin. | 99 | 74,564 | 54 | 42,683 | 45 | 31,881 | 101 | 80,547 | 14 | 43,484 | 14 | 4,208 | 73 | 32,855 | 117 | 61,132 | 17 | 11,983 | 27 | 21,907 | 73 | 27,242 |
| West North | 424 | 429,189 | 217 | 249,132 | 207 | 180,057 | 398 | (x) | 46 | (x) | 81 | (x) | 271 | (x) | 422 | 333,252 | 66 | 124,359 | 119 | 100,468 | $22^{7}$ | 108,425 |
| Minnesot |  | 99,18 | 42 | 56,4 | ${ }^{36}$ | 42, 782 | 94 | ${ }^{1412,279}$ | 13 | 107,519 | 19 | 4,198 |  | $\xrightarrow{29,562}$ |  | ${ }_{31}^{122,}$ |  | 6, 1 , 892 | 12 | 2,405 |  |  |
|  | 75 | ${ }^{68,367}$ | 43 | ${ }^{45,881}$ | ${ }_{7}^{32}$ | 22,486 72,805 | 150 | 52,943 153,696 | 11 | ${ }_{79,519}^{24,520}$ | 38 |  | 4 |  | 158 | 102,684 | ${ }_{24}$ | 33,5 |  |  |  | 30,279 |
| North Dakot | 1 | 157,177 12,963 | 75 6 | - | ${ }_{8}$ | - | ${ }_{2}$ | ${ }_{(x)}^{153,69}$ |  |  | 1 | (x) | 1 | (x) | 12 | 5,885 |  |  | 4 | 1,710 | 8 | 4,175 |
| South Dak | 17 | 16,616 | 7 | 9,503 | 10 | 7,113 | 13 | 9,625 | 3 | (x) | 1 |  | 9 | 5,282 | 9 | 6,050 | 2 | $\begin{aligned} & (x) \\ & (x) \\ & (x) \end{aligned}$ | 11 |  | ${ }^{1} 8$ | ${ }_{6}^{1,186}$ |
| Nebrae | 4.5 4.3 | 4, 28,879 | $\stackrel{22}{22}$ | 27,833 14,916 | 23 21 | 18,225 13,963 | ${ }_{38} 38$ | 29,188 33,631 | 5 | -13,903 | 10 | 5,534 | ${ }_{23}^{26}$ | 14,194 | 4 | 33,952 | 4 | ${ }_{2,653}$ | 14 | 19,394 | 29 | 11,905 |
| South Atlan | 566 | 511,200 | 286 | 273, 341 | 280 | 237,859 | 583 | 454,022 | 100 | (x) | 117 | (x) | 366 | 229,152 | 612 | 368,6 | 128 | (x) | 259 | (x) | 25 | 95,465 |
| Deanarare |  |  |  | 8, |  |  |  |  |  |  |  |  |  | 6,010 |  |  |  | 2,466 |  | 3,209 |  | 3,691 |
| Marylard.. | 75 | 60,777 | 39 |  | 36 | 29,650 | 93 | 42,6 | 9 | 11,02 | 19 | 3,989 | 65 | 27,618 | 84 | 59,4,4 | 19 | 9,392 | 38 | 39,005 |  | 11,046 |
| Distriet of Coiumba | 4 | 50,286 | 17 | 20,760 | 27 | 29,526 | 38 | 42,983 | 4 | 10,56 | 7 | 728 | 27 |  | ${ }_{90}^{21}$ | 25,619 <br> 47828 | 19 |  |  | 15,809 | 35 | 5,287 12,169 |
| Virgeinia. | 73 | 70,036 | ${ }^{36}$ | 31, ${ }^{31,942}$ | 31 | 33,077 | 4.6 | 52,704 | 20 | ${ }_{42,475}$ | 13 | 4,366 | 13 | 5,863 | 48 | 22,816 | 9 | 5,133 | 20 | 12,197 | 19 | 5,486 |
| North Carolina | 51 | - ${ }_{91,705}$ | 4 | 197,015 | 42 | 34,690 | 85 | 73,313 | 13 | 30,92 | 13 | 4,388 | 59 | 38,004 | 90 | 59,134 | 23 | 28,341 | 4 | 21,269 | 23 | 9,524 |
| South Carolina | 36 | 25,887 | 20 | 18,821 | 16 | 7,066 | 41 | 37,953 | 13 | 21,890 | 9 | 4,491 | 19 | 11,572 | ${ }_{75}^{39}$ | 22,129 | 12 | -8,784 | 10 | 7,227 19882 | ${ }_{29}^{17}$ | ${ }_{6}^{6,118}$ |
| ${ }_{\text {Coorgia. }}^{\text {Florida. }}$ | 77 | 89,090 | 38 | 41,526 | 39 | 47,564 | 86 | 61,356 65,553 | 14 | 24,290 | ${ }^{22}$ | 8,524 | 50 80 | ${ }_{43,797}^{28,542}$ | 150 | - ${ }^{42,0,066}$ | 24 | ${ }_{12,626}$ | 68 | 37,047 | ${ }_{58}$ | 30,393 |
| Florida. | 107 | 78,096 | 58 | 44,229 | 49 | 33,867 | 106 | 65,553 |  | 15,157 | 19 |  |  |  |  |  |  |  |  |  |  |  |
| East South | 228 | 191,195 |  | 106,524 | 114 | 84,671 | 196 | 283,209 | 53 | 212,079 | 40 | 11,665 | 103 | 59,465 | 324 | 191,209 | 85 | 66,942 | ${ }^{152}$ | 77, 1910 | $\frac{87}{25}$ | 47,057 |
| Kentucky |  | 32,360 | 28 | 19,416 |  | 12,944 | 53 | 94,069 | 11 | 74,819 | 11 | 2,277 | ${ }_{32}^{31}$ | 16,973 | ${ }_{87}^{64}$ | , |  | 9 9,655 |  | 16,085 |  | 17,458 |
|  | 98 63 |  | ${ }_{25}^{49}$ | 60,903 16,420 | ${ }_{38}^{49}$ | $\xrightarrow{36,341}$ | 59 46 | 90,226 76,708 | 17 16 | 67,186 61,219 | 10 | 3,67 2,040 | ${ }_{21}^{32}$ | 13,4149 | 111 | 78,610 | ${ }_{37}$ | 37,993 | 50 | 27,732 | 24 | 12,885 |
| misisissippi. | 18 | 15,740 | 12 | 9,785 | 6 | 5,955 | 38 | 22,206 |  | 8,855 | 10 | 4,181 | 29 | 9,170 | 62 | 26,500 | 15 | 10,728 | 36 | 13,486 | 11 | 2,286 |
| Vest South | 391 | 3/0,722 | 200 | 194,843 | 191 | 145,881 |  | 345,058 | 59 | 169,84 | 84 | 31,506 | 284 | 143,710 | 439 | 221, | 53 | 28,801 | 00 | 27,219 | 96 | 65,473 |
| Arkan |  |  |  | 7,789 |  | 15,51 |  | 27,619 |  | 16,10 |  |  |  | 8,7 |  | 14, 1 |  | 2 | 23 | 8,3 |  | -3,598 |
| ${ }_{\text {L }}^{\text {Loutisiana }}$ Oklaloma | 60 | ,350 | 30 | 46,762 | 30 | 24,536 | 71 | 67,049 | 13 | 46,363 | 11 | 2,625 | 47 | 18,061 | ${ }_{67}^{82}$ | 42,651 | 22 | 9,655 | ${ }_{22}^{26}$ | 19,665 | ${ }_{41}$ | 10,332 |
| Texas... | 57 242 | 47, 198, 236 | +29 | - $\begin{array}{r}27,985 \\ 112,307\end{array}$ | 111 | 85,929 | 55 266 | - 218,677 | 5 35 | 6,883 100,432 | 60 | $\begin{array}{r}\text { 23, } \\ \text { 2, } 2,704 \\ \hline\end{array}$ | ${ }_{171}^{44}$ | 95,211 | 249 | 239,748 | 23 | 14,036 | 129 | 87,500 | 97 | 38,212 |
| Mour |  |  |  |  |  |  |  |  | 35 |  | 29 |  | 03 |  |  |  | 1.6 |  | 57 |  | 69 |  |
| Mont | 22 | 16 | 13 |  |  |  |  |  |  |  |  | 1,961 |  |  |  | 9, |  |  |  |  |  |  |
| Idaho.. | 9 | 8,699 | 6 |  | 3 | (x) | 12 | 11,907 | 6 | 9,876 |  |  |  | 2,031 | 13 | 7,225 |  |  | 5 | 3, | 8 | (x) ${ }^{3,452}$ |
| Wyoming. | 6 | 1,227 |  | ( ${ }^{\text {x }}$ | 5 |  | 5 | (x) | B | 168 | ${ }_{9}^{2}$ | (x) ${ }_{1}$, 509 | 34 34 | (15,972 | ${ }_{48}^{28}$ | 43,491 | 7 | 3,217 | 19 | 33,502 | 22 | ${ }_{6,872}$ |
| New Mexi | 46 8 |  | 19 3 | - | $\begin{array}{r}27 \\ 5 \\ \hline\end{array}$ |  | 17 | $\begin{array}{r}30,649 \\ 7,830 \\ \hline\end{array}$ | 3 | 3,713 | 3 | 408 | 11 | 3,709 | 12 | 8,519 |  |  | 6 | $\left\{\begin{array}{l} (x) \\ x) \end{array}\right.$ | 6 | (x) ${ }^{2}$ |
| Arizona | 31 | 17,102 | 16 | 12,632 | 15 | 4,470 | ${ }_{28}^{21}$ | 15,073 | 4 | 7,781 | 5 | 2,296 | ${ }_{21}^{12}$ | - 41,996 | 23 27 | - $\begin{array}{r}\text { 6,794 } \\ 19,621\end{array}$ |  |  | 12 |  |  |  |
| Utah....................... | 39 5 | $\begin{array}{r}31,641 \\ 1,841 \\ \hline\end{array}$ | 15 1 | $\begin{aligned} & 14,920 \\ & (x) \end{aligned}$ | $\stackrel{24}{4}$ | $\begin{aligned} & 16,721 \\ & (x) \end{aligned}$ | 28 6 | $\begin{gathered} 32,858 \\ 3,988 \end{gathered}$ | 5 | $\begin{aligned} & (x) \\ & (x) \end{aligned}$ | ${ }_{1}^{2}$ | $\begin{aligned} & (x) \\ & (x) \end{aligned}$ | ${ }_{3}^{21}$ | ${ }_{(x)}^{11,184}$ | $\stackrel{27}{9}$ | 19,609 5,609 | ${ }_{1}^{4}$ | (x) | 12 | (x) | 5 | 2,628 |
| Facif | 643 | 499,789 | 359 | 293,550 | 284 | 206,239 |  | 469,5 | 86 | 232,814 | 181 | 33,976 | 383 | 202,741 | 910 |  |  | 98 | 355 | 325,499 | 330 | 135,423 |
|  | 109 | 87,510 |  | ,652 | 48 | 30,858 | 103 | 82,075 | 23 | 51,758 | ${ }^{30}$ | ,040 |  |  | 206 142 | ${ }^{23195,060}$ | 70 |  | 31 | 42,016 |  | - |
| Oregon... Calliforni | ${ }_{472}^{62}$ | 66,762 345,517 | 33 265 | 40,782 196,116 | 207 | 25,980 149,401 | 480 |  | 14 49 | - 32,988 | 132 | 36,900 | 299 | 154,768 | 142 562 | 421,235 | 84 | 108,193 | 247 | 227,095 | 231 | ${ }_{85,947}$ |

0.24
WHOLESALE TRADE-STATE STATISTICS mur

Table 1 H．－MERCHANT WHOLESALERS－KIND OF BUSINESS，BY SELECTED STANDARD METROPOLITAN AREAS ${ }^{1}: 1948$

|  |  |  | $\begin{array}{\|l\|\|} 20 \\ 0 \\ 0 \\ 0 \\ 0 \\ \end{array}$ |  |  |  | $\left.\begin{array}{l} 7 \\ -1 \\ 0 \\ \mathbf{N} \end{array}\right]$ |  <br>  |  |  |  |  <br>  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 苟 |  | $\begin{array}{l\|l\|} \hline 0 \\ j_{j}^{\prime} \end{array}$ | \％ |  | 9ơ구쎄N | ल్लึ |  | ざ | 8 | ， | がクनツ9 | $0^{m \infty}$ |
|  |  |  |  | ® |  |  |  |  |  | $\overline{\widehat{x}}$ |  <br>  |  <br>  | Niल <br>  |
|  |  |  | $\begin{aligned} & \text { N } \\ & 0 \\ & 0 \\ & 0 \end{aligned}$ | $\begin{aligned} & \text { 合 } \\ & \mathrm{m} \end{aligned}$ |  |  | ¢ |  | $\stackrel{9}{\text { ™ }}$ | 冎 | F\％¢ ¢ |  |  |
|  |  |  |  | צ |  |  |  |  <br>  |  | $\underset{\widehat{x}}{ }$ | Moydy |  <br>  |  |
|  |  |  | $\begin{array}{\|l\|} \hline \infty \\ 0 \\ 0 \\ 0 \end{array}$ | $\begin{aligned} & \text { 合 } \\ & \text { N } \end{aligned}$ |  |  | － |  | N＊ | N／ | さち゚ロッチ | が， |  |
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## WHOLESALE TRADE—STATE STATISTICS

Table 1 H.-MERCHANT WHOLESALERS-KIND OF BUSINESS, BY SELECTED STANDARD METROPOLITAN AREAS ${ }^{2}$ : 1948 -Continued

Table $\mathbf{1 H}$.-MERCHANT WHOLESALERS--KIND OF BUSINESS, BY SELECTED STANDARD METROPOLITAN AREAS $: 1948$-Continued

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WHOLESALE TRADE—STATE STATISTICS

Table 1 H．－MERCHANT WHOLESALERS－KIND OF BUSINESS，BY SELECTED STANDARD METROPOLITAN AREAŚ： 1948 －Continued

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Table 1 H．－MERCHANT WHOLESALERS—KIND OF BUSINESS，BY SELECTED STANDARD METROPOLITAN AREAS ${ }^{1}: 1948-C o n t i n u e d$

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## WHOLESALE TRADE—STATE STATISTICS

Table 1 H.-MERCHANT WHOLESALERS-KIND OF BUSINESS, BY SELECTED STANDARD METROPOLITAN AKEAS': 1948 -Continued


AKRON, OHTO: Sumnit County.
albany-Schenectady-troy, N.Y.: Albany, Rensselaer, and Schenectady Counties.
aLLENTOWN-BETHLEHEM-EASTON, PA.: Lehigh and Northampton Counties, Pa.; Warren County, N. J.
Ai.YOONA, PA.: Blair County.
ASHEVILLE, N.C.: Buncombe County.
ATLANTA, GA.: Cobb, De Kalb, and Fulton Counties.

ATLANTIC CITY, N.J.: Atlantic County.
AUGUSTA, Ga.: Richmond County, Ga.; Aiken County, s.c.
AUSTIN, TEX.: Travis County.
BALTIMORE, MD.: Baltimore city, Baltimore and Anne ArundeI Counties.
baton rovge, la.: East Baton Rouge Parish.
BEAUMONT-PORT ARTHUR, TEX.: JEfferson County.
BINGHAMTON, N.Y.: Broome County.
bIRMINGHAM, ALA.: Jefferson County.
BOSTON, MASS.: AII of Suffolk County; Cambridge, Everett, Malden, Mediord, Melrose, Newton, Somerville, Walthan, and Woburn cities; Arlington, Ashland,
Bedford, Belmont, Burlington, Concord, Fremingham, Lexington, Lincoln, Natick, North Reading, Reading, Stonehan, Wakefield, Watertown, Wayland, Weston, Wilmington, and Winchester towns in Middlesex County; Beverly, Lymn, Peabody, and Salem cities; Danvers, Haniltor, Lynnfield, Manchester, Marblehead, Midadeton, Nahant, Saugus, Swampscott, and Wenharr towns in Essex County; Quincy city; Braintree, Brookline, Canton, Cohasset, Dedham, Dover, Medfieid, Milton, Needhar, Norwood, Randolph, Sharon, Walpole, Wellesley, Westwood, and Weymouth towns in Norfolk County; Hingham and Hull towns in Plymouth County.
bridgerort, Conn.: Bridgeport city; Fairfield, Stratiord, and Trumbull towns in Fairfield County; Milford town in New Haven County.
BROCKTON, MASS.: Brockton city; Abington, Bridgewater, East Bridgewater, Rockland, West Bridgewater, and Whitman towns in Plymouth County; Avon, Holbrook, and Stoughton towns in Norfolk County; Easton town in Bristol County.
buffalo, N.Y.: Erie and Niggara Counties.
CANTON, OHIO: Stark County.
CEDAR RAPIDS, IOWA: Linn County.
Charleston, s.c.: Charleston County.
CHARLESTON, W.VA.: Fayette and Kanawha Counties.
CHARLOTTE, N.C.: Mecklt...wurg County.
Chattanooca, tenn.: Hamilton county, Tenn.; Walker County, Ga.
CHICACO, ILL.: Cook, Du Page, Kane, Lake, and Will Counties, Ill.; Lake County, Ind.
CINCINNATI, OHIO: Hamilton County, Ohio; CampbeIl and Kenton Counties, Ky.
CLEVELAND, OHIO: Cuyahoga and Lake
COLUMBLA, S.C.: RichIand County.
COLUMBUS, GA.: Chattahoochee and Muscogee Counties, Ga.; Russell County, Ala.
COLUMBUS, OHIO: Franklin County.
CORPUS CHRISTI, TEX.: Nueces County.
DALIAS, TEX.: Dallas County.
DAVENPORT, IOWA-ROCK JSLAND-MOLINE, ILL.: Rock Island County, Ill.; Scott County, Iowa.

DAYTON, JHIO: Greene and Montgomery
Counties.

DECATUR, ILL.: Macon County.
DENVER, COLO.: Adans, Arapahoe, Denver, and Jefferson Counties.

DES MOINES, IOWA: POIK County.
DETROTT, MICH.: Macomb, Oakland, and Wsyne Counties

DULUTH, MINN.-SUPERIOR, WIS.: St. Louis County, Minn.; and Douglas County, Wis.
DURHMM, N.C.: Durham County.
EL PASG, TEX.: EI Paso County.
ERIE, PA.: Erie County.
Evansville, ind.: Vanderburgh Cowity.
Fall river, Mass.: Fail River city; Somerset, Swansea, $\cdot e$ Westport towns in Uristol County, Mass.; and Tiverton town
in Newport County, R.I.
FIINT, MICH.: Genesee County.
FORT WAINE, IND.: AlIen Courity.
FORT WORTH, TEX.: Tarrant County.
FRESNO, CALIF:: Fresno County.
GALVESTON, TEX.: Galveston County.
GRaND RAPIDS, MICH.: Kent Cuunty.
GREENSBORO-HIGH POINT, N.C.: GIilford County.
HAMILTON-MIDDLETOWN, OHIO: Butier County.
HARRISBJRG, PA.: Cumberland and Dauphin Counties.
HARTFORD, CONN.: Hartford city; Avon, Bloomfield, East Hartford. Farmington, Glastonbury, Manchester, Newington, Hocky HiII, Simsbury, South Windsor, West Hartford, Wethersfield, and Windsor towns in Hartford County.
HOUSTUN, TEX.: Harris County.
hontington, W.VA.-ASHL.AND, KY.: Cabell and Wayne Counties, W.Va.; Boyd County, Ky.; Lawrence County, ohio.
INDIANAPOLIS, IND.: Marion County.
JACKSON, MISS.: Hinds Crunty.
JACKSONVI! ${ }^{-}$- FLA.: Duval County.
JOHNSTOWN, PA.: Cambria and Somerset Counties.
KALAMAZOO, MICH.: KaIamazoo County.
KANSAS CITY, MO.: Johnson and Wyandotte Counties, Kans.; Clay and Jeckson Counties, Mo.
KNOXVILLE, TENN:: Anderson, Blount, and Knox Counties.
LANCASTER, PA.: Lanceaster Courty.
LANSING, MICH.: Inghan County.
LAWRENCE, MASS.: Lawrence city; Andover, Methuen, and North Andover towns in Essex County.
LINCOLN, NEbR.: Lancaster County.
LITTLE ROCK, ARK.: Pulacki, County.
LOS ANGETES, CALIF: Los Angeles and Orange Counties.

LOUISVILLE, KY.: Jefferson County, Ky.; Clark and Floyd Counties, Ind.
LOWELL, MASS: Lowell city; Billerica, Chelmsford, Dracut, and Tewksbury towns in Middlesex County, Mass.

MACON, GA.: Bibb and Houston Counties.
MADISCN, WIS.: Dane County.
MANCHESTER, N.H.: Manchester city and Gofistown town.
MITMPHIS, TENN: Shelby County.
MIAMI, FLA.: Dade County.
MILWAUKEE, WIS.: MiIwaukee County.

MINNEAFOLIS-ST. PAJL, MINN.: Anoka Dakota, Hennepin, and Ransey Count is. MOBILE, ALA.: Mobile County.
MONTGMERY, ALA.: Montgomery Couaty.
MUSEEGON, MICH.: Muskegon County.
NASHVILLE, TENN: : Davidson County.
NEW BRDFORD, MASS.: New Eadford city; Acushnet, Dartmouth, and Fairhaven towns in Bristol County.

NEW BRITALN-BRISTOL, CONN.: Bristol and New Britain cities; Berlin, Plainville and south ngton towre in Hardrand cold

INEN HAVEN; CONN.: New Haven city; Branford, East Haven, Hamuen, North Haven, Orange, West Haren, and Wocdbridge towns in New' Haven Count ${ }^{\prime}$.

NEW ORLEANS, LA.: Jefferson, Orleans, and St. Bernard Parishes.

NEW YORK-NORTTEASTEEN NEW JERSEY: NNW York City (Eronx, Kings, New York, Queens, and Richmond Counties); Nassau, Rockiand, Suffolk, and Westchester MiddIesex, Morris, Passaic, Somerset, and Union Counties, N. J.

NORFOLK-PORTSMOUTH, VA.: NOnfolk and Princess Anne Counties; and the cities of Nirfolk, South Norfolk, and Portsmouth.

OKGAHOMA CTTY, OKLA.: Cklahoma County.
OMAHA, NEBR.: Douglas and Esrpy Ccuncies, Nebr.; Pottawattarie County, Iowa.

PEORIA, ILL: Peoria and Tazewell Counties.

PHILADILPHIA, fA.: Ducks, Chester, DelaWare, Montgomery, and Philadelphia Counties, Pa.; Burlington, Camden, and Gloucester Counties, N.J.
PHCENIX, ARIZ.: Maricopa Gounty.
PITTSBURGI, PA.: Aliegheny, Beaver, Washington, and WestmoreIand Counties.
PORTLAND, MAINE: Portland, South Portland, and Westbrook cities; Cape Elizabeth and Falmouth towns in Cumberlard County.
PORTLAND, OREG.: Clackamas, Multnomah, and Washington Counties, Oreg.; Clark
County, Wash.
PROVIDENCE, R.I.: Centra] Falls, Cranston Pawtucket, Providence, and Woonsocket cicies; Cumberland, East Providence, Johnston, Lincoln, North Providence, North StaithrieId, and Smithrield towns in Providence County, R.T.; North Kingston townin Washington County, R.I.; Warwick city: Enst Greenwich, and West Warwick towns in Kent County, R.I.; all or Bristol County, R.I. ; Attlebore city, North Attleboro, and Seekonk towns in Bristol County, Mass.; Beliingham, Franklin, Plainvjlle, and Wrentham towns in Norfolk County, Mass.; Blackstone and Milliville towns in Worcester county, Mass.

RACINE, WIS.: Racỉne Courity.
RALETGH, N.C.: Wake County.
READING, PA.: Berks County.
RICHMOND, VA.: Richmond city; Chesterfield and Henrico Counties.
ROANOKE, VA.: Roanoke city and Roanoke County.
ROCHESTER, N.Y.: Monroe County.
ROCKFORD, ILL.: Winnebago County.
SACRAMENTO, CALIF.: Sacramento County.
SAGINAW, MICH.: Saginaw County.
ST. JOSEPH, MO.: Buchanan County.
ST. LOUIS, MO.: St. Louis city, St. Charles and St. Louis Counties, Mo. Madison and St. Clair Countiea, Ill.

SALT LAKE CITY, UTAH: Salt Lake County.

SAN AATONIO, TEX.: Bexar County.
SAN BEFANAFDINO, CALIF.: S\&n Bernordino Ccuntyr.

SAN DIECC, CALIF.: San Diego County.
SAN FRANCISCO-OAKT,AND, CALIF.: Alameda, Contre Costa, Marin, San Francisco, San Contra Costa, Marin, San F
Mateo, and Solano Courties.

SAN JOSE, CALIF.: Santa CIara County.
SAVANNAH, GA.: Chathem County.
SCRANTON. PA.: Leckawanne County.
SEATILE, WASİ: Kirg County.
SHREVEPORT, LA.: 气addc Parish.
SICUX CITY, IOWh: Woolbury County. SOUTH BEND, IND.: St. Joseph County. SPOKANE, WHSH.: Spokane County.

SPRINGFIELD, ILL.: Sangarion County.
SPRINGFIELD, Mû: Greere County.
SPRINGFIELD. OHIO: Clark County.
SPRINGFIEID-HOLYOKE, MASS.: Chicopee
Holyoke, Springfield, and Westfield cities; Agawam, East Longmeadow, Longmeadow, Ludlow, West springfield, and Wilbraham towns in Hampden County, Mass.; Nortr.ampton city; Easihampton and South Hadley towns in Hampshire County, Mass.; EnfieId town in Hartford County, Conn.

STAMFORL-NORWALK, CONN.: Norwalk city; Darien, Greenwich, New Canaan, Stamford, and Westport towns in Fairfield County.
STOCKTON, GALIF.: San Joaquin County.
SYFACUSE, N.Y.: Onondaga County.
TACCMA, WASH.: Picree County.
TAMPA-ST. PETERSBURG, FLA.: Hillsborough and Pinellas Counties.
TEREE HAUTE, IND.: Vigo County.
TOLEDO, OHIO: Lucas County.
TOPEKA, KANS.: Shawnee County.
TRENTON, N.J.: Mercer County.
TUISA, OKLA.: Tllesa County.
UTICA-ROME, N.Y.: Herkimer and Oneida Counties.
WACO, TEX.: McLenran County.
WASHINGTON, D.C.: The District of COlumbia; Alexandria and Falls Church cities; Arlington and Fairfax Counties, Va.; Montgomery and Prinee Georges Counties, Md.

WATERBURY, CONN.: Waterbury city; Naugatuck borough; Beason Falls, Cheshire, Middlebury, Prospect, and Wolcott towns in New Haven County; Thomastown and Watertown towns in Litchfield County.

WHEELING, W.VA.-STEUBENVILLE, OHIO: Brooke, Hancock, Marshall, and Ohio Counties, W.Va.; Belmont and Jefferson Counties, Ohio.

WICHITA, KANS.: Sedgwick County.
WILKES-BARRE-HAZLETON, PA.: Luzerne county.

WILMINGTON, DEL.: New CastIe County, Del.; Salern County, N.J.

WINSTON-SALEM, N.C.: Forsyth County.
WORCESTER, MASS.: Worcester city, Auburn, East Brookfield, Grafton, Holden, Leicester, Millbury, Northborough, North Brookfield, Shrewsbury, Spencer, westWorcester County.

YCRK, IA.: York County.
YOUNGSTOWN, OHIO: Mahoning and Trumbull Counties, Ohio; Mercer County, Pa .

## ALABAMA

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Table 101-THE STATE
Establibhments, Salees, Expenses. Pay Roll, Personnel, and Stocks, 的Type of Operation and Kind of Buslness: 1948

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{Type of operation and kind of business} \& \multirow[b]{2}{*}{\begin{tabular}{l}
Estab \\
lish- \\
ments \\
(Number)
\end{tabular}} \& \multirow[b]{2}{*}{\[
\begin{gathered}
\text { Sales, } \\
\text { entire } \\
\text { year } \\
\text { (Thousarad } \\
\text { dollars) }
\end{gathered}
\]} \& \multicolumn{2}{|l|}{Operating expenses 2
(inc. pay poil)} \& \multirow[t]{2}{*}{\begin{tabular}{l}
Pay roll, enear \\
(Thousand dollars)
\end{tabular}} \& \multirow[t]{2}{*}{} \& \multicolumn{3}{|l|}{Paid employees, workweek ended nearest-} \& \multicolumn{3}{|l|}{Pay roll, workweek ended nearest-} \& \multirow[t]{2}{*}{\begin{tabular}{l}
Stocks on hand, end of year,
at cost \\
(Thousand dolars)
\end{tabular}} \\
\hline \& \& \& \[
\begin{aligned}
\& \text { Amount } \\
\& \begin{array}{c}
\text { (Thousand d } \\
\text { dollarss) }
\end{array}
\end{aligned}
\] \& \[
\begin{gathered}
\text { Per } \\
\text { cont } \\
\text { of } \\
\text { sale }
\end{gathered}
\] \& \& \& March 15 \& \begin{tabular}{l}
July 15 \\
(Number)
\end{tabular} \& \begin{tabular}{l}
Nov. 15 \\
(Number)
\end{tabular} \& March 15 (Dollars) \& \begin{tabular}{l}
July 15 \\
(Dollars)
\end{tabular} \& \begin{tabular}{l}
Nov. 15 \\
(Dollars)
\end{tabular} \& \\
\hline State, total \& 2,606 \& 1,677,829 \& п.a. \& n.6. \& 75,203 \& 2,02 \& 26,339 \& 26,998 \& 27,538 \& 1,353,596 \& 1,401,180 \& 1,449,634 \& 102,659 \\
\hline Adminiatrative, auxiliary units............ \(1948 . .\). \& 2,597 \& 1,677,829 \& \[
\begin{gathered}
n, \mathrm{~s} . \\
\mathrm{n}, \mathrm{a}
\end{gathered}
\] \& \[
\begin{aligned}
\& \mathrm{n} . \mathrm{B} . \\
\& \mathrm{A} . \mathrm{B}
\end{aligned}
\] \& \[
\begin{aligned}
\& 1,418 \\
\& 73,785
\end{aligned}
\] \& 2,027 \& \[
\begin{array}{r}
485 \\
25,854
\end{array}
\] \& \[
\begin{array}{r}
514 \\
26,484
\end{array}
\] \& \[
\begin{array}{r}
547 \\
26,991
\end{array}
\] \& \[
\begin{array}{r|}
\hline 25,195 \\
1,328,401 \\
\hline
\end{array}
\] \& \[
\begin{array}{r}
26,997 \\
1,374,183
\end{array}
\] \& \[
\begin{aligned}
\& 31,842 \\
\& 1,417,992
\end{aligned}
\] \& 102,602 \\
\hline \(1939 . .\).
1929 \& \[
\begin{aligned}
\& 1,934 \\
\& 1,737
\end{aligned}
\] \& \[
\begin{aligned}
\& 413,607 \\
\& 566,403
\end{aligned}
\] \& n. \(\begin{gathered}\text { n.e. } \\ \text { n. }\end{gathered}\) \& n.e. \& \[
\begin{gathered}
18,737 \\
23,551
\end{gathered}
\] \& \[
1,565
\] \& \[
\begin{gathered}
13,753 \\
\text { noc. }
\end{gathered}
\] \& \[
\begin{array}{r}
13,956 \\
\text { n. } 0.0
\end{array}
\] \& \[
\begin{array}{r}
14,494 \\
\text { n, a. }
\end{array}
\] \&  \& \[
\begin{aligned}
\& \mathrm{n} . \mathrm{s} \\
\& \mathrm{n} .0
\end{aligned}
\] \&  \& \[
\begin{aligned}
\& 34,612 \\
\& 43,731
\end{aligned}
\] \\
\hline Wholesate establishmenta \& \& \& \& \& \& \& \& \& \& \& \& \& \\
\hline Type of Operation \& 1,524 \& 783,012 \& 91,099 \& 11.6 \& 51,426 \& 1,271 \& 18,289 \& 18,655 \& 19,014 \& 916,270 \& 947,661 \& 973,861 \& 73,240 \\
\hline \begin{tabular}{l}
Service wholesalers, domestic market. \\
Foreign trade merchanta. \\
Limited-function wholesalers
\end{tabular} \& \[
\begin{array}{r}
1,438 \\
12 \\
74
\end{array}
\] \& \[
\begin{gathered}
721,800 \\
11,075 \\
50,137
\end{gathered}
\] \& \[
\begin{gathered}
86,109 \\
1,425 \\
3,565
\end{gathered}
\] \& \[
\begin{gathered}
11.9 \\
12.9 \\
7.1
\end{gathered}
\] \& \[
\begin{array}{r}
49,866 \\
1,69 \\
1,391
\end{array}
\] \& \[
\begin{array}{r}
1,190 \\
12 \\
69
\end{array}
\] \& \[
\begin{array}{r}
17,897 \\
150 \\
332
\end{array}
\] \& \[
\begin{array}{r}
18,169 \\
149 \\
337
\end{array}
\] \& \[
\begin{array}{r}
18,511 \\
150 \\
353
\end{array}
\] \& \[
\begin{array}{r}
886,467 \\
3,424 \\
26,379
\end{array}
\] \& \[
\begin{gathered}
918,600 \\
3,376 \\
25,685
\end{gathered}
\] \& \[
\begin{aligned}
\& 944,681 \\
\& 3,428 \\
\& 25,752
\end{aligned}
\] \& \[
\begin{array}{r}
72,799 \\
94 \\
397
\end{array}
\] \\
\hline \multirow[t]{2}{*}{\begin{tabular}{l}
Manuf'acturers' salea branches, offices, total.... \\
Sales branches (with stocks). \\
Sales offices (without stocks).
\end{tabular}} \& 258 \& 446,802 \& 32,013 \& 7.2 \& 14,206 \& 3 \& 4,188 \& 4,240 \& 4,188 \& 262,947 \& 268,095 \& 273,028 \& 13,326 \\
\hline \& 191
67 \& \[
\begin{aligned}
\& 249,962 \\
\& 196,840
\end{aligned}
\] \& \[
\begin{aligned}
\& 21,044 \\
\& 10,969
\end{aligned}
\] \& 8.4
5.6 \& \[
\begin{gathered}
10,999 \\
3,207
\end{gathered}
\] \& \({ }_{1}^{2}\) \& \[
\begin{aligned}
\& 3,331 \\
\& 857
\end{aligned}
\] \& \[
\begin{aligned}
\& 3,392 \\
\& 848
\end{aligned}
\] \& \[
\begin{array}{r}
3,333 \\
856
\end{array}
\] \& \[
\begin{gathered}
207,3,3,5 \\
55,609
\end{gathered}
\] \& \[
\begin{gathered}
209,599 \\
58,496
\end{gathered}
\] \& \[
\begin{gathered}
212,724 \\
60,304
\end{gathered}
\] \& 13,326
.. \\
\hline \multirow[t]{2}{*}{\begin{tabular}{l}
Petroleum bulk stations, terminals. Agents, brokers. Assemblers (msinly farm products) . . . . . . . . . . . . . \\
Type by Kind of Business
\end{tabular}} \& 434
209
172 \& \[
\begin{aligned}
\& 150,856 \\
\& 108,40
\end{aligned}
\]
\[
98,756
\] \& \[
\begin{gathered}
14,942 \\
5,704 \\
4,222
\end{gathered}
\] \& 9.9
4.9
4.3 \& 4, 236
1,962
1,555 \& 388
188
177 \& 1,853
733
801 \& 1,869
799
999 \& 1,891
1,755 \& 87,361
\(\begin{aligned} \& 38,030 \\ \& 23,793\end{aligned}\) \& \[
\begin{aligned}
\& 90,713 \\
\& 37,693 \\
\& 30,021
\end{aligned}
\] \& 92,723

ato,
38,161 \& 9,199
314
6,523 <br>
\hline \& \& \& \& \& \& \& \& \& \& \& \& \& <br>
\hline Merchant wholesalers, total ..................... \& , 52 \& 783,012 \& 91,099 \& 11.6 \& 51,426 \& 1,271 \& 18,289 \& 18,655 \& 19,014 \& 916,270 \& 947,661 \& 973,861 \& 73,240 <br>

\hline \multirow[t]{5}{*}{| Groceries, confectionery, meats. |
| :--- |
| Groceries (general line) |
| Confectionery |
| Fish, sea foods. |
| Meats, mest products. |
| Other grocery, food specialties. |} \& 280. \& 169,8 \& 2,72 \& 7.5 \& 7,076 \& 257 \& 3,000 \& 2,96 \& 3,116 \& 126,204 \& 129,830 \& 133,516 \& 14,532 <br>

\hline \& 116 \& 129,56 \& 8,4/2 \& 6.5 \& 4,916 \& \& 2,028 \& 2,064 \& 2,059 \& \& 90,737 \& \& 12,089\% <br>
\hline \& 52

19 \& 6,627 \& ${ }_{730}^{829}$ \& | 12.5 |
| :--- |
| 17.6 | \& ${ }_{261}^{420}$ \& 55

13 \& 188 \& ${ }_{118}^{202}$ \& 207
157 \& 5,127 \& 8,084 \& 4,6 \& ${ }_{253}^{527}$ <br>
\hline \& 21 \& \& 450 \& 6.8 \& 262 \& 23 \& 112 \& 116 \& 139 \& 4,5 \& 5,091 \& \& 105 <br>
\hline \& 72 \& 22,977 \& 2,293 \& 10.0 \& ,217 \& 57 \& 515 \& 465 \& 554 \& 22,5 \& 21,48 \& 24,63 \& ,558 <br>

\hline \multirow[t]{2}{*}{| Farm products (ei le) |
| :--- |
| Dairy, poultry products. |
| Fruits, vegetables (freah) |} \& 184 \& 72,451 \& 9,452 \& 13.0 \& 4,948 \& 200 \& 2,126 \& 2,215 \& 2,296 \& 89,512 \& 90,650 \& 97,104 \& 1,198 <br>

\hline \& 108 \& 30,295
42,156 \& 5,337 \& ${ }_{9.8}^{17.6}$ \& 3,025
1,923 \& 129 \& 1,191 \& $\xrightarrow{1,3 / 3}$ \& $\begin{array}{r}1,351 \\ \hline 945 \\ \hline\end{array}$ \& 53,273
36,239 \&  \& 63, 6,014 \& 600 <br>

\hline \multirow[t]{2}{*}{| Beer, wines, distilled spirits. |
| :--- |
| Beer, ale. |
| Wines, distilled spirits. |} \& 48 \& 18, \& 2,337 \& 12.6 \& 1,124 \& 45 \& 422 \& 479 \& 461 \& 18,242 \& 21,540 \& 20,881 \& 1,014 <br>

\hline \& 45 \& 17,098
1,521 \& 2,078 \& 12.2
17.0 \& 1,042

82 \& 41 \& | 382 |
| :---: |
| 40 | \& 438

41
41 \& 422
39 \& 16,782
1,460
1,02 \& 20,03

1,497 \& | 19,268 |
| :---: |
| 1,453 | \& 895

119 <br>

\hline \multirow[t]{3}{*}{| Drugs, chentcala, allied products Drugs (general line) |
| :--- |
| Drugs, drug sundries (speciaity lines) Industrial chemicals, paints. |} \& 36 \& 17,318 \& 2,375 \& 13.7 \& 1,497 \& 32 \& 514 \& 513 \& 507 \& 26,922 \& 26,775 \& 27,156 \& 2,778 <br>

\hline \& \& 14,42 \& 1,86 \& 12.9 \& 1,225 \& \& 403 \& \& 394 \& 21,96 \& ${ }^{21}$ \& 22,369 \& 2,2, <br>
\hline \& 14
16 \& 1,757
1,140 \& 233
281 \& 13.3
24.6 \& 135
137 \& 20 \& 55

56 \& ${ }_{57}^{61}$ \& | 59 |
| :--- |
| 54 | \& 2,248

2,709 \& 2,513
2,783 \& 2,637
2,150 \& 282
231 <br>
\hline Tobecco and products (exc. \& 28 \& 33,418 \& 549 \& 4.6 \& 840 \& 23 \& 365 \& 374 \& 380 \& 16,7 \& 16,542 \& 16,89 \& 271 <br>
\hline \multirow[t]{3}{*}{} \& 50 \& 21,154 \& 2,856 \& 13.5 \& 1,642 \& 52 \& 470 \& 489 \& 491 \& 30,978 \& 29,286 \& 31,711 \& 2,776 <br>
\hline \& ${ }^{19}$ \& 8,052 \& \& ${ }^{11.9}$ \& \& ${ }^{25}$ \& 218 \& 141 \& ${ }_{228}^{138}$ \& 9,801 \& \& \& <br>
\hline \& 24 \& 5,554 \& 1,760 \& 13.7 \& 15 \& 24 \& 123 \& 128 \& 224
129 \& 17,944 \& -12,951 \& 8,554 \& 1,837 <br>

\hline \multirow[t]{2}{*}{| Furniture, home furnishings. |
| :--- |
| Furniture (household, office) |
| Home furnishings, floor coveringa |} \& \& 3,083 \& 522 \& 16.9 \& 310 \& 9 \& 135 \& 100 \& 106 \& 6,543. \& 4,421 \& 4,857 \& 429 <br>

\hline \& 9 \& +1,518 \& 330
192 \& 21.7
12.3 \& ${ }_{133}^{177}$ \& ${ }_{2}^{7}$ \& 82
53 \& 44
56 \& $\underline{42}$ \& 2,161 \& 2,593 \& $\xrightarrow{2,017}$ \& ${ }_{233}^{196}$ <br>

\hline \multirow[t]{4}{*}{| Paper and its products. |
| :--- |
| Wrapping paper, twine. Fine paper. |
| Stationery, office aupplies. |
| Paper products, n.e.c. |} \& 38 \& 13,154 \& 2,336 \& 17.8 \& 1,433 \& 17 \& 398 \& 436 \& 44 \& 23,760 \& 27,238 \& 27,883 \& 1,662 <br>

\hline \& \& \& \& 18. \& \& \& \& \& \& 2,51 \& 2,5 \& \& <br>
\hline \& \& \& 145 \& 12.0 \& \& 2 \& 23 \& 22 \& \& 1,4 \& 1,543 \& \& 208 <br>
\hline \& 18 \& 8,920 \& 1,393 \& 32.0

15.6 \& | 399 |
| :--- |
| 805 | \& 9 \& 109

216 \& 132
231 \& ${ }_{231}^{140}$ \& 6,369
13,393 \& 8,875
14,282 \& 8,702
14,994 \& 346
937 <br>

\hline | Farm products (raw materials)......................... |
| :--- |
| Automotive equipment, tires and tubes........... | \& 29

171 \& $$
\begin{aligned}
& 4,4,02 \\
& 25,023
\end{aligned}
$$ \& \[

$$
\begin{aligned}
& 1,752 \\
& 5,857
\end{aligned}
$$
\] \& 4.1

23.4 \& 3,44
3,493 \& 25
163 \& 161
1,279 \& 157
1,308 \& 180
1,320 \& 6,873
63,707 \& 6,780
66,725 \& 7,699
68,232 \& 3,381
5,276 <br>

\hline \multirow[t]{2}{*}{| Electrical goods. |
| :--- |
| General line, apparatus, supplies. |
| Electrical appliances, specialties. |} \& 63 \& 45,351 \& 5,066 \& 11.0 \& 2,948 \& 27 \& 760 \& 762 \& 770 \& 54,098 \& 52,608 \& 53,034 \& 5,443 <br>

\hline \& 38 \& ${ }_{29,43}^{16,22}$ \& 1,436 \& 12.3 \& 8,088
2,088 \& 12
15 \& ${ }_{552}^{208}$ \& ${ }_{541}^{221}$ \& ${ }_{547}^{23}$ \& 36,246 \& 16,168
36,410 \& 37,102 \& 1,640 <br>
\hline \multirow[t]{3}{*}{Hardware, plumbing, heating. Hardware. Plumbing, heating equipment, supplies.} \& 46 \& 76,708 \& 9,720 \& \& 6,614 \& 30 \& 1,962 \& 2,016 \& 2,087 \& 13,948 \& 120,412 \& 126,974 \& 13,505 <br>
\hline \& \& 63,259 \& 7,944 \& 12.6 \& \& \& 1,660 \& \& \& \& \& \& <br>
\hline \& 21 \& 13,449 \& 1,766 \& 13.1 \& 94 \& 18 \& 302 \& 310 \& 318 \& 16,5 \& 17,533 \& 19,0 \& 1,911 <br>

\hline \multirow[t]{4}{*}{| Lumber, construction materiala |
| :--- |
| Lumber, milluork: |
| Direct mill shippers. Distributora with Other construation materiels. |} \& 111 \& 78,610 \& 9,984 \& 12.7 \& 4,862 \& 95 \& 1,955 \& 2,094 \& 1,980 \& 90,142 \& 93,682 \& 89,881 \& 3,536 <br>

\hline \& \& \& \& \& \& \& \& \& \& \& \& \& <br>
\hline \& 50 \& 27,732 \& 4,397 \& 15.8 \& 2,488 \& 46 \& 1,340 \& 1,424 \& 1,281 \& 48,169 \& 50,478 \& 45,111 \& 2,248 <br>
\hline \& \& 12,885 \& 2,363 \& 18.3 \& 1,348 \& 12 \& 434 \& 483 \& 504 \& 22,719 \& 24,043 \& 26,097 \& 1,278 <br>
\hline \multirow[t]{6}{*}{Machinery, equipment, supplies. Cormercial machines, equipment. Construction machinery, equipment. Industrial machinery, equipment,....... Professional equipment, supplies. ................. Service establishment equipment, supplies.... Transportation (exc. automotive) equipment, suppliea.} \& 208 \& 73,296 \& 14,198 \& 19.4 \& 8,773 \& 4 \& 2,458 \& 2;487 \& 2,546 \& 148,94, \& 158,703 \& 162,861 \& 11,541 <br>
\hline \& \& \& \& \& \& 48 \& \& \& \& ${ }^{24,79}$ \& ${ }^{27,681}$ \& \& <br>

\hline \& 13 \& 16,723 \& 2,556 \& | 15.3 |
| :--- |
| 15.5 |
| 1 | \& 1,741 \& 1 \& ${ }^{334} 26$ \& ${ }_{3}^{32} 8$ \& 358

32 \& \begin{tabular}{l}
30,737 <br>
1,020 <br>
\hline

 \& 

32,919 <br>
1,284 <br>
\hline
\end{tabular} \& 34,573 \& 2,783 <br>

\hline \& 60 \& 32,389 \& 6,376 \& 19.7 \& 4,034 \& 43 \& 1,152 \& 1,188 \& 1,197 \& 62,600 \& 68,848 \& 70,650 \& 4,434 <br>

\hline \& | 27 |
| :--- | \& 3,809 \& \& 23.9 \& ${ }_{519} 93$ \& 17 \& ${ }_{194}^{184}$ \& 191 \& ${ }_{201}^{196}$ \& 9,207

10,058 \& 9,872 \& 10,051
10,40 \& ${ }_{732}^{736}$ <br>
\hline \& 35 \& 3,932
6,333 \& 1,003
786 \& 25.5
12.4 \& 539 \& 26 \& 194 \& 196 \& 201
142 \& 10,058
10,522 \& 9,872
8,697 \& 10,460
9,110 \& 732 <br>
\hline Metals, metal work (exc. scrap)............... \& 7 \& 2,772 \& 451 \& 16.3 \& 180 \& 2 \& 53 \& 42 \& 48 \& 3,366 \& 2,888 \& 3,10 \& 183 <br>

\hline \multirow[t]{2}{*}{| Wate materials. |
| :--- |
| Iron, ateel scrap |
| Other scrap, waste materials. |} \& 67 \& 39,446 \& 4,055 \& 10.3 \& 2,502 \& 49 \& 1,178 \& 1,185 \& 1,206 \& 45,495 \& 48,506 \& 48,110 \& 972 <br>

\hline \& 39
28 \& 31,256
8,190 \& 2,759
1,296 \& $\stackrel{8}{8.8}$ \& $\stackrel{1,618}{884}$ \& ${ }_{21}^{28}$ \& 759
49 \& 785
400 \& 733
473 \& - \& 33,584 \& - ${ }_{\text {29, }}^{18,536}$ \& 330 <br>
\hline
\end{tabular}

See footnotes at end of table.

Table 101.-THE STATE-Continued
Establishmints, Sales, Expenses, Pay Roll, Personnel, and Stocks, by Type of Operation and Kind of Business: 1948

| Type of operation and kind of business | $\begin{aligned} & \begin{array}{l} \text { Estab } \\ \text { lish } \\ \text { ments } \end{array} \\ & \\ & \text { (Number) } \end{aligned}$ | Sales, entire year (Thousand dollars) | Operating expenses ${ }^{2}$ (inc. pay roll) |  | Pay roll, entire year <br> (Thousand dollats) | Active proprie tors, Novem ber (Num. ber) | Paid employees, workweek ended nearest- |  |  | Pay roll, workweek ended nearest-- |  |  | Stocks on hand, end of year, at cost <br> (Thousand dollars) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Amount (Thousand dollars) | Percent of sales |  |  | March 15 <br> (Number) | July 15 <br> (Number) | $\begin{aligned} & \text { Nov. } 15 \\ & \text { (Number) } \end{aligned}$ | March 15 <br> (Dollats) | July 15 <br> (Dollars) | Nov. 15 (Dollars) |  |
| Type by KInd of Business-Continued |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Merchant wholesalers--Continued |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Othar merchant wholesslers.......... | 143 | 49,828 | 5,857 | 11.8 | 2,710 | 101 | 1,053 | 1,033 | 1,076 | 50,806 | 51,075 | 53,963 | 3,743 |
| Autonobiles, other motor vehicles. | 33 | 14,247 | 1,796 | 12.6 | 920 | 18 | 350 | 348 | 355 | 18,292 | 19,379 | 19,541 | 1,742 |
| Amusement, sporting goods... | 18 | 1,791 | 360 | 20.1 | 161 | 19 | 55 | 53 | 57 | 2,563 | 2,558 | 2,609 | 303 |
| Books, periodicals, newspspers | 10 | 2,195 | 332 | 15.1 | 194 | 7 | 93 | 92 | 94 | 3,747 | 3,769 | 3,703 | 76 |
| Coal, coke.. | 10 | 8,677 | 441 | 5.1 | 211 | 6 | 86 | 84 | 89 | 4,276 | 4,142 | 4,416 | 24 |
| Ferms supplies. | 30 | 13,072 | 1,393 | 10.6 | 431 | 23 | 217 | 204 | 222 | 8,075 | 7,501 | ${ }^{9}, 151$ | 789 |
| Jewelry................. | 11 | 2,160 | 420 | 19.4 | 267 | 5 | 63 | 62 | 64 | 4,646 | 4,517 | 5,205 | 385 |
| Petroleum and products...................... Merchant wholesalers, miselianeous products. | 5 | 1,358 | 258 | 19.0 | 109 | 3 | 32 | 32 | 33 | 2,147 | 2,203 | 2,090 | 100 |
| Merchant wholesalers, miscellaneous products. | 26 | 6,328 | 857 | 13.5 | 417 | 20 | 157 | 158 | 162 | 7,060 | 7,006 | 7,248 | 324 |
| Marufacturers' sales branches (with atocks), total | 191 | 249,962 | 21,044 | 8.4 | 10,999 | 2 | 3,331 | 3,392 | 3,333 | 207,345 | 209,599 | 212,724 | 13,326 |
| Groceries, confectionery, mests................ | 41 | 76,809 | 5,823 | 7.6 | 2,994 | $\cdots$ | 1,049 | 1,047 | 1,050 | 57,132 | 57,174 | 59,333 | 3,110 |
| Farm products (edible).......... | 15 | 9,379 | 1,200 | 12.8 | 453 | ... | 154 | 190 | 172 | 7,674 | 9,325 | 8,516 | 425 |
| Drugs, chemicals, allied products.............. | 20 | 12,157 | 1,867 | 15.4 | 569 | ... | 157 | 155 | 161 | 20,293 | 10,484 | 11,032 | 757 |
| Furniture, home furnishings. .... | 6 | 1,698 | 322 | 19.0 | 225 | ... | 74 | 73 | 72 | 4,535 | 3,862 | 4,044 | 80 |
| Psper and fta products......................... | 5 | 756 | 167 | 22.1 | 114 | ... | 35 | 35 | 35 | 1,876 | 1,895 | 1,969 | 189 |
| Automotive equiprent, tires and tubes.......... | 7 | 13,701 | 826 | 6.0 | 418 | ... | 131 | 130 | 129 | 7,924 | 9,157 | 9,042 | 903 |
| Electricel goods.............................. | 6 | 17,651 | 862 | 4.9 | 260 | ... | 55 | 62 | 68 | 4,543 | 5,280 | 5,694 | 113 |
| Hardware, plumbing, heating. | 6 | 8,707 | 929 | 10.7 | 673 | $\ldots$ | 216 | 223 | 225 | 11,735 | 13,131 | 13,111 | 910 |
| Machinery, equipment, supplies.. | 60 | 41,933 | 5,686 | 13.6 | 3,542 | 1 | 880 | 900 | 891 | 67,274 | 66,357 | 67,749 | 3,001 |
| Commercial machines, equipment........ | 23 | 6,834 | 2,257 | 33.0 | 1,690 |  | 339 | 365 | 372 | 32,161 | 31,461 | 33,429 | 627 |
| Industrial machinery, equipment, supplies.... | 22 | 18,002 | 2,109 | 11.7 | 995 | 1 | 227 | 223 | 232 | 17,945 | 18,062 | 18,423 | 1,065 |
| Professional equipment, supplies............ | 8 | 1,343 | 303 | 22.6 | 212 | ... | 84 | 82 | 74 | 4,817 | 4253 | 3,871 | 131 |
| Other machinery, equipment, supplies. | 7 | 15,754 | 1,017 | 6.4 | 645 | ... | 230 | 230 | 213 | 12,351 | 12,581 | 12,026 | 1,178 |
| Metals, metal work (exc. acrap). | 5 | 13,828 | 1,031 | 7.4 | 443 | ... | 149 | 142 | 107 | 8,395 | 7,817 | 6,964 | 1,568 |
| Other manufscturers' ssles branches. | 20 | 53,34, | 2,331 | 4.4 | 1,308 | 1 | 431 | 435 | 423 | 25,964 | 25,217 | 25,270 | 2,270 |
| Farm supplies,................ | 1 | 10,508 | , 625 | 5.9 | 339 |  | 116 | 126 | 116 | 6,826 | 6,140 | 6,242 | 179 |
| Manufscturers' sales branches, | 11 | 42,835 | 1,706 | 4.0 | 969 | 1 | 315 | 309 | 307 | 19,138 | 19,077 | 19,028 | 2,091 |
| Manurscturers' sales offices (without stocks), total. $\qquad$ | 67 | 196,840 | 10,969 | 5.6 | 3,207 | 1 | 857 | 848 | 856 | 55,602 | 58,496 | 60,304 | ... |
| Drugs, chemicals, allied products. | 4 | 13,266 | 2,462 | 18.6 | 973 |  | 317 | 308 | 307 | 16,129 | 16,783 | 17,091 | $\cdots$ |
| Paper and its products.......... | 6 | 1,1772 | 94 | 8.0 | 52 | ... | 14 | 14 | 15 | 1,016 | 1,016 | 1,040 | ... |
| Electricel goods.. | 6 | 5,249 | 146 | 2.8 | 94 |  | 20 | 20 | 18 | 1,591 | 1,743 | 1,774 | $\ldots$ |
| Lumber, construction paterials. | 12 | 38,229 | 5,041 | 13.2 | 929 | 1 | 240 | 241 | 234 | 16,021 | 16,913 | 16,776 | ... |
| Machinery, equipuent, supplies................. | 11 | 7,312 | 381 | 5.2 | 263 | $\ldots$ | 53 | 52 | 58 | 4,216 | 4,449 | 4,965 | ... |
| Manufacturers' sales offices, n.e.c.............. | 28 | 131,607 | 2,845 | 2.2 | 896 | . 4. | 213 | 213 | 224 | 16,629 | 17,592 | 18,658 | ... |
| Agents, brokers, total........................... | 209 | 198,403 | 5,704 | 2.9 | 1,962 | 188 | 723 | 729 | 775 | 38,030 | 37,693 | 40,019 | 314 |
| Groceries, confectionery, mest | 66 | 62,858 | 1,154 | 1.8 | 361 | 72 | 153 | 148 | 162 | 7,137 | 7,041 | 7,342 | 157 |
| Farm products (edible). | 6 | 11,532 | ${ }^{271}$ | 2.3 | 134 | 2 | 51 | 42 | 57 | 2,834 | 2,491 | 2,996 | 10 |
| Dry goods, apparel.. | 4 | 1,131 | 58 | 5.1 | 11 | 4 | 2 | 9 | 7 | 107 | 275 | 218 | ... |
| Farm products (raw materials) | 40 | 72,277 | 603 | 1.1 | 322 | 37 | 224 | 233 | 250 | 6,163 | 6,190 | 6,800 | 30 |
| Cotton. . | 9 | 11,193 | 108 | 1.0 | 31 | 11 | 5 | 5 | 22 | 257 | 259 | 772 | ${ }^{28}$ |
| Liveatock. | 28 | 48,119 | 564 | 1.2 | 272 | 23 | 201 | 210 | 210 | 5,519 | 5,546 | 5,641 | 2 |
| Farm products (inedible), ne.ec | 3 | 12,965 | 131 | 1.0 | 19 | 3 | 18 | 18 | 18 | 387 | 387 | 367 | ... |
| Electrical goods........... | 5 | 1,835 | 178 | 9.7 | 77 | 2 | 27 | 24 | 32 | 1,638 | 1,382 | 1,958 | 11 |
| Hardvare, plumbing, hesting. . |  | 3,854 | 333 | 8.6 | 145 | 8 | 32 | 33 | 33 | 2,722 | 2,826 | 2,850 | 9 |
| Lumber, construction materials | 10 | 3,972 | 307 | 7.7 | 134 | 7 | 33 | 34 | 34 | 2,133 | 2,158 | 2,183 | 9 |
| Machinery, equipment, supplies. | 32 | 10,092 | 808 | 8.0 | 332 | 23 | 95 | 96 | 94 | 6,724 | 6,522 | 7,099 | 42 |
| Metals, metal work (exc. acrap) | 6 | 6,309 | 235 | 3.7 | 36 | 7 | 7 | 7 | 7 | 475 | 475 | 475 |  |
| Agents and brokers, n.s.c... | 32 | 24,543 | 1,557 | 6.3 | 410 | 26 | 99 | 103 | 99 | 8,097 | 8,333 | 8,098 | 52 |
| Absemblers (mainly farm products), totel.......... | 172 | 98,756 | 4,222 | 4.3 | 1,555 | 177 | 801 | 999 | 1,122 | 23,793 | 30,021 | 38,161 | 6,523 |
|  | 21 | 6,964 | 647 | 9.3 | 234 | 26 | 64 | 4.50 | 64 | 2,195 | 12,968 | 2,376 | 49 |
|  | 3 | 766 | 117 | 15.3 | 56 | 3 | 24 | 22 | 21 | 892 | 1,011 | 751 | 26 |
|  | 18 | 6,198 | 530 | 8.5 | 178 | 23 | 40 | 428 | 43 | 1,303 | 11,957 | 1,625 | 23 |
| Farm products (rew materials) Cotton. Liveatock Farm products (inedible), n.e.c. | 128 | 81,955 | 2,437 | 3.0 | 901 | 130 | 391 | 326 | 553 | 14,138 | 12,002 | 23,332 | 5,160 |
|  | 99 | 72,865 | 1,990 | 2.7 | 730 | 115 | 279 | 246 | 418 | 12,309 | 9,876 | 19,614 | 4,893 |
|  | 7 | 4,326 | 228 | 5.3 | 87 | 5 | 54 | 54 | 55 | 1,065 | 1,082 | 1,178 | 50 417 |
|  | 12 | 4,764 | 219 | 4.6 | 84 | 10 | 58 | 26 | 80 | 1,764 | 1,044 | 2,540 | 417 |
| Other assemblers. <br> Fish, see foode (freah). <br> Other sasemblers. | 33 | 9,837 | 1,138 | 11.6 | 420 | 21 | 346 | 223 | 505 | 7,460 | 5,051 | 12,453 | 1,314 |
|  | 11 22 | 9, 572. | 1, 118 | 20.6 11.0 | 34 <br> 386 | 129.9. | 34 312 | $\begin{array}{r}55 \\ 168 \\ \hline\end{array}$ | 428 | $\begin{array}{r}527 \\ 6,933 \\ \hline\end{array}$ | 4,317 | 8,85 11,648 | 1,303 |

[^4]* Proprietors of unincorporated businesses.
n.s. Not svailsble or not spplicsble.
n.s. Not svailsble or not app

Entries for agents and brokers represent brokerage or commiasion received.

Table 102.-STANDARD METROPOLITAN AREAS
Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948

| Metropolitan area, type of operation, and kind of business | Establishments (Number) | Sales, entire year <br> (Thousand dollars) | Pay roll, entire year (Thousand dollars) | Active proprie rors, * November (Number) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Employees (Number) | Pay roll (Dollars) |
| bifmingham metropolitan area, ${ }^{1}$ total. | 872 | 849,424 | 39,947 | 517 | 12,571 | 768,398 |
| Administrative, auxiliary units. $\qquad$ Wholesale establishments. $\qquad$ <br> WHOLESALE ESTABLISHENTS <br> Type of Operation | 866 | 849,424 | 1,134 38,813 | 517 | $\begin{array}{r} 461 \\ 12,120 \end{array}$ | $\begin{aligned} & 26,244 \\ & 742,154 \end{aligned}$ |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| Merchant wholesalers... | 554 | 349,706 | 25,443 | 382 | 8,132 | 480,275 |
| Manufacturers" sales branches, offices, total........................ <br> Sales branches (with stocks). <br> Sales offices (without stocks) | 165 | 368,071 | 10,740 | 2 | 3,053 | 206,953 |
|  | 110 | 188,556 179,515 | 7,737 3,003 | 1 | 2,267 786 | 150,868 56,085 |
| Petroleum bulk stations, terminals. | 28 | 35,141 | 1,291 | 22 | 480 | 26,609 |
| Agents, brokers............................................ | 115 | 95,295 1,211 | 1,271 | 106 | 368 77 | 25,632 2,685 |
| Type by Kind of Business |  |  |  |  |  |  |
| Merchant wholesalers, total................................................... | 554 | 349,706 | 25,4,3 | 382 | 8,132 | 480,275 |
| Groceries, confectionery, meats. <br> Groceries (general line). <br> Confectionery.. $\qquad$ <br> Meats and meat products. $\qquad$ <br> Grocery, food specialties, n.e.c. | 59 | 38,479 | 1,791 | 4 | 698 | 32,602 |
|  | 17 | 22,666 | 909 | 15 | 322 | 15,729 |
|  | 8 5 | 1,228 1,883 | 95 57 | 4 5 | 46 35 | 2,164 1,266 |
|  | 29 | 12,702 | 730 | 20 | 295 | 13,443 |
| Farm products (edible).... | 68 | 36,825 | 2,220 | 70 | 911 | 4, 124 |
| Dairy, poultry products..... | 27 41 | 14,311 22,514 | 1,508 | 20 50 | 618 293 | 30,935 13,189 |
| Beer, wines, distilled spirits. | 14 | 8,000 | 504 | 9 | 187 | 9,151 |
| Drugs, chemicals, allied products Drugs.. Industrial chemicals, peints | 19 | 8,381 | 723 | 14 | 233 | 13,827 |
|  | 9 | 7,965 | 647 76 | 10 | 204 | 12,4711 |
|  | 10 | 416 | 76 | 4 | 29 | 1,356 |
| Tobacco and products (exc. leaf)......................... | 10 | 13,693 | 326 | 7 | 136 | 6,853 |
| Dry goods, apparel. <br> Clothing, furnishings, footwear <br> Dry goods. | 24 | 11,526 | 815 | 29 | 216 | 15,290 |
|  | 12 | 5,885 5,641 | 414 401 | 18 11 | 99 117 | 7,552 7,738 |
| Furniture, home furnishings.. | 7 | 2,705 | 253 | 3 | 59 | 3,347 |
| Paper and its products.... | 17 | 6,627 | 780 | 1 | 224 | 15,198 |
| Farm products (raw materials). | 3 | 1,033 | 70 | 3 | 38 | 1,4,30 |
| Automotive equipment, tires and tubes. | 41 | 7,329 | 1,074 | 36 | 342 | 19,796 |
| Electrical gcods. <br> General line, apparatus, aupplies.. <br> Electrical appliances, apecialties. | 40 | 41,523 | 2,592 | 12 | 654 | 44,650 |
|  | 14 26 | 14,776 26,747 | 720 1,872 | 5 7 | 178 | 13,306 31,344 |
| Hardware, plumbing, heating................................ | 17 | 47,133 | 4,125 | 10 | 1,343 | 83,651 |
| Hardware.................. | 8 | 41,296 | 3,647 |  | 1,189 | 74,541 |
| Plumbing, heating equipment, supplie | 9 | 5,837 | 478 | 6 | 154 | 9,110 |
| Lumber, construction materials <br> Lumber, millwork. <br> Other construction materials. | 34 | 38,831 | 2,068 | 21 | 574 | 38,450 |
|  | 22 | 31,657 | 1,480 | 15 | 415 | 27,382 |
|  | 12 | 7,174 | 588 | 6 | 159 | 11,068 |
| Machinery, equipmest, suppliea. $\qquad$ Cormercial machines, equipment.. Conatruction machinery, equipment. $\qquad$ <br> Industrial machznery, equipment, supplies <br> Professional equipment, supplies.. <br> Service eistablishment equipment, supplies. <br> Other machinery, equipment, aupplies. | 123 | 47,337 | 5,508 | 80 | 1,551 | 105,283 |
|  | 30 | 4,321 | ${ }_{7} 988$ | 28 | 212 | 14,420 |
|  | 7 | 11,217 | 988 | $\cdots$ | 201 | 20,813 |
|  | 42 | 23,973 | 2,928 | $\stackrel{26}{7}$ | 812 | 52,622 |
|  | 13 22 | 2,372 3,124 | 324 408 | 7 16 | 122 149 | 6,446 8,083 |
|  | 22 9 | 2,330 | 150 | 16 3 | 149 55 | 2,899 |
| Waste materials.. <br> Iron, steel scrap. <br> Other scrap, waste materials | 25 | 19,553 | 1,247 | 17 | 535 | 22,900 |
|  | 12 | 14,060 | 675 | 9 | 268 | 11,189 |
|  | 13 | 5,493 | 572 | 8 | 267 | 11,711 |
| Other merchant wholesalers. $\qquad$ <br> Automobilea, other motor vehicles. <br> Amusement, sporting goods. $\qquad$ <br> Coal, coke. $\qquad$ <br> .... <br> Jewelry. $\qquad$ <br> Merchant whalesalers, n.e.c. | 53 | 20,731 | 1,347 | 26 | 431 | 23,723 |
|  | 11 | 4,892 | 354 | 5 | 105 | 6,569 |
|  | 9 | 1,153 | 125 | 6 | 37 65 | 1,832 |
|  | 4 | 1,538 | 110 | $\frac{1}{2}$ | 45 | 3,120 |
|  | 8 | 1,497 | 229 | 4 | 51 | 3,672 |
|  | 16 | 4,270 | 370 | 8 | 126 | 6,378 |
| Manufacturers' sales branches (with stocks), total. <br> Groceriea, confectionery, meata. <br> Drugs, chemicals, allied producta. $\qquad$ <br> Furniture, home furnishings. | 110 | 188,556 | 7,737 | 1 | 2,267 | 150,868 |
|  | 15 | 37,996 | 1,565 | ... | 572 | 32,615 |
|  | 13 | 11,129 | 450 | $\ldots$ | 118 | 8,637 |
|  | 3 | 1,109 | 148 | $\ldots$ | 49 | 2,643 |
| Machinery, equipment, supplies.. $\qquad$ <br> Commercial machines, equipment. <br> Industrial machinery, equipment, aupplies. $\qquad$ <br> Other machinery, equipment, suppliea. $\qquad$ <br> Manufacturers' sales branches, n.e.c............................................... | 43 | 38,017 | 2,788 | 1. | 701 | 52,763 |
|  | 14 22 | 4,175 18,002 | 1,080 |  | 240 232 | 20,949 18,423 |
|  | 22 7 | 18,002 15,840 | 995 713 | . 1 | 232 | 18,423 13,391 |
|  | 36 | 100,305 | 2,786 | $\ldots$ | 827 | 54,210 |
| Manufacturera' amlea offices (without stocks), total.................... | 55 | 179,515 | 3,003 | 1 | 786 | 56,085 |
| Agenta, brokers, total....................................................... | 11.5 | 95,295 | 1,281 | 106 | 368 | 25,632 |
| Groceries, confectionery, meats......................................... | 29 | 29,279 | 159 | 37 | 53 | 2,721 |
| Dry gods, apparel......................................... | 4 | 1,131 | 111 | 4 | 7 | 218 502 |
| Farm producta (rew materiala). | 3 5 |  | 26 77 | $\cdots$ | 32 | 1,958 |
|  | 8 | 3,854 | 145 | ${ }_{8}$ | 33 | 2,850 |
| Hardware, plumbing, heating. | 4 | 1,364 | 62 | 5 | 10 | 981 |
| Lumber, conatruction materialMachine ${ }^{\text {a }}$, equipment, supplieAgents and brakera, ne.c... | 28 | 9,394 | 299 | 22 | 80 | 6,454 |
|  |  | 33,304 | 492 | 28 | 132 | 9,948 |

Table 102.-STANDARD METROPOLITAN AREAS-Continued
Establishments, Sales, Pay Roll, and Personnbl, by Typb of Opfration and Kind of Business: 1948

${ }^{3}$ Coextenaive with Montgomery County.

Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE ${ }^{1}$
Establishments, Sales, Pay Roll, and Pergonnel-Total; Establishments and Sales-Merchant Wholesalers and Other Operating Types: 1948


Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE ${ }^{1}$-Continued
Establishments, Sales, Pay Roll, and Personnel-Total; Establishments and Sales-Merchant Wholesalerg and Other Operating Types: 1948


## ARIZONA

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Table 101. -THE STATE
Establishments, Sales, Expenses, Pay Roll, Personnel, and Stocks, by Type of Operation and Kind op Business: 1948


[^5]Table 101.-THE STATE-Continued
Establishments, Sales, Expenses, Pay Roll, Personnel, and Stocks, by Type of Operation and Kind of Business: 1948

| Type of operation and kind of business | Establisb. ments (Number) | Sales, entire уеаг (Thousand dollars) | Operating expenses ${ }^{3}$ (inc. pay roll) |  | Pay roll, entire year <br> (Thousand dollars) | Active proprie tors, * November (Number) | Paid employees, workweek ended nearest- |  |  | Pay roll, workweek ended nearest- |  |  | Stocks on hand, end of year, at cost <br> (Thousand dollars) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | (Thousand dollats) | Percent of sales |  |  | March 15 <br> (Number) | July 15 (Number) | Nov. 15 <br> (Number) | March 15 <br> (Dollars) | July 15 <br> (Dollars) | Nov. 15 <br> (Dollazs) |  |
| Type by Kind of Business--Continued |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Manufacturers' sales branches (with stocks), total | 64 | 42,231 | 4,415 | 10.4 | 2,385 | $\ldots$ | 670 | 709 | 685 | 43,015 | 43,386 | 43,202 | 2,012 |
| Groceries, confectionery, meats. | 14 | 16,809 | 1,303 | 7.8 | 698 | ... | 210 | 215 | 232 | 13,931 | 13,094 | 12,626 | 464 |
| Meats, meat products......... | 5 | 13,690 | 671 | 4.9 | 391 | $\cdots$ | 120 | 122 | 140 | 7,788 | 7,645 | 5,927 | 315 |
| Other grocery, food specialties............... | 9 | 3,119 | 632 | 20.3 | 307 | $\ldots$ | 90. | 93 | 92 | 6,143 | 5,449 | 6,699 | 149 |
| Farm products (edible)........................ | 5 | 3,633 | 405 | 11.1 | 178 | $\ldots$ | 56 | 54 | 54 | 3,380 | 3,570 | 3,744 | 110 |
| Drugs, chemicals, sllied products.............. | 8 | 1,982 | 359 | 18.1 | 178 | ... | 60 | 58 | 60 | 3,518 | 3,600 | 3,651 | 142 |
| Electrical goods... | 7 | 5,237 | 351 | 6.7 | 166 | $\ldots$ | 50 | 51 | 49 | 2,711 | 2,890 | 3,284 | 157 |
| W1ring supplies, apparatus. | 4 |  | 251 | 5.2 | 120 |  | 30 | 30 | 31 | 1,824 | 1,966 | 2,143 | 147 |
| Electrical appliances, specialties........... | 3 | 387 | 100 | 25.8 | 46 | ... | 20 | 21 | 18 | 887 | 924 | 1,141 | 10 |
| Hardware, plumbing, heating. | 4 | 3,853 | 312 | 8.1 | 174 | $\cdots$ | 72 | 90 | 62 | 2,717 | 2,837 | 2,843 | 317 |
| Machinery, equipment, supplies. | 20 | 3,613 | 1,105 | 30.6 | 696 | $\ldots$ | 151 | 160 | 152 | 12,162 | 12,508 | 11,782 | 420 |
| Cormercial machines, equipment............... | 11 | 1,914 | 747 | 39.0 | 541 | $\ldots$ | 95. | 107 | 103. | 9,189 | 9,397 | 8,874 | 181 |
| Industrial machinery, equipment, supplies.... | 5 | 1,229 | 184 | 15.0 | 58 | ... | 17 | 16 | 15 | 1,172 | 1,191 | 1,182 | 195 |
| Professional equipment, supplies............ | 4 | 470 | 174 | 37.0 | 97 | ... | 39 | 37 | 34 | 1,801 | 1,920 | 1,726 | 44 |
| Manufacturers' sales branches, n.e.c............ Agents, brokers, total. | 6 | 7,104 | 580 | 8.2 | 295 | $\ldots$ | 71 | 81 | 76 | 4,596 | 4,887 | 5,272 | 402 |
|  | 49 | 49,945 | 1,321 | 2.6 | 377 | 50 | 129 | 146 | 174 | 6,263 | 7,361 | 8,826 | 26 |
| Groceries, confectionery, meats................Farm products (edible)................. | 17 | 13,878 | 455 | 3.3 | 164 | 16 | 57 | 62 | 52 | 3,079 | 3,223 | 4,072 |  |
|  | 12 | 9,414 | 360 | 3.8 | 78 | 10 | 16 | 17 | 51 | 78 | 1,395 | 1,877 | 11 |
| Farm products (raw materials) <br> Cotton. . <br> Livestock | 9 | 21,578 | 215 | 1.0 | 51 | 10 | 28. | 39. | 45 | 702 | 831 | 1,304 | . |
|  | 5 |  | 44 | 0.9 | 7 |  |  |  | 2 | 140 | 140 | 140 |  |
|  | 4 | 16,708 | 17 | 1.0 | 4 | 5 | 26 | 37 | 43 | 562 | 691 | 1,164 | ... |
| Machinery, equipment, supplies..................... <br> Agents and brokers, n.e.c........................... | 4 | 3,279 | 209 | 6.4 | 69 | 6 | 21 | 21 | 18 | 1,410 | 1,550 | 1,183 |  |
|  | 7 | 1,766 | 82 | 4.6 | 15 | 7 | 7 | 7 | 8 | 354 | 362 | 390 | 15 |
| Assemblers (mainly farm products), total......... | 45 | 26,729 | 5,524 | 20.7 | 3,045 | 34 | 1,156 | 1,234 | 1,393 | 40,006 | 63,244. | 47,704 | 587 |
| Farm products (edible). <br> Farm products (raw materials) <br> Other assemblers. | 34. | 16,204 | 4,196 | 25.9 | 2,317 | 29 | 956 | 1,006 | 1,156 | 28,429 | 49,196 | 33,550 | 91 |
|  | 5 | 6,748 | 1,000 | 14.8 | 557 | 2 | 155 | 152 | 178 | 8,788 | 9,753 | 10,938 | 455 |
|  | 5 | 3,777 | 328 | 8.7 | 171 | 3 | 45 | 76 | 59 | 2,789 | 4,295 | 3,216 | 41 |

* Proprietors of unincorporated businesses.
n.a. Not available or not applicable
n.e.c. Not elsewhere classified.

1 Entries for agents and brokers represent brokerage or commission received.

Table 102.-STANDARD METROPOLITAN AREAS
Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948

| Metropolitan area, type of operation, and kind of business | $\begin{gathered} \text { Estab- } \\ \text { lish- } \\ \text { ments } \\ \\ \left(\begin{array}{c} \text { Num } \end{array}\right. \\ \text { bert } \end{gathered}$ | Sales, <br> entire уеаг <br> (Thousand dollars) | Pay roll, entire year <br> (Thousand dollats) | Active proprietors, Novem (Num ber) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  | Metropolitan area, type or operation, and kind of business | Establish ments <br> (Number) | Sales, entire year <br> (Thousand doliars) | Pay roll, entire year <br> (Thousand dollars) |  | Paid employees and pay roll, workweek ended nearest Nov. 15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  | Pay roll <br> (Dollars) |  |  |  |  |  | $\begin{aligned} & \mathrm{Fm} \text { - } \\ & \text { ployees } \\ & (\mathrm{N} u \mathrm{~m} \text { - } \\ & \mathrm{ber}) \end{aligned}$ | Pay roll <br> (Dollars) |
| Phoendx Metropolitan area, ${ }^{1}$ total. | 465 | 302,978 | 18,310 | 302 | 6,016 | 349,082 | PHOENIX METROPOLITAN ARRA--COn. | 6 |  |  |  |  |  |
| Administrative, auxiliary units..... Wholesale establishments.............. | 461 | 302,978 | $\begin{array}{r} 534 \\ 17,776 \end{array}$ | 302 | [ $\begin{array}{r}133 \\ 583\end{array}$ | $\begin{array}{r} 10,149 \\ 338,933 \end{array}$ | Type by Kind of Business--Continued <br> Merchant wholesalers--Continued |  |  |  |  |  |  |
| WHOLESALE ESTABLISHMENTS |  |  |  | 180 | 3,492 | 226,400 | Furniture, home furnishings....... Automotive equipment, tires and |  | 612 | 25 | 5 | 11 | 560 |
|  |  |  |  |  |  |  | tubes. <br> Electrical goods......................... | 35 25 | 8,458 15,824 | 1,476 1,016 | 23 17 | 454 272 | 29,988 19,736 |
| Type of Operation |  |  |  |  |  |  | Hardware, plumbing, heating........ | 14 | 11,389 | 1,867 | 17 | 268 | 16,770 |
|  |  |  |  |  |  |  | Lumber, construction materials.... | 4 | 3,450 | 267 | , | 79 | 5,199 |
| Manufacturers' sales branches, | 278 | 164,061 | 11,404 |  |  |  | Machinery, equipment, supplies.... | 49 | 15,702 | 2,073 | 24 | 574 | 44,669 |
| offices. | $\begin{aligned} & 51 \\ & 53 \\ & 39 \end{aligned}$ | $\begin{aligned} & 45,784 \\ & 28,309 \\ & 39,518 \\ & 25,306 \end{aligned}$ |  | $\begin{aligned} & \dddot{38} \\ & 43 \\ & 31 \end{aligned}$ | $\begin{array}{r} 591 \\ 314 \\ 124 \\ 1,362 \end{array}$ | $\begin{gathered} 38,280 \\ 20,498 \\ 7,001 \\ 46,754 \end{gathered}$ | Merchant wholesalers, n.e.c....... Manufacturers' sales branches (with stocks), total. | 63 | 44,218 | 2,233 | 41 | 760 |  |
| Petroleum bulk stations, terminals |  |  | $\begin{array}{r} 2,100 \\ 969 \\ 294 \\ 3,009 \end{array}$ |  |  |  |  |  |  |  |  |  |  |
| Agents, brokers.................... |  |  |  |  |  |  |  | 4 | 35,736 | 1,938 |  | 555 | 35,666 |
| Assemblers (mainly farm products). | 40 |  |  |  |  |  | Groceries, confectionery, meats... <br> Electrical goods. <br> Machinery, equipment, supplies.... <br> Manufacturers' sales branches, <br> n.e.c................................... |  |  |  |  |  |  |
|  |  |  | 3,009 | $180$ | 3,492 | $226,400$ |  | 4 | 13,792 4,809 | 592 109 | $\cdots$ | 189 29 | 10,519 2,255 |
| Type by Kind of Business |  |  |  |  |  |  |  | 16 | 3,170 | 562 | $\ldots$ | 129 | 9,933 |
| Merchant wholesalers, total. | 278 | 164,061 | 11,404 |  |  |  |  | 15 | 13,965 | 675 |  | 208 | 12,959 |
| Groceries, confectionery, meats... | 27 | 28,004 | 1,170 | 18 | 358 | 23,176 | Agents, brokers, total | 39 | 39,518 | 294 | 43 | 124 | 7,001 |
| Farm products (edible)............ | 24 | 13,230 | 1,021 | 29 | 313 | 23,166 | Farm products (edible) |  |  |  | 5 | 7 | 397 |
| Beer, wines, distilled spirits.... | 16 | 14,763 | 76 | 8 | 193 |  | Farm products (raw materials)...... | 9 | 21,578 | 51 | 10 | 45 | 1,304 |
| Drugs, chemicals, allied products. | 10 | 5,820 | 457 83 | 5 | 174 | 9,659 | Machinery, equipment, supplies.... | 4 |  |  |  |  |  |
| Tobacco and products (exc. lear).. |  | 2,591 | 83 | 2 |  | 1,745 | Agents and brokers, n.e.c......... |  |  |  |  |  |  |

* Proprietors of unincorporated businesses.
n.e.c. Not elsewhere classified.

Table 103.- COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE
Establishments, Sales, Pay Roll, and Personnel-Total; Establishments and Sales-Merchant Wholesalers and Other Operating Typrs: 1948


* Proprietors of unincorporated businesses.
$x$ Withheld to avoid disclosure.
Eased on advance 1950 population estimates.

Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE
Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948

| County, type of operation, and kind of business | Establishments <br> (Number) | Sales, entire year (Thousand dollars) | Pay roll, entire year <br> (Thousand dollats) | Active proprietors,* November (Number) | Paid employees and pay roll, workweek ended nearest Nov, 15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Employees <br> (Number) | Pay roll (Dollars) |
| Maricopa county (See table 102, Phoenix Standard Metropolitan Area.) |  |  |  |  |  |  |
| PIMA COUNTY, total. | 129 | 51,371 | 3,562 | 65 | 1,189 | 67,775 |
| Merchant wholesalers, total. | 97 | 34,903 | 2,880 | 58 | 995 | 55,256 |
| Groceries, confectionery, meats. | 12 | 7,804 | 392 | 8 | 144 | 8,492 |
| Farm products (edible)......... | 5 | 1,276 | 38 | 7 | 21 | . 926 |
| Beer, wines, distilled apirits... | 12 | 5,620 | 340 | 6 | 96 | 7,092 |
| Tobacco and products (exc. leaf)..... | 3 | 3,986 | 80 | 2 | 33 | 1,681 |
| Automotive equipment, tires and tubes. | 10 | 2,295 2,637 | 416 | 4 | 141 | 7,152 8,243 |
| Machinery, equipment, supplies............................................... | 23 | 2,637 | 429 | 9 | 123 | 8,243 |
| ```Waste materials........................................................................ Merchant wholesalers, n.e.c.``` | 3 29 | 2,452 10,83 | 45 1,140 | 3 19 | 419 | 820 20,850 |
| Petroleum bulk stations, terminals. | 15 | 8,435 | 305 | 5 | 84 | 6,153 |
| Other operating types............. | 17 | 8,033 | 377 | 2 | 110 | 6,366 |

* Proprietors of unincorporated businessea.


## ARKANSAS

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Table 101.-THE STATE
Establishments, Sales, Expenses, Pay Roll, Personnel, and Stocks, by Type of Operation and Kind of Business: 1948

| Type of operation and kind of business | Estab- <br> lish, <br> ments <br> (Number) | Sales <br> year <br> Thoussand dollars) | Operating expenses 1 (inc. pay roll) |  | $\begin{gathered} \text { Pay roll, } \\ \text { entire, } \\ \text { eyear } \\ \text { (Thousand } \\ \text { dollars) } \\ \hline \end{gathered}$ |  | Paid employees, workweek ended nearest- |  |  | Pay roll, workweek ended nearest- |  |  | Stocks on hand, end of year, at cost (Thousand dollars) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | $\begin{aligned} & \text { Amount } \\ & \text { (Thousand } \\ & \text { doilars) } \end{aligned}$ | $\begin{gathered} \text { Per } \\ \text { cent } \\ \text { of } \\ \text { sales } \end{gathered}$ |  |  | March 15 (Number) | July 15 (Number) | Nov. 15 (Number) | March 15 (Dollars) | July 15 (Dollars) | Nov. 15 (Dollars) |  |
| State, t | 2,154 | 861,226 | n.a. | n.a. | 36,588 | 1,647 | 13,462 | 14,213 | 14,912 | 657,502 | 692,984 | 750,405 | 60,492 |
| Administrative, auxiliary units............1948.... <br> Wholesale establishments...................... $1948 . .$. | 2,147 | $\begin{array}{r} 9,613 \\ 851,613 \end{array}$ | $\begin{aligned} & \mathrm{n}_{\mathrm{e}} \mathrm{a}_{0} \\ & \mathrm{n}_{\mathrm{e}} \mathrm{a} \end{aligned}$ | $\begin{aligned} & \text { n.a. } \\ & \text { n.a. } \end{aligned}$ | $\begin{aligned} & \hline 7508 \\ & 35,808 \end{aligned}$ | 1, $0_{6} 7$ | $\begin{array}{\|c\|} \hline 201 \\ 13,261 \end{array}$ | $\begin{array}{\|l\|} \hline 208 \\ 13,905 \end{array}$ | $14,205$ | $\begin{aligned} & 17,386 \\ & 640,116 \end{aligned}$ | $=18,561$ | $\begin{aligned} & 18,351 \\ & 732,054 \end{aligned}$ | 60,451 |
| $\begin{aligned} & 1939 \ldots . . . \\ & 1929 . \ldots . \end{aligned}$ | 2,782 | $\begin{aligned} & 248,643 \\ & 366,510 \end{aligned}$ | п.а. $\text { n. } \mathrm{a}_{0}$ | $\begin{aligned} & n \cdot \\ & \text { n. } \end{aligned}$ | $\begin{array}{r} 9,604 \\ 11,949 \end{array}$ | $\begin{aligned} & 1,466 \\ & 1,579 \end{aligned}$ | $\begin{gathered} 7,653 \\ \text { n,0. } \end{gathered}$ | $\begin{gathered} 7,888 \\ \text { n.a. } \end{gathered}$ | $\begin{gathered} 8,045 \\ \text { nos. } \end{gathered}$ | n.a. | n. ${ }_{\text {a }}$. | a. | 20,623 28,849 |
| wholesale mstablishments Type of Operation |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Merchant vbolesalers, total | 1,008 | 418,065 | 47,176 | 11.3 | 25,379 | 760 | 9,303 | 9,724 | 9,970 | 456,307 | 480,606 | 505,988 | 47,476 |
| Service wbolesalers........... Limited-function wholesalers. | $\begin{gathered} 978 \\ 30 \end{gathered}$ | $\begin{array}{r} 411,548 \\ 6,517 \end{array}$ | $\begin{aligned} & 46,700 \\ & 476 \end{aligned}$ | $\begin{aligned} & 11.3 \\ & 7.3 \end{aligned}$ | $\begin{array}{r} 25,185 \\ 194 \end{array}$ | $\begin{aligned} & 735 \\ & 25 \end{aligned}$ | $9,224$ | $\begin{gathered} 9,636 \\ 88 \end{gathered}$ | $9,844$ | 452,864 <br> 3,443 | $\begin{array}{r} 476,349 \\ 3,757 \end{array}$ | $\begin{array}{r} 501,207 \\ 4,781 \end{array}$ | 47,256 220 |
| Manufacturers' sales brenches, offices, | 96 | 76,608 | 7,158 | 9.3 | 3,874 | .. | 1,193 | 1,207 | 1,2 | 74,196 | 76,595 | 77,782 | 3,5 |
| Sales branches (with stocks)................... Seles offices (without stocks)........ | 79 19 | $\begin{aligned} & 52,651 \\ & 23,957 \end{aligned}$ | 6,585 | ${ }_{2}^{12.5}$ | 3,582 | $\ldots$ | 1,110 73 | 1,133 | 1,134 | $\begin{gathered} 68,993 \\ 5,203 \end{gathered}$ | $\begin{gathered} 70,673 \\ 5,922 \end{gathered}$ | 7,936 5,846 | 3,597 |
| Petroleum bulk stations, terminals. Agents, brokers. | 523 <br> 134 | 98,418 88,122 | 10,139 1,964 | 10.3 2.2 | 2,799 | 433 | 1,138 | 1,128 | 1,156 439 | 52,017 11,017 | $\begin{aligned} & 52,872 \\ & 12,616 \end{aligned}$ | $\begin{aligned} & 54,164 \\ & 13,007 \end{aligned}$ | 5,943 |
| Assemblers (matnly farm products), tot | 386 | 170,400 | 9,992 | 5.9 | 3,212 | 289 | 1,229 | 1,374 | 1,927 | 46,579 | 51,734 | 82,213 | 3,163 |
| Cooperative marketing associations. Grain (country) elevators. | $\begin{gathered} 10 \\ 7 \\ 7 \end{gathered}$ | 21,167 2,44 146,789 | 2,857 7,05 | 13.5 2.6 2.8 | $\begin{array}{r} 625 \\ 31 \\ \hline \end{array}$ | ${ }^{\circ} 8$ | $\begin{array}{r}218 \\ 7,004 \\ \hline 1,\end{array}$ | $\begin{aligned} & 186 \\ & 13 \\ & 1 \end{aligned}$ | $\begin{aligned} & 354 \\ & 34 \end{aligned}$ | $\begin{aligned} & 10,288 \\ & 266 \\ & \hline 206 \end{aligned}$ | $\begin{array}{r} 9,365 \\ \hline, 456 \end{array}$ | 17,737 1,480 61,886 | $\begin{array}{r}33 \\ 26 \\ \hline 104\end{array}$ |
| Other assemblers, country buyers.. | 369 | 146,789 |  | 4.8 | 2,556 | 281 | 1,004 | 1,175 | 1,539 | 36,025 | $41,913$ | 61,886 | 104 |
| Type by Kind of Business |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Merchant wholesalers, total. | 1,008 | 418,065 | 47,176 | 11.3 | 25,379 | 760 | 9,303 | 9,724 | 9,970 | 456,307 | 480,606 | 505,988 | 47,46 |
| Groceries, confe ctionery, | 208 | 140886 | 10,917 | 7.8 | 6,091 | 167 | 2,470 | 2,533 | 2,582 | 113, 3137 | 116,649 | 119,632 | 12,958 |
| Groceries (general line) | 119 | 118,138 3,502 |  |  | 5,108 |  | - | 2,056 ${ }_{6}^{2}$ |  | $\underset{\substack{9,8,208 \\ 2,208}}{ }$ | 2,296 | 27,166 | - 215 |
| Frish, sea foods. | 5 | ,793 | 108 | 13.6 | 21 | 9 | 14 | 16 | 18 | 2,398 | 2,398 | $\xrightarrow{2,524}$ | 35 |
| Meets, meat products.......................... | $\begin{array}{r}33 \\ 27 \\ \hline\end{array}$ | 10,055 8,372 | 818 | 8.1 10.3 | ${ }_{451}^{394}$ | 36 20 20 | 193 195 | ${ }_{212}^{186}$ | 219 223 123 | 7,470 8,194 | 7,873 | 9,605 | 191 |
| Farm products (edible). | 95 | 30,746 | 4,916 | 16.0 | 2,341 | 100 | 965 | 1,078 | 1,145 | 41,191 | 44,897 |  |  |
| Dairy, poultry produc | 54 41 | 15,456 15,290 | 3,201 1,75 | 20.7 11.2 | 1,513 | ${ }_{42}^{58}$ | ${ }_{3}^{621}$ | ${ }_{331}^{747}$ | ${ }_{363}^{782}$ | $\xrightarrow{26,187}$ | 31,180 13,77 | 31,407 16,68 | 77 |
|  | 52 |  |  | 7.0 | 1.052 | 39 | 16 | 123 | 330 |  |  |  |  |
| Beer, wines, distilled spirit Beer, ele............ | 52 | $\frac{33,447}{8,324}$ | , 105 |  |  | 39 |  | 123 | 330 | 72,014 | 19,609 | 20,636 | , 1237 |
| Wines, distilied spirits. | ${ }_{9} 9$ | 25,123 | 1,243 | 4 | 365 | $\stackrel{3}{ } \times$ | 163 | 162 | 174 | 11,379 | 11,434 | 13,384 | 4,497 |
| Drugs, chemidals, allted product | 20 | 10,730 | 1,455 | $\frac{13.6}{12.0}$ | 84 | 15 | ${ }_{327} 32$ | 321 | $\frac{331}{25}$ | 17, 1793 | 17,649 | $\frac{18,214}{13,635}$ | 1,866 |
|  | 12 | 8,794 1,700 | 1,068 | ${ }^{12.0} 20.8$ | 698 176 10 | 13 | 250 7 | 240 70 5 | 253 7 5 | $\stackrel{13,231}{4,093}$ | 13,283 | $\begin{array}{r}13,380 \\ 4,380 \\ \hline 109\end{array}$ | 1,636 |
| Industrial chemicals, paints.. |  | 136 | 33 | 24.3 | 10 | 2 | 6 | 5 | 5 | 169 | 187 | 199 | 26 |
| Tobacco and producta (exc. lear). | 22 | 13,082 | 811 | 6.2 | 98 | 19 | 174 | 179 | 185 | 8,545 | 8,259 | 8,955 | 702 |
| Dry goods, apparel........ Clothing, furnishings, | $\frac{21}{14}$ | $\frac{10,750}{3,611}$ | , 501 |  | $\frac{899}{229}$ | $\frac{14}{9}$ | $\stackrel{277}{77}$ | $\frac{277}{81}$ | $\frac{290}{83}$ | $\frac{16,312}{3,801}$ | $\frac{16,549}{4,046}$ | $\begin{array}{r}16,959 \\ \hline 1,174\end{array}$ | 1,280 |
| Clothing, furnishings, fo |  | -3,611 | 1,003 | $\frac{13.4}{14.5}$ |  |  | 197 |  |  | 3,801 | - | $\xrightarrow{4,174}$ |  |
| Dry goods spectalties, piece goods, notio | 3 | , 216 | 15 | 14.5 6.9 | 6 | ${ }_{3}$ | 197 | 3 | 7 | -100 | ${ }^{100}$ | 12,291 | 䢒 |
| Furniture, home furnishings | 7 | 3,721 | 592 | 15.9 | 350 | 1 | 85 | 86 |  | 6,054 | 6,467 | 5,480 | 551 |
| Paper and its products....... Farm products (raw materials) | 10 3 | 3,681 | 610 156 | ${ }_{2}^{16.6}$ |  | 2 | 95 13 | 100 13 |  |  | 7,070 | 7,953 |  |
| Automotive equipment, tires and tubes. | 164 | 17,241 | 4,212 | 24.4 | 2,43 | 93 | 941 | 986 | 1,007 | 43,565 | 45,941 | 47,428 | 4,307 |
| Electrical goods... | 32 | 23,304 | 2,790 | 12.0 | 1,628 | 17 | 517 | 535 | 542 | 26,851 | 28,574 | 30,429 | 2,691 |
| Ceneral line, apparatus, | 10 22 | 15,575 | 863 1,927 | ${ }_{12.4}^{11.1}$ | ${ }_{140}^{488}$ | ${ }_{13}^{4}$ | 159 358 | 163 372 | 162 380 | 7,960 18,891 | 8,54 20,320 | 8,623 21,806 | ${ }_{817}^{874}$ |
| Hariware, plumbing, beatin | 35 | 27,619 | 3,993 | 2.4 |  | 17 | 746 | 765 | 747 | 5,305 |  |  |  |
|  |  |  | 2,518 | 13.3 | 1,732 | 5 | 514 | 529 | 532 | 31,475 | 32,447 | 33,546 | 3,6020 |
| Plumbing, heating equipment, suppli | 22 | 8,748 | 1,475 | 16.9 | 783 | , | 232 | 236 | 215 | 13,830 | 15,688 | 14,013 | 1,178 |
| Lumber, constructic | 41 | 14,130 | 1,724 | 12.2 | 924 | 33 | 36. | 369 | 416 | 15,071 | 16,700 | 18,045 | 1,285 |
| Direct mill sbipper |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Distributors vith yards... | 23 | 88,367 | 977 | 11.7 | 521 | 22 | 222 | 216 | 205 | 8,567 | 9,182 | 8,587 | 862 |
| Other construction materials | 14 | 3,598 | 653 | 18.1 | 338 | 6 | 130 | 137 | 155 | 5,587 | 6,507 | 7,428 | 421 |
| Machinery, equupment, supplies | 134 |  | 5,653 |  | 2,720 | 95. | 876 |  | 920. |  | 51,391 | 60,243 |  |
| Commercial machines, equitment.. | 31 16 | 2,594 | 1,586 | 25.3 | ${ }_{835}^{305}$ | $\begin{array}{r}30 \\ 3 \\ \hline\end{array}$ | ${ }_{234}^{115}$ | $\stackrel{120}{24}$ | ${ }_{232} 11$ | 5,880 | 6,122 | $\begin{array}{r}6,151 \\ 18,200 \\ \hline\end{array}$ | ${ }_{1,889}$ |
| Construction machinery, equilpment | ${ }_{9}^{16}$ | 1,058 | 1,160 | 15.1 | 52 | 9 | 30 | 29 | 27 | 1,186 | 1,090 | 1,033 | ${ }_{2}$,299 |
| Industrial machinery, equiprent, supplies | 38 | 15,920 | 1,897 | 11.9 | ${ }_{843} 8$ | 19 | 240 | 266 | 273 | 14,469 | 16,006 | 21,069 | 2,526 |
| Proressional equipment, supplites........... | 12 | 2,301 | 617 | ${ }_{27}^{26.6}$ | 356 297 | ${ }^{8}$ | 112 | 120 132 | 1120 | 6,037 | $\xrightarrow{6,477}$ | 6,631 | ${ }_{48}^{361}$ |
| Service establishment equipment, supplies.... Transportation (ex. eutomotive) equipment, | 24 | 2,377 | 657 | 27.6 | 297 | 21 | 133 | 132 | 133 | 6,112 | 6,255 | 6,359 | 448 |
| suppises. | 4 | 522 | 80 | 15.3 | 32 | 5 | 12 | 11 | 16 | 603 | 536 | 800 | 24 |
| Metals, metal work (exc. scrap) | 8 | 1,549 | 234 | 15.1 | 14. | 5 | 51 | 49 | 51 | 2,943 | 3,149 | 3,127 | 215 |
| aste materials | 40 | 7,136 | 802 | 11.2 | 387 | 39 | 231 | 229 | 211 | 7,080 | 7,554 | 6,959 | 499 |
| Iron, steel scrap. | ${ }^{26}$ |  | 457 | ${ }_{12.1}^{10.6}$ | 227 <br> 160 | 22 17 | 107 | 128 | 98 |  | 2, 2,872 | 2,151 2,808 | ${ }_{228}^{221}$ |
| Otber scrap waste materials............. | 14 | 2,958 | 357 | 12.1 | 160 | 17 | 107 | 101 | 98 | 2,840 | 2,672 | 2,808 | 228 |
| Other merchent vholesalera. | 116 | 39,102 | 4,462 | 11.4 | 2,157 | 100 | 855 | $\frac{959}{314}$ | 1,018 | 37,918 | 41,269 | 45,553 |  |
|  | 36 | 14,375 <br> 3,655 | 1,534 | 19.5 | 352 | 4 | 105 | 111 | 111 112 | $\stackrel{15,366}{5,365}$ | +5,656 | $\begin{array}{r}19,204 \\ 5,622 \\ \hline 18\end{array}$ | 1,806 |
| Books, periodicals, newspap | 9 | 2,063 | 306 | 14.8 | 179 | $\stackrel{8}{2}$ | 74 | 82 | 81 | 3,205 | 3,591 | 3,652 | 89 |
| Coal, coke. |  | 1,174 | 106 | 9.0 | 17 | 2 | 5 | ${ }^{5}$ | 5 | 308 |  | 326 |  |
| Farm supplí | 39 | 12,330 | 987 | 8.8 | 386 17 | 46 5 | 182 | ${ }^{184}$ | $\stackrel{203}{9}$ | 7,355 | 7,435 | 8,224 | ${ }_{5} 5$ |
| Percbent wnolesalers, misceilieneous products. | 15 | 4,645 | 768 | 16.5 | 433 | 11 | 191 | 254 | 236 | 6,481 | 8,427 | 8,047 | 359 |

[^6]Table 101.-THE STATE-Continued
Establishments, Sales, Expenses, Pay Roll, Personnel, and Stocks, by Typb of Operation and Kind of Business: 1948

| Type of operstion and kind of business | Estab lish. ments (Number) | Sales, entire year (Thousand dollars) | Operating expenses 1 (inc. pay roll) |  | Pay roll, entire year <br> (Thousand dollars) | Active proprie. tors,* November ( Num ber) | Paid employees, workweek ended nearest |  |  | Pay roll, workweek ended nearest- |  |  | Stocks on hand, end of year, at cost <br> (Thousand dollars) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Amount <br> (Thousand dollars) | Percent of sales |  |  | March 15 <br> (Number) | July 15 <br> (Number) | Nov. 15 <br> (Number) | March 15 <br> (Doliars) | July 15 <br> (Dollars) | Nov. 15 <br> (Dollars) |  |
| Type by Kind of Business--Continued <br> Manuffeturers' sales branches (witb stocks), total | 77. | 52,651 | 6,585 | 12.5 | 3,582 | ... | 1,110 | 1,133 | 1,134 | 68,993 | 70,673 | 71,936 | 3,597 |
| Groceries, confectionery, meats | 28 | 26,477 | 2,552 | 9.6 | 1,278 | . $\cdot$. | 414 | 408 | 422 | 24,529 | 23,750 | 26,300 | 732 |
| Farm products (edible).... | 9 | 4,701 | 622 | 13.2 | 253 | ... | 99 | 114 | 96 | 6,353 | 7.586 | 6,149 | 242 |
| Drugs, chemicals, sllied products | 5 | 1,047 | 239 | 22.8 | 110 | ... | 39 | 40 | 39 | 1,910 | 2,169 | 1,924 | 145 |
| Lumber, construction materisis.................... | 5 | 3,511 | 1,070 | 30.5 | 524 | $\cdots$ | 168 | 175 | 174 | 8,415 | 10,901 | 10,239 | 337 |
| Machinery, equipment, supplies................... | 23 | 12,720 | 1,584 | 12.4 | 1,108 | ... | 312 | 308 | 320 | 22,534 | 20,683 | 21,577 | 1,870 |
| Manufscturers' soles branches, n.e.c............. | 7 | 4,195 | 518 | 12.3 | 309 | ... | 78 | 88 | 83 | 5,252 | 5,584 | 5,747 | 291 |
| Manufscturers' sales offices (without stocks), total. | 19. | 23,957 | 573 | 2.4 | 292 | ... | 73 | 74 | 79 | 5,203 | 5,922 | 5,846 |  |
| Machinery, equipment, supplies.................... | 6 | 3,874 | 72 | 1.8 | 52 | $\ldots$ | 10 | 10 | 14 | +767 | 1,281 | 1,031 | *.* |
| Manufscturers' sales offices, n.e.c............. | 13 | 20,083 | 501 | 2.5 | 240 | ... | 63 | 64 | 65 | 4,436 | 4,641 | 4,815 | ... |
| Agents, brokers, total | 134 | 88,122 | 1,964 | 2.2 | 544 | 165 | 408 | 472 | 439 | 11,017 | 12,616 | 13,007 | 272 |
| Groceries, confectionery, meats | 31 | 21,272 | 542 | 2.5 | 144 | 39 | 55 | 55 | 63 | 2,790 | 2,711 | 3,187 | 59 |
| Farm products (edible). | 13. | 5,010 | 107 | 2.1 | 46 | 12 | 16 | 72 | 17 | 590 | 1,846 | 612 | 14 |
| Dairy, poultry products. | 4 | 823 | 16 | 1.9 | $\cdots$ | 4 | $\cdots$ | $\cdots$ | '* | - 59 | -•• | - . |  |
| Fruits, vegetsbles (fresh)...................... | 9 | 4,187 | 91 | 2.2 | 46 | 8 | 16 | 72 | 17 | 590 | 1,846 | 612 | 14 |
| Farm products (raw materisls) | 64. | 54,892 | 930 | 1.7 | 233 | 90 | 286 | 291 | 304 | 5,230 | 5,372 | 5,623 | 142 |
| Cotton. | 18 | 16,774 | 188 | 1.1 | 30 | 17 | 17 | 14 | 18 | 591 | 526 | 606 | 130 |
| Kivestock.......................................... | 40 | 35,494 | 681 | 1.9 | 192 | 67 | 255 | 261 | 267 | 4,524 | 4,691 | 4,708 | 12 |
| Farm products (inedible) n.e.c................. | 6 | 2,624 | 61 | 2.3 | 11 | 6 | 14 | 16 | 19 | 115 | 155 | 309 | -•• |
| Lumber, construction materisls. | 12 | 4,579 | 245 | 5.4 | 40 | 12 | 16 | 15 | 16 | 789 | 892 | 786 | ... |
| Lumber, millwork.................................. | 9 | 3,815 | 208 | 5.4 | 31 | 11 | 12 | 13 | 13 | 560 | 770 | 623 | ... |
| Other construction materials.................... | 3 | 764 | 37 | 4.8 | 9 | 1 | 4 | 2 | 3 | 229 | 122 | 163 | . . |
| Machinery, equipment, supplies.................... | 4 | 191 | 37 | 19.4 | 22 | 2 | 9 | 8 | 12 | 425 | 342 | 1,470 | 9 |
| Agents and brokers, n.e.c.......................... | 10 | 2,178 | 103 | 4.7 | 59 | 10 | 26 | 31 | 27 | 1,193 | 1,453 | 1,329 | 48 |
| Assemblers (mainly farm products), totsl.......... | 386 | 170,400 | 9,992 | 5.9 | 3,212 | 289 | 1,229 | 1,374 | 1,927 | 46,579 | 51,734 | 81,113 | 3,163 |
| Farm products (rsw materisls)..................... | 295 | 144, 111 | 7,453 | 5.2 | 2,266 | 201 | 684 | 688 | 1,357 | 30,478 | 30,931 | 62,522 | 2,907 |
| Cotton. | 208 | 105,822 | 3,791 | 3.6 | 1,257 | 143 | 334 | 362 | 724 | 15,127 | 16,429 | 32,032 | 2,544 |
| Grain. | 11 | 19,163 | 2,638 | 13.8 | 573 | 13 | 174 | 158 | 295 | 8,993 | 7,818 | 15,895 | 101 |
| Hides, skjns, rsw furs. | 5 | 1,514 | 178 | 11.8 | 80 | 7 | 36 | 29 | 33 | 1,651 | 1,439 | 1,477 | 127 |
| Livestock. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 11 | 11,270 | 93 | 0.8 | 47 | 9 | 24 | 24 | 25 | 873 | 879 | 908 | 16 |
| Other inedible farm products. . . . . . . . . . . . . . . . | 60 | 6,342 | 753 | 11.9 | 309 | 29 | 116 | 115 | 280 | 3,834 | 4,366 | 12,210 | 119 |
| Assemblers, n.e.c................................... | 91 | 26,289 | 2,539 | 9.6 | 946 | 88 | 545 | 686 | 570 | 16,102 | 20,803 | 18,591 | 256 |

[^7] n.s. Not svsilable or not spplicsble.
e.c. Not elsewhere classified

Table 102.-STANDARD METROPOLITAN AREAS
Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948


See footnotes st end of table.

Table 102.-STANDARD METROPOLITAN AREAS-Continued
Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948

| Metropolitan area, type of operation, and kind of business | Establishments <br> (Number) | Sales, entire year <br> (Thousand dollars) | Pay roll, entire year (Thousand dollars) | Active proprietors, " November <br> (Number) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Employees (Number) | Pay roll (Dollars) |
| LItTLE ROCK METROPOLITAN AREA ${ }^{\text {- }}$-Continued |  |  |  |  |  |  |
| Type by find of Busineas--Continued |  |  |  |  |  |  |
| Manufscturers' salea branches (with stocks), total....................... | 38 | 37,870 | 2,575 | $\ldots$ | 820 | 51,495 |
| Groceries, confectionery, mests....................................... | 9 | 16,288 | 922 | $\cdots$ | 300 | 18,754 |
| Machinery, equipment, suppliee....................................... | 14 | 12,140 9,442 | 713 |  | 283 | 18,466 |
| Menufacturers' sales branches, n.e.c................................... | 15 |  | 740 | ... | 237 |  |
| Agente, brokera, total.................................................. | 45 | 36,912 | 219 | 57 | 103 | 4.933 |
| Groceries, confectionery, meats. | 22 | 18,958 | 127 | 29 | 55 | 2,868 |
| Farm products (edible)................................................. | 3 | 1,041 | 4 | 4 | 4 | 122 |
| Farm products (rau materials).......................................... | 9 | 14,647 | 24 | 15 | 16 | 541 |
| Lumber, construction materials......................................... | 3 |  | 9 | 1 | 3 3 | 163 |
| Agents and brakers, n.e.c.............................................. | 8 | 1,502 | 55 | 8 | 25 | 1,239 |

* Proprietors of unincorporated businesses.
D.e.c; Not elsevhere clessified.

Coextensive with Pulaski County.
Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE ${ }^{1}$
Establighments, Sales, Pay Roll, and Personnel-Total; Establishments and Sales-Merchant Wholesalers and Other Oprratino Types: 1948

| County and city | Total |  |  |  |  |  | Merchant wholesalers |  | Other operating types |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\substack{\text { Escablish- } \\ \text { ments }}$(Number) | Sales, entire year <br> (Thousand dollars) | Pay roll, entire year <br> (Thousand dollars) | Active proprietors, Novermber ( $\mathrm{Number)}$ | Paid employees and pay roll, workweek ended nearest Nov. 15 |  | Establishments <br> (Number) | Sales, entire year <br> (Thousand dollars) | Establishments <br> (Number) | Sales, entire year <br> (Thousand dollars) |
|  |  |  |  |  | Employees <br> ( $\mathrm{Number)}$ | Pay roll (Dollars) |  |  |  |  |
| State, totsl. <br> Adminiatrative, auxiliary units. Wholesale establishmenta | 2,154 | 861,226 | 36,588 | 1,647. | 14,912 | 750,405 | $\ldots$ | $\ldots$ | . | 1 |
|  | 7 2,147 | $\begin{array}{r} 9,613 \\ 851,613 \end{array}$ | 780 35,808 | 1,647 | 207 14,705 | 18,351 732,054 | 1,008 | 418,065 | 1,139 | 433,548 |
| Arkansas County <br> Stuttgart. <br> Remainder of County | 45 | 23,100 | 775 | 28 | 387 | 19,805 | 21 | 3,807 | 24 | 19,293 |
|  | 25 | 20,556 | 654 | 18 | 338 | 17,219 | 12 | 2,579 | 13 | 17,977 |
|  | 20 | 2,544 | 121 | 10 | 49 | 2,586 | 9 | 1,228 | 11 | 1,316 |
| Ashley County. <br> Crossett. <br> Remainder of County. | 11 | 2,119 | ${ }^{47}$ | (x) ${ }^{7}$ | ${ }^{28}$ | 908 | 2 | (x) | 9 | (x) |
|  | 10 | (x) | (x) | (x) | (x) | (x) | 1 | $\left(\begin{array}{l}\text { x } \\ \text { ( }\end{array}\right.$ | $\cdots$ | (x) $\quad \cdots$ |
| Bexter County. <br> Benton County. | 10 51 | 2,283 13,492 | 97 428 | 8 43 | 39 246 | 1,873 9,236 | $22^{4}$ | 1,486 | ${ }_{29}^{6}$ | 797 8,668 |
| Boone County. $\qquad$ Harriaon. <br>  Remainder of County. | 40 | 9,686 | 306 | 41 | 159 | 6,058 | 23 | 4,841 | 17 | 4,845 |
|  | 34 6 | 6,847 2,839 | 291 15 | 31 7 | 142 17 | 5,732 | 22 1 | (x) | 12 5 | (x) |
| Bradley County. <br> Csihoun County. <br> Carroll County <br> Chicot County | 13 | 2,998 | 62 | 9 | 43 | 1,436 | 3 | 691 | 10 | 1,907 |
|  | 14 | 2, $\mathrm{BPO}_{0}$ | $\cdots$ | $\cdots$ | - 41 | 1,769 | $\cdots$ | \%93 | $\cdots$ | 2,287 |
|  | 22 | 11,182 | 253 | 15 | 125 | 5,152 | 6 | 4,469 | 16 | 6,73 |
| Clark County........................... | 24 | 4,246 | 127 | 20 | 62 | 2,667 | 10 | 2,318 | 14 | 1,928 |
| Arkadelphia............................. | 17 7 | 2,680 1,566 | 87 40 | 13 7 | 40 22 | 1,847 | 4 | 1,206 1,112 | ${ }_{3}^{11}$ | 1,474 |
|  | 7 | 1,566 | 40 | 7 | 22 | 820 | 4 | 1,112 | 3 | 454 |
| Clay County <br> Cleburne County <br> Cleveland County | 43 13 | 9,026 1,781 | 255 98 | 36 10 | 146 61 | 5,527 2,196 | 5 7 | 470 1,360 | 38 6 | 8,556 421 |
|  | ... |  |  | ... | ... | ... | ... | ... | ... | ... |
| Columbia County. <br> Magnolis. <br> Remalnder of County | 22 | 7,434 | 169 | 13 | 68 | 3,667 | 12 | 5,148 | 10 | 2,286 |
|  | 18 | 6,484 | 156 | 9 | 62 | 3,402 | 11 | (x) | 7 | (x) |
|  | 4 | 950 | 13 | 4 | 6 | 265 | 1 | (x) | 3 | (x) |
| Conway County. <br> Morrilton. <br> Remeinder of County | 17 | 2,992 | 86 | 17 | 32 | 1,621 | 9 | 2,046 | 8 | 946 |
|  | 16 | (x) | (x) | (x) | (x) | (x) | 9 | (x) | 7 | (x) |
|  | 1 | (x) | (x) | (x) | (x) | (x) | ... | ... | 1 | (x) |
| Craighead county. <br> Jonesboro. <br> Remsinder of County | 87 | 38,472 | 1,058 | 71 | 505 | 22.493 | 27 | 9,899 | 60 | 28,572 |
|  | 40 | 21,435 | 697 | 39 | 330 | 13,659 | 21 | 9,016 | 19 | 12,419 |
|  | 47 | 17,036 | 371 | 32 | 175 | 8,834 | 6 | 883 | 41 | 16,153 |
| Craufora County. <br> Van Buren. | 9 | 2,665 | 174 | 13 | 55 | 2,535 | 2 | (x) | 7 | ( x ) |
|  | 4 | 1,799 | 134 | 5 | 19 | ${ }^{826}$ | 2 | (x) | ${ }_{5}^{2}$ | (x) |
| Remainder of County................... | 5 | 866 | 40 | 8 | 36 | 1,709 | ... | ... | 5 | (x) |
| Crittenden Courty. <br> Weat Memphis. <br> Remsinder of County. | 51 | 12,042 | 466 | 28 | 238 | 12,141 | 14 | 4,808 | 37 | 7,234 |
|  | 14 | 4,217 | 206 | 7 | 81 | 5,034 | 9 | 2,969 | 5 | 1,348 |
|  | 37 | 7,825 | 260 | 21 | 157 | 7,107 | 5 | 1,839 | 32 | 5,986 |
| Cross County. <br> Dallas County <br> Desha County. <br> Drew County. | 22 | 5,040 | 152 | 15 | 67 | 3,404 | 3 | 1,183 | 19 | 3,857 |
|  | 13 | 3,251 | 72 | 12 | 35 | 1,387 | 6 | 2,405 | 7 | 846 |
|  | ${ }_{9}^{21} 9$ | 5,834 4,165 | 154 55 | 10 9 | 77 39 | 3,334 2,078 | 13 3 | 3,582 1,515 | 8 | 2,252 2,650 |
| Foulkner County. Convay.. Remainder of County. | 20 | 4.677 | 156 | 20 | 68 | 2,919 | 9 | 2,959 | 11 | 1,718 |
|  | 19 | (x) | (x) | (x) | (x) | (x) | 9 | (x) | 10 | (x) |
|  | 1 | (x) | (x) | (x) | (x) | (x) | $\cdots$ | ... | 1 | (x) |

See footnotes at end of table.

Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE ${ }^{1}$-Continued
Establighments, Sales, Pay Roll, and Personnel-Total; Establishments and Sales-Merchant Wholesalers and Other Operating Types: 1948

| County and city | Total |  |  |  |  |  | Merchant wholesalers |  | Other operating types |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Establishments (Number) | Sales, entire year <br> (Thousand dollars) | Pay roll, entire year <br> (Thousand dollars) | Active proprictors.* November (Number) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  | Establishments <br> (Number) | Sales, entire year <br> (Thousand dollars) | Establishments <br> (Number) | Salcs, entire year <br> (Thousand dollars) |
|  |  |  |  |  | Employecs (Number) | Pay roll (Dollars) |  |  |  |  |
| Franklin County.............. Fulton | 8 4 | 1,518 1,244 | 25 28 | 12 5 | 17 13 | 495 530 | 3 | (x) ${ }^{521}$ | 5 3 | (x) 997 |
| Garland County......... | 47 | 15,987 | 845 | 45 | 329 | 17,510 | 31 | 11,866 | 16 | 4,121 |
| Hot Springs........ | 43 | 15,753 | 816 | 40 | 316 | 16,965 | 29 | (I) | 14 | (1) |
| Remainder of County..... | 4 |  | 29 | 5 | 13 | 545 | 2 | (x) | 2 | (x) |
| Grant County... | 2 | (x) |  | ( ${ }^{\text {) }}$ | (x) | (x) | $\ldots$ | ... | 2 | (x) |
| areene County. | 38 | 13,850 | 506 | 29 | 274 | 11,640 | 10 | 4.065 | 28 | 9,785 |
| Paragould.............. Remainder of County.. | 24 14 | 10,083 3,767 | 462 44 | 14 15 | 238 36 | 10,161 1,470 | 10 | $\begin{array}{r}4,065 \\ \hline . .\end{array}$ | 14 | 6,018 3,767 |
| Hempstead County. | 27 | 9,108 | 327 | 21 | 168 | 7,092 | 18 | 6,672 | 9 | 2,436 |
| Hope..................... | 26 1 | (x) | (x) | (x) | ( x ( x | (x) | 17 1 | (x) | $\cdots$ | (x) |
| Hot Spring County.. | 17 | 4,834 | 105 | 13 | 60 | 2,105 | 9 | 2,361 | 8 | 2,473 |
| Malvern................ | 16 1 | $\begin{aligned} & (x) \\ & (x) \end{aligned}$ | (x) | $\begin{aligned} & (\mathbf{x}) \\ & (\mathbf{x}) \end{aligned}$ | $\begin{aligned} & (x) \\ & (x) \end{aligned}$ | (x) | 8 1 | (x) | ${ }^{8}$ | (x) |
| Howard County............. | 15 | 4,080 | 121 | 10 | 48 | 2,088 | 5 | 2,157 | 10 | 1,923 |
| Independenee County... | 40 | 11, 236 | 424 | 40 | 182 | 7.526 | 22 | 5,625 | 18 | 5,51] |
| Batesville........... Remainder of County.. | 38 2 | (x) | (x) | (x) | (x) | (x) | 21 1 | $\begin{aligned} & (x) \\ & (x) \\ & \hline \end{aligned}$ | 17 1 | (x) |
| Izard County.. | 4 | 1,110 | 40 | 4 | 16 | 523 | 2 | (x) | 2 | (x) |
| Jacisoon County. | 22 | 4,733 | 193 | 18 | 84 | 3,818 | 12 | 3,162 | 10 | 1,572 |
| Newport............. | 19 | 4,520 | 191 | 15 | 83 | 3,778 | 12 | 3,162 | 7 | 1,358 |
| Remainder of County.... | 3 | 213 | 2 | 3 | 1 |  | $\ldots$ | ... | 3 | 213 |
| Jefferson County. | 61 | 35,263 | 1,185 | 57 | 493 | 22,687 | 41 | 16,141 | 20 | 19,122 |
| Pine Blurf............ Remainder of County.. | 59 2 | (x) | (x) | $\begin{aligned} & (x) \\ & (x) \end{aligned}$ | $\begin{aligned} & (\mathrm{x}) \\ & (\mathrm{x}) \end{aligned}$ | (x) | 41 | (x) | 18 2 | $\begin{aligned} & (x) \\ & (x) \end{aligned}$ |
| Johnson County............. Lafayette County. | 14 4 4 | 1,679 553 | 48 7 | 15 4 | 30 4 | 1,002 140 | ${ }^{5}$ | 1,022 | 9 | 657 553 |
| Lawrence County.. | 13 | 3,049 | 127 | 12 | 56 | 2,249 | 7 | 1,872 | 6 | 1,177 |
| Walnut Ridge. ....... | 9 | 1,923 | 69 | 9 | 32 | 1,264 | 5 | (x) | 4 | (x) |
| Remainder of County... | 4 | 1,126 | 48 | 3 | 24 | 985 | 2 | (x) | 2 | (x) |
| Lee County...... | 19 | 10,162 | 117 | 12 | 69 | 2,761 | 1 | (x) | 18 | (x) |
| Inncoln County...... | 3 | 376 | 7 | 3 | 3 | 140 |  |  | 3 | (z) 376 |
| Little River County. | 6 | 1,128 | $\begin{array}{r}27 \\ 58 \\ \hline\end{array}$ | 5 15 | 12 | 501 | 2 | (x) 8 | 13 |  |
| Logan County.... | 18 22 | 2,269 4,069 | 58 134 | 15 22 | 47 61 | r $\begin{array}{r}981 \\ 2,550\end{array}$ | 5 | ( $\begin{array}{r}840 \\ 1,214\end{array}$ | 113 | 1,429 |
| Madison County. | 1 | (x) | (x) | (x) | (x) | (x) | 1 | (x) | $\cdots$ |  |
| Marion County... | 3 | 1,151 | 13 | 12 | 26 | 260 |  |  | 3 | 1,151 |
| miller County........ | 34 | 19,778 | 1,234 | 23 | 463 | 23,021 | 22 | 15,931 | 12 | 3,847 |
| Texarkana (part) ${ }^{2} \ldots \ldots$ | 33 1 | $\begin{aligned} & (\mathbf{x}) \\ & (\mathbf{x}) \end{aligned}$ | $\begin{aligned} & (x) \\ & (x) \end{aligned}$ | $\begin{aligned} & (\mathbf{x}) \\ & (\mathrm{x} \end{aligned}$ | $\begin{aligned} & (\mathbf{x}) \\ & (\mathrm{x}) \end{aligned}$ | $\begin{aligned} & (\mathrm{x}) \\ & (\mathrm{x}) \end{aligned}$ | $\stackrel{21}{1}$ | (x) | 12 | (x) $\ldots$ |
| Mississippi County.. | 121 | 42,860 | 1,077 | 75 | 532 | 25,884 | 26 | 10,789 | 95 | 32,07 |
| Blytheville..... | 45 | 18,754 | 607 | 31 | 243 | 12,376 | 22 | 8,959 | 23 | 9,795 |
| Remainder of County | 76 | 24,106 | 470 | 4 | 289 | 13,508 | 4 | 1,830 | 72 | 22,276 |
| Monroe County. | 13 | 3,741 | 134 | 10 | 59 | 2,919 | 5 | 2,438 | 8 | 1,303 |
| Brinkley.... | 12 | (r) | (x) | (x) | ( ${ }^{\text {a }}$ | (x) | 5 | (x) | 7 | (r) |
| Rema inder of Counts... | 1 | (x) | (x) | (x) | (x) |  | ... | ... | 1 | (x) |
| Montgomery County Nevada County. | 3 5 | 1,628 1,862 | 7 105 | 4 | 111 | 193 2,081 | $\stackrel{1}{2}$ | (x) $\cdots$ | 3 3 | $(\mathrm{x}){ }^{1,628}$ |
| Newton County.............. | ... | ... | ... | ... | ... |  |  |  | ... |  |
| Ouhchita County.. | 30 | 9,332 | 374 | 26 | 145 | 7,314 | 15 | 6,224 | 15 | 3,108 |
| Canden. . | 27 | 8,828 | 342 | 26 | 138 | 6,699 | 14 |  | 13 |  |
| Remainder of County.. | 3 | 504 | 32 | ... | 7 | 615 | 1 | (x) | 2 | (x) |
| Perry County.... | 2 | (x) | (x) | (x) | (x) | ( $x$ | ... | ... | 2 | (x) |
| Phillips County.. | 47 | 18,202 | 586 | 32 | 285 | 12,754 | 16 | 7,100 | 31 | 11,002 |
| Helena..... | 26 | 13,754 | 419 | 18 | 208 | 9,252 | 12 | (5,532 | 14 | 8,222 |
| West Helens......... | 6 | 1,845 | 72 | 5 | 34 | 1,510 | 3 |  | 3 | (x) |
| Remainder of County.. | 15 | 2,503 | 95 | 9 | 43 | 1,992 | 1 | (x) | 14 | (x) |
| Pike County..... | 6 | 1,126 | 7 | 4 | 8 | 127 | 1 | (x) | 5 | (x) |
| Poinsett County. | 40 | 12,886 | 266 | 23 | 173 | 7,251 | 5 | 989 | 35 | 11,897 |
| Polk County ................ | 12 | 1,189 | 38 | 7 | 27 | 1,112 | 4 | 389 | 8 | 800 |
| Pope County...... | 26 | 7,330 | 245 | 23 | 115 | 5,103 | 12 | 4,541 | 14 | 2,789 |
| Russellville....... | $\stackrel{22}{4}$ | 4,992 | 158 | 18 | 83 | 3,376 | 10 |  | 12 |  |
| Remainder of County.. | 4 | 2,338 | 87 | 5 | 32 | 1,727 | 2 | (x) | 2 | (x) |
| Prairie County........ | 8 | 927 | 28 | 5 | 13 | 587 | ... | ... | 8 | 927 |
| Pulaski County.. | 397 | 279,921 | 15,098 | 260 | 5,226 | 305,821 | $\ldots$ | ... | $\ldots$ | ... |
| Administrative, auxiliary | 7 | 9,613 | 780 |  | 207 | 18,351 | … |  |  |  |
| Wholesale establishments, | 390 | 270,308 | 14,318 | 260 | 5,019 | 287,470 | 270 | 163,713 | 120 | 106,595 |
| Little Roek.. | 321 | 241,154 | 13,307 | 207 | 4,596 | 267,199 | 217 | 150,166 | 104 | 90,988 |
| North Little Roek........ Remainder of County.... | 65 4 | 27,976 1,178 | 912 99 | 50 3 | 375 48 | 17,793 2,478 | 50 3 | (x) | 15 1 | (x) |
| Randolph County. | 10 | 2,247 | 87 | 3 | 44 | 1,714 | 4 | 634 | 6 | 1,613 |

[^8]
## Table 103-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE ${ }^{1}$ Continued

Establishments, Sales, Pay Roll, and Personnbl-Total; Establishments ano Sales-Merchant Wholesalkrs and Other Operattng Types: 1948

| County and city | Total |  |  |  |  |  | Merchant wboiesalers |  | Other operating types |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Establishments <br> (Number) | Sales, entire year <br> (Thousand dollars) | Pay roll, entirc year <br> (Thousand dollars) | Acrive proprictors, ${ }^{*}$ Novermber (Number) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  | Establishments <br> (Number) | Sales, entire year <br> (Thousard dollars) | Establishments <br> ( N umber) | Sales, entire year <br> (Thousand dollars) |
|  |  |  |  |  | Employees (Number) | Pay roll (Dollars) |  |  |  |  |
| St. Francis County.. | 35 | 13,161 | 245 | 26 | 119 | 4,362 | 6 | 2,587 | 29 | $\begin{aligned} & \frac{10,574}{(x)} \\ & (x) \end{aligned}$ |
|  | 9 | 2,677 10,484 | 67 178 | ${ }^{7} 19$ | 35 84 | 1,546 2,816 | 25 | (x) | 24 |  |
| Saline County.. | 9 | 1,741 | 55 | 5 | 24 | 1,098 |  | 766 |  |  |
| Benton................. | 8 1 | (x) | (x) | (x) | (x) | (x) | 4 | (x) | 44 |  |
| Scott County.... | 7 | 1,067 1,142 | 40 | 8 7 | 17 | 353 | 3 | (x) 653 | 8 6 | $(x)^{414}$ |
| Sebastian Coumty.. | 169 | 70,098 | 4,800 | 115 | 1,666 | 93,718 | 121 | 50,107 | 48 | 19,991 |
| Fort smith............ | 164 | 69,072 1,026 | 4,703 97 | 113 2 | 1,616 50 | 91,882 1,876 | 118 3 | (x) | 46 2 | $\begin{aligned} & (\bar{x}) \\ & (x) \end{aligned}$ |
| Sevier County <br> Sharp County. <br> Stone County. | 2. | $\begin{aligned} & (x)^{3,670} \\ & (x) \end{aligned}$ | (x) ${ }_{\text {( })^{93}}$ | ${ }_{(x)^{15}}$ | $(\mathrm{x})^{46}$ | ${ }^{(x)}{ }^{1} \times 104$ | 6 1 | (x) ${ }_{\text {2,063 }}$ | 1 1 1 | $\left\{\begin{array}{l} 1,607 \\ (x) \end{array}\right.$ |
| Union County. <br> El Dorado................................... <br> Remainder of County | 67 | 20,639 | 1,028 | 55 | 431 | $\begin{array}{r} 20,718 \\ \hline 18,201 \end{array}$ | 42 | $\frac{11,676}{11,078}$ | 25 | 8,963 |
|  | 55 | 17,3273,312 | 909119 | 11 |  |  |  |  | 7 |  |
|  | 12 |  |  |  | 64 | 2,517 | 5 | 598 |  | 2,714 |
| Van Buren Coumty........... | 4 | 611 | 11 | 4 | 17 | 212 | 1 | ( x ) | 3 | (x) |
|  | 79 | 32,831 | 1,162 | 79 | 711 | 23,944 | 36 | 11,031 | 43 | 21,800 |
|  | 43 | 17,810 | 762 | 32 | 447 | 15,973 |  | 1,610 |  | 6,549 |
| Springdale............... | 20 16 | 8,159 6,862 | 251 149 | 26 21 | 161 103 | 5,171 2,800 | 8 4 |  | 12 |  |
| White County. | 37 | 10,688 | 333246 | 28 | 161 | 6,184 | 18. | 4,488 | 19 | 6,200 |
| Searcy.... | 25 | 7,975 |  | 217 | 13031 | 4,708 | ${ }_{7}^{11}$ | $\begin{aligned} & 3,399 \\ & 1,089 \end{aligned}$ | 14 | 1,624 |
| Remainder of County.. | 12 | 2,713 | 87 |  |  |  | 7 |  |  |  |
| Woodruff County. | 15 | $4,547$ | 5924 | 103 | 2910 | $\begin{aligned} & 1,572 \\ & 463 \end{aligned}$ | 1 | $\begin{aligned} & (x) \\ & (x) \end{aligned}$ | 14 | $\begin{aligned} & (x) \\ & (x) \end{aligned}$ |
| Yell County................ |  |  |  |  |  |  | 1 |  |  |  |

- Proprietors of unincorporsted businesses.
$x$ Withheld to svoid disclasure.
1 Based on advance 1950 population eatimates.
2 Located in Miller County, Arkansas, and Bovie County, Texas.
Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE
Establishments, Sales, Pay Roll, and Personnel, by Type of Operatton and Kind of Business: 1948


Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE-Continued
Establishmente, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Bubiness: 1948

| County, type of operation, and kind of business | Establishments <br> (ㅅumber) | Sales, entire year <br> (Thousand dollats) | Pay roll, entire year <br> (Thousand dollars) | Active proprietors,* November (Number) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Employees (Number) | Pay roll (Dollars) |
| JTFFERSON COUNTY, totai. | 61 | 35,263 | 1,185 | 57 | 493 | 22,687 |
| Merchant ubolesalera, totsl. | 41 | 16,141 | 1,026 | 41. | 428 | 19,334 |
| Groceries, confectionery, mests. | 8 | 7,125 | 378 | 8 | 154 | 7,521 |
| Farm products (edible).......... | 5 | 1,215 | 110 | 8 | 62 | 1,854 |
| Beer, wines, distilled spirits... | 4 | 618 | 36 | 4 | 12 | 730 |
| Tobacco and products (exc. lear). | 3 | 948 | 12 | 4 | 8 | 226 |
| Autamotive equipment, tires and tubes. | 7 | 741 | 119 | 2 | 66 | 2,298 |
| Hardvare, plumbing, beating....................................................... | 3 | 2,101 | 183 | 2 | 70 | 3,368 |
| Machinery, equipment, supplies .................................................... | 4 | 1,747 | 138 | 6 | 37 | 2,360 |
| Merchant vbolesalers, n.e.c...................................................... | 7 | 1,646 | 50 | 7 | 19 | 977 |
| Petroleum bulk ststions, terminals. <br> Assemblers (rainly furm products) | 12 3 | 2,902 11,151 | 73 <br> 28 | 11 | 32 9 | 1,443 |
| Other opersting types................................................................. | 5 | 5,069 | 58 | 3 | 24 | 1,495 |
| MISSISSIPPI COUNTY, total. | 121 | 42,860 | 1,077 | 75 | 532 | 25,884 |
| Merchant wholesalers, total. | 26 | 10,789 | 536 | 19 | 216 | 10,364 |
| Groceries, confectionery, mests. | 9 | 7,706 | 274 | 8 | 101 | 5,070 |
| Farm products (edible)......... | 5 | 1,233 | 86 | 3 | 37 | 1,772 |
| Beer, vines, distilled spirits................................................... | 3 | 99 | 10 | 2 | 4 | 215 |
| Autonotive equipment, tires and tubes........................................... | 4 | 561 | 86 | 3 | 40 | 1,871 |
| Merchant vholesalers, n.e.c......... | 5 | 1,190 | 80 | 3 | 34 | 1,496 |
| Manufacturers' sales branches, ofrices. | 3 | 406 | 43 | $\cdots$ | 14 | 861 |
|  | $7{ }^{6}$ | 23,153 | 361 | 39 | 236 | 282 11.892 |
| PULASKI COONTY (See table 102, Little Rock Standard Metropolitan Ares.) |  |  |  |  |  |  |
| SERASTIAN COUNTY, total. | 169. | 70,098 | 4,800 | 115 | 1,666 | 93,718 |
| 4erchant wholesalers, total.. | 121 | 50,107 | 3,992 | 83 | 1,375 | 76,542 |
| Groceries, confectionery, mests. | 16 | 12,149 | 546 | 12 | 203 | 10,454 |
| Farm products (edible)........ | 7 | 3,025 | 308 | 5 | 124 | 6,501 |
| Beer, wines, distilled spirits. | 8 | 3,251 | 139 | 7 | 34 | 2,710 |
| Tobscco and products (exc. leaf)................................................ | 3 | 2,034 | 81 | 2 | 29 | 1,605 |
| Dry goods, spparel........... | 5 | 3,857 | 447 | 2 | 124 | 8,450 |
| Furniture, home furnighings.......................................................... | 4 | 2,754 | 276 |  | 72 | 4,762 |
| Automotive equipment, tires and tubes............................................... | 6 | 1,282 | 392 | 9 | 140 | 7,176 |
| Klectrical gooda............................................................... | 5 | 2,108 | 75 | 2 | 40 | 1,549 |
| Hardvare, plumbing, hesting...................................................... | 8 | 5,780 | 64 | 2 | 189 | 10,966 |
| Lumber, construction materials............................................................... | 25 | 3,895 | 221 339 | 23 | 87 | 4,189 |
|  | 29 | 3,887 | 339 33 | 23 3 | 128 | 7,660 |
| Merchant wholesslers, n.e.c. | 21 | 7,241 | 491 | 12 | 180 | 9,736 |
| anurscturers' sales branches, offices. | 14 | 9,599 | 620 |  | 192 | 12,464 |
| Petroleum bulk ststions, terminals. | 17 | 5,067 | 108 | 13 | 55 | 2,335 |
| gents, brokers, total...... | 11 | 2,899 | 31 | 16 | 14 | 1,510 |
| Assemblers (mainly farm products), total. | 6 | 2,426 | 49 | 3 | 30. | 867 |
| Farm products (edible)...... | 3 | 611 | 28 | 1. | 19 | 464 |
| Farm products (rav materials)..................................................... | 3 | 1,815 | 21 | 2 | 11 | 403 |
| UnION COUNTY, total........................................................... | 67 | 20,639 | 1,028 | 55 | 432. | 20,718 |
| Merchant wholesalers, total. | 42 | 11,676 | 761 | 38 | 306 | 15,401 |
| Grocerits, confectionery, mests................................................. |  | 4,225 | 217 | 16 | 88 | 4,605 |
| Beer, vines, distilled spirits. | 3 | 536 | 17 | 3 | 9 | 295 |
| Autcmotive equipment, tires and tubes........................................... | 7 | 770 | 103 | 3 | 49 | 1,922 |
| Machinery, equipment, suppliles.... | 12 | 3,514 | 153 | 4 | 61 | 3,421 |
| Merchant wholesalers, n.e.c. | 11 | 2,631 | 27 | 12 | 99 | 5,158 |
| Petroleum bulk stations, terminals.. | 17 | 4,292 | 163 | 13 | 65 | 3,125 |
| Agents, brokers.............. | 4 | 2,420 | 33 | 4 | 23 | 718 |
| Other operating types................................................................. | 4 | 2,251 | 71 | $\ldots$ | 37. | 1,481 |
| VASHINGTON COUNTY, total. | 79 | 32,831 | 1,162 | 79 | 71. | 23,944 |
| Merchant wholesalers, total. | 36 | 11,031 | 710 | 34. | 431 | 15,251 |
| Groceries, confectionery, meste.... | 5 |  |  | 5 | 68 |  |
| Farm products (edible)............................................................. | 3 | 3,448 | 355 | 4 | 256 | 7,524 |
| Beer, vines, distilled spirits................................................... | 3 | 398 | 7 | 2 | 4 | 140 |
| Automotive equipment, tires and tubes.......................................... | 9 | 712 | 73 | 6 | 36 | 1,482 |
| Merchant wholesalers, n.e.c....................................................... | 16 | 2,308 | 107 | 17 | 67 | 2,759 |
| Petroleum bulk atstiona, terminala | 15 | 2,742 | 62 | 12 | 31 |  |
| Assemblers (mainly farm products). | 21 | 11,569 | 327 | 27 | 214 | 5,980 |
| Other opersting types............... | 7 | 7,489 | 63 | 6 | 35 | 1,267 |

* Proprietora of unincorparsted businesses.
n.e.c. Not elsewhere clsssified.


## CALIFORNIA

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Table 101,-THE STATE-Continued
Establishments, Sales, Expenses, Pay Role, Personnez, and Stocks, by Type of Operation and Kind of Business: 1948

| Type of operation and kind of business | Estab lishments <br> (Number) | Sales, entire year <br> (Thousand dollars) | Operating expenses ${ }^{2}$ (inc. pay roll) |  | Pay roll, entire year <br> (Thousand dollars) |  | Paid employees, workweek ended nearest - |  |  | Pay roll, workweek ended nearest- |  |  | Stocks on hand, end of year, at cost <br> (Thousand dollars) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Amount <br> (Thousand dollars) | Per cent of sales |  |  | March 15 <br> (Number) | July 15 <br> (Number) | Nov. 15 (Number) | March 15 <br> (Dollars) | July 15 (Dollars) | Nov. 15 <br> (Dollars) |  |
| Type by Kind of Business--Continued |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Merchant wholesalers--Continued |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Metals, metal work (exc. scrap) | 162 | 152,471 | 28,414 | 18.6 | 26,312 | 102 | 3,743 | 3,915 | 4,140 | 273,226 | 293,765 | 303,069 | 28,143 |
| Iron, steel and products...... | 146 | 145, 513 | 27,197 | 18.7 | 15,808 | 88 | 3,619 | 3,793 | 4,006 | 265,181 | 285,799 | 294,447 | 27,089 |
| Nonferrous metals, metal wor | 16 | 6,958 | 1,217 | 17.5 | 503 | 14 | 124 | 122 | 134 | 8,045 | 7,966 | 8,622 | 1,054 |
| Waste materials | 318 | 68,095 | 12,771 | 18.8 | 6,643 | 366 | 2,220 | 2,320 | 2,419 | 121,014 | 129,417 | 131,827 | 4,728 |
| Iron, steel scrap | 127 | 31,133 | 5,104 | 16.4 | 2,634 | 145 | 786 | 797 | 895 | 47,451 | 50,280 | 53,599 | 2,030 |
| Other scrap, waste material | 191 | 36,962 | 7,667 | 20.7 | 4,009 | 221 | 1,434 | 1,523 | 1,524 | 73,563 | 79,137 | 78,228 | 2,698 |
| Other merchant wholesalers. | 1,511 | 634,730 | 84,485 | 13.3 | 42,870 | 1,397 | 12,269 | 12,672 | 12,750. | 784, 358 | 829,144 | 829,398 | 56,428 |
| Automobiles, other motor v | 146 | 107,191 | 13,710 | 12.8 | 7,579 | 121 | 1,887 | 2,013 | 1,904 | 145,164 | 160,147 | 152,709 | 10,911 |
| Amusement, sporting goods.. | 207 | 60,692 | 8,844 | 14.6 | 4,643 | 193 | 1,222 | 1,307 | 1,330 | 86,432 | 88,071 | 93,010 | 8,482 |
| Books, periodicals, newspap | 122 | 32,492 | 5,590 | 17.2 | 3,431 | 94 | 1,207 | 1,286 | 1,369 | 61,610 | 66,582 | 69,158 | 2,183 |
| Coal, coke... | 3 | 250 | 67 | 26.8 | 41 | 2 | 14 | 13 | 12 | 857 | 782 | 747 | 19 |
| Farm supplies | 171 | 142,908 | 13,674 | 9.6 | 7,058 | 128 | 2,147 | 2,169 | 2,238 | 130,614 | 132,020 | 135,337 | 8,686 |
| Jewelry... | 257 | 50,112 | 7,935 | 15.8 | 3,985 | 268 | 983 | 980 | 1,018 | 67,762 | 67,457 | 74,653 | 10,035 |
| Petroleum and products....................... | 110 | 52,706 | 5,403 | 10.2 | 2,385 | 79 | 572 | 613 | 611 | 4, 822 | 48,923 | 50,896 | 2,229 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Groceries, confectionery, me | 185 | 561,497. | 45,461 | 8.1 | 17,401, | 1 | 4,895 | 5,024 | 4,680 | 327,769 | 343,314 | 331,585 | 23,451 |
| Confectionery.. | 18 | 38,679 | 2,613 | 6.8 | 857 |  | 251 | 254 | 256 | 15,101 | 16,011 | 16,496 | 2,782 |
| Meats, meat products. | 30 | 125,518 | 6,655. | 5.3 | 3,839 | 1 | 1,209 | 1,245 | 1,240 | 76,472 | 81,572 | 82,078 | 4,184 |
| Other grocery, food specialties. | 137 | 397,300 | 36,193 | 9.1 | 12,705 | ... | 3,435 | 3,525 | 3,184 | 236,196 | 245,731 | 233,011 | 16,485 |
| Farm products (edible). | 25 ; | 38,929 | 4,145 | 10.6 | 2,463 | ... | 78 | 652 | 570 | 51,467 | 50,970 | 45,933 | 1,744 |
| Beer, wines, distilled | 45 | 125,454 | 11,572 | 9.2 | 3,979 | ... | 996 | 1,049 | 1,025 | 72,602 | 79,183 | 78,046 | 8,135 |
| Drugs, chemicals, a | 247. | 167,643. | 27,312 | 16.3 | 12,296 | 5 | 3,250 | 3,367 | 3,457 | 230,576 | 243,251 | 255,439 | 20,366 |
| Drugs, drug sundries. | 46 | 61,471 | 10,937 | 17.8 | 4,731 |  | 1,210 | 1,199 | 1,271 | 92,033 | 87, 506 | 95,519 | 6,309 |
| Industrial chemicals, explosives.............. | 57 | 58,723 | 6,352 | 10.8 | 2,471 | 5 | 565 | 583 | 573 | 47,472 | 49,680 | 48,887 | 6,281 |
| Paints, varnishes............................ | 144 | 47,449 | 10,023 | 21.1 | 5,094 | .. | 1,475 | 1,585 | 1,613 | 91,071 | 106,065 | 111,033 | 7,776 |
| Dry goods, apparel. | 57 | 43,707 | 4,474 | 10.2 | 2,767 | 1 | 642 | 637 | 676 | 53,313 | 50,421 | 55,418 | 3,526 |
| Clothing, furnishings, footwear | 28 | 27,399 | 2,464 | 9.0 | 1,507 | 4 | 329 | 334 | 380 | 28,926 | 27,864 | 32,284 | 2,049 |
| Dry goods specialties, plece goods, notions.. | 29 | 16,308. | 2,010 | 12.3 | 1,260 | 1 | 313 | 303 | 296 | 24,387 | 22,557 | 23,134 | 1,477 |
| Furniture, home furnishings | 36 | 61,804, | 5,353 | 8.7 | 2,621 | 2 | 647 | 666 | 675 | 46,186 | 51,339 | 49,385 | 3,944 |
| Furniture.. | 17 | 21,241 | 3,282 | 15.4 | 1,484 |  | 365 | 371 | 348 | 26,919 | 28,872 | 27,006 | 1,396 |
| Home furnishings, floor coverings | 19 | 40,563 | 2,071 | 5.1. | 1,137 | 2 | 282 | 295 | 327 | 19,267 | 22,467 | 22,379 | 2,548 |
| Paper and its products. | 50 | 68,998 | 9,446 | 13.7 | 5,802 | $\ldots$ | 1,649 | 1,530 | 1,648 | 108,493 | 106,724 | 111,015 | 9,063 |
| Wrapping paper, twine......................... | , | 4,575 | 724 | 15.8 | 381 |  | 130 | 105 | 104 | 9,474 | 7,232 | 7,372 | 583 |
| Stationery, orfice supplies................... | 24 | 14,742 | 2,580 | 17.5 | 1,676 | ... | 426 | 393 | 420 | 32,022 | 32,429 | 32,912 | 2,028 |
| Paper products, n.e.c. | 23 | 49,681 | 6,142 | 12.4 | 3,745 | $\ldots$ | 1,093 | 1,032 | 1,124 | 66,997 | 67,063 | 70,731 | 6,452 |
| Automotive equipment, tires and tubes. | 68 | 132,112 | 13,943 | 10.6 | 6,853 | 2 | 1,964 | 1,968 | 2,013 | 126,592 | 133,758 | 139,982 | 19,526 |
| Electrical goods.. | 81 | 268,497 | 30,794, | 11.5 | 23,010 | 1 | 7,660 | 6,868 | 6,295 | 478,994 | 421,005 | 420,202 | 16,720 |
| Wiring supplies, apparatus....... | 58 | 247,408 | 28,824 | 11.6 | 21,995 | , | 7,351 | 6,589 | 6,020 | 458,188 | 403,194 | 400,818 | 14,841 |
| Electrical appliances, specialtie | 23 | 21,089 | 1,970 | 9.3 | 1,015 | ... | 309 | 279 | 275 | 20,806 | 17,811 | 19,384 | 1,879 |
| Hardware, plumbing, heating | 65 | 64, 665 | 8,315 | 12.8 | 4,980 | 8 | 1,287 | 1,273 | 1,286 | 90,771 | 93,050 | 95,563 | 5,644 |
| Hardware, specialty lines... | 18 | 9,360 | 1,413 | 15.1 | 879 | 1 | 217 | 193 | 205 | 16,386 | 16,697 | 16,883 | 856 |
| Plumbing, heating equipment, suppli | 47 | 55,305 | 6,902 | 12.5 | 4,101 | 7 | 1,070 | 1,080 | 1,081 | 74,385 | 76,353 | 78,680 | 4,788 |
| Lumber, construction materials. | 49 | 62,574 | 9,859 | 15.8 | 4,101 | 8 | 937 | 927 | 896 | 77,761 | 75,165 | 74,664 | 5,329 |
| Machinery, equipment, suppli | 486 | 328,300 | 56,907 | 17.3 | 35,759 | 22 | 8,586 | 8,786 | 8,813, | 698,511 | 693,297 | 683,841 | 35,103 |
| Comercial machines, equipment. | 117 | 60,936 | 20,823 | 34.2 | 15,366 | 2 | 3,348 | 3,427 | 3,521 | 321,600 | 298,640 | 293,499 | 4,255 |
| Construction machinery, equipment............. | 11 | 8,122 | 1,162 | 14.3 | 494 | 1 | 119 | 111 | 96 | 10,858 | 9,950 | 9,600 | 801 |
| Farm-dairy machinery, equipnent.............. | 17 | 68,990 | 3,902 | 5.6 | 2,224 |  | 601 | 627 | 554 | 40,007 | 43,392 | 39,148 | 7,691 |
| Industrial machinery, equipment, supplies.... | 218 | 155,207 | 22,178 | 14.3 | 12,310 | 7 | 2,960 | 3,044 | 3,060 | 227,521 | 240,445 | 238,529 | 14,673 |
| Professional equipment, supplies............ | 72 | 17,789 | 5,158 | 29.0 | 3,345 | 5 | 1,060 | 1,063 | 1,032 | 61,178 | 61,557 | 60,514 | 4,281 |
| Service establishment equipment, supplies.... Trensportation (exc. automotive) equipment, | 38 | 13,055. | 2,803 | 21.5 | 1,500 | 5 | 384 | 394 | 387 | 27,520 | 28,793 | 29,663 | 1,835 |
| suppliea................................. | 13 | 4,201 | 881 | 21.0 | 520 | 1 | 114 | 120 | 163 | 9,827 | 10,520 | 12,888 | 1,567 |
| Metals, metal work (exc. scrap). | 62 | 90,574 | 9,405 | 10.4 | 4,726 | 3 | 1,173 | 1,277 | 1,273 | 82,191 | 89,102 | 90,903 | 13,335 |
| Iron, steel and products.. | 47 | 57,877. | 6,933 | 12.0 | 3,236 | 3 | 763 | 841 | 827 | 55,600 | 60,529 | 61,678 | 9,898 |
| Nonferrous metals, metal work | 15 | 32,697 | 2,472 | 7.6 | 1,490 | ... | 410 | 436 | 446 | 26,591 | 28,573 | 29,225 | 3,437 |
| Other manufacturers' sales branche | 123 | 406,223 | 37,542 | 9.2 | 14,766 | 11 | 3,876 | 3,968 | 4, 032 | 265,524 | 287,791 | 290,906 | 33,139 |
| Amusement, sporting goods. | 26 | 49,769 | 5,652 | 11.4 | 2,923 | 2 | 853 | 878 | , 902 | 54,171 | 59,058 | 61,543 | 5,756 |
| Farm supplies. . ............................. | 11 | 9,692 | 1,757 | 18 | 795 | ... | 165 | 170 | 165 | 11,586 | 12,264 | 11,955 | 1,894 |
| Manufacturers' sales branches, miscellaneous products. | 86 | 346,762 | 30,133 | 8.7 | 11,048 | 9 | 2,858 | 2,920 | 2,965 | 199,767 | 216,469 | 217,408 | 25,489 |
| Manufacturers' sales offices (without stocks), total. | 541 | 1,491,691 | 62,266 | 4.2 | 24,286 | 21 | 5,121 | 5,319 | 5,294 | 454,726 | 472,964 | 480,479 | $\ldots$ |
| Grocerles, confectionery, meat | 24 | 68,965 | 5,206 | 7.5 | 1,439 |  | 331 | 361 | 369 |  | 32,990 | 34,865 | $\ldots$ |
| Drugs, chemicals, allied products. | 38 | 75,845 | 10,262 | 13.5 | 3,286 | $\ldots$ | 832 | 846 | 825 | 65,223 | 65,764 | 66,191 | ... |
| Dry goods, apparel............................. | 43 | 43,025: | 2,178 | 5.1 | 1,232 | $\ldots$ | 216 | 227 | 228 | 23,579 | 21,932 | 23,742 | $\cdots$ |
| Clothing, furnishings, footwear............... | 16 | 10,579 | 597 | 5.6 | 298 | $\ldots$ | 44 | 46 | 47 | 5,210 | 4,771 | 5,440 |  |
| Dry goods specialties, piece goods, notions.. | 27 | 32,446 | 1,581 | 4.9 | 934 | ... | 172 | 181 | 181 | 18,369 | 17,161 | 18,302 | ... |
| Furniture, home furnishings.................... | 29 | 28,664 | 2,019 | 7.0 | 1,154 | 1 | 186 | 185 | 175 | 18,208 | 19,013 | 19,169 | $\ldots$ |
| Paper and its products | 48 | 36,474 | 4,153 | 11.4 | 2,266 | 1 | 429 | 432 | 450 | 41,192 | 40,568 | 39,411 |  |
| Electrical goods............................... | 42 | 118,413 | 2,450 | 2.1 | 1,468 | . | 277 | 274 | 288 | 28,858 | 29,955 | 31,500 | $\cdots$ |
| Hardware, plumbing, heating...................... | 28 | 27,831 | 990 | 3.6 | 591 | 2 | 116 | 112 | 119 | 10,995 | 11,008 | 11,969 |  |
| Lumber, construction materials................. | 28 | 69,812 | 4,643 | 6.6 | 1,476 | 1 | 340 | 365 | 361 | 27,369 | 29,033 | 28,857 | ... |

Table 101.-THE STATE-Continued
Establishments, Sales, Expenses, Pay Roll, Personnel, and Stocks, by Type of Operation and Kind of Business: 1948

| Type of operation and kind of business | Estab lish. ments (Number) | Sales, entire year (Thousand dollats) | Operating expenses ${ }^{2}$ (inc. pay roll) |  | Pay roll, entire year <br> (Thousand dollars) | Active proprie tors,* Novem. ber (Num. ber) | Paid employees, workweek ended nearest- |  |  | Pay roll, workweek ended nearest- |  |  | Stocks on hand, end of year, at cost <br> (Thousand dollars) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Amount <br> (Thousand dollars) | Percent of sales |  |  | March 15 <br> (Number) | July 15 <br> (Number) | Nov. 15 (Number) | March 15 <br> (Dollars) | July 15 (Dollars) | Nov. 15 <br> (Dollars) |  |
| Type by Kind of Business--Continued <br> Manuracturers' sales offices (without stocks)-Con. |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Machinery, equipment, supplies | 124 | 197,193 | 8,730 | 4.4 | 4,128 | 10 | 848 | 893 | 894 | 74,803 | 77,925 | 82,567 |  |
| Conmercial machines, equipmen | ${ }^{24}$ | 7,536 | 2,802 | 37.2 | 921 |  | 209 | 224 | 207 | 15,462 | 15,593 | 18,665 |  |
| Industrial machinery, equipment, supplies.... | 72 | 167,373 | 4,881 | 2.9 | 2,647 | 5 | 522 | 548 | 565 | 48,843 | 51,465 | 52,966 |  |
| Other machinery, equipment, supplies......... | 28 | 22,284 | 1,047 | 4.7 | 560 | 5 | 117 | 121 | 122 | 10,498 | 10,867 | 10,936 |  |
| Other manufacturers' sales offices. | 137 | 825,469 | 21,635 | 2.6 | 7,246 | 6 | 1,546. | 1,624 | 1,585 | 134,039 | 144,776 | 142,178 | ... |
| Agents, brokers, total. | 2,542 | 1,842,799 | 69,326 | 3.8 | 27,328 | 2,439 | 7,181. | 7,821 | 7,269 | 486,662 | 533,954 | 517,819 | 7,694 |
| Groceries, confectionery, meats................ | 286 | 409,060 | 10,800 | 2.6 | 4,590 | 290 | 955 | 1,011 | 1,032 | 77,432 | 82,320 | 85,799 | 1,887 |
| Farm products (edible). | 133 | 186,278 | 7,818 | 4.2 | 5,007 | 134 | 1,714 | 2,184 | 1,537 | 95,128 | 121,202 | 93,162 | 1,296 |
| Dairy, poultry products. | 20 | 26,316 | 398 | 1.5 | 187 | 17 | 50 | 4 |  | 3,782 | 3,557 | 3,278 | 89 |
| Fruits, vegetables (fresh)..................... | 113 | 159,962 | 7,420 | 4.6 | 4,820 | 117 | 1,664 | 2,140 | 1,498 | 91,346 | 117,645 | 89,884 | 1,207 |
| Drugs, chemicals, allied product | 66 | 40,402 | 1,985 | 4.9 | 956 | 60 | 234 | 243 | 247 | 17,217 | 17,099 | 18,823 | 169 |
| Drugs, drug sundries.. | 34 | 18,238 | 1,140 | 6.2 | 496 | 32 | 134 | 133 | 139 | 8,994 | 8,516 | 10,335 | 54 |
| Industrial chemicels, paints. | 32 | 22,164 | 845 | 3.8 | 460 | 28 | 100 | 110 | 108 | 8,223 | 8,583 | 8,488 | 115 |
| Dry goods, apparel... | 528 | 233,903 | 10,987 | 4.7 | 2,258 | 528 | 600 | 594 | 611. | 41,333 | 39,956 | 43,758 | 280 |
| Clothing, furnishings, footwear.............. | 315. | 116,539 | 5,940 | 5.1 | 1,212 | 329 | 338 | 347 | 351 | 22,089 | 22,458 | 24,161 | 122 |
| Dry goods specielties, piece goods, notions.. | 213 | 117,364 | 5,047 | 4.3 | 1,046 | 199 | 262 | 247 | 260 | 19,244 | 17,498 | 19,597 | 158 |
| Furniture, home furnishings | 222. | 92,505 | 4,393 | 4.7 | 1,363 | 219 | 355 | 346 | 350 | 24,420 | 23,849 | 25, 333 | 269 |
| Furniture...... | 101 | 30,760 | 1,864 | 6.0 | 463 | 99 | 114 | 114 | 112 | 7,826 | 7,994 | 7,942 | 116 |
| Home furnishings, floor coverings............ | 121 | 61,745 | 2,529 | 4.1 | 900 | 120 | 241 | 232 | 238 | 16,594 | 15,855 | 17,391 | 153 |
| Paper and its products......................... | 49 | 17,151 | 916 | 5.3 | 397 | 46 | 98 | 97 | 101 | 7,571 | 7,329 | 7,745 | 145 |
| Farm products (raw materiels) | 104. | 240,615 | 3,134 | 1.3 | 1,195 | 103 | 553 | 541 | 555 | 20.513 | 21,603 | 21,913 | 385 |
| Cotton. | 8 | 8,667 | 135 | 1.6 | 31 | 8 | 9 | 10 | 9 | 594 | 571 | 555 | 99 |
| Grain......... | 18 | 23,982 | 435 | 1.8 | 212 | 19 | 42 | 49 | 4 | 2,937 | 3,370 | 3,377 | 33 |
| Hides, skins, raw | 8 | 6,567 | 150 | 2.3 | 42 | 6 | 11 | 11 | 11 | 667 | 667 | 670 | 32 |
| Livestock. | 53. | 178,932 | 2,019 | 1.1 | 753 | 52 | 449 | 434 | 451 | 13,570 | 14,323 | 14,523 | 29 |
| Wool, mohatr. | 6 | 6,267 | 163 | 2.6 | 90 | 7 | 23 | 17 | 18 | 1,604 | 1,417 | 1,356 | 180 |
| Other inedible farm product | 11 | 16,200 | 232 | 1.4 | 67 | 11 | 19 | 20 | 22 | 1,141 | 1,255 | 1,432 | 12 |
| Automotive equipment, tires and tubes. | 51 | 22,884 | 1,667 | 7.3 | 710 | 40 | 164 | 169 | 169 | 13,534 | 13,862 | 15,275 | 110 |
| Electrical goods. | 17 | 61,881 | 4,542 | 7.3 | 1.829 | 172 | 380 | 390 | 398 | 30,099 | 33,986 | 33, 258 | 307 |
| Wiring supplies, apparatus. | 122 | 45,258 | 3,360 | 7.4 | 1,330 | 124 | 269 | 283 | 291 | 21,473 | 24,837 | 23,238 | 278 |
| Electrical appliances, specialtie | 49. | 16,623 | 1,182 | 7.1 | 499 | 48 | 111 | 107 | 107 | 8,626 | 9,149 | 10,020 | 29 |
| Hardware, plumbing, heating. | 132 | 51,668 | 3,174 | 6.1 | 1,407 | 121 | 304 | 323 | 332 | 23,406 | 25,532 | 25,998 | 491 |
| Hardware, specialty lines.. | 72 | 28,350 | 1,793 | 6.3 | 593 | 65 | 142 | 146 | 151 | 10,534 | 11,547 | 11,497 | 57 |
| Plumbing, heating equiprent, supplie | 60 | 23,318 | 1,381 | 5.9 | 814 | 56 | 162 | 177 | 181 | 12,872 | 13,985 | 14,501 | 434 |
| Lumber, construction materials. | 73 | 57,025 | 2,558 | 4.5 | 835 | 54 | 165 | 188 | 182 | 14,575 | 18,236 | 18,008 | 839 |
| Lumber, millwork......... | 52 | 52,989 | 2,219 | 4.2 | 721 | 39 | 135 | 157 | 149 |  | 16,084 | 15,847 | 806 |
| Other construction materials | 21 | 4,036 | 339 | 8.4 | 114 | 15 | 30 | 31 | 33 | 2,012 | 2,152 | 2,161 | 33 |
| Machinery, equipment, supplies.. | 305 | 120,688 | 6,662 | 5.5 | 2,995 | 280 | 723 | 754 | 771 | 55,407 | 60,008 | 59,982 | 838 |
| Commercial machines, equipment............... | 41 | 7,435 | 670 | 9.0 | 317 | 37 | 87 | 98 | 107 | 5,394 | 5,987 | 6,595 | 115 |
| Induetrial machinery, equipment, supplies.... | 151 | 41,224 | 3,379 | 8.2 | 1,842 | 136 | 4.8 | 460 | 468 | 35,043 | 38,588 | 38,382 | 522 |
| Other machinery, equipment, supplies........ | 113 | 72,029 | 2,613 | 3.6 | 836 | 107 | 188 | 196 | 196 | 14,970 | 15,433 | 15,005 | 201 |
| Metals, metal work (exe. scrap). | 50 | 21,838 | 739 | 3.4 | 214 | 45 | 62 | 65 | 85 | 4,238 | 4,255 | 4,316 | 69 |
| Iron, steel and products... | 46 | 20,261 | 658 | 3.2 | 180 | 41 | 56 | 59 | 79 | 3,553 | 3,565 | 3,626 | 67 |
| Nonferrous metals, metal work | 4 | 1,577 | 81 | 5.1 | 34 | , |  | 6 | 6 | 685 | 690 | 690 | 2 |
| Agents and brokers, n.e.c. | 372 | 286,901 | 9,951 | 3.5 | 3,572 | 347 | 874 | 916 | 899 | 61,789 | 64,717 | 64,449 | 609 |
| Assemblers (mainly farm products), total......... | 750 | 806,016 | 150,452 | 18.7 | 75,206 | 399 | 31,156 | 40,842. | 32,450 | 1, 285,473 | 1,827,993 | 1,514,543 | 33,320 |
|  | 607 | 559,277 | 127,179 | 22.7 | 65,159 | 308 | 27,890 | 38,082 | 25,349 | 1, 130,394 | 1,683,225 | 1,181,375 | 12,483 |
|  | 42 | 139,011 | 14,659 | 10.6 | 7,129 |  | 2,199 | 2,207 | 2,533 | 128,754 | 144,475 | 139,822 | 3,691 |
|  | 565 | 420, 266 | 112,510 | 26.8 | 58,030 | 299 | 25,691 | 35,875 | 22,816 | 1,001,640 | 1,538,750 | 1,041,553 | 8,792 |
| Farm products (raw materials). $\qquad$ <br> Hides, skins, raw furs. <br> Livestock. $\qquad$ $\qquad$ <br> Farn products (inedible), n.e.c.................. | 51 | 132,783 | 5,194 | 3.9 | 1,272 | 30. | 344 | 433 | 474 | 22,164 | 27,017 | 31,990 | 13,259 |
|  | 11 |  | 660 | 3.3 | 361 | 3 | 88 | 166 | 123 | 6,359 | 10,874 | 8,927 | 363 |
|  | 4 | 1,326 | 293 | 22.1 | 215 | 5 | 69 | 53 | 53 | 4,041 | 4,209 | 4,263 | 112 |
|  | 20 | 61,209 | 738 | 1.2 | 283 | 10 | 93 | 1.06 | 103 | 5,494 | 5,808 | 5,931 | 586 |
|  | 16 | 50,151 | 3,503 | 7.0 | 413 | 12. | 94 | 108 | 195 | 6,270 | 6,126 | 12,869 | 12,198 |
| Other assemblers............................... | 92 | 113,956 | 18,079 | 15.9 | 8,775 | 61 | 2,922 | 2,327 | 6,627 | 132,915 | 117,751 | 301,178 | 7,578 |
| Fish, see foods (fresh)...............Otherassemblers................ |  | 5,210 | 1,831 | 35.1 | 867 | 8 | 191 | 214 | 336 | 9,471 | 12,165 | 13,331 | 398 |
|  | 83 | 108,746 | 16,248 | 14.9 | 7,908 | 53 | 2,731 | 2,113 | 6,291 | 123,444 | 105,586 | 287, 847 | 7,180 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| State, total.............................. | 88 | 232,332 | n.a. | n. | 28,180 | ... | 6,997 | 7,144 | 7,047 | 533,738 | 560,283 | 569,661 | 8,683 |
| Merchant wholesalera............................. |  |  | n. ${ }^{\text {a }}$ | n.a. | 3,211 | ... | 671 | 699 | 749 | 52,321 | 53,954 | 57,041 | 563 |
| Manuracturers' sales branches, offices............ | 27 | (x) | n.8. | n.a. | 5,711 | $\ldots$ | 1,42 | 1,583 | 1,556 | 118,260 | 128,924 | 125,916 | 7,842 |
| Petroleum bulk stations, terminals................ | 33 | 213,590 | n.8. | п.a. | 17,733 | ... | 4,43 | 4,404 | 4,302 | 328,928 | 341,307 | 351,514 | 275 |
| Other operating types............................ | 4 | (x) | n.8. | n.a. | 1,525 | ... | 41 | 458 | 440 | 34,229 | 36,098 | 35,190 | - 3 |

[^9]$x$ Withheld to avoid disclosure.
n.a. Not avallable or not applicable.
n.e.c. Not elsewhere clasalfied.
intries for agents and brokers represent brokerage or conmission received.

Table 102.-STANDARD METROPOLITAN AREAS
Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948

| Metropolitan area, type of operation, and kind of business | Establishments <br> (Number) | Sales, entire year <br> (Thousand dollars) | Pay roll, entire year <br> (Thousand dollars) | Active proprietors, * November (Number) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Employees <br> (Number) | Pay roll (Dollars) |
| FRESNO METROPOLITAN AREA, ${ }^{1}$ total. <br> Administrative, auxiliary units. <br> Wholesale establishments. $\qquad$ <br> WHOLESALE ESTABLISHMENTS <br> Type of Operation | 524 | 288,068 | 19,847 | 417 | 7,724 | 445,436 |
|  | 520 | 288,068 | $\begin{array}{r} 341 \\ 19,506 \end{array}$ | 417 | 75 7,649 | $\begin{array}{r} 6,952 \\ 438,484 \end{array}$ |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| Manufacturers' sales branches, offices, total. | 287 | 159,055 | 9,799 | 253 | 2,941 | 192,211 |
|  | 47 | 32,417 | 2,076 | ... | 530 | 38,405 |
| Sales branches (with stocks)........ Sales offices (without stocks).... | 42 5 | $\begin{array}{r} 27,884 \\ 4,533 \end{array}$ | 1,985 91 | $\ldots$ | 511 19 | 37,214 1,191 |
| Petroleum bulk stations, terminals. <br> Agents, brokers.. <br> Assemblers (mainly farm products) <br> Type by Kind of Business | 85 20 81 | 26,372 12,154 58,070 | 1,243 155 6,233 | 72 20 72 | 393 69 , 716 | 26,920 3,585 177,363 |
|  |  |  |  |  |  |  |
| Merchant wholesalers, total. Groceries, confectionery, meats. | 287 | 159,055 | 9,799 | 253 | 2,941 | 192,211 |
|  | 28 | 30,106 | 1,244 | 28 | 339 | 22,223 |
| Farm products (edible).. Dairy, poultry product | 34 | 17,928 | 1,532 | 39 | 469 | 30,030 |
|  | 14 | 8,974 | 1,054 | 13 | 348 | 21,197 |
| Fruits, vegetables (fresh) | 20 | 8,954 | 478 | 28 | 121 | 8,833 |
| Beer, wines, distilled spirits. Beer, sle.......................... | 15 | 15,616 | 711 | 10 | 158 | 13,780 |
|  | 9 | 3,774 11,842 | 219 492 | 9 | 61 97 | 4,434 9,346 |
| Drugs, chemicals, allied products. <br> Tobacco and products (exc. lear) <br> Furniture, home furnishings. <br> Paper and its products.. <br> Farm products (raw materials). <br> Automotive equipment, tires and tubes | 8 | 3,780 | 278 | 5 | 108 | 6,074 |
|  | 7 | 6,614 | 148 | 8 | 49 | 2,556 |
|  | 4 | 986 | 30 | 2 | 11 | 569 |
|  | 3 | 1,978 | 212 | 2 | 47 | 3,734 |
|  | 4 | 25,944 | 423 | 9 | 82 | 7,329 |
|  | 48 | 8,188 | 1,303 | 47 | 411 | 25,074 |
| Electrical goois. <br> General line, apparatus, supplies. <br> Electrical appliances, specialties. | 16 | 9,207 | 658 | 8 | 194 | 13,011 |
|  | 7 | 6,609 2,598 | 489 | 4 | 136 58 | 9,266 3,745 |
| Herdware, plumbing, heating Hardware. <br> Plumbing, beating equipment, supplies. | 12 | 7,880 | 616 | 5 | 260 | 11,689 |
|  | 3 | 1,570 | 143 | 1 | 34 | 2,898 |
|  | 9 | 6,310 | 473 | 4 | 126 | 8,791 |
| Lumber, construction materials.Lumber, millwork............. | 20 | 7,230 | 498 | 13 | 179 | 12,902 |
|  | 11 | 4,714 | 259 |  |  | 6,203 |
|  | 9 | 2,516 | 239 | - 6 | 102 | 6,699 |
| Machinery, equipnent, supplies......................................................... <br> Commercial machines, equipment................................................... <br> Industrial machinery, equipment, supplies. $\qquad$ <br> Service establishment equipment, supplies.................................. <br> Other macbinery, equipment, supplies............................................ | 50 | 6,299 | 707 | 45 | 236 | 14,777 |
|  | 14 | 1,538 | 221 | 12 | 77 | 4,669 |
|  | 19 | 3,288 | 339 | 12 | 97 37 | 6,487 |
|  | 10 | 731 | 92 55 | 10 | 37 25 | 1,860 |
|  | 7 | 742 | 55 | 11 | 25 | 1,761 |
| Other merchant wholesalers. Automobiles, other motor vehicles. Amusement, sporting goods. Books, periodicals, newspapers. .......................................................... Merchant wholesalers, n.e.c. | 6 | 2,234 | 259 | 7 | 107 | 4,708 |
|  | 32 | 15,065 | 1,180 | 25 | 391 | 23,755 |
|  | 6 | 2,063 | 157 | 6 | 45 | 2,499 |
|  | 4 | 901 | 86 | 2 | 27 | 1,917 |
|  | 3 | 483 | 49 | 2 | 41 | 957 |
|  | 19 | 11,618 | 888 | 15 | 278 | 18,382 |
| Manufacturers' sales branches (with stocks), total. | 42 | 27,884 | 1,985 | $\ldots$ | 511 | 37,214 |
| Groceries, confectionery, meats................................................... Drugs, chemicals, sllied products............................................... | 8 | 7,747 | 343 | -•• | 100 | 6,277 |
|  | 5 | 955. | 98 | $\ldots$ | 31 | 1,871 |
| Machinery, equipment, supplies. <br> Gormercial machines, equipment. <br> Industrial machinery, equipment, supplies. <br> Other machinery, equipment, supplies............................................... | 14 | 8,574 | 685 | $\ldots$ | . 159 | 12,713 |
|  | 6 | 1,190 | 315 | $\cdots$ | 69 | 6,409 |
|  | 3 | 917 | 89 | ... | 21 | 1,343 |
|  | 5 | 6,467 | 281 | ... | 69 | 4,961 |
| Manufacturers' sales branches, n.e.c.................................... | 15 | 10,608 | 859 | ... | 221 | 16,353 |
| Agents, brokers, total. <br> Farm products (edible). <br> Farm products (raw materials). <br> Mechinery, equipment, supplies. <br> Agents and brokers, n.e.c............................................................... | 20 | 12,154 | 155 | 20 | 69 | 3,585 |
|  | 3 | 912 | 1 | 3 | 1 | 50 |
|  | 8 | 9,175 | 83 | 9 | 39 | 1,327 |
|  | 3 |  | 8 | 2 | 14 | 735 |
|  | 6 | 1,993 | 63 | 6 | 15 | 1,473 |
| LOS ANGELES METROPOLITAN AREA, ${ }^{2}$ to | 8,415 | 6,060,357 | 343,092 | 6,554 | 95,981 | 6,763,246 |
| Administrative, auxiliary units. Wholesale establishments. <br> WHOLESALE ESTABLISKMENTS <br> Type of Operation | 8,375 | $\begin{array}{r} 125,508 \\ 5,934,849 \end{array}$ | 16,042 327,050 | 6,554 | 4,075 91,906 | $\begin{array}{r} 332,388 \\ 6,430,858 \end{array}$ |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
|  | 5,634 | 2,719,138 | 209,433 | 4,953 | 58,915 | 4,171,697 |
| Service wholesalers, domestic markets. <br> Foreign trade mercbants. <br> Limited-function wholesalers........................................................ . | 5,335 | 2,484,892 | 203,888 | 4,733 | 57,437 | 4,067,516 |
|  | 147 | 57,270 | 2,397 | 121 | 546 | 38,838 |
|  | 152 | 176,976 | 3,148 | 99 | 932 | 65,343 |
| Manufacturers' sales branches, offices, total. | 966 | 1,747,126 | 74,277 | 51 | 19,408• | 1,461,635 |
| Sales branches (with stocks)..Sales offices (without stocks) | 708 | 1,055,663 | 63,611 | 36 | 17,003 | 1,251,226 |
|  | 258 | 691,453 | 10,666 | 15 | 2,405 | 210,409 |
| Petroleur bulk stations, terminals. $\qquad$ <br> Agents, brokers. $\qquad$ $\qquad$ <br> Assemblers (malnly farm products), total. $\qquad$ <br> Cooperative marketing associations. $\qquad$ Other assemblers, country buyers. $\qquad$ | 232 | 310,929 | 9,411 | 159 | 2,455 | 190,984 |
|  | 1,403 | 922,803 | .15,320 | 1,333 | 4,153 | 298,309 |
|  | 140 | 234,863 | 18,609 | 58 | 6,975 | 308,233 |
|  | 68 72 | 154,570 80,293 | 12,590 6,019 | 58 | $\begin{aligned} & 4,896 \\ & 2,079 \end{aligned}$ | $\begin{array}{r} 240,463 \\ 67,770 \end{array}$ | Sther a

Table 102.-STANDARD METROPOLITAN AREAS-Continued
Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948

| Metropolitan area, type of operation, and kind of business | Establishments <br> (Number) | Sales, entire year <br> (Thousand dollars) | Pay roll, entire year <br> (Thousand dollars) | Active proprie tors,* November <br> (Number) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Employees <br> (Number) | Pay roll (Dollars) |
| LOS ANGELES METROPOLITAN AREA--Continued |  |  |  |  |  |  |
| Type by Kind of Eusiness |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| Groceries, confectionery, meats.. | 531 | 390,392 | 27,775 | 504 | 5,528 | 381,570 |
| Groceries (general line).. | 80 | 196,971 | 6,012 | 24 | 1,621 | 130,927 |
| Confectionery.. | 33 | 5,750 | 422 | 34 | 178 | 9,504 |
| Fish, sea foods.. | 26 | 10,793 | 822 | 23 | 268 | 18,136 |
| Meats and meat products.......................................................... | 159 | 75,356 | 3,911 | 209 | 1,064 | 75,863 |
| Other grocery, food specialties........................... | 233 | 101,582 | 6,608 | 214 | 2,397 | 147,040 |
| Form products (edible). | 474 | 320,501 | 25,522 | 560 | 7,310 | 513,021 |
| Dairy, poultry products... Fruits, vegetables (fresh) | 152 322 | 182,082 138,419 | 17,916 $7,606$. | 149 411 | 5,172 2,138 | 371,062 141,959 |
| Beer, wines, distilled spirits.. | 105 | 184,651 | 11,702 | 54 | 2,764 | 239,694 |
| Beer, sle..................... | 58 | 4.,250 | 3,420 | 42 | , 935 | 68,759 |
| Wines, distilled spirits. | 47 | 140,401 | 8,282 | 12 | 1,829 | 170,935 |
| Drugs, chemicals, allied products. <br> Drugs (general line).. <br> Drugs, drug sundries (specialty lines). <br> Industrial chemicals, explosives. <br> paints, varnishes. | 232 | 86,179 | 7,739 | 179 | 2,359 | 156,938 |
|  | 3 | 33,856 | 2,721 |  | 811 | 52,367 |
|  | 129 | 24,600 | 2,484 | 104 | 816 | 50,075 |
|  | 49 51 | 22,114 5,609 | 1,880 | 34 41 | 535 197 | 40,626 13,870 |
| Tobscco and products (exc. leaf)..................................... | 54 | 64,813 | 1,314 | 56 | 445 | 26,576 |
|  | 453 | 123,824 | 8,202 | 417 | 2,300 | 161,396 |
|  | 204 | 36,421 | 2,801 | 211 | 883 | 58,497 |
|  | 225 | 63,854 | 4,075 | 198 | 1,175 | 78,375 |
|  | 24 | 23,539 | 1,326 | 8 | 242 | 24,524 |
| Furniture, home furnishings. <br> Furniture (household, office) <br> Home furnishings, floor coverings. | 247 | 65,233 | 5,220 | 221 | 1,467 | 104,708 |
|  | 68 | 11,798 | 1,180 | 55 | 317 | 25,015 |
|  | 179 | 53,435 | 4,040 | 166 | 1,150 | 79,693 |
| Paper and its products.. | 137 | 56,964 | 6,614 | 109 | 1,946 | 122,738 |
| Wrapping paper, twine. | 10 | 15,413 | 1,599 | 8 | 426 | 29,801 |
| Fine paper.. | 11 | 10,957 | 1,211 | 6 | 303 | 21,242 |
| Stationery, office suppl | 40 | 21,641 | 1,823 | 37 | 621 | 33,130 |
| Wallpaper............... Other paper products. | 8 68 | 686 18,267 | 136 1,845 | 1 57 | $\begin{array}{r}38 \\ 558 \\ \hline\end{array}$ | 2,953 35,612 |
| Farm products (rav materials).................................................... | 40 |  | 958 | 26 | 170 |  |
|  | 533 | 104,650 | 14,620 | 492 | 4,399 | 295,118 |
| Electrical goods... | 255 | 194,720 | 14,401 | 203 | 3,967 | 296,176 |
| General line, apparatus, supplies............................................. | 145 | 105,017 | 8,235 | 119 | 2,297 | 172,206 |
|  | 110 | 89,703 | 6,166 | 84 | 1,670 | 123,970 |
| Hardware, plumbing, heating. Hardware. Plumbing, heating equipment, supplies. | 262 | 266,822 | 15,855 | 210 | 4,141 | 309,231 |
|  | 101 | 97,849 | 10,365 | 99 | 2,777 | 193,739 |
|  | 161 | 68,972 | 5,490 | 111 | 1,364 | 115,492 |
| Lumber, construction materials Lumber, millwork: | 250 | 172,424 | 13,450 | 172 | 3,539 | 269,100 |
| Lumber, millwork: <br> Direct mill shippers... | 24 | 17,635 | 363 | 23 | 85 | 5,824 |
| Distributors with yards. | 127 | 123,512 | 9,218 | 86 | 2,402 | 181,955. |
| Other construction materisis. | 99 | 31,277 | 3,869 | 63 | 1,052 | 81,321 |
| Machinery, equipment, supplies.. Conmercial machines, equipment | 1,030 | 328,054 | 32,898 | 821 | 8,973 | 644,083 |
|  | 227 | 48,423 | 5,814 | 208 | 1,556 | 106,868 |
| Construction machinery, equipmen | 26 | 29,414 | 2,518 | 16 | 624 | 47,041 |
| Faxm-iairy machinery, equipment. | 29 | 13,502 | 952 | 24 | 246 | 17,250 |
| Industrisl machinery, equipment, supplie | 384 | 162,819 | 14,066 | 261 | 3,799 | 287,030 |
| Professional equipment, supplies... Service establishment equipment, su | 124 | 21,223 36,295 | 3,270 4,187 | 86 171 | 1,984 1,175 | 63,366 78,830 |
| Service establishment equipment, supplies............. | 167 73 | 36,295 16,378 | 4,187 2,091 | + 5 | 1,175 | 43,698 |
| Metals, metal work (exc, scrap). | 96 | 85,036 | 8,789 | 64 | 2,143 | 156,729 |
|  | 86 | 80,061 | 8,444 | 53 | 2,060 | 150,958 |
| Iron, steel and product Nonferrous metals, meta | 10 | 4,975 | 345 | 11 | 83 | 5,771 |
| Waste materisls. | 161 | 34,815 | 3,434 | 192 | 1,312 | 71,691 |
| Iron, steelOther scrap,waste materiai |  |  |  | 74 | 433 | 26,890 |
|  | 99 | 18,064 | 2,209 | 118 | 879 | 4,401 |
| Other merchant wholesalers....... | 774 | 300,197 | 20,940 | 673 | 6,152 | 409,756 |
| Automobiles, other motor vehicle | 64 | 53,918 | 3,598 | 42 | 861 | 69,248 |
|  | 123 | 44,543 | 3,079 | 104 | 853 | 62,202 |
| Books, periodicals, newspapers.Farm supplies................ | 56 58 | 16,290 54,096 | 1,595 3,200 | 40 | 678 1,050 | 33,249 59,564 |
|  | $\begin{array}{r}58 \\ 175 \\ \hline\end{array}$ | 54,096 31,983 | 3,200 2,465 | 185 | 1,620 | 59,564 |
| Pewtroleum and products.... | 62 | 35,651 | 1,616 | 49 | 394 | 33,196 |
| Merchant wholesalers, n.e.c........................................... | 236 | 63,716 | 5,387 | 210 | 1,676 | 106,343 |
| Manufacturers' sales branches (with stocks), total..................... | 708 | 1,055,663 | 63,617 | 36 | 17,003 | 1,251,226 |
| Groceries, confectionery, meats. <br> Confectionery. <br> Meats, meat products. <br> Other grocery, food specialties. | 60 | 191,627 | 6,467 | 1 | 1,845 | 128,066 |
|  | 11 | 19,674 | 362 |  | 99 | 7,004 |
|  | 9 | 31,461 | 1,327 | 1 | $\begin{array}{r}430 \\ \hline\end{array}$ | 27,757 |
|  | 40 | 140,492 | 4,778 | $\ldots$ | 1,316 | 93,305 |
| Farm proaucts (edible). | 5 | 21,070 | 1,036 | $\cdots$ | 242 | 19,465 |
|  | 178 | 51,779 81,501 | 2,072 |  | r 51525 | 42,508 133,290 |
| Beer, wines, distilled spirits | 126 | 81,501 | 6,266 | 1 | 1,823 | 133,290 |
| Furniture, home furnishingsFurniture............... | 17 | 28,187 | 1,164 | 1 | 324 | $\frac{22,555}{10}$ |
|  | 8 | 6,704 | ${ }_{518}^{616}$ |  | 162 | 10,939 |
| Furniture...................... | 9 | 21,483 | 548 | 1 | 162 | 11,616 |
| Paper and its products......... <br> See footnotes at end of table. | 18 | 29,041 | 2,178 | $\ldots$ | 622 | 41,147 |
|  |  |  |  |  |  |  |

Table 102.-STANDARD METROPOLITAN AREAS-Continued
Establisements, Sales, Pay Roll, and Personnbl, by Type of Operation and Kind of Business: 1948


## WHOLESALE TRADE-STATE STATISTICS

Table 102.-STANDARD METROPOLITAN AREAS- Continued
Establisements, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948


See footnotes at end of tab1e.

Table 102.-STANDARD METROPOLITAN AREAS-Continued
Establishments, Sales, Pay Roly, and Personnel, by Type of Operation and Kind of Business: 1948

| Metropolitan ares, type of operation, and kind of business | Establishments | Sales, entire year <br> (Thousand dollars) | Pay roll, entire year <br> (Thousand doilars) | Active proprietors, ${ }^{*}$ November <br> (Number) | Paid employees and pay roll, work. week ended nearest Nov. 15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (Number) |  |  |  | Employees ( (umber) | Pay roll (Dollars) |
| SAN DIEGO METROPOLITAN AREA--Continued |  |  |  |  |  |  |
| Type by Kind of Business--Continued |  |  |  |  |  |  |
| Merchant wholesalers--Continued |  |  |  |  |  |  |
| Tobacco and products (exc. leaf)........ | 3 | 4,285 | 82 | $\ldots$ | 31 | 2,125 |
| Dry goods, apparel..... | 9 | 1,104 | 74 | 12 | 37 | 2,220 |
| clothing, furnishings, footwear....... | 3 | 552 | 23 | 6 | 11 |  |
| Dry goods......................... | 6 | 552 | 51 | 6 | 26 | 1,800 |
| Furniture, home furnishings............................... | 4 | 455 | 52 | 4 | 16 | 1,029 |
| Paper and its products.. | 6 | 2,745 | 251 | 7 | 96 | 5,634 |
| Stationery, off ice supplies. Paper products, n.e.c...... | 3 | 643 | 94 | 3 | 47 | 2,262 |
| Paper products, n.e.c....... | 3 | 2,102 | 157 | 4 | 49 | 3,372 |
| Automotive equipment, tires and tubes.. | 54 | 7,231 | 1,199 | 48 | 380 | 24,127 |
| Electrical goods. | 23 | 12,868 | 1,140 | 11 | 297 | 24,119 |
| General line, apparatua, supplies. | 9 | 8,479 | 715 | 4 | 173 | 13,850 |
| Electrical appliances, specialties. | 14 | 4,389 | 425 | 7 | 124 | 10,269 |
| Hardware, plumbing, heating. | 15 | 13,851 | 1,207 | 13 | 302 | 21,841 |
| Hardware. | 7 | 8,887 | 845 | $\stackrel{6}{6}$ | 215 | 14,983 |
| Plumbing, heating equipment, supplies. | 8 | 4,964 | 362 | 7 | 87 | 6,858 |
| Lumber, construction materials. | 12 | 6,026 | 553 | 8 | 162 | 10,784 |
| Lumber, miliwork.. | 5 | 4,121 | 318 | 4 | 74 | 5,201 |
| Other construction materials. | 6 | 1,915 | 235 | 4 | 88 | 5,583 |
| Machinery, equipment, supplies.. | 51 | 10,443 | 1,462 | 30 | 458 | 28,790 |
| Commercial machines, equipment. | 13 | 2,187 | 275 | 8 | 96 | 6,429 |
| Industrial machinery, equipment, supplies | 12 | 1,980 | 310 | 6 | 107 | 6,697 |
| Profesaional equipment, supflies.... | 9 | 1,465 | 229 | 3 | 78 | 4,238 |
| Transportation (exc. automotive) equipwent, supplies | 5. | 1,505 | 188 | 3 | 55 | 3,475 |
| Other machinery, equipment, supplies................. | 12 | 3,306 | 460 | 10 | 122 | 7,951 |
| Waste materials.. | 11 | 2,088 | 248 | 7 | 88 | 4,037 |
| Other merchant wholesalers.. | 49 | 11,611 | 1,006 | 42 | 352 | 19,259 |
| Automobiles, other motor vehicles |  | 4,114 | 352 |  | 114 | 6,861 |
| Amusement, sporting goods....... | 8 | ${ }_{6}^{621}$ | 113 | 8 | 51 | 1,986 |
| Farm supplies. | 9 | 1,787 | 148 | 5 | 63 | 2,980 |
| Jewelry........ | 4 | 313 | 21 | 4 | 6 | 425 |
| Petroleum and products..... | 3 | 955 | 19 | 4 | 6 | 343 |
| Merchant wholesalers, n.e.c | 18 | 3,821 | 353 | 15 | 112 | 6,664 |
| Manufacturers' sales branches (with stocks), total. | 40 | 18,742 | 1,582 | 3 | 454 | 31,014 |
| Groceries, confectionery, meats. |  | 8,027 | 275 | - | 93 | 6,101 |
| Drugs, chemicals, allied products | 4 | 549 | 71 | . | 25 | 1,373 |
| Machinery, equipment, supplies. | 16 | 2,624 | 661 | 1 | 179 | 13,097 |
| Manufacturers' sales branches, n.e. | 14 | 7,542 | 575 | 2 | 157 | 10,443 |
| Agents, brokers, total. | 17 | 9,024 | 178 | 23 | 60 | 3,861 |
| Groceries, confectionery, meats. |  | 6,419 |  |  |  | 1,750 |
| Farm products (edible). | 3 | 951 | 25 | 3 | 9 | 603 |
| Agents and brokers, n.e.c. | 6 | 1,654 | 76 | 14 | 29 | 1,508 |
| SAN FRANCISCO-OAKLAND METROPOLItAN AREA, ${ }^{6}$ total. | 5,086 | (x) | 250,245 | 3,913 | 65,464 | 4,817;570 |
| Administrative, auxiliary units.. Wholesale establishments.......... | $\begin{array}{r} 34 \\ 5,052 \end{array}$ | $\begin{gathered} (x) \\ 5,006,634 \end{gathered}$ | $\begin{array}{r} 9,007 \\ 241,238 \end{array}$ | 3,913 | $\begin{array}{r} 2,162 \\ 63,302 \end{array}$ | $\begin{array}{r} 176,841 \\ 4,640,729 \end{array}$ |
| Wholesale establishments |  |  |  |  |  |  |
| Type of operation |  |  |  |  |  |  |
| Merchant wholesalers, total. | 3,060 | 2,013,794 | 142,923 | 2,829 | 38,178 | 2,767,364 |
| Service wholesalers, domestic markets. | 2,783 | 1,664,952 | 134,240 | 2,583 | 36,027 | 2,607,725 |
| Foreign trade merchants........... | 219 | 243,497 | 6,342 | 209 | 1,541 | 110,194 |
| Limited-function wholesalers. | 58 | 105,345 | 2,341 | 37 | 610 | 49,445 |
| Manufacturers' sales branches, offices, total. | 821 | 1,992,190 | 79,363 | 27 | 19,986 | 1,504,497 |
| Sales branches (with stocks)............................. | 573 248 | $1,219,485$ 772,705 | 66,392 12,971 | 21 6 | 17,255 2,731 | $\begin{array}{r} 1,247,695 \\ 256,802 \end{array}$ |
| Petroleum bulk stations, terminals. | 148 | 158,116 | 6,256 | 88 | 1,645 | 135,413 |
| Agents, brokers................................................. | 987 | 776,011 | 10,440 | 948 | 2,339 | 186,550 |
| Assemblera (mainly farm products), total. | 36 | 66,523 | 2,256 | 21 | 1,154 | 46,905 |
| Cooperative marketing associations. |  | 57,287 | 1,657 |  | 847 | 32,327 |
| Other assemblers, country buyers... | 25 | 9,236 | 599 | 21 | 307 | 14,578 |
| Type by Kind of Business |  |  |  |  |  |  |
| Merchant wholeaalers, total.. | 3,060 | 2,013,794 | 142,923 | 2,829 | 38,178 | 2,767,364 |
| Groceries, confectionery, meats, | 348 | 338,624 | 14,810 | 390 | 4,034 | 286,221 |
| Groceries (general line)...... | 41 | 110,339 | 6,000 | 28 | 1,478 | 110,605 |
| Confectionery............ | 27 | 4,012 | 351 | 25 | 142 | 7,475 |
| Fish, sea foods: | 38 | 15,481 | 1,259 | 45 | 410 | 25,084 |
| Meats and meat products.... Other grocery, food special | 54 188 | 47,960 160,832 | 2,212 4,988 | 75 217 | 557 1,447 | 40,358 102,699 |

[^10]Table 102. STANDARD METROPOLITAN AREAS-Continued
Establishments, Sales, Pay Roll, and Personnbl, by Typb of Operation and Kind of Business: 1948

| Metropolitan area, type of operation, and kind of business | Establishments <br> (Number) | Sales, entire year <br> (Thousand dollars) | Pay roll, entire year <br> (Thousand dollars) | Active proprietors, ${ }^{*}$ November <br> (Number) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Employees (Number) | Pay roll (Dollars) |
| SAN FRANCISCO-OAKLAND METROPOLITAN AREA-Continued |  |  |  |  |  |  |
| Type by Kind of Business-Continued |  |  |  |  |  |  |
| Merchant wholesalers--Continued |  |  |  |  |  |  |
| Farm products (edible). | 247 | 244,361 | 19,270 | 314 | 5,237 | 366,716 |
| Dairy, poultry products... | 93 | 146,284 | 14,533 | 110 | 3,913 | 277,343 |
| Fruits, vegetables (fresh). | 154 | 98,077 | 4,737 | 204 | 1,324 | 89,373 |
| Beer, wines, distilled spirits. | 147 | 117,650 | 6,864 | 133 | 1,620 | 131,757 |
| Beer, ale............... |  | 27,275 | 1,746 | 82 | 472 | 34,321 |
| Wines, distilled spirits.. | 86 | 90,375 | 5,118 | 51 | 1,148 | 97,436 |
| Drugs, chemicals, allied products. | 114 | 66,752 | 5,017 | 84 | 1,464 | 97,083 |
| Drugs (general line)..... | 4 | 20,474 | 1,832 |  | 583 | 34,269 |
| Drugs, drug sundries (specialty lines). | 47 | 16,630 | 1,266 | 33 | 372 | 25,151 |
| Industrial chemicals, explosives....... Paints, | 23 40 | 24,442 5,206 | 1,480 439 | $\begin{array}{r}9 \\ 42 \\ \hline\end{array}$ | 401 | 29,443 8,220 |
| Tobacco and products (exc. leaf). | 40 | 47,394 | 1,558 | 58 | 416 | 27,985 |
| Dry goods, apparel. | 173 | 55,027 | 4,826 | 162 | 1,271 | 91,318 |
| Clothing, furnishings, footwe | 111 | 27,402 | 2,208 | 114 | 627 | 41,803 |
| Dry goods (general line)...... | 6 | 9,345 | 1,546 | 3 | 396 | 28,252 |
| Dry goods specialties, piece goods, notions. | 52 | 16,115 | 954 | 45 | 221 | 18,822 |
| Piece goods converters........................ | 4 | 2,165 | 118 | ... | 27 | 2,441 |
| Furniture, hame furnishings. | 86 | 4.,545 | 4,046 | 74 | 1,066 | 76,191 |
| Furniture (household, office).... | 17 | 8,401 | 1,063 | 15 59 | 231 | 20,530 |
| Home furnishings, floor coverings | 69 | 36,144 | 2,983 | 59 | 835 | 55,661 |
| Paper and ita products. | 63 | 44,139 | 5,105 | 49 | 1,362 | 99, 341 |
| Wrapping paper, twine. | 6 | 9,861 | 1,045 | 3 | 276 | 20,316 |
| Fine paper............ | 5 | 7,345 | 654 | 1 | 170 | 13,683 |
| Stationery, office supplies | 20 | 10,068 | 2,433 | 20 | 662 | 45,660 |
| Wallpaper.................. | 4 28 | 16.465 | 66 907 | ${ }_{23}^{2}$ | 24 230 | 1,638 |
| Other paper products....... | 28 | 16,400 | 907 | 23 | 230 | 18,044 |
| Farm products (raw materials).. | 32 | 90,367 | 1,139 | 19 | 216 | 18,592 |
| Automotive equipment, tires and tubes | 266 | 68,100 | 7,630 | 228 | 2,039 | 145,759 |
| Electrical goods.. | 111 | 103,314 | 8,428 | 67 | 2,271 | 171,492 |
| General line, apparatus, supplies. | 64 | 59,607 | 4,912 | 39 | 1,328 | 96,403 |
| Electrical appliances, specialties. | 47 | 43,707 | 3,516 | 28 | 943 | 75,089 |
| Hardware, plumbing, heating. | 130 | 102,120 | 10,131 | 82 | 2,674 | 199,953 |
| Hardware. ........ | 58 | 50,925 | 5,752 | 4 | 1,533 | 111,203 |
| Plumbing, heating equipment, supplie | 72 | 51,195 | 4,379 | 38 | 1,141 | 88,750 |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| Distributors with yerds. | 72 | 82,148 | 4,696 | 55 | 1,108 | 86,136 |
| Other construction materials. | 54 | 32,791 | 4,949 | 30 | 1,314 | 113,773 |
| Machinery, equfpment, supplies.. | 548 | 158,070 | 18,392 | 454 | 4,922 | 363,319 |
| Commercial machines, equipuent.. | 124 | 26,739 | 4,128 |  |  |  |
| Construction machinery, equipment | 34 | 22,259 | 2,018 | 22 | 536 | 42,184 |
| Farm-dalry machinery, equipment....... | 16 | 9,950 | 567 | 14 | 150 | 10,350 |
| Industrial machinery, equipment, supplies | 196 | 59,515 | 6,059 | 132 | 1,552 | 119,128 |
| Professional equipment, supplies..... | 57 | 12,744 | 2,072 | 39 | 627 | 39,662 |
| Service eatablishment equipment, supplies........... | 97 | 19,939 | 2,666 | 109 | 727 | 52,780 |
| Transportation (exc. automotive) equipment, supplies... | 24 | 6,924 | 882 | 16 | 184 | 16,445 |
| Metals, metal work (exc. scrap).. | 48 | 57,715 | 6,176 | 26 | 1,609 | 120,305 |
| Waste materials. | 79 | 21,021 | 1,806 | 86 | 606 | 35,410 |
| Iron, ateel scrap.. | 32 | 8,643 | 675 | 35 | 224 | 13, 657 |
| Other acrap, waste materials. | 47 | 12,378 | 1,131 | 51 | 382 | 21,763 |
| Other merchant wholesalers......... | 461 | 255,799 | 16,595 | 499 | 4,668 | 308,476 |
| Automobiles, other motor vehicles | 27 | 31,831 | 2,228 | 18 | 484 | 46,235 |
| Amusement, sporting goods.. | 62 | 14,010 | 1,312 | 68 | 373 | 25,928 |
| Books, periodicala, newspapers. | 27 | 8,797 | 1,084 | 22 | 335 | 21,585 |
| Farm supplies....... | 35 | 57,638 | 2,285 | 33 | 618 | 42,973 |
| Jevelry................ Petroleum and products. | 75 | 17,508 | 1,489 | 76 | 364 | 27,934 |
| Petroleum and products..... Merchant wholesalers, n.e. | 18 | 6,664 | 278 | 14 | 777 | 5,812 |
| Merchant wholesalers, n.e.c | ${ }_{2} 17$ | 119,360 | 7,919 | 268 | 2,417 | 138,009 |
| Manufacturers' sales branches (with stocks), total...................... | 573 | 1,219,485 | 66,392 | 21 | 17,255 | 1,247,695 |
|  | 59 | 326,808 | 9,290 | $\ldots$ | 2,355 | 168,428 |
|  | 7 | 19,005 | 495 | $\cdots$ | 157 | 9,492 |
| Meats, meat products........ | 11 | 68,859 | 1,826 | $\cdots$ | $\begin{array}{r}605 \\ \hline 593\end{array}$ | 38,962 |
| Other grocery, food specialties......... | 41 | 238,944 | 6,969 | ... | 1,593 | 119,974 |
| Beer, wines, distilled spirits. | 16 | 67,925 | 1,566 | $\ldots$ | 379 | 29,423 |
| Drugs, chemicals, allied products | 76 | 77,026 | 4,975 | 4 | 1,269 | 100,221 |
| Drugs, drug sundries...... | 20 | 30,074 | 2,125 |  | 556 | 43,375 |
| Induatrial chemicals, explosive | 24 | 32,555 | 1,407 | 4 | 312 | 27,262 |
| Paints, varnishes............. | 32 | 14,397 | 1,443 | ... | 401 | 29,584 |
| Dry goods, apparel. <br> Clothing, furnishings, footwear.. <br> Dry goods specialties, piece goods, notions. | 24 | 25,805 | 1,622 | 1 | 394 | 32,729 |
|  | 12 | 16,551 | 821 | 1 | 193 | 18,081 |
|  | 12 | 9,254 | 801 | ... | 201 | 14,648 |
| Furniture, home furniahings. ....................................... | 16 | 32,650 | 1,302 | 1 | 312 | 23,542 |
|  |  | 13,570 |  |  | 147 | $12,779$ |
| Home furniahings, floor coverings. | 10 | 19,080 | $589$ | 1 | 165 | $10,763$ |
| Paper and its products. | 21 | 25,549 | 2,204 | $\ldots$ | 620 | 42,771 |

See footnotes at end of table.

Table 102.-STANDARD METROPOLITAN AREAS Continued

## Establishments, Sales, Pay Roll, and Personnel, ay Type of Operation and Kind of Business: 1948



[^11]
## WHOLESALE TRADE—STATE STATISTICS

Table 102.-STANDARD METROPOLITAN AREAS-Continued
Establisements, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948

| Metropolitan area, type of operation, and kind of business | Establishments <br> (Number) | Sales, entire year <br> (Thowsand dollars) | Pay roll, entire year <br> (Thousand dollars) | Active proprietors, * November (Number) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Employees (Number) | Pay roll (Dollats) |
| Stockton methopolitan area, ${ }^{8}$ total. | 314 | 164,901 | 10,506 | 264 | 3,651 | 227,940 |
| Type of Operation |  |  |  |  |  |  |
| Merchant wholesalers... | 195 | 95,390 | 6,630 | 190 | 1,970 | 133,861 |
| Manufacturers' sales branches, offices | 24 | 14,688 | 885 |  | 246 | 17,271 |
| Petroleum bulk stations, terminals.. |  | 17,800 | 890 | 36 | 257 | 18,828 |
| Agents, brokers................ | 13 | 5,479 | 77 | 20 | 96 | 2,460 |
| Asaemblers (mainly farm products)................. | 35 | 31,544 | 2,024 | 18 | 1,082 | 55,520 |
| Type by Kind of Eusiness |  |  |  |  |  |  |
| Merchant wholesalers, total. | 195 | 95,390 | 6,630 | 190. | 1,970 | 133,861 |
| Groceries, confectionery, meats. | 16 | 19,179 | 722 | 16 | 185 | 13,313 |
| Farm products (edible).... | 34 | 20,810 | 1,518 | 36 | 391 | 28,627 |
| Beer, wines, distilled spirits. | 10 | 5,274 | 303 | 11 | 96 | 5,577 |
| Drugs, chemicals, allied products. | 13 | 1,345 | 81 | 21 | 32 | 1,788 |
| Paper and its products............ | 5 | 1,958 | 238 | 7 | 76 | 5,044 |
| Farm products (raw materials).. | 5 | 11,621 | 106 | 6 | 21 | 1,970 |
| Automotive equipment, tires and tubes. | 22 | 4,168 | 598 | 21 | 206 | 12,812 |
| Electrical goods. | 4 | 719 | 77 |  | 23 | 1,826 |
| Herdware, plumbing, heating. | 10 | 7,421 | 750 | 7 | 208 | 13,523 |
| Lumber, construction materials. | 12 | 4,220 | 575 | 7 | 166 | 10,912 |
| Machinery, equipment, supplies. | 30 | 7,038 | 852 | 24 | 274 | 19,353 |
| Waste materials. | 5 | 1,029 | 152 | 6 | 43 | 2,321 |
| Merchant wholesalers, n.e.c. | 29 | 10,608 | 658 | 27 | 249 | 16,795 |

* Proprietors of unincorporated businesses.
$x$ Withheld to avoid disclosure.
n.e.c. Not elsewhere classified.

2 Coexsists of with Fresno County.
${ }_{3}$ Consists of Los Angeles and Orange Counties,
${ }^{3}$ Coextensive with Sacramento County.
${ }_{5}^{4}$ Coextensive with San Bernardino County.
6 Coextensive with San Diego County.
${ }_{7}$ Consists of Alameda, Contra Costa, Marin, San Francisco, San Mateo, and Solano Counties.
8 Coextensive with Santa Clara County.

Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE
Establighments, Sales, Pay Roll, and Personnel-Total; Establishments and Sales-Merchant Wholesalers and Other Operating Types: 1948


[^12]Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE ${ }^{1}$ - Continued
Establishments, Sales, Pay Roll, and Personnel-Total; Establishments and Sales-Merchant Wholesalers and Other Operating Types: 1948

| County and city | Toad |  |  |  |  |  | Merchant wholesalers |  | Other operating types |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Establish- ments <br> (Number) | Sales,encire (Thousand dolla ars ) | Pay roll, <br> (Thousand dollars | Active * proprietors,November (Number) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  | Establishtments <br> (Number) | Sales, entire ycat <br> (Thousand doilars) | Establishments <br> (Number) | Sales,cotire year (Thousand doilars) |
|  |  |  |  |  | Employecs (Number) | Pay roil (Dollars) |  |  |  |  |
| Humboldt County. <br> Arcata. <br> Eureka. <br> Remainder of County. | 83 | 33,477 | 2,075 | 74 | 604 | 39,797 | 53 | 19,898 | 30 | 13,579 |
|  | 4 5 4 | 1,370 <br> 23,764 |  | 47 | 19 | 31, 888 | 4 | (x) ${ }^{\text {(1) }}$ | 1 | (x) 83 |
|  | 20 | 2,7,74 8,343 | ${ }^{1,671}$ | ${ }_{21}^{47}$ | 486 99 | 31,785 7,169 | 6 |  | 14 |  |
|  | 110 | 62,999 | 4,984 | 76 | 2,093 | 104,326 | 53 | 23,105 | 57 | 39,894 |
|  |  |  |  | 12 |  | 10,168 |  | 1,283 |  | 5,154 |
|  | 12 | 3,897 | 112 | 8 | 37 | 2,622 | 7 | 1,1216 | 5 | 2,481 |
|  | 46 32 | 31,331 21,334 | 2,690 | 32 24 24 | 1,290 | 62,070 29,466 | 25 12 | 17,970 2,436 | ${ }_{20}^{21}$ | 23,361 18,898 |
| Kern County. | 21 | 3,119 | 84 | 22 | 33 | 1,789 | 7 | 685 | 14 | 2,434 |
|  | 344 | 153,086 | 9,860 | 257 | 3,029 | 201,470 | ... | $\ldots$ | $\ldots$ |  |
| Administrative, auxiliary units...... <br> Wholesale establishments, total <br> Bakersfield. <br> Delano <br> Tart. <br> Remainder of County. |  |  | 594 |  | 139 | 10,834 |  |  |  |  |
|  | 340 <br> 176 | 153,086 | 9,266 <br> 5,589 | 257 | 2,890 | 190,636 | ${ }_{132}^{219}$ | 76,418 57,456 | ${ }_{121}^{12}$ | 76,668 25,239 |
|  | 18 | 4,808 | 484 | 11 | 1,254 | 15,865 | 4 | 1,283 | 14 | 3,525 |
|  | 24 | 5,872 | 251 | 16 | 78 | 5,230 | 20 | 5,073 | 4 | 7 |
|  | 122 | 59,71 | 2,942 | 103 | 962 | 60,998 | 63 | 12,606 | 59 | 7,105 |
| Kings County <br> Hanford. <br> Remainder of County | 53 | 20,761 | 845 | 31 | 348 | 14,273 | 25 | 6,654 | 28 | 14,107 |
|  |  | 8,534 12,227 | 215 630 | 12 19 | $\begin{array}{r}90 \\ 158 \\ \hline\end{array}$ | 4,064 10,209 | 114 | $\begin{aligned} & (x) \\ & (x) \\ & (x) \end{aligned}$ | ${ }^{5}$ | (x) |
| Lake County. <br> Lassen County. | 24 23 | $\begin{aligned} & 6,370 \\ & 3,463 \end{aligned}$ | 306 191 19 | 17 20 | 123 60 | $\begin{aligned} & 7,969 \\ & 3,827 \end{aligned}$ | 8 | - $\begin{array}{r}592 \\ 1,159\end{array}$ | $\begin{array}{r}17 \\ 15 \\ \hline\end{array}$ | 5,778 2,304 |
| Los Anceles County. | 8,210 | 5,953,403 | 332,419 | 6,416 | 92,781 | 6,616,233 | ... | ... | $\ldots$ |  |
| Administrative, auxiliary units. Wholesale establishments, total Alhambra. Azusa. Bell. <br> Belvedere township ${ }^{2}$ <br> Beverly Hills. <br> Burbank. <br> Claremont | 40 | 125,508 | 16,022 |  | 4,075 | 332,388 |  |  |  |  |
|  | 8,170 | 5,827,895 | 316,377 | 6,416 | 88,706 | 6,283,845 | 5,529 | 2,684,844 | 2,641 | 3,143, ${ }^{\text {a }}$, |
|  | 41 10 | 20,029 1,222 | 1,431 | 31 10 | 400 32 | 27,441 <br> 2,340 | 33 10 |  |  |  |
|  | 7 | 3,653 | 102 | 2 | 28 | 2,217 | 4 | ${ }^{1282}$ | 3 | 3,371 |
|  | 11 | 3,221 | ${ }_{4.30}^{246}$ | 10 | -67 | , 4,684 | 10 | (x) ${ }_{4,354}$ | $\frac{1}{3}$ |  |
|  | 59 | 35,776 | 1,927 | 35 | ${ }_{454}$ | 38,218 | 38 | 24,907 | 21 | 10,869 |
|  | 70 | (x) 29,357 | 1,825 |  |  | $\stackrel{36,187}{(x)}$ | 60 | 15,504 | 10 2 | ${ }_{(x)}^{23,853}$ |
|  | 2 |  |  |  |  |  | $\cdots$ |  | 2 |  |
|  | 35 20 | 8,984 15,220 | r $\begin{array}{r}620 \\ 1,062\end{array}$ | 28 23 | ${ }_{279}^{198}$ | 13,141 18,491 | $\begin{array}{r}29 \\ -17 \\ \hline\end{array}$ | 4,358 12,819 | ${ }_{3}^{6}$ | $\xrightarrow{4,626}$ |
|  | 28 | 14,147 |  |  |  | 11,841 | 21 | 5,142 | 7 | 9,005 |
|  | $\frac{1}{9}$ | (x) ${ }_{1,624}$ | (x) | (x) ${ }^{8}$ | (x) 26 | (x) ${ }_{\text {1,817 }}$ | $\cdots$ |  | 1 |  |
|  | 146 | $\stackrel{1,624}{63,124}$ | 4,236 | $11{ }^{8}$ | 1,252 | 86, ${ }_{\text {8,344 }}$ | 1128 | $\underset{40,457}{(x)}$ | 31 | $\underset{22,667}{ }$ |
|  | 8 | 2,146 |  |  |  | 2,567 | 7 |  | 1 |  |
|  | 2 | (x) | (x) |  | (x) | (x) | 2 | (x) | .. |  |
| Huntington Park. <br> Inglewood. <br> Long Beach.. <br> Lynwood.. <br> Manhattan Beach <br> Maywood. <br> Monrovia. | $\begin{array}{r}55 \\ 42 \\ \hline\end{array}$ | 19,477 | 1,741 |  | 474 | 33,934 | 45 | 14,76 | 10 | 4,761 |
|  | 42 <br> 307 | - 218,018 | 11,739 | 235 | +187 | -13,931 <br> 221,858 | $\begin{array}{r}35 \\ 249 \\ \hline\end{array}$ | (102,420 | 58 | 105,784 |
|  | 5,994 | 4,366,018 | 234,633 | 4,765 | 66,063 | 4,698,195 | 3,870 | 1,859,624 | 2,124 | 2,506,394 |
|  | 10 | $(\mathrm{x})^{4,677}$ | (x) 409 |  | (x) ${ }^{104}$ | $(\mathrm{x})^{7,648}$ | $\stackrel{9}{2}$ | (x) | 1 | (x) |
|  | ${ }_{17}{ }^{2}$ | (4) 4,742 | (x) ${ }_{452}$ |  | (x) 98 |  |  |  | 6 |  |
|  | 10 | 2,105 | 昭 | 10 | 35 | 2,044 | 7 | 1,009 | 3 | 1,096 |
| Montebello...................... | 11 | 1,382 | 130 | 10 |  | 2,561 | 10 |  | 1 | (x) |
|  | 7 172 | ${ }_{7,117}^{1,67}$ | 5,586 | 117 | 1,779 | 2,420 109,496 | 132 | $\underset{42,583}{1,671}$ | 40 | 28,534 |
| $\stackrel{\text { Pasacena. }}{ }$ |  | 19,816 | 2,194 | 37 | 518 | 32,780 | 34 | 9,308 | 21 | 10,508 |
| Redondo | 10 | 1,220 | 84 | 9 | 32 | 1,783 | 10 | 1,220 |  |  |
|  | 16 | 5,450 | 365 |  | 93 | 5,262 | 10 | 2,559 | 6 |  |
| Sen Fernan | 10 | 2,752 | 178 | 6 | 54 | 3,979 | 8 | (x) | 2 | (x) |
| San Cabri |  |  |  |  |  |  |  |  |  |  |
| Santa Monica. <br> Sierra Madre. <br> South Gate. <br> South Fasadena. <br> Whittier. <br> Remainder of County |  |  | (x) ${ }^{1,909}$ | (x) 50 | (x) 519 | (x) 39,702 | 50 | (x) 17.074 | 16 | 11,506 |
|  | 35 | 13,056 | ${ }^{\text {(x) }}$ |  | (x) 229 | 16,775 | 33 |  | 2 | (x) |
|  | ${ }_{14}^{16}$ | 2,368 10,466 | 239 600 | $1{ }^{7}$ | $\begin{array}{r}70 \\ 164 \\ \hline 1\end{array}$ | 4, 41,048 | 13 10 | (x) ${ }^{2,020}$ | 4 |  |
|  | 17 |  |  | ${ }_{9}$ |  | 1-8,621 | 10 |  |  | (x) 5,770 |
|  | 820 | 829,352 | 41,041 | 631 | 11,221 | 797,893 | 591 | 461,817 | 229 | 367,535 |
| Madera County. <br> Madera. | 32 | -7,255 | 326 |  | 98 |  | 8 | 1,870 | 24 |  |
|  | 13 | $\begin{aligned} & 4,967 \\ & 2,788 \end{aligned}$ | 160 166 | ${ }_{7}^{18}$ | $\begin{aligned} & 48 \\ & 50 \end{aligned}$ | $\begin{aligned} & 3,27 \\ & 3,008 \end{aligned}$ | 5 | 1,809 61 | 14 10 | 3,158 2,727 |
| Marin County.. | 42 | 14,443 | 894 | 37 | 262 | 17,4,4 | 24 | 7,938 | 18 | 6,505 |
| San Anselmo |  | 11,958 |  |  | 230 | 15,145 | 16 | 7,116 | 8 |  |
| Sausaitoto............................Remainder of County............ | 5 | 1,262 |  | 4 | 3 |  |  |  | 5 | 1,242 |
|  | 23 | 1,243 | 99 | 12 | 29 | 2,068 | 8 | 822 | 5 | 421 |
| Mariposa County............ | 5 | 833 | 33 | 3 | 8 | 611 | $\ldots$ | $\cdots$ | 5 | 833 |
|  | 54 | 10,283 | 545 | 46 | 164 | 10.678 | 24 | 4,812 | 30 | 5,471 |
|  | 14 |  | 139 | 9 | 37 | 2,583 | 6 |  | ${ }_{8}^{8}$ |  |
|  | ${ }_{28}^{12}$ | $\xrightarrow[\substack{2,883 \\ 5,328}]{\text { 2, }}$ | $\begin{array}{r}59 \\ 352 \\ \hline\end{array}$ | 11 26 | 17 110 | 7,116 | 4 14 | 651 3,324 | $\begin{array}{r}8 \\ 14 \\ \hline\end{array}$ | 2,232 <br> 2,004 |
| Merced county......................... | 70 | 21,798 | 1.243 | 65 | 608 | 27, 2728 | 28 | 5,304 | 42 |  |
|  | 28 | 9,390 | 574 | 24 | 178 | 12,006 | 16 | 4,044 | 12 | 5,346 |
|  | 42 | 12,408 | 669 | 41 | 430 | 16,722 | 12 | 1,260 | 30 | 11,148 |
| Modoc County............................................ | $\begin{array}{r}13 \\ 4 \\ 4 \\ \hline\end{array}$ | 2,026 | 92 10 | $\stackrel{10}{4}$ | 35 5 | 2,190 | 5 <br> 2 | (x) ${ }^{4 / 46}$ | 8 | (x) ${ }^{1,58}$ |
| Monterey County......................... | 174 |  |  |  |  |  |  |  | 94 |  |
| Pacific Crove <br> Selinas. | 27 | (x) | (x) |  |  | (x) | 20 | ${ }_{(0)}^{(x)}$ |  | (x) |
|  | ${ }_{68}^{2}$ | (x) ${ }_{40,972}$ | ${ }_{(4)}^{4,425}$ | (x) 46 | ${ }_{(1,779}$ | ( ${ }_{12}$ | 32 | (x) | 37 |  |
|  | 77 | 42,475 | 6,321 | 70 | 2,065 | 143,342 | 27 | 8,378 | 50 | 34,097 |

See footnotes at end of table.

Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE ${ }^{2}$ - Continued
Establishments, Sales, Pay Roll, and Personnel-Total; Establishments and Sales-Merchant Wholesalers and OTher Operating Types: 1948

| County and city | Total |  |  |  |  |  | Merchant wholesalers |  | Other operating types |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Establishmeats <br> (Number) | Sales, entire year <br> (Thousand dollats) | Pay roll, entire year <br> (Thousand dollars) | Active proprictors, November (Number) | Paid employees and pay rolt, workweek ended nearest Nov. 15 |  | Establishments <br> (Number) | Sales, entire year <br> (Thousand dollars) | Establishments (Number) | Sales, entire year <br> (Thousand dollars) |
|  |  |  |  |  | Employees <br> (Number) | Pay roll (Dollars) |  |  |  |  |
| Napa County $\qquad$ Napa. Remainder of County | 38 | 13,010 | 740 | 36 | 370 | 17,153 | 20 | 4,321 | 18 | 8,689 |
|  | 23 15 | 8,347 4,663 | 601 139 | 22 14 | 213 157 | 11,148 6,005 | 14 6 | 3,208 1,113 | 9 | 5,139 3,550 |
| Nevada Courty. Grass Valley.$\qquad$ Remainder of County. | 27 | 4,063 | 225 | 23 | 74 | 4,157 | 12 | 1,285 | 15. | 2,778 |
|  | 10 17 | 1,329 | 95 130 | 16 | 29 45 | 1,432 2,725 | 5 7 | 455 830 | 10 | 874 1,904 |
| Orange County......................... | 205 | 106,954 | 10,673 | 138 | 3,200 | 147,013 | 105 | 34,294 | 100 | 72,660 |
|  | 27 | 17,645 | 1,457 | 25 | 298 | 14,036 | 10 | 5,333 | 17 | 12,312 |
| Fullerton.. | 17 | 4,520 | 775 | 5 | 154 | 7,370 | 7 | 764 | 10 | (3, 756 |
| Huntington 8each. . . . . . . . . . . . . . . | 4 5 | 885 | 48 50 | $\cdots$ | 12 | 1,131 | 3 | (x) | 1 | (x) |
| Laguna 8each. ..... | $1{ }^{5}$ | 824 2,320 | 50 | 5 | 17 42 | 1,068 | 4 | (x) | 1 | (x) |
| Orange................................. | 10 | 20,856 | 1,160 | 14 | 532 | 8,211 | 5 | (x) 2,360 | 6 5 | (x) 18,496 |
| Santa Ana. | 68 | 29,558 | 3,018 | 53 | 870 | 61,535 | 50 | 22,109 | 18 | 7,449 |
| Remainder of County. | 61 | 30,372 | 4,074 | 31 | 1,275 | 51,074 | 19 | 1,563 | 42 | 28,809 |
| Placer County.......................... | 51 | 16,594 | 872 | 33. | 231 | 12,418 | 20 | 3,144 | 31. | 13,450 |
| Auburn. ................. | 16 | 3,250 | 215 | 7 | 65 | 4,180 | 6 | 644 | 10 | 2,606 |
| Roseville........................... | 11 | 3,832 | 140 | 12 | 74 | 3,271 | 8 | 1,154 | 3 | 2,678 |
| Remainder of County............... | 24 | 9,512 | 517 | 14 | 92 | 4,967 | 6 | 1,346 | 18 | 8,166 |
| Plumas County. $\qquad$ <br> Riverside County. $\qquad$ | 13 | 2,671 | 113 | 9 | 34 | 2,308 | 4 | 983 | 9 | 1,688 |
|  | 183 | 80,035 | 5,610 | 149 | 1,927 | 98,700 | 89 | 33,111 | 94 | 46,924 |
| Barning.. | 14 | 3,800 | 186 | 13 | 51 | 4,216 | 9 | 2,261 | 5 | 1,539 |
| Corone. | 16 | 7,962 | 477 | 17 | 166 | 4,748 | 7 | 855 | 9 | 7,107 |
| Indio... | 7 | 1,545 | 324 | 4 | 431 | 19,763 | 4 | 407 | 3 | 1,138 |
| Palm Springs. | 5 | 825 | 39 | 5 | 12 | 793 | 5 | 825 | $\cdots$ |  |
| Riverside........... | 59 | 41,769 | 3,151 | 45 | 796 | 44,303 | 32 | 23,272 | 27 | 18,497 |
| Remainder of County................ | 82 | 24,134 | 1,439 | 65 | 47. | 24,877 | 32 | 5,491 | 50 | 18,643 |
| Sacramento County..................... | 391 | 284,790 | 20,814 | 285 | 6,392 | 428,246 | $\ldots$ | $\ldots$ | $\ldots$ | $\ldots$ |
| Administrative, auxiliary units...... | 4 |  | 1,805 | $\cdots$ | 408 | 33,772 |  |  |  |  |
| Wholesale establishments, total...... | 387 | 284,790 | 19,009 | 285 | 5,984 | 394,474 | 288 | 184,839 | 99 | 99,951 |
| North Sacramento. | 10 | 1,749 | 115 | , | 35 | 1,929 | 9 | (x) | 1 | (x) |
| Sacramento....... | 307 | 253,806 | 16,748 | 214 | 5,259 | 348,356 | 233 | 164,962 | 74 | 88,844 |
| Remainder of County. ...... | 70 | 29,235 | 2,146 | 66 | 690 | 44,189 | 46 |  | 24 |  |
| San Benito County.. | 18 | 3,401 | 270 | 13 | 92 | 4,385 | 8 | 1,437 | 10 | 1,964 |
|  | 306 | 142,308 | 10,684 | 225 | 3,042 | 171,598 | 162 | 51,419 | 144 | 90,889 |
|  | 10 | 3,052 | 158 | 4 | 34 | 2,272 | 3 | (x) | 7 | (x) |
|  | $\cdots$ | 5,676 | 323 | -15 | $\cdots$ | 6,178 | $\cdots$ | 2,545 | 10 | 3,131 |
|  | 25 | 8,973 | 681 | 26 | 179 | 10,805 | 17 | 3,327 | 8 | 5,646 |
|  | 29 | 30,593 | 1,377 | 19 | 315 | 15,722 | 12 | 1,312 | 17 | 29,281 |
|  | 108 | 51,123 | 4,161 | 74 | 1,130 | 82,795 | 80 | 33,791 | 28 | 17,332 |
|  | 10 | 12,012 | 1,229 | 7 | 557 | 18,834 | 2 | (x) | 8 | (x) |
|  | 105 | 30,879 | 2,755 | 80 | 731 | 34,982 | 39 | 9,811 | 66 | 21,068 |
| San Diego County..................... | 515 | 259,926 | 19,428 | 375 | 5,548 | 361,488 | 364 | 167,864 | 151 | 92,062 |
| Chula Vista....................... | 6 | 2,823 | 399 | 2 | 140 | 4,493 | 1 |  | 5 | (x) |
| Coronado............................. | $\frac{1}{8}$ | (x) ${ }_{1,752}$ | (x) 147 | (x) 8 | (x) 50 | (x) ${ }_{2,985}$ | 14 | (x) ${ }_{583}$ | 4 | 1,169 |
| Escondido. | 16 | 5,235 | 1,000 | 7 | 197 | 7,882 | 6 | 583 987 | 10 | 4,248 |
| Lı Меsa............................... | 3 | (x) | (x) |  | (x) | (x) | 2 | (x) | 1 | (x) |
| National City........................ | 12 | 3,873 | 313 | 4 | 101 | 6,533 | 8 | 1,826 | 4 | 2,047 |
| Oceanside.......................... | 13 | 3,474 | 129 | 11 | 49 | 2,539 | 7 | 1,490 | 6 | 1,984 |
| San Diego........................... | 413 | 230,080 | 16,671 | 296 | 4,769 | 322,523 | 320 | 157,722 | 93 | 72,358 7,649 |
| Remainder of County................ | 43 | 11,986 | 719 | 43 | 221 | 13,287 | 15 | 4,337 | 28 | 7,649 |
| San Francisco County (coextensive with San Francisco city)......... | 3,673 | (x) | 193,083 | 2,776 | 49,613 | 3,660,880 | $\ldots$ | $\ldots$ | $\ldots$ |  |
| Administrative, auxiliary units....... <br> Wholesale establishments............... | $\begin{array}{r} 26 \\ 3,647 \end{array}$ | $\begin{gathered} (x) \\ 4,044,429 \end{gathered}$ | $\begin{array}{r} 7,421 \\ 185,662 \end{array}$ | 2,776 | $\begin{array}{r} 1,757 \\ 47,856 \end{array}$ | $\begin{array}{r} 146,399 \\ 3,514,481 \end{array}$ | 2,020 | 1,579,536 | 1,627 | 2,454, $\mathbf{8 0}^{9}$ |
| San Joaquin County..................... | 314 | 164,901 | 10,506 | 264 | 3,651 | 227,940 | 195 | 95,390 | 119 | 69,511 |
| Lodi............................ | 36 | 8,797 | 624 | 24 | 273 | 14,771 | 14 | (x) | 22 |  |
| Stockton, ....................... | 213 | 121,684 | 8,443 | 185 | 2,714 | 177,388 | 153 | 83,581 | 60 | 38,103 |
| Tracy............. | 7 | 2,727 | 281 | 7 | 62 | 5,469 | 1 | (x) | 6 | (x) |
| Remainder of County | 58 | 31,693 | 1,158 | 45 | 602 | 30,312 | 27 | 9,593 | 31 | 22,100 |
| San Luis Obispo County.. | 67 | 19,700 | 1,307 | 43 | 481 | 29,979 | 32 | 10,335 | 35 | 9,365 |
| San Luis Obispo.................... | 31 | 12,011 | 885 | 15 | 263 | 16,334 | 22 | 9,105 | 9 | 2,906 |
| Remainder of county................. | 36 | 7,689 | 422 | 28 | 218 | 13,645 | 10 | 1,230 | 26 | 6,459 |
|  | 100 | 61,721 | 2,856 | 70 | 761 | 54,859 | 60 | 19,323 | 40 | 42,398 |
|  | 13 | 5,438 | 284 | 12 | 7 | 5,787 | 11 | (x) | 2 | (x) |
|  | 3 | . 946 | 61 | , | 17 | 1,411 | 3 | (x) 946 | $\ldots$ | .. |
|  | 2 | (x) | (x) | (x) | (x) | (x) | 2 | (x) | ... | ... |
|  | 1 | (x) | (x) 501 | (x) 13 | (x) | (x) ${ }^{\text {a }}$, | 1 | (x) ${ }^{\text {a }}$, 374 | $\cdots$ | 5, 267 |
|  | 18 | 9,641 |  | 13 |  | 9,968 | 10 | (x) ${ }^{\text {, }} 374$ | ${ }^{8}$ | $(\mathrm{x})^{5,267}$ |
|  | 3 8 |  | 26 56 | $\cdots$ | 8 14 | 775 1,234 | 2 5 | ${ }^{(x)} 501$ | 1 | (x) 307 |
|  | 20 | 7,061 | 750 | 7 | 194 | 13,856 | 13 | 4,804 | 7 | 2,257 |
|  | 14 | 30,144 | 568 | 9 | 152 | 9,856 | 4 | 1,620 | 10 | 28,524 |
|  | 18 | 6,842 | 602 | 14 | 159 | 11,802 | 9 | 3,852 | 9 | 2,990 |
| Santa Barbara County. $\qquad$ Lompoc. $\qquad$ <br> Santa Barbara. <br> Santa Marie. $\qquad$ $\qquad$ <br> Remainder of County.. $\qquad$ | 177. | 66,815 | 7,295 | 115 | 2,804 | 151,490 | 93 | 28,090 | 84 | 38,725 |
|  | 13 | 2,718 | 454 | 14 | 105 | 5,610 | 3 | 387 | 10 | 2,331 |
|  | 89 | 29,927 | 2,508 | 59 | 707 | 45,370 | 61 | 18,580 | 28 | 11,347 |
|  | 31 | 13,955 | 1,558 | 18 | 710 | 36,799 | 17 | 5,999 | 14 | 7,956 |
|  | 4. | 20,215 | 2,775 | 24 | 1,282 | 63,711 | 12 | 3,124 | 32 | 17,091 |
| Senta Clare County..................... | 269 | 117,306 | 8,240 | 21.5 | 2,517 | 164,282 | 189 | 76,861 | 80 | 40,445 |
| Gilroy................................ | 9 | (1,532 | (x) 62 | (x) 9 | (x) 30 | (1,199 | 3 | 134 | 6 | 1, 398 |
|  | 3 | (x) | (x) | (x) | (x) | (x) | 1 | (x) | 2 | (x) |
| Mountain ViePalo A1to.... | 5 | 2,539 | 109 |  |  | 3,353 | 3 | (x) | 2 | (x) |
|  | 10 | 2,800 | 209 | 8 | 54 | 5,787 | 8 | (x) | 2 | (x) |
| Paio Jose................................. | 198 | 96,742 | 6,669 | 159 | 2,021 | 135,039 | 146 | 67,107 | 52 | 29,635 |
| Santa Clara...............Sunnyvale..............Remainder of County...... | 7 | (x) 687 |  |  |  | (x),134 | 7 | (x) 687 | $\cdots$ | (x) $\cdots$ |
|  | 2 35 | $\stackrel{(x)}{12,511}$ | ${ }_{(x)}^{1,052}$ | (x) 28 | (x) 309 | $\stackrel{(x)}{15,576}$ | 20 | (x) ${ }_{6,123}$ | 15 | (x) 6,388 |

[^13]Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE ${ }^{1}$-Continued
Establisfments, Sales, Pay Roll, and Personnel-Total; Establishments and Sales-Merchant Wholesalers and Other Operating Types: 1948

| County and city | Total |  |  |  |  |  | Merchant wholesalers |  | Other operating types |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Estahlishments <br> (Number) | Sales, entire year (Thousand dollars) | Pay roll, entite year <br> (Thousand dollars) | Active proprietors,* Novemher <br> (Number) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  | Estahlishments (Number) | Sales, entire year <br> (Thousand dollats) | Escahlishments (Number) | Sales, entire year <br> (Thousand dollars) |
|  |  |  |  |  | Employees (Number) | Pay roll (Dollars) |  |  |  |  |
| Santa Cruz County.. | 82 | 28,827 | 3,121 | 71 | 1.240 | 62,494 | 40 | 9,354 | 42. | 19,473 |
| Santa Cruz.......... | 28 | 7,868 | 458 | 23 | 142 | 8,903 | 18 | 3,975 | 10 | 3,893 |
| Watsonville.......... | 33 | 13,735 | 1,850 | 31 | 701 | 32,503 | 16 | 4,067 | 17 | 9,668 |
| Remainder of county... | 21 | 7,224 | 813 | 17 | 397 | 21,088 | 6 | 1,312 | 15 | 5,912 |
| Shasta County.. | 59 | 20,344 | 1,085 | 41 | 291 | 22,146 | 42 | 12,452 | 17 | 7,892 |
| Reddinc. . | 39 | 15,436 | 947 | 26 | 238 | 18,864 | 33 | 11,364 | 6 | 4,072 |
| Remainder of County... | - 20 | 4,908 | 138 | 15 | 53 | 3,282 | 9 | 1,088 | 11 | 3,820 |
| Sierra County.... | 1 | (x) | (x) | (x) | (x) | (x) | i | . | 1 | (x) |
| Siskiyou County..... | 41 | 7,723 | 398 | (x) 38 | 120 | 8,224 | 17 | 3,461 | 24 | 4,262 |
| Solano County. | 76 | 18,492 | 1,220 | 66 | 329 | 22,267 | 39 | 7,982 | 37 | 10,510 |
| Benicia................. <br> Vallejo | 33 | 8,970 | ¢15 | $\cdots$ | 175 | 12,017 | $\cdots$ | $\cdots$ | - | $\cdots$ |
| Remainder of County. . | 33 43 | 8,970 9,522 | 615 | 32 34 | 175 154 | 12,017 10,250 | 23 16 | 5,606 2,376 | 10 27 | 3,364 7,146 |
| Sonoma County. | 138 | 45,324 | 2,700 | 113 | 781 | 50,735 | 76 | 22,542 | 62 | 22,782 |
| Petaluma.. | 17 | 11,364 | 578 | 18 | 173 | 10,935 | 11 | 3,252 | 6 | 8,112 |
| Santa Rosa.. | 60 | 23,504 | 1,350 | 41 | 389 | 27,795 | 38 | 15,421 | 22 | 8,083 |
| Remainder of County... | 61 | 10,456 | 772 | 54 | 219 | 12,005 | 27 | 3,869 | 34 | 6,587 |
| Stanislaus County.. | 136 | (x) | (x) | (x) | (x) | (x) | $\ldots$ | $\ldots$ | $\ldots$ | . |
| Administrative, auxiliary | 2 | (x) | (x) | (x) | (x) | (x) |  | $\cdots$ | $\cdots$ | … |
| Wholesale establishments, | 134 | 61,511 | 2,464 | 114 | 1,033 | 55,514 | 74 | 31,345 | 60 | -30,166 |
| Modesto. | 63 | 18,109 | 1,184 | 51 | 342 | 23,744 | 45 | 13,365 | 18 | 4,744 |
| Turlock... | 14 | 14,452 | 433 | 12 | 335 | 13,966 | 6 | 7,890 | 8 | 6,562 |
| Remainder of County. | 57 | 28,950 | 847 | 51 | 356 | 17,804 | 23 | 10,090 | 34 | 18,860 |
| Sutter County. | 26 | 9,658 | 413 | 18 | 241 | 14,777 | 11 | 2,182 | 15 | 7,476 |
| Tehama County. | 21 | 4,219 | 218 |  | 96 | 5,254 | 7 | 817 | 14 | 3,402 |
| Trinity County. | 3 | (x) | (x) | (x) | (x) | (x) |  | ... | 3 | $(x)$ |
| Tulare County. | 194 | 90,434 | 4,942 | 138 | 2,573 | 111,976 | 74 | 14,061 | 120 | 76,373 |
| Dinuba... | 11 | 2,656 | 220 | 11 | 103 | 3,388 | 2 | (x) | 9 | (x) |
| Porterville. | 19 | 9,217 | 74.4 | 6 | 247 | 15,524 | 10 | , 2,500 | 9 | 6,717 |
| Tulare. | 31 | 7,694 | 500 | 27 | 150 | 9,201 | 21 | (x) | 10 | (x) |
| Visalia.. | 28 | 13,207 | 563 | 26 | 153 | 9,593 | 18 | 4,644 | 10 | 8,563 |
| Remainder of County... | 105 | 57,660 | 2,915 | 68 | 1,920 | 74,270 | 23 | 2,019 | 82 | 55,641 |
| Tuolurne County.... | 17 | 2,570 | 160 | 7 | 50 | 3,375 | 7 | 905 | 10 | 1,665 |
| Ventura County. | 145 | 77,908 | 8,507 | 82 | 3,571 | 155,437 | 58 | 16,507 | 87 | 61,401 |
| 0xnarai... | 24 | 27,934 | 1,665 | 10 | 574 | 29,289 | 9 | 2,657 | 15 | 25,277 |
| San Buenaventura. | 42 | 11,374 | 646 | 34 | 188 | 12,228 | 28 | 8,079 | 14 | 3,295 |
| Santa Paula.. | 13 | 7,129 | 1,542 | 7 | 831 | 29,489 | 3 | 258 | 10 | 6,871 |
| Remainder of County.. | 66 | 31,471 | 4,654 | 31 | 1,978 | 84,431 | 18 | 5,513 | 48 | 25,958 |
| Yolo County. | 49 | 28,943 | 1,070 | -43 | 387 | 26,106. | 17 | 13,915 | 32 | 15,028 |
| Woodland. | 22 | 16,662 | 645 | 23 | 247 | 17,744 | 8 | 11,077 | 14 | 5,585 |
| Remainder or County.. | 27 | 12,281 | 425 | 20 | 140 | 8,362 | 9 | 2,838 | 18 | 9,443 |
| Yuba County. | 40 | 15,266 | -899 | 34 | 258 | 18,020 | 29 | 9,613 | 11 | 5,653 |
| Marysville. | 34 | 12,992 | 885 | 28 | 253 | 17,857 | 24 | (x) | 10 | (x) |
| Remainder of County. | 6 | 2,274 | 14 | 6 | 5 | 163 | 5 | (x) | 1 | (x) |

* Proprietors of unincorporated businesses.

Based on advance 1950 population estimates.

Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE
Establishments, Sales, Pay Roll, and Personnel, sy Type of Oplration and Kind of Busingss: 1948

| County, type of operation, and kind of husiness | Estahlishments <br> (Number) | Sales, entire year (Thousand dollars) | Pay roll, entire year <br> (Thousand dollars) | Active proprietors,* November (Number) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Employees (Number) | Pay roll (Dollars) |
| ALAMEDA COUNTY, total. | 1,066 | (x) | (x) | (x) | (x) | (x) |
| Administrative, auxiliary units.. Wholesale establishments........... | 1,059 | $\begin{aligned} & (\mathrm{x}) \\ & 795,814 \end{aligned}$ | $\left(x_{47,105}\right.$ | 844 | $\begin{aligned} & (x) \\ & 13,065 \end{aligned}$ | $\begin{aligned} & (\mathrm{x}) \\ & 954,457 \end{aligned}$ |
| WHoLesale establishments |  |  |  |  |  |  |
| Merchant wholesalers, total. | 834 | 375,770 | 30,833 | 774 | 8,643 | 622,752 |
| Groceries, corfectionery, meats. | 89 | 55,684 | 2,843 | 91 | 882 | 56,875 |
| Farm products (edible)......... | 89 | 55,136 | 5,892 | 112 | 1,668 | 111,284 |
| Beer, wines, distilled spirits... | 31 | 33,584 | 1,834 | 32 | 429 | 36,200 |
| Drugs, chemicals, allied products. | 29 | 6,408 | 498 | 30 | 160 | 9,263 |
| Tobacco and products (exc. leaf). | 11 | 15,548 | 534 | 15 | 148 | 11,182 |
| Dry goods, apparel.. | 13 | 2,426 | 136 | 14 | 52 | 3,073 |
| Furniture, home furnishings.. | 20 | 3,324 | 331 | 17 | 91 | 6,453 |
| Automotive equipment, tires and tubes. | 119 | 20,227 | 3,187 | 81 | 878 | 61,238 |
| Hardware, plumbing, heating. | 36 | 20,787 | 1,514 | 29 | 422 | 35,289 |
| Lumber, construction materials. | 61 | 45,053 | 3,346 | 49 | 878 | 71,455 |
| Machinery, equipment, supplies. | 171 | 42,218 | 4,688 | 154 | 1,310 | 97,208 |
| Waste materials......... | 37 | 9,634 | 692 | 36 | 232 | 14,445 |
| Merchant uholesalexs, n.e.c. | 128 | 65,741 | 5,338 | 114 | 1,493 | 108,787 |
| Manufacturers' sales branches, offices. | 144 | 336,500 | 12,794 | 10 | 3,455 | 262,225 |
| Petroleum bulk stations, terminals | 41 | 53,747 | 2,155 | 27 | 536 | 43,948 |
| Agents, brokers, total. | 29 | 14,183 | 509 | 27 | 148 | 9,998 |
| Machinery, equipment, supplies. Agents and brokers, n.e.c...... | ${ }^{7} 2$ | $\begin{array}{r} 2,619 \\ 11,564 \end{array}$ | $135$ | ${ }^{61}$ | $\begin{array}{r} 31 \\ 117 \end{array}$ | $\begin{aligned} & 2,807 \\ & 7,191 \end{aligned}$ |
| Assemblera (mainly farm products), total. | 11 | 15,614 | 814 | 6 | 283 | 15,534 |
| Farm products (edible). <br> Assemblers, n.e.c....... | 8 3 | 15,039 575 | 775 39 | 3 | $\begin{gathered} 268 \\ 15 \end{gathered}$ | $14,8344$ |

See rootnotes at end of table.

Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE-Continued
Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Klnd of Buslness: 1948


See footnotea at end of table.

Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE-Continued
Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind oe Business: 1948


[^14]Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE-Continued
Establishments, Sales, Pay Roli, and Pergonnbl, ay Type of Operation and Kind of Bubiness: 1948

| County, type of operation, and kind of business | Establishments <br> (Number) | Sales, entire year (Thousand dollars) | Pay roll, entire year <br> (Thousand dollats) | Active proprietors,* November (Number) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Employees (Number) | Pay roll (Dollars) |
| ORANGE COUNTY, total. | 205 | 106,954 | 10,673 | 138 | 3,200 | 147,013 |
| Merchant wholesalers, total. | 105 | 34, 294 | 3,015 | 94 | 924 | 62,792 |
| Groceries, confectionery, meats | 17 | 6,458 | 330 | 11 | 106 | 7,240 |
| Farm products (edible)........ | 15 | 10,661 | 949 | 14 | 272 | 18,623 |
| Beer, wines, distilled spirits | 10 | 5,356 | 387 | 8 | 110 | 8,246 |
| Automotive equipment, tires and | 12 | 2,588 | 511 | 10 | 174 | 10,860 |
| Hardware, plumbing, heating.... | 3 | 845 | 42 | 1 | 13 | 918 |
| Lumber, construction materials. | 6 | 755 | 175 | 10 | 49 | 3,729 |
| Machinery, equipment, supplies. | 22 | 4,884 | 441 | 15 | 134 | 9,355 |
| Waste materials.......... | 3 | 183 | 48 | 3 | 20 | 1,068 |
| Merchant wholesalers, rie.c. | 17 | 2,564 | 132 | 22 | 46 | 2,753 |
| Manufacturers' sales branches, offices. | 15 | 3,989 | 575 | $\because$ | 145 | 10,903 |
| Petroleum bulk stations, terminals. | 31 | 13,811 | 522 | 29 | 155 | 10,683 |
| Agents, brokers.. | 6 | 1,963 | 28 | 4 | 8 | 268 |
| Assemblers (mainly farm products). | 48 | 52,897 | 6,533 | 11 | 1,968 | 62,367 |
| PLacer county, total. | 51 | 16,594 | 872 | 33 | 231 | 12,418 |
| Merchant wholesalers, total. | 20 | 3,144 | 240 | 18 | 86 | 5,008 |
| Farm products (edible).. | 4 | 751 | 41 | 5 | 20 | 1,032 |
| Beer, wines, distilled spirits... | 5 | 658 | 52 | 2 | 18 | 1,042 |
| Automotive equipment, tires and trbe | 5 | 522 | 71 | 3 | 23 | 1,541 |
| Merchant wholesalers, n.e.c.. | 6 | 1,213 | 76 | 8 | 25 | 1,393 |
| Petroleum bulk stations, terminals. | 17 | 4,130 | 177 | 12 | 51 | 3,595 |
| Other operating types........... | 14 | 9,320 | 455 | 3 | 94 | 3,815 |
| RIVERSIDE COUNTY, total. | 183 | 80,035 | 5,610 | 149 | 1,927 | 98,700 |
| Merchant wholesalers, total. | 89 | 33,111 | 2,137 | 79 | 627 | 40,822 |
| Groceries, confectionery, meats. | 13 | 15,837 | 430 | 6 | 109 | 8,465 |
| Farm products (edible)......... | 12 | 6,241 | 642 | 12 | 213 8 | 12,821 |
| Beer, wines, distilled spirits.. | 4 | 626 | 26 | 4 |  | 607 |
| Tobacco and products (exc. leaf). | 5 | 1,091 | 29 | 5 | 13 | 627 |
| Paper and its products... | 3 | 628 | 35 | 3 | 12 | 662 |
| Automotive equipment, tires end | 23 | 2,941 | 471 | 21 | 145 | 8,561 |
| Lumber, construction materials.. | 3 | 563 | 61 | 2 | 17 | 1,203 |
| Machinery, equipment, supplies | 10 | 2,270 | 287 | 7 | 73 | 5,742 |
| Merchant wholesalers, n.e.c.. | 16 | 2,914 | 156 | 19 | 37 | 2,134 |
| Manufacturers' sales branches, offices. | 6 | 1,818 | 176 | - | 50 | 3,826 |
| Petroleum bulk stations, terminals. | 46 | 13,773 | 398 | 42 | 124 | 7,920 |
| Agents, brokers................ | 5 | 1,369 | 90 | 5 | 11 | ' 711 |
| Assemblers (mainly farm products), total. | 37 | 29,964, | 2,809 | 23 | 1,115 | 45,421 |
| Farm products (edible). | 31 | 24,474 | 2,581 | 21 | 976 | 37,984 |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| Administrative, auxiliary units.............................. <br> Wholesale establishments......................................... | $\begin{array}{r} 26 \\ 3,647 \end{array}$ | $\begin{aligned} & (x) \\ & 4,044,429 \end{aligned}$ | $\begin{array}{r} 7,421 \\ 185,662 \end{array}$ | 2,776 | 1,757 47,856 | $\begin{array}{r} 146,399 \\ 3,514,481 \end{array}$ |
|  |  |  |  |  |  |  |
| Merchant wholesalers, total.. | 2,020 | 1,579,536 | 106,792 | 1,836 | 28,037 | 2,039,546 |
| Groceries, confectionery, meats. | 248 | 279,195 | 11,726 | 290 | 3,087 | 224,901 |
| Farm products. (edible).......... | 136 | 176,902 | 12,006 | 174 | 3,186 | 227,578 |
| Beer, wines, distilled spirits... | 80 | 72,619 | 4,388 | 55 | 1,010 | 82,549 |
| Drugs, chemicals, allied products. | 77 | 59,519 | 4,4,48 | 48 | 1,284 | 86,403 |
| Tobacco and products (exc. leaf). | 24 | 29,067 | 980 | 36 | 253 | 15,982 |
| Dry goods, apparel........... | 160 | 52,601 | 4,690 | 148 | 1,219 | 88,245 |
| Furniture, home furnishings... | 66 | 41,221 | 3,715 | 57 | 975 | 69,738 |
| Paper and its products......... | 48 | 39,181 | 4,640 | 43 | 1,223 | 89,891 |
| Automotive equipment, tires and tubes. | 93 | 43,008 | 3,672 | 95 | 955 | 68,917 |
| Electrical gooda......... | 85 | 77,162 | 7,009 | 41 | 1,869 | 142,397 |
| Hardware, plumbing, heating.... | 90 | 80,528 | 8,535 | 46 | 2,224 | 162,938 |
| Iumber, construction materials. | 90 | 145,225 | 6,550 | 46 | 1,510 | 132,706 |
| Machinery, equipment, supplies.... | 357 32 | 107,384 42,497 | 13,241 4,501 | 280 16 | 3,492 1,170 | 257,354 89,056 |
| Metals, metal work (exc. scrap)... Waste materials................ | 32 |  | 4,501 | 16 | 1,170 | 89,056 18,599 |
| Waste materials................. | 37 397 | 10,803 322,624 | 1,025 15,666 | 42 419 | 1,325 4,255 | 18,599 282,292 |
| Manufacturers' sales branches, ofrices, .total. | 652 | 1,634,547 | 65,4,4,4 | 16 | 16,317 | 1,220,642 |
| Sales orfices (without stocks). | 207 | 654,560 |  | 5 |  |  |
| Petroleum bulk stations, terminals... | 17 | 49,261 | 2,361 | 5 | 638 | 55,385 |
| Agents, brokers, total. | 943 | 736,372 | 9,830 | 909 | 2,165 | 174,586 |
| Groceries, confectionery, meats. | 150 | 254,565 | 2,829 | 144 | 540 | 49,838 |
| Farm products (edible)........ | 23 | 33,176 | 354 | 19 | 53 | 4,722 |
| Drugs, chemicals, allied products. | 33 | 21,677 | 496 | 30 | 119 | 9,364 |
| Furniture, home furnishings........ | 114 | 32,561 | 439 | 121 | 118 35 |  |
| Paper and its products........ | 22 | 9,458 | 167 | 19 | 35 17 | 3,115 1,460 |
| Farm products (raw materials)........ | 9 | 18,790 | 90 | 7 | 17 | 1,460 |
| Electrical goods............ | ${ }_{6}^{66}$ | 21,292 | 751 | 63 48 | 162 155 |  |
| Hardware, plunbing, heating....................... | 57 | 21,327 | 650 | 48 | 155 64 | 12,202 4,650 |
| Lumber, construction materials....... | 26 | 19,028 | 238 | 20 | 64 306 | 23,650 |
| Machinery, equipment, suppliea..... Metals, metal work (exc. scrap).... | 111 | 58,503 6,238 | 1,204 | 108 20 | 306 27 | 23,343 1,606 |
| Metals, metal work (exc. scrap).... <br> Agenta and brokers, n.e.c............ | 21 311 | 6,238 239,757 | 2,546 | 20 310 | 27 569 | 43,606 |
| Assemblers (mainly farm products), total | 15 | 4.,73 | 1,235 | 10 | 699 | 24,322 |
| Farm products (edible). | 10 | 41,228 | 1,001 | 5 | 629 70 | 19,953 4,369 |
| Assenblers, n.e.c........ | 5 | 3,485 | 234 | 5 | 70 | 4,369 |

[^15]Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE-Continued
Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948

\begin{tabular}{|c|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{County, type of operation, and kind of business} \& \multirow[b]{2}{*}{Establishments (Number)} \& \multirow[t]{2}{*}{Sales,
entire year (Thousand dollats)} \& \multirow[t]{2}{*}{Pay roll, (Thousand dolhars)} \& \multirow[t]{2}{*}{Active
proprietors,
November (Number)} \& \multicolumn{2}{|l|}{Paid employees and pay roll, workweek ended nearest Nov. 15} \\
\hline \& \& \& \& \& Employers (Number) \& Pay roll (Dollars) \\
\hline SAN JOAQuin county (See Stockton Metropolitan Area, table 102.) SAN LUIS OBISPO COUNTY, total. \& 67 \& 19,700 \& 1,307 \& 43 \& 481 \& 29,979 \\
\hline Merchant wholesalers, total. \& 32 \& 10,335 \& 857 \& 23 \& 266 \& 15,957 \\
\hline \begin{tabular}{l}
Groceries, confectionery, meats. \\
Farm products (edible) \\
Beer, wines, distilled spirits. \\
Automotive equipment, tires and tubes \\
Waste materials. \\
Merchant wholesalers, n.e.c.
\end{tabular} \& \[
\begin{gathered}
10 \\
4 \\
6 \\
4 \\
3 \\
5
\end{gathered}
\] \& \[
\begin{gathered}
3,474 \\
4,124 \\
1,701 \\
447 \\
26 \\
563
\end{gathered}
\] \& \[
\begin{array}{r}
172 \\
437 \\
101 \\
77 \\
2 \\
68
\end{array}
\] \& \[
\begin{aligned}
\& 4 \\
\& 2 \\
\& 3 \\
\& 4 \\
\& 6 \\
\& 4 \\
\& 4
\end{aligned}
\] \& 58
53
133
32
23
1
19 \& 3,544
7,739
2,189
1,378
48
1,059 \\
\hline Petroleum bulk stations, terminals. \& 25 \& 5,027 \& 150 \& 16 \& 4 \& 3,125 \\
\hline Assemblers (mainly farm products), total \& 6 \& 3,165 \& 283 \& 2 \& 159 \& 10,578 \\
\hline \begin{tabular}{l}
Farm products (edible) \\
Assemblers, n.e.c...
\end{tabular} \& \({ }_{3}^{3}\) \& \[
\begin{aligned}
\& 1,748 \\
\& 1,417
\end{aligned}
\] \& \[
\begin{aligned}
\& 179 \\
\&
\end{aligned}
\] \& 1 \& 80
79 \& 4,351
6,227 \\
\hline Other operating types... \& 4 \& 1,173 \& 17 \& 2 \& 12 \& 319 \\
\hline San mateo countr, total.. \& 100 \& 61,721 \& 2,856 \& 70 \& 761 \& 54,859 \\
\hline Merchant wholesalers, total.. \& 60 \& 19,323 \& 2,202 \& 52 \& 585 \& 41,807 \\
\hline \begin{tabular}{l}
Farm products (edible). \\
Beer, wines, đistilled spirits. \\
Drugs, chemicals, allied products. \\
Automotive equipnent, tires and tubes. \\
Lumber, construction materials. \\
Machinery, equipment, supplies. \\
Merchant wholesalers, n.e.c.
\end{tabular} \& \[
\begin{array}{r}
6 \\
5 \\
14 \\
8 \\
8 \\
3 \\
19
\end{array}
\] \& 3,721
3,576
665
1,087
5,833
199
4,251
4 \& 528
206
38
167
961
33
269 \& 6
4
4
5
14
1
1
21 \& 140
45
12
40
23
11
11
103 \& \begin{tabular}{r}
10,271 \\
3,587 \\
767 \\
\hline, 87 \\
17,213 \\
663 \\
5,519
\end{tabular} \\
\hline Petroleum bulk stations, terminals. Agents, brokers. Other operating types. \& \[
\begin{aligned}
\& 22 \\
\& 6 \\
\& 12
\end{aligned}
\] \& \[
\begin{aligned}
\& 15,576 \\
\& 24,559 \\
\& 2,263
\end{aligned}
\] \& \[
\begin{aligned}
\& 342 \\
\& 77 \\
\& 235
\end{aligned}
\] \& \(\begin{array}{r}14 \\ \\ \hline\end{array}\) \& 89
89
68 \& 7,115
l, 587
4,350 \\
\hline santa barbara cotnty, total.. \& 177 \& 66,815 \& 7,295 \& 115 \& 2,804 \& 151,490 \\
\hline Merchant wholesalers, total.. \& 93 \& 28,090 \& 2,089 \& 70 \& 597 \& 40,323 \\
\hline \begin{tabular}{l}
Groceries, confectionery, meats Farm products (edible) \\
Beer, wines, distilled spirits. \\
Automotive equipment, tires and tubes \\
Lumber, construction materials. \\
Machinery, equipment, supplies. \\
Merchant wholesalers, n.e.c.
\end{tabular} \& \[
\begin{aligned}
\& 12 \\
\& 13 \\
\& 12 \\
\& 16 \\
\& 4 \\
\& 15 \\
\& 21
\end{aligned}
\] \& 5,809
4,242
5,050
1,540
, 882
2,985
7,582 \& \[
\begin{aligned}
\& 337 \\
\& 516 \\
\& 384 \\
\& 183 \\
\& 103 \\
\& 232 \\
\& 334
\end{aligned}
\] \& 6
12
4
15
5
12
16 \& 86
157
89
65
18
73
109
109 \&  \\
\hline Manufacturers' sales branches, offices. Petroleum bulk stations, terminals. Agents, brokers \& \[
\begin{gathered}
15 \\
32 \\
9
\end{gathered}
\] \& \[
\begin{aligned}
\& 2,777 \\
\& 8,775 \\
\& 3,752
\end{aligned}
\] \& \[
\begin{aligned}
\& 312 \\
\& 238 \\
\& 45
\end{aligned}
\] \&  \& 79
68
13 \& \begin{tabular}{l}
6,223 \\
4,676 \\
\hline 774
\end{tabular} \\
\hline Assemblers (mainly farm products), total \& 28 \& 23,472 \& 4,611 \& 10 \& 2,047 \& 99,494 \\
\hline Farm products (edible) ......
Assemblers,
n.e.c........ \& \({ }_{2}^{24} 4\) \& \[
\begin{gathered}
20,997 \\
2,474
\end{gathered}
\] \& 4,526
85 \& 8 \& 1,968
79 \& 96,072
3,422 \\
\hline SANTA CLara county (See San Jose Metropolitan Area, table 102.) santa cruz county, total. \& 82 \& \[
28,827
\] \& \[
\begin{aligned}
\& \text { 3,121 }
\end{aligned}
\] \& 71 \& 1,240 \& 62,494 \\
\hline Merchant uholesalers, total. \& 40 \& 9,354 \& 829 \& 4 \& 227 \& 15,258 \\
\hline Groceries, confectionery, meats Farm products (edible) Beer, wines, distilled spirits. Automotive equipment, tires and tube Merchant wholesalers, n.e.c.................. \& \[
\begin{array}{r}
9 \\
5 \\
7 \\
6 \\
13
\end{array}
\] \& 2,427
1,254
1,959
1,90
3,034
5, \& 142
121
98
91
415
415 \& 10
6
8
8
11 \& 41
51
21
14
100 \& 2,721
2,629
1,701
1,7087
7,128 \\
\hline \begin{tabular}{l}
Petroleum bulk stations, terminals... \\
Assemblers (mainly farm products).... \\
Other operating types.
\end{tabular} \& \[
\begin{array}{r}
17 \\
19 \\
6
\end{array}
\] \& \[
\begin{array}{r}
5,367 \\
10,312 \\
3,994
\end{array}
\] \& \[
\begin{array}{r}
156 \\
2,028 \\
108
\end{array}
\] \& \[
\begin{gathered}
13 \\
12 \\
23
\end{gathered}
\] \& 51
939

23 \& 3,068
42,014
2,154 <br>
\hline Shasta county, total.. \& 59 \& 20,344 \& 1,085 \& 41 \& 291 \& 22,146 <br>
\hline Merchant wholesslers, total. \& 42 \& 12,452 \& 796 \& 33 \& 212 \& 16,047 <br>

\hline | Groceries, confectionery, meats |
| :--- |
| Fartil products (edible) |
| Beer, wines, distilled spirits. |
| Automotive equipment, tires and tubes. |
| Lumber, construction materials. |
| Machinery, equipment, supplies |
| Merchant wholesalers, n.e.c. | \& 3

8
7
7
8
8
5 \& 2,981
1,519
1,728
¢92
2,748
1,828

956 \& $$
\begin{gathered}
88 \\
255 \\
57 \\
96 \\
969 \\
167 \\
88
\end{gathered}
$$ \& 2

1
10
6
4
5
5 \& 21
65
11
27
22
45
42
21 \& 1,612
5,283
1,223
1,024
1,854
1,760
2,574
1,741 <br>

\hline Petroleum bulk stations, terminsis............................ Other operating types. \& ${ }_{4}^{13}$ \& $$
\begin{aligned}
& 5,821 \\
& 2,071
\end{aligned}
$$ \& 242

47 \& . 8 \& 64

15 \& $$
\begin{aligned}
& 4,979 \\
& 1,120
\end{aligned}
$$ <br>

\hline SOLANO Cownty, total.. \& 76 \& 18,492 \& 1,220 \& 66 \& 329 \& 22,267 <br>
\hline Merchant wholesslers, total. \& 39 \& 7,982 \& 666 \& 44 \& 201 \& 13,071 <br>
\hline Farm products (edible) Beer, wines, distilled spirits. Machinery equipment, tires and tubes. Machinery, equipment, supplies.
Merchant wholesalers, n.e.c.... \& 3
9
13
6
6

8 \& $$
\begin{array}{r}
1,583 \\
3,149 \\
1,446 \\
952 \\
\hline 952 \\
\hline 85
\end{array}
$$ \& \[

$$
\begin{aligned}
& 1116 \\
& 143 \\
& 237 \\
& 101 \\
& 69
\end{aligned}
$$
\] \& 3

15
10
6
10 \& 31
41
65
34
30 \& 2,252
3,148
4,301
2,056
1,314 <br>
\hline Petroleum bulk stations, terminals. Other operating types. \& 27
10 \& 9,258

1,252 \& | 425 |
| :---: |
| 129 | \& 19

3 \& 102
26 \& 7,810
1,386 <br>
\hline
\end{tabular}

See footnotes at end of table.

Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE—Continued
Establishments, Sales, Pay Roll, and Personnbl, by Type of Operation and Kind of Buetness: 1948


[^16]$x$ Withheld to avoid disclosure.
n.e.c. Not elsewhere classified.

## COLORADO

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Mesa County ..... 5.07
Pueblo County. ..... 5.07
Weld County ..... 5.07

Table 101.-THE STATE
Establishments, Sales, Expenses, Pay Roll, Personnel, and Stocks, by Type of Operation and Kind of Busingss: 1948

| Type of operation and kind of business | Estab lish. ments (入umber) | Sales, entire year <br> (Thousand dollars) | Operating expenses ${ }^{1}$ (inc. pay roll) |  | Pay roll, entire year <br> (Thousand dollars) | Active proprietors, ${ }^{*}$ November ( N um ber) | Paid employces, workweek ended nearest- |  |  | Pay roll, workweek ended nearest- |  |  | Stocks on band, end of year, at cost <br> (Thousarid dollars) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Amount <br> (Thousand dollars) | Percent of sales |  |  | March 15 <br> (Number) | July 15 <br> (Number) | Nov. 15 <br> (Number) | March 15 <br> (Dollars) | July 15 <br> (Dollars) | Nov. 15 <br> (Dollars) |  |
| State, total | 2,671 | 1,659,829 | n.a. | n.a. | 78,944 | 1,826 | 24,984 | 26,667 | 26,481 | 1,376,807 | 1,505,628 | 1,512,756 | 97,284 |
| Administrative, auxiliary units........... 1948.... Wholesale establishments.................... . $1948 . .$. . | 21 2,650 | $\begin{array}{r} 31,226 \\ 1,628,603 \end{array}$ | n.a. | n.a. n.a. | 3,916 75,028 | 1, 1.826 | 24,019 | 25,674 | $\begin{array}{r} 998 \\ 25,483 \end{array}$ | $\begin{array}{r} 64,735 \\ 1,312,072 \end{array}$ | $\begin{array}{r} 67,833 \\ 1,437,795 \end{array}$ | $\begin{array}{r} 70,424 \\ 1,442,332 \end{array}$ | 221 97,063 |
| $\begin{aligned} & \text { 1939.... } \\ & 1929 . . . \end{aligned}$ | $\begin{aligned} & 2,274 \\ & 2,075 \end{aligned}$ | $\begin{aligned} & 431,118 \\ & 539,626 \end{aligned}$ | n.a. | n.a. n.a. | $\begin{aligned} & 19,920 \\ & 23,947 \end{aligned}$ | $\begin{array}{r} 1,572 \\ 893 \end{array}$ | $\begin{array}{r} 12,577 \\ n, a . \end{array}$ | $\begin{array}{r} 13,401 \\ \text { n.E. } \end{array}$ | $\begin{array}{r} 14,211 \\ \text { n.a. } \end{array}$ | $\begin{aligned} & n, A_{1} \\ & n, 2, \end{aligned}$ | $\begin{aligned} & \mathrm{n}, \mathrm{a}_{4} \\ & \mathrm{n}, \mathrm{a} . \end{aligned}$ | $\begin{aligned} & \text { n. } a_{0} \\ & \text { n. } a_{.} \end{aligned}$ | $\begin{aligned} & 27,561 \\ & 37,449 \end{aligned}$ |
| WHOLESALE ESTABLISHMENTS <br> Type of Operation |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Merchant wholesalers, total. | 1,288 | 634,268 | 80,429 | 12.7 | 44,946 | 993 | 14,289 | 15,251 | 15,219 | 779,477 | 851,944 | 856,993 | 63,146 |
| Service wholesslers...................................... <br> Limited-function wholesalers. | $\begin{array}{r} 1,242 \\ 46 \end{array}$ | $\begin{array}{r} 619,029 \\ 15,239 \end{array}$ | $\begin{array}{r} 79,348 \\ 1,081 \end{array}$ | 12.8 7.1 | 44,406 | 954 39 | 14,117 172 | $\begin{array}{r} 15,065 \\ 186 \end{array}$ | $\begin{array}{r} 15,044 \\ 175 \end{array}$ | $\begin{array}{r} 769,945 \\ 9,532 \end{array}$ | $\begin{array}{r} 841,821 \\ 10,123 \end{array}$ | $\begin{array}{r} 847,323 \\ 9,670 \end{array}$ | 62,240 906 |
| Manufacturera' sales branches, offices, total. | 255 | 382,110 | 40,536 | 10.6 | 19,598 | 9 | 6,022 | 6,105 | 5,704 | 361,357 | 378,959 | 377,808 | 19,280 |
| Sales branches (with stocks).................. Sales offices (without stocks)............ | 181 | $\begin{aligned} & 268,347 \\ & 113,763 \end{aligned}$ | 34,609 5,927 | 12.9 5.2 | 17,287 2,311 | . ${ }^{9}$ | 5,536 486 | 5,569 536 | 5,161 | $\begin{array}{r} 321,881 \\ 39,476 \end{array}$ | 334,543 44,416 | $\begin{array}{r} 325,522 \\ 46,286 \end{array}$ | 19,280 |
| Petroleum bulk stations, terminals................ . Agents, brokers. | 473 261 | 98,082 332,724 | 9,676 | 9.9 2.2 | 2,581 2,811 | 432 239 | 1,991 | 1,017 | 985 1,087 | 48,641 51,068 | 52,443 54,273 | 51,773 56,706 | 7,340 |
| Assemblers (mainly farm products), total | 373 | 181,419 | 10,015 | 5.5 | 5,092 | 153 | 1,72 | 2,268 | 2,488 | 71,529 | 100,176 | 105,052 | 6,890 |
| Cooperative marketing associations. | 37 | 26,551 | 1,438 | 5.4 | 881 |  | 343 | 279 | 559 | 12,505 | 13,336 | 23,653 | 544 |
| Grain (country) elevators... | 221 | 116,744 | 4,972 | 4.2 | 2,568 | 51 | 767 | 1,034 | 998 | 36,642 | 50,823 | 46,496 | 5,508 |
| Other asaerblers, country buyers | 115 | 38,124 | 3,605 | 9.4 | 1,643 | 102 | 602 | , 955 | 931 | 22,382 | 36,017 | 34,903 | 838 |
| Merchant wholesalers, total | 1,288 | 634,268 | 80,429 | 12.7 | 44,946 | 993 | 14,289 | 15,251 | 15,219 | 779,477 | 851,944 | 856,993 | 63,146 |
| Groceries, confectionery, m | 151 | 92,279 | 8,301 | 9.0 | 4,926 | 137 | 1,596 | 1,743 | 1,814 | 88,054 | 25,445 | 97,537 | 7,648 |
| Groceries (general line). | 38 | 47,111 | 4,709 | 10.0 | 3,072 | 17 | 957 | 992 | 989 | 55,062 | 58,571 | 58,176 | 5,928 |
| Confectionery..... | 15 | 2,355 | 283 | 12.0 | 176 | 13 | 66 | 65 | 66 | 3,353 | 3,235 | 3,477 | 167 |
| Fish, sea roods | 5 | 1,470 | 154 | 10.5 | 54 | 10 | 18 | 21 | 17 | 964 | 1,136 | 1,051 | 89 |
| Meats, meat products........... | 42 | 23,121 | 1,460 | 6.3 9.3 | 855 769 | 50 47 | 253 296 | 281 384 | 295 447 | 14,289 14,386 | 16,209 | 17,891 | 267 |
| Other grocery, food specialties | 51 | 18,222 | 1,695 | 9.3 | 769 | 47 | 296 | 384 | 447 | 14,386 | 16,294 | 16,942 | 1,197 |
| Farm products (edible). | 172 | 57,078 | 7,385 | 12.9 | 3,474 | 220 | 1,237 | 1,495 | 1,436 | 57,574 | 7, 4 , 849 | 65,485 | 1,217 |
| Dairy, poultry produc | 78 | 27,821 | 4,672 | 16.8 | 2,152 | 91 | 779 | 951 | 901 | 35,889 | 43,576 | 41,641 | 755 |
| Fruits, vegetables (fresh | 94 | 29,257 | 2,73 | 9.3 | 1,322 | 129 | 458 | 544 | 535 | 21,685 | 28,273 | 23,814 | 462 |
| Beer, wines, distilled spir | 64. | 40,684 | 4,714 | 11.6 | 2,064 | 63 | 624 | 674 | 691 | 37,612 | 42,400 | 40,971 | 3,254 |
| Beer, ale........... | 49 | 15,464 | 2,407 | 15.6 | 882 | 56 | 270 | 319 355 | 303 | 15,482 | 19,661 | 17,242 | 596 |
| Wines, distilled spirits | 15 | 25,220 | 2,307 | 9.1 | 1,182 | 7 | 354 | 355 | 388 | 22,130 | 22,809 | 23,729 | 2,658 |
| Druga, chemicals, allied products | 30 | 19,646 | 2,940 | 15.0 | 1,662 | 14 | 570 | 591 | 592 | 30,114 | 29,924 | 31,105 | 2,554 |
| Drugs (general line)....................... | 4 | 13,957 | 1,867 | 13.4 | 1,145 | , | 391 | 410 | 405 | 20,929 | 20,535 | 20,774 | 1,699 |
| Druga, drug sundries (specialty lines) | 9 | 2,536 | 351 | 13.8 | 200 | 9 | 78 | 79 | 78 | 3,705 | 3,790 | 4,298 | 280 |
| Inaustrial chemicals, explosives.. | 11 | 1,027 | 148 574 | 27.0 | 63 254 | 1 | 21 80 | ${ }_{84}^{18}$ | 23 86 | 4,484 4 | 9,95 4,664 | 1,155 4,878 | 85 490 |
| Tobacco and products (exc. leaf) | 30 | 27,339 | 1;640 | 6.0 | 873 | 21 | 418 | 404 | 406 | 17,462 | 17,423 | 18,167 | 1,559 |
| Dry goods, appare1. | 38 | 16,026 | 2,363 | 14.7 | 1,353 | 34. | 376 | 377 | 385 | 24,300 | 24,684 | 24,553 | 2,490 |
| clothing, furnishin | 29 | 12,785 | 1,945 | 15.2 | 1,149 | 25 | 301 | 299 | 301 | 20,807 | 21,214 | 20,918 | 2,004 |
| Dry gooda......... | 9 | 3,241 | 418 | 12.9 | 204 | 9 | 75 | 78 | 84 | 3,493 | 3,470 | 3,635 | 486 |
| Furniture, home furniahings. | 27 | 12,046 | 2,925 | 24.3 | 2,056 | 14. | 645 | 618 | 639 | 29,298 | 29,767 | 34,070 | 2,022 |
| Furniture (household, orfice).... | 11 | 6,165 | 2,058 | 33.4 | 1,567 | 6 | 502 | 468 | 495 | 22,138 | 22,268 | 25,884 | 1,348 |
| Home furnishings, floor coverings | 16 | 5,881 | 867 | 14.7 | 489 | 8 | 143 | 150 | 144 | 7,160 | 7,499 | 8,186 | 674 |
| Paper and its producta. | 16 | 11,500 | 1,717 | 14.9 | 1,058 | 11. | 348 | 349 | 355 | 18,928 | 19,771 | 20,582 | 1,597 |
| Wrapping paper, twine. | 3 | 3,313 | 501 | 15.1 | 340 | 1 | 106 | 110 | 113 | 5,550 | 6,177 | 6,938 | 519 |
| Stationery, office suppliea................. ${ }^{\text {Paper }}$ products, n.e.c.................. | 4 | 451 7,736 | 154 | 34.1 13.7 | 76 642 | 3 | 36 206 | 33 | 38 | 11,505 | 12,350 | 12,388 | 69 |
| Paper products, n.e.c.... | 9 | 7,736 | ,062 | 13.7 | 642 | 7 | 206 | 206 | 204 | 11,873 | 12,244 | 12,256 | 1,009 |
| Farm producta (rav materiala)... | 20 | 59,788 | 2,181 | 3.6 | 760 555 | 17 | 193 | 205 | 238 | 11,946 | 13,165 | 14,778 | 2,349 |
| Automotive equipment, tires and tubes..... | 164 | 45,649 | 8,957 | 19.6 | 5,555 | 88 | 1,953 | 2,038 | 2,023 | 99,321 | 106,844 | 107,985 | 8,024 |
| Electrical goods. | 46. | 34,518 | 4,009 | 11.6 | 2,266 | 29 | 609 | 634 | 644 | 36,351 | 38,515 | 41,832 | 3,912 |
| General line, apparatus, supplies. | 19 | 12,534 | 1,343 | 10.7 | 769 | 16 | 204 | 223 | 217 | 11,919 | 12,994 | 13,500 | 1,363 |
| Electrical appliances, specialties.. | 27 | 21,984 | 2,666 | 12.1 | 1,497 | 13 | 405 | 411 | 427 | 24,432 | 25,521 | 28,332 | 2,549 |
| Hardware, plumbing, heating. | 51. | 30,649 | 4,667 | 15.2 | 2,605 | 20 | 758 | 794 | 813 | 48,037 | 51,945 | 54,187 | 5,187 |
| Hardware. | 17 | 14,677 | 2,437 | 16.6 | 1,403 | 7 | 439 | 458 | 464 | 29,644 | 31,703 | 33,074 | 2,944 |
| Plumbing, heating equipment, suppliea. | 34. | 15,972 | 2,230 | 14.0 | 1,202 | 17 | 319 | 336 | 349 | 18,393 | 20,242 | 21,113 | 2,243 |
| Lumber, construction materials. | 48. | 43,491 | 5,242 | 12.0 | 3,430 | 33 | 900 | 1,079 | 995 | 53,893 | 67,001 | 61,579 | 3,330 |
| Lumber, millwork: Direct mill ahippera........................ | 7 |  | 128 | 4.1 | 85 | 7 | 15 | 15 | 15 | 1,930 | 1,930 |  | 1 |
| D1atributora with yarda........................ | 19 | 33,502 | 3,835 | 11.4 | 2,485 | 10 | 649 | 788 | 731 | 38,126 | 47,833 | 44,789 | 2,798 |
| Other construction materials. | 22 | 6,872 | 1,279 | 18.6 | 860 | 16 | 236 | 276 | 249 | 13,837 | 17,238 | 14,860 | 531 |
| Machinery, equipment, aupplies.. | 221 | 73,276 | 13,509 | 18.4 | 7,553 | 117 | 2,185 | 2,281 | 2,230 | 134,666 | 142,667 | 141,445 | 10,324 |
| Coumercial machines, equipment............... | 56 | 7,268 | 1,779 | 24.5 | 955 | 37 | 291 | 299 | 296 | 17,128 | 18,098 | 18,204 | 1,265 |
| Construction machinery, equipment............ | 12 | 16,369 | 2,382 | 14.6 |  | 119 | 279 | 280 135 | 281 | 23,440 8,381 | 26,056 8,729 |  | 2,008 |
| Farp-dairy machinery, equipment.............. Industrial machinery, equipment, auppliea.... | 20 67 | 7,947 29,215 | 4,977 | 12.3 16.7 | 2,810 | 11 | 121 | 135 904 | 124 885 | 8,381 48,993 | 8,729 51,972 | 8,282 52,681 | 1,004 |
| Profeasional equipment, aupplies............. | 27 | 5,109 | 1,532 | 30.0 | 877 | 12 | 312 | 317 | 310 | 15,804 | 15,751 | 15,749 | 879 |
| Service eatabliahment equipment, auppliea.... Transporation (exc. autcmotive) | 34 | 6,577 | 1,797 | 27.3 | 936 | 23 | 283 | 295 | 284 | 16,826 | 17,857 | 17,409 | 1,246 |
| suppliea. | 5 | 791 | 159 | 20.1 | 107 | 1 | 50 | 51 | 50 | 4,094 | 4,204 | 4,246 | 89 |
| Metala, metal work (exc. acrap). | 10 | 4,754 | 879 | 18.5 | 546 | 8 | 175 | 194 | 179 | 8,433 | 10,269 | 9,564 | 748 |

Table 101.-THE STATE-Continued
Establisaments, Sales, Expenses, Pay Roll, Pergonnel, and Stocks, by Type of Operation and Kind of Business: 1948

| Type of operation and kind of business | Estab lish. ments (Number) | Sales, entire year (Thousand dollars) | Operating expenses ${ }^{1}$ (inc. pay toll) |  | Pay roll, entire year <br> (Thousand dollars) | Active proprietors,* Novem. ber (Num ber) | Paid employees, workweek ended nearest- |  |  | Pay roll, workweek ended nearest- |  |  | Stocks on hand, end of year, at cost <br> (Thousand dollars) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | $\begin{aligned} & \text { Amount } \\ & \begin{array}{c} \text { (Thousardid } \\ \text { dollass) } \end{array} \end{aligned}$ | Per cent of sales |  |  | March 15 (Number) | July 15 <br> (Number) | Nov. 15 (Number) | March 15 <br> (Dollars) | July 15 (Dollars) | Nov. 15 <br> (Dollars) |  |
| Type by Kind of Business--Continued |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Merchant vholesslers--Continued |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Waste materials. | 48 | 6,265 | 1,037 | 16.6 | 636 | 51 | 267 | 268 | 256 | 12,279 | 12,582 | 11,645 | 418 |
| Iran, steel scrsp. | 29 | 2,940 | 412 | 14.0 | 226 | 29 | 80 | 105 | 105 | 3,413 | 4,535 | 4,362 | 251 |
| Other scrsp, waste materisis | 19 | 3,325 | 625 | 18.8 | 410 | 22 | 187 | 163 | 151 | 8,866 | 8,047 | 7,283 | 167 |
| Other merchant wholesalers. | 152 | 59,280 | 7,963 | 13.4 | 4,129 | 116 | 1,435 | 1,507 | 1,523 | 71,209 | 77,603 | 81,508 | 6,513 |
| Automobiles, other motor vehic | 20 | 16,973 | 1,884 | 11.1 | 1,059 | 15 | 296 | 335 | 322 | 17,501 | 20,216 | 20,395 | 1,401 |
| Amusement, sporting goods... | 32 | 7,894 | 1,669 | 21.1 | 884 | 24 | 354 | 389 | 360 | 14,668 | 16,861 | 17,425 | 1,428 |
| Books, periodicols, пеvepspers | 13 | 2,821 | 470 | 16.7 | 293 | 9 | 128 | 130 | 135 | 5,212 | 5,686 | 5,966 | 131 |
| Coal, coke.. | 7. | 2,350 | 177 | 7.5 | 45 | 7 | 20 | 18 | 18 | 942 | 961 | 893 | 1 |
| Ferm supplies | 23 | 10,439 | 1,410 | 13.5 | 598 | 17 | 226 | 199 | 196 | 10,672 | 9,491 | 10,001 | 1,050 |
| Jevelry....... | 18 | 2,599 | 434 | 16.7 | 249 | 16 | 70 | 72 | 78 | 4,230 | 4,397 | 4,997 | 495 |
| Petroleum and products | 11 | 2,770 | 491 | 17.7 | 244 | 5 | 61 | 67 | 59 | 4,257 | 4,683 | 4,661 | 318 |
| Merchant wholesalers, miscelleneous products.. | 28 | 13,434 | 1,428 | 10.6 | 757 | 23 | 280 | 297 | 355 | 13,727 | 15,308 | 17,170 | 1,689 |
| Manufscturers' sales branches (vith stocks), total | 181 | 268,347 | 34,609 | 12.9 | 17,287 | 9 | 5,536 | 5,569 | 5,161 | 321,881 | 334,543 | 325,522 | 19,280 |
| Groceries, confectionery, mests. <br> Farm products (edible). | $\begin{gathered} 29 \\ 4 \end{gathered}$ | 31,571 15,642 | 3,246 | 10.3 26.0 | 1,308 1,754 | $\stackrel{1}{. .}$ | 366 568 | $\begin{aligned} & 379 \\ & 663 \end{aligned}$ | 425 569 | $\begin{aligned} & 22,373 \\ & 32,681 \end{aligned}$ | $\begin{aligned} & 23,455 \\ & 40,102 \end{aligned}$ | $\begin{aligned} & 27,131 \\ & 35,110 \end{aligned}$ | $\begin{aligned} & 1,095 \\ & 643 \end{aligned}$ |
| Drugs, chemicals, allied product | 18 | 18,105 | 2,754 | 15.2 | 852 | .. | 219 | 233 | 234 | 15,643, | 15,488 | 15,843 | 1,024 |
| Drugs, drug sundries... | 6 | 5,378 | 1,070 | 19.9 | 429 | ... | 115 | 120 | 124 | 8,202 | 7,539 | 8,034 | 385 |
| Industrisl chemicals, explosives | 6 | 10,926 | 1,285 | 11.8 | 255 | ... | 49 | 54 | 53 | 4,391 | 4,736 | 4,831 | 298 |
| Psints, varnishes............................ | 6 | 1,801 | 399 | 22.2 | 168 | ... | 55 | 59 | 57 | 3,050 | 3,213 | 2,978 | 341 |
| Furaiture, home furaishings. | 5 | 5,434 | 255 | 4.7 | 141 | 2 | 38 | 40 | 37 | 2,109 | 2,410 | 2,129 | T\% |
| Psper ond its products............. | 3 | 704 | 167 | 23.7 | 83 | . | 23 | 19 | 22 | 1,641 | 1,655 | 1,523 | 7 |
| Automotive equipment, tires and tubes | 18 | 22,174 | 2,530 | 11.4 | 1,349 | 1 | 398 | 406 | 405 | 25,421 | 26,927 | 28,293 | 3,773 |
| Flectrical goods............. | 6 | 55,097 | 5,624 | 10.2 | 3,620 | . | 1,546 | 1,327 | 953 | 75,595 | 69,333 | 59,505 | 1,899 |
| Hardware, plumbing, hesting. | 12 | 10,341 | 1,394 | 13.5 | 824 | 2 | 251 | 263 | 259 | 13,763 | 15,437 | 14,121 | 864 |
| Machinery, equipment, supplies. | 60 | 54,196 | 8,134 | 15.0 | 5,162 | 1 | 1,477 | 1,567 | 1,560 | 92,967 | 97,362 | 97,067 | 6,356 |
| Coumercisl machines, equipment. | 21 | 6,639 | 2,364 | 35.6 | 1,678 | $\cdots$ | 383 | 405 | 418 | 32,501 | 29,804 | 31,104 | 414 |
| Industrial machinery, equipment, supplies | 24 | 37,421 | 4,743 | 12.7 | 2,825 | $\ldots$ | 879 | 921 | 917 | 48,853 | 54,170 | 53,445 | 4,427 |
| Professional equipment, supplies.. | 10 | 2,036 | 470 | 23.1 | 294 | $\cdots$ | 101 | 107 | 112 | 5,176 | 5,671 | 6,138 | 283 |
| Other machinery, equipment, supplies........... | 5 | 8,100 | 557 | 6.9 | 365 | 1 | 114 | 134 | 113 | 6,437 | 7,717 | 6,380 | 1,232 |
| Metals, metal work (exc. scrsp).. | 6 | 2,208 | 351 | 15.9 | 187 |  | 43 | 49 | 60 | 2,389 | 3,117 | 3,707 | 351 |
| Manufscturers' sales brenches, n.e.c | 20 | 52,875 | 6,087 | 11.5 | 2,007 | 2 | 607 | 623 | 637 | 37,299 | 39,257 | 41,093 | 3,079 |
| Manuf'scturers' sales offices (without stocks), totsl. | 74 | 113,763 | 5,927 | 5.2 | 2,311 | ... | 486 | 536 | 543 | 39,476 | 44,416 | 46,286 |  |
| Groceries, confectionery, mests | 8 | 15,841 | 1,184 | 7.5 | 380 | ... | 92 | 106 | 109 | 6,403 | 7,076 | 7,575 | ... |
| Furniture, home furnishings. | 5 | 2,733 | 128 | 4.7 | 66 | $\ldots$ | 17 | 20 | 19 | 1,149 | 1,204 | 1,311 | $\ldots$ |
| Paper and its products..... | 4 | 2,595 | 360 | 13.9 | 306 | ... | 46 | 45 | 43 | 5,865 | 4,982 | 4,321 | ... |
| Flectrical goods. | 5 | 8,706 | 218 | 2.5 | 119 | ... | 10 | 18 | 18 | 689 | 3,895 | 3,924 | ... |
| Hardware, plumbing, hesting. | 3 | 4,534 | 93 | 2.0 | 59 | $\ldots$ | 10 | 11 | 12 | 1,056 | 1,122 | 1,226 | ... |
| Lumber, construction materials. | 8 | 15,997 | 1,070 | 6.7 | 334 | ... | 67 | 78 | 77 | 5,718 | 6,296 | 6,243 | ... |
| Machinery, equipment, supplies | 10 | 5,116 | 364 | 7.1 | 245 | $\ldots$ | 52 | 56 | 59 | 4,388 | 4,464 | 5,244 | ... |
| Manufscturers' ssles offices, n.e. | 31 | 58,241 | 2,510 | 4.3 | 802 | ... | 192 | 202 | 206 | 14,208 | 15,377 | 16,442 | ... |
| Agents, brokers, totsl.. | 261 | 332,724 | 7,201 | 2.2 | 2,811 | 239 | 1,005 | 1,033 | 1,087 | 51,068 | 54,273 | 56,706 | 407 |
| Groceries, confectionery, mests. | 34 | 36,341 | 1,087 | 3.0 | 391 | 37 | 108 | 109 | 106 | 6,228 | 7,261 | 7,695 | 2 |
| Farm products (edible).. | 14 | 10,483 | 323 | 3.1 | 89 | 9 | 28 | 34 | 32 | 1,592 | 1,846 | 1,866 | 2 |
| Drugs, chemicsis, allied products | 6 | 1,559 | 180 | 11.5 | 127 | 3 | 37 | 35 | 35 | 2,505 | 2,606 | 2,831 |  |
| Dry goods, spparel................ | 15 | 2,920 | 154 | 5.3 | 7 | 18 | 2 | , | 5 | 100 | 110 | 205 | 1 |
| Furniture, home furnishings | 18 | 9,098 | 596 | 6.6 | 214 | 21. | 39 | 39 | 40 | 4,246 | 4.348 | 4.497 | $\ldots$ |
| Furniture................ | 11 | 6,493 | 419 | 6.4 | 185 | 13 | 26 | 26 | 27 | 3,748 | 3,790 | 3,959 |  |
| Home furnishings, floor coverings. | 7 | 2,605 | 177 | 6.8 | 29 | 8 | 13 | 13 | 13 | 498 | 558 | 538 |  |
| Psper and its producta...... | 5 | 460 | 34 | 7.4 | 3 | 5 | 1 | 2 | 2 | 40 | 90 | 77 | ... |
| Farm products (rsw materials) | 51 | 227,658 | 2,158 | 0.9 | 1,062 | 42. | 555 | 553 | 609 | 19,698 | 20,146 | 21, 54.3 | 17. |
| Grsin.. | 3 | 3,747 | 45 | 1.2 | 4 | 2 | 3 | 2 | 3 | 85 | 70 | 100 |  |
| Livestock. | 43 | 218,918 | 1,937 | 0.9 | 867 | 35 | 499 | 490 | 562 | 16,770 | 16,272 | 18,104 | 17 |
| Farm products (inedible), n.e. | 5 | 4,993 | 176 | 3.5 | 191 | 5 | 53 | 61 | 4 | 2,843 | 3,804 | 3,339 | ... |
| Automotive equipment, tires and tubes. | 12 | 4,747 | 321 | 6.8 | 89 | 8 | 30 | 31 | 33 | 2,018 | 1,970 | 1,948 | 9 |
| Electrical goods. | 22 | 7,626 | 543 | 7.1. | 179 | 22 | 49 | 56 | 53 | 2,946 | 3,665 | 3,645 | 10 |
| Wiring supplies, spparatus. | 19 | 6,873 | 479 | 7.0 | 168 | 18 | 46 | 52 | 49 | 2,844 | 3,411 | 3,367 | 10 |
| Electricel appliences, specialties............. | 3 | 753 | 64 | 8.5 | 11 | , | 3 | , |  | 102 | 254 | 278 | ... |
| Hardware, plumbing, hesting | 23 | 7,081 | 426 | 6.0 | 92 | 21 | 27 | 26 | 29 | 1,769 | 1,733 | 1,776 | 8 |
| Hardware, specisity lines. | 11 | 3,316 | 195 | 5.9 | 29 | 9 | 9 | 9 | 10 | 487 | 564 | 538 |  |
| Plumbing, hesting equipment, supplies........... | 12 | 3,765 | 231 | 6.1 | 63 | 12 | 18 | 17 | 19 | 1,282 | 1,169 | 1,238 | 8 |
| Lumber, canstruction materisls.. | 4 | 3,330 | 205 | 6.2 | 98 | 2 | 12 | 14 | 13 | 1,632 | 1,736 | 1,931 | -.. |
| Machinery, equipwent, supplies.................. | 26 | 7,925 | 520 | 6.6 | 227 | 24 | 59 | 61. | 61 | 4,090 | 3,912 | 3,912 | 138 |
| Commercisi machines, equipment................. | 3 | 262 | 32 | 12.2 | 36 | 1 | 11 | 11 | 13 | 639 | 592 | 658 | 13 |
| Industrisl machinery, equipment, supplies.... | 18 | 6,116 | 378 | 6.2 | 150 | 21 | 37 | 38 | 37 | 2,774 | 2,503 | 2,472 | 103 |
| Other machinery, equipments, supplies......... | 5 | 1,547 | 110 | 7.1 | 41 | 2 | 11 | 12 | 11 | 677 | 817 | 782 | 22 |
| Metsls, metal work (exc. scrap). | 3 |  | 94 | 10.3 | 60 | 2 | 13 | 19 | 11 | 737 | 1,324 | 789 | 62 |
| Other agents and brokers....... | 28 | 12,584 | 560 | 4.4 | 173 | 25 | 51 | 51 | 58 | 3,467 | 3,526 | 3,991 | 4 |
| Assemblers (mainly farm products), total. | 373 | 181,419 | 10,015 | 5.5 | 5,092 | 153 | 1,712 | 2,268 | 2,488 | 71,529 | 100,176 | 105,052 | 6,890 |
| Farm producte (edible). | 122 | 47,216 | 4,502 | 9.6 | 2,258 | 85 | 845 | 1,136 | 1,353 | 29,940 | 44,823 | 52,716 | 821 |
| Dairy, poultry products | 30 | 3,310 | 245 | 7.4 | 101 | 23 | 47 | 56 | 176 | 1,525 | 1,628 | 5,537 | 39 |
| Fruits, vegetables (fresh). | 92 | 43,806 | 4,257 | 9.7 | 2,157 | 62 | 798 | 1,080 | 1,177 | 28,415 | 43,195 | 47,179 | 782 |
| Farm products (raw materials). | 247 | 133,569 | 5,448 | 4.1 | 2,800 | 64 | 850 | 1,118 | 1,110 | 40,906 | 54, 825 | 51,308 | 6,014 |
| Grsin. | 201 | 102,427 | 3,652 | 3.6 | 1,834 | 42 | 598 | 861 | 758 | 28,464 | 41,893 | 35,890 | 4,788 |
| Hides, skins, raw furs. | 5 | 1,499 | 142 | 9.5 |  | 3 | 36 | 35 | 34 | 1,754 | 1,434 | 1,603 | 78 |
| Livestock. | 5 | 5,758 |  | 1.4 | 29 | 6 | 7 | 11 | 30 | 523 | 682 | 809 | 4 |
| Farm products (inedible) n.e.c................. | 36 | 23,885 | 1,570 | 6.6 | 851 | 13 | 209 | 211 | 288 | 10,165 | 10,810 | 13,006 | 1,144 |
| Other assemblers.. | 4 | 734 | 65 | 8.8 | 34 | 4 | 17 | 14 | 25 | 683 | 528 | 1,028 | 55 |

See footnotes st end of table

Table 101.-THE STATE-Continued
Establishments, Sales, Expenses, Pay Roll, Personnel, and Stocks, by Type of Operation and Kind of Busingss: 1948

| Type of operation and kind of business | Establish ments (Number) | Sales, <br> entire year <br> (Thousand dollars) | Operating expenses ${ }^{2}$ (inc. pay roll) |  | Pay roll, entire year <br> (Thousand dollars) | Active proprietors, November (Number) | Paid employees, workweek ended nearest- |  |  | Pay roll, workweek ended nearest- |  |  | Stocks on hand, end of year, at cost (Thousand dollars) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Amount <br> (Thousand dollars) | Percent of sales |  |  | March 15 <br> (Number) | July 15 <br> (Number) | Nov. 15 <br> (Number) | March 15 <br> (Dollars) | July 15 <br> (Dollars) | Nov. 15 <br> (Dollars) |  |
| ADMINISTRATIVE, AUXILIARY UNITS State, total. | 21 | 31,226 | n.a. | n. ${ }^{\text {a }}$ | 3,916 | $\ldots$ | 965 | 993 | 998 | 64.735 | 67,833 | 70,424 | 221 |
| Type of Operation |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Merchant wholesalera............... |  |  |  |  |  | $\ldots$ |  |  | 21 675 |  |  |  |  |
| Petroleum bulk stations, terminals. Other operating typea............ | 8 10 | (x) | n. ${ }_{\text {n. }}^{\text {n. }}$. | n.a. $\mathrm{n} . \mathrm{a}$ | 2,512 1,322 | $\ldots$ | 650 296 | 684 <br> 282 | 675 302 | 43,920 19,491 | 46,979 18,848 | $\begin{aligned} & 48,132 \\ & 20,903 \end{aligned}$ | 210 |

* Proprietors of unincorporated Businessea.
$x$ Withheld to avoid diaclosure.
n.a. Not avallable or not applicable
n.e.c. Not e1sewhere classified.
i Entries for agents and brokers repreaent brokerage or commission received.
Table 102.-STANDARD METROPOLITAN AREAS
Establishments, Sales, Pay Roll, and Personnel, ky Type of Operation and Kind of Business: 1948

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow{2}{*}{Metropolitan area, type of operation, and kind of business} \& \multirow[t]{2}{*}{Estab-
\begin{tabular}{c} 
lish- \\
ments
\end{tabular}
\begin{tabular}{c}
\((\mathrm{Num-}\) \\
\(\mathrm{ber})\)
\end{tabular}} \& \multirow[t]{2}{*}{Sales, entire year (Thousand dollars)} \& \multirow[t]{2}{*}{\begin{tabular}{l}
Pay roli, entire year \\
(Thousand dollars)
\end{tabular}} \& \multirow[t]{2}{*}{\begin{tabular}{l}
Active propri. Novem ber \\
(Number)
\end{tabular}} \& \multicolumn{2}{|l|}{Paid employees and pay roli, workweek ended nearest Nov. 15} \& \multirow{2}{*}{Metropolitan area, type of operation, and kind of business} \& \multirow[t]{2}{*}{\[
\begin{gathered}
\text { Estab- } \\
\text { lish } \\
\text { ments }
\end{gathered}
\]} \& \multirow[t]{2}{*}{\begin{tabular}{l}
Sales, entire year \\
(Thousand dollars)
\end{tabular}} \& \multirow[t]{2}{*}{\begin{tabular}{l}
Pay roll, entire year \\
(Thousand dollars)
\end{tabular}} \& \multirow[t]{2}{*}{\begin{tabular}{l}
Active propriNover ber \\
(Number)
\end{tabular}} \& \multicolumn{2}{|l|}{Paid employees and pay roll, workweek ended nearest Nov. 15} \\
\hline \& \& \& \& \&  \& \begin{tabular}{l}
Pay roli \\
(Dollars)
\end{tabular} \& \& \& \& \& \&  \& \begin{tabular}{l}
Pay roli \\
(Dollars)
\end{tabular} \\
\hline \[
\begin{aligned}
\& \text { DENER METROPOLITAN AREA, }{ }^{1} \\
\& \text { total...................... }
\end{aligned}
\] \& 1,366 \& 1,256,706 \& 63,469 \& 881 \& 19,646 \& 1,190,986 \& DENVER METROPOLITAN AREA--COn. Type by Kind of Busineaa--Con. \& \& \& \& \& \& \\
\hline \multirow[t]{4}{*}{Admanistrative, buxiliary units...... Wholeasle eatabliahmenta.............. WHOLESALE ESTABLISHMENIS Type of Operation} \& \multirow[t]{4}{*}{\[
\begin{array}{r}
21 \\
1,345
\end{array}
\]} \& \multirow[t]{3}{*}{\[
\begin{array}{r}
31,226 \\
1,225,480
\end{array}
\]} \& \multirow[t]{4}{*}{\[
\begin{array}{r}
3,916 \\
59,553
\end{array}
\]} \& \multirow[t]{3}{*}{\(\ddot{881}\)} \& \multirow[t]{3}{*}{\[
\begin{array}{r}
998 \\
18,648
\end{array}
\]} \& \multirow[t]{3}{*}{\[
\begin{array}{r}
70,424 \\
1,120,562
\end{array}
\]} \& Merchant wholesalers--Continued Other merchant wholesalers........ \& 175 \& 128,016 \& 6,054 \& 137 \& 2,065 \& 117,486 \\
\hline \& \& \& \& \& \& \& Automobiles, other notor vehicles \& 10 \& 12,180 \& 73 \& \& \({ }_{3}^{219}\) \& 14,593 \\
\hline \& \& \& \& \& \& \& Aruaement, sporting goods....... \& 28 \& 7,247 \& 821 \& 18 \& 338 \& 16,277 \\
\hline \& \& \multirow{3}{*}{504,560} \& \& \multirow{3}{*}{601} \& \multirow{3}{*}{11,984} \& \& Books, periodicals, newsp \& 7 \& 1,111 \& 245
25 \& \& 106 \& 4,962 \\
\hline hant wholesalers................. \& \multirow[t]{2}{*}{805} \& \& \multirow[t]{2}{*}{36,598} \& \& \& 687,764 \& Farm suppl \& 13 \& 6,360 \& 423 \& 1 \& 134 \& 7,235 \\
\hline \multirow[t]{2}{*}{Manufacturers' sales branchea, offices, totsl..................} \& \& \& \& \& \& \& Jewelry. \& 18 \& 2,599 \& 249 \& 6 \& 78 \& 4,997 \\
\hline \& 221 \& 371,433 \& 18,641 \& 7 \& 5,386 \& 351,342 \& \multirow[t]{2}{*}{Manufacturers' sales branches (with stocks), total.} \& 95 \& 95,589 \& 3,578 \& 79 \& 1,181 \& 68,982 \\
\hline \begin{tabular}{l}
Sales branches (with stocks).. \\
Sales offices (wi thout stocks)
\end{tabular} \& 151
70 \& \[
\begin{aligned}
\& 259,975 \\
\& 111,458
\end{aligned}
\] \& \[
\begin{array}{r}
16,395 \\
2,246
\end{array}
\] \& \begin{tabular}{l}
7 \\
\hline
\end{tabular} \& 4,862 \& \[
\begin{array}{r}
306,186 \\
45,156
\end{array}
\] \& \& 151 \& 259,975 \& 16,395 \& \& 4,862 \& 306,186 \\
\hline Petroleum bulk atations, te \& 57 \& 34,114 \& 1,032 \& 42 \& 333 \& 20,430 \& Groceries, conf \& 19 \& 29,401 \& 1,135 \& \& 370 \& 23,626 \\
\hline Agents, brokera. .......... \& 225 \& 283,632 \& 2,488 \& 212 \& 695 \& 49,143 \& Druga, chemicals, allied products. \& 18 \& 18,105 \& 852 \& \& 234 \& 15,843 \\
\hline Assemblera (mainly farm producta) \& 37 \& 31,741 \& 794 \& 19 \& 250 \& 11,383 \& Paper and 1ts producta \& 3 \& 704 \& 83 \& \& 22 \& 1,523 \\
\hline Type by Kind of Buslnesa \& \& \& \& \& \& \& Electrical goods.................. \& 48 \& , \& - \& . \& 953 \& \\
\hline Merchant wholeaalera, total......... \& 805 \& 504,560 \& 36,598 \& 01 \& 11,984 \& 687,764 \& \multirow[t]{2}{*}{Machinery, equipment, supplies.... Commercial machinea, equipment.. Industrial machinery, equipment,} \& 17 \& 6,120 \& 1,545 \& \& 378 \& 27,675 \\
\hline \multirow[t]{2}{*}{Groceries, confectionery, mests.... Groceries (general line)..........} \& 72 \& 61,664 \& 3,433 \& 68 \& 1,258 \& 68,286 \& \& \& \& \& \& \& \\
\hline \& 11 \& 26,265 \& 2,109 \& 7 \& 630 \& 38,786 \& \& 11 \& 36,909
9,712 \& 2,740
585 \& \& 890
186 \& 51,293
10,826 \\
\hline Confectionery. \& 5 \& \& 48 \& 5 \& 15 \& 905 \& Ower machinery, equi \& \& \& \& \& \& \\
\hline Fish, sea fooda.. \& \& 1,470 \& 54 \& 10 \& 17 \& 1,051 \& Manuf' \({ }^{\text {c }}\) sales branches, n.e. \& 57 \& 103,927 \& 5,835 \& 7 \& 1,829 \& 115,895 \\
\hline Meats and meat products \& 22 \& 18,187 \& 632 \& 24 \& 217 \& 13,324 \& \& \& \& \& \& \& \\
\hline Other grocery, food apec \& 29 \& 15,194 \& 590 \& 22 \& 379 \& 14,220 \& (without atocks), total. \& 70 \& 111,458 \& 2,246 \& \& 524 \& 45,156 \\
\hline \multirow[t]{3}{*}{\begin{tabular}{l}
Farm products (edible).............. \\
Dairy, poultry producta........... \\
Fruits, vegetables (freah)........
\end{tabular}} \& 84 \& 36,615 \& 1,950 \& \(\frac{218}{4}\) \& 760 \& 36,595 \& Groceries, confectionery, meats... \& 8 \& \& 380 \& \& 109 \& 7,575 \\
\hline \& 30 \& 16,604 \& 1,029 \& 4 \& 417 \& 20,368 \& Furniture, home furniahinga.. \& 5 \& 1,733 \& 66 \& \& 19 \& 1,311 \\
\hline \& 54 \& 20,011 \& 921 \& 74 \& 343 \& 16,227 \& Paper and its producta. \& 4 \& 2,595 \& 306 \& \& 43 \& 4,321 \\
\hline \multirow[t]{3}{*}{Beer, wines, distilled spirits..... Beer, ale.......................... Winea, diatilled bpirits.} \& 22 \& 31,314 \& 1,606 \& 14 \& 470 \& 31,805 \& klectrical goods.... \& 5 \& 8,706 \& 119 \& \(\ldots\) \& 18 \& 3,924 \\
\hline \& 12 \& 8,145 \& 531 \& 11 \& 158 \& 9,986 \& Hardware, plumbing, heating \& 3 \& 4,534 \& 59 \& \(\cdots\) \& 12 \& 1,226 \\
\hline \& 10 \& 23,169 \& 1,075 \& 3 \& 312 \& 21,819 \& Lumber, construction materi \& 8 \& 15,997 \& 334 \& ... \& 77 \& 6,243 \\
\hline \multirow[t]{3}{*}{Druga, chemicala, allied producta.. Druga.. Industrial chemicals, paints.....} \& 22 \& 15,144 \& 1,250 \& 13 \& 435 \& 23,110 \& Manuf \({ }^{\text {a }}\) aslea orficea,n \& 37 \& 61,052 \& 982 \& ... \& 246 \& 20,556 \\
\hline \& \multirow[b]{2}{*}{13} \& \multirow[t]{2}{*}{12,872
2,272} \& \multirow[t]{2}{*}{1,031} \& \multirow[t]{2}{*}{8
5} \& \multirow[t]{2}{*}{\(\begin{array}{r}367 \\ 68 \\ \hline 8\end{array}\)} \& \multirow[t]{2}{*}{\[
\begin{array}{r}
18,909 \\
4,200
\end{array}
\]} \& Agents, brokers, total.............. \& 225 \& 283,632 \& 2,488 \& 212 \& 695 \& 49,143 \\
\hline \& \& \& \& \& \& \& Grocerles, confectionery, \& 31 \& 34,366 \& 381 \& 35 \& 101 \& 7,511 \\
\hline Tobaceo and producta (exc. lear) \& 10 \& 17,779 \& 629 \& 4 \& 314 \& \& Farm products (edible)......... \& 11 \& 10,019 \& 88 \& 7 \& 32 \& 1,866 \\
\hline Furniture, home furnishing \& 24 \& 11,923 \& 2,025 \& 13 \& 621 \& 33,446 \& Druga, chemicals, allied produc \& 15 \& 1,559 \& 127 \& \& 35 \& 2,831 \\
\hline Paper and its products.... \& 12 \& 10,287 \& 2,940 \& 13 \& 300 \& 18,251 \& Dry goods, apparel. \& 15 \& 2,920 \& 7 \& 18 \& 5 \& 205 \\
\hline Autcmotive equipment, tires, tubea. \& 87 \& 34,505 \& 4,305 \& 52 \& 1,544 \& 83,301 \& Furniture, home furniahings \& 18 \& 9,098 \& 214 \& 21 \& 40 \& 4,497 \\
\hline \multirow[t]{3}{*}{Electrical gooda..................... General line, apparatus, auppliea.. Elect. appliances, apec faltiea....} \& 37 \& 31,117 \& 2,010 \& 23 \& 591 \& 35,635 \& Furniture..................... \& \(\frac{17}{7}\) \& 6,493 \& 185

29 \& 13 \& 27 \& 3,959 <br>
\hline \& 15 \& 12,323 \& 743 \& 12 \& 206 \& 12,809 \& Home furnishinga, floor coveringa \& 7 \& 2,605 \& 29 \& \& 13 \& <br>
\hline \& 22 \& 18,794 \& 1,267 \& 11 \& 385 \& 22,826 \& Farm products (raw materials)... \& 23 \& 181,083 \& 751 \& 22 \& 223 \& 14,169 <br>
\hline \multirow[t]{3}{*}{Hardware, plumbing, heating........ Hardware.............................. Plumbing, hesting equipt, apls....} \& 41 \& 22,088 \& 1,939 \& 20 \& 574 \& 33,774 \& Autamotive equipment, tires, tubes. \& 12 \& 4,747 \& 89 \& \& 33 \& 1,948 <br>
\hline \& 11 \& 8,550 \& 924 \& 3 \& 288 \& 16,079 \& Electrical gooda, \& 22 \& 7,626 \& 179 \& 22 \& 53 \& 3,645 <br>
\hline \& 30 \& 13,538 \& 1,015 \& 17 \& 286 \& 17,695 \& Wiring aupplies, apparatus. \& 19 \& 6,873 \& 168 \& 18 \& 49 \& 3,367 <br>
\hline \multirow[t]{3}{*}{Lumber, construction materiala..... Lumber, millwork... Other construction materials.....} \& 38 \& 38,398 \& 3,013 \& 26 \& 857 \& 53,635 \& Elect. appliancea, apecialties. \& 3 \& 753 \& 11 \& 4 \& 4 \& 278 <br>
\hline \& 20 \& 33,492 \& 2,382 \& 14 \& 663 \& 43,037 \& Hardware, plumbing, hesting \& 23 \& 7,081 \& 92 \& 21 \& 29 \& 1,776 <br>
\hline \& 18 \& 4,906 \& 631 \& 12 \& 194 \& 10,598 \& Hardware, specialty lines. \& 11 \& 3,316 \& 29 \& 9 \& 10 \& 538 <br>
\hline \multirow[t]{6}{*}{Machinery, equipment, auppliea..... Construction machinery, equipment. Farm-dalry machinery, equipment.. Industrial machinery, equipwent, auppliea. Profeaaional equipment, auppliea. Other machinery, equipment,apla..} \& 165 \& 61,387 \& 6,949 \& 84 \& 2,006 \& 129,908 \& Plumbing, heating,equipt, spls.. \& 12 \& 3,765 \& 63 \& 12 \& 19 \& 1,238 <br>
\hline \& \multirow[b]{2}{*}{13} \& \multirow[t]{2}{*}{6,727} \& \multirow[t]{2}{*}{1,439} \& \multirow[t]{2}{*}{5} \& 264 \& 23,946 \& Lumber, construction materials.... \& 4 \& 3,330 \& 98 \& 2 \& 13 \& 1,931 <br>
\hline \& \& \& \& \& 104 \& 7,002 \& \multirow[t]{3}{*}{Machinery, equipment, aupplies.... Commercial machines, equipment.. Industrial machinery, equipment, supplies} \& 26 \& 7,925 \& 227 \& 24 \& 61 \& 3,912 <br>
\hline \& 48 \& 21,818 \& 2,634 \& 19 \& 798 \& 47,700 \& \& 3 \& 262 \& 36 \& \& 13 \& 658 <br>
\hline \& 20 \& 4,745 \& 807 \& 8 \& 282 \& 14,531 \& \& \& \& 150 \& 21 \& \& <br>
\hline \& 75 \& 13,240 \& 1,841 \& 4 \& 558 \& 36,729 \& (ther machinery, equipt, spls.................... \& 18 \& 1,547 \& 150 \& 1 \& 11 \& 2,482 <br>
\hline \multirow[t]{2}{*}{Waste materials....................... Iron, ateel acrap.} \& 16 \& 4,323 \& 495 \& 21 \& 189 \& 8,790 \& \& \& \& \& \& \& <br>
\hline \& 9 \& 1,304
3,019 \& 111 \& 13 \& 50
139 \& 2,026
6,764 \& Metals, netal work (exc. scrap)...

Agenta and brokers, n.e.c....... \& 31 \& $$
\begin{array}{r}
912 \\
12,966
\end{array}
$$ \& 60

175 \& 27 \& $$
\begin{aligned}
& 11 \\
& 59
\end{aligned}
$$ \& \[

$$
\begin{array}{r}
1,093
\end{array}
$$
\] <br>

\hline
\end{tabular}

* Proprietora of unincorporated busfnesaea.
n.e.c. Not elaewhere clasalfied.

Consiata of Adams, Arapahoe, Denver, and Jefferson Countiea.

Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE ${ }^{1}$
Establishments, Sales, Pay Roll, and Personnel-Total; Establishments and Sales-Merchant Wholesalers and Otrer Operating Types: 1948


See footnotea at end of table.

Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE-Continued
Establishments, Sales, Pay Roll, and Personnel-Total; Establishments and Sales-Merchant Wholesalers and Other Operating Types: 1948

| County and city | Total |  |  |  |  |  | Merchant wholesalers |  | Other operating types |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Establishments <br> (Number) | Sales, entire year <br> (Thousand dollars) | Pay roll, entire year <br> (Thousand dollars) | Active proprietors,* November (Number) | Paid employees and pay roll. workweek ended nearest Nov. 15 |  | Establishments <br> (Number) | Sales, entire year <br> (Thousand dollars) | Establishments (Number) | Sales, entire year <br> (Thousand dollars) |
|  |  |  |  |  | Employees (Number) | Pay roll (Dollars) |  |  |  |  |
| Minaral County. | ${ }^{\frac{1}{3}}$ | (x) ${ }^{7,552}$ | (x) 258 | (x) 23 | (x) 83 |  | $\cdots$ |  | 13 | (x) ${ }_{2,319}$ |
| Norrat County.... | 23 20 | 7,552 8,011 | 258 207 |  | 83 125 | 5,546 5,067 | 10 4 | 5,233 | 13 16 | 2,319 7,624 |
| Montrose County. | 28 | 6,462 | 226 | 16 | 158 | 6,987 | 5 | 944 | 23 | 5,518 |
| Morgan County. | 33 | 13,889 | 278 | 24 | 129 | 5,205 | 7 | 1,206 | 26 | 12,683 |
| Fcrt Morgan........... Renisinder of County. | 16 | 3,485 | 107 | 13 | 43 | 2,286 3,019 | 3 | 161 445 | 13 | 2, 2.724 9,959 |
| Ronainder of County.... | 17 | 10,404 | 171 | 11 | 86 | 3,019 | 4 | 445 | 13 | 9,959 |
| Otaro County. | 48 | 9,027 | 345 | 36 | 137 | 6,881 | 22 | 4,019 | 26 | 5.008 |
| La Junta.. | 20 |  | 130 |  |  |  | 13 |  | 115 |  |
| Reniainder of County... | 28 | 5,457 | 215 | 21 | 91 | 4,751 | 13 | 2,483 | 15 | 2,974 |
| Ouray County........ | , | 395 | $\cdots$ |  |  |  |  |  | 3 |  |
| Fark County.... | 25 | ${ }_{0}^{395}$ | 25 119 | ${ }_{1}^{1}$ | 9 50 | 2,484 | 1 | (x) | 23 |  |
| Phillips County Pitkin County... | 25 1 | $(\mathrm{x})^{9,047}$ |  |  |  | (x) ${ }^{2,472}$ | 2 | (x) | 23 1 | (x) |
| Prowers County. | 36 | 13,674 | 363 | 19 | 191 | 8,687 | 10 | 1,909 | 26 | 11,765 |
| Lamar....... | 15 | 6,339 | 241 | 10 | 84 | 4,259 | 8 | (x) | 7 | (x) |
| Remainder of County | 21 | 7,335 | 122 | , | 107 | 4,428 | 2 | (x) | 19 | (x) |
| Freblo County.. | 134 | 48,040 | 2,974 | 88 | 1,070 | 57,657 | 95 | 30,846 | 39. | 17,194 |
| Pueblo... | 118 | 42,368 | 2,743 | 77 | 956 | 53,169 | 87 | 29,354 | 31 | 13,014 |
| Remainder of County...... | 16 | 5,672 | 231 | 11 | 114 | 4,488 | 8 | 1,492 | 8 | 4,180 |
| Rio Blanco County. | 6 | 1.375 | 39 | 6 | 7 | 706 | 3 | (x) | 3 | (x) |
| Rio Grande County | 25 | 12.811 | 406 | 13 | 273 | 10,738 | 4 | (x) 987 | 21 | (x) 11,824 |
| Routt County... | 10 | 1,172 | 95 | 10 | 13 | . 655 | 1 | (x) | 9 |  |
| Saguache County <br> San Juan County......................... | 9 2 | $(\mathrm{x})^{4.037}$ | (x) ${ }^{138}$ | (x) ${ }^{6}$ | (x) 77 | (x) ${ }^{2,784}$ | $\ldots$ | ... | 9 2 | $(x)^{4,037}$ |
|  |  |  |  |  |  |  |  |  |  |  |
| San Miguel County. | , |  | (x) | (x) | (x) |  | $\cdots$ | ... | 2 | (x) |
| Sedewick County. Surnit County.. | 12 | $(\mathrm{x})^{3,431}$ | (x) ${ }^{83}$ |  | (x) 55 | $(\mathrm{x})^{1,690}$ | $\ldots$ | $\ldots$ | 12 1 | $(x)^{3,431}$ |
| Taller County.... | 3 |  |  |  |  | (x) 224 | $\ldots$ | $\ldots$ | $\frac{1}{3}$ | (x) 200 |
| Washinston County......... | 16 | 4,583 | 75 | 6 | 27 | 1,250 | 1 | (x) | 15 | (x) |
| Neld county.. | 119 | 41.915 | 1,693 | 82 | 608 | 30,262 | 33 | 10,323 | 86 | 31,592 |
| Greeliy.. | 41 | 17.804 | 903 | 40 | 313 | 15,167 | 26 | 9,348 | 15 | 8,456 |
| Remainder of County.. | 78 | 24,111 | 790 | 42 | 295 | 15,095 | 7 | 975 | 71 | 23,136 |
| Yuma County................... | 29 | 9.268 | 161 | 17 | 119 | 4,228 | 1 | (x) | 28 | (x) |

* Froprietors of unincorporated businesses.
$x$ Withheld to avoid disclosure.
1 Based on advance 1950 population estimates.
2 Located in Adams and Arapahoe Counties.
Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE
Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948


[^17]Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE-Continued
Establisfiments, Sales, Pay Roll, ang Personnel, by Type of Operation and Kind of Business: 1948


* Proprietors of unincorporated busineases.
n.e.c. Not elaewhere clasaified.


## CONNECTICUT

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Table 101. -THE STATE
Establishments, Sales, Expenses, Pay Roll, Personnel, and Stocks, by Type of Operation and Kind of Business: 1948

| Type of operation and kind of business | Estab-lishments(Number) | Sales, entire year (Thousand dollars) | Operating expenses ${ }^{1}$ (inc. pay roll) |  | Pay roll, entire year <br> (Thousand dollars) | Active proprietors, ${ }^{*}$ November ( Num . ber) | Paid employees, workweek ended nearest- |  |  | Pay roll, workweek ended nearest- |  |  | Stocks on hand, end of year, at cost <br> (Thousand dollars) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Amount <br> (Thousand dollars) | Petcent of sales |  |  | March 15 <br> (Number) | July 15 <br> (Number) | Nov. 15 <br> (Number) | March 15 <br> (Dollars) | July 15 <br> (Dollars) | Nov. 15 <br> (Dollats) |  |
| State, total. | 2,379 | 1,375,708 | n.s. | n. $\mathrm{S}^{\text {. }}$ | 90,132 | 1,243 | 26,450 | 25,959 | 27,029 | 1,612,018 | 1,634,910 | 1,692,067 | 113,014 |
| Administrative, auxiliary units........... 1948.... Wholesale establiahments................ $1948 . .$. $1939 . .$. $1929 . .$. | $\begin{array}{r} 18 \\ 2,361 \\ 1,593 \\ 1,365 \end{array}$ | $\begin{array}{r} 783 \\ 1,374,925 \\ 408,926 \\ 488,435 \end{array}$ | $\begin{aligned} & \text { n.s. } \\ & n_{.} . s_{*} \\ & n . s_{*} \\ & n . \end{aligned}$ | $\begin{aligned} & \text { n.s. } \\ & \text { n.s. } \\ & \text { n. } \\ & \text { n. } A_{0} \text {. } \end{aligned}$ | $\begin{array}{r} 1,991 \\ 88,141 \\ 26,070 \\ 27,504 \end{array}$ | $\begin{array}{r} 1,243 \\ 808 \\ 701 \end{array}$ | $\begin{array}{r} 565 \\ 25,885 \\ 14,812 \\ \mathrm{n} .8 . \end{array}$ | $\begin{array}{r} 460 \\ 25,499 \\ 15,175 \\ 1.8 . \end{array}$ | $\begin{array}{r} 471 \\ 26,558 \\ 16,095 \\ \mathrm{n} . \mathrm{a} . \end{array}$ | $\begin{array}{r} 38,761 \\ 1,573,257 \\ \text { n.s. } \\ \text { n. } .8 . \end{array}$ | $\left\{\begin{array}{r} 35,889 \\ 1,599,021 \\ \text { n.E. } \\ \text { n.E. } \end{array}\right.$ | $\begin{array}{r} 35,847 \\ 1,656,220 \\ n, \varepsilon_{0} \\ n, \theta_{0} \end{array}$ | $\begin{array}{r} 1,295 \\ 171,719 \\ 33,423 \\ 46,995 \end{array}$ |
| WHOLESALE ESTABLISHMENTS Type of Operation |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Merchant wholesalers, total. | 1,827 | 789,145 | 110,048 | 13.9 | 62,748 | 1,129 | 18,744 | 18,359 | 19,307 | 1,093,932 | 1,112,919 | 1,159,569 | 77,430 |
| Service wholesalers, domestic market........... <br> Foreign trade merchants. . . . . . . . . . . . . . . . . ...... | $\begin{array}{r} 1,775 \\ 10 \\ \hline \end{array}$ | $\begin{array}{r} 756,689 \\ 13,488 \\ 18,968 \end{array}$ | 107,421 1,468 1,159 | $\begin{aligned} & 14.2 \\ & 10.9 \end{aligned}$ | 61,706 430 612 | 1,103 | $\begin{array}{r} 18,492 \\ 96 \\ 156 \end{array}$ | $\begin{array}{r} 18,106 \\ 93 \\ 160 \end{array}$ | $\begin{array}{r} 19,056 \\ 89 \\ 762 \end{array}$ | $\begin{array}{r} 1,076,027 \\ 6,869 \end{array}$ | $\begin{array}{r} 1,094,191 \\ 7,498 \end{array}$ | $\begin{array}{r} 1,140,267 \\ 7,761 \end{array}$ | $76,247$ |
| Manufacturera' sales branches, officea, total... | 307 | 285,567 | 27,905 | 9.8 | 16,280 | 6 | 4,457 | 4,609 | 4,592 | 313,455 | 320,323 | 323, 212 | 10,158 |
| Sales branches (with stocks)... | 218 | 204,466 | 23,276 | 11.4 | 13,635 | 3 | 3,859 | 3,992 | 3,958 | 264,674 | 270,347 | 269,829 | 10,158 |
| Sales offices (without stocks). | 89 | 81,101 | 4,629 | 5.7 | 2,545 | 3 | 598 | 617 | 634 | 48,781 | 49,976 | 53,383 | . |
| Petroleum bulk stations, terminals................ Agents, brokers. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 118 89 | 218,574 51,414 | 16,292 2,047 | 7.4 4.0 | 7,594 793 | 24 75 | 2,164 260 | 2,018 257 | 2,153 | 140,381 13,524 | 138,905 14,046 | 145,846 14,741 | 23,707 98 |
| Assemblers (mainly ferm products), totel | 20 | 30,225 | 1,329 | 4.4 | 626 | 9 | 260 | 256 | 250 | 11,965 | 12,828 | 12,852 | 326 |
| Cooperative marketing associstions. ............ Other asasmblers, country buyers................. | 8 12 | $\begin{array}{r} 22,732 \\ 7,493 \end{array}$ | $\begin{aligned} & 885 \\ & 444 \end{aligned}$ | $\begin{aligned} & 3.9 \\ & 5.9 \end{aligned}$ | $\begin{aligned} & 409 \\ & 217 \end{aligned}$ | 9 | $\begin{array}{r} 179 \\ 81 \end{array}$ | $\begin{array}{r} 193 \\ 63 \end{array}$ | $\begin{array}{r} 184 \\ 66 \end{array}$ | $\begin{aligned} & 8,218 \\ & 3,747 \end{aligned}$ | $\begin{aligned} & 9,200 \\ & 3,628 \end{aligned}$ | 9,298 3,554 | 231 95 |
| Merchant wiolesalers, total. | 1,827 | 789, 1.45 | 1110,048 | 13.9 | 62,748 | 1,129 | 18,744 | 18,359 | 19,307 | 1,093,932 | 1,112,919 | 1,159,569 | 77,430 |
| Groceries, confectionery, mests. | 232 | 114,210 | 9,677 | 8.5 | 5,441 | 149 | 1,639 | 1,724 | 1,750 | 92,878 | 98,492 | 99,090 | 7, 307 |
| Grocertes (general line) | 47 | 44,763 | 4,098 | 9.2 | 2,323 | 8 | 682 | 695 | 710 | 39,175 | 41,139 | 41,930 | 5,481 |
| Confectionery.. | 30 | 5,408 | 616 | 11.4 | 374 | 23 | 117 | 129 | 145 | 6,223 | 6,585 | 6,945 | 307 |
| Fish, see foods. | 18 | 1,395 | 220 | 15.8 | 97 | 13 | 41 | 52 | 54 | 1,751 | 2,239 | 2,304 | 32 |
| Mests, mest products. | 65 | 50,283 | 3,171 | 6.2 | 1,803 | 51 | 491 | 527 | 510 | 30,163 | 32,536 | 31,449 | 965 |
| Other grocery, food apecialt | 72 | 12,361 | 1,632 | 13.2 | 844 | 54 | 308 | 321 | 331 | 15,566 | 15,993 | 16,462 | 1,022 |
| Farim products (edible). | 185 | 85,143 | 9,950 | 11.7 | 5,769 | 186 | 1,818 | 1,845 | 1,811 | 106,846 | 107,627 | 103,460 | 1,641 |
| Deiry, poultry products. | 56 | 42,690 | 5,588 |  |  | 41 |  |  | 1,062 | 65,002 | 62,722 | 62,208 | 1,022 |
| Fruita, vegetsbles (freah). | 129 | 42,453 | 4,362 | 10.3 | 2,205 | 145 | 744 | 789 | 749 | 41,844 | 44,905 | 41,252 | 620 |
| Beer, wines, distilled sp | 69 | 67,614 | 8,638 | 12.8 | 4,701 | 26 | 1,295 | 1,280 | 1,252 | 79,687 | 89,439 | 93,479 | 7,385 |
| Beer, ale...... | 34 | 10,361 | 1,736 | 16.8 | 843 | 14 | 283 | 321 | 303 | 15,621 | 18,346 | 17,935 | 465 |
| Whaes, diatilled apirit | 35 | 57,253 | 6,902 | 12.0 | 3,858 | 12 | 912 | 959 | 949 | 64,066 | 71,093 | 75,544 | 6,920 |
| Drugs, chemicals, allied produc | 59 | 27,239 | 4,643 | 17.0 | 2,946 | 29 | 898 | 927 | 918 | 53.173 | 56, 131 | 53,355 | 3,507 |
| Drugs (general 11ne). | 8 | 16,564 | 2,281 | 13.8 | 1,529 | 1 | 468 | 486 | 488 | 24,625 | 26,292 | 26,628 | 2,032 |
| Drugs, drug sundries (specialty lines)...... | 23 | 4,206 | 596 | 14.2 | 339 | 17 | 114 | 123 | 128 | 5,746 | 6,385 | 6,409 | 667 |
| Industrial chenicals, explosives | 7 | 1,532 | 259 | 16.9 | 153 | 3 | 33 | 28 | 27 | 3,001 | 2,587 | 2,703 | 86 |
| Paints, varnishes..... | 21 | 4,937 | 1,507 | 30.5 | 925 | 8 | 283 | 290 | 275 | 19,801 | 20,867 | 17,615 | 722 |
| Tobscco and products (exc. leaf) | 60 | 46,093 | 2,139 | 4.6 | 1,271 | 4 | 431 | 453 | 455 | 20,972 | 22,416 | 23,038 | 2,014 |
| Dry gooda, spparel. | 63 | 15,512 | 2,024 | 13.0 | 1,123 | 46 | 359 | 317 | 360 | 20,053 | 18,727 | 20,743 | 3,017 |
| Clothing, furnishings, |  | 10,575 | 1,246 | 11.8 | 641 | 30 | 197 | 157 | 193 | 12,174 | 10,713 | 12,226 | 985 |
| Dry goods................................... | 27 | 4,937 | 778 | 15.8 | 482 | 16 | 162 | 160 | 167 | 7,879 | 8,014 | 8,517 | 2,032 |
| Furniture, home furnishings | 47 | 9,621 | 1,589 | 16.5 | 860. | 33 | 245 | 257 | 280 | 14,351 | 15,651 | 18,068 | 1,249 |
| Furniture (household, office). | 19 | 2,012 | 447 | 22.2 | 209 | 18 | 65 | 72 | 7 | 3,595 | 4,329 | 4,157 | 329 |
| Home furnishinga, floor coverings. | 28 | 7,609 | 1,142 | 15.0 | 651 | 15 | 180 | 185 | 209 | 10,756 | 11,322 | 13,911 | 920 |
| Psper and its products........................ | 63 | 19,294 | 3,392 | 17.6 | 2,171 | 34 | 561 | 567 | 581 | 37,836 | 38,758 | 39.730 | 2,838 |
| Wrapping paper, twine........................ | 7 | 2,576 | 391 | 15.2 | 251 | 2 | 65 | 63 | 66 | 4,960 | 4,874 | 4,930 | 239 |
| Fine paper.................................... | 12 | 5,380 | 745 | 13.8 | 467 | 5 | 102 | 109 | 107 | 8,003 | 8,131 | 7,969 | 689 |
| Stationery, office supplies................. | 11 | 2,499 | 596 | 23.8 | 407 | 7 | 124 | 118 | 118 | 7,197 | 7,137 | 6,973 | 394 |
| Ws11paper..................................... | 30 |  | 29 | 30.8 | -13 | $\ddot{0}$ | 5 | ${ }_{2}{ }^{4}$ | 4 | 238 17438 | 203 18.413 | 2033 | + 41 |
| Other peper producta......................... | 30 | 8,745 | 1,631 | 18.6 | 1,033 | 20 | 265 | 273 | 236 | 17,438 | 18,413 | 19,655 | 1,475 |
| Farm products (raw materials)..................... Automotive equipment, tirea and tubes.......... | 10 17 | 8,173 28,760 | 1,756 7,090 | 21.5 24.6 | $\begin{array}{r} 656 \\ 4,465 \end{array}$ | $10{ }^{5}$ | $\begin{array}{r} 656 \\ 1,343 \end{array}$ | $\begin{array}{r} 132 \\ 1,404 \end{array}$ | $\begin{array}{r} 570 \\ 1,446 \end{array}$ | 24,951 73,544 | 7,380 79,475 | 20,701 84,909 | 3,806 5,490 |
| Electrical goode, .............................. . | 90 | 64,375 | 8,747 | 13.6 | 4,938 | 49 | 1,209 | 1,240 | 1,275 | 75,222 | 81,803 | 84,015 | 7,020 |
| General line, spparatus, supplies........... | 50 | 26,268 | 3,231 | 12.3 | 1,835 | 30 | 496 | 521 | 517 | 30,582 | 32,408 | 32,594 | 3,434 |
| Electrical oppliances, specialties........... | 40 | 38,107 | 5,516 | 14.5 | 3,103 | 19 | 773 | 719 | 758 | 45,140 | 49,395 | 51,421 | 3,586 |
| Handware, plumbing, hesting................... | 124 | 45,077 | 7,100 | 15.8 | 4,130 | 58 | 1,086 | 1,112 | 1,142 | 64,535 | 67,140 | 7, 088 | 7.270 |
| Hardware................................... | 26 |  |  | 17.2 | 927 | 16 | 253 | 256 | 259 | 14,904 | 15,278 | 15,943 | 1,501 |
| Plumbing, hesting equipment, supplies....... | 98 | 35,858 | 5,518 | 15.4 | 3,203 | 42 | 833 | 856 | 883 | 49,631 | 51,862 | 55,145 | 5,769 |
| Lumber, construction materisls | 71 | 36,695 | 6,331 | 17.2 | 3,578 | 26 | 885 | 1,001 | 1,055 | 54,876 | 65,758 | 70,035 | 3,868 |
| Direct mill shippers...................... |  | 1,409 | 107 | 7.6 | 53 |  | 10 | 12 | 11 | 660 | 760 | 745 |  |
| Distributors with yerds.................... | 28 | 24,193 | 3,336 | 13.8 | 1,974 | 9 | 484 | 512 | 550 | 31,507 | 34,005 | 36,991 | 2,587 |
| Other construction materials. | 39 | 11,093 | 2,888 | 26.0 | 1,551 | 16 | 391 | 477 | 494 | 22,709 | 30,993 | 32,299 | 1,281 |
| Machinery, equipment, supplies. | 245 | 75,695 | 15,276 | 20.2 | 9,011 | 102 | 2,327 | 2,363 | 2.3887 | 157,532 | 156, 248 | 161,747 | 8.446 |
| Commercial machines, equipment............... | 66 | 8,339 | 2,268 | 27.2 | 1,186 | 40 | 346 | 336 | 345 | 20,805 | 20,453 | 22,211 | 1,438 |
| Construction machinery, equipment........... | 15 | 8,918 | 1,305 | 14.6 | 870 | 2 | 167 | 173 | 195 | 13,640 | 14,473 | 15,922 | 1,322 |
| Industrisl machinery, equipment, supplies... | 93 | 29,148 | 6,127 | 21.0 | 3,765 | 28 | 951 | 973 | 990 | 58,883 | 62,134 | 63,880 | 3,648 |
| Profesaional equipment, supplies............ | 21 | 10,664 | 2,793 | 26.2 | 1,860 | 3 | 551 | 551 | 545 | 39,406 | 33,833 | 34,236 | 975 |
| Service establishnent equipment, supplies... | 40 | 4,114 | 1,177 | 28.6 | 677 | 27 | 190 | 196 | 192 | 13,658 | 12,920 | 13,021 | 495 |
| Other machinery, equipnent, supplies......... | 10 | 14,512 | 1,606 | 11.1 | 653 | 2 | 122 | 134 | 120 | 11,140 | 12,335 | 12,477 | 568 |
| Metsls, metsl work (exc. acrsp)............... | 27 | 17,983 | 2,776 | 15.9 | 1,486 | 11 | 347 | 368 | 358 | 22,503 | 26,216 | 25,799 | 2,305 |
| Iron, steel and products....................... | 24 3 | 17,025 958 | 2,703 73 | $\begin{array}{r} 15.9 \\ 7.6 \end{array}$ | 1,445 | 10 | 337 10 | 358 10 | 346 12 | 21,879 624 | 25,403 713 | 24,982 817 | 7,132 |

Ses footnotes at end of table.

Table 101.-THE STATE-Continued
Establishments, Sales, Expenses, Pay Roll, Personnel, and Stocks, by Type of Operation and Kind of Business: 1948

| Type of operation and kind of business | Estab-lishments (Number) | Sales, entire year (Thousand dollars) | Operating expenses ${ }^{3}$ (inc. pay roll) |  | Pay roll, entire year <br> (Thousand dollars) | Active proprietors, Novem. ber ( Num ber) | Paid employees, workweek ended nearest- |  |  | Pay roll, workweek ended nearest- |  |  | Stocks on band, end of year, at cost <br> (Thousand dollars) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Amount <br> (Thousand dollars) | Per. cent of sales |  |  | March 15 <br> (Number) | $\left\lvert\, \begin{gathered} \text { July } 15 \\ \text { (Number) } \end{gathered}\right.$ | $\begin{aligned} & \text { Nov. } 15 \\ & \text { (Number) } \end{aligned}$ | March 15 <br> (Dollars) | July 15 <br> (Dollars) | Nov. 15 (Dollars) |  |
| Type by Kind of Business --Cantinued |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Merchant wholesalers-Continued |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Weste materisls. | 135 | 44,517 | 6,714 | 15.1. | 3.649 | 100 | 1,159 | 1,245 | 1,249 | 65,579 | 69,209 | 21,047 | 2,257 |
| Iron, steel scrsp.. | 47 | 26,202 | 3,299 | 12.6 | 1,671 | 26 | 471 | - 492 | 501 | 30,827 | 32,793 | 34,150 | 929 |
| Other scrap, waste materials.................. | 88 | 18,315 | 3,415 | 18.6 | 1,978 | 74 | 718 | 753 | 748 | 34,752 | 36,416 | 36,897 | 1,258 |
| Other merchant wholesalers...... | 176 | 83,1/4 | 12,206 | -14.7 | 6,613 | 131 | 2,556 | 2,124 | 2,418 | 128,894 | 112,649 | 119,265 | 7,580 |
| Automobiles, other motor vehicles. | 32 | 12,120 | 1,454 | 12.0 | 782 | 34 | 231 | 229 | 221 | 13,434 | 13,662 | 13,195 | 1,226 |
| Amusement, sporting goods.................... | 31 | 3,312 | 520 | 15.7 | 248 | 26 | 105 | 117 | 100 | 5,152 | 5,859 | 5,087 | 421 |
| Books, periodicals, newspspers............... | 21 | 9,390 | 1,340 | 14.3 | 875 | 14 | 370 | 357 | 364 | 15,452 | 15,673 | 16,527 | 195 |
| Coal, coke.................................... | 10 | 21,793 | 1,117 | 5.1 | 532 | 1 | 166 | 152 | 150 | 11,100 | 9,384 | 10,150 | 1,108 |
| Farm supplies....... | 17 | 21,313 | 5,464 | 25.6 | 2,925 | 6 | 1,274 | 865 | 1,166 | 62,685 | 47,861 | 53,150 | 3,292 |
| Jewelry...................................... | 13 | 2,172 | 227 | 10.4 | 85 | 19 | 34 | 37 | 38 | 1,530 | 1,603 | 1,677 | 443 |
| Petroleum and products....................... | 16 36 | 8,003 5,041 | 995 1,089 | 12.4 | 508 658 | ${ }^{6}$ | ${ }_{231}^{145}$ | 128 239 | 132 247 | 8,501 | 7,612 | 8,108 | 631 |
| Manufecturers' sales branches (with stocks), <br> total. | 218 | 204,466 | 23,276 | 11.4 | 13,635 | 3 | 3,859 | 3,992 | 3,958 | 264,674 | 270,347 | 269,829 | 10,158 |
| Groceries, confectionery, mests. | 58 | 94,358 | 5,529 | 5.8 | 2,991 |  | 936 | 938 | 919 | 57,387 | 57,078 | 57,578 | 2,554 |
| Farm products (edible)..... | 19 | 10,687 | 1,966 | 18.4 | 924 | ... | 318 | 382 | 322 | 18,332 | 23,105 | 18,923 | 543 |
| Eeer, wires, distilled spirits. | 11 | 17,041 | 2,761 | 16.2 | 1,491 | ... | 373 | 421 | 420 | 24,996 | 31,606 | 32,525 | 271 |
| Drugs, chemicals, allied products............ | 9 | 3,250 | 555 | 17.1 | 262 | ... | 90 | 96 | 95 | 5,449 | 5,721 | 6,022 | 206 |
| Furniture, home furnishings.................. | 6 | 2,154 | 417 | 19.4 | 209 | ... | 71 | 72 | 78 | 4,764 | 4,540 | 5,285 | 130 |
| Automotive equipment, tires and tubes......... | 6 | 8,317 | 996 | 21.7 | 634 | i | 210 | 217 | 218 | 12,239 | 12,657 | 13,000 | 644 |
| Hardware, plumbing, hesting.................... | 7 | 8,353 | 916 | 11.0 | 365 | ... | 77 | 80 | 83 | 5,898 | 6,315 | 6,553 | 578 |
| Machinery, equipment, supplies. | 68 | 19,836 | 5,526 | 27.8 | 3,570 | 1 | 928 | 942 | 977 | 80,851 | 74,518 | 72,896 | 1,644 |
| Commercial machines, equipment.............. | 46 | 12,949 | 4,335 | 33.5 | 3,192 | $\cdots$ | 741 | 746 | 770 | 69,695 | 62,391 | 60,295 | 805 |
| Industrial machinery, equipment, supplies... | 12 | 5,253 | 715 | 13.6 | 382 | ... | 89 | 91 | 100 | 6,752 | 6,971 | 7,480 | 503 |
| Professional equipment, supplies............ | 7 | 982 | 283 | 28.8 | 181 | 1 | 79 | 86 | 86 | 2,835 | 3,765 | 3,531 | 124 |
| Other machinery, equipment, supplies......... | 3 | 652 | 193 | 29.6 | 115 | ... | 19 | 19 | 21 | 1,569 | 1,391 | 1,590 | 212 |
| Metals, metsl work (exc. scrap).............. | 6 | 7,835 | 758 | 9.7 | 404 | $\cdots$ | 94 | 94 | 96 | 7,763 | 7,916 | 8,440 | 708 |
| Manufscturers' seles branches, n.e.c........... | 28 | 32,435 | 3,852 | 11.9 | 2,485 | 1 | 762 | 756 | 750 | 46,995 | 46,891 | 48,607 | 2,880 |
| Manufacturerst sales offices (without atocks), total. $\qquad$ | 89 | 81,101 | 4,629 | 5.7 | 2,645 | 3 | 598 | 617 | 634 | 48,781 | 49,976 | 53,383 |  |
| Groceries, confectionery, meats, | 4 | 2,825 | 293 | 10.4 | 193 | 1 | 54 | 58 | 53 | 3,229 | 3,917 | 3,251 | ... |
| Furniture, home furnishings.................... | 5 | 2,812 | 166 | 5.9 | 100 | ... | 31 | 30 | 37 | 1,936 | 1,715 | 2,167 | ... |
| Paper and its products.. | 10 | 2,949 | 516 | 17.5 | 418 | ... | 83 | 83 | 89 | 7,989 | 7,414 | 8,676 | ... |
| Electricel goods.......... | 9 | 19,003 | 841 | 4.4 | 479 | $\ldots$ | 111 | 113 | 117 | 8,288 | 9,254 | 9,708 |  |
| Hardware, plurbing, hesting | 4 | 1,230 | 64 | 5.2 | 4 | ... | , | , |  | 827 | 867 | 899 | ... |
| Machinery, equipment, supplies | 30 | 6,243 | 837 | 13.4 | 571 | 2 | 126 | 135 | 132 | 10,316 | 11,376 | 11,746 | .. |
| Commercial machines, equipment. ............... | , | 670 | 245 | 36.6 | 208 | 1 | 49 | 52 | 50 | 3,714 | 4,254 | 4,770 | $\ldots$ |
| Industrial machinery, equipment, supplies... | 18 | 4,978 | 487 | 9.8 | 317 | - | 66 | 68 | 68 | 6,016 | 6,273 | 6,180 | ... |
| Other machinery, equipment, supplies........ | 3 | 595 | 105 | 17.6 | 46 | 1 | 11 | 15 | 14 | 586 | 849 | 796 | ... |
| Manufacturers' sales offices, n.e.c | 27 | 46,039 | 1,912 | 4.2 | 840 | ... | 184 | 189 | 197 | 16,196 | 15,433 | 16,936 | ... |
| Agents, brokers, total.. | 89 | 51,414 | 2,047 | 4.0 | 793 | 75 | 260 | 257 | 256 | 13,524 | 14,046 | 14,741 | 98 |
| Groceries, confectionery, mest | 10 | 13,754 | 344 | 2.5 | 121 |  | 38 | 36 | 37 | 2,047 | 1,978 | 2,768 | 1 |
| Farm products (edible)...... | 4 | 17,647 | 235 | 1.3 | 45 | 4 | 11 | 11 | 11 | 790 | 757 | 778 |  |
| Furniture, home furnishings. | 4 | 204 | 30 | 14.7 | 13 | 4 | 3 | 4 | 4 | 223 | 269 | 269 | 2 |
| Farm products (rav materials) | 4 | 4,657 | 185 | 4.0 | 16 | 3 | 7 |  | 6 | 307 | 313 | 313 | 11 |
| Electrical goods.. | 8 | 2,223 | 139 | 6.2 | 30 | 8 | 14 | 16 | 13 | 540 | 664 | 566 | 8 |
| Herdware, plumbing, heating. | 8 | 1,115 | 111 | 10.0 | 45 | 9 | 12 | 12 | 11 | 859 | 874 | 874 | 3 |
| Machinery, equipment, supplies. | 30 | 3,797 | 442 | 11.6 | 205 | 24 | 58 | 59 | 62 | 3,868 | 4,213 | 4,161 | 52 |
| Commercial machines, equipment.............. | 5 | 403 | 65 | 16.1 | 27 | 5 | 11 | 10 | 15 | 456 | 470 | 631 | 7 |
| Industrial machinery, equipment, supplies... | 22 | 2,917 | 347 | 11.9 | 166 | 17 | 40 | 42 | 42 | 3,037 | 3,353 | 3,292 | 45 |
| Other machinery, equipment, supplies........ | 3 | 477 | 30 | 6.3 | 12 | 2 | 7 | 7 | 5 | 395 | 390 | 238 | ... |
| Metals, metal work (exc. scrap)............... | 5 | 850 | 46 | 5.4 | 40 | 4 | 14 | 10 | 10 | 637 | 507 | 516 | 7 |
| Agenta and brokers, $\mathrm{n} . \mathrm{e} . \mathrm{c} . . . . . . . . . . . . . . . . . .$. . | 16 | 7,167 | 515 | 7.2 | 278 | 10 | 103 | 103 | 102 | 4,233 | 4,471 | 4,496 | 14 |
| Assemblers (mainly farm products), total........ | 20 | 30,225 | 2,329 | 4.4 | 626 | 9 | 260 | 256 | 250 | 11,965 | 12,828 | 12,852 | 326 |
| Farm producte (edible). | 14 | 28,392 | 1,218 | 4.3 | 567 | 5 | 234 | 247 | 241 | 10,514 | 12,203 | 12,177 | 248 |
| Dairy, poultry producte...................... | 11 | 27,579 | 1,135 | 4.1 | 525 | 3 | 217 | 232 | 227 | 9,605 | 11,381 | 11,315 | 234 |
| Fruits, vegetables (fresh).................... | 3 | 813 | 83 | 10.2 | 42 | 2 | 17 | 15 | 14 | 909 | 822 | 862 | 14 |
| Farm products (raw materials)................. | 6 | 1,833 | 111 | 6.0 | 59 | 4 | 26 | 9 | 9 | 1,451 | 625 | 675 | 98 |
| State, total.. | 18 | 783 | ... | $\ldots$ | 1,991 | ... | 565 | 460 | 47 | 38,761 | 35,889 | 35,84? | 1,295 |
| Merchant wholesalera............................ | 5 | $\ldots$ | ... | $\ldots$ | 377 |  | 191 | 79 | 78 | 9,281 | 4,948 | 5,004 | (x) |
| Manufscturers' sales branches, offices, .......... | 7 | $\ldots$ | ... | ... | 515 | ... | 140 | 145 | 159 | 8,672 | 9,742 | 9,519 | (x) |
| Petroleum bulk stations, terminals............. | 6 | 783 | ... | ... | 1,099 | ... | 234 | 236 | 234 | 20,808 | 21,199 | 21,324 | ... |

$\frac{\text { * Proprietora of unincorporsted businesses }}{}$
${ }^{*} \times$ Proprietora of unincorporsted
n.s. Not avsilsble or not applicbble.
n.e.c. Not elsewhere classified.
i Entries for sgents and brokers represent brokerage or commission received.

Table 102.-STANDARD METROPOLITAN AREAS
Establishments, Sales, Pay Roli, and Personnei, by Type of Operation and Kind of Business: 1948


See footnotes at end of table.

Table 102.-STANDARD METROPOLITAN AREAS-Continued
Establishments, Sales, Pay Roll, and Personnel, by Tyfe of Operation and Kind of Business: 1948

| Mctropolitan area, type of operation, and kind of business | Estab-lishments$\qquad$ bet) | Sales, entire year <br> (Thousand dollars) | Pay roll, entire year <br> (Thousand dollats) | Active proprs November Number) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  | Metropolitan area, type of operation, and kind of business | Estab. lishments <br> (Number) | Sales, entire year | Pay roll, entire year | Active propr etors, Novem ber | Paid zmployees and pay roll, workwesk ended nearest Nov. 15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | $\begin{aligned} & \text { Emv } \\ & \text { ployees } \\ & \text { (Nuin } \\ & \text { ber) } \end{aligned}$ | Pay roil (Dellats) |  |  | (Thousand dollars) | (Thousand dollars) |  | $\begin{aligned} & \text { Em- } \\ & \text { pioyees } \\ & \text { (Num- } \\ & \text { ber) } \\ & \hline \end{aligned}$ | Pay roll (Dollayse) |
| NEW haven metropolitan area, ${ }^{4}$ total. | 605 | (x) | (x) | (x) | (x) | (x) | NEW HAVES METROPOLITAN AREA--Cont1nued |  |  |  |  |  |  |
| Auministrative, auxiliary units..... <br> Wholesale establishments............... <br> WHOLESALE ESTABL ISHMENTS <br> Type of Operetion | $\begin{array}{r} 5 \\ 600^{5} \end{array}$ | $\begin{gathered} (x) \\ 407,763 \end{gathered}$ | $\begin{aligned} & (x) \\ & 25,613 \end{aligned}$ | $\begin{gathered} (\mathbf{x}) \\ 306 \end{gathered}$ | $\begin{gathered} (\mathrm{x}) \\ 7,725 \end{gathered}$ | $\begin{gathered} (x) \\ 475,872 \end{gathered}$ | Type by Kind of Business--Continued Manuracturers' sales branches (with stocks), totel......................... | 48 | 59,053 | 3,925 | 1 | 1,194 | 78,395 |
| Merchant wholesalers. | 489 | 219,580 | 18,692 | 279 | 5,724 | 338,56593,975 | Groceries, confectionery, meats.... Beer, wines, distilled spirits..... Drugs, chemicals, allied products.. Machinery, equipment, supplies..... Manufs ' seles branches, n.e.c...... |  |  | 435 |  | 149 | 8,629 |
| Manufacturers' sales branches, offices, total. $\qquad$ | 67 |  |  |  |  |  |  | 3 <br> 4 | 9,320 2,439 | 661 142 | $\cdots$ | 182 <br> 40 <br> 27 | 14,319 2,610 |
| Sales branches (with stocks). <br> Sales orfices (without stocks).... | 18 4 19 | $\begin{aligned} & 59,053 \\ & 35,336 \end{aligned}$ | $\begin{array}{r} 3,925 \\ 805 \end{array}$ | 1 | 1,194 | $\begin{aligned} & 78,395 \\ & 15,588 \end{aligned}$ |  | 17 | 28,339 | 1,795 | 1 | 586 | 16,796 36,041 |
| Petroleum bulk stations, terminals | 1529 | $\begin{aligned} & 73,190 \\ & 20,190 \end{aligned}$ | 1,812 379 | 23 |  |  | Manufacturers' sales offices (without stocks), total | 19 | 35,336 | 805 |  | 207 | 15,580 |
| Other opereting types $\qquad$ Type by Kind of Business |  |  |  |  | 444 | 33,975 9,357 | Machinery, equipment, suppliec..... Marufs' sales offices, n.e.c....... | $\begin{aligned} & \hline 5 \\ & 14 \end{aligned}$ | $\begin{array}{r} 1,227 \\ 34,109 \end{array}$ | $\begin{gathered} 88 \\ 717 \end{gathered}$ | $\ldots$ | $\begin{array}{r} 22 \\ 185 \end{array}$ | $\begin{array}{r} 1,5666 \\ 14,014 \end{array}$ |
| Merchant wholesslers, | 489 | 219,586 | 18,692 | 279 | 5.724 | 338,565 |  |  |  |  |  |  |  |
| Groceries, confectionery, | 61 | 26,833 | 1,481 | 40 | 470 | 25.632 | STAMFORD-NORWALK METROPOLTTAN AREA, ${ }^{5}$ total. | 137 |  |  |  |  |  |
| Groceries (general line). | 12 | 12,580 | 732 | 5 | 203 59 | 11,945 |  |  | (x) | (x) | (x) | $(x)$ | $(\mathrm{x})$ |
| Cish, sea foods..... | 6 | 1,481 | $\begin{array}{r}150 \\ 48 \\ \hline\end{array}$ | 3 1 | 59 28 | 2,509 | Aaministrative, auxiliary units......Wholesa.le establishments........... | $13{ }^{2}$ | (x)74,238 | $\underset{5,331}{ }$ | $\begin{gathered} (x) \\ 66 \end{gathered}$ | $\begin{gathered} \hline(x) \\ 1,459 \end{gathered}$ | $\begin{gathered} (x) \\ 100,146 \end{gathered}$ |
| Meats and mest products. | 15 | 9,040 | 390 | 11 | 107 | 6,926 |  |  |  |  |  |  |  |
| Other grocery, food specialti | 22 | 3,519 | 161 | 20 | 73 | 3,059 | WHOLESALE ESTABLISHTENTS Type of Operation |  |  |  |  |  |  |
| Farm products (edible). | 58 | 21,239 | 1,353. | 49 | 433 | 26.909 |  |  |  |  |  |  |  |
| Dairy, ppultry products | 17 | 9,453 | 768 | 12 | 245 | 15,286 |  |  | $\begin{aligned} & 48,554 \\ & 12,309 \end{aligned}$ |  | 64 | 1,086 |  |
| Fruits, vegetables (fre | 41 | 11,686 | 585 | 37 | 188 | 11,623 | Merchant wholesalers. Manurs' sales branches, offices....... Petroleum bulk stations, terminals... | 104 |  | 3,978 |  |  | 73,80312,900 |
| Beer, wines, distilled s | 17 | 17,378 | 1,171 | 7 | 324 |  |  | 14 |  | 676 |  | 175 |  |
| Eeer, ale........... | 5 | 1,578 | 147 | 3 | $\frac{324}{}$ | $\frac{23,238}{2,790}$ |  |  | 12,202 1,173 | 666 11 | $\begin{aligned} & 1 \\ & 1 \end{aligned}$ | 19 | 13,182 |
| Wires, distilled | 12 |  | $\begin{array}{r}1,024 \\ -839 \\ \hline\end{array}$ | 4 | 272 |  | Agents, brokers...................... |  |  | 3,978 | $64$ | $1,086$ | 73,803 |
| Drugs, chemicals, alli | 24 | $\text { 9, } 747$ |  | 8 |  | $16,016$ | Type by Kind of Pusiness |  |  |  |  |  |  |
| Drugs (general 1ine)............ | 12 | 6,056 | 493 | , | 151 | 8,493 | Merchant wholesalers, total | 104 | 48,554 |  |  |  |  |
| Drajs and sundries (specialties) | 12 | 2,247 | 211 | 6 |  |  | Groceries, confectionery, meats... Farm products (edible).. Beer, wines, distilled spirits..... Druga, chemicals, allied products. |  |  |  |  |  |  |
| Industrial chemicals, paints.... |  | 1,444 | 185 | 2 | 69 | 3,408 |  | 7 | $\begin{gathered} 11,732 \\ 4,806 \end{gathered}$ | 482 211 |  |  | 8,900 3,845 |
| Tobacco and products (exc. 1 | 13 |  | $397$ | 6 | 129 | 6,722 |  | 65 | 7,621 | 395 | 4 | 94 | 7,31013,035 |
|  |  |  |  |  |  |  |  |  | 3,171 | 663 |  |  |  |
| Dry goods, apparel <br> Clothing, furnishings, footwear. <br> Dry goods specialties, piece <br> goods, notions. | 20 | 4,253 | 372 | 23 | 130 | 7,395 | Tobacco and products (exc. lear)... Paper and its products. | 53 | 2,733 | 59 | 7 | 26 | 1,1614,966 |
|  | 18 | 2,216 | 203 | 17 | 7852 |  |  |  | 1,6111,400 | 254 <br> 251 <br> 127 | 1 |  |  |
|  |  |  |  |  |  | $2,983$ | Automotive equipment, tires, tubes... <br> Electrical goods. <br> Hardware, plunbing, heating......... | 9 |  |  |  | 61 4,966 <br> 75 5,021 |  |
|  | 11 | 2,037 | 169 | 6 | 5298 |  |  | 12 | 4,184 | $\begin{aligned} & 127 \\ & 364 \end{aligned}$ | 4 | 108 6,411 | 5,021 2,135 |
| Furniture, howe furnichings | 12 | 3,264 | 367 |  |  | 2,983 6,726 | Hardware, plumbing, heating........ Machinery, equipment, supplies..... Waste materials. |  | 1,0412,377 | 304200 | 6 | 82 | 6,4113,4513,4,9 |
| Furniture (household, office)... |  |  | 52 | 2 | 12 | 955 |  |  |  |  |  | 60 |  |
| Hame furnishings, floor coverings | - | 3,079 | 315 | 3 | 86 | 5,771 | Merchent wholesal | 18 | 6,366 | 668 | 15 | 170 | 11,519 |
| Paper and ita product | 17 | 4,847 | 497 | 6 | 143 | 8,769 | WATERBURY METROPOLITAI AREA, ${ }^{6}$ total. |  |  |  | 58 | 1,676 | 95,918 |
| Fine paper.......... | 7 | 2,014 | 160 | 2 | 46 | 2,755 |  | 133 | 62,451 | 5,116 |  |  |  |
| Stationery, office suppli | 3 | 294 | 60 | 4 | 23 | 943 |  |  |  |  |  |  |  |
| Wallpaper..... | 3 | 4 | 13 | ... | 4 | 203 | Type of Cperation |  |  |  |  |  |  |
| Paper P | 4 |  | 264 |  | 70 | 4,868 | Merchant wholesale | 105 | 43,149 | 4,195 | 50 | 1,391 | 77,258 |
| Autcmotive equipmen | 33 | 6,877 | 924 | 24 | 308 | 17,669 |  |  |  |  |  |  |  |
| Electrical | 28 | 17,867 | 1,160 | 18 | 310 | 21,205 | offices, total............ | 18 | 13,753 | 728 | 1 | 218 | 15, 227 |
|  | 11 | 7,545 | 362 | 0 | 116 | 6,875 | Sales branche | 14 |  | 685 |  |  | 4,374 |
| Elect. appliances, specialties.. | 17. | 10,322 | 798 | 9 | 194 | 14,330 | Sales office | 4 | 1,795 | 43 | i | 13 | 853 |
| Herixare, plumbing, | 30 | 14,856 | 1,443 | 10 | 440 | 25,653 | Other ope | 10 | 5,549 | 193 | 7 | 67 | 3,433 |
| Hardware................. | 3 | 4,749 | 431 | 3 | 115 | 7,509 |  |  |  |  |  |  |  |
| Plumbing, heating equipt, | 23 | 10,107 | 1,012 | 7 | 325 | 18,144 | pe by Kind of Business |  |  |  |  |  |  |
| Lumber, construction meteríals. | 16 | 9,531 | 858 | 1 | 244 | 16,156 | Merchant wholesalers, | 105 | 43,249 | 4,295 | 50 | 1,391 | 77,258 |
| Lumber, millwork............... | 17 | 8,059 | 670 | 1 | 180 | 12,464 |  |  |  |  |  |  |  |
| Other construction materials.. | 5 | 1,472 | 188 | $\ldots$ | 64 | 3,692 | Croceries, confectionery, Fant products (edible).. | 12 | 5,449 7,846 | 210 901 | 5 7 | $\begin{array}{r}81 \\ 296 \\ \hline\end{array}$ | 3,997 16,196 |
| Machirery, equipment, supplies. | 79 | 25,736 | 3,568 | 39 | 897 | 63,723 | Beer, wines, distilled spirits. | , | 4,938 | 620 | 3 | 207 | 11,626 |
| Commercial machines, equipment.. | 24 | 2,096 | 220 | 17 | 64 | 4,310 | Tobacco and producta (exc. leaf) | 4 | 3,425 | 85 | 2 | 31 | 1,737 |
| Irdustrial mach., equipt, spls.. | 26 | 10,248 | 1,365 | 10 | 335 | 22,971 | Dry gcods, apparel........ | 4 | 454 | 24 | 1 | 9 | 512 |
| Professionel equipment, supplites | 9 | 8,241 | 1,433 |  | 393 | 26,728 | Fursiture, hone furnishings | 3 | 231 | 24 | 2 | 10 | 461 |
| Other machizery, equipt, spls... | 20 | 5,151 | 550 | 12 | 105 | 9,714 | Paper and its products............. Automotive equipment, tires, tubes... | 11 | 1,046 | 1378 | 2 | 46 85 | 2,871 |
| Metala, ㅍetal work (exc. s | 4 | 1,623 | 125 | 4 | 28 | 1,720 | Electrical goods.. | 4 | 1,735 | 97 | 1 | 34 | 1,806 |
|  |  |  |  |  |  |  | Hardware, plumbing, heating........ | 4 | 1,895 | 143 | 2 | 34 | 2,370 |
| Waste materials. | 31. | 15,161 | 1,036 | 21 | 303 | 20,242 | Lumber, construction materials | 7 | 1,777 | 241 | 2 | 90 | 5,296 |
| Iron, steel scrap. | 11 | 10,202 | 519 | 4 | 136 | 11,062 | Machinery, equipment, supplies | 12 | 3,855 | 585 | 4 | 155 | 8,705 |
| Other scrap, waste materials. | 20 | 4,959 | 517 | 17 | 167 | 9,180 | Waste materials..... | 7 15 | 2,052 | 156 701 | ${ }_{9}^{6}$ | 58 255 | 2,693 13,956 |
| Other merchant wholesaler | 37 | 29,414 | 3,051 | 18 | 1,168 | 50,790 |  |  |  |  |  |  |  |
| Amusement, sporting goods....... | 6 |  | 9 | 1 | 29 | 1,820 | Manufecturess' sales branches (wi |  |  |  |  |  |  |
| Books, periodicals, newspapera.. | 3 | 1,707 | 149 | 3 | 59 | 2,669 | stocks), total | 14 | 11,958 | 685 | $\ldots$ | 205 | 14,374 |
| Farm supplies.................. | 5 | 12,391 | 2,258 | 1 | 910 | 36,404 |  |  |  |  |  |  |  |
| Jewelry... | 6 | 1,675 | 65 | 9 | 26 | 1,214 | Groceries, confectionery, meats.... | 4 | 9,566 | 277 | $\cdots$ | 76 | 5,060 3,333 |
| Petroleum and products. | 5 | 2,957 | 177 |  | 40 | 2,595 | Machinery, equipment, supplies | 5 | 592 | 163 | $\ldots$ | 38 | 3,333 5,981 |
| Merchant wholesalers, r.e. | 12 | 9,744 | 307 | 4 | 104 | 6,088 | Manurs' seles branches, n.e.c...... | 5 | 1,800 |  | $\ldots$ |  | 5,981 |

* Proprietors of unincarporated businesses.
$x$ Withheld to aroid disclosure.
Consists of Bridgeport city; Fairfield, Stratford, and Truabull towns in Fairfield County; and Milford town in New Haven County.
Consists of Hartford city; Avon, Bloomfleld, East Hartford, Farmington, Glastonbury, Manchester, Newington, Rocky Hill, Simsbury, South Windsor, West Hartford, Wethersfield, and Windsor towns in Hartford County.
Consists of Bristol and New Britain cities; Berlin, Plainville and South-
ington toms in Hartford County; and Plymouth town in Litchfield County.

consists of New Haven city; Branford, East Haven, Handen, North Haven, Orange,
Yest Haven, and Woodbridge towns in Neu Haven County.
Consists of Norwalk city; Darien, Greenwich, New Canaan, Stamford, and Westport tems in Fairffeld County
Consists of Waterbury city; Naugatuck borough; Beacon Falls, Cheshire, Middlebury, Prospect, and Wolcott towns in New Haven County; and Thomastown and Watertown towns
in Litchrield County.

Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE ${ }^{1}$
Establishmients, Sales, Pay Roll, and Personnel-Total; Establishments and Sales-Merchant Wholesalers and Other Operatino Types: 1948

| County and city | Total |  |  |  |  |  | Merchant wbolesalers |  | Other operating types |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Establisbments <br> (Number) | Sales, entire year <br> (Thousand dollars) | Pay roll, entife year <br> (Thowsand dollars) | Active proprictors,* November (Number) | Paid employees and pay roil, workweek ended nearest Nov. 15 |  | Establishments (Number) | Sales, entire year <br> (Thousand dollars) | Establisbments <br> (Number) | Sales, entire year <br> (Thousand dollars) |
|  |  |  |  |  | Employecs (Number) | Pay roll <br> (Dollars) |  |  |  |  |
| State, total. $\qquad$ <br> Adminiatrative, auxiliary units. $\qquad$ <br> Wholesale establishments. $\qquad$ <br> Fairfield County. $\qquad$ | 2,379 | 1,375,708 | 90,132 | 1,243 | 27,029 | 1,692,067 | $\ldots$ | $\ldots$ | $\ldots$ | $\ldots$ |
|  | $\begin{array}{r} 18 \\ 2,361 \end{array}$ | 1,374,923 | $\begin{array}{r} 1,991 \\ 88,141 \end{array}$ | 1,243 | 477 26,558 | $\begin{array}{r} 35,847 \\ 1,656,220 \end{array}$ | 1, 928 | 811,592 | 533 | 563,333 |
|  | 482 | 261,552 | 18,982 | 234 | 5,454 | 353,608 | $\ldots$ | ... | $\ldots$ |  |
| Administrative, auxiliary units. | 4 |  | 151 |  | 36 | 2,314 |  |  |  | ... |
| Wholesale establishments, total. | 478 | 261,552 | 18,831 | 234 | 5,418 | 351,294 | 369 | 169,743 | 109 | 91,809 |
| Bridgeport..................... | 274 | 152,498 | 10,971 | 129 | 3,173 | 201,203 | 214 | 105,704 | 60 | 46,794 |
| Danbury city.................. | 33 | ( $\mathrm{l}_{1}$, 525 | (x) 735 | (x) 20 | (x) 247 | (14, 107 | 25 | (x) ${ }^{7,758}$ | 8 | (x) ${ }^{\text {, } 767}$ |
| Shelton. .......................... | 81 | (x) 8 ,727 | (x) 3 ,021 | (x) 37 | (x) 837 | (x) 5 ,906 | 62 | (x),912 | 19 | (x) 16,815 |
| Stratford town ${ }^{\text {a }}$............... | 11 | (x) | (x) ${ }^{\text {c }}$ | (x) | (x) | (x) | 9 | (x) | 2 | (x) |
| Norwalk. ....................... | 34 | 16,392 | 1,072 | 17 | 312 | 19,691 | 24 34 | 8,656 | 10 | 7,736 |
| Rerainder of County........... | 43 | 27,016 |  |  | 764 | 55,070 |  | 13,585 | 9 | 13,431 |
| Hartford County......................... | 777 | (x) | (x) | (x) | (x) | (x) | $\ldots$ | $\ldots$ | ... | $\ldots$ |
| Adiministrative, auxilisary unita, | 8 | (x) | (x) | (x) | (x) | (x) |  |  |  |  |
| Wholesale establishments, total. | 769 | 490,170 | 29,946 | 423 | 8,811 | 565,022 | 569 | 278,214 | 200 | 211,956 |
| Bristol..................... | 19 | 2,868 62,769 | +272 | 13 | ${ }_{7} 701$ | 6,212 58,290 | 16 30 | 2,027 | 3 | 2641 |
| Hartiord. ......... | 542 | 349,835 | 22,089 | 296 | 6,632 | 419,106 | 401 | 196,776 | 141 | 153,059 |
| New Britain.................... | 59 | 23,236 | 1,235 | 38 | 387 | 23,024 | 53 | 13,889 | 6 | 9,347 |
| West Hartford town ${ }^{\text {a }}$. | 48 | 23,534 | 1,350 | 24 | 328 | 24,500 | 26 | 15,186 | 22 | 8,348 |
| Remsinder of County............ | 57 | 27,928 | 1,745 | 34 | 565 | 33,890 | 43 | 13,882 | 14 | 14,046 |
| Litchfield County. | 36 | 10,686 | 774 | 17 | 279 | 14,097 | 25 | 5,573 | 11 | 5,113 |
| Torrington... | 22 | 6,132 | 463 | 10 | 163 | 8,044, | 17 | $(\mathrm{x}, 812$ |  | 2,320 |
| Winsted elty......... | 3 | 1,995 | 190 | 3 | 61 55 | 3,610 | 1 |  | 2 4 | (x) |
| Remainder of County. | 11 | 2,559 | 121 | 4 | 55 |  | 7 |  |  |  |
| Middlesex County............... | 46 | 16,628 | 912 | 30 | 295 | 17,939 | 33 | 7,180 | 13 | 9,448 |
| Mlddletom.... | 29 | 10,393 | 671 | 16 | 197 | 12, 577 | 23 | 4,453 | 6 | 3,940 |
| Rematnder of County. ......... | 17 | 6,235 | 241 | 14 | 98 | 5,262 | 10 | 2,727 | 7 | 3,508 |
| Nev Haven Courty. | 831 | (x) | (x) | (x) | (x) | (x) | $\ldots$ | $\ldots$ | $\ldots$ | $\cdots$ |
| Administrative, auxiliary units. | , | (x) | (x) | (x) | (x) | (x) |  |  |  |  |
| Wholesale establishments, total. | 825 | 508,326 | 33,011 | 418 | 10,163 | 620,272 | 673 | 286,301 | 152 | 222,025 |
| Ansonia. | 19 | 4,497 | 300 | 17 | 86 | 5,394 | 18 |  | 1 |  |
| Derby...... | 10 36 | 2,019 15,202 | 120 | 14 | $\begin{array}{r}39 \\ 352 \\ \hline\end{array}$ | 19,2042 | 32 |  | 4 | (x) 5,428 |
| Naugatuck........... | 4 | (x) | (x) | (x) | (x) | (x) | 3 | (x) | 1 | (x) |
| Ner Haven. . . . . . . . | 540 | 359,758 | (x) 21,984 |  | $(x) 6,688$ | (x) ${ }^{\text {(x) }}$, 079 | 448 | 202,463 | 92 | 157,295 |
| Wallingford borough | 5 | (x) 61,769 | (x) ${ }_{5,022}$ | (x) ${ }^{54}$ | (x) ${ }_{1,641}$ | (x) 94.59 | + ${ }^{5}$ | (x) 42.507 |  |  |
| Weterbury....... ${ }^{\text {W }}$, | 127 19 | 61,769 22,212 | 5,022 | $\begin{array}{r}54 \\ 8 \\ \hline\end{array}$ | 1,641 | 94,590 | 100 | 42,507 3,042 | 27 7 | 19,262 19,170 |
| Remainder of County.. | 65 | 42,084 | 3,278 | 27 | 955 | 66,265 | 48 | 22,273 | 17 | 19,812 |
| New London County.......... | 149 | 58,499 | 3,903 | 80 | 1,304 | 72,716 | 116 | 33,654 | 33 | 24,845 |
|  | 3 | 284 | 13 | ${ }^{2}$ |  | 175 | 3 | 284 |  |  |
|  | 71 | 27,862 | 1,793 | 32 | 588 | 32,686 | 56 | 16, 140 | 15 | 11,722 |
|  | 54 | 24,528 | 1,686 | 30 16 | 553 158 | 31,417 8,437 | 42 15 | 13,861 3,369 | $\frac{12}{6}$ | 10,667 2,456 |
|  | 21 | 5,825 | 411 |  | 158 | 8,437 | 15 | 3,369 | 6 | 2,456 |
| Tolland County....... | 16 | 15,924 | 206 | 13 | 82 | 4,370 | 8 | 1,076 | 8 | 14,848 |
| Rockville city................. | 3 | (x) | (x) | (x) | (x) | (x) | ${ }_{7}^{1}$ | (x) | $\stackrel{2}{6}$ | (x) |
| Remsinder of County........... | 13 | (x) | (x) | (x) | (x) | (x) | 7 | (x) | 6 | (x) |
| Windham County. Putnam city. Willimantic city Remainder of County. | 42 | 13,140 | 558 | 28 | 206 | 10,510 | 35 | 7,404 | 7 | 5,736 |
|  | 9 | 1,897 | 96 | ${ }^{5}$ | 45 | 1,839 | 7 |  | 2 |  |
|  | 18 | 6,960 | 239 | 15 | 87 | 4,383 | 15 | $(\mathrm{x})^{2,026}$ | 3 2 | $(\mathrm{x})^{4,934}$ |
|  | 15 | 4,283 | 223 | 8 | 74 | 4,288 | 13 |  |  |  |

[^18]1 Based on advance 1950 population eatimates
2 Clagstified aa urban under special rule.

Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE
Establishments, Sales, Pay Roll, and Personnbl, by Type of Operation and Kind of Bubinkss: 1948

| County, type of operation, and kind of business | Establishments <br> (Number) | Sales, entire year (Thousand dollars) | Pay roll, entire year (Thousand dollars) | Active proprietors," November (Number) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Employees (Number) | Pay roll (Dollars) |
| FATEFIELD COUNTY, total.. | 482 | 261,552 | 18,982 | 234 | 5,454. | 353,608 |
| Administrative, auxiliary units... Wholesale establishments........ | $44^{4}$ | 251,552 | $\begin{array}{r} 151 \\ 18,831 \end{array}$ | $\because 334$ | $\begin{array}{r} 36 \\ 5,418 \end{array}$ | $\begin{array}{r} 2,314 \\ 35,294 \end{array}$ |
| WhoLesale establishments |  |  |  |  |  |  |
| Merchant wholesalers, total.. | 369 | 169,743 | 13,664 | 221 | 3,906 | 247,632 |
| Groceries, confectionery, meats. | 54 | 31,846 | 1,323 | 31 | 407 | 23,070 |
| Drugs, chemicals, allied products. | 10 | 4,121 | 759 | 4 | 205 | 14,933 |
| Dry goods, apparel................ | 8 | 1,348 | 107 | 5 | 32 | 2,003 |
| Automotive equipment, tires and tubes. | 27 | 5,860 | 992 | 14 | 295 | 18,061 |
| Electrical goods...................... | 20 | 7,454 | 508 | 16 | 145 | 7,613 |
| Lumber, construction materials | 10 | 4,982 | 820 | 1 | 236 | 17,572 |
| Waste materials............... Other merchant wholesalers... | 34 35 | 8,369 21,071 | 882 1,549 | 26 29 | 292 | 17,524 |
| Merchant wholesalers, n . e.c.. | 171 | 84,692 | 6,724 | 95 | 1,829 | 120,608 |
| Fetroleum bulk stations, terminals.. | 35 | 47,550 | 2,211 | 4 | 652 | 41,233 |
| Agents, brokers, total.. | 10 | 1,961 | 41 | 7 | 17 | 921 |
| Machinery, equipment, supplies.. Agents and brokers, n.e.c........ | 3 7 | 300 1,661 | 14 27 | 2 5 | 7 10 | 325 596 |
| Other operating types. | 64 | 42,298 | 3,015 | 2 | 843 | 61,508 |
| hartford county, total. | 777 | (x) | (x) | (x) $\cdots$ | (x) | $(x)$ |
| Administrative, auxiliary units... | 8 769 | ${ }_{490,170}$ | $\stackrel{(x)}{29,946}$ | (x) 423 | ${ }^{(\mathrm{x})_{8,811}}$ | ${ }_{565,022}^{(x)}$ |
| Merchant wholesalers, total. | 569 | 278,214 | 20,472 | 379 | 6,212 | 381,124 |
| Groceries, confectionery, meats. | 61 | 36,448 | 1,661 | 40 | 502 | 30,860 |
| Farm products (edible)..... | 47 | 27,983 | 1,840 | 55 | 610 | 35,064 |
| Beer, wines, distilled spirits. | 15 | 17,300 | 1,153 | 5 | 272 | 23,586 |
| Tobacco and products (exc, leaf). | 15 | 10,703 | 262 | 15 | 99 | 4,925 |
| Dry goods, apparel............ | 18 | 9,368 | 494 | 16 | 127 | 8,219 |
| Autanotive equipment, tires and tubes | 59 | 9,997 | 1,706 | 41 | 545 | 33,195 |
| Electrical goods........... | 30 | 35,245 | 2,971 | 11 | 729 | 49,645 |
| Hardware, plunbing, heating. | 36 | 12,212 | 1,133 | 20 | 252 | 18,845 |
| Iumber, construction materials. | 24 | 17,315 | 1,302 | 14 | 360 | 24,030 |
| Machinery, equipment, supplies | 89 | 33,492 | 2,987 | 32 | 763 | 53,663 |
| Waste materials.............. | 31 | 12,331 | 1,023 | 22 | 408 | 20,418 78,674 |
| Merchant wholesalers, n.e. | 144 | 55,820 | 3,940 | 108 | 1,545 | 78,674 |
| Petroleum bulk stations, terwinals. | 23 | 56,262 | 1,787 | 3 | 490 | 35,088 |
| Other operating types.......... | 177 | 155,694 | 7,687 | 41 | 2,109 | 148,810 |
| new haven county, total. | 831 | (x) | (x) | (x) | (x) | (x) |
| Administrative, auxiliary units. Wholesale establishments....... | 825 | $(x)$ <br> 508,326 | $(x)_{33,011}$ | (x) 418 | ${ }^{(x)}{ }_{10,163}$ | $\begin{aligned} & (x) \\ & 620,272 \end{aligned}$ |
| WHOLESALE ESTABLISHMENTS |  |  |  |  |  |  |
| Merchant wholesalera, total. | 672 | 286,301 | 24,796 | 381 | 7,781 | 458,018 |
| Groceries, confectionery, meats.. | 85 | 36,004 | 1,968 | 52 | 656 | 35,184 |
| Farm products (edible)............ | 75 | 29,884 | 2,298 | 64 | 746 | 43,983 |
| Drugs, chemicals, allied products. | 27 | 13,271 | 1,322 | 10 | 439 | 24,316 |
| Tobacco and products (exc, leaf).. | 21 | 15,899 | 502 | 12 | 171 | 9,005 |
| Dry goods, apparel..... | 33 | 4,707 | 396 | 24 | 139 | 7,907 |
| Autcmotive equipment, tires and tubes. | 55 | 9,381 | 1,333 | 33 | 440 | 25,233 |
| Electrical goods... | 33 | 20,314 | 1,336 | 19 | 360 | 24,556 |
| Hardware, plumbing, heating.... | 39 | 17,468 | 1,664 | 16 | 500 | 29,390 |
| Lumber, construction materials.. | 31 | 12,756 | 1,283 | 6 | 401 | 24,950 |
| Machinery, equipment, supplies.. | 97 | 30,835 | 4,333 | 45 | 1,100 | 75,401 |
| Metals, metal work (exc. scrap). Waste materials............... | 7 50 | 5,228 21,115 | $\begin{array}{r}1,495 \\ \hline, 436\end{array}$ | 38 | 102 437 | 6,930 |
| Waste materisis............. | 119 | 69,439 | 6,530 | 57 | 2,290 | 123,972 |
| Manuracturers' sales branches, ofrices.... | 95 | 114,884 | 5,654 |  | 1,677 | 112,825 |
| Petroleum bulk atations, terminals..... | 27 | 86,438 | 2,179 | 8 | J 546 | 39,988 |
| Other operating types................. | 31 | 20,703 | 382 | 26 | 159 | 9,441 |
| NEW LONDON COUNTY, total. | 149 | 58,499 | 3,903 | 80 | 1,304 | 72,716 |
| Merchant wholesalers, total. | 116 | 33,654 | 2,435 | 75 | 876 | 45,532 |
| Groceries, confectionery, meats. | 17 | 8,016 | 403 | 13 | 148 | 8,247 |
| Farn products (edible)............ | 13 | 4,865 | 339 | 18 | 107 | 5,745 |
| Beer, wines, distilled spirits.... | 7 | 3,617 | 278 | 2 | 77 | 5,368 |
| Drugs, chemicals, allied products....... | 4 |  | 137 | 2 | 48 56 |  |
| Tobacco and products (exc. leaf)...... Paper and its products............. | 5 5 | 4,878 | 136 50 | 3 2 | 56 20 | 2,469 |
| Automotive equipment, tirea and tubes | 15 | 1,803 | 229 | 3 | 88 | 4,315 |
| Hardware, plumbing, heating....... | 9 | 1,944 | 181 | 4 | 51 | 2,798 |
| Machinery, equipment, supplies.. | 8 | 598 | 588 | 7 | 24 | 1,079 |
| Waste materials............ | 13 | 2,105 | 226 | 10 | 84 173 | 4,313 8,106 |
| Merchant wholesalers, n.e.c.. | 20 | 4,357 | 438 | 11 | 173 | 8,106 |
| Petroleum bulk stations, terminals. | 14 | 14,050 | 848 | 3 | 235 | 15,281 |
| Other operating types............... | 19 | 10,795 | 620 | 2 | 193 | 11,903 |

* Proprietors of unincorporated busineases.
x Withheld to avoid diaclosure
n.e.c. Not elsewhere clasaified.


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- Proprietors of unincorparsted businesses
n.a. Not svailable or not spplicsble.
n.s.c. Not siseuhere ciassiffed
${ }^{*}$ i Entries for agents and brokers represent brokerags or comnission received.

Table 102.-STANDARD METROPOLITAN AREAS
Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948

n.e.c. Froprietors of unincorporated businesses.
n.e.c; Not elsewhere classified.

Consists of New Castle County, Del., and Salem County, N. J.

Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE ${ }^{1}$
Establisfments, Sales, Pay Roll, and Personnel-Total; Establishments and Sales-Merchant Wholesalers and Other Operating Types: 1948

| County and city | Total |  |  |  |  |  | Merchant wholesalers |  | Other operating types |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Establishments <br> (Number) | Sales, entire year <br> (Thousand dollars) | Pay roll, entire year <br> (Thousand dollars) | Active proprictors,* November (Number) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  | Establishments <br> (Number) | Sales, entire year <br> (Thousand dollars) | Establishmenrs <br> (Number) | Sales, entire year <br> (Thousand doltars) |
|  |  |  |  |  | Employees <br> (Number) | Pay roll (Dollars) |  |  |  |  |
| STATE, total... | 374 | 483,721 | 18,514 | 217 | 5,358 | 368,935 | $\ldots$ | $\ldots$ | ... | $\ldots$ |
| Administrative, auxiliary Wholesale establishmenta.. | $3{ }^{4}$ | 483, 721 | 780 17,734 | 217 | 205 5,153 | 16,770 352,165 | 231 | 87,091 | 139 | 396,630 |
| Kent County. | 61 | 19,072 | 766 | 40 | 380 | 15,776 | 25 |  | 36 | 13,250 |
| Dover........................ | 21 4 | 8,068 489 | 351 30 | 11 | 170 14 | 7,408 580 | 10 3 | (x) | $\frac{11}{1}$ | $\begin{aligned} & (x) \\ & (x) \end{aligned}$ |
| Remainder of County. | 36 |  | 385 | 27 | 196 | 7,788 | 12 | 2,168 | 24 | (z) 8,347 |
| New Castie County. | 230 | 427,173 | 16,240 | 122 | 4,257 | 322,136 | $\ldots$ | $\ldots$ | ... | $\ldots$ |
| Administrative, auxiliary | $2{ }^{4}$ |  | \% 780 |  | 205 | 16,770 |  |  |  |  |
| Wholesale establishments, Elsmere................ | 226 1 | (427, 173 | $\underset{(x)}{15,460}$ | $(\mathrm{x})^{122}$ | (x) ${ }^{\text {(x) }}$ | (x) 305,366 | 168 .. | 69,772 | 58 3 | ${ }_{(x)}^{357,401}$ |
| Newark.... | 3 | (x) | (x) | (x) | (x) | (x) | $\cdots$ |  | 1 |  |
| New Catie. | 1 |  |  |  |  | (x) | 1 |  | $\cdots$ |  |
| Wilmington.............. | 208 13 | 418,189 4,774 | $\begin{array}{r}14,473 \\ \hline 99\end{array}$ | 107 10 | 3,547 | 279,928 7,391 | 156 9 | 66,656 2,547 | 52 4 | 351,533 2,227 |
| Sussex County. | 83 | 37,476 | 1,508 | 55 | 721 | 31,023 | 38 | 11,497 | 45 | 25,979 |
| Milford (part) ${ }^{2}$. | 8 | 7,461 | 270 | 3 | 101 | 5,246 | 4 | 1,513 | 4 | 6,048 |
| Remainder of County. | 75 | 30,015 | 1,238 | 52 | 620 | 25,777 | 34 | 10,084 | 41 | 19,931 |

* Proprietora of unineorporated businesses.
$x$ Withheld to avoid disclosure.
${ }_{2}^{1}$ Based on advance 1950 population estimates.
${ }^{2}$ Located in Kent and Sussex Counties.

Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE
Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948

| County, type of operation, and kind of business | Establishments <br> (Number) | Sales, entire year <br> (Thousand dollars) | Pay roll, entire year <br> (Thousand dollars) | Active proprietors,* November (Number) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Employees (Number) | Pay roll (Dollars) |
| KENT COUNTX, totsl..................................... | 61 | 19,072 | 766 | 40 | 380 | 15,776 |
| Merchant wholesalers, total. | 25 | 5,822 | 321 | 13 | 150 | 6,204 |
| Groceries, confectionery, meats <br> Farm products (edible).......................... <br> Automotive equipment, tires and tubes. <br> Merchant wholesslers, n.e.c.. | 6 3 5 11 | 2,814 899 695 1,414 | 136 16 64 105 | $\begin{array}{r}4 \\ 4 \\ \cdots \\ \hline\end{array}$ | 68 7 25 50 | 2,808 298 1,210 1,888 |
| Petroleum bulk stations, terminals........ Other operating types. | $\begin{aligned} & 14 \\ & 22 \end{aligned}$ | 2,859 10,391 | 134 311 | 8 19 | 51 179 | 2,807 6,765 |
| NEW CASTLE COUNTY, total.. | 230 | 427,173 | 16,240 | 122 | 4,257 | 322,136 |
| Administrative, auxiliary units... Wholesale establishments............ | 226 | 427,173 | $\begin{array}{r} 780 \\ 15,460 \end{array}$ | 132 | $\begin{array}{r} 205 \\ 4,052 \end{array}$ | $\begin{array}{r} 16,770 \\ 305,366 \end{array}$ |
| Merohant wholesalera, totel. | 168 | 69,772 | 5,124 | 115 | 1,690 | 97,518 |
| Groceriea, confectionery, meats.. | 16 | 3,544 | 167 | 14 | 67 | 3,145 |
| Farm products (edible)... | 17 | 3,744 | 232 | 16 | 85 | 4,012 |
| Drugs, chemicals, allied producta | 4 | 651 | 86 | 3 | 27 | 1,788 |
| Furniture, hone furnishings.. | 5 | 1,361 | 142 | $\cdots$ | 55 | 3,738 |
| Paper and its products............ | 5 | 1,146 | 101 | $\cdots$ | 46 | 3,175 |
| Automotive equipment, tires and tubes. | 10 | 2,206 | 289 | 10 | 118 | 5,993 |
| Electrical goods.............. | 12 | 8,457 | 550 | 9 | 194 | 12,545 |
| Lumber, construction materials. | 9 | 8,360 1,876 | 616 | $1{ }^{3}$ | 184 | 17,145 5,692 |
| Machinery, equipment, suppliea. Merchant wholesalers, | 23 67 | 38,876 | 301 2,640 | 12 | 108 | 5,692 47,285 |
| Petroleum bulk stations, terminals.. Other operating types............. | 8 50 | 12,313 345,088 | $\begin{array}{r} 298 \\ 10,038 \end{array}$ | 4 | 105 2,257 | 5,582 202,266 |
| SUSSEX COONTY, total.. | 83 | 37,476 | 1,508 | 55 | 721 | 31,023 |
| Merchant wholesalers, total. | 38 | 11,497 | 834 | 24 | 345 | 15,644 |
| Groceries, confectionery, meats. | 10 | 5,130 | 273 | 8 | 98 | 5,161 |
| Farm produets (edible)......... | 5 | 870 | 26 | 3 | 13 | 438 |
| Automotive equipment, tires and tubea | ${ }^{6}$ | 778 | 107 | 2 | 43 | 1,910 |
| Merchant wholesalers, n.e.c.......... | 17 | 4,719 | 428 | 12 | 191 | 8,135 |
| Petroleum buik stations, terminals..................... <br> Other operating typea. | $\begin{aligned} & 19 \\ & 26 \end{aligned}$ | $\begin{array}{r} 4,704 \\ 21,275 \end{array}$ | 244 | 13 | 90 286 | 4,650 10,729 |

[^19]n.e.c. Not elsewhere clasatfied.

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See footnotes at end of table.

Table 101.-THE STATE-Continued
Establishments, Sales, Expenses, Pay Roll, Personnel, and Stocks, by Type of Operation and Kind of Business: 1948

| Type of operation and kind of business | Establish. ments (Number) | Sales, entire уеат (Thousand dollars) | Operating expenses ${ }^{1}$ (inc. pay roill) |  | Pay roll, entire year <br> (Thowasand dollars) |  | Paid employezs, worbweek ended nearest- |  |  | Pay roll, workweek ended nearest- |  |  | Stocks on hand, end of year, at cost <br> (Thousand dollars) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Amount <br> (Thousand dollars) | Percent of sales |  |  | March 15 <br> (Number) | July 15 (Number) | Nov. 15 (Number) | March 15 (Dollars) | July 15 (Dollars) | Nov. 15 (Dollars) |  |
| Type by Kind of Business--Continued |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Merchant wholesalers--Continued |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Other merchant wholesalers.. | 79 | 50,407 | 5,822. | 11.5 | 3,239 | 45 | 813 | 815 | 872 | 52,862 | 53,040 | 57,773 | 2,207 |
| Automobiles, other motor v | 14 | 13,665 | 1,192 | 8.7 | 753 | 7 | 176 | 195 | 220 | 11,983 | 12,866 | 14,700 | 638 |
| Amusement, sporting goods.. | 17 | 4,109 | 982 | 23.9 | 584 | 13 | 180 | 178 | 181 | 10,550 | 10,213 | 10,430 | 657 |
| Books, periodicals, newspapers................ | 12 | 6,817 | 934 | 13.7 | 627 | 3 | 208 | 205 | 214 | 11,614 | 11,148 | 12,468 | 382 |
| Conl, coke..................................... | 4 | 3,366 | 486 | 14.4 | 148 | 13 | 32 | 28 | 32 | 2,579 | 2,549 | 3,310 | 51 |
| Jewelry........................................ | 12 | 4,780 | 699 | 14.6 | 379 | 11 | 97 | 89 | 105 | 6,945 | 6,724 | 7,177 | 362 |
| Petroleum and products.............................. <br> Merchant wholesalers, n.e.c. | 4 | 1,142 16,528 | 76 1,453 | 6.6 8.8 | 46 682 | 3 8 | 12 108 | 112 | 128 | 710 8,481 | 736 8,802 | 7,775 8,913 | 888 |
| Manufacturers' sales branches (with stocks), total. | 123. | 251,734 | 33,608 | 13.4 | 18,719 | $\ldots$ | 5,623 | 5,341 | 5,153 | 394,670 | 367,769 | 366,109 | 8,752 |
| Groceries, confectionery, mests................. | 12 | 42,819 | 2,930 | 6.8 | 1,538 | $\ldots$ | 457 | 473 | 476 | 29,570 | 30,811 | 32,408 | 1,269 |
| Farm products (edible)........................... | 5 | 8,105 | 820 | 10.1 | 416 | $\ldots$ | 112 | 122 | 118 | 7,646 | 8,154 | 8,298 | 41 |
| Beer, wines, distilled spirits................... | 7 | 13,387 | 1,355 | 10.1 | 663 | $\ldots$ | 166 | 174 | 175 | 11,104 | 13,249 | 12,700 | 191 |
| Drugs, chemicals, allied products................ | 8 | 1,385 | 314 | 22.7 | 123 | $\ldots$ | 39 | 45 | 43 | 2,158 | 2,475 | 2,125 | 121 |
| Furniture, hame furnishings..................... | 5 | 11,067 | 3,210 | 29.0 | 758 | $\ldots$ | 288 | 287 | 297 | 28,398 | 28,158 | 26,562 | 402 |
| Automotive equipment, tires and | 5 | 4,796 | 595 | 12.4 | 346 | $\ldots$ | 101 | 93 | 102 | 7,427 | 7,940 | 6,965 | 402 |
| Hardivare, plumbing, hesting... | 5 | 5,132 | 748 | 14.6 | 4.7 | ... | 122 | 128 | 123 | 7,004 | 7,678 | 7,436 | 280 |
| Lumber, construction materiels | 6 | 11,277 | 1,648 | 14.6 | 1,071 | $\ldots$ | 263 | 266 | 262 | 20,243 | 20,895 | 20,423 | 622 |
| Machinery, equipuent, supplies. | 46 | 24,618 | 6,032 | 24.5 | 4.632 |  | 1,056 | 1,088 | 1,058 | 91,160 | 90,185 | 93,181 | 1,315 |
| Counercial machines, equipment. | 27 | 16,556 | 5,124 | 30.9 | 4,000 | $\ldots$ | 911 | 929 | 903 | 79,835 | 76,705 | 80,599 | 907 |
| Industrial machinery, equipment, supplies..... | 8 | 4,373 | 403 | 9.2 | 318 | ... | 74 | 82 | 74 | 6,382 | 7,089 | 6,119 | 123 |
| Proressional equipment, supplies............. | 5 | 1,225 | 24 | 19.9 | 154 | $\ldots$ | 37 | 37 | 42 | 2,345 | 3,420 | 3,532 | 81 |
| Other machinery, equipment, supplies.......... | 6 | 2,464 | 261 | 10.6 | 160 | $\ldots$ | 34 | 40 | 39 | 2,598 | 2,972 | 2,931 | 204 |
| Metals, metal work (exc. scrap). | 5 | 3,592 | 343 | 9.5 | 163 | $\ldots$ | 42 | 46 | 46 | 2,827 | 3,132 | 3,198 | 247 |
| Other manufacturers' salee branches. | 19 | 125,556 | 15,613 | 12.4 | 8,562 | $\ldots$ | 2,977 | 2,619 | 2,453 | 187,133 | 155,092 | 152,813 | 3,462 |
| Amusement, sporting goods..................... |  | 3,160 | 1,277 | 40.4 | 770 |  | 255 | 284 | 266 | 13,398 | 15,126 | 15,372 | 388 |
| Manufacturers' sales branches, n.e.c.......... | 15 | 122,396 | 14,336 | 11.7 | 7,792 | $\ldots$ | 2,722 | 2,335 | 2,187 | 173,735 | 139,966 | 137,441 | 3,074 |
| ```Manufacturers' sales offices (without stocks), total.``` | 116 | 306,287 | 8,920 | 2.9 | 3,942 | 1 | 720 | 784 | 780 | 66,562 | 73,450 | 76,048 |  |
| Groceries, confectionery, meats | 6 | 7,516 | 251 | 3.3 | 174 | $\ldots$ | 35 | 46 | 51 | 2,887 | 3,570 | 4,077 | $\cdots$ |
| Furniture, hame furnishings. | 4 | 1,546 | 110 | 7.1 | 52 | $\ldots$ | 15 | 14 | 19 | 785 | 765 | 1,115 | ... |
| Psper and its products.. | 13 | 5,405 | 690 | 12.8 | 513 | ... | 55 | 78 | 70 | 8,169 | 9,234 | 8,834 | ... |
| Electrical goods....... | 14 | 139,210 | 2,511 | 1.8 | 769 | ... | 150 | 163 | 161 | 13,469 | 15,323 | 15,628 | $\cdots$ |
| Hardware, plumbing, hesting. | 10 | 7,944 | 392 | 4.9 | 218 | $\ldots$ | 38 | 41 | 44 | 3,528 | 3,730 | 5,016 | ... |
| Lumber, construction materis | 6 | 9,177 | 758 | 8.2 | 202 | ... | 47 | 4 | 39 | 3,499 | 3,138 | 2,885 | ... |
| Mschinery, equipment, supplies | 29 | 32,930 | 1,197 | 3.6 | 781 | 1. | 135 | 142 | 142 | 11,298 | 13,912 | 14,135 |  |
| Commercial machioes, equipment. | 9 | 1,929 | 354 | 18.4 | 283 | 1 | 52 | 56 | 57 | 4,013 | 5,591 | 6,299 |  |
| Industriel machinery, equipment, supplies..... | 10 | 5,867 | 464 | 7.9 | 303 | ... | 48 | 51 | 49 | 4,312 | 5,199 | 4,581 | ... |
| Other machinery, equipment, supplies.......... | 10 | 25,134 | 379 | 1.5 | 195 | $\ldots$ | 35 | 35 | 36 | 2,973 | 3,122 | 3,255 | ... |
| Manufscturers' bales offices, п.e. | 34 | 102,559 | 3,011 | 2.9 | 1,233 | $\ldots$ | 245 | 256 | 254 | 22,927 | 23,778 | 24,358 | $\ldots$ |
| Agents, brosers, total............................. | 170 | 151,190 | 4,717 | 3.1 | 1,807 | 130 | 387 | 396 | 410 | 32,074 | 32,894 | 38,144 | 632 |
| Groceries, canfectionery, meats | 34 | 44,187 | 745 | 1.7 | 305 | 33 | 63 | 64. | 68 | 5,024 | 5,288 | 5,780 |  |
| Furniture, hame furnishings...................... | 4 | 1,275 | 96 | 7.5 | 21 | 5 | 4 | 5 | 8 | 370 | 420 | 551 | 2 |
| Psper and its products... | 6 | 2,977 | 112 | 3.8 | 81 | 5 | 16 | 20 | 17 | 1,325 | 1,495 | 1,301 | 24 |
| Electrical goods.... | 9 | 4,158 | 165 | 4.0 | 56 | 8 | 16 | 15 | 16 | 832 | 882 | 902 | ... |
| Hardware, plumbing, hesting hardware, specialty lines. Plumbing, besting equipment, supplies......... | - 6 | 1,912 | 63 | 3.3 | 11 | 5 | 3 | 3 | 4 | 187 | 200 | 262 |  |
|  | 3 | 1,202 | 21 | 1.7 | 1 | 2 |  |  | 1 |  |  | 50 |  |
|  | 3 | 710 | 42 | 5.9 | 10 | 3 | , | 3. | 3 | 187 | 200 | 212 | $\ldots$ |
| Lumber, conatruction materials.................. <br> Machinery, equipment, supplies. <br> Metals, metal work (exc. scrsp) <br> Agents and brokers, n.e.c. | , | 7,151 | 191 | 2.7 | 45 | 9 | 14 | 15 | 16 | 764 | 800 | 908 |  |
|  | 51 | 31,997 | 1,655 | 5.2 | 603 | 32 | 122 | 122 | 119 | 11,093 | 11,182 | 12,943 | 293 |
|  | 7 4 | $\begin{gathered} 2,64 \\ 54,839 \end{gathered}$ | 1,471 | 7.8 2.7 | 46 639 | 6 27 | $\begin{array}{r}21 \\ \hline 28\end{array}$ | 20 132 | 19 143 | 11,814 | 618 12,009 | 14,921 | \%97 |
| Agents and brokers, n.e.c............................ <br> administrative, auxiliary units |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 19 | $\ldots$ | n.s. | n.8. | 1,601 | $\ldots$ | 403 | 403 | 418 | 30,920 | 33,348 | 34,010 | 11 |
| $\frac{\text { Type of Operstion }}{\text { Manufscturers' sales branches, ofrices }}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | $\ldots$ | n.s. | n.s. | 945 | $\ldots$ | 216 | 212 | 230 | 18,561 | 20,303 | 20,407 | 11 |
| Other opersting types........................... | 12 | ... | n.s. | n.s. | 656 | $\ldots$ | 187 | 191 | 188 | 12,359 | 13,045 | 13,603 |  |

* Proprietors of unincorporsted businesses.
n.s. Not svailsble or not spplicable.
n.e.c. Not elsewhere classified.

Entries for agente and brokers represent brokerage or comolssion received.

Table 102.-STANDARD METROPOLITAN AREAS
Establisements, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948


## * Proprietors of unincorporsted businesses.

n.e.c, Not elsewhere classified.

Consists of the District of Columbis; Alexandris and Falls Church cities, and Arlington and Fairfax Counties, Va.; and Montgomery and Prince Georces Counties, Md.

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Volusia County ..... 9.11
Hillsborough County ..... 9.10

Table 101.-THE STATE
Establisements, Sales, Expenses, Pay Roll, Personnel, and Stocks, by Type of Operation and Kind of Business: 1948

| Type of operation and kind of business | Estab lish. ments (Number) | Sales, entire year <br> (Thousand dollars) | Operating expenses ${ }^{1}$ (inc. pay roll) |  | Pay roll, entire year <br> (Thousand dollars) | Active proprie Noveru. ber (Number) | Paid employees, workweek ended nearest- |  |  | Pay roll, workweek ended nearest- |  |  | Stocks on hand, end of year, at cost <br> (Thousand dollars) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Amount <br> (Thousand dollars) | Per cent of sales |  |  | March 15 <br> (Number) | $\begin{gathered} \text { July } 15 \\ \text { (Number) } \end{gathered}$ | Nov. 15 (Number) | March 15 <br> (Dollars) | July 15 (Dollars) | Nov. 15 <br> (Dollars) |  |
| Stste, total | 3,748 | 2,001,664 | n.a. | п. $\mathrm{B}_{\text {. }}$ | 129,947 | 2,234 | 51,444 | 39,095 | 51,179 | 2,506,674 | 2,128,543 | 2,614,890 | 145,871 |
| Administrstive, auxiliary units............ 1948.... <br> Wholesale estsblishments....................... 1948.... | $\begin{array}{r} 30 \\ 3,718 \end{array}$ | $\begin{array}{r} 10,348 \\ 1,991,316 \end{array}$ | n.a. | $\begin{aligned} & \text { n.s. } \\ & \mathrm{n} . \mathrm{s} . \end{aligned}$ | $\begin{array}{r} 4,571 \\ 125,376 \end{array}$ | 2,234 | $\begin{array}{r} 1,290 \\ 50,154 \end{array}$ | $\begin{array}{r} 1,297 \\ 37,798 \end{array}$ | $\begin{array}{r} 1,323 \\ 49,856 \end{array}$ | $\begin{array}{r} 82,418 \\ 2,524,256 \end{array}$ | $\begin{array}{r} 83,596 \\ 2,044,947 \end{array}$ | $\begin{array}{r} 88,343 \\ 2,526,547 \end{array}$ | $\begin{aligned} & 51 \\ & 145,35 \end{aligned}$ |
| $\begin{aligned} & \text { 1939..... } \\ & 1929 . . . . \end{aligned}$ | $\begin{aligned} & 2,682 \\ & 2,041 \end{aligned}$ | $\begin{aligned} & 522,093 \\ & 444,078 \end{aligned}$ | n.s. n.s. , | n.a. | $\begin{aligned} & 34,257 \\ & 26,272 \end{aligned}$ | $\begin{array}{\|r} 1,694 \\ 826 \end{array}$ | $\begin{gathered} 37,157 \\ \mathrm{n} .8 . \end{gathered}$ | $\begin{gathered} 23,779 \\ \text { n.a. } \end{gathered}$ | $\begin{gathered} 37,083 \\ \text { n.a. } \end{gathered}$ | $\begin{aligned} & \text { n. } \\ & \text { n. } \end{aligned}$ | $\begin{aligned} & \text { n.s. } \\ & \text { n.a. } \end{aligned}$ | $\begin{aligned} & \text { n.s. } \\ & \text { n. } \end{aligned}$ | $\begin{aligned} & 40,654 \\ & 32,229 \end{aligned}$ |
| Wholesale ESTABLISHMENTS |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Type of Operstion |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Merchant wholesalers, | 2,346 | 999,804 | 141,577 | 14.2 | 78,150 | 1,418 | 25,779 | 25,390 | 26,474 | 1,426,552 | 1,396,367 | 1,479,683 | 104,385 |
| Service wholesalers, damestic market............ Foretgn trade merchants........................ | $\begin{array}{r} 2,238 \\ 29 \\ 79 \end{array}$ | $\begin{gathered} 948,237 \\ 15,533 \\ 36,034 \end{gathered}$ | $\begin{array}{r} 136,024 \\ 2,808 \\ 2,745 \end{array}$ | $\begin{array}{r} 14.3 \\ 18.1 \\ 7.6 \end{array}$ | $\begin{array}{r} 76,205 \\ 806 \\ 1,139 \end{array}$ | $\begin{array}{r} 1,348 \\ 12 \\ 58 \end{array}$ | $\begin{array}{r} 25,035 \\ 325 \\ 419 \end{array}$ | $\begin{array}{r} 24,656 \\ 323 \\ 411 \end{array}$ | $\begin{array}{r} 25.809 \\ 234 \\ 431 \end{array}$ | $\begin{array}{r} 1,388,180 \\ 16,565 \\ 21,807 \end{array}$ | $\begin{array}{r} 1,359,025 \\ 16,043 \\ 21,299 \end{array}$ | $\begin{array}{r} 1,44,928 \\ 13,938 \\ 21,717 \end{array}$ | $\begin{array}{r} 102,489 \\ 892 \\ 1,004 \end{array}$ |
| Marufscturers' sales braxches, offices, total. | 275 | 426,481 | 30,005 | 7.0 | 15,139 | 7 | 4,602 | 4,508 | 4,709 | 292,560 | 280,791 | 307,366 | 17,453 |
| Sales branches (with stocks). Sales offices (without atocks) | 211 64 | 290,314 136,167 | 25,145 4,860 | 8.7 3.6 | 13,411 1,728 | 6 1 | 4,233 369 | 4,106 402 | 4,284 | 263,198 29,362 | 249,768 31,023 | $\begin{array}{r} 272,097 \\ 35,269 \end{array}$ | 17,453 |
| Petroleum bulk atstions, terminals Agents, brokers. | 545 249 | $\begin{aligned} & 260,243 \\ & 175,512 \end{aligned}$ | 21,771 7,303 | 8.4 | 7,418 3,905 | 410 | 2,915 1,751 | 2,807 1,020 | 2,768 1,529 | 147,112 83,472 | $\begin{array}{r} 149,482 \\ 56,174 \end{array}$ | $\begin{array}{r} 147,948 \\ 73,365 \end{array}$ | 20,190 |
| Assemblers (mairly farm products), total.... | 303 | 129,276 | 42,345 | 32.8 | 20,764 | 189 | 15,107 | 4,073 | 14,376 | 574,560 | 162,133 | 518,185 | 2,535 |
| Cooperstive marketing associations Other ssaemblers, country buyers.. | 36 267 | $\begin{aligned} & 42,657 \\ & 86,619 \end{aligned}$ | 11,918 | 27.9 35.1 | $\begin{array}{r} 6,240 \\ 14,524 \end{array}$ | 188 | 4,603 10,504 | 2,284 | 3,925 10,461 | $\begin{aligned} & 177,263 \\ & 397,297 \end{aligned}$ | $\begin{array}{r} 56,555 \\ 105,578 \end{array}$ | $\begin{aligned} & 146,634 \\ & 371,551 \end{aligned}$ | 838 +697 |
| Type by Kind of Business |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Merchant wholesalers, total | 2,346 | 999,804 | 141,577 | 14.2 | 78,150 | 1,418 | 25,779 | 25,390 | 26,474 | 2,46,552 | 1,396,367 | 1,479,683 | 104,385 |
| Groceries, confectionery, meste. <br> Groceries (general line). $\qquad$ <br> Confectionery.. <br> .... <br> Fish, ses foods. <br> ................ <br> Mests, mest products.. <br> Other grocery, food specialties. | 393 | 181,875 | 19,158 | 10.5 | 10,384 | 306 | 3,828 | 3,750 | 4,060 | 190,216 | 183,830 | 203,902 | 14,889 |
|  | 90 | 105,737 | 8,273 | 7.8 | 4,977 | 63 | 1,786 | 1,757 | 1,816 | 89,460 | 87,202 | 91,535 | 9,951 |
|  | 41 | 5,698 | 855 | 15.0 | 513 | 31 | 160 | 178 | 187 | 8,834 | 9,531 | 10,463 | 319 |
|  | 80 | 17,821 | 2,954 | 16.6 | 1,277 | 89 | 580 | 593 | 680 | 25,899 | 24,570 | 30,359 | 595 |
|  | 41 | 21,466 31,153 | 2,239 | 10.4 | 1,337 2,280 | 37 86 | 419 883 | 388 834 | 438 939 | 22,593 43,430 | 21,068 41,459 | 24,338 47,207 | 701 |
|  |  |  |  |  | 2,280 |  |  |  |  |  | 41,4 | 47,207 |  |
| Farm products (edible) Dairy, poultry products. Fruita, vegetables (fresh). | 242 | 125,794 | 19,086 | 15.2 | 9,964 | 297 | 3,859 | 3,538 | 3,730 | 199,389 | 180,696 | 190,025 | 2.514 |
|  | 73 | 56,623 | 12,507 | 20.3 | 6,544 | 4 | 2,425 | 2,375 | 2,378 | 131,880 | 123,714 | 127,260 | 1,656 |
|  | 169 | 69,17 | 7,579 | 11.0 | 3,420 | 153 | 1,434 | 1,163 | 1,352 | 67,509 | 56,982 | 62,765 | 858 |
| Beer, wines, distilled spirits................ | 113 | 105,972 | 10,372 | 9.8 | 5,236 | 63 | 1,357 | 1,330 | 1,427 | 95,111 | 90,211 | 100,322 | 10,230 |
| Beer, ale. <br> Wines, diatilled spirits. | 68 | 29,889 | 3,870 | 12.9 | 1,854 | 45 | 588 | 599 | 607 | 34,418 | 34,140 | 33,939 | 1,811 |
|  | 45 | 76,083 | 6,502 | 8.5 | 3,382 | 18 | 769 | 731 | 820 | 60,693 | 56,071 | 66,383 | 8,419 |
| Drugs, chemicals, allied products................. <br> Drugs (general line). <br> Drugs, drug sundries (specialty lines) <br> Industrial chemicals, explosives.. <br> Paints, varnishea. | 66 | 34,564 | 4,139 | 12.0 | 2,519 | 35 | 854 | 855 | 873 | 48,279 | 47,409 | 48,790 | 5,803 |
|  | 9 | 18,695 | 2,366 | 12.6 | 1,486 |  | 552 | 541 | 555 | 29,655 | 27,619 | 29,061 | 3,919 |
|  | 25 | 2,923 | 485 | 16.6 | 256 | 14 | 94 | 96 | 98 | 4,521 | 4,730 | 5,091 |  |
|  | 14 | 10,774 | 758 | 7.0 | 455 | 5 | 126 | 126 | 128 | 9,036 | 9,415 | 8,859 | 1,017 |
|  | 18 | 2,172 | 530 | 24.4 | 322 | 16 | 82 | 92 | 92 | 5,057 | 5,645 | 5,779 | 359 |
| Tobacco and products (exc. lear)... | 52 | 50,510 | 2,655 | 5.2 | 1,624 | 46 | 590 | 566 | 607 | 32,526 | 27,521 | 30,387 | 2,344 |
| Dry goods, spparel, ............................ | 56 | 11,700 | 1,576 | 13.5 | 833 | 48 | 24. | 255 | 254 | 15,035 | 15,501 | 15,398 | 1,444 |
|  | 30 | 4,395 | 538 | 12.2 | 232 | 29 | 68 | 73 | 74 | 3,850 | 4,147 | 4,088 | 541 |
| Clothing, furnishings, footwear..............Dry goods (general line).................Dry goods specialties, plece goods, notions... | 3 | 4,685 | 640 | 13.7 | 401 | 2 | 120 | 125 | 121 | 7,712 | 7,653 | 7,730 | 499 |
|  | 23 | 2,620 | 398 | 15.2 | 200 | 17 | 56 | 57 | 59 | 3,473 | 3,701 | 3,580 | 404 |
| Furniture, home furnishings....................... <br> Furniture (household, office). <br> Home furnishings, floor coverings. | 54 | 17,125 | 3,410 | 19.9 | 1,627 | 34 | 484 | 439 | 555 | 36,564 | 32,280 | 41,294 | 2,878 |
|  | 26 | 10,417 | 2,420 | 23.2 | 1,178 | 17 | 360 | 316 | 401 | 25,887 | 21,807 | 29,499 | 2,003 |
|  | 28 | 6,708 | 990 | 14.8 | 449 | 17 | 124 | 123 | 154 | 10,677 | 10,473 | 12,795 | 875 |
| Psper and its producta. <br> Wrapping psper, twine. <br> Fine paper. <br> Ststionery, office supplies. <br> Psper products, n.e.c................................ | 58 | 17,834 | 3,595 | 20.2 | 2.267 | 20 | 687 | 648 | 685 | 38,035 | 35,980 | 38,837 | 2,857 |
|  | 13 | 8,309 | 1,601 | 19.3 | 1,072 |  | 261 | 264 | 269 | 14,608 | 14,868 | 15,387 | 1,142 |
|  |  | 3,809 | 767 | 20.1 | 44 | 2 | 129 | 121 | 128 | 8,279 | 7,863 | 8,566 | 596 |
|  | 10 | 1,705 | 481 | 28.2 | 297 | 15 | 101 | 94 | 98 | 5,738 | 5,125 | 5,341 | 481 |
|  | 26 | 4,011 | 746 | 18.6 | 454 | 15 | 196 | 169 | 190 | 9,410 | 8,124 | 9,543 | 638 |
| Farm products (rsw materials)...................... Automotive equipment, tires and tubes............ | 9 | 2,674 | 284 | 10.6 | 135 | 9 | 62 | 63 | 56 | 2,815 | 2,519 | 2,445 | 235 |
|  | 240 | 41,474 | 9,783 | 23.6 | 5,819 | 133 | 2,101 | 2,094 | 2,069 | 112,670 | 112,483 | 113,744 | 9,394 |
| Electrical goods. <br> General line, spparstus, supplies................. <br> Electrical sppliances, specialties............... | 107 | 78,096 | 9,484 | 12.1 | 5,465 | 32 | 1,465 | 1,489 | 1,520 | 91,387 | 94.840 | 97,303 | 9,927 |
|  | 58 | 44,229 | 5,084 | 11.5 | 3,011 | 22 | 811 | 827 | 857 | 48,475 | 50,653 | 52,932 | 5,198 |
|  | 49 | 33,867 | 4,400 | 13.0 | 2,454 | 10 | 654 | 662 | 663 | 42,912 | 44,187 | 4,371 | 4,729 |
| Hardware, plurabing, hesting. Hardware. . . . . . . . . . . . . Plumbing, hesting equipment, supplies. | 106 | 65,553 | 10,044 | 15.3 | 6,082 | 34 | 1,732 | 1,856 | 2,001 | 100,148 | 107, 368 | 115,714 | 13,381 |
|  | 26 | 21,756 | 3,517 | 16.1 | 2,002 | 9 | 652 | 720 | 742 | 35,873 | 37,441 | 38,889 | 4,041 |
|  | 80 | 43,797 | 6,533 | 14.9 | 4,080 | 25 | 1,080 | 1,136 | 1,259 | 64,275 | 69,927 | 76,825 | 7,340 |
|  | 150 | 80,066 | 16,576 | 20.7 | 8,915 | 69 | 3,061 | 3,054 | 3,082 | 159,035 | 161,675 | 164,118 | 7,155 |
| Lumber, millwork: Direct mill shippers | 24 |  |  | 11.5 | 366 |  | 105 | 102 | 98 |  |  |  | 170 |
| Distributors with yards......................... 0ther construction materials..................... | 68 | 37,047 | 6,692 | 18.1 | 3,908 | 28 | 1,461 | 1,467 | 1,491 | 7,703 | 73,45 | 74,102 | 4,705 |
|  | 58 | 30,393 | 8,433 | 27.7 | 4,641 | 24 | 1,495 | 1,485 | 1,493 | 81,351 | 82,050 | 84,000 | 2,280 |
| Machinery, equipment, supplies. | 387 | 81,174 | 16,914 | 20.8 | 9,116 | 201 | 2,665 | 2,672 | 2,661 | 158,630 | 159,971. | 161,099 | 13,915 |
| Coumercial machines, equipment.... | 126 | 15,349 | 3,442 | 22.4 | 2,007 | 76 | 564 | 552 | 576 | 31,320 | 32,018 | 33,349 | 2,997 |
|  | 9 | 5,184 | 974 | 18.8 | 524 |  | 145 | 158 | 152 | 9,267 | 10,432 | 9,799 | 1,199 |
| Farw-dairy machinery, equipment............... | 24 | 10,986 | 1,475 | 13.4 | 799 | 9 | 271 | 283 | 274 | 15,147 | 16,656 | 17,271 | 1,392 |
| Industrial machinery, equipment, supplies.....Profeasional equipment, supplies........... | 75 43 | 27,910 7,010 | 5,851 1,808 | 21.0 25.8 | 3,172 | 37 18 | 764 361 | 779 355 | 767 | 51,111 | 51,229 |  | 4,701 |
|  | 43 77 | 7,010 | 1,808 | 25.8 24.9 | 971 759 | 18 50 | 361 293 | 355 296 | 348 305 | 18,899 15,624 | 18,739 14,788 | 17,692 | 1,130 |
|  | 33 | 8,091 | 1,708 | 21.1 | 864 | 9 | 267 | 249 | 239 | 17,262 | 16,179 | 16,313 | 1,214 |
| Metals, metal work (exc. scrap) | 18 | 8,712 | 1,717 | 19.7 | 1,069 | 9 | 272 | 287 | 285 | 18,709 | 18,870 | 20,638 | 824 |
| Iron, steel and prod Nonferrous metals, | 15 | 8,077 | 1,611 | 19.9 | 1,028 | 8 | 259 | 271 | 266 | 18,106 | 18,178 | 19,656 | 689 |
|  |  |  | 106 | 16.7 |  |  | 13 | 16 | 19 | 603 |  | 982 | 135 |

See footnotes at end of tsble.

Table 101.-THE STATE-Continued
Establishments, Sales, Expenses, Pay Roll, Personnel, and Stocks, by Type of Operation and Kind of Business: 1948

| Type of operation and kind of business | Estab- <br> lish- <br> ments <br> (Number) | $\begin{gathered} \text { Sales, } \\ \text { entire } \\ \text { year } \\ \begin{array}{c} \text { (Thousand } \\ \text { dollars) } \end{array} \end{gathered}$ | Operating expenses ${ }^{\text {? }}$ (inc. pay roll) |  | $\begin{gathered} \text { Pay roll, } \\ \text { entire } \\ \text { year } \\ \text { (Thousand } \\ \text { dollars) } \\ \hline \end{gathered}$ | $\left.\begin{array}{\|} \text { Active } \\ \text { Propre. } \\ \text { tors. } \\ \text { Novem. } \\ \text { ber } \\ \text { (Num. } \\ \text { (Ner) } \end{array} \right\rvert\,$ | Pad employeses, workweekended narrest- |  |  | Pay roll, workweek ended nearest- |  |  | Stocks on hand, end of year, <br> (Thousartd dollars) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | $\begin{aligned} & \text { Amount } \\ & \begin{array}{c} \text { (Thousand } \\ \text { dollars) } \end{array} \end{aligned}$ | $\begin{gathered} \text { Per. } \\ \text { cent } \\ \text { osates } \end{gathered}$ |  |  | ( $\begin{aligned} & \text { March } 15 \\ & \text { (Number) }\end{aligned}$ | July 15 <br> (Number) | Nov. 15 <br> (Number) | $\begin{aligned} & \text { March } 15 \\ & \text { (Dollars) } \end{aligned}$ | July 15 (Dollars) | $\begin{aligned} & \text { Nov. } 15 \\ & \text { (Doilars) } \end{aligned}$ |  |
| Type by Kind of Busineas --Continued |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Iron, steel scrap........ Other scrap, weste materia | ${ }_{25}^{24}$ | 9,501 6,486 | $\frac{2,1,58}{1,325}$ | 14.8 20.4 | 773 659 | 23 14 | $\begin{aligned} & 256 \\ & 351 \\ & 356 \end{aligned}$ | 265 349 | $\frac{271}{272}$ | $\frac{-20,76}{12,788}$ | $\begin{aligned} & \frac{12,1010}{} 12,010 \\ & 13,071 \end{aligned}$ | $\xrightarrow{121,079}$11,057 | 316 |
| Other merchant wholesalers | 246 | 80,694 | 10,051 | 12.4 | 5,663 | 14.5 | 1,911 | 1,880 | 2,056 | 101,411 | 99,232 | 110,531 | 7,697 |
| Automobiles, other motor | 53 | 32,400 | 4,082 | $\frac{12.4}{12.6}$ | 2,404 | 14 | 1,722 | 1,084 | 2,856 | -39,998 | 41,937 | 47,671 | 3,722 |
| Amusement, sporting goods. | 32 | 3,518 | 762 | 21.7 | 4 4 | 25 | 170 | 159 | 201 | 7,421 | 7,184 | 8,574 | 665 |
| 俍 $\begin{aligned} & \text { Books, periodicals, newspapers............ } \\ & \text { Farm }\end{aligned}$ | 23 25 | 5,209 | 964 | 18.5 | $\begin{array}{r}632 \\ \hline 55 \\ \hline 8\end{array}$ | ${ }^{5}$ | ${ }^{265}$ | 254 | 259 | 12,864 | 11, 8 ,55 | 12,243 | 302 |
| Farm supplies.............................................................. | 25 <br> 38 | 12,155 <br> 6,867 | - 1,149 | 6.9 16.7 | 455 <br> 584 <br> 8 | ${ }_{3}^{14}$ | 185 167 | 186 159 | 196 174 | 8,335 10,710 | 1,856 10,047 10, | -9,162 <br> 1158 | ,130 |
| Petroleum and products | 38 18 | 6,867 10,262 | 1,149 | 16.7 | 334 | 34 | 167 90 | 159 90 | 174 86 | - | 10,047 | ${ }_{5}^{11,389}$ | ,130 |
| Merchant wholesalers, | ${ }_{57}$ | 10,283 | 1,671 | 16.2 | 300 844 | 42 | 312 | 278 | ${ }^{366}$ | 16,563 | 13,236 | 15,915 | 995 |
| Manufacturers' sales branches (with stocks), total | 211 | 290,314 | 25,145 | 8.7 | 13,411 | 6 | 4,233 | 4,106 | 4,284 | 263,198 | 249,768 | 272,097 | 17,453 |
| Groceries, confectionery, meats Confectionery. Meats, meat products. Other grocery, food specialties. | 5 | 147,201 | 8,512 | 5.8 | 4,448 | .. | 1,693 | 1,54, | 1,619 | 92, 3, 11 | 84,872 | 89,953 | 4,857 |
|  |  |  |  |  |  |  |  |  |  |  | 4,835 |  |  |
|  | 22 30 | 100,201 41,037 | 3,394 | 8.3 | 2,525 | $\cdots$ | 1, 5111 | ${ }_{502}^{97}$ | 1,528 | 55,026 32,401 |  | 31,322 <br> 3,326 | 1,579 |
| Farm products (edible). <br> Drugs, chemicals, allied products. <br> Furniture, home furniahings.. <br> Automotive equipment, tires and tubes... Electrical goods. <br> Hardware, plumbing, heating. <br> Lumber, construction materisis... |  |  |  |  |  |  | 252 |  |  |  |  |  |  |
|  | 15 | 3,825 | 1,820 | 21.4 | 439 | $\cdots$ | 164 | 138 | 14 | ${ }_{8,841}$ | 8,021 | 8 8,013 | 553 |
|  | ${ }^{6} 10$ | $\xrightarrow{1,534}$ | 1,640 | 9.7 <br> 6.8 <br> 8 |  | ... | 25 365 | ${ }_{383}^{348}$ | 389 | -1,762 | 1,794 | 2,047 |  |
|  | 7 | 15,006 | , 658 | 4.4 | ${ }^{1} 409$ | $\ldots$ | 120 | 132 | 129 | 7,363 | 7,499 | 9,314 | 1,007 |
|  | 10 | 5,174 | ${ }_{753}^{731}$ | 14.1 | 393 | $\cdots$ | 132 | 127 | 133 | 7,322 | 6,952 | 7,641 | 459 851 |
|  | 6 | 4,731 | 753 | 15.9 | 541 | ... | 181 | 177 | 204 | 9,613 | 9,795 | 11,549 | 851 |
| Machinery, equipment, supplies.. Comercial machines, equipment. Professional equipment, supplies. Transportation (exc. automotive) equipment, supplies. Other machinery, equipment, supplies. | 59 | 26,188 |  | $\frac{19.8}{37.3}$ | 3,380 | 1 | $\frac{777}{243}$ | $\frac{791}{297}$ | 812 883 | $\frac{65,233}{45,752}$ | $\frac{59,822}{39,988}$ | $\frac{64,144}{43,882}$ | 2,880 |
|  | 30 12 | ${ }_{1}^{8,862}$ | 3,305 490 | ${ }^{37.3}$ | 2,324 | $\ldots$ | ${ }_{123}^{243}$ | ${ }_{4}^{457}$ | 483 119 | ${ }_{\substack{4,753 \\ 5,770}}$ | cose $\begin{gathered}39,948 \\ 5,395\end{gathered}$ | $\underset{\substack{43,882 \\ 5,673}}{\substack{\text { a }}}$ | ${ }_{211}^{699}$ |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | ${ }_{9}^{8}$ | $\begin{aligned} & 4,339 \\ & 12,644 \end{aligned}$ | 768 | ${ }_{\substack{16.5 \\ 5.9}}$ | 391 | i | 100 111 | ${ }_{113}^{104}$ | ${ }^{11} 9$ | 6,566 | 6,989 | $\xrightarrow{7,549}$ | 1,203 767 |
| Metals, metal work (exc. scrap). <br> Other manufacturers' sales branches. Farm supplies. Maruf acturers' sales branches, n.e.e. | 4 | 3,070 | 208 | 6.8 | 95 |  | 32 | 32 | 34 | 1,692 | 1,887 | 2,163 | 171 |
|  | 23 | 46,333 | 5,014 | 10.8 | 1,698 | 2 | 492 | 490 | 487 | 32,126 | 30,766 | 31,983 | 2,511 |
|  | 14 | ${ }^{8,060}$ | , 749 | 9, 3 | 1, 353 |  | ${ }^{99}$ | 113 | 109 | 6,920 | 6,318 |  |  |
|  | 14 |  | ,265 | 13.1 | 1,343 | 2 | 393 | 377 | 378 | 25,2 | 24,448 | 25,642 | ,156 |
| Manufacturers' sales orrices (wl thout stocks), totalt............................ | 64 | 136,167 | 4.860 | 3.6 | 1,728 | 1 | 369 | 402 | 425 | 29,362 | 31,023 | 35,269 |  |
| Groceries, confectionery, meats. <br> Paper and its products. <br> Electrical goods. <br> Machinery, equipment, suppliea. <br> Manufacturers' sales offices, n.e. | 9 | 10,044 | 1,016 | 10.1 | 498 |  | 134 | 133 | 141 | 10,039 | 8,684 | 10,099 |  |
|  | 10 | 2,243 | 272 | 12.1 | 212 | ... | 17 |  |  | 1,320 | 3,656 | 5,270 |  |
|  | 6 | 5,716 | 188 | 3.3 | 83 | 1 | 14 | 18 | 18 | 1,289 | 1,676 | 1,672 |  |
|  | 13 | 31,258 |  | 1.2 | 237 |  | 60 | 63 | 61 | 4,858 | 4,468 |  |  |
|  | 26 | 86,906 | ,022 | 3.5 | 698 | $\ldots$ | 144 | 149 | 160 | 11,85 | 12,53 | 13,55 |  |
| Agents, brokers, total. $\qquad$ <br> Groceries, confectionery, meats. <br> Farm products (edible).. <br> Dry goods, apparel. <br> Furniture, home fumishings... <br> Paper and its products.. | 249 | 175,512 | 7,303 | 4.2 | 3,905 | 210 | 1,751 | , 020 | 1,529 | 83,472 | 56,174 | 73,365 | 791 |
|  | 69 | 65,991 | 1,953 | 3.0 | 1,011 | 57 | 253 | 250 | 257 | 17,022 | 17,236 | 17,563 | 138 |
|  | 46 | $42,4,48$ | 2,389 | ${ }_{5.5}^{5.6}$ | 1,676 | $\stackrel{32}{7}$ | 1,054 | 317 | 787 10 | 45,309 | 17,793 | 31,697 | 17 |
|  | 4 | ${ }_{1}^{1,140}$ | ${ }_{41}^{63}$ | 5.5 8.5 | 19 | 7 | ${ }_{1}^{4}$ | ${ }_{1}$ | 1 | 230 35 | 310 |  |  |
|  | 6 | 2,142 | 113 | 5.3 | 43 | 5 | 12 | 11 | 10 | 725 | 711 | 650 |  |
| Farm products (raw materials). <br> Livestock. <br> Farm products (inedible), $n$ | 18 | 23,677 | 549 |  |  | 24 | 174 | 193 | 197 |  |  | 3,835 |  |
|  | ${ }_{4}^{14}$ | 21,266 <br> 2,211 | 505 | 2.4 2.0 | 217 3 | ${ }_{5}^{19}$ | $\stackrel{7}{3}$ | 190 3 | ${ }_{3}^{19}$ | 3,349 53 | 3,768 53 | 3,782 53 |  |
| Electrical goods..... | 8 | 2,100 | 169 | 8.0 | 74 | 5 | 13 | 13 | 12 | 1,184 | 1,088 | 1,095 |  |
| Hardware, plumbing, heating <br> Hardware, specialty lines. <br> Plumbing, heating equipment, supplies. | 11 | 2,640 | 182 | 6.9 | 72 | 10 | 19 | 19 | 18 | 1,796 | 1,734 | 1,677 | 66 |
|  | 5 | 1,647 | ${ }_{96}^{86}$ | 8.7 5.8 | 36 36 | ${ }_{6}^{4}$ | 11 | 10 | 9 | 1,075 | 1,138 | 1,112 | ${ }_{53}^{13}$ |
| Lumber, construction materisis Lumber, millwork. Other construction materials.. | 19 | 5,929 | 342 |  | 89 | 11 | 24 | 26 | 28 | 1,539 |  |  |  |
|  | 14 | 5,027 |  | 5.1 |  |  |  | 17 | 20 | ,0224 | 1,213 | 1,333 | 52 |
|  | 5 | 902 | 87 | 9.6 | 30 | 3 | 9 | 9 | 8 | 515 | 550 | 524 | 14 |
| Machinery, rquipment, supplies........................ Commercial machines, equipment. Industrial machinery, equipment, supplies Other machinery, equipment, supplies | 25 | 4,244 | 332 | 8.0 | 147 | 22 | 38 | 39 | 42 | 2,030 | 2,152 | 2,372 | 08 |
|  | ${ }^{3}$ |  |  | 22.5 |  |  |  |  |  |  | 484 | 484 |  |
|  | $\stackrel{18}{4}$ | 3,359 603 | 225 66 | 6.7 10.9 | ${ }_{8}^{116}$ | ${ }_{4}^{15}$ | ${ }_{3}^{27}$ | 28 | ${ }^{31}$ | 1,410 | 1,532 | $\xrightarrow{1,751}$ | 83 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Metals, metal work (exc. scrap)................... <br> Agents and brokers, n.e.c. | ${ }_{3}^{4}$ | ${ }_{23,713}^{1,048}$ | 1,100 | 6.7 4.6 | 521 | 25 | 144 | 134 | 152 | 9,572 | 9,057 | 11, ${ }^{6138}$ | 106 |
| Assemblers (mainly farm producta), total... | 303 | 129,276 | 42,345 | 32.8 | 20,764 | 189 | 15,107 | 4.073 | 14,376 | 574, 560 | 162,133 | 518,185 | 2,535 |
| Farm products (edible)..................... | 254 | 122,490 | 40,795 | 33.3 | 20,019 | 144 | 14,688 | 3,708 | 13,898 | 560,321 | 147,998 | 501,389 | 2,245 |
| Other assemblers. <br> Fiah, sea foods (fresh) <br> Assemblera, n.e.c | 49427 | 6,7864.7692,017 | $\begin{gathered} 1,550 \\ \hline 1,507 \\ 243 \end{gathered}$ | $\begin{aligned} & \frac{22.8}{27.4} \\ & \hline 12.0 \\ & 12.0 \end{aligned}$ | $\begin{aligned} & 745 \\ & \frac{727}{627} \\ & \hline 18 \end{aligned}$ | $\begin{array}{r} 45 \\ \hline 43 \\ \hline \end{array}$ |  | $\frac{365}{284}$ | $\frac{478}{3 / 4}$ | $\frac{14,239}{12,294}$ | $\frac{14,235}{12,071}$ | $\frac{16,796}{13,649}$ | 20486 |
|  |  |  |  |  |  |  | 391 68 | ${ }_{81}^{284}$ | ${ }_{134}^{314}$ | $\xrightarrow[\substack{12,294 \\ 1,445}]{ }$ | $\underset{\substack{12,077 \\ 2,064}}{ }$ | (13,649 |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| State, total $\qquad$ <br> Type of Operation |  | 10,348 | n.a. | n.a. | 4,57 | $\ldots$ | 1,290 | 1,297 | 1,323 | 82,418 | 83,596 | $88,3,3$ | 517 |
|  | 30 |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  | n.a. | n.a. |  |  |  |  | 231 | 17,010 | 7,256 |  |  |
| her operating types. | 23 | (x) | п.a. | n.a. | 3,427 | ... | 1,064 | 1,069 | 1,092 | 65,408 | 66,340 | 69,506 | 131 |

Table 102.-STANDARD METROPOLITAN AREAS
Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948

| Metropolitan area, type of operation, and kind of business | Establishments <br> (Number) | Sales, entire year <br> (Thousand dollars) | Pay roll, entire year <br> (Thousand dollars) | Active proprie tors, * November <br> (Number) | Paid employezs and pay roll, workweek ended nearest Nov. 15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Employees <br> (Number) | Pay roll. (Dollars) |
| JACKSONVILLE METROPOLITAN ARRA, ${ }^{1}$ total. <br> Administrative, auxiliary units. $\qquad$ Wholesale establishments.. | 656 | (x) | 31,942 | 334 | 10,404 | 619,385 |
|  | 11 645 | ${ }_{(x)}$ | 2,43 29,499 | 33.4 | 787 9,617 | $\begin{array}{r} 48,737 \\ 570,648 \end{array}$ |
|  |  |  |  |  |  |  |
| Merchant wholesalers........................................... | 451 | 265,437 | 19,564 | 260 | 6,315 | 362,399 |
| Manufacturers' sales branches, offices, total. | 104 | 245,438 | 7,515 | 2 | 2,280 | 155,111 |
| Sales branches (with stocks).................................................... | 76 28 | 162,629 82,809 | 6,619 896 | 1 | 2,066 214 | 137,551 17,560 |
| Petroleum bulk stations, terminals................ <br> Agents, brokers........................................... . . . . <br> Assemblers (mainly farm products). <br> Type by Kind of Business | 22 | 55,002 | 1,019 | 11 | 390 |  |
|  | 61 | 54,4,4 | 1,783 | 57 | 198 | 16,346 |
|  | , | 3,906 | 618 | 4 | 434 | 15,317 |
|  |  |  |  |  |  |  |
| Merchant wholealers, totel............................................... | 451 | 265,437 | 19,564 | 260 | 6,315 | 362,399 |
| Groceries, confectionery, meats. | 47 | 30,346 | 1,679 | 37 | 695 | 35,302 |
| Groceries (general line)... | 10 | 21,591 | 1, 995 |  | 339 | 20,482 |
| Confectionery..... | 6 | 1,435 | 154 | 4 | 54 | 3,134 |
| Fish, sea foods........ | 10 | 2,263 | 214 | 8 | 143 | 4,594 |
| Meats and meat products.......... Other grocery, food speciaities. | 4. | 2,384 | 110 | 9 | 48 | 2,154 |
| Other grocery, food specialties. | 17. | 2,673 | 206 | 15 | 111 | 4,938 |
| Farm products (edible).. | 45 | 27,303 | 1,980 | 41 | 821 | 38,880 |
| Dalry, poultry products... | 10 | 10,022 | 1,336 | 2 | 517 | 24,604 |
| Beer, wines, distilled spiritsBer,Wines, | 35 | 17,281 | , 644 | 39 | 304 | 14,276 |
|  | 18 | 26,242 | 1,364 | 12. | 332 | 26,381 |
|  | ${ }^{6}$ | 4,239 | 267 | 6 | 81 | 4,594 |
|  | 12 | 22,003 | 1,097 | 6 | 251 | 21,787 |
| Drugs, chemicals, allied products. | 18. | 11,465 | 572 | 6 | 209 | 11,092 |
| Drugs ........................... | 7 | 4,781 | 395 |  | 152 | 7,776 |
| Industrial chemicals, explosives Paints, varnishes............... | 4 | 6,133 | 66 | 3 | 25 | 1,293 |
| Paints, varnishes.............. | 4 | 551 | 111 | 3 | 32 | 2,023 |
| Tobacco and products (exc. leaff). <br> Dry goods, apparel. <br>  <br>  | 10 | 7,721 | 210 | 12 | 85 | 3,764 |
|  | 11 | 3,760 | 330 | 10 | 103 | 6,327 |
|  | 4 | 257 | 13 | 5 | 5 | 217 |
|  | 7 | 3,503 | 317 | 5. | 98 | 6,116 |
| Furniture, home furnishings.. | 18 | 7,842 | 650 | 9. | 188 | 14,852 |
|  | 7 | 3,799 | 400 | 3 | 115 | 7,518 |
|  | 11 | 4,043 | 250 | 6 | 73 | 7,334 |
| Faper and its products. <br> Wrapping paper, twine. <br> Stationery, office supp <br> Paper products, n.e.c...................................................................... | 12 | 5,731 | 962 | 3 | 253 | 15,216 |
|  | 3 | 3,601 | 602 |  | 132 | 8,552 |
|  | 3 | 819 | 195 | $\cdots$ | 65 | 3,430 |
|  | 6 | 1,311 | 165 | 3 | 56 | 3,234 |
| Automotive equipment, tires and tubes.................................. | 39 | 13,226 | 1,548 | 22 | 548 | 30,684 |
| Electrical goods.. | 21 | 23,200 | 1,659 | 2 | 474 | 31,251 |
|  |  |  | ${ }_{684}^{684}$ |  | 199 | 13,122 |
|  | 12 | 12,677 | 975 | 2. | 275 | 18,129 |
| Hardware, plumbing, heating. | 16 | 13,458 | 1,430 | 5 | 375 | 23,668 |
| Hardware..................Plumbing, heating equipper | 6 | 6,105 | 577 | 2 | 160 | 11,134 |
|  | 10 | 7,353 | 853 | 3 | 215 | 12,534 |
| Lumber, construction materials. | 50 | 25,098 | 1,981 | 28 | 713. | 34,299 |
|  | 38 |  | 1,620 | 20 | 569 | 28,047 |
|  | 12 | 2,822 | 361 | 8 | 144 | 6,252 |
| Machinery, equipment, supplies. | 90 | 28,012 | 2,884 | 43 | 805 | 48,994 |
| Comvercial machines, equipment.. | 24 | 3,344 | 522 | 15 | 161 | 8,678 |
|  | 6 | 6,482 | 344 | 4 | 99 | 7,582 |
| Induatrial machinery, equipment, supplies. | 25 | 11,047 | 1,193 | 9 | 271 | 18,593 |
| Proressional equipment, supplies............ | 9 17 | 2,332 1,905 | 359 <br> 179 | ${ }_{11}^{2}$ | 109 76 | 5,342 |
| Servicee estabilishment equipment, supplies. | 17 9 | 1,905 | 287 | ${ }_{2}^{11}$ | 89 | 3,274 |
| Metals, metal work (exc. scrap). | 4 | 1,508 | 304 | 4 | 87 | 6,036 |
| Waste materials.. | 8 | 5,782 | 400 | 4 | 130 | 5,401 |
| Iron, steel scrap..........Other scrap, waste material | 5 | 4,647 | 234 | 4 | 99 | 4,241 |
|  | 3 | 1,135 | 166 | ... | 31 | 1,160 |
| Other merchant wholeaalers.. | 44 | 34,753 | 1,611 | 22 | 497 | 30,252 |
| Automobiles, other motor vehicl Amusement, sporting goods...... | 11 | 11,511 | 742 | 3 | 234 | 14,916 |
|  | 4 | 1,039 | 78 | 5 | 20 | 1,010 |
| Amusement, sporting goods. <br> Farm supplies................ | 5 | 6,212 | 104 | 3 | 35 | 1,976 |
|  | 4 | 1,983 | 159 | 2 | 35 | 3,158 |
| Jewelry.............. | 5 | 8,336 | 105 | 1 | -26 | 1,779 |
| Merchant wholesalers, n.e.c............................................ | 15 | 5,672 | 423 | 8 | 147 | 7,413 |
| Manuracturers' sales branches (with stocks), total. | 76 | 162,629 | 6,619 | 1 | 2,066 | 137,551 |
| Groceries, confectionery, meats.. <br> Drugs, chemicals, allied producte. <br> Lumber, construction materials. <br> Machinery, equipment, supplies. <br> Manufactureral sale branches, <br> See footmotes at end of table | 19 | 59,244 | 1,829 |  | 666 | 37,487 |
|  | 5 | 1,045 | 111 | $\ldots$ | 30 | 1,429 |
|  | 3 | 3,084 | -307 | ... | 120 | 6,458 |
|  | 23 26 | 19,045 | 1,754 | 1 | 427 | 33,663 |
|  | 26 | 80,211 | 2,618 |  | 823 | 58,514 |

Table 102.-STANDARD METROPOLITAN AREAS-Continued
Establishments, Sales, Pay Roll, and Personnbl, ay Typb of Oprbation and Kind of Business: 1948

| Metropolitan area, type of operation, and kind of business | Establishments (Number) | Sales, entire year <br> (Thousand dollars) | Pay roll, entire year <br> (Thousand dollars) | Active proprietors, ${ }^{*}$ November <br> (Number) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Employees ( (umber) | Pay roll <br> (Dollars) |
| Jacksonville Metropolitan area--Continued |  |  |  |  |  |  |
| Type by Kind of Business--Continued |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| Groceries, confectionery, meats. Paper and its products......... | 3 | 8,058 | 217 26 | $\ldots$ | 64 | 4,503 645 |
|  | 3 | 840 963 | 26 29 | $\cdots$ | 7 | 645 564 |
| Machinery, equipment, supplies..... | 5 | 2,168 | 73 | ... | 19 | 1,291 |
| Manufacturers' sales offices, n.e.c.. | 12 | 70,780 | 551 | ... | 119 | 10,557 |
|  |  |  |  |  |  |  |
| Groceries, confectionery, meats. Farm products (edible)......... | 23 | 27,649 2,857 | 234 | 23 | 71 | 4,700 |
| Electrical goods............... | 3 | 2,971 | 11 | 2 | 1 | 165 |
| Hardware, plumbing, heating... | 3 | 1,426 | 51 | 3 | 11 | 1,352 |
| Lumber, construction materials. | 3 | 1,502 | 42 | 2 | 12 | 811 |
| Machinery, equipment, supplies. | 12 | 1,643 | 30 | 13 | 14 | 827 |
| Agents and brokers, n.e.c..... | 14 | 18,396 | 401 | 13 | 86 | 8,216 |
| MIAMI METROPOLITAN AREA, ${ }^{2}$ total. | 774 | (x) | 32,218 | 392 | 9,958 | 615,911 |
| Administrative, quxiliary units. | 7 |  | 1,473 |  | 325 | 26,152 |
| Wholesale establishments...... | 767 | 429,000 | 30,745 | 392 | 9,633 | 589,759 |
| Wholesaie establishments |  |  |  |  |  |  |
| Type of Operation |  |  |  |  |  |  |
| Merchant wholesalers. | 609 | 297, 551 | 24,426 | 329 | 7,695 | 467,201 |
| Manufacturers' sales branches, offices, total.. | 58 | 57,765 | 3,118 | 1 | 937 | 63,682 |
| Sales branches (with stocks)................... | 4 | 46,650 11,115 | 2,769 349 | 1 | 852 85 | 55,898 7,784 |
| Petroleum bulk stations, terminals. | 29 | 40,164 | 1,720 | 14 | 511 | 30,358 |
| Agents, brokers... | 57 | 27,481 | 710 | 4 | 166 | 12,508 |
| Assemblers (mainly farm products). | 14 | 6,039 | 771 | 4 | 324 | 16,010 |
| Type by Kind of Business |  |  |  |  |  |  |
| Merchant wholesalers, total. | 609 | 297,551 | 24,426 | 329 | 7,695 | 467,201 |
| Groceries, confectionery, meats | 87 | 48,576 | 3,358 | 50 | 1,163, | 63,281 |
| Groceries (general line).... |  | 25,038 | 1,548 | 6 | 551 | 29,535 |
| Confectionery............ | 7 | 1,073 | 116 | 2 | 41 | 2,404 |
| Fish, sea roods......... | 10 | 2,929 | 212 | 13 | 72 | 3,470 |
| Meats and meat products.......... Other grocery, food speciaities. | 16 | 10,358 | 853 | 11 | 244 | 15,353 |
| Other grocery, food specialties. | 41 | 9,178 | 629 | 18 | 255 | 12,519 |
| Farm products (edible)... | 81 | 48,163 | 3,458 | 64 | 1,117 | 65,857 |
| Dairy, poultry products... | 17 | 22,029 | 2,224 | ${ }_{5} 11$ | ${ }^{2} 748$ | 45,159 |
| Fruits, vegetables (fresh) | 64 | 26,134 | 1,234 | 53 | 369 | 20,698 |
| Beer, wines, distilled spirits. | 22 | 36,819 | 1,663 | 21. | 437 | 31,926 |
| Beer, ale................. | 10 | 8,936 | 525 | 16 | 166 | 9,071 |
| Wines, distilled spirits. | 12 | 27,883 | 1,138 | 5 | 271. | 22,855 |
| Drugs, chemicals, allied products. | 17 | 9,948 | 993 | 3 | 288. | 18,889 |
| Drugs (general line)................. | 3 | 6,965 | 574 |  | 183 | 11,574 |
| Drugs, drug sundries (specialty lines) | 8 | 1,024 | 89 | 3 | 27 | 1,808 |
| Industrial chemicals, paints........... | 6 | 1,959 | 330 | ... | 78 | 5,507 |
| Tobacco and products (exc. 1ear).. | 8 | 15,873 | 446 | 7 | 140 | 8,254 |
| Dry guods, apparel.......... | 37 | 5,183 | 282. | 30 | 81 | 5,269 |
| Clothing, furnishings, footwear.......... | 21 | 3,554 | 177 | 17 | 52 | 3,161 |
| Dry goods specialties, plece goods, notions. | 16 | 1,629 | 105 | 13 | 29 | 2,108 |
| Furniture, home furnishings.... | 16 | 5,108 | 514 | 10 | 198 | 16,988 |
| Furniture (household, office)...... |  | 4,363 | 4.4 | 7 | 163 | 15,298 |
| Home furnishings, floor coverings. | 10 | 745 | 70 | 3 | 35 | 1,690 |
| Paper and its products............... | 12 | 4,463 | 447 | 5 | 135 | 7,616 |
| Autcmotive equipment, tires and tubes.. | 34 | 8,915 | 1,364 | 13 | 463 | 24,325 |
| Electrical goods.................... | 37 | 24,865 | 1,617 | 13 | 461 | 28,243 |
| General line, apparatus, supplies. | 20 | 14,332 | 842 | 9 | 255 | 15,174 |
| Electrical appliances, specialties.. | 17 | 10,533 | 775 | 4 | 206 | 13,069 |
| Hardware, plumbing, heating. | 24 | 20,376 | 2,081 | 7 | 717 | 42,738 |
| Hardware.................... | 6 | 3,823 | 432 | 3 | 207 | 9,026 |
| Plumbing, heating equipment, supplies. | 18 | 16,553 | 1,649 | 4 | 510 | 33,712 |
| Lumber, construction materials. | 27 | 21,853 | 3,190 | 4 | 943 | 57,801 |
| Lurber, millwork.............. | 13 | 6,4,41 | 504 | 3 | 205 | 10,673 |
| Other construction materials. | 14 | 15,412 | 2,686 | 1 | 738 | 47,128 |
| Machinery, equipment, supplies. | 123 | 24,818 | 2,824 | 53 | 808 | 52,235 |
| Cownercial machines, equipment. | 35 | 6,615 | 840 | 17 | 199 | 12,912 |
| Farm-dairy machinery, equipment.......... | 7 | 2,138 | 166 | 2 | 56 | 13,906 |
| Industrial machinery, equipment, supplies.. | 19 | 5,839 | 663 | 9 | 161 | 11,300 |
| Professianal equipment, supplies....................... . . | 18 25 | 2,647 2,555 | 326 325 | 8 | 120 127 | 7,074 6,950 |
| Service establishment equipment, supplies............ Transportation (exc. automotive) | 25 19 | 2,555 5,024 | 325 504 | 11 | 127 145 | 6,950 10,093 |
| Metals, metal work (exc. scrap). | 5 | 2,066 | 270 | 2 | 50 | 5,755 |
| Waste materials..... | 10 | 2,498 | 253 | 6 | 92 | 5,359 |
| Tron, steel scrap............ Other scrap, waste materials. | 3 7 | 412 2,086 | 66 187 | 2 4 | 15 77 | 1,288 |

See footnotes at end or table.

Table 102.-STANDARD METROPOLITAN AREAS-Continued
Establisements, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948


[^20]Table 102.-STANDARD METROPOLITAN AREAS-Continued
Establishments, Sales, Pay Roll, and Personnel, by Type of Oprration and Kind of Business: 1948

| Metropolitan area, type of operation, and kind of business | Establishments <br> (Number) | Sales, entire year <br> (Thousand dollars) | Pay roll, entire year <br> (Thousand dollars) | Active proprie tors, " November <br> (Number) | Paid employees and pay roll, work. week ended nearest Nov. 15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Employees <br> (Number) | Pay roll (Dollars) |
| TAMPA-_ST. PETERSBURG METROPOLITAN AREA--Continued <br> Type by Kind of Businesi--Continued |  |  |  | , |  |  |
| Merchant wholesalers--Continued |  |  |  |  |  |  |
| Machinery, equipment, supplies........................ | 76 | 11,554 | 1,313 | 46 | 451 | 23,933 |
| Commercial machines, equipment...................... | 22 | 2,461 | 309 | 14 | 92 | 4,947 |
| Industrial machinery, equipment, supplies............. | 13 | 3,812 | 365 | 7 | 102 | 7,111 |
| Professional equipment, supplies....................... | 10 | 1,553 | 239 | 1 | 89 | 4,041 |
| Service establishment equipment, supplies................ | 25 | 1,746 | 206 | 22 | 86 | 4,145 |
| Transportation (exc. automotive) equipment, supplies. | 3 | 1,687 | 45 | $\cdots$ | 16 |  |
| Other machinery, equipment, supplies.................... | 3 | 1,305 | 149 | 2 | 66 | 2,814 |
| Metals, metal work (exc. scrap). | 3 | 3,205 | 388 | . | 102 | 7,269 |
| Waste meterials. | 13 | 3,671 | 371 | 8 | 150 | 7,180 |
| Iron, steel scrap............ | 4 | 2,089 | 226 |  | 73 |  |
| Other scrap, waste materials. | 9 | 1,582 | 145 | 8 | 77 |  |
| Other merchant wholesalers.... | 51 | 13,505 | 1,040 | 3 | 369 | 20,506 |
| Automobiles, other motor vehicles | 5 | 4,946 | 434 |  | 148 | 8,753 |
| Amusement, sporting goods... | 4 | 626 | 54 | 2 | 17 | 892 |
| Books, periodicals, newspapers | 5 | 877 | 99 | 1 | 39 | 1,902 |
| Farm supplies.... | 6 | 2,959 | 120 | 5 | 61 | 2,909 |
| Jewelry.................. | 5 | 576 | 58 | 4 | 12 | 1,017 |
| Petroleum and products................................ | 6 | 783 | 48 | 4 | 19 | , 955 |
| Merchant wholesalers, miscellaneous products. | 20 | 2,738 | 227 | 18 | 73 | 4,078 |
| Manufacturers' sales branches (with stocks), total. | 42 | 46,683 | 2,311 | 1. | 797 | 46,788 |
| Groceries, confectionery, meats.... | 12 | 32,510 | 931 | ... | 348 | 19,474 |
| Drugs, chemicals, allied products. | 5 | 1,798 | 218 |  | 81 | 4,566 |
| Hardware, plumbing, heating.... | 3 | 925 | 42 | 1 | 15 | 806 |
| Machinery, equipment, supplies. | 12 | 2,900 | 550 | ... | 129 | 9,997 |
| Manufacturers' sales branches, n.e.c. | 10 | 8,550 | 570 | ... | 224 | 11,945 |
| Agents, brokers, total. | 49 | 32,294 | 611 | 35 | 184 | 9,913 |
| Groceries, confectionery, meats.... | 23 | 13,507 | 246 | 13 | 77 | 3,886 |
| Paper and its products.................. <br> Form products (rov materials) | 3 | . 932 | 14 | 3 | 3 | 185 |
| Farm products (raw materials)............ | 4 | 2,984 | 12 | 6 | 5 | 225 |
| Hardware, plumbing, heating......... | 3 | 1,065 | 15 | 2 | 3 | 173 |
| Machinery, equipment, supplies. | 4 | 1,143 | 14 | 2 | 3 | 649 208 |
| Agents and brokers, m.e.c..................................... | 8 | 11,501 | 284 | 8 | 85 | 4,587 |
| * Proprietors of unincorporated businesses. <br> $x$ Withheld to avoid disclosure. <br> n.e.c. Not elsewhere classified. <br> ${ }_{2}^{1}$ Coextensive with Duval County. <br> ${ }_{3}^{2}$ Coextensive with Dade County. <br> ${ }^{3}$ Consists of Hillsborough and Pinellas Cou |  |  |  |  |  |  |

Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE
Establishments, Sales, Pay Roll, and Personnel-Total; Establishments and Sales-Merchant Wholesalers and Other Operating Types: 1948

| County and city | Total |  |  |  |  |  | Merchant wbolesalers |  | Otber operating types |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \begin{array}{c} \text { Establish- } \\ \text { ments } \end{array} \\ \text { (Number) } \end{gathered}$ | Sales, entire year <br> (Thousand dollars): | Pay roll, entire year <br> (Thousand dollars) | Active proprietors, * November (Number) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  | Establishments (Number) | Sales, entire year <br> (Thousand dollars) | Establishmeats <br> (Number) | Sales, entire year <br> (Thousand dollars) |
|  |  |  |  |  | Employees <br> (Number) | Pay roll (Dollars) |  |  |  |  |
| State, total...................... | 3,748 | 2,001,664 | 129,947 | 2,234 | 51,179 | 2,614,890 | $\ldots$ | $\ldots$ | $\ldots$ |  |
| Administrative, auxiliary units......... Wholesale establishments. | $\begin{array}{r} 30 \\ 3,718 \end{array}$ | $\begin{array}{r} 10,348 \\ 1,991,316 \end{array}$ | 4,571 125,376 | 2,233 | 1,323 49,856 | $\begin{array}{r} 88,343 \\ 2,526,547 \end{array}$ | 2,346 | 999, B04 $_{4}$ | 1, 772 | 991,512 |
| Alachua County........................... | 40 | 16,689 | 855 | 25 | 351 | 18,677 | 21 | 7,360 | 19 | 9,329 |
| Gainesville................................. | 33 7 | 15,475 1,214 | 827 28 | 20 5 | 340 11 | 18,149 528 | 20 1 |  | 13 6 | $\begin{aligned} & (x) \\ & (x) \\ & (x) \end{aligned}$ |
| Baker County............................. . | 6 | 565 | 14 | 6 | 7 | 298 | 1 | (x) | 5 | (x) |
| Bay County............................. | 37 | 14,571 | 720 | 25 | 288 | 13,707 | $\ldots$ | ... | $\ldots$ | ... |
| Administrative, auxiliary units. Wholesale establishments, total. Panama City......... Remainder of County. | 3 34 32 2 |  | (x) ${ }_{(x)}{ }^{921}$ | (x) $\dddot{25}$ | ${ }_{(x)}{ }^{\text {(x) }}$ ( ${ }^{\frac{34}{254}}$ | 1,916 (1),791 (x) (x) | 72 22 22 | (x) $\begin{gathered}6,377 \\ \ldots\end{gathered}$ | 12 10 10 2 | $\underset{(x)}{(x)}$ |
| Bradford County. <br> Brevard County. | 5 24 | 1,203 8,836 | 24 | 5 17 | 660 | 509 19,659 | $\because 6$ | 891 | 18 | 1,203 7,945 |
| Broward County... | 89 | 42,461 | 1,539 | 62 | 51.4 | 28,767 | $\ldots$ | $\ldots$ | $\ldots$ | $\ldots$ |
| Administrative, auxiliary units....... | 4 |  | 135 | $\ddot{6}$ | $\begin{array}{r}46 \\ 468 \\ \hline\end{array}$ | 2,588 26,179 | 43 | 14, 988 | 42 |  |
| Wholesale establishments, total........ Fort Lauderdale................... | 85 42 | 42,461 | 1,404 | 21 | 352 | 19,933 | 33 | 13,806 | 9 | 11,549 |
| Hollywood. | 11 | 1,171 | 1,61 | 10 | 26 | 1,388 | 9 |  | 2 | (x) |
| Pompano. ............................. | 24 | 6,166 | 62 | 28 | 35 55 | 1,648 3,210 | $\cdots$ | (x) $\cdots$ | 24 | $(x)^{6,166}$ |
| Remainder of County.................. | 8 | 9,769 | 174 | 3 | 55 | 3,210 | 1 |  | 7 | $(x)$ |
| Calhoun County.. |  | 1,272 | 33 | 4 | 17 | 610 | 1 | (x) | 3 | (x) |
| Charlotte County... | 5 |  |  | 6 | 3 | 126 | 1 | (x) | 4 | (x) |
| Citrus County............................ | 10 2 | $(\mathrm{x})^{1,108}$ | (x) 87 | (x) 4 | (x) ${ }^{38}$ | $(\mathrm{x})^{1,404}$ | ${ }^{2}$ | (x) $\ldots$ | 8 2 | $\left(\begin{array}{l}\text { (x) } \\ \text { x }\end{array}\right.$ |

[^21]Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE ${ }^{1}$-Continued
Establishments, Sales, Pay Roll, and Personnel-Total; Establishments and Sales-Merchant Wholesalrrs and Other Operating Typls: 1948

| County and city | Total |  |  |  |  |  | Merchant wholesalers |  | Other operating types |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Establishtments <br> (Number) | Sales, entise year <br> (Thousand dollars) | Pay roll, entire year <br> (Thousand dollars) | Active proprietors, November (Number) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  | Establishments <br> (Number) | Sales, entire year <br> (Thousand dollars) | Establishments <br> (Number) | Sales, entire year <br> (Thousand dollars) |
|  |  |  |  |  | Employees <br> (Number) | Pay roll (Dollars) |  |  |  |  |
|  | 7 | 2,012 | 226 | 5 | 94 | 4,129 | 4 | 1,725 | 3 | 287 |
|  | 17 | 4,201 | 163 | 13 | 81 | 3,238 | 7 | 1,948 | 10 | 2,253 |
|  | 17 | 4,201 | 163 | 13 | 81 | 3,238 | ? | 1,948 | 10 | 2,253 |
| Remainder of County. <br> Dade County. | ... | ... | ... | $\ldots$ | ... | ... | ... | ... | ... | ... |
|  | 774 | (x) | 32,218 | 392 | 9,958 | 615,911 | $\ldots$ | ... | $\ldots$ | $\ldots$ |
| Administrative, auxiliary units. <br> Wholesale establishments, total. <br> Coral Gables. <br> Hialeah. <br> Miami. <br> Miami Beach. <br> North Miami.. <br> Remainder of County. | 7 | (x) | 1,473 |  | 325 | 26,152 |  |  |  |  |
|  | 767 | 429,000 | 30,745 | 392 | 9,633 | 589,759 | 609 | 297,551 | 158 | 131,449 |
|  | 15 | 7,312 |  | (x) 10 | (x) 109 | (6,893 | 11 | (x) | 4 |  |
|  | 4 | (x) |  | (x) |  | (x) | 3 | (x) | 1 | (x) |
|  | 642 | 375,604 | 27,306 | 328 | 8,416 | 522,212 | 523 | 269,078 | 119 | 106,526 |
|  | 26 2 | (x) ${ }^{9,384}$ | (x) 607 | (x) 17 | (x) 179 | (x) 11,218 | 23 2 | (x) ${ }^{5,214}$ | 3 | 4,170 |
|  | 78 | 34,754 | (x) 391 | (x) 35 | (x) 864 | 46,542 | 47 | 15,773 | 31 | 18,981 |
| De Soto County. <br> Dixie County. | 13 5 | 5,081 | 513 18 | 15 3 | 286 8 | 11,944 | 3 1 | (x) 647 | 10 | (x) ${ }^{4,434}$ |
| Duval County........................... | 656 | (x) | 31,942 | 334 | 10,404 | 619,385 | $\ldots$ | $\ldots$ | $\ldots$ | $\ldots$ |
| Administrative, auxiliary units. Wholesale establishments, total. Jacksonville. Jacksonville Beach.. Remainder of County. | 11 |  | 2,443 |  | $\begin{array}{r}787 \\ \hline 8\end{array}$ | 48,737 |  |  | 194 |  |
|  | 645 629 | 624,227 616,983 | 29,499 28,978 | 334 326 | 9,617 9,386 | 570,648 559,662 | 451 | 265,437 259,051 | 194 | 358,790 357,932 |
|  |  |  |  |  |  |  |  |  |  |  |
|  | 16 | 7,244 | 521 | 8 | 231 | 10,986 | 10 | 6,386 | 6 | 858 |
| Escambia County. Pensacola.$\qquad$$\qquad$ Remainder of County. | 96 | 56,719 | 3,154 | 64 | 1,233 | 61,328 | 65 | 34,016 | 31 | 22,703 |
|  | 78 | 50,979 | 2,738 | 45 | 1,015 | 52,946 | 53 | 31,703 | 25 | 19,276 |
|  | 18 | 5,740 | 416 | 19 | 218 | 8,382 | 12 | 2,313 | 6 | 3,427 |
| Flagler County.. <br> Franklin County. | 5 | 286 |  | 5 |  |  |  |  | 5 | 286 |
|  | 12 | 1,307 | 75 | 8 | 47 | 1,421 | 5 | 541 | 7 | 766 |
| Gadsden County. Chattahoochee ${ }^{2}$ Remainder of County. | 15 | 5,841 | 160 | 15 | 93 | 3,301 | 6 | 3,077 | 9 | 2,764 |
|  | 15 | 5,841 | 160 | 15 | 93 | 3,301 | 6 | 3,077 | 9 | 2,764 |
| Gilchrist County <br> Glades County. <br> Gulf county. <br> Hamilton County. <br> Hardee County. <br> Hendry County. <br> Hernando County | 2 | (x) | (x) | (x) | (x) | (x) | $\cdots$ | ... | 2 | (x) |
|  | 1 | (x) | (x) |  |  | (x) | $\ldots$ |  | 1 | (x) |
|  | 3 | 586 |  | 1 | 26 | 1,322 | 1 |  | 2 | (x) |
|  | 5 | 1,800 | 34 | 6 | 22 | 654 | 1 | (x) | 4 | (x) |
|  | 14 | 5,677 | 226 | 9 | 217 | 5,622 | 2 | (x) | 12 | (x) |
|  | 6 7 |  | r32 | 5 4 | 15 83 | 640 3,101 | ${ }^{2}$ | (x) ... | 4 | (x) 1,313 |
| Highlands County <br> Avon Park. <br> Sebring. <br> Remainder of County | 23 | 6,221 | 610 | 14 | 528 | 15,934 | 7 | 1,013 | 16 | 5,208 |
|  | 8 | 3,385 | 437 | 5 | 358 | 9,611 | 2 | (x) | 6 | (x) |
|  | 11 | 1,376 | 124 | 7 | 162 | 5,521 | 4 |  | 7 | 1,137 |
|  | 4 | 1,460 | 49 | 2 | 8 | 802 | 1 |  | 3 | (x) |
| Hillsborough County...................... | 500 | 321,618 | 18,474 | 290 | 6,876 | 356,954 | $\ldots$ | ... | $\ldots$ | $\ldots$ |
|  | 5 |  | 421 | $\cdots$ | 131 | 8,950 | 32 |  | ㄲㅏㅜ |  |
| Wholesale establiahments, total Plant City. | 495 | 321,618 | 18,053 | 290 | 6,745 | 348,004 | 323 | 171,281 | 172 | 150,337 |
|  | 13 | 4,016 | 453 | 14 | 332 | 7,992 | 4 | 569 | 9 | 3,447 |
| Plant City.............................. | 403 | 298,143 | 16,246 | 191 | 5,582 | 311,970 | 292 | 166,396 | 111 | 131,747 |
| Remainder of County.................. | 79 | 19,459 | 1,354 | 85 | 831 | 28,042 | 27 | 4,316 | 52 | 15,143 |
| Holmes County............................ | 4 | 1,524 | 49 | 1 | 20 | 863 | 2 | (x) | 2 | (x) |
| Indian River County. | 16 | 3,793 | 496 | 11 | 335 | 11,943 | 3 | 149 | 13 | 3,644 |
| Vero Beach $\ldots$.....................Remainder of County........... | 9 | 2,922 | 385 | 4 | 239 | 8,840 | 1 | (x) | 8 5 | (x) |
|  | 7 | 871 | 111 | 7 | 96 | 3,103 | 2 | (x) | 5 | (x) |
| Jackson County. | 16 | 11,373 | 327 | 15 | 137 | 5,941 | 5 | 4,069 | 11 | 7,304 |
|  |  |  |  | (x) | (x) | (x) | 5 | (x) | 9 |  |
|  | 2 | ( x | (x) | ( x ) | (x) | (x) | ... | ... | 2 | ( x ) |
| Jerferson County.... | 9 | 2,818 | 29 | 13 | 31 | 707 | 2 | (x) | 7 | (x) |
| Lafayette County......................... | ... | ... | $\ldots$ | ... | ... | ... | $\cdots$ | ... | ... | ... |
| Lake County... | 45 | 7,947 | 928 | 38 | 642 | 23,615 | 7 | 716 | 38 | 7,231 |
|  | 13 | 2,953 | 205 | 11 | 80 | 3,891 | 3 | 578 | 10 | 2,375 |
| Remainder of County.................. | 32 | 4,994 | 723 | 27 | 562 | 19,724 | 4 | 138 | 28 | 4,856 |
| Lee County..........Fort Myers.......Remainder of Coun | 38 | 8,461 | 575 | 26 | 215 | 10,961 | 25 | 5,860 | 13 | 2,601 |
|  | 33 | 7,298 | 468 | 21 | 162 | 8,750 | 21 | (x) | 12 | (x) |
|  | 5 | 1,163 | 107 | 5 | 53 | 2,211 | 4 | (x) | 1 | (x) , |
| Leon County. ............................ | 42 | 11,578 | 765 | 29 | - 280 | 13,777 | 29 | 6,181 | 1.3 | 5,397 |
| Tellahasee............................. | 39 | 10,318 | 632 | 27 | 225 | 11,244 | 26 | 4,921 | 13 | 5,397 |
|  | 3 | 1,260 | 133 | 2 | 55 | 2,533 | 3 | 1,260 | ... | ... |
|  | 17 | 2,649 | (x) 218 | 14 | 87 | (4,539 | 3 | (x) | 14 | (x) |
|  | 1 | (x) | (x) | (x) | (x) | (x) | $\cdots$ |  | 1 | (x) |
|  | 10 | 2,126 | 140 | 8 | 42 | 1,961 | 4 | 1,235 | 6 | 891 |
| Manatee County . . . . . . . . . . . . . . . . . . . | 41 | 8,210 | 579 | 32 | 461 | 14,606 | 22 | 3,865 | 19. | 4,345 |
| Bradentor $\qquad$ | 19 | 4,488 | 301 | 14 | 121 | 5,969 | 12 | 2,758 | 7 | 1,730 |
|  | 22 | 3,722 | 278 | 18 | 340 | 8,637 | 10 | 1,107 | 12 | 2,615 |
| Marion County. | 54 | 15,429 | 1,120 | 35 | 798 | 28,358 | 26 | 7,148 | 28 | 8,281 |
| Ocala........ <br> Martin County.... | 31 | 9,970 | 576 | 22 | 247 | 10,960 | 22 | 6,656 | 9 | 3,314 |
|  | 23 | 5,459 | 544 | 13 | 551 | 17,398 | 4 | 492 | 19 | 4,967 |
|  | 8 | 1,521 | 40 | 9 | 22 | 642 | 1 | (x) | 7 | ( x ) |

See footnotes at end of table.

Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE ${ }^{1}$ - Continued
Establishments, Sales, Pay Roll, and Personnel-Total; Establishments and Sales-Merchant Wholesalers and Other Operating Types: 1948

| County and city | Total |  |  |  |  |  | Merchant wholesalers |  | Other operating types |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Establishments <br> (Number) | Sales, entire year <br> (Thousand dollars) | Pay roll, entire year <br> (Thousand dollars) | Active proprietors,* ${ }^{*}$ November (Number) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  | Establishments <br> (Number) | Sales, entire year <br> (Thousand dollars) | Establishments <br> ( ${ }^{\text {(umber) }}$ | Sales, entire year <br> (Thousand dollars) |
|  |  |  |  |  | Employees <br> (Number) | Pay roll (Dollars) |  |  |  |  |
| Morroe County................. | 20 | 4,533 | 299 | 18 | 109 | 5,384 | 14 | 3,366 | 6 | 1,167 |
| Key West................ Remeinder of | 17 3 | 4,265 | 295 4 | 15 3 | 108 1 | 5,304 80 | 12 2 | $\begin{aligned} & (x) \\ & (x) \end{aligned}$ | 5 1 | $\begin{aligned} & (x) \\ & (x) \end{aligned}$ |
| Nassau County... | 12 | 6,070 | 103 | 19 | 64 | 6,029 |  | (x) | 7 | (x) |
| Okalcose County. | 6 | 1,257 | 47 | 7 | 32 | 1,095 | 2 | (x) | 4 | (x) |
| Okeechobee County.......... | 7 | 928 | 33 | 6 | 20 | 970 | 3 | 527 | 4 | 401 |
| Orange county. . | 246 | 95,907 | 10,023 | 119 | 4,338 | 195,842 | 169 | 53,044 | 77 | 42,863 |
| Orlando... | 203 | 79,115 | 6,952 | $10_{4}$ | 2,528 | 131,104 | 151 | 47,199 | 52 | 31,916 |
| WInter Park........... | 3 |  |  | 2 |  | 2,350 | ${ }^{2}$ | (x) | 1 | $(\mathrm{x})$ |
| Remainder of County... | 40 | 16,027 | 2,989 | 13 | 1,750 | 62,388 | 16 | (x) | 24 | $(\vec{x})$ |
| Osceols County............. | 15 | 6,000 | 277 | 12 | 255 | 8,004 | 4 | 279 | 11 | 5,721 |
| Palm Beach County... | 232 | 50,856 | 3,293 | 82 | 1,091 | 61,294 | 84 | 23,342 | 48 | 27,514 |
| Belle Glade..... | 13 | 8,240 | 297 | 3 | 1,140 | 6,905 | 5 | 812 | 8 | 7,428 |
| Delray Beach. | 8 | 2,221 | 62 | 7 | 16 | 888 |  | (x) 72 | 5 | ${ }_{(x)}^{2,149}$ |
| Lake Horth.. | 5 | 519 | 44 | 3 | 16 | 850 | 4 |  | 1 | (x) |
| Pahokee..... | 6 | 2,322 | 107 | 4 | 14 | 473 | 1 |  | 5 |  |
| West Palm Beach.......... Remainder of County. | 88 12 | 32,569 4,985 | 2,668 | 51 14 | 868 37 | 49,318 2,619 | 68 3 | 21,687 | 20 | 10,882 4,690 |
| Remainder of County...... | 12 | 4,985 | 115 | 14 | 37 | 2,619 | 3 |  | 9 | 4,690 |
| Pasco County... | 18 | 7,698 | 322 | 14 | 159 | 4,987 | 5 | 644 | 13 | 7,054 |
| Pinellas County. | 158 | 38,716 | 2,906 | 102 | 1,236 | 62,636 | 119 | 22,546 | 39 | 16,170 |
| Clearwater. | 23 | 4,389 | 27 | 15 | 94 | 4,623 | 15 | 2,682 | 8 | 1,707 |
| St. Petersburg.. | 104 | 29,70 | 2,021 | 65 | 856 | 42,130 | 83 | 17,237 | 21 | 12,473 |
| Remalnder of County. | 31 | 4,617 | 614 | 22 | 286 | 15,883 | 21 | 2,627 | 10 | 1,990 |
| Polk County... | 135 | 52,668 | 7,456 | 80 | 5,159 | 210,834, | 64 | 19,420 | 71 | 33,248 |
| Bartow... | 10 | 1,947 | 172 | 10 | 144 | 3,740 | 3 | (x) |  | (x) |
| Haines City. | 6 | 4,406 | 656 | 4 | 485 | 18,227 | 3 | (x) | 3 |  |
| Lakeland.... | 48 | 16,541 | 1,375 | 32 | 363 | 20,722 | 35 | 11,662 | 13 | 4,879 |
| Lake Walea... | 15 20 | 4,734 S,676 | 1,056 | 7 8 8 | ${ }_{720}^{241}$ | 11,011 | 8 9 | 1,390 | 7 11 | 3,344 4,253 |
| Remainder of County... | 36 | 19,364 | 3,783 | 19 | 3,216 | 128,050 | 6 | 2,084 | 30 | 17,280 |
| Putnam County.. | 41 | 6,793 | 434 | 34 | 272 | 10,043 | 19 | 3,055 | 22 | 3,738 |
| Palatka........ | 28 | 4,678 | 294 | 24 | 159 | 6,603 | 17 | (x) | 11 | (x) |
| Remeinder of County. | 13 | 2,115 | 140 | 10 | 113 | 3,440 | 2 | ( x ) | 11 | (x) |
| St. Johns County.. | 29 | 5,209 | 259 | 23 | 132 | 5,521 | 21 | 3,361 | 8 | 1,848 |
| St. Augustine....... Remainder of County. | 27 2 | (x) | (x) | (x) | (x) | (x) | 20 1 | $(\mathrm{x})$ | 7 | $\begin{aligned} & (x) \\ & (x) \end{aligned}$ |
| St. Lucie County.. | 29 | 19,868 | 1,914 | 15 | 985 | 38,483 | 15 | 3,308 | 14 | 16,560 |
| Fort Pierce... | 26 | 18,808 | 1,852 | 15 | 952 | 37,718 | 14 | (x) | 12 | (x) |
| Remainder of County. | 3 | 1,060 | 62 | ... | 33 | 765 | , | (x) | , |  |
| Santa Rosa County.......... | 4 | 642 | 13 | 5 | 9 | 306 | 1 | (x) | 3 | (x) |
| Sarasota County. | 26 | 5,799 | 573 | 21 | 131 | 6,362 | 15 | 3,019 | 11 | 2,780 |
| Serasota, ............. | 21 | 4,130 | 259 | 18 | 93 | 4,937 | 14 | (x) | 7 | (x) |
| Remainder of County...... | 5 | 1,669 | 314 | 3 | 38 | 1,425 | 1 | ( x ) | 4 | (x) |
| Seminole County.......... | 49 | 21,419 | 2,598 | 22 | 1,254 | 48,190 | 23 | 5,001 | 28 | 16,418 |
| Sanford.............. | 45 | (x) | (x) | (x) | (x) | (x) | 20 | (x) | 25 | (x) |
| Remainder of County.... | 4 | (x) | (x) | (x) | (x) | (x) | 1 | (x) | 3 | (x) |
| Sumter County.... | 4 | (x) | (x) | (x) | (x) | (x) |  |  | 4 | (x) |
| Suwannee County. | 11 | 2,456 |  |  | 4 | 1,737 | 4 | 684 | 7 | 1,772 |
| Taylor County... | 13 | 2,301 | (x) 190 |  | 104 | (3,686 | 5 | 1,348 | 8 | (x) 953 |
| Union County................ | 1 | (x) | ( $x$ ) | (x) | (x) | (x) | ... | ... | 1 | (x) |
| Volusia County.. | 88 | 16,796 | 1,245 | 46 | 644 | 27,846 | 56 | 10,744 | 32 |  |
| Daytona Beach. | 53 | 11,120 | 790 | 20 | 311 | 16,725 | 42 | 8,531 | 11 | 2,589 |
| De Land..... | 12 | 2,275 | 148 | 8 | 104 | 3,568 | 3 | (x) | 9 |  |
| New Smyrna Beach......... | 5 | 1,068 | 52 | 5 | 23 | 890 | 4 |  | 1 | (x) 39 |
| Remainder of County...... | 18 | 2,333 | 255 | 13 | 206 | 6,663 | 7 | 939 | 11 | 1,394 |
| Wakulla County.. |  | 4,544 | 107. | 2. | 80 | 4,045 | 1 |  | 4 |  |
| Walton County.. | 12 | 3,553 | 151 | 8 | 70 | 3,064 | 5 | 1,514 | 7 | (x),039 |
| Washington County............ | 3 | 753 | 28 | 2 | 13 | 494 | 1 | (x) | 2 | (x) |

* Proprietora of unincorporated businesses.
$x$ Withheld to avold discloaure.
1 Based on advance 1950 population eatimates.
2 Formerly River Junction.
${ }^{3}$ Manstee town annexed to Bradenton in 1944.


## WHOLESALE TRADE—STATE STATISTICS

Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE
Establishments, Sales, Pay Roll, and Personnel, by Type of Operatton and Kind of Business: 1948


Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE-Continued
Establishments, Sales, Páy Roll, and Personnel, by Type of Operation and Kind op Business: 1948

| County, type of operation, and kind of business | Establishments (Number) | $\begin{aligned} & \text { Sales, } \\ & \text { entire year } \\ & \text { (Thousand } \\ & \text { dollars) } \end{aligned}$ | Pay roll, (Thousand dollars) |  | Paid employees and pay roll, workweek ended nearest Nov. 15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Employess (Number) | Pay roll (Doillars) |
| orance connty, total. | 246 | 95,907 | 10,023 | 119 | 4,338 | 195,842 |
| Merchant unolesalers, total.. | 169 | 53,044 | 5,082 | 93 | 1,780 | 92,536 |
| Grocertes, confectionery, mests | 16 | 8,965 | 423 | 7 | 152 | 7,847 |
| Farm products (edible)... | 12 | 3,4,7 | 382 | 7 | 135 | 6,988 |
| Beer, wines, distilled ppirit | 6 | 3,842 | 203 <br> 155 <br> 1 | 4 | 47 <br> 55 | 3,674 |
| Drugs, chemicals, allled produc | 4 | 1,756 | 155 <br> 145 <br> 1 | 5 | [55 | $\begin{array}{r}2,547 \\ 2,54 \\ \hline\end{array}$ |
| Psper and its products...... | 7 | 1,078 | 135 | 3 | 50 | 2,538 |
| Automotive equiprent, tires and | 22 | 2,997 | 607 | 10 | 217 | 11,667 |
| Electrical good ......... | 9 | 4,962 | 529 | , | 114 | 6,954 |
| Hardware, plumbing, hesting... Iumber, construction materiais | 15 | 3,021 | ${ }_{912}^{265}$ | 12 | 86 361 | 4,386 |
| Machinery, equil ment, suppiles | 37 | 7,685 | 831 | 25 | 273 | 15,280 |
| waste materials... | 3 | ${ }_{883}$ | 84 | 3 | 34 | 1,401 |
| Merchant wholesilers, n.e.c. | 24 | 6,099 | 411 | 14 | 205 | 8,814 |
| Manufscturers' sales branches, offices, total. | 20 | 16,088 | 896 | ... | 256 | 26,357 |
| Sales branches (with stocks)... | $\stackrel{17}{3}$ | 13,780 2,308 8, | 774 122 | $\ldots$ | 228 28 28 | 13,895 2,462 |
| Petroleum bulk stations, terminals.. | 17 | 8,349 | 313 | 7 | 101 | 5,975 |
| Agents, brokers, total....... | 18 | 3,700 | ${ }^{87}$ | 15 | 36 | 1,837 |
| Machinery, equippent, supplies. Agents and brokers, | 14 | 3,053 | ${ }_{66}^{21}$ | 10 | ${ }_{28}^{88}$ | 1,417 |
| Assemblers (mainly farm products). | 22 | 14,716 | 3,645 | 4 | 2,165 | 79,137 |
| PaIM deach county, total. | 132 | 50,856 | 3,293 | 82 | 1,091 | 61,294 |
| Merchant wholesalers, total.. | 84 | 23,342 | 2,244 | 57 | 740 | 41,721 |
| Groceries, confectionery, mests. | 17 | 5,313 | 319 | 10 | 123 | 6,196 |
| Farm products (edible)........... | 8 6 | 4,206 | ${ }_{229}^{684}$ |  | 214 66 | 13,146 3,75 |
| Drugs, cremicals, allied products. | 3 | 183 | 15 | $\begin{aligned} & 2 \\ & 4 \end{aligned}$ | 8 | ${ }^{317}$ |
|  | ${ }_{11}^{3}$ | 2,942 1,375 | 119 | $\frac{1}{5}$ | 45 <br> 9 | 2,350 |
| Electricel goods.................... | 7 | 1,082 | ${ }_{92}$ | 6 | 28 | 1,540 |
| Hardware, plumbing, heating., | 5 | 1,433 | ${ }^{110}$ | 1 | ${ }^{27}$ | 1,890 |
| Mschinery, equlpment, supplies. | 3 | ${ }_{4}^{206}$ | ${ }_{48}^{48}$ | 5 3 | ${ }_{28}^{19}$ | 1,090 |
| Waste materials............ | ${ }^{3}$ | 3, 411 | 48 | ${ }_{7}^{3}$ | ${ }_{133}^{28}$ | 712 |
| Merchant wholesalers, n.e.c.. | 14 | 3,382 | 410 | 7 | 133 | 7,449 |
| Manufscturers ' sales branches, orfices Petroleum bulk ststions, |  | 6,221 | 317 |  | 85 | 5,481 |
| Petroleum bulk ststions, terminals Agents, brosers. | 23 7 | 7,605 | 311 117 | $\stackrel{12}{2}$ | 102 19 | 6,260 1,869 |
| Assemblers (mainly farm products), total. | 11 | 7,361 | 304 | 11 | 145 | 5,963 |
| Farm products (edible). Other assemblers...... | ${ }_{3}^{8}$ | 7,222 139 | $\stackrel{300 .}{4}$ | 4 <br> 7 | 133 12 | 5,520 4.3 |
| pineilas county, total. | 158 | 38,716 | 2,906 | 102 | 1,236 | 62,636 |
| Merchent wholesalers, total.. | 119 | 22,546 | 1,960 | 81 | 789 | 40,109 |
| Groceries, confectlonery, mests. | 19 | 2,364 | ${ }_{375}^{131}$ | 17 | 69 | 3,103 |
| Farm products (edibie)....i.i.\%. | 12 | 3,733 | 375 47 |  | 14.4 19 |  |
| Tobseco and products (exc. leaf). | 5 | 3,368 | 107 | 3 | 48 | 2,224 |
| Psper and its products............. | $\begin{array}{r}3 \\ 12 \\ \hline\end{array}$ | 1,238 | $\begin{array}{r}58 \\ 204 \\ \hline\end{array}$ | 8 | ${ }_{72}^{27}$ | 3,289 |
| Electrical goods.................. | 5 | 1,864 | 53 | 2 | 18 | ,944 |
| Hardware, plumbing, hesting... | 12 | 3,018 | 326 167 | 7 | 250 | 8,706 |
| Mschn jery, equipment, supplies. | ${ }_{19}^{6}$ | 1,732 | 167 214 | $\begin{array}{r}3 \\ 13 \\ \hline\end{array}$ | ${ }_{73}^{74}$ | 3,378 |
| Westenmaterfilele | 3 | ${ }^{1,33}$ | 50 | 3 | 24 | , 957 |
| Merchant violesalers, n.e.c........ | 21 | 2,641 | 228 | 19 | 71 | 3,999 |
| Manufscturers' sales branches, offices. | ${ }^{8}$ |  |  | 1 |  | 7,898 |
| ${ }_{\text {Pe troleum bulk ststions, terninals }}^{\text {Agents, }}$ | ${ }_{2}^{24}$ | 7,368 | $\begin{array}{r}182 \\ 8 \\ \hline 8\end{array}$ | 15 | 81 | 3,564 |
|  | ${ }^{3}$ | 1,339 | 356 | ${ }^{3}$ | 200 | 11,025 |
| Poik counry, total. | 135 | 52,668 | 7,456 | 80 | 5,159 | 220,834 |
| Merchant wholesalers, total. | 64 | 19,420 | 1,830 | 39 | 624 | 31,684 |
| Groceries, confectionery, meats | 12 | 4,388 | 228 |  | 90 | 4,892 |
| Farm products (edible)........ |  | 3,375 |  | 5 | 163 | 4,953 |
|  | 3 5 | 576 2,627 | $\begin{array}{r}30 \\ 105 \\ \hline\end{array}$ | 4 | ${ }_{37}$ | ${ }_{1}^{1,332}$ |
| Automotive equlpment, tires and tid | 14 | 1,519 | 233 | 11 | 76 | 4,185 |
| Mechinery, equipment, supplies. | 11 | 3,877 | 713 | 3 | 14.5 | 9,898 |
| Merchant wholesalers, n.e.c.......... | 14 | 3,064 | 307 | 6 | 100 | 4,537 |
| Petroleum butk atstions, terminals Assemblers (mainly farm products). | 35 29 | 7,688 23,413 | 5,382 | 32 5 | 4,428 |  |
| Other operating types........................... | 7 | 2,207 | ${ }_{61}$ | 4 | 4,47 | ${ }_{960}$ |
| VOLUSIA COUNTY, total. | 88 | 16,796 | 1,245 | 46 | 644 | 27,846 |
| Merchant wholesalers, total.. | 56 | 10,744 | 897 | 25 | 361 | 18,824 |
| Groceries, confectionery, mests Farm products (edible)........ | 11 7 | $\xrightarrow{2,063}$ | 224 | 4 | 39 98 | 4,9311 |
| Beer, vines, distilled spirita.. | 7 | 1,592 | 77 | 5 | 33 | 1,556 |
| Autamotive equipment, tires and tubes. | 6 | 701 | 91 | 1 | 33 | 3,165 |
| Hardvare, plumbing, hesting........... | 3 5 | 1,9212 | $\begin{array}{r}92 \\ 194 \\ \hline 18\end{array}$ | 1. | 27 76 | 3,709 |
| Mechi nery, equipment, supplies | 6 | ${ }^{1} 254$ | ${ }_{41}$ | 3 | 17 | ,73 |
| Merchant vholesalers, n.e.c.... | 11 | 743 | 87 | 6 | ${ }^{38}$ | 1,846 |
| Petroleum buik stations, terminal Other opergting types................ | 18 14 | 4,521 | ${ }_{233}^{125}$ | $1 \begin{array}{r}14 \\ 7\end{array}$ | 230\| | 2,229 6,793 |

## GEORGIA

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Table 101.-THE STATE
Establishments, Sales, Expenses, Pay Roll, Personnel, and Stocks, by Type of Operation and Kind of Business: 1948

| Type of operation and kind of business | Estab lishments (Number) | Sales, entire year <br> (Thousand dollars) | Operating expenses ${ }^{1}$ (inc. pay roll) |  | Pay roll, entire year <br> (Thousand dollars) | Active tors,* <br> Nover. ber <br> (Number) | Paid employees, workweek ended nearest- |  |  | Pay roll, workweek ended nearest- |  |  | Stocks on hand, end of year, at cost <br> (Thousand dollars) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Amount <br> (Thousand dollays) | Per cent of sales |  |  | March 15 <br> (Number) | July 15 <br> (Number) | Nov. 15 <br> (Number) | March 15 <br> (Dollars) | July 15 <br> (Dollars) | Nov. 15 (Dollars) |  |
| State, | 3,872 | 3,331,185 | .a. | a. | 143,750 | 2,516 | 44,876 | 46,808 | 46,079 | 2,552,380 | 2,680,209 | 2,703,128 | 177,714 |
| Admaiatrative, auxiliary units........... 1948. Wholesale establishments...................... 1948. | 3, $\begin{array}{r}28 \\ 3,44\end{array}$ | $\begin{array}{r} 66,891 \\ 3,264,294 \end{array}$ | n.a. | $\begin{aligned} & \text { n. } \\ & \text { n. } \end{aligned}$ | $\begin{array}{r} 10,490 \\ 133,260 \end{array}$ | 2,516 | $\begin{array}{r} 2,063 \\ 42,813 \end{array}$ | $\begin{array}{r} 2,117 \\ 44,691 \end{array}$ | $\begin{array}{r} 2,075 \\ 44,004 \end{array}$ | $\begin{array}{r} 147,971 \\ 2,404,409 \end{array}$ | $\begin{array}{r} 153,221 \\ 2,526,988 \end{array}$ | $\begin{array}{r} 153,531 \\ 2,549,597 \end{array}$ | $\begin{array}{r} 2,210 \\ 175,504 \end{array}$ |
| $\begin{aligned} & \text { 1939. ... } \\ & \text { 1929.... } \end{aligned}$ | $\begin{aligned} & 3,009 \\ & 3,175 \end{aligned}$ | $\begin{aligned} & 797,580 \\ & 997,447 \end{aligned}$ | n.a. n.a. | no.a. | $\begin{aligned} & 34,069 \\ & 36,728 \end{aligned}$ | $\begin{aligned} & 2,086 \\ & 1,900 \end{aligned}$ | 22,975 n.a. | 24,440 n.a. | 24,849 n.a. | n.a. $\mathrm{n} \cdot \mathrm{a}$ a | n.a, n.a. | n,a, $n, a$, | $\begin{aligned} & 52,904 \\ & 61,344 \end{aligned}$ |
| WHOLESALE ESTABLISHMENTS <br> Type of Operation |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Merchant wholesalers, total. | 1,973 | 1,084,654 | 127,424. | 11.7 | 67,305 | 1,412 | 22,149 | 22,558 | 22,904 | 1,183,462 | 1,237,931 | 1,266,809 | 102,859 |
| Service wholesalers, domestic market............. <br> Foreign trade merchants................................. <br> Limited-function wholesalers. . . . . . . . . . . . . . . . . . . | $\begin{array}{r} 1,887 \\ 13 \\ 73 \end{array}$ | $\begin{array}{r} 1,025,958 \\ 25,325 \\ 33,371 \end{array}$ | $\begin{array}{r} 122,124 \\ 3,004 \\ 2,296 \end{array}$ | 11.9 11.9 6.9 | $\begin{array}{r} 65,721 \\ 521 \\ 1,063 \end{array}$ | $\begin{array}{r} 1,351 \\ 7 \\ 54 \end{array}$ | 21,570 158 421 | $\begin{array}{r} 22,015 \\ 118 \\ 425 \end{array}$ | 22,305 154 445 | $\begin{array}{r} \hline 1,154,943 \\ 8,950 \\ 19,569 \end{array}$ | $\begin{array}{r} 1,210,687 \\ 7,207 \\ 20,037 \end{array}$ | $\begin{array}{r} 1,236,619 \\ 9,152 \\ 21,038 \end{array}$ | 99,425 2,207 1,227 |
| Manufacturers' sales branches, offices, total.... <br> Sales branches (with atocks)...................... <br> Sales offices (without stocks).................... | 621 | 1,351,888 | 105,292 | 7.8 | 51,672 | 10 | 14,751 | 14,700 | 14,848 | 967,630 | 960,305 | 1,006,925 | 52,029 |
|  | 386 235 | $\begin{aligned} & 771,534 \\ & 580,354 \end{aligned}$ | $\begin{aligned} & 81,655 \\ & 23,637 \end{aligned}$ | 10.6 4.1 | $\begin{array}{r} 41,681 \\ 9,991 \end{array}$ | 9 1 | 12,691 2,060 | $\begin{array}{r} 12,586 \\ 2,114 \end{array}$ | 12,724 2,124 | $\begin{aligned} & 783,918 \\ & 183,712 \end{aligned}$ | 774,802 185,503 | 811,910 195,015 | 52,029 |
| Petroleum buik stations, terninals. <br> Agents, brokers. $\qquad$ <br> Assemblers (mainly farm products), total $\qquad$ <br> Cooperative marketing associations $\qquad$ <br> Other assemblers, country buyers. $\qquad$ <br> Type by Kind of Business | $\begin{aligned} & 572 \\ & 449 \end{aligned}$ | $\begin{aligned} & 189,510 \\ & 503,491 \end{aligned}$ | $\begin{aligned} & 16,785 \\ & 14,848 \end{aligned}$ | 8.8 2.9 | $\begin{aligned} & 5,693 \\ & 4,813 \end{aligned}$ | 527 398 | 2,284 1,432 | 2,287 2,716 | 2,271 | 108,356 78,185 | $\begin{aligned} & 111,955 \\ & 143,630 \end{aligned}$ | 112,245 83,984 | 11,681 |
|  | 229 | 134,751 | 9,186 | 6.8 | 3,777 | 169 | 2,197 | 2,430 | 2,467 | 66,776 | 73,167 | 79,634 | 8,494 |
|  | $2{ }^{9}$ | $\begin{array}{r} 12,039 \\ 122,712 \end{array}$ | 1,408 | 11.7 6.3 | $\begin{array}{r} 733 \\ 3,044 \end{array}$ | 168 | 347 1,850 | $\begin{array}{r} 363 \\ 2,067 \end{array}$ | $\begin{array}{r} 351 \\ 2,116 \end{array}$ | $\begin{aligned} & 13,499 \\ & 53,277 \end{aligned}$ | $\begin{aligned} & 14,389 \\ & 58,778 \end{aligned}$ | $\begin{aligned} & 13,746 \\ & 65,888 \end{aligned}$ | $\begin{array}{r} 362 \\ 8,132 \end{array}$ |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Merchant wholesalera, total....................... | 1,973 | 1,084,654. | 127,424 | 11.7 | 67,305 | 1,412 | 22,149 | 22,558 | 22,904 | 1,183,462 | 1,237,931 | 1,266,809 | 102,859 |
| Groceries, confectionery, meats.................... Groceries (general line). Confectionery. Fish, sea foods. Meats, meat products.. Other grocery, food specialties............... | 349 | 213,463 | 19,222 | 9.0 | 10,436 | 300 | 4,018 | 4,018 | 4,248 | 189,597 | 194,446 | 202,451 | 19,510 |
|  | 167 | 156,996 | 11,858 | 7.6 | 7,111 | 117 | 2,668 | 2,685 | 2,749 | 128,523 | 130,491 | 131,788 | 14,623 |
|  | 58 | 10,771 | 1,050 | 9.7 | 574 | 61 | 230 | 239 | 250 | 10,542 | 11,182 | 11,972 | 652 |
|  | 28 | 11,470 | 2,117 | 18.4 | 903 | 33 | 389 | 400 | 400 | 16,371 | 18,771 | 18,488 | 700 |
|  | 22 | 6,386 | , 647 | 10.1 | 328 | 25 | 165 | 165 | 170 | 6,034 | 6,279 | 6,884 | 189 |
|  | 74 | 27,840 | 3,550 | 12.8 | 1,520 | 64 | 566 | 529 | 679 | 28,127 | 27,723 | 33,319 | 3,346 |
| Farm products (edible). Dairy, poultry products. Fruits, vegetables (fresh) | 194 | 78,125 | 9,772 | 12.5 | 4,759 | 205 | 1,917 | 1,966 | 1,982 | 84,155 | 89,517 | 91,014 | 1,425 |
|  | 56 | 27,244 | 4,321 | 15.9 | 2,217 | 40 | 924 | 1,001 | 990 | 40,834 | 4,4,657 | 44,428 | 632 |
|  | 138 | 50,881 | 5,451 | 10.7 | 2,542 | 165 | 993 | 965 | 992 | 43,321 | 44,860 | 45,586 | 793 |
| Beer, wines, distilled spirits. Bear, ale. Whes, distilled spirits. | 77 | 67,698 | 5.973 | 8.8 | 2,814 | 53 | 761 | 831 | 849 | 46,419 | 53,029 | 54,392 | 7.085 |
|  | 47 | 18,612 | 2,227 | 12.0 | 1,050 | 40 | 398 | 415 | 413 | 19,024 | 20,312 | 20,680 | 1,139 |
|  | 30 | 49,086 | 3,746 | 7.6 | 1,764 | 13 | 363 | 416 | 436 | 27,395 | 32,717 | 33,712 | 5,946 |
| Drugs, chemicals, allied products. Drugs (general line).. <br> Drugs, drug sundries (specialty lines). Industrial chemicals, explosives............... Paints, varnishes................................... . . | 70 | 43,733 | 6,548 | 15.0 | 2,925 | 35 | 997 | 1,007 | 997 | 53,270 | 54,678 | 54,396 | 5,817 |
|  | 12 | 21,115 | 2,187 | 10.4 | 1,467 |  | 499 | 507 | 507 | 26,287 | 28,018 | 27,790 | 3,217 |
|  | 24 | 4,727 | 1,627 | 34.4 | 502. | 19 | 205 | 202 | 195 | 9,543 | 8,733 | 8,389 | 747 |
|  | 20 | 15,968 | 2,282 | 14.3 | 720 | 8 | 214 | 220 | 220 | 12,943 | 13,194 | 13,485 | 1,563 |
|  | 14 | 1,923 | 452 | 23.5 | 236 | 8 | 79 | 78 | 75 | 4,497 | 4,733 | 4,732 | 290 |
| Tobacco and producta (exc. lear). | 32 | 36,965 | 1,726 | 4.7 | 1,064 | 36 | 370 | 388 | 388 | 17,851 | 18,601 | 19,187 | 1,510 |
| Dry goods, apparel........................................ <br> Clothing, furnishings, footwear. <br> Dry goods (general line).......................... . . . <br> Dry goods specialties, piece goods, notions.. | 109 | 44, 387 | 5,698 | 12.8 | 2,911 | 100 | 808 | 829 | 868 | 53,769 | 55,284 | 57,290 | 5,482 |
|  | 67 | 23,108 | 3,065 | 13.3 | 1,420 | 71 | 428 | 449 | 483 | 25,858 | 27,292 | 28,986 | 2,997 |
|  | 11 | 11,596 | 1,523 | 13.1 | 1,040 | 5 | 223 | 223 | 229 | 19,036 | 18,928 | 19,263 | 1,290 |
|  | 31 | 9,683 | 1,110 | 11.5 | 451 | 24 | 157 | 157 | 156 | 8,875 | 9,064 | 9,041 | 1,195 |
| Furniture, home furnishings. Furniture (household, office).................. Home furnishings, floor coverings. | 21 | 12,696 | 2,100 | 16.5 | 1,200. | 8 | 317 | 329 | 337 | 23,162 | 23,792 | 25,045 | 1,878 |
|  | 8 | 3,686 | 756 | 20.5 | 434 | 4 | 109 | 109 | 112 | 8,171 | 8,091 | 8,4,46 |  |
|  | 13 | 9,010 | 1,344 | 14.9 | 766 | 4 | 208 | 220 | 225 | 14,991 | 15,701 | 16,599 | 1,330 |
| Paper and its products. Wrapping paper, twine. Fine paper. Stationery, office supplies. $\qquad$ Paper producte, n.e.c.................................. | 40. | 13.548. | 2,559 | 18.9 | 1,384, | 19 | 475 | 472 | 471 | 25,645 | 25,475 | 25,623 | 2,119 |
|  |  | 4,438 | 812 | 18.3 | 425 | 1 | 132 | 132 | 133 | 7,524 | 7,651 | 7,727 | 601 |
|  | 5 | 3,495 | 603 | 17.2 | 319 | .. | 117 | 114 | 114 | 6,569 | 6,488 | 6,554 | 592 |
|  | 9 | 1,169 | 389 | 33.3 | 219 | 7 | 82 | 81 | 81 | 3,922 | 3,810 | 3,933 | 319 |
|  | 19 | 4,446 | 755 | 17.0 | 421 | 11 | 144 | 145 | 143 | 7,630 | 7,526 | 7,409 | 607 |
| Farm products (raw materials)...................... Automotive equipment, tires and tubes........... | 30 | 91,596 | 4,071 | 4.4 | 1,195 | 22 | 306 | 315 | 304 | 16,058 | 16,080 | 16,323 | 3,166 |
|  | 228 | 51,091. | 10,764 | 21.1 | 6,721 | 149 | 2,216 | 2,253 | 2,284 | 120,831 | 122,855 | 128,231 | 9,681 |
| Electrical goods. General line, apparatua, supplies. Electrical applfancea, specialties. | 77 | 89,090 | 9.530 | 10.7 | 5,650 | 24 | 1,487 | 1,539 | 1,562 | 100,881 | 105,058 | 107,541 | 9,589 |
|  | 38 | 41,526 | 4,946 | 11.9 | 2,823 | 8 | 786 | 806 | 811 | 50,400 | 52,273 | 53,087 | 4,890 |
|  | 39 | 47,564 | 4,584 | 9.6 | 2,827 | 16 | 701 | 733 | 751 | 50,481 | 52,785 | 54,454 | 4,699 |
| Hardvare, plumbing, heating Hardware. Plumbing, heating equipment, supplies.. | 86 | 61,356 | 8,421 | 13.7 | 5,108. | 41 | 1,531 | 1,540 | 1,563 | 85,397 | 88,404 | 92,482 | 10,271 |
|  | 36 | 32,814 | 4,836 | 14.7 | 3,243 | 16 | 923 | 898 | 927 | 52,069 | 52,968 | 55,923 | 6,842 |
|  | 50 | 28,542 | 3,585 | 12.6 | 1,865 | 25 | 608 | 642 | 636 | 33,328 | 35,436 | 36,559 | 3,429 |
| Lumber, construction materials...................... <br> Lumber, millwork: | 75 | 42,230 | 6,031 | 14.3 | 2,805 | 56 | 1,030 | 1,059 | 1,088 | 47,359 | 49,338 | 51,041 | 2,055 |
| Lumber, millwork: <br> Dirsct mill shippers............................. <br> Distributors with yarda. | 16 | 10,897 | 826 | 7.6 | 304 | 10 | 85 | 85 | 86 | 5,878 | 5,940 | 5,797 | 9 |
|  | 30 | 19,582 | 2,816 | 14.4 | 1,367 | 28 | 490 | 507 | 520 | 21,683 | 22,295 | 23,030 | 1,233 |
| Other construction materiala................ | 29 | 11,751 | 2,389 | 20.3 | 1,134 | 18 | 455 | 467 | 482 | 19,798 | 21,103 | 22,212 | 813 |
| Machinery, equipment, supplies. Commercial machines, equipment. Construction machinery, equi Farm-dairy machinery, equipment.................. Industrial machinery, equipment, supplies.... Profeasional equipment, aupplies.............. Service eatablishment equipment, supplies.... Transportation (exc. autonotive) equifpent, supplies.. | 283 | 99,570 | 18,497 | 18.6 | 10,278 | 165 | 3,073 | 3,112 | 3,092 | 183,226 | 195,656 | 194,043 | 14,682 |
|  | 74 | 13,264 | 3,625 | 27.3 | 1,778 | 49 | 604 | 59. | 597 | 34,786 | 35,591 | 36,638 | 2,168 |
|  | 17 | 19,034 | 3,322 | 17.4 | 1,843 | 8 | 510 | 529 | 515 | 30,484 | 39,588 | 34,359 | 3,334 |
|  | 12 | 8,938 3509 | 5,851 | 9.5 | 510 | 8 | 1.38 | 156 | 151 | 9,050 | 9,879 | 9,866 | 4,778 |
|  | 77 23 | 35,049 9,133 | 5,688 1,969 | 16.2 21.6 | 3,451 1,226 1,26 | 29 14 | 916 414 | 927 409 | 931 | 60,023 20,398 | 60,040 21,381 | 62,279 22,090 | 4,416 1,723 |
|  | 73 | 13,145 | 2,798 | 21.6 21.3 | 1, 1,343 | 54 | 414 | 409 | 400 | 20,398 26,349 | 21,381 | 22,090 26,249 | 1,723 1,996 |
|  | 7 | 1,007 | 244 | 24.2 | 127 | 3 | 36 | 40 | 49 | 2,136 | 2,356 | 2,562 | 267 |
| Metals, metal work (exc. scrap).............. | 11 | 4,347 | 680 | 15.6 | 419 | ... | 120 | 120 | 132 | 6,973 | 6,904 | 7,448 | 63. |
| Waste materisls.. <br> Iron, steel scrap. <br> Other acrap, waste materials | 93 | 52,971 | 5,755 | 10.9 | 2,792 | 66 | 1,109 | 1,114 | 1,049 | 45,527 | 46,058 | 47,545 | 1,344 |
|  | 51 42 | 23,895 29,076 | \| 3 3,729 | $\begin{array}{r} 12.7 \\ 9.4 \end{array}$ | 1,456 1,336 | 46 20 | 681 428 | 667 447 | 649 400 | 24,425 21,082 | 24,705 21,353 | 25,499 22,046 | 669 675 |

[^22]Table 101--THE STATE-Continued
Establishments, Sales, Expenses, Pay Roll, Peasonnil, and Stocks, by Type of Operation and Kind of Business: 1948

| Type of operation and kind of business | Estab- <br> lish- <br> ments <br> (Number) | Sales, entire (Thousand dollars) | Operating expenses ${ }^{1}$ (inc. pay roll) |  | Pay roll, year <br> (Thousand dollars) |  | Paid employeses, workweek ended nearest- |  |  | Pay roll, workweek ended nearest-- |  |  | Stocks on hand, end at cost (Thousand dollars) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | $\begin{aligned} & \text { Amount } \\ & \begin{array}{c} \text { (Thousand } \\ \text { dollars) } \end{array} \end{aligned}$ | $\begin{aligned} & \text { Per } \\ & \text { cent } \\ & \text { of } \\ & \text { sales } \end{aligned}$ |  |  | March 15 <br> (Number) | July 15 ( N umber) | Nov. 15 <br> (Number) | March 15 <br> (Dollars) | July 15 (Dollars) | Nov. 15 <br> (Dollars) |  |
| Type by Kind of Susiness--Continued |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Other merchant wholesalers... Automobiles, | 198 | 81,788 | 10,077 |  | 4,844 | 133 | 1,614 | 1,666 | 1,690 | 83, 342 | 92,756 | 92,757 | $\frac{6,611}{1,395}$ |
| Automoblies, other motor v | 36 <br> 18 | 14,043 | ${ }_{1}^{1,966}$ | 14.0 | 1,187 |  |  | 388 186 18 | $394$ | - |  | 23,062 <br> 11,608 | 1,395 1,015 |
| Books, periodicals, neusp | 16 | 4,238 | 1,146 | 20.2 | 440 | 14 | 177 | 184 | 182 | 8,011 | 16,3<2 | 9,380 | 1,015 |
| Coal, coke. | 9 | 4,243 | 287 | 5.8 | 121 | 1 | 48 | 4 | 50 | 2,275 | 2,303 | 2,467 | 48 |
| Farm supplide | 39 | 24,233 | 2,169 | 9.0 | 781 | 21 | 261 | 249 | 253 | 12,973 | 12,701 | 12,721 | 991 |
| Jevelry... Petroleun | 10 | 3,745 | ${ }_{6}^{63}$ | 17.1 | 332 | 16 | 114 | 109 | 110 | ¢ | 5,674 | $\underset{\substack{6,412 \\ 5,59}}{ }$ | 697 24 |
| Merchant wholessslers, miscelianeous produc | ${ }_{48}^{22}$ | 4, 17937 | 2,450 | 12.6 | 1,088 | ${ }_{39}^{15}$ | 888 <br> 388 | 410 | 403 | - 17,394 | 19,394 | 21,546 | 1,775 |
| Manufscturers' sales branches (with stocks), | 386 | 771,534 | 81,655 | 10.6 | 41,681 | 9 | 12,691 | 12,586 | 12,724 | 783,918 | 774,802 | 811,910 | 52,029 |
| Grocerles, confectionery, Farm products (edible).. | 70 7 | $\begin{gathered} 188,631 \\ 6,758 \\ \hline \end{gathered}$ | 14,412 | $\begin{aligned} & 7.6 \\ & 11.4 \end{aligned}$ | 5,686 | ... | $\frac{1,97}{1,97}$ | $1,998$ | 2,043 | $\begin{array}{r} 110,045 \\ 7,330 \end{array}$ | 112,316 7,472 | $\begin{gathered} 117,282 \\ 6,820 \\ \hline \end{gathered}$ | 6,690 |
| Drugs, chemicals, allied prod | 39 | 75,876 | 10,885 | 14.3 | 4,027 |  | 1,161 | 1,201 | 1,204 | 76,188 | 76,308 | 81,266 | $\frac{4,739}{2,58}$ |
| Drueg, drue sundries, | ${ }_{9}^{14}$ | 41, 402 16,869 | S, ${ }^{5}, 89$ | 14.5 10.4 17. | 2,188 | $\ldots$ | 655. | 685 <br> 205 |  | -1,181 |  | 43, ${ }^{4,257}$ | 2, ${ }_{820}$ |
| Psints, varnishes. | 16 | 17,605 | 3,147 | 17.9 | 1,147 | $\ldots$ | 321 | 338 | ${ }_{338}^{181}$ | 21,786 | 21,015 | 23,929 | 1,337 |
| Dry goods, apparel.... | 10 | 21,519 | 1,177 | 5.5 | 721 |  | 247 | 241 | 223 | 13,867 | 12,374 | 14,200 | 1,310 |
| Furniture, hone furn1 shi | 110 | 21,888 | 1,726 | 7.9 | 347 356 |  | ${ }_{82}^{240}$ | ${ }^{239}$ | ${ }_{87}^{227}$ | 14,560 | 14,503 | 15,739 | ${ }_{28} 78$ |
| Automotive equipment, tires an | 27 | 66,830 | 6,803 | 10.2 | 3,237 |  | 1,010 | 1,072 | 1,088 | 58,001 | 65,610 | 6,913 65,424 | 11,767 |
| Eleetrical goods. | 22 | 130,717 | 15,866 | 12.1 | 11,042 |  | 3,815 | 3,419 | 3,424 | 218,471 | 194, 225 | 213,799 | 7,381 |
| Wiring supplies, apparstus. | $\stackrel{17}{5}$ | $\begin{array}{r} 124,307 \\ 6,410 \end{array}$ | $\begin{aligned} & 15,563 \\ & 503 \end{aligned}$ | $\begin{array}{r}12.4 \\ 7.8 \\ \hline\end{array}$ | 10,767 275 | $\cdots$ | $\begin{array}{r} 3,727 \\ 88 \end{array}$ | $\begin{gathered} \frac{3}{3,324} \\ 85 \end{gathered}$ | $\begin{array}{r} 3,351 \\ 73 \end{array}$ | $\begin{gathered} 213,282 \\ 5,189 \end{gathered}$ | $\begin{array}{r} 189,380 \\ 4,845 \end{array}$ |  | - 6 , 4240 |
| Hardware, plumbing, hesting. Lumber, construction msterial | 16 | ,586 | 2,811 | 14.3 | 1,453 | . | 387 237 | 390 | 399 | 26,947 | 25,884 | 27,873 15,562 | 800 825 |
| Lumber, construction mster1al | 12 | 10,368 106,287 | 1,651 | 15.9 |  | 6 | 237 | 241 2,268 | 240 2,350 | 15,313 157,680 | 16,548 158,237 | 15,562 163,586 |  |
| Coumercial machines, equipn |  | 11,588 |  | 37.2 | 3,135 | 1 |  | 701 |  | 57,284 | 53,720 | 55,358 |  |
| Farm-dairy machinery, equifment | 1 | 41,502 | 686 |  | 1,333 |  | 413 | 434 | 420 | 22,728 | 25,113 | 25,714 | 4,415 |
| Industrial machinery, equipment, supp | 41 | 43,915 | 6,214 | 14.1 | 2,961 | ... | 784 | 792 | 827 | 54,746 | 57,300 | 59,067 | 2,654 |
| Service est silishnent equilpment, supp | 170 | 5,267 | 1,1031 | 19.6 | ${ }_{724}^{472}$ | $\ldots$ | 2112 | ${ }_{236}^{105}$ | ${ }_{245}^{108}$ | $\begin{array}{r}8,662 \\ 14,260 \\ \hline\end{array}$ | 8,412 13,692 | 9,579 13,868 | 725 |
| Metals, metal work (exc. scrsp). | 8 | 8,936 | 961 | 10.7 | 321 | ... | 80 | 87 | 85 | 5,784 | 6,445 | 6,383 | 981 |
| Other manur scturers' sales brancl | 38 | 111,098 | 8,638 | 7.8 | 4,091 | 2 | 1,157 | 1,202 | 1,232 | 72,887 | 77,965 | 77,063 | 7,410 |
| Amusement, sporting goods |  | 3,083 |  | 26.8 | 417 |  | 136 |  |  |  |  |  |  |
|  | 11 22 | 10, 9765 | 1,042 | 10.0 6.9 | 3,112 | $\cdots$ | ${ }_{833}^{188}$ | ${ }_{871}^{197}$ | ${ }_{896}^{204}$ | -9,773 | 10,789 58,74 | 9,520 59,413 | 6,588 |
| Manurscturers' sales offices (without stocks), |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Groceries, confectionery, | 16 | 63,057 | 4,959 | 7.9 | 1,287 |  | 335 | 349 | 353 | 23,325 | 24,383 | 25,747 |  |
| Drugs, chenicals, allied |  | 20,356 | 1,253 | 6.1 |  |  | 84 |  |  | 10,547 |  | 9,335 |  |
| Dry goods, apparel |  | 17,180 | 677 | 3.9 | 338 |  | 55 | 54 | 曻 | 7,627 | 6,094 | 7,690 |  |
| Furniture, home furn | 7 | 11,7 | 616 | 5.3 | 310 |  | 62 | 57. | 73 | 4,977 | 5,630 | 6,037 |  |
| Paper and its prom | ${ }^{21}$ | 18,255 | 1,291 | 7.1 | 1,029 | $\ldots$ | 222 | 220 | 232 | 29,396 | 18,511 | 18,773 |  |
| Herdvare, plumbing, hesting | 24 16 | 82,91 30,39 | 1,302 | 3.0 | 596 | i | ${ }_{90}$ | 92 | 97 | 88,671 | -9,262 | 10,388 |  |
| Lumber, construction materia | 12 | 42,606 | 3,360 | 7.9 | 1,048 | ... | 198 | 207 | 208 | 17,723 | 17,938 | 18,313 |  |
| Machinery, equipment, supplies.................... Commercial machines, equipment................. other machinery, equipment, supplies. | 54 | 45,709 | 2,479 | 5.4 | 1,562 |  | 280 | 290 | 298 | 29,201 | 28,730 | 31, 116 |  |
|  |  | 2,921 |  | 19.6 |  |  |  |  |  |  | 8,085 |  |  |
|  | 36 8 | $\begin{gathered} 33,098 \\ 9,690 \end{gathered}$ | 1,451 | 4.4 | ${ }_{284}^{776}$ | $\ldots$ | 150 52 | ${ }_{54}^{155}$ | 159 52 | $\begin{gathered} 13,79 \\ 5,519 \end{gathered}$ | 15,234 <br> 5,411 <br> , 2 | $\begin{gathered} 15,085 \\ 5,417 \end{gathered}$ |  |
| Other manufscturers' sales offices............ | 67 | 248,179 | 6,793 | 2.7 | 2,793 |  | 641 | 669 | 637 | 51,437 | 54,373 | 54,932 |  |
| Agents, brokers, total. | 449 | 503,491 | 14,848 | 2.9 | 4,813 | 398 | 1,432 | 2,76 | 1,514 | 78,185 | 143,630 | 83,984 | 41 |
| Groceries, confectionery, | 81 | 140,428 | 2,079 | 1.5 | 796 | 97 | 251 | 235 | 243 | 15,332 | 15,059 | 15,416 | 204 |
| Farm products (edible). | 22 | 16 | 353 | 2.2 | 53 | 17 | 54 | 66 | 54 | 2,847 | 3,158 | 2,702 | 17 |
| Dairy, poultry |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Fruits, | 15 | 13,363 | 288 | 2.1 | 147 | 10 | 50 | 60 | 50 | 2,782 | ,979 | 2,637 | 17 |
|  | 32 | 152 | 2,642 | 4.5 | 480 | 28 | 114 | 135 | 163 | 7,241 | 7,822 | 9,015 | 23 |
|  |  |  |  |  |  | ${ }^{23}$ |  |  |  | 1,2 |  | 1,605 |  |
|  | 14 | 48,615 | 2,214 | 4.5 | 415 | 5 | 95 | 108 | 131 | 6,015 | 6,387 | 7,410 |  |
| Furniture, home furnishings. Furniture. Home furnishings, floor coverings. | 15 | 6,298 | 230 | 6.8 | 165 | 12 | 34 | 45 | 47 | 3,212 | 3,056 | 4,998 |  |
|  | 10 | 3,554 | 237 | 6.7 | 4 | 8 | 22 | ${ }_{29}$ | 29 | 1,827 | 2,058 | ${ }_{2}^{2}$ 2,342 |  |
| Psper and its products......................... | 7 | 3,165 | 141 | 4.4 | 45 | 6 | 18 | 16 | 15 | 983 | 884 | \% |  |
|  | 104 | 129,881 | 2,948 | 2.3 | 1,026 | 59 | 430 | 1,664 | 4.7 | 10,806 | 72,470 | 10,280 |  |
|  | 14 32 | 27, 212 | 851 | $\stackrel{12.3}{2.0}$ | ${ }_{328}^{146}$ | 25 | 325 | 34.6 | 381 | 3,788 | , | 6,922 | ${ }_{14}^{2}$ |
|  | 51 | 53,415 | 1,652 | 3.1 | 534 | 16 | 42 | 1,258 | 7 | 1,700 | 62,9\%7 | 200 |  |
|  |  | 6,718 | 85 | 1.3 | 18 | 7 | 10 | 10 | 8 | 383 | 383 | 263 |  |
| Automotive equipment, tires and tubes............ | 16 | 9,446 | 822 | 8.7 | 316 | 16 | 76 | 86 | 86 | 6,217 | 8,383 | 8,107 |  |
|  | 31 | 26,533 | 1,680 | 6.3 | 607 | 3.4 | 113 | 118 | 119 | 10,747 | 11,166 | 11,801 |  |
|  |  |  | 1,1 | 6.6 | 462 | 23 |  | 88 |  |  |  |  |  |
|  | 11 | 8,80 | 502 | 5.7 | 145 | 11 | 29 | 30 | 30 | 2,343 | 2,334 | 2,647 | 1 |
| Hardware, plumbing, hesting. <br> Hardware, specialty lines............................ <br> Plumbing, heating equipment, supplies. | 22. | 6,839 | 665 | 9,8 | 131 | 26 | 35 | 38 | 39 | 2,135 | 2,092 | 2,359 | 10 |
|  |  | 3,112 | 255 | 8.2 | 65 |  | 11 | 12 | 12 | 1,035 |  |  |  |
|  | 16 | 3,727 | 413 | 11.1 | 66 | 18 | 24 | 26 | 27 | 1,100 | 1,161 | 1,29 | 10 |
| Lumber, construction materials. Lumber, millwork. Other construction materials. | 19 | 10,277 | 557 | 5.4 | 156 | 17 | 60 | 56 | 50 | 2,909 | 2,858 | 2,698 |  |
|  | 11 | 4,523 | ${ }_{384}^{173}$ | ${ }_{8.5}^{3.0}$ | 122 | 12 | 48 | 47 | 42 | 2,171 | 2,392 | 2,306 | 1 |
|  | 43. |  | 1,176 | 9.8 | 536 | 37 | 120 | 123 | 121 | 9,612 | 10,318 | 9,3\%4 |  |
|  |  |  |  | 14.6 |  |  |  |  |  |  |  |  |  |
|  | 28 5 | $\begin{aligned} & 9,802 \\ & 1,259 \end{aligned}$ | ${ }_{89}^{953}$ | 9.7 7.1 | 388 70 | 23 5 | 76 18 | 75 21 | 73 21 | $\begin{aligned} & 6,831 \\ & 1,424 \end{aligned}$ | $\begin{aligned} & 6,1818 \\ & \text { 1,580 } \end{aligned}$ | $\begin{aligned} & 6,566 \\ & 1,430 \end{aligned}$ | 60 36 |
| Metals, metal work (exc. acrsp). <br> Agents and brokers, n.e.e.... | 9 |  |  |  | 51 | 4 | 12 | 12 | 12 | 799 | 316 | 816 |  |
|  | 48 | 82,37 | 1,256 |  | 351 | 45 | 115 | 122 | 118 | 5,345 | 5,548 | 5,615 | 22 |

See footnotes at end of

Table 101,-THE STATE-Continued
Establishments, Sales, Expenses, Pay Roll, Personnel, and Stocks, by Type of Operation and Kind of Business: 1948

| Type of operation and kand of business | Estab listments (Number) | Sales, entire year (Thousand dollars) | Operating expenses ${ }^{1}$ (inc. pay roll) |  | Pay roll, entire year <br> (Thousand dollars) | Active proprie tors, Novern ber ( Num ber) | Paid employees, workweek ended nearest- |  |  | Pay roll, workweek ended nearest- |  |  | Stocks on hand, end of year, at cost <br> (Thousand dollars) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Amount <br> (Thousand dollars) | Per cent of sales |  |  | March 15 <br> (Number) | July 15 <br> (Number) | Nov. 15 <br> (Number) | March 15 <br> (Dollars) | July 15 (Dollars) | Nov. 15 <br> (Dollars) |  |
| Type by Kind of Business--Continued Assemblers (mainly farm products), total.. | 229 | 134,751 | 9, 186 | 6.8 | 3,777. | 169 | 2,197 | 2,430 | 2.467 | 66,776 | 73,167 | 79,634 | 8,496 |
| Farm products (edible). | 67 | 32,685 | 2,887 | 8.8 | 1,231 | 47 | 570 | 1,086 | 611 | 21,683 | 33,088 | 22,884 | 585 |
| Dairy, poultry products | 53 | 29,781 | 2,414 | 8.1 | 1,082 | 35 | 512 |  | 531 |  | 21,507 | 20,771 | 558 27 |
| Fruita, vegetables (fresh) | 14 | 2,904 | 473 | 16.3 | 149 | 12 | 58 | 538 | 80 | 1,847 | 11,581 | 2,113 | 27 |
| Farm products (raw materials). | 95 | 63,094 | 2,354 | 3.7 | 1,012 | 87 | 512 | 471 | 586 | 18,092 | 16,550 | 19,485 | 2,979 |
| Cotrion. | 54 | 37,309 | 1,333 | 3.6 | 646 | 52 | 293 | 266 | 313 | 11,799 | 10,406 | 12,012 | 2,781 74 |
| Livestock | 22 | 20,591 |  | 2.8 8.5 | 189 177 | 17 18 | 162 57 | 132 73 | 129 | 3,987 2,306 | 3,393 2,751 | 3,797 3,676 | 74 124 |
| Farm products (inedible), n.e. | 19 |  |  |  |  |  |  |  |  |  |  |  |  |
| Other assemblers. | 67 | 38,972 | 3,945 | 10.1 | 1,534 | 35 | 1,115 | 873 | 1,270 | 27,001 | 23,529 | 37,265 | 4,930 |
| Fish, sea foods (freah). Other assemblers....... | $\begin{aligned} & 14 \\ & 24 \\ & 43 \end{aligned}$ | $\begin{array}{r} 1,217 \\ 37,755 \end{array}$ | $\begin{array}{r} 491 \\ 3,454 \end{array}$ | $\begin{array}{r} 40.3 \\ 9.1 \end{array}$ | $\begin{array}{r} 182 \\ 1,352 \end{array}$ | 22 13 | $\begin{array}{r} 110 \\ 1,005 \end{array}$ | 116 | 108 1,162 | 3,122 23,879 | 19,547 | 3,577 33,688 | 4,928 |
| administrative, adxiliary units State, total. | 28 | 66,891 | п.в. | д.8. | 10,490 | ... | 2,063 | 2,117 | 2,075 | 147,971 | 153,221 | 153,531 | 2,210 |
| holesale | 5 |  |  |  | 74 |  | 24 | 23 | 20 |  | 1,686 | ,512 |  |
| Manufacturers' sales branches, offices | 10 |  | n.a. | п.a. | 560 | ... | 184 | 238 | 192 | 13,046 | 14,529 | 12,524 | 2,044 |
| Petroleum bulk stations, terminals..... | 13 | (x) | п.я. | $\mathrm{B}, \mathrm{B}$. | 9,856 | ... | 1,855 | 1,856 | 1,863 | 133,185 | 137,006 | 139,495 |  |

* Proprietors of unincorporated businesses.
$x$ Withheld to avold disclosure.
D.e.c. Not elsewhere classiried.
${ }^{i}$ Entries for agents and brokers represent brokerage or commisaion received.


## Table 102.-STANDARD METROPOLITAN AREAS

Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948

| Metropolitan area, type of operation, and kind of business | Establishments <br> (Number) | Sales, entire year <br> (Thousand dollars) | Pay roll, entire year <br> (Thousand dollars) | Active proprietors," November <br> (Number) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Employees ( Number) | Pay roll (Dollars) |
| atlanta metropolitan area, ${ }^{1}$ total. | 1,634 | 2,284,901 | 100,931 | 803 | 28,605 | 1,890,189 |
| ${ }_{\text {Administrative, auxiliary units.... }}^{\text {a }}$. | 22 1,612 | $\begin{array}{r} 66,891 \\ 2,218,010 \end{array}$ | $\begin{aligned} & 10,253 \\ & 90,678 \end{aligned}$ | 803 | 1,993 26,612 | $\begin{array}{r} 148,960 \\ 1,741,229 \end{array}$ |
| WHOLESALE ESTABLISHMENTS |  |  |  |  |  |  |
| Type of Operation |  |  |  |  |  |  |
| Merchant wholesalers......... | 784 | 603,423 | 37,750 | 487 | 11,648 | 713,591 |
| Manufacturers' sales branches, officea, total. | 508 | 1,263,894 | 48,061 | 9 | 13,577 | 933,097 |
| Sales branchea (with atocks). <br> Sales offices (without stocks) | $\begin{aligned} & 291 \\ & 217 \end{aligned}$ | $\begin{aligned} & 703,796 \\ & 560,098 \end{aligned}$ | $\begin{array}{r} 38,361 \\ 9,700 \end{array}$ | 8 1 | 11,537 2,040 | $\begin{aligned} & 743,726 \\ & 189,37 \end{aligned}$ |
| Petroleum bulk stationa, terminale..... | 31 | 42,200 | 1,228 | 25 | 402 | 23,900 |
| Agents, brokera... | 270 | 294,838 | 3,316 | 264 | 863 | 64,855 |
| Aasemblers (mainly farm products). | 19 | 13,655 | , 323 | 18 | 122 | 5,786 |
| Type by Kind of Busineaa |  |  |  |  |  |  |
| Merchant wholesalers, total. | 784 | 603,423 | 37,750 | 487 | 11,648 | 713,591 |
| Groceries, confectionery, meats. | 65 | 49,232 | 3,025 | 56 | 1,047 | 59,475 |
| Groceriea (general 1 lne ). | 24 | 29,900 | 1,596 | 27 | 519 | 30,669 |
| Confectionery.. | 8 | 2,680 | 171 | 7 | 74 | 3,632 |
| Frah, sea foods................ | 5 | 6,035 | 472 | 2 | 174 | 9,314 |
| Meats and meat products.. Other grocery, food spectalties............ | 23 | 6,628 9,989 | 68 78 | 3 17 | 246 | 1,481 14,369 |
| Farm products (edible)... | 84 | 48,512 | 2,408 | 103 | 953 | 45,791 |
| Dairy, poultry products. | 23 | 17,790 | 1,028 | 19 | 438 | 20,254 |
| Fruita, vegetablea (fresh). | 61 | 30,722 | 1,380 | 84 | 515 | 25,537 |
| Beer, wines, diatilled apirits. | 19 | 35,747 | 1,565 | 8 | 412 | 28,579 |
| Beer, ale, ................ | 118 | 6,371 29,376 | 1,148 | 8 | 147 265 | 7,557 |
| Drugs, chemicals, allied producte. | 37 | 17,299 | 1,567 | 18 | 526 |  |
| Druga (generai 11ne)........... | 4 | 9,658 | 1,579 | $\cdots$ | 203 | 10,735 |
| Drugs, drug sundriea (spectalty linea). | 16 | 3,600 | 419 | 11 | 153 |  |
| Industrial chemicals, exploaivea. <br> Paints, varnishes | 8 | 2,403 | 348 | 5 | 105 65 | 6,403 |
| Paints, varnishes........................................ | 9 | 1,638 | 221 |  | 65 | 4,417 |
| Tobacco and producta (exc. leaf).. | 9 | 16,759 | 416 | 13 | 125 | 6,653 |
| Dry goods, apparel.. | 58 | 24,672 | 1,483 | 48 | 446 | 30,141 |
| Clothing, furnishinga, footwear. | 35 | 15,309 | 864 | 32 | $\stackrel{284}{284}$ | 17,992 |
| Dry goode (general line)................... | 3 | 4,618 | 363 | 7 | 84 | 6,775 |
| Dry gooda specialties, plece gooda, notiona. . | 20 | 4,745 | 256 | 16 | 78 | 5,374 |
| Furniture, home furniahings..... | 15 | 12,036 | 1,151 | , | 318 | 24,183 |
| Furniture (household, office).... | 5 | 3,259 | 393 | 2 | 99 | 7,766 |
| Home furnlahinga, floor coverings.. | 10 | 8,777 | 758 | 1 | 219 | 16,407 |
| Paper and its producta. | 19. | 7,532 | 707 | 7 | 246 | 13,697 |
| Fine paper................. | 5 | 3,495 | 319 |  | 114 | 6,554 |
| Stationery, office Euppliea........ | $11{ }^{3}$ | 401 3,636 | 72 316 | 4 | 24 | 1,180 5,963 |
| Farm producta (rav materiala). | 9 | 74,048 | 863 | 4 | 224 |  |
| Automotive equipment, tirea and tubea. | 72 | 28,379 | 3,656 | 40 | 1,195 | 70,603 |

[^23]Table 102.-STANDARD METROPOLITAN AREAS-Continued
Establishments, Sares, Pay Roll, and Personnel, by Typb of Operation and Kind of Business: 1948

| Metropolitan area, type of operation, and lind of business | Establishments <br> (Number) | Sales, entire year <br> (Thousand dollars) | Pay roll, entire year <br> (Thousand dollars) | Active proprietors, " November <br> (Number) | Paid employees and pay roll, work week ended nearest Nov. 15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Employees (Number) | Pay roll (Dollars) |
| atlanta metropolitan area--Continued |  |  |  |  |  |  |
| Merchant wholesalers--Continued |  |  |  |  |  |  |
| Electrical goods.. | 46 | 74, 591 | 4,572 | 9 | 1,237 | 87,482 |
| General line, spparatus, supplies... | 22 24 | 30,561 44,030 | 2,013 | 4 5 | 572 | 38,674 48,808 |
| Herdware, plumbing, heating. | 41 | 33,996 | 2,888 | 13 | 846 | 53,617 |
| Herdware. ................. | 11 | 16,636 | 1,780 | 3 | 487 | 31,067 |
| Plumbing, heating equipment, supplies. | 30 | 17,360 | 1,108 | 10 | 359 | 21,950 |
| Lumber, construction materials. | 21. | 13.274 | 808 | 17 | 293 | 15,916 |
| Lumber, millwork. .......... | 14 | 7,710 | 423 | 12 | 141 | 8,190 |
| Other construction material | 71 | 5,564 | 385 | 5 | 152 | 7,726 |
| Machinery, equipment, supplies... | 165 | 72, 540 | 7,510 | 80 | 2,194 | 143,700 |
| Comercial machines, equipment. | 40 | 9,849 | 1,393 | 16 | 433 | 28,969 |
| Construction machinery, equipment. | 9 | 16,003 | 1,544 | 3 | 393 | 27,897 |
| Farm-dairy machinery, equi pment........... | 9 | 7,101 | 309 | 5 | 88 | 6,200 |
| Industrial machinery, equipment, supplies. | 4 | 19,859 7 | 1,928 | 21 | 534 336 | 37,053 18,137 |
| Professional equipment, supplies........... | 14 | 7,795 | 1, $\alpha$, 2 | 11 | 336 | 18,137 |
| Service establishment equipment, supplies.............. | 42 7 | 10,926 1,007 | 1,167 | 21 3 | 351 49 | 22,882 2,562 |
| Metals, metal work (exc. scrap).. | 7. | 3,917 | 368 | ... | 116 | 6,662 |
| Waste materials.. | 38 | 34,923 | 1,767 | 17 | 535 | 30,053 |
| Iron, steel scrap............ | 11 27 | 9,235 | ${ }^{591}$ | 9 | 207 328 | 10,778 |
| Other scrap, waste materisla. | 27 | 25,688 | 1,176 | 8 | 328 | 19,275 |
| Other merchant wholesalers.. | 80 | 55,966 | 2,997 | 51 | 935 | 55,971 |
| Automobiles, other motor vehicl | 9 | 7,514 | 4.96 | 3 | 148 | 9,129 |
| Amusement, sporting goods.. | 12 | 7,709 | 576 | 6 | 185 | 11,008 |
| Books, periodicals, neuspapers. | 7 | 2,935 | 297 | 6 | 109 | 6,642 |
| Cosl, coke........ | 5 | 4,089 | 40 | ... | 10 | 791 |
| Earm supplies............... | 7 | 16,935 | 439 | $\cdots$ | 96 | 6,051 |
| Petroheum and products........ Merchant wholesslers, | 33 | [691 | 70 1,079 | 5 31 | 19 368 | 894 21,456 |
| Manufacturers' ssles branches (with stocka), total........................ |  |  |  |  |  |  |
|  | 291 | 703,796 | 38,361. | 8 | 11,537 | 743,726 |
| Groceries, confectionery, meats.... | 35 | 137,927 | 4,104 | $\cdots$ | 1,432 | 82,944 |
| Drugs, cbemicals, allied producta. <br> Electrical goods........................... | 31 22 | 73,986 130,717 | 3,811 11,042 | $\ldots$ | 1,117 | 76,893 |
| Hardvare, plumbing, heating...... | 13 | 17,847 | 1,316 | $\ldots$ | 3,420 | 25,047 |
| Macbinery, equipment, supplies.. | 88 | 102,334 | 7,911 | .. | 2,153 | 149,194 |
| Counercial machines, equipment.. | 23 | 9,801 | 2,647 | $\cdots$ | 624 | 45,667 |
| Industrisl machinery, equipment, supplies | 38 | 42,465 | 2,868. | $\cdots$ | 794 | 56,895 |
| Other machinery, equipment, supplies..... | 27 | 50,068 | 2,396 | $\cdots$ | 735 | 46,632 |
| Manufacturers' ames branchea, n.e.c. | 102 | 240,985 | 10,177 | 8 | 3,091 | 195,849 |
| Manufacturers' sales offices (without stocks), total...................... | 217 | 560,098 | 9,700 | 1. | 2,040 | 189,371 |
| Drugs, chemicals, allied products. | 9 | 20,356 | 520 | $\cdots$ | 85 | 9,335 |
| Furniture, bome furnishings.... | 7 | 11,702 | 310 | $\ldots$ | 73 | 6,037 |
| Lumber, construction materials. | 12 | 42,606 | 1,048 | $\ldots$ | 208 | 18,313 |
| Macbinery, equipment, suppliea. | 50 | 45,240 | 1,507 | i | 279 | 30,172 |
| Manufacturers' salea offices, | 139 | 440,194 | 6,315 | 1 | 1,395 | 125,514 |
| Agents, brokers, total. | 270 | 294, 838 | 3,316 | 264 | 863 | 64,855 |
| Groceries, confectionery, meats Farm products (edible) | 45 | 49,094 | 521 | 53 | 129 | 9,980 |
|  | 11 | 11,636 | 55 | 8. | 14 | 1,004 |
| Dsiry, poultry products.. | 4 | 1,607 | 4 | 4 | 1 | 30 |
| Fruits, vegetables (fresh). | 7 | 10,029 | 51 | 4 | 13 | 974 |
| Paper and its products..... | 7 | 3,165 | 45 | 6 | 15 | 783 |
| Farm products (rav materials)....... | 11. | 32,091 | 84 | 15 | 32 | 1,618 |
| Autamotive equipment, tires and tubes. | 16 | 9,446 | 316 | 16 | 86 | 8,107 |
| Electrical goods...... | 31 | 26,533 | 607 | 34. | 119 | 11,801 |
| Wiring supplies, apperatus. | 20 | 17,727 | 462 | 23 | 89 | 9,154 |
| Electrical sppliances, specialties.. | 11 | 8,806 | 145 | 11 | 30. | 2,647 |
|  | 22 | 6,839 | 131 | 26 | 39. | 2,359 |
| Hardware, specialty lines.. | 6 | 3,112 | 65 | 8. | 12 | 1,066 |
| Plumbing, beating equipment, auppl | 16 | 3,727 | 66 | 18. | 27 | 1,293 |
| Lumber, construction materials................ Machinery, equipment, supplies.............. Agents and brokera, n.e.c........................ | 10 | 2,812 | 94. | 7 | 35 | 1,738 |
|  | 34. | 11,121 | 503 | 28 | 99 | 8,734 |
|  | 83 | 142,101 | 960 | 7 | 295 | 18,731 |
| adgusta metropolitan area, ${ }^{2}$ total....... <br> Type of Operstion | 190 | 97,720 | 4,989 | 155 | 1,808 | 95,791 |
|  |  |  |  |  |  |  |
|  | 139 | 60,643 | 4,069 | 126 | 1,466 | 78,033 |
| Merchant wbolesslera..................................... <br> Manufacturers' sales branches, offices.......... <br> Petroleum bulk ststions, terminals. | 13 | 14,377 | 503 |  | 166 | 9,459 |
|  | 18 | 7,949 | 262 | 15 | 104 | 5,366 |
| Other operating types. | 20 | 14,751 | 155 | 14 | 72 | 2,933 |
| Type by Kind of Business |  |  |  |  |  |  |
| Merchant wholesalers, total...................... | 139 | 60,643 | 4,069 | 126 | 1,466 | 78,033 |
| Groceries, confectionery, mests. <br> Farm products (edible). <br> Beer, wnes, distilled spirits. <br> Tobacco and products (exc. leaf) <br> Dry goods, spparel. <br> Paper and its products. <br> Farm prpducts (rsw materials). <br> Automotive equipment, tirea and tubes................................................................... <br> Electrical goods. <br> Hardvare, plumbing, beating. <br> Lumber, construction materials. <br> Machinery, equipment, supplies. <br> Waste materials. <br> Mercbant wbolesslers, n.e.c. | 23 |  | 480 | 30 | 223 | 10,436 |
|  | 11 | 4,425 | 530 | 13 | 207 | 10,155 |
|  | 10 | 5,375 | 246 | 13 | 80 | 4,097 |
|  | 4 | 3,507 | 118 | 2 | 51 | 2,338 |
|  | 11 | 3,123 | 316 | 11 | 79 | 6,050 |
|  | 3 | 812 | 80 | 2 | 23 | 1,533 |
|  | 7 | 7,822 | 93 | 8 | 35 | 1,747 |
|  | 10 | 2,088 | 352 | 5 | 115 | 7, 0.2 |
|  | 5 | 2,894 | 380 | 2 | 111 | 5,990 |
|  | 6 | 2,445 | 191 | 6 | 70 | 3,180 |
|  | 8. | 9,105 | 336 | 4 | 92 | 6,472 |
|  | 22 | 4,015 | 385 | 17 | 149 | 7,032 |
|  | ${ }_{13}^{6}$ | 1,092 4,278 | 1139 | 7 6 | 65 166 | 2,220 0,741 |

See footnotes at end of table.

Table 102.-STANDARD METROPOLITAN AREAS-Continued
Establishments, Salre, Pay Roll, and Pergonnel, ay Type of Operation and Kind of Business: 1948

| Metropolitan area, type of operation, and kind of business | Establishments <br> (Number) | Sales, entire year <br> (Thousand dollars) | Pay roll, entire year <br> (Thousand doliars) | Active proprietors, " November <br> (Number) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Employees (Number) | Pay roll (Dollats) |
| columbus metropolitan area, ${ }^{3}$ total........ | 117 | 71,997 | 3,943 | 77 | 1,506 | 74,952 |
| Administrstive, suxiliary units. $\qquad$ Wholesale establishments. <br> WHOLESALE ESTABLISEMENTS <br> Type of Operstion | 1114 | 71,997 | 51 3,892 | $\cdots$ | 15 1,491 | 73,965 |
|  |  |  |  |  |  |  |
| Merchant wholesalers. | 79 | 36,359 | 2,228 | 57 | 927 | 42,098 |
| Manufacturers ${ }^{\text {c }}$ sales branches, offices. | 15 | 13,524 | 641 | .. | 196 | 12,460 |
| Petroleum bulk ststions, terminals..... | 10 | 6,419 | 333 | 6 | 115 | 6,728 |
| Agents, brokers........ | 6 | 8,865 | 77 | 11 | 18 | 1,561 |
| Assemblers (mainly farm products). | 4 | 6,830 | 613 | 3 | 235 | 11,118 |
| Type by Kind of Business |  |  |  |  |  |  |
| Merchant wholesalers, totsl.................... | 79 | 36,359 | 2,228 | 57 | 927 | 42,098 |
| Groceries, confectionery, bests | 13 | 6,492 | 343 | 7 | 146 | 6,829 |
| Ferm products (edible)......... | 12 | 1,725 | 115 | 12 | 79 | 3,121 |
| Beer, wines, distilled spirits. | 8 | 2,523 | 149 | 5 | 64 | 2,747 3 |
| Dry goods, spparel............. | 4 | 5,267 | 187 | 3 5 | 81 | 3,465 |
| Automotive equipment, tires and tubes. | 7 | 1,477 | 282 | 5 | 84 | 5,287 |
| Hardware, plumbing, hesting... | 3 | 2,168 | 200 | , | 91 | 3,456 |
| Lumber, construction materisls. | 4 | 2,737 | 126 95 | $\stackrel{2}{9}$ | 57 42 | 2,362 2,393 |
|  | 18 | 13,025 | 731 | 14 | 283 | 2,393 12,438 |
| $\begin{array}{r}\text { macon metropolitan area, }{ }^{4} \text { totel....... } \\ \text { Type of Operstion } \\ \hline\end{array}$ | 151 | 84,345 | 4,763 | 88 | 1,792 | 91,395 |
|  |  |  |  |  |  |  |
| Merchant wholesalers. Manufscturers' sales branches, offices......... Petroleum bulk ststions, teroinsls. Other opersting types. | 103 19 | 46,528 15,708 | 3,497 685 | 70 | 1,268 | 65,048 13,965 |
|  | 15 | 7,844 | 400 | $\ddot{9}$ | 130 | 7,775 |
|  | 14 | 14,265 | 181 | 9 | 165 | 4,607 |
| Mercbant wholesalers, total. |  |  |  |  |  |  |
|  | 103 | 46,528 | 3,497 | 70 | 1,268 | 65,048 |
| Groceries, confectionery, mests. | 14 | 7,579 | 316 | 11 | 150 | 5,930 |
| Farm products (edible)....... | 9 | 2,295 | 194 | 7 | 81 | 3,774 |
| Beer, wines, distilled spirits. | 10 | 6,489 | 237 | 4 | 74 | 5,879 |
| Drugs, chemicals, allied products | 4 | 4,860 | 323 | 1 | 114 | 6,357 |
| Dry goods, spparel........ | 3 | 1,019 | 93 | 4 | 37 | 1,897 |
| Psper and its products.......... | 3 | 1,123 | 118 | 1 | 37 | 1,837 |
| Automotive equipment, tires and tubes. | 10 | 2,620 | 407 | 7 | 120 | 7,471 |
| Electrical goods........... | 6 | 1,839 | 166 | 3 | 48 | 3,342 |
| Hardware, plumbing, hesting.... | 5 | 6,433 | 457 <br> 337 | 3 | 130 | 6,162 |
| Lumber, construction materisls. Machinery, equipment, | 4 | 1,966 | $\begin{array}{r}337 \\ 54 \\ \hline\end{array}$ | 2 | 164 | 6,131 |
| Machinery, equipment, supplies. Wiste materisls.............. | 18 | 5,336 | 546 54 | 17 | 180 | 10,422 |
| Weste materisls............. | 14 | 4,317 4 | $\begin{array}{r}55 \\ 248 \\ \hline\end{array}$ | ${ }_{8}^{2}$ | 28 105 | 1,089 4,757 |
| Savannah metropolitan area, ${ }^{5}$ total | 301 | 207,883 | 8,745 | 235 | 3,075 | 162,985 |
|  Wholesale estsblishments. | 3 |  | 186 |  | 67 | 3,584 |
|  | 298 | 207,883 | 8,559 | 235 | 3,008 | 159,401 |
| WHOLESALE ESTABLISHENTS Type of Operstion |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| Merchant wholesalers............................... <br> Manufscturers' sales branches, offices, total. | 225 | 102,418 | 6,773 | 193 | 2,305 | 122,729 |
|  | 29 | 22,932 | 1,017 | $\ldots$ | 390 | 21,951 |
| Petroleum bulk ststions, terminals. Agents, brokers........................................ . . Assemblers (mainly farm products). <br> Type by Kind of Business | 17 | 16,346 | 557 | 13 | 190 |  |
|  | 21 | 64,292 | 148 | 24 | 80 | 2,938 |
|  | , | 1,895 | 64 | 5 | 43 | 1,139 |
|  |  |  |  |  |  |  |
| Merchant wholesslers, total..................................................... | 225 | 102,418 | 6,773 | 193 | 2,305 | 122,729 |
| Groceries, confectionery, mests. | 36 | 13,677 | 778 | 43 | 353 | 15,133 |
| Farm products (edible)......... | 20 | 7,515 | 584 | 19 | 254 | 10,277 |
| Beer, wines, distilled spirits..... Drugs, | 14 | 10,278 | 358 | 8 | 104 | 7,032 |
| Drugs, chemicals, allied products.. | 15 | 16,139 | 608 | 8 | 185 | 11,117 |
| Tobsceo and products (exc. lear). | 7 | 4,312 | 139 | 12 | 49 | 2,620 |
| Dry goods, spparel........... | 17 | 6,394 | 505 | 21 | 144 | 9,919 |
| Furniture, home furnishings.... Paper and | 3 | 238 | 12 | 4 | 6 | 287 |
| Paper and 1 its products............... Automotive equipuent, | 7 | 1,725 | 216 | 4 | 74 | 3,955 |
| Automotive equipment, tirea and tubes Electrical | 9 | 3,091 | 502 | 2 | 155 | 8,419 |
| Electrical goods............ | 10 | 5,901 | 332 | 3 | 99 | 6,382 |
| Herdvare, plumbing, hesting........ | 9 | 5,661 | 522 | 6 | 136 | 9,519 |
| Lumber, construction materials.. | 16 | 10,539 | 727 | 13 | 229 | 10,804 |
| Mschinery, equipment, supplies... | 30 7 | 7,240 3,400 | 850 283 | 25 7 | 232 150 | 14,733 5,673 |
| Merchant wholesalers, n.e.c........................ | 25 | 6,308 | 357 | 18 | 135 | 6,859 |
| Manufscturers'sales branches (with stocks), total....................... | 23 | 18,458 | 919 | .e. | 365 | 20,082 |
| Grocerles, confectionery, mests... | 6 | 12,282 | 305 | ... | 144 | 7,924 |
| ${ }_{\text {Drass, }}$ cheminicals, sllifed products. | 4 | 1,169 | 132 | ... | 49 | 2,476 |
| Mschinery, equipment, supplises....... Manufscturers | 7 | 961 | 210 | ... | 57 | 4,582 |
| Manufscturers' sales branches, n.e.c. | 6 | 4,046 | 272 | .. | 115 | 5,100 |
| Agents, brokers, total.......Groceries, confectionery,Agents and brokers, n.e.c.. | 21 | 64,292 | 148 | 24 | 80 | 2,938 |
|  | 14 | 60,399 3,893 | ${ }_{5}^{97}$ | 2 | 41 | 1,937 1,001 |
|  | 7 | 3,893 | 51 | 4 | 39 | 1,001 |

[^24]
## Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE ${ }^{1}$

Establishments, Sales, Pay Roll, and Personnel-Total; Establishments and Sales-Merchant Wholesalers and Other Operating Types: 1948


Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE ${ }^{1}$-Continued
Establishments, Sales, Pay Roli, and Personnel-Totali Establishments and Sales-Merchant Wholesalers añd Other Operating Types: 1948

| County and city | Total |  |  |  |  |  | Merchant wholesalers |  | Other operating types |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Establishments (Number) | Sales, entire year <br> (Thousand dollars) | Pay roll, entire year <br> (Thousand dollars) | Active proprietors, November (Number) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  | Establishments <br> (Number) | Sales, entire year <br> (Thousand dollars) | Establishmeats (Number) | Sales, entire year <br> (Thousand dollars) |
|  |  |  |  |  | Employees (Number) | Pay roll (Dollars) |  |  |  |  |
| Dade County.. | 1 | (x) | (x) | (x) | (x) | (x) | $\ldots$ | $\ldots$ | 1 | (x) |
| Decatur County. | 18 | 6,005 | 301 | 17 |  | 5,862 | 8 | 2,785 | 10 | 3,220 |
| Bainbridge. | 135 | $\begin{aligned} & 3,616 \\ & 3,389 \end{aligned}$ | 195 |  | 80 3,654 <br> 74 2,208 |  | 2 | (x) | 7 3 | $\begin{aligned} & (\mathbf{x}) \\ & (\mathbf{x}) \end{aligned}$ |
| Remainder of County. ................. |  |  | 106 | 6 |  |  | 3 |  |  |  |
| De Kalb County......................... | 66. | 68,361 | 1,844 | 33 | 533 | 35,618 |  | $\ldots$ | $\ldots$ | ... | ... |
| Administrative, auxiliary unita........ Wholesale establishments, total........ | 63 | 68,361 $\begin{array}{r}83 \\ 1,761\end{array}$ <br> 68  |  | 33 | $\begin{array}{r}26 \\ 507 \\ \hline\end{array}$ | 34,0012 | $\cdots$ | 7,972 | - 43 | 60,389 |
|  | 63 |  |  |  |  |  |  |  |  |  |  |
| Nartanta (part) ${ }^{\text {a }}$......................... | 19 | 36,918 $\quad \dddot{91}$ |  | " 4 | 192 | 15, ¢58 $^{\text {B }}$ | 5 | 922 | 7.14 | 35, $99 \%$ |
| Decatur............................. | 19 | 5,757 232 |  | 21 | 255 | 3,914 | 6 | 966 | 13 | 4,791 |
| Remainder of county. ................. | 25 | 25,686 | 738 |  |  | 14,540 | 9 | 6,084 | 16 | 19,602 |
| Dodge County. <br> Dooly County. | 11 | $\begin{aligned} & 3,020 \\ & 1,390 \end{aligned}$ | 93 40 | 5 8 | 49 | 1,877 | 5 2 | $(\mathrm{x})^{1,964}$ | 6 4 | $(x)^{1,056}$ |
| Dougherty County. | 94 | 59,071 . 2, 588 |  | 53 | 1,105 | 54,994 | 70 | 33,001 | 24 | 26,070 |
| Albany..... | 83 | 4,962 |  | 494 | $988$ | $\begin{array}{r} 49,880 \\ 5,114 \end{array}$ | 62 | $\begin{array}{r} 99,482 \\ 3,519 \end{array}$ | 21 | 24,6271,443 |
| Remainder of County................. | 11 |  |  | $\begin{aligned} & 984 \\ & 121 \end{aligned}$ | 3 |  |  |  |  |  |
| Douglaa County.......................... | 4 | 1,358 | 29 |  | 143 | 111 | $\begin{array}{r} 480 \\ 3,336 \end{array}$ | 14 | (x) | $\begin{aligned} & 3 \\ & 9\end{aligned}{ }^{(x)} 3,161$ |  |
| Early County........................... | 13 | 3,460 | 127 | 299 |  |  |  |  |  |  |  |
| Echola County. .................................... <br> Effingham County. | $\cdots$ | 507 | 18 | $\cdots$ | is | 573 | $\cdots$ | (x) ${ }^{\text {- }}$ | $\stackrel{4}{4}$ | (x) |
| Elbert County. | 13 | 2,960 | 90 | 13 | 46 | 1,723 | 5 | 1,205 | $\frac{8}{8} \quad 1,755$ |  |
| Elberton. . |  | 2,960 |  | 13 |  | 1,723$\ldots$ | 5 | 1,205 |  |  |  |  |
| Remainder of County ................. | ... | ... | ... |  | ... |  | ... | ... | $\cdots$ | , ... |
| Emanuel County. | 13 | 2,838 | 103 | 11 | 77 | 2,4021,5401,26 | 747 | 1,852 | 6 986 |  |
| Evans County........................... | 11 | 2,462 | 83 | 8 | 50 |  |  |  | 3 1,44.4 |  |
| Fannin County........................... | 10 | 1,386 | 45 | 8 |  | 1,115 | 7 | 942 |  |  |  |  |
| Fayette County. ........................ | 4 | 825 | 18 | 2 | 20 |  | ... |  |  |  |
| Floyd County. | 57. | 24,833 | 1,150 | 29 | 395 |  | 35 |  | $\begin{array}{ll} 22 . & 10,486 \\ \hline \end{array}$ |  |
| Rome.... | 55 |  | $\begin{aligned} & (x) \\ & (x) \end{aligned}$ | $\left(\begin{array}{l}(x) \\ (x)\end{array}\right.$ | $\begin{aligned} & (x) \\ & (x) \end{aligned}$ | (x) | 341 | $(\mathrm{x})$ | 21: (x) |  |
| Remsinder or County.. |  | (x) |  |  |  |  |  |  |  |  |  |  |
| Forayth County......................... | 5 | 653 | 1621 | 75 | 1018 | $\begin{aligned} & 335 \\ & 435 \end{aligned}$ | 12 | (x) | $(\mathrm{x})$ |  |
| Frank1in County.......................... |  | 1,293 |  |  |  |  |  |  |  |  |  |  |
| Fuiton Courty. | 1,545 | 2,206,333 | 98,897 | 743 | 27,978 | 1,851,031 | ... | ... | $\cdots$ |  |
| Adminiatrative, auriliary units....... | 19 | 66,891 | 10,170 |  | 1,967 | 147,354 |  |  | $\cdots$ |  |
| Wholesale establishmenta, total....... | 1,526 | 2,139,442 | 88,727 | 743 | 26,011 | 1,703,677 | 754 | 592,016 | 772 | 1,547,426 |
| Atlanta (part) ${ }^{3}$................... | 1,474 | 2,100,478 | 86,450 | 715 | 25,228 | 1,660,292 | 727 | 572,793 | 747 | 1,527,685 |
| Dist. 1511, Center Hill ${ }^{2}$. $\ldots$......... | 2 | (x) | (x) | (x) |  | (x) | 2 |  | ... |  |
|  | 14 | (x) ${ }_{11,273}$ | (x) 741 | (x) 3 | (x) 259 |  | 1 | ${ }^{(x)}{ }_{4,790}$ | ** 8 | 6,483 |
| Hapeville............................... | 2 | (x) ${ }^{\text {r }}$ | (x) | (x) | (x) ${ }^{\text {( }}$ | $(\mathrm{x})^{14}$ | 1 | (x) ${ }^{\text {a }}$ | 1 | (x) ${ }^{\text {c, }}$ |
| Remainder of County. ................ | 33 | 26,181 | 1,507 | 17 | 509 | 28,517 | 17 | 13,525 | 16 | 12,656 |
| Cilmer County.......................... | 2 | (x) | (x) | (x) | (x) | (x) | ... | ... | 2 | (x) |
| Glascock County | $\ldots$ | $\ldots$ | $\ldots$ | $\ldots$ | $\ldots$ | $\ldots$ | $\ldots$ | ... | $\cdots$ | ... |
| Glymn County.. | 38. | 12,014 | 608 | 27 | 230 | 12,973 | 19 | 6,611 | 19. | 5,403 |
| Brunswick........... | 35 | 11,583 | 560 | 23 | 211 | 12,103 | 17 |  | 18 | (x) |
| Remainder of County. | 3 | ${ }^{4} 31$ | 48 | 4 | 19 | 870 | 2 |  | 1 |  |
| Gordon County. | 7. | 1,184 | 27 | 6 | 16 | 564 | 4 | 390 | 3 | 794 |
| Grady County............................. | 12 | 5,767 | 269 | 7 | 167 | 5,964 | 4 | (x) | 8 | (x) |
| Greene County.. | 4. | 655 | 25 | 3 | 10 | 519 | 2 |  | 2 |  |
| Gvinnett County. | 13 | 5,012 | 87 | 15 | 45 | 1,826 | 3 | 426 | 10 | 4,586 |
| Rabersham County....................... | 12 | 3,313 | 102 |  | 65 | 1,888 | 7 | 1,932 | 5 | 1,381 |
| Hall County..... | 67 | 28,007 | 992 | 64 | 457 | 19,770 | 40 | 10,592 | 27 | 17,415 |
| Gainesville...................... | 58 |  | 929 | 51 | 419 |  | 35 | 10,064 | 23 | 16,245 |
| Remainder of County. | 9 | 1,698 | 63 | 13 | 38 | 1,265 | 5 | 528 | 4 | 1,170 |
| Hancock County......................... | 2 |  | (x) | (x) | (x) | (x) |  |  | 2 | (x) |
| Haralaon County.......................... | 5 | (x) 1,630 | (x) 51 | (x) 4 | (x) 24 | (x) 1,017 | 3 | (x) | 2 | (x) |
| Harria County.. | 1 | (x) | (x) 27 | (x) 6 | (x) 19 | (x) 60 | $\cdots$ | (x) $\cdots$ | 1 | $(\mathrm{x})$ |
| Hart County................ Reard County............ | 5 | 1,075 |  | 6 | 19 | 604 | ${ }^{3}$ | (x) | 2 | (x) |
| Heury County... | 2 | (x) ${ }^{\text {a }}$ | (x) ${ }^{\text {c }}$ | (x) | (x) | (x) ${ }^{\text {a }}$ | $\ldots$ | ... | 2 | (x) |
| Houston County.......................... | 3 | 636 | 19 | (土) 3 | 7 | 355 | $\cdots$ | ( $\cdot \cdots$ | 3 | 636 |
| Irvin County.............................. | 2 | (x) | (x) | (x) | (x) | (x) | 1 | (x) | 1 | (x) |
| Jackson County....... | 11 | (x) 3 ,940 | (x) 44 | (x) 11 | (x) 25 | (x) 945 | 1 | (x) | 10 | (x) |
| Jasper Davia County. | 4 |  |  |  | (x) 19 |  | 1 |  | 4 |  |
| Jefferaon County.. | 11 | 2,543 | 67 | 11 | 37 | 1,319 | 4 | 1,003 | 7 | 1,540 |
| Jenkina County. | 7 | 2,237 | 53 | 7 | 27 | 877 | 2 | (x) | 5 | (x) |
| Millen...... | 7 | 2,237 | 53 | 7 | 27 | 877 | 2 | (x) | 5 | (x) |
| Remsinder of County........ | $\ldots$ | ... | ... | ... | .. | ... | ... | ... | ... | ... |
| Johnaon County. | 4 | 405 | 12 | 4 | 7 | 242 | 1 | (x) | 3 | (x) |
| Jonea County. . | 3 | 450 | 7 | 4 | 5 | 141 | $\ldots$ | (x) $\quad$. | 3 | (x) 450 |
| Lamar County... | 5 | (x) 671 | (x) 66 | (x) 3 | (x) 51 | ()$^{1,607}$ | 3 | (x) | 2 |  |
| Lanter County............................ |  | ( x ) | (x) | (x) | (x) | ( x ) | ... | ... | 1 | (x) |
| Laurena County..... | 25 | 18,955 | 506 | 12 | 236 | 9,854 | 9 | 6,318 | 16 | 12,637 |
| Dublin................................. | 24 <br> 1 | $\begin{aligned} & (x) \\ & (x) \end{aligned}$ | $(\mathbf{x}$ | $\begin{aligned} & (x) \\ & (x) \end{aligned}$ | $\begin{aligned} & (x) \\ & (x) \end{aligned}$ | $\begin{aligned} & (\mathbf{x}) \\ & (\mathbf{x}) \end{aligned}$ | (x) $\begin{array}{r}\text { a } \\ \\ \hline . .9\end{array}$ | (x) $\ldots$ | 15 <br> 1 | $\begin{aligned} & (x) \\ & (x) \end{aligned}$ |

See footnotea at end of table.

Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE ${ }^{1}$-Continued
Establishments, Sales, Pay Roll, and Personnel-Toral; Establishments and Sales-Merchant Wholesalers and Other Operating Types: Ig48


See footnotea at end of table.

Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE ${ }^{2}$-Continued
Establishments, Sales, Pay Roll, and Personnel-Total; Estadlishments and Sales-Merchant Wholesalers and Other Operating Types: 1948


* Froprietors of unincorporated businesses.
$x$ Withheld to avold disciosure.
辛 Based on advance 1950 population estimates.
${ }_{3}$ Located in Clayton and Fulton Countles.
4 Classified as urban under special ruie.


## Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE

Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948


See footnotes at end of table.

Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE-Continued
Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948


See footnotes at end of table.

Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE-Continued
Establishments, Sales, Pay Roll, and Personnel, by Typb of Operation and Kind of Business: 1948

| County, type of operation, and kind of business | Establishments <br> (Number) | Sales, entre year (Thousand dolhars) | Pay roll, entire year <br> (Thousand dollars) | Active proprietors,* November (Nimber) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Employees (Number) | Pay roll (Dollars) |
| MUSCOGEE COUNTY, total. | 110 | 69,897 | 3,872 | 72 | 1,471 | 73,767 |
| Administrative, auxillary units... Wholesale estsblishments........... | 3 107 | 69,897 | $\begin{array}{r} 51 \\ 3,521 \end{array}$ | 72 | 15 1,456 | $\begin{array}{r} 987 \\ 72,780 \end{array}$ |
| Merchant wholesalers, total. | 75 | 34,561 | 2,171 | 55 | 898 | 41,155 |
| Farm producta (edible).. | 12 | 1,725 | 115 | 12 | 79 | 3,121 |
| Dry goods, spparel.......... | 4 | 5,267 | 187 | 3 | 81 | 3,465 |
| Automotive equiprent, tires and tubes. | 7 | 1,477 | 282 | 5 | 84 | 5,287 |
| Harcivare, plumbing, hesting.... | $10^{3}$ | 2,168 | 200 | $\cdots$ | 41 | 3,456 |
| Merchant wholesslers, n.e.c. | 39 | 22,979 | 1,292 | 26 | 521 | 23,433 |
| Agents, brokers............ | ${ }^{6}$ | 8,865 | 77 | 11 | 18 | 1,561 |
| Assembiers (mainly farm producta). | $\stackrel{4}{4}$ | 6,830 | 613 | 3 | 235 | 11,118 |
| Other operating typer........... | 22 | 19,641 | 960 | 3 | 305 | 18,946 |
| RICBMOND COUNTY, total. | 171 | 91,500 | 4,797 | 139 | 1,732 | 91,935 |
| Merchant wholesalers, total. | 129 | 57,308 | 3,950 | 117 | 1,426 | 75,761 |
| Beer, wnes, distilled spirita. | 10 | 5,375 | 246 | 13 | 80 | 4,097 |
| Dry goods, opparel...... | 11 | 3,123 | 316 | 12 | 79 | 6,050 |
| Paper and its producta... | 3 | 812 | 80 | 2 | 23 | 1,533 |
| Farm producte-(rsw materials). | 7 | 7,822 | 93 | 8 | 35 | 1,747 |
| Electrical goods.. | 5 | 2,89\% | 380 | 2 | 111 | 5,990 |
| Hardvare, plumbing, hesting. | 6 | 2,445 | 191 | 6 | 70 | 3,180 |
| Wate materials........... | ${ }^{6}$ | 1,092 | 113 | 7 | 65 | 2,220 |
| Merchant wholesalers, n.e.c. | 81 | 33,745 | 2,531 | 68 | 963 | 50,944 |
| Manufacturers' soles branches, ofrices. | 13 | 14,377 | 503 |  | 166 | 9,459 |
| Petroleum buik stetions, terminals.: | 10 | 5,507 | 195 | 8 | 72 | 3,959 |
| Other operating types. | 19 | 14,308 | 149 | 14 | 68 | 2,756 |

[^25]n.e.c. Not elsewhere classified.

## IDAHO

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Table 101. -THE STATE
Establishmente, Sales, Expenses, Pay Roll, Personnel, and Stocks, by Typb of Operation and Kind of Business: 1948

| Type of operation and kind of business | Estab <br> lish- <br> ments <br> (Number) | $\begin{gathered} \text { Sales, } \\ \text { entire } \\ \text { year } \\ \text { (Thoousand } \\ \text { dollars) } \end{gathered}$ | Operating expenses ${ }^{2}$ (inc. pay roill) |  | $\begin{aligned} & \text { Pay roll, } \\ & \text { entire } \\ & \text { year } \\ & \text { (Thousand } \\ & \text { dollars) } \end{aligned}$ |  | Paid employees, workweek ended nearest- |  |  | Pay roll, workweek ended nearest - |  |  | Stocks on hand, end of year,at cost (Thousand dollars) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | $\begin{aligned} & \text { Amount } \\ & \text { (Thousand } \\ & \text { dollars) } \end{aligned}$ | $\begin{aligned} & \text { Per- } \\ & \text { cent } \\ & \text { of } \\ & \text { sales } \end{aligned}$ |  |  |  |  | Nov. 15 <br> (Number) | March 15 <br> (Dollars) | July 15 (Dollars) | Nov. 15 <br> (Dollars) |  |
| State, to | 1,152 | 415,822 | n.s. | n.s. | 19,957 | 734 | 7,055 | 5,955 | 9,112 | 352,203 | 309,576 | 44,653 | 26, |
| Administrstive, auxiliary units........... 1948.... <br> Wholesale establishments................... 1948.... | 1,147 | 415,822 | $\begin{aligned} & \text { n.s. } \\ & \text { n. } . \end{aligned}$ | $\begin{aligned} & n . s . s . ~ \\ & \text { n.s. } \end{aligned}$ | $\begin{array}{r} 396 \\ 19,561 \end{array}$ | 734 | $\begin{array}{r} 100 \\ 6,955 \end{array}$ | ${ }_{5,845}^{110}$ | ${ }_{8,999}^{113}$ | $\begin{aligned} & 7,488 \\ & 34,785 \end{aligned}$ | $\begin{array}{r} 7,775 \\ 301,801 \end{array}$ | $\begin{aligned} & 7,883 \\ & 436,770 \end{aligned}$ | 26,960 |
| $\begin{aligned} & 1939 \ldots . . . \\ & 1929 . . . \end{aligned}$ | $\begin{aligned} & 988 \\ & 681 \end{aligned}$ | $\begin{aligned} & 105,49 \\ & 121,193 \end{aligned}$ | $\begin{aligned} & \mathrm{n} . \mathrm{s} . \\ & \mathrm{n} . \mathrm{s} . \end{aligned}$ | $\begin{gathered} \mathrm{n}_{\mathrm{n}, \mathrm{a}_{0}}^{0} \end{gathered}$ | $\begin{aligned} & 5,282 \\ & 4,524 \end{aligned}$ | $\begin{aligned} & 605 \\ & 291 \end{aligned}$ | $\begin{aligned} & 4,266 \\ & \text { n, } 8 . \end{aligned}$ | $\begin{gathered} 3,747 \\ n . s . \end{gathered}$ | $\begin{gathered} 5,819 \\ \text { n, } \mathrm{Ba}, \\ \hline \end{gathered}$ | $\begin{aligned} & n, s . s . \\ & n, s . \end{aligned}$ | $\begin{aligned} & n, a_{1}^{\prime} \\ & n, s . \end{aligned}$ | $\begin{aligned} & \mathrm{n}, \mathrm{a}, 0,0 \\ & \mathrm{n}, \mathrm{~s}, \end{aligned}$ | 9,499 |
| Wholesale ESTABLISMments |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Type of Operstion |  |  |  |  |  |  |  |  |  |  | - |  |  |
| Merchant wholesqlera, total. | 338 | 25,148 | 15,146 | 12.1 | 8,200 | 230 | 2,559 | 2,715 | 2,787 | 144,868 | 155,715 | 160,461 | 16,097 |
| Service wholesalers, domestic market. Ifimited-function wholesalers. ......... | $\left.\begin{array}{r} 327 \\ 11 \end{array} \right\rvert\,$ | 120,570 4,578 | $\begin{array}{r} 14,887 \\ 259 \end{array}$ | $\begin{array}{r} 12.3 \\ 5.6 \end{array}$ | $\begin{aligned} & 8,083 \\ & 117 \end{aligned}$ | $\begin{array}{r}222 \\ 8 \\ \hline\end{array}$ | $\begin{array}{r} 2,520 \\ 39 \end{array}$ | $\begin{aligned} & 2,673 \\ & 42 \end{aligned}$ | $\begin{gathered} 2,746 \\ 41 \end{gathered}$ | 142,581 2,287 2,5 | $\begin{array}{r} 153,101 \\ 2,614 \end{array}$ | $\begin{array}{r} 157,973 \\ 2,488 \end{array}$ | ${ }_{282}$ |
| Manufscturers' sales branches, offices, t | 56 | 20,855 | 2,318 | 11.1 | 1,223 | . | 332 | 339 | 345 | 21,591 | 22,903 | 24,159 | 1,534 |
| Sales branches (with stocks)... Sales offices (without atocks). | $\begin{gathered} 52 \\ 4 \end{gathered}$ | $\begin{array}{r} 18,233 \\ 2,622 \end{array}$ | $\begin{array}{r} 2,228 \\ 90 \end{array}$ | $\begin{array}{r} 12.2 \\ 3.4 \end{array}$ | $\begin{gathered} 1,167 \\ 56 \end{gathered}$ | ... | $\begin{array}{r} 320 \\ 12 \end{array}$ | $\begin{gathered} 327 \\ 12 \end{gathered}$ | $\begin{gathered} 332 \\ 13 \end{gathered}$ | $20,727$ | $\begin{gathered} 21,896 \\ 1,007 \end{gathered}$ | $\begin{gathered} 22,927 \\ 1,232 \end{gathered}$ |  |
| Petroleum bulk stations, terminals. <br> Agents, brokers. | $\begin{gathered} 371 \\ 30 \end{gathered}$ | $\begin{aligned} & 59,858 \\ & 77,890 \end{aligned}$ | $\begin{aligned} & 6,755 \\ & 1,116 \end{aligned}$ | $\begin{gathered} 11.3 \\ 1.4 \end{gathered}$ | $\begin{array}{r} 1,522 \\ 469 \end{array}$ | $\begin{gathered} 345 \\ 27 \end{gathered}$ | $\begin{aligned} & 525 \\ & 295 \end{aligned}$ | $\begin{aligned} & 542 \\ & 322 \end{aligned}$ | $\begin{aligned} & 543 \\ & 383 \end{aligned}$ | $\left.\begin{array}{r} 29,645 \\ 8,562 \end{array} \right\rvert\,$ | $\begin{gathered} 30,921 \\ 8,948 \end{gathered}$ | $\begin{aligned} & 31,936 \\ & 10,649 \end{aligned}$ | 3,032 |
| Assemblera (masnly ferm products), tot | 352 | 132,071 | 15,037 | 11.4 | 8,147 | 132 | 3,244 | 1,927 | 4,941 | 140,119 | 83,314 | 209,565 | 6,251 |
| Cooperstive marketing associstions. Grain (country) elevators........... | $\begin{aligned} & 26 \\ & 136 \end{aligned}$ | 9,321 53,805 6,965 | $\begin{aligned} & 1,594 \\ & 3,229 \end{aligned}$ | $\begin{aligned} & 17.1 \\ & 6.0 \\ & \hline .0 \end{aligned}$ | $\begin{aligned} & 1,084 \\ & 1,773 \end{aligned}$ | 22 | ${ }_{697}^{631}$ | 1888 | 755 743 | $\begin{aligned} & 5,28,286 \\ & 29,175 \end{aligned}$ | $\begin{array}{r} 7,887 \\ 25,460 \end{array}$ | - ${ }^{29,677}$ | 481 |
| Other assemblers, country buyers. | 190 | 68,945 | 10,214 | 14.8 | 5,290 | 110 | 2,016 | 1,266 | 3,443 | 85,658 | 49,967 | 143,850 |  |
| Type by Kind of Business |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Merchant wholesslers, total. | 338 | 125,148 | 15,146 | 12.1 | 8,200 | 230 | 2,559 | 2,715 | 2,787 | 144,868 | 155,715 | 160,461 | 16,097 |
| Grocerles, confectionery, | 36 | 30,077 | 1,840 | 6.1 | 1,096 | 16 | 356 | 386 | 403 | 19,262 | 21,991 | 22,510 | 3,518 |
| Groceries (general line) |  | 25,987 | 1,438 |  |  |  |  | 310 |  | 14,914 | 17,574 | ${ }^{18,065}$ | 3,284 |
| Conrectionery. | 7 | 2,110 | 155 | 7.3 | 94 | 4 | 34 | 35 |  | 1,959 | 1,983 | 1,934 |  |
| Mests, mest products.... Other grocery, food spec | 6 | 1,125 | 143 | 12.7 | 62 | 6 | 24 | 25 | 25 | 1,576 | 1,595 | 1,668 |  |
| Other grocery, food spe Ferm products (edible).. | 37 | 855 11,828 | 104 1,980 | 12.2 16.7 | 44 950 | 30 | 15 268 | 16 335 |  | 813 14,307 | 839 17,729 | -843 |  |
| Dsjiry, poultry produc |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Fruita, vegetables (fres | 13 | 7,276 | 942 | 12.9 | 516 | 5 | 155 | 206 | 158 | 7,896 | 10,565 | 8,454 |  |
| Beer, wines, distilied apiri | 39 | 8,810 | 1,023 | ${ }_{21}^{11.6}$ | 393 110 | 42 | 142 35 | 61 37 | 161 | 6,980 | 8,068 | 7,916 |  |
| Tobscco and products (exc. leal | 8 | 3,441 | 211 | 6.1 | 116 | 8 | 45 | 44 | 42 | 2,143 | 2,227 | 2,235 |  |
| Psper and 1ta products.. | 3 | 845 | 132 | 15.6 | 77 | 2 | 25 | 26 | 27 | 1,232 | 1,347 | 1,489 | 8 |
| Farm products (rsw materials).. | 72 |  |  | ${ }^{26.7}$ |  | 2 | 5 | 6 |  | 306 | 329 | 264 |  |
| Autamotive equiprent, tires and | 72 | 8,990 | 2,285 | 25.4 | 1,369 | 41 | 483 | 498 | 502 | 24,079 | 25,632 | 25,72 | ,01 |
| Electrical goods. | 9 | 8,699 | 840 | 9.6 | 4.4 | 6 | 135 | 123 | 121 | 7,540 | 8,101 | 7,923 | 2020 |
| Herdware, plumbing, hesting | 12 | 11,907 | 1,552 | 13.0 | 974 | 3 | 248 | 254 | 258 | 19,199 | 19,468 | 20,695 |  |
| ${ }_{\text {Flurdvare }}^{\text {Fluming, }}$ hesting equipment, | 6 |  | 1,342 | 13.6 | 855 |  | ${ }_{213}^{213}$ | 219 | 222 | 16,783 | 16,814 |  |  |
| Plumbing, hesting equipp | 13 | 2,031 7,225 | 210 1,186 | 10.3 16.4 | 119 532 | ${ }_{9}$ | $\begin{array}{r}35 \\ 147 \\ \hline\end{array}$ | 35 157 | 36 | 2,416 9,258 | 2,654 10,233 | 2,617 10,894 |  |
| Lumber, millw |  | 3,773 | 359 | 9.5 | 220 |  |  |  |  | 3,254 |  |  |  |
| Other construction materiel | 8 | 3,452 | 827 | 24.0 | 312 | 9 | 96 | 104 | 112 | 6,004 | 6,712 | 7,289 |  |
| Machinery, equipment, supplie | 8 | 18,335 | 2,422 | $\frac{13.2}{20.0}$ | 1,256 | 37 | $\frac{379}{15}$ | 397 | 405 | 22,762 | $\frac{23,827}{1,064}$ | 24,584 | ,012 |
| Commercial mschines, equipment | 8 | 8,304 | ${ }_{896}^{11 / 4}$ | ${ }^{20.0} 10$ | 486 568 |  | 15 | 20 149 | 154 | 9,885 | 9,902 | 20,934 |  |
| Farm-daity mechinery, equipment | 10 | 4,263 | 490 | 11.5 | 193 | $\stackrel{9}{5}$ | 74 | 90 | 84 | 3,916 | 4,229 | 4,308 |  |
| Industriel machinery, equipment, |  | 4,128 | 726 | 17.6 | 371 | 11 | 112 | 117 | 124 | 6,813 | 7,210 | 7,281 |  |
| Proressional equipment, supplites Other mschinery, equipment, | 6 | -686 | 113 | 16.5 | 53 | ${ }_{5}^{7}$ | ${ }_{8}^{13}$ | 13 | ${ }^{23}$ | 704 630 | 792 630 | 1,113 |  |
| Waste materials | 11 |  | 214 |  | 108 | 7 | 38 | 37 | 36 | 1,725 |  |  |  |
|  |  | 604 | 84 | 13.9 | 42 |  |  | 18 |  |  |  |  |  |
| Other scrsp, waste materials. | 7 | 934 | 130 | 13.9 | 66 | 4 | 24 | 19 | 15 | 1,073 | 696 | 627 |  |
| Other merchant wholesalers. | 34 | 12,500 | 1,255 | 10.0 | 759 | 26 | 273 | 254 | 280 | 13,941 | 13,012 | 24,711 |  |
| Automobiles, other motor v Arusement, |  | 7,074 | 444 | 6.3 | 337 |  |  |  |  | 5,586 |  |  | 46 |
| Amusement, sporting goods. | ${ }_{9}^{7}$ | 1,544 | 135 | 19.3 | ${ }_{78}^{51}$ | 7 | 10 38 | 13 | 19 | 520 | 857 | 1,277 |  |
| Farm supplies........... | 4 | 1,371 | 228 | ${ }_{16.6}$ | 96 |  | 47 | 27 | 27 | 2,929 | 1,388 | 1,420 |  |
| Merchent wholesalers, n.e.c.. | 9 | 2,452 | 343 | 14.0 | 197 | ${ }_{9}$ | 72 | 69 | 7 | 3,501 | 3,525 | 3,601 |  |
| Manufscturers' sales branches (with stocks), | 52 | 18,233 | 2,228 | 12.2 | 1,167 |  | 320 | 327 | 332 | 20,727 | 21,896 | 22,927 | 1,53 |
| Grocerles, confectionery, mest |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Drues, chemicels, allied produc Hardware, plumbing, hesting... | $\begin{aligned} & 9 \\ & 3 \end{aligned}$ | $\begin{aligned} & 2,086 \\ & 2,062 \end{aligned}$ | $\begin{aligned} & 450 \\ & 200 \end{aligned}$ | $\underset{\substack{21.6 \\ 9.7}}{ }$ | 214 92 | $\ldots$ | ${ }_{29}^{58}$ | $\begin{aligned} & 73 \\ & 27 \end{aligned}$ | $\begin{aligned} & 69 \\ & 27 \end{aligned}$ | $\begin{aligned} & 3,455 \\ & 1,680 \end{aligned}$ | $\begin{aligned} & 4,532 \\ & 1,854 \end{aligned}$ | $\begin{aligned} & 4,728 \\ & 1,884 \end{aligned}$ |  |
| Machinery, equipment, suppl | 13 | 4,682 | 688 | 14.7 | 452 |  | 115 | 173 | 116 | 7,154 | 7,631 | 8,208 |  |
| Commercial mschines, equit |  | 1,109 | 378 | 34.1 | 259 |  |  |  | 59 | 3,516 | 3,945 | 4,560 |  |
| Other machinery, equipment, gupplies... | 6 | 3,573 | 310 | 8.7 | 193 | ... | 64 | 57 | 58 | 3,638 | 3,686 | 3,648 |  |
| Manufacturerat salea branches, n,e.c... | 12 | 5,417 | 496 | 9.2 | 209 | ... | 65 | 63 | 69 | 4,555 | 4,050 | 4,313 |  |
| Agents, brokers, total... | 30 | 77,890 | 1,116 | 1.4 | 459. | 27 | 295 | 322 | 383. | 8,562 | 8,948 | 10,649 |  |
| Farm products (edible)... |  |  |  |  |  |  |  |  |  | 1,318 |  |  |  |
| Farm products (rsw materiala) | 17 3 | 73,461 | 824 | ${ }_{15.7}^{1.1}$ | 350 12 12 | 17 3 | 268 4 | 295 | 340 4 | 6,587 | 6,973 | 7,897 |  |
| Agents and brokers, n.e.c..... | 7 | 2,091 | 78 | 3.7 | 40 | 5 | 5 | 5 | 21 | 355 | 355 | 1,132 |  |
| Assemblers (mainly farm products), | 352 | 132,071 | 15,037 | 11. | 8,147 | 132 | 3,244 | 1,927 | 4,941 | 140,119 | 83,314 | 209,565 | 6,2 |
| Farm products (e | 168 | 56,853 | 9,631 | 16.9 | 5,237 | 90 | 2,293 | 1,140 | 3,532 | 94,983 | 40,415 | 145,747 | 2,521 |
| Dstry, poultry products.... | 135 | 3,177 | 336 | 10.6 | 238 | 85 | 2,235 | 1126 | 3130 | 2, ${ }^{2,402}$ | 4, 737 35,678 | 5,585 |  |
| Farm products (rsw materials) | 162 | 66,404 | 4,243 | 6.4 | 2,254 | 39 | 806 | 633 | 1,081 | 36,203 | 32,305 | 48,067 |  |
|  | 130 | 51,402 | 2,936 | 5.7 | 1,547 | , | 494 | 450 |  | 24,134 | 23,422 |  | 2, |
| Farm products (inediche), n............ | $\begin{array}{r}7 \\ 25 \\ \hline\end{array}$ | 5,000 10,002 | 1,173 | 2.7 <br> 11.7 | 61 646 | ${ }^{6}$ | $\begin{array}{r}66 \\ 246 \\ \hline\end{array}$ | $\begin{array}{r}64 \\ 119 \\ \hline\end{array}$ | 70 372 | 1,185 10,884 | $\xrightarrow{1,7780}$ | 1,204 16,746 |  |
| Other assemblers.. | 22 | 8,814 | 1,163 | 13.2 | 656 | 3 | 145 | 154 | 328 | 8,933 | 10,594 | 15,751 | 1,26 |

Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE ${ }^{1}$
Establishments, Sales, Pay Role, and Personnel-Total; Establishments and Sales-Merchant Wholesalers and Other Operating Types: 1948


[^26]
## WHOLESALE TRADE-STATE STATISTICS

Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE
Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Busingss: 1948


* Proprietors of unincorporated businesses. n.e.c. Not elsewhere classified.


## ILLINOIS

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| De Kalb County | 12.14 | Marion County. | 12.17 |
| De Witt County | 12.14 | Montgomery County | 12.17 |
| Douglas County | 12.14 | Morgan County. | 12.17 |
| Dr Page County | 12.14 | Ogle County. | 12.17 |
| Franklin County | 12.14 | Peoria County. | 12.17 |
| Fulton County. | 12.14 | Piatt County. | 12.18 |
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| Henry County. | 12.15 | St. Clair County. | 12.18 |
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| Knox County. | 12.15 | Vermilion County. | 12.18 |
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Table 101.-THE STATE
Establighments, Saleg, Expenses, Pay Roll, Pbrgonnel, and Stocks, by Typb of Operation and Kind of Bueinbss: 1948

| Type of operation and kind of business | Estab lish. ments ( Number ) | Sales, entire year <br> (Thousand dollars) | Operating expenses ${ }^{1}$ (inc. pay roll) |  | Pay roll, entire year <br> (Thousartd dollars) | Active proprietors, <br> November ( $\mathrm{N}_{\mathrm{n}} \mathrm{m}$ ber) | Paid employees, workweek ended nearest- |  |  | Pay roll, workweek ended nearest- |  |  | Stocks on hand, end of year, at cost <br> (Thousand dollars) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Amount <br> (Thousand dollars) | Percent of sales |  |  | March 15 <br> (Number) | July 15 <br> (Number) | Nov. 15 <br> (Number) | March 15 <br> (Dollars) | July 15 <br> (Dollars) | Nov. 15 <br> (Dollars) |  |
| State, to | 17,533 | 18,326,663 | п.a. | n.a. | 716,379 | 21,983 | 182,914 | 194,838 | 189, 088 | 12,883,322 | 13,371,391 | 13,653,679 | 689,034 |
| Administrative, surilisry units.......... 1948.... | 17,454 | $\begin{array}{r} 190,157 \\ 18,136,506 \end{array}$ | n... | n.s. n.a. | $\begin{array}{r} 26,690 \\ 689,689 \end{array}$ | 11,983 | $\begin{array}{r} 6,526 \\ 176,388 \end{array}$ | $\begin{array}{r} 6,680 \\ 188,158 \end{array}$ | $\begin{array}{\|r\|} 6,576 \\ 182,512 \\ \hline \end{array}$ | $\begin{array}{r} 509,589 \\ 12,373,733 \end{array}$ | $\begin{array}{r} 537,105 \\ 12,834,286 \end{array}$ | $\begin{array}{r} 541,120 \\ 13,112,559 \end{array}$ | $\begin{array}{r} 9,265 \\ 679,769 \end{array}$ |
| $\begin{aligned} & \text { 1939.... } \\ & \text { 1929... } \end{aligned}$ | $\begin{aligned} & 14,468 \\ & 11,556 \end{aligned}$ | $\begin{aligned} & 4,977,030 \\ & 6,675,726 \end{aligned}$ | $\begin{aligned} & \mathrm{n} . \\ & \mathrm{n} . \end{aligned}$ | $\begin{aligned} & \text { n.s. } \\ & \text { n.s. } \end{aligned}$ | $\begin{aligned} & 226,544 \\ & 338,395 \end{aligned}$ | $\begin{aligned} & 9,552 \\ & 5,943 \end{aligned}$ | $\begin{gathered} 119,547 \\ \text { n.8. } \end{gathered}$ | $\begin{array}{r} 121,809 \\ n, \varepsilon . \end{array}$ | $\begin{array}{r} 124,835 \\ \mathrm{n} \cdot \mathrm{a} . \end{array}$ | $\begin{aligned} & \text { n. a. } \\ & \text { n. } \end{aligned}$ | $\begin{aligned} & \text { n.s. } \\ & \text { n.s. } \end{aligned}$ | $\begin{aligned} & \text { n.s. } \\ & \text { n.s. } \end{aligned}$ | $\begin{aligned} & 256,362 \\ & 410,226 \end{aligned}$ |
| WHOLESALE ESTABLISHMENTS Type of Operation |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Merchant wholesalers, totsl...................... | 9,839 | 6,148,547 | 732,476 | 11.9 | 400,384 | 7,507 | 104,588 | 114,845 | 109,687 | 7,047,728 | 7,431,290 | 7,576,706 | 458,773 |
| Service wholesalers, danestic market.............. | 9,372 112 355 | $5,733,562$ 100,627 314 | 707,330 8,046 | 12.3 8.0 5.4 | 387,006 3,803 9,575 | 7,201 62 | 101,504 | 111,793 | 106,565 | $6,811,956$ 70,939 | $7,197,439$ 68,942 164,99 | $\begin{array}{r}7,334,077 \\ 72,774 \\ \hline\end{array}$ | 440,146 12,703 5 |
| Ufutted-function wholegale | 355 | 314,356 | 17,100 | 5.4 | 9,575 | 244 | 2,092 | 2,074 | 2,121 | 164,833 | 164,909 | 169,855 | 5,924 |
| Manufacturers' sales branches, offices, total.... <br> Sales branches (with stocks). $\qquad$ <br> Sales offices (without stocks). $\qquad$ | 2,004 | 5,963,987 | 456,018 | 7.6 | 223,266 | 62 | 53,949 | 55,268 | 54,440 | 4,120,990 | 4,174,618 | 4,258,838 | 165,391 |
|  | 1,175 | $3,035,877$ <br> $2,928,110$ | 319,859 136,159 | 10.5 4.6 | 163,920 $\$ 9,346$ | 34 | 42,516 | 43,710 <br> 11,558 | $42,579$ $11,861$ | $\begin{aligned} & 3,068,725 \\ & 1,052,265 \end{aligned}$ | 3,119,552 | $\begin{aligned} & 3,143,973 \\ & 1,114,865 \end{aligned}$ | 165,391 |
| Petroleum buik stations, termofa Agents, brokers....................... | $\begin{aligned} & 1,741 \\ & 2,437 \end{aligned}$ | $\begin{array}{r} 550,942 \\ 4,469,002 \end{array}$ | 55,577 93,734 | 10.1 2.1 | 20,220 33,129 | 1,381 | 5,963 | 5,821 | 5,987 7,165 | $\begin{aligned} & 385,329 \\ & 597,919 \end{aligned}$ | $\begin{aligned} & 374,837 \\ & 618,345 \end{aligned}$ | $\begin{aligned} & 396,168 \\ & 636,273 \end{aligned}$ | $\begin{array}{r} 27,611 \\ 3,978 \end{array}$ |
| Assemblers (matnly farm products) | 1,433 | 1,004,028 | 27,446 | 2.7 | 12,690 | 754 | 4,815 | 5,015 | 5,233 | 221,767 | 235,196 | 244,574 | 24,016 |
| Ccoperative marketing sasocistions............... Grsin (country) elevators............................ | 1,004 | 67,532 994,086 | 2,874 17,457 | 4.2 2.9 | 1,199 | 429 | 375 3,338 | 361 3,505 | 397 3,671 | 21,156 151,086 | 21,549 163,105 | 22,572 168,597 | 1,190 20,851 |
| Other assemblers, country buyer | 386 | 342,410 | 7,125 | 2.1 | 2,812 | 321 | 1,102 | 1,149 | 1,165 | 49,525 | 50,542 | 53,405 | 1,975 |
| Merchant wholesalers, total...................... | 9,839 | 6,148,547 | 732,476 | 11.9 | 400,3884 | 7,507 | 104,588 | 114,845 | 109,687 | 7,047,728 | 7,431,290 | 7,576,706 | 458,773 |
| Grocerles, | 1,099 | 728,717 | 71,458 | 9.8 | 40,874 | 903 | 11,286 | 11,362 | 12,128 | 710,396 | 730,966 | 786,590 | 57,673 |
| Grocertes (general 11 | 148 | 274,686 | 28,702 | 1.7 | 18,057 | 70 | 5,042 | 4,936 | 5,086 | 306,113 | 308,241 | 329,689 | 28,684 |
| Confectionery. | 121 | 43,499 | 3,616 | 8.3 | 2,272 | 112 | 710 | 712 | 821 | 41,106 | 41,216 | 46,295 | 1,928 |
| Fish, bee foods | 60 | 25,909 | 3,911 | 15.1 | 2,073 | 47 | 533 | 535 | 726 | 33,643 | 36,118 | 41,887 | 1,992 |
| Meats, mest products. | 335 | 192,762 | 14,387 | 7.5 | 8,102 | 343 | 2,015 | 2,099 | 2,281 | 143,508 | 152,449 | 166,674 | 2,939 |
| Other grocery, food specia | 435 | 221,901 | 20,842 | 9.4 | 10,370 | 331 | 2,986 | 3,080 | 3,214 | 186,026 | 192,942 | 202,045 | 22,130 |
| Famp producta (edible) | 1,117 | 938,120 | 83,613 | 8.9 | 46,316 | 1,155 | 12,774 | 13,535 | 13,361 | 869,415 | 910,566 | 897,466 | 15,391 |
| Dairy, poultry product | 650 | 606,127 | 58,786 | 9.7 | 32,730 | 577 | 9,266 | 9,858 | 9,595 | 632,758 | 651,306 | 642,388 | 11,131 |
| Fruita, vegetablea (fr | 467 | 331,993 | 24,827 | 7.5 | 13,586 | 578 | 3,508 | 3,677 | 3,766 | 236,657 | 259,260 | 255,078 | 4,260 |
| Beer, Wlnes, distilled | 591 | 379,876 | 38,288 | 10.1 | 21,607 | 44.4 | 5,437 | 5,664 | 5,700 | 385,927 | 415,913 | 417,122 | 39,732 |
| Beer, ale........ | 413 | 114,247 | 15,720 | 13.8 | 8,408 | 361 | 2,128 | 2,377 | 2,223 | 139,954 | 167,024 | 156,711 | 4,726 |
| Wines, distilled | 178 | 265,629 | 22,568 | 8.5 | 13,199 | 83 | 3,309 | 3,287 | 3,477 | 245,973 | 248,889 | 260,411 | 35,006 |
| Drugs, chemicals, allied produc | 345 | 220,934 | 41,291 | 18.7 | 15,006 | 199 | 4,143 | 4,214 | 4.277 | 266,358 | 275,454 | 291,494 | $\frac{22,872}{5,95}$ |
| Drugs (general line). | 12 | 49,426 | 5,791 | 11.7 | 3,810 | 4 | 1,204 | 1,214 | 1,216 | 71,011 | 74,482 | 74,007 | 5,095 |
| Drugs, drug sundries (specialty lines) | 157 | 122,336 | 25,252 | 20.6 | 6,315 | 115 | 1,559 | 1,597 | 1,633 | 105,177 | 106,744 | 127,498 | 13,212 |
| Industrial chemicals, explosives. | 58. | 31,060 | 5,669 | 18.2 25.3 | 2,336 | 26 54 | 623 757 | 633 | 638 | 42,154 | 44,193 | 45,525 | 1,679 |
| Peinte, varnishes. | 118 | 18,112 | 4,579 | 25.3 | 2,545 | 54 | 757 | 770 | 790 | 48,016 | 50,035 | 50,464 | 2,886 |
| Tobacco and products (exc. | 172 | 175,912 | 9,179 | 5.2 | 5,646 | 142 | 1,714 | 1,697 | 1,706 | 108,821 | 111,448 | 120,360 | 7,522 |
| Dry goods, apparel. | 642 | 214,930 | 30,432 | 14.2 | 16,169 | 520 | 3,928 | 3,830 | 3,997 | 312,755 | 295,221 | 310,010 | 23,612 |
| Clothing, furniohing | 370 | 111, 351 | 17,114 | 15.4 | 8,713 | 321 | 2,237 | 2,144 | 2,270 | 159,283 | 157,012 | 164,471 | 13,476 |
| Dry goods. | 256 | 82,572 | 12,400 | 15.0 | 6,728 | 198 | 1,617 | 1,614 | 1,654 | 136,715 | 124,456 | 132,140 | 9,842 |
| Plece goods converter | 16 | 21,007 | 918 | 4.4 | 728 | 1 | 74 | 72 | 73 | 16,757 | 13,753 | 13,399 | 294 |
| Furniture, home furnishings.... | 318 | 145,786 | 26,636 | 18.3 | 13,842 | 217 | 3,313 | 3,192 | 3,235 | 241,784 | 241,967 | 255,743 | 12,595 |
| Furniture (household, of fice) | 126 | 51,126 | 9,942 | 19.4 | 5,341 | 92 | 1,203 | 1,173 | 1,218 | 99,105 | 94,652 | 101,863 | 4,197 |
| Home furniahings, floor cover | 192 | 94,660 | 16,694 | 17.6 | 8,501 | 125 | 2,110 | 2,019 | 2,017 | 142,679 | 147,305 | 153,880 | 8,398 |
| Peper and 1 ts products | 302 | 186,851 | 27,258 | 14.6 | 16,571 | 172 | 3,737 | 3,820 | 4,212 | 303,724 | 296,734 | 317,475 | 14,601 |
| Wrapping paper, | 44 | 28,825 | 4,641 | 16.1 | 2,925 | 23 | 612 | 608 | 625 | 54,702 | 55,336 | 56,513 | 2,574, |
| Fine paper....... | 40 | 77,686 | 7,727 | 9.9 | 5,103 | 15 | 919 | 931 | 945 | 93,313 | 87,435 | 96,298 | 3,838 |
| Stationery, office suppl | 68 | 18,860 | 5,006 | 26.5 | 2,777 | 28 | 771 | 872 | 1,204 | 50,547 | 50,604 | 59,945 | 1,647 |
| Vallpaper............. | 13 137 | 3,768 57,712 | 1,229 | 32.6 15.0 | $\begin{array}{r}\text { r } \\ 5,139 \\ \hline\end{array}$ | 9 9 | 186 1,249 | 164 1,245 | 178 1,260 | 9,240 95,922 | 9,057 94,302 | 9,287 95,432 | 1, 109 5,433 |
| Farm products (raw materials) | 212 | 503,547 | 14,903 | 3.0 | 5,713 | 193 | 1,391 | 1,446 | 1,513 | 92,235 | 97,792 | 117,415 | 14,777 |
| Automotive equipment, tires and tubes | 733 | 152,164 | 36,299 | 23.8 | 21,320 | 534 | 6,104 | 6,191 | 6,211 | 386,519 | 398,268 | 403,611 | 25,862 |
| Electrical goods. | 365 | 328,865 | 46,985 | 14.3 | 25,964 | 203 | 6,536 | 6,699 | 6,772 | 444,677. | 459,221. | 481,110 | 35,280 |
| General line, apparatus, supplies. | 184 | 176,658 | 25,451 | 14.4 | 14,721 | 102 | 3,605 | 3,702 | 3,759 | 250,100 | 251,041 | 262,949 | 20,769 |
| Electrical appliances, epecialties | 181 | 152,207 | 21,534 | 14.1 | 11,243 | 101 | 2,931 | 2,997 | 3,013 | 194,577 | 208,180 | 218,161 | 14,511 |
| Hardware, plumbing, heating | 325 | 162,106 | 26,291 | 16.2 | 15,616 | 211 | 3,988 | 4,102 | 4,208 | 269,748 | 279,589 | 286,817 | 24,256 |
| Herdware. .................................. | 127 |  |  | 15,8 |  | 88 | 2,181 | 2,200 | 2,208 |  | 143,853 | 143,773 | 13,533 |
| Plumbing, heating equipment, supplies........ | 198 | 84,001 | 13,925 | 16.6 | 7,895 | 123 | 1,807 | 1,902 | 2,000 | 126,189 | 135,736 | 143,044 | 10,723 |
| Lumber, construction materials | 388 | 306,641 | 37,272 | 12.2 | 21,295 | 181 | 4,971 | 5,392 | 5,415 | 350,825 | 403,292 | 399,153 | 21,051 |
| Lumber, millwork: | 66 | 55,982 | 3,068 | 5.5 | 1,560 | 39 | 294 | 294 | 292 | 26,799 | 27,809 | 28,161 | 465 |
| Distributors with yards. | 146 | 162,807 | 20,007 | 12.3 | 12,047 | 52 | 2,784 | 2,962 | 2,982 | 201,832 | 224,410 | 224,404 | 15,822 |
| Other construction materials. | 176 | 87,852 | 14,197 | 16.2 | 7,688 | 90 | 1,893 | 2,136 | 2,141 | 122,194 | 151,073 | 146,588 | 4,764 |
| Machinery, equipment, supplies. | 1,380 | 461,812 | 91,953. | $\underline{19.9}$ | 49,913 | 934 | 12,449 | 12,477 | 12,581 | 873,423 | 893,795 | 940,838 | 57,014 |
| Commercial machines, equipment. | 298 | 77,917 | 19,202 | 24.6 | 10,395 | 224 | 2,703 | 2,792 | 2,845 | 191,295 | 199,179 | 216,475 | 8,581 |
| Construction machinery, equipment. | 39 | 26022 | 4,543 | 17.4 | 2,851 | 20 | 565 | 583 | 574 | 39,953 | 40,260 | 42,916 | 4,234 |
| Farm-dairy machinery, equipment.............. | $\begin{array}{r}58 \\ 485 \\ \hline 8\end{array}$ | 22,609 186,165 | 2,535 33 | 11.2 | 1,287 | 37 307 | $\begin{array}{r}313 \\ 4638 \\ \hline\end{array}$ | $\begin{array}{r}334 \\ 4.607 \\ \hline\end{array}$ | 330 4623 | 20,524 329,018 | 21,855 331,559 | 21,483 344,612 | 2,303 |
| Industrial machinery, equfpment, supplies.... | 485 192 | 186,165 50,326 | 33,882 12,462 | 18.2 24.8 | 18,653 | 307 118 | 4,638 | 4,607 | 4,623 | 329,018 | 331,559 133,049 | 344,612 | 24,846 |
| Professional equipment, supplies............. | 192 | 50,326 51,383 | 12,462 | 24.8 20.0 | 7,434 | 118 | 2,209 | 2,071 1,475 | 2,117 | 138,763 96,281 | 133,049 100,768 | 143,700 102,648 | 6,430 6,257 |
| Transportation (exc, autamotive) equipment, supplies. | 259 49 | 51,383 | 10,273 <br> 9,056 | 20.0 19.1 | 3,409 | 211 17 | 1,454 567 | 1,475 585 | 1,502 590 | 96,281 57,589 | 100,768 67,185 | 102,648 69,004 | 6,257 4,363 |

See footnotes at end of table.

Table 101.-THE STATE-Continued
Establishments, Sales, Expenses, Pay Roll, Personnel, and Stocks, by Type of Operation and Kind op Business: 1948

| Type of operation and kind of business | $\begin{array}{\|c\|} \hline \text { Estab } \\ \text { lish. } \\ \text { ments } \\ \\ \text { (Number) } \end{array}$ | Sales, <br> entire <br> year <br> (Thousand dollars) | Operating expenses ${ }^{1}$ <br> (inc. pay roll) |  | Pay roll, entire year <br> (Thousand dollars) | Actuve proprie tors, ${ }^{*}$ Novem ber (Number) | Paid employees, workweek ended nearest- |  |  | Pay roll, workweek ended nearest- |  |  | Stocks on hand, end of year, at cost <br> (Thousand dollars) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | (Thousand dollars) | Percent of sales |  |  | March 15 (Number) | $\begin{aligned} & \text { July } 15 \\ & \text { (Number) } \end{aligned}$ | Nov. 15 (Number) | March 15 <br> (Dollars) | July 15 (Dollars) | Nov. 15 (Dollars) |  |
| Type by Kind of Business--Continued |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Merchant wholesalers--Continued |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Metals, metal work (exc. scrap) | 139 | 190,450 | 30,892 | 16.2 | 16,951 | 64 | 3,848 | 3,903 | 3,925 | 296,137 | 305,509 | 316,082 | 22,699 |
| Iran, steel and producta. .................. | 119 | 158,685 | 27,152 | 17.1 | 14,629 | 55 | 3,287 | 3,344 | 3,340 | 255,506 | 263,371 | 273,307 | 20,448 |
| Nanferrous metals, metal work................ | 20 | 31,765 | 3,740 | 11.8 | 2,322 | 9 | 561 | 559 | 585 | 40,631 | 42,138 | 42,775 | 2,251 |
| Weate materials. | 502 | 318,491 | 33,060 | 10.4 | 17,487 | 537 | 5,098 | 5,134 | 5,109 | 298,546 | 311,979 | 316,256 | 9,409 |
| Iron, steel scrap. | 220 | 230,379 |  | 8.2 | 9,694 | 201 | 2,4371 | 2, 4,47 |  |  |  |  | 5,776 |
| Other scrap, waste materisls | 282 | 88,112 | 14,268 | 16.2 | 7,793 | 336 | 2,661 | 2,687 | 2,675 | 139,974 | 144,521 | 146,328 | 3,633 |
| 0 ther merchant wholesalers. | 1,209 | 733,345 | 86,666 | 11.8 | 50.094 | 898 | 13,871 | 22,217 | 15,337 | 836,438 | 1,003,576 | 929, 164 | 54,427 |
| Autamobiles, other motor ve | 166 | 91,270 | 7,576 | 8.3 | 3,774 | 138 | 912 | 943 | 995 | 65,418 | 68,323 | 70,047 | 5,420 |
| Amusement, , sporting goods... | 203 | 60,019 | 9,797 | 16.3 | 5,587 | 172 | 1,563 | 1,645 | 1,721 | 97,902 | 103,697 | 105,713 | 7,226 |
| Books, periodicsls, newspa | $\begin{array}{r}105 \\ 82 \\ \hline\end{array}$ | 32,083 152,372 | 7,000 8,074 | 21.8 5.3 | 4,380 | 60 18 | 2,019 | 2,054 | 2,127 | 79,343 80 | 81,685 | 87,955 | 1,797 |
| Fsirm, suppliea. | 110 | 152,372 | 13,205 | 11.6 | 8,466 | 94 | 2,068 | 24, 10,061 | 2,637 | 80,666 114,603 | 73,483 261,634 | 77, 390 136,697 | 6,549 |
| Jewelry... | 235 | 74,145 | 13,439 | 18.1 | 7,587 | 226 | 2,041 | 2,018 | 2,103 | 134, 256 | 129,228 | 147, 445 | 13,435 |
| Petroleum end products | 67 | 42,523 | 3,374 | 7.9 | 1,660 | 43 | 357 | 354 | 334 | 31,836 | 32,388 | 31, 868 | , 596 |
| Merchant wholesalers, miscellaneous products | 241 | 166,763 | 24,201 | 14.5 | 14,129 | 157 | 4,019 | 4,302 | 4,520 | 232,414 | 253,138 | 272,049 | 17,548 |
| Manufscturers' sales branches (with stocks)fotai | 1,175 | 3,035,877 | 319,859 | 10.5 | 163,920 | 34 | 42,516 | 43,710 | 42,579 | 3,068,725 | 3,119,552 | 3,143,973 | 165,391 |
| Groceries, confectione | 211 | 642,123 | 4, 024 | 6.8 | 16,863 | $\ldots$ | 4,605 | 4,645 | 4,859 | 299,290 | 303,472 | 329,420 | 14,680 |
| Confectionery.. | 20 | 90,665 | 11,729 | 12.9 | 2,762 | $\cdots$ | 675 | 678 | 685 | 50,894 |  |  | 2,938 |
| Meats, mest products | 52 | 245,148 | 9,649 | 3.9 | 5,312 | ... | 1,653 | 1,695 | 1,705 | 101,153 | 103,999 | 107,222 | 4,031 |
| Other grocery, food specislities | 139 | 306,310 | 22,646 | 7.4 | 8,789 | $\ldots$ | 2,277 | 2,272 | 2,469 | 147,243 | 148,762 | 167,863 | 7,711 |
| Farri products (edible)......................... | 37 19 | 145,965 59,269 | $\begin{array}{r} 24,794 \\ 5 \\ \hline \end{array}$ | 17.0 9.3 | 13,031 2,313 | $\ldots$ | 3,192 | 3,462 598 | 3,166 |  |  |  |  |
| Beer, wines, distilled spirits... | 19 | 59,269 | 5,497 | 9.3 | 2,313 | $\ldots$ | 534 | 598 | , 561 | 37,147 | 48,901 | 4,483 | 2,416 |
| Drugs, chent cals, sllied produc | 114 | 267,295 | 29,757 | 11.1 | 11,182 | .. | 2,771 | 2,852 | 2,899 | 209,780 | 209,026 | 224, 673 | 12,360 |
| Drugs, drug sundries | 34 | 70,624 | 12,760 | 18.1 | 5,274 |  | 1,424 | 1,476 | 1,529 | 98,417 | 96,205 | 109,622 | 5,326 |
| Industrisl chenicsls, explo | 4 | 167,759 | 11,591 | 6.9 | 3,963 | ... | 870 | 884 | 886 | 76,241 | 75,274 | 78,913 | 4,427 |
| Paints, varnishes.. | 36 | 28,912 | 5,406 | 18.7 | 1,945 | ... | 47 | 492 | 484 | 35,122 | 37,547 | 36,138 | 2,607 |
| Dry goods, sppare | 42 | 85,089 | 7,430 | 8.7 | 3,908 | 5 | 904 | 818 | 912 | 72,766 | 61,900 | 73,183 | 5,010 |
| Clothing, furnishings, footwear | 23 | 49,012 | 4,478 | 9.1 | 2,229 | 5 | 420 | 404 | 462 | 39,655 | 33,832 | 42,240 | 2,982 |
| Dry goods specislties, plece goods, notions. | 19 | 36,077 | 2,952 | 8.2 | 1,679 | ... | 484 | 414 | 450 | 33,111 | 28,068 | 30,943 | 2,028 |
| Furniture, hame furnishing | 36 | 57,373 | 4.757 | 8.3 | 2,912 | $\ldots$ | 681 | 695 | 692 | 50,463 | 53,073 | 54,192 | 2,670 |
| Furnt ture. | 16 | 10,519 | 1,874 | 17.8 | 1,139 |  | 232 | 231 | 233 | 19,465 | 18,899 | 19,756 | 617 |
| Home furnishings, floor cover | 20 | 46,854 | 2,883 | 6.2 | 1,773 | ... | 449 | 464 | 459 | 30,998 | 34,174 | 34,436 | 2,053 |
| Paper and its products... | 33 | 20,200 | 3,809 | 18.8 | 1,992 | 3 | 690 | 689 | 687 | 41,444 | 41,409 | 42,629 | 1,342 |
| Automotive equipment, tires and | 4 | 102,544 | 11,215 | 10.9 | 5,464 | ... | 1,633 | 1,599 | 1,596 | 104,859 | 112,326 | 117,618 | 15,009 |
| Electrical goods. | 74 | 313,818 | 29,981 | 9.6 | 20,754 | 5 | 6,377 | 6,344 | 5,442 | 415,705 | 394,276 | 366,777 | 11,264 |
| Wiring supplies, spparatus... | 47 | 287,817 | 26,794 | 9.3 | 19,125 | 3 | 5,934 | 5,951 | 5,032 | 383,602 | 367,087 | 335,857 | 8,935 |
| Electrical appliancea, specialti | 27 | 26,001 | 3,187 | 12.2 | 1,629 | 2 | 43 | 393 | 410 | 32,103 | 27,189 | 30,920 | 2,329 |
| Hardware, plumbing, hesting | 62 | 72,773 | 8,699 | 12.0 | 5,050 | 1 | 1,313 | 1,312 | 1,324 | 99,962 | 95,072 | 103, 517 | 6, 083 |
| Hardware, specisity line | 19 | ${ }^{21}, 938$ | 1,784 | 8.1 | 1,082 |  | 218 | 218 | 225 | 20,729 | 21,417 | 21,226 |  |
| Plumbing, heating equipment, | 43 | 50,835 | 6,915 | 13.6 | 3,968 | 1 | 1,095 | 1,094 | 1,099 | 79,233 | 73,655 | 82,291 | 4,131 |
| Lumber, construction materials. | 39 | 69,863 | 13,281 | 19.0 | 5,992 | 2 | 1,405 | 1,511 | 1,524 | 105,532 | 114,733 | 121,524 | 7,317 |
| Machinery, equipment, eupplies. | 318 | 606,196 | 77,485 | 12.8 | 47,136 | 14 | 11,290 | 11,217 | 11,660 | 898,169 | 897,229 | 903,841 | 4,6331 |
| Commercial machines, equipment.. | 81 | 73,760 | 21,249 | 28.8 | 15,575 | 2 | 3,456 | 3,677 | 3,711 | 322,709 | 297,653 | 297,780 | 3,656 |
| Comatruction machinery, equipment........... | 3 | 11,176 | 232, | 19.7 | 146 | 1 |  |  | 40 | 3,289 | 3,264 | 3,676 | 419 |
| Farm-dadry machinery, equipment. $\ldots$.......... | 17 | 111,069 | 6,453 | 5.8 | 4,057 | 1 | 1,220 | 1,249 | 1,221 | 83,815 | 89,081 | 85,819 | 8,524 |
| Industrisl machinery, equipment, supplies... | 158 | 304,130 | 30,401 | 10.0 | 16,846 | 9 | 3,869 | 3,950 | 3,943 | 296,317 | 308,377 | 313,091 | 13,635 |
| Professional equipment, supplies $\ldots . . . . . .$. . | 31 | 17,843 |  | 24.8 | 3,029 | 1 | 1,015 | 1,024 | 1,020 |  |  | 56,917 | 3,167 |
| Service eatablishment equipment, supplie e... | 20 | 34,883 | 4,492 | 12.9 | 2,583 | ... | 536 | 575 | 545 | 48,987 | 49,220 | 50,273 | 3,458 |
| supplies.................................... | 8 | 63,335 | 10,235 | 16.2 | 4,900 | $\ldots$ | 1,149 | 1,200 | 1,180 | 87,065 | 94,227 | 96,285 | 11,772 |
| Metals, metal work (exc. acrsp) | 59 | 232,043 | 19,273 | 8.3 | 11,548 | $\ldots$ | 2,748 | 2,925 | 2,835 | 206,271 | 213,511 | 221, 334 | 19884 |
| Iron, steel and producte.. | 43 | 153,752 | 16,041 | 10.4 | 10,104 |  | 2,409 | 2,568 | 2,462 | 177, 059 | 188, 18 | 192,049 | 13,613 |
| Nanferroue metals, metal work | 16 | 78,291 | 3,232 | 4.1 | 1,444 | $\ldots$ | -339 | ${ }^{2} 37$ | , 373 | 29,212 | 25,493 | 29,285 | 6,228 |
| Other manufacturers' sales branches. | 87 | 361,326 | 39,857 | 11.0 | 15,775 | 4 | 4,373 | 4,543 | 4,422 | 297,702 | 322,501 | 312,004 | 19,292 |
| Amusement, sporting goode................... | 15 |  | 6,725 | 8.4 | 3,610 | $\cdots$ | 1,077 | 1,117 | 1,119 | 65,835 | 74,712 | 73,365 | 6,384 |
| Farm suppiles.............................. | 9 | 5,239 | 564. | 10.8 | 281 | ... |  | 66 | 72 | 5,559 | 4,717 | 5,199 | 154 |
| produets.................................... | 63 | 275,955 | 32,568 | 11.8 | 11,884 | 4 | 3,232 | 3,360. | 3,231 | 226,308 | 243,072 | 233,440 | 12,754 |
| Manufscturers' sales offices (without atocks), total.. | 829 | 2,928,110 | 136,159 | 4.6 | 59,346 | 28 | 11,433 | 11,558 | 11,861 | 1,052,265 | 1,055,066 | 1,114,865 |  |
| Groceries, confeetionery, meats. | 22 | 81,901 | 6,494 | 7.9 | 1,575 | ... | 417 | 47 | 439 | 25,822 | 28,009 | 28,512 | $\ldots$ |
| Druga, chemicals, ollied products.. | 58 | 153,680 | 18,319 | 11.9 | 7,042 | ... | 1,795 | 1,776 | 1,775 | 138,0<2 | 135,346 | 138,971 | ... |
| Dry gooda, apparel | 72 | 116,715 | 4,615 | 4.0 | 2,754 | $\ldots$ | 423 | 430 | 45 | 51,343 | 48,561 | 52,948 |  |
| Clothing, furnishings, footwear........ | 26 | 31,607 | 1,581 | 5.0 |  | $\ldots$ | 130 | 135 | 137 | 16,065 | 15,577 | 16,349 |  |
| Dry goods specialties, plece goods, notions. | 46 | 85,108 | 3,034 | 3. | 1,871 | $\ldots$ | 293 | 295 | 308 | 35,278 | 32,984 | 36,599 | $\ldots$ |
| Furniture, hame furnishing | 44 | 65,236 | 3,419 | 5.2 | 1,748 |  | 278 | 278 | 274 | 30,963 | 31,962 | 33,709 | .. |
| Psper and its products. | 84 | 271,792 | 12,162 | 4.5 | 7,229 | 2 | 1,332 | 1,322 | 1,393 | 133,125 | 132,249 | 142,856 |  |
| Electrical goods... | 56 | 142,316 | 3,816 | 2.7 3.9 | 2,105 | 1 | 369 | 376 | 383 | 38,582 3554 | 39,575 | 39,917 |  |
| Hardware, plumbing, hesting.................... | 45 | 82,461 | 3,211 | 3.9 | 1,908 | 1 | 1308 | 309 | 323 | 35,554 | 34,286 | 36,612 |  |
| Lumber, construction materials................. | 41 | 149,976 | 19,147 | 12.8 | 8,416 | 2 | 1,636 | 1,667 | 1,710 | 124,545 | 126,834 | 131,848 | ... |
| Machinery, equipment, supplisa. | 216 | 399, 487 | 19,361 | 4.8 | 11,006 | 15 | 2,003 | 2,034 | 2,088 | 193,496 | 196,155 | 200,201 |  |
| Ccumercilil machines, equipment............... | 26 | 14,495 | 1,746 | 12.0 | 1,384 | 2 | 266 | , 261 | 275 | 25,669 | 24,533 | 25,499 |  |
| Industrial machinery, equipment, supplies... | 145 | 264,908 | 13,510 | 5.1 | 7,825 | 10 | 1,387 | 1,418 | 1,450 | 135,137 | 138,212 | 140,426 | ... |
| Other machinery, equipment, supplies........ | 45 | 120,084 | 4,105 | . 4 | 1,797 | 3 | 350 | 355 | 361 | 32,690 | 33,410 | 34,276 | ... |
| Other manufacturers' eales offices | 191 | 1,464,546 | 45,615 | 3.1 | 15,563 | 8 | 2,872 | 2,919 | 3,031 | 280,793 | 282,089 | 309,291 |  |

Sea footnotes at end of table.

Table 101.-THE STATE-Continued
Establidfments, Sales, Expenses, Pay Roll, Personnet, and Stocks, by Type of Operation and Kind of Business: 1948


* Proprietors of unincorporsted businesaes.
$x$ Withheld to avoid disclosure.
n.a. Not available or not applicable.
n.e.c. Not elsewhere classiried.
i Entries for agents and brokers represent brokerage or commission received.

Table 102.--STANDARD METROPOLITAN AREAS
Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948


See footnotea at end of table.

Table 102.-STANDARD METROPOLITAN AREAS-Continued
Establishasents, Sales, Pay Roll, and Personnel, by Type of Operation and Kind or Business: 1948

| Merropolitan area, type of operation, and kind of business | Establishonents <br> (Number) | Sales, entire year <br> (Thousand dollars) | Pay roll, entire year <br> (Thousand dolars) | Active proprietors, * Noveraber <br> (Number) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Employees (Number) | Pay roll (Dollars) |
| CHTCACO METRGPOLITAN AREA-COn tinued Type by K10d of Business--Continued |  |  |  |  |  |  |
| Merchant wholesalers--Continued |  |  |  |  |  |  |
| Waste materials.. | 340 | 262,998 | 14,071 | 387 | 3,837 | 246,942 |
| Iron, steel scrap........... | 120 |  | 7,420 | 108 |  | 121,690 |
| Other scrap, waste materials | 220 | 72,594 | 6,651 | 279 | 2,190 | 125,252 |
| Other merchant wholesalers.. | 997 | 627,918 | 42,155 | 721 | 12,778 | 801,611 |
| Automobilee, other motor vehicle | 107 | 57,148 | 2,553 | 86 | 594 | 47,367 |
| Amusement, sporting goods.... | 191 | 58,628 | 5,369 | 158 | 1,631 | 101,002 |
| Books, periodicals, newspape | 85 | 30,735 | 4,323 | 50 | 2,081 | 87,193 |
| coal, coke.................. | 66 | 133,534 | 4,181 | 12 | 844 | 72,083 |
| Ferms supplies. | 39 | 71,865 | 3,139 | 25 | 969 | 57,797 |
| Jevelry... | 235 | 73,119 | 7,291 | 218 | 2,026 | 142,605 |
| Petroleurn and products.................... | 53 | 39,844 | 1,488 | 31 | 279 4.354 | 28,681 |
| Merchant wholesalers, miscellareous products. | 221 | 163,045 | 13,811 | 141 | 4,354 | 264,883 |
| Manufecturers' sales branches (with stocks), total...................... | 938 | 2,854,252 | 153,082 | 27 | 39,517 | 2,941,259 |
| Croceries, confectionery, meats | 129 | 605,170 | 15,092 | $\ldots$ | 4,360 | 297,044 |
| Confectionery....... | 20 | 90,665 | 2,762 | $\ldots$ | 685 | 54,335 |
| Meats, meat products........ | 39 | 220,407 | 4,671 | $\ldots$ | 1,470 | 95,995 |
| Other grocery, food specialties. | 70 | 294,098 | 7,659 | $\cdots$ | 2,205 | 146,714 |
| Farm products (edible). | 15 | 122,889 | 10,961 | $\ldots$ | 2,592 | 191,690 |
| Drugs, chericals, allied products | 100 | 263,390 | 10,737 | $\ldots$ | 2,747 | 216,841 |
| Dry goods, apparel. <br> Clothing, furnishings, footweer. <br> Dry goods specialties, plece goods, notions. | 42 | 85,089 | 3,908 | 5 | 912 | 73,183 |
|  | 23 | 49,012 | 2,229 | 5 | 462 | 42,240 |
|  | 19 | 36,077 | 1,679 | ... | 450 | 30,943 |
| Furniture, hame furnishings. Furniture | 33 | 58,043 | 2,949 | $\ldots$ | 710 | 54,904 |
|  | 13 | 8,936 | 971 | $\cdots$ | 203 | 16,319 |
| Home furnishings, floor coverings......................... | 20 | 49,107 | 1,978 | $\cdots$ | 507 | 38,585 |
| Automotive equipment, tires and tubes... | 31 | 95,709 | 5,118 | $\ldots$ | 1,474 | 110,952 |
| Elactrical goods.. <br> Wiring supplies, apparatus. <br> Electrical appliances, specialties. | 67 | 313,335 | 20,699 | 5 | 5,412. | 365,389 |
|  | 47 | 287,956 | 19,146 | 3 | 5,035 | 336,228 |
|  | 20 | 25,379 | 1,553 | 2 | 377 | 29,161 |
| Harduare, plumbing, heating. <br> Hardware, specialty lines. <br> Plumbing, heating equipment, supplies. | 54 | 65,604 | 4,560 | 1 | 1,190 | 94,393 |
|  | 19 | 21,938 | 1,082 |  | 225 | 21,226 |
|  | 35 | 43,666 | 3,478 | 1 | 965 | 73,167 |
| Iumber, construction materials............................................... | 31 | 67,237 | 5,638 | ... | 1,406 | 114,099 |
| Machinery, equipment, supplies. Cownercial machines, equipment. | 248 | 512,734 | 42,219 | 9 | 10,336 | 810,145 |
|  | 49 | 65,575 | 14,011 | 1 | 3,374 | 267,872 |
| Construction machinery, equipment......................... | 3 | 1,176 | 146 | 1 | 40 | 3,676 |
| Farm-dairy machinery, equipment. | 8 | 37,737 | 1,439 | 1 | 459 | 36,234 |
| Industrial machinery, equipment, supplies. | 134 | 292,575 | 16,230 | 5 | 3,772 | 371,323 |
| Professional equipment, supplies......... | 26 | 17,453 | 2,900 | 1 | 966 | 54,482 |
| Service establishment equipment, supplies............. | 20 8 | 34,883 63,335 | 2,583 4,900 | $\ldots$ | 545 1,180 | 50,273 96,285 |
| Other manufacturers' sales branches. | 188 | 665,052 | 31,201 | 7 | 8,378 | 612,619 |
| Amusement, sporting goods.......... | 15 | 80,132 | 3,610 | . | 1,119 | 73,365 |
| Farm supplies.............. | 3 | 1,045 | 142 | $\stackrel{.}{7}$ | 31 | 2,922 |
| Manuracturers' sales branches, n.e.e | 170 | 583,875 | 27,447 | 7 | 7,228 | 536,332 |
| Manufacturers' salea offices (without stocks), total | 779 | 2,831,753 | 57,335 | 25 | 11,482 | 1,080,663 |
| Drugs, chemicala, allied products.. | 58 | 153,680 | 7,042 | . | 1,775 | 138,971 |
| Furniture, home furnishings. | 44 | 65,236 | 1,748 | . | 274 | 33,709 |
| Paper and its products...... | 80 | 270,061 | 7,064 | 2 | 1,368 | 139,435 |
| Electrical goods.... | 47 | 133,393 | 1,999 | , | 363 | 37,857 |
| Hardware, plumbing, heating.... | 40 | 81,298 | 1,838 | 1 | 305 | 35,258 |
| Lumber, construction materials.. | 38 | 144,623 | 8,309 | . | 1,695 | 130,045 |
| Machinery, equipment, supplies...... | 202 | 364,291 | 9,793 | 14 | 1,865 | 181,904 |
| Manufacturers' sales offices, n.e.c. | 270 | 1,619,171 | 19,542 | 8 | 3,837 | 383,484 |
| Agents, brokers, total | 2,232 | 3,610,075 | 30,738 | 2,076 | 6,184 | 592,464 |
| Groceries, confectionery, meato: <br> Farm products (edible)... | 202 | 791,154 | 4,343 | 188 | 811 | 90,749 |
|  | 70 | 229,235 | 2,253 | 62 | 484 | 47,021 |
| Drugs, chemicals, allied products. Drugs, drug sundries. <br> Industrial chemicals, painta. | 51 | 31,075 | 830 | 38 | 192 | 16,723 |
|  | 19 | 10,390 | 386 | 11 | 94 | 8,004 |
|  | 32 | 20,685 | 4.4 | 27 | 98 | 8,719 |
| Dry goods, apparel.............Clothing, | 461 | 332,494 | 2,480 | 443 | 601 |  |
|  | 265 | 107,499 | , 976 | 269 | ${ }_{288}^{313}$ | 19,893 29,094 |
| Clothing, furnishings, footwear..................................... | 196 | 224,995 | 1,504 | 174 | 288 | 29,094 |
| Farm producta (rav materials), | 137 | 946, 310 | 2,791 | 177 | 711 | 53, 260 |
| Grain............... | 31 | 110,035 | 549 | 42 | 128 | , 7 ,775 |
|  | 11 | 47,952 | 436 | 11 | 98 | 7,684 |
| Ivestock............. | 86 | 775,365 | 1,741 | 117 | 473 | 34,569 |
|  | 9 | 12,958 | 65 | 7 | 12 | 1,232 |
| Lumber, construction materials.. | 55 | 35,247 | 486 | 46 | 96 | 8,980 |
| Machinery, equipment, supplies.............................................. | 298 | 157,468 | 4,595 | 236 | 770 | 88,103 |
| Metals, metal work (exc. scrap). | 83 | 112,958 | 1,353 | 71 | 246 | 24,400 |
| Iron, steel and products......Nonferrous metals, wetal work. | 64 | 98,569 | 1,230 | 53 | 213 33 | 21,933 |
|  | 19 | 14,389 | 123 | 18 | 33 | 2,467 |
| Agents and brokers, n.e.c....... | 875 | 974,134 | 11,607 | 815 | 2,273 | 214,241 |

Table 102.- STANDARD METROPOLITAN AREAS-Continued
Establishments, Salbs, Pay Roll, and Pergonnbl, by Type of Operation and Kind or Business: 1948


See footnotes at end of table.

Table 102.-STANDARD METROPOLITAN AREAS-Continued
Establishments, Salres, Pay Roll, and Personnkl, by Type of Operation and Kind of Business: 1948


[^27]Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE ${ }^{1}$
Establishments, Sales, Pay Roll, and Personnel-Total; Establishmbnts and Sales-Merchant Wholbsalrrs and Other Opriating Types: 1948


## WHOLESALE TRADE-STATE STATISTICS

Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE ${ }^{2}$-Continued
Establisebients, Salrs, Pay Roll, and Personnel-Total; Establisgments and Sales-Merchant Wholrsalers and Othbr Operating Types: 1948

| County and city | Total |  |  |  |  |  | Merchant wholealers |  | Other operating types |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Establish- <br> (Number) | $\underset{\substack{\text { Sales, } \\ \text { cntire year }}}{\text { chen }}$ (Thousand dollars) | Pay roll, conire ycar <br> (Thousand dollars) | Active proprietors, November (Number) | Paid cmployees and pay roll, workweek ended nearest Nov. 15 |  | Establishments (Number) | Sales,entire year (Thousand dollars) | Establishments <br> (Number) | Sales,entire ycar (Thousand dollars) |
|  |  |  |  |  | Employees (Number) | Pay roll (Dollars) |  |  |  |  |
| De Kailb County <br> De Kalb <br> Remainder of County. | 10 | 942 | 23 | 8 | 11 | 480 | $\ldots$ |  | 10 | \$2 2 |
|  | 69 | 37,088 | 4,649 | 62 | 1,296 | 65,134 | 25 | 21,776 | 4 |  |
|  | 12 57 | 21,171 15,917 | 4,260 389 | $\begin{array}{r}88 \\ 58 \\ \hline 8\end{array}$ | 1,136 160 1 | 57,095 8,039 | 18 | (I) | 35 | $\begin{aligned} & \text { (I) } \\ & (\mathbf{x}) \end{aligned}$ |
| De Witt County. Clinton. Remainder of County | 50 | 31,410 | 544 | 36 | 177 | 10,023 | 11 | 2,423 | 39 | 28,987 |
|  | ${ }_{37}^{13}$ |  | 233 311 | 7 29 | $\begin{array}{r}73 \\ 104 \\ \hline 8\end{array}$ | 4,362 <br> 5,661 <br> , 06 | 6 5 | +,926 | 32 <br> 3 | 3,938 25,049 2, |
| Douglas County. | 62 | 25,288 | 358 | 43 | 160 | 7,411 | 13 | 939 | 49 | 24,349 |
| Dis Pege County. <br> Downers Grove <br> Elmhurst. <br> Glen Ellya <br> Hinsdale (part) <br> Lombard. <br> Vaperville <br> Wheation. <br> Remainder of County | 60 | 12,328 | 655 | 47 | 213 | 13, 112 | 36 | 6,899 | 24 | 5,429 |
|  | 10 | $\xrightarrow{2,209}$ | 191 | ${ }_{6}^{6}$ | 30 38 | 1,772 2,409 |  | 1, 1,239 | 4 | ${ }_{899} 970$ |
|  | 2 | (x) ${ }^{2,140}$ | (a) ${ }^{\text {a }}$ |  | (x) ${ }^{36}$ | (x) ${ }^{2,49}$ | 7 | (x) ${ }^{1247}$ | 1 | (x) ${ }^{899}$ |
|  | 1 | ${ }^{(x)}{ }_{1,111}$ |  |  |  | ${ }_{1,805}^{(x)}$ | $\frac{1}{3}$ | (x) ( ${ }^{\text {( }}$ ( | i |  |
|  | 4 | 1,696 | ${ }_{16}$ | 5 |  | , 305 | .. |  | 5 | (x) 696 |
|  | 3 | 270 | ${ }^{21}$ | 2 | 7 | ${ }_{2}^{433}$ | 2 | (x) | 1 | $(\mathrm{x})$ |
|  | 78 <br> 18 | 1,518 4,035 | 111 | ${ }_{19}^{4}$ | 28 69 | 2,079 | ${ }_{15}^{2}$ | (5) ${ }_{3,207}$ | 6 3 | ${ }^{(x)} 828$ |
| $\begin{aligned} & \text { Edgar County............. } \\ & \text { Paris.................. } \\ & \text { Remainder of County } \end{aligned}$ | 4 | 13,212 | 472 | 25 | 237 | 9,097 | 11. | 1,928 | 33 | 11,284 |
|  | ${ }^{21}$ | 5,750 | 282 | 16 | 115 | 4,512 | 10 | (r) | 11 | ${ }_{(x)}^{\text {(I) }}$ |
|  |  |  |  |  |  |  |  |  |  |  |
| Edwards County. <br> Effingham County Effingham. Remainder of County | 21 | 5,617 | 141 | 18 | 57 | 2,657 | 3 | 567 | 8 | 5,050 |
|  | ${ }_{29}^{29}$ | $\frac{12,698}{7}$ | $\begin{array}{r}352 \\ \hline 245\end{array}$ | $\frac{34}{23}$ | $\frac{12}{96}$ | 7,067 | $\frac{12}{10}$ | (I) ${ }^{4}, 756$ | 30 19 | ${ }_{\text {(I) }}$ 7,942 |
|  | ${ }_{13}^{29}$ | 7,039 <br> 5,659 | 225 | 22 12 | 96 38 | 4,953 2,114 | 10 <br> 2 | (x) | 119 | (x) |
|  | 35 | 10,125 | 312 | 27 | 139 | 6,221 | 13 | 5,427 | 22 | 4,698 |
|  | 19 16 |  | $\underset{138}{174}$ | ${ }_{13}^{14}$ | ${ }_{73}^{66}$ | 3,747 <br> 2,474 <br> 6,4 | ${ }_{6}^{7}$ | 3, | ${ }_{10}^{12}$ | cine |
| Ford County <br> Frankin County <br> Benton. <br> West Frankfor <br> Remoinder of County | 46 | 24,549 | 292 | 31 | 127 | 6,432 | 10 | 1,778 | 36 | 22,771 |
|  | 52 | 10,615 | 523 | 36 | 209 | 11,238 | 28 | 6,056 | 23 | 4,559 |
|  | ${ }_{23}^{12}$ | 1,910 | 254 |  |  | 2,281 |  |  |  |  |
|  | 16 | 4,117 | 179 | 13 | ${ }_{73}$ | 4,184 | 7 | 1,732 | 9 | 2,385 |
| Fulton County Canton. Rematnder of County. | 55 | 14,274 | 603 | 33 | 228 | 9,995 | 13 | 7,427 | 42 | 6,847 |
|  |  |  | 291 | 13 |  |  |  |  |  |  |
|  | 38 | 9,653 | 312 | 20 | 137 | 5,248 | 5 | 3,958 | 33 | 5,695 |
| Gallatin County | ${ }_{32} 15$ | 4,292 7,245 | 88 174 17 | $\stackrel{12}{24}$ | ${ }_{81}^{4}$ | li,750 | 4 | ${ }_{389}^{43}$ | ${ }_{26}^{11}$ | 3,853 6,856 |
| Grundy county. | 34. | 13,790 | 252 | 17 | 85 | 4,749 | 8 | 88. | 26 | 12,906 |
| Morris..... | 13 | 6,259 | 116 | 4 | ${ }^{38}$ |  | ${ }^{5}$ | 662 <br> 202 <br> 20 |  | 5,627 |
| Remainder of County. | 21 | 7,501 | 136 | 13 | 47 | 2,798 | 3 | 222 | 18 | 7,279 |
| Hamilton County ancock County. Hardin County. Henderson County. | 10 | 3,349 | 66 | ${ }_{3}^{4}$ | 29 | 1,293 | 5 | 2,680 | 5 | ${ }^{669}$ |
|  | 57 | 15,369 | 482 | 33 | 192 | 9,797 | 6 | 1,166 | 51 | 14,203 |
|  | ${ }_{13}^{3}$ | 316 6,803 | 13 35 | 11 | ${ }^{6}$ | 259 592 | $\cdots$ | $\ldots$ | 13 | 6,803 <br> 316 |
|  | 77 | 38,150 | 906 | 52 | 372 | 17,268 | 24 | 6,650 | 53 | 31,500 |
|  | 28 | 11,936 | 676 | 17 | 238 | 12,547 |  | 5,833 |  |  |
|  | 49 | 26,214 | 30 | 35 | 134 | 4,721 | 8 | ${ }^{817}$ | 1 | 25,397 |
| Iroquois County. | 87 | 43,403 | 746 | 59 | 329 | 16,197 | 10 | 3,980 | 71 | 39,423 |
| Jackson County. Carbondale. Murphyabaro Remainder of Coumty | 50 | 16,789 | 914 | 29 | 328 | 17,254 | $\frac{23}{7}$ |  | $\stackrel{27}{9}$ | $\frac{10,133}{2,279}$ |
|  | 16 19 | 5,768 6,715 | 349 435 |  | 114 <br> 158 | 6,870 8,125 | 7 11 |  | ${ }_{8}^{9}$ | ¢ |
|  | 15 | 4,306 | 130 |  | 56 | 2,259 | 5 | 1,108 | 10 | 3,198 |
| Jagper County.. | 19 | 4,887 | 112 | 20 | 57 | 1,720 | 7 | 1,192 | 12 | 3,695 |
| Jefferson County. <br> Mt. Vernon. <br> Remainder of County. | $4{ }_{4}$ | 18,474 | 856 | 40 | 255 | 14,520 | 30. | 13,128 | 14 | 5,356 |
|  | 4.3 1 | $\begin{aligned} & (\mathrm{x}) \\ & (\mathrm{x}) \end{aligned}$ | ( ${ }_{\text {( }}$ ) | $\begin{gathered} (\mathbf{x}) \\ (\mathbf{x}) \end{gathered}$ | (x) | $\begin{aligned} & (\mathrm{I}) \\ & (\mathrm{x}) \end{aligned}$ | 29 1 | (x) | ${ }^{14}$ | (I) |
| ```Jersey County. \\ Jerseyville Remeinder of County``` | 22 | 5,060 | 135 | 20 | 61 | 2,731 | 11 | 1,416 | 12 | 3,644 |
|  | $\stackrel{17}{5}$ | 5,117 | 123 |  |  | 2,521 | ${ }^{8}$ | (I) | $\stackrel{9}{2}$ | ${ }_{\text {( }}^{(x)}$ |
|  | 5 | 943 | 12 | 3 | 5 | 210 |  |  |  | (x) |
| Jo Davleas County. Johsson County. | 34 | $\begin{aligned} & 5,814 \\ & 1,150 \end{aligned}$ | 10 50 | 37 <br> 4 | 48 48 | 2,008 1,126 | 7 3 | $\begin{aligned} & 509 \\ & 594 \end{aligned}$ | 27 | 5,305 |
|  | 204 | 99,338 | 5,119 | 130 | 1,581 | 99, 121 | 129 | 53,73 | 75 | 45,625 |
|  |  | 49,180 | 2,643 |  |  |  |  |  |  |  |
|  | $6{ }_{6}^{5}$ | 1,781 22,153 | 1,696 | 40 | 54.464 | 3,756 32,25 | ${ }_{4}^{3}$ | ( ${ }_{17} 17,263$ | ${ }_{13}^{2}$ | ${ }_{(4,980}$ |
|  | 11 | 2,962 | ${ }_{88}$ | 7 | 4 | 1,702 | 5 |  | 6 |  |
|  | 42 | 24,262 | 511 | 30 | 159 | 9,264 | 15 | 5,288 | 27 | 18,974 |
|  | 101 | 53,756 | 1,952 | 68 | 657 | 38,420 | 49 | 17,741 | 52 | 36,015 |
|  |  |  |  |  | 帾 |  | 4 | (x) ${ }^{\text {P }}$ ( 5 , 4 | 1 | (8) 31 |
|  | 59 37 | 31,888 21,068 | 1,500 | 38 25 | 149 | 29,796 | 37 8 | (1) ${ }^{\text {(1) }}$ | 29 | (x) ${ }^{\text {( }}$ |
| Kendell county............................. | 17 | 4,587 | 88 | 8 | 1 | 2,077 | 5 | 183 | 12 | 4,404 |
|  | 93 | 46,567 | 2,345 | 56 | 707 | 43,733 | 40 | 21,514 | 53 | 25,053 |
| Knor County. Galeaburg. Remainder or County |  | 38,326 | 2,118 | ${ }_{29}^{27}$ | 610 |  | $\stackrel{35}{5}$ | 20,385 | ${ }_{33}^{20}$ | 17,341 |
|  | ${ }^{38}$ | 8,241 |  | 29 |  | 3,750 | 5 |  |  | 7,312 |
|  | 132 | 52,141 | 3,365 | 111 | 995 | 64,238 | 93 | 30,488 | 39 | 21,653 |
|  |  | (x) ${ }^{2,682}$ | (x) 135 |  |  | (x) ${ }^{2,337}$ | ${ }^{8}$ |  | ${ }_{2}^{2}$ | (I) |
| Lake Foreste....................... | 6 |  | (1) 92 |  | ${ }^{21}$ | 1,681 | 4 | (x) $\cdots$ | 2 | (x) |
| North chicego...................................... | $5{ }^{9}$ |  |  |  |  |  | 8 <br> 4 <br> 4 |  | ${ }_{13}^{13}$ |  |
|  | 2 | (x) | (x) | (x) | (x) |  | 2 |  |  |  |
|  |  | 10,468 |  |  | 176 | 11,368 | 29 | 5,957 | 20 | 4,521 |

See rootnotes at and or table.

Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE ${ }^{1}$-Continued
Establighmbnte, Sales, Pay Roll, and Pergonnel-Total; Establishments and Sales-Merchant Wholesalers and Other Operating Types: 1948

| County and city | Total |  |  |  |  |  | Merchant wholesalers |  | Other operating types |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Establish ments <br> (Number) | $\underset{\substack{\text { Sales, } \\ \text { entire year }}}{\text { n }}$ (Thousand dollars) | Pay roll, <br> (Thousand dollars) | Active proprierors,* November (Number) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  | Establishments (Number) | Sales,entire year (Thousand dollars) | Establishmeats <br> (Number) | Sales, entire year <br> (Thousand dolars) |
|  |  |  |  |  | Employees (Number) | Pay roll (Dollars) |  |  |  |  |
| La Salle County <br> Ls Salle.. <br> Ottawa <br> Peru... <br> Strestor (part) ${ }^{5}$ <br> Remainder of County | 167 | 54,207 | 1,924 | 109 | 724 | 37,684 | 63 | 14,536 | 104 | 39,671 |
|  | 23 | ${ }^{6,160}$ | ${ }^{368}$ |  |  | 7,132 | ${ }^{10}$ | 2, 2,568 |  | 3,596 |
|  | 29 14 14 | 7,717 | 426 281 | $\begin{array}{r}29 \\ 5 \\ \hline\end{array}$ | 128 | 7,308 6,250 | 18 | $\left(x^{3,527}\right.$ | $\begin{array}{r}11 \\ 2 \\ \hline\end{array}$ | ${ }_{(x)}{ }^{\text {, }} 190$ |
|  | 20 | 5,336 | 324 | 7 | 109 | 5,891 | 15 |  | 5 |  |
|  | 81 | 31,420 | 525 | 52 | 223 | 12,103 | 8 | 605 | 73 | 30,815 |
| Lawrence County <br> Lawrencevil? <br> Remainder of County | 26 | 6,310 | 239 | 21 | 89. | 4,583 | 14 | 4.777 | 12 | 1,533 |
|  | 12 12 | 4,355 <br> a,955 | 213 26 | $\stackrel{12}{9}$ | 76 13 | 4,060 | $\frac{11}{3}$ | 3,702 1,073 | ${ }_{9}^{3}$ | 651 882 |
| Lee County <br> Dixon. <br> Remeinder of County | 49 | 17,419 | 741 | 42 | 237 | 13,658 | 20 | 8,462 | 29 | 8,957 |
|  | 20 | 8,780 | 553 | 23 |  | 11,328 | 15 | 7,74 |  | , 2 , ${ }^{39}$ |
|  | 29 | 8,639 | 188 | 19 | 45 | 2,330 | 5 | 721 | 24 | 7,918 |
| Livingaton County. Pontiac.. Streator (part) ${ }^{\text {s }}$ Remainder of County | 100 | 31,617 | 645 | 77 | 331 | 12,614 | 20 | 2.758 | 80 | 28,859 |
|  | 17 | 3,698 | ${ }^{255}$ | 15 | 114 | 4,302 | 11 | 1,774 | 6 | 1,924 |
|  | $\because 8$ | 27,919 | 391 | $\dddot{62}$ | 217 | 7,312 | 9 | 984 | 74 | 26,935 |
|  | 72 | 24,682 | 564 | 44 | 227 | 10,811 | 20 | 2,451 | 52 | 22,231 |
|  | 33 39 | 77,594 | 359 <br> 205 | 29 <br> 15 | $\begin{array}{r}143 \\ 84 \\ \hline 8\end{array}$ | 6,854 | $\stackrel{20}{20}$ | 2,451 | 13 39 | 5,143 17,088 |
| MeDonough County Macomb. Remainder of County | 67 | 36,064 | 424 | 61 | 218 | 8,566 | 16 | 3,277 | 51 | 32,787 |
|  | 21 | 9,027 | ${ }_{203}^{203}$ | 18 |  | 3,802 |  | 2,445 | 13 | 6,582 |
|  | 46 | 27,037 | 221 | 43 | 137 | 4,764 | 8 | 832 | 38 | 26,205 |
| McHenry County <br> Woodstock. <br> Remainder of County | 43 | 19,459 | 902 | 33 | 24.2 | 17,275 | ${ }^{21}$ | 8,617 | 22 | 10, 802 |
|  | 34 | 4,616 14,84 | 238 664 | $\begin{array}{r}58 \\ \hline\end{array}$ | 61 181 |  | [ ${ }^{5}$ | 7, 1,589 | ${ }_{18}^{4}$ | 3,087 7,815 |
| MeLean County ........................ | 174 | (x) | (x) | (x) | (x) | (x) | .. | ... | .. | ... |
| Administrative, suxiliary units. Wholessle establishments, total. Bloomington. Normal. Remainder of County |  |  |  |  | (x) |  |  |  |  |  |
|  | 173 | ${ }^{64,526}$ | 2,629 |  |  | 50,574 | 71 | 22,115 | 102 | 42,411 |
|  | 7 | 20,126 | 1258 | ${ }_{3}$ | ${ }^{62}$ | 5,008 | 5 |  | 2 |  |
|  | 90 | 32,683 | 465 | 51 | 217 | 8,717 | 11 | 1,426 | 79 | 31,257 |
| Mscon County.......................... | 182 | (x) | (x) | (x) | (x) | (x) | ... | ... | $\ldots$ | $\cdots$ |
| Administrstive, suxiliary units........ Wholesale estabilshments, total. Decatur. Remainder of County | 19 | (x) |  | (x) | (x) | (x) |  |  |  |  |
|  | 181 | 160,478 | 5,224 |  | 1,766 | 105,802 | 101 | 72,941 | 80 | 87,537 |
|  | $\begin{array}{r}133 \\ 48 \\ \hline\end{array}$ | 146,291 14,187 | 4,767 | 87 25 | 1,604 | 96,726 9 | 91 10 | 71,613 1,328 | 42 38 | 74,678 12,859 |
| Mscoupin County. Carlinville. Remainder of County. | 66 | 16,230 | 549 | 55 | 226 | 11,777 | 28 | 4,568 | 38 | 11,662 |
|  |  | 4,141 | ${ }_{362}^{165}$ |  |  | 3,704 | 4 | ${ }^{678}$ |  |  |
|  | 54 | 12,089 | 384 | 49 | 170 | 8,073 | 24 | 3,890 | 30 | 8,199 |
|  | 133 | 37,328 | 2,185 | 109 | 785 | $42, \alpha_{4}$ | 91 | 22,592 | 42 | 14,736 |
| Madison County <br> Alton. |  |  | 609 | ${ }^{28}$ | ${ }^{221}$ | 11, 87 | 3 | (x) |  |  |
| Al <br> Collinsville (part) <br> East Alton. | ${ }_{7}^{13}$ | $(\mathrm{x})^{1,918}$ | (x) ${ }^{84}$ | (x) ${ }^{9}$ | (x) ${ }^{29}$ | $(x)^{1,737}$ | 12 3 | $\left(\begin{array}{l}(x) \\ (x) \\ \text { ) }\end{array}\right.$ | 4 |  |
| East Alton. <br> Edwerdsville | 17 | 6,690 | ( 373 |  |  | 1,660 | 10 | 3,4\% | 7 | 3,194 |
| Grent te cita........................... | 12 12 | 3,962 | ${ }^{468}$ | [ $\begin{array}{r}5 \\ 16\end{array}$ | ${ }_{7}^{132}$ | ${ }^{8,907}$ | ${ }_{10}^{9}$ | $(\mathrm{x})^{3,21}$ | 3 1 |  |
| Venice.... | 2 | (x) ${ }^{4,020}$ | (x) | (x) | (x) | (x) ${ }^{\text {c }}$ | 2 |  |  |  |
| Wood River. <br> Remainder of County |  | $\begin{gathered} 3,998 \\ 8,118 \end{gathered}$ |  | ${ }_{25}^{4}$ | (81 | $\begin{gathered} 3,922 \\ 3,908 \end{gathered}$ | 5 | $\left({ }_{1}{ }_{1}\right.$ (024 | $23^{\frac{1}{3}}$ | $(\mathrm{x}){ }_{7,094}$ |
| Marion County ......................... | 82 |  |  | 40 | 533 |  | 50 |  | 32 |  |
|  | 3 | 20,789 | 1,027 | 15 | 318 | 18,679 | 25 | 13,216 |  | 7,573 |
|  | 24 | 7,807 | 266 | 9 | ${ }^{86}$ | 5,242 | 13 | 5,932 | 11 | 1,375 |
|  | 24 | 7,322 | 44 | 16 | 129 | 5,949 | 12 | 3,943 | 12 | 3,379 |
| Merahall County. <br> Mason County | 34 39 | 12,805 10,927 | 312 <br> 287 | ${ }_{20}^{21}$ | 218 | 5,657 7,721 | $\stackrel{8}{4}$ | 2,652 | 26 35 | 10,153 10,010 |
| Massse County. | 24 | 4,760 | 251 | 20 | 118 | 4,969 | 15 | 2,640 | 9 | 2,120 |
|  | 20 | 3,317 | 201 | 19 |  | 3,344 | 3 |  |  |  |
|  | 4 | 1,449 | 50 | 1 | 29 | 1,625 | 2 | (x) | 2 | (x) |
| Menard County. <br> Mercer County. <br> Monroe County. | 27 | 6,560 | 129 | 13 | ${ }_{79}$ | 2,744 | 5 | ${ }_{786}^{4}$ |  | 6,112 |
|  | 34 13 | 14,14,54 <br> 2,121 | 174 164 | 24 | ${ }_{73}^{78}$ | 3,426 3,426 | 6 | 789 74 | 7 |  |
| Montgamery County Litchfleld. Remainder of County. $\qquad$ | 72 |  | 585 | 66 | 232 | 10,614 | 28 | 5,505 | 4 | 20,677 |
|  | 14 | 12,996 | 260 | 18 | 68 | 3,702 |  | 2,427 |  | 10,569 |
|  | 58 | 13,186 | 385 | 48 | 164 | 6,912 | 20 | 3,078 | 38 | 10,108 |
|  | 66 | 23,686 | 802 | 41 | 314 | 26,333 | 28 | 7,705 | 38 | 15,981 |
|  | 36 30 | $\frac{112,42}{12,239}$ | 607 195 | 18 | 225 89 | 12,299 4,034 4 | $\stackrel{22}{6}$ | 7,699 | ${ }_{24}^{14}$ | ${ }_{11,613}$ |
| Moultrie County....................... | 31 | 28,883 | 218 | 20 | 102 | 4,236 | 3 | (x) | 28 | (x) |
| Ogle County. Rochelle.. Remainder of County | 61 | 14,849 | 545 | 40 | 212 | 11,378 | 16 | 4,103 | 45 | 10,746 |
|  |  |  |  |  |  |  |  |  |  | 1,853 |
|  | 50 | 12,198 | 403 | 32 | 169 | 8,304 | 13 | 3,305 | 37 | 8,893 |
| Peoris County. | 354 | (x) | (x) | (x) | (x) | (x) | . | ... | .. | $\ldots$ |
| Administrstive, auriliary units Wholesale estsblishments, total Peoria. Peoris Helghta. Remalnder of County | 352 |  |  | (x) |  |  |  |  |  |  |
|  | 332 318 | - 348,536 | 13,636 13,281 | 152 | 3,929 3,796 | 24,978 | 197 | 117,023 | 121 | 239,808 231,304 |
|  |  |  |  |  |  |  |  |  |  |  |
|  | 34 | 10,367 | 355 | 25 | 133 | 6,642 | 9 | 1,863 | 25 | 8,504 |
| Perry County. <br> Dhe Quoin. <br> Remainder of County | 24 |  | 161 | 17 | 64 | 3,059 | 14 |  | 10 | ${ }^{968}$ |
|  | ${ }_{8}^{16}$ | 2,279 | 131 30 | 12 5 | ${ }_{13}^{51}$ | 2,542 | 12 2 | $(\mathrm{x})$ | ${ }_{6}$ | (x) |

[^28]Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE ${ }^{1}$-Continued
Establishmbnts, Sales, Pay Roll, and Personnbl-Total; Establishments and Sales-Merchant Wholesalers and Other Operating Types: 1948

| County and city | Total |  |  |  |  |  | Merchant wholesalers |  | Other operating types |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Establish- <br> (Number) |  <br> (Thousand dollars) | Pay roll, entire year <br> (Thousand dollare | Active proprietors, November (Number) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  | Establish ments <br> (Number) |  (Thousand doliars) | Establishments <br> (Number) | $\underset{\substack{\text { Sales, } \\ \text { entire ycar }}}{\text { chen }}$ <br> (Thousand dollars |
|  |  |  |  |  | Employces (Number) | Pay roll (Dollars) |  |  |  |  |
| Piatt County <br> Pike County <br> Pulaaki County <br> Putnem County. | 54 | 17,878 | 261 | 34 | 119 | 5,141 |  | 600 | 48 | 17,278 |
|  | 48 | 7,408 | 210 | 38 |  | 4,204 | 10 | 1,053 |  | 6,355 |
|  | 4 | 393 | 14 | 3 | 5 | 304 | 1 | (x) | 5 | (x) |
|  | 12 | - 3 3,49 | 17 50 | $\stackrel{2}{7}$ | 21 | ${ }_{993}^{465}$ | i | (x) ${ }^{\text {c }}$ | 12 | (x) ${ }^{349}$ |
| Randolph County <br> Cheater. <br> Sparta. <br> Remalnder of County. $\qquad$ <br> Richland County <br> 01ney. <br> Remainder of County. | 34 | 12,224 | 595 | 28 | 213 | 11,446 | 8 | 6,604 | 26 |  |
|  | 6 | 5,365 | ${ }^{326}$ |  | 109 | 5,952 |  | (x) | 3 | (x) ${ }^{\text {(x) }}$ |
|  | 17 | 4, | 207 62 | 7 15 | 73 31 | 4, | $\stackrel{2}{3}$ |  | ${ }_{14}^{9}$ | (x) ${ }_{2,380}$ |
|  | 28 | 7,792 | 397 | 19 | 183 | 7,868 | 10 | 2,805 | 18 | 4,987 |
|  | 23 5 | 7,213 | 381 <br> 16 | $\stackrel{15}{4}$ | 169 14 14 | 7,548 320 | ${ }_{2}^{8}$ | $(\mathrm{x})$ | 15 3 | ${ }_{(0)}^{(x)}$ |
|  | 170 | 135,514 | 6,345 | 107 | 1,960 | 122,897 | 110 | 56,339 | 60 | 79,175 |
|  |  | 81,795 |  |  |  |  | 4 |  |  |  |
|  | 62 | ${ }^{81,795}$ | 3,035 | 39 |  | ${ }_{51,568}$ | 35 | 17,302 | ${ }_{23}^{27}$ |  |
|  | 89 13 | 50,065 2,000 | $\begin{array}{r}3,095 \\ \hline 190\end{array}$ | 53 11 | 943 57 5 | 56,977 3,797 | 66 5 | (x) ${ }^{37,259}$ | $\begin{array}{r}23 \\ 8 \\ \hline\end{array}$ | $\begin{aligned} & 12,806 \\ & (\mathrm{x}) \end{aligned}$ |
|  | 319 | 679,968 | 6,123 | 269 | 2,009 | 114,556 | 218 | 114,283 | 101 |  |
|  | 4 | 11,442 | 700 | ${ }^{27}$ | ${ }^{228}$ | 12,889 | 30 | 8,616 | 14 | 2,826 |
|  | 99 | 57,999 | 3,6\%3 | 59 | 1,137 | 65,680 | 82 | 38,263 | 17 | 19,936 |
|  |  |  |  |  |  |  |  |  |  |  |
|  | 176 | 610,927 | 1,790 | 183 | 644 | 35,987 | 106 | 67,404 | 70 | 543,523 |
| Saline County <br> Eldorado. <br> farr1sburg <br> Remainder of County | 35 | 8,668 | $\frac{597}{134}$ | 26 | 245 | 11,537 | 20 |  | 15 |  |
|  | 21 | 2,879 4,716 | 378 <br> 138 |  |  | $\xrightarrow{2,392}$ | ${ }_{12}^{2}$ | ${ }_{(2)}^{(x)}$ | $\stackrel{4}{4}$ | ${ }_{(1,997}$ |
|  | 6 | 1,073 | 85 | 6 | 134 | 1,719 | 4 | (x) ${ }^{2,79}$ | 2 | (x) ${ }^{1,997}$ |
| Sengamon County. <br> Administrative, auxiliery units. Wholesale establishnents, total springriela emainder of county | 270 | (x) | (x) | (x) | (x) | (x) | $\ldots$ | $\ldots$ | $\ldots$ | $\ldots$ |
|  |  | (x) |  | (x) | (x) |  |  |  |  |  |
|  | 268 | 183,768 | 7,189 | 177 | 2,249 | 138,074 | 149 | 76,546 | 119 | 107,222 |
|  | 198 70 | 145,024 | 6,744 | 127 50 | 2,060 189 | 128,712 | 139 10 | 75,332 | 59 60 | 69,692 |
|  |  |  |  |  |  |  |  |  |  |  |
| Scott County | 16 | 5,311 | 150 | 9 | 5 | 源 | 4 |  | 12 | 2,874 |
| Shelby County... | 39 | 13,378 | 215 | 29 | 83 | 4,597 | 6 | (x) 366 | 33 | ${ }_{13}\left(\frac{12}{}\right.$ |
| Stark County... | 25 | 6,257 | 109 | 16 | 42 | 2,177 | 2 | (x) | 23 |  |
| Stephenson County <br> Freeport <br> Remainder of County. | 73 | 27,084 | 1,018 | 61 | 370 | 19,389 | 41 | 8,086 | 32 | 18,998 |
|  | 49 | 23,560 | 746 | 37 | 338 | 17,910 | 35 | 7,117 |  | 16,443 |
|  | 24 | 3,524 | 72 | 24 | 32 | 1,479 | 6 | 969 | 18 | 2,555 |
| Tazewell County <br> revecoeur. <br> East Peoria. <br> Pekin <br> Remainder of County. | 70 | 39,119 |  | 61 | 505 | 27,246 | 25 | 9,778 | 45 | 29,341 |
|  | 1 | (x) | ${ }_{(0)}^{(x)}$ | $\begin{aligned} & (x) \\ & (x) \\ & (x) \end{aligned}$ | $\begin{aligned} & (x) \\ & (x) \end{aligned}$ | ${ }_{(x)}^{(x)}$ | 4 |  |  |  |
|  | 26 | (15,753 | 719 |  |  |  | 18 | (x) | 8 | ( ${ }_{(x)}($ |
|  | 36 | 16,102 | 389 | 33 | 140 | 7,435 | 3 | 502 | 33 | 15,600 |
| ion county........................... | 35 | 8,005 | 237 | 36 | 124 | 4,644 | 10 | 1,624 | 25 | 6,381 |
| Verwilion County. <br> Danville. Hoppeaton. Remainder of County. | 153 | 74,495 | 3,243 | 121 | 1,059 | 62,434 | 76 |  | 77 |  |
|  | 80 | 45,641 | 2,639 |  |  | 51,227 |  | 26,595 |  | (x) ${ }^{\text {a }}$ (046 |
|  | 64 | 27,375 | 572 | 49 | 184 184 | 10,628 | 10 | (x) | 54 |  |
| Wabash County Mount Carmel. Remainder of County | 23 | 5,959 | 142 | 21 | 67 | 2,758 | 8 | 2,524 | 15 |  |
|  | $\stackrel{21}{21}$ | (x) | $\left(\begin{array}{l}\text { (x) } \\ (x)\end{array}\right.$ | $\begin{aligned} & (x) \\ & (x) \\ & (x) \end{aligned}$ | $\left(\begin{array}{l}(x) \\ (x)\end{array}\right.$ | $\begin{aligned} & (\mathrm{x}) \\ & (\mathrm{x}) \end{aligned}$ |  |  | 13 | $\left(\begin{array}{l}(x) \\ (x)\end{array}\right.$ |
|  |  |  | 277 | 27 |  |  |  |  |  |  |
|  | 11 | 2,775 |  |  |  | 3,243 |  |  | 3 |  |
|  | 23 | 6,111 | 95 | 18 | 36 | 1,552 | 2 | (x) | 21 | (x) |
| Waahington Count | 18 | 6,930 | 141 | 17 | 6 | 2,445 | 4 | 381 | 14 | 6,549 |
|  | ${ }^{27}$ | 6,475 | 216 | 20 | 3 | 4,071 | 11 | 4,040 | 16 | 2,435 |
| $\begin{aligned} & \text { Wayne County, ............ } \\ & \text { Farrfinle....... } \\ & \text { Rememinder of County } \end{aligned}$ | 16 | 5,544 | 201 |  |  | 3,735 | 10 | (x) | 6 |  |
|  | 11 | 931 | 15 | 12 | 15 | 336 | 1 | (x) | 10 |  |
| White Countr. | 40 | 11,556 | 405 | ${ }^{2} 4$ | 153 | 8,145 | 5 | 5,633 | 25 | 5,923 |
| Whiteside County <br> Rock Falla <br> Sterling. <br> Remainder of County. | 77 | 27,526 | 878 | 68 | 303 | 17,206 | 26 | 5,854 | 51 | 21,672 |
|  |  |  |  |  |  |  |  |  | $\stackrel{2}{2}$ |  |
|  | 23 48 | 8,328 18,073 | ${ }_{351}^{481}$ | 42 | 166 117 | 7,228 | ${ }^{16}$ | ${ }^{(x)}{ }_{614}$ | 7 4 4 | ( ${ }_{17}$ |
| Will County <br> Joliet. <br> Remainder of County | 129 | 68,047 | 3,530 | 78 | 1,019 | 65,200 | 73 | 32,946 | 56 |  |
|  |  | 4,5,457 | 2,851 | 48 |  |  | 60 | 29,000 | ${ }^{21}$ | 16,457 |
|  | 48 | 22,590 | 679 | 30 | 212 | 13,458 | 13 | 3,946 | 35 | 18,644 |
|  | 49 | 9,208 | 532 | 34 | 210 | 10,000 | 33 | 5,869 | 16 | 3,339 |
|  | ${ }^{16}$ | 2,084 | 146 | 9 | 50 | 2,855 | 13 | 1,781 | 3 | 303 |
|  | 19 |  | 320 | 12 | 127 |  | 12 |  | 7 |  |
|  | 11 | 1,458 | ${ }^{2} 6$ | ${ }_{9}^{12}$ | 33 | 1,174 |  | -586 | 6 | ${ }_{872}$ |
| Winnebago County Rockford. Remainder of County |  |  |  |  |  |  | 189 |  | 84 |  |
|  | 222 51 | $\begin{aligned} & 112,811 \\ & 22,828 \\ & \hline 18 \end{aligned}$ | $\begin{aligned} & 7,415 \\ & 1,756 \end{aligned}$ | 122 | 2,060 | $\begin{array}{r} 143,015 \\ 25,420 \end{array}$ | 162 27 | 72,142 11,43 | 60 <br> 24 | $\begin{aligned} & 40,669 \\ & 11,395 \end{aligned}$ |
| Woodford County...................... | 39 | 15,096 | 461 | 26 | 191 | 9,088 | 6 | 3,632 | 33 | 11,464 |

[^29]Located in cook and Kane counties.
Located in Cook and Du Page Counties

ILLINOIS
Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE
Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Buginbss: 1948

| County, type of operation, and kind of business | Establishments <br> ( ${ }^{(u m b e r)}$ | Sales, entire year (Thousand dollars) | Pay roll, entire year <br> (Thousand dollars) | Active proprietors,* November ( ${ }^{\text {(umber) }}$ | Paid employees and pay roll, workweek ended nearest Nov. 15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Employees (Number) | Pay roll (Dollats) |
| adams county, total.. | 112 | 59,967 | 2,541 | 89 | 916 | 47,587 |
| Merchant wholesalers, total.. | 67 | 25,733 | 2,038 | 51. | 744 | 37,845 |
| Groceries, confectionery, meats............ <br> Farm products (edible). <br> Beer, wines, distilled spirits. <br> Automotive equipment, tires and tubes.... | 11 9 7 9 | 5,943 2,240 3,013 1,267 | 321 263 186 221 | 4 12 4 10 | 132 117 52 75 | 5,555 4,861 3,462 4,419 |
| Slectrical goods. <br> Hardware, plumbing, heating. <br> Machinery, equipment, supplies <br> Merchent wholesalers, n.e.c. | 4 3 11 13 | 1,906 3,757 1,327 6,280 | 78 359 153 457 | 4 $\cdots$ 7 10 | 27 106 57 178 | 1,456 7,345 2,932 7,815 |
| Petroleum buik stations, terminals.. | 16 | 3,669 | 142 | 15 | 51 | 2,780 |
| Assemblers (mainly farm products), total. | 19 | 10,736 | 54 | 20 | 30 | 1,052 |
| $\begin{aligned} & \text { Farm products (edible)............ } \\ & \text { Farm products (rew materials).... } \end{aligned}$ | ${ }^{3}$ | 87 10,649 | 2 5 5 | ${ }_{18}^{2}$ | 7 29 | $\begin{array}{r} 38 \\ 1,014 \end{array}$ |
| Other operating types. | 10 | 19,829 | 367 | 3 | 91 | 5,910 |
| bureau county, total. | 90 | 23,226 | 695 | 64 | 259 | 12,750 |
| Merchant wholesalers, total. | 28 | 4,524 | 295 | 28 | 114 | 5,489 |
| Farm products (edible).................... Beer, wines, distilled spirits. Automotive equipment, tires and tubes. Weste materials. <br> Merchant wholesalers, n.e.c. | 7 5 3 4 9 | 1,772 924 121 191 1,516 | 130 51 12 11 91 | 9 3 3 3 10 | 53 15 5 7 34 | 2,705 700 264 209 1,601 |
| Petroleum bulk stations, terminals.. | 23 | 3,393 | 126 | 19 | 46 | 2,129 |
| Assemblers (mainly farm products), total. | 36 | 14,719 | 268 | 14 | 91. | 4,969 |
| $\begin{aligned} & \text { Farm products (edible).......... } \\ & \text { Farm products (raw materials). } \end{aligned}$ | $3{ }^{4}$ | $\begin{array}{r}\text { \% } \\ 13,873 \\ \hline 846\end{array}$ | 16 252 | 12 | 7 84 | 292 4,677 |
| Other operating types. | 3 | 590 | 6 | 3 | 8 | 163 |
| Champaign county, total. | 17 | 100,525 | 2,564 | 115 | 918 | 49,864 |
| Merchant wholesalers, total. | 65 | 21,992 | 1,848 | 55 | 633 | 36,027 |
| Groceries, confectionery, meats. | 12 |  | 230 |  | 87 | 5,125 |
| Farm products (edible).......... | 8 | 3,322 | 330 | 6 | 111 | 6,590 |
| Beer, wines, distilled spirits.... Drugs, | 7 3 | 3,300 476 | 178 35 | 8 1 | 48 10 | 3,132 |
|  |  |  |  |  |  |  |
| Automotive equipment, tires and tubes... | 6 8 8 | 1,070 676 | 151 67 | 3 9 | 45 31 | 2,487 2,122 |
| Waste materials........................ | 3 | 466 | 48 | 2 | 20 | 2,814 |
| Merchant wholesalers, n.e.c. | 18 | 8,364 | 809 | 16 | 281 | 15,132 |
| Manuracturers' sales branches, offices...... Petroleum buik stations, terminals......... | 11 38 | 1,934 5,998 | 83 226 | 24 | 40 73 | 1,950 |
| Agents, brokers......................... | 3 | 39,308 | 226 58 | 24 6 | 73 19 | 4,832 |
| Assemblers (mainly farm products), total. | 54 | 31,293 | 349 | 30 | 153. | 6,805 |
| Farm products (raw materiels).. Assemblers, n.e.c................. | 50 4 | $\begin{array}{r} 30,179 \\ 1,114 \end{array}$ | 302 47 | 29 1 | 134 19 | 5,809 |
| CHRISTIAN COUNTY, total. | 72 | 24,778 | 626 | 53 | 260 | 11,413 |
| Merchant wholesalers, total.. | 25 | 3,779 | 297 | 23 | 119 | 4,441 |
| Groceries, confectionery, meats.... Farm products (edible)............ | 3 8 8 | 486 1,896 | 9 184 | 2 | 4 | 155 2,842 |
| Beer, Wines, distilled spirits. | 3 | , 327 | 16 | 3 | 6 | 273 |
| Automotive equipment, tires and tubes. | 3 | 201 | 18 | 3 | 8 | 226 |
| Waste materials...................... | 5 | 443 | 29 41 | 5 3 | 12 | 460 485 |
|  |  |  |  |  |  |  |
| Petroleum bulk stations, terminals Other operating types. | 23 24 | $\begin{array}{r} 3,055 \\ 17,944 \end{array}$ | 87 242 | 20 | 36 105 | 1,981 |
| COLES COUNTY, total. | 88 | 28,029 | 1,146 | 62 | 468 | 21,929 |
| Merchant wholesalers, total.. | 45 | 11,325 | 921 | 28 | 360 | 17,259 |
| Groceries, confectionery, meats.. |  |  | 63 | 1 | 26 | 1,488 |
| Farm products (edible)......... | 8 | 3,425 | 407 | 1 | 157 | 7,114 |
| Beer, wines, distilied spirits......... Automotive equipment, | 7 | 1,333 | $\begin{array}{r}72 \\ \hline 133 \\ \hline\end{array}$ | 6 | 28 | 1,424 |
| Automotive equipment, tires and tubes. Machinery, equipment, supplies......... | 8 | 1,263 | 133 45 | 9 3 | 41 | $\begin{array}{r}2,438 \\ \hline 948\end{array}$ |
| Merchant wholesalers, n.e.c.......... | 13 | 3,413 | 201 | 8 | 88 | 3,847 |
| Petroleum bulk stations, termingls. Other operating types.................. | 24 19 | 3,489 13,215 | 106 119 | 23 11 | 43 65 | 2,121 2,549 |

See footnotea at end of table.

Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE-Continued
Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948

| County, type of operation, and kind of business | Establishments <br> (Number) | Sales, entire year <br> (Thousand dollars) | Pay roll, entire year <br> (Thousand dollars) | Active proprietors,* November (Number) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Employees ( N umber) | Pay roll (Dollars) |
| Cook comery, total. | 11,068 | 14,799,769 | 598,538 | 7,427 | 149,976 | 11,426,582 |
| Administrative, auxiliary units.... Wholesale establlshments............ | $\begin{array}{r} 72 \\ 10,996 \end{array}$ | $\begin{array}{r} 185,981 \\ 14,613,788 \end{array}$ | $\begin{array}{r} 24,951 \\ 573,587 \end{array}$ | 7,427 | $\begin{array}{r} 6,080 \\ 143,896 \end{array}$ | $\begin{array}{r} 506,588 \\ 10,919,994 \end{array}$ |
| Merchant wholesalers, total.. | 6,953 | 5,009,517 | 324,440 | 5,223 | 84,830 | 6,156,070 |
| Groceries, confectionery, meats. | 754 | 598,032 | 33,820 | 613 | 9,641 | 655,271 |
| Farm producta (edible)... | 667 | 776,433 | 32,392 | 739 | 8,395 | 630,272 |
| Beer, wines, distilled spirits.. | 262 | 255,465 | 14,551 | 187 | 3,700 | 284,382 |
| Drugs, ebemicals, allied products | 285 | 203,574 | 13,557 | 163 | 3,718 | 262,621 |
| Tobacco and products (exc. leaf). | 78 | 109,158 |  | 63 |  | $66,897$ |
| Dry goods, apparel.................. Paper and 1ts products. . . . | 633 <br> 254 | 213,654 168,031 | 16,089 14,160 | 512 142 | 3,967 3,511 | 308,647 270,619 |
| Paper anducts pravurs............ | 254 <br> 171 <br> 109 | 1664,631 | 14,1689 | 142 86 | 3,511 | 270,619 100,611 |
| Automotive equipment, tires and tubes | 399 | 101,548 | 13,935 | 280 | 3,830 | 265,828 |
| Electrical goods..................... | 270 | 279,033 | 22,421 | 153 | 5,727 | 417,384 |
| Hardware, plumbing, beating.... | 250 | 117,356 | 11,038 | 178 | 3,009 | 205,491 |
| Lumber, canstruction materials. | 278 | 249,721 | 16,886 | 116 | 3,938 | 313,397 |
| Machinery, equipment, supplies. | 1,041 | 375,586 | 42,659 | 715 | 10,316 | 802,729 |
| Matals, matel work (exc. scrap) Waste materials........... | 129 297 | 187,986 255,728 | 16,721 13,467 | 62 331 | 3,844 3,600 | 310,744 235,805 |
| Merchant vbolesalers, n.e.c. | 1,245 | 753,583 | 54,418 | 883 | 15,432 | 1,025,372 |
| Manufacturers' sales brancbes, offices, total. | 1,643 | 5,626,011 | 207,111 | 50 | 49,933 | 3,952,619 |
| Sales brancbes (with stocks).... Sales offices (without stocks ${ }^{\text {a }}$.. | 873 770 | $2,808,077$ $2,817,934$ | 150,124 56,987 | 25 25 | $\begin{aligned} & 38,536 \\ & 11,397 \end{aligned}$ | $\begin{aligned} & 2,878,837 \\ & 1,073,782 \end{aligned}$ |
| Petroleum bulk atations, terminals. | 147 | 245,611 | 10,284 | 67 | 2,570 | 197,958 |
| Agents, brokers, total. | 2,222 | 3,603,862 | 30,679 | 2,068 | 6,171 | 591,325 |
| Farm products (edible)... | 70 | 229,235 | 2,253 | 62 | 484 | 47,02: |
| Drugs, chemicals, allied products | 51 | 31,075 | 830 | 38 | 192 | 16,72: |
| Dry goods, apparel.. | 461 | 312,494 | 2,480 | 43 | 601 | 48,987 |
| Agents and brokers, n.e.c. | 1,640 | 3,011,058 | 25,116 | 1,525 | 4,894 | 478,594 |
| Assemblers (matoly faral products), total. | 31 | 128,787 | 1,073 | 19 | 392 | 22,022 |
| Farr products (edible). | 11 | 20,487 | 542 | 3 | 179 | 10,902 |
| Farm producta (raw meteriala) | 12 | 107,031 | 380 | 13 | 112 | 7,240 |
| Other assemblers.. | . | 1,269 | 151 | 3 | 101 | 3,880 |
| DE KALB Comity, totel. | 69 | 37,088 | 4,649 | 62 | 1,296 | 65,234 |
| Merchant vholesalers.............. |  | 21,776 | 4,301 | 26 | 1,158 | 57,319 |
| Petrolsum buik atations, terminals | 22 | 4,359 | 151 | 21 | 54 | 3,529 |
| Other operating types......... | 22 | 10,953 | 197 | 15 | 84 | 4,286 |
| DE WITT Countr, total. | 50 | 31,410 | 544 | 36 | 177 | 10,023 |
| Merchant uholessiers.. | 11 | 2,423 | 126 | 9 |  |  |
| Petroleum bulk atations, terminals. | 16 | 2,552 | 149 | 14 | 41 | 2,968 |
| Other operating types.. | 23 | 26,435 | 269 | 13 | 91 | 4,769 |
| dovalas countr, total. | 62 | 25,288 | 358 | 43 | 160 | 7,411 |
| Merchant wholesalers............. | 13 | 939 |  | 11 | 60 | 1,838 |
| Patroleum bulk stations, terminals. | 22 | 1,923 | 54 | 19 | 21 | 1,142 |
| Other operating trpes............. | 27 | 22,426 | 218 | 13 | 79 | 4,431 |
| dU PACR COINTX, total. | 60 | 12,328 | 655 | 47 | 213 | 13,117 |
| Merchant wholeselers, total. | 36 | 6,899 | 412 | 34 | 149 | 8,548 |
| Grocerles, confectionery, meats. |  |  |  |  | 20 | 659 |
| Beer, vines, distilled apirite... | 5 | 1,389 | 94 | 3 | 24 | 2,070 |
| Automotive equipment, tires and tubes. | 5 | 451 | 79 | 2 | 24 | 1,336 |
| Weste materials................. | 4 | 698 | 27 | 7 | 11 | 500 |
| Merchant wholesalers, n.e.c | 16 | 3,054 | 173 | 15 | 70 | 3,983 |
| Manuracturers' bales branchss, offices. | 4 | 586 | 69 | $\cdots$ | 18 | 1,401 |
| Petrolevm bulk atationa, torsinals. | 16 | 3,592 | 140 | 11 | 35 | 2,515 |
| Otber operating types............... | , | 1,251 | 3.4 | 2 | 11 | 647 |
| FRamkis county, total. | 51 | 10,615 | 523 | 36 | 209 | 11,238 |
| Merchant wholesalers, total. | 28 | 6,056 | 420 | 20 | 159 | 8,466 |
| Groceries, confectionery, meats. |  | 1,019 | 22 | 3 | 13. | 599 |
| Farm products (edible)........ | 7 | 1,469 | 14.4 | 3 | 55 | 2,676 |
| Beer, wines, distilled spirits........ | 4 | 538 | 36 | 5 | 18 | 958 |
| Automotive equipment, tires and tubes. | 3 | 388 | 47 | - | 15 | 896 |
| Weste materials..... | 3 | 291 | 30 | 4 | 13 | 528 |
| Merchant unolessiers, n.e.c. | 6 | 2,351 | 141 | 5 | 45 | 2,809 |
| Petroleum bulk stations, terninals. Other operating type日................. | 16 7 | 2,550 2,009 | 51 52 | 13 3 | 22 28 | 990 1,782 |
| FULTON COWNTY, total.. | 55 | 14,274 | 603 | 33 | 228 | 9,995 |
| Merchant wholesalers. . | 13 |  | 381 | 10 | 132 | 5,781 |
| Fetroleum bulk stations, terminals. | 22 | 2,607 | 40 | 17 | 15 | 759 |
| Assenblera (mainis farm products), total. | 20 | 4,240 | 182 | 6 | 81 | 3,455 |
| Fans producta (raw materiala)... Assemblers, nec. | 10 | 3,081 1,159 | 132 50 | 4 2 | 52 29 | 2,389 1,066 |

See footantes at end of table

Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE-Continued
Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Bubiness: 1948

\begin{tabular}{|c|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{Councy, type of operation, and kind of busness} \& \multirow[b]{2}{*}{Establishments ( N umber)} \& \multirow[t]{2}{*}{Soles, entire year (Thousand dollars)} \& \multirow[t]{2}{*}{Pay roth, (Thousand dollars)} \& \multirow[t]{2}{*}{Active proprietors, November (Number)} \& \multicolumn{2}{|l|}{Paid employezs and pay rollh workweek ended nearest Nov. 15} \\
\hline \& \& \& \& \& Employees (Number) \& Pay roll (Dollars) \\
\hline Hancock county, total. \& 57 \& 15,369 \& 482 \& 33 \& 192 \& 9,797 \\
\hline \begin{tabular}{l}
Merchant wholesalers \\
Petroleum bulk stations, terminals. \\
Other operating types.
\end{tabular} \& \[
\begin{aligned}
\& 6 \\
\& 25 \\
\& 25 \\
\& 26
\end{aligned}
\] \& \[
\begin{array}{r}
1,166 \\
3,06 \\
11,117
\end{array}
\] \& \[
\begin{aligned}
\& 126 \\
\& 156 \\
\& 202
\end{aligned}
\] \& \[
\begin{array}{r}
6 \\
19 \\
8
\end{array}
\] \& \[
\begin{aligned}
\& 40 \\
\& 60 \\
\& 92
\end{aligned}
\] \& 2,496
3,655
3,646 \\
\hline HENAY COUNTY, total.. \& 7 \& 38,150. \& 906 \& 52 \& 372 \& 17,268 \\
\hline Merchant wholesalers, total. \& 24 \& 6,650 \& 346 \& 22 \& 143 \& 6,260 \\
\hline \begin{tabular}{l}
Seer, wines, distilled spirits. \\
Autamotive equipment, tires and tubes. \\
Merchant wholesalers, n.e.c.
\end{tabular} \& \[
\begin{array}{r}
5 \\
3 \\
16
\end{array}
\] \& \[
\begin{aligned}
\& 1,453 \\
\& 4,782 \\
\& 4,782
\end{aligned}
\] \& \[
\begin{gathered}
86 \\
\text { 89 } \\
211
\end{gathered}
\] \& \[
\begin{array}{r}
3 \\
1 \\
18
\end{array}
\] \& \[
\begin{gathered}
25 \\
11 \\
107
\end{gathered}
\] \& 1,398
379
3,983 \\
\hline Petroleum buik stations, terminals. \& 23 \& 2,358 \& 46 \& 19 \& 22 \& 1,027 \\
\hline Assemblers (mainly faru products), total \& 26 \& 17,538 \& 271 \& 9 \& 112 \& 5,212 \\
\hline Farm products (raw materials) Assemblers, n.e.c. \& \[
\left.\begin{array}{|c|}
20 \\
6
\end{array} \right\rvert\,
\] \& \[
\begin{gathered}
15,311 \\
2,227
\end{gathered}
\] \& \[
\begin{aligned}
\& 133 \\
\& 138
\end{aligned}
\] \& \[
{ }_{4}^{5}
\] \& \begin{tabular}{l}
53 \\
59 \\
\hline
\end{tabular} \& 2,499 \\
\hline Other operating types. \& 4 \& 11,604 \& 243 \& 2 \& 95 \& 4,769 \\
\hline Iroguois county, total. \& 87 \& 43,403 \& 746 \& 59 \& 329 \& 16,197 \\
\hline Msrchant wholesalers. Petroleum bulk stations, terminals. Other operating types. \& \[
\begin{aligned}
\& 10 \\
\& 25 \\
\& 52
\end{aligned}
\] \& \[
\begin{array}{r}
3,980 \\
3,748 \\
35,675
\end{array}
\] \& \[
\begin{aligned}
\& 290 \\
\& 319 \\
\& 317
\end{aligned}
\] \& \[
\begin{aligned}
\& 11 \\
\& { }_{26}^{22}
\end{aligned}
\] \& \[
\begin{aligned}
\& 154 \\
\& 49 \\
\& 126
\end{aligned}
\] \& 6,760
2,969
6,468 \\
\hline Jackson cointy, total.. \& 50 \& 16,789 \& 914 \& 29 \& 328 \& 17,254 \\
\hline Merchant wholesalers, total. \& 23 \& 6,656 \& 560 \& 15 \& 215 \& 10,423 \\
\hline Groceries, confectionery, meats Farm producta (edidle) Automotive equipment, tires and tubes. Merchant wholesalers, n.e.o \& 5
5
7
7 \& \begin{tabular}{l}
3,214 \\
1,315 \\
603 \\
1,524 \\
\hline
\end{tabular} \& \[
\begin{gathered}
195 \\
198 \\
90 \\
77
\end{gathered}
\] \& \[
\begin{aligned}
\& 3 \\
\& 3 \\
\& 3
\end{aligned}
\] \& \begin{tabular}{l}
66 \\
79 \\
32 \\
38 \\
\hline
\end{tabular} \& 3,588
3,807
1,630
1,468 \\
\hline Petroleum bulk stations, terminals Other opersting types. \& \[
\begin{aligned}
\& 15 \\
\& 12
\end{aligned}
\] \& \[
\begin{aligned}
\& 3,972 \\
\& 6,161
\end{aligned}
\] \& \[
\begin{aligned}
\& 146 \\
\& 208
\end{aligned}
\] \& 12
2 \& \begin{tabular}{l}
55 \\
58 \\
\hline
\end{tabular} \& 2,951 \\
\hline KANE COONTY, total... \& 204 \& 99,338 \& 5,119 \& 130 \& 1,581 \& 99,121 \\
\hline Merchant wholesalers, total. \& 129 \& 53,713 \& 3,703 \& 90 \& 1,121 \& 71,273 \\
\hline \begin{tabular}{l}
Grocertes, confectionery, meats \\
Farm products (edible) \\
Beer, winss, distilled spirits \\
Tobscco and products (exc. leaf)
Paper and 1 ts products..........
\end{tabular} \& \(\begin{array}{r}10 \\ 114 \\ 19 \\ 7 \\ 3 \\ \hline\end{array}\) \& 3,521
6,927
6,072
7,237
1,669 \& 185
771
453
293
237 \& \(\begin{array}{r}5 \\ 8 \\ 11 \\ 11 \\ \hline\end{array}\) \& \[
\begin{aligned}
\& 69 \\
\& 02 \\
\& 125 \\
\& 127 \\
\& 59 \\
\& 59
\end{aligned}
\] \& 3,963
14,905
8,71
6,314
4,285
4 \\
\hline Automotive equipment, tires and tubes......... \& 16 \& 2,976 \& 598 \& 7 \& 196 \& 11,169 \\
\hline Elee trical goods......................... \& 3
4 \& ¢, 1,192 \& 85
160 \& 1 \& \({ }_{41}^{29}\) \& 1,622 \\
\hline Machinery, equipment, stuplies............. \& 18 \& ¢ \& 160
268
176 \& 21 \& \({ }_{73}\) \& 4,879 \\
\hline Maste mater1119,.............. \& 11
24 \& 1,815
17,687 \& 176
47 \& 15 \& 63
177 \& 3,264
10,371 \\
\hline Manufacturers \({ }^{1}\) sales branches, offices. Pstroleum buik stations, terminals Agents, brakers \& \[
\left.\begin{aligned}
\& 23 \\
\& 33 \\
\& 5
\end{aligned} \right\rvert\,
\] \& \[
\begin{array}{r}
19,827 \\
9,100 \\
641
\end{array}
\] \& \[
\begin{gathered}
990 \\
240 \\
12
\end{gathered}
\] \& 2
28
28
4 \& \(\begin{array}{r}318 \\ 76 \\ \hline 2\end{array}\) \& 18,778
5,070
218 \\
\hline Assemblers (mainly farm producte), total. \& 14 \& 16,057 \& 174 \& 6 \& 64 \& 3,842 \\
\hline  \& 4
10 \& 4, 2 ,988
11,599 \& \({ }_{113}^{61}\) \& \({ }_{5}^{1}\) \& 18
46 \& \(\xrightarrow{1,558} 2\) \\
\hline KANKAREE COUNTY, total. \& 101. \& 53,756 \& 1,952 \& 68 \& 657 \& 38,420 \\
\hline Merchant wholesalers, total. \& 49. \& 17,741 \& 1,115 \& 36 \& 371 \& 22,296 \\
\hline \begin{tabular}{l}
Groceries, confectionery, meats. \\
Farm producta (edible) \\
Beer, wines, distilled spirits. \\
Automotive equipment, tires and tubes. \\
Machinery, equipment, supplies. \\
Waste materials \\
Merchant wholesalers, n.e.c..
\end{tabular} \& 9
9
8
6
6
3
8 \& 1,322
2,849
2,615
1,179
7,595
609
1,572 \& 68
308
154
168
288
27
161 \& 6
8
7
5
1
5 \& 29
98
9
56
56
67
13
57 \& 1,354
5,686
3,520
3,248
4,640
570
3,308 \\
\hline Petroleum buik stations, terminals Assemblers (mainly farm produets). Other operating types. \& 20
23
9 \& 4,819
19,142
12,054 \& \[
\begin{aligned}
\& 136 \\
\& 322 \\
\& 379
\end{aligned}
\] \& 18
13
1 \& 43
118
125 \& 2,597
S,973
7,554 \\
\hline kNax cotnty, total.. \& 93 \& 46,567 \& 2,34.5 \& 56 \& 707 \& 43,73 \\
\hline Merchant wholesalers, total.. \& 40 \& 21,514. \& 1,783 \& 27 \& 522 \& 33,359 \\
\hline \begin{tabular}{l}
Grocerles, confectionery, meats. Farm products (edible) \\
Seer, wines, distilled spirits. \\
Automotive equipment, tires and tubes. \\
Machinery, equipment, supplies. \\
Waste materials. \\
Merchant wholesalers, n.e.c.
\end{tabular} \& \[
\begin{array}{r}
7 \\
6 \\
5 \\
4 \\
4 \\
3 \\
12 \\
12
\end{array}
\] \& \[
\begin{array}{r}
10,255 \\
2,735 \\
3,773 \\
3,03 \\
1,065 \\
175 \\
304 \\
3,277
\end{array}
\] \& \[
\begin{gathered}
368 \\
674 \\
274 \\
206 \\
106 \\
35 \\
30 \\
306
\end{gathered}
\] \& 4
5
2
4
4
1
2
9 \& 103
210
60
34
11
10
10
94 \& 7,269
12,972
4,233
1,762
598
498
4,28
6,107 \\
\hline \begin{tabular}{l}
Manufacturers' sales branches, offices \\
Petroleuri bulk stations, terminals \\
Agents, brokers. \\
Assembiers (mainly farm products).
\end{tabular} \& \begin{tabular}{|l|}
7 \\
23 \\
3 \\
20
\end{tabular} \& \[
\begin{array}{r}
3,332 \\
3,785 \\
6626 \\
17,220
\end{array}
\] \& \[
\begin{aligned}
\& 223 \\
\& 80 \\
\& 12 \\
\& 247
\end{aligned}
\] \& \(\dddot{20}\)

8
8 \& 60
29
20
76 \& 4,577
1,657
225
3,895 <br>
\hline
\end{tabular}

Ses footnotes at end of table.

Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE-Continued
Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948


[^30]Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE-Continued
Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Bubiness: 1948


Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE-Continued
Establishments, Sales, Pay Roll, and Personnbl, by Typb of Operation and Kind or Business: 1948


Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE-Continued
Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948


## INDIANA

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Table 101.-THE STATE
Establishments, Sales, Expenses, Pay Roll, Personnel, and Stocks, ay Type of Operation and Kind of Business: 1948


[^31]Table 101,-THE STATE-Continued
Establishments, Sales, Expenses, Pay Roll, Personnel, and Stocks, by Type of Operation and Kind of Business: 1948


* Proprietors of unincorporated buainesses.
n.e.c. Not elsewhere classified
$x$ Withheld to avoid diaclosure.
Entries for agents and brokers represent brokerage or commission received.
n.a.. Not available or not applicable.

Table 102.-STANDARD METROPOLITAN AREAS
Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948


See footnotes at end of table.

Table 102.-STANDARD METROPOLITAN AREAS Continued

## Establisgments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948



[^32]Table 102.-STANDARD METROPOLITAN AREAS-Continued
Establisements, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948


[^33]n.e.c. Not elawhere classified.
${ }_{2}^{1}$ Coextenaive with Vanderburgh County,
${ }^{3}$ Coextensive with Marion County.

[^34]Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE ${ }^{1}$
Establishments, Sales, Pay Roll, and Personnel-Total; Establishments and Sales-Merchant Wholesalers and Other Operating Types: 1948

| County and city | Total |  |  |  |  |  | Merchant wholesalers |  | Other operating types |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Establishments <br> (Number) | Sales, entire year (Thousanddolhars) dolars) | Pay roll, enrire year <br> (Thousand dollars | Active proprietors, November (Number) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  | Establishments <br> (Number) | Sales,entire year (Thousand dollars) | Establishments <br> (Number) | Sales,entire year (Thousand dollars) |
|  |  |  |  |  | Employecs (Number) | Pay roll (Dollars) |  |  |  |  |
| State, total Administrative, auxillery units. Wholesale estab11shments. | 5,358 | 3,261,958 | 152,768 | 3,586 | 47,240 | 2,901,361 |  |  |  |  |
|  | $\begin{array}{r}\text { 5,325 } \\ \hline 33\end{array}$ | $\begin{array}{r} 34,817 \\ 3,227,141 \end{array}$ | $\begin{array}{r} 14,890 \\ 14,878 \end{array}$ | 3,586 | $\begin{aligned} & 2,18,18 \\ & x_{2}^{2}, 056 \end{aligned}$ | $\begin{array}{r} 152,745 \\ 2,748,616 \end{array}$ | 2,852 | 1,381,135 | 2,473 | 1,846,006 |
| Adems County <br> Decatur. <br> Remainder of County | 40 | 11,372 | 600 | 27. | 228 | 11,815 |  | 5,488 | 26 |  |
|  | ${ }_{21}^{19}$ | 6,654 <br> 4,718 | 354 246 | 18 <br> 9 | 131 97 | 6,770 5,045 |  | 4,675 | 17 | 1,979 |
| Allen County <br> Fort Wayte <br> Remainder of County | $\frac{334}{284}$ | $\frac{288,821}{168,106}$ | $\frac{12,394}{11,318}$ | 179 <br> 147 | 3,612 3,227 | $\frac{240,983}{218,973}$ | 229 | $\frac{104,161}{98,108}$ | $\frac{105}{70}$ | -84,660 |
|  | 20 | $\xrightarrow{108,715}$ | 1,076 | 132 | 3,385 | 212,012 | 214 | 98,053 | 35 | 14,662 |
| Berthol amew County Columbus <br> Remafnder of County | 52 42 40 10 | $\frac{20,288}{17,503}$ | $\xrightarrow{1,274} \begin{aligned} & 1,373 \\ & 101 \\ & 20\end{aligned}$ | 32 <br> 26 <br> 6 | $\begin{array}{r}439 \\ 404 \\ 45 \\ \hline\end{array}$ | 19,888 17,897 1,977 1 | 29 | $-\frac{10,634}{10,634}$ $\ldots$ | 23 <br> 13 <br> 10 | 9,654 $\begin{aligned} & 6,869 \\ & 2,785\end{aligned}$ |
| Benton County........................ | 38 | 12,123 | 215 | 24 | 86 | 3,852 | 5 | 488 | 33 | 10,635 |
| Blackford County Hartford Clty Femainder of County | 24 | $\frac{6,620}{1,861}$ | $\frac{192}{4,1}$ | 12. | 101 | $\begin{array}{r}3,566 \\ \hline 836\end{array}$ | 8 | $\frac{1,636}{1,078}$ | $\frac{16}{6}$ | 4,984 |
|  | 13 | 4,759 | ${ }_{150}^{4.15}$ | ${ }_{8}^{10}$ | ${ }_{83}^{18}$ | 2,730 | 3 | 1,078 | 10 | 4,201 |
|  | $\frac{29}{15}$ | 6,524 | $\frac{291}{138}$ | 19 | $\frac{117}{50}$ | $\frac{4,828}{2,276}$ | 10 | $\frac{3,377}{1,189}$ | 19 | $\frac{3,447}{1,317}$ |
|  | 14 | 4,318 | 153 | 10 | 67 | 2,552 | 3 | 2,188 | 11 | 2,130 |
| Brown County <br> Carroll County. | $3_{31}^{1}$ | ${ }_{8,8 \text { ( }}^{8,873}$ | ${ }^{(x)}{ }_{279}$ | (x) ${ }_{21}$ | ${ }^{(x)} 106$ | ${ }_{(x)}^{4,548}$ | (x) | ${ }_{(1,161}^{1}$ | $\begin{array}{r}1 \\ 24 \\ \hline\end{array}$ | $\stackrel{(x)}{7,712}$ |
| Cass County $\qquad$ | $\frac{62}{43}$ | $\frac{24,502}{16,648}$ | 1,680 940 | ${ }^{41}$ | 369 <br> 318 <br> 318 | $\begin{array}{r}21,237 \\ \hline 18,526 \\ \hline\end{array}$ | $\begin{array}{r}33 \\ \hline 29 \\ \hline\end{array}$ | $\frac{10,615}{10,367}$ | $\frac{29}{14}$ | $\frac{13,887}{6,261}$ |
|  | 19 | 7,854 | 140 | 21 | 71 | 2,711 | 4 | 248 | 15 | 7,606 |
| clark County Charlestow. errersanville Remsinder of County | 28 | 6,042 | 320 | 15 | 128 | 6,374 | 16 | 3,300 | 12 | 2,742 |
|  | $\begin{array}{r}20 \\ 8 \\ \hline\end{array}$ | 4,132 1,920 | $\stackrel{279}{ } \stackrel{1}{4}$ | 13 <br> 6 | 107 | 5,537 | 13 <br> 3 | 3,010 | 7 7 5 | (1,122 |
| Clay Gcunty. <br> Brazil. <br> Rewainder of County | 26 | 8,117 | 297 | 15 | 138 | 5,874 | 11 | 2,115 | 15 | 6,002 |
|  | ${ }^{18} 8$ | $\begin{aligned} & \begin{array}{l} 5,31 \\ 2,796 \end{array} \end{aligned}$ | $\begin{array}{r}233 \\ 64 \\ \hline\end{array}$ | $\stackrel{9}{6}$ | 105 33 | 4,254 1,620 | $\stackrel{10}{1}$ | $\begin{aligned} & (x) \\ & (x) \end{aligned}$ | 8 7 | $\begin{aligned} & (x) \\ & (x) \\ & (x) \end{aligned}$ |
| Clinton County <br> frankfort. Remsinder of County | $\frac{50}{22}$ | 12,647 4,625 | ${ }_{578}^{234}$ |  | 208888 | $\frac{10,818}{4,252}$ | $\frac{14}{10}$ | $\frac{2,646}{1,852}$ | $\frac{36}{12}$ | $\frac{9,001}{2,773}$ |
|  | 28 | 7,022 | $3 / 4$ | 20 | 120 | 6,566 | 4 | ${ }^{794}$ | 24 | 6,228 |
| Crauford County............. | 4 | 319 | 3 | 3 | 1 | 63 | 1 | (x) | 3 | (x) |
| Davieas County $\qquad$ Waakington Remainder or County . . . . . . . . . . . . . . . . . . . | $\frac{20}{16}$ | $\frac{7,990}{3,149}$ | 370 | $\frac{12}{11}$ | 162 | $\frac{7,247}{3,505}$ |  | 1,510 | 11 | (x,480 |
|  | $\stackrel{16}{4}$ | 3,149 4,841 17,28 | 193 <br> 17 | 11 <br> 1 | 60 102 | 3,505 | 8 | ${ }_{(0)}^{(x)}$ | ${ }_{3}^{8}$ | $\begin{aligned} & (x) \\ & (x) \\ & (x) \end{aligned}$ |
| Dearborn County <br> Decatur County Greenaburg Remainder of County | 29 | 17,352 | 539 | 13 | 164 | 10,639 | 14 | 14,016 | 15 | 3,336 |
|  | 26 | 10, 194 | 416 | 20 | 118 | 6,466 | 11 | 8,641 | 15 | 1,553 |
|  | ${ }_{6}^{20}$ | 9,775 | 403 13 | 17 3 | 113 | 6,162 304 | 11 | 8,641 $\ldots$ | ${ }_{6}^{9}$ | 1,074 4,79 |
| De Kalb County <br> Auburn. <br> Remainder of County | 28 | 6,789 | 327 | 26 | 110 | 6,238 | 11 | 3,740 | 17 | 3,049 |
|  | 10 | 4,453 | 227 |  | $6^{67}$ |  | 6 5 | 3,380 | 4 | 1,073 |
|  | 18 108 | 2,336 41,567 | 100 3,029 | 17 62 | 43 | 1,991 58,748 | 66 | 360 26,057 | 13 | 1,976 15,510 |
| Delaware County Muncie. Remainder of County |  | 31, ${ }^{\text {a }}$ (2, | 2,523 | 50 | 796 | 48,724 | 57 | 23,224 | 27 | 7,818 |
|  | 24 | 10,525 | 506 | 12 | 170 | 10,024 | 9 | 2,833 | 15 | 7,692 |
|  | 31 | 8,092 | 335 | 27 | 131 |  | , | -2,726 | 15 | 5,366 |
|  | 14 17 | 4,390 3,702 | 187 148 | 17 | ${ }_{6}^{66}$ | 3,431 2,999 | ${ }_{10}^{6}$ | 1,887 | 7 | 1,815 |
| Elkhart County Elkhart. Goahen.. Remainder of County | 99 | 34,234 | 1,875 | 67 | 591 | 34,575 | 69 | 22,709 | 30 | 11,525 |
|  | ${ }^{57}$ | 21,647 | 1,496 |  |  |  | 50 | 18,252 |  |  |
|  | ${ }_{28}^{14}$ | 5,194 7,393 | 249 130 | 25 | ${ }_{73}^{91}$ | 4,598 2,576 | ${ }^{9}$ | 3,284 1,173 | 18 | 1,910 |
| Fayette County Connersville Remainder of County. | 20 |  | 326 | 20 | 132 | 6,374 | 12 |  | 8 |  |
|  | $\begin{array}{r}18 \\ 2 \\ \hline\end{array}$ |  | (x) | ${ }_{\text {(x) }}(\mathrm{x})$ | (x) ${ }_{\text {(x) }}$ | $\left(\begin{array}{l}(x) \\ (x)\end{array}\right.$ | $\stackrel{11}{11}$ | (x) (x) |  | ${ }_{(0)}^{(x)}$ |
|  | 2 |  | (x) |  | (x) | (x) |  |  | 1 |  |
| Floyd County. <br> New Albany <br> Remainder of County |  | $\frac{17,037}{16,105}$ | 1,052 |  |  | $\stackrel{20,950}{20,653}$ | 42 |  | $\frac{13}{9}$ | $\frac{6,302}{(x)}$ |
|  | 6 | ${ }^{1632}$ | 23 | 6 | 9 |  | 2 | (x) | 4 | (x) |
| Fountain County <br> Franklin County <br> Fulton County. | 27 | 8,733 | 130 | 20 | 63 <br> 5 | 2,569 | 3 | ${ }_{712}$ | 24 | 8,421 |
|  | ${ }_{27}^{14}$ | 1,149 5,936 | ${ }^{60}$ | 17 22 | 35 66 | 2,132 | 10 | ${ }_{867}^{757}$ | ${ }^{7} 7$ |  |
| Gibaon County............... | 29 |  | 270 | 25 | 133 | 5,276 | 12 | 2,582 | 17 | 4,042 |
|  |  | 1,721 | 53 |  |  | 1,111 |  | (x) |  | (x) |
| Princeton. <br> Remalnder of County | 22 | 4,903 | 217 | 20 | 112 | 4,165 | 7 | (x) | 15 | (x) |
| Grant County............ | 79 |  | 1,334 | ${ }^{65}$ | 484 | $\frac{26,147}{23,7 \%}$ | 43 | $\frac{11,351}{10,839}$ | 36 17 17 | $\frac{10,982}{50,080}$ |
| $\begin{aligned} & \text { Marion.,........................ } \\ & \text { Remainder or County } \end{aligned}$ | $\begin{array}{r}51 \\ 28 \\ \hline\end{array}$ | 15,919 6,414 | ${ }^{1,1211}$ | 40 | 419 65 | $\xrightarrow{23,770} 2$ | ${ }_{9}^{34}$ | 10,839 512 | 19 | 5,902 |
| Greene County. | 33 |  |  | 26 | 103 |  | 10 | 1,545 | 23 | 4,869 |
| $\xrightarrow{\text { Lintor.......... }}$ | 13 20 | 1,751 | 109 129 | 17 | ${ }_{62}^{41}$ | 1,902 2,417 | 4 | 1,054 | 16 | 4,172 |
| Hemiliton County.... | 35 | 9,915 | 361 | 27 | 148 | 7,008 | 14 |  | 21 |  |
| Moblesv111e..........Remainder of county. |  | 1,684 | 111 | 13 | 42 | 1,978 |  |  |  |  |
|  | 23 | 8,231 | 250 | 14 | 106 | 5,030 | 6 | 5,283 | 17 | 2,948 |
| Hancock Courty ... | 23 | 5,845 | 227 | 14 | 98 | 4,243 | 7 | 2,042 | 16 |  |
| creenrteld ................................. | ${ }^{8}$ | $\xrightarrow{2,888} \mathbf{2 , 9 5}$ | 137 90 | ${ }_{9}^{5}$ | 52 <br> 46 | 2,364 1,879 | 4 | 1,343 699 | 11 | $\xrightarrow{1,525}$ |
| Harriaon County. <br> Hendricka County | ${ }_{28}^{14}$ | 1,789 <br> 5,005 | $\begin{array}{r}69 \\ 133 \\ \hline 1\end{array}$ | ${ }_{32}^{16}$ | 41 64 | 2,391 | 5 | 683 391 | ${ }^{23}$ | 1,106 4,614 |
| Henry County <br> New Castle <br> Remalnder of County | 42 |  |  | 40 | 100 | 6,006 | 19 | 3,278 | 22 |  |
|  | ${ }_{25}^{16}$ | 3,431 | 118 | ${ }_{25}^{15}$ | 42 | 3,630 | 8 | 2,107 | 8 | 1,324 |
|  | 25 | 6,496 | 129 | 25 |  | 2,376 | 11 | 1,071 | 14 | 5,425 |

[^35]Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE ${ }^{3}$ Continued
Establishments, Sales, Pay Roll, and Personnel-Total; Establishments and Sales-Merchant Wholesalers and Otiekr Operating Types: 1948

see footnotes at end of table.

Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE ${ }^{1}$-Continued
Establishments, Sales, Pay Roll, and Personnel-Total; Establishments and Sales-Merchant Wholesalers and Other Operating Types: 1948


Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE
Estarlishments, Sales, Pay Roll, and Personnec, by Type of Operation and Kind of Business: 1948


See footnotes at end of table.

Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE-Continued
Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948

| County, type of operation, and kind of business | Establishments <br> (Number) | Sales, entire year (Thousand dollats) | Pay roll, entire year <br> (Thousand dollars) | Active proprietors,* November (Number) | Paid employeres and pay roll, workweek ended nearest Nov. 15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Employes (Number) | Pay roll (Dollars) |
| Gramt COUNTY, total. | 79 | 22,333 | 1,334 | 65 | 484 | 26,147 |
| Merchant wholesalers, total. | 43 | 11,351 | 1,035 | 37 | 361 | 20,257 |
| Groceries, confectionery, meats <br> Farm products (edible).. <br> Automotive equipment, tires and tubes. <br> Electrical goods. <br> Machinery, equipment, supplies. <br> Waste materials. <br> Merchant wholesalers, n.e.c.............. | 7 5 4 3 5 4 15 | 2,867 1,252 577 384 1,469 931 3,871 | 161 175 119 25 172 84 299 | 3 7 4 3 5 2 13 | 59 54 60 18 41 36 93 | 3,203 3,287 3,230 550 3,360 1,582 5,045 |
| Petroleum bulk stations, terminals............................... <br> Other opereting types.. | 22 14 | 5,083 5,899 | 206 93 | 19 | 72 51 | 4,110 |
| HOWARD COUNTY, total. | 67 | (x) | (x) | $(x)$ | (x) | (x) |
| Administrative, auxilisry units..... | $\begin{aligned} & 2 \\ & 65 \\ & 65 \end{aligned}$ | $\overline{(x)}$ | $\text { (x) } 1,486$ | (x) 42 | (x) 458 | $\overline{(x)_{26,663}}$ |
| Merchant wholesalers, total.. | 40 | 15,951 | 1,186 | 32 | 362 | 20,435 |
| Groceries, confectionery, meats. | 7 | 2,345 | 127 |  | 49 | 2,423 |
| Farm products (edible)............ | 5 | 1,815 | 222 | 5 | 68 | 4,342 |
| Beer, wines, distilled spirits.......... | 4 | 925 | 63 | 4 | 24 | 1,115 |
| Autointive equipment, tires and tubes.. | 5 | 1,090 | 169 | 6 | 56 | 2,941 |
| Lumber, construction materials... | 3 | 393 | 81 | . | 31 | 1,992 |
| Machinery, equipment, supplies. Waste materials............... | 3 5 | 254 4.859 | $\begin{array}{r}26 \\ 248 \\ \hline\end{array}$ | 2 | 10 | , 527 |
| Merchant wholesalers, n........... | 5 | 4,859 | 248 250 | 4 | 46 | 2,937 4,158 |
| Manufacturers' sales branches, offices.. | 4 | 742 | 67 |  | 19 | 1,349 |
| Petroleum bulk stations, terminals....... | 12 | 3,652 | 145 | 7 | 41 | 3,048 |
| Agents, brokers.................... | 3 | , 148 | 17 | 1 | ${ }^{6}$ | , 303 |
| Assemblers (mainly farm products) | 6 | 2,338 | 71 | 2 | 30 | 1,528 |
| nnox County, total. | 50 | 17,401 | 859 | 49 | 321 | 14,937 |
| Merchant wholesalers, total. | 23. | 7,758 | 603 | 23 | 236 | 10,284 |
| Groceries, confectionery, meats...... Automotive equipment, tires and tubes Merchant wholesalers, n.e.c........... | 7 5 11 | 3,876 1,638 2,246 | 199 <br> 251 <br> 153 | 9 5 | 77 99 | 3,562 4,024 2,598 |
| Petroleum bulk stations, terminals. | 15 | 3,695 | 141 | 14 | 49 | 2,632 |
| Assemblers (mainly farm products), total. | 7 | 4,204 | 58 | 9 | 20 | 1,032 |
| Farm products (edible)........ | 4 | 596 3,608 | 8 5 | 4 | $\stackrel{2}{28}$ | 85 947 |
| Other operating types. | 5 | 1,744 | 57 | 3 | 16 | 989 |
| KOSCIUSKO COUNTY, total. | 59 | 9,602 | 409 | 44 | 198 | 8,569 |
| Merchant wholesalers, total. | 23 | 2,194 | 200 | 19 | 84 | 3,989 |
| Machinery, equipment, supplies. Waste materials. | 5 4 | 285 202 | 23 24 | 4 | 10 | 457 526 |
| Merchant wholesalers, n.e.c. | 14 | 1,707 | 153 | 13 | 63 | 3,006 |
| Petroleum buik stations, terminals. | 23 | 3,226 | 79 | 16 | 27 |  |
| Assemblers (mainly farm products). | 9 | 3,408 | 112 | 4 | 66 | 2,642 |
| Other operating types.................... | 4 | 774 | 18 | 5 | 21 | 427 |
| LAKE COUNTY, total. | 286 | 234,466 | 11,025 | 188 | 3,215 | 212,587 |
| Merchant wholesalers, total. | 218 | 129,648 | 8,209 | 164 | 2,249 | 156,044 |
| Groceries, confectionery, meats. |  |  |  |  |  |  |
| Farmim products (edible).............. | 29 | 13,520 | 1,267 | 27 | 369 | 24,013 |
| Beer, wines, distilled spirits.......... Drugs, chemicsls, allied products...... | 15 5 | 15,630 | 1,183 48 | 4 | 217 19 | 18,621 |
| Tobecco and products (exc. leaf)... | 13 | 11,852 | 187 | 14 | 67 | 3,563 |
| Autcmotive equipment, tires and tubes. | 20 | 3,977 | 625 | 10 | 197 | 11,180 |
| Electrical goods................ | 4 | 3,871 | 164 | 1 | 47 | 3,388 |
| Hardware, plumbing, heating....... | 13 | 4,136 | 362 | 14 | 103 | 7,965 |
| Lumber, construction materials. | 14 | 10,515 | 874 | 5 | 220 | 16,888 |
| Mschinery, equipment, supplies. | 30 21 | 5,723 3,253 | 755 282 | 28 25 | 192 109 | 14,619 5,235 |
| Merchant wholesalers, n.e.c. | 29 | 43,915 | 1,913 | 16 | 537 | 38,431 |
| Manufecturers' sales branches, offices, total. | 25 | 19,312 | 1,339 | $\ldots$ | 483 | 31,693 |
| Sales branches (with stocks)... | 19 | 15,421 | 1,182 | $\cdots$ | 43 | 28,839 |
| Sales orfices (without stocks). | 6 | 3,891 | 157 | ... | 40 | 2,854 |
|  | 33 10 | 76,212 9,294 | 1,319 | 18 6 | 335 48 48 | 21,965 2,885 |
| LA PORTE COONTY, total.. | 77 | 33,490 | 1,617 | 49 | 456 | 28,979 |
| Merchant wholesalers, total... | 42 | 18,213 | 1,199 | 26 | 334 | 20,762 |
| Groceries, confectionery, meats. | 10 | 3,456 | 167 | 6 | 59 | 3,297 |
| Farm products (edible)..... | 3 | 723 | 91 | 1 | 30 | 1,786 |
| Beer, wines, distilled spirits.............. | 4 | 2,151 | 270 | 1 | 50 | 4,736 |
| Automotive equipment, tires and tubes......... | 7 | 917 | 112 | 5 | 36 | 2,201 |
| Machinery, equipment, supplies............. | 3 | 131 | 14 | 1 | 11 | , 269 |
| Weste materials............. | 4 | 830 | 94 | 2 | 30 | 1,640 |
| Merchant wholesalers, n.e.c | 17 | 10,005 | 451 | 10 | 118 | 6,833 |
| Petroleum bulk stations, terminals.. | 21 | 5,758 | 135 | 16 | 47 | 2,944 |
| Assemblers (mainly farm products)... | 10 | 3,780 | 105 | 6 | 38 | 2,274 |
| Other operating types.............. | 4 | 5,739 | 178 | 1 | 37 | 2,999 |

Assemblers (mainly farm products).
See footnotes at end of table.

## WHOLESALE TRADE—STATE STATISTICS

## Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE-Continued

Establisuments, Sales, Pay Role, and Personnel, by Type of Operation and Kind of Business: 1948

| County, type of operation, and kind of business | Establishments <br> (Number) | Sales, entire year <br> (Thousand dollars) | Pay roll, entire year (Thousand dollars) | Active proprietors, ${ }^{*}$ November (Number) | Paid employees and pay roil, workweek ended nearest Nov. 15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Employees <br> (Number) | Pay roll (Doilars) |
| MADISON COINTY, total.. | 96 | 32,328 | 1,739 | 68 | 605 | 30,947 |
| Merchant wholesalers, total.. | 51 | 12,354 | 1,126 | 43 | 355 | 20,904 |
| Groceries, confectionery, meats... | 4 | 3,063 | 196 | 1 | 43 | 3,643 |
| Farm products (edible)................... | 6 | 913 | 65 | 10 | 33 | 1,268 |
| Beer, wines, distilled spirits...................... | 5 | 1,888 | 190 | 3 | 43 | 3,142 |
| Drugs, chericals, allied products................ | 3 | , 302 | 30 | 2 | 11 | 685 |
| Automotive equipment, tires and tubes. | 11 | 1,436 | 254 | 8 | 94 | 4,912 |
| Lumber, construction materials......... | 3 | 637 274 | 86 15 | $\cdots{ }_{8}$ | 24 6 | 1,567 |
| Merchant wholesalers, n.e.c.... | 15 | 3,841 | 290 | 11 | 101 | 5,493 |
| Petroleum bulk stations, terminals..... Assemblers (mainly farm products)....... | 30 10 | 5,808 11,662 | 163 136 | 22 2 | 52 | 2,947 2,407 |
| Other operating types............. | 5 | 2,504 | 314 | 1 | 138 | 4,689 |
| MARION COWNTY (See Indianapolis Metropolitan Area, table 102.) |  |  |  |  |  |  |
| MONTGOMERY COUNTY, total. | 61 | 21,491 | 624 | 37 | 256 | 12,620 |
| Merchant wholesalers, total.. | 18 | 4,540 | 355 | 8 | 127 | 7,242 |
| Farm products (edible)... | 5 | 974 | 126 | 3 | 57 | 2,896 |
| Automotive equipnent, tires and tubes Merchant wholesalers, n.e.c......... | 3 | 230 | 31 | 4 | 12 | , 603 |
| Merchant wholesalers, n.e.c........... | 10 | 3,336 | 198 | 1 | 58 | 3,743 |
| Petroleum bulk stations, terminals... | 18 | 2,234 | 65 | 13 | 19 | 1,446 |
| Agents, brokers........... | 4 | 8,160 | 23 | 3 | 18 | 428 |
| Other operating types........ | 21 | 6,557 | 181 | 13 | 92 | 3,504 |
| noble coumTy, total. . | 50 | 8,814 | 489 | 31 | 167 | 8,472 |
| Werchant wholesalers, total.. | 21 | 5,092 | 332 | 9 | 122 | 5,713 |
| Groceries, confectionery, meats. | 3 | 506 | 28 | 1 | 11 | 491 |
| Farm products (edible)........ | 5 | 652 | 59 | 5 | 23 | 976 |
| Beer, wines, distilled spirits | 4 | 585 | 70 | . | 24 | 1,425 |
| Waste materials.............. | 3 | 687 | 64 | 1 | 23 | 1,375 |
| Merchant wholesalers, n.e.c. | 6 | 2,662 | 111 | 2 | 41 | 1,446 |
| Petroleum bulk stations, terminalc. | 17 | 1,895 | 45 | 13 | 10 | 624 |
| Assemblers (mainly farm products). | 7 | 1,071 | 63 | 4 | 25 | 1,305 |
| Other operating types........... | 5 | 756 | 49 | 5 | 10 | 830 |
| ST. JOSEPH COUNTY (See South Bend Metropolitan Area, table 102.) |  |  |  |  |  |  |
| tippecanoe county, total. | 89 | 33,748 | 2,253 | 53 | 74.4 | 47,016 |
| Merchant wholesalers, total. | 54 | 19,219 | 1,702 | 33 | 567 | 34,109 |
| Groceries, confectionery, meats. | 11 | 5,978 | 378 | 7 | 118 | 7,509 |
| Farm products (edible)........... | 6 | 3,693 | 356 | 5 | 105 | 7,046 |
| Beer, wines, distilled spirits.. | 4 | 1,266 | 64 | 5 | 30 | 1,307 |
| Automotive equipment, tires and tubes. | 9 | 1,796 | 279 | 8 | 97 | 5,645 |
| Electrical goods..... | 4 | 994 | 119 | 1 | 43 | 2,298 |
| Weste materials....... | 3 | 856 | 58 | . | 35 | 1,322 |
| Merchant wholesalers, n .e. | 17 | 4,636 | 448 | 7 | 139 | 8,980 |
| Petroleum bulk stations, terminals. | 17 | 4,522 | 141 | 15 | 47 | 2,739 |
| Assemblers (mainly farm products).. | 11 | 9,068 | 327 | 5 | 94 | 7,967 |
| Other operating types........... | 7 | 939 | 83 | ... | 36 | 2,207 |
| Vanderburch county (See Evansville Metropolitan Area, table 102.) |  |  |  |  |  |  |
| VIco county (See Terre Haute Metropolitan Area, table 102.) |  |  |  |  |  |  |
| WABASh COUNTY, total. | 55 | 15,659 | 538 | 52 | 239 | 10,737 |
| Nerchant wholesalers, total. | 21 | 3,050 | 231 | 22 | 100 | 4,553 |
| Farm products (edible)... | 8 | 1,310 | 96 | 8 | 36 | 1,982 |
| Automotive equiprent, tires and tubes... | 3 | 209 | 20 | 4 | 7 | 328 |
| Waste materials.............. | 3 | 212 | 17 | 2 | 9 | 314 |
| Merchant wholesalers, n.e. | 7 | 1,319 | 98 | 8 | 48 | 1,929 |
| Petroleum bulk stations, terminals. | 20 | 2,231 | 76 | 17 | 21 | 1,468 |
| Asaemblers (mainly farm products), total. | 10 | 4,859 | 149 | 12 | 53 | 3,016 |
| Farm products (edible)....... | 3 | 697 | 12 | 5 | 4 | ${ }_{2} 12$ |
| Farm products (raw materials)..... | 7 | 4,162 | 137 | 7 | 49 | 2,804 |
| Other operating types... | 4 | 5,519 | 82 | 1 | 65 | 1,700 |
| WAME COINTY, total. | 89 | 38,518 | 2,632 | 45 | 886 | 48,296 |
| Merchant wholesalers, total.. | 59 | 29,255 | 2,386 | 27 | 807 | 43,835 |
| Groceries, confectionery, meats... | 8 | 6,368 | 357 | 4 | 128 | 6,789 |
| Farm products (edible)............ | 10 | 3,048 | 396 | 7 | 144 | 7,810 |
| Beer, w'nes, distilled spirits........... | 3 | 1,115 | 86 95 | 2 | 25 31 |  |
| Drugs, chemicals, allied products............. | 3 | 1,018 | 95 | $\frac{1}{4}$ | 31 40 | 1,725 |
| Automotive equipment, tires and tubes......... | 7 | 958 817 | 120 | 4 | 40 25 | 2,143 |
| Electrical goods............................ | 10 | 817 3,292 | 81 227 | 3 | 25 65 | 3,917 |
| Waste materials.............. | 3 | 1,723 | 160 | 1 | 69 | 3,612 |
| Merchant wholesalers, $\mathrm{n} . \mathrm{e} . \mathrm{c} . . . .$. | 11 | 10,316 | 864 | 4 | 280 | 14,898 |
| Manufacturers' sales branches, offices. | 6 | 1,771 | 45 |  | 13 | 853 |
| Fetroleum bulk stations, terminals'.... | 15 | 3,692 | 110 | 13 | 39 | 2,140 |
| Other operating types..................................................... | 9 | 3,800 | 91 | 5 | 27 | 1,468 |

## IOWA

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Sioux City Metropolitan Area ..... 14.06
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| Cass County | 14.10 | O'Brien County | 14.12 |
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| Clay County. | 14.10 | Pocahontas County | 14.13 |
| Clinton County. | 14.10 | Polk County (See Des Moines |  |
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| Hancock County | 14.11 | Tama County. | 14.13 |
| Hardin County. | 14.11 | Wapello County. | 14.14 |
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Table 101.-THE STATE
Establishments, Sales, Expenses, Pay Roll, Personnel, anj Stocks, by Type of Operation and Kind of Business: 1948


Table 102.-STANDARD METROPOLITAN AREAS
Establishments, Sales, Pay Roll, and Prrgonnel, by Typr of Operation and Kind of Business: 1948


[^36]Table 102.-STANDARD METROPOLITAN AREAS-Continued
Establishments, Salrs, Pay Roll, and Personnbl, by Typb of Operation and Kind of Business: 1948


See footnotes at end of table.

Table 102.-STANDARD METROPOLITAN AREAS-Continued
Establishments, Salbs, Pay Roll, and Personnbl, by Type of Operation and Kind of Business: 1948


* Proprietors of unincorporated buainessea.
$x$ Withheld to avoid diaclosure.
n.e.c. Not elsewhere clasaified.
${ }^{2}$ Consiats of Rock Island County, III., and Scott County, Iowa.
3 Coextensive with Polk County.
4 CoextensIve wI th Woodbury County.
Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE ${ }^{1}$
Establishmbnts, Salrs, Pay Roll, and Psrsonnel-Total; Establishments and Sales-Merchant Wholbsalers and Otber Operating Types: 1948


See footnotes at end of table.

Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE ${ }^{1}$ - Continued
Establishments, Sales, Pay Roll, and Personnel-Total; Establishments and Sales-Merchant Wholesalers and Other Operating Types: 1948

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow{3}{*}{County and city} \& \multicolumn{6}{|c|}{Total} \& \multicolumn{2}{|l|}{Merchant wholesalers} \& \multicolumn{2}{|l|}{Othet operating types} \\
\hline \& \multirow[b]{2}{*}{\begin{tabular}{l}
Establish- \\
(Number)
\end{tabular}} \& \multirow[b]{2}{*}{\begin{tabular}{l}
Sales,
entire ycar \\
(Thousand dollars)
\end{tabular}} \& \multirow[b]{2}{*}{\begin{tabular}{l}
Pay toill,
entice year \\
(Thoussand \\
dollars)
\end{tabular}} \& \multirow[t]{2}{*}{Active proprietots, (Number)} \& \multicolumn{2}{|l|}{Paid employees and pay roll, workweek ended Nov. 15} \& \multirow[b]{2}{*}{\begin{tabular}{l}
Establishments \\
(Number)
\end{tabular}} \& \multirow[b]{2}{*}{Sales,
entire year (Thousand dollars)} \& \multirow[b]{2}{*}{\begin{tabular}{l}
Establishments \\
(Number)
\end{tabular}} \& \multirow[b]{2}{*}{\begin{tabular}{l}
Sales,
entire yeat \\
(Thousand dollars)
\end{tabular}} \\
\hline \& \& \& \& \& Etoployees (Number) \& Pay roll (Doillars) \& \& \& \& \\
\hline \multirow[t]{3}{*}{} \& 47
57 \& \[
\begin{gathered}
27,157518
\end{gathered}
\] \& \[
\begin{aligned}
\& 229 \\
\& 274
\end{aligned}
\] \& \begin{tabular}{l}
40 \\
35 \\
\hline
\end{tabular} \& 110
117 \& \[
\begin{aligned}
\& 4,249 \\
\& 4,64
\end{aligned}
\] \& 6
5 \& \[
\begin{aligned}
\& \text { 2,1, } \\
\& 2,04
\end{aligned}
\] \& 41
52 \& 16,008
19,474 \\
\hline \& \begin{tabular}{l}
83 \\
\hline \\
\hline
\end{tabular} \& \begin{tabular}{l}
31,681 \\
\hline 13,148 \\
\hline 18
\end{tabular} \& \begin{tabular}{l}
621 \\
\hline 201 \\
301
\end{tabular} \& \begin{tabular}{l}
67 \\
\hline 22 \\
\hline
\end{tabular} \& \begin{tabular}{l}
253 \\
\hline 137 \\
\hline 126
\end{tabular} \& \(\underset{\substack{11,023 \\ 5,674}}{ }\) \& \begin{tabular}{l}
22 \\
\hline 13
\end{tabular} \& 6,906
3,707
3,799 \& 61 \&  \\
\hline \& 49 \& \& 331 \& 45 \& \& 5,3446 \& 9 \& 3,199 \& 40 \& 15,334 \\
\hline \begin{tabular}{l}
Cass County. \\
Atlantic. \\
Remainder of County
\end{tabular} \& \begin{tabular}{l}
57 \\
\hline 28 \\
28 \\
28
\end{tabular} \&  \& \[
\frac{337}{224} \begin{aligned}
\& \frac{34}{73}
\end{aligned}
\] \& \[
\begin{aligned}
\& 51 \\
\& 25 \\
\& 26
\end{aligned}
\] \& \begin{tabular}{l}
145 \\
\hline 171 \\
34
\end{tabular} \&  \& ? \& \[
\frac{2,880}{2,880}
\] \& 50
27
29
29 \& \[
\begin{array}{r}
\frac{17,176}{8,666} \\
8,540
\end{array}
\] \\
\hline \multirow[t]{2}{*}{\begin{tabular}{l}
Cedar County \(\qquad\) \\
Cerro Gordo County. \(\qquad\)
\end{tabular}} \& 32 \& 10,362 \& 162 \& 24 \& 73 \& 3,140 \& 1 \& (x) \& 31 \& (x) \\
\hline \& 114 \& (x) \& (x) \& (x) \& (x) \& (x) \& \(\ldots\) \& \(\ldots\) \& ... \& ... \\
\hline Aaministrative, auxiliary units....... Wholesale establishments, total Mason City Remainder of County. \& 113
119
79
34 \& \[
\begin{aligned}
\& (x) \\
\& 4,922 \\
\& 4,2,827 \\
\& 12,055
\end{aligned}
\] \& \[
\begin{gathered}
(x) \\
\substack{2,376 \\
2,006 \\
2,070}
\end{gathered}
\] \& (x) \(\begin{array}{r}59 \\ 4 . \\ 48 \\ 18\end{array}\) \& \begin{tabular}{l}
(x) \\
884
748
136
\end{tabular} \& (x) 46,087
40,865 5,22 \& \(\begin{array}{r}\ldots \\ \hline \\ 4 \\ 4 \\ \hline\end{array}\) \& \(\begin{array}{r}23,516 \\ \text { 22, } 161 \\ 1,355 \\ \hline 18\end{array}\) \& 16
35
35
25 \& 31,406
20,706
10,700 \\
\hline \multirow[t]{3}{*}{\begin{tabular}{l}
Cherokee Courity \\
Cherokee. \\
Remainder of County Chickasaw County. Clarke County.
\end{tabular}} \& 42 \& 23,971 \& 310 \& 34 \& 105 \& 4,646 \& 6 \& 3,184 \& 36 \& 20,787 \\
\hline \& \begin{tabular}{l}
12 \\
\hline 17 \\
31 \\
31
\end{tabular} \& \[
\begin{aligned}
\& 9,5,28 \\
\& 14,6,67 \\
\& 18,470
\end{aligned}
\] \& 121
189
201 \& 12
22
27
27 \& \begin{tabular}{l}
44 \\
\hline 61 \\
93
\end{tabular} \& 1,826
2,820
4,539
4 \& \(\begin{array}{r}6 \\ \hline 6\end{array}\) \& \[
\begin{aligned}
\& 3,184 \\
\& 3,996
\end{aligned}
\] \& \begin{tabular}{l}
11 \\
25 \\
25 \\
\hline
\end{tabular} \& \[
\begin{aligned}
\& 6,114 \\
\& 14,673 \\
\& 15,674 \\
\& 1,274
\end{aligned}
\] \\
\hline \& 19 \& 3,830 \& 65 \& \& 44 \& 1,322 \& 1 \& \& 18 \& \\
\hline \begin{tabular}{l}
Clay County. \\
Spencer. \\
Remainder of County.
\end{tabular} \& 59
35
34
24 \& 30,666
20,714
10,552 \& 601
481
120 \& 46
30
16 \& \(\begin{array}{r}25 \\ \hline 185 \\ \hline 68\end{array}\) \&  \& 21
17
4 \& 5,45
\(\begin{aligned} \& 4,748 \\ \& 697\end{aligned}\) \& 38
18
18
20 \& 25,221
\(\substack{15,366 \\ 9,855}\) \\
\hline \multirow[t]{3}{*}{\begin{tabular}{l}
Clayton County \\
Clinton County. \\
Clinton. \\
Remainder of County
\end{tabular}} \& 47 \& 14,725 \& 263 \& 30 \& 152 \& 5,350 \& 9 \& 3,219 \& 38 \& 11,506 \\
\hline \& 83 \& 23,788 \& 1, 042 \& 65 \& 362 \& 18,692 \& \(\frac{36}{30}\) \& 9,055 \& 47 \& 14,733 \\
\hline \& \begin{tabular}{l}
30 \\
33 \\
\hline
\end{tabular} \& \[
\begin{aligned}
\& \text { 14,014 } \\
\& 9,774
\end{aligned}
\] \& \({ }_{247}^{795}\) \& 40
25 \& 265
97 \& \[
\begin{gathered}
13,565 \\
5,127
\end{gathered}
\] \& 30
6 \& \({ }^{8,258} 7\) \& \({ }_{27}^{20}\) \& \begin{tabular}{l} 
S, \\
8,977 \\
\hline
\end{tabular} \\
\hline Crawford County...................... \& 52 \& 11,996 \& 293 \& 4 \& 150 \& 5,960 \& 6 \& 1,587 \& 46 \& 10,409 \\
\hline \multirow[t]{2}{*}{\begin{tabular}{l}
Dallas County. \\
Perry. \\
Remainder of County.
\end{tabular}} \& 63 \& 20,593 \& 4.3 \& 48 \& 225 \& 8,411 \& 12 \& 1,699 \& 51 \& 18,894 \\
\hline \& \({ }_{40}^{23}\) \& 11,005 \& \({ }_{216}^{197}\) \& \({ }_{32}^{16}\) \& 1109 \& 4,085 \& \({ }_{3}^{9}\) \& \({ }^{1,483}\) \& \({ }_{37}^{14}\) \& 8,102
10,992 \\
\hline \begin{tabular}{l}
Davis County \\
Decatur County. \\
Delaware County.
\end{tabular} \& 27
21
33 \& \[
\begin{aligned}
\& 5,114 \\
\& 4,549 \\
\& 8,230
\end{aligned}
\] \& \[
\begin{gathered}
85 \\
79 \\
784
\end{gathered}
\] \& 29
16
25 \& 64
52
91
91 \&  \& 3
2
2
6 \& (x) \({ }_{515}^{237}\) \& 24
19
27
27 \& 4,877
\((x)\)
7,715 \\
\hline \multirow[t]{2}{*}{Des Moines. \(\begin{gathered}\text { Burrilit } \\ \text { Remainde }\end{gathered}\)} \& 71 \& 35,040 \& 2,082 \& 42 \& 710 \& 41,389 \& 39 \& 19,394 \& 32 \& 25,646 \\
\hline \& 61
10 \& \[
\begin{gathered}
\left.\begin{array}{c}
30,672 \\
4,368
\end{array}\right)
\end{gathered}
\] \& ,928 \& 39 \& 653
57 \& \[
\begin{gathered}
38,518 \\
2,871
\end{gathered}
\] \& 38
1 \& (x) \& \(\stackrel{23}{9}\) \& \[
\begin{aligned}
\& 7 x(x) \\
\& (x)
\end{aligned}
\] \\
\hline Diekinson County.............. \& 35 \& 10,633 \& 212 \& 32 \& 73 \& 3,615 \& 10 \& 2,160 \& 25 \& 8,473 \\
\hline Dubuque County. \& 129 \& (x) \& 3,682 \& 83 \& 1,234 \& 68,534 \& \& \& \& \\
\hline Administrative, auxiliary units. Wholesale establishments, total Dubuque. Remainder of County. \& 124
125
106
19 \& \[
\begin{gathered}
(x) \\
65,998 \\
60,45 \\
5,395 \\
5,393
\end{gathered}
\] \& 3,580
3,268
3,268
312 \& \begin{tabular}{l} 
¢3 \\
\hline 64 \\
19
\end{tabular} \& ( \begin{tabular}{c}
1,20 \\
1,004 \\
1,060 \\
144 \\
\hline 1
\end{tabular} \& \[
\begin{gathered}
1,796 \\
66,738 \\
60,615 \\
6,123
\end{gathered}
\] \& 74
74
68
6 \& 30,801
277365
3,436 \& 51
38
13
13 \& 34,997
33,90
1,957 \\
\hline \multirow[t]{2}{*}{\begin{tabular}{l}
Eronet County. \\
sstherville \\
Remainder of County.
\end{tabular}} \& 45 \& \& 584 \& 24 \& 252 \& \& 7 \& 2,944 \& 38 \& \\
\hline \& 23
22 \& \[
\begin{aligned}
\& \begin{array}{l}
9,749 \\
8,549
\end{array} \\
\& 8
\end{aligned}
\] \& 436
148 \& \({ }_{9}^{25}\) \& 185
67 \& \begin{tabular}{l}
8,120 \\
2,767 \\
\hline
\end{tabular} \& 7 \& 2,944

, \& ${ }_{12}^{16}$ \& 6,805
8,548 <br>

\hline \multirow[t]{2}{*}{| Fayette County |
| :--- |
| Oelwein |
| Remainder of County |} \& 63 \& 14,491 \& 345 \& 63 \& 151 \& 6,318 \& 19 \& 2,752 \& 4 \& <br>

\hline \& 18
4 \& - ${ }_{\text {L, }}^{10,366}$ \& 146
199 \& $\begin{array}{r}20 \\ 4 \\ \hline\end{array}$ \& 78
78 \& ${ }_{3}^{2,651}$ \& 12 \& 1, 1,647 \& ${ }_{33}^{11}$ \& 3,061 <br>
\hline \multirow[t]{3}{*}{Floyd County. Charles City. Remsinder of County.} \& 55 \& 17,832 \& 359 \& 36 \& 155 \& 6,844 \& 16 \& 2,913 \& 39 \& 14,919 <br>
\hline \& 32 \& 11,999 \& 280 \& 18 \& 116 \& 5,246 \& 11 \& 2,309 \& ${ }_{18}$ \& 9,690 <br>
\hline \& ${ }^{23}$ \& 5,833 \& 79 \& 18 \& 39 \& 1,598 \& 5 \& ${ }_{604}$ \& 18 \& 5,229 <br>
\hline \multirow[t]{2}{*}{Franklin County. Hampton. Remainder of County.} \& 41 \& 18,810 \& 249 \& 25 \& 103 \& 4,607 \& 6 \& 814 \& 35 \& 17,996 <br>
\hline \& ${ }_{23}^{18}$ \& - ${ }_{\text {4, }}$ \& $\begin{array}{r}81 \\ 168 \\ \hline\end{array}$ \& ${ }_{13}^{12}$ \& $\begin{array}{r}26 \\ 7 \\ \hline\end{array}$ \& $\xrightarrow{1,328} 3$ \& ${ }_{3}^{3}$ \& 118
696 \& ${ }_{20}^{15}$ \&  <br>

\hline | Fremont County |
| :--- |
| Greene County. |
| Grundy County. |
| Guthrie County. | \& 31

43
43
34
53 \& 6,022
16,374
7,321
17,161 \& 123
203
203
298
298 \& 21
32
19
47 \& $\begin{array}{r}4 \\ 4 . \\ 74 \\ 75 \\ 184 \\ \hline 18\end{array}$ \& 1,877

$\left.\begin{array}{l}3,292 \\ 3,873 \\ 5,872 \\ 5\end{array}\right)$ \& | 1 |
| :--- |
|  |
|  |
| 5 |
| 5 | \& (x)

1,03
1,112
219 \& 30
40
29
48
48 \& (x)
15,971
6,209
16,942 <br>
\hline \multirow[t]{2}{*}{Hamilton County. Webster City. Remainder of County} \& 49 \& \& 320 \& 30 \& 179 \& 8,260 \& 6 \& 583 \& 43 \& <br>
\hline \& 17

32 \& $$
\begin{gathered}
7,952 \\
13,285
\end{gathered}
$$ \& 123

197 \& 14
16 \& 53
126 \& $\xrightarrow{2,377} 5$ \& 5 \& (x) \& ${ }_{31}^{12}$ \& (x) <br>
\hline Hancock County................... \& 57 \& 26,780 \& 363 \& 36 \& 154 \& 7,070 \& 13 \& 2,707 \& 4 \& 24,073 <br>

\hline \multirow[t]{2}{*}{| Herdin County. |
| :--- |
| Iows Falls |
| Remainder of County. |} \& 81 \& 28,318 \& 725 \& 59 \& 335 \& \& 20 \& 6,259 \& 61 \& 22,059 <br>

\hline \& ${ }_{53}^{28}$ \& 9,425
18,873 \& 200
325 \& 4 \& 188
155 \& 7,001 \& ${ }_{9}^{11}$ \& $\xrightarrow{4,125}$ \& $\stackrel{17}{14}$ \& 5,320
16,739 <br>
\hline Harrison County...................... \& 55 \& 10,856 \& 187 \& 45 \& 86 \& 3,432 \& 5 \& 603 \& 50 \& 10,253 <br>
\hline \multirow[t]{2}{*}{Henry County Mount pleasant
$\qquad$ Femainder of County} \& 43 \& 12,334 \& 210 \& 32 \& 88 \& 3,879 \& 2 \& (x) \& 41 \& (x)- <br>

\hline \& ${ }_{28}^{18}$ \& $$
\begin{aligned}
& 7,425 \\
& 4,909
\end{aligned}
$$ \& 111

99 \& 10

22 \& 4 \& $$
\begin{aligned}
& 1,967 \\
& 1,912
\end{aligned}
$$ \& ${ }_{1}^{1}$ \& \[

$$
\begin{aligned}
& (x) \\
& (x) \\
& (x)
\end{aligned}
$$
\] \& ${ }_{24}^{17}$ \& (x) <br>

\hline | Howard County |
| :--- |
| Humboldt County |
| Ida County | \& 31

55

31 \& $$
\begin{gathered}
16,990 \\
21,906 \\
7,609
\end{gathered}
$$ \& 303

222
65 \& 24
36
33 \& 174
100
100

40 \& $$
\begin{aligned}
& 6,692 \\
& 4,243 \\
& 1,369
\end{aligned}
$$ \& 6

1

8 \& $$
\begin{gathered}
2,371 \\
(x)^{371} \\
1,263
\end{gathered}
$$ \& 25

54
23

23 \& $$
\begin{gathered}
14,619 \\
(x) \\
6,3,4,6
\end{gathered}
$$ <br>

\hline
\end{tabular}

Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE ${ }^{1}$-Continued
Establishments, Salbs, Pay Roll, and Personnel-Total; Establishments and Sales-Merchant Wholesalers and Other Operating Types: 1948


See footnotes at end of table.

Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE ${ }^{1}$-Continued
Establighments, Sales, Pay Roll, and Personnbl-Total; Establighments and Sales-Mebchant Wholesalers and Other Operatino Types: 1948


## * Proprietors of unincorporsted businesses

$x$ Withheld to svold disclosure.
${ }_{1}$ Based on 1950 populstion estimates.
Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE
Establishments, Sales, Pay Roll, and Pergonnel, ay Type of Operation and Kind of Bubinbss: 1948

| County, type of operation, and kind of business | Establishments <br> (Number) | Sales, entire year <br> (Thousand dollars) | Pay roll, entire year (Thousard dollars) | Active proprietors, ${ }^{*}$ November (Number) | Paid employees and pay roll. workweek ended nearest Nov. 15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Employees (Number) | Pay roll (Dollars) |
| BENTON COUNTY, total. | 52 | 17,042 | 520 | 37 | 241 | 8,908 |
| Merchant wholeselers.. | 7 | 1,840 | 334 | 2 | 148 | 5,333 |
| Petroleum bulk stations, terninals. | 23 | 2,628 | 75 | 22 | 27 | 1,455 |
| Other operating types............... | 22 | 12,574 | 111 | 13 | 66 | 2,120 |
| HLACK HAWK COUNTY, total. | 154 | (x) | (x) | (x) | (x) | (x) |
| Administrative, auxiliary units. | 1 | (x) | (x) | (x) | (x) | (x) |
| Wholessle establishments. | 153 | 73,698 | 4,766 | 96 | 1,442 | 87,061 |
| whosfsale establishments |  |  |  |  |  |  |
| Merchant wholesalers, total.. | 107 | 48,981 | 4,048 | 65 | 1,215 | 73,773 |
| Groceries, confectionery, mests. | 13 | 7,088 | 414 | 12 | 142 | 7,865 |
| Farm products (edible)............. | 8 | 7,088 | 727 |  | 219 | 12,978 |
| Beer, wines, distilled spirits.... | 11 | 3,057 | 207 | 7 | 68 | 3,484 1,450 |
| Drugs, chemicals, allied products...... | 4 | 924 3,206 | 97 120 | $\frac{1}{2}$ | 34 35 | 1,450 2,126 |
| Tobseco and products (exc. lear). Paper and its products. | 4 4 | 3,206 1,207 | 120 88 | 2 | 35 36 | 2,126 2,705 |
| Automotive equipment, tires and tubes..... | 12 | 3,436 | 488 | 4 | 146 | 8,912 |
| Electrical goods...................... | 12 5 | 4,931 | 211 | 3 | 67 | 3,473 |
| \#ardware, plumbing, heating.......... | 7 | 5,612 | 599 | 2 | 127 | 11,142 |
| Iumber, construction materials...... | 8 | 4,860 | 131 | 3 | 33 | 2,308 |
| Machinery, equipment, supplies... | $\begin{array}{r}13 \\ 8 \\ \hline\end{array}$ | 2,728 2,528 | 372 215 | 9 | 120 69 | 6,192 3,427 |
| Waste materials................... | 8 10 | 2,528 2,316 | 215 379 | 6 7 | 69 119 | 3,427 7,711 |
| Manufscturers' sales branches, offices. | 10 | 9,837 |  |  | 105 | 7,444 |
| Petroleum buik ststions, terninsls..... | 24 | 6,751 | 205 | 24 | 63 | 3,738 |
| Agents, brokers..................... | 6 | 4,805 | 55 | 3 | 33 | 1,030 |
| Assemblers (mainly farm products). |  | 3,324 | 60 | 4 | 26 | 1,076 |

See footnotes at end of table.

Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE-Continued
Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948

| County, type of operation, and kind of business | Establisbments <br> (Number) | Sales, entire year <br> (Thousand dollars) | Pay roll, entire year <br> (Thousand dollars) | Active proprietors, * November (入umber) | Paid employees and pay roll, workweek enjed nearest Nov. 15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Enpioyers (Niluber) | Pay roll (Dollars) |
| BUENA VISTA COUNTY, total. | 62 | 30,489 | 462 | 47 | 143 | 8,468 |
| Merchant wholesslers <br> Petroleum bulk stations, terminals. <br> Other opersting types. | $\begin{aligned} & 15 \\ & 20 \\ & 27 \end{aligned}$ | $\begin{array}{r} 3,516 \\ 3,505 \\ 23,468 \end{array}$ | $\begin{aligned} & 176 \\ & 147 \\ & 139 \end{aligned}$ | $\begin{aligned} & 14 \\ & 16 \\ & 17 \end{aligned}$ | $\begin{aligned} & 58 \\ & 38 \\ & 47 \end{aligned}$ | $\begin{aligned} & 3,275 \\ & 2,693 \\ & 2,300 \end{aligned}$ |
| Calhoun county, totel. | 57 | 21,518 | 274 | 35 | 117 | 4,664 |
| Merchant wholesalers. <br> Petroleum bulk stations, terminals. Other opersting types. | $\begin{array}{r} 5 \\ 21 \\ 31 \end{array}$ | $\begin{array}{r} 2,044 \\ 2,599 \\ 16,875 \end{array}$ | 51 86 137 | $\begin{array}{r} 2 \\ 19 \\ 14 \end{array}$ | $\begin{aligned} & 28 \\ & 26 \\ & 63 \end{aligned}$ | $\begin{array}{r} 565 \\ 1,526 \\ 2,573 \end{array}$ |
| CARROLI COINTY, total... | 83 | 31,681 | 621 | 67 | 253 | 11,023 |
| Merchant wholesalers, totsl. | 22 | 6,906 | 352 | 14 | 117 | 6,190 |
| Farm products (edible)........... <br> Beer, wines, distilled spirits. <br> Merchant wholesslers, n.e.c.... | 7 6 9 | 1,729 637 4,540 | 90 29 233 | 9 3 2 | 36 11 70 | 1,591 423 4,076 |
| Petroleum bulk ststions, terminals.. <br> Agents, brokers. <br> Assemblers (mainly farm products)... | 30 5 26 | 2,507 1,557 20,771 | 63 25 181 | $\begin{array}{r} 29 \\ 8 \\ 16 \end{array}$ | $\begin{aligned} & 31 \\ & 37 \\ & 68 \end{aligned}$ | 1,397 490 2,946 |
| CASS County, total. | 57 | 20,056 | 337 | 51 | 145 | 6,792 |
| Merchant wholesslers.................... <br> Petroleun bulk stations, terminals. <br> Other operating types................. | 7 19 31 | $\begin{array}{r} 2,880 \\ 1,771 \\ 15,405 \end{array}$ | 125 51 161 | $\begin{array}{r} 7 \\ 18 \\ 26 \end{array}$ | $\begin{aligned} & 43 \\ & 24 \\ & 78 \end{aligned}$ | 2,447 1,126 3,219 |
| CERRO GORDO COINTY, total. | 114 | (x) | (x) | (x) | (x) | (x) |
| Adininistrative, suxiliary units. Wholesale establishments....... | 113 | $\stackrel{(x)}{54,922}$ | ${ }^{(x)}{ }_{2,376}$ | $(x)$ | (x) 884 | ${ }_{(x)}{ }_{46,087}$ |
| Merchant wholesalers, total.. | 53 | 23,516 | 1,325 | 27 | 503 | 26,280 |
| Groceries, confectionery, mests.. | 6 | 7,319 | 303 | 1 | 90 | 5,653 |
| Farm products (edible)........ | 13 | 5,668 | 304 | 9 | 148 | 6,706 |
| Beer, Wines, distilled spirits. | 3 | 368 | 17 | 3 | 6 | 309 |
| Automotive equipment, tires and tubes | 7 | 1,531 | 254 | 3 | 101 | 5,116 |
| Iumber, construction materials..... | 3 | 1,081 | 53 | $\cdots$ | 18 | 74 |
| Machinery, equipment, supplies.. | 7 | 2,657 | 142 | 2 | 42 | 3,004 |
| Wsste materisls............ | 10 | 1,720 | $\begin{array}{r}54 \\ 198 \\ \hline\end{array}$ | ${ }_{8}^{1}$ | 23 75 | 1,258 3,490 |
| Merchant wholesalers, n.e.c | 10 | 3,172 |  | 8 | 75 | 3,490 |
| Petroleum bulk ststions, terminals.. Assemblers. (mainly farm products)... | 22 21 | 5,138 12,380 | 182 267 | 25 3 | 71 102 | 3,884 |
| Other operating types........... | 17 | 13,888 | 602 | 4 | 208 | 11,833 |
| Clay county, totsl. | 59 | 30,666 | 601 | 46 | 253 | 11,874 |
| Merchent wholesalers, total. | 21 | 5,4,5 | 284 | 20 | 119 | 5,967 |
| Farm products (edible)......... |  | 488 | 33 |  |  | 661 |
| Beer, Wines, distilled spirits.. | 4 | 656 | 20 | 4 | 8 | 362 |
| Tobacco and products (exc. lear). | 3 | 1,957 | 82 | 4 | 31 | 1,675 |
| Automotive equipment, tires and tubes. | 5 | 743 | 92 | 5 | 28 | 1,767 |
| Merchant wholesalers, n.e.c.......... | 5 | 1,601 | 57 | 2 | 36 | 1,502 |
| Petroieum bulk stations, terminals. | 22 | 2,574 | 124 | 16 | 66 | 2,221 |
| Assemblers (mainly farm products)... | 13 | 19,682 | 14 | 7 3 | 48 20 | 2,850 |
| Other opersting types................ | 3 | 2,965 | 49 | 3 | 20 |  |
| Clinton counly, tatal.. | 83 | 23,788 | 1,042 | 65 | 362 | 18,692 |
| Merchant wholesslers, total. | 36 | 9,055 | 742 | 32 | 251 | 13,098 |
| Groceries, confectionery, mests. |  | 2,579 | 190 | 7 | 59 | 3,625 |
| Fary products (edible)......... | 5 | 1,851 | 111 | 5 | 52 | 1,781 |
| Beer, wines, distilled spirits....... | 5 | 855 | 4.4 | 6 | 17 | 837 |
| Automotive equipment, tires and tubes... | 5 | 961 | 113 | 5 | 45 | 2,202 |
|  | 4 | 619 250 | 58 24 24 | 2 4 | 21 12 | 1,360 409 |
| Merchant wholesslers, n.e.e | 5 | 1,940 | 202 | 3 | 45 | 2,884 |
| Petroleum bulk stations, terminals. | 27 | 3,453 | 165 | 21 | 53 | 3,04 |
| Assemblers (mainly faril products), total. | 15 | 7,930 | 70 | 10 | 31 | 1,403 |
| Farm products (raw ciateriala)... <br> Assemblers, n.e.c.................... | 8 7 | 7,307 623 | 52 18 | 4 | 20 | 1,081 |
| Other operating types.. | 5 | 3,350 | 65 | 2 | 27 | 1,147 |
| CRAWFORD COUNTY, totsl. | 52 | 11,996 | 293 | 4 | 150 | 5,960 |
| Merchant wholesslers.. | 6 | 1,587 | 96 | 9 | 64 | 2,282 |
| Petroleum bulk ststions, terminals. | 24 | 1,913 | 30 | 21 | ${ }_{75} 11$ | 582 3,096 |
| Other opersting types.............. | 22 | 8,496 | 167 | 14 | 75 | 3,096 |
| DALLAS COUNTY, total. | 63 | 20,593 | 413 | 48 | 225 | 8,411 |
| Merchant wholesalers.. |  |  |  |  |  | 2,644 |
| Petroleum bulk stations, terminals | 30 | 3,370 | 91 | 30 | 38 | 1,903 |
| Other opersting types.......... | 21 | 15,524 | 203 | 9 | 97 | 3,864 |

Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE--Continued
Establishmbnts, Sales, Pay Roll, and Personnel, by Typb of Operation and Kind or Business: 1948


See footnotes st end of table.

Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE-Continued
Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948


See footnotes st end of tsble.

Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE-Continued
Establishmbnts, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Buginess: 1948

| County, type of operation, and kind of business | Establishments <br> (Number) | Sales, (Thousand dollars) | Pay roll,entire year (Thousand dollars) | Activeproprietors, November (Number) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Employees (Number) | Pay roll (Dollars) |
| pagr cointr, totel. | 60 | 13,392 | 291 | 48 | 112 | 5,083 |
| Merchant wholesalers.................................................... | ${ }_{2}^{6}$ | $\begin{gathered} 1,797 \\ 2,655 \end{gathered}$ | $\begin{aligned} & 101 \\ & 72 \end{aligned}$ | ${ }_{21}^{2}$ | $\begin{aligned} & 33 \\ & 26 \end{aligned}$ | 1,924 |
| Assemblers (matnly farm products), total.. | 28 | 6,933 | 100 | 21 | 38 | 1,548 |
| Farm products (rsw materials)... Assemblers, n.e.c................. | 12 16 | 5,144 | $\begin{array}{r}53 \\ 47 \\ \hline\end{array}$ | ${ }_{15}^{6}$ | 20 18 | 882 666 |
| Other operating types.. | 4 | 2,007 | 18 | 5 | 15 | 280 |
| pocahomtas county, total... | 64 | 19,055 | 381 | 43 | 186 | 7,458 |
| Merchent wholesalers. Petroleum bulk stations, terminsls. Other opersting types. | $\begin{aligned} & 13 \\ & 25 \\ & 26 \end{aligned}$ | $\begin{gathered} 2,656 \\ 2,563 \\ 14,296 \end{gathered}$ | $\begin{aligned} & 144 \\ & 53 \\ & 184 \end{aligned}$ | $\begin{aligned} & 10 \\ & 23 \\ & 10 \end{aligned}$ | $\begin{aligned} & 80 \\ & 18 \\ & 18 \end{aligned}$ | 3,120 1,039 3,299 |
| POLK County (See Des Motnes Metropoiiten Area, tsble 102.) |  |  |  |  |  |  |
| pottanattamie county, total.. | 101 | 55,908 | 1,501 | 90 | 548 | 28,451 |
| Agents, brokers........ Other opersting types. | $94$ | $\begin{gathered} 1,322 \\ 54,586 \end{gathered}$ | $1,492$ | ${ }_{86}^{4}$ | $\begin{aligned} & 10 \\ & 538 \end{aligned}$ | 188 28,263 |
| POWESHIEK Cowntr, total.. | 54 | 13,283 | 360 | 40 | 158 | 6,661 |
| Merchent wholesalers........................ Petroleum bulk stations, terminals. Other opersting types. | $\begin{aligned} & 10 \\ & 22 \\ & 22 \end{aligned}$ | $\begin{aligned} & 1,896 \\ & 2,896 \\ & 9,227 \end{aligned}$ | $\begin{aligned} & 140 \\ & 57 \\ & 163 \end{aligned}$ | $\begin{aligned} & { }^{8} \begin{array}{l} 22 \\ 10 \\ 10 \\ \mu \end{array} \\ & \hline \end{aligned}$ | $\begin{aligned} & 62 \\ & 24 \\ & 72 \\ & 24 \\ & 89 \end{aligned}$ | $\begin{aligned} & 2,697 \\ & 1,0,3 \\ & 2,921 \\ & 4,028 \\ & 4 \end{aligned}$ |
| SAC coontr, total.. | 51 | 16,798 | 171 |  |  |  |
| erchent wholesalers. <br> Petroleum bulk ststions, terminals. <br> other opersting types................ | $\begin{array}{r} 7 \\ 20 \\ 24 \\ 209 \\ \hline \hline \end{array}$ | $\begin{array}{r} 1,072 \\ 1,467 \\ 14,259 \\ (\times) \\ \hline \end{array}$ | $\begin{array}{r} 33 \\ 16 \\ 122 \\ 7,194 \\ \hline \hline \end{array}$ | $\begin{array}{r} 5 \\ 19 \\ 20 \\ 93 \\ \hline 9 \end{array}$ | $\begin{array}{r} 15 \\ 5 \\ 69 \\ 2,174 \\ \hline \end{array}$ | $\begin{array}{r} 678 \\ 3,023 \\ 3,027 \\ \mathbf{3} 36,180 \\ \hline \end{array}$ |
| scorr county, total.. |  |  |  |  |  |  |
| Administrstive, suxiliary units. Wholesale estsblishments.$\qquad$$\qquad$ WHOLESALE ESTABLISHENTS | $\begin{array}{r} { }^{3} \end{array}$ | $\stackrel{(x)}{153,439}$ | $\begin{aligned} & 153 \\ & 7, \ll 1 \end{aligned}$ | $\cdots$ | $\begin{array}{r} 36 \\ 2,138 \end{array}$ | $\begin{array}{r} 233,382 \\ 233,398 \end{array}$ |
|  |  |  |  |  |  |  |
| Merchent wholesalers, total.. | 111 | 57,500 | 3,982 | 62 | 1,226 | 176,456 |
| Groceries, confectionery, mests. |  | $\begin{array}{r} 16,966 \\ 1,64 \\ 1,445 \\ 179 \\ 996 \end{array}$ | $\begin{aligned} & 977 \\ & 59 \\ & 179 \\ & 31 \\ & 156 \end{aligned}$ | 9 <br> 6 <br> 5 <br> 1 | 299236363841 | $\begin{array}{r} 17,973 \\ 1,978 \\ 3,557 \\ 3051 \\ 3,166 \end{array}$ |
| Farm products (edible)................................... |  |  |  |  |  |  |
| Drues, chemitals, allied products |  |  |  |  |  |  |
| Psper end its products.......... |  |  |  |  |  |  |
| Automotive equiprent, tires and tubes............... |  | $\begin{gathered} 2,116 \\ 10,603 \\ 6,959 \\ 14,016 \\ 14,550 \end{gathered}$ | $\begin{aligned} & 391 \\ & 590 \\ & 910 \\ & 23 \\ & 666 \end{aligned}$ | $\begin{array}{r} 7 \\ \dddot{12} \\ 6 \\ 16 \end{array}$ | $\begin{aligned} & 120 \\ & 1775 \\ & 272 \\ & 206 \end{aligned}$ | $\begin{aligned} & 7,395 \\ & 16,9724 \\ & 16,601 \\ & 16,743 \end{aligned}$ |
| Meetrical gous................................................. |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| Merchant wholesalers, n.e.c.. |  |  |  |  |  |  |
| Marufacturers' sales branches, offices, total. |  | 55,501 | 2,058 | 1 | 642 | 39,150 |
| Sales branches (with stocks).... Sales offices (without stocks). | 34 10 | $\begin{aligned} & 29,433 \\ & 26,068 \end{aligned}$ | 1,669 389 | 1 | $\begin{aligned} & 527 \\ & 125 \end{aligned}$ | 32,045 7,105 |
| Petroleum bulk stations, terminals. | 23 | 18,388 | 406 | 15 | 115 | $\begin{array}{r} 7,571 \\ 8,610 \\ \hline \end{array}$ |
| Agents, brosers, total.. | 23 | 20,182 | 506 | 12 | 120 |  |
| Groceries, correctionery, mests.................. | ${ }_{6}^{8}$ | $\begin{gathered} 6,322 \\ 2,606 \\ 11,654 \end{gathered}$ | $\begin{gathered} 60 \\ \begin{array}{c} 166 \\ 280 \end{array} \end{gathered}$ | $\begin{aligned} & 3 \\ & 6 \end{aligned}$ | $\begin{aligned} & 18 \\ & 31 \\ & 71 \end{aligned}$ | 1,089$\substack{1,939 \\ 5,582}$ |
|  |  |  |  |  |  |  |
| Assemblers (mainly farm products). | 5 | 1,868 | 89 | 3 | 35 | 1,611 |
| SHETBY Coonry, total. | 54 | 15,377 | 364 | 42 | 160 | 6,483 |
| Merchant wholesaleers............... | 6 <br> 18 <br> 30 | $\begin{gathered} 1,1722 \\ 1,74 \\ 12,491 \end{gathered}$ | $\begin{array}{r} 67 \\ 69 \\ 228 \end{array}$ | 51720 | 2930101 | 1,2361,5583,639 |
| Other opersting types........................... |  |  |  |  |  |  |
| STORY Constr, total.. | 82 | 24,898 | 756 | 51 | 374 | 15,062 |
| Merchant wholesalers................ Petroleum buld ststions, | ${ }_{32}^{15}$ | $\begin{aligned} & 2,239 \\ & 3,579 \end{aligned}$ | $\begin{gathered} 263 \\ 94 \end{gathered}$ | 13 27 | $\begin{aligned} & 122 \\ & 35 \\ & 194 \end{aligned}$ | 4,471 |
| Assemblers (mainly farm products), total | 30 | 15,004 |  | 7 |  | 8,024 |
| Farm products (rsw materials). <br> Assemblers, n.e.c................ | $\begin{array}{r}24 \\ 6 \\ \hline\end{array}$ | 10,856 4,148 4,086 | 150 23 | 5 2 | 73 121 | 2,978 5,046 |
| Other operating types. | 5 | 4,076 | 4 | 4 | ${ }^{23}$ | $\begin{array}{r}856 \\ 3,718 \\ \hline\end{array}$ |
| tame countr, total. | 53 | 13,187 | 192 | 50 | 97 |  |
| Merchent wholesalers................ | 72521 | $\begin{array}{r} 459 \\ 2,153 \\ 10,575 \end{array}$ | 2338131 | 72518 |  | $\begin{array}{r} 462 \\ 769 \\ 2,487 \end{array}$ |
| Petrol eum bulk ststions, terminals Other opersting types.......... |  |  |  |  | 16 68 |  |

[^37]Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE-Continued
Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Buslness: 1948



## KANSAS

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Table 101.-THE STATE
Establishments, Sales, Expenses, Pay Roll, Personnel, and Stocks, by Type of Operation and Kind of Business: 1948


[^38]Table 101.-THE STATE--Continued
Establishments, Sales, Expenses, Pay Roll, Personnel, and Stocks, by Type of Operation and Kind of Business: 1948

| Type of operation and kind of business | Estab-lishments (Number) | Sales, entire year (Thousand dollars) | Operating expenses ${ }^{2}$ (inc. pay roll) |  | Pay roll, entire уеа <br> (Thousand dollars) | $\begin{gathered} \text { Active } \\ \text { proprie } \\ \text { tors, } \\ \text { Novem- } \\ \text { ber } \\ \text { (Num. } \\ \text { ( } \mathrm{cot} \text {. } \end{gathered}$ | Paid employees, workweek ended nearest- |  |  | Pay roll, workweek ended nearest-- |  |  | Stocks on hand, end of year, at cost <br> (Thousand dollars) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Amount <br> (Thousand dollars) | Per. cent of sales |  |  | March 15 <br> (Number) | $\begin{gathered} \text { July } 15 \\ (\text { Number) } \end{gathered}$ | Nov. 15 (Number) | March 15 <br> (Dollars) | July 15 (Dollars) | Nov. 15 (Dollars) |  |
| Type by Kind of Business--Continued |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Merchant wholesalers--Continued |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Other merchant wholesalers. | 114 | 57,031 | 6,276 | 11.0 | 3,021 | 79. | 1,031 | 1,070 | 1,125 | 51,009 | 55,591 | 57,129 | 4,665 |
| Sutomobiles, other motor vehicles |  |  | 1,039 |  | 623 | 14 | 175 | 178 | -185 | 10,774 | 10,980 | 11,519 | 1,434 |
| Amusement, sporting goods.... | 9 | 1,947 | 323 | 16.6 | 172 | - 7 | 58. | 59 | 65 | 2,916 | 3,060 | 3,393 | 252 |
| Books, periodicals, newspaper | 16 | 2,614 | 604 | 23.1 | 271 | - 10 | 127 | 135 | 148 | 3,906 | 4,854 | 6,012 | 150 |
| Farm supplies............ | 29 | 19,888 | 1,814 | 9.1 | 891 | 15 | 304 | 305 | 338 | 14,992 | 16,251 | 16,583 | 1,324 |
| Jewelry............... | 6 | . 316 | - 55 | 17.4 | 26 | 9 | 12 | 12 | 11 | 466 | 483 | 479 | 63 |
| Petroleum and products...... | 17 | 8,259 | 1,668 | 20.2 | 608 | 12 | 207 | 229 | 231 | 11,775 | 13,533 | 12,590 | 855 |
| Merchant wholesalers, n.e.c. | 17 | 10,517 | 773 | 7.4 | 430 | 12 | 148 | 152 | 147 | 6,180 | 6,430 | 6,553 | 587 |
| Manufacturers' sales branches (with stocks), total | 128 | 149,158 | 14,088 | 9.4 | 7,954 | 6 | 2,379 | 2,464 | 2,465. | 143,640 | 156,828 | 257,320 | 17,418 |
| Groceries, confectionery, meats................ | 27 | 30,452 | 2,755 | 9.0 | 1,404 |  | 426 | 422 | 465 | 27,579 | 28,216 | 32,025 | 716 |
| Farm products (edible)........................ | , | 4,931 | 569 | 11.5 | 297 | $\ldots$ | 97 | 111 | 99 | 5,178 | 6,271 | 5,504 | 162 |
| Drugs, chemicals, allied products | 9 | 1,423 | 307 | 21.6 | 116 | 1 | 35 | 38 | 4 | 1,964 | 2,167 | 2,610 | 218 |
| Furniture, home furnishings.................... | 3 | 3,118 | 353 | 11.3 | 185 |  | 35 | 39 | 39 | 2,550 | 2,715 | 2,360 | 228 |
| Automotive equipment, tires and tube | 8 | 38,016 | 3,525 | 9.3 | 1,668 | 1 | 619 | 619 | 579 | 32,133 | 33,765 | 32,371 | 8,617 |
| Hardware, plumbing, heating... | 3 | 3,311 | 289 | 8.7 | 156 | , | 50 | 50 | 51 | 2,916 | 3,012 | 3,114 | 184 |
| Lumber, construction materials. | 7 | 3,273 | 595 | 18.2 | 458 | 4 | 124 | 143 | 139 | 7,032 | 9,755 | 8,893 | 47 |
| Machin ${ }^{\text {ery }}$, equipment, supplies.. | 51 | 57,386 | 4,861 | 8.5 | 3,200 |  | 853 | 889 | 908 | 55,585 | 61,857 | 61,026 | 6,304 |
| Comnercial machines, equipment............... | 19 | 3,927 | 1,219 | 31.0 | 900 |  | 197 | 209 | 213 | 17,880 | 18,262 | 19,190 | 269 |
| Fartu-dairy machinery, equipment........ | 6 | 45,409 | 2,420 | 5.3 | 1,570 | $\ldots$ | 463 | 462 | 481 | 28,098 | 31,032 | 30,231 | 4,808 |
| Industrial machinery, equipment, supplies.... | 20 | 7,339 | 951 | 13.0 | 559 | $\ldots$ | 120 | 153 | 143 | 6,629 | 9,598 | 8,369 | 1,122 |
| Professional equipment, supplies............ | 6 | 711 | 271 | 38.1 | 171 | ... | 73 | 65 | 71 | 2,978 | 2,965 | 3,236 | 105 |
| Metals, metal work (exc. scrap)............... | 3 | 4,763 | 397 | 8.3 | 194 |  | 52 | 57 | 51 | 3,384 | 3,679 | 3,602 | 27 |
| Manufacturers' sales branches, n.e.c............ | 8 | 2,485 | 437 | 17.6 | 276 |  | 88 | 96 | 90 | 5,319 | 5,391 | 5,815 | 247 |
| Manufacturers' sales offices (without stocks), total....................................... | 28 | 32,302 | 1,686 | 5.2 | 737 | 1 | 188 | 195 | 197 | 13,253 | 13,928 | 15,446 |  |
| Groceries, confectionery, meats | 4 | 7,919 | 333 | 4.2 | 215 | $\ldots$ |  | 57 | 58 | 3,987 | 3,474 | 4,443 | ... |
| Machinery, equipuent, supplies. | 10 | 3,268 | 416 | 12.7 | 237 | $\ldots$ | 57 | 68 | 66 | 2,061 | 4,904 | 4,996 |  |
| Manufacturers' sales offices, n.e. | 14 | 21,115 | 937 | 4.4 | 285 | ... | 69 | 70 | 73 | 5,205 | 5,550 | 6,007 |  |
| Agents, brokers, total........................... | 164 | 369,687 | 4,735 | 1.3 | 1,620 | 188 | 1,237 | 1,224 | 1,402 | 28,786 | 33,412 | 35,198 | 313 |
| Groceries, confectionery, meats. | 17 | 18,654 | 400 | 2.1 | 156 | 15 | 43. | 43 | 38 | 2,650 | 2,686 | 2,578 |  |
| Farim products (edible). | 7 | 2,685 | 96 | 3.6 | 25 | 5 | 6 | 6 | 6 | 398 | 371 | 375 |  |
| Farm products (raw materials). | 119 | 341,104 | 3,933 | 1.2 | 1,352 | 147 | 1,153 | 1,138 | 1,318 | 24,386 | 28,894. | 30,577 | 287 |
| Livestock...... | 99 | 209,014 | 2,946 | 1.4 | 1,054 | 131 | 1,072 | 1,042 | 1,226 | 19,248 | 20,660 | 24,850 | 179 |
| Farm products (inedible), n.e | 20 | 132,090 | 987 | 0.7 | 298 | 16 | 81 | 96 | 92 | 5,138 | 8,234 | 5,727 | 108 |
| Automotive equipment, tires and tubes. | 4 | 538 | 53 | 9.8 | 18 | 4 | 7 | 7 | 8 | 379 | 379 | 404 | 16 |
| Lumber, construction materials. | 7 | 4,6446 | 119 | 2.6 | 42 | 8 | 10 | 10 | 12 | 631 | 626 | 808 | 2 |
| Machinery, equipment, supplies. | 4 | 266 | 31 | 11.6 | 2 | 4 |  | , | 1. | 32 | 36 | 36 | 1 |
| Agents and brokers, n.e.c.. | 6 | 1,796 | 103 | 5.7 | 25 | 5 | 17 | 19 | 19 | 310 | 420 | 420 | 7 |
| Assemblers (mainly farm products), total....... | 1,662 | 602,969 | 20,198 | 3.3 | 9,990 | 721 | 4,317 | 5,941 | 4,491 | 174,551 | 249,093. | 181,528 | 16,329 |
| ```Farm products (edible)................................ Dairy, poultry products.. Fruits, vegetables (fresh)``` | 444 | 58,125 | 4,135 | 7.1 | 1,930 | 360 | 1,067 | 1,168 | 1,066 | 35,088 | 40,457 | 35,814 | 1,001 |
|  | 437 | 57,281 | 3,983 | 7.0 | 1,848 | 354 | 1,044 | 1,133 | 1,007 | 33,759 | 38,791 | 33,560 | 987 |
|  | 7 | 844 | 152 | 18.0 | 82 | 6 | 23 | 35 | 59 | 1,329 | 1,666 | 2,254 | 14 |
| ```Farm products (raw materials) Grain.... Hides, skins, rew furs. Livestock..``` | 1,189 | 535,675 | 15,287 | 2.8 | 7,723 | 342 | 3,120 | 4,633 | 3,256 | 133,005 | 201,733 | 137,907 | 14,679 |
|  | 1,154 | 512,136 | 14,063 | 2.7 | 7,388 | 317 | 3,002 | 4,507 | 3,084 | 127,454 | 196,992 | 131,616 | 14,358 |
|  | 10 | 1,127 | 89 | 7.9 | 47 | 6 | 20 | 21 | 29 | 746 | 777 | 882 | 43 |
|  | 19 | 20,754 | 1,018 | 4.9 | 225 | 19 | 84 | 93 | 133 | 3,780 | 3,070 | 4,570 | 261 |
|  | 6 | 1,658 | 117 | 7.0 | 63 |  | 14 | 12 | 10 | 1,025 | 894 | 839 | 7 |
| Other assemblers............................... | 29 | 9,169 | 776 | 8.5 | 337 | 19 | 130 | 140 | 169. | 6,458 | 6,903 | 7,807 | 649 |
| State, total. | 9 | $\ldots$ | n.2. | n. ${ }^{\text {a }}$ | 2,087 | $\ldots$ | 259 | 294 | 258 | 19,208 | 22,407 | 19,809 | 2 |
| Assemblers (mainly farm products). |  |  |  |  | 172 |  | 38 | 60 | 36 | 2,855 | 4,567 | 2,817 |  |
| Other operating types........... | 5 | $\ldots$ | n. ${ }^{\text {a }}$ | ก.a. | 915 | ... | 221 | 234 | 222 | 16,353 | 17,840 | 16,992 | 2 |

* Proprietors of unincorporated businesses.
n.a. Not available or not applicable.
n.e.c. Not elsewhere classified
i Entries for agents and brokers represent brokerage or commission received

Table 102.-STANDARD METROPOLITAN AREAS
Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948


Table 102.-STANDARD METROPOLITAN AREAS-Continued
Establishments, Sales, Pay Roll, and Personnbl, ay Type of Operation and Kind of Business: 1948

| Metropolitan area, type of operation, and kind of business | Establishments <br> (Number) | Sales, entire year <br> (Thousand dollars) | Pay roll, entire year <br> (Thousand dollass) | Active proprie tors, * November (Number) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Employees ( Number ) | Pay roll (Dollars) |
| WICHITA METROPOLITAN AREA--Continued |  |  |  |  |  |  |
| Type by Kind of Busineso--Continued |  |  |  |  |  |  |
| Manufacturers' sales branches (with stocks), total... | 4. | 40,427 | 2,402 | 4 | 749 | 47,838 |
| Groceries, confectionery, meats... | 6 |  |  |  | 95 | 6,594 |
| Druss, chemicals, allied products. Machinery, equipment, supplies.... | 17 | ${ }^{873}$ | 80 | 1 | 29 | 1,858 |
| Machinery, equipment, supplies.................... Manufacturers' sales branches, n.e.c............. | 17 | 16,011 19,714 | 1,197 808 | $\cdots$ | 357 268 | 23,189 |
| Manufbeturers' seles offices (without stocks), total. | 14 | 14,623 | 311 | 1 | 91 | 6,045 |
| Machinery, equipment, supp 1 fes......... |  |  |  |  | 50 | 3,389 |
| Manufbeturers' ssles offices, n.e.c...... | 9 | 11,752 | 138 | 1 | 41 | 2,656 |
| Agents, brokers, total. | 42 | 105,460 | 372 | 4. | 119 | 6,621 |
| Groceries, confectionery, mesta. | 13 | 15,479 | 107 |  |  | 1,667 |
| Farm products (edible).............. <br> Farm products (rav materiale).... | 4 | 2,338 8350 | 23 | 2 | 5 | 1,634 |
| Farm products (raw materials)... Agents and brokers, | 16 | 83,560 4,083 | 223 19 | 23 9 | 82 7 | $\begin{array}{r}4,251 \\ \hline 359\end{array}$ |

* Froprietors of unincorporsted businesses.
n.e.c. Not elsewhere clsssified.
i Coextensive with Shawnee County.
${ }^{2}$ Coextensive with Sedgwick County.

Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE
Establibhments, Salis, Pay Roll, and Pergonnbl-Total; Establishmbnts and Sales-Merchant Wholesalkrs and Other Operating Types: 1943

| County and city | Total |  |  |  |  |  | Merchant wbolesolers |  | Other operating types |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Establishments <br> (Number) | Sales, entire year <br> (Thousand dollars) | Pay roll, entire year <br> (Thousand dollats) | Active proprietors,* November (Number) | Paid employees and pay roll. workweek ended nearest Nov. 15 |  | Establishments <br> (Number) | Sales, entire year <br> (Thousand dollars) | Establishments <br> (Number) | Sales, entire year <br> (Thousand dollars) |
|  |  |  |  |  | Employees <br> ( (umber) | Pay roll <br> (Dollars) |  |  |  |  |
| State, total | 4,649 | 2,094,230 | 62,546 | 3,133 | 23,226 | 1,194,237 | ... | $\ldots$ | $\ldots$ | $\cdots$ |
| Admínistrative, auxiliary Wholesale establishments.. | 4,640 ${ }^{9}$ | 2,094,230 | 1,087 61,459 | 3,133 | 258 22,968 | 19,809 $1,174,428$ | 1,370 | 809,270 | 3,270 | 1,284,960 |
| Allen County... | 38 | 5,982 | 226 | 31 | 111 | 4,503 | , | 1,378 | 29 | 4,604 |
| Iola............... | 25 13 | 3,500 2,482 | 149 77 | 21 | 75 36 | 3,089 1,414 | 9 | 1,378 | 16 13 | 2,122 2,482 |
| Anderson County............. | 20 | 3,051 | 51 | 18 | 31 | 1,119 | 1 | (x) | 19 | (x) |
| Atchison County. Atchison. Remainder of County. | 42 | 19,752 | 1,168 | 33 | 356 | 15,915 | 20 | 15,504 | 22 | 4,248 |
|  | 31 | 18,243 | 1,149 | 22 | 346 | 15,425 | 20 | 15,504 | 11 | 2,739 |
|  | 11 | 1,509 | 19 | 11 | 10 | 470 | -• | , | 11 | 1,509 |
| Barber County. | 42 | 12,871 | 184 | 25 | 118 | 3,355 | 2 | (x) | 40 | ( x ) |
| Barton County. Great Bend. Remainder of County. | 90 | 32,283 | 1,405 | 35 | 486 | 26,166 | 21 | 14,035 | 69 | 18,248 |
|  | $\stackrel{27}{ }$ | 13,219 | 935 | 17 | 299 | 17,580 | 13 | 8,776 5 | 14 55 | 4,443 13,805 |
|  | 63 | 19,064 | 470 | 24 | 187 | 8,586 | 8 | 5,259 | 55 | 13,805 |
| Bourbon County <br> Fort Scott $\qquad$ $\square$ <br> Remainder of County. $\qquad$ | 35 | 4,472 | 122 | 32 | 70 | 2,261 | 7 | 94.1 | 28 | 3,531 |
|  | 24 | 2,832 | 102 | 20 | 60 | 1,867 | 7 | 941 | 17 | 1,890 |
|  | 11 | 1,641 | 20 | 12 | 10 | 394 | ... | ... | 11 | 1,641 |
| Brown County................. | 42 | 8,692 | 188 | 39 | 92 | 3,534 | 5 | 795 | 37 | 7,896 |
| Butler County. <br> El Dorado....................................... <br> Remainder of County | 77 | 14,508 | 610 | 62 | 241 | 10,527 | 27 | 7,579 | 50 | 6,929 |
|  | 26 | 6,948 | 385 | 20 | 132 | 7,437 | 18 | 5,587 | 8 | 1,361 |
|  | 51 | 7,560 | 225 | 42 | 109 | 3,090 | 9 | 1,992 | 42 | 5,568 |
| Chase County. <br> Chautauqus County. | 9 | 1,241 | 19 | 7 | 11 | 463 | $\because$ |  | 9 | 1,241 |
|  | 12 | 902 | 41 | 7 | 19 | 688 | 3 | 148 | 9 | 754 |
| Cherokee County <br> Baxter Springs. Remainder of County | 29 | 7,445 | 222 | 20 | 89. | 4.332 | 10 | 3,151 | 19 | 4,294 |
|  | $2^{5}$ | 599 | 11 | 4 | 2 | ${ }^{82}$ | 1 | (x) | 4 |  |
|  | 24 | 6,846 | 211 | 16 | 87 | 4,250 | , | ( x ) | 15 | ( x ) |
| Cheyenne County <br> Clark County. <br> Clay County. | 24 | 10,407 | 91 | 18 | 45 | 1,532 | $\ldots$ | . | 24 | 10,407 |
|  | 21 | 6,083 | 97 | 10 | 48 | 1,622 | ; | $\cdots$ | 21 | 6,083 |
|  | 43 | 12,412 | 208 | 32 | 124 | 4,175 | 4 | 306 | 39 | 12,106 |
| Cloud County. Concordis... Remsinder of County. | 50 | 11,008 | 321 | 39 | 162 | 5,804 | 12 | 3,061 | 38 | 7,947 |
|  | 19 | 4,893 | 238 | 13 | 104 | 4,309 | 9 | 2,943 | 10 | 1,950 |
|  | 31 | 6,115 | 83 | 26 | 58 | 1,495 | 3 | ${ }^{218}$ | 28 | 5,997 |
| Corfey County Comanche County | 34 | 3,118 | 69 | 29 | 42 | 1,450 | 2 | (x) | 32 | (x) |
|  | 25 | 7,063 | 97 | 15 | 41 | 1,402 | 1 | (x) | 24 | (x) |
| Cowley Courty. | 49 | 11,982 | 559 | 34 | 305 | 10,951 | 17 | 7,721 | 32 | 4,261 |
| Arkansss Ci Winfield.. | 14 | 4,619 | 201 | 11 | 131 | 3,613 | 6 | (x) | 8 |  |
|  | 122 | 5,474 | 3.35 | 16 7 | 160 | 6,771 | 10 1 | ${ }_{(x)}^{3,931}$ | $\frac{12}{12}$ | ${ }_{(x)}^{1,543}$ |
| Crawford County Pittsburg Remainder of County. | 97 | 29,023 | 1,207 | 94 | 486 | 23,241 | 49 | 21,089 | 48 | 7,934 |
|  | 32 | 21,186 | 971 | 45 | 384 | 18,4,2 | 40 | 18,912 | 12 | 2,274 |
|  | 45 | 7,837 | 236 | 48 | 102 | 4,799 | 9 | 2,177 | 36 | 5,660 |

Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE ${ }^{1}$-Continued
Establishments, Sales, Pay Roll, and Personnel-Total; Establisaments and Sales-Merchant Wholesalers and Other Operating Types: 1948


Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE ${ }^{1}$ - Continued
Establishments, Sales, Pay Roll, and Personnel-Total; Establishments and Sales-Merchant Wholesalers and Other Operating Types: 1948

| County and city | Total |  |  |  |  |  | Merchant wholesalers |  | Other operating types |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Establishments (Number) | Sales, entire year <br> (Thousand dollars) | Pay roll, entire year <br> (Thousard dollars) | Active proprietors,* November <br> (Number) | Paid employees and pay roll. workweek ended nearest Nov. 15 |  | Establishments <br> (Number) | Sales, encire year <br> (Thousand dollars) | Establishments <br> (Number) | Sales, entire year <br> (Thousand dollars) |
|  |  |  |  |  | Employees (Number) | Pay roll (Dollars) |  |  |  |  |
| Ness County............................. | 31 | 12,006 | 138 | 17 | 65 | 2,481 |  | $\ldots$ | 31 | 12,006 |
| Norton County............................ | 38 | 6,398 | 160 | 28 | 89 | 3,456 | 5 | 509 | 33 | 5,889 |
| Osage County........................... | 34 | 9,245 | 129 | 29 | 77 | 2,267 | 3 | 684 | 31 | 8,561 |
| Osborne County............................. | 34 | 19,146 | 447 | 25 | 169 | 5,691 | 3 | (x) | 31 | (x) |
| Ottawa County............................ | 39 | 6,873 | 132 | 20 | 68 | 2,421 | 3 | 38 | 36 | 6,835 |
| Pamee County........................... | 30 | 16,486 | 262 | 16 | 98 | 5,433 | 4 | 2,650 | 26 | 13,836 |
| Phillips County......................... | 30 | 8,583 | 230 | 21 | 100 | 3,869 | 4 | 1,952 | 26 | 6,631 |
| Pottawatomie County...................... | 34 | 7,925 | 192 | 26 | 118 | 4,165 | 2 |  | 32 |  |
| Pratt County............................. | 48 | 11,155 | 322 | 25 | 115 | 6,128 | 14 | 2,701 | 34 | 8,454 |
| Pratt.............................. | 25 | 5,874 | 226 | 17 8 | 81 34 | 4,267 1,861 | 12 | (x) | 13 | (x) |
| Remainder of county................. | 23 | 5,281 | 96 | 8 | 34 | 1,861 | 2 | (x) | 21 | (x) |
| Rawlins County......................... | 25 | 10,949 | 83 | 15 | 51 | 1,509 | $\ldots$ | $\ldots$ | 25 | 10,949 |
| Reno County.. | 149 | 202,510 | 3,439 | 93 | 1,130 | 62,531 | $\ldots$ | $\ldots$ | $\ldots$ | $\ldots$ |
| Administrative, auxiliary units....... | 4 | - 310 | 172 | 0 | 36 | 2,817 |  | 67. ${ }^{3}$ |  |  |
| Wholesale establishments, total....... | 145 | 202,510 | 3,267 | 93 56 | 1,094 | 59,714 | 71 | 167,438 | 74 | 35,072 |
| Hutchinson... | 91 | 179,744 | 2,557 | 56 | 823 | 46,190 | 62 | 163,657 | 29 | 16,087 |
| Remainder of County................. | 54 | 22,766 | 710 | 37 | 271 | 13,524 | 9 | 3,781 | 45 | 18,985 |
| Republic County.. | 31 | 6,714 | 140 | 16 | 92 | 2,889 | 3 | 88 | 28 | 6,626 |
| Rice County. | 56 | 16,242 | 381 | 29 | 171 | 7,206 | 9 | 4,982 | 47 | 11,260 |
| Lyons.. | 17 | 3,854 | 104 | 15 | 52 | 2,019 | 3 | 396 | 14 | 3,458 |
| Remainder of County................... | 39 | 12,388 | 277 | 14 | 119 | 5,187 | 6 | 4,586 | 33 | 7,802 |
| Riley County.. | 52. | 14,671 | 529 | 41 | 213 | 9,469 | 19 | 5,372 | 33 | 9,299 |
| Manhattan........................... | 35 | 12,444 | 477 | 28 | 188 | 8,645 | 18 | (x) | 17 |  |
| Remainder of County ................. | 17 | 2,227 | 52 | 13 | 25 | 824 | 1 | (x) | 16 | (x) |
| Rooks County.............................. | 40 | 11,680 | 192 | 23 | 79 | 3,452 | 5 | 761 | 35 | 10,919 |
| Rush County............................ | 27 | 9,880 | 148 | 13 | 86 | 2,672 | 1 | (x) | 26 | (x) ${ }^{\text {c }}$ |
| Russell County........................... | 47 | 15,080 | 254 | 29 | 107 | 4,747 | 11 | 8,175 | 36 | 6,905 |
| Saline County.. | 120 | 204,707 | 2.733 | 78 | 914 | 56,226 | 52 | 72,937, | 68 | 131,770 |
| Salina............................. | 89 | 183,817 | 2,447 | 62 | 773 | 50,010 | 50 |  | 39 | (x) |
| Remainder of County ................. | 31 | 20,890 | 286 | 16 | 141 | 6,216 | 2 | ( x ) | 29 | ( x ) |
| Scott County............................ | 16 | 13,404 | 153 | 14 | 69 | 3,676 | 1 | (x) | 15 | (x) |
| Sedgwick County.......................... | 575 | 410,852 | 19,103 | 409 | 6,248 | 376,191 | $\ldots$ | $\ldots$ | $\ldots$ | $\cdots$ |
| Administrative, auxiliary units....... |  |  | 915 | $\cdots$ | 222 | 16,992 | $\cdots$ |  | $\because$ |  |
| Wholesale establishments, total....... | 570 | 410,852 | 18,188 | 409 | 6,026 | 359,199 | 387 | 217,833 | 183 | 193,019 |
| Wichita............................ | 478 | 310,392 | 17,455 | 329 | 5,699 | 342,421 | 360 | 206,512 | 118 | 103,880 |
| Remainder of County. ................ | 92 | 100,460 | 723 | 80 | 327 | 16,778 | 27 | 11,321 | 65 | 89,139 |
| Seward County. | 27 | 12,341 | 364 | 13 | 145 | 7,049 | 9 | 5,141 | 18 | 7,200 |
| Liberal............................ | 22 | 7,924 | 312 | 12 | 117 | 6,054 | 8 | (x) | 14 | (x) |
| Remainder of County............. ... | 5 | 4,417 | 52 | , | 28 | 995 | 1 | (x) | 4 | (x) |
| Shamee County........................... | 173 | 81,315 | 5,651 | 102 | 1,870 | 108,273 | 111 | 55,942 | 62 | 25,373 |
| Topeka............................... | 149 | 73,261 | 5,148 | 82 | 1,697 | 97,771 | 104 | 52,064 | 45 | 21,197 |
| Remainder of County.................. | 24 | 8,054 | 503 | 20 | 173 | 10,502 | 7 | 3,878 | 17 | 4,176 |
| Sheriden County......................... | 14 | 4,562 | 40 | 6 | 26 | 618 | $\cdots$ | $\ldots$ | 14 | 4,562 |
| Sherman County........................... | 28 | 11,531 | 172 | 20 | 73 | 3,246 | 5 | 1,215 | 23 | 10,416 |
| Goodland............................ | 14 | 3,795 | 102 | 15 | 48 | 2,063 | 5 | 1,215 | 9 | 2,680 |
| Remainder of County.................. | 14 | 7,736 | 70 | 5 | 25 | 1,183 | $\ldots$ | , | 14 | 7,736 |
| Smith County........................... | 30 | 6,883 | 150 | 23 | 73 | 2,677 | 3 | (x) | 27 | (x) |
| Stafford County......................... | 4 | 8,319 | 202 | 21 | 79 | 3,503 | 2 | (x) | 42 | (x) |
| Stanton County .......................... | 9 | 10,023 | 74 | 1 | 25 | 1,117 | $\ldots$ | ... | 9 | 10,023 5,948 |
| Stevens County.................... | 18 | 5,948 | 52 | 15 | 20 | 1,017 | ... | ... | 18 | 5,948 |
| Surner County.. | 83 | 10,565 | 242 | 48 | 118 | 4,436 | 10 | 2,969 | 73 | 7,596 |
| Wellington, . . . . . . . . . . . . . . . . . . . | 17 | 3,465 | 92 | 13 | 36 | 1,604 | 9 | (x) | 8 65 | $(x)$ |
| Rerainder of County................. | 66 | 7,100 | 150 | 35 | 82 | 2,832 | 1 | (x) | 65 | $(x)$ |
| Thomas County............................ | 46 | 19,427 | 416 | 28 | 144 | 8,270 | 12 | 5,027 | 34 |  |
| Trego County............................. | 19 | 7,264 | 53 | 11 | 40 | 1,004 | 1 |  | 18 | (x) |
| Wabaunsee County.......................... | 15 15 | 1,907 5,132 | 39 83 | 13 | 20 4 | 1,598 | $\cdots{ }^{\text {] }}$ | (x) ${ }^{\cdots}$ | 15 | (x) ${ }^{1,907}$ |
|  |  |  |  |  |  |  |  |  |  |  |
| Washington County........................ | 51 | 11,090 | 246 | 35 | 117 | 3,592 | 1 | (x) | 50 | (x) |
| Wichita County........................... | 12 | 9,341 | 71 | 10 | 33 | 1,079 | 1 |  | 11 |  |
| Wilson County............................ | 31 | 3,553 | 90 | 28 | 40 | 1,631 | 5 | $(\mathrm{x})^{250}$ | 26 | ${ }_{(x)}^{3,303}$ |
| Woodson Courty ........................... | 20 | 2,322 | 63 | 18 | 27 | 1,050 | 1 |  | 19 |  |
| Wyandotte County.. | 140 | 185,302 | 7.574 | 101 | 2,420 | 145,503 | 93 | 65,495 | 47 | 118,807 |
| Kansas City......................... | 127 | 139,698 | 5,553 | 89 | 1,739 | 107,827 | 89 | 62,629 | 38 9 | 77,069 41738 |
| _ Remainder of County................. | 13 | 45,604 | 2,021 | 12 | 681. | 37,676 | 4 | 3,866 | 9 | 41,738 |

[^39]$x$ withheld to avoid disclosure.
${ }_{1}$ Based on advance 1950 population estimates.

Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE
Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948

| County, type of operataon, and kind of business | Establishments <br> (Number) | Sales, entire year (Thousand dollars) | Pay roll, entire year (Thousand dollars) | Active proprietors,* November (Number) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Employees <br> (Number) | Pay roll (Dollars) |
| BARTON COUN"T, total...................................... | 90 | 32,283 | 1,405 | 35 | 486 | 26,166 |
| Merchant wholesalers, total.. | 21 | 14,035 | 774 | 5 | 273 | 15,966 |
| Machinery, equipment, supplies. Naste materials.. <br> Merchant wholesalers, n.e. | 11 | $\begin{array}{r} 7,825 \\ 159 \\ 6,051 \end{array}$ | 239 12 523 | 2 1 2 | 84 5 184 | 5,285 270 10,411 |
| Petroleum bulk stations, terminals.. | 23 | 2,092 | 50 | 23 | 22 | 954 |
| Assemblers (mainly rarm products), total. | 37 | 11,191 | 216 | 6 | 89 | 3,972 |
| $\begin{aligned} & \text { Farm products (edible ........................................................................ } \\ & \text { Farm products (raw materials).... } \end{aligned}$ | ${ }^{7}$ | 649 10,542 | 4.4 172 | 4 | 24 65 | 829 3,143 |
| Other operating types. | 9 | 4,965 | 365 | 1 | 102 | 5,274 |
| BUTLER COTNTY, total. | 77 | 14,508 | 610 | 62 | 241 | 10,527 |
| Merchant wholesalers, total. | 27 | 7,579 | 496 | 23 | 187 | 8,532 |
| Groceries, confectionery, meata.......... <br> Farm products (edible)............................. <br> Automotive equipment, tires and tubes... <br> Machinery, equipment, supplies........... <br> Merchant wholesalers, n.e.c............... | 4 3 3 9 8 | 329 317 610 4,691 1,632 | 9 44 124 136 183 | 2 3 1 9 8 | 3 18 36 45 85 | 128 1,160 2,377 2,556 2,311 |
| Petroleum bulk stations, terminals.... Other operating types............... | 28 22 | 2,473 4,456 | 43 71 | 27 12 | 18 36 | 872 1,123 |
| Cloud countr, total. | 50 | 11,008 | 321 | 39 | 162 | 5,804 |
| Merchant wholesalers.................... Petroleum bulk stations, terminals.. Other operating types.................... | 12 13 25 | 3,061 1,261 6,486 | 167 48 106 | 10 14 15 | $\begin{aligned} & 67 \\ & 26 \\ & 69 \end{aligned}$ | 3,026 1,009 1,769 |
| CRAMFORD COUN ${ }^{\text {² }}$, total. | 97 | 29,023 | 1,207 | 94 | 486 | 23,241 |
| Merchant wholesalers, total. | 49 | 21,089 | 1,020 | 46 | 390 | 19,180 |
| Groceries, confectionery, meats. | 7 | 4,795 | 183 |  | 69 | 3,302 |
| Farmi products (edible)..... | 4 | 2,598 | 200 | 2 | 83 14 | 4,068 |
| Beer, ale........................ | 4 | 589 | 35 126 | 8 | 4 | 581 2,831 |
| Tobacco and products (exc. lear). | 3 | 2,653 | 126 | $\cdots$ | 43 | 2,831 |
| Automotive equipment, tires and tubes...... Machiner | ${ }_{10}^{9}$ | 552 1,381 | 118 | ${ }_{10}^{9}$ | 32 <br> 45 | 1,723 |
| Machinerv, equipment, supplies. <br> Merchant wholesalers, n.e.c.............................. | 12 | 1,381 | 274 | 12 | 104 | 4,386 |
| Petroleum bulk stations, terminals..... Other operating types. | 20 28 | 2,322 5,612 | 533 134 | 28 | 23 73 | 975 3,086 |
| DICKINSON COUNTY, total.. | 59 | 9,984 | 277 | 43 | 156 | 4,967 |
| Merchant wholesalers, total.. | 15 | 3,098 | 124 | 11 | 73 | 2,305 |
| Farm products (edible).. | 3 | 130 | 16 | 3 | 16 | 358 |
| Automotive equipment, tires and tubes... | 4 | 166 | 12 | 5 | 7 | 247 |
| Waste materials......... | 5 | +303 | 19 | 3 | 11 | $\begin{array}{r}373 \\ \hline 1327\end{array}$ |
| Merchant wholesalers, n.e.c...... | 5 | 2,499 | 77 | $\cdots$ | 39 | 1,327 |
| Petroleum bulk stations, terminals........ Other operating types. | 22 | 1,241 5,545 | $\begin{array}{r}26 \\ 127 \\ \hline\end{array}$ | 23 9 | 10 73 | 434 2,228 |
| FORD COUNTY, total. | 68 | 48,182 | 1,013 | 34 | 359 | 21,787 |
| Merchant wholesalera, total.. | 27 | 13,464 | 727 | 20 | 224 | 15,568 |
| Groceries, confectionery, meats............ <br> Beer, ale.............................................. <br> Automotive equipment, tires and tubes. <br> Waste materials.................................... <br> Merchant wholeaalera, n.e.c..................... | 4 3 6 3 11 | 1,287 1,098 2,075 251 8,753 | 80 69 280 22 276 | 3 4 4 2 7 | 23 20 82 8 81 91 | 1,606 1,680 6,184 431 5,667 |
| Petroleum bulk stations, terminals.............. Other operating types | 13 28 | 2,481 32,237 | 46 240 | 9 | 20 115 | 5,908 |
| harper county, total. | 57 | 8,737 | 286 | 26 | 128 | 5,578 |
| Merchant wholesalers. Petroleum bulk stations, terminals. Other operating types. | 5 26 26 | 1,000 1,453 6,284 | 75 90 121 | 2 18 6 | 32 40 56 | 1,680 1,758 2,140 |
| HAPVEY County, rotal. | 50 | 7,943 | 354 | 41 | 163 | 7,041 |
| Merchant wholeaslers, total.. | 17 | 3,795 | 258 | 17 | 121 | 5,376 |
| Farm products (edible)........................... <br> Automotive equipment, tires and tubes.. <br> Waste materisls.......................................... <br> Merchant wholesalera, n.e.c. | 4 3 3 7 | 2,068 205 77 1,445 | 121 25 12 100 | 2 3 4 8 | 50 12 6 53 | 2,619 471 190 2,096 |
| Petroleum buik stations, terninals.. | 12 | 785 | 9 | 11 | 3 | 168 |
| Assemblera (mainly farm products), total.. | 17 | 2,611 | 65 | 9 | 29 | 1,116 |
| Faxm products (edible) <br> Farm products (raw materials)...... <br> Other operating types....................... | [ 4 | 227 2,384 752 | 2 63 22 | 4 5 4 | 4 25 10 | 96 1,020 381 |

Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE-Continued
Establishments, Sales, Pay Roll, and Personnbl, ay Type of Operation and Kind or Business: 1948

| Count, type of operation, and kind of buiness | Egtablishouents (Number) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  | $\begin{aligned} & \text { Pay roll } \\ & \text { (Dollars) } \end{aligned}$ |
| zrow conrry, total....... | ${ }_{6}$ | ${ }^{14,121}$ | 523 | ${ }_{5}$ | 229 | 9,885 |
| Hent valesaeres, total. | 26 | 4,825 | $3{ }^{3}$ | 22 | 25. | 6,79e |
| Ser ies , caresert mery, neats........... |  |  |  |  |  |  |
| Beer, ale..................................... Automotive equipment, tires and tubes. |  |  | $\left.\begin{array}{c} 120 \\ 30 \\ 30 \\ 30 \end{array}\right)$ |  | $\begin{aligned} & 51 \\ & \hline 5 \\ & \hline 5 \end{aligned}$ | cinction |
|  |  | $\begin{aligned} & \substack{2629 \\ 624} \\ & \hline \end{aligned}$ | $\stackrel{11}{35}$ | ${ }_{2}^{3}$ | ${ }_{17}$ | ${ }_{69}$ |
|  | 22 <br> 20 |  | $\underset{\substack{18 \\ 126}}{ }$ | ${ }_{2}^{22}$ | 69 | 2,786 |
| Meemmson conmr, total. | 73 | ${ }_{25,46}$ | 635 | ${ }^{39}$ | 35 | 11, 229 |
| hant nolesalers, total. | 20 | 3,964 | 27 | ${ }^{16}$ | 114 | 5,297 |
| Farm products (edible).......... Machinery, equipment, supplies | ${ }_{s}^{x}$ | (1,205 | $\begin{aligned} & 30 \\ & .320 \\ & \hline 20 \end{aligned}$ | $\begin{aligned} & 20 \\ & \substack{20 \\ 120} \end{aligned}$ | $\begin{aligned} & 282 \\ & \substack{28 \\ 102} \end{aligned}$ | \% 6 |
| Petroleur buxk stations, texinals,................................ | ${ }_{2}$ | 5,883 | ${ }_{7} 7$ | ${ }^{16}$ | ${ }_{29}$ |  |
| assembers (natiny farm products), total............................. | 26 | 12,279 | 220 |  | 133 | 4,269 |
|  | ${ }_{7}^{19}$ |  | ${ }_{27}^{24}$ | $\stackrel{4}{1}$ | ${ }_{39}^{4}$ | cinces |
| other operating tyes.................................................. |  | 3,40 | 67 |  | 39 |  |
| mussurid cownry, to tal..... | 6 | 18,139 | 337 | 40 | 128 | 5,04 |
|  | ${ }_{20}$ | , | ${ }_{16}^{46}$ | ${ }^{21}$ |  |  |
| mbers (asiny tyro prodicts), total. |  |  |  |  |  |  |
| Fart pradutst (editie).......... | , |  |  | 6 | ${ }_{5}^{55}$ | ${ }^{1,2727}$ |
|  |  |  |  |  |  |  |
| Verchant toneeseslers, total....... | 4 | 10,028 | $6{ }_{6}$ | 2 | 270 | 12,522 |
| Crocerise, eameatimery, meats... |  |  |  |  |  |  |
| Stick |  |  |  |  |  |  |
| Tobacco and products (exc. lear)...... Automotive equipment, tires and tubes |  |  |  |  | $\underset{\substack{21 \\ 48}}{ }$ |  |
|  |  | $\underset{2,122}{202}$ | ${ }_{195}$ | $3$ | 4 | 3,16 |
|  | ${ }_{5}^{2}$ | coik |  | \% ${ }_{8}^{\text {ig }}$ |  | ci, |
| molers (mainly farm prodicts), total. |  | 2,230 | ${ }_{85}$ |  | 8 | , 322 |
|  | s | 2, \%286 | $4_{63}^{4}$ | ${ }_{3}^{1}$ | ${ }_{32}^{22}$ | cin |
| Ir, tom | 55 | 7,319 | 233 | 4 | 122 | ¢,599 |
|  |  |  |  | ${ }_{13}^{27}$ |  | cis |
| Other operating types. |  | 5,008 |  |  |  |  |
| nesio countr, totar................................. |  |  |  |  |  |  |
|  | ${ }_{1,4}^{5}$ | 202, 310 |  | 9 | 1,0\%6 |  |
| ımarsari stralismers |  |  |  |  |  |  |
| lesalers, total.... | $n$ | 107, 388 | 2,677 | 46 | ${ }_{826}$ | 47,60 |
| Oroceries, arrectionery, meats., |  |  |  |  |  |  |
|  |  |  | $\stackrel{\substack{101 \\ 509}}{109}$ |  | ${ }_{\substack{32 \\ 116}}^{16}$ | cin |
|  |  |  | $\substack{211 \\ 187}$ <br> 182 |  | ${ }_{\substack{59 \\ 59}}$ | ciele |
|  | $\begin{gathered} 10.0 \\ 0 \\ 0 \end{gathered}$ |  | $\left.\begin{array}{l} 312 \\ 5125 \\ 5720 \end{array}\right)$ |  | $\substack{\text { cti } \\ 21 \\ 21}$ |  |
| Vanuraturers' sales irnenhes, offices... |  |  |  |  |  |  |
|  | ${ }^{23}$ |  | ${ }_{\substack{119}}^{56}$ | ${ }_{13}^{23}$ | ${ }^{4}$ | cin |
| Asseabiers (naminy farm proditats), total..... | 32 | \%,822 | 14 | 11 | 75 | 2,699 |
|  | ${ }_{23}{ }^{3}$ | ${ }_{7,228}^{592}$ | ${ }_{128}^{128}$ | $?$ | ${ }_{65}^{10}$ | ${ }_{2,363}^{296}$ |

Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE-Continued
Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948

|  |  |
| ---: | :--- |

[^40]n.e.c. Not elsewhere classified.

## KENTUCKY

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Table 101.-THE STATE
Establishments, Sales, Expenses, Pay Role, Personnel, and Stocks, by Type of Operation and Kind of Businges: 1948

| Type of operation and kind of business | Estab lish ments (Number) | Sales, entire year <br> (Thousand dollars) | $\begin{aligned} & \text { Operating expenses }^{21} \\ & \text { (nic. pay roll) } \end{aligned}$ |  | Pay roll, entire year <br> (Thousand dollars) | Active proprie tors, November ( Num . ber) | Paid employees, workweek ended nearest- |  |  | Pay roll, workweek ended nearest- |  |  | Stocks on hand, end of year, at cost <br> (Thousand dollars) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Amount <br> (Thousand dollars) | Percent of sales |  |  | March 15 <br> (Number) | July 15 <br> (Number) | $\begin{aligned} & \text { Nov. } 15 \\ & \text { (Number) } \end{aligned}$ | March 15 <br> (Dollars) | July 15 (Dollars) | Nov. 15 <br> (Dollars) |  |
| State, | 2,469 | 1,787,816 | n, | n. ${ }^{\text {a }}$. | 76,412 | 1,854 | 26,819 | 25.709 | 27.270 | , 356,308 | 1, 382, 017 | 1,434,790 | 104,722 |
|  | 13 2,456 | $\begin{array}{r} 3,478 \\ 1,784,338 \end{array}$ | ก.a. | n.8. | 74,471 | 1,854 | 555 26,264 | $\begin{array}{r} 581 \\ 25,128 \end{array}$ | $\begin{array}{r} 580 \\ 26,690 \end{array}$ | $\left[\begin{array}{r} 33,957 \\ 1,322,351 \end{array}\right.$ | $\begin{array}{r} 36,769 \\ 1,345,248 \end{array}$ | $\begin{array}{r} 37,944 \\ 1,396,846 \end{array}$ | $\begin{array}{r} 96 \\ 104,626 \end{array}$ |
| $\begin{aligned} & 1939 \ldots . . \\ & 1929 . . . \end{aligned}$ | $\begin{aligned} & 2,168 \\ & 2,024 \end{aligned}$ | $\begin{aligned} & 463,769 \\ & 500,389 \end{aligned}$ | $\begin{aligned} & \text { n.a. } \\ & \text { n.a. } \end{aligned}$ | $\begin{aligned} & \text { n.a. } \\ & \text { n.s. } \end{aligned}$ | $\begin{aligned} & 23,572 \\ & 25,872 \end{aligned}$ | $\begin{aligned} & 1,672 \\ & 1,437 \end{aligned}$ | 18,783 n.a. | 16,432 n.a. | $\begin{gathered} 17,302 \\ \text { n.a. } \end{gathered}$ | $\begin{aligned} & \text { n.a. } \\ & \text { n.a. } \end{aligned}$ | $\begin{aligned} & \text { n. } . ~ \\ & \text { a. } \end{aligned}$ | $\begin{aligned} & \mathrm{n} \cdot \mathrm{~s}, \\ & \mathrm{n}, \mathrm{a} . \end{aligned}$ | $\begin{aligned} & 67,544 \\ & 99,196 \end{aligned}$ |
| WHOLESALE ESTABLISHMENTS |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Merchant wholesalers, total....... | 1,439 | 795,646 | 96,488 | 12.1 | 55,022 | 1,096 | 18,614 | 18,735 | 18,671 | 959,572 | 999,906 | 996,915 | 83,711 |
|  | 1,352 9 | 762,043 5,051 | 92,820 1,066 | 12.2 21.1 | 53,448 560 | 1,018 | 17,743 493 | 18,022 331 382 | $\begin{array}{r}18,997 \\ \hline 317 \\ \hline 357\end{array}$ | 928,233 12,813 | 970,127 10,008 | 969,443 9,092 | 81,376 1,310 1,025 |
| Limited-function wholesalers...... | 78 | 28,552 | 2,602 | 9.1 | 1,014 | 76 | 378 | 382 | 357 | 18,526 | 19,771 | 18,380 | 1,025 |
| Manufacturers' sales branches, offices, total.... | 157 | 294,663 | 18,852 | 6.4 | 8,853 | 7 | 2,451 | 2,476 | 2,562 | 164,069 | 174,718. | 179,941 | 8,040 |
| Sales branches (with stocks). <br> Sales offices (without stocks)..................... | 115 | $\begin{aligned} & 147,911 \\ & 146,752 \end{aligned}$ | $\begin{array}{r} 12,855 \\ 5,997 \end{array}$ | 8.7 | $\begin{aligned} & 6,757 \\ & 2,096 \end{aligned}$ | 5 2 | $\begin{array}{r}1,954 \\ \hline 197\end{array}$ | $\begin{array}{r}1,952 \\ 524 \\ \hline\end{array}$ | 2,017 | $\begin{gathered} 126,045 \\ 38,024 \end{gathered}$ | $\begin{array}{r} 133,637 \\ 41,081 \end{array}$ | $\begin{array}{r} 135,625 \\ 44,316 \end{array}$ | 8,040 ... |
| Petroleum bulk stations, termingls Agents, brokers............... | 433 292 | $\begin{aligned} & 155,917 \\ & 472,937 \end{aligned}$ | $\begin{aligned} & 13,566 \\ & 12,425 \end{aligned}$ | 8.7 2.6 | $\begin{aligned} & 4,481 \\ & 4,826 \end{aligned}$ | 378 256 | 1,800 2,442 | 1,805 1,434 | 1,817 2,950 | $\begin{aligned} & 83,816 \\ & 84,846 \end{aligned}$ | $\begin{aligned} & 86,74 \\ & 60,423 \end{aligned}$ | $\begin{array}{r} 88,856 \\ 106,537 \end{array}$ | 11,576 518 |
| Assemblers (mainly form products), | 135 | 65,175 | 2,590 | 4.0 | 1,289 | 117 | 957 | 678 | 690 | 30,048 | 23,427 | 24,597 | 781 |
| Grain (country) elevators...... Other assemblers, country buyers | 11 124 | $\begin{array}{r} 8,836 \\ 56,339 \end{array}$ | $\begin{array}{r} 474 \\ 2,116 \end{array}$ | $\begin{aligned} & 5.4 \\ & 3.8 \end{aligned}$ | $\begin{array}{r} 230 \\ 1,059 \end{array}$ | $\begin{array}{r} 10 \\ 107 \end{array}$ | 77 880 | 98 580 | $\begin{aligned} & 117 \\ & 577 \end{aligned}$ | $\begin{array}{r} 2,929 \\ 27,119 \end{array}$ | $\begin{array}{r} 4,187 \\ 19,240 \end{array}$ | $\begin{array}{r} 4,777 \\ 19,820 \end{array}$ | 174 607 |
| Merchant wholesalers, total........... | 1,439 | 795,646 | 96,488 | 12,1 | 55,022 | 1,096 | 18,614 | 18,735 | 18,671 | 959,572 | 999,906 | 996,915 | 83,711 |
| Groceries, confectionery, meats.................. <br> Groceries (general line) <br> confectionery. $\qquad$ <br> Meats, meat products.. <br> Grocery, food specialties, n.e.c............... | 241 | 162,179 | 12,689 | 7.8 | 6,871 | 205 | 2,702 | 2,70 | 2,717 | 125,557 | 129,544 | 132,991 | 13,854 |
|  | 127 | 130,170 | 8,946 | 6.9 | 5,017 | 106 | 1,988 | 2,008 | 2,002 | 91,765 | 94,801 | 96,696 | 12,131 |
|  | 39 | 4,962 | 518 | 10.4 | 189 | 35 | 80 | 79 | 81 | 3,644 | 3,481 | 3,793 | 34.4 |
|  | 19 | 12,102 | 1,254 | 10.4 | 644 | 19 | 234 | 231 | 218 | 11,881 | 12,500 | 12,450 | 182 |
|  | 56 | 14,945 | 1,971 | 13.2 | 1,021 | 45 | 400 | 392 | 416 | 18,267 | 18,762 | 20,052 | 1,197 |
| Farm products (edible)................................ <br> Dairy, poultry products.. <br> Frults, vegetables (fresh). | 192 | 69,846 | 11,608 | 16.6 | 5,874 | 207 | 2,251 | 2,417 | 2,266 | 106,543 | 117,290 | 111,218 | 1,673 |
|  | 91 | 40,090 | 8,647 | 21.6 | 4,660 | 91 | 1,777 | 1,912 | 1,766 | 85,930 | 94,120 | 88,384 | 942 |
|  | 101 | 29,756 | 2,961 | 10.0 | 1,214 | 116 | 474 | 505 | 500 | 20,613 | 23,170 | 22,834 | 731 |
| Beer, wines, distilled spirits Beer, ale. Wines, distilled spirits. | 96 | 66,014 | 6,430 | 9.7 | 3,430 | 56. | 873 | 898 | 948 | 60,562 | 62,087 | 67,413 | 6,913 |
|  | 60 | 12,949 | 1,861 | 14.4 | 837 | 47 | 273 | 307 | 314 | 13,857 | 16,190 | 15,675 | 515 |
|  | 36 | 53,065 | 4,569 | 8.6 | 2,593 | , | 600 | 591 | 634 | 46,705 | 45,897 | 51,738 | 6,398 |
| Drugs, chemicals, allied products. Drugs (general line) Drugs, drug sundries (specialty lines) Industrial | 32 | 13,767 | 1,959 | 14.2 | 1,197 | 17 | 428 | 432 | 413 | 19,763 | 19,614 | 20, 331 | 2,303 |
|  | 4 | 7,417 | 842 | 11.4 | 591 |  | 218 | 225 | 218 | 9,261 | 9,323 | 9,323 | 1,115 |
|  | 10 | 2,865 3,485 | 498 | 17.4 | 309 <br> 297 | 8 | 130 80 | 124 83 | 114 81 | 6,488 4,014 | 5,817 | 6,569 4,439 | 823 365 |
| Tobacco and products (exc. leaf).................. <br> Dry goods, apparel. <br> Clothing, furnishings, footwear <br> ........... <br> Dry goods specielties, piece goods, notions.. | 31 | 22,102 | 1,038 | 4.7 | 545 | 40 | 20 | 22 | 205 | 9,142 | 9,674 | 9,525 | 1,023 |
|  | 41 | 15,707 | 1,944 | 12.4 | 1,272 | 38 | 360 | 357 | 376 | 21,204 | 20,868 | 21,764 | 1,859 |
|  | 22 | 5,828 | 740 | 12.7 | 440 | 18 | 129 | 127 | 132 | 8,379 | 8,146 | 8,528 |  |
|  | 3 | 7,325 | 957 | 13.1 | 702 | 1 | 188 | 185 | 196 | 10,551 | 10,481 | 10,716 | 788 |
|  | 16 | 2,554 | 247 | 9.7 | 130 | 19 | 43 | 45 | 48 | 2,274 | 2,241 | 2,520 | 399 |
| Furniture, home furnishings. Furniture (household, office). Home furnishings, floor coverings.............. | 17 | 11,202 | 1,664 | 14.8 | 1,059 | 12 | 292 | 298 | 302 | 16,928 | 17,462 | 17,558 | 1,726 |
|  | 8 | 4,486 | 903 | 20.1 | 547 | 6 | 154 | 156 | 147 | 7,193 | 7,421 | 7,271 | 1,024 |
|  | 9 | 6,76 | 761 | 11.3 | 512 | 6 | 138 | 142 | 155 | 9,735 | 10,041 | 10,287 | 702 |
| Paper and its products.. Stationery, office supplies. Wallpaper.. Paper products, n.e.c. | 24 | 9,561 | 1,804 | 18.9 | 1,209 | 12 | 409 | 406 | 397 | 21,572 | 22,100 | 20,736 | 1,619 |
|  | 7 | 3,291 | 866 | 26.3 | 556 | 4 | 191 | 184 | 182 | 9,058 | 8,861 | 8,558 | 747 |
|  |  | 21.6 | 73 | 33.8 | 25 | 2 | 13 | 13 | 10 | 513 | 498 | 429 | 35 |
|  | 23 | 6,054 | 865 | 14.3 | 628 | 6 | 205 | 209 | 205 | 12,001 | 12,741 | 11,749 | 837 |
| Farm products (raw materials) Automotive equipment, tires and tubes........... | 26 | 70,429 | 3,587 | 5.1 |  | 8 |  | 604 | 620 | 35,645 |  |  |  |
|  | 176 | 28,577 | 6,270 | 21.9 | 3,895 | 98 | 1,300 | 1,337 | 1,345 | 65,763 | 70,411 | 70,323 | 6,152 |
| Electrical goods.................................... <br> General line, apparatus, supplies............. <br> Electrical appliances, spectalties.............. | 49 | 32,360 | 4,016 | 12.4 | 2,141 | 38 | 604 | 636 | 699 | 32,248 | 35,181 | 39,044 | 4.150 |
|  | 28 | 19,416 | 2,587 | 13.3 | 1,379 | 26 | 388 | 410 | 425 | 20,123 | 21,482 | 22,442 | 2,642 |
|  | 21 | 12,944 | 1,429 | 11.0 | 762 | 12 | 216 | 226 | 274 | 12,125 | 13,699 | 16,602 | 1,508 |
| Hardware, plumbing, heating. <br> Herdware. <br> Plumbing, heating equipment, supplies. | 53 | 94,069 | 15,4,3 | 16.4 | 9,681 | 39 | 2,957 | 3,087 | 2,978 | 167,652 | 175,243 | 169,572 | 16,448 |
|  | 22 | 77,096 | 12,953 | 16.8 | 8,300 | 21 | 2,567 | 2,690 | 2,562 | 14, 222 | 150,707 | 143,886 | 13,836 |
|  | 31 | 16,973 | 2,490 | 14.7 | 1,381 | 18 | 390 | 397 | 415 | 23,430 | 24,536 | 25,686 | 2,612 |
| Lumber, construction materials.................... Lumber, millwork: | 64 | 42,901 | 6,379 | 14.9 | 3,396 | 36 | 1,063 | 1,116 | 1,094 | 61,313 | 66,332 | 63,770 | 3,221 |
| Lumber, millwork: <br> Direct mill shippers. $\qquad$ |  |  |  | 11.8 | 201 |  |  | 73 |  | 3,246 | 3,980 | 3,600 |  |
| Distributors with yards. | 28 | 19,907 | 2,332 | 11.7 | 1,381 | 15 | 442 | 470 | 459 | 25,043 | 26,296 | 26,505 | 1,991 |
| Other construction materials | 25 | 14,428 | 3,035 | 21.0 | 1,814 | 6 | 553 | 573 | 570 | 33,024 | 36,056 | 33,665 | 1,133 |
| Machinery, equipment, supplies.................... Commercial machines, equipment. Construction machinery, equipment $\qquad$ Farm-dairy machinery, equipment. Industrial machinery, equiprent, supplies Professional equipment, supplies. other machinery, equipment, supplies....... | 179 | 60,332 | 9,548 | 15.3 | 5,448 | 119 | 1,574 | 1,650 | 1,672 | 9\%,235 | 202,952 | 103,093 | 8,759 |
|  | 50 | 6,819 | 1,615 | 23.7 | 814 | 30 | 304 | 310 | 303 | 16,779 | 17,351 | 16,306 | 1,025 |
|  | , | 13,645 | 2,096 | 15.4 | 1,476 | 2 | 289 | 284 | 309 | 24,943 | 26,639 | 27,148 | 2,553 |
|  |  | 9,842 | 1,113 | 11.3 | 689 | 7 | 171 | 229 | 194 | 11,055 | 13, 873 | 13,017 | 990 |
|  | 66 | 24,112 | 3,224 | 13.4 | 1,756 | 43 | 533 | 555 | 571 | 29,188 | 31,759 | 32,432 | 3,198 |
|  | 18 27 | 3,294 2,620 | 827 673 | 25.1 25.7 | 458 | 11 | 162 | 168 | 182 | 7,944 | 8,154 5,176 | 8,954 5,236 |  |
|  | 27 | 2,620 | 673 | 25.7 | 255 | 26 | 115 | 114 | 113 | 5,326 | 5,176 | 5,236 | 490 |
| Metals, metal work (exc. scrap). | 4 | 1,417 | 350 | 24.7 | 123 | 3 | 41 | 41 | 39 | 2,338 | 2,397 | 2,284 | 157 |
| Waste materials. <br> Iron, steel scrap. <br> Other scrap, waste materials. | 69 | 20,596 | 2,920 | 14.2 | 1,671 | 69 | 756 | 754 | 735 | 29,953 | 33,186 | 30,958 | 786 |
|  | 33 | 14,018 | 1,670 | 11.9 | 960 | 28 | 400 | 405 | 418 | 16,295 | 19,659 | 18,182 | 549 |
|  | 36 | 6,578 | 1,250 | 19.0 | 711 | 41 | 356 | 349 | 317 | 13,658 | 13,527 | 12,776 | 237 |
| Other merchant wholesalers. Automobiles, other motor vehicles. Amusement, sporting goods. Books, periodicals, newspapers. Coal, coke Farm supplies.. Jewelry Petroleum and producta. Merchant wholesalers, miscellaneous products. | 145 | 74, 587 | 8,839 | 11.8 | 5,464 | 99 | 1,728 | 1,761 | 1,865 | 88, 1.54 | 93,090 | 93,398 | 8,020 |
|  | 30 | 15,289 | 1,715 | 11.2 | 1,069 | 17 | 370 | 370 | 375 | 19,011 | 21,181 | 19,627 | 1,203 |
|  | 16 | 8,981 | 1,264 | 14.1 | 975 | 12 | 240 | 268 | 315 | 10,976 | 12,260 | 13,532 | 1,032 |
|  | 10 | 1,540 | 208 | 13.5 | 125 | 10 | 57 | 66 | 73 | 2,237 | 2,515 | 2,748 | 112 |
|  | 13 | 6,609 | 748 | 11.3 | 399 | 9 | 117 | 111 | 102 | 7,409 | 7,694 | 6,830 | 13 |
|  | 36 | 19,392 | 1,751 | 9.0 | 931 | 23 | 357 | 359 | 411 | 15,072 | 16,177 | 17,565 | 2,833 |
|  | 7 | 1,283 | 272 | 21.2 | 157 | 6 | 52 | 55 | 54 | 2,694 | 2,866 | 2,841 | 428 |
|  | 28 | 2,222 | 148 | 6.7 | 57 | 2 | 18 | 19 | 18 | 1,060 | 1,060 | 1,326 | 49 2,350 |
|  | 28 | 19,271 | 2.733 | 14.2 | 1,751 | 20 | 517 | 514 | 517 | 29,695 | 29,337 | 28,929 | 2,350 |

Table 101-THE STATE-Continued
Establishments, Sales, Expenses, Pay Roll, Personnel, and Stocks, by Type of Operation and Kind of Business: 1948

| Type of operation and kind of business | Estab-$\begin{aligned} & \text { lish } \\ & \text { ments }\end{aligned}$( ${ }^{\text {(umber) }}$ ) | Sales, entire year <br> (Thousand dollars) | Operating expenses ${ }^{1}$ (inc. pay roll) |  | Pay roll, entire year <br> (Thousand dollars) | Activeproprie-tors,Novem-ber(Num.(Ner)ber | Paid employees, workweek ended nearest- |  |  | Pay roll, workweek ended nearest- |  |  | Stocks on hand, end of year, at cost <br> (Thousand dollars) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Amount <br> (Thousand dollars) | $\begin{aligned} & \text { Per- } \\ & \text { cent } \\ & \text { of } \\ & \text { sales } \end{aligned}$ |  |  | March 15 <br> (Number) | $\begin{aligned} & \text { July } 15 \\ & \text { (Number) } \end{aligned}$ | $\begin{aligned} & \text { Nov. } 15 \\ & \text { (Number) } \end{aligned}$ | March 15 <br> (Dollars) | July 15 <br> (Doilars) | Nov. 15 (Dollars) |  |
| Type by Kind of Business--Continued |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Manufacturers' sales branchea (with atocks), total. | 115 | 147,911 | 12,855 | 8.7 | 6,757 | 5 | 1,954 | 1,952 | 2,017 | 126,045 | 133,637 | 135.625 | 8,040 |
| Grocerics, confectionery, meats. | 35 | 46,856 | 4,153 | 8.9 | 1,941 | $\cdots$ | 603 | 552 | 601 | 37,099 | 34,974 | 38,121 | 1,120 |
| Farm products (edibie)........... |  | 7,109 | 671 | 9.4 | 308 | $\ldots$ | 93 | 105 | 96 |  | 5,988 | 5,313 | 217 |
| Druga, chemicals, allied products | 8 | 4,836 | 64,2 | 13.3 | 331 | $\ldots$ | 84 | 97 | 94 | 5,650 | 6,540 | 6,636 | 436 |
| Hardware, plumbing, heating....... | 3 | 3,364 | 340 | 10.1 | 202 | $\ldots$ | 64 | 64 | 66 | 4,183 | 4,343 | 4,568 | 249 |
| Machinery, equipment, supplies | 36 | 18,821. | 2,895 | 15.4 | 2,006 | 1 | 514 | 528 | 54.1 | 38,281. | 39,849 | 39,248 | 1,322 |
| Commercial machines, equipment............... | 17 | 4,757 | 1,673 | 35.2 | 1,212 |  | 272 | 287 | 300 | 24,127 | 25,330 | 25,216 | 302 |
| Industrial machinery, equipment, aupplies... | 9 | 3,794 | 220 | 5.8 | 124 | 1 | 35 | 38 | 41 | 2,332 | 2,321 | 2,637 | 156 |
| Professional equipment, supplies............ | 7 | 1,181 | 262 | 22.2 | 169 | $\ldots$ | 56 | 53 | 53 | 2,603 | 2,337 | 2,399 | 101 |
| Other wachinery, equiprent, supplies........ | 3 | 9,089 | 740 | 8.1 | 501 | ... | 151 | 150 | 147 | 9,219 | 9,861 | 8,996 | 763 |
| Other manufacturers* sales branches. | 26 | 66,925 | 4,154 | 6.2 | 1,969 | 4 | 596 | 606 | 619 | 35,753 | 41,943 | 41,739 | 4,696 |
| Manufacturera' salea offices (without atocks), total................................................ | 42 | 146,752 | 5,997 | 4.1 | 2,096 | 2 | 497 | 524 | 545 | 38,024 | 41,081 | 44,316 | $\ldots$ |
| Groceries, confectionery, meats. | 3 | 2,082 | 156 | 7.5 | 69 | $\ldots$ | 17 | 18 | 19 | 1,199 | 1,287 | 1,361 | $\cdots$ |
| Paper and its products... |  | 3,300 | 313 | 9.5 | 218 |  | 19 | 36 | 36 | 1,894 | 3,906 | 4,181 | $\ldots$ |
| Lumber, construction materials.................. | 3 | 2,178 | 292 | 13.4 | 135 | $\ldots$ | 26 | 26 | 26 | 2,558 | 2,554 | 2,582 | ... |
| Machinery, equipment, supplie | 7 | 12,590 | 239 | 1.9 | 175 | . | 45 | 45 | 46 | 3,707 | 3,809 | 3,966 | ... |
| Manufacturers' sales offlees, n. | 22 | 126,602 | 4,997 | 3.9 | 1,499 | 2 | 390 | 399 | 418 | 28,666 | 29,525 | 32,226 | ... |
| Agents, brokers, total. | 292 | 472,937 | 12,425 | 2.6 | 4,826 | 256 | 2,442 | 1,434 | 2,950 | 84,845 | 60,423 | 106.537 | 518 |
| Groceries, confectionery, m | 39 | 74,115 | 961 | 1.3 | 464 | 39 | 132 | 135 | 132 | 10,000 | 8,478 | 8,477 | 45 |
| Farm products (edible)..... | 5 | 1,789 | 48 | 2.7 | 18 | 4 | 6 | 8 | 8 | 243 | 318 | 318 |  |
| Drugs, chemicals, allied prod Dry | 3 | 2,571 3,326 | 76 95 | 3.0 2.8 | 15 | 4 | 4 | 6 | 6 | 272 344 | 272 344 | 328 <br> 344 | 12 |
| Paper and its products. | 5 | , 709 | 62 | 8.7 | 19 | 4 | 5 | 6 | 6 | 343 | 343 | 383 | $\ldots$ |
| Farm products (raw materiala) | 195 | 356,642 | 9,302 | 2.6 | 3,829 | 159 | 2,187 | 1,157 | 2,686 | 66,084 | 41,770 | 88,446 | 373 |
| Tobacco (1eaf). | 155 | 211,894 | 7,942 | 3.7 | 3,196 | 113 | 1,735 | 621 | 2,135 | 55,323 | 30,275 | 76,810 | 234 |
| Farm products (inedjble), n.e. | 40 | 144,748 | 1,360 | 0.9 | 633 | 46 | 452 | 536 | 551 | 10,761 | 11,495 | 11,636 | 139 |
| Electrical goods.. | 6 | 1,743 | 134 | 7.7 | 36 | 6 | 19 | 18 | 18 | 911 | 833 | 833 | 46 |
| Hardware, plumbing, heating.. | 4 | 707 | 64 | 9.0 | 13 | 5 | 5 | 4 | 4 | 240 | 220 | 235 |  |
| Metala, metal work (exc. scrap) | 4 | 953 | 70 | 7.3 | 25 | 3 | 16 | 16 | 16 | 493 | 493 | 493 | 8 |
| Agents and brokers, n.e.c. | 28 | 30,382 | 1,613 | 5.3 | 388 | 26 | 62 | 81 | 69 | 5,916 | 7,352 | 6,680 | 22 |
| Assemblers (mainly farm products), total | 135 | 65,175 | 2,590 | 4.0 | 1,289 | 117 | 957 | 678 | 690 | 30,048 | 23,427 | 24,597 | 781 |
| Farm products (edible). | 76 | 11,020 | 818 | 7.4 | 328. | 66 | 205 | 238 | 214 | 6,457 | 7,359 | 6,606 | 74 |
| Dairy, poultry producta...................... | 73 | 10,910 | 808 | 7.4 | 321 | 66 | 203 | 231 | 206 | 6,387 | 7,214 | 6,441 | 73 |
| Fruits, vegetablea (fresh)................... | 3 | 110 | 10 | 9.1 | 7 | ... | 2 | 7 | 8 | 70 | 145 | 165 | 1 |
| Farm products (raw materfals). | 55 | 53,941 | 1,719 | 3.2 | 944 | 50 | 739 | 421 | 461 | 23,340 | 15,624 | 17,642 | 692 |
| Grain. | 15 | 9,563 | 542 | 5.7 | 261 | 12 | 91 | 112 | 131 | 3,674 | 4,907 | 5,522 | 242 |
| Livestock | 26 | 32,406 | 340 | 1.0 | 152 | 25 | 110 | 112 | 124 | 2,869 | 2,932 | 3,230 | 62 |
| Tobacco (leaf) ............ | 9 | 10,900 | 785 52 | 7.2 | 510 | 8 5 | 530 | 186 | 182 24 | 16,566 | 7,497 | 8,011 | 373 |
| Other assemblera.............................. | 4 | 214 | 53 | 24.8 | 17 | 1 | 13 | 19 | 15 | 251 | 4.4 | 349 | 15 |

* Proprietors of unincorporated businesses.
n.a. Not avallable or not applfcable.
n.e.c; Not elaewhere clasaified.

Entries for agents and brokers represent brokerage or comission recelved.

Table 102.-STANDARD METROPOLITAN AREAS
Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948

| Metropolitan area, type of operation, and kind of business | Establishments <br> (Number) | S3les, entire year <br> (Thousand dollars) | Pay roll, entire year <br> (Thousand dollars) | Active proprietors,* November <br> (Number) | Paid employees and pay roll, work. week ended nearest Nov. 15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Employees (Number) | Pay roll (Dollars) |
| LOUSUILLE METROPOLITAN AREA, ${ }^{1}$ total.. | 856 | 979,146 | 47,541 | 531 | 14,689 | 873,210 |
| Administrative, auxiliary units Wholesale establishoents..... <br> Wholesale establishments <br> Type of Operation |  | $\begin{array}{r} 3,478 \\ 975,668 \end{array}$ | $\begin{array}{r} 1,798 \\ 45,743 \end{array}$ | 331 | $14,156$ | $\begin{array}{r} 34,860 \\ 838,350 \end{array}$ |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| Merchant wholesalers. | 609 | 447,897 | 35,084 | 404 | 11,019 | 629,429 |
| Manufacturers' sales branches, offices, total. | 99 | 268,730 | 7,554 | 1 | 2,151 | 153,350 |
| Sales branches (with stocks)................... | 63 36 | 132,114 136,616 | 5,555 1,999 | i | 1,635 516 | 110,991 42,359 |
| Petroleum bulk stations, terminals.. | 34 | 45,887 | 1,418 | 27 | 497 |  |
| Agents brokers.................. | 82 | 180,490 | 1,143 | 82 | 295 | 19,606 |
| Assemblers (mainly farm products) | 22 | 32,664 | , 544 | 17 | 194 | 8,620 |
| Type by Kind of Business |  |  |  |  |  |  |
| Merchant wholesalers, total. <br> Groceries, confectionery, meats. $\qquad$ <br> Groceries (general line) <br> Confectionery. <br> Meats and meat products. <br> Grocery, food apecialties, n.e.c.. | 609 | 447,897 | 35,084 | 404 | 11,019 | 629,429 |
|  | 46 | 30,229 | 1,804 | 32 | 632 | 34,970 |
|  | 9 | 16,345 | 808 | 4 | 259 | 15,803 |
|  | 7 | 1,550 | 71 | 7 | 31 | 1,515 |
|  | 7 23 | 2,414 9,920 | 195 730 | 7 | 62 280 | 3,509 14,143 |
| Farm products (edible).... | 70 | 38,709 | 3,754 | 73 | 1,243 | 70,248 |
| Dairy, poultry products.. | 26 | 19,907 | 3,105 | 23 | 1,012 | 58,730 |
| Fruits, vegetablea (fresh). | 4 | 18,802 | 649 | 50 | 231 | 11,518 |
| ```Beer, wines, distilled spirits Beer, ale.. Wines, distilled spirits.``` | 29 | 36,679 | 1,916 | 10 | 415 | 34,612 |
|  | 10 | 2,822 | ${ }^{245}$ | 6 | 72 | 4,256 |
|  | 19 | 33,857 | 1,671 | 4 | 343 | 30,356 |
| Drugs, chemicals, allied productsDrugs | 23 | 7,152 | 686 | 14 | 247 | 13,680 |
|  | 10 | 5,885 | 529 | 9 | 191 | 10,888 |
| Industrial chemicala, | 13 | 1,267 | 157 | 5 | 56 | 2,792 |
| Tobacco and products (exc. leaf). | 12 | 13,582 | 364 | 11 | 124 | 6,312 |
| Dry goods, apparel............... | 21 | 10,128 | 874 | 18 | 260 | 15,310 |
| Furniture, home furnishings.. | 12 | 10,937 | 1,051 | 9 | 292 | 17,293 |
| Paper and its products.............. | 20 | 8,855 | 1,139 | 6 | 370 | 19,303 |
| Farm products (raw materials)................ | 13 55 | 51,256 | +898 | ${ }_{3}^{3}$ | 360 | 15,696 |
| Autorotive equipment, tires and tubes........ | 55 | 10,706 | 1,505 | 38 | 495 | 28,443 |
| Electrical goods........ | 28. | 23,178 | 1,551 | 21 | 488 | 31,128 |
| Electrical goods.................... Ceneral line, apparatus, supplies. Electrical appli ances, | 16 | 11,684 | 913 | 13 | 265 | 17,685 |
| Electrical appliances, specialties. | 12 | 11,494 | 638 | 9 | 223 | 13,443 |
| Hardware, plumbing, heating. | 30 | 75,475 | 8,308 | 20 | 2.578 | 144,051 |
| Hardware............................................. | 15 | 67,479 | 7,571 | 11 | 2,343 | 130,720 |
|  | 15 | 7,996 | , 737 |  | 235 | 13,331 |
| Lumber, construction materials. | 50 | 37,209 | 2,798 | 24 | 873 | 51,999 |
|  | 30 | 24,107 | 1,093 | 21 | 34.4 | 20,284 |
|  | 20 | 13,102 | 1,705 | , | 529 | 31,715 |
| Machinery, equipment, supplies. | 112 | 35,240 | 3,400 | 76 | 992 | 63,096 |
| Commercial mschines, equipmenFarmin dairy machinery, equipme |  |  |  | 20 | 162 | 9,352 |
|  | 6 | 7,183 | 391 | 3 | 105 | 7,868 |
| Industrial machinery, equipment, supplies................. | 30 4 | 7,653 16,451 | 668 1,879 | 20 33 | 222 503 | 11,838 34,038 |
| Other machinery, equipment, supplies................................. |  |  |  |  |  |  |
| Waste materials...... | 25 | 11,045 | 1,061 | 25 | 430 | 18,872 |
| Iron, steel scrap......0ther scrap, yaste mate | 12 | 7,453 | 565 | 12 | 232 | 9,826 |
|  | 13 | 3,592 | 496 | 13 | 198 | 9,046 |
| Other merchant wholesalera.... Automobiles, other motor veh | 63 | 47,487 | 3,975 | 24 | 1,220 | 64,416 |
| Automobiles, other motor vehiAmusement, sporting goods... | 6 | 4,419 | 316 | 2 | 86 | 5,4,49 |
|  | 13 | 8,698 | 960 | 9 | 310 | 13,252 |
| Amusement, sporting goods | 6 | 2,511 | 294 | $\cdots$ | 79 | 5,577 |
| Merchant wholesalers, n.e.c.............................................. | 13 25 | 12,022 19,837 | 636 1,769 | $\cdots$ | 210 535 | 10,313 29,525 |
| Manufacturers' sales branches (with stocks), total....................... | .63 | 132,114 | 5,555 | $\ldots$ | 1,635 | 110, 991 |
| Groceries, confectionery, mests. <br> Machinery, equipment, supplies. <br> Manufacturers' sales branches, n.e.c. | 19 | 42,001 |  | $\cdots$ | 514 | 32,635 |
|  | 19 | 13,448 | 1,563 | $\ldots$ | 412 | 29,246 |
|  | 25 | 76,665 | 2,319 | $\ldots$ | 709 |  |
| Agents, brokers, total. | ${ }^{2}$ | 180,490 | 1,143 | 82 | 295 | 19,606 |
| Groceries, confectionery, meats. | 23 | 59,319 | 389 | 18 | 100 | 7,046 |
| Druss, chemicala, allied productDry goods, apparel............ | 3 | 2,571 | 15 | 4 | 5 | 328 |
|  | 3 | 3,326 | 19 | 6 | 6 | 344 |
| Farm products (raw materials). | 16 | 82,755 | 317 | 16 | 109 | 4,762 |
| Hardware, plumbing, heating...Agents and brokers, | 43 |  | 13 390 | 5 | ${ }_{71}$ | 235 6,891 |
|  | 33 | 31,812 | 390 | 33 | 71 | 6,891 |

[^41]Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE ${ }^{1}$
Establighmbnts, Sales, Pay Roll, and Psrsonnel-Total; Establighments and Sales-Merchant Wholessalzrs and Othbr Operatino Types: 1948


[^42]Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE ${ }^{1}$-Continued
Establifhments, Sales, Pay Roll, and Personnel-Total; Establishments and Sales-Merchant Wholesalers and Other Operating Typrs: 1948

| County and city | Total |  |  |  |  |  | Merchant wholesalers |  | Ocher opeating types |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Establishments <br> (Number) | $\underset{\substack{\text { Salcs, } \\ \text { entirc year }}}{ }$ (Thousand dollars) | $\underset{\text { ennire year }}{\substack{\text { Pay roll, } \\ \text { ent }}}$ <br> (Thousand dollars) | $\begin{gathered} \text { Active } \\ \text { proprictors, } \\ \text { November } \end{gathered}, \begin{gathered} * \\ \text { (Number) } \end{gathered}$ | Paid employees and pay roll, worlweek ended nearest Nov. 15 |  | Establisbments <br> (Number) | Sales, cotire ycar <br> (Thousand dollars) | Establishmeors <br> (Number) | Sales, encrire year <br> (Trrousand dollars) |
|  |  |  |  |  | Employecs (Number) | Pay roll (Dollars) |  |  |  |  |
| Garrard County.......................................... Grant County......... | 4 | 6,432 817 | 42 14 14 | ${ }_{4}^{11}$ | $\begin{array}{r}46 \\ 8 \\ \hline\end{array}$ | 880 307 | ${ }^{3}$ | (x) .. | 4 | (x) ${ }_{817}$ |
| Graves County Mayrield. Remainder of County | 31 <br> 27 <br> 4 | ${ }_{(0)}^{(x)}{ }_{(0)}^{13,292}$ | ${ }_{(0)}^{(x)}{ }_{(0)}{ }^{455}$ | $\left(\begin{array}{l}(x) \\ (x) \\ 31 \\ \hline\end{array}\right.$ | ${ }_{(x)}^{(x)}{ }^{205}$ |  | 12 11 1 | $\underset{(4,402}{(x)}$ | 19 <br> 16 <br> 3 | $\frac{8,890}{(x)}$ |
| Grayson County <br> Green County. <br> Greenup County <br> Hancock County. | ${ }_{8}^{11}$ | 4,297 5,408 1,191 503 | 128 86 23 11 11 | $\begin{gathered} 11 \\ 11 \\ 6 \\ 4 \end{gathered}$ | 83 112 13 9 | $\begin{array}{r}2,621 \\ 5,266 \\ 433 \\ 429 \\ \hline 29\end{array}$ | 1 $\cdots$ 1 1 | $\underset{\substack{(x) \\(x) \\(x)}}{ } \cdots$ | $\begin{array}{r}10 \\ 8 \\ 8 \\ 3 \\ 3 \\ \hline\end{array}$ | $\begin{aligned} & (x) \\ & \left(\begin{array}{l} 5,408 \\ (x) \end{array}{ }^{5} .\right. \end{aligned}$ |
| Rardin County. | 19 | 3,822 | 173 | 19 | 80 | 3,613 | 7 | 960 | 12 |  |
| $\xrightarrow{\text { Elizabethtown }}$ Remalinder of County. | $\stackrel{15}{4}$ | $\xrightarrow{3,377} 4$ | 149 24 | $\stackrel{14}{14}$ | 67 <br> 13 | 3,156 | 5 2 | $\begin{aligned} & (x) \\ & (x) \\ & (x) \end{aligned}$ | 10 <br> 2 <br> 2 | $\begin{aligned} & (x) \\ & (x) \\ & (x) \end{aligned}$ |
| Harlan County. <br> Harrison County. <br> Hart County. | 38 11 18 | $\begin{aligned} & 28,305 \\ & 8,178 \\ & 9,072 \end{aligned}$ | 1,325 206 159 | 12 8 15 | 460 104 4.5 | $\begin{gathered} 26,501 \\ 2,982 \\ 3,881 \\ 3, \end{gathered}$ | 26 1 1 2 |  | 12 10 10 | $\underset{(x)}{(x)}$ |
| $\underset{\substack{\text { Henderson County.... } \\ \text { Henderson..... }}}{ }$ | 35 | 15,809 | 691 | 25 | $\begin{array}{r}311 \\ 274 \\ \hline\end{array}$ | $\frac{14,002}{12,077}$ | 23 17 | $\frac{11,304}{8,273}$ | $\frac{12}{12}$ | $\frac{4,505}{4,505}$ |
| Remainder of County |  | 3,031 | 96 | 5 | 37 | 1,925 | 6 | 3,031 |  |  |
| Henry County. Hicknan County. | ${ }_{8}^{6}$ | 5,988 | 59 | 4 | $3{ }^{7}$ | 1,169 <br> 1,162 | 1. | (x) | 5 | ${ }^{(x)}{ }_{5,989}$ |
| HopkIns County. | 22 | 5,863 | 286 | 24. | 150 | 6,434 | 11 | 2,345 | 11 | 3.518 |
| Madisonville........ | 18 | 4, ${ }_{1}^{4,125}$ | 255 31 | 16 8 | 133 17 | 5,816 | $\begin{array}{r}10 \\ 1 \\ \hline\end{array}$ | (x) | ${ }_{3}^{8}$ | $\begin{aligned} & (x) \\ & (x) \\ & (x) \end{aligned}$ |
| Jackson County.. | $\ldots$ | ... | $\ldots$ | $\ldots$ | $\ldots$ | $\ldots$ | $\ldots$ | $\ldots$ | $\ldots$ |  |
| Jefferson County | 773 | 956,067 | 46,169 | 463 | 14,125 | 845,886 |  |  |  |  |
| Administrative, auxiliary units Wholesale establiahments, total Louisville. Remainder of County. | 10 763 752 11 |  |  | 263 455 4 4 | 253 23,92 13,539 53 53 | $\begin{array}{r} 34,860 \\ 811,026 \\ 807,807 \\ 8,219 \end{array}$ | 391 543 54 8 | $\begin{aligned} & 433, \dot{862} \\ & (x) \\ & (x) \end{aligned}$ | 212 209 3 |  |
| Jesaamine County. <br> Johrson County.. | 246 | $\begin{array}{r} 756 \\ 12,667 \end{array}$ | 98 510 | $22^{3}$ | $\begin{array}{r}43 \\ 198 \\ \hline\end{array}$ | $\begin{aligned} & 1,733 \\ & 9,125 \end{aligned}$ | 3 <br> 17 | $\begin{array}{r} 555 \\ 10,140 \end{array}$ | 7 | - ${ }_{2}^{201}$ |
| Kenton County. | 59 |  | 1,257 | 53 | 483 | 25,126 | 48 | (x) | 11 | (x) |
| Covington Ludlow. <br> Remainder of County. | 49 1 | $\begin{aligned} & (x)^{20,816} \\ & (x) \end{aligned}$ | ${ }_{(x)}^{(x)}$ | $\left(\begin{array}{l}(x) \\ (x)\end{array}\right.$ | ${ }_{(0)}^{(x)}\left({ }^{(x)}\right.$ |  | 41 1 6 |  | ${ }_{8}^{8}$ | $\begin{gathered} 3,286 \\ (\mathrm{x})^{\cdots} \end{gathered}$ |
| Knott County. | 1 | (x) | (x) | (x) | (x) | (x) | 1 | (x) | ... | ... |
| Knox County $\ldots \ldots \ldots . .$. Corbin $(p a r t)$ | $\frac{6}{1}$ | (x) ${ }^{1.617}$ | (x) $^{89}$ | (x) | (x) 42 | ${ }_{(x)}^{(x)} 947$ | 4 | (x) | 2 | (x) |
| Renainder of Count | 5 |  |  |  |  |  | 3 | (x) | 2 | (x) |
| Larue County......................... | 7 | 2,528 | 98 |  | 53 | 1,899 | 2 |  | 5 |  |
| Laurel County........ | 17 6 | 14,196 1,627 | 450 39 | 22 5 | ${ }_{21}^{182}$ | 8,992 | 111 | ${ }_{(x)}^{(x) 888}$ | 2 | $(\mathrm{x})^{5,308}$ |
| Lee Coumty............. | 5 |  |  |  |  |  | 2 | (x) | 2 |  |
| Leslie County.. | 2 | (x) | (x) |  |  |  | 2 | (x) |  |  |
| Letcher Coumty. | 10 | 4,480 | 147 | 9 | 4 | 2,526 | 5 | 2,715 | 5 | 1,765 |
| Jendinder of County. | 10 | 4,480 | 147 | 9 | 4 | 2,526 | $\stackrel{4}{5}$ | 2,715 | 5 | 1,765 |
| Leute County.... | 1 | (x) | (x) | (x) | (x) | (x) 83 | $\cdots$ | $\ldots$ | 1 | (x) |
| Lincoln County..... | 11. | 1,812 |  | 13 | 27 | 836 | 6 | 1,086 | 5 |  |
| Logan County....... Lyon County. | 23 2 | (x) ${ }^{5,922}$ |  | $\text { (x) } \ddot{23}$ | $\text { (x) } \dddot{7}$ | (x) ${ }^{2,152}$ | - | $(x)^{3,383}$ | ${ }_{1}^{20}$ | $(x)^{5,539}$ |
| McCracken County... | 93 |  |  | 64 | 849 |  | 65 | 30,541 | 28 |  |
| ${ }_{\text {Paducah., }}^{\text {Renainder of County........... }}$ | 90 3 | $\begin{aligned} & 25,034 \\ & 668 \end{aligned}$ | 2,382 49 | 62 2 | 836 13 | $20,509$ | 62 3 | $\begin{gathered} 29,873 \\ 668 \end{gathered}$ | ${ }^{28}$ | 15,161 $\ldots$ |
| McCreary County McLean County. | 5 | $(\mathrm{x})^{1,078}$ |  |  |  |  | ${ }^{3}$ |  | 2 1 | ( ${ }_{(x)}($ |
| Madison County...... |  |  | 275 | 20 | 119 | 3.996 | 9 | 3,676 | 11 |  |
| Ry chrond. . . . . ....... | 17 <br> 3 | 14,251 2,347 | $\begin{array}{r}227 \\ 48 \\ \hline\end{array}$ | 13 7 | 195 <br> 24 | 3,140 856 | 8 <br> 1 | $\begin{aligned} & \left(\begin{array}{l} (x) \\ (x) \end{array}\right. \end{aligned}$ | 9 | $\begin{aligned} & (x) \\ & (x) \end{aligned}$ |
| Magorfin County | 2 |  |  |  |  |  |  |  |  |  |
| Marion County,.............. | 11 | (x,651 |  |  |  | (x, 130 | 3 | (x) 831 | $\stackrel{\square}{8}$ | (x) 6,020 |
| Marshal1 County........................ | 4 |  | (x) ${ }^{9}$ | (x) ${ }^{3}$ | (x) ${ }^{4}$ |  |  |  | 3 | (x) |
| Mason county. |  |  |  |  |  | 9,526 | 18 | 5,095 | 20 |  |
| $\underset{\substack{\text { Maysyille. ............ } \\ \text { Remainder of County. }}}{ }$ | $\stackrel{33}{5}$ | $\begin{gathered} \begin{array}{c} 2,601 \\ 3,163 \end{array} \end{gathered}$ | 627 48 | 40 9 | 184 | $\begin{aligned} & 7,630 \\ & 1,896 \end{aligned}$ | 17 1 | $\begin{aligned} & (x) \\ & (x) \\ & (x) \end{aligned}$ | $\stackrel{16}{4}$ | $\begin{aligned} & (x) \\ & (x) \\ & (x) \end{aligned}$ |
| Meade county... | 1 | (x) | (x) | (x) | (x) | (x) | $\ldots$ | $\ldots$ | 1 | (x) |
| Menifee County. | is |  |  |  |  |  | $\cdots$ | 342 | ii |  |
| Metcalie County. | 1 | (x) ${ }^{8,107}$ | (x) ${ }^{109}$ |  | (x) ${ }^{126}$ | (x) ${ }^{3}$ ) 09 | .. |  | 1 | (x) ${ }^{7}$ |
| Monroe County.. | 10 |  |  | 11 |  | 599 | 7 | 520 | 3 |  |
| Montgomery county. | 13 <br> 3 | 10,377 1,323 | 155 36 |  | ${ }_{20}^{174}$ | ${ }^{6,819}$ | 5 3 | 1,723 | ${ }^{8}$ | 9,582. |
| Muhlenberg County...................... | 21 | 6,413 | 232 | 15 | 104 | 4,650 | 12 | 4,384 | 9 | 2,029 |

Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE ${ }^{1}$-Continued
Establighments, Sales, Pay Roll, and Pbreonnel-Total; Establighments and Sales-Merchant Wholesalers and Other Operatino Types: 1948

| County and city | Total |  |  |  |  |  | Merchant wholeeders |  | Other operating types |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Establishments <br> (Number) | Sales, entire year (Thousanddollars) | $\underset{\text { entire yeat }}{\substack{\text { Pay roll, } \\ \text { ent }}}$ (Thousand dolars) | Active propriecors, * November (Number) | Paid employees and pay roll, workweek ended narest Nov. 15 |  | Establishmears <br> (Number) | Sales, entirc ycar <br> (Thousand <br> dollars) | Est2blishments <br> (Number) | Saics, entire year <br> (Thousand <br> dollars) |
|  |  |  |  |  | Employees (Number) | Pay roll (Dollars) |  |  |  |  |
| Nelson County. <br> Nicholas County <br> Ohio County. | $\begin{gathered} 10 \\ 4 \\ 7 \end{gathered}$ | $\begin{aligned} & 6,831 \\ & 789 \\ & 1,292 \end{aligned}$ | 160 12 46 | 8 4 | 103 13 23 | $\begin{array}{r} 4,195 \\ 290 \\ 895 \\ 895 \end{array}$ | 3 2 2 2 | $(\mathrm{x})^{927}$ | 7 2 5 | ${ }_{(x)}^{(x)}{ }^{5,904}$ |
| Oldham County. <br> Owen County. <br> Owsley County. <br> Pendleton County | 2 4 1 7 | $\begin{aligned} & \text { (x) }{ }^{308} \\ & \text { (x) }{ }^{308} \\ & 877 \end{aligned}$ | $\begin{array}{lll}\text { (x) } & \\ \text { (x) } & \\ \\ & 38 \\ & 38\end{array}$ | $\begin{array}{ll}\text { (x) } & \\ \text { (x) } & 4 \\ & 8 \\ & 8\end{array}$ | $\begin{array}{lr} (x) & 8 \\ (x) & 8 \\ & 82 \end{array}$ | (x) ${ }^{197} 8197$ (x) 750 | ¢ 1 1 1 1 | $(x)$ $(x)$ $(x)$ $(x)$ | 2 <br> 3 <br> 3 <br>  <br> 6 | $\begin{aligned} & (x) \\ & (x) \\ & (x) \\ & (x) \end{aligned} \quad \cdots$ |
| Perry County. Hazard. Remainder of County. | 29 <br> 15 <br> 14 | $\begin{array}{r}\text { 11,044 } \\ \substack{5,588 \\ 5,986} \\ \hline\end{array}$ | 596 284 312 | 32 13 19 | 208 <br> 90 <br> 118 | $\begin{array}{r}12,328 \\ \substack{5,51 \\ 6,677} \\ \hline 18\end{array}$ | 21 <br> 1 <br> 9 | 8,012 $\left.\begin{array}{r}3,87 \\ 4,145 \\ 4\end{array}\right)$ | 8 <br>  <br> 5 | 3,032 $\substack{1,191 \\ 1,841}$ |
|  | 36 <br> 20 <br> 16 | 13,555 <br> 9.041 <br> 4.514 <br> (x) | 549 4134 134 | $\begin{array}{r}24 \\ \hline 7 \\ \hline 17\end{array}$ | $\frac{203}{141}$ | 12,107 <br> 8,357 <br> 8 | 25 <br> 15 | 7,862 <br> 6,565 | $\frac{11}{5}$ |  |
| Remainder of County....... | 16 | 4,514 | 134 | 17 | 62 | 2,750 | 10 | 1,297 | 6 | 3,217 |
| Powell County.. | 2 | (x) | (x) | (x) | (x) | (x) | 1 | (x) | 1 | (x) |
| Pulaskd County...... Somerset........ | 34 | $\frac{11,354}{5,805}$ | 366 197 | $\frac{32}{15}$ | 191 | 6,688 | 19 | $\frac{4,981}{3,124}$ | 15 | $\frac{6,373}{2,681}$ |
| Remainder of County. | 16 | 5,549 | 169 | 17 | 92 | 2,942 | 10 | 1,857 | 6 | 3,692 |
| Robertaon County....................... | 3 | 279 | 5 | 2 | 1 |  | 1 | (x) | 2 | (x) |
| Rockeastle County............... | ${ }_{6}$ | 612 | 13 58 | 6 | 26 | 276 | 4 |  | 4 | (x) 625 |
| Rowan County....................................... | 7 | $\xrightarrow[\substack{2,120 \\ 2,458}]{2}$ | 52 45 4 | 9 | ${ }_{26}^{26}$ | ${ }_{1}^{1,062}$ | 4 | $\left(x^{1,495}\right.$ | 3 5 | (x) ${ }^{625}$ |
| Seott County........... Shelby County...... | 19 | 2, 656 14,631 | 13 286 | 5 24 | 88 104 |  | ${ }_{9}^{1}$ | (x) | 5 | (x) ${ }_{12,620}$ |
| Stimpon County.. | 14 | 4,674 | 187 | 9 | 120 | 3,622 | 1 | (x) | 13 | (x) |
| Spencer County. | 1 |  | (x) |  |  |  |  |  | 1 |  |
|  | $\begin{array}{r}22 \\ 8 \\ 8 \\ \hline\end{array}$ | 6,008 | ${ }_{1}^{148}$ |  |  | $\begin{array}{r}2,499 \\ 1,637 \\ \hline\end{array}$ | 8 | 1,920 | ${ }_{1}^{14}$ | ${ }_{1}^{4,088}$ |
|  | ${ }_{5}$ | 1,936 | 11 |  |  | 1,637 | z | (x) $\cdots$ | 3 | (x) ${ }^{1,936}$ |
| Trimgle county.. | 12 | (x) ${ }^{\text {, }, 857}$ | (x) | (x) | (x) | (x) ${ }^{1,58}$ | 3 |  | 1 |  |
| Union County..... | 12 | 2,857 |  |  | 46 | 1,582 | 3 | 622 |  | 2,235 |
| $\underset{\substack{\text { Warren County } \\ \text { Bowl ing Green. }}}{ }$ | $\frac{54}{42}$ | $\frac{18,106}{15,021}$ | $\frac{818}{662}$ | 37 | 309 251 | $\frac{13,834}{10,892}$ | $\frac{29}{26}$ | $\frac{8,496}{8,260}$ | $\frac{25}{16}$ |  |
| Reminder of county ................... | 12 | 3,085 | ${ }^{662}$ | 7 | ${ }_{58}^{251}$ | 2,942 | ${ }^{2}$ | ${ }^{8,236}$ | 16 | 2,849 |
| Washington County.................... | 12 |  | ${ }^{68}$ |  | 19 |  | 1 | (x) | 11 | (x) |
| Wayne County | $\stackrel{4}{8}$ | $\begin{aligned} & 1,105 \\ & 3,773 \end{aligned}$ | 37 97 | 3 | 17 58 |  | 4 | ${ }_{(x)}^{3,208}$ | 1 | ${ }^{(x)} 565$ |
|  |  |  |  |  | 137 |  | 16 |  | 8 |  |
| Corbin (part) $\qquad$ | ${ }^{18}$ | $\begin{aligned} & 4,934 \\ & 2,234 \end{aligned}$ | $\begin{aligned} & 1.56 \\ & 120 \end{aligned}$ | $\begin{array}{r}12 \\ \hline\end{array}$ | 87 50 | 3,169 2,373 | 11 | $\begin{aligned} & (x) \\ & (x) \\ & (x) \end{aligned}$ | 7 | $\begin{aligned} & (x) \\ & (x) \\ & (x) \end{aligned}$ |
| volfe Countr..... | 1 | (x) | (x) |  | (x) | (x) | 1 | (x) |  |  |
| Woodiford County........................ | 1 | (x) | (x) | (x) | (x) | (x) | $\ldots$ | (... | , | (x) |

* Proprietors of unincorporated businesaes.

Withheld to avoid disclosure.
1 Based on advance 1950 population estimates.
2 Located in Knox and Whitiey Countiea.
Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE
Establishmbnts, Sales, Pay Roll, and Pbrsonnel, by Type of Operation and Kind of Business: 1948

| County, type of operation, and kind of business | Establishments <br> (Number) | Sales, entire year <br> (Thousand dollars) | Pay roll, entire year <br> (Thousard dollars) | Active proprietors,* November (Number) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Employees (Number) | Pay roll (Dollars) |
| BOYD County, total.. | 60 | 27,157 | 1,706 | 33. | 612 | 34.354 |
| Adminiatrative, auxiliary units Wholesale establishments....... | $\begin{array}{r}3 \\ 5 \\ \hline\end{array}$ | 27,157 | $\begin{array}{r} 143 \\ 1,563 \end{array}$ | $\cdots 3$ | 47 564 | $\begin{array}{r} 3,084 \\ 31,270 \end{array}$ |
| WHOLPSALE ESTABLISHENTS |  |  |  |  |  |  |
| Merchant wholesalers, total... | 4. | 20,598 | 1,388 | 29 | 506 | 27,954 |
| Groceries, confectionery, meats.. | 10 | 6,649 | 309 | 7 | 109 | 6,387 |
| Farm products (edible)............ | 7 | 1,590 | 163 | 7 | 65 | 3,439 3 |
| Automotive equipment, tires and tubes. Electrical | 7 3 | 2,049 | 195 | 3 <br> 1 | 63 18 | 3,549 1,221 |
| Lumber, construction materisis. | 3 | 603 | 82 | 3 | 38 | 1,990 |
| Mercbant wholesslers, n.e.c.... | 14 | 9,394 | 608 | 8 | 213 | 11,368 |
| Manufacturers' sales branches, offices. | 5 | 2,791 | 96 |  | 32 | 1,87 |
| Petroleur bulk stations, terminals..... | 4 | 2,190 | 68 |  | 22 | 1,221 |
| Agents, brokers...................... | 4 | 1,578 | 11 | 3 | 4 |  |
| DAVIESS COUNTY, total. | 73 | 34,201 | 1,999 | 51 | 852 | 39,602 |
| Merchant wholesalera, total. | 43 | 18,030 | 1,621 | 36 | 671 | 28,222 |
| Groceries, confectionery, meats. | 8 | 3,163 | 144 | 7 | 61 | 2,799 |
| Farn products (edible)........... | ${ }_{6}^{6}$ | 4,961 | 461 | 6 5 | $\begin{array}{r}231 \\ 29 \\ \hline\end{array}$ | 9,469 1,728 |
| Beer, wines, distilled spirits................ | 5 | 1,761 | $\begin{array}{r}88 \\ 134 \\ \hline\end{array}$ | 5 3 | 29 50 | 1,728 2,478 |
| Automotive equipment, tires and tubes......... Machinery, | 6 8 | 918 3,429 | 134 | 3 6 | $\begin{array}{r}50 \\ 133 \\ \hline\end{array}$ | 2,478 6,907 |
| Merchent wholesqlers, $\mathrm{n} . e . c . . .$. | 10 | 3,798 | 479 | 9 | 167 | 4,841 |
| Petroleum bulv stations, terminsls... | 16 | 5,157 | 173 | 7 | 71 | 3,272 |
| Agents, brokers...................... | 10 | 7,348 | 140 | 7 | 83 | 6,640 |
| Other operating types................. | 4 | 3,666 | 65 | 1 | 27 | 1,468 |

See footnotes at end of table.

Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE-Continued
Establishments, Sales, Pay Rolle, and Personnal, by Type of Operation and Kind of Busingss: 1948


* Proprietors of unincorporated busineases.
n.e.c. Not elsewhere classified.


## LOUISIANA

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Table 101.-THE STATE
Establishmiznts, Sales, Expenses, Pay Roll, Personnel, and Stocks, by Type of Operation and Kind of Business: 1948


Table 101.-THE STATE-Continued
Establishments, Sales, Expenses, Pay Roll, Personnel, and Stocks, by Type of Operation and Kind of Business: 1948

| Type of operation and kind of business | Estab lish. ments (Number) | Sales, entire year (Thousand dollars) | Operating expenses ${ }^{1}$ (inc. pay roll) |  | Pay roll, entire year <br> (Thousand dollars) | Active <br> proptie- <br> tors, <br> Noven- <br> ber <br> (Numr <br> ber)$\|$ | Paid employees, workweek ended nearest- |  |  | Pay roll, workwrek ended nearest- |  |  | Stocks on hand, end of year, at cost <br> (Thousand dollars) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Amount <br> (Thousand dollars) | $\begin{aligned} & \text { Per- } \\ & \text { cent } \\ & \text { of } \\ & \text { sales } \end{aligned}$ |  |  | March 15 <br> (Number) | $\begin{gathered} \text { July } 15 \\ \text { (Number) } \end{gathered}$ | $\begin{aligned} & \text { Nov. } 15 \\ & \text { (Number) } \end{aligned}$ | March 15 <br> (Dollars) | July 15 <br> (Dollars) | Nov, 15 <br> (Dollars) |  |
| Type by Kind of Business-Contirued |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Manufacturers' sales branches (with stocks), total | 246 | 392,844 | 36,619 | 9.3 | 18,871 | 1 | 5,490 | 5,914 | 5,733 | 349,941 | 364,899 | 363,470 | 24,965 |
| Groceries, confectionery, meets....................................... | 57 12 | 166,495 6,292 | 10,782 913 | 6.5 14.5 | 4,836 371 | $\ldots$ | 1,654 132 | 1,856 161 | 1,696 142 | 92,622 6,948 | 93,559 8,723 | 95,927 7,635 | 8,029 335 |
| Drugs. chemicals, allied products | 22 | 16,387 | 2,468 | 15.1 | 1,251 | ... | 358 | 388 | 355 | 23,450 | 25,930 | 24,836 | 1,659 |
| Drugs, drug sundries............ | 4 | 5,610 | 983 | 17.5 | 517 | $\cdots$ | 155 | 163 | 148 | 10,825 | 9,945 | 10,055 | 601 |
| Industrial chemicals, explosives | 7 | 5,122 | 470 | 9.0 | 201 |  | 46 | 56 | 54 | 3,140 | 3,710 | 3,694 | 340 |
| Paints, varnishes................ | 11 | 5,655 | 1,025 | 18.1 | 533 | ... | 157 | 169 | 153 | 9,485 | 12,275 | 11,087 | 718 |
| Furniture, home furnishings.... | 4 | 4,075 | 514 | 12.6 | 420 | $\ldots$ | 64 | 122 | 166 | 3,871 | 9,050 | 8,059 | 132 |
| Automotive equipment, tires and tubes.......... | 16 | 34,301 | 2,571 | 7.5 | 1,515 | $\ldots$ | 477 | 481 | 490 | 28,41 | 30,722 | 32,131 | 4,723 |
| Electrical goods............................... | 8 | 27,175 | 1,259 | 4.6 | 784 | ... | 220 | 238 | 228 | 13,721 | 15,389 | 16,080 | 1,276 |
| Hardvare, plumbing, heating. | 7 | 9,007 | 1,032 | 11.4 | 574 | ... | 185 | 190 | 202 | 10,005 | 9,971 | 11,330 | 847 |
| Lumber, construction materials | 5 | 7,092 | 1,449 | 20.4 | 611 | $\ldots$ | 191 | 174 | 173 | 11,546 | 11,288 | 11,687 | 420 |
| Machinery, equipment, supplies. | 92 | 47,309 | 7,287 | 15.4 | 4,592 | $\ldots$ | 1,117 | 1,179 | 1,207 | 89,304 | 85,527 | 84,341 | 4,076 |
| Commercial machines, equipment....... | 34 | 10,542 | 3,507 | 33.3 | 2,419 | ... | 509 | 54.4 | 562 | 52,457 | 4, 4,613 | 45,530 | 703 |
| Industrial machinery, equipment, supplies.... | 42 | 21,499 | 2,300 | 10.7 | 1,247 | ... | 296 | 320 | 323 | 20,104 | 22,554 | 21,657 | 1,784 |
| Professional equipment, supplies............. | 9 | 1,622 | 417 | 25.7 | 275 | ... | 104 | 107 | 106 | 4,921 | 5,665 | 5,045 | 1333 |
| Other machinery, equipment, supplies......... | 7 | 13,646 | 1,063 | 7.8 | 651 | ... | 208 | 208 | 216 | 11,822 | 12,695 | 12,109 | 1,456 |
| Metals, metal work (exc. scrap)................ | 7 | 13,186 | 1,299 | 9.8 | 705 | $\ldots$ | 208 | 185 | 196 | 13,652 | 13,321 | 14,031 | 1,002 |
| Other manufacturers' sales branches. | 16 | 61,525 | 7,045 | 11.4 | 3,212 | $\ldots$ | 884 | 940 | 858 | 56,381 | 61,419 | 57,413 | 2,4,6 |
| Amusement, sporting goods..................... | 3 | 976 | 252 | 25.8 | 170 |  | 58 | 60 | 60 | 2,971 | 3,437 | 3,307 |  |
| Manufacturers' sales branches, n.e.c......... | 13 | 60,549 | 6,793 | 11.2 | 3,042 | ... | 826 | 880 | 798 | 53,410 | 57,982 | 54,106 | 2,355 |
| Manufacturers' sales offices (without stocks), total........................................ | 95 | 162,698 | 8,166 | 5.0 | 3,306 | 1 | 897 | 910 | 910 | 61,611 | 65,201 | 65,311 | $\cdots$ |
| Groceries, confectionery, meats.. | 5 | 7,530 | 534 | 7.1 | 238 | $\cdots$ | 73 | 69 | 71 | 4,700 | 4,518 | 4,975 | $\ldots$ |
| Druge, chemicals, allied products | 9 | 17,269 | 1,751 | 10.1 | 736 | ... | 302 | 295 | 284 | 15,763 | 16,667 | 16,257 | ... |
| Paper and its products........................... | 13 | 4,435 | 510 | 11.5 | 419 | ... | 79 | 82 | 86 | 7,491 | 7,526 | 7,936 | ... |
| Electrical goods.. | 8 | 10,489 | 238 | 2.3 | 149 | $\ldots$ | 22 | 29 | 30 | 1,991 | 3,409 | 3,435 | ... |
| Hardware, plumbing, heating. | 3 | 1,455 | 92 | 6.3 | 50 | ... | 10 | 11 | 10 | 924 | 1,068 | 943 | ... |
| Lumber, construction materials. | 5 | 6,863 | 1,212 | 17.6 | 337 | $\cdots$ | 90 | 95 | 97 | 6,228 | 6,249 | 6,448 | ... |
| Machinery, equipment, supplies. | 27 | 26,118 | 1,338 | 5.1 | 761 | . | 174 | 176 | 182 | 13,945 | 14,438 | 14,249 | ... |
| Manufacturers' sales offices, n.e.c............. | 25 | 88,539 | 2,491 | 2.8 | 616 | 1 | 147 | 153 | 150 | 10,569 | 11,326 | 11,068 | ... |
| Agents, brokers, total............................ | 271 | 275,785 | 6,814 | 2.5 | 2,594 | 228 | 844 | 913 | 876 | 40,787 | 46,139 | 4,568 | 574 |
| Groceries, confectionery, meats................ | 76 | 107,849 | 1,807 | 1.7 | 635 | 71 | 187 | 189 | 189 | 10,528 | 10,834 | 10,834 | 269 |
| Farm products (edible)......................... | 22 | 16,495 | 536 | 3.2 | 101 | 16 | 41 | 37 | 45 | 1,801 | 1,595 | 2,229 | 4 |
| Drugs, chemicals, allied prod | 6 | 1,240 | 68 | 5.5 | 23 | 6 | 12 | 13 | 11 | 438 | 437 | 40 | 3 |
| Dry goods, apperel....... | 6 | 5,560 | 214 | 3.8 | 35 | 3 | 7 | 6 | 6 | 556 | 453 | 492 | $\cdots$ |
| Furniture, home furnishing | 4 | 1,283 | 68 | 5.3 | 9 | 5 | 4 | 5 | 5 | 142 | 202 | 202 | 2 |
| Paper and its producte.... | 7 | 3,061 | 134 | 4.4 | 13 | 4 | 14 | 15 | 15 | 1,278 | 1,293 | 1,293 | 39 |
| Farm products (rav materials). | 52 | 91,898 | 1,212 | 1.3 | 4.3. | 54 | 288. | 333 | 298 | 7,545 | 9,214 | 8,961 | 96 |
| cotton. | 21 | 39,172 | 365 | 0.9 | 59 | 24 | 19 | 18 | 28 | 929 | 983 | 1,383 | 53 |
| Grain. | 3 | 1,288 | 30 | 2.3 | 20 | 1 | 3 | 4 | 11 | 161 | 206 | 515 | 1 |
| Livestock... | 24 | 51,002 | 789 | 1.5 | 361 | 23 | 265 | 310 | 258 | 6,405 | 7,975 | 7,013 | 21 |
| Farm products (inedible), | 4 | 436 | 28 | 6.4 | 3 | 6 | 1 | , | 1 | 50 | 50 | 50 | 21 |
| Electrical goods.. | 12 | 6,969 | 394 | 5.6 | 157 | 10 | 20 | 26 | 25 | 1,419 | 4,049 | 2,322 | 1 |
| Hardware, plumbing, heating. | 11 | 10,228 | 731 | 7.0 | 524 | 8 | 82 | 82 | 79 | 5,956 | 5,874 | 6,002 | 33 |
| Hardvare, specialty lines. | 3 | 4,257 | 215 | 5.0 | 32 | 4 | 8 | 7 | 7 | 535 | 608 | 546 |  |
| Plumbing, heating equipment, suppl | 8 | 5,971 | 496 | 8.3 | 492 | 4 | 74 | 75 | 72 | 5,421 | 5,266 | 5,456 | 33 |
| Lumber, construction materials. | 11 | 5,405 | 202 | 3.7 | 4 | 6 | 14 | 18 | 17 | 727 | 936 | 941 | $\ldots$ |
| Machinery, equipment, supplies.. | 43 | 12,237 | 1,004 | 8.2 | 438 | 31 | 123 | 140 | 131 | 7,009 | 7,925 | 7,362 | 106 |
| Commercial machines, equiproent. | 7 | 596 | 158 | 26.5 | 157 | 4 | 43 | 54 | 44 | 2,425 | 3,068 | 2,289 | 36 |
| Industrial machinery, equipment, supplies.... | 27 | 9,955 | 749 | 7.5 | 251 | 16 | 68 | 71 | 74 | 4,100 | 4,151 | 4,445 | 62 |
| Other machinery, equipment, supplies......... | 11 | 1,686 | 97 | 5.8 | 30 | 11 | 12 | 15 | 13 | 484 | 706 | 628 | 8 |
| Agents and brokers, n.e.c........................ | 21 | 13,560 | 464 | 3.4 | 172 | 14 | 52 | 49 | 55 | 3,388 | 3,327 | 3,490 | 21 |
| Assemblers (mainly farm products), total......... | 17 | 53,780 | 5,545 | 10.3 | 2,169 | 115 | 1,449 | 1,302 | 2,131 | 35,239 | 33,966 | 60,131 | 2,143 |
| Farm producte (edible).. | 68 | 12,694 | 2,006 | 15.8 | 72 | 48 | 529 | 361 | 779 | 14.725 | 9,640 | 21,077 | 317 |
| Dairy, poultry products....................... |  | 1,865 | ${ }^{362}$ | 19.4 | 159 |  | 75 | . 74 | 76 | 2,864 | 3,482 | 4,303 | 32 |
| Fruits, vegetables (freah).................... | 62 | 10,829 | 1,644 | 15.2 | 553 | 48 | 454 | 287 | 703 | 11,861 | 6,158 | 16,774 | 285 |
| Farm products (raw materials). <br> Cotton, <br> Grain. <br> Hides, skins, raw furs. <br> Farm products (inedible), n.e.c................... | 58 | 28.753 | 787 | 2.7 | 334 | 32 | 157 | 171 | 211 | 5,207 | 6,470 | 8,331 | 1,210 |
|  | 38 | 21,490 | 362 | 1.7 | 137 | 11 | 57 | 67 | 112 | 2,005 | 3,190 | 4,688 | 621 |
|  | 3 | 2,226 | 95 | 4.3 | 40 | 1 | 18 | 13 | 16 | 589 | 410 | 548 | 16 |
|  | 10 | 2,808 | 211 | 7.5 | 95 | 12 | 41 | 40 | 43 | 1,798 | 1,771 | 2,139 | 557 |
|  | 7 | 2,229 | 119 | 5.3 | 62 | 8 | 41 | 51 | 40 | 1,015 | 1,099 | 956 | 16 |
| Other assemblers. <br> Fish, sea foods (fresh). <br> Other assemblera. | 45 | 12,333 | 2.752 | 22.3 | 1,123 | 35 | 763 | 770 | 1,141 | 15,107 | 17,856 | 30,723 | 616 |
|  | 40 | 11,454 | 2,514 | 21.9 | 1,049 | 30 | 695 | 751 | 899 | 13,836 | 17,217 | 28, 214 | 338 |
|  | 5 | 879 | 238 | 27.1 | 74 | 5 | 68 | 19 | 242 | 1,271 | 639 | 2,309 | 78 |
| ADMINISTRATIVE, AUXILLARY UNTTS |  |  |  |  |  |  |  |  |  |  |  |  |  |
| State, total................................ | 24 | 21,555 | n.a. | n.a. | 4,379 | $\ldots$ | 1,235 | 1,245 | 1,246 | 83,211 | 86,733 | 87,860 | 373 |
| Type of Operation |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Petroleum bulk stations, terminals.................. Other operating types. | $\begin{aligned} & 12 \\ & 12 \end{aligned}$ | $(x)$ | $\begin{aligned} & \text { n. a. } \\ & \text { n. }, ~ \end{aligned}$ | $\begin{aligned} & \text { n.a. } \\ & \text { n. a. } \end{aligned}$ | $\begin{aligned} & 3,369 \\ & 1,010 \end{aligned}$ | $\ldots$ | $\begin{aligned} & 865 \\ & 37 \end{aligned}$ | $\begin{aligned} & 885 \\ & 360 \end{aligned}$ | 870 376 | $\begin{aligned} & 63,257 \\ & 19,954 \end{aligned}$ | $\begin{aligned} & 67,569 \\ & 19,164 \end{aligned}$ | $\begin{aligned} & 68,610 \\ & 19,250 \end{aligned}$ | 44 329 |

Table 102.-STANDARD METROPOLITAN AREAS
Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948


Table 102.-STANDARD METROPOLITAN AREAS-Continued
Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948


* Proprietors of unincorporated businesses.
$x$ Vithheld to svoid disclosure.
n.e.c. Not elsewhere classifled.
${ }_{2}$ Coentensive with East Baton Rouge Parish.
${ }_{3}^{2}$ Consista of Jefferson, Orleans, and St. Bernard Parishes.
${ }^{3}$ Coextensive with Caddo Parish.

Table 103.- PARISHES AND CITIES OF 5,000 INHABITANTS OR MORE ${ }^{2}$
Establishments, Sales, Pay Roll, and Personnel-Total; Establishments and Sales-Mefchant Wholesalebs and Other Operating Types: 1948

| Parish and city | Total |  |  |  |  |  | Merchant wholesalers |  | Other operating types |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Escablishmerrs <br> (Number) |  <br> (Thousand dollars) | Pay roll, entire year <br> (Thousand dollars) | Acrive proprictors,* November (Number) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  | Establish- <br> (Number) |  <br> (Thousand dollars) | Establish- ments <br> (Number) | Sales,entirc ycar (Thoussand dollars) |
|  |  |  |  |  | Employees (Number) | Pay roll (Dollars) |  |  |  |  |
| State, totsi....................... <br> Administrative, surililary units....... <br> Wholesale estsblishments. | 3,092 | 2,248,613 | 108,297 | 2,007 | 37,433 | 2,076,864 | ... | $\ldots$ | ... | ... |
|  | 24 <br> 3,068 | $\begin{array}{r} 21,555 \\ 2,227,058 \end{array}$ | 4,379 103,918 | 2,007 | $\begin{array}{r}\text { r } \\ 36,246 \\ \hline 187\end{array}$ | $\begin{array}{r} 87,860 \\ 1,989,004 \end{array}$ | 1,811 | 1,183,511 | 1,257 | 1,043,947 |
| Acsdis Psrish Crowley. Rayne. Remainder of Parish. | 48 28 13 7 | $\begin{gathered} \frac{17,962}{} \\ -\frac{7}{7}, 75 \\ 2,064 \\ 8,153 \\ 8,15 \end{gathered}$ | 727 306 95 326 36 | 38 29 6 3 | 369 166 49 154 | $\begin{gathered} 14,899 \\ \hline 6,522 \\ 2,097 \\ 6,250 \\ 6,2 \end{gathered}$ | 22 12 12 7 3 |  | 26 16 6 4 | $\begin{aligned} & \frac{5,902}{4,016} \\ & (x) \end{aligned}$ |
| Allen Ferish. Dakdsle Remainder of Parish. | 7 | $\underbrace{(x)}_{(x)}$ | (x) ${ }_{(0)}$ | (x) | (x) 20 | $\left(\begin{array}{l}\text { (x) } \\ (\mathrm{x})\end{array}{ }^{601}\right.$ | 1 | (x) | 8 | $\frac{(x)}{\langle x\rangle}\left(\frac{x}{x}\right.$ |
| Ascension Parish. <br> Assumption Parish. <br> Avoyelles Parlsh. | 21 23 23 | 4,302 1,883 7,001 | 269 24 229 | 13 4 20 | 137 14 121 | 5,335 666 4,359 | 13 3 16 | (x) ${ }_{5,470}^{2,698}$ | 8 1 7 | $(x)_{1,531}^{1,604}$ |
| Besuregard Parish De Ridder <br> Remainder of Parish. | 8 7 1 | $\begin{aligned} & (x)^{3,181} \\ & (x)^{2} \end{aligned}$ | $\left(\begin{array}{l}\text { (x) } \\ (x)\end{array}\right.$ | $\begin{aligned} & \begin{array}{l} (x) \\ (x) \end{array} \end{aligned}$ | $\begin{aligned} & (x) \\ & (x) \\ & (x) \end{aligned}$ | $\underset{\substack{(x) \\(x)}}{1,454}$ | ${ }^{2}$ | (x) | 6 5 1 | $\begin{aligned} & (x) \\ & (x) \\ & (x) \end{aligned}$ |
| Bienville Parish.................... | 8 | 353 | 21 | 5 | 17 | 15 | 1 | (x) | 7 | (x) |
| Bossier Parish. Bossier city Remainder of Parish. | 16 | ${ }^{10,209}$ | (x) 239 | ( 15 | 136 | 7, 7,831 | 6 | (x) 2,533 | 10 | 7,676 |
|  | 13 | $\begin{aligned} & (x) \\ & (x) \\ & (x) \end{aligned}$ | $\begin{aligned} & (x) \\ & (x) \end{aligned}$ | $\begin{aligned} & (x) \\ & (x) \\ & \hline \end{aligned}$ | $\begin{aligned} & (x) \\ & (x) \\ & (x) \end{aligned}$ | $\begin{aligned} & (x) \\ & (x) \\ & (x) \end{aligned}$ | ... ${ }^{6}$ | (x) | 7 <br> 3 | ${ }_{(0)}^{(x)}$ |
| Caddo Parish........................... | 284 | (x) | 15,038 | 146 | 4,911 | 312,212 | ... |  | .. |  |
| Administrstive, suxilisry units. Wholesale estsblishments, total. Shreveport. Remainder of Perish. | 283 281 262 19 | $\begin{aligned} & (x) \\ & 239,132 \\ & 232,225 \\ & 6,907 \end{aligned}$ | 14, 689 14.149 14.143 206 | 176 136 136 10 | 283 4.688 4,503 4125 | $\begin{array}{r} 12,853 \\ 299,359 \\ 294,755 \\ 4,654 \end{array}$ | 203 193 10 | 170,076 168,340 1,736 | $\dddot{78}$ 99 9 | 69,096 63,885 5,17 |
| Calcasieu Parish. Lake Charles. Sulphur Remainder of Parish. | 84 | 50,364 |  | 4 | 861 |  | 56 |  | 28 |  |
|  | 69 <br> 2 <br> 13 | $\begin{aligned} & (x), 367 \\ & (x) \end{aligned}$ | ${ }_{(x)}^{(x)}{ }^{2,307}$ | $\left(\begin{array}{l}(x) \\ (x)\end{array}\right.$ | ${ }_{(0)}^{(x)}{ }^{\text {(x) }}$ |  | 50 1 5 | $\begin{aligned} & \left(x, x^{32,323}\right. \\ & (x) \end{aligned}$ | 19 1 18 |  |
| Caldwell Parish. Cameron Parish. Cstahoula Parish Concordis Parish. $\qquad$ | $\begin{array}{r}17 \\ \hline 7\end{array}$ | (697 <br> 343 <br> 1,944 <br> 4,849 <br> 5,279 | 12 13 61 167 44 | 5 3 36 16 4 4 | 10 7 76 86 86 17 | ( $\begin{array}{r}295 \\ 300 \\ 1,435 \\ 3,408 \\ 769\end{array}$ | 1 7 6 | $(x)$ $(x)$ $(x)$ $(x)$ $(x)$ | 4 2 2 2 11 5 | $\begin{aligned} & \begin{array}{l} (x) \\ (x) \\ (x) \\ (x) \\ (x)^{1,525} \end{array} \end{aligned}$ |
|  | 12 | 3,335 | 88 | 11 | 39 | 1,661 | 3. |  | 9 |  |
|  | 11 1 |  | $\begin{gathered} (x) \\ (x) \\ (x) \end{gathered}$ | $\begin{aligned} & (x) \\ & (x) \\ & (x) \end{aligned}$ | $\begin{aligned} & (x) \\ & (x) \\ & (x) \end{aligned}$ | $\begin{aligned} & (x)(x) \\ & (x) \end{aligned}$ | $\cdots$ | (x) | 8 | $\begin{aligned} & (x))^{2} \\ & (x) \end{aligned}$ |
| East Baton Rouge Partish................ | 170 | 86,741 | 5,991 | 96 | 2,013 | 115,940 | .. | .. | ... | $\cdots$ |
| Administrative, suxillary units. Wolesale estsblishments, totsl. Baton Rouge. Remainder of Parish. | 167 |  | ${ }^{86}$ |  | 18 | 1,655 |  |  |  |  |
|  | 167 149 | 86,741 81,490 8 | 5,905 5,167 | 96 87 | 1,995 | 114,285 | (134 | 59,684 54,772 | 33 <br> 29 | 27,057 26,789 |
|  | 18 | 5,251 | 738 | 9 | 245 | 15,479 | 14 | 4,912 | 4 | 339 |
| East Cerroll Farish.................... | 6 | 2,403 | 10 | 5 | 9 | 338 | $\ldots$ | $\ldots$ | 6 | 2,403 |
| East Fellciana Parish. <br> Jsckson. <br> Remainder of Parish. | 3 | 485 | 14 | 1 | 5 | 262 | 1 | (x) | 2 | (x) |
|  | $\stackrel{3}{3}$ | 485 | 14 | i | $\stackrel{5}{5}$ | 262 | i |  | $\stackrel{3}{2}$ | (x) |
| Evangeline Parish Ville Flstte. Remainder of Parish | 15 |  | $\frac{178}{109}$ | $\frac{12}{7}$ | $\frac{93}{54}$ | $\frac{3.522}{2,016}$ | ${ }_{3}^{8}$ | $(x)^{3,857}$ | $\frac{7}{5}$ | (x) 830 |
|  | 7 | 1,947 | $\begin{array}{r}109 \\ \hline\end{array}$ | 5 | 39 | ${ }_{1}^{1,506}$ | 5 | (x) | 2 | (x) |
| Frank1in Parish.......................... Grant Parish. | 22 6 | $\begin{gathered} 12,005 \\ 1,207 \end{gathered}$ | 155 32 | 19 10 | 79 21 | 2,931 | 11 3 | 8,934 | 11 3 | 3,071 |
| Tberls Farish. <br> New Tberis <br> Remainder of Parish. | 68 | 24,945 | 1,261 | 51 | 541 | 24,280 | 45 |  | 23 |  |
|  | 59 <br> 9 | 23,221 1,724 | 1,165 96 | 44 <br> 7 | 491 50 | 22,304 1,976 | 40 5 | $\begin{array}{r}16,626 \\ 1,077 \\ \hline\end{array}$ | $\stackrel{19}{4}$ | 6,595 |
|  | 20. | 4,043 | 145 | 20 | 75 | 2,925 | 13 | 2,519 | 7 | 1,524 |
|  | 119 | 1,661 2,382 | 54 <br> 91 | 14. | ${ }_{49}^{26}$ | ,1,154 <br> 1,774 | 7 | $\begin{aligned} & (x) \\ & (x) \end{aligned}$ | $\stackrel{2}{5}$ | $\begin{aligned} & (x) \\ & (x) \end{aligned}$ |
| Jackson Parish....................... | 7 | 971 | 30 | 6 | 11 | 630 | 3 | 633 | 4 | 338 |
| Jefferson Parish. .................... | 72. | (x) | 1,914 | 48 | 848 | 39,031 | .. | $\ldots$ | .. | ... |
| Administrative, auxiliary units. Wholesale establishments, total. Gretna. Kenner. festwego. Hemainder of Parish. | 3 69 | (x) ${ }_{33,904}$ | - $\begin{array}{r}308 \\ 1,606\end{array}$ | 48 | 149 699 | $\begin{array}{r}5,905 \\ 33,126 \\ \hline\end{array}$ | $\dddot{49}$ |  | 20 |  |
|  | 4 | -810 | 1, 16 | 7 | $\begin{array}{r}7 \\ \hline\end{array}$ | -320 | 1 | (x) | 3 | (x) |
|  | 6 |  | 37 | 4 | ${ }_{1}^{15}$ | 517 | ${ }_{2}^{2}$ |  | ${ }_{4}^{4}$ |  |
|  | 50 | 23,874 | 1,190 | 27 | 430 | 26,004 | 42 | 20,215 | 8 | 3,659 |
| Jefferson Davis Parish. Jennings. Remainder of Parish. | 36 | 15,220, | 296 | 26 | 138 | 5,498 | 15 | 5,242 | 21 |  |
|  | 21 15 | ${ }^{7,401}$ | 233 63 | 11 15 | 93 45 | 4,066 | 12 | 4,932 | 12 | 2,469 7,509 |
| Lafayette Parlish. Lafayette. Flemainder of Parish. |  |  |  |  |  |  |  |  |  |  |
|  | 77 |  | 1, 1,236 |  |  | $\begin{array}{r} -36,204 \\ -23,017 \end{array}$ | 64 57 |  | ${ }_{20} 2$ | 11,885 |
|  | 39 | 8,960 | 374 | 22 | 400 | $13,187$ | 7 | 1, 1 ,297 | 32 | 7,663 |
| Lafourche Parish. Thibodsux. Remainder of Parish. | 52 | 15,535 | 649 | 55 | 4.2 | 16,243 | 21 | 6,786 | 31 |  |
|  | 21 31 | 8,938 | ${ }_{386}^{263}$ | 251 | ${ }_{295}^{147}$ | [i,740 | 15 6 | 5, ${ }^{5,387} 1$ | ${ }^{6}$ | 7,539 |

See footnotes st end of table.

Table 103.- PARISHES AND CITIES OF 5,000 INHABITANTS OR MORE ${ }^{1}$ - Continued
Establishments, Sales, Pax Roľ, and Personnel-Total; Establishments and Sales-Merchant Wholesalers and Other Operating Types: 1948


[^43]Table 104.- PARISHES WITH 50 ESTABLISHMENTS OR MORE
Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948

| Parisb, type of operation, and kind of business | $\begin{aligned} & \begin{array}{c} \text { Rstab } \\ \text { lish } \\ \text { ments } \end{array} \\ & \begin{array}{c} \text { (Num. } \\ \text { (ert) } \end{array} \end{aligned}$ | Sales, entire year <br> (Thousand dollars) | Pay roll, entire year <br> (Thousand dollars) | Activepropri,etors,Nover-ber(Num-ber) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  | Parish, type of operation, and kind of business | Estab-lish- | Sales, entire year (Thousand | Pay roll, entire year | Active proprietars, Novem ber | Paid employees and pay roll, workweck ended nearest Nov. 15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | $\begin{gathered} \text { Em- } \\ \text { ployees } \\ \text { (Num- } \\ \text { ber) } \end{gathered}$ | Pay roll <br> (Dollars) |  | ( ${ }^{\text {Num }}$ ber) |  |  |  | $\begin{aligned} & \text { Em } \\ & \text { ployees } \\ & \text { (Num } \\ & \text { (ber) } \end{aligned}$ | Pay roll (Dollars) |
| CADDO PARISH (See Shreveport Metropolitan Area, tabie 102.) <br> CALCASIEU PARISH, total. $\qquad$ |  |  |  |  |  |  | ORLEANS PARISH-Continued |  |  |  |  |  |  |
|  | 84 | 50,364 | 2,589 | 4 | 861 | 49,415 | Merchant vholesalers--Continued |  |  |  |  |  |  |
| Merchant wholesalers, total......... | 56 | 35,908 | 2,204 | 28 | 731 | 41, 877 | Dry goods, spparel........ | 42 | 22,481 | 1,767 | 39 | 486 | 29,691 |
|  |  |  |  |  |  |  | Furniture, home furnishings | 23 | 9,932 | 1,260 | 13 | 377 |  |
| Fard products (edible)............. | 10 | 10,994 | 849 29 | $\stackrel{4}{9}$ | 279 15 | 15,855 | Paper and its products. | 19 | 8,845 | 812 | 8 | 260 | 15,039 |
| Automotive equipment, tires, tubes.. | 6 | 1,158 | 162 | 4 | 51 | 2,660 | Lumber, construction materials. | $\begin{array}{r}39 \\ 144 \\ \hline 1\end{array}$ | 18,362 | 1,492 | 17 | 508 | 26,386 |
| Hardvare, plumbing, besting....... | 4 | 7,754 | 345 | . | 107 | 6,965 | Machinery, equipment, suppli | 14 | 59,170 | 6,957 | 95 15 | 2,010 | 134,452 |
| Machinery, equipment, supplies. | 18 | 10,054 | 439 | 3 | 162 | 8,990 | Merchant wholesslers, | 342 | 353,941 | 19,940 | 235 | 6,501 | 20,975 |
| Merchant ubolesalers, n.e.c.... | 13 | 5,248 | 380 | 8 | 117 | 6,786 |  |  |  |  |  |  | 351,872 |
| Manurs' sales branches, offices,.... Petroleum bulk stations, terninals.. Other operating types.................. | 7 | 5,061 | 169 | 1 | 48 | 2,905 | ulk stations, termi | 18 | 15,734 | 928 | 20 | 319 | 17,216 |
|  | 18 | 8,666 729 | 194 22 | 13 | 75 7 | 4,187 | Agente, brokers, total. | 187 | 195,028 | 1,935 | 149 | 499 | 1,299 |
| EAST baton rouge parish (SeeBston Rouge MetropolitanAres, table 102.) |  |  |  |  |  |  | roceries, confectionery, mest | 63 | 100,140 | 555 | 53 |  |  |
|  |  |  |  |  |  |  | Farm products (edible) | 12 | 12,596 | 77 | 6 | 30 | 9,345 1,808 |
|  |  |  |  |  |  |  | Dry goods, spparel.. | 6 | 5,560 | 35 | 3 | 6 | , 492 |
|  |  |  |  |  |  |  | Furniture, home furnish | 4 | 1,283 | 9 |  | 5 | 202 |
| IBERIA PARISH, total.......... | 68 | 24,945 | 1,261 | 51 | 541 | 24,280 | Paper and its producta. | 7 | 3,061 | 13 | 4 | 15 | 1,293 |
| Merchant wholesslera, total......... |  |  |  |  |  |  | Electrical goods. | 12 | 6,969 | 157 | 10 | 25 | 1,261 |
|  | 45 | 17,703 | 935 | 38 | 414 | 17,983 | Lumber, construction materials | 4 | 1,857 | 11 |  | 5 | 2,322 |
| Groceries, confectionery, meats | 8 | 4,599 | 206 | 13 | 89 | 3,789 | Agents and brokers, n.e.c. | 66 | 31,295 | 1,019 | 51 | 233 | 4,373 |
| Beer, uines, distilled spirita. | 3 | 872 | 47 | 2 | 17 | 830 |  |  |  |  |  |  |  |
| Druss, chericals, silled products. | 5 | 1,540 | 113 | 2 | 53 13 | 2,312 | OUACHITA PARISH, total | 109 | 74,265 | 4,378 | 69 | 1,501 | 90,541 |
| Automotive equipment, tires, tubes.. Machinery, equipment, supplies... | 3 | 191 7,453 | $\begin{array}{r}14 \\ 244 \\ \hline\end{array}$ | 3 | 88 | 512 |  |  |  |  |  |  |  |
| Machinery, equipment, suppl | 4 | 7,453 808 | 244 | 3 | 86 43 | 5,149 | Merchant uholesalers, total. | 76 | 58,162 | 3,853 | 53 | 1,316 | 79,537 |
| Merchant uholesalers, n.e. | 8 | 2,240 | 227 | 11 | 113 | 4,091 | Groceries, confectionery, mests | 12 | 10,226 | 454 | 6 | 198 | 8,795 |
|  |  |  |  |  |  |  | Beer, vines, distilled spirita. |  | 5,836 | 228 |  |  | 4.450 |
| Manufs' sales branches, offices | 7 | 2,087 | 152 |  | 39 | 2,642 | Tobacco and products (exc. leaf).. | 5 | 3,089 | 123 | 3 | 37 | 2,132 |
| Petroleum bulk stations, terminals.. | 10 | 2,826 | 83 | 10 | 39 | 1,78 | Dry goods, spparel................ | 4 | 2,101 | 106 | 6 | 32 | 2,040 |
| Other operating types.. | 6 | 2,329 | 91 | 3 | 49 | 1,937 | Automotive equipment, tires, tubes.. | 10 | 2,313 | 334 | 1 | 113 | 5,915 |
|  |  |  |  |  |  |  | Hasturiea, plumbing, besting.... | 3 | 5,527 |  |  | 129 | 9,593 |
| JEFFERSON PARISH, | 72 | (x) | 1,914 | 48 | 848 | 39,031 | Lermber, construction material | 4 | 1,656 | 152 | 2 | 75 | 3,354 |
| Administrative, suriliary units..... tholesale estsblishments. | 69 | $\begin{aligned} & (x) \\ & 33,904 \end{aligned}$ | $\begin{array}{r} 308 \\ 1,606 \end{array}$ | 48 | $\begin{aligned} & 149 \\ & 699 \end{aligned}$ | $\begin{array}{r} 5,905 \\ 33,126 \end{array}$ | Machinery, equipment, supplies | 13 | 11,871 | 979 | 10 | 271 | 20,358 |
|  |  |  |  |  |  |  | Merchant uholesalers, n.e.c. | 15 | 15,330 | 990 | 16 | 357 | 22,885 |
|  |  |  |  |  |  |  | Manurs' ssles branches, offices. | 11 | 6,131 | 224 |  | 91 | 4,785 |
| HROLESALE ESTABLISGMENTS |  |  |  |  |  |  | Petroleum bulk stations | 11 | 4,302 | 165 | 6 | 56 | 2,821 |
| Petroleum bulk stations, terminals... Other operating types.................. | 1554 | $\begin{array}{r} 8,829 \\ 25,075 \end{array}$ | $\begin{array}{r} 109 \\ 1,497 \end{array}$ | 1335 | $\begin{array}{r} 48 \\ 651 \end{array}$ | $\begin{array}{r} 2,4633 \\ 30,663 \end{array}$ |  | 11 | 5,670 | 136 | 10 | 38 | 3,398 |
|  |  |  |  |  |  |  |  | 79 | 45,228 | 1,843 | 50 | 792 | 35,487 |
| Lafayette parisp, total....... | 116 | 30,110 | 1,630 | 73 | 926 | 36,204 | erchant wholesalers, totsl. | 49 | 19,206 | 1,393 | 38 | 599 | 26,778 |
| Merchant wholesalers, total......... | 64 |  | 030 | 45 | 439 | 18,932 | Grocerfes, confectionery, mests...Farm products (edible)...... ..... |  | 3,871 | 196 | 9 | 91 | 3,998 |
|  | 11 | 18,225 |  |  |  |  |  | 10 | 1,528 | 150 | 1 | 84 | 3,163 |
| Groceries, confectionery, meats... Farm producte (edible). |  | 5,765 | 220 | 9 | 91 | 3,418 | Beer, vines, distilled spirits.... | 3 | 1,244 | 66 28 | 1 | 25 | 1,163 498 |
|  | 6 | 1,861 | 179 | 7 | 94 | 3,050 | Tobscco snd products (exc. lear).. |  | 1,174 | 28 |  |  | 498 4.351 |
| Beer, wines, distilled spirits.... | 7 | 3,755 | 185 | 1 | 59 | 3,527 | Automotive equipment, tires, tubes.. | 7 | 1,527 | 232 | 6 | 88 | 4,351 |
| Automotive equipment,tires,tubes.. | 5 | 1,017 | 139 | 3 | 46 | 2,172 | Machinery, equipment, supplies. | 14 | -918 | 134 587 | 12 | 60 24 | 2,946 10,659 |
| Electrical goods.................. | 4 | 1,865 | 68 |  | 25 | 1,382 | Merchant vholesalers, n.e. | 14 | 8,944 | 587 | 12 | 242 | 10,659 |
| Lumber, construction materisls.... | 5 | 812 | 27 | 2 | 17 | 611 | Petroleum bulk st | 12 | 3,896 | 131 | 8 | 53 | 2,533 |
| Machinery, equipment, supplie | 9 | 520 | 76 | 7 | 33 | 1,543 | Agents, brokers.. | 4 | 16,715 | 95 | 2 | 45 | 1,456 |
| Weste materisls.................. | 13 | $\begin{array}{r} 252 \\ 2,378 \end{array}$ | 19 | 3 | 16 | . 403 | Other operating types................. | 14 | 5,411 | 224 | 2 | 95 | 4,720 |
| Merchant wbolesalers, n.e.c....... | 13 |  | 117 | 13 | 58 | 2,826 |  | 69 | 21,481 | 781 | 56 | 589 | 17,618 |
| Manuf's' sales branches, offices..... Petroleum bulk ststions, terminals.. Agents, brokers........................ | 7 | 1,299 | 112 | $\cdots$ | $\frac{42}{66}$ | $\begin{aligned} & 2,317 \\ & 3,127 \end{aligned}$ | ST. Landiy parish, total...... |  |  |  |  |  |  |
|  | 11 | 2,973 |  |  |  |  |  | 31 | 10,358 | 50. | 25 | 276 | 10,665 |
|  | 4 | 1,739 | 33268 | 317 | 24355 | 585 | Groceries, confectionery, meats... Beer, vines, distilled spirits.... Drugs, chemicals, bllied products. Autconative equippent,tires,tubes.. Machinery, equippent, supplies.... Merchant uholesalers, n.e.c....... | 7 | 2,729 | 92 | 5 | 48 | 1,818 |
| Assemblers' (fsrm products), total... | 30 | 5,874 |  |  |  | 11,243 |  | 3 | 388 | 21 | 2 | 12 | 416 |
| Farm products (edible)............... <br> Assemblers, n.e.c.................... | 16 | 2,978 | 206 | 12 | 277 | 8,157 |  | 4 | 1,522 | 84 | 8 | 22 | 2,229 1,637 |
|  | 14 | 2,896 | 6 | 5 | 78 | 3,086 |  | 5 | 1,373 | 49 | ... | 22 | 1,144 |
| LAFOURCHE PARISH, total | 52 |  | 649 | 55 | 4.2 | 16,243 |  | 7 | 3,645 | 158 | 5 | 113 | 3,421 |
|  |  |  |  |  |  |  | Fetroleum bulk stations, terminals.. Other opersting types. | ${ }_{21}^{17}$ |  | 7 |  | 32 |  |
| Merchant wbolesalers, total... | 21 | 6,786 | 285 | 29 | 139 | 5,186 |  |  | 7,333 | 209 | 17 | 281 | 5,472 |
| Groceries, confectionery, mesta... Fsrmp products (edible).............. Beer, wines, distilled spirits.... Merchant violesalers, n.e.c....... | 10 | 4,770 | 200 | 14 | 80 | $\begin{array}{r} 3,482 \\ 552 \\ 505 \\ 647 \end{array}$ | tangipahion Parish, total......Merchant wholesalers, total........ | 50 | 15,830 | 554 | 48 | 251 | 9,391 |
|  | 4 | 493 | 28 |  | 14 |  |  | 25 | 7,210 | 418 | 22 | 190 | 6,891 |
|  | 4 | 1,098 | 28 | 10 | 21 |  | Merchant ubolesalers, total......... | 74356 | 3,462 | 140 | 5 | 68 |  |
| Fetroleum buik stations, terminal | 14 | 3,19 |  | 13 | 36 | 1,596 | Groceries, confectionery, mests... Fard producta (edible).............. Tobacco and producta (exc. leaf).. Automotive equipment, tires, tubes.. Merchant uholesalers, n.e.c....... |  | 1,262 | 64 | 6 | 47 | 1,233 |
|  |  |  |  | 3 | 254 |  |  |  | 1820 | 17 | 4 | 10 | 349 |
| Assemblers (fsrm produc | 13 | 5,099 | 262 | 13 |  | 8,866 |  |  | 478 | 63 | 2 | 26 | 1,120 |
| Farm producta (edible). Other assemblers. |  |  | 26 |  | 64 | 947 |  |  | 1,188 | 134 | 5 | 39 | 1,673 |
|  | 9 | 4.457 | 236 | 8 | 190 | 7,919 | Petroleum bulk stations, terminals.. Agenta, brokers................................ Assemblers (mainly fam producta)... <br> TETREBONNE PARISH, total $\qquad$ <br> Merchant wbolesalers, total. $\qquad$ | 13 | 3,006 | 68 | 13 | 33 | 1,207 |
|  | 4 | 456 | 21 |  |  | $\begin{array}{r} 595 \\ 1,168,121 \end{array}$ |  | 6 | 3,060 | 14 | 9 | 7 | 335 |
| Otber operating types........ |  |  |  | $\cdots$ | 13 |  |  | 6 | 2,554 | 54 | 4 | 21 | 958 |
| ORLEANS PARISH, total. | 1,226 | (x) | 63,725 | 719 | 19,627 |  |  | 57 | 16,950 | 734 | 39 | 363 | 12,618 |
|  | 1,211 | $\begin{gathered} (x) \\ 1,328,364 \end{gathered}$ | $\begin{array}{r} 3,296 \\ 60,429 \end{array}$ | 79 | $\begin{array}{r} 796 \\ 18,831 \end{array}$ | $\begin{array}{r} 67,447 \\ 1,100,674 \end{array}$ |  | 31 | 12,394 | 431 | 18 | 175 | 8,836 |
| Molesale establishments.... |  |  |  |  |  |  | Groceries, confectionery, mesta... Fsim products (edible). Machinery, equipment, supplies.... Merchant tholesalers, n.e.c....... |  |  | 110 | 5 | 48 | 1,890 |
|  |  |  |  |  |  |  |  |  | 466 | 36 | 3 | 21 | 684 |
| WHOLESALE ESTABLISHMENTS |  |  |  |  |  |  |  | 13 | 8,204 | 225 | 3 | 76 | 4,979 |
| Merchant wholesalera, total |  | 639,516 | 39,337 | 546 | 12,693 | 700,281 |  | 8 | 1,445 | 60 | 7 | 30 | 1,283 |
|  | 130 | 138,750 | 5,215 | 108 | 1,891 | 87,720 | Petroleum bulk stations, terninals.. | 9 | 2,128 | 54 | 8 | 24 | 1,066 |
| тobsceo and products (exc. lear).. | L | 17,493 | , 560 |  | 235 | 12,725 | fother opersting types | 17 | 2,428 | 249 | 13 | 164 | 2,716 |

## MAINE

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Table 101.-THE STATE
Establibhments, Sales, Expenses, Pay Roll, Personnel, and Stocks, by Type of Operation and Kind of Business: 1948

| Type of operation and kind of business | Estab lishments (Number) | Sales, year <br> (Thousand dollars) | Operating expenses ${ }^{1}$ (inc. pay roll) |  | $\begin{gathered} \text { Pay roll, } \\ \text { entire } \\ \text { year } \\ \text { (Thousand } \\ \text { dooliars) } \end{gathered}$ | Activeproprie-tots.Novem-Nerber(Num.ber)ber | Paid employees, workweek ended nearest- |  |  | Pay roll, workweek ended nearest- |  |  | Stocks on hand, end of year, <br> (Thousand dollars) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Amount <br> (Thousand dollars) | $\begin{gathered} \text { Per } \\ \text { oent } \\ \text { osates } \\ \text { sale } \end{gathered}$ |  |  | $\begin{aligned} & \text { March } 15 \\ & \text { (Number) } \end{aligned}$ | July 15 <br> (Number) | $\begin{aligned} & \text { Nov. } 15 \\ & \text { (Number) } \end{aligned}$ | March 15 <br> (Dollars) | July 15 <br> (Dollars) | $\begin{aligned} & \text { Nov. } 15 \\ & \text { (Dollars) } \end{aligned}$ |  |
| te, | 936 | 490,529 | n.a. | n.a. | 27,594 | 424 | 10,124 | 9,798 | 9,735 | 496,110 | 515,610 | 515,179 | 43,621 |
| Administrative, fuxiliary units...........1948. | 927 | 490,529 | n.a. | n.s. | $\begin{array}{r} 27,58 \\ 27,136 \end{array}$ | 42 | $\begin{gathered} 120 \\ 10,004 \end{gathered}$ | 9,676 | 9,616 | $\begin{array}{r} 9,684 \\ 486,426 \end{array}$ | $\begin{array}{r} 9,975 \\ 505,635 \end{array}$ | - $\begin{gathered}9,744 \\ 505,435\end{gathered}$ | 43,619 |
| $\begin{aligned} & 1939 . . . . \\ & 1929 . . . \end{aligned}$ | 1,032 | $\begin{aligned} & 165,848 \\ & 189,975 \end{aligned}$ | n.a. | n.a. | $\begin{aligned} & 10,135 \\ & 11,311 \end{aligned}$ | 608 542 | + $\begin{array}{r}\text { 7,509 } \\ \text { n.a. }\end{array}$ | 6,893 | 7,454. | n.a. | no. | n.a. | $\begin{aligned} & 18,132 \\ & 22,973 \end{aligned}$ |
| WHOLESALE ESTABLISHENTS Type of Cperation |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Merchant wbolesalers, total | 590 | 250,576 | 33,308 | 13.3 | 18,3, 36 | 220 | 6,902 | 6,651 | 6,617 | 316,163 | 337, 737 | 337,000 | 27,872 |
| Service wbolesilers, domes | 567 23 | 243,537 7,039 | 32,644 <br> 64 | 13.4 9.4 | ${ }^{18,035}$ | 273 17 | 6,763 | 6,502 | ${ }^{6,494} 12$ | 310,465 5,698 | 331,350 6,387 | $\xrightarrow[\substack{331,502 \\ 5,498}]{\text { c, }}$ | 27,641 <br> 230 |
| Manufacturers' sales branches, offices, total...... Sales branches (with atocks). Sales offices (witbout stocks). | 100 | 80,065 | 7,006 | 8.8 | 3,748 | 5 | 1,199 | 1,271 | 1,193 | 70,665 | 75,918 | 70,464 |  |
|  | 89 | 61,315 | 6,590 | 10.7 | 3,543 | 5 | 1,152 | 1,223 | 1,144 | 67,074 | 71,905 | 66,559 | 3,0,44 |
|  | 11 | 18,750 | 416 | 2.2 | 205 | ... | 47 | 48 |  | 3,591 | 4,013 | 3,905 |  |
| Petroleum bulk stations, terminals Agents, brokers. <br> Assemblers (mainly farm producta) <br> Type by Kind of Businesa | $\begin{array}{r}153 \\ 30 \\ \hline\end{array}$ | 98,420 24,546 | 8,169 | 8.3 <br> 2.4 <br> 2.4 | 3,375 | 82 17 | 1,084 | 1,072 66 | 1,049 | 63,172 3,847 | 63,899 3,521 | $\begin{gathered} 63,664 \\ 3,786 \end{gathered}$ | 12,804 19 |
|  | 54 | 36,922 | 3,254 | 8.8 | 1,453 | 30 | 742 | 616 | 681 | 32,579 | 24,560 | $\begin{gathered} 3,786 \\ 30,522 \end{gathered}$ | 881 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Merchant wbolesalers, total.......................... <br> Grocerles, confectionery, meats. Groceries (general line) $\qquad$ Confectionery <br> Fish, sea fooda <br> Meats, meat products. <br> Other grocery, food specialties. $\qquad$ | 590 | 250,576 | 33,308 | 13. | 18,346 | 290 | 6,902 | 6,651 | 6,617 | 316,163 | 337,737 | 337,000 | 27,87 |
|  | 114 | 68,998 | 6,399 | 9.3 | 3,449 | 74 | 1,780 | 1,375 | 1,281 | 59,877 | 67,237 | 62,589 | 6,075 |
|  | 14 | 43,290 1,840 | 3,866 302 | 8.9 16.4 | 2,206 <br> 138 | ${ }_{8}$ | 1,275 | 822 56 | 783 57 | 38,389 2,498 | 42, 2092 2,545 | 39,436 | $\begin{array}{r}4,764 \\ \hline 130\end{array}$ |
|  | 35 | 5,642 | 806 | 14.3 | 310 | 33 | 132 | 172 | 135 | 4,627 | 6,732 | 5,352 | 224 |
|  | 21 | 12,237 | 835 | 6.8 | 482 | 15 | 172 | 191 | 189 | 8,516 | 9,721 | 9,473 | 401 |
|  | 21 | 5,989 | 590 | 9.8 | 313 | 11 | 146 | 134 | 117 | 5,847 | 6,147 | 5,799 | 556 |
|  | 42 | 17,916 | 2,137 | . 5 | 972 | 33. | 411 | 331 | 392 | 20,102 | 15,311 | 20,346 | 273 |
|  | 32 | - $15,4,38$ | 1,752 | 11.3 | 160 812 | 24 | 326 | 238 | 305 | 3,061 17,041 | - ${ }^{3,687}$ | 3,977 16,369 | 35 |
| Beer, wines, distilled apirits | 42 | 17,401 | 2,473 | 14.2 | 1,216 | 10 | 349 | 429 | 393 | 20,411 | 24,513 | 22,033 | 801 |
| Drugs, cbemicals, allied products.................... <br> Drugs.. <br> Industrial cbemicala, painte. | 18 | 7,516 | 1,392 | 18.5 | 797 | 6 | 315 | 3210 | 321 | 14,751 | 15,051 | 14,605 | 1,232 |
|  | 9 | 5,322 2,194 | 837 555 | ${ }_{25.3}^{15.7}$ | 375 | 5 | ${ }^{207}$ | 210 106 | ${ }_{111}^{210}$ | 8,816 5,935 | 8,973 6,078 | $\xrightarrow{8,828} 5$ | 880 352 |
| Tobacco and products (exc. leaf) <br> Dry goods, apparel............ <br> Paper and fts products. <br> Automotive equipment, tires and tubes. | 31 | 19,191 | 990 | 5.2 | 569 | 16 | 204 | 213 | 211 | 9,777 | 10,627 | 10,721 | 1,027 |
|  | 18 | 4,606 | 641 | 13.9 | 361 |  | 110 | 112 | 109 | 6,888 | 6,910 | 8,3,8 | 747 |
|  | ${ }^{3}$ | 615 | 121 | 19.7 | 71 | 1 | 27 | 28 | 28 | 1,296 | 1,397 | 1,386 | 158 |
|  | 16 50 | 6,704 | 1,204 | 18.0 | 707 | 6 | 237 | 247 | 258 | 11,210 | 11,214 | 12,071 | 766 |
|  |  | 11,777 | 3,132 | 26.6 | 1,933 |  |  | 611 | 685 | 30,165 | 32,027 | 33,269 | 2,840 |
| Electrical goods. <br> General line, apparatus, suppliea.................... <br> Electrical appliances, specialties. | 27 | 18,226 | 2,129 | 11.7 | 1,144 | 8 | 315 | 320 | 332 | 21,703 | 21,804 | 22,314 | 2,670 |
|  | 17 | 8,8,89 | 1,319 | 8.2 16.0 | ${ }_{690}$ | \% | 192 | 193 | 128 204 | 8,607 13,096 | 8,382 13,222 | 13, ${ }^{\text {, }}$, 11 | 1,115 |
| Herdware, plumbing, beating <br> hardware. <br> Plumbing, beating equipment, supplies | 29 | 25,192 | 3,716 | 14.8 | 2,290 | 6 | 734 | 759 | 761 | 36,406 | 38,873 | 39,761 | 5,078 |
|  | 12 | 13,730 | 2,221 | 16.2 | 1,356 | 1 | 470 | 483 | 488 | 21,584 | 22,818 | 23,409 | 3,495 |
|  | 17 | 11,462 | 1,495 | 13.0 | 934 | 5 | 264 | 276 | 273 | 14,822 | 16,055 | 16,352 | 1,583 |
| Lumber, construction materiala. <br> Lumber, millwork: <br> Direct mill sbippers. <br> Diatributors with yards Other construction materials. | 38 | 12,411 | 2,022 | 16.3 | 1,210 | 23 | 470 | 509 | 475 | 20,280 | 23,353 | 20,441 | 912 |
|  |  | 2,751 |  | 12.6 | 191 | 7 | 97 | 103 | 79 | 3,461 |  |  |  |
|  | 19 | 6,581 | 1,090 | 16.6 | 655 | 12 | 272 | 276 | 280 | 11,317 | 12,396 | 11,415 |  |
|  | 11 | 3,079 | 586 | 19.0 | 364 | 4 | 101 | 130 | 116 | 5,502 | 6,975 | 5,864 | 24 |
| Macbinery, equipment, suppliea.... construction machinery, equipment Faru-dairy machinery, equipment. Industrial machinery, equipment, suppliea rofesalonal equipment, supplies Service eatablishment equipment, supplies. Transportation (exc. automotive) equipment suppliea.. | 67 |  | 3,136 | 20.4 | ,642 | 34 | 568 | 578 | 543 | 29,449 | 31,509 | 29,567 | 2,935 |
|  | 16 <br> 7 | 1,503 2,057 | 406 264 | ${ }_{12.8}^{27.0}$ |  | $\stackrel{10}{3}$ |  |  |  | 4,018 | 5,151 | 4,622 | 225 |
|  | 3 | 1,348 | 262 | 19.4 | 112 |  | 46 | 4 | 4 | ${ }_{2}^{1}, 131$ | 2,074 | 1,986 | 327 |
|  | 18 | 5,560 | 1,104 | 19.8 | 617 | 14 | 197 | 197 | 167 | 11,231 | 11,347 | 10,171 | 1,086 |
|  | 12 | 1,381 | ${ }^{354}$ | ${ }_{25}^{25.6}$ | 184 | 2 | 90 | 88 | 86 | 4,047 | 4,164 | 4,255 | 236 |
|  | 12 | 1,170 | 299 | 25.6 | 141 |  | 60 | 63 | 60 | 2,972 | 3,112 | 2,860 | 373 |
|  | 5 | 2,343 | 447 | 19.1 | 259 | 2 | 69 | 73 | 66 | 3,189 | 3,823 | 3,299 | 358 |
| Metals, netal work (exc. scrap).. | 5 | 1,154 | 188 | 16.3 | 126 | .. | 53 | 55 | 58 | 2,907 | 3,051 | 3,142 | 202 |
| Waste materials. Iron, ateel scrap. Other acrap, waate materials. | 34 | 6,346 | 1,284 | 20.2 | 686 | 18 | 259 | 322 | 331 | 11,046 | 13,449 | 14,145 | 30 |
|  |  | 2,008 |  | 24.4 |  |  |  |  |  |  |  |  |  |
|  | 21 | 4,338 | 793 | 18.3 | 447 | 12 | 150 | 192 | 180 | 6,801 | 8,182 | 7,874 | 67 |
| Other merchant wbolessiers Automobilea, other motor vebicles Amusement, sporting goods. Books, periodicala, newspapera Coal, colse. arm suppliea. Petroleum and producta. Merchant wholeaalers, n.e.c. |  | $\frac{17,261}{3,827}$ | 2,344 | $\frac{13.6}{13.8}$ | 1,273 <br> 16 | 25 | 462 | 446 | 439 | 19,895 | 21,411 | 22,262 | 1,719 |
|  | 3 | 1,009 | 299 | 29.6 | 161 |  | 55 | 70 | 55 | 2,524 | 2,912 | 2,527 | 265 |
|  | 13 | 2,641 | 369 | 14.0 | 217 | 11 | 127 | 126 | 129 | 4,162 | 4,242 | 4,223 | 163 |
|  | 4 | 6,044 | 622 | 10.3 | 239 | $\cdots$ | 87 | 55 |  | 3,105 | 4,048 | 4,899 | 81 |
|  | ${ }^{3}$ | 1,149 | 117 | 10.2 | 6 | 1 | 27 | 17 | ${ }^{21}$ | 1,336 | 956 | 1,152 | 31 |
|  | ${ }^{6}$ | 1,142 1,44 | 200 | 17.5 14.3 | 63 117 | ${ }_{9}$ |  | 25 48 | 26 48 | 1,160 | 2,1286 | $\xrightarrow{1,1,98} \mathbf{2 , 2 5 4}$ | ${ }_{1}^{69}$ |
| Manufacturera' aslea branchea (with stocks),total. Grocerles, confectionery, meats. Farm products (edible). | 89 | 61,315 | 6,590 | 10.7 | 3,543 | 5 | 1,152 | 1,223 | 1,144 | 67,074 | 71,905 | 66,559 | 3,044 |
|  |  |  |  | 7.3 |  |  | 518 |  |  |  | 31,412 |  | 1,261 |
|  | 13 | 6,374 | 1,337 | 21.0 | 529 |  | 169 | 188 | 170 | 9,311 | 11,949 | 9,786 | 632 |
| Machinery, equipment, aupplites. Commercial machinea, equipment other Other machinery, equipment, Euppliea |  | 5,738 | 1,381 | 24.1 | 958 |  | 300 | 10 | 301 | 19,479 | 18,736 | 17,956 | 391 |
|  | 12 | 2,055 |  | 34.9 | 518 |  | 121 | 131 | 127 |  | 10,248 | 9,741 |  |
|  | ${ }_{5}^{4}$ | 3,361 | ${ }_{541}^{123}$ | 38.2 16.1 | 86 354 | 1 | $\begin{array}{r}38 \\ 141 \\ \hline 1\end{array}$ | 36 143 | $\begin{array}{r}37 \\ 137 \\ \hline 18\end{array}$ | 6,635 | 6,934 | 6,531 | 29 195 |
| Manufacturera aalea branchea, n.e.c............ | 16 | 9,393 | 952 | 10.1 | 536 | $\ldots$ | 165 | 171 | 174 | 9,609 | 9,808 | 9,915 | 760 |
| Agenta, brokers, total. Grocerlea, confectionery, meats Farm producta (edible) Macbinery, equipment, suppliea Agenta and brokera, n.e.c. |  | 24,546 | 593 | 2. | 214 | 17 | 77 | 66 | 76 | 3,847 | 3,521 | 3,786 | 19 |
|  |  |  |  |  | 30 |  |  |  |  |  | 53 |  |  |
|  | 9 | 19,656 | 402 | 2.0 | 134 | 4 | 53 | 42 | 50 | 2,603 | 2,272 | 2,351 |  |
|  |  |  |  | 11.1 |  |  |  |  | 8 |  |  |  | 4 |
| ```Asaemblers (mainly farm producta), total. Parm producta (eaible). \\ Dafry, poultry products. Fruita, vegetables (freab) \\ Farm producta (raw materiala) \\ Other asaemblers..``` |  |  |  | 8.8 |  | 30 | 742 | 616 | 681 |  |  | 30,521 |  |
|  |  | 28,661 | 1,623 | 5.7 |  | 13 | 438 | 112 | 329 | 19,114 | 5,752 | 14,711 |  |
|  |  |  |  | 5.9 |  |  |  |  |  |  |  | 0 |  |
|  | 13 | 25,829 | 1,477 | 5.7 | 582 | 9 | 398 | 71 | 289 | 17,233 | 3,742 | 12,831 | 329 |
|  | $\stackrel{4}{29}$ | 7,771 |  | 10.0 | 74 | 4 | 27 | 49 | 27 | 793 | 449 | 793 | 26 |
|  |  |  |  |  |  |  |  |  |  |  | 18,359 | 14,957 |  |

Table 102.-STANDARD METROPOLITAN AREAS
Establishments, Sales, Pay Roll, and Personnel, by Typb of Operation and Kind of Business: 1948

| Metropolitan area, type of operation, and kind of business | Estab lishments <br> (Number) | Sales, entire year <br> (Thousand dollars, | Pay roll, entire year <br> (Thousand dollats) | Active propr: Novem. ber <br> (Numbet) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  | Metropolitan area, type of operation, and kind of business | $\begin{gathered} \text { Estab } \\ \text { lish } \\ \text { ments } \\ \text { (Num } \\ \text { (Ner) } \end{gathered}$ | Sales, entire year <br> (Thousand dollars) | Pay roll, entire year <br> (Thousand dollars) | Active propri: Novem ber <br> (Number) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | $\begin{aligned} & \text { Em } \\ & \text { ployees } \\ & \text { (Nom } \\ & \text { (her) } \end{aligned}$ | Pay roll <br> (Dollars) |  |  |  |  |  | $\begin{aligned} & \text { Em } \\ & \text { ployeas } \\ & \text { (Num- } \\ & \text { (ker) } \end{aligned}$ | Pay roll (Dollars) |
| PORTLAND METROPOLITAN AREA, ${ }^{1}$ total. | 281 | 193,689 | 12,769 | 79 | 4,123 | 233, 172 | PORTLAND METROPOLITAN AREA - Continued |  |  |  |  |  |  |
| Administrative, auxiliary unita..... Wholesale establishments............. WHOLESALE ESTABLISHMENTS | 275 | 193,689 | $\begin{array}{r} 416 \\ 12,353 \end{array}$ | $\dddot{79}$ | $\begin{array}{r} 111 \\ 4,012 \end{array}$ | $\begin{array}{r} 8,939 \\ 224,233 \end{array}$ | Type by Kind of Busineas-Con. <br> Merchant wholesalers-Con. |  |  |  |  |  |  |
| Type of Operation |  |  |  |  |  |  | Tobacco and products (exc. leaf).. Dry goods, apparel................... | 5 | 6,463 2,168 | 212 | $\cdots$ | 65 53 | 4, ${ }^{\text {5, }} 1$ |
| Merchant wholesalers....... | 200 | 114,005 | 8,716 | 73 | 2,958 | 156,136 | Paper and its products............ | 3 | 4,996 | 589 | 2 | 209 | 9,736 |
| Manufacturers' sales branches, |  |  |  |  |  |  | Automotive equipment,tires, tubes.. Electrical goods................ | 13 | +3,871 | 720 | 8 | 251 | 11,454 |
| offices, total................ | 40 | 32,174 | 1,805 |  | 524 | 32,924 | Herdware, plumbing, heating....... | 11 | 11,547 | 907 | 5 | 254 | 17,845 |
| Sales branches (with stocks). | 33 | 22,368 | 1,667 |  | 490 | 30,323 | Lumber, construction materials.... | 13 | 6,463 | 499 | 5 | 172 | 17,432 8,326 |
| Sales offices (without stocks). | 7 | 9,806 | 138 | $\ldots$ | 34. | 2,601 | Machinery, equipment, suppl | 38 | 9,928 | 1,048 | 17 | 342 | 17,892 |
| Petroleum bulk stations, terminals.. |  |  |  |  | 379 |  | Maste materials................... | 11 | 2,415 5,595 | 195 | 11 | 76 | 3,654 |
| Agents, brokers.................. | 8 | 2,072 |  | 3 | 13 |  | Merchant wholesalers, n.e.c....... | 23 | 5,595 | 574 | 11 | 235 | 10,813 |
| Assemblers (mainly farm products)... | 11 | 3,119 | 416 | 1 | 138 | 8,014 | Manufacturers' sales branchea (with stocks), total........................... | 33 | 22,368 | 1,667 |  | 490 | 30,323 |
| e by Kind of Business |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Merchant wholesalers, total. | 200 | 114,005 | 8,716 | 73 | 2,958 | 156,136 | Machinery, equipment, supplies | 12 | 12,587 2,354 | 551 545 |  | 170 <br> 138 | 10,004 9,632 |
| Groceries, confectionery, meats... | 27 | 31,946 | 1,626 | 6 | 577 | 30,176 | Manuf's' sales branchea, n.e.c..... | 12 | 7,427 | 571 |  | 182 |  |
| Farm products (edible)............ | 7 | 6,879 | 231 | 2 | 76 | 4,019 | Agents, brokers, total. | 8 | 2,072 | 52 | 3 | 13 |  |
| Beer, wines, distilled spirits.... | 8 | 4,885 | 313 | 2 | 85 | 5,648 | Machinery, equipment, supplies |  | 2,012 |  | 3 | 13 | 165 |
| Drugs, chemicals, allied products. | 9 | 5,727 | 544 | 4 | 222 | 9,993 | Agents and brokera, n.e.c.......... | 5 | 1,956 | 4 |  | 10 | 786 |

*. Proprietora of unincorporated businesaes.
n.e.c. Not elsewnere classified.

Consists of Fortland, South Portland, and Westbrook citles and Cape Elizabeth and Falmouth touns in Cumberland County.
Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE ${ }^{1}$
Establishments, Sales, Pay Roll, and Personnel-Total; Establishments and Sales-Merchant Wholesalers and Other Operating Types: 1948

| County and city | Total |  |  |  |  |  | Merchant wholesalers |  | Other operating types |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Establishments (Number) | Sales, entire year <br> (Thousand dollars) | Pay roll, entirc ycar <br> (Thousand dollars) | Acrive proprietors,* November (Number) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  | Establishments <br> (Number) | Sales, entire year <br> (Thousand dollats) | Establishments (Number) | Sales, entirẹ year <br> (Thousand dollars) |
|  |  |  |  |  | Employecs (Number) | Pay roll (Dollars) |  |  |  |  |
| State, total......................... <br> Administrative, auxiliary units Wholesale establiahments | 936 | 490,529 | 27,594 | 424 | 9,735 | 515,179 | $\ldots$ | $\ldots$ | $\ldots$ | $\ldots$ |
|  | 927 | 490, 729 | $\begin{array}{r} 458 \\ 27,136 \end{array}$ | 424 | $\begin{array}{r} 119 \\ 9,616 \end{array}$ | $\begin{array}{r} 9,744 \\ 505,435 \end{array}$ | 590 | 250,576 | 337 | 239,953 |
| Androscoggin County.. | 91 | 38,450 | 2,896 | 46 | 1,030 | 53,009 | 67 | 24,946 | 24 |  |
| Auburn $\qquad$ <br> Leviston. | ${ }^{28}$ | 10,439 27,356 | 1,017 | 11. | 352 651 | 18,476 | 19 | (x) 208 | 9 | $(x)$ |
| Leviston.............. | 60 3 | 27,356 655 | 1,830 49 | 34 1 | 651 27 | 33,588 945 | 46 2 | (x) ${ }^{19}$, 208 | 14 1 | $(x)^{8,148}$ |
| Aroostook County......... | 85 | 70,729 | 2,171 | 35 | 835 | 43,285 | 34 | 14,626 | 51 | 56,103 |
| Fort Fairfield village | 6 | 6,155 | 96 | 3 | 25 | 1,390 | 1 | (x) | 5 | (x) |
| Preaque Iale village. | 22 | 42,994 | 1,022 | 7 | 409 | 20,208 | 5 | 5,092 | 17 | 37,902 |
| Remainder of County... | 57 | 21,580 | 1,053 | 25 | 401 | 21,687 | 28 | (x) | 29 | (x) |
| Cumberland County.. | 297 | 196,848 | 13,118 | 87 | 4,289 | 240,279 | ... | ... | $\ldots$ | $\ldots$ |
| Adminjatrative, auxiliary | 6 |  | 416 |  | 111 | 8,939 |  |  |  |  |
| Wholesale establishments, | 291 | 196,848 | 12,702 | 87 | 4,178 | 231,340 | 209 | 115,901 | 82 | 80,947 |
| Brunswick village....... Portland | 25 | 602 172,980 | 83 11,754 | $7{ }^{2}$ | 4 | 1,924 | 4 | ${ }^{602}$ | $\cdots$ | $\cdots$ |
| South Portiond....... | 259 | 172,980 19,451 | 11,754 | 75 3 | 3,849 | 213,448 8,048 | 193 4 | 112,706 | 66 7 | 60,274 19,030 |
| Westbrook.. | 3 | 840 | 109 | 1 | 39 | 2,166 | 2 |  | 1 | (x) ${ }^{\text {a }}$ |
| Remainder of County.. | 14 | 2,975 | 312 | 6 | 131 | 5,754 | 6 | (x) | 8 | (x) |
| Pranklin County.. | 4 | 1,348 | 124 | 8 | 50 | 2,072 | 2 | (x) | 2 |  |
| Hancock County. | 23 | 6,215 | 320 | 23 | 128 | 6,140 | 14 | 3,087 | 9 | 3,128 |
| Kenzebec County. | 84 | 35,064 | 1,508 | 47 | 609 | 29,184 | 58 | 17,834 | 26 | 17,230 |
| Augusta.... | 27 | 16,890 | 694 | 13 | 245 | 13,050 | 18 | 10,397 | 9 | 6,493 |
| Gardiner..... | 9 | 3,436 | 146 | 6 | 86 | 3,273 | 7 |  | $\stackrel{2}{9}$ |  |
| Watervile.......... | 27 21 | 8,253 6,435 | 375 293 | 15 13 | 146 132 | 6,655 6,206 | 18 15 | (x) ${ }^{3,502}$ | 9 | $(\mathrm{x})^{4,751}$ |
| Knox County.. | 41 | 13,069 | 583 | 21 | 252 | 11,286 | 16 | 3,510 | 25 |  |
| Rocklend... | 27 | 10,573 | 431 | 14 | 190 | 8,275 | 12 | 3,105 | 15 | 7,468 |
| Remainder of County | 14 | 2,496 | 152 | 7 | 62 | 3,011 | 4 | 405 | 10 | 2,091 |
| Lincoln County............ | 19 | 3,685 | 131 | 11 | 88 | 3,005 | 9 | 1,157 | 10 | 2,528 |
| Oxford County.... | 29 | 5,752 | 287 | 14 | 117 | 6,280 | 17 | 2,154 | 12 | 3,598 |
| Rumford Falls village.. | 18 | 3,806 | 192 | 7 | 76 | 4,448 | 12 | 1,517 | 6 | 2,289 |
| Remainder of County...... | 11 | 1,946 | 95 | 7 | 41 | 1,832 | 5 | 637 | 6 | 1,309 |
| Penobacot County.. | 125 | 77,219 | 4,646 | 31 | 1,624 | 86,773 | $\ldots$ | ... | $\ldots$ | ... |
| Adminiatrative, auxiliary | 3 |  | 42 |  | 8 | 805 |  |  |  |  |
| Wholeanle eatablishmenta, tis | 122 | 77,219 | 4,604 | 31 | 1,616 | 85,968 | 86 | 47,566 | 36 | 29,653 |
| Bangor.................... | 88 | 66,939 | 3,908 | 19 | 1,349 | 71,451 | 66 | 40,863 | 22 | 26,076 |
| Brever. <br> Old Town | 16 | 5,252 1,022 | 463 | 4 | 192 | 10,258 | 11 | 3,125 | 5 | 2,127 |
| Remainder of County... | 15 | 4,006 | 206 | 7 | 63 | 730 3,529 | 3 6 | -1,556 | 9 | 1,450 |

See footnotea at end of table.

Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE ${ }^{1}$-Continued
Establishmants, Sales, Pay Roll, and Personnel-Total; Establishments and Sales-Merchant Wholesalgrs and Other Operating Types: 1948


* Proprietors of unincorporsted businesses.
${ }_{1}^{x}$ Withheld to avoid disclosure.
Based on advance 1950 population estimates.

Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE
Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948


[^44]n.e.o. Not elsewhere clasalified.

## MARYLAND

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Table 101.-THE STATE
Establisgments, Sales, Expenges, Pay Roll, Personnel, and Stocks, by Type of Operation and Kind of Business: 1948

| Type of operation and kind of business | Estab-lishments ( (umber) | Sales, entire year <br> (Thousand dollars) | Operating expenses ${ }^{1}$ (inc. pay roll) |  | Pay roll, entire year <br> (Thousand dollars) | Active proprietors, Novern. ber ( Num ber) | Paid employees, workweek ended nearest- |  |  | Pay roll, workweek ended nearest- |  |  | Stocks on hand, end of year, at cost <br> (Thousand dollars) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Amount <br> (Thousand dollats) | Percent of sales |  |  | March 15 (Number) | July 15 <br> ( $\mathrm{Number} \mathrm{)}$ | Nov. 15 (Number) | March 15 <br> (Dollars) | July 15 <br> (Dollars) | Nov. 15 (Dollars) |  |
| ```State, total.``` $\qquad$ <br> ```Administrative, auxiliary units.......... 1948.... Wholesale establishments..................... \(1948 . .\). .``` | 3,101 | 2,083,715 | n.a. | .a. | 105,916 | 2,130 | 33,910 | 34,031 | 35,143 | 1,878,917 | 1,961,259 | 2,035,363 | 132,229 |
|  | $\begin{array}{r} 25 \\ 3,0^{\prime} 76 \end{array}$ | $\begin{array}{r} 25,966 \\ 2,057,749 \end{array}$ | n.a. | $\begin{aligned} & \mathrm{n} \cdot \mathrm{a} . \\ & \mathrm{n} \cdot \mathrm{a} . \end{aligned}$ | 5,973 99,943 | 2,130 | $\begin{array}{r} 1,663 \\ 32,247 \end{array}$ | $\begin{array}{r} 1,827 \\ 32,204 \end{array}$ | $\begin{array}{r} 1,504 \\ 33,639 \end{array}$ | $\begin{array}{r} 106,237 \\ 1,772,680 \end{array}$ | $\begin{array}{r} 116,052 \\ 1,845,207 \end{array}$ | $\begin{array}{r} 103,406 \\ 1,931,957 \end{array}$ | $\begin{array}{r} 10,561 \\ 121,668 \end{array}$ |
| $\begin{aligned} & \text { 1939.... } \\ & \text { 1929. } \end{aligned}$ | $\begin{aligned} & 2,461 \\ & 2,198 \end{aligned}$ | $\begin{aligned} & 688,138 \\ & 71,412 \end{aligned}$ | п.я. | $\begin{aligned} & \text { n.a. } \\ & \text { n.a. } \end{aligned}$ | $\begin{aligned} & 33,260 \\ & 32,752 \end{aligned}$ | $\begin{aligned} & 1,904 \\ & 1,512 \end{aligned}$ | $\begin{array}{r} 23,010 \\ \text { n.a. } \end{array}$ | 22,820 | $\begin{gathered} 25,178 \\ \text { n.a. } \end{gathered}$ | $\begin{aligned} & \text { n. a. } \\ & \text { n. } a_{0} . \end{aligned}$ | $\begin{aligned} & \text { n. a. } \\ & \text { n. } A_{0} \end{aligned}$ | $\begin{aligned} & \text { n. a. } \\ & \text { n. a. } \end{aligned}$ | $\begin{aligned} & 41,466 \\ & 48,812 \end{aligned}$ |
| WHOLESALE ESTABLISHMENTS Type of Operation |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Merchant wholesalers, total..................... | 2,114 | 936,428 | 115,992 | 12.4 | 67,126 | 1,618 | 20,770 | 21,232 | 21,499 | 1,147,226 | 1,201,817 | 1,235,088 | 89,186 |
| Service wholeaslera, domestic market........... Foreign trade merchants................................. Limited-function tholesalers...................... | $\begin{array}{r} 2,013 \\ 21 \\ 80 \end{array}$ | 870,548 14,758 51,122 | 111,111 1,726 3,155 | $\begin{array}{r} 12.8 \\ 11.7 \\ 6.2 \end{array}$ | 64,661 558 1,907 | 1,557 <br> 12 <br> 49 | $\begin{array}{r} 20,274 \\ 118 \\ 378 \end{array}$ | $\begin{array}{r} 20,753 \\ 112 \\ 367 \end{array}$ | $\begin{array}{r} 21,016 \\ 106 \\ 377 \end{array}$ | $\begin{array}{r} 1,103,720 \\ 10,248 \\ 33,258 \end{array}$ | $\begin{array}{r} 1,159,546 \\ 8,970 \\ 33,301 \end{array}$ | $\begin{array}{r} 1,193,096 \\ 8,514 \\ 33,478 \end{array}$ | 87,625 764 797 |
| ```Manufacturers' sales branches, ofrices, total... Sales branches (with atocks)..................... Sales offices (without atocks).``` | 300 | 607,970 | 37,479 | 6.2 | 20,227 | 5 | 5,597 | 5,662 | 5,436 | 381,766 | 387,220 | 393,123 | 17,030 |
|  | 201 99 | $\begin{aligned} & 347,858 \\ & 260,112 \end{aligned}$ | 29,155 8,324 | 8.4 3.2 | 16,451 3,776 | 5 | 4,770 | $\begin{array}{r}4,831 \\ \hline 831\end{array}$ | 4,582 | 313,057 68,709 | 316,759 70,461 | 315,984 77,139 | 17,030 $\ldots$ |
| Fetroleum buik stations, terminals................ Agents, brokers................................................... | 162 325 | 171,419 287,834 | 12,457 9,259 | 7.3 3.2 | 5,517 3,291 | 82 290 | 2,007 | 1,880 | 1,986 1,051 | 116,399 58,216 | 213,836 71,495 | 118,673 60,581 | 12,825 1,147 |
| Asaemblers (mainly farm producta), total........ | 175 | 54,098 | 7,376 | 13.6 | 3,782 | 135 | 2,895 | 2,247 | 3,667 | 69,073 | 70,839 | 124,492 | 1,480 |
| Cooperative marketing associstions Grain (country) elevators. Other assemblers, country buyers................. | 4 | 5,913 | 240 | 4.0 | 124 |  | 39 | 37 | 38 | 2,569 | 2,406 | 2,474 | 60 |
|  | 12 | 7,519 | 510 | 6.8 | 226 | 5 | 102 | 112 | 97 | 4,092 | 5,191 | 4,282 | 591 |
| Type hy Kind of Business | 159 | 40,666 | 6,626 | 16.3 | 3,432 | 130 | 2,754 | 2,098 | 3,532 | 62,412 | 63,242 | 117,736 | 829 |
| Merchant wholesalers, total...................... | 2,114 | 936,428 | 115,992 | 12.4 | 67,126 | 1,618 | 20,770 | 21,232 | 21,499 | 1,147,226 | 1,201,817 | 1,235,088 | 89,186 |
| Groceries, confectionery, meats................... Groceriea (general line) Confectionery. <br> Fiah, sea foods. <br> Meats, meat products. <br> Other grocery, food apecialties. | 282 | 132,912 | 12,501 | 9.4 | 7,246 | 231 | 2,496 | 2,515 | 2,620 | 130,899 | 135,123 | 142,602 | 9,468 |
|  | 49 | 67,602 | 5,667 | 8.4 | 3,533 | 32 39 | 1,182 | 1,209 | 1,218 | 62,739 | 68,403 | 67,799 | 6,821 |
|  | 44 | 10,725 | 1,213 | 11.3 | 766 | 39 | 293 | 262 | 321 | 13,746 | 11,797 | 16,395 | 633 |
|  | 40 | 11,766 | 1,178 | 10.0 | 674 | 30 | 221 | 220 | 250 | 12,927 | 13,050 | 14,390 | 391 |
|  | 39 | 21,194 | 1,592 | 7.5 | 882 | 48 | 299 | 313 | 311 | 15,784 | 16,032 | 16,809 | 449 |
|  | 110 | 21,625 | 2,851 | 13.2 | 1,391 | 82 | 501 | 511 | 520 | 25,703 | 25,841 | 27,299 | 1,174 |
| Farm products (edible). Dairy, poultry products Fruits, vegetahles (fresh) | 194 | 82,719 | 7,235 | 8.7 | 3,821 | 220 | 1,471 | 1,569 | 1,581 | 68,108 | 72,835 | 74,785 | 1,184 |
|  | 64 | 29,535 | 2,759 | 9.3 | 1,546 | ${ }^{68}$ | ${ }^{638}$ | 689 | 689 | 29,434 | 30,754 | 33,106 | ${ }_{502}^{682}$ |
|  | 130 | 53,184 | 4,476 | 8.4 | 2,275 | 152 | 833 | 880 | 892 | 38,674 | 42,081 | 41,679 | 502 |
| Beer, winea, distilled spirits. Beer, ale. Wines, distilled spirits. spirits............................ | 109 | 73, 186 | 6,736 | 9.2 | 3,570 | 77 | 977 | 1,016 | 1,005 | 64,086 | 66,979 | 70,243 | 7,043 |
|  | 85 | 14,062 |  | 13.5 | 946 | 66 | 333 | 391 | 352 | 16,549 | 20,382 | 17,385 |  |
|  | 24 | 59,124 | 4,833 | 8.2 | 2,624 | 11 | 644 | 625 | 653 | 47,537 | 46,597 | 52,858 | 6,497 |
| Drugs, chemicals, allied products............... <br> Drugs (general line).................................... <br> Druga, drug aundries (specialty lines). Industrial chemicals, explosives. $\qquad$ Paints, varnishes. | 59 | 19,927 | 3,026 | 15.2 | 1,707 | 44 | 564 | 546 | 549 | 28,495 | 27,672 | 28,859 | 2,725 |
|  | 4 | 9,416 | 1,124 | 11.9 | 795 | 5 | 261 | 255 | 253 | 11,271 | 12,190 | 13,139 | 1,311 |
|  | 21 | 2,833 | 443 | 15.6 | 233 | 18 | 100 | 104 | 106 | 3,992 | 4,081 | 4,318 | 309 |
|  | 10 | 3,387 | 651 | 19.2 | 289 | 5 | 72 | 55 | 54 | 5,939 | 4,259 | 3,775 | 549 |
|  | 24 | 4,291 | 808 | 18.8 | 390 | 16 | 131 | 132 | 136 | 7,293 | 7,142 | 7,627 | 556 |
| Tohacco and products (exc. lear).............. | 53 | 44,634 | 2,527 | 5.7 | 1,528 | 55 | 477 | 493 | 495 | 22,533 | 23,665 | 24,423 | 1,851 |
| Dry goods, apparel. $\qquad$ Clothing, fumishings, footwear................ Dry goods (general line)............................ Dry goods specialties, piece goods, notions. Plece goods converters. $\qquad$ | 169 | 47,590 | 6,248. | 13.1 | 3,128 | 174 | 957 | 940 | 954 | 56,411 | 56,345 | 55,755 | 6,181 |
|  | 100 | 28,545 | 4,303 | 15.1 | 2,070 | 109 | 662 | 651 | 646 | 37,210 | 36,748 | 36,081 | 3,696 |
|  | 4 | 1,781 | 261 | 14.6 | 157 | 4 | 34 | 33 | 34 | 2,754 | 2,787 | 2,475 | 197 |
|  | 57 | 12,727 | 1,427 | ${ }_{5}^{11.2}$ | 745 156 | 56 | 226 35 | $\stackrel{222}{3}$ | 237 37 | 13,932 | 14,358 2,452 | 14,743 2,456 | 1,968 |
|  | 8 | 4,537 | 257 | 5.7 | 156 | 5 | 35 | 34 | 37 | 2,515 | 2,452 | 2,456 | 320 |
| Furniture, home furnishings.......................... Furniture (household, office).................. Home furnishings, flcor coverings............. | 55 | 16,778 | 2,505 | 14.9 | 1,497 | 37 | 385 | 413 | 432 | 25,106 | 27,186 | 31,027 | 2,353 |
|  | 19 |  | 863 | 21.7 |  | 13 | 140 | 159 | 166 | 9,171 | 10,789 | 11,099 | 785 |
|  | 36 | 12,807 | 1,642 | 12.8 | 943 | 24 | 245 | 254 | 266 | 15,935 | 16,397 | 19,928 | 1,568 |
| Paper and its products. Wrapping paper, twine. $\qquad$ Fine paper. ...................... Stationery, office supplies.......................... Wallpaper Other paper products. | 65 | 28,409 | 4,578 | 16.1 | 3,084 | 3 | 847 | 869 | 873 | 54,483 | 56,255 | 55,423 | 2,705 |
|  | 8 | 2,442 | 460 | 18.8 | 335 | 6 | 76 | 77 | 75 | 5,792 | 5,217 | 5,411 | 278 |
|  | 10 | 12,156 | 1,582 | 13.0 | 1,024 | 5 | 231 | 240 | 236 | 18,176 | 20,100 | 19,330 | 936 |
|  | 14 | 2,458 | 788 | 32.0 | 576 | 5 | 201 58 | 209 58 | 208 | 10,498 | 11,365 | 10,463 | 510 |
|  | 26 | $\begin{array}{r}\text { r } \\ 10,31 \\ \hline 362\end{array}$ | 345 1,403 | 34.8 13.5 | 171 978 | $\begin{array}{r}3 \\ 20 \\ \hline\end{array}$ | 58 281 | 58 285 | 62 292 | 3,066 16,951 | 3,097 16,476 | 3,234 16,985 | 161 |
|  | 26 | 10,362 | 1,403 | 13.5 | 978 | 20 | 281 | 285 | 292 | 16,951 | 16,476 | 16,985 | 820 |
| Farii products (raw materials). Autamotive equipment, tires and tubes. | 22 | 36,595 | 1,584 | 4.3 | 687 | 14 | 180 | 173 | 194 | 11,990 | 12,212 | 12,676 | 795 |
|  | 163 | 31,048 | 6,990 | 22.5 | 4,318 | 119 | 1,480 | 1,513 | 1,523 | 76,845 | 77,672 | 81,594 | 6,388 |
| Electrical goods........................................... General line, apparatus, supplies............. Electrical appliances, specialties. | 75 | 60,777 | 8,142 | 13.4 | 4.714 | 30 | 1,348 | 1,406 | 1,446 | 79,517 | 84,518 | 88,549 | 7,448 |
|  | 39 | 31,127 | 4,107 | 13.2 | 2,486 | 12 | 770 | 806 | 818 | 42,194 | 45,869 | 46,468 | 4,033 |
|  | 36 | 29,650 | 4,035 | 13.6 | 2,228 | 18 | 578 | 600 | 628 | 35,323 | 38,649 | 42,081 | 3,415 |
| Herdware, plumbing, heating. Hardware. Plumbing, heating equipment, supplies.位, | 93 | 42,627 | 6,534. | 15.3 | 4,115 | 48 | 1,112 | 1,148 | 1,171 | 63,107 | 74,350 | 68,596 | 7,536 |
|  | 28 | 15,009 | 2,413 | 16.1 | 1,539 | 17 | 428 | 436 | ${ }_{717}$ | 24,312 | 32,2344 | 25,001 | 2,996 |
|  | 65 | 27,618 | 4,121 | 14.9 | 2,576 | 31 | 684 | 712 | 717 | 38,795 | 42,116 | 43,595 | 4,540 |
| Lumher, construction materiala................ | 84 | 59,443 | 8,533 | 14.4 | 5,367 | 45 | 1,559 | 1,645 | 1,659 | 87,662 | 95,233 | 97,458 | 6,654 |
| Lumber, millwork: |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Direct mill shippers. <br> Distributors with yards. | 19 38 | 9,392 39,005 | 552 6,076 | 5.9 15.6 | 332 3,899 | 12 | 62 1,142 | 58 1,213 | 1,227 | 6,499 63,284 | 6,102 69,521 | 6,121 7,487 | 5,826 |
| Other construction materials................ | 27 | 11,046 | 1,905 | 17.2 | 1,136 | 21 | 355 | 374 | 368 | 17,879 | 19,610 | 19,850 | 817 |
| Machinery, equipment, auppliea.................... Commercial machinea, equipment................ Construction machinery, equipment............ Farm-dairy machinery, equipment............... Industrisl machinery, equipment, supplies... Professional equipvent, supplies.............. Service establishment equipment, aupplies... Transportation (exc. automotive) equipment, supplies. | 318 | 75,378 | 15,168 | 20.1 | 9,026 | 215 | 2,611 | 2,618 | 2,604 | 154,319 | 158,374 | 157,987 | 10,095 |
|  | प14 14 | 13,678 | 3,313 | 24.2 14.8 | 2,044 1,222 | $\begin{array}{r}6 \\ 4 \\ \hline\end{array}$ | 634 262 | 63 27 | 633 269 | 35,524 21,611 | 36,538 21,811 | 37,511 23,085 | 1,932 1,833 |
|  | 6 | , 887 | 148 | 16.7 | , 46 | 5 | 21 | 23 | 19 | ${ }^{190}$ | ,960 | 782 | 156 |
|  | 75 | 22,229 | 4,335 | 19.5 | 2,680 | 42 | 756 | 761 | 731 | 41,800 | 43,612 | 41,394 | 2,699 |
|  | 34 | 6,982 | 1,714 | 24.5 | 1,064 | 27 | 359 | 349 | 37 | 18,569 | 18,961 | 19,448 | 1,080 |
|  | 65 | 3,543 | 1,881 | 22.0 | 952 | 55 | 343 | 339 | 334 | 18,974 | 19,217 | 17,926 | 1,287 |
|  | 30 | 9,800 | 1,816 | 18.5 | 1,018 | 21 | 236 | 241 | 247 | 16,951 | 17,275 | 17,841 | 1,108 |

See footnotes at end of table.

Table 101.-THE STATE-Continued
Establibhments, Sales, Expenses, Pay Roll, Personnel, and Stocks, by Type of Operation and Kind or Business: 1948

| Type of operation and kind of business | Estab lishments (Number) | Sales, entire year <br> (Thousand dollars) | Operating expenses ${ }^{1}$ (inc. pay roll) |  | Pay roll,entireyear(Thousanddollars) | Active proprie tors, November (Num. ber) | Paid employees, workweek ended nearest- |  |  | Pay roll, workweek ended nearest- |  |  | Stocks on hand, end of year. at cost <br> (Thousand dollars) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Amount <br> (Thousand dollars) | Percent of sales |  |  | March 15 (Number) | July 15 <br> (Number) | Nov. 15 <br> (Number) | March 15 <br> (Dollars) | July 15 (Dollars) | $\begin{aligned} & \text { Nov. } 15 \\ & \text { (Dollars) } \end{aligned}$ |  |
| Type by Kind of Businesa--Continued |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Merchant wholesalers--Continued |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Metala, metal work (exc. scrsp) | 24 | 16,866 | 2,398 | 14.2 | 1,516 | 10 | 398 | 404 | 404 | 28,853 | 28,779 | 30,131 | 2,191 |
| Iron, ateel and products... | 17 | 12,689 | 1,804 | 14.2 | 1,095 | 8 | 297 | 295 | 294 | 22,635 | 22,208 | 23,125 | 1,676 |
| Nanferrous metala, metal work................. | 7 | 4,177 | 594 | 14.2 | ${ }_{4} 42$ | 2 | 101 | 109 | 110 | 6,218 | 6,57 | 7,006 | , 515 |
| Wsate materials. | 97 | 40,683 | 6,809 | 16.7 | 3,467 | 89 | 1,385 | 1,435 | 1,511 | 60,764 | 61,733 | 66,439 | 3,899 |
| Iron, steel acrap. | 29 | 28,629 | 4,265 | 14.9 | 2,135 | 23 | 712 | 741 | 791 | 35,922 | 36,538 | 39,800 | 3,473 |
| Other scrap, waste materisls | 68 | 12,054 | 2,544 | 21.1 | 1,332 | 66 | 673 | 694 | 720 | 24,842 | 25,175 | 26,639 | 426 |
| Other merchant wholeaalera.. | 252 | 126,856 | 14,478 | 11.4 | 8,335 | 176 | 2,523 | 2,529 | 2,478 | 134,048 | 142,506 | 148,541 | 10,670 |
| Automobilea, other motor | 35 | 14,815 | 2,243 | 15.1 | 1,492 | 27 | 340 | 378 | 434 | 18,775 | 21,732 | 23,534 | 1,256 |
| Amusement, sporting goods..... | 32 | 6,595 | 1,292 | 19.6 | 596 | 28 | 219 | 237 | 230 | 9,934 | 9,922 | 10,789 | 1,081 |
| Books, periodicala, newspaper | 15 | 5,001 | 756 | 15.1 | 493 | 11 | 209 | 216 | 217 | 8,729 | 8,723 | 8,809 | 208 |
| Coal, coke... | 28 | 35, 847 | 1,803 | 5.0 | 1,280 | 3 | 191 | 169 | 194 | 21,613 | 20,849 | 22,203 | 109 |
| Farm biupliea. | 25 | 15,644 | 1,617 | 10.3 | 677 | 16 | 268 | 263 | 239 | 11,785 | 11,232 | 10,358 | 1,865 |
| Jewelry........ | 23 | 6,584 | 1,106 | 16.8 | 649 | 22 | 165 | 172 | 193 | 11,003 | 11,363 | 12,784 | 1,107 |
| Petroleum and producta...................... | 38 | 8,946 | 1,140 | 12.7 | 506 | 22 | 173 | 153 | 160 | 8,566 | 8,368 | 8,591 | 311 |
| Merchant wholeaalers, miscellaneous products | 56 | 33,424 | 4,521 | 13.5 | 2,642 | 47 | 958 | 941 | 811 | 43,643 | 50,717 | 51,473 | 4,733 |
| Manufacturers' aalea branchea (with stocks), totsl. | 201 | 347,858 | 29,155 | 8.4 | 16,451 | 5 | 4,770 | 4,831 | 4,582 | 313,057, | 316,759 | 315,984 | 17,030 |
| Groceriea, coafectionery, meata. Farm products (edible). | $\begin{aligned} & 43 \\ & 11 \end{aligned}$ | $\begin{array}{r} 128,448 \\ 9,953 \end{array}$ | $\begin{aligned} & 6,304 \\ & 1,681 \end{aligned}$ | $\begin{array}{r} 4.9 \\ 16.9 \end{array}$ | $2,944$ | ... | 873 293 | $\begin{aligned} & 894 \\ & 314 \end{aligned}$ | $\begin{aligned} & 889 \\ & 310 \end{aligned}$ | $\begin{aligned} & 56,078 \\ & 15,110 \end{aligned}$ | $\begin{aligned} & 55,988 \\ & 17,047 \end{aligned}$ | $\begin{aligned} & 59,929 \\ & 16,904 \end{aligned}$ | 3,427 |
| Drugs, chemicala, allied products. | 19 | 16,480 | 3,386 | 20.5 | 1,545 | $\ldots$ | 408 | 411 | 406 | 29,912 | 27,268 | 29,064 | 1,272 |
| Druga, drug aundries... | ${ }_{7}^{6}$ | 8,963 | 2,542 | 28.4 | 1,090 |  | 285 | 285 | 283 | 21,527 | 19,929 | 20,575 | 737 |
| Industrial chemicala, explosive | 7 | 5,239 | 476 | 9.1 | 238 | ... | 62 | 60 | 58 | 4,589 | 4,234 | 4,231 | 170 |
| Paints, varniahea.............. | 6 | 2,278 | 368 | 16.2 | 217 | ... | 61 | 66 | 65 | 3,796 | 3,105 | 4,258 | 365 |
| Dry goods, apparel... | 6 | 2,925 | 502 | 17.2 | 215 | $\cdots$ | 57 | 57 | 58 | 3,772 | 3,611 | 3,793 | 299 |
| Paper and its products.......... | 4 | 722 | 17 | 23.7 | 108 | 1 | 32 | 33 | 31 | 1,978 | 2,262 | 2,045 | 57 |
| Automotive equipment, tirea and tubea, | 10 | 20,938 | 1,860 | 8.9 | 980 | $\ldots$ | 300 | 325 | 320 | 18,071 | 19,588 | 20,127 | 1,806 |
| Herdvare, plumbing, heating....... | 7 | 3,731 | 735 | 19.7 | 437 |  | 133 | 124 | 133 | 7,826 | 8,425 | 9,288 | 329 |
| Lumber, construction materide................ | 7 | 9,672 | 1,522 | 15.7 | 1,181 | 3 | 454 | 369 | 279 | 25,6\% | 24,070 | 17,434 | 714 |
| Machinery, equipment, supplies.. | 60 | 40,748 | 6,433 | 15.8 | 4,236 | 1 | 1,131 | 1,179 | 1,051 | 81,034 | 83,985 | 80,101 | 4,030 |
| Commercial machines, equipment.. | 26 | 10,620 | 3,278 | 30.9 | 2,564 |  | 620 | 641 | 516 | 51,605 | 51,728 | 47,326 | 639 |
| Farm-dasry machinery, equipment.............. | 4 | 18,857 | 1,288 | 6.8 | 602 | $\cdots$ | 186 | 185 | 185 | 10,863 | 11,015 | 10,705 | 1,408 |
| Industrial machinery, equipment, aupplies... | 17 | 6,040 | 947 | 15.7 | 560 | 1 | 155 | 169 | 169 | 9,444 | 11,064 | 11,307 | 735 |
| Profesaionsl equipment, auppliea........... | 5 | 891 | 230 | 25.8 | 136 | ... | 46 | 49 | 49 | 2,639 | 2,888 | 2,624 | 153 |
| Service eatablishment equipment, aupplies... Transportation (exc. automotive) | 3 | 1,195 | 290 | 24.3 | 132 | ... | 50 | 50 | 50 | 2,427 | 2,388 | 2,467 | 242 |
| auppliea........................................ | 5 | 3,145 | 400 | 12.7 | 242 | $\ldots$ | 74 | 85 | 82 | 4,056 | 4,902 | 5,672 | 853 |
| Metals, metal work (exc. acrap).............. | 5 | 7,502 | 789 | 10.5 | 540 | $\ldots$ | 95 | 100 | 106 | 10,117 | 9,908 | 10,895 | 955 |
| Manuracturera' aslea branchea, n.e.c.......... | 29 | 106,739 | 5,772 | 5.4 | 3,412 | ... | 994 | 1,025 | 999 | 63,469 | 64,607 | 66,404 | 3,419 |
| Manufacturers' asiea officea (without atocka), total. | 99 | 260,112 | 8,324 | 3.2 | 3,776 | $\ldots$ | 827 | 831 | 854 | 68,709 | 70,461 | 77,139 |  |
| Croceriea, confectionery, meats. | 8 | 21,941 | 1,347 | 6.1 | 519 | $\cdots$ | 147 | 155 | 160 | 9,385 | 10,202 | 11,104 |  |
| Furniture, home furnishinga. | 5 | 3,181 | 127 | 4.0 | 68 | ... | 15 | 16 | 16 | 1,378 | 1,461 | 1,609 | $\ldots$ |
| Paper and its products......................... | 16 | 11,939 | 985 | 8.2 | 523 | ... | 105 | 107 | 99 | 10,696 | 9,723 | 9,885 |  |
| Electricel gooda............................... | 6 | 5,067 | 145 | 2.9 | 91 | ... | 17 | 17 | 19 | 1,701 | 1,695 | 1,865 | ... |
| Hardvare, plumbing, heating. | 5 | 6,001 | 347 | 5.8 | 134 | $\ldots$ | 28 | ${ }_{5}^{28}$ | 29 | 2,439 | 2,439 | 2,831 |  |
| Lumber, construction materials................ | 6 | 12,911 | 410 | 3.2 | 249 | ... | 51 | 52 | 52 | 4,214 | 4,177 | 4,066 | ... |
| Machinery, equfpment, auppliea................ | 24 | 32,565 | 1,022 | 3.1 | 77 | $\ldots$ | 172 | 173 | 186 | 13,906 | 14,844 | 15,979 |  |
| Manufacturera' aalea offices, n.e.c........... | 29 | 166,507 | 3,941 | 2.4 | 1,421 | ... | 292 | 283 | 293 | 24,990 | 25,930 | 29,800 |  |
| Agents, brokera, total.. | 325 | 287,834 | 9,259 | 3.2 | 3,291 | 290 | 978 | 1,183 | 1,051 | 58,216 | 71,495 | 60,581 | 1,147 |
| Groceriea, confectionery, meata............... | 57 | 71,116 | 2,077 | 2.9 | 770 | 58 | 229 | 251 | 254 | 14,600 | 15,122 | 15,564 | 165 |
| Farm products (edible). | 34 | 50,535 | 1,518 | 3.0 | 669 | 30 | 186 | 208 | 206 | 11,234 | 12,121 | 11,945 | 16 |
| Dairy, poultry producta.. | 11 | 23,251 | 463 | 2.0 | 213 | 9 | 65 | 66 | 69 | 3,424 | 3,583 | 3,644 | 12 |
| Fruits, vegetables (freah) | 23 | 27,284 | 1,055 | 3.9 | 456 | 21 | 121 | 142 | 137 | 7,810 | 8,538 | 8,301 | 4 |
| Druga, chemicals, allied producta............. | 8 | 5,501 | 133 | 2.4 | 39 | 5 | 13 | 13 | 13 | 627 | 627 | 627 | ... |
| Dry goods, apparel.. | 41 | 22,106 | 1,168 | 5.3 | 129 | 39 | 38. | 35 | 37 | 2,698 | 2,330 | 2.499 | 5 |
| Clothing, furnishings, footwear............. | 17 | 4,123 | 254 | 6.2 | 10 | 18 | 5 | 5 | 6 | 189 | 189 | 247 | 5 |
| Dry gooda specialtiea, plece gooda, notions. | 24 | 17,983 | 914 | 5.1 | 119 | 21 | 33 | 30 | 31 | 2,509 | 2,141 | 2,252 | ... |
| Furniture, howe furniahinga.................... | 10 | 2,447 | 193 | 7.9 | 37 | 12 | 15 | 16 | 15 | 687 | 710 | 706 | 2 |
| Paper and ita producta......................... | 5 | 1,921 | 188 | 9.8 | 74 | 4 | 20 | 24 | 23 | 1,535 | 2,425 | 1,948 | 8 |
| Farm products (raw materials) | 28 | 80,184 | 968 | 1.2 | 508 | 20 | 182 | 337 | 194 | 6,531 | 17,118 | 6,994 | 784 |
| Livestock.................................... | 13 | 52,344 | 479 | 0.9 | 252 | 7 | 159 | 160 | 170 | 4,426 | 4,565 | 4,763 | 8 |
| Tobacco (leaf).............................. | 7 | 17,582 | 392 | 2.2 | 224 | 5 | 12 | 163 | 12 | 1,559 | 11,663 | 1,559 |  |
| Farm products (inedible), n.e.c............... | 8 | 10,258 | 97 | 0.9 | 32 | 8 | 11 | 14 | 12 | , 546 | , 690 | 672 | 776 |
| Automotive equipment, tires and tubea......... | 3 | 1,076 | 76 | 7.1 | 36 | 1 | 13 | 15 | 15 | 689 | 71 | 776 | ... |
| Electrical goods. | 20 | 6,322 | 467 | 7.4 | 159 | 17 | 43 | 41 | 40 | 3,147 | 2.961 | 2,974 | 21 |
| Wiring auppliea, spparatus.................. | 16 | 3,599 | 273 | 7.6 | 82 | 14 | 26 | 25 | 24 | 1,650 | 1,545 | 1,532 | 2 |
| Electrical appliances, specialties........... | 4 | 2,723 | 194 | 7.1 | 77 | , | 17 | 16 | 16 | 1,497 | 1,416 | 1,442 | 19 |
| Hardware, plumbing, heating. | 20 | 10,326 | 671 | 6.5 | 203 | 19 | 44 | 48 | 43 | 3,440 | 3,596 | 3,636 | 18 |
| Hardvare, speciaity linea..................... | 3 | 8,224 | 432 | 5.2 | 128 | 9 | 19 | 20 | 18 | 2,035 | 2,088 | 2,184 | 12 |
| Plumbing, heating equipment, aupplies....... | 12 | 2,102 | 239 | 11.4 | 75 | 10 | 25 | 28 | 25 | 1,405 | 1,508 | 1,452 | 6 |
| Lumber, construction materiala................. | 17 | 9,041 | 544 | 6.0 | 252 | 10 | 62 | 65 | 68 | 4,602 | 4.797 | 5,015 | 5 |
| Lumber, millwork............................. | 8 | 5,563 | 241 | 4.3 | 106 | 6 | 43 | 4 | 46 | 1,992 | 2,052 | 2,180 | 4 |
| Other construction materials.................. | 9 | 3,478 | 303 | 8.7 | 146 | 4 | 19 | 21 | 22 | 2,610 | 2,745 | 2,835 | 1 |
| Machinery, equipment, supplies................. | 51 | 10,839 | 798 | 7.4 | 301 | 46 | 88 | 82 | 92 | 5,989 | 6,407 | 5,336 | 70 |
| Commercial mechines, equipment.............. | 6 | 898 | 100 | 11.1 | 42 | 5 | 13 | 15 | 18 | 785 | 805 | ,995 | 28 |
| Industrial machinery, equipment, supplies... | 31 | 4,707 | 442 | 9.4 | 175 | 27 | 50 | 48 | 52 | 3,266 | 2,871 | 3,055 | 20 |
| Other machinery, equipments, supplies....... | 14 | 5,234 | 256 | 4.9 | 84 | 14 | 25 | 19 | 22 | 1,938 | 2,731 | 1,286 | 22 |
| Metala, metal work (exc. scrap). $\qquad$ | 8 23 | 2,993 13,427 | 164 294 | 5.5 2.2 | 20 94 | 29 | 38 | 8 40 | 8 43 | 266 2,171 | 306 2,264 | 311 2,250 | 53 |

Table 101,-THE STATE-Continued
Establibhmints, Sales, Expenges, Pay Roll, Personnel, and Stocks, by Type of Operation and Kind of Business: 1948


Table 102.-STANDARD METROPOLITAN AREAS
Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948

| Metropolitan area, type of operation, and kind of business | Establishments <br> (Number) | Sales, entire year <br> (Thousand dollars) | Pay roll, entire year <br> (Thousand dollars) | Active proprietors," November <br> (Number) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Employees (Number) | Pay roll (Dolhars) |
| BALTIMORE METROPOLITAN AREA, ${ }^{1}$ total................ | 2,285 | 1,800,574 | 89,863 | 1,586 | 27,589 | 1,710,293 |
| Administrstive, auxiliary units................ Wholesale estsbliahments. | $\begin{array}{r} 22 \\ 2,263 \end{array}$ | $\begin{array}{r} 25,966 \\ 1,774,608 \end{array}$ | $\begin{array}{r} \hline 5,896 \\ 83,967 \end{array}$ | 1,9\%6 | 1,489 26,100 | $\begin{array}{r} 101,983 \\ 1,608,310 \end{array}$ |
| WHOLESALE ESTABLISHMENTS |  |  |  |  |  |  |
| Type of Operation |  |  |  |  |  |  |
| Merchant wholesalera....................................... | 1,660 | 809,980 | 58,014 | 1,295 | 18,006 | 1,064,885 |
| Manufacturers' sales branchea, orfices, total.. | 256 | 590,473 | 19,102 | 5 | 5,077 | 370,787 |
| Sales branches (with atocks)..... Salea officea (without stocks)... | 164 92 | 330,847 259,626 | 15,365 3,737 | 5 | 4,240 | $\begin{array}{r} 294,560 \\ 76,227 \end{array}$ |
| Petroleum bulk stations, terminala............ Agents, brokers. | 30 281 | 120,924 229,877 | 3,351 2,277 | $\begin{array}{r}8 \\ 258 \\ \hline\end{array}$ | 1,253 | 78,440 43,616 |
| Asaemblers (mainly farm produc to). | 36 | 23,354 | 1,223 | 20 | 1,055 | 50,582 |
| Type by Kind of Busineas |  |  |  |  |  |  |
| Merchant tholesalera, total.. | 1,660 | 809,980 | 58,014 | 1,295 | 18,006 | 1,064,885 |
| Groceries, confectionery, meats. | 207 | 102,154 | 5,522 | 177 | 1,924 | 109,217 |
| Groceries (general line).. | ${ }^{26}$ | 46,009 | 2,424 | ${ }_{23}$ | 764 | 46,360 |
| Confectionery ........... | 30 | 9,668 | 708 | 23 | 292 | 15,215 |
| Meats and meat products........... Grocery, | 27 124 | 17,506 28,971 | 696 1,694 | 35 95 | 233 635 | 12,896 34,746 |
| Farm products (edible). | 156 | 72,077 | 3,062 | 190 | 1,228 | 60,085 |
| Dafry, poultry products.. | 43 | 25,918 | 1,257 | 50 | 547 | 27,019 |
| Fruits, vegetsbles (freah). | 113 | 46,159 | 1,805 | 140 | 681 | 33,066 |
| Beer, wizea, distilled spirits. | 36 | 60,055 | 2,783 | 20 | 703 | 55,219 |
| Beer, ale.. | 16 20 | 3,475 56,580 | 2,519 | 11 | 82 621 | 4,257 50,762 |
| Druga, chemicala, allied products........ | 51 | 19,400 | 1,679 | 36 | 532 | 28,310 |
| Druga (general line)......................... | 4 | 19,416 | 1,695 | 5 | 253 | 13,139 |
| Druga, orue aundriea (apecialty lines) | 18 | 2,630 | 225 | 15 | 102 | 4,203 |
| Industrial chemicala, paints............ | 29 | 7,354 | 659 | 16 | 177 | 10,968 |
| Tobacco and products (exc. leaf).. | 37 | 36,689 | 1,304 | 42 | 398 |  |
| Dry gooda, apparel | 166 | 47,293 | 3,102 | 169 | 938 393 | 55,148 |
| Furniture, home furnishings................................ | 49 | 16,290 | 1,419 | 34 | 393 | 29,143 |
| Paper and its products.. | 57 | 26,659 | 2,869 | 31 | 804 | 51,443 |
| Fire paper, ................. | 10 | 12,156 2,199 | 1,024 |  | 236 189 | 19,330 |
| Ststionery, office suppliea. Wallpaper. | 10 7 | 2,199 | 539 171 | 3 | 189 62 | 3,841 |
| Paper products, n.e.c. | 30 | 11,313 | 1,135 | 24 | 317 | 19,038 |
| Farm products (raw materiala)............ Automotive equipment, tires and tubes.. | 18 102 | $\begin{aligned} & 34,003 \\ & 20,979 \end{aligned}$ | $\begin{array}{r} 592 \\ 3,087 \end{array}$ | $8{ }^{9}$ | 156 1,063 | 11,193 58,030 |

[^45]Table 102.-STANDARD METROPOLITAN AREAS-Continued
Establisiments, Sales, Pay Roll, and Personnel, by Type of Opbration and Kind of Business: 1948

| Metropolitan area, type of operation, and kind of business | Establishments <br> (Number) | Sales, entire year <br> (Thousand dollars) | Pay roll, entire year <br> (Thousand dollars) | Active proprie tors," November (Number) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Employees (Number) | Pay roll (Dollars) |
| baltimore metropaitian area--Continued Type by Kind of Business--Continued |  |  |  |  |  |  |
| Merchant wholesalers--Continued |  |  |  |  |  |  |
| Electrical goods...... | 61 | 54,735 | 4,086 | 23 | 1,236 | 75,514 |
| Genersl 1 ine, spparstus, supplies... | 32 29 | 26,745 | 2,080 | 10 | ${ }^{1} 278$ | 37,509 |
| Electrical sppliances, specialties. | 29 | 27,990 | 2,006 | 13 | 558 | 38,005 |
| Hardvare, plumbing, hesting.. | 75 | 31,250 | 3,171 | 40 | 866 | 53,546 |
| Hardvare. ............. | $\stackrel{19}{56}$ | 8,402 | 2884 | 14 | 285 | 16,176 |
| Plumbing, hesting equipment, supplies. | 56 | 22,848 | 2,187 | 26 | 581 | 37,370 |
| Lumber, construction materials.......................... | 70 | 50,769 | 4,880 | 38 | 1,518 | 87,949 |
| Lumber, millwork. | 46 24 | 40, 314 10,455 | 3,784 1,096 | 19 | 1,163 | 68,836 19,113 |
|  |  |  |  |  |  |  |
| Machinery, equipment, supplies... Commercial machfnes, equipment. | 282 | 70,691 | 8,484 | 191 | 2,418 | 147,707 |
| Industrisl machinery, equipment, supplies | 71 | 20,435 | 2,448 | 42 | 659 | 37,003 |
| Professional equipment, supplies.... | 31 | 6,830 | 1,008 | 27 | 348 | 18,373 |
| Service establishment equiprent, supplies | 58 | 8,199 | 924 | 47 | 326 | 17,662 |
| Other machinery equipment supplies....... | 45 | 23,067 | 2,227 | 27 | 513 | 40,378 |
| Weste materisls...... | 72 | 37.785 | 3,221 | 63 | 1,366 | 62,106 |
| Iron, steel scrap........... | 14 58 | 27,072 | 1,990 | 59 | 706 | 36,97 |
| Other scrap, waste materials. | 58 | 10,713 | 1,231 | 54 | 660 | 25,131 |
| Other merchant wholesslers....... | 221 | 129,151 | 8,753 | 152 | 2,463 | 160,428 |
| Automobiles, other motor vehicles. | 19 | 11,118 | 1,054 | 17 | 260 | 16,064 |
| Amusement, sporting goods........ | 32 | 6,595 | 596 | 28 | 230 | 10,789 |
| Books, periodicals, newspapers | 9 | 3,761 | 380 | 9 | 150 | 6,639 |
| Coal, colke.... | 25 | 33,798 | 1,231 | 3 | 182 | 21,265 |
| Fram supplies...... | 17 | 11,417 | 460 | 8 | 178 | 7,594 |
| Jewelry................. | 23 22 | 6,582 6,362 | 649 308 | 22 12 | 193 88 | 12,784 5,058 |
| Merchant wholesalers, n.e.c | 74 | 49,516 | 4,075 | 53 | 1,182 | 80,235 |
| Manufacturers' ssles branches (with stocks), total..................... | 164 | 330,847 | 15,365 | 5 | 4,240 | 294,560 |
| Groceries, confectionery, mests. | 27 | 118,581 | 2,462 | . | 728 | 49,476 |
| Dry goods, spparel........ | 6 | 2,925 | 215 | $\cdots$ | 58 | 3,793 |
| Psper and its products...... | 4 | 722 | 108 | 1 | 31 | 2,045 |
| Hardvare, plumbing, hesting. | 7 | 3,731 | 437 | ... | 133 | 9,288 |
| Mschinery, equipment, supplies.. | 55 | 40,196 | 4,105 | 1 | 1,022 | 77,722 |
| Commercial machines, equipment........ | 21 | 10,068 | 2,433 |  | 487 | 44,947 |
| Industrial machinery, equipment, supplie Other machinery, equipment, supplies.... | 17 | 6,040 24,088 | 560 1,112 | 1 | 169 366 | 11, 3107 |
| Manufacturers' sales branches, n.e.c. | 65 | 164,692 | 8,038 | 3 | 2,268 | 152,236 |
| Manufscturers' sales offices (without stocks), total.................. | 92 | 259,626 | 3,737 | $\ldots$ | 837 | 76,227 |
| Groceries, confectionery, mests. | 8 | 21,941 | 519 | $\cdots$ | 160 | 11,104 |
| Hardvare, plumbing, hesting... | 5 | 6,001 | 134 | ... | 29 | 2,831 |
| Lumber, construction materials. | 6 | 12,911 | 249 | ... | 52 | 4,066 |
| Manurscturers' sales offices, n.e.c. | 73 | 218,773 | 2,835 | ... | 596 | 58,226 |
| Agents, brokers, totsl................................................... | 281 | 229,877 | 2,277 | 258 | 709 | 43,616 |
| Groceries, confectionery, mests. | 52 | 53,900 | 548 | 51 | 172 | 11,171 |
| Farm products (edtble)......... | 25 | 45,842 | 440 | 25 | 140 | 8,268 |
| Drugs, chemicsia, sillied products........................ | 8 | 5,501 | 39 | 5 | 13 | 627 |
| Dry goods, spparel. <br> Clothing, furnishings, footwear. <br> Dry goods specialties, plece goods, notions. | 41 | 22,106 | 129 | 39 | 37 | 2,499 |
|  | 17 | 4,123 | 10 | 18 | 6 | 247 |
|  | 24 | 17,983 | 119 | 21 | 31 | 2,252 |
| Furaiture, home furnishings.. | 10 | 2,447 | 37 | 12 | 15 | 706 |
| Paper and its products..... | 5 | 1,921 | 74 | 4 | 23 | 1,948 |
| Farm products (rsw materials)..................... | 15 | 54,691 | 211 | 13 | 58 | 3,450 |
| Automotive equipment, tires and tubes..................... | 3 | 1,076 | 36 | 1 | 15 | 776 |
| Herdvare, plumbing, hesting. Hardware, specialty lines. Plumbing, hesting equipment, supplies. | 20 | 10,326 | 203 | 19 | 43 | 3,636 |
|  | 8 | 8,224 | 128 | 9 | 18 | 2,184 |
|  | 12 | 2,102 | 75 | 10 | 25 | 1,452 |
| Lumber, construction meterials.. | 13 | 5,797 | 119 | 8 | 48 | 2,425 |
| Machinery, equipment, supplies.. Agents and brokers, | 47 | 10,291 15,979 | 272 169 | 42 | 83 62 | 4,780 3,330 |
| Agents and brokers, n.e.c......... | 42 | 15,979 | 169 | 39 | 62 | 3,330 |

* Proprietors of unincorporsted businesses.
n.e.c. Not elsewhere clasalfied.

Consists of Baltimore efty, and Anne Arundel and Baltimore Counties.

Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE ${ }^{1}$
Establishments, Sales, Pay Roll, and Personnel-Total; Establishments and Sales-Merchant Wholesalers and Other Operating Types: 1948

| County and city | Total |  |  |  |  |  | Merchant wholesalers |  | Other operating types |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Establish- ments <br> (Number) | Sales, entire year <br> (Thousand dollats) | Pay roll, entire year <br> (Thousand dollars) | Active proprictors, ${ }^{*}$ November (Number) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  | Estahlishments <br> ( ${ }^{\text {(umber) }}$ | Sales, entire year <br> (Thousand dollars) | Establishments <br> (Number) | Sales, entire ycar <br> (Thousand dollars) |
|  |  |  |  |  | Employees (Number) | Pay roll (Dollars) |  |  |  |  |
| State, total. <br> Administrstive, auxiligry units. $\qquad$ tholesale establishments. | 3,101 | 2,083,715 | 105,916 | 2,130 | 35,143 | 2,035,363 | $\ldots$ | $\ldots$ |  |  |
|  | $\begin{array}{r} 25 \\ 3,07 \end{array}$ | $\begin{array}{r} 25,966 \\ 2,057,749 \end{array}$ | $\begin{array}{r} 5,973 \\ 99,943 \end{array}$ | 2,130 | 1,504 | $\begin{array}{r} 103,406 \\ 1,931,957 \end{array}$ | 2,114 | 936,428 | 962 | 1,121,321 |
| Allegany County......................... | 103 | 39,578 | 2,226 | 53 | 821 | 42,471 | 76 | 21,993 | 27 | 17,585 |
| Cumberland.......................... | 85 | 33,347 | 2,031 | 42 | 777 | 38,585 | 62 | 19,465 | 23 | 13,882 |
| Frostburg........................... Remainder of County............. | ${ }_{14}^{4}$ | 1,119 5,112 | 51 144 | $\stackrel{2}{9}$ | 26 78 | 1,008 2,878 | $1{ }^{4}$ | 1,119 1,409 | $\cdots$ | 3,703 |
| Anne Arundel County. | 38 | 31,331 | 1,572 | 25 | 797 | 39,721 | 23 | 5,002 | 15 | 26,329 |
| Annapolis............................... | 13 25 | 4,084 27,247 | 454 1,118 | 114 | 184 | 11,249 28,272 | 11 | (x) | 2 13 | (x) |
| Baltimore County̧....................... | 57 | 23,673 | 1,559 | 45 | 583 | 30,965 | 45 | 15,242 | 12 | 8,431 |
|  | 4 | 1,405 | 137 505 | 2 | $\begin{array}{r}57 \\ 219 \\ \hline\end{array}$ | 2,628 | 4 | (1, ${ }^{405}$ | ; |  |
| Remainder of County.................. | 48 | 15,651 | 917 | 43 | 307 | 17,489 | 38 | (x) | 10 | (x) |
| Baltimore efty (Not part of Baltimore County)............ | 2,190 | 1,745,570 | 86,732 | 1,516 | 26,209 | 1,639,607 | ... | $\ldots$ | ... | $\ldots$ |
| Administrative, suxiliary units....... Wholesale establishmeats................ | 22 2,168 | $\begin{array}{r} 25,966 \\ 1,719,604 \end{array}$ | $\begin{array}{r} 5,896 \\ 80,836 \end{array}$ | 1,516 | 13,489 | 1, $\begin{array}{r}101,983 \\ 1,537,624\end{array}$ | 1,992 | 789, 730 | 376 |  |
| Colvert County. ......................... | 5 | 909 | 110 | 5 | 161 | 5,506 | 1 | (x) | 4 | (x) |
| Caroline County......................... | 17 | 14,142 | 330 | 14 | 129 | 6,400 | 8 | 2,298 | 9 | 11,844 |
| Carroll County.......................... | 38 | 8,335 | 341 | 28 | 172 | 6,504 | 24 | 2,505 | 14 | 5,830 |
| Westminster....... | 19 | 2,415 | 164 | 14 | 70 | 2,986 | 13 | 1,002 | 6 | 1,413 |
| Fiemainder of County................. | 19 | 5,920 | 177 | 14 | 102 | 3,518 | 11 | 1,503 | 8 | 4,417 |
| Cecil County.. | 17 | 3,128 | 125 | 15 | 53 | 2,362 | 9 | 1,625 | 8 | 1,503 |
| Elkton.................................. | 11 | 2,230 898 | 96 29 | 13 2 | 40 | 1,794 | 7 2 | (x) | 4 | (x) |
| Charles County......................... | 17 | 15,950 | 469 | 8 | 97 | 6,931 | 6 | 880 | 11 | 15,070 |
| Dorchenter County. | 50 | 10,899 | 1,132 | 51 | 893 | 26,630 | 18 | 5,541 | 32 |  |
| Cembridge... | 25 | 8,065 | 685 | 21 | 475 | 15,213 | 17 | (x) | 8 | (x) |
| Remainder of County................. | 25 | 2,834 | 447 | 30 | 418 | 11,417 | 1 | (x) | 24 |  |
| Frederick County.. | 60 | 17,748 | 910 | 45 | 381 | 16,755 | 40 | 9,843 | 20 | 7,905 |
| Frederick. | 50 | 15,280 | 828 | 40 | 34.4 | 15,149 | 36 | 9,125 | 14 | 6,155 |
| Repainder of County.................. | 10 | 2,468 | 82 | 5 | 37 | 1,606 | , | 718 | , | 1,750 |
| Garrett County.......................... | 11 | 2,762 | 103 | 8 | 62 | 2,021 | 7 | 876 | 4 | 1,886 |
| Herford County.... | 24 | 10,788 | 501 | 23 | 157 | 9,384 | 12 | 1,686 | 12 | 9,102 |
| Hsvre de Grsce....................... | 8 | 2,199 | 80 | 7 | 35 | 1,736 | 4 | 291 | 4 | 1,908 |
| Remainder of County................. | 16 | 8,589 | 421 | 16 | 122 | 7,648 | 8 | 1,395 | 8 | 7,194 |
| Howard County. | 7 | 1,077 | 107 | 3 | 37 | 1,813 | 6 | ${ }^{(x)}{ }_{457}$ | 12 | $(x)$ |
| Kent County............................. | 16 | 3,417 | 164 | 9 | 123 | 5,138 | 4 | 457 | 12 | 2,960 |
| Montgomery County....................... | 33 | 15,078 | 1,012 | 14 | 332 | 19,111 | 21 | 7,551 | 12 | 7,527 |
|  | 32 | (x) | (x) | $\begin{aligned} & (x) \\ & (x) \end{aligned}$ | $\begin{aligned} & (x) \\ & (x) \\ & (x) \end{aligned}$ | (x) | 21 | $(x)^{\cdots}$ | 11 | $\begin{aligned} & (x) \\ & (x) \end{aligned}$ |
| Prince Georges Courty. | 41 | 15,006 | 728 | 24 | 232 | 12,704 | 31 | (x) | 10 | (x) |
|  | $\cdots$ | (x) ${ }^{\cdots}$ | (x) $\cdots$ | (x) $\cdots$ | (x) $\cdots$ | $(\mathrm{x})^{\cdots}$ | 4 | $(\mathrm{x})^{\cdots}$ | i | $(x){ }^{\cdots}$ |
| Takoma Park (part) ${ }^{\text {a }}$................... | 1 | (x) | (x) |  | (x) | (x) | 1 | (x) | .. |  |
| Remainder of County.................. | 35 | 14,115 | 614 | 24 | 184 | 10,097 | 26 | (x) | 9 | (x) |
| Queen Annes County....................... | 24 | 5,823 | 331 | 14 | 305 | 10,980 | 8 |  |  |  |
| Somerset County......................... | 53 | 9,034 | 789 | 43 | 769 | 22,335 | 9 | 1,285 | 44 | 7,749 |
| Talbot County........................... | 27 | 9,327 | 593 | 16 | 327 | 12,172 | 11 | 4,263 | 16 | 5,064 |
| Easton..... | 16 | 7,239 | 342 | 8 | 133 | 6,089 | 8 | 3, 342 | 8 | 3,697 |
| Remainder of County.................. | 11 | 2,088 | 252 | 8 | 194 | 6,083 | 3 | 721 | 8 | 1,367 |
| Washington county....................... | 138 | 59,025 | 3,613 | 74 | 1,204 | 64,334 | $\ldots$ | $\ldots$ | ... | $\ldots$ |
| Administrative, suxiliary unita...... | 3 |  | \% 77 |  | 15 | 1,423 |  | 25, $\quad 1$ |  |  |
| Wholesale establishments, total...... | 135 | 59,025 | 3,536 | 74 | 1,189 | 62,911 | 90 | 35,091 | 45 | 23,934 |
| Ragerstown......................... Remainder of County. ............. | 105 | 51,859 | 3,267 | 50 | 1,062 | 57,638 | 72 | 32,393 | 33 | 19,466 |
| Remainder of County................. | 30 | 7,166 | 269 | 24 | 127 | 5,273 | 18 | 2,698 | 12 | 4,468 |
| Wicomico County.......................... | 94 | 32,544 | 1,928 | 67 | 1,029 | 40,931 | 54 | 15,059 | 40 | 17,485 |
| Ssifisbury........................... | 76 |  | 1,668 | 34 | ${ }^{6} 388$ | 32,193 | 47 | 13,981 | 29 | 14,213 |
| Remainder of County................. | 18 | 4,350 | 260 | 13 | 381 | 8,738 | 7 | 1,078 | 11 | 3,272 |
| Worcester County........................ | 36 | 7,466 | 459 | 27 | 212 | 8,419 | 16 | 3,538 | 20 | 3,928 |

* Proprietors of unincorporsted businesses.
$x$ Withheld to svoid disclosure.
1 Besed on sdvance 1950 populistion estimates
2 Clasaified ss urban under special rule.
${ }^{3}$ Locsted in Montgomery and Prince Georges Counties.

Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE
Establisements, Sales, Pay Roll, and Personnel, by Type of Operatton and Kind of Business: 1948


See footnotes at end of table.

Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE-Continued
Establishments, Sales, Pay Roll, and Personnes, ay Type of Operation and Kind or Business: 1948


* Proprietors of unincorporated buainesses.
n.s.c. Not elsewhere classifled.


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Table 101.-THE STATE
Establishments, Sales, Expenses, Pay Roll, Personnel, and Stocks, by Type of Operation and Kind of Business: 1948

| Type of operation and kind of business | $\begin{gathered} \text { Estab- } \\ \text { lish } \\ \text { ments } \\ \text { (Number) } \end{gathered}$ | Sales, entire year <br> (Thousand dollars) | Operating expenses ${ }^{1}$ (inc. pay roll) |  | Pay roll, entire year <br> (Thousand dollars) | Active proprie tors, ${ }^{*}$ Novem ber (Num. ber) | Paid employees, workweek ended nearest- |  |  | Pay roll, workweek ended nearest- |  |  | Stocks on hand, end of year, at cost <br> (Thousand dollars) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Amount <br> (Thousand dollars) | Per- <br> cent of sales |  |  | March 15 (Number) | July 15 <br> (Number) | Nov. 15 <br> (Number) | March 15 <br> (Dollats) | July 15 <br> (Dollars) | Nov. 15 (Dollars) |  |
| State, total. | 7,847 | 6,534,857 | n.a. | п.a. | 305,514 | 3,791 | 83,649 | 84.761 | 85,494 | 5,358,426 | 5,520,871 | 5,558,492 | 377,603 |
| Administrative, auxiliary mits............. 194B... <br> Wholesale establishments........................ $1948 .$. | 59 7,788 | $\begin{array}{r} 138,626 \\ 6,396,231 \end{array}$ | n.â. n.t. ne. | $\begin{aligned} & \text { n.a. } \\ & \text { n.a. } \end{aligned}$ | $\begin{array}{r} 14,599 \\ 290,915 \end{array}$ | 3,791 | $\begin{array}{r} 3,534 \\ 80,115 \end{array}$ | $\begin{array}{r} 3,617 \\ 81,144 \end{array}$ | $\begin{array}{r} 3,610 \\ 81,884 \end{array}$ | $\begin{array}{r} 272,773 \\ 5,085,653 \end{array}$ | $\begin{array}{r} 280,994 \\ 5,239,877 \end{array}$ | $\begin{array}{r} 282,978 \\ 5,275,514 \end{array}$ | $\begin{array}{r} 10,392 \\ 367,208 \end{array}$ |
| $\begin{aligned} & \text { 1939.... } \\ & \text { 1929.... } \end{aligned}$ | $\begin{aligned} & 5,932 \\ & 6,038 \end{aligned}$ | $\begin{aligned} & 2,214,403 \\ & 2,948,372 \end{aligned}$ | $\xrightarrow[\text { n.a. }]{\text { n.a. }}$ | п.a. | $\begin{aligned} & 110,681 \\ & 143,777 \end{aligned}$ | $\begin{aligned} & 3,183 \\ & 2,848 \end{aligned}$ | 57,201 n.a. |  | $\begin{array}{r} 59,235 \\ n \cdot a . \end{array}$ | $\begin{aligned} & \text { n.a. } \\ & \text { n.a. } \end{aligned}$ | $\begin{aligned} & \text { n.a. } \\ & \text { n.a. } \end{aligned}$ | $\begin{aligned} & \text { n. a. } \\ & \text { n.a. } \end{aligned}$ | $\begin{aligned} & 153,785 \\ & 214,320 \end{aligned}$ |
| WHOLESALE ESTABLISHRENTS |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Type of Operation |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Merchant wholesalers, total. | 5,539 | 3,015,927 | 347,590 | 11.5 | 189,754 | 2,899 | 53,578 | 54,615 | 55,223 | 3,243,664 | 3,363,962 | 3,384,689 | 272,129 |
| Service uholesalers, domestic market............ Foreign trade merchants.................... | 5,324 99 | $2,828,096$ 90,381 97 | 334,977 8,341 | 11.8 9.2 | 183,947 3,372 2, | 2,779 60 | 52,138 877 563 | $\begin{array}{r}53.211 \\ 828 \\ \hline\end{array}$ | 53,737 895 591 | $3,141,333$ 58,81 43,539 | 3,267,309 | $3,285,923$ 58,685 | 262,293 8,105 |
| Limited-function wholesalers.... | 116 | 97,450 | 4,272 | 4.4 | 2,445 | 60 | 563 | 576 | 591 | 43,533 | 40,834 | 40,081 | 1,731 |
| Manufacturers' sales branches, offices, total. | 1,033 | 1,947,887 | 144,231 | 7.4 | 76,189 | 17 | 20,442 | 20,268 | 19,947 | 1,436,726 | 1,454,611 | 1,434,702 | 65,891 |
| Sales branches (with stocks)......................... <br> Sales offices (without stocks)....................... | 664 369 | $1,227,077$ 720,810 | 173,109 31,122 | 9.2 4.3 | 62,106 14,083 | 13 | 17,453 2,989 | 17,295 2,973 | 16,948 2,999 | $1,179,125$ 257,601 | $\begin{array}{r} 1,201,320 \\ 253,291 \end{array}$ | $\begin{array}{r} 1,165,068 \\ 269,034 \end{array}$ | 65,891 |
| Petroleum bulk stations, terminals................... Agents, brokers............................................. . . . | 196 957 | 327,677 $1,036,620$ | $\begin{aligned} & 23,796 \\ & 28,467 \end{aligned}$ | $\begin{aligned} & 7.3 \\ & 2.7 \end{aligned}$ | 11,229 | $\begin{array}{r}58 \\ 785 \\ \hline\end{array}$ | $\begin{aligned} & 2,813 \\ & 2,634 \end{aligned}$ | 2,606 <br> 2,619 | $\begin{aligned} & 3,034 \\ & 2,645 \end{aligned}$ | $\begin{aligned} & 182,573 \\ & 192,437 \end{aligned}$ | $\begin{aligned} & 175,345 \\ & 192,954 \end{aligned}$ | $\begin{aligned} & 207,121 \\ & 199,149 \end{aligned}$ | $\begin{array}{r} 25,467 \\ 2,442 \end{array}$ |
| Assemblers (mainly farm products), | 63 | 68,120 | 5,733 | 8.4 | 2,349 | 32 | 648 | 1,036 | 1,035 | 30,253 | 53,005 | 49,853 | 1,279 |
| Cooperative marketing associations Other assemblers, country buyers. | 14 49 | $\begin{aligned} & 39,927 \\ & 28,193 \end{aligned}$ | $\begin{aligned} & 2,023 \\ & 3,710 \end{aligned}$ | $\begin{array}{r} 5.1 \\ 13.2 \end{array}$ | $\begin{array}{r} 786 \\ 1,563 \end{array}$ | 3 | $\begin{aligned} & 255 \\ & 393 \end{aligned}$ | $\begin{array}{r} 277 \\ 759 \end{array}$ | $\begin{aligned} & 337 \\ & 698 \end{aligned}$ | $\begin{aligned} & 13,113 \\ & 17,140 \end{aligned}$ | $\begin{aligned} & 14,777 \\ & 38,228 \end{aligned}$ | $\begin{aligned} & 17,049 \\ & 32,804 \end{aligned}$ | 471 808 |
| Merchant wholesalers, | 5,539 | 3,015,927 | 347,590 | 11.5 | 189,764 | 2,899 | 53,578 | 54,615 | 55,223 | 3,243,664 | 3,363,962 | 3,384,689 | 272,129 |
| Groceries, confectionery, | 709 | 438,073 | 51,194 | 11.7 | 27,837 | 392 | 7,743 | 8,381 | 8,412 | 488,187 | 524,772. | 523,224 | 3., 500 |
| Groceries (general line) | 103 | 147,236 | 18,060 | 12.3 | 10,524 | 14 | 2,747 | 2,758 | 2,911 | 195,815 | 200,782 | 244,210 | 2U,193 |
| Confectionery.. | 70 | 11,997 | 1,724 | 14.4 | 908 | 37 | 348 | 363 | 377 | 16,919 | 16,388 | 17,429 | 791 |
| Fish, sea foods.. | 118 | 57,801 | 10,836 | 18.7 | 5,885 | 65 | 1,633 | 2,066 | 1,874 | 96,531 | 117,221 | 104,324 | 2,303 |
| Meats, meat products... | 215 | 160,287 | 10,773 | 6.7 | 5,972 | 159 | 1,597 | 1,677 | 1,721 | 100,204 | 107,583 | 1:2,76 | 2,449 |
| Other grocery, food specialti | 203 | 60, 152 | 9,801 | 16.1 | 4,548 | 117 | 1,418 | 1,517 | 1,529 | 78,718 | 82,798 | 34,501 | 4,764 |
| Farm products (edible). | 489 | 247,982 | 23,559 | 9.5 | 11,725 | 353 | 4,072 | 4,108 | 4,000 | 209,587 | 227,460 | 213,241 | 4,271 |
| Dairy, poultry product | 157 | 108,579, | 9,850 | 9.1 | 5,198 | 88 | 1,677 | 1,805 | 1,743 | 90,183 | 98,977 | 94,713 | 2,679 |
| Fruits, vegetables (fresh) | 332 | 139,403 | 13,709 | 9.8 | 6,527 | 265 | 2,395 | 2,303 | 2,257 | 119,404 | 128,483 | 118,528 | 1,592 |
| Beer, wines, distilled | 127 | 149,909 | 18,073 | 12.0 | 10,148 | 29 | 2,607 | 2,825 | 2,774 | 168,074 | 194,939 | 197,200 | 14,129 |
| Beer, ale. | 65 | 57,434 | 8,196 | 14.3 | 4,584 | 24 | 1,202 | 1,405 | 1,357 | 74,272 | 94,377 | 84,884 | 2,390 |
| Wines, distilled spis | 62 | 92,475 | 9,877 | 10.7 | 5,564 | 5 | 2,405 | 1,420 | 1,417 | 93,802 | 100,562 | 112,316 | 11,739 |
| Drugs, chemicals, allied products. | 146 | 71,650 | 10,050 | 14.0 | 5,655 | 57 | 1,724 | 1,728 | 1,739 | 98,673 | 100,612 | 101,100 | 6,77? |
| Drugs (general linej).......... | 1 | 25,108 | 3,264 | 13.0 | 2,015 | . | 731 | 741 | 749 | 34,460 | 36,472 | 38,081 | 3,285 |
| Drugs, drug sundries (specialty lin | 43 | 10,195 | 1,057 | 10.4 | 568 | 22 | 220 | 215 | 218 | 10,373 | 10,168 | 10,287 | 84 |
| Industrial chemicals, explosives. | 53 | 29,265 | 3,783 | 12.9 | 2,014 | 23 | 462 | 458 | 452 | 34,062 | 34,052 | 32,637 | 1,901 |
| Paints, varnishes. | 41 | 7,082 | 1,956 | 27.6 | 1,058 | 12 | 311 | 314 | 320 | 19,778 | 19,920 | 20,095 | 747 |
| Tobacco and products (exc. | 135 | 112,019 | 5,664 | 5.0 | 3,129 | 88 | 1,101 | 1,108 | 1,104 | 54,833 | 56,528 | 57,927 | 4,343 |
| Dry goods, apparel.. | 509 | 193,744 | 26,073 | 13.4 | 13,195. | 247 | 3,031 | 3,011 | 3,047 | 216,071 | 214,324 | 216, 771 | 21,473 |
| Clothing, furnishings, for | 340 | 123,498 | 17,537 | 14.2 | 8,812 | 169 | 2,069 | 2,063 | 2,085 | 147,053 | 142,027 | 145,742 | 11,348 |
| Dry grods (general line)...................... | 4 | 4,868 43 | 651 | 13.4 | 451 | $\ddot{\square}$ | 112 | 109 | 113 | 6,912 | 6,690 | 6,203 | 6579 |
| Dry goods specialties, piece goods, notions... <br> Piece goods converters................................ | $\begin{array}{r}142 \\ 22 \\ \hline\end{array}$ | 43,336 22,042 | 5,954 1,931 | 13.7 8.8 | 2,913 | 73 5 | 681 169 | 667 172 | 677 172 | 47,806 14,300 | 48,249 17,358 | 49,193 15,636 | 6,596 2,950 |
| Furniture, home furnishings. | 153 | 38,616 | 6,945 | 18.0 | 3,963 | 91 | 1,181 | 1,178 | 1,219 | 64,100 | 67,930 | 70,748 | 5,203 |
| Furniture (household, office)................. | 58 | 9,990 | 2,157 | 21.6 | 1,164 | 33 | 352 | 346 | 355 | 20,676 | 20,958 | 22,018 | 1,722 |
| Home furnishings, floor coverings | 95 | 28,626 | 4,788 | 16.7 | 2,799 | 58 | 829 | 832 | 864 | 43,424 | 46,972 | 48,730 | 3,541 |
| Paper and its product | 231 | 78,360 | 13,337 | 17.0 | 8,022 | 103 | 2,210 | 2,190 | 2,207 | 139,642 | 143,209 | 142,067 | 7,445 |
| Wrapping paper, twin | 27 | 18,028 | 2,796 | 15.5 | 1,833 | 13 | 442 | 430 | 434 | 34,417 | 33,768 | 32,222 | 1,329 |
| Fine paper. | 28 | 16,924 | 2,831 | 16.7 | 1,799 | ${ }^{6}$ | 484 | 480 | 459 | 29,022 | 30,624 | 28,876 | 1,776 |
| Stationery, office supp | 43 | 5,703 | 2,458 | 25.6 | 912 | 18 | 291 | 290 | 314 | 15,543 | 16,315 | 18,392 | 921 |
| Wallpaper............ | 111 | 31,651 | 619 5,633 | 37.5 15.6 | +344 | 2 62 | $\begin{array}{r}81 \\ 912 \\ \hline\end{array}$ | 82 908 | 95 905 | 5,367 55,293 | 5,697 56,805 | 5,858 56,719 | 283 3,136 |
| Farm products (raw materials). | 197 | 451,784 |  | 4.7 | 9,742 | 101 | 1,514 | 1,473 | 1,420 | 140,510 | 144,273 | 135,967 | 48,330 |
| Automotive equipment, tires and tubes. | 299 | 71,749 | 16,717 | 23.3 | 10,021 | 125 | 3,124 | 3,208 | 3,238 | 173,697 | 181,475 | 184,960 | 12,188 |
| Electrical goods | 182 | 129,064 | 17,236 | 13.4 | 9,992 | 56 | 2,858 | 3,017 | 2,981 | 164,362 | 180,006 | 179,905 | 15,937 |
| General line, apparatus, supplies | 113 | 55,517 | 8,379 | 15.1 | 4, 864 | 33 | 1,477 | 1,547 | 1,537 | 83,776 | 90,093 | 88,763 | 8,137 |
| Eleçtrical appliances, specialties............. | 69 | 73,547 | 8,857 | 12.0 | 5,128 | 23 | 1,381 | 1,470 | 1,444 | 80,586 | 89,913 | 91,142 | 7,800 |
| Hardware, plumbing, | 251 | 107,436 | 18,946 | 17.6 | 11,439 | 79 | 3,325 | 3,306 | 3,433 | 190,343 | 194,432 | 203, 729 | 17,257 |
| Hardware. | 75 | 36,048 | 7,514 | 20.8 | 4,694 | 25 | 1,451 | 1,405 | 1,471 | 80,614 | 79,678 | 83,446 | 6,237 |
| Plumbing, heating equipment, supplies. | 176 | 77,388 | 11,432 | 16.0 | 6,745 | 54 | 1,874 | 1,901 | 1,962 | 109,729 | 114,754 | 120,083 | 11,020 |
| Lumber, construction materials | 154 | 102,901 | 14,832 | 14.4 | 8,533 | 55. | 2,035 | 2,207 | 2,236 | 143,937 | 154,375 | 155,658 | 8,269 |
|  | 23 | 26,810 | 1,867 | 7.0 | 1,152 | 9 | 163 | 161 | 171 | 22,902 | 19,434 | 17,924 | 184 |
| Distributors with yards. | 68 | 48,245 | 7,043 | 14.6 | 4,107 | 26 | 1,028 | 1,117 | 1,144 | 67,154 | 71,535 | 75,352 | 5,928 |
| Other construction materials.................... | 63 | 27,846 | 5,922 | 21.3 | 3,274 | 20 | 1844 | 1,929 | 1,921 | 53,875 | 63,406 | 62,382 | 2,157 |
| Machinery, equipment, suppli | 793 | 313,009 | 45,514 | 14.5 | 24, 124 | 395 | 6,565 | 6,465 | 6,690 | 427,214 | 419,220 | 430,595 | 37,063 |
| Commercial machines, equipment. | 135 | 36,203 | 8,365 | 23.1 | 4,441 | 76 | 1,290 | 1,280 | 1,292 | 86,485 | 79,921 | 78,939 | 3,523 |
| Construction machinery, equipmen | 19 | 15,788 | 2,911 | 18.4 | 1,635 | 6 | 357 | ${ }^{363}$ | -376 | 29,026 | 29,234 | 30,094 | 2,311 |
| Fart-dairy machinery, equipment. . | 9 | 2,815 | 396 | 14.1 | 233 | 3 | 68 | 67 | 64 | 5,739 | 4,920 | 4,734 | $\begin{array}{r} 283 \\ 0 \end{array}$ |
| Industrial machinery, equipment, supplies..... | 231 | 81,235 | 14,086 | 17.3 | 7,312 | 93 33 | 1,908 | 1,845 | 1,937 | 129,391 56,600 | 120,153 57,992 | 132,701 58,600 | 8,554 |
| Professional equipment, supplies............. Service establishment equipment, supplies.... | 84 305 | 21,255 152,964 | 5,346 13,911 | 25.2 9.1 | 3,208 7,056 | 33 177 | 1,101 1,755 | 1,101 | 1,140 1,798 | 56,600 115,706 | $\begin{array}{r} 57,992 \\ 116,718 \end{array}$ | 58,600 121,252 | 3,021 19,015 |
| Service establishment equipment, supplies. Transportation (exc. automotive) equipment, supplies. | 305 10 | 152,964 ${ }^{2,749}$ | 13,911 | 9.1 18.2 | $\begin{array}{r} 7,056 \\ 239 \end{array}$ | 177 | 1,755 86 | 1,718 91 | 1,798 83 | 115,706 4,267 | 116,718 4,282 | 121,252 4,275 | 19,015 350 |

[^46]Table 101.-THE STATE-Continued
Establisfments, Sales, Expenses, Pay Roll, Personnel, and Stocks, by Type of Operation and Kind of Business: 1948


See footnotes at end of table.

Table 101.-THE STATE-Continued
Establishments, Sales, Expenses, Pay Roll, Personnel, and Stocks, by Type of Operation and Kind of Business: 1948


* Proprietors of unincorporated businesses.
$x$ Withheld to avoid disclosure.
n.a. Not available or not applicable.
n.e.c. Not elsewhere classified.

Entries for agents and brokers represent brokerage or comnission received.

Table 102.-STANDARD METROPOLITAN AREAS
Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948


[^47]Table 102.-STANDARD METROPOLITAN AREAS-Continued
Establisements, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948


Table 102.-STANDARD METROPOLITAN AREAS-Continued
Establishments, Sales, Pay Roll, and Personnel, ay Type of Operation and Kind of Business: 1948


[^48]Table 102.-STANDARD METROPOLITAN AREAS-Continued
Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948

| Metropolitan area, type of operation, and kind of business | Establishments (Number) | Sales, entire year <br> (Thousand dollars) | Pay roll, entire year <br> (Thousand dollars) | Active proprietors,* November (Number) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Employees (Number) | Pay roll (Dollars) |
| SPRINGFIELD-HCLYOKE METROPOLITAN AREA, ${ }^{7}$ total.. | 498 | (x) | 17,557 | 220 | 5,311 | 327,749 |
| Administrative, auxiliary units. Wholesale establishments......... | 493 | $(x)_{275,198}$ | $\begin{array}{r} 168 \\ 17,389 \end{array}$ | 220 | $\begin{array}{r} 34 \\ 5,277 \end{array}$ | $\begin{array}{r} 3,020 \\ 324,729 \end{array}$ |
| Wholesaie establishments |  |  |  |  |  |  |
| Type of Operation |  |  |  |  |  |  |
| Merchant wholesalers. | 389 | 177,712 | 13,001 | 196 | 4,072 | 243,387 |
| Manufacturers' sales branches, offices, total. | 68 | 69,834 | 3,4,9 | 1 | 954 | 63,622 |
| Sales branches (with stocks). <br> Sales offices (without stocks). | $\begin{aligned} & 50 \\ & 18 \end{aligned}$ | $\begin{aligned} & 55,24, \\ & 14,599 \end{aligned}$ | 2,991 | i | 855 99 | $\begin{array}{r} 55,802 \\ 7,820 \end{array}$ |
| Petroleum bulk stations, terminals............................ Other operating types. | $\begin{aligned} & 15 \\ & 23 \end{aligned}$ | 22,928 4,724 | 828 | 20 | 215 36 | 15,421 2,299 |
| Type by Kind of Business |  |  |  |  |  |  |
| Merchant wholesalers, total.. | 389 | 177,712 | 13,001 | 196 | 4,072 | 243,387 |
| Groceries, confectionery, meats. | 39 | 27,017 | 1,261 | 22 | 393 | 22,274 |
| Farm products (edible)...... | 46 | 23,496 | 1,304 | 34 | 454 | 23,653 |
| Beer, wines, distilled spirits.. | 14 | 19,805 | 1,301 | 2 | 324 | 22,320 |
| Drugs, chemicals, allied products. | 14 | 5,415 | 689 | 5 | 220 | 13,648 |
| Tobacco and products (exc. leaf).. | 13 | 14,887 | 388 |  | 148 | 7,769 |
| Dry goods, apparel... | 12 | 1,997 | 130 | 10 | 37 | 1,922 |
| Furniture, home furnishings. | 9 | 2,075 | 167 | 3 | 45 | 3,013 |
| Paper and its products... | 24 | 7,339 | 811 | 9 | 220 | 14,338 |
| Automotive equipment, tires and tubes. | 28 | 7,373 | 1,109 | 11 | 346 | 21,053 |
| Electrical goods... | 19 | 10,415 | 640 | 5 | 213 | 13,662 |
| Hardware, plumbing, heating. | 21 | 12,699 | 1,193 | 5 | 385 | 21,866 |
| Lumber, construction materials. | 17 | 12,582 | 837 | 3 | 210 | 15,684 |
| Machinery, equipment, supplies. | 58 | 8,056 | 993 | 35 | 333 | 20, 250 |
| Metals, metal work (exc. scrap) | 7 | 5,147 | 597 | 2 | 154 | 10,723 |
| Waste materials.... | 34 | 7,415 | 596 | 24 | 225 | 11,862 |
| Merchant wholesalers, n.e.c.. | 34 | 11,994 | 985 | 20 | 365 | 19,350 |
| Manufacturers' sales branches (with stocks), total | 50 | 55,243 | 2,991 |  | 855 | 55,802 |
| Croceries, confectionery, meats... | 11 | 21,854 | 689 | $\cdots$ | 223 | 13,184 |
| Drugs, chemicals, allied products. | 4 | 5,865 | 265 | ... | 66 | 4,614 |
| Mschinery, equipnent, supplies... | 17 | 3,442 | 712 | ... | 182 | 14,302 |
| Manufacturers' sales branches, n.e.c | 18 | 24,082 | 1,325 | ... | 384 | 23,702 |
| WORCESTER METROPOLITAN AREA, ${ }^{8}$ total. | 444 | (x) | 15,351 | 181 | 4,645 | 273,881 |
| Administrative, auxiliary units. Wholesale establishments........ | $44{ }^{4}$ | $(\mathrm{x})_{235,350}$ | $\begin{array}{r} 200 \\ 15,151 \end{array}$ | 18i | 49 4,596 | $\begin{array}{r} 4,379 \\ 269,502 \end{array}$ |
| WHOLESALE ESTABLISHENTS |  |  |  |  |  |  |
| Type of Operation |  |  |  |  |  |  |
| Merchant wholesalers | 355 | 165,503 | 11,867 | 167 | 3,665 | 205,786 |
| Manufacturers' sales branches, offices, total. | 53 | 44,052 | 2,473 |  | 721 | 49,019 |
| Sales branches (with stocks)............ Sales offices (without stocks)........ | 43 | $\begin{array}{r} 34,867 \\ 9,185 \end{array}$ | 2,238 | $\cdots$ | 674 47 | 44,603 4,416 |
| Petroieum bulk stations, terminals. | 11 | 22,125 | 667 | 1 | 166 | 11,809 |
| Other operating types.. | 21 | 3,670 | 144 | 13 | 44 | 2,888 |
| Type by Kind of Business |  |  |  |  |  |  |
| Merchant wholesalers, total. | 355 | 165,503 | 11,867 | 167 | 3,665 | 205,786 |
| Croceries, confectionery, meats. | 40 | 36,329 | 1,747 | 27 | 539 | 31,908 |
| Farm products (edible).... | 27 | 6,779 | 488 | 17 | 168 | 8,925 |
| Beer, wines, distilled spirits., | 12 | 12,893 | 899 | $\ldots$ | 275 | 15,427 |
| Drugs, chemicals, allied products. | 12 | 6,328 | 468 | 1 | 145 | 7,214 |
| Tobacco and products (exc. Lear). | 10 | 16,027 | 531 | 6 | 185 | 10,984 |
| Dry goods, apparel........ | 23 | 5,477 | 357 | 13 | 82 | 5,323 |
| Furniture, home furnishings. | 6 | 1,4,4 | 138 |  | 47 | 2,786 |
| Paper and its producta....... | 15 | 3,306 | 381 | 5 | 130 | 6,524 |
| Farm products (raw materials). | 4 | 2,831 | 60 | 1 | 18 | 1,109 |
| Automotive equipment, tires and tubes... | 17 | 5,188 | 822 | 5 | 300 | 14,718 |
| Electrical goods................. | 16 | 7,929 | 514 | 6 | 172 | 9,496 |
| Hardware, plumbing, heating..... | 12 | 6,361 | 568 | 6 | 148 | 10,050 |
| Lumber, construction materials.. | 14 | 14,902 | 840 | 3 | 142 | 12,494 |
| Machinery, equipment, supplies.. | 58 | 11,961 | 1,466 | 25 | 424 | 25,510 |
| Metals, metal work (exc. scrap). | 6 | 8,127 | 706 | 4 | 180 | 10,462 |
| Waste materials.... | 49 | 11,061 | 860 | 29 | 338 | 16,465 |
| Other merchant wholesalers......... | 34 | 8,557 | 1,022 | 19 | 372 | 16,391 |
| Manufacturers' sales branches (with stocks), total.. | 43 | 34,867 | 2,238 | $\ldots$ | 674. | 44,603 |
| Croceries, confectionery, meats. | 13 | 15,379 |  | $\ldots$ | 186 | 11,647 |
| Machinery, equippent, supplies....... Marufacturers' sales branches, n.e.c. | 15 15 | 5,545 13,943 | 798 868 | $\ldots$ | 234 254 | 26,080 16,576 |
|  |  |  |  |  |  |  |

* Proprietors of unincorporated businesses.
$x$ Withheld to avoid disclosure.
n.e.c. Not elsewhere classified.

1 Consists of all of Suffolk County; Cambridge, Everatt, Malden, Medford, Melrose, Newton, Somerville, Waltham, and Woburn cities; Arlington, Ashland, Bedford, Belmont, Burlington, Concord, Framingham, Lexington, Lincoln, Natick, North Reading, Reading, Stoneham, Wakefield, Watertown, Wayland, Weston, Wilmington, and Winchester towns in Middlesex County; Beverly, Lynn, Peabody, and Salem cities; Danvers, Hamilton, Lynnfield, Manchester, Marblehead, Middleton, Nahant, Saugus, Swampscott, and Wenham towns in Essex County; Quincy city; Braintree, Brookline, Canton, Cohasset, Dedham, Dover, Medrield, Milton, Needhan, Norwood, Randolph, Sharon, Walpole, Wellesley, Westwood, and Weymouth towns in Norfolk County; and Hingham and Hull towns in Plymouth County.
${ }^{2}$ Consists of Brocktoncity; Abington, Bridgewater, East Bridgewater, Rockland, West Bridgewater, and Whitman towns in Plymouth County; Avon, Holbrook, and Stoughton towns in Norfolk County; and Easton town in Bristol County.
${ }_{3}^{3}$ Consists of Fall River city; Somerset, Swansea, and Westport town in Bristol County, Mass.; and Tiverton tow in Newport County, R. I.
${ }_{5}$ Consists of Lawrence city; Andover, Methuen, and North Andover towns in Essex County.
${ }^{5}$ Conaists of Lowell city; Billerica, Chelmsford, Dracut, and Tewksbury towns in Middlesex County
${ }^{6}$ Consists of New Bedford city; Acushnet, Dartmouth, and Fairhaven towns in Bristol County.
Consists of Chicopee, Holyoke, Springfield, and Westfield cities; Agawam, East Longmeadow, Longmeadow, Ludlow, West Springfield, and Wilbraham towns in Hampden County; Northampton city; Easthampton, and South Hadley towns in Hampshire County, Mass.; and Enfleld town in Hartford County, Conn.
${ }^{8}$ Consists of Worcester city; Auburn, East Brookfiela, Crafton, Holden, Leicester, Millbury, No: thborough, North Brookfield, Shrewsbury, Spencer, Westborough, and West Boylston tows in Worcester County.

Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE
Establishments, Sales, Pay Roll, and Psrsonnel-Total; Establishments and Sales-Merchant Wholesalers and Other Operating Types: 1948


[^49]Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE ${ }^{1}$-Continued
Establishments, Sales, Pay Roll, and Personnel-Total; Establishments and Sales-Merchant Wholesalers and Otber Operating Types: 1948


[^50]Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE
Establishments, Sales, Pay Roll, and Personnel, ay Type of Operation and Kind of Business: 1948


See footnotes at end of takile.

Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE-Continued
Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948

| County type of operation, and kind of business | $\begin{gathered} \text { Estab- } \\ \text { lish- } \\ \text { ments } \\ \\ \left(\begin{array}{c} \text { Num } \end{array}\right. \\ \text { bert } \end{gathered}$ | Sales, entire year <br> (Thousand dollars) | Pay roll, entire year <br> (Thousand dollars) | $\begin{gathered} \text { Active } \\ \text { propr } \\ \text { etors, } \\ \text { Novem } \\ \text { ber } \\ \begin{array}{c} \text { (Num- } \\ \text { ber) } \end{array} \end{gathered}$ | Paid employees and pay roll, workweek ended nearest Nov. 15 |  | County, type of operation, and kind of business | $\begin{aligned} & \text { Estab- } \\ & \text { Lish- } \\ & \text { ments } \end{aligned},$ | Sales, entire year <br> (Thousand dollars) | Pay roll, entire year <br> (Thousand dollars) | Active propr: Novem ber <br> (Num ber) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Employees (Num. ber) | Pay roll (Dollats) |  |  |  |  |  | Em. ployees (Number) | $\begin{array}{ll} \text { Pay } & 11 \\ \text { (Doilars) } \end{array}$ |
| SUFFOLK COUNTY, | 4,583 | 4,826,035 | 196,933 | 2,250 | 51,401 | 3,559,417 | SUFFOLK COUNTY--Continued |  |  |  |  |  |  |
| Administrative, auxiliary units..... <br> Wholesale establishments.............. | $\begin{array}{r} 39 \\ 4,54.4 \end{array}$ | $\begin{array}{r} 134,582 \\ 4,691,453 \end{array}$ | $\begin{array}{r} 12,852 \\ 184,081 \end{array}$ | 2,250 | $\begin{array}{\|c} \text { 2,998 } \\ 148,403 \end{array}$ | $\begin{array}{r} 250,720 \\ 3,308,697 \\ \hline \end{array}$ | Assemblers (mainly farm products), total. | 15 | 37,196 | 725 | 14 | 240 | 13,04.7 |
| WHOLESALE ESTABLISHMENTS | 2,974 | 2,027,164 | 116,532 | 1,527 | 31,384 | 2,046, | Farn products (edib Assemblers, n.e.c. | 7 8 | $\begin{array}{r} 6,928 \\ 30,268 \end{array}$ | $\begin{aligned} & 227 \\ & 498 \end{aligned}$ | 10 | 71 169 | $\begin{aligned} & 3,906 \\ & 9,141 \end{aligned}$ |
| Groceries, confectionery, m | 362 | 360,346 | 18,222 | 191 | 5,0.37 | 348,080 | WORCESILA COUN | 609 | $(\mathrm{x})$ | 19,313 | 259 | 5,970 | 348,776 |
| Farm products (edible)........... | 240 26 | 169,883 51,186 | 6,908 | 157 3 | 2,219 | 123,612 70,84 | Administrativ |  | (x) | 200 |  | 49 |  |
| Beer, wines, distilled spirits.... | 26 | 51,186 | 3,240 | 35 | 855 | 70,840 | Wholesale est | 605 | 305,908 | 19,113 | 259 | 5,921 | 44,397 |
| Drugs, chemicals, allied products. Tobacco and products (exc, lear) | 83 40 | 47,453 38,098 | 3,720 1,034 | 35 25 | 1,099 | 65,858 | wholesale esta |  | - | 1,113 |  | 5,21 | 34,397 |
| Dry goods, apparel.. | 437 | 169,145 | 11,503 | 208 | 2,600 | 192,797 | WHOLESALE ESTABL ISHMENTS |  |  |  |  |  |  |
| Furniture, home furnishings. | 121 | 33,005 | 3,378 | 78 | 1,049 | 61,086 |  |  |  |  |  |  |  |
| Paper and its products.. | 122 | 41,546 | 4,404 | 49 | 1,202 | 79,398 | Merchant wholesalers, tota | 481 | 203,672 | 14,653 | 237 | 4,635 | 257,129 |
| Farm products (raw materials)..... | 180 | 429,405 | 9,333 | 95 | 1,355 | 130,844, | Croceries, confectioner | 54 | 45,247 | 2,353 | 37 | 728 | 42,900 |
| Autumotive equipment,tires, tubes.. | 72 | 23,834 | 3,125 | 25 | 907 | 54, 874 | Farm products (edible) | 43 | 10,833 | 784 |  | 305 | 14,708 |
| Electrical goods............ | 89 | 86,112 | 6,656 | 23 36 | 1,922 | 120,647 | Beer, wines, distilled spirit. | 21 | 17,427 | 1,221 | 1 | 368 | 20,858 |
| Harduare, plumbing, heating... | 107 57 | 52,202 | 6,152 | 36 25 | 1,823 | 110,296 73,241 | Tobacco and products (exc. lea | 16 | 18,312 | 590 | 11 | 213 | 12,069 |
| Machinery, equipment, supplies | 431 | 218,522 | 15,180 | 207 | 3,955 | 260,327 | Dry goods, appar | 23 | 5,477 | 357 | 13 | 82 | 5,223 |
| Metals, metal work (exc. scrap) | 29 | 25,875 | 2,402 | 13 | 627 | 41,657 |  | 6 |  | 138 |  | 4 |  |
| Waste materials........ | 220 | 77,355 | 4,910 | 177 | 1,541 | 81,666 | Paper and its products. | 20 | 3,970 | 435 | 6 | 125 | -7,767 |
| Other merchant wholesalers | 358 | 258,232 | 12,317 | 180 | 3,827 | 213,199 | Farm products (raw mat | 2 | 2,831 | 4 60 | 6 | 18 | 1,109 |
| Manufacturers' sales branches, offices, total. | 694 | 1,507,902 | 51,948 | 11 | 13,249 | 987,942 | Automotive equipment, ti Electrical goods...... | 31 20 | 7,014 | 1,097 | 13 8 8 | 384 205 | 19,948 |
| Sales branches (with stocks). <br> Sales offices (without stocks)... | $\begin{aligned} & 379 \\ & 315 \end{aligned}$ | $\begin{aligned} & 834,259 \\ & 673,643 \end{aligned}$ | $\begin{aligned} & 39,255 \\ & 12,693 \end{aligned}$ | $\begin{aligned} & 8 \\ & 3 \end{aligned}$ | $\begin{array}{r} 10,542 \\ 2,707 \end{array}$ | $\begin{aligned} & 742,825 \\ & 245,117 \end{aligned}$ | Hardware, plumbing, | $\begin{aligned} & 20 \\ & 19 \end{aligned}$ | 7,773 15,207 | 725 880 | 7 | 203 156 | 13,115 13,396 |
| Petroleum bulk stations, terminals.. | 23 | 136,502 | 4,718 | 1 | 1,210 | 85,743. | Machinery, equipment, supplie | 71 | 20,371 | 2,041 | 35 | 602 | 35,569 |
| Agents, brokers, | 838 | 982,689 | 10,158 | 697 | 2,320 | 175,787 | Metals, metal work (exc. | 7 | 8,127 | 706 | 4 | 180 | 10,462 |
| Groceries, confectionery, | 108 | 208,596 | 2,356 | 80 | 510 | 41,118 | Merchant wholesalers | 57 | 16,069 | 1,588 | 23 | 578 | 25,796 |
| Farm products (edible)...... | 34 | 56,539 | 793 | 24 | 236 | 12,874 |  |  |  |  |  |  |  |
| Drugs, chemicals, allied products. | 16 | 7,392 | 140 | 12 | 4 | 2,893 | Manufs' sples branches, office | 65 | 63,772 | 63,256 |  | 937 | 65,069 |
| Furniture, home furnishings..... | 23 | 8,400 | 307 | 16 | 86 | 5,105 | Petroleum bulk stations, termin | 30 | 26,631 | 852 | 4 | 229 | 15,285 |
| Farm products (raw materials) | 129 | 390,000 | 1,824 | 118 | 335 | 28,611 | Agents, brokers, tota | 23 | 9,185 | 241 | 16 | 63 | 4,623 |
| Electrical goods. | 41 | 31,167 | 590 | 38 | 123 |  |  |  |  |  |  |  |  |
| Hardware, plumbing, heating. | 38 | 10,016 | 517 | 27 | 127 | 8,588, | Hardware, plumbing, hea |  | 231 | 3 |  |  |  |
| Machinery, equipmont, supplies.... Metals, metal work (exc. scrap).. | 101 | $\begin{gathered} 70,725 \\ 19.989 \end{gathered}$ | 1,441 | $\begin{aligned} & 76 \\ & 23 \end{aligned}$ | $\begin{array}{r}309 \\ 66 \\ \hline 6\end{array}$ |  | Agents and brokers, $n$. | 20 | 8,954 | 238 | 13 | 61 | 4,548 |
| Metals, metal work (exc. scrap)... Waste materials................... |  | $\begin{array}{r} 19,989 \\ 1,699 \end{array}$ |  | 3 | 13 | 853 |  |  |  |  |  |  |  |
| Agents and brokers, n.e.c | 314 | 178,167 | 1,798 | 280 | 471 | 32,483 | Assemblers (mainly farm products) | 6 | 2,648 | 111 | 2 | 57 | 2,291 |

* Active proprietors or unincorporated businesses.
$x$ withheld to avoid disclosure
n.e.c. Not elsewhere classified.


## MICHIGAN

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| Berrien County | 21.12 | Marquette County | 21.14 |
| Branch County. | 21.12 | Monroe County. | 21.14 |
| Calhoun County | 21.12 | Montcalm County | 21.14 |
| Delta County. | 21.12 | Muskegon County (See Muskegon |  |
| Dickinson County | 21.13 | Metropolitan Area, | 21.08 |
| Genesee County (See Flint |  | Oakland County | 21.14 |
| Metropolitan Area.). | 21.06 | Ottawa County | 21.14 |
| Grand Traverse County. | 21.13 | Saginaw County (See Saginaw |  |
| Gratiot County. | 21.13 | Metropolitan Area.). | 21.08 |
| Huron County. | 21.13 | St. Clair County. | 21.14 |
| Ingham County (See Lansing |  | St. Joseph County. | 21.14 |
| Metropolitan Area.) | 21.08 | Sanilac County. | 21.14 |
| Ionia County. | 21.13 | Shiawassee County | 21.15 |
| Jackson County. | 21.13 | Tuscola County. | 21.15 |
| Kalamazoo County (See Kalamazoo |  | Van Buren County. | 21.15 |
| Metropolitan Area.). | 21.07 | Washtenaw County. | 21.15 |
| Kent County (See Grand Rapids |  | Wayne County.... | 21.15 |
| Metropolitgn Area.).......... | 21.07 |  |  |

Table 101.-THE STATE
Establishments, Sales, Expenses, Pay Roll, Personnel, and Stocks, by Type of Operation and Kind of Business: 1948


[^51]Table 101.--THE STATE-Continued
Establishments, Sales, Expenses, Pay Roll, Personnel, and Stocks, by Type of Operation and Kind of Business: 1948

| Type of operation and kind of business | Establish. ments <br> (Number) | Sales, <br> entire year <br> (Thousand dollars) | Operating expenses ${ }^{1}$ (inc. pay roll) |  | Pay roll, entire year <br> (Thousand dollars) | Active <br> proprie <br> tors, <br> Novem- <br> ber <br> ( Num - <br> ber) | Paid employees, workweek ended nearest- |  |  | Pay roll, workweek ended nearest-- |  |  | Stocks on hand, end of year, at cost <br> (Thousand dollars) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Amount <br> (Thousand dollars) | $\begin{aligned} & \text { Per- } \\ & \text { cent } \\ & \text { of } \\ & \text { sales } \end{aligned}$ |  |  | March 15 <br> (Number) | July 15 (Number) | $\begin{aligned} & \text { Nov. } 15 \\ & \text { (Number) } \end{aligned}$ | March 15 <br> (Dollars) | July 15 (Dollars) | Nov. 15 <br> (Dollars) |  |
| Type by Kind of Business--Continued |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Merchant wholesalers--Continued |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Metals, metal work (exc. scrap) | 8 | 88,693 | 15,156 | 17.1 | 8,084 | 42 | 1,458 | 2,602 | 1,738 | 123,367 | 131,253 | 149,516 | 7,413 |
| Iron, steel and products.... | 78 | 81,303 | 14,238 | 17.5 | 7,566 | 39 | 1,344 | 1,489 | 1,619 | 114,207 | 122,264 | 139,841 | 6,540 |
| Nonferrous metals, metal wor | 7 | 7,390 |  | 12.4 | 518 | , | 114 | 123 | 11.9 | 9,160 | 8,989 | 9,675 | 873 |
| Waste materials.. | 361 | 174,784 | 19,730. | 11.3 | 10,623 | 338 | 2,846 | 3,069 | 3,020 | 183,285 | 195,096 | 193,163 | 4.342 |
| Iron, steel scrap. | 183 | 125,950 | 12,838 | 10.2 | 7,049 | 145 | 1,645 | 1,801 | 1,779 | 115,993 | 124,067 | 122,553 | 2,290 |
| Other screp, waste materi | 178 | 48,834 | 6,892 | 14.1 | 3,574 | 193. | 1,201 | 1,268 | 1,241 | 67,292 | 71,029 | 70,610 | 2,052 |
| Other merchant wholesalers | 489 | 210,750 | 23,959 | 11.4 | 12,72. | 399 | 4,084 | 4,042 | 4,308 | 247, 574 | 246,49 | 261, 302 | 17,506 |
| Automobiles, other motor vehicle | 108 | 79,670 | 6,938 | 8.7 | 3,368 | 78 | 947 | 968 | 950 | 64,360 | 64,766 | 69,250 | 4,581 |
| Amusement, sporting goods. | 55 | 9,398 | 1,569 | 16.7 | 799 | 46 | 224 | 250 | 245 | 13,579 | 14,753 | 14,428 | 1,293 |
| Books, periodicals, newspap | 63 | 16,648 | 2,630 | 15.8 | 1,752 | 54 | 709 | 703 | 757 | 33,062 | 34, 333 | 36,556 | 915 |
| Coal, coke. | 43 | 46,700 | 2,664 | 5.7 | 1,406 | 15 | 399 | 347 | 382 | 28,315 | 26,330 | 27,501 | 2,371 |
| Farm supplies | 32 | 16,733 | 3,380 | 20.2 | 2,135 | 23 | 781 | 727 | 896 | 40,216 | 37,707 | 46,354 | 3,845 |
| Jewelry.. | 51 | 8,850 | 1,419 | 16.0 | 751 | 53 | 185 | 186 | 207 | 13,329 | 13,508 | 15,525 | 1,453 |
| Petroleum and products....................... | 31 106 | 8,976 23,775 | 1,342 | 15.0 | 524 | 21 | 165 | 154 | 157 | 9,950 | 10,067 | 10,076 | 566 |
| Merchant wholesalers, miscellaneous products.. | 106 | 23,775 | 4,017 | 16.9 | 1,985 | 109 | 674 | 707 | 714 | 38,763 | 39,985 | 42,112 | 2,482 |
| Manufacturers' sales branches (with stocks), total | 623 | 1,128,476 | 235,378 | 12.0 | 72,952 | 14 | 20,305 | 20,681 | 20,869. | 1,379,713 | 1,401,846 | 1,477,284 | 81,949 |
| Groceries, confectionery, meats. Confectionery <br> Meats, meat products <br> Other grocery, food specialties | 149 | 211,701. | 13,570 | 6.4 | 7,259 |  | 2,061 | 2,072 | 2,063 | 140,412 | 142,413 | 143,797 | 5,988 |
|  |  | 3,326 | 250 | 7.5 | 148 |  | 56 | 58 | 56 | 2,740 | 3,051 | 2,780 | 307 |
|  | 28 | 72,772, | 3,642 | 5.0 | 1,942 |  | 604 | 598 | 592 | 38,994 | 40,183 | 39,621 | 2,052 |
|  | 125 | 135,603 | 9,678 | 7.1 | 5,169 |  | 1,401 | 1,416 | 1,415 | 98,678 | 99,179 | 101,396 | 3,629 |
| Farm products (edible) | 23 | 33,407 | 3,672 | 11.0 | 1,561 | 1 | 420 | 459 | 418 | 27,750 | 33,879 | 28,882 | 922 |
| Beer, wines, distilled spirits. | 11 | 5,046 | , 724 | 14.3 | 409 | 3 | 86 | 112 | 107 | 6,719 | 8,481 | 7,486 | 149 |
| Furniture, home furnishings. Furniture. Home furnishings, floor coverings. $\square$ |  | 74,632 | 9,277 | 12.4 | 4,510 | 3 | 1,150 | 1,141 | 1,129 | 86,949 | 86,202 | 89,132 | 5,115 |
|  | 12 | 12,231 | 2,086 | -17.0 | 2,154 |  | 254 | $\frac{269}{232}$ | 264 | 22,623 | 18,574 | 18,198 | 460 |
|  | 8 | 6,727 | 1,782 | 26.5 | 1,003 | $\cdots$ | 226 | 232 | 223 | 20,001 | 15,822 | 15,515 | 181 |
|  | 4 | 5,504 | 304 | 5.5 | 151 |  | 38 | 37 | 36 | 2,622 | 2,752 | 2,683 | 279 |
| Paper and its products. Automotive equiprent, tires and tubes. | 10 30 | 3,107 159,868 | 413 37,299 | 13.3 23.3 | $\begin{array}{r} 259 \\ 21,271 \end{array}$ | i | 63 7,088 | 63 7,213 | 61 7,345 | $\begin{array}{r} 4,938 \\ 404,454 \end{array}$ | $\begin{array}{r} 4,881 \\ 410,813 \end{array}$ | 4,884 460,433 | 158 34,739 |
|  | 29 | 120,389 | 12,875 | 10.7 | 8,520 |  | 2,514 | 2,499 | 2,534 | 163,801 | 158,281 | 170,956 | 3,388 |
|  | 18 | 105,857 | 11,117 | 10.5 | 7,871 | $\ldots$ | 2,322 | 2,305 | 2,345 | 151,581 | 146,027 | 158,875 | 2,687 |
|  | 11 | 14,552 | 1,758 | 12.1 | 649 |  | 192 | 194 | 189 | 12,220 | 12,254 | 12,081 | 701 |
| Hardware, plumbing, heating. Hardware, specialty lines. Plumbing, heating equipment, supplies. | 17 | 15,748. | 2,360 | 15.0 | 1,363 |  | 363 | 356 | 356 | 23,274 | 23,622 | 25,546 | 1,405 |
|  | 3. | 1,351 | 423 | 31.3 | 247 |  | 49 | 50 | 48 | 4,806 | 4,209 | 5,119 | 237 |
|  | 14. | 14,397 | 1,937 | 13.4 | 1,116 |  | 314 | 306 | 308 | 18,468 | 19,413 | 20,427 | 1,268 |
| Lumber, construction materials......... | 22 | 37,895 | 4,484 | 11.8 | 2,560 |  | 638 | 634 | 710 | 43,590 | 43,723 | 48,908 | 2,600 |
| Machinery, equipment, supplies....................... Commercial machines, equipment. Farm-dairy machinery, equipment. Industrial ma Professional equipment, supplies................ Other machinery, equipment, supplies. | 189 | 154,228. | 19,640. | 12.7 | 13,030 | 9 | 3,053 | 3,080 | 3,108 | 261,449 | 252,061 | 252,835 | 9,932 |
|  | 64 | 27,977. | 8,246 | 29.5 | 6,332 |  | 1,367 | 1,401 | 1,449 | 137,095 | 125,358 | 124,752 | 2,167 |
|  | 6 | 29,549 | 1,557 | 5.3 | 1,035 | 1 | 314 | 312 | 322 | 18,296 | 19,440 | 19,516 | 2,146 |
|  | 92. | 90,532 | 8,078 | 8.9 | 4,682 | 6 | 2,057 | 1,078 | 1,048 | 86,277 | 88,596 | 90,117 | 4,806 |
|  | 16 | 3,244. | 748 | 23.0 | 458 |  | 153 | 145 | 143 | 8,553 | 8,550 | 7,820 | 351 |
|  | 11 | 2,926 | 1,011 | 34.6 | 523 | 2 | 162 | 14 | 146 | 11,228 | 10,117 | 10,630 | 462 |
| Metals, metel work (exc. scrap). <br> Iron, steel and products. <br> Nonferrous metals, metal work. | 32 | 123,030 | 7,693 | 6.2 | 4,044 |  | 979 | 981 | 996 | 72,765 | 75,386 | 78,537 | 9,649 |
|  | 28 | 100,711 | 7,271 | 7.2 | 3,798 | .. | 921 | 921 | 936 | 68,239 | 70,512 | 73,539 | 7,019 |
|  | 4 | 22,319 | 422 | 1.9 | 246 |  | 58 | 60 | 60 | 4,526 | 4,874 | 4,998 | 2,630 |
| Other manufacturers' sales branches. Amusement, sporting goods. Manuracturers ${ }^{1}$ sales branches, n.e.c................. | 48 | 177,194 | 21,285 | 12.0 | 7,012 |  | 1,626 | 1,802 | 1,778 | 120,989 | 143,530 | 147,690 | 7,44, |
|  |  | 7,401 | 1,944 | 26.3 | 972 |  | 233 | 286 | 266 | 14,242 | -23,474 | 18,849 | 1,249 |
|  | 40 | 169,793 | 19,341 | 11.4 | 6,040 |  | 1,393 | 1,516 | 1,512 | 106,747 | 120,056 | 128,841 | 6,195 |
| Manufacturers' sales offices (without stocks), total. | 389 | 1,488,909 | 41,321 | 2.8 | 17,309 | 1 | 3,462 | 3,607 | 3,731 | 308,388 | 317,304 | 346,128 |  |
| Groceries, confectionery, reats.. <br> Drugs, chemicais, allied products. <br> Dry goods, apparel. <br> Furniture, home furnishings. <br> Paper and its products. <br> Electrical goods. <br> Hardware, plumbing, heatine. <br> Lumber, construction materiels. <br> Machinery, equipment, supplies. <br> Other manufacturers' sales offices. |  | 4, 997 |  | 5.5 |  |  | 327 | 309 | 34.4 | 20,191 | 19,835 | 22,286 | .. |
|  | 25 | 67,394 | 4,592 | 6.8 | 1,397 | $\ldots$ | 393 | 395 | 384 | 30,604 | 29,122 | 30,770 | ... |
|  | 6 | 18,823 | 195 | 1.0 | 140 |  | 19 | 18 | 18 | 2,710 | 2,688 | 2,668 | - ... |
|  | 11 | 12,199 | 373 | 3.0 | 205 |  | 36 | 34 | 42 | 3,364 | 3,029 | 3,539 | - ... |
|  | 35 | 19,973 | 1,905 | 9.5 | 1,459 | $\ldots$ | 311 | 307 | 304 | 26,261 | 25,083 | 28,961 | ... |
|  | 31 | 58,367 | 1,412 | 2.4 | -752 |  | 125 | 138 | 138 | 13,647 | 13,879 | 15,576 | . ${ }^{\text {a }}$ |
|  | 21 | 30,119 | 1,103 | 3.7 | 573 | $\ldots$ | 94 | 97 | 99 | 10,652 | 10,794 | 11,239 | ... |
|  | 14 | 103,635 | 872 | 0.8 | 451 |  | 90 | 92 | 104 | 7,205 | 7,296 | 9,082 |  |
|  | 105 | 267,966 | 9,406 | 3.5 | 4,988 | 1 | 841 | 916 | 948 | 81,044 | 85,903 | 92,250 | ... |
|  | 125 | 865,436 | 18,973. | 2.2 | 6,308 |  | 1,226 | 1,301 | 1,350 | 122,710 | 119,675 | 129,757 | $\ldots$ |
| Agents, brokers, total | 925 | 909,845 | 35,884 | 3.9 | 13,030 | 819 | 2,804 | 2,999 | 2,945 | 226, 363 | 236,604 | 237,020 | 1,516 |
| Groceries, confectionery, meats................... FarII products (edible) | 74 | 105,659 |  | 2.4 |  |  |  | 259 | 258 |  |  | 18,022 | 33 |
|  | 22 | 41,052 | 1,942 | 4.7 | 828 | 18 | 232 | 397 | 279 | 13,940 | 18,767 | 15,981 | 139 |
| Drugs, chemicals, allied products. Drugs, drug sundries.. Industrial chemicals, paints. | 15 | 9,551 | 340 | 3.6 | 139 | 15 | 40 | 37 | 36 | 2,816 | 2,736 | 2,734 | 98 |
|  | 5 | 1,370 | 116 | 8.5 | 71 | 4 | 16 | 14 | 14 | 1,434 | 1,307 | 1,307 | 58 |
|  | 10 | 8,181 | 224 | 2.7 | 68 | 11 | 24 | 23 | 22 | 1,382 | 1,429 | 1,427 | 40 |
| Dry goods, apparel. | 26. | 32,825 | 1,253 | 3.8 | 174 | 25. | 33 | 28 | 28 | 3,285 | 3,265 | 3,038 | 3 |
| Clothing, furnishings, footwear................Dry goods specialties, piece goods, notions... | 10 | 2,554 | 184 | 7.2 | 12 | 11 | 5 | 6 | 5 | 203 | 206 | 242 | 3 |
|  | 16 | 30,271 | 1,069 | 3.5 | 162 | 14 | 28 | 22 | 23 | 3,082 | 3,059 | 2,796 | ... |
| Furniture, home furnishings | 24 | 15,786 | 758 | 4.8 | 256 | 19. | 47 | 49 | 56 | 4,552 | 5,097 | 5,348 | 1 |
| Furniture............ | 8 | 8,078 | 422 | 5.2 | 147 | 9 | 25 | 27 | 32 | 2,611 | 2,583 | 3,124 |  |
|  | 16 | 7,708 | 336 | 4.4 | 109 | 10 | 22 | 22 | 24 | 1,941 | 2,514 | 2,224 | 1 |
| Paper and its products. Farm products (raw materials) Automotive equipment, tires and tubes. | 18 | 8,273 | 317 | 3.8 | 165 | 18 | 27 | 29 | 30 | 3,003 | 3,144 | 3,300 | 17 |
|  | 33 | 97.247 | 1,051 | 1.1 | 591 | 20 | 43 | 454 | 484 | 8,807 | 9,434 | 9,654 | 87 |
|  | 77 | 156,839 | 5,024 | 3.2 | 1,540 | 64 | 190 | 194 | 197 | 26,637 | 26,588 | 27,285 | 10 |

See footnotes at end of table.

Table 101.-THE STATE-Continued
Establishments, Sales, Expenses, Pay Roll, Personnel, and Stocks, by Type of Operation and Kind of Business: 1948


* Proprietors of unincorporated businesses.
$x$ Withheld to avoid disclosure.
n.a. Not available or not applicable
n.e.c. Not elsewhere classified.

Entries for agents and brokers represent brokerage or comission received.

Table 102.-STANDARD METROPOLITAN AREAS
Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948

| Metropolitan area, type of operation, and kind of business | Establishments <br> (Number) | Sales, entire year (Thousand dollars) | Pay roll, entire year (Thousand dollars) | Active proprier tors, ${ }^{*}$ November (Number) | Padd employees and pay roll, work week ended nearest Nov. 15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Employees (Number) | Pay roll (Dollats) |
| detroit metropolitan area, ${ }^{2}$ tota | 4,136 | (x) | 207,934 | 2,829 | 52,635 | 4,079, 172 |
| Administrative, auxiliary units. Wholesale establishments. $\qquad$ <br> WHOLESALE ESTABLISHMENTS <br> Type of Operation | 4, ${ }^{36} \mathbf{4}$ 4 | $\begin{aligned} & (\mathrm{x}) \\ & 4,866,105 \end{aligned}$ | $\begin{gathered} 10,559 \\ 197,375 \end{gathered}$ | 2,829 | $\begin{aligned} & 2,6618 \\ & 50,017 \end{aligned}$ | $\begin{gathered} 209,688 \\ 3,869,286 \end{gathered}$ |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| Merchent wholesalers, total................................. | 2,502 | 1,534,685 | 113,774 | 2,049 | 29,427 | 2,201,133 |
| Service wholesalers, domestic markets. <br> Foreign trade merchants. <br> Iimited-function wholesalers | $\begin{aligned} & 2,396 \\ & 15 \\ & 91 \end{aligned}$ | $\begin{array}{r} 1,406,222 \\ 6,2022 \\ 122,411 \end{array}$ | $\begin{array}{r} 111,782 \\ 1,42 \\ 1,580 \end{array}$ | $\begin{array}{r} 1,988 \\ 6 \\ 55 \\ \hline \end{array}$ | $\begin{array}{r} 28,853 \\ 93 \\ 481 \end{array}$ | $\begin{array}{r} 2,162,581 \\ 7,721 \\ 30,831 \end{array}$ |
| Manuracturers' sales brenches, offices, total.......................... | 706 | 2,294,463 | 64,888 | 11 | 16,360 | 1,313,126 |
|  | 367 <br> 339 | $\begin{array}{r} 873,050 \\ 1,421,413 \end{array}$ | $\begin{aligned} & 48,800 \\ & 16,088 \end{aligned}$ | 10 1 1 | $\begin{gathered} 12,956 \\ 3,404 \end{gathered}$ | 994,165 |
| Petroleum bulk stations, tervinals. <br> Agents, brokers. <br> Assenblers (mainly farm products) | 120 767 5 | $\begin{gathered} 229,597 \\ 786,276 \\ 21,084 \end{gathered}$ | $\begin{gathered} 6,844 \\ 11,654 \\ 215 \end{gathered}$ | 87 680 2 | 1,937 2,219 74 | $\begin{gathered} 132,644 \\ 210,949 \\ 4,672 \end{gathered}$ |
| Type by Kind of Business |  |  |  |  |  |  |
| Merchant wholesalers, total. | 2,502 | 1,534,685 | 113,774 | 2,049 | 29,427 | 2,201,133 |
|  | $\frac{311}{46}$ |  | $\frac{10,406}{3,477}$ | $\frac{303}{27}$ | 2,908 | $\frac{203,775}{6,952}$ |
|  | 46 | 78,775 | 3,477 |  | 931 |  |
| Fish, sea fods......... | 26 | 12,514 | 752 | ${ }_{31}^{21}$ | ${ }_{236}^{149}$ | 15,488 |
| Meats and meat products............ | 106 | ${ }_{75,686}$ | 3,299 | ${ }_{126}$ | 868 | 65, 3136 |
| Other grocery, food specialties......... | 108 | 36,433 | 2,481 | 98 | 724 | 47,881 |
| $\begin{aligned} & \text { Farm products (edible)...... } \\ & \text { Dalry, poultry products. } \\ & \text { Fruits, vegetables (fresh) } \end{aligned}$ | $\frac{221}{122}$ | $\frac{176,811}{103,1188}$ | $\frac{11,569}{8,901}$ | 289 139 | 3,075 2,280 | 227,372 |
|  | ${ }_{99}$ | 17,653 | 8,801 2,668 | 150 | 2,280 | 48,513 |
| $\begin{aligned} & \text { Beer, wines, distilled spirits } \\ & \text { Beer, ale....................... } \\ & \text { Wines, distilled spirits... } \end{aligned}$ | 81 | $\frac{110,510}{3,5738}$ | $\frac{3,986}{3,343}$ | ${ }^{68}$ |  | 76,042 |
|  | 57 24 | 35,378 75,132 | 3,343 643 | ${ }_{11}^{57}$ | 783 260 | 62,729 13,13 |
| Drugs, chemicals, allied products. Drugs.. <br> Industrial chemicals, explosives <br> Paints, varnishes. | 94 | 45,522 | 5,081 | 59 | 1,270 | 94,798 |
|  | 45 | 27,397 |  |  |  | 54,595 |
|  | ${ }_{35}^{14}$ | 10,583 7,542 | 1,045 1,269 | ${ }_{22}^{4}$ | 213 <br> 307 <br> 20 | 19,486 20,717 |
| Tobacco and products (exc. Reaf).......................... | 60 | 75,266 | 1,995 | 63 | 526 | 36,477 |
| Dry goods, apparel. <br> Clothing, furnishings, footwear Dry goods. | 83 | 33,373 | 2,467 | 64 | 632 | 43,707 |
|  | ${ }_{23}^{60}$ | 14,662 18,709 | 1,081 <br> 1,386 | 50 14 | 320 312 | 21,560 22,147 |
|  | ${ }^{3}$ | 18,709 | 1,386 | 14 | 312 |  |
| Furniture, home furnishings <br> Furniture (household, office) <br> Home furnishings, floor coverings | 59 | 19,593 | 2,246 | 48 | $\frac{612}{275}$ | 47,382 |
|  | ${ }_{41}^{18}$ | 5,720 13,873 | 1,147 1,099 | ${ }_{34}^{14}$ | 275 37 | - ${ }_{\text {21, }}^{21,557}$ |
| Paper and its products. <br> Wrapping paper, twipe. <br> Fine paper. <br> Stationery, office supplies <br> Paper products, n.e.c | 63 | 43,368 | 3,432 | 47 | 774 | 78,333 |
|  | 6 | 3,769 | 1,092 | 9 | ${ }^{58}$ | 5, 5 , 27.75 |
|  | 13 | $\xrightarrow{14,682} 1$ | 1,094 | 1 | 207 62 | 22,763 4,603 |
|  | 36 | 23,682 | 1,770 | 30 | 447 | 45,342 |
| Farm products (raw materials). <br> Automotive equipment, tires and tubes. | ${ }_{23}^{12}$ | 13,775 77,685 | 9,101 | $\begin{array}{r}88 \\ 183 \\ \hline\end{array}$ | 2,419 | 9,101 179,923 |
| Electrical goods. <br> General line, apparatus, supplies. <br> Electrical appliances, specialties. | 109 | 109, 130 | 8,850 | 69 | 2,315 |  |
|  | 58 51 | 61,818 47,312 | 5,419 | ${ }_{28}^{41}$ | ${ }_{\text {1, }}^{1,419}$ | 106,498 68,704 |
|  |  |  | ,431 |  |  |  |
| Hardware, plumbing, heating. Hardware. Plumbing, heating equipment, supplies. | 125 | 80,924 | 9,527 | 81 | 2,267 | 184,771 |
|  | ${ }_{89} 86$ | 34,364 46,620 | 5,028 | 38 43 | ${ }_{1,123}^{1,12}$ | ${ }^{87,170}$ |
| Lumber, construction materials. <br> Lumber, millwork: <br> Direct mill shippers. <br> Other construction materials | 112 | 82,377 | 7,968 | 45 | 1,875 | 148,056 |
|  | 7 |  | 157 |  |  |  |
|  | 54 | 46,703 | 4,455 | 9 | 1,027 | 77,874 |
|  | 51 | 29,959 | 3,356 | 29 | 828 | 67,161 |
| Machinery, equipment, supplies.. <br> Commercial machines, equipment. <br> construction machinery, equipment. <br> Industrial machinery, equipment, supplies <br> Professional equipment, supplies. <br> Service establishment equipment, supplies. <br> Other machinery, equipment, supplies. | 451 | 132,170 | 15,942 | 316 | 3,950 | 299,976 |
|  | 98 | 16,992 | 2,415 | 83 | 639 | 43,358 |
|  | 213 50 | 71,117 10,324 | 7,995 1,714 1,74 | 143 <br> 34 | 1,900 | 154,484 |
|  | 62 | 10,324 11,263 | 1, |  | 4 | 隹30,972 |
|  | ${ }_{13} 13$ | 11,081 | 1,390 | 4 | 94 | 29,662 |
| Metals, metal work (exc. scrap)Nonferrous metals, metal work. | 65 | 31,474 | 7,386 | 35 | 1,558 |  |
|  |  | 74,086 | 6,868 | 32 | 1,439 | 124,953 |
|  | 7 | 7,390 | 518 | 3 | 119 | 9,675 |
| Waste materials.Iron, steel scrap.Other scrap, waste materials. | 159 | 117,786 | 5,680 | 161 | 1,558 |  |
|  | 73 86 | 85,861 31,925 | 3,787 1,893 | 58 103 | ${ }_{656}^{902}$ | ${ }_{3}^{64,513}$ |
| Other merchant wholesalers <br> Automobiles, other motor vehicles <br> Amusement, sporting goods. <br> Books, periodicals, newspapers. <br> Coal, coke. <br> Farm supplies <br> Jewelry. <br> Petroleum and products. <br> Merchant wholesalers, miscellaneous products. |  | 126,831. |  |  |  |  |
|  |  | 38,437 | 1,238 |  | 321 | 25,924 |
|  | 41 | 7,933 | ${ }_{64}$ | 36 | 185 | 11,088 |
|  | 20 | 7,844 | 890 | 16 | 326 | 19,44.4 |
|  | 29 | 39,229 | 1,044 | , | 258 | 20,922 |
|  | 10 | 8,324 | 1,79 | 3 | 758 | 38,588 |
|  | 47 | ${ }^{8,205}$ | ${ }^{733}$ | 48 | 195 | 15,190 |
|  |  | 5,258 11,401 |  | ${ }_{67}^{2}$ | 966 <br>  <br> 86 | 6,630 21,601 |

[^52]Table 102.-STANDARD METROPOLITAN AREAS-Continued
Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948

| Metropolitan area, type of operation, and kind of business | Establishments <br> (Number) | Sales, entire year <br> (Thousand dollars) | Pay roll, entire year <br> (Thousand dollars) | Active proprietors, * November <br> (Number) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Employers (Number) | Pay roll (Doilars) |
| DETROIT METROFOLITAN AREA--Continued |  |  |  |  |  |  |
| Type by Kind of Business--Continued |  |  |  |  |  |  |
| Manufacturers' sales branches (with stocks), total.......... | 367 | 873,050 | 48,800 | 10 | 12,956 | 994, 165 |
| Groceries, confectionery, meats. | 40 | 144,961 | 4,148 | $\ldots$ | 1,159 | 80,903 |
| Farm products (edible).......... | 6 | 21,612 | 985 | ... | 248 | 18,234 |
| Beer, wines, distilled spirits.. | 4 | 3,476 | 254 | . | 7 | 5,098 |
| Drugs, chemicals, allied products........................... | 33 | 57,808 | 3,642 | 3 | 866 | 72,280 |
| Furniture, home furnishings. | 8 | 11,093 | 1,044 | $\ldots$ | 237 | 16,519 |
| Furniture...................................................................... | 4 | 5,589 | 893 |  | 201 | 13,836 |
|  | 4 | 5,504 | 151 | ... | 36 | 2,683 |
| Paper and its products. <br> Automotive equipment, tires and tubes. | 10 21 | 3,107 63,650 | 259 6,633 | $\cdots$ | 2,116 | $\begin{array}{r} 4,884 \\ 164,047 \end{array}$ |
| Electrical goods....................................................... | 23 | 115,673 | 8,410 | $\ldots$ | 2,509 | 169,088 |
| Wiring supplies, apparstus................................................................... | 15 | 101,332 | 7,785 |  | 2,323 | 157,199 |
|  | 8 | 14,341 | 625 | ... | 186 | 11,889 |
| Hardvare, plumbing, heating. | 12 | 10,931 | 1,092 | $\ldots$ | 268 | 20,137 |
| Harduare, specialty lines.Plumbing,heating equipment. | 3 | 1,351 | 247 |  | 48 | 5,119 |
|  | 9 | 9,580 | 845 | ... | 220 | 15,018 |
| Lumber, construction material | 14 | 32,891 | 2,158 | $\cdots$ | 572 | 40,864 |
| Machinery, equipment, supplie | 127 | 112,485 | 9,708 | 7 | 2,242 | 187,530 |
| Commercial machines, equipment.. Industrial machinery, equipment, supplies. Professional equipment, supplies.. Other machinery, equipment, supplies. |  | 18,123 | 4,323 |  | 991 | 84,491 |
|  | 80 | 87,287 | 4,378 | 6 | 971 | 84,238 |
|  | 10 | 2,857 | 369 | i | 107 | 6,233 |
|  | 9 | 4,218 | 638 | 1 | 173 | 12,568 |
|  | 69 | 295,363 | 10,467 | $\cdots$ | 2,607 | 214,581 |
| Manufacturers' sales offices (without stocks), total..................... | 339 | 1,421,413 | 16,088 | 1 | 3,404 | 318,961 |
|  | 11 | 38,605 | 933 | $\cdots$ | 316 | 20,658 |
|  | 7 | 10,745 | 168 | $\cdots$ | 37 | 3,146 |
|  | 30 | 18,554 | 1,341 | $\ldots$ | 280 | 26,582 |
|  | 26 | 45,769 | 674 | - | 121 | 14,028 |
|  | 93 | 264,016 | 4,766 | 1 | 898 | 88,228 |
|  | 172 | 1,043,724 | 8,206 | ... | 1,752 | 166,319 |
| Agents, brokers, total.................................................... | 767 | 786,276 | 11,654 | 680 | 2,219 | 210,909 |
| Croceries, confectionery, meats. <br> Farm products (edible). <br> Paper and its products. | 54 | 82,024 | 801 | 54 | 209 | 15,076 |
|  | 11 | 36,395 | 747 | 7 | 221 | 12,520 |
|  | 15 | 5,975 | 161 | 16 | 27 | 3,220 |
| Electrical goods. <br> Wiring supplies, apparatus. <br> Electrical applisnces, specialties | 59 | 35,863 | 696 | 56 | 162 | 13,275 |
|  | 42 | 27,739 | 536 | 43 | 98 | 9,937 |
|  | 17 | 8,124 | 160 | 13 | 64 | 3,338 |
| Hardware, plumbing, heating. Hardware, specialty lines. Plumbing, heating equipment, supplies | 75 | 42,935 | 869 | 67 | 168 | 16,601 |
|  | 38 | 35,460 | 4.46 | 34 | 70 | 7,885 |
|  | 37 | 7,475 | 423 | 33 | 98 | 8,716 |
| Lumber, construction materials. <br> Lumber, millwork. <br> Other construction materials. | 24 | 21,203 | 253 | 19 | 73 | 5,774 |
|  | 13 | 15,262 | 14. | 12 | 39 | 3,452 |
|  | 11 | 5,941 | 109 | 7 | 34 | 2,322 |
| Machinery, equipment, supplies. Commercial machines, equipment. Industrial machinery, equipment, supplies. Other machinery, equipment, supplies..... | 220 | 117,900 | 3,534 | 201 | 636 | 62,199 |
|  | 8 | 1,943 | , 91 |  | 22 | 1,725 |
|  | 183 | 93,521 | 3,015 | 171 | 534 | 53,525 6,949 |
|  | 29 | 22,436 | 428 | 24 | 80 | 6,949 |
| ```Metals, metal work (exc. scrap) Iron, steel and products. Nonferrous metals, metal work``` | 100 | 112,225 | 1,268 | 83 | 192 | 25,553 |
|  | 86 | 95,379 | 1,110 | 70 | 169 | 22,052 |
|  | 14 | 16,846 | 158 | 13 | 23 | 3,501 |
| Agents and brokers, n.e.c............................................................ <br> FLINT METROPOLITAN AREA, ${ }^{2}$ total $\qquad$ | $221$ | 331,756 | 3,325 | 177 | 531 | 56,691 |
|  |  | ( x ) | ( x ) | (x) | (x) | (x) |
| Administrative, suxiliary units.................................................. Wholesale establishments. | 218 | $\begin{aligned} & (\mathrm{x}) \\ & 131,224 \end{aligned}$ | $\stackrel{(x)}{12,332}$ | (x) 148 | $(x)_{3,805}$ |  |
|  |  |  |  | 148 |  | 242,319 |
| WHOLESALE ESTABLISHMENTS |  |  |  |  |  |  |
| Type of Operation |  |  |  |  |  |  |
| Merchant wholesalers. <br> Manufacturers' sales branches, offices. <br> Petroleum bulk stations, terminals. <br> Agents, brokers. <br> Assemblers (mainiy farm products). | 151 | 74,477 | 5,248 | 116 | 1,487 | 95,822 |
|  | 29 | 29,450 | 6,365 | $\cdots$ | 2,108 | 133,114 |
|  | 25 | 20,192 | 494 | 23 | 151 | 9,409 |
|  | 7 | 4,259 | 118 | 8 | 22 | 2,055 |
|  | 6 | 2,846 | 107 | 1 | 38 | 1,919 |
| Type by Kind of Business |  |  |  |  |  |  |
| Merchant wholessiers, total.............................................. | 151 | 74.477 | 5,248 | 116 | 1,487 | 95,822 |
| Groceries, confectionery, meats. | ${ }_{14}^{21}$ | 11,396 | 554 | 16 | 175 | 10,852 |
| Farm products (edible)................................................. |  | 9,193 | 733 | 11 | 182 | 12,757 |
| Beer, wines, distilled spirits................................................. | 7 | 6,958 | 388 | 6 | 99 | 7,048 |
| Drugs, chemics1s, allied productsTobscco and products (exc. leaf). | 3 | 571 | 70 | 5 | 21 | 1,356 |
|  | 4 | 6,587 | 254 |  | 70 | 4,703 |
| Automotive equipment, tires and tubes.................................. | 13 | 2,633 | 439 | 11 | 120 | 8,345 |
| Electrícsl goods. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 8 | 5,956 | 404 | 8 | 112 | 6,832 |
|  | 5 | 2,762 | 219 | 3 | 73 | 3,940 |
|  | $\dot{5}$ | 3,670 | 239 | 2 | 45 | 5,044 |
|  | 29 | 4,929 | 606 | 23 | 183 | 10,984 |
|  | 11 | 4,941 | 391 | 11 | 107 | 5,678 |
| Merchant wholesalers, | 30 | 14,881 | 951 | 20 | 300 | 18,283 |

[^53]Table 102.- STANDARD METROPOLITAN AREAS-Continued
Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948

| Metropolitan area, type of operation, and kind of business | Establishments (Number) | Sales, entire year <br> (Thousand dollass) | Pay roll, entire year <br> (Thousand dollats) | Active propretors, * November <br> (Number) | Paid employees and pay roll, work. week ended nearest Nov. 15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Employees <br> (Number) | Pay roll (Dollars) |
| GRAND RAPIDS METROPOLITAN AREA, ${ }^{3}$ total.... <br> Administrative, auxiliary units. $\qquad$ <br> Wholesale establishments. $\qquad$ <br> WHOLESALE ESTABLISHMENTS <br> Type of Operation | 615 | 353,156 | 20,374 | 416 | 5,620 | 376,867 |
|  | $610^{5}$ | 353,156 | 1,078 19,296 | ¢16 | $\begin{array}{r} 291 \\ 5,329 \end{array}$ | $\begin{array}{r} 20,984 \\ 355,883 \end{array}$ |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| Merchant wholesalers.......................................... <br> Manufacturers' sales branches, offices, total. | 419 | 191,233 | 14,349 | 308 | 3,932 | 260,329 |
|  | 86 | 87,328 | 3,471 | $\ldots$ | 962 | 67,127 |
| $\begin{aligned} & \text { Sales branches (with stocks)..... } \\ & \text { Sales offices (without stocks).. } \end{aligned}$ | 59 27 | $\begin{aligned} & 52,776 \\ & 34,552 \end{aligned}$ | 2,974 | $\cdots$ | 1848 | $\begin{array}{r} 58,171 \\ 8,956 \end{array}$ |
| Petroleum bulk stations, terminals. Other operating types.. | 34 71 | $\begin{aligned} & 22,567 \\ & 52,028 \end{aligned}$ | $\begin{aligned} & 882 \\ & 594 \end{aligned}$ | $\begin{aligned} & 35 \\ & 73 \end{aligned}$ | 260 175 | $\begin{aligned} & 17,845 \\ & 10,581 \end{aligned}$ |
| Type by Kind of Business |  |  |  |  |  |  |
| Merchant wholesalers, total...... <br> Groceries, confectionery, meats. | 419 | 191,233 | 14.349 | 308. | 3,932 | 260,329 |
|  | 39 | 25,944 | 1,147 | 26 | 337 | 21,071 |
| Croceries (feneral line). | 5 | 14,068 | 458 | 10 | 135 | 8,628 |
| Confectionery............ | 6 | 3,170 | 19 150 | 10 3 | 10 | 317 2,784 |
| Grocery, food specialties, n.e. | 21 | 8,039 | 520 | 23 | 145 | 9,342 |
| Fara products (edible)....Dairy, poultry products.Fruits, vegetables (fres | 55 | 18,742 | 857 | 59 | 206 | 15,389 |
|  | 11 | 3,912 14,830 | 318 539 | 11 48 | 86 120 | 5,691 9,698 |
| Drujs, chemicals, allied products. | 15 | 11,669 | 592 | 12 | 144 | 10,924 |
|  | 12 | 10,125 | 845 | 6. | 250. | 16,275 |
| Drugs................... | 5 | 9,090 | 753 | 3 | 221 | 14,523 |
| Industrial chemicals, paints. | 7 | 1,035 | 92 | 3 | 29 | 1,752 |
| Tobacco and products (exc. leaf). | 5 | 6,234 | 129 | 9 | 44 | 2,169 |
| Dry goods, apparel. | 11 | 1,888 | 143 | 9 | 64 | 3,006 |
| Clothing, furnishings, footwear............. | $?$ | 1,562 | 114 | 5 | 53 | 2,530 |
| Dry goods specialties, piece goods, notions. | 4 | 326 | 29 | 3 | 11 | 476 |
| Furniture, hone furnishings. | 8 | 2,409 | 161 | , | $4 ?$ | 3,156 |
| Paper and its products. | 8 | 5,825 | 602 | 3 | 114 | 11,221 |
| Farm products (raw materials). | 5 | 7,327 | 238 | 5 | 66 | 4,735 |
| Automotive equipment, tires and tubes | 33 | 6,356 | 902 | 30 | 332 | 18,583 |
| Electrical goods. <br> Ceneral line, apparatus, supplies. $\qquad$ <br> Electrical appliances, specialties. | 26 | 17,369 | 1,323 | 16 | 389 | 26,406 |
|  | 15 | 9,384 | 656 | 8 | 215 | 13,467 |
|  | 11 | 7,985 | 657 | 8 | 174 | 12,939 |
|  | 22 | 12,269 | 1,295 | 9 | 322 | 19,278 |
|  | 10 | 8,727 3 | 810 | 5 | 213 | 11,692 |
|  | 12 | 3,542 | 485. | 4 | 109 | 7,586 |
|  | 35 | 23,732 | 1,551 | 15 | 386 | 29,625 |
|  | 15 | 14,996 | 759 | 8 | 184 | 16,505 |
|  | 19 | 8,738 | 792 | 7 | 202 | 13,121 |
|  | 87 | 19,821 | 2,719 | 50 | 718 | 45,782 |
|  | 20 | 4,076 | 777 | 10 | 199 | 12,696 |
|  | 33 | 6,991 | 918 | 21 | 236 | 15,435 |
|  | 9 | 1,010 | 186 | 8 | 69 | 3,554 |
|  | 15 | 3,321 | 402 | ${ }_{5}^{6}$ | 132 | 8,684 |
|  | 10 | 4,423 | 436 | 5 | 82 | 5,423 |
| Metals, metal work (exc. scrap). | 4 | 2,422 | 288 | $\ldots$ | 39 | 5,986 |
| Waste materials. <br> Iron, steel scrap. <br> Other scrap, waste materials <br> Other merchant wholesalers. <br> Automobiles, other motor vehicles <br> Boois, periodicals, newspapers. <br> Coal, coke. <br> Farm supplies. <br> Petroleum and products. <br> Merchant wholesalers, n.e.c. | 20 | 8,151 | 850 | 18 | 220 | 23,454 |
|  | 9 | 6,047 | 597 | 5 | 134 | 8,772 |
|  | 11 | 2,104 | 253 | 13 | 86 | 4,682 |
|  | 34 | 10,950 | 717 | $3 E$ | 234 | 23,258 |
|  |  | 4,292 | 397 |  |  | 6,997 |
|  | 3 | . 714 | 57 | 5 | 27 | 1,151 |
|  | 3 | 1,423 | 15 | 1 | 12 | 219 617 |
|  | 3 4 | 1,055 1,002 | 31 45 | 2 3 | 12 <br> 8 | 617 860 |
|  | 13 | 2,464 | 172 | 19 | 67 | 3,424 |
| Manufacturers' sales branches (with stocks), total................ <br> Groceries, corfectionery, meats. $\qquad$ <br> Drugs, chemicals, allied products. $\qquad$ <br> Machinery, equipment, supplies. $\qquad$ <br> Manufacturers' sales branches, n.e.c. | 59 | 52,776 | 2,974 | $\ldots$ | 34. | 58,171 |
|  | 15 | 15,954 | 608 |  | 193 | 13,159 |
|  | 23 | 856 14,195 | 87 1,212 | $\cdots$ | 26 307 | 1,609 22,670 |
|  | 20 | 14,195 21,771 | 1,212 1,067 |  | 307 318 | 22,670 20,733 |
|  | 21 | 21,771 | 1,067 | $\cdots$ | 318 | 20,733 |
| KALAMAZOO METROPOLITAN AREA, ${ }^{2}$ total... Type of Operation | 190 | 91,153 | 6,047 | 101 | 1,771 | 115,766 |
|  |  |  |  |  |  |  |
| Merchant wholesalers. <br> Manufacturers' sales branches, offices. <br> Petroleum bulk stations, terminals. <br> Agents, brokers. <br> Assemblers (mainly farm products). | 120 | 45,340 | 3,864 | 65 | 1,184 | 74,408 |
|  | 28 | 20,887 | 1,375 | 7 | 368 | 27,136 |
|  | 15 | 6,475 | 324 | 15 | 89 | 6,047 |
|  | 14 | 7,332 | 14. | 10 | 28 | 2,302 |
|  | 13 | 11,119 | 340 | 10 | 102 | 5,873 |
|  |  |  |  |  |  |  |
| Merchant wholesalers, total....................................... ${ }_{120}$ |  | 45,340 | 3,864 | 6t | 2,134 | 74,408 |
| Groceries, confectionery, meats. | 16 | 7,525 | 422 | 10 | 162 | 8,922 |
| Farm prolucts (edible)........... | 10 | 5,373 | 234 | 9 | 112 | 5,427 |
| Beer, wines, distilled spirits.. | 8 | 4,318 | 172 | 4 | 57 | 4,198 |
| Drugs, chemicals, allied products............. | 4 | 323 | 47 | 2 | 12 | 950 |
| Paper and its products........... | 3 | 1,065 | 123 | 2 | 28 | 2,630 |
| Aut motive equiprent, tires and tubes... | 15 | 3,143 | 501 | 11 | 158 | 9,493 |
| Electrical goods................ | 4 | 3,115 | 204 | 2 | 57 | 3,433 |
| Hardware, plunbing, heating.... | 6 | 2,576 | 24. | 1 | 72 | 4,4:0 |
| Lunker, construction materials. | 8 | 3,200 | 372 | 1 | 78 | 5,431 |
| Machinery, equipment, supplies.. | 18 | 3,399 | 436 | 8 | 108 | 7,602 |
| Waste materials........... Merchant wholesalers, n.e.c.. | 14 | 4,901 | 631 458 | 9 | 149 149 | 12,486 9,374 |

See footnotes at end of table.

Table 102.-STANDARD METROPOLITAN AREAS-Continued
Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948


[^54]Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE
Establishmbnts, Sales, Pay Roll, and Personnel-Total; Establishments and Sales-Merchant Wholesalers and Other Opreating Types: 1948


[^55]Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE ${ }^{1}$-Continued
Establiehments, Sales, Pay Roll, and Personnel-Total; Establishments and Sales—Merchant Wholesalers and Other Operating Types: 1948


## MICHIGAN

Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE ${ }^{1}$ - Continued
Establishments, Sales, Pay Roll, and Personnel-Total; Establishments and Sales-Merchant Wholesalers and Other Operating Types: 1948


[^56]Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE
Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948


Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE-Continued
Establishments, Sales, Pay Roll, and Personnel, by Tyfe of Oqeration and Kind of Business: 1948

ther operating types.
See footnotes at end of table.

Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE—Continued
Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948



## MINNESOTA

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Table 101.-THE STATE
Establishments, Sales, Expenses, Pay Roll, Personnel, and Stocks, by Type of Operation and Kind of Business: 1948

| Type of operation and kind of business | Establish. ments (Number) | Sales, entire year <br> (Thousand dollats) | Operating expenses ${ }^{2}$ (inc. pay roll) |  | Pay roll, entire year <br> (Thousand dollars) | Active proprietors,* <br> November (Number) | Paid employees, workweek ended nearest- |  |  | Pay roll, worlweek ended nearest - |  |  | Stocks on hand, end of year, at cost <br> (Thousand dolhars) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Amount <br> (Thousand dollats) | Per. <br> cent of sales |  |  | March 15 (Number) | July 15 <br> (Number) | Nov. 15 <br> (Number) | March 15 <br> (Dollars) | July 15 (Dollars) | Nov. 15 (Dollars) |  |
| State, total. $\qquad$ <br> Administrative, auxiliary units...........1948.... Wholesale establishments. $\qquad$ $\qquad$ 1929.... <br> WHOLESALE ESTABLISHMENTS <br> Type of Operation | 6,126 | 5,077,235 | n.a. | n.a. | 178,416 | 3,632 | 53,585 | 55,713 | 56,588 | 3,158,046 | 3,336,582 | 3, 452,412 | 279,392 |
|  | 6,075 | $\begin{array}{r} 50,730 \\ 5,026,505 \end{array}$ | п.a. | n.a. | $\begin{array}{r} 11,988 \\ 166,428 \end{array}$ | 3, 632 | $\begin{array}{r} 3,207 \\ 50,378 \end{array}$ | $\begin{array}{r} 3,200 \\ 52,513 \end{array}$ | $\begin{array}{r} 3,203 \\ 53,355 \end{array}$ | $\begin{array}{r} 209,520 \\ 2,948,526 \end{array}$ | $\begin{array}{r} 211,980 \\ 3,124,602 \end{array}$ | $\left\{\begin{array}{r} 217,352 \\ 3,235,060 \end{array}\right.$ | $\begin{array}{r} 6,235 \\ 273,157 \end{array}$ |
|  | 6,433 5,423 | $1,448,297$ $1,667,535$ | n. | n. n . | 59,660 62,428 | 4,075 | 35,788 n.a. | 36,741 | 38,308 n.a. | n.a. | a. | n.a. | 130,109 $\mathbf{1 5 1 , 3 0 4}$ |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Merchant wholesalers, total. <br> Service wholesalers, domestic market............ <br> Foreign trade merchants. $\qquad$ <br> Limited-function wholesalers. $\qquad$ | 2,406 | 2,005,399 | 192,536 | 9.6 | 105,985 | 1,519 | 31,725 | 33,394 | 33,600 | 1,845,984 | 1,991,877 | 2,049,206 | 189,139 |
|  | $\begin{array}{r} 2,325 \\ 9 \\ 72 \end{array}$ | $\begin{array}{r} 1,879,197 \\ 4,609 \\ 121,593 \end{array}$ | $\begin{array}{r} 186,708 \\ 680 \\ 5,148 \end{array}$ | 9.9 14.8 4.2 | $\begin{array}{r} 102,822 \\ 306 \\ 2,857 \end{array}$ | $\begin{array}{r} 1,473 \\ 8 \\ 38 \end{array}$ | $\begin{array}{r} 30,745 \\ 79 \\ 901 \end{array}$ | $\begin{array}{r} 32,430 \\ 54 \\ 910 \end{array}$ | $\begin{array}{r} 32,555 \\ 137 \\ 908 \end{array}$ | $\begin{array}{r} 1,789,569 \\ 5,800 \\ 50,615 \end{array}$ | $\begin{array}{r} 1,934,836 \\ 4,712 \\ 52,329 \end{array}$ | $\begin{array}{r} 1,988,868 \\ 7,550 \\ 52,788 \end{array}$ | $\begin{array}{r} 184,962 \\ 502 \\ 3,675 \end{array}$ |
| Manufacturers' sales branches, offices, total.... <br> Sales branches (with stocks). <br> Sales offices (without stocks)........................ | 493 | 950,491 | 70,521 | 7. | 33,243 | 8 | 9,000 | 9,367 | 9,528 | 604,104 | 626.719 | 649,055 | 34,691 |
|  | 332 161 | 567,654 382,837 | 55,650 14,871 | 9.8 3.9 | 27,146 6,097 | ${ }^{6}$ | 7,700 | 8,055 | 8,184 | 494,490 109,614 | 513,884 112,835 | 530,270 118,785 | 34,691 |
| Petroleum bulk stations, terminels................. Agents, brokers. .............................................. | 1,468 513 | 268,951 $1,107,484$ | 26,172 17,014 | 9.7 1.5 | 7,842 6,790 | 1,231 | 2,789 | 2,785 1,731 | 2,801 1,796 | 146,616 115,665 | 147,981 114,725 | 151,762 120,538 | 20,415 606 |
| Assemblers (minily farm products), total.......... <br> Cooperative marketing associations............... Grain (country) elevators.............................. Other assemblers, country buyers.................. <br> Type by Kind of Business | 1,195 | 694,180 | 29,474 | 4.2 | 12,568 | 440 | 5,139 | 5,236 | 5,630 | 236,157 | 243,300 | 264,499 | 28,306 |
|  | 57 | 91,42 | 10,578 | 11.6 | 3,85 |  | 1,402 | 1,561 | 1,787 | 70,677 | 78,992 | 89,921 | 9,862 |
|  | 635 | 319,929 | 10,403 | 3.2 | 4,900 | 105 | 1,823 | 1,862 | 1,895 | 91,209 | 95,294 | 95,834 | 16,403 |
|  | 503 | 282,829 | 8,493 | 3.0 | 3,814 | 332 | 1,914 | 1,811 | 1,948 | 74,271 | 69,014 | 78,744 | 2,041 |
| Merchant wholesalers, total....................... | 2,406 | 2,005,399 | 192,536 | 9.6 | 105,985 | 1,519 | 31,725 | 33,394 | 33,600 | 1,845,984 | 1,911,877 | 2,049,206 | 189,139 |
| Groceries, confectionery, meats................... <br> Groceries (general line). <br> Confectionery. <br> Fish, sea foods. <br> Meats, meat products. <br> Other grocery, food specialties. | 236 | 191,478 | 16,637 | 8.7 | 9,178 | 126 | 3,081 | 3,230 | 3,358 | 155,790 | 176,093 | 182,041 | 19,097 |
|  | 79 | 136,415 | 10,857 | 8.0 | 6,579 | 10 | 2,251 | 2,408 | 2,380 | 112,327 | 130,980 | 129,436 | 16,251 |
|  | 24 | 7,194 | 915 | 12.7 | 379 | 15 | 143 | 132 | 149 | 6,517 | 6,563 | 6,891 | 500 |
|  | 16 | 3,429 | 565 | 16.5 | 318 | 13 | 105 | 92 | 168 | 4,627 | 4,490 | 7,955 | 272 |
|  | 42 | 15,408 | 1,194 | 7.7 | 594 | 39 | 175 | 194 | 204 | 9,468 | 11,174 | 12,905 | 285 |
|  | 75 | 29,032 | 3,106 | 10.7 | 1,308 | 49 | 407 | 404 | 457 | 22,851 | 22,886 | 24,854 | 1,789 |
| Farm products (edible). Dairy, poultry products. Fruits, vegetables (fresh). | 288 | 156,186 | 18,557 | 11.9 | 10,098 | 227. | 3,603 | 4,087 | 4,021 | 182,538 | 215,332 | 211,829 | 4,580 |
|  | 196 | 98,339 | 12,301 | 12.5 | 6,441 | 166 | 2,468 | 2,819 | 2,822 | 121,465 | 142,195 | 144,404 | 2,971 |
|  | 92 | 57,847 | 6,256 | 10.8 | 3,657 | 61 | 1,135 | 1,268 | 1,199 | 61,073 | 73,137 | 67,425 | 1,609 |
| Beer, wines, distilled spirits..................... Beer, ale. Wines, diatilled apirits | 202 | 91,276 | 8,712 | 9.5 | 4,118 | 161. | 1,129 | 1,277 | 1,209 | 69,244 | 79,558 | 78,217 | 11,014 |
|  | 185 | 28,490 | 4,541 | 15.9 | 1,956 | 159 | 662 | 784 | ${ }_{5}^{688}$ | 33,250 | 42,451 | 36,504 | 1,023 |
|  | 17 | 62,786 | 4,171 | 6.6 | 2,162 |  | 467 | 493 | 521 | 35,994 | 37,107 | 41,713 | 9,991 |
| Drugs, chemeala, allied products................. Drugs (general line)..................................... Drugs, drug sundries (specialty lines)........ Industrial chemicals, explosives.............. Paints, varnishea................................... . . | 68 | 33, 065 | 4.752 | 14.4 | 2,803 | 43 | 949 | 957 | 960 | 53,888 | 53,502 | 54,250 | 4,025 |
|  | 33 | 21,570 | 2,395 | 11.1 | 1,564 |  | 573 | 582 | 576 | 29,656 | 30,438 | 30,189 | 2,446 |
|  | 33 | 4,133 | 721 | 17.4 | 326 | 22 | 140 | 133 | 132 | 7,138 | 7,199 | 6,913 | 508 |
|  | 8 | 3,905 | 761 | 19.5 | 397 | 4 | 101 | 98 | 92 | 8,569 | 6,961 | 6,998 | 328 |
|  | 22 | 3,457 | 875 | 25.3 | 516 | 17 | 135 | 144 | 160 | 8,525 | 8,904 | 10,151 | 743 |
| Tobacco and products (exc. leaf)............... | 65 | 48,583 | 2,400 | 4.9 | 1,412 | 55 | 509 | 527 | 520 | 25,161 | 26,790 | 27,323 | 2,321 |
| Dry goods, apparel........................................ Clothing, furnishings, footwear. Dry goods. | 112 | 41,923 | 5,511 | 13.1 | 2,609 | 99 | 707 | 752 | 749 | 45,366 | 48,506 | 53,226 | 5,778 |
|  | 79 | 25,189 | 3,463 | 13.7 | 1,542 | 7 | 4.40 | 475 | 468 | 26,748 | 28,064 | 31,166 | 3,646 |
|  | 33 | 16,734 | 2,048 | 12.2 | 1,067 | 28 | 267 | 277 | 281 | 18,618 | 20,442 | 22,060 | 2,132 |
| Furniture, home furnishings........................ Furniture (household, office)................... Home furnishings, floor coverings.............. | 32 | 12,857 | 1,671 | 13.0 | 853 | 18 | 296 | 279 | 275 | 17,623 | 16,950 | 17,104 | 1,572 |
|  | 12 | 4,911 | 568 | 11.6 | 323 | 4 | 93 | 94 | 96 | 6,609 | 6,630 | 7,214 | 619 |
|  | 20 | 7,946 | 1,103 | 13.9 | 530 | 14 | 203 | 185 | 179 | 11,014 | 10,320 | 9,890 | 953 |
| Paper and its products. <br> Wrapping paper, twine. $\qquad$ <br> Fine paper. <br> Stationery, office supplies......................... <br> Paper products, n.e.c................................ | 72 | 37, 379 | 6,269 | 16.8 | 4,109 | 36. | 1,128 | 1,222 | 1,141 | 76,537 | 72,578 | 74,231 | 4,312 |
|  | 3 | 6,556 | 1,020 | 15.6 | 671 | 5 | 174 | 162 | 159 | 10,379 | 11,924 | 11,102 | 586 |
|  | 13 | 17,072 | 2,758 | 16.2 | 1,848 | - | 484 | 486 | 502 | 37,990 | 32,138 | 33,170 | 2,351 |
|  | 16. | 2,717 11,034 | 809 1,682 | 29.8 15.2 | 632 958 | 22 | 212 | 209 | 223 257 | 31,325 16,843 | 11,051 | 11,739 18,220 | ,357 |
| Faril products (raw materials). Automotive equipment, tires and tubes........... | 74 | 402,154 | 10,582 | 2.6 | 4,959 | 32 | 1,289 | 1,261 | 1,407 | 80,410 | 80,020 | 94,800 | 20,157 |
|  | 234 | 63,507 | 14,630 | 23.0 | 8,633 | 137 | 2,741 | 2,787 | 2,844 | 160,748 | 164,227 | 172,776 | 12,509 |
| Electrical goods. General line, apparatus, supplies............... Electrical appliances, specialties............... | 78. | 99,189 | 11,982 | 12.0 | 6,876 | 31 | 1,966 | 2,013 | 2,080 | 120,547 | 133,842 | 134,726 |  |
|  | 42. | 56,407 | 6,314 | 11.2 | 3,597 | 12 | 988 | 1,019 | 1,037 | 61,310 | 65,260 | 67,838 | 6,627 |
|  | 36. | 42,782 | 5,568 | 13.0 | 3,279 | 19 | 978 | 994 | 1,043 | 59,237 | 68,582 | 66,888 | 5,240 |
| Herdware, pluming, heating. Hardware. . ... . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . Plumbing, heating equipment, suppliea......... | 94 | 141,279 | 21,334 | 25.1 | 12,580 | 46 | 3,591 | 3,650 | 3,692 | 225,928 | 232,731 | 241,408 | 19,796 |
|  | 32 | 111,77 | 16,449 | 14.7 | 9,865 | 10 | 2,897 | 2,960 | 2,979 | 178,607 | 183,178 | 188,916 | 15,382 |
|  | 62 | 29,562 | 4,885 | 16.5 | 2,715 | 36 | 694 | 690 | 713 | 47,321 | 49,553 | 52,492 | 4,414 |
| Lumber, construction materials...................... Lumber, millwork: | 88 | 122,419 | 9,818 | 8.0 | 5,455 | 4.4 | 1,328 | 1,572 | 1,541 | 85,220 | 100,636 | 106,500 | 4,128 |
| Lumber, millwork: <br> Direct mill shippers. <br> Diatributore with yards.......................... <br> Other construction materials. | 21 |  |  | 2.8 | 879 | 17 | 193 | 194 | 205 | 15,119 | 15,300 | 16,264 | 96 |
|  | 26 | 20,620 | 2,254 | 10.9 | 1,453 | 9 | 346 | 404 | 368 | 22,535 | 25,159 | 26,139 | 1,545 |
|  | 41 | 39,622 | 5,830 | 14.7 | 3,123 | 18 | 789 | 974 | 968 | 47,566 | 60,177 | 64,097 | 2,487 |
| Machinery, equipment, supplies..................... Commercial machinea, equipment.................. Construction machinery, equipment............. Farm-dairy machinery, equipment.................. Industrial machinery, equipment, supplies.... Frofessional equipment, supplies............... Service establiahment equiprent, supplies.... Transportation (exc. automotive) equipment, aupplies. | 383 | 132, 208 | 25,070 | 19.0 | 13,876 | 196 | 3,831 | 3,938 | 3.914 | 239,894 | 252,405 | 253,454 | 17,014 |
|  | 92 | 17,951 | 3,989 | 22.2 | 2,263 | 51 | 666 | 654 | 659 | 43,752 | 45,223 | 4,4,390 | 2,401 |
|  | 22 38 | 22,029 28,993 | 3,338 4,047 | 15.2 14.0 | 2,120 | ${ }_{21}^{2}$ | 428 | 471 | 459 | 32,705 <br> 27,943 | 38,662 31,447 | 39,015 <br> 29,188 | 2,827 3,529 |
|  | 38 111 | 28,993 38,459 | 4,047 | 14.0 16.8 | 1,682 | 21 68 | 452 <br> 841 | 491 | 450 898 | 27,943 57,294 | $31,4,47$ 58,590 | 29,188 61,323 | 3,529 |
|  | 56 | 14,915 | 4,721 | 31.6 | 2,877 | 20 | 996 | 1,004 | 1,014 | 54,798 | 55,309 | 56,396 | 2,523 |
|  | 58 | 9,173 | 2,358 | 25.7 | 1,169 | 32 | 410 | 400 | 399 | 21,574 | 21,359 | 21,606 | 1,346 |
|  |  | 688 | 141 | 20.5 | 87 | 2 | 38 | 41 | 35 | 1,828 | 1,815 | 1,536 | 127 |

See footnotea at end or table.

Table 101.-THE STATE-Continued
Establishments, Sales, Expenses, Pay Roll, Personnel, and Stocks, by Type of Operation and Kind or Buslness: 1948

| Type of operation and kind of business | Estab-lishments (Number) | Sales, entire year (Thousand dollars) | Operating expenses ${ }^{1}$ (inc. pay roll) |  | Pay roll, entire year <br> (Thousand dollars) | Active proptie Novem ber (Num. ber) | Paid employees, workwerk ended nearest |  |  | Pay roll, workweek ended nearest-- |  |  | Stocks on hand, end of year, at cost <br> (Thousand dollars) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | (Thousand dollars) | $\begin{gathered} \hline \mathrm{Per} \\ \text { cent } \\ \text { of } \\ \text { sales } \end{gathered}$ |  |  | March 15 <br> (Number) | $\begin{gathered} \text { July } 15 \\ \text { (J\{umber) } \end{gathered}$ | $\begin{aligned} & \text { Nov. } 15 \\ & \text { (Number) } \end{aligned}$ | March 15 <br> (Dollars) | July 15 <br> (Dollars) | Nov. 15 (Dollars) |  |
| Type by Kind of Business--Continued |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Merchant wholesalers--Continued |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Metals, metal work (exc. scrap). | 17 | 26,662 | 4,149 | 15.6 | 2,357 | 3 | 597 | 641 | 656 | 36,115 | 39,279 | 42,626 | 3,119 |
| Iron, steel and products...................... | $\stackrel{13}{4}$ | 23,332 3,330 | 3,694 | 15.8 13.7 | 2,104 | 2 | 537 | 573 | 589 | 31,808 | 35,034 | 38,067 | 2,745 |
| Nonferrous metals, metal work.................. | 4 | 3,330 | 455 | 13.7 | 253 | 2 | 60 | 68 | 67 | 4,307 | 4,245 | 4,559 | $374$ |
| Waste materials. | 121 | 38,005 | 4,163 | 11.0 | 2,364 | 107 | 679 | 856 | 817 | 30,691 | 42,341 | 41,264 | 2,404 |
| Iron, steel scrap. | 74 | 30,604 | 3,096 | 10.1 | 1,730 | 67 | 486 | 614 | 579 | 23,547 | 32,447 | 31,475 | 2,111 |
| Other scrap, waste materials | 47 | 7,401 | 1,067 | 14.4 | 634 | 40 | 193 | 242 | 238 | 7,144 | 9,894 | 9,789 | 293 |
| Other merchant wholesslers.. | 242 | 367,229 | 26,399 | 7.2 | 13,705 | 158 | 4,301 | 4,445 | 4,416 | 240,284 | 257,087 | 263,431 | 45,246 |
| Automobiles, other motor vehicl | 24 | 26,106 | 2,120 | 8.1 | 1,016 | 13 | 254 | 285 | 289 | 16,221 | 17,980 | 19,860 | 1,991 |
| Arusement, sporting goods.................... | 37 | 6,539 | 1,192 | 18.2 | ${ }_{5}^{572}$ | 27 | 169 | 182 | 201 | 9,689 | 10,393 | 11,512 | 952 |
| Books, periodicals, newspapers................. | 25 | 4,871 | 487 | 17.6 | 528 | 17 | 229 | 230 | 241 | 9,720 | 10,021 | 10,134 | 269 |
| Coal, coke.................................... | 24 | 64,955 | 4,723 | 7.3 | 2,245 | 3 | 701 | 698 | 690 | 41,716 | 44,057 | 43,719 | 20,204 |
| Farm supplies................................................................... | 31 | 39,325 | 2,286 | 5.8 | 843 | 16 | 219 | 189 | 209 | 14,662 | 13,154 | 13,307 | 1,572 |
| Jewelry...................................................... | 32 16 | 7,178 36,593 | 1,389 | 19.4 8.4 | 743 1,524 | 39 3 | 211 | 206 459 | ${ }_{451}^{210}$ | 13,103 27,446 | 12,944 | 13,772 | 1,528 |
| Merchant wholesalers, miscelianeous products. | 53 | 181,662 | 10,765 | 5.9 | 6,234 | 40 | 2,093 | 2,196 | 2,125 | 107,727 | 119,329 | 120,939 | 1,920 16,810 |
| Manuracturers' sales branches (with stocks), total | 332 | 567,654 | 55,650 | 9.8 | 27,146 | 6 | 7,700 | 8,055 | 8,184 | 494,490 | 513,884 | 530,270 | 34,691 |
| Groceries, confectionery, neats Farm products (edible)........ | 7 | 131,330 19,358 | 10,285 1,062 | 7.8 5.5 | 4,136 | $\ldots$ | $\begin{array}{r}1,187 \\ \hline 186\end{array}$ | 1,227 201 | 1,281 | 72,187 11,465 | 76,333 12,228 | 80,765 | 3,243 |
| Farm products (edible)... | 8 | 19,358 | 1,062 | 5.5 | 615 | ... | 186 |  | 182 | 11,465 | 12,228 | 11,447 | 763 |
| Drugs, chemicals, allied prod | 28 | 21,498 | 3,987 | 18.5 | 1,585 | 1 | 415 | 402 | 418 | 30,269 | 28,685 | 30,564 | 2,069 |
| Drugs, drug sundries. | 9 | 9,766 | 2,320 | 23.8 | 896 | 1 | 247 | 232 | 247 | 17,994 | 15,809 | 17,401 | 695 |
| Industrial chemicals, explo |  | 8,201 | 998 | 12.2 | 380 | ... | 85 | 84 | 90 | 6,739 | 6,905 | 7,619 | 870 |
| Paints, varnishes....... | 12 | 3,531 | 669 | 18.9 | 309 | ... | 83 | 86 | 81 | 5,536 | 5,971 | 5,544 | 50.4 |
| Dry goods, apparel.. | 4 | 2,095 | 320 | 15.3 | 102 | ... | 14 | 31 | 34 | 1,134 | 2,017 | 2,231 | 112 |
| Furniture, home furnishings | 9 | 9,864 | 850 | 8.6 | 524 | ... | 125 | 139 | 169 | 7,743 | 8,834 | 9,436 | 410 |
| Furniture...... | 5 | 2,372 | 337 | 14.2 | 202 | ... | 50 | 49 | 47 | 2,953 | 2,992 | 2,552 | 96 |
| Home furnishings, floor covering | 4 | 7,492 | 513 | 6.8 | 322 | ... | 75 | 90 | 122 | 4,790 | 5,842 | 6,884 | 314 |
| Paper and its products. | 7 | 2,464 | 186 | 7.5 | 116 | $\cdots$ | 37 | 39 | 39 | 2,680 | 2,822 | 2,609 | 70 |
| Automotive equipment, tires and tubes. | 15 | 36,459 | 3,444 | 9.4 | 1,658 | 3 | 469 | 523 | 564 | 27,836 | 32,361 | 35,302 | 4,625 |
| Electrical goods........... | 19 | 61,168 | 5,928 | 9.7 | 3,909 | ... | 1,175 | 1,258 | 1,197 | 71,833 | 73,179 | 75,321 | 2,673 |
| Wiring supplies, apparatus. | 12 |  | 5,493 | 10.0 | 3,685 | $\cdots$ | 1,108 | 1,187 | 1,118 |  | 69,310 | 70,926 | 2,283 |
| Electrical appliances, specialties | 7 | 6,307 | 435 | 6.9 | 224 | ... | 67 | 71 | 79 | 3,528 | 3,869 | 4,395 | 390 |
| Maraware, plumbing, heating.- | 13 | 18,736 | 2,491 | 13.3 | 1,620 | ... | 485 | 479 | 503 | 30,368 | 29,776 | 32,088 |  |
| Lumber, construction materials | 7 | 9,665 | 1,547 | 16.0 | 1,056 | $\ldots$ | 284 | 303 | 307 | 16,733 | 19,614 | 18,893 | 1,266 |
| Nachinery, equipment, supplies. | 105 | 133,789 | 13,436 | 10.0 | 7,921 | 2 | 2,128 | 2,193 | 2,239 | 153,689 | 149,794 | 153,307 | 10,316 |
| Commercial machines, equipment. | 40 | 15,816 | 5,147 | 32.5 | 3,717 |  | 808 | 831 | 906 | 74,651 | 65,524 | 68,921 |  |
| Farw-dairy machinery, equipment.............. | 13 | 83,471 | 4,236 | 5.1 | 2,317 | $\cdot$ | 734 | 781 | 746 | 40,460 | 45,118 | 42,708 | 6,947 |
| Industrial machinery, equipment, supplies.... | 30 | 24,193 | 2,523 | 10.4 | 1,281 | 2 | 362 | 365 | 366 | 21,796 | 23,338 | 26,625 | 1,313 |
| Professional equippent, supplies............. | 14 | 3,329 | 658 | 19.8 | 325 | ... | 141 | 131 | 132 | 9,550 | 8,617 | 7,754 | 276 |
| Other machinery, equipment, supplies......... | 8 | 6,980 | 872 | 12.5 | 281 | $\ldots$ | 83 | 85 | 89 | 7,232 | 7,197 | 7,299 | 841 |
| Metals, metal work (exc. scrap) | 6 | 8,537 | 751 | 8.8 | 333 | ... | 96 | 124 | 111 | 4,849 | 6,584 | 6,130 | 844 |
| Other manufacturers' sales branches. | 40 | 112,691 | 11,363 | 10.1 | 3,571 | $\ldots$ | 1,099. | 1,136 | 1,140 | 63,704 | 71,657 | 72,177 | 5,993 |
| Amusement, sparting goods...................... | 5 | 5,036 | 1,054 | 20.9 | 630 | $\cdots$ | 213 | 209 | 213 | 11,298 | 12,393 | 12,159 | 64, |
| Farm supplies,............................... | 9 | 4,673 | 405 | 8.7 | 193 | ... | 73 | 69 | 60 | 3,508 | 4,410 | 2,962 | 217 |
| Manufacturers' sales branches, n.e. | 26 | 102,982 | 9,904 | 9.6 | 2,748 | ... | 813 | 858 | 867 | 48,898 | 54,854 | 57,056 | 5,132 |
|  | 161 | 382,837 | 14,871 | 3.9 | 6,097 | 2 | 1,300 | 1,312 | 1,344 | 109,614 | 112,835 | 118,785 |  |
| Groceries, confectionery, meats................ | 10 | 24,110 | 1,428 | 5.9 | 570 | $\cdots$ | 175 | 265 | 174 | 10,950 | 10,429 | 11,909 | ... |
| Drugs, chemicals, allied products.............. | 3 | 6,974 | 864 | 12.4 | 319 | ... | 1106 | 116 | 110 | 6,135 | 6,412 | 6,186 | ... |
| Furniture, home furnishings. | 10 | 14,942 | 549 | 3.7 | 305 | $\ldots$ | 57 | 58 | 59 | 5,574 | 5,576 | 5,635 | . |
| Paper and its products...... | 21 | 18,202 | 1,401 | 7.7 | 1,173 | $\ldots$ | 188 | 192 | 205 | 18,318 | 21,488 | 22,899 | ... |
| Electrical goods..................... | 10 12 | 23,121 | 289 | 3.0 | 216 168 | $\ldots$ | 31 | 31 | 32 | 3,100 | 3,109 | 3,537 | . |
| Hardware, plumbing, heating...... | 10 | 24,522 | 1,170 | 4.8 | 515 | ... | 112 | 113 | 111 | 8,662 | 9,211 | 9,240 | . |
| Machinery, equipment, supplies | 31 | 38,460 | 1,515 | 3.9 | 1,026 | $\ldots$ | 172 | 176 | 184 | 19,214 | 17,717 | 18,269 | . |
| Commercial machines, equipment................ | 9 | 2,160 | 543 | 25.1 | 484 | $\cdots$ | 7 | 74 | 77 | 9,628 | 8,261 | 8,506 | . |
| Industrial machinery, equipment, supplies.... |  | 31,930 | 590 | 1.8 | 377 | ... | 69 32 | 69 | 71 36 | 6,740 | 6,583 | 6,668 | ... |
| Other machinery, equipment, supplies......... | 5 | 4,370 | 382 | 8.7 | 165 | ... | 32 | 33 | 36 | 2,846 | 2,873 | 3,095 | ... |
| lanuracturers' sales ofrices, n.e.c | 54 | 224,178 | 7,185 | 3.2 | 1,805 | 2 | 413 | 425 | 433 | 33,637 | 34,830 | 36,805 | ... |
| Agents, brokers, total. | 513 | 1,107,484 | 17,014 | 1.5 | 6,790 | 434 | 1,725 | 1,731 | 1,796 | 115,665 | 114,725 | 120,538 | 606 |
| Groceries, confectionery, meats. | 64 | 95,059 | 2,109 | 2.2 | 307 | 53 | 189 | 189 | 199 | 13,478 | 13,547 | 14,089 | 18 |
| Farm products (edible). | 21 | 32,704 | 822 | 2.5 | 422 | 11 | 92 | 87 | 86 | 6,494 | 6,712 | 6,592 | 13 |
| Dairy, poultry products...................... |  | 6,507 | 108 | 1.6 | 45 | 4 | 25 | 19 | 19 | 785 | 816 | 672 | 10 |
| Fruits, vegetables (fresh)....................... | 16 | 26,197 | 714 | 2.7 | 377 | 7 | 67 | 68 | 67 | 5,709 | 5,896 | 5,920 | 3 |
| Drugs, chemicals, allied products.............. | 6 | 1,510 | 108 | 7.2 | 43 | 3 | 8 | 8 | 8 | 819 | 819 | 819 | ... |
| Dry goods, apparel. | 42 | 20,653 | 821 | 4.0 | 169 | 37 | 47 | 47 | 43 | 3,316 | 3,262 | 2,718 | 17 |
| Clothing, furnishings, footwear............... | 27 | 9,270 | 409 | 4.4 | 85 | 26 | 27 | 27 | 27 | 1,443 | 1,404 | 1,441 | 17 |
| Dry goods specialties, piece goods, notions.. | 15 | 11,383 | 412 | 3.6 | 84 | 11 | 20 | 20 | 16 | 1,873 | 1,858 | 1,277 | ... |
| Furniture, home furnishings | 23 | 8,153 | 525 | 6.4 | 138 | 18. | 32 | 33 | 35 | 3,269 | 3,223 | 3,616 | 16 |
| Furniture.. | 8 | 1,736 | 109 | 6.3 | 12 | 6 | 3 |  | 2 | 235 | 235 | 162 |  |
| Home furnishings, floor coverings............. | 15 | 6,417 | 416 | 6.5 | 126 | 12 | 29 | 30 | 33 | 3,034 | 2,988 | 3,454 | 16 |
| Paper and its products........................ | 7 | 2,564 | 91 | 3.5 | 15 | 7 | 5 | 4 | 3 | 322 | 384 | 205 | ... |

See footnotes at end of table.

Table 101,-THE STATE-Continued
Establishments, Sales, Expenses, Pay Roll, Personnel, and Stocks, by Type of Operation and Kind of Business: 1948

| Type of operation and kind of business | Estab-lishments (Number) | Sales, entire year <br> (Thousand dollars) | Operating experises ${ }^{2}$ (inc. pay roll) |  | Pay roli, entire year (Thousand dollats) | Active proprietors, ${ }^{*}$ November (Num ber) | Paid employees, workweek ended nearest- |  |  | Pay roll, workweek ended nearest- |  |  | Stocks on hand, end of year, at cost <br> (Thousand dollars) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Amount <br> (Thousand dollars) | Per. cent of sales |  |  | March 15 <br> (Number) | July 15 (Number) | Nov. 15 (Number) | March 15 <br> (Dollavs) | July 15 <br> (Dollars) | Nov. 15 (Dollars) |  |
| Type by Kind of Business--Continued |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Agents, brokers--Continued |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Farm products (raw materials) | 88 | 835,792 | 6,675 | 0.8 | 3,628 | 63 | 949 | 955 | 999 | 60,226 | 59,210 | 63,578 | 293 |
| Grain.. | 36 | 442,740 | 4,004 | 0.9 | 2,071 | 6 | 419 | 420 | 419 | 32,666 | 31,625 | 32,886 | 186 |
| Hidea, skins, raw furs........................ | 6 | 2,876 | , 118 | 4.1 |  | 7 | 16 | 16 | 16 | 1,073 | 1,073 | 1,073 | 79 |
| Livestock....................................... |  | 390,176 | 2,553 | 0.6 | 1,504 | 50 | 514 | 519 | 564 | 26,487 | 26,512 | 29,619 | 28 |
| Automotive equipment, tires and tubes.. | 17 | 7,204 | 527 | 7.3 | 132 | 15 | 36 | 34 | 35 | 2,70 | 2,229 | 2,274 | 19 |
| Electrical goods............................... | 50 | 26,481 | 1,449 | 5.5 | 287 | 52 | 71 | 69 | 69 |  |  |  |  |
| Wiring supplies, spparstus.................... | 41 | 23,880 | 1,204 | 5.0 | 247 | 42 | 62 | 62 | 63 | 2,882 | 2,667 | 4,958 | 14 |
| Electrical appliances, specialties............. | 9 | 2,601 | 245 | 9.4 | 40 | 10 | 9 | 7 | 6 | 613 | 501 | 426 | ... |
| Hardware, plumbing, hesting. | 44 | 13,744 | 895 | 6.5 | 245 | 41 | 65 | 60 | 64 | 4,203 | 4,155 | 4,429 | 27 |
| Hardware, specisity lines... | 13 | 5,174 | 235 | 4.5 | 41 | 12 | 13 | 12 | 12 | 785 | 813 | 828 |  |
| Plumbing, hesting equipment, supplies. | 31 | 8,570 | 660 | 7.7 | 204 | 29 | 52 | 48 | 52 | 3,318 | 3,342 | 3,601 | 26 |
| Lumber, construction materisls.................. | 20 | 9,793 | 437 | 4.5 | 153 | 19 | 28 | 31 | 39 | 2,860 | 2,959 | 3,300 | 26 |
| Lumber, millwork............................. | 15 | 9,280 | 390 | 4.2 | 130 | 15 | 20 | 21 | 31 | 2,430 | 2,471 | 2,849 | 17 |
| Other canstruction materials.................. | 5 | 513 | 47 | 9.2 | 23 | 4 | - | 10 | , | 430 | 488 | 451 | 9 |
| Machinery, equipment, supplies................. | 58 | 13,440 | 1,184 | 8.8 | 346 | 49 | 96 | 105 | 98 | 5,889 | 6,195 | 5,927 | 74 |
| Commercisl machines, equipment............... | 7 | 918 | 96 | 10.4 | 39 | 5 | 16 | 18 | 20 | 824 | 780 | 958 | 25 |
| Industrial machinery, equipment, supplies.... | 35 | 8,428 | 767 | 9.1 | 242 | 30 | 59 | 62 | 57 | 3,808 | 4,030 | 3,726 | 42 |
| Other machinery, equipment, supplies........ | 16 | 4,094 | 321 | 7.8 | 65 | 14 | 21 | 25 | 21 | 1,257 | 1,385 | 1,243 | 7 |
| Metals, metal work (exc. sersp)................... <br> Other agents and brokers........................... | 16 57 | 9,231 31,156 | 413 | 4.5 3.1 | 102 | 13 53 | 22 85 | 23 86 | 28 90 | 1,480 5,204 | 1,553 5,309 | 1,846 5,761 | 35 54 |
| Assemblers (matnly fsrm products), total......... | 1,195 | 694,180 | 29,474 | 4.2 | 12,568 | 440 | 5,139 | 5,236 | 5,630 | 236,157 | 243,300 | 264,499 | 28,306 |
| Farm products (edible).... | 357 | 160,015 | 15,448 | 9.6 | 6,244 | 201 | 2,714 | 2,758 | 3,141 | 119,007 | 120,764 |  | 10,272 |
| Dsiry, poultry products....................... | 327 | 145,755 | 14,490 | 9.9 | 5,889 | ${ }^{188}$ | 2,463 | 2,653 | 2,924 | 105,690 | 1114,776 | 128,472 | 9,933 |
| Fruits, vegetsbles (fresh).................... | 30 | 14,260 | 958 | 6.7 | 355 | 13 | 251 | 105 | 217 | 13,317 | 5,988 | 11,882 | 339 |
| Farm products (raw materials)..................Grain................................ | 818 | 532,311 | 13,746 | 2.6 | 6,175 | 225 | 2,383 | 2,412 | 2,389 | 115,475 | 119,902 | 120,148 | 17,870 |
|  | 639 | 331,944 | 10,547 | 3.2 | 4,973 | 106 | 1,880 | 1,906 | 1,934 | 93,214 | 96,850 | 97,390 | 16,515 |
| Hides, skins, raw furs | 9 | 1,037 |  | 5.8 | 22 | 8 |  | 12 | 12 | 251 | 347 | 351 | 43 |
| Livestock | 147 | 188,262 | 2,466 | 1.3 | 853 | 105 | 358 | 371 | 358 | 15,616 | 15,722 | 16,847 | 48 |
| Wool, mohair................................. | 16 | 6,411 | 436 | 6.8 | 170 | 3 | 60 | 91 32 | 52 | 2,747 | 4,302 | 2,926 | 533 |
| Farrt products (inedible), n.e.c...... | 16 | 4,657 | 237 | 5.1 | 157 | 3 | 77 | 32 | 33 | 3,647 | 2,681 | 2,634 | 331 |
| Other sssemblers. $\qquad$ <br> ADMINISTRATIVE, AUXILIARY UNITS Stste, totsl $\qquad$ Type of Operation | 20 | 1,854 | 280 | 15.1 | 149 | 14 | 42 | 66 | 100 | 1,675 | 2,634 | 3,997 | 164 |
|  | 51 | 50,730 | n.s. | ni.a. | 11,988 | $\ldots$ | 3,207 | 3,200 | 3,203 | 209,520 | 211,980 | 217,352 | 6,235 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Merchant wholesslers............................. | 12 |  | n.s. | n.a. | 2,975 |  | 688 | 663 | 701 | 44,828 | 45,615 | 48,273 | (x) |
| Manurscturera' sales branches, offices........... | 13 |  | n.s. | п. 0. | 1,528 | ... | 452 | 460 | 438 | 29,448 | 29,149 | 28,289 | 2,943 |
| Petroleum bulk ststions, terminals............... | 17 | 43,091 | n.s. | n.s. | 5,711 | ... | 1,685 | 1,675 | 1,664 | 107,179 | 109,811 | 111,803 | 1,919 |
| Assemblers (mainly farm products)................. | 9 |  | n.s. | n. | 1,774 | ... | 382 | 402 | 400 | 28,065 | 27,405 | 28,987 | (x) |

* Proprietors of unincorporsted businesses.
$x$ Withheld to svold disclosure.
n.e.c. Not elsewhere clsssiried.
i Entriea for agents and brokers represent brokerage or commission received.

Table 102.--STANDARD METROPOLITAN AREAS
Establishments, Sales, Pay Role, and Personnel, by Type of Operation and Kind of Business: 1948

| Metropolitan area, type of operation, and sind of business | Establishments <br> (Number) | Sales, entire year <br> (Thousand dollars) | Pay rolh entre year (Thousard dollars) | Active proprietors," November (Number) | Paid employees and pay roll, work week ended nearest Nov. 15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Employees (Number) | $\begin{aligned} & \text { Pay roll } \\ & \text { (Dollars) } \end{aligned}$ |
| DULUTH-SUPERIOR METROPOLITAN AREA, ${ }^{1}$, totsl... | 442 | 472,194 | 17,638 | 252 | 5,736 | 338, 332 |
| Administrative, suxiliary units. Wholesale establishments. <br> WHOLESALE ESTABLISHMENTS <br> Type of Operstion | 437 | 472,194 | $\begin{array}{r} 810 \\ 16,828 \end{array}$ | 252 | 240 5,496 | $\begin{array}{r} 15,851 \\ 322,531 \end{array}$ |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| Merchant wholesalers $\qquad$ <br> Manufacturers sales branches, offices, total $\qquad$ <br> Sales branches (with stocks). $\qquad$ <br> Sales offices (without stocks). $\qquad$ | 275 | 338,582 | 13,902 | 164 | 4,566 | 262,287 |
|  | 49 | 40,352 | 1,837 | 3 | 518 | 38,365 |
|  | 41 8 | 33,840 6,512 | 1,727 110 | 2 | 486 32 | 36,350 2,015 |
| Petroleum bulk stations, terminals. <br> Agenta, brokers.. <br> Assemblers (mainly farm products). <br> Type by Kind of Business | 71 29 | 19,383 70,510 | 544 301 | 62 15 | 208 92 | 10,457 5,886 |
|  | 13 | 3,367 | 24 | 8 | 112 | 5,536 |
|  |  |  |  |  |  |  |
|  | 275 | 338,582 | 13,902 | 164 | 4,566 | 262,287 |
|  | 39 | 25,996 | 1,364 | 29 | 502 | 25,004 |
|  | 28 | 11,511 | 1,026 | 17 | 316 | 17,753 |
|  | 34 | 18,148 | 765 | 12 | 217 | 13,542 |
|  | 12 | 7,513 | 172 | 11 | 71 | 3,336 |
|  | 8 | 4,147 | 151 | 10 | 45 | 2,687 |
|  | 8 | r $\begin{array}{r}3,034 \\ 161,947\end{array}$ | $\begin{array}{r}383 \\ \hline\end{array}$ | 2 | 103 545 | 5,973 37,656 |
|  | 10 | 161,947 | 1,815 | ... | 546 | 37,656 |
| Automotive equipment, tires and tubes... | 25 | 5,167 | 755 | 9 | 254 | 13,826 |
| Electrical goods................ | 9 | 6,959 | 319 | 7 | 111 | 7,063 |
| Hardware, plumbing, hesting.... | 4 | 35,545 9 | 2,809 | 4 | 976 | 53,951 |
| Lumber, construction msterials. | 12 | 9,766 | 1,001 | 5 | 340 | 18,099 |
| Mschinery, equipment, supplies. Waste materials.............. | 45 15 | 12,026 21,156 | 1,049 1,043 | 24 16 | 297 356 | 19,617 17,716 |
| Merchant wholesalers, n.e.c.. | 26 | 15,667 | 1,250 | 18 | 432 | 26,064 |
|  | 41 | 33,840 | 1,727 | 2 | 486 | 36,350 |
|  | 13 | 12,138 | 494 |  | 147 | 9,423 |
|  | 3 | 2,029 | 164 | . | 60 | 3,491 |
|  | 12 | 9,371 | 515 | . | 104 | 11,825 |
|  | 13 | 10,302 | 554 | 2 | 175 | 11,611 |
|  | 29 | 70,510 | 301 | 15 | 92 | 5,886 |
|  | ${ }^{6}$ | 5,948 | 53 | 6 | 17 | 1,149 |
|  | 11 | 56,591 | 135 | 1 | 31 | 2,296 |
|  | 12 | 7,971 | 113 | 8 | 4 | 2,441 |
|  | 2,476 | (x) | (x) | (x) | $(x)$ | (x) |
| Administrstive, auxiliary units. Wholesale eatsblishments.. <br> WHOLESALE ESTABLISHMENTS <br> Type of Operation | 46 2,430 | $\begin{aligned} & (x) \\ & 3,652,701 \end{aligned}$ | (x) 122,964 | (x) 1,306 | (x) 36,098 | $\underset{2,377,357}{(x)}$ |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| Merchant wholesalers...................................................... | 1,436 | 1,553,317 | 80,575 | 839 | 24,004 | 1,561,295 |
| Manufacturers' sales branches, offices, total............................ | 394 | 876,926 | 29,971 | 4 | 8,583 | 584,737 |
| Sales branchee (with stocks).... Sales offices (without stocks).. | 241 153 | 504,347 372,579 | 24,030 5,941 | 3 1 | 7,278 1,305 | 468,880 115,857 |
| Petroleum bulk ststions, terminals.. | 110 | 103,895 | 3,403 | 67 | 1,038 | 64,903 |
| Agents, brokers..................... | 456 | 1,011,520 | 6,360 | 383 | 1,573 | 112,34, |
| Assemblers (mainly farm products). | 34 | 107,043 | 2,655 | 13 | 900 | 54,080 |
| Iype by Kind or Business |  |  |  |  |  |  |
| Merchant wholesalers, total.............................................. | 1,436 | 1,553,317 | 80,575 | 839 | 24,004 | 1,561,295 |
| Grocerles, confectionery, meats. | 106 | 119,852 | 5,483 | 54 | 1,939 | 112,330 |
| Groceries (general line). | 23 | 79,271 | 3,665 | 3 | 1,307 | 74,854 |
| Confectionery... | 12 | 3,902 | 251 | 5 | 76 | 4,363 |
| Fish, ses foods......... | 9 | 1,455 | 133 | 7 | 61 | 3,270 |
| Mests and meat products...... | 21 | 11,215 | 459 <br> 95 | 17 | 145 | 10,089 |
| Other grocery, food specialties. | 41 | 24,009 | 975 | 21 | 350 | 19,754 |
| Farm products (edible)...... | 99 | 63,093 | 4,932 | 84 | 1,587 | 102,526 |
| Dairy, poultry products... | 37 | 23,688 | 2,525 | 36 | 823 | 57,4,43 |
| Fruits, vegetables (fresh). | 62 | 39,405 | 2,407 | 48 | 764 | 45,083 |
| Beer, wines, distilled spirits. | 37 | 58.416 | 2,305 | 22 | 588 | 45,342 |
| Beer, ale..................................................................................... | 27 | 6,885 | 562 | 20 | 174 | 10,786 |
|  | 10 | 51,521 | 1,743 | 2 | 414 | 34,556 |
| Drugs, chemicals, allied products. Tobacco and products (exc. leaf).. |  | 28,870 | 2,434 | 40 | 813 | 47,074 |
|  | 22 | 25,545 | 682 | 15 | 255 | 13,287 |
| Dry goods, apparel........ | 99 | 35,857 | 2,260 | 88 | 632 | 45,637 |
| Clothing, furnishings, $f$ | ${ }^{71}$ | 21,812 | 1,409 | $\stackrel{64}{24}$ | 430 | 28,981 |
|  | 28 | 14,045 | 851 | 24 | 202 | 16,656 |
| Furniture, home furnishings. <br> Paper and its products. <br> Farm praducts (rsw msterials). <br> Automotive equipment, tires and tubes. | 29 | 12,636 | 829 | 15 | 264 | 16,587 |
|  | 61 | 33,968 | 3,673 | 32 | 1,015 | 66,932 |
|  | 61 | 334,557 | 4,009 | 28 69 | 1,143 | 78,665 |
|  |  | 43,806 | 6,177 | 69 | 1,996 | 126,302 |

Automotive equipment, tires and tubes
See footnotes at end of table.

Table 102.-STANDARD METROPOLITAN AREAS-Continued
Establisements, Salbe, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948

| Metropolitan area, type of operation, and kind of business | Establishments <br> (Number) | Sales, entire year <br> (Thousand dollars) | Pay roll, entire year <br> (Thowsand dollars) | Active proprie. tors, ${ }^{*}$ November <br> (Number) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Employees (Number) | $\begin{aligned} & \text { Pay roll } \\ & \text { (Dollars) } \end{aligned}$ |
| MINNEAPOLIS-ST. PAIL METROPOLITAN AREA --Continued |  |  |  |  |  |  |
| Type by Kind of Business--Continued |  |  |  |  |  |  |
| Electrical goods.. | 63 | 86,704 | 6,134 | 24 | 1,827 | 119,231 |
| General line, apparstus, supplies............. | 32 | 44,376 | 2,906 | 11 | 808 | 53,331 |
| Electrical appliances, specialties............. | 31 | 42,328 | 3,228 | 13 | 1,019 | 65,900 |
| Hardware, plumbing, heating. | 82 | 104,169 | 9,648 | 37 | 2,670 | 185,155 |
| Hardware.. | 27 55 | 77,720 | 7,217 | 8 | 2,018 | 138,606 |
| Plumbing, heating equipment, supplies. | 55 | 26,449 | 2,431 | 29 | 652 | 46,549 |
| Lumber, construction materials.. | 63 | 109,231 | 4,120 | 23 | 1,089 | 82,858 |
| Lumber, millwork... | 34 | 78,333 | 1,985 | 15 | 437 | 36,616 |
| Other construction materisis. | 29 | 30,898 | 2,135 | 8. | 652 | 46,242 |
| Machinery, equipment, supplies.. | 289 | 112,542 | 12,168 | 139 | 3,371 | 220,935 |
| Commercial mschines, equipment.... | 62 | 15,616 | 1,936 | 29 | 543 | 37,902 |
| Construction machinery, equipment. | 18 | 19,844 | 1,972 | 2 | 415 | 35,851 |
| Farm-dairy machinery, equipment...... | 27 | 26,240 | 1,541 | 11 | 400 | 26,571 |
| Industrial machinery, equipment, supplies | 88 | 28,314 | 3,023 | 54 | 742 | 49,401 |
| Professional equipment, supplies... | 39 | 13,308 | 2,504 | 17. | 863. | 49,173 |
| Other machinery, equipwent, supplies............ | 55 | 9,220 | 1,192 | 26 | 408. | 22,037 |
| Waste msterials..... | 46 | 12,421 | 1,027 | 43 | 342 | 17,815 |
| Iron, steel scrsp..... | 22 | 6,740 | 560 | 23 | 171 | 10,673 |
| Other scrsp, wsste materials. | 24. | 5,681 | 467 | 20 | 171 | 7,142 |
| Other merchant wholesslers... | 204 | 371,650 | 14,694 | 126 | 4,473 | 280,619 |
| Automobiles, other motor vehicles | 14 | 24,407 | 890 | 7 | 257 | 18,034 |
| Amusement, sporting goods... | 30, | 5,900 | 511 | 22 | 178 | 10,434 |
| Books, periodicals, newspapers | 14 | 3,136 | 370 | 11 | 159 | 7,253 |
| Farm supplies.... | 20 | 33,343 | 585 | 9 | 147 | 10,204 |
| Petroleum and products..... | 10 | 35,679 269,785 | 1,477 | 17 | 430 3.302 | 29,318 205,376 |
| Merchant wholesalexs, n.e.c. | 116 | 269,185 | 10,861 | 76 | 3,302 | 205,376 |
| Manuracturers' sales branches (with stocks), total. | 241 | 504,347 | 24,030 | 3. | 7,278 | 468,880 |
| Groceries, confectiunery, mests. | 35 | 112,947 | 3,382 |  | 1,057 | 66,187 |
| Drugs, chemicals, allied products | 23 | 15,914 | 1,334 | 1 | 361 | 25,556 |
| Dry goods, apparel..... | 4 | 2,095 | 102 | ... | 34 | 2,231 |
| Paper and its products........ | 7 | 2,464 | 116 |  | 39 | 2,609 |
| Lumber, construction materials. | 4 | 6,429 | 731 |  | 208 | 12,319 |
| Machinery, equipment, supplies... | 88 | 114,327 | 7,022 | 2 | 2,018 | 234,816 |
| Commercial machines, equipment.......... | 33 | 14,774 | 3,413 |  | 841 | 62,930 |
| Industrial machinery, equipment, supplies | 25 | 20,665 | 1,112, | 2 | 334 | 23,622 |
| Other machinery, equipment, supplies. | 30 | 78,888 | 2,497 | ... | 843 | 48,264 |
| Manufscturers' sales brarches, n.e.c. | 80 | 250,171 | 11,343 |  | 3,561 | 225,162 |
| Manufacturers' sales offices (without stocks), total. | 153 | 372,579 | 5,941 | 1 | 1,305 | 115,857 |
| Groceries, confectionery, mests... | 10 | 24,110 | 570 | $\ldots$ | 174 | 11,909 |
| Drugs, chemicals, allied products. | 3 | 6,974 | 319 | $\ldots$ | 110 | 6,186 |
| Furniture, home furnishings... | 10 | 14,942 | 305 |  | 59 | 5,635 |
| Paper and its products.... | 21 | 18,202 | 1,173 | $\ldots$ | 205 | 22,899 |
| Hardware, plumbing, heating., | 12 | 8,328 | 168 |  | 36 | 3,537 |
| Lumber, construction materials. | 10 | 24,522 | 515 | $\ldots$ | 111 | 9,240 |
| Manufacturers' sales offices, n.e.c. | 87 | 275,501 | 2,891 | 1 | 610 | 56,451 |
| Agents, brokers, totel. | 456 | 1,011,520 | 6,360 | 383 | 1,573, | 112,342 |
| Groceries, confectionery, meats | 58 | 89,111 | 756 | 47 | 182 | 12,940 |
| Farm products (edible)......... | 18 | 29,770 | 397 | 9 | 73 | 6,180 |
| Drugs, chemicals, allied products. | 6 | 1,510 | 43 | 3 | 8. | 819 |
| Dry gcods, apparel........ | 42 | 20,653 | 159 | 37 | 43 | 2,718 |
| Clothing, furniahings, footwear............. | 27 | 9,270 | ${ }^{65}$ | 26 | 27 | 1,441 |
| Dry goods specialties, piece goods, notions.. | 15 | 11,383 | 84 | 11 | 16 | 1,277 |
| Paper and fits prociucts.. | 7 | 2,564 | 15 | 7 | 3 | 205 |
| Farm products (raw materials). | 57 | 757,617 | 3,389 | 32. | 851 | 59,382 |
| Automotive equipment, tires and tubes. | 17 | 7,204 | 132 | 15 | 35 | 2,274 |
| Lumber, construction materials.. | 17 | 8,637 | 140 | 17 | 26 | 2,787 |
| Machinery, equipment, supplies.. | 54 | 12,897 | $\bigcirc 343$ | 4.4 | 97 | 5,881 |
| Agents and brokers, n.e.c................. | 180 | 81,557 | 976 | 172 | 255 | 19,156 |

* Proprietors of unincorporsted businesses.
$x$ Withheld to avoid disclosure.
n.e.c; Not elsewhere classified.
${ }_{2}$ Consists of St. Loula County, Minn., and Douglas County, Wis.
${ }^{2}$ Consista of Aroka, Dakota, Remnepin, and Ramsey Counties.

Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE ${ }^{1}$
Establighmbnts, Sales, Pay Roll, and Personnel-Total; Establishments and Sales-Merchant Wholesalers and Other Operating Types: 1948


Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE ${ }^{1}$-Continued
Establishments, Sales, Pay Roli, and Personnel-Total; Establishments and Sales-memchant Wholesalers and Other Operating Types: 1948

| County and city | Total |  |  |  |  |  | Merchant wbolesalers |  | Other operating types |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Establish- <br> (Number) | Sales, entire year <br> (Thowand <br> dollars) | Pay roll,entire year (Thousand dollars) | Active proprictors,* November (Number) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  | Establishments <br> (Number) | Salcs, entire year <br> (Thousand dollars) | Establishments <br> (Number) | Sales, encire year <br> (Thousand <br> dollars) |
|  |  |  |  |  | Employees <br> (Number) | Pay roll (Dollars) |  |  |  |  |
| Houston County. Hubbard County. Isanti County. | $\begin{aligned} & 23 \\ & 13 \\ & 13 \end{aligned}$ | $\begin{aligned} & 8,336 \\ & 1,250 \\ & 2,332 \end{aligned}$ | 79 <br> 25 <br> 59 | $\begin{array}{r}23 \\ 10 \\ 8 \\ \hline\end{array}$ | 54 11 28 | $\begin{aligned} & 1,579 \\ & 1,186 \\ & 1,189 \end{aligned}$ | 2 3 6 | $\begin{array}{ll} (x) & \\ & 149 \\ 599 \end{array}$ | 21 10 7 | $\begin{gathered} (x) \\ 1,106 \\ 1,741 \end{gathered}$ |
| Itasce County. | 48 | 9,601 | 282 | 37 | 120 | 5,563 | 25 | 5,345 | 23 | 4,256 |
| Grand Rapids....... | ${ }_{2}^{26}$ | 5,645 <br> 3,956 | 112 <br> 168 | 22 15 | 59 61 | $c23233260$ | 11. | 3,320 | 12 | ${ }^{2,325}$ |
| Remai nder of County | 22 | 3,956 | 168 | 15 | 61 | 3,240 | 11 | 2,025 | 11 | 1,931 |
| Jeckson County Kensbec County ...... | $4{ }^{42}$ | 21,498 <br> 3,227 | 386 99 | 27 6 | $\begin{array}{r}184 \\ 54 \\ \hline\end{array}$ | 7,756 2,245 | 7 | $\begin{array}{r}1,041 \\ 516 \\ \hline\end{array}$ | 39 <br> 5 | 20,457 2,911 |
| Kandiyohi County ..... | 52 | 12,890 | 542 | 34 | 193 | 9,910 | 10 | 5,353 | 42 | 7,537 |
| Willmar............. | 23 29 | ¢,5,176 <br> 174 | ${ }^{427}$ | 18 18 | $\begin{array}{r}136 \\ 57 \\ \hline\end{array}$ | 7,664 2,246 1,94 | $\stackrel{8}{2}$ | (x) | 27 27 | (x) |
| Kıttson County... | 30 | 6,211 | 100 | 17 | 41 | 1,964 | ... | $\ldots$ | 30 | 6,211 |
| Koochiching County...... Internstional Falls. Rensinder of County | 25 <br> 16 <br> 9 | 2,900 <br> $\begin{array}{l}1,912 \\ 988\end{array}$ <br> 18800 | 116 <br> 88 <br> 88 <br> 28 | 23 <br> 14 <br> 9 | 48 <br>  <br> 17 <br> 17 | $\begin{aligned} & 2,260 \\ & \begin{array}{l} 2,669 \\ 1,699 \end{array} \end{aligned}$ | 12 | $\begin{array}{r}1,196 \\ -\begin{array}{r}826 \\ 370\end{array} \\ \hline\end{array}$ | 13 <br> 7 <br> 6 | 1,704 $\begin{gathered}1,086 \\ 618\end{gathered}$ |
| Lsc qui Parle County Leke county. Lake of the Woods County. Le sueur County Lincoin County. | 38 7 7 86 36 34 | 18,860 669 2,34 11,398 10,118 | 289 26 26 42 524 178 | 17 5 5 61 31 21 | 103 103 10 22 317 74 74 | 7,451 ¢93 ¢59 12,99 3,985 3,385 | ${ }^{3}$ |  | 37 3 8 88 28 33 |  |
| Lyon County. | 73 | 42,322 | 849 | 38 | 337 | 15,427 |  | 6,264 | 54 | 36,058 |
|  | 26 47 | $\xrightarrow{16,648}$ | 4.45 | ${ }_{20}^{18}$ | ${ }_{212}^{123}$ | 7,094 8,333 | 13 | 年, 1,296 | 13 41 | 11, 24,522 26,406 |
| Haleod County Mahnomen County Marshall County | 67 7 7 48 | $\begin{array}{r} 19,119 \\ 1,541 \\ 8,926 \end{array}$ | $\begin{array}{r}451 \\ 28 \\ 186 \\ \hline\end{array}$ | 58 4 31 | $\begin{array}{r}211 \\ 13 \\ 83 \\ \hline 8\end{array}$ | 8,414 3,630 3,63 | 17 1 1 |  | 50 <br> 6 <br> 47 | $\begin{aligned} & 16,334 \\ & \left.\begin{array}{c} (x) \\ (x) \end{array}\right) . \end{aligned}$ |
| Martin County... | 75 | 35,835 | 520 | 45 | 251 | 10,314 | 13 |  | 62 | 33,505 |
| Fairmont............. | 29 46 | $\begin{aligned} & \text { an, } 1331 \\ & 22,204 \end{aligned}$ | 273 <br> 24 <br> 28 | 15 30 | 130 121 | 5,366 4,948 | 12 | ${ }_{(0)}^{(x)}$ | ${ }_{45}^{17}$ | ${ }_{(0)}^{(x)}$ |
| Meeker County. Mlle Lacs County... | 31 22 | $\left.\begin{gathered} 14,586 \\ 3,252 \end{gathered} \right\rvert\,$ | 557 126 | 22 17 | 279 77 | $\underset{\substack{13,934 \\ 3,085}}{ }$ | 3 4 4 | (x) ${ }_{514}$ | 28 <br> 18 | ${ }_{\substack{(x) \\ 2,738}}^{\substack{2}}$ |
| Morrisan County. | 32 | 4,248 | 108 | 30 | 53 | 2,234 | 8 | 1,937 | 24 |  |
| Little Fells........ | ${ }_{13}^{19}$ | 3,138 1,170 | 84 <br> 84 <br> 8 | 13 13 | 39 14 14 | 1,709 525 | 3 | 1,677 260 | 14 10 | 1, ${ }_{850}$ |
| Mower Countr.. | 67 | 20,406 | 890 | 42 | 328 |  | 29 | 12,407 | 38 |  |
| Austin............ | 31 36 | 72,972 | 518 372 | 16 26 | 131 177 | 8,351 7,706 | 17 12 | 5,092 7,315 | $\stackrel{124}{24}$ | 2,380 5,619 |
| Murras County. | 52 | 13,398 | + | 36 | 86 | 3,850 | 6 | 683 | 46 | 12,715 |
| Nicollet County...... | 28 |  | 516 | 17 | 21.6 | 10,877 | 11 | 5,990 | 17 |  |
| St. Peter.......... | 12 16 | 5,385 4,018 | 258 258 | 8 | 1100 116 | 6,087 | 5 6 | 3,985 2,005 | 10 | $\xrightarrow{1,2,00}$ |
| Nobles County.... | 53 | 18,985 | 362 | 34 | 162 | 6,946 | 7 | 941 | 4 |  |
| Wor thington. | 18 | 8,436 | ${ }_{2} 24$ |  |  |  | 4 |  | 14 | $\frac{18,04}{7,725}$ |
| Remainder of County. | 35 | 10,549 | 122 | 23 | 55 | 2,486 | 3 | 220 | 32 | 10,329 |
| Norman County.. | 50 | 11,403 | 230 | 25 | 112 | 4,483 | 3 | 311 | 47 | 11,092 |
| 01msted County.. | 62 | 20,609 | 1,312 | 35 | 465 | 24,519 | 31 |  | 31 | 10,389 |
| Rochester............. | 39 23 | 14,060 6,549 | 1,114 | 16 | 393 72 | 20,797 3,722 | $\stackrel{28}{3}$ | ${ }^{9,758}$ | ${ }_{20}^{11}$ | $\xrightarrow{4,292}$ |
| Otter Tail county..... | 81 | 20,981 | 600 | 66 | 268 | 11,569 | 25 | 5,959 | 56 | 15,022 |
| $\xrightarrow{\text { Fergus Falls.......... }}$ | ${ }_{52}^{29}$ | 11, 9,563 | ${ }_{314}^{286}$ | ${ }_{41}^{25}$ | 129 139 | 5,615 <br> 5,954 <br> 1 | 13 12 | 3,166 2,793 | 16 40 | 6,352 8,670 |
| Pennington County... | 31 |  | 935 | 12 | 371 |  | 13 |  | 18 |  |
| Thief River Fall....... Remainder of County... | 26 5 5 | $\frac{-20,660}{19,665}$ | ${ }^{929} 6$ | ${ }^{7}$ | $\stackrel{367}{4}$ | $\begin{array}{r}17,238 \\ \hline 106\end{array}$ | 12 1 | $\begin{aligned} & \left(\begin{array}{l} (1) \\ (x) \\ (x) \end{array}\right. \end{aligned}$ | $\stackrel{14}{4}$ | $\begin{aligned} & (x), ~(x) \\ & (x) \end{aligned}$ |
| Pine County..... | 2 | 2,482 | 1 | 13 | 1 | 2,029 | 8 | 694 | 14 | 1,788 |
| Pipestone Coumty.. | 51 | 15,378 | 396 | 29 | 160 | 7,945 |  |  | 43 |  |
| Pipestane............ Remalnder of County | 25 26 | $\begin{aligned} & 6,736 \\ & 8,642 \end{aligned}$ | 265 131 | 17 12 | 103 57 | 5,098 2,847 | 7 1 | $\begin{aligned} & \binom{(x)}{(x)} \end{aligned}$ | 18 25 | $\begin{aligned} & \left(\begin{array}{c} (x) \\ (x) \\ \hline \end{array}\right) \end{aligned}$ |
| Poik County....... | 84 |  | 891 | 38 |  |  | 11 |  | 73 |  |
| Crookstos........... | ${ }_{6} 15$ | 7,050 | 361 530 | 10 | 131 | 7,1771 | 7 | 4,516 | 8 | ${ }^{2,534}$ |
| Pope County........... | 24 | 6,831 | 177 | 15 | 74 | 3,457 | 3 | 1,414 | 21 | 5,417 |
| Rembey County. | 623 | (x) | (x) | (x) | (x) | (x) |  |  |  |  |
| Administrative, suxiliary |  | (x) |  | (x) ${ }_{303}$ |  | ( ${ }_{565}$ |  |  |  |  |
| Wholesale estabishments, St. Pruil........... | 610 597 | ${ }_{651,099}^{661,017}$ | 29,136 28,923 |  | 8,934 8,846 | 565,198 560,368 | 415 410 | 337,3912 | 197 | 3131,188 |
| Remainder of County..... | ${ }^{13}$ | 9,918 |  | 12 |  | -4,830 | 5 | 1,629 | ${ }^{18}$ | 8,289 |
| Red Lake County... | 20 83 | $\begin{array}{r}3,661 \\ 24,377 \\ \hline\end{array}$ | 86 370 | ${ }_{56}^{10}$ | 34 185 | 1,694 | 3 | ${ }^{271}$ | 17 | 3,390 |
| Reawvod County... | 83 <br> 59 | 24,377 17,330 | 325 | 56 30 | 185 124 | $\begin{aligned} & \text { 6,932 } \\ & \text { 6,810 } \end{aligned}$ | 9 | $(\mathrm{x})^{1,013}$ | 74 <br> 58 <br> 8 | (x) ${ }^{23,364}$ |
| Rice county. | 45 |  | 423 |  | 246 |  | 16 | 2,296 | 29 |  |
| Faribsult........... | ${ }_{21}^{24}$ | 6,105 3,133 | 289 | 17 13 | $\stackrel{193}{53}$ | 9,034 | 10 6 | 2,014 | ${ }_{15}^{14}$ | 4, |

See footnotes at end of table

Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE ${ }^{1}$-Continued
Establishments, Sales, Pay Roll, and Personnel-Total; Establisements and Sales-Merchant Wholesalers and Other Oprratino Types: 1948


* Proprietors of unincorporated businesses.
* Proprietors of unincorporated
$x$ Withheld to avoid disclosure.
1 Based on advence 1950 population estimates.
2 Located in Benton, Sherburne, and Stearns Counties.

Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE
Establishments, Sales, Pay Roll, and Personnel, by Type of Operatton and Kind of Bdeiness: 1948

| County, type of operation, and kind of business | Establishments <br> (Number) | Sales, entire year (Thousand dollars) | Pay roll entire year <br> (Thousand dollats) | Active proprietors, * Novernber (Number) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Employees ONumber) | Pay roll <br> (Dollats) |
| blue eapth county, total. | 118 | (x) | (x) | (x) | (x) | (x) |
| Administrative, auxiliary units. Wholesale establishments.......... | $115^{3}$ | (x) $51,487$ | (x) $2,098$ | (x) 65 | (x) 775 | $(x)_{40,386}$ |
| Merchant wholesalera, total... | 43 | 19,003 | 1,247 | 27 | 459 | 23,970 |
| Groceries, confectionery, meats. | 7 | 3,291 3,376 | 167 | 3 | 74 85 | 3,205 |
| Farm products (edible)........ | 4 | 3,376 | 218 | 5 | 85 | 4,601 |
| Beer, wines, distilled spirits......... | 3 | 417 | 25 | 4 | 8 | 4,387 |
| Automotive equipment, tires and tubes. | 8 | 1,416 | 148 | 5 | 62 | 4,055 |
| Machinery, equipment, supplies. | 5 | 821 | 95 | 3 | 40 | 1,775 |
| Merchant wholesalers, n.e.c.. | 16 | 9,682 | 594 | 7 | 190 | 9,947 |
| Manufacturera' sales branches, offices. | 9 | 9,117 | 479 | $\ldots$ | 159 | 9,340 |
| Petroleum bulk stations, terminals..... | 31 | 5,270 | 187 | 21 | 72 | 3,866 |
| Asaemblers (mainly farm products), total.. | 32 | 18,097 | 185 | 17 | 85 | 3,210 |
| Farm products (edible)........ | 12 | 2,725 15,372 | ${ }^{55}$ | 10 | 32 53 | $\begin{array}{r} 933 \\ 2,277 \end{array}$ |
| Farm products (raw materials). | 20 | 15,372 | 130 | 7 | 53 | $2,277$ |
| CHIPPEWA COUNTY, total. | 54 | 26,774 | 469 | 33 | 193 | 8,630 |
| Merchant wholesalers, total. | 13 | 3,589 | 163 | 8 | 64 | 2,998 |
| Beer, wines, distilied spirits....... Automotive equipment, | 3 3 | 374 490 | 23 39 | 4 | 11 | 428 793 |
| Merchant wholesalers, n.e.c.......... | 7 | 2,725 | 101 | 2 | 37 | 1,777 |
| Petroleum bulk stations, terminals. | 19 | 2,254 | 75 | 17 | 30 | 1,441 |
| Assemblers (mainly farm products), total.. | 22 | 20,931 | 231 | 8 | 99 | 4,191 |
| Farta products (edible)............. <br> Farm products (raw materials).... | 4 <br> 18 | 2,120 18,811 | 82 149 | 1 | 41 58 | 1,541 2,650 |

Seer

Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE-Continued
Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind or Business: 1948

| County, type of operation, and kind of business | Establishments <br> (Number) | Sales, entire year <br> (Thousand dollars) | Pay roll, entire year <br> (Thousand dollars) | Active proprietors, ${ }^{*}$ Novenber (Number) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Employees <br> (Number) | Pay roll <br> (Dollars) |
| CLAY county, total... | 84 | 34,630 | 1,278 | 33 | 448 | 22,424 |
| \%erchant wholesalers, total. | 22 | 14,478 | 813 | 9 | 268 | 12,982 |
| Beer, wines, distilled spirits. Machinery, equipment, supplies. Merchant wholesalers, n.e.c.... | 6 6 10 | 1,258 1,070 12,50 | 112 78 630 | 3 5 1 1 | 27 31 210 | 1,515 1,991 9,976 |
| Petroleum bulk stations, terminals................................. Other operating types. | 27 35 | 5,224 14,928 | 246 219 | 19 5 | 78 102 | $\begin{aligned} & 4,391 \\ & 5,051 \end{aligned}$ |
| dakota county, total. | 106 | 500,564 | 3,371 | 79 | 1,040 | 64,193 |
| Merchant wholesalers, total. | 43 | 67,589 | 1,430 | 25 | 414 | 26,334 |
| Beer, wines, distilled spirits. Farm products (raw materials)... Merchant wholesslers, n.e.c..... | 5 21 17 | $\begin{array}{r} 919 \\ 39,089 \\ 27,581 \end{array}$ | 69 465 896 | 3 12 10 | 22 95 297 | 1,360 7,581 17,393 |
| Petroleum bulk stations, terminals.. Agents, brokers.......................... Other ocerating types. | $\begin{aligned} & 16 \\ & 30 \\ & 17 \end{aligned}$ | 2,595 374,771 55,609 | 54 1,418 469 | 19 25 10 | $\begin{array}{r}22 \\ 452 \\ 152 \\ \hline\end{array}$ | 1,109 28,071 8,679 |
| Faribaill cointy, total. | 78 | 37,738 | 541 | 53 | 353 | $\underline{13,161}$ |
| Merchant wholesalers. <br> Petroleum bulk stations, terminals <br> Other operating types................. | 88 28 42 | $\begin{array}{r} 3,966 \\ 2,773 \\ 30,999 \end{array}$ | 140 43 358 | 5 31 17 | $\begin{gathered} 169 \\ 18 \\ 166 \end{gathered}$ | $\begin{aligned} & 4,590 \\ & 946 \\ & 7,625 \end{aligned}$ |
| FREEBORN COUNTY, total. | 60 | 25,701 | 913 | 33 | 462 | 22,296 |
| Merchant wholesalers, total. | 17 | 6,049 | 444 | 7 | 174 | 8,584 |
| Beer, wines, distilled spirits................ Automotive equipment, tires and tubes. Waste materials. Merchant wholesalers, n.e.c. | 4 3 3 7 | 376 789 203 4,681 | 13 104 17 310 | 4 <br> $\cdots$ <br>  <br> 1 <br> 1 | 18 37 8 111 | 249 1,939 335 6,061 |
| Petroleum bulk stations, terminals. Other operating types. | $\begin{aligned} & 20 \\ & 23 \end{aligned}$ | 2,301 17,351 | 52 417 | 15 | $\begin{array}{r}20 \\ 268 \\ \hline\end{array}$ | 1,008 12,704 |
| GCODHUE COUNTY, total. | 59. | 14,404 | 491 | 40. | 205 | 9,589 |
| Merchant wholesalers. <br> Petroleum bulk stations, terminals. <br> Other operating types. | $\begin{aligned} & 15 \\ & 30 \\ & 14 \end{aligned}$ | $\begin{aligned} & 4,167 \\ & 2,708 \\ & 7,529 \end{aligned}$ | $\begin{aligned} & 251 \\ & 42 \\ & 198 \end{aligned}$ | $\begin{array}{r} 12 \\ 26 \\ 2 \end{array}$ | $\begin{array}{r} 106 \\ 16 \\ 83 \end{array}$ | 5,069 912 3,608 |
| HENNEPIN COUNTY, total. | 1,729 | (x) | 96,666 | 916 | 27,589 | 1,853,341 |
| Administrative, auxiliary units Wholesale establishments....... | $\begin{array}{r} 33 \\ 1,696 \end{array}$ | $\begin{aligned} & \text { (x) } \\ & 2,486,934 \end{aligned}$ | $\begin{array}{r} 6,479 \\ 90,187 \end{array}$ | 916 | $\begin{array}{r} 1,559 \\ 26,030 \end{array}$ | $\begin{array}{r} 110,266 \\ 1,743,075 \end{array}$ |
| WHOLESALE ESTABLISHMENTS |  |  |  |  |  |  |
| Merchant wholesalers, total. | 973 | 1,145,467 | 58,266 | 574 | 17,147 | 1,236,074 |
| Groceries, confectionery, meats. | 63 | 81,478 | 3,651 | 30 | 1,238 | 76,400 |
| Faril products (edible)....... | 56 | 4,4,094 | 3,589 | 45 | 1,132 | 76,428 |
| Beer, wines, distilled spirits... | 26 | 40,574 | 1,516 | 17 | 377 | 29,084 |
| Drugs, chemicals, allied products. | 4 | 24,458 | 2,054 | 29 | 683 | 39,401 |
| Tabacco and products (exc. leaf) | 11 | 18,562 | 489 | 6 | 168 | 9,033 |
| Dry goods, apparel............ | 77 | 28,116 | 1,626 | 70 | 462 | 33,146 |
| Furniture, home furnishings | 22 | 9,222 | 647 | 11 | 189 | 12,778 |
| Paper and its products...... | 44 | 26,342 | 2,985 | 29 | 838 | 54,616 |
| Faru products (raw materials).. | 35 | 282,409 | 3,408 | 13 | 1,009 | 67,840 |
| Automotive equipment, tires and tubes...... | 70 | 30,141 | 4,165 | 42 | 1,355 | 86,564 |
| Electrical goods............................ | 44 | 63,867 | 4,565 | 19 | 1,349 | 91,221 |
| Hardware, plumbing, heating.... | 62 | 96,857 | 8,885 | 29 | 2,427 | 170,870 |
| Machinery, equipment, supplies | 207 | 85,007 | 8,654 | 101 | 2,358 | 154,732 |
| Waste materials.............. | 29 183 | 7,117 307,223 | 662 11,370 | 26 107 | 196 3,366 | 12,384 221,577 |
| Merchant wholesalers, n.e.c. | 183 | 307,223 | 11,370 | 107 | 3,366 | 221,577 |
| Manufacturers' sales branches, offices, total. | 297 | 634,695 | 23,249 | 3 | 6,576 | 448,684 |
| $\begin{aligned} & \text { Sales branches (with stocks)............. } \\ & \text { Sales offices (without stocks).......... } \end{aligned}$ | 177 | $\begin{aligned} & 402,942 \\ & 231,753 \end{aligned}$ | 18,837 4,412 | 2 1 1 | 5,628 948 | 364,199 84,485 |
| Petroleum bulk stations, terminals. | 57 | 63,048 | 2,213 | 28 | 630 | 41,107 |
| Agents, brokers, total. | 355 | 594,576 | 4,426 | 308 | 980 | 74,617 |
| Groceries, confectionery, meats. | 45 | 73,852 | 634 | 34 | 152 | 11,065 |
| Farm products (edible)............. | 15 | 25,834 | 367 | 8 | 67 | 5,349 |
| Drugs, chemicals, allied products.......... | 3 | 330 | ${ }^{3}$ | 3 | 2. | 65 |
| Dry goods, apparel.............. | 38 | 17,290 | 151 | 35 | 38 | 2,407 |
| Furniture, home furnishings..... | 18 | 5,840 382,846 | -124 | 13 | 30 399 | 3,297 31,311 |
| Farm products (raw materials)... | 27 | 382,846 | 1,971 | 7 | 399 | 31,311 |
| Electrical goods. | 41 | 21,641 | 226 | 45 | 50 | 4,129 |
| Hardware, plumbing, heating. | 33 | 10,067 | 198 | 31 | 49 | 3,449 |
| Lumber, construction materials..... | 17 | 8,637 | 140 | 17 | 26 | 2,787 |
| Machinery, equipment, supplies..... | 40 | 9,552 | 259 | 36 | 70 | 4,387 |
| Metals, metal work (exc. scrap).. Agents and brokers, | 11 | $\begin{array}{r} 7,562 \\ 31 \end{array}$ | 66 287 | 70 | 15 82 | 1,134 |
| Agents and brokers, n.e.c. | 67 | 31,125 | 287 | 70 | 82 | 5,237 |
| Assemblers (mainly farm products). | 14 | 49,148 | 2.033 | 3 | 697 | 42,593 |

Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE—Continued
Establishments, Sales, Par Roll, and Personnel, by Type of Operation and Kind of Business: 1948


Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE-Continued
Establishments, Sales, Pat Roll, and Personnel, ay Type of Operation and Kind of Business: 1948


* Proprietors of unincorporated businesses.
$x$ Withheld to avoid disclosure.
n.e.c. Not elsewhere classified.


## MISSISSIPPI

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Table 101.-THE STATE
Establisements, Sales, Expenses, Pay Roll, Personnel, and Stocks, by Typr of Operation and Kind of Business: 1948

| Type of operation and kind of business | Estab lish. ments (入umber) | Sales, entire year (Thousand dollars) | Operating expenses ${ }^{2}$ (inc. pay roll) |  | Pay roll, entire year <br> (Thousand dollars) | Active proprietors, Noven ber (Num ber) | Paid employees, workweek ended nearest- |  |  | Pay roil, workweek ended nearest- |  |  | Stocks on hand, end of year, at cost <br> (Thousand dollars) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Amount <br> (Thousand dollars) | Pet. cent of sales |  |  | March 15 <br> (Number) | July 15 <br> (Number) | Nov. 15 (Number) | March 15 <br> (Dollars) | July 15 <br> (Dollars) | Nov. 15 <br> (Dollars) |  |
| State, total | 1,742 | 957,915 | n.a. | n.a. | 32,851 | 1,396 | 13,203 | 13,392 | 13,961 | 597,220 | 618,779 | 641,722 | 66,975 |
| Administrative, auxiliary units.......... .1948.... Wholesale establishments..................... $1948 . .$. . | 1,736 | 957,915 | $\begin{aligned} & \text { n.a. } \\ & \text { n.a. } \end{aligned}$ | $\begin{aligned} & \text { п. } \mathbf{B .}_{1} \\ & \text { n.a. } \end{aligned}$ | $\begin{array}{r} 732 \\ 32,119 \end{array}$ | 1,336 | $\begin{array}{r} 229 \\ 12,974 \end{array}$ | $\begin{array}{r} 278 \\ 13,114 \end{array}$ | $\begin{array}{r} 264 \\ 13,697 \end{array}$ | $\begin{array}{r} 11,330 \\ 585,890 \end{array}$ | $\begin{array}{r} 12,671 \\ 606,108 \end{array}$ | $\begin{array}{r} 13,348 \\ 628,374 \end{array}$ | $\begin{array}{r} 60 \\ 66,915 \end{array}$ |
| $\begin{aligned} & 1939 \ldots . . . \\ & 1929 . . \end{aligned}$ | $\begin{aligned} & 1,418 \\ & 1,713 \end{aligned}$ | $\begin{aligned} & 244,837 \\ & 385,226 \end{aligned}$ | n.a. | $\begin{aligned} & \text { n.a. } \\ & \text { n.a. } \end{aligned}$ | $\begin{array}{r} 8,123 \\ 10,528 \end{array}$ | $\begin{aligned} & 1,131 \\ & 1,034 \end{aligned}$ | 6,648 $\mathrm{n}, \mathrm{a}$. | $\begin{gathered} 6,722 \\ \mathrm{n}, \mathrm{a} . \end{gathered}$ | $\begin{gathered} 7,224 \\ \text { д.9. } \end{gathered}$ | $\begin{aligned} & \text { n.a. } \\ & \text { n.a. } \end{aligned}$ | $\begin{aligned} & \text { д.а. } \\ & \text { д.а. } \end{aligned}$ | $\begin{aligned} & \text { n.a. } \\ & \text { n.a. } \end{aligned}$ | $\begin{aligned} & 26,333 \\ & 24,055 \end{aligned}$ |
| WHOLESALE ESTABLISHMENTS <br> Type of Operation |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Merchant wholesalers, total | 924 | 424,596 | 49,216 | 11.6 | 24,602 | 652 | 10,000 | 10,056 | 10,489 | 450,477 | 469,118 | 480,696 | 47,418 |
| Service wholesalers, domestic market............ Foreign trade merchants................... | 885 3 | 394,742 11,921 | 46,616 1,010 1, | 11.8 8.5 | 23,897 112 | 627 $\cdots$ | 9,746 63 |  |  | 437,086 2,181 | 455,404 2,298 | 466,152 2,246 12,28 | 41,561 5,278 |
| Limited-function wholesalers.................... | 36 | 17,933 | 1,590 | 8.9 | 593 | 25 | 191 | 200 | 207 | 11,180 | 11,416 | 12,298 | 579 |
| Manufacturera' sales branches, offices, total | 7 | 57,421 | 5,049 | 8.8 | 2,636 | 3 | 773 | 777 | 824 | 47,909 | 46,309 | 51,875 | 2,012 |
| Sales branches (with stocks)................... Sales offices (without stocks)............ | 60 11 | 43,460 13,961 | 4,551 498 | 10.5 3.6 | 2,416 220 | 3 | 720 53 | 723 54 | 769 55 | 43,768 4,141 | 42,377 3,932 | $\begin{array}{r} 47,617 \\ 4,258 \end{array}$ | 2,012 |
| Petroleum bulk stations, terminals................. Agents, brokera. | 455 116. | 103,110 183,583 | 10,911 2,570 | 10.6 1.4 | 3,043 720 | 398 130 | 1,320 469 | 1,341 504 | 1,334 | 56,593 12,235 | 59,405 13,146 | 59,080 15,500 | 6,251 482 |
| Asaemblers (mainly farm products), total. | 170 | 189,205 | 3,083 | 1.6 | 1,118 | 153 | 412 | 436 | 487 | 18,706 | 18,130 | 21,223 | 10,752 |
| Cooperative marketing asaocia | 14 | 54,006 | 40 | 0.8 | 341 | $\ldots$ | 81 | 78 | 154 | 5,891 | 5,510 | 8,024 | 2,775 |
| Grain (country) elevators. | 3 | 968 | 23 | 2.4 | 20 |  | 5 | 10 | 7 | 181 | 464 | 259 | 77 |
| Other assemblers, country buyers. | 153 | 134,231 | 2,620 | 2.0 | 757 | 153. | 326 | 348 | 326 | 12,634 | 12,156 | 12,940 | 7,900 |
| Merchant wholesalers, total. | 924. | 424,596 | 49,216 | 11.6 | 24,602 | 652 | 10,000 | 10,056 | 10,489 | 450,447 | 469,118 | 480,696 | 47,418 |
| Groceries, confectionery, | 202 | 146,016 | 12,096 | 8.3 | 6,723 | 141 | 3,001 | 2,986 | 3,166 | 123,776 | 126,234 | 129,699 | 12,724 |
| Groceries (general line | 118 | 130,540. | 10,315 | 7.9 | 5,872 | 62 | 2,556 | 2,554 | 2,561 | 107,618 | 109,830 | 109,999 | 11,518 |
| Confectionery. | 22 | 3,365 | 421 | 12.5 | 200 | 27 | 87 | 84 | 86 | 4,108 | 3,595 | 4,218 | 155 |
| Fish, sea foods. | 7 | 713 | 159 | 22.3 | 56 | 6 | 36 | 28 | 118 | 1,274 | 1,205 | 1,912 | 52 |
| Meats, meat products. | 16 | 3,244 | 297 | 9.2 | 142 | 17 | 85 | 91 | 109 | 2,496 | 2,791 | 3,483 | 42 |
| Other grocery, food specialtie | 39 | 8,154 | 904 | 11.1 | 453 | 29 | 237 | 229 | 292 | 8,280 | 8,813 | 10,087 | 957 |
| Farm products (edible). | 82 | 19,291 | 3,762 | 19.5 | 1,608 | 79 | 871 | 916 | 930 | 30,287 | 31,233 | 33,286 | 392 |
| Dairy, poultry products. |  | 10,203 | 2,419 | 23.7 | 1,027 | 47 | 588 | 650 | 648 | 19,507 | 21,430 | 21,935 | 247 |
| Fruits, vegetables (fresh) | 36 | 9,088 | 1,343 | 14.8 | 581 | 32 | 283 | 266 | 282 | 10,780 | 9,803 | 11,351 | 145 |
| Beer, ale. | 53 | 10,582 | 1,557 | 14.7 | 681 | 35 | 309 | 346 | 332 | 11,228 | 13,238 | 12,710 | 692 |
| Drugs, chemicals, allied prod | 17 | 6,488 | 899 | 13.8 | 517 | 8 | 193 | 191 | 190 | 9,289 | 9,582 | 9,673 | 813 |
| Drugs.. | 10 | 5,076 | 600 | 11.8 | 378 | 7 | 153 | 148 | 149 | 7,149 | 7,282 | 7,429 | 679 |
| Industrial chemicals, exploa | 3 | 763 | 92 | 12.0 | 45 | 1 | 13 | 13 | 13 |  | 870 | 870 | 41 |
| Paints, varnishes......... | 4 | 649 | 207 | 31.9 | 94 | ... | 27 | 30 | 28 | 1,270 | 1,430 | 1,374 | 93 |
| Tobacco and products (exc. leaf) | 31 | 23,057 | 1,379 | 6.0 | 746 | 33 | 325 | 323 | 320 | 13,883 | 13,936 | 14,172 | 1,007 |
| Dry goods, apparel. | 26. | 7,917 | 896 | 11.3 | 434 | 28 | 174 | 178 | 190 | 7,728 | 7,844 | 8,191 | 1,095 |
| Clothing, furnishings, footwe | 14 | 5,408 | 530 | 9.8 | 200 | 18 | 93 | 97 | 104 | 3,692 | 3,781 | 3,963 | 694 |
| Dry goods (general line)..................... | 3 | 1,918 | 285 | 14.8 | 197 |  | 55 | 58 | 59 | 3,119 | 3,211 | 3,301 | 263 |
| Dry goods apecialties, plece goods, notiona.. | 9 | 591 | 81 | 13.7 | 37 | 10 | 26 | 23 | 27 | 917 | 852 | 927 | 138 |
| Furniture, home furnishing | 5 | 675 | 75 | 11.1 | 32 | 3 | 9 | , | 9 | 613 | 554 | 709 | 282 |
| Paper and its products... | 20 | 5,294 | 1,173 | 22.2 | 801 | 12 | 270 | 264 | 269 | 15,024 | 14,472 | 15,191 | 858 |
| Farm products (raw materials)....... | 12 | 39,566 | 2,237 | 5.6 | 179 | 12 | 43 | 43 | 53 | 3,387 | 3,328 | 4,217 | 7,190 |
| Automotive equipment, tirea and tubes. | 135 | 18,675 | 4,154 | 22.2 | 2,261 | 97 | 894 | 909 | 911 | 42,558 | 43,624 | 45,240 | 4,103 |
| Electrical goods. | 18 | 15,740 | 2,090 | 13.3 | 1,376 | 6 | 357 | 393 | 378 | 21,661 | 25,334 | 24,137 | 2,420 |
| General line, apparatus, supplies. | 12 | 9,785 | 1,198 | 12.2 | 753 | 5 | 210 | 24 | 230 | 12,718 | 15,383 | 13,972 | 1,424 |
| Electrical appliances, specialties.... |  | 5,955 | 892 | 15.0 | 623 | 1 | 147 | 149 | 148 | 8,943 | 9,951 | 10,165 | 996 |
| Hardware, plumbing, heating. | 38 | 22,206 | 3,546 | 16.0 | 1,809 | 14 | 557 | 574 | 578 | 31,181 | 32,119 | 32,574. | 4,209 |
| Herdware.................... | 19 | 13,036 | 2,156 | 16.5 | 1,228 | 3 | 374 | 380 | 377 |  |  |  | 3,136 |
| Plumbing, heating equipment, supplies. | 19 | 9,170 | 1,390 | 15.2 | 581 | 11 | 183 | 194 | 201 | 10,096 | 10,707 | 11,065 | 1,073 |
| Lumber, construction materials. | 62 | 26,500 | 3,846 | 14.5 | 1,863 | 40 | 922 | 955 | 912 | 34,167 | 37,147 | 35,827 | 1,468 |
| Direct mill shippers...................... |  |  |  |  | 240 | 6 | 46 | 47 | 45 | 4,397 | 4,424 | 4,302 | 9 |
| Distributors with yards..................... | 36 | 13,486 | 2,295 | 17.0 | 1,329 | 27 | 739 | 761 | 737 | 24.443 | 26,374 | 25,535 | 1,259 |
| Other construction materials. | 11 | 2,286 | 678 | 29.6 | 294 | 7 | 137 | 147 | 130 | 5,327 | 6,349 | 5,990 | 200 |
| Machinery, equipment, supplies.......... | 107 | 34,792 | 5,857 | 16.8 | 3,151 | 49 | 843 | 897 | 905 | 60,450 | 65,408 | 64,664 | 6,460 |
| Commercial machines, equipment................. | 19 | 1,326 | 371 | 28.0 | 198 | 16 | 66 | 74 | 77 | 3,049 | 3,591 | 3,424 | 184 |
| Construction machinery, equipment............. | 16 | 12,041 | 2,246 | 18.6 | 1,314 | 7 | 256 | 306 | 295 | 24,303 | 26,526 | 27,186 | 2,190 |
| Farm-dairy machinery, equipment.............. | 6 | 1,334 | , 362 | 27.1 | 172 | 2. | 77 | 56 | 73 | 3,734 | 3,216 | 3,445 | 150 |
| Industrial machinery, equipment, supplies.... | 42 | 16,019 | 1,918 | 12.0 | 946 | 12 | 283 | 284 | 286 | 20,356 | 21,789 | 20,818 | 3,190 |
| Profesaional equipment, supplies............... | 11 | 2,231 | 517 | 23.2 | 323 | 3 | 90 | 97 | 95 79 | 5,684 | 6,399 | 5,897 3,894 |  |
| Other machinery, equipment, supplies......... | 13 | 1,841 | 43 |  | 198 | 9 | 71 | 80 | 79 | 3,324 | 3,887 | 3,894 | 372 |
| Metala, metal work (exc. acrap) | 5 | 3,225 | 339 | 10.5 | 193 | 2 | 43 | 52 | 50 | 3,323 | 3,510 | 3,580 | 265 |
| Waste materials................................. | 32 | 4,649 | 721 | 15.5 | 313 | 27 | 201 | 192 | 279 | 5,444 | 5,541 | 7,186 | 196 |
| Iron, steel acrap........................... | 18 | 2,817 | 405 | 14.4 | 175 | 13 | 118 | 113 | 205 | 3,117 | 3,082 | 4,921 | 72 |
| Other scrap, waste materials.................. | 14 | 1,832 | 316 | 17.2 | 138 | 14 | 83 | 79 | 74 | 2,327 | 2,459 | 2,265 | 122 |
| Other merchant wholesalers.. | 79 | 39,923 | 4,589 | 11.5 | 1,915 | 66 | 988 | 828 | 1,017 | 36,448 | 36,014 | 39,640 | 3,244 |
| Automobiles, other motor vehicle | 17 | 5,980 | 947 | 15.8 | 446 | 8 | 167 | 142 | 147 | 8,623 | 7,454 | 7,844 | 650 |
| Amusement, aporting gooda. ..................... | 4 | 996 | 150 | 15.1 | 75 | 2 | 37 | 32 | 37 | 1,703 | 1,427 | 1,553 | 76 |
| Books, periodicals, newspapers. | , | 2,160 | 372 | 17.2 | 232 |  | 101 | 105 | 102 | 3,193 | 4,563 | 4,276 | 135 |
| Farm supplies............................... | 24 | 21,490 | 2,071 | 9.6 | 735 | 24 | 468 | 330 | 499 | 14,660 | 14,074 | 17,126 | 1,503 |
| Petroleum and products. $\ldots$................... Merchant wholesalers, míscellaneous producta. | 4 | 867 8,430 | 172 877 | 19.8 10.4 | 40 387 | 23 | 16 | 18 201 | ${ }^{18}$ | 739 7,530 | 796 7,700 | 8,799 | 787 |

Table 101.-THE STATE-Continued
Establishments, Sales, Expenses, Pay Role, Personnel, and Stocks, by Type of Operation and Kind of Business: 1948

| Type of operation and kind of business | $\begin{array}{\|c\|} \begin{array}{c} \text { Estab- } \\ \text { lish- } \\ \text { ments } \end{array} \\ \\ \text { (Number) } \end{array}$ | Sales, entire year (Thousand dollars) | Operating expenses ${ }^{2}$ (inc. pay roll) |  | Pay roll, entire year <br> (Thousund do!lazs) | Active proprie tors, Novem ber (Number) | Paid employees, workweek ended nearest- |  |  | Pay roll, workweek ended nearest- |  |  | Stocks on hand, end of year, at cost <br> (Thousand dollars) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Amount <br> (Thousand dollars) | $\begin{aligned} & \text { Per- } \\ & \text { cent } \\ & \text { of } \\ & \text { sales } \end{aligned}$ |  |  | March 15 <br> (Number) | July 15 <br> (Number) | Nov. 15 (Number) | March 15 <br> (Dollars) | July 15 (Dollars) | Nov, 15 (Dollars) |  |
| Type by Kind of Business--Continued |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Manufacturers' sales branches (with stocks), total | 60 | 43,460 | 4,551 | 10.5 | 2,416 | 3 | 720 | 723 | 769 | 43,768 | 42,377 | 47,617 | 2,012 |
| Groceries, confectionery, meats. | 28 | 33,515 | 2,774 | 8.3 | 1,359 | $\ldots$ | 453 | 447 | 485 | 25,738 | 25,317 | 28,901 | 1,259 |
| Farm products (edible).......... | 3 | 1,609 | 200 | 12.4 | 74 | $\ldots$ | 23 | 31 | 28 | 1,514 | 1,718 | 1,603 | 43 |
| Machinery, equipment, supplies | 19 | 3,615 | 1,079 | 29.8 | 721 | $\ldots$ | 154 | 154 | 159 | 12,661 | 11,161 | 12,320 | 333 |
| Manufacturers' sales branches, n.e.c | 10 | 4,721 | 498 | 10.5 | 262 | 3 | 90 | 91 | 97 | 3,855 | 4,181 | 4,793 | 377 |
| Agents, brokers, total. | 116 | 183,583 | 2,570 | 1.4 | 720 | 130 | 469 | 504 | 563 | 12,235 | 13,146 | 15,500 | 482 |
| Groceries, confectionery, meats. | 20 | 17,449 | 339 | 1.9 | 84 | 18 | 34 | 35 | 38 | 1,375 | 1,367 | 1,551 | 6 |
| Farm products (raw materials). | 79 | 126,550 | 1,630 | 1.3 | 471 | 97 | 386 | 416 | 468 | 7,470 | 8,156 | 9,826 | 447 |
| Cotton. | 41 | 75,777 | 459 | 0.6 | 146 | 46 | 52 | 49 | 88 | 1,836 | 1,874 | 3,163 | 423 |
| Farm products (inedible), n.e.c | 38 | 50,833 | 1,171 | 2.3 | 325 | 51 | 334 | 367 | 380 | 5,634 | 6,282 | 6,663 | 24 |
| Agents and brokers, n.e.c.... | 17 | 39,584 | 601 | 1.5 | 165 | 15 | 49 | 53 | 57 | 3,390 | 3,623 | 4,123 | 29 |
| Assemblers (mainly farm products), total.. | 170 | 189,205 | 3,083 | 1.6 | 1,218 | 153 | 412 | 436 | 487 | 18,706 | 18,130 | 21,223 | 10,752 |
| Farm products (edible). | 25 | 7,024 | 864 | 12.3 | 221 | 23 | 161 | 221 | 122 | 4,260 | 4,520 | 3,087 | 109 |
| Dairy, poultry products | 11 | 3,465 | 401 | 11.6 | 150 | 11 | 112 | 89 | 83 | 2,765 | 1,893 | 1,691 | 76 |
| Fruits, vegetables (fresh). | 14 | 3,559 | 463 | 13.0 | 7 | 12 | 49 | 132 | 39 | 1,495 | 2,627 | 1,396 | 33 |
| Farm products (raw materials) | 139 | 179,938 | 2,042 | 1.1 | 843 | 125 | 221 | 204 | 346 | 13,042 | 12,370 | 16,926 | 10,512 |
| Cotton. | 127 | 177,944 | 1,941 | 1.1 | 788 | 118 | 191 | 172 | 322 | 12,097 | 10,887 | 16,146 | 10,395 |
| Grain | 4 | 1,155 | 39 | 3.4 | 28 |  | 11 | 19 | 13 | 445 | 1,130 | 432 | 77 |
| Farm products (inedible), n.e.c.. | 8 | 839 | 62 | 7.4 | 27 | 7 | 19 | 13 | 11 | 500 | 353 | 348 | 40 |
| Assemblers, n.e.c............................... | 6 | 2,243 | 177 | 7.9 | 54 | 5 | 30 | 11 | 19 | 1,404 | 1,240 | 1,210 | 131 |

* Proprietors of unincorporated businesses.
n.a. Not avallable or not applicable.
n.e.c. Not elsewhere classiffed.

Entries for egents and brokers represent brokerage or commission received.

Table 102.-STANDARD METROPOLITAN AREAS
Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948


* Froprietors of unincorporated businesses.
n.e.c. Not elsewhere classified.
i Coextensive with Hinds County.

Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE ${ }^{1}$
Establishments, Sales, Pay Roll, and Personnel-Total; Establishments and Sales-Merceant Wholesalers and Other Operating Types: 1948


Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE ${ }^{1}$-Continued
Establishments, Salds, Pay Roll, and Personnel-Total; Establishments and Salrs-Merchant Wholesalkrs and Other Operating Types: 1948

| County and city | Total |  |  |  |  |  | Merchant wholesalers |  | Other operating types |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Establiskmears <br> (Number) | Sales,entice year (Thousand dollars) | $\underset{\substack{\text { Pay roll, } \\ \text { encire year }}}{ }$ <br> (Thousand dollars) | Active <br> proprietors,* <br> November <br> (Number) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  | Establish- <br> (Number) | Salcs,entire year (Thousand dollars) | Establishmeats <br> (Number) | Sales,eatire year (Thousand dollars). |
|  |  |  |  |  | Employees (Number) | Pay roll (Dollars) |  |  |  |  |
| Lawrence County <br> Leake County. <br> Lee County. <br> Tupelo. <br> Remainder of County | ${ }_{8}^{3}$ | 765 1,778 | 20 19 | 13 | 17 17 | 403 <br> 374 | $\frac{1}{1}$ | (x) | 2 | (x) (x) |
|  | 4.6 | 39,326 | 1,135 | 34 | 532 | 23,493 | 31 | 18,609 | 15 | 20,717 |
|  | 45 1 1 |  | (x) ${ }_{(x)}$ | $\left(\begin{array}{l}\text { (x) } \\ (x)\end{array}\right.$ | (x) ${ }_{(x)}$ | $\begin{aligned} & \binom{(x)}{(x)} \end{aligned}$ | 30 1 1 | (x) | $\stackrel{15}{15}$ | (x) |
| Leflore County Greenwod. Remainder or County | 81 | 130,860 | 1,957 | 64 | 743 | 39,423 | 29 | 16,070 | 52 |  |
|  | 79 | (x) | ${ }_{(x)}^{(x)}$ | $\left(\begin{array}{l}(x) \\ (x)\end{array}\right.$ | (x) | (x) | 29 | (x) $\ldots$ | 50 2 | ${ }_{(x)}^{(x)}$ |
| Lineoln County Brookhaven Remainder of County. | 38 |  |  |  |  |  |  |  |  |  |
|  | 26 | 12,252 | ${ }_{4}^{598}$ | 18 | ${ }_{158}^{24}$ | 1,7,03 | 19 | 8,350 7,247 | $\frac{12}{7}$ | $\xrightarrow{4,205} \mathbf{2 , 0 0 5}$ |
|  | 12 | 3,503 | 190 | 7 | 83 | 2,846 | 7 | 1,103 | 5 | 2,400 |
|  | 36 | 19,062 | 576 <br> 563 <br> 13 | 29 27 | $\stackrel{264}{250}$ | 10,410 <br> 10,060 <br> 150 | $\stackrel{26}{25}$ | $\frac{15,995}{(x)}$ | 10 | ${ }_{\text {( } x \text { ( }} \mathbf{3 , 0 6 7}$ |
|  | , |  |  | 2 | 14 |  | 1 | (x) | 2 |  |
| Madison County. Conton. Remainder of County. | 20 | 6,524 | 131 | 21 | 63 | 2,376 | 7 | 2,588 | 13 | 3,936 |
|  | 18 2 2 | $\begin{aligned} & (x) \\ & (x) \\ & \hline \end{aligned}$ | (x) | (x) | (x) | $(\mathrm{x})$ | 1 | $(\mathrm{x})$ | $\stackrel{12}{12}$ | $(\mathrm{x})$ |
| Marion County. Columbia. Remainder of County. | 12 | 3,797 | 252 | 10 | 83 | 4,275 | 9 | 3,206 | 3 | 91 |
|  | $\stackrel{11}{11}$ | $\begin{gathered} (x) x^{2} \\ \hline \end{gathered}$ | $\begin{aligned} & (x) \\ & (x) \end{aligned}$ | $\begin{gathered} (x) \\ (x) \end{gathered}$ | $\begin{gathered} (x) \\ (x) \end{gathered}$ | $\begin{gathered} (x) x^{\prime} \\ (x) \end{gathered}$ | . 9 | (x) | ${ }_{1}^{2}$ | (x) |
| Marshall County <br> Monroe County Aberdeen. Remainder of County | 12 | 2,090 | 32 | 9 | 21 | 641 | 2 | (x) | 10 | (x) |
|  | 17 | 4,147 | 240 | 13 | 145 | 4,313 | 9 | 2,908 | 8 | 1,239 |
|  | $10^{?}$ | 3,2314 | $\underset{216}{24}$ | 5 8 | 136 | 3,966 3, | $\stackrel{2}{7}$ | (x) | ${ }_{3}^{5}$ | (x) |
| Montgomery County <br> Neshobs County. <br> Newton County. <br> Noxubee County |  |  | 77 |  |  |  |  |  |  |  |
|  | 18 | 4,882 | 115 | 15 | 65 | 2,347 | 9 | 2,780 | 9 | 2,102 |
|  | 15 | 3,544 | 100 | 16 | 42 | 2,189 | 6 | 1,431 | 9 |  |
|  | 14 | 5,276 | 92 | 14 | 70 | 1,906 | 6 | 1,648 | 8 | 3,628 |
| Oktibbeha County <br> Starkville <br> Remainder of County | 5 |  | 34 | 4 | 22 | 670 | 1 | (x) | 4 | (x) |
|  | 5 | 1,344 | 34 | 4 | 22 | 670 |  | (x) | 4 | (x) |
| Panola County <br> Pearl River County Picayune. Remainder of County. | 17 | 4,122 | 108 | 16 | 72 | 2,184 | 5 | 880 | 32 | 3,242 |
|  | 15 | 3,232 | 237 | 17 | 120 | 4,833 | 5 | 1,919 | 10 | 1,313 |
|  | 9 | 2,245 | 130 107 | 12 5 | 72 48 | $\xrightarrow[\substack{2,709 \\ 2,124}]{ }$ | 3 2 2 | ${ }_{(x)}^{(x)}$ | 4 | (x) |
| Perry County <br> Pike County. <br> MeComb . |  |  | 8 | 2 | 10 | 232 |  |  | 3 | 400 |
|  | 30 |  |  |  |  |  |  |  |  |  |
|  | 26 | 7,938 | 342 | ${ }^{20}$ | 174 | 7,301 | 20 |  | 9 |  |
|  | 4 | 1,157 | 51 | 2 | 20 | 978 |  | (x) | 1 | (x) |
| Pontotoe County. <br> Prentiss County. <br> Quitran County. <br> Rankin County. <br> Sharkey County |  |  |  |  | 48 | 1,608 |  |  |  |  |
|  | 9 | 1,572 | 19 | 9 | 18 | 362 | 2 | (x) | 7 | (x) ${ }_{5}, 332$ |
|  | 12 6 | 6,345 1,219 | 177 | 13 3 | 48 60 | 1,652 | 3 |  | ${ }^{9}$ | 5,332 412 |
|  | 11 | 1,396 |  | 10 | 57 | 1,644 | 5 | ${ }_{721}$ | 6 | 675 |
|  |  | 1,345 | 25 | 9 | 14 | 535 |  |  | 8 | 1,345 |
| Simpson County <br> Sinith County <br> Stone County <br> Sunflower County <br> Tallahatchie County <br> Tate County | 14 |  |  | 13 | 88 |  |  |  |  | 1,544 |
|  |  | (x) 5 | (x) , | (x) | (x) 5 | (x) 187 | 3 | (x) | 3 | ${ }^{(x)}{ }_{547}$ |
|  | 34 | 25,880 |  | $\stackrel{4}{26}$ | $1 \begin{array}{r}5 \\ 168\end{array}$ | 6,265 | 16 | 15,079 | 18 | 10,8001 |
|  | 19 | 3,435 |  | 16 | 49 | 1,551 | 7 |  |  |  |
|  | 10 | 3,409 | 45 | 7 | 30 | 1,134 | 2 | (x) | 8 | (x) |
| Tippah County T1shomingo County runiea county Walthall County. | 10 | 1,741 | 52 | 10 | 37 | 1,025 | 4 | 740 | 6 |  |
|  | 4 | , 362 | 1 | 4 | $\frac{1}{38}$ | ${ }^{25}$ | 1 | $\left(\begin{array}{l}(x) \\ (x) \\ \text { c }\end{array}\right.$ | 5 | (x) ${ }_{(x)}$ |
|  |  | 2,773 | 82 163 | 6 28 | 38 <br> 88 | $\xrightarrow[3,359]{1,310}$ | 2 7 7 |  |  | ${ }_{(4)}{ }_{4}, 088$ |
|  | 7 | 1,906 | ${ }_{27}$ | ${ }_{9}$ | 18 | ${ }_{589}$ | 2 |  | 5 | (x) |
| Warren County. Vicksburg. Remainder of County $\qquad$ | 43 | 19,170 | 774 | 32 | 406 |  | 27 |  | 16 |  |
|  | 42 | (x) | (x) | (x) | (x) | (x) | 27 | (x) | 1 | (x) |
|  | 1 | (x) | (x) | (x) | (x) | (x) |  |  | 1 |  |
| Washington County Greenville. Remainder of County. $\qquad$ | 88 | 96,621 | 2,094 | 62 | 847 | 41,287 | 47 | 28,640 | ${ }_{31}^{48}$ | 67,981 |
|  | ${ }_{24}^{64}$ | 78,505 18,116 | 1,688 406 | ${ }_{21}^{41}$ | 625 202 | 32,392 8,895 | 11 | $\xrightarrow{23,5151} 5$ | ${ }_{13}^{28}$ | 34,954 |
| Wayne County <br> Webster County <br> Wllkinson County. |  |  |  |  |  |  |  | (x) | 4 | (x) |
|  | ${ }_{9}^{4}$ |  | 21 139 |  | 24 <br> 58 | 590 2,811 | $\stackrel{2}{2}$ | ( ${ }_{(x)}($ | $\stackrel{2}{7}$ | $\left(\begin{array}{l}(x) \\ (x)\end{array}\right.$ |
| Winston County Louisville. Remainder of County. | 11 |  | 121 | 11 | 51 | 2,568 | 5 |  | 6 |  |
|  |  | 2,062 |  |  | ${ }^{29}$ | 1,874 | 4 | (x) | ${ }^{3}$ | (x) |
|  | 4 | 1,371 | 32 | 7 | 22 | 694 | 1 | (x) | 3 |  |
| Yalobusha County...................... | 8 | 1,111 | 45 | 5 | 26 | 976 | 2 | (x) | 6 | (x) |
| Yazoo County <br> Yazoo City <br> Remainder of County | 40 | 12,772 | 340 | 30 | 167 | 6,236 | 20 | 4,451 | 20 | 8,321 |
|  | 31 9 | $\xrightarrow{11,516} 1$ | 274 66 | $\stackrel{26}{4}$ | 133 34 | 4,966 1,270 | $\stackrel{16}{4}$ | 3,934 | 15 5 | ${ }^{7,582}$ |

* Proprietors of unincorporated businesses.
$x$ Wi theld to avoid diselosure.
${ }^{1}$ Based on advance 1950 population eatimates.

Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE
Establisfments, Sales, Pay Roll, and Personnel, ay Type of Oferation and Kind of Business: 1948


Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE-Continued
Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948

| County, type of operation, and kind of business | Establishments <br> (Number) | Sales, entire year (Thousand dollats) | Pay roll, entire year <br> (Thousand dollars) | Active proprietors, * November (Number) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Employees <br> (Number) | Pay roll (Dollars) |
| WASHINGTON COUNTY, total. | 88 | 96,621 | 2,094 | 62 | 847 | 41,287 |
| Merchant wholesalers, total. | 47 | 28,640 | 1,538 | . 36 | 638 | 30,205 |
| Grocerles, confectionery, meats. | 8 | 6,326 | 446 | 4 | 160 | 7,244 |
| Beer, 㫙........................... | 5 | , 985 | 53 | 3 | 23 | 1,121 |
| Tobacco and products (exc. leaf).. | 4 | 1,934 | 37 | 7 | 18 | 709 |
| Automotive equipment, tires and tubes. | 6 | , 612 | 88 | 3 | 31 | 2,139 |
| Lumber, construction materials...... | 3 | 1,228 | 63 | 2 | 27 | 814 |
| Machinery, equipment, supplies.. | 3 | 81 | 8 | 3 | 7 | 217 |
| Merchant wholesalers, n.e.c..... | 18 | 17,474 | 843 | 14 | 372 | 17,961 |
| Petroleum bulk stations, terminals. | 22 | 6,492 | 274 | 14 | 90 | 4,792 |
| Agents, brokers, total. | 9 | 42,420 | 58 | 10 | 26 | 1,230 |
| Farm products (raw materials). | 6 | 12,099 | 43 | 5 | 18 | 920 |
| Agents and brokers, n.e.c............................................ | 3 | 30,321 | 15 | 5 | 8 | 310 |
| Other operating types. | 10 | 19,069 | 224 | 2 | 93 | 5,060 |

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## MISSOURI

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Table 101.-THE STATE
Establishments, Sales, Expenses, Pay Roll, Personnel, and Stocks, by Type of Operatton and Kind of Business: 1948

| Type of operation and kind of business | Estab lishments (Number) | Sales, entire year (Thousand dollars) | Operating expenses ${ }^{1}$ (inc. pay roll) |  | Pay roll, entire year <br> (Thousand dollats) | Active proprietors, ${ }^{*}$ Novem ber (Num ber) | Paid employees, workweek ended nearest- |  |  | Pay roll, workweek ended nearest- |  |  | Stocks on hand, end of year, at cost <br> (Thousand doilars) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Amount <br> (Thousand dollars) | Per- <br> cent of sales |  |  | March 15 <br> (Number) | July 15 <br> (Number) | Nov. 15 <br> (Number) | March 15 <br> (Dollats) | July 15 <br> (Dollars) | Nov. 15 <br> (Dollars) |  |
| State, total. <br> Adminlstrative, auxiliary unita.......... 1948.... <br> Wholesale establishments................... . 1948.... 1939.... 1929.... <br> WHOLESALE ESTABLISHMENTS <br> Type of Operation | 7,906 | 7,504,189 | n.a. | n.a. | 297,188 | 5,341 | 88,803 | 91,394 | 91,710 | 5,367,909 | 5,582,189 | 5,709,019 | 368,464 |
|  | $\begin{array}{r} 60 \\ 7,846 \end{array}$ | $\begin{array}{r} 83,301 \\ 7,420,888 \end{array}$ | n.a. | n. $\mathrm{n} . \mathrm{a}$ n . | $\begin{array}{r} 15,912 \\ 281,276 \end{array}$ | 5,341 | $\begin{array}{r} 4,485 \\ 84,318 \end{array}$ | 4,701 86,693 | $\begin{array}{r} 4,694 \\ 87,016 \end{array}$ | $\begin{array}{r} 308,944 \\ 5,058,965 \end{array}$ | 323,857 $5,258,332$ | 321,441 $5,387,578$ | $\begin{array}{r} 2,882 \\ 365,582 \end{array}$ |
|  | $\begin{aligned} & 7,608 \\ & 6,649 \end{aligned}$ | $\begin{aligned} & 2,238,054 \\ & 3,306,536 \end{aligned}$ | n.a. | n.a. | $\begin{aligned} & 104,138 \\ & 144,167 \end{aligned}$ | $\begin{array}{\|l\|l\|} \hline 5,198 \\ 3,088 \end{array}$ | $\begin{array}{r} \text { 61,910 } \\ \text { r.a. } \end{array}$ | $\begin{array}{r} 64,817 \\ \text { ग. a. } \end{array}$ | $\begin{array}{r} 64,055 \\ \text { n.a. } \end{array}$ | $\begin{aligned} & \text { n.a. } \\ & \text { n.a. } \end{aligned}$ | n.a. | n.a. | $\begin{aligned} & 156,135 \\ & 238,174 \end{aligned}$ |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Merchant wholesalers, total. <br> Service wholesalers, domestic market.......... <br> Foreign trade merchants.............................. <br> Limited-function wholesalers..................... . . | 4,135 | 2, 222,858 | 303,157 | 10.7 | 177,478 | 2,834 | 54,718 | 56,503 | 56,978 | 3,139,183 | 3,307,744 | 3,380,806 | 260,591 |
|  | re, $\begin{array}{r}\text { 3, } \\ 22 \\ 139 \\ \hline\end{array}$ | $2,687,503$ 8,920 126,435 | 296,302 9987 5,868 | $\begin{array}{r} 11.0 \\ 11.1 \\ 4.6 \end{array}$ | $\begin{array}{r} 173,810 \\ 493 \\ 3,175 \end{array}$ | 2,736 $\begin{array}{r}12 \\ 86\end{array}$ | $\begin{array}{r} 53,842 \\ 132 \\ 744 \end{array}$ | $\begin{array}{r} 55,646 \\ 116 \\ 741 \end{array}$ | $\begin{array}{r} 56,150 \\ 109 \\ 719 \end{array}$ | $\begin{array}{r} 3,070,911 \\ 9,751 \\ 58,521 \end{array}$ | $\begin{array}{r} 3,241,386 \\ 7,934 \\ 58,424 \end{array}$ | $\begin{array}{r} 3,313,929 \\ 8,945 \\ 57,932 \end{array}$ | $\begin{array}{r} 55,382 \\ 891 \\ 4,318 \end{array}$ |
| Manufacturers' sales branches, offices, total... <br> Sales branches (with stocks). <br> Sales offices (without stocks)...................... | 973 | 2,315,104 | 173,026 | 7.5 | 79,879 | 12 | 21,671 | 21,666 | 21,578 | 1,496,293 | 1,502,017 | 1,545,863 | 82,255 |
|  | 614 359 | $1,315,199$ 999,905 | 135,204 37,822 | 10.3 3.8 | 64,814 15,065 | 10 2 | 18,434 3,237 | 18,362 3,304 | 18,294 3,284 | $1,231,226$ 265,067 | $1,231,515$ 270,502 | $1,264,780$ 281,083 | 82,255 |
| Petroleum bulk stations, terminals................... Agents, brokers............................................. . . <br> Assemblers (mainly farm products), total......... <br> Cooperative marketing associations............. <br> Grain (country) elevators........................... <br> Other assemblers, country buyers. <br> Type by Kind of Business | 1,167 | 260,742 $1,702,173$ | 26,434 31,440 | 10.1 1.8 | 7,781 11,289 | 1,110 | 2,757 3,058 | 2,652 3,263 | 2,745 3,298 | 146,837 193,505 | 148,720 203,398 | 154,325 208,365 | 13,508 1,520 |
|  | 519 | 320,011 | 10,375 | 3.2 | 4,849 | 364 | 2,114 | 2,609 | 2,417 | 83,147 | 96,453 | 98,219 | 7,708 |
|  | 29 | 38, | 2,053 | 5.4 | 1,0 |  | 468 | 499 | 459 | 20,743 | 21,917 | 20, | ,539 |
|  | 167 | 112,924 | 3,991 | 3.5 | 2,062 | 68 | 923 | 1,333 | 1,037 | 34,016 | 44,217 | 39,930 | 4,227 |
|  | 323 | 168,893 | 4,331 | 2.6 | 1,717 | 295 | 723 | 777 | 921 | 28,388 | 30,319 | 38,022 | 1,942 |
| Merchant wholesalers, total. <br> Groceries, confectionery, meats. $\qquad$ Groceries (general line). $\qquad$ $\qquad$ <br> Fish, sea foods. $\qquad$ <br> Meats, meat products............................... . <br> Other grocery, food specialties. | 4,135 | 2,822,858 | 303,257 | 10.7 | 177,478 | 2,834 | 54,718 | 56,503 | 56,978 | 3,139,283 | 3,307,744 | 3,380,806 | 260,591 |
|  | 439 | 283,066 | 26,455 | 9.3 | 15,954 | 329 | 5,304 | 5,338 | 5,519 | 287,092 | 289,433 | 317,920 | 31,647 |
|  | 132 | 176,725 | 13,517 | 7.6 | 8,935 | 49 | 2,928 | 2,948 | 2,943 | 161,091 | 161,766 | 175,765 | 24,309 |
|  | 39 | 7,609 | 819 | 10.8 | 434 | 49 | 169 | 165 | 225 | 8,576 | 8,028 | 9,575 | 459 |
|  | 5 | 759 | 131 | 17.2 | 55 | 7 | 28 | 30 | 28 | 1,040 | 1,095 | 1,091 | 49 |
|  | 89 | 33,387 | 4,042 | 12.1 | 2,303 | 82 | 631 | 683 | 787 | 37,147 | 41,564 | 50,077 | 930 |
|  | 174 | 64,586 | 7,946 | 12.3 | 4,227 | 142 | 1,548 | 1,512 | 1,536 | 79,238 | 76,980 | 81,412 | 5,900 |
| Farm products (edible). Dairy, poultry products. Fruits, vegetables (fresh) | 482 | 218,001 | 21,640 | 9.9 | 12,196 | 503 | 4,537 | 4,605 | 4,479 | 225,086 | 231,337 | 234,995 | 4,954 |
|  | 238 | 87,744 | 10,556 | 12.0 | 6,197 | 243 | 2,560 | 2,584 | 2,406 | 116,088 | 121,469 | 120,369 | 2,687 |
|  | 244 | 130,257 | 11,084 | 8.5 | 5,999 | 260 | 1,977 | 2,021 | 2,073 | 108,998 | 109,868 | 114,626 | 2,267 |
| Beer, wines, distilled spirits. Beer, ale. Wines, distilled spirits.......................... | 184 | 104,532 | 11,079 | 10.6 | 5,808 | 102 | 1,689 | 1,759 | 1,744 | 100,553 | 105,391 | 106,573 | 11,782 |
|  | 129 | 27,298 | 4,235 | 15.5 | 1,969 | 83 | 681 | 751 | 705 | 33,780 | 39,718 | 36,738 | 1,326 |
|  | 55 | 77,234 | 6,844 | 8.9 | 3,839 | 19 | 1,008 | 1,008 | 1,039 | 66,773 | 65,673 | 69,835 | 10,456 |
| Drugs, chemicals, allied products................ Drugs (general line). Drugs, drug sundries (specialty lines)...... Industrial chemicals, explosives.............. Paints, varnishes. | 136 | 61,436 | 10,184 | 16.6 | 6,243 | 71 | 2,017 | 2,103 | 2,094 | 108,998 | 217,135 | 117,471 | 8,515 |
|  | 57 | 31, 852 | 4,099 | 72.9 | 2,732 |  | 958 | 1,006 | 992 | 46,701 | 50,013 | 50,772 | 4,741 |
|  | 57 | 9,718 | 2,012 | 20.7 | 1,068 | 33 | 347 | 373 | 375 | 17,889 | 19,838 | 20,020 | 1,380 |
|  | 36 | 15,169 | 2,965 | 19.5 | 1,793 | 13 | 531 | 540 | 534 | 33,911 | 36,680 | 36,161 |  |
|  | 34 | 4,697 | 1,108 | 23.6 | 650 | 25 | 181 | 184 | 193 | 10,497 | 10,604 | 10,518 | 538 |
| Tobacco and products (exc. leaf)............. | 77 | 74,496 | 4,087 | 5.5 | 2,448 | 61 | 838 | 829 | 849 | 39,912 | 40,069 | 43,078 | 4,192 |
| Ory goods, apparel....................................... <br> Clothing, furnishings, footwear. <br> Dry goods (general line)........................... <br> Dry goods specialties, piece goods, notions. <br> Plece goods converters. | 221 | 207,248 | 25,758 | 12.4 | 15,672 | 144 | 4,207 | 4,152 | 4,139 | 289,907 | 289,139 | 296, 372 | $\frac{35,877}{5}$ |
|  | 152 | 45,288 | 7,151 | 15.8 | 3,910 | 95 | 1,278 | 2,195 | 1,143 | 69,982 | 67,322 | 67,353 | 5,847 |
|  | 57 | 143,521 | 16,342 | 11.4 | 10,474 | 4 | 2,577 | 2,603 | 2,618 | 196,317 | 199,093 | 20,616 | 28,126 |
|  | 57 6 | 13,894 4,545 | 2,055 210 | 14.8 4.6 | 1,136 152 | 47 | 331 21 | 333 21 | 352 26 | 20,727 2,881 | 20,074 2,650 | 21,529 2,874 | 1,825 |
| Furniture, home furnishings...................... <br> Furniture (household, office). <br> Hone furnishings, floor coverings. | 105 | 46,314 | 8,167 | 17.6 | 4,779 | 62 | 1,119 | 1,133 | 1,142 | 76,260 | 78,751 | 83,859 | 6,541 |
|  | 41 | 9,925 | 2,012 | 20.3 | 1,182 | 27 | 289 | 282 | 276 | 18,205 | 17,946 | 18,675 | 1,494 |
|  | 64 | 36,389 | 6,155 | 16.9 | 3,597 | 35 | 830 | 851 | 866 | 58,055 | 60,805 | 65,184 | 5,047 |
| Paper and its products. Wrapping paper, twine. Fine paper. Stationery, office supplies. Wallpєper. Other paper products. | 82 | 66,729 | 8,923 | 13.4 | 5,968 | 41 | 1,756 | 1,785 | 1,902 | 110,287 | 109,876 | 119,117 | 6,442 |
|  | 9 | 3,963 | 586 | 14.8 | 410 |  | 102 | 103 | 108 | 8,413 | 8,088 | 10,354 | 505 |
|  | 13 | 12,788 | 1,752 | 13.7 | 1,093 | 1 | 304 | 309 | 300 | 21,608 | 20,987 | 21,462 | 1,653 |
|  | 13 | 4,736 | 1,806 | 38.1 | 1,375 | , | 468 | 469 | 505 | 26,624 | 26,689 | 29,411 | 806 |
|  | 13 | 1,196 | 324 | 27.1 | 152 | 10 | 58 | 51 | 51 | 2,908 | 2,379 | 2,440 | 274 |
|  | 38 | 44,046 | 4,455 | 10.1 | 2,938 | 25 | 824 | 853 | 938 | 50,734 | 51,733 | 55,420 | 3,204 |
| Farm products (raw materíals)...................... <br> Automotive equipment, tires and tubes.......... | 106. | 490,264 91,755 | 10,924 19,566 | 2.2 21.3 | 4,909 12,091 | 79 245 | 1,368 3,935 | 1,580 3,996 | 1,337 4,003 | 82,041 217,171 | 107,695 226,297 | 89,311 232,131 | 16,536 17,767 |
| Electrical goods......................................... Ceneral line, apparatus, supplies............ Electrical appliances, specialties............ | 152 | 157,117 | 19,091 | 12.2 | 11,251 | 81 | 3,139 | 3,228 | 3,320 | 198,197 | 209,399 | 219,435 | 17,047 |
|  | 75 | 84,312 | 10,265 | 12.2 | 6,121 | 36 | 1,630 | 1,665 | 1,682 | 107,093 | 110,930 | 113,869 | 8,755 |
|  | 77 | 72,805 | 8,826 | 12.1 | 5,030 | 45 | 1,509 | 1,563 | 1,638 | 91,104 | 98,469 | 105,566 | 8,292 |
| Hardware, plumbing, heating. Hardware. Plwobing, heating equipment, supplies....... | 158 | 153,696 | 23,412 | 15.2 | 15,409 | 77 | 4, 460 | 4,652 | 4,547 | 268,639 | 280, 190 | 286,606 | 26,349 |
|  | 49 |  | 13,128 | 15.0 | 9,414 | 29 | 2,879 | 3,010 | 2,881 | 165,593 | 174,646 | 178,581 | 16,278 |
|  | 109 | 66,462 | 10,284 | 15.5 | 5,995 | 48 | 1,581 | 1,642 | 1,666 | 103,046 | 105,544 | 108, 025 | 10,071 |
| Lumber, construction materials................... Lumber, millwork: <br> Direct mill shippers............................. <br> Distributors with yards...................... <br> Other construction materials.................... | 158 | 102,684 | 15,346 | 14.9 | 8,816 | 64 | 2,369 | 2,708 | 2,718 | 144,779 | 177,609 | 173,742 | 7,616 |
|  | 24 |  |  | 5.5 | 847 | 24 | 132 | 135 | 137 | 15,297 | 15,397 | 15,230 | 8 |
|  | 52 | 38,884 | 5,987 | 15.4 | 3,946 | 9 | 1,182 | 1,263 | 1,246 | 69,937 | 75,711 | 78,454 | 5,275 |
|  | 82 | 30,279 | 7,524 | 24.8 | 4,023 | 31 | 1,055 | 1,310 | 1,335 | 59,545 | 86,501 | 80,058 | 2,333 |
| Machinery, equipment, supplies..................... Commercial machines, equipment. Construction machinery, equipment............ Farm-daify machinery, equipment................ Industrial machinery, equipment, supplies. Frofessional equipment, supplies............... Service establishment equipment, supplies... Transportation (exc. automotive) equipment, supplies...... | 616 | 230,045 | 42,536 | 18.5 | 24,325 | 362 | 7,031 | 7,155 | 7,192 | 431,996 | 4.44,851 | 449,476 | 30,652 |
|  | 134 | 42,315 | 7,402 | 17.5 | 3,997 | 92 | 1,214 | 1,225 | 1,214 | 75,780 | 76,223 | 72,673 | 4,067 |
|  | 36 | 34,963 | 6,506 | 18.6 | 3,547 | 19 | 857 | 901 | ${ }^{866}$ | 58,358 | 63,138 | 61,932 | 6,030 |
|  | 35 | 35,088 | 3,280 | 9.3 | 1,740 | 11 | 480 | 492 | 497 | 30,629 | 32,150 | 33,766 | 3,454 |
|  | 176 | 66,001 | 11,629 | 17.6 | 7,033 | 109 | 1,983 | 1,971 | 2,097 | 126,836 | 127,247 | 135,131 | 8,421 |
|  | 84 | 25,219 | 7,461 | 29.6 | 4,432 | 45 | 1,433 | 1,477 | 1,457 | 80,319 | 84,538 | 83, 862 | 4,698 |
|  | 137 | 23,115 | 5,527 | 23.9 | 3,107 | 82 | 930 | 952 | 941 | 52,412 | 53,714 | 55,521 | 3,534 |
|  | 14 | 3,344 | 731 | 21.9 | 469 |  | 134 | 137 | 120 | 7,662 | 7,841 | 6,591 | 448 |

Table 101-THE STATE-Continued
Establishments, Sales, Expenses, Pay Roll, Personnel, and Stocks, by Type of Operation and Kind of Business: 1948

| Type of operation and kind of business | Estab lish. iments (Number) | $\begin{aligned} & \text { Sales, } \\ & \text { entire } \\ & \text { years } \\ & \text { (Thousand } \\ & \text { dollars) } \end{aligned}$ | Operating expenses ${ }^{1}$ (inc. pay roll) |  | Pay roll entire <br> (Thousand dollars) | Activeproprie.toss.Nover.ber(Num.(Ner) | Paid employees, workweek ended nearest- |  |  | Pay roll, workweek ended nearest- |  |  | Stocks on <br> hand,nd <br> of year <br> at cast <br> (Thousand <br> ( <br> dollars) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | $\begin{aligned} & \text { Amount } \\ & \text { (Thousand } \\ & \text { dollars) } \end{aligned}$ | $\begin{aligned} & \text { Per: } \\ & \text { cent } \\ & \text { of } \\ & \text { sales } \end{aligned}$ |  |  | March 15 (Number) | July 15 (Number) | Nov. 15 (Number) | March 15 (Dolars) | July 15 (Dollars) | Nov. 15 (Dollars) |  |
| Type by Kind of Business--continued |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Merchent wholesalers--Continued |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Metals, metal work (exc. sc | 48 | 64,839 | 8,0 |  |  | , | 1,120 | 1,233 | 1,312 | 65,089 | 71,292 | 78,347 | 4,485 |
| Tron, steel and products..... Nonferrous metals, | 7 7 | $\begin{aligned} & 53,981 \\ & 10,858 \end{aligned}$ | $\begin{aligned} & 6,639 \\ & 1,365 \end{aligned}$ | 12.6 | ${ }^{3,372}$ | 13 1 | ${ }_{236}^{884}$ | 992 | 324 | 48, 16,150 | $\begin{gathered} 51,998 \\ 19,294 \end{gathered}$ | $\underset{21,631}{56,76}$ | ${ }_{1}^{3,312}$ |
| Waste materials. | 233 | 81,146 | 7,192 | 8.9 | 3,880 | 220 | 1,684 | 1,735 | 1,722 |  | 69,508 | 71,134 | 2,242 |
| Iron, steel scrap...... Other scrap, waste mate | 111 122 | 55,950 25,196 | $\begin{aligned} & 3,335 \\ & 3,857 \end{aligned}$ | 6.0 15.3 | $\begin{aligned} & 1,613 \\ & 1,267 \end{aligned}$ | 106 114 | $\begin{aligned} & 6028 \\ & 1,056 \end{aligned}$ | $\frac{1,091}{624}$ | $\begin{array}{r} 2,039 \\ 1,083 \end{array}$ | $\begin{aligned} & 25,025 \\ & 39,996 \end{aligned}$ | $\begin{aligned} & \begin{array}{l} 2,2,38 \\ 41,070 \\ 4 \end{array} \end{aligned}$ | 29,033 42,101 | ${ }_{1}^{1,130}$ |
| utomobiles other motor Amusement, sporting goods.. Books, periodicels, newspapers Coal, coke Farm supplies. Jewelry. <br> Petroleun end products. <br> Merchant wholesalers, miscellaneous products. | 549 | 389, 490 | 40,793 | 10,5 | 23,539 | 379 | 8,245 | 8,512 | 8,960 | 427,355 | 459,772 | 461,239 | 27,953 |
|  | 92 | 67,622 | 5,060 | 7.5 |  |  | 864 | 1,003 | 969 | 53,122 | 58,601 | 58,849 | 3,695 |
|  | 87 | ${ }^{29,621}$ | 5,382 | 18.2 | 3,257 | 57 | 949 | ${ }^{996}$ | 977 | 53,437 | 55,884 | 59,779 | 3,956 |
|  | 26 45 | -7,923 | 1,558 | 19.7 5.7 | 1,821 | ${ }_{1}^{16}$ | 349 | 332 <br> 370 | 406 | 14,480 | 13,952 | 16,557 | ${ }_{6}^{619}$ |
|  | 4. 93 | 54,525 | 2,906 | 5.3 | 1,489 | ${ }_{7}^{8}$ | 4,07 1,129 | 1,163 | -377 | 27,093 <br> 55,381 | 26,257 52.073 | 27,698 |  |
|  | 72 | 21,131 | 3,860 | 18.3 | 2,131 | ${ }_{68}$ | ${ }_{563}$ | 1,560 | 1,297 | 37,500 |  | 41,745 | 4,133 |
|  | 27 | 64,311 | 3,375 | 5.2 | 2,252 | 9 | ${ }_{786}$ | 830 | 1,094 | 4,4,877 | 52,738 |  |  |
|  | 107 | 67,416 | 12,817 | 19.0 | 7,727 | 68 | 3,098 | 3,249 | 3,253 | 141,465 | 160,083 | 156,053 | 10,670 |
| Manufacturers' sales branches (with stocks), total | 614 | 1,315,199 | 135,204 | 10.3 | 64,814 | 10 | 18,434 | 18,362 | 18,294 | 231,226 | ,231,515 | 2,264,780 | 82,255 |
| Groceries, confectionery, meats................. | 98 14 14 | 184,557 | $\begin{array}{r}16,638 \\ 3,648 \\ \hline\end{array}$ | 9.0 16.2 | 7,535 1,730 | ... | $\stackrel{2,084}{548}$ | 2,214 612 | $\stackrel{2,383}{477}$ | 128,609 32,919 | $\begin{array}{r} 136,736 \\ 35,097 \end{array}$ | $\begin{gathered} \begin{array}{c} 252,813 \\ 29,878 \end{array} \end{gathered}$ | 5,889 799 |
| Drugs, chemicals, allied products. Drugs, drug sundries. Industrial chemicals, explosives. Paints, varnishes | 62 | 82,048 | 12,100 | 14.7 | 5,238 |  | ,398 | 1,407 | 1,385 | 99, 731 | 96,077 | 101,195 | 5,240 |
|  | 21 24 | 37,216 32,063 | ¢, | $\frac{16.4}{11.8}$ | 2, 2 |  | 828 292 | ${ }_{313}^{807}$ | ${ }_{294}^{812}$ | $\substack{61,323 \\ 18,729}$ | 54,970 | 59,269 20,591 | 2,770 |
|  | 17 | 32,069 12,769 | 2,216 | 17.4 | 1,091 | $\cdots$ | ${ }_{278}^{292}$ | ${ }_{287}^{313}$ | ${ }_{279}^{294}$ | 18,709 19,699 | 20,205 20,902 | $\xrightarrow{20,591} 2135$ | 1, 1,267 |
| Dry goods, apparel. <br> Clothing, furnishings, footwear <br> Dry goods specialties, piece goods, notions. | 12 | 56,907 | 5,039 | 8.8 | 3,306 |  | 601 | 610 | 609 | 68,772 | 63,223 | 67,599 | 7,015 |
|  | ${ }_{4}^{8}$ | $\begin{gathered} 50,349 \\ 6,558 \end{gathered}$ | 2,646 | 9.2 6.0 | 238 <br> 288 | $\cdots$ | 525 76 | 523 67 | 546 63 | $\underset{\substack{63,621 \\ 5,131}}{ }$ | 58,630 4,593 | $\stackrel{63,022}{4,577}$ | 6,811 |
| Fumiture, home furnishings Furniture. Home furnishings, floor coverings. | 10 | 12,867 | 87 |  | 489 |  | 100 | 112 | 133 | 6,263 | 7,913 | 7,430 | 70 |
|  |  | 2,479 | 330 | 3.3 | 204 |  |  |  |  |  |  | 2,641 | 12 |
|  | 5 | 10,392 | 541 | 5.2 | 285 | $\ldots$ | 65 | 74 | 94 | 4,142 | 5,598 | 2,7 | 58 |
| Paper and its products. Stationery, office supplies. Other paper producta. | 15 | 2,55 | 525 | 20.5 | 312 |  | 96 | 94 | 90 | 6,0 |  |  | 33 |
|  | 10 |  | 337 | 20. | 228 |  |  | 76 | 72 | 4,5 |  | 4,274 | 98 |
|  | 5 | 1,4,49 | 188 | 13.0 | 34 | ... | 18 | 18 | 18 | 1,510 | 1,548 | 1,479 | 95 |
| Autonotive equiprent, tires and tubes. <br> Electrical goods. <br> Wiring suppiies, apparatus. <br> Electriceil appliances, specialties | 39 | 77,092 | 7,314 | 9.5 | 3,380 | 1 | 1,072 | 1,113 | ,160 | 64,017 | 70,642 | 75,009 | 10,785 |
|  | 4 | 164,063 | 13,512 | 8.2 | 8,968 |  | 3,195 | 2,681 | 2,451 | 193,838 | 61,393 | 162,575 |  |
|  | 32 12 | 252,422 11,641 | 12,717 795 | 8.3 6.8 | 8,509 459 | $\stackrel{3}{2}$ | $\begin{array}{r}3,047 \\ 148 \\ \hline\end{array}$ | $\begin{array}{r}\text { 2,528 } \\ \hline 153\end{array}$ | 2,311 | $\begin{gathered} 184,939 \\ 8,899 \end{gathered}$ | $\begin{array}{r} 152,963 \\ 8,430 \\ \hline 8.96 \end{array}$ | $\begin{array}{r} 154,089 \\ 8,486 \end{array}$ | 7,930 710 |
| Hardvare, plumbing, heating.................... Lumber, construction materials.......... | 25 22 | $\begin{aligned} & 26,454 \\ & 34,418 \end{aligned}$ | 3,667 5,247 | 13.9 15.2 | $\xrightarrow{2,166} 3$ | $\ldots$ | 573 <br> 884 <br> 68 | 568 911 | 575 901 | $\begin{aligned} & 40,483 \\ & 60,754 \\ & 0, \end{aligned}$ | $\begin{aligned} & 41,790 \\ & 67,108 \end{aligned}$ | $\begin{aligned} & 43,931 \\ & 66,821 \end{aligned}$ | 1,677 |
| Machinery, equipment, supplies. conmercial machines, equipment. Farw-dairy machinery, equipment.... Industrial machinery, equipment, supplies. Service establishment equipment, supplies. Other machinery, equipment, supplies. | 194 | 250,620 | 28,866 | 11.5 | 17,172 | 4 | 638 | , 6 | 4,699 | 329,429 | 330,418 | 326,950 | 18,219 |
|  |  | 30,59 | 9,173 | 29.8 | 6,431 |  | 1,586 | 1,54 | 1,5 | 134,4 |  | 124,686 | 1,525 |
|  | ${ }_{67}^{14}$ | 102,6,45 | 6,595 |  | 3,464 <br> 5,175 |  | 1,060 | 2,103 | 1,077 | 62,463 <br> 96,378 | 68,582 97,396 | 65,416 99,224 | 9,799 4,288 |
|  | 67 21 | 76,113 | 9,723 | 12.8 $\begin{array}{r}12.9 \\ \hline\end{array}$ | 5,175 | $\cdots$ | 1,382 | 1,397 | 1,413 | 96,378 10,047 | 97, 9 9,963 | 9, 9,424 10,532 | ${ }^{4} 2898$ |
|  | 32 | 12,392 | 2,362 | 19.1 | 2,526 |  | 473 | 473 | $4 \pi$ | 26,102 | 26,228 | 26,892 | 2,014 |
| $\begin{aligned} & \text { Metals, metal work (exc. scrap). } \\ & \text { Iron, steel and products...... } \\ & \text { Nonferrous metals, metal work. } \end{aligned}$ | 21 | 43,220 | 4,140 |  | 1,957 |  | 539 | 558 | 613 | 31, 815 | 34,491 | 38,908 | 4,654 |
|  |  | 32,497 | 3,348 | 10.3 | 1,715 |  | 470 |  | 536 | 27,935 | 30,148 | 3,071 | 3,451 |
|  | 5 | 10,723 | 792 | 7.4 | 242 |  | 69 | , | 77 | 3,880 | 4,343 | 4,837 | 1,203 |
| Other manufacturers' sales branches....... Arusement, sporting goods. Manufacturers' sales branches, n.e.c........... | 58 | 357,924 | 33,637 | 9.4 | 9,28 | 3 | 2,706 | 2,829 | 2,818 | 168,561 | 180,930 | 185,918 | 16,710 |
|  |  |  | 2,122 | 28. |  |  |  |  |  | 19,2 |  | 22,182 | ,383 |
|  | 49 | 350,560 | 31,515 | 9.0 | 8,148 | 3 | 2,351 | 2,443 | 2,438 | 149,313 | 158,3 | 163,736 | 5,327 |
| facturers' sales orfices (without stocks), <br> al. | 359 | 599,905 | 37,822 | 3.8 | 15,065 | 2 | 3,237 | 3,304 | 3,284 | 265,067 | 270, 502 | 281,083 |  |
| Groceries, confectionery, meats. <br> Drugs, chemicals, allied products. <br> Dry goods, apparel. <br> Furniture, hove furnishings. <br> Paper and its products. <br> Electrical goods. <br> Hardware, plumbing, heating <br> Lumber, construction materials | 13 |  |  | 5.9 | 753 |  | 201 |  | 224 | 14,8 | 14, |  |  |
|  | 24 | 52,089 | 5,491 | 10.5 | 2,035 | $\ldots$ | 533 | 540 | 513 | 39,463 | 38,347 | 39,747 |  |
|  | 15 | 16,757 | ${ }_{7} 629$ | ${ }^{3.8}$ | 429 |  | 70 | ${ }_{72}^{72}$ | 67 | 7,068 | 7,238 | 8,259 |  |
|  | 16 34 | 16,066 22,062 | 2,026 | 4.7 9.2 | 1,582 | $\cdots$ | ${ }^{82}$ | 315 | 312 | $\begin{array}{r}\text { 28,412 } \\ \hline 6,41 \\ \hline\end{array}$ | 28,572 | 29,471 |  |
|  | 31 | 79,240 | 1,134 | 1.4 | 555 | $\ldots$ | 101 | 103 | 100 | 11,373 | 11,852 | 11,892 | - |
|  | 27 22 | 26,067 60,943 | 4,876 | 3.3 8.0 | 520 1,940 | $\frac{1}{1}$ | 108 376 | 106 390 | 110 389 | 9,526 30,176 | 9,548 31,712 | 9,970 30,108 |  |
| Nachinery, equipment, supplies.. Commerciel machines, equipment. Industrial machinery, equipment, supplie......... Other machinery, equipment, supplies. |  |  |  | 21.0 |  |  |  | 145 | 148 |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 12 | 26,785 | 573 | 4.1 | 1,353 |  | $\begin{array}{r}67 \\ \hline\end{array}$ | 66 | 68 | 6,231 | 6,356 | 6,494 |  |
| Other manufacturers' sales offices..... | 95 | 578,480 | 14,671 | 2.5 | 4,308 | $\ldots$ | 226 | 942 | 947 | 73,950 | 76,650 | 80, 869 | $\ldots$ |
| Asents, brokers, total. Groceries, confectionery, meats................... |  | 1,702,173 | 31,40 | 1.8 |  | 021 | 3,058 | 3,263 | 3,298 | 193,505 | 203,398 | 208,365 | 1,520 |
|  |  | 146,813 | 3,211 | 2.2 | 1,536 | 85 | 361 | 376 | 366 | 26,154 | 26, | 27,3 |  |
| Farm products (edible) <br> Dairy, poultry products. <br> Fruits, vegetables (fresh). |  | 37,602 | 1,147 | 3.0 | 406 | 19 | 2 | 104 | 102 | 7,258 | 7,556 | 7,525 |  |
|  |  |  |  | 2.6 | 14 | 1 | 3 | 4 | 6 |  |  |  |  |
|  | 27 | 36,358 | 114 | 3.1 | 392 | 18 | 91 | 100 | 96 | ,080 | ,,315 | 硅 |  |
| Drugs, chemicals, allied products. <br> Drugs, drug sundries.. <br> Industrial chemicals, paints. | 21 | 5,092 | 246 | 4.8 | 60 | 21 | 22 | 24 | 26 | 1,0\%4 | 1,179 | 1,287 | 6 |
|  | 18 |  | ${ }_{2}^{42}$ | $\stackrel{6.9}{4.5}$ | 58 | 18 | ${ }_{21}^{1}$ | ${ }_{23}^{2}$ | 25 | 1,060 | 1,1245 | 1,253 | 6 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Dry goods, apparel. Clothing, furnishings, footwear................ Dry goods specialties, piece goods, notions. | 136 | 89,861 | 3,609 | 4.0 |  | 126. | 144 | 149 | 152 | 10,646 | 10,603 | 0,722 | $\frac{21}{3}$ |
|  | 72 |  | 2,561 | 4.4 3.9 | ${ }_{312}^{212}$ | ${ }_{62}^{62}$ | ${ }_{93} 9$ | ${ }_{99} 9$ | 105 | 6,239 | 6,343 | 6,543 | 18 |

[^58]Table 101.-THE STATE-Continued
Establishments, Sales, Expenses, Pay Roll, Personnel, and Stocxs, by Type of Operation and Kind of Business: 1948

| Type of operation and kind of business | Establish ments (Number) | Sales, entice year (Thousand dollars) | Operating expenses ${ }^{1}$ (inc. pay roll) |  | Pay roll, entire year <br> (Thousand dollars) | Active proprie tors, Novem ber (Number) | Paid employees, workweek ended nearest- |  |  | Pay roll, workweek ended nearest- |  |  | Stocks on hand, end of year, at cost <br> (Thousand dollars) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Amount <br> (Thousand dollars) | $\begin{aligned} & \text { Per- } \\ & \text { cent } \\ & \text { of } \\ & \text { sales } \end{aligned}$ |  |  | March 15 <br> (Number) | July 15 (Number) | Nov. 15 (Number) | March 15 <br> (Dollars) | July 15 (Dollars) | Nov. 15 (Dollars) |  |
| Type by Kind of Business--Continued |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Agents, brokers--Continued |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Furniture, home furnishings. | 30 | 8,891 | 696 | 7.8 | 164 | 34 | 77 | 73 | 70 | 3,245 | 3,178 | 3,206 | 59 |
| Furniture. | 18 | 5,559 | 489 | 8.8 | 114 | 25 | 55 | 51 | 49 | 2,280 | 2,208 | 2,185 | 59 |
| Hone furnishings, floor coverings | 12 | 3,332 | 207 | 6.2 | 50 | 9 | 22 | 22 | 21 | 965 | 970 | 921 | ... |
| Paper and ita products....................... | 12 | 7,971 | 417 | 5.2 | 194 | 8 | 33 | 34 | 40 | 2,303 | 2,566 | 2,753 | 97 |
| Farm products (raw matericls) | 199 | 1,079,343 | 7,474 | 0.7 | 3,088 | 237 | 1,153 | 1,224 | 1,267 | 54,944 | 60,106 | 61,852 | 324 |
| Grain.... | 50 | 273,161 | 2,572 | 0.9 | 1,093 | 40 | 246 | 270 | 268 | 18,453 | 20,861 | 20,761 | 193 |
| Livestock. | 140 | 799,488 | 4,703 | 0.6 | 1,933 | 191 | 875 | 935 | 94.4 | 35,794 | 36,942 | 38,114 | 127 |
| Farm products (inedible), n.e.c | 9 | 6,694 | 199 | 3.0 | 62 | 6 | 32 | 19 | 55 | 697 | 2,303 | 2,977 | 4 |
| Automotive equipment, tires and tubes. | 30 | 15,039 | 732 | 4.9 | 278 | 29 | 81 | 86 | 76 | 5,343 | 5,280 | 4,968 | 27 |
| Electrical goods. | 92 | 45,828 | 2,726 | 5.9 | 822 | 93. | 179 | 171. | 194 | 14,853 | 14,517 | 15,131 | 195 |
| Wiring supplies, apparatus. | 64 | 28,320 | 1,819 | 6.4 | 545 | 68 | 131 | 120 | 140 | 9,703 | 9,175 | 9,579 | 89 |
| Electrical appliances, specialties. | 28 | 17,508 | 907 | 5.2 | 277 | 25 | 48 | 51 | 54 | 5,150 | 5,342 | 5,552 | 106 |
| Hardware, plumbing, heating. | 54 | 22,020 | 1,543 | 7.0 | 492 | 50 | 102 | 110 | 118 | 7,649 | 8,145 | 9,198 | 47 |
| Hardware, specialty lines... | 20 | 10,914 | 719 | 6.6 | 169 | 22 | 41 | 42 | 42 | 2,567 | 2,658 | 2,984 |  |
| Plumbing, heating equipment, supplies....... | 34 | 11,106 | 824 | 7.4 | 323 | 28 | 61 | 68 | 76 | 5,082 | 5,487 | 6,214 | 33 |
| Lumber, construction materials................ | 35 | 20,097 | 734 | 3.6 | 170 | 29 | 43 | 4. | 4 | 3,575 | 3,293 | 3,360 | 30 |
| Lumber, millwork.. | 27 | 18,322 | 629 | 3.4 | 141 | 25 | 33 | 35 | 36 | 2,797 | 2,675 | 2,812 | 28 |
| 0 ther construction materials. | 8 | 1,775 | 105 | 5.9 | 29 | 4 | 10 | 9 | 8 | 778 | 618 | 548 | 2 |
| Machinery, equipment, supplies.. | 186 | 95,612 | 4,417 | 4.6 | 1,711 | 183 | 406 | 435 | 429 | 28,754 | 30,429 | 31,036 | 351 |
| Cormercial machines, equipment.............. | 17 | 2,471 | 216 | 8.7 | 101 | 20 | 34 | 39 | 40 | 1,868 | 2,029 | 2,138 | 23 |
| Industrial machinery, equinment, supplies... | 93 | 27,781 | 2,069 | 7.4 | 899 | 88 | 215 | 235 | 234 | 14,768 | 15,959 | 16,318 | 226 |
| Other machinery, equipment, supplies........ | 76 | 65,360 | 2,132 | 3.3 | 71 | 75 | 157 | 161 | 155 | 12,118 | 12,441 | 12,580 | 102 |
| Metals, metal work (exc. scrap)............... | 31 | 23,188 | 771 | 3.3 | 229 | 24 | 46 | 53 | 49 | 3,412 | 3,860 | 3,676 | 16 |
| Agents and brokers, n.e.c...................... | 101 | 104,816 | 3,717 | 3.5 | 1,580 | 83 | 317 | 380 | 365 | 24,275 | 25,750 | 26,203 | 312 |
| Assemblers (mainly farm products), total. | 519 | 320,011 | 10,375 | 3.2 | 4,849 | 364 | 2,114 | 2,609 | 2,417 | 83, 147 | 96,453 | 98,219 | 7,708 |
| Farm producte (edible). | 182 | 49,613 | 2,630 | 5.3 | 1,196 | 164 | 626 | 659 | 645 | 22,634 | 23,948 | 22,986 | 1,399 |
| Dairy, poultry products | 176 | 48,772 | 2,591 | 5.3 | 1,185 | 161 | 621 | 643 | 640 | 22,467 | 23,184 | 22,822 | 1,384 |
| Fruits, vegetables (fresh). | 6 | 841 | 39 | 4.6 | 11 | 3 | 5 | 16 | 5 | 167 | 764 | 164 | 15 |
| Farm products (raw materials). | 302 | 249,093 | 6,478 | 2.6 | 3,075 | 174 | 1,237 | 1,689 | 1,525 | 49,306 | 60,916 | 64,483 | 5,455 |
| cotton. | 23 | 8,808 | 601 | 6.8 | 233 | 10 | 48 | 42 | 169 | 2,151 | 2,004 | 8,972 | 355 |
| Grain. | 162 | 110,299 | 3,857 | 3.5 | 2,023 | 67 | 890 | 1,308 | 1,017 | 34,115 | 4,318 | 39,881 | 4,158 |
| Hides, skins, raw furs....................... | 15 | 2,794 | 270 | 9.7 | 149 | 8 | 62 | 66 | 60 | 2,651 | 2,901 | 2,779 | 290 |
| Livestock. | 76 | 119,577 | 1,047 | 0.9 | 369 | 74 | 150 | 155 | 160 | 6,170 | 6,492 | 6,848 | 136 |
| Wool, mohair............. | 11 | 3,204 | 302 | 9.4 | 114 | 9 | 35 | 60 | 32 | 1,732 | 2,095 | 1,789 | 259 |
| Farm products (inedible), n.e.c | 15 | 4,411 | 401 | 9.1 | 187 | 6 | 52 | 58 | 87 | 2,487 | 3,106 | 4,214 | 257 |
| Other assemblers. | 35 | 21,305 | 1,267 | 5.9 | 578 | 26 | 251 | 261 | 247 | 11,207 | 11,589 | 10,750 | 854 |
| State, total. | 60 | 83,301 | п.в. | п.а. | 15,912 | $\ldots$ | 4,485 | 4,701 | 4,694 | 308,944 | 323,857 | 321,441 | 2,882 |
| Merchant wholesalers. |  |  |  |  |  |  | 823 | 976 |  |  |  |  |  |
| \|'anufacturers' sales branches, offices........... | 19 | (x) | n.a. | n.a. | 1,854 | $\ldots$ | 514 | 540 | 507 | 37,836 | 38,325 | 37,525 | (x) |
| Fetroleum bulk stations, terminals............... | 20 | (x) | n.a. | п.е. | 11,521 | ... | 3,128 | 3,169 | 3,130 | 223,617 | 236,154 | 233,355 | 83 |
| Other operating types.......................... | 4 | $\ldots$ | п.a. | п.е. | 56 | $\ldots$ | 20 | 16 | 16 | 1,110 | 989 | 1,052 | 8 |

[^59]n.a. Not available or not applicable
n.e.c. Not elsewhere classified.
i Entries for agents and brokers represent brokerage or commiasion received.

Table 102.-STANDARD METROPOLITAN AREAS
Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business; 1948


[^60]Table 102.-STANDARD METROPOLITAN AREAS-Continued
Establishdients, Sales, Pay Roll, and Personnbl, by Type of Operation and Kind of Business: 1948


[^61]Table 102.-STANDARD METROPOLITAN AREAS-Continued
Establishments, Sales, Pay Roll, and Personnbl, by Type of Operation and Kind of Business: 1948


See footnotes at end of table.

Table 102.-STANDARD METROPOLITAN AREAS-Continued
Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948

| Metropolitan ares, type of operation, and lund of business | Establishments <br> (Number) | Sales, entire year <br> (Thousand dollars) | Pay roll, entire year <br> (Thowand dollars) | Actuve proprietors, * November <br> (Number) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Employers (Number) | Pay roll (Dollars) |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| Drugs, cbemicals, allied products. | 11 | 3,997 | 22 | 13 | 11 | 43 |
| Dry goods, apparel. | 117 | 84,126 | 517 | 109 | 137 | 9,852 |
| Clothing, rurnishings, footwear............. | 49 | 20,150 | 189 | 50 | 39 | 3,704 |
| Dry goods specialties, plece goods, notions.. | 68 | 63,976 | 328 | 59 | 98 | 6,148 |
| Furniture, home furnishings. | 13 | 4,737 | 97 | 13 | 37 | 1.735 |
| Furniture.. | 6 | 3,125 | 75 | 7 | 29 | 1,347 |
| Home furnishings, floor covering | 7 | 1,612 | 22 | ك | 8 | 388 |
| Paper and its products........ <br> Farm products (raw materisls). | 8 69 | 7,593 558,603 | 186 1,281 | 5 6 | $\begin{array}{r}38 \\ 437 \\ \hline\end{array}$ | 2,615 24,638 |
| Electricsl goods.. | 46 | 21,385 | 455 | 44 | 112 | 8,027 |
| Wiring supplies, apparstus.. | 37 | 18,521 | 366 89 | 4 | 94 | 6,211 |
| Electrical appliances, specialties, | 9 | 2,864 | 89 | 4 | 18 | 1,816 |
| Hardware, plumbing, hesting. | 33 | 13,513 | 388. | 27 | 85. | 7,227 |
| Hardwere, specialty lines. | 14 | 6,477 | 132 | 13 | 29 | 2,461 |
| Plumbing, hesting equiprent, supplies. | 19 | 7,036 | 256 | 14 | 56 | 4,766 |
| Lumber, construction misterials. | 20 | 9,600 | 45 | 18 | 14 | 891 |
| Lumber, millwork. ............. | 16 | 8,743 | 37 | 17 | 10 | 74, |
| Otber construction materisls. | 4 | 857 | 8 | 1 | 4 | 148 |
| Mschinery, equipment, supplies.. | 128 | 79, 560 | 1,265 | 122 | 297 | 22,564 |
| Commercisl machines, equipment. | 9 | 2,071 | 72 | ${ }_{55}^{11}$ | 28 | 1,558 |
| Industrial mschs nery, equipment, supplie | 59 | 15,053 | 630 563 | 55 | 146 | 10,969 |
| Otber machinery, equipnent, supplies. | 60 | 62,436 | 563 | 56 | 123 | 10,037 |
| Metals, metal work (exc. scrsp). |  | 22,884 | 218 | 23 | 46 | 3,473 |
| Agents and brokers, n.e.c. ..... | 128 | 152,854 | 1,821 | 105 | 422 | 33,179 |
| SPRINGFIELD METROPOLITAN AREA, ${ }^{4}$ tots1. | 213 | 154,418 | 6,019 | 188 | 2,161 | 109,341 |
| Type of Operstion |  |  |  |  |  |  |
| Mercbant wholesalers................ | 156 | 72,530 | 4,737 | 133 | 1,654 | 83,170 |
| Manufscturers' sales branches, offices | 13 | 12,689 | 647 |  | 218 | 13,526 |
| Petroleum bulk ststions, terminals.. | 25 | 9,897 | 395 | 28 | 146 | 7,948 |
| Agents, brokers.. | 13 | 40,384 | 146 | 19 | 82 | 2,906 |
| Assemblers (mainly farm products). | 6 | 18,918 | 94 | 8 | 61 | 1,791 |
| Type by Kind of Business |  |  |  |  |  |  |
| Mercbant wholesalers, total. | 156 | 72,530 | 4,737 | 133 | 1,654 | 83,170 |
| Groceries, confectionery, mests. | 14 | 12,394 | 798 | 10 | 258 | 10,070 |
| Faril products (edible)......... | 13 | 5,568 | 378 | 14 | 156 | 6,882 |
| Beer, wines, distilled spirits.. | 10 | 6,107 | 389 | 5 | 106 | 6,944 |
| Drugs, chemicals, allied products. | 6 | 1,203 | 98 | 5 | 30 | 1,511 |
| Tobsceo and products (exc. lear). | 4 | 3,730 | 132 | 5 | 35 | 1,621 |
| Dry goods, spparel...................................... | 4 | 1,311 | 68 | 6 | 25 | 964 |
| Autamotive equipment, tires and tubes... | 22 | 3,598 | 532 | 19 | 190 | 9,759 |
| Electricsl goods............. | 8 | 9,442 | 475 | 7 | 160 | 7,887 |
| Hardware, plumbing, besting. | 7 | 4,098 | 424 | 4 | 109 | 6,632 |
| Lumber, construction materisls. | 6 | 3,282 | 337 | 2 | 144 | 8,276 |
| Machinery, equipment, supplies. | 29 | 11,537 | 656 | 20 | 235 | 13,116 |
| Waste materisis... | 3 | 838 | 99 | 5 | 56 | 1,973 |
| Merchant wholesslers, n.e.c. | 30 | 9,422 | 351 | 31 | 150 | 7,535 |
| Agents, brokers, totsl. | 13 | 40,384 | 146 | 19 | 82 | 2,906 |
| Farm products (rsw materisls). |  |  |  |  | 65 |  |
| Agents and brokers, n.e.c. | 5 | 558 | 12 | 7 | 17 | 264 |

[^62]$x$ Withtheld to svoid disclosure
n.e.c. Not elsewhere classified.

2 Coextensive with Buchenen County.
${ }_{4}$ Consists of St. Louls city, St. Charles and St. Louis Counties, Mo., and Madison and St. Clair Counties, Ill.
4 Coextensive with Greene County.

Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE ${ }^{1}$
Establighments, Sales, Pay Roll, and Personnel-Total; Establishments and Sales-Merchant Wholesalers and Otirrr Operating Types: 1948


See footnotes at end of table.

Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE ${ }^{2}$ - Continued
Establishments, Sales, Pay Roll, and Personnel-Total; Establishments and Sales-Merchant Wholesalers and Other Operating Types: 1948

| County and city | Total |  |  |  |  |  | Merchant wholesalers |  | Other operating types |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Establish- <br> (Number) | $\underset{\substack{\text { Sales, } \\ \text { entirc ycar }}}{ }$ <br> (Thousand dolars) | Pay roll, concire year <br> (Thousand dollars) | Active proprietors, November (Number) | Faid employees and pay roll, wortsweek ended nearest Nov. 15 |  | Establish- <br> (Number) | $\underset{\substack{\text { Sales, } \\ \text { entirc ycar }}}{ }$ <br> (Thoussand dollars) | Establish- <br> (Number) | Sales,cntire year (Thousand dollars) |
|  |  |  |  |  | Employees (Number) | Eay roll (Dollars) |  |  |  |  |
|  | $\begin{array}{r} 17 \\ \hline 12 \\ 5 \end{array}$ | $\frac{2,319}{1, \frac{310}{470}}$ | 70 64 6 | $\begin{array}{r} 14 \\ \frac{14}{31} \\ \hline \end{array}$ | 36 <br> 29 <br> 7 | $\begin{array}{r} -\frac{1,48}{1,288} \\ \hline 183 \end{array}$ | 8 7 1 | $\begin{aligned} & \left(\begin{array}{l} 1,204 \\ (x) \\ (x) \end{array}, \begin{array}{l} 1,204 \\ \hline \end{array}\right] \end{aligned}$ | 9 4 4 | $\frac{1,215}{\substack{(x) \\(x)}}$ |
|  | 26 | 4,059 | 104 | 22 | 52 | 2,011 | 6 | 1,514 | 20 | 2,54,5 |
|  | $\begin{array}{r} 46 \\ -\frac{45}{25} \\ 21 \end{array}$ | $\begin{aligned} & 9,279 \\ & 3,95 \\ & 5,931.4 \end{aligned}$ | - $\begin{array}{r}324 \\ -202 \\ 122\end{array}$ | 35 $\left.\begin{array}{l}16 \\ 19\end{array}\right]$ | 145 <br> 84 <br> 61 |  | 14 10 4 | 3,289 2,183 1,106 | 32 15 17 | 5,990 $\substack{1,782 \\ 4,208}$ |
|  | $\begin{aligned} & 22 \\ & 22 \\ & 14 \\ & 3 / \\ & 10 \end{aligned}$ |  |  | (x) <br> 17 11 23 21 | (x) $\begin{array}{r}33 \\ 32 \\ 175 \\ 6 \\ 6\end{array}$ | (x) $\substack{1,325 \\ 1,528 \\ 5,587 \\ 5,877}$ 102 | $\cdots$ 3 4 20 4 | 173 1329 5,917 99 | 2 19 10 10 14 6 |  |
| Jserson Countrs. | 1,894 | 2,968,208 | 95,820 | 1,204 | 28,423 | 1,842,503 | $\ldots$ | $\ldots$ | ... | $\ldots$ |
| Administrative, suxililary units...... <br> Wholesale establishments, totsl Independence. Kansss City Remsinder of County | $\begin{array}{r} 25 \\ 1,869 \\ 24 \\ 1,807 \\ 38 \end{array}$ |  | $\begin{array}{r} 9,694 \\ 86,136 \\ 8506 \\ 85,297 \\ 523 \end{array}$ | $\begin{aligned} & 1,2004 \\ & 24 \\ & 1,143 \\ & 37 \end{aligned}$ | $\begin{aligned} & 3,175 \\ & 25,248 \\ & 2407 \\ & 24,593 \\ & 188 \end{aligned}$ |  | $\begin{aligned} & 1,0099 \\ & 1,028 \\ & 1,028 \\ & 18 \end{aligned}$ | $\begin{gathered} 989, \dddot{9} 9.5 \\ 3,89 \\ 982,464 \\ 3,250 \end{gathered}$ | 810 8 879 23 | $\begin{aligned} & 1,925,248 \\ & 1,974,296 \\ & 1,268 \\ & 1,888 \end{aligned}$ |
| Jasper Count:- | 197 | (x) | (x) | (x) | (x) | (x) | ... | ... | ... |  |
| Administrstive, auxiliary units..... <br> Wholessle estsblishments, totsl <br> Carthage. <br> Joplin (part) ${ }^{2}$ $\qquad$ <br> Webb City. $\qquad$ <br> Remainier of County. | 17 196 21 150 11 11 |  |  | (x) $\begin{aligned} & 120 \\ & 26 \\ & 88 \\ & 14 \\ & 14 \\ & 12\end{aligned}$ | $(x)$ 1,698 1178 1,48 60 73 73 | (x) 90,457 5,375 79,97 2,201 2,979 2,97 | 124 7 104 9 9 4 | 59,764 9,264 47,299 $(x, 209$ $(x)$ | $\dddot{72}$ 14 46 26 2 10 |  |
| Jefferson County...................... | 36 | 9,248 | 375 | 35 | 209 | 9,061 | 19 | 4,025 | 17 | 5,223 |
|  | 10 5 21 |  | 66 91 218 218 | 10 3 32 | 36 32 141 |  | 6 3 10 | $\begin{aligned} & (x) \\ & (x) \\ & 1,445 \end{aligned}$ | 4 2 11 | $\begin{aligned} & (x) \\ & (x) \\ & (x), 510 \end{aligned}$ |
| Johnson County. Warrenshurg. Remainder | 42 21 21 21 | 7,500 <br> 3,458 <br> 4,042 | 221 138 83 | 21 4 24 17 | 140 <br> 66 <br> 74 | 4,284 <br> 2,667 <br> 1,627 | 19 13 6 | 4, 135 $\begin{aligned} & 2,705 \\ & 1,430\end{aligned}$ | 23 8 15 | 3,365 $\begin{array}{r}753 \\ 2,612\end{array}$ |
| Knox County........................... | 9 | 937 | 16 | 8 | 11 | 504 | 2 | (x) | 7 | (x) |
| Lsclede County $\qquad$ <br> Lebanon. | $\frac{24}{24}$ | 5,871 | 197 | 18 | 97 | 4,321 | ${ }_{16}^{16}$ | 4,731 | 8 | -1,140 |
| Rematinder of county................ | $\cdots$ |  | $\ldots$ | ... | ... |  | ... | . | $\cdots$ |  |
|  | 53 | 11, 467 | 365 | 49 | 190 | 5,966 | 24 | 2,788 | 29 | 8,679 |
| Remat inder of county................. | ${ }_{43}^{10}$ | 10,064 | 291 | 41 | 150 | 4,861 | 18 | 1,718 | 25 | 8,346 |
| Lswrence County <br> Lewis County. . <br> Incoln Connty. | 19 13 16 | 1,969 8,197 2,374 | 63 211 52 | 15 7 16 | 31 98 32 | 1,162 4,133 1,153 | 5 3 3 3 | r <br> 265 <br> 2,542 <br> 555 | 14 10 13 | 1,304 $\substack{1,655 \\ 1,819}$ |
| Linn Count: . . . . . . . . . . . . . . . . . . . | 36 | (x) | (x) | (x) | (x) | (x) | ... | ... | ... | ... |
| Administrative, suxiliary units...... <br> Wholesale establishments, total. <br> Brookrfeld. <br> Remainder of County. <br> .................................... | 19 35 15 20 | $\begin{array}{r} (x) \\ \begin{array}{c} 3,905 \\ 1,9802 \\ 1,802 \\ 2,103 \end{array} \end{array}$ | (x) $\begin{array}{r} 126 \\ 63 \\ 63 \end{array}$ | (x) 27 12 15 | $\begin{array}{ll} (x) \\ 83 \\ 36 \\ 47 \end{array}$ | $\begin{gathered} (x) \\ 2,528 \\ 1,343 \\ 1,185 \end{gathered}$ | [6 | $\left(\begin{array}{l}(x) \\ (x)\end{array}{ }^{912}\right.$ | $\dddot{29}$ 10 19 | $\begin{aligned} & \left(x, x^{2}, \ddot{9} \dot{9}\right. \\ & (x) \end{aligned}$ |
| Livingston County. Chillicothe. Remainder of County | $\frac{23}{21}$ 2 |  | ${\underset{(x)}{(x)}}^{247}$ | $\begin{aligned} & \left(\begin{array}{l} ()^{1} \\ (x) \end{array}{ }^{15}, 15\right. \\ & \hline \end{aligned}$ | $\underset{(x)}{(x)}$ | $\underset{(x)}{\substack{(x) \\(x) \\ \hline \\ \hline}}$ | 10 | $\begin{aligned} & \frac{2}{(x), 767} \\ & (x) \end{aligned}$ | 13 12 1 | $\frac{2,279}{(x)}$ |
| McDonald County <br> Macon County. <br> Madison County. <br> Maries County. | 11 33 8 1 |  |  | $\begin{array}{r} 10 \\ \text { (x) } \begin{array}{r} 22 \\ 10 \end{array}{ }^{2} 80 \end{array}$ | $\text { (x) } \begin{array}{r} 39 \\ \text { } 97 \\ 18 \\ \hline 18 \end{array}$ | $\begin{gathered} \begin{array}{c} 1,284 \\ 3,97 \\ (\mathrm{x}) \end{array}{ }^{478} \end{gathered}$ | $\begin{array}{r}4 \\ 10 \\ 3 \\ \hline\end{array}$ | 929 3,102 202 $\cdots \cdots$ $\cdots$ | 7 23 5 1 1 | $\begin{array}{r} 1,437 \\ 3,64 . \\ (x) \end{array}$ |
| Marion County. <br> Hannibal. | 54 <br>  <br> 42 <br> 42 | ( $\substack{15,224 \\ 9,296 \\ 5,928}$ | -905 | 37 30 7 |  | 17,548 $\begin{array}{r}17,58 \\ 15,519 \\ 2,029\end{array}$ | 32 28 28 | 8,049 <br> 7,562 <br> 487 | ${ }_{1}^{22}$ | $\frac{7,175}{1,74}$ |
| Remsinder of County ............... | 12 | 5,928 | 314 | 7 | 57 | 2,029 | 4 | 487 | 8 | 5,441 |
|  | $\frac{12}{13}$ | $\begin{aligned} & 4,439 \\ & 2,087 \end{aligned}$ | 37 88 | 15 17 | 30 4 | 576 1,610 | 5 | 1,017 | 7 | 3,422 |
| Masissippl County. | 33 | (x) | (x) | (x) | (x) | (x) | ... | $\ldots$ |  |  |
| Administrative, suxiliary units...... <br> Wholesale estsblishments, total <br> Charleston. <br> Remainder of County.................. | 12 32 16 16 | $\begin{gathered} (x) \\ 13,887 \\ 7,632 \\ 6,655 \end{gathered}$ | (x) $\begin{aligned} & 418 \\ & 274 \\ & 1 / 4\end{aligned}$ | (x) 23 11 12 | $\text { (x) } \begin{aligned} & 231 \\ & 126 \\ & 10 \end{aligned}$ | $\begin{gathered} (x) \\ 10,352 \\ 5,995 \\ 4,357 \end{gathered}$ | -6 | $\underbrace{(x)}_{(x)}{ }^{\text {(x) }}$, 992 | $\dddot{26}$ 11 15 15 | $\begin{gathered} 12,495 \\ (x) \\ (x) \end{gathered}$ |
| Monitesu County....................... | 14 | 1,367 | ${ }^{26}$ | 11 | 17 | 403 | $\cdots$ | $\ldots$ | 14 | 1,367 |
| Montgomery County.......................... | 13 25 | 2,521 <br> 4,456 | -53 | ${ }_{28}^{10}$ | 28 63 | -983 | 9 | \% $\begin{array}{r}\text { 501 } \\ \text { 152 }\end{array}$ | 10 16 | 3,020 |
| Morgen county..................................... | $\begin{array}{r}29 \\ 29 \\ \hline\end{array}$ |  | $\begin{array}{r}16 \\ \hline 215 \\ \hline 15\end{array}$ | $\begin{array}{r}5 \\ 41 \\ \hline\end{array}$ | 30 119 |  | $\frac{1}{3}$ | $\left({ }^{(x)}{ }_{650}\right.$ | $\begin{array}{r}8 \\ 19 \\ \hline\end{array}$ |  |
|  | 3.4 | 7,033 | 229 | 39 | 133 | 4,356 | 19 | 4,749 | 15 | 2,284 |
|  | 27 7 7 | 6,453 | 202 27 | 27 12 | 97 16 | 3,822 | 15 4 | 4,544 | 12 3 | 1,909 |
| Nodsway County Maryville. Maryville. ............................................................ Remalnder of County......... | 53 <br> $\begin{array}{l}33 \\ 20\end{array}$ | 9,642 $\frac{9,912}{4,914}$ 4,728 | 242 193 49 | 49 29 20 | $\begin{array}{r}122 \\ -188 \\ \hline 83\end{array}$ | 4,802 $\substack{\text { 3,750 } \\ 1,752}$ | $\begin{array}{r}14 \\ -11 \\ \hline\end{array}$ | 2,194 1,868 326 | 39 <br> 22 <br> 17 | 7,488 $\begin{aligned} & 3,046 \\ & 4,402\end{aligned}$ |

[^63]Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE ${ }^{2}$-Continued
Establishments, Sales, Pay Roll, and Personnel-Total; Establishments and Sales-Merchant Wholesalers and Other Operating Types: i 248

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow{3}{*}{County and city} \& \multicolumn{6}{|c|}{Totai} \& \multicolumn{2}{|l|}{Merchant wholesalers} \& \multicolumn{2}{|l|}{Other operating types} \\
\hline \& \multirow[b]{2}{*}{\begin{tabular}{l}
Establishments \\
( \({ }^{\text {(amber) }}\)
\end{tabular}} \& \multirow[b]{2}{*}{ (Thousand dollars)} \& \multirow[b]{2}{*}{\begin{tabular}{l}
Pay roll,
entire ycar \\
(Thousand dollars)
\end{tabular}} \& \multirow[t]{2}{*}{\begin{tabular}{l}
Active \\
proprietors,* \\
November \\
(Number)
\end{tabular}} \& \multicolumn{2}{|l|}{Paid employees and pay roll, workweek ended nearest Nov. 15} \& \multirow[b]{2}{*}{Establishments (Number)} \& \multirow[b]{2}{*}{\begin{tabular}{l}
\(\underset{\substack{\text { S.les, } \\ \text { entire year }}}{ }\) \\
(Thoussand \\
dollars)
\end{tabular}} \& \multirow[b]{2}{*}{\begin{tabular}{l}
Establishments \\
(Number)
\end{tabular}} \& \multirow[b]{2}{*}{\begin{tabular}{l}
Salcs,
entire year \\
(Thousand dollars)
\end{tabular}} \\
\hline \& \& \& \& \& Employees (Number) \& Pay roll (Dollars) \& \& \& \& \\
\hline \begin{tabular}{l}
Oregon County. \\
Oasge County. \\
Ozark County
\end{tabular} \& 13
13
1 \& \[
\underset{(x)^{1,5961}}{\substack{1,596}}
\] \& \[
\text { (x) } \stackrel{29}{25}
\] \& \[
\text { (x) }{ }_{10}^{11}
\] \& \[
\text { (x) }{ }^{18}
\] \& \[
(x)^{539}
\] \& 4 \& \[
\begin{array}{r}
(x)^{1,070} \\
\ldots
\end{array}
\] \& 5
12
1 \& \(\left(\begin{array}{l}(x) \\ (x)\end{array}\right.\) \\
\hline  \& \begin{tabular}{r}
28 \\
\hline 15 \\
13
\end{tabular} \& \[
\begin{gathered}
7,862 \\
\begin{array}{c}
5,8761 \\
2,101
\end{array}
\end{gathered}
\] \& 439
378
68 \& \begin{tabular}{r}
19 \\
\hline 11 \\
8
\end{tabular} \& \begin{tabular}{l}
177 \\
\(\begin{array}{l}177 \\
30\end{array}{ }^{1}\) \\
\hline
\end{tabular} \& \[
\begin{array}{r}
-9,602 \\
-8,36 \\
1,466
\end{array}
\] \& \begin{tabular}{l}
7 \\
7 \\
2 \\
\hline
\end{tabular} \&  \& 19
8
11 \& \[
\frac{4,886}{(x)}\left(\begin{array}{l}
(x) \\
(x)
\end{array}\right.
\] \\
\hline Perry County \& 11 \& 1,036 \& 35 \& 20 \& 15 \& 690 \& 3 \& 335 \& 8 \& 701 \\
\hline \begin{tabular}{l}
Pettis County. \\
Sedalia. \\
Remainder of Count \\
. . . . . . . . . . . . . . . . . . . . .
\end{tabular} \& 51
45
4 \& \(\begin{array}{r}15,812 \\ 15,166 \\ \hline 46\end{array}\) \& \(\xrightarrow{1,147}\) \& 40
36
4 \& 453
449
4 \& 21,275
21,114
141 \& 29
28
1 \& \[
\underset{(x)}{(x, 724}
\] \& 22
17
5 \& \[
\frac{x^{8,088}}{(x)}
\] \\
\hline \begin{tabular}{l}
Phelps County. \\
Rolls. \\
Remainder of County
\end{tabular} \& \(\begin{array}{r}28 \\ 20 \\ 8 \\ \hline\end{array}\) \& \[
\begin{aligned}
\& 5,771 \\
\& 4,101 \\
\& 1,670
\end{aligned}
\] \& \begin{tabular}{r}
237 \\
\hline 187 \\
50
\end{tabular} \& \begin{tabular}{r}
18 \\
\hline 8 \\
\hline 8 \\
10
\end{tabular} \& \(\begin{array}{r}120 \\ \hline 95 \\ 25 \\ \hline\end{array}\) \& 4,884
\(\begin{aligned} \& 3,667 \\ \& 1,217\end{aligned}\) \& 10
9
9 \& \[
\underset{(x)}{\substack{(x), 595}}
\] \& 18
11
7 \& \[
\begin{aligned}
\& \substack{3,176 \\
(x) \\
(x)}
\end{aligned}
\] \\
\hline \begin{tabular}{l}
Pike County. \\
Platte County \\
Polk County. \\
Pulaski County \\
Putnam County. \\
Ralla County.
\end{tabular} \& 16
25
25
16
12
11
7 \& 2,497
5,239
3,134
1,119
2,846
706 \& 72
77
97
97
27
27
11 \& 14
22
12
12
10
11
7 \& 22
64
64
46
18
33
10 \& 800
2,025
1,966
667
547
330 \& 2
1
1
3
2
4
1
1 \& \[
\begin{aligned}
\& \left(\begin{array}{l}
(x) \\
(x) \\
(x) \\
(x) \\
\left({ }^{2}, 069\right. \\
(x)
\end{array}{ }^{277}\right.
\end{aligned}
\] \& 14
24
13
13
10
7
6 \& \[
\begin{aligned}
\& (x) \\
\& (x) \\
\& (x), 065 \\
\& (x) \\
\& 2,569 \\
\& (x)
\end{aligned}
\] \\
\hline \begin{tabular}{l}
Randolph County. Moberly. \\
Remainder of County
\end{tabular} \& 29
29
2
2 \& \[
\frac{5(x), 195}{(x)}
\] \& \[
\begin{aligned}
\& (x) \\
\& (x)
\end{aligned}
\] \& \(\left(\begin{array}{l}(x) \\ (x) \\ 20\end{array}\right.\) \& \[
\underset{(x)}{(x)}
\] \&  \& 17 \& ( 2,995

$\ldots$ \& 12
10

2 \& $$
\frac{2^{2,2000}}{(x)}
$$ <br>

\hline | Ray County |
| :--- |
| Reynolde County |
| Ripley County. | \& $\begin{array}{r}19 \\ 3 \\ \hline\end{array}$ \& \[

$$
\begin{aligned}
& 3,799 \\
& 541 \\
& 1,947
\end{aligned}
$$
\] \& 107

10
35 \& 19
3 \& 62
11
11
21 \& 2,235
$\substack{23, 734}$ \& $\stackrel{5}{4}$ \& 861
$81 i$ \& $\begin{array}{r}14 \\ 3 \\ 5 \\ \hline\end{array}$ \& 2,938
531
1,136 <br>

\hline | St. Charlea County. |
| :--- |
| St. Charles. |
| Remaindsr of County. | \& 36

$\begin{aligned} & 21 \\ & 21 \\ & 15\end{aligned}$ \& 7,779
$\substack{2,429 \\ 3,350}$ \& 349
$\begin{aligned} & 242 \\ & 102\end{aligned} 1$ \& 27
17
10 \& 150
105
45 \& 7,1166
$\substack{4,990 \\ 2,176}$ \& 14
10
4
4 \& 2,622 \& 22
11
11 \& 5,157
$\begin{aligned} & 2,115 \\ & 3,042\end{aligned}$ <br>
\hline St. Clsir County...................... \& 11 \& 1,268 \& 20 \& 12 \& 19 \& 499 \& 2 \& (x) \& 9 \& (x) <br>
\hline St. Francois County. \& 34 \& 12,999 \& 590 \& 28 \& 202 \& 10,610 \& 21 \& 11,118 \& 13 \& 1,881 <br>

\hline  \& $$
\begin{array}{|c}
\dddot{3} 3 \\
21
\end{array}
$$ \& \[

$$
\begin{array}{r}
2,37 \\
10,162
\end{array}
$$
\] \& 126

464 \& 13
15 \& $\dddot{77}$
155 \& 2,25] \& 14 \& $\xrightarrow{1,502}$ \& $\stackrel{\square}{7}$ \& 1,335 <br>
\hline St. Louts County.............. \& 206 \& (x) \& (x) \& (x) \& (x) \& (x) \& \& \& .. \& <br>
\hline Administrative, suxiliary unita...... \& \& \& \& \& \& \& \& \& \& <br>
\hline Wholess18 estsbli $\mathrm{shments}$, , total...... \& 204 \& 191,378 \& 4,731 \& \& 1,547 \& 95,417 \& 137 \& 45,030 \& 67 \& 146,348 <br>
\hline Brentwod.............................. \& 20 \& 2, ${ }_{\text {2,772 }}$ \& 326 \& 3
7 \& ${ }_{77}^{7}$ \& ${ }_{5}^{4,730}$ \& 4 \&  \& ${ }_{13}^{2}$ \& ( $\times$ ) 17,447 <br>
\hline Ferguson............................... \& 3 \& ${ }_{4} 473$ \& 37 \& \& 19 \& 1,174 \& 2 \& (x) \& 1 \& (x) <br>
\hline Kırkwood........................................ \& 12 \& 2,997

3,868 \& 280 \& 4 \& \begin{tabular}{l}
38 <br>
86 <br>
\hline

 \& 

3,124 <br>
6,103 <br>
\hline
\end{tabular} \& 1586 \& (x) ${ }^{1,081}$ \& 6 \& (x) ${ }^{1,916}$ <br>

\hline overland............................... \& 4 \& 2,168 \& 195 \& 3 \& 60 \& 2,986 \& 3 \& \& 1 \& <br>
\hline Rickmond Heighte. . . . \& 16 \& 3,393 \& 172 \& ${ }^{9}$ \& 43 \& 2,732 \& 10 \& 1,049 \& 6 \& 2,344 <br>
\hline \& \& \& ${ }^{605}$ \& 12 \& ${ }^{236}$ \& 12,035 \& 15 \& \& 8 \& <br>

\hline | Webster Groves. |
| :--- |
| Remainder of County. .................. | \& | 5 |
| :---: |
| 9 | \& 1,996

143,186 \& 128
2,604 \& $\frac{1}{56}$ \& 28
889 \& 2,292
55,073 \& 3
72
7 \&  \& $\stackrel{2}{27}$ \& (x) ${ }_{119}$ <br>
\hline \multirow[t]{3}{*}{St. Louis city (Not psrt of St. Louis County), total......................... Administrative, suxiliary unita.......
Wholesale estsblishmenta............} \& \& 3,103,784 \& \& 1,534 \& \& 2,969,124 \& \& \& \& <br>
\hline \& \& 300,003 \& 5,385 \& \& 1,305 \& 108,021 \& \& \& \& <br>
\hline \& 2,804 \& 3,073,781 \& 14,373 \& 1,534 \& 43,834 \& 2,861,103 \& 1,78 \& 1,291,335 \& 1,086 \& 1,782,446 <br>
\hline Ste, Genevieve County................ \& 7 \& 891 \& 26 \& 8 \& 12 \& 469 \& 1 \& (x) \& 6 \& (x) <br>
\hline  \& 43
24 \& 9,724
7,415 \& 318
236 \& $\stackrel{45}{24}$ \& 175 \& $\frac{5,534}{3,296}$ \& $\frac{12}{8}$ \& ${ }_{1}^{1,570}$ \& ${ }^{31}$ \& $\frac{8,054}{5,845}$ <br>
\hline Remi inder of County ................. \& 19 \& 2,309 \& 82 \& ${ }_{21}^{24}$ \& ${ }_{63}$ \& 2,238 \& 4 \& ${ }^{100}$ \& 15 \& 2,209* <br>

\hline | Schuyler County |
| :--- |
| Scotland County. $\qquad$ $\qquad$ | \& ${ }_{15}^{5}$ \& \[

$$
\begin{array}{r}
487 \\
2,742
\end{array}
$$

\] \& \[

$$
\begin{aligned}
& 13 \\
& 4
\end{aligned}
$$

\] \& ${ }_{14}^{6}$ \& ${ }_{39}{ }^{9}$ \& \[

$$
\begin{array}{r}
299 \\
1,676
\end{array}
$$

\] \& $\stackrel{\square}{5}$ \& 194 \& | 5 |
| :---: |
| 10 | \& 487

2,548 <br>
\hline Scott County.......... \& 35 \& \& 807 \& 34 \& 290 \& \& 19 \& \& 16 \& <br>

\hline | SIkeston |
| :--- |
| Remsinder of County. . .................... | \& 27

8 \& 10,73
1,948 \& 687
120 \& 30
4
3 \& $\begin{array}{r}246 \\ 4 \\ \hline 4\end{array}$ \& 11,8,880 \& 17

2 \& $$
\begin{aligned}
& (x)^{2} \\
& (x)
\end{aligned}
$$ \& 10

6 \& $$
\begin{aligned}
& (x) \\
& (x) \\
& (x)
\end{aligned}
$$ <br>

\hline Sharnon County....................... \& ${ }^{6}$ \& 401 \& \& \& \& \& 2 \& \& 4 \& <br>
\hline  \& ${ }_{22}^{17}$ \& 6,929 \& 296
194 \& ${ }_{21}^{12}$ \& $\begin{array}{r}138 \\ 90 \\ \hline 0\end{array}$ \& 5,690 \& 4 \& 1,307
2,616 \& 13
15 \& 5,622
2,266 <br>
\hline Stone County... \& 4 \& ${ }^{393}$ \& 31 \& 2 \& ${ }^{18}$ \& 596 \& ... \& ... \& 4 \& 397 <br>
\hline  \& 10 \& 672
935 \& 37 \& 12 \& 7
16 \& ${ }_{631}^{188}$ \& $\stackrel{5}{5}$ \& 255 \& 10
5 \& ${ }_{688}^{672}$ <br>
\hline  \& 15 \& 3,943 \& 130 \& 12 \& 77 \& 2,406 \& 4 \& 1,461 \& 11 \& 2,482 <br>
\hline Vernon County......................... \& \& \& 199 \& 39 \& 105 \& \& \& \& \& <br>

\hline | Neveds. |
| :--- |
| Remainder of County. .................. | \& | 32 |
| :---: |
| 9 | \& 6,318

1,377 \& 175
24 \& 29
10 \& 87
18 \& 3,272
461

465 \& $\stackrel{14}{1}$ \& \[
$$
\begin{aligned}
& (x) \\
& (x) \\
& (x)
\end{aligned}
$$

\] \& ${ }_{8}^{18}$ \& \[

$$
\begin{aligned}
& (x)^{2} \\
& (x)
\end{aligned}
$$
\] <br>

\hline Warren County........................ \& 10 \& 934 \& 24 \& 7 \& 9 \& 463 \& 1 \& (x) \& 9 \& (x) <br>

\hline Washtngton County.................................. \& 11 \& 1,632 \& | 39 |
| :--- |
| 54 |
| 54 | \& 13

5 \& $\begin{array}{r}39 \\ 19 \\ \hline 2\end{array}$ \& ${ }_{773}^{764}$ \& 5 \& (1,193 \& 6
3 \& 1,503 <br>
\hline  \& 9 \& 1796 \& 20 \& ${ }^{9}$ \& 24 \& $\begin{array}{r}369 \\ 1,007 \\ \hline 205\end{array}$ \& 2 \& (x) ${ }_{(x)}$ \& 7 \& (x) <br>
\hline Wright county............................. \& ${ }_{22}^{12}$ \& ¢ \& 46
109 \& ${ }_{22}^{13}$ \& ${ }_{64}^{24}$ \& 2,165 \& $\frac{1}{4}$ \& \& 18 \& (x) ${ }_{3,083}$ <br>
\hline
\end{tabular}

[^64]Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE
Establishments, Sales, Pay Role, And Personnel, by Type of Operation and Kind of Bubingss: 1948


See footnotes at end of table.

Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE-Continued
Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind op Business: 1948

| County, type of operation, and kind of business | Establishments <br> (Number) | Sales,entire year(Tho $\begin{aligned} & \text { duand } \\ & \text { dollars }\end{aligned}$ dollars) | Pay rolh, (Thousand dollars) | Activeproprietors, November (Number) | Paid employees and pay roll workweek ended nearest Nov. 15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Employees (Number) | Pay roll (Dollars) |
| JASPER county, total. | 197 | (x) | (x) | (x) | (x) | (x) |
| Administrative, auxiliary units. $\qquad$ Wholesale establishments. $\qquad$ WHOLESALE ESTABLISHEMTS | 196 | $\stackrel{(x)}{121,326}$ | $\text { (x) }_{4,795}$ | $(x)_{140}$ | ${ }^{(x)}{ }_{1,698}$ | ${ }^{(x)} 90,457$ |
| Merchant wholesalers, total.. | 124 | 59,464 | 3,624 | 84 | 1,291 | 68,633 |
|  | $\begin{array}{r} 15 \\ 11 \\ 10 \\ 15 \\ 5 \\ 6 \\ 7 \\ 21 \\ 9 \\ 25 \end{array}$ |  | 546 218 2887 434 386 345 312 106 636 | $\begin{aligned} & 14 \\ & 10 \\ & 5 \\ & 10 \\ & 1 \\ & \ldots 11 \\ & 12 \\ & \hline \end{aligned}$ | 194 97 91 155 59 121 124 173 54 223 |  |
| Manufacturers' sales branches, offices. Petroleum bulk stations, terminals.... | $\begin{aligned} & 20 \\ & 28 \end{aligned}$ | $\begin{gathered} 15,464 \\ 6,670 \end{gathered}$ | $\begin{aligned} & 765 \\ & 199 \end{aligned}$ | $\stackrel{2}{29}$ | $\begin{array}{r}212 \\ 88 \\ \hline\end{array}$ | 13,544 |
| Agents, brokers, total. | 11 | 33,307 | 90 | 17 | 46 | 1,913 |
| $\begin{aligned} & \text { Farm products (raw materials). } \\ & \text { Agents and brokers, n.e.c.... } \end{aligned}$ | 7 | $\begin{gathered} 25,642 \\ 7,665 \end{gathered}$ | $\begin{aligned} & 55 \\ & 35 \end{aligned}$ | ${ }_{14}^{14}$ | $\stackrel{37}{9}$ | 1,256 |
| Assemblers (mainly farm products), tote | 13 | 6,421 | 117 | 8 | 61 | 2,107 |
| $\begin{aligned} & \text { Parm products (edible),.......... } \\ & \text { Farm products (raw materisls).. } \end{aligned}$ | $4$ |  | $\begin{array}{r} 11 \\ 106 \end{array}$ | $\begin{aligned} & 3 \\ & 5 \end{aligned}$ | 5888 | 1,913 |
| Lafaritre coonty, total. | 53 | 11,467 | 365 | 49 | 190 | 5,966 |
| Merchant wholesalers, total. | 24 | 2,788 | 147 | 24 | 74 | 1,835 |
| Farm products (edible) <br> Merchant wholesalers, n.e. <br> .e.c..... . | $\begin{aligned} & 14 \\ & 10 \end{aligned}$ | ${ }_{1}^{1,378}$ | 51 96 | 17 7 | 33 4 4 | (811 |
| Petroleum bulk stations, terminala. Other operating types. | ${ }_{9}^{20}$ | $\begin{aligned} & 1,613 \\ & 7,066 \end{aligned}$ | $\begin{array}{r}37 \\ 181 \\ 181 \\ \hline\end{array}$ | $\begin{array}{r}19 \\ 6 \\ \hline\end{array}$ | 15 101 | 1,731 |
| Marion county, total.. | 54. | 15,224 | 905 | 37 | 37 | 17,548 |
| Merchant wholesalers, total.. | 32 | 8,049 | 795 | 21 | 305 | 15,293 |
| Groceries, confectionery, meats.. Farw products (edible) <br> Beer, wines, distilled spirits. <br> Automotive equipment, tires and tubes. <br> Machinery, equipment, supplies. <br> Merchant wholesalers, n.e.c. | 4 3 5 6 6 8 | 1,215 <br> 1,31 <br> 1,199 <br> 1,199 <br> 662 <br> 1,008 <br> 1,024 <br> 1,53 | $\begin{gathered} 58 \\ \hline 128 \\ 80 \\ 112 \\ 322 \\ 95 \end{gathered}$ | $\begin{aligned} & 2 \\ & 7 \\ & 1 \\ & 3 \\ & 2 \\ & 2 \\ & 6 \end{aligned}$ | $\begin{aligned} & 23 \\ & 68 \\ & 34 \\ & 34 \\ & 98 \\ & 48 \end{aligned}$ | 1,000 2,44 1,84 1,806 2,086 6,016 1,738 |
| Petroleum bulk stations, terminals. Other operating types. | ${ }_{11}^{11}$ | $\begin{aligned} & 1,535 \\ & 5,640 \end{aligned}$ | $\begin{aligned} & 31 \\ & 79 \end{aligned}$ | ${ }^{10} 6$ | [14 | +628 |
| NODAnAY COUnTY, total. | 53 | 9,642 | 242 | 49 | 121 | 4,802 |
| Merchant wholesalers, total. | 14 | 2,194 | 114 | 16 | 51 | 2,266 |
| Farm products (edible) <br> Beer, wines, distilled spirits...... <br> Merchant wholesalers, noe.c......... | $\begin{aligned} & 4 \\ & 3 \\ & 0 \end{aligned}$ | $\begin{array}{r} 576 \\ 240 \\ 1,378 \end{array}$ | $\begin{aligned} & 21 \\ & 12 \\ & 12 \end{aligned}$ | $\begin{aligned} & 5 \\ & 2 \\ & 2 \\ & 9 \end{aligned}$ | $\begin{array}{r}9 \\ 5 \\ 57 \\ \hline\end{array}$ | 341 224 1,701 |
| Petroleum bulk atations, terminals. Other operating types. | 22 17 | $\begin{aligned} & 2,022 \\ & 5,426 \end{aligned}$ | $\begin{aligned} & 59 \\ & 69 \end{aligned}$ | 23 10 | 29 41 4 | 1,125 1,411 |
| PETTIS COONTY, total. | 51 | 15,812 | 1,147 | 40 | 453 | 21,275 |
| Merchent wholesalers, total. | 29 | 7,724 | 640 | 26 | 249 | 12,140 |
| Groceries, confectionery, meats Beer, vines, distilled spirits Autcontive equipment, tires and tubes.. | 3 5 6 6 9 | 1,759 1,149 2,263 205 1,748 1,78 | $\begin{aligned} & 88 \\ & 155 \\ & 218 \\ & 102 \\ & 182 \end{aligned}$ | $\begin{aligned} & 2 \\ & 7 \\ & 6 \\ & 4 \\ & 7 \end{aligned}$ | 33 57 55 76 46 38 | 1,806 2,555 4,370 4,885 1,574 |
| Manufacturers' sales branchea, offices. Petroleum bulk atations, terminals. Assemblers (nainly farm products). | 5 <br> 13 <br> 4 <br> 4 | $\begin{aligned} & 1,594 \\ & 1,874 \\ & 4,623 \end{aligned}$ | $\begin{gathered} 288 \\ 42 \\ 477 \end{gathered}$ | $\begin{gathered} \dddot{i} 3 \\ 1 \end{gathered}$ | 96 98 98 | 4,788 8,41 3,506 |
| ST. Louis county, total. | 206 |  | (x) | (x) | (x) | (x) |
| Aasministrative, auriliary units.......................... | $20^{2}$ | $\text { (x) }_{191.378}$ | ${ }^{(x)_{4,731}}$ | (x) 111 | ${ }^{(x)_{1,547}}$ | $\left(\begin{array}{l} (x)_{95,417} \end{array}\right.$ |
| WHOLESALE ESTABLISMMENTS |  |  |  |  |  |  |
| Merchant wholesalers, total. | 237 | 45,030 | 2,983 | 77 | 1,019 | 57,49 |
| Groceries, confectionery, meats. |  |  |  |  |  |  |
| Frarm prodicts (edible)................. | 12 6 | 2,064 | 236 <br> 205 <br> 2 | 10 | 58 97 | 2,257 |
| Beer, wines, distrent spirits........ | 23 | 2,409 | 390 | 16 | 141 | 8,034 |
| Iumber, constrution miterials | 19 | 7,790 1,834 1,064 | 604 246 | 4 | 182 69 | 11,384 |
| Machinery, equipment, suppli ea..................................................... | 12 | 1,291 | ${ }_{128}^{246}$ | 7 | ${ }_{58}^{69}$ | 2,866 |
| Merchant wholesalers, n.e.c........................ | 39 | 20,475 | 1,051 | 16 | 321 | 19,542 |
| Petroleum bulk stations, terminals........................... Other operating types. | $\begin{aligned} & 16 \\ & 51 \end{aligned}$ | $\begin{array}{r} 17,407 \\ 128,941 \end{array}$ | $\begin{array}{r} 370 \\ 1,378 \end{array}$ | $\begin{aligned} & 10 \\ & 24 \end{aligned}$ | ${ }_{413}^{115}$ | 7,864 30,104 |

Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE-Continued
Establishmbnts, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948


* Froprietors of unincorporated businesses.
n.e.c. Not


## MONTANA

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Table 101.-THE STATE
Establishments, Sales, Expenses, Pay Roli, Personnel, and Stocks, by Type of Operation and Kind op Business: 1948

| Type of operation and kind of business | Establish ments ( $\mathrm{Number)}$ | Sales, <br> entire <br> year <br> (Thousand dollars) | Operating expenses ${ }^{1}$ (inc. pay roll) |  | Pay roll, entire year <br> (Thousand dollars) | Active proprie Novem ber (Number) | Paid employees, workweek ended nearest- |  |  | Pay roll, workweek ended nearest- |  |  | Stocks on hand, end of year, at cost <br> (Thousand dollats) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Amount <br> (Thousand dollars) | Percent of sales |  |  | $\begin{aligned} & \text { March } 15 \\ & \text { (Number) } \end{aligned}$ | July 15 <br> ( ${ }_{\text {Number }}$ ) | Nov. 15 (Number) | March 15 <br> (Dollass) | July 15 <br> (Dollars) | Nov. 15 (Dollars) |  |
| State, total | 1,406 | 604,244 | n.a. | n.a. | 22,786 | 657 | 7,194 | 7,637 | 7,713 | 406,445 | 444,513 | 450,253 | 49,806 |
| Administrative, auxiliary units......... 19 | 10 | 16,914 | n.a. | п.a. | 1,007 |  | 242 | 255 | 243 | 19,518 | 20,628 | 20,792 |  |
| Wholesale establishments................. 1948. | 1,396 | 587,330 | n.a. | п.a. | 21,779 | 657 | 6,952 | 7,382 | 7,470 | 385,927 | 423,885 | 429,461 | 49,770 |
| 1939.... | 1,333 | 130,334 | n.a. | n.e. | 6,105 | 596 | 3,895 | 4,161 | 4,252 | n.e. | n.a. | n.a. | 16,585 |
| WHOLESALE ESTABLISHMENTS |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Type of Operation |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Merchant wholesalers, total. | 412 | 196,552 | 25,743 | 13.1 | 14,349 | 206 | 4,358 | 4,701 | 4,691 | 250,743 | 281,017 | 282,758 | 27,563 |
| Service wholesalers, domestic market | 405 | 193,885 | 25,513 | 13.2 | 14,259 | 204 | 4,335 | 4,676 | 4,665 | 249,290 | 279,450 | 281,101 | 27,485 |
| Limited-function wholesalers....... | 7 | 2,667 | 230 | 8.6 | 90 | 2 | 23 |  | 26 | 1,453 | 1,527 | 1,657 |  |
| Manuracturers' sales branches, office, total... | 67 | 56,765 | 6,589 | 11.6 | 2,494 | 1 | 730 | 771 | 750 | 46,363 | 48,983 | 48,524 | 3,614 |
| Sales branches (with stocks)................... | 57 | 47,472 | 6,209 | ${ }^{13.1}$ | 2,338 | 1 | 692 | 735 | 709 | 43,325 | 46,299 | 45,150 | 3,614 |
| Sales orfices (without stocks).......... | 10 | 9,293 | 380 | 4.1 | 156 |  | 38 | 36 | 41 | 3,038 | 2,684 | 3,374 |  |
| Petroleum bulk stations, terminals................. Agents, brokers............................................ . . | 472 39 | $\begin{aligned} & 53,157 \\ & 95,815 \end{aligned}$ | $\begin{aligned} & 6,148 \\ & 1,290 \end{aligned}$ | 11.6 1.3 | 1,840 | 395 14 | 711 223 | 747 223 | 709 312 | 35,599 10,830 | 38,097 11,578 | 35,568 15,913 | 4,326 199 |
| Assemblers (mainly farm products), total.......... Cooperative marketing associations. Grain (country) elevators. Other assemblers, country buyers................. | 406. | 185,041 | 5,052 | 2.7 | 2,392 | 41 | 930 | 940 | 1,008 | 43,392 | 44, 210 | 46,698 | 14,068 |
|  |  | 2,074 | 190 | 9.2 | 123 |  | 42 | 44 | 49 | 2,212 | 2,386 | 2,522 | 124 |
|  | 373 | 142,627 | 4,327 | 3.0 | 2,006 | 25 | 771 | 770 | 805 | 37,577 | 37,708 | 39,415 | 13,891 |
|  | 26 | 40,340 | 535 | 1.3 | 203 | 16 | 117 | 126 | 154 | 3,603 | 4,116 | 4,761 | 53 |
| Type by Kind of Business |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Merchant wholesalers, total. | 412 | 196,552 | 25,743 | 13.1 | 14,349 | 206 | 4,358 | 4,701 | 4,691 | 250,743 | 281,017 | 282,758 | 27,563 |
| Groceries, confectionery, meats. <br> Groceries (general line). <br> Confectionery. <br> Meats, meat products. <br> Other grocery, food specialties. | 47 | 37,733 | 3,340 | 8.8 | 1,997 | 22 | 592 | 671 | 668 | 31,944 | 37,652 | 37,038 | 4,304 |
|  | 26 | 33,423 | 2,842 | 8.5 | 1.750 | 4 | 509 35 | 586 | 570 | 27,788 | 32,850 | 31,307 | 4,012 |
|  | 8 | 1,944 | 203 | 10.4 | 106 | 2 | 35 | 34 | 35 | 1,859 | 2,029 | 2,101 | 159 |
|  | 5 | 1,606 | 233 | 14.5 | 116 | 6 | 40 | 42 | 47 | 2,004 | 2,455 | 2,775 | 59 |
|  | 8 | 760 | 62 | 8.2 | 25 | 10 | 8 | 9 | 16 | 293 | 318 | 855 | 74 |
|  | 47 | 16,120 | 2,648 | 16.4 | 1,340 | 32 | 455 | 526 | 467 | 23,670 | 27,889 | 25,574 | 584 |
|  | 28 | 5,840 | 1,330 | 22.8 | 648 | 21 | 245 | 262 | 246 | 12,062 | 12,851 | 12,969 | 160 |
|  | 19 | 10,280 | 1,318 | 12.8 | 692 | 11 | 210 | 264 | 221 | 11,608 | 15,038 | 12,605 | 424 |
| Beer, wines, distilled spirits. | 34 | 7,393 | 1,114 | 15.1 | 414 | 31 | 123 | 146 | 119 | 7,637 | 9,281 | 7,814 | 403 |
| Drugs, chemicals, allied products | 13 | 5,714 6,610 | 597 523 | 10.4 7.9 | 366 <br> 287 | 16 | 117 88 | 122 | 127 93 | 6,593 | 7,107 | 7,051 | 1,086 |
| Tobacco and products (exc. lear) | 13 | 6,610 | 523 | 7.9 | 287 | 16 | 88 | 131 | $\begin{array}{r}93 \\ 142 \\ \hline\end{array}$ | 4,278 7,475 | 4,673 9,057 | 4,778 9,289 | 413 840 |
| Paper and its products........................ | 11 | $\begin{array}{r}4,489 \\ \hline 1,788\end{array}$ | 801 257 | 17.8 | 432 | 1 | 112 57 | 131 58 | 142 55 | 7,475 | 9,057 | 9,289 4,307 | 840 288 |
| Farm products (raw materials) ................... | 59 | 1,788 12,038 | 257 2,998 | 14.4 24.9 | 208 1,809 | 19 | $\begin{array}{r}57 \\ 570 \\ \hline\end{array}$ | $\begin{array}{r}58 \\ 569 \\ \hline\end{array}$ | $\begin{array}{r}55 \\ 544 \\ \hline\end{array}$ | 4,211 34,681 | 4,311 35,553 | 4,307 35,779 | 288 3,022 |
| Electrical goods... General line, apparatus, supplies............ Electrical appliances, specialties | 22. | 16,832 | 1,603 | 9.5 | 898 | 4 | 248 | 260 | 267 | 15,327 | 15,465 | 16,410 | 2,322 |
|  | 13 | 11,405 | 1,043 | 9.1 | 591 | 2 | 163 | 169 | 175 | 11,045 | 10,798 | 11,660 | 1,684 |
|  | 9 | 5,427 | 560 | 10.3 | 307 | 2 | 85 | 91 | 92 | 4,282 | 4,667 | 4,750 | 638 |
| Hardware, plumbing, heating Hardware................................................... Plumbing, heating equipment, supplies. | 27 | 19,248 | 2,433 | 12.6 | 1,453 | 3 | 431 | 465 | 462 | 24,237 | 26,262 | 25,955 | 3,646 |
|  | 14 | 14,452 | 1,798 | 12.4 | 1,100 | 2 | 342 | 368 | 368 | 18,566 | 20,016 | 20,007 | 2,933 |
|  | 13 | 4,796 | 635 | 13.2 | 353 | 1 | 89 | 97 | 94 | 5,671 | 6,246 | 5,948 | 713 |
| Lumber, construction materials Lumber, millwork. Other construction materials | 18 | 9,764 | 1,292 | 13.2 | 685 | 7 | 175 | 235 | 250 | 11,563 | 15,807 | 16,891 | 1,145 |
|  |  | 7,650 | 666 | 8.7 | 341 |  | 98 | 730 | 123 | 7,205 | 8,680 | 8,888 | 938 |
|  | 9 | 2,114 | 626 | 29.6 | 34,4 | 4 | 77 | 105 | 127 | 4,358 | 7,127 | 8,003 | 207 |
| Machinery, equipment, supplies.................... Coumercial machines, equipment... Conatruction machinery, equipment Farm-dairy machinery, equipment. . Industrial machinery, equipment, Service establishment equipment, supplies.... Other machinery, equipment, supplies.......... | 72 | 29,372 | 4,371 | 14.9 | 2,341 | 27 | 664 | 712 | 712 | 42,336 | 49,282 | 50,789 | 4,850 |
|  | 13 | 1,641 | 438 | 26.7 | 291 | 8 | 101 | 97 | 82 | 5,614 | 5,118 | 4,906 | 276 |
|  | 9 | 7,669 | 1,346 | 17.6 | 73 | $\cdots$ | 181 | 183 | 187 | 12,053 | 16,4,4 | 17,077 | 1,257 |
|  | 16 | 9,157 | 1,049 | 11.4 | 487 | 6 | 134 | 165 | 168 | 8,4,4 | 9,049 | 10,307 | 1,145 |
|  | 21 | 8,480 | 979 | 11.5 | 530 | 5 | 152 | 166 50 | 168 | 10,544 | 12,519 3,298 | 12,264 | 1,721 |
|  | 8 | 1,114 | 279 | 25.0 | 158 | 6 | 51 | 50 | 51 56 | 3,278 2,403 | 3,298 2,854 | 3,427 2,808 | 227 |
|  |  | 1,311 | 280 | 21.4 | 162 | 2 | 45 | 51 | 56 | 2,403 | 2,854 | 2,808 | 224 |
| Metals, metal work (exc. scrap) <br> Waste materials. <br> Iron, steel scrap Other scrap, waste materials | 4 | 2,450 | 352 | 14. | 208 | 2 | 47 | 49 | 48 | 3,567 | 3,640 | 3,540 | 150 |
|  | 6 | 473 | 75 | 15.8 | 24 | 5 | 10 | 9 | 7 | 516 | 463 | 346 | 54 |
|  | 3 | 145 | 39 | 26.9 | 11 | 1 | 5 | 4 | 4 | 227 | 210 | 192 | 31 |
|  | 3 | 328 | 36 | 11.0 | 13 | 4 | 5 | 5 | 3 | 289 | 253 | 154 | 23 |
| Other merchant wholesalers. <br> Automobiles, other motor vehicles. <br> Amusement, sporting goods. <br> Books, periodicals, newspapers <br> Farm supplies. <br> Petroleum and products. <br> Merchant wholesalers, n.e.c | 42 | 26,528 | 3,339 | 12.6 | 1,887 | 26 | 669 | 657 | 730 | 32,708 | 34,575 | 38,197 | 4,456 |
|  | 16 | 10,210 | 940 | 9.2 | 527 | 12 | 169 | 179 | 188 | 10,077 | 11,634 | 12,680 | 810 |
|  | 7 | 799 | 127 | 15.1 | 57 | 5 | 16 | 21 | 20 | 786 | 1,057 | 996 | 235 |
|  | 4 | 690 | 97 | 14.0 | 53 | 1 | 25 | 25 | 25 | 1,012 | 978 | 1,016 | 21 |
|  | 5 | 962 | 241 | 25.0 | 127 | 5 | 53 | 33 | 78 | 2,400 | 1,979 | 3,276 | 416 |
|  | 4 | 1,840 | 232 | 12.6 |  | 1 | 12 | 12 | 12 | 620 | 620 | 620 | 61 |
|  | 6 | 12,027 | 1,708 | 14.2 | 1,091 | 2 | 394 | 387 | 407 | 17,813 | 18,307 | 19,609 | 2,913 |
| Manufacturers' sales branches (with stocks), total | 57 | 47,472 | 6,209 | 13.1 | 2,338 | 1 | 692 | 735 | 709 | 43,325 | 46,299 | 45,150 | 3,614 |
| Groceries, confectionery, meats. | 15 | 9,637 | 824 | 8.6 | 372 | $\cdots$ | 107 | 111 | 109 | 7,025 | 7,491 | 7,384 | 370 |
| Farm products (edible). | 3 | 3,936 | 621 | 15.8 | 245 | $\ldots$ | 80 | 103 | 81 | 4,093 | 5,643 | 4,706 | 366 |
| Drugs, chemicals, allied product | 7 | 1,724 | 338 | 19.6 | 172 | $\ldots$ | 56 | 54 | 56 | 2,828 | 3,132 | 3,193 | 374 |
| Electrical goods....... | 3 | 2,441 | 143 | 5.8 | 94 | ... | 24 | 20 | 21 | 1,908 | 1,646 | 2,018 | 44 |
| Machinery, equipment, supplies.................... Comuercial machines, equipment. Farm-dairy machinery, equipment.. Industrial machinery, equipment, supplies. Professional equipment, supplies................ | 23. | 20,882 | 2,172 | 10.4 | 1,196 | 1 | 334 | 355 | 348 | 22,749 | 23,188 | 22,484 | 1,697 |
|  | 7. | 1,520 | 539 | 35.5 | 370 | 1 | 74 | 86 | 84 | 8,336 | 6,784 | 7,298 | 109 |
|  | 4 | 16,671 | 1,207 | 7.2 | 608 |  | 192 | 205 | 198 | 10,315 | 12,248 | 11,355 | 1,356 |
|  | , | 2,033 | 182 | 9.0 | 100 | $\ldots$ | 19 | 20 | 20 | 1,926 | 2,077 | 1,702 | 172 |
|  | 8 | 658 | 244 | 37.1 | 118 |  | 49 | 4 | 6 | 2,172 | 2,079 | 2,129 | 60 |
| Manufacturers' sales branches, n.e.c............ | 6 | 8,852 | 2,111 | 23.8 | 259 | $\ldots$ | 91 | 92 | 94 | 4,722 | 5,199 | 5,365 | 763 |
|  | 39 | 95,815 | 1,290 | 1.3 | 704 | 14 | 223 | 223 | 312 | 10,830 | 11,578 | 15,913 | 199 |
| Groceries, confectionery, meats. <br> Farl products (edible) <br> Farm products (raw materials) <br> Agents and brokers, n.e.c.. | 14. | 19,493 | 390 | 2.0 | 203 | 3 | 49 | 50 | 49 | 3,837 | 3,878 | 3,837 | $\cdots$ |
|  | 5 | 2,313 | 60 | 2.6 | 42 | - | 9 | 9 | 9 | \%30 | 730 | 745 |  |
|  | 15 | 70,012 | 709 | 1.01 | 410 | 7 | 153 | 152 | 241. | 5,336 | 5,853 | 10,449 | 195 4 |
|  | 6 | 3,997 | 131 | 3.3 | 49 | 4 | 12 | 12 | 13 | 927 | 1,117 | 882 | 4 |
| Assemblers (matnly farm products), total........ | 406 | 185,041 | 5,052 | 2.7 | 2,392 | 41 | 930 | 940 | 1,008 | 43,392 | 44,210 | 46,698 | 14,068 |
| Farm products (edible).. | 7 | 1,354 | 190 | 14.0 | 117 | 1 | 42 | 45 | 48 | 2,121 | 2,368 | 2,414 | ${ }^{\prime}$ |
| Farm products (raw materials).. | 395 | 182,788 | 4,773 | 2.6 | 2,242 | 39 | 874 | 883 | 945 | 40,693 | 41,164 | 43,666 | 13,995 |
| Grain. <br> Livestock <br> Farm producta (inedible), n.e.c | 370 | 142,421 | 4,216 | 3.0 | 1,995 | 23 | 754 | 753 | 787 | 36,744 | 36,761 | 38,446 | 13,803 |
|  | 18 | 39,514 | 423 | 1.1 | 163 | 12 | 100 | 106 | 133 | 2,951 | 3,213 | 3,984 | 44 |
|  | 7 | 853 | 134 | 15.7 | 84 | 4 | 20 | 24 | 25 | 998 | 1,190 | 1,236 | 148 |
| Other assemblers................................ | 4 | 899 | 89 | 9.9 | 33 | 1 | 14 | 12 | 15 | 578 | 678 | 618 | 9 |

Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE ${ }^{1}$
Estanlishments, Sales, Pay Roll, and Pergonnel-Total; Establishments and Sales-Mrrchant Wholbsalers and Other Opkrating Types: 1948


Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE
Establishments, Sales, Pay Roll, and Personnel, ay Type of Operation and Kind of Business: 1948


[^65]
## NEBRASKA

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Table 101.-THE STATE
Establishments, Sales, Expenses, Pay Roll, Personnel, and Stocks, by Type of Operation and Kind of Business: 1948


See footnotea at end of table.

Table 101.-THE STATE-Continued
Establishmirnts, Sales, Expenses, Pay Roll, Personnel, and Stocks, by Type of Oferation and Kind of Bueinbss: 1948

| Type of operation and kind of business | Estab lishments (Number) | Sales, <br> entire year <br> (Thousand dollars) | Operating expenses ${ }^{1}$ (inc. pay roll) |  | Pay roll, entire year <br> (Thousand dollars) | Active proprie tors, ${ }^{*}$ November (Numbet) | Paid employees, workweek ended nearest- |  |  | Pay roll, workweek ended nearest- |  |  | Stocks on hand, end of year, at cost <br> (Thousand dollars) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Amount <br> (Thousand doilars) | Per. cent of sales |  |  | $\begin{aligned} & \text { March } 15 \\ & \text { (Number) } \end{aligned}$ | July 15 (Number) | $\begin{aligned} & \text { Nov. } 15 \\ & \text { (Number) } \end{aligned}$ | March 15 <br> (Dollars) | July 15 <br> (Dollars) | Nov. 15 <br> (Dollars) |  |
| Type by Kind of Businesa--Continued |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Merchant wholeaslers--Continued |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Other merchant wholesalers... | 108 | 52,335 | 6,055 | 11.6 | 3,140 | 83 | 1,041 | 1,046 | 1,111 | 54,100 | 54,964 | 59,676 | 4,643 |
| Automobilea, other motor vehiclea........... | 21 | 17,205 | 1,756 | 10.2 | 1,011 | 18 | 307 | 314 | 317 | 15,840 | 16,573 | 16,451 | 1,145 |
| Amusement, aporting goods................... | 9 | 908 | 151 | 16.6 | 46 | 12 | 21 | 39 | 23 | 747 | 944 | 782 | 132 |
| Booka, periodicala, newspapers | 10 | 1,376 | 261 | 19.0 | 161 | 4 | 76 | 72 | 76 | 2,993 | 2,913 | 3,015 | 85 |
| Coal, coke... | 9 | 7,436 | 360 | 4.8 | 199 | 4 | 46 | 43 | 43 | 3,459 | 3,383 | 3,883 | 83 |
| Farm supplites | 23 | 7,839 | 1,404 | 17.9 | 671 | 19 | 206 | 185 | 199 | 11,867 | 11,458 | 11,414 | 674 |
| Jewelry............. | 14 | 2,061 | 411 | 19.9 | 221 | 3 | 59 | 62 | 64 | 4,031 | 4,112 | 4,106 | 384 |
| Petroleum and products...................... | 14 | 7,777 | 840 | 10.8 | 362 | 9 | 140 | 141 | 133 | 7,551 | 7,822 | 7,496 | 679 |
| Merchant wholeaslers, miscellaneous products | 16 | 7,733 | 872 | 11.3 | 469 | 14 | 186 | 190 | 256 | 7,612 | 7,759 | 12,529 | 1,461 |
| Manufacturers'salea branches (with stocks), total | 149 | 239,482 | 19,769 | 8.2 | 11,635 | $\ldots$ | 3,527 | 3,528 | 3,487 | 219,852 | 216,968 | 220,583 | 18,655 |
| Groceries, confectlanery, meats.. | 31 | 52,276 | 3,143 | 6.0 | 1,479 | $\ldots$ | 431 | 439 | 454 | 26,353 | 27,022 | 28,419 | 1,446 |
| Farm products (edible)... | 11 | 7,356 | 894 | 12.2 | 4.3 | $\ldots$ | 150 | 173 | 155 | 8,096 | 9,464 | 8,480 | 293 |
| Drugs, chemicals, allied products. | 9 | 3,673 | 901 | 24.5 | 541 | $\ldots$ | 170 | 190 | 177 | 9,027 | 10,606 | 8,830 | 798 |
| Furniture, hane furnishings.............. | 3 | 3,246 | 191 | 5.9 | 83 | $\ldots$ | 26 | 28 | 28 | 1,282 | 1,388 | 1,436 | 115 |
| Automotive equipment, tires and tubes......... | 12 | 26,750 | 2,127 | 8.0 | 1,276 | ... | 354 | 399 | 44.4 | 22,469 | 24,931 | 31,247 | 4,099 |
| Electrical goods............ | 8 | 11,353 | 1,452 | 12.8 | 1,038 | $\ldots$ | 452 | 298 | 281 | 28,992 | 16,451 | 17,079 | 294 |
| Hardware, plumbing, heating. | 9 | 7,303 | 909 | 12.4 | 539 | ... | 131 | 140 | 142 | 7,927 | 8,718 | 8,547 | 517 |
| Machinery, equipment, aupplies. | 50 | 95,016 | 7,977 | 8.4 | 4,927 | $\ldots$ | 1,423 | 1,475 | 1,417. | 92,164 | 93,535 | 91,472 | 9,155 |
| Coumercial machines, equipment. | 21 | 5,911 | 1,952 | 33.0 | 1,375 | ... | 322 | 337 | 321 | 28,943 | 26,034 | 25,521 | 420 |
| Farm-dairy machinery, equipment.............. | 13 | 82,317 | 5,065 | 6.2 | 2,870 | ... | 913 | 947 | 914 | 52,814 | 57,330 | 54,817 | 8,085 |
| Industrial machinery, equipment, aupplies... | 5 | 5,226 | 561 | 10.7 | 459 | $\ldots$ | 108 | 109 | 99 | 6,372 | 5,631 | 6,685 | 528 |
| Other machinery, equipment, suppliea........ | 11 | 1,562 | 399 | 25.5 | 223 | ... | 80 | 82 | 83 | 4,035 | 4,540 | 4,449 | 122 |
| Manufacturera' aslea branches, n.e.c.......... | 16 | 32,509 | 2,175 | 6.7 | 1,309 | $\ldots$ | 390 | 386 | 389 | 23,542 | 24,853 | 25,073 | 1,938 |
| Manufacturers' ad zs offices (without stocka), total. | 30 | 50,278 | 1,892 | 3.8 | 900 | $\ldots$ | 208 | 207 | 213 | 15,458 | 16,626 | 16,904 |  |
| Lumber, construction materials. | 3 | 7,375 | 555 | 7.5 | 204 | $\ldots$ | 58 | 60 | 61 | 3,414 | 3,705 | 3,924 | $\ldots$ |
| Machinery, equipment, supplies. |  | 4,195 | 216 | 5.1 | 168 | ... | 32 | 32 | 33 | 3,198 | 3,506 | 3,156 | ... |
| Manufacturers' sales offices, n.e.c............ | 20 | 38,708 | 1,121 | 2.9 | 528 | ... | 118 | 115 | 119 | 8,846 | 9,415 | 9,824 | ... |
| Agents, brakers, total. | 218 | 807,003 | 6,538 | 0.8 | 2,930 | 216 | 1,539 | 1,568 | 1,708 | 50,939 | 52,595 | 56,563 | 139 |
| Groceries, confectionery, meats | 21 | 61,085 | 909 | 1.5 | 438 | 14 | 93 | 97 | 89 | 6,653 | 7,102 | 7,203 | ... |
| Farm producta (edible).. | 12 | 6,522 | 266 | 4.1 | 97 | 7 | 25 | 24 | 24 | 1,575 | 1,522 | 1,502 | 4 |
| Dairy, poultry products...................... | 4 |  | 19 | 5.8 | 2 | 1 | , | 2 | , | 48 | 48 | 48 |  |
| Fruits, vegetables (freah).................... | 8 | 6,197 | 247 | 4.0 | 95 | 1 | 23 | 22 | 22 | 1,527 | 1,474 | 1,454 | 4 |
| Farm products (raw materials) | 149 | 79,036 | 4,620 | 0.6 | 2,195 | 158 | 1,355 | 1,382 | 1,516 | 39,393 | 40,500 | 43,513 | 92 |
| Grain... | 9 | 49,472 | 387 | 0.8 | 151 | 3 | 34 | 34 | 31 | 3,142 | 3,150 | 2,813 | 19 |
| Livestock | 140 | 669,564 | 4,233 | 0.6 | 2,044 | 155 | 1,321 | 1,348 | 1,485 | 36,251 | 37,350 | 40,700 | 73 |
| Electricel goods. | 7 | 1,996 | 172 | 8.6 | 57 | 5 | 16 | 17 | 18 | 1,028 | 1,147 | 1,172 |  |
| Hardware, plumbing, heating. | 5 | 1,264 | 96 | 7.6 | 15 | 6 | 4 | 5 | 5 | 181 | 229 | 236 | 6 |
| Lumber, construction materials .................. | 4 | 4,961 | 87 | 1.8 | 23 | 7 | 14 | 10 | 9 | 567 | 574 | 480 | 2 |
| Machinery, equipment, supplies | 9 | 1,983 | 149 | 7.5 | 37 | 7 | 12 | 10 | 12 | 802 | 645 | 758 | 13 |
| Agents and brokers, n.e.c.... | 11 | 10,156 | 239 | 2.4 | 68 | 13 | 20 | 23 | 35 | 740 | 876 | 1,699 | 22 |
| Assemblers (mainly farm producta), total. | 1,051 | 443,926 | 14,240 | 3.2 | 7,141 | 561 | 3,422 | 3,240 | 3,520 | 136,847 | 131,541 | 148,934 | 10,488 |
| Farm products (edible). | 353 | 68,797 | 5,278 | 7.7 | 2,684 | 294 | 1,587 | 1,281 | 1,667 | 54,644 | 38,815 | 64,950 | 1,249 |
| Dairy, poultry products...................... | 334 | 57,550 | 3,512 | 6.1 | 1,661 | 284 | 965 | 1,040 | 949 | 29,636 | 33,462 | 30,526 | 1,022 |
| Fruits, vegetables (fresh)..................... | 19 | 11,247 | 1,766 | 15.7 | 1,023 | 10 | 622 | 141 | 718 | 25,008 | 5,353 | 34,424 | 227 |
| Farm products (rsw materisis) | 682 | 369,666 | 8,080 | 2.2 | 4,129 | 255 | 1,730 | 1,931 | 1,742 | 76,311 | 86,128 | 78,308 | 8,524 |
| Grain. | 643 | 279,095 | 7,513 | 2.7 | 3,911 | 216 | 1,642 | 1,835 | 1,645 | 72,729 | 82,451 | 74,327 | 8,422 |
| Hides, skins, raw furs | 10 | 793 | 68 | 8.6 | 26 | 9 | 12 | 13 | 12 | 414 | 374 | 389 | 42 |
| Livestock.................................. | 25 | 87,992 | 407 | ${ }_{0} 0.5$ | $\begin{array}{r}167 \\ \hline 25\end{array}$ | 27 | 67 | 7 | 73 | 2,742 | 2,807 | 3,107 | 46 |
| Other inedible farm products................ | 4 | 1,786 | 92 | 5.2 | 25 | 3 | 9 | 12 | 12 | 426 | 496 | 485 | 14 |
| Other agsemblers. | 16 | 5,463 | 882 | 16.1 | 328 | 12 | 125 | 128 | 111 | 5,892 | 6,598 | 5,676 | 75 |
| State, total............................... | 14 | 10,604 | n.a. | n.a. | 2,422 | $\ldots$ | 632 | 639 | 641 | 46,047 | 51,528 | 49,575 | 219 |
| Petroleum bulk atations, terminals................ Other opersting types.. | 7 | $\begin{aligned} & (x) \\ & (x) \end{aligned}$ | $\begin{aligned} & \text { n.s. } \\ & \text { n.a. } \end{aligned}$ | $\begin{aligned} & \mathrm{n}, \mathrm{~A} . \\ & \mathrm{n}, \mathrm{a} . \end{aligned}$ | $\begin{aligned} & 1,693 \\ & 729 \end{aligned}$ | $\ldots$ | $\begin{aligned} & 502 \\ & 130 \end{aligned}$ | $\begin{aligned} & 500 \\ & 139 \end{aligned}$ | $\begin{aligned} & 510 \\ & 131 \end{aligned}$ | $\begin{aligned} & 33,277 \\ & 12,770 \end{aligned}$ | $\begin{aligned} & 34,516 \\ & 17,012 \end{aligned}$ | $\begin{aligned} & 35,666 \\ & 13,909 \end{aligned}$ | 219 |

* Proprietors of unincorporated businesses.
$x$ Withheld to avoid diaclosure.
n.a. Not available or not spplicable.
n.e.c; Not elaewhere clasairied.
i Entries for agenta and brakers repreaent brokerage or commission 1 eived.

Table 102.-STANDARD METROPOLITAN AREAS
Establighments, Sales, Pay Roll, and Personnel, ay Type of Oprration and Kind of Business: 1948


[^66]$x$ Withheld to avoid disclosure.
n.e.c. Not elsewhere clessified.

Coextensive with Lancaster County.
${ }^{2}$ Consists of Dougles and Sarpy Counties, Nebr., and Pottawattamie County, Iowa.

Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE ${ }^{1}$
Establishments, Sales, Pay Roll, and Personnel-Total; Establishments and Sales-Merchant Wholesalers and Other Operating Types: 1948

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow{3}{*}{County and city} \& \multicolumn{6}{|c|}{Total} \& \multicolumn{2}{|l|}{Merchant wholesalers} \& \multicolumn{2}{|l|}{Other operating types} \\
\hline \& \multirow[b]{2}{*}{\begin{tabular}{l}
Establish- \\
(Number)
\end{tabular}} \& \multirow[b]{2}{*}{ (Thoussand dolars)} \& \multirow[b]{2}{*}{\begin{tabular}{l}
Pay roll,
entirc year \\
(Thousand dollazs)
\end{tabular}} \& \multirow[t]{2}{*}{Active proprictors,* November (Number)} \& \multicolumn{2}{|l|}{Paid employees and pay roll, workweek ended nearest Nov. 15} \& \multirow[b]{2}{*}{\begin{tabular}{l}
Establishments \\
(Number)
\end{tabular}} \& \multirow[b]{2}{*}{\begin{tabular}{l}
Sales,
entirc year \\
(Thousand \\
dollars)
\end{tabular}} \& \multirow[b]{2}{*}{\begin{tabular}{l}
Establishments \\
(Number)
\end{tabular}} \& \multirow[b]{2}{*}{\begin{tabular}{l}
Sales,
entirc year \\
(Thousand dollars)
\end{tabular}} \\
\hline \& \& \& \& \& Employecs (Number) \& Pay roll (Dollars) \& \& \& \& \\
\hline \multirow[t]{2}{*}{\begin{tabular}{l}
State, total..................... \\
Administrstive offices, auriliary unite. \\

\end{tabular}} \& 3,197 \& 2,365,053 \& 67,288 \& 2,072 \& 23,819 \& 1,309,109 \& ... \& ... \& ... \& \\
\hline \& 3,283 \& \[
\begin{gathered}
10,604 \\
2,354,449
\end{gathered}
\] \& 2,422
64,866 \& 2,072 \& 23,178 \& \[
\begin{aligned}
\& 4,49,575 \\
\& 1,259,544
\end{aligned}
\] \& 1,079 \& 713, \(0_{0}\) \& 2,104 \& 1,640,843 \\
\hline  \& 62
43
4
19 \& 21,918
17,265
4,453 \& \begin{tabular}{l}
1,213 \\
\hline 1,147 \\
66
\end{tabular} \& 38
25
13 \& 543
512
31 \& 24,369
23,39
1,010 \& 32
29
3 \& 14,731
14,327
414
4 \& 30
14
16 \& 7,177
\(\begin{aligned} \& 3,138 \\ \& 4,039\end{aligned}\) \\
\hline \begin{tabular}{l}
Antelope County. \\
Arthur County \\
Banner County. \\
Blsine County
Boone County. \\
boone county.
\end{tabular} \& 23
\(\times 1\)
\(\times 1\)
2
21 \&  \&  \&  \&  \&  \& \(\ldots\)
\(\cdots\)
\(\cdots\) \& \((x)\)
\(\ldots\)
\(\ldots\) \& -1

2
2

21 \& | (x)... |
| :--- |
| (x) |
| (x) |
| 4,97 | <br>

\hline Bax sutte County................................... \& 31
21
21 \& $\frac{12,42}{7,605}$ \& 623
470 \& 24
15 \& 251
199 \& $\frac{14,634}{12,785}$ \& 9 \& $\frac{1,072}{1,072}$ \& $\stackrel{22}{12}$ \& 11,370 <br>
\hline Rematinder of Coumty................. \& 10 \& 4,837 \& 153 \& 9 \& 52 \& 1,852 \& ... \& 1,0 \& 10 \& 4,837 <br>

\hline | Boyd County. |
| :--- |
| Brown County $\qquad$ | \& ${ }_{9}^{11}$ \& 3,130

1,736 \& 47

31 \& 6 \& | 25 |
| :--- |
| 24 | \& 932

541 \& $\stackrel{.}{2}$ \& (x) $\cdots$ \& 11 \& ( x$)^{3130}$ <br>
\hline Burfalo County........................................... \& 57
3
3 \& 21,754
$\substack{15,278 \\ 6,476}$ \& 526
423

403 \& | 45 |
| :--- |
| 17 |
| 17 | \& 223

181
42 \& 9,708
7
7,903

1,805 \& ${ }_{20}^{23}$ \& | 9,932 |
| :--- |
| 9,546 |
| 386 | \& 34

13
21 \& $\frac{11,822}{5,732}$ <br>
\hline Rematinder of county.............. \& 24 \& 6,476 \& 103 \& 17 \& 42 \& 1,805 \& 3 \& 386 \& 21 \& 6,090 <br>
\hline Burt County.. \& 22 \& 3,802 \& 85 \& 16 \& 46 \& 1,673 \& 4 \& 393 \& 18 \& <br>
\hline Butler County......................... \& 40 \& 10,767 \& 236 \& 26 \& 128 \& 4,599 \& 4 \& \& \& 10,557 <br>
\hline Cass Countr......................... \& 30
29 \& 5,924 \& 111 \& ${ }_{23}^{14}$ \& 45 \& 2,275 \& 1 \& $(\mathrm{x})$ \& 29 \& ( ${ }_{(x)}$ <br>
\hline Chase county.............................. \& 14 \& 6,672 \& 107 \& 11 \& 41 \& 2,105 \& 1 \& \& 28
13 \& <br>
\hline Cherry county. \& 19 \& 4,9\%2 \& 97 \& 17 \& 53 \& 2,007 \& 5 \& \& 14 \& 4,257 <br>
\hline Cheyerne County..................... \& 51 \& 20,141 \& 27 \& 25 \& 124 \& 5,100 \& 10 \& 925 \& 41 \& 19,216 <br>
\hline Clay Coumty. \& 28 \& 7,971 \& 125 \& 10 \& 77 \& 32 \& \& \& \& <br>
\hline coirax county........................ \& 21 \& 6,662 \& 162 \& 12 \& 88 \& 3,208 \& 2 \& (x) \& \& (x) <br>
\hline Cuming county.................................... \& 4 \& $\begin{array}{r}\text { 5,509 } \\ 16,574 \\ \hline\end{array}$ \& 82
210 \& ${ }_{24}^{14}$ \& 36
140 \& 3,605 \& $\stackrel{2}{6}$ \& (x) ${ }_{1}$ \& ${ }_{38}^{18}$ \& (x) ${ }_{15}$ <br>
\hline Dakota county.............................. \& 12 \& 4,490 \& 124 \& 8 \& 74 \& 2,73 \& 6 \& ( x ) ${ }^{4,93}$ \& 10 \& (x) <br>
\hline Daves County........................ \& 27 \& 10,253 \& 305 \& 24 \& 157 \& 6,377 \& 7 \& 2,359 \& 20 \& 7,8\% <br>
\hline Davaon Counts. \& 36 \& 12,516 \& 142 \& 29 \& 95 \& \& 2 \& (x) \& 4 \& <br>
\hline Lexingtan.......................... \& 10
26 \& ${ }_{9}^{2,613}$ \& ${ }_{78}^{64}$ \& 20 \& 35
60 \& 1,145
1,250 \& 1 \&  \& 25 \& ${ }_{(x)}^{(x)}$ <br>
\hline  \& 18 \& 11,509
1,833 \& 83
30 \& 13 \& 45
19 \& 1,497 \& $\because$ \& (x) ${ }^{\cdots}$ \& 13
16 \& ${ }_{(x)}^{11,509}$ <br>

\hline \multirow[t]{2}{*}{| Dodge County. |
| :--- |
| Fremont. |
| Remainder of County. |} \& 58 \& 34,499 \& 1,203 \& 53 \& 531 \& 26,749 \& $\frac{28}{26}$ \& 17,845 \& 40 \& 16,654 <br>

\hline \& 42
22 \& $\begin{array}{r}\text { 27, } \\ 7,420 \\ \hline\end{array}$ \& ${ }_{2} 981$ \& 14 \& 48 \& $\underset{4}{22,274} 4$ \& $\stackrel{26}{2}$ \& ( ${ }_{(x)}$ \& ${ }_{20}^{20}$ \& $(\mathrm{x})$ <br>

\hline \multirow[t]{4}{*}{|  |
| :--- |
| Administrative offices, auxiliary units.. |
| Wholessle establishments, total..... Onsha. Hemainder of County. |} \& 824 \& (x) \& 41,356 \& 491 \& 12,554 \& 788,650 \& $\ldots$ \& $\ldots$ \& . \& . <br>

\hline \& 10 \& (x) \& 1,984 \& \& 506 \& 40,840 \& \& \& \& <br>
\hline \& ${ }_{790} 81$ \& 1,466,377 \& 39,372 \& 491 \& 12, 20.8 \& 747818 \& 518 \& 487,709 \& 286 \& 97,866 <br>
\hline \& 790
24 \& $1,433,609$
32,762 \& 38,186
1,186 \& 477
14 \& 11,720 \& 726,519
21,291 \& $\stackrel{509}{9}$ \& $472, \% 66$
14,743 \& 281
15 \& 960,643
18,019 <br>
\hline Dundy County......................... \& 15 \& 3,874 \& 85 \& 12 \& 51 \& \& \& \& 13 \& <br>
\hline Finlmore County..................... \& ${ }^{28}$ \& 8 8,362 \& 185 \& 15 \& 104 \& 3,536 \& 2 \& (x) \& 26 \& (x) <br>
\hline Franklin County................................. \& ${ }_{9}^{14}$ \& 退3,388 \& 45 \& 9
3 \& ${ }_{28}^{30}$ \& ${ }_{760}^{681}$ \& 1. \& \& $\stackrel{13}{9}$ \& (x) ${ }_{3,367}$ <br>
\hline Furnse County..................... \& 27 \& 5,224 \& 82 \& 13 \& 49 \& 1,622 \& \& $\ldots$ \& 27 \& 5,224 <br>
\hline \multirow[t]{2}{*}{Gage County Bestrice.
$\qquad$ Remainder of County. $\qquad$} \& 51 \& 16,766 \& 587 \& 42 \& 262 \& 11,042 \& 16 \& 4,721 \& 35 \& 12,045 <br>
\hline \& ${ }_{23}^{28}$ \& 8,893 \& 386
201 \& 29
13 \& 169
93 \& 7,325
3,77 \& 15
1 \& (x) \& 13
22 \& ${ }_{(x)}^{(x)}$ <br>

\hline \multirow[t]{4}{*}{| Garden County |
| :--- |
| Garfield County |
| Gosper County |
| Grant County. |
| Greeley County. |} \& 9 \& \& 23 \& 10 \& 22 \& 545 \& \& $\ldots$ \& \& <br>

\hline \& 3 \& 1,061 \& 6 \& 5 \& 4 \& 151 \& $\ldots$ \& ... \& 3 \& 1,061 <br>
\hline \& 4 \& 779 \& 10 \& 1 \& 5 \& ${ }_{23}{ }^{66}$ \& $\cdots$ \& ... \& 4 \& ${ }_{279}^{79}$ <br>

\hline \& | 3 |
| :--- |
| 18 | \& - 220 \& ${ }_{47}^{11}$ \& 15 \& 36 \& ${ }_{957}^{235}$ \& $\cdots$ \& \& 18 \& 4,428 <br>

\hline \multirow[t]{3}{*}{Hell County. $\qquad$ Remainder of County} \& \% \& 68,401 \& 2,524 \& 72 \& 875 \& 46,423 \& 51 \& 22,831 \& 43 \& <br>
\hline \& 74 \& 42,475 \& 2,086 \& 55 \& 699 \& 37,282 \& \& 19,599 \& 31 \& 22,876 <br>
\hline \& 20 \& 25,926 \& 438 \& 17 \& 176 \& 9,141 \& 8 \& 3,232 \& 12 \& 22,6\% <br>

\hline \multirow[t]{5}{*}{| Bamilton County. |
| :--- |
| Harlan County |
| Hayes County. |
| Hitcheock County |
| Rolt County |
| Hooker County. |
| Howard County |} \& 20 \& 11,401 \& 117 \& 11 \& \& 2,27 \& 2 \& (x) \& 18 \& <br>

\hline \& 19 \& 4,349 \& 76
13 \& 10 \& 45 \& 1,424 \& $\ldots$ \& $\ldots$ \& 19 \& 4,389 <br>
\hline \& 22 \& 13,507 \& 121 \& 15 \& 71 \& 2,107 \& $\cdots$ \& $\cdots$ \& 22 \& 13,507 <br>
\hline \& 27
2 \& 19,353 \& \& \& (x) ${ }^{148}$ \& 4,062 \& 5 \& ${ }_{(x)} 664$ \& 2 \& 18, 689 <br>
\hline \& 16 \& ${ }_{3,101}$ \& ${ }^{(x)} 118$ \& \& ${ }^{(x)} 37$ \& (2,211 \& 1 \& \& 15 \& <br>

\hline \multirow[t]{2}{*}{| Jefferson county |
| :--- |
| Fairbury. |
| Remainder of County |} \& 32 \& 10,465 \& 306 \& 17 \& 145 \& \& 7 \& \& 25 \& <br>

\hline \& 20
12 \& 5,021 \& $\stackrel{234}{52}$ \& 12
5 \& 107

38 \& 4,907 \& ..? \& 2,988 \& | 13 |
| :--- |
| 12 | \& $\xrightarrow{2,3,054}$ <br>

\hline \multirow[t]{5}{*}{| Johraon County. |
| :--- |
| Kearney County |
| Keith County. |
| Keya Pahs County |
| K1mball Gounty |
| Knox County. |} \& 15 \& \& \& \& \& 682 \& \& \& \& <br>

\hline \& 19 \& 5,374 \& 54 \& 7 \& 40 \& 1,082 \& 1 \& (x) ${ }_{58 /}$ \& 18 \& (x) <br>
\hline \& 2 \& (x) ${ }^{\text {a }}$ \& (x) ${ }^{189}$ \& (x) ${ }^{21}$ \& (x) ${ }^{86}$ \& (x) ${ }^{3,773}$ \& . 4 \& ... \& 2 \& ${ }_{(x)}^{8,626}$ <br>
\hline \& 25 \& 8,931 \& 120 \& \& \& 3,225 \& 5 \& 79 \& 20 \& 8,85 <br>
\hline \& \& 5,348 \& \& \& \& 1,600 \& \& \& \& (X) <br>
\hline
\end{tabular}

See footnotes at end of table.

Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE- Continued
Establibhmbnts, Sales, Pay Roll, and Personnel-Total; Establishments and Sales-Merchant Wholesalers and Other Operating Types: 1948


[^67]Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE
Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948

| County, type of operation, and kind of business | Establishments <br> (Number) | Sales, entire year (Thousand dollats) | Pay roll, entire year <br> (Thousand dollars) | Active proprietors,* November (Number) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Employees (Number) | Pay roll (Dollars) |
| ADAMS County, total.. | 62 | 21,918 | 1,213 | 38 | 543 | 24,369 |
| Merchant wholesalers, total.. | 32 | 14,741 | 1,085 | 21 | 476 | 22,105 |
| Grocerles, confectionery, meata. Beer, wines, distilled spirits. Automative equipment, tires and tubea. Waste materials. Merchant wholesalers, n.e.c. | 3 4 6 3 16 | 3,600 569 1,431 888 8,253 | 163 48 196 20 658 | 3 <br> 1 <br> $\cdots$ <br>  <br> 12 | 75 18 56 9 918 | 3,888 1,813 3,592 382 13,028 |
| Petroleum bulk stations, terminala. Other operating typea.................. | 7 23 | 1,048 6,129 | 20 108 | ${ }_{11}^{6}$ | 9 58 | 371 1,893 |
| BUFFALO COUNTY, total.. | 57 | 21,754 | 526 | 45 | 223 | 9,708 |
| Merchant wholesalera, total. | 23 | 9,932 | 376 | 19 | 148 | 7,335 |
| Ferm producta (edible) Automotive equipment, tires and tubea. Waste materisls. <br> Merchant wholesalers, n.e.c. | 5 4 3 11 | 1,940 484 333 7,175 | 148 61 22 145 | 2 5 2 10 | 64 17 8 59 | 2,611 1,211 330 3,183 |
| petroleum bulk stations, terminals... 0ther operating types...................... | 16 | 1,997 9,825 | 44 106 | 111 | 14 61 | 809 1,564 |
| CHEYENNE COUNTY, total. | 51 | 20,141 | 271 | 25 | 124 | 5,100 |
| Merchant wholesalers................... <br> Petroleum bulk stations, terminals.. <br> 0ther operating types..................... | $\begin{aligned} & 10 \\ & 18 \\ & 23 \end{aligned}$ | $\begin{array}{r} 925 \\ 1,590 \\ 17,626 \end{array}$ | 92 58 121 | 5 9 11 | 41 22 61 | 1,880 1,103 2,117 |
| DODGE COUNTY, total. | 68 | 34,499 | 1,203 | 53 | 531 | 26,749 |
| Merchant wholesalers, total... | 28 | 17,845 | 745 | 25 | 316 | 16,908 |
| Beer, wines, distilled spirits......... <br> Farm products (raw materials)............. <br> Automotive equipment, tires and tubes. <br> Waste materials. <br> Merchant wholesalers, n.e.c. | 4 3 8 3 10 | 512 8,436 1,198 250 7,449 | 20 226 210 9 280 | 5 3 5 3 9 | 8 61 75 8 164 | 387 4,155 3,886 177 8,303 |
| Petroleum bulk stations, terminala. | 18 | 2,530 | 69 | 15 | 24 | 1,326 |
| Aasemblers (mainly ferm products), total. | 19 | 10,092 | 367 | 11 | 171 | 8,094 |
| Farm products (raw materials). <br> Assemblers, n.e.c................ | $10^{9}$ | 6,631 3,461 | 216 151 | 10 | 83 88 | 4,412 3 3,682 |
| Other operating types... | 3 | 4,032 | 22 | 2 | 20 | 421 |
| DOHCLAS COUNTY, total. | 824 | (x) | 41,356 | 491 | 12,554 | 788,650 |
| Administrative, auxiliary units... Wholesale eatablishnents.......... | 10 814 | $\begin{gathered} (x) \\ 1,466,371 \end{gathered}$ | 1,984 39,372 | 491 | 506 12,048 | $\begin{array}{r} 40,840 \\ 747,810 \end{array}$ |
| wholesaie establishments |  |  |  |  |  |  |
| Merchant wholesalers, total... | 518 | 487,709 | 25,233 | 352 | 7,907 | 478,424 |
| Groceries, confectionery, meats. |  |  | 3,176 | 33 | 1,011 | 54,933 |
| Farm products (edible)........... | 32 | 28,654 | 2,640 | 36 | 858 | 51,779 |
| Beer, wines, distilled spirits. | 13 | 29,061 | 1,167 | 7 | 275 | 23,379 |
| Furniture, home furnishings........ | 13 | 10,634 | 1,053 | 5 | 307 | 22,051 |
| Paper and its products................... Farm products (raw materiala).......... | 111 | 8,938 157,178 | 840 1,276 | 2 103 | 305 364 | 17,215 23,177 |
| Farm products (rau materiala)............ | 108 35 | $\begin{array}{r}157,178 \\ 10,004 \\ \hline\end{array}$ | 1,276 1,486 | 103 | 364 544 | 23,177 33,376 |
| Electrical goods...................... | 27 | 38,227 | 2,518 | 11 | 805 | 46,740 |
| Machinery, equipment, supplies. | 95 | 40,557 | 3,926 | 50 | 1,223 | 76,524 |
| Merchant wholesalers, n.e.c... | 143 | 111,211 | 7,151 | 80 | 2,215 | 129,259 |
| Petroleum bulk stations, terminals.. | 26 | 20,836 | 841 | 18 | 280 | 16,394 |
| Agents, brokers, total........ | 126 | 607,328 | 2,093 | 109 | 524 | 39,808 |
| Farm products (edible)....... | 7 | 6,024 | 71 | 1 | 15 | 1,002 |
| Farm producta (raw materials).... | 68 | 523,246 | 1,235 | 62 6 | 356 5 | 24,641 |
| Hardware, plumbing, heating. <br> Agents and brokers, n.e.c. | 5 46 | 1,264 76,794 | 15 772 | 40 | 5 148 | 236 13,929 |
| Other operating types.................... | 14. | 350,498 | 21,205 | 12 | 3,337 | 213,184 |
| GAGE COUNTY, total........... | 51 | 16,766 | 587 | 42 | 262 | 11,042 |
| Merchant wholesalers, total. | 16 | 4,721 | 295 | 21 | 118 | 5,723 |
| Farm products (ealble)......................... Automotive equipment, tires and tubes... Merchant wholesalers, n.e.c................ | 5 3 8 8 | 842 635 3,244 | 39 109 147 | $\begin{array}{r}7 \\ \hdashline \\ \hline 14\end{array}$ | 16 39 63 | 828 1,970 2,925 |
| Petroleum bulk stations, terminals. Other operating types.............. | 11 24 | 1,458 10,587 | 36 256 | 12 9 | 16 128 | 633 4,686 |

See footnotes at end of table.

Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE-Continued
Establishments, Sales, Pay Roli, and Personnel, sy Type of Operation and Kind of Business: 1948


* Propristors of unincorporated businseses.
$x$ Witheld to avoid disclosure.
n.e.c. Not elsewhere classified.


## NEVADA

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104 Counties With 50 Establishments or More: Establishments, sales, pay roll, and personnel, by type of operation and kind of business. ..... 27.03
Clark County ..... 27.03
Washoe County ..... 27.03

Table 101-THE STATE
Establishments, Sales, Expenses, Pay Roll, Personnel, and Stocks, by Type of Operation and Kind or Business: 1948

| Type of operation and kind of ousiness | Estab-lish-ments(Number) | Sales, entire year (Thousand dollars) | Operating expenses (inc. pay roll) |  | Pay roll, entire year <br> (Thousand dollars) | Active proprie Nors, ber (Num. ber) | Paid employess, workweek enčed nearest- |  |  | Pay roil, workweek ended nearest- |  |  | Stocks on hand, end of year, at cost <br> (Thousand dollars) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | $\begin{aligned} & \text { Per- } \\ & \text { cent } \\ & \text { of } \\ & \text { sales } \end{aligned}$ |  |  | March 15 <br> (Number) | July 15 (Number) | Nov. 15 (Number) | March 15 (Dollars) | July 15 <br> (Dollars) | Nov. 15 (Dollars) |  |
| State, total.. | 257 | 79,498 | п.8. | п. 8. | 4,676 | 191 | 1,289 | 1,341 | 1,336 | 84,619 | 88,554 | 90,100 | 7,448 |
| Administrative, auxiliary units............ 1948.... Wholesale estsblishments..................... . 1948.... | 254 | 79,498 | $\begin{aligned} & \mathrm{n}, \mathrm{~s} . \\ & \mathrm{n}, \mathrm{a} \end{aligned}$ | n.s. | $\begin{array}{r} 62 \\ 4,614 \end{array}$ | 191 | $\begin{array}{r} 10 \\ 1,279 \end{array}$ | 1,330 | $\begin{array}{r} 10 \\ 1,326 \end{array}$ | $\begin{array}{r} 812 \\ 83,807 \end{array}$ | $\begin{array}{r} 842 \\ 87,712 \end{array}$ | $\begin{array}{r} 888 \\ 89,212 \end{array}$ | $\begin{array}{r} 49 \\ 7,399 \end{array}$ |
| $\begin{aligned} & \text { 1939.... } \\ & 1929 . . . \end{aligned}$ | 175 96 | $\begin{aligned} & 23,231 \\ & 13,719 \end{aligned}$ | n.a. n.a. | n. ${ }_{\text {n }}$ n.a. | 1,294 | 108 32 | $\begin{gathered} 693 \\ \text { n, a. } \end{gathered}$ | $\begin{array}{r} 764 \\ \text { n.s. } \end{array}$ | $\begin{array}{r} 767 \\ \text { n.s. } \end{array}$ | $\begin{aligned} & \text { n.s. } \\ & \text { n.s. } \end{aligned}$ | n.s. | $\begin{aligned} & \mathrm{n}, \mathrm{~s} . \\ & \mathrm{n}, \mathrm{a} \end{aligned}$ | 2,105 1,324 |
| whol esale mstablishments |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Tyoe or Operation |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Merchant uholesalers, total. | 144 | 54,904 | 7,258 | 13.2 | 3,6\% | 100 | 1,011 | 1,070 | 1,051 | 66,498 | 71,165 | 71,229 | 6,272 |
| Service wholesalers, domestic market............ Limited-function wholesalers................. | 140 4 | 52,960 1,944 | 7,191 67 | 13.6 3.4 | 3,662 34 | 98 2 | 1,006 5 | 1,062 <br> 8 | 1,042 9 | 65,968 530 | 70,505 660 | 70,458 771 | 6,218 |
|  | $\begin{aligned} & 16 \\ & 94 \end{aligned}$ | 3,924 20,670 | 634 2,465 | $\begin{aligned} & 16.2 \\ & 13.9 \end{aligned}$ | 316 602 | ${ }^{1}$ | 83 185 | 78 182 | 84 191 | 5,708 11,601 | 5,227 11,320 | 5,707 12,276 | 381 746 |
| Type by Kind of luginess |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Merchant wholesalers, totsl. | 144 | 54,904 | 7,258 | 13.2 | 3,696 | 100 | 1,011 | 1,070 | 1,051 | 66,498 | 7,165 | 72,229 | 6,272 |
| Groceries, confectionery, me | 21 | 11,604 | 870 | 7.5 | 469 | 12 | 129 | 144 | 235 | 9,106 | 9,962 | 9,416 | 955 |
| Groceries (general line).. | 8 | -6,245 | 320 | 5.1 | 181 | ; | 55 | 62 | 62 | 3,375 | 3,848 | 3,750 | 818 |
| Mests, reat products........... | 7 | 4,436 | 443 | 10.0 | 252 36 | 4 | - 63 | 69 | 62 | 4,986 | 5,268 | 4,963 | 125 |
| Other grocery, food apecialties | 6 | 923 | 107 | 11.6 | 36 | 8 | 11 | 13 | 11 | 745 | 846 | 703 | 12 |
| Farm products (edffle). | 14 | 6,498 | 1,170 | 18.0 | 607 | 13 | 158 | 186 | 179 | 10,070 | 10,996 | 11,109 | 235 |
| Dsiry, poultry products.......................... |  | 4,021 | 747 | 18.6 | 384 | 9 | 108 | 132 | 123 | 6,834 | 7,437 | 7,555 | 190 |
| Frults, vegetsbles (fresh)..................... | 4 | 2,477 | 423 | 17.1 | 223 | 4 | 50 | 54 | 56 | 3,236 | 3,559 | 3,554 | 25 |
| Beer, vines, distilled spirits. | 18 | 9,957 | 1,097 | 11.0 | 421 | 14 | 115 | 121 | 121. | 7,220 | 7,438 | 7,877 | 1,474 |
| Beer, sle............ | 8 | 2,815 |  |  | 125 |  | 41 | 43 | 41 |  | 2,702 | 2,718 | 263 |
| Winea, distilled spirits. | 10 | 7,142 | 789 | 11.0 | 296 | 6 | 74 | 78 | 80 | 4,651 | 4,736 | 5,159 | 1,211 |
| Drugs, chemicals, allied products.............. | 3 | 301 | 65 | 21.6 | 27 | 3 | 9 | 10 | 9 | 465 | 530 | 473 | 49 |
| Tobsco and products (exc. lear)................ | 5 | 3,892 | 375 | 9.6 | 187 | i5 | 47 | 47 | 48 | 3,148 | 3,225 | 3,212 | 249 |
| Automotive equipment, tires and tubes........... | 19 | 4,738 | 955 | 20.2 | 569 | 15 | 160 | 164 | 167 | 10,330 | 11,591 | 10,913 | 1,076 |
| Electrical goods................................ | 5 |  | 269 427 | 14.6 13.4 | 132 287 | 2 | 37 66 | 37 66 | 36 | 2,197 4,680 | 2,322 | 2,565 5,133 | 166 703 |
| Hardvare, plumbing, heating..................... | 6 | 3,198 | 427 | 13.4 | 287 | 2 | 66 | 66 | 71 | 4,680 | 4,709 | 5,133 | 703 |
| Lumber, construction materials. | 9 | 5,609 | 695 | 12.4 | 338 | 2 | 83 | 92 | 81 | 6,367 | 6,516 | 7,008 | 345 |
| Lumber, millwork............. | 4 | 2,981 | 140 | 4.7 | 76 |  | 19 | 20 | 20 | 1,430 | 1,472 | 1,509 | 188 |
| Other construction materisls. | 5 | 2,628 | 555 | 21.1 | 262 | 2 | 64 | 72 | 61 | 4,937 | 5,044 | 5,499 | 157 |
| Machinery, equipment, supplies.. | 23 | 3,927. | 770 | 19.6 | 409 | 21 | 118 | 121 | 126 | 7,662 | 8,488 | 8, 192 | 733 |
| Coamercial machines, equipment |  | 859 | 188 | 21.9 | 121 | 5 | 42 | 39 | 4.4 | 2,374 | 2,398 | 2,461 | 107 |
| Construction machinery, equipment............. | 3 | 757 | 137 | 18.1 | 69 | 3 | 16 | 17 | 16 | 1,092 | 1,223 | 1,045 | 210 |
| Industrisl machinery, equipment, supplies.... | 11 | 2,076 | 385 60 | 18.5 25.5 | 189 | 11 | 51 | 57 | 57 | 3,651 | 4,310 | 4,166 | 361 55 |
| Other machinery, equipment, supplies........... | 3 | 235 | 60 | 25.5 | 30 | 2 | 9 | 8 | 9 | 545 | 557 | 520 | 55 |
| Waste materisle................................. | 7 | 576 | 67 | 11.6 | 16 | 5 | 12 | 10 | 8 | 507 | 558 | 436 | 23 |
| Other merchant wholesalers. | 14 | 2,763 | 498 | 18.0 | 240 | 13 | 77 | 72 | 70 | 4,746 | 4,830 | 4,895 | 284 |
| Automobiles, other motor vebicles............. | 3 | 977 | 118 | 12.1 | 60 | 4 | 21 | 16 | 13 | 1,594 | 1,612 | 1,498 | 128 |
| Aruusement, sporting goods..................... | 3 | 356 | 136 | 38.2 | 55 | 4 | 15 | 16 | 19 | 920 | +980 | 1,030 | 41 |
| Books, periodicals, newspapers................ | 3 | 840 | 119 | 15.4 | 76 | 2 | 28 | 29 | 28 | 1,191 | 1,332 | 1,488 | 24 |
| Merchant wolesalers, n.e.c..................... | 5 | 590 | 115 | 19.5 | 49 |  | 13 | 11 | 10 | 1,021 |  | 879 | 91 |
| Manufacturers' sales branches(witb stocke),total.. | 16 | 3,924 | 634 | 16.2 | 316. | 1 | 83 | 78 | 84 | 5,708 | 5,227 | 5,707 | 381 |
| Groceries, confectionery, mests................. | 5 | 1,675 | 182 | 10.9 | 56 |  | 18 | 16 | 17 | 1,087 | 1,034 | 1,085 | 75 |
| Lumber, construction materials.................. | 5 3 | 1,101 285 | 223 | 20.2 4.9 | 122 89 | 1 | 35 15 | 33 14 | 34 17 17 | 2,313 1,382 | 1,836 1,381 | 2,043 1,615 | 170 35 |
| Macbinery, equipment, supplies,................... Manuf acturers' sales branches, | 3 | 863 | 101 | 11.7 | 49 | $\ldots$ | 15 | 15 | 16 | 1,926 | ,976 | 1,964 | 101 |

* Proprietors of unincorporated businesses.
n.s. Not available or not applicable.
n.e.c. Not elsewbere classified.

Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE ${ }^{2}$
Establishments, Salre, Pay Roll, and Personnel-Total; Establishments and Sales-Merchant Wholesalers and Other Operating Types: 1948

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow{3}{*}{County and city} \& \multicolumn{6}{|c|}{Total} \& \multicolumn{2}{|l|}{Merchant wbolesalers} \& \multicolumn{2}{|l|}{Other operating types} \\
\hline \& \multirow[b]{2}{*}{Establishments (Number)} \& \multirow[b]{2}{*}{\begin{tabular}{l}
Sales, eatire yeat \\
(Thousand dollars)
\end{tabular}} \& \multirow[b]{2}{*}{\begin{tabular}{l}
Pay roll, entire year \\
(Thousand dollars)
\end{tabular}} \& \multirow[t]{2}{*}{Active proprietors, * November (Number)} \& \multicolumn{2}{|l|}{Paid employees and pay roll, workweek ended nearest Nov. 15} \& \multirow[b]{2}{*}{\begin{tabular}{l}
Establishments \\
(Number)
\end{tabular}} \& \multirow[b]{2}{*}{\begin{tabular}{l}
Sales, eatire year \\
(Thousand dollars)
\end{tabular}} \& \multirow[b]{2}{*}{\begin{tabular}{l}
Establishments \\
(Number)
\end{tabular}} \& \multirow[b]{2}{*}{\begin{tabular}{l}
Sales, entire year \\
(Thousand dollars)
\end{tabular}} \\
\hline \& \& \& \& \& \begin{tabular}{l}
Employees \\
(Number)
\end{tabular} \& Pay toll (Dollars) \& \& \& \& \\
\hline State, total...................... \& 257 \& 79,498 \& 4,676 \& 191 \& 1,336 \& 90,100 \& ... \& ... \& \(\ldots\) \& \(\cdots\) \\
\hline Administrative, auxilifary unitb........ Wholesale establishments................ \& 254 \& 79,498 \& 62
4,614 \& 191 \& 10
1,326 \& 888
89,212 \& 14. \& 54, 904 \& ii0 \& 24,994 \\
\hline cburchill County......................... \& 8 \& 1,211 \& 28 \& 9 \& 10 \& 534 \& 1 \& (x) \& 7 \& (x) \\
\hline Clark County........................... \& 58 \& 20,234 \& 1,309 \& 44 \& 372 \& 24,54, \& 45 \& 14,829 \& 13 \& 5,405 \\
\hline Las Vegas............................
Remainder of \& 51
7 \& 17,885
2,349 \& 1,183 \& 40 \& 335
37 \& 22,233
2,408 \& 42 \& 14,300 \& 9 \& 3,585
1,820 \\
\hline Douglas County.......................... \& 5 \& 849 \& 25 \& 4 \& 10 \& 541 \& 1 \& (x) \& 4 \& (x) \\
\hline Eiro County............................. \& 19 \& 3,375 \& 90 \& 19 \& 31 \& 1,888 \& 5 \& 1,253 \& 14 \& 2,122 \\
\hline \begin{tabular}{l}
Elko. \\
Remainder of County
\end{tabular} \& \(\begin{array}{r}11 \\ 8 \\ \hline\end{array}\) \& 2,398

977 \& 69
21 \& 12
7 \& 22
9 \& 1,467 \& 4 \& (x) ${ }_{\text {(x) }}$ \& 7
7

7 \& $$
\begin{aligned}
& (x) \quad{ }^{2}+2 x \\
& (x)
\end{aligned}
$$ <br>

\hline Esmeralda County......................... \& 1 \& (x) \& ( $x$ ) \& (x) \& (x) \& (x) \& ... \& . \& 1 \& (x) <br>
\hline Eureka County............................. \& 3 \& 373 \& \& 3 \& \& \& - \& \& 3 \& 373 <br>
\hline Bumboldt County.......................... \& 11 \& 1,979 \& 67 \& 9 \& 24 \& 1,299 \& 4 \& 837 \& 5 \& 1,142 <br>
\hline Lander County.......................... \& 5 \& 469 \& 12 \& 5 \& 4 \& 250 \& - \& \& 5 \& <br>
\hline Lincoln County........................... \& 5 \& 524 \& 11 \& 8 \& 4 \& 285 \& 1 \& (x) \& 4 \& (x) ${ }_{566}$ <br>
\hline Lyon County............................... \& 5 \& 566 \& 7 \& 7 \& 4 \& 191 \& - \& ... \& 5 \& 566 <br>
\hline Mineral County........................... \& 3 \& (x) \& (x) \& (x) \& (x) \& \& \& \& 3 \& (x) <br>
\hline Nye County................................. \& 7 \& (x) 613 \& (x) 20 \& 6 \& 9 \& (x) 366 \& 1 \& (x) \& 6 \& <br>
\hline Ornsby County............................. \& 5 \& ${ }^{867}$ \& 47 \& 3
5 \& 10 \& 830
348 \& 1 \& (x) \& 4 \& (x) 734 <br>

\hline | Pershing County. |
| :--- |
| Storey County | \& 6

1 \& \& \& (x) ${ }^{5}$ \& (x) ${ }^{7}$ \& \& $\ldots$ \& $\ldots$ \& 6
1 \& (x) ${ }^{734}$ <br>
\hline Washoe County........................... \& 100 \& 44,363 \& 2,874 \& 53 \& 800 \& 55,343 \& ... \& ... \& ... \& . <br>
\hline Administrative, auxiliary units....... \& 3 \& \& 62 \& \& 10 \& 888 \& \& \& $\because$ \& <br>
\hline Wholesale estsblishments, total...... \& 97 \& 44,363 \& 2,812 \& 53 \& 790 \& 54,455 \& 77 \& 35,614 \& 20 \& (x) 8 ,749 <br>

\hline | Reno. |
| :--- |
| Sparks | \& $\begin{array}{r}92 \\ 2 \\ \hline\end{array}$ \& (x) ${ }^{43,640}$ \& $(\mathrm{x})^{2,785}$ \& \& \& (53, 925 \& 73

2 \& \& 19 \& <br>
\hline Remafnder of County.................. \& , \& \& \& \& \& \& 2 \& \& $i$ \& <br>
\hline White Pine County....................... \& 15 \& 3,007 \& 147 \& 15 \& 43 \& 3,108 \& 8 \& 1,855 \& 7 \& 1,152 <br>
\hline
\end{tabular}

* Proprietors of unfncorporated businesses.
$x$ Withheld to avold disciosure.
Based on advance 1950 population estimstes.

Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE
Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948


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## NEW HAMPSHIRE

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Table 101.-THE STATE
Establishments, Sazes, Expenses, Pay Roll, Personnel, and Stocks, by Type or Operation and Kind of Business: 1948

| Type of operation and kind of business | Estab-lishments (Number) | Sales, entire year (Thousand dollars) | Operating expenses ${ }^{1}$ (inc. pay roll) |  | Pay roll, entire year <br> (Thousand dollars) |  | Paid employees, workweek ended nearest- |  |  | Pay roll, workweek ended nearest- |  |  | Stocks on hand, end of year, at cost <br> (Thousand doliars) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Amount <br> (Thousand dollars) | Per. cent of sales |  |  | March 15 <br> (Number) | July 15 <br> (Number) | Nov, 15 <br> (Number) | March 15 <br> (Dollars) | July 15 <br> (Dollars) | Nov. 15 <br> (Dollars) |  |
| State, total. | 521 | 188,998 | . 8. | n. 8. | 11,471 | 260 | 3,850 | 4,189 | 4,073 | 199,792 | 224,428 | 215,850 | 14,499 |
| Admfnistrative, suxiliary units.............1948.... <br> Wholesale establishments.................... .1948.... | 518 | 188,998 | n.s. | n.8. n.8. | $\begin{array}{r} 180 \\ 11,291 \end{array}$ | 260 | 3,813 $\begin{array}{r}37\end{array}$ | 4,152 | 36 4,037 | 3,329 196,463 | 3,469 220,959 | 3,466 212,384 | 14,499 |
| $\begin{aligned} & 1939 \ldots . \\ & 1929 . . . \end{aligned}$ | $\begin{aligned} & 363 \\ & 326 \end{aligned}$ | $\begin{gathered} 64,263 \\ 61,414 \end{gathered}$ | $\begin{aligned} & \text { n. } \mathrm{s} . \\ & \text { n.s. } \end{aligned}$ | $\begin{aligned} & \text { n. } \mathrm{s} . \\ & \mathrm{n} . \mathrm{s} . \end{aligned}$ | $\begin{aligned} & 3,735 \\ & 3,692 \end{aligned}$ | $\begin{aligned} & 198 \\ & 182 \end{aligned}$ | 2,432 | $\begin{gathered} 2,620 \\ \text { n.e. } \end{gathered}$ | 2,570 n.e. | $\begin{aligned} & \text { n. } \\ & \text { n. } \end{aligned}$ | $\begin{aligned} & \text { n. } \mathrm{s} . \\ & \text { n. } \end{aligned}$ | $\begin{aligned} & \text { n. } \mathrm{B} . \\ & \text { n.a. } \end{aligned}$ | $\begin{aligned} & 5,184 \\ & 6,231 \end{aligned}$ |
| WHOLESALE ESTABLISHMRNTS Type of Operation |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Merchant wholesalers, total. | 354 | 109,321 | 14,183 | 13.0 | 7,864 | 206 | 2,751 | 2,990 | 2,961 | 133,568 | 152,451 | 149,826 | 10,102 |
| Service wholesaiers, domestic market............ <br> Limited-function wholesalers....................... | 339 15 | $\begin{aligned} & 97,568 \\ & 11,753 \end{aligned}$ | 13,696 | 14.0 4.1 | 7,618 246 | 197 9 | 2,676 75 | 2,900 90 | 2,868 93 | $\begin{array}{r} 129,911 \\ 3,657 \end{array}$ | 147,668 4,783 | $\begin{array}{r} 145,255 \\ 4,571 \end{array}$ | 9,594 |
|  | 53 85 | 34,414 39,413 | 3,292 3,278 | 9.6 8.3 | 1,836 1,358 | 35 | 528 421 | 566 416 | 529 418 | 34,034 24,986 | 36,136 26,133 | 33,269 25,666 | 1,519 $\mathbf{2}, 780$ |
| Agents, brokers.. | 4 | 457. | 37 | 8.1 | 14 | 2 | 8 | 8 | 8 | 237 | 236 | ${ }_{255}$ |  |
| Assemblers (mainly farm products) | 22 | 5,393 | 451 | 8.4 | 219 | 17 | 105 | 172 | 121 | 3,638 | 6,003 | 3,368 | 93 |
| Merchant wholesalers, total | 354 | 109,321 | 14,183 | 13.0 | 7,864 | 206 | 2,751 | 2,990 | 2,961 | 133,568 | 152,451 | 149,826 | 10,102 |
| Groceries, confectionery, meats | 50 | 28,186 | 1,973 | 7.0 | 1,006 | 33 | 359 | 387 | 390 | 17,296 | 19,008 | 18,980 | 2,288 |
| Croceries (general line) | 11 | 10,961 | 852 | 7.8 | 416 | 2 | 166 | 180 | 174 | 7,234 | 8,208 | 7,991 | 1,522 |
| Confectionery. | 10 | 687 | 121 | 17.6 | 60 | 10 | 23 | 24 | 35 | 1,099 | 1,019 | 1,371 | 34 |
| Fish, see foods.. | 3 | 140 | 15 | 10.7 | 6 | 4 | 2 | , | 2 | 110 | 110 | 110 | 1 |
| Mests, mest products......................... | 7 | 5,294 | 284 | 5.4 | 137 | 7 | 44 | 49 | 51 | 2,243 | 2,515 | 2,733 | 58 |
| Other grocery, food specialties.............. | 19 | 11,104 | 701 | 6.3 | 387 | 10 | 124 | 132 | 128 | 6,610 | 7,156 | 6,775 | 673 |
| Farm products (edible). | 4 | 10,517 | 1,867 | 17.8 | 1,099 | 27 | 380 | 432 | 375 | 18,965 | 22,295 | 19,003 | 222 |
| Dairy, poultry products | 19 | 5,638 | 1,209 | 21.4 | 719 | 11 | 252 | 290 | 252 | 12,486 | 14,802 | 12,965 | 97 |
| Fruits, vegetables (fresh).................... | 25 | 4,879 | 658 | 13.5 | 380 | 16 | 128 | 142 | 123 | 6,479 | 7,493 | 6,038 | 125 |
| Beer, wines, distilled spirits. | 19 | 11,818 | 1,971 | 16.7 | 964 | 7 | 296 | 358 | 350 | 15,617 | 21,311 | 19,060 | 741 |
| Drugs, cbemicals, allied products | 8 | 1,767 | 289 | 16.4 | 163 | - 6 | 63 | 67 | 70 | 2,739 | 2,904 | 2,982 | 326 |
| Drugs. | 4 | 1,442 | 206 | 14.3 | 129 | - 2 | 50 | 50 | 53 | 2,156 | 2,130 | 2,319 | 277 |
| Industrial cbenicals, paints. | 4 | 325 | 83 | 25.5 | 34 | 4 | 13 | 17 | 17 | 583 | 774 | 663 | 49 |
| Tobsceo and products (exc. lear)............... | 18 | 11,431 | 666 | 5.8 | 381 | 7 | 160 | 161 | 156 | 6,840 | 7,073 | 6,878 | 686 |
| Dry goods, spparel.............................. | 5 | 4,539 | 576 | 12.7 | 349 | , | 94 | 24 | 96 | 6,480 | 6,609 | 6,963 | 272 |
| Fumiture, bame furnishings | 9 | 157 | 29 | 18.5 | 5 | 8 <br> 5 | 2 | 3 | 5 | 60 |  | 120 | 23 |
| Psper and its products.. | 7 | 722 | 116 | 16.1 | 51 | 5 | 15 | 22 | 28 | 764 | 1,080 | 1,334 | 93 |
| Automotive equipment, tires and tubes........... | 30 | 5,469 | 1,332 | 24.4 | 784 | 18 | 261 | 269 | 312 | 12,689 | 14,062 | 15,784 | 1,104 |
| Electrical goods.. | 9 | 6,436 | 535 | 8.3 | 291 | 4 | 92 | 102 | 100 | 5,339 | 5,771 | 5,616 | 853 |
| Genersl line, spparstus, supplies............ | 5 | 5,549 | 369 | 6.6 | 203 | $\frac{7}{3}$ | 58 | 66 | 63 | 3,773 | 4,198 | 3,863 | 777 |
| Electrical sppliances, specialties........... | 4 | 887 | 166 | 18.7 | 88 | 3 | 34 | 36 | 37 | 1,566 | 1,573 | 1,753 | 76 |
| Hardware, plumbing, beating. | 18 | 8,245 | 1,526 | 18.5 | 892 | 3 | 305 | 317 | 316 | 13,495 | 15,041 | 16,186 | 1,389 |
| Hardware..................................... | 6 | 2,723 | 573 | 21.0 | 359 |  | 167 | 165 | 161 | 6,156 | 6,542 | 6,432 | 598 |
| Plumbing, hesting equipment, supplies........ | 12 | 5,522 | 953 | 17.2 | 533 | 2 | 138 | 152 | 155 | 7,339 | 8,499 | 9,754 | 791 |
| Lumber, construction materials. | 19 | 3,684 | 754 | 20.5 | 481 | 10 | 138 | 171 | 155 | 7,087 | 9,159 | 9,169 | 321 |
| Lumber, millwork............................... | 10 | 1,835 | 321 | 17.5 | 193 | 4 | 79 | 91 | 66 | 3,594 | 4,140 | 3,070 | 197 |
| Other construction materials. | 9 | 1,849 | 433 | 23.4 | 288 | 6 | 59 | 80 | 89 | 3,493 | 5,019 | 6,099 | 124 |
| Macbinery, equipment, supplies.. | 37 | 5,158 | 1,097 | 21.3 | 604 | 15 | 220 | 221 | 232 | 11,989 | 12,485 | 12,764 | 1,142 |
| Commercial machines, equipment | 9 | 475 | 164 | 34.5 | 97 | 6 | 36 | 45 | 56 | 1,381 | 2,160 | 2,246 | 83 |
| Construction machinery, equiprent............ | 8 | 2,621 | 414 | 15.8 | 233 | . | 87 | 80 | 80 | 5,308 | 4,815 | 4,560 | 550 |
| Industrial macbinery, equipment, aupplies.... | 5 | 953 67 | 223 | 23.4 26.2 | 111 84 | 2 6 | 38 34 | 39 30 | 383 | 2,192 1,700 | 2,370 1,592 | 2,776 1,73 | 212 233 |
| Service establishment equipment, aupplies.... Other machinery, equipment, supplies......... | 6 | 67 438 | 176 | 26.2 27.4 | 84 79 | 6 1 | 34 25 | 27 | 25 | 1,408 | 1,548 | 1,469 | $\begin{array}{r}64 \\ \hline\end{array}$ |
| Waste materials.... | 43 | 2,113 | 476 | 22.5 | 237 | 38 | 103 | 101 | 99 | 4,370 | 4,512 | 4,325 | 90 |
| Iron, steel sersp. | 16 | 1,070 | 147 | 13.7 | 64 | 18 | 35 | 31 | 32 | 1,291 | 1,224 | 1,216 | 48 |
| Other scrap, waste materials.. | 27 | 1,043 | 329 | 31.5 | 173 | 20 | 65 | 70 | 67 | 3,079 | 3,288 | 3,109 | 42 |
| Other merchant wholesalers.. | 38 | 9,079 | 976 | 10.8 | 557 | 24 | 266 | 285 | 277 | 9,838 | 14,042 | 10,662 | 552 |
| Automobiles, other motor vehicles | 10 | 2,497 | 293 | 11.7 | 173 | 5 | 69 | 76 | 71 | 3,119 | 3,613 | 3,394 | 304 |
| Hocks, periodicals, newspspers | 14 | 2,240 | 343 | 15.3 | 195 | 10 | 115 | 126 | 123 | 3,397 | 3,958 | 3,746 | 58 |
| Petroleum and products........ | 3 | 582 | 68 | 11.7 | 36 | 3 | 17 | 17 | 16 | 725 | 78 | 798 | 24 |
| Mercbant wholesalers, n.e.c. | 11 | 3,760 | 272 | 7.2 | 153 | 6 | 65 | 66 | 67 | 2,597 | 2,753 | 2,724 | 166 |
| Manurscturers' sales brancbes (with stocks), total | 48 | 27,997 | 3,179 | 11.4 | 1,759 | .... | 507 | 547 | 515 | 32,753 | 34,850 | 32,182 | 1,519 |
| Groceries, confectionery, meats. | 23 | 17,762 |  | 7.3 | 736 | . $\cdot$. | 228 | 254 | 233 | 13,497 | 14,912 | 13,997 | 554 |
| Farm products (edible)........ | 9 | 3,315 | 671 | 20.2 | 259 | ... | 67 | 77 | 67 | 3,892 | 5,304 | 3,953 | 105 |
| Machinery, equipment, supplies. | 10 | 3,113 | 574 | 18.4 | 405 | . $\because$ | 86 | 90 | 91 | 8,474 | 8,110 | 7,482 | 312 |
| Comercial machines, equipment.. |  | 1,428 | 457 | 32.0 | 324 | - ... | 66 | 70 | 71 |  | 6,518 |  | 101 |
| Other machinery, equipment, вupplies. | 3 | 1,685 | 177 | 6.9 | 81 | ... | 20 | 20 | 20 | 1,510 | 1,592 | 1,491 | 211 |
| Manufscturers' sales branches, n.e.c | 6 | 3,807 | 631 | 16.6 | 359 | ... | 126 | 126 | 124 | 6,890 | 6,524 | 6,750 | 548 |
| Assemblers (mainly farm products), total. | 22 | 5,393 | 451 | 8.4 | 219 | 17 | 105 | 172 | 121 | 3,638 | 6,003 | 3,368 | 93 |
| Farm products (edible).......................... | 12 | 4,865 | 340 | 7.0 | 166 | 11 | 71 | 89 | 83 | 2,966 | 3,443 | 2,776 | 86 |
| Farm products (rsw materials). | 3 | 303 | 50 | 16.5 | 17 | 3 | 12 | 12 | 9 | 290 | 367 | 230 | 7 |
| Otber assemblers........ | 7 | 225 | 61. | 27.1 | 36 | 31 | 22 | ${ }^{71}$ | 29 | 382 | 2,193 | 362 |  |

[^69]n.s. Not svailsble or not spplicsble.
n.e.c. Not elsewhere classified.

1 Entries for agents and brokers represent brokerage or commisaion received.

Table 102.-STANDARD METROPOLITAN AREAS
Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948


* Proprietors of unincorporsted businesses.
n.e.c. Not elsewhere elassified.

Consists of Manchester city and Coffstown town.
Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE
Establishments, Sales, Pay Roll, and Personnel-Total; Establishments and Sales-Merchant Wholesalrrs and Other Oprrating Types: 1948


[^70]
## WHOLESALE TRADE-STATE STATISTICS

Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE
Estaslighments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948

| County, type of operation, and kind of business | Establishments <br> ( $\mathrm{Number} \mathrm{)}$ | Sales, entire year <br> (Thousand dollars) | Pay roll entire year <br> (Thousand dollars) | Active proprietors, ${ }^{*}$ November (Number) | Paid employees and pay roll. workweek ended nearest Nov. 15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Employees ( N umber) | Pay roll (Doilars) |
| HILISEOROUCH COUNTY, total............................................... . | 210 | 83,320 | 5,818 | 96 | 2,018 | 211,131 |
| Administrative, auriliary units............................................................. wholesale establishments. | 207 | 83,320 | $\begin{array}{r} 180 \\ 5,638 \end{array}$ | $\because \%$ | $\begin{array}{r} 36 \\ 1,982 \end{array}$ | $\begin{array}{r} 3,466 \\ 107,665 \end{array}$ |
| heolbsaile establishments |  |  |  |  |  |  |
| Merchant wholesalers, total. | 161 | 58,457 | 4,442 | 83 | 1,639 | 85,811 |
| Groceries, confectionery, meata.. | 25 | 10,219 | 366 | 19 | 149 | 7,194 |
| Farm products (edible)...... | 15 | 5,269 | 539 | 7 | 172 | 9,075 |
| Beer, vines, distilled spirita. | 9 | 9,013 | 771 | 3 | 280 | 15,250 |
| Tobacco and producta (exc. liar). | 8 | 4,427 | 153 | 2 | 58 | 2,729 |
| Furniture, hade furnishings........................................................... | 3 | 49 505 | 1 | 2 | 1 | 48 |
| Paper and its producta.............................................................. | 3 | 505 | 38 |  | 17 | $9 \% 7$ |
| Autcmotive equipment, tires and tubes. | 11 | 2,724 | 440 | 4 | 163 | 8,769 |
| Lumber, construction nateriala...................................................... | 7 | 1,230 | 105 | 1 | 40 | 2,446 |
|  | 13 | 809 24,212 | 160 1,869 | 12 33 | 62 697 | 3,048 36,305 |
| Merchant wholeaslers, n.e.c..................................................... | 67 | 24,212 | 1,869 | 33 | 697 | 36,305 |
| Petroleum bulk atations, terminals. <br> Other operating types.. | 16 30 | 6,714 18,149 | 282 914 | 5 8 | $\begin{array}{r}89 \\ 254 \\ \hline\end{array}$ | 5,331 16,523 |
| MERRIMACX COUNTY, total. | 64 | 24,379 | 1,571 | 27 | 550 | 30,362 |
| Merchant vholeaslers, total. | 50 | 18,651 | 1,214 | 22 | 439 | 23,573 |
| Groceries, canfectionery, rests. | 7 | 7,817 | 167 | 2 | 61 | 3,553 |
| Ferm producte (edible)........... | 9 | 1,484 | 163 | 8 | 63 | 2,924 |
| Tobacco and products (exc. lear)............................................................................. | 3 3 | 1,956 | 84 141 | $\cdots$ | 30 63 | 1,431 |
| Aumbor, construction materials............................................................ | 4 | 1,849 | 191 | $\cdots 3$ | 54 | 3,875 |
| Machinery, equipment, supplies.................................................... | 7 | 1,194 | 131 | 1 | 43 | 2,418 |
|  | 7 10 | 188 4,068 | 10 327 | 6 2 | 124 | 125 5,915 |
|  |  |  |  |  |  |  |
| Petroleum bulk atations, terninsls................................................ | 7 | 3,190 | 159 | 5 | 51 | 3,015 |
| Other operating typea..... | 7 | 2,538 | 198 | ... | 60 | 3,774 |
| Rockincram County, total. | 55 | 24,871 | 1,218 | 31 | 440 | 21,655 |
| Merchant wholesalers, total.. | 30. | 7,811 | 665 | 21 | 243 | 12,973 |
| Farm producta (edible)............................................................. | 5 | 1,803 | 253 | 3 | 86 | 4,769 |
| Hardvare, plumbing, heating. | 3 | 460 | 61 | 2 | 23 | 894 |
| Lumber, construction materials. | 4 | 837 | 104 | 2 | 33 | 1,650 |
| Merchant wholeaslers, n.e.c.... | 18 | 4,711 | 247 | 14 | 101 | 4,660 |
| Manufacturers' seles brenchas, officsa. | 4 | 3,770 | 173 |  | 50 | 3,141 |
| Petroleum bulk atations, terminala..... | 12 | 10,693 | 251 | 7 | 7 | 4,562 |
| Asaemblers (mainly farm producta)............. . . . . . . . . . . . . . . . . . . . . . . . . . . | 9 | 2,597 | 129 | 3 | 70 | 1,979 |

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## NEW JERSEY

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Table 101-THE STATE
Establishments, Sales, Expenses, Pay Roll, Personnel, and Stocks, by Type of Operation and Kind of Business: 1948

| Type of operation and kind of business | Establisb. ments (Number) | Sales, entire year <br> (Thousand dollars) | Operating expenses ${ }^{1}$ (inc. pay roll) |  | Pay roll, entire year <br> (Thousand dollars) | Active proprietors,* Novers. ber (Num. ber) | Paid employees, workweek ended nearest- |  |  | Pay roll, workweek ended nearest- |  |  | Stocks on hand, end of year, at cost <br> (Thousand dollars) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Amount <br> (Thousand dollars) | Percent of sales |  |  | March 15 <br> (Number) | July 15 <br> (Number) | Nov. 15 <br> ( N umber) | March 15 <br> (Dollars) | July 15 (Dollars) | Nov. 15 <br> (Dollars) |  |
| State, | 5,722 | 3,529,810 | n.a. | п.a. | 210,219 | 3,794 | 58,825 | 59,740 | 60,356 | 3,776,043 | 3,942,011 | 4,011,380 | 257,516 |
| Administrative, suxiliary units........... 1948. Wholesale establishments................... . . 1948. | 27 5,695 | $\begin{array}{r} 32,876 \\ 3,596,934 \end{array}$ | n. | $\begin{aligned} & \mathrm{n} . \\ & \mathrm{n} . \end{aligned}$ | $\begin{array}{r} 6,079 \\ 204,040 \end{array}$ | 3,794 | 1,487 57,338 | 1,528 58,212 | $\begin{array}{r} 1,544 \\ 58,812 \end{array}$ | $\begin{array}{r} 111,518 \\ 3,664,525 \end{array}$ | $\begin{array}{r} 118,357 \\ 3,823,654 \end{array}$ | $\begin{array}{r} 121,449 \\ 3,889,931 \end{array}$ | $\begin{array}{r} 23,791 \\ 233,725 \end{array}$ |
| $\begin{aligned} & \text { 1939..... } \\ & \text { 1929.... } \end{aligned}$ | $\begin{aligned} & 3,523 \\ & 2,334 \end{aligned}$ | $1,032,078$ 935,521 | п.a. | n.a. n.a. | $\begin{aligned} & 62,044 \\ & 54,648 \end{aligned}$ | $\begin{aligned} & 1,928 \\ & 1,169 \end{aligned}$ | 34,350 n.a. | 35,417 nos. | $\begin{array}{r} 36,089 \\ \text { n.a. } \end{array}$ | 1.a. | $\begin{aligned} & \text { n. } \mathrm{a} \\ & \mathrm{n} \cdot \mathrm{a} \text {. } \end{aligned}$ | n.a. | 74,123 67,615 |
| WHOLESALE ESTABLISHENTS <br> Type of Operation |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Service wholesalers, domestic Foreign trade merchants.......... Limited-function wholesalers.. | $\begin{array}{r} 4,567 \\ 53 \\ 123 \end{array}$ | $\begin{array}{r} 1,824,539 \\ 54,593 \\ 87,335 \end{array}$ | $\begin{array}{r} 244,844 \\ 5,332 \\ 5,057 \end{array}$ | 13.4 9.8 5.8 | $\begin{array}{r} 135,351 \\ 1,739 \\ 2,768 \end{array}$ | $\begin{array}{r} 3,367 \\ 16 \\ 89 \end{array}$ | $\begin{array}{r} 38,569 \\ 388 \\ 698 \end{array}$ | $\begin{array}{r} 39,550 \\ 373 \\ 701 \end{array}$ | $\begin{array}{r} 39,827 \\ 358 \\ 721 \end{array}$ | $\begin{array}{r} 2,368,594 \\ 28,887 \\ 46,269 \end{array}$ | $\begin{array}{r} 2,484,251 \\ 28,969 \\ 45,641 \end{array}$ | $\begin{array}{r} 2,536,631 \\ 28,374 \\ 49,822 \end{array}$ | $\begin{array}{r} 142,412 \\ 4,444 \\ 1,552 \end{array}$ |
| Manufacturers' sales branches, office, total..... <br> Sales branches (with stocks). <br> Sales offices (without stocks)........................ | 443 | 947,475 | 83,883 | 8.8 | 45,990 | 16 | 12,381 | 12,873 | 12,453 | 878,179 | 923,677 | 912,353. | 45,661 |
|  | 321 122 | 697,332 250,143 | 7,187 12,696 | 10.2 5.1 | 40,288 5,702 | 11 | 11,049 1,332 | 11,513 1,360 | $\begin{array}{r} 11,094 \\ 1,359 \end{array}$ | 774,653 103,526 | $\begin{aligned} & 814,975 \\ & 108,702 \end{aligned}$ | $\begin{aligned} & 799,469 \\ & 112,884 \end{aligned}$ | ,661 |
| Petroleum bulk stations, terminals. <br> Agents, brokers. | 237 220 | 501,824 149,101 | 32,402 6,283 | 6.4 | 13,560 2,768 | 112 | 3,620 643 | 3,593 660 | $\begin{array}{r}3,537 \\ 642 \\ \hline\end{array}$ | 249,237 55,645 | 265,848 52,241 | 257,483 52,700 | 38,575 726 |
| Assemblers (mainly farm products), total.......... <br> Cooperative marketing associations............... <br> Other assemblers, country buyers.................. <br> Type by Kind of Business <br> Merchant wholesalere, total............................. | 52 | 32,067 | 3,223 | 10.0 | 1,864 | 32 | 1,039 | 462 | 1,274 | 37,714 | 23,027 | 52,568 | 35 |
|  | $\begin{aligned} & 10 \\ & 42 \end{aligned}$ | $\begin{aligned} & 19,642 \\ & 12,425 \end{aligned}$ | 1,407 1,816 | 7.2 14.6 | $\begin{array}{r} 750 \\ 1,114 \end{array}$ | 32 | $\begin{aligned} & 277 \\ & 762 \end{aligned}$ | $\begin{aligned} & 287 \\ & 175 \end{aligned}$ | $\begin{array}{r} 256 \\ 1,018 \end{array}$ | $\begin{aligned} & 15,154 \\ & 22,560 \end{aligned}$ | 14,672 8,355 | $\begin{aligned} & 14,121 \\ & 38,447 \end{aligned}$ | 111 |
|  | 4,743 | 1,966,467 | 255,233 | 13.0 | 139,858 | 3,405 | 39,655 | 40,624 | 40,906 | 2,443,750 | 2,558,861 | 2,614,827 | 148,408 |
| Groceries, confectionery, meats.................... <br> Groceries (general line). <br> Confectionery. <br> Fish, sea foods. <br> Mests, meat products. <br> Other grocery, food specialties | 642 | 258,236 | 24,917 | 9.6 | 13,783 | 569 | 4.329 | 4,384 | 4,362 | 256, 743 | 258,041 | 262,672 | 16,562 |
|  | 65 | 87,293 | 7,375 | 8.4 | 4,308 | 47 | 1,211 | 1,260 | 1,239 | 77,193 | 82,170 | 83,225 | 9,176 |
|  | 73 | 14,858 | 1,984 | 13.4 | 1,183 | 76 | 388 | 342 | 375 | 20,402 | 17,059 | 19,867 | 850 |
|  | 42 | 9,366 | 1,666 | 17.8 | 807 | 58 | 341 | 293 | 334 | 17,417 | 15,172 | 15,907 | 26 |
|  | 182 | 83,131 | 5,495 | 6.6 | 2,875 | 169 | 828 | 851 | 813 | 53,918 | 53,404 | 51,814 | 1,008 |
|  | 280 | 63,588 | 8,397 | 13.2 | 4,616 | 219 | 1,561 | 1,638 | 1,601 | 87,813 | 90,236 | 91,859 | 5,267 |
| Faril products (edible). Dairy, poultry products. Fruits, vegetables (fresh) | 570 | 239,466 | 27,682 | 11.6 | 13,892 | 570 | 4,278 | 4,425 | 4,349 | 252,926 | 265,450 | 263,737 | 3,920 |
|  | 255 | 145,904 | 18,773 | 12.9 | 9,873 | 199 | 2,934 | 3,005 | 2,966 | 182,058 | 189,503 | 188,694 | 2,507 |
|  | 315 | 93,562 | 8,909 | 9.5 | 4,019 | 37 | 1,344 | 1,417 | 1,383 | 70,868 | 75,947 | 75,043 | 1,413 |
| Beer, wines, distilled spirits. Beer, ale. Wines, distilled spirits.... | 163 | 176,683 | 20,232 | 11.4 | 10,663 | 83 | 2,733 | 2,783 | 2,777 | 184,187 | 200,515 | 203,195 | 15,918 |
|  | 108 | 40,984 | 6,545 | 16.0 | 3,353 | 68 | 955 | 1,123 | 991 | 62,164 | 76,794 | 64,548 | 1,791 |
|  | 55 | 135,699 | 13,687 | 10.1 | 7,310 | 15 | 1,778 | 1,660 | 1,786 | 122,023 | 123,721 | 138,647 | 14,127 |
| Drugs, chemicals, allied products................. <br> Drugs (general line)................................... <br> Drugs, drug sundries (specialty lines)........ <br> Industrial chemicals, explosives.............. <br> Paints, varnishes.................................... | 175 | 76,364 | 11,077 | 14.5 | 5,729 | 75 | 1,627 | 1,604 | 1,656 | 99,520 | 100, 728 | 108,493 | 6,715 |
|  | 6 | 21,136 | 2,529 | 12.0 | 1,676 |  | 541 | 520 | 528 | 30,399 | 29,668 | 32,745 | 2,312 |
|  | 51 | 16,145 | 2,874 | 17.8 | 1,169 | 33 | 351 | 357 | 372 | 20,886 | 22,355 | 24,382 | 1,618 |
|  | 59 | 29,147 | 4,038 | 13.8 | 2,036 | 14 | 47 | 456 | 465 | 34,181 | 33,710 | 35,222 | 1,575 |
|  | 59 | 9,936 | 1,630 | 16.4 | 848 | 28 | 264 | 27 | 291 | 14,054 | 14,995 | 16,144 | 1,210 |
| Tobacco and products (exc. leaf).............. | 128 | 125,052 | 4,493 | 3.6 | 2,767 | 138 | 838 | 1,099 | 94 | 48,884 | 68,084 | 55,992 | ,251 |
| Dry goods, spparel......................................... <br> Clothing, furnishings, footwear................ <br> Dry goods. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . <br> Plece goods converters................................ | 165 | 36,021 | 5,054 | 14.0 | 2,385 | 122 | 796 | 736 | 818 | 44,627 | 43,191 | 45,687 | 3,598 |
|  | 68 | 16,153 | 2,475 | 15.3 | 1,146 | 51 | 401 | 379 | 424 | 21,991 | 21,334 | 22,696 | 1,453 |
|  | 93 | 18,591 | 2,425 | 13.0 | 1,208 | 64 | 382 | 345 | 382 | 22,029 | 21,295 | 22,368 | 2,005 |
|  |  | 1,277 | 154 | 12.0 | 31 | 7 | 13 | 12 | 12 | 607 | 562 | 623 | , 210 |
| Furniture, home furnishirgs........................ Furniture (household, office) Home furnishings, floor coveringa.............. | 85 | 27,672 | 4,639 | 16.8 | 2,600 | 46 | 705 | 695 | 730 | 45,570 | 48,551 | 51,372. | 2,852 |
|  | 31 | 6,554 | 1,272 | 19.4 | 677 | 14 | ${ }_{5}^{181}$ | 188 | 180 | 12,197 | 12,748 | 12,460 | 710 |
|  | 54 | 21,118 | 3,367 | 15.9 | 1,929 | 32 | 524 | 507 | 550 | 33,373 | 35,803 | 38,912 | 2,142 |
| Paper and its products. <br> Wrapping paper, twine. <br> Fine paper. <br> Stationery, office aupplies. <br> Wallpaper. <br> Other paper products. | 158 | 40,259 | 7,953 | 19.8 | 4,719 | 103 | 1,294 | 1,273 | 1,297 | 81,528 | 82,365 | 85,183 | 4,807 |
|  | 22 | 8,225 | 1,340 | 16.3 | 848 | 17 | 21.9 | 219 | 219 | 15,256 | 15,238 | 15,563 | 909 |
|  | 16 | 3,577 | 798 | 22.3 | 485 |  | 116 | 118 | 117 | 7,906 | 8,276 | 8,415 | 419 |
|  | 30 | 5,101 | 1,211 | 23.7 33.7 | 720 | 17 | 249 | 242 | 248 | 13,487 | 13,425 | 13,942 | 762 |
|  | 15 75 | 2,180 21,176 | 735 3,869 | 33.7 18.3 | 437 2,229 | 7 58 | 122 588 | 111 | 128 585 | 7,561 37,318 | 7,216 38,210 | 8,392 38,871 | 285 2,432 |
| Farm products (raw materiala). <br> Automotive equipment, tires and tubes........... | 15 |  |  | 8.0 |  | 12 | 91 | 91 | 96 |  |  |  | 03 |
|  | 343 | 121,130 | 15,633 | 12.9 | 9,514 | 245 | 2,803 | 2,886 | 2,891 | 17,000 | 179,892 | 183,323 | 9,545 |
| Electrical goods. General line, apparatus, supplies Electrical appliances, specialties............ | 180 | 133,420 | 17,945 | 13.4 | 10,148 | 100 | 2,515 | 2,508 | 2,581 | 178,736 | 176,906 | 185,852 | 13,833 |
|  | 120 | 60,461 | 9,090 | 15.0 | 5,095 | 65 | 1,345 | 1,385 | 1,399 | 88,374 | 92,061 | 95,050 | 6,696 |
|  | 60 | 72,959 | 8,855 | 12 | 5,053 | 35 | 1,170 | 1,123 | 1,182 | 90,362 | 84,845 | 90,802 | 7,137 |
| Hardware, plumbing, heating. Hardware. Plumbing, heating equipment, supplies......... | 334 | 213,130 | 17,667 | 15.6 | 10,052 | 178 | 2,683 | 2,703 | 2,793 | 167, 776 | 173,062 | 176,673 | 15,903 |
|  | 93 | 21,795 | 4,191 | 19.2 | 2,673 | 68 | 756 | 768 | 782 | 46,014 | 46,662 | 46,026 | 3,801 |
|  | 241 | 91,343 | 13,476 | 14.8 | 7,379 | 110 | 1,927 | 1,935 | 2,011 | 1.22,762 | 126,400 | 130,647 | 12,102 |
| Lumber, construction materials..................... <br> Lumber, millwork: <br> Direct mill shippera.............................. <br> Diatributors with yards. . <br> Other construction materiais. | 246 | 170,749 | 23,148 | 13.6 | 13,177 | 95 | 32144 | 3,398 | 3,297 | 208,465 | 237,932 | 236,363 | 10,556 |
|  | 17 | 53,51 | 2,515 | 4.7 | 1,441 | 8 | 263 | 272 | 271 | 22,359 | 21,734 | 24,041 | 199 |
|  | 1.2 | 64,03: | 9,709 | 15.2 | 5,889 | 40 | 1,437 | 1,516 | 1,500 | 94,189 | 104,232 | 105,012 | 7,253 |
|  | 127 | 53,200 | 10,924 | 20.5 | 5,847 | 47 | 1,4,4 | 1,610 | 1,526 | 91,917 | 111,966 | 107,310 | 3,204 |
| Machinery, equipment, supplies...................... <br> Commercipl machines, equipment.................. <br> Construction machinery, equipment. $\qquad$ <br> Farm-dairy machinery, eyufpment................ <br> Industrial machinery, equipment, supplies.... <br> Professional equipment, supplies.............. <br> Service establishment equipment, supplies.... Transportation (exc. automotive) equipment. supplies.. | 623 | 119,043 | 26,300 | 22.1 | 15,101 | 397 | 4,124 | 4,214 | 4,162 | 257,938 | 269,373 | 272,497 | 17,107 |
|  | 136 | 20,150 | 5,209 | 25.8 | 2,877 | 114 | 785 | 785 | 774 | 48,138 | 50,030 | 49,814 | 2,701 |
|  | 20 | 10,895 | 2,147 | 19.7 | 1,334 | 9 | 296 | 324 | 314 | 21,162 | 24,271 | 26,876 | 1,264 |
|  | 13 | 1,475 | 302 | 20.5 | 155 | 11 | 52 | 52 | 50 | 2,821 | 2,878 | 2,637 | 360 |
|  | 231 | 52,758 | 10,992 | 20.8 | 6,599 | 125 | 1,680 | 1,698 | 1,695 | 117,260 | 120,865 | 120,360 | 6,883 |
|  | 69 | 15,098 | 3,751 | 24.8 | 2,097 | 37 98 | 682 543 | 700 556 | 692 535 | 36,035 26,476 | 37,890 26,778 | 39,173 26,284 | 2,489 2,092 |
|  | 137 | 14,985 | 3,044 | 20.3 | 1,645 | 98 | 543 | 556 | 535 | 26,476 | 26,778 | 26,284 | 2,092 |
|  | 17 | 3,678 | 855 | 23.2 | 394 | 3 | 86 | 99 | 102 | 6,046 | 6,661 | 7,353 | 1,318 |
| Metals, metal work (exc. scrap) Iron, steel and products.. Nonferrous metala, metal work | 63 | 59,044 | 10,380 | 17.6 | 6,031 | 23 | 1,483 | 1,535 | 1.792 | 98,948 | 105,483 | 124,123 | 8,900 |
|  | 54 9 | 51,035 8,009 | 9,673 707 | 19.0 8.8 | 5,664 367 | 19 4 | $\begin{array}{r}1,385 \\ \hline 88\end{array}$ | 1,428 107 | 1,687 105 | 92,525 6,423 | 98,608 6,875 | -117,001 | 8,475 425 |

Table 101.-THE STATE-Continued
Establishments, Sales, Expenses, Pay Roll, Personnel, and Stocks, by Type of Operation and Kind of Business: 1948

| Type of operation and kind of business | Establish. ments (Number) | Sales, entire year (Thousand dollars) | Operating expenses ${ }^{1}$ (inc. pay roll) |  | Pay roll, entire year (Thousand dollars) | Active <br> proprie- <br> tors. <br> Novem- <br> ber <br> (Num- <br> (Ner) <br> ber | Paid employees, workweek ended nearest- |  |  | Pay roll, workweek ended nearest- |  |  | Stocks on hand, end of year, at cost <br> (Thousand dollars) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Amount <br> (Thousand dollats) | Percent of sales |  |  | March 15 <br> (Number) | $\begin{gathered} \text { July } 15 \\ \text { (Number) } \end{gathered}$ | $\begin{aligned} & \text { Nov. } 15 \\ & \text { (Number) } \end{aligned}$ | March 15 <br> (Dollars) | July 15 <br> (Dollars) | Nov. 15 (Dollars) |  |
| Type by Kind of Business--Continued |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Merchant wholesalers--Continued |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Waste materials.. | 371 | 89, 320 | 13,729 | 15.4 | 7,437 | 373 | 2,499 | 2,582 | 2,542 | 130,600 | 130,208 | 1362279 | 3,023 |
| Iron, steel scrap. | 107 | 47,923 | 5,878 | 12.3 | 3,403 | 103 | 946 | 990 | 985 |  |  |  |  |
| Other scrap, waste materials.................. | 264 | 41,397 | 7,851 | 19.0 | 4,034 | 270 | 1,553 | 1,592 | 1,557 | 72,142 | 76,487 | 75,634 | $\begin{aligned} & 1,509 \\ & 1,509 \end{aligned}$ |
| Other merchant wholesalers..................... | 492 | 162,851 | 22,947 | 14.1 | 11,481 | 341 | 3,773 | 3,708 | 3,81.9 | 207,899 | 210,760 | 214,566 | 20,015 |
| Automobiles, other motor vehicles............. | 67 | 26,174 | 3,121 | 11.9 | 1,749 | 36 | 539 | 559 | 564 | 32,766 | 33,951 | 34,805 | 2,123 |
| Amusement, sporting goods.................... | 65 | 28,770 | 5,085 | 17.7 | 1,540 | 51 | 458 | 452 | 457 | 26,560 | 27,483 | 26,676 | 2,781 |
| Books, periodicals, newspapers................ | 44 | 22,825 | 4,087 | 17.9 | 2,796 | 23 | 911 | 929 | 1,010 | 52,921 | 53,021 | 55,669 | 387 |
| Coal, coke... | 34 | 17,103 | 1,042 | 6.1 | 518 | 13 | 218 | 184 | 191 | 10,143 | 8,250 | 9,526 | 559 |
| Farm supplies.................................. | 26 | 11,381 | 983 | 8.6 | 446 | 26 | 135 | 126 | 128 | 8,670 | 7,759 | 7,744 | 916 |
| Jewelry..................................... | 28 | 3,170 | 481 | 15.2 | 241 | 30 | 77 | 67 | 76 | 3,905 | 3,549 | 3,785 | 534 |
| Petroleum and products............................ Merchant wholesalers, miscellaneous products. | $\begin{array}{r}68 \\ 160 \\ \hline\end{array}$ | 25,242 28,246 | 3,572 4,576 | 14.2 16.2 | 1,782 2,409 | $\begin{array}{r}34 \\ 128 \\ \hline\end{array}$ | $\begin{aligned} & 490 \\ & 885 \end{aligned}$ | $\begin{aligned} & 515 \\ & 876 \end{aligned}$ | $\begin{aligned} & 484 \\ & 909 \end{aligned}$ | $\begin{aligned} & 30,657 \\ & 42,27 \end{aligned}$ | $\begin{aligned} & 34,082 \\ & 42,665 \\ & \hline \end{aligned}$ | $\begin{aligned} & 32,197 \\ & 44,164 \end{aligned}$ | 1,045 1,670 |
| Manufacturers' sales branches (with stocks), total | 321 | 697,332 | 71,187 | 10.2 | 40,288 | 11 | 11,049 | 11,513 | 11,094 | 774,653 | 814,975 | 799,469 | 45,661 |
| Groceries, confectionery, meats................ | 80 | 199,691 | 11,207 | 5.6 | 6,448 |  | 1,883 | 1,949 | 1,923 | 119,026 | 122,616 | 124,958 | 7,954 |
| Farm products (edible)......................... | 19 | 27,119 | 3,284 | 12.1 | 1,610 | $\ldots$ | 414 | 461 | 397 | 28,726 | 36,616 | 28,553 | 1,251 |
| Beer, wines, distilled spirits................. | 6 | 20,795 | 4,363 | 21.0 | 2,685 | $\ldots$ | 755 | 1,001 | 949 | 62,087 | 95,819 | 87,238 | 239 |
| Drugs, chemicals, allied products............... | 18 | 46,700 | 6,977 | 14.9 | 2,385 | $\ldots$ | 626 | 617 | 624 | 47,719 | 49,492 | 49,556 | 2,038 |
| Furriture, home furnishings.................... | 15 | 27,860 | 3,424 | 12.3 | 1,301 | 1 | 316 | 323 | 335 | 20,999 | 21,782 | 23,884 | 881 |
| Automotive equipment, tires and tubes........... | 15 | 52,520 | 5,246 | 10.0 | 3,428 | 2 | 1,113 | 1,117 | 1,097 | 62,079 | 66,086 | 71,325 | 11,236 |
| Electrical grods............................... | 13 | 63,591 | 7,506 | 11.8 | 5,732 | $\cdots$ | 1,748 | 1,792 | 1,353 | 115,389 | 112,736 | 95,586 | 2,841 |
| Hardware, plumbing, heating.................... | 14 | 10,038 | 1,104 | 11.0 | 680 | 3 | 155 | 161 | 165 | 11,907 | 12,311 | 12,853 | 846 |
| Lumber, construction materials.................. | 8 | 9,522 | 1,299 | 13.6 | 746 |  | 199 | 219 | 228 | 12,780 | 13,513 | 13,484 | 1,156 |
| Machinery, equipment, supplies.................. | 88 | 65,307 | 13,547 | 20.7 | 8,331 | 1 | 1,928 | 1,975 | 2,066 | 168,997 | 161,138 | 159,019 | 6,202 |
| Commercial machines, equipment............... | 40 | 21,969 | 7,194 | 32.7 | 5,197 | 1 | 1,076 | 1,110 | 1,160 | 114,092 | 102,564 | 98,468 | 2,402 |
| Industrial machinery, equipment, supplies.... | 29 | 34,300 | 4,915 | 14.3 | 2,300 | $\ldots$ | 592 | 604 | 622 | 40,486 | 41,922 | 44,100 | 2,939 |
| Service establishment, equipment, supplies.... | 6 | 4,162 | 444 | 10.7 | 274 | $\ldots$ | 83 | 82 | 90 | 5,253 | 5,503 | 5,583 | 269 |
| Other machinery, equipment, supplies......... | 13 | 4,876 | 994 | 20.4 | 560 | ... | 177 | 179 | 194 | 9,166 | 11,149 | 10,868 | 592 |
| Metals, metal work (exc. scrap). | 13 | 34,777 | 3,855 | 11.1 | 1,966 | $\cdots$ | 531 | 538 | 501 | 36,183 | 37,540 | 38,878 | 3,243 |
| Other manufacturers' sales branches | 38 | 139,412 | 9,375 | 6.7 | 4,976 | 2 | 1,381 | 1,360 | 1,456 | 88,761 | 85,326 | 94,135 | 7,774 |
| Farm supplies................................ | 3 | 4,972 | 655 | 13.2 | 312 |  | 1, 71 | 77 | 1, 74 | 5,796 | 4,890 | 4,758 | 253 |
| Manufacturers' sales branches, n.e.c.......... | 35 | 134,440 | 8,720 | 6.5 | 4,664 | 2 | 1,310 | 1,283 | 1,382 | 82,965 | 80,436 | 89,377 | 7,521 |
| Manufacturers' sales offices (without stocks), <br> total. | 122 | 250,143 | 12,696 | 5.1 | 5,702 | 5 | 1,332 | 1,360 | 1,359 | 103,526 | 108,702 | 112,884 |  |
| Groceries, confectionery, meats. | 2 | 22,613 | 760 | 3.4 | 530 | $\ldots$ | 144 | 147 | 135 | 9,640 | 9,951 | 9,699 | ... |
| Druss, chemicals, allied produc | 12 | 28,234 | 3,658 | 13.0 | 1,241 | $\ldots$ | 370 | 350 | 337 | 23,503 | 23,311 | 22,478 | ... |
| Paper and its products. | 14 | 6,229 | 911 | 14.6 | 725 | , | 128 | 146 | 152 | 11,992 | 12,853 | 13,535 | ... |
| Electrical goods.. | 8 | 13,269 | 568 | 4.3 | 462 | 1 | 88 | 97 | 101 | 7,809 | 8,993 | 9,550 | ... |
| Herdware, plumbing, heating. | 8 | 10,095 | 253 | 2.5 | 172 | $\ldots$ | 34 | 36 | 37 | 3,126 | 3,195 | 3,384 | ... |
| Machinery, equipment, supplies. | 37 | 50,977 | 1,911 | 3.7 | 1,128 | 3 | 245 | 257 | 256 | 21,155 | 21,473 | 22,686 |  |
| Manufacturers' sales offices, n.e.c............ | 34 | 118,726 | 4,635 | 3.9 | 1,444 | 1 | 323 | 327 | 341 | 26,001 | 28,926 | 31,552 |  |
| 4jents, brokers, total. Groceries, confectionery, meats. | 220 | 149,201 | 6,283 | 4.2 | 2,768 | 162 | 643 | 660 | 642 | 55,645 | 52,241, | 52,700 | 726 |
|  | 16 | 11,160 | 294 | 2.6 | 69 | 16 | 22 | 23 | 24 | 1,270 | 1,312 | 1,361 | 11 |
| Farm products (edible).................................. <br> Dairy, poultry products. Fruits, vegetables (fresh). | 15 | 9,561 | 21.3 | 2.2 | 64 | 10 | 27 | 32 | 29 | 907 | 1,319 | 1,201 | 14 |
|  | 4 |  | 44 |  | 18 | 3 | 10 | 10 | 12 | 337 | 345 | 375 |  |
|  | 11 | 5,805 | 169 | 2.9 | 46 | 7 | 17 | 22 | 17 | 570 | 974 | 726 | 14 |
| Drugs, chemicals, allied products. | 11 | 14,691 | 617 | 4.2 | 436 | 7 | 63 | 68 | 59 | 8,328 | 8,561 | 8,237 | 408 |
| Dry goods, apparel....... | 5 | 4,445 | 288 | 6.5 | 187 | 3 | 39 | 38 | 39 | 3,964 | 2,434 | 2,739 | 3 |
| Furniture, home furnishin | 4 | 583 | 62 | 10.6 | 4 |  | , |  | , | 100 | 100 | 100 | 2 |
| Farm products (raw materials). <br> Livestock. <br>  | 1.3 | 23,646 | 384 | 1.6 | 172 | 8 | 108 | 112 | 115 | 3,212 | 3,267 | 3,311 | 146 |
|  | 10 | 22,972 | 329 | 1.4 | 141 | 7 | 99 | 103 | 106 | 2,611 | 2,666 | 2,70 | 1.46 |
|  | 3 | 674 | 55 | 8.2 | 31 | 1 | 9 | 9 | 9 | 601 | 601 | 601 | ... |
| Automotive equipment, tires and tubes.......... | 6 | 856 | 96 | 11.2 | 28 | 6 | 9 | 9 | 9 | 540 | 540 | 540 | 5 |
| Electrical goods....................................... <br> Wiring supplies, apparatus. <br> Electrical appliances, specialties. | 24 | 16,418 | 1,102 | 6.7 | 451 | 22 | 64 | 75 | 80 | 9,333 | 9,527 | 10,214 | 22 |
|  | 18 | 13,032 | 876 | 6.7 | 349 | 18 | 4 | 53 | 53 | 7,361 | 7,301 | 7,881 | 7 |
|  | 6 | 3,386 | 226 | 6.7 | 102 | , | 20 | 22 | 27 | 1,972 | 2,226 | 2,333 | 15 |
| Hardware, plumbing, heating. <br> Iumber, construction materials...................... <br> Machinery, equipment, supplies. <br> Metals, metal work (exc. scrap)..................... <br> Agents and brokers, n.e.c............................ | 13 | 4,882 | 491 | 10.0 | 236 | 8 | 51 | 53 | 51 | 4,953 | 4,733 | 5,007 | 20 |
|  | 9 | 8,684 | 298 | 3.4 | 94 | 6 | 18 | 20 | 19 | 1,539 | 1,638 | 1,669 | 12 |
|  | 61 | 17,7-6 | 1,099 | 6.2 | 455 |  | 123 |  | 115 |  | 8,789 | 8,796 | 44 |
|  | 10 | 4,762 | 196 | 4.1 | 64 | 9 | 10 | 10 | 10 | 1,418 | 1,014 | 1,559 |  |
|  | 33 | 31,697 | 1,143 | 3.6 | 508 | 19 | 107 | 102 | 90 | 8,838 | 9,007 | 8,066 | 39 |
| Assemblers (mainly farm products), total........ | 52 | 32,067 | 3,223 | 10.0 | 1,864. | 32 | 1,039 | 462 | 1,274 | 37,7,4 | 23,027 | 52,568 | 355 |
| Farm products (edible). <br> Dairy, poultry products. Fruita, vegetables (fresh) | 25 | 26,044 | 1,866 | 7.2 | 948 | 11 | 360 | 366 | 347 | 18,195 | 18,331 | 17,783 | 270 |
|  | 14 | 20,901 | 1,436 | 6.9 | 749 | 6 | 292 | 302 | 279 | 15,126 | 14,632 | 14,259 | 107 |
|  | 11 | 5,143 | 430 | 8.4 | 199 | 5 | 68 | 64 | 68 | 3,069 | 3,699 | 3,524 | 163 |
| Farm products (raw materials)................... | 11 | 948 | 90 | 9.5 | 27 | 15 | 9 | 8 | 13 | 398 | 341 | 693 | 28 |
| Other assemblers. <br> Fish, sea roods (fresh) <br> Other assemblers. | 16 | 5,075 | 1,267 | 25.0 | 889 | 6 | 670 | 88 | 914 | 19,121 | 4,355 | 34,092 | 57 |
|  | 11 | 3,834 | 1,129 | 29.4 | 828 | 2 | 642 | 49 | 890 | 17,735 | 2,463 | 32,988 | 24 |
|  | 5 | 1;241 | 138 | 11.1 | 61 | 4 | 28 | 39 | 24 | 1,386 | 1,892 | 1,104 | 33 |
| ADMINISTRATIVE, AUXILIARY UNITS |  |  |  |  |  |  |  |  |  |  |  |  |  |
| State, total............................... | 27 | 32,876 | п.a. | n.a. | 6,079 | $\ldots$ | 1,487 | 1,528 | 1,544 | 111,518 | 118,357 | 121,449 | $\underline{23,791}$ |
| Type of Operation |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Petroleum bulk stations, terminals................... Other operating types....................................... | 13 | (x) | п.a. | п.a. | 4,309 | $\ldots$ | 973 | 979 | 981 | 81,081 | 84,462 | 83,923 | 174 |
|  | 14 | (x) | n.a. | п.a. | 1,770 | ... | 514 | 549 | 563 | 30,437 | 33,895 | 37,526 | 23,617 |

* Proprietors of unincorporated businesses.
$\times$ Withheld to avoid disclosure.
n.e.c. Not alsewhere classified.
${ }^{1}$ Entries for agents and brokers represent brokerage or counnission received.

Table 102.-STANDARD METROPOLITAN AREAS
Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948


[^72]Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE ${ }^{1}$
Establighargis, Sales, Pay Roll, and Personnel-Total; Establishments and Salbs-Merchant Wholesalers and Other Operating Types: 1948

| County and city | Total |  |  |  |  |  | Merchant wbolesalers |  | Other operating types |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \begin{array}{c} \text { Establish- } \\ \text { ments } \end{array} \\ & \text { (Number) } \end{aligned}$ | Sales, entire year <br> (Thousand dollars) | Pay toll, entire year <br> (Thousand dollars) | Active proprictors, ${ }^{*}$ November (Number) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  | Establishments <br> (Number) | Sales, enrire year <br> (Thousand dollars) | Establishmenrs <br> (Number) | Sales, entirc year <br> (Thousand dollars) |
|  |  |  |  |  | Employes <br> (Number) | Pay roll (Dollars) |  |  |  |  |
| State, total. <br> Administrative, auxiliary units $\qquad$ Wholesale establishments................ | 5,722 | 3,629,810 | 210,119 | 3,794 | 60,356 | 4,011,380 | $\ldots$ | ... | $\ldots$ | $\ldots$ |
|  | 27 5,695 | $\begin{array}{r} 32,876 \\ 3,596,934 \end{array}$ | $\begin{array}{r} 6,079 \\ 204,040 \end{array}$ | 3,794 | $\begin{gathered} 1,544 \\ 58,812 \end{gathered}$ | $\begin{array}{r} 121,449 \\ 3,889,931 \end{array}$ | 4,743 | 1,966,467 | 952 | 1,630,467 |
| Atlantic County.. <br> Atlantic City. <br> Harmonton. $\qquad$ <br> Pleasantville <br> Ventnor City. <br> Renainder of County | 155 | 58,928 | 3,701 | 123 | 1,170 | 69,944 | 123 | 41,839 | 32 | 17,089 |
|  | 118 | 51,150 | 3,335 | 90 | 1,030 | 62,847 | 101 | 38,276 | 17 | 12,874 |
|  | 12 | (x) | 79 | 10 | 30 | 1,648 | 6 | (x) | 6 | (x) |
|  | 11 | (x) ${ }^{2,537}$ | (x) 113 | (x) 8 | (x) 34 | (x) 2,064 | 7 |  | 4 |  |
|  | 13 | (x) ${ }_{3,187}$ | (x) 164 | (x) 15 | (x) 73 | (x) 3 , 202 | $\cdots$ | 2,270 | $\frac{1}{4}$ | (x) 917 |
| Bergen County. | 339 | (x) | 12,145 | 199 | 3,429 | 239,815 | $\ldots$ | $\ldots$ | $\ldots$ | $\cdots$ |
| Administrative, auxiliary inits. <br> Wholesale establishments, total. <br> Bergenfle1d. | 5 | (x) | 852 |  | 255 | 17,702 |  |  |  |  |
|  | 334 | 197,220 | 11, 293 | 199 | 3,174 | 222,113 | 283 | (104,615 | 51 2 | (x) ${ }^{92,605}$ |
|  |  | 2,910 | 267 33 | 2 | 89 15 | 5,060 | 4 | (x) | 2 | (x) |
| Carlatadt....... Clifrside Park. | 6 5 5 | 772 | 81 | 2 | 40 | 1,719 | 4 |  | i |  |
|  | 16 | (x) 2,442 | (x) 121 | (x) 8 | (x) 48 | 2,459 | 14 | (x) | 2 | (x) |
| Curifside Park. | 2 | (x) | (x) | (x) | (x) 86 | (x) | 2 | (x) | - |  |
| East Paterson.. | ${ }_{20}^{11}$ | 4,238 14,585 | 321 897 | ${ }_{6}^{6}$ | 86 245 | 5,209 17,477 | 10 16 | (x) ${ }_{5,244}$ | $\frac{1}{4}$ | (x) ${ }_{9,3<1}$ |
| East Rutherford | 30 | 10,438 | 695 | 17 | 186 | 13,006 | 25 | 8,502 |  | 1,936 |
| Fair Lam. Falrview. | 6 | 4,108 | 269 | 8 | 66 | 4,686 | 5 | ix) | 1 | (x) |
|  | 8 | (x) 922 | (x) 60 | (x) ${ }^{8}$ | (x) 24 | $(\mathrm{x}){ }^{1,307}$ | 8 3 | (x) 922 | i | (x) $\cdots$ |
| Gerfield............................ | 16 | 1,989 | 171 | 22 | 65 | 3,424 | 15 | (x) | 1 | (x) |
|  | 3 | 920 | 58 | 2 | 12 | 1,019 | 3 | 920 |  | ... |
| G1en Rock................ | 47 | 33,764 | 1,526 | 22 | 418 | 27,837 | 42 | 12,603 | 5 | 21,161 |
| Hackensack.. | 5 | (x) 347 | (x) 72 | (x) ${ }^{2}$ | (x) 18 | $\left(x^{1,309}\right.$ | 5 2 |  |  |  |
| Leonia.. <br> Lodi.... | 2 9 | (x) ${ }_{2,495}$ | (x) 366 | (x) 2 | (x) 124 | (x) ${ }_{6,691}$ | $\stackrel{2}{9}$ | $\stackrel{(x)}{2,495}$ | $\ldots$ | $\cdots$ |
| Lyndhurst town | 12 | 19,264 | $(1,018$ | (x) ${ }_{8}^{8}$ | ${ }^{222}$ | 20,348 | 9 | 4,742 | 3 | 14, $\mathrm{S}_{22}$ |
|  | 4 | (x) | (x) |  | (x) | (x) | 4 | (x) | ... | ... |
| New Milford..... North Arlington. | 2 | (x) | (x) |  | (x) |  | 2 | (x) | i |  |
| North Arlington. Oradell | 6 | (x) 721 | (x) 152 | (x) 4 | (x) 45 | $(\mathrm{x})^{3,984}$ | 5 | (x) | 1 | (x) |
| Palisedes Park. | 6 | 1,097 | 57 |  | 24 | 1,094 | 6 | 1,097 | $\ldots$ |  |
| Ramsey....... | 1 | (x) ${ }^{\text {, }}$ | (x) | (x) | (x) | (x) | 1 | (x) | i |  |
| Rrdgerleld. | 9 | 9,117 | (x) 818 |  | - 204 | 14,091 | 8 | (x) | 1 | (x) |
| Hidgerield Pa Bidpewood... | 8 | 5,898 | 361 | 7 | 84 30 | 6,201 | 7 |  | $\frac{1}{4}$ | (x) ${ }_{1,528}$ |
|  | 11 | 2,748 | 118 | 8 | 30 | 2,497 | 7 | 1,220 | 4 |  |
| River Edge.Rutherford.Teaneck tow | $\cdots$ | 902 | $\cdots$ | 6 | 16 | 890 | 5 | (x) ${ }^{\cdots}$ | 2 | (x) $\cdots$ |
|  | 8 | 914 | 46 | 7 | 12 | 911 | 8 | (x) 914 |  |  |
| Tenarly.... | 4 | 154 | (x) 11 | 4 |  | 220 | 4 | 154 | $\cdots$ |  |
| Wellington | 6 | (x) | (x) | (x) | (x) | (x) ${ }^{\text {a }}$ | 3 | (x) 49 | 1 | (x) |
| Weatwood. . Wood-Ridge | 6 | (x) ${ }^{494}$ | (x) 33 | (x) 4 | (x) ${ }^{13}$ | (x) 577 | 6 1 | (x) ${ }^{494}$ | $\ldots$ |  |
| Remainder of county.................. | 49 | 37,453 | (x),479 | (x) 22 | (x) 767 | (x),178 | 34 | (x) 9,743 | 15 | 27,710 |
| Burlington County.Bordentown... |  | 15,917 | 879 | 15 | 324 | 16,420 | 27 | 7,185 | 10 | 8,732 |
| Bordentown.... |  | (x) | (x) | (x) | (x) | (x) | 1 | (x) |  |  |
| Burlington |  | (x) | (x) | (x) | (x) | (x) | 4 | (x) | 1 |  |
| Palmyra ${ }_{\text {Remainder }}$ of County.................... | $\frac{1}{30}$ | $\stackrel{(x)}{11,221}$ | (x) 692 | (x) 12 | (x) 272 | (x) ${ }_{13,240}$ | ${ }_{21}^{1}$ | (x) | 9 | (x) |
| Camden County........................ 24 |  | 157,553 | 8,378 | 175 | 2,552 | 162,162 | 216 | 91,893 | 33 | 65,660 |
| ${ }_{\text {Aldub }}$ Camden... | , | (x) | (x) | (x) |  |  | 2 |  |  |  |
|  | 191 | 131,269 | 6,557 | (x) 143 | 2,014 | 126,982 | 165 | 74,979 | 26 | ${ }^{56,290}$ |
| Collingswood... | 10 | 5,812 | 393 | 3 | 123 | 7,791 | 9 | (x) | 1 |  |
| Gloucester City | 15 | 15,179 | 795 | 3 | 214 | 14,356 | 14 | (x) | 1 |  |
|  | - |  | 109 |  | -3 | 2,402 | $\cdots$ | 664 | $\ldots$ | ... |
|  | 3 |  | (x) 109 | (x) 1 | (x) 42 |  | 3 |  |  |  |
|  | 24 | (x) 3,764 | (x) 437 | (x) 22 | (x) 134 | (2,645 | 19 | (x) | 5 | (x) ${ }^{\text {a }}$ |
| Cape May County.Ocean City. |  | 7,777 | 471 | 16 | 159 | 7,591 | 24 | 4,966 | 9 | 2,811 |
| Oeean City.. |  | 453 | 34 | 1 | 11 | 459 | 5 | (x) | 1 | (x) |
|  |  | 2;651 | 147 | 11 | 50 | 2,115 | 13 |  | 2 |  |
| Remainder of County.................. | 12 | 4,673 | 290 | 1 | 98 | 5,017 | 6 | 2,304 | 6 | 2,369 |
| Cumberland County...................... ${ }^{8}$ |  | 33,099 | 2,099 | 50 | 1,369 | 55,713 | 55 | 12,861 | 31 | 20,238 |
| Bridgeton. |  | 11,993 | 533 | 16 | 186 | 9,966 | 21 | 4,754 | 11 | 7,239 |
|  |  | 1,422 |  | 4 | 40 | 2,472 | 10 |  | 2 |  |
|  |  | 12,765 | 414 | 23 | 160 | 7,400 | 18 | (x) | 4 | (x) |
| Remainder of County.................. | 20 | 6,919 | 1,023 | 7 | 983 | 35,875 | 6 | 1,415 | 14 | 5,504 |
| Eaaex County.. | 1,866 | (x) | 81,373 | 1,179 | 22,578 | 1,569,573 | $\ldots$ | $\ldots$ | $\ldots$ | $\ldots$ |
| Administrative, auxiliary Wholesale establishments, | 11 | (x) |  |  | 541 | 43,331 |  |  |  |  |
|  | 1,855 | 1,298,913 | 79, 231 | 1,179 | 22,037 | 1,526,242 | 1,534 | 763,170 | 321 | 535,743 |
| Belleville............... | 28 | 8,152 | 881 | 14 | 227 | 16,096 | 25 | 7,010 | 3 | 1,142 |
|  | 48 | 24,806 | 2,217 | 30 | 630 | 41,160 | 41 | 12,274 | 7 | 12,332 |
| East Orange. | 61 | 22,566 | 1,288 | 41 | 345 | 26,239 | 47 | 15,645 | 14 | (x) ${ }^{6,921}$ |
| Glen Ridge. Irvington. . | 4 | 1,192 | 34 | 3 | 10 | 540 | 3 |  | $\frac{1}{4}$ | (x) 264 |
|  | 74 | 20,675 | 1,729 | ${ }_{6}^{61}$ | 445 | 30,016 | 70 | ( x , 411 | 4 | (x) 264 |
|  | 13 | (x) ${ }^{1,318}$ | (x) ${ }^{175}$ | (x) ${ }^{8}$ | (x) 51 | $(\mathrm{x})^{2,698}$ | 12 5 | (x) | 1 | (x) |
| Montclait. | 24 | 7,119 | 351 | 20 | 96 | 6.751 | 21 | (x) | 3 | (x) |
|  | 1,499 | 1,178,831 | 70,671 | 933 | 19,667 | 1,364,281 | 1,230 | 684, 262 | 269 | 494,569 |
| Nut1ey.. | 15 | 2,801 | 219 | 12 | 62 | 4,273 | 14 | (x) | 1 | (x) |
| OrangeSouth Orange.Or | 37 | 13,101 | 1,020 | 28 | 312 | 19,467 | 33 | (x) | 4 | (x) |
|  | 7 3 | $(x)^{1,122}$ | $\text { (x) } 57$ | (x) ${ }^{7}$ | $\text { (x) } 20$ | (x) ${ }^{1,117}$ | 5 3 | $(x)$ $(x)$ | 2 | (x) |
| Verona ...... | ${ }_{11}^{3}$ | $\begin{gathered} (x) \\ (x) \end{gathered}$ | $\left(\begin{array}{l}(x) \\ (x)\end{array}\right.$ | $\left(\begin{array}{l}(x) \\ (x)\end{array}\right.$ | $(\mathrm{x})$ | (x) | 3 9 | (x) | i | (x) |
| Remainder of coun | 25 | 8,109 | (x) 358 | (x) 7 | ${ }^{(x)} 109$ | (x) 8,728 | 16 | 3,710 | 9 | 4,399 |

[^73]Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE ${ }^{2}$-Continued
Establishments, Sales, Pay Roll, and Personnel-Total; Establishments and Sales-Merchant Wholesazers and Other Operating Types: 1948


[^74]Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE ${ }^{2}$-Continued
Establishmbnts, Sales, Pay Roll, and Personnel-Total; Establishments and Sales-Merchant Wholefalers and Other Operating Types: 1948


* Proprietors of uminecrporated businesses.
$x$ Withheld to avoid disclosure.
${ }_{2}^{2}$ Based on advance 1950 population estimates.
${ }^{2}$ Classified as urban uder special rule.

Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE
Establishments, Sales, Pay Roll, And Personnel, by Type of Operation and Kind of Buseness: 1948


See footnotes at end of table.

Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE-Continued
Establishments, Sales, Pay Roll, and Personnel, by Type of Operatton and Kind of Bubingss: 1948


[^75]See footnotes at end of table.

Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE-Continued
Establishmente, Sales, Pay Roll, and Personnbi, fy Type of Operation and Kind of Business: 1948

| County, type of operation, and kind of business | Establishments <br> (Number) | Sales, entire year (Thousand dollars) | Pay roll, entire year (Thousand dollars) | Active proprietors,* November (Number) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Employees (Number) | Pay roll <br> (Dollars) |
| MIDDLESEX COUNTY, total................ ........ | 252 | 250,617 | 9,686 | 188 | 2,686 | 180,508 |
| Merchant wholesalers, total.. | 211 | 39,346 | 6,499 | 139 | 1,897 | 1.2, 5,292 |
| Groceries. confectionery, meats. | 37 | 31,561 | 1,578 | 39 | 489 | 32,295 |
| Farm producte (edible)........... | 31 | 10,596 | 436 | 38 | 163 | 10,109 |
| Beer, wines, distilled spirits...................... | 10 | 3,615 | 272 | 7 | 85 | 5,098 |
| Tobacco and products (exc. leaf) ............................ | 8 3 | 4,097 | 117 | 11 | 49 | 2,633 |
| Furniture, home furnishings.......................... | 3 | - 513 | 36 | 1 | 11 | 665 |
| Paper and its products.......................... Automotiva equipment, tires and tises..... | 8 19 | 1,556 3,376 | 177 553 | 9 | $\begin{array}{r}53 \\ 155 \\ \hline\end{array}$ | 3,378 10,500 |
| Blectrical goods. | 10 | 2,026 | 239 | 5 | 62 | 4,574 |
| Hardware, plumbing, heating.. | 11 | 4,384 | $3 \times 2$ | 1 | 96 | 6,895 |
| Lumber, construction materials, | 8 | 2,790 | 27 | 3 | 73 | 5,015 |
| Machinery, equipment, supplies.................... | 20 | 5,000 | 430 | 13 | 125 | 7,784 |
|  | 14. | 4,501 3,785 | 503 541 | 15 | 137 159 | 9,746 9,962 |
|  | 129 | 3,785 11,546 | 541 947 | 15 10 | 159 240 | 9,962 17,637 |
| Manufacturers' sales branches, offices.. | 14 | 20,276 | 977 | 1 | 246 | 17,609 |
| Petroleum buik stations, terminals...... | 16 | 136,148 | 2,074 | 8 | 495 | 34,300 |
| Agents, brokers.................. | 6 | 1,022 | 20 | 6 | 6 | 250 |
| Assemblers (mainly farm products). | 5 | 3,825 | 116 | 4 | 42 | 2,058 |
| MORMOUTH COUNTY, total.. | 186 | 72,444 | 4,514 | 113 | 1,308 | 78,360 |
| Merchant wholesalers, total. | 151 | 52,062 | 3,547 | 98 | 1,057 | 61,303 |
| Groceries, confectionery, meats. Farm products (edible).......... | 22 28 | 5,950 15,639 | 318 814 | 22 18 | 104 | 6,002 11,416 |
| Beer, vines, distilled spirits. | 10 | 4,438 | 350 | 4 | 100 | 5,824 |
| Drugs, chemicals, all ied products | 3 | 688 | 74 | 1 | 22 | 1,446 |
| Tobacco and products (exc. leaf). | 4 | 5,345 | 140 | 1 | 48 | 2,939 |
| Paper and its products.......... | 6 | 1,239 | 126 | 3 | 42 | 2,179 |
| Automotive equipment, tirea and tubes. | 13 | 2,593 | 429 | 9 | 133 | 8,177 |
| Electrical goods............. | 4 | 1,176 | 98 303 | 3 | 28 | 1,860 |
| Hardware, plumbing, heating. | 13 | 4,187 | 303 | 4 | 81 | 5,042 |
| Lumber, construction materials........ | 6 12 | 1,183 | 91 74 | 10 | 27 <br> 27 | 1,776 1,481 |
| Mechinery, equipment, supplies. Waste materials. | 12 8 8 | 901 634 | 74 80 | 10 9 | 27 32 | 1,481 |
| Merchant wholesalers, n.e.c. | 22 | 8,089 | 650 | 11 | 204 | 11,839 |
| Manufacturers' sales branches, offices. | 14 | 10,235 | 654 |  | 158 | 10,884 |
| Petroleum bulk stations, ternínals.. | 17 | 9,749 | 303 | 11 | 88 | 6,023 |
| Other operating types............... | 4 | 398 | 10 | 4 | 5 | 150 |
| MORRIS COUNTY, total. | 115 | 33,027 | 2,194 | 70 | 647 | 44,573 |
| Merchant wholesalers, total. | 92 | 21,409 | 1,777 | 58 | 522 | 36,181 |
| Groceries, confecticnery, meata. | 5 | 585 | 40 | 3 | 10 | 665 |
| Farm products (edible).......... | 10 | 3,008 | 204 | 7 | 72 | 3,922 |
| Beer, wines, distilled spirits... | 4 | 1,572 | 138 | 3 | 40 | 2,261 |
| Drugs, chemicals, allied products. | 4 | 1,051 | 100 | , | 25 | 2,071 |
| Tobacco and products (exc. lear). | 4 | 5,080 | 131 | 5 | 44 | 2,973 |
| Automotive equipment, tires and tubes | 10 | 1,080 | 198 | 5 | 55 | 3,225 |
| Rlectricel goods............ | 5 | 1,353 | 102 | 2 | 32 | 1,633 |
| Harduare, plumbing, heating. | 9 | 2,006 | 142 | 5 | 39 | 2,584 |
| Lumber, construction materials. | 4 | 1,188 | 235 | $\cdots$ | 73 | 5,306 |
| Machinary, equipment, supplies. Waste materials............. | 12 | 1,573 | 200 36 | 8 | 56 16 | 3,766 |
| Waste materials................. | 10 | 403 2,510 | 36 251 | 12 8 8 | 16 60 | 7,096 7 |
| Manuracturers: salea branches, offices. | 4 | 4,722 | 113 |  | 38 | 2,262 |
| Petroleum bulk atations, terminals. | 13 | 5,363 | 281 | 7 | 83 | 5,630 |
| Agents, brokers...... | 6 | 1,533 | 23 | 5 | 4 | 500 |
| OCEAN COUNTY, total. | 61 | 14,754 | 728 | 62 | 263 | 13,872 |
| Merchant wholesalers, total. | 42 | 7,743 | 546 | 52 | 183 | 10,023 |
| Groceries, confectionery, meats. | 16 | 1,730 | 248 | 27 | 84 | 4,952 |
| Farm products (edible)...... | 10 | 3,059 | 111 | 11 | 33 | 1,627 |
| Hardware, plumbing, heating. | 4 | 476 | 17 | 3 | 57 | 317 |
| Merchant wholesalers; n.e.c. | 14 | 2,478 | 170 | 11 | 57 | 3,127 |
| Petroleum bulk stations, terminals......... Other operating types................................. | 12 7 | 3,612 3,399 | 133 49 | 5 5 | 39 41 | 2,594 1,255 |
| PASSAIC COUNTY, total.. | 582 | 263,338 | 15,610 | 448 | 4,530 | 294,000 |
| Merchant wholesalers, total.. | 539 | 183,851 | 12,453 | 438 | 3,726 | 234,174 |
| Groceries, confectionery, meats. | 64 | 22,095 | 1,178 | 56 | 430 | 25,521 |
| Farm products (edible).... | 77 | 33,798 | 2,053 | 87 | 613 | 39,499 |
| Beer, wines, distilled spirits.... | 16 | 11,499 | 869 | 7 | 249 | 17,501 |
| Druga, chemicals, allied products..... | 30 | 14,984 | 907 | 14 | 229 | 16,101 |
| Tobacco and products (exc. leaf)...... | 13 | 16,393 | 331 | 21 | 130 | 7,660 |
| Dry goods, apparel......... | 45 | 8,245 | 405 | 39 | 135 | 7,652 |
| Furniture, home furnishings. | 9 | 5,737 | 472 | 5 | 141 | 10,549 6,518 |
| Paper and its products..... | 21 | 2,841 | 344 | 11 | 115 | 6,518 |
| Automotive equipment, tires and tubea.. | 30 | 6,091 | 695 | 25 | 211 | 12,646 |
| Electrical goods....................... | 19 | 5,469 | 339 | 11 | 107 | 6,599 |
| Harduare, plumbing, heating....... | 32 | 16,238 | 1,207 | 16 5 | 272 75 | 19,703 4,894 |
| Lumber, conatruction materials........... | 9 | 1,627 | , 305 | 5 | $\begin{array}{r}75 \\ 458 \\ \hline\end{array}$ | 4,894 25,238 |
| Machinery, equipment, supplies. Metals, metal work (exc. scrap)............. |  | 12,251 4,200 | 1,485 393 | $\begin{array}{r}50 \\ 8 \\ \hline\end{array}$ | 458 62 | 25,238 6,540 |
| Metals, metal work (exc. scrap)............ | 7 46 | 4,200 5,524 | 393 586 | $\begin{array}{r}8 \\ 45 \\ \hline\end{array}$ | 234 | 11,430 |
| Other merchant wholesalers.. | 47 | 14,859 | 884 | 38 | 265 | 16,123 |
| Menufacturers' asles branches, offices, total. | 28 | 38,907 | 2,279 | 3 | 596 | 43,851 |
| Sales branchea ( $w 1$ th stocks)... Salea offices (without stocks). | ${ }_{2}^{24} 4$ | $\begin{array}{r} 35,816 \\ 3,091 \end{array}$ | 2,179 100 | 3 | $\begin{array}{r}573 \\ 23 \\ \hline\end{array}$ | 41,719 2,132 |
| Petroleum bulk atations, terminals. | 7 |  | 555 | 1 | 148 | 10,881 |
| other operating types............ | 8 | 19,027 | 323 | 6 | 60 | 5,094 |

See footnotes at end of table.

## Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE-Continued

Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948

| County, type of operation, and kind of business | Establishments <br> (Number) | Sales, entire year (Thousand dollars) | Pay roll, entire year <br> (Thousand dollars) | Active proprietors, ${ }^{*}$ November (Number) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Employes (Number) | Pay roll <br> (Dollats) |
| UNION COUNTY, total.. | 388 | (x) | (x) | (x) | (x) | (x) |
| Administrative, auxiliary units.. Wholesale establishments.......... | 3 385 | (x) 266,946 | $\stackrel{(x)}{15,916}$ | (x) 247 | ${ }_{(x)}^{4,441}$ | $\begin{aligned} & (x) \\ & 304,138 \end{aligned}$ |
| Merchant wholesalers, total.. | 335 | 125,807 | 10,880 | 232 | 3,128 | 207,745 |
| Groceries, confectionery, meats. | 37 | 8,961 | 356 | 24 | 110 | 6,490 |
| Farm products (edible)..... | 30 | 18,612 | 1,537 | 34 | 528 | 29,117 |
| Beer, wines, distilled spirits... | ${ }^{6}$ | 4,020 | 364 | $\cdots$ | 93 | 8,086 |
| Drugs, chemicals, allied products. | 15 7 | 4,000 8,480 | 401 | 4 | 132 32 | 10,981 1,755 |
| Tobacco and products (exc. leaf).. | 7 | 8,480 | 105 | 10 | 32 | 1,755 |
| Dry goods, apparel..... | 4 | 359 | 29 | 1 | 9 | 275 |
| Paper and its products.............. | 10 | 2,332 | 265 | 11 | 82 | 5,173 |
| Automotive equipment, tires and tubes | 34 | 5,514 | 877 | 26 | 299 | 17,326 |
| Electrical goods............. | 28 | 3,871 | 342 640 | ${ }_{13}^{2}$ | 87 170 | 5,281 |
| Hardware, plumbing, heating. | 25 | 7,267 |  | 13 | 170 | 11,347 |
| Lumber, construction materials. | 28 | 14,310 | 1,334 | 17 | 329 | 23,132 |
| Machinery, equipment, supplies. | 53 | 16,912 | 2,076 | 30 | 456 | 37,598 |
| Metals, metal work (exc. scrap) | ${ }^{8}$ | 10,552 | 1,119 | 1 | 328. | 23,172 |
| Waste materials............... | 34 36 | 5,173 15,446 | 51.9 916 | 32 27 | 155 | 8,850 19,162 |
| Manufacturers' sales branches, offices, total. | 30 | 72,726 | 3,686 | 2 | 953 | 69,633 |
| Sales branches (with stocks)... Sales offices (without stocks). | 24 6 | 68,122 4,604 | 3,499 | 2 | 924 29 | $\begin{array}{r} 66,651 \\ 2,982 \end{array}$ |
| Petroleum bulk stations, terminals. Agents, brokers. | 119 | 64,928 3,485 | 1,313 | 5 8 | 350 10 | 26,091 669 |
| WARREN COTNTY, total. | 61 | 16,836 | 1,066 | 39 | 361 | 19,741 |
| Merchant wholesalers, total. | 42 | 9,253 | 805 | 31 | 257 | 14,561 |
| Groceries. confectionery, meats. | 3 | 247 | 12 | 3 | 6 | 265 |
| Farm products (edible)....... | 3 | 1,468 | 174 | 1 | 53 | 2,978 |
| Beer, wines, distilled spirits.: | 5 | 2,397 | 169 | 2 | 40 | 3,408 |
| Tobscco and products (exc. lear). | 3 | 1,241 | 9 | 3 | 5 | 174 |
| Automotive equipment, tires and tubes. | 6 | 635 | 84 | 6 | 27 | 1,485 |
| Electrical goods....... | 5 | 1,152 | 116 | 3 | 39 | 2,185 |
| Machinery, equipment, supplies | 3 | 378 | 21 | $\cdots$ | 11 | 341 |
| Waste materials.: | 6 | 163 | 15 | 4 | 10 | 325 |
| Merchant wholesalers, n.e.c. | 8 | 1,572 | 205 | 9 | 66 | 3,400 |
| Petroleum bulk stations, terminals. | 12 | 3,306 | 146 | 6 | 49 | 2,941 |
| Assemblers (mainly farm products). | 3 | 459 | 13 | 2 | 6 | 269 |
| Other operating types........... | 4 | 3,818 | 102 | ... | 49 | 1,970 |

[^76]n.e.c. Not elsewhere classified.

## NEW MEXICO

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Table 101.--THE STATE
Establishments, Sales, Expenses, Pay Roll, Personnkl, and Stocks, by Type of Operation and Kind of Business: 1948

| Type of operation and kind of business | Estab-lishments (Number) | Sales, entire year <br> (Thousand dollats) | Operating expenses ${ }^{1}$ (inc. pay roil) |  | Pay roll, entire year <br> (Thousand dollars) | Active proprietors, * November (Number) | Paid employees, workweek ended neares:- |  |  | Pay roll, workweek ended nearest- |  |  | Stocks on hand, end of year, at cost <br> (Thousard dollars) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Amount <br> (Thousand dollats) | Percent of sales |  |  | March 15 <br> (Number) | July 15 <br> (Number) | Nov. 15 <br> (Number) | March 15 <br> (Dollars) | July 15 (Dollars) | Nov, 15 <br> (Dollars) |  |
| State, total. <br> Administrative, auxiliary units...........1948.... <br> Wholesale establishments.................... . . $1948 . .$. . | 722 | 259,969 | n.a. | n.a. | 12,766 | 566 | 4,349 | 4,684 | 4,599 | 229,899 | 251,310 | 257,575 | 26,280 |
|  | 718 | 259,969 | n.a. n.a. | n.a. n.a. | 12,4142 | 766 | 90 4,259 | 4,590 | 4,508 | $\begin{array}{r} 5,460 \\ 224,439 \end{array}$ | $\begin{array}{r} 6,058 \\ 245,252 \end{array}$ | $\begin{array}{r} 6,339 \\ 251,236 \end{array}$ | 26,280 |
| $\begin{aligned} & \text { 1939.... } \\ & \text { 1929.... } \end{aligned}$ | $\begin{aligned} & 542 \\ & 317 \end{aligned}$ | $\begin{aligned} & 66,387 \\ & 53,547 \end{aligned}$ | n.8. | n.a. n.a. | $\begin{aligned} & 3,197 \\ & 2,331 \end{aligned}$ | $\begin{aligned} & 414 \\ & 103 \end{aligned}$ | 2,330 n.a. | 2,543 n.a. | 2,522 n.a. | $\begin{aligned} & \text { n.a. } \\ & \text { n. } \end{aligned}$ | n. n.a. a | n.a. | 7,752 4,744 |
| WHOLESALE ESTABLISHMENTS |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Merchent wholesalera, total...................... | 403 | 153,525 | 18,656 | 12.2 | 9,702 | 294 | 3,275 | 3,516 | 3,505 | 174,432 | 189,755 | 197,865 | 22,738 |
| Service vholeaalers................................ | 395 8 | 152,847 678 | 18,549 107 | 12.1 15.8 | 9,657 45 | 286 8 | 3,260 15 | 3,499 17 | $\begin{array}{r}3,488 \\ \hline 17\end{array}$ | 173,669 763 | 188,926 829 | 197,046 819 | 22,733 5 |
| Manufacturers' sales branches, offices, total.... | 36 | 12,402 | 1,814 | 14.6 | 983 | 3 | 296 | 305 | 281 | 17,603 | 20,428 | 18,100 | 1,223 |
| Sales branches (with stocks)................... | 33 3 | 11,795 607 | 1,757 57 | 14.9 9.4 | 948 35 | 3 | 290 | 298 7 | 273 8 | 17,080 523 | 19,781 647 | 17,260 840 | $\begin{array}{r}1,223 \\ \hline \ldots\end{array}$ |
| Petroleum bulk atations, terminals................... Agents, brokers. | 230 21 | 41,631 | 4,353 | 10.4 1.8 | 1,179 256 | $\begin{array}{r}231 \\ 24 \\ \hline 1\end{array}$ | 480 97 | 506 88 | 474 | 23,181 3,048 | 24,320 2,569 | 23,148 5,325 | 1,821 16 |
| Asaemblers (mainly farm products), total......... | 28 | 18,876 | 931 | 4.9 | 332 | 14 | 111 | 175 | 121 | 6,175 | 8,180 | 6,798 | 482 |
| Grain (country) elevators........................... <br> Other assemblers, country burers. $\qquad$ <br> Type by Kind of Business <br> Merchant wholesalera, total........................... | $2{ }^{7}$ | 2,469 16,407 | 95 836 | 3.8 5.1 | 43 289 | 2 12 | 18 93 | 38 137 | 19 102 | 875 5,300 | 6,743 | 1,020 5,778 | 184 298 |
|  | 403 | 153,525 | 18,656 | 12.2 | 9,702 | 294 | 3,275 | 3,516 | 3,505 | 174,432 | 189,755 | 197,865 | 22,738 |
| Groceries, confectionery, meats. Groceries (general line). Confectionery.. <br> Meata, meat products. Other grocery, food specialtiea........ . . .... | 49 | 27,957 | 2,323 | 8.3 | 1,264 | 34 | 470 | 498 | 490 | 22,788 | 24,130 | 24,161 | 3,185 |
|  | 23 | 23,396 | 1,700 | 7.3 | 998 | 8 | 371 | 394 | 389 | 17,761 | 18,510 | 18,901 | 2,890 |
|  | 4 | 333 | 30 | 9.0 | 16 | 5 | 8 | 8 | 6 | 330 | 325 | , 250 | 34 |
|  | 10 | 1,916 2,312 | 208 385 | 10.8 16.6 | 94 156 | 12 | 38 53 | 40 56 | 44 51 | 1,774 2,923 | 2,019 3,176 | 1,987 | 45 216 |
|  | 12 | 2,312 | 385 | 16.6 | 156 | 9 | 53 | 56 | 51 | 2,923 | 3,176 | 3,023 | 216 |
| ```Farm products (edible).............................. Dairy, poultry products........................... Frutts, vegetables (fresh)........................``` | 49 | 15,494 | 2,497 | 16.1 | 1,100 | 48 | 455 | 519 | 478 | 20,388 | 23,938 | 23,007 | 488 |
|  | 31 | 8,428 | 1,639 | 19.4 | 761 | 22 | 319 | 366 | 339 | 14,203 | 16,744 | 16,482 | 348 |
|  | 18 | 7,066 | 858 | 12.1 | 339 | 26 | 136 | 153 | 139 | 6,185 | 7,194 | 6,525 | 140 |
| Beer, winea, diatilled apirits Beer, ale... Winea, distilled spirits. | 32 | 17,219 | 1,827 | 10.6 | 821 | 19 | 276 | 302 | 317 | 14,047 | 15,300 | 16,448 | 2.987 |
|  | 12 | 4,753 | 531 | 11.2 | 215 | 9 | 77 | 90 | 89 | 3,547 | 4,102 | 4,152 | 675 |
|  | 20 | 12,466 | 1,296 | 10.4 | 606 | 10 | 199 | 212 | 228 | 10,500 | 11,198 | 12,296 | 2,312 |
| Druga, chemicals, allied products <br> Tobacco and products (exc. leaf). | 9 | 1,827 | 257 | 14.1 | 148 | 6 | 51 | 56 | 62 | 2,571 | 3,001 | 3,079 | 275 |
|  | 11 | 6,122 | 256 | 4.2 | 162 | 3 | 56 | 58 | 60 | 3,381 | 3,325 | 3,611 | 297 |
| Dry goods, apparel........................................... Clothing, furnishings, footwear. ............... Dry goods specialtiea, piece gooda, notions.. | 10 | 1,143 | 261 | 22.8 | 113 | 12. | 49 | 48 | 56 | 1.992 | 2,005 | 2,307 | 239 |
|  | 6 | 1,053 | 250 | 23.7 | 108 | 5 | 39 | 38 | 46 | 1,892 | 1,905 | 2,227 | 224 |
|  | 4 | 90 | 11 | 12.2 | 5 | 7 | 10 | 10 | 10 | 100 | 100 | 80 | 15 |
| Furniture, home furnishinga. <br>  <br> Faril products (raw materials)......................... <br> Automotive equipment, tires and tubea............ | 5 | 600 | 163 | 27.2 | 80 | 1 | 37 | 39 | 43 | 1,257 | 1,293 | 1,727 | 119 |
|  | 3 5 | 1,018 | 200 | 19.6 3.7 | 109 | 1. | 34 | 37 14 | 42 | 1,856 | 2,034 | 2,629 | 218 |
|  | 69 | 6,723 8,120 | 250 1,933 | 3.7 23.8 | 1,051 | 2 56 | 14 366 | 380 | 16 382 | $\begin{array}{r}\text { \% } \\ \text { 23, } \\ \hline 349\end{array}$ | 24,054 | - 24,836 | 348 2,326 |
| Electrical goods........................................... <br> General line, apparatus, aupplies. Electrical appliances, specialtiea............... | 8 | 3,654 | 398 | 10.9 | 218 | 2 | 64 | 66 | 73 | 3,604 | 3,873 | 4,759 | 595 |
|  | 3 | 3,074 | 314 | -10.2 | 177 |  | 52 | 54 | 61 | 2,846 | 3,121 | 4,002 | 445 |
|  | 5 | 580 | 84 | 14.5 | 41 | 2 | 12 | 12 | 12 | 758 | 752 | 757 | 150 |
| Hardware, plumbing, heating............................ Hardware. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . Flumbing, heating equipment, auppliea......... | 17 | 7,830 | 972 | 12.4 | 551 | 16 | 169 | 173 | 170 | 9,910 | 10,45 | 9,982 | 1,803 |
|  | 6 | 4,121 | 547 | 13.3 | 352 | 5 | 113 | 115 | 116 | 6,201 | 6,242 | 6,202 | 1,270 |
|  | 11 | 3,709 | 425 | 11.4 | 199 | 11 | 56 | 58 | 54 | 3,709 | 4,203 | 3,780 | 533 |
| Lumber, construction materials....................... Lumber, millwork. . ..................................... Other construction materiale..................... | 12 | 8,519 | 1,575 | 18.5 | 878 | 3 | 261 | 291 | 279 | 14,232 | 16,824 | 16,431 | 1,521 |
|  | 6 | 2,421 | 462 | 19.1 | ${ }_{2}^{242}$ | 3 | ${ }^{86}$ | 89 | 88 | 3,589 | 4,001 | 4,287 | 1880 |
|  |  | 6,098 | 1,113 | 18.2 | 636 | ... | 175 | 202 | 191 | 10,543 | 12,823 | 12,144 | 1,041 |
| Machinery, eqưpment, supplies..................... Comnercial machines, equipment.................. Construction machinery, equipment............. . Industrial machinery, equipment, supplies.... Frofesaional equipment, supplies................ Other machinery, equipment, aupplies.......... | 76 | 28,839 | 3,742 | 13.0 | 1,847 | 38 | 520 | 556 | 554 | 32,356 | 35,812 | 37,189 | 5,383 |
|  | 15 | 1,414 | 367 | 26.0 | 198 | 10 | 74 | 71 | 58 | 4,001 | 3,593 | 2,451 | 259 |
|  | 3 | 1,906 | 338 | 17.7 | 186 | 1 | 41 | 40 | 40 | 3,500 | 3,548 | 3,409 | 391 |
|  | 42 | 23,107 | 2,570 | 11.1 | 1,262 | 19 | 324 | 359 | 367 | 20,795 | 24,481 | 27,229 | 4,263 |
|  |  | 1,4.44 | 291 176 | 20.2 18.2 | 140 61 | 5 3 | 56 25 | 62 24 | 60 29 | 2,751 1,309 | 2,906 1,284 | 2,787 1,313 | 320 150 |
|  | 6 | 968 | 176 | 18.2 | 61 | 3 | 25 | 24 | 29 | 1,309 | 1,284 | 1,313 | 150 |
| ```Waste materials........................................ Iron, ateel scrap.................................. Other scrap, weste materiala...................``` | 10 | 1,065 | 188 | 17.6 | 76 | 13 | 27 | 41 | 39 | 1,020 | 1,656 | 1,523 | 123 |
|  | 4 | 518 | 80 | 15.4 | 31 | 5 | 4 | 17 | 17 | 135 | 749 | 686 | ${ }^{93}$ |
|  | 6 | 547 | 108 | 19.7 | 45 | 8 | 23 | 24 | 22 | 885 | 907 | 837 | 30 |
| Other merchant wholesalers........................... Automobiles, other motor vehicles............. Books, periodicals, newspapers.................. Jevelry................................................... Petroleum and products. Merchant wholesalers, n.e.c....................... | 38 | 17,395 | 1,814 | 10.4 | 1,223 | 35 | 426 | 438 | 444 | 20,965 | 21,334 | 24,614 | 2,831 |
|  | 4 | 1,194 | 189 | 15.8 | 124 | 2 | 42 | 40 | 48 | 2,783 | 2,538 | 3,057 | 308 |
|  | 7 | 843 | 111 | 13.2 | 65 | 7 | 30 | 33 | 31 | 1,17 | 1,410 | 1,484 | 50 |
|  | 9 | 645 | 93 | 14.4 | 25 | 12 | 14 | 14 | 16 | 485 | 485 | 560 | 96 |
|  |  | 965 | 70 | 7.2 | 19 |  | 6 | 7 | 6 | 295 | 332 | 330 | 42 |
|  | 13 | 13,748 | 1,351 | 9.8 | 990 | 8 | 334 | 344 | 343 | 16,231 | 16,569 | 19,183 | 2,335 |
| Manufacturers' ealee branchee (with atocks), total. | 33 | 11,795 | 1.757 | 14.9 | 948 | 3 | 290 | 298 | 273 | 17,080 | 19,781 | 17.260 | 1.223 |
| Groceries, confectionery, meats....... ......... Drugs, chemicals, allied products................ Automotive equipment, tires and tubes........... | 7 | 4,274 | 305 | 7.1 | 144 | $\ldots$ | 4 | 48 | 49 | 2,700 | 3,154 | 3,187 | 17 |
|  | 3 | 499 789 | 74 183 | 14.8 23.2 | 41 118 | $\ldots$ | 12 39 | 13 33 | 10 34 | 718 2,561 | 810 2,301 | 738 2,277 | 45 285 |
|  | 4 | 789 | 183 | 23.2 | 118 | $\ldots$ | 39 | 33 | 34 | 2,561 | 2,301 | 2,277 | 285 |
| Machinery, equipment, aupplies...................... Industrial machinery, equipment, aupplies.... Other machinery, equipment, auppliea......... | 11 | 3,533 | 694 | 19.6 | 406 | 1 | 83 | 87 | 82 | 6,050 | 5,619 | 5,842 | 504 |
|  | 6 5 | 2,796 | 405 | 14.5 | 204 | 1 | 48 | 47 | 4 | 3,491 | 3,252 | 3,268 | 414 |
|  | 5 | 737 | 289 | 39.2 | 202 | $\ldots$ | 35 | 40 | 38 | 2,559 | 2,367 | 2,574 | 90 |
| Maruracturers' aalea branchea, n.e.c........... | 8 | 2,700 | 501 | 18.6 | 239 | 2 | 112 | 117 | 98 | 5,051 | 7,897 | 5,216 | 218 |

See footnotea at end of table.

Table 101--THE STATE-Continued
Establishments, Sales, Expenses, Pay Roll, Personnel, and Stocks, by Type of Opbration and Kind or Business: 1948

| Type of operation and kind of business | Establish ments (Number) | Sales, <br> entire year <br> (Thousand dollars) | Operating expenses ${ }^{1}$ (inc. pay roll) |  | Pay roll, entire year <br> (Thousand dollars) | Active proprietors, ${ }^{*}$ November (Numbet) | Paid employees, workweek encied nearest- |  |  | Pay roll, workweek ended nearest- |  |  | Stacks on hand, end of year, at cost <br> (Thousand dollars) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | (Thousand dollars) | $\begin{gathered} \text { Per- } \\ \text { cent } \\ \text { of } \\ \text { sales } \end{gathered}$ |  |  | March 15 <br> (Number) | July 15 <br> (Number) | Nov. 15 (Number) | March 15 <br> (Dollars) | July 15 <br> (Dollars) | Nov. 15 <br> (Dollats) |  |
| Type by Kind of Business--Continued |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Agents, brokers, total. | 21 | 33,535 | 592 | 1.8 | 256 | 24 | 97 | 88 | 127 | 3,048 | 2,569 | 5,325 | 16 |
| Groceries, confectionery, meats. | 8 | 6,343 | 177 | 2.8 | 43 | 9 | 17 | 16 | 15 | 770 | 810 | 813 |  |
| Hardvare, plumbing, heating..... | 3 3 | 464 | 16 | 3.4 | 2 |  | 1 | $\cdots$ | 9 | 42 | 180 |  | i¢ |
| Lumber, construction materials. | 3 7 | 2,620 24,108 | 117 282 | 4.5 | 67 144 | ${ }_{10}^{2}$ | 2 | $\stackrel{2}{7}$ | 88 | 180 | 180 | 1,742 | 16 |
| Agents and brokers, n.e.c............. |  |  |  |  |  |  | 77 | 70 | 85 | 2,056 | 1,579 | 2,770 |  |
| Assemblers (mainly farm products), total. | 28 | 18,876 | 931 | 4.9 | 332 | 14 | 111 | 175 | 121 | 6,175 | 8,180 | 6,798 | $\angle 82$ |
| Farm products (raw materials). | 18 | 15,377 | 610 | 4.0 | 227 | 8 | 80 | 120 | 74 | 4,667 | 5,663 | 4.545 | 419 |
| cotton....... | 3 | 7,826 | 207 | 2.6 | 36 |  | 10 | 12 | 10 | 647 | 668 | 690 |  |
| Grain ................... | 5 | 1,840 | 668 | 3.6 | 22 | ${ }_{2}^{2}$ | 10 | 21 | 9 | 507 | 750 | 598 | 60 359 |
| Farm products (inedible) n.e.c......... | 10 | 5,711 | 337 | 5.9 | 169 |  | 60 | 87 | 55 | 3,513 | 4,245 | 3,257 | 359 |
| Assemblers, n.e.c.. | 10 | 3,499 | 321 | 9.2 | 105 | 6 | 31 | 55 | 47 | 1,508 | 2,517 | 2,253 | 63 |

* Proprietors of unincorporated businesses.
n.a. Not available.
n.e.c. Not elsewhere classified.

Entries for agents and brokers represent brokerage or comission received.
Table 102. - STANDAFD METROPOLITAN AREAS (None in the Stete)

Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE
Establishmbnts, Sales, Pay Roll, and Personnel-Total; Establishments and Sales-Merchant Wholesalers and Otrer Operating Types: 1948

| County and city | Total |  |  |  |  |  | Merchant wholesalers |  | Other operating types |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Establishmencs <br> (Number) | Sales,entire year (Thousand dollars) | Pay roll, encire year <br> (Thousand dollars) | Active proprietors, November (Number) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  | Establishments <br> (Number) |  <br> (Thoussand dollars) | Establishmears <br> (Number) | Sales,entire year (Thousand dollars) |
|  |  |  |  |  | Employees (Number) | Pay roll (Dollars) |  |  |  |  |
| State, total. | 722 | 259,969 | 12,766 | 566 | 4,599 | 257,575 | $\ldots$ | $\ldots$ | $\ldots$ |  |
| Administrative, auxiliary units....... <br> holesala establishments <br> Bernalillo County. $\qquad$ | 718 | 259,999 | 12, $\begin{array}{r}314 \\ 42\end{array}$ |  | 4,518 4 | $\begin{array}{r} 6,339 \\ 251,236 \end{array}$ | 403 | 153,325 | 315 | 106,3i4 |
|  | 205 | 92,521 | 6,562 | 158 | 2,144 | 132,153 | . | ... | . |  |
| Administrative, auxiliary units bolearle eatablishments, total lbuquerque Remainder of County $\qquad$ | 201 183 18 18 | 92,521 87,912 4,609 | ( $\begin{array}{r}314 \\ \substack{6,248 \\ 5,870 \\ 378} \\ \hline\end{array}$ | 158 141 17 | 2,01 2,953 1,929 124 |  | 146 135 11 | 67,033 65,233 2,390 | 55 48 7 | 24,9788 22,698 2,219 |
| Catron county.......................... | $\ldots$ | $\ldots$ | $\ldots$ | $\ldots$ | $\cdots$ | $\ldots$ | $\ldots$ | $\ldots$ | ... | ... |
| Chaves County.......................... | 59 | 27,478 | 862 | 41 | 322 | 16,799 | 36 | 16,240 | 23 | 11,238 |
| Rosvel1,.................................. | 52 7 | 25,789 1,769 | ${ }_{60}^{802}$ | 38 3 | 290 32 | 15,439 1,300 | 33 <br> 3 | 15,131 1,109 | 4 | 10,5788 |
| Colfar County......................... | 22 | 3,056 | 184 | 19 | 74 | 4,608 | 9 | 2,017 | 13 | 1,039 |
| Retan..................................... | 11 11 | 2,154 | 128 56 56 | ${ }_{9}^{10}$ | $\begin{array}{r}53 \\ 21 \\ \hline 1\end{array}$ | 3,505 1,103 | 7 2 2 | $(\mathrm{x})$ | 9 | ${ }_{(x)}^{(x)}$ |
|  | 44 | 36,849 | 825 | 42 | 341 | 16,317 | 25 | 8,316 | 19 | 28,533 |
|  | 34 10 | 35,201 1,648 1 | ${ }_{784}^{71}$ | 34 8 8 8 | 321 20 | $\begin{array}{r}15,220 \\ 1,047 \\ \hline\end{array}$ | $\stackrel{26}{1}$ | (x) | ${ }_{9}^{10}$ | $\begin{aligned} & (8) \\ & (x) \end{aligned}$ |
| De Bace County $\qquad$ <br> Doma Ans County. $\qquad$ Las Cruces. Remainder of County. $\qquad$ | 4 | 344 | 11 | 5 | 3 | 215 | 1 | (x) | 3 | (x) |
|  | 30 |  | 432 |  |  |  | $\frac{12}{12}$ |  | 18 |  |
|  | 20 10 | $\begin{gathered} \frac{14,78}{12,788} \\ 2,030 \end{gathered}$ | $\begin{array}{r}377 \\ 55 \\ \hline\end{array}$ | ${ }_{9}^{11}$ | 127 20 | 7,782 | $\stackrel{11}{11}$ | $\underset{(x)}{(x)}$ | 9 | $(x)$ |
|  | 47 |  | 527 | 36 | 202 | 11,002 | 30 | 8,192 | 17 | 3,545 |
|  | 21 25 25 |  |  | $\left(\begin{array}{ll}\text { (x) } & \\ (x) \\ & \\ & \\ & \\ \end{array}\right.$ |  | $\begin{aligned} & (x) \\ & (x) \\ & x_{6,181} \end{aligned}$ | 15 15 | ${ }^{(x)}{ }_{4,754}$ | $\begin{array}{r}1 \\ 10 \\ \hline\end{array}$ | $\underset{(x)}{(x)}$ |
| Grant County. <br> Silver City. <br> Remainder of County | 19 | 4,522 | 277 | 14 | 88 | 4,527 | 13 | 3,382 | 6 |  |
|  | ${ }_{15}^{15}$ | $\begin{aligned} & \begin{array}{l} 3,365 \\ 1,157 \end{array} \end{aligned}$ | 129 148 | $\stackrel{11}{3}$ | 4.45 | $\begin{aligned} & \left.\begin{array}{l} 2,25656 \\ 2,07 \end{array}\right) \end{aligned}$ | $\stackrel{10}{10}$ | $\begin{aligned} & (x) \\ & (x) \\ & (x) \end{aligned}$ |  | $\begin{aligned} & (x) \\ & (x) \\ & \left.\hline()^{2}\right) \end{aligned}$ |
| Guadalupe County. <br> Harding County. <br> Hidalgo County |  |  |  |  |  |  | 3 | 835 | , |  |
|  |  |  | $\begin{array}{r}1 \\ 114 \\ \hline 1\end{array}$ | 3 <br> 9 | $\begin{array}{r}1 \\ 41 \\ 4 \\ \hline 1\end{array}$ |  | $\cdots$ | 1,654 | 3 <br> 3 | ${ }_{776}^{125}$ |
| Lea County. Hobbs. Rematnder of County $\qquad$ | 47 |  |  |  | 232 |  | 29 |  | 18 |  |
|  | 36 11 | $\xrightarrow{14,362}$ | 654 116 | ${ }_{3}^{18}$ | $\begin{array}{r}194 \\ 38 \\ \hline\end{array}$ | $\frac{12,942}{2,382}$ | ${ }_{7}^{22}$ | 10,382 | 14 | 3,980 |
| Uncoln County <br> Los Alamos County. <br> Luma County.. |  |  |  |  |  |  |  |  |  |  |
|  | 3 | 256 <br>  <br>  <br> 1 | 10 | 4 | .$^{5}$ | ${ }^{263}$ | $\ldots$ | $\ldots$ | 3 | ${ }^{256}$ |
|  | i3 | 3,i73 | 130 | 6 | $\dddot{99}$ | 2,997 | $\because$ | 375 | 10 | 2, 978 |
| McKinley County. Gallup. Remainder of County $\qquad$ |  |  | 332 |  | 158 | 7,009 | 22 | 4,235 | 10 | - 2,380 |
|  | ${ }_{10}^{22}$ | 5,673 | $\stackrel{262}{70}$ | $\stackrel{11}{9}$ | 126 32 | 1,512 | 15 7 | 3,806 629 | 31 | ${ }_{53}^{1,867}$ |

[^77]Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE ${ }^{1}$ Continued
Establishmbnts, Sales, Pay Roll, and Pergonnbl-Total; Establishmbnts and Sales-Merchant Wholbgalges and Other Opirating Types: 1948

| County and city | Total |  |  |  |  |  | Merchant wholesalers |  | Other operating types |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Establish- <br> (Number) | $\underset{\substack{\text { Sales, } \\ \text { encire year }}}{ }$ <br> (Thoweand dollare) | Pay roll, entre ycar <br> (Thowand dollars) |  | Paid employees and pay roll, workweek ended nearest Nov. 15 |  | Establish ments <br> (Number) | Sales, entire year <br> (Thousand dollars) | Establishments (Number) | S2les,entirc year (Thousand dollarr) |
|  |  |  |  |  | Employees (Number) | Pay roll (Dollars) |  |  |  |  |
| Mora county | 2 | (x) | (x) | (x) | (x) | (x) | $\cdots$ | $\ldots$ | 2 | (x) |
| Otero County. | 7 | 910 | 16 | 8 | 8 | 331 | 2 | (x) |  | (x) |
| Alemogordo............................... | 6 1 1 | ${ }_{(x)}^{(x)}$ | ( ${ }_{\text {( }} \times$ | $\left.{ }_{( }^{(x)} \mathrm{x}\right\}$ | $\binom{(x)}{$ x } | $\left(\begin{array}{l}\text { ( } \\ \text { x }\end{array}\right.$ | 2 | (x) | $\stackrel{4}{4}$ | ${ }_{(1)}^{(x)}$ |
| Quay County.. | 20 | 2,397 | 93 | 15 | 41 | 2,450 | 5 | 418 | 15 | 1,979 |
| Tucumcari................................. | $\begin{array}{r}11 \\ \hline\end{array}$ | 1,289 1,108 | $\stackrel{62}{69}$ | $\stackrel{7}{8}$ | ${ }_{13}^{28}$ | 1,726 | ${ }_{2}^{3}$ | (x) | ${ }_{9}^{6}$ | ${ }_{(x)}^{(x)}$ |
| Rio Arriba County.. | 6 | 1,392 | 53 | 4 | 20 | 997 | 2 | (x) | 4 | (x) |
| Roosevelt County..... | 218 | 3,968 | $\frac{127}{137}$ | 23 | ${ }_{5}^{62}$ | 2,951 | 8 | 11,062 | 13 |  |
| Portales.................................... Remainder of county | 18 <br> 3 | $\xrightarrow{3,773}$ | 123 14 | ${ }_{4}^{19}$ | ${ }_{6}^{56}$ | , ${ }_{\text {2,782 }}^{169}$ | ${ }_{2}^{6}$ | ( ${ }_{(x)}(\underline{1})$ | 1 | $\begin{aligned} & (x) \\ & (x) \\ & (x) \\ & \hline \end{aligned}$ |
| Sandoval County. <br> San Juan County. | 2 <br> 6 | (x) ${ }_{2,011}$ | (x) 122 |  | (x) 40 | ${ }^{(x)}{ }_{1,726}$ | $\cdots$ | 1,4277 | $\stackrel{2}{3}$ | (x) 564 |
| San Miguel County...................... | 25 |  | 338 | 23 | $\underline{162}$ | 6,757 | 14 | 4,568 | 11 | 1,609 |
| Las Vegas (city). <br> Las Vegas (town). <br> Remainder of County. | 22 2 1 1 | ${ }_{(x)}^{(x)}{ }^{5,981}$ | ${ }_{(x)}^{(x)}$ | $\left(\begin{array}{l}(x) \\ (x)\end{array}{ }^{20}\right.$ | $(\mathrm{x}){ }^{159}$ | $\begin{aligned} & (x, 678 \\ & (x) \end{aligned}$ | $\stackrel{12}{2}$ | $(\mathrm{x})$ | 10 -1 |  |
| Sants Fe County............ | 34 |  | 748 | 29 | 340 |  | 26 | 11,326 | 8 |  |
| Sants Fe. Rematinder of County | 32 | $\begin{aligned} & (x) \\ & (x) \end{aligned}$ | $\begin{aligned} & (x) \\ & (x) \end{aligned}$ | $\begin{aligned} & (x) \\ & (x) \end{aligned}$ | $\begin{aligned} & (\mathbf{r}) \\ & (\mathrm{x}) \end{aligned}$ | $\begin{aligned} & \left(\begin{array}{l} x \\ (x), 200 \\ (x) \end{array}\right) \end{aligned}$ | 25 1 1 | $\begin{aligned} & (x) \\ & (x) \end{aligned}$ | 1 | $\begin{gathered} (x) \\ (x) \end{gathered}$ |
| Sterrs County.......................... | 7 | 62 | 25 | 7 | 14 | 501 | 3 | 216 | 4 | 426 |
| Socorro County.......................................... | 11 | 1,292 | 46 |  | 21 | 897 | 4 | 560 | 7 |  |
| Torrance county. | 12 | 1,417 | 37 | 10 | 20 | 751 | . | (x) ... | 12 | (x) 1,417 |
| Union County. | ${ }_{8}^{8}$ | 556 |  |  | 7 | ${ }_{505}^{199}$ |  |  | 7 | $(\mathrm{x})$ |
| Valencts County.......... | 12 | 1,102 | 31 | 8 | 12 | 505 | 2 | (x) | 10 |  |

* Proprietors of unincorporated businesses.
${ }_{1}$ Withheld to svoid disclosure.
Based on advance 1950 population eatimatea.

Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE
Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948

| County, type of operation, and kind of business | Establishments <br> (Number) | Sales, entire year (Thowsand dollars) | Pay roll, entirc year <br> (Thousard dollars) | Active proprietors, ${ }^{*}$ November (Number) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Employees (Nurnber) | Pay roll (Dollats) |
| BERNMLILLO COUNTY, totel. | 205 | 92,521 | 6,562 | 158 | 2,144 | 232,153 |
| Administrative, auxiliary units.. Wholesale establishments. | 204 | 92,521 | $\begin{array}{r} 314 \\ 6,248 \end{array}$ | 138 | 2,053 | $\begin{array}{r} 6,339 \\ 125,814 \end{array}$ |
| Whoresale retablishtent |  |  |  |  |  |  |
| Merchent wholesalers, total... | 146 | 67,643 | 5.196 | 126 | 1,720 | 104,856 |
| Groceries, confectionery, mests. | 15 | 7,397 | 347 | 16 | 142 | 6,863 |
| Farm producta (edible)......... | 12 | 4,115 | 186 | 14 | 83 | 3,182 |
| Beer, vines, diatilled apirits.. | 11 | 9,153 | 451 | 10 | 153 | 9,133 |
| Tobacco and producta (exc. leap) | 3 | 2,537 | 76 | 2 | 24 | 1,464 |
| Dry goods, apparel............. | 3 | 387 | 27 | 3 | 7 | 547 |
| Autamotive equipnent, tires and tubes | 17 | 3,394 | 487 | 20 | 162 | 11,160 |
| Harduare, plumbing, beating.......... | 10 5 | 5,616 | 438 573 | 10 | 133 | 8,024 |
| Lumber, construction materisls. | 5 | 4,748 | +573 | $\cdots$ | 165 | 10,499 |
| Machinery, equipment, supplies. | 35 35 | 12,153 18,143 | 1,192 1,419 | 20 31 | 337 514 | 24,019 30,015 |
| Manufacturers' ssles branches, offices.. | 23 |  |  |  | 195 |  |
| Petroleum bulk atations, terminals.. | 14 | 7,459 | 215 | 17 | 80 | 13,331 |
| Otber operating types................ | 18 | 8,831 | 146 | 14 | 58 | 3,177 |
| Chaves county, total.. | 59 | 27,478 | 864 | 41. | 322 | 16,799 |
| Merchant wbolesalera, total. | 36 | 16,240 | 72 | 22 | 269 | 14,043 |
| Groceries, confeotionery, meats. |  | 4,141 | 199 |  | 64 | 4,038 |
| Farm producta (edible)....... | 4 | 1,882 | 136 | 6 | 57 | 2,629 |
| Beer, wines, diatilled apirits...... | 5 | 2,852 | 83 | 3 | 43 | 1,719 |
| Automotive equipment, tires and tubes. | 7 | 827 | 105 | 2 | 35 | 2,094 |
| Machinery, equipment, supplies... | 3 | 187 | 16 | 3 | 10 | 339 |
| Merchant wholesalera, n.e.c..... | 12 | 6,351 | 183 | 8 | 60 | 3,224 |
| Petroleum bulk atations, terminals. | 13 | 2,668 |  | 14 | 29 | 1,469 |
| Assemblers (mainly farm products). | 5 | 5,633 | 48 | 2 | 17 | 874 |
| Other opersting types.......... | 5 | 2,937 | 15 | 3 | 7 | 413 |

[^78]n.e.c. Not elgewhere clasaified.

## NEW YORK

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Establishmbnts, Sales, Expenses, Pay Roll, Personnel, and Stocks, by Type of Operation and Kind of Bueiness: 1948

| Type of operation and kind of business | Establish. ments(Number) | Sales, entire year <br> (Thousand dollars) | Operating expenses ${ }^{2}$ <br> (inc. pay roll) |  | Pay roll, entire year <br> (Thousand dollass) | Activeproprie-tors,Novern-ber(Num-ber) | Paid employees, workweek ended nearest |  |  | Pay roll, workweek ended nearest- |  |  | Stocks on hand, end of year, at cost <br> (Thousand dollass) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Amount <br> (Thousand dollars) | Per. cent of sales |  |  | March 15 (Number) | July 15 (Number) | Nov. 15 (Number) | March 15 (Dollars) | July 15 <br> (Dollats) | Nov. 15 (Dollars) |  |
| State, total | 43,945 | 43,560,734 | п.я. | n.a. | 1,716,909 | 29,358 | 403,567 | 406,271 | 412,202 | 30,531,376 | 30,916,721 | 31,840,701 | 2,052,049 |
| Administrative, suxiliary units............ 1948. . Wholesale eatabliahments...................... 1948.. | $\begin{array}{r} 159 \\ 43,786 \end{array}$ | $\begin{array}{r} 420,61 \\ 43,140,12 \end{array}$ | $\text { n. } \mathrm{a} \text {. }$ | $\begin{aligned} & \mathrm{n} . \\ & \mathrm{n} . \end{aligned}$ | $\begin{array}{r} 65,484 \\ 1,651,425 \end{array}$ | 29,358 | $\begin{array}{r} 14,346 \\ 389,221 \end{array}$ | $\begin{array}{r} 14,630 \\ 391,641 \end{array}$ | $\begin{array}{r} 14,482 \\ 397,720 \end{array}$ | $\begin{array}{r} 1,222,672 \\ 29,308,704 \end{array}$ | $\begin{array}{r} 1,256,114 \\ 29,660,607 \end{array}$ | $\begin{array}{r} 1,252,714 \\ 30,587,987 \end{array}$ | $\begin{array}{r} 19,180 \\ 2,032,869 \end{array}$ |
| $\begin{aligned} & \text { 1939.... } \\ & \text { 1929... } \end{aligned}$ | $\begin{aligned} & 30,255 \\ & 25,202 \end{aligned}$ | $\begin{aligned} & 14,452,737 \\ & 17,143,753 \end{aligned}$ | a. | $\begin{aligned} & \text { n.a. } \\ & \text { n.a. } \end{aligned}$ | $\begin{aligned} & 625,40 \\ & 683,265 \end{aligned}$ | $\begin{aligned} & 19,541 \\ & 17,136 \end{aligned}$ | $\begin{array}{r} 285,115 \\ \text { r.a. } \end{array}$ | $\begin{array}{r} 290,201 \\ \text { n. a. } \end{array}$ | $\begin{array}{r} 297,738 \\ \text { n. } 8 . \end{array}$ | . a. | $\begin{aligned} & \text { n.a. } \\ & \text { n.a. } \end{aligned}$ | $\begin{aligned} & \text { n.a. } \\ & \text { n. a. } \end{aligned}$ | $\begin{array}{r} 894,396 \\ 1,245,117 \end{array}$ |
| WHOLESALE ESTABLISHMENTS <br> Type of Operation |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Merchant wholesalers, total...................... | 33,599 | 18,869,076 | 2,025,042 | 10.7 | 1,047,363 | 24,105 | 251,426 | 252,476 | 258,474 | 18, 262,041 | 18,502,025 | 19,204,522 | 1,597,117 |
| Service wholesalers, domestic market Foreign trade merchants................. Limited-function wholesalera........ | $\begin{array}{r} 28,507 \\ 4,566 \\ 526 \end{array}$ | $\begin{array}{r} 13,268,902 \\ 5,07,819 \\ 528,355 \end{array}$ | $\begin{array}{r} 1,652,487 \\ 343,847 \\ 28,708 \end{array}$ | 12.4 6.8 5.4 | $\begin{array}{r} 884,337 \\ 149,656 \\ 13,370 \end{array}$ | $\begin{array}{r} 21,455 \\ 2,312 \\ 338 \end{array}$ | $\begin{array}{r} 216,953 \\ 31,600 \\ 2,873 \end{array}$ | $\begin{array}{r} 218,180 \\ 31,198 \\ 3,098 \end{array}$ | $\begin{array}{r} 224,061 \\ 31,392 \\ 3,021 \end{array}$ | $\begin{array}{r} 15,429,035 \\ 2,602,191 \\ 230,815 \end{array}$ | $\begin{array}{r} 15,654,412 \\ 2,599,787 \\ 247,826 \end{array}$ | $\begin{array}{r} 16,327,953 \\ 2,631,641 \\ 244,928 \end{array}$ | $\begin{array}{r} 1,208,571 \\ 380,612 \\ 7,934 \end{array}$ |
| Manufacturers' sales branches, offices, total.... <br> Sales branches (with stocks). <br> Sales offices (without stocks)........................ | 3,495 | 05,426 | 955,602 | 7.5 | 434,593 | 243 | 99,950 | 100,873 | 100,769 | 034,543 | 8,085,479 | 8,260,099 | 329,790 |
|  | 1,830 1,665 | $6,350,949$ $6,454,477$ | 587,140 368,462 | 9.2 5.7 | 284,629 149,964 | 112 | 70,414 29,536 | 71,029 29,844 | 70,271 30,498 | $5,284,866$ $2,749,677$ | $\begin{aligned} & 5,314,407 \\ & 2,771,072 \end{aligned}$ | $\begin{aligned} & 5,396,567 \\ & 2,863,532 \end{aligned}$ | 329,790 |
| Petroleum bulk stations, terminal Agenta, brokers. | $\begin{array}{r} 820 \\ +494 \end{array}$ | $\begin{array}{r} 838,047 \\ 10,247,762 \end{array}$ | 70,278 288,837 | 8.4 2.8 | $\begin{array}{r} 33,014 \\ 124,848 \end{array}$ | $\begin{array}{r} 341 \\ 4,549 \end{array}$ | $\begin{array}{r} 8,813 \\ 24,926 \end{array}$ | $\begin{array}{r} 8,532 \\ 25,247 \end{array}$ | $\begin{array}{r} 8,956 \\ 25,228 \end{array}$ | $\begin{array}{r} 592,320 \\ 2,203,611 \end{array}$ | $\begin{array}{r} 604,636 \\ 2,233,521 \end{array}$ | $\begin{array}{r} 632,392 \\ 2,256,722 \end{array}$ | $\begin{aligned} & 76,175 \\ & 23,617 \end{aligned}$ |
| Assemblera (mainly farm products), total......... <br> Cooperative marketing associations............... <br> Grain (country) elevaters............................ <br> Other assemblers, country buyers.. | 378 | 379,809 | 26,119 | 6.9 | 11,607 | 120 | 4,106 | 4,513 | 4,293 | 216,189 | 234,946 | 234,25 | 6,172 |
|  | 57 17 | $\begin{array}{r} 191,736 \\ 8,263 \end{array}$ | $\begin{array}{r} 11,099 \\ 899 \end{array}$ | 5.8 10.9 | 5,700 382 | 12. | $\begin{array}{r} 1,844 \\ 124 \end{array}$ | 1,843 118 | 1,797 126 | 115,198 7,269 | 117,309 6,881 | 116,618 7,824 | 1,355 1,126 |
|  | 304 | 179,810 | 14,121 | 7.8 | 5,525 | 108 | 2,138 | 2,552 | 2,370 | 93,722 | 110,756 | 109,810. | 3,691 |
| Merchant wholesalers, | 33,599 | 18,869,076 | 2,025,042 | 10.7 | 1,047,363 | 24,105 | 251,426 | 252,476 | 258,474 | 18,262,041 | 18,502,025 | 19,204,522 | 597,117 |
| Groceries, confectio | 3,195 | 2,312,09 | 188,362 | 8.1 | 93, 198 | 2,618 | 24,955 | 25,206 | 25,436 | 1,652,543 | 1,680, 048 | , 74,6,559 | 140,262 |
| Groceries (general 11 ne | 271 | 423,348 | 47,200 | 11.1 | 28,754 | 180 | 7,839 | 7,796 | 7,663 | 515,024 | 51i,006 | 533,835 | 46,048 |
| Confectionery | 296 | 43,900 | 5,990 | 13.6 | 3,365 | 278 | 1,143 | 1,170 | 1,238 | 60,870 | 59,352 | 66,177 | 3,231 |
| Fish, sea foods.. | 267 | 104,142 | 12,753 | 12.2 | 6,754 | 215 | 1,839 | 1,816 | 1,892 | 122,300 | 125,017 | 131,303 | 2,763 |
| Meats, meat products. | 720 | 601,900 | 36,789 | 6.1 | 19,244 | 639 | 4,925 | 5,128 | 5,183 | 345,519 | 365,795 | 372,637 | 9,240 |
| Other grocery, food s | 1,641 | 1,138,800 | 85,630 | 7.5 | 35,081 | 1,306 | 9,209 | 9,296 | 9,460 | 608,830 | 615,878 | 642,607 | 78,980 |
| Farm p | 2,075 | 1,466,090 | 123,565 | 8.4 | 63,590 | 1,848 | 16,937 | 17,613 | 17,222 | 1,136,280 | 1,196,477 | 1,187,243 | 22,225 |
| Dairy, poultry products | 988 | 976,653 | 77,685 | 8.0 | 41,188 | 775 | 10,643 | 11,143. | 10,751 | 733,320 | 770,061 | 766,618 | 15,961 |
| Fruits, vegetables (fr | 1,087 | 489,437 | 45,880 | 9.4 | 22,402 | 1,133 | 6,294 | 6,470 | 6,471 | 402,960 | 426,416 | 420,625 | 6,264 |
| Beer, wines, distilled spirits Beer, ale... Wines, distilled spirits. | 526 | 560,942 | 69,103 | 12.3 | 33,657 | 320 | 7,784 | 8,041 | 8,453 | 573,285 | 603,432 | 666,731 | 61,479 |
|  | 331 | 95,814 | 16,541 | 17.3 | 7,810 | 266 | 2,317 | 2,761 |  | 129,316 | 162,567 | 160,307 | 3,747 |
|  | 195 | 465,128 | 52,562 | 11.3 | 25,847 | 54 | 5,467 | 5,280 | 5,747 | 443,969 | 4,0,865 | 506,424 | 57,732 |
| Drugs, chemicals, allied products................ <br> Drugs (general line)................................... <br> Drugs, drug sundries (specialty lines)....... <br> Industrial chemicals, explosives.............. <br> Paints, parnishes................................. . . . | 1,292 | 658,214 | 111,337 | 16.9 | 53,605 | 6.29 | 13,330 | 13,240 | 13,627 | 953,524 | 962,075 | 994,360 | 59,093 |
|  | 37 | 92,516 | 10,773 | 11.6 | 7,073 |  | 2,212 | 2,206 | 2,265 | 126,287 | 131,802 | 130,964 | 10,698 |
|  | 547 | 171,797 | 48,088 | 28.0 | 20,007 | 278 | 5,420 | 5,312 | 5,715 | 364,291 | 361,997 | 400,748 | 17,814 |
|  | 487 | 352,943 | $44_{4}, 395$ | 12.6 | 22,083 | 209. | 4,508 | 4,499 | 4,374 | 389,851 | 391,593 | 380,958 | 24,839 |
|  | 221 | 40,95 | 8,081 | 19.7 | 4,442 | 133 | 1,191 | 1,223 | 1,273 | 73,095 | 76,683 | 81,690 | 5,742 |
| Tobacco and products (exc. | 389 | 346,880 | 15,26 | 4.4 | 9,388 | 345 | 2,79 | 2,84 | 2,905 | 162,810 | 170,624 | 174, | 15,289 |
| Dry goods, spparel. <br> Clothing, furnishings, footwear. <br> Dry goode (general line)............................... <br> Dry goods specialties, plece goods, notions.. <br> Piece goods converters. | 7,028 | 3,967,822 | 442,308 | 11.1 | 222.011 | 5,296 | 43,030 | 42,069. | 43,941 | 3,852,124 | 3,759,148 | 3,920,477 | 4,3,198 |
|  | 2,407 | 773,431 | 108,975 | 14.1 | 54,911 | 2,028 | 12,837 | 12,088 | 13,015 | 969,005 | 935,783 | 1,006,561 | 102,186 |
|  | 33 | 49, 221 | 7,243 | 14.7 | 3,668 |  | 918 | 912 | 883 | 71,041 | 66,645 | 66,500 | 4,919 |
|  | 3,579 | 1,494,094 | 176,824 | 11.8 | 86,089 | 2,810 | 18,417 | 18,137 | 18,656 | 1,509,626 | 1,488,082 | 1,549,188 | 156,292 |
|  | 1,009 | 1,651,076 | 149,266 | 9.0 | 77,343 | 1 | 10,858 | 10,932 | 11,387 | 1,302,452 | 1,268,638 | 1,298,228 | 179,801 |
| Furniture, home furniahings. Furniture (household, office). Home furnishings, floor coverings. <br>  | 1,430 | 461,506 | 73,583 | 15.9 | 38,228 | 1,082 | 8,989 | 8,759 | 9,398 | 67, 500 | 664, 141 | 721,163 | 50,642 |
|  | 304 | 113,472 | 20,136 | 17.7 | 11,341 | 226 | 2,419 | 2,423 | 2,586 | 200,519 | 195,822 | 218,436 | 7,753 |
|  | 1,126 | 348,034 | 53,447 | 15.4 | 26,887 | 856 | 6,570 | 6,336 | 6,812 | 470,981 | 468,319 | 502,727 | 42,889 |
| Paper and its products........................ | 2.316 | 591,465 | 81,332 | 13.8 | 46,798 | 875 | 11,039 | 10,854 | 11,350 | 822,821 | 827,270 | 862,178 | 43,322 |
| Wrappine paper, | 163 | 60,966 | 9,990 | 16.4 | 6,040 | 123 | 1,374 | 1,370 | 1,392 | 108,729 | 107,588 | 109,794 | 5,052 |
|  | 131 | 132,040 | 17,874 | 13.5 | 21,134 | 48 | 2,259 | 2,157 | 2,232 | 200,101 | 192,927 | 200,291 | 9, 817 |
| Stationery, office supplies.................... | 303 | 57,268 | 13,256 | 23.1 | 7,758 | 218 | 2,084 | 2,065 | 2,253 | 136,377 | 138,951 | 154,656 | 6,554 |
|  | 36 683 | 6,653 | 2,414 | ${ }^{36.3}$ | 1,290 | 14 | 351 | 366 | 397 | 20,762 | 21,591 | 24,939 372,498 | -942 |
| 0ther paper products........................... | 683 | 334,538 | 37,798 | 11.3 | 20,576 | 472 | 4,971 | 4,896 | 5,076 | 356,858 | 366,213 | 372,498 | 20,957 |
| Farill products (raw materials)....................... Automotive equipment, tires and tubes. | 831 | 1,173,847 | 38,682 | 3.3 19.3 | 16,634 | 652 639 | 3,130 | 3,094 | 3,162 | 281,651 <br> 501,201 | 278,438 529,134 | 294,018 546,734 | 109,172 36,632 |
|  | 1,004 | 266,667 | 51,500 | 19.3 | 28,923 | 639 | 8,234 | 8,448 | 8,508 | 501,201 | 529,134 | 546,734 | 36,632 |
| Electrical goode. | 1,031 | 713,593 | 22,063 | 12.9 | 51.015 | 597 | 13,272 | 13, 527 | 13,622 | 913,494 | 952,009 | 985,241 | 69,447 |
| General line, apparatus, supplies.............. Electrical appliances, specielties. | 569 | 359,531 | 46,071 | 12.8 | 26,131 | 360 | 6,789 | 6,961 | 6,955 | 458,741 | 486,830 | 496,805 | 36,960 |
|  | 462 | 354,062 | 45,992 | 13.0 | 24,884 | 237 | 6,483 | 6,566 | 6,667 | 454,753 | 465,17 | 488,4 | 32,487 |
| Hardware, plumbing, heating ....................... . . . <br> Hardware. . . . . . . . ..................................... . . . <br> Plumbing, heating equipment, supplies........ | 1,221 | 495,275 | 83,299 | 16.8 | 48,255 | 717 | 12,596 | 12,761 | 12,752 | 813,940 | 833,635 | 863,205 | 68,947 |
|  | $\begin{aligned} & 535 \\ & 686 \end{aligned}$ | $\begin{aligned} & 202,930 \\ & 292,345 \end{aligned}$ | $\begin{aligned} & 37,593 \\ & 45,706 \end{aligned}$ | $\begin{aligned} & 18.5 \\ & 15.6 \end{aligned}$ | $\begin{aligned} & 22,963 \\ & 25,292 \end{aligned}$ | $\begin{array}{r} 373 \\ 344 \end{array}$ | $\begin{aligned} & 6,395 \\ & 6,201 \end{aligned}$ | $\begin{aligned} & 6,351 \\ & 6,410 \end{aligned}$ | $\begin{aligned} & 6,196 \\ & 6,556 \end{aligned}$ | $\begin{aligned} & 400,243 \\ & 413,697 \end{aligned}$ | $\begin{aligned} & 395,731 \\ & 437,904 \end{aligned}$ | $\begin{aligned} & 400,541 \\ & 462,664 \end{aligned}$ | 29,268 39,679 |
| Lumber, construction | 858 | 468,183 | 80,949 | 17.3 | 43,457 | 394 | 9,986 | 11,043 | 11,050 | 718,324 | 789,686 | 816,997 | 39,152 |
| Lumber, millwork: Direct mill shipp |  |  |  |  |  |  |  |  |  |  |  |  | 71 |
| Distributors with yards | 364 | 217,612 | 35,505 | 16.3 | 19,988 | 135 | 5,089 | 5,145 | 5,167 | 347,360 | 361,654 | 369,326 | 27,525 |
| Other construction materials | 386 | 186,269 | 39,924 | 21.4 | 20,844 | 198 | 4,469 | 5,311 | 5,384 | 330,971 | 379,725 | 401,269 | 10,916 |
| Machinery, equipment, supplies...................... Comercial machines, equipment.................. Conatruction machinery, equipment............. Farm-dairy machinery, equipment................. Industrial machinery, equipment, supplies.... Profeasional equipment, supplies................ Service establishment equipment, supplies.... Transportation (exc. automotive) equipment, supplies.. | 3,915 | 1,013,526 | 188,898 | 18.6 | 101,441 | 2,545 | 26,349 | 26,388 | 26,458 | 1,797,479 | 1,828,648 | 1,849,455 | 117,655 |
|  | 791 | 154,445 | 34,183 | 22.1 | 18,408 | 531 | 4,969 | 5,015 | 5,022 | 328,785 | 338,667 | 343,154 | 16,657 |
|  | 91 | 51,891 | 9,300 | 17.9 | 5,167 | 30 | 1,104 | 1,155 | 1,186 | 77,324 | 87,439 | 90,494 | 7,925 |
|  | 83 | 39,087 | 4,855 | 12.4 | 2,363 | 31 | 569 | 595 | 593 | 40,612 | 44,336 | 41,991 | 3,406 |
|  | 1,171 | 395,096 | 66,912 | 16.9 | 35,954 | 698 | 8,853 | 8,821 | 8,742 | 653,017 | 656,024 331,825 | 654,189 338,254 | 42,853 18,505 |
|  | 621 | 138,075 | 31,658 | 22.9 | 18,665 | 423 | 5,433 | 5,430 | 5,490 | 327,049 | 331,825 | 338,254 | 18,505 22,860 |
|  | 1,028 | 171,102 | 30,193 | 17.6 | 15,209 | 785 | 4,133 | 4,108 | 4,182 | 273,886 | 269,607 | 278,117 | 22,860 |
|  | 130 | 63,830 | 11,797 | 18.5 | 5,675 | 47 | 1,288 | 1,264 | 1,243 | 96,806 | 100,750 | 103,256 | 5,49 |

See footnotes at end or table.

Table 101.-THE STATE-Continued
Establishments, Sales, Expenses, Pay Roll, Personnel, and Stocks, by Typb of Operation and Kind of Business: 1948

| Type of operation and kind of business | Estab-lishments ( N (umber) | Sales, entire year (Thousand dollars) | Operating expenses ${ }^{2}$ (inc. pay roll) |  | Pay roll, entire year <br> (Thousand dollars) | Active proprie tors, Nover ber ( Num . ber) | Paid employees, workweek ended nearest |  |  | Pay roll, workweek ended nearest- |  |  | Stocks on hand, end of year, at cost <br> (Thousand dollars) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Amount <br> (Thousand dollars) | Percent of sales |  |  | March 15 <br> (Number) | July 15 <br> (Number) | $\begin{aligned} & \text { Nov. } 15 \\ & \text { (Number) } \end{aligned}$ | March 15 <br> (Dollars) | July 15 (Dollars) | Nov. 15 <br> (Dollars) |  |
| Type by Kind or Business--Continued |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Merchant wholesalers--Continued |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Metals, metal work (exc. scrap) | $\frac{532}{431}$ | $\frac{885,475}{543,764}$ | 66,746 48,997 | 7.5 | 35,232 | $\frac{185}{155}$ | 7,017 | 7,051 | 7,119 5 , | 588, 835 | 601,938 | 610,179 | 48,666 |
| Iron, steel and products.......................... Nonferrous metals, metal work.................... | 431 101 | 543,764 341,71 | 48,997 17,749 | 9.0 5.2 | 24,591 10,641 | 155 30 | 5,023 | 5,016 | 5,036 | 411,369 177,466 | 425,362 176,576 | 429,026 181,153 | 28,272 20,394 |
| Waste materials. | 1,478 | 376,986 | 44,200 | 11.7 | 21,873 | 1,532 | 7,005 | 7,107 | 7,194 | 382,414 | 395,689 | 406,700 | 14,573 |
| Iron, steel scrap | 292 | 162,985 | 14,238 | 8.7 | 7,223 | 252 | 1,989 | 2,167 | 2,208 | 117,964 | 128,446 | 134,917 | 4,495 |
| Other scrap, waste materiala.................. | 1,186 | 214,001 | 29,962 | 14.0 | 14,650 | 1,280 | 5,016 | 4,940 | 4,986 | 264,450 | 267,243 | 27,783 | 10,078 |
| Other merchant wholesalers. | 5,478 | 3,110,515 | 273,854 | 8.8 | 140,058 | 3,831 | 34,982 | 34,432 | 36,277 | 2,439,816 | 2,429,633 | 2,558,811 | 257,363 |
| Automobiles, other motor | 204 | 210,389 | 14,217 | 6.8 | 7,314 | 111 | 1,953 | 2,058 | 2,146 | 127,612 | 140,606 | 145,395 | 17,690 |
| Amasement, sporting goods. | 593 | 154,815 | 27,720 | 17.9 | 13,646 | 443 | 3,750 | 3,767 | 4,124 | 240,496 | 247,997 | 268,796 | 15,964 |
| Books, periodicals, newspapers................ | 373 | 134,353 | 26,025 | 19.4 | 15,990 | 247 | 5,072 | 5,271 | 5,782 | 270,211 | 282,922 | 312,780 | 10,861 |
| Coal, coke.................................... | 202 | 451,947 | 15,953 | 3.5 | 7,716 | 34 | 1,877 | 1,737 | 1,737 | 142,671 | 139,898 | 132,786 | 4,971 |
| Farm supplies.................................. | 148 | 147,986 | 10,619 | 7.2 | 5,832 | 58 | 1,625. | 1,510 | 1,651 | 103,836 | 100,678 | 105,406 | 9,263 |
| Jewelry... | 1,922 | 464,617 | 61,570 | 13.2 | 31,020 | 1,763 | 7,159 | 6,851 | 7,381 | 545,682 | 523,800 | 577,183 | 95,459 |
| Petroleum and products..................... | 202 | 322,360 | 19,166 | 5.9 | 9,475 | 86 | 2,047 | 2,036 | 2,038 | 163,284 | 165,968 | 168,041 | 16,338 |
| Merchant wholesalers, miscellaneous products. | 1,834 | 1,224,048 | 98,584 | 8.0 | 49,065 | 1,089 | 11,499 | 11,202 | 11,418 | 846,024 | 827,764 | 848,424 | 86,817 |
| Manufacturers' ales branches (with stocks), total. | 1,830 | 6,350,949 | 587,140 | 9.2 | 284,629 | 114 | 70,414 | 7,029 | 70,271 | 5,284,866 | 5,314,407 | 5,396,567 | 329,790 |
| Groceries, confectionery, | 296 | 1,103,663 | 68,298 | 6.2 | 29,495 | ... | 8,461 | 8,551 | 8,495 | 560,195 | 569,958 | 586,336 | 41,069 |
| Confectionery.................................. | 14 | 73,270 | 8,062 | 11.0 | 2,871 | ... | 755 | 774 | 761 | 56,008 | 35,888 | 58,642 | 3,096 |
| Meats, meat products......................... | 84 | 412,254 | 13,603 | 3.3 | 7,775 | ... | 2,604 | 2,583 | 2,562 | 156,575 | 159,246 | 161,560 | 9,654 |
| Other grocery, food specialtiea.............. | 198 | 618,139 | 46,631 | 7.5 | 18,849 | ... | 5,102 | 5,194 | 5,172 | 347,612 | 354,824 | 366,132 | 28,319 |
| Farm products (edible).. | 67 | 95,595 | 9,610 | 10.0 | 4,967 | 3 | 1,389 | 1,670 | 1,464 | 86,367 | 113,418 | 97,718 | 3,654 |
| Beer, wines, distilled spirits.................. | 85 | 390,177 | 40,603 | 10.4 | 15,333 | 7 | 2,872 | 3,673 | 3,686 | 233,550 | 295,667 | 305,271 | 8,626 |
| Drugs, chemicala, allied producta.............. | 138 | 599,176 | 88,197 | 14.7 | 37,152 |  | 8,670 | 8,399 | 8,428 | 628,586 | 617,515 | 643,587 | 35,111 |
| Drugs, drug sundries......................... | 42 | 152,268 | 43,902 | 28.8 | 18,874 | ... | 4,813 | 4,536 | 4,584 | 311,326 | 300,474 | 321,389 | 14,943 |
| Industrial chemicala, explosives.............. | 48 | 402,279 | 35,807 | 8.9 | 14,406 | ... | 2,907 | 2,977 | 2,944 | 244,973 | 248,391 | 254,318 | 16,274 |
| Paints, varnishes............................. | 48 | 4,629 | 8,488 | 19.0 | 3,872 | ... | 950 | 886 | 900 | 72,287 | 68,350 | 67,880 | 3,894 |
| Dry goods, apparel. | 214 | 1,278,683 | 70,699 | 5.5 | 38,737 | 35 | 7,081 | 7,382 | 7,723 | 664,789 | 687,180 | 732, 858 | 97,507 |
| Clothing, furnishings, footwegr.............. | 102 | 198,417 | 21,772 | 11.0 | 12,592 | 19 | 2,316 | 2,352 | 2,563 | 219,625 | 214, 988 | 236,239 | 23,937 |
| Dry goods specialties, plece goods, notions.. | 112 | 1,080,266 | 48,927 | 4.5 | 26,145 | 16 | 4,765 | 5,030 | 5,160 | 445,164 | 472,192 | 496,619 | 73,570 |
| Furniture, home f | 58 | 145,350 | 18,818 | 12.9 | 8,058 | 15 | 1,82, 3 | 1,725 | 1,786 | 148,922 | 136,454 | 149,593 | 3,714 |
| Furniture. | 32 | 32,384 | 4,299 | 13.3 | 2,312 | 4 | 514 | 468 | 481 | 4,4,696 | 35,784 | 39,840 | 1,253 |
| Home furnishings, floor cover | 26 | 112,966 | 14,519 | 12.8 | 5,746 | 11 | 1,299 | 1,257 | 1,305 | 104,226 | 100,670 | 109,753 | 2,461 |
| Paper and its producta........................ | 40 | 26,633 | 5,202 | 19.5 | 3,180 | 5 | 830 | 777 | 818 | 58,104 | 54,020 | 58,315 | 2,849 |
| Automotive equipment, tires and tubes........... | 60 | 129,394 | 12,818 | 9.9 | 6,645 | 2 | 1,888 | 1,978 | 2,007 | 117,875 | 231,157 | 134,239 | 11,657 |
| Electrical goods................................. | 63 | 406,403 | 33,905 | 8.3 | 24,731 | - 5 | 8,120 | 7,056 | 6,014 | 537,225 | 480,868 | 432,954 | 16,868 |
| Wiring supplies, apparatus................... | 48 | 375,340 | 31,225 | 8.3 | 23,424 | 5 | 7,758 | 6,726 | 5,671 | 514,880 | 458,202 | 409,969 | 14,831 |
| Electrical appliances, specialties........... | 15 | 31,063 | 2,680 | 8.6 | 1,307 | ... | 362 | 330 | 343 | 22,345 | 22,666 | 22,985 | 2,037 |
| Hardvare, plumbing, heating | 70 | 94,317 | 13,513 | 14.3 | 7,967 | 5 | 1,920 | 1,854 | 1,890 | 145,973 | 141,733 | 152,375 | 7,157 |
| Hardware, specialty lines..................... | 21 | 28,271 | 3,350 | 11.8 | 2,134 | ${ }^{2}$ | 409 | 384 | 399 | 40,592 | 38,017 | 38,569 | 2,931 |
| Plumbing, heating equipment, supplies......... | 49 | 66,046 | 10,163 | 15.4 | 5,833 | 3 | 1,511 | 1,470 | 1,491 | 105,381 | 103,716 | 113,806 | 4,226 |
| Lumber, construction materials. | 38 | 60,550 | 10,934 | 18.0 | 5,663 | 4 | 1,439 | 1,517 | 1,466 | 99, 294 | 109,698 | 112,200 | 3,956 |
| Machinery, equipment, supplies. | 469 | 537,241 | 86,880 | 16.2 | 58,883 | 12 | 14,202 | 14,286 | 14,325 | 1,195,226 | 1,141,17 | 1,128,518 | 33,233 |
| Cormercial machines, equipment............... | 164 | 126,056 | 38,525 | 30.6 | 28,754 | - 3 | 6,736 | 6,812 | 6,952 | 617,549 | 573,322 | 569,590 | 8,708 |
| Construction machinery, equipment............ | 6 | 5,423 | 326 | 6.0 | 227 | ... | 58 | 56 | 54 | 4,159 | 4,552 | 4,096 |  |
| Farm-dairy machinery, equipment.............. | 21 | 50,365 | 3,393 | 6.7 | 1,942 | , | 569 | 583 | 577 | 34,999 | 38,147 | 36,300 | 4,095 |
| Industrial machinery, equipment, supplies.... | 177 | 278,845 | 30,499 | 10.9 | 19,204 | 4 | 4,569 | 4,538 | 4,489 | 380,938 | 362, 862 | 357,908 | 12,569 |
| Professional equipment, supplies............ | 47 | 17,328 | 4,720 | 27.2 | 3,101 | $\cdots$ | 990 | 998 | 973 | 57,861 | 59,052 | 57,785 | 2,336 3,497 |
| Service establishment equipment, supplies.... Transportation (exc. automotive) | 47 | 50,763 | 7,511 | 14.8 | 4,408 | 5 | 978 | 985 | 959 | 76,543 | 78,258 | 77,844 | 3,497 |
| Transportation (exc. automotive) equipm supplies......................................... | 7 | 8,461 | 1,906 | 22.5 | 1,247 | ... | 302 | 314 | 321 | 23,177 | 24,978 | 24,995 | ,70 |
| Metals, metal work (exc. scr | 53 | 137,875 | 13,333 | 9.7 | 5,895 |  | 1,397 | 1,459 | 1,452 | 98,608 | 104,608 | *10,277 | 9,742 |
| Iron, steel and products. | 36 | 86,374 | 9,583 | 11.1 | 4,497 |  | 1,073 | 1,101 | 1,074 | 75,648 | 79,937 | 82,979 | 5,224 |
| Nonferrous metals, metal work | 17 | 51,501 | 3,750 | 7.3 | 1,398 | ... | 324 | 358 | 378 | 22,960 | 24,671 | 27,298 | 4,518 |
| Other manufacturers' sales branchea. | 179 | 1,345,892 | 114,330 | 8.5 | 37,923 | 21 | 10,332 | 10,702 | 10,717 | 710,152 | 730,960 | 752,326 | 54,647 |
| Amusement, sporting goods. |  |  |  | 8.0 | 3,408 | -1 | 1,032 | 1,096 | 1,118 | 61,214 | 74,851 | 74,104 | 5,455 |
| Farm suppliea............................... | - | 32,777 | 3,731 | 11.4 | 1,287 | ... | 267 | 300 | 286 | 23,840 | 25,018 | 25,371 | 1,185 |
| Manufacturers' salea branches, miscellaneous products. | 148 | 1,242,240 | 104,927 | 8.4 | 33,228 | 20 | 9,033 | 9,306 | 9,313 | 625,098 | 631,091 | 652,851 | 48,007 |
| Manufecturera' sales offices (without stocks), total. | 1,665 | 6,454,477 | 368,462 | 5.7 | 149,964 | 129 | 29,536 | 29,844 | 30,498 | 2,749,677 | 2,771,072 | 2,863,532 |  |
| Groceries, confectionery, meats. | 59 | 367,890 | 27,497 | 7.5 | 10,262 | ... | 2,719 | 2,786 | 2,750 | 190,965 | 196,547 | 200,048 |  |
| Drugs, chemicals, allied products | 77 | 582,062 | 62,320 | 10.7 | 18,855 | ... | 4,294 | 4,290 | 4,380 | 352,117 | 364,657 | 365,366 |  |
| Dry goods, spparel. | 372 | 1,090,240 | 67,396 | 6.2 | 32,972 | 83 | 5,650 | 5,663 | 5,863 | 593,416 | 582,586 | 613,739 |  |
| Clothing, furnishings, footweir | 241 | 380,135 | 33,887 | 8.9 | 17,323 | 65 | 3,083 | 3,052 | 3,171 | 299,315 | 305,210 | 313,001 |  |
| Dry goods specialties, plece goods, notions.. | 131 | 70,105 | 33,509 | 4.7 | 15,649 | 18 | 2,567 | 2,611 | 2,692 | 294,101 | 277,376 | 300,738 |  |
| Furniture, home furnishings. | 77 | 113,051 | 7,675 | 6.8 | 3,362 | 9 | 706 | 710 | 709 | 63,601 | 59,829 | 64,080 |  |
| Paper and ita producta.......................... | 139 | 543,031 | 26,448 | 4.9 | 11,675 | 2 | 2,150 | 2,184 | 2,253 | 224,156 | 220,144 | 231,866 |  |
| Electrical goods............................... | 106 | 317,834 | 13,062 | 4.1 | 5,494 | 2 | 1,120 | 1,128 | 1,092 | 104,050 | 107,275 | 107,096 |  |
| Hardware, plumbing, hesting | 75 | 124,398 | 9,056 | 7.3 | 3,828 | 3 | 768 | 757 | 1,150 | 7,936 | 71,063 | 73,915 |  |
| Lumber, construction materials................... | 78 | 156,580 | 13,834 | 8.8 | 5,227 | 5 | 1,033 | 1,078 | 1,053 | 92,761 | 96,840 | 94,376 |  |
| Machinery, equipment, supplies. | 303 | 526,251 | 33,640 | 6.4 | 17,902 | 10 | 3,452 | 3,519 | 3,576 | 326,651 | 330,468 | 342,186 |  |
| Commercisl machines, equipment | 45 | 15,533 | 3,365 | 21.7 | 2,692 | 2 | 495 | 532 | 529 | 49,257 | 49,249 | 50,998 |  |
| Industrial machinery, equipment, supplies.... | 197 | 415,575 | 23,958 | 5.8 | 12,312 | 2 | 2,405 | 2,440 | 2,480 | 223,782 | 227,139 | 236,669 |  |
| Other machinery, equipment, supplies......... | 61 | 95,143 | 6,317 | 6.6 | 2,898 | 6 | 552 | 547 | 567 | 53,612 | 54,080 | 54,519 |  |
| Other manufacturers' sales offices. | 379 | 2,633,140 | 107,534 | 4.1 | 40,387 | 15 | 7,644 | 7,729 | 7,672 | 730,024 | 741,663 | 770,860 |  |

Table 101.-THE STATE-Continued
Establishments, Sales, Expenses, Pay Roll, Personnel, and Stocks, by Type of Operation and Kind of Business: 1948


* Proprietors of unincorporated businesses.
$x$ Withheld to avold disclogure.
n.e.c. Not available or not applatare clasgiried.
${ }^{1}$ Entries for agents and brokera represent brokerage or compission received.

Table 102.-STANDARD METROPOLITAN AREAS
Establishments, Sales, Pay Roll, and Personnel, by Type of Operatton and Kind of Business; 1948


See footnotes at end of table.

## WHOLESALE TRADE—STATE STATISTICS

Table 102.-STANDARD METROPOLITAN AREAS-Continued
Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948


Table 102.-STANDARD METROPOLITAN AREAS-Continued
Establishments, Sales, Pay Roll, and Prrsonnel, by Type of Operation and Kind of Business: 1948

| Metropolitan area, type of operation, and kind of business | Establishments (Number) | Salea, entire year <br> (Thousand dollars) | Pay roll, entire year <br> (Thousand dollars) | Active proprie tors," November <br> (Number) | Paid employees and pay roll, work. week ended nearest Nov. 15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Employees <br> ( $\mathrm{N} u$ mber) | Pay roll (Dollars) |
| BUFFALO METROPOLITAN AREA--Continued |  |  |  |  |  |  |
| Merchant wholesalers--Continued |  |  |  |  |  |  |
| Machinery, equipment, supplies......................................... | 209 | 51,342 | 6.450 | 140 | 1,811 | 117,932 |
| Cormercial machines, equipment...................................... | 43 | 6,762 | 972 | 27 3 | 273 74 | 17,897 |
| Construction machinery, equipment................................... | 5 | 2,115 | 278 | 3 | 74 | 5,278 |
| Farm-dairy machinery, equipment........................................................ | 85 | 3,365 25,484 | 345 2,885 | $6 \begin{array}{r}3 \\ 6 \\ \hline\end{array}$ | 83 746 | 5,767 51,122 |
| Industrial machinery, equipment, suppliea................................. | 85 24 | 25,486 5,169 | 2,885 870 | 64 9 | 746 290 | 51,122 16,995 |
| Service establishment equipment, supplies........................... | 43 | 6,819 | 853 | , 30 | 289 | 16,530 |
| Transportation (exc. automotive) equipment, supplies............... | 4 | 1,628 | 247 | 4 | 56 | 4,343 |
| Metals, metal work (exc, acrap)........................................ | 15 | 12,236 | 837 | 7 | 204 | 16,900 |
| Waste materials. | 99 | 50,273 | 2,503 | 109 | 811 | 49,653 |
| Iron, steel scrap................................................. | 30 | 34,650 | 1,416 | 27 | 403 | 29,152 |
| Other scrap, weste materials......................................... | 69 | 15,623 | 1,087 | 82 | 408 | 20,501 |
| Other merchant wholesalers. | 169 | 103,423 | 4,129 | 106 | 1,253 | 71,882 |
| Automobiles, other motor vehic | 7 | 6,532 | 188 | 2 | ${ }^{75}$ | 4,547 |
| Amusement, sporting goods... | 19 | 3,572 | 283 | 16 | 94 | 5,216 |
| Books, periodicals, newspapers..................................... | 22 | 3,553 | 330 | 17 | 183 | 6,702 |
| Coal, coke.......................................................... | 34 | 38,284 | 782 | 4 | 250 | 14,174 |
| Farm suppliea..... | 18 | 36,270 | 1,161 | ${ }^{6}$ | 236 | 19,878 |
| Jewelry...................................................................... | 36 10 | 9,540 | 531 243 | 38 2 | 109 88 | 6,998 4,676 |
| Merchant wholesalers, miscellaneous products......................... | 23 | 4,051 | 611 | 21 | 218 | 9,691 |
| Manufacturera' sales branches (with stocks), total.................... | 169 | 305,201 | 14,936 | 1 | 4,261 | 294,304 |
| Graceries, confectionery, meats...................................... | 16 | 45,608 | 1,548 | $\cdots$ | 462 | 31,393 |
| Beer, wines, distilled spirits. | 4 | 2,089 | 150 | $\ldots$ | 56 | 3,742 |
| Drugs, chemicals, allied products..................................... | 10 | 8,508 | 831 | ... | 204 | 15,775 |
| Furniture, home furnishings.. | 4 | 5,381 | 221 | $\cdot$ | 66 | 4,330 |
| Electrical goods........ | 11 | 28,125 | 1,162 | $\cdots$ | 292 | 23,479 |
| Hardware, plumbing, heating. ........................................... | 8 | 5,414 | 427 | 1 | 123 | 7,261 |
| Lumber, construction materials......................................... | 3 | 3,001 | 324 | ... | 107 | 6,938 |
| Machinery, equipment, supplies.. | 60 | 43,404 | 4,491 | $\ldots$ | 1,218 | 84,054 |
| Conmercial machines, equipment.................................... | 24 | 8,663 | 1,867 | $\ldots$ | 507 | 34,590 |
| Industrial machinery, equipment, supplies......................... | 22 | 24,648 | 2,003 | $\cdots$ | 509 |  |
| Other machinery, equipment, supplies............................... | 14 | 10,093 | 621 | $\ldots$ | 202 | 11,488 |
| Manufacturers' sales branches, n.e.c. | 53 | 163,671 | 5,782 | $\cdots$ | 1,733 | 117,332 |
| Manufacturers' sales offices (without stocks), total.................. | 118. | 364,740 | 4,492 | $\ldots$ | 1,065 | 89,063 |
| Grocerles, confectionery, meats....................................... | 6 | 24,413 | 258 | $\cdots$ | 68 | 4,844 |
| Druss, chemicals, allied products...................................... | 4 | 11,334 | 295 | $\cdots$ | 170 | 8,390 |
| Furniture, home furnishings............................................ | 7 | 6,348 | 254 | $\ldots$ | 60 | 5,014. |
| Paper and ita products... | 10 | 3,988 | 626 | ... | 123 | 11,023 |
| Electrical goods........... | 15 | 5,651 | 202 | ... | 39 | 4,082 |
| Herdvare, plumbing, heating........................................... | 6 | 5,792 | 99 | $\ldots$ | 23 | 1,896 |
| Lumber, construction materials........................................ | 9 | 23,110 | 355 | $\ldots$ | 83 | 6,514 |
| Machinery, equipment, supplies....................................... | 24 | 18,317 | 630 | $\ldots$ | 129 | 11,204 |
| Other manufacturers' sales orfices.................................... | 37 | 265,787 | 1,773 | ... | 370 | 36,096 |
| Agents, brokers, total................................................. | 190 | 119,733 | 1,813 | 155 | 475 | 31,335 |
| Groceries, confectionery, meata...................................... | 34. | 35,512 | 398 | 27 | 173 | 7,477 |
| Farm producta (edible)........ | 5 | 10,403 | 104 |  | 17 | 1,233 |
| Dry goods, apparel................................................... | 4 | 443 | 17 | 2 | 7 | 362 |
| Paper and its products................................................ | 7 | 1,165 | 12 | 7 | 5 | 245 |
| Fara products (raw materials)......................................... | 11 | 23,085 | 103 | 6 | 47. | 2,062 |
| Automotive equipment, tires and tubes................................. | 3 | 642 | 13 | 2 | 5 | 295 |
| Electrical goods........... | 14. | 6,698. | 129 | 11. | 37. | 2,304 |
| Wiring supplies, apparatus........ | 10 | 4,602 | 96 | 8 | 31 | 1,899 |
| Mectrical appliances, specialties................................. | 4 | 2,096 | 33 | 3 | 6 | 405 |
| Hardware, plumbing, heating. | 17. | 2,815 | 142 | 14 | 41 | 2,737 |
| Harduare, apecialty lines............................................ | 5 | 2, 713 | 20 | 4 | 10 | 331 |
| Plumbing, heating equipment, supplies.................................. | 12 | 2,102 | 121 | 10 | 31 | 2,406 |
| Mschinery, equipment, supplies...................................... | 50 |  | 329 | 50 | 79. | 5,523 |
| Metals, metal work (exc. scrap) ........................................ | 12 | 3,861 | 49 | 14 | 19 | 1,305 |
| Waste materials..................................................... | 3 | 2,333 | 28 | 3 | 5 | 475 |
| Agente and brokers, n.e.c.............................................. | 30 | 21,832 | 490 | 19. | 100 | 7,317 |
| NEW YORK-NORTEEASTERN NEW JERSEY METROPOLITAN AREA, ${ }^{4}$ total...... | 41,202 | 42,209,821 | 1,661,790 | 28,207 | 390,340 | 30,796,906 |
| Adminiatrative, auxiliary units.................................................... Wholeaale establishments................................................................. | $\begin{array}{r} 149 \\ 41,053 \end{array}$ | $\begin{array}{r} 438,876 \\ 41,770,945 \end{array}$ | $\begin{array}{r} 62,256 \\ 1,599,534 \end{array}$ | 28,207 | $\begin{array}{r} 13,625 \\ 376,715 \end{array}$ | $\begin{array}{r} 1,197,538 \\ -9,599,368 \end{array}$ |
| WHOLESALE ESTABLISHMENTS |  |  |  |  |  |  |
| Type of Operation |  |  |  |  |  |  |
| Merchent wholesalers, total............................................. | 32,643 | 18,344,704. | 1,017,590 | 23,551 | 245,794 | 18,631,851 |
| Service wholeaalera, domestic market.................................. | 27,553 | 12,733,655 | 853,751 | 20,898 | 211,415 | 15,746,150 |
| Foreign trade merchants................................................ | 4,611 | 5,127,304 | 151,036 | 2,324 | 31,655 | 2,652,088 |
| Limited-function wholeaalers............................................ | 479. | 483,745 | 12,803 | 329 | 2,724 | 233,613 |
| Manufacturers' sales branches, offices, total......................... | 2,881 | 12,301,643 | 425,052 | 238. | 97,716 | 8,095,291 |
| Salea branches (with atocks). <br> Sales offices (without stoaks) |  | 6,234,821 |  | 104 |  |  |
|  | 1,485 | 6,066,822 | 145,768 | 134 | 29,519 | 2,779,235 |
| Petroleum bulk stations, terminals................................................. . . . Agents, brokers................................................................................... | 247 | 840,189 | 26,995 | 77 | 6,778 | 507,800 |
|  | 5,199 | 10,093,366 | 123,096 | 4,293. | 24,221 | 2,227,851 |

[^79]Table 102.-STANDARD METROPOLITAN AREAS-Continued
Establishments, Sales, Pay Roll, and Personnei, by Type of Operation and Kind of Business: 1948

| Metropolitan ares, type of operation, and kind of business | Establishments ( N umber) | Sales, entire year <br> (Thousand dollars) | Pay roll, entire year (Thousand dollats) | Active proprietors, ${ }^{*}$ November <br> (Number) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Employees (Number) | Pay roll (Doilars) |
| NEN YORK-NORTHEASTERN NEN JERSEY METROPOLITAN AREA--Continued |  |  |  |  |  |  |
| Assemblers (mainly farm products), total. <br> Cooperative marketing associations, $\qquad$ Other assemblers, country buyers. | 83 | 191,043 | 6,801 | 54 | 2,206 | 136,575 |
|  | $\begin{aligned} & 13 \\ & 70 \end{aligned}$ | $\begin{array}{r} 151,195 \\ 39,848 \end{array}$ | $\begin{aligned} & 4,881 \\ & 1,920 \end{aligned}$ | \% 5 | 1,416 | $\begin{array}{r} 100,085 \\ 36,490 \end{array}$ |
| Type by Kind of Business |  |  |  |  |  |  |
| Merchant wholesalers, total.......................................... | 32,643 | 18,344,704 | 1,017,590 | 23,551 | 245,794 | 18,631,851 |
| Groceries, confectionery, meat | 3,093 | 2,263,113 | 90,024 | 2,526 | 24,018 | 1,700,770 |
| Groceries (general line)... | 189 | 336,574 | 23,765 | 148 | 5,996 | 456,739 |
| Confectionery.. | 238 | 42,692 | 3,456 | 226 | 1,195 | 66,236 |
| Fish, sea foods.......... Meats and meat products. | 252 762 | 104,776 630,523 | 6,881 19,630 | 197 | 1,893 5,088 | 134, 131 |
| Other grocery, food speciaities...................................... | 1,652 | 1,149,548 | 36,292 | 1,292 | 9,846 | 666,450 |
| Farm products (edible).. | 2,056 | 1,436,813 | 63,507 | 1,871 | 17,081 | 1,200,255 |
| Dairy, poultry products................................................ | 997 | 988,462 | 43,003 | 7484 | 11,217 | 809,916 |
| Fruits, vegetables (fresh) .............................................. | 1,059 | 448,351 | 20,504 | 1,127 | 5,864 | 390,339 |
| Beor, wires, distilled spirits. | 351 | 550,272 | 30,878 | 165 | 7,319 | 605,268 |
| Beer, ale. <br> Wines, distilled spirits. | 157 | 49,366 500,906 | 4,086 26,792 | 108 57 | 1,393 5,926 | 88,852 516,416 |
| Drugs, chemicels, allied products.................................. | 1,316 | 672,492 | 53,617 | 649 | 13,390 | 999,224 |
| Drugs (general line).............................................. | 29 | 78,436 | 6,366 |  | 1,950 | 121,165 |
| Drugs, drug sundries (specielty lines)............................... | 556 | 182,924 | 20,530 | 299 | 5,828 | 411,952 |
|  | 520 | 374,578 36,554 | 23,277 3,444 | 213 128 | 4,625 | 401,782 |
| Paints, varnishes................................................... | 211 | 36,554 | 3,444 | 128 | 987 | 64,325 |
| Tobacco and products (exc. leaf). | 316 | 328,383 | 8,173 | 318 | 2,388 | 153,822 |
| Dry goods, apparel.. | 7.056 | 3,959,301 | 220, 740 | 5,301 | 43,695 | 3,900,999 |
| Clothing, furnishings, footwear. .................................. | 2,393 | 763,941 | 54,065 | 2,011 | 12,896 | 994, 540 |
| Dry goods (general line) ............................................ | 3, 30 | 41,860 | 2,946 | 19 | -669 | -53,054 |
| Dry goods specialties, piece goods, notions.......................... | 3,620 1,013 | $1,501,147$ $1,652,353$ | 86,355 77,374 | 2,822, | 18,731 11,399 | $1,554,254$ $1,298,851$ |
| Piece goods converters............................................. | 1,013 | 1,652,353 | 77,374 | 449 | 11,399 | 1,298,851 |
| Furniture, home furnishings.... | 1,423 | 466,554 | 38,729 | 1,085 | 9,446 | 730,180 |
| Furniture (household, office)...................................... | 300 | 114,729 | 11,398 | 224 | 2,550 | 216,916 |
| Home furnishings, floor coverings................................... | 1,123 | 351,825 | 27,331 | 861 | 6,896 | 513,264 |
| Paper and its products. | 1,288 | 560,687 | 4, 4 ,076 | 867 | 10,397 | 805,622 |
| Wrapping paper, twine.............................................. | 154 | 56,526 | 5,607 | 118 | 1,231 | 103,337 |
|  | 133 304 | 120,570 54,390 | 10,312 7,281 | 48 219 | 2,061 | 180,049 145,231 |
| Wal1paper............... | 36 | 7,287 | 1,492 | 11 | 449 | 28,546 |
| Other paper products. | 661 | 321,914 | 19,385 | 473 | 4,504 | 348,459 |
| Farm products (rew materials). | 809 | 1,027,501 | 15,510 | 641 | 2,868 | 268,696 |
| Automotive equipment, tires and tubes | 908 | 307,941 | 26,321 | 619 | 7,404 | 498,744 |
| Electrical goods............... | 948 | 682,287 | 48,308 | 550 | 12,453 | 924,575 |
| General line, apparatus, supplies. | 548 | 340,497 |  |  |  |  |
| Electrical appliances, specialties | 400 | 341,690 | 23,545 | 1971 | 6,010 | 457,600 |
| Hardware, plumbing, heating. | 1,271, | 446,607 | 42,465 | 762 | 10,760 | 754,265 |
| Herdware................... | 549 | 162,142 | 18,356 | 409 | 4,790 | 319,881 |
| Plumbing, heating equipment, suppli | 722 | 284,465 | 24,109 | 353 | 5,970 | 434,384 |
| Lumber, construction materials | 860 | 515,095 | 45,119 | 370 | 11,074 | 830,083 |
| Direct mill shippers. | 104 | 103,253 | 3,344 | 55 | 589. | 57,188 |
| Distributors with yards. | 366 | 213,232 | 19,433 | 145 | 4,818 | 347,225 |
| Other construction materials. | 390 | 198,610 | 22,342 | 170 | 5,667 | 425,670 |
| Mschinery, equipment, supplies.. | 3,684 | 952,171 | 95,915 | 2,432 | 24,492 | 1,739,119 |
| Commercial machines, equipment................................... | 690 | 145,298 | 17,205 | 479 | 4,535 | 315,346 |
| Construction machinery, equipment................................. | 69 | 41,047 | 4,582 | 22 | 1,013 | 83,419 |
| Farm-dairy machinery, equipment............................... . . | ${ }^{64}$ | 28,295 | 1,623 | 27 | 895 | 28,626 |
| Industrial machinery, equipment, supplies.............................. <br> Professional equipment, supplies. | 1,174 | 377,260 133,713 | 34,723 17,515 | 711 398 | 8,297 5,104 | 629,367 318,118 |
| Service establishment equipment, supplies | 979 | 161,236 | 14,482 | 752 | 3,870 | 258,771 |
| Transportation (exc. automotive) equipment, supplies.. | 137 | 65,322 | 5,785 | 43 , | 1,278 | 105,472 |
| Metals, metal work (exc. scrap). | 548 | 915,535 | 39,015, | 189 | 8,358 | 691,742 |
| Wisste materials..... | 1,406 | 321,897 | 20,865 | 1,455 | 6,666 | 387,530 |
| Iron, steel scrap..................................................................................... | 1,236 | 125,654 196,243 | 6,384 14,481 | 1, 1958 | 1,736 4,930 | 175,687 271,843 |
| Other merchant wholesalers...... | 5,310 | 2,938,155 | 134,328 | 3,751 | 33,985 | 2,440,957 |
| Automobiles, other motor vehicles. | 187 | 2, 195,524 | 6,497 | 104 | 1,825 | 2, 127,615 |
| Ammsement, sporting goods....... | 591 | 162,450 | 13,634 | 439 | 4,051 | 262,986 |
| Books, periodicals, newspapers | 323 | 127,277 | 15,927 | 215 | 5,286 | 301,300 |
| Coal, coke.................... | 157 86 | 374,557 60,931 | 6,192 2,624 | 29 46 | 1,316 | 105,025 46,783 |
| Jewelry................. | 1,882 | 447,578 | 29,522 | 1,726 | 7,125 | 554,700 |
| Petroleum and products.............. | , 202 | 334,691 | 10,355 | , 78 | 2,219 | 184,114 |
| Merchant wholesalers, miscellaneous products. | 1,882 | 1,235,147 | 49,577 | 1,114 | 11,571 | 858,434 |
| Manufacturers' sales branches (with stocks), total. | 1,396 | 6,234,821 | 279,284: | 104 | 68,197 | 5,316,056 |
| Groceries, confectionery, meats. | 184 | 980,917 | 25,507 | ; | 7,162 | 510,356 |
| Frim products (edible)......... | 22 | 79;309 | 3,577 | 3 | 959 | 7,035 |
| Beer, wines, distilled spirits.. | 44 | 395,678 | 16,598 | 3 | 4,181 | 364,442 |
| Drugs, chemicals, allied products................................... | 124 | 628,573 | 37,989 | ... | 8,687 | 664,394 |
| Drugs, drug sundries.............................................. |  | 150,053 | 18,572 | -.. | 4,552 | 315,975 |
|  | 42 40 | 425,942 52,578 | 15,078 4,339 | $\ldots$ | 3,109 | 269,835 78,584 |

Table 102.-STANDARD METROPOLITAN AREAS--Continued
Establishments, Sales, Pay Roll, and Personnel, by Typb of Operation and Kind of Business: 1948


See rootnotes at end of table.

Table 102.-STANDARD METROPOLITAN AREAS-Continued
Establishments, Sales, Pay Roll, and Prasonnel, by Type op Opration and Kind op Business: 1948


[^80]Table 102.-STANDARD METROPOLITAN AREAS-Continued
Establishments, Sales, Pay Roll, and Personnel, by Typb of Oprration and Kind of Business: 1948


[^81]Table 102.-STANDARD METROPOLITAN AREAS-Continued
Establishmbnts, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948


[^82]Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE
Establifhmbnts, Salers, Pay Roll, and Prrsonnbl-Total, Establishments and Sales-Mrrchant Wholesalkrs and Othrr Oprrating Types: 1948


Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE ${ }^{1}$-Continued
Establishments, Sales, Pay Roll, and Personnkl-Total; Establishments and Sales-Merchant Wholesalers and Other Opgrating Types: 1948

| County and city | Total |  |  |  |  |  | Metchant wholesalers |  | Other operating types |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Establishments (Number) | Sales, entire year <br> (Thousand dollars) | Pay roli, entire year <br> (Thousand dollars) | Acrive proprierors,* November (Number) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  | Establishmeacs (Number) | Sales, entire year <br> (Thousand dollats) | Establishmeats (Number) | Sales, enrite year <br> (Thousand dollars) |
|  |  |  |  |  | Employecs <br> (Number) | Pay roll (Dollats) |  |  |  |  |
| Genesee Gounty. Batavia. Remainder of Coumty. | 64 | 31,037 | 1,312 | 43 | 461 | 25,017 | 33 | 10,394 | 31 | 20,64, |
|  | 40 | 20,312 | 866 | 26 | 288 | 17,037 | 25 | 7,675 | 15 | 12,637 |
|  | 24 | 10,725 | 446 | 17 | 173 | 7,980 | 8 | 2,719 | 16 | 8,006 |
| Greene County. <br> Catskill <br> Retuainder of County | 18 | 4,292 | 225 | 7 | 84 | 4,211 | 13 | 2,374 | 5 | 1,918 |
|  | 11 | 3,092 | 169 | 2 | 63 | 3,307 | 7 | (x) | 4 | (x) ${ }^{\text {(x) }}$ |
|  | 7 | 1,200 | 56 | 5 | 21 | 904 | 6 | (x) | 1 | ( x ) |
| Hamilton County......................... | $\ldots$ | $\ldots$ | $\ldots$ |  | $\ldots$ | $\ldots$ |  | $\ldots$ |  | ... |
| Herkimer County......................... | 39 | 12,665 | 503 | 27 | 208 | 10,873 | 22 | 4,567 | 27 | 8,098 |
| Herkimer............................. | 4 | (x) | (x) | (x) | (x) | (x) | 3 | (x) | 1 | (x) |
| Ilion...... | 10 | (x) ${ }^{2}$ | (x) ${ }^{\text {d }}$ | (x) | (x) | ( x ) ${ }^{\text {, }}$, | 2 | (x) | $\frac{1}{2}$ |  |
| Little Falls......... | 10 22 | 2,919 7,766 | 123 317 | ( $\begin{array}{r}6 \\ 14\end{array}$ | 50 140 | 2,713 6,868 | 8 9 | (x) ${ }_{1,209}$ | 2 13 | (x) 6,557 |
| Jefferaon County. $\qquad$ Watertown. Remainder of County. | 114 | 4,776 | 2,983 | 59 | 999 | 53,155 | 78 | 29,316 | 36 | 15,460 |
|  | 81 | 32,703 | 2,153 | 43 | 751 | 38,912 | 60 | 22,155 | 21 | 10,548 |
|  | 33 | 12,073 | 830 | 16 | 248 | 14,24.3 | 18 | 7,161 | 15 | 4,912 |
| Kings County (See New York City) <br> Lewis County. | 18 | 11,253 | 222 | 10 | 100 | 5,014 | 3 | 936 | 15 | 10,217 |
| Livingston County. $\qquad$ Dansville. Remainder of County $\qquad$ | 38 | 19,837 | 509 | 25 | 186 | 11,173 | 15 | 4,493 | 23 | 15,364 |
|  | 5 | 1,390 | 95 | 2 | 34 | 1,758 | 3 | (x) | 2 | (x) |
|  | 33 | 18,447 | 414 | 23 | 152 | 9,415 | 12 | (x) | 21 | (x) |
| Madison County. Oneida. Remainder of County | 44 | 18,540 | 615 | 18 | 220 | 11,096 | 18 | 6,509 | 26 | 12,031 |
|  | 19 | 6,517 | 328 | 21 | 98 | 5,4,96 | 12 | 3,141 | ? | 3,376 |
|  | 25 | 12,023 | 287 | 7 | 122 | 5,600 | 6 | 3,368 | 19 | 8,655 |
| Monroe County........................... | 819 | 483,600 | 29,274 | 451 | 8,631 | 562,687 | $\ldots$ | $\ldots$ | $\ldots$ | $\ldots$ |
| Administrative, auxiliary units. Wholesale establiahments, total. <br> East Rochester. <br> Fairport.... $\qquad$ <br> Irondequoit ${ }^{3}$ $\qquad$ <br> Rochester. <br> Remainder of County. $\qquad$ | ${ }_{4}^{4}$ |  | 579 |  | 137 | 10,536 |  |  |  |  |
|  | 815 | 483,600 | 28,695 | ${ }^{451}$ | 8,494 | 552,151 | 561 | 269,926 | 254 | 213,674 |
|  | 1 |  | (x) | (x) | (x) | (x) | 1 | (x) | $\cdots$ |  |
|  | 3 | (x) ${ }_{646}$ | (x) 75 | (x) 6 | (x) 22 | $(\mathrm{x}){ }_{1} 237$ | 2 3 | ( ${ }_{\text {x }}$ ) | 1 | (x) |
|  | 762 | 465,482 | 27,822 | 420 | 8,223 | 535,766 | 538 | 266, 263 | 224 | 199, 219 |
|  | 45 | 16,898 | 765 | 22 | 237 | 14,466 | 17 | (x) | 28 | (x) |
| Montgomery County Amsterdam. Remainder of County | 75 | 26,197 | 1,304 | 42 | 462 | 24,120 | 49 | 12,755 | 26 | 13,442 |
|  | 54 | 17,990 | 1,047 | 34 | 355 | 1.8,816 | 44 | 11,828 | 10 | 6,162 |
|  | 21 | 8,207 | 257 | 8 | 107 | 5,304 | 5 | 927 | 26 | 7,280 |
|  | 351 | 226,397 | 18,170 | 181 | 6,074 | 359,351 | 286 | 101,567 | 65 | 124,830 |
| Nassau County.................................. | ${ }^{2}$ | (x) | (x) | (x) |  | (x) | 2 |  | $\cdots$ |  |
| Cedarhurst. $\qquad$ <br> East Rockaway................................ | 1 | (x) | (x) | (x) | (x) | (x) | 1 | (x) | $\cdots$ |  |
| East Rockaway <br> Floral Farik. <br> Freeport | 8 25 | 5,356 5,325 | 432 643 | 18 | 86 184 | 7,324 12,571 | 7 24 | $(\mathrm{x})$ | 1 1 | $(x)$ |
| Freeport. <br> Garden City |  | 32,334 | 4,117 | $\ldots$ | 2,946 | 79,970 | 5 | 2,969 | 4 | 29,365 |
| Glen Cove............................ | 15 | 4,511 | 657 | 10 | 163 | 12,066 | 12 | 1,079 | 3 | 3,432 |
|  | 5 | 10,675 | 519 | 2 | 108 | 7,729 |  | (x) | 2 | ( $\mathbf{x}$ ) |
| Hempstead <br> Lawrence. | 30 | 12,951 | 1,192 | 22 | 349 | 25,041 | 28 |  | 2 | (x) |
|  | 3. | (x) 230 | 10 |  | 6 | (x) 25 | 3 | (x) 230 | $\ldots$ | ... |
| Lawrence <br> Long Beach | 2 | ( x ) | ( x ) | (x) | (x) | (x) | 2 | (x) | $\ldots$ |  |
| Imnbrook. ............................. | 21 |  |  | 12 | 254 | 19,255 | 19 | (x) | 2 | (x) |
| Malverne.. | 2 | (x) | (x) | (x) | (x) | (x) | 23 | (x) | i2 |  |
|  | 45 10 | 34,893 5,816 | 2,320 335 | 17 2 | ${ }_{7}^{717}$ | 49,887 6,214 | 33 <br> 8 <br> 8 | ${ }_{(x)}^{12,364}$ | 12 2 | (x) ${ }^{22,529}$ |
| Mrneola.......................... | 15 | 6,395 | 221 |  | 120 | 4,950 | 12 | 4,691 | 3 | 1,704 |
| Sea Cliff <br> Valley Stream. | 8 |  |  | 5 | 204 |  | 7 | $(\mathrm{x}){ }^{\cdots}$ | i |  |
| Walley Stream............................................... | 5 | 4,060 | ${ }^{330}$ |  | 101 | 6,478 | 3 | (x) | 2 | (x) |
| Williston Park....Remainder of Count | 1 | (x) | (x) | (x) ${ }^{\cdots}$ | $(\mathrm{x})$ | (x) | 1 | (x) | . |  |
|  | 144 | 88,550 | 5,887 | 68 | 1,725 | 112,454 | 114 | 37,134 | 30 | 51,416 |
| New York City. | 35,463 | 38,488,056 | 1,438,811 | 24,489 | 326,896 | 26,526,075 | $\ldots$ | .. | $\ldots$ |  |
| Administrative, auxiliery units. | 121 | 406,000 | 55,604 |  | 11,957 | 1,065,406 |  |  |  |  |
|  | 35,342 | 38,082,056 | 1,383,207 | 24,489 | 314,939 | 25,460,669 | 27,841 | 16,371,062 | 7,501 | 21,710,994 |
| Bronx Borough (Bronx County)......... | 1,552 | 647, 311 | 40,769 | 1,375 | 11,335 | , 786,532 | 1,487 | 526, 982 | 65 | 120,329 |
| Brooklyn Borough (Kings County)..... | 3,661 | 1,609,198 | 97,937 | 3,065 | 27,022 | 1,866,128 | 3,480 | 1,135,945 | 181 | 473,253 |
| Manhattan Borough (New York County).Queens Borough (Queens County)....... | 28,803 | 34,773,255 | 1,177,164 | 19,254 | 258,829 | 21,508,699 | 21,694 | 14,150,481 | 7,109 | 20,622,774 |
|  | 1,211 | 1,009,870 | 65,027 | 706 | 17,009 | 1,253,603 | 1,077 | 540,227 | 134 | 469,643 |
| Queens Borough (Queens County)....... Richmond Borough (Richmond County).. | 115 | 42,422 | 2,310 | 89 | 74.4 | -45,707 | 103 | 17,427 | 12 | 24,995 |
| New York County (See New York 01ty) |  |  |  |  |  |  |  |  |  |  |
| Niagara County........................... | 136 | 53,640 | 3,740 | 109 | 1,111 | 62,950 | 106 | 33.086 | 30 | 20,554 |
| Lewis ton.. |  |  |  |  |  |  |  |  |  |  |
|  | 32 | 11,548 | 829 | 21 | 274 | 16,104 | 23 | 5,658 | 9 | 5,890 |
| Nibgara Falls. <br> North Tonawanda. <br> Remainder of County. | 71 | 29,444 | 1,685 | 60 | 450 | 25,782 | 59 | 19,648 | 12 | 9,796 |
|  | 21 | 8,574 | 961 | 16 | 272 | 16,293 | 18 | (x) | 3 | (x) |
|  | 12 | 4,074 | 265 | 12 | 115 | 4,771 | 6 | (x) | 6 | (x) |
| Oneida County. | 330 | 159,474 | 9,241 | 182 | 2,925 | 171,291 | 243 | 92,857 | 87 | 66,617 |
| Rome....................................................... | 32 | 8,696 |  | 20 | 197 | 10,773 | 25 | 5,220 | 7 | 3,476 |
|  | 265 | 129,691 | 7,967 | 153 | 2,470 | 146,682 | 205 | 80,412 | 60 | 49,279 |
| Remainder of County.................... | 33 | 21,087 | 686 | 9 | 258 | 13,836 | 13 | 7,225 | 20 | 13,862 |
| Onondaga County $*$. . . . . . . . . . . . . . . . . . . | 739 | (x) | 27,432 | 390 | 8,138 | 535,488 | ... | ... | ... | $\cdots$ |
| Administrative, auxiliary units. Wholeaale eatablishments, total. Solvay. Syracuse... Remainder of County. | 5 | (x) | 988 |  | 222 | 20,464 |  |  |  |  |
|  | 734 | 547,485 | 26,444 | $(x)^{390}$ | 7,916 | 515,024 | 463 | 227,472 | 271 | 320,013 |
|  | 2 | (x) | (x) | (x) | (x) | (x) | 1 | (x) | 1 | (x) |
|  | 679 | 526,939 | 25,474 | (x) 357 | 7,603 | 496,330 | 433 | 217,276 | 246 | 309,663 |
|  | 53 |  | (x) |  |  | (x) | 29 | (x) | 24 | (x) |

Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE ${ }^{1}$-Continued
Establishmbnts, Sales, Pay Roll, and Personnel-Total; Establishments and Sales-Merchant Wholesalers and Other Operating Types: 1948


See footnotes at end of table.

Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE ${ }^{1}$-Continued
Establishments, Sales, Pay Roll, and Personnel-Total; Establishments and Sales-Merchant Wholesalers and Other Operating Types: 1948

| County and city | Total |  |  |  |  |  | Merchant wholesalers |  | Other operating types |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Establishments <br> (Number) | Sales, entire year <br> (Thousand dollars) | Pay roll, entire year <br> (Thousand dollars) | Active proprietors,* November (Number) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  | Establishments <br> (Number) | Sales, entire year <br> (Thousand dolhats) | Establish ments <br> (Number) | Sales, entire year <br> (Thousand doilars) |
|  |  |  |  |  | Employces (Number) | Pay roll (Dollars) |  |  |  |  |
| Warren County. <br> Glens Falls. Remainder of County | 74 | 22,335 | 1,658 | 49 | 546 | 31,228 | 54 | 14,374 | 20 | 7,961 |
|  | 59 | 17,518 | 1,319 | 40 | 423 | 24,181 | 46 | 11,662 | 13 | 5,856 |
|  | 15 | 4,817 | 339 | 9 | 123 | 7,047 | 8 | 2,712 | 7 | 2,105 |
| Washington County <br> Hudson Falls. <br> Remainder of county | 26 | 9,007 | 490 | 13 | 175 | 8,229 | 2.3 | 2,956 | 13 | 6,051 |
|  | 5 | 1,827 | 173 | 1 | 50 | 2,714 | 3 | (x) | 2 | (x) |
|  | 21 | 7,180 | 317 | 12 | 125 | 5,515 | 10 | (x) | 11 |  |
| Wayne County Newark Remainder of County | 68 | 21,725 | 1,089 | 40 | 373 | 19,686 | 29 | 5,996 | 39 | 15,729 |
|  | 10 | 2,285 | 115 | 6 | 49 | 2,385 | 9 | (x) | 1 | (x) |
|  | 58 | 19,440 | 974 | 34 | 324 | 17,301 | 20 | (x) | 38 | (x) |
| Westchester County..................... | 646 | 329,525 | 22,415 | 422 | 6,373 | 438,565 | $\ldots$ | $\ldots$ | $\ldots$ | $\cdots$ |
| Administrative, auxiliary units.. Wholesale establishments, total.. Bronxville. <br> Dobbs Ferry. <br> Hastings-on-Hudson. <br> Larchmont. <br> Mamaroneck. <br> Mount Kisco. <br> Mount Vernon. <br> New Rochelle. <br> North Pelham. <br> North Tarrytown. | 4 |  | 887 |  | 200 | 17,067 |  |  |  |  |
|  | 642 | 329, 525 | 21,528 | 422 | 6,173 | 421,498 | 531 | 188,723 | 111 | 140,802 |
|  | 2 | (x) ${ }_{782}$ | (x) | (x) | (x) | (x) ${ }^{\text {274 }}$ | 1 | (x) | 1 |  |
|  | 4 | (x) ${ }^{782}$ | (x) ${ }^{23}$ |  | (x) ${ }^{6}$ | $(\mathrm{x})^{474}$ | 4 | 782 | $\cdots$ | (x) $\cdots$ |
|  | 5 | (x) 441 |  |  | (x) 27 | 1,600 | 5 | 4.41 | $\cdots$ |  |
|  | 17 | 7,232 | 683 | 12 | 183 | 11,156 | 13 | 2,836 | 4 | 4,396 |
|  | 7 | 1,789 | 110 | 4 | 35 | 1,848 | ${ }^{6}$ | (x) | 1 |  |
|  | 139 70 | 79,473 34,200 | 5,202 2,158 | 93 44 | 1,505 573 | 99,168 43,694 | 111 | 32,006 25,275 | 28 10 | 47,467 8,925 |
|  | 70 3 | (x) 3400 | (x) ${ }^{2,158}$ | (x) ${ }^{4 / 4}$ | (x) 573 | (x) 43,694 | 60 | 25,275 | 10 3 | (x) ${ }^{\text {(x) }} 9$ |
|  | 6 | (x) | (x) | (x) | $\begin{aligned} & (x) \\ & (x) \end{aligned}$ | $(x)$ | 3 | $(x){ }^{\cdots}$ | 3 | (x) |
| Ossining <br> Peekskill. <br> Pelham Manor <br> Port Chester <br> Rye. . <br> Scarsdale. <br> Tarrytom. <br> Tuckahoe. <br> White Plains <br> Yonkers. <br> Remainder of County. | 11 | 4,075 | 218 | 4 | 55 | 4,017 | 9 |  | 2 |  |
|  | 29 | 9,948 | 537 | 17 | 160 | 9,936 | 23 2 | 5,272 | 6 | 4, 6776 |
|  | ${ }^{3}$ | 3,911 | 164 | 37 | 48 | 3,580 | 2 |  | 1 | (x) |
|  | 41 | 14,920 560 | 824 21 | 37 1 | 250 7 | 15,426 427 | 37 1 | ${ }_{(x)}^{11,694}$ | 4 | (x) ${ }_{\text {3,226 }}$ |
|  | 3 3 |  |  |  | (x) ${ }^{7}$ | $(\mathrm{x})^{427}$ | 1 | (x) |  |  |
|  | 7 | 8,098 | 899 |  | 311 | 23,373 | 5 |  | 2 | (x) ${ }^{\prime}$ |
|  | 7 | 3,067 | 183 | 5 | 58 | 3,421 | 4 | 1,158 | 3 | 1,909 |
|  | 75 | 25,772 | 2,550 | 40 | 762 | 51,344 | 60 | 17,150 | 15 | 8,622 |
|  | 170 | 82,675 | 6,254 | 128 | 1,763 | 118,826 | 153 | 66,263 | 17 |  |
|  | 39 | 20,697 | 1,192 | 22 | 326 | 23,685 | 31 | 15,417 | 8 | 5,280 |
| Wyoming County......................... | 21 | 6,365 | 226 | 13 | 61 | 4,295 | 9 | (x) | 12 | (x) |
| ```Yates Coumty Pemn Yar, Remainder of County``` | 16 | 5,878 | 191 | 9 | 76 | 3,778 | 7 | 2,926 | 9 | 2,952 |
|  | 12 4 4 | (x) | (x) | $\left\{\begin{array}{l}x \\ x\end{array}\right\}$ | $\left(\begin{array}{l}\text { (x) } \\ (x)\end{array}\right.$ | $(\mathrm{x}$ ( x ) | 5 | (x) | 7 2 | (x) |
|  |  |  |  |  |  |  |  |  |  |  |

[^83]Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE
Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948

| County, type of operation, and kind of business | Establushments <br> (Number) | Sales, entire year (Thousand dollars) | Pay roll, entire year (Thousand dollars) | Active proprietors, * November (Number) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Employees (Number) | Pay roll (Dollars) |
| albany county, total. | 495 | (x) | (x) | (x) | (x) | (x) |
| Administrative, auxiliary units. Wholesale establishments. <br> WHOL ESALE ESTABLISHMENTS <br> Merchant wholesalers, total. <br> Groceries, confectionery, meats <br> Farm products (edible). <br> Beer, wines, distilled spirits. <br> Tobacco and products (exc. lear) <br> Dry goods, apparel. <br> Furniture, home furnishings. <br> Paper and its products.. | 490 | $\begin{aligned} & (x) \\ & 434,709 \end{aligned}$ | ${ }_{20,952}$ | $(x)_{220}$ | $(x)_{5,881}$ | $(x)_{391,052}$ |
|  | 332 | 262,061 | 13,263 | 190 | 3,749 | 243,869 |
|  | 39 | 19,895 | 1,211 | 35 | 343 | 21,929 |
|  | 39 | 22,078 | 1,061 | 26 | 300 | 19,404 |
|  | 16 | 20,637 | 1,133 | 5 | 287 | 21,043 |
|  | 8 | 16,292 | 536 | 4 | 179 | 9,494 |
|  | 4 | 296 | 21 | 2 | 10 | 405 |
|  | 10 | 1,550 | 108 | 3 | 34. | 2,413 |
|  | 13 | 7,281 | 787 | 3 | 209 | 14,419 |
| Automotive equipment, tires and tubes | 20 | 5,231 | 731 | 12 | 241 | 13,866 |
| Lumber, construction materials. | 13 | 10,496 | 1,618 | 4 | ${ }_{151}$ | 12,530 |
| Machinery, equipment, supplies. | 62 | 15,984 | 1,761 | 34 | 462 | 31, 305 |
| Waste materials............. | 26 | 3,515 | 327 | 23 | 128 | 5,872 |
| Merchant wholesalers, n.e.c. | 48 | 106,904 | 2,056 | 30 | 623 | 38,838 |
| Manuracturers' sales branches, offices, total | 106 | 110,405 | 6,288 | 4 | 1,760 | 119,275 |
| Sales branches (with stocks). Sales offices (without stocks) | 77 29 | 73,433 36,972 | 5,190 1,098 | 4 | 1,488 272 | 98,146 21,129 |
| Petrolewm bulk stations, terminals. <br> Other operating types. <br> BRONX COUNTY, total. | 12 40 | $\begin{aligned} & 34,529 \\ & 27,714 \end{aligned}$ | 1,021 | 4 22 | 272 100 | 21,127 6,781 |
|  | 1,558 | (x) | 41,324 | 1,375 | 12,494 | 797,674 |
| Administrative, auxiliary units........................... <br> Wholesale establishments. <br> WHOLESALE ESTABLISHENTS | 1,552 ${ }_{6}$ | $\begin{aligned} & (x) \\ & 647,311 \end{aligned}$ | $\begin{array}{r} 555 \\ 40,769 \end{array}$ | 1, 775 | $\begin{array}{r} 159 \\ 11,335 \end{array}$ | $\begin{array}{r} 11,142 \\ 786,532 \end{array}$ |
|  |  |  |  |  |  |  |
|  | 1,487 | 526,982 | 35,779 | 1,354 | 9,935 | 683,277 |
|  | 280 | 181,264 | 9, 847 | 293 | 2,618 | 199,356 |
|  | 224 | 114,241 | 5,351 | 196 | 1,452 | 104,076 |
|  | 28 <br> 74 | 15,097 14,329 | 1,104 | 14 61 | 302 <br> 409 | 20,059 22,997 |
|  | 29 | 17,596 | 1,139 | 61 27 | 131 | 22,997 7,616 |
|  | 47 | 4,655 | 341 | 51 | 139 | 6,326 |
|  | 45 | 9,119 | 645 | 41 | 207 | 12,704 |
|  | 62 | 13,611 | 1,420 | 61 | 375 | 28,386 |
| Automotive equipment, tires and tubes. | 58 | 9,842 | 1,392 | 47 | 401 | 24,726 |
| Electrical goods.......... | 35 | 11,541 | 478 | 34 | 167 | 9,741 |
| Hardware, plumbing, heating.. | 102 | 26,017 | 2,861 | 77 | 751 | 53,571 |
| Lumber, construction materials. | 62 | 21,207 | 2,932 | 27 | 725 | 51,288 |
| Machinery, equipment, supplies. | 190 | 28,913 | 2,990 | 191 | 790 | 53,225 |
| Metals, metal work (exc. scrsp) | 22 | 13,834 | 1,694 | 3 | 366 | 26,583 |
| Waste materials.......... | 90 | 14,503 | 1,300 | 111 | 438 | 23,648 |
| Merchant wholesalers, n.e. | 139 | 31,213 | 1,893 | 120 | 664 | 38,975 |
| Manufacturers' sales branches, offices, total | 34 | 75,544 | 3,067 | 5 | 887 | 68,640 |
| Sales branches (with stocks). <br> Sales offices (without stocks)............. | 27 7 | $\begin{array}{r} 66,465 \\ 9,079 \end{array}$ | 2,884 | 5 | 851 36 | 64,161 4,479 |
| Petroleum bulk stations, terminals.Agents, brokers, total........... | 6 | 21,901 | 1,129 | 2 | 309 | 20,338 |
|  | 20 | 14,654 | 324 | 10 | 78 | 6,450 |
| Groceries, confectionery, meats. <br> Farm products (edtble). <br> Mechinery, equipment, supplies. <br>  | 5 3 | 4,545 | 130 98 | 1 | 27 | 2,571 |
|  | 3 | 7,735 | 98 | , | 21 | 2,014 |
|  | 3 9 | 246 2,128 | 16 80 | 3 3 | $\begin{array}{r}3 \\ 27 \\ \hline\end{array}$ | 290 1,575 |
| Assemblers (mainly farm products)............................BROOME COUNTY (See Binghamton Metropolitan Area, tableCATAARAUGS COUNTY, total............................. | 5 | 8,230 | 470 | 4 | 126 | 7,827 |
|  |  |  |  |  |  |  |
|  | 84. | 26,140 | 1,669 | 69 | 566 | 29,940 |
| Merchant wholesalere, total. | 58 | 16,090 | 1,176 | 59 | 409 | 20,580 |
| Groceries, confectionery, meats. <br> Farm products (edible).. <br> Beer, wines, distilled spirits <br> Automotive equipment, tires and tubes.. <br> Machinery, equipment, supplies. <br> Waste materials.. <br> Merchant wholesalers, n.e.c. | 9 | 5,310 | 245 | 7 | 88 | 4,614 |
|  | 4 | 211 | 10 | 6 | 4 | 175 |
|  | 8 | 1,565 | 138 | 9 | 50 | 2,791 |
|  | 6 | 712 | 106 | 4 | 34 | 2,070 |
|  | 9 | 3,144 | 338 | 10 | 89 | 4,685 |
|  | 9 | 2,427 | 88 | 11 | 50 | 1,849 |
|  | 13 | 2,721 | 251 | 12 | 94 | 4,396 |
| Manufacturers ${ }^{1}$ sales branches, offices.......................................................... <br> Petroleum bulk stations, terminals. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . <br> CAYUGA COUNTY, total. | 7 19 | 4,750 5,300 |  |  |  | 3,466 5,894 |
|  | 19 | 5,300 | 287 | 10 | 96 | 5,894 |
|  | 92 | 22,711 | 1,217 | 63 | 482 | 22,191 |
| Merchant wholesalers, total. | 57 | 12,810 | 822 | 48 | 316 | 14,127 |
| Groceries, confectionery, meats. <br> Farm products (edible). <br> Beer, wines, distilled spirits. <br> Automotive equipment, tires and tubes. <br> Electrical goods.. <br> Hardware, plumbing, heating. <br> Machinery, equipment, supplies. <br> Waste materials.. <br> Merchant wholesalers, n.e.c. <br> Petroleum bulk stations, terminals. <br> Assemblers (mainly farm products). <br> Other operating types.. | 10 | 2,983 | 197 | 11 | 74 | 3,039 |
|  | 4 | 1,827 | 54 | 6 | 13 | 451 |
|  | 10 | ,950 | 82 | 10 | 32 | 1,596 |
|  | 3 | 246 | 20 | 1 | 8 | 400 |
|  | 4 | 297 | 24 | 2 | 10 | 463 |
|  | 3 | 956 | 137 | 1 | 60 | 2,508 |
|  | 7 | 576 | 62 | 4 | 23 | 1,021 |
|  | 3 | 1,057 | 192 | ${ }_{12}^{2}$ | 21 | 1,059 |
|  | 21 | 3,918 5,698 | 229 | 10 | 81 | 3,590 |
|  | 9 | 3,051 | 88 | 2 | 34 | 1,648 |
|  |  | 1,152 | 78 | 31 | 51 | 2,049 |

Table 104．－COUNTIES WITH 50 ESTABLISHMENTS OR MORE－Continued
Establishments，Sales，Pay Roll，and Personnel，by Type of Operation and Kind of Busingss： 1948

| Countr，type of peration，and lind of business | Establishments <br> （Number） |  | $\underset{\substack{\text { Pay roll，} \\ \text { entite year }}}{ }$ $\underset{\substack{\text {（Thousend } \\ \text { dollars）}}}{ }$ |  | Maide employes and pay roli， |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | $\begin{aligned} & \text { Employees } \\ & \text { (Numbrr) } \end{aligned}$ | $\begin{aligned} & \text { Pay roll } \\ & \text { (Dollars) } \end{aligned}$ |
| chaotagua cointr，total． | 174 | 59，25 | 3，660 | 119 | 1，325 | 70，104 |
| Merchant wholesalers，total．．．．． | 118 | 43,274 | 2，75 | 96 | 1，050 | 51，298 |
|  | ${ }^{15}$ | $\begin{aligned} & 8,56 \\ & \hline \end{aligned}$ | $\begin{aligned} & 523 \\ & 83 \\ & 128 \\ & 268 \\ & 26 \\ & 278 \end{aligned}$ | $\begin{array}{r} 11 \\ 9 \\ 9 \\ 7 \\ 1 \\ 13 \\ 13 \end{array}$ | $\begin{aligned} & 169 \\ & 35 \\ & 53 \\ & 36 \\ & 34 \\ & 44 \end{aligned}$ |  |
| Electricat goods． <br> Hardware，plumbing，beating． <br> Lumber，construction materials <br> Machinery，equipment，supplies <br> Machinery，equipment，supplle Waste materials．．．．．．．．．．．．．．．．．．．． <br> Merchant wholesalers，n．e．c | $\left.\begin{array}{\|} 19 \\ 15 \\ 24 \\ 24 \end{array} \right\rvert\,$ |  |  |  | $\begin{aligned} & 28 \\ & 68 \\ & 78 \\ & 78 \\ & 398 \\ & 391 \end{aligned}$ |  |
| Marufacturers＇aales branches，offices． <br> Petroleum bulk atations，terminals． <br> Agents，brokers． | $\begin{aligned} & 15 \\ & 25 \\ & 6 \end{aligned}$ | $\begin{aligned} & 5,375 \\ & 6,977 \end{aligned}$ | $\begin{aligned} & 470 \\ & \substack{4,5 \\ 35} \end{aligned}$ | $\overbrace{5}$ | $\begin{gathered} 119 \\ 108 \\ 17 \end{gathered}$ | ¢， $\begin{aligned} & \text { 9，522 } \\ & 7,416 \\ & 779\end{aligned}$ |
| Assembers（mainy fara products）， | 10 | 2，8，2 | 95 | 7 | 31 | 1，089 |
| Farm products（edtble） <br> Other assemblers． |  | ${ }_{\text {1，9921 }}^{181}$ | ${ }_{46}^{49}$ | ${ }_{2}^{5}$ | 17 | ${ }_{489}^{600}$ |
| chimma cownrr，total．．． | 115 | 75，419 | 5，563 | 50 | 1，892 | 103，594 |
| Merchent wholesalers，total．．．． | 81 | 47，607 | 4，230 | 46 | 1，543． | 76，950 |
| Groceries，confectionery，meats． <br> Beer，wines，distilled spirits． |  |  |  |  |  |  |
|  | ¢ | $\substack { 2,683 \\ \begin{subarray}{c}{6,487{ 2 , 6 8 3 \\ \begin{subarray} { c } { 6 , 4 8 7 } } \\{2,46} \end{subarray}$ | $\begin{aligned} & 81 \\ & \begin{array}{c} 80 \\ 4180 \end{array} \end{aligned}$ | \％ <br> 5 <br> 7 | （ $\begin{aligned} & 29 \\ & 126 \\ & 129\end{aligned}$ | coicle |
| Electrical goods．．．．．．．．．．．．． |  | ， 1208 |  |  |  |  |
|  | 3 | cole | $\begin{array}{r}1,03 \\ \hline 1,065\end{array}$ | － | 279 |  |
|  | 13 | come 3 ， 078 | $422^{5}$ | $\begin{aligned} & 4 \\ & 4 \end{aligned}$ | $130^{4}$ | ${ }_{7}^{7,362}$ |
| Yaste mater ials | 22 | 12，933 | ${ }_{934}$ | ${ }_{7}^{2}$ | 退 ${ }_{42}^{27}$ | 20，924 |
|  | ${ }_{15}^{14}$ | $\xrightarrow{14,322}$ | $\underset{\substack{732 \\ 560}}{ }$ | $\cdots$ | 175 141 |  |
| Petre eurn | ${ }^{15}$ |  | ${ }_{5}^{560} 4$ | ${ }^{3}$ | ${ }_{13}^{141}$ | co， |
| cuintow countr，totar．． | 52 | 24，032 | 1，103 | 28 | 383 | 19，813 |
| Merchant wholesalers，total．．． | 30 | 10，284 | 703 | 22 | 247 | 13，064 |
| Oroeries，canee tanery，meats．．i．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． |  | 2，459 | ${ }_{69}^{96}$ |  |  |  |
|  |  | cin | 139 <br> 109 | ${ }_{5}^{2}$ | $\underset{\substack{28 \\ 38 \\ 4 \\ \hline}}{ }$ | 旡，2，165 |
| Merchent trocesamers，n．e．c．．．．．．．．． | 14 | ， | ${ }_{290}^{109}$ | 12 | ${ }_{106}$ | c， |
| Manufacturers＇sales brancbes，offic <br> etroleum bulk tations，terminals | ${ }^{11}$ | cin ${ }_{\substack{2,598 \\ 5,022}}$ | 86 129 127 | 5 | 27 | ci， |
| Assemblers（matnly farm products）． |  | ${ }_{6,126}$ | 187 |  |  |  |
| dutrimss counry，total． | 129 | 53，299 | 3，733 | 63 | 1，191 | 75，152 |
| Merchant wholesalers，tota1． | 86 | 33，499． | 2，240 | 56 | 765 | 45，505 |
|  | ${ }_{7}^{11}$ |  |  | ${ }_{8}^{9}$ |  |  |
|  |  | － | （ta |  | － | 㑘，2，211 |
|  | 6 | 1，275 | 139 <br> 139 | ${ }_{2}^{4}$ | ${ }_{48}^{15}$ |  |
| Heectrical goos．．．．． |  | 2，799 | 195 | ， | 52 | 4，854 |
| Lumber，construction mater ials．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． |  | 112，291 | 536 |  | 137 | 10，007 |
| Yaoninery equippent，supplies．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． | ${ }_{7}^{14}$ | \％，152， | 177 <br> 47 |  | ${ }_{22}^{60}$ | 3，963 |
| Yerchant wholesalera，nee．c．．．． | ${ }^{21}$ | 4，963 | 388 | 10 | 159 | 9，593 |
|  | 22 | 7，909 | 974 | 5 | ${ }_{120}^{280}$ | $\xrightarrow{18,712}$ |
|  | ${ }_{4}^{15}$ |  | ${ }_{681}^{461}$ | 5 | ${ }_{27}^{119}$ | 9，972 |
| arie cornmy，total． | 1，621 | （x） | 65，961 | 929 | 18，982． | 1，268，073 |
| Adinistrative，aurtinary untts．．．．．．．．．．．．．．．．．．．．．．．．．．．． | 12 1,609 | ${ }_{1,4}\left(\frac{45}{}(216\right.$ | ${ }_{\text {cke }}^{2,650}$ | 929 | 18，${ }^{765}$ |  |
|  |  |  |  |  |  |  |
| Merchant wnolesalers，total．， | 1，090 | 622，443 | 39，796 | 754 | 11，802 | 756，736 |
| $\xrightarrow{\text { Grocertes，}}$ confectionery，we |  |  |  |  |  |  |
| Ber，wines distilied spirits．．． |  |  |  |  |  |  |
| Tobaco and products（exc．1ear）． |  |  |  |  |  |  |
| Paper and dts products．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． |  |  |  |  |  |  |
| Autantive equipment，thres and tub |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| Mambinery，equityent，supplies ．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．．． |  |  |  |  |  |  |
|  |  |  |  |  |  |  |

Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE-Continued
Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948

| County, type of operation, and kind of business | Establishments <br> ( ${ }^{\text {(umber) }}$ | Sales, entire year (Thensand dollars) | Pay roll, entire year (Thousand dollars) | Active proprietors,* November <br> ( N umber) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Employees (Number) | Pay roll (Dollars) |
| ERIE COUNTY--Continued |  |  |  |  |  |  |
| Manufacturers' sales branches, offlces, total. | 277 | 661,64. | 19,028 | 1 | 5,212 | 376,776 |
| Sales branches (with stocks).................... | $\begin{aligned} & 160 \\ & 117 \end{aligned}$ | $\begin{aligned} & 300,318 \\ & 361,316 \end{aligned}$ | $\begin{array}{r} 14,590 \\ 4,438 \end{array}$ | 1 | $\begin{aligned} & 4,156 \\ & 1,056 \end{aligned}$ | $\begin{array}{r} 288,561 \\ 88,215 \end{array}$ |
| Petrolekm bulk stations, terminals. Other operating types. | 44 198 | $\begin{array}{r} 61,643 \\ 129,496 \end{array}$ | 2,363 2,104 | 19 155 | $\begin{aligned} & 606 \\ & 597 \end{aligned}$ | $\begin{aligned} & 44,669 \\ & 37,412 \end{aligned}$ |
| FULTON COUNTY, total. | 75 | 20,698 | 1,073 | 29 | 365 | 21,831 |
| Merchant wholesalers, total. | 59 | 15,675 | 852 | 23 | 267 | 16,967 |
| Groceries, confectionery, meats | 10 | 2,167 | 59 | 2 | 27 | 1,122 |
| Beer, wines, distilled apirits.. | 4 | 1,502 | 212 | 1 | 60 | 3,802 |
| Dry goods, apparel.................. | 4 | 276 | 9 | 3 | 5 | . 177 |
| Automotive equipment, tires and tubes... | 3 | 408 | 57 | 1 | 18 | 1,771 |
| Machinery, equipment, supplies........ | 25 | 8,277 | 414 | 7 | 102 | 7,664 |
| Merchant wholesalers, n.e.c.... | 13 | 3,045 | 101 | 9 | 53 | 2,431 |
| Manufacturers' sales branches, offices. | 6 | 2,167 | 107 | $\cdots$ | 47 | 2,627 |
| Petroleum bulk atations, terminals.. | 5 | 1,165 | 77 | 3 | 38 | 1,554 |
| Agenta, brokers.................... | 5 | 1,691 | 37 | 3 | 13 | 683 |
| GENSSEE COUNTY, total.. | 64 | 31,037 | 1,312 | 43 | 461 | 25,017 |
| Merchant wholesalers, total. | 33 | 10,394 | 615 | 31 | 213 | 12,287 |
| Groceries, confectionery, meats. | 4 | 1,468 | 72 | 7 | 25 | 1,497 |
| Ferm products (edible).. | 4 | 1,853 | 56 | 5 | 25 | 1,078 |
| Beer, wines, distilled spirits. | 4 | 77 | 45 | 3 | 23 | 989 |
| Automotive equipment, tires and tubes. | 3 | 749 | 96 | 3 | 31 | 2,289 |
| Waste materials........................ | 3 | 198 | 12 | 4 | 4 | 151 |
| Merchant wholesalers, n.e.c | 15 | 5,409 | 334 | 9 | 105 | 6,283 |
| Manufacturers' sales branches, offices.. Petroleum buik stations, terminals...... | 11 | 6,493 | 179 | $\stackrel{\square}{6}$ | 55 48 | 3,436 2,313 |
| Assemblers (mainly farm products), total. | 16 | 10,065 | 391 | 6 | 145 | 6,981 |
| Farm products (edible).......... | 7 | 6,547 | 257 | 1 | 93 | 4,465 |
| Form products (rav materials). | 6 | 2,180 | 49 | 5 | 17 | 820 |
| Other assemblers.............. | 3 | 2,338 | 85 | ... | 35 | 1,696 |
| JEFFERSON COUNTY, total. | 114 | 4,776 | 2,983 | 59 | 999 | 53,155 |
| Merchant wholesalers, total. | 78 | 29,316 | 2,228 | 50 | 723 | 36,860 |
| Grocerles, confectionery, meats | 11 | 3,430 | 178 | 10 | 61 | 2,781 |
| Farm products (edible)..... | 10 | 8,546 | 474 | 10 | 114 | 6,901 |
| Beer, wines, distilled spirits... | 5 | 1,577 | 127 | 3 | 42 | 2,125 |
| Drugs, chemicals, allied products | 3 | 457 | 22 | 3 | 7 | 4.41 |
| Tobacco and products (exc. leaf). | 4 | 2,180 | 67 | , | 38 | 1,389 |
| Automotive equipment, tires and tubes. | 7 | 2,273 | 142 | 6 | 53 | 2,469 |
| Hardware, plumbing, heating........... | 6 | 3,637 | 424 | 3 | 126 | 5,800 |
| Lumber, construction materials.. | 7 | 3,321 | 339 |  | 74 | 4,689 |
| Machinery, equipnent, supplies. | 6 | , 837 | 80 | 4 | 27 | 1,556 |
| Waste materials............ | 8 | 1,303 | 148 | 5 | 87 | 4,241 |
| Merchant wholesalers, n.e.c | 11 | 2,755 | 227 | 4 | 94 | 4,468 |
|  |  |  |  |  |  |  |
| Petroleum bulk stations, terminals.. | 19 | 7,107 | 303 | 9 | 107 | 6,506 |
| Agents, brokers................. | 3 | 2,519 | 35 | $\ldots$ | 28 | 678 |
| Assembiers (mainly farm products) | 4 | 1,863 | 51 | ... | 36 | 1,395 |
| KINGS COUNTY, total. | 3,674 | (x) | 101,393 | 3,065 | 27,803 | 1,930,742 |
| Adminiatrative, auxiliary units. | 13 | (x) | 3,456 |  | 781 | 64,614 |
| Wholesale establishments. | 3,661 | 1,609,198 | 97,937 | 3,065 | 27,022 | 1,866,128 |
| WHOLESALE ESTABLISHMENTS |  |  |  |  |  |  |
| Merchant wholesalers, total. | 3,480 | 1,135,945 | 78,350 | 3,001 | 21,980 | 1,482,826 |
| Grocerles, confectionery, meats. |  |  |  |  |  | 184,888 |
| Farm products (edible).......... | 419 | 169,556 | 9,166 | 404 | 2,461 |  |
| Beer, wines, alstilled spirits..... Drugs, | $\begin{array}{r}38 \\ 139 \\ \hline\end{array}$ | 68,891 40,263 | 5,210 3,427 | 27 110 | 1,218 | 101,855 63,17 |
| Drugs, cbemicals, allied products.. | 165 | 40,203 60,046 | 1,118 | 78 | 349 | 21,838 |
| Dry goods, apparel......... | 118 | 22,294 | 1,473 | 99 | 43.4 | 33,421 |
| Furniture, hone furnishings.... | 120 | 20,187 | 1,992 | 100 | 542 | 35,822 |
| Paper and 1ts products................ | 175 | 36,653 | 3,319 | 141 | 863 | 61,913 |
| Farm products (raw materials)........... | 9 | 1,816 | 4, 117 | ${ }^{5}$ | $\begin{array}{r}50 \\ \hline 338 \\ \hline\end{array}$ | 2,428 |
| Autamotive equipment, tires and tubes.. | 168 | 36,032 | 4,603 | 101 | 1,338 | 91,652 |
| Electrical goods.................. | 104 | 34,855 | 2,768 | 89 | 762 | 55,761 |
| Hardware, plumbing, heating.... Lumber, | 201 | 68,189 90,023 | 5,691 8,348 | $\begin{array}{r}139 \\ 89 \\ \hline\end{array}$ | 1,599 | 110,132 |
| Lumber, construction materials....... Machinery, | 179 | 90,023 50,813 | 8,348 | 89 | 2,165 | 147,189 |
| Machinery, equipment, supplies....... Metals, | 401 72 | 50,813 53,841 | 5,844 | $\frac{344}{37}$ | 1,721 | 111,210 69,001 |
| Waste materials................ | 367 | 62,907 | 4,692 | 396 | 1,688 | 69,001 |
| Other merchant wholesalers.. | 319 | 81,737 | 6,974 | 24.4 | 2,031 | 129,816 |
| Manufacturers' sales branches, offices, total. | 83 | 271,029 | 12,609 | 8 | 3,261 | 251,767 |
| Sales branches (with stocks).... Seles offices (witbout stocks).. | 67 16 | $\begin{array}{r} 248,714 \\ 22,315 \end{array}$ | 11,873 736 | 6 2 | $\begin{array}{r} 3,087 \\ 174 \end{array}$ | $\begin{array}{r} 236,955 \\ 14,812 \end{array}$ |
| Petroleum buik stations, terminals. | 28 | 162,126 | 5,974 | 3 | 1,461 | 111,385 |
| Agents, brokers, total.. | 59 | 33,830 | 422 | 45 | 14.4 | 8,865 |
| Groceries, confectionery, meats. Farm products (edible). | 10 | 9,414 | 35 | 7 | 10 | 651 |
| Faril products (edible)............. Dry goods, apparel | 4 | 3,428 | 38 | 1 | 8 | 770 |
| Dry goods, apparel................ | 3 | 448 | 11 | 2 | 3 | 235 |
| Lumber, construction materials.. | 4 | 793 815 | 22 42 | 4 | 8 | 428 |
| Machinery, equipment, supplies.. | 12 | 2,328 | 42 108 | 4 | 10 | 827 2,358 |
| Agents and brokers, n.e.c....... | 23 | 16,604 | 166 | 19 | 67 | 3,596 |
| Assemblers (mainly farm products), total. | 11 | 6,268 | 582 | 8 | 176 | 11,285 |
| Farm products (edible)..... Other assemblers............. | 5 | 5,926 | 546 36 | 1 | $144$ | $\begin{array}{r} 10,186 \\ 1,099 \end{array}$ |

See footnotes at end of table.

Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE-Continued
Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948


Other assemblera
See footnotea at end of table

Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE-Continued
Establisements, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948


See footnotes at end of table.

## WHOLESALE TRADE—STATE STATISTICS

Table 104.—COUNTIES WITH 50 ESTABLISHMENTS OR MORE-Continued
Establishmente, Sales, Pay Roll, and Personnel, by Type of Oferation and Kind of Business: 1948

| County, type of operation, and kind of business | Establishments <br> ( Number ) | Sales, entire year (Thousand dollars) | Pay roll, entire year <br> (Thousand dollars) | Active proprietors, ${ }^{*}$ November ( N (umber) | Paid employees and pay roll, workwerk ended nearest Nov. 15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Employees (Number) | Pay roll (Dollars) |
|  <br> Merchant wholesalers, total.......................................... <br> Farm products (edible). <br> Automotive equipment, tires and tubes. <br> Machinery, equipment, supplies. <br> Waste materials. <br> Merchant wholesalers, n.e.c. | 59 | 22,623 | 929 | 30 | 399 | 17,795 |
|  | 36 | 9,927 | 574 | 26 | 218 | 10,430 |
|  | 5 5 3 3 20 | 1,759 1,053 129 296 6,690 | $\begin{array}{r}75 \\ 155 \\ 15 \\ 38 \\ 291 \\ \hline 1\end{array}$ | 3 4 3 2 14 | 29 48 8 14 119 | 1,284 2,337 313 594 5,902 |
| Petroleum bulk stations, terminals. Assemblers (ma:nly farm products). other operating types................ | 9 8 6 | 2,989 5,880 3,827 | 135 146 74 | 3 <br> 1 | 47 80 54 54 | 2,397 3,198 1,770 |
| QUEENS COUNTY, total. <br> Administrative, auxiliary units. $\qquad$ <br> Wholesale establishments. $\qquad$ <br> WHOLESALE ESTABLTSHMENTS | 1,218 | 1,031,356 | 67,300 | 706 | 17,520 | 1,298,694 |
|  | 1,211 ${ }^{7}$ | $\begin{array}{r} 21,486 \\ 1,009,870 \end{array}$ | 2,273 65,027 | $\dddot{706}$ | $\begin{array}{r} 511 \\ 17,009 \end{array}$ | $\begin{array}{r} 45,091 \\ 1,253,603 \end{array}$ |
| Merchant wholesslers, total.................................. | 1,077 | 540,227 | 43,441 | 682 | 11,198 | 828,107 |
| Groceries, confectionery, meats. | 145 | 80,222 | 5,950 | 116 | 1,597 | 109,553 |
| Farm products (edible)... | 105 | 124,494 | 7,003 | 63 | 1,786 | 134,631 |
| Beer, Wines, distilled spirits. | 26 | 51,153 | 3,403 | 13 | 73. | 65,746 |
| Drugs, chemicals, allied products | 60 | 17,462 | 1,776 | 26 | 573 | 33,923 |
| Tobacco and products (exc. leaf). | 16 | 22,245 | 487 | 12 | 149 | 9,257 |
| Dry goods, apparel..... | 25 | 2,008 | 199 | 17 | 86 | 4,294 |
| Furniture, home furnishings. | 20 35 | 2,955 | 371 955 | 29 | 102 | 7,524 |
| Paper and its products....... | 35 | 8,465 | 955 | 34 | 258 | 15,416 |
| Automotive equipment, tires and tubes... | 80 | 13,903 | 1,909 | 61 | 632 | 37,046 |
| Electrical goods............ | 38 | 38,005 | 2,751 | 15 | 772 | 77,399 |
| Hardware, plumbing, beating... | 90 | 31,825 | 2,949 | 33 35 | 680 | 49,372 |
| Lumber, construction materisis. | 86 | 4,128 | 4,246 | 35 | 979 | 75,634 |
| Machinery, equipment, supplies. | 147 | 39,203 | 5,362 | 90 | 1,401 | 100,088 |
| Metals, metal work (exc. scrap) Weste materials.............. | 19 63 | 18,878 11,403 | 2,179 804 | 12 56 | 315 251 | 39,095 14,821 |
| Other merchant wholesalers. | 122 | 33,878 | 3,097 | 70 | 883 | 60,308 |
| Manufacturers' sales branches, offices, total. <br> Sales branches (with $s$ tocks). <br> Sales offices (wthout stocks) | 92 | 378,057 | 18,364 | 2 | 4,937 | 362,576 |
|  | 68 24 | 198,444 179,613 | 11,927 6,437 | 2 | 3,216 1,721 | 235,113 127,463 |
| Petroleum bulk stations, terminsls. Other operating types. <br> RENSSELAER COUNTY, total. <br> Merchant wholesalers, <br> tatal. <br> Groceries, confectionery, meats. Farm products (edible). <br> Drugs, chervicals, allied products. <br> Dry goods, apparel <br> Paper and 1ts products.. <br> Automotive equipment, tires and tubes. <br> Electrical goods. <br> Hardware, plumbing, heating. <br> Lumber, construction materials. <br> Machinery, equipment, supplies. <br> Weste materials. <br> Merchant wholesalers, n.e.c. | 10 32 | $\begin{aligned} & 66,619 \\ & 24,967 \end{aligned}$ | 2,317 | $\because 2$ | 620 254 | $\begin{aligned} & 45,977 \\ & 16,943 \end{aligned}$ |
|  | 139 | 76,769 | 4,578 | 73 | 1,553 | 89,432 |
|  | 109 | 40,522 | 2,978 | 70 | 1,088 | 57,522 |
|  | 19 | 6,773 | 220 | 23 | 90 | 4,433 |
|  | 12 | 4,771 | 168 | 8 | 100 | 3,458 |
|  | 7 3 | 6,620 | 494 60 | 2 2 | 174 17 | 8,285 1,260 |
|  | 3 | , 929 1,348 | 60 103 | $\stackrel{2}{.}$ | 17 33 | 1,260 |
|  | 6 | 1,190 | 267 | 2 | 94 | 4,958 |
|  | 5 | 1,153 | 127 | 2 | 35 | 1,968 |
|  | 8 | 4,496 | 458 | 4 | 164 | 9,117 |
|  | 5 | 3,283 | 323 | 3 | 117 | 6,669 |
|  | 13 | 3,667 | 334 | 8 | 109 | 6,374 |
|  | 22 | 1,175 5,177 | 68 356 | 4 | 28 127 | 1,429 7,640 |
|  | 22 | 5,177 | 356 | 12 | 127 | 7,640 |
| Petroleum bulk stations, terminals. Other operating types.. <br> RICHMOND COMTTY, total. $\qquad$ <br> Merchent wholesalers, total. <br> Grocerles, confectionery, meats <br> Farm products (edible). <br> Beer, wines, distilled spirits. <br> Drugs, chemicals, allied products. <br> Tobacco and products (exc. leaf). <br> Automotive equiprent, tires and tubes. <br> Hardware, plumbing, heating.. <br> Lumber, construction materials. <br> Machinery, equipment, supplies. <br> Waste materials. <br> Merchant wholesalers, n.e.c. | 15 15 | 25,302 10,445 | 864 736 | 2 | 248 217 | 17,952 13,958 |
|  | 115 | 42,422 | 2,310 | 89 | 744 | 45,707 |
|  | 103 | 17,427 | 1,513 | 84 | 544 | 31,128 |
|  | 17 | 1,882 | 98 | 12 | 38 | 2,021 |
|  | 6 | 1,185 1,560 | 57 119 | 7 | 22 42 | 1,075 |
|  | 4 | ,671 | 71 | 1 | 21 | 1,245 |
|  | 3 | 2,54,7 | 21 | 6 | 12 | 371 |
|  | 7 | 1,381 | 219 | 6 | 81 | 4,103 |
|  | 7 | 1,604 | 100 | 5 | 32 | 1,943 |
|  | 8 | 2,169 | 343 | 5 | 121 | 8,241 |
|  | 13 | 727 | 67 | 15 | 28 | 1,713 |
|  | 11 | 794 | 89 | 8 | 37 | 1,742 |
|  | 21 | 2,907 | 329 | 13 | 110 | 6,086 |
| Petroleum bulk stations, terminals. $\qquad$ <br> Other operating types.. <br> thes..................................................................... <br> ROCKLAND COUNTY, total. $\qquad$ | 6 | 23,263 1,732 | 625 171 | $\cdots$ | 154 46 | 11,878 2,701 |
|  | 59 | 11,115 | 789 | 40 | 27 | 15,631 |
|  | 51 | 7,003 | 652 | 3. | 233 | 13,017 |
| Merchant wholesalers, total. <br> Groceries, confectionery, meats. $\qquad$ <br> Farm products (edible). <br> Beer, wines, distilled spirits. <br> Automotive equipment, tires and tubes. <br> Hardware, plumbing, heating <br> Waste materials. <br> Merchant wholesalers, n.e.c | 4 | 586 893 | 51 | 5 | 24 | 921 |
|  | 9 | 2,411 | 240 | 5 | 64 | 4,406 |
|  | 11 | 874 | 94 | 8 | 37 | 1,990 |
|  | 4 | 622 | 31 | 1 | 13 | 665 |
|  | 6 | 142 | 25 | 5 | 13 | 538 |
|  | 12 | 1,475 | 154 | 8 | 61. | 3,310 |
| Petroleum bulk stationa, terminals. | 8 | 4,112 | 137 | 6 | 38 | 2,614 |

See footnotes et end of table.

Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE-Continued
Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948


## NORTH CAROLINA

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Table 101.-THE STATE
Establighments, Sales, Expenses, Pay Roll, Personnel, and Stocks, by Type of Operation and Kind of Business: 1948


Table 101.-THE STATE-Continued
Establishments, Sales, Expenses, Pay Roll, Personnel, and Stocks, by Type of Oferation and Kind of Business: 1948

| Type of operation and kind of business | Establish. ments (Number) | Sales, entire year <br> (Thousand dollars) | Operating expenses ${ }^{2}$ (inc, pay roll) |  | Pay roll, entice year <br> (Thousand dollars) | Active <br> proprie- <br> tors, <br> Novem- <br> ber <br> (Num- <br> ber) <br> but | Paid employees, workweek ended nearest - |  |  | Pay roll, workweek ended nearest- |  |  | Stocks on hand, end of year. at cost <br> (Thousand dollars) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | (Thousand dollars) | Percent of sales |  |  | March 15 (Number) | July 15 (Number) | Nov. 15 (Number) | March 15 <br> (Dollars) | July 15 (Dollars) | Nov. 15 (Dollars) |  |
| Type by Kind of Busiress--Continued |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Merchant wholesalers--Continued |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Other merchant wholesalers. | 175 | 67,002 | 7,153 | 10.7 | 3,527 | 109 | 1,255 | 1,278 | 1,385 | 61,530 | 63,303 | 69,073 | 4.418 |
| Automobiles, other motor vehicle | 41 | 22,228 | 2,4/3 | 11.0 | 1,334 | 28 | 377 | 399 | 42 | 22,807 | 23,687 | 26,291 | 1,694 |
| Amusement, sporting goods. | 14 | 2,845 |  | 22.6 | 287 | 6 | 106 | 101 | 112 | 5,443 | 5,305 | 5,830 | 341 |
| Books, pertodicals, newspaper | 23 | 4,613 | 687 | 14.9 | 436 | 17 | 202 | 208 | 224 | 8,073 | 8,305 | 8,808 | 296 |
| Ferm supplies. | 33 | 15,549 | 1,442 | 2.3 | 426 | 27 | 208 | 180 55 | 212 | 8,077 | 7,288 | 8,258 | 625 |
| Jevelry..... | 10 | 1,817 | 350 | 21.5 | 253 | 7 | 57 | 55 | 63 | 4,427 | 4,389 | 5,007 | 373 |
| Petroleum and products | 13 | 1,902 | 332 | 17.4 | 145 | 10 | 49 | 72 | 50 | 2,202 | 3,289 | 2,410 | 153 |
| Merchant wholesalers, n.e. | 41 | 18,048 | 1,216 | 6.7 | 646 | 20 | 256 | 263 | 282 | 10,501 | 11,040 | 12,469 | 936 |
| Manufacturers' sales branches (with stocks), total | 264 | 448,103 | 33,978 | 7.6 | 16,097 | 10 | 4,470 | 4,584 | 4,767 | 296,881 | 303,675 | 323,229 | 19,392 |
| Groceries, confectionery, meats. | 67 | 118,595 | 9,070 | 7.6 | 4,274 | 1 | 1,405 | 1,405 | 1,431 | 80,607 | 79,221 | 83,771 | 3,750 |
| Farm products (cdible).. | 23 | 8,356 | 1,276 | 15.3 | 619 | $\ldots$ | 201 | 233 | 223 | 10,453 | 13,668 | 15,000 | 470 |
| Drugs, chemicals, allied products. | 26 | 28,583 | 2,294 | 8.0 | 1,084 | $\cdots$ | 259 | 276 | 268 | 20,916 | 22,678 | 22,514 | 1,972 |
| Automotive equipment, tires and tubes | 16 | 32,140 | 2,024 | 6.3 | 1,254 | 5 | 381 | 384 | 376 | 22,364 | 26,108 | 27,940 | 2,760 |
| Electrical goods..... | 8 | 27,455 | 1,318 | 4.8 | 501 |  | 123 | 134 | 137 | 9,058 | 10,021 | 10,345 | 1,054 |
| Hardware, plumbing, heating | 11 | 6,718 | 969 | 14.4 | 568 | ; | 155 | 163 | 175 | 9,383 | 10,096 | 11,641 | 540 |
| Lumber, construction material | 10 | 9,758 | 1,046 | 10.7 | 693 | 3 | 206 | 212 | 312 | 12,262 | 13,747 | 16,998 | 1,102 |
| Machinery, equipment, supplies. | 67 | 51,826 | 7,159 | 13.8 | 4,472 |  | 1,011 | 2,025 | 1,079 | 81,666 | 77,299 | 81,566 | 3,610 |
| Commercial machines, equipment | 34 | 10, 347 | 3,978 | 36.7 | 2,859 | 1 | 532 | 54.4 | 598 | 53,145 | 48,291 | 52,846 | 739 |
| Farm-dairy machinexy, equipment. | 6 | 20,722 | 1,025 | 4.9 | 687 | $\ldots$ | 210 | 213 | 211 | 12,379 | 13,350 | 12,567 | 1,108 |
| Industrial machinery, equipment, supplies | 17 | 18,565 | 1,717 | 9.2 | 646 | $\ldots$ | 157 | 155 | 163 | 10,625 | 10,474 | 11,115 | 1,536 |
| Other machinery, equipment, supplies.... | 10 | 1,692 | 439 | 25.9 | 280 | ... | 112 | 113 | 107 | 5,517 | 5,184 | 5,038 | 227 |
| Otber manufacturers' sales branches.............. <br> Farm supplies...................................... <br> Manufacturers' sales branches, n.e.c.......... | 36 | 164,672 | 8,822 | 5.4 | 2,632 |  | 729 | 752 | 766 | 49,672 | 50,337 | 53,454 | 4,134 |
|  | 14 | 9,550 | 663 | 6.9 | 354 |  | 136 | 128 | 134 | 7,285 | 6,517 | 6,994 |  |
|  | 22 | 155,122 | 8,159 | 5.2 | 2,278 | $\cdots$ | 593 | 624 | 632 | 42,387 | 44,320 | 46,460 | 4,062 |
| Manufacturers' sales offices (without stocks), total. | 92 | 278,199. | 7,828 | 2.8 | 2,570 | 3 | 606 | 616 | 623 | 49,209 | 51,105 | 52,748 |  |
| Groceries, confectionery, meats. | 5 | 6,468 | 425 | 6.6 | 207 |  | 58 | 59 | 64 | 3,718 | 3,815 | 4,096 |  |
| Drugs, chemicals, allied produc | 12 | 14,144 | 1,708 | 12.1 | 441 | 1 | 174 | 180 | 177 | 10,074 | 11,014 | 11,140 |  |
| Dry goods, apparel. | 4 | 4,184 | 267 | 6.4 | 101 | 2 | 29 | 24 | 21 | 1,704 | 1,045 | 1,425 |  |
| Furniture, home furnishing | 4 | 2,183 | 123 | 5.6 | 61 | $\ldots$ | 20 | 18 | 16 | 1,266 | 1,200 | 1,444 |  |
| Paper and its products. | 8 | 6,479 | 584 | 9.0 | 492 | ... | 71 | 72 | 70 | 9,428 | 9,528 | 8,371 |  |
| Electrical goods... | 8 | 8,964 | 155 | 1.7 | 71 | ... | 17 | 18 | 21 | 1,232 | 1,335 | 1,521 |  |
| Hardware, plumbing, heating. | 20 | 1,075 | 87 | 8.1 | 55 | $\ldots$ | 10 | 9 | 11 | 940 | 1,036 | 1,025 |  |
| Machinery, equipment, supplies. | 20 | 20,522 | 757 3,722 | 3.7 | 517 625 | $\ldots$ | 85 | 90 | 91 | 9,650 | 10,086 | 10,907 |  |
| Manufacturers' sales offices, n | 27 | 214,180 | 3,722 | 1.7 | 625 |  | 142 | 146 | 152 | 11,197 | 12,046 | 12,819 |  |
| Agents, brokers, total. | 558 | 834,777 | 24,847 | 3.0 | 8,801 | 555 | 1,252 | 2,333 | 6,679 | 78,774 | 142,110 | 317,195 | 743 |
| Groceries, confectionery, meats. | 48 | 50,492 | 1,297 | 2.6 | 589 | 41 | 196 | 209 | 201 | 10,363 | 10,695 | 10,720 | 72 |
| Farm products (edible). | 19 | 10,693 | 443 | 4.1 | 91 | 14 | 25 | 52 | 22 | 1,333 | 2,390 | 1,003 | 15 |
| Drugs, chemicals; allied products | 5 | 1,104 | 105 | 9.5 | 66 | 3 | 28 | 23 | 21 | 1,455 | 1,339 | 1,170 |  |
| Dry goods, apparel. <br> Clothing, furnishings, footwear................ <br> Dry goods specialties, plece goods, notions.. | 22 | 22,528 | 1,008 | 4.5 | 357 | 25 | 74 | 74 | 78 | 6,533 | 6,902 | 7,199 | 11 |
|  |  | 7,256 | 245 | 3.4 | 116 | 8 | 23 | 22 | 22 | 2,029 | 2,271 | 2,188 | 1 |
|  | 13 | 15,272 | 763 | 5.0 | 241 | 7 | 51 | 52 | 56 | 4,504 | 4,631 | 5,011 | 10 |
| Farm products (raw materials).................. | 305 | 562,144 | 15,214 | 2.7 | 5,585 | 350 | 501 | 1,531 | 5,893 | 21,523 | 81,981 | 256,588 | 366 |
| Cotton....... | 40 | 103,231 | 609 | 0.6 | 146 | 36 | 51 | 43 | 50 | 2,778 | 2,486 | 2,732 | 217 |
| Tobacco (leaf). | 240 | 443,680 | 14,137 | 3.2 | 5,229 | 293 | 314 | 1,349 | 5,695 | 15,379 | 75,940 | 249,093 | 130 |
|  | 25 | 15,233 | 468 | 3.1 | 210 | 21 | 136 | 139 | 148 | 3,366 | 3,555 | 4,763 | 19 |
| Autamotive equipment, tires and tubes........... Electrical goods..................................... | 5 | 4,772 | 221 | 4.6 | 105 | 3 | 24 | 24 | 22 | 2,020 | 2,020 | 1,908 | 10 |
|  | 10 | 5,373 | 366 | 6.8 | 108 | 6 | 22 | 25 | 29 | 1,507 | 1,643 | 2,028 | 53 |
| Hardware, plumbing, heating......................... Hardware, specialty lines.... Plumbing, heating equipment, supplies......... | 10 | 2,386 | 190 | 8.0 | 58 | 13 | 18 | 17 | 18 | 958 | 973 | 1,160 |  |
|  | 5 | 1,050 | 83 | 8.0 | 32 | 5 | 8 | 8 | 8 | 624 | 638 | 650 |  |
|  | 5 | 1,336 | 107 | 8.0 | 26 | 8 | 10 | 9 | 10 | 334 | 335 | 510 |  |
| Lumber, construction materials. <br> Lumber, millwork. <br> Other cosstruction materials. | 23 | 10,635 | 795 | 7.5 | 189 | 23 | 48 | 47 | 49 | 3,850 | 3,776 | 3,953 | $\ldots$ |
|  | 18 | 8,955 | 731 | 8.2 | 158 | 20 | 39 | 38 | 40 | 3,237 | 3,163 | 3,340 |  |
|  | 5 | 1,680 | 64 | 3.8 | 31 | 3 | 9 | 9 | 9 | 613 | 613 | 613 |  |
| Machinery, equipment, supplies.. Commercial machines, equipment Industrial machinery, equipment, supplies.... Other machinery, equipments, supplies........ | 4. | 17,165 | 1,384 | 8.1 | 521 | 33 | 100 | 111 | 118 | 9,095 | 9,825 | 10,590 | 102 |
|  | 4 | 140 | 34 | 24.3 | 18 | 3 | 10 | 9 | 9 | 385 | 333 | 341 |  |
|  | 33 | 13,547 | 1,189 | 8.8 | 457 | 26 | 80 | 85 | 92 | 7,907 | 8,227 | 8,861 | 50 |
|  | 7 | 3,478 | 161 | 4.6 | 46 | 4 | 10 | 17 | 17 | 803 | 1,265 | 1,388 | 47 |
| Waste materials. $\qquad$ <br> Agents and brokers, n.e.c............................. | 5 | 9,674 | 242 | 2.5 | 186 | 2 | 57 | 59 | 59 | 3,507 | 3,580 | 3,581 | 2 |
|  | 62 | 137,811 | 3,582 | 2.6 | 946 | 52 | 159 | 161 | 169 | 16,630 | 16,986 | 17,295 | 106 |
| Assemblers (matnly farm products), total......... | 243 | 227,320 | 7,319 | 3.2 | 2,846 | 226 | 1,793 | 2,072 | 2,230 | 49,152 | 63,193 | 67,288 | 60,171 |
| Farm products (edible)...Dairy, poultry productsFruits, vegetables (fre | 30 | 12,219 | 1.278 | 10.5 | 541 | 30 | 304 | 761 | 321 | 8,832 | 22,481 | 9,119 | 304 |
|  | 6 | 4,221 | 448 | 10.6 | 257 | 2 | 147 | 169 | 150 | 4,366 | 5,051 | 4,399 | 167 |
|  | 24 | 7,998 | 830 | 10.4 | 284 | 28 | 157 | 592 | 171 | 4,466 | 17,430 | 4,720 | 137 |
| Farm products (raw materials). | 132 | 198,579 | 3,732 | 1.9 | 1,357 | 117 | 568 | 583 | 755 | 22,865 | 23,821 | 30,586 | 59,428 |
|  | 86 | 85,678 |  | 2.8 | 798 | 74 | 277 | 285 | 427 | 12,428 | 13,002 | 18,070 | 7,279 |
|  | 16 | 13,934 | 366 | 2.6 | 183 | 14 | 96 | 93 | 93 | 3,584 | 3,660 | 3,526 | 135 |
| Farm products (inedibie), n............................................... | 30 | 98,967 | 1,000 | 1.0 | 376 | 29 | 195 | 205 | 235 | 6,853 | 7,159 | 8,990 | 52,014 |
| Other assemblers. | 81 | 16.522 | 2,309 | 14.0 | 948 | 79 | 921 | 728 | 1,154 | 17,455 | 16,891 | 27,583 | 439 |
| F1sh, sea foods (fresh)Other assemblers...... | 60 |  | 1,548 | 20.1 | 606 | 65 | 556 | 537 | 517 | 9,857 | 12,128 | 13,724 | 75 |
|  | 21 | 8,831 | 761 | 8.6 | 342 | 14 | 365 | 191 | 637 | 7,598 | 4,763 | 13,859 | 364 |
| ADMINISTRATIVE, AUXILIARY UNITS |  |  |  |  |  |  |  |  |  |  |  |  |  |
| State, total............. | 18 | 16,082 | n.a. | n.a. | 2,585 | $\ldots$ | 74.4 | 779 | 810 | 47,157 | 49,996 | 51,959 | 1,234 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 11 | (x) | п.a. | п.a. | 2,072 | $\ldots$ | 593 | 625 | 630 | 37,318 | 39,690 | 40,666 | (x) |
| Petroleum bulk stations, terminals.................. Other operating types. | 7 | (x) | n.s. | n.a. | 513 | $\ldots$ | 151 | 154 | 180 | 9,839 | 10,306 | 11,293 | (x) |

* Proprietors of unincorporated businesses.
x Withheld to avoid disclosure.
n.a. Not available or not applit
n.e.c. Not elsewhere classified.

Entries for agents and brokers represent brokerage or comnission received.

Table 102.-STANDARD METROPOLITAN AREAS
Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948

| Metropolitan area, type of operation, and kind of business | Establishments <br> (Number) | Sales, entire year <br> (Thousand dollars) | Pay roll, entire year <br> (Thousand doilats) | Active proprietors,* November <br> ( ${ }^{\text {(umber) }}$ | Paid employees and pay roll, workweek ended nearest Nov. 15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Employees (Number) | Pay roll <br> (Dollars) |
| ASHEVILLE METROPOLITAN A | 179 | 80,319 | 5,028 | 107 | 1,856 | 98,160 |
|  |  |  |  |  |  |  |
| Merchant wholesalers. | 138 | 50,474 | 4,263 | 76 | 1,567 | 82,700 |
| Manufacturers' sales branches, offices | 10 | 7,260 | 322 | .. | 105 | 6,411 |
| Petroleum bulk stations, terminals... | 10 | 6,731 | 231 | 6 | 90 | 4,795 |
| Agents, brokers............. | 15 | 9,021 | 103 | 15 | 50 | 2,303 |
| Assemblers (mainly farm products). | 6 | 6,833 | 109 | 10 | 4 | 1,951 |
| Type by Kind of Businesa |  |  |  |  |  |  |
| Merchant wholesalers, total. <br> Groceries, confectionery, meats. <br> Farm products (edible). <br> Beer, wines, distilled spirits. <br> Drugs, chemicals, allied products. <br> Dry goods, apparel.... <br> Furniture, home furnishings. | 138 | 50,474 | 4,263 | 76 | 1,567 | 82,770 |
|  | 19 | 8,845 | 499 | 11 | 187 | 10,068 |
|  | 17 | 10,395 | 1,038 | 12 | 486 | 21,451 |
|  | 8 | 1,689 | 85 | 6 | 32 | 1,357 |
|  | 4 | 2,066 | 277 | 1 | 71 | 4,302 |
|  | 6 | 670 | 51 | 4 | 24 | 1,005 |
|  | 4 | 878 | 86 | 1 | 24 | 1,561 |
| Paper and its products.... | 3 | 1,476 | 166 | . | 28 | 3,115 |
| Automotive equipment, tires and tubes. | 8 | 2,490 | 479 | 3 | 138 | 9,476 |
| Electrical goods............. | 7 | 3,424 | 193 | 3 | 62 | 3,739 |
| Hardware, plumbing, heating.... | 6 | 2,453 | 166 | 2 | 61 | 2,998 |
| Iumber, construction materials. | 7 17 | 3,335 3,567 | 121 | 2 | 42 108 | 2,414, |
| Waste materials................ | 7 | 4,272 | 358 | 4 | 152 | 6,186 |
| Merchant wholesalers, n.e.c. | 25 | 4,914 | 310 | 21 | 152 | 6,999 |
| Manufacturers' salea branches (with stocks), total. | 10 | 7,260 | 322 | $\ldots$ | 105 | 6,411 |
| Groceries, confectionery, meats..... Manufacturers' sales branches, n.e. | 4 | $\begin{aligned} & 5,530 \\ & 1,730 \end{aligned}$ | $\begin{aligned} & 171 \\ & 151 \end{aligned}$ | $\cdots$ | 58 47 | 3,569 2,842 |
| Agents, brokers, total. <br> Groceries, confectionery, meats. Dry goods, apparel. Farm products (raw materials). Agents and brokers, n.e.c. <br> CHARLOTTE METROPOLITAN AREA, ${ }^{2}$ total | 15 | 9,021 | 103 | 15 | 50 | 2,303 |
|  | 4 | 2,689 | 45 | 3 | 18 | 909 |
|  | 3 | 5.757 | 3 | 6 | 2 | 76 |
|  | 3 | 5,109 | 48 | 2 | 24 | 1,178 |
|  | 5 | 466 | 7 | 4 | 6 | 140 |
|  | 611 | (x) | 30,789 | 212 | 8,945 | 597,517 |
| Administrative, auxiliary units....................... Wholesale establishments................................. | 10 | (x) | 1,522 |  | 474 | 30,933 |
|  | 601 | 990,088 | 29,267 | 212 | 8,471 | 566,584 |
| WHOLESALE ESTABLISHENTS |  |  |  |  |  |  |
| Type of Operation |  |  |  |  |  |  |
| Merchant wholeaalers. <br> Manufacturers' sales branches, offices, total. | 322 | 285,607 | 16,929 | 117 | 5,021 | 318,675 |
|  | 149 | 537,205 | 10,182 | 2 | 2,871 | 205,895 |
| Salea branches (with stocks). | 101 | 316,601 | 8,675 | 1 | 2,465 | 174,125 |
| Sales offices (without stocks). | 48 | 220,604 | 1,507 | 1 | 406 | 31,770 |
| Petroleura butk stations, terminals <br> Agents, brokera........................................... <br> Aasemblers (mainly farm products) | 21 | 24,359 | 770 | 11 | 260 | 15,242 |
|  | 102 | 140,483 | 1,359 | 78 | 304 | 26,192 |
|  | 7 | 2,434 | 27 | 4 | 15 | 580 |
| Type by Kind of Business |  |  |  |  |  |  |
| Merchart wholesalers, total. | 322 | 285,607 | 16,929 | 117 | 5,021 | 318,675 |
| Groceries, confectionery, meats. Groceries (general line). Grocery, food specialties, | 17 | 19,148 | 896 | 7 | 342 | 16,544 |
|  | 6 | 14,419 | 566 | 1 | 200 | 10,768 |
|  | 11 | 4,729 | 330 | 6 | 142 | 5,776 |
| Farm products (edible). | 12 | 17,909 | 1,083. | 7 | 538 | 22,325 |
|  |  | 6,209 | 733 | 4 | 403 | 16,203 |
|  | 6 | 11,700 | 350 | 3 | 135 | 6,122 |
| Beer, winea, distilled spirits......................................... | 7 | 2,800 | 186 | 2 | 54 | 3,199 |
| Drugs, chemicals, allied products. | 18 | 21,769 | 1,164 | 2. | 298 | 22,186 |
| Druga......................................................................... | 5 | 5,574 | 390 | 1 | 143 | 8,549 |
|  | 13 | 16,195 | 774 | 1 | 155 | 13,637 |
| Dry goods, apparel. | 7 | 2,442 | 257 | 9 | 94 | 5,246 |
|  | 4 | 653 | 63 | 9 | 35 | 1,475 |
|  | 3 | 1,789 | 194 | ... | 59 | 3,771 |
| Furniture, home furnishings. | 15 | 3,201 | 284 | 10 | 86 | 3,989 |
| Paper and its products........ | 9 | 6,012 | 574 | . | 148 | 10,322 |
| Farm products (raw materials).... | 5 | 36,396 | +256 | 18 | 55 380 | 3,561 23,048 |
| Automotive equipment, tíres and tubes.................................... | 22 | 8,568 | 1,167 | 380 | 380 | 23,048 |
| Electrical goods.. | 31 | 52,635 | 3,376 |  | 841 | 62,015 |
|  | 14 | 26,942 | 1,457 | 5 | 456 | 29,253 |
|  | 17 | 25,693 | 1,919 | 1 | 385 | 32,762 |
| Hardware, plumbing, heating. | 24. | 25,035 | 2,108 | 8 | 598 | 41,344 |
|  | 5 | 11,590 | 992 |  | 280 | 19,952 |
|  | 19 | 13,445 | 1,116 | 8 | 318 | 21,392 |
| Lumber, construction materials. | 12 | 12,750 | 511 | 4 | 137 | 10,770 |
| Machinery, equipment, supplies. | 86 | 31,720 | 3,020 | 32. | 816 | 55,026 |
| Commercial machines, equipment. | 29 | 6,666 | , 782 | 13 | 233 | 15,019 |
| Industrial machinery, equipraent, supplie | 28 | 10,812 | 1,076 | 7 | 279 | 18,330 |
| Profeasional equipment, supplies... Service establishment equipment, aup Other rachinery, equipment, aupplie | 5 | 1,680 | 268 | 1 | 65 | 5,521 |
|  | 17 | 5,475 | 605 | 4 | 165 | 10,240 |
|  | 7 | 7,087 | 289 | 7 | 74 | 5,916 |

Table 102.-STANDARD METROPOLITAN AREAS Continued
Establishments, Sales, Pay Role, and Personnel, by Type of Operation and Kind of Business: 1948


[^84]
## Table 102.-STANDARD METROPOLITAN AREAS-- Continued

Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind or Business: 1948


* Proprietors of unincorparated businesses.
$x$ Withheld to avoid disclosure.
n.e.c. Not elsewhere clasaifled.
${ }_{2}$ Coextensive with Buncombe County.
${ }_{3}^{2}$ Coextensive with Mecklenburg County
${ }_{4}^{3}$ Coextensive with Durham County.
${ }_{5}^{4}$ Coextensive with Guilford County.
${ }_{5}^{5}$ coextensive with wake County.
${ }^{6}$ Coextensive with Forsyth County.

Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE ${ }^{1}$
Establishmbnts, Salbs, Pax Roll, and Personnel-Total; Establishments and Sales-Merchant Wholesalers and Other Operatine Types: 1948

| County and city | Total |  |  |  |  |  | Merchant wholesalers |  | Other operating types |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\underset{\substack{\text { Establish- } \\ \text { ments }}}{\text { and }}$ <br> (Number) | Sales,cotirc year位 (Thousand dollars) | Pay roll, conire year <br> (Thousand dolars) | Active proprietors,* November (Number) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  | Establish- <br> (Number) | Sales,entire ycar (Thousand dollars) | Establish- <br> (Number) | $\underset{\substack{\text { Sales, } \\ \text { catirc ycar }}}{ }$ <br> (Thousand dollars) |
|  |  |  |  |  | Employees <br> (Number) | Pay foll <br> (Dollars) |  |  |  |  |
| State, | 3,980 | 3,145,768 | 110,301 | 2,617 | 4,351 | 2,282,750 |  |  |  |  |
| Administrative, auxilisry |  | $\begin{array}{r} 16,082 \\ 3,129,686 \end{array}$ | $\begin{array}{r} 2,585 \\ 107,776 \end{array}$ | 2,617 | $\begin{array}{r} 810 \\ 43,541 \end{array}$ | $\begin{array}{r} 51,959 \\ 2,230,799 \end{array}$ | 2,141 | 1,065,944 | 2, 22 il | 2,063,742 |
| Alamance County. Burlington. Greham. Remainder of Coun | $\begin{gathered} 53 \\ \hline 4 \\ 4 \\ 7 \\ 7 \end{gathered}$ | $\begin{gathered} \frac{27,451}{22,179} \\ 6,58 \\ 4,514 \end{gathered}$ | $\begin{array}{r} 1,031 \\ 963 \\ 977 \\ 51 \end{array}$ | 48 38 3 7 7 | $\begin{gathered} 490 \\ \hline 11 \\ \hline 10 \\ 69 \end{gathered}$ | $\begin{array}{r} 24,545 \\ \hline 20,559 \\ 315 \\ 3,671 \end{array}$ | $\begin{array}{r} 29 \\ \hline 25 \\ 3 \\ 1 \end{array}$ | $\frac{10,377}{(x)^{2,7764}}$ | $\begin{gathered} \frac{24}{17} \\ \hline \frac{1}{6} \\ \hline \end{gathered}$ | $\begin{aligned} & \frac{17,074}{12,415} \\ & \begin{array}{l} (x), 45 \\ (x) \end{array} \end{aligned}$ |
| Alexander County.. | 7 |  | $\begin{array}{r}41 \\ \times 283 \\ \hline 8\end{array}$ | 6 | $\begin{array}{r}25 \\ 708 \\ \hline 108\end{array}$ | 874 | (x) |  | 12 | (x) |
| Alleghany County...... | 7 <br> 20 <br> 16 |  |  | +88 |  | 5,5763,790 | 2,727 <br> 1,686 |  |  |  |
|  |  | 5,773 4,249 | 283 101 |  | 108 68 |  |  |  | $1{ }^{12}$ | 3,046 2,563 $\ldots$ |
| Beaufort County. | 56 | 18,086 | 888 | 34 | 410 | ¢ 14.971 | 28 | 8,413 | 28 | 9,673 |
| Washington. Rensinder of County | 36 21 21 | $\begin{array}{r}14,506 \\ 3,580 \\ \hline\end{array}$ | 711 177 | 22 12 | ${ }_{123}^{287}$ | $\xrightarrow{11,620} 3$ | $\stackrel{21}{7}$ | 7,547 866 | ${ }_{14}^{14}$ | $\xrightarrow{6,959} \begin{aligned} & \text { 2,724 }\end{aligned}$ |
| Bertle County..... Bladen County..... Brunswick County. | 8 11 4 4 | 2,231 4,774 731 | 67 <br> 86 <br> 55 | ${ }_{9}^{7}$ | 33 <br> 73 <br> 78 <br> 18 | $\begin{gathered} 1,303 \\ 3,848 \\ 691 \end{gathered}$ | 3 1 1 1 | $\underset{(x)}{(x)}$ | 5 10 3 | $\begin{aligned} & \left(\begin{array}{l} \text { (x) } \\ (x) \end{array}{ }^{1,074}\right. \\ & \hline \end{aligned}$ |
| Buncombe County.... Asheville. | $\begin{aligned} & \frac{19}{154} \\ & 25 \end{aligned}$ | $\begin{aligned} & 80,319 \\ & \hline 68,181 \\ & 12,138 \end{aligned}$ | 5,0284,112916 | $\begin{aligned} & 95 \\ & \hline 12 \\ & 12 \end{aligned}$ | $\begin{array}{r} 1,667 \\ 1889 \end{array}$ | $\begin{aligned} & 80,705 \\ & 17,455 \\ & 17 \end{aligned}$ | 11919 | $\begin{gathered} 4,3,39 \\ 6,085 \\ \hline 69 \end{gathered}$ | 356 | $\begin{gathered} 23,792 \\ 6,053 \end{gathered}$ |
| Remainder of Count |  |  |  |  |  |  |  |  |  |  |
| Burke County.. Morganton. | $\stackrel{18}{14}$ | $\begin{gathered} 6,065 \\ \hline 5,646 \\ \hline, 19 \end{gathered}$ | $\begin{gathered} 299 \\ 17 \end{gathered}$ | ${ }_{1}^{14}$ | $\begin{array}{r} 135 \\ \hline 8 \end{array}$ | $\begin{aligned} & 3,35 \\ & 5,555 \\ & 330 \end{aligned}$ | $\frac{12}{10}$ | ${ }_{(\mathrm{x})}^{4,495}$ | $\frac{6}{4}$ | $\frac{1,570}{(x)}$ |
| Renainder of Count |  |  |  |  |  |  |  | (x) | 4 | (ix) |
| Cabarrus County.... Concord. | 2413 | $\begin{gathered} \frac{18,898}{8,96} \\ 9,922 \\ 9,922 \end{gathered}$ | $\begin{array}{r}575 \\ 292 \\ \hline\end{array}$ | $\frac{26}{18}$ | $\begin{aligned} & 320 \\ & 208 \\ & 112 \end{aligned}$ | $\begin{gathered} \frac{10,750}{11,29} \\ 6,406 \end{gathered}$ | ${ }^{23}$ |  | 65 | $\begin{array}{r} 10,981 \\ \hline \end{array}$ |
| Concord. |  |  |  |  |  |  |  | 6,188 1,729 |  |  |
| Caldvell County.. | $\frac{19}{14}$ | $\begin{array}{r} -6,250 \\ 5,438 \\ 812 \end{array}$ | 32529629 |  | 12411014 | $\begin{array}{r} 6,516 \\ \hline 5,913 \\ 603 \end{array}$ | 13 | 3,578 | 3 | $\frac{2,672}{(\mathrm{x})}$ |
| Lenoif............. |  |  |  | 3 |  |  | 13 11 2 | $\begin{aligned} & \text { (x) } \\ & (\mathrm{x}) \end{aligned}$ |  |  |
| Canden County. carterat County Caswell County | 2 32 32 2 | $\begin{aligned} & (x){ }^{(x, 612} \\ & (x)^{8,6} \end{aligned}$ | $\begin{aligned} & (x) \\ & (x) \end{aligned} 333$ | $\begin{array}{ll} (\mathrm{x}) & \\ (\mathrm{x}) & 27 \end{array}$ | $\begin{aligned} & (x) \\ & (x) \\ & \\ & \end{aligned} 204$ | $\begin{aligned} & (x) \\ & (x)^{7,214} \\ & \end{aligned}$ | 1 7 1 | $\begin{aligned} & (x) \\ & (x){ }^{1,630} \end{aligned}$ | 1 25 1 | $\begin{aligned} & (x) \\ & (x), 982 \\ & (x) \end{aligned}$ |
| Catavbe County. | 52 |  | 1,465 | ${ }_{2}^{27}$ | 595 | 28,756 <br> 17,783 <br> 2,280 <br> 8,693 | 30 | $\begin{array}{r} 11,914 \\ \hline 9,889 \\ 1,783 \\ 1,242 \end{array}$ | 22 | 11,501 |
| Hickory........... | $\begin{array}{r}34 \\ 6 \\ 12 \\ \hline\end{array}$ |  | 946 <br> 135 <br> 135 | $\stackrel{23}{\square}$ | 396 <br> 40 <br> 15 |  | 24333 |  | 10 <br> 3 | 3,286 <br> 1,115 <br> 12 |
| Renainder of county |  |  | 384 | 4 | 159 |  |  |  | 9 | 7,100 |
| Chathan Courty. | 10 <br> 12 <br> 13 <br> 13 | $\begin{array}{r} 2,839 \\ 5,224 \\ (x)(0,062 \\ \left(\begin{array}{r} 2 \end{array}\right. \end{array}$ | $\begin{array}{r} 125 \\ \begin{array}{r} 125 \\ 259 \\ 230 \end{array} \end{array}$ |  | $\text { (x) } \begin{array}{r} 861 \\ \left.\begin{array}{c} 121 \\ 316 \end{array}\right) \end{array}$ | $\begin{array}{r} 3,558 \\ 5,328 \\ (\mathrm{x}) \end{array} \begin{array}{r} 351 \end{array}$ | 6885 | $\begin{gathered} 1,483 \\ 4,339 \\ (\mathrm{x}) \end{gathered}$ | $\begin{array}{r}4 \\ 4 \\ 8 \\ \times \\ \hline\end{array}$ | $\begin{aligned} & 1,356 \\ & 485 \\ & 4,787 \end{aligned}$ |
| Cherokee County........ Chowen County...... |  |  |  |  |  |  |  |  |  |  |
| Clay County.... |  |  |  |  |  |  |  |  |  |  |
| Clevelend County.... | 55 | $\begin{aligned} & \frac{34,183}{(x)^{2}, 106} \\ & (x)^{25,106} \end{aligned}$ | $\begin{aligned} & \frac{1}{(x)}{ }^{1,037} \\ & \text { (x) } \end{aligned}{ }^{831}$ | $\begin{array}{ll} \hline(x) & 49 \\ \text { (x) } & 32 \end{array}$ | ${ }^{461}$ | $\begin{aligned} & (x), 626 \\ & (x) \\ & (x) 933 \end{aligned}$ | 28 | $\begin{aligned} & \frac{12,102}{(x)} \\ & (x) \\ & (x) \end{aligned}$ | 27 | $\begin{aligned} & \left.\frac{22,081}{(x)} \begin{array}{l} (x) \\ (x) \\ (x) \end{array}\right) \end{aligned}$ |
| Kıngs Mountain.. Shelby....... | $\begin{array}{r} 3 \\ 41 \\ 11 \end{array}$ |  |  |  |  |  |  |  |  |  |
| Rensinder of county |  |  |  |  |  |  | 1 |  | 10 |  |
| Columbus County.... | 51 | $\begin{aligned} & 35,924 \\ & 21,294 \\ & 14,440 \end{aligned}$ | $\begin{aligned} & 754 \\ & \hline 419 \\ & \hline 335 \end{aligned}$ | 34 <br> 13 <br> 21 | 338 | $\begin{gathered} \frac{13,378}{8,590} \\ 4,788 \end{gathered}$ | 1610 | $\begin{aligned} & 6,235,78 \\ & 3,257 \\ & 3,257 \end{aligned}$ | 35 | $\begin{aligned} & \frac{29,189}{18,060} \\ & 11,183 \end{aligned}$ |
| Whiteville Remainder of County | 2031 |  |  |  | ${ }_{162} 17$ |  |  |  | $\stackrel{14}{14}$ |  |
|  |  |  |  |  | 162 |  |  |  |  |  |
| Craven County.. | 31$\cdots 1$$\cdots$ | 12,09212,092$\cdots$ | $\begin{gathered} 5288 \\ \hline \\ \hline 288 \end{gathered}$ | $\cdots$ |  |  | 20 | $\frac{3,668}{5,648}$ | $\ldots$ |  |
| Rena inder of County. |  |  |  |  | $\stackrel{251}{2}$ |  | 20 |  |  | 6,4\% |
| Cumberlend County... | 77 | 34,722 | 1,930 | 45 | 695 | 35,407 | 51 | 17,001 | 26 |  |
| Fayetteville........ | 67 10 | 29,612 <br> 5,110 | 1,804 | 39 6 | $\stackrel{661}{34}$ | $\begin{array}{r}33,371 \\ 2,036 \\ \hline\end{array}$ | 47 4 | ${ }^{16,512} 48$ | \% | 13,100 4,621 |
| Currituek County <br> Dare County | 7 | 527 501 | 23 17 | 4 | ${ }_{9}^{10}$ | 286 335 | $\ldots$ | $\ldots$ | ${ }_{3}$ | 527 501 |
| Davidaon Courty.. | 27 | 8,751 | 492 | 26 | 216 | 9,558 | 17 | 5,192 | 10 | 3.560 |
| $\xrightarrow{\text { Lexington.... }}$ Thomasvilie.. | 17 5 5 | 6,370 |  | 10 |  |  |  | $\left({ }^{3,828}\right.$ |  | 2,542 |
| Remainder of County | 5 | 1,032 | 22 27 | $\frac{1}{5}$ | ${ }_{13}^{21}$ | 808 520 | 1 |  | $\frac{1}{4}$ |  |
| Davie County......... Duplin County...... | 28 | $\stackrel{(x)}{14,894}$ | (x) ${ }^{226}$ |  | ${ }^{(x)} 149$ | $\stackrel{(x)}{6,723}$ | 9 | $(x)_{2,480}$ | ${ }_{19}^{6}$ | $\underset{12,414}{(x)}$ |
| Durhem County. | 105 | 71,202 | 3,233 | 61 | 1,375 |  | 63 |  | 42 |  |
| Durham ............ |  |  |  | 50 | 1,235 | 62,907 |  | 28,8 | ${ }^{35}$ | 36,880 |
| Rensinder of County... | 12 | 5,433 | 425 | 11 | 140 | 7,061 | 5 | 1,60\% | 7 | 3,839 |
| Edgecombe County $\begin{gathered}\text { Hocky Mount } \\ \text { (part })^{2}\end{gathered}$ | 49 |  | 1,160 | 33 | 611 |  | 24 | 0,747 | 25 |  |
| (ent | 30 15 4 |  | 963 177 20 | 17 | 468 <br> 135 |  | 19 3 | $(\mathrm{x})^{8,726}$ | 112 | $\left({ }_{(x)}^{15}{ }^{151}\right.$ |
| Remsinder of County... |  |  | 20 | 1 | 8 |  | 2 |  |  |  |
| Forsyth Courty.... | 183 | 138,387 |  | 2.5 |  | 140,978 | 125 |  | 58 |  |
| Remainder of County...... | 175 8 8 | $\begin{array}{r} 135,845 \\ 2,542 \end{array}$ | $\begin{aligned} & 6,115 \\ & 217 \end{aligned}$ | ${ }_{11}^{136}$ | 2,580 | 136,071 4,907 4 | 120 5 | $\begin{gathered} 56,372 \\ 1,592 \end{gathered}$ | 55 3 | 77,473 |
| Franklin County. | 12 | 5,507 | 92 | 10 | 82 | 4.286 | 1 | (x) | 11. | (x) |
| Renainder of County. | 12 | 5,507 | 92 | 10 | 82 | 4,286 | 1 | (x) | 11 | (x) $\cdots$ |

Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE ${ }^{1}$-Continued
Establishments, Sales, Pay Rolx, and Pbrsonnel-Total; Establishmbnts and Sales-Merchant Wholesalers and Other Operating Types: 1948


[^85]Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE ${ }^{1}$ - Continued
Establishmints, Sales, Pay Roll, and Personnel-Total; Establishments and Sales-Merchant Wholesalers and Other Operating Types: 1948

| County and city | Total |  |  |  |  |  | Merchant wholesalers |  | Other operating types |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Establishmeats <br> (Number) | Sales, entire year <br> (Thousand dollars) | Pay roll, entise year <br> (Thousand dollats) | Active proprietors,* November (Number) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  | Establishmeats (Number) | Sales, entire year <br> (Thousand dollats) | Establishments <br> ( Numbcr ) | Sales, entire year <br> (Thousand dollars) |
|  |  |  |  |  | Employees <br> (Number) | Pay roll (Dollats) |  |  |  |  |
| Pender County. <br> Perquimans County. <br> Person County. | 3 | 731 | 45 | 3 | 21 | 1,105 |  |  | 3 | 731 |
|  | 11 | 3,463 | 75 | 8 | 39 | 1,495 | 5 | 350 | 6 | 3,113 |
|  | 15 | 5,631 | 133 | 15 | 116 | 4,050 | 4 | 859 | 11 | 4,772 |
| P1tt County. Greenville. Remalnder of County. | 66 | 63,518 | 1,431 | 53 | 736 | 31,409 | 24 | 10,272 | 42 | 53,346 |
|  | 50 | 46,921 | 1,239 | 33 | 574 | 25,020 | 19 | 9,103 | 31 | 37,818 |
|  | 16 | 16,597 | 192 | 20 | 162 | 6,389 | 5 | 1,069 | 11 | 15,528 |
| Poik County............................. | $\ldots$ | ... | ... | ... | ... | ... | ... | ... | $\ldots$ | ... |
| Randolph County. Asheboro. Remainder of County. | 20 | 5,131 | 258 | 13 | 126 | 5,532 | 10 | 2,844 | 10 | 2,287 |
|  | ${ }^{8}$ | 2,012 | 88 | 4 | 40 | 1,798 | 5 | 1,572 | 3 | 440 |
|  | 12 | 3,119 | 170 | 9 | 86 | 3,734 | 5 | 1.272 | 7 | 1,847 |
|  | 19 | 9,054 | 325 | 12 | 141 | 6,326 |  | 3,423 | 10 | 5,631 |
|  | 4 | 488 | 11 | 1 | 7 | 181 | 2 | (x) | 2 |  |
| Rockingham. Remainder of County. | 9 | 6,172 2,394 | 256 58 | 8 | 105 | 4,986 | 5 | $(\mathrm{x})$ | 4 | $(\mathrm{x})$ |
| Robason County. Lumberton. Remsinder of County | 73 | 60,359 | 904 | 65 | 616 | 26,300 | 16 | 5,220 | 57 | 55,139 |
|  | 27 | 23,028 | 416 | 23 | 245 | 9,234 | 10 | 3,274 | 17 | 19,754 |
|  | 46 | 37,331 | 488 | 42 | 371 | 17,066 | 6 | 1,946 | 40 | 35,385 |
| Hockingham County. | 42 | 20,180 | 458 | 45 | 343 | 15,059 | 19 | 6,472, | 23 | 13,708 |
| Reldaville.......Remainder of Coun | 17 |  | 126 | 15 | 118 | 5,184 | 8 | 1,762 | 9 | 5,529 |
|  | 25 | 12,889 | 332 | 30 | 225 | 9,875 | 11 | 4,710 | 14 | 8,179 |
| Howan County.. | 58 | 23,476 | 985 | 43. | 326 | 16,812 | 37 | 21,093 | $\frac{21}{16}$ | 12, 383 |
| Salisbury... | 43 | 14,292 | 594 | 28 | 216 | 10,919 | 27 | 7,440 | 16 | 6,852 |
|  | 15 | 9,184 | 391 | 15 | 110 | 5,893 | 10 | 3,653 | 5 | 5,531 |
| Rutherford County <br> Forest City.. <br> Remainder of County | 16 | 5,339 | 308 | 14 | 125 | 6,627 | 8 | 1,857 | 8 | 3,482 |
|  | 8 | 993 | 52 | 6 | 22 | 974 | 6 | (x) | 2 | (x) |
|  | 8 | 4,346 | 256 | 8 | 103 | 5,653 | 2 | (x) | 6 |  |
| Saxpson County......................... | 29 | 11,246 | 241 | 22 | 202 | 8,340 | 9 | 2,105 | 20 | 9,141 |
| Scotland County............... | 18 | 9,721 | 358 | 8 | 143 | 7,033 | 14 | 7,647 | 4 | 2,074 |
| Laurinburg. <br> Hemainder of County | 15 | 6,667 | 323 | 8 | 125 | 6,364 | 11 | 4,593 | 4 | 2,074 |
|  | 3 | 3,054 | 35 | ... | 18 | 669 | 3 | 3,054 | ... | 訨 |
| Staniy County. | 33 | 6,446 | 241 | 35 | 112 | 5,060 | 15 | 3,234 | 18 | 3,312 |
| Albemarle............................ | 22 | 4,910 | 211 | 18 | 87 | 4,101 | 12 | 2,220 | 10 | 2,690 |
|  | 11 | 1,536 | 30 | 17 | 25 | 959 | 3 | 914 | 8 | 622 |
| Stokes County.......................... | 2 | (x) | (x) | (x) | (x) | (x) | 1 | (x) | 1 | (x) |
| Surry County.. <br> Mount Airy. <br> Remainder of County. | 43 | 17,349 | 504 | 47 | 281 | 13,848 | 23 | 7,061 | 20 | 10,288 |
|  | 22 | 10,651 | 262 | 32 | 176 | 9,236 | 16 | 3,671 | 6 | 6,980 |
|  | 21 | 6,698 | 242 | 15 | 105 | 4,612 | 7 | 3,390 | 14 | 3,308 |
| Swain County. <br> Transylvania County. <br> Tyrrell County. | 6 | 1,688 | 39 | 4 | 19 | 798 | 3 | (x) 686 | 3 |  |
|  | 4 | ${ }_{876}^{872}$ | 64 45 | 3 5 | 28 17 | 1,4,42 | 3 2 | $\begin{aligned} & (x) \\ & (x) \\ & (x) \end{aligned}$ | 1 | $(\mathrm{x})$ |
| Union County........ | 28 | 12,384 | 467 | 25 | 209 | 9,750 | 10 | 5,837 | 18 |  |
| Union County..........MMonro........Remainder of County | 18 | 9,011 | 390 | 17 | 164 | 8,388 | 7 | 5,697 | 11 | 3,314 |
|  | 10 | 3,373 | 77 | 8 | 45 | 1,362 | 3 | 140 | 7 | 3,233 |
| Vance County. Henderson. Remainder of County | 34 | 33,072 | 1,102 | 27 | 989 | 35,950 | 14 | 12,414 | 20 | 20,658 |
|  | 20 | 24,391 | 875 | 15 | 873 | 30,909 | 10 |  | 10 | (x) |
|  | 14 | 8,681 | 227 | 12 | 116 | 5,041 | 4 | (x) | 10 |  |
| Wake county. | 238 | (x) | (x) | (x) | (x) | (x) | $\ldots$ | $\ldots$ | $\ldots$ | $\ldots$ |
| Adminiatrative, auxiliary | 3 | (x) | (x) | (x) | (x) | (x) |  |  |  |  |
| Wholesale establishments,Raleigh............ | 235 | 237,947 | 8,533 | 118 | 3,299 | 171,376 | 157 |  | 78 | 151,025 |
|  | 181 | 197,871 | 7,401 | 82 | 2,428 | 137,533 | 134 | 75,953 | 47 | 121,918 |
| Remainder of County.................. | 54 | 40,076 | 1,132 | 36 | 871 | 33,843 | 23 | 10,969 | 31 | 29,107 |
|  | , | 5,006 | 137 | 11 | 85 | 4,367 | 4 | 2,276 | 5 | 2,730 |
|  | 10 | 2,813 | 124 | 8 | 108 | 3,441 | 5 | 951 | 5 | 1,862 |
| Watauga County........................... | 8 | 3,165 | 81 | 7 | 47 | 1,375 | 4 | (x) | 4 | (x) |
| Wayne County.. | 95 | 49,641 | 2,066 | 70 | 939 | 39,842 | 56 | 23,426 | 39 | 26,215 |
| Coldsboro........... | 67 |  |  | 47 | 800 | 34,296 | 47 | 21,814 | 20 | 19,183 |
|  | 28 | 8,644 | 231 | 2.3 | 139 | 5,546 | 9 | 1,612 | 19 | 7,032 |
| Wilkea County. | 30 | 12,944 | 487 | 20 | 253 | 9,782 | 23 | 10,595 | 7 | 2,349 |
| North Wilkesboro. Remainder of County.................. | 27 | 11,789 | 367 | 18 | 187 | 7,095 | 21 | (x) | 6 | (x) |
|  | , | 1,155 | 120 | 2 | 66 | 2,687 | 2 | (x) | 1 | ( x ) |
| W1lson County. | 62 | 68,718 | 2,105 | 30 | 1,324 | 54,437 | 32 | 14,784 | 30 | 53,934 |
| Wilson............. | 56 | 61,194 | 1,988 | 27 | 1,242 | 49,540 | 31 | (x) | 25 | (x) |
|  | , | 7,524 | 117 | 3 | 82 | 4,897 | 1 | (x) | 5 | (x) |
| Yadkin County...YanceyCounty.. | 3 | , 340 | 15 | 2 | 7 | 247 | 2 | (x) | 1 | (x) |
|  | 1 | (x) | (x) | (x) | (x) | (x) | 1 | (x) | $\ldots$ | ... |

[^86]Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE
Establishmients, Sales, Pay Roll, and Personnel, by Type of Operation and Kind or Business: 1948


[^87]Table 104.--COUNTIES WITH 50 ESTABLISHMENTS OR MORE-Continued
Establishasents, Sales, Pay Roll, and Personnbl, by Type of Oferazion and Kind of Business: 1948

| County, type of operation, and kind of business | Establishments <br> ( ${ }^{\text {Number) }}$ | Sales, entire year (Thousand dollars) | Pay roli, entire year <br> (Thousand dollars) | Active proprietors,* November (Number) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Employees (Number) | Pay roll (Dollars) |
| GASTON COUNTY, total. | 95 | 94,942 | 1,889 | 66 | 677 | 36,914 |
| Merchant wholesalers, total... | 53 | 25,790 | 1,25! | 40 | 453 | 24,404 |
| Groceries, confectionery, meats. | 11 | 6,114 | 275 | 7 | 100 | 5,439 |
| Farm products (adible)........... | 5 | 3,387 | 186 | 11 | 74 | 3,715 |
| Automotive equipment, tires and tubes. | 8 | 918 | 140 | 6 | 53 | 2,703 |
| Electricel goods......... | 3 | 2,005 | 126 | ... | 47 | 2,366 |
| Machinery, equipment, supplies..................................................... | 14 | 2,150 | 307 | 9 | 103 | 6,123 |
| Waste materials.................................................................. | 5 | 1,479 | 88 | 1 | 33 | 1,653 |
| Merchant wholesalers, n.e.c | 7 | 9,737 | 129 | 6 | 43 | 2,399 |
| Manufacturers' sales branches, offices........................................... | 4 | 6,226 | 107 |  | 39 | 2,049 |
| Petroleum bulk stations, terminals.................................................. | 10 | 5,018 | 159 | 7 | 61 | 3,440 |
| Agants, brokers, total. | 16 | 32,048 | 165 | 11 | 61 | 3,144 |
| Farm products (raw materisls) <br> Agents and brokers, n.e.c............................................................................ | 10 | $\begin{aligned} & 16,084 \\ & 95,764 \end{aligned}$ | $\begin{array}{r}13 \\ 752 \\ \hline\end{array}$ | 7 | 5 56 | - 2,941 |
| Assemblers (mainly farm products)................................................. | 12 | 25,860 | 207 | 8 | 63 | 3,877 |
| GUILPORD COUNTY (See Greensboro-High Point Metropolitan Area, table 102.) |  |  |  |  |  |  |
| LENOIR COUNTY, total.. | 53 | 49,109 | 1,092 | 59 | 762 | 32,405 |
| Merchant wholesalera, total. | 20 | 12,412 | 539 | 23 | 231 | 10,284 |
| Groceries, confectionery, meats............................................................... | 9 5 | 9,005 | 358 69 | 11 8 | 149 33 | 7,005 1,478 |
| Merchant wholesalers, n.e.c.......... | 6 | 2,672 | 112 | 4 | 49 | 1,801 |
| Fetrol eum bulk stations, terminals. <br> Agents, brokers. | $\begin{aligned} & 16 \\ & 13 \end{aligned}$ | 3,469 32,889 | 112 430 | 12 21 | 101 | 3,593 18,310 |
| Other operating types, .................. | 4 | 339 | 11 | 3 | 5 | 218 |
| NECKLENBURG COTNTY (See Charlotte Metropolitan Area, table 102.) |  |  |  |  |  |  |
| new hanover cotnty, total. | 126 | 86,945 | 3,660 | 89 | 1,427 | 68,228 |
| Merchant wholesalers, total. | 82 | 36,147 | 2,486 | 61 | 988 | 4,4,610 |
| Groceries, confectionery, meets. | 16 | 4,556 | 218 | 14 | 107 | 4,031 |
| Farm products (edible)........ | 8 | 3,371 | 395 | 5 | 145 | 5,648 |
| Beer, wines, distilled spirits.. | 4 | 886 865 | 40 54 | 3 3 | 16 14 | 1,671 |
|  | 4 3 | 865 567 | 54 60 | 3 | 14 27 | 1,045 |
| Automotive equipment, tires and tubes............................................. | 10 | 2,596 | 326 | 16 | 136 | 7,027 |
| Electrical goods..................... . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 4 | 1,005 | 42 | 6 | 20 | 858 |
| Hardware, plumbing, heating.... | 6 | 3,688 | 265 | $\cdots$ | 105 | 5,282 |
| Lumber, construction materials................................................. | 4 | 2,193 | 289 | 1 | 156 | 5,537 |
| Machinery, equipment, supplies. <br> Merchant wholesalers, n.e.c...................................................................... | 6 17 | 1,972 14,448 | 268 529 | 6 | 85 177 | 4,295 9,005 |
| Manufacturers' sales branches, offices.. | 10 | 11,097 | 367 | 4 | 127 | 6,794 |
| Petroleum bulk stations, terminals... | 21 | 24,591 | 615 | 12 | 231 | 12,730 |
| Agents, brokers.................... | 8 | 13,688 | 136 | 5 | 43 | 2,703 |
| Assemblers (mainly farm products)................................................. | 5 | 1,422 | 56 | 7 | 38 | 1,391 |
| PITT COUNTY, total. | 66 | 63,518 | 1,431 | 53 | 736 | 31,409 |
| Merchant wholesalers, total. | 24 | 10,172 | 506 | 17 | 189 | 8,308 |
| Groceries, confectionery, meats. |  | 3,573 | 138 | 10 | 56 | 2,494 |
| Automotive equipment, tires and tubes. | 3 | 312 | 35 | 2 | 16 | 728 |
| Hardware, plumbing, heating........................................................ | 3 | 624 | 38 | 1 | 16 | 627 |
| Waste materiala........... | 3 |  | 8 | 2 | 6 | 157 |
| Merchant wholesalers, n.e.c. | 6 | 5,581 | 287 | 2 | 95 | 4,302 |
| Petroleum bulk stations, terminals.. | 15 | 3,937 | 112 | 11 | 4 | 2,140 |
| Agents, brokers.................................................................... | 21 | 40,796 | 508 | 24 | 405 | 14,828 |
| Other operating types............................................................... | 6 | 8,613 | 305 | 1 | 98 | 6,133 |
| ROBESON COUNTY, total. | 73 | 60,359 | 904 | 65 | 616 | 26,300 |
| Merchant wholesalers, total.. | 16 | 5,220 | 314 | 9 | 97 | 5,031 |
| Groceriea, confectionery, meats....... | 3 | 2,610 | 86 | 3 | 30 | 1,802 |
| Automotive equipment, tirea and tubes.......................................... | 6 | 560 | 79 | 2 | 32 | 1,721 |
| Merchant wholesalers, n.e.c.......................................................... | 7 | 2,050 | 149 | 4 | 35 | 1,508 |
| Manufacturers' sales branches, offices........................................... | 3 | , 606 | 50 | $\cdots$ | 12 | 728 |
| Petroleum bulk stations, terninals................................................... | 18 | 4,126 | 107 | 13 | 52 | 2,052 |
| Agents, brokers... | 25 | 40,099 | 321 | 40 | 399 | 16,284 |
| Assemblers (mairly farm products).................................................... | 11 | 10,308 | 112 | 3 | 56 | 2,205 |
| RONAN COUNTY, total. | 58 | 23,476 | 985 | 43 | 326 | 16,812 |
| Merchant wholesalers, total... | 37 | 11,093 | 667 | 34 | 220 | 10,930 |
| Groceries, confectionery, meats................................................ | 8 | 4,360 | 164 | 5 | 62 | 2,732 |
| Ferm products (edible)......................................................... | 7 | 714 | 27 | 9 | 22 | 593 |
| Beer, wines, distilled spirits................................................. | 5 | 888 | 39 | 4 | 9 | 856 |
| Automotive equipment, tires and tubes.......................................... | 3 | 517 | 92 | - | 33 | 1,544 |
| Machinery, equipment, supplies....................................................... | 4 | 2,968 | 289 | ${ }_{14}^{2}$ | 59 35 | 4,127 |
| Merchant wholesalers, n.e.c..................................................... | 10 | 1,646 | 56 | 14 | 35 | 1,078 |
| Petroleum bulk stations, terminals............................................... | 11 | 7,722 | 166 | 7 | 56 | 2,994 |
| Agents, brokers.................................................................... | 4 | 1,480 | 32 | . | 10 | , 603 |
| Other operating types............................................................... | 6 | 3,181 |  | 2 | 40 | 2,285 |
| WAKE COUNTY (See Raleigh Metropolitan Area, table 102.) |  |  |  |  |  |  |

WAKE COUNTY (See Raleigh Metropolitan Area, table 102.)
See footnotes at end of table.

Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE-Continued
Establisements, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948

| County, type of operation, and kind of business | Establishments <br> ( $\mathrm{Number)}$ | Sales, entire year (Thousand dollats) | Pay roll, entire year <br> (Thousard dolhars) | Active proprietors, ${ }^{*}$ November (Number) | Paid employees and pay roll, warkweek ended nearest Nov. 15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Employers (Number) | Pay roll (Dollars) |
| WAME County, total............... | 95 | 49,641 | 2,066 | 70 | 939 | 39,842 |
| Merchant wholesalers, total. | 56 | 23,426 | 1,431 | 47 | 675 | 25,997 |
| Groceries, correctionery, mests. | 8 | 4,970 | 199 | 5 | 70 | 3,344 |
| Farm products (edible).......... | 5 | 2,196 | 126 | 7 | 75 | 2,481 |
| Beer, wines, distilled spirits.,... | 5 | 1,284 | 49 | 8 | 21 | 863 |
| Tobacco and products (exc. leaf).. | 3 | 744 | 10 | 2 | 5 | 315 |
| Automotive equipment, tires and tubes.... | 11 | 1,300 | 178 | 6 | 60 | 3,911 |
| Mectrical goods............ | 3 | 1,158 | 40 | 1 | 16 | 784 |
| Mschinery, equipment, supplies. | 7 | 2,697 | 194 | 6 | 69 | 3,484 |
| Merchant wholesalers, n.e.c.... | 14 | 9,077 | 635 | 12 | 359 | 10,815 |
| Manufacturers' sales bramches, offices..... | 6 | 9,464 | 166 |  | 52 | 3,333 |
| Petroleum bulk stations, terminals.. | 19 | 4,783 | 317 | 13 | 99 | 6,250 |
| Agents, brokers, total. | 10 | 9,638 | 95 | 7 | 75 | 3,210 |
| Farm products (raw materials). Agents and brokers, n.e.c..... | 7 3 | 9,026 612 | 86 9 | 2 5 | 73 2 | 3,110 100 |
| Assemblers (mainly farli products). | 4 | 2,330 | 57 | 3 | 38 | 1,052 |
| WILSON COUNTY, total. | 62 | 68,718 | 2,105 | 30 | 1,324 | 54,437 |
| Merchant wholesalers, total. | 32 | 14,784 | 1,052 | 16 | 462 | 18,317 |
| Groceries, confectionery, meats.. |  | 3,731 | 169 |  | 54 | 2,679 |
| Farm products (edible).............. | 5 | 1,167 | 169 | 2 3 | 74 | 3,026 |
| Mutomotive equppment, tires and tubes | 4 | 2,231 | $\begin{array}{r}17 \\ \hline\end{array}$ | 2 | 16 | 4,084 |
| Merchant wholesalers, n.e.c...... | 10 | 7,583 | 461 | 5 | 234 | 7,587 |
| Petroleum bulk ststions, terminals.. | 10 | 2,604 | 109 | 5 | 45 | 2,214 |
| Agents, brokers, total.. | 16 | 45,391 | 788 | 5 | 747 | 30,638 |
| Farm products (rsw materials). Agents and brokers, n.e.c..... | 13 3 | $\begin{array}{r} 4,519 \\ 872 \end{array}$ | 768 20 | 3 2 | 737 10 | 30,286 352 |
| Other operating types....... | 4 | 5,939 | 156 | 4 | 70 | 3,268 |

## NORTH DAKOTA

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Table 101.--THE STATE
Establishatents, Sales, Expenses, Pay Roll, Personnel, and Stocks, by Type or Operation and Kind of Business: 1948

| Type of operation and kind of business | Establish ments (Number) | $\begin{gathered} \text { Saless } \\ \text { entire } \\ \text { yeare } \\ \text { (Thousand } \\ \text { dollars) } \end{gathered}$ | Operating expenses (inc. pay roll) |  | Pay roll. entire <br> (Thousand dollars) | $\begin{gathered} \text { Active } \\ \text { Acrape } \\ \text { pops. } \\ \text { Nover } \\ \text { Nover } \\ \text { ber } \\ \text { (Num- } \\ \text { bure } \end{gathered}$ | Paid employees, workweekended nearest |  |  | Pay roll, workweek ended nearest - |  |  | Stocks on hand, end of year, <br> (Thousand dollars) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | $\begin{gathered} \text { Amount } \\ \substack{\text { (Thousand } \\ \text { dollars) }} \end{gathered}$ | $\begin{aligned} & \text { Per } \\ & \text { cent } \\ & \text { of } \\ & \text { sales } \end{aligned}$ |  |  | March 15 (Number) | July 15 <br> (Number) | Nov. 15 <br> (Number) | March 15 <br> (Dollars) | $\begin{aligned} & \text { July } 15 \\ & \text { (Dollars) } \end{aligned}$ | Nov. 15 <br> (Dollars) |  |
| State, | 2,274 | 939,420 | п.a. | n.a. | 25,739 | 1,021 | 8,436 | 8,947 | 9,195 | 446,845 | 491,582 | 506,648 | 74,0 |
| Adminiatrative, auxiliary units............1948... Wholesale establishments..................... 1948.... | $\underset{2,261}{13}$ | 939,420 | n.a. | $\begin{aligned} & \text { n. } \\ & \text { na. } \end{aligned}$ | $24,785$ | 1,021 | $8$ | $\begin{aligned} & \hline 8,680 \\ & 8,667 \end{aligned}$ | $\begin{aligned} & 279 \\ & 8,916 \end{aligned}$ | $\begin{aligned} & 17,805 \\ & 429,040 \end{aligned}$ | $\begin{aligned} & 118,345 \\ & 43,237 \end{aligned}$ | $\begin{array}{\|c} \hline 18,385 \\ 488,263 \end{array}$ | ,013 |
| $\begin{aligned} & 1939 \ldots . . \\ & 1929 \ldots \end{aligned}$ | $\begin{aligned} & 2,682 \\ & 2,619 \end{aligned}$ | $\begin{aligned} & 170,252,430 \\ & 262 \end{aligned}$ | n.a. | n.a. | $\begin{aligned} & 7,195 \\ & 9,940 \end{aligned}$ | $\begin{aligned} & 1,300 \\ & 627 \end{aligned}$ | 5,512 n.a. | 5,814 n.a. | ¢, $\begin{gathered}\text { 6,335 } \\ \text { n.a. }\end{gathered}$ | n.a. | n.a. | n.a. | 22,604 24,418 |
| WHOLESALE ESTABLISHMENTS Iype of Operation |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Merchant wholesalers, | 325 | 179,094 | 22,989 | 12.8 | 12,550 | 182 | 3,850 | 4,223 | 4,277 | 211,181 | 239,535 | 249,235 | 20,152 |
| $\begin{aligned} & \text { Service wholesalers..... } \\ & \text { Limited-function wholesa } \end{aligned}$ | 316 9 | $\begin{gathered} 173,996 \\ 5,098 \end{gathered}$ | $\begin{aligned} & 22,700 \\ & 289 \end{aligned}$ | $\begin{array}{r} 13.0 \\ 5.7 \end{array}$ | $\begin{aligned} & 12,392 \\ & 158 \end{aligned}$ | 179 3 | $\begin{array}{r} 3,796 \\ 54 \end{array}$ | $\begin{array}{r} 4,167 \\ 56 \end{array}$ | $\begin{array}{r} 4,218 \\ 59 \end{array}$ | $\begin{array}{r} 208,804 \\ 2,377 \end{array}$ | $\begin{array}{r} 236,838 \\ 2,697 \end{array}$ | $\begin{array}{r} 246,171 \\ 3,064 \end{array}$ | $\begin{array}{r}19,775 \\ \hline 377\end{array}$ |
| Manufacturers' salea branches, offices, total | 45 | 76,14. | 5,293 | 7.0 | 2,980 | 2 | 840 | 892 | 886 | 52,871 | 60,507 | 58,233 | 5,703 |
| Sales branches (with stocka). | $\begin{gathered} 39 \\ 6 \end{gathered}$ | $\begin{gathered} 70,771 \\ 5,373 \end{gathered}$ | $\begin{aligned} & 5,079 \\ & 214 \end{aligned}$ | $\begin{aligned} & 7.2 \\ & 4.0 \end{aligned}$ | $\begin{array}{r} 2,879 \\ 101 \end{array}$ | $\stackrel{2}{ }$ | $\begin{gathered} 817 \\ 23 \end{gathered}$ | $\begin{array}{r} 860 \\ 32 \end{array}$ | $\begin{array}{r} 856 \\ 30 \end{array}$ | $\begin{gathered} 51,3,41 \\ 1,530 \end{gathered}$ | $\begin{array}{r} 58,318 \\ 2,189 \end{array}$ | $\begin{array}{r} 56,383 \\ 1,850 \end{array}$ | ,703 |
| Petroleum bulk stations, termi Agents, brokers. | ${ }_{697} 38$ | $\begin{gathered} 7,590 \\ 103,113 \end{gathered}$ | $\begin{aligned} & 8,364 \\ & 1,203 \end{aligned}$ | 11.7 <br> 1.2 <br> 1.2 | $\begin{gathered} 2,134 \\ 523 \end{gathered}$ | 601 <br> 21 | $\begin{aligned} & 761 \\ & 203 \end{aligned}$ | $\begin{aligned} & 804 \\ & 213 \end{aligned}$ | $\begin{aligned} & 788 \\ & 213 \end{aligned}$ | $\begin{gathered} 36,634 \\ 9,797 \end{gathered}$ | $\begin{aligned} & 43,821 \\ & 10,702 \end{aligned}$ | $\begin{aligned} & 41,663 \\ & 11,061 \end{aligned}$ | 6,439 |
| Assemblers (mainly farm products), total | 1,256 | 509,479. | 15,705 | 3.1 | 6,598 | 215 | 2,510. | 2,535 | 2,752 | 117,557 | 118,672 | 128,071 | 41,674 |
| Grain (country) elevators. ....... Other assembiers, country buyers. | $\begin{aligned} & 953 \\ & 203 \\ & 203 \end{aligned}$ | $\begin{array}{r} 418,776 \\ 90,703 \\ \hline \end{array}$ | $\begin{gathered} 12,244 \\ 3,461 \end{gathered}$ | 2.9 3.8 | $\begin{aligned} & 5,076 \\ & 1,522 \end{aligned}$ | 89 126 | $1,863$ | $\begin{aligned} & 1,906 \\ & 629 \end{aligned}$ | $\begin{aligned} & 1,997 \\ & 755 \end{aligned}$ | $\begin{aligned} & 88,169 \\ & 29,388 \end{aligned}$ | $\begin{aligned} & 90,005 \\ & 28,667 \end{aligned}$ | $\begin{aligned} & 94,746 \\ & 33,325 \end{aligned}$ | 39,979 1,695 |
| Type by Kind of Business |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Merchant uholesalera,Grocerles, confect | 325 | 179,094 | 2, |  | 2, 25 | 182 | 3,850 | 4,223 | 4,277 | 212, 1818 | 239, 533 | 249,235 |  |
|  | 65 | 5.450 |  | 9. |  | 30 | 1,030 | 1,130 | 1,100 |  |  |  |  |
| Groceries (general | 33 | 50,322 | 4,310 | 8.6 | 2,383 | 2 |  | 805 |  | 40,574 | 46,818 | 45,489 | ${ }^{223}$ |
| ${ }_{\text {Confectionery. }}$ Fiah, see foods. | 7 | 3,260 |  | 15.2 |  | 4 |  |  | 97 | 5,420 | 6,005 | 6,775 |  |
| Fiah, sea foods... | 4 | 4 | 71 | 16.0 | 31 | 4 | 16 | 15 | 21 | 550 | 539 | ${ }^{846}$ |  |
| Meats, meat products...... Other grocery, food special | 7 | 1,736 | 125 |  |  | 12 | 17 88 | 105 | 105 | $\begin{array}{r}\text { 3,856 } \\ \hline\end{array}$ | 5,663 |  |  |
| 0 ther grocery, food spec | 14 | 1,688 | 526 | 31.2 | 290 | 8 |  | 105 |  |  | 5,663 | 6,638 |  |
| Farm products (edible).......... | 14 | 2,676 | 509 | 19.0 | 262 | 4 | 99 | 113 | 110 | 4,681 | 5,801 | 5,461 |  |
| Beer, wines, distilled spirits Beer, | $\frac{43}{34}$ | $\frac{18,235}{6,677}$ | 1,977 | 10.9 | $\frac{822}{415}$ | $\frac{35}{26}$ | 252 | $\frac{308}{193}$ |  | 13,600 6,902 | $\frac{16,890}{9,665}$ | $\frac{16,470}{8,784}$ | 1,621 ${ }^{365}$ |
| Beer, Wines, die.tililed spirits. | 34 9 | -6,677 | ${ }^{1}, 067$ | 16.0 7.9 | 415 | $\stackrel{26}{9}$ | 136 116 1 | 115 | 167 118 | 6,902 | 7, 7 7, 225 | 8,784 7,686 | 1,256 |
| Drups, chemicals, allied products Paper and its products.. Faper products (raw materials) Automotive equipment, tires and tubes. | 6 | 4,541 | 1,124 | 24.8 | 599 | 2 | 162 | 176 | 188 | 10,091 | 10,889 | 11,846 | 97 |
|  |  | 2,924 | ${ }_{3}^{182}$ | ${ }^{6.2}$ | 102 | 4 | ${ }^{39}$ | 45 | 45 | 1,599 | 1,801 | 1,939 |  |
|  | 3 | 1,881 | 326 | 17.3 | 193 | 5 | 62 | 65 | 66 | 3,496 | 3,677 | 3,759 |  |
|  | ¢ | 6,769 | 314 | 4.6 | 160 | 5 | 68 | 54 | 67 | 3,154 | 3,139 | 3,352 |  |
|  | 48 | 18,214 | 3,560 | 19.5 | 2,057 | 21 | 673 | 705 | 753 | 37,911 | 37,262 | 46,297 |  |
| Electrical goods. <br> General line, apparatus, supplies. <br> Electrical appliances, specialties. | 14 | 12,963 | 1,306 | 10. | 723 | 5 | 193 | 213 | 220 | 12,002 | 13,413 | 14,223 | 1,5015 |
|  | 6 | 10,280 |  |  |  |  |  | 162 | 164 |  |  |  | 1,147 |
|  | 8 | 2,683 | 362 | 13.5 | 186 | 5 | 48 | 51 | 56 | 2,87 | 3,4,44 | 3,427 |  |
| Lumber, construction materials <br> Lumber, millwork. <br> Other construction materials. | 12 | 5,885 | 863 | 2, 7 | 452 | 5 | 125 | 174 | 153 | 6,565 | 10,207 | 8,305 | 995 |
|  | ${ }_{8}^{4}$ | 4,7175 | ${ }_{621}^{252}$ | 14.7 14.6 1 | ${ }_{311}^{141}$ | 5 | 51 74 | 118 | 53 100 | $3,4{ }^{3} \mathbf{3} \mathbf{1 2 0}$ | 3,625 6,582 | 3,738 4,567 | 502 |
| Machinery, equipment, supplies...Conmercial machines, Construction machinery, equipment Industrial machinery, equipment, supplies. Professional equipment, supplies.. Other machinery, equipment, supplies. | 43 | 18,431 | 3,537 | 19.2 | 2,027 | 22 | 530 | 541 | 571 | 30,086 | 34,477 | 33,580 | 2,578 |
|  | 14 |  | 33 | 24. | 184 | 10 |  |  |  | 3,539 | 03 |  |  |
|  | 6 | 9,536 | 1,511 | 15.8 | 865 | 5 |  | 199 | 205 | 13,019 | 15,989 | 15,028 | 1,336 |
|  | 6 | 3,701 | 731 | 19.8 | 463 | 1 | 79 | 86 | 86 | 5,236 | 6,170 | 6,313 |  |
|  | 11 | 2,558 | 680 | 26.6 | 413 | 3 | 154 | 152 | 170 | 6,462 | 6,798 | 6,599 | ${ }_{283}^{395}$ |
|  | 22 | 1,310 |  | 21.8 | 102 320 | 3 | 32 <br> 123 | 34 127 127 | $\begin{array}{r}33 \\ 138 \\ \hline 1\end{array}$ | 1,830 | 2,017 6,435 | 1,843 7,045 | 283 466 |
| Waste materials <br> Iron, steel scrap. <br> Other scrap, waste materials |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 12 | 3,957 | 398 | 10.0 | 230 | 8 | 79 | 83 | 97 | 4,4,30 | 4,534 | 5,240 | 227 |
| Other merchant wholesalers. Automobiles, other motor vehicles. musement, sporting goods. books, periodicals, newspapers. Farn supplies. <br> Merchant wholesalers, n.e.c. | 43 | 24,040 | 3,129 | 13.0 | , 8.85 | 28 | 504 | 572 | 581 | 31,216 | 35,864 | 36,520 | 283 |
|  | 11 | 8,198 |  | 7.2 |  |  |  |  | 137 |  | 7,419 |  |  |
|  | 4 | ${ }_{546}^{151}$ | 33 85 | ${ }_{121.8}^{21.8}$ | 50 | 4 | 1 | 25 | 25 | ${ }^{60}$ | ${ }^{60}$ | 60 | ${ }_{28}^{28}$ |
|  | ${ }_{9}$ | 7,862 | 909 | 11.6 | 603 | 5 | 166 | 205 | 206 | 9,789 | 12,183 |  | 22 |
|  | 16 | 7,283 | 1,513 | 20.8 | 852 | 8 | 203 | 209 | 212 | 14,394 | 15,235 | 15,525 | 779 |
| Manufacturers' sales branches (with stocks), total Groceries, confectionery, meats Automotive equipment, tires and tubes. | 39 | 70,771 | \% | 2.2 | ,889 |  | 817 |  | 8.56 | 2, | 54,318 | 56,383 | 5,703 |
|  | 12 | 12,322 |  | 5.5 |  |  |  | ${ }^{1123}$ | ${ }_{212}^{122}$ |  |  |  |  |
|  | 5 | 12,379 | 989 | 8.0 | 664 | $\ldots$ | 194 | 193 | 224 | 13,640 | 14,999 | 15,290 | 1,380 |
| Machinery, equipment, supplies. Farm-dalry machinery, equipment Other machinery, equipment, supplies | 12 | 34,563 | 2,438 | 7.0 | 1,362 |  | 380 | 416 | 383 | 22,669 | 27, 148 | 24,275 |  |
|  | 6 | $33,533$ | 2,127 | - 6.3 .3 | ${ }^{1,134}$ | . | 34,5 35 | $\begin{array}{r}371 \\ 4 \\ \hline\end{array}$ | 340 43 | $\begin{array}{r}19,413 \\ 3,056 \\ \hline\end{array}$ | 4,177 | 19,599 | 381 |
| Manufacturers' sales branches, n.e.c. <br> Agents, brokers, total. <br> Groceries, confectionery, meats. | 10 | 11,504 | 974 | 8.5 | 505 | 2 | 134 | 138 | 137 | 9,013 | $9,4,3$ | 9,914 | 77 |
|  | 38 | 103, 113 | 2.203 | 1.2 | 523 | 21. | 203 | 233 | 213 |  | 10,202. | 11,061 |  |
|  | 5 | 4,487 | 130 | 2.9 | 70 | 3 | 13 | 13 | 12 | 1,405 | 1,380 | 1,336 |  |
| Farm products (raw materials). <br> Livestock. <br> Farm products (inedible), n.e.c. | 22 | 95,853 |  | 0.9 | 423 |  | 182 | 192 | 193 | 7,752 | 8,564 | 8,959 |  |
|  | 15 | 73,234. | 673 | 0.9 |  | 12 | ${ }^{171}$ | 182 | 183 | 6,923 | 7,764 | 8,155 |  |
|  |  |  | 2 | . | 4 |  | 1 |  | 1 |  |  |  |  |
| Lumber, construction materials................. Agents and brokers, n.e.c. | 6 | 2,159 | ${ }_{28} 28$ | 4.6 | 25 | 2 | 3 | ${ }_{2}^{6}$ | ${ }_{2}^{6}$ | 479 | 684 74 | 74 |  |
| Assemblers (mainly farm products), total. Farm products (edibie) Dairy, poultry products Fruits, vegetables (fresh) | 1.156 | 509,479. | 15,705 | 3. | 6.598 | 21.5 | 2.510 | 2.535 | 2,252 | 117.557 | 18,6 | 128,07 |  |
|  |  |  |  |  |  |  |  | 342 |  |  |  |  |  |
|  | 134 | 12,197 |  | 9.4 | 520 | 85 |  | 272 | 317 | 8, | 11,0 | 12,15 | 52 |
|  | 17 | 6,364 | 645 | 10.1 | 309 | 18 | 145 | 70 | 122 | 8,015 | 4,035 | 6,603 | 503 |
| Farm products (raw materials) Grain. <br> Farm producta (inedible), n.e.c. | 1,000 | 487, 789 | 13,343 | 2.7 | 5,509 | 111 | 2,040 | 2,101 | 2,208 | 95,997 | 99,107 | 104,224 | 40,222 |
|  |  | 419,660 | 12,322 |  | 5,107 | 93 | 1,871 | 1,914 | 2,005 | 88,586 | 90,426 | 95,137 | 40,015 |
|  | 4.3 | 68,129 | 1,021 | 1.5 | 402 | 18 | 169 | 187 | 203 | 7,411 | 8,681 | 9,087 | 207 |
| other assemblers........................... amministrative, auxiliary unirs State, total. | 5 | 3,129 | 574 | 18.3 | 260 | 1 | 111 | 92 | 105 | 5,16 | 4,4 | 5,09 | 497 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 13 |  | n.a. | n.a | 954 |  | 272 | 280 | 279 | 17,807 | 18, 3.5 | 18,38 |  |
| Petroleum bulk stations, teratinals |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 8 |  | n.a. | n.a. | ${ }^{899}$ |  | 258. | 268 | 265 | 16,746 | 17,344 | 17,419 | 8 |
| Petroleum bulk stations, terminals. Other operating types. | 5 |  | n.a. | n.a. |  |  |  | 12 | 14 | 1,061 | 1,001 |  |  |


| County and city | Total |  |  |  |  |  | Merchant wholesalers |  | Other operatingtypes |  | County and city | Total |  |  |  |  |  | Merchant wholesalers |  | Other operating types |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { Estab- } \\ & \begin{array}{c} \text { Lish- } \\ \text { ments } \end{array} \\ & \begin{array}{c} \text { (Num. } \\ \text { ber) } \end{array} \end{aligned}$ | Sales, entire year <br> (Thousand dollars) | Pay roll, entire year <br> (Thousand dollars) | $\begin{array}{\|c} \text { Active } \\ \text { propri- } \\ \text { enors, } \\ \text { Novem- } \\ \text { ber } \end{array}$ | Paid employees and pay roll, workweek ended nearest Nov. 15 |  |  |  | Estab lishments <br> (Num. ber) | Sales, entire year <br> (Thousand dollars) |  | $\begin{gathered}\text { Pay roll, } \\ \text { entire } \\ \text { year }\end{gathered}$$\begin{gathered}\text { (Thousand } \\ \text { dollars) }\end{gathered}$ |  | Paid employees and pay roll, workweek ended nearest Nov. 15 |  |  |  |  |  |
|  |  |  |  |  |  |  | $\begin{aligned} & \text { Estab- } \\ & \text { lish- } \\ & \text { ments } \\ & \text { (Num- } \\ & \text { (ber) } \end{aligned}$ | Sales, entire year (Thousand dollars) |  |  |  |  |  |  |  | Estab- <br> lish- <br> ments <br> (Num. <br> (ber) | Sales, entire year (Thousand dollars) | $\begin{gathered} \text { Estab- } \\ \text { lish- } \\ \text { ments } \\ \text { (Num- } \\ \text { (Ner) } \end{gathered}$ | Sales, entire year (Thousand dollars) | $\begin{gathered} \text { Estab- } \\ \text { lish- } \\ \text { ments } \\ \text { (Num. } \\ \text { ber) } \end{gathered}$ | Sales, entire year <br> (Thousand dollars) |
|  |  |  |  |  | $\begin{aligned} & \mathrm{Em} \\ & \text { ployees } \\ & \text { (Num } \\ & \text { ber) } \end{aligned}$ | Pay roll (Dollars) |  |  |  |  |  |  |  | $\begin{aligned} & \text { Em- } \\ & \text { ployees } \\ & \text { (Num- } \\ & \text { ber) } \end{aligned}$ | Pay roll <br> (Dollars) |  |  |  |  |  |  |
| State, total. | 2,274 | 939,420 | 25,739 | 1,021 | 9,195 | 506,648 | $\ldots$ | $\ldots$ | $\ldots$ | $\ldots$ | McIntosh County <br> McKenzie County <br> McLean County <br> Mercer County $\qquad$ $\qquad$ | 32 | $\begin{array}{r} 7,413 \\ 6,224 \\ 16,440 \\ 5,026 \end{array}$ | 101 | 17 | 85 | 2.530 | 1 | (x) | 31 |  |
| Administrative, auxiliery unita......... Wholesale establishments | 2,261 | $\begin{array}{r} 939,420 \\ 9,974 \end{array}$ | $\begin{array}{r} 954 \\ 24,785 \end{array}$ | 1,02115 | $\begin{array}{r} 279 \\ 8,916 \\ 53 \end{array}$ | $18,385$$488,263$ | 325 | 179,094 |  |  |  | $\begin{aligned} & 16 \\ & 54 \\ & 24 \end{aligned}$ |  | $\begin{array}{r} 61 \\ 246 \\ 77 \end{array}$ | $\begin{aligned} & 5 \\ & 55 \\ & 25 \end{aligned}$ | $\begin{aligned} & 21 \\ & 85 \\ & 36 \end{aligned}$ | $\begin{aligned} & 1,043 \\ & 4,673 \\ & 1,437 \end{aligned}$ | $\begin{array}{r} 1 \\ 3 \\ 1 \end{array}$ | $(x)^{\dddot{222}}$ | 165123 | ( $\begin{aligned} & 6,224 \\ & 16,218 \\ & (x)\end{aligned}$ |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Adams County.............. | 23 |  | 7 |  |  | 2,664 | 5 | 794 | 18 | 9,180 | Morton County. Manden. Remainder of County... | 47 | 17,826 | 507 | 24 | $\begin{array}{r} 207 \\ \begin{array}{r} 150 \\ 57 \end{array} \end{array}$ | 9,968 | 11 | $\begin{aligned} & \frac{4,101}{(x)} \\ & (x) \end{aligned}$ | $\begin{aligned} & 30 \\ & 10 \\ & 26 \end{aligned}$ | $\begin{aligned} & \frac{13,725}{(x)} \\ & (x) \end{aligned}$ |
|  |  |  |  |  |  |  |  |  |  |  |  | $\begin{aligned} & 19 \\ & 28 \end{aligned}$ | $\begin{array}{r} 10,298 \\ 7,528 \end{array}$ | $\begin{aligned} & 378 \\ & 129 \end{aligned}$ |  |  | $\begin{aligned} & 7,575 \\ & 2,393 \end{aligned}$ | $\begin{array}{r}9 \\ 2 \\ \hline\end{array}$ |  |  |  |
| Barnes County............. | 67 | 21,439 | 4.4 | 32 | 196 | 8,611 | 11 | 2,570 | 56 | 18,869 |  |  |  |  |  |  |  |  |  |  |  |
| Valley City........... | 48 | 14,230 | 180 | 12 20 | 125 | 3,222 | 1 | (x) | 49 | (x) | Mountrall County............ Nelzon County................ | 4245 |  | 182 <br> 155 <br> 15 | 1918 | 6572 | 3,4042,84414 |  |  | 42 16,242 <br> 45 11,011 |  |
| Remainder of County... |  |  |  | 20 | 71 |  |  |  | 47 |  |  |  | 16,242 |  |  |  |  |  | $\ldots$ |  |  |  |
| Benson County............. | $\begin{aligned} & 52 \\ & 1 \\ & 64 \\ & 22 \\ & 34 \end{aligned}$ | $\begin{array}{r} 7,608 \\ \langle x\rangle \\ 13,987 \\ 10,996 \\ 6,152 \end{array}$ | $\left\langle\mathbf{x}{ }^{158}{ }^{236}\right.$ | $\left(x^{18}{ }^{18}\right.$ | $(x)^{7 / 4}$ | ${ }_{(x)}^{3}{ }^{3} 52$ | 1 | (x) | 51 | $\begin{aligned} & (x) \\ & (x) \\ & \text { x } 3,987 \\ & (x) \\ & (x, 152 \end{aligned}$ | 011ver County.............. | 583030 | (x) ${ }_{13} 22$ | ${ }_{\text {(x) }}^{244}$ | (x)256 | $\begin{aligned} & 96 \\ & 48 \end{aligned}$ | ${ }_{4,498}$ | $\cdots$ | $\ldots$ | 45830 | $\begin{gathered} (x) \\ 13,220 \\ 6,899 \end{gathered}$ |
| B1111ngs County............ |  |  |  |  |  |  | $\ldots$ |  |  |  | Pembina County.............. |  | $\begin{array}{r} 13,220 \\ 6,899 \end{array}$ |  |  |  | $\begin{aligned} & 4,498 \\ & 2,271 \end{aligned}$ |  | .. |  |  |
| Bownan County.............. |  |  |  | 11 | 38 | 1,481 | $\cdots$ | $(x) \cdots$ | 20 |  | Pree Count............. |  |  |  |  |  |  |  |  |  |  |
| Burke County.............. |  |  |  | 14 | 34 | 1,568 | ... | ... | 34 |  | Ramsey County | 61 | 18,546 | 454 | 27 | 173 | 8,647 | 6 | 3,611 | 55 | 14,935 |
|  |  |  |  | 31 |  |  |  | $\ldots$ |  |  | Devils Lak | 2140 | $\begin{array}{r} 8,146 \\ 10,400 \end{array}$ | 309145 | 13 | 53 | 5,9812,666 | $\ldots$ |  | 1540 | 4,53510,400 |
| Burleigh County........... | 67 | 34,462 |  |  | 608 | 34,203 | $\ldots$ |  |  |  | Remainder of County... |  |  |  |  |  |  |  | , ... |  |  |
| Adminitrative, | 644 | ... | 31 | $\ldots$ | 8 | 535 |  |  |  |  | Ransom County.............Renville County......... |  |  |  | $\begin{array}{r} 20 \\ 7 \\ 41 \\ 11 \end{array}$ | 59 | 2, 27878,9418,41 | - <br> 9 <br> 2 <br> 2 | $\begin{aligned} & 112 \\ & 1,468 \\ & (x) \end{aligned}$ | $\begin{aligned} & 32 \\ & 27 \\ & 62 \\ & 26 \end{aligned}$ | $\begin{aligned} & 5,776 \\ & 7,591 \\ & 19,675 \\ & (x) \end{aligned}$ |
| auxiliary units........ |  |  |  |  |  |  | $\ldots$ |  | $\ldots$ | ... |  | $\begin{aligned} & 27 \\ & 77 \\ & 28 \end{aligned}$ | $\begin{array}{r} 2,888 \\ 7,591 \\ 21,143 \\ 5,200 \end{array}$ | 118412102 |  | 382124 |  |  |  |  |  |
| $\begin{aligned} & \text { Whoesale etatablish- } \\ & \text { ments, total......... } \end{aligned}$ |  | 34,462 | $\begin{aligned} & 1,853 \\ & 1,776 \end{aligned}$ | $\begin{array}{r} 31 \\ 27 \\ 4 \end{array}$ | 600574 | $\begin{aligned} & 33,668 \\ & 32,313 \end{aligned}$ | 32311 | $\begin{aligned} & 22,925 \\ & \left\langle\boldsymbol{x} \boldsymbol{y}^{925}\right. \\ & \langle\boldsymbol{x}\rangle \end{aligned}$ | $\begin{aligned} & 32 \\ & 17 \\ & 15 \end{aligned}$ | $\begin{aligned} & 11,537 \\ & (x) \\ & (x) \end{aligned}$ | R1chland County........... Rolette County......... |  |  |  |  |  |  |  |  |  |  |
| Biemarck............ |  | 31,024 |  |  |  |  |  |  |  |  | RoLette Courty............ |  |  |  |  |  | 2,104 |  |  |  |  |
| Remainder of County... | 16 | 3,438 | 77 |  | 26 | 1,355 |  |  |  |  | Sargent County. | 30 | 5,005 | 95 | 15 | 47 | 1,733 | $\ldots$ |  | 30 | 5,005 |
| Cass County.... | 258 | (x) | (x) | (x) | (x) | (x) | $\ldots$ | $\ldots$ | ... | $\ldots$ | Sheriden County | 19 | 3,905 | 58 | 11 | 24 | 1,252 | $\ldots$ | ... | 19 | 3,905 |
|  |  |  |  |  |  |  |  |  |  |  | Sloux County. | 9 | 1,418 | 14 | 3 | 7 | 282 | $\ldots$ | $\ldots$ | 9 | 1,418 |
| Administrative, auxiliary units........ | 3 | (x) | (x) | (x) | (x) | (x) | $\cdots$ | ... | $\ldots$ | ... | Slope count | $\ldots$ | ... | ... | $\cdots$ | ... | $\cdots$ | $\cdots$ | ... | $\cdots$ |  |
| Wholesale establieh- |  |  |  |  |  |  |  |  |  |  | Stark County | 47 | 21.866 | 344 | 24 | 163 | 7,715 | 7 | 2.703 | 40 | 19,163 |
| ments, total.......... | 255 | 294,129 | 9,827 | 95 | 3,068 | 193,498 | 114 | 84,784 | 141 | 209,345 |  | 20 | 6,401 | 228 | 9 | 114 | 5,439 | 7 | 2,703 | 13 | 3,698 |
| Fargo................. Remsinder of County | 160 95 | 163,804 130,325 | 8,531 1,296 | 57 38 | 2,681 387 | 170,828 22,670 | 109 5 | 77,769 7,015 | 51 90 | 86,035 123,310 | Rematnder of County... | 27 | 15,465 | 116 | 15 | 49 | 2,276 | ... | $\cdots$ | 27 | 15,465 |
| Dickey County.. | 28 | 7,097 | 121 | 15 | 56 | 2,152 | - | (x) ${ }^{\cdots}$ | 63 27 | $\left.{ }_{(x)}^{14}\right)^{559}$ |  |  |  |  |  |  |  |  |  |  |  |
| Divide County.............. | 21 | 6,046 | 109 | 6 | 54 | 2,129 | 3 |  | 18 |  | Stuteman County | 74 | 22,232 | 559 | 30 | 230 | 11,903 | 12 | 5,007 | 62 | 17,225 |
| Dumm County................. | 15 | 4,016 | 42 | 8 | 21 | 2757 | , | (x) | 13 | (x) | Jamestown............. Remainder of County... | 20 54 | $\begin{array}{r} 6,726 \\ 15,506 \end{array}$ | 333 226 | 8 28 | 136 94 | $\begin{aligned} & 7,465 \\ & 4,438 \end{aligned}$ | 12 | 5,007 $\ldots$ | 5 | 1,719 15,506 |
| Eddy County.... | 19 | 4,269 | 86 | 12 | 40 | 1,971 | 2 | (x) | 17 | (x) |  |  |  |  |  |  |  |  |  |  |  |
| Emmone County.. | 35 | 10,206 | 96 | 19 | 48 | 1,766 | $\cdots$ |  | 35 | 10,206 |  |  | 5,787 18,806 |  | 18 | $\begin{array}{r}78 \\ 134 \\ \hline\end{array}$ | 3,328 6,664 | ${ }_{1}^{2}$ | (x) | 34 47 | (x) |
| Fostar County ............ | 25 | 6,059 | 162 | 14 | 54 | 2,513 | 2 | (x) | 23 | (x) | rraill County............. | 48 | 18,806 | 323 | 18 | 134 | 6,664 | 1 | (x) | 47 | (x) |
| Goiden Valley County...... | 15 | 4,905 | 42 | 8 | 25 | 848 | 2 | (x) | 13 | (x) | Waleh County. | 72 | 18,528 | 433 | 35 | 158 | 8,074 | 5 |  | 67 |  |
| Grand Forke County. | 112 | (x) | (x) | (x) | (x) | (x) | $\ldots$ | $\ldots$ | $\ldots$ | $\ldots$ | Grafton. |  | 2,003 | 107 | 6 | 39 | 1,945 | 4 | (x) | 10 | (x) |
| Grand Morka county. | 112 | (x) | (x) | (x) | (x) | (x) | $\ldots$ | $\ldots$ | $\ldots$ | $\ldots$ | Remainder of County... | 58 | 16,525 | 326 | 29 | 119 | 6,129 | 1 | (x) | 57 | (x) |
| suxiliary unite.... | 4 | (x) | (x) | (x) | (x) | (x) | $\cdots$ | ... | $\ldots$ | $\ldots$ | Ward County | 101 | (x) | (x) | (x) | (x) | (x) | $\ldots$ | $\ldots$ | $\ldots$ |  |
| ments, total........ <br> Wholssale establish- | 108 | 57,402 | 2,615 | 61 | 958 | 53,211 | 39 | 21,397 | 69 |  |  |  |  |  |  |  |  |  |  |  |  |
| Grand Forks. | 52 | 41,203 | 2,280 | 41 | 825 | 46,702 | 35 | 20,693 | 17 | 20,510 | Administrative, auxiliary units | 3 |  |  |  |  |  |  |  |  |  |
| Remainder of County... | 56 | 16,199 | 335 | 20 | 133 | 6,509 | 4 | 704 | 52 | 15,495 | Wholesale establish- | 3 | (x) | (x) | (x) | (x) | (x) | $\ldots$ | ... | $\ldots$ |  |
| Grant County. | 21 | 4,999 | 55 | 6 | 27 | 975 |  |  |  | 4,999 | ments, total........ | 98 | 65,585 | 2,108 | 47 | 761 | 43,327 |  | 21,662 | 65 | 43.923 |
| Criggs County.. | 25 | 5,737 | 92 | 9 | 39 | 1,757 | ... | ... | 25 | 5,737 | Remainder of County.... |  | 52,613 | 1,933 | 13 | 696 |  |  |  |  |  |
| Hettinger County | 29 | 15,857 | 118 | 15 | 49 | 2,012 | ... | ... | 29 | 15,857 | nenatnder of County. |  |  |  |  |  |  |  |  |  |  |
| Kidder County............. | 23 | 3,653 | 66 | 16 | 29 | 1,228 | $\ldots$ | ... | 23 | 3,653 | Wells County. | 51 | 12,696 | 193 | 28 | 75 | 3,876 | 2 | (x) | 49 | (x) |
| Le Moure County.......... | 42 | 11,244 | 172 | 16 | 68 | 3,360 | 2 | (x) | 40 |  | Williame County | 63 | 25,628 | 551 | 22 | 195 | 9,685 | 9 | 5,325 | 54 |  |
| Logen County.............. | 19 | 5,801 | 77 | 6 | 34 58 | 1,499 | $\ldots$ |  | 19 | 5,801 | Williston. | 21 | 10,763 | 388 | 9 | 138 | 6,913 | 9 | 5,325 | 12 | 5,438 |
| Mchenry County............ | 54 | 12,786 | 147 | 26 | 58 | 2,848 | $\ldots$ | ... | 54 | 12,786 | Rematnder of County... | 42 | 14,865 | 163 | 13 | 57 | 2,772 | ... | ... | 42 | 14,865 |

Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE
Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948

| County, type of operation, and kind of business | Establishments <br> ( $\mathrm{Number)}$ | Sales, entire year <br> (Thousand dollars) | Pay roll, entire year (Thousand dollars) | Active proprietors,* November (Number) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Employees (Number) | Pay roll (Dollars) |
| barnes county, total.. | 67 | 21,439 | 447 | 32. | 196 | 8,613 |
| Mercbant wbolesalers, totsl. | 11 | 2,570 | 174 | 7 | 72 | 3,197 |
| Beer, wines, diatilled spirits................................ Autcanotive equipment, tires and tubes......................... Merchant wholesslers, n.e.c. | $\begin{aligned} & 4 \\ & 3 \\ & 4 \end{aligned}$ | $\begin{array}{r} 654 \\ 360 \\ 1,556 \end{array}$ | $\begin{aligned} & 49 \\ & 31 \\ & 94 \end{aligned}$ | $\begin{aligned} & 2 \\ & 3 \end{aligned}$ | 22 14 36 | $\begin{array}{r} 820 \\ 766 \\ 1,611 \end{array}$ |
| Petroleum bulk stations, terminals.. | 23 | 1,722 | 39 | 20 | 17 | 639 |
| Assemblers (mainly farm products), totol.. | 33 | 17,147 | 234 | 5 | 107 | 4,775 |
| Farm products (edible)......... <br> Farm products (rew materials). | 6 27 | $\begin{array}{r} 454 \\ 16,693 \end{array}$ | 42 192 | 5 | 34 73 | 1,182 3,593 |
| BENSON COUNTY, total.... | 52 | 7,608 | 158 | 18 | 74 | 3,522 |
| Petroleum bulk stations, terminals.................... Other operating types. | $\begin{aligned} & 18 \\ & 34 \end{aligned}$ | $\begin{aligned} & 1,394 \\ & 6,214 \end{aligned}$ | 39 119 | 15 3 | 16 58 | $\begin{array}{r} 800 \\ 2,722 \end{array}$ |
| bottineau county, total. | 64 | 13,987 | 236 | 21 | 82 | 4,942 |
| Petroleum bulk stations, terminals....... Assemblers (mainiy farm products)......... | $\begin{aligned} & 24 \\ & 40 \end{aligned}$ | $\begin{array}{r} 1,988 \\ 11,999 \end{array}$ | 80 156 | 17 4 | 29 53 | 1,972 2,970 |
| burleigh connty, total. | 67 | 34,462 | 1,884 | 31 | 608 | 34,203 |
| Administrative, auxiliary units.. Wholesale establishments........... | 3 64 | 34,462 | $\begin{array}{r} 31 \\ 1,853 \end{array}$ | 31 | 8 600 | $\begin{array}{r} 535 \\ 33,668 \end{array}$ |
| WHOLESALE ESTABLISHMENTS |  |  |  |  |  |  |
| Merchant wholesslers, totsl. | 32 | 22,925 | 1,496 | 24 | 463 | 27,240 |
| Groceries, confectionery, meats. | 7 | 10,725 | 487 | 5 | 163 | 9,478 |
| Beer, wines, distilled spirita... | 4 | 2,545 | 72 | 4 | 20 | 1,530 |
| Automotive equipment, tirea and tubes. | 5 | 1,724 | 203 | 6 | 57 | 3,395 |
| Macbinery, equipment, supplies............... Merchant wholesalers, | 6 10 | 2,119 5,812 | 243 491 | 3 6 | $\begin{array}{r}69 \\ 154 \\ \hline\end{array}$ | 3,926 8,911 |
| Merchant wholesalers, n.e.c........................... <br> Petroleum buik atations, terminale.. $\square$ | 10 8 | 5,812 1,910 | 491 83 | 6 | 154 28 | 8,911 1,421 |
| Assemblers (mainly farm products), total.. | 19 | 7,632 | 238 | 3 | 96 | 4,067 |
| Farm producte (raw materials)... <br> Assemblers, n.e.c.................... | $\begin{array}{r} 16 \\ 3 \end{array}$ |  | $\begin{aligned} & 132 \\ & 106 \end{aligned}$ | 2 1 | 47 | 2,318 1,749 |
| Other opersting types.. | 5 | 1,995 | 36 | ... | 13 | 940 |
| CASS COUNTY, total. | 258 | (x) | (x) | (x) | (x) | (x) |
| Administrative, suxilisry units. Wholesale eateblishments........ | [ $\begin{array}{r}3 \\ 255\end{array}$ | $\begin{aligned} & (x) \\ & 294,129 \end{aligned}$ | $(x)_{9,827}$ | (x) 95 | ${ }^{(x)}{ }_{3,068}$ | $\begin{aligned} & (x) \\ & 193,498 \end{aligned}$ |
| WHOLESALE ESTABLISHMENTS |  |  |  |  |  |  |
| Merchant wholesalers, total. | 114 | 84,784 | 6,133 | 4 | 1,933 | 120,821 |
| Groceries, confectionery, meats. Farm products (edible)......... | 18 3 | 16,156 29 | $\begin{array}{r}682 \\ 1 \\ \hline\end{array}$ | 8 2 | 253 1 | 13,417 |
| Beer, wines, distilled spirits. | 7 | 4,826 | 162 | 2 | 58 | 3,267 |
| Paper and ita products........ | 3 | 1,881 | 193 | .. | 66 | 3,759 |
| Automotive equipment, tires and tubes. | 12 | 8,348 | 941 | 1 | 359 | 24,001 |
| Electrical goods. | 9 7 | 9,181 2,685 | 569 169 | 3 4 | 168 | 11,065 4,357 |
| Lumber, construction materials... | 7 | 2,685 | 169 | 4 | 71 | 4,357 |
|  | 32 | 14,559 | 1,849 | 14 | 416 541 | 25,752 35,200 |
| Manufacturers' sales branches, officea..... Petroleum bulk atstions, terminals........... | 29 40 | $\begin{array}{r} 56,198 \\ 7,351 \end{array}$ | 2,332 251 | 30 | 688 89 | 46,075 4,751 |
| Agenta, brokers, total. | 18. | 75,078 | 349 | 8 | 103 | 7,232 |
| Farm products (rsw materials) Agents and brokers, n.e.c......................... | $\begin{gathered} 7 \\ 11 \end{gathered}$ | $\begin{array}{r} 69,135 \\ 5,943 \end{array}$ | $\begin{array}{r} 263 \\ 86 \end{array}$ | 2 6 | 87 16 | $\begin{aligned} & 5,393 \\ & 1,839 \end{aligned}$ |
| Assemblers (mainly farm producte). | 54. | 70,718 | 762 | 13 | 255 | 14,619 |
| CAVALIER COUNTY, total. | 63 | 14,559 | 151 | 31 | 68 | 2,873 |
| Petroleum bulk stations, terminals. | 21 | 1,609 | 18 | 19 | 10 | 397 |
| Assemblers (mainiy farm producta), total.. | 39. | 12,289 | 118 | 9 | 52 | 2,196 |
| $\begin{aligned} & \text { Farm producta (edible) .......................... } \\ & \text { Farm products (raw materials)............ } \end{aligned}$ | $\begin{array}{r} 5 \\ 34 \end{array}$ | $\begin{array}{r} 392 \\ 11,897 \end{array}$ | 8 110 | $\frac{1}{8}$ | 3 49 | $\begin{array}{r} 139 \\ 2,057 \end{array}$ |
| otber operating typea.......... | 3 | 661 | 15 | 3 | 6 | 280 |
| GRAND FORKS COUNTY, totel. | 112 |  | (x) | (x) | (x) | (x) |
| Adminiatrative, suxiliary unita............................................. Wholesale establiahmente. | 108 | ${\underset{57,402}{ }}^{(x)}$ | ${ }_{2,615}$ | (x) 61 | (x) 958 | $\begin{aligned} & (\mathrm{x}) \\ & 53,211 \end{aligned}$ |
| Wholesale estamlishments |  |  |  |  |  |  |
| Merchant wholesalers, total.. | 39. | 21,397 | 1,906 | 30 | 677 | 39,122 |
| Groceries, confectionery, meate.. | 9. | 9,162 | 726 | 2 | 275 | 16,693 |
| Beer, wines, distilled spirita.......... | 5 | 2,799 | 132 | 12 | 4 | 2,017 |
| Automotive equiprent, tires and tubes... | 4 | 1,906 | 219 | 1 | 80 | 4,197 |
| Machinery, equipment, supplies....... | 9 | 1,124 | 150 | 6 | 59 | 2,724 |
| Merchant wholesalers, n.e.c........... | 12 | 6,406 | 679 | 9 | 219 | 13,491 |
| Petroleum bulk stations, terninals, | 22 | 2,913 | 88 | 18 | 35 | 1,755 |
| Assemblers (mainly farm products), total. | 42 | 18,478 | 365 | 13 | 164 | 7,816 |
|  | 31 11 | $\begin{array}{r} 13,201 \\ 5,277 \end{array}$ | 187 178 | 3 | 64 100 | 3,373 4,443 |
| Other operating types. | 5 | 14,614 | 256 | ... | 82 | 4,518 |

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## OHIO

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Table 101.-THE STATE
Establisements, Sales, Expenses, Pay Roll, Personneif, and Stocks, by Type of Operation and Kind of Business: 1948


Table 101.-THE STATE-Continued
Establishmbnts, Sales, Expenses, Pay Roll, Personnel, and Stocks, ay Type of Operation and Kind of Business: 1948

| Type of operation and kind of business | Estab lishments <br> (Number) | Sales, entire year <br> (Thousand dolhars) | Operating expenses ${ }^{2}$ (ine. pay roll) |  | Pay roll, entire year <br> (Thousand dollars) |  | Paid employees, workweek ended nearest- |  |  | Pay roll, workweek ended nearest- |  |  | Stocks on hand, end of year, at cost <br> (Thousand dollars) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Amount <br> (Thousand dollats) | Percent of sales |  |  | March 15 <br> (Number) | $\begin{aligned} & \text { Juily } 15 \\ & \text { (Number) } \end{aligned}$ | $\begin{aligned} & \text { Nov. } 15 \\ & \text { (Numbet) } \end{aligned}$ | March 15 (Dollars) | July 15 <br> (Doilars) | Nov. 15 <br> (Dollars) |  |
| Type by Kind of Business--Continued |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Merchant wholesklers--Contimued |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Metals, metel work (exc. scrap) | 139 | 123,425 | 17,103 | 13.8 | 9,995 | 7 | 2,203 | 2,356 | 2,280 | 162,892 | 176,230 | 175,755 | 12,263 |
| Iron, steel and products.... | 122 | 104,051 | 15,430 | 14.8 | 8,997 | 63 | 1,930 | 2,082 | 2,006 | 145,288 | 158,026 |  | 11,056 |
| Nonferrous metals, metal | 17 | 19,374 | 1,673 | 8.6 | 998 | 8 | 273 | 274 | 274 | 17,604 | 18,204 | 17,882 | 1,207 |
| Waste materials. | 539 | 358,988 | 34,562 | 9.6 | 18,085 | 502 | 5,781 | 5,858 | 5,976 | 313,490 | 313,552 | 336,611 | 9,252 |
| Iron, steel scrap. | 259 | 276,802 | 20,413 | 7.4 | 10,382 | 248 | 2,850 | 3,057 | 3,027 | 165,523 | 180,774 | 192,564 | 5,538 |
| Other scrap, waste materials.................. | 280 | 82,186 | 14,149 | 17.2 | 7,703 | 254 | 2,931 | 2,801 | 2,94,9 | 147,967 | 132,778 | 146,047 | 3,714 |
| Other merchant wholesalers. | 762 | 879,544 | 54,478 | 6.2 | 30,702 | 445 | 8,239 | 8,443 | 8,562 | 525,621 | 54,6,078 | 568,570 | 33,387 |
| Automobiles, other motor ve | 122 | 87,924 | 9,671 | 11.0 | 6,011 | 62 | 1,567 | 1,613 | 1,581 | 102,058 | 108,312 | 111,408 | 6,472 |
| Amusement, sporting goods. | 94 | 15,804 | 3,287 | 20.8 | 1,808 | 7 | 554 | 619 | 600 | 29,031 | 32,239 | 33,049 | 2,488 |
| Books, periodicals, newspa | 81 | 21,221 | 3,798 | 17.9 | 2,439 | 60 | 1,052 | 1,099 | 1,140 | 43,693 | 46,850 | 48,147 | 1,413 |
| Coal, coke.. | 110 | 491,843 | 13,313 | 2.7 | 7,366 | 9 | 1,368 | 1,410 | 1,448 | 123,887 | 128,649 | 136,216 | ${ }^{717}$ |
| Ferm supplies | 51 | 122,313 | 6,554 | 5.8 | 3,565 | 30 | 1,160 | 1,200 | 1,183 | 63,493 | 65,341 | 63,292 | 9,066 |
| Jewelry.................................... | 83 | 24,071 | 4,972 | 20.6 | 2,839 | 51 | 626 | 632 | 700 | 4,996 | 45,913 | 51,134 | 3,855 |
| Petroleum and products....................... | 47 | 13,216 | 2,004 | 15.2 | 1,040 | 20 | 281 | 297 | 288 | 19,431 | 20,984 | 21,485 | 637 |
| Merchant wholesalers, miscellaneous products. | 174 | 113,152 | 10,879 | 9.6 | 5,634 | 142 | 1,631 | 1,573 | 1,622 | 99,072 | 97,790 | 103,839 | 8,685 |
| Manufacturers' sales branches (with stocks), total. | 956 | 1,625,973 | 161,168 | 9.9 | 83,773 | 26 | 22,096 | 22,508 | 22,709 | 1,563,370 | 1,602,995 | 1,646,608 | 84,308 |
| Groceries, confectionery | 154 | 301,122 | 20,401 | 6.8 | 10,208 | 3 | 2,898 | 3,007 | 3,101 | 193,570 | 200,506 | 209,364 | 10,829 |
| Confectionery. | 12 | 20,886 | 1,211 | 5.8 | 665 | 3 | 223 | 232 | 251 | 11,544 | 13,255 | 13,961 | 582 |
| Meats, meat products......................... | 14 | 67,129 | 2,666 | 4.0 | 1,525 | $\ldots$ | 443 | 456 | 448 | 31,788 | 31,481 | 31,103 | 1,591 |
| Other grocery, food specialties................ | 128 | 213,107 | 16,524 | 7.8 | 8,018 | $\ldots$ | 2,232 | 2,319 | 2,402 | 150,308 | 155,770 | 164,300 | 8,656 |
| Farm products (edible). | 43 | 48,726 | 4,826 | 9.9 | 2,648 | 1 | 733 | 781 | 726 | 46,363 | 52,646 | 48,046 | 1,583 |
| Beer, wines, distilled spirits.................. | 16 | 6,818 | 994 | 14.6 | 618 | 3 | 167 | 177 | 168 | 10,050 | 10,931 | 10,567 | 89 |
| Drugs, chemicals, allied products.............. | 80 | 141,944 | 16,621 | 11.7 | 6,873 | .. | 1,696 | 1,698 | 1,733 | 125,696 | 128,261 | 131,127 | 7,132 |
| Drugs, drug sundries.......................... | 10 | 18,611 | 3,691 | 19.8 | 2,093 |  | 598 | 575 | 597 | 41,359 | 39,106 | 41,856 | 1,122 |
| Industrisl chemicals, explosives............. | 39 | 97,675 | 7,839 | 8.0 | 2,641 | $\cdots$ | 533 565 | 546 577 | 551 585 | 47,867 | 50,953 | 49,860 | 3,714 |
| Paints, varnishes............................. | 31 | 25,658 | 5,091 | 19.8 | 2,139 | ... | 565 | 577 | 585 | 36,470 | 38,202 | 39,411 | 2,296 |
| Dry goode, apparel | 7 | 3,134 | 495 | 15.8 | 238 | $\ldots$ | 41 | 52 | 48 | 4,346 | 4,235 | 4,255 | 188 |
| Furniture, hame furniohings | 28 | 27,396 | 2,968 | 10.8 | 1,597. | 6 | 346 | 366 | 406 | 22,218 | 27,635 | 29,342 | 2,349 |
| Furniture.................................. | 15 | 9,051 | 1,417 | 15.6 | 841 | 5 | 172 | 191 | 184 | 9,647 | 14,652 | 14,126 | 494 |
| Home furnishings, floor coverings............. | 13 | 18,345 | 1,551 | 8.4 | 756 | 1 | 174 | 175 | 222 | 12,571 | 12,983 | 15,216 | 1,855 |
| Paper and its products. | 16 | 6,323 | 893 | 14.1 | 584 | 1 | 125 | 123 | 123 | 10,615 | 9,758 | 17,156 | 567 |
| Automotive equipment, tires and | 36 | 62,006 | 4,764 | 7.7 | 2,514 | 1 | 693 | 721 | 709 | 46,478 | 50,859 | 50,314 | 5,070 |
| Electrical goods. | 48 | 199,978 | 16,277. | 8.1 | 11,126 |  | 3,276 | 3,295 | 3,280 | 205.792 | 204,744 | 220,881 | 12,784 |
| Wiring supplies, apparatus. | 31 | 163,118 | 13,762 | 8.4 | 9,753 | $\ldots$ | 2,854 | 2,853 | 2,841 | 181,081 | 178,568 | 195,051 | 5,390 |
| Electrical appliances, specialties........... | 17 | 36,860 | 2,515 | 6.8 | 1,373 | $\ldots$ | 422 | 442 | 439 | 24,711 | 26,176 | 25,830 | 7,394 |
| Hardware, plumbing, heating. | 45 | 52,404 | 7,206 | 13.8 | 4,248 | $\ldots$ | 1,140 | 1,141 | 1,155 | 74,618 |  | 80,027 |  |
| Lumber, construction materiel | 37 | 81,991 | 11,255 | 13.7 | 6,598 | ... | 1,703 | 1,727 | 1,753 | 117,412 | 123,568 | 128,741 | 4,029 |
| Machinery, equipment, suppli | 313 | 243,996 | 35,564 | 14.6 | 23,584 | 8 | 5,745 | 5,839 | 5,963 | 463,822 | 457,070 | 461,383 | 14,896 |
| Commercial machines, equipment | 129 | 46,553 | 15,531 | 33.4 | 11,517 | , | 2,681 | 2,766 | 2,866 | 240,937 | 225,302 | 230,658 | 2,980 |
| Farm-didry machinery, equipment.............. | 16 | 64,577 | 4,140 | 6.4 | 2,542 | , | 729 | 724 | . 734 | 46,100 | 48,953 | 48,826 | 5,311 |
| Industrial machinery, equipment, supplies.... | 171 | 110,874 | 12,696 | 11.4 | 7,448 | 1 | 1,748 | 1,782 | 1,787 | 138,611 | 145,292 | 142,943 | 4,593 |
| Service establishment equipment, supplies.... | 25 | 14,567 | 1,464 | 10.0 | 905 | 2 | 280 | 267 | 261 | 15,898 | 15,175 | 16,123 | 792 |
| Other machinery, equipment, supplies......... | 32 | 7,425 | 1,733 | 23.3 | 1,172 | 4 | 307 | 300 | 315 | 22,276 | 22,348 | 22,833 | 1,220 |
| Metals, metal work (exc. scrap) | 50 | 127,935 | 8,859 | 6.9 | 4,217 | ... | 1,129 | 1,164 | 1,099 | 77,767 | 80,833 | 83,562 | 8,368 |
| Iron, steel and products....................... | 38 | 74,728 | 6,323 | 8.5 | 3,439 | - | 945 | 980 | 910 | 63,969 | 66,372 | 67,988 | 6,592 |
| Nonferrous metals, metal work.................. | 12 | 53,207 | 2,536 | 4.8 | 778 | ... | 184 | 184 | 189 | 13,798 | 14,461 | 15,574 | 1,776 |
| Other manufacturers' sales branches | 83 | 322,200 | 30,045 | 9.3 | 8,720 |  | 2,394 | 2,417 | 2,445 | 164,623 | 176,740 | 177,843 | 11,898 |
| Amusement, sporting goods...................... | 13 | 12,132 | 2,193 | 18.1 | 1,258 | 1 | 343 | 367 | 385 | 20,637 | 25,937 | 25,83/ | 1,368 |
| Farm supplies................................ | 7 | 21,855 | 1,689 | 7.7 | 583 | ... | 147 | 146 | 151 | 11,333 | 10,210 | 10,844 | 621 |
| products....................................... | 63 | 288,213 | 26,163 | 9.1 | 6,879 | 2 | 1,904 | 1,904 | 1,909 | 132,653 | 140,593 | 141,105 | 9,709 |
| Marufacturers' sales office (without atocks), totel. | 658 | 1,735,586 | 54,872 | 3.2 | 24,675 | 11 | 5,166 | 5,284 | 5,292 | 456,231 | 458,528 | 482,597 | $\ldots$ |
| Groceries, confectionery, meats |  | 53,189 | 3,159 | 5.9 | 1,253 | $\cdots$ | 370 | 381 | 387 | 22,762 | 23,941 | 25,145 | $\ldots$ |
| Drugs, chemicala, allied products............... | 48 | 101,467 | 8,615 | 8.5 | 3,327 | $\ldots$ | 879 | 895 | 837 | 71,851 | 7,321 | 70,580 | $\cdots$ |
| Dry goods, apparel........................... | 14 | 26,989 | 1,016 | 3.8 | ${ }_{5}^{686}$ | , | 173 | 111 | 116 | 11,198 | 10,971 | 11,297 |  |
| Frrniture, home furnishings. | 25 | 18,377 | 934 | 5.1 | 534 | 3 | 128 | 126 | 128 | $\bigcirc$ | 8,782 | 9,858 | ... |
| Paper and Its products. | 69 | 55,476 | 3,588 | 6.5 | 2,733 | 2 | 501 327 | 500 350 | 519 | 48,044 | 57,548 33,846 | 52,000 35,445 | $\ldots$ |
| Mlectricel goods....... | 65 | 208,275 | 3,397 | 1.6 | 1,877 | i | 327 | 350 | 352 163 |  |  | 35,445 16,150 |  |
| Hardvare, plumbing, heating..... | 43 | 36,433 73,376 | 1,494 3,092 | 4.1 | 832 1,506 | 1 | 155 315 | 156 334 | 163 | 15,319 25,639 | 15,577 26,572 | 16,150 27,414 |  |
| Machinery, equipment, supplies | 165 | 165,167 | 7,646 | 4.6 | 4,536 | 1 | 852 | 880 | 884 | 82,406 | 82,143 | 85,199 |  |
| Cormercial machines, equipment.............. | 24 | 4,633 | 1,082 | 23.4 | 947 |  | 178 | 188 | 204 | 18,278 | 16,451 | 18,095 |  |
| Industrial meshinery, equipment, supplies... | 122 | 129,738 | 5,843 | 4.5 | 3,285 | 1 | 622 | 637 | 623 | 59,070 | 60,405 | 61,748 | $\ldots$ |
| Other machinery, equipment, supplies........ | 19 | 30,796 | 721 | 2.3 | 304 |  | 52 | 55 | 57 | 5,058 | 5,287 | 5,356 | ... |
| Other manufacturers' sales offices. | 172 | 996,843 | 21,931 | 2.2 | 7,391 | 1 | 1,526 | 1,551 | 1,570 | 136,988 | 137,827 | 149,509 | $\ldots$ |
| Agents, brokers, total. | 1,139 | 1,201,027 | 34,455 | 2.9 | 12,826 | 936 | 3,516 | 3,669 | 3,682 | 225,807 | 238,407 | 242,931 | 1,597 |
| Groceries, confectionery, meats. | 147 | 176,001 | 3,673 | 2.1 | 1,427 | 139 | 337 | 342 | 335 | 24,754 | 24,754 | 26,086 | 55 |
| Farm products (edible). | 41 | 56,417 | 1,973 | 3.5 | ${ }^{881}$ | 28 | 282 | 281 | 275 | 15,317 | 16,725 | 16,083 | 30 |
| Drugs, chemicals, allied products...... | 22 | 17,859 | 735 | 4.1 | 356 | 12 | 65 | 68 | 70 | 6,324 | 7,288 | 6,296 |  |
| Dry goods, apparel.. | 43 | 32,231 | 1,688 | 5.2 | 264 | 38 | 80 | 81 | 84 | 5,076 | 4,4,44 | 5,015 | 12 |
| Clothing, furnishings, footwear............. | 14 | 3,207 | 161 | 5.0 | 14 | 15 | $6^{6}$ | 7 | 8 | 213 | 253 | 300 | $\because$ |
| Dry goods specialties, piece goods, notions. | 29 | 29,024 | 1,527 | 5.3 | 250 | 23 | 74 | 74 | 76 | 4,863 | 4,191 | 4,715 | 12 |

[^89]Table 101.-THE STATE--Continued
Establishments, Sales, Expenses, Pay Roll, Personnel, and Stocks, by Type of Operation and Kind of Business: 1948


[^90]$x$ Withheld to avoid disclosure.
n.e.c. Not elaewhere classified
i Entriea for agents and brokera repreaent brokerage or commission received.

Table 102.-STANDARD METROPOLITAN AREAS
Estanlishments, Sales, Pay Roll, and Personnel, by Type of Operatron and Kind of Business: 1948

| Metropolitan area, type of operation, and kind of business | Establishments (Number) | Sales, entire year <br> (Thousand dollars) | Pay roll, entire year (Thousand dollats) | Active proprietors, ${ }^{*}$ November <br> ( ( umber) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Employees (Number) | Pay roll (Dollars) |
| AKron Metropolitan area, ${ }^{1}$ total... | 444 | 338,291 | 18,222 | 256 | 5,114 | 361,425 |
| Administrstive, suxiliary units................................... Wholesale estsblishments. | $43^{3}$ | 338,291 | $\begin{array}{r} 664 \\ 17,558 \end{array}$ | 236 | $\begin{array}{r} 205 \\ 4,909 \end{array}$ | $\begin{array}{r} 13,467 \\ \times 4,958 \end{array}$ |
| Merchant wholesalers....................... | 327 | 162,789 | 12,919 | 224 | 3,672 | 252,379 |
| Manufacturers' sales branches, offices, total.. | 58 | 77,236 | 3,127 | 2 | 801 | 62,191 |
| Sales branches (with stocks).......... | 39 | 33,294 | 2,422 | $\cdots$ | 651 | 47,902 |
| Agents, brokers............ other operating types.... | 33 23 | 67,527 30,739 | 364 1,148 | 22 8 | 87 349 | 7,821 |
| Type by Kind of Business |  |  |  |  |  |  |
| Merchant wholesalers, total.. | 327 | 162,789 | 12,919 | 224 | 3,672 | 252,379 |
| Groceries, confectionery, meats.. | 27 | 15,866 | 1,077 | 24 | 319 | 21,551 |
| Farm products (edible)........... | 23 | 5,490 | 389 | 21 | 124 | 7,302 |
| Beer, wines, distilled spirits... | 17 | 9,340 | 687 | 13 | 237 | 12,778 |
| Drugs, chemicals, allied products. | 18 | 18,060 | 712 | 9 | 157 | 13,629 |
| Tobacco and products (exc. leaf).. | 7 | 9,235 | 374 | 4 | 13. | 7,158 |
| Pry goods, spparelir......... | 6 | 1,373 | 213 | 4 | 70 | 1,664 |
| Psper and its products. .......... | 7 | 2,847 | 217 | ... | 73 | 4,086 |
| Automotive equipment, tires and tubes.. | 46 | 27,144 | 2,277 | 4 | 589 | 42,971 |
| Electrical goods............... | 11 | 9,621 | 714 | 6 | 209 | 15,450 |
| Hardware, plumbing, hesting.... | 11 | 12,680 | 1,323 | 2 | 342 | 28,186 |
| Lumber, construction materials. | 22 | 11,577 | 1,402 | 3 | 337 | 25,299 |
| Machinery, equipment, supplies.. | 60 | 11,995 | 1,250 | 39 | 357 | 24,755 |
| Metals, metal work (exc. scrsp). Wsate materials............... | 4 | 610 | ${ }^{56}$ | 3 | 19 | 1,175 |
| Other merchant wholesalers. | 38 | 12,573 | 1,126 | 23 | 342 | 21,972 |
| Manufacturers' sales branches (with stocks), total. | 39. | 33,294 | 2,422 | $\ldots$ | 651 | 47,902 |
| Groceries, confectionery, meats. |  | 6,779 | 248 | $\cdots$ | 85 | 5,038 |
| Drugs, chemicals, allied products | 4 | 4,631 | 132 | ... | 29 | 2,593 |
| Hardware, plumbing, heating.. | 3 | 2,083 | 137 | $\ldots$ | 37 | 2,215 |
| Machinery, equipment, supplies, ....... Manuf | 16 | 3,840 15,961 | 827 1,078 | $\ldots$ | 215 | 16,884 |
| Manufacturers' sales branches, n.e.c. | 11 | 15,961 | 1,078 | ... | 285 | 21,172 |
| Agents, brokers, total. | 33 | 67,527 | 364 | 22 | 87 | 7,821 |
| Automotive equipment, tires and tubes. |  | 3,312 | 86 |  |  | 2,262 |
| Electrical goods................. | 4 | 1,686 | 33 | 2 | 8 | 632 |
| Machinery, equipment, supplises.. | 5 | 792 867 | 18 | 3 | 8 | 333 290 |
| Metals, metal work (exc. scrsp) Agents and brokers, n.e.c...... | 3 17 | 867 60,870 | 15 212 | 10 | 7 36 | 4,304 |
| CANTON METROPOLTTAN AREA, ${ }^{2}$ total.. | 280 | 181,842 | 11,914 | 137 | 3,595 | 231,300 |
| Administrative, suxiliary units.. Wholesale establishments. | 277 | 181, $3_{8} 4$ | $\begin{array}{r} 351 \\ 11,563 \end{array}$ | 137 | $\begin{array}{r} 106 \\ 3,489 \end{array}$ | 6,955 24,345 |
| Merchant wholesalers........................................ | 221 | 151,482 | 9,963 | 119 | 3,007 | 191,941 |
| Manufacturers' sales branches, offices, total.. | 28 | 10,200 | 1,013 | 1 | 261 | 20,583 |
| Sales branches (with stocks) $\ldots$........... Sales offices (without stocks)....... | 24 4 4 | 8,129 2,07 | 818 195 | $\ldots$ | 229 32 | 17,083 3,500 |
| Petrolewm bulk ststions, terminals....... Other opersting types.......................... | 20 8 | 16,018 4,142 | 556 31 | 8 9 | 182 39 | 11,322 499 |
| Type by Kind of Business |  |  |  |  |  |  |
| Merchant wholesalers, total.. | 221 | 151,482 | 9,963 | 119 | 3,007 | 191,941 |
| Groceries, confectionery, mests.... | 24 | 18,361 | 1,243 | 14 | 364 | 25,878 |
| Farm products (edible)............. | 17 | 7,737 | 977 | 10 | 286 | 18,638 |
| Beer, wines, distilled spirits..... | 15 | 6,598 | 424 | 11 | 140 | 8,118 |
| Tobscco and products (exc. lear).. | 6 | 6,555 | 238 | 5 | 89 | 4,47 |
| Furniture, home furnishings.... | 6 | 1,706 | 136 | 3 | 36 | 3,027 |
| Paper and its products..................... | 4 | 3,368 | 415 | 2 | 121 | 8,821 |
| Automotive equipment, tires and tubes.. | 25 | 4,37 | 788 | 11 | 250 | 14,511 |
| Electrical goods, ...................... | 13 | 7,272 | 693 | 5 | 188 | 18,133 |
| Hardvare, plumbing, hesting... | 9 | 9,103 | 1,238 | 2 | 294 | 21,094 |
| Lumber, construction materials. | 8 | 5,452 | 584 | 3 | 112 | 9,501 |
| Mschinery, equipment, supplies...... | 34. | 7,641 | 1,023 | 14 | 328 | 21,875 |
| Wsate materials...................... | 26 | 48,379 | 1,425 | 22 | 495 | 22,758 |
| Merchant wholesalers, n.e.c.......... | 34 | 24,939 | 779 | 17 | 304 | 15,116 |
| Manufscturers' sales branches (with stocks), total. | 24. | 8,129 | 818 | 1 | 229 | 17,083 |
|  | 8 8 8 | 2,974 1,199 3,956 | 228 326 264 | $\cdots$ | 64 80 85 | 4,810 7,430 4,843 |

See footnotes at end of table.

Table 102.-STANDARD METROPOLITAN AREAS-Continued
Establisfments, Sales, Pay Roli, and Personnel, by Type of Operation and Kind of Business: 1948


Table 102.-STANDARD METROPOLITAN AREAS-Continued
Establishments, Salies, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948


See footnotes st end of tsble.

Table 102.-STANDARD METROPOLITAN AREAS-Continued
Establisiments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948


[^91]Table 102.-STANDARD METROPOLITAN AREAS Continued
Establisements, Salrs, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948


[^92]Table 102.-STANDARD METROPOLITAN AREAS-Continued
Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948


See footnotes at end of table.

Table 102.-STANDARD METROPOLITAN AREAS-Continued
Establishments, Sales, Pay Roll, and Prrsonnel, ay Type of Operation and Kind of Business: 1948

| Metropolitan area, type of operation, and kind of business | Establishments | Sales, entire year | Pay roll, entire year | Active proprietors, * November | Paid employees and pay roll, workweek ended nearest Nov. 15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | (Thousand doilars) | (Thousand dollars) | (Number) | - Employees (Number) | Pay roll (Dollars) |
| DAYTON METROPOLITAN AREA-Continued |  |  |  |  |  |  |
| Type by Kind of Business-Continued |  |  |  |  |  |  |
| Merchant wholesalers--Continued |  |  |  |  |  |  |
| Drugs, chemicals, allied products. | 15 | 6,851 | $\frac{893}{550}$ | 8 | 251 | 16,761 |
| Drues..................... | 7 | 4,888 | 590 | 3 | 186 | 11,648 |
| Industrial chemicals, explosives. | 3 | 534 | 65 | 2 | 15 | 1,127 |
| Paints, varnishes............................... | 5 | 1,429 | 238 | 3 | 50 | 3,986 |
| Tobacco and products (exc. leaf).. | 9 | 11,149 | 366 | 4 | 118 | 5,934 |
| Dry goods, apparel.......... | 6 | 3,632 | 343 | 2 | 118 | 6,806 |
| Furniture, home furnishings......................... | 3 | 731 | 106 | 1 | 31 | 2,312 |
| Paper and its products............................... | 10 | 6,636 | 630 | 3 | 150 | 12,084 |
| Automotive equipment, tires and tubes.................. | 27 | 5,872 | 1,094 | 22 | 329 | 22,077 |
| Electrical goods.. | 26 | 28,884 | 2,082 | 7 | 575 | 39,171 |
| Ceneral line, apparatus, supplies......... | 10 | 10,899 | 917 | 2 | 272 | 15,485 |
| Electrical appliances, specialties................... | 16 | 17,985 | 1,165 | 5 | 303 | 23,686 |
| Hardware, plumbing, heating. | 17 | 11,723 | 1,313 | 14 | 375 | 26,079 |
| Herdvare................ | 7 | 5,382 | 607 | 2 | 164 | 11,247 |
| Plumbing, heating equipment, supplies. | 10 | 6,341 | 706 | 12 | 211 | 14,832 |
| Lumber, construction materials. | 14 | 4,417 | 427 | 3 | 104 | 6,550 |
| Lumber, millwork............ | 6 | 2,263 | 200 | 2 | 42 | 2,489 |
| Other construction materials........................ | 8 | 2,154 | 227 | 1 | 62 | 4,061 |
| Mechinery, equipment, supplies... | 77 | 20,222 | 2,345 | 46 | 680 | 49,964 |
| Commercial machines, equipment. | 15 | 2,254 | 415 | 9 | 109 | 7,044 |
| Farw-dairy machinery, equipment........... | 3 | 1,082 | 62 | 5 | 13 | 590 |
| Industrial machinery, equipment, supplies. | 28 | 12,184 | 1,585 | 16 | 320 | 26,775 |
| Frofessional equipment, supplies.......... | 11 | 1,122 | 241 | 8 | 85 | 5,967 |
| Service establishment equipment, supplies | 14 | 1,900 | 298 | 8 | 96 | 5,226 |
| Other machinery, equipment, supplies...... | 6 | 1,680 | 244 | ... | 57 | 4,362 |
| Metels, metal work (exc. scrap)........................ | 9 | 10,485 | 855 | 3 | 178 | 12,601 |
| Waste materials.... | 23 | 9,951 | 1,019 | 17. | 347 | 21,492 |
| Iron, steel scrap. | 8 | 7,093 | 571 | 7 | 149 | 11,640 |
| Other scrap, waste materials. | 15 | 2,858 | 458 | 10 | 198 | 9,852 |
| Other merchant wholesalers.. | 34 | 22,129 | 1,701 | 18 | 531 | 31,207 |
| Autonobiles, other motor vehicles | 7 | 6,341 | 346 | 3 | 86 | 6,198 |
| Amusement, sporting goods....... | 3 | , 486 | 51 109 | 1 | 19 | . 960 |
| Books, periodicals, newspapers | 5 | 1,233 | 109 | 4 | 66 | 2,818 |
| Merchant wholesalers, n.e.c. | 16 | 13,806 | 1,158 | 9 | 350 | 20,554 |
| Manufacturers' sales branchea (with stocks), totel.. | 4.4 | 24,675 | 2,704 | 1 | 697 | 53,972 |
| Groceries, confectionery, meats.. | 8 | 4,584 | 678 |  | 190 | 15,487 |
| Machinery, equipment, supplies.. | 18 | 5,637 | 1,163 | 1 | 274 | 22,420 |
| Manufacturers' sales branches, n.e. | 18 | 14,454 | 863 | ... | 233 | 16,073 |
| Manufacturers' ${ }^{1}$ seles officea (without stocks), total.... | 36 | 107,385 | 1,176 | $\ldots$ | 318 | 24,307 |
| Paper and its products....... | 5 | 3,186 | 262 | ... | 45 | 5,553 |
| Machinery, equippent, supplies. | 10 | 5,401 | 311 | $\ldots$ | 73 | 5,482 |
| Manufacturers' solea offices, n.e.c. | 21 | 98,798 | 543 | $\ldots$ | 200 | 13,272 |
| Agents, brokers, total.. | 63 | 46,549 | 697 | 52 | 194 | 13,242 |
| Groceries, confectionery, meats. |  | 3,972 | 22 | 6 | 7 | 416 |
| Farm Products (edible).... | 5 | 2,521 | 92 | 5 | 22 | 1,257 |
| Paper and its products....... | 3 | 231 | 3 | 2 | 2 | 50 |
| Farm products (rav materials).... | 5 | 8,295 | 60 | 2 | 21 | 1,524 |
| Electricel goods.......................... | 4 | 81.4 | 14 | 2 | 4 | 235 |
| Hardware, plumbing, heeting... | 3 | 294 | 9 | 3 | 3 | 171 |
| Lumber, construction materials. | 3 | 2,118 | 36 | 4 | 11 | 626 |
| Machinery, equipment, supplies... | 22 | 3,788 | 195 | 22 | 45 | 3,780 |
| Metals, metal work (exc. scrap)... Agents and brokers, n.e.c........... | 5 8 | 5,297 19,219 | 18 248 | $\stackrel{4}{2}$ | 73 | 4,857 |
| HAMILTON-MIDDLETOWN METROPOLITAN AREA, ${ }^{7}$ totel. | 114 | 40,637 | 3,282 | 86 | 1,124 | 57,149 |
| Type of 0peration |  |  |  |  |  |  |
| Merchant wholesulers............... | 82 | 24,939 | 2,525 | 72 | 896 | 42,048 |
| Manufecturers' sales branches, offices. | 13 | 9,104 | 593 | $\cdots$ | 168 | 11,567 |
| Petroleum bulk stations, terminals.. | 15 | 5,518 | 145 | 10 | 53 | 3,174 |
| Other operating types......................... | 4 | 1,076 | 19 | 4 | 7 | 360 |
| Type by kind of Business |  |  |  |  |  |  |
| Merchant wholesalers, total.. | 82 | 24,939 | 2,525 | 72. | 896 | 42,048 |
| Groceries, confectionery, meats... | 11 | 2,506 | 138 | 15 | 50 | 2,469 |
| Farm products (edible).................... | 6 | 1,591 | 103 | 8 | 41 | 2,077 |
| Beer, wines, distilled spirits............ | 10 | 3,166 | 288 | 7 | 83 | 4,611 |
| Tobacco and products (exc. leaf).. | 4 | 3,846 | 154 | 4 | 50 | 2,928 |
| Paper and its products........... | 3 | 676 | 84 | 2 | 25 | 1,329 |
| Automotive equipment, tires and tubes.... | 8 | 1,083 | 131 | 11 | 47 | 2,386 |
| Electricel goods....... | 3 | 424 | 46 | 3 | 13 | 940 |
| Hardware, plumbing, heating. | 3 | 1,556 | 92 | $\ldots$ | 27 | 1,597 |
| Lumber, construction materials...... | 3 | 868 | 66 | .. | 23 | 1,476 |
| Machinery, equipment, supplies...... | 9 | 1,268 | 111 | 6 | 45 | 2,163 |
| Waste materials........... | 13 | 6,995 | 1,200 | 10 | 437 55 | 17,587 |
| Merchant wholesalers, n.e.c. | 9 | 960 | 112 | 6 | 55 | 2,485 |

See footnotee at end of table.

Table 102.-STANDARD METROPOLITAN AREAS Continued
Establisiments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948


Table 102.-STANDARD METROPOLITAN AREAS-Continued
Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Businegs: 1948


* Proprletors of unincorporated businesses.
.
n.e.c. Not elsewhere classified.

2 Coextensive with Summit County.
Consists of Hamilton County, Ohio, and Campeli and Kenton Counties, Ky.
${ }^{4}$ Consists of Cuyahoga and Lake Counties.
Coextensive with Franklin County.
${ }_{7}$ Consists of Greene and Montgomery Counties.
Coextensive with Butier County.
${ }^{8}$ Coextensive with Clark County
${ }_{10}{ }^{9}$ Coextensive with Lucas County.
10 Consists of Mahoning and Trumbull Counties, Ohio, and Mercer County, Pa.

Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE ${ }^{1}$
Establighments, Salks, Pay Roll, and Pgrsonnel-Total; Establishments and Sales-Merchant Wholbsalers and Otbrr Operating Types: 1948

| County and city | Total |  |  |  |  |  | Merchant wholesalers |  | Other operating types |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Establishments (Number) | Sales, entite year <br> (Thousand dollars) | Pay roll, entire year <br> (Thousand dollars) | Active proprictors,* November (Number) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  | Establishments <br> (Number) | Sales, entire year <br> (Thousand dollars) | Establishments <br> (Number) | Sales, entire year <br> (Thousand dollars) |
|  |  |  |  |  | Employecs <br> (Number) | Pay roll (Dollars) |  |  |  |  |
| State, total <br> Administrative, auciliary units. $\qquad$ <br> Wholesale establishments, total <br> $\ldots .$. | 11,154 | 9,552,905 | 433,877 | 6,652 | 124,306 | 8,291,898 | $\ldots$ | $\ldots$ | $\ldots$ | $\ldots$ |
|  | [11,099 | $\begin{array}{r} 84,034 \\ 9,468,871 \end{array}$ | $\begin{array}{r} 12,702 \\ 421,175 \end{array}$ | 6,652 | $\begin{array}{r} 3,384 \\ 120,922 \end{array}$ | $\begin{array}{r} 249,640 \\ 8,042,258 \end{array}$ | 6,822 | 4,016,107 | 4,278 | 5,453,984 |
| Adams County............................ | 14 | 2,535 | 49 | 8 | 26 | 971 | 2 | (x) | 12 | (x) |
| Allen County. <br> Delphos (part) ${ }^{2}$. $\qquad$ <br> Lima. <br> Remainder of County. | 143 | 68,058 | 3,596 | 86 | 1,193 | 70,118 | 95 | 32,692 | 48 | 35,366 |
|  | 8 | 1,569 | 87 | 97 | , 28 | 1,300 | 8 | (x) | 2 | (x) |
|  | 109 26 | 55,004 11,485 | 3,189 320 | 67 10 | 1,056 109 | 63,673 5,145 | 81 8 | ${ }_{(x)}^{30,760}$ | 28 18 | ${ }_{\text {( }}^{24}$ ) ${ }^{244}$ |
| Ashland County. Ashland. . Remainder of County. | 28 | 8,571 | 385 | 30 | 155 | 7,376 | 20 | 4,064 | 8 | 4,507 |
|  | 19 | 5,798 | 313 | 25 | 122 | 5,794 | 14 | (x) | 5 | (x) |
|  | 9 | 2,773 | 72 | 5 | 33 | 1,582 | 6 | (x) | 3 | (x) |
| Ashtabula County. <br> Ashtabula. <br> Conneaut. <br> Lakeville. $\qquad$ <br> Remainder of County. | 65 | 17,380 | 931 | 43 | 327 | 18,526 | 47 | 8,412 | 18 | 8,968 |
|  | 33 | 8,224 | 550 | 26 | 178 | 11,055 | 25 | 4,855 | 8 | (x,369 |
|  | 9 | (x) | $(\mathrm{x})$ | $(\mathrm{x})$ | (x) | $(\mathrm{x})$ | 7 1 | $(\mathrm{x})$ | 2 | (x) |
|  | 22 | 7,987 | ${ }^{272}$ | 11 | 108 | 5,446 | 14 | (x) | 8 | (x) |
| Athens County. Athens. <br> Nelsonville. $\qquad$ <br> Remainder of County. | 39 | 15,645 | 838 | 27 | 396 | 16,151 | 25 | 8,226 | 14 | 7,419 |
|  | 25 | 8,439 | 620 | 18 | 271 | 12,098 | 17 | 6,375 | 8 | 2,064 |
|  | 8 | 2,440 4,766 | 126 92 | 5 4 | 61 64 | 2,063 1,990 | 6 2 | (x) | 2 | $(\mathrm{x})$ |
| Auglaize County <br> St. Marys. <br> Wapakoneta. <br> Remainder of county. | 45 | 23,259 | 580 | 37 | 234 | 12,021 | 18 | 4,206 | 27 | 18,853 |
|  | 12 | 4,366 | 243 | 11 | 91 | 6,056 | 8 | 2,848 | 4 | 1,518 |
|  | 12 | 2,999 | 108 | 10 | 39 | 1,876 | 6 | 816 | 6 | 2,183 |
|  | 21 | 15,894 | 229 | 16 | 104 | 4,089 | 4 | 742 | 17 | 15,152 |
| Belmont County. $\qquad$ <br> Barnesville.. $\qquad$ <br> Bellaire. $\qquad$ <br> Martins Ferry. <br> Remainder of County. $\qquad$ | 49 | 14,610 | 832 | 40 | 323 | 16,767 | 31 | 6,388 | 18 | 8,222 |
|  | 12 | 4,378 | 127 | 8 | 61 | 2,571 | 4 |  | 8 | (x) ${ }^{3,915}$ |
|  | 12 | 2,926 | 188 | 12 | 69 | 3,143 | 11 | (x) ${ }^{\text {a }}$ | 1 | (x) ${ }_{2}$ |
|  | 11 | 4,830 2,476 | 419 98 | 10 | 145 48 | 8,681 2,372 | 115 |  | 3 6 | ${ }_{(x)}^{2,451}$ |
| Brown County............................ | 18 | 11,367 | 186 | 10 | 91 | 4,161 | 3 | 589 | 15 | 10,778 |
| Butler County. Hamilton. Middletown. Hemainder of County. | 114 | 40,637 | 3,282 | 86 | 1,124 | 57,149 | 82 | 24,939 | 32 | 15,698 |
|  | 77 | 26,526 | 2,477 | 63 | 886 | 42, 280 | 60 | 18,703 | 17 | 7,823 |
|  | 31 6 | 13,062 1,049 | 780 25 | 17 6 | 228 10 | 14,338 | 20 2 | ( x ( x ) | 11 | (x) |
| Carroll County.......................... | 4 | 1,457 | 6 | 4 | 5 | 113 | 1 | (x) | 3 | (x) |
| Champaign County Urbana. Remainder of County. | 29 | 9,043 | 381 | 17 | 132 | 6,233 | 7 | 1,805 | 22 | 7,238 |
|  | 9 | 2,270 | 163 | 7 | 50 | 2,615 | 5 | (x) | 4 | (x) |
|  | 20 | 6,773 | 218 | 10 | 82 | 3,618 | 2 | (x) | 18 | (x) |
| Clark County. <br> Springfield <br> Remainder of County. <br> Clermont County. | 108 | 56,480 | 3,039 | 62 | 1,050 | 57,524 | 76 | 28,375 | 32 | 28,105 |
|  | 98 | 47,620 | 2,893 | 55 | 998 | 55,193 | 71 | 27,620 | 27 | 20,000 |
|  | 10 | 8,860 | 146 | 7 | 52 | 2,331 | 5 | 755 | 5 | 8,105 |
|  | 20 | 4,006 | 161 | 16 | 63 | 3,129 | 9 | 1,622 | 11 | 2, 384 |
| Clinton County. $\qquad$ Wilmington. Remainder of County | 46 | 20,131 | 271 | 41 | 156 | 5,707 | 17 | 2,596 | 29 | 17,535 |
|  | 26 | 5,517 | 141 | 25 | 92 | 3,340 | 12 | 1,210 | 14 | 4,307 |
|  | 20 | 14,614 | 130 | 16 | 64 | 2,367 | 5 | 1,386 | 15 | 13,228 |
| Columbiana County. <br> East Liverpool. <br> East Palestine. <br> Salem. <br> Wellsville. <br> Remainder of County. | 75 | 26,914 | 1,254 | 46 | 512 | 25,721 | 51 | 13,082 | 24 | 13,832 |
|  | 36 | $\left.{ }^{15}\right)^{264}$ | 855 | (x) 19 | $(x)^{309}$ | ${ }^{17}{ }^{7} 705$ | 27 | 8,716 | 9 | 6,5488 |
|  | ${ }^{6}$ | (x) 5 | (x) | (x) | (x) | (x) | 4 | (x) | 2 | $(\mathrm{x})$ |
|  | 15 | ${ }_{(x)}^{5,050}$ | $(\mathrm{x})^{161}$ |  | (x) ${ }^{57}$ | $\left(x^{3}\right)^{124}$ | 10 1 |  | 5 | ${ }^{(x)} \ldots$ |
|  | 17 | 5,543 | (x) 200 | (x) 14 | (129 | 4,250 |  | 2,315 | 8 | 3,228 |
| Coahocton County. Coshocton. Remainder of County. | $\frac{29}{25}$ | (x,899 | (x) 346 | ${ }^{21}$ | ${ }^{151}$ | 7,056 | 17 | 2,781 | 12 | 5,118 |
|  | 25 4 | (x) | (x) | (x) | (x) | (x) | 16 1 | $(\mathrm{x})$ | 9 3 | $\left(\begin{array}{l}(x) \\ (x)\end{array}\right.$ |
|  |  |  |  |  |  |  |  |  |  |  |
| Crawford County. $\qquad$ <br> Bucyrus $\qquad$ <br> Galion. <br> Remainder of County $\qquad$ | 51 | 21,768 3 3,633 | 504 | -44 | 208 | 9,508 | 23 | (x,429 | 28 | 18, 339 |
|  | 10 | 3, 2,188 | 135 96 | 16 9 | 50 39 | 2,330 2,010 | 17 | (x) | 6 3 |  |
|  | 24 | 12,947 | 273 | 19 | 119 | 5,168 | 5 | 546 | 19 | 12,401 |
| Cuyahoga County......................... | 3,000 | 3,533,692 | 153,829 | 1,684 | 39,570 | 2,951,870 | $\ldots$ | $\ldots$ | $\ldots$ | $\ldots$ |
| Administrative, auxiliary units Wholesale establishments, total. Bey. Bedford. <br> Ветеа <br> Cleveland. <br> Cleveland HeIghts <br> East Cleveland. <br> Euclid. | 21 | 43,388 | 5,950 |  | 1,453 | 110,929 |  |  | $\cdots$ |  |
|  | 2,979 | 3,490,304 | 147,879 | 1,684 | 38,117 | 2,840,941 | 1,847 |  | 1,132 |  |
|  | 3 5 | $\begin{array}{r}452 \\ 1,654 \\ \hline\end{array}$ | ( $\begin{array}{r}31 \\ 123\end{array}$ | 2 1 | ( ${ }^{7} 2$ | 578 2,299 | 2 3 | (x) $(x)$ | 1 | $(\mathrm{x})$ |
|  | 5 4 | $(\mathrm{x}){ }^{1,654}$ |  |  |  | (x) ${ }^{2,299}$ | 3 |  | 4 |  |
|  | 2,792 | 3,404, 297 | 143,133 | 1,559 | 36,841 | 2,749,597 | 1,725 | 1,310,590 | 1,067 | 2,093,707 |
|  | 31 | 7,095 | 255 | 22 | 76 | 5,521 | 22 | 2,081 | 9 | 5,014 |
|  | 23 | 5,883 | 359 | 17 | 113 | 7,656 | 18 | 4,649 | 5 | 1,234 |
|  | 6 | 3,486 | 376 | 2 | 111 | 7,569 | 6 | 3,486 | $\ldots$ | ... |
| Fairview. <br> Garfield Heighta. <br> Lakerood. <br> Lyndhurat. <br> Maple Heichts. <br> Mayfield Heights. | 2 | (x) | (x) | (x) | (x) | (x) | 2 | (x) | $\cdots$ | ... |
|  | 2 | (x) | (x) |  |  | (x) | 2 |  | $\cdots$ |  |
|  | 46 | ${ }_{(x)}^{30,813}$ | 1,414 | (x) 32 | (x) 332 | 27,510 | 24 | (x) 545 | 22 | 24,268 |
|  | 1 | $(\mathrm{x})$ | (x) | (x) | (x) | (x) | 1 | (x) | $\cdots$ | $\ldots$ |
|  | 4 | $\{\mathrm{x}\}$ | $\left(\begin{array}{l}\text { x } \\ \text { x }\end{array}\right.$ |  | (x) | (x) | 4 | (x) | $\ldots$ | $\cdots$ |
|  | 1 | (x) | (x) | (x) | (x) | (x) | 1 | (x) | $\cdots$ |  |
| North 0lmsted. Parma. | 2 | (x) | (x) | (x) | (x) | (x) | i | $(x){ }^{\cdots}$ | 2 | (x) |
|  | 1 | (x) | (x) | (x) | (x) |  | 1 | (x) | $\cdots$ | $\cdots$ |
| Rocky River. $\qquad$ <br> Shaker Heights $\qquad$ <br> South Euclid. <br> Univeraity Heights. $\qquad$ <br> hemainder of county. | 5 | 3,423 | 93 | 2 | 27 | 2,093 | 2 |  | 3 |  |
|  | 11 | 2,785 | 86 | 10 | 27 | 1,574 | 7 | (x) 172 | 4 | (x) 613 |
|  | 3 | 716 | 34 | 4 | 12 | 654 | 2 | (x) | 1 | (x) |
|  | 3 | 467 | 19 | ${ }^{3}$ | $4{ }_{6}^{6}$ | 28, 331 | ${ }_{2}^{2}$ | (x) 10,743 | 11 | $\stackrel{(x)}{9,037}$ |
|  |  | 19,780 | 2,554 | 20 | 415 | 28,161 | 23 | 10,743 | 11 | 9,037 |

Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE - Continued
Establishments, Sales, Pay Roll, and Personnel-Total; Establishments and Sales-Merchant Wholesalers and Other Operating Types: 1948

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow{3}{*}{County and city} \& \multicolumn{6}{|c|}{Total} \& \multicolumn{2}{|l|}{Merchant wholesalers} \& \multicolumn{2}{|l|}{Other operating types} \\
\hline \& \multirow[b]{2}{*}{\begin{tabular}{l}
Establish- \\
(Number)
\end{tabular}} \& \multirow[b]{2}{*}{\begin{tabular}{l}
Sales,
cntire year \\
(Thousand dolars)
\end{tabular}} \& \multirow[b]{2}{*}{\begin{tabular}{l}
Pay roll,
cntirc ycar \\
(Thousand dollass)
\end{tabular}} \& \multirow[t]{2}{*}{\begin{tabular}{l}
Active \\
propriecors, \\
(Number)
\end{tabular}} \& \multicolumn{2}{|l|}{Paid employees and pay roll, workweek ended nearest Nov. 15} \& \multirow[b]{2}{*}{\begin{tabular}{l}
Establish- \\
(Number)
\end{tabular}} \& \multirow[t]{2}{*}{} \& \multirow[b]{2}{*}{\begin{tabular}{l}
Establishments \\
(Number)
\end{tabular}} \& \multirow[t]{2}{*}{Sales,
entire yeat (Thousand dollars)} \\
\hline \& \& \& \& \& Employees (Number) \& Pay roll (Dollars) \& \& \& \& \\
\hline \multirow[t]{2}{*}{} \& 88 \& 32,501 \& 1,028 \& 64 \& 473 \& 19,743 \& \& 7,955 \& 58 \& 24,546 \\
\hline \& \({ }_{59}^{29}\) \& \({ }_{19}^{12.745}\) \& \({ }_{554}^{47}\) \& 25
39 \& \({ }^{181}\) \& 812,281 \& 17 \& 4,402 \& \({ }_{42}^{16}\) \& 15;343 \\
\hline \multirow[t]{2}{*}{\begin{tabular}{l}
Defiance County. \\
Defiance. \\
Remainder of County.
\end{tabular}} \& 45 \& 12,642 \& 540 \& 26 \& 219 \& 10,063 \& 19 \& 3,172 \& 26 \& 9,470 \\
\hline \& 27
18 \& 6,947
5,695 \& 416
124 \& \(\stackrel{14}{12}\) \& \(\begin{array}{r}157 \\ 62 \\ \hline\end{array}\) \& 7,096
2,067

3,097 \& | 16 |
| :---: |
| 3 | \& 2,919

253 \& 11
15 \& $\underset{\substack{4,028 \\ 5,42}}{\text { 2, }}$ <br>
\hline \multirow[t]{3}{*}{Delaware County Delaware Remainder of County.} \& 23 \& 9,993 \& 195 \& 25 \& 93 \& 3,697 \& 13 \& 2,259 \& 10 \& <br>
\hline \& \& 5,930 \& 165 \& ${ }^{21}$ \& 72 \& \& 13 \& 2,259 \& \& 3,671 <br>
\hline \& 6 \& 4,063 \& 30 \& 4 \& 21 \& 463 \& $\cdots$ \& \& 6 \& 4,063 <br>
\hline \multirow[t]{2}{*}{} \& $\stackrel{59}{43}$ \& $\frac{17,243}{12,672}$ \& $\frac{1,162}{1,026}$ \& $\frac{29}{21}$ \& $\frac{440}{378}$ \& $\frac{22,933}{20,109}$ \& ${ }_{32}$ \& ${ }^{9,2881}$ \& $\frac{17}{8}$ \& $\frac{7,762}{4,193}$ <br>
\hline \& 16 \& 4,571 \& ${ }^{136}$ \& ${ }_{8}$ \& ${ }^{62}$ \& 2,824 \& , \& 1 1,002 \& 9 \& 3,569 <br>
\hline \multirow[t]{2}{*}{} \& $\frac{53}{33}$ \& 15,752 \& 487 \& $\frac{51}{31}$ \& $\frac{223}{114}$ \& 9,645 \& 25 \& 4,628 \& 28 \& $\frac{11,124}{7}$ <br>
\hline \& 33
20 \&  \& 360
127 \& 34
17 \& 164

59 \& 7, 7 2, $2 \times 48$ \& | 22 |
| :---: |
| 3 | \& ${ }^{4,421} 207$ \& ${ }_{17}^{11}$ \& 7,277

3,847 <br>
\hline \multirow[t]{2}{*}{Fayette County. Washington Court House. Remainder of County.} \& 33 \& 26,695 \& 600 \& 24 \& 268 \& 10,901 \& 11 \& 7,678 \& 22 \& 19,017 <br>
\hline \& 27
6 \& ${ }^{25,925}$ \& 559
41 \& $\stackrel{21}{3}$ \& 246
22 \& 10,050 \& $\stackrel{10}{1}$ \& (x) \& 17
5 \& (x) <br>
\hline \& 719 \& (x) \& 36,990 \& 339 \& 11,141 \& 710,698 \& \& ... \& ... \& $\ldots$ <br>
\hline \multirow[t]{5}{*}{Adminiatrative, auxiliary units. Wholesale establishments, total. Bexley. Columbus. Grandview Heights Upper Arlington. Remainder of County} \& \& (x) \& 735 \& \& 240 \& 15,709 \& \& \& \& <br>
\hline \& 715
4 \& 721,602 \& 36,255 \& 339 \& 10,901 \& 694,989 ${ }^{\text {935 }}$ \& 486
4 \& ${ }_{\text {4 }} 42,318$ \& 229 \& $\underset{\text { cke }}{269,284}$ <br>
\hline \& 661 \& 653,934 \& 32,468 \& 313 \& 9,7m \& 625,501 \& 54 \& 419,100 \& 207 \& 234,834 <br>
\hline \& 5 \& 7,543 \& 688 \& 3 \& 171 \& 10,404 \& 5 \& 7,543 \& .. \& <br>
\hline \& 45 \& 59,548 \& 3,076 \& $\because 3$ \& 939 \& 58, 149 \& 24 \& (x) ${ }^{\text {c }}$ \& 21 \& (x) ${ }^{\text {² }}$ <br>
\hline Fulton County. \& 43 \& 38,534 \& 617 \& 40 \& 283 \& 13,372 \& 7 \& 4,162 \& 26 \& 34,372 <br>
\hline \multirow[t]{2}{*}{Gallia County. Callipolis Remainder of County.} \& 20 \& 11,458 \& 285 \& 15 \& 159 \& \& 15 \& 4,713 \& 5 \& <br>

\hline \& $\stackrel{16}{4}$ \& $$
\begin{aligned}
& (x) \\
& (x) \\
& \hline
\end{aligned}
$$ \& (x) ${ }_{\text {( }}($ \& $\left(\begin{array}{l}(x) \\ (x) \\ \text { ( }\end{array}\right.$ \& $\left(\begin{array}{l}(x) \\ (x)\end{array}\right.$ \& $(\mathrm{x})$ \& 12 \& $\left(\begin{array}{l}(x) \\ (x)\end{array}\right.$ \& 4 \& (x) ${ }_{\text {(x) }}$ <br>

\hline Geauga County.............. \& 11 \& 6,881 \& 60 \& 12 \& 23 \& 1,209 \& 6 \& 664 \& 5 \& 6,217 <br>
\hline \multirow[t]{2}{*}{} \& 29 \& 14,253 \& 701 \& 24 \& 210 \& 14,443 \& 23 \& 11,459 \& 6 \& 2,794 <br>

\hline \& $\stackrel{20}{9}$ \& $$
\begin{gathered}
11,243 \\
3,010
\end{gathered}
$$ \& 545

156 \& 15
9 \& 162
48 \& $\xrightarrow[\substack{11,145 \\ 3,298}]{ }$ \& 16 \& ( x ( ${ }^{\text {c }}$ ) \& ${ }_{2}$ \& $\left(\begin{array}{l}(x) \\ \text { x) }\end{array}\right.$ <br>
\hline \multirow[t]{2}{*}{Guernsey County. Cambridge. Remainder of County} \& 30 \& 12,768 \& 772 \& 19 \& 318 \& \& 15 \& 5,018 \& 5 \& <br>
\hline \& 28
2 \& $(x)$
$(x)$ \& ( x ( x$)$ \& $\left(\begin{array}{l}(x) \\ (x)\end{array}\right.$ \& (x) ${ }_{\text {( }}($ \& (x) \& 15 \& ${ }^{(x)} \ldots$ \& 13
2 \& (x) <br>
\hline \multirow[t]{2}{*}{Hemilton County. $\qquad$} \& 1,857 \& 2,262,893 \& 84,064 \& 1,096 \& 23,319 \& 1,558,505 \& \& \& $\ldots$ \& <br>
\hline \& $1{ }^{14}$ \& \& \& \& \& \& \& \& \& <br>

\hline \multirow[t]{4}{*}{| Administrative, auxiliary units. |
| :--- |
| Wholesale establishments, total. |
| Cheviot. |
| Cincinnati. |
| Deer Park. |
| Mount Healthy |} \& 1,843 \& \[

\underset{(x)}{2,262, \stackrel{9}{9} 9}

\] \& \[

$$
\begin{aligned}
& 8,2,206 \\
& (x) \\
& (x)
\end{aligned}
$$

\] \& ${ }_{(x)}^{1,096}$ \& \[

$$
\begin{aligned}
& 22,812 \\
& (x) \\
& (x)
\end{aligned}
$$
\] \&  \& 1,108 \& 754,086

$(\times){ }^{\text {a }}$ ( \& ${ }_{7} 73$ \& 1,508,807 <br>
\hline \& 1,665 \& 2,117,125 \& 74,949 \& \& 20, 574 \& 1,387,731 \& 965 \& 697, 372 \& 700 \& 1,419,7\%3 <br>
\hline \& \& (x) \& (x) \& (x) \& (x) \& (x) \& \& (x) \& , \& <br>
\hline \& 3 \& \& \& \& 33 \& 1,857 \& 3 \& 746 \& \& <br>
\hline \multirow[t]{5}{*}{} \& 1 \& \& (x) \& \& (x) \& \& 1 \& \& \& <br>
\hline \& 31 \& 62,596 \& 2,265 \& \& \& 39,758 \& 20 \& 8,014 \& i1 \& 54, 982 <br>
\hline \& , \& - ${ }^{733} 478$ \& 127
398 \& 1 \& \& 2,393
7,588 \& 3
5 \& (x) ${ }^{733}$ \& $\because$ \& <br>
\hline \& 3 \& -794 \& 35 \& 3 \& \& \& 2 \& (x) \& 1 \& (x) <br>
\hline \& 125 \& 76,651 \& 4,270 \& 94 \& 1,368 \& 83,258 \& 106 \& 4 4,503 \& 19 \& 32,148 <br>
\hline Hancook cour \& 61 \& (x) \& (x) \& (x) \& (x) \& (x) \& .. \& .. \& \& <br>
\hline \multirow[t]{4}{*}{Administrative, auxiliary units...... wolesale establishments, total. Findley. Fostoria (part) ${ }^{3}$. Remainder of County} \& \& (x) \& \& \& \& \& \& \& \& <br>
\hline \& ${ }_{38}^{60}$ \& 4, ${ }_{(0,769}$ \& 1,314 \& ()$^{37}$ \& ${ }^{495}$ \& 23,896 \& \& ${ }^{23,379}$ \& ${ }_{13}^{29}$ \& ${ }_{(x)}^{21,390}$ <br>

\hline \& 3 \& (x) \& (x) \& $\left(\begin{array}{l}(x) \\ (x)\end{array}\right.$ \& $$
\begin{aligned}
& (x) \\
& (x)
\end{aligned}
$$ \& \& ${ }_{3}$ \& \& \& <br>

\hline \& 19 \& 16,566 \& 269 \& \& 111 \& 4,942 \& 3 \& \& 16 \& (x) <br>
\hline \multirow[t]{3}{*}{Hardin County Kentor. Remainder of County. $\qquad$} \& 40 \& 16,038 \& 372 \& 34 \& 198 \& 7,436 \& 13 \& 1,634 \& 27 \& 14,404 <br>
\hline \& \& 10,800 \& 195 \& 15 \& 106 \& 3,947 \& \& \& \& <br>
\hline \& 24 \& 5,238 \& 177 \& 19 \& 92 \& 3,489 \& 6 \& 647 \& I8 \& 4,591 <br>
\hline Harriaon County......................... \& 7 \& 3,308 \& 92 \& 9 \& 52 \& 1,806 \& 3 \& 370 \& 4 \& 2,938 <br>
\hline \multirow[t]{2}{*}{Henry County Napoleon. Remainder of County} \& 47 \& 21,806 \& 816 \& 27 \& 324 \& \& 14 \& 5,473 \& 33 \& 16,333 <br>
\hline \& ${ }_{33}^{14}$ \& 5,921
15,885 \& 226
590 \& 19 \& 96

288 \& | 5,113 |
| :---: |
| 11,753 | \& 7 \& 1,853

3,620 \& 26 \&  <br>
\hline \multirow[t]{3}{*}{Highland County. Hillsboro. Remainder of county.} \& 26 \& \& \& \& 122 \& \& 9 \& \& 17 \& <br>
\hline \& 16 \& 7,568 \& 173 \& 10 \& 89 \& 3,495 \& 6 \& 1,756 \& 10 \& 5,812 <br>
\hline \& 10 \& 3,980 \& 56 \& 5 \& 33 \& 1,074 \& 3 \& 191 \& 7 \& 3,789 <br>
\hline \multirow[t]{3}{*}{} \& 14 \& 4,094 \& 145 \& 11 \& 65 \& 3,334 \& 6 \& 602 \& 8 \& 3,492 <br>
\hline \& 9 \& 3,693 \& 122 \& ${ }^{8}$ \& 50 \& 2,903 \& \& (x) \& 4 \& (x) <br>
\hline \& \& \& \& \& \& \& \& \& \& <br>
\hline Holmea County......................... \& 12 \& 2,288 \& 69 \& 9 \& 28 \& 1,269 \& 6 \& 585 \& 6 \& 1,703 <br>
\hline Huron County................... \& 38 \& 13,283 \& 617 \& 22 \& 232 \& 33,229 \& 13 \& \& 25 \& <br>
\hline \multirow[t]{2}{*}{} \& ${ }^{5}$ \& ${ }_{5} 868$ \& \% 6 \& 4 \& 26 \& 1,225 \& \& (x) \& \& (x) <br>

\hline \& ${ }_{19}^{14}$ \& 5,673 \& | 304 |
| :--- |
| 248 |
| 88 | \& 11

7 \& 110

96 \& | $\substack{6,302 \\ 5,700}$ |
| :---: | \& ${ }_{2}^{9}$ \& (x) ${ }_{\text {3, }}$,494 \& 5

17 \& (x) ${ }^{2}$, 179 <br>
\hline Jackson Coumty. \& 30 \& \& 322 \& 22 \& 146 \& 6,343 \& 19 \& 3,641 \& 11 \& <br>
\hline \multirow[t]{2}{*}{Sackson,............................} \& 16 \& 3,800 \& 152 \& 16 \& \& 2,995 \& \& 1,581 \& ${ }^{8}$ \& 2,219 <br>
\hline \& 7 \& 1, 1,156 \& 114
56 \& 5 \& 48
26 \& 2,271
1,077 \& ${ }_{5}^{6}$ \& \& $\frac{1}{2}$ \& <br>
\hline
\end{tabular}

Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE ${ }^{2}$-Continued
Establishmbnts, Sales, Pay Roll, and Personnel-Total; Establishments and Sales-Merchant Wholesalers and Other Operating Types: 1948

| County and city | Total |  |  |  |  |  | Merchant wholesalets |  | Other operating types |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Establishments <br> (Number) | Sales, entire year <br> (Thousand dollars) | Pay roll, entire year <br> (Thousand dollars) | Active proprietors,* November (Number) | Paid employees and pay roll, wotkweek ended neatest Nov. 15 |  | Establishments (Number) | Sales, entire year <br> (Thousand dollars) | Establishments <br> (Number) | Sales, entire year <br> (Thousand dollats) |
|  |  |  |  |  | Employees (Number) | Pay roll (Dollars) |  |  |  |  |
| Jefferson County. <br> Mingo Junetion. <br> Steubenville. <br> ...................... <br> Toronto.. <br> Remainder of County. | 80 | 33,727 | 2,145 | 56 | 681 | 38,986 | 66 | 24,799 | 14 | 8,928 |
|  | 1 | (x) | (x) | (x) | (x) | (x) | 1 | (x) |  |  |
|  | 64 | 26,949 | 1,823 | (x) 46 | 552 | 31,710 | 56 | 20,881 | 8 | 6,068 |
|  | 13 | $\underset{5}{(\mathrm{x})} \mathbf{5 , 7 8 3}$ | ${ }^{(x)}{ }_{241}$ | (x) ${ }_{10}$ | (x) ${ }_{96}$ | (x) <br> 5,586 | $\frac{1}{8}$ | $(\mathrm{x})$ | 1 | (x) |
| Knox County. <br> Mount Vernon. <br> Remainder of county. | 31 | 8,194 | 277 | 26 | 141 | 5,309 | 22 | 2,952 | 9 | 5,242 |
|  | 24 | 6,863 | 234 | 19 | 114 | 4,468 | 18 | 2,532 | 6 | 4,331 |
|  | 7 | 1,331 | 43 | 7 | 27 | 841 | 4 | 420 | 3 | 911 |
| Lake Courty. Painesville. Remainder of County. | 35 | 5,610 | 400 | 22 | 114 | 7,454 | 21 | 2,345 | 14 | 3,265 |
|  | 21 | 4,376 | 293 | 15 | 80 | 4,945 | 10 | 1,601 | 11 | 2,775 |
|  | 14 | 1,234 | 107 | 7 | 34 | 2,509 | 11 | 744 | 3 | 490 |
| \$awrence County <br> Ironton. <br> Remainder of County. | 24 | 8,469 | 363 | 15 | 137 | 8,665 | 16 | (x) | 8 | (x) |
|  | 22 2 | (x) | (x) | $\begin{aligned} & (x) \\ & (x) \end{aligned}$ | $\begin{aligned} & (x) \\ & (x) \end{aligned}$ | $(\mathrm{x})$ | 15 1 | (x) | 7 1 | (x) |
| Licking County. <br> Administrative, auxiliary units..... <br> Wholesale establishments, total..... Newarts Remainder of County. | 55 | (x) | (x) | (x) | (x) | (x) | $\ldots$ | $\ldots$ | $\ldots$ | $\cdots$ |
|  | 1 | (x) | (x) | (x) | (x) | (x) |  |  |  |  |
|  | 54 | 17,326 | 1,170 | 45 | 480 | 25,924 | 39 | 10,968 | 15 | 6,358 |
|  | 41 | 13,037 | 1,020 | 37 | 425 | 22,736 | 35 | 10,744 | 6 | 2,293 |
|  | 13 | 4,289 | 150 | 8 | 55 | 3,188 | 4 | 224 | 9 | 4,065 |
| Logan County. . . . . . . . . . . . . . . . . . . . . . . . . . Bellefontaine <br> Remainder of County. | 29 | 11,264 | 482 | 23 | 158 | 8,914 | 13 | 7,023 | 16 | 4,241 |
|  | 19 | 8,433 | 462 | 11 | 144 | 8,553 | 11 | (x) | 8 | (x) |
|  | 10 | 2,831 | 20 | 12 | 14 | 361 | 2 | (x) | 8 | (x) |
| Lorain Coumty $\qquad$ <br> Elyxia. $\qquad$ <br> Lorain.... <br> Remainder of County. | 103 | 29,445 | 2,008 | 82 | 621 | 38,302 | 73 | 18,982 | 30 | 10,463 |
|  | 33 | 10,458 | 857 | 29 | 246 | 15,591 | 27 | 6,613 | 6 | 3,845 |
|  | 4 | 11,820 | 919 | 26 | 290 | 17,946 | 36 | 9,849 | 8 | 1,971 |
|  | 26 | 7,167 | 232 | 27 | 85 | 4,765 | 10 | 2,520 | 16 | 4,647 |
| Lucas County .......................... | 651 | (x) | 33,220 | 286 | 9,021 | 628,346 | $\ldots$ | $\ldots$ | $\ldots$ | $\ldots$ |
| Administrative, auxiliary mits...... Wholesale eatablishments, total Maumee. $\qquad$ Toledo...................................... Remainder of County. $\qquad$ | 6 | (x) | 2,426 | $\because \ddot{6}$ | 650 | 49,307 |  |  | 707 |  |
|  | 646 | 526,848 | 30,794 | 286 | 8,371 | 579,039 | 449 | 296,353 | 197 | 230,495 |
|  | ${ }^{3}$ | 11, 361 | 181 | 96 | 65 | 367,686 | $42^{\frac{1}{8}}$ | (x) | ${ }_{188}^{2}$ | (x) |
|  | $\begin{array}{r}616 \\ 27 \\ \hline\end{array}$ | 510,803 4,684 | 30,208 405 | 260 17 | 8,182 | 567,218 8,135 | 428 20 | $\underset{(x)}{286,242}$ | 188 7 | $\underset{(x)}{224,561}$ |
| Madison County......................... | 16 | 6,724 | 133 | 14 | 56 | 2,589 | 6 | 329 | 10 | 6,395 |
| Mahoning County $\qquad$ <br> Campbell. <br> Strithers. $\qquad$ <br> Youngstown. $\qquad$ <br> Remainder of County. | 336 | 214,048 | 13,681 | 185 | 3,944 | 270,741 | 255 | 122,851 | 81 | 91, 197 |
|  | ... | $\cdots$ | ... | $\cdots$ | $\ldots$ | … | $\cdots$ | 22,85 | $\cdots$ | - |
|  | 314 | 197, ¢90 $^{\circ}$ | 12, 766 | 170 | 3,679 | 253,8̈26 | 239 | 117,498 | 75 | 80,192 |
|  | 22 | 16,358 | 81.5 | 15 | 265 | 16,915 | 16 | 5,353 | 6 | 11,005 |
| Marion County......................... | 66 | (x) | (x) | (x) | (x) | (x) | $\ldots$ | $\ldots$ | $\ldots$ | $\ldots$ |
| Administrative, auxiliary units...... Wholesale establishments, total...... <br> Marion. . . . . . . . . . . . . . . . . . . . . . . . . . . <br> Remainder of County. | 1 | (x) | (x) | (x) | (x) | (x) |  |  |  |  |
|  | 65 | 24,432 | 1,004 | 52 | 378 | 18,791 | 43 | 9,344 | 22 | 15,088 |
|  | 54 | 17,740 | 899 | 45 | 327 | 16,833 | 42 |  | 12 |  |
|  | 11 | 6,692 | 105 | 7 | 51 | 1,958 | 1. | (x) | 10 | (x) |
| Medina County.. | 24 | 10,257 | 534 | 27 | 214 | 9,357 | 13 | 4,845 | 11 | 5,412 |
| Medina. <br> Wadsworth. <br> Remainder of County. | 11 | 5,560 | ${ }^{363}$ | ${ }^{25}$ | (x)22 | 6,105 | 5 | (x) | 6 | (x) |
|  | 1 | (x) | (x) |  |  |  | 1 | (x) |  |  |
|  | 12 | (x) | (x) |  |  |  | 7 | (x) | 5 | (x) |
| Meigs County.......................... | 17 | 3,723 | 173 | 9 | 91 | 3,358 | 10 | 2,427 | 7 | 1,296 |
| Mercer County Cellna. Remainder of County. | 55 | 14,457 | 345 | 41 | 146 | 6,613 | 14 | 2,116 | 41 | 12,341 |
|  | 16 |  | 156 | 12 | 57 |  |  | 1,189 | 10 |  |
|  | 39 | 9,442 | 189 | 29 | 89 | 3,532 | 8 | 927 | 31 | 8,515 |
| M1ami County. $\qquad$ Piqua. $\qquad$ Troy. $\qquad$ <br> Remainder of County. $\qquad$ | 62 | 19,938 | 788 | 48 | 334 | 15,708 | 35 | 9,231 | 27 | 10,707 |
|  | 27 | 8,787 | 452 | 25 | 188 | 9,384 | 20 | 6,851 | 7 | 1,936 |
|  | 14 | 2,981 | 132 | 14 | 53 | 2,376 | 8 | 755 | 6 | 2,226 |
|  | 21 | 8,170 | 204 | 9 | 93 | 3,948 | 7 | 1,625 | 14 | 6,545 |
| Monroe County........................... | 12 | 1,145 | 50 | 11 | 32 | 880 | 7 | 474 | 5 | 671 |
| Mantgomery County.....................Dayton....................... | 488 | 394,476 | 21,525 | 263 | 5,991 | 406,752 | 317 | 176,991 | 171 | 217,485 |
|  | 444 | 382,443 | 20,69] | 214 | 5,695 | 390,674 | 287 | 170,581 | 157 | 211,862 |
| Daytion. ............. . . <br> Miamisburg. | 10 | 1,474 | 162 | 15 | 72 | 3,507 | 6 | 909 | 4 | 565 |
| Oakwood. <br> Remainder of County...................... | $\cdots$ |  |  | $\cdots$ |  |  | $\cdots$ | 5, | .i0 |  |
|  | 34 | 10,559 | 672 | 34. | 224 | 12,573 | 24 | 5,501 | 10 | 5,058 |
| Morgan County. <br> Morrow County. . . . . . . . . . . . . . . . . . . . . . . . . . | 12 | 1,895 | 72 | 11 | 40 | 1,355 | 5 | 851 | 7 | 1,044 |
|  | 15 | 3,189 | 77 | 12 | 30 | 1,432 | 4 | 518 | 11 | 2,671 |
| Muskingum County........................ | 83 | (x) | (x) | (x) | (x) | (x) | $\ldots$ | $\ldots$ | $\ldots$ | .-. |
| Administrative, auxiliary units...... Wholesale establishments, total...... Zaneaville. <br> Remsinder of county. | 1 | (x) | (x) | (x) | (x) | (x) | $\stackrel{\square}{5}$ |  |  |  |
|  | 82 | 45,047 | 2,814 |  | 1,020 | 52,699 | 56 | 22,936 | 26 | 22,111 |
|  | 71 | 41,751 | 2,679 | 42 | 973 | 49,826 | 51 | 22,512 | 20 | 19,239 |
|  | 11 | 3,296 | 135 | 11 | 47 | 2,873 | 5 | 424 | 6 | 2,872 |
| Noble County........................... | 7 | 1,989 | 75 | 4 | 41 | 1,386 | 2 | (x) | 5 | (x) |
| Ottawa County.. | 33 | 11,291 | 436 | 21 | 188 | 9,047 | 13 | 2,470 | 20 | 8,821 |
|  | 8 | 2,769 | 181 | 6 | 91 | 4,267 | 5 | 1,539 | 3 | 1,230 |
|  | 25 | 8,522 | 255 | 15 | 97 | 4,780 |  | -931 | 17 | 7,591 |
| Paulding County. <br> Perry County. | 33 | 19,019 | 326 | 20 | 119 | 5,701 | 6 | 293 | 27 | 18,726 |
|  | 19 | 4,906 | 262 | 14 | 88 | 5,336 | 7 | 1,733 | 12 | 3,173 |
|  | 28 | 13,577 | 315 | 16 | 175 | 6,241 | 6 | 2,291 | 22 | 11,286 |
|  | 14 | 9,240 | 206 | 8 | 116 | 3,928 | 4 | (x) | 10 | (x) |
|  | 1.4 | 4,337 | 109 | 8 | 59 | 2,313 | 2 | (x) | 12 | (x) |

Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE ${ }^{1}$-Continued
Establishmbnts, Salbs, Pay Roll, and Personnel-Total; Establisements and Sales-Merchant Wholbsalers and Other Operating Types: 1948

| County and city | Total |  |  |  |  |  | Merchant wholesalers |  | Other operating types |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Establishments <br> (Number) | Sales, entire year <br> (Thousand dollats) | Pay toll, entirc year <br> (Thousand dollars) | Active proprictors,* November (Number) | Paid employees and pay toll, wotkweek ended nearest Nov. 15 |  | Establishments <br> (Number) | Sales, entire year <br> (Thousand dollars) | Establishments (Number) | Sales, entirc yeat <br> (Thousand dollats) |
|  |  |  |  |  | Employecs (Number) | Pay roll <br> (Dollars) |  |  |  |  |
| Pike County................ | 5 | 1,409 | 28 | 4 | 18 | 693 | 1 | (x) | 4 | (x) |
| Portage County | 31 | 6,147 | 316 | 21 | 205 | 6,343 | 21 | 2,290 | 10 | 3,857 |
| Kent......................... | 11 | 2,235 | 131 | 6 | 44 | 2,940 | 10 | (x) | 1 | (x) |
|  | 15 | 2,227 | 134 | 9 | 40 | 2,421 | 9 | 830 | 6 | 1,397 |
| Remainder of County | 5 | 1,685 | 51 | 6 | 21 | 982 | 2 |  | 3 |  |
|  | 32 62 | 6,605 20,872 | 229 330 | 29 46 | 127 | 4,483 6,512 | 8 17 | 1,529 3,857 | 24 45 | 5,076 17,015 |
| Richland County. $\qquad$ <br> Mansfield $\qquad$ <br> Shelby. <br> Remainder of County. $\qquad$ | 106 | 45,487 | 3,624 | 52 | 1,069 | 69,742 | 64 | 30,748 | 42 | 14,739 |
|  | 86 | 40,734 | 3,479 | 31 | 1,007 | 67,012 | 57 | 29,274 | 29 | 11,460 |
|  | 8 | 2,377 | 66 | 11 |  | 1,246 | 4 | 773 | 4 | 1,604 |
|  | 12 | 2,376 | 79 | 10 | 35 | 1,484 | 3 | 701 | 9 | 1,675 |
|  | 42 | 15,899 | 964 | 31 | 379 | 18,435 | 23 | 7,658 | 19 | 8,243 |
|  | 35 | 14,366 | 926 | 24 | 361 | 17,694 | 22 |  | 13 |  |
|  | 7 | 1,533 | 38 | 7 | 18 | 741 | 1 | (x) | 6 | (x) |
| ```Sandusky County............................. Bellevue (part) Fremont. Remainder of County.``` | 42 | 14,258 | 618 | 35 | 224 | 10,929 | 18 | 3,460 | 24 | 10,798 |
|  | 29 | (9,752 | $(\mathrm{x})^{485}$ | $(x)^{28}$ | $(x)^{171}$ | (8,558 | 17 | (x) | 12 | (x) |
|  | ${ }^{1}$ | (x) | ( x ( x ) | $\begin{aligned} & (x) \\ & (x) \end{aligned}$ | $(\mathrm{x})$ | (x) | 1 | (x) ... | i2 | (x) ${ }$ |
| Scioto County......................... | 70 | (x) | (x) | ( $x$ ) | (x) | (x) | $\ldots$ | $\ldots$ | $\ldots$ | $\ldots$ |
| Administrative, auxiliary |  |  |  |  |  |  |  |  |  |  |
| Wholesale establishments, New Boston. | 69 3 | (x) ${ }^{33}$, 835 | ( x , 295 | (x) 45 | $(\mathrm{x})^{725}$ | $4{ }_{(x)}{ }^{\text {c }}$, 155 | 50 3 | ${ }_{\text {(x) }}^{23,107}$ | 19 | 10,728 |
| Portsmouth. ......... | 64 | 33,094 | 2,272 | (x) 42 | (x) 714 | 43,744 | 45 | 22,366 | 19 | 10,728 |
| Remainder or county. | 2 | (x) | (x) |  |  | (x) | 2 | (x) | $\ldots$ | , |
| Seneca County Fostoria (part) ${ }^{3}$ Tiffin. Remainder of County | 63 | 24,386 | 1,456 | 39 | 501 | 27,961 | 29 | 11,288 | 34 | 13,098 |
|  | 10 | 3,230 | 291 | 3 | 88 | 5,126 | 7 |  | 3 | (x) |
|  | 28 25 | 13,865 7,291 | 913 | 23 13 | 310 103 | 17,904 4,931 | 20 | (8,690 | 8 | ( 5 , 175 |
|  | 25 | 7,291 | 252 | 13 | 103 | 4,931 | 2 |  | 23 | (x) |
| Shelby County Sidney. Remainder of County | 45 | 35,972 | 500 | 34 | 214 | 10,208 | 11 | 21,019 | 34 | 14,953 |
|  | 18 | 26,314 | 247 | 15 | 108 | 5,673 | 10 | (x) | 8 | (x) |
|  | 27 | 9,658 | 253 | 19 | 106 | 4,535 | 1 | (x) | 26 | (x) |
| Stark County $\qquad$ <br> Administrative, auxiliary units | 280 | 181,842 | 11,914 | 137 | 3,595 | 231,300 | $\ldots$ | $\ldots$ | ... | $\ldots$ |
|  | 3 |  | 352 |  | 106 | 6,955 |  |  |  |  |
| Administrative, auxiliary units. Wholesale esteblishments, total...... Alliance. Canton. $\qquad$ <br> Massillcn. . <br> Remainder of county. | 277 | 181,842 | 11,563 | 137 | 3,489 | 224,345 | 221 | 151,482 | 56 | 30,360 |
|  | 38 | 29,378 | 1,171 | 19 | 358 | 21,955 | 32 | 27,545 | 6 | 1,833 |
|  | 190 | 132,942 | 9,027 | 86 | 2,687 | 175,683 | 147 | 109,579 | 43 | 23,363 |
|  | 26 | 11,037 | 1,025 | 16 | 281 | 19,637 | 24 | (x) | 2 | (x) |
|  | 23 | 8,485 | 340 | 16 | 163 | 7,070 | 18 | ( x ) | 5 | ( $x$ ) |
| Surmit County.. | 444 | 338,291 | 18, 222 | 256 | 5,114 | 361,425 | $\ldots$ | $\ldots$ | $\ldots$ | $\ldots$ |
| Administrative, auxiliary wholesale establishments, Akron. Barberton. Cuyahoga Falls. Tailmadge. Remainder of County...... | 3 |  | ${ }^{664}$ |  | 205 | 13,467 |  |  |  |  |
|  | 441 | 338,291 | 17,558 | 256 | 4,909 | 347,958 | 327 | 162,789 | 11.4 | 175,502 |
|  | 390 | 318,678 | 15,799 | 222 | 4,445 | 315,373 | 289 | 149,554 | 101 | 169,124 |
|  | 19 | 13,854 | 1,253 | 12 | 313 | 22,167 | 15 | 10,258 | 4 |  |
|  | 17 | 2,805 | $\left({ }^{205}\right.$ | (x) ${ }^{13}$ |  | 4,087 | 13 | (x) | 4 | (x) |
|  | 1 | (x) | (x) | (x) | (x) | (x) | 1 |  |  |  |
|  | 14 | (x) | (x) |  | (x) | (x) | 9 | (x) | 5 | (x) |
|  | 60 | 15,836 | 969 | 50 | 358 | 18,704 | 47 | 11,090 | 13 | 4,746 |
| Trumbull County. <br> Girard | 2 | (x) | (x) | (x) | (x) | (x) |  | (x) |  |  |
|  | 2 |  | (x) | (x) | (x) | (x) | $\ldots$ | ( | 2 | (x) |
| Hubbard................ | $\cdots$ | 3 Z 9 | $\ldots$ | $\ldots$ | ... 6 | 339 | $\cdots$ | 291 | $\cdots$ | ... |
| Newion Falls............................. | 40 | 12,532 | 776 | 33 | 254 | 14,940 | 33 |  | 7 |  |
| Remainder of county ................. | 13 | 2,248 | 109 | 10 | 79 | 2,375 | 3 | (x) | 4 | (x) |
|  | 61 | 13,468 | 825 | 38 | 299 | 16,116 | 48 | 8,874 | 13 | 4,594 |
| Tusearawas County. Dover. | 10 | 1,423 | 86 | 5 | 32 | 1,560 | 9 |  | 2 | (x) |
| New Philadelph Uhrichsville. | 22 | 4,536 | 463 | 11 | 155 | 8,843 | 18 |  | 4 |  |
|  | 16 | 3,135 | 104 | 11 | 41 | 1,998 | 13 | (x) | 3 | (x) |
| Uhrichsville.... Remainder of Coun | 13 | 4,374 | 172 | 11 | 71 | 3,715 | 8 | 2,118 | 5 | 2,256 |
| Union County. | 28 | 11,329 | 728 | 25 | 239 | 11,341 | 12 | 5,768 | 16 | 5,561 |
| Van Wert County.......Delphos (part)Van wert.........Remainder of countyRen | 61 | 22,843 | 588 | 42 | 230 | 12,050 | 19 | 7,163 | 42 | 15,680 |
|  | 6 | 4,896 | 88 | 4 | 37 | 2,320 | 2 | (x) | 4 | (x) |
|  | 25 | 8,245 | 299 | 19 | 116 | 6,153 | 12 | (x) 65 | 13 |  |
|  | 30 | 9,702 | 201 | 19 | 77 | 3,577 | 5 | 654 | 25 | 9,048 |
| Vinton County. | 12 | 1,469 | 23 | 5 | 12 | 497 | 3 | $(x)^{735}$ | 3 | $(x)^{734}$ |
|  | 12 | 3,152 | 283 | 7 | 77 | 5,513 | 6 |  | 6 | (x) |
| Washington County. | 52 | 21,094 | 1,405 | 29 | 545 | 25,960 | 37 | 11,136 | 15 | 9,958 |
| Marietta........... | 41 | 16,770 | 1,041 | 24 | 397 | 19,134 | 30 | 9,245 | 11 | 7,525 |
|  | 11 | 4,324 | 364 | 5 | 148 | 6,826 | 7 | 1,891 | 4 | 2,433 |
| Wayne County. | 49 | 24,521 | 1,392 | 43 | 588 | 27,992 | 28 | 12,948 | 21 | 11,573 |
| Orrville.. | 3 | 1,111 | 29 | 2 | 10 | 544 |  |  | 3 | 1,111 |
| Wooster $\square$ Remainder of County | 30 | 14,536 | 1,005 | 29 | 364 | 19,922 | 21 | 10,770 | 9 | 3,766 |
|  | 16 | 8,874 | 358 | 12 | 214 | 7,526 | 7 | 2,178 | 9 | 6,696 |
| Williams County. | 48 | 19,687 | 805 | 30 | 297 | 16,444 | 15 | 7,477 | 33 | 12,210 |
| Bryan............... | 16 | 8,908 | 349 | 8 | 111 | 6,753 | 7 | 4,103 | 9 | 4,805 |
|  | 32 | 10,779 | 456 | 22 | 186 | 9,691 | 8 | 3,374 | 24 | 7,405 |
| Wood County.. | 48 | 22,534 | 658 | 21 | 252 | 12,861 | 14 | 2,334 | 34 | 20,200 |
| Bowling Green............Remainder of County.... | 10 | 3,983 | 214 | 8 | 65 | 4,148 | 6 | 1,743 | 4 | 2,240 |
|  | 38 | 18,551 | 446 | 13 | 187 | 8,713 | 8 | 591 | 30 | 17,960 |
| Wyandot County........................ | 31 | 10,386 | 365 | 25 | 151 | 7,097 | 9 | 846 | 22 | 9,540 |

* Proprietors of unincorporated businesses.
$\frac{x}{1}$ Withheld to avoid disclosure.
${ }^{1}$ Based on advance 1950 population estimates.

[^93]Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE
Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind or Bueiness: 1948


See footnotes at end of table.

Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE-Continued
Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948


Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE-Continued
Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948


Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE-Continued
Establishments, Sales, Pay Roll, and Personnel, ay Typb of Operation and Kind of Bubiness: 1948


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104 Counties With 50 Establishments or More: Establishments, sales, pay roll, and personnel, by type of operation and kind of business ..... 35.08
Caddo County...................... 35.08 Okmulgee County ..... 35.08
Carter County.................... 35.08 Pittsburg County ..... 35.08
Comanche County ..... 35.08
Pontotoc County ..... 35.08
Custer County ..... 35.08
Garfield County ..... 35.08
Grady County ..... 35.08
Kay County ..... 35.08
Muskogee County ..... 35.08Oklahoma County (See Oklahoma
Pottowatomie County ..... 35.08
Seminole County ..... 35.08
Texas County ..... 35.08
Tulsa County (See Tulsa Metropolitan Area) ..... 35.05
City Metropolitan Area) ..... 35.03

Table 101,--THE STATE
Establisements, Sales, Expenses, Pay Roll, Personnel, and Stocks, by Type of Operation and Kind of Business: 1948


[^94]Table 101.-THE STATE-Continued
Establishments, Sales, Expenses, Pay Roll, Personnel, and Stocks, by Type of Operation and Kind of Business: 1948

| Type of operation and kind of business | Estab <br> lish- <br> ments <br> (Number) | $\begin{gathered} \text { Sales, } \\ \text { Setrire } \\ \text { year } \\ \text { (Thiousand } \\ \text { dollars) } \end{gathered}$ | Operating expenses ${ }^{1}$ (inc. pay roll) |  | Pay roll entire (Thousand dollats) |  | Paid employees, workweekended nearest- |  |  | Pay roll, workweek ended nearest- |  |  | $\begin{gathered} \text { Stocks on } \\ \text { hand, end } \\ \text { of year } \\ \text { cat cast } \\ \text { (Thousand } \\ \text { dollars) } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | $\begin{aligned} & \text { Amount } \\ & \text { (Thousand } \\ & \text { dollars) } \end{aligned}$ | $\begin{aligned} & \text { Per } \\ & \text { cent } \\ & \text { of } \\ & \text { seles } \end{aligned}$ |  |  | $\begin{aligned} & \text { March } 15 \\ & \left(\mathbf{N u m b}^{2}\right) \end{aligned}$ | July 15 (Number) | Nov. 15 <br> (Number) | March 15 <br> (Dollars) | July 15 <br> (Dollars) | Nov. 15 (Dollars) |  |
| Type by kind of Business--Continued |  |  |  |  |  |  |  |  |  |  |  |  |  |
| hant wholesalers--Continued |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ther merchant wholesalers. | $\frac{182}{32}$ | 67,773 | 9,460 | $\frac{13.9}{11.8}$ | 4,531 | 146 | 1,505 | 1,603 | 1,595 | 75,663 | 84,828 | 83,937 | 6,798 |
| Automobiles, other motor ${ }^{\text {amusenent, }}$ sporting goods. | 25 | 3,594 | ${ }^{1} 73$ | 20.7 | 1,342 | 22 | 126 | 132 | ${ }_{125} 125$ | 6,140 | 6,514 | 6,167 | -676 |
| Books, periodicals, newspa | 15 | 4,422 | 596 | 13.4 | 334 | 7 | 125 | 145 | 135 | 5,896 | 6,585 | 6,428 | 543 |
| ${ }_{\text {coal, }}^{\text {coake }}$ coke... | ${ }^{6} 4$ | 1, | ${ }_{941}^{1624}$ | 9.2 | ${ }_{385}^{98}$ | 23 | 34 141 1 | 31 150 15 | $\begin{array}{r}32 \\ 158 \\ \hline\end{array}$ | 1,482 | 1,469 | 1,515 7,709 | 200 802 |
| Jewelry. | 10 | 2,580 | 432 | 16.7 | 205 | 9 | 61 | 61 | ${ }^{154}$ | 3,822 | 3,820 | 3,865 | 461 |
| Petroleum and producta...... | 26 | 5,782 22,722 | - ${ }_{\text {3,788 }}$ | 14.9 16.7 | $\begin{array}{r}386 \\ 1,739 \\ \hline 18\end{array}$ | 21 36 | 116 586 | 132 <br> 645 | ${ }_{618}^{131}$ | 6,519 28,130 | 8,113 32,239 | -7,477 | r 1,970 |
| Manufacturers' sales branchea (with stocks),total Groceries, confectionery meats. $\qquad$ | 210 | 218,993 | 20,784 | 9.5 | 11,700 | 4 | 3,249 | 3,383 | 3,383 | 217,223 | 224,683 | 233,563 | 16,569 |
|  | 45 | 4,168 | 4,155 | 9.4 | 2,180 |  | 176 | 677 | 689 | 41,874 | 41,406 | 4,676 | 936 |
| Fars products (edible).. |  |  |  | 2.4 |  | 2 |  |  |  | 3,723 |  | 3,804 | 132 |
| Prugs, chenicals, allied producta. | 11 | 2,865 | 700 | 24.4 | 323 |  | 79 | 93 | 90 | 5,772 | 6,385 | 7,141 | 399 163 |
| Furniture, heme furnishings.: | 8 | 23,568 | 1,704 | 7.2 | 1,186 |  | 325 | 336 | 374 | 21,730 | 25,343 | 27,658 | 3,339 |
| Electrical goods............ | 5 | 8,639 | 399 | 4.6 | ${ }^{188}$ |  | 48 | 51 | 57 | 3,452 | 3,482 |  |  |
| Herdware, Plumbing, heating. | 10 | 7,610 | 904 | 11.9 | 441 | $\ldots$ | 146 | 158 | 152 | 7,776 | 8,085 | 8,532 | 505 |
| achinery, equipment, supplies. | 100 | 78,319 | 9,374 | $\frac{12.0}{34.0}$ | 5,346 | 2 | 1,350 | , 435 | 1,414 | $\frac{101,451}{35,468}$ | 100,107 | $\frac{102,270}{32,334}$ | 7,837 |
| Coamercial machines, equipment. |  | 7,079 | 2,439 | 34.4 | 1,75 | . | 370 |  |  |  |  | 32,834 |  |
| Fard-darry ms mhinery, equipnent............. | 58 | 19,091 48,988 | 1,418 | 7.4 9.8 | 2,451 | $\stackrel{\square}{2}$ | 236 594 | ${ }_{651}^{244}$ | 237 602 | $\xrightarrow{13,681}$ |  | ${ }_{48,095}^{13,586}$ | 5,153 |
| Other machinery, equipment, supplies....... | 10 | 3 3,231 | 4,699 | 21.6 | 2,438 |  | 150 | 153 | 150 | 8,283 | 7,718 | 7,755 | 332 |
| Manufacturers' sales branches, n.e.c.......... | 22 | 46,568 | 2,829 | 6.1 | 1,663 | $\ldots$ | 467 | 509 | 495 | 28,980 | 33,300 | 32,560 | 3,015 |
| Manuracturers' sales offices (without stocks), total. | 67 | 114,128 | 4,478 | 3.9 | 1,559 | 1 | 362 | 391 | 392 | 28,661 | 29,683 | 30,702 |  |
| Electrical goods. |  | 2,864 | 93 | 3.2 | 48 |  |  |  | 13 | ${ }^{880}$ | 995 | 1,034 |  |
| Hardware, plumbing, | 5 |  | 74 | 15.0 | 42 |  | 11 | 11 | 11 | 830 | 830 | 830 |  |
| Lumber, construction materials |  | 6,990 | 366 | 5.2 | 156 | 1 | 37 | 37 | 37 | ¢ | 2,695 | 2,828 |  |
| Machinery, equipment, | 32 | 91, ${ }_{\text {123 }}^{12,247}$ | 3,002 | 3.3 | 865 | .. | 233 | 233 | 235 | 15,862 | 8,612 16,551 | 17,626 |  |
| Agents, brokers, total. . | 171 | 279,372 | 4,480 | 1.6 | 1,545 | 178 | 823 | 855 | 892 | 27,838 | 29,108 | 31,310 | 61 |
| Grocerles, confectioner | 21 | 34,446 | 778 | 2.2 | 263 |  |  |  |  | 4,814 | 4,597 | 4,633 |  |
| Fara products (edible).......... | ${ }^{9}$ | 6,273 <br> 1,108 | 210 84 | 3.3 <br> 7.6 <br> .3 | ${ }_{20}^{71}$ | $\stackrel{4}{4}$ | 19 6 | 19 |  |  |  |  |  |
| Furniture, home furnishings.... | 3 | 1,672 | ${ }_{69} 6$ | 10.3 | O | 2 | 6 | 6 | 7 | 170 | 170 | 170 |  |
| Farm products (raw materials).... | 81 | 212,742 | 2,120 | 1.0 | 868 | 98 | 631 | 659 | 693 | 15,052 | 16,005 | 17,215 |  |
| Livestock <br> Farm products (inedible), n.e.c................... | ${ }_{8}^{78}$ | 201,229 11,513 | -135 | ${ }_{1.2}^{1.0}$ | ${ }_{39}$ | ${ }_{7}^{91}$ | 620 11 | 646 13 | 683 10 | 14,427 ${ }^{125}$ | 15,775 | 16,600 |  |
| Electrical goods, | 5 | 3,251 | 194 | 6.0 | 52 | 4 | 17 | 20 | 19 | 972 | 1,132 | 1,100 |  |
| Hardvare, plumbing, heating. |  |  | 35 | 10.3 | 6 | 4 | 3 | 4 | , | 85 | 124 |  |  |
| Lumber, construction materia | ${ }^{8}$ | 5,266 | 230 | 4.4 | +159 |  | ${ }_{38}^{13}$ | 䢒 |  |  |  |  |  |
| Machinery, equypment, supplies | ${ }_{14}^{22}$ | 6,360 8,914 | 560 260 | 7.9 2.9 | 159 55 | 21 14 | 38 18 | ${ }_{21}^{42}$ | 22 | 3,342 71 | 1,024 | , 844 | 2 |
| Asemblera (mainly farm products), total........ | 704 | 233,001 | 7,907 | 3.4 | 3,957 | 359 | 1,739 | 2,218 | 1,971 | 66,431 | 92,336 | 77,056 | 9,333 |
| Farm products (edible) <br> Dairy, poultry products. <br> Fruits, vegetables (fresh) | 270 | 22,588 | 1,788 | 7.9 | 828 | 199 | 491 | 532 | 502 | 15,692 | 17,056 | 15,932 |  |
|  | 266 | ${ }^{22,351}$ | 1,721 | 7.7 18.8 | ${ }_{8}^{813}$ | 2 | 488 3 | $\stackrel{527}{5}$ | $\stackrel{99}{3}$ | 15,427 | ${ }^{16,731}$ | 15,672 | 10 |
|  | 417 | 206,535 | 5,707 | 2.8 | 2,898 | 149 | 1,089. | 1,567 | 1,312 | 46,223 | 70,900 | 55,559 | 8,022 |
|  | 62 | 21,012 |  | 3.5 | 327 | 32 | 111 | 122 | 269 | 4,342 | 4,863 | 10,518 | 3,408 |
| Grain. | 322 | 14,028 | 4,176 | 2.9 | 2,176 | 86 | 800 | 1,275 | 876 | 35,545 | 60,223 | 38,783 |  |
| Hrdes, skins, raw |  | 2,335 | 119 | 5.1 |  | 4 | 31 |  | 41 |  |  |  |  |
| Other fnedible farm procucts | 19 | $\begin{array}{r} 34,864 \\ 4,296 \end{array}$ | 362 319 | 7.4 | 192 192 | 18 | ${ }_{90}^{57}$ | 66 | 62 | 2,970 | 2,176 | 2,286 | 741 |
| Other assemblers $\qquad$ ADMINTSTRATIVE,AUXILIARY UNITS State, total. $\qquad$ | 17 | 3,878 | 42 | 10.6 | 231 | 11 | 159 | 119 | 157 | 4,616 | 4,380 | 5,565 | 752 |
|  |  |  |  |  |  |  |  |  |  |  |  |  | 889 |
|  | 24 | 9,960 | n.e. | n.a. | 4,111 |  | 1,078 | 1,20 |  | 12,62 |  | 16,200 |  |
| Type of operation |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Manufacturers' aeles branches, offices.. |  |  | n.a. | n.a. | 147 |  | 2 | 43 | 45 | 2,638 | 3,364 | 3,228 | 46 |
| Petroleur bulk stations, terminala............. | 13 | (x) | n.a. | n.a. | 2,652 | .. | 689 | 709 | 714 | 94,728 | 102,617 | 108,193 | 555 |

* Proprietors of unincorporated businessea. $x$ withheld to avoid disclosure.
n.a. Not available or not applicable.
entries for agents and brokers repreaent brokerage or comission received.

Table 102.-STANDARD METROPOLITAN AREAS
Establishments, Sales, Pay Role, and Personnel, by Type of Operation and Kind of Business: 1948

| Metropolitan area, type of operation, and kind of business | Establishments (Number) | Sales, entire year <br> (Thousand dollars) | Pay roll, entire year <br> (Thousard dollars) | Actuve proprie tors, ${ }^{*}$ November <br> ( $\mathrm{Number)}$ | Paid employees and pay roll, workweek ended nearest Nov. 15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Employees (Number) | Pay roll (Dollars) |
| OXLAFOMA CITY METrOPOLITAN AREA, ${ }^{1}$ total... | 774 | (x) | 32,263 | 516 | 10,017 | 64,5,853 |
| Adminiatrative, auxiliary units.. Wholegale establishmenta........ | 8 766 | (x) 693,564 | 1,282 30,981 | 316 | 407 9,610 | $\begin{array}{r} 26,815 \\ 619,038 \end{array}$ |

## WHOLESALE TRADE-STATE STATISTICS

Table 102.-STANDARD METROPOLITAN AREAS-Continued
Establishments, Sales, Pay Roll, and Personnel, ay Type of Operation and Kind of Business: 1948

| Metropolitan area, type of operation, and kind of business | Establishments <br> (Number) | Sales, entire year <br> (Thousand dollars) | Pay roll, entire year <br> (Thousand dollars) | Active proprietors," November <br> (Number) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Employees (Number) | Pay roll (Dollars) |
| OKLAHOMA CITY METROPOLITAN AREA--Continued |  |  |  |  |  |  |
| Wholesale establishments |  |  |  |  |  |  |
| Type of Operation |  |  |  |  |  |  |
| Merchant wholesslers.......... | 517 | 282,248 | 21,554 | 393 | 6,762 | 431,968 |
| Manuracturers' aaies branches, officea, total.. | 120 | 174,216 | 7,289 | $\ldots$ | 2,158 | 144,857 |
| Sales branches (with stocks). | 89 | 133,678 | 6,478 | $\ldots$ | 1,926 | 128,573 |
| Ssles offices (without stocks),........................... | 31 | 40,538 | 811 | ... | 232 | 16,284 |
| Petroleum buik stations, terminals. | 39 | 21,351 | 973 | 30 | 335 | 18,941 |
| Agents, brokers.. | 74 | 182,225 | 906 | 81 | 254 | 17,758 |
| Assemblers (mainly firm products)............. | 16 | 33,524 | 259 | 12 | 101 | 5,514 |
| Type by Kind of Business |  |  |  |  |  |  |
| Merchant wholesalers, totsl............................................. | 517 | 282,248 | 21,554 | 393 | 6,762 | 431,968 |
| Groceries, confectionery, meats. | 36 | 35,155 | 2,018 | 31 | 695 | 36,459 |
| Groceries (general line)...... | 9 | 28,412 | 1,587 |  | 515 | 27,604 |
| Confectionery. ............ | 3 | 1,060 | 34 | 4 | 16 | 833 |
| Meats and meat products. - | 12 | 3,028 | 130 | 17 | 51 | 2,398 |
| Grocery, food specisities, n.e.c. | 12 | 2,655 | 267 | 10 | 113 | 5,624 |
| Farm products (edible).. | 4 | 15,627 | 1,075 | 45 | 384 | 21,292 |
| Dsiry, poultry products.... | 30 | 6,605 | 406 | 29 | 173 | 8,115 |
| Fruits, vegetables (fresh). | 14 | 9,022 | 669 | 16 | 211 | 13,177 |
| Beer, wines, distilled spirits. | 6 | 4,850 | 400 | 4 | 121 | 8,242 |
| Drugs, chemicals, sllied products. | 20 | 12,833 | 914 | 12 | 345 | 17,587 |
| Drugs......................... | 11 | 9,776 | 733 | 7 | 281 | 13,916 |
| Industrisl chemicals, explosives. |  | 2,511 | 103 78 | 3 | 39 | 1,879 |
| Psints, varnishes................. | 4 | 546 | 78 | 2 | 25 | 1,792 |
| Tobacco and products (exc. lesf). | 10 | 8,149 | 172 | 12 | 7 | 3,201 |
| Dry goods, apparel............. | 10 | 5,227 | 357 | 5 | 93 | 7,850 |
| Furniture, home furnishings. | 14 | 12,917 | 1,042 | 8 | 254 | 20,225 |
| Paper and its products........ | 8 5 | 8,347 <br> 7 <br> 17 | 999 53 | 3 5 | 345 20 | 19,706 |
| Farm products (rsw materisls). ....... | 5 | 7,913 | 53 | 5 | 20 | 889 |
| Automotive equipment, tires and tubes. | 49 | 12,217 | 1,565 | 50 | 540 | 31,117 |
| Electrical goods.. | 28 | 30,644 | 1,777 | 20 | 557 | 39,664 |
| Genersl line, spparatus, supplies. | 11 | 14,045 | 805 | 8 | 263 | 14,859 |
| Electricsl sppliances, specialties. | 17 | 16,599 | 972 | 12 | 294 | 24,805 |
| Hardware, plumbing, hesting. | 31 | 22,610 | 2,239 | 16 | 590 | 41,771 |
| Hardware. . ......................... | 4 | 6,582 |  |  | 207 | 11,209 |
| Plumbing, hesting equipment, supplies. | 27 | 16,028 | 1,581 | 16 | 383 | 30,562 |
| Lumber, construction materisls. | 26 | 14,665 | 1,291 | 13 | 440 | 32,181 |
| Lumber, millwork......... | 12 |  |  |  | 165 | 12,489 |
| Other construction materials. | 14 | 5,956 | 861 | 5 | 275 | 19,692 |
| Machinery, equipment, supplies... | 154 | 58,664 | 5,539 | 100 | 1,497 | 112,552 |
| Commercisl machines, equipment.... | 36 | 7,517 | 1,502 | 26 | 321 | 27,682 |
| Construction machinery, equiprent........ | 10 | 13,385 | 1,313 | 4 | 262 577 | 23,997 |
| Industrisl machinery, equipment, supplies. | 57 | 29,821 | 1,733 | 31 | 577 | 42,517 |
| Professional equipment, supplies........... | 14 29 | 2,500 3,336 | 383 <br> 357 | 7 30 | 134 | 7,630 6,699 |
| Service establishment equipment, supplies Other machinery, equipment, | $\begin{array}{r}29 \\ 8 \\ \hline\end{array}$ | 3,336 2,105 | 357 251 | 30 2 | 144 59 | 6,699 4,027 |
| Waste materisls........ | 12 | 5,725 | 421 | 9 | 192 | 8,130 |
| Iron, steel scrap........... | 7 | 5,156 | 320 | 5 | 131 | 6,493 |
| Other scrap, waste materials. | 5 | 569 | 101 | 4. | 61 | 1,637 |
| Other merchant wholesalers......... | 64 | 26,705 | 1,692 | 60. | 618 | 31,102 |
| Automobiles, other motor vehicles. | 8 | 7,612 | 369 | 10 | 126 | 6,978 |
| Amusement, sporting goods...... | 14 | 2,230 | 193 | 16 | 74 | 3,618 |
| Books, periodicels, newspapers.. Petroíeum and products........ | 5 7 | 2,758 1,348 | 169 77 | 1 | 65 27 | 3,183 1,470 |
| Merchant wholesslers, n.e.c.............................. | 30 | 12,757 | 884 | 26 | 326 | 15,853 1,87 |
| Manufscturers' sales branches (with stocks), totsl. | 89 | 133,678 | 6,478 | $\ldots$ | 1,926 | 128,573 |
| Groceries, confectionery, mests... | 13. | 26,558 | 955 | ... | 323 | 20,849 |
| Drugs, chemicals, allied products. | 5 | 915 | 76 | $\ldots$ | 28 | 1,868 |
| Hardware, plumbing, hesting...... | 4 | 3,105 | 188 | $\ldots$ | 64 | 3,544 |
| Machinery, equipment, supplies.. | 41 | 36,801 | 2,840 | $\ldots$ | 762 | 50,526 |
| Coumercial machines, equipment........... | 15 | 4,779 | 1,185 | $\cdots$ | 294 | 21,318 |
| Industrisl machinery, equipment, supplies | 17 | 11,714 | 724 | . | 159 | 12,106 |
| Other machinery, equipment, supplies..... | 9 | 20,308 | 943 | $\ldots$ | 309 | 17,102 |
| Manuracturers' sales branches, n.e.c. | 26 | 66,299 | 2,419 | $\cdots$ | 749 | 51,786 |
| Manufacturers' sslea offices (wfthout stocks), total.. | 31 | 40,538 | 811 | $\ldots$ | 232 | 16,284 |
| Mardware, plumbing, heating. | 3. | 492 | 42 |  | 11 | 830 |
| Manufscturera' aales offices, n.e.c....................... | 28 | 40,046 | 769 | $\ldots$ | 221 | 15,454 |
| Agents, brokers, total. | 74 | 182,225 | 906 | 81 | 254 | 17,758 |
| Groceries, confectionery, mests. | 16 | 32,535 | 242 | 20 | 56 | 4,230 |
| Farm products (edible)........ | ${ }_{6}^{6}$ | 5,217 | $\begin{array}{r}55 \\ 454 \\ \hline\end{array}$ | $\begin{array}{r}4 \\ 3 \\ \hline\end{array}$ | 15 | 1,132 |
| Farm products (raw materisls).. | 24 | 134,217 | 454 | 33 | 131 | 8,595 |
| Lumber, construction materials........................................................ | 4 | 2,891 | 35 | 5 | 11 | 738 3,063 |
| Agents and brokerb, n.e.c.................................. | 24 | 7,365 | 120 | 19 | 41 | 3,063 |

Table 102.-STANDARD METROPOLITAN AREAS-Continued
Establishments, Sales, Pay Roll, and Personnel, ay Type of Operation and Kind of Business: 1948

| Metropolitan area, type of operation, and kind of business | Establishments <br> (Number) | Sales, entire year <br> (Thousand dollars) | Pay roll, entire year <br> (Thousand dollars) | Active proprie tors,* November <br> (Number) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Employees <br> (Number) | Pay roll <br> (Dollars) |
| TULSA METROPOLITAN AREA, ${ }^{2}$ total.. | 528 | 368,349 | 21,970 | 258 | 6,572 | 427,322 |
| Administrative, auxiliary units.. Wholesale establishments......... | 11 517 | $\begin{array}{r} 3,991 \\ 364,358 \end{array}$ | $\begin{array}{r} 1,477 \\ 20,493 \end{array}$ | 258 | $\begin{array}{r} 407 \\ 6,165 \end{array}$ | $\begin{array}{r} 29,214 \\ 398,108 \end{array}$ |
| WHOLESALE ESTABLISHMENTS Type of Operation |  |  |  |  |  |  |
| Merchant wholesalers..... | 341 | 170,981 | 14,738 | 195 | 4,599 | 283,131 |
| Manufacturera' sales branches, offices, total. | 105 | 143,834 | 5,095 | 3 | 1,341 | 101,144 |
| Sales branches (with stocks)............ Salea officea ( $\mathbf{W}$ thout stocks)......... | 73 32 | $\begin{aligned} & 74,124 \\ & 69,710 \end{aligned}$ | 4,384 711 | 1 | 1,194 | $\begin{aligned} & 87,648 \\ & 13,496 \end{aligned}$ |
| Petroleum bulk stations, terminala. | 26 | 14,767 | 352 | 28 | 117 | 7,167 |
| Agents, brokers.. ......... | 38 | 31,986 | 269 | 30 | 87 | 5,729 |
| Asaemblers (mainly farm products). | 7 | 2,790 | 39 | 2 | 21 | 937 |
| Type by Kind of Business |  |  |  |  |  |  |
| Merchant wholesalers, total. | 341 | 170,981 | 14,738 | 195 | 4.599 | 283,131 |
| Groceries, confectionery, meata. | 26 | 21,021 | 1,049 | 18 | 396 | 19,843 |
| Groceries (general line).... | 7 | 17,586 | 791 | 1 | 258 | 14,301 |
| Confectionery.......... | 3 | 577 | 30. | $\cdots$ | 15 | 717 |
| Meats and meat products. | 4 | 1,511 | 62. | 4 | 22 | 1,178 |
| Grocery, food specialties, n.e.c. | 12 | 1,347 | 166 | 13 | 101 | 3,647 |
| Farm producta (edible)... | 27 | 15,720 | 1,656. | 28. | 778 | 32,998 |
| Dairy, poultry products. | 17 | 11,258 | 1,379 | 15 | 679 | 28,211 |
| Fruits, vegetables (fresh). | 10 | 4,462 | 277 | 13 | 99 | 4,787 |
| Beer, wines, distilled spirits. | 10 | 4,901 | 291 | 9 | 103 | 5,851 |
| Drugs, chemicals, allied products. | 15 | 5,009 | 364 | 8 3 | 116 | 6,575 |
| Tobacco and products (exc. lear). | 5 | 5,079 | 163 | 3 | 57 | 2,689 |
| Paper and its products......... | 9 | 6,863 | 1,156 | 1 | 255 | 20,871 |
| Automotive equipment, tires and tubes.. | 44 | 6,964 | 951 | 30 | 362 | 20,179 |
| Electrical goods......................... | 20 | 15,910 | 1,002, | 11 | 280 | 19,391 |
| Hardware, plumbing, heating...... | 14 | 6,612, | 628 | 4 | 155 | 12,629 |
| Lumber, construction materials. | 8 | 3,598 | 420 | 5 | 134 | 8,517 |
| Lumber, millwork.... | 5 | 2,399 | 221 | 4 | 61 | 4,431 |
| Other construction materiala. | 3 | 1,199 | 199 | 1 | 73 | 4,086 |
| Machinery, equipment, supplies. | 111 | 55,419 | 5,001 | 48 | 1,354 | 96,320 |
| Commercial machines, equipment. | 15 | 1,607 | 188 | 10 | 57 | 2,887 |
| Farm-dairy machinery, equipment....... | 3 | 1,495. | 122 | 2 | 30 | 2,124 |
| Industrial machinery, equipment, supplies | 65 | 47,656 | 3,970 | 21 | 1,014 | 77,120 |
| Profeasional equipment, aupplies......... | 11 | 1,528 | 227 | 7 | 89 | 4,356 |
| Service establishment equipment, supplies. | 14 | 1,967 | 255 | 7 | 97 | 5,023 |
| Other machinery, equipment, supplles....... | 3 | 1,166 | 239 | 1 | 67 | 4,810 |
| Waste materials....... | 10 | 1,947 | 204 | 9 | 96 | 3,418 |
| Other merchant wholesalers. | 42 | 21,938 | 1,853 | 21 | 513 | 33,850 |
| Automobiles, other motor vehicles. |  | 5,690 | 403 | 5 | 104 | 7,769 |
| Amusement, sporting goods......... | 7 | 867 | 82 | 3 | 25 | 1,257 |
| Petroleum and products.. ... | ${ }^{4}$ | 2,636 | 166 |  | 45 339 | 3,408 |
| Merchant wholesalers, n.e.c. | 23 | 12,745 | 1,202 | 13 | 339 | 21,416 |
| Manufacturers' asles branches (with stocks), total. | 73 | 74,124 | 4,384 | 2 | 1,194 | 87,648 |
| Groceries, confectionery, meata. | 12 | 13,930 | 964 | $\cdots$ | 285 | 18,588 |
| Drugs, chemicals, allied producta. | 6 | 1,950 | 247 | ... | 62 | 5,273 |
| Hardware, plumbing, heating. . . . . . . . | 3 | 3,047 | 145 | . $\cdot$. | 53 | 2,743 |
| Machinery, equipment, supplies...... . | 35 | 35,750 | 2,075 | 2 | 521 | 42,294 |
| Manufacturers' aales branches, n.e.c.. | 17 | 19,447 | 953 | $\cdots$ | 273 | 18,750 |
| Manufacturers' salea offices (without atocks), total. | 32 | 69,710 | 711 | 1 | 147 | 13,496 |
| Machinery, equipment, suppliea.. | 14 | 5,393 | 262 | 1 | 48 | 4,486 |
| Manufacturers' aales offices, n.e.c. | 18 | 64,317 | 449 | $\cdots$ | 99 | 9,010 |
| Agents, brokers, total. | 38 | 31,986 | 269 | 30 | 87 | 5,729 |
| Farm products (edible)... | 3 | 1,056 | 16 | $\cdot$ | 5 | 294 |
| Farm products (raw materials). | 5 | 15,310 | 61 | 4 | 24 | 1,094 |
| Machinery, equipment, supplies. | 15 | 3,908 | 126 | 13 | 32 | 3,093 |
| Agenta and brokers, n.e.c..................................... | 15 | 11,72 | 66 | 13 | 26 | 1,248 |
| * Proprietors or unincorporated busineasea. <br> $x$ Withheld to avoid diaclosure. <br> n.e.c. Not elsewhere classified. |  | ${ }^{1}$ Coextensiv <br> ${ }^{2}$ Coextensiv | ve with Oklahoma Co ve with Tulsa Count | inty. |  |  |


Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE ${ }^{1}$ Continued
Establishments, Sales, Pay Roll, and Personnel-Total; Establishments and Sales-Merchant Wholesalers and Otaer Operating Types: 1948

| County and city | Total |  |  |  |  |  | Merchant wholesalers |  | Other operating types |  | County and city | Total |  |  |  |  |  | Merchant wholesalers |  | Other operating types |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Establish. ments <br> (Num ber) | Sales, entire year <br> (Thousand dollars) | Pay roll, entire year <br> (Thousand dollars) | Active proprietors,* November (Number) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  |  |  | Estab. lishments(Number) | Sales, entire year <br> (Thousand dollars) |  | Pay roll, entire year <br> (Thousand dollars) | Active proprietors, ${ }^{*}$ Novem. ber <br> (Num ber) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  |  |  |  |  |
|  |  |  |  |  |  |  | Establish-ments(Num-ber) | Sales, entire year (Thousand dollars) |  |  |  |  |  |  |  | Establish ments <br> (Number) | Sales, entire year (Thousand dollars) | Establish ments (Num bet) | Sales, entire year <br> (Thousand dollars) | Estab. lishments <br> ( ${ }^{\text {Num }}$ ber) | Sales, entire year <br> (Thousand dollars) |
|  |  |  |  |  | Em. ployees (Num. ber) | Pay roll <br> (Dollars) |  |  |  |  |  |  |  | $\begin{gathered} \text { Em- } \\ \text { ployecs } \\ \text { (Num } \\ \text { ber) } \\ \hline \end{gathered}$ | Pay roll <br> (Dollars) |  |  |  |  |  |  |
| Noble County................ Perry. Remainder of County.. | $\frac{31}{18}$ | 7,893 | $\begin{array}{r}145 \\ \hline 87\end{array}$ | 21 | 58 | 2,781 | 6 | $\frac{2,436}{2,436}$ | $\frac{25}{12}$ | 5,457 | Roger Mills County | 11 | 983 | 23 | 8 | 14 | 558 |  | $\ldots$ | 11 | 98 |
|  | 18 13 | 3,790 | 87 58 | $\begin{array}{r}13 \\ 8 \\ \hline\end{array}$ | 37 21 | 1,628 1,153 | ${ }^{6}$ | 2,436 $\ldots$ | 12 13 | 1,354 |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  | Rogers County.............. | $\frac{22}{12}$ | 1,973 | $\frac{65}{39}$ | 18 | 48 | 1,656 | 6 | ( ${ }^{249}$ | $\frac{16}{8}$ | $\frac{1,724}{(x)}$ |
| Nowata County. Okfuskee County. | 16 17 | 3,404 1,955 | 179 93 | 12 | 76 54 | 3,675 1,848 | 7 | 2,160 764 | 13 | 1,244 1,191 | Claremore............. | 12 10 | $\begin{array}{r}1,077 \\ \hline 866\end{array}$ | 39 26 | 88 10 | 26 22 | 998 658 | 4 | (x) | 8 8 8 | ( $\mathbf{( x )}$ |
| 0klahoma County........... <br> Administrative, auxiliary units....... Wholesale establishments, total Bethany $\qquad$ $\qquad$ $\qquad$ $\qquad$ 0klahoma City......... <br> Remainder of County.. | 774 | (x) | 32,263 | 516 | 20,017 | 645,853 |  |  | .. | $\ldots$ | Seminole County | 69 | 17,552 | 902 | 33 | 353 | 17,850 | 38 | 12,522 | 31. | 5,030 |
|  |  |  |  |  |  |  |  |  |  |  | Seminole............... | 40 | 13,571 | 683 | 11 | 232 | 13,543 | 22 | 9,793 | 18 | 3,778 |
|  | 8 | (x) | 1,282 | $\cdots$ | 407 | 26,815 | $\ldots$ | $\ldots$ | $\ldots$ |  | Wewoka................ | 118 | 2,866 1,115 | $\begin{array}{r}135 \\ 84 \\ \hline\end{array}$ | 13 9 | 84 37 | 2,579 1,728 | 11 5 | 2,216 513 | 7 6 | 650 602 |
|  | 766 | 693,564 | 30,981 | ${ }^{516}$ | 9,610 | 619,038 | 517 |  | 249 | 411,316 | Sequoyah County........... | 13 | 13,220 | 60 | 12 | 42 | 1,287 | 1 | (x) | 12 | (x) |
|  | 2 7 | (x) ${ }_{\text {(x) }}$ | ( ${ }_{(x)}$ | ( x ( x ) | (x) | (x) |  | $\begin{aligned} & (x) \\ & (x) \end{aligned}$ | $\cdots$ | (x). | Sequat Countr |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  | Stephens Coun | 46 | 18,879 | 478 | $\frac{30}{28}$ | 277 | 12,847 | 24 | $\frac{10,260}{(x)}$ | $\frac{22}{16}$ | $\frac{8,619}{(x)}$ |
|  | 686 71 | 532,928 159,561 | 29,382 1,507 | 437 72 | 9,060 | $\begin{array}{r} 588,955 \\ 28,254 \end{array}$ | 475 38 | $\underset{(x)}{265,425}$ | 211 33 | $\begin{gathered} 267,503 \\ (x) \end{gathered}$ | Demainder of County.... | 7 | 14,314 | 89 | 2 | ${ }_{51}^{226}$ | 2,235 | 1 | (x) | 6 | (x) |
| Okmulgee County Herryetta. Okmulgee.$\qquad$ Remainder of County.. | 52 | 8,040 | 451 | 47 | 223 | 8,442 | 30 | 5,041 | 22 | 2,999 | Texas County. | 54 | 31,059 | 386 | 35 | 178 | 7,887 | 11 | 2,391 | 43 | 28,668 |
|  | 13 | 2,200 | 88 | 16 | 53 | 1,684 | 6 |  | 11 | (x) ${ }_{1}$ ( 899 | T11 man County | 35 | 11,967 | 136 | 29 | 69 | 2,903 | 8 | 429 | 27 |  |
|  | 33 | 5,237 | 334 | 27 | 137 | 5,867 | 22 | (x) ${ }^{3,338}$ | 11 | ${ }_{(1,8)}^{1,89}$ |  |  |  |  |  | 46 | 1,724 | 6 | (x) | 18 | (x) |
|  | 6 | 603 | 29 | 4 | 33 | 891 | 2 | (x) |  | (x) | Remainder of County.... | 11 | 2,943 | 41 | 6 | 23 | 1,179 | 2 | (x) | 9 | x) |
| Osage County Pawhuska$\qquad$$\qquad$ Remainder of County.. | 24 | 2,773 | 91 | 19 | 55 | 2,138 | 7 | 813 | 17 | 1,960 |  |  |  |  |  |  |  |  |  |  |  |
|  | 15 | 1,030 1,743 | 30 61 | 6 13 | 15 40 | 559 1,579 | 3 | 380 433 | 12 | 650 1,310 |  |  |  |  |  |  |  |  |  |  |  |
|  |  | 1,143 |  |  |  |  |  |  |  | 1,310 | Tulsa County | 528 | 368,349 | 21,970 | 258 | , 272 | 427,322 | .. | - - ... | $\ldots$ |  |
| Ottawa County............. Miami Picher.$\qquad$$\qquad$ Remainder of County.. | 36 | 4,840 | 297 | 34 | 143 | 6,024 | 22 | 2,986 | 14 | 1,854 | Administrative, |  |  |  |  |  |  |  |  |  |  |
|  | 22 | 3,514 | 190 | 18 | 95 36 | -3,793 | 14 | (x) ${ }^{2,242}$ | 8 | (x) ${ }_{\text {(x) }}$ | auxiliary units........ | 11 | 3,991 | 1,477 | $\ldots$ | 407 | 29,214 | .. | ... | $\ldots$ |  |
|  | 8 | 781 545 | 90 17 |  | 36 12 | $\begin{array}{r}1,899 \\ \hline 322\end{array}$ | 1 | (x) | 5 | (x) | Wholesale establishments, total............. | 517 | 364,358 | 20,493 | 258 | 6,165 | 398,108 | 341 | 170,981 | 176 |  |
| Pammee County............ | 14 | (x) | (x) | (x) | (x) | (x) | $\ldots$ | $\ldots$ | $\ldots$ | $\ldots$ | Sand Spring | 491 | 4619 345,402 |  | 239 | 6,080 |  | 32 | (x) | 159 | 寿, 464 |
|  |  |  |  |  |  |  |  |  |  |  | Remainder of Coun | 22 | 18,537 | 182 | 16 | 73 | 3,714 | 6 | (x) | 16 |  |
| ```Administrative, auxiliary units....... Wholesale establish- menta. ...................``` | 1 | (x) | (x) | (x) | (x) | (x) | $\ldots$ | $\ldots$ | $\ldots$ |  | Wagoner County. | 14 | 1,348 | 28 | 8 | 21 | 555 | 2 | (x) | 12 | (x) |
|  | 13 | 2,187 | 71 | 11 | 41 | 1,764 | 4 | 198 | 9 | 1,989 |  |  |  |  |  | . |  |  |  |  |  |
| Payne County. <br> Cushing. . . . . . . . . . . . . <br> Stillwater. $\qquad$ Remainder of County.. | 46 | 8,868 | 356 | 31 | 148 | 6,706 | 21 | 6,094 | 25 | 2,774 | Washington Coun | 28 | (x) | (x) | (x) | (x) | (x) | $\cdots$ | ... | $\ldots$ |  |
|  | 23 | 5,612 | 220 | 12 | 92 | 3,964 | 15 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 14 | 2,334 | 77 | 12 | 35 | 1,501 |  | (x) | 10 | (x) | Administrative, |  |  |  |  |  |  |  |  |  |  |
|  | 9 | 922 | 59 | 7 | 21 | 1,241 | 2 | (x) | 7 | (x) | auxlliary units......... Wholesale establish- | 2 | (x) | (x) | (x) | (x) | (x) | ... | . | $\ldots$ |  |
| Pittsburg County.......... McAlester. ............ Remainder of County.. | 56 | 15,599. | 764 | 47 | 288 | 14,491 | 31 | 9,377 | 25 | 6,222 | ments, total........... | 26 | 11,280 | 312 | 23 | 98 | 4,831 | 15 |  | 11 |  |
|  | 44 | 11,406 | 704 | 32 | 253 | 13,168 | 28 | 8,649 | 16 | 2,757 | Bartieaville.......... | 22 | 11,196 | 312 | 18 5 | 98 | 4,831 | 14 |  | 8 3 | (x) |
|  | 12 | 4,193 | 60 | 15 | 35 | 1,323 | 3 | 728 | 9 | 3,465 | Remainder of County. | 4 |  | . | 5 | ... |  |  |  |  |  |
| Pontotoc County Ada.$\qquad$ Remainder of County.. | 50 | 11,945 | 493 | 36 | 231 | 10,007 | 22 | 5,741. | 28 |  | Washita County. | 21 | 4,709 | 96 | 11 | 39 | 1,711 | 3 | 262 | 18 | 4,447 |
|  | 41 | 8,960 | 442 | 29 | 185 | 8,666 | 21 | (x) | 20 | (x) |  | 46 |  | 379 | 24 | 144 | 6,503 | 7 | 13,776 | 39 |  |
|  | 9 | 2,985 | 51 | 7 | 46 | 1,341 | 1 | (x) | 8 | (x) |  | 26 | 18,734 | 283 | 19 | 109 | 4,882 | 6 | (x) | 20 | (x) |
| Pottawatomie County...... <br> Shawnee <br> ............... <br> Remainder of County.. | 52 | 14,374 | 813 | 52 | 330 | 15,600 | 34 | 9,448 | 18 | 4,926 | Remainder of County.... | 20 | 5,057 | 96 | 5 | 35 | 1,621 | 1 | (x) | 19 | (x) |
|  | 41 | 12,694 | 735 | 41 | 291 | 14,106 | 28 | 8,658 |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 11 | 1,680 | 78 | 11 | 39 | 1,494 | 6 | 790 | 5 | 890 | Woodward County. | 28 | 13,913 | 364 | 16 | 146 | 6,411 | 13 | 4,318 | 15 | (x) |
|  | 12 | 2,161 | 97 | 7 | 33 | 2,124 | 6 | 1,633 | 6 | 528 | Woodward. ............. Remainder or County... | 21 7 | 7,892 6,021 | 315 49 | 12 | 109 37 | 5,522 889 | 12 | (x) | 9 | (x) |

Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE
Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948


* Proprietora of unincorporated businesses.
$x$ Withheld to avoid diaclosure.


## OREGON

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Table 101.-THE STATE
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[^95]Table 101-THE STATE-Continued
Establishments, Sales, Expenses, Pay Roll, Personnel, and Stocks, by Type of Operation and Kind of Business: 1948


Table 102.-STANDARD METROPOLITAN AREAS
Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business. 1948


[^96]Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE ${ }^{1}$
Establishments, Sales, Pay Roll, and Personnel-Total; Establishments and Sales-Merchant Wholesalbrs and Other Operating Types: 1948


## WHOLESALE TRADE—STATE STATISTICS

Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE ${ }^{1}-$ Continued
Establishments, Sales, Pay Roll, and Personnel-Total; Establishments and Sales-Merchant Wholesalers and Otber Operating Types: 1948

| County and city | Total |  |  |  |  |  | Merchant wholesalers |  | Other operating types |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Establishments <br> (Number) | Sales, entire year <br> (Thousand dollars) | Pay roll, entire year <br> (Thousand dollats) | Active proprietors,* November (Number) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  | Establishments (Number) | Sales, entire year <br> (Thousand dollars) | Establishments (Number) | Sales, entire year <br> (Thousand dollars) |
|  |  |  |  |  | Employecs (Number) | Pay roll <br> (Dollars) |  |  |  |  |
| Wssco County. | 35 | 10,599 | 662 | 25 | 242 | 11,674 | 17 | 4,597 | 18 | 6,002 |
| The Dalles............ | 26 | 7,697 | 506 | 21 | 183 |  | 16 |  | 10 |  |
| Remainder of County..... | 9 | 2,902 | 156 | 4 | 59 | -3,371 | 1 | (x) | 8 | (x) |
| Washington County.. | 26 | 15,827 | 465 | 19 | 139 | 8,759 | 10 | 9,024 | 16 | 6,803 |
| Wheeler County. .............. | 4 | 771 | 39 | 5 | 10 | 402 | . $\cdot$. | ... | 4 | 771 |
| Yambill County. | 33 | 21,058 | 1,266 | 21 | 632 | 34,092 | 11 | 6,085 | 22 | 14,973 |
| McMinnville......... | 13 | 8,537 | 385 | 6 | 128 | 8,391 | 5 | 2,673 | 8 | 5,864 |
| Remainder of County.... | 20 | 12,521 | 881 | 15 | 504 | 25,701 | 6 | 3,412 | 14 | 9,109 |

* Proprietors of unincorporsted businesses.
x Withheld to svoid disclosure.
${ }^{3}$ Bssed on sdvance 1950 populistion estimates.

Table 104-COUNTIES WITH 50 ESTABLISHMENTS OR MORE
Establisements, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948

| County, type of operation, and kind of business | Establishments <br> (Number) | Sales, entire year (Thousand dollars) | Pay roll, entire year <br> (Thousand dollars) | Active proprietors, ${ }^{*}$ November (Number) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Employees (Number) | Pay roll (Dollars) |
| coas county, total......... | 53. | 24,743 | 1,088 | 26 | 290 | 20,665 |
| Merchant wholesalers, total. | 33 | 10,629 | 814 | 14 | 216 | 15,442 |
| Farm products (edible). <br> Automotive equipment, tires and tubes <br> Mschinery, equipment, supplies. <br> Merchant wholesslers, n.e.c............................. | 3 5 10 15 | 1,099 1,024 2,491 6,015 | 112 143 199 360 | 1 1 5 8 | 36 40 43 97 | 1,989 2,619 4,034 6,800 |
| Other opersting types.. | 20 | 14,114 | 274 | 12 | 74 | 5,223 |
| DOBCLAS COUNTY, total.. | 62 | 20,206 | 1,526 | 52 | 516 | 32,541 |
| Merchant wholesalers, total. | 38 | 13,122 | 1,252 | 31 | 404 | 26, 247 |
| Groceries, confectionery, mests......... <br> Farm products (edibie)........................ <br> Automotive equipment, tires and tubes.. <br> Lumber, construction materials........... <br> Machinery, equipment, supplies............. <br> Merchant wholesalers, n.e.c.................. | 4 4 5 5 11 9 | 1,317 1,561 665 2,153 4,222 3,204 | 61 87 108 351 394 251 | 4 4 3 5 9 6 | 20 52 39 115 102 76 | 1,150 2,626 ,, 333 7,153 7,319 5,666 |
| Petroleum bulk ststions, terminals.. | 21 | 6,044 | 222 | 19 | 66 | 4,589 |
| Assemblers (matnly farm products)....................... | 3 | 1,040 | 52 | 2 | 46 | 1,705 |
| JACKSON COUNTY, total. | 91 | 45,786 | 3,920 | 69 | 1,859 | 89,085 |
| Merchant wholesalers, total. | 56 | 22,852 | 1,502 | 55 | 422 | 30,822 |
| Farm producte (edible)..... |  | 2,249 | 140 | 5 | 47 | 2,805 |
| Beer, wines, distilled spirits........ | 4 | 519 | 60 | 5 | 13 | 741 |
| Automotive equipment, tires and tubes. | 5 | 944 | 199 | 2 | 59 | 3,874 |
| Hardware, plumbing, hesting............ | 3 | 1,638 | 127 | 2 | 53 | 2,904 |
| Lumber, construction materials......... Mschinery, equipment, supplies. | 88888 | 8,639 2,862 | 384 283 | 10 | 83 69 | 7,548 6,283 |
| Mschinery, equipment, supplies. Waste materials.................... | 12 | 2,862 | 283 3 | 11 | 69 <br> .. | 6,283 |
| Merchant wholesalers, n.e.c. | 14 | 5,922 | 306 | 14 | 98 | 6,567 |
| Manufacturers' sales branches, offices. | 8 | 3,757 | 127 |  | 42 | 2,746 |
| Petroleum bulk ststions, terninals..... | 13 | 5,277 | 210 | $\stackrel{7}{6}$ | 65 | 5,133 |
| Agents, brokers........... | 4 | 5,156 | 240 | 6 | 122 | 4,978 |
| Assemblers (malnly farm products). | 10 | 8,744 | 1,341 | 2 | 1,208 | 45,406 |
| KLamath county, total.. | 82 | 41,380 | 2,659 | 50. | 837 | 56,031 |
| Merchant wholesalers, total. | 48 | 24,132 | 2,219 | 29 | 654 | 44,429 |
| Farm products (edible)................ |  | 3,632 | 425 | 1 | 137 | 7,474 |
| Automotive equipment, tires and tubes... | 4 5 | 1,767 | 151 | 6 3 | 40 | 1,778 |
| Electrical goods. ...................... | 5 | 858 | 135 | 4 | 33 | 2,733 |
| Machinery, equipment, supplies | 14 | 5,022. | 500 | 7 | 136 | 11,053 |
| Merchant wholesalers, n.e.c... | 17 | 12,774 | 958 | 8 | 292 | 19,362 |
| Petroleum bulk ststions, terminals.. | 19 | 6,110 | 221 | 12 | 66 | 4,835 |
| Assemblers (mainiy farm products), total. | 8. | 6,937 | 143 | 5. | 78 | 4,994 |
| Farm products (edible) <br> Assemblere, n.e. <br> n.e.c............. .... | 5 3 | 5,447 1,490 | 107 36 | 3 2 | 65 13 | 4,143 |
| Other opersting types. | 7 | 4,201 | 76 | 4 | 39 | 1,773 |

[^97]Table 104--COUNTIES WITH 50 ESTABLISHMENTS OR MORE-Continued
Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948


## PENNSYLVANIA

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Allentown-Bethlehem-Easton

Allentown-Bethlehem-Easton

Allentown-Bethlehem-Easton

Allentown-Bethlehem-Easton

Allentown-Bethlehem-Easton

Allentown-Bethlehem-Easton

Allentown-Bethlehem-Easton       Metropolitan Area................ 37.05       Metropolitan Area................ 37.05       Metropolitan Area................ 37.05       Metropolitan Area................ 37.05       Metropolitan Area................ 37.05       Metropolitan Area................ 37.05       Metropolitan Area................ 37.05       Metropolitan Area................ 37.05

Philadelphia Metropolitan Area

Philadelphia Metropolitan Area

Philadelphia Metropolitan Area

Philadelphia Metropolitan Area

Philadelphia Metropolitan Area

Philadelphia Metropolitan Area

Philadelphia Metropolitan Area

Philadelphia Metropolitan Area .....  .....  .....  .....  .....  .....  ..... 37.07 .....  .....  .....  .....  .....  .....  ..... 37.07 .....  .....  .....  .....  .....  .....  ..... 37.07 .....  .....  .....  .....  .....  .....  ..... 37.07 .....  .....  .....  .....  .....  .....  ..... 37.07 .....  .....  .....  .....  .....  .....  ..... 37.07 .....  .....  .....  .....  .....  .....  ..... 37.07 .....  .....  .....  .....  .....  .....  ..... 37.07      Pittsburgh Metropolitan Area      Pittsburgh Metropolitan Area      Pittsburgh Metropolitan Area      Pittsburgh Metropolitan Area      Pittsburgh Metropolitan Area      Pittsburgh Metropolitan Area      Pittsburgh Metropolitan Area      Pittsburgh Metropolitan Area .....  .....  .....  .....  .....  ..... 37.09 .....  .....  .....  .....  .....  ..... 37.09 .....  .....  .....  .....  .....  ..... 37.09 .....  .....  .....  .....  .....  ..... 37.09 .....  .....  .....  .....  .....  ..... 37.09 .....  .....  .....  .....  .....  ..... 37.09 .....  .....  .....  .....  .....  ..... 37.09 .....  .....  .....  .....  .....  ..... 37.09

Altoona Metropolitan Area....... 37.05

Altoona Metropolitan Area....... 37.05

Altoona Metropolitan Area....... 37.05

Altoona Metropolitan Area....... 37.05

Altoona Metropolitan Area....... 37.05

Altoona Metropolitan Area....... 37.05

Altoona Metropolitan Area....... 37.05

Altoona Metropolitan Area....... 37.05     Reading Metropolitan Area     Reading Metropolitan Area     Reading Metropolitan Area     Reading Metropolitan Area     Reading Metropolitan Area     Reading Metropolitan Area     Reading Metropolitan Area     Reading Metropolitan Area .....  .....  .....  .....  ..... 37.11 .....  .....  .....  .....  ..... 37.11 .....  .....  .....  .....  ..... 37.11 .....  .....  .....  .....  ..... 37.11 .....  .....  .....  .....  ..... 37.11 .....  .....  .....  .....  ..... 37.11 .....  .....  .....  .....  ..... 37.11 .....  .....  .....  .....  ..... 37.11

Erie Metropolitan Area

Erie Metropolitan Area

Erie Metropolitan Area

Erie Metropolitan Area

Erie Metropolitan Area

Erie Metropolitan Area

Erie Metropolitan Area

Erie Metropolitan Area .....  .....  .....  ..... 37.06 .....  .....  .....  ..... 37.06 .....  .....  .....  ..... 37.06 .....  .....  .....  ..... 37.06 .....  .....  .....  ..... 37.06 .....  .....  .....  ..... 37.06 .....  .....  .....  ..... 37.06 .....  .....  .....  ..... 37.06

Scranton Metropolitan Area

Scranton Metropolitan Area

Scranton Metropolitan Area

Scranton Metropolitan Area

Scranton Metropolitan Area

Scranton Metropolitan Area

Scranton Metropolitan Area

Scranton Metropolitan Area .....  .....  .....  ..... 37.11 .....  .....  .....  ..... 37.11 .....  .....  .....  ..... 37.11 .....  .....  .....  ..... 37.11 .....  .....  .....  ..... 37.11 .....  .....  .....  ..... 37.11 .....  .....  .....  ..... 37.11 .....  .....  .....  ..... 37.11

Harrisburg Metropolitan Area

Harrisburg Metropolitan Area

Harrisburg Metropolitan Area

Harrisburg Metropolitan Area

Harrisburg Metropolitan Area

Harrisburg Metropolitan Area

Harrisburg Metropolitan Area

Harrisburg Metropolitan Area .....  .....  ..... 37.06 .....  .....  ..... 37.06 .....  .....  ..... 37.06 .....  .....  ..... 37.06 .....  .....  ..... 37.06 .....  .....  ..... 37.06 .....  .....  ..... 37.06 .....  .....  ..... 37.06

Johnstown Metropolitan Area

Johnstown Metropolitan Area

Johnstown Metropolitan Area

Johnstown Metropolitan Area

Johnstown Metropolitan Area

Johnstown Metropolitan Area

Johnstown Metropolitan Area

Johnstown Metropolitan Area .....  ..... 37.07 .....  ..... 37.07 .....  ..... 37.07 .....  ..... 37.07 .....  ..... 37.07 .....  ..... 37.07 .....  ..... 37.07 .....  ..... 37.07 Wilkes-Barre-Hazleton Metro- Wilkes-Barre-Hazleton Metro- Wilkes-Barre-Hazleton Metro- Wilkes-Barre-Hazleton Metro- Wilkes-Barre-Hazleton Metro- Wilkes-Barre-Hazleton Metro- Wilkes-Barre-Hazleton Metro- Wilkes-Barre-Hazleton Metro- politan Area politan Area politan Area politan Area politan Area politan Area politan Area politan Area ..... 37.12 ..... 37.12 ..... 37.12 ..... 37.12 ..... 37.12 ..... 37.12 ..... 37.12 ..... 37.12
Lancaster Metropolitan Area
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Lancaster Metropolitan Area
Lancaster Metropolitan Area ..... 37.07 ..... 37.07 ..... 37.07 ..... 37.07 ..... 37.07 ..... 37.07 ..... 37.07 ..... 37.07
York Metropolitan Area
York Metropolitan Area
York Metropolitan Area
York Metropolitan Area
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| Lebanon................ 37.21 | Washington........... 37.24 |
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Table 101.-THE STATE
Establishments, Sales, Expenges, Pay Roll, Personnel, and Stocks, by Type of Operation and Kind of Business: 1948


[^98]Table 101.-THE STATE-Continued
Establiskments, Sales, Expenses, Pay Roll, Personnel, and Stocks, by Typb of Operation and Kind of Business: 1948

| Type of operation and kind of business | Estab <br> lish. <br> ments <br> (Number) | Sales, year <br> (Thousand dollats) | Operating expenses ${ }^{2}$ (inc. pay roll) |  | Pay roll year <br> (Thousand dollats) |  | Paid employes, workweekended nearest- |  |  | Pay roll, workweek ended nearest- |  |  | Stocks on hand, end at cost <br> (Thousand dollars) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | $\begin{aligned} & \text { Amount } \\ & \text { (Thousand } \\ & \text { dollars) } \end{aligned}$ | Per. cent of sales |  |  | March 15 <br> (Number) | July 15 <br> (Number) | $\begin{aligned} & \text { Nov. } 15 \\ & \text { (Number) } \end{aligned}$ | March 15 (Dollats) | July 15 (Dollars) | Nov. 15 (Dollars) |  |
| Type by Kind of Business--Continued |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Merchant wholesalers--Continued |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Metals, metal work (exc. sc | 108 | 108,631 | 14,666 |  |  |  | 2,072 | 2,274 | 2,292 | 129,689 | 145,039 | 150,912 | 12,111 |
| Iron, steel and products.... Nonferrous metals, metal | 92 <br> 16 | $\begin{aligned} & 81,967 \\ & 26,664 \end{aligned}$ | $\begin{gathered} 11,748 \\ 2,918 \end{gathered}$ | 14.3 | $\begin{aligned} & \left.\begin{array}{l} 6,444 \\ 1,717 \end{array} \right\rvert\, \end{aligned}$ | 56 | 1,598 ${ }^{1,514}$ | $\begin{aligned} & 1,773 \\ & 501 \end{aligned}$ | 1,809 483 | $\begin{gathered} 102,366 \\ 27,323 \end{gathered}$ | $\begin{gathered} 113,733 \\ 31,306 \end{gathered}$ | $\begin{gathered} 120,777 \\ 30,135 \end{gathered}$ | $\substack{8,732 \\ 2,379}$ |
| aste material | 806 | 328,768 | 32,984 | 10.0 | 17,017 | 817 | 6,273 | 6,454 | 6,435 | 293,799 | 306,089 | 310,854 | 537 |
| ${ }_{\text {Iron, }}$ Otheel | 297 <br> 509 | 200,083 88,685 | 18,269 |  | 9,145 |  |  | 3,084 | 3,142 | 153,3 |  | 163,608 | ,966 |
| Other scrap, | 509 | 88,685 | 14,75 | 16.6 | 7,872 | 535 | 3,243 | 3,370 | 3,288 | 140,469 | 148,580 | 147,246 |  |
| Automobiles, other motor vehicles. <br> Amusement, sporting goods <br> Books, periodicals, newspapers. <br> Coal, coke. <br> Farm supplies <br> Jewelry. <br> Petroleum and products. <br> Merchant wholesalers, miscellaneous products.. | 1,139 | 639,376 | 57,162 | 8.9 | 30,177 | 983 | 10,202 | 10,501 | 10,607 | 521,021 | 563,206 | 579,990 | 33,189 |
|  |  |  |  |  | 4,894 |  | 1,630 |  |  |  |  |  |  |
|  | 143 | 45,421 | 6, 6,54 | 11.2 | 3,325 | 143 75 | 1,051 | 1,233 | 1,269 | 55,778 49,208 | 62, 51786 51291 |  | , |
|  | 151 | 258, | 4,212 | 16.3 | 2,778 | 68 | 1,1,725 <br> 1,793 <br> 1 | 1, 1,7385 | 1,374 | 49,208 | 51,20 | 53,720 | 4144 |
|  | 82 | 73,954 | 6,812 | 9.2 | 3,502 | 66 | 1,139 | 1,097 | 1,101 | 62, 801 | 46,315 | 120,089 | 5,867 |
|  | 184 | 33,922 | 5,731 | 16.5 | 2,821 | 229 | ${ }_{837}$ |  | 1,936 | 47,806 | 49,249 | 56,590 | 156 |
|  | ${ }^{81}$ | 28,383 | 3,821 | 13.5 | 1 1, | 46 | 538 | 602 | 568 | 29,043 | 31,698 | 32,461 | 1,123 |
|  | 224 | 72,261 | 9,680 | 13.4 | 5,1 |  | 1,889. | 1,927 | 1,890 | 91,336 | 93,076 | 94,253 | 4,277 |
| Manufacturers' sales brenches (with stocks), total | 1,110 | 2,250,088 | 206,736 | 9.2 | 118,452 | 41 | 32,461 | 33,283 | 32,794 | 2,215,649 | 2,271,049 | 2,304,890 | 117,089 |
| Groceries, confectionery, meats. <br> Confectionery. <br> Meats, meat products <br> Other grocery, food specialties | 228 | 19, | 3,708 | 5.4 | 17,563 |  | 5,355 | 5,648 | 5,611 | 326,922 | 340,979 | 355,615 | 15, |
|  | ${ }_{58}^{10}$ | 269,280 | 10,288 | ${ }_{3}^{11.8}$ | 6,136 | . | 2,101 | 2,072 | 2,074 | \% $\begin{aligned} & \text { 5,229 } \\ & 121,647\end{aligned}$ | - $\begin{array}{r}5,2818,305 \\ \hline\end{array}$ | 125,4026 | ,405 |
|  | 160 | 345,766 | 22,840 | 6.6 | 11,096 | 1 | 3,168 | 3,490 | 3,421 | 200,046 | 217,423 | 223,087 | ,456 |
| Farm products (edible). <br>  | 60 | 98,552 4,305 | 16,174 | 16.4 <br> 19.6 <br> 1 | 10,475 | ${ }^{2}$ | ${ }^{2,968}$ | $\begin{aligned} & 3,203 \\ & 143 \end{aligned}$ | $\begin{array}{r} 2,998 \\ 134 \end{array}$ | $\begin{gathered} 190,094 \\ 8,026 \end{gathered}$ | $\begin{array}{r} 217,042 \\ 0,300 \end{array}$ | $\begin{gathered} 199,256 \\ 7,404 \end{gathered}$ | 2,819 |
| Drugs, chemicals, allied products Drugs, drug sundries................... Industrial chemicals, explosives.Paints, varnishes..................... | 105 | 190,688 | 21,495 |  | 8,625 |  | 2,165 | 2,169 | 2,156 | 157,642 | 161,461 | 164,955 | 16,135 |
|  | 47 |  |  | 8 , | 4242 | 2 | 572 | 546 | ${ }_{953}^{553}$ | 3, ${ }^{3,}$ | 33,34 |  | ${ }^{2,672}$ |
|  | 49 | 44,995 | 6,717 | 14.9 | 2,586 |  | 443 | 664 | 449 | 47, | 49,153 |  | - |
|  | 15 | 18,572 | 2,549 | 13.7 | 1,377 |  | 283 | 285 | 277 | 25,42 | 22,702 | 23,866 | 1,377 |
|  |  | , | 1,185. | 14.7 |  |  |  |  |  |  |  |  |  |
|  |  | ,512 | 1,364 | 13.0 | 798 | $\cdots$ | 151 | 151 | 147 | 15,22 | 13,2 | 12,98 | 568 |
| Furniture, home furnishings. Furniture. Home furnishings, floor coverings | ${ }^{28}$ | 46,82 | 3,31 | 7.1 | 2,377 |  | 677 | 624 | 554 | 46,169 | 4,16 | 39 | ,572 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 13 | 39,050 | 2,407 | 6.2 | -,813 |  | 552 | 485 | 414 | 37,3 | 34,91 | 29,5 | 988 |
| Paper and its products. <br> Automotive equipment, tires and tubes............ | 21 53 | $\left.\begin{array}{r} 9,568 \\ 113,660 \end{array} \right\rvert\,$ | $\begin{gathered} 1,211 \\ 10,570 \end{gathered}$ | 12.6 9.3 | 883 5,799 |  | 191 1,751 | $\begin{array}{r} 189 \\ 1,827 \end{array}$ | $\begin{array}{r} 183 \\ 1,896 \end{array}$ | $\begin{gathered} 17.239 \\ 114,980 \end{gathered}$ | $\left.\begin{aligned} & 16,000 \\ & 121,550 \end{aligned} \right\rvert\,$ | $\begin{gathered} 16.879 \\ 128,981 \end{gathered}$ | 退, $\begin{array}{r}328 \\ \hline 088\end{array}$ |
| Electrical goods. <br> Wiring supplies, apparatus. <br> Electrical appliances, specialties....................... | 52 | 296,020 |  | 7.3 | 15,386 | 1 | 4,4,0 | 4,240 | 3,918 |  | 29, | 287,751 |  |
|  | 35 17 | $\begin{gathered} 279,239 \\ 16,781 \end{gathered}$ | $\begin{gathered} 20,40 \\ 1,315 \end{gathered}$ | 7.3 7.8 | 14,666 | 1 | 4,225 |  | ${ }^{3,686}$ | $\begin{gathered} 277,978 \\ 13,584 \end{gathered}$ | 281,131 13,19 | $\begin{array}{r} 274,153 \\ 13,598 \end{array}$ | 1,264 |
| Hardware, plumbing, heating. <br> Hardware, specialty lines. <br> Plumbing, heating equipment, supplies.................. | 4 | 55,290 | 7,049 | 12.7 | 4,082 |  | 1,07 | 1,062 | 1,074 | 72,324 | 72, | 75,1 | ,587 |
|  | ${ }^{7}$ | 2, ${ }_{52,881}$ | 6,234 | 32.8 11.8 | 3,546 | 2 | 965 | 963 | 979 | 10,788 | 62,80 | 65,97 | 19 |
| Lumber, construction materials............. | 42 | 64,84 | 10,749 | 16. | 5,91 |  | ,498 | 1,57 | 1,753 | 104,03 | 111,8 | 126,8 | ,174 |
| Machinery, equipment, supplies.................. <br> Cormercial machines, equippont... Farm-dairy machinery Industrial mechinery, equipment, suppiies...... Professional equipment, supplies. Service establishrent equipment, supplies..... Other machinery, equipment, supplies. | 331 | 288,374 | 43,39 | 15. | 28,316 | 12 | 7,11 | 7,286 | 7,323 | 544,661 | 535,41 | 538,850 | 18, |
|  | 121 |  | 17,721 | 33. |  |  | 3,012 |  | 3,13, | ${ }^{267,1}$ | 250, |  |  |
|  |  |  | 2,217 | 4.8 |  |  |  | 2,08 | 2,878 | 25,7 | 27, |  | 2,545 |
|  | 140 23 | 159,950 7 | 18,522 | ${ }_{18.2}^{11.6}$ | 10,906 |  | ${ }^{2,828}$ | 2,288 | 2,885 | ${ }_{15}^{19,04}$ | 202,63 | -16,464 | ,817 |
|  | 26 | 14,921 |  | 18.8 | 1,629 | 1 | 482 |  |  | 29,28 |  |  |  |
|  |  | 6,405 | ,756 | 11.8 | 1,470 |  | 129 | 130 | 120 | 9,32 | 8,\% | 9,431 | ,288 |
| Metals, metal work (exc. scrap). <br> Iron, steel and products. <br> Nonferrous metals, metal work | 40 | 123,2 |  |  |  |  | 1,650 | 1,69 | 1,729 | 115,54, | 114,399 |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  | 41,825 | 3,755 | 9.0 | 1,872 |  | 76 |  |  | 39,220 | 34,372 | 3,1 | ,79 |
| Other manuracturers' sales br Amusement, sporting goods. Farm suppities. <br> Manufacturers' sales branches, míscellaneous products.. | 88 | 320,214 | 22,313 | 7.0 | 10,987 |  | 3,169 | 3,240 | 3,188 | 201,025 | 209, 156 | 216,489 | 13,057 |
|  |  |  |  | 23.8 |  |  |  |  |  |  |  |  |  |
|  | 3 | 119 | 17 | 19.7 | 205 | ... | 62 | 64 | 61 | 3,6 | 4,31 | 4,01 | 178 |
|  | 75 | 308,935 | 19,711 | 6.4 | 9,72 |  | 2,752 | 2,800 | 2,75 | 178,860 | 183,1 | 190, | 1,6 |
| Manuracturers' sales offices (without stocks), totaz.............................. | 716 | 2,110,128 | 72,732 | 3.4 | 29,774 | 12 | 6,786 | 6,885 | 6,873 | 559,333 | 562,535 | 590,906 |  |
| Groceries, confectionery, meats. <br> Trugs, chemicals, allied products. <br> Dry goods, apparel. <br> Furniture, home furnishings. <br> Paper and its products. <br> Electrical goods.. <br> hardware, plumbing, heating.. <br> Lumber, construction materials. | 27 | 91,09 | 5,97 | 6.6 | 2,207 |  | 577 | 59 | 613 | 39, | 41 | 43 |  |
|  |  |  |  | 11. |  |  | 1,144 | 1,1 |  |  |  |  |  |
|  |  |  |  | 5.0 |  |  | $\begin{array}{r}86 \\ 178 \\ \hline\end{array}$ |  |  |  |  |  |  |
|  |  | 24,419 | 1,231 | 5.0 | ${ }^{712}$ |  | 178 | ${ }^{184}$ | 176 | 13,81 | 12,3 | 14,0 |  |
|  | 57 70 | ${ }_{139,820}^{41,062}$ | 4,197 3,229 | 10.2 2.3 | 1,775 | $\ldots$ | 606 <br> 292 | ${ }_{303}^{596}$ | 579 311 | 52, ${ }_{\text {23,922 }}$ | 48,993 | 51, 31,428 |  |
|  | 46 | 66,728 | 3,290 |  | 1,612 | 1 | 324 | 323 | 330 | 29,912 | 30,725 | 31,408 |  |
|  | 48 | 107,685 | 8,350 | 7.8 | 2,752 |  | 626 | 628 | 618 | 49,582 | 50,269 | 48,256 |  |
| Machinery, equipment, supplies. Commercial machines, equipment. Industrial machinery, equipment, supplies Other machinery, equipment, supplies. | 195 | 204, 482 | 9,507 | 4.6 | 5,588 | 2 | 1,036 | 1,064 | 1,090 | 99,174 | 98,691 | 106,448 |  |
|  |  |  |  | 24.2 |  |  |  |  |  | 21,83 | 19,448 |  |  |
|  | ${ }_{141}^{14}$ | 169,280 29,119 |  | 3.7 5.9 | 3,781 <br> 616 | $\ldots$ | 102 | 115 | 122 |  | -11,062 | 12,2 | $\cdots$ |
| er manufacturers' sales offices.... | 190 | 331,053 | 6,411 | 2.0 | ,286 |  | ,916 | ,933 | 1,941 | 168,9 | 175,80 | 186,0 | .. |
| nts, | 1,351 | 1,235,273 | 46,245 | 3.7 | 16,572 | 1,271 | 4,390 | 4,533 | 4,640 | 289,639 | 298,058 | 308,66 | 3,249 |
| roceri | 216 | 234,581 | 6,083 | 2.6 | 2,096 | 224 | 591 | 575 | 578 | 37,93 | 37,933 | 38,401 | 178 |
| Farm products (edible). <br> Dairy, poultry products. <br> Fruits, vegetables (fresh). | 130 | 206,406 | 5,551 | 2.7 | 2,156 | 164 | 695 | 717 | 718 | 37,431 | 39,587 | 38,670 | 64 |
|  | 107 | 129,799 | 4,635 | 3.6 | 1,801 | 136 | 559 | ${ }_{573}^{124}$ | 569 |  | \% $\begin{gathered}7,277 \\ 32,310\end{gathered}$ | 31,255 |  |

[^99]Table 101.-THE STATE-Continued
Establishments, Sales, Expenses, Pay Roll, Personnel, and Stocks, by Type e Operation and Kind of Business: 1948


* Proprietors of unincorporated businesses.
$x$ Yi thbeld to avoid disclosure.
n.a. Not available or not applicable.
n.e.c; Not elsewhere classified.
${ }^{1}$ Entries for agents and brokers represent brokerage or conmission received.

Table 102.-STANDARD METROPOLITAN AREAS
Estarlishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948


Table 102.-STANDARD METROPOLITAN AREAS--Continued
Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948


See footnotes at end of table.

Table 102.-STANDARD METROPOLITAN AREAS-Continued
Establishments, Sales, Pay Roll, and Personnel, ay Type of Operation and Kind of Business: 1948

| Metropolitan area, type of operation, and kind of business | Establishments (Number) | Sales, entire year <br> (Thousand dollars) | Pay roll, entire year <br> (Thousand dollars) | Active proprie tors,* November <br> (Number) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Employees <br> (Number) | Pay roll (Dollars) |
|  |  |  |  |  |  |  |
| Type of Operation |  |  |  |  |  |  |
| Merchant wholesalers. | 222 | 62,829 | 1,585 | 202 | 1,764 | 92,050 |
| Manufacturers' sales branches, offices, total. | 20 | 21,064 | 840 | $\ldots$ | 249 | 16,916 |
| Sales branches (with stocks)................................. | 15 5 | 17,645 3,419 | 798 42 | $\ldots$ | 235 14 | $\begin{array}{r}15,967 \\ \hline 949\end{array}$ |
| Petroleum bulk stations, terminals... Other operating types.............. | 24 12 | 13,405 6,131 | 628 65 | 9 | 176 27 | 11,011 1,307 |
| Type by Kind of Business |  |  |  |  |  |  |
| Merchant wholesalers, totel................................................ | 222 | 62,829 | 4,683 | 202 | 1,764 | 92,050 |
| Groceries, confectionery, meats. | 39 | 13,480 | 572 | 32 | 240 | 10,983 |
| Farm products (edible)........ | 14 | 7,698 | 876 | 10 | 294 | 16,801 |
| Beer, wines, distilled spirits... | 59 | 7,353 | 317 | 73 | 136 | 6,163 |
| Drugs, chemicals, allied products | 5 | 388 | 16 | 3 | 10 | 306 |
| Tobscco and products (exc, leaf). | 7 | 2,668 | 56 | 8 | 29 | 1,043 |
| Dry goods, apparel...... | 5 | 1,419 | 58 | 5 | 27 | 1,121 |
| Paper and its products........... | 6 | 2,647 | 293 | 1 | 100 | 4,843 |
| Automotive equipment, tires and tubes.. | 15 | 3,622 | 418 | 9 | 165 | 8,421 |
| Electrical goods..................... | 4 | 3,731 | 251 | 1 | 81 | 4,774 |
| Hardware, plumbing, heating. | 4 | 3,620 | 491 | 2 | 159 | 10,011 |
| Lumber, construction materisls | 8 | 3,612 | 388 | 5 | 120 | 7,723 |
| Machinery, equipment, supplies. | 18 | 1,244 5,096 | 132 237 | 17 | 59 120 | 2,567 5,129 |
| Waste materials.......... Merchant wholesalers, n.e. | 11 27 | 5,096 | 237 578 | ${ }_{21}^{15}$ | 120 | 5,129 12,165 |
| Merchant wholesalers, $\mathrm{n} . \mathrm{e}$ | 27 | 6,251 | 578 | 21 | 224 | 12,165 |
| Manufacturers' sales branches (with stocks), totsl. <br> Groceries, confectionery, meats. <br> Machinery, equipment, supplies............................................................... <br> Marnfacturers' sales branches, n.e.c................................................ | 15 | 17,645 | 798 | $\ldots$ | 235 | 15,967 |
|  | 6 | 12,295 | 437 | $\ldots$ | 140 | 9,392 |
|  | 6 | 1,632 | 196 | ... | 42 | 3,364 |
|  | 3 | 3,718 | 165 | ... | 53 | 3,211 |
| LANCASTER METROPOLITAN AREA, ${ }^{6}$ total.............................. | 273 | 187,326 | 7,086 | 194 | 2,583 | 131,307 |
| Administrative, auxiliary units... Wholesale establishments........... | 270 | 187, 326 | $\begin{array}{r} 198 \\ 6,888 \end{array}$ | 194 | 78 2,505 | $\begin{array}{r} 3,750 \\ 127,557 \end{array}$ |
| Wholesale establishments |  |  |  |  |  |  |
| Type of Operation |  |  |  |  |  |  |
| Merchant wholesalers....... | 196 | 74,497 | 5,020 | 161 | 1,869 | 93,543 |
| Manufsaturers' sales branches, offices. | 14 | 3,356 | 506 | 1 | 149 | 10,275 |
| Petroleum bulk stations, terminals... | 26 | 18,076 | 632 | 11 | 220 | 12,116 |
| Agents, brokers................... | 15 | 76,533 | 465 | 12 | 179 | 7,964 |
| Assemblers (mainly farm products). | 19 | 14,864 | 265 | 9 | 88 | 3,659 |
| Type by Kind of Business |  |  |  |  |  |  |
| Merchant wholesalers, total.......................................... | 196 | 74,497 | 5,020 | 161 | 1,869 | 93,543 |
| Groceries, confectionery, meats. | 27 | 11,112 | 555 | 28 | 226 | 10,972 |
| Farm products (edible)......... | 41 | 16,764 | 619 | 42 | 286 | 12,261 |
| Beer, wines, distilled spirits. | 15 | 2,697 | 181 | 20 | 63 | 3,407 |
| Drugs, chemicals, allied products. | 4 | 648 | 81 | ... | 27 | 1,154 |
| Tobacco and products (exc, leaf). | 7 | 3,020 | 88 | 6 | 34 |  |
| Dry goods, apparel............. | 4 | 945 | 74 | 2 | 23 | 1,143 |
| Paper and its products....... | 5 | 924 | 91 | 1 | 32 | 1,705 |
| Farm products (raw materisls)......... | 4 | 5,767 | 52 | 5 | 11 | 469 |
| Automotive equipment, tires and tubes. | 25 | 4,288 | 658 | 22 | 248 |  |
| Electricsl goods.................... | 5 | 9,821 | 566 | 1 | 251 | 10,144 |
| Hardware, plumbing, heating.... | 6 | 5,950 | 692 | - | 201 | 11,481 |
| Lumber, construction materials. | 3 | 1,459 | 167 | 1 | 31 | 3,354 |
| Mschinery, equipment, supplies. | 14 | 3,143 | 377 | 7 | 156 | 6,875 |
| Waste materials............ | 10 | 2,050 | 189 | 7 | 98 | 4,176 12,389 |
| Merchant wholesalers, n.e.c. | 26 | 5,909 | 630 | 19 | 182 | 12,389 |
| PHILADELPHIA METROPOLITAN AREA, 7 total. | 6,539 | (x) | 258,169 | 5,412 | 74,717 | 4,882,808 |
| Administrative, auxiliary units......... Wholesale establishmenta.................. | 36 6,503 | $\begin{aligned} & (x) \\ & 5,736,681 \end{aligned}$ | $\begin{array}{r} 9,597 \\ 248,572 \end{array}$ | 5,412 | 2,293 72,424 | $\begin{array}{r} 184,080 \\ 4,698,728 \end{array}$ |
| WHOLESALE ESTABLISEMENTS |  |  |  |  |  |  |
| Type of Operation |  |  |  |  |  |  |
| Merchant wholesalers, total............................................. | 4,662 | 2,356,921 | 146,164 | 4,506 | 45,268 | 2,723,471 |
| Service wholesalers, domestic markets.. | 4,414 | 2,044,419 | 137,764 | 4,332 | 43,054 | 2,571,056 |
| Foreign trade merchants..... | 61 | 94,770 | 1,960 | , 34 | 422 | 33,009 |
| Limited-function wholesalers.. | 187 | 217,732 | 6,440 | 137 | 1,791 | 119,406 |
| Manufacturers' sales branches, offices, total............................ | 859 | 2,416,704 | 84,384 | 29 | 22,183 | 1,627,411 |
| Sales branches (with stocks)........... | 4.4 | 1,227,564 |  | 25 | 18,075 | 1,275,640 |
| Sales offices (without stocks)............ | 415 | 1,189,140 | 17,937 |  | 4,108 | 351,771 |
| Petroleum bulk stations, terminals. | 119 | 227,965 | 8,256 | 4 | 2,312 | 167,531 |
| Agents, brokers.................... | 840 | 712,776 | 9,159 | 821 | 2,410 | 168,019 |
|  | 23 | 22,315 | 609 | 12 | 251 | 12,296 |
|  | 7 16 | 16,109 6,206 | $\begin{aligned} & 411 \\ & 198 \end{aligned}$ | 12 | 186 65 | $\begin{array}{r} 8,630 \\ 3,666 \end{array}$ | See footnotes at end of table

Table 102.-STANDARD METROPOLITAN AREAS-Continued
Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948


[^100]Table 102.-STANDARD METROPOLITAN AREAS-Continued
Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948

| Metropolitan area, type of operation, and kind of business | Establishments <br> (Number) | Sales, entire year <br> (Thousand dollars) | Pay roll, entire year <br> (Thousand dollars) | Active proprie. tors,* November <br> (Number) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Employees (Number) | Pay zoll (Dollars) |
| PHLLADELPHIA METROPOLITAN AREA--Continued Type by Kind of Business--Continued |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| Manufacturers' sales branches (with stocks)--Continued |  |  |  |  |  |  |
| Automotive equipment, tires and tubes.. | 27 | 58,634 | 3,105 | $\ldots$ | 959 | 58,886 |
| Electrical goods.... | 32 | 199,292 | 11,957 | $\ldots$ | 3,054 | 219,269 |
| Wiring supplies, apparatus.............................. | 22 | 188,228 | 11,434 |  |  | 209,207 |
| Electrical appliances, specialties......................... | 10 | 10,864 | 523 |  | 176 | 10,062 |
| Hardware, plumbing, heating... | 22 | 35,283 | 2,432 | 2 | 628 | 45,310 |
| Lumber, construction materials. | 13 | 31,655 | 3,477 | 2 | 987 | 78,476 |
| Machinery, equipment, supplies. | 135 | 129,939 | 14,969 | 10 | 4,027 | 283,156 |
| Cormercial machines, equipment. | 28 | 23,227 | 5,647 |  | 1,390 | 109,463 |
| Farm-dairy machinery, equipment.. | 3 | 11,938 | 468 | . | 120 | 8,315 |
| Industrial machinery, equipment, supplies. | 71 | 74,286 | 7,066 | 9 | 2,000 | 131,945 |
| Service establishment equipment, supplies... | 16 17 | 13,432 7,056 | 1,158 630 | $\cdots$ | 332 185 | 21,310 12,123 |
| Other machinery, equipment, supplies........ | 17 | 7,056 | 630 | 2 | 185 | 12,123 |
| Metals, metal work (exc. scrap). | 22 | 62,919 | 3,254 | 7 | 855 | 63,167 |
| Iron, steel and products.. | 16 | 40,769 | 2,424 | 7 | 662 | 47,349 |
| Nonferrous metals, metal work. | 6 | 22,150 | 830 | ... | 193 | 15,818 |
| Other manufacturers' sales branches. | 43 | 162,305 | 6,023 | 2 | 1,691 | 117,978 |
| Amusement, sporting goods.. | 5 | 4,376 | 526 |  | 192 | 10,742 |
| Manufacturers' sales branches, n.e. | 38 | 157,929 | 5,497 | 2 | 1,499 | 107,236 |
| Manuracturers' sales offices (without stocks), total.................... | 415 | 1,189,140 | 17,937 | 4 | 4,108 | 351,771 |
| Groceries, confectionery, meats. | 18 | 55,054 | 1,122 |  | 331 | 22,313 |
| Drugs, chemicals, allied products. | 28 | 61,412 | 1,899 | $\ldots$ | 775 | 45,145 |
| Furniture, home furnishings..... | 12 | 10,843 | 356 | $\ldots$ | 90 | 6,966 |
| Paper and its products....... | 33 | 27,307 | 1,821 | ... | 381 | 33,662 |
| Electrical goods......... | 35 | 102,654 | 1,048 | $\ldots$ | 185 | 19,884 |
| Hardware, plumbing, heating. | 30 | 42,501 | 1,116 | $\ldots$ | 220 | 21,300 |
| Lumber, construction materials. | 25 | 56,845 | 1,559 | $\ldots$ | 324 | 25,967 |
| Machinery, equipment, supplies.. | 103 | 107,902 | 3,073 | 2 | 609 | 58,275 |
| Other manuracturers' sales offices. | 131 | 724,622 | 5,943 | 2 | 1,193 | 118,199 |
| Agents, brokers, total. | 840 | 712,776 | 9,159 | 821 | 2,410 | 163,019 |
| Groceries, confectionery, meats. | 118 | 140,647 | 1,241 | 125 | 298 | 23,287 |
| Farm products (edible).. | 108 | 163,540 | 1,598 | 144 | 510 | 28,230 |
| Dairy, poultry products... | 20 | 72,102 | 307 | 27 | 109 | 6,181 |
| Fruits, vegetables (fresh). | 88 | 91,438 | 1,291 | 117 | 401 | 22,049 |
| Drugs, chemicals, allied products. | 16 | 6,586 | 147 | 17 | 30 | 3,054 |
| Drugs, drug sundries......... | 9 | 4,476 | 133 | 10 | 26 | 2,846 |
| Industrial chemicals, paints. | 7 | 2,110 | 14 | 7 | 4 | 208 |
| Dry goods, apparel....Clothing, furnishing | 39 | 24,301 | 201 | 26 | 48 | 3,829 |
|  |  |  |  |  |  |  |
| Clothing, furnishing, footwe Dry goods specialties, piece | 28 | 19,551 | 115 | 20 | 31 | 2,096 |
| Furniture, home furnishings........................................................... Paper and its products................................................................... | 23 | 6,453 | 147 | 24 | 50 | 2,568 |
|  | 19 | 4,384 | 212 | 13 | 33 | 2,838 |
| Farm products (raw materials). | 54 | 80,707 | 395 | 60 | 162 | 7,160 |
| Grain... | 9 | 25,241 | 44 | 17 | 14 | 816 |
| Livestock... | 7 | 8,183 | 91 | 6 | 64 | 1,644 |
| Wool, mohair............. | 25 | 30,130 | 49 | 30 | 15 | 940 |
| Farm products (inedible), n.e.c | 13 | 17,153 | 211 | 13 | 69 | 3,760 |
| Automotive equipment, tires and tubes. | 21 | 7,640 | 232 | 18 | 58 | 4,722 |
| Electrical goods.. | 68 | 35,606 | 479 | 65 | 130 | 9,898 |
| Herdware, plumbing, heating. <br> Herdware, specialty lines. <br> Plumbing, heating equipment, supplies. | 75 | 30,093 | 1,115 | 71 | 267 | 20,092 |
|  | 24 | 11,573 | 414 | 26 | 103 | 6,755 |
|  | 51 | 18,520 | 701 | 45 | 164 | 13,337 |
| Lumber, construction materials. | 16 | 3,551 | 67 | 13 | 23 | 1,459 |
| Iumber, millwork............ | 9 | 1,712 | 32 | 6 | 9 | 591 |
|  | 7 | 1,839 | 35 | 7 | 14 | 868 |
| Machinery, equipment, supplies.. <br> Commercial machines, equipment. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . <br> Industrial machinery, equipment, supplies. <br> Other machinery, equipment, supplies. | 128 | 50,542 | 1,309 | 126 | 340 | 23,575 |
|  | 10 | 3,217 | 118 | 7 | 30 | 2,191 |
|  | 97 | 33,677 | 1,048 | 99 | 268 | 18,761 |
|  | 21 | 13,648 | 143 | 20 | 42 | 2,623 |
| Metals, metal work (exc. scrap)Iron, steel and products..... | 32 | 27,330 | 332 | 23 | 65 | 6,321 |
|  | 27 | 20,381 | 301 | 20 | 58 | 5,704 |
| Nonferrous metals, metal work............................................... | 5 | 6,949 | 31 | 3 | 7 | 617 |
| Agents and brokers, n.e.c............................................ | 123 | 131,396 | 1,684 | 96 | 396 | 30,986 |
| PITtSbutgh Metropolitan area, ${ }^{8}$ total.................... | 2,945 | (x) | 131,764 | 2,064 | 37,676 | 2,560,877 |
| Administrative, auxiliary units. Wholesale establishnents................................................................... | $\begin{array}{r} 22 \\ 2,923 \end{array}$ | $\begin{gathered} (x) \\ 3,1 C 7,418 \end{gathered}$ | $\begin{array}{r} 3,403 \\ 128,361 \end{array}$ | 2,064 | $\begin{array}{r} 850 \\ 36,826 \end{array}$ | $\begin{array}{r} 70,595 \\ 2,510,282 . \end{array}$ |
| WHOLESALE ESTABLISEMENTS |  |  |  |  |  |  |
| Type of Operation |  |  |  |  |  |  |
| Merchant wholesalers.........................Manufacturers' | 1,996 | 1,105,116 | 75,921 | 1,720 | 23,060 | 1,471,878 |
|  | 521 | 1,531,607. | 42,665 | 10 | 11,247 | 849,267 |
| Sales branches (with stocks).. | 288 | 717,721 | 33,365 | 5 | 9,091 | 650,459 |
| Sales offices (without stocks) | 233 | 813,886 | 9,300 | 5 | 2,156 | 189,808 |
| Petroleum bulk stations, terminals. <br> Agents, brokers. <br> Assemblers (mainly farm products). <br> See footnotes at end of table. | 66 | 108,528 | 3,674 | 27 | 1,071 | 73,826 |
|  | 333 | 324,020 | 5,6\% | 303 | 1,279 | 106,734 |
|  |  | 37,247 | 405 |  |  | 8,577 |

See footnotes at end of table.

Table 102.-STANDARD METROPOLITAN AREAS-Continued
Establishments, Sales, Pay Roll, and personnel, by Typb of Operation and Kind of Business: 1948

| Metropolitan area, type of operation, and kind of business | Establishments <br> (Number) | Sales, entire year <br> (Thousand doliars) | Pay roll, entire year <br> (Thousand doilars) | Active proprietors,* November <br> (Number) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Employees (Number) | Pay roll (Dollars) |
| PITTSBUAGH METROPOLITAN AREA--Cont inued |  |  |  |  |  |  |
| Type by Kind of Business |  |  |  |  |  |  |
| Mercbant wholesalers, total. | 1,996 | 1,105,116 | 75,921 | 1,720 | 23,060 | 1,471,878 |
| Croceries, confectionery, meats....................................... | 230 | 129,987 | 7,819 | 198 | 2,428 | 156,944 |
| Croceries (general line) | 77 | 72,500 | 4,127 | 47 | 1,212 | 83,036 |
| Confectionery..... | 33 | 7,885 | 414 | 35 | 169 | 8,724 |
| Fish, sea roods.... | 3 | 5,966 | 263 | 8 | 98 | 6,042 |
| Meats and meat products. | 34 | 12,483 | 765 | 43 | 242 | 14,761 |
| Other grocery, food specialties. | 79 | 31,153 | 2,250 | 65 | 707 | 4,381 |
| Farm products (edible). | 160 | 96,650 | 4,568 | 194 | 1,538 | 94,465 |
| Dairy, prultry products Fruits, vegetables (fre | 47 113 | 27,302 69,348 | 2,034 | 43 151 | 600 938 | 43,389 51,076 |
| Beer, wines, distilled spirits.... | 316 | 53,847 | 2,017 | 374 | 856 | 38,142 |
| Drugs, chemicals, sllied products. | 4 | 28,720 | 1,805 | 20 | 559 | 35,049 |
| Drugs (general line)............ | 5 | 21,437 | 1,006 | $\square$ | 314 | 21,167 |
| Drugs, drug sundries (specialty li Industrial chemicals, explosives.. | 17 | 2,968 | 271 | 9 | 84 | 4,952 |
|  | 7 | 1,512 | 143 | 4 | 54 | 2,290 |
| Paints, varnishes. | 14 | 2,803 | 385 | 7 | 107 | 6,640 |
| Tobacco and products (exc. leaf)...................................... | 40 | 36,998 | 1,530 | 43 | 472 | 27,997 |
| Dry goods, apparel. | 102 | 38,908 | 2,355 | 126 | 856 | 43,515 |
| Clothing, furnishings,Dry goods (general line). | 75 | 25,628 | 1,513 | 93 | 528 | 28,938 |
|  | 3 | 9,595 | 662 |  | 246 | 10,978 |
| Dry goods specialties, piece goods, notions. | 24 | 3,685 | 180 | 33 | 82 | 3,599 |
| Furniture, home furnisbings. | 51 | 19,572 | 1,481 | 33 | 498 | 27,221 |
| Furniture (household, office) Home furnishings, floor coveri | 13 | 2,490 | 541 | 8 | 176 | 10,314 |
| Home furnishings, floor coveri | 38 | 15,082 | 940 | 25 | 322 | 16,907 |
| Paper and its products. | 42 | 32,734 | 2,831 | 18 | 898 | 56,936 |
| Wrapping paper, twine Fine paper.......... | 6 | 3,202 | 436 | 3 | 305 | 11,194 |
| Fine paper........... <br> Stationery, office | 5 8 | 10,185 371 | 775 35 | $\cdots$ | 193 | 14,488 730 |
| WalIpaper | 5 | 826 | 138 |  | 4.4 | 2,152 |
| Other paper product | 18 | 18,150 | 1,447 | 9 | 339 | 28,372 |
| Farm products (raw materials)....... Automotive | 6 | 4,514 | 187 | 10 | 64 | 3,381 |
| Automotive equipment, tires and tubes | 164 | 32,633 | 4,476 | 113 | 1,395 | 86,359 |
| Electrical goods. | 69 | 83,457 | 6,159 | 45 | 1,723 | 126,656 |
| Electrical appliances, specialti | 40 | 39,381 | 2,885 | 25 | 808 | 59,508 |
|  | 29 | 4,076 | 3,274 | 20 | 915 | 67,148 |
| Hardware, plumbing, heating. | 68 | 59,639 | 5,880 | 57 | 1,632 | 113,229 |
| Hardware................................................................. |  | 33,392 | 3,003 | 13 | 849 | 59,189 |
|  | 48 | 26,247 | 2,877 | 4 | 783 | 54,040 |
| Lumber, constmuction materials............................... | 94 | 78,398 | 6,053 | 42 | 1,550 | 119,828 |
| Lumber, millwork. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . Other construction materials...................................................... | 52 | 44,601 | 2,361 | 24 | 535 | 41,866 |
|  | 42 | 33,797 | 3,692 | 18 | 1,015 | 77,962 |
| Machinery, equipprent, supplies.................................................... <br> Comercial machines, equipment. <br> Construction machinery, equipment. <br> Farm-dairy machinery, equipment. <br> Industrial machinery, equipment, supplies. <br> Professional equipment, supplies. ................................................ <br> Service establishment equipment, supplies................................... <br> Transportation (exc. automotive) equipment, supplies.................. | 261 | 135,402 | 15,202 | 170 | 4,210 | 288,206 |
|  | 58 | 12,790 | 1,691 | 45 | 501 | 33,464 |
|  | 16 | 25,775 | 2,147 | 6 | 508 | 4,201 |
|  | 7 | 6,302 | 297 | 4 | 75 | 5,270 |
|  | 91 | 66,688 | 6,822 | 52 | 1,660 | 124,170 |
|  | 31 | 12,926 | 2,889 | 17 | 1,037 | 56,012 |
|  | 52 | 9,848 | 1,293 | 44 | 409 | 23,818 |
|  | 6 | 1,073 | 63 | 2 | 20 | 1,27 |
| Metals, metal work (exc. scrap)...................................... | 27 | 39,778 | 3,184 | 14 | 816 | 56,290 |
| Waste materials.... | 117 | 124,772 | 4,001 | 101 | 1,288 | 73,766 |
|  | 62 55 | 112,915 | 2,879 | ${ }_{4}^{45}$ | 867 | 52,379 |
| Other scrap, waste materials | 55 | 11,857 | 1,122 | 56 | 421 | 21,387 |
| Otber merchant wholesalers. | 206 | 109,107 | 6,373 | 162 | 2,277 | 123,894 |
| Automobiles, other motor vehic Arusement, sporting goods..... | 27 | 13,883 | 789 | 16 | 234 | 13,570 |
|  | 39 | 13,275 | 983 | 36 | 496 | 19,913 |
| Books, periodicals, newspaper | 9 | 4,341 | 525 | 6 | 191 | 9,734 |
| Coal, coke.... | 28 | 41,614 | 1,075 | 14 | 283 | 24,488 |
| Farms supplies. | 38 | 10,499 | 265 <br> 878 | 8 | 75 | 4,715 16,397 |
| Petroleum and products. | 19 | 6,003 | 878 435 | 11 | 265 | 16,397 8,598 |
| Merchant wholesalers, miscellaneous products. | 37 | 12,247 | 1,423 | 32 | 57 | 26,479 |
| Manuracturers' sales branches (with stocks), tctal...................... | 288 | 717,721 | 33,365 | 5 | 9,091 | 659,459 |
|  | 47 | 171,790 | 4,887 | 1 | 1,411 | 94,810 |
|  | 28 | 41,179 | 1,608 | ... | 536 | 31,830 |
| Drugs, chemicals, alried products................................. | 9 | 10,992 | 738 | $\ldots$ | 140 | 10,692 |
| Paper and its products.. Electrical | 16 | 91,397 | 3,291 | $\ldots$ | 331 | 9,067 65,445 |
| Hardware, plumbing, heating........................................ | 11 | 13,106 | 1,145 | $\ldots$ | 303 | 21,42 |
|  | 8 | 13,471 | 1,063 | 1 | 335 | 19,844 |
| Machinery, equipment, supplies......................................................... <br> Comercial machines, equipment. .................................................. <br> Industrial machinery, equipment, supplies. <br> Other machinery, equipment, supplies............................................. | 93 | 107,365 | 8,018 | 1 | 1,878 | 150,601 |
|  | 25 | 15,500 | 3,816 | $\ldots$ | 916 | 69,156 |
|  | 50 | 73,817 | 3,024 | $\cdots$ | 631 | 59,545 |
|  | 18 | 18,048 | 1,178 | 1 | 331 | 21,900 |
| Manufacturers' sales branches, | 65 | 264,027 | 12,156 | 2 | 3,560 | 255,728 |
| Manufacturers' sales offices (without stocks), total. <br> Furniture, home furnishings. <br> Paper and its products. <br> Electrical goods.. <br> Lumber, construction materials. <br> Machinery, equipment, supplies. <br>  | 233 | 813,886 | 9,300 | 5 | 2,156 | 189,808 |
|  | 9 | 13,121 | 302 | $\ldots$ | 67 | 6,732 |
|  | 20 | 7,264 | 853 | $\cdots$ | 173 | 14,764 |
|  | 26 15 | 28,731 | 570 579 | $\cdots$ | 126 |  |
|  | 74 | 94,723 | 2,209 | .. | 409 | 10,690 |
|  | 89 | 633,295 | 4,787 | 2 | 1,282 | 105,377 |

See footnotes at end of table.

Table 102.-STANDARD METROPOLITAN AREAS-Continued
Establishments, Sales, Pay Roll, and Personnbl, by Type of Operation and Kind of Business: 1948

| Metropolitan area, type of operation, and kind of business | Establishroents <br> (Number) | Sales, entire year <br> (Thousand dollars) | Pay roli, entire year <br> (Thousand dollars) | Active proprietors, ${ }^{*}$ November <br> (Number) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Enployees <br> (Number) | Pay roll (Dollars) |
| PITTSEURGH METROPOLITAN AREA-Continued |  |  |  |  |  |  |
| Type by Xind or Business--Continued |  |  |  |  |  |  |
| Agents, brokers, total. | 333 | 324,920 | 5,696 | 303 | 1,279 | 106,734 |
| Groceries, confectionery, meats. Farm products (edible). | 52 17 | $\begin{aligned} & 50,941 \\ & 36,782 \end{aligned}$ | $\begin{aligned} & \hline 543 \\ & 519 \end{aligned}$ | 52 17 | 153 172 | $\begin{aligned} & 9,255 \\ & 9,438 \end{aligned}$ |
|  |  |  |  |  |  |  |
| Drugs, drug sundries. . | 3 |  | 33 | 1 | 10 | 635 |
| Industrial chemicals, paint | 8 | 10,413 | 101 | 3 | 24 | 2,151 |
| Paper and its products........ Farm products (raw materials). | 7 9 | 2,012 22,311 | 48 115 | 888 | 17 | 924 2,217 |
| Hardware, plumbing, heating... | 31 | -9,973 | 244 | 35 | 57 | 3,689 |
|  |  |  |  |  |  |  |
| Lumber, taillwork. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 7 | 4,554 | 85 | 7 | 14 | 1,596 |
| Other construction materials. ....................................... | 6 | 3,690 | 166 | 6 | 40 | 3,434 |
|  |  |  |  |  |  |  |
| Commercial machines, equipment.............. | 6 | 1,488 | 195 | 3 | 53 | 4,342 |
| Industrial machinery, equipment, supplies | 65 | 33,947 | 1,152 | 50 | 192 | 21,915 |
| Other machinery, equipment, supplies..... | 10 | 5,115 | 286 | 9 | 46 | 5,588 |
| Metals, metal work (exc. scrap) Agents and brokers, n.e.c. | $\begin{aligned} & 23 \\ & 89 \end{aligned}$ | $\begin{array}{r} 22,368 \\ 120,624 \end{array}$ | $\begin{array}{r} 351 \\ 1,858 \end{array}$ | $\begin{aligned} & 29 \\ & 73 \end{aligned}$ | $\begin{array}{r} 78 \\ 366 \end{array}$ | $\begin{array}{r} 7,469 \\ 34,081 \end{array}$ |
| READING METHOPOLITAN AREA, ${ }^{9}$ total. | 319 | 173,795 | 9,306 | 236 | 3,206 | 180,302 |
| Type of operation |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| Sales branches (with stocks)... Sales offices (without stocks). | 31 | $\begin{aligned} & 16,507 \\ & 27,876 \end{aligned}$ | $\begin{array}{r} 1,176 \\ 180 \end{array}$ | 1 | 385 32 | $\begin{array}{r} 24,120 \\ 3,279 \end{array}$ |
| Petroleum buik stations, terninals. | 23 | 19,919 | 1,048 | 6 | 280 | 19,530 |
| Agents, brokers...... | 12 | 11,661 | 56 | 14 | 18 | 881 |
| Assemblers (mainiy farm products). | 4 | 1,127 | 72 | 2 | 28 | 1,540 |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| Groceries, confectionery, meats | 33 | 13,085 | 67 | 34 | 289 | 12,979 |
| Farm products (edible)........ | 19 | 5,764 | 408 | 21 | 143 | 8,272 |
| Beer, wines, distilled spirits. | 21 | 4,866 | 328 | 18 | 104 | 6,075 |
| Drugs, chemicals, allied products | 8 | 2,937 | 283 | 9 | 95 | 5,189 |
| Tobacco and products (exc. leaf). | 7 | 5,306 | 156 | 9 | 57 | 2,819 |
| Dry goods, apparel.... | 6 | 2,754 | 213 | 6 | 69 | 4,238 |
| Furniture, home furnishings. | 4 | 2,179 | 296 | 2 | 112 | 5,638 |
| Paper and its products....... | 6 | 1,464 | 235 | 2 | 84 | 4,223 |
| Automotive equipment, tires and tubes. | 25 | 3,051 | 515 | 22 | 214 | 10,441 |
| Electrical goods........... | 13 | 8,702 | 582 | 5 | 204 | 11,569 |
| Hardware, plumbing, heating. | 11 | 5,424 | 433 | 8 | 136 | 8,137 |
| Lumber, construction materiels | 13 | 7,666 | 564 | 9 | 174 | 12,655 |
| Machinery, equipment, supplies | 32 | 5,242 | 585 | 31 | 222 | 11,738 |
| Waste materials. | 14 | 18,819 | 1,090 | 9 | 372 | 19,135 |
| Other merchant wholesalers. | 32 | 9,466 | 415 | 28 | 188 | 7,844 |
|  |  |  |  |  |  |  |
| Groceries, confectionery, meats. | 8 | 8,519 | 284 | $\ldots$ | 122 | 6,147 |
| Drugs, chemicals, allied products | 3 | 563 | 57 | ... | 14 | 1,454 |
| Machinery, equipment, supplies.. | 7 | 1,545 | 414 | $\cdots$ | 116 | 8,276 |
| Manufacturers' sales branches, n.e.c. | 13 | 5,880 | 421 | 1 | 133 | 8,243 |
| SCRANTON METROPOLITAN AREA, ${ }^{10}$ total. | 415 | 179,373 | 11,156 | 311 | 3,742 | 218,277 |
| Administrative, auxiliary units. Wholesale establishments......... | 3 412 | 179,373 | $\begin{array}{r} 164 \\ 10,992 \end{array}$ | 311 | $\begin{array}{r} 46 \\ 3,696 \end{array}$ | $\begin{array}{r} 3,281 \\ 214,996 \end{array}$ |
| WHOLESALE ESTABLISMMENTS |  |  |  |  |  |  |
| Type of Operation |  |  |  |  |  |  |
| Merchant wholesalers. | 327 | 111,223 | 7,683 | 280 | 2,708 | 151,849 |
|  |  |  |  |  |  |  |
| Sales branches (with stocks)... | 38 | 39,127 | 2,292 | ... | 681 | 42,449 |
| Sales ofrices (without stocks). | 4 | 6,210 | 467 | ... | 108 | 9,426 |
| Agents, brokers...... | 22 | 12,356 | 119 | 22 | 46 | 2,127 |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| Merchant wholesalers, total. | 327 | 111,223 | 7,683 | 280 | 2,708 | 151,849 |
| Groceries, confectionery, meats. | 46 | 21,861 | 395 | 46 | 360 | 17,917 |
| Farm products (edible)........... | 32 | 16,839 | 1,248 | 34 | 431 | 25,640 |
| Beer, wines, distilled spirits.... | 18 | 4,108 | 345 | 13 | 119 | 6,971 |
| Drugs, chemicals, allied products. | 7 | 2,157 | 293 | 4 | 115 | 5,681 |
| Tobacco and products (exc. leaf). | 11 | 11,261 | 637 | 12 | 187 | 12,759 |
| Dry goods, apparel........... | 28 | 4,740 | 140 | 34 | 65 | 2,999 |
| Furniture, home furnishings.. | 4 | 1,650 | 194 | 1 | 50 | 2,969 |
| Paper and its products....... | 7 | 2,274 | 172 | 6 | 49 | 3,402 |
| Automotive equipment, tires and tubes.. | 22 | 3,114 | 459 | 19 | 204 | 9,123 |
| Electrical goods........................ | 15 | 6,901 | 410 | 6 | 128 | 8,130 |
| Hardware, plumbing, heating.... | 10 | 5,687 | 559 | 5 | 198 | 10,981 |
| Lumber, construction materials. | 12 | 7,382 | 635 | 6 | 180 | 12,414 |
| Machinery, equipment, supplies. | 47 | 6,919 | 625 337 | 34 | 220 | 11,095 |
| Waste materials............. Merchant wholesalers, n.e.c | 28 | \%,383 | 337 | 32 28 | 169 233 | 6,955 14,813 |
| Manufacturers' sales branches (with stocks), total...................... | 38 |  | 2,292 | 28 | 681 | 42,449 |
| Groceries, confectionery, meats.. | 12 |  | 697 |  | 236 | 13,923 |
| Drugs, chemicals, allied products.. | 4 | 4,358 | 282 | $\ldots$ | 75 | 5,267 |
| Machinery, equipment, supplies... | 13 | 4,594 | 614 | ... | 157 | 11,021 |
| Manufacturers' sales branches, n.e. | 9 | 8,460 | 699 | ... | 213 | 12,238 |
| See footnotes at end of table. |  |  |  |  |  |  |

## WHOLESALE TRADE—STATE STATISTICS

Table 102.-STANDARD METROPOLITAN AREAS—Continued
Establishments, Sales, Pay Rolk, and Personnel, ay Type of Operation and Kind of Business: 1948

| Metropolitan area, type of operation, and kind of business | Establishments (Number) | Sales, entire year <br> (Thousand dollars) | Pay roll, entire year <br> (Thousand dollars) | Active proprietors, * November <br> (Number) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Employees (Number) | Pay roll (Dollars) |
| WILKES-BARRE-HATEETON METROPOLITAN AREA, ${ }^{11}$ total.. | 557 | 216,985 | 12,044 | 477 | 4,557 | 238,540 |
| Administrative, auxiliary units........................................ <br> Wholesale establishments. | $553^{4}$ | 216,985 | $\begin{array}{r} 248 \\ 11,796 \end{array}$ | 477 | $\begin{array}{r} 60 \\ 4,497 \end{array}$ | $\begin{array}{r} 5,200 \\ 233,340 \end{array}$ |
| WHOLESALE ESTABLISHIENIS |  |  |  |  |  |  |
| Type of Operation |  |  |  |  |  |  |
| Merchant wholesalers. | 445 | 137,622 | 8,725 | 436 | 3,521 | 170,898 |
| Manufacturers' sales branches, offices, total. | 52 | 41,688 | 2,248 | $\ldots$ | 721 | 46,621 |
| Sales branches (with stocks)...... Sales offices (without stocks)... | 45 7 | 38,094 3,594 | 2,061 187 | $\cdots$ | 664 57 | 42,739 3,882 |
| Petroleum buik stations, terminals................ Other operating types. | 36 20 | $\begin{aligned} & 19,124 \\ & 18,551 \end{aligned}$ | 687 136 | 22 19 | 208 47 | 13,089 2,732 |
| Type by Kind of Business |  |  |  |  |  |  |
| Merchant wholesalers, total... | 445 | 137,622 | 8,725 | 436 | 3,521 | 170,898 |
| Groceries, confectionery, meats. | 90 | 32,092 | 1,094 | 89 | 515 | 21,179 |
| Groceries (general line). | 13 | 12,740 | 455 | 13 | 224 | 8,781 |
| Confeetionery...... | 7 | 370 | 14 | 7 | 7 | 282 |
| Fish, sea foods........ | 3 | 907 | 58 | 4 | 33 | 1,405 |
| Meats and meat products...... | 23 | 13,644 | 381 | 16 | 137 | 6,790 |
| Other grocery, food specialties. | 4 | 4,431 | 186 | 49 | 114 | 3,921 |
| Farm products (edible)... | 43 | 16,013 | 1,589 | 52 | 540 | 28,795 |
| Dairy, poultry products... | 10 | 6,821 | 1,048 | 9 | 361 | 19,069 |
| Fruits, vegetables (fresh) | 33 | 9,192 | 541 | 43 | 179 | 9,726 |
| Beer, wines, distilled spirits.. | 29 | 4,780 | 243 | 31 | 130 | 5,111 |
| Drues, chemicals, allifed products. | 5 | 2,320 | 184 | 3 | 68 | 2,965 |
| Tobacco and products (exc. leaf)........ | 22 | 9,952 | 353 | 25 | 151 | 7,221 |
| Dry goods, apparel............ | 16 | 3,398 | 154 | 13 | 57. | 2,509 |
| Glothing, furnishings, footwear.......... | 11 | 2,685 | 112 | 9 | 46 | 1,979 |
| Dry goods specialties, piece goods, notions. | 5 | 713 | 42 | 4 | 11 | 530 |
| Furniture, home furnishings.. | 7 | 1,596 | 78 | 4 | 39 | 1,903 |
| Paper and its products......... | 12 | 2,423 | 213 | 16 | 80 | 4,075 |
| Automotive equipment, tires and tubes.. | 32 | 5,739 | 788 | 31 | 342 | 16,738 |
| Electrical goods.................. | 17 | 8,980 | 500 | 15 | 180 | 10,257 |
| General line, apparatus, supplies. | 8 | 4,051 | 324 | 5 | 104 | 6,351 |
| Electrical appliances, specialties. | 9 | 4,929 | 176 | 10 | 76 | 3,906 |
| Hardware, plumbing, heating. | 20 | 11,200 | 1,153 | 9 | 401 | 23,121 |
| Hardware.............................. | 7 | 6,856 | , 792 | 3 | 285 | 16,578 |
| Plumbing, heating equipment, supplies... | 13 | 4,344 | 361 | 6 | 116 | 6,543 |
| Lumber, construction materials. | 16 | 5,945 | 368 | 14 | 126 | 6,136 |
| Lumber, millwork........ ..... | 8 | 3,842 | 183 | 6 |  | 2,934 |
| Other construction materials. | 8 | 2,103 | 185 | 8 | 54 | 3,202 |
| Machinery, equipment, supplies... | 57 | 16,4,44 | 1,187 | 54 | 404 | 23,086 |
| Commercial mechines, equipment... | 19 | 1,435 | 140 | 21 | 67 | 3,113 |
| Construction machinery, equipment......... | 4 | 4,330 | 293 | 4 | 73 | 5,318 |
| ${ }_{\text {Industrial machinery, equipment, supplies. }}$ | 17 | 9,177 | 540 | 12 | 162 | 10,805 |
| Proressional equipment, supplies.......... | 8 | 851 651 | 143 71 | $1{ }^{7}$ | 65 37 | 2,472 1,378 |
| Waste materials... .... | 25 | 5,669 | 319 | 29 | 225 | 7,354 |
| Iron, steel scrap........... | 7 | 3,714 | 123 | 6 | 81 | 3,314 |
| Other scrap, waste materials. | 18 | 1,955 | 196 | 23 | 144 | 4,040 |
| Other merchant wholesalers.......... | 54 | 11,071 | 502 | 51 | 263 | 10,448 |
| Automobiles, other motor vehicles. | 11 | 2,123 | 136 | 9 | 52 | 2,451 |
| Amusement, sporting goods....... | 6 | , 266 | 6 | 6 | 5 | 127 |
| Books, periodicals, newspapers. | 6 | 1,510 | 121 | 6 | 73 | 2,825 |
| Coal, coke.................. | 8 | 5,218 | 110 | 5 | 64 | 2,469 |
| Farm supplies.................... | 7 3 | 885 326 | 49 33 | 8 | 27 | 971 656 |
| Petroleum and products........ | 4 | 329 | 25 | 4 | -8 | 472 |
| Merchant wholesalers, n.e.c.. | , | 414 | 22 | 11 | 15 | 477 |
| Manufacturers' sales branches (with stocks), total. | 45 | 38,094 | 2,061 | $\ldots$ | 664 | 42,739 |
| Groceries, confectionery, meata....... . | 19 | 25,437 | 955 | $\cdots$ | 321 | 19,227 |
| Lumber, construction materitis.......... | 3 | 1,623 | 255 | $\ldots$ | 100 | 6,193 |
| Machinery, equipment, supplies............ Manufacturers' | 12 | 2,502 | 321 | . | 87 | 6,721 |
| Manufacturers' sales branches, n.e.c........ | 11 | 8,532 | 530 | ... | 156 | 10,598 |
| York metropolitan area, ${ }^{12}$ total. | 225 | 100,804 | 6,334 | 153 | 2,161 | 218,414 |
| Type of Operation |  |  |  |  |  |  |
| Merchant wholesalers.. | 168 | 67,597 | 4,950 | 133 | 1,735 | 90,559 |
| Manufacturers' sales branches, offices, total. | 19 | 13,704 | 841 | $\ldots$ | 226 | 17,276 |
| Sales branchees (with stocks).... Sales offices (without atocks).. | 15 4 | 6,678 7,026 | 775 66 | $\cdots$ | 212 | 15,907 1,369 |
| Petroleum bulk stations, terninals.. | 18 | 8,751 | 326 | 5 | 106 | 6,485 |
| Agents, brokers.............. | 8 | 6,556 | 143 | 6 | 55 | 2,665 |
| Assemblers (mainly farm products).... | 12 | 4,196 | 74 | 9 | 39 | 1,429 |

[^101]Table 102.-STANDARD METROPOLITAN AREAS-Continued
Establishments, Salrs, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948

| Metropolitan area, type of operation, and kind of business | Establishments <br> (Number) | Sales, entire year <br> (Thousand dollars) | Pay roll, entire year <br> (Thousand dollars) | Active proprietors,* November <br> (Number) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Employees (Number) | Pay roll (Dollars) |
| YORK METROPOLITAN AREA--Continued |  |  |  |  |  |  |
| Merchant wholesalers, total. | 168 | 67,597 | 4,950 | 133 | 1,735 | 90,559 |
| Groceries, confectionery, meats............................................ | 23 | 16,992 | 786 | 23 | 301 | 14,710 |
| Farm products (edible)....................................................... | 14 | 4,238 | 240 | 18 | 94 | 4,025 |
| Beer, wines, distilled spirits.............................................. | 20 | 3,396 | 214 | 17 | 83 | 4,213 |
| Drugs, chemicals, allied products.......................................... | 11 | 1,247 | 149 | 5 | 71 | 2,884 |
| Tobacco and products (exc. leaf)........................................... | 7 | 3,811 | 192 | 4 | 67 | 3,583 |
|  | 5 | 2,030 | 171 | 6 | 45 | 3,400 |
| Paper and its products...................................................... | 5 | 1,758 | 163 | -•' | 49 | 3,181 |
| Farm products (raw materials)................................................ | 3 | 1,535 | 64 | 4 | 14 | 1,021 |
| Automotive equipment, tires and tubes.................................... | 16 | 3,650 | 499 | 16 | 189 | 10,011 |
| Electrical goods. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 4 | 5,112 | 353 | 3 | 106 | 5,520 |
| Hardware, plumbing, heating. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . | 9 | 7,902 | 735 | 6 | 238 | 12,793 |
| Lumber, construction materials.............................................. | 8 | 4,973 | 576 | 2 | 170 | 10,178 |
| Machinery, equipment, supplies............................................... | 16 | 2,057 | 254 | 10 | 79 | 4,241 |
| Metals, metal work (exc. scrap). ........................................... | 3 | 518 | 67 | $\stackrel{-}{5}$ | 20 | 1,260 |
| Waste materials.............................................................. | 6 | B61 | 105 | 5 | 49 | 2,139 |
| Merchant wholesalers, n.e.c................................................ . | 18 | 7,517 | 382 | 14 | - 160 | 7,400 |
| Manuracturers' sales branches (with stocks), total. | 15 | 6,678 | 775 | ... | 212 | 15,907 |
| Groceries, confectionery, meats........................................... | 5 | 1,032 | 179 | . | 56 | 3,770 |
| Machinery, equipment, supplies................................................. | 4 | 1,579 | 236 | . $\cdot$ | 53 | 5,141 |
| Manufacturers' sales branches, n.e.c.................................... | 6 | 4,067 | 360 | ... | 103 | 6,996 |

* Proprietors of unincorporated businesses.
$x$ Withheld to avoid disclosure.
n.e.c. Not elsewhere classified.

2 Consists of Lehigh and Northampton Counties, Pa., and Warren County, N. J.
${ }_{3}$ Coextensive with Blair County
${ }_{3}$ Coextensive with Erie County.
$\stackrel{4}{4}$ Consists of Cumberland and Dauphin Counties.
5 Consists of Cambria and Somerset Counties.
6 Coextensive with Lancaster County
${ }_{8}^{7}$ Consists of Bucks, Chester, Delaware, Montgomery, and Philadelphia Counties, Pa., and Burlington, Gamden, and Gloucester Counties, N. J.
8 Consists of Allegheny, Beaver, Washington, and Westmoreland Counties.
9 Coextensive with Berks County.
10 Coextensive with Lackawanna County.
${ }_{12}$ Coextensive with Luzerne County.
12 coextensive with York County.

Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE
Establishments, Sales, Pay Roll, and Personnel-Total; Establishments and Sales-Merchant Wholesalers and Other Operating Types: 1948

| County and city | Total |  |  |  |  |  | Merchant wholesalers |  | Other operating types |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Establishmenrs (Number) | Sales, enrite year <br> (Thousand dollars) | Pay roll, entire year <br> (Thousand dollats) | Active proprictors,* November (Number) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  | Establishments <br> (Number) | Sales, entire year <br> (Thousand dollats) | Establishments (Number) | Sales, entire year <br> (Thousand dollars) |
|  |  |  |  |  | Employees (Number) | Pay roll (Dollars) |  |  |  |  |
| State, total. <br> Administrative, auxiliary units. $\qquad$ Wholesale establishments | 14,652 | 11,084,459 | 514,558 | 11,373 | 157,313 | 9,876,492 | $\ldots$ | $\ldots$ | $\ldots$ | $\ldots$ |
|  | $\begin{array}{r} 87 \\ 14,565 \end{array}$ | $\begin{array}{r} 73,631 \\ 11,010,828 \end{array}$ | $\begin{array}{r} 14,705 \\ 499,853 \end{array}$ | 11,373 | $\begin{array}{r} 3,632 \\ 153,681 \end{array}$ | $\begin{array}{r} 289,190 \\ 9,587,302 \end{array}$ | 10,492 | 4,684,056 | 4,073 | 6,326,772 |
| Adams County. Gettysburg. Remainder of County | 24 | 8,193 | 329 | 22 | 140 | 6,513 | 18 | 4,391 | 6 | 3,802 |
|  | 10 | 3,436 | 139 | 11 | 64 | 2,655 | 8 | (x) | 2 | (x) |
|  | 14 | 4,757 | 190 | 11 | 76 | 3,858 | 10 | (x) | 4 |  |
|  | 2,508 | (x) | 123,770 | 1,658 | 34,766 | 2,421,054 | ... | $\ldots$ | $\ldots$ | $\ldots$ |
| Administrative, auxiliary units. <br> Wholesale establishments, total <br> Avalon.. <br> Bellevie. $\qquad$ <br> 8rackenridge. <br> 8 raddock. <br> 8 rentwood. <br> Carnegie. $\qquad$ <br> clairton. $\qquad$ <br> Coraopolis. | 22 | (x) | 3,403 |  | 850 | 70,595 |  |  |  |  |
|  | 2,486 | 2,946,039 | 120,367 | 1,658 | 33,916 | 2,350,459 | 1,631 | 1,022,489 | 855 | 1,923,550 |
|  | 1 | (x) | (x) | x) | (x) | (x) |  | (x) |  |  |
|  | 4 | 1,126 | 12 20 |  | ${ }_{14}^{6}$ | 252 394 | $\frac{1}{6}$ | (x) ${ }_{511}$ | 3 | (x) |
|  | 23 | 15,619 | 500 | 27 | 173 | 9,141 | 20 | 10, 043 | 3 | 5,576 |
|  | 3 | 544 | 43 |  | 11 | 928 | 2 |  | 1 | (x) |
|  | 19 | 25,122 | 812 | 16 | 257 | 16,393 | 16 |  | 3 | (x) |
|  | 8 10 | 1,158 1,916 | 25 71 | 9 | 13 32 | 516 1,419 | 8 10 | 1,158 1,916 | $\ldots$ | ( |
| Crafton.. | 2 | (x) | (x) | (x) | (x) | (x) | 2 | (x) |  |  |
| Dormont.. | 12 | 5,097 | (x) 174 | (x) 6 | (x) 52 | 3,663 | 4 | (x) | 8 | (x) |
| Duquesne. | 5 | 578 | 17 | 7 | 11 | 346 | 5 | 578 | $\ldots$ |  |
| East Pittsburgh | 6. | 1,405 | 55 | 7 | 18 | 1,730 | 6 | 1,405 | , |  |
| Ftna......... | 11. | $(\mathrm{x})^{3,326}$ | (x) 218 | (x) ${ }^{4}$ | (x) 55 | ${ }_{(4)}{ }^{4,205}$ | $\begin{array}{r}10 \\ 1 \\ \hline\end{array}$ | $(\mathrm{x})$ | 1 | (x) |
| Forest $\mathrm{Glassport..}$. | 2 5 | (x) 2,951 | (x) 123 |  |  | (x) 2,068 | 1 | (x) | $\frac{1}{2}$ |  |
| Harrison township ${ }^{2}$ | 4 | ${ }^{2} 67$ | 9 | 4 | 5 | 2, 175 | 4 | (x) 67 | .. | (x) |
| Homestead.. | 10 | 2,061 | 176 | 8 | 45 | 2,315 | 8 |  | 2 | (x) |
| Mckeesport.. | 48 | 26,381 | 1,984 | 45 | 650 | 39,157 | 45 | 23,336 | 3 | 3,045 |
| McKees Rocks | 15 | 9,259 | 638 | 16 | 232 | 14,236 | 12 | 3,4,1 | 3 | 5,818 |
| Millvale.............. ${ }^{2}$ | 9 | 1,092 | 50 | 12 | 23 | 1,947 | 8 | (x) | 1 | (x) |
| Mount Lebanon township ${ }^{2}$. | 11 | 9,161 | 80 | 12 | 31 | 1,667 | 5 |  | 6 |  |
| Mount Oliver....... Murhall | $\cdots$ | 1,757 | $\cdots$ | $\cdots$ | $\cdots$ | 1,090 | 4 |  | $\ldots$ | ... |
| North 8raddock | 1 | (x) | (x) | (x) | (x) | (x) | 1 | $(x)$ | $\ldots$ | $\ldots$ |
| Oakmont... | 3 | 663 | 27 | 2 | 12 | 541 | 2 | (x) | 1 | (x) |
| Pitcairn... |  |  |  |  |  |  |  |  |  |  |
| Pittsburgh. ${ }_{\text {Rankin.... }}$ | 2,073 | 2,737,703 | 109,888 | $\left(x^{1,293}\right.$ | ( 30,532 | 2,141,813 | 1,278 | 889,067 | 795 | 1,848,636 |
| Rankin........ | 2 | (x) 722 | (x) 81 | (x) 3 | (x) 32 | (x) ${ }_{\text {( }, 760}$ | $\frac{1}{3}$ | (x) 487 | $\frac{1}{3}$ | (x) 235 |
| Shaler townehtip ${ }^{2}$. | , | (x) | (x) |  | (x) | (x) | 6 | (x) | ... | ... |
| Sharpsburg...... | 13 | 5,373 |  |  | 139 | 9,299 | 13 | 5,373 | $\ldots$ | ... |
| Stowe township ${ }^{2}$. | 7 | 654 | 10 | 7 | 6 | 194 | 7 | 654 | ... |  |
| Swissvale.. | 6 | (x) | (x) | (x) | (x) | (x) | 6 | (x) | $\cdots$ | $\ldots$ |
| Tarentum... | 12 | 2,674 | 178 | 13 | 69 | 3,084 | 12 | 2,674 | $\cdots$ |  |
| Turtle Creek |  | ${ }_{(x)}^{1,279}$ | (x) ${ }^{72}$ | (x) 9 | (x) 27 | (x) ${ }^{1,348}$ | , | 1,279 | $\cdots$ |  |
| West Vilkinsburg. | $2{ }^{2}$ | (x) ${ }_{8,261}$ | (x) 717 | (x) 15 | (x) ${ }_{250}$ | ( x ) 4,313 | 22 | (x) 6,680 | $\frac{1}{5}$ | (x) ${ }_{1,581}$ |
| Wilmerding.. | 4 | 605 | 28 | 3 | 9 | 14,516 | 4 | 605 |  |  |
| Remainder of County | 100 | 73,532 | 3,597 | 86 | 1,060 | 71,583 | 88 | 50,332 | 12 | 23,200 |
| Armstrong County | 55 | 27,603 | 1,271 | 48 | 436 | 24,149 | 46 | 22,44,6 |  | 5,157 |
| Ford City.. |  | 1,618 | 185 | 7 | 72 | 3,808 | 6 | (x) | 1 |  |
| Kittanning.......... | 26 | 21,956 | 892 | 19 | 283 | 16,315 | 21 | 19,538 | 5 | (x) 2,418 |
| Remainder of County | 22 | 4,029 | 194 | 22 | 81 | 4,026 | 19 |  | 3 |  |
| Beaver County. | 191 | 47,408 | 1,918 | 99 | 677 | 37,388 | 95 | 19,479 | 16 | 27,929 |
| Aliquippa. | 15 | 3,053 | 120 | 21 | 56 | 2,300 | 15 | 3,053 |  |  |
| Ambridge... | 10 | 2,146 | 140 | 9 | 50 | 2,620 | 10 | 2,146 | . |  |
| 8eaver................. | 6 31 | ${ }^{7} 768$ | 62 | 6 18 | 23 197 | 1,184 | 5 | (x) ${ }_{\text {( }}$, 34 | ${ }_{5}^{1}$ | (x) ${ }_{5,267}$ |
| 8eaver Falle.......... Eliwood City (part | 31 | ${ }_{(x)}^{10,612}$ |  | $(x)^{18}$ | (x) 197 | ${ }_{(x)}^{10,310}$ | 26 | $(\mathrm{x})^{5445}$ | 5 | 5,267 |
| Eliwood city (part). | 4 | (x) | (x) | $\begin{aligned} & (x) \\ & (x) \end{aligned}$ | $\begin{aligned} & (x) \\ & (x) \end{aligned}$ |  | 1 | (x) ${ }_{(x)}$ | $\cdots$ | $\cdots$ |
| Мопвса.. | , | (x) 928 |  |  | (x) 26 | (x) 1,447 | 4 | ${ }^{(x)} 928$ | $\ldots$ | $\cdots$ |
| New 8 righton | 7 | 3,643 | 176 | 6 | 69 | 3,434 | 6 |  | 1 | (x) |
| Rochester. | 7 | 1,522 | 89 | 6 | 30 | 1,965 | 6 |  | 1 |  |
| Remainder of County. | 26 | 24,411 | 738 | 23 | 222 | 13,983 | 18 | 2,523 | 8 | 21,888 |
| 8edford County. | 32 | 10,024 | 485 | 30 | 215 | 11,475 | 19 | 4,559 | 13 | 5,465 |
| Berks County.. | 319 | 173,795 | 9,306 | 236 | 3,206 | 180,302 | 244 | 96,705 | 75 | 77,090 |
| Reading... | 234 | 23,037 | (x),067 | $(x)^{170}$ | (x),466 | 135,171 | 191 | 83,824 | 43 | 47,213 |
| Shillington.. | 1 | (x) | (x) |  | (x) |  | 1 |  |  |  |
| West Reading......... | $\stackrel{12}{72}$ | (x) ${ }_{36,048}$ | (x) ${ }_{1,747}$ | (x) ${ }_{56}$ | (x) ${ }_{579}$ | $(x)$ 35,230 | 8 4 4 | ${ }_{\text {(x) }}{ }_{11,726}$ | 4 28 | $\stackrel{(x)}{24,322}$ |
|  |  |  |  |  |  |  |  |  |  |  |
| 8lair County. | 177 | 78,489 | 4,385 | 137 | 1,663 | 83,916 | 130 | 48,285 | 47 | 30, 204 |
| Altoona... | 133 | 60,558 | 3,642 | 99 | 1,373 | 69,286 | 103 | 40,891 | 30 | 19,667 |
| Hollidayaburg | 9 | 1,471 | 67 | 9 | 33 | 1,266 | 6 | 1,299 | 3 | 172 |
| Tyrone... | 15 | 4,687 | 248 | 11 | 114 | 4,770 | 12 | 4,298 | 3 | 389 |
| Remainder of County .... | 20 | 11,773 | 428 | 18 | 143 | 8,594 | 9 | 1,797 | 11 | 9,976 |
| Bradford County. | 52 | 16,144. | 667 | 32. | 327 | 12,956 | 23 | 3,669 | 29 | 12,475 |
| Sayre....... |  | 1,249 | 93 | 6 | 45 | 1,655 | 5 | (x) | 2 | (x) |
| Remainder of County. | 45 | 14,895 | 574 | 26 | 282 | 11,301 | 18 | (x) | 27 | (x) |
| Bucke County.. | 73 | 20,614 | 923 | 68 | 398 | 18,346 | 56 | 13,447 | 17 | 7,167 |
| Bristol... |  | 20,729 | 78 | 7 | 31 | 1,248 | 7 |  |  |  |
| Doyleatown. Morrievilie | 8 | 6,236 | 202 | 6 | 103 | 4,315 | 5 | (x) | 3 | (x) |
| Morriaville......... | 3 | 1,979 | 222 | 2 | 64 | 4,548 | 3 | 1,979 | $\cdots$ |  |
| Quakertown ............ | 461 | 3,011 <br> 8,659 | 86 335 | 41 | 47 153 | 1,861 6,374 | 8 33 | (x) ${ }_{4,725}$ | ${ }_{23}^{13}$ | (x) 3,934 |

[^102]Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE ${ }^{1}$-Continued
Establisembnts, Sales, Pay Roll, and Personnel-Total; Establishments and Sales-Merchant Wholesalers and Other Operatling Types: 1948

| County and city | Total |  |  |  |  |  | Merchant wholesalers |  | Other operating types |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Establishments <br> (Number) | Sales, entire year <br> (Thowsand dollars) | Pay roll, entire year <br> (Thousand dollars) | Active proprietors,* November (Number) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  | Establishments <br> (Number) | Salcs, entire year <br> (Thousand dollars) | Establishments (Number) | Sales, entire year <br> (Thousand dollars) |
|  |  |  |  |  | Employees <br> (Number) | Pay roll (Dollars) |  |  |  |  |
| Butler County. | 84 | 30,253 | 1,762 | 76 | 599 | 34,066 | 68 | 16,482 | 16 | 13,771 |
| Butler................. | 55 29 | 20,117 10,136 | 1,238 | 46 30 | 400 199 | 22,718 11,348 | 49 19 | 15,150 1,332 | 10 | 4,967 8,804 |
| Cambria County Johnstown. Nenty-Glo. Remainder of County. $\qquad$ | 235 | 93,179 | 5,692 | 175 | 2,019 | 110,970 | 187 | 58,437 | 48 | 34.742 |
|  | 143 | 70,554 | 4,684 | 94 | 1,609 | 90,594 | 121 | 44,277 | 33 | 26,277 |
|  | 3 | 208 |  | 4 | 4 | 112 | 3 | 208 | $\cdots$ |  |
|  | 88 | 22,417 | 1,002 | 77 | 406 | 20,264 | 73 | 13,952 | 15 | 8,465 |
| Cameron county............ | 5 | 34.4 | 15 | 5 | 8 | 339 | 4 | (x) | 1 | (x) |
| Carbon county. <br> Lansford. <br> Iehighton. <br> Palmerton. <br> Sumit Hill. <br> Remainder of County. | 39 | 6,971 | 396 | 31 | 170 | 8,104 | 33 | 5,659 | 6 | 1,312 |
|  | 12 | 2,858 | 197 | 9 | 76 | 3,867 | 12 | 2,858 |  |  |
|  | 6 | 2,53 | 29 | 5 | 12 | 2,417 | 5 | (x) | 4 |  |
|  | 3 | 237 | 25 | 5 | 8 | 535 | 3 | (x) 237 |  |  |
|  | 9 | 935 | 38 | 8 | 21 | 777 | 8 |  | $i$ | (x) |
| Centre County Bellefonte. State College Remainder of County. | 47 | 15,577 | 633 | 31 | 278 | 13,208 | 31 | 5,615 | 16 | 9,962 |
|  | 10. | 2,130 | 96 | 5 | 39 | 1,895 | 7 |  | 3 | (x) |
|  | 6 | 12.980 | $4{ }^{60}$ | 4 | 33 | 1,494 | 4 | (x) | 2 |  |
|  | 31 | 12,467 | 477 | 22 | 205 | 9,819 | 20 | 4,133 | 11 | 8,334 |
| Chester County. | 85 | 34,421 | 1,631 | 60 | 665 | 31,069 | 57 | 14,321 | $\frac{28}{5}$ | 20,100 |
| Coatesville. Phoenixville | 16 | 12,075 | 535 | 7 | 212 | 10,448 | 11 | (x) | 5 | (x) |
| West chester | 14 | 2,668 | 176 | 12 | 77 | 2,016 3,498 | 13 | (x) | 1 | (x) |
| Remainder of county. | 48 | 18,404 | 820 | 35 | 319 | 15,107 | 27 | (x),848 | 21 | 11,556 |
| Clarion County. | 28 | 4,956 | 344 | 30 | 145 | 6,703 | 23 | 3,085 | 5 | 1,871 |
| Clearfield County. | 75 | 19,075 | 1,283 | 49 | 496 | 25,344 | 57 | 11, 240 | 18 | 7,835 |
| Clearfield. | 23 | 5,792 | 351 | 13 | 144 | 6,805 | 18 | 3,691 | 5 | 2,101 |
| Du Bots.. | 29 | 9,224 | 488 | 16 | 184 | 9,793 | 19 | 4,455 | 10 | 4,769 |
| Remainder of County | 23 | 4,059 | 444 | 20 | 168 | 8,746 | 20 | 3,094 | 3 | 965 |
| Clinton County. <br> Lock Haven. <br> Remainder of County. $\qquad$ | 38 | 7,237 | 46 | 36 | 215 | 8,961 | 28 | 5,110 | 10 | 2,127 |
|  | 24 | 4,951 | 325 | 24 | 149 | 6,238 | 22 | (x) | 2 |  |
|  | 14 | 2,286 | 121 | 12 | 66 | 2,723 | 6 | (x) | 8 |  |
| Columbia County <br> Ashland (part) ${ }^{4}$ $\qquad$ <br> Berwick. <br> Bloomsburg $\qquad$ <br> Remainder of county $\qquad$ | 41 | 8,918 | 54.3 | 40 | 246 | 11,063 | 32 | 5,899 | 9 | 3,019 |
|  | i1 |  |  |  |  |  |  |  |  |  |
|  | 11 | 2,041 4,352 | 189 225 | 14 | 84 92 | 3,679 4,621 | 10 | (x) | 1 | (x) |
|  | 14 | 2,525 | 129 | 14 | 70 | 2,763 | 12 |  | 2 |  |
| Crawford County Meadville. Titusville. Remainder of County. | 50 | 19,078 | 1,093 | 31 | 450 | 22,450 | 29 | 11,512 | 21 | 7,566 |
|  | 26 | 8,830 | 467 | 16 | 170 | 9,269 | 15 | 4,482 | 11 | 4,348 |
|  | 13 | 4,624 | 467 | 9 | 196 | 8,947 | 10 |  | 3 |  |
|  | 11 | 5,624 | 159 | 6 | 84 | 4,234 | 4 | (x) | 7 |  |
| Cumberland Gounty...................... | 48 | 23,397 | 2,080 | 30 | 675 | 34,121 | $\cdots$ | $\ldots$ | $\ldots$ | $\cdots$ |
| Administrative, auxiliary units. Wholesale establishments, total. Cemp Hill Carlisle. Mechanicsburg. New Cumberland. Shippensburg (part) ${ }^{5}$ Remainder of County. | 3 |  | 61 | $\cdots$ | 22 | 1,074 |  |  | $\cdots$ |  |
|  | 45 | 23,397 | (x),019 | (x) 30 |  | 33,047 | 34 | 16,084 | 11 | 7,313 |
|  | 2 | (x) | (x) |  |  | $(\mathrm{x})$ | 2 |  | $\cdots$ | (x) $\cdots$ |
|  | 15 8 |  | (x) 294 |  |  |  | 13 6 | (x) | 2 | (x) |
|  | 8 <br> 1 | $(\mathrm{x})^{5,057}$ | $(x)^{294}$ | (x) ${ }^{8}$ | $(x)^{98}$ | $(\mathrm{x})^{5661}$ | 6 1 | (x) | 2 |  |
|  | 2 |  |  |  |  | (x) | 2 |  | $\ldots$ |  |
|  | 17 | 6,951 | 368 | ( 6 | 175 | 5,875 | 10 | 2,567 | 7 | 4,384 |
| Dauphin County........................ | 321 | 262,013 | 14,730 | 160 | 4.564 | 289,432 | $\ldots$ | $\ldots$ | $\ldots$ | $\ldots$ |
| Admindstrative, auxiliary units....... Wholesale establishments, total Harrisburg. Middletown. Steelton. Remainder of County. | 4 |  | 468 |  | 132 | 9,941 |  |  |  |  |
|  | 317 | 262,013 | 14,262 | 160 | 4,532 | 279,491 | 216 | 128,515 | 101 | 133,498 |
|  | 272 | 234,974 | 12,975 | 136 | 4,173 | 252,978 | 183 | 115,378 | 89 | 119,596 |
|  | 4 | 163 |  | , | 11 | 418 | 4 | 163 | . | ... |
|  | 6 | 500 |  | 3 | 23 | 1,360 | 6 | 500 | $\ldots$ | $\cdots$ |
|  | 35 | 26,376 | 1,200 | 16 | 385 | 24,735 | 23 | 12,474 | 12 | 13,902 |
|  | 191 | 138,975 | 5,953 | 147 | 1,843 | 110,151 | 140 | 41,610 | 51 | 97,365 |
|  | 66 | 93,022 | (x)038 | (x) 53 | , 979 | 55,651 | 58 | 25,729 | 8 | 67,293 |
|  | 1 |  |  |  |  |  | 1 |  | . | , |
|  | 1 | (x) 379 | (x) 60 | (x) | (x) |  | 1 | (x) | $\cdots$ |  |
|  | 5 |  | (x) 60 |  | (x) 19 | $(\mathrm{x}, 212$ | 3 | (x) | 2 | (x) |
|  | $\frac{1}{8}$ | (x) ${ }_{921}$ | (x) ${ }_{71}$ | (x) 10 | (x) 29 | (x) 1,318 | 1 7 | (x) | $\cdots$ |  |
|  | 16 | 9,167 | 354 | 9 | 107 | 6,349 | 10 | (x,433 | 6 | 6,734 |
|  | 5 | 11,240 | 451 | 1 | 107 | 7,591 | 3 | (x) | 2 | (x) |
|  | 4 | 517 | 49 | 1 | 25 | 914 | 2 | (x) | 2 | ( x ) |
|  | $\ldots$ | ... | ... |  | $\ldots$ | $\ldots$ | $\ldots$ | ... | ... | .. |
|  | $\cdots$ | $\ldots$ | $\ldots$ | $\ldots$ | $\ldots$ | $\ldots$ | $\cdots$ | $\cdots$ | $\ldots$ | $\ldots$ |
|  | 71 | 13,094 | 1, $\mathbf{2 2 6}^{\text {a }}$ | $\cdots$ | 349 | 24,301 | $\because$ | 5,319 | $\cdots$ | 7,575 |
|  | 3 | (x) ${ }^{\text {a }}$ | $(x)^{1,26}$ | (x) | (x) | (x) | 3 | (x) ${ }^{\text {c }}$ | $\ldots$ | 7,575 |
|  | 40 | 9,878 | (x) 618 | (x) 36 | (x) 204 | 11,108 | 26 | (x) 5,328 | 3 | 4,950 |
| Elv County ............RidgwaySt. Marys..........Remainder or County | 21 | 3,44.4 | 24.4 | 24 | 107 | 4,589 | 17 | 2,316 | 4 | 1,128 |
|  | 8 | 1,022 | 39 | 8 | 20 | 927 | 7 | (x) | 1 | (x) |
|  | 6 | 1,429 | 106 | 7 | 39 | 1,694 | 5 | (x) | 1 | (x) |
|  | 7 | 993 | 99 | 9 | 48 | 1,968 | 5 | (x) | 2 | - (x) |
| Erie County.. | 258 | 119,510 | 9,223 | 160 | 3,002 | 178,517 | $\ldots$ | $\ldots$ | ... | ... |
| Administrative, auxiliary | 4 |  | 204 |  | 42 | 3,829 |  |  |  |  |
| Wholesale eatablishments,Corry | 254 | 219,510 | 9,019 | 160 | 2,960 | 174,688 | 177 | 70,131 | 77 | 49,379 |
|  | 7 | 908 |  | 3 | 30 | 1,336 | 5 |  | 2 |  |
|  | 275 | 108,548 | 8,326 | 137 | 2,708 | 160,332 | 159 | 68,831 | 56 | 39,717 |
|  | 32 | 10,054 | 628 | 20 | 222 | 13,020 | 13 | (x) | 19 | (x) |
| Fryette County...................................... <br> Brownsville. <br> Connellsville.. $\qquad$ <br> Uniontown. $\qquad$ $\qquad$ County. <br> .................... | 143 | 55,336 | 3,436 | 129 | 2,242 | 67,979 | 126 | 37,615 | 27 | 17,721 |
|  | 10 | 2,448 | 113 | 6 | 45 | 2,123 | 9 | (x) | 1 | (x) |
|  | 16 | 4,743 | 155 | 14 | 69 | 2,820 | 11 | ( x ) | 5 |  |
|  | 75 | 39,591 | 2,052 | 73 | 719 | 40,625 | 61 | 26,891 | 14 | 12,700 |
|  | 42 | 8,554 | 1,116 | 36 | 409 | 22,411 | 35 | 6,498 | 7 | 2,056 |

[^103]Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE ${ }^{1}$ - Continued
Establisemgnts, Sales, Pay Roll, and Personnel--Total; Establishments and Sales-Merchant Wholesalers and Other Operating Types: 1948


[^104]Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE ${ }^{1}$ Continued
Establishments, Sales, Pay Roll, and Personnel-Total; Establishments and Sales-Merchant Wholesalers and Other Operating Types: 1948

| County and city | Total |  |  |  |  |  | Merchant wholesalers |  | Other operating types |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Establishments <br> (Number) | Sales, entire year <br> (Thousand dollars) | Pay roll, entire ycar <br> (Thousand dollars) | Active proprietors,* November (Number) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  | Establishments <br> (Number) | $\begin{array}{c}\text { Sales, } \\ \text { entire year }\end{array}$ <br> (Thousand dollars) | Establishments <br> (Number) | Sales, entire year <br> (Thousand <br> dollars) |
|  |  |  |  |  | Employees (Number) | Pay roll (Dollars) |  |  |  |  |
| Lycoming County. Jersey Shore. South williamsport Williamsport Remainder of County | 147 | 52,264 | 3,677 | 74 | 1,325 | 68,784 | 115 | 31,175$(x)$$\left(\begin{array}{l}1 \\ 25,994 \\ 4,340 \\ 16,380\end{array}\right]$ | 32 | $\begin{aligned} & 21,089 \\ & (x) \\ & (x) \\ & 12,272 \\ & 8,503 \end{aligned}$ |
|  |  |  |  |  |  |  |  |  | $\begin{array}{r} 1 \\ 2 \\ 17 \\ 12 \end{array}$ |  |
|  | 103 | 36,664 | 3,064 | $4{ }_{4}^{3}$ | 1,062 | ${ }_{56,792}^{1,010}$ | ${ }_{86}^{4}$ |  |  |  |
|  | ${ }^{32}$ | -12,843 | ${ }^{3,041}$ | 2 | 1,223 | 10,139 | 20 |  |  |  |
| McKean County Bradford Kane <br> Remainder of County | 85 | 28,087 | 1,852 | 55 | 673 | 36,055 | 62 |  | 23 |  |
|  | 541318 | $\begin{gathered} \\ \hline 1,91,201 \\ 3,2622 \\ 2,292 \end{gathered}$ | $\begin{array}{r} 1,526 \\ 181 \\ 145 \end{array}$ | $\begin{array}{\|r\|} \hline 32 \\ \hline 10 \\ 13 \\ \hline \end{array}$ | 5247970 | $\left.\begin{gathered} 2,69,49 \\ 3,622 \\ 2,2939 \end{gathered} \right\rvert\,$ | 43 | 13,2202,481679 | 4 <br> 4 <br> 8 | 8,7817,243 |
|  |  |  |  |  |  |  | ${ }_{10}^{9}$ |  |  |  |
| Mercer County <br> Farrell. <br> Greenville <br> Grove City <br> Sharpsville <br> Remainder of County | 121010332217 | $\begin{array}{r} 45,802 \\ \begin{array}{r} 3,433 \\ (x), 689 \\ 31 \\ 31,017 \\ (x) \\ 6,199 \end{array} \\ \hline, \end{array}$ | $\begin{aligned} & \begin{array}{l} 1,662 \\ \text { (x) } \\ 147 \\ \text { (x) } \\ \\ \\ \\ \\ 261 \end{array} \\ & \hline \end{aligned}$ |  | $\begin{array}{r} 620 \\ \\ \text { (x) } \\ 62 \\ \text { (x) } \\ 330 \\ \\ 97 \end{array}$ | $\begin{array}{r} 35,181 \\ 2,831 \\ 2,835 \\ (x) \\ 18,288 \\ (x) \\ 4,475 \end{array}$ | 109982416 | $\begin{aligned} & 24,776 \\ & (x) \\ & (x) \\ & (x) \\ & (x), 720 \\ & 17)^{17}, 78 \\ & (x) \\ & \hline 889 \end{aligned}$ | 24 | 21,026$(x)$$(x)$$(x)$$(x)$13,297$(x)$5,310 |
|  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  | 1 |  |
|  |  |  |  |  |  |  |  |  | 8 |  |
|  |  |  |  |  |  |  |  |  | ${ }_{11}^{1}$ |  |
| Mifflin County. Lewistown. Remainder of County | 56 | $\begin{gathered} 20,601 \\ \hline 14,681 \\ 5,093 \\ 5,093 \end{gathered}$ |  |  | 368 |  | 38 | 8,413 | 8 | 12,188 |
|  | 5 |  |  | $\begin{aligned} & 23 \\ & 16 \end{aligned}$ | - $\begin{array}{r}231 \\ 137\end{array}$ |  | 2513 | 5,0133,400 | 4 | 9,5952,593 |
|  |  |  |  |  |  |  |  |  |  |  |
| Monroe County East Stroudsburg Stroudsburg Remainder of County | 45 | $\begin{gathered} 12,393 \\ 5,972 \\ 4,7720 \\ 1,64 \end{gathered}$ | 545 | 41 | 202 | 10,726 | 33 | $\begin{aligned} & 5,684 \\ & \begin{array}{l} \text { (x) } 1,4,46 \\ (x) \end{array}, ~ \end{aligned}$ | 12 | $\underbrace{6,709}_{\substack{(x), 503 \\ \text { (x) } \\ \text { (x) }}}$ |
|  | $\begin{array}{r}13 \\ 23 \\ \hline\end{array}$ |  | $\begin{aligned} & 201 \\ & 230 \\ & 144 \\ & 1 \end{aligned}$ |  | ${ }_{92}^{64}$ |  |  |  |  |  |
|  |  |  |  | 8 | 46 | 2,203 | 7 |  | 2 |  |
| Montgomery County <br> Abington township ${ }^{2}$ <br> Bridgeport. <br> Chel tenham township ${ }^{2}$ <br> Conshohocken. <br> Lansintole. <br> Lower Merion township ${ }^{2}$ <br> Narberth. <br> Norristown. <br> Remainder of County. | 275 | 119,498 | 7,009 | $-2214$ | 2,292 | $\frac{135,540}{4,533}$ | 212 |  | $\stackrel{63}{\square}$ | $\frac{45,682}{(x)}$ |
|  | 11 | 2,014 <br> 8,586 <br> 3,707 | 207390(117 |  |  |  | 8 |  |  |  |
|  |  |  |  | $\begin{aligned} & 4 \\ & \text { (x) } \left.\quad \begin{array}{r} 4 \\ 8 \end{array} \right\rvert\, \end{aligned}$ | $\text { (x) } \begin{array}{r} 719 \\ 43 \end{array}$ | $\begin{gathered} 6,668 \\ 2,1777 \\ (0,177 \end{gathered}$ |  | $(\mathrm{x})^{2,074}$ | 2 2 2 |  |
|  |  | (x) ${ }_{2,835}$ |  |  |  |  | 12 | 2,835 |  | $\begin{aligned} & (x) \\ & (x) \\ & (x) \end{aligned}$ |
|  | 12 12 12 |  | (x) 162 | (x) ${ }^{7}$ | (x) 61 | $(x)$ |  |  | $\cdots$ | ${ }_{(x)}^{1,238}$ |
|  | 21 | $\begin{aligned} & (x), 258 \\ & 16,432 \\ & 15,061 \\ & 65,009 \\ & 6,909 \end{aligned}$ | (x) ${ }^{488}$ |  | (x) 127 | (x) ${ }^{\text {e }}$ | 17 | (x) ${ }^{4}, 020$ | 4 |  |
|  | $\begin{array}{r}1 \\ 52 \\ 38 \\ 114 \\ \hline\end{array}$ |  |  | (x) ${ }^{2}$ | (x) |  | 1 |  | $\cdots$ |  |
|  |  |  | $\begin{aligned} & 1,2996 \\ & 3,2964 \end{aligned}$ |  | $\begin{array}{r} 353 \\ 1,065 \end{array}$ | $\begin{aligned} & 19,286 \\ & 64,441 \end{aligned}$ | 2778 | $11,651$ | ${ }_{36}^{11}$ | 3,41033,842 |
|  |  |  |  |  |  |  |  |  |  |  |
| Montour County <br> Danville. | 9 | 3,217 | 138 | (x) 10 | ${ }^{7} 7$ |  | 5 | ( ${ }_{\text {(x) }}$ ) 923 | 4 | 1,294 |
|  | ${ }_{3}^{6}$ | (x) | (x) | $\begin{aligned} & (x) \\ & (x) \\ & (x) \end{aligned}$ | $\begin{aligned} & (x) \\ & (x) \\ & (x) \end{aligned}$ |  | 5 |  |  | (x) ${ }_{(0)}^{\text {(x) }}$ |
| Northampton County Bangor. <br> Bethlehem (part) ${ }^{6}$ <br> Eaaton. <br> Hellertown. <br> Northampton. <br> Wilson. <br> Remainder of County. | 199 | 62,620 | 3,919 | $\begin{array}{r}149 \\ \hline\end{array}$ | - 1,406 | 72,261 | 71 | ( 4,877 | $\stackrel{28}{28}$ | $\frac{17,743}{(x)} \begin{gathered} 5,272 \end{gathered}$ |
|  |  |  | ( $\begin{aligned} & 1,287 \\ & 1,749 \\ & (x)\end{aligned}$ |  |  | $\begin{gathered} 2,211 \\ 4,411 \\ 24,814 \\ 31,004 \\ (x) \\ (x) \\ 2,333 \\ 1,918 \\ 6,995 \end{gathered}$ | $\begin{array}{r} 42 \\ 72 \\ 2 \\ 3 \\ 3 \\ 5 \\ 7 \\ 33 \end{array}$ |  |  |  |
|  | 48 82 8 |  |  |  |  |  |  | $\begin{aligned} & (\mathrm{x}) \\ & 12,312 \\ & 20,123 \\ & (x) \\ & (x) \\ & (x) \\ & 1,278 \\ & 5,490 \end{aligned}$ | 2 <br> 6 <br> 10 |  |
|  | 2 |  |  | $\left(\begin{array}{l}(x) \\ (x)\end{array}\right.$ |  |  |  |  | $\cdots$ |  |
|  | 7 | ( ${ }_{1}$, 254 | ${ }^{(x)} 108$ | (x) $\begin{array}{r}6 \\ 6 \\ 30 \\ 30\end{array}$ |  |  |  |  | 2 | (x)$4,195$ |
|  | 7 | 1,278 | $106$ |  |  |  |  |  |  |  |
|  | 39 | 3,685 |  |  |  |  |  |  | ${ }^{6}$ |  |
| Northumberland County <br> Kulpmont. <br> Milton. <br> Mount Carmel <br> Shamokin. <br> Remainder of County $\qquad$ | 125 | 35,247 | 1,897 | 122 | 793 | 36,766 | 100 |  |  | 12,158 |
|  | 4 |  | 12 |  | ${ }_{78}^{5}$ | ${ }_{3}^{229} 8$ | 5 | 3,8864 | 4 | 1,965 |
|  | 25 | 5,125 | 210 | 28 | 112 | 4,963 |  | 5,125 |  |  |
|  | ${ }^{23}$ | 5,982 | 313 | ${ }^{27}$ | 118 | 5,297 | 17 | 4,562 | 3 | 1,420 |
|  | 33 <br> 34 | $\xrightarrow{8,226}$ | 765 337 | 26 30 | 299 181 | 15,864 6,591 | 26 23 | 6,420 2,791 | 7 | 1,806 |
| Perry County. | 10 | 1,750 | 59 | 7 | 36 | 1,142 | 4 | 514 |  | 1,236 |
| Philadelphia County (coextensive with Philadelphia city) | 5,581 | (x) | 232,232 | 4,703 | 66,265 | 4,386,818 |  |  |  |  |
| Administrative, auxiliary units. |  |  |  |  |  |  |  |  |  |  |
| Whole sale establishnents, total. | 5,545 | 5,224,878 | 222,635 | 4,703 | 63,972 | 4,202,738 | 3,920 | 2,100,394 | 1,625 | 3,124,484 |
| Pike County <br> Potter County | 5 | $\begin{array}{r} 39 \\ 2,647 \end{array}$ |  | $\frac{1}{9}$ |  | $\begin{array}{r} 665 \\ 1,443 \end{array}$ | 4 | (x) ${ }_{522}$ | 6 | $\underset{\text { (x) }}{\text { 2,125 }}$ |
| Schuylkill Count | 207 | 69,409 | 3,055 | 160 | 1,254 | 58,339 |  |  |  |  |
| Administrative, auxiliary units... |  |  |  |  |  |  |  |  |  |  |
| Whole sale establichments, total.. | 203 | 69,409 | 2,975 |  | 1,222 | 56,766 <br> 1,275 | 162 5 | (x) 38,284 | ${ }_{1}$ | (x) ${ }_{\text {30,925 }}$ |
|  |  | (x) ${ }^{\text {1,202 }}$ | (x) ${ }^{69}$ | (x) ${ }^{3}$ | (x) ${ }^{34}$ | (x) ${ }^{1,275}$ | 1 |  |  |  |
| Frackrille.... |  |  | (x) 55 | (x) ${ }^{3}$ | (x) 35 | 1,137 | 4 | (x,271 | . | ... |
| Meadoo.................................. |  | (x) ${ }_{2,136}$ | (x) ${ }_{61}$ | (x) ${ }_{11}$ | (x) ${ }_{29}$ | ${ }_{1,140}^{(x)}$ | \% ${ }_{14}^{2}$ | (x) ${ }_{(x)}$ | i |  |
| Minersville............................. | 7 | 1,185 | 117 | 10 | 42 | 2,323 | 7 | 1,185 |  |  |
| Pottsville....... |  | 35,566 | 1,569 | 50 | 618 | 29,913 | 60 | 18,756 | 14 | 16,810 |
| St. Clasir................................... | 13 | 771 2,271 | 46 157 | ${ }^{4}$ | 19 72 | 789 2,09 | ${ }_{3}^{3}$ | 1,711 1,36 | $\cdots$ | 1,035 |
| Shenandoah.............................. | 21 | 7,524 | 297 | 20 | 139 | 5,778 | 20 | (x) | 15 | (x) ${ }^{\text {a }}$ |
| Temaqinder of County. |  |  |  | 33 | 60 172 |  | 10 27 | 1,375 6,888 | 5 15 | 7,125 |
| Snyder county.. | 12 | 1,277 | 84 | 14 | 57 | 1,791 | 9 | 751 | 3 | 526 |
| erset County. | 43 |  |  |  | 197 |  | 35 | 4,392 | 8 |  |
| Sonerset... |  |  |  |  |  |  |  | 2,242 |  | 1,737 |
| Whndier....... | 18 | 2,055 | +62 | 12 | 29 74 | 1,259 <br> 3,250 | ${ }_{16}$ | (x) | ${ }^{3}$ | $\left(\begin{array}{l}(x) \\ (x)\end{array}\right.$ |

[^105]Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE: -Continued
Estabilshments, Sales, Pay Roll, and Personnel-Total; Establishments and Sales-Merchant Wholesalers and Other Operating Types: 1948

| County and city | Total |  |  |  |  |  | Merchant wholesalers |  | Other operating types |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Establishments (Number) | Sales, entire year <br> (Thousand dollazs) | Pay roll, entire year <br> (Thousand dollars) | Active proprictors,* November (Number) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  | Establishments (Number) | Sales, entire year <br> (Thousand dollars) | $\begin{gathered}\text { Establish- } \\ \text { ments }\end{gathered}$(Number) | Sales, entire year <br> (Thousand dollars) |
|  |  |  |  |  | Employecs (Number) | Pay roll (Dollars) |  |  |  |  |
| Sullivan County. <br> Susquehanna County. <br> Tloga County <br> Union County | 6 | 1,513 | 223 | 2 | 77 | 3,642 | 5 | (x) | 1 | (x) |
|  | 22 | 5,373 | 123 | 11 | 61 | 2,398 | 10 | 634 | 12 | 4,739 |
|  | 39 | 9,773 | 268 | 25 | 143 | 5,901 | 14 | 1,543 | 25 | 8,230 |
|  | 13 | 4,195 | 238 | 12 | 121 | 2,930 | 10 | 3,265 | 3 | -930 |
| Venango County. Franklin. 011 City. Remainder of County. $\qquad$ | 64 | 18,231 | 1,027 | 60 | 385 | 20,525 | 48 | 7,304 | 16 | 10,827 |
|  | 18 | 2,935 | 223 | 20 | 76 | 4,651 | 16 | (x) | 2 | (x) |
|  | 39 | 10,253 | 636 | 34 | 243 | 12,825 | 27 | (4, 433 |  | (5,820 |
|  | 7 | 4,943 | 168 | 6 | 66 | 3,049 | 5 | (x) | 2 | (x) |
| Warren County. Warren. Remainder of county. | 43 | 20,385 | 1,017 | 29 | 353 | 18,972 | 27 | 14,107 | 16 | 6,278 |
|  | 27 | 17,714 | 876 | 19 | 288 | 16,013 | 20 | 13,526 |  | 4,188 |
|  | 16 | 2,671 | 141 | 10 | 65 | 2,959 | 7 | 581 | 9 | 2,090 |
| Washington County <br> Canonsburg. <br> Centerville <br> Charleroi.. <br> Donora. <br> Monongahela. <br> Washington. <br> Remainder of County. | 133 | 56,391 | 3,075 | 129 | 1,239 | 63,811 | 108 | 30,540 | 25 | 25,851 |
|  | 13 | 4,000 | (x) 330 | (x) 10 | (x) 120 | 6,432 | 11 | (x) | 2 | . (x) |
|  | 1 | (x) ${ }^{14}$ | (x) 8 | (x) | (x) ${ }_{266}$ | (x) ${ }_{19} 23$ | $\cdots$ |  | 1 | - (x) |
|  | 15 | 14,115 | (x) 888 | (x) 10 | (x) 266 | (19, 233 | 13 | (x) | 2 |  |
|  | 8 7 | (x) 1,380 | $(\mathrm{x}) \quad 49$ | (x) 10 | (x) 28 | (x) ${ }_{1,031}$ | 8 7 |  |  | ( |
|  | 43 | 14,762 | 939 | 39 | 380 | 19,564 | 36 | 9,024 | 7 | 5,738 |
|  | 46 | 19,493 | 736 | 50 | 301 | 14,735 | 33 | 5,688 | 13 | 13,805 |
| Wayne County.. <br> Honesdale. <br> Remainder of County | 27 | 7,394 | 199 | 17 | 88 | 3,924 | 13 | 1,708 | 14 | 5,686 |
|  | 15 | 4,951 | 148 | 10 | 66 | 2,887 | $\stackrel{8}{5}$ | 1,372 | 7 | 3,579 |
|  | 12 | 2,443 | 51 | 7 | 22 | 1,037 | 5 | 336 | 7 | 2,107 |
| Weatmoreland County <br> Arnold. <br> Greensburg. <br> Jeannette <br> Latrobe <br> Monessen. <br> Mount Pleasant <br> New Kensington. <br> Scottdale. <br> Vandergrift. <br> Remrinder of County. | 193 | 57,580 | 3,001 | 178 | 1,094 | 58,624 | 162 | 32,608 | 31 | 24,972 |
|  | 8 | 1,421 | 44 | 7 | 17 | 852 | 7 | (x) | 1 | (x) |
|  | 40 | 20,295 | 1,085 | 30 | 354 | 21,033 | 29 | 11,303 | 11 | 8,992 |
|  | 21 | 3,289 | 210 | 14 | 90 | 3,695 | 20 |  | 1 |  |
|  | 14 | 4,338 | 476 | 11 | 171 | 9,776 | 10 | $(x)^{1,701}$ | 4 | $(x)^{2,637}$ |
|  | 12 | 5,875 | 110 | 13 | 72 | 2,704 | 11 | (x) 399 | 1 | (x) |
|  | 10 | 1,399 | 50 | 11 | 20 | 581 | 10 | $(\mathrm{x})^{1,399}$ |  |  |
|  | 6 | 1,107 | 143 | 4 | 48 | 2,534 | 6 | 1,107 |  |  |
|  | 9 | 1,520 | 94 | 12 | 36 | 1,982 | 9 | 1,520 | , |  |
|  | 52 | 12,984 | 505 | 61 | 190 | 9,608 | 41 | 4,918 | 11 | 8,066 |
| wyoming County . . . . . . . . . . . . . . . . . . . . . | 16 | 4,70 | 92 | 5 | 47 | 1,743 | 4 | 420 | 12 | 4,290 |
|  | 225 | 100, 804 | 6,334 | 153 | 2,161 | 118,414 | 168 | 67,597 | 57 | 33,207 |
|  | 29 |  | (x) | (x) | (x) | (x) | 24 | (x) | 5 | (x) |
|  | ${ }_{152}^{2}$ | (x) |  | (x) | (x) 788 | (x) 8 | ${ }^{2}$ |  | 39 |  |
|  | 42 | 11,709 | 435 | 34 | 204 | 9,040 | 29 | 5,176 | 13. | 6,533 |

* Proprietors of unincorporated businesses.
${ }^{3}$ Located in Beaver and Lawrence Counties.
$\times$ Withheld to avoid disclosure.
${ }_{2}^{1}$ Based on advance 1950 population estimates
Loeated in Columbia and Schuylkill Counties.
Classified as urban urder speciand and Franklin Countifes.

Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE
Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948


[^106]Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE-Continued
Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948

| County, type of operation, and kund of business | Establishments <br> (Number) | Sales, entire year (Thousand dollars) | Pay roll, enture year (Thousand dollats) | Active proprietors,* November (Number) | Paid employees and pay roll, workweet ended nearest Nov. 15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Employees (Number) | Pay roll (Dollars) |
| BEAVER COUNTY, total. <br> Merchant wholesalers, total. <br> Groceries, confectionery, meats. <br> Farm products (edible). <br> Beer, wines, distilled spirits..... <br> Automotive equipment, tires and tubes. <br> Lumber, construction materials. <br> Machinery, equifpment, supplies. <br> Waste materials. <br> Merchant wholesalers, z.e.c. | 111 | 47,408 | 1,918 | 99 | 677 | 37,388 |
|  | 95 | 19,479 | 1,127 | 94 | 457 | 22,289 |
|  | 16 6 34 13 3 4 10 9 | 6,324 1,270 5,351 1,366 569 566 1,773 1,758 | 247 50 203 285 88 42 111 101 | 11 3 4 4 7 $\cdots$ $\cdots$ 8 8 8 | 106 23 87 91 30 17 60 43 | 5,037 989 3,759 5,721 1,373 908 2,394 2,108 |
| Petroleum bulk stations, terminals. <br> Other operating types.................................. . . . . . . . . . . . . . . . . . . . <br> BERKS COUNTY (See Reading Metropolitan Area, table 102.) <br> BLAIR COUNTY (See Altoona Metropolitan Area, table 102.) <br> BRADFORD COUNTY, total. $\qquad$ | 10 6 | 22,844 5,085 | 610 181 | 3 2 | 166 54 | 11,483 3,616 |
|  |  |  |  |  |  |  |
|  | 52 | 16,144 | 667 | 32 | 327 | $\xrightarrow{12,956}$ |
| Merchant wholesalers, total. <br> Groceries, conrectionery, meats. <br> Beer, wines, distilled spirits. <br> Automotive equipment, tires and tubes <br> Waste materials. <br> Merchant wholesalers, n.e.c. | 23 | 3,669 | 319 | 19 | 167 | 5,986 |
|  | 4 3 5 6 5 | 1,661 337 413 455 803 | 68 28 42 82 99 | 4 3 3 6 3 | 25 11 23 50 58 | 972 471 1,073 1,560 1,910 |
| Petroleum bulk stations, terminals. Assemblers (mainly farm products) Other operating types. <br> BUCKS COUNTY, total. $\qquad$ <br> Merchant wholesalers, total. $\qquad$ <br> Groceries, confectionery, meats. $\qquad$ <br> Farm products (edible) <br> Beer, wines, distilled spirits. <br> Automotive equipment, tires and tubes. $\qquad$ <br> Machinery, equipment, supplies. $\qquad$ <br> Waste materials.. <br> Merchant wholesalers, n.e.c. | 14 10 5 | 3,558 4,462 4,455 | 113 138 97 | 11 $\cdots$ | 41 53 66 | 2,167 2,907 1,896 |
|  | 73 | 20,614 | 923 | 68 | 398 | 18,346 |
|  | 56 | 13,447 | 779 | 57 | 321 | 15,191 |
|  | 10 9 9 6 3 6 13 | 1,890 3,981 1,613 461 58 145 5,299 | 102 133 94 61 6 18 365 | 11 9 11 8 3 5 10 | 55 55 39 28 9 7 128 | 1,954 2,555 2,019 1,122 275 411 6,855 |
| Petroleum bulk stations, terminals. Other operating types. <br> BUILER COUNTY, total. <br> Merchant wholesalers, total $\qquad$ <br> Groceries, confectionery, meats. $\qquad$ <br> Beer, wines, distilled spirits. $\qquad$ <br> Autorotive equipment, tires and tubes. $\qquad$ <br> Machinery, equipment, supplies. <br> Waste materials. <br> Merchant wholesalers, n.e.c. | 10 | 3,928 3,239 | 76 68 | 7 4 | 28 49 | 1,580 1,575 |
|  | 84 | 30,253 | 1,762 | 76 | 599 | 34,066 |
|  | 68 | 16,482 | 1,101 | 68 | 400 | 20,787 |
|  | 12 16 7 9 7 17 | 5,130 1,766 1,134 2,997 1,814 3,641 | 202 92 174 271 159 203 | 10 22 6 4 10 16 | 75 39 63 88 53 82 | 3,696 1,529 3,037 5,545 2,956 4,024 |
|  | 13 3 | 7,724 6,047 | 428 233 | 8 | 132 67 | 9,064 |
|  | 235 | 93,179 | 5,692 | 175 | 2,019 | 110,970 |
|  | 187 | 58,437 | 4,347 | 163 | 1,614 | 84,483 |
|  | 33 | 12,154 | 511 | 29 | 216 | 9,861 |
|  | 48 | 6,346 | 281 | 56 | 115 | 5,472 |
|  | 5 | 388 | 16 | 3 | 10 | 300 585 |
|  | 4 5 | 1,963 | $\begin{array}{r}32 \\ 58 \\ \hline\end{array}$ | 5 5 | 17 27 | +585 |
|  | 5 6 | 1,419 2,647 | $\begin{array}{r}58 \\ 293 \\ \hline\end{array}$ | 5 <br> 1 | 27 100 | 1,121 |
|  | 4 | 3,731 | 251 | 1 | 81 | 4,774 |
|  | 4 | 3,620 | 491 | 2 | 159 | 10,011 |
|  | 5 | 3,410 | 368 | 3 | 106 | 7,035 |
|  | 5 68 | 4,761 17,998 | 212 1,834 | 8 50 5 | 105 | 4,628 35,847 |
| Manufacturers' sales branches, offices, total. <br> Sales branches (with stocks). <br> Sales offices (without stocks). | 20 | 21,064 | 840 | $\ldots$ | 249 | 16,916 |
|  | 15 5 | 17,645 3,419 | 798 42 | $\cdots$ | 235 14 | $\begin{array}{r}15,967 \\ \hline 949\end{array}$ |
| Petroleum bulk stations, terminals. Other operating types.. <br> CHESTER COUNTY, total. | 18 10 | 4,140 | 450 55 | 6 | 135 21 | 8,463 1,108 |
|  | 85 | 34,421 | 1,631 | 60 | 665 | 31,069 |
| Merchant wholesalers, total. | 57 | 14,321 | 1,046 | 45 | 458 | 20,215 |
| Farm products (edible).............. | 4 | 2,026 | 94 | 3 | 4.4 | 1,954 |
| Beer, wines, distilled spirits........ | 11 | 1,530 | 95 | 13 | 45 | 1,840 |
| Automotive equipment, tires and tubes Hardware, plumbing, heating........... | 7 | 962 670 | 84 | 6 5 | 41 32 | 1,715 1,495 |
| Machinery, equipment, supplies.. | 4 | 1,121 | 88 | 3 | 26 | 1,600 |
| Waste materials.............. | 13 | 2,150 | 217 | 10 | 87 | 4,021 7,590 |
| Merchant wholesalers, n.e.c. | 14 | 5,862 | 402 | 5 | 183 | 7,590 |
| Petroleum bulk stations, terminals........... Other operating types. | 20 8 | 12,539 7,561 | $\begin{aligned} & 351 \\ & 234 \end{aligned}$ | 11 | 91 116 | $\begin{aligned} & 5,951 \\ & 4,903 \end{aligned}$ |

See footnotes at end of table.

Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE-Continued
Establishments, Sales, Pay Roll, and Personnbl, by Type of Operation and Kind of Business: 1948


[^107]See footnotea at end of table

Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE-Continued
Estaflishmients, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948


See footnotes at end of table.

# Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE-Continued 

Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948


See footnotes at end of table.

Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE-Continued
Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948


See footnotes at end of table.

## Table 104.-COUNTIES WITH 50.ESTABLISHMENTS OR MORE—Continued

Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948

| County, type of operation, and kind of business | Establishments | Sales, entire year (Thousand dollars) | Pay roll, entire year <br> (Thousard dollars) | Active proprietors,* November <br> (Number) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | (Number) |  |  |  | Employees <br> (Number) | Pay roll (Dollars) |
| WASHINGTON COTNTY, totai. . | 133 | 56,391 | 3,075 | 129 | 1,139 | 63,811 |
| Merchant wholesalers, total | 108 | 30,540 | 1,937 | 122 | 800 | 41,738 |
| Groceries, confectionery, meats. | 15 | 10,808 | 515 | 13 | 175 | 12,219 |
| Farmi products (edible)... | 8 | 2,166 | 159 | 12. | 65 | 3,207 |
| Beer, wines, distilled spirits. | 34 | 5,562 | 202 | 43 | 94 | 3,987 |
| Automotive equipment, tires and tubes. | 15 | 1,884 | 272 | 18 | 97 | 5,355 |
| Electrical goois. ............... | 3 | 943 | 29 | 2 | 13 | 650 |
| Machinery, equipment, supplies. | 8 | 1,748 | 136 | 7 | 69 | 2,904 |
| Waste materials. | 9 | 1,899 | 193 | 11 | 103 | 4,232 |
| Merchant wholesalers, n.e.c... | 16 | 5,530 | 431 | 16 | 184 | 9,384 |
| Petroleum bulk stations, terminals. | 13 | 12,689 | 486 | 6 | 162 | 9,683 |
| Other operating types............... | 12 | 13,162 | 652 | 1 | 177 | 12,390 |
| WESTMORETAND COUNTY, total. | 193 | 57,580 | 3,001 | 178 | 1,094 | 58,624 |
| Merchant wholesalers, total. | 162 | 32,608 | 1,778 | 164 | 696 | 33,392 |
| Groceries, confectionery, meats | 28 | 9,333 | 293 | 22 | 117 | 5,104 |
| Famn products (edible)..... | 12 | 3,781 | 255 | 22 | 72 | 4,714 |
| Beer, wines, distilled spirits.. | 47 | 6,656 | 250 | 53 | 112 | 4,741 |
| Tobacco and products (exc. leaf). | 9 | 3,773 | 94 | 11 | 49 | 1,948 |
| Automotive equipment, tires and tubes. | 25 | 2,465 | 291 | 17 | 106 | 5,825 |
| Lumber, construction materiais..... | 3 | 556 | 55 | 4 | 28 | 1,303 |
| Machinery, equipment, supplies... | 8 | 1,642 | 80 | 6 | 32 | 1,597 |
| Waste materials. | 12 | 1,889 | 155 | 18 | 71 | 2,889 |
| Merchant wholesalers, n.e.c. | 18 | 2,513 | 305 | 11 | 109 | 5,271 |
| Petroleum bulk stations, termingis. | 18 | 11,624 | 500 | 9 | 138 | 9,338 |
| Other operating types............... | 13 | 13,348 | 723 | 5 | 260 | 15,894 |
| YORK COUNTY (See York Metropolitan Area, table 102.) |  |  |  |  |  |  |

* Proprietors of unincorporated businesses.
$x$ Withheld to avoid disclosure.
n.e.c. Not elsewhere classified.


## RHODE ISLAND

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| :--- |

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38.03

Providence Metropolitan Area........................................................... 38.03



Table 101.-THE STATE
Establishments, Sales, Expenses, Pay Roll, Personnel, and Stocks, by Type of Operation and Kind of Business: 1948

| Type of operation and kind of business | Estab lishments (Number) | Sales, entire year (Thousand dollats) | Operating expenses ${ }^{2}$ (inc. pay roll) |  | Pay roll, entire year (Thousand dollars) | Active proprie tors, Novembet (Num, ber) | Paid employees, workweek ended nearest- |  |  | Pay roll, workweek ended nearest- |  |  | Stocks on hand, end of year, at cost <br> (Thousand dollars) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Amount <br> (Thousand dollars) | Percent of sales |  |  | March 15 <br> (Number) | $\begin{gathered} \text { July } 15 \\ \text { (Number) } \end{gathered}$ | Nov. 15 (Number) | March 15 <br> (Dollars) | July 15 <br> (Dollars) | Nov. 15 (Dollars) |  |
| STATE, total. | 1,143 | 722,552 | n.a. | n.a. | 36,631 | 679 | 11,077 | 11,365 | 11,413 | 650,823 | 675,589 | 683,383 | 56,058 |
| Administrative, auxiliary units........... 1948.... Wholesale establishments........................ $1948 . .$. . | 1,136 | 722, ${ }^{\text {5 }}$ 2 | n.a. | n.a. $\mathrm{n} . \mathrm{a}$ | 1,421 35,210 | 679 | $\begin{array}{r} 312 \\ 10,765 \end{array}$ | $\begin{array}{r} 315 \\ 11,050 \end{array}$ | $\begin{array}{r} 310 \\ 11,103 \end{array}$ | $\begin{array}{r} 26,404 \\ 624,419 \end{array}$ | $\begin{array}{r} 26,709 \\ 648,880 \end{array}$ | $\begin{array}{r} 26,348 \\ 657,035 \end{array}$ | 56,050 |
| $\begin{aligned} & \text { 1939.... } \\ & \text { 1929.... } \end{aligned}$ | $\begin{aligned} & 761 \\ & 734 \end{aligned}$ | $\begin{aligned} & 238,989 \\ & 275,356 \end{aligned}$ | n.a. | n.a. $\mathrm{n} . \mathrm{a}$ | 12,433 14,534 | 455 | 7,309 n.a. | 7,449 n.a. | 7,624 n.8. | n.a. $\mathrm{n}, \mathrm{a}$. | n.a. n.e. | n.a. | 20,975 22,805 |
| WHOLESALE ESTABLISHENTS |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Type of Operation |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Merchant wholesalers, total... | 946 | 356,054 | 46,360 | 13.0 | 25,525 | 624 | 8,049 | 8,300 | 8,398 | 433,819 | 457,991 | 466,657 | 33,572 |
| Service wholesalers, domestic market. | 912 | 337,418 | 4,176 | 13.1 | 24,252 | 604 | 7,665 | 7,973 | 8,080 | 408,649 | 435,299 | 446,330 | 31,531 |
| Foreign trade merchants......................... | 16 | 8,641 | 1,242 | 14.4 | 758 | 2 | 147 | 147 | 141 | 12,225 | 12,003 | 11,567 | 1,059 |
| Limited function wholesalers | 18 | 9,995 | 942 | 9.4 | 515 | 18 | 237 | 180 | 177 | 12,945 | 10,689 | 8,760 | 982 |
| Manufacturers' sales branches, offices, total.... | 101 | 194,981 | 12,322 | 6.3 | 5,722 | $\ldots$ | 1,609 | 1,648 | 1,605 | 117,492 | 115,926 | 116,359 | 6,489 |
| Sales branches (with stocks).. | 75 | 128,901 | 9,981 | 7.7 | 5,056 | $\cdots$ | 1,465 | 1,500 | 1,455 | 105,597 | 103,822 | 103,463 | 6,489 |
| Sales ofrices (without stacks).................. | 26 | 66,080 | 2,341 | 3.5 | 666 | $\ldots$ | 14.4 | 148 | 150 | 11,895 | 12,104 | 12,896 |  |
| Petroleum buik stations, terninals................ | 38 | 100,521 | 7,568 | 7.5 | 3,092 | 15 | 890 | 864 | 862 | 57,928 | 58,143 | 58,4,3 | 15,793 |
| Other operating types............................ | 51 | 70,996 | 2,264 | 3.2 | 871 | 40 | 217 | 238 | 238 | 15,180 | 16,820 | 15,576 | 196 |
| Type by Kind of Business |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Merchant wholesalers, total. | 946 | 356,054 | 46,360 | 13.0 | 25,525 | 624 | 8,049 | 8,300 | 8,398 | 433,819 | 457,991 | 466,657 | 33,572 |
| Graceries, confectionery, meats................ | 128 | 52,182 | 5,327 | 10.2 | 2,868 | 104 | 992 | 1,044 | 1,087 | 48,565 | 51,684 | 52,688 | 3,244 |
| Groceries (general line)........................ | 18 | 19,643 | 1,357 | 6.9 | 734 | 12 | 274 | 264 | 277 | 13,963 | 12,868 | 13,624 | 2,072 |
| Confectionery.. | 8 | 615 | 93 | 15.1 | 55 | 5 | 24 | 23 | 26 | 1,004 | 1,002 | 1,071 | 49 |
| Flish, sea foods....... | 22 | 4,231 | 1,111 | 26.2 | 358 | 25 | 127 | 174 | 182 | 5,095 | 7,183 | 7,288 | 37 |
| Meats, | 30 | 16,971 | 1,118 | 6.6 | 667 | 20 | 227 | 228 | 234 | 11,465 | 11,72 | 11,977 | 222 |
| Other grocery, food specialties............... | 50 | 10,722 | 1,648 | 15.4 | 1,054 | 42 | 340 | 355 | 368 | 17,038 | 18,919 | 18,728 | 864 |
| Farm products (edible)......................... | 61 | 28,549 | 2,567 | 9.0 | 1,388 | 59 | 455 | 489 | 475 | 23,623 | 25,726 | 26,225 | 340 |
| Dairy, poultry products....................... | 22 | 9,025 | 1,044 | 11.6 | 613 | 18 | 200 | 208 | 212 | 10,548 | 11,140 | 11,391 | 231 |
| Fruits, vegetables (fresh)..................... | 39 | 19,524 | 1,523 | 7.8 | 775 | 41 | 255 | 281 | 263 | 13,075 | 14,586 | 14,834 | 109 |
| Beer, wines, distilled spirits | 34 | 28,240 | 3,263 | 11.6 | 1,943 | 8 | 491 | 526 | 506 | 32,816 | 36,685 | 37,633 | 2,174 |
| Beer, ale.... | 22 | 15,267 | 1,767 | 11.6 | 1,075 | 6 | 288 | 322 | 291 | 16,938 | 20,135 | 19,582 | 503 |
| Whes, distilled spirits.................... | 12 | 12,973 | 1,496 | 11.5 | 868 | 2 | 203 | 204 | 215 | 1.5,878 | 16,550 | 18,051 | 1,671 |
| Drugs, chemicals, allied products.. | 43 | 23,883 | 2,720 | 11.4 | 1,540 | 14 | 462 | 433 | 4.5 | 28,963 | 27,309 | 27,909 | 1,982 |
| Drugs.. | 12 | 7,815 | 979 | 12.5 | 580 | 7 | 212 | 184 | 203 | 11,591 | 10,680 | 10,827 | 1,102 |
| Industrial chemicals, explosives............. | 22 | 14,224 | 1,307 | 9.2 | 772 | 7 | 155 | 151 | 147 | 12,713 | 11,574 | 12,326 | 4.46 |
| Painta, varnishes.............................. | 9 | 1,844 | 434 | 23.5 | 248 | 1 | 95 | 98 | 95 | 4,659 | 5,055 | 4,756 | 436 |
| Tobacco and products (exc, leaf).............. | 30 | 20,295 | 1,458 | 7.2 | 641 | 27 | 200 | 212 | 230 | 9,954 | 11,797 | 12,198 | 920 |
| Dry goods, apparel............................ | 51 | 18,516 | 1,755 | 9.5 | 857 | 33 | 221 | 24. | 235 | 16,201. | 16,427 | 16,355 | 1,939 |
| Clothing, furnishings, footwear.............. | 18 | 2,200 | 234 | 10.6 | 79 | 21 | 35 | 35 | 35 | 1,570 | 1,558 | 1,511 | 233 |
| Dry goods...... | 24 | 10,113 | 1,061 | 10.5 | 549 | 9 | 135 | 157 | 148 | 10,133 | 10,306 | 10,284 | 1,107 |
| Plece goods converters........................ | , | 6,203 | 460 | 7.4 | 229 | 3 | 51 | 52 | 52 | 4,498 | 4,563 | 4,560 | 599 |
| Furniture, home furnishings.................... | 19 | 6,618 | 983 | 14.8 | 620 | 10 | 148 | 144 | 154 | 8,439 | 10,239 | 8,788 | 772 |
| Furniture (household, office)................ |  | 1,088 | 319 | 29.3 | 202 |  | 50 | 49 | 54 | 3,256 | 3,342 | 3,345 | 165 |
| Home furnishings, floor coverings............ | 14 | 5,530 | 664 | 12.0 | 418 | 10 | 98 | 95 | 100 | 5,183 | 6,895 | 5,443 | 607 |
| Paper and its products......................... | 38 | 11,309 | 1,974 | 17.4 | 1,228 | 18 | 375 | 385 | 383 | 21,136 | 22,000 | 24,017 | 1,228 |
| Wrapping prper, twine........................ | 5 | 1,049 | 134 | 12.8 | 85 | 3 | 24 | 26 | 27 | 1,116 | 1,236 | 1,350 | 159 |
| Fine paper................................... | 3 | 1,838 | 230 | 12.5 | 150 | $\cdots$ | 32 | 32 | 33 | 2,017 | 2,079 | 2,256 | 169 |
| Stationery, office supplie | 6 | 1,064 | 253 | 23.8 | 155 | 1 | 57 | 57 | 52 | 2,953 | 2,960 | 2,759 | 129 |
| Paper products, n.e.c.......................... | 24 | 7,358 | 1,357 | 18.4 | 838 | 14 | 262 | 270 | 271 | 15,050 | 15,725 | 17,652 | 77 |
| Farm products (raw materials).................. | 7 | 7,672 | 170 | 2.2 | 88 | 4 | 19 | 19 | 19 | 1,717 | 1,734 | 1,608 | 19 |
| Automotive equipment, tires and tubes.......... | 69 | 11,211 | 2,473 | 22.0 | 1,439 | 61 | 521 | 551 | 560 | 23,784 | 25,375 | 26,222 | 1,728 |
| Electrical goods............................... | 34 | 24,067 | 3,136 | 13.0 | 1,716 | 18 | 477 | 525 | 528 | 27,741 | 32,795 | 31,793 | 3,147 |
| General line, apparatus, supplies........... | 20 | 10,037 | 1,319 | 13.1 | ${ }^{830}$ | 15 | 277 | 270 | 272 | 15,383 | 16,577 | 15,421 | 1,553 |
| Electrical appliances, specialties........... | 14 | 14,030 | 1,817 | 13.0 | 836 | 3 | 200 | 255 | 256 | 12,358 | 16,218 | 16,372 | 1,594 |
| Hardware, plumbing, heating. | 46 | 17,517 | 3,164 | 18.1 | 1,914 | 17 | 652 | 667 | 667 | 31,084 | 33,204 | 32,322 | 3,201 |
| Herdware, ................................... | 14 | 6,523 | 1,111 | 17.0 | , 706 | 7 | 242 | 255 | 254 | 11,353 | 12,186 | 11,940 | 1,481 |
| Plunbing, heating equipment, supplies......... | 32 | 10,994 | 2,053 | 18.7 | 1,208 | 10 | 410 | 412 | 413 | 19,731 | 21,018 | 20,382 | 1,720 |
| Lumber, construction materials. | 28 | 14,587 | 2,324 | 15.9 | 1,026 | 15 | 374 | 353 | 334 | 21,112 | 18,881 | 18,462 | 3,310 |
| Lumber, millwark........... | 10 | 6,591 | 1,256 | 19.0 | 498 | 6 | 215 | 195 | 167 | 12,088 | 10,488 | 8,504 | 2,280 |
| Other construction materials | 18 | 7,996 | 1,068 | 13.4 | 528 | 9 | 159 | 158 | 167 | 9,024 | 8,393 | 9,958 | 1,030 |
| Machinery, equipment, supplies................ | 128 | 26,640 | 5,982 | 22.4 | 3,390 | 64 | 1,046 | 1,079 | 1,101 | 56,884 | 60,377 | 61,539 | 3,712 |
| Commercial machines, equiprent............... | 26 | 3,578 | 891 | 24.9 | 522 | 17 | 173 | 191 | 194 | 9,061 | 10,201 | 9,800 | 481 |
| Construction machinery, equipment............ | 4 | 2,343 | 481 | 20.5 | 275 | .. | 69 | 69 | 7 | 4,577 | 4,654 | 4,977 | 548 |
| Industrial machinery, equipment, supplies.... | 54 | 11,237 | 2,578 | 22.9 | 1,380 | 22 | 368 | 378 | 376 | 23,172 | 24,115 | 25,236 | 1,413 |
| Professional equipment, supplies............. | 19 | 4,055 | 1,130 | 27.9 | 725 | 7 | 259 | 259 | 279 | 11,314 | 12,201 | 12,469 | 755 |
| Service establishment equipment, supplies.... | 21 | 4,674 | 739 | 15.8 | 397 | 17 | 156 | 158 | 156 | 7,525 | 8,007 | 7,803 | 404 |
| Other machinery, equipuent, supplies......... | , | 753 | 163 | 21.6 | 91 |  | 21 | 24 | 25 | 1,235 | 1,199 | 1,254 | 111 |
| Metals, metal work (exc. scrap)................ | 10 | 5,236 | 847 | 16.2 | 469 | 5 | 127 | 134 | 133 | 7,595 | 8,809 | 8,661 | 923 |
| Iron, steel and products........................ | 7 3 | 3,710 1,526 | 630 217 | 17.0 14.2 | 363 106 | 3 | 100 27 | 108 26 | 107 | 5,727 1,868 | 6,816 1,993 | 6,864 | 777 151 |

Table 101.-THE STATE-Continued
Establighments, Sales, Expenses, Pay Roll, Personnel, and Stocks, by Type of Operation and Kind of Busingse: 1948

| Type of operation and kind of business | Establish ments (Number) | Sales, entire year (Thousand dollars) | Operating expenses (inc. pay roll) |  | Pay roll, entire year <br> (Thousand dollars) | Active proprietors, November ( Num . ber) | Paid employees, workweek ended nearest- |  |  | Pay roli, workweek ended nearest- |  |  | Stocks on hand, end of year, at cost <br> (Thousand dollars) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Amount (Thousand dollars) | Percent of sales |  |  | March 15 <br> (Number) | (Number) | Nov. 15 <br> ( $\mathrm{N} u \mathrm{mber}$ ) | March 15 (Dollars) | July 15 (Dollars) | Nov. 15 (Dollars) |  |
| Type by Kind or Business--Continued |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Merchant wholesalers-Continued |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Waste materials. | 75 | 18,387 | 2,521 | 13.7 | 1,264 | 71 | 441 | 476 | 468 | 20,767 | 21,317 | 23,183 | 1,158 |
| Iron, steel scrap............................. | 10 | 5,799 | 970 | 16.7 | 537 | 8 | 162 | 204 | 215 | 8,425 | 8,869 | 10,760 |  |
| Other scrap, waste materials.................. | 65 | 12,588 | 1,551 | 12.3 | 727 | 63 | 279 | 272 | 253 | 12,342 | 12,448 | 12,423 | 1,086 |
| Other merchant wholesalers.. | 145 | 41,145 | 5,696 | 13.8 | 3,134 | 96 | 1,048 | 1,019 | 1,073 | 53,438 | 53,632 | 57,054 | 3,775 |
| Automobiles, other motor veh | 10 | 2,818 | 469 | 16.6 | 174 | 7 | 63 | 65 | 63 | 3,188 | 3,166 | 3,277 | 261 |
| Amusement, sporting goods... | 19 | 2,278 | 519 | 22.8 | 273 | 14 | 92 | 95 | 98 | 4,825 | 5,294 | 5,295 | 563 |
| Books, periodicals, newspapers................ | 12 | 4,414 | 540 | 12.2 | 371 | 9 | 296 | 282 | 275 | 6,865 | 7,213 | 7,111 | 164 |
| Jewelry. | 47 | 9,854 | 1,943 | 19.7 | 1,086 | 30 | 281 | 266 | 320 | 16,641 | 16,021 | 19,314 | 1,512 |
| Petroleun and products. | 16 | 4,019 | 732 | 18.2 | 452 | 9 | 130 | 127 | 128 | 8,130 | 8,331 | 8,101 | 232 |
| Merchant wholesalers, n .e | 41 | 17,762 | 1,493 | 8.4 | 778 | 27 | 186 | 184 | 189 | 13,789 | 13,607 | 13,956 | 1,043 |
| Manuracturers' sales branches (with stocke), total | 75 | 128,901 | 9,981 | 7.7 | 5,056 | $\ldots$ | 1,465 | 1,500 | 1,455 | 105,597 | 103,822 | 103,463 | 6,489 |
| Groceries, confectionery, meats................ | 19 | 43,872 | 2,387 | 5.4 | 1,249 | $\cdots$ | 428 | 436 | 418 | 30,028 | 29,357 | 30,915 | 1,046 |
| Farm products (edible). | 5 | 4,556 | 633 | 13.9 | 297 | ... | 127 | 152 | 130 | 7,139 | 8,651 | 7,997 | 297 |
| Drugs, chemfeals, allied products | 9 | 10,119 | 1,472 | 14.5 | 554 | $\ldots$ | 147 | 145 | 142 | 10,591 | 10,481 | 10,564 | 685 |
| Machinery, equipment, supplies................. | 21 | 10,035 | 2,199 | 21.9 | 1,355 | ... | 321 | 332 | 330 | 26,858 | 25,608 | 23,747 | 2,283 |
| Metals, metal work (exc. scrap)................. | 6 | 15,860 | 462 | 2.9 | 261 | ... | 75 | 78 | 78 | 4,696 | 5,073 | 5,280 | 803 |
| Manuracturers' sales branches, n.e.c........... | 15 | 4,4,49 | 2,828 | 6.4 | 1,340 | ... | 367 | 357 | 357 | 26,285 | 24,652 | 24,960 | 1,375 |

* Proprietors of unincorporated businesses.
n.a. Not available or not applicable.
n.e.c. Not elsewhere classified.
i Entries for agents and brokers represent brokerage or commission received.

Table 102.-STANDARD METROPOLITAN AREAS
Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Bueiness: 1948


* Proprietors of unincorporated businesses.
n.e.c; Not elsewhere classified.

 County, R.I. Also, Attleboro city; North Attleboro, and Seekonk towns in Bristol County; Bellinghan, Franklin, Plainville, and Wrentham towne in Norfolk County; and Blackstone and Millville towns in Worchester County, Mass.

Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE ${ }^{1}$
Establighments, Sales, Pay Role, and Personnel-Total; Establishments and Sales-Merchant Wholesalers and Other Oprrating Types: 1948

| County and city | Tota! |  |  |  |  |  | Merchant wbolesalers |  | Other operating types |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Establishments <br> (Number) | Sales, entire year <br> (Thousand dollars) | Pay roll, entire year <br> (Thousand dollars) | Active proprictors, November (Number) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  | Establishments <br> (Number) | Sales, encire year <br> (Thousand dollars) | $\begin{aligned} & \substack{\text { Establish- } \\ \text { meats }} \\ & \text { (Number) } \end{aligned}$ | Sales, entire year <br> (Thousand dollars) |
|  |  |  |  |  | Employees ( ${ }^{\text {Number) }}$ | Pay roll (Dollats) |  |  |  |  |
| STATE, total. <br> Administrative, auriliary units. Wolesale establishments | 1,143 | 722,552 | 36,631 | 679 | 11,413 | 683,383 | $\ldots$ | $\ldots$ | $\ldots$ | $\cdots$ |
|  | 7 1,136 | 722, ${ }^{\text {a }}$, | 1,421 35,210 | 679 | 310 11,103 | 26,348 657,035 | 946 | 356,054 | 190 | 366,498 |
| Bristol County........................... | 17 | 3,114 | 336 | 13 | 155 | 6,304 | 15 | (x) | 2 | (x) |
| Barrington tow ${ }^{2}$. ................. | 3 | ${ }^{976}$ | 98 | 2 | 46 | 2,098 | 3 | ${ }^{7} 76$ | $\cdots$ | $\ldots$ |
| Eristol town ${ }^{2}$....................... | 4 | 505 | 24 | 3 | 9 | 240 | 4 | 505 | . |  |
| Warren town ${ }^{2} \ldots \ldots . . . . . . . . . . . . . . . .$. | 10 | 1,633 | 214 | 8 | 100 | 3,966 | 8 | (x) | 2 | (x) |
| Remainder of County................. | ... | $\cdots$ | ... | ... | ... | ... | ** | ... | $\cdots$ | - |
| Kent county.. | 26 | 5,806 | 393 | 18 | 153 | 8,798 | 25 | (x) | 1 | (x) |
| Warwick........... | 7 | 817 | 50 | 6 | 25 | 1,105 | 7 | 817 | $\cdots$ |  |
| West Warwick town ${ }^{2}$.................. | 14 | 4,205 | 299 | 7 | 110 | 6,820 | 14 | 4,205 | ... |  |
| Hemsinder of county.................. | 5 | 784 | 4 | 5 | 18 | 873 | 4 |  | 1 | (x) |
| Newport County........................... | 37 | 17,780 | 978 | 37 | 317 | 17,836 | 29 | 10,752 | 8 | 7,028 |
| Newport............................. | 28 | 13,420 | 879 | 30 | 283 | 15,929 | 22 | (x) | 6 | (x) |
| Remainder of County,................ | , | 4,360 | 99 | 7 | 34 | 1,907 | 7 | ( x ) | 2 | (x) |
| Providence County....................... | 1,049 | 692,805 | 34,693 | 608 | 10,692 | 645,326 | $\ldots$ | $\ldots$ | ... | $\cdots$ |
| Administrstive, suxiliary units....... | 7 | $\ldots$ |  |  |  |  | $\cdots$ |  |  |  |
| Wholesale estsblishments, totsl....... | 1,042 | 692,805 | (x) 33,272 | (x) 608 | 10,382 | 618,978 | 865 | 334,954 | 177 | 357,851 |
| Burrillville town ${ }^{2}$.................. | 1 |  |  | (x) | (x) |  | 1 |  | $\cdots$ | ... |
| Cranston. | 15 | 6,340 | 391 | 11 | 118 | 7,184 | 11 | 2,016 | 4 | 4,324 |
| Cumberland town ${ }^{2}$. . .................. | 5 | 4,977 | 282 | 4 | 81 | 5,148 | 4 | (x) | 1 | (x) |
| East Providence town ${ }^{2}$................ | 30 | 47,547 | 1,916 | 10 | 569 | 37,083 | 22 | 8,562 | 8 | 38,985 |
| Johnston town ${ }^{2}$. ${ }^{\text {a }}$................... | 3 | 1,410 | 54 | 2 |  | ( 923 | 3 | 1,410 | $\ldots$ |  |
| Lincoln town ${ }^{2}$........................ | 4 | (x) | (x) |  |  | (x) | 4 | (x) | ... | ... |
| North Providence town ${ }^{2}$. . . ......... | 5 | 6887 |  | 2 | 17 | ${ }_{5} 916$ | 5 | 6887 | $\cdots$ | 20 389 |
| Pswtucket............................. | 77 | 46,369 553,48 | 2,809 | 43 452 | 857 | 52,512 | 63 | 25,980 267,489 | 14 | 20,389 285,993 |
| Providence. | 800 | 553,482 | 25,912 | 452 | 8,091 | 480,937 | 660 | 267,489 | 140 | 285,993 |
| Woonsocket.......................... | 77 | 24,977 | 1,236 | 60 | 430 | 23,116 | 70 4 | ${ }_{(\mathrm{x})}^{18,065}$ | 7 3 | (x) ${ }^{6,912}$ |
| Remsinder of County. ................. | 7 | 2,170 | 180 | 1 | 67 | 3,243 | 4 | (x) | 3 |  |
| Wsehington County.. | 14 | 3,047 | 231 | 3. | 96 | 5,119 | 12 | (x) | 2 | (x) |
| Westerly town ${ }^{2}$...................... | 10 | 1,746 | 76 | 2 | 33 | 1,499 | 9 | (x) | 1 | (x) |
| Remainder of County................. | , | 1,301 | 155 | 1 | 63 | 3,620 | 3 | (x) | 1 | ( x ) |

* Proprietors of unincorporated businesses.
x Withheld to svoid disclosure.
${ }^{1}$ Bssed an advance 1950 populstion estimbtes,
${ }^{2}$ Classifled as urban under special rule.

Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE
Establishments, Sales, Pay Roll, and Personnel, by Type of Operátion and Kind of Business: 1948

| County, type of operation, and kind of business | Establishments <br> (Number) | Sales, entire year (Thousand dollars) | Pay roll, entire year <br> (Thousand dollars) | Active proprietors, ${ }^{*}$ November (Number) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Employees ( ${ }^{( }$umber) | Pay roll (Dollars) |
| Providence county, total.. | 1,049 | 692,805 | 34,693 | 608 | 10,692 | 645,326 |
| Administrative, suxiliary units.. <br> Wholesaie estsblishments........... | 7 1,042 | 692,805 | $\begin{array}{r} 1,421 \\ 33,272 \end{array}$ | 608 | $\begin{array}{r} 310 \\ 10,382 \end{array}$ | $\begin{array}{r} 26,348 \\ 618,978 \end{array}$ |
| hholesale establishments |  |  |  |  |  |  |
| Merchant wholesalers, total. | 865 | 334,954 | 23,892 | 558 | 7,772 | 434,115 |
| Groceries, confectionery, mests.. | 100 | 47,745 | 2,437 | 76 | 874 | 43,805 |
| Tobacco and products (exc. lear). | 27 | 19,410 | 611 | 26 | 219 | 11,765 |
| Furniture, home furnishings..... | 19 | 6,618 | 620 | 10 | 154 | 8,788 |
| Automotive equipment, tires and tubes. | 60 | 10,406 | 1,360 | 53 | 522 | 24,569 |
| Electrical goods...................... | 34 | 24,067 | 1,716 | 18 | 528 | 31,793 |
| Metsis, metal work (exc. scrap). | 10 | 5,236 | 469 | 5 | 133 | 8,661 |
| Merchant wholesalers, n.e.c.. | 615 | 221,472 | 16,679 | 370 | 5,342 | 304,734 |
| Other opersting types.. | 177 | 357,851 | 9,380 | 50 | 2,610 | 184,863 |

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## SOUTH CAROLINA

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Table 101. -THE STATE
Establishments, Sales, Expenses, Pay Roll, Personnel, and Stocks, by Type of Operation and Kind of Business: 1948

| Type of operation and kind of business | Estab-lishments (Number) | Sales, entire year (Thousand dollars) | Operating expenses ${ }^{1}$ (inc. pay roll) |  | Pay roll, entire year <br> (Thousand dollats) | Active <br> proprie- <br> tors, <br> Novem- <br> ber <br> (Num. <br> (Ner) <br> b. | Paid employees, workweek ended nearest- |  |  | Pay roll, workweek ended nearest- |  |  | Stocks on <br> hand, end <br> of year, <br> at cost <br> (Thousand dollats) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | (Thousand doilars) | Per. cent of sales |  |  | March 15 <br> ( (umber) | $\begin{gathered} \text { July } 15 \\ \text { (Number) } \end{gathered}$ | Nov. 15 <br> (Number) | March 15 <br> (Dollars) | July 15 <br> (Dollars) | Nov. 15 <br> (Dollars) |  |
| State, total | 1,620 | 1,011,118 | п.a. | n.e. | 38,568 | 1,056 | 13,507 | 14,363 | 14,253 | 681,295 | 746,769 | 743,508 | 55,451 |
| Administrative, auxiliary units............1948.... Wholesale establishments. . . . . . . . . . . . . . . . . 1948.... | $\xrightarrow[1,609]{11}$ | $\begin{array}{r} 3,076 \\ 1,008,042 \end{array}$ | $\begin{aligned} & \text { n. a. } \\ & \text { n. } \mathrm{a} \text {. } \end{aligned}$ | $\begin{aligned} & \text { n.a. } \\ & \text { n.a. } \end{aligned}$ | $\begin{array}{r} 1,233 \\ 37,337 \end{array}$ | 1,056 | $\begin{array}{r} 453 \\ 13,054 \end{array}$ | $\begin{array}{r} 453 \\ 13,910 \end{array}$ | $\begin{array}{r} 405 \\ 13,848 \end{array}$ | $\begin{array}{r} 24,948 \\ 656,347 \end{array}$ | $\begin{array}{r} 27,188 \\ 719,581 \end{array}$ | $\begin{gathered} 26,284 \\ 717,224 \end{gathered}$ | $\begin{array}{r} 212 \\ 55,239 \end{array}$ |
| $\begin{aligned} & 1939 \ldots . . \\ & \\ & 1929 . . . \end{aligned}$ | $\begin{aligned} & 1,447 \\ & 1,539 \end{aligned}$ | $\begin{aligned} & 297,078 \\ & 333,528 \end{aligned}$ | n.a. | n.a. n.a. | $\begin{array}{r} 9,979 \\ 10,535 \end{array}$ | $\begin{aligned} & 1,101 \\ & 1,053 \end{aligned}$ | 7,223 n.a. | 7,958 n.a. | 8,874 n.e. | п.а. | $\begin{aligned} & \text { n.e. } \\ & \text { n.e. } \end{aligned}$ | $\begin{aligned} & \text { n.a. } \\ & \text { n.a. } \end{aligned}$ | $\begin{aligned} & 16,295 \\ & 17,524 \end{aligned}$ |
| wholmsale establishments |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Type of Operation |  |  |  |  |  |  |  |  |  |  |  |  |  |
| erchant wholesalers, total................... | 896 | 467,203 | 50,200 | 10.7 | 26,286 | 571 | 9,386 | 9,657 | 9,770 | 459,783 | 477,228 | 492,887 | 38,237 |
| Service wholesalers, domestic market Foreign trade merchants. | 861 | 439,013 9,543 | 48,418 858 | 11.0 9.0 | 25,593 214 | 551 2 | 9,234 29 | 9,498 27 | 9,602 33 | 450,089 1,280 | 467,109 1,281 | 482,486 1,312 | 37,186 514 |
| Limited-function wholesalers | 31 | 18,647 | 924 | 5.0 | 479 | 18 | 123 | 132 | 135 | 8,414 | 8,838 | 9,089 | 537 |
| Manufacturers' sales branches, offices, total. | 113 | 111,950 | 8,839 | 7.9 | 4,783 | $\ldots$ | 1,374 | 1,429 | 1,466 | 93,741 | 95,514 | 107,516 | 3,653 |
| Sales branches (wlth stocks). Sales offices (without stocks) | 93 20 | 76,344 35,606 | 7,965 874 | 10.4 2.4 | 4,366 417 | $\ldots$ | 1,286 88 | 1,336 93 | 1,364 102 | 86,040 7,701 | 88,281 7,233 | 99,543 7,973 | 3,653 |
| Petroleum bulk stations, terminals. | 340 | 126,102 | 11,256 | 8.9 | 3,918 | 220 | 1,468 | 1,519 | 1,519 | 71,649 | 82,058 | 77,125 | 9,396 |
| Agents, brokers.. | 160 | 230,085 | 4,300 | 1.9 | 1,560 | 170 | 429 | 904 | 528 | 17,468 | 51,011 | 20,164 | 422 |
| Assemblers (mainly farm products) | 100 | 72,702 | 2,516 | 3.5 | 790 | 95 | 397 | 401 | 565 | 13,706 | 13,770 | 19,532 | 3,531 |
| Type by Kind of Business |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Merahant wholeaalers, total................... | 896 | 467,203 | 50,200 | 10.7 | 26,286 | 571. | 9,386 | 9,657 | 9,770 | 459,783. | 477,228 | 492,887 | 38,237 |
| Groceries, confectionery, mea:s. <br> Groceries (general line). <br> Confectionery. <br> Fish, sea foods.. <br> Meats, meat products............................... <br> Other grocery, food specialties. | 178 | 117,520 | 9,174 | 7.8 | 5,227 | 128 | 2,060 | 2,116 | 2,151 | 90,923 | 90,939 | 96,630 | 7,957 |
|  | 78 | 94,241 | 6,214 | 6.6 | 3,752 | 4 | 1,448 | 1,478 | 1,489 | 64,815 | 63,727 | 68,098 | 6,690 |
|  | 42 | 6,225 | 814 | 13.1 | 497 | 42 | 168 | 170 | 188 | 7,853 | 8,247 | 9,631 | 564 |
|  | 3 | 1,437 | 385 | 26.8 | 177 | 1 | 61 | 69 | 69 | 3,292 | 3,190 | 3,476 | 48 |
|  | 10 | 3,963 | 466 | 11.8 | 208 | 10 | 96 | 95 | 102 | 3,912 | 3,826 | 4,179 | 100 |
|  | 45 | 11,654 | 1,295 | 11.1 | 593 | 31 | 287 | 304 | 303 | 11,051 | 11,949 | 11,246 | 555 |
| Farm products (edible). | 78 | 34,765 | 5,534 | 15.9 | 2,761 | 70 | 1,111 | 1,142 | 1,178 | 51,529 | 53,920 | 55,031 | 833 |
| Dairy, poultry products.. <br> Fruits, vegetables (fresh) | 25 | 10,903 | 2,607 | 23.9 | 1,298 | 15 | 524 | 595 | 594 | 23,053 | 27,365 | 26,643 | 232 |
|  | 53 | 23,862 | 2,927 | 12.3 | 1,463 | 55 | 587 | 547 | 584 | 28,476 | 26,555 | 28,388 | 601 |
| Beer, wines, distilled spirits................Beer, ale.............................Wines, distilled spirits............ | 50 | 49,879 | 4,496 | 9.0 | 1,413 | 20 | 480 | 498 | 499 | 24, 343 | 25,982 | 25,843 | 3,505 |
|  | 42 | 11,502 | 1,625 | 14.1 | 829 | 17 | 320 | 334 | 330 | 15,352 | 16,343 | 15,694 |  |
|  | - | 38,377 | 2,871 | 7.5 | 584 | 3 | 160 | 164 | 169 | 8,991 | 9,639 | 10,149 | 2,767 |
| Drugs, chemicals, allied producta Drugs (general line). <br> Drugs, drug sundries (specialty lines) Industrial chemicals, explosives Paints, varnishes. | 20 | 13,697 | 1,402 | 10.2 | 863 | 9 | 277 | 272 | 275 | 17,026 | 16,719 | 17,359 | 1,573 |
|  | 5 | 11,940 | 1,080 | 9.0 | 704 |  | 228 | 226 | 224 | 13,929 | 13,682 | 14,153 | 1,388 |
|  | 5 | 184 | 26 | 14.1 | 14 | 5 | 11 | 11 | 10 | 301 | 301 | 276 | 22 |
|  | 5 | 546 | 100 | 18.3 | 49 | 2 | 14 | 13 | 15 | 1,002 | 979 | 1,038 | 57 |
|  | 5 | 1,027 | 196 | 19.1 | 96 | 2 | 24 | 22 | 26 | 1,794 | 1,757 | 1,892 | 106 |
| Tobacco and products (exc. leaf)............... | 33 | 14,734 | 782 | 5.3 | 428 | 29 | 186 | 195 | 202 | 7,828 | 8,268 | 8,792 | 865 |
| Dry goods, apparel............................. Clothing, | 24 | 8,913 | 894 | 10.0 | 298 | 27 | 114. | 121 | 126 | 5,056 | 5,332 | 5,575 | 878 |
| Clothing, furnishings, footwear................. <br> Dry goods (general line) <br> Dry goods specialties, piece goods, notions... | 7 | 2,213 | 150 | 6.8 | 65 | 11 | 32 | 31 | 34 | 1,223 | 1,241 | 1,287 | 197 |
|  | 3 | 1,366 | 161 | 11.8 | 71 | 6 | 23 | 22 | 22 | 1,129 | 1,098 | 1,097 | 151 |
|  | 11 | 1,723 | 181 | 10.5 | 80 | 10 | 35 | 4 | 44 | 1,294 | 1,597 | 1,683 | 149 |
|  | 3 | 3,611 | 402 | 11.1 | 82 |  | 24 | 24 | 26 | 1,410 | 1,396 | 1,508 | 381 |
| Furniture, home furnishings................................Furniture (household, office)........ | 9 | 1,089 | 190 | 17.4 | 97 | 9 | 39. | 43 | 36 | 1,818 | 1,883 | 1,863 | 115 |
|  | 4 | 509 | 88 | 17.3 | 53 | 3 | 21. | 24 | 17 | 1,012 | 1,060 | 1,014 | 14 |
| Furniture (household, office)................ | 5 | 580 | 102 | 17.6 | 44 | 6 | 18 | 19 | 19 | 806 | 823 | 849 | 101 |
| Paper and its products. <br> Farm products (raw materials). <br> Automotive equipment, tires and tubes............ | 17 | 6,000 | 1,163 | 19.4 | 596 | 12 | 197. | 200 | 197 | 11,577 | 11,790 | 11,799 | 637 |
|  | 24 | 35,406 <br> 15,951 | 1,433 | 4.0 | + 454 | 33 54 | 108 | 897. | 119 | 6,465 40,460 | 5,867 42,742 | 6,386 44240 | 3,161 |
|  | 104 | 15,951 | 3,978 | 24.9 | 2,300 | 54 | 853 | 891. | 899 | 40,460 | 42,742 | 44, 240 | 2,821 |
| Electrical goods. <br> General line, apparatus, supplies................ <br> Electrical appliances, specialties. | 36 | 25,887 | 2,624 | 10.1 | 1,478 | 17 | 405 | 438 | 438 | 26,820 | 27,719 | 28,719 | 2,428 |
|  | 20 |  | 1,480 | 7.9 |  | 3 | 237 | 245 | 243 |  |  |  | 1,576 |
|  | 16 | 7,066 | 1,144 | 16.2 | 525 | 14 | 168 | 193 | 195 | 9,455 | 10,207 | 11,056 | 852 |
| Hardware, plumbing, heating Hardware... <br> Plumbing, heating equipment, aupplies......... | 41 | 37,953. | 4,044 | 10.6 | 2,609 | 11 | 710 | 738. | 768 | 41,274 | 41,602 | 45,357 | 5,004 |
|  | 22 | 26,381 | 2,794 | 10.6 | 1,927 | 4 | 512 | 544 | 552 | 30,080 | 31,025 | 33, 626 | 3,684 |
|  | 19 | 11,572 | 1,250 | 10.8 | 682 | 7 | 198 | 194 | 216 | 11,194 | 10,577 | 11,731 | 1,320 |
| Lumber, construction ma Lumber, millwork: | 39 | 22,129 | 2,342 | 10.6 | 1,289 | 19 | 528 | 525 | 506 | 23,171 | 24,335 | 24,037 | 1,149 |
| Lumber, millwork: <br> Direct mill shippers. |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Direct mill shippers.... Distributors with yards. | 12 10 | 8,784 7,227 | 436 | 5.0 12.8 | 229 486 | 6 5 | 229 | $\begin{array}{r}35 \\ 215 \\ \hline\end{array}$ | 221 | 3,950 9,087 | 4,231 9,632 | 4,068 9,874 | 479 |
| Other construction materials. | 17 | 6,118 | 982 | 16.0 | 574 |  | 279 | 275 | 254 | 10,134 | 10,472 | 10,095 | 664 |
| Machinery, equipment, supplies. Commercial machines, equipment. Construction machinery, equipment. Farm-dairy machinery, equipment. Industrial machinery, equipment, aupplies. Professional equipment, supplies Service establishment equipment, aupplies Transportation (exc. automotive) equipment, supplies. | 118 | 38,991 | 7,125 | 18.3 | 4,058 | 55 | 1,276. | 1,279 | 1,285 | 69,624 | 75,248 | 75,097 | 4,991 |
|  | 34 | 5,400 | 1,458 | 27.0 | ${ }_{5} 78$ | 14 | 256 | 254 | 251 | 14,042 | 14,523 | 14,736 | 816 |
|  |  | 6,147 | 888 | 14.4 | 564 | $\cdots$ | 135 | 146 | 157 | 8,975 | 9,184 | 9,409 | 954 |
|  | 10 | 2,164 | 320 | 14.8 | 125 | 2 | 67 | 60 | 62 | 2,610 | 2,770 | 2,688 | 262 |
|  | 26 | 20,565 | 3,278 | 15.9 | 2,073 | 11 | 605 | 594 | 587 | 33,381 | 37,310 | 36,528 | 2,309 |
|  | 14 | 1,941 | 498 | 25.6 | 267 | 5 | 104 | 110 | 113 | 4,760 | 5,621 | 5,413 | 250 |
|  | 22 | 2,129 | 562 | 26.4 | 258 | 21 | 92 | 97 | 97 | 4,760 | 4,742 | 5,225 | 264 |
|  | 6 | 645 | 121 | 18.8 | 53 | 2 | 17 | 18 | 18 | 1,096 | 1,098 | 1,098 | 136 |
| Metals, metal work (exc. acrap)................ | 3 | 1,078 | 305 | 28.3 | 156 | $\ldots$ | 66 | 75 | 72 | 2,694 | 3,284 | 3,246 | 153 |
| Waste materiala. <br> Iron, steel scrap. <br> Other scrap, wate materiala. | 33 | 9,309 | 1,128 | 12.1 | 619 | 27 | 326 | 350 | 339. | 11,471 | 12,959 | 12,346 | 321 |
|  | 12 | 2,911 | 500 | 17.2 | 281 | 7 | 142 | 151 | 144 | 5,400 | 5,859 | 5,854 | 130 |
|  | 21 | 6,398 | 628 | 9.8 | 338 | 20 | 184 | 199 | 195 | 6,071 | 7,100 | 6,492 | 191 |

[^109]Table 101.-THE STATE-Continued
Establishments, Sales, Expenses, Pay Roll, Personnel, and Stocks, by Type of Operation and Kind of Business: 1948

| Type of operation and kind of business | Estab lishments (Number) | Sales, entire year (Thousand dollars) | Operating expenses ${ }^{1}$ (inc. pay roll) |  | Pay roll, entire year <br> (Thousand dollars) | Active proprie tors, Novem ber ( Num ber) | Paid employees, workweek ended nearest- |  |  | Pay roll, workweek ended nearest- |  |  | Stocks on hand, end of year, at cost <br> (Thousand dollars) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Amount <br> (Thousand dollars) | Per cent of sales |  |  | March 15 <br> (Number) | (Number) | Nov, 15 (Number) | March 15 <br> (Dollars) | July 15 (Doilars) | Nov. 15 <br> (Dollars) |  |
| Type by Kind of Business--Continued |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Merchant wholesalers--Continued |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Other merchant wholesalers.. | 89 | 33,902 | 3,586 | 10.6 | 1,640 | 51 | 650 | 677 | 680 | 27,704 | 28,639 | 30,567 | 1,846 |
| Automobiles, other motor vehicles............... | 18 | 9,255 | 928 | 10.0 | 489 | 5 | 157 | 149 | 164 | 8,651 | 8,519 | 10,156 | 1,739 |
| Amusement, sporting goods.................... | 11 | 1,302 | 241 | 18.5 | 110 | 4 | 40 | 46 | 42 | 1,590 | 1,859 | 1,979 | 153 |
| Books, periodicals, newspapers................ | ${ }^{8}$ | 1,782 | 283 | 15.9 | 164 | 4 | 77 | 80 | 83 | 2,926 | 3,055 | 3,143 | 7 |
| Coal, coke.................................... | 3 | 4,785 | 101 | 2.1 | 47 |  | 12 | 12 | 12 | 864 | 874 | 907 | 7 |
| Farm suppliea................................ | 21 | 12,137 | 1,201 | 9.9 | 413 | 13 | 160 | 161 | 161 | 6,825 | 6,902 | 7,010 | 422 |
| Petroleum and products........................ | 11 | 1,167 | 223 | 19.1 | 94 | 9 | 39 | 38 | 4. | 1,666 | 1,787 | 1,963 | 71 |
| Merchant wholesalers, n.e.c.................... | 17 | 3,474 | 609 | 17.5 | 323 | 16 | 165 | 191 | 174 | 5,182 | 5,643 | 5,409 | 319 |
| Manufacturers' sales branches (with stocks), total | 93 | 76,344 | 7,965 | 10.4 | 4,366 | $\ldots$ | 1,286 | 1,336 | 1,364 | 86,040 | 88,281 | 99,543 | 3,653 |
| Groceries, confectionery, meats. | 32 | 41,779 | 3,275 | 7.8 | 1,792 | $\ldots$ | 573 | 573 | 586 | 34,365 | 33,032 | 35,144 | 1,263 |
| Drugs, chemicals, allied products | 5 | 2,508 | 365 | 14.6 | 116 | $\ldots$ | 28 | 27 | 29 | 1,975 | 2,086 | 2,409 | 188 |
| Furniture, home furniahings...................... | 3 | 861 | 93 | 10.8 | 53 |  | 16 | 17 | 17 | 1,073 | ,962 | ,969 | 38 |
| Lumber, construction materials................... | 3 | 1,162 | 234 | 20.1 | 148 | ... | 64. | 54 | 61 | 2,666 | 3,159 | 2,680 | 254 |
| Machinery, equipment, aupplies.. | 27 | 15,868 | 2,614 | 16.5 | 1,583 | $\ldots$ | 387 | 411 | 429 | 26,708 | 28,279 | 28,981 | 1,229 |
| Commercial machines, equipment....... | 12 | 2,939 | 1,020 | 34.7 | 764 |  | 131 | 141 | 146 | 12,869 | 12,182 | 13,477 | 262 |
| Industrial machinery, equipment, supplies..... | 10 | 12,203 | 1,414 | 11.6 | 701 | $\ldots$ | 204 | 216 | 228 | 11,797 | 13,917 | 13,217 | 873 |
| Other machinery, equipment, supplies.......... | 5 | 726 | 180 | 24.8 | 118 | $\ldots$ | 52 | 54 | 55 | 2,042 | 2,180 | 2,287 | 94 |
| Manuracturers' sales branchea, n.e.c. | 23 | 14,166 | 1,384 | 9.8 | 674 | $\ldots$ | 218 | 244 | 242 | 19,253 | 20,763 | 29,360 | 681 |
| ```Manufacturers' sales offices (without stocks), total..``` | 20 | 35,606 | 874 | 2.4 | 417 | $\ldots$ | 88 | 93 | 102 | 7,701 | 7,233 | 7,973 | , |
| Electrical gooda. | 3 | 2,148 | 61 | 2.8 | 33 | $\ldots$ | 7 | 7 | 7 | 461 | 582 | 575 |  |
| Machinery, equipment, supplies. | 6 | 12,056 | 328 | 2.7 | 200 | $\cdots$ | 30 | 32 | 36 | 3,630 | 3,713 | 4,065 |  |
| Manufacturers' aales offices, n.e | 11 | 21,402 | 485 | 2.3 | 184 | $\ldots$ | 51 | 54 | 59 | 3,610 | 2,938 | 3,333 |  |
| Agents, brokers, total. | 160 | 230,085 | 4,300 | 1.9 | 1,560 | 170 | 429 | 904 | 528 | 17,468 | 51,011 | 20,164 | 422 |
| Groceries, confectionery, meats | 36 | 53,399 | 885 | 1.6 | 353 | 31 | 142 | 136 | 152 | 6,141 | 6,094 | 6,417 |  |
| Farmi products (edible).... | 10 | 2,919 | 122 | 4.2 | 49 | 7 | 30 | , | 29 | ,770 | 495 | 8,855 | 5 |
| Farm products (raw materials) | 84 | 156,855 | 2,555 | 1.6 | 887 | 112 | 1.59 | 659 | 250 | 5,200 | 39,219 | 8,167 | 338 |
| Cotton.. | 25 | 73,230 | 513 | 0.7 | 152 | 25 | 35 | 34 | 46 | 2,642 | 2,529 | 3,357 | 317 |
| Tobacco (1eaf). | 45 | 61,461 | 1,663 | 2.7 | 589 | 78 | 1. | 503 | 61 | 30 | 33,588 | 2,166 |  |
| Farm products (inedible), n.e | 14 | 22,164 | 379 | 1.7 | 146 | , | 123 | 122 | 143 | 2,528 | 3,102 | 2,644 | 21 |
| Hardware, plumbing, heating.. | 3 | 670 | 68 | 10.1 | 9 | 4 | 5 | 6 | 5 | 118 | 164 | 128 | $\ldots$ |
| Lumber, construction materials | 4 | 3,081 | 109 | 3.5 | 43 | 3 | 9 | 9 |  | 803 | 807 | 807 |  |
| Machinery, equipment, supplies | 10 | 2,924 | 295 | 10.1 | 96 | 7 | 27 | 24 | 26 57 | 1,756 | 1,624 | 1,646 | 13 |
| Agents and brokers, n.e.c..... | 13 | 10,237 | 266 | 2.6 | 123 | 6 | 57 | 62 | 57 | 2,680 | 2,608 | 2,144 | 60 |
| Assemblers (mainly farrin producta), total | 100 | 72,702 | 2,516 | 3.5 | 790 | 95 | 397 | 401 | 565 | 13,706 | 13,770 | 19,532 | 3,531 |
| Ferm products (edible). | 3 | 492 | 19 | 3.9 | 5 | 1 | 2 | 9 | 16 | 50 | 400 | 675 | $\ldots$ |
| Farm products (raw materials). | 91 | 71,191 | 2,288 | 3.2 | 686 | 87 | 296 | 265 | 360 | 12,023 | 11,462 | 15,194 | 3,497 |
| Cotton. | 61 | 69,137 | 1,936 | 2.8 | 537 | 63 | 210 | 173 | 261 | 10,053 | 9,187 | 12,543 | 3,429 |
| Livestock | 11 | 1,237 | 140 | 11.3 | 60 | 7 | 53 | 52 | 51 | 1,192 | 1,182 | 1,151 | 14 |
| Farm products (inedible), n.e.c................ | 19 | 817 | 212 | 25.9 | 89 | 17 | 33 | 40 | 48 | 778 | 1,093 | 1,500 | 54 |
| Other assemblers. | 6 | 1,019 | 209 | 20.5 | 99 | 7 | 99 | 127 | 189 | 1,633 | 1,908 | 3,663 | 34 |
| State, total. | 11 | 3,076 | п.я. | n.a. | 1,231 | $\ldots$ | 453. | 453 | 405 | 24,948 | 27,188 | 26,284 | 212 |
| Type of Operation |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 7 | $\begin{gathered} (x) \\ (x) \end{gathered}$ | n.a. | n.a. | 1,166 65 | ... | $\begin{array}{r} 429 \\ 24 \end{array}$ | $\begin{array}{r} 413 \\ 40 \end{array}$ | $\begin{array}{r} 379 \\ 26 \end{array}$ | $\begin{gathered} 23,486 \\ 1,462 \end{gathered}$ | $\begin{array}{r} 24,458 \\ 2,730 \end{array}$ | $\begin{array}{r} 24,482 \\ 1,802 \end{array}$ | $\begin{array}{r}158 \\ 54 \\ \hline\end{array}$ |

* Proprletors of unincorporated busineases.
$x$ Withheld to avoid disclosure.
n.a. Not available or not appli
n.e.ci Entries for agents and brokers represent brokerage or comoission received

Table 102.-STANDARD METROPOLITAN AREAS
Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948


[^110]$x$ withield to avoid disclosure
n.e.c. Not elsewhere classified
${ }_{2}$ Coextensive with Charleston county.
Coextensive with Richland County.

Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE ${ }^{1}$
Establishments, Sales, Pay Roll, and Personnel-Total; Establishments and Sales-Merchant Wholesalers and Other Operativg Types: 1948


See footnotes at end of table.

Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE ${ }^{2}$ - Continued
Establishments, Sales, Pay Roll, and Personnel-Total; Establishments and Sales-Merchant Wholesalers and Other Operating Types: 1948

| County and city | Total |  |  |  |  |  | Merchant wholesalers |  | Other operating types |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Establishments (Number) | Sales, entire ycar <br> (Thousand dollars) | Pay roll, entire year <br> (Thousand dollars) | Active proprictors, * November (Number) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  | Estahlishments <br> (Number) | Sales, cutire year <br> (Thousand dollars) | Establishments (Number) | Sales, eatire year <br> (Thousand dollars) |
|  |  |  |  |  | Employes <br> (Number) | Pay roll <br> (Dollars) |  |  |  |  |
| Marlboro County. Bernettsville. Remainder of County | 26 | 18,130 | 259 | 21 | 121 | 5,490 | 10 | 4,671 | 16 | 13,459 |
|  | 19 | 8,181 | 228 | 14 | 96 | 4,718 | 9 | (x) | 10 | (x) |
|  | 7 | 9,949 | 31 | 7 | 25 | 772 | 1 | ( x ) | 6 |  |
| Nevberry County <br> Newberry <br> Remainder of County. | 10 | 4,151 | 174 | 3 | 67 | 2,840 | 4 | 2,761 | 6 | 1,390 |
|  | 7 | 3,689 462 | 160 14 | 2 1 | 60 7 | 2,557 283 | 4 | 2,761 | 3 3 | 928 462 |
| Oconee County. $\qquad$ <br> Orangeburg Couaty $\qquad$ <br> Orangeburg. $\qquad$ <br> Remainder of County. $\qquad$ | 14 | 3,879 | 131 | 17 | 72 | 2,694 | 6 | 1,973 | 8 | 1,906 |
|  | 59 | 20,524 | 906 | 41 | 546 | 18,161 | 35 | 10,991 | 24 | 9,533 |
|  | 32 | 10,617 | 544 | 20 | 337 | 10,774 | 26 | 6,926 | 6 | 3,691 |
|  | 27 | 9,907 | 362 | 21 | 209 | 7,387 | 9 | 4,065 | 18 | 5,842 |
|  | 8 | 1,298 | 41 | 3 | 22 | 829 | 4 | 421 | 4 | 877 |
|  | 5 3 | 770 528 | 29 12 | 2 1 | 15 7 | 587 242 | 3 1 | (x) | 2 2 | (x) |
| Richland County........................ | 270 | (x) | (x) | (x) | (x) | (x) | $\ldots$ | $\ldots$ | $\cdots$ | $\ldots$ |
| Administrative, auxiliary units........ Wholesale establishments, total. <br> Columbia.. <br> Eau Claire. <br> ................................. <br> Remainder of County | 7 | (x) | (x) | (x) | (x) | (x) |  |  |  |  |
|  | 267 | 200,609 | 8,928 | 150 | 3,174 | 188,619 | 200 | 131,419 | 67 |  |
|  | 250 | 191,715 | 8,542 | 139 | 2,955 | 180,963 | 189 | (x) | 61 | (x) |
|  | 2 15 | ( x ( x ) |  | (x) | $(\mathrm{x}$ (x) | $(\mathrm{x})$ | $\stackrel{2}{9}$ | (x) | $\cdots$ | $(x)$ |
| Saluda County........................... |  |  |  |  |  |  |  |  |  |  |
|  | 2 | (x) | (x) | (x) | (x) | (x) | $\ldots$ | $\ldots$ | 2 | (x) |
| Spartanburg County...................... | 115 | (x) | (x) | (x) | (x) | (x) | $\ldots$ | $\ldots$ | $\ldots$ | $\cdots$ |
| Administrative, auxiliary units Wholesale establishments, total Spartanburg Remainder of County | 2 | (x) | (x) | (x) | (x) | (x) |  |  |  |  |
|  | 113 | 140,211 | 3,888 | 56 | 1,325 | 74,051 | 98 | 55,951 | 55 | 84,260 |
|  | 86 | 123,310 | 3,388 | 41 | 1,147 | 64,861 | 51 | 53,366 | 35 | 69,944 |
|  | 27 | 16,901 | 500 | 15 | 178 | 9,190 | 7 | 2,585 | 20 | 14,316 |
| Sumter County........................... | 47 | (x) | (x) | (x) | (x) | (x) | $\ldots$ | $\ldots$ | $\ldots$ | $\ldots$ |
| Administrative, auxiliary units. Wholesale establishments, total. Sumter Remainder of County. | 1 | (x) | (x) | (x) | (x) | (x) | $\ldots$ | $\ldots$ | $\ldots$ | $\cdots$ |
|  | 46 | 27,585 | 1,347 | (x) 23 | 484 | 25,313 | 30 | 18,042 | 16 | 9,543 |
|  | 42 | 24,646 | 1,043 | 22 | 390 | 18,745 | 28 | (x) | 14 | (x) |
|  | , | 2,939 | 304 | 1 | 94 | 6,568 | 2 | (x) | 2 | (x) |
| Union County Union. | 12 | 5,104 | 133 | 9 | 66 | 2,689 | 6 | 4,043 | 6 | 1,061 |
|  | 12 | 5,104 | 133 | 9 | 66 | 2,689 | 6 | 4,043 | 6 | 1,061 |
| Remainder of County. | ... |  | $\cdots$ | $\cdots$ | ... |  | $\cdots$ | ... | $\cdots$ | ... |
| Williansburg County $\qquad$ Kingstree. Remainder of County | 23 | 9,613 | 194 | 26 | 103 | 3,893 | 6 | 1,846 | 17 | 7,767 |
|  | 13 | 8,253 | 116 | 18 | 49. | 1,802 | 4 | (x) | 9 | (x) |
|  | 10 | 1,360 | 78 |  | 54 | 2,091 | 2 | (x) | 8 | (x) |
| York County <br> Rock Hill. <br> Remainder of County | 53 | 25,382 | 667 | 30 | 275 | 13,820 | 31 | 7,274 | 22 | 18,108 |
|  | 34 | 14,096 | 556 | 20 | 223 | 11,379 | 25 | 6,788 | 9 | 7,308 |
|  | 19 | 11,286 | 111 | 10 | 52 | 2,441 | 6 | 486 | 13 | 10,800 |

[^111]2 Based or advarice 1950 population estimates.

Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE
Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948


[^112]Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE-Continued
Establighments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948

| County, type of operation, and kind of business | Establishments <br> (Number) | Sales, entire year (Thousand dollars) | Pay roll, entise year <br> (Thousand dollars) | Active proprietors, ${ }^{*}$ November (Number) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Employees (Number) | Pay roll (Dollars) |
| SPARTANBURG COUNTY, total. | 125 | (x) | (x) | $(x)$ | (x) | (x) |
| Administrative, suriliary units.. | 113 | $\begin{aligned} & \text { (x) } \\ & 140,211 \end{aligned}$ | $(x)$ 3,888 | (x) 56 | $\text { (x) }{ }_{1,325}$ | $\text { (x) } 74,051$ |
| Merchant vholesalers, totsl.... | 58 | 55,951 | 2,706 | 28 | 914 | 52,252 |
| Groceries, confectionery, mests. | 6 | 7,041 | 285 | 1 | 118 | 5,482 |
| Farm products (edflie)......... | 4 | 4,795 | 49 | 2 | 156 | 9,304 |
| Beer, wines, distilled spirits. | 5 | 1,548 | 71 | 1 | 23 | 1,213 |
| Drugs, cbemicals, allied products. | 6 | 7,246 | 398 55 | 2 | 114 | 8,017 |
| Farn products (rsw materials)......... | 3 5 | 9,073 | $\begin{array}{r}55 \\ 139 \\ \hline\end{array}$ | 6 3 | 16 51 | 892 2,921 |
| Electrical goods.................. | 3 | 1,430 | 81 | 4 | 24 | 1,541 |
| Hardvare, plumbing, besting.. | 6 | 9,801 | 606 |  | 211 | 11,189 |
| Machinery, equipment, supplies. | 7 | 2,644 | 229 | 5 | 66 | 4,343 |
| Waste misterials............. | 4 | 3,261 | 157 | 1 | 78 | 2,890 |
| Merchant wholesalers, n.e.c | 9 | 8,861 | 236 | 3 | 57 | 4,460 |
| Manufscturers' ssles branches, offices. Petroleum bulk atations, terminals..... | 88 20 | 14,654 16,204 | 559 447 | $\because$ | 193 | 10,172 7,726 |
| Agents, brokers, total. | 19 | 49,743 | 124 | 15 | 51 | 2,274 |
| Farm products (rsu materials). <br> Agents and brokers, n.e.c..... | 118 | 45,009 4,734 | 72 52 | 10 5 | 22 29 | 1,465 809 |
| Assemblers (mainly famm products). | 8 | 3,659 | 52 | 3 | 37 | 1,627 |
| YORK COUNTY, total. | 53. | 25,382 | 667 | 30 | 275 | 13,820 |
| Merchant uholesalers, total.. | 31 | 7,274 | 404 | 16 | 189 | 8,77 |
| Autamotive equipment, tires and tubes. | 5 | 632 |  | 2 | 32 | 1,551 |
| Lumber, construction materials......... | $\begin{array}{r}3 \\ 3 \\ \hline\end{array}$ | 1,983 | 75 18 | $\cdots$ | 12 | 1,584 |
| Merchant wholesalers, n.e.c. | 20 | 4,496 | 231 | 12 | 121 | 5,201 |
| Petroleum buik ststions, terminals. | 11 | 3,674 | 136 | 10 | 45 | 2,631 |
| Agents, brokers.................. | 3 | 7,685 | 28 | 2 | 7 | 572 |
| Other operating types........ | 8 | 6,749 | 99 | 2 | 34 | 1,846 |

* Proprietors of unincorporsted businesses.
$x$ Withheld to svoid disclosure
n.e.c. Not elsewhere classified.


## SOUTH DAKOTA

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Table 101.-THE STATE
Establishments, Sales, Expenses, Pay Roll, Personnel, and Stocks, by Type of Operation and Kind of Business: 1948

| Type of operation and kind of business | Establish. ments (Number) | Sales, entire year <br> (Thousand doilars) | Operating expenses 1 (inc. pay roll) |  | Pay roil, entire year <br> (Thousand dollats) | Active proprie November <br> (Num ber) | Paid employees, workweek ended nearest- |  |  | Pay roll, workweek ended nearest- |  |  | Stocks on hand, end of year. at cost <br> (Thousand doilars) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Amount <br> (Thousand dollars) | Percent of sales |  |  | March 15 <br> (Number) | July 15 <br> (Number) | Nov. 15 <br> (Number) | March 15 <br> (Dollars) | July 15 <br> (Dollars) | Nov. 15 <br> (Dollars) |  |
| State, total. | 1,836 | 791,608 | п.a. | п. ${ }^{\text {a }}$. | 22,425 | 1,014 | 8,085 | 8,390 | 8,422 | 396,849 | 429,010 | 429,474 | 40,565 |
| Administrative, auxiliary unita...........1948.... Wholesale establishments.................... . . $1948 . .$. . | $\begin{array}{r} 7 \\ 1,829 \end{array}$ | 791,608 | .a. | a.a. | $\begin{array}{r} 1,119 \\ 21,306 \end{array}$ | 1,014 | $\begin{array}{r} 353 \\ 7,732 \end{array}$ | $\begin{array}{r} 383 \\ 8,007 \end{array}$ | $\begin{array}{r} 384 \\ 8,038 \end{array}$ | $\begin{array}{r} 22,614 \\ 374,235 \end{array}$ | $\begin{array}{r} 24,379 \\ 404,631 \end{array}$ | $\begin{array}{r} 24,374 \\ 405,100 \end{array}$ | 40,884 |
| $\begin{aligned} & \text { 1939.... } \\ & \text { 1929.... } \end{aligned}$ | $\begin{aligned} & 2,020 \\ & 1,973 \end{aligned}$ | $\begin{aligned} & 133,139 \\ & 236,280 \end{aligned}$ | $\begin{aligned} & \text { n.a. } \\ & \text { n.a. } \end{aligned}$ | $\text { п. } \mathrm{a} \text {. }$ | $\begin{aligned} & 5,593 \\ & 8,616 \end{aligned}$ | $\begin{array}{r} 1,100 \\ 444 \end{array}$ | $\begin{gathered} \text { 4,371 } \\ \text { n.a. } \end{gathered}$ | $\begin{gathered} 4,817 \\ \mathrm{n} .8 . \end{gathered}$ | $\begin{gathered} 4,957 \\ \text { n. A. } \end{gathered}$ | $\begin{aligned} & \text { n.a. } \\ & \text { п. } \end{aligned}$ | $\begin{aligned} & \text { n. a. } \\ & \text { n. } \mathrm{a} . \end{aligned}$ | $\begin{aligned} & \text { п. } \mathrm{a} . \\ & \text { n.a. } \end{aligned}$ | $\begin{aligned} & 12,139 \\ & 16,810 \end{aligned}$ |
| WHOLESALE ESTABLISHMENTS Type of Operation |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Merchant wholesalers, total.. | 349 | 176,063 | 21,673 | 12.3 | 11,916 | 210 | 3,895 | 4,089 | 4,013 | 201,526 | 223,298 | 222,801 | 20,167 |
| Service wholesalers, domestic narket Limited-function wholesalers. ........................ | $\begin{array}{r} 338 \\ 11 \end{array}$ | $\begin{array}{r} 171,104 \\ 4,959 \end{array}$ | $\begin{array}{r} 21,376 \\ 297 \end{array}$ | $\begin{array}{r} 12.5 \\ 6.0 \end{array}$ | $\begin{array}{r} 11,744 \\ 172 \end{array}$ | $204$ | $\begin{array}{r} 3,848 \\ 47 \end{array}$ | $4,044$ | $\begin{array}{r} 3,958 \\ 55 \end{array}$ | $\begin{array}{r} 198,199 \\ 3,327 \end{array}$ | $\begin{array}{r} 219,735 \\ 3,563 \end{array}$ | $\begin{array}{r} 218,377 \\ 4,424 \end{array}$ | $\begin{array}{r} 20,079 \\ 88 \end{array}$ |
| Manufacturers' sales branches, offices, total. | 38 | 39,246 | 3,068 | 7.8 | 1,716 | ... | 517 | 543 | 532 | 32,605 | 34,036 | 33,782 | 2,635 |
| Sales branches (With stocks)............................ Sales offices (without atocks).................. | $\begin{array}{r} 35 \\ 3 \end{array}$ | $\begin{array}{r} 35,684 \\ 3,562 \end{array}$ | $\begin{array}{r} 2,949 \\ 119 \end{array}$ | $\begin{aligned} & 8.3 \\ & 3.3 \end{aligned}$ | $\begin{array}{r} 1,679 \\ 37 \end{array}$ | ... | 508 9 | $\begin{array}{r} 532 \\ 11 \end{array}$ | $\begin{array}{r} 522 \\ 10 \end{array}$ | $\begin{array}{r} 31,843 \\ 762 \end{array}$ | $\begin{array}{r} 33,374 \\ 662 \end{array}$ | $\begin{array}{r} 32,884 \\ 898 \end{array}$ | 2,635 . |
| Petroleum bulk atations, terminala................. Agents, brokers............................................... | $\begin{array}{r} 617 \\ 57 \end{array}$ | $\begin{array}{r} 72,563 \\ 179,152 \end{array}$ | $\begin{aligned} & 8,054 \\ & 1,847 \end{aligned}$ | $\begin{array}{r} 11.1 \\ 1.0 \end{array}$ | $\begin{array}{r} 2,350 \\ 808 \end{array}$ | $\begin{array}{r} 496 \\ 45 \end{array}$ | $908$ | $\begin{aligned} & 885 \\ & 520 \end{aligned}$ | $\begin{aligned} & 876 \\ & 616 \end{aligned}$ | $\begin{aligned} & 44,511 \\ & 14,011 \end{aligned}$ | $\begin{aligned} & 46,564 \\ & 14,809 \end{aligned}$ | $\begin{aligned} & 44,717 \\ & 16,832 \end{aligned}$ | 4,370 28 |
| Assemblers (mainly farm products), total. | 768 | 324,584 | 9,909 | 3.0 | 4,516 | 263 | 1,900 | 1,970 | 2,001 | 81,582 | 85,924 | 86,968 | 13,684 |
| Cooperative marketing associations............... <br> Grain (country) elevators............................. <br> Other assemblers, country buyera................. | $\begin{aligned} & 13 \\ & 555 \\ & 200 \end{aligned}$ | $\begin{array}{r} 3,577 \\ 225,522 \\ 95,185 \end{array}$ | $\begin{array}{r} 320 \\ 6,906 \\ 2,683 \end{array}$ | $\begin{aligned} & 8.2 \\ & 3.1 \\ & 2.8 \end{aligned}$ | $\begin{array}{r} 157 \\ 3,232 \\ 1.127 \end{array}$ | $\begin{aligned} & 1006 \\ & 157 \end{aligned}$ | $\begin{array}{r} 76 \\ 1,277 \\ 547 \end{array}$ | $\begin{array}{r} 74 \\ 1,318 \\ 578 \end{array}$ | $\begin{array}{r} 71 \\ 1,323 \\ 607 \end{array}$ | $\begin{array}{r} 3,052 \\ 58,754 \\ 19,776 \end{array}$ | $\begin{array}{r} 3,017 \\ 61,540 \\ 21,367 \end{array}$ | $\begin{array}{r} 2,769 \\ 60,376 \\ 23,823 \end{array}$ | $\begin{array}{r} 68 \\ 13,211 \\ 405 \end{array}$ |
| Type by Kind of Business |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Merchant wholesalers, total | 349 | 176,063 | 21,673 | 12.3 | 11,916 | 20 | 3,895 | 4,089 | 4,013 | 201,526 | 223,298 | 222,801 | 20,167 |
| Groceries, confectionery, | 46 | 40,862 | 3,720 | 9.1 | 2,176 | 19 | 834 | 867 | 821 | 39,313 | 42,629 | 39,999 | 3,612 |
| Groceries (general line). | 27 | 37,936 | 3,405 | 9.0 | 2,003 | 5 | 725 | 765 | 742 | 35,516 | 38,678 | 36,776 | 3,401 |
| Gonfectionery. | 8 | 1,980 | 117 | 5.9 | 61 | 7 | 28 | 24 | 27 | 1,144 | 1,095 | 1,238 | 106 |
| Grocery, food specialties, n.e. | 11. | 946 | 198 | 20.9 | 112 | 7 | 81 | 78 | 52 | 2,653 | 2,856 | 1,985 | 105 |
| Farm producta (edible). | 33. | 8,021 | 1,417 | 17.7 | 728 | 35. | 272 | 329 | 298 | 13,571 | 16,393 | 14,610 | 153 |
| Datry, poultry products | 25 | 5,054 | 1,014 | 20.1 | 529 | 29 | 197 | 234 | 223 | 9,910 | 11,730 | 10,990 | 75 |
| Fruits, vegetables (fresh) | 8 | 2,967 | 403 | 13.6 | 199 | 6 | 75 | 95 | 75 | 3,661 | 4,663 | 3,620 | 78 |
| Beer, winea, distilled spirits. | 49 | 19,582 | 2,228 | 11.4 | 1,126 | 29 | 288 | 333 | 320 | 17,077 | 2.9,879 | 21,900 | 1,848 |
| Beer, ale.. | 41 | 6,614 | 1,003 | 15.2 | 458 | 29 | 146 | 196 | 175 | 6,278 | 9,184 | 8,260 | 337 |
| Wines, distilled spirita. | , | 12,968 | 1,225 | 9.4 | 668 | ... | 142 | 137 | 145 | 10,799 | 10,695 | 13,640 | 1,511 |
| Drugs, chemicals, allied prod | 10. | 5,382 | 933 | 17.3 | 533 | 2 | 169 | 172 | 178 | 9,831 | 10,438 | 10,710 | 968 |
| Drugs. | 4 | 2,614 | 356 | 13.6 | 217 | 2 | 79 | 79 | 85 | 4,016 | 4,159 | 4,290 |  |
| Industrial chemicals, paint | 6 | 2,768 | 577 | 20.8 | 316 | ... | 90 | 93 | 93 | 5,815 | 6,279 | 6,420 | 537 |
| Tobacco and products (exc, leaf)................. Farm products (raw materials). | 8 3 | 3,304 | 209 35 | 6.3 8.6 | 92 23 | 10 5 | 31 8 | $\begin{array}{r}35 \\ 8 \\ \hline\end{array}$ | 35 9 | 1,684 | $\begin{array}{r}2,059 \\ \hline 435\end{array}$ | 1,846 |  |
| Automotive equipment, tires and tubes | 48 | 15,935 | 2,986 | 18.7 | 1,775 | 27 | 588 | 587 | 602 | 28,142 | 30,223 | 31,395 | 3,577 |
| Electrical goods... | 17 | 16,616 | 1,731 | 10.4 | 847 | 5 | 229 | 244 | 251 | 14,393 | 16,117 | 17,219 | 1,901 |
| General line, apparatus, suppl | 7 | 9,503 | 840 | 8.8 | 427 |  | 113 | 122 | 131 | 6,890 | 7,933 | 8,851 | 1,007 |
| Electrical appliances, specialties. | 10 | 7,113 | 891 | 12.5 | 420 | 5 | 116 | 122 | 120 | 7,503 | 8,184 | 8,368 | 894 |
| Hardware, plunbing, heating. | 13. | 9,625 | 1,115 | 11.6 | 587 | 3 | 215 | 216 | 220 | 9,839 | 10,171 | 10,786 | 1,411 |
| Harciware. | 4 | 4,343 | 473 | 10.9 | 294 |  | 122 | 127 | 124 | 5,024 | 5,290 | 5,155 |  |
| Plumbing, heating equipment, suppliea | 9 | 5,282 | 642 | 12.2 | 293 | . | 93 | 89 | 96 | 4,815 | 4,881 | 5,631 | 431 |
| Lumber, construction materials | 9 | 6,050 | 725 | 12.0 | 424 | 5 | 97 | 127 | 122 | 6,095 | 8,947 | 8,775 | 236 |
| Lumber, millwork. | 3 | 4,864 | 282 | 5.8 | 208 | 1 | 40 | 42 | 47 | 3,059 | 3,429 | 4,246 |  |
| Other construction material | 6 | 1,186 | 443 | 37.4 | 216 | 4 | 57 | 85 | 75 | 3,036 | 5,518 | 4,529 | 60 |
| Machinery, equfpment, supplies. | 36 | 18,724 | 2,930 | 15.6 | 1,534 | 13 | 466 | 481 | 472 | 26,552 | 29,259 | 27,996 | 2,770 |
| Gomnercial machines, equipment. | 5 | 1,575 | 417 | 26.5 | 283 |  | 106 | 106 | 99 | 5,845 | 5,489 | 5,464 | 348 |
| Construction machinery, equipment | 6 | 6,912 | 1,055 | 15.3 | 514 | 1 | 136 | 142 | 144 | 9,715 | 11,290 | 10,403 | 1,028 |
| Farm-dairy machinery, equipment... | 6 | 6,846 | 671 | 9.8 | 319 | 6 | 80 | 88 | 82 | 4,038 | 4,894 | 4,557 | 896 |
| Industrial machinery, equipment, sup | 7 | 1,695 | 265 | 15.6 | 127 | . 4 | 35 | 35 | 37 | 1,819 | 2,168 | 2,255 | 226 |
| Professional equipment, supplies. | 8 | 1,186 | 387 | 32.6 | 233 |  | 91 | 92 | 93 | 4,206 | 4,435 | 4,520 | 208 |
| Other machinery, equipment, supplies.. | 4 | 510 | 135 | 26.5 | 58 | , 2 | 18 | 18 | 17 | 929 | 983 | 797 | 64 |
| Waste materiala.. | 29 | 4,699 | 521 | 11.1 | 268 | 27 | 114 | 116 | 118 | 4,249 | 4,742 | 4,902 | 248 |
| Iron, steel scrap. | 15 | 1,282 | 196 | 15.3 | 94 | 17 | 43 | 46 | 52 | 1,576 | 1,720 | 1,951 | 115 |
| Other acrap, waste material | 14 | 3,417 | 325 | 9.5 | 174 | 10 | 71 | 70 | 66 | 2,673 | 3,022 | 2,951 | 133 |
| Other merchant wholeaalers.. | 48 | 26,855 | 3,123 | 11.6 | 1,803 | 30 | 584 | 574 | 567 | 30,319 | 32,006 | 32,188 | 3,162 |
| Automobilea, other motor vehicles | 11 | 10,925 | 1,092 | 10.0 | 649 | 6 | 172 | 182 | 190 | 9,912 | 10,590 | 11,366 | 816 |
| Amusement, sporting goods.................... | 5 | 760 | 143 | 18.8 | 36 | 5 | 15 | 19 | 12 | 520 | 701 | 494 | 134 |
| Books, periodicals, newspapere |  | 935 | 295 | 31.6 | 241 | 2 | 87 | 85 | 84 | 4,822 | 4,280 | 4,662 | 175 |
| Farm supplies............ | 14 | 5,369 | 588 | 11.0 | 284 | 10 | 95 | 88 | 87 | 5,129 | 5,041 | 5,180 | 539 |
| Merchant wholesalera, n.e.c. | 13 | 8,866 | 1,005 | 11.3 | 593 | 7 | 215 | 200 | 194 | 9,936 | 11,394 | 10,486 | 1,498 |
| Manufacturera' salea branchea (with atocks), total | 35 | 35,684 | 2,949. | 8.3 | 1,679 | .. | 508 | 532 | 522 | 31,843 | 33,374 | 32,884 | 2,635 |
| Groceries, confectionery, meata. | 9 | 5,753 | 422 | 7.3 | 182 | ... | 57 | 60 | 61 | 3,158 | 3,388 | 3,547 | 127 |
| Hardware, plumbing, heating.................... | 4 | 4,103 | 373 | 9.1 | 257 | ... | 58 | 63 | 63 | 4,506 | 4,363 | 5,105 | 668 |
| Machinery, equipment, suppliea. | 14. | 23,384 | 1,824 | 7.8 | 1,040 |  | 329 | 34.4 | 331 | 20,494 | 21,732 | 20,372 | 1,496 |
| Fard-dairy machinery, equipment | 5 | 22,588 | 1,525 | 6.8 | 831 | ... | 276 | 287 | 277 | 16,128 | 16,718 | 16,404 | 1,418 |
| Other machinery, equipment, suppliea.......... | 9 | 796 | 299 | 37.6 | 209 | ... | 53 | 57 | 54 | 4,366 | 5,014 | 3,968 | 78 |
| Manuracturera' aalea branchea, n.e.c. | 8 | 2,44,4 | 330 | 13.5 | 200 | ... | 64 | 65 | 67 | 3,685 | 3,891 | 3,860 | 344 |
| Agenta, brokera, total. | 57 | 179,152 | 1,847 | 1.0 | 808 | 45 | 512 | 520 | 616 | 14,011 | 14,809 | 16,832 | 28 |
| Farm products (raw materiala) | 51 | 174,251 | 1,702 | 1.0 | 714 | 42 | 493 | 501 | 598 | 12,313 | 12,936 | 14,824 | 26 |
| Liveatock.. | 46 | 161,116 | 1,522 | 0.9 | 686 | 38 | 486 | 494 | 591 | 11,783 | 12,408 | 14,264 | 26 |
| Farm producta (Inedible), | 5 | 13,135 | 180 | 1.4 | 28 | 4 | 7 | 7 | 7 | 530 | 528 | 560 |  |
| Agenta and brokera, n.e.c.................. | 6 | 4,901 | 145 | 3.0 | 94 | 3 | 19 | 19 | 18 | 1,698 | 1,873 | 2,008 | 2 |
| Asaemblera (mainly farm products), total......... | 768. | 324,584 | 9,909 | 3.0 | 4,516 | 263 | 1,900 | 1,970 | 2,001 | 81,582 | 85,924 | 86,968 | 13,684 |
| Farm producta (edible).. | 178 | 25,099 | 2,122 | 8.4 | 885 | 128 | 472 | 499 | 504 | 16,245 | 17,855 | 17,731 | 321 |
| Farm producta (raw materiala). | 587 | 298,716 | 7,723 | 2.6 | 3,603 | 133 | 1,416 | 1,459 | 1,483 | 64,907. | 67,467 | 68,845 | 13,318 |
| Grain.. | 555 | 225,357 | 6,903 | 3.1 | 3,230 | 106 | 1,280 | 1,320 |  | 58,705 | 61,435 | 60,342 | 13,193 |
| Hidea, allins, raw fura | 3 |  | 49 | 10.7 | 16 | 7 | 11 | 9 | 8 | 420 | 293 | 305 | 19 |
| Liveatock.......... | 25 | 70,751 | 732 | 1.0 | 337 | 18 | 121 | 123 | 146 | 5,432 | 5,235 | 7,915 | 75 |
| Farm producta (inedible), n.e.c............... | 4 | 2,151 | 39 | 1.8 | 20 | 2 | 4 | 7 | 3 | 350 | 504 | 283 | 31 |
| Other aaaemblers.............................. | 3 | 769 | 64 | 8.3 | 28 | 2 | 12 | 12 | 14 | 430 | 602 | 392 | 45 |

Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE ${ }^{1}$
Establishments, Sales, Pay Roll, and Personnel--Total; Establishaments and Sales-Merchant Wholesalizs and Other Operating Types: 1948


See footnotes at end of table.

Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE ${ }^{1}$-Continued
Establisfments, Sales, Pay Roll, and Personnel-Total; Establishments and Sales-Merchant Wholesalers and Other Operativg Types: 1948

| County and city | Toal |  |  |  |  |  | Merchant wholesalers |  | Other operating types |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Establishments <br> (Number) | Salcs, entire year <br> (Thousand dollars) | Pay roll, <br> (Thousand doliars) |  | Paid employees and pay toll, workweek ended nearest Nov. 15 |  | Establishments <br> (Number) | Salcs, entirc ycar <br> (Thousand doliars) | Establishments <br> (Number) | $\underset{\substack{\text { Saless, } \\ \text { entire ycar }}}{ }$ <br> (Thousand <br> dollars) |
|  |  |  |  |  | Employees (Number) | Pay roll (Dollars) |  |  |  |  |
| Moody County............................ | 22 | 7,597 | 124 | 16 | 49 | 2,330 | 2 | (x) | 20 | (x) |
| Pennington County.................... | 79 |  | 1,244 | 35 | 496 | 25,183 | $\begin{array}{r}38 \\ 37 \\ \hline\end{array}$ | ${ }_{(x)}^{11,667}$ |  | (x) 20,327 |
|  | ${ }_{23}^{56}$ | 17,806 14,188 | 1,159 | $\xrightarrow{21}$ | $\stackrel{415}{81}$ | $\begin{gathered} \substack{2,1809 \\ 2,289} \\ 2,289 \end{gathered}$ | $\stackrel{37}{1}$ | $(\mathrm{x})$ | 22 | ${ }_{(x)}^{(x)}$ |
| Perkins County. | 15 | 9,713 | 126 | 7 | 42 | 1,858 | 4 | 490 | 11 |  |
| Potter County................................ | 26 47 |  |  | ${ }_{21}^{14}$ | 41 107 |  | 5 | (x) $\begin{array}{r}97 \\ 84\end{array}$ | 23 4 4 |  |
| Roberts County.............................. | 47 18 | - ${ }_{3} \mathbf{3 , 3 7 2}$ | ${ }_{88}^{202}$ | ${ }_{11}^{21}$ | 107 55 | 3,981 1,811 | 5 | (x) ${ }^{845}$ | 42 16 | (x) ${ }^{8,517}$ |
| Shannon County. ........................ |  |  |  |  |  |  |  |  |  |  |
| Spink County <br> Stanley County | 66 2 | $(\mathrm{x})^{17,249}$ | (x) ${ }^{282}$ | (x) ${ }^{36}$ | (x) 136 | $(x)^{5,343}$ | 4 | 511 | 62 2 | $(x)^{16,738}$ |
| Sun1s County........................... | 10 | (x,294 | (x) 39 | 5 | (x) 12 | (x) 589 | .. | $\cdots$ | 10 | 4,294 |
| Todd County................................. | 2 2 27 | ${ }_{(11,970}$ | (x) 135 | (x) 22 | (x) 64 | ${ }^{(x)}{ }_{2,236}$ | i | (x) | 26 26 | $\left(\begin{array}{l}(x) \\ (x)\end{array}\right.$ |
| Turner courty............................. | 35 | 7,355 | 192 | 15 | ${ }^{83}$ | 3,558 | 2 | (x) | 33 | ( $(\mathrm{x})$ |
| Union County........................................ | 16 29 | $\xrightarrow{5,816}$ | ${ }_{178}^{91}$ | $\begin{array}{r}13 \\ 17 \\ \hline\end{array}$ | 34 <br> 87 | 3,616 | 1 |  | 15 24 |  |
| Walvorth County................................... | 29 | 9,421 | 178 $\cdots$ | 17 | 87 .9 | 3,616 | 5 | 1,691 | 24 |  |
| Yaurton County. |  |  |  |  | 122 | 5,062 | , | 2,858 | 16 |  |
| Yankton. . | 18 7 | -1,774 | 215 38 | 16 <br> 3 | 109 13 | 4,379 | 8 <br> 1 | $\begin{aligned} & (x) \\ & (x) \\ & (x) \end{aligned}$ | ${ }^{10} 6$ | $\begin{aligned} & (x) \\ & (x) \\ & (x) \end{aligned}$ |
| ziebach County...... | 4 | 812 | 5 | 2 | 2 | 90 | .. | .. | 4 | 812 |

* Proprietors of unincorporated businesaes. $x$ withheld to avoid disclosure. ${ }^{1}$ Based on advance 1950 population estimates.

Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE
Establishments, Salee, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948

| County, type of operation, and kind of business | Establish ments <br> (Num. bet) | Sales, entire year (Thousand dollars) | Pay toll, entise year <br> (Thousand doliars) | Active propri Novembet <br> (Num ber) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  | County, type of operation, and kind of business | $\begin{gathered}\text { Estab- } \\ \text { lish } \\ \text { ments }\end{gathered}$$\begin{gathered}\text { (Num } \\ \text { ber) }\end{gathered}$ | Sales, entire уеаг <br> (Thousand dollars) | Pay roll, entire year <br> (Thousand doliars) | Active propriNovem ber <br> (Numbet) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  | Pay roll (Dollars) |  |  |  |  |  |  | Pay toll (Dollars) |
| BEADLE COUNTY, total. | 64 | (x) | $(x)$ | (x) | (x) | (x) | MINNEHAHA COUNTY, total....... <br> Administrative, suriliary units..... Wholesale establishments............. wholesale establishments | 193 | 253,057 | 8,694 | 96 | 2,639 | 160,971 |
| Wholpsale establishments |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Merchant wholeaalera, total. | 22 | 6,257 | 357 | 7 | 142 | 6,691 | Merchant wholesalers, total........ | 101 | 97,559 | 6,680 | 60 | 2,036 | 122,426 |
| Groceriea, confectionery, meats |  | 3,533 | 179 |  | 7 | 3,422 | Groceries, confectionery, meats... | 8 | 10,003 | 632 | 3 | 213 | 11,402 |
| Machinery, equipment, supplies | 4 | 626 | 87 | 1 | 32 | 1,485 | Fariil products (edible). | 5 | 3,664 | 392 | 3 | 128 | 7,532 |
| Waste materials.. | 3 | 945 | 17 |  | 7 | 315 | Beer, Ulines, distilled spirits. | 9 | 10,104 | 545 | 4 | 116 | 10,130 |
| Merchant wholesalers, | 9 | 1,153 | 74 | 5 | 32 | 1,469 | Drugs, chemicals, allied products. |  | 4,291 | 398 | 2 | 128 | 8,083 |
|  |  |  |  |  |  |  | Automotive equipment,tires,tubes.. | 12 | 7,153 | 790 | 6 | 262 |  |
| Petroleum bulk atationa, ter | 15 | 1,997 | 47 | 11 | 21 | 966 | Electrical goods....... | 7 | 11,306 | 619 | 1 | 176 | 12,361 |
| Other operating typea. | 26 | 12,300 | 204 | 6 | 127 | 3,766 | Herdvare, plumbing, heating. | 5 | 6,402 | 344 |  | 151 | 6,648 |
|  |  |  |  |  |  |  | Lumber, construction materials | 4 | 4,711 | 277 | 3 | 71 | 6,011 |
| BROWN COUNTY, | 135 | (x) | (x) | (x) | (x) | (x) | Machinery, equipment, supplie | 17 | 16,071 | 1,144 | 8 | 331 | 20,935 |
| Adminiatrative, auxiliary units...... Wholesale eatablishments............... <br> WHOLESALE ESTABLISHMENTS <br> Merchant wholesalers, total........... | $132^{3}$ | $\begin{gathered} (x) \\ 70,685 \end{gathered}$ | $\begin{aligned} & \underset{2,528}{(x)} \end{aligned}$ | $\begin{array}{l\|l\|} \hline(x) \\ 54 \end{array}$ | $\begin{aligned} & \hline(x) \\ & 914 \end{aligned}$ | $\begin{gathered} (x) \\ 49,640 \end{gathered}$ | Waste materials.......... | 23 |  |  | 23 | 43 417 | 2,277 23,873 |
|  |  |  |  |  |  |  | Merchant wholesalers, n.e.c....... | 23 | 21,666 | 1,400 | 23 | 417 | 23,873 |
|  |  |  |  |  |  |  | Manufa' sales branches, offices..... Petroleum bulk stations, terminals.. | 20 32 | 20,827 8,088 | 970 403 | 20 | 287 142 | 18,647 7,262 |
|  | 40 | 23,436 | 1,569 | 18 | 544 | 29,530 | Agents, brokers, total............. | 16 | 88,378 | 395 |  |  |  |
| Groceries, confectionery, meats.... <br> Beer, wines, distilled spirits..... <br> Automotive equipment, tires, tubes. <br> Electrical goods. <br> Mschinery, equipment, supplies...... <br> Waste materials. <br> Merchant wholeaalers, n.e.c........... | 563749 |  | 432 |  | 157 |  |  |  |  |  | 7 | 97 | 7,807 |
|  |  | $\begin{aligned} & 2,678 \\ & 2,840 \\ & 2,840 \end{aligned}$ | 209 | 1 | 53 | 4,075 | Farm products (rav materials)..... | 11 | 83,549 | 301 | 5 | 79 | 5,799 |
|  |  |  |  | 3 | 110 | 5,316 |  | 5 | 4,829 | 94 | 2 | 18 | $\begin{aligned} & 2,008 \\ & 3,915 \end{aligned}$ |
|  |  | $\begin{aligned} & 3,83 \\ & 394 \end{aligned}$ | 165 |  | 51 | 3,759 |  |  |  |  |  |  |  |
|  |  |  | 145 | 1 | 62 | 2,686 | Assenblers (famm products), total... | 21 | 38,205 | 195 | 9 | 64 |  |
|  |  |  |  |  | 1398 |  | Faril products (edible) <br> Farm products (raw materials).... | 18 | $\begin{array}{r} 1,369 \\ 36,836 \end{array}$ | 20175 | 35 | 57 | $\begin{array}{r} 372 \\ 3,543 \\ 25,183 \\ \hline \end{array}$ |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Manufa' aalea branchea, orfices... | 30 | $\begin{array}{r} 11,926 \\ 3,607 \\ 11,411 \end{array}$ | $\begin{gathered} 384 \\ 175 \\ 56 \end{gathered}$ | 21.. | $\begin{array}{r} 118 \\ 60 \\ 51 \end{array}$ | $\begin{aligned} & 8,587 \\ & 3,313 \\ & 1,699 \end{aligned}$ | PENNINGTON COUNTY, total...... <br> Merchant wholesalera, total. | 79 | 31,994 | 1,244 |  | 496 |  |
| Petroleum buik atstions, terminala | 30 3 |  |  |  |  |  |  |  | 31,994 | 1,24, |  |  |  |
|  |  |  |  |  |  |  |  | 38 | 11,667 | 825 | 17 | 302 | 16,452 |
| Assemblers (farm products), tota | 53 | 20,305 | 344 | 15 | 141 | 6,511 | Farif producta (edible). <br> Beer, wines, distilled spirits.... Automotive equipment, tires, tubes.. Hardware, plumbing, heating....... Machinery, equipment, supplies.... Merchant wholesalers, n.e.c....... | 3753416 | $\begin{aligned} & 1,126 \\ & 2,792 \\ & 1,046 \\ & 1,089 \\ & 811 \\ & 4,803 \end{aligned}$ | $\begin{array}{r} 71 \\ 125 \\ 115 \\ 80 \\ 114 \\ 320 \end{array}$ | $\begin{array}{r}2 \\ 6 \\ 1 \\ \cdots \\ \cdots \\ \hline 8\end{array}$ | $\begin{array}{r} 29 \\ 42 \\ 42 \\ 25 \\ 29 \\ 135 \end{array}$ | $\begin{aligned} & 1,306 \\ & 2,420 \\ & 2,184 \\ & 1,491 \\ & 1,985 \\ & 7,066 \end{aligned}$ |
| Farm producta (edible).... | 8 | 1,051 | 321 | 10 | 13 | ${ }_{6} 391$ |  |  |  |  |  |  |  |
| Faril products (raw materials) | 45 | 19,254 | 323 | 5 | 128 | 6,120 |  |  |  |  |  |  |  |
| CODINGTON COUNTY, | 56 | 32,330 | 1,281 | 24 | 487 | 22,674 |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Merchant wholeaslers, total.......... | 25 | 11,127 | 89 | 12 | 321 | 15,569 | Petroleum bulk atationa, terminals.. Asaemblera (mainly farm products)... Other operating types.................. <br> SPINK COKNTY, total. $\qquad$ | $\begin{array}{r} 23 \\ 11 \\ 7 \\ 66 \\ \hline \end{array}$ | $\begin{array}{r} 5,037 \\ 10,1140 \\ 5,150 \\ 17,249 \\ \hline \end{array}$ | $\begin{array}{r} 220 \\ 128 \\ 71 \\ 282 \\ \hline \end{array}$ | $\begin{array}{r} 15 \\ 3 \\ \ldots \\ 36 \\ \hline \end{array}$ | $\begin{array}{r} 69 \\ 69 \\ 56 \\ 136 \\ \hline \end{array}$ | $\begin{aligned} & 4,146 \\ & 2,702 \\ & 1,883 \\ & 5,343 \\ & \hline \hline \end{aligned}$ |
|  | 8 | 6,471 | 414 |  | 163 |  |  |  |  |  |  |  |  |
| Automotive equipment, tires, tubes. | 4 | 1,431 | 227 | 4 | 59 | 3,824 |  |  |  |  |  |  |  |
| Electrical gcoda.... | 4 | 835 | 43 | 2 | 17 | 705 |  |  |  |  |  |  |  |
| Merchant wholesalers, n.e.c.. | 9 | 2,390 | 212 | 5 | 2 | 3,621 |  |  |  |  |  |  |  |
| Petroleum bulk atationa, terminala... | 12 | $\begin{array}{r} 1,845 \\ 6,763 \\ 12,595 \end{array}$ | $\begin{array}{r} 42 \\ 88 \\ 255 \end{array}$ | 8 <br> 1 <br> 3 | $\begin{array}{r} 17 \\ 39 \\ 110 \\ \hline \end{array}$ | $\begin{array}{r} 905 \\ 1,646 \\ 4,554 \\ \hline \end{array}$ | Merchant wholeaalera. <br> Petroleum bulk atations, terminala.. <br> Other operating typea................... | 24 <br> 38 | $\begin{array}{r} 511 \\ 1,990 \\ 14,748 \end{array}$ | 5166165 | 41814 | 202591 | $\begin{aligned} & 1,045 \\ & 1,325 \\ & 2,973 \end{aligned}$ |
| Asaemblera (farm products). | 15 |  |  |  |  |  |  |  |  |  |  |  |  |
| Other operating typea...... |  |  |  |  |  |  |  |  |  |  |  |  |  |

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Knox County ..... 41.11
Madison County ..... 41.11
Shelby County (See Memphis Metropolitan Area) ..... 41.05
Sullivan County ..... 41.12
Washington County ..... 41.12

Table 101.-THE STATE
Establishments, Sales, Expenses, Pay Roll, Personnel, and Stocks, by Type of Operation and Kind of Business: 1948


See footnotes at end or table

Table 101.-THE STATE--Continued
Establishments, Sales, Expenses, Pay Roll, Personnel, and Stocks, by Type of Operation and Kind of Business: 1948

| Type of operation and kind of business | Estab-lishments (Number) | Sales, entire year <br> (Thousand dollars) | Operating expenses ${ }^{1}$ (inc. pay roll) |  | Pay roll, entire year <br> (Thousand dollars) | Active proprie tors, ber (Num ber) | Paid employees, workweek ended nearest- |  |  | Pay roll, workweek ended nearest- |  |  | Stocks on hand, end of year, at cost <br> (Thousand dollars) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Amount <br> (Thousand dollars) | Percent of sales |  |  | March 15 <br> (Number) | July 15 (Number) | Nov. 15 <br> (Number) | March 15 <br> (Dollars) | July 15 (Dollars) | Nov. 15 (Dollars) |  |
| Type by Kind of Business--Continued |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Manufacturers' sales branches (with stocks), total Groceries, confectionery, meats.................... | 289 | 433,791 | 42,099 | 9.7 | 19,258 | 21 | 5,655 | 5,782 | 5,868 | 358,610 | 367,190 | 377,333 | 23,042 |
|  | 63 | 140,512 | 11,348 | 8.1 | 4,336 | $\ldots$ | 1,397 | 1,412 | 1,462 | 80,549 | 81,908 | 87,287 | 4,600 |
| Confectionery. | 4 | 2,796 |  | 27.4 | 326 |  | 110 | 101 | 103 | 6,759 | 6,199 | 6,262 |  |
| Meats, meat products. | 13 | 48,746 | 2,551 | 5.2 | 1,406 | ... | 514 | 530 | 545 | 26,083 | 27,214 | 28,750 | 1,780 |
| Other grocery, food specialties | 46 | 88,970 | 8,032 | 9.0 | 2,604 | $\ldots$ | 773 | 781 | 814 | 47,707 | 48,495 | 52,275 | 2,745 |
| Farm products (edible)......... <br> Beer, wines, distilled spirits | 11 | $\begin{array}{r} 12,809 \\ 3,268 \end{array}$ | 1,324 406 | $\begin{aligned} & 10.3 \\ & 12.4 \end{aligned}$ | $\frac{615}{214}$ | $\ldots$ | 216 81 | $\begin{array}{r}248 \\ 84 \\ \hline 84\end{array}$ | $\begin{array}{r} 230 \\ 77 \end{array}$ | $\begin{array}{r} 12,002 \\ 3,293 \end{array}$ | $\begin{gathered} 13,911 \\ 4,288 \end{gathered}$ | $\begin{gathered} 13,299 \\ 3,211 \end{gathered}$ | 669 70 |
| Druga, chemicals, allied produ | 26 | 19,069 | 4,264 | 22.4 | 1,417 | $\ldots$ | 391 | 406 | 417 | 25,208 | 27,317 | 28,473 | 1,939 |
| Drugs, drug sundries. | 7 | 7,830 | 2,053 | 26.2 | 704 |  | 174 | 175 | 180 | 12,827 | 12,971 | 14,229 | 686 |
| Industrial chemicals, explosiv | 9 | 6,981 | 1,631 | 23.4 | 307 | ... | 86 | 94 | 92 | 5,371 | 5,951 | 5,861 | 642 |
| Paints, varnishes........ | 10 | 4,258 | 580 | 13.6 | 406 |  | 131 | 137 | 145 | 7,010 | 8,395 | 8,383 | 611 |
| Furniture, home furnishings. | 4 | 1,449 | 93 | 6.4 | 69 | $\cdots$ | 9 | 12 | 12 | 785 | 759 | 798 | 67 |
| Paper and its products... | 8 | 5,342 | 926 | 17.3 | 609 | 2 | 128 | 130 | 128 | 11,695 | 11,618 | 11,754 | 439 |
| Automotive equipment, tires and tubes | 19 | 33,872 | 2,871 | 8.5 | 1,264 | 2 | 386 | 420 | 437 | 22,984 | 26,702 | 26,374 | 3,758 |
| Electrical goods. | 7 | 16,000 | 1,046 | 6.5 | 330 | 1 | 85 | 88 | 96 | 5,902 | 6,524 | 7,636 | 345 |
| Hardware, plumbing, heating. | 13 | 14,314 | 1,483 | 10.4 | 861 | 3 | 313 | 316 | 319 | 15,593 | 16,245 | 17,407 | 1,172 |
| Lumber, construction materials. | 9 | 15,844 | 2,571 | 16.2 | 1,285 | 2 | 375 | 382 | 379 | 25,021 | 25,577 | 24,763 | 1,010 |
| Machinery, equipment, supplies................. | 95 | 71,688 | 8,822 | 12.3 | 5,821 | 11 | 1,569 | 1,574 | 1,584 | 110,510 | 105,808 | 106,857 | 5,327 |
| Commercial machines, equipment. | 44 | 11,589 | 3,898 | 33.6 | 2,836 | 2 | 631 | 656 | 688 | 59,656 | 51,113 | 54,042 | 747 |
| Construction machinery, equipment | 3 | 3,958 | 620 | 15.7 | 191 | $\cdots$ | 48 | 50 | 48 | 2,768 | 2,931 | 2,787 | 294 |
| Farm-dairy machinery, equipment. | 10 | 35,569 | 1,774 | 5.0 | 1,191 | 2 | 406 | 379 | 365 229 | 20,967 | 23,265 14,562 | 21,877 | 2,625 |
| Industrial machinery, equipment, supplies..... | 21 | 14,688 | 1,261 | 8.6 | 787 | 6 | 210 | 230 | 229 | 13,189 | 14,562 | 14,784 | 845 |
| Profeasional equipment, supplies. | 14 | 5,013 | 1,098 | 21.9 | 720 | $\cdots$ | 240 | 226 | 222 | 12,079 | 12,144 | 11,628 | 77 |
| Service establishment equipment, supplies | 3 | 871 | 171 | 19.6 | 96 | 1 | 34 | 33 | 32 | 1,851 | 1,793 | 1,739 | 99 |
| Metals, metal work (exc. scrap). | 4 | 10,706 | 596 | 5.6 | 274 | $\ldots$ | 92 | 93 | 92 | 5,219 | 5,267 | 5,653 | 341 |
| Other manufacturers' sales brancbes. Farm supplies.. Manufacturers' salea branches, n.e. | 21 | 88,918 | 6,349 | 7.1 | 2,163 | $\ldots$ | 613 | 617 | 635 | 39,849 | 41,266 | 43,821 | 3,305 |
|  | 4 | 3,573 | 223 | 6.2 | 126 | $\cdots$ | 41 | 49 | 47 | 2,275 | 2,524 | 2,489 | 130 |
|  | 17 | 85,345 | 6,126 | 7.2 | 2,037 | $\ldots$ | 572 | 568 | 588 | 37,574 | 38,742 | 41,332 | 3,175 |
| Manufacturers' sales orrices (without stocks), total..................................... | 85 | 207,431 | 6,533 | 3.1 | 2,449 | 2 | 515 | 525 | 537 | 43,403 | 4,144 | 45,460 |  |
| Groceries, confectionery, meats. | 4 | 11,683 | 77 | 6.6 | 264 | $\cdots$ | 68 | 73 | 77 | 4,813 | 5,206 | 5,653 | $\cdots$ |
| Drugs, chemicals, allied product | 3 | 1,669 | 107 | 6.4 | 47 | . | 12 | 12 | 12 | 923 | 928 | 1,018 | ... |
| Dry goods, apparel. | 3 | 2,621 | 130 | 5.0 | 54 | 2 | 10 | 11 | 14 | 620 | 732 | 878 | ... |
| Furniture, home furnishing | 4 | 3,885 | 163 | 4.2 | 103 | $\ldots$ | 20 | 19 | 13 | 1,955 | 1,813 | 1,669 |  |
| Paper and its products. | 14 | 5,243 | 590 | 11.2 | 449 | $\ldots$ | 82 | 74 | 75 | 8,623 | 7,815 | 7,819 |  |
| Electrical goods.. | 10 | 12,256 | 322 | 2.6 | 167 | ... | 37 | 39 | 41 | 2,900 | 3,298 | 3,312 |  |
| Macbinery, equipment, supplies. | 17 | 6,506 | 527 | 8.1 | 374 | ... | 74 | 77 | 80 | 6,491 | 6,382 | 6,474 |  |
| Manufacturers' sales offices, n.e. | 30 | 163,568 | 3,923 | 2.4 | 991 | ... | 212 | 220 | 225 | 17,078 | 17,970 | 18,637 | $\cdots$ |
| Agents, brokers, total. $\qquad$ <br> Groceriea, confectionery, meats. $\qquad$ <br> Farm products (edible) $\qquad$ <br> Dry goods, apparel. | 432 | 736,050 | 14,372 | 2.0 | 4,503 | 447 | 1,879 | 1,311 | 2,669 | 81,966 | 68,025 | 117,581 | 1,701 |
|  | 83 | 85,631 | 2,245 | 2.6 | 570 | 94 | 193 | 192 | 196 | 10,682 | 10,803 | 11,145 | 103 |
|  | 14 | 16,440 | 260 | 1.6 | 66 | 17 | 24 | 22 | 26 | 1,206 | 1,174 | 1,285 | 1 |
|  | 8 | 9,288 | 350 | 3.8 | 36 | 4 | 13 | 15 | 13 | 623 | 651 | 623 | $\ldots$ |
| Furniture, home furnishings. Furniture. . Home furnishings, floor coverings | 7 | 2,146 | 164 | 7.6 | 54 | 6 | 16 | 17 | 17 | 915 | 1,017 | 1,055 | 2 |
|  | 3 | 1,122 | 88 | 7.8 | 28 | 1 | 7 | 7 | 7 | 533 | 533 | 533 | ? |
|  | 4 | 1,024 | 76 | 7.4 | 26 | 5 | 9 | 10 | 10 | 382 | 484 | 522 |  |
| Paper and its products.. | 4 | 247 | 14 | 5.7 | 1 | 5 | $\ldots$ | $\ldots$ | 1 | ... | $\cdots$ | 30 | $\ldots$ |
| Farm products (raw materials)................... | 187 | 443,300 | 6,000 | 1.4 | 2,332 | 189 | 1,299 | 702 | 2,040 | 42,768 | 25,110 | 74,414 | 1,216 |
|  | 59 | 232,066 | 1,684 | 0.7 | 725 | 54 | 210 | 205 | 224 | 11,592 | 11,528 | 12,346 | 1,197 |
| Grain. | 11 | 33,329 | 260 | 0.8 | 42 | 11 | 14 | 14 | 13 | 806 | 816 | 684 |  |
| Livestock. | 38 | 102,499 | 1,132 | 1.1 | 543 | 4 | 425 | 416 | 429 | 9,511 | 9,988 | 10,113 | 13 |
| Tobacco (lear). | 75 | 69,670 | 2,770 | 4.0 | 948 | 75 | 592 | 42 | 1,322 | 19,171 | 1,666 | 49,464 | 6 |
| Other inedible farm producta | 4 | 5,736 | 154 | 2.7 | 74 | 5 | 58 | 25 | 52 | 1,688 | 1,112 | 1,807 | ... |
| Electrical gooda. | 8 | 4,710 | 254 | 5.4 | 118 | 6 | 24 | 26 | 26 | 2,282 | 2,477 | 2,477 | 4 |
| Hardware, plumbing, heating.......................... Hardware, specialty lines. Plumbing, heating equipment, supplies.......... | 26 | 21,383 | 1,185 | 5.5 | 182 | 31 | 43 | 50 | 46 | 3,257 | 3,668 | 3,650 | 23 |
|  | 14 | 17,565 | 925 | 5.3 | 135 | 17 | 31 | 31 | 28 | 2,582 | 2,559 | 2,631 | 14 |
|  | 12 | 3,818 | 260 | 6.8 | 47 | 14 | 12 | 19 | 18 | 675 | 1,109 | 1,019 | 9 |
| Lumber, construction materials. <br> Lumber, millwork. <br> Other construction materisls. | 9 | 1,959 | 121 | 6.2 | 21 | 6 | 6 | 7 | 7 | 320 | 445 | 445 | 6 |
|  | 4 | 1,136 | 7 | 6.2 | 18 | 2 | 4 | 5 | 5 | 262 | 387 | 387 | 6 |
|  | 5 | 823 | 50 | 6.1 | 3 | 4 | 2 | 2 | 2 | 58 | 58 | 58 | ... |
| Machinery, equipant, supplies. Commercial macbines, equipment. Industrial machinery, equipment, supplies Other machinery, equipment, supplies.. | 32 | 12,844 | 879 | 6.8 | 342 | 27 | 81 | 89 | 102 | 6,645 | 7,092 | 7,890 | 89 |
|  | 4 | 738 | 77 | 10.4 | 4 | 3 | 19 | 19 | 24 | 1,028 | 1,315 | 1,191 | 12 |
|  | 22 | 9,547 | 636 | 6.7 | 182 | 20 | 32 | 32 | 42 | 3,374 | 3,319 | 4,114 | 27 |
|  | , | 2,559 | 166 | 6.5 | 116 | 4 | 30 | 38 | 36 | 2,243 | 2,458 | 2,585 | 50 |
| Agents and brokers, n.e.c...................... | 54 | 138,102 | 2,900 | 2.1 | 781 | 62 | 180 | 191 | 195 | 13,268 | 15,588 | 14,567 | 257 |
| Assemblers (mainly farm products), total.......... | 377 | 128,261 | 5,515 | 4.3 | 1,921 | 277 | 923 | 901 | 1,736 | 27,296 | 28,667 | 60,915 | 3,112 |
| Farm products (edible). <br> Dairy, poultry products. <br> Fruits, vegetables (fresh) | 92 | 18,624 | 1,352 | 7.2 | 516 | 82 | 302 | 438 | 395 | 7,524 | 14,661 | 10,576 | 489 |
|  | 59 | 11,882 | 743 | 6.2 | 296 | 49 | 153 | 176 | 223 | 3,660 | 4,701 | 5,847 | 166 |
|  | 33 | 6,742 | 609 | 9.0 | 220 | 33 | 149 | 262 | 172 | 3,864 | 9,960 | 4,729 | 323 |
|  | 278 | 108,911 | 4,100 | 3.8 | 1,378 | 192 | 608 | 389 | 1,300 | 19,134 | 12,506 | 49,360 | 2,474 |
|  | 200 | 70,930 | 2,791 | 3.9 | 918 | 123 | 255 | 154 | 907 | 10,680 | 6,539 | 37,514 | 1,915 |
|  | 8 | 3,594 | 257 | 7.2 | 112 | 6 | 59 | 67 | 92 | 1,588 | 1,961 | 2,738 | 132 |
|  | 34 | 29,475 | 421 | 1.4 | 140 | 39 | 118 | 129 | 124 | 2,648 | 2,838 | 2,736 | 123 |
|  | 3 | 1,513 | 134 | 8.8 | 78 | 2 | 147 | 18 | 35 | 3,254 | 562 | 1,002 | 156 |
|  | 33 | 3,399 | 497 | 14.6 | 130 | 22 | 29 | 21 | 142 | 964 | 606 | 5,370 | 148 |
| Other assemblera. <br> Fish, sea foods (fresh). <br> Other assemblers.. | 7 | 726 | 63 | 8.7 | 27 | 3 | 13 | 74 | 41 | 638 | 1,500 | 979 | 149 |
|  | 3 | 120 | 25 | 20.8 | 9 | 1 | 4 | 4 | 4 | 100 | 100 | 100 | 4 |
|  | 4 | 606 | 38 | 6.3 | 18 |  | 9 | 70 | 37 | 538 | 1,400 | 879 | 145 |
| ADMINISTRATIVE, AUXILIARY UNITS |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 28 | 17,430 | n.a. | n.8. | 3,045 | $\ldots$ | 958 | 939 | 948 | 60,048 | 60,241 | 61,898 | 1,303 |
| Type of Operation$\begin{aligned} & \text { Merchant wholesalers............ }\end{aligned}$Other operating typea......... |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 25 | 17,430 | $\begin{aligned} & \text { n. } \\ & \text { no } \end{aligned}$ | $\begin{gathered} \text { n. } \mathrm{a} \\ \mathrm{na} . \mathrm{a} \end{gathered}$ | $\begin{array}{r}750 \\ 2,295 \\ \hline\end{array}$ | $\because$ | 273 685 | 266 673 | 266 682 | $\begin{aligned} & \frac{13,878}{46,170} \end{aligned}$ | $\begin{aligned} & 14,46,778 \\ & 45 \end{aligned}$ | $\begin{array}{r} 14.895 \\ 47,003 \\ \hline \end{array}$ | 1,272 |

Table 102.-STANDARD METROPOLITAN AREAS
Establishments, Sales, Pay Rolí, and Personnel, by Type of Operation and Kind of Business: 1948


Table 102.-STANDARD METROPOLITAN AREAS-Continued
Establishments, Sales, Pay Role, and Personnel, by Type of Operation and Kind of Business: 1948


## WHOLESALE TRADE—STATE STATISTICS

Table 102.-STANDARD METROPOLITAN AREAS-Continued
Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948


[^113]Table 102.-STANDARD METROPOLITAN AREAS-Continued
Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948


* Proprietors of unincorporated businesses.
$x$ Withheld to avoid disclosure.
n.e.c. Not elsewhere classiried.

Consists or Hamilton County, Tenn., and Walker County, Ga.
${ }_{2}$ Consiats of Anderson, Blount, and Knox Counties.
${ }_{4}^{3}$ Coextensive with Sheiby County.

## WHOLESALE TRADE—STATE STATISTICS

Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE ${ }^{1}$
Establishments, Sales, Pay Roll, and Personnel-Total; Establisements and Sales-Merchant Wholesalers and Other Operating Types: 1948

| County and dity | Total |  |  |  |  |  | Merchant wholeselers |  | Other opeasaing types |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Establish ments <br> (Number) | $\underset{\substack{\text { Silces, } \\ \text { antire year }}}{ }$ $\substack{\text { CThousund } \\ \text { dollars) }}$ dolars) | Pay roll, <br> (Thousand <br> domars |  | Paid employees and pay roll, <br> workweek ended nearest <br> Nov. 15 |  | Establish <br> ments <br> (Number) |  | $\begin{gathered} \text { Estabish } \\ \text { meats } \\ \left(\text { Numbrer }^{2}\right. \end{gathered}$ | $\begin{gathered} \text { Sales, } \\ \text { entire year } \\ \text { (Thousand } \\ \text { (ollars) } \end{gathered}$ |
|  |  |  |  |  | $\begin{aligned} & \text { Employecs } \\ & \text { (Number) } \end{aligned}$ | $\begin{aligned} & \text { Pay roll } \\ & \text { (Dollars) } \end{aligned}$ |  |  |  |  |
| tate, | 3,557 | 3,484,601 | 118,030 | 2,469 | 41,674 | 2,305,867 |  |  |  | $\underset{(x)}{\text { 1,678,285 }}$ |
| Lnistrative, auxi1 | $\begin{array}{r} 28 \\ 3,529 \\ \hline \end{array}$ | $\begin{array}{r} 17,430 \\ 3,47,177 \\ 3,204 \end{array}$ | $\begin{array}{r} 3,0,05 \\ 114,885 \\ 117 \\ 117 \end{array}$ | $\begin{array}{r} 2,499 \\ \hline 2,669 \\ 1 \\ 17 \\ \hline 17 \end{array}$ | $\begin{array}{r} \begin{array}{r} 9,48 \\ 40,726 \\ 35 \end{array} \end{array}$ | $\begin{array}{r} 2,61,84,989 \\ 2,226 \\ 2,3793 \end{array}$ |  | $1,798,886$ <br> (x) | $\begin{array}{r} 1,527 \\ 2 \end{array}$ |  |
| Anderaon County... |  |  |  |  |  |  |  |  |  |  |
|  | 17 | $\begin{aligned} & \begin{array}{c} 4,359 \\ (x) \\ (x) \\ (x), 273 \\ (x)^{1,273} \\ 4,801 \end{array} \end{aligned}$ | $\begin{aligned} & 1{ }^{10}\left(\begin{array}{l} 163 \\ (x) \\ (x) \\ (x) \\ \\ \\ \\ \\ \\ 213 \end{array}\right. \\ & \hline \end{aligned}$ | $\begin{aligned} & { }^{(x)} \begin{array}{l} 17 \\ (x)^{17} \\ (x)^{2} \end{array}{ }^{27} \end{aligned}$ |  |  | $\ldots$ | $\frac{1,1,43}{(x)} \ldots$ |  | $\underbrace{\substack{(1) \\ \text { (x) } \\ \text { ( })^{(216}}}$ |
| $\underset{\substack{\text { Benton } \\ \text { Biedsoe } \\ \text { County... } \\ \text { county. }}}{\text { a }}$ |  |  |  |  |  |  | $\frac{1}{2}$ | (x) ${ }_{(x)}^{\text {(x) }}$ | $\cdots$ | (x) |
| ${ }^{\text {Hlount }}$ County. | 14 |  |  |  | $-\begin{array}{r} 93 \\ 98 \\ 8 \\ 8 \end{array}$ | 4,127 <br> 3,889 <br> 388 <br> 288 |  | (x) |  | (x) |
| Alcoa... Remainder of County | 71 <br> 3 |  | $\begin{array}{\|c\|} 199 \\ 16 \end{array}$ | $\square$ |  |  | - | $\underset{(x)}{(x)} \begin{aligned} & (x) \\ & (x) \end{aligned}$ | $\cdots$ |  |
| Bradley County. Cleveland. Remainder of Count | $\begin{gathered} 20 \\ \substack{18 \\ 2} \end{gathered}$ |  | ${ }_{\text {c }}^{(x)}{ }^{(x)}$ | $\left({ }_{(x)}^{(x)}{ }^{21}\right.$ | ${ }_{(0)}^{(x)}$ (x) ${ }^{96}$ | $\underbrace{\substack{(x), 723 \\(x)}}_{\text {c, }}$ | ${ }_{1}^{12}$ | $\underset{\substack{2,6001 \\(x)}}{\substack{(x)}}$ |  | $\underbrace{\substack{(2,355 \\(x)}}_{\text {cke }}$ |
| Campbell County La Follette.......... | $\begin{array}{r} 9 \\ 5 \\ 4 \\ \ldots 34 \end{array}$ |  | 158 <br> 79 <br> 79 <br> 233 |  | ${ }_{22}^{27}$ |  |  | $\frac{(x)}{\substack{(x) \\(x)}}$ |  | ${ }_{\left({ }^{(x)} \text { (x) } \ldots\right.}$ |
| Cannon County................................... |  |  |  | \% 24 | 17\% | 7,929 | \% | 2,343 | 26 | 8,063 |
| Carter County. Elizabethton..... Remalnder of Coun |  |  |  | (ix) ${ }_{(0)}^{\text {(x) }}$ | ( ${ }_{(x)}^{(x)}$ | $\frac{1 ., 093}{(x)}$ | $\stackrel{5}{1}$ | $\frac{(x)}{(x)}$ | $\ldots$ | $\underset{(x)}{\substack{(x) \\(x) \\(x)}}$ |
| $\qquad$ |  | $\begin{gathered} 6,097 \\ 4,2062 \\ 4,2 i 23 \end{gathered}$ | $\begin{gathered} \cdots \\ 99 \\ 59 \\ \end{gathered}$ |  |  | $\begin{aligned} & 1,2,457 \\ & 1,593 \\ & 1,9825 \\ & 1,825 \end{aligned}$ | 1 $\cdots$ $\cdots$ $\cdots$ $\cdots$ | $\begin{aligned} & \left(\begin{array}{l} (x) \\ (x) \\ (x) \\ (x) \end{array} \cdots\right. \end{aligned}$ | $\underset{13}{13}$ | $\begin{aligned} & (x) \cdots \\ & (x) \\ & (x) \\ & (x) \end{aligned} \cdots$ |
|  | $\begin{array}{r} 17 \\ \begin{array}{r} 12 \\ 5 \\ 13 \\ 9 \\ 9 \\ 563 \end{array} \\ \hline \end{array}$ | $\begin{gathered} 5,450 \\ \begin{array}{c} 5,200 \\ 4,230 \\ 4,20 \\ 4,497 \\ 4,572 \\ (x) \end{array} \\ \hline \end{gathered}$ |  |  | $\begin{array}{r} 142 \\ \hline 124 \\ \hline 28 \\ 62 \\ 81 \\ 7,819 \\ \hline 7 \end{array}$ |  | $\begin{gathered} 10 \\ \hline 6 \\ \hline \end{gathered}$ | $\begin{gathered} \substack{3,744 \\ (x) \\ (x) \\ 3,960 \\ x^{2}, 960 \\ \hline} \end{gathered}$ | 61133 |  |
| rockett County. . Cumberland County. |  |  |  |  |  |  |  |  |  |  |
| Davidaon County |  |  |  |  |  |  |  |  |  |  |
| Administrative, auxiliary units molesale establishments, total Nashville of County. | $\begin{array}{r} 54 \\ 559 \\ 559 \\ 6 \\ 2 \\ 2 \\ 2 \\ 21 \\ 11 \\ 11 \end{array}$ |  <br> $\underset{(x)}{(x)}($ |  | $\begin{gathered} \begin{array}{c} 336 \\ 30 \\ 4 \\ 4 \\ 4 \\ (x) \\ (x) \end{array}, \end{gathered}$ | $\begin{gathered} 7,726 \\ \substack{7,56 \\ , 5127 \\ \{(x) \\ (x) \\ (x)} \end{gathered}$ | $\left(\begin{array}{c}(x) \\ (x) \\ )\end{array}\right.$ | 369$\substack{385 \\ 4}$4 | 247, 870 <br> (x) <br> (x) ${ }^{\cdots}$ |  | 198,674 <br> (x) <br> $\underset{(x)}{(x)}$ |
| Decatur County <br> De Kalb County |  |  |  |  |  |  |  |  |  |  |
| $\begin{gathered} \text { Dickoon county........... } \\ \text { Dine ssone or } \\ \text { Renander of courty. } \end{gathered}$ |  |  |  |  |  |  | ${ }^{3}$ |  | ...8. | 1,653 $1, \ldots 53$ $\ldots, 900$ |
| $\begin{gathered} \text { Deer Courty.............. } \\ \text { Densinge....... } \\ \text { Reanider of County. } \end{gathered}$ | 1715216 |  |  | (x) $\begin{array}{r}19 \\ 11 \\ 12 \\ 12\end{array}$ | $\begin{array}{r} 190 \\ \begin{array}{c} 127 \\ \text { (x) } \\ \text { (x) } \\ 59 \end{array} \end{array}$ |  | $\cdots$ | $\underset{\substack{(x), 033 \\(x)}}{\substack{5 \\ \hline}}$ | $\frac{30}{14}$ 16 16 |  |
|  |  |  |  |  |  |  |  | 1, $\ldots 13$ | 15 2 7 7 |  |
|  | $\begin{array}{r}\text { 75 } \\ \hline 12 \\ \hline 63\end{array}$ | 27,156 $\substack{3,575 \\ 23,699}$ | ( $\begin{gathered}587 \\ \text { sit } \\ 513\end{gathered}$ | 43 31 31 |  | $\begin{aligned} & 13,359 \\ & 1,3,050 \\ & 1,230 \end{aligned}$ | $\begin{array}{r}21 \\ 5 \\ 16 \\ \hline\end{array}$ | $\begin{gathered} 4,988 \\ \substack{1,3515 \\ 3,583} \end{gathered}$ | $\stackrel{4}{4}$ |  |
|  | 29 23 6 | $\frac{-12,030}{12,066}$ | $-\begin{gathered} 301 \\ 274 \\ 27 \end{gathered}$ |  | $\begin{gathered} 1378 \\ \hline 171 \\ \ldots 1 \\ \ldots \\ 275 \end{gathered}$ | $\begin{aligned} & 5,401 \\ & \hline, \mid, 29 \\ & \hline, 212 \end{aligned}$ |  | $\begin{aligned} & \frac{4 x}{(x)} \\ & (x) \end{aligned}$ | 1444$\ldots$ |  |
| Crainger Country. | ... |  | .. |  |  |  |  |  |  |  |
|  | 27 <br> 2 <br> 2 <br> 2 |  |  | $\begin{aligned} & \left.\left[\begin{array}{l} (x) \\ (x) \\ (x) \\ (x) \end{array}\right) . \begin{array}{l}  \\ \hline \end{array}\right) \end{aligned}$ | $\left(\begin{array}{l}(x) \\ (x) \\ (x) \\ \hline\end{array}\right.$ <br> (x) | $\underset{\substack{1(x) \\(x)}}{\substack{1 \\(x)}}$ <br> (x) <br> 15,107 | $\cdots$ | $\begin{gathered} (x) \quad \ldots \\ \ldots \\ (x) \\ 8,189 \\ (x) \end{gathered}$ | 2018211818171 |  |
| Ornndy County..... |  |  |  |  |  |  |  |  |  |  |
|  |  | $\frac{18,061}{\substack{(x) \\(x)}}$ | ${ }_{\substack{\text { (x) } \\(x)}}^{764}$ | ${ }_{(x)}^{(x)}{ }^{28}$ | $\underbrace{(x)}_{(x)}$ |  | . |  |  |  |
| Hamilton Courty | $3 \times 3$ | (x) | 11,703 | 214 | 3,846 | 225,394 |  |  |  |  |
| Adminiatrative, quxiliary units Chattanooga................................ Rematnder of County. | $\begin{gathered} 34 \\ 327 \\ 32 \\ 11 \\ 12 \\ \ldots \end{gathered}$ |  <br> ${ }^{260,152}$ <br> (x) | $\begin{aligned} & 11,199 \\ & \begin{array}{l} 11,59 \\ (x) 289 \\ (x) \\ (x) \end{array}, ~ \end{aligned}$ |  |  |  | 123$\begin{array}{r}225 \\ 215 \\ 1 \\ 9\end{array}$$\ldots$$\ldots$ |  | $1 i i$112$\cdots$$\cdots$$\ldots$ | $\begin{aligned} & (x) \\ & (x) \\ & (x) \\ & (x) \end{aligned}$ |
| Mancock County. |  |  |  |  |  |  |  |  |  |  |

See footnotes at end of table.

Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE ${ }^{1}$-Continued
Establishments, Sales, Pay Roll, and Personney--Total; Establishments and Sales-Merchant Wholesalers and Other Operating Types: 1948

| County and city | Total |  |  |  |  |  | Merchant wholesalers |  | Other operating types |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Establishments <br> (Number) | Sales,entire year (Thousand dollars) | Pay roll, (Thousand dollars) | Active <br> proprietors, * <br> November <br> (Number) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  | Establishments <br> (Number) |  (Thousand dollars) | Establish ments <br> (Number) |  <br> (Thousand doliars) |
|  |  |  |  |  | Employees (Number) | Pay roll (Dollars) |  |  |  |  |
| Hardeman County <br> Hardin County. <br> Hawkins County <br> Haywood County. <br> Henderson County |  | 1754 | 18 |  | 7 | 428 |  |  |  |  |
|  | 8 | 1,253 | 29 | 6 | 15 | ${ }^{632}$ | 4 | (x) 103 | 4 | (x,150 |
|  | 28 | ¢, ${ }_{\text {¢,378 }}$ | +156 | 22 | 157 119 | 4,522 | 4 | 808 |  | $(x)^{4,521}$ |
|  | 12 | 5,256 | 211 | ${ }_{8}^{22}$ | 102 | 4,4,278 | 5 | ${ }_{3,627}$ | 7 | ${ }_{\text {x }}$ 1,629 |
| Henry County Paris. <br> Remainder of County | 29 | 7,849 | 246 | 19 | 143 | 4.709 |  |  | 25 | 4,992 |
|  | 24 5 | $\underset{\substack{4,775 \\ 3,074}}{\text { (x) }}$ | 221 25 | 13 6 | 105 38 | 4,021 688 | $\stackrel{13}{1}$ | $\begin{aligned} & (x) \\ & (x) \\ & (x) \end{aligned}$ | 11 4 4 | $\begin{aligned} & (x) \\ & (x) \end{aligned}$ |
| Hickeman County <br> Houston County. <br> Humphreys County <br> Jackson County <br> Jefferson County <br> Johnson County.. | 2 | (x) | (x) | (x) | (x) | (x) | $\ldots$ | $\cdots$ | 2 | (x) |
|  | $\stackrel{3}{2}$ | (x) $\cdots$ | (x) $\cdots$ | (x) $\cdots$ | (x) $\cdots$ | (x) $\cdots$ | $\cdots$ | (x) $\cdots$ | - | (x) |
|  | 2 3 3 | (x) ${ }_{513}$ | (x) 14 | (x) | (x) , | (x) | $\cdots$ | (x) | 2 | (x) |
|  | 3 <br> 2 | $(x)^{513}$ | (x) ${ }^{14}$ | (x) | (x) | (x) ${ }^{222}$ | 3 1 | (x) ${ }^{513}$ | - | (x) |
| Knox County............................ | 351 | (x) | 15,130 | 187 | 4,733 | 290,060 | $\ldots$ | $\ldots$ | $\ldots$ | $\ldots$ |
| Administrative, auxiliary units. Wholesale establishments, total. Knoxville. Remainder of County. | 46 | (x) | ${ }_{14} 397$ |  | 108 | \% 7 7, 666 |  |  |  |  |
|  | 346 333 | 270,267 265,660 | 14,733 <br> 14,360 | 187 182 | 4,625 4,483 | 282,394 <br> 274,985 <br> 1,98 | ${ }_{238}^{246}$ | 147,353 14,159 | 100 95 | 122,914 |
|  | ${ }^{13}$ | -26,607 | -373 | 182 | +142 | 7,409 | 8 | -3,194 | 5 | 1, 1,413 |
| Lake County....................................... | 13 | 4,126 | 129 | 2 | 7 | 3,945 | 1 | (x) | 12 | (x) |
|  | 29 | 5,985 | 136 | 12 | 132 | 5,733 | 7 |  |  |  |
| Lawrence County. Lawrenceburg. Remainder of County | 27 | 5,999 | 106 | $\frac{22}{15}$ | 105 | 3,351 | 12 | 1,421 | 15 | 4,558 |
|  | ${ }_{9}^{18}$ | 5,304 | 86 20 | 15 7 | 70 35 | 2,526 | ${ }_{3}^{9}$ | ${ }^{1,326} 115$ | 6 | $\begin{array}{r}3,978 \\ \hline 80\end{array}$ |
| Lewis County. | 4 | 581 | 58 | 3 | 55 | 1,228 | 2 | (x) | 2 | (x) |
| Lincoln County. <br> Fayetteville. <br> Remainder of County | 24 | 10,238 | 236 | 16 | 174 | 7,064 | 11 | 2,422 | 13 | 7,816 |
|  | ${ }^{24}$ | 10,238 | 236 | 16 | ${ }^{174}$ | 7,064 | 11 | 2,422 | 13 | 7,816 |
|  | .. | $\cdots$ | . | $\cdots$ | $\ldots$ | $\cdots$ | $\cdots$ | $\cdots$ | $\ldots$ | $\cdots$ |
| Loudon County Lenoir City. Remainder of County. | 3 | 753 | 27 | 4 | 15 | $\frac{514}{514}$ | 1 | (x) | 2 | (x) |
|  | 3 | ${ }^{753}$ | 27 | 4 | 15 | 514 | 1 | (x) | 2 | (x) ... |
| McMinn County. <br> Athens. <br> Remainder of County | . |  |  |  | 1 | , | , |  |  |  |
|  | 20 15 | 6,107 | ${ }_{3}^{430}$ | 17 | 191 | $\frac{8,139}{6,785}$ | 14 | 4,555 | 6 | 1,552 |
|  | 15 | 1,240 | 73 |  | 51 | 1,354 | 5 | 1,240 | ... |  |
| McNairy County. <br> Macon County. | 21 | 1,875 | 88 | 7 | 61 | 2,694 | 2 | (x) | 9 | (x) |
|  | $\ldots$ | ... | ... | ... | ... | ... | ... | ... | ... | ... |
| Madison County <br> Jackson. <br> Remainder of County. | 97 | 33,422 | 1,360 | 82 | 608 | 26,993 | 61 | 18,324 | 36 | 15,118 |
|  | 91 6 | 31,759 1,683 | 1,300 60 | ${ }_{8}^{74}$ | $\stackrel{564}{4}$ | 25,613 1,380 | 58 <br> 3 | 17,510 814 | $\stackrel{33}{3}$ | 14,249 869 |
| Mrion County.......................... | 6 | 2,383 | 41 | 4 | 27 | 863 | 2 | (x) | 4 | (x) |
| Marshell County Lewisburg. Remainder of County | 13 | 2,005 | 69 | 13 | 37 | 1,674 | 9 | 1,500 | 4 | 505 |
|  | 8 5 | 1,805 | ${ }_{8}^{61}$ | 8 5 | ${ }_{21}^{26}$ | 1,349 | $\stackrel{5}{4}$ | (x) | 3 | (x) |
|  |  |  |  |  |  |  |  |  |  |  |
|  | 18 | $\frac{10,429}{7,348}$ | $\frac{188}{129}$ | 17 | $\frac{218}{176}$ | 7,795 <br> 4,803 | 5 | 1,692 | $\frac{13}{7}$ | 8,737 |
|  | 6 | 3,081 | 59 | 6 | 42 | 2,992 | ... | '... | 6 | 3,081 |
|  | $\frac{1}{6}$ |  | ${ }^{(x)}{ }_{82}$ | (x) 2 | (x) 35 | $\stackrel{(x)}{1,583}$ | $\frac{1}{3}$ | $\stackrel{(x)}{1,432}$ | $\cdots$ | ¢83 |
|  | 45 | 32,069 | 1,139 | 39 | 487 | 20,340 | 20 | 17,676 | 25 | 14,393 |
|  | 45 | 32,069 | 1,139 | 39 | 487 | 20,340 | 20 | 17,676 | 25 | 14,393 |
|  |  |  |  |  |  | ... | ... | ... | ... |  |
| Moore County....................................... | - | (x) $\cdots$ | (x) $\cdots$ | (x) $\cdots$ | (x) $\cdots$ | (x) $\cdots$ | $\ldots$ | $\ldots$ | -i | (x) |
| Obion County Union city. Remsinder of County. | 46 | 16,137 | 456 | 32 | 257 | 11,749 | 15 |  | 31 |  |
|  | ${ }_{17}^{29}$ | $\xrightarrow{\text { 21,084 }}$ | 360 96 | ${ }_{13}^{19}$ | 161 96 | 2,504 | 14 1 | $(\mathrm{x})$ | 15 16 | $\begin{aligned} & \left(\begin{array}{l} (x) \\ (x) \end{array}\right. \end{aligned}$ |
| Overton County. <br> Perry County.. <br> Pockett County <br> Polk County. |  |  |  |  |  |  |  |  |  |  |
|  | i | (x) ${ }^{\prime}$ |  | (x) |  |  | $\cdots$ | $\ldots$ | i | (x) |
|  | 1 | ${ }^{(x)}{ }_{563}$ | (x) 26 | (x) | (x) 10 | ${ }^{(x)}{ }_{57}$ | $\frac{1}{2}$ | ( ${ }_{\text {(x) }}$ ) | $\because 2$ | (x) |
|  | 26 | 8,425 | 233 | 29 | 129 | 4,672 | 17 | 5,087 | 9 |  |
|  | ${ }_{20}^{20}$ | 6,476 1,94 | 190 43 | ${ }_{9}^{20}$ | ${ }_{21} 108$ | 3,901 | $\stackrel{13}{4}$ | ${ }_{(0)}^{(x)}$ | ${ }_{2}^{7}$ | (x) ${ }_{\text {(x) }}$ |
|  | 6 | 1,949 | 43 | 9 | ${ }^{21}$ | 77 | 4 |  | 2 |  |
| Fhee County. | 7 | 1,264 | 37 | 8 | 26 | 978 | 4 | 548 | 3 | 716 |
| Roane County. | 18 | 6,228 |  | 12 | 119 | 5,838. | 12 | 3,722 | 6 | 2,516 |
| Harriman. <br> Rockwood. <br> Remainder of County. |  | $(\mathrm{x} \text { ( })^{4876}$ | (x) ${ }^{221}$ |  |  | $(x)^{4,385}$ | 7 4 | (x) ${ }_{(0)}$ | 1 | $\begin{aligned} & (x) \\ & (x) \\ & (x) \end{aligned}$ |
|  | 1 |  | (x) | (x) |  |  | 1 |  | 1 |  |
|  | 28 |  |  | 34 | 187 |  | 4 | 335 | 24 |  |
|  | 23 5 | $\begin{aligned} & 8,297 \\ & 1,874 \end{aligned}$ | 177 24 | 32 <br> 3 | 149 38 | $\begin{aligned} & 4,586 \\ & 1,270 \end{aligned}$ | $\stackrel{2}{2}$ | $\begin{aligned} & (x) \\ & (x) \end{aligned}$ | $\stackrel{21}{3}$ | $\begin{aligned} & (x) \\ & (x) \end{aligned}$ |
| Rutherford County | 30 | 9,676 | 286 | 39 | 204 | 6,421 | 17 | 5,149 | 13 |  |
|  |  |  |  |  |  | 5,331 |  | 3,764 | 13 | 4,527 |
| Murfeesboro...... | 7 | 1,385 | 55 | 8 | 28 | 1,090 | 7 | 1,385 | , |  |

[^114]Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE ${ }^{1}$-Continued
Establishasents, Sales, Pay Roll, and Personnel-Total; Establishments and Sales-Merchant Wholesalers and Other Operating Types: 1948


* Proprietors of unincorporated businesses.
$x$ Withheld to avoid disclosure.
Based on advance 1950 population estimates.

Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE
Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind or Business: 1948


[^115]
## WHOLESALE TRADE-STATE STATISTICS

Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE-Continued
Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948

| County, type of operation, and kind of business | Establishments <br> (Number) | Sales, enture year (Thousand dollars) | Pay roll, entire year <br> (Thousand dollars) | Active proprietors,* November (Number) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Employees (Nuimber) | Pay roll (Dollars) |
| Sullivan county, total. | 80 | 37,764 | 2,263 | 46 | 792 | 46,584 |
| Merchent wholesalers, total. | 59 | 24,009 | 1,912 | 35 | 682 | 40,337 |
| Groceries, confectionery, meats. | 7 | 4,003 | 168 | 2 | 66 | 3,209 |
| Farm products (edible).. | 12 | 4,469 | 430 | 9 | 177 | 9,093 |
| Dry goods, apparel................ | 4 | 4,809 | 357 | 3 | 86 | 7,156 |
| Automotive equipment, tires and tubes...... | 11 | 1,511 | 192 | 3 | 78 5 | 3,983 |
| Harduare, plumbing, heating................ | 4 | 2,029 | 127 | $\cdots$ | 57 | 3,918 |
| Machinery, equipment, supplies....... | 4 | 631 | 92 | 3 | 30 | 1,833 |
| Merchant wholesalers, n.e.c.... | 17 | 6,557 | 546 | 15 | 188 | 11,145 |
| Petroleum bulk stations, terminals.. | 7 | 4,033 | 149 | 2 | 43 | 2,438 |
| Agents, broisers, total. | 9 | 6,997 | 45 | 8 | 24 | 950 |
| Groceries, confectionery, meats. Agents and brokers, n.e.c........ | 6 3 | $\begin{array}{r}6,641 \\ \hline 36\end{array}$ | 24 | 5 3 | 14 10 | 487 463 |
| Other operating types. | 5 | 2,725 | 157 | 1 | 43 | 2,859 |
| WASHINGTON COUNTY, total. | 74 | 42,390 | 2.149 | 57 | 745 | 40,873 |
| Merchant wholesalers, total. | 50 | 24,799 | 1,777 | 36 | 599 | 32,839 |
| Groceries, confectionery, meats. | 9 | 7,708 | 298 | 5 | 113 | 5,757 |
| Farm products (edible)........ | 8 | 2,953 | 334 | 10 | 127 | 6,790 |
| Beer, wines, distilled spirits. | 4 | , 990 | 40 | 5 | 13 | 739 |
| Dry goods, apparel........ | 4 | 1,033 | 62 | 2 | 25 | 1,250 |
| Automotive equipment, tires and tubea. | 8 | 1,595 | 275 | 6 | 107 | 5,765 |
| Machinery, equipment, aupplies......... | 3 | 830 | 23 | 2 | 9 | 433 |
| Merchant wholesalers, n.e.c....... | 14 | 9,690 | 745 | 6 | 205 | 12,105 |
| Petroleum bulk stations, terminals. | 9 | 5,941 | 155 | 5 | 60 | 3,375 |
| Agents, brokers, total. | 10 | 9,377 | 125 | 13 | 44 | 3,073 |
| Farm products (rav materials). | 5 | 4,824 | 30 | 10 | 13 | 810 |
| Agents and brokers, n.e.c..................................... | 5 | 4,553 | 99 | 3 | 31 | 2,263 |
| Other operating types........ | 5 | 2,273 | 88 | 3 | 42 | 1,586 |

* Proprietors of unincorporated businesses.
$x$ Withheld to avoid diaclosure.
n.e.c. Not elsewhere classified.


## TEXAS

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Table 101.--THE STATE
Establishments, Sales, Expenses, Pay Roll, Personnel, and Stocks, by Type of Operatron and Kind of Business: 1948

| Type of operation and kind of business | Estab-lish-ments(Number) | Sales, enture year (Thousand dollats) | Operating expenses ${ }^{1}$ (inc. pay roll) |  | Pay toll. entre year <br> (Thousand dollars) | Active proprie tors, Novem ber (Num, ber) | Paid employees, workweek ended nearest- |  |  | Pay roll, workweek ended nearest- |  |  | Stocks on hand, end of year, at cost <br> (Thousand dollars) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Amount <br> (Thousand dollars) | Percent of sales |  |  | March 15 (Number) | $\left\{\begin{array}{l} \text { July } 15 \\ \text { (Number) } \end{array}\right.$ | Nov. 15 (Number) | March 15 (Dollars) | July 15 <br> (Doliars) | Nov. 15 (Dollars) |  |
|  <br> WHOLESALE ESTABLISHENTS <br> Type of Operation | 11,624 | 8,291,342 | п.a. | n.a. | 349,553 | 8,296 | 115,473 | 115,255 | 120,385 | 6,345,313 | 6,577,011 | 6,915,095 | 550,520 |
|  | $\begin{array}{r} 66 \\ 11,558 \end{array}$ | $\begin{array}{r} 94,173 \\ 8,197,169 \end{array}$ | $\begin{aligned} & \text { n.a. } \\ & \text {.a. } \end{aligned}$ | $\begin{aligned} & n . g \\ & n, 5 \end{aligned}$ | $\begin{array}{r} 13,387 \\ 336,166 \end{array}$ | 8,296 | $\begin{array}{r} 3,381 \\ 112,092 \end{array}$ | $\begin{array}{r} 3,486 \\ 111,769 \end{array}$ | $\begin{array}{r} 3,465 \\ 116,920 \end{array}$ | $\begin{array}{r} 260,994 \\ 6,084,319 \end{array}$ | $\begin{array}{r} 277,962 \\ 6,299,049 \end{array}$ | $\begin{array}{r} 277,157 \\ 6,637,938 \end{array}$ | $\begin{gathered} 2,243 \\ 48,277 \end{gathered}$ |
|  | $\begin{array}{r} 10,253 \\ 9,587 \end{array}$ | $\begin{aligned} & 2,019,821 \\ & 2,771,972 \end{aligned}$ | a. | $\begin{aligned} & \text { n.a. } \\ & \text { n.a. } \end{aligned}$ | $\begin{aligned} & 85,214 \\ & 95,846 \end{aligned}$ | $\begin{aligned} & 7,605 \\ & 5,644 \end{aligned}$ | 62,929 n.a. | $\begin{gathered} 60,521 \\ \text { n.a. } \end{gathered}$ | $\begin{gathered} 69,068 \\ \text { n.a. } \end{gathered}$ | $\begin{aligned} & \text { n. } \\ & \text { n.a. } \end{aligned}$ | n. n. | $\begin{aligned} & \text { n.a. } \\ & \text { n.a. } \end{aligned}$ | $\begin{aligned} & 189,500 \\ & 237,448 \end{aligned}$ |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Merchant wholesalers, total $\qquad$ <br> Service wholesalers, duwestic market $\qquad$ <br> Foreign trade merchants. $\qquad$ <br> Limited-function wholesalers. $\qquad$ | 6,175 | 3,867,788 | 422,030 | 10.9 | 216,763 | 4,542 | 70,295 | 72,582 | 73,773 | 3,845,152 | 4,081,082 | 4,231,790 | 411,522 |
|  | $\begin{array}{r} 5,945 \\ 99 \\ 131 \end{array}$ | $\begin{array}{r} 3,353,705 \\ 460,121 \\ 53,962 \end{array}$ | $\begin{gathered} 389,280 \\ 28,944 \\ 3,806 \end{gathered}$ | $\begin{array}{r} 11.6 \\ 6.3 \\ 7.0 \end{array}$ | $\begin{array}{r} 208,755 \\ 6,206 \\ 1,802 \end{array}$ | $\begin{array}{r} 4,341 \\ 96 \\ 105 \end{array}$ | $\begin{array}{r} 68,633 \\ 1,024 \\ 638 \end{array}$ | $\begin{array}{r} 70,817 \\ 1,103 \\ 662 \end{array}$ | $\begin{array}{r} 72,060 \\ 1,024 \\ 689 \end{array}$ | $\begin{array}{r} 3,742,644 \\ 69,251 \\ 33,257 \end{array}$ | $\begin{array}{r} 3,973,906 \\ 71,173 \\ 36,003 \end{array}$ | $\begin{array}{r} 4,125,919 \\ 70,228 \\ 35,643 \end{array}$ | $\begin{array}{r} 370,328 \\ 3,084 \\ 2,110 \end{array}$ |
| Manufacturers' sales branches, offices, total.... <br> Sales branches (with stocks)...................... <br> Sales orfices (without stocks) <br> .................... | 1,236 | 2,006,974 | 155,953 | 7.8 | 78,067 | 61 | 21,821 | 22,127 | 22,174 | 1,439,206 | 1,443,670 | 1,529,095 | 018 |
|  | 894 342 | 1,172,90 | 122,532 33,421 | 10.4 | $\begin{aligned} & 64,956 \\ & 13,111 \end{aligned}$ | 51 10 | $\begin{array}{r} 18,992 \\ 2,829 \end{array}$ | 19,211 2,906 | 19,182 2,992 | $1,208,506$ | $\begin{array}{r} 1,204,950 \\ 238,720 \end{array}$ | $\begin{array}{r} 1,274,141 \\ 254,954 \end{array}$ | 32,018 |
| Petroleun bulk stations, terminals................. Agents, brokers. | $\begin{array}{r}2,073 \\ \hline 986\end{array}$ | $\begin{array}{r} 509,621 \\ 1,177,020 \end{array}$ | $\begin{aligned} & 46,509 \\ & 27,861 \end{aligned}$ | 9.1 2.4 | 14,844 9,020 | 1,966 | $\begin{aligned} & 5,784 \\ & 3,318 \end{aligned}$ | 5,939 3,379 | 5,969 3,641 | $\begin{aligned} & 283,235 \\ & 166,031 \end{aligned}$ | $\begin{aligned} & 300,104 \\ & 181,313 \end{aligned}$ | $\begin{aligned} & 302,543 \\ & 187,140 \end{aligned}$ | 33,331 3,801 |
| Assemblers (mainly farm products), | 1,088 | 635,766 | 47,702 | 7.5 | 17,472 | 746 | 10,874 | 7,752 | 11,423 | 350,695 | 292,880 | 387,370 | 17,605 |
| Cooperative marketing associations. <br> Grain (country) elevators... <br> Other assemblers, country buyers.. | 9 |  | 9,4 | 9.6 |  |  | 1,4 | 922 | 1,405 |  |  | 58, | 1,802 |
|  | 266 | 141,06? | 5,525 | 3.9 | 2,30 | 118 | 757 | 1,470 | 879 | 37,872 | 79,194 | 45,069 | 3,992 |
|  | 743 | 395,793 | 32,679 | 8.2 | 12,200 | 625 | 8,639 | 5,360 | 9,139 | 249,468 | 164,027 | 283,907 | 11,811 |
| Type by Kind of Business | 6,175 | 3,867,788 | 422,030 | 10.9 | 216,763 | 4,542 | 70,2 | 72,582 | 73,773 | 3,845,152 | 4,081,082 | 4,231,790 | 411,522 |
| Merchant wholesalers, total.......... | 684 | 569,436 | 48,608 | 8.5 | 26,90 | 562 | 10,068 | 10,120 | 10,511 | 508,036 | 516,164 | 539,310 | 52,872 |
| Groceries, confectionery, meats <br> Groceries (general line).. <br> Confectionery. <br> Fish, sea foods.. <br> Meats, meat products... <br> Other grocery, food specialties. | 279 | 443,163 | 33,355 | 7.5 | 19,278 | 151 | 7,095 | 7,174 | 7,185 | 368,855 | 372,076 | 382,099 | 4,4,972 |
|  | 75 | 20,340 | 2,621 | 12.9 | 1,523 | 80 | 476 | 475 | 506 | 27,780 | 29,330 | 31,743 | 59 |
|  | 43 | 10,172 | 1,547 | 15.2 | 637 | 41 | 378 | 341 | 398 | 13,827 | 12,639 | 13,765 | 614 |
|  | 112 | 39,177 | 3,287 | 8.4 | 1,753 | 128 | 581 | 618 | 689 | 31,737 | 34,461 | 37,689 | 76 |
|  | 175 | 56,58 | 7,798 | 13.8 | 3,717 | 162 | 1,538 | 1,512 | 1,733 | 65,837 | 67,658 | 74,014 | 5,561 |
| Farm products (edible). Dairy, poultry products. Fruits, vegetables (fresh). | 52.5 | 265,804. | 40,786 | 15.3 | 21,455 | 542 | 8,143 | 8,528 | 8,7 |  | 429 |  |  |
|  | 261 | 140,186 | 26,154 | 18.6 | 1.4,206 | 24.1 | 5,432 | 5,840 | 5,993 | 268,82 | 295,770 | 302,250 | 3,922 |
|  | 254 | 125,618 | 14,632 | 11.6 | 7,249 | 301 | 2,711 | 2,688 | 2,782 | 133,913 | 133,423 | 140,689 | 2,800 |
|  | 332 | 182,375 | 16,299 | 8.9 | 7,987 | 233 | 2,366 | 2,456 | 2,498 | 138,434 | 150,026 | 152,944 | 17,296 |
|  | 288 | 78,552 | 9,379 | 11.9 | 4,461 | 217 | 1,523 | 1,649 | 1,646 | 81,463 | 90,505 | 89,752 | 4,024 |
|  |  | 103,823 | 6,920 | 6.7 | 3,526 | 16 | 843 | 307 | 852 | 56,971 | 59,521 | 63,192 | 13,272 |
| Drugs, chemicals, allied products. Drugs (general line). <br> Drugs, drug sundries (specialty lines)....... <br> Industrial chemicals, explosives................ <br> Paints, varnishes.. | 221 | 92,537 | 12,596 | 13.6 | 6,970 | 175 | 2,481 | 2,547 | 2,591 | 128,295 | 136,465 | 141,203 | 13,839 |
|  | 18 | 46,897 | 5,562 | 11.9 | 3,478 | 2 | 1,290 | 1,318 | 1,338 | 64,532 | 68,257 | 70,888 | 7,658 |
|  | 113 | 19,603 | 2,556 | 13.0 | 1,217 | 118 | 437 | 437 | 461 | 23,160 | 24,144 | 24,880 | 3,139 |
|  | 41 | 12,407 | 2,000 | 16.1 | 966 | 20 | 302 | 315 | 308 | 15,703 | 17,588 | 17,885 | 1,289 |
|  | 49 | 13,630 | 2,478 | 18.2 | 1,309 | 35 | 452 | 477 | 484 | 24,900 | 26,476 | 27,550 | 1,753 |
| Tobacco and products (exc. leaf). <br> Dry goods, apparel. <br> Clothing, furnishings, footwear. <br> Dry goods (general line).. <br> Dry goods specialties, piece goods, notions. . <br> Piece goods converters............................ | 145 | 110,6 | 4,420 | 4.0 | 2,48 | 108 | 911 | 946 | 957 | 46,8 | 45,817 | 50,197 | 4,731 |
|  | 140 | 68,721 | 9,093 | 13.2 | 5,096 | 118 | 1,764 | 1,778 | 1,762 | 95,420 | 95,032 | 97,140 | 8,919 |
|  | 77 | 20,725 | 3,293 | 15.9 | 1,585 | 71 | 507 | 512 | 537 | 28,795 | 28,469 | 30,070 | 2,911 |
|  | 5 | 26,504 | 3,424 | 12.9 | 2,365 | 17 | 879 | 873 | 838 | 43,145 | 42,242 | 42,728 | 3,399 |
|  | 53 | 18,379 | 2,240 | 12.2 | 1,046 | 47 | 364 | 379 | 374 | 21,551 | 22,574 | 22,226 | 2,543 |
|  | 3 | 3,113 | 136 | 4.4 | 100 | $\cdots$ | 12 | 14 | 13 | 1,929 | 1,747 | 2,116 |  |
| Furniture, home furnishings. Furniture (household, office). Home furnishings, floor coverings.............. | 94 | 44,555 | 6,648 | 14.9 | 3,643 | 73 | 1,294 | 1,217 | 1,251 | 60,630 | 62,391 | 66,828 | 6,134 |
|  | 39 | 14,252 | 3,086 | 21.6 | 1,687 | 25 | 587 | 548 | 568 | 30,898 | 30,199 | 31,827 | 2,202 |
|  | 55 | 30,303 | 3,562 | 11.8 | 1,956 | 48 | 607 | 669 | 683 | 29,732 | 32,192 | 35,001 | 3,932 |
| Paper and its products. <br> Wrapping paper, twine. $\qquad$ <br> Fine paper. <br> Stationery, office supplies. <br> wal.1paper.. <br> Other paper products. $\qquad$ | 120 | 67,509 | 9,544 | 14.1 | 5,905 | 56 | 1,832 | 1,843 | 1,897 | 107,515 | 111,204 | 118,230 | 9,706 |
|  |  | 8,672 | 1,280 | 14.8 | 760 | 5 | 263 | 276 | 272 | 15,466 | 15,133 | 15,266 | 1,559 |
|  | 16 | 10,945 | 1,734 | 15.8 | 1,041 | 3 | 364 | 357 | 363 | 18,558 | 18,704 | 20,651 | 2,223 |
|  | 39 | 8,514 | 2,398 | 28.2 | 1,623 | 26 | 494 | 495 | 508 | 28,581 | 30,777 | 30,753 | 1,925 |
|  | 12 | 2,022 | 303 | 19.9 | 187 | $\ddot{2}$ | 64 | 53 | 54 | 3,672 | 3,372 | 3,292 | 250 |
|  | 4 | 37,356 | 3,729 | 10.0 | 2,294 | 22 | 647 | 662 | 700 | 41,238 | 43,218 | 48,268 | ,749 |
| Farm products (raw materials). <br> Automstive equipment, tires and tubes........... | 137 | 803,652 | 39,120 | 4.7 | 9,076 | 116 | 1,685 | 2,027 | 1,751 | 110,039 | 131,832 | 120,292 | 61,624 |
|  | 798 | 154,686 | 32,844 | 21.2 | 19,77 | 636 | 6,727 | 6,687 | 6,302 | 367,685 | 373,432 | 381,915 | 35,008 |
| Electrical goods. <br> General line, apparatus, supplies............... <br> Electrical appliances, specialties. | 242 | 198,236 | 23,335 | 11.8 | 12,992 | 150 | 3,567 | 3,779 | 3,862 | 233,738 | 249,999 | 259,824 | 25,260 |
|  | 131 | 112,307 | 11,990 | 10.7 | 6,817 | 89 | 1,903 | 2,045 | 2,054 | 124,001 | 134,119 | 13, 4,487 | 14,177 |
|  | 111 | 85,929 | 11,345 | 13.2 | 6,175 | 61 | 1,664 | 1,734 | 1,808 | 109,737 | 115,880 | 125,337 | 11,083 |
| Hardware, plumbing, heating. Hardware.. <br> Plumbing, heating equipment, supplies.......... | 266 | 218,713 | 30,801 | 14.1 | 17,869 | 139 | 5,155 | 5,323 | 5,451 | 307,467 | 330,593 | 336,129 | 36,278 |
|  | 95 | 123,602 | 17,292 | 1.4 .0 | 10,916 | 53 | 3,125 | 3,251 | 3,295 | 188,041 | 197,393 | 200,171 | 21,524 |
|  | 171 | 95121 | 13,509 | 14. | 6,953 | 86 | 2,030 | 2,072 | 2,156 | 119,426 | 133,200 | 135,958 | 14,75 |
| Lumber, construction materials. $\qquad$ <br> Lumber, millwork: <br> Direct mill shippers. <br> Distributors with yards. <br> Other construction materials......................... | 249 | 139,748 | 24,587 | 17.6 | 12,248 | 156 | 3,937 | 4,257 | 4,282 | 211,119 | 231,648 | 235,727 | 12,543 |
|  | 23 | 14,036 | 620 | 4.4 | 274 | 15 |  | 82 | 80 | 4,473 | 5,437 | 5,390 | 10 |
|  | 129 | 87,500 | 12,080 | 13.8 | 6,762 | 73 | 2,102 | 2,313 | 2,380 | 109,018 | 117,725 | 126,693 | 9,356 |
|  | 97 | 38,212 | 11,887 | 31.1 | 5,212 | 68 | 1,769 | 1,862 | 1,822 | 97,628 | 108,486 | 103,644 | 3,177 |
| Machinery, equipment, supplies, Commercial machines, equipment Construction machinery, equipmen Farm-dairy machinery, equipment................. Industrial machinery, equipment, supplies. professional equipment, supplies. Service establishnent equipment, supplies. Transportation (exc, sutomotive) equipment, supplies............................................. | 1,313 | 574,184 | 78, 390 | 13.6 | 40,160 | 750 | 11,614 | 12,076 | 12,270 | 709,783 | 770,475 | 818,116 | 34,985 |
|  | 257 | 47,872 | 10,569 | 22.1 | 4,762 | 214 | 1,512 | 1,559 | 1,555 | 83,275 | 88,791 | 88,473 | 5,672 |
|  | 88 | 61,765 | 8,236 | 13.3 | 4,787 | 37 | 1,149 | 1,188 | 1,224 | 79,666 | 85,088 | 101,817 | 10,353 |
|  | 29 | 11,436 | 1,443 | 12.6 | 710 | 15 | 215 | 203 | 195 | 11,551 | 11,297 | 10,827 | 1,141 |
|  | 620 | 386,306 | 42,248 | 10.9 | 21,410 | 264 | 5,966 | 6,256 | 6,511 | 381,293 | 417,119 | 456,432 | 56,222 |
|  | 102 | 25,368 | 6,049 | 23.8 | 3,624 | 45 | 1,212 | 1,273 | 1,230 | 64, 331 | 75,138 | 71,105 | 4,579 |
|  | 201 | 32,011 | 7,403 | 23.1 | 3,769 | 158 | 1,241 | 1,280 | 1,261 | 69,273 | 72,343 | 69,745 | 5,670 |
|  | 36 | 9,42 | 2,423 | 25.9 | 1,098 | 17 | 319 | 31.7 | 294 | 20,394 | 20,699 | 19,717 | 1, |

Table 101.-THE STATE-Continued
Establishments, Sales, Expenses, Pay Roll, Personnel, and Stocks, by Type of Operation and Kind of Business: 1948

| Type of operation and kind of husiness | Establish. ments (Number) | Sales, entire year (Thousand dollars) | Operating expenses ${ }^{1}$ (inc. pay roll) |  | Pay roll, entire year <br> (Thousand dollars) | Active proprie tors, ber (Number) | Paid employees, workweek ended nearest- |  |  | Pay roll, workweek ended nearest-- |  |  | Stocks on hand, end of year, at cost <br> (Thousand dollars) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Amount <br> (Thousand dollars) | Percent of sales |  |  | March 15 <br> (Number) | July 15 (Number) | $\begin{aligned} & \text { Nov. } 15 \\ & \text { ( } \mathrm{N}_{\text {(umber) }} \end{aligned}$ | March 15 <br> (Dollars) | July 15 <br> (Dolla7s) | Nov. 15 (Dollars) |  |
| Type by Kind of Business--Continued |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Merchant wholesalers--Continued |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Metals, metal worl (exc. scrap) | 78 | 60,956 | 8,094 | 13.3 | 4,570 | 52 | 1,507 | 1,527 | 1,577 | 76,797 | 80,218 | 86,373 | 8,770 |
| Iron, steel and products..... | 72 | 51,868 | 7,143 |  | 4,149 | 51 | 1,394 | 1,402 | 1,430 | 69,162 | 72,284 | 76,388 | 7,643 |
| Nonferrous metals, metal work.................. | 6 | 9,088 | 951 | $10.5$ | 421 | 1 | 113 | 125 | 147 | 7,635 | 7,934 | 9,985 | 1,127 |
| Waste materials. | 194 | 74,738 | 9,414 | 12.6 | 4,829 | 168 | 2,051 | 1,993 | 1,998 | 82,900 | 84,913 | 90,352 | 3,430 |
| Iron, steel scrap. | 120 | 58,195 | 6,579 | 11.3 | 3,183 | 98 | 1,333 | 1,299 | 1,310 | 55,902 | 57,324 | 62,804 | 2,608 |
| Other scrap, waste materials | 74 | 16,543 | 2,835 | 17.1 | 1,646 | 70 | 718 | 694 | 688 | 26,998 | 27,589 | 27,548 | 822 |
| Other merchant wholesalers | 647 | 241,246 | 28,449 | 11.8 | 14,795 | 508 | 5,293 | 5,478 | 5,528 | 257,668 | 281,680 | 292,271 | 23,405 |
| Automobiles, other motor vehicles | 132 | 69,520 | 6,826 | 9.8 | 3,472 | 99 | 1,135 | 1,187 | 1,225 | 61,661 | 67,656 | 71,062 | 5,669 |
| Amusement, sporting goods. | 72 | 16,341 | 2,995 | 18.3 | 1,375 | 58 | 412 | 423 | 44.4 | 23,536 | 24,256 | 25,336 | 2,963 |
| Books, periodicals, newspa | 50 | 11,166 | 1,851 | 16.6 9.3 | 1,026 | 26 | 466 | 488 | 511 | 19,035 | 19,557 | 21,028 | 709 |
| Coal, coke.. | 4 | 1,744 | 163 | 9.3 | 99 | 1 | 21 | 21 | 19 | 1,785 | 2,062 | 1,799 | ${ }^{5}$ |
| Farm supplies | 97 54 | 58,202 14,005 | 3,698 2,370 | 6.4 16.9 | 1,851 | 75 48 | 718 362 | 725 390 | 751 427 | 30,513 22,741 | 32,135 22,439 | 32,907 27,877 | 2,736 2,667 |
| Petroleum and products | 102 | 23,961 | 3,027 | 12.6 | 1,146 | 94 | 390 | 431 | 422 | 20,647 | 23,642 | 24,412 | 1,577 |
| Merchant wholesalers, miscelleneous products. | 136 | 46,307 | 7,519 | 16.2 | 4,507 | 107 | 1,789 | 1,813 | 1,729 | 77,750 | 89,933 | 87,850 | 7,079 |
| Manufacturers' sales branches (with stocks), total. | 894 | 1,172,903 | 122,532 | 10.4 | 64.956 | 51 | 18,992 | 19,211 | 19,182 | 1,208,506 | 1,204,950 | 1,274,141 | 82,018 |
| Groceries, confectionery, | 150 | 306,694 | 23,880 | 7.8 | 11,448 | 1 | 3,747. | 3,885 | 3,874 | 217,874 | 223,653 | 236,199 | 9,858 |
| Confectionery.. | 5 | 13,487 | 2,618 | 19.4 | 1,152 |  | 294 | 281 | 295 | 22,274 | 21,479 | 22,538 | 662 |
| Meats, meat products. | 35 | 131,668 | 6,913 | 5.2 | 3,819 | 1 | 1,525 | 1,566 | 1,577 | 74,903 | 79,443 | 81,698 | 3,425 |
| Other grocery, food specialtie | 110 | 161,539 | 14,349 | 8.9 | 6,477 |  | 1,928 | 2,038 | 2,008 | 120,697 | 122,731 | 131,963 | 5,771 |
| Farm products (edible). <br> Beer, wines, distilled spirits....................... $\qquad$ | 21 3 | 35,877 1,921 | 2,157 221 | 6.0 11.5 | 1,103 121 | 2 | 358 41 | 404 39 | 380 50 | 20,097 2,482 | 23,049 2,600 | 23,805 2,745 | 1,320 |
| Drugs, chemicals, allied product | 67 | 50,150 | 8,062 | 16.1 | 3,478 |  | 996 | 1,026 | 1,032 | 63,628 | 65,813 | 68,727 | 4,732 |
| Drugs, drug sundries. | 14 | 24,762 | 4,386 | 17.7 | 1,615 | ... | 434 | 428 | 453 | 30,975 | 28,890 | 32,551 | 1,796 |
| Industrial chemicals, explo | 19 | 10,977 | , 9889 | 9.0 78.6 | , 396 | $\cdots$ | 107 | 120 478 | 114 | 7,198 25,455 | $\begin{array}{r}7,730 \\ \hline 9,193\end{array}$ | 7,602 | -791 |
| Paints, varnishes.... | 34 | 14,411 | 2,687 | 18.6 | 1,467 | ... | 455 | 478 | 465 | 25,455 | 29,193 | 28,574 | 2,145 |
| Dry goods, apparel.. | 11. | 12,345 | 1,033 | 8.4 | 590 | .. | 211 | 238 | 241 | 11,077 | 11,164 | 11,273 | 1,106 |
| clothing, furnishings, footweer |  | 1,454 | 208 | 14.3 | 86 | $\cdots$ | 8 | 31 | 30 | 1,242 | 2,068 | 1,886 | 121 |
| Dry goods specialties, piece goods, notions.. | 8 | 10,891 | 825 | 7.6 | 504 | $\cdots$ | 203 | 207 | 211 | 9,835 | 9,096 | 9,287 | 985 |
| Furniture, home furnishings | 19 | 15,883 | 1,496 | 9.4 | 943 | 1 | 262 | 244 | 252 | 14,668 | 13,475 | 15,156 | 756 |
| Furniture. |  | 4,116 | 450 | 10.9 | 280 |  | 48 | 53 |  | 3,101 | 3,496 | 3,431 | 218 |
| Home furnishings, floor coverings | 10. | 11,767 | 1,046 | 8.9 | 663 | 1 | 214 | 191 | 194 | 11,567 | 9,979 | 11,725 | 538 |
| Paper and its products $\qquad$ Automotive equipment, tires and tubes. $\qquad$ | 14 51 | $\begin{array}{r} 1,759 \\ 111,952 \end{array}$ | $\begin{array}{r} 422 \\ 8,887 \end{array}$ | 24.0 7.9 | 293 4,775 | 2 | 144 1,416 | 154 1,514 | 154 1,58 | 5,387 85,632 | 5,644 | 5,635 101,193 | 13,477 |
| Electrical goods. | 33 | 105,133 | 10,375. | 9.9 | 7,005 |  | 2,552 | 2,187 | 1,935 | 141,598 | 125,118 | 133,772 | 5,612 |
| Wiring supplies, appara | 24 | 99,473. | 9,897 | 9.9 | 6,710 | $\cdots$ | 2,461 | 2,081 | 1,843 | 136,232 | 119,74 | 127,854 | 5,321 |
| Electrical appliances, specialties | 9 | 5,660 | 478 | 8.4 | 295 | ... | 91 | 106 | 92 | 5,366 | 5,404 | 5,918 | 291 |
| Hardware, plumbing, heating. | 38 | 34,067. | 4,101 | 12.0 | 2,284 | 2 | 651 | 689 | 703 | 40,037 | 40,582 | 42,884 | 3,128 |
| Lumber, construction materials. | 24 | 23,589 | 6,680 | 28.3 | 4,723 | 7 | 1,280 | 1,259 | 1,423 | 89,045 | 80,451 | 109,024 | 3,181 |
| Machinery, equipment, supplies. | 360 | 295,884 | 37,068 | 12.5 | 21,826 | 28 | 5,460 | 5,645 | 5,677 | 404,198 | 395,204 | 399,859 | 27,041 |
| Comnercial machines, equipment. | 97 | 33,191 | 11,700 | 35.2 | 8,079 | 6 | 1,748 | 1,823 | 1,886 | 158,319 | 135,915 | 144,799 | 2,824 |
| Construction machinery, equipment | 9 | 7,435 | 1,258 | 16.9 6.5 | \% 542 | 1 | 177 | 83 1,238 | - 81 | 6,388 72,159 | 7,417 76,207 | 6,848 74,880 | , 879 |
| Farmudairy machinery, equipment........ | 26 | 106,279 | 6,898 13,637 | 6.5 10.0 | 3,970 7 | 12 | 1,239 1,726 | 1,238 1,790 | 1,228 | 72,159 $-132,707$ | 76,207 137,809 | 74,880 134,244 | $\begin{array}{r}11,139 \\ 9 \\ \hline 1882\end{array}$ |
| Industrial machinery, equipment, suppli | 169 41 | 135,772 7,930 | 13,637 2,268 | 10.0 28.6 | 7,231 1,343 | 12 | 1,726 | 1,790 | 1,763 | 132,707 22,245 | 137,809 24,835 | 134,244 25,396 | 1,581 |
| Professional equipment, supplies............ Service establishment equipment, supplies... | 413 | -7,930 | 1,052 | 28.6 25.5 | 1,527 | $\cdots$ | 166 | 175 | 170 | -9,587 | 10,228 | 10,317 | 434 |
| Transportation (exc. automotive) equipment, supplies. | 5 | 1,160 | 255 | 22.0 | 134 | ... | 39 | 40 | 47 | 2,793 | 2,793 | 3,375 | 302 |
| Metals, metal work (exc. scrap). | 28 | 29,247 | 3,073 | 10.5 | 1,319 | 2 | 357 | 353 | 376 | 23,102 | 23,910 | 25,747 | 3,815 |
| Iran, steel and products.... | 25 | 27,868 | 2,930 | 10.5 | 1,260 | 2 | 343 | 338 | 360 | 22,013 | 22,812 | 24,496 | 3,497 |
| Nonferrous metals, metal work | 3 | 1,379 | 143 | 10.4 | 59 | ... | 4 | 15 | 16 | 1,089 | 1,098 | 1,251 | 318 |
| Other manufacturers' sales branches. | 75 | 148,402 | 15,077 | 10.2 | 5,048 | 7 | 1,517 | 1,574 | 1,567 | 89,681 | 96,493 | 98,222 | 7,668 |
| Amusement, sporting goods. | 9 | 7,822 | 1,465 | 18.7 | 673 |  | 200 | 210 | 214 | 11,355 | 12,957 | 12,969 | 985 |
| Farm supplies ............................... | 22 | 11,101 | 779 | 7.0 | 431 | $\ldots$ | 196 | 196 | 193 | 7,779 | 8,142 | 8,149 | 216 |
| Manufacturers' sales branches, miscellaneous products. $\qquad$ | 45 | 129,479 | 12,833 | 9.9 | 3,944 | 7 | 1,121 | 1,168 | 1,160 | 70,547 | 75,394 | 77,104 | 6,467 |
| Manufacturers' sales offices (without stocks), total. | 342 | 834,072 | 33,421 | 4.0 | 13,121 | 10 | 2,829 | 2,906 | 2,992 | 230,700 | 238,720 | 254,954 | ... |
| Groceries, confectionery, meats... | 21 | 56,084 | 2,903 | 5.2 | 967 | 1 | 281 | 275 | 285 | 17,798 | 17,920 | 19,854 | $\ldots$ |
| Drugs, chemicals, allied products. | 14 | 17,852 | 2,040 | 11.4 | 874 | ... | 197 | 202 | 197 | 15,296 | 16,770 | 17,223 |  |
| Dry gooda, apparel. | 14. | 9,635. | 395 | 4,1 | 254 | .. | 43 | 43 | 46 | 4,213 | 3,631 | 4,426 | $\ldots$ |
| Clothing, furnishings, footwear. | , | 3,339 | 192 | 5.8 | 132 | $\cdots$ | 18 | 18 | 19 | 1,838 | 1,670 | 1,786 | $\cdots$ |
| Dry goode specialties, piece gocds, notions.. | 10 | 6,296 | 203 | 3.2 | 122 | ... | 25 | 25 | 27 | 2,375 | 1,961 | 2,630 | ... |
| Furniturt, home furnishings. | 12 | 16,690 | 748 | 4.5 | 370 | 4 | 74 | 68 | 79 | 7,241 | 6,174 | 7,093 | $\ldots$ |
| Paper and its products.. | 21. | 15,821 | 1,640 | 10.4 | 1,391 | $\ldots$ | 300 | 305 | 312 | 26,445 | 25,316 | 27,131 |  |
| Electrical goods....... | 21 | 60,931 | 667 | 1.1 | 417 | $\ldots$ | 61 | 66 | 72 | 7,223 | 8,306 | 8,560 | $\ldots$ |
| Hardware, plumbing, heating. | 20 | 21,486 | 856 | 4.0 | 497 | $\cdots$ | 99 | 102 | 107. | 9,157 | 9,664 | 10,279 |  |
| Lumber, construction materials.. | 16 | 51,241 | 4,753 | 9.3 | 1,162 | 1 | 270 | 282 | 278 | 19,086 | 19,962 | 19,797 | .. |
| Machinery, equipment, supplies | 104 | 100,939 | 5,325 | 5.3 | 2,939 | 2 | 591 | 619 | 645 | 50,110 | 52,323 | 55,837 |  |
| Cormercial machines, equipment.. | 25 | 4,382 | 1,052 | 24.0 | 887 |  | 161 | 173 | 176 | 15,490 | 15,935 | 18,477 |  |
| Industrial machinery, equipment, supplie | 77 | 93,337 | 4,021 | 4.3 | 1,902 | 2 | 401 | 418 | 440 | 31,943 | 33,649 | 34,638 | $\ldots$ |
| Other machinery, equipment, supplies......... | 8 | 3,220 | 252 | 7.8 | 150 | ... | 29 | 28 | 29 | 2,677 | 2,739 | 2,722 | ... |
| Other manufacturers ${ }^{1}$ sales offices | 99 | 483,392 | 14,094 | 2.9 | 4,240 | 2 | 913 | 944 | 971 | 74,131 | 78,654 | 84,764 |  |

Table 101.-THE STATE-Continued
Establishments, Sales, Expenses, Pay Roll, Personnel, and Stocks, by Type of Operation and Kind of Business: 1948

| Type of operation and kend of business | Establish. ments (Number) | Sales, entire year (Thousand dollars) | Operating expenses ${ }^{2}$ (inc. pay roll) |  | Pay roll, enture year <br> (Thousand dollars) | Active propae tors, November (Number) | Pard employees, workweek ended nearest |  |  | Pay roll, workweek ended nearest- |  |  | Stocks on hand, end of year, at cost <br> (Thousand dollazs) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | (Thousand dollars) | Per cent of sales |  |  | March 15 (Number) | July 15 <br> (Number) | $\begin{aligned} & \text { Nov. } 15 \\ & \text { (Number) } \end{aligned}$ | March 15 <br> (Dollars) | July 15 <br> (Doliars) | Nov. 15 <br> (Dollars) |  |
| Type by Kind of Business--Contínued |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Agents, brokers, total. | 986 | 1,177,020 | 27,861 | 2.4 | 9,020 | 981 | 3,318 | 3,379 | 3,641 | 166,031 | 181,313 | 187,140 | 3,801 |
| Groceries, confectionery, meats. <br> Farm products (edible). $\qquad$ <br> Drugs, chemicals, allied products. $\qquad$ <br> Drugs, drug sundries......................... <br> Industrial chemicals, paints............. | 131 | $\begin{array}{r} 158,579 \\ 49,735 \end{array}$ |  | 2.4 |  | 137 | 268 | 294 | 303 | 17,696 | 18,957 | 19,600 | 23 |
|  |  |  | $1,142$ | 2.3 | 429 | 35 | 196 | 111 | 187 | 9,876 | 6,723 | 9,027 | 76 |
|  | 14 | 6,357 | 420 | 6.6 | 142 | 8 | 35 | -35 | 35 | 2,599 | 3,066 | 2,925 | 10 |
|  | 68 | 1,5094,848 |  | 11.3 | $\begin{aligned} & 57 \\ & 85 \end{aligned}$ | 53 | $\begin{aligned} & 14 \\ & 21 \end{aligned}$ | $\begin{aligned} & 20 \\ & 15 \end{aligned}$ | 19 | , 963 | 1,213 | 1,230 |  |
|  |  |  | 249 | 5.1 |  |  |  |  | 16 | 1,636 | 1,853 | 1,695 | 8 |
| Dry goods, apparel....................................... <br> Clothing, furnishings, footwear.................. <br> Dry goods specialties, piece goods, notions.. | 87 | 69,965 | 2,630 | 3.8 | 380 | 86 | 124 | 118 | 122 | $\frac{7,424}{2,678}$ | 6,810 | $\frac{8,488}{3,682}$ | 54 |
|  | 40 | 15,065 | 753 | 5.0 |  | 4 | 44 | 45 | 46 |  | 2,690 |  | 38 |
|  |  | 54,900 | 1,877 | 3.4 | 248 | 42 | 80 | 73 | 76 | 4,746 | 4,120 | 4,806 | 16 |
| Furniture, hone furnishings. |  | $\frac{12,003}{5,648}$ | 931 | 7.8 | 26689 | $\frac{36}{16}$ | 76 | 7826 | 27 | 4,896 | $\frac{5,423}{1,803}$ | 5,201 | $\frac{25}{17}$ |
| Furniture. | 36 |  |  |  |  |  |  |  |  |  |  | 3,408 |  |
| Home furnishings, floor coverin | 20 | 6,355 | 616 | 9.7 | 177 | 20 | 50 | 52 | 49 | 1,748 | 3,620 |  | 17 8 |
| Paper and its products. | 6 | 2,251 | 114 | 5.1 | 11 | 8 | 4 | 5 | 5 | 19950,425 | 234 | 234 | $\cdots$2,7211,546 |
| Farm products (raw materials). | 266 | 651,510 | 7,156 | 1.1 | 2,791 | 27275 | 1,697 | 1,798 | $-\frac{1,961}{66}$ |  | 54,3093,181 | 59,5923,471 |  |
| Cotton. |  | 106,654 |  |  |  |  |  |  |  | 2,895 |  |  | $\frac{1,646}{1,64}$ |
| Grain.. | 119 | 52,537 | 431 | . 8 | 134 | $\begin{array}{r} 17 \\ 154 \end{array}$ | 43 |  | 40 | 2,378 | 2,375 | 2,454 |  |
| Livestock. |  | 440,019 | 4,901 | 1.1 | 2,113 |  | 1,408 |  | 1,696 | 37,160 | 40,977 | 47,1885,40 | $\begin{gathered} \dddot{40} \\ 602 \\ 25 \\ 25 \end{gathered}$ |
| Wool, mohair.. | 24 | 32,12520,175 | $\begin{aligned} & 537 \\ & 266 \end{aligned}$ | $\begin{aligned} & 1.7 \\ & 1.3 \end{aligned}$ | 35135 | $\begin{array}{r} 16 \\ \cdot \end{array}$ | 173 | 17224 | 125 | 7,493 | 7,347 |  |  |
| Farm products (inedible), n . | 40 |  |  |  |  |  | 18 |  | 34 | 499 | 429 | 1,099 |  |
| Automotive equipment, tires and tubes. |  | 25,328 | 1,779 | 7.0 | 857 | 51 | 166 | 167 | 168 | 15,482 | 16,446 | 17,272 | 66 |
| Electrical goods. | 54 | 29,736 | 1,975 | 6.6 | 481 | 55 | 122 | 128 | 126 | 9,394 | 9,468 | 9,384 | 138 |
| Wiring supplies, apparatus | 38 | 20,192 | 1,417 | 7.0 | 319 | 38 | 82 | 90 | 83 | 6,144 | 6,275 | 5,951 | 122 |
| Electrical appliances, specialtie | 16 | 9,544 | 558 | 5.8 | 162 | 17 | 40 | 38 | 43 | 3,250 | 3,193 | 3,433 | 16 |
| Hardware, plumbing, heating. | 42 | 21,817 | 1,476 | 6.8 | 451 | 38 | 104 | 116 | 111 | 7,496 | 8,798 | 8,716 | 80 |
| Hardware, specialty lines. | 12 | 6,467 | 381 | 5.9 | 102 | 12 | 14 | 16 | 15 | 1,398 | 1,9:9 | 1,991 |  |
| Plumbing, heating equipment, suppli | 30 | 15,350 | 1,095 | 7.1 | 349 | 26 | 90 | 100 | 96 | 6,098 | 6,879 | 6,725 | 78 |
| Lumber, construction materials. | 51 | 30,622 | 1,438 | 4.7 | 466 | 58 | 157 | 138 | 165 | 10,900 | 10,443 | 14,124 | 285 |
| Lumber, millwork.. | 41 | 26,330 | 888 | 3.4 | 79 | 46 | 20 | 24 | 28 | 1,097 | 1,365 | 1,744 |  |
| Other construction materials | 10 | 4,292 | 550 | 12.8 | 387 | 12 | 137 | 114 | 137 | 9,803 | 9,078 | 12,380 | 285 |
| Machinery, equipment, supplies. | 104 | 31,225 | 2,445 | 7.8 | 850 | 94 | 183 | 191 | 194 | 16,265 | 16,621 | 17,301 | 210 |
| Commercial machines, equipment. | 19 | 3,801 | 329 | 8.6 | 71 | 20 | 30 | 28 | 28 | 1,313 | 1,348 | 1,388 | 53 |
| Industrial machinery, equipment, suppli | 71 | 22,202 | 1,869 | 8.4 | 699 | 62 | 125 | 135 | 140 | 13,370 | 13,626 | 14,367 | 135 |
| Other machinery, equipment, supplies. | 14 | 5,222 | 247 | 4.7 | 80 | 12 | 28 | 28 | 26 | 1,582 | 1,647 | 1,546 | 22 |
| Metals, metal work (exc. scrap). | 19 | 5,800 | 348 | 6.0 | 67 | 19 | 25 | 34 | 24 | 1,195 | 1,243 | 1,356 | 26 |
| Iron, steel and products.... | 15 | 5,606 | 327 | 5.8 | 65 | 15 | 23 | 33 | 23 | 1,155 | 1,193 | 1,296 | 26 |
| Nonferrous metals, metal work | 4 | 194 | 21 | 10.8 | 2 | 4 | 2 | 1 | 1 | 40 | 50 | 60 | ... |
| Agents and brokers, n.e.c. | 92 | 82,092 | 2,242 | 2.7 | 838 | 84 | 161 | 166 | 164 | 12,184 | 22,772 | 13,920 | 87 |
| Assemblers (mainly farm products), total. | 1,088 | 635,766 | 47,702 | 7.5 | 17,472 | 746 | 10,874 | 7,752 | 11,423 | 350,695 | 292,880 | 387,370 | 17,605 |
| Farm products (edible). | 357 | 131,636 | 28,957 | 22.0 | 9,877 | 303 | 8,002 | 3,650 | 6,953 | 240,727 | 119,665 | 210,746 | 2,318 |
| Dairy, poultry products. | 151 | 42,735 | 3,058 | 7.2 | 1,136 | 141 | 581 | 810 | 831 | 18,690 | 24,077 | 26,324 | 700 |
| Fruits, vegetables (fresh) | 206 | 88,901 | 25,899 | 29.1 | 8,741 | 162 | 7,421 | 2,840 | 6,122 | 222,037 | 95,588 | 184,422 | 1,618 |
| Farm products (raw materials) | 660 | 474,237 | 14,908 | 3.1 | 5,877 | 398 | 1,943 | 3,160 | 2,829 | 84,362 | 151,760 | 136,140 | 13,049 |
| Cotton. | 255 | 209,734 | 5,444 | 2.6 | 1,769 | 174 | 464 | 828 | 1,033 | 19,649 | 38,942 | 54,303 | 6,098 |
| Grain... | 297 | 190,222 | 6,656 | 3.5 | 2,950 | 133 | 972 | 1,763 | 1,093 | 47,036 | 93,074 | 55,011 | 4,634 |
| Hides, skins, raw furs. | 8 | 4,735 | 347 | 7.3 | 162 | 5 | 74 | 105 | 110 | 2,778 | 3,709 | 3,589 | 215 |
| Livestock.. | 37 | 43,984 | 761 | 1.7 | 301 | 46 | 221 | 232 | 233 | 6,018 | 6,408 | 6,782 | 271 |
| Wool, mohair | 27 | 13,438 | 791 | 5.9 | 309 | 24 | 8 | 114 | 73 | 3,520 | 4,522 | 3,224 | 765 |
| Other inedible farm products. | 36 | 12,124 | 909 | 7.5 | 386 | 16 | 128 | 118 | 287 | 5,361 | 5,105 | 13,231 | 1,066 |
| Other assemblers. | 71 | 29,893 | 3,837 | 12.8 | 1,718 | 45 | 929 | 942 | 1,641 | 25,606 | 21,455 | 40,484 | 2,238 |
| Fish, sea foods (fresh) | 30 | 5,268 | 1,227 | 23.3 |  | 21 | 345 | 473 | 1,609 | 5,566 | 5,710 | 11,300 | 73 |
| Other assemblers. | 41 | 24,625 | 2,610 | 10.6 | 1,218 | 24 | 584 | 469 | 1,032 | 20,040 | 15,745 | 29,184 | 2,165 |
| wholesale establishyents |  |  |  |  |  |  |  |  |  |  |  |  |  |
| administrative, auxiliary units |  |  |  |  |  |  |  |  |  |  |  |  |  |
| State, total. | 66. | 94,173 | п.a. | n.a. | 13,387 | $\ldots$ | 3,381 | 3,486 | 3,465 | 250,994 | 277,962 | 277,157 | 2,243 |
| Type of Operation |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Merchant wholesalers.. | 11 | (x) | п.а. | n.a. | 845 | $\ldots$ | 178 | 176 | 170 | 14,197 | 17,178 | 13,229 |  |
| Manufacturers' sales branches, offices. | 12 |  | п.a. | n.a. | 1,161 | ... | 327 | 337 | 322 | 28,4,41 | 27,139 | 26,544 | 1,816 |
| Petroleum bulk stations, terminals.. | 40 | 91,853 | п.a. | n.a. | 11,208 | $\ldots$ | 2,857 | 2,936 | 2,931 | 217,105 | 231,298 | 234,831 | 74 |
| Other operating types........ |  | (x) | n.a. | n.a. | 173 | $\ldots$ | 19 | 37 | 42 | 1,251 | 2,347 | 2,553 | 353 |

[^116]. Wheld to avoid disclosure.
n.e.c. Not elsewhere claasified.
${ }^{1}$ Entries for agents and brokers represent brokerage or commission received.

Table 102.-STANDARD METROPOLITAN AREAS
Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948

| Metropolitan area, type of operation, and kind of business | Establishments <br> (Number) | Sales, entire year <br> (Thousand dollars) | Pay roll, entire year (Thousand dollars) | Active proprietors, * November (Number) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Employees (Number) | Pay roll (Dollars) |
| AUSTIN METROPOLITAN AREA, ${ }^{1}$ total....... | 163 | 78,292 | 5,196 | 120 | 1,914 | 101,103 |
|  |  |  |  |  |  |  |
|  | 218 21 15 9 | 56,963 8,356 7,250 5,723 | 4,232 571 347 46 | 93 1 16 10 | 1,585 185 114 30 | 81,636 10,996 7,607 864 |
| Iype by Kind of Business |  |  |  |  |  |  |
| Merchant wholesalers, total............................................... | 118 | 56,963 | 4,232 | 93 | 1,585 | 81,636 |
| Groceries, confectionery, meats. | 13 | 11,527 | 509 | 13 | 209 | 9,960 |
|  | 6 | 6,250 3,538 | 772 | 6 | 343 | 18,659 |
| Beer, wines, distilled spirits................................ | 7 3 | 3,538 | 225 3 | 8 4 | 81 | 4,574 45 |
| Tobacco and products (exc. leaf)... | 3 | 3,427 | 72 | 1 | 31 | 1,317 |
| Dry goods, apparel...... | 3 | 1,182 | 127 | 1 | 40 | 2,435 |
| Paper and its products......... | 5 | 2,026 | 179 | 4 | 59 | 3,431 |
| Automotive equipment, tires and tubes... | 13 | 1,961 | 315 | 12 | 118 | 6,448 |
| Hardware, plumbing, heating.... | 7 | 7,367 | 656 | $\ldots$ | 187 | 11,389 |
| Lumber, construction materials.. | 6 | 2,881 | 334 | 7 | 128 | 6,337 |
| Machinery, equipment, supplies.. | 29 | 2,456 | 313 | 25 | 104 | 5,233 |
| Waste materials........... | 3 | 1,491 | 211 | 2 | 80 | 2,920 |
| Merchant wholesalers, n.e.c | 20 | 12,815 | 516 | 10 | 203 | 8,888 |
|  | 229 | 119,815 | 7,189 | 147 | 2,482 | 141,516 |
|  | 236 | 119,815 | 170 7,019 | 147 | 2,45 | 2,976 138,540 |
| WhOLESALE ESTABLISMMENTS |  |  |  |  |  |  |
| Type of Operation |  |  |  |  |  |  |
| Merchant wholesalers.................. | 165 | 75,451 22,635 | 5,759 1,243 | 113 | 1,822 423 | 103,080 |
| Manufacturers' Petroleum bulk bales branches, offices.. | 29 20 | 22,635 13,296 | 1,243 | 20 | 124 | 23,238 7,567 |
| Agents, brokers................... | 9 | 3,975 | 23 | 13 | 8 | 321 |
| Assemblers (mainly ferm products)........ | 3 | 4,458 | 188 | ... | 78 | 4,334 |
| Type by Kind of Business |  |  |  |  |  |  |
| Merchant wholesalers, total............................................. | 165 | 75,451 | 5,159 | 213 | 1,822 | 103,080 |
| Groceries, confectionery, meats.. |  |  |  |  |  | 23,967 |
| Farm products (edible)............... | 17 | 4,386 | 272 | 18 | 123 | 7,335 4,657 |
| Beer, wines, distilled spirits....... Drugs, chemicals, allied products... | 11 | 5,868 3,103 | 255 237 | 6 5 | 84 69 | 4,657 5,204 |
| Drugs, chemicals, allied products. Tobacco end products (exc. leaf). | 6 | 6,423 | 150 | 6 | 55 | 3,087 |
| Farm products (raw materials).................................. | 3 | 288 | 21 | 3 | 8 | 426 |
| Autcmotive equipment, tires and tubes. | 20 | 3,989 | 609 | 13 | 201 | 11,017 |
| Electrical goods....................... | 8 | 6,227 | 268 | 5 | 82 | 5,972 |
| Hardware, plumbing, beating... | 5 | 3,195 | 243 | ${ }_{3}$ | 77 | 4,489 |
| Lumber, construction materials. | 6 | 4,133 | 387 869 | 3 19 | ${ }_{282}^{162}$ | 9,138 |
| Machinery, equipment, supplies... Waste materials............... | 36 6 | 13,157 2,819 | 869 183 | 19 4 4 | 286 85 | 15,867 3,260 |
| Waste materials............. | 18 | 3,595 | 411 | 10 | 147 | 8,661 |
| CORPUS CHRISTI METROPOLITAN AREA, ${ }^{3}$ to | 275 | 143,468 | 7,877 | 176 | 2,932 | 157,196 |
| Administrative, quxiliary units....... Wholesale establishments.. | 272 | 143,468 | 7,833 | 176 | 2,917 | $\begin{array}{r} 1,149 \\ 156,047 \end{array}$ |
| WHOLESALE ESTAELISHENTS |  |  |  |  |  |  |
| Type of Operation |  |  |  |  |  |  |
| Merchant wholesalers........................ | 186 | 95,817 | 5,909 | 119 | 2,168 | 121,805 |
| Manufacturers' sales branches, offices....... | 26 28 | 12,272 18,130 | 955 448 | 4 24 24 | 305 146 | 16,615 9,018 |
|  | 28 | 18,130 | 47 | 8 | 18 | - 1 1,098 |
| Assemblers (mainly farm products)............. | 23 | 9,846 | 474 | 21 | 280 | 7,511 |
| Type by Kind of Business |  |  |  |  |  |  |
| Merchant wholesalers, total................... | 186 | 95,817 | 5,909 | 119 | 2,168 | 123,805 |
| Groceries, confectionery, meats... | 18 | 15,584 | 557 |  | 291 | 11,005 |
| Farm products (edible)............. | 12 | 8,369 | 770 | 9 | 274 | 14,816 |
| Beer, wines, distilled spirits...... | 10 | 6,527 | 302 | 8 | 102 | 5,600 |
| Drugs, chemicals, allied products.. | 10 | 1,761 | 143 | 7 | 60 | 2,530 |
| Farm products (raw materials)......... | 6 3 | 11,600 521 | 119 85 | 5 3 | 52 | 1,529 |
| Paper and ita products............... Autcmotive equipment, tires and tubes. | 19 | 3,226 | 472 | 10 | 158 | 9,198 |
| Electrical goods................... | 9 | 5,488 | 291 | 7 | 79 | 5,906 |
| Hardware, plumbing, heating...... | 7 | 6,071 | 699 | 3 | 203 | 15,613 |
| I umber, construction materials...... | 27 | 8,409 | 708 | 15 | 248 | 14,110 |
| Machinery, equipment, supplies....... Mercbant wholesalers, | 34 31 | 18,131 10,130 | 1,039 724 | 10 20 | 350 | 21,430 17,862 |

See footnotes at end of table.

Table 102.-STANDARD METROPOLITAN AREAS-Continued
Establishments, Sales, Pay Roli, and Personnel, by Type of Operation and Kind of Business: 1948


See footnotes at end of table

Table 102.-STANDARD METROPOLITAN AREAS-Continued
Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948


See footnotes at end of table.

Table 102.-STANDARD METROPOLITAN AREAS-Continued
Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948

| Metropolitan area, type of operation, and kind of business | Establishments <br> (Number) | Sales, entire year <br> (Thousand dollars) | Pay roll, entire year <br> (Thousand dollars) | Active proprietors,* November <br> (Number) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Employees <br> ( $\lambda$ (umber) | Pay roll (Dollars) |
| FORT WORTH METROPOLITAN AREA, ${ }^{6}$ total.. | 592 | $(\mathrm{x})$ | 23,963 | 432 | 7,730 | 468,194 |
| Administrative, auxiliary units. $\qquad$ Wholesale establishments. <br> WHOLESALE ESTABLISAMENTS <br> Type of Operation | $\begin{array}{r} 5 \\ 587 \end{array}$ | $\begin{aligned} & (x) \\ & 660,398 \end{aligned}$ | $\begin{array}{r} 2,182 \\ 21,781 \end{array}$ | 432 | $\begin{array}{r} 525 \\ 7,205 \end{array}$ | $\begin{array}{r} 45,207 \\ 422,987 \end{array}$ |
|  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| Merchant wholesalers. | 393 | 338,371 | 16,647 | 280 | 5,515 | 325,497 |
| Maruffacturers' sales branches, offices, total. <br> Sales branches (with stocks). <br> Sales offices (without atocks). | 63 | 58,465 | 3,361 | 5 | 1,005 | 61,453 |
|  | 48 15 | $\begin{aligned} & 42,008 \\ & 16,457 \end{aligned}$ | 2,976 | 4 1 | 913 92 | $\begin{array}{r} 53,837 \\ 7,616 \end{array}$ |
| Petroleum bulk stations, terminals................ <br> Agents, brokers. | 28 91 | 16,163 228,197 | 584 922 | 27 108 | 178 | $\begin{aligned} & 11,582 \\ & 18,467 \end{aligned}$ |
| Assemblers (mainly farm products)................................. <br> Type by Kind of Business | 12 | 19,202 | 267 | 12 | 196 | 5,988 |
| Merchant wholesalers, total. <br> Groceries, confectionery, meats <br> Groceries (general line) <br> Confectionery <br> Meats and" meat products.. <br> Grocery, food specialties, n.e.c. | 393 | 338,372 | 16,647 | 280 | 5,515 | 325,497 |
|  | 30 | 28,485 | 1,659 | 25 | 670 | 31,988 |
|  | 6 | 17,299 | 746 | - | 331 | 13,838 |
|  | 3 | 681 | 53 | 4 | 19 | 850 |
|  | 8 | 5,610 | 356 | 8 | 109 | 7,278 |
|  | 13 | 4,895 | 504 | 13 | 211 | 10,022 |
| Farm products (edible).. | 35 | 24,496 | 2,206 | 28 | 797 | 45,597 |
| Dairy, poultry products. | 16 | 2,796 | 1,221 | 13 | 456 | 26,486 |
| Fruits, vegetables (fresh) | 19 | 14,700 | 985 | 15 | 341 | 19,111 |
| Beer, wines, distilled spirits. <br> Beer, ale <br> Wines, distilled spirits. | 12 | 16,411 | 697 | 2 | 218 | $\frac{13,779}{5,767}$ |
|  | 7 | 5,194 | 318 | 2 | 116 | 5,767 |
|  | 5 | 11,217 | 373 | $\ldots$ | 102 | 8,012 |
|  | 21 | 8,909 | 506 | 18 | 209 | 8,837 |
|  | 3 | 6,818 | 356 |  | 151 | 6,035 |
|  | 10 | 1,4,44 | 117 | 9 | 40 | 2,049 |
|  | 8 | 647 | 39 | 9 | 18 | 753 |
| Tobacco and products (exc. leaf). <br> Dry goods, apparel. | 8 | 7,672 | 158 | 9 | 56 | 3,105 |
|  | 6 | 2,986 | 232 | 2 | 81 | 4,200 |
| Furniture, home furnishings........................................... | 10. | 3,985 | 281 | 7 | 108 | 6,484 |
| Home furnishings, floor coverings............................................. | 7 | 3,735 | 249 | 3 | 92 | 5,811 |
|  | 3 | 250 | 32 | 4 | 16 | 673 |
| Paper and its products. Farm products (raw materials) Automotive equipnent, tires and tubes. | 10 | 7,538 | 659 | 2 | 223 | 13,277 |
|  | 15 45 | 171,094 | 987 | 6 46 | 305 398 | 19,121 21,769 |
|  | 45 | 8,588 | 1,181 | 46 | 398 | 21,769 |
| Electrical goods. | 20 | 23,587 | 1,034 | 11 | 301 | 20,876 |
| General line, apparatus, supplElectrical appliances, special | 12 | 11,906 | 537 | 6 5 | 165 |  |
|  | 8 | 11,681 | 497 | 5 | 136 | 10,247 |
| Hardware, plumbing, heating. | 20 | 13,463 | 1,394 | 15 | 364 | 25,104 |
| Hardware., heating equipment, supplies........................................... | 7 | 5,658 | 754 | 3 | $20_{4}$ | 14,465 |
|  | 13 | 7,805 | 640 | 12 | 160 | 10,639 |
| Lumber, construction materials.Iumber, millwork............ | 15 | 11,176 | 1,023 | 4 | 325 | 21,283 |
|  |  |  |  |  | 125 | 6,3411 |
| Lumber, millwork............. | 6 | 4,182 | 595 | 2 | 200 | 14,842 |
| Hachinery, equipment, supplies. | 86 | 32,870 | 3,182 | 64 | 929 | 62,033 |
| Commercial machines, equipment.. | 21 | 2,984 | 370 | 21. | 120 | 6,051 |
|  | 29 | 18,940 | 1,547 | 16 | 417 | 34,757 |
| Industrial machinery, equipment, | 10 | 2,714 | 418 | 6 | 145 | 7,380 |
| Service establishment equipment, supplies. ${ }^{\text {a }}$.............. | 19 | 4,579 | 460 387 | 19 | 148 99 | 7,625 |
|  | 7 | 3,653 | 387 | , | 99 | 6,220 |
| Metala, metal work (exc. scrap).Waste materials.............. |  | 1,203 |  |  | 37 | 2,036 |
|  | 9 | 11,874 | 556 | 4 | 186 | 9,717 |
| Other merchant wholesalers.................................................................Automobiles, | 45 | 24,034 | 793 | 33 | 308 | 16,391 |
|  | 17 | 9,741 | 398 | 13 | 154 | 8,946 |
| Amusement, sporting goods. | 4 | . 969 | 43 | 2 | 21 | 1,082 |
| Farm supplies.......... | 8 | 10,623 | 104 | 4 | 51 | 2,627 |
|  | 6 | -951 | 57 | 5 | 26 | 1,111 |
| Manufacturers' sales branches (with stocks), total | 10 | 1,750 | 141 | 9 | 56 | 2,625 |
|  | 48 | 42,008 | 2,976 | 4 | 913 | 53,837 |
| Groceries, confectionery, meats........................................................ <br> Drugs, chemicals, allied products. | 8 5 | 12,818 5,025 | 484 338 | $\cdots$ | 148 116 | 9,542 6,054 |
| Machinery, equipment, supplies. | 18 | 4,306 | 846. | 3 | 188 | 12,487 |
| Commercial machines, equipnent.................................... | 8 | 2,701 | 680 | - | 134 | 9,454 |
|  | 5 5 | 1,086 | $1{ }^{104}$ | 1 | 30 34 | 1,860 1,173 |
| Other machinery, equipment, supplies............................................... | 5 | 519 | 62 | 2 | 24 | 1,173 |
|  | 17 | 19,859 | 1,308 | 1 | 461 | 25,754 |
| Manufacturers' sales offices (without stocks), total. | 15 | 16,457 | 385 | 1 | 92 | 7,616 |
| Machinery, equipment, supplies......................................................... <br> Manufacturera' sales offices, n.e.c.................................................... | ${ }_{12}^{4}$ | 453 16,004 | 48 337 | $i$ | 12 80 | 833 6,783 |
| Agents, brokers, total... | 91 | 228,197 | 922 | 108 | 311 | 18,467 |
| Groceries, confectionery, meats. <br> Faril producta (edible). <br> Fumiture, home furnishings. <br> Farm products (raw wisurial:) <br> Automotive equipment, tires and ... <br> Hardware, plumbing, heating. <br> Lumber, constzuction materials. <br> Machinery, equipment, supplies. <br> Metals, metal work (exc. scrap). <br> Other agents and brokers. | 7 | 5,641 | 15 | 13 | 6 | 331 |
|  | 4 | 6,350 | 33 | 2 | 9 | 532 |
|  | 3 | 1,168 | 17 | 3 | 4 | 344 |
|  | 48 | 204,728 | 663 | 52. | 246 | 13,855 |
|  | 4 | 3,006 | 152 | 9 | 31 | 2,727 |
|  | 4 | 858 | 8 | 5 | 4 | 203 |
|  | 5 | 1,870 | 8 | 6 | 4 | 154 40 |
|  | 5 | 1,820 | 3 | 7 | 2 | 40 |
|  | [ |  |  | 4 |  | 281 |

Table 102.-STANDARD METROPOLITAN AREAS-Continued
Establishments, Sales, Pay Roll, and Prrsonnel, by Type of Operation and Kind of Business: 1948


[^117]Table 102.-STANDARD METROPOLITAN AREAS-Continued
Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948

| Metropolitan area, type of operation, and kind of busimess | Establishments <br> (Number) | Sales, entire year <br> (Thowsand dollars) | Pay roll, entire year (Thousard dollars) | Active proprietors, * November <br> (Number) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Employees (Number) | Pay roll (Dollars) |
| HOUSTON METROFOLITAN AREA--Continued <br> Type by Kind of Business--Continued |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |
| Metals, metal work (exc. scrap).. | 26 | 22,146 | 1,416 | 5 | 396 | 29,237 |
| Waste materials.. | 28 | 22,887 | 1,328 | 20 | 457 | 23,218 |
| Iron, steel scrap.. | 19 | 19,984 | 1,013 | 10 | 305 | 17,057 |
| Other scrap, waste materials. | 9 | 2,903 | 315 | 10 | 152 | 6,161 |
| Other merchant wholesalers..... | 86 | 278,598 | 6,749 | 73 | 1,380 | 88,347 |
| Automobiles, other motor vehicles | 9 | 6,666 | 353 | 6 | 101 | 7,562 |
| Amusement, sporting goods........ | 11 | 2,797 | 180 | 5 | 55 | 3,549 |
| Books, periodicals, newspapers. | 3 | 1,663 | 165 | 2 | 89 | 3,292 |
| Farm supplies....... | 4 | 6,461 | 177 | 2 | 58 | 3,051 |
| Jevelry.......... | 14. | 4,322 | 309 | 13 | 91 | 6,464 |
| Petroleum and products. | 9 | 3,064 | 153 | 10 | 52 | 3,281 |
| Merchant wholesalers, n.e.c. | 36 | 253,625 | 5,412 | 35 | 934 | 61,148 |
| Manufacturers' sales branches (with stocks), total..................... | 189 | 293,126 | 17,342 | 12 | 4,868 | 353,147 |
| Groceries, confectionery, meats... | 19 | 57,221 | 2,375 | . | 790 | 46,523 |
| Drugs, chemicals, allied products. | 14 | 13,955 | 654 | , | 175 | 13,170 |
| Furniture, home furnishings... | 7 | 3,586 | 124 | 1 | 33 | 2,363 |
| Paper and its products....... | 4 | 728 | 165 | , | 81 | 3,129 |
| Electrical goods........... | 10 | 30,730 | 960 | $\ldots$ | 278 | 19,919 |
| Hardware, plumbing, neating...... | 12 | 21,878 16,380 | 883 3,692 | $\cdots$ | 233 | 16,841 89,686 |
| Lumber, construction materials... |  | 16,380 | 3,692 |  | ,064 | 89,686 |
| Machinery, equipment, supplies.. | 71 | 64,433. | 4,861 | 7 | 1,127 | 86,442 |
| Cammercial machines, equipment....... | 19 | 9,120 | 2,245 |  | 483 | 40,324 |
| Industrial machinery, equipment, supplies. | 41 | 39,799 15,514 | 1,580 1,036 | 6 1 | 363 281 | 29,352 16,766 |
|  |  |  |  |  |  |  |
| Manufacturers' sales branches, n.e.c | 45 | 94,815 | 3,628 | 1 | 1,087 | 75,074 |
| Manufacturers' sales offices (without stocks), total. | 100 | 292,894 | 3,750 | 2 | 816 | 73,988 |
| Groceries, confectionery, meats. | 4 | 14,899 | 247 | . | 77 | 5,172 |
| Paper and its products... | 6 | 5,391 | 364 | . | 82 |  |
| Electrical goods... | 5 | 3,079 | 57 | . | 12 | 1,035 |
| Lamber, construction materials. | 5 | 11,019 | 183 | $\ldots$ | 40 | 3,097 |
| Machinery, equipment, supplies. | 39 | 50,746. | 990 | 2 | 200 | 18,964 |
| Manufacturers' sales offices, n.e. | 41 | 207,760 | 1,909 | . | 405 | 38,773 |
| Agents, brokers, total. | 156 | 151,828 | 1,877 | 142 | 504 | 40,714 |
| Groceries, confectionery, meats. | 24 | 32,764 | 219 | 24 | 66 | 4,519 |
| Farm products (edible)....... | 9 | 15,058 | 83 | 10 | 21 | 1,418 |
| Farm products (raw materials). | 24 | 53,592 | 188 | 22 | 81 | 3,831 |
| Electrical goods.......... | 10 | 5,315 | 144 | 8 | 35 | 2,689 |
| Iumber, construction materials | 10 | 7,206 | 389 | 16 | 129 | 12,475 |
| Machinery, equipment, supplies. | 36 | 12,865. | 381 | 28 | 78 | 7,314 |
| Metals, metal work (exc. scrap). | 6 | 2,639 | 10 | 6 | 6 | 235 |
| Agents and brokers, n.e.c....... | 37 | 22,389 | 463 | 28 | 88 | 8,233 |
| San antonio metropolitan area, ${ }^{9}$ total. | 696 | (x) | 26,129 | 540 | 9,464 | 508,166 |
|  <br> Wholesale establishments. | $\begin{array}{r} 4 \\ 692 \end{array}$ | (x) | 790 |  | $\begin{array}{r} 214 \\ 9,250 \end{array}$ | $\begin{array}{r} 15,894 \\ 492,272 \end{array}$ |
|  |  | 481,998 | 25,339 | 540 |  |  |
| WHOLESAIE ESTABLISHMEMS |  |  |  |  |  |  |
|  |  |  |  |  |  |  |
| Merchant wholesalers... | 516 | 276,485 | 19,496 | 433 | 7,285 | 373,339 |
| Manufacturers' sales branches, offices, total.......................... | T7) | 84,685 | 4,266 | 8 | 1,367 | 85,382 |
| Sales branches (with stocks). | 64 |  | 3,957 | 8 | 1,288 | 78,480 |
| Sales offices (without stocks). | 13 | 19,310 | 309 | ... | 79 | 6,902 |
| Petroleum bulk stations, terminals Agents, brokers.. Assemblers (mainly farm products) <br> Type by Kind of Business | 19 |  | 773 | 21 | 259 | 15,584 |
|  | 68 | 97,893 | 638 | 69 | 210 | 14,245 |
|  | 12 | 6,358 | 1.66 | 9 | 129 | 3,722 |
|  |  |  | $\cdots$ |  |  |  |
|  | 516 | 276,485 | 19,496 | 433 | 7,285 | 373,339 |
| Groceries, confentionery, meats. <br> Groceries (general line). <br> Confec tionery.. <br> Fish, sea foods. <br> Meats and meat products.. <br> Other grocery, food specialties. | 47 | 48,024 | 1,951 | 51 | 860 | 39,695 |
|  | , | 33, 347 | 1,191 | 11 | 459 | 22,937 |
|  | 3 | 544 | 14 | 2 | 8 | 248 |
|  | 3 | 782 | 43 | 2 | 21 | 828 |
|  | 13 | 5,146 | 212 | 15 | 86 | 5,312 |
|  | 19 | 7,605 | 491 | 21 | 286 | 10,370 |
| Farm products (edible).. | 65 | 28,066 | 1,472 | 97 | 613 | 28,991 |
| Dairy, poultry products.. | 24 | 8,693 | 773 | 23 | 301 | 15,664 |
|  | 41 | 19,373 | 699 | 68 | 312 | 13,327 |
| Beer, wines, distilled spirits | 12 | 13,141 | 611 | 6 | 184 | 11, 2777 |
| Beer, ale................... | 7 | 4,390 | 266 | 5 | 100 | 5,568 |
|  | 5 | 8,751 | 345 | 1 | 84 | 5,609 |
| Drugs, chemicals, allied products. | 27 | 21,815 | 935 | 25 | 398 | 17,068 |
| Drugs,Drugs..........................Industrial cheamePaints, varnishes. | 19 | 9,480 | 780 | 18 | 325 | 14,059 |
|  | 4 | 876 | 55 | 3 | 11 | 631 |
|  | 4 | 1,459 | 100 | 4 | 62 | 2,378 |
| Tobacco and products (exc. lear)................................... | 5 | 10,404 | 229 | $\ldots$ | 114 | 4,651 |
| ```Dry goods, apparel. Clothing, furnishings, footwear. Dry goods. Furniture, home furnishings. Fumiture (household, office). Home furnishings, floor coverings.``` | 26 | 9,260 | 898 | 25 | 329 | 16,026 |
|  | 18 | 1,784 | 85 | 17 | 39 | 1,551 |
|  | 8 | 7,476 | 813 | 8 | 290 | 14,475 |
|  | 9 | 3,043 | 205 | 7 | 64 | 3,024 |
|  | 5 4 | 1,762 | 244 61 | 4 3 | 45 19 | $\begin{array}{r}\text { 2,094 } \\ \hline 93\end{array}$ |

[^118]Table 102.-STANDARD METROPOLITAN AREAS
Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948


Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE ${ }^{2}$
Establishmbnts, Sales, Pay Roll, and Psrsonnel-Total; Establishments and Sales-Merchant Wholesalers and Other Operating Types: 1948


See footnotes at end of table.

Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE ${ }^{1}$-Continued
Establishments, Sales, Pay Roll, and Personnbl-Total; Establishments and Sales-Merchant Wholesalers and Other Operating Types: 1948


See footnotes at end of table.

Table 103. COUNTIES AND CITLES OF 5,000 INHABITANTS OR MORE ${ }^{1}$-Continued
Establisfments, Sales, Pay Roll, and Personnel-Total; Establishments and Sales-Merchant Wholesalers and Other Operating Types: 1948


See footnotea at end of table.

Table 103. COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE ${ }^{1}$-Continued
Establishments, Sales, Pay Roll, and Personnel-Total; Establishments and Sales-Merchant Wholesalers and Other Operating Types: 1948


See footnotes at end of table.

Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE ${ }^{1}$-Continued
Establishments, Sales, Pay Roll, and Personnel-Total; Establisaments and Sales-Merchant Wholesalers and Other Operating Types: 1948

| County and city | Total |  |  |  |  |  | Mercbant wholesalers |  | Other operating types |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Establishments <br> (Number) | Sales, entire year <br> (Thousand dollars) | Pay roll, entire year <br> (Thousand dollats) | Active proprietors,* November (Number) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  | Establishments <br> (Number) | Sales, eatire year <br> (Thousand dollats) | Establishments <br> (Number) | Sales, entire year <br> (Thousand dollars) |
|  |  |  |  |  | Ernployees (Number) | Pay roll (Dollars) |  |  |  |  |
| Lamb County. Littlefield. Remainder of County | 30 | 5,996 | 211 | 21 | 112 | -6,314 | 5 | ${ }^{6} 601$ | 25 | 5,395 |
|  | 16 | 3,531 | 117 | 12 | 54 <br> 58 <br> 8 | 2,850 3,464 | 4 | (x) | 12 | $\left(\mathrm{x}\right.$ ( ${ }^{\text {( }}$ ( |
|  | 14 | 2,465 | 94 | 9 |  | 3,464 | 1 | (x) | 13 |  |
| Lampasas County. Lampasas. | $\frac{20}{13}$ | 7,419 | 216 | 20 | 69 | 2,092 | 2 | (x) | 18 | (x) |
|  | 13 | 6,592 | 181 | 15 | 52 | 1,452 | 2 | (x) | 11 | (x) |
| Remainder of County. | 7 | 827 | 35 | 5 | 17 | 640 |  | ... | 7 | (x) |
|  | 7 | 453 | 20 | 5 | 13 | 364 | 2 | (x) | 5 | (x) |
| Lavaca County. | 22 | 2,879 | 123 | 19 | 40 | 1,533 | 4 | 237 | 18 | 2,642 |
| Yoakum (part) ${ }^{5} \ldots \ldots$. Remainder of County.. | 18 | 1,949 1,930 | 73 50 | 3 16 | 7 3 | 100 1,233 | 4 | 237 | 14 | 949 , 693 |
| Lee County... | 14 | 3,213 | 59 | 12 | 31 | 822 | 6 | 737 | 8 | 2,476 |
| Leon County... | 8 | , 688 | 23 | 6 | 14 | 520 | .. | \% | 8 | 2,688 |
| Liserty County.............. | 28 | 8,966 | 308 | 23 | 103 | 4,781 | 9 | 3,094 | 19 | 5,872 |
| Limestone County <br> Mexia. <br> Remainder of County | 27 | 12,883 | 196 | 23 | 109 | 4,205 | 10 | 2,337 | 17 | 10,546 |
|  | 12 | 2,909 | 132 | 8 | 53 | 2,694 | 7 | 1,954 | 5 | . 955 |
|  | 15 | 9,974 | 64 | 15 | 56 | 1,511 | 3 | 383 | 12 | 9,591 |
| Lipscomb County <br> Live Oak County <br> Llano County. <br> Loving County. | 18 | 7,093 | 123 | 10 | 48 | 2,623 | 1 | (x) | 17 | (x) |
|  | 14 | 1,987 | 65 | 8 | 30 | 784 | 3 | (x) 455 | 11 | (1,532 |
|  | 17 | 2,319 | 52 | 15 | 42 | 1,089 | 7 | 489 | 10 | 1,830 |
|  | ... | ... | ... | ... |  |  | $\ldots$ | ... | ... | ... |
| Lubbock County <br> Lubbock. <br> Slaton. <br> Remainder of County | 216 | 182,461 | 5,116 | 160 | 1,729 | 101,375 | 132 | 63,376 | 84 | 129,085 |
|  | 189 | 173,693 | 4,699 | 142 | 1,561 | 90,547 | 123 | 60,747 | 66 | 112,946 |
|  | 9 | 3,676 | 118 | 8 | 42 | 2,134 | 3 | '783 | 6 | 2,893 |
|  | 18 | 5,092 | 299 | 10 | 126 | 8,694 | 6 | 1,846 | 12 | 3,246 |
| Lymn County............................. | 28 | 3,393 | 118 | 24 | 54 | 2,472 | 2 | (x) | 26 | (x) |
|  | 22 | 3,864 | 140 | 25 | 61 | 2,732 | 5 | 1,173 | 17 | 2,691 |
|  | 15 | 3,467 | 133 | 17 | 57 | 2,612 | 5 | 1,173 | 10 | 2,294 |
|  | 7 | 397 | 7 | 8 | 4 | 120 | ... | ... | 7 | 397 |
| McLennan County ......................... | 200 | 139,037 | 6,067 | 143 | 2,255 | 118,811 | $\ldots$ | $\ldots$ | $\ldots$ | $\ldots$ |
| Administrative, auxiliary units. Wholesale establishments, total. Waco. Remainder of County. | 4 |  | 86 | $\cdots$ | 24 | 1,367 | $\cdots$ | 9,… |  |  |
|  | 190 | 139,037 | 5,981 | 143 | 2,231 | 117,444 | 133 | 94,039 | 63 | 44,998 |
|  | 172 | 132,340 | 5,813 | 127 | 2,153 | 213,885 | 130 | 93,911 | 42 | 38,429 |
|  | 24 | 6,697 | 168 | 16 | 78 | 3,559 | 3 | 128 | 21 | 6,569 |
| McMullen County. <br> Madison County. <br> Marion County. <br> Martin County. <br> Mason County. | 7 |  |  |  |  |  | $\cdots$ | $\cdots$ | $\ldots$ |  |
|  | 7 | ${ }^{791}$ | 14 | 6 | 6 | 265 | $\ldots$ | $\cdots$ | 7 | 791 |
|  | 5 |  |  | (x) 5 | (x) 26 | 1,430 | 3 | (x) | 2 | (x) |
|  | 2 | (x) 58 | (x) | (x) 8 | (x) | (x) ${ }_{461}$ | $\cdots$ | (x) $\cdots$ | 2 5 | $(\mathrm{x})$ |
|  | 6 | 1,581 |  | 8 | 23 |  | 1 |  | 5 | (x) |
| Matagorda County. <br> Bay City. Remainder of County. | 22 | 6,834 | 311 | 13 | 329 | 7,277 | 9 | 4,481 | 13 | 2,353 |
|  | 15 | 5,872 | 208 | 9 | 86 | 4,348 | 9 | 4,481 | 6 | 1,391 |
|  | 7 | 962 | 103 | 4 | 243 | 2,929 | ... | , | 7 | 962 |
| Maverick County Eagle Pass.. Remainder of County. | 12 | 1,801 | 99 | 12 | 53 | 1,772. | 6 | 834 | 6 | ${ }^{967}$ |
|  | 11 | (x) ${ }^{\text {, }}$ | (x) | (x) | (x) | (x) | 6 | (x) | 5 | (x) |
|  | 1 | (x) | ( x ) |  |  | (x) |  |  | - | (x) |
| Medina County. <br> Menard County. | 19 | 2,808 | 123 | 17 | 65 | 2,323 | 9 | 1,208 | 10 | 1,600 |
|  | 4 | 553 | 16 | 4 | 8 | 318 | ... |  | 4 | 553 |
| Midland County Midland. <br> Renainder of County | 37 | 17,714 | 728 | 31 | 259 | 15,667 | 23 | 6,686 | 14 | 11,028 |
|  | 35 | (x) | (x) | (x) | (x) | (x) | 22 |  | 13 |  |
|  | 2 | ( x ) | ( x ) | ( x ) | (x) | (x) | 1 | (x) | 1 | (x) |
| Milam County. <br> Cameron. Remainder of County. | 23 | 5,662 | 202 | 17 | 78 | 3,566 | 6 | 2,731 | 17 | 2,931 |
|  | 14 | 3,881 | 172 | 12 | 65 | 3,023 | 5 | (x) | 9 | (x) ${ }^{\text {a }}$ |
|  | , | 1,781 | 30 | 5 | 13 | 543 | 1 | (x) | 8 | (x) |
| Minls County............................. | 8 | 2,902 | 38 | 8 | 12 | 372 | $\cdots$ | $\cdots$ | 8 | 2,902 |
| Mitchell County .......Colorado City....Remainder of count | 18 | 3,247 | 71 | 19 | 40 | 1,388 | 5 | 431 | 13 | 2,816 |
|  | 13 | 1,944 | 59 | 13 | 27 | 1,157 | 5 | 431 | 8 | 1,513 |
|  | 5 | 1,303 | 12 | 6 | 13 | 231 | ... | ... | 5 | 1,303 |
| Montague County. | 27 | 4,290 | 143 | 20 | 59 | 2,853 | 12 | 3,005 | 15 | 1,285 |
| Montganery County Conroe. <br> Remainder of County. | 16 | 2,778 | 118 | 12 | 55 | 2,962 | 10 | 1,563 | 6 | 1,215 |
|  | 13 | 2,390 | 99 | 10 | 48 | 2,559 | 8 | (x) | 5 | (x) |
|  | 3 | 388 | 19 | 2 | 7 | 403 | 2 | (x) | 1 | (x) |
| Moore County. | 14 | 4,995 | 95 | 8 | 33 | 1,823 | 2 | (x) | 12 | (x) |
| Dumas................ | 7 | 2,626 | 58 | 5 | 21 | 1,233 | 2 | (x) | 5 | (x) |
|  | 7 | 2,369 | 37 | 3 | 12 | 590 | ... | $\ldots$ | 7 | (x) |
| Morris County.Motley County. | , | 567 | 72 | 7 | 17 | 653 | 1 | (x) | 4 | (x) |
|  | 13 | 2,493 | 54 | 14 | 43 | 2,310 | 1 | (x) | 12 | (x) |
|  | 27 | 8,337 | 324 | 25 | 142 | 6,533 | 15 | 5,798 | 12 | 2,539 |
| Nacogdoches County..........Nacogdoches...........Remainder of County.... | 22 | 7,417 | 308 | 19 | 126 | 6,256 | 13 | (x) | 9 | (x) |
|  | 5 | ,920 | 16 | , | 16 | , 277 | 2 | (x) | , | (x) |
| Navarro County. <br> Corsicana. $\qquad$ <br> Remainder of County. <br> Newton County. $\qquad$ | 43 | 19,291 | 529 | 37 | 257 | 11,134 | 23 | 13,601 | 20 | 5,690 |
|  | 33 | 15,551 | 491 | 29 | 21.4 | 10,249 | 23 | 13,601 | 10 | 1,950 |
|  | 10 | 3,740 | 38 | 8 | 43 | 885 | $\ldots$ | ... | 10 | 3,740 |
|  | 2 | (x) | (x) | (x) | (x) | ( x ) | $\ldots$ | $\ldots$ | 2 | (x) |

[^119]Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE ${ }^{2}$-Continued
Est ablishments, Sales, Pay Roll, and Personnel-Total; Establishments and Sales-Merchant Wholesalers and Otber Operating Types: 1948

| County and city | Total |  |  |  |  |  | Merchant wholesalers |  | Other operating types |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Establishments <br> ( (umber) | Sales, earire year <br> (Thousand dollars) | Pay roll, entire year <br> (Thousand dollars) | Active proprietors, ${ }^{*}$ November (Number) | Paid employees and pay toll, workweek ended nearest Nov. 15 |  | Establishments <br> (Number) | Sales, entire year <br> (Thousand dollats) | Establishments <br> (Number) | Sales, entire year <br> (Thousand dollars) |
|  |  |  |  |  | Employees <br> (Number) | Pay roll (Doilars) |  |  |  |  |
| Nolan County. <br> Sweetwater $\qquad$ <br> Remainder of County | 38 | 29,072 | 835 | 31 | 309 | 15,715 | 19 | 7,581 | 19 | 21,491 |
|  | 38 4 4 | (x) | ( x ( x ) | ( x ( x ) | (x) | (x) | 19 $\cdots$ | (x) | 15 4 | $(\mathrm{x})$ |
| Nueces County......................... | 275 | 143,468 | 7,877 | 176 | 2,932 | 157,196 | $\ldots$ | $\ldots$ | $\ldots$ | $\ldots$ |
| Administrative, auxiliary units...... | 3 |  | 4 |  | 15 | 1,149 |  |  |  |  |
| Wholesale establishments, total...... | 272 | 143,458 | 7,833 | 176 | 2,917 | 156,047 | 186 | 95,817 | 86 | 47,651 |
| Corpus Christi.... Robstown......... | 223 | 128,851 | 7,154 | 138 | 2,548 | 143,610 | 162 | 89,921 | 61 | 38,930 |
| Remainder of County................... | 26 23 | 6,172 8,172 | 174 | 17 | 269 100 | 8,999 3,938 | 13 | 1,943 | 10 | 4,219 |
| Ochiltree County. <br> Oldham County. | 26 14 | $\begin{array}{r} 21,501 \\ 2,208 \end{array}$ | 196 | 22 8 | 90 21 | 4,800 709 | 7 1 | $(\mathrm{x})^{1,180}$ | 19 | $\underset{(x)}{20,321}$ |
| Orange County Orange. Remainder of County | 22 | 8,168 | 760 | 15 | 264 | 15,801 | 14 | 6,212 | 8 | 1,956 |
|  | 18 4 | 7,624 | 719 41 | 13 2 | 248 16 | $\begin{array}{r}14,805 \\ \hline 996\end{array}$ | 11 | (x) | 7 1 | (x) |
| Palo Pinto County. <br> Mineral Wells. <br> Remainder of County. | 23 | 3,659 | 209 | 15 | 113 | 4,434 | 14 | 2,340 | 9 | 1,319 |
|  | 17 | 2,025 | 113 | 12 | 58 | 2,259 | 11 | 1,070 | 6 | 955 |
|  | 6 | 1,634 | 96 | 3 | 55 | 2,175 | 3 | 1,270 | 3 | 364 |
| Panola County........................... | 14 | 3,365 | 111 | 9 | 40 | 2,212 | 7 | 2,251 | 7 | 1,114 |
| Parker County.. Weatherford. Remainder of County. | 19 | 3,915 | 171 | 16 | 88 | 3,836 | 8 | 2,154 | 11 | 1,761 |
|  | 16 3 | $\begin{array}{r}\text { 3,656 } \\ \hline 259\end{array}$ | 154 17 | 14 2 | 78 10 | 3,516 | 6 2 | (x) | 10 1 | $(\mathrm{x})$ |
| Parmer County. <br> Pecos County <br> Polk County. | 15 | 6,851 | 84 | 8 | 31 | 1,605 | $\ldots$ |  | 15 |  |
|  | 8 | 834 | 22 | 8 | 10 | - 458 | 2 |  | 6 | $(\mathrm{x})^{6,8}$ |
|  | 9 | 1,220 | 56 | 8 | 22 | 1,285 | 2 | (x) | 7 |  |
| Potter County......................... | 254 | 239,124 | 10,982 | 132 | 3,361 | 219,610 | $\ldots$ | $\ldots$ | $\ldots$ | $\ldots$ |
| Administrative, auxiliary units...... Wholesale establishments, total Amarillo (part) ${ }^{7}$.. Remainder of County. | ${ }^{6}$ |  | 835 | 굴 | 240 | 17,466 |  |  |  |  |
|  | 248 238 | 239,124 236,028 | 10,147 10,119 | 132 129 | 3,121 3,088 | 202,144 201,248 | 167 166 | (x) 113,483 | 81 72 | ${ }_{(x)}^{125,641}$ |
|  | 10 | 3,096 | -28 | 129 | , 33 | -896 | 1 |  | 9 |  |
| Presidio County <br> Rains County | 10 | 2,325 | 90 12 | 9 | 41 | 1,453 | 3 2 2 | $(\mathrm{x})^{1,228}$ | 7 1 | $(\mathrm{x})^{1,097}$ |
| Randall County. Amarillo (part) ${ }^{7}$ $\square$ Remainder of County | 14 | 3,569 | 147 | 9 | 62 | 2,797 | 3 | 693 | 11 | 2,876 |
|  | 1 | (x) ${ }^{\text {a }}$ | (x) | (x) $\cdots$ | (x) | (x) | 1 | (x) |  |  |
|  | 13 | ( x ) | (x) | (x) | ( $x$ ) | (x) | 2 | (x) | 11 |  |
| Reagan County. <br> Real County. <br> Red River County. | 5 | (x)280 | (x) 56 | 3 | 19 | 1,254 | 2 | (x) | 3 | (x) |
|  | 2 15 | (x) ${ }_{2,691}$ | (x) 128 | (x) 15 | (x) 86 | (x) ${ }_{2,258}$ | ${ }_{3}$ | 1,061 | 2 12 | (x) ${ }_{1,630}$ |
| Reeves County. Pecos. Remainder of County | 26 | 4,985 | 221 | 11 | 71 | 4,419 | 5 | 3,166 | 11 | 1, 819 |
|  | 15 1 | (x) | $\begin{aligned} & (x) \\ & (x) \end{aligned}$ | $\begin{aligned} & (x) \\ & (x) \end{aligned}$ | $\begin{aligned} & (x) \\ & (x) \end{aligned}$ | (x) | 5 |  | 10 1 | (x) |
| Refugio County. <br> Refugio. <br> Remainder of County.................... | 14 | 3,699 | 114 | 7 | 42 | 2,321 | 5 | 2,369 | 9 | 1,330 |
|  | 6 | 2,807 | 102 | ${ }_{5}^{2}$ | 37 | 2,178 | 3 | (x) | 3 | (x) |
|  | 8 | 892 | 12 | 5 | 5 | 143 | 2 | (x) | 6 |  |
| Roberts County......................... | 3 | 739 | 6 | 1 | 2 | 77 | ... | $\ldots$ | 3 | 739 |
| Robertson County....................... | 20 | 2,809 | 110 | 15 | 52 | 1,975 | .. |  | .. | $\cdots$ |
| Administrative, auxiliary units...... Wholesale establishments, total...... | 3 17 | 2,809 | 42 68 | -15 | ${ }_{38}^{14}$ | 818 1,157 | $\stackrel{\square}{5}$ | 1,189 | 12 | 1,620 |
| Rockwall County........................ | 2 | (x) | (x) | (x) | (x) | (x) | $\ldots$ |  | 2 | ( $x$ ) |
| Runnels County........................ | 30 | 7,874 | 116 | 31 | 65 | 2,169 | 5 | 320 | 25 | 7,554 |
|  | 18 | 6,345 | 84 | 18 | 44 | 1,562 | 3 | (x) | 15 | (x) |
|  | 12 | 1,529 | 32 | 13 | 21 | 607 | 2 | (x) | 10 |  |
| Rusk County............................. | 30 | 6,923 | 43 | 31. | 161 | 7,634 | 21. | 5,306 | 9 | 1,617 |
|  | 18 | 4,167 | 178 | 21 | 81 | 3,846 | 12 | 2,955 | 6 | 1,212 |
| Kilgore (part) ${ }^{6}$ <br> Remainder of County. | $\ldots$ | ${ }_{2} 7$. | … | $\cdots$ | \% 80 |  | $\cdots$ |  |  |  |
|  | 12 | 2,756 | 265 | 10 | 80 | 3,788 | 9 | 2,351 | 3 | 405 |
| Sabine County. <br> San Augustine County. <br> San Jacinto County.. | 3 | 530 | 27 | 2 | 9 | 466 | 1 | (x) | 2 7 | (x) |
|  | 8 | 1,169 | 28 | 6 | 14 | 330 | 1 | (x) | 7 | (x) |
|  | ... | ... | ... | ... | ... | $\ldots$ | $\ldots$ | ... | $\ldots$ | ... |
| San Patricio County Aransas Pass (part) ${ }^{2}$ Sinton. Taft. <br> Remainder of County. | 47 | 11,486 | 619 | 30 | 289 | 9,279 | 13 | 1,938 | 34 | 9, 548 |
|  | 13 | 1,663 | 192 | 5 | 151 | 2,802 | 7 | 638 | 6 | 1,025 |
|  | 11 | 2,450 | 134 | 10 | 49 | 2,222 | 3 | (x) 598 | 8 | 1,852 |
|  | 5 | 2,759 | 34 259 | ${ }_{13}$ | 78 | 3,591 | 1 | $(\mathrm{x})$ | 4 16 |  |
|  | 18 | 4,614 |  |  |  | 3,54 |  |  |  |  |
| San Saba County. <br> Schleicher County | 10 | 2,682 | 50 | 13 | 22 | 690 | 2 | (x) | 8 | (x) |
|  | 4 | 644 | 6 | 4 | 4 | 127 | ... |  | 4 | 644 |
| Scurry County. | 14 | 1,743 | 50 | 15 | 24 | 905 | 4 | 419 | 10 | 1,324 |
| Snyder <br> Remainder of County | 13 1 | ( x ( x ) | $\begin{aligned} & (x) \\ & (x) \\ & (x) \end{aligned}$ | $\begin{aligned} & (x) \\ & (x) \end{aligned}$ | (x) | $(\mathrm{x})$ | ${ }^{4}$ | (x) | 9 1 | $(\mathrm{x})$ |
| Shackelford County $\qquad$ <br> Shelby County. <br> Sherman County | 11 |  |  |  |  |  | 1 |  | 10. |  |
|  | 19 | 3,703 | 209 | 12 | 58 | 2,498 | 6 | (1,902 | 13 | 1,801 |
|  | 9 | 6,494 | 55 | 6 | 16 | 820 | $\ldots$ |  | 91 | 6,494 |

[^120]Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE ${ }^{2}$-Continued
Establisements, Sales, Pay Roll, and Personnel-Total; Establishments and Sales-Merchant Wholesalers and Other Operating Types: 1948


[^121]Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE ${ }^{1}$-Continued
Establishments, Sales, Pay Roll, and Personnel-Total; Establishments and Sales-Merchant Wholesalers and Other Operating Types: 1948

| County and city | Total |  |  |  |  |  | Merchant wholesalers |  | Other operatung types |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Establishmears (Number) | Sales, entire year <br> (Thousand dollays) | Pay roll, entire year <br> (Thousand dollars) | Active proprictors,* November (Number) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  | Establishmeats <br> (Number) | Sales, entire year <br> (Thousand dollars) | Establishments(Number) | Sales, entire year <br> (Thousand dollars) |
|  |  |  |  |  | Employees <br> (Number) | Pay roll (Dollars) |  |  |  |  |
| Wilson County.. | 16 | 1,837 | 57 | 13 | 49 | 1,390 | 3 | 241 | 13 | 1,596 |
| Winkler County. | 14 | 8,130 | 243 | 1 | 76 | 5,957 | 8 | 6,897 | 6 | 1,233 |
| Kermit................. Remainder of County. | 12 2 | $\begin{aligned} & (x) \\ & (x) \\ & (x) \end{aligned}$ | $\begin{aligned} & (x) \\ & (x) \end{aligned}$ | (x) | $\begin{aligned} & (x) \\ & (x) \end{aligned}$ | $\begin{aligned} & (x)^{2} \\ & (x) \end{aligned}$ | \% | (x) | 4 2 | $\begin{aligned} & (x) \\ & (x) \\ & \hline \end{aligned}$ |
| Wise County.. Wood County. . Yoakum County | 15 36 4 | $\begin{array}{r} 1,986 \\ 10,164 \\ 1,459 \end{array}$ | 37 198 29 | 16 37 1 | 20 109 10 | $\begin{array}{r} 705 \\ 3,861 \\ 557 \end{array}$ | 4 15 3 | $(\mathrm{x})^{\begin{array}{r} 1488 \\ 528 \end{array}}$ | 11 21 1 1 | $\begin{gathered} \begin{array}{c} 1,838 \\ (x) \\ (x) 636 \end{array} \end{gathered}$ |
| Young county. | 27 | 6,513 | 185 | 15 | 65 | 3,422 | 12 | 4,281 | 15 | 2,232 |
| Graham. Remainder of County. | 14 13 | $\begin{aligned} & 4,730 \\ & 1,783 \end{aligned}$ | 140 45 | 9 | 19 | 2,536 886 | 9 | 3,648 | 10 | 1,082 |
| Zapata County.. | 1 | (x) | (x) | (x) | (x) | (x) | 1 | (x) | ... | ... |
| zavala County... | 7 | 584 | 25 | 5 | 11 | 355 | 2 | (x) | 5 | (x) |
| Crystal City........... | 6 | $\begin{aligned} & (x) \\ & (x) \end{aligned}$ | $(\mathrm{x})$ | $\begin{aligned} & (x) \\ & (x) \end{aligned}$ | (x) | $\begin{aligned} & (x) \\ & (x) \end{aligned}$ | ${ }^{2}$ | (x) $\ldots$ | 4 | (\%) |
| * Proprietors of unincorporated businesses. <br> $x$ Withheld to avoid disclosure. <br> ${ }^{1}$ Based on advance 1950 population estimates. |  |  | Iocated in Aransas and San Patricio Counties. <br> Located in Miller County, Ark., and Bowie County, Texas Located in Dallam and Hartley Counties. |  |  |  | ${ }^{5}$ Located in De Witt and Lavaca Counties. <br> ${ }^{6}$ Located in Gregg and Rusk Counties. <br> 7 Located in Potter and Randall Counties. |  |  |  |

Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE
Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948

| County, type of operation, and kind of business | Establishments <br> (Number) | Sales, entire year (Thousand dollars) | Pay roll, entire year <br> (Thousand dollats) | Active proprietors,* November (Number) | Paid employees and pay roll, work week ended nearest Nov. 15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Employees (Number) | Pay roll (Dollars) |
| BELL COUNTY, total. | 62 | 20,323 | 752 | 58 | 364 | 15,951 |
| Merchant wholesalers, total. | 31 | 9,151 | 483 | 27 | 223 | 10,200 |
| Groceries, confectionery, meats. | 5 | 2,352 | 120 | 5 | 56 | 2,612 |
| Farto products (edible)...... | 4 | 933 | 34 | 8 | 22 | 796 |
| Beer, wines, distilled spirits....... | 4 | 743 | 46 | 3 | 23 | 934 |
| Automotive equipment, tires and tubes. | 3 | 152 | 16 | 2 | 8 | 282 |
| Merchant wholesalers, n.e.c......... | 15 | 4,971 | 267 | 9 | 114 | 5,576 |
| Petroleum bulk stations, terninals.. | 16 | 3,121 | 91 | 17 | 41 | 1,796 |
| Other operating types............... | 15 | 8,051 | 178 | 14 | 100 | 3,955 |
| BEXAR COTNTY (See San Antonio Metropolitan Area, table BOWIE COLNTY, total. | 75 | 34,822 | 1,354 | 56 | 556 | 27,516 |
| Merchant wholesalers, total. | 51 | 14,613 | 1,052 | 37 | 435 | 21,354 |
| Groceries, confectionery, meats. | 4 | 2,225 | 90 | 4 | 38 | 1,806 |
| Farm products (edible).. | 3 | 2,035 | 248 | 3 | 94 | 5,595 |
| Tobacco and products (exc. Leaf). | 4 | 1,642 | 53 | 2 | 21 | 963 |
| Automotive equipment, tires and tubes. | 8 | 678 | 118 | 5 | 62 | 2,411 |
| Electrical goods.. | 3 | 1,633 | - 57 | 1 | 28 | 1,020 |
| Hardware, plumbing, heating. | 3 | 896 | 52 | 1 | 28 | 1,343 |
| Lumber, construction materials. | 5 | 1,754 | 107 | 4 | 44 | 1,996 |
| Machinery, equipment, supplies. | 8 | 1,102 | 107 | 7 | 38 | 1,956 |
| Merchant wholesalers, n.e.c. | 13 | 2,648 | 220 | 10 | 82 | 4,264 |
| Petroleum bulk stations, terminals.. | 12 | 3,001 | 75 | 10 | 36 | 1,504 |
| Assemblers (mainly farm products).. | 5 | 9,106 | 22 | 7 | 10 | 775 |
| Other operating types.. | 7 | 8,102 | 205 | 2 | 75 | 3,941 |
| CAMERON COUNTY, total. | 187 | 75,892 | 4,715 | 136 | 2,109 | 84,020 |
| Merchant wholesalers, total. | 98 | 37,147 | 2,779 | 70 | 1,104 | 50,033 |
| Groceries, confectionery, meats. | 14 | 10,172 | 305 | 14 | 137 | 4,989 |
| Farm products (edible)...... | 9 | 4,816 | 510 | 8 | 232 | 10,089 |
| Beer, wines, distilled spirits. | 4 | 1,705 | 111 | 2 | 36 | 2,042 |
| Drugs, chemicals, allied products. | 5 | 832 | 39 | 4 | 18 | 723 |
| Tobacco and products "(exc. leaf). | 3 | 479 | 8 | 1 | 9 | 408 |
| Paper and its products........ | 3 | 813 | 84 | 1 | 37 | 1,552 |
| Automotive equipment, tires and tubes. | 9 | 1,345 | 192 | 3 | 56 | 2,920 |
| Electrical goods....... | 3 | 367 | 19 | 2 | 9 | 467 |
| Hardware, plumbing, heating. | 5 | 2,240 | 192 | 5 | 50 | 3,094 |
| Lumber, construction materials. | 10 | 4,872 | 490 | 8 | 192 | 8,342 |
| Machinery, equipment, supplies. | 12 | 2,858 | 344 | 9 | 125 | 6,822 |
| Waste materials........... | 3 | 540 | 26 | 3 | 31 | 789 |
| Merchant wholesalers, n.e.c | 18 | 6,108 | 459 | 10 | 172 | 7,796 |
| Manufacturers' sales branches, offices. | 4 | 1,120 | 85 | 27 | 29 | 1,730 |
| Petroleum bulk stations, terminals.... | 31 | 9,969 | 314 | 27 | 127 | 7,148 |
| Agents, brokers...................... | 11 | 10,189 | 40 | 10 | 24 | 802 |
| Assemblers (mainly farm products), total. | 43 | 17,467 | 1,497 | 29 | 825 | 24,307 |
| Farm products (edible).. | 32 | 14,753 | 1,424 | 20 | 779 | 23,018 |
| Farn products (raw materials) | 3 | 1,923 | 11 | 2 | 1 | , 30 |
| Other assemblers.... | 8 | 791 | 62 | 7 | 45 | 1,259 |
| COLEIN COUNTY, total. | 59 | 15,496 | 450 | 54 | 217 | 9,022 |
| Merchant wholesalers, total. | 17 | 4,059 | 190 | 16 | 81. | 3,342 |
| Groceries, confectionery, meats. | 5 | 2,348 | 86 | 4 | 35 | 1,511 |
| Farm products (edible)......... | 3 | 109 | 5 | 4 | 3 | 65 |
| Tobacco and products (exc. leaf). | 3 | 756 | 10 | 1 | 3 | 180 |
| Automotive equipment, tires and tubes. | 3 | 517 | 58 | 3 | 22 | 1,020 |
| Merchant wholesalers, n.e.c... | 3 | 329 | 31 | 4 | 18 | 566 |
| Petroleum bulk stations, terminals. | 16 | 2,653 | 79 | 15 | 37 | 1,651 |
| Assemblers (mainly farm products). | 23 | 8,142 | 172 | 19 | 92 | 3,691 |
| Other operating types.... | 3 | 642 | 9 | 4 | 7 | 338 |

# Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE-Continued 

Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948


See footnotes at end of table.

Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE-Continued
Establishments, Sales, Pay Roll, and Personnbl, by Type of Operation and Kind of Business: 1948


See footnotes at

# Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE-Continued 

Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948

| County, type of operation, and kind of busmess | Establishments <br> (Number) | Sales, entire year (Thousand dollars) | Pay roll, entire year <br> (Thousand dollars) | Active proprietors, ${ }^{*}$ November <br> (Number) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Employees (Number) | Pay roll <br> (Dollars) |
| TARRANT COUNTY (See Fort Worth Metropolitan Area, table 102) <br> TAYYOR COUNTY, total. $\qquad$ |  |  |  |  |  |  |
| Administrative, auxiliary units. Wholesale establishments......... | $111{ }^{3}$ | $\stackrel{(x)}{72,728}$ | ${ }^{(x)^{2,897}}$ | (x) 65 | $\text { (x) } 1,059$ | $(x)_{55,644}$ |
|  |  |  |  |  |  |  |
| Groceries, confectionery, meats. | 8 | 5,250 | 527 | 5 | 186 | 9,531 |
| Tobaceo and products (exc. leaf). | 3 | 1,171 | 24 | 4 | 7 | 457 |
| Automotive equipment, tires and tubes | $?$ | 1,678 | 205 | 3 | 56 | 3,735 |
| Electrical goods.............. | 4 | 3,201 | 103 | 5 | 34 | 1,972 |
| Machinery, equipment, supplies. | 18 | 7,670 | 383 | 7 | 134 | 7,858 |
| Merchant wholesalers, n.e.c.... | 26 | 13,167 | 1,000 | 24 | 356 | 18,576 |
| Manufacturers' sales dranches, offices, total....................................... | 14 | 11,445 | 358 | 1. | 118 | 7,476 |
| Sales branches (with stocks).... Sales offices (without stocks)... | 11 | 6,632 4,813 | 328 30 | $\cdots$ | 108 10 | 6,886 590 |
| Petroleum bulk stations, terminals. | 15 | 3,768 | 101 | 11 | 43 | 2,056 |
| Agents, brokers, total. | 10 | 21,804 | 145 | 5 | 91 | 2,638 |
| Farm products (raw materials) | 5 | 15,168 | 114 | 2 3 | 81 | 2,091 |
| Agents and brokers, n.e.c.... | 5 | 6,636 | 31 | 3 | 10 | 547 |
| $\begin{aligned} & \text { Assemblers (mainly farm products). } \\ & \text { TOM GREEN COUNTY, total..... } \end{aligned}$ | 6 | 3,574 | 51 | $\ldots$ | 34 | 1,345 |
|  | 102 | 71,379 | 2,365 | 85 | 929 | 45,833 |
| Merchant wholesalers, total...................................................... | 71 | 25,958 | 1,923 | 65 | 725 | 36,703 |
| Groceries, confectionery, meats. | 7 | 9,020 | 468 | 4 | 156 | 9,376 |
| Farm products (edible)....... | 7 | 3,751 | 425 | 6 | 177 | 7,807 |
| Beer, wines, distilled spirits. . | 8 | 4,765 | 236 | 7 | 74 | 4,917 |
| Drugs, chemicals, allied products. | 4 | 272 | 8 | 4 | 5 | 235 |
| Automotive equipment, tires and tube | 11 | 1,237 | 126 | 16 | 47 | 2,594 |
| Hardware, plumbing, heating.... | 5 | 2,128 | 165 | $\cdots$ | 91 | 3,023 |
| Machinery, equipment, supplies.. Merchant wholesalers, | 118 | 1,076 3,709 | 106 389 | 15 13 | 39 136 | 1,724 |
| Manufacturers' sales branches, offices. | 5 | 562 | 51 |  | 20 | 1,364 |
| Petroleum bulk stations, terminals... | 10 | 3,551 | 94 | 7 | 39 | 1,834 |
| Agents, brokers............ | 9 | 37,068 | 244 | 6 | 122 | 5,027 |
| Assemblers (mairly farm products) | 7 | 4,240 | 53 | 7 | 23 | 905 |
| TRAVIS COUNTY (See Austin Metropolitan Area, table 102) |  |  |  |  |  |  |
| WEBB COUNTY, total | 79 | 24,266 | 1,260 | 66 | 883 | 23,213 |
| Merchant wholesalers, total............................................................ | 57 | 16,806 | 732 | 47 | 399 | 13,356 |
| Groceries, confectionery, meats. | 4 | 9,291 | 326 | 6 | 163 | 5,877 |
| Farm products (edible)..... | 10 | 2,169 | 214 | 12 | 110 | 4,037 |
| Beer, wines, distilled spirits... | 5 | 534 | 29 | 2 | 16 | 396 |
| Drugs, chemicals, allied products.. | 3 | 98 | 4 | 2 | 3 | 74 |
| Automotive equipment, tires and tubes. | 6 | 710 | 45 | 5 | 24 | 795 |
| Electrical goods............. | 6 | 596 | 26 | 4 | 18 | 403 |
| Machinery, equipment, supplies. | 9 | 1,149 | 39 | 5 | 29 | 829 |
| Merchant wholesalers, n.e.c... | 14 | 2,259 | 49 | 11 | 36 | 945 |
| Petroleum bulk stations, terminals. <br> Assemblers (mainly farm products). <br> Other operating types.. <br> WICHITA COUNTY, total. | 10 |  | 76 | 8 | 40 |  |
|  | 7 | 2,558 | 431 | 8 | 430 | 8,031 |
|  | 5 | 1,454 | 21 | 3 | 14 | 407 |
|  | 192 | 83,100 | 4,520 | 130 | 1,673 | 91,073 |
| Merchant wholesalers, totgl........................................................ . | 140 | 62,323 | 3,682 | 105 | 1,391 | 74,772 |
| Groceries, confectionery, meats. | 10 | 7,626 | 330 | 8 | 121 | 6,347 |
| Farm products (edible)......... | 12 | 6,066 | 703 | 8 | 351 | 16,533 |
| Beer, wines, distilled spirits.... | 10 | 2,486 | 100 | 6 | 37 | 1,697 |
| Drugs, chemicals, allied products. | 6 | 1,757 | 188 | 7 | 54 | 3,043 |
| Paper and its products......... | 3 | 877 | 114 | 2 | 32 | 1,622 |
| Farm products (raw materials).. | 3 | 2,796 | 28 | 2 | 11 | 502 |
| Automotive equipment, tires and tubes. | 16 | 3,508 | 491 | 10 | 167 | 10,091 |
| Electrical goods............ | 4 | 5 757 | 28 | 3 | 19 | , 861 |
| Hardware, plumbing, heating.... | 9 | 5,100 | 449 | 8 | 165 | 9,138 |
| Machinery, equipment, supplies.. | 39 | 21,178 | 759 | 28 | 243 | 14,495 |
| Metals, metal work (exc. scrap). | 3 | 570 | 9 | 3 | 8 | 370 |
| Waste materials............. | 3 | 923 | 35 | $\ldots$ | 22 | 769 |
| Merchant wholesalers, n.e.c. | 22 | 8,679 | 448 | 20 | 161 | 9,304 |
| Manuracturers' sales branches, offices, total | 24 | 10,668 | 638 | 4 | 192 | 11,901 |
| Sales branches (with stocks).. | 20 | 8,221 | 565 | 4 | 170 | 10,348 |
| Sales offices (without stocks). | 4 | 2,447 | 73 | ... | 22 | 1,553 |
| Petroleum bulk stations, terminals. | 19 | 5,794 | 148 | 18 | 50 | 3,262 |
| Other operating types........ | 9 | 4,315 | 52 | 3 | 40 | 1,138 |

* Proprietors of unincorporated businesses.
$x$ withheld to avoid disclosure
n.e.c. Not elsewhere classified.


## UTAH

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Table 101.-THE STATE
Establishments, Sales, Expentes, Pay Roll, Personnel, and Stocks, ay Type of Operation and Kind of Business: 1948

| Type of operation and kind of business | Establish. ments (Number) | Sales, entire year <br> (Thousand dollars) | Operating expenses ${ }^{1}$ (inc. pay roll) |  | Pay roll, entire year <br> (Thousand dollars) | Active proprietors,* November (Num. ber) | Paid empioyees, workweek ended nearest- |  |  | Pay roll, workweek ended nearest - |  |  | Stocks on hand, end of year, at cost <br> (Thousand dollars) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Amount <br> (Thousand dollars) | Percent of sales |  |  | March 15 <br> (Number) | July 15 <br> (Number) | Nov. 15 <br> (Number) | March 15 <br> (Dollars) | July 15 <br> (Dollars) | Nov. 15 <br> (Dollars) |  |
| State, total | 1,131 | 724,933 | n.a. | n. a . | 38,255 | 726 | 11,749 | 2,2,347 | 12,411 | 713,039 | 753,296 | 764,973 | 53,139 |
| Administrative, auxiliary units........... 1948.... Wholesale establishments.................... $1948 . .$. | 8 1,123 | 724,933 | $\begin{aligned} & \text { n. a. } \\ & \text { n. } a_{0} . \end{aligned}$ | $\begin{aligned} & \mathrm{n} \cdot \mathrm{a}_{0} \\ & \mathrm{n} \cdot \mathrm{a}_{\text {. }} \end{aligned}$ | 957 37,298 | 726 | $\begin{array}{r} 259 \\ 11,490 \end{array}$ | $\begin{array}{r} 263 \\ 12,084 \end{array}$ | $\begin{array}{r} 261 \\ 12,150 \end{array}$ | $\begin{array}{r} 20,207 \\ 692,832 \end{array}$ | $\begin{array}{r} 21,496 \\ 731,800 \end{array}$ | $\begin{array}{r} 21,557 \\ 743,416 \end{array}$ | $\begin{array}{r} 80 \\ 53,059 \end{array}$ |
| $\begin{aligned} & \text { 1939.... } \\ & 1929 . . . \end{aligned}$ | $\begin{aligned} & 945 \\ & 736 \end{aligned}$ | $\begin{aligned} & 190,840 \\ & 180,101 \end{aligned}$ | п.a. | $\begin{aligned} & \text { ก. A. } \\ & \text { n. }{ }^{2} . \end{aligned}$ | $\begin{aligned} & 9,994 \\ & 9,712 \end{aligned}$ | $\begin{aligned} & 601 \\ & 402 \end{aligned}$ | 6,187 n.a. | 6,553 n.a. | 6,693 n. 0. | $\begin{aligned} & \text { n. a. } \\ & \text { n. a. } \end{aligned}$ | $\begin{aligned} & \text { n. a. } \\ & \text { n. } A_{0} \end{aligned}$ | $\begin{aligned} & \text { n. a. } \\ & \text { n. } a_{0} \end{aligned}$ | $\begin{aligned} & 14,694 \\ & 17,697 \end{aligned}$ |
| WhClesale establ ishments |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Merchant wholesalers, total | 670 | 306,690 | 4,776 | 14.6 | 25,713 | 441 | 8,113 | 8,356 | 8,340. | 483,518 | 499,768 | 503,598 | 36,563 |
| Service wholesalers, domestic market. Foreign trade merchants. | 654 3 1 | $\begin{array}{r} 298,179 \\ 466 \end{array}$ | 44,130 75 57 | 14.8 16.1 7 | 25,419 30 | 435 1 | 8,061 | 8,295 12 49 |  | 478,403 278 4,837 | $\begin{array}{r}494,335 \\ \hline 665\end{array}$ |  | 36,427 26 |
| Limited - function wholesalers | 13 |  | 571 | 7.1 | 264 | 5 | 46 | 49 | 50 | 4,837 | 4,768 | 5,574 | 110 |
| Manuracturers' sales branches, offices, total | 13. | 167,674 | 13,537 | 8.1 | 7,412 | 2 | 2,130 | 2,201 | 2,232 | 136,654 | 146, 348 | 150,914 | 10,639 |
| Sales branches (with stocks).................... Sales offices (without stocks).......... | 108 26 | 132,612 35,062 | 12,421 1,116 | 9.4 3.2 | 6,905 | 2 | 2,012 118 | 2,077 | 2,105 127 | 127,670 8,984 | 136,709 9,639 | 140,917 9,997 | 10,639 $\ldots .$. |
| Petroleum bulk stations, terminals................... Agents, brokers........................................ . . . . | $\begin{array}{r} 180 \\ 94 \end{array}$ | 46,720 145,044 | 5,757 2,605 | 12.3 1.8 | 1,521 | $\begin{array}{r}150 \\ 99 \\ \hline\end{array}$ | 475 285 | 495 | 488 34 | 28,506 18,193 | 30,150 19,198 | 29,785 23,007 | 2,192 1,050 |
| Assemblers (mainly farm products), total. | 45 | 58,805 | 4,246 | 7.2 | 1,690 | 34. | 487 | 729 | 746 | 25,961 | 36,336 | 36,112 | 2,615 |
| Cooperative marketing associations. | 15 | 24,505 | 2,877 | 11.7 | 1,269 |  | 360 | 479 | 556 | 19,988 | 25,463 | 28,308 | 2,176 |
| Crain (country) elevators........ | 7 | 2,789 | 253 | 9.1 | 100 | 2 | 28 | 35 | 40 | 1,511 | 2,004 | 2,166 | 2,322 |
| Other assemblers, country buyers................ | 23 | 31,511 | 1,116 | 3.5 | 321 | 32 | 99 | 215 | 150 | 4,462 | 8,869 | 5,638 | 117 |
| Type by Kind of Business |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Merchant wholesalers, total | 670 | 306,690 | 44,776 | 14.6 | 25,713 | 441 | 8,113 | 8,356 | 8,340 | 483,518 | 499,768 | 503,598 | 36,563 |
| Groceries, confectionery, | 63 | 33,225 | 2, 794 | 8.4 | 12631 | 46 | 603 | 597 | 599 | 29,309 | 32,194 | 31,764 | 4,280 |
| Groceries (general line) | 16 | 24,186 | 1,487 | 6.1 | 992 |  | 350 | 357 | 340 | 17,576 | 19,676 | 17,957 | 3,774 |
| Confectionery.. | 15 | 2,000 | 255 | 12.8 | 123 | 19 | 63 | 50 | 56 | 2,226 | 2,069 | 2,458 | 187 |
| Meats, meat products........................ | 9 | 3,939 | 416 | 10.6 | 264 | 10 | 85 | 79 | 87 | 4,746 | 4,905 | 5,266 | 75 |
| Grocery, food specialties, n.e.c.............. | 23 | 3,100 | 636 | 20.5 | 252 | 17 | 105 | 111 | 116 | 4,761 | 5,544 | 6,083 | 244 |
| Ferm products (edible). | 68 | 40,390, | 5,556 | 13.8 | 2,944 | 64 | 961 | 1,062 | 1,007 | 54,222 | 61,024. | 57,980 | 1.159 |
| Dairy, poultry products | ${ }^{28}$ | 22,872 | 3,426 | 15.0 | 1,870 | 29 | 613 | -670 | 670 | 34,452 | 37,752 | 37,210 | 863 |
| Fruits, vegetables (ifresh | 40 | 17,518 | 2,130 | 12.2 | 1,074 | 35 | 348 | 392 | 337 | 19,770 | 23,272 | 20,770 | 296 |
| Beer, vines, distilled spir | 25 | 5,522 | 784 | 14.2 | 350 | 13 | 117 | 133 | 117 | 5,843 | 7,081 | 6,540 | 314 |
| Drugs, chemicale, allied products. | 28 | 12,301. | 1,904 | 15.5 | 1,136 | 18 | 413 | 419 | 423. | 21,574. | 20,787 | 20,951 | 2,137 |
| Drugs (general 11ne).. | 4 | 7,624 | 973 | 12.8 | 628 | 1 | 219 | 218 | 217 | 11,856 | 11,278 | 11,160 | 1,258 |
| Drugs, drug sundries (specialty lines)....... | 10 | 977 | 153 | 15.7 | 82 | 5 | 39 | 40 | 46 | 1,707 | 1,627 | 1,73 | 173 |
| Industrial chemicals, explosives............... <br> Painta, varnishes. | 5 | 2,400 1,300 | 425 | 17.7 27.2 | 249 177 | 2 10 | 90 65 | 95 66 | 93 67 | 4,780 | 4,602 | 4,600 3,478 | 452 254 |
| Tobacco and products (exc. leaf) | 9 | 6,704 | 377 | 5.6 | 163 | 10 | 86 | 88 | 83 | 3,195 | 3,339 | 3,475 | 312 |
| Dry goods, apparel.. | 10 | 5,314. | 775 | 14.6 | 532 | 6 | 147 | 145 | 153 | 10,705 | 9,454 | 10,978 | 776 |
| Clothing, furniahings, f | 5 | 1,578 |  |  | 148 | 4 | 56 | 53 | 58 | 4,596 | 3,348 | 3,562 | 226 |
| Dry goods...................... | 5 | 3,736 | 500 | 13.4 | 384 | 2 | 91 | 92 | 95 | 6,109 | 6,106 | 7,416 | 550 |
| Furniture, hame furnishings.. | 11 | 6,362, | 1,009 | 15.8 | 616 | 5 | 162 | 167. | 179 | 9,581 | 10,007 | 10,303 | 1,048 |
| Furniture (household, ofrice)................. | 5 | 2,063 | 486 | 23.6 | 346 | 5 | 100 | 101 | 108 | 5,940 | 6,018 | 6,167 | 271 |
| Home furnishings, floor coverfngs.. | 6 | 4,299 | 523 | 12.2 | 270 | ... | 62 | 66 | 71 | 3,641 | 3,989 | 4,136 | 77 |
| Paper and fta products....................... | 13 | 5,027 | 1,050 | 20.9 | 676 | 7 | 229 | 224 | 23.4 | 13,055 | 13,213 | 14,520 | 1,045 |
| Farm products (raw materials).................. sutomotive equipment, | 7 | 4,580 | 303 3,466 | 6.6 22.9 | 99 | 9 | 32 | 46 | 33 | 1,577. | 2,395 | 1,828 | 193 |
| Rutomotive equipment, tires and tubes........... | 97 | 15,123 | 3,466 | 22.9 | 2,059 | 53 | 746 | 781 | 775 | 39,076 | 43,660 | 41,297 | 3,058 |
| Electrical goods.................... | 39 | 31,641 | 4,699 | 14.8 | 2,578 | 21 | 773 | 789 | 788 | 60,396 | 49,259 | 50,541 | 4,313 |
| General line, apparatus, suppliea............ | 15 | 14,920 | 2,070 | 13.9 | 1,135 | 10 | 351 | 358 | 341 | 20,984 | 22,086 | 22,371 | 1,780 |
| Electrical appliances, apecialtiea............ | 24 | 16,721 | 2,629 | 15.7 | 1,443 | 11 | 422 | 431 | 447 | 39,412 | 27,173 | 28,170 | 2,533 |
| Hardware, plumbing, heating. | 28 | 32,858 | 5,252 | 16.0 | 3,584. | 15 | 951 | 963 | 972 |  | 73,000 | 77,405 | 5,726 |
| Hardwere..................................... | 7 | 21,674 | 3,418 | 15.8 | 2,496 | 2 | 684 | 668 | 659 | 53,207 | 53,645 | 55,624 | 3,912 |
| Plumbing, heating equipment, supplies | 21 | 11,184 | 1,834 | 16.4 | 1,088 | 13 | 267 | 295 | 313 | 17,101 | 19,355 | 21,781 | 1,814 |
| Lumber, construction materials | 27 | 19,621 | 2,652 | 13.5 | 1,707 | 10 | 411 | 452 | 467 | 26,897 | 28,499 | 30,582 | 1,883 |
| Lurber, milluork: Direct mill ahippers.. | 4 |  | 211 | 5.7 | 122 |  | 14 | 15 | 15 |  | 2,193 |  |  |
| Diatributors with yards... | 12 | 13,110 | 1,744 | 13.3 | 1,260 | 6 | 293 | 304 | 337 | 19,699 | 19,880 | 22,317 | 1,610 |
| Other construction materiala. | 11 | 2,806 | 697 | 24.8 | 325 | , | 104 | 133 | 115 | 4,971 | 6,426 | 5,966 | 273 |
| Machinery, equipment, supplies..................... | 130 | 43,679 | 8,356 | 19.1 | 4,732 | 78 | 1,491 | 1,528 | 1,555 | 82,084 | 89,109 | 88,999 | 6,613 |
| Coumercial machines, equipment.................... | 30 | 4,069 | 1,003 | 24.6 | 541 | 24 | 157 | 158 | 149 | 9,353 | 10,694 | 9,530 | 524 |
| Construction machinery, equipment............. | 7 | 4,857 | 819 | 16.9 | 484 | 5 | 120 | 115 | 126 | 9,131 | 7,698 | 8,416 | 671 |
| Farm-dalry machinery, equipment.............. | 9 | 7,575 | ${ }_{6}^{651}$ | 8.6 | 325 | 5 | 83 | 77 | 82 | 5,605 | 6,115 | 6,891 | 716 |
| Industrial machinery, equipwent, suppliea.... | 34 | 17,708 | 3,606 | 20.4 | 2,049 | 14 | 734 | 762 | 773 | 35,116 | 39,245 | 38,900 | 2,863 |
| Proreasional equipment, suppliea............ | 16 29 | 3,606 4,739 | $\begin{array}{r}798 \\ 1.238 \\ \hline\end{array}$ | 22.1 26.1 | 532 636 | $2{ }^{5}$ | 148 201 | 148 220 | 152 | 9,419 10,946 | 9,459 12,839 | 9,683 12,329 | 1,591 |
| Tranaportation (exc. automotive) equipment, auppliea. $\qquad$ | 29 | 4,739 1,125 | 1,238 241 | 26.1 21.4 | 636 165 | 21 | 201 48 | 220 48 | 221 52 | 10,946 2,514 | 12,839 3,059 | 12,329 3,250 | 1,043 205 |
| Metala, metal work (exc. acrap).. | 9 | 2,084 | 352 | 16.9 | 198 | 9 | 45 | 50 | 49 | 3,523 | 3,870 | 3,511 | 240 |
| Warte materiala. | 17 | 3,044 | 467 | 15.3 | 233 | 17 | 88 | $92-$ | 92 | 4,475 | 4,656 | 4.916 | 166 |
| Iron, ateel acrap........................ Other scrsp, waste materiala........... | 11 | 1,086 1,958 | 167 300 | 15.4 15.3 | 92 141 | 11 | 31 57 | 33 59 | 32 60 | $\left\lvert\, \begin{aligned} & 1,649 \\ & 2,826\end{aligned}\right.$ | 1,857 <br> 2,799 | $\left\lvert\, \begin{aligned} & 1,799 \\ & 3,117\end{aligned}\right.$ | 66 100 |

See footnotes at end of table,

Table 101,-THE STATE-Continued
Establishments, Sales, Expenses, Pay Rolil, Personnel, and Stocks, ay Type of Operation and Kind of Buslness: 1948

| Type of operation and kind of business | Estab lish. ments (Number) | Sales, entire year (Thousand dollars) | Operating expenses ${ }^{2}$ (inc. pay roll) |  | Pay roll, entire year <br> (Thousand dollars) | Active proprie tors. Novem Numbet) | Paid employees, workweek ended nearest |  |  | Pay roll, workweek ended nearest - |  |  | Stocks on hand, end of year, at cost <br> (Thousand dollars) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Amount <br> (Thousand dollars) | $\begin{aligned} & \text { Per- } \\ & \text { cent } \\ & \text { of } \\ & \text { sales } \end{aligned}$ |  |  | March 15 <br> (Number) | July 15 (Number) | $\begin{aligned} & \text { Nov. } 15 \\ & \text { (Number) } \end{aligned}$ | March 15 <br> (Dollars) | July 15 <br> (Dollars) | Nov. 15 <br> (Dollars) |  |
| Type by Kind of Business--Cantioued |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Merchant wholesalers--Continued |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Other merchant vholesalers...... | 89 | 39,215 | 4,980 | 12.7 | 2,475 | 60 | 858 | 820 | 814 | 47,698 | 48,221 | 48,008 | 3,300 |
| Autumobiles, other motor vehicle | 17 | 17,373 | 1,552 | 8.9 | 752 | 15 | 199 | 207 | 189 | 12,073 | 12,869 | 11,591 | 1,152 |
| Amusement, sporting goods...... | 20 | 4,973 | 890 | 17.9 | 475 | 13 | 169 | 174 | 174 | 9,955 | 10,301 | 10,405 | ${ }_{4}^{2}$ |
| Books, periodicals, newspapers | 8 | 1,079 | 158 | 14.6 | 93 | 6 | 40 | 39 | 40 | 1,933 | 1,964 | 2,043 | 77 |
| Coal, cake..... | 7 | 4,607 | 482 | 10.5 | 202 | 8 | 39 | 49 | 50 | 3,743 | 4,497 | 6,030 | 108 |
|  | 10 | 5,763 | 659 | 11.4 | 343 | 8 | 213 | 136 | 152 | 9,056 | 5,590 | 6,320 | 312 |
| Sevelry. <br> Petroleum and products | $\begin{aligned} & 6 \\ & 3 \end{aligned}$ | 1,452 | 305 131 | 21.0 | 130 | 6 1 | 61 | 55 13 | 68 10 | 2,831 | 2,874 <br> 2,248 | 2,985 | 221 30 |
| Petroleum and products............................ Merchant wholesalers, miscelleneous products. | $\begin{array}{r} 3 \\ 18 \end{array}$ | 3,493 | 803 | 23.6 23.0 | 433 | 11 | 126 | +13 | 131 | 7,412 | 2,248 7,878 | 7,771 | 30 459 |
| Manufacturers' sales branches (with stocks), total | 108 | 132,612 | 12,421 | 9.4 | 6,905 | 2 | 2,012 | 2,077 | 2,105 | 127,670 | 136,709 | 140,917 | 10,639 |
| Groceries, confectionery, meats................ | 23 | 33,260 | 2,510 | 7.5 | 1,115 | ... | 328 | 334 | 337 | 19,548 | 2C,771 | 21,416 | 2,125 |
| Drugs, chemicels, allied products............... | 10 | 6,737 | 1,301 | 19.3 | 620 | ... | 27 | 233 | 239 | 14,799 | 15,168 | 15,915 | , 763 |
| Automotive equipment, tires and tubes... | 8 | 15,893 | 1,681 | 10.6 | 1,116 | ... | 311 | 332 | 338 | 20,908 | 22,156 | 23,688 | 2,495 |
| Hardvare, plumbing, heating..................... | 4 | 2,908 | 391 | 13.4 | 241 | ... | 82 | 94 | 87 | 4,256 | 4,611 | 4,630 | 264 |
| Machinery, equipment, supplies.. | 4. | 31,297 | 3.580 | 11.4 | 2,100 | 2 | 559 | 586 | 576 | 38,406 | 39,837 | 37,878 | 2,735 |
| Coamercial machines, equipment.......... | 17 | 4,223 | 1,308 | 31.0 | 927 | 2 | 214 | 222 | 226 | 17,664 | 17,831 | 16,928 | -398 |
| Farm-dairy machinery, equipnent............... | 3 | 19,214 | 1,355 | 7.1 | 702 | $\ldots$ | 213 | 227 | 209 | 12,208 | 13,564 | 12,787 | 1,646 |
| Industrial machinery, equipment, supplies.... | 18 | 6,805 | 677 | 9.9 | 338 | $\ldots$ | 89 | 95 | 97 | 6,030 | 6,041 | 5,791 | 598 |
| Professional equipant, supplies............. |  | 1,055 | 240 | 22.7 | 133 | ... | 43 | 42 | 4 | 2,504 | 2,401 | 2,372 | 93 |
| Other manufacturers' sales branches. | 19 | 42,517 | 2,958 | 7.0 | 1,773 | $\ldots$ | 461 | 498 | 528 | 29,753 | 34,166 | 37,390 | 2,257 |
| Arusement, sporting goods....... | 3 | 1,321 | 338 | 25.6 | 156 | $\cdots$ | 37 | 43 | 58 | 2,263 | 3,040 | 4,790 | 114 |
| Manurncturers' salea brancheo, n.0.c. | 16 | 41,196 | 2,620 | 6.4 | 1,557 | ... | 424 | 455 | 470 | 27,40 | 31,126 | 32,600 | 2,143 |
| Manufacturers' sales offices (w thout stocks), total. | 26 | 35,062 | 1,116 | 3.2 | 507 | ... | 118 | 124 | 127 | 8,984 | 9,639 | 9,997 | ... |
| Groceries, canfectionery, meats................ | 4 | 3,370 | 237 | 7.0 | 98 |  | 26 | 24 | 26 | 1,903 | 1,931 | 2,019 | $\cdots$ |
| Paper and its products.......................... | 4 | 1,827 | 92 | 5.0 | 68 | ... | 11 | 11 | 10 | 1,362 | 1,309 | 1,054 | ... |
| Lumber, construction materials. | 3 | 4,813 | 19 | 4.0 | 92 | ... | 21 | 27. | 27 | 1,261 | 1,684 | 1,779 | ... |
| Manufacturers' sales offices, n.e.c............. | 15 | 25,052 | 593 | 2.4 | 249 | ... | 60 | 62 | 64 | 4,458 | 4,715 | 5,145 | ... |
| Agents, brokers, total. | 94 | 145,044 | 2,605 | 1.8 | 962 | 99 | 285 | 303 | 34.4 | 18,193 | 19,198 | 23,007 | 1,050 |
| Groceries, confectionery, peats................ | 28 | 34,577 | 713 | 2.1 | 232 | 39 | 75 | 78 | 8 | 3,589 | 3,784 | 4,099 | $2{ }^{3}$ |
| Faro products (rav materials). | 11 | 83,603 | 595 | 0.7 | 268 | 6 | 82 | 87 | 95 | 3,803 | 5,073 | 4,832 | 862 |
| Livestock..................... | 8 | 72,927 | 539 | 0.7 | 251 | 5 | 77 | 82 | 90 | 3,474 | 4,748 | 4,505 | 862 |
| Farm producte (inedihle), n.e.c................ | , | 10,676 | 56 | 0.5 | 17 | 1 | 5 | 5 | 5 | 329 | 325 | 327 | ... |
| Electrical goods... | 5 | 1,346 | 120 | 8.9 | 46 | 6 | 12 | 14 | 13 | 953 | 1,158 | 1,077 | 6 |
| Hardvare, plumbing, heating..................... | 7 | 1,999 | 124 | 6.2 | 38 | 7 | 12 | 13 | 13 | 822 | 922 | 931 | 1 |
| Lumber, construction materials.................. | 3 | 2,666 | 127 | 4.8 | 49 | 1 | 7 | 7 | 7 | 931 | 931 | 931 |  |
| Machinery, eqaipseant, suppliez................. | 17 | 3,066 | 281 | 9.2 | 13.4 | 18 | 44 | 46 | 45 | 2,593 | 2,454 | 2,479 | 82. |
| Agents and brakers, n.e.c......................... | 15 | 15,099 | 502 | 3.3 | 185 | 13 | 46 | 51 | 81 | 5,297 | 4,688 | 8,478 | 76 |
| Assenblers (mainly farm products), total. | 45 | 58,805 | 4,246 | 7.2 | 1,690 | 34 | 487 | 729 | 746 | 25,961 | 36,336 | 36,112 | 2,615 |
| Farm products (rav materials). | 22 | 36,112 | 1,704 | 4.7 | 78 | 21 | 203 | 228 | 195 | 12, 340 | 15,661 | 14,471 | 1,463 |
| Livestock..... | 7 | 19,903 | 154 | 0.8 | 45 | 11 | 11 | 11 | 11 | 688 | 690 | 697 |  |
| Farm products (inedible), i.e.c................. | 15 | 16,209 | 1,550 | 9.6 | 673 | 10 | 192 | 217 | 184 | 11,652 | 14,971 | 13,774 | 1,463 |
| Assemblers, n.e.c............................... | 23 | 22,693 | 2,542 | 13.2 | 972 | 13 | 284 | 501 | 551 | 13,621 | 20,675 | 21,641 | 1,152 |
| ADMINISTRATIVE, ADXILIARY UNITS |  |  |  |  |  |  |  |  |  |  |  |  |  |
| State, total................................ | 8 | ... | n.a. | n.a. | 957 | $\ldots$ | 259 | 263 | 261 | 20,207 | 21,496 | 21,557 | 80 |
| Type of Operation |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Petroleum hulk stations, terminals................. . Other operating types. | 5 | $\cdots$ | n.a. n.a. | $\begin{aligned} & n_{n} . \\ & \text { n. } 0 . \end{aligned}$ | $\begin{aligned} & 839 \\ & 118 \end{aligned}$ | ... | 230 29 | 236 27 | 234 | $\begin{array}{r} 18,481 \\ 1,726 \end{array}$ | $\begin{array}{r} 19,530 \\ 1,966 \end{array}$ | $\begin{array}{r} 19,698 \\ 1,859 \end{array}$ | 80 |

[^122]Table 102.-STANDARD METROPOLITAN AREAS
Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948


* Proprietors of unincorporsted businesses.
n.e.c ${ }_{\text {i }}$ Not elsewhere clsssifled.

Coextensive with Salt Lake County.

Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE ${ }^{1}$
Establishments, Sales, Pay Roll, and Personnel-Total; Establishments and Sales-Merchant Wholesalers and Other Operatino Types: 1948


[^123]
## WHOLESALE TRADE-STATE STATISTICS

Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE
Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948

| County, type of operation, and kind of business | Establishments <br> (Number) | Sales, entire year (Thousand dollars) | Pay roll, entire year <br> (Thousand dollats) | Active proprietors,* November (Number) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Employees <br> (Number) | Pay roll (Dollars) |
| SALT LAKE COUNTY (See table 102, Salt Lalke City Standard Metropolitan Area.) |  |  |  |  |  |  |
| UTAF COUNTY, total. ....................................................................... | 53 | 15,098 | 940 | 35 | 355 | 18,306 |
| Merchant wholesalers, total. | 35 | 9,053 | 639 | 25 | 250 | 12,960 |
| Groceries, confectionery, meata.................................................... | 6 | 3,693 | 119 | 8 | 59 | 2,723 |
| Farin products (edible)............................................................... | 3 | 1,821 | 157 | 1 | 57 | 2,741 |
| Automotive equipment, tirea and tubes............................................. | 11 | 977 | 145 | 7 | 65 | 3,127 |
| Machinery, equipment, supplies............................................................. | 3 | 240 | 23 | 1 | 7 5 | 371 |
| Waste materials............................................................................ | 3 9 | , 304 | 16 179 | 4 | 5 | +306 |
| Merchant dholesalers, n.e.c............................................................ |  |  |  |  | 57 | 3,692 |
| Petrolew bulk stations, terminals. .................. ................................. | 12 | 5,403 | 205 | 9 | 58 | 3,795 |
| Assemblers (mainly farm products).................................................... | 3 | 43 | 72 | $\cdots$ | 38 | 1,010 |
| Other operating types...................................................................... . | 3 | 199 | 24 | 1 | 9 | 541 |
| WEBER COUNTY, total. ................................................................... . | 107 | 141,263 | 3,816 | 64 | 1,334 | 75,334 |
| Merchant wholesalers, total............................................................. | 63 | 28,721 | 2,294 | 43 | 832 | 44,812 |
| Groceriea, confectionery, meata..................................................... | 6 | 7,325 | 352 | 3 | 124 | 5,972 |
| Farm products (edible)................................................................ | 10 | 8,550 | 874 | 11 | 329 | 17,373 |
| Beer, wines, diatilled spirita......................................................... | 5 | 1,460 | 93 | 4 | 33 | 1,960 |
| Automotive equipment, tirea and tubes. | 11 | 2,712 | 274 | 3 | 106 | 6,462 |
| Electrical gooda........................ | 3 | 124 | 4 | 3 | 5 | 114 |
| Machinery, equipment, supplies........................................................ | 9 | 1,403 | 157 | 5 | 67 | 2,621 |
| Merchant whplesalers, n.e.c........................................................... | 19 | 7,147 | 540 | 14 | 168 | 10,310 |
| Manufacturera' sales branches, offices................................................ | 13 | 10,870 | 424 |  | 134 | 8,501 |
| Petroleun bulk stations, terminals...................................................... | 11 | 5,139 | 228 | 2 | 66 | 4,805 |
| Agents, brokers, total. | 9 | 6,605 | 190 | 8 | 70 | 3,474 |
| Farm producta (raw materials) | 5 | 63,955 | 185 | 3 | 65 | 3,315 |
| Agents and brokers, n.e.c........................................................... | 4 | 2,050 | 5 | 5 | 5 | 159 |
| Asserblera (mainly farn producte), total. | 11 | 30,528 | 680. | 11 | 232 | 13,742 |
| Farm producta (edible). | 5 | 5,189 | 125 | 4 | 95 | 2,560 |
| Farm producta (rav materiala)............................................................ | 6 | 25,339 | 555 | 7 | 137 | 13,182 |

* Proprietora of unincorporated businesses.
e.c. Not elserhere classified.


## VERMONT

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Table 101.-THE STATE
Establishments, Sales, Expenses, Pay Roll, Personnel, and Stocks, by Type of Operation and Kind of Business. 1948


[^124]Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE ${ }^{1}$
Establishments, Sales, Pay Roll, and Personnel-Total; Establishments and Sales-Merchant Wholesalers and Other Operating Txpes: 1948

| County and city | Total |  |  |  |  |  | Merchant wholesalers |  | Other operating types |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Establishments (Number) | Sales, encirc year <br> (Thousand dollars) | Pay roll, entire year <br> (Thousand dollats) | Active proprictors,* November (Number) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  | Establishmeats <br> (Number) | Sales, entire year <br> (Thousard dollats) | Establishmears <br> (Number) | Sales, eatirc year <br> (Thousand dollars) |
|  |  |  |  |  | Employees <br> (Number) | Pay roll (Dollars) |  |  |  |  |
| State, total................. | 397 | 168,216 | 9,479 | 206 | 3,193 | 171,562 | $\ldots$ | ... | $\ldots$ | $\ldots$ |
| Administrative, auxiliary units....... Wholessle establishments.. | 393 | 168,216 | 9,273 9,206 | 206 | 52 3,141 | $\begin{array}{r} 5,171 \\ 166,391 \end{array}$ | 239 | 80,901 | 13\% | 87,3i5 |
| Addison County........................... | 13 | 4,418 | 136 | 8 | 64 | 2,797 | 5 | 251 | 8 | 4,167 |
| Bennington County................ | 20 | 3,865 | 196 | 12 | 86 | 3,831 | 8 | 777 | 12 | 3,088 |
| Bernington village..................... Remainder of County ......... | 11 | 1,870 1,995 | 120 76 | 8 | 49 37 | 2,147 | 5 3 | 664 113 | 6 | 1,206 |
| Caledonia County. | 34 | 11,943 | 728 | 20 | 267 | 13,935 | 23 | 6,767 | 11 | 5,176 |
| St. Johnsbury village............... | 25 9 | 10,231 1,712 | 690 38 | 15 5 | 248 19 | 13,136 | 17 6 | 5,886 881 | ${ }_{3}^{8}$ | 4,345 |
| Chittenden County.................... | 85 | 57,241 | 4,013 | 28 | 1,266 | 74,042 | ... | $\cdots$ | $\ldots$ | $\ldots$ |
| Administrative, auxiliary units....... | 4 |  | 273 | $\ldots$ | 52 | 5,171 |  |  |  |  |
| Wholesale establishments, total....... | 81 | 57, 241 | 3,740 | 28 | 1,214 | 68,871 | 52 | 33,157 | 29 | 24, $\because 34$ |
| Burlington.......................... | 73 | 49,852 | 3,516 | 24 | 1,117 | 64,402 | 48 | 32,095 | 25 | 17,757 |
|  | 4 | (x) | (x) | $\left(\begin{array}{l}(x) \\ (x)\end{array}\right.$ | (x) | (x) | 3 1 | (x) | 1 | (x) |
| Remsinder of County.................. | 3 | 6,212 | ${ }_{138}$ | ${ }^{(x)} 1$ | ${ }_{56}$ | 2,622 | 1 | (x) | $\stackrel{3}{3}$ | $(x){ }^{\cdots}$ |
| Essex County............................ | 2 | (x) | (x) | (x) | (x) | (x) | 1 | (x) | 1 | (x) |
| Franklin County... | 20 | 6,667 | 183 | 13 | 73 | 2,994 | 12 | 2,127 | 8 | 4,540 |
| St. Albans city..................... | 6 | 3,267 | 83 | 2 | 30 43 | 1,549 | 1 | (x) | 5 | $(x)=$ |
| Remainder of County................. | 14 | 3,400 | 100 | 11 | 43 | 1,445 | 11 | (x) | 3 | (x) |
| Grand Isle County...................... | 2 | (x) | (x) | (x) | (x) | (x) | $\cdots$ |  | 2 |  |
| Lamoille County.......................... | 7 | 2,180 1,380 | 102 56 | 5 7 | 44 25 | 1,914 | 2 2 | (x) | 5 7 | $(\mathrm{x})$ |
| Orleans County........................... | 15 | 4,951 | 156 | 10 | 60 | 3,268 | 6 | 1,728 | 9 | 3,223 |
| Newport city......................... | 10 5 | 2,927 2,024 | 98 58 | 7 3 | 4 | 1,950 | 5 1 | (x) | 5 4 | (x) |
| Remainder of County ................. | 5 | 2,024 | 58 | 3 | 16 | 1,318 | 1 | (x) | 4 |  |
| Rutisnd County.... | 63 | 21,672 | 1,270 | 29 | 447 | 24, 111 | 46 | 13,910 | 17 | 7,762 |
| Rutiand eity....................... | 51 | 18,663 | 1,161 | 21 | 403 | 22,138 | 36 | (x) | 15 | (x) |
| Demsinder of Cornty . . . . . . . . . . . . . . . . . | 12 | 3,009 | 109 | 8 | 4 | 1,973 | 10 | ( $x$ ) | 2 | ( x ) |
| Washingtion County....................... | 57 | 21,847 | 910. | 32 | 319 | 16,492 | 38 | 7,964 | 19 | 13,883 |
| Barre city............................ | 25 | 7,485 | 478 | 14 | 150 | -7,622 |  |  | 6 |  |
| Montpel lier............................ | 19 | 11,335 | 329 | ${ }^{10}$ | $(119$ | 6,522 | 13 | 2,273 | 6 | (x) ${ }^{\text {, }}$ ( ${ }^{\text {a }}$ |
| Yaterbury village................... Remainder of County.............. | 11 | (x) | $(\mathrm{x})$ | $\begin{aligned} & (x) \\ & (x) \end{aligned}$ | $(\mathrm{x})$ |  | $\cdots$ | (x) ${ }^{\prime}$ | 2 5 |  |
| Windham County.. | 33 | 16,323 | 987 | 14 | 298 | 13,676 | 23 | 7,594 | 10 | 8,729 |
| Bellows Falls. | 10 | (x) | (x) | (x) | (x) | (x) | 9 |  | 1 |  |
| Brattleboro village................... | 19 | 8,653 | (x) 726 | $(\mathrm{x})^{10}$ | ${ }^{203}$ | 8,706 | 13 | 7,029 | 6 3 | ${ }_{(x)}^{1,624}$ |
| Remainder of County.................. | 4 | (x) |  |  | (x) | (x) | 1 |  | 3 |  |
| Vindsor County.......................... | 37. | 14,284 | 720 | 20 | 236 | 13,068 | 21 | 6,100 | 16 | 8,184 |
| Springfield village................... | 6 31 | 2,173 12,111 | 119 601 | 3 17 | 32 204 | 2,198 10,870 | 18 | 5,820 | 3 23 | 1,893 6,291 |
| Remainder of County................. | 31 | 12,111 | 601 | 17 | 20. | 10,870 | 18 | s,820 |  |  |

* Proprietors of umincorporeted businesses.
$x$ Withheld to avoid disclosure.
1 Based on advance 1950 population estimstes.

Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE
Establishments, Sales, Pay Roli, and Personnel, ay Type op Operation and Kind of Business: 1948


See footnotes at end of table.

Table 104.--COUNTIES WITH 50 ESTABLISHMENTS OR MORE-Continued
Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948

| County, type of operation, and kind of business | Establishments <br> (Number) | Sales, entire year <br> (Thousand dollars) | Pay roll, entire year <br> (Thousand dollars) | Active proprietors, ${ }^{*}$ November (Number) | Paid employees and pay roll workweek ended nearest Nov. 15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Employees (Number) | Pay roll (Dollars) |
| RUTLAND COUNTY, total................................... | 63 | 21,672 | 1,270 | 29 | 447 | 24,111 |
| Merchant wholesalers, total. | 46 | 13,910 | 1,037 | 26 | 375 | 19,774 |
| Groceries, confectionery, meats.. | 3 | 1,226 | 64 | 1 | 27 | 1,189 |
| Farm products (edible)............ | 6 | 3,111 | 132 | 5 | 42 | 1,966 |
| Beer, wines, distilled spirits.... | 6 | 1,301 | 101 | 4 | 45 | 2,521 |
| Automotive equipment, tires and tubes. | 4 | 987 | 137 | 3 | 42 | 2,286 |
| Electrical goods..................... | 3 | \% 737 | 69 | 1 | 16 | 1,415 |
| Hardware, plumbing, heating... Machinery, equipment, supplies | 4 | 1,480 319 | 163 30 | 2 | 56 13 | 3,011 |
| Machinery, equipment, supplies Merchant wholesalers, n.e.c. | 13 | 4,749 | 341 | 6 | 134 | 6,780 |
| Petroleum buik stations, terminals. Agente, brokers.. | 7 3 | 3,332 | 112 5 | $\cdots$ | 32 2 | 2,211 |
| Other operating types......... | 7 | 3,798 | 116 | ... | 38 | 2,033 |
| WASHINGTON COUNTY, total | 57 | 21,847 | 910 | 32 | 319 | 16,492 |
| Merchant wholesalers, total. | 38 | 7,964 | 664 | 26 | 229 | 11,157 |
| Groceries, confectionery, meats. |  | 809 | 47 | 4 | 16 | 800 |
| Beer, wines, distilled spirits... | 4 | 1,255 | 85 | 5 | 39 | 1,777 |
| Automotive equipment, tires and tubes. | 3 | 261 | 33 | 3 | 10 | 404 |
| Machinery, equipment, supplies. | 10 | 3,723 | 389 | 4 | 109 | 6,092 |
| Waste materials.................. | ${ }_{10}^{4}$ | 545 1,371 | 21 89 | 4 | 45 | 363 1,727 |
| Petroleum bulk stations, terminals | 9 | 3,920 | 119 | 4 | 37 | 2,286 |
| Other operating types........... | 10 | 9,963 | 127 | 2 | 53 | 3,049 |

* Proprietors of unincorporated businesses.
n.e.c. Not elsewhere classifiled.


## VIRGINIA

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Table 101-THE STATE
Establishments, Sales, Expenses, Pay Roll, Personnel, and Stocks, by Type of Operation and Kind of Business 1948

| Type of operation and kind of business | Estab lishments (Number) | Sales, <br> entire year <br> (Thousand dollars) | Operating expenses (inc. pay roll) |  | Pay roll, entire year <br> (Thousand dollats) | Active proprietors, ${ }^{*}$ November (Num. ber) | Paid employees, workweek ended nearest- |  |  | Pay roll, workweek ended nearest- |  |  | Stocks on hand, end of year, at cost <br> (Thousand dollars) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Amount <br> (Thousand dollars) | Percent of sales |  |  | March 15 (Number) | July 15 <br> (Number) | Nov. 15 (Number) | March 15 <br> (Dollats) | July 15 <br> (Dollars) | Nov. 15 <br> (Dollars) |  |
| State, | 3,026 | 2,072,060 | n.a. | a. | 103,940 | 1,856 | 36,641 | 34,247 | 40,867 | 1,895,059 | 1,880,510 | 2,131,528 | 135,862 |
| Administrative, auxiliary units........... 1948.... Wholesale establishments.................... . . 1948.... | $\begin{array}{r} 26 \\ 3,000 \end{array}$ | $\begin{array}{r} 38,590 \\ 2,033,470 \end{array}$ | $\begin{aligned} & \text { n. a. } \\ & \text { n.a. } \end{aligned}$ | $\begin{aligned} & \text { n.a. } \\ & \text { n. } \end{aligned}$ | $\begin{array}{r} 4,814 \\ 99,126 \end{array}$ | 1,856 | $\begin{array}{r} 1,241 \\ 35,400 \end{array}$ | $\begin{array}{r} 1,263 \\ 32,984 \end{array}$ | $\begin{array}{r} 1,242 \\ 39,625 \end{array}$ | $\begin{array}{r} 90,635 \\ 1,804,424 \end{array}$ | $\begin{array}{r} 95,869 \\ 1,784,641 \end{array}$ | $\begin{array}{r} 94,071 \\ 2,037,457 \end{array}$ | $\begin{array}{r} 3,582 \\ 132,280 \end{array}$ |
| $\begin{aligned} & 1939 \ldots . . \\ & 1929 . . . \end{aligned}$ | 2,426 2,331 | $\begin{aligned} & 626,477 \\ & 621,139 \end{aligned}$ | n.a. | $\begin{aligned} & \text { n.a. } \\ & \text { n.a. } \end{aligned}$ | $\begin{aligned} & 33,810 \\ & 29,575 \end{aligned}$ | $\begin{array}{\|l\|} 1,489 \\ 1,027 \end{array}$ | 26,139 n.a. | 24,464 n.a. |  | n.s. | n.a. | n. | $\begin{aligned} & 75,091 \\ & 77,714 \end{aligned}$ |
| WHOLESALE ESTABLISHMENTS Type of Operation |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Merchant wholesalers, total...................... | 1,753 | 972,535 | 119,236 | 12.3 | 67,478 | 1,061 | 22,480 | 22,364 | 24,045 | 1,195,800 | 1,236,476 | 1,308,296 | 98,460 |
| Service wholesalers, domestic market............. | 1,667 <br> 21 <br> 65 | 839,676 36,658 96,509 | 113,080 3,179 2,977 | 13.5 8.7 3 | 64,367 1,636 1 | [1,021 | 21,455 613 612 | 21,616 337 417 | 22,305 1,329 | $1,149,357$ 19,819 26,624 | 1,191,768 | 1,239,627 | $\begin{array}{r}93,029 \\ 4,518 \\ \hline 173\end{array}$ |
| Limited-furiction wholesalers. | 65 | 96,201 | 2,977 | 3.1 | 1,475 | 30 | 412 | 411 | 411 | 26,624 | 28,374 | 26,860 | 913 |
| Manufacturers' sales branches, orfices, total.... <br> Sales branches (with stocks)........................ <br> Sales offices (without stocks)......................... | 278 | 409,752 | 28,914 | 7.0 | 14,131 | 3 | 4,312 | 4,497 | 4,456 | 270,916 | 280,462 | 282,217 | 14,143 |
|  | 215 63 | 253,037 156,715 | 22,604 6,310 | 8.9 4.0 | 12,426 1,705 | 2 1 | 3,875 437 | 4,063 | 4,021 | 238,100 32,816 | 247,685 32,777 | 247,399 34,818 | 14,143 |
| Petroleus bulk stations, terminals. Agents, brokers. | 410 314 | $\begin{aligned} & 212,000 \\ & 351,079 \end{aligned}$ | $\begin{aligned} & 18,124 \\ & 11,743 \end{aligned}$ | 8.5 3.3 | $\begin{aligned} & 6,441 \\ & 5,218 \end{aligned}$ | 286 272 | 2,229 1,994 | 2,255 | 2,307 3,431 | 122,994 81,189 | 127,725 72,449 | 131,211 <br> 147,366 | 13,414 1,184 |
| Assemblers (mainly farm products), total......... <br> Cooperative marketing associations. $\qquad$ Other assemblers, country buyers................. Type by Kind of Business | 245 | 88,104 | 11,340 | 12.9 | 5,858 | 234 | 4,385 | 2,225 | . 5,386 | 133,525 | 67,529 | 168,367 | 5,079 |
|  | $\begin{array}{r}9 \\ \hline 9\end{array}$ | $\begin{array}{r} 8,431 \\ 79,673 \end{array}$ | $\begin{array}{r} 427 \\ 10,913 \end{array}$ | 5.1 13.7 | $\begin{array}{r} 231 \\ 5,627 \end{array}$ | 234 | 4,314 | 96 2,129 | 93 5,293 | 4,864 128,661 | 5,028 62,501 | 5,354 163,013 |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Merchant wholesalers, total...................... | 1,753 | 972,535 | 119,236 | 12.3 | 67,478 | 1,061 | 22,480 | 22,364 | 24,045 | 1,195,800 | 1,236,476 | 1,308,296 | 98,460 |
| Groceries, confectionery, meats.................. <br> Groceries (generel line)............................ Confectionery. $\qquad$ Fish, sea foods. $\qquad$ <br> Meats, meat products............................... Other grocery, food specialties................ | 314 | 180,009 | 15,841 | 8.8. | 8,874 | 208 | 3,524 | 3,610 | 3,687 | 160,383 | 265,620 | 174,066 | 16,616 |
|  | 134 | 127,562 | 9,758 | 7.6 | 5,590 | 63 | 2,035 | 2,098 | 2,137 | 97,993 | 101,790 | 104,327 | 13,006 |
|  | 59 | 9,840 | 1,271 | 12.9 | 778 | 51 | 299 | 320 | 326 | 13,848 | 14,623 | 15,687 | 851 |
|  | 24 | 7,555 | 1,223 | 16.2 | 573 | 26 | 389 | 358 | 329 | 12,421 | 10,517 | 10,753 | 63 |
|  | 28 | 14,516 | 1,226 | 8.4 | 754 | 17 | 317 | 327 | 323 | 13,241 | 14,289 | 14,231 | 422 |
|  | 69 | 20,536 | 2,363 | 11.5 | 1,179 | 51 | 484 | 507 | 572 | 22,880 | 24,401 | 29,068 | 2,274 |
| Farm products (edible). Dairy, poultry products Fruita, vegetables (fresh)........................... | 170 | 71,533 | 12,057 | 16.8 | 5,989 | 141 | 2,318 | 2,541 | 2,455 | 105,065 | 115,095 | 114,591 | 1,667 |
|  | 83 | 40,542 | 8,046 | 19.8 | 4,434 | 56 | 1,696 | 1,857 | 1,770 | 78,771 | 85,901 | 85,458 | 1,070 |
|  | 87 | 30,991 | 4,011 | 12.9 | 1,555 | 85 | 622 | 684 | 685 | 26,294 | 29,194 | 29,133 | 597 |
| Beer, wlues, distilled spirits...................... <br> Beer, ale................................................ <br> Wines, distilled spirits............................ | 111 | 33,426 | 4,668 | 14.0 | 2,280 | 101 | 828 | 886 | 869 | 38,54 | 43,741 | 40,801 | 2,236 |
|  | 106 | 32,813 | 4,566 | 13.9 | 2,234 | 96 | 805 | 864 | 844 | 37,596 | 42,861 | 39,848 | 2,137 |
|  | 5 | 6131 | 102 | 16.6 | 46 | 5 | 23 | 22 | 25 | 954 | 880 | 953 | 99 |
| Drugs, chemleals, allied products................ <br> Drugs (general line).................................. <br> Drugs, drug sundries (specialty lines)....... <br> Industrial chemicals, exploaives............... <br> Paints, varnishes................................... | 39 | 30,707 | 4,534 | 14.8 | 2,623 | 19 | 723 | 748 | 751 | 46,931 | 49,483 | 51,077 | 4,118 |
|  | 6 | 16,406 | 2,087 | 12.7 | 1,365 | $\cdots$ | 417 | 421 | 412 | 24,253 | 23,477 | 24,648 | 2,831 |
|  | 12. | 6,698 | 1,326 | 19.8 | 636 | 13 | 163 | 171 | 181 | 10,962 | 12,938 | 13,619 | 536 |
|  | 6 | 1,952 | 216 | 11.1 | 88 | 2 | 28 | 33 | 30 | 1,926 | 1,874 | 1,819 | 63 |
|  | 16 | 5,651 | 905 | 16.0 | 534 | 4 | 115 | 123 | 128 | 9,790 | 11,194 | 10,991 | 688 |
| Tobacco and products (exc. lear)............... | 31 | 36,319 | 2,568 | 7.1 | 1,582 | 24 | 496 | 498 | 493 | 29,080 | 28,619 | 28,871 | 2,293 |
| Dry goods, apparel. $\qquad$ <br> Clothing, furnishings, footwear $\qquad$ <br> Dry goods (general line)............................. <br> Dry goods, specialties, piece goods, notions. | 51 | 31,959 | 4,106 | 12.8 | 2,359 | 46 | 658 | 669 | 664 | 42,565 | 4, 175 | 45,709 | 4,166 |
|  | 34 | 14,100 | 1,733 | 12.3 | 879 | 33 | 248 | 246 | 253 | 13,974 | 14,015 | 16,363 | 1,655 |
|  | ${ }^{6}$ | 16,509 | 2,230 |  | 1,406 |  | 390 | 399 | 391 | 27,514 | 28,923 | 28,041 | 2,314 |
|  | 11 | 1,350 | 143 | 10.6 | 74 | 13 | 20 | 24 | 20 | 1,077 | 1,237 | 1,105 | 167 |
| Furniture, home furnishings.......................... Furniture (household, office).................... Home furnishinga, floor coverings.............. | 31 | 8,154. | 1,496 | 18.3 | 886 | 9 | 259 | 262 | 278. | 14,49 | 15,765 | 17,086 | 1,220 |
|  | 15 | 3,369 | 794 | 23.6 | 475 | 6 | 148 | 148 | 145 | 8,472 | 8,733 | 8,305 | 576 |
|  | 16 | 4,785 | 702 | 14.7 | 411 | 3 | 111 | 114 | 133 | 6,007 | 7,032 | 8,781 | 644 |
| Paper and its products. $\qquad$ <br> Fine paper. $\qquad$ <br> Stationery, office supplies..................... <br> Other paper products................................. <br> Paper products, n.e.c................................. | 28 | 19,576 | 3,745 | 19.1 | 2,235 | 8 | 552 | 563 | 574 | 41,692 | 40,522 | 41,451 | 2,614 |
|  |  | 5,076 | 657 | 12.9 | 514 |  | 96 | 97 | 103 | 9,882 | 9,092 | 10,611 | 481 |
|  | 6 | 1,727 | 588 | 34.0 | 386 | 3 | 112 | 112 | 111 | 7,274 | 7.199 | 7,369 | 511 |
|  | 15 | 11,033 | 2,182 | 19.8 | 1,143 | 4 | 293 | 300 | 304 | 20,794 | 20,432 | 20,734 | 1,358 |
|  | 4 | 1,740 | 318 | 18.3 | 192 | 1 | 51 | 54 | 56 | 3,742 | 3,799 | 2,737 | 264 |
| Farm products (raw materials)......................... Autamotive equipment, tirea and tubes........... | 32 | 90,862 | 7,029 | 7.7 | 3,014 | 16 | 1,193 | 527 | 2,038 | 40,970 | 29,000 | 67,292 | 9,561 |
|  | 182 | 43,213 | 10,332 | 23.9 | 6,393 | 83 | 2,085 | 2,105 | 2,096 | 119,315 | 124,981 | 127,336 | 9,146 |
| Electrical goods........................................... General line, apparatus, supplies............ Electrical appliancea, specialties............ | 73 | 70,036 | 7,928 | 11.3 | 4,477 | 32 | 1,254 | 1,281 | 1,288 | 82,188 | 84,025 | 90,082 | 8,519 |
|  | 36 | 31,942 | 3,698 | 11.6 | 2,254 | 13 | 638 | 640 | 636 | 43,886 | 43,028 | 43,691 | 4.517 |
|  | 37 | 38,094 | 4,230 | 11.1 | 2,223 | 19 | 616 | 641 | 652 | 38,302 | 40,997 | 46,391 | 4,002 |
| Hardware, plumbing, heating......................... Hardware. $\qquad$ Plumbing, heating equipment, suppliea........ | 73 | 69,257 | 8,843 | 12.8 | 5,741 | 15 | 1,596 | 1,628 | 1,636 | 93,838 | 103,083 | 96,982 |  |
|  | 32 | 33,199 | 4,840 | 14.6 | 3,337 | 5 | 841 | 859 | 1,669 | 54,038 | 61,970 | 55,394 | 7,650 |
|  | 41 | 36,058 | 4,003 | 11.1 | 2,404 | 10 | 755 | 769 | 767 | 39,800 | 41,113 | 41,588 | 4,147 |
| Lumber, construction materials..................... <br> Lumber, millwork: <br> Direct mill shippers. <br> Distributors with yards............................... <br> Other construction materials.......................... | 90 | 47,828 | 6.218 | 13.0 | 3,234 | 31 | 1,221 | 1,155 | 1,141 | 56,111 | 62,148 | 59,290 | 2,424 |
|  | 19 | 19,850 | 1,201 | 5.5 | 602 | 12 | 131 | 118 | 119 | 10,594 | 11,772 | 9,748 | 25 |
|  | 36 | 15,809 | 2,421 | 15.3 | 1,350 | 13 | 527 | 565 | 571 | 23,867 | 26,198 | 26,546 | 1,381 |
|  | 35 | 12,169 | 2,696 | 22.2 | 1,282 | 6 | 463 | 472 | 451 | 21,650 | 24,178 | 22,996 | 1,018 |
| Machinery, equipment, supplies.................... Commercial machines, equipment.................. Construction machinery, equipment. ............. Farm-dairy machinery, equipment................. Industrial machinery, equipment, suppliea.... Profesaional equipment, supplies................ Service establishment equipment, aupplies.... Transportation (exc. automotive) equipment, supplies. | 256 | 89,966 | 16,781 | 18.6 | 10,142 | 151 | 3,045 | 3,031 | 3, 133 | 188,569 | 190,994 | 205,013 | 14, 239 |
|  | 60 | 10,658 | 2,913 | 27.3 | 1,674 | 35 | 538 <br> 384 | $\begin{array}{r}593 \\ \hline 391\end{array}$ | 3, 54.7 | 31,535 | 34,031 | 32,976 | 2,094 |
|  | 18 | 15,217 | 2,361 | 15.5 | 1,377 | 10 | 324 | 331 | 34.2 | 28,860 | 29,913: | 31,337 | 2,534 |
|  | 68 | 5,901 | 555 | 9.4 | 402 | 5 | 138 | 138 | 139 | 7,624 | 7,976 | 8,243 | 5 735 |
|  | 62 29 | $\begin{array}{r}34,964 \\ 6,684 \\ \hline\end{array}$ | 5,826 | 16.7 22.2 | $\begin{array}{r}\text { 3,855 } \\ \hline 927\end{array}$ | 33 11 | 1,043 328 | 1,000 321 | 1,161 323 | 66,535 17,112 | 64,900 17,808 | 78,286 19,182 | 5,304 |
|  | 50 | 6,160 | 1,618 | 26.3 | 895 | 34 | 344 | 333 | 325 | 17,250 | 16,957 | 16,506 | 1,061 |
|  | 29 | 10,382 | 2,021 | 19.5 | 1,012 | 23 | 330 | 315 | 296 | 19,653 | 19,409 | 18,483 | 1,436 |
| Metala, metal work (exc. acrap)................ | 18 | 8,200 | 1,387 | 16.9 | B81 | 2 | 268 | 281 | 272 | 15,612. | 16,055 | 15,939 | 1,199 |

Table 101.-THE STATE--Continued
Establishments, Sales, Expenses, Pay Roll, Personnel, and Stoces, by Type of Operation and Kind of Business: 1948

| Type of operation and kind of business | Estab-lish$\xrightarrow{\text { lish- }}$ ments (Number) | $\begin{gathered} \text { Sales, } \\ \text { entire } \\ \text { year } \\ \text { (Theorsand } \\ \text { dollars) } \end{gathered}$ | Operating expenses (inc. pay roll) |  | Pay roll, entire year <br> (Thousand dollars) | Activeproprie.tors,Novem-(er(Num-(Ner)be | Paid employees, workweek ended nearest- |  |  | Pay roll, workweek ended nearest- |  |  | Stocks on hand, end at cost <br> (Thousard dollars) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | $\begin{aligned} & \text { Amount } \\ & \text { (Thousand } \\ & \text { dollars) } \end{aligned}$ | $\begin{aligned} & \text { Per } \\ & \text { cont } \\ & \text { sof } \end{aligned}$ |  |  | $\left\|\begin{array}{l} \text { March } 15 \\ \text { (Number) } \end{array}\right\|$ | July 15 (Number) | (Number) | March 15 <br> (Dollars) | July 15 (Dollats) | Nov. 15 <br> (Dollars) |  |
| Type by Kind of Business--Continued |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Merchant wholesalers-Continued |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Yaste materials. | 4 | $\frac{26,106}{17,288}$ | 4,158 |  | $\frac{2,423}{1,519}$ | - 76 | 1,068 | 1,079 | 1,100 | 43,091 | 43,801 | 48,851 | 1,175 |
| Iroh, steel scrap......................... | 35 | 17,288 8,818 | 1,609 | 18.2 | +904 | 36 | 395 | 4.04 | 399 | ${ }_{16,713}^{26,378}$ | 26,926 16,876 | 16, 314 | ${ }_{414}^{761}$ |
| Other merchant wholesalers. | 178 | 115,384 | 7,545 | . 5 | 4,345 | 92 | 1,492 | 1,500 | 1,570 | 77,367 | 79,369 | 83,859 | 5,470 |
| Automobiles, other motar veli Amusement, | 35 13 | 15,681 1,719 | ${ }^{2,265}$ | 14.4 <br> 15.3 | 1,459 | ${ }_{11}^{26}$ | 457 <br> 38 <br> 8 | 480 42 | 508 50 | 25,377 $\substack{\text { 2010 }}$ |  | 29,397 2,982 2,98 | 1,898 |
| Books, periodicals, newspapers | 20 | 4,416 | 636 | 14.4 | 415 | 13 | 181 | 168 | 186 | 7,357 | 7,061 | 7,515 | 141 |
| Coal, coke. | 18 | 64,888 | 1,217 | 1.9 | 525 | 4 | 131 | 129 | 127 | 10,210 | 10,853 | 10,758 | 25 |
| Farm supplies | 31 | 16,571 | 1,449 | 8.7 | 858 | ${ }^{9}$ | 362 | 352 | 354 54 54 | 15,662 | 15,451 | 15,265 | 2,064 |
| ${ }_{\text {Jewelry }}^{\text {Petroleum and products............................................. }}$ |  | 1,254 | ${ }_{59}^{228}$ | 18.2 | 99 | $8_{8}^{8}$ |  | 46 | 51 | 1,638 | 1,776 | 2,063 | 207 |
| Petroleus and products.................... | 200 | 3,384 7,471 | 549 938 | 16.2 <br> 12.6 |  | $2{ }^{9}$ | $\begin{array}{r}75 \\ 204 \\ \hline\end{array}$ | $\begin{array}{r}68 \\ 215 \\ \hline\end{array}$ | 74 220 | 4,811 10,302 | 3,976 11,198 | 4,940 10,939 | 208 617 |
| Manufacturers' sales branches (with stocks), total | 215 | 253,037 | 22,604 | 8.9 | 12,426 | 2 | 3,875 | 4,063 | 4,021 | 238,100 | 247,685 | 247,399 | 14,143 |
| Groceries, confectionery, | 70 | 129,062 | 8,584 | 6.6 | 4,243 |  | 1,397 | , 13 | 1,439 | 79,039 | 81,150 | 83,634 | 5,241 |
| Farm products (edible)...... | 23 | 10,828 | 2,049 | 18.9 | ${ }_{384}$ |  | 367 |  |  | $\begin{array}{r}18,118 \\ 6,553 \\ \hline\end{array}$ | 24,782 |  |  |
| Furniture, home furnishings.. | , | 1,628 | 280 | 17.2 | 168 |  | 46 | 47 | 48 | 2,841 | 2,963 | 3,182 | 97 |
| Automotive equipment, tires and tubes.......... | 8 | 21,043 | 1,668 | 7.9 | 788 |  | 233 | 262 | 260 | 14,620 | 15,901 | 18,715 | 2,472 |
| Klectrical goods. | 3 | 4,015 | ${ }_{6} 266$ | ${ }^{6.6}$ | 115 |  | ${ }^{28}$ |  | 33 | 1,833 | 2,182 | 2,225 |  |
| Hardware, pluming, heating..................... | 7 | 4,6,1 | ${ }_{784}^{691}$ | 14.5 | 368 478 | ... | 118 | 122 203 | 127 198 | $\xrightarrow{6,853} 9$ | 7,192 10,066 | $\begin{gathered} 7,863 \\ 10,150 \end{gathered}$ | 341 530 |
| Machinery, equipment, supplies. | 55 | 19,081 | 4,473 | 23.4 | 3,286 | 2 | 887 | 882 | 920 | 67,938 | 63,957 | 63,985 | 1,891 |
| Cormercial machines, equipment. |  | 8,811 | 3,062 | 34.8 | 2,267 |  | 525 | 519 | 554 | 48,563 |  | 4, 579 | 675 |
| Industrial machinery, equipment, suppli | 7. | 975 | 186 | 19.1 |  | 1 | 29 | 29 | 27 | 1,784 | 1,759 | 1,788 | 197 |
|  | 5 | 2,005 7,290 | 696 596 | 34.9 | 550 352 |  | 209 124 | 210 124 | ${ }_{122} 12$ | 10,580 7,011 | 11,079 6,654 | 10, 846 6,772 | 637 388 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Other manufacture Farm supplies.. | 25 | 54,459 | ,039 | 5.6 | 1,617 |  | 508 | 539 | 487 | 31,190 | 31,898 | 29,353 | 2,070 |
| Manufacturers' sales branches, n.e.c... | 18 | 47,500 | 2,526 | 5.3 | 1,336 | ... | 404 | 48 | 395 | 24,729 | 27,324 | 24,245 | 2,943 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Groceries, confectionery, | 6 |  | 53 | 4.9 | 233 |  | 78 | 73 |  | 4,694 | 4,420 | 4,617 |  |
| Z1ectrical goods. | 9 | 9,071 | 250 | 2.8 | 94 |  | 20 | 20 | 21 | 1,598 | 1,754 | 1,944 |  |
| Hardvare, plubing, heating | ${ }^{7}$ | 11,093 | 502 | 4.5 | 184 |  | 39 | ${ }_{81}^{38}$ | 40 83 | 3,153 | 3,084 |  |  |
| Muchinery, equipment. suppli | 12 | 88,723 | 1,063 | 9.2 | 304 190 | i | 48 | ${ }_{52}$ | 52 | 2,945 |  |  |  |
| Menufacturers' ssles offices, | 23. | 105,237 | 3,698 | 3.5 | 700 |  | 170 | 170 | 169 | 15,268 | 14,703 | 14,800 |  |
| Agents, brokers, to | 314 | 351,079 | 11,743 | 3.3 | 5,218 | 272 | 1,994 | 1,643 | 3,431 | 81,189 | 72,449 | 147,366 | 1,184 |
| Groceries, confectionery, meats. | 59 | 71,989 | 1,718 | 2.4 | 860 | 60 | 315 | 307 | 303 | 16,494 | 16,178 | 16,592 | 204 |
| Farm products (edible). Dairy, poultry products. Fruits, vegetables (fresh) | 29. | 21,020 | 588 | 2.8 | 229 | 28 | 59 | 95 | 62 | 4,401 | 5,329 | 4,338 | 19 |
|  | 5 | 6,728 | 173 | 1.7 |  |  |  |  |  |  |  |  |  |
|  | 24 | 14,292 | 473 | 3.3 | 198 | 21 | 47 | 82 | 50 | 3,661 | 4,573 | 3,747 | 19 |
| Drugs, chentcals, allied products.............. Dry goods, apparel. | 4 | $\begin{aligned} & 1,028 \\ & 1,391 \end{aligned}$ | 58 74 | 5.6 5.3 | 27 3 | 3 <br> 4 <br> 4 | ${ }_{2}^{6}$ | ${ }_{2}^{8}$ | ${ }_{2}^{8}$ | 415 58 | 576 58 | 547 58 | 1 |
| Farm products (raw materials) Livestock Tobacco (leaf) Farm products (inedible), д.e.c. | 118 | 195,471 | 6,589 | 3.4 | 3,079 | 2 | 1,349 | 972 | 2,792 | 40,733 | 30,547 | 105,868 | 682 |
|  |  | 79,240 | 1,111 | 1.4 |  |  |  |  |  | 11,375 | 11, 565 | 11,958 |  |
|  |  | 109,465 6,766 | 5,395 | 4.9 1.2 | 2,477 42 | 6 | 78 18 | 359 18 | 2,178 18 | 28,390 | 18,056 | 92,968 ${ }^{942}$ | 654 |
| Automotive equipment, tires and tubes. <br> Electrical goods. <br> Hardware, plumbing, heating. <br> Lumber, construction materials. |  |  | 16 |  | 102 |  | 23 | 23 | 23 | 1,895 | 1,895 | 1,895 | 11 |
|  |  | 3,183 | 155 | 4.9 | 31 |  | 16 | 15 | 14 |  |  |  |  |
|  | 12 | 9,201 | 567 | 6.2 | 193 | 11 | 29 | 30 | 32 | 3,267 | 3,807 | 3,811 | 15 |
|  |  | 5,151 | 277 | 5.4 | 103 |  | 16 | 19 | 20 | 2,000 | 2,139 |  |  |
| Machinery, equipment, supplies.. Industrial machinery, equant. Other machinery, equipment, supplieplies supplies. | 29 | 8,301 | 686 | 8.3 | 236 | 28 | 63 | 64 | 68 | 4,279 | 4,328 | 4,506 | 24 |
|  |  |  |  | 11.0 |  |  |  |  |  |  |  |  |  |
|  |  | 3,367 3,707 | 312 240 | 9.2 6.5 | 134 50 | 110 | 25 19 | 25 20 | 29 19 | - ${ }_{\text {2,408 }}$ | 2,454 | -923 | 75 42 |
| Metals, metal work (exc. scrap) <br> Agents and brokers, n.e.c. | $33^{3}$ | $\begin{gathered} 1,560 \\ 28,414 \end{gathered}$ | 811 | $\begin{aligned} & 3.3 \\ & 3.8 \end{aligned}$ | 332 | 1 27 | 1 | 105 | 102 | 6,444 | $\begin{array}{r} 4,49 \\ 6,374 \end{array}$ | $\begin{array}{r} 439 \\ 6,457 \\ \hline \end{array}$ | 126 |
| Assemblers (matily farm products), total......... | 245 | 88,104 | 11,340 | 12.9 | 5,858 | 23. | 4,385 | 2,225 | 5,386 | 133,525 | 67,529 | 168,367 | 5,079 |
| Farm producta (edible) <br> Dairy, poultry products. Fruits, vegetables (fresh). |  | 34,243 | 2,814 | 8.2 | 1,3*1 |  | 690 | 979 | 793 |  | 28,039 | 28,099 |  |
|  |  |  |  |  |  | 32 |  | 351 | 227 | 7,262 | 11,256 | 8,903 | 631 |
|  | 36 | 22,092 | 1,845 | 8.4 | 924 | 28 | 495 | 628 | 566 | 21,232 | 16,783 | 19,196 | 1,656 |
| Farm products (raw meterials)............... | 29 | 12,395 | 425 | 3.4 | 184 |  | 80 | 74 | 176 | 2,940 | 2,680 | 5,452 | 87 |
| Cotton. <br> Livestock. <br> Tobacco (1ear) <br> Farm products (inedible), n.e.c | 10 | 2,78 | 11 | 4.0 |  | 13 | 18 | 14 |  |  | 620 | 1,630 |  |
|  |  | 7,442 | 155 | 2.1 | 50 | 10 | 32 | 29 |  | 1,120 | 1,02 | 1,146 | 24 |
|  |  | 1,211 | 65 | 9.8 5.4 | 57 28 | ${ }_{5}^{3}$ | 17 13 | 19 19 | 88 13 | 511 532 | ${ }_{4}^{562}$ | $\stackrel{2,139}{537}$ |  |
| Other assemblers. <br> Fish, sea foods (fresh) <br> Other assemblers. |  |  |  |  | 333 | 143 |  | 1,172 | 4,417 | 102,091 | 36,810 | 134, 816 |  |
|  | 130 <br> 136 <br> 14 |  |  | 32.1 |  | 126 |  |  | 3, | 87, | 29, |  |  |
|  |  | 21, | 1,575 |  | 724 | 17 | 635 | 242 | 756 | 14,480 | 6,824 | 20,825 | ,510 |
| Other assemblers................................ ADYNISTRATIVE, AUXITARY UNits |  |  |  |  |  |  |  |  |  |  |  |  |  |
| State, total....................... type of operation | 26 | 38,590 | п.a. | п.a. | 4,814 |  | 1,241 | 1,263 | 1,242 | 90,635 | 95,869 | 94,071 | 3,582 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Merchant wholesalers.... | $19$ | $\begin{gathered} (x) \\ (x) \\ (x) \end{gathered}$ | n.a. n.a. | $\begin{aligned} & \text { n.a. } \\ & \text { n.a. } \end{aligned}$ | $\begin{array}{r} 810 \\ 4,004 \end{array}$ | $\ldots$ | $\begin{aligned} & 2046 \\ & 1,037 \end{aligned}$ | $\begin{array}{r} 206 \\ 1,059 \end{array}$ | $\begin{array}{r} 217 \\ 1,025 \end{array}$ | $\begin{aligned} & 14,309 \\ & 76,326 \end{aligned}$ | $\left.\begin{aligned} & 15,260 \\ & 80,609 \end{aligned} \right\rvert\,$ | $\begin{aligned} & 14,771 \\ & 79,300 \end{aligned}$ | 2,937 645 |

Table 102.—STANDARD METROPOLITAN AREAS
Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948

| Metropolitan area, type of operation, and kind of business | Establish ments <br> (Num ber) | Sales, entire year <br> (Thousand dollars) | Pay roll, entire year <br> (Thousand dollars) | Active proprietors, Novem ber <br> (Num bet) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  | Metropolitan area, type of operation, and kind of business | Estab-lishments (Num ber) | Sales, entire year <br> (Thousand dollars) | Pay roll, entire year <br> (Thousand doilars) | Active proprietors, Novem ber (Number) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | $\begin{aligned} & \mathrm{Em}_{\mathrm{m}} \\ & \text { ployes } \\ & \text { (Num- } \\ & \text { ber) } \end{aligned}$ | Pay roll <br> (Dollars) |  |  |  |  |  | $\begin{aligned} & \text { Em- } \\ & \text { ployees } \\ & \text { (Num- } \\ & \text { ber) } \end{aligned}$ | Pay roll (Dollars) |
| NORFOLK-POATSMOUTH METROPOLITAN AREA, ${ }^{1}$ total.... | 524 | (x) | (x) | (x) | (x) | (x) | RICHMOND METROPOLITAN AREA, ${ }^{2}$ <br> total. . . . . . . . . . . . . . . . . . . . . . <br> Administrative, auxiliary units.... <br> Wholesale establishments............ <br> WHOLESALE ESTABLISHMENTS <br> Type of Operation | 652 | (x) | 36,512 | 286 | 11,256 | 703, 951 |
| Administrative, auxiliary urits Wholesale establishments........ <br> WHOLESALE ESTABLISHMENTS | $\begin{array}{r} 10 \\ 514 \end{array}$ | $\begin{aligned} & \hline(x) \\ & 452,197 \end{aligned}$ | $\begin{gathered} (x) \\ 21,270 \end{gathered}$ | $\begin{aligned} & \hline(x) \\ & 305 \end{aligned}$ | $\begin{aligned} & 1(x) \\ & 7.599 \end{aligned}$ | $\begin{gathered} (x) \\ 426,882 \end{gathered}$ |  | 16 636 | $(x)$ 649,587 | $\begin{array}{r} 2,792 \\ 33,720 \end{array}$ | 286 | $\begin{array}{r} 680 \\ 10,576 \end{array}$ | $\begin{array}{r} 53,993 \\ 649,958 \end{array}$ |
| Type of Operation |  |  |  |  |  |  | Merchant wholesalers.............. | 423 | 329, | 23 | 215 | 6,876 | 437,107 |
| Merchant wholes | 372 | 218,600 | 15,3 | 228 | 5,105 | 299,341 | Manuracturers' sales branches, offices, total... Soles branches (with stocks)...... Sales offices (without stocks)... |  |  |  |  |  |  |
| Manufacturers' sales branches, offices, total. | 54 | 139,774 | 2,968 | .. | 965 | 64,146 |  | 111 78 38 | 197,325 | 7,114 6,320 | 1 | 2,185 | $\frac{139,110}{122,647}$ |
| Sales branches (with stocks) Sales offices (without stock | $\begin{aligned} & 42 \\ & 12 \end{aligned}$ | $\begin{aligned} & 48,925 \\ & 90,849 \end{aligned}$ | $\begin{array}{r}2,384 \\ \hline 884\end{array}$ |  | 823 142 | $\begin{aligned} & 52,421 \\ & 11,725 \end{aligned}$ |  | 33 | 50,364 36,919 | 794 1,110 | 13 | 206 366 | 16,463 22,996 |
| Petroleum bulk stations, termina Agents, brokers....................... | 22 <br> 55 <br> 11 | 37,000 <br> 44,248 <br> 12,575 | $\begin{array}{r}897 \\ \hline 599 \\ \hline\end{array}$ | 17 50 | 275 181 1.073 | $\begin{aligned} & 16,327 \\ & 10,568 \end{aligned}$ | Assemblers (mainly farm products).. <br> Type by Kind of Business | 5 | 2,909 | $\begin{array}{r}2,204 \\ \hline 106\end{array}$ | 54 3 | 1,16 | 1,893 |
| Assemblers (mainly farm products <br> Type by Kind of Business | 11 | 12,575 | 1,458 | 10 | 1,073 | 36,000 | Merchant wholesalers, total........ | 423 | 329,554 | 23,186 | 215 |  | 437,107 |
| rchant | 372 | 218,600 | 15,388 | 228 | 5,105 | 299,341 | Groceries, confectionery, meats.. Groceries (general line)....... Confectionery. | 4 | 20,0 | 1,107 | 34 | 435 | $\begin{array}{r} 10,558 \\ 2,886 \end{array}$ |
| Groceries, confectionery, meats... Groceries (general line). Confectionery.. | 61 | 43,403 | 2,313 | 43 | 933 | 45,481 |  | 7 | $\begin{array}{r} 10,278 \\ 1,057 \end{array}$ | $\begin{aligned} & 529 \\ & 141 \end{aligned}$ |  | 50 |  |
|  | 15 | 24,455 | 1,173 | 5 | 423 | 20,564 | Fish, sea foods. <br> Meats and meat products. | 7 | 1,984 | ${ }^{141}$ | 2 <br> 8 | 29 985 |  |
|  | 10 | 2,041 | 131 | 8 | 56 | 2,360 |  | $\begin{array}{r}7 \\ 12 \\ \hline\end{array}$ |  | 103 | 12 | 48 | $\begin{aligned} & 1,983 \\ & 5,867 \end{aligned}$ |
| Fish, sea foods. | 6 | 4,091 | 262 | 11 | 98 | 4,134 | Meats and meat products......... Other grocery, food specialties |  | 4,911 | 268 |  | 111 |  |
| Neats and meat products........ | 13 | 8,806 | 503 | 6 | 178 | 9,218 | Farm products (edible)............. Dairy, poultry products.. Fruits, vegetables (fresh)..... | $\frac{35}{16}$ | 20,065 | 1,681 | 22 | 620 | 33,132 |
| Other grocery, food specialties. | 17 | 4,010 | 244 | 13 | 178 | 9,205 |  |  | 10,280 | 1,306 | 10 | 478 |  |
| Farm products (edible)............. Dairy, poultry products.......... Fruits, vegetables (fresh)...... | 27 | 9,173 | 502 | 32 | 213 | 9,656 |  | 19 | 9,785 | 375 | 12 | 142 | 6,399 |
|  | 14 | 5,689 3,484 | 357 145 | 19 | 150 63 | 6,451 | Beer, wines, distilled spirits... Drugs, chemicals, allied products |  | $\begin{array}{r} 5,488 \\ 13,699 \end{array}$ | $\begin{array}{r} 391 \\ 1,537 \end{array}$ | $\begin{array}{r}17 \\ 8 \\ \hline\end{array}$ | 175435 | $\begin{array}{r} 6,410 \\ 29,308 \end{array}$ |
|  | 13 | 3,484 | 145 | 13 | 63 | 3.215 |  | 17 |  |  |  |  |  |
| er, wines, distilled spirits... | 15 | 8,02 | 608 | 10 | 182 | 10,464 | Dry goods, apparel. Clothing, furnishings, footwear Dry goods.......................... | 14 | 18,048 | 1,480 | 10 | 402 | 28,861 |
| Drugs, chemicals, allied products. Drugs. Industrial chemicals, paints.... | 14 | 10,794 |  | 3 | 175 | 13,032 |  |  | 6,547 |  |  | 114 | 8,951 |
|  | , |  | 396 |  | 104 |  |  | 5 | 11,501 | 1,013 | 3 | 288 |  |
|  | 10 | 3,397 | 248 | 3 | 7 | 6,017 | Furniture, home furnishings...... Furniture (household, office).. Home furnishings, floor coverings | 12 | 4,547 | 480 |  | 150 | 10,245 |
| Tobacco and products (exc. leaf).. | 8 | 14,353 | 682 | 4 | 197 | 12,539 |  | $\stackrel{4}{8}$ | $\begin{aligned} & 1,413 \\ & 3,134 \end{aligned}$ | 170 |  | 45 | 3,148 7,097 |
| Dry goods | 15 | 4,185 | 240 | 15 | 82 | 4,976 | Paper and its products............ Farm products (raw materials).... Automotive equipment,tires,tubes. | $\begin{aligned} & 12 \\ & 12 \end{aligned}$ | 13,79357,826 | $\begin{array}{r}1,473 \\ \hline 856 \\ \hline, 365\end{array}$ | 4 | $\begin{aligned} & 321 \\ & 114 \\ & 77 \end{aligned}$ | $\begin{gathered} 29,241 \\ 9,844 \\ 51,988 \end{gathered}$ |
| Clothing, furnishi | 11 | 2,492 | 128 | 14 | 46 | 2,608 |  |  |  |  |  |  |  |
| Dry goods..... | 4 | 1,693 | 112 | 1 | 36 | 2,368 |  | 50 | 17,217 | 2,365 |  |  |  |
| Furniture, home furnishings....... Furniture (household, office)... Home furnishings, floor coverings | 6 | 1,312 | 107 | 2 | 39 | 1,679 | Electrical goods..................... General line, apparatus, supplies Elect. appliances, specialties. | 22 | 29,401 | 2,242 | 8 | 636 | 42,898 |
|  | 3 | $\begin{array}{r}377 \\ 935 \\ \hline\end{array}$ | 40 | 2 | 22 | 721 |  |  | 14,574 | 1,132 |  | 307 | 23,514 |
|  | 3 |  | 67 | . | 17 | 958 |  | 14 | 14,827 | 1,110 | 8 | 329 | 19,384 |
| Peper and its produ | 7 | 3,570 | 508 | 1 | 163 | 8,458 | Herdwa | 15 | 17,381 | 1,664 | 4 | 382 | 24,526 |
| Automotive equipment,tire | 20 | 4,259 | 730 | 7 | 224 | 12,939 | Hardware. Plumbing, heating equipt, spls. | 6 9 | 9,663 7,718 | 1,049 | 2 | 196 | $\begin{aligned} & 13,83 \\ & 11,44 \end{aligned}$ |
| Electrical goods................. | 22 | 21,521 | 1,228 | 9 | 333 | 26,406 |  | 25 | 8,683 | 673 | 5 | 248 | 12,44, |
| General line, apparatus, supplies. Elect, appliances, specialties.. | 11 | 8,807 12,714 | 565 |  | 159 174 | $\begin{aligned} & 10,294 \\ & 16,112 \end{aligned}$ | Lumber, construction alteria Lumber, millwork............ | 11 | 4,409 | 345 | 5 | 126 | 6,408 |
| Elect. appliances, specialties.. | 11 | 12,714 | 663 | 9 | 174 | 16,112 | Other construction materia | 1 | 4,274 | 328 | 2 | 122 | 6,036 |
| Hardware, plumbing, Hardware......... | 16 | $\frac{11,935}{4,586}$ | 1,080 | $\frac{3}{2}$ | 321 | 18,063 | Machinery, equipment, supplie | 88 | 33,417 | 4,053 | 46 | 1,172 | 76,782 |
| Hardware......................... | 8 | 4,586 | 484 596 | 2 1 | 186 | $\begin{aligned} & 8,213 \\ & 9,850 \end{aligned}$ | Commercial machines, equipmen | 19 | 3, 4,544 | 733 | 11 | 1,229 | 13,916 |
| Lumber, constructio | 18 | 15,649 | 993 | 4 | 287 | 16,982 | Construction machinery, equipment Industrial mach., equipt, spls | 23 | 7,621 | 781 1,148 | 16 | 196 | 15,427 19,657 |
| Lumber, millwork. . . | 9 | 11,659 | 578 | 4 | 156 | 9,725 | Professional equipment,supplies | 11 | 4,222 | 557 | 3 | 166 | 11,880 |
| Other construction materials | 9 | 3,990 | 415 | .. | 131 | 7,257 | Service estab. equipt, supplies | 21 | 3.247 | 523 | 11 | 188 | 9,168 |
| Machinery, equipment, suppl | 77 | 28,177 | 3,471 | 47 | 1,098 | 72,392 | Other machinery, equipt, |  | 4,851 | 310 | ... | 103 | ,734 |
| Commercial machines, equipmed | 14 | 2,143 | 368 | 5 | 102 | 7,426 | Metals, metal work (exc, scrap).. | 5 | 3,468 | 394 |  | 117 | 6,626 |
| Industrial mach., equipt, spls.. | 16 | 14,972 | 1,893 | 6 | 601 75 | 42,733 3,659 | ste materials... | 13 | 5,110 | 640 | 3 | 248 | 12,292 |
| Frofessional equipment, supplies. | 17 | 1,151 | 178 | 14 | 75 | 3,659 5,360 | Iron, steel scrap | 13 | 2,091 | 258 |  | 102 | $\frac{12,292}{5,194}$ |
| Service estab. equipt, supplies. | 17 | 1,861 7,270 | 277 703 | 16 | 208 | 5,360 12,306 | Other scrap, waste materials | 8 | 3,019 | 382 | 3 | 146 | 7,098 |
| Other machinery, equipt, spls... |  | 780 | 52 | 2 | 16 | 908 | Other merchant wholesalers. | 49 | 61,322 | 2,150 | 28 | 650 | 40,251 |
|  |  |  |  |  |  |  | Automobiles,other motor vehicles |  | 5,571 | 695 | 8 | 182 | 12,163 |
| Metals, metal work (exc. | 6 | 1,227 | 264 | $\ldots$ | 89 | 5,280 | Amusement, sporting goods...... |  | 971 | 108 | 3 | 27 | 1,537 |
| Waste materials | 16 | 9,926 | 911 | 26 | 387 | 19,587 | Farm supplies | 6 | 3,756 | 151 | 3 | 68 | 2,826 |
| Iron, steel scrap. | 7 | 8,055 | 722 | 10 | 308 | 16,446 | Jewe1ry....... | 4 | 422 | 55 | 3 | 29 | 1,168 |
| Other scrap, waste ma | 9 | 1,877 | 9 | 16 | 79 | 3,141 | Petroleum and products......... | 13 | 951 15,601 | 77 801 | 3 7 | 23 245 | 1,331 14,734 |
| Other merchant wholesalers.. | 4 | 31,095 | 1,107 | 22 | 382 | 21,397 | Merchant wholesslers, n.e.c.... | 13 | 15,601 | 801 | 7 | 245 | 14,734 |
| Automobiles, other motor vehicl | , | 1,736 | 163 | 2 | 54 | 3,564 | Manufacturers' sales branches (with |  | 146,961 |  | 1 | 1.979 |  |
| Amusement, sporting goods....... | 6 | 312 | 13 | 6 | 10 | 831 | Stocks), total..................... | 78 | $\frac{146,961}{60,298}$ | 6,320 | 1 | +1,979 | $\frac{122,647}{38,379}$ |
| Hooks, periodicals, newspapers.. | 4 | 1,366 | 135 | 2 | 58 | 2,549 | Groceries, confectionery, meats.. |  | 60, 2,190 | 1,979 |  | 78 | 3,805 4,8, |
| Coal, coke.... | 5 | 18,985 | 145 | $\cdots$ | 28 | 2,239 6,647 | Electrical goods............... |  | 4,015 | 115 |  | 33 | 2,225 |
| Farn supplies............. | 7 5 | 4,411 | 373 59 | 2 | 136 20 | 6,647 1,866 | Machinery, equipment, supplie | 25 | 13.507 | 1,842 | 1 | 520 | 35,729 |
| Merchant wholesalers, ne | 14 | 3,261 | 219 | 10 | 76 | 3,701 | Manuf' ' sales branches, n.e. | 23 | 66,942 | 2,122 |  | 92 | 41,509 |
| Manufacturers' sales branches (with stocks), total. | 42 | 48,925 | 2,384 |  | 823 | 52,421 | Manufacturers' sales offices (without stocks), total..... | 33 | 50,364 | 79 |  | 206 | 16,463 |
| Groceries, confectionery, meats |  | 30,650 |  |  | 320 |  | Electrical goods... | 4 | 1,708 | 25 |  | 5 | 607 |
| Drugs, chemicals, allied products. | 3 |  | 56 |  | 16 | 1,149 | Machinery, equipment, | 6 | 8,363 | 88 |  | 26 | 1,878 |
| Machinery, equipment, supplies.... | 11 | 2,221 | 466 |  | 124 | 9,551 | Manurs | 23 | 40,293 | 681 |  | 175 | 3,978 |
| Manur' ' sales branches, n.e.c.. | 15 | 15,508 | 944 |  | 363 | 23,170 | Agents, brokers, | 74 | 82,880 | 2,204 | 54 | 1,103 | 48,852 |
| Agents, brokers, total. | 55 | 44,248 | 559 | 50 | 181 | 10,568 | Groceries, confec | 19 | 27,705 | 36 | 14 | 139 | 8,237 |
| Groceries, confectionery, meats... | 20 | 25,470 | 296 | 22 | 106 | 5,375 | Farm products (raw materials) | 4 | 14,428 | 1,140 | 1 | 825 | 28,031 |
| Farm products (edible)..... | 6 | 5,568 | 97 | 6 | 19 | 1,862 | Hardware, plumbing, heating...... | 9 | 8,905 | 187 | 7 | 29 | 3,712 |
| Farm products (raw materials). | 3 | 2,302 | 11 | 4 | 12 | 212 | Lumber, construction materials... | 3 | 946 | 24 | 1 | 6 | 609 |
| Machinery, equipment, suppli | 5 | 2,006 | 26 | 3 | 10 | 563 | Machinery, equipment, supplies... | 18 | 5,213 | 191 | 16 | 48 | 3,559 4,106 |
| Agents and brokers, n.e. | 21 | 8,902 | 129 | 15 |  | 2,556 | Agents and brokers, n.e.c | 15 | 18,548 | 218 | 11 | 45 | 4,106 |

See footnotes at end of table.

Table 102.-STANDARD METROPOLITAN AREAS-Continued
Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948


* Proprietors of unincorporated businesses.
$x$ Withheld to avoid disclosure
n.e.c. Not elsewhere clessifi

Consists of Norfolk and Princess Anne Counties; and Norfolk, Portsmouth, and South Norfolk cities
${ }^{2}$ Consists of Chesterfield and Henrico Counties and Richnond city,
3 Consists of Roanoke County and Roanoke c1ty.

Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE ${ }^{1}$
Establishments, Sales, Pay Roll, and Personnel-Total; Establisements and Sales-Merchant Wholesalers and Other Operating Types: 1948

| County and city | Total |  |  |  |  |  | Merchant wholesalers |  | Other operating types |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Establishments <br> (Number) | Sales, enrise year <br> (Thousand dollats) | Pay roll, entire year <br> (Thousand dollars) | Active proprietors,* November (Number) | Paid employees and pay roll, workweek ended nearest Nav. 15 |  | Estahlishments <br> (Number) | Sales, enrise year <br> (Thousand dollats) | Establishments <br> (Number) | Sales, entire year <br> (Thousand dollars) |
|  |  |  |  |  | Employees <br> (Number) | Pay roll (Dollars) |  |  |  |  |
| State, total. | 3,026 | 2,072,060 | 103,940 | 1,856 | 40,867 | 2,231,528 | $\ldots$ | $\ldots$ | $\ldots$ | $\ldots$ |
| Administrative, auxiliary Wholesale establisiments. | $\begin{array}{r} 26 \\ 3,000 \end{array}$ | $\begin{array}{r} 38,590 \\ 2,033,470 \end{array}$ | $\begin{array}{r} 4,814 \\ 99,126 \end{array}$ | 1, 985 | $\begin{array}{r} 1,242 \\ 39,625 \end{array}$ | $\begin{array}{r} 94,071 \\ 2,037,457 \end{array}$ | 1,753 |  | 1, 347 | 1,060,935 |
| Accomack County. | 95 | 18,945 | 929 | 86 | 742 | 27,356 | 17 | 5,016 | 78 | 13,929 |
| Albermarle County. | 11 | 4,417 | 124 | 8 | 68 | 2,345 | 5 | 1,087 | 6 | 3,330 |
| Alleghany County. | 12 | 3,829 | 218 | 3 | 92 | 4,238 | 4 | 1,812 | 8 | 2,017 |
| Amelia County............. | .. | ... |  | ... | $\ldots$ | ... | - | ... | ... | - |
| Amherst County.............. | ... | $\ldots$ | $\ldots$ | $\ldots$ | $\ldots$ | $\ldots$ | $\ldots$ | $\ldots$ | $\ldots$ | $\ldots$ |
| Appomattox County... | 1 | (x) | (x) | (x) | (x) |  |  |  | 1 | (x) |
| Arlington County ${ }^{\text {a }}$ | 35 | 31,709 | 1,624 | 17 | 535 | 35,001 | 28 | 13,137 | 7 | 18,572 |
| Aupusts County..... | 5 | $\left(x^{1,330}\right.$ | (x) 29 | (x) 7 | (x) 18 | (x) 630 | $\cdots$ | ... | 5 | ( 1,330 |
| Bath County.......... <br> Bedford County....... | 13 | (x) 4,537 | ${ }^{(x)} 210$ | (x) 2 | (x) 83 | (x) 4,441 | $\cdots$ | 2,238 | 1 | (x) 2,299 |
| Bland County.... | 2 | (x) | (x) | (x) | (x) | (x) | 1 | (x) | 1 | (x) |
| Botetourt County. | 2 |  | (x) 5 | (x) |  |  |  |  | 2 |  |
| Brunswick County. Buchanan County... | 9 | 3,453 3,157 | (x) $\begin{array}{r}55 \\ 169\end{array}$ | (土) $\begin{aligned} & 4 \\ & 5\end{aligned}$ | (x) $\begin{aligned} & 45 \\ & 43\end{aligned}$ | 1,906 3,526 | 3 3 | 298 2,103 | 6 3 | 3,155 1,054 |
| Buckingham Courty.......... | 2 | (x) |  | (x) |  | (x) ${ }^{\text {a }}$ | 1 | $(\mathrm{x}){ }^{2,103}$ | 1 | (x) ${ }^{1,054}$ |
| Campbell County.. | 19 | 10,173 | 228 | 14 | 131 | 6,429 | 5 | 1,108 | 14 | 9,065 |
| Caroline County.. | 3 | 591 | 15 | 2 | 8 | 311 |  |  | 3 | 591 |
| Carroll County....... | 10 | 5,304 | 101 | 8 | 54 | 2,411 | 5 | 1,027 | 5 | 4,277 |
| Charles City County... | $\ldots$ |  | $\ldots$ | $\cdots$ | $\cdots$ |  | ... | .. |  |  |
| Cbarlotte County. | 3 | 915 | 12 | 3 | 14 | 221 | ... | ... | 3 | 915 |
| Chesterfield County. | 6 | 2,728 | 68 | 6 | 26 | 1,450 | 4 | (x) | 2 | (x) |
| Colonial Heights. | 4 | (x) | (x) | (x) | (x) | (x) | 3 | (x) | 1 | (5) |
| Remainder of County | 2 | (x) | (x) | (x) | (x) | (x) |  | (x) |  | (x) |
| Clarke County... | 2 | (x) | (x) | (x) | (x) | (x) | 1 | (x) | , | (x) |
| Craig County.......... | 18 |  |  | (x) | (x) 93 |  |  |  | 1 |  |
| Culpeper County.... | 18 1 | (x) ${ }^{5,661}$ | (x) 190 | $(x)^{12}$ | (x) 93 | (x) ${ }^{5,320}$ | . 7 | 2,620 | 11 | $(x)^{3,041}$ |
| Dickenson County.. | 3 | (x),353 | (x) 58 |  | (x) 22 | (1,070 | 3 | 1,353 | 1 |  |
| Dinwiddie County.. | - |  |  |  |  |  |  |  |  |  |
| Elizabeth City Coumty. | 11 | 3,016 | 146 | 23 | 54 | 2,730 | 7 | 1,721 | 4 | 1,295 |
| Essex County.......... | 9 | 2,453 | 208 | 6 | 77 | 3,070 | 7 |  | 2 |  |
| Fairfar County... | 7 | 2,264 | 157 | 10 | 71 | 3,368 | 5 | (x) | 2 | (x) |
| Falls Church......... | $\stackrel{2}{5}$ | (x) |  | (x) | (r) |  | 2 |  |  |  |
| Renainder of County.. | 5 | (x) | (x) | (x) | (x) | (x) | 3 | (x) | 2 | (x) |
| Fauquier County.. | 14 | 5,039 | 122 | 8 | 70 | 2,722 | 5 | 804 | 9 | 4,235 |
| Floyd Coumty... | $\cdots$ | $\cdots$ | ... | $\ldots$ | ... | ... | $\ldots$ | ... | $\cdots$ | ... |

Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE ${ }^{2}$ Continued
Establishments, Sales, Pay Roll, and Personnel-Total; Establishments and Sales-Merchant Wholesalers and Other Operating Types: 1948

| County and city | Total |  |  |  |  |  | Merchant wholesalers |  | Other operating types |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Establishments <br> (Number) | Sales, entire year <br> (Thousand dollars) | Pay roll, entice year <br> (Thousand dollars) | Active propriecors,* November <br> (Number) | Paid empioyees and pay roll, workweek ended nearest Nov. 15 |  | Establishments (Number) | Sales, entire year <br> (Thousand dollars) | Establishments <br> (Number) | Salcs, encire year <br> (Thousand dollars) |
|  |  |  |  |  | Employees <br> (Number) | Pay roll (Dollars) |  |  |  |  |
| Fluvanne County......... | 3 | 478 | 13 | 3 | 7 | 264 | 1 | (x) | 2 | (x) |
| Franklin County.... | 5 | 2,464 | 62 | 3 | 37 | 2,147 | 1 | (x) | 4 | (x) |
| Frederick County.. | 12 | 7,159 | 191 | 8 | 103 | 4,326 | 7 | $(x)^{1,857}$ | 5 | 5,302 |
| Giles County...... | 5 | 2,977 | 51 | 1 | 14 | 711 | 1 | (x) | 4 | (x) |
| Gloucester County........... | 17 | 3,072 | ( 253 | 18 | 281 | 8,063 | 5 | 1,526 | 12 | 1,546 |
| Goochland County............ | 1 | (x) | (x) 5 | (x) | (x) | (x) 974 | , | ... | 1 | $(\mathrm{x})$ |
| Grayeon County.......... | 4 | 1,438 |  | 1 |  | 974 | 2 | (x) | , |  |
| Greene County............... | 20 | 5,133 | 166 | -22 | $\because 74$ | 3,986 | $\cdots$ | 1, $\mathrm{mag}^{2}$ | 16 | 3,841 |
| Halifax County............. | 23 | 26,214 |  | 27 | 1,238 | 42,192 | 8 | 6,939 | 15 | 19,275 |
| South Boston... | 21 | (x) |  | (x) | (x) | (x) | 8 | (x) ${ }^{6,93}$ | 13 | (x) |
| Remainder of County.... | 2 | (x) | (x) | (x) | (x) | (x) |  |  | 2 | (x) |
| Henover County... | 5 | 463 | 32 | 3 | 20 | 610 | 4 | (x) | 1 | (x) |
| Henrico County......... | 18 | 20,811 | 671 | 7 | 248 | 15,290 | 8 |  | 10 |  |
| Henry County.. | 8 | 4,023 | 201 | 5 | 86 | (x),556 | 3 | 1,850 | 5 | 2,173 |
| Highland County........ | 1 | (x) | (x) 125 |  | (x) | (x) ${ }^{\text {a }}$ | . |  | 1 | (x) |
| Isle of Wight County... | 10 3 | 2,770 203 | 125 14 | 17 3 | 141 7 | 4,422 | 2 | (x) | 8 1 | $(\mathrm{x})$ |
| King and Queen County... |  | $\ldots$ | $\ldots$ | $\cdots$ | $\cdots$ | ... | $\ldots$ | $\cdots$ | $\ldots$ | ... |
| King George County......... | 7 | $\cdots$ | ... | $\ldots$ | $\cdots$ | $\ldots$ | - | $\cdots$ | $\ldots$ |  |
| King Villiam County.. | 7 | 2,294 | 85 | 7 | 41 | 1,507 | 2 | (x) | 5 |  |
| Lancaster County... | 37 | 5,722 | 723 | 37 | 770 | 25,986 | 3 | (x) 299 | 34 | $(\mathrm{x}, 423$ |
| Lee County....... | 10 | 3,554 | 71 | 7 | 34 | 1,543 | 8 |  | 2 | (x) |
| Loudoun County.. | 8 | 5,175 | 94 | 5 | 47 | 1,886 | 2 | (x) | 6 | (x) |
| Louisa County.. | 9 | 3,920 | 190 | 8 | 91 | 3,698 | 3 | (x) | 6 5 | (x) |
| Lunenbure County. | 7 | 9,340 | 98 | 9 | 91 | 3,619 | 2 | (x) | 5 | (x) |
| Madison County.. | $\cdots$ |  | $\cdots$ | $\cdots$ | 139 | , 11 | ; |  | ii |  |
| Mathews County.............. | 13 | 1,917 | 180 | 15 | 139 | 4,411 | 2 | (x) | 11 | (x) |
| Meaklenburg County.. | 36 | 14,258 | 296 | 41 | 312 | 12,150 | 11 | 1,459 | 25 | 12,799 |
| Middlesex County.. | 8 | 844 | 61 | 9 | 77 | 2,125 | 1 |  | 7 |  |
| Montgomery County. | 8 | 3,933 | 230 | 7 | 120 | 4,259 | 4 | 2,152 | 4 |  |
| Nansemond County. | 7 | 2,206 | 92 | 4 | 186 | 3,623 | 1 | (x) | 6 | $(\mathrm{x})$ |
| Nelson County......... | 4 | 404 | 10 | 6 | 5 | 210 | 2 | (x) | 2 |  |
| New Kent County... | 1 | (x) | (x) | (x) | (x) | (x) |  |  | 1 |  |
| Norfolls County.. | 17 | 17,949 | 847 | 13 | 463 | 17,086 | 6 | 2,370 | 12 | 15,579 |
| Northampton County. . | 24 | 6,806 | 536 | 18 | 455 | 14,645 | 4 | 425 | 20 | 6,381 |
| Northumberland County. | 11 | 1,544 | 138 | 8 | 146 | 3,373 | 2 |  | 9 | (x) |
| Nottowey County..... | 12 | 7,245 | 278 | 9 | 97 | 3,972 | 3 | (x) | 9 | (x) |
| Orange County... | 12 | 7,214 | 135 | 8 | 90 | 2,753 | 8 | 2,684 | 4 | 4,530 |
| Page County..... | 5 | 1,672 |  | (x) 4 | 20 | 1,130 | 2 | (x) | 3 | (x) |
| Patrick County..... | 2 | (x) | (x) 215 | (x) 7 | (x) | (x) | $\stackrel{7}{7}$ |  | 2 |  |
| Pitteylvania County. | 11 | 6,129 | 215 | 7 | 100 | 3,943 | 7 | 2,162 | 4 | 3,967 |
| Powhatan County.... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... |
| Prince Edward County. | 16 | 6,557 | 286. | 10 | 166 | 4,479 | 5 | 3,367 | 11 | 3,190 |
| Farmille.......... | 12 | 5,783 | 278 | 7 | 157 | 4,310 | 5 | 3,367 | 7 | 2,416 |
| Remainder of County.. | 4 | 774 | 8 | 3 | 9 | 169 | ... |  | 4 | 774 |
| Prince George County......... <br> Prince William County........ | $\cdots$ | 1,817 | $\because 0$ | $\because 6$ | 37 | 1,136 | 5 | (x) $\cdots$ | i | (x) |
| Frincess Anne Coumty. | 9 | 1,086 | 76 | 7 | 30 | 1,463 | 6 | 441 | 3 | 645 |
| Virginis Besch... |  |  | 24 |  | 11 | 496 | 2 | (x) | 2 | (x) |
| Remainder of County... | 5 | 460 | 52 | 6 | 19 | 967 | 4 | (x) | 1 | (x) |
| Pulaski County.. | 12 | 2,557 | 64 | 8 | 35 | 1,134 | 6 | 846 | 6 | 1,717 |
| Pulaski............ | 12 | 2,557 | 64 | 8 | 35 | 1,134 | 6 | 846 | 6 | 1,7II |
| Remainder of County.... | ... | ... | ... | ... | ... | ... | ... | ... | ... | ... |
| Rappahannock County. | 3 | 463 | 30 |  | 46 | 2,180 | 2 | (x) | 1 | (x) |
| Fichmond County... | 6 | 2,255 | 162 | 3 | 97 | 3,431 | 2 | (x) | 4 | (x) |
| Roanoke County.. | 8 | 3,448 | 149 | 5 | 56 | 3,823 | 6 | (x) | 2 | (x) |
| Salem....... | 6 | (x) | (x) | (x) | (x) | (x) | 4 | (x) | 2 | (x) |
| Remainder of County.. | 2 | (x) | (x) | (x) | (x) | (x) | 2 | (x) | ... |  |
| Rockbridge County. | 10 | 3,156 | 142 | 4 | 61 | 3,022 | 3 | (x) | 7 | (x) |
| Lexington............. | 5 | 2,193 | 119 |  | 48 | 2,519 | 3 | (x) | 2 5 | (x) |
| Remainder of County..... | 5 | 963 | 23 | 4 | 13 | 503 | ... | , | 5 | (x) |
| Rockingham County....... | 22 | 19,488 | 391 | 15 | 212 | 7,275 | 6 | 2,332 | 16 | 17,156 |
| सussell County.... | 3 | 1,216 | 29 | ... | 18 | 587 | 1 | (x) | 2 | (x) |
| Scott County...... | 6 | 1,385 | 60 | 6 | 32 | 1,279 | 3 | 636 | 3 | 749 |
| Shenandoah County........... | 16 | 4,307 | 138 | 13 | 80 | 2,645 | 6 | 1,679 | 10 | 2,628 |
| Styyth County.. | 17 | 3,620 | 173 | 14 | 85 | 3,450 | 13 | 2,529 | 4 |  |
| Marion... | 11 | 2,828 | 118 | 8 | 60 | 2,442 | 8 | (x) | 3 | (x) |
| Remsinder of County.. | 6 | -792 | 55 | 6 | 25 | 1,008 | 5 | (x) | 1 | (x) |
| Southampton County.. | 22 | 10,307 | 373 |  | 283 | 9,009 | 7 | (5,826 | 15 | 4,481 |
| Spotsylvanis County......... | 8 | 4,934 | 77 | 4 | 40 | 1,602 | 2 | (x) ${ }^{5}$ | 6 | (x) |
| Starford County. ............. | $\cdots{ }^{\text {. }}$ |  |  |  |  |  |  |  |  |  |
| Surry County.................. | 10 | (x) ${ }_{1,955}$ | (x) 59 | (x) 13 | (x) 29 | (x) ${ }_{1,236}$ | $\cdots$ | (x) $\cdots$ | 1 <br> 8 | $\begin{aligned} & (x) \\ & (x) \end{aligned}$ |
| Tazewell County... | 28 | 22,184 | 900 | 16 | 339 | 17,669 | 17 | 16,646 | 11 | 5,538 |
| Bluefield ${ }^{3}$. | 10 | 5,885 | 350 | 6 | 123 | 6,826 | 5 | 3,278 | 5 | c,607 |
| Remainder of County.. | 18 | 16,299 | 550 | 10 | 216 | 10,843 | 12 | 13,368 | 6 | 2,931 |
| Warren County........... | 17. | 9,768 | - 165 | 18 | 82 | 2,804 | 10 | 2,460 | 7 | 7,308 |
| Front Royel. . . . . . . . . Remainder of County. | 14 <br> 3 | $\begin{aligned} & 7,784 \\ & 1,984 \end{aligned}$ | 130 35 | 15 3 | 63 19 | 2,154 | 9 1 | $\left(\begin{array}{l}(x) \\ \text { ( })\end{array}\right.$ | 5 2 | (x) (x) |

Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE ${ }^{\underline{1}}$-Continued
Establighments, Sales, Pay Roll, and Personnel-Total; Establisgments and Sales-Merchant Wholesalers and Other Operating Types: 1948


* Proprietora of unincorporated businesses.
$x$ Withheld to svoid disclosure.
${ }_{2}^{1}$ Bosed on advance 1950 populstion estimates.
2 Classified as urben under special rule.
3 Locsted in Tazewell County, Vs., and Mercer County, W. Vs
4 Locsted in James City and York Counties but independent thereof.


## WHOLESALE TRADE-STATE STATISTICS

Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE
Establishmints, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948

| County, type of operation, and kind of business | Estab- <br> Lishments <br> (Num bet) | Sales, <br> entire year <br> (Thousand dollars) | Pay roll, entire year <br> (Thousand dollars) | Active propri, November <br> ( Num ber) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  | County, type of operation, and kind of business | Estab-lish-ments(Num-(Ner) | Sales, <br> entire <br> year <br> (Thousand dollars) | Pay roll, entire year <br> (Thousand dollars) | Active propri Novern ber <br> ( Num ber) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | $\begin{gathered} \text { Em- } \\ \text { ployees } \\ \text { (Num- } \\ \text { ber }) \end{gathered}$ | Pay roll (Dollars) |  |  |  |  |  | $\begin{gathered} \text { Em } \\ \text { ployees } \\ \text { (Num } \\ \text { ber) } \end{gathered}$ | Pay roll <br> (Dollars) |
| ACCOMACK COLNTY, total...... | 95 | 18,945 | 929 | 86 | 742 | 27,356 | al.... | 444 | (x) | (x) | (x) | (x) | (x) |
|  | 17 | 5,016 | 191 | 12 | 93 | 3,752 | Administrative, auxiliary units..... | $435$ | $\begin{gathered} (x) \\ 406,308 \end{gathered}$ | $\begin{aligned} & (x) \\ & 18,547 \end{aligned}$ | $\begin{gathered} (\mathrm{x}) \\ 234 \end{gathered}$ | $\begin{gathered} (x) \\ 6,463 \end{gathered}$ | $\begin{gathered} (x) \\ 374,349 \end{gathered}$ |
| Merchant wholesalers, total......... <br> Groceries, confectionery, meats... <br> Lumber, construction materials.... <br> Merchant wholesalers, n.e.c....... | 6 | 702 103 4 | 27 6 | 7 1 4 | 24 | 599 120 3 | WHOLESALE ESTABLISHMENTS Merchant wholesalers, total........ | 317 | 198,353 | 13,388 | 180 | 4,333 | 260,852 |
|  | 8 | 4,211 | 15 | 4 | 431 | 3,0331,69720 | Groceries, confectionery, meats... <br> Farm products (edible).. <br> Beer, wines, distilled spirits.... <br> Drugs, chemicals, allied products. | 20 | 34,9266,7547,379 | 1,745271579 | 33247 | 722118172 | 36,1685,62810,105 |
| Petroleum bulk stations, terminals.. Agents, brokers............................ | 7 | 2,770521 | 856 |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  | 12 |  |  |  |  |  |
|  |  |  |  |  |  |  |  | 14 | 10,7941,312 | 64107 | 322 | 175 | 13,032 |
| Assemblers (farm products), total... | 67 | 10, | 647 | 66 | 605 | 21,887 | Furniture, home furnishings....... Automotive equipment, tires, tubes. . Electrical goods. | ${ }^{6}$ |  |  |  | 39 | 1,679 |
|  | $\begin{aligned} & 21 \\ & 46 \end{aligned}$ | $\begin{aligned} & 8,449 \\ & 2,189 \end{aligned}$ | $\begin{aligned} & 278 \\ & 369 \end{aligned}$ |  |  | $\begin{array}{r} 3,538 \\ 18,349 \end{array}$ |  | 22 | 21,521 | 1,228 | 9 | 170 | 9,828 26,406 |
| Other assemblers |  |  |  | $\begin{aligned} & 23 \\ & 43 \end{aligned}$ | $\begin{array}{r} 92 \\ 513 \end{array}$ |  | Machinery, equtpment, supplies..... | 70 | 27,8201,227 | 3,421 |  | 333 | 26,406 77,421 |
|  |  |  |  |  |  |  | Metals, metal work (exc. scrap)... |  |  |  | 39 | 1,075 89 | $\begin{array}{r}71,421 \\ 5,280 \\ \hline\end{array}$ |
|  |  |  |  |  |  |  | Waste materials............. | 9 | 6,066 | 286 | 13 | 119 | 4,755 |
| INDEPENDENT CITIES (Not parts of counties) |  |  |  |  |  |  | Merchant wholesalers, | 95 | 77,150 | 4,267 | 4 | 1,321 | 76,550 |
| DANVILLE CITY, total.......... | 90 | 87,845 | 3,422 | 53 | 2,109 | 87,509 | Manufacturers' sales branches, ofritices, total. | 54 | 139,774 | 2,968 |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  | 965 | 6 |
| Merchant wholesalers, total... | 56 | 38,637 | 2,454 | 44 | 1,428 | 52,582 | Sales branches (with stocks)...... <br> Sales offices (without stocks).... | $\begin{aligned} & 42 \\ & 12 \end{aligned}$ | $\begin{aligned} & 48,925 \\ & 90,849 \end{aligned}$ | $\begin{array}{r} 2,384 \\ 584 \end{array}$ |  | $\begin{aligned} & 823 \\ & 142 \end{aligned}$ | $\begin{aligned} & 52,421 \\ & 11,725 \end{aligned}$ |
| Groceries, confectionery, meats... Farm produc ts (edible)........... | 10 | 4,944 1,711 | 241 196 | 8 5 | $\begin{array}{r}112 \\ 66 \\ \hline\end{array}$ | $\begin{array}{r}4,622 \\ 3,934 \\ \hline\end{array}$ | Petroleum bulk stations, terminals.. | 4 | 15,750 | 349 | 1 | 111 | 6,786 |
| Beer, wines, distilled spirits | 4 | 852 | 56 | 4 | 2810 | $\begin{array}{r} 1,073 \\ 374 \end{array}$ | Agents, brokers, total | 52 | 41,918 | 525 | 47 | 161 | 9,896 |
| Dry goods, apparel. |  | 433 | 20 | 6 |  |  |  |  |  |  |  |  |  |
| Farn products (raw materials) |  | 22,099 | 1,079 | 39 | 901 | 27,410 | Groceries, confectionery, meats. Farm products (edible).............. Machinery, equipment, supplies. Agents and brokers, n.e.c.......... | 20 |  |  | 22 6 | 106 | $\begin{aligned} & 5,375 \\ & 1,862 \\ & 563 \\ & 2,096 \end{aligned}$ |
| Automotive equiprent, tires, tubes. . |  | 1,307 | 192 |  |  | 3,540 |  | 6 5 | 5,568 2,006 | 97 26 | 3 | 19 |  |
| Hardware, plumbing, heating....... Machinery, equipment, supplies... | 4 | 4,318 | $\begin{array}{r}403 \\ 24 \\ \hline\end{array}$ | .. | 129 12 | 6,928 |  | 21 | 2,006 8,874 | - 106 | 16 | 26 |  |
| Waste materials. | 3 | 597 | 90 | 2 | 50 | 1,725 | Assemblers (farm products), to | 8 | 10,513 |  |  |  |  |
| Merchant wholesalers, n.e. | 7 | 2,191 | 153 | 7 | 43 | 2,561 |  |  |  | 1,317 | 6 | 893 | 32,669 |
| Petroleum bulk stations, terminals.. | 8 |  | 145 |  | 37 | $\begin{array}{r} 2,577 \\ 28,690 \end{array}$ | Farm products (edible) <br> Assemblers, n.e.c......................... <br> PETEFSBURG CITY, total $\qquad$ <br> Merchant wholesalers, total. $\qquad$ | $\begin{aligned} & 4 \\ & 4 \end{aligned}$ | 3,203 7,310 | $\begin{array}{r} 147 \\ 1,170 \end{array}$ | 4 | $\begin{array}{r} 44 \\ 849 \end{array}$ | $\begin{array}{r} 1,251 \\ 31,418 \\ 29,914 \end{array}$ |
| Agents, brokers, | 17 | 40,780 | 650 | 4 | 569 |  |  | 55 | 23,975 | 1,571 | 32 | 665 |  |
| Farm products (rav materials). | 14 | 39,861 | 628 | 3 | 556 | 28,208 |  | 38 | 13,400 | 1,21.6 | 22 | 46 | 21,978 |
| Agents and brokers, |  | 19 | 22 | 1 | 13 |  | Groceries, confectionery, | 8 | 4,442 | 274 |  | 91 | 4,868 |
|  |  |  |  |  |  |  | Farn products (edible).......... | 4 | 2,626 | 239 | 2 | 86 | 3,942 |
| Other operating | 9 | 4,21 | 173 | 2 | 75 | 3,660 | Beer, wines, distilled spir | 6 | 1,711 | 130 | 8 | 64 | 2,377 |
|  |  |  |  |  |  |  | Automotive equipment, tires, tub | 6 | 954 | 142 | 1 | 48 | 2,591 |
| CHBURG CTTY, | 99 |  |  | 52 | 1,110 |  | Machinery, equipment, supplie | 3 | 227 | 54 | 1 | 31 | 1,248 |
|  |  |  |  |  |  |  | Merchant wholesalers, | 11 | 3,440 | 377 | 4 | 140 | 6,952 |
| erchant | 65 | 43,088 | 3,099 | 31. | 950 | 55,358 | Petroleum buik | 7 5 | 3,402 <br> 5,620 <br> , 50 | 171 59 | 3 6 | 77 68 | 3,265 2,525 |
|  |  |  |  |  |  |  | Other operating ty | 5 | 1,553 | 125 | 1 | 60 | 2,525 2,146 |
| Farm products (edible)......... | 10 | 4,201 | 381 328 | 4 | 138 | $\begin{aligned} & 6,799 \\ & 6,651 \end{aligned}$ |  |  |  |  | 273 |  |  |
| Beer, wines, distilled spirits | 4 | 629 | 4 | , | 19 | 750 | RICHMON | 628 | (x) | 35,73 |  |  | 687,211 |
| Dry goods, apparel............ | 6 | 7,090 | 483 | 2 | 122 | 8,990 | Administrative, auxiliary units | 16 | (x) |  |  |  | 53,993 |
| Farm products (rav materials). | 3 | 1,872 | 125 | 2 | 29 | 1,365 | Wholesiale establishments. | 612 | 626,048 | 32,981 | 273 | 10,302 | 633,218 |
| Automotive equipment, tires, tubes. . | 3 | 1,237 | 228 |  | 61 | 4,456 |  |  | 626,048 |  |  |  | 63,218 |
| Herdware, plumbing, heating... | 7 | 5,761 | 486 | 4 | 145 | 9,256 | HHOLESALE ESTABLISHMENTS |  |  |  |  |  |  |
| Mumber, construction materials. | 10 | 2,362 1,704 | 88 259 | 2 4 4 | 70 | 1,707 |  |  |  |  |  |  |  |
| Machinery, equipment, supplies. | 10 | 1,704 9,759 | 259 677 |  | 700 207 | 4,390 10,994 | Merchant wholesalers, | 421 | 324, 325 | 22,957 | 207 | 6,787 | 431,444 |
| Merchant wholesalers, n.e.c | 13 | 9,759 | 677 | 7 | 207 | 10,994 | Drugs, chemicals, allied products. | 17 | 13,699 | 1,537 | 8 | 435 | 29,308 |
| Manurs' sales branches, offices |  | 4,021 | 233 |  | 76 |  | Dry goods, apparel... | 14 | 18,048 | 1,480 | 10 | 402 | 28,861 |
| Petroleum bulk stations, terminals.. | 8 | 3,346 | 134 | 3 | 38 | 2,701 | Furniture, home furnishings. | 12 | 4,547 | 480 |  | 150 | 10, 245 |
|  |  |  |  |  |  |  | Paper and its products....... | 12 | 13,793 57,826 | 1,473 | 2 | 321 | 29,241 9,844 |
| Agents, brokers, | 17 | 10,205 | 137 | 18 | 46 | 2,007 | Automotive equipment, tires, tubes. | 50 | 17,217 | 2,365 | 24 | 771 | 51,988 |
|  |  |  |  |  |  |  | Hardware, plumbing, heating....... | 15 | 17,381 | 1,664 | 4 | 382 | 24,526 |
| nery, mea | 3 | 2,827 2,805 |  | 1 | 18 |  | Metals, metal work (exc. scrap)... | 5 | 3,468 | 394 |  | 117 | 6,626 |
| Farm products (raw materials) Agents and brokers, n.e.c.... | 11 | 4,573 | 80 | 11 | 23 | 1,574 | Merchant wholesalers, n.e.c....... | 274 | 178, 346 | 12,708 | 155 | 4,095 | 240,805 |
|  |  |  |  |  |  |  | Manufs' sales branches, offices..... Petroleum bulk stations, terninals.. | $\begin{array}{r} 106 \\ 16 \end{array}$ | $\begin{array}{r} 186,308 \\ 29,626 \end{array}$ | $\begin{array}{r} 6,782 \\ 932 \end{array}$ | 1 | 2,072 | $\begin{array}{r} 132,657 \\ 18,372 \end{array}$ |
|  |  |  |  |  |  |  | Agents, brokers, | 74 | 82,880 | 2,204 | 54 | 1,103 | 48,852 |
| NEWPORT NEWS CITY, total | 74 | 35,135 | 1,917 | 49 | 700 | 35,073 |  |  |  |  |  |  |  |
| Merchant wholesalers, | 53 | 20,854 | 1,424 | 41 | 54.4 | 25,474 | Groceries, confectionery, meats... Farm products (edible).............. | 19 | 27,705 7,135 1,428 | 408 36 | 14 | $\begin{array}{r}139 \\ 11 \\ \hline 25\end{array}$ | 8,237 598 |
|  |  |  |  |  |  |  | Farm products (raw materials)..... Hardware, plumbing, heating...... | 4 | 14,428 | 1,140 | 1 | 125 29 |  |
| Groceries, confectionery, meats... | 9 | 5,074 | 277 | 8 |  |  | Hardware, plumbing, heating....... Lumber, construction materials.... | 9 | 8,905 <br> 946 | 187 24 | 7 1 | 29 | 3,712 609 |
| Farm products (edible)............ | 4 | 1,010 | 38 | 7 | 18 | 872 | Machinery, equipment, supplies.... | 18 | 5,213 | 191 | 16 | 48 | 3,559 |
| Beer, wines, distilled spirits.... Automotive equipment, tires , tubes.. | 8 | 2,605 | 184 155 | 8 | 70 <br> 48 <br> 8 | 3,620 2,743 | Agents and brokers, n.e.c.......... | 15 | 18,548 | 218 | 11 | 45 | 4,106 |
| Automotive equipment, tires, tubes.. Machinery, equipment, supplies... |  | 926 1,376 | $\begin{array}{r}155 \\ 81 \\ \hline\end{array}$ | 7 | 48 26 | 2,743 1,604 | Assemblers (mainly farm products)... | 5 | 2,909 | 106 | 3 | 46 | 1,893 |
| Waste materials...... | 5 | 1,175 | 82 | 3 | 37 | 1,371 |  |  |  |  |  |  |  |
| Merchant wholesalers, n.e.c. | 15 | 8,748 | 607 | 8 | 228 | 10,521 | ROANOKE CITY, total | 204 | 129,723 | 7,755 | 107 | 2,600 | 154,941 |
| Petroleum bulk stations, terminals.. | 11 | 6,784 | 174 | 6 | 64 | 3,535 | Petroleum bulk stations, terminals.. | 17 | 6,767 | 400 | 6 | 131 | 9,280 |
| Other operating types.... | 10 | 7,497 | 319 | 2 | 92 | 6,064 | Other operating types.... | 187 | 122,956 | 7,355 | 101 | 2,469 | 145,661 |

* Froprietors of unincorporated businesses
$x$ Withheld to avoid disclosure.
n.e.c. Not elsewhere classified.


## WASHINGTON

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Table 101.-THE STATE
Establishments, Sales, Expenses, Pay Role, Personnel, and Stocks, by Type of Operation and Kind of Business: 1948


Table 101.-THE STATE-Continued
Establishments, Sales, Expenses, Pay Roll, Personnel, and Stocks, by Type of Operation and Kind of Business; 1948

| Type of operation and kind of business | $\left\|\begin{array}{c} \text { Estab } \\ \text { lish } \\ \text { ments } \\ \text { (Number) } \end{array}\right\|$ | $\begin{gathered} \text { Sales. } \\ \text { entire. } \\ \text { year } \\ \text { (Thousand } \\ \text { doollars) } \end{gathered}$ | Operating expenses ${ }^{1}$ (inc. pay rolli) |  | Pay roll, year (Thousand dollars) | $\left\|\begin{array}{c}\text { Active } \\ \text { propie. } \\ \text { tofs. } \\ \text { Noven } \\ \text { Nover } \\ \text { ber } \\ \text { (Num- } \\ \text { (Ner) }\end{array}\right\|$ | Paid employes, workweekended narest- |  |  | Pay roill workweek ended nearest- |  |  | Stocks on hand, end at cost <br> (Thousand collars) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | $\begin{aligned} & \text { Amount } \\ & \begin{array}{c} \text { (Thousand } \\ \text { dollars) } \end{array} \end{aligned}$ | $\begin{aligned} & \text { Per- } \\ & \text { cent } \\ & \text { of } \\ & \text { sates } \end{aligned}$ |  |  | $\left\|\begin{array}{l} \text { March } 15 \\ \left(\mathrm{~N}_{\text {kumber }}\right. \end{array}\right\|$ | $\left\{\begin{array}{c} \text { July } 15 \\ \text { (Number) } \end{array}\right.$ | $\left\|\begin{array}{l} \text { Nov. } 15 \\ \text { (Numbere } \end{array}\right\|$ | March 15 <br> (Dollars) | July 15 (Dollars) | Nov. 15 <br> (Dollars) |  |
| Type by Kind of Business--Continued |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Manufscturers' sales branches (with stocks), total. | 355 | 367,657 | 44,344 | 12.1 | 21,329 | 4 | 5,791 | 5,984 | 5,932 | 403,552 | 417,101 | 419,806 | 28,056 |
| Groceries, confectionery, mests Farm products (edible).......... | $\stackrel{9}{9}$ | $\begin{array}{\|c} \substack{126,691 \\ 8,423} \end{array}$ | 8,936 | $\begin{gathered} 7.0 \\ 11.8 \end{gathered}$ | $4,104$ |  | $\begin{aligned} & 1,186 \\ & 157 \end{aligned}$ | $1,241$ | $1,222$ | $\begin{aligned} & 74,500 \\ & 11,646 \end{aligned}$ | $81,036$ | $\begin{aligned} & 82,153 \\ & 11,143 \end{aligned}$ | 4,605 376 |
| Drugs, chemicsis, allied | 58 | 7,502 | 5,773 | 21.0 | 2,520 |  | 697 | 777 | 73 | 47,475 | 48,867 | 50,295 | 3,447 |
| Drues, drug sundries. Industrial chemicals, |  |  | 1,564 | 21.0 |  |  |  |  |  |  | 13,277 | 13,370 | 588 |
| Paints, varni shes.... | 42 | 8,610 11,455 | 2,492 | ${ }_{21.8}^{19.9}$ | 1,265 |  | 409 | $\frac{125}{432}$ | 428 | 24,108 | 2, 26,126 | 9,426 27,699 | 2,252 |
| Dry goods, apparel. |  | 2,342 | 366 | . 6 | 180 | ... | 35 | 35 | 42 | 2,594 | 2,582 | 2,775 | 323 |
| Furniture, have furnishing |  | 21,865 | 1,100 | 9.3 | 583 |  | 150 | 153 |  | 10,872 | 10,377 | 11, 4 4, | 643 |
| Furniture...................... Home furni |  | 2,838 <br> 9,027 | 1,655 445 | ${ }_{23.1}^{23.9}$ | ${ }_{212}^{371}$ | … | 96 56 | 97 56 | $\stackrel{102}{ } 6$ | $\begin{array}{r}\text { 6,969 } \\ 3,903 \\ \hline\end{array}$ | 6, 3,94 3,973 | 7,132 4,309 | 163 480 |
| Paper and ite products....................... Automotive equipment, tires and tubes | 17 | 8,704 32,023 | 1,613 | 18.5 8.9 | 1,693 1 | ${ }^{1}$ | 285 506 | 270 510 | ${ }_{515}^{293}$ | $\left.\begin{aligned} & 18,615 \\ & 33,053 \end{aligned} \right\rvert\,$ | $\begin{aligned} & 17,651 \\ & 35,074 \end{aligned}$ | $\begin{aligned} & 18,516 \\ & 35,615 \end{aligned}$ | 1,329 |
| Electrics1 goods. | 17 | 36,805 | 2,197 | 6.0 | 1,367 |  | 383 | 392 | 382 | 24,502 | 26,124 | 28,098 | 2,073 |
| Wiring supplies, spparstu | $\frac{12}{5}$ | 35,660 1,145 | 2,000 | ${ }_{\text {ck }}^{5.6}$ | 1,249 | ... | 345 38 | 352 <br> 40 | $\stackrel{332}{50}$ | $\begin{gathered} 22,109 \\ 2,393 \end{gathered}$ | $\begin{array}{r}24,123 \\ 2,001 \\ \hline\end{array}$ | $\begin{array}{r}24,992 \\ 3,106 \\ \hline\end{array}$ | 1,8521 |
| Hardware, plumbing, heating.... Lumber, construction materials. | ${ }_{10}^{10}$ | $\begin{gathered} 9,206 \\ 10,931 \end{gathered}$ | $\begin{aligned} & 1,431 \\ & 1,285 \end{aligned}$ | $\begin{aligned} & 15.2 \\ & 11.8 \end{aligned}$ | $\begin{aligned} & 812 \\ & 560 \end{aligned}$ | 2 | $\begin{aligned} & 231 \\ & 125 \end{aligned}$ | $\begin{aligned} & 232 \\ & 124 \end{aligned}$ | $\begin{aligned} & 203 \\ & 117 \end{aligned}$ | $\begin{aligned} & 16,124 \\ & { }_{1} 1,368 \end{aligned}$ | $\begin{aligned} & 15,606 \\ & 10,761 \end{aligned}$ | $\begin{aligned} & 13,626 \\ & \\ & \hline 10,608 \end{aligned}$ | $\begin{aligned} & 659 \\ & 817 \end{aligned}$ |
| Machiners, equipment, supplie | 126 | 46,204 | 9,658 | 20.9 | 5,905, | 1 | 1,512. | , 572 | ,568 | 116,240 | 116,007 | 114,140 | ,024 |
| Carmercial mechines, equipr |  | 9,431 | 3,404 | 36.1 | 2,457 |  |  |  |  | 51, 294 | 47,304 |  | 析 |
| Farm-disiry machinery, equiprent | 4 | 10,57. | 863 | 8.2 | 531 | $\ldots$ | ${ }_{553}^{154}$ | ${ }_{596}^{166}$ | 152 | 9,121 | 10,391 | 9,790 | 1,470 |
| Industrisl mschinery, equippent, Professional equipent, | 23 20 | 19,261 2,985 | -3,703 | ${ }_{30.5}^{19.2}$ | 2,064 | $\ldots$ | [53 | 586 149 | 140 | 38,22 <br> 10,396 | 41,600 | - | 2, 341 |
| Service estabi ishment equipprent, |  | 2,043 | 448 | 21.9 | 221 | $\cdots$ | 58 | 59 | 59 | 3,597 | 3,659 | 3,724 | 260 |
| Other machinery, equipment, supplie | 4 | 1,913 | 329 | 17.2 | 125 |  | 57 | 42 | 48 | 3,410 | 2,704 | 2,801 |  |
| Metals, metal work (exc. scrsp).. | 18 | 14,464 | 1,330 | 9.2 | 600 | ... | 148 | 56 | 57 | 9,625 | 10,495 | 10,630 | , 84 |
| Other manufacturers' sales branch | 16 | 32,297 | 6,816 | 21.1 | 1,542 |  | 378 | 428 | 418 | 27,588 | 30,778 | 30,566 | 2,401 |
| Amusement, sporting goods. | 4 | 2, ${ }_{2}^{1,628}$ | ${ }_{1} 151$ | $\stackrel{23}{23.2}$ | 59 | $\ldots$ | 15 | 120 14 | 13 | 5,142 | ${ }^{6,813}$ | 5,954 | 223 |
| Manufs' ssles branches, miscellaneous produ | 9 | 27,731 | 6,256 | 22.6 | ,187 | .... | 267 | 294 | 306 | 21,204 | 22,782 | 23,519 | 2,086 |
| Manurscturera' seles offices(without stocks), total | 105 | 155,517 | 5,594 | 3.6 | 2,858 | 3 | 620 | 653 | 64.7 | 51,783 | 52,782 | 52,360 |  |
| Groceries, confectionery, me |  | 8,039 | 604 | 7.5 | 309 | 1 |  |  |  | 5,057 | 5,618 | 5,418 |  |
| Drues, chemicals, allied | 3 | 3,709 | 227 | 6.1 | 129 |  |  |  |  | 2,269 | 2,125 | 2,146 |  |
| Dry zods, spparel | ${ }_{5}^{5}$ | 4.7 | ${ }_{89} 27$ | 6.0 | ${ }_{5}^{16}$ | $\cdots$ | 2 | 4 | 4 | 200 | 334 | 365 |  |
| Paper and its products. | 10 | 8,378 | 872 | 10.4 | 517 |  | 91 | 91 | 84 | 10,069 | 9,199 | 7,383 |  |
| Electrical goods. | 10 | 8,505 | ${ }^{228}$ | 2.7 | 136 |  | ${ }^{28}$ | ${ }^{28}$ | 32 | 2,294 | 2,321 | 2,627 |  |
| Hardvare, plumbing, heating. | ${ }_{7}^{6}$ | 6,390 27,371 |  |  | 98 327 | $\cdots$ | 25 59 | 25 67 | ${ }^{26}$ | 退, | ¢, 1,797 | 1,802 <br> 6,238 |  |
| Lumber, construction mater 191 | 23 | 27,371 22,373 | 730 929 | 2.7 <br> 4.2 <br> 1 | 327 |  | $\begin{array}{r}59 \\ 118 \\ \hline\end{array}$ | 122 | 128 | 9,643 | 9,708 | 6,238 10,622 |  |
| Other manufscturers' sales of | 29 | 68,220 | 1,734 | 2.5 | 726 | 2 | 177 | 180 | 182 | 13,665 | 14,398 | 14,883 |  |
| Agents, brokers, | 414 | 378,688. | 12,221 | 3.2 | 4,679 | 333 | 1,211 | 1,285 | 1,291 | 84,273 | 86,828 | 86,057 | 2,049 |
| Grocer1es, confectionery, me |  | 116,097 | 3,260 | 2.8 | 1,243 |  | 301 |  |  | 22,341 | 23, 847 | 23,302 | 358 |
| Farm products (edible)...... | 33 | 47,495 | 1,795 | 3.8 | 330 | $\stackrel{22}{5}$ | $\begin{array}{r}230 \\ 13 \\ \hline\end{array}$ | $\begin{array}{r}276 \\ 11 \\ \hline 1\end{array}$ | 283 | 15,805 | 16,759 474 | $\begin{array}{r}17,903 \\ \hline 92\end{array}$ |  |
| Dry gooda, spparel. | 30 | 9,714 | 502 | 5.2 | 127 | 33 |  | 21 | 22 | 2,783 |  |  |  |
| Clothing, furnishings, for |  | 6,919 | 358 | 5.2 |  |  |  |  |  |  |  |  |  |
| Dry goods spectalties, piece goods, notion |  | 2,795 | 144 | 5.2 | 31 | ${ }^{8}$ | 7 | 7 |  | 509 | 573 | 586 |  |
| Furniture, home furn | 25 | 6,120. | 340 | 5.6 | 137 | 13 | - 37 | -37 | 36 | 2,328 | 2,458 | 2,309 |  |
| Furniture....... |  |  | 4 | 5.3 | 15 |  |  |  |  |  |  |  |  |
| Home furnishings, floor covering | 16 | 4,352 | 246 | 5.6 | 122 | ${ }^{8}$ | 32 | 32 | 30 | 2,051 | 2,181 | 2,019 |  |
| Psper and 1ts products... |  | 1,100 | 1 | 5.5 | 25 | 3 | 10 | 7 |  | 640 | 445 | 445 |  |
| Farm products | 31 | 60,799 | 863 | 1.4 | 356 | 30 | 181 | 179 | 202 | 7,873. | 6,772 | 6,828 |  |
| Grain | 19 | (20,388 | ${ }_{261}^{162}$ | ${ }^{0.8}$ | 161 | ${ }_{25}^{1}$ | ${ }_{131}^{23}$ | 133 | 15 | - | ${ }_{3}^{1,754}$ | $\xrightarrow{1,775}$ |  |
| Farm products (inedible), n.e.c. | , | 7,976 | 270 | 3.4 | 122 |  | 27 | 26 | 27 | 2,248 | 1,825 | 1,439 |  |
| Automotive equipment, tires and tul | 6 | 1,250 | 99 | 7.9 | 34 | 5 | 9 | 8 | , | 645 | 608 | 640 |  |
| Electrical goods | 36 | 12,12 | 925 | 7.6 | 364 | - 32 | 73 | 73 |  | 6,897 | 7,885 | 6,714 | 12 |
| Wiring suppl |  |  | 546 | 7.0 | 262 | 21 | 50 | 51 |  |  | 5,0 |  |  |
| Electricsl sppl | 10 | 4,355 | 379 | 8.7 | 122 | 11 | 23 | 22 | 25 | 2,056 | 2,022 | 185 |  |
| Harduare, plumbing, hesting.. Hardvare, spectaity | 32. | 9,877 | 623 | 6.3 | 290 | 21 | 56 | 57 | 5 | 4,289 | 4,572 | 4,747 | - 102 |
| Hardvare, specialty linea............ | 16 |  | ${ }_{356}^{267}$ | 6.3 | 121 |  | ${ }_{29}^{27}$ |  | 32 | 2,23 |  | 2,368 |  |
| Lumber, construction materials.. | ${ }^{2}$ | 26,138 11,225 | 9 | 7.3 | 358 | 35 | 95 | \% | 96 | 6,513 | 6,576 | 6,993 | 131 |
| Commercial machines, equit |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Indutrial machiners, equipment, supp | $\begin{aligned} & 32 \\ & 10 \end{aligned}$ | $\begin{array}{r} 9,038 \\ 90,018 \end{array}$ | $\begin{gathered} 653 \\ 653 \end{gathered}$ | 7.2 7.3 | $\begin{gathered} 269 . \\ 84 \end{gathered}$ | 24 6 | 72 21 | 7 21 | 73 | $\begin{aligned} & 4,758 \\ & 1,675 \end{aligned}$ | $\begin{aligned} & 4,870 \\ & 1,626 \end{aligned}$ | $\begin{aligned} & 5,343 \\ & 1,570 \end{aligned}$ |  |
| Metals, metal work (exc. scrap |  |  |  | 5.4 | 56 | 2 | 24 | 31 | 19 |  | 2,111 |  |  |
| Other agents and brakers............ | 39 | 70,372 | 1,706 | 2.4 | 500 | 41 | 120 | 124 | 127 | 8,412 | 8,926 | 8,89` |  |
| Assemblers (mannly farm products), | 334 | 233,368 | 30,192 | 12. | 15,241 | 127 | 3,653 | 6,993 | 9,483 | 180,361 | 332,555 | 465,664 | 13,4 |
| Farm producta (edrble). | 170 | 119,842 | 24,480 | 20.4 | 12,482 | 82 | 2,689 | 6,021 | 8,496 | 128,717 | 276,635 | 414,358 | 0,2 2 |
| Dsirs, poultry products.... Fruts, vegetsbles (fresh) | 160 | 19,956 | 1,948 | ${ }^{9.8}$ | 1,100 |  |  | 5,701 |  | -110,252 | 19,315 | 22,48 | ${ }_{8,17}^{2,05}$ |
| Fruits, vegetsbles (fresh). Farm products (row materials) |  | 108,733 | 22,532 4,483 |  | 11,382 2,071 | 26 |  | 5,74.4 | 463 | 118,465 <br> 33,713 | 257,300 | 391,880 |  |
| Farra products (rgix materials) Grain............... |  | 96, 4,85 | 4, 3,640 |  | 2,701 | 15 |  | 635 | 477 | $\frac{33,73}{26,962}$ | 45,573 | 35,314 27,528 | 2,510 |
| Farm products (inedible), n.e.c... | 11 | 12,228 | 843 | 6.9 | 370 | , | 156 | 109 | 166 | 6,751 | 5,519 | 7,786 | ${ }_{4}$ |
| Other assemblers. |  | 4,813 | 1,229 | 25.5 | 688 | 21 | 351 | 228 | 344 | 17,931 | 10,367 | 15,992 |  |
| Fish, sees foods Other assemblers | 14 <br> 9 | 2,756 | ${ }_{386}^{861}$ | $\begin{aligned} & \hline 31.2 \\ & 17.9 \end{aligned}$ | 572 116 | 17 | 289 62 | 180 48 | 2480 | $\begin{gathered} 15,789 \\ 2,142 \end{gathered}$ | 8,492 1,875 | $\xrightarrow{11,721} 4$ | ${ }^{349}$ |

See footnotes st end of table

## Table 101.-THE STATE-Continued

Establishments, Sales, Expenses, Pay Roll, Personnel, and Stocks, by Typg of Operation and Kind of Business: 1948

| Type of operation and kind of business | Estab-lishments (Number) | Sales, entire year <br> (Thousand dollats) | Operating expenses ${ }^{1}$ (inc. pay roll) |  | Pay roll, entire year <br> (Thousand dollars) | Active proprie tors, ${ }^{*}$ Novem. ber ( Num ber) | Paid employees, workweek ended nearest- |  |  | Pay roll, workweek ended nearest- |  |  | Stocks on hand, end of year, at cost <br> (Thousand dollars) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Amount <br> (Thousand dollars) | Percent of sales |  |  | March 15 <br> (Number) | July 15 <br> (Number) | $\begin{aligned} & \text { Nov. } 15 \\ & \text { (Number) } \end{aligned}$ | March 15 <br> (Dollars) | July 15 <br> (Dollars) | Nov. 15 <br> (Dollats) |  |
| ADMINISTRATIVE, AUXILLARY UNITS <br> State, total $\qquad$ | 39 | 15,330 | n.a. | n.a. | 7,931 |  | 1,965 | 2,020 | 1,917 | 146,961 | 153,739 | 153,355 | 626 |
| Type of Operation |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Merchant wholesslers............ | 11 | 27 | n.a. | n.a. | 324 | $\ldots$ | 7 | 66 | 76 | 5,243 | 5,139 | 5,825 | 201 |
| Manufacturers' sales branches, offices | 12 | 107 | п.a. | n.a. | 993 | $\ldots$ | 228 | 257 | 242 | 17,645 | 20,562 | 18,856 | 268 |
| Petroleum bulk stations, terminals. | 13 | 15,158 | n.8. | n.s. | 6,479 | $\ldots$ | 1,637 | 1,668 | 1,570 | 121,246 | 125,150 | 125,949 | 157 |
| Assemblers (mainly farm products)....... | 3 | 38 | n.e. | n.s. | 135 |  | 29 | 29 | 29 | 2,827 | 2,888 | 2,725 |  |

* Proprietors of unincorporated businessea.
n.e.c. Not elsewhere classified.
n.a. Not svailsble or not spplicsble.
${ }^{1}$ Entries for ggents and brokers represent brokersge or commisaion received.

Table 102.—STANDARD METROPOLITAN AREAS
Establishments, Sales, Pay Roll, and Personnel, ay Type of Operation and Kind of Business: 1948

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow[t]{2}{*}{Metropolitan area type of operation, and kind of business} \& \multirow[t]{2}{*}{\begin{tabular}{l}
Estab lishments \\
(Num ber)
\end{tabular}} \& \multirow[t]{2}{*}{\begin{tabular}{l}
Sales, entire year \\
(Thousand dollars)
\end{tabular}} \& \multirow[t]{2}{*}{\[
\begin{gathered}
\text { Pay roll, } \\
\text { entire } \\
\text { year } \\
\text { (Thousand } \\
\text { dollars) }
\end{gathered}
\]} \& \multirow[t]{2}{*}{Active propri-November (Num ber)} \& \multicolumn{2}{|l|}{Paid employees and pay roll, workweek ended nearest: Nov. 15} \& \multirow[b]{2}{*}{Metropolitan area, type of operation, and lind of business} \& \multirow[t]{2}{*}{\[
\begin{aligned}
\& \text { Estab- } \\
\& \text { lish- } \\
\& \text { ments } \\
\& \text { (Num. } \\
\& \begin{array}{c}
\text { (Ner) } \\
\text { ber }
\end{array}
\end{aligned}
\]} \& \multirow[t]{2}{*}{\begin{tabular}{l}
Sales, entire year \\
(Thousand dollars)
\end{tabular}} \& \multirow[t]{2}{*}{\begin{tabular}{l}
Pay roll, entire year \\
(Thousand dollars)
\end{tabular}} \& \multirow[t]{2}{*}{\begin{tabular}{l}
Active propriNovem. ber \\
(Num ber)
\end{tabular}} \& \multicolumn{2}{|l|}{Paid employees and pay roll, workweek ended nearest Nov. 15} \\
\hline \& \& \& \& \& \[
\begin{aligned}
\& \text { Em- } \\
\& \text { ployees } \\
\& \text { (Num } \\
\& \text { ber) }
\end{aligned}
\] \& \begin{tabular}{l}
Pay roll \\
(Dollars)
\end{tabular} \& \& \& \& \& \& Em. ployees (Num. ber) \& \begin{tabular}{l}
Pay roll \\
(Dollats)
\end{tabular} \\
\hline SEATTLE METROPOLITAN AREA, \({ }^{1}\) \& 1,896 \& (x) \& 84,890 \& 1,170 \& 22,105 \& 1,625,269 \& SEATTLE METROPOLITAN AREA--Continued \& \& \& \& \& \& \\
\hline \begin{tabular}{l}
Administrative, auxiliary mits...... Wholesale establishments............... \\
WHOLESAJE ESTABLISHMENTS \\
Type of Operation
\end{tabular} \& \[
\begin{array}{r}
26 \\
1,870
\end{array}
\] \& \[
\begin{gathered}
(x) \\
1,486,413
\end{gathered}
\] \& \[
\begin{array}{r}
6,757 \\
78,133
\end{array}
\] \& 1,170 \& \[
\begin{array}{r}
1,604 \\
20,501
\end{array}
\] \& \[
\begin{array}{r}
126,011 \\
1,499,258
\end{array}
\] \& \begin{tabular}{l}
Type by Kind of Business--Con. \\
Merchant wholesalers--Continued
\end{tabular} \& \& \& \& \& \& \\
\hline Merchant wholesalers. \& 1,166 \& 670,383 \& 52,287 \& 873 \& 13,648 \& 997,513 \& netal work \& 23 \& 19,580 \& 1,713 \& 21 \& 364 \& 30,495 \\
\hline Manufacturers' salea branches, offices, total. \& 320 \& 434,958 \& 18,580 \& 3 \& 4,982 \& 359,812 \& Weste materials.
Iron, steel sc \& 29 \& 7,339 \& 711 \& 36 \& 188 \& \(\frac{12,635}{8,852}\) \\
\hline Sales branches (with stocks).. Seles offices (without stocks) \& \(\begin{array}{r}233 \\ 87 \\ \hline\end{array}\) \& \[
\begin{aligned}
\& 293,083 \\
\& 141,875
\end{aligned}
\] \& \[
\begin{array}{r}
16,033 \\
2,547
\end{array}
\] \& 1 \& 4,413
569 \& \[
\begin{array}{r}
313,843 \\
45,969
\end{array}
\] \& Other scrap, waste mat \& 20
156 \& 2,691
68,366 \& 207
3.875 \& 25
130 \& 67
1.147 \& 3,783

77745 <br>
\hline Petroleum bulk stations, termin \& 49 \& 77,141 \& 3,164 \& 27 \& 857 \& 68,711 \& Automobiles,other motor vehicles \& $\frac{156}{21}$ \& 68,366 \& 3,875 \& 13 \& $\frac{1,147}{212}$ \& 77,745 <br>
\hline Agents, brokers.. \& 328 \& 287,931 \& 3,519 \& 267 \& 817 \& 62,682 \& Amusement, sporting goods \& 25 \& 5,579 \& 530 \& 16 \& 163 \& 11,284 <br>
\hline Assemblers (mainly farm products) \& 7 \& 16,000 \& 583 \& ... \& 197 \& 10,540 \& Books, periodicals, newspap \& 7 \& 3,729 \& 432 \& 6 \& 149 \& 8,457 <br>
\hline Type by kind of Business \& \& \& \& \& \& \& Farm supplies... \& 13 \& 3,554 \& 134 \& 9 \& 32 \& 2,345 <br>
\hline Merchant wholesalers, totsl. \& 1,166 \& 670,383 \& 52,287 \& 873 \& 13,648, \& 997,513, \& Merchant wholesalers, \& 26
64 \& 5,265
36,861 \& 1,383 \& 25
60 \&  \& 10,487
28,868 <br>
\hline Groceries, coniectionery, \& 121 \& 99,678 \& 5,899 \& 103 \& 1,497 \& 113,667 \& \& \& \& \& \& \& <br>
\hline \& ${ }^{8} 11$ \& 1,531 \& 155 \& 10 \& 172 \& 3,173
13,398 \& \& \& \& \& \& \& <br>
\hline Meats and meat products \& 17 \& 16,878 \& 873 \& 22 \& 206 \& 15,046 \& Groceries, confectionery, meats... \& 31 \& 92,829 \& 2,560, \& \& 784 \& 50,422 <br>
\hline Other grocery, food speci \& 53 \& 22,666 \& 1,429 \& 49 \& 340 \& 27,089 \& Drugs, chemicals, ${ }^{\text {Dry }}$ gods, apparel.. \& 30 \& 17,628
2,342 \& 1,545
180 \& $\cdots$ \& 372
42 \& 28,065
2,775 <br>
\hline Farm products (edible). \& 64 \& 70,167. \& 6,249 \& 56 \& 1,719 \& 125,348 \& Lumber, construction material \& 5 \& 8,189 \& 410 \& $\ldots$ \& 78 \& 7,755 <br>
\hline Dairy, poultry products \& 31 \& 42,473 \& 4,277 \& 27 \& 1,228 \& 86,460 \& \& \& \& \& \& \& <br>
\hline Fruits, vegetables (fres \& 33 \& 27,694 \& 1,972, \& 29 \& 491 \& 38,888 \& Machinery, equipment, supplies.. \& 81
21 \& 31,577 \& 4,255 \& \& 1,156 \& 84,424 <br>
\hline Beer, wines, distilled \& 29 \& 23,734 \& 1,285 \& 13 \& 273 \& 22,296 \& Industrisl mach., equipt, spls.. \& 41 \& 18,756 \& 2,002 \& \& 565 \& 40,916 <br>
\hline Beer, ale................ \& 18 \& 11,687 \& 902 \& 8 \& 207 \& 16,692 \& Other machinery. equipt, spls... \& 19 \& 6,774 \& 688 \& ... \& 182 \& 13,173 <br>
\hline Wines, distilled spirits \& 11 \& 12,047 \& 383 \& 5 \& 66 \& 5,604 \& \& \& \& \& \& \& <br>
\hline Drugs, chemicsls, allied p
Drugs................. \& 39 \& 22,615 \& 1,636 \& 26 \& 4.48 \& 32,525 \& Manurs' sales branches, n.e.c..... \& 83 \& 140,518 \& 7,083 \& 1 \& 1,981 \& 140,402 <br>
\hline Industrisi chemicals , expl \& 12 \& -9,301 \& 752 \& 1. \& 167 \& 14,783 \& Manufacturers' sales offices \& \& \& \& \& \& <br>
\hline Paints, varnishea.... \& 14 \& ,906 \& 111 \& 10 \& 28 \& 1,978 \& (without stocks), total. \& 87 \& 141,875 \& 2,547 \& 2 \& 569 \& 45,969 <br>
\hline Tobacco and products (exc. lear) \& 5 \& 11,911 \& 406 \& 10. \& 119 \& 7,499 \& Drugs, chericals, allied products. \& 3 \& 3,709 \& 129 \& . \& 25 \& 2,146 <br>
\hline Dry goods, apparel... \& 55 \& 15,844 \& 1,119 \& 43 \& 261 \& 18,947 \& Electrical goods.......... \& 7 \& 5,379 \& 85 \& $\ldots$ \& 15 \& 1,677 <br>
\hline Furniture, home furnishing \& 36 \& 14,252 \& 1,268 \& 25 \& 345 \& 23,926 \& Hardware, plumbing, heating....... \& 6 \& 6,390 \& 98 \& \& 26 \& 1,804 <br>
\hline Paper and its producta..... \& 23 \& 10,607 \& 1,056 \& 16 \& 361 \& 21,190 \& Machinery, equipment, supplies \& 18 \& 22,209 \& 486 \& ... \& 111 \& 9,436 <br>
\hline Farm products (raw materisis) \& 13 \& 17,510 \& 248 \& 10 \& 4 \& 2,870 \& Manufs' sales officea, n.e.c \& 53 \& 104,188 \& 1,749 \& 2 \& 392 \& 30,906 <br>
\hline Automotive equipment, tires, tube \& 94 \& 19,516 \& 2,973 \& 77 \& 780 \& 57,960 \& Agents, brokers, total............. \& 328 \& 287,931 \& 3,519 \& 267 \& 817 \& 62,682 <br>
\hline Electrical goods.. \& 61. \& 56,220 \& 4,8401 \& 31 \& 1,222 \& 86, 5285 \& \& \& \& \& \& \& <br>
\hline Ceneral line, apparatus, suppli \& 31 \& 32,118 \& 2,819 \& 15 \& 709 \& 52,350 \& Groceries, confectionery, meats...
Farm products (edible).......... \& 79
10 \& 104,283
28,720 \& 1,092 \& \& 264
59 \& 20,554 <br>
\hline Elect. appliances, specialties \& 30 \& 24.102 \& 2,021 \& 15 \& 513 \& 33,735 \& Frarm products chemicals, allied products. \& 10 \& 28,720
4,417 \& 365
26 \& \& \& <br>
\hline Hardware, plumbing, heating \& 55. \& 37,195 \& 3,424 \& 52 \& 960 \& 62,744 \& \& \& \& \& \& \& <br>
\hline Hardwar \& 28 \& 20,878 \& 1.883 \& 31 \& 554 \& 36,568 \& Furniture, home furnishings. \& 25 \& 6,120 \& 137 \& 3 \& 36 \& 2,309 <br>
\hline Plumbing, heating equipt, spls \& 27 \& 16,317 \& 1,541, \& 21 \& 406 \& 26,176 \& Furniture................. \& , \& 1,768 \& 15 \& 5 \& 6 \& 290 <br>
\hline Lumber, construction mater \& 101 \& 86,979 \& 4,921 \& 57 \& 1,182 \& 101,685 \& Home furnishings, floor coverings \& 16 \& 4,352 \& 122 \& 8 \& 30 \& 2,019 <br>
\hline Lumber, millwork. \& 79 \& 73,763 \& 2,408 \& 52 \& 519 \& 46,214 \& Paper and its producta.... \& 5 \& 1,100 \& 25 \& 3 \& 7 \& 445 <br>
\hline Other construction materials \& 22 \& 13,216 \& 2,513 \& 5 \& 663 \& 55,57] \& Farm products (raw materials)..... \& 8 \& 12,040 \& 112 \& 6 \& 42 \& 1,578 <br>
\hline Machinery, equipment, suppliea. \& 268. \& 88,870 \& 10,664 \& 167 \& 2,738. \& 199,896 \& Automotive equipment,tires, tubes.. \& 6 \& 1,250 \& 34 \& 5 \& 9 \& 640 <br>
\hline Commercial machines, equipment... \& 54 \& 11,051 \& 1,806 \& 37 \& 470 \& 33,743 \& \& \& \& \& \& \& <br>
\hline Construction machinery, equipment. \& 10 \& 8,153 \& 824 \& 3 \& 195 \& 14,499 \& \& 36
26 \& \& \& \& \& <br>
\hline Fars-disiry machinery, equipment..
Industrial mach., equipt, spls... \& 102 \& 8,865
34,034 \& 520
3,948
1 \& 63 \& 140

959 \& 11,302 \& | Wiring supplies, apparatus...... |
| :--- |
| Elect. appliances, specialties.. | \& 26 \& 7,767 \& 262

122 \& 11 \& 53
25 \& 4,529 <br>
\hline Professional equipment,supplies.. \& 26 \& 7,808 \& 1,078 \& 16 \& 339 \& 20,525 \& Lumber, construction materials. \& 16 \& \& \& \& \& <br>
\hline Service eatab. equipt, suppliea. \& 43 \& 6,399 \& 916 \& 36 \& 262 \& 17,452 \& Machinery, equipment, suppliea.... \& 41 \& 10,087 \& 307 \& 31 \& 83 \& 2,697 <br>
\hline Transportation equipt,supplies...| \& 21 \& 12,560 \& 1,572 \& 9 \& 373 \& 30,058| \& Agents and brokers, n.e.c \& 96 \& 85,528 \& 889 \& 88 \& 199 \& 14,901 <br>
\hline
\end{tabular}

Table 102.-STANDARD METROPOLITAN AREAS--Continued
Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948

| Metropolitan area, type of operation, and kind of business | $\begin{gathered} \text { Estab- } \\ \text { lish } \\ \text { ments } \\ \\ \text { (Num. } \\ \text { (Ner) } \end{gathered}$ | Sales, entire year <br> (Thousand dollars) | Pay roll, entire year <br> (Thousand dollars) | Active propriNovem ber (Num. ber) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  | Metropolitan area, type of operation, and kind of business | Estab lisb ments (Num ber) | Sales, entire year <br> (Thousand dollars) | Pay roll, entire year <br> (Thousand dollars) | Active propri; Novem. ber ( N ни, ber) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | $\begin{aligned} & \text { Em } \\ & \text { ployees } \\ & \text { (Num. } \\ & \text { (Ner) } \end{aligned}$ | Pay roll (Dollars) |  |  |  |  |  |  | Pay roll (Dollars) |
| SPOKANE METROPOLITAN AREA, ${ }^{2}$ <br> total | 411 | 318,167 | 19,716 | 205 | 5,892 | 379,920 | SPOKANE METROPOLITAN AREA--Con. <br> Type by Kind of Businesa--Continued |  |  |  |  |  |  |
| Administrative, auxillary units..... Wholesale establisbments. <br> ............ | 404 | - 318,167 | $\begin{array}{r} 1,001 \\ 18,715 \end{array}$ | 205 | $\begin{array}{r} 270 \\ 5,622 \end{array}$ | $\begin{array}{r} 23,495 \\ 356,45 \end{array}$ | Manurs' sales branches (with stocks)-Continued |  |  |  |  |  |  |
| WHOLESALE ESTABLISHMENTS |  |  |  |  |  |  | Machinery, equipment, aupplies..... <br> Manufs' salea branches, n.e.c...... | 13 9 | $\begin{aligned} & 11,597 \\ & 10,230 \end{aligned}$ | $\begin{array}{r} 1,067 \\ 604 \end{array}$ |  | 264 | $\begin{aligned} & 19,457 \\ & 11,935 \end{aligned}$ |
| Type of Operation |  |  |  |  |  |  | Agents, brokers, tota | 33 | 38,416 | 233 | 22 | 71 | 4,754 |
| Merchant wholesalers... | 278 | 185,648. | 14,060 | 153 | 4,206 | 264,912 | Grocerles, confectionery, meata.... Farm producta (edible) | $11$ | 5,791 | $\begin{aligned} & 73 \\ & 20 \end{aligned}$ | 5 | 19 5 | 1,359 |
| Manufacturers' aales |  |  |  |  |  |  | Farm products (raw material | 6 | 24,959 | 80 | 4 | 28 | 1,951 |
| offices, total. | 47 | 60,614 | 3,026 | 2 | 864 | 58,967 | Agents and brokers, n.e. | 10 | 5,816 | 60 | 9 | 19 | 1,125 |
| Salea branches (with atocks)...... Sales offices (without stocks)... | $\begin{aligned} & 35 \\ & 12 \end{aligned}$ | 48,301 12,313 | 2,841 185 | 1 | 807 57 | 54,976 3,991 | tacoma metropolitan area, ${ }^{3}$ total. | 309 | (x) | 12,040 | 203 | 3,339 | 241,736 |
| Petroleum bulk stations, terminsls.. | 31 | 20,943 | 809 | 22 | 240 | 16,521 | Adminiatrative, auxiliary | 3 | (x) | 28 |  | 8 | 56 |
| Agents, brokers..... | 33 | 38,416 | 233 | 22 | 71 | 4,754 ${ }^{\text {W }}$ | Wholeasle establishmen | 306 | 222,038 | 12,012 | 203 | 3,331 | 241,180 |
| Assemblers (mainly farm products)... <br> Type by Kind of Business | 15 | 12,546 | 587 | 6 | 241 | 11,271 | Wholesale establishments |  |  |  |  |  |  |
| Merchant wholesalers, total.. | 278 | 185,648 | 14,060 | 153 | 4,206 | 264,912 | Type of Operation |  |  |  |  |  |  |
| Groceries, confectionery, meats... | 19 | 26,307 | 1,094 | 11 | 347 | 20,732 | Merchant wholeaslers. | 227 | 170,395 | 9,605 | 163 | 2,685 | 191,306 |
| Farm products (edible)............ | 15 | 12,215 | 1,360 | 16 | 412 | 25,141 | Manufs' sales branches, officea...... | 29 | 17,121 | 1,480 | 2 | 404 | 30,596 |
| Beer, wines, distilled spirits.... | 7 | 2,112 | 135 | 6 | 34 | 2,252 | Petroleum bulk stations, terninala... | 33 | 23,720 | 703 | 27 | 195 | 14,585 |
| Drugs, chemicals, allied products. | 7 | 4,069 | 318 | 1 | 106 | 6,046 ${ }^{\text {A }}$ | Agents, brokers.................... | 14 | 9,958 | 171 | 8 | 37 | 3,650 |
| Tobecco and products (exc. leaf).. | 3 | 2,729 | 121 | 2 | 48 | 2,402 A | Assemblers (mainly farm products).... | 3 | 84 | 53 | 3 | 0 | 1,043 |
| Furniture, home furnishings. | 6 | 2,207 | 115 | 3 | 23 | 1,979 |  |  |  |  |  |  |  |
| Paper and its products............ | 6 | 5,422 | 752 | 1 | 241 | 13,993 | Type by Kind of Business |  |  |  |  |  |  |
| Farm products (raw materials)..... | 39 | 6,990 | 66 | , | 20 | 1,215 | Merchant wholesalers, total | 227 | 170,395 | 9,605 | 163 | 2,685 | 191,306 |
| Automotive equipment, tires, tubes.. Electrical | 39 | 9,162 | 1,338 | 24 | 370 | 26,031 |  |  |  |  |  |  |  |
| Electrical goods................... | 20 13 | 21,473 21,078 | 1,658 $1,840^{\circ}$ | 6 | 498 | 31,365 33,084 | Croceries, confectionery, meats.... Farm products (edible) |  | 20,242 11,371 |  |  |  |  |
| Hardware, Dlumbing, heating....... | 13 27 | 21,078 24,167 | $1,840^{\circ}$ 1,172 | 15 | 541 370 | 31,084 | Farm products (edible).............. | 16 | 11,371 2,240 | 1,278 125 | 15 | 342 27 | 25,194 1,961 |
| Machinery, equipment, supplies.... | 62 | 20,064 | 1,828 | 38 | 565 | 36,742 | Drugs, chemicale, allied products.. | 7 | 4,248 | 309 | 4 | 119 | 6,845 |
| Metals, metal work (exc. acrap)... | 3 | 1,298 | 127 |  | 46 | 2,818 | Tobacco and products (exc. leaf)... | 3 | 4,111 | 123 | 2 | 41 | 2,428 |
| Waste materiala. | 4 | 2,386 | 298 | 2 | 79 | 5,099 | Paper and its products............. |  | 2,486 | 329 | 2 | 86 | 6,035 |
| Merchant wholesalers, n.e.c | 4 | 23,969 | 1,838 | 26 | 506 | 34,670 | Automotive equipment,tires, tubes... | 32 | 4,989 | 896 | 28 | 252 | 16,765 |
|  |  |  |  |  |  |  | Electrical gooda.................... | 14 | 7,366 | 434 | 7 | 121 | 9,927 |
| Manufacturers' sales branches (with |  |  |  |  |  |  | Hardware, plumbing, herting........ | 13 | 10,210 | 1,153 | 6 | 299 | 23,646 |
| atocks), total...... | 35 | 48,301 | 2,841 | 1 | 807 | 54,976 | Lumber, construction materials..... | 32 | 78,127 | 1,953 | 26 | 423 | 35,860 |
|  |  |  |  |  |  |  | Machinery, equipment, supplies..... | 40 | $\begin{aligned} & 5,681 \\ & 223 \end{aligned}$ | 878 35 | 31 | $\begin{array}{r}263 \\ 18 \\ \hline 18\end{array}$ | 17,090 785 |
| Croceries, confectionery, meats... Druga, chemicala, allied products. | 8 5 | $\begin{array}{r} 23,946 \\ 2,528 \end{array}$ | $\begin{aligned} & 899 \\ & 277 \end{aligned}$ |  | $\begin{array}{r} 275 \\ 79 \end{array}$ | $\begin{array}{r} 18,477 \\ 5,107 \end{array}$ | Waste msterials...................... Merchant wholesalera, n.e.c.... | 26 | 19,101 | 935 | 4 18 | 18 277 | 17,636 |

* Proprietors of unincorporated businessea.
$x$ Withheld to avoid disclosure.
n.e.c. Not elsewhere clasaified.
${ }_{i}$ Not elsewhere clasaified.
${ }_{2}$ Coextensive with King County.
${ }_{3}$ Coextensive with Spoisane County.


Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE
Establisements, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948


## WHOLESALE TRADE—STATE STATISTICS

Table 104-COUNTIES WITH 50 ESTABLISHMENTS OR MORE-Continued
Establishments, Saleg, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948

| County, type of operation, and kind of business | Establishments <br> (Number) | Sales, entire year <br> (Thousand dollats) | Pay roll, entire year <br> (Thousand dollars) | Active proprietors,* November (Number) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Employees (Number) | Pay roll (Dollars) |
| WHATCOM COUNTY, total................................... | 89 | 26,172 | 1,868 | 77 | 557 | 36,844 |
| Merchant wholesalers, total. | 66 | 19,560 | 1,569 | 61 | 468 | 30,990 |
| Groceries, confectionery, mests..... Ferm products (edihle)............. | 12 7 | 4,836 2,331 | 284 181 | 10 | 92 57 | 5,302 3,459 |
| Psper and fts products............ | 3 | 2,41 | 55 | 2 | 35 | 2,053 |
| Automotive equi.pment, tires and tuhes. | 8 | 1,294 | 171 | 12 | 4 | 3,606 |
| Electrical goods............. | 3 | 109 | 15 | 2 | 6 | 303 |
| Lumber, construction materials. | 4 | 2,620 | 189 | 1 | 50 | 3,443 |
| Machinery, equipment, supplies. Waste materisls............. | 10 4 | 1,213 344 | 96 <br> 28 | 7 5 | $\begin{array}{r}30 \\ 8 \\ \hline\end{array}$ | 1,910 |
| Waste materis1s.............. | 4 15 | 344 6,372 | 28 550 | 5 | 8 146 | 10,452 10,452 |
| Manufacturers' sales branches, offices.. | 7 | 541 | 78 |  | 24 | 1,395 |
| Petroleum hulk stations, tersinals... | 16 | 6,071 | 221 | 16 | 65 | 4,459 |
| WHITMAN COUNTY, total. | 86 | 30,919 | 920 | 58 | 339 | 17,886 |
| Merchant wholesalers, total. | 13 | 2,122 | 156 | 18 | 63 | 3,463 |
| Automotive equipment, tires and tubes. Merchant wholesalers, | 4 | 334 1,788 | 40 116 | 13 | 45 | 802 2,661 |
| Petroleum hulk stations, terminals. | 37 36 | 3,699 25,098 | 62 702 | 34 6 | 28 2488 | 1,464 |
| Other operating types.. | 36 | 25,098 | 702 | 6 | 248 | 12,959 |
| yartma county, total. | 248 | (x) | 9,713 | 176 | 4,621 | 217,608 |
| Administrative, suxiliary units. Wholesale estahlishments. $\qquad$ | 245 | ${ }_{(x)}^{133,449}$ | $\begin{array}{r} 145 \\ 9,568 \end{array}$ | 176 | 35 4,586 | 214,315 |
| WHOLESALE ESTABLISHMENTS |  |  |  |  |  |  |
| Merchant wholesslers, total. | 102 | 48,638 | 3,007 | 79 | 910 | 57,917 |
| Groceries, confectionery, meats.. Farm products (edihle)........... | 19 | 15,906 12,618 | 747 846 | 15 9 | 232 246 | 14,768 15,942 |
| Beer, wines, distilled spirits. | 3 | 1,945 | 136 | 2 | 36 | 2,581 |
| Tohseco and products (exc. leaf).. | 4 | 1,597 | 69 | 2 | 24 | 1,202 |
| Autamotive equipment, tires and tubes. | 14 | 2,083 | 310 | 14 | 94 | 6,565 |
| Lumber, construction materisls....... | 7 | 1,081 | 107 | 6 | 29 | 2,084 |
| Machinery, equipment, supplies... | 13 | 3,248 | 132 | 16 | 54 | 2,661 |
| Waste materisls.... | 6 | 799 | 91 | 4 | 39 | 1,654 |
| Merchant wholesalers, n.e.c | 18 | 9,361 | 569 | 11 | 156 | 10,460 |
| Manufscturers ' sales hranches, offices.. | 9 | 2,210 | 198 |  | 75 | 4,817 |
| Petroleum hulk ststions, terminals... | 39 | 14,509 | 511 | 29 | 151 | 10,073 |
| Agents, hrokers, total. | 20 | 19,752 | 306 | 14 | 96 | 5,772 |
| Ferm products (edible).... |  |  |  | 9 5 | 49 |  |
| Agents and hrokers, n.e.c. | 8 | $9,161$ | 122 | 5 | 47 | 2,396 |
| Assemblers (mainly farm products), total. | 75 | 48,340 | 5,546 | 54 | 3,354 | 135,736 |
| Ferm products (edihle)...................... Assemblers, | 69 6 | 43,209 5,131 | 5,460 86 | 51 | 3,298 56 | $\begin{array}{r} 132,868 \\ 2,868 \end{array}$ |

* Proprietors of unincorporsted husinesses.
$x$ Withheld to svoid disclosure
n.e.c. Not elsewhere classified.


## WEST VIRGINIA

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Table 101-THE STATE
Establishments, Sales, Expenses, Pay Roll, Personnel, and Stocks, by Type of Operation and Kind of Business: 1948


Table 101.-THE STATE-Continued
Establishments, Sales, Expenses, Pay Roll, Personnel, and Stocks, by Type of Operation and Kind of Business: 1948

| Type of operation and kand of business | Establish. ments (Number) | Sales, entire year <br> (Thousand dollars) | Operaung expenses ${ }^{3}$ (inc. pay roll) |  | Pay roll, entire year <br> (Thousand dollars) | Active proprietors, ${ }^{*}$ November <br> Num ber) | Paid employees, workweek: ended nearest |  |  | Pay roll, workweek ended nearest- |  |  | Stocks on hand, end of year, at cost <br> (Thousand dollars) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Amount <br> (Thousand dollars) | Percent of sales |  |  | March 15 <br> ( (umber) | July 15 <br> (Number) | Nov. 15 <br> (Number) | March 15 <br> (Dollars) | July 15 <br> (Dollars) | Nov. 15 <br> (Dollats) |  |
| Type by Kind of Business--Continued <br> Manufacturers' sales branches (with stocks), total | 144 | 155,770 | 13,423 | 8.6 | 6,683 | 1 | 1,920 | 1,988 | 1,990 | 121,283 | 127,644 | 129,452 | 6,179 |
| Groceries, confectionery, | 51 | 69,445 | 4,528 | 6.5 | 2,003 | 1 | 683 | 694 | 696 | 38,265 | 39,064 | 40, 514 | 2,000 |
| Farm products (edible)... | 24 | 10,692 | 2,142 | 20.0 | 1,039 | ... | 350 | 381 | 361 | 19,016 | 21,387 | 20,312 | 2,000 |
| Drugs, chemicals, allied products | 7 | 9,918 | 1,316 | 13.3 | 276 | ... | 50 | 65 | 63 | 4,514 | 5,129 | 5,203 | 688 |
| Hardware, plumbing, heating....... | 4 | 4,237 | 535 |  | 307 | ... | 86 | 96 | 96 | 4,302 | 5,6乇2 | 7,289 | 415 |
| Machinery, equipment, supplies | 46 | 34,564 | 3,114 | 9.0 | 2,199 | $\ldots$ | 495 | 514 | 516 | 38,876 | 40,362 | 39,671 | 1,312 |
| Commercial machines, equipment. | 20 | 5,632 | 1,534 | 33.8 | 1,375 | ... | 275 | 288 | 280 | 24,910 | 25,157 | 24,569 | 361 |
| Industrial machinery, equipment, supplie | 19 | 27,977 | 1,023 | 3.6 | 668 | . . | 156 | 160 | 170 | 11,455 | 12,119 | 12,262 | 761 |
| Other machinery, equipment, supplies.... | 7 |  |  | 22.2 |  | ... | 54 | 66 | 66 | 2,611 | 3,056 | 2,740 | 190 |
| Other manuracturers' sales branches. | 12 | 26,914 | 1,788 | 6.6 | 859 | $\ldots$ | 246 | 238 | 258 | 15,510 | 15,540 | 16,443 | 1,325 |
| Farm supplies.. | 4 | 2,598 | 406 | 15.6 | 209 | $\cdots$ | 68 | 60 | 61 | 3,821 | 3,426 | 3,502 | 225 |
| Manufacturers ${ }^{\prime}$ sales branches, $\pi$ | 8 | 24,316 | 1,382 | 5.7 | 659 | ... | 178 | 178 | 197 | 21,589 | 12,114 | 12,941 | 1,100 |
| Manufacturers' sales offices (without stocks), | 34. | 48,399 | 1,521 | 3.5 | 769 | $\cdots$ | 243 | 258 | 254 | 15,914 | 16,989 | 18,029 |  |
| Electrical goods. | 6 | 4,509 | 120 | 2.7 | 66 | $\ldots$ | 14 | 14 | 14 | 1,121 | 1,274 | 1,304 | $\ldots$ |
| Machinery, equipment, supplies. | 11 | 10,836 | 351 | 3.2 | 253 | $\cdots$ | 56 | 52 | 56 | 4,523 | 4,705 | 5,757 | ... |
| Manufacturers' sales orfices, n . | 17 | 33,054 | 1,350 | 4.1 | 450 | ... | 173 | 192 | 184 | 10,270 | 11,010 | 10,968 | ... |
| Agents, brokers, total. | 218 | 190,992 | 5,964 | 3.1 | 2,132 | 63 | 646 | 686 | 690 | 36,592 | 40,801 | 39,931 | 80 |
| Groceries, confectionery, meats. | 28 | 21,418 | 612 | 2.8 | 223 | 28 | 61 | 63 | 63 | 4,331 | 2,552 | 4,522 | 25 |
| Farm products (edible)... | 16 | 7,752 | 390 | 5.0 | 121 | 8 | 38 | 39 | 37 | 2,125 | 2,234 | 2,118 |  |
| Farm products (raw materials) | 18 | 27,617 | 470 | 1.7 | 218 | 5 | 236 | 253 | 262 | 3,197 | 3,588. | 3,902 | 1 |
| Livestock.. | 15 | 23,127 | 335 | 1.4 | 169 | 4 | 233 | 255 | 259 | 3,057 | 3,48 | 3,762 | 1 |
| Farm products (inedible), n.e.c | 3 | 4,490 | 135 | 3.0 | 49 | 1 | 3 | 3 | 3 | 140 | 140 | 140 | ... |
| Hardware, plumbing, heating. | 3 | 496 | 41 | 8.3 | 3 | 3 | 2 | 2 | 2 | 40 | 42 | 42 | ... |
| Lumber, construction materisls. | 5 | 15,853 | 743 | 4.7 | 182 | 2 | 34 | 38 | 38 | 3,021 | 3,725 | 3,759 | . |
| Machinery, equipment, supplies. | 15 | 3,049 | 307 | 10.1 | 128 | 6 | 30 | 36 | 36 | 2.191 | 2,320 | 2,390 | 38 |
| Agents and brokers, n.2.2. | 33 | 114,807 | 3,401 | 3.0 | 1,257 | 11 | 245 | 250 | 252 | 21,687 | 24,230 | 23,098 | 17 |
| Assemblers (mainly farm products), total. | 32 | 11,459 | 365 | 3.2 | 157 | 23 | 97 | 130 | 250 | 2,551 | 2,507 | 3,720 | 63 |
| Farm products (edible). | 22 | 8,311 | 281 | 3.4 | 117 | 15 | 70 | 69 | 96 | 1,926 | 1,862 | 2,350 | 30 |
| Farm products (raw materials). | 10 | 3,158 | 84 | 2.5. | 40 | 8 | 27 | 61 | 54 | 625 | 945 | 1,370 | 33 |
| Iivestock... | 6 | 2,740 | 43 | 1.6 | 23 |  | 16 | 47 | 41 | 305 | 637 | 895 |  |
| Farm products (inedible), n.e.c.................. | 4 | 418 | 41 | 9.8 | 17 | 8 | 11 | 14 | 13 | 320 | 308 | 475 | 33 |

* Proprietors of unincorporated businesses.
n.s. Not available or not applicable.
i Not elsewhere classified.
Table 102.-STANDARD METROPOLITAN AREAS
Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948

| Metropolitan area, type of operation, and kind of business | Establishments <br> ( (umber) | Sales, entire year <br> (Thousand dollars) | Pay roil, entre year <br> (Thousard dollars) | Active proprietors, ${ }^{*}$ November <br> (Number) | Pad employees and pay roll, workweek ended nearest Nov. 15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Employees (Number) | Pay roll <br> (Dollars) |
| CHARLESTON METROPOLITAN AREA, ${ }^{1}$ total.. | 356 | 258,697 | 16,749 | 151 | 4,552 | 310,805 |
| Type of Operation |  |  |  |  |  |  |
| Merchant wholesalers. | 271 | 172,693 | 13,208 | 133 | 3,538 | 0,417 |
| Manufacturers' sales branches, offíces, total.. | 45 | 48,550 | 2,200 |  | 634 | $\frac{43,493}{39,721}$ |
| Sales branches (with stocks)................. | 34 | 39,830 8,720 | 2,030 170 | ... | 584 50 | $\begin{array}{r} 39,724 \\ 3,769 \end{array}$ |
| Sales offices (without stocks).............. | 11 |  |  | $\cdots$ |  |  |
| Petroleum bulk stations, terminals....................... Agents, brokers. | 18 | 21,232 16,222 | 1,171 170 | 7 11 | 323 57 | 23,721 3,274 |
| Type by Kind of Business |  |  |  |  |  |  |
| Merchant wholesalers, total. | 271 | 172,693 | 13,208 | 133 | 3,538 | 240,417 |
| Groceries, confectionery, meats. | 37 | 27,302 | 1,549 | 19 | 492 | 31,312 |
| Farm products (edible)........... | 29 | 5,965 | 644 317 | 32 | 212 | 12,446 6,691 |
| Beer, wines, distilled spirits.. | 10 | 3,116 | 317 | 5 | 99 | 6,691 |
| Drues, chemicals, allied products..... | 7 | 3,499 | 395 | 1 | 100 | $\begin{aligned} & 7,582 \\ & 4,753 \end{aligned}$ |
| Tobacco and products (exc, leaf)...... | 8 | 6,214 | 232 1,143 | 6 3 | 275 | $\begin{array}{r} 4,753 \\ 17,445 \end{array}$ |
| Dry goods, apparel...................... | 7 8 | 13,271 4,713 | 1,143 | 3 4 | 275 101 | 17,465 9,156 |
| Automotive equipment, tires and tubes..................... |  |  | 1,183 | 11 | 385 | 24,209 |
| Autonotive equipment, tires and tubes......................... Electrical goods...................................................... | 15 | 13,774 | 1,307 | 5 | 326 | 23,970 17 |
| Hardware, plumbing, hesting..... | 14 | 8,463 | 921 | 2 | 238 | 17,919 |
| Lumber, construction materials.......... | 5 | 2,379 | 572 | 1 | 147 | 11,230 |
| Machinery, equipment supplies.............. | 56 | 35,676 | 3,072 | 17 | 714 | 49,791 |
| Metals, metal work (exc. scrap)............. | 4 | 357 | 25 | 3 | 12 | $\begin{array}{r} 559 \\ 7367 \end{array}$ |
| Waste materials....................... | 7 3 | 3,261 36,142 | 363 984 | 4 20 | 113 | 76,267 |
| Merchant wholesalers, n.e.c. | 33 | 36,142 | 984 | 20 | 263 | 16,087 |
| Manufacturers' sales branches (with stocks), total. | 34 | 39,830 | 2,030 | $\ldots$ | 584 | 39,724 |
| Groceries, confectionery, meats. | 9 | 27,222 | 397 | -•• | 142 | 8,270 |
| Machinery, equipment, supplies.. | 16 | 4,330 | 970 | $\cdots$ | $\frac{231}{133}$ | $\frac{17,429}{11,429}$ |
| Comercial machines, equipment. | 8 | 2,578 | 670 | $\ldots$ | 133 | 11,429 |
| Industrial machinery, equipment, supplies. | 5 | 1,044 | 234 | ... | 71 | 4,903 |
| Other machinery, equipment, supplies................ | 3 | 708 | 66 | ... | 27 | 1,097 |
| Manufacturers' sales branches, n.e.c. | 9 | 8,278 | 663 | ... | 211 | 14,025 |
| Agents, brokers, total.. | 22 | 16,222 | 170 | 11 | 57 | 3,174 |
| Groceries, confectionery, meats. |  | 3,046 | 22 | 7 | 10 | 428 |
| Farm products (edible)........... | 4 | 3,087 | 19 | 1 | 7 | 311 544 |
| Machinery, equipment, supplies. | 5 7 | 1,189 8,900 | 45 84 |  | 14 |  |
| Agents and brokers, n.e.c.... |  |  |  |  |  |  |

Table 102.-STANDARD METROPOLITAN AREAS-Continued
Establishments, Sales, Pay Roll, and Personnel, by Type or Operation and Kind of Business: 1948


* Proprietors or unincorporated businesses.
n.e.c. Not elsewhere classified.
${ }_{2}$ Consists of Fayette and Kanawha Counties.
${ }_{3}$ Consists of Cabell and Wayne Counties, w. Va.; Boyd Courty, Ky.; and Laurence Courty, ohio.
${ }^{3}$ Consists of Brooke, Hancock, Marshall, and Ohio Counties, W.Va.; and Belmont and Jefferson Counties, ohio.

Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE ${ }^{1}$
Establighmbnts, Sales, Pay Roll, and Personnel-Total; Establishments and Sales-Merchant Wholesalers and Other Operating Types: 1948

| County and city | Total |  |  |  |  |  | Merchant wholesalers |  | Other operating types |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Establishments (Number) | Sales, entire year <br> (Thousand dollats) | Pay roll, entire year <br> (Thousand dollars) | Active proprietors,* November <br> (Number) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  | Establishments (Number) | Sales, entic e year <br> (Thousand dollars) | Establishments (Number) | Sales, entire yeas <br> (Thousand dollars) |
|  |  |  |  |  | Employecs (Number) | Pay roll <br> (Dollats) |  |  |  |  |
| State, total.. | 1,737 | 1,076,754 | 56,356 | 849 | 17,744 | 1,081,048 | ... | $\ldots$ | $\ldots$ | $\ldots$ |
| Administrative, quxiliary Wholesale establishments.. | 1,737 | 1,076,754 | 56,356 | \% 84 | 17,74i4 | 1,082,048 | 1,234 | 578,203 | 503 | 498,551 |
| Barbour County. | 7 | 1,169 | 120 | 3 | 47 | 1,810 | 6 | (x) | 1 | (x) |
| Berkeley County. | 44 | 9,848 | 531 | 33 | 257 | 13,948 | 25 | 5,283 | 19 | 4,665 |
| Martinsburg......... | 36 | 8,328 | 473 | 27 | 229 | 12,817 | 22 | 4,737 | 14 5 | 3,591 |
| Remainder of County.. | 8 | 1,520 | 58 | 6 | 28 | 1,131 | 3 | 426 | 5 | 1,074 |
| Boone County.......... Braxton County....... | 7 9 | 1,365 2,508 | 33 55 | 5 6 | 21 25 | 876 934 | 3 6 | 318 1,296 | 4 | 1,047 1,212 |
| Brooke County. | 18 | 6,113 | 209 | 18 | 75 | 4,189 | 15 | (x) | 3 | (x) |
| Weirton (part) ${ }^{2}$ | 3 | 142 | 25 | 1 | 10 | 569 | 2 | (x) | 1 | (x) |
| Wellsburg...... | 10 | 1,545 | 114 | 11 | 40 | 2,349 | 9 | (x) |  | (x) |
| Remainder of County. | 5 | 4,426 | 70 | 6 | 25 | 1,271 | 4 | ( x ) | 1 | ( x ) |
| Cabell County. | 235 | 217,153 | 9,827 | 115 | 2,890 | 193,989 | 171 | 94,032 | 64 | 123,121 |
| Huntington (part) ${ }^{3}$. | 230 | 215,899 | 9,754 | 113 2 | 2,862 | 193,736 1,253 | 168 3 | (x) | 62 2 |  |
| Hemainder of County. | 5 | 1,254 | 73 | 2 | 28 | 1,253 | 3 | ( x ) | 2 | $(x)$ |
| Caihoun County. | 1 | (x) | (x) | (x) | (x) | (x) | 1 | (x) | $\cdots$ | $\ldots$ |
| Clay County........ | $\cdots$ | (x) $\cdots$ | (x) $\cdots$ | (x) $\cdots$ | (x) $\cdots$ | (x) $\cdots$ | $\ldots$ | $\ldots$ | $\cdots$ | (x) $\cdots$ |
| Fayette County............. | 30 | 10,155 | 361 | 15 | 135 | 7,420 | 23 | 4,518 | 7 | 5,637 |
| Gilmer County. | 1 | (x) | (x) 91 | (x) 10 | (x) 45 |  | 2 |  | ${ }_{8}^{7}$ | (x) |
| Greenbrier County. | 24 | 8,725 | 361 | 8 | 197 | 7,678 | 18 | (x) 4,162 | 6 | ${ }_{4,563}$ |
| Hampshire County... | 6. | 1,368 | 35 | 5 | 15 | 503 | 5 | (x) ${ }^{\text {a }}$ |  | $(x)$ |
| Hancock County... | 9. | 2,944 | 105 | 9 | 36 | 2,013 | 6 | (x) | 3 | (x) |
| Weirton (part) ${ }^{2} \ldots \ldots .$. Rerainder of County... | 7 2 | (x) | $\begin{aligned} & (x) \\ & (x) \end{aligned}$ | $\begin{aligned} & (x) \\ & (x) \end{aligned}$ | $\begin{aligned} & (x) \\ & (x) \end{aligned}$ | (x) | 5 1 | $(x)$ | 2 1 | (x) |
| Hardy County.. | 6 | 6,410 | 57 | 4 | 62 | 1,354 | 1 | (x) | 5 | (x) |
| Harrison County. | 122 | 78,086 | 4,084 | 47 | 1,272 | 79,814 | 89 | 38,725 | 33 | 39,361 |
| Clarksburg....... | 108 | 72,138 | 3,727 | 39 | 1,121 | 72,117 | 77 | (x) | 31 | (x) |
| Remainder of County. | 14 | 5,948 | 357 | 8 | 151 | 7,697 | 12 | (x) | 2 | (x) |
| Jacison County.. | 7 | 1,871 | 68 | 3 | 37 | 1,478 | 7 | 1,871 | . |  |
| Jefferson County | 17 | 5,769 | 336 | 12 | 130 | 6,190 | 9 | 2,693 | 8 | 3,076 |
| Kanawha County. | 326 | 248,542 | 26,388. | 136 | 4,417 | 303,385 | 248 | 168,175 | 78 | 80,367 |
| Charleston. | 281 | 240,298 | 15,826 | 109 |  | 291,838 | 210 | 162,451 | 71 | 77,847 |
| Dunbar...... | 11 | 963 | 48 | 10 | 23 | 1,016 | 11 | (x) 963 |  |  |
| St. Albans....... | 5 | 414 | 13 | 3 | 5 | 211 | 4 | (x) | 1 | (x) |
| South Charleston...... Remainder of County. | 118 | 3,296 3,57 | 298 203 | 2 12 | 89 87 | 6,274 | 8 15 | ${ }^{(x)}{ }_{1,960}$ | 3 3 | (x) ${ }_{1,611}$ |
| Lewis County.. | 15 | 8,027 | 287 | 4 | 122 | 5,448 | 9 | 3,549 | 6 | 4,478 |
| Weston... | 9 | 3,284 | 228 | 1 | 79 | 4,221 | 7 | (x) | 2 |  |
| Remainder of County. | 6 | 4,743 | 59 | 3 | 43 | 1,227 | 2 | (x) | 4 | ( x ) |
| Lincoln County. | 2 | (x) | (x) | (x) | (x) | (x) | 2 | (x) | ... | ... |
| Logan County. | 34. | 16,564 | 1,117 | 10 | 364 | 22,182 | 20 | 10,046 | 14 | 6,518 |
| Logan..... | 12 | 10,4,4, | 624 | 2 | 191 | 11,964 | 6 | 7,141 | 6 | 3,303 |
| Remainder of County. | 22 | 6,120 | 493 | 8 | 173 | 10,218 | 14 | 2,905 | 8 | 3,215 |
| MCDowell County. | 26 | 15,644 | 715 | 19 | 247 | 12,649 | 19 | 9,477 | 7 | 6,16? |
| Welch.......... | 13 | 6,697 | 34,6 369 | 15 | 117 | 5,474 | 11 | (x) | 2 | (x) |
| Remainder of County.. | 13 | 8,947 | 369 | 4 | 136 | 7,175 | 8 | (x) | 5 | (x) |
| Marion County. | 59 | 33,819 | 1,592 | 32 | 543 | 30,348. | 4 | 15,105 | 15 | 18,714 |
| Fairmont. . | 52 | 32,487 | 1,484 | 25 | 500 | 28,494 | 37 | 13,773 | 15 | 18,714 |
| Remainder of County. | 7 | 1,332 | 108 | 7 | 43 | 1,854 | 7 | 1,332 | . | ... |
| Marshall County. | 17 | 5,054 | 207 | 10 | 94 | 4,263 | 12 | 2,848 | 5 | 2,206 |
| Moundsville... | 13 | 4,040 | 170 | 9 | 78 | 3,478 | 11 | (x) | 2 | (x) |
| Remainder of County. |  | 1,014 | 37 | 1 | 16 | 785 |  | (x) | , | (x) |
| Mason County.. | 13 | 2,902 | 74 | 7 | 42 | 1,216 | 5 | 354 | 6 | 2,548 |
| Mercer County........ | 89 | 105,058 | 4,248 | 37 | 1,266 | 81,697 | 54 | 41,714 | 35. | 63,344 |
| Bluefield (part) ${ }^{4}$. | 75 | 101,050 | 3,955 | 27 | 1,160 | 76,183 | 41 |  | 34 | (x) |
| Princeton.............. Remainder of | 7 | 2,850 1,158 | 214 79 | 2 8 8 | 73 33 | 4,047 1,467 | 7 6 | $(x)^{2,850}$ | $\cdots$ | (x) $\cdots$ |
| Mineral County. | 15 | 3,114 | 171 | 8 | 81. | 3,422 | 12 | 2,606 | 3 | 508 |
| Keyser... | 9 | 1,548 | 92 | 4 | 46 | 2,050 | 7 | (x) | 2 | (x) |
| Remainder of County.. | 6 | 1,566 | 79 | 4 | 35 | 1,372 | 5 | ( x ) | 1 | (x) |
| Mingo County... | 28 | 22,097 | 1,351 | 1.2 | 359 | 27,209 | 20 | 17,481. | 8 | 4,616 |
| Williemson. | 24 | 21,445 | 1,322 | 8 | 346 | 26,060 | 16 | 16,829 | 8 | 4,616 |
| Remainder of County...... | , | 652 | 59 | 4 | 13 | 1,149 | 4 | 652 | $\ldots$ | ... |
| Monougalia County.. | 4 | 18,226 | 990 | 29 | 383 | 19,308 | 34 | 11,662 | 10. | 6,564 |
| Morgantown. | 35 | 13,357 | 803 | 19 | 326 | 15,767 |  | 10,656 | 6 | 2,701 |
| Remainder of County.. | 9 | 4,869 | 187 | 10 | 57 | 3,541 | 5 | 1,006 | 4 | 3,863 |
| Monroe County... | , | 1,946 | 26 | ... | 45 | 508 |  | (x) | 3 | $1,946$ |
| Morgan County.. | 3 | 520 | 16 | $\cdots$ | 7 | 318 | 1 | (x) | 2 | $(x)$ |
| Nicholes County.. | 9 | 4,042 | 173 | 4 | 54 | 3,166 | 5. | (x) 2,808 | 4 | 1, 234 |
| Richvood. ............ | 4 | 3,135 907 | 145 28 | 1 | 42 42 | 2,578 | 4 | $\begin{aligned} & (x) \\ & (x) \end{aligned}$ | 2 | $\begin{aligned} & (x) \\ & (x) \end{aligned}$ |

Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE ${ }^{2}$ Continued
Establishments, Sales, Pay Roll, and Personnel-Total; Establishments and Sales-Merchant Wholesalers and Other Operating Types: 1948

| County and city | Total |  |  |  |  |  | Merchant wholesalers |  | Other operating types |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Establishments (Number) |  <br> (Thousand <br> dollars) | Pay toll, cntirc year <br> (Thousand dollars) | Acrive <br> proprietors, <br> (Number) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  | Establish ments <br> (Number) |  <br> (Thousand <br> dollars) | Establishments <br> (Number) | Sales,entire year (Thousand dollars) |
|  |  |  |  |  | Employees <br> (Number) | Pay roll (Dollars) |  |  |  |  |
| Ohio county. <br> wheeling. <br> remainder of county.. <br> Pendleton County. <br> Pleasants County.. <br> Pooahontas County. <br> Preston County Putnan County <br> Putnam County. | 189 185 | $\begin{gathered} \frac{115,126}{12,208} \\ 3,088 \end{gathered}$ | $\begin{array}{r} \text { 6,929 } \\ \hline 6,659 \\ 270 \end{array}$ | 80 77 3 | $\frac{2,262}{2,45}$ | $\begin{array}{r} 132,282 \\ \frac{1262}{26,960} \end{array}$ | 143 141 2 | $\underset{\substack{(x) \\(x)}}{68,247}$ | 46 44 2 | $\begin{aligned} & \frac{46,979}{(x)} \\ & (x) \\ & (x) \end{aligned}$ |
|  |  |  |  |  |  |  |  |  |  |  |
|  | 5 | 3,078 717 | 45 | 3 | 13 | 798 | 1 | $\begin{aligned} & (x) \\ & (x) \\ & (x) \end{aligned}$ | 4 |  |
|  | 6 | 1,540 | 72 |  | 33 | 1,389 | ${ }^{3}$ |  | 3 |  |
|  | 10 3 | 6,233 | 121 | 6 | ${ }_{48}^{78}$ | 2,308 | ${ }_{3}^{7}$ | (x) 258 | 3 |  |
|  |  | 258 |  | 1 | 4 |  |  |  |  |  |
| Raleigh County. <br> Beckley. <br> Remainder of County. | 60 37 | 28,842 17,739 | 1,618 | $\frac{27}{18}$ | $\frac{530}{319}$ | 30,629 18,150 | $\frac{43}{87}$ | $\frac{17,592}{9,541}$ | $\frac{17}{10}$ | $\frac{11,250}{8,198}$ |
|  | 23 | 11,103 | 652 | 9 | 211 | 12,479 | 16 | 8,051 | 7 | 3,052 |
|  | 37 | 10,414 | 583 | 25 | 236 | 11,400 | 25 | 5,734 | 12 | 4,680 |
|  | 4 | 1,095 | $\stackrel{561}{22}$ | $\stackrel{21}{4}$ | 226 10 | 10,928 472 | ${ }_{1}^{24}$ | $\begin{aligned} & (x) \\ & (x) \end{aligned}$ | 3 |  |
|  | 12 | 1,735 | 59 | 7 | 41 | 1,677 | 7 | 1,203 | 5 | 532 |
|  | 15 | 2,731 | 135 | 13 | 68 | 2,531 | 11 | 2,255 | 4 | 476 |
|  | 7 | 3,600 | 139 | 4 | 65 | 2,734 | 4 | 1,887 | 3 | (x) 113 |
| Sumers County. Hinton. Remainder of County. | 6 | $\left(\begin{array}{l}(x) \\ (x) \\ \text { ) }\end{array}\right.$ | ( $\begin{aligned} & \text { (x) } \\ & \text { ( })\end{aligned}$ | $\begin{aligned} & \begin{array}{l} (\bar{x}) \\ (x) \end{array} \end{aligned}$ | ${ }_{(0)}^{(x)}$ | $(\mathrm{x}$ (x) | 1 | $\left(\begin{array}{l}(x) \\ (x)\end{array}\right.$ | $\cdots$ | ${ }^{(x)} \ldots$ |
|  | 1 | (x) |  | (x) | ${ }^{(x)}{ }_{55}$ |  | 6 |  |  |  |
| Taylor County. <br> Crafton. <br> Remainder of County. <br> Tucker County. <br> Tyler County. <br> Upshur County | ${ }_{8} 8$ | $\frac{4,313}{(x)}$ | (x) ${ }^{117}$ |  |  |  | ${ }^{5}$ |  | 3 |  |
|  | 8 | (x) | (x) | (x) | $\left({ }_{(x)}\right.$ | (x) | 1 | (x) | 3 |  |
|  | 6 | $\begin{aligned} & 399 \\ & 509 \end{aligned}$ | ${ }_{16}^{13}$ | 3 6 | 5 15 | $\begin{aligned} & 232 \\ & 351 \end{aligned}$ | 5 2 | (x) 399 | 4 | (x) |
|  | 15 | 3,508 | 210 | (x) 6 | 107 | 4,085 | 13 | (x) | 2 |  |
|  |  |  |  |  |  |  |  | (x) |  | (x) |
|  | 2 | (x) | (x) | (x) | (x) | (x) | 2 | (x) | .. |  |
|  | 12 | 11,211 | 235 | 7 | 79 | 4,392 | 7 | (x) | 5 | (x) |
| Wayne County. <br> Huntington (part) ${ }^{3}$ <br> Remsinder of County |  |  |  | 3 |  |  |  | ( ) |  | (x) |
|  | 9 | 10,970 | 222 | 4 | 74 | 4,152 | 5 | (x) | 4 | (x) |
| Webster County <br> Wetzel County. <br> Wirt County. | 5 | 748 | 22 | ${ }^{3}$ | 11 | 472 2,641 | $3{ }^{3}$ | ${ }^{(x)}{ }_{2,833}$ | ${ }_{5}^{2}$ | (x) ${ }_{468}$ |
|  | 15 | 3,301 | 131 | 14 | 67 | 2,641 | 10 | 2,833 |  |  |
|  | $\ldots$ |  |  | 29 | $\ldots$ |  |  |  | 9 | 16,232 |
|  |  | 32,079 | 2,058 | 29 |  |  |  |  |  |  |
|  | 75 | 31,742 | 2,044 | 26 | 719 | 37,533 | 57 |  | 18 |  |
|  | 3 | 337 | 14 | 3 | 8 | 340 | 2 | (x) | 1 | (x) |
|  | 7 | 3,008 | 14. | .. | 55 | 3,283 | 6 | (x) | 1 | (x) |
| * Proprietors of unincorporated businesses. <br> x withheld to avoid disclosure. <br> Based on advance 1950 population estimates. |  | Located in B Located in |  | ok Counties. Counties. Va., and T | ${ }_{11} \mathrm{Cou}$ |  |  |  |  |  |

Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE
Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948

| County, type of operation, and kind of business | Establishments <br> (Number) | Sales, entire year (Thousand dollass) | Pay roll, entire year <br> (Thousand dollats) | Active proprietors,* November (Number) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Employees <br> (Number) | Pay roll (Dollars) |
| CABELL COUNTY, total. | 235 | 217,153 | 9,827 | 115 | 2,890 | 193,939 |
| Merchant wholesalers, total. | 171 | 94,032 | 7,345 | 99 | 2,243 | 146,947 |
| Croceries, confectionery, meats. | 22 | 12,769 | 598 | 18 | 251 | 13,692 |
| Farm products (edible).......... | 37 | 15,202 | 835 | 34 | 369 | 18,349 |
| Beer, wines, distilled spirits....... | 8 | 1,371 | 163 | 5 | 59 | 3,724 |
| Furniture, home furnishings.......... | 5 | 4,117 | 435 | 1 | 89 | 6,200 |
| Paper and its products....... | 4 | 1,388 | 135 | . | 29 | 2,514 |
| Automotive equipment, tires and tubes.. | 13 | 1,899 | 267 | 8 | 112 | 5,786 |
| Electrical goois.......... | 7 | 5,847 | 359 | 1 | 206 | 6,424 |
| Lumber, construction materials. | 6 | 5,590 | 658 | 2 | 163 | 12,720 |
| Machinery, equipment, supplics. | 29 | 10,386 | 1,205 | 15 | 305 | 22,536 |
| Waste materials........... | 4 | 731 | 108 | 4 | 28 | 1,240 |
| Merchant wholesalers, n.e.c | 36 | 34,732 | 2,582 | 11 | 737 | 53,662 |
| Manufacturers ${ }^{1}$ sales branches, offices, total. | 34 | 68,030 | 1,716 | 1 | 458 | 32,501 |
| Sales branches (with stocks).. | 27 | 52,694 | 1,546 | 1 | 420 | 28,846 |
| Sales oifices (without stocks). | 7 | 15,336 | 170 |  | 38 | 3,655 |
| Petroleum bulk stations, terminals. | 9 | 6,951 | 185 | 2 | 59 | 3,584 |
| Agents, brokers............... | 21 | 48,140 | 581 | 13 | 125 | 10,957 |
| HARRISON COUNTY, total. | 122 | 78,086 | 4,084 | 47 | 1,272 | 79,814 |
| Merchant wholesalers, total. | 89 | 38,725 | 2,964 | 39 | 942 | 57,938 |
| Groceries, confectionery, meats. | 11. | 7,948 | 401 | 13 | 135 | 7,351 |
| Farm products (edible)......... | 7 | 2,847 | 296 | 6 | 102 | 5,911 |
| Beer, wines, distilled spirits...... | 9 | 1,635 | 129 | 3 | 46 | 2,548 |
| Automotive equipment, tires and tubes. | 9 | 1,645 | 307 | 1 | 86 | 5,683 |
| Electrical goods........................... | 5 | 2,733 | 168 | . | 46 | 2,762 |
| Hardware, plumbing, heating.... | 4 | 2,318 | 160 | 1 | 57 | 2,810 |
| Lumber, construction materials.. | 3 | 655 | 61 | 2 | 24 | 994 |
| Machinery, equipment, supplies. | 15 | 7,133 | 599 | 3 | 167 | 14,223 |
| Waste materials.......... | 4 | 916 | 100 | 4 | 55 | 1,723 |
| Merchant wholesalers, n.e.c. | 22 | 10,895 | 743 | 6 | 224 | 13,933 |
| Petroleum bulk stations, terminals. | 9 | 3,941 | 213 | 2 | 70 | 4,377 |
| Agents, brokers....................... | 10 | 26,370 | 329 | 6 | 72 | 6,330 |
| Other operating types..: | 14. | 9,050 | 578 |  |  | 11,169 |

Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE-Continued
Establishments, Sales, Pay Role, and Personnel, by Type of Operation and Kind of Business: 1948


Agents, broier

* Proprictors of unincorporated businesses.
R.e.c. Not elsewhere classifiej


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104 Counties With 50 Establishments or More: Establishments, sales, pay roll, and personnel, by type of operation and kind of business ..... 48.09
Brown County..................... 48.09 Marinette County.................. 48.11 Columbia County................. 48. 09 Milwaukee County (See Milwaukee Dane County (See Madison Metropolitan Area.) ..... 48.04
Metropolitan Area.) 48.04 Outagamie County ..... 48.11
Dodge County. ..... 48.09
Eau Claire County ..... 48.09
Racine County (See Racine
Metropolitan Area.) ..... 48.06
Fond du Lac County 48.10 Sheboygan County ..... 48.11
Green County 48.10 Walworth County ..... 48.11
Jefferson County 48.10 Waukesha County ..... 48.12
Kenosha County 48.10 Waupaca County. ..... 48.12
La Crosse County 48.10 Winnebago County ..... 48.12
Manitowoc County ..... 48.10
Marathon County ..... 48.10

## WHOLESALE TRADE—STATE STATISTICS

Table 101.-THE STATE
Establishments, Sales, Expenses, Pay Role, Personnel, and Stocks, by Type of Operation and Kind of Business: 1948


Table 101.-THE STATE-Continued
Establishments, Sales, Expenses, Pay Roll, Personnel, and Stocks, by Type of Operation and Kind of Business: 1948

| Type of operation and kind of business | Estab lish. ments (Number) | Sales, entire year (Thousand dollars) | Operating expenses ${ }^{1}$ (inc. pay roll) |  | Pay roll, entire year <br> (Thousand dollars) |  | Paid employees, workweek ended nearest - |  |  | Pay roll, workweek ended nearest - |  |  | Stocks on hand, end of year, at cost <br> (Thousand doliars) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Amount <br> (Thousand dollars) | $\begin{aligned} & \text { Per- } \\ & \text { cent } \\ & \text { of } \\ & \text { sales } \end{aligned}$ |  |  | March 15 (Number) | July 15 (Number) | Nov. 15 (Number) | March 15 <br> (Dollars) | July 15 <br> (Dollars) | Nov. 15 (Dollars) |  |
| Type by Kind of Business--Continued |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Merchant wholesalers--Continued |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Waste materials. | 213 | 62,790 | 8,691 | 13.8 | 4,793, | 203 | 1,373 | 1,437 | 1,510 | 73,920 | 80,860 | 88,720 | 2,251 |
| Iron, steel scrap. | 107 | 36,417 | 4,731 | 13.0 | 2,660 | 93 | 627 | 656 | ${ }^{698}$ | 39,236 | 44,179 | 47,747 | 1,157 |
| Other scrap, waste mat | 106 | 26,373 | 3,960 | 15.0 | 2,133 | 110 | 746 | 781 | 812 | 34,684 | 36,681 | 40,973 | 1,094 |
| Other merchant wholesalers. | 294 | 189,764 | 22,361 | 17.8 | 12,385 | 136 | 3,833 | 3,909 | 3,821 | 219,896 | 225,154 | 237,539 | 31,285 |
| Automobiles, other motor vehicle | 59 | 39,514 | 3,245 | 8.2 | 1,651 | 35 | 514 | 547 | 568 | 27,736 | 32,754 | 33,895 | 2,626 |
| Amusement, sporting goods....... | 38 | 8,005 | 1,722 | 21.5 | 950 | 18 | 270 | 296 | 304 | 16,446 | 17,946 | 18,816 | 1,231 |
| Books, periodicals, newspape | 40 | 7,247 | 1,435 | 19.8 | 904 | 21 | 436 | 481 | 467 | 15,372 | 17,488 | 16,765 | 414 |
| Coal, coke. | 24 | 64,000 | 7,616 | 12.9 | 4,204 | $\cdots$ | 1,191 | 1,262 | 1,169 | 75,231 | 77,204 | 82,416 | 21,668 |
| Farm supplies. | 39 | 38,519 | 3,048 | 7.9 | 1,710 | 16 | 500 | 420 | 456 | 33,446 | 29,668 | 33,418 | 2,082 |
| Jewelry.................................... | 21 | 5,256 | 1,126 | 21.4 | 650 | 10 | 173 | 166 | 180 | 10,752 | 9,168 | 13,400 | 707 |
| Petroleum and products.... | 20 | 6,946 | 938 | 13.5 | 520 | 14 | 132 | 129 | 133 | 7,849 | 8,620 | 8,001 | 948 |
| Merchant wholesalers, míscellaneous products. | 53 | 20,277 | 3,231 | 15.9 | 1,796 | 22 | 617 | 608 | 544 | 33,064 | 32,306 | 30,828 | 1,509 |
| Manufacturers' sales branches (with stocks), total | 291 | 358,015 | 32,620 | 9.1 | 18,727 | 7 | 5,095 | 5,227 | 5,451 | 346,872 | 358,222 | 373,033 | 22,745 |
| Groceries, confectionery, meats. | 84 | 78,944 | 6,287 | 8.0 | 3,016 | $\cdots$ | 846 | 864 | 902 | 54,691 | 56,932 | 57,933 | 1,367 |
| Farm products (eaible).. | 17 | 20,016 | 2,576 | 12.9 | 1,032 | $\ldots$ | 304 | 321 | 300 | 19,167 | 21,537 | 19,975 | 290 |
| Drugs, chemicals, allied product | 14 | 9,433 | 968 | 10.3 | 486 | $\ldots$ | 123 | 125 | 125 | 9,456 | 9,504 | 9,495 | 817 |
| Furniture, home furnishings. | 5 | 2,142 | 243 | 11.3 | 153 | $\ldots$ | 30 | 33 | 31 | 1,943 | 1,980 | 1,849 | 106 |
| Paper and its products..... | 4 | 537 | 129 | 24.0 | 88 | $\ldots$ | 30 | 34 | 31 | 1,714 | 1,740 | 1,668 | 55 |
| Autonotive equipment, tires and tubes.......... | 10 | 30,862 | 3,152 | 10.2 | 2,064 | ... | 635 | 622 | 744 | 36,538 | 39,050 | 44,029 | 5,922 |
| Electrical goods. | 16 | 51,456 | 2,321 | 4.5 | 1,411 | $\ldots$ | 362 | 382 | 413 | 22,754 | 24,665 | 29,182 | 1,166 |
| Wiring supplies, apparatus | 9 | 49,729 | 1,974 | 4.0 | 1,242 | $\cdots$ | 317 | 329 | 345 | 20,113 | 21,632 | 24,156 | 973 |
| Electrical appliances, specialties | 7 | 1,727 | 347 | 20.1 | 169 | ... | 45 | 53 | 68 | 2,641 | 3,033 | 5,026 | 193 |
| Hardware, plumbing, heating. | 13 | 9,452 | 1,443 | 15.3 | 765 | $\ldots$ | 217 | 221 | 220 | 15,329 | 14,557 | 15,954 | 683 |
| Lumber, construction materials | 10 | 9,654 | 1,541 | 16.0 | 729 | ... | 225 | 234 | 225 | 13,176 | 14,443 | 14,378 | 1,601 |
| Machinery, equipment, supplies..................... Conmercial machines, equipment.................. Farm-dairy machinery, equipment. .... Service establishment equipment, supplies.... Other machinery, equipment, supplies | 87 | 65,134 | 8,784 | 13.5 | 5,908 | 3 | 1,497 | 1,552 | 1,606 | $\frac{118,638}{72,684}$ | 117,487 | 117,178 | 4,148 |
|  | 46 | 14,831 | 4,888 | 33.0 | 3,663 | 1 | 755 | 794 | 815 | 72,674 | 69,896 | 69,589 | 1,07\% |
|  | 6 | 33,579 | 1,723 | 5.1 | 906 | $\ldots$ | 270 | 272 | 281 | 17,126 | 18,238 | 17,343 | 2,016 |
|  | 32 | 5,163 | 84 | 1.6 | 58 | , | 9 | 9 | 9 | 1,093 | 1,018 | 1,291 |  |
|  | 32 | 11,561 | 2,089 | 18.1 | 1,281 | 2 | 463 | 477 | 501 | 27,745 | 28,335 | 28,955 | 1,123 |
| Other manufacturers' sales branch | 31 | 80,385 | 5,176 | 6.4 | 3,075 | 4 | 826 | 839 | 854 | 53,466 | 56,327 | 61,392 | 6,590 |
| Farm supplies............ | 3 | 1,771 | 147 | 8.3 |  |  | 31 | 30 | 26 | 1,486 | 1,631 | 1,273 | 66 |
| Manufacturers' sales branches, | 28 | 78,614 | 5,029 | 6.4 | 2,944 | 4 | 795 | 809 | 828 | 51,980 | 54,696 | 60,119 | 6,524 |
| Manufacturers' sales offices (without stocks), total. | 121 | 344,662 | 10,427 | 3.0 | 3,959 | 1 | 889 | 878 | 914 | 70,086 | 77,178 | 74,848 | ... |
| Groceries, confectionery, meats. | ह | 8,471 | 814 | 9.6 | 278 | $\ldots$ | 78 | 77 | 80 | 4,921 | 5,319 | 5,373 |  |
| Drugs, chemicals, allied produ | 3 | 3,377 | 667 | 19.8 | 225 | ... | 81 | 81 | 86 | 4,159 | 4,225 | 4,329 |  |
| Furniture, home furnishings. | 5 | 5,947 | 208 | 3.5 | 121 | ... | 35 | 32 | 36 | 2,317 | 1,840 | 2,277 |  |
| Paper and its products. | 13 | 4,638 | 857 | 18.5 | 613 | ... | 109 | 103 | 118 | 10,263 | 10,591 | 11,678 |  |
| Electrical goods... | 12 | 7,302 | 342 | 4.7 | 171 | ... | 24 | 24 | 25 | 2,702 | 2,619 | 2,692 |  |
| Hardware, plumbing, heating. | 5 | 5,137 | 144 | 2.8 | 79 | ... | 15 | 17 | 15 | 1,293 | 1,381 | 1,323 |  |
| Lumber, construction materials. |  | 8,406 | 1,029 | 12.2 | 300 |  | 59 | 59 | 59 | 5,410 | 5,401 | 5,639 |  |
| Machinery, equipment, supplies... | 30 | 33,724 | 990 | 2.9 | 546 | 1 | 116 | 112 | 114 | 9,702 | 9,816 | 10,331 |  |
| Manuracturers' sales orfices, n.e. | 41 | 267,660 | 5,376 | 2.0 | 1,626 | ... | 372 | 373 | 381 | 29,319 | 29,986 | 31,206 |  |
| Agents, brokers, total............................ | 347 | 290,629 | 9,417 | 3.2 | 4,167 | 265 | 1,083 | 978 | 1,034 | 75,143 | 76,100 | 77,371 | 631 |
| ```Groceries, confectionery, meats. Farm products (edible). Dairy, poultry products. Fruits, vegetables (fresh).``` | 52 | 72,042 | 1,915 | 2.6 | 1,035 | 31 | 202 | 207 | 222 | 16,257 | 17,013 | 26,854 | 219 |
|  | 18 | 26,781 | 760 | 2.8 | 199 | 19 | 55. | 57 | 55 | 3,229 | 3,636 | 3,459 | 36 |
|  | , | 13,239 | 342 | 2.6 | 72 | 12 | 27 | 27 | 27 | 1,315 | 1,512 | 1,450 |  |
|  | 9 | 13,542 | 418 | 3.1 | 127 | 7 | 28 | 30 | 28 | 1,914 | 2,124 | 2,009 | 32 |
| Dry goods, appare1................................... | 5 | 1,465 | 60 | 4.7 | 13 | 3 | 7 | 7 | 7 | 260 | 313 | 264 | 9 |
| Furniture, home furnishings....................... Furniture. <br> Home furnishings, floor coverings. | 8 | 2,202 | 95 | 4.3 | 27. | 4 | 6 | 7 | 7 | 276 | 351 | 358 | $\ldots$ |
|  | $\frac{1}{4}$ | 662 | 49 | 7.4 | 3 | , | 1 | 1 | 2 | 40 | 40 | 60 | $\cdots$ |
|  | 4 | 1,540 | 46 | 3.0 | 24 | 2 | 5 | 6 | 5 | 236 | 311 | 298 | ... |
| Paper and its products........................ | 3 | 332 | 22 | 6.6 | 7 | 2 | 3 | 3 | 4 | 120 | 120 | 150 | ... |
|  | 32 | 109,847 | 1,129 | 1.0 | 707 | 11 | 342 | 203 | 231 | 14,863 | 11,287 | 13,113 | 66 |
|  | 8 | 24,506 | 125 | 0.5 | 72 | 1 | 16 | 16 | 17 | 1,290 | 1,280 | 1,432 | 20 |
| Livestock....................................... | 19 | 77,983 | 741 | 1.0 | 477 | 8 | 147 | 150 | 178 | 7,689 | 7,759 | 9,387 | 31 |
|  | 5 | 7,358 | 263 | 3.6 | 158 | , | 179 | 37 | 36 | 5,884 | 2,248 | 2,294 | 15 |
| Automotive equipment, tires and tubes.......... | 3 | 671 | 70 | 10.4 | 11 | 4 | 4 | 3 | 2 | 239 | 242 | 130 | ... |
| Electrical goods.. <br> Wiring supplies, apparatus. <br> Electrical appliances, specialties................. | 21 | 5,462 | 471 | 8.6 | 182 | 18 | 37. | 40 | 39 | 3,415 | 3,574 | 3,638 | 45 |
|  | 15 | 3,899 | 334 | 8.6 | 140 | 11 | 21 | 23 | 24 | 2,531 | 2,650 | 2,821 | 4 |
|  | 6 | 1,563 | 137 | 8.8 | 42 | 7 | 16 | 17 | 15 | 884 | 924 | 817 | 3 |
| Hardware, plumbing, heating. Hardware, specialty lines........................ Plumbing, heating equipment, supplies......... | 26 | 5,699 | 565 | 9.9 | 275 | 21 | 58 | 62 | 65 | 5,159 | 5,262 | 5,011 | 79 |
|  | 6 | 890 | 94 | 10.6 | 35 | 5 | 18 | 22 | 22 | 807 | , 834 | , 748 | 5 |
|  | 20 | 4,809 | 471 | 9.8 | 240 | 16 | 40 | 40 | 43 | 4,352 | 4,428 | 4,263 | 74 |
| Lumber, construction materials Lumber, millwork. Other construction materials | 17 | 4,420 | 365 | 8.2 | 119 | 11 | 21 | 27 | 26 | 1,655 | 2,538 | 2,416 |  |
|  | 13 | 3,109 | 283 | 9.1 | 90 | 9 | 15 | 21 | 20 | 1,111 | 1,994 | 1,872 |  |
|  | 4 | 1,311 | 82 | 6.2 | 29 | 2 | 6 | 6 | 6 | 544 | 544 | 544 | . |
| Machinery, equipment, supplies.................. | 105 | 35,247 | 2,539 | 7.2 | 1,160 | 92 | 267 | 262 | 281 | 21,783 | 22,910 | 23,428 | 162 |
| Comnercial machines, equipment................... Industrial machinery, equipment, supplies.... | 5 | 659 | 147 | 22.3 | 160 | 3 | 56 | 55 | 56 | 4,617 | 5,590 | 4,592 | 4 |
|  | 81 | 17,805 | 1,865 | 10.5 | 826 | 75 | 179 | 175 | 193 | 13,783 | 13,916 | 15,597 3,239 | 138 |
| Other machinery, equipwent, supplies........ | 19 | 16,783 | 527 | 3.1 | 174 | 14 | 32 | 32 | 32 | 3,383 | 3,404 | 3,239 | 20 |
| Metals, metal work (exc. scrap) Agents and brokers, n.e.c....... | 24 33 | 12,841 13,620 | 702 724 | 5.5 5.3 | 188 244 | 24 25 | 33 48 | 34 66 | 38 57 | 3,377 | 3,362 5,492 | 3,614 4,936 | 15 |

Agents and brokers, exc. scrap)
See footnotes at end of table

## Table 101-THE STATE-Continued

Establishments, Sales, Expenses, Pay Roll, Personnel, and Stocks, by Type oz Operation and Kind of Business: 1948


* Proprietors of unincorporated businesses.
n.s. Not avallable or not applicable.
n.e.c. Not elsewhere classifled.
${ }^{1}$ Entries for agents and brokers represent brokerage or comisaion received.

Table 102.-STANDARD METROPOLITAN AREAS
Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948

| Metropolitan area, type of operation, and kind of business | Establishments <br> (Numior) | Sales, entire year <br> (Thousand dollats) | Pay roll, entire year <br> (Thousand doilars) | Active proprietors,* November <br> (Number) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Employees (Number) | Pay roll (Dollars) |
| MADISON METROPOLITAN AREA, ${ }^{2}$ total.................................. | 260 | 149,648 | 8,544 | 153 | 2,650 | 162,878 |
| Type of Operation |  |  |  |  |  |  |
| Merchant wholesalers..................................................... | 165 | 97,269 | 6,108 | 96 | 1,914 | 116,336 |
| Manufacturers' sales branches, orfices................................... | 28 | 19,548 | 1,223 | 2 | 342 | 24,352 |
|  | $\begin{array}{r}43 \\ 8 \\ \hline\end{array}$ | 17,913 8,247 | 907 | 32 | 284 | 17,592 1,017 |
| Assemblera (mainly farm products)................................................ | 16 | 6,671 | 254 | 11 | 86 | 3,581 |
| Type by Kind of Business |  |  |  |  |  |  |
| Merchant wholesalers, total. | 165 | 97,269 | 6,108 | 96 | 1,914 | 116, 336 |
|  | 15 10 | 9,917 23,805 | 482 987 | 9 | 160 301 | 10,002 17,237 |
| Beer, wines, distilled spirits.. | 17 | 12,884. | 739 | 11 | 220 | 14,972 |
| Drugs, chemicals, allied products. | 8 | 2,202 | 221 | 3 | 91 | 4,521 |
| Furnture, home furnishings.. | 4 | 941 | 171 | 2 | 50 | 2,684 |
| Paper and ita products...................................................... | 5 | 2,065 | 247 | 3 | 70 | 4,465 |
| Automotive equipment, tires and tukes.................................. | 19 | 2,560 | 396 | 16 | 138 | 8,023 |
| Electrical gooda...................................................... | 6 | 6,657 | 378 | 3 | 150 | 8,170 |
| Hardware, plumbing, heating.. | 11 | 7,478 | 651 | 2 | 187 | 12,120 |
| Lumber, construction materials. | 5 | 1,465 | 106 | 1 | 33 | 1,899 |
| Machinery, equipment, suppliea,........................................... | 31 | 5,940 | 696 | 18 | 214 | 13,250 |
| Waste materials....................................................... | 5 | ${ }_{2} 915$ | 86 | 6 | 40 | 1,792 |
| Merchant wholesalers, In.e.c. | 28 | 20,434 | 948 | 15 | 260 | 17,261 |
| milwaukee metropolitan area, ${ }^{2}$ total................................ | 1,779 | 1,504,152 | 81,722 | 802 | 22,572 | 1,561,098 |
| Administrative, auxiliary units................................................. Wholesale establishments. | $\begin{array}{r} 20 \\ 1,759 \end{array}$ | 1,504,152 | 4,049 77,673 | 802 | 1,001 | $\begin{array}{r} 78,674 \\ 1,482,424 \end{array}$ |
| wholesale establishments |  |  |  |  |  |  |
| Type of Oneration |  |  |  |  |  |  |
| Merchent wholesalers. | 1,163 | 658,489 | 54,329 | 551 | 15,175 | 1,023,322 |
| Manufacturers' sales branches'; offices, totbi. | 249 | 554,943 | 17,437 | 3 | 4,872 | 345,451 |
| Sales branches (with stocks)........................................... | 144 | 266,524 | 14,034 | 3 | 4,090 | 281,150 |
| Sales offices (without stocks).......................................... | 105 | 288,419 | 3,403 | ... | 782 | 64,301 |
| Petroleum bulk stations, termingls. | 47 | 50,489 | 2,318 | 20 | 684 | 47,508 |
| Agents, brokers................. | 291 | 237,523 | 3,507 | 222 | 825 | 65,071 |
| Aasemblers (matnly farm products) | 9 | 2,708 |  | 6 |  | 1,072 |

Table 102.-STANDARD METROPOLITAN AREAS - Continued
Establisqments, Salrs, Pay Roll, and Personnel, by Typb of Operation and Kind of Business: 1948

| Metropolitan area, type of operation, and kind of business | Establishments <br> (Number) | Seles, entire year <br> (Thouscand dollars) | Pay soll, entire year <br> (Thousand dollars) | Active proprietors,* November <br> (Number) | Paid employees and pay roll, work. week ended nearest Nov. 15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Employees (Number) | Pay roll (Dollars) |
| MLLWAUKEE METROPOLITAN AREA--Continued |  |  |  |  |  |  |
| Type by Kind of Business |  |  |  |  |  |  |
| Merchant wholesalers, total. | 1,163 | 658,489 | 54,329 | 551 | 15,175 | 1,023,322 |
| Groceries, confectionery, meats. | 123 | 65,004 | 4,648 | 76 | 1,419 | 85,699 |
| Groceries (general line)...... | 16 | 30,491 | 1,992 | 4 | 549 | 36,146 |
| Confectionery... | 13 | 2,373 | 145 | 11 | 64 | 2,640 |
| Flah, sea foods. | 6 | 1,543 | 152 | 2 | 51 | 3,060 |
| Meats and meat products............. Other grocery, food specialtiea.... | 37 51 | 15,194 15,403 | 919 1,440 | 28 31 | 264 491 | 16,353 27,500 |
| Farn products (edible).. | 84 | 61,464 | 5,510 | 48 | 1,604 | 99,737 |
| Dairy, poultry products. | 33 | 35,423 | 4,450 | 19 | 1,285 | 82,247 |
| Fruits, vegetables (fresh).......... | 50 | 26,041 | 1,060 | 29 | 319 | 17,490 |
| Beer, wines, distilled spirita. | 39 | 31,617 | 1,792 | 16 | 576 | 36,652 |
| Beer, ale.......... | 16 | 3,883 | 310 | 9 | 103 | 6,682 |
| Wines, distilled spirits. | 23 | 27,734 | 1,482 | 7 | 473 | 29,970 |
| Drugs, chemicals, allied products. | 48 | 21,563 | 2,274 | 23 | 684 | 43,430 |
| Druja (general line).............. | 4 | 12,677 | 1,066 |  | 329 | 21,537 |
| Druga, drug sundries (specialty linea)........... | 15 | 1,897 | 245 | 8 | 89 | 4,465 |
| Industrial chemicala, paints................... | 29 | 6,989 | 963 | 15 | 266 | 17,428 |
| Tobacco and producta (exc. leaf).. | 21 | 23,811 | 774 | 7 | 257 | 15,095 |
| Dry goods, apparel... | 42 | 9,119 | 894 | 25 | 280 | 15,902 |
| Furniture, home furnishings. | 25 | 8,655 | 879 | 11 | 262 | 14,54,5 |
| Furniture (household, orrice)...... | 7 | 1,868 | 236 | 4 | 67 | 3,045 |
| Home furnishinga, floor coveringa. | 18 | 6,787 | 643 | 7 | 195 | 11,500 |
| Paper and its producta.. | 4.4 | 18,252 | 1,815 | 17 | 480 | 33,952 |
| Wrapping paper, twine. | 3 | 2,006 | 305 | . | 68 | 5,594 |
| Fine paper........ | 5 | 3,611 | 314 | , | 73 | 6,219 |
| Stationery, office supplies. | 12 | 1,434 | 333 | 4 | 103 | 6,261 |
| Faper producta, n.e.c..... | 24 | 11,201 | 863 | 13 | 236 | 15,878 |
| Farm products (raw materials). | 17 | 43,441 | 841 | 6 | 191 | 18,794 |
| Automotive equipment, tirea and tubes. | 64 | 14,822 | 2,659 | 25 | 773 | 53,040 |
| Electrical goods. | 54 | 53,585 | 4,261 | 28 | 1,163 | 74,877 |
| Ceneral line, apparatua, supplies. | 27 | 25,776 | 2,104 | 14 | 619 | 41,259 |
| Electrical appliances, specialties. | 27 | 27,809 | 2,1,57 | 14 | 544 | 33,618 |
| Hardware, plumbing, heating. | 49 | 42,216 | 4,223 | 4 | 1,167 | 85,628 |
| Hardware... | 11 |  | 2,314 |  |  |  |
| Plumbirg, heating equipment, suppliea. | 38 | 18,118 | 1,909 | 4 | 495 | 37,494 |
| Lumber, construction materiala. | 60 | 40,823 | 3,957 | 10 | 1,016 | 73,282 |
| Lumber, millwork........... | 25 | 24,942 | 1,611 | 1 | 370 | 27,032 |
| Other construction materials. | 35 | 15,881 | 2,346 | 9 | 646 | 46,250 |
| Machinery, equipment, supplies. | 257 | 83,587 | 9,352 | 117 | 2,213 | 179,629 |
| Comercial machines, equipment. | 57 | 9,718 | 1,248 | 30 | 353 | 24,848 |
| Farm-dalry machinery, equipment........... | 10 | 11,247 | 789 | 4 | 181 | 13,899 |
| Induatrial machinery, equipment, supplies. | 96 | 33,107 | 3,872 | 40 | 822 | 80,614 |
| Service establishment, supplies....... | 47 | 10,576 | 1,069 | 27 | 267 | 16,008 |
| Other machinery, equipment, supplies.. | 47 | 18,939 | 2,374 | 16 | 590 | 4,260 |
| Metals, metal work (exc. scrap). | 11 | 9,590 | 568 | 2 | 159 | 10,072 |
| Waste materials... | 85 | 33,790 | 2,582 | 79 | 755 | 49,326 |
| Iron, steel scrap........... | 41 | 21,002 | 1,350 | 29 | 312 | 25,714 |
| Other scrap, waste materials. | 4.4 | 12,788 | 1,232 | 50 | 43 | 23,612 |
| Other merchant wholesalers...... | 140 | 97,150 | 7,300 | 57 | 2,176 | 133,662 |
| Automobiles, other motor vehicles. | 19 | 24,136 | 729 | 12 | 236 | 14,455 |
| Amusement, sporting goods........ | 25 | 5,911 | 774 | 10 | 229 | 15,300 |
| Books, periodicals, newspapers. | 12 | 3,796 | 625 | 6 | 269 | 10,607 |
| Coal, coke..... | 11 | 28,815 | 2,173 | $\cdots$ | 597 | 36,932 |
| Farm supplies............ | 10 | 15,125 | 777 | 2 | 171 | 15,289 |
| Petroleum and products....... | 8 | 869 | 150 | 4 | 35 | 2,011 |
| Merchant wholesalers, n.e.c. | 55 | 18,498 | 2,072 | 23 | 639 | 39,068 |
| Manufacturers' sales branches (with stocks), total. | 144 | 266,524 | 14,034 | 3 | 4,090 | 281, 2 ,50 |
| Groceries, confectionery, meats. | 20 | 57,783 | 2,024 | $\ldots$ | 586 | 38,183 |
| Drugs, chemicala, allied products. | 9 | 8,646 | 394 | ... | 90 | 7,678 |
| Paper and its products............. | 4 | 537 | 88 | ... | 31 | 1,668 |
| Electrical gooda....... .... | 12 | 51,037 | 1,341 | $\ldots$ | 387 | 27,485 |
| Hardware, plumbing, heating.... | 8 | 6,759 | 566 | . | 162 | 12,007 |
| Lumber, construction materials...... | ${ }^{6}$ | 8,426 | 586 | $\cdots$ | 170 | 11,453 |
| Machinery, equipment, supplies...... | 52 | 32,151 | 3,956 | 3 | 1,088 | 79,135 |
| Manuracturera' sales branchea, n.e.c | 33 | 101,185 | 5,079 | $\ldots$ | 1,576 | 103,541 |
| Manufacturers' salea offices (without stocks), total. | 105 | 288,419 | 3,403 | $\cdots$ | 782 | 64,301 |
| Druga, chemicals, allied products.. | 3 | 3,377 | 225 | $\cdots$ | 86 | 4,329 |
| Hardware, plumbing, heating..... | 5 | 5,137 | 79 | ... | 15 | 1,323 |
| Machinery, equipment, supplies.... | 26 | 33,583 | 502 | ... | 105 | 9,467 |
| Manuracturers' salea offices, n.e.c. | 71 | 246,322 | 2,597 | ... | 576 | 49,182 |
| Agents, brokers, total. | 291 | 237,523 | 3,507 | 222 | 825 | 65,071 |
| Groceries, confectionery, meats. | 41 | 63,264 | 854 | 21 | 183 | 13,582 |
| Farm products (edible),.......... | 11 | 15,561 | 136 | 9 | 32 | 2,194 |
| Farm products (raw materials). | 16 | 82,309 | 419 | 3 | 114 | 7,486 |
| Lumber, construction materials.... Agents and brokers, | 111 | 3,789 72,600 | 85 2,013 | 7 182 | 20 476 | 1,704 40,105 |

Sents and brokers, n.e.c....

## WHOLESALE TRADE-STATE STATISTICS

## Table 102.-STANDARD METROPOLITAN AREAS-Continued

Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948

| Metropolitan area, type of operation, and kind of business | Establishments <br> (Number) | Sales, entire year <br> (Thousand dollars) | Pay roll, entire year <br> (Thousand dollars) | Active proprie tors,* November <br> (Number) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Employees (Number) | Pay roll (Dollars) |
| racine metropolitan area, ${ }^{3}$ total. | 111 | 59,991 | 3,126 | 81 | 815 | 56,106 |
| Type of Operation |  |  |  |  |  |  |
| Merchant wholesalers... | 67 | 26,395 | 2,242 | 51 | 553 | 39,021 |
| Marufacturers' sales branches, offices | 10 | 15,472 | 467 | $\cdots$ | 143 | 9,444 |
| Petroleum bulk stations, terminals. | 26 | 7,953 | 246 161 | 28 | 76 | 4,670 |
| Type by Kind of Business |  |  |  |  |  |  |
| Merchant wholesalers, total.. | 67 | 26,395 | 2,242 | 51 | 553 | 39,021 |
| Groceries, confectionery, meats. | 9 | 4,126 | 207 | 8 | 61 | 4,623 |
| Farm products (edible)........... | 8 | 3,731 | 241 | 5 | 72 | 4,073 |
| Beer, wines, distilled spirits., | 13 | 4,681 | 338 | 13 | 80 | 6,471 |
| Tobacco and products (exc. leaf)... | 3 | 2,846 | 111 | 4 | 41 | 2,088 |
| Automotive equipment, tires and tubes. | 7 | 1,185 | 197 | 5 | 55 | 3,699 |
| Electrical goods................... | 4 | ${ }_{721}^{621}$ | 45 | $\frac{1}{8}$ | 13 | 746 |
| Machinery, equipment, supplies. | 8 | 723 | 59 | 8 | 17 | 1,108 |
| Merchant wholesalers, n.e.c.... | 15 | 8,482 | 1,044 | 7 | 214 | 16,213 |

* Proprietors of unincorporated businesses.
n.e.c. Not elsewhere classified
${ }_{2}$ Coextensive with Dane County.
${ }_{3}$ Coextensive with Milwaukee County

Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE ${ }^{1}$
Establishments, Sales, Pay Roll, and Personnel-Total; Establishments and Sales-Merchant Wholesalers and Other Operating Types: 1948


Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE ${ }^{2}$-Continued
Establishmbnts, Sales, Pay Roll, and Personnel-Total; Establishments and Sales-Merchant Wholesalers and Other Operating Types: 1948


[^125]Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE ${ }^{1}$ - Continued
Establishments, Sales, Pay Roll, and Personnel-Total; Establishments and Sales-Mlrchant Wholesalers and Other Operating Types: 1948


* Proprietore of mincorporated businesses.
$x_{1}$ Withield to avoid disclosure.
${ }_{1}$ Based on advance 1950 population eatimstes.
${ }_{3}$ Locsted in Dodje and Jefferson Counties.
Located in Dodge and Fond du Lac Counties.

Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE
Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Bubiness: 1948


[^126]Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE-Continued
Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Bueiness: 1948

| County, type of operation, and kind of business | Establishments (Number) | Sales, (Thousand dollars) | Pay roll, enure year dollars) | Active$\substack{\text { proprietors, } \\ \text { November }}$ (Number) | Paid employees and pay roil, workweek ended nearest Nov. 15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Employees (Number) | Pay roll (Dollats) |
| crant county, total.. | 67 | 22,399 | 371 | 53 | 156 | 7,277 |
| Merchant wholeselers, total. | 10 | 3,575 | 82 | 9 | 42 | 1,677 |
| Automotive equipment, tires and tubes. Waste materials. <br> Merchant wholesalers. n.e.............................. | $\begin{aligned} & 3 \\ & 3 \end{aligned}$ | $\begin{array}{r}291 \\ 91 \\ 9193 \\ \hline 18\end{array}$ | 24 9 49 | $3$ | 11 6 25 | 477 <br> 125 <br> 075 |
| Petroleum bulk atations, terminals. Other operating types.. | 35 <br> 22 | $\begin{gathered} 3,193 \\ 4,744 \\ 14,080 \end{gathered}$ | 187 102 | 27 17 | $\begin{aligned} & 25 \\ & 51 \\ & 53 \end{aligned}$ | 1,075 3,104 2,196 |
| Grems county, total.. | 54 | 17,664 | 490 | 48 | 262 | 12,484 |
| Merchant wholesalers, totial. | 25 | 8,488 | 220 | 31 | 154 | 6,145 |
| Croceries, confectionery, meats Farm products (edible). Beer, wines, distilled spirits. Automotive equipment, tires and tubes... Merchant wholesolers, n.e.c................... | $\begin{array}{r} 3 \\ 10 \\ 4 \\ 3 \\ \hline \end{array}$ | a1 4,301 311 340 3,715 | 3 95 71 59 59 52 | $\begin{array}{r}4 \\ 14 \\ 6 \\ 1 \\ \hline 6\end{array}$ | $\begin{array}{r} 10 \\ 108 \\ 18 \\ 18 \\ 21 \end{array}$ | 4, 40 3, 294 1,092 1,097 |
| Petroleum bulk stations, terminals.......... Other operating types | ${ }_{21}^{21}$ | $\begin{aligned} & 3,339 \\ & 5,837 \end{aligned}$ | 177 93 | 1 | ${ }_{6}^{64} 4$ | 3,352 2,987 |
| JeFFERSas county, total.. | 63 | 16,058 | 620 | 59 | 261 | 12,596 |
| Merchant wholesalers, total.. | 33 | 7,469 | 399 | 34 | 176 | 8,210 |
| Groceries, confectionery, meats <br> Farm products (edible) <br> Beer, wines, distilled spirits. <br> Automotive equipment, tires and tubes <br> Waste materials. <br> Merchant wholesalers, n.e.c. | 4 9 7 4 4 5 | 89 4,49 1,598 380 231 712 | 3 162 102 35 30 67 | 5 5 10 7 3 5 | 2 73 37 15 19 19 | .85 $\begin{array}{r}\text { 2,927 } \\ 2,557 \\ 715 \\ 634 \\ 1,292\end{array}$ rem |
| Petroleum bulk stations, terminals.. Other operating types.. | 25 5 5 | $\begin{aligned} & 4,436 \\ & 4,153 \end{aligned}$ | 115 | 21 4 4 | 48 38 | 2,330 2,056 |
| KENOSHA COUNTY, total... | 75 | 28,260 | 1,101 | 55 | 401 | 21,311 |
| Merchant wholesalers, total.. | 54 | 11,775 | 739 | 43 | 302 | 14,663 |
| Groceries, confectionery, meats Farm products (edible) <br> Beer, wines, distilled spirits. <br> Tobaceo and products (exc. leaf) <br> Automotive equipment, tires and tubes <br> Machinery, equipment, supplies. <br> Waste materials. <br> Merchant wholesalers, n.e.c. | $\begin{gathered} 6 \\ 8 \\ 10 \\ 10 \\ 3 \\ 5 \\ 9 \\ 6 \end{gathered}$ | $\begin{array}{r}1,565 \\ 1,522 \\ 4,037 \\ 1,785 \\ 988 \\ 582 \\ 317 \\ 1,047 \\ \hline 1047\end{array}$ | 69 96 934 234 53 139 51 23 74 | $\begin{array}{r}4 \\ 8 \\ 7 \\ 1 \\ 3 \\ 7 \\ 70 \\ 3 \\ \hline\end{array}$ | 38 45 47 67 19 42 24 17 50 | 1,672 1,773 4,670 906 2,490 1,068 1,509 1,575 |
| Manufacturers' sales branches, offices Petroleum bulk stations, terminals. Other operating types. | $\begin{array}{r} 6 \\ 12 \\ 3 \end{array}$ | 9,620 3,487 3,378 | 220 99 43 | i1 | 52 36 12 | $\begin{array}{r}\text { 4,033 } \\ 1,963 \\ \hline 52\end{array}$ |
| La crosse county, total.. | 106 | $(x)$ | (x) | (x) | (x) | (x) |
| Administrative, auxiliary units. Wholesale establishments........ | $10{ }^{4}$ | $(x)_{43,013}$ | (x) 2,674 | (x) 63 | ${ }^{(x)}{ }^{888}$ | $(x)_{49,699}$ |
| wholesale estabiishients |  |  |  |  |  |  |
| Merchant wholesslers, total... | 69 | 31,670 | 2,210 | 47 | 738 | 40,797 |
| Croceries, confectionery, meats. | $\frac{12}{4}$ | 4,782 | 194 | 13 | 77 | 3,833 |
| Farm products (edible)......... | 4 | 2,314 4,767 | 192 135 |  | 59 45 | 2,943 2,752 |
| Automotive equipment, tires and tubes. | 4 | 1,376 | 293 | 1 | 85 | 5,656 |
| Electrical gods........... |  | 983 | 4 | 2 | 15 | 864 |
| Hardware, plumbing, heating.... | 5 | 5,671 | 402 | 2 | 95 50 | 6,587 |
| Lumber, construction materials. | 4 | 1,615 | 143 228 | 1 | 50 90 | 2,619 4,404 |
| Waste materials............. | 5 | 1,457 | 228 53 | 4 | ${ }_{28} 8$ | 1,048 |
| Merchant wholesalers, n.e.c.. | 14 | 7,026 | 526 | 13 | 194 | 10,091 |
| Marufacturers' sales branches, ofrices.. | 31 | 2,239 | 225 |  | 71 | 4,423 |
| Petroleum bukk stations, terminals.................. | 19 <br> 3 | 6,049 | 228 11 | 13 3 | $\begin{array}{r}73 \\ 6 \\ \hline\end{array}$ | 4,271 |
| MANITCWOC COUNYY total. | 78 | 28,220 | 1,740 | 34 | 660 | 30,995 |
| Merchant wholesalers, total. | 4 | 21,571 | 1,521 | 17 | 565 | 26,845 |
| Farm products (edible)... Beer, wines, distilled spi | 10 | 7,29 2,360 | 223 136 | 3 3 | 107 42 | 4,032 2,24 2, |
| Paper end its products........ | ${ }_{3}$ | 2,731 | 156 <br> 1 |  |  | 3,488 |
| Automotive equipment, tires and tubes. | 3 | 241 | 30 30 | $\stackrel{2}{2}$ | 13 | , 567 |
| Machinery, equipment, supplies......... Merchant wholesalers, | 7 17 | + 51024 | 95 921 | 2 | 24 327 | 1,005 15,509 |
| Petroleum bulk stations, terninals. | 27 | 4,552 | 166 | 16 | 69 | 2,997 |
| Other operating types..... | 7 | 2,097 | 53 | 1 | 26 | 1,153 |
| marathon caunty, total.. | 103 | (x) | (x) | (x) | (x) | (x) |
| Administrative, auxiliary units. Wholeaale establishments.......... | $10{ }^{2}$ | $(x){ }_{28,868}$ | $(x)_{2,200}$ | (x) 48 | (x) 702 | ${ }^{(x)}{ }_{43,557}$ |
| Wholisaiz establishments |  |  |  |  |  |  |
| Merchant wholesalers, total. | 56 | 19,421 | 1,695 | 28 | 549 | 33,601 |
| Croceries, confectionery, meats. Faran products (edible)... | ${ }_{6}^{6}$ | 4,050 1,725 | 244 | 1 | 78 32 | 4,702 <br> 1,748 |
| Beer, wines, distilled spirits. | 10 | 5,644 | 365 | 5 | 90 | 7,802 |
| Paper and its products.............. | 3 | 488 | 52 | 1 | 20 | 1,210 |
| Automotive equipment, tires and tubes. | $\stackrel{6}{4}$ | 1,831 | 301 | 4 |  | 5,714 |
| Iumber, construction materials.... | $\stackrel{4}{4}$ | 781 569 | 71 | 4 | 30 | 1,267 |
| Machinery, equipment, supplies................................... | 10 13 | 4,333 | ${ }_{450}^{114}$ | 5 | 42 149 | 9,299 |
| Manuracturers' sales branches, offices. | 9 | 774 | 126 | $\cdots$ | 40 | 3,053 |
| Petroleum bulk stations, terminals. Other operating types.......... | 27 9 | 5,418 <br> 3,255 | 234 145 | 17 3 | 73 40 | 4, 4,508 |

Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE-Continued
Establisfmbnts, Sales, Pay Roll, and Pergonnel, by Type of Operation and Kind of Business: 1948


## WHOLESALE TRADE—STATE STATISTICS

Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE-Continued
Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Bubiness: 1948

| County, type of operation, and kind of business | Establishments <br> (Number) | Sales, entire year <br> (Thousand dollars) | Pay roll, entire year <br> (Thousand dollats) | Active proprietors, * November ( N umber) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Employees (Number) | Pay roll (Dollars) |
| WAUKESHA COUNTY, total.. | 71 | 25,686 | 1,109 | 60 | 347 | 22,506 |
| Merchant wholesalers, total. | 37 | 11,513 | 706 | 29 | 235 | 14.588 |
| Beer, wines, distilled spirits. Automotive equipment, tires and tubes. Lumber, construction materials. <br> Machinery, equipment, supplies............... <br> Waste materials. <br> Merchent wholesalers, n.e.c................... | 7 4 3 8 3 12 | 2,272 624 292 1,169 122 7,034 | 111 91 48 167 20 269 | 9 $\cdots$ 6 3 1 10 | 31 21 19 46 12 106 | 1,893 1,722 1,268 3,473 618 5,614 |
| Petroleum bulk stations, terminals. <br> Other operating types................. | 27 7 | 7,477 6,696 | 233 170 | 27 4 | $\begin{aligned} & 86 \\ & 26 \end{aligned}$ | 4,748 3,170 |
| WAUPACA COUNTY, total.. | 54 | 16,971 | 369 | 45 | 167 | 7,379 |
| Merchant wholesalers, total. | 16 | 12,360 | 249 | 15 | 117 | 5,141 |
| Farm products (edible) Beer, wines, distilled spirits. Automotive equipment, tires and tubes, Merchant wholesalers, n.e.c | 5 4 3 4 4 | 10,998 405 178 779 | 190 26 22 17 | $\begin{array}{r}6 \\ 3 \\ \cdots \\ \hline\end{array}$ | 93 10 7 7 | 3,891 572 448 230 |
| Petroleum bulk stations, terminals. | 25 | 3,385 | 88 | 21 | 36 | 1,793 |
| Assemblers (mainly farm products), total. | 13 | 1,226 | 32 | 9 | 14 | 445 |
| Farm products (edible)......... | 9 | 422 804 | 14 | 3 | 7 | 183 262 |
| WINNEBAGO COUNTY, total. | 130 | 41,097 | 3,110 | 64 | 982 | 60,0477 |
| Merchant wholesalers, total. | 92 | 30,243 | 2,580 | 48 | 810 | 50,015 |
| Croceries, confectionery, meats. | 10 | 2,041 | 127 |  |  |  |
| Beer, wines, distilled spirits.. | 8 | 2,893 | 149 | 4 | 4 | 2,403 |
| Yobscco and products (exc. leaf)..... Paper and its products............. | ${ }_{10}^{3}$ | 1,910 | 100 | 1 | 31 | 1,973 |
| Paper and its products............... Automotive equipment, | 10 6 | 4,372 1,225 | 425 213 | 5 | 96 69 | 8,201 |
| Electrical goods....................... | 4 | 1,706 | 100 | 3 | 28 | 1,408 |
| Hardware, plumbing, heating. | 5 | 1,704 | 120 | 3 | 32 | 2,404 |
| Iumber, construction materials. | 6 | 6,043 | 684 | $\cdots$ | 214 | 12,879 |
| Machinery, equipment, supplies. | 14 | 1,847 | 160 | 9 | 47 | 3,032 |
| Weste materials............ | 11 | 1,790 | 197 | 10 | 86 | 4,846 |
| Merchant wholesalers, n.e.c | 15 | 5,712 | 305 | 7 | 114 | 5,966 |
| Manufacturers' sales branches, offices.. | 12 | 4,471 | 279 |  | 99 | 5,674 |
| Petroleum bulk stations, terminals.. | 20 | 4,858 | 193 | 11 | 62 | 3,385 |
| Other operating types............... | 6 | 1,515 | 58 | 5 | 11 | 973 |
| WOOD COINTY, total. | 61 | 31,558 | 1,154 | 40 | 401 | 22,408 |
| Merchant wholesalers, total. | 30 | 13,956 | 955 | 18 | 324 | 18,809 |
| Groceries, confectionery, meats. |  | 4,744 | 217 |  | 68 | 3,664 |
| Beer, wines, distilled spirits... | 6 | 1,413 | 133 | 7 | 57 | 2,595 |
| Automotive equipment, tires and tubes. | 5 | 688 | 114 | 1 | 58 | 2,906 |
| Waste materials............ | 4 | 736 | 19 | 6 | 11 | , 387 |
| Merchant wholesalers, n.e.c. | 11 | 6,375 | 472 | 4 | 130 | 9,257 |
| Other operating types....................................... | 31 | 17,602 | 199 | 22 | 77 | 3,599 |

* Proprietors of unincorporated businesses.

Wthheld to avoid disclosure
n.e.c. Not elsewhere classified

## WYOMING

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Table 101-THE STATE
Establishments, Sales, Expenses, Pay Roll, Personnel, and Stocks, by Type of Operation and Kind of Business: 1948

| Type of operation and kind of business | Estab-lishments(Number) | Sales, entire year (Thousand dollats) | Operating expenses ${ }^{2}$ (inc. pay roll) |  | Pay roll, entire year <br> (Thousand dollars) | Active <br> propree <br> tors, <br> Novem- <br> ber <br> (Num- <br> (Ner)$\|$ | Paid employees, workweek ended nearest |  |  | Pay roll, workweek ended nearest- |  |  | Stocks on hand, end of year, at cost <br> (Thousand dollars) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Amount <br> (Thousand dollars) | $\begin{aligned} & \text { Per- } \\ & \text { cent } \\ & \text { of } \\ & \text { sales } \end{aligned}$ |  |  | $\begin{aligned} & \text { March } 15 \\ & \text { (Number) } \end{aligned}$ | July 15 <br> (Number) | $\begin{aligned} & \text { Nov. } 15 \\ & \text { (Number) } \end{aligned}$ | March 15 <br> (Dollars) | July 15 <br> (Dollars) | Nov. 15 <br> (Dollars) |  |
| State, total. | 463 | 153,477 | n. 8 | n.s. | 6,144 | 339 | 1,979 | 2,137 | 2,223 | 108,765 | 119,982 | 130,082 | 14,290 |
| Administrative, suxilisry units............1948.... Wholesale estsblishments.....................1\%8.... | 463 | 153,477 | $\begin{aligned} & \text { n. } . \\ & \text { n.s. } \end{aligned}$ | $\begin{aligned} & \text { n.s. } \\ & \text { n. } \end{aligned}$ | 6,144 | 339 | 1,979 | 2,137 | 2,223 | 108,765 | 119,982 | 130,082 | 14,290 |
| $\begin{aligned} & \text { 1939.... } \\ & \text { 1929.... } \end{aligned}$ | $\begin{aligned} & 397 \\ & 283 \end{aligned}$ | $\begin{aligned} & 37,031 \\ & 4,661 \end{aligned}$ | nos.a. | n.a. | $\begin{aligned} & 1,671 \\ & 1,855 \end{aligned}$ | 312 93 | 1,147 n.a. | 1,236 n. s . | $\begin{gathered} \text { 1,204 } \\ \text { n,s. } \end{gathered}$ | n.s. n.s. | n.s. n.e. | n.s. | 3,654 |
| Wholesale establ ishments |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Type of Operstion |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Merchant wholesalers, totsl...................... | 212 | 83,167 | 8,579 | 10.3 | 4,235 | 140 | 1,333 | 1,486 | 1,486 | 74,757 | 83,948 | 90,759 | 10,593 |
| Service wholesslers, domestic market........... Limited-function wholesalers. | $\begin{array}{r} 207 \\ 5 \end{array}$ | 82,252 915 | 8,463 116 | 10.3 12.7 | 4,184 | 137 3 | 1,312 21 | 1,47 15 | 1,470 16 | 73,588 1,169 | $\begin{array}{r} 82,911 \\ 1,037 \end{array}$ | $\begin{gathered} 89,554 \\ 1,205 \end{gathered}$ | 10,576 |
| Manufscturers' sales branches, offices, total... | 29. | 14,662 | 1,311 | 8.9 | 751 | 4 | 193 | 211 | 225 | 12,690 | 14,583 | 15,667 | 1,311 |
| Ssles branches ( $\mathbf{W}$ th stocks). <br> Ssles offices (without stocks) | 23 6 | 13,677 | 1,177 134 | 8.6 13.6 | 692 59 | 3 | 182 11 | 191 | 204 | 11,946 744 | 13,286 1,297 | 14,123 1,544 | 1,311 |
| Petroleura bulk stations, terminsla. <br> Agents, brokers. | 180 6 | 29,138 11,741 | $\begin{array}{r}2,753 \\ \hline 156\end{array}$ | 9.4 1.3 | 682 76 | $\begin{array}{r}172 \\ 5 . \\ \hline\end{array}$ | 269 50 | 272 49 | 274 68 | 13,574 1,107 | 14,306 1,206 | 14,011 | 1,721 |
| Assemblers (mainly farm producta), totsl........ | 36 | 14,769 | 782 | 5.3 | 400 | 18 | 134 | 119 | 170 | 6,637 | 5,939 | 8,202 | 648 |
| Grsin (country) elevstora....................... Other assemblers, country buyers................. | 27 9 | 11,279 3,490 | 533 249 | 4.7 7.1 | 266 134 | 9 | 88 46 | 69 50 | 106 | 4,281 2,356 | 3,929 2,010 | 5,43 2,759 | 573 75 |
| Merchant wholesslers, total.. | 212 | 83,167 | 8,579 | 10.3 | 4,235 | 140 | 1,333 | 1,486 | 1,486 | 74,757 | 83,948 | 90,759 | 10,593 |
| Groceries, confectionery, mests............... | 18 | 13,582 | 1,190 | 8.8 | 671 | 7 | 225 | 271 | 240 | 11,415 | 13,097 | 13,124 | 1,525 |
| Groceries (genersl line)..................... | 13 | 11,799 | 964 | 8.2 | 584 | 2 | 188 | 253 | 210 | 10,138 | 12,232 | 11,627 | 1,290 |
| Grocery, food specialties, | 5 | 1,783 | 226 | 12.7 | 87 | 5 | 37 | 18 | 30 | 1,277 | 865 | 1,497 | 235 |
| Farm products (edíble)........................ | 35 | 7,503. | 1,337 | 17.8 | 619 | 41 | 252 | 278 | 272 | 11,508 | 13,219 | 12,896 | 327 |
| Dairy, poultry products....................... | 25 | 3,873 | 1,822 | 21.2 | 338 | 34 | 138 | 156 | 154 | 6,306 | 7,379 | 7,272 | 77 |
| Fruits, vegetables (fresh)................... | 10 | 3,630 | 515 | 14.2 | 281 | 7 | 114 | 122 | 118 | 5,202 | 5,840 | 5,624 | 250 |
| Beer, wines, distilled spirits................ | 21 | 9,552 | 519 165 | 5.4 | 253 78 | 19 9 | 76 29 | 95 29 | 80 <br> 34.4 | 4,570 1,366 | 5,762 1,427 | 4,922 1,699 | 1,223 |
| Tobscco and producta (exc. lear)............... | 411 | 3,247 8,742 | 165 1,283 | 5.1 | 78 717 | 9 16 | 29 220 | 29 236 | \%34, | 1,366 13,120 | 1,427 14,007 | 1,699 15,298 | 1,372 |
| Electrical goods............................... | 6 | 1,227 | -203 | 16.5 | 102 | 4 | 4 | 41 | 38 | 2,165 | 1,887 | 1,936 | , 214 |
| Hardware, plumbing, hesting...................... | 5 | 1,283 | 103 | 8.0 | 47 | 2 | 15 | 17 | 15 | ${ }_{831}$ | 916 | 830 | 191 |
| Machinery, equipment, supplies................ | 43 | 29,566. | 2,595 | 8.8 | 1,206 | 16 | 287 | 332 | 366 | 19,421 | 22,686 | 28,786 | 4,906 |
| Commercisl machines, equipnent............... | 8 | 731 | 151 | 20.6 | 82 | 8 | 31 | 33 | 33 | 1,402 | 1,459 | 1,588 | 129 |
| Construction muchinery, equiponent........... | 6 | 4,142 | 745 | 18.0 | 442 | $\cdot$ | 100 | 107 | 115 | 7,295 | 7,472 | 8,760 | 833 |
| Industrial machinery, equipment, supplies... | 25 | 24,395 | 1,643 | 6.7 | 660 | 7 | 144 | 181 | 203 | 10,352 | 13,371 | 17,965 | 3,871 |
| Other machinery, equipment, supplies........ | 4 | 298 | 56 | 18.8 | 22 | 1 | 12 | 11 | 15 | 372 | 384 | 473 | 73 |
| Waste materiala. | 14 | 1,316. | 286 | 21.7 | 117 | 15 | 37 | 53 | 43 | 1,764 | 2,705 | 2,010 | 101 |
| Iron, steel scrsp.... | 7 | 368 | 131 | 35.6 | 36 | 6 | 10 | 18 | 10 | 527 | 1,141 | 529 | 4 |
| Other scrap, waste materials................. | 7 | 448 | 155 | 16.4 | 81 | 9 | 27 | 35 | 33 | 1,237 | 1,564 | 1,481 | 57 |
| Other merchant wholesalers.................... | 19 | 7,149 | 898 | 12.6 | 425 | 11 | 148 | 13. | 14.4 | 8,597 | 8,242 | 9,258 | 550 |
| Automobiles, other motor vehicles | 5 | 3,378 | 345 553 | 10.2 | 234 | 3 | 7 | 72 | 72 | 4,682 | 4,802 | 5,163 | 405 |
| Merchant wholesalers, n.e.c.. | 14 | 3,771 | 553 | 14.7 | 191 | . | 77 | 62 | 72 | 3,915 | 3,440 | 4,095 | 145 |
| Manufscturers' ssiea branches(with stocks), total | 23 | 13,677 | 1,177 | 8.6 | 692 | 3 | 182 | 191 | 204 | 11,946 | 13,286 | 14,123 | 1,311 |
| Groceries, confectionery, mests................ | 5 | 1,065 | 146 | 13.7 | 72 | $\cdots$ | 22 | 20 | 22 | 1,318 | 1,472 | 1,536 | 21 |
| Machinery, equipment, supplies............... | 15 | 21,933 | 957 | 8.0 | 566 |  | 145 | 153 | 163 | 9.801 | 10,803 | 11,557 | 1,253 |
| Industrisl machinery, equipment, supplies... Other machinery, equipment, supplies........ | 10 5 | $\begin{aligned} & 5,531 \\ & 6,402 \end{aligned}$ | 613 344 | 11.1 5.4 | 337 229 | $\ldots$ | 72 73 | ${ }_{7}^{82}$ | 85 78 | 5,303 4,498 | 6,475 | 6,492 | 774 |
| Manuf scturers' ssles branchee, n.e.c.......... | 3 | 679 | 74 | 10.9 | 54 | 3 | 15 | 18 | 19 | 827 | 1,011 | 1,030 | 37 |
| Assemblers (mainly farm products), total. | 36 | 14,769 | 782 | 5.3 | 400 | 18 | 13. | 119 | 170 | 6,637 | 5,939 | 8,202 | 648 |
| Farm producta (raw materiala). | 32 | 13,007 | 579 | 4.4 | 277 | 14 | 93 | 81 | 120 | 4.521 | 4,299. | 5,943 | 589 |
| Grsin........ | 21 | 9,816 | 332 | 3.4 | 133 | 9 | 50 | 40 | 56 | 2,254 | 2,121 | 2,869 | 375 |
| Other inedible farm products................ Farmp products (inedible), nee.c........... | 7 4 | 1,578 1,613 | 218 29 | 13.8 1.8 | 139 5 | 5 | 40 3 | 31 10 | 42 12 | 2,127 | 1,908 | 2,674 400 | 198 1 |
| Ferm products (inedible), n.e.c................ | 4 | 1,613 | 29 | 1.8 | 5 | 5 | 3 | 10 | 12 | 140 |  |  |  |
| Assemblers, n.e.c.............................. | 4 | 1,762 | 203 | 11.5 | 123 | 4 | 41 | 38 | 50 | 2,116 | 1,640 | 2,259 | 59 |

[^127]n.e.c. Not elsewhere clssaified.
i Entries for agents and brokers represent brokerage or comaiasion received.

Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE ${ }^{1}$
Establishments, Sales, Pay Roll, and Personnel-Total; Establishments and Sales-Merchant Wholesalers and Otrer Operating Types: 1948

| County and city | Total |  |  |  |  |  | Merchant wholesalers |  | Other operating types |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\underset{\substack{\text { Establish- } \\ \text { ments }}}{\text { and }}$ <br> (Number) | Salcs, entire ycar <br> (Thousand dollars) | Pay roll, entire ycar <br> (Thousand dollars) | Active proprictors,* November (Number) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  | Establishments <br> (Number) | $\underset{\substack{\text { Sales, } \\ \text { entirc ycar }}}{\substack{\text { y } \\ \text { (hent }}}$ <br> (Thousand <br> dollars) | Establish- <br> (Number) | Sales, entire year <br> (Thousand <br> dollars) |
|  |  |  |  |  | Employees (Number) | Pay roll (Dollars) |  |  |  |  |
| State, total <br> Albany County. Laramie. Remainder of County $\qquad$ | 463 | 153,477 | 6,144 | 339 | 2,223 | 130,082 | 212 | 83,167 | 251 | 70,310 |
|  | 18 | 3,904 | 173 | 15 | 73 | 3,667 | 12 |  |  |  |
|  | $\stackrel{14}{14}$ | 3,373 531 | 160 13 | $\frac{12}{3}$ | 67 6 | 3,697 3,370 2,0 | 11 | ( ${ }_{(x)}^{(x)}$ | 3 3 | $\frac{1,072}{(x)}$ |
| Big Horn County. Camplell County. | $\begin{array}{r}19 \\ 7 \\ \hline 8\end{array}$ | $\begin{aligned} & 3,681 \\ & 1,440 \end{aligned}$ | 210 33 | 17 5 | 58 <br> 11 | 3,442 | 5 | $(x)^{941}$ | 14 6 | (x) ${ }^{2,740}$ |
| Carbon County R6ulins | 27 23 4 | 5,088 4,739 | $\stackrel{179}{170}$ | 39 34 5 | 75 70 5 | $\begin{array}{r}\text { 4,081 } \\ -3,913 \\ \hline 168\end{array}$ | $\frac{14}{14}$ | $\frac{2,051}{2,051}$ | 13 | 3,037 |
| Converse County. Crook County. | ${ }^{7}$ |  | (x) ${ }^{6}$ | (x) 8 | (x) ${ }^{4}$ | (x) ${ }^{132}$ | $\cdots$ | (x) $\cdots$ | ${ }^{7}$ | (x) ${ }^{590}$ |
| Fremont County. Riverton. . Remainder of County. | 25 17 8 | $\begin{array}{r} -\frac{4}{2,035} \\ 1,2,220 \\ 1,220 \end{array}$ | 164 1146 18 | 26 <br> 18 <br> 8 | 90 88 88 | 4,647 $\substack{2,299 \\ 348}$ 4,61 | $\frac{7}{5}$ | ${\underset{(x)}{(x)}}^{7 n}$ | 18 12 6 | $\frac{3,264}{(x)}$ |
| Goshen County. <br> Hot Springe County. <br> Johnson County. | $\begin{array}{r}33 \\ 10 \\ 5 \\ \hline\end{array}$ | $\begin{gathered} 11,300 \\ 1,022 \\ 401 \\ 401 \end{gathered}$ | 224 31 17 17 | 23 9 4 4 | 97 13 9 | 4,681 <br> 723 <br> 3,3 | 15 3 1 | $\begin{gathered} 2,1214 \\ (x)^{215} \end{gathered}$ | $\begin{array}{r}18 \\ 7 \\ 7 \\ \hline\end{array}$ | $\begin{array}{r} 9,2466 \\ (x) \end{array}$ |
| Laramie County.......... | ${ }_{58}^{68}$ |  |  | 37 <br> 8 |  |  |  |  | 30 | 14,360 |
| Cheyenne ...................................... | 57 11 | 31,088 3,043 2,48 | 1,560 62 | $\stackrel{28}{9}$ | 540 21 | $\begin{array}{r}31,831 \\ 1,263 \\ \hline\end{array}$ | 37 1 | $\begin{aligned} & (x) \\ & (x) \\ & \hline \end{aligned}$ | 10 | $\begin{aligned} & (x) \\ & (x) \\ & (x) \end{aligned}$ |
| Lincoln County.. | 20 | 2,347 | 100 | 15 | 4 | 1,681 | 7 | 1,095 | 13 | 1,252 |
| Natrons County......................... | 79 | 44,953 | 2,001 | 39 | ${ }_{565} 56$ | 45,878 | 56 |  | 23 |  |
| Cosper.................................. | 68 <br> 11 | 41,405 | 1,615 | 35 4 4 | 560 96 | 36,036 <br> 9,842 | $\stackrel{48}{8}$ | 31,31,32 <br> 3,02 | $\stackrel{20}{3}$ | 10,063 546 |
| Niobrars County. <br> Park County <br> Platte County | 8 25 15 | (1, $\begin{aligned} & \text { 964 } \\ & \text { 9,50 } \\ & 1,869\end{aligned}$ | $\begin{array}{r}33 \\ 349 \\ 49 \\ \hline\end{array}$ | 7 19 14 14 | $\begin{array}{r}11 \\ 101 \\ 24 \\ \hline\end{array}$ | ( $\begin{gathered}728 \\ 6,228 \\ 981 \\ 981\end{gathered}$ | 3 10 1 | $\left(\begin{array}{c} 5)^{5,693} \end{array}\right.$ | 5 15 14 14 | $(x)^{3,857}$ |
| Sheridan Countr........ | 30 | 13,640 | 437 | 12 | 196 | 8,135 | 12 |  | 18 |  |
| Sbersdan........................................ | 13 | 5,346 <br> 8,294 | $\stackrel{378}{59}$ | ${ }_{5}^{7}$ | ${ }_{143}^{143}$ | 6,736 1,399 | ${ }^{12}$ | 4,605 | 13 | 8,24. |
| Sublette County.......... | 2 | (x) | (x) | (x) | (x) | (x) | $\ldots$ | ( $x$ | 2 | (x) |
| Sweetwater County. Rock Springs Remainder of County | 29 | 7,988 | 322 | 22 | 122 |  |  |  |  |  |
|  | 26 3 | $\begin{array}{r}7,509 \\ \hline 59\end{array}$ | 310 12 | 20 2 | 127 5 | 6,026 387 | 16 1 | $(x)$ | $\stackrel{10}{2}$ | $(x)$ |
| Teton County. Uinta County.. Hashakie County. Weston County. Yellowstone National Park (part) ${ }^{2}$ |  |  |  |  |  |  |  |  |  |  |
|  | ${ }^{8}$ | 1,158 | 4 | 5 | 12 | 2930 | 3 | (x) 626 | 5 | (x) 542 |
|  | $\frac{11}{7}$ | 2,459 1,960 | 90 40 | 7 | 37 19 | 2,462 | 4 |  | 7 5 | (x) ${ }^{1,498}$ |
|  |  |  |  |  |  | ... | ... | (r) | .. |  |

* Proprletors of unincorporated businesses.
$x$ Withheld to svold disclosure.
Based on advance 1950 populstion estimates.
2 Locsted in Idaho, Montana, and Wyoming.
Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE
Establishments, Sales, Pay Roll, and Personnel, ay Type or Oprration and Kind of Businese: 1948

| County, type of operation, and kind of business | Estab lish. ments <br> (Num ber) | Sales, entire year <br> (Thousand dollars) | Pay roll, entire year <br> (Thousand dollars) | Active propri. etors, ${ }^{\text {, }}$ November <br> (Num ber) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  | County, type of operation, and kind of business | Estab lishments <br> ( Num ber) | Sales. entire year <br> (Thousand dollars) | Pay roll, entire year <br> (Thousand dollars) | Active propri. etors, ${ }^{*}$ Novem. ber <br> (Num ber) | Paid employees and pay coll, workweek ended nearest Nov. 15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Employees (Number) | Pay roll (Dollars) |  |  |  |  |  | Employees (Number) | Pay roll <br> (Dollars) |
| LARAMIE COUNTY, total......... | 68 | 34,131 | 1,622 | 37 | 561 | 33,094 | NATRONA COJNTY, total........Merchant wholeaslers, total........ | 79 | 44,953 | 2,001 | 39 | 656 | 45,879 |
| Merchant wholesaiers, total. | 38 | 19,771 | 1,090 | 21 | 378 | 22,181 |  | 56 | 34,344 | 1,622 | 29 | 534 | 37,968 |
| Farm producta (edible).............. Autamotive squipment, tires and | 5 | 1,883 | 137 | 6 | 57 | 2,700 | Fazm producta (edible).............. Beer, Hines, diatilled spirits.... Automotive equipment, tires and | 7 3 | $\begin{array}{r} 1,575 \\ 412 \end{array}$ | 10622 | 72 | 468 | 1.942 548 |
| tubes................................ | 6 | 1,166 | 111 | 1 | 42 93 | 2,238 |  |  |  |  |  |  |  |
| Machinery, equipment, supplies.... Waste materiala................. | 6 3 | 2,707 364 | 283 | 3 3 | 93 7 | 6,564 165 |  | 524512 | $\begin{array}{r} 4,006 \\ 11,448 \\ 312 \\ 16,591 \end{array}$ | $\begin{array}{r} 251 \\ 560 \\ 66 \\ 597 \end{array}$ | $\begin{array}{r} 9 \\ 5 \\ 6 \end{array}$ | $\begin{array}{r} 91 \\ 178 \\ 17 \\ 194 \end{array}$ | 5,95115,9231,10612,498 |
| Waste materiala................... | 18 | 13,651 | 550 | 8 | 179 | 10,514 | tubes. <br> Mschinery, equipment, supplies.... <br> Waste miterials. $\qquad$ <br> Merchant wholesslers, n.e.c....... |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Manufacturers' sales branches, offices. $\qquad$ | 9 | 7,625 | 305 | . | 101 | 6,663 | Petroleum bulk stations, terminals.. Other opersting types.................. |  |  | $\begin{aligned} & 114 \\ & 265 \end{aligned}$ |  |  | $\begin{array}{r}2,289 \\ 5,621 \\ \hline\end{array}$ |
| Petroleum buik stations, terminsis.. | 14 | 3,423 | 115 | 12 | 37 | 2,153 |  | 112 | $\begin{aligned} & 4,225 \\ & 6,384 \end{aligned}$ |  | 8 <br> 2 | 41 |  |
| Assemblers (mainiy farm products)... | 7 | 3,312 | 112 | 4 | 45 | 2,097 |  |  |  |  |  |  |  |

## TERRITORIES

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Table 101.-THE TER RITORY
Establishments, Sales, Exprenses, Pay Roll, Personnel, and Stocks, by Type or Operation and Kind or Business: 1948


* Proprietors of unincorporated businesses.
n.a. Not available or not applicable.
n.e.c. Not elsewhere classiffed.
a
${ }^{2}$ Entries for agents and brokers represent brokerage or commission received.
Table 102.--STANDARD METROPOLITAN AREAS (None in the Territory)

Table 103.-JUDICIAL DIVISIONE AND CITIES OF 5,000 INHABITANTS OR MORE ${ }^{1}$
Establishments, Salbg, Pay Roll, and Psrsonnbl-Total; Establishments and Salrs-Merchant Wholesalers and Other Opbrating Types: 1948

| Judicial division and city | Total |  |  |  |  |  | Merchant wholesalers |  | Other operating types |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Establishments ${ }^{2}$ (Number) | Sales, entirc year <br> (Thousand dollars) | Pay roll, entire year <br> (Thousand dollars) | Active proprictors, " Navember (Number) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  | Establishments <br> (Number) | Sales, entire year <br> (Thousand dollars) | Establishtrents ( N umber) | Sales, entire year <br> (Thousand dollans) |
|  |  |  |  |  | Employees (Number) | Pay roll (Dollars) |  |  |  |  |
| Territory, total.. | 111 | 32,216 | 1,451 | 77 | 460 | 27,484 | 31 | 8,361 | 80 | 23,855 |
| First Judicial Division. | 58 | 13,410 | 730 | 42 | 292 | 16,196 | 11 | 2,382 | 47 | 11,028 |
| Juneau......... | 13 | 5,179 | 251 | ${ }^{8}$ | 95 | 6,012 | 6 | 974 | 7 | 4,205 |
| Ketchikan..................... | 12 | 3,146 | 238 | ${ }_{23}^{11}$ | 124 | 6,101 | 5 | 1,408 | 7 | 1,738 |
| - Remainder of Judicial Division | 33 | 5,085 | 241 | 23 | 73 | 4,083 | ... | ... | 33 | 5,085 |
| Second Judicial Division... | 2 | (x) | (x) | (x) | (x) | (x) | $\ldots$ | $\cdots$ | 2 | (x) |
| Third Judicial Division. | 33 | 14,420 | 556 | 18 | 127 | 8,877 | 12 | 4,660 | 21 | 9,760 |
| Anchorage... | 13 | 5,790 | 310 | 7 | 68 | 5,796 | 8 | 4,472 | 5 | 1,318 |
| Remainder of Judicial Division | 20 | 8,630 | 246 | 11 | 59 | 3,081 | 4 | 188 | 16 | 8,442 |
| Fourth Judicial Divialion.. | 18 | (x) | (x) | (x) | (x) | (x) | 8 | (x) | 10 | $(x)$ |
| Fairbanks..................... | $1{ }^{7}$ | (x) | (x) | (x) | (x) | (x) | 7 1 | (x) | $\cdots$ | (x) ${ }^{\cdots}$ |

> * Proprietors of unincorporated businesses.
$x$ withheld to avold disclosure.
${ }_{2}$ Based on advance 1950 population estinates.
${ }^{2}$ No administrative, auxiliary units in Alaska.
Table 104.-JUDICIAL DIVISIONS WITH 50 ESTABLISHMENTS OR MORE
Establisaments, Sales, Pay Roll, and Perbonnel, by Type of Operation and Kind of Business: 1948

| Judicial division, type of operation, and kind of business | Establishments <br> (Number) | Sales, entire year (Thousand dollars) | Pay roll, entire year <br> (Thousand dollars) | Active proprietors, ${ }^{*}$ November ( $\mathrm{Number)}$ | Paid employees and pay roll, workweek ended nearest Nov. 15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Employes (Number) | Pay roll (Dollars) |
| Firat Judicial Division, total.. | 58 | 13,410 | 730 | 42 | 292 | 16,196 |
| Merchant wholesslers................ | 11 | 2,382 | 133 | 11 | 51 | 2,391 |
| Petroleum buik stations, terminals.. | 35 | 6,625 | 345 | 23 | 178 | 9,556 |
| Other operating types..... | 12 | 4,403 | 252 | 8 | 63 | 4,249 |

[^128]Table 101.-THE TER RITORY
Establishments, Sales, Expenses, Pay Roll, Personnbl, and Stocks, by Type of Operatton and Kind of Buslness: 1948

| Type of operation and kind of business | Establish ments (Number) | Sales, entire year <br> (Thousand dollars) | Operating expenses ${ }^{2}$ (inc. pay roll) |  | Pay roll, entire year <br> (Thousand dollars) | Active proprie tors, ber (Number) | Paid employees, workweek ended nearest- |  |  | Pay roll, workweek ended nearest- |  |  | Stocks on hand, end of year, at cost <br> (Thousand dollars) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Amount <br> (Thousahd dollats) | $\begin{aligned} & \text { Per- } \\ & \text { cent } \\ & \text { of } \\ & \text { sales } \end{aligned}$ |  |  | March 15 <br> (Number) | July 15 <br> (Number) | Nov. 15 (Number) | March 15 (Dollars) | July 15 (Dollars) | Nov. 15 <br> (Dollars) |  |
| Territory, total. | 709 | 480,734 | n.a. | . 8. | 28,837 | 507 | 8,339 | 8,677 | 8,478 | 543,302 | 575,106 | 558,739 | 39,910 |
| Administrative, auxiliary units.............1948.... <br> Wholesale establishments.......................1948.... | 702 | 480,734 | $\begin{aligned} & \text { n.A. } \\ & \text { n. } \end{aligned}$ | $\begin{aligned} & \text { n. } \mathrm{B} . \\ & \text { n. . } \end{aligned}$ | $\begin{array}{r} 1,039 \\ 27,798 \end{array}$ | $30 \%$ | $\begin{array}{r} 239 \\ 8,100 \end{array}$ | $\begin{array}{r} 251 \\ 8,426 \end{array}$ | $\begin{array}{r} 257 \\ 8,221 \end{array}$ | $\begin{array}{r} 20,012 \\ 533,290 \end{array}$ | $\begin{array}{r} 20,854 \\ 554,252 \end{array}$ | $\begin{array}{r} 22,061 \\ 536,678 \end{array}$ | $39,813$ |
| $\begin{aligned} & 1939 \ldots \\ & 1929 \ldots \end{aligned}$ | $\begin{array}{r} 704 \\ \text { n.a. } \end{array}$ | 97,045 n.a. | n.a. | n.a. | n.a. | $\begin{array}{r} 506 \\ \text { n. } \end{array}$ | 4,300 n.a. | 4,274 | 4,374 | $\begin{aligned} & \text { n. } \mathrm{B} . \\ & \text { n. } . \end{aligned}$ | $\begin{aligned} & \text { n.a. } \\ & \text { n. } \end{aligned}$ | n.\&. | n.a. |
| WhoLesale ESTABLISHMENTS |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Type of Operation |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Merchant wholesalers, total. | 534 | 249,270 | 41,134 | 16.5 | 22,537 | 413 | 6,823 | 7,067 | 6,886 | 419,696 | 445,873 | 426,509 | 35,838 |
| Service wholesalers, domestic market... | $\begin{array}{r}496 \\ 22 \\ \hline 16\end{array}$ | 244,026 3,330 | 40,551 347 236 | 16.6 10.4 | 22,306 143 | 369 18 18 | 6,746 50 27 | 7,972 54 54 | $\begin{array}{r}6,787 \\ 62 \\ \hline 37\end{array}$ | 415,761 2,589 | 440,657 3,166 2,050 | 421,021 | 35,511 267 |
| Limited-function wholecalers. | 16 | 1,914 | 236 | 12.3. | 88 | 26 | 27 | 41 | 37 | 1,346 | 2,050 | 1,860 | 60 |
| Manufacturers' sales branches, offices, total. | 31 | 42,909 | 1,807. | 4.2 | 1,056 | 3 | 290 | 336 | 326 | 20,052 | 22,894 | 22,341 | 1,672 |
| Sales branches (with stocks)... Sales offices (without stocks). | 20 | $\begin{aligned} & 20,655 \\ & 22,254 \end{aligned}$ | 1,567 240 | 7.6 1.1 | 962 94 | 2 | 272 18 | 315 21 | 306 20 | 18,188 1,864 | 20,805 2,089 | 20,235 2,106 | 1,672 |
| Petroleum buik stations, terminals | 34 | 38,823 | 3,178 | 8.2 | 1,172 | 9 | 326 | 326 | 317 | 21,4,4 | 21,345 | 23,828 | 2,137 |
| Agents, brokers. | 95 | 147,954 | 5,112 | 3.4 | 2,932 | 82 | 603 | 634 | 631 | 59,716 | 61,521 | 61,591 | 124 |
| Assemblers (mainly farm products) | 8 | 1,778 | 183 | 10.3 | 101 | ... | 58 | 63 | 61 | 2,383 | 2,619 | 2,409 | 42 |
| Type by Kind of Business |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Merchant wholesalers, total | 534 | 249,270 | 41,134 | 16.5 | 22,537 | 413 | 6,823 | 7,067 | 6,886 | 419,696 | 445,873 | 426,509 | 35,838 |
| Grocerles, confectionery, m | 147 | 53,374 | 6,593 | 12.4 | 2,935 | 144 | 998 | 1,039 | 1,092 | 58,349 | 60, 04.5 | 60,784 | 3,754 |
| Groceries (general line) | 29 | 28,940 | 3,147 | 10.9 | 1,544 | 20 | 490 | 505 | 529 | 31,457 | 31,475 | 31,909 | 2,516 |
| Confectionery. | 13 | 1,522 | 261 | 17.1 | 127 | 10 | 39 | 47 | 47 | 2,163 | 2,686 | 2,667 | 122 |
| Fish, sex foods... | 15 | 2,136 | 270 | 12.6 | 75 | 19 | 26 | 24 | 76 | 1,082 | 1,030 | 2,378 | 51 |
| Meats, meat products. | 22 | 8,500 | 1,357 | 16.0 | 576 | 26 | 201 | 213 | 197 | 11,860 | 12,413 | 11,484 | 321 |
| Other grocery, food specialties | 68 | 12,276 | 1,558 | 12.7 | 613 | 69 | 242 | 250 | 243 | 11,787 | 12,441 | 12,346 | 744 |
| Farm products (edible).. | 62 | 14,086 | 1,709 | 12.1 | 826 | 68 | 341 | 339 | 320 | 16,497 | 16,935 | 16,858 | 34.1 |
| Dairy, poultry products | 10 | 4,892 | 692 | 14.1 | 402 | 3 | 183 | 165 | 158 | 8,830 | 8,481 | 7,942 | 139 |
| Fruits, vegetables (fresh | 52 | 9,194 | 1,017 | 11.1 | 424 | 65 | 158 | 174 | 162 | 7,667 | 8,454 | 8,916 | 202 |
| Beer, wines, distilled spi | 26 | 14,362 | 1,813 | 12.6 | 821 | 4 | 213 | 239 | 225 | 14,712 | 16,510 | 16,169 | 1,902 |
| Beer, sle..... | 12 | 3,894 | 425 | 10.9 | 156 | 4 | 45 | 55 | 59 | 3,065 | 4,151 | 4,159 | 470 |
| Wines, distilled spirit | 14 | 10,468 | 1,388 | 13.2 | 665 | ... | 168 | 184 | 166 | 11,647 | 12,359 | 12,010 | 1,432 |
| Drugs, chemicals, allied product | 26 | 5,492 | 972 | 17.7 | 530 | 17 | 169 | 175 | 187 | 8,582 | 9,163 | 9,567 | 1,521 |
| Drugs.... | 13 | 4,694 | 781 | 16.6 | 439 | 5 | 14.4 | 143 | 146 | 7,082 | 7,135 | 7,278 | 1,344 |
| Industrial chemicals, expl | 5 | 245 | 59 | 24.1 | 33 | 6 | 12 | 13 | 17 | 636 | 686 | 763 | 48 |
| Paints, varnishes......... | 8 | 553 | 132 | 23.9 | 58 | 6 | 13 | 19 | 24 | 864 | 1,342 | 1,526 | 129 |
| Dry goode, apparel...... | 26 | 5,485 | 840 | 15.3 | 488 | 23 | 151 | 156 | 148 | 8,794 | 8,889 | 10,155 | 713 |
| Clothing, furnishings, | 18 |  | 470 | 18.1 | 246 |  | 88 |  |  | 4,882 | 4,945 |  |  |
| Dry goods............. | 8 | 2,886 | 370 | 12.8 | 242 | 5 | 63 | 65 | 62 | 3,912 | 3,944 | 5,066 | 419 |
| Furniture, home furnishings. | 16 | 2,008 | 423 | 21.1 | 209 | 21 | 67 | 73 | 75 | 3,911 | 4,153 | 4,276 | 401 |
| Furniture (household, office). |  | 1,360 | 310 | 22.8 | 161 | 8 | 53 | 53 | 51 | 3,124 | 3,174 | 3,115 | 180 |
| Home furnishings, floor coverings | 10 | 648 | 113 | 17.4 | 48 | 13 | 14 | 20 | 24 | 787 | 979 | 1,161 | 221 |
| Paper and its producta..... | 14 | 3,801 | 1,195 | 31.4 | 680 | 3 | 238 | 212 | 192 | 14,705 | 13,402 | 12,047 | 740 |
| Automotive equipment, tires and tube | 27 | 4,522 | 1,156 | 25.6 | 686 | 11 | 174 | 192 | 193 | 11,573 | 12,830 | 12,218 | 1,116 |
| Electrical goods...... | 15 | 19,422 | 3,909 | 20.1 | 1,862 | 9 | 583 | 605 | 554 | 34,753 | 37,055 | 32,958 | 4,837 |
| Hardware, plurning, heating. | 14 | 17,442 | 4,541 | 26.0 | 2,751 | 8. | 889 | 906 | 866 | 51,027 | 52,196 | 52,438 | 2,767 |
| Hardware........ |  | 16,022 | 4,069 | 25.4 |  | 4 | 760 | 785 | 734 |  |  | 46,929 | 2,325 |
| Plumbing, heating equipment, supplie | 5 | 1,420 | 472 | 33.2 | 249 | 4 | 129 | 121 | 132 | 5,632 | 5,996 | 5,509 | 2442 |
| Lumber, construction materials. | 12 | 10,611 | 2,429 | 22.9 | 1,292 | 7 | 381 | 433 | 416 | 20,435 | 27,295 | 22,631 | 1,920 |
| Machinery, equipment, supplies. | 69 | 14,757 | 3,674 | 24.9 | 2,185 | 46 | 638 | 638 | 611 | 43,656 | 43,527 | 42,719 | 3,360 |
| Commercial machines, equipment. | 21 | 6,937 | 1,864 | 26.9 | 1,187 | 17 | 363 | 353 | 336 | 23,713 | 23,420 | 22,717 | 1,154 |
| Construction machinery, equipment..... | 7 | 2,487 | 625 | 25.1 | 393 | 2 | 100 | 100 | 98 | 7,662 | 7,412 | 7,531 | 744 |
| Industrial machinery, equipment, supplies | 16 | 3,369 | 625 | 18.6 | 310 | 14 | 90 | 87 | 91 | 6,971 | 6,430 | 7,092 | 877 |
| Professional equipment, supplies.............. | 7 | 549 | 151 | 27.5 | 76 | 4 | 29 | 28 | 28 | 1,477 | 1,468 | 1,416 | 166 |
| Service establishment equipment, supplies...... | 14 | 839 | 234 | 27.9 | 117 | 9 | 38 | 48 | 37 | 2,086 | 2,876 | 2,019 | 190 298 |
| Other machinery, equipment, supplies... | 4 | 576 | 175. | 30.4 | 102 | $\ldots$ | 18 | 22 | 21 | 1,747 | 1,921 | 1,94.4 | 229 |
| Waste materials.. | 9 | 1,836 | 462 | 25.2 | 238 | 6 | 65 | 79 | 83 | 2,919 | 3,640. | 3,891 | 422 |
| Iron, steel scrap.......... | 3 | 402 | 65 | 16.2 | 43 | 2 | 9 | 12 | 9 | 419 | 612 | 450 | 34 |
| Other scrap, waste materials. | 6 | 1,434 | 397 | 27.7 | 195 | 4 | 56 | 67 | 74 | 2,500 | 3,028 | 3,441 | 388 |
| Other merchant wholesalers.. | 71 | 82,072 | 11,418 | 13.9 | 7,034 | 46 | 1,916 | 1,981 | 1,924 | 129,783 | 140,233 | 129,798 | 12,044 |
| Automobiles, other motor ve | 4 | 756 | 245 | 32.4 | 171 | 2 | 4.4 | 55 |  | 3,376 | 4,161 | 1,860 | 140 |
| Amusement, sporting goods. | 13 | 1,279 | 269 | 21.0 | 135 | 10 | 48 | 43 | 43 | 2,736 | 2,424 | 2,346 | 385 |
| Ferm supplies.. Jewelry....... |  | 9,684 | 934 | 9.6 | 682 | 2 | 211 | 207 | 209 | 11,273 | 12,312 | 11,405 | 1,053 |
| Jevelry...................... | 12 | 2,807 | 556 | 19.8 | 227 | 11 | 59 | 64 | 63 | 3,663 | 3,638 | 3,274 | 584 |
| Merchant wholesalers, n.e.c. | 37 | 67,546 | 9,414 | 13.9 | 5,819 | 21 | 1,554 | 1,612 | 1,584 | 108,735 | 117,698 | 110,913 | 9,882 |
| Menufacturers' sales branches (with stocks), total | 20 | 20,655 | 1,567 | 7.6 | 962 | 2 | 272 | 315 | 306 | 18,188 | 20,805 | 20,235 | 1,672 |
| Groceries, confectionery, meats. | 4 | 13,041 | 564 | 4.3 | 253 | $\ldots$ | 76 | 79 | 72 | 4,747 | 5,066 | 4,773 | 612 |
| Machinery, equipment, supplies. | 7 | 1,005 | 255 | 25.4 | 188 | 1. | 54 | 55 | 59 | 3,442 | 3,582 | 4,088 | 242 |
| Commercial machines, equipment................ | 3 | 621 | 173 | 27.8 | 140 |  | 38 | 38 | 40 | 2,603 | 2,724 | 3,138 | 121 |
| Other machinery, equipment, supplies........... | 4 | 384 | 82 | 21.4 | 48 | 1 | 16 | 17 | 19. | 839 | 858 | 950 | 121 |
| Manufacturers' sales branchea, n.e.c. | 9 | 6,609 | 748 | 11.3 | 521 | 1 | 142 | 181 | 175 | 9,999 | 12,157 | 11,374 | 818 |

See footnotes at end of table.

Table 101-THE TER RITORY-Continued
Establishments, Sales, Expenses, Pay Roll, Personnel, and Stocks, ay Type of Operation and Kind of Business: 1948

| Type of operation and kind of business | Estab lishments(Number) | Sales, entire year <br> (Thousand dollars) | Operating expenses ${ }^{1}$ (inc. pay roll) |  | Pay rall, entire year <br> (Thousand dollars) | Activeproprietors,*November(Num-ber) | Paid employees, workweek ended nearest- |  |  | Pay roll, workweek ended nearest- |  |  | Stocks on hand, end of year, at cost <br> (Thousand dollars) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Amount <br> (Thousand dollars) | Per- <br> cent of sales |  |  | March 15 <br> (Number) | July 15 <br> (Number) | Nov. 15 <br> (Number) | March 15 <br> (Dollars) | July 15 <br> (Dollars) | Nov. 15 <br> (Dollars) |  |
| Agents, brokers, total | 95 | 147,954 | 5,112 | 3.4 | 2,932 | 82 | 603 | 634 | 631 | 59,716 | 61,521 | 61,591 | 124 |
| Drugs, chemicals, allied products................. | 4 | 642 | 59 | 9.2 | 29 | 3 | 9 | 10 | 8 | 550 | 852 | 434 | 17 |
| Dry goods, apparel. | 32. | 5,891 | 350 | 5.9 | 143 | 32 | 34 | 48 | 51 | 2,206 | 3,149 | 3,452 | 39 |
| Clothing, furnishings, footwear. | 26 | 4,986 | 297 | 6.0 | 120 | 28 | 28 | 40 | 40 | 1,871 | 2,579 | 2,657 | 34 |
| Dry goods specialties, piece goods, notions... | 6 | 905 | 53 | 5.9 | 23 | 4 | 6 | 8 | 11 | 335 | 570 | 795 |  |
| Furniture, home furnishings | 3 | 930 | 48 | 5.2 | 5 | 3 | 1 | 1 | 2 | 69 | 69 | 144 |  |
| Paper and its products. | 3 | 677 | 57 | 8.4 | 22 | 2 | 4 | 4 | 4 | 427 | 427 | 427 | . |
| Agents and brokers, n.e.c | 53 | 139,814 | 4,598 | 3.3 | 2,733 | 42 | 555 | 571 | 566 | 56,464 | 57,024 | 57,134 | 68 |
| Territory, total. | 7 | .. | ก.8. | ก.а. | 1,039 | $\ldots$ | 239 | 251 | 257 | 20,012 | 20,854 | 22,061 | 97 |
| Merchant wholesalers. | 4 | . . |  |  | 534 | $\ldots$ |  |  |  |  |  |  | 97 |
| Petroleum bulk stations, terminals.................. | 3 | ... | ... | ... | 505 | . | 106 | 112 | 114 | 9,163 | 9,349 | 11,721 | ... |

* Proprietors of unincorporated businesses.
n.s. Not available or not applicable.
n.e.c, Not elsewhere classiffed

Table 102.--STANDARD METROPOLITAN AREAS (None in the Territory)

Table 103.-COUNTIES AND CITIES OF 5,000 INHABITANTS OR MORE ${ }^{1}$
Establishmbnts, Sales, Pay Rolk, and Psrsonnel-Total; Establishments and Sales-Merchant Wholesalers and Other Operating Types: 1948

| County and city | Total |  |  |  |  |  | Merchant wholesalers |  | Other operating types |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Establishments ( $\mathrm{N}_{\text {umber) }}$ | Sales, eatire year <br> (Thousand dollars) | Pay roll, entire year <br> (Thousand dollats) | Active proprietors,* November ( N umber) | Paid employees and pay roll, workweek ended nearest Nov. 15 |  | Establishments (Number) . | Sales, entire year <br> (Thousand dollats) | Establishments <br> (Number) | Sales, entire year <br> (Thousand dollats) |
|  |  |  |  |  | Employees (Number) | Pay roll <br> (Dollars) |  |  |  |  |
| Territory, total. | 709 | 480,734 | 28,837 | 507 | 8,478 | 558,739 | ... | ... | ... | ... |
| Administrative, auxiliary units........ Wholesale establishments................. | 7 702 | 480,734 | $\begin{array}{r} 1,039 \\ 27,798 \end{array}$ | 507 | $\begin{array}{r} 257 \\ 8,221 \end{array}$ | $\begin{array}{r} 22,061 \\ 536,678 \end{array}$ | 534 | 249, 270 | 168 | 231,464 |
| Hawaii County . . . . . . . . . . . . . . . . . . . . . . . . | 98 | 35,598 | 2,024 | 57 | 695 | 37,909 | 72 | 27,928 | 26 | 7,670 |
| H110....................................... | 66 32 | 29,514 6,084 | 1,703 321 | 35 22 | 568 127 | $\begin{array}{r} 32,203 \\ 5,706 \end{array}$ | 54 18 | 24,009 3,919 | 12 | 5,505 2,165 |
| Honolulu County. | 557 | 419,630 | 25,341 | 426 | 7,161 | 491,544 | ... | ... | . $\cdot$ | ... |
| Administrative, auxiliary units........ | 7 |  | 1,039 | ... | 257 | 22,061 | . $\cdot$ | . | ... | .. |
| Wholesale establishments, total........ | 550 | 419,630 | 24,302 | 426 | 6,904 | 469,483 | 422 | 202,305 | 128 | 217,325 |
| Honolulu. ............... . . . . . . . . . . . | 543 | 418,489 | 24,221 | 422 | 6,878 | 467,856 | 417 | (x) | 126 | (x) |
| Remainder of County. . . . . . . . . . . . . . . . | 7 | 1,141 | 81 | 4 | 26 | 1,627 | 5 |  | 2 |  |
| Kalawao County. . . . . . . . . . . . . . . . . . . . . . . | . |  | ... |  | ... |  | $\ldots$ |  | . |  |
| Kauai County. . . . . . . . . . . . . . . . . . . . . . . . . . | 19 | 10,128 | 591 | 6 | 213 | 11,394 | 14 | 7,740 | 5 | 2,388 |
| Maui County.. | 35 | 15,378 | 881 | 18 | 409 | 17,892 | 26 | 11,297 | 9 | 4,081 |

[^129]Table 104.-COUNTIES WITH 50 ESTABLISHMENTS OR MORE
Establishments, Sales, Pay Roll, and Personnel, by Type of Operation and Kind of Business: 1948

| County, type of operation, and kind of business | Establishments <br> (Number) | Sales, entire year <br> (Thousand dollats) | Pay roll, entire year <br> (Thousand dollars) | Active proprietors, ${ }^{*}$ November (Number). | Paid employees and pay roll, workweek ended nearest Nov. 15 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | Employees (Number) | Pay roll (Dollars) |
| hawail county, total... | 98 | 35,598 | 2,024 | 57 | 695 | 37,909 |
| Merchant wholesalers, total. | 72 | 27,928 | 1,763 | 45 | 609 | 32,938 |
| Croceries, confectionery, meats. | 33 | 8,186 | 384 | 25 | 159 | 7,727 |
| Farm products (edible)......... | 7 | 1,254 | 102 | . 5 | 39 | 1,993 |
| Beer, wines, distilled spirits........ Automotive equipment, | 5 | 1,364 | 52 | ... | 24 | 1,103 |
| Automotive equipment, ${ }^{\text {Machinery, }}$ equipment, supplies........ | 4 | 500 | ${ }_{58}^{28}$ | 2 | 9 | , 652 |
| Machinery, equipment, supplies.... | ${ }^{5}$ | 448 | 58 | 3 | 21 | 1,077 |
| Merchant wholesalers, n.e.c..... | 18 | 16,176 | 1,139 | 10 | 357 | 20,386 |
| Petroleum bulk stations, terminals... Agents, brokers, total................... | 13 7 | 5,085 1,098 1,08 | 181 18 | 3 | 48 7 |  |
| Other operating types............ | 6 | 1,487 | 62 | ... | 31 | 1,229 |
| HONOLULU COUNTY, total.. | 557 | 419,630 | 25,341 | 426 | 7,161 | 491,544 |
| Administrative, auxiliary units. Wholesale establishments......... | 550 | 419,630 | $\begin{array}{r} 1,039 \\ 24,302 \end{array}$ | 426 | $\begin{array}{r} 257 \\ 6,904 \end{array}$ | $\begin{array}{r} 22,061 \\ 469,483 \end{array}$ |
| WHOLESALE ESTABLISHENTS |  |  |  |  |  |  |
| Merchant wholesalers, total.. | 422 | 202,305 | 19,476 | 349 | 5,714 | 367,857 |
| Croceries, confectionery, meats. | 102 | 41,429 | 2,340 | 111 | 811 | 47,633 |
| Farm products (edible)........ | 49 | 11,593 | 670 | 60 | 248 | 13,515 |
| Beer, wines, distilled spirit. | 15 | 11,672 | 726 | 3 | 180 | 14,171 |
| Dry goods, apparel......... | 23 | 5,377 | 473 | 21 | 140 | 9,856 |
| Paper and its products.............. | 11 | 2,976 | 591 | 3 | 158 | 10,432 |
| Automotive equipment, tires and tubes Hardware, | 20 | 3,922 | 648 | 6 | 179 | 11,403 |
| Hardware, plumbing, heating.... | 10 | 14,907 | 2,530 | 8 | 797 | 48,068 |
| Machinery, equipment, supplies. Merchant wholesalers, n.e.c... | 61 | 14,163 | 2,115 | 40 | 584 | 41,390 |
| Merchant wholesalers, n.e.c.... | 131 | 96,266 | 9,383 | 97 | 2,617 | 171,387 |
| Petroleum bulk stations, terminals. | 9 | 27,629 | 834 | 1 | 225 | 17,354 |
| Agents, brokers, total. | 88 | 146,856 | 2,914 | 73 | 624 | 61,217 |
| Drugs, chemicals, allied products. |  | 642 |  | 3 | 8 | 434 |
| Furniture, home furnishings. | 3 | 930 | 5 | 3 | 2 | 144 |
| Paper and its products... | 78 | 144,677 | 22 2588 | ${ }_{6}{ }^{2}$ | 610 | 60, 227 |
| Agents and brokers, n.e.c. | 78 | 144,607 | 2,858 | 65 | 610 | 60,212 |
| Other operating types... | 31 | 42,840 | 1,078 | 3 | 341 | 23,055 |

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## APPENDIXES

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## APPENDIXES

## APPENDIX A

## TYPE-OF-OPERATION DESCRIPTIONS

Each wholesale establishment is classified, for Census purposes, on two bases, first, by type of operation--as merchant wholesaler, manufacturers'sales branch or office, petroleum bulk station, agent or broker, assembler-on the basis of the character of the business or the nature of functions performed; and second, by kind of business or trade--as drugs, dry goods, hardware, groceries, construction materials, etc., primarily on the basis of commodity lines sold. Establishments whose operations overlap types of operation or kinds of business are classified according to their major activity during the census year and all of the business is included in the one classification.

Wholesale establishments are divided into five major type-of-operation classifications, each of which is further subdivided with the result that data are presented for a total of 36 different types of operation.

Type-of-operation groups and their subdivisions are outlined below:
I. Merchant wholesalers

Service wholesalers (domestic market)
Wholesale merchants, jobbers
Converters (textile)
Industrial distributors
Service wholesalers (foreign trade merchants)

## Exporters

Importers
Limited-function wholesalers
Cash-carry wholesalers
Drop or direct-mill shippers
Wagon, truck distributors
Retailer-cooperative warehouses
II. Manufacturers' sales branches, sales offices

Sales branches (with stocks)
Sales offices (without stocks)
III. Petroleum bulk stations, terminals

Bulk stations
Independent bulk stations
Commission stations
Salary stations
Cooperative bulk stations
Distributing terminals
IV. Agents, brokers

Auction companies
Brokers (merchandise):
Representing sellers
Representing buyers
Commission merchants
Export agents
Import agents
Manufacturers' agents:
With stocks
Without stocks
Selling agents
Purchasing agents, resident buyers
Cooperative buying agencies
Cooperative sales agencies
V. Assemblers (mainly farm products)

Assemblers (dealing on own account)
Comission buyers
Cooperative marketing associations
Cream stations
Country grain elevators:
Independent
Line
Cooperative
Packers, shippers

## Types of Operation Described

## I. Merchant wholesalers

This major group, which in the 1939 Business Census was known as "Service and limited-function wholesalers," con-
sists of establishments usually known as wholesalers, distributors, jobbers, supply houses, etc. They are primarily engaged in buying, taking title to, and where customary, physically storing and handling goods, and selling the goods at wholesale principally to retailers, to industrial and commercial users, and to other wholesalers. Establishments in this group may perform operations on the goods incidental to the wholesale trading and delivery, such as installing machinery, equipment, and fixtures. Separately incorporated sales subsidiaries of manufacturing and mining companies, buying and selling merchandise on their own account, are included in this major group.

Service wholesalers (domestic market):
Wholesale merchants, jobbers.--Merchant wholesalers primarily engaged in buying and selling in the domestic market, who perform all of the principal wholesale functions. They sell goods principally to retailers or to industrial, commercial, or professional users; buy and sell merchandise on their own account; carry stocks; assemble in large lots and redistribute in smaller quantities usually through salesmen; extend credit to customers; make deliveries; and render advice to the trade.

Converters (textile).--Included here are those special types of merchants in the textile trade that purchase textiles in the gray from mills or manufacturers, have them dyed and finished, usually on a contract or commission basis, and sell to the cutting-up trade, garment makers, wholesalers, or large-scale retailers. Plants engaged in finishing, dyeing, printing, etc., are included in the Census of Manufactures.

Industrial distributors,--Included here are establishments dealing in a fairly complete line of materials, equipment, and supplies for mines, factories, oil wells, public utilities, or similar industries, and selling primarily to industrial users. Establishments primarily engaged in selling machinery are included under "Wholesale merchants."

Service wholesalers (foreign trade merchants):
Exporters.--Merchant wholesalers that are primarily engaged in selling in the foreign rather than the domestic market.

Importers.--Merchant wholesalers whose chief distinction lies in the source of their purchases which is primarily foreign.

Limited function wholesalers:
Cash-carry wholesalers.--Establishments that generally carry only a limited line of products, mostly staples and fast moving items, and usually do not extend credit to their customers nor make deliveries. Retailer-cooperative warehouses and voluntary group grocery wholesalers selling on a cash-and-carry basis are included in their respective classifications and not here. Cash-and-carry depots owned by service wholesalers and operated as separate establishments are included here.

Drop or direct-mill shippers.--Merchants primarily engaged in filling orders by having shipment made directly from the manufacturer or other source of supply to the drop-shippers' customer. As drop shippers they do not perform warehouse, storage, or delivery functions.

Wagon, truck distributors.--Merchant wholesalers that are distinguished by the following characteristics: (1) They combine the functions of salesmen with those of deliverymen. Usually no separate sales force is employed, the work of selling and delivering being carried out by salesmen-drivers. (2) They normally carry a limited assortment of merchandise consisting of nationally advertised fast moving items of a perishable or semiperishable nature. (3) Their practice is to sell for cash and in the original package.

It should be noted that only those wagon distributors with recognizable places of business, or who have paid employees, are included in the census.

Retailer-cooperative warehouses.--Establishments owned and operated cooperatively by groups of independent retailers buying collectively. The establishment functions as a separate wholesale house selling chiefly to members. Informal buying groups or clubs without warehousing facilities and having no paid employees were not enumerated in the census. Cooperative buying organizations with established places of business and purchasing for others on a commission basis are classified as "Cooperative buying agencies" and are included under "Agents and brokers."

## II. Manufacturers' sales branches, offices

Establishments maintained apart from manufacturing plants by manufacturing and mining companies primarily for selling or marketing their products at wholesale. Branch stores selling to household consumers or individual users are classified in Retail Trade. Sales branches or offices located at manufacturing plants or at general administrative offices of manufacturers are excluded unless operated as separate and distinct businesses. Separately incorporated subsidiaries of manufacturing and mining companies identified with parent company and selling its products only are included, whereas these establishments are classified as "Merchant wholesalers" in the Standard Industrial Classification Manual.

Manufacturers' sales branches (with stocks).--Are distinguished from sales offices by the fact that the former maintain facilities for the physical storage, handling, and delivering of at least a portion of the merchandise sold. Sales branches frequently install machinery, equipment, and apparatus sold by them and sometimes are engaged in leasing or renting machinery or equipment on a royalty basis.
Manufacturers' sales offices (without stocks).--Are distinguished from manufacturers' sales branches by the fact that sales offices do not maintain facilities for the physical storage, handling, and delivery of merchandise.

## III. Petroleum bulk stations, terminals

Distinguished primarily by their physical properties for transferring, storing, and distributing gasoline, fuel oil, and other bulk petroleum products at wholesale.Distributors selling packaged, rather than bulk, petroleum goods and those without stationary storage facilities who sell in bulk from tank trucks are classified as merchant wholesalers, not as bulk stations.

In addition to types of operation mentioned below, petroleum bulk stations and terminals are also classified (in tables 14C and 14F) on the basis of ownership as "Refinermarketer" and "Other."

Bulk stations.--Maintain storage facilities on railroad or other transportation lines and sell, usually from trucks, to gasoline service stations and other retailers; to commercial and industrial users; and, in agricultural areas, to farmers. As a rule they do not have drive-in facilities for the accommodation of automobiles. Stations set up in a manner to service automobiles are classified in Retail Trade. Stations conducting both wholesale and retail businesses are classified according to their major activity during the Census year.

Bulk stations are classified on the basis of type or character of operation as follows:

Independent bulk stations--Owned and operated independent of any other bulk station. This classification includes any single-unit bulk stations operated under the same ownership with filling stations but not under the same ownership with other bulk stations.

Commission stations--OWned by multiunit concerns (concerns operating more than one bulk station) but whose operators have a proprietary interest in the business. Operators of these stations are as a rule paid commissions which include unspecified amounts to cover overhead, delivery costs, and pay roll. Personnel are considered as employees of the operator, rather than of the owner of the bulk plant.

Salary stations--Owned and operated by multiunit concerns, concerns operating more than one bulk plant. Personnel of salary stations are generally considered as employees of companies owning the plants.

Cooperative bulk stations--Owned and operated by cooperative associations. Many sell primarily to farmers via tank trucks.

Distributing terminals.--Places of business located at water, pipe line, or other transportation terminal points with special equipment for the transfer of petroleum products from one type of transportation to another. Although many terminals are similar in their operation to bulk plants,they are generally distinguished by their location, their larger operations, the character of their facilities, and in the class of customers served. Terminals are largely engaged in selling to bulk stations and industrial accounts, although some sales are made to retailers. Bulk stations on the other hand are primarily engagea in selling to retailers and commercial accounts.

Only those terminals are included in Wholesale Trade that make a practice of selling petroleum products to other concerns. Facilities used solely in making intra-company transfers are not considered as separate establishments for the purpose of the Census of Business.

## IV. Agents and brokers

Establishments, the operators of which are in business for themselves, negotiating for others sales or purchases of merchandise in domestic or foreign trade, but who do not, as a rule, take title to the merchandise. They may represent a single client or a group of clients, either buyers or sellers but not both in the same transaction, and compensation is usually in the form of commissions or brokerage. Sales as shown for agents and brokers represent the sales (or purchase) value of the goods in the transactions negotiated and include some approximation as many of them do not maintain records of the dollar sales. In such cases carefully prepared estimates are included.

In the agents and brokers field it is of ten difficult to distinguish the various detailed types of operation. This is particularly true of brokers, commission merchants, manufacturers' agents, and selling agents.

Auction companies.--Concerns that sell by the auction method at wholesale. Sales are conducted under definite rules and are usually made to the highest or best bidder. These establishments provide places for public inspection and sale of merchandise consigned to them. Auction selling is most common in the marketing of leaf tobacco, livestock, fruits and vegetables, and other farm products. Auctioneers and so-called "community sales"are not included in Wholesale Trade.

Brokers (merchandise). --Negotiate transactions between buyers and sellers without having direct physical control of the goods and without taking title or assuming the risk of price fluctuations. They act as agents for their principals, who usually are producers or manufacturers. Although some brokers represent wholesalers or retailers, this latter is usually as a purchasing function. Their powers as to prices and terms of sale are usually limited by their principals.
Brokers often are not bound to any set of clients. Their relations with any one client may not be continuous. In addition to negotiating purchases or sales, their chief function consists of advising their clients as to market conditions. Normally, brokers do not handle the invoices.

In some trades it is difficult to distinguish brokers from selling agents and manufacturers' agents, the terms frequently being used to describe similar methods of operation. This is particularly true in the food industry where brokers almost exclusively represent producers (sellers). Brokers primarily engaged in representing buyers are distinguished in Census statistics from those representing sellers.

## APPENDIXES

Comission merchants.--Handle commodities or merchandise consigned to them for sale on a commission basis. As commission merchants they do not take title to the goods they sell for their clients. They have considerable latitude in regard to price and terms of sale. When the goods require it, they maintain places of business suitable for the handling, conditioning, warehousing, and selling of merchandise. Only commission merchants selling principally on a consignment basis are included here, whereas those dealing principally on their own account but doing some consignment business are classified as merchant wholesalers.

This classification also includes factors who specialize in the raw cotton trade. Factors are located, as a rule, in central markets and receive the cotton on oonsignment from the producing areas. Their functions consist of advancing funds to shippers, who may be growers; warehousing and storing the goods; grading; and selling.

Export agents.--Includes commission houses, and agents and brokers who specialize in the purchase of goods for, or sale of goods to, foreign buyers.

Import agents.--Includes commission merchants, manufacturers' agents, and selling agents who represent foreign sellers in the domestic market. In addition to negotiating sales, they usually attend to customs formalities.

Manufacturers' agents.--Customarily sell part of the output of certain manufacturers, usually two or more whose goods are noncompeting, on an extended contractual basis. They usually are limited with respect to sales territory, prices, and terms of sale. Their principal duty is selling, although some of them warehouse goods for their principals.

A segregation is made, for Census purposes, between those manufacturers' agents who own stocks and those who do not.

Selling agents.--Are independent operators whose principal function is to sell the entire output of a given line of goods for one or more manufacturers with whom they maintain continuous contractual relationships. Selling agents differ from manufacturers' agents in the following respects: (1) They normally sell all of the output of one or more products of the clients they serve; (2) they are less limited in sales territory; (3) they have considerable latitude with regard to prices, terms of sale, etc., whereas the authority of the manufacturers' agent is limited; and, (4) they frequently finance their clients and offer assistance in connection with the advertising and other sales-promotion activities.

Purchasing agents, resident buyers.--Purchasing agents, sometimes referred to as syndicate buyers, are independent operators buying merchandise for their clients. They are to be distinguished from manufacturers' purchasing agents who are not in business for themselves but work for a single employer. Frequently they combine orders from a number of relatively small manufacturers, wholesalers or retailers, and buy on a larger scale than would be possible for the individual concerns whom they represent.

Resident buyers are purchasing agents operating primarily in the dry goods trade. They are located in central markets and are in close contact with manufacturers in these markets and with wholesalers and retailers at outlying points. Normally they represent the interests of buyers although they may also occasionally represent sellers. Purchasing agents and resident buyers maintain more continuous relationship with clients than is the case with buying brokers.

Cooperative buying agencies.--Buying agencies maintained cooperatively by a group of purchasers with common interests.

Cooperative sales agencies.--Include both the sales agencies and the central marketing associations set up by cooperatives to facilitate the sale of the products of the members.

## V. Assemblers (mainly farm products)

Consists of establishments primarily engaged in purchasing and assembling farm products and sea foods in local
growers' markets, at local producing points, or in the cities of producing regions. They assemble farm products, produced on a relatively small scale, in lots for shipment to other wholesale buyers. In addition to buying and wholesale distribution of farm products, they frequently grade, pack, and store the commodities handled.

Assemblers (dealing on own account). --Are distinguished by the fact that they are independent buyers who deal on their own account. Some maintain offices at a central point and have a group, line, or chain of buying stations.

Quantities of agricultural commodities may be purchased locally by retail, service, or other business or industrial establishments and sold or used for productive purposes. Such establishments are not included here since classification for Census purposes is based on primary activities during the Census year.

Commission buyers.--Assemblers that are distinguished by the fact that they are engaged as agents in the buying of agricultural products, rather than dealing on their own account.

Cooperative marketing associations.--Are cooperative associations formed largely by farmers primarily for the purpose of disposing of their products. They frequently also buy for their members various supplies such as feed, seed, fertilizer, and fuel.

The term "cooperative marketing association" includes local cooperatives--both those disposing of their products direct and those marketing through a central association or agency. Cooperative cream stations and cooperative elevators are covered under their respective designations and not here. Farmers' cooperatives engaged primarily in buying supplies for members are included in Retail Trade.

Cream stations.--Include buying stations, located in milk producing regions, that buy fluid cream from farmers. They may be maintained by creamery companies, by cooperative associations, or by independent firms. Cream stations operated in conjunction with, and secondary to, other businesses such as retail stores, service establishments, elevators, etc., are not included here.

Country grain elevators.--Include independent, line, and cooperative concerns which purchase and handle grain and have properties commonly referred to as "elevators." Business concerns in producing areas, buying and selling grain, who do not have "elevators" are included under "assemblers (dealing on own account)" or "commission buyers," depending on how they operate. Terminal elevators in central markets engaged primarily in selling grain are considered, for Census purposes, as merchant wholesalers.

Independent elevators--Are, for Census purposes, limited to a single elevator under one ownership.

Line elevators-Are two or more elevators (other than cooperatives) under one ownership. Two or more elevators operated by a cooperative association are included under cooperative elevators. Many line elevators are owned by milling concerns which buy grain for their own use; or by merchandising concerns which purchase the grain through the elevators but which sell only from central points. For elevators performing the buying but not the selling function, "sales," as reported to the Census, represent the value of the grain purchased.

Cooperative elevators--Are owned and operated cooperatively by farmers. No distinction is made between single and multiple elevators operated by cooperative associations.

Packers and shippers.--Production-point assemblers, packing, shipping and selling fruits, vegetables, or sea foods. Operators who do some growing but who perform primarily a commercial business for other producers are included. Excluded from the Census of Business are packing houses operated as integral parts of farms, and contract packers performing no selling functions. Commercial and cooperative houses packing and shipping sea foods are included here, but those maintained by fishermen for packing and marketing their own catch are excluded.

## APPENDIX B

## KIND-OF-BUSINESS DESCRIPTIONS

Each wholesale establishment was assigned a kind-ofbusiness classification. In general, the kind-of-business classification assigned was based on the analysis which each establishment reported of its total sales classified into individual commodity lines. As lines handled by a single wholesale establishment frequently are quite broad and may overlap classifications--e.g., tobacco and confectionery, groceries and wines and liquors, hardware and automotive supplies--kind-of-business classification is determined by the predominant activity as shown by the commodity line sales analysis, and all of the business of the establishment is included in the one classification. For some kinds of business, such as mill supply, industrial supply, heating and plumbing, and school supply businesses, usual trade designations, rather than predominant merchandise lines, determine classification.

The kind-of-business classification of each warehouse, administrative office, and auxiliary unit is based on the classification of the wholesale establishments in the parent organization which it services or to which it is auxiliary.

Wholesale establishments are classified into 145 kinds of business. These 145 detailed classifications are grouped into 53 trade classifications which are further arranged according to 17 major groups.

## KIND-OF-BUSINESS DESCRIPTIONS

## I. Groceries, confectionery, meats

1.--Groceries (general line). --Wholesale establishments handling a general line of dry groceries and processed foods usually sold in retail grocery stores, such as canned foods, flour, sugar, coffee, tea, spices, as well as nonfood grocery items, including matches, household chemicals, soap powders, paper products, brooms, brushes, etc. Establishments are included in this group primarily on the basis of the usual trade designation rather than the more strict interpretation based on the commodities handled. This classification includes five general types of establishments:

Not Eponsoring cooperative or voluntary groups--Wholesale establishments (except cash-and-carry depots and institutional wholesalers) not sponsoring or affiliated with voluntary or cooperative groups.

Voluntary group wholesalers--Wholesale establishments sponsoring or affiliated with sponsors of voluntary organizations of independent retailers performing joint advertising or other sales promotion activities. All wholesalers sponsoring such groups are included regardless of the portion of their sales to retail members of the organization.

Retailer-cooperative warehouses--Wholesale establishments owned and operated cooperatively by groups of independent retailers buying collectively. Establishments function as incorporated wholesale companies selling chiefly to members but sometimes doing a regular wholesale business.

Cash-and-carry depots-Wholesale establishments who extend little or no credit and usually do not make deliveries. They generally warehouse limited stocks of canned foods, staples, and other fast moving items.

Institutional wholesalers--Wholesale establishments selling a general line of foods primarily to hotels, restaurants, cafeterias, and similar types of commercial users.
2.--Confectionery. --Wholesale establishments primarily engaged in selling candy, chewing gum, popcorn, potato chips, salted nuts, fountain fruits and syrups, and similar confections. Cigars, cigarettes, and other tobacco products are also frequently handled.
3.--Fish, sea foods.--Wholesale establishments primarily engaged in selling fresh and cured fish, crustacea, and mollusks. Establishments engaged in buying, cleaning or shucking, shipping and selling fish, crustacea, and mollusks are also included.
4.--Meats, meat products.--Wholesale establishments primarily engaged in selling fresh, frozen, cured or processed (but not canned) meats, lard, and other edible meat products. Secondary lines such as butter, cheese, eggs, dressed poultry, vegetable shortening, canned meats, etc., are frequently handled.
5.--Other grocery, food specialties:

Canned foods-Wholesale establishments primarily engaged in selling canned and bottled foods, such as fruits, juices, vegetables, meats, fish, milk, and the like.

Coffee, tea, spices-Wholesale establishments primarily engaged in selling coffee (green or roasted), tea, and spices. Establishments primarily engaged in roasting and grinding coffee, blending tea, or grinding and packaging spices are not included in Wholesale Trade.

Dried fruits, nuts--Wholesale establishments primarily engaged in selling dried fruits and nuts.

Flour--Wholesale establishments primarily engaged in selling flour, including prepared and packaged flour. Prepared foods and breakfast cereals are frequently handled.

Frosted, frozen foods--Wholesale establishments primarily engaged in selling quick frozen foods, such as frozen fruits, vegetables, and sea foods.

Miscellaneous grocery specialties--This classification includes two general types of wholesale establishments: (a) those handling a combination of grocery items, no one item predominating, but not a sufficiently broad line of commodities to be classified as "general line"; and (b) those primarily engaged in selling specialized lines of grocery and food specialties such as bakery products, packaged breakfast cereals, cocoa, sugar, table salt, yeast, oleomargarine, household soaps, and soap powders, starch, cooking oils and shortening, matches, soft drinks, and the like.

## II. Farm products (edible)

6.--Dairy, poultry products.--Wholesale establishments primarily engaged in selling (or buying, as in the case of assemblers) one or a combination of lines of dairy and poultry products such as fluid milk, cream, cheese,butter, ice cream, live or dressed poultry, eggs, and related products. Pasteurizing and bottling operations incidental to the wholesale distribution of milk and cream are included in this classification. Establishments engaged chiefly in distributing milk and other dairy products by daily delivery to homes are classified in the Retail Census.
7.--Fruits, vegetables (fresh).--Wholesale establishments primarily engaged in selling (or buying) fresh fruits, vegetables, berries, melons, and the like.

## III. Beer, wines, distilled spirits

8.--Beer, ale.--Wholesale establishments primarily engaged in selling beer, ale, porter, stout, and other fermented malt liquors. Soft drinks, confectionery, tobacco, wines, and spirits are frequently handled as secondary lines.
9.--Wines, distilled spirits.--Wholesale establishments primarily engaged in selling wines, whiskey, gin, rum, brandy, and other distilled alcoholic beverages. Establishments which bottle and sell wines and distilled spirits manufactured in bulk by others, liquor departments of drug wholesalers, and State-operated wholesale outlets are included. State depots supplying State liquor stores are not included in Wholesale Trade but are included in Retail Trade.

## APPENDIXES

IV. Drugs, chemicals, allied products
10.--Drugs (general line).--Wholesale establishments engaged in selling a full line of drugs and drug sundries, including pharmaceuticals, proprietary medicines, druggists' rubber goods, cosmetics, toiletries, novelties, and related merchandise. Cooperatives and voluntary group wholesalers handling a full line of drugs are also included in this classification. Liquor departments of drug wholesalers, however, were reported as separate establishments and are included with "Wines and distilled spirits" under Group III.
ll. --Drugs, drug sundries (specialty lines):
Proprietary medicines, toiletries--Wholesale establishments primarily engaged in selling proprietary medicines, toilet preparations, and articles such as perfumes, cosmetics, powders, shaving preparations, toilet soap, dentifrices, combs, brushes, mirrors, and related items.

Retailer cooperatives-specialty lines--Wholesale establishments owned and operated cooperatively by groups of independent drug stores buying collectively. Establishments function as incorporated wholesale companies selling chiefly to members a limited line of such items as drugs, proprietary medicines, toilet articles and preparations, sick room supplies, sanitary supplies, and related drug sundries.

Drug sundries--Wholesale establishments primarily engaged in selling a limited line of such items as medical glass, rubber goods, bandages, antiseptics, drugs, and other medicine cabinet and sick room supplies or related products. See also "Surgical, medical, hospital equipment and supplies" under Group XIV.
12. --Industrial chemicals. --Wholesale establishments primarily engaged in selling one or a combination of such industrial and heavy chemicals as coal-tar chemicals, plastics, compressed and liquefied gases, acids, ammonia, soda, industrial alcohols, explosives, dyestuffs, naval stores, and other heavy chemicals. Concerns engaged primarily in selling fireworks and ammuntion for small arms are included in "Amusement, sporting goods" under Group XVII.
13.--Paints, varnishes:

Paints, with glass, wallpaper--Wholesale establishments primarily engaged in selling paints, varnishes, lacquers, enamels, calcimines, shellac, stains, etc., but also selling substantial amounts of glass and/or wallpaper. Painters' supplies, oils, chemicals, and related products are frequently handled.

Paints, without glass, wallpaper--Wholesale establishments primarily engaged in selling paints, varnishes, lacquers, enamels, calcimines, shellac, stains, etc. Painters' supplies, oils, chemicals, and related products are frequently handled.

## V. Tobacco and products (except leaf)

14.--Tobacco and products (except leaf).--Wholesale establishments primarily engaged in selling manufactured tobacco products such as cigars, cigarettes, chewing and smoking tobaceo, and snuff. Confectionery, smokers' articles, razor blades, playing cards, etc., are frequently handled.

## VI. Dry goods apparel

15.--Clothing, furmishings, footwear:

Clothing, furnishings, (general line)--Wholesale establishments engaged in selling diversified lines of apparel and furnishings, such as men's and boys' clothing and furnishings, women's and children's clothing and accessories, millinery, and shoes.

Men's, boys' clothing, furnishings--Wholesale establishments primarily engaged in selling men's and boys' suits, coats, overcoats, work clothing, hats and caps, shirts, ties, underwear, and other furnishings except shoes. Women's, children's clothing, furnishings--Wholesale establishments primarily engaged in selling women's and children's coats (except fur), suits, dresses, skirts, and
other outerwear; infants' and children's wear; and miscellaneous furnishings and accessories except shoes.

Furs (dressed), fur clothing--Wholesale establishments primarily engaged in selling dressed furs,fur clothing, and fur cuttings.

Millinery, millinery supplies--Wholesale establishments primarily engaged in selling women's hats and other millinery, millinery trimmings, and millinery supplies.

Shoes, other footwear--Wholesale establishments primarily engaged in selling men's, boys', women's, children's, and infants' footwear of leather, rubber, and other materials.

Work clothing--Wholesale establishments primarily engaged in selling overalls, work shirts, work pants, jackets, industrial garments, work gloves, and caps. Establishments engaged primarily in selling work shoes are classified under "Shoes, other footwear."
16. --Dry goods (general line). --Wholesale establishmeats engraged in selling a diversified combination of lines usually sold in retail dry goods and general merchandise stores, including piece goods, home furnishings, notions, and hosiery. Men's and women's clothing, furnishings, and millinery frequently constitute secondary lines. Establishments are included in this group on the basis of usual trade designation rather than the more strict interpretation of the commodities handled.
17.--Dry goods specialties, piece goods, notions:

Hosiery, underwear--Wholesale establishments primarily engaged in selling women's hosiery, underwear, corsets, and allied garments.

Piece goods--Wholesale establishments primarily engaged in selling textiles in the piece or bolt.

Other dry goods, notions--Wholesale establishments primarily engaged in selling miscellaneous items such as smallwares, miscellaneous knit and lace goods, fancy linen and needlework, cloth labels, etc., and notions, including sewing thread, tapes, needles, pins, buttons, hair accessories, zippers, shoe laces, etc.
18.--Piece goods converters.--Wholesale establishments who purchase textiles in the gray or unfinished form, have them dyed and/or finished by others, usually on a contract basis, and sell to garment makers, wholesalers, or retailers. Converting plants engaged in the bleaching, dyeing, finishing, printing, etc., are included in the Census of Manufactures.

## VII. Furniture, home furnishings

19.-Furniture (household, office):

Household furniture--Wholesale establishments primarily engaged in selling living room, bedroom, dining room, kitchen, porch, garden, hall, and juvenile furniture made of wood, metal, reed, rattan, willow, or fiber.

Office furniture--Wholesale establishments primarily engaged in selling wood, metal, or fiber office furniture, such as chairs, desks, tables, filing cabinets and bookcases, etc. Establishments primarily selling office machines and equipment are classified as "Office machines, equipment" and those primarily selling store fixtures as "Store machines, fixtures," under Group XIV.
20.--Home furnishings, floor coverings:

China, glassware, crockery--Wholesale establishments primarily engaged in selling table and household china, glassware, and earthenware. Establishments specializing in selling restaurant or hotel china and glassware are classified as "Restaurant, hotel supplies (principally nonfood)" under Group XIV.

Floor coverings--Wholesale establishments primarily engaged in selling carpets, rugs, linoleums, and other floor coverings.

Antiques-Wholesale establishments primarily engaged in selling antique furniture, home furnishings, and objects of art. Reproductions of period furniture are classified as household furniture, and establishments primarily engaged in furniture restoration and repair are included in Service Trade.

Miscellaneous home furnishings-Wholesale establishments primarily engaged in selling a specialized line of home furnishings, such as brooms,brushes, curtains,draperies, pictures and picture frames, window shades, kitchen utensils, phonograph records, musical instruments, and similar types of furnishings for the home.

## VIII. Paper and its products

21. --Wrapping paper, twine. --Wholesale establishments primarily engaged in selling wrapping and other coarse paper (not designed for printing) and wrapping twine.
22. --Fine paper. --Wholesale establishments primarily engaged in selling writing papers, reproduction paper stock, cover, text, thin, and other fine papers.
23.--Stationery, office supplies. --Wholesale establishments primarily engaged in selling commercial and social stationery including envelopes, typerriter and mimeograph paper in cut sizes,file cards and folders; and office supplies such as pens, pencils, writing inks, carbon paper, typewriter ribbons, greeting cards, erasers, calendars, paper clips, and similar office supplies.
24.--Wallpaper. --Wholesale establishments primarily engaged in selling embossed and printed wallpaper for use in covering or decorating interior walls and ceilings. Paints and varnishes are frequently handled.
25.--Miscellaneous paper products. --Wholesale establishments primarily engaged in selling newsprint, groundwood, book paper, paperboard, cellophane, and converted paper products such as bags,boxes, cups,dishes, towels, napkins, tissues, and bottle caps, etc. Establishments selling a combination of lines of paper and its products, no one line predominating, are also included here.

## IX. Farm products (raw materials)

26.--Farm products (raw materials):

Cot ton-Wholesale establishments primarily engaged in selling (or buying) raw cotton and cotton linters. This classification does not include establishments engaged principally in ginning or compressing raw cotton.

Grain-Wholesale establishments primarily engaged in selling (or buying) corn, wheat, oats, rye, barley, and other grains.

Hides, skins, raw furs--Wholesale establishments primarily engaged in selling (or buying) untanned hides, skins, raw furs, such as cattle hides, sheep skins, goat skins, etc., and pelts of fur-bearing animals.

Livestock (except horses, mules)--Wholesale establishments primarily engaged in selling (or buying) cattle, hogs, sheep, goats, and other livestock (except horses and mules).

Tobacco (leaf)--Wholesale establishments primarily engaged in selling leaf tobacco to (or buying for) manufacturers, export concerns, or other dealers.

Wool, mohair-Wholesale establishments primarily engaged in selling (or buying) raw wool (tops, noils, clippings, etc.), and mohair.

Miscellaneous inedible farm products--Wholesale establishments primarily engaged in selling (or buying) such inedible farm products as broomcorn, moss, hair, feathers, bristles, vegetable fibers, horses, mules, raw silk, raw sugar, etc.

## X. Automotive

27.--Automobiles, other motor vehicles:

Automobiles, new and used--Wholesale establishments primarily engaged in selling new and used passenger automobiles and motor vehicles. Distributors selling chiefly to individual consumers and selling limited amounts of new and used passenger automobiles at wholesale to dealers are classified in Retail Trade. Automotive parts and accessories are usually handled.

Trucks, tractors (road type)--Wholesale establishments primarily engaged in selling new or used road type commercial trucks, truck-tractors, buses, trailers, semitrailers,
and related vehicles and parts. Truck and truck-tractor dealers are included here, rather than in Retail Trade, regardless of class of customer.
28. --Automotive equipment, tires and tubes:

Automotive parts, accessories--Wholesale establishments primarily engaged in selling a limited or complete line of such automotive accessories, parts, and equipment as motor parts (piston rings, bearings, etc.), wheels, engines, batteries, car radios, heaters, spotlights and fog lights, electrical devices, seat covers, automotive chemicals, paints and lacquers. Distributors of used, as well as new parts, are included.

Garage equipment, tools--Wholesale establishments primarily engaged in selling garage and service station equipment such as hydraulic jacks and lifts, brake service equipment, ccampressors, electrical testing equipment, lubricating equipment, and other types of equipment employed in the servicing and repair of automotive vehicles. In Standard Industrial Classification Manual these establishments were included in the classification "Comercial machinery and equipment."

Tires, tubes--Wholesale establishments primarily engaged in selling rubber tires and tubes for passenger and commercial motor vehicles, motorcycles, and bicycles.

## XI. Electrical goods

29.--Electrical goods (general line).--Wholesale establishments engaged in selling a general line of electrical goods such as electrical equipment and apparatus; wiring supplies and construction materials; lighting fixtures and lamps; radios, television sets, and accessories; electric refrigerators and other electrical appliances and specialties to retail stores, distributors, contractors and other types of commercial and industrial users.
30.--Wiring supplies, construction materials, apparatus and equipment:

Wiring supplies, construction materials-Wholesale establishments primarily enfaged in selling interior wiring supplies and construction materials(conduits and fittings, interior wires and cables, wiring devices, safety switches, panels, etc.); outside construction materials (poles,cross arms, pole line hardware, outside wires and cables, etc.); lighting fixtures (residential, commercial, and industrial; and incandescent and fluorescent lamps.

Apparatus and equipment--Wholesale establishments primarily engaged in seliling electrical prime movers and other electrical power equipment for the generation, transmission, or utilization of electric energy.
31.--Electrical appliances, specialties:

Electrical appliances (general line)-Wholesale establishments primarily engaged in selling a full line of household electrical appliances including radios, television sets, dish washers, electric refrigerators, electric ranges, washing machines,ironers, and other types of electrical appliances used in the home.

Radios, television sets--Wholesale establishments primarily engaged in selling radio sets, television sets, tubes, parts, and accessories; public address systems; and radio-phonograph combinations.

Refrigerators, equipment (household)--Wholesale establishments primarily engaged in selling electric household refrigerators, home freezers, accessories, and parts.

Miscellaneous appliances, specialties--Wholesale establishments primarily engaged in selling a limited line of electrical appliances (other than radios, television sets, and refrigerators) such as household sewing and washing machines, ironers, ranges, hot water heaters, dish washers, etc., and specialties such as electric irons, percolators, clocks, hotplates, vacuum cleaners, etc.
XII. Hardware, plumbing, heating

## 32.--Hardware:

General line (with industrial department)--Wholesale establishments engaged in selling a general line of mer-
chandise sufficiently broad to service retail hardware stores and the hardware departments of other outlets. In addition to handling a general line of hardware, including builders' hardware, heavy hardware, shelf and light hardware, and hardware specialties, a rather broad line of mine, mill, and industrial supplies is handled. Additional lines such as plumbing and heating equipment and supplies, electrical goods, paints and varnishes,iron and steel products, and sporting goods are also frequently handled.

General line(without industrial department)--Wholesale establishments engaged in selling a general line of hardware but with little emphasis on industrial type of hardware lines. In addition to handling a general line of hardware including builders' hardware, heavy hardware, shelf and light hardware, and hardware specialties, these establishments frequently handle additional lines such as plumbingand heating equipment and supplies, sporting goods, electrical goods, and paints and varnishes.

Specialty lines--Wholesale establishments primarily engaged in selling one or, at most, a few of the specialty lines of hardware such as tools, cutlery, shelf hardware, builders' hardware, bolts, nuts, rivets, screws, padlocks, keys, and the like.
33.- Plumbing, heating equipment supplies:

Plumbing and heating (general line)--Wholesale establishments engaged in selling a diversified line of plumbing and heating equipment and supplies, such as plumbing fixtures, including sanitary ware; steam and hot water heating boilers, radiators, parts, and fittings; stoves, ranges, furnaces, and other types of heating apparatus (except electric);oil burners; air-conditioning equipment; gas appliances and supplies;pipe,valves, and fittings,etc.

Heating (including stoves, ranges)--Wholesale establishments primarily engaged in selling heating equipment and supplies (except electric), including boilers, radiators, steam fittings, oil burners, stoves, ranges, gas appliances, etc.

Plumbing fixtures, supplies--Wholesale establishments primarily engaged in selling plumbing fixtures, equipment, and supplies, such as china and enameled iron sanitary ware, pipe fittings, valves, and plumbers' brass goods.

Air conditioning, ventilating equipment--Wholesale establishments primarily engaged in selling air conditioning and ventilating equipment and supplies, including fans, blowers, and accessories.
XIII. Lumber, construction materials

34 .--Lumber, millwork:
Direct mill shippers--Wholesale establishmentsprimarily engaged in selling lumber and millwork, such as rough, dressed, and finished lumber; sheathing, siding, flooring, shingles, plywood, veneers, doors, sashes,frames, interior woodwork and trim. These establishments buy and sell on their own account but order the material shipped direct from producers to customers, thus eliminating the warehousing.

Distributors with yards--Wholesale establishments primarily engaged in selling lumber and millwork such as rough, dressed, and finished lumber; sheathing, siding, flooring, shingles, plywood, veneers, doors, sashes, frames,interior woodworkand trim. These establishments perform warehousing or storage functions and usually make deliveries.
35.-- Other construction materials:

Brick, tile, terra cotta-Wholesale establishments primarily engaged in selling common and hollow brick; tile, including hollow; roofing and drain tile; and glazed and unglazed terra cotta.

Cement, lime, plaster--Wholesale establishments primarily engaged in selling cement, hydrated and quicklime, plaster, and stucco.

Glass (building)--Wholesale establishments primarily engaged in selling plate, window, and other flat glass. Paints and varnishes are frequently handled.

Sand, gravel, crushed stone--Wholesale establishments primarily engaged in selling sand, gravel, and crushed stone. Establishments primarily engaged in quarrying and dredging operations are not included in Wholesale Trade.

Ready-mixed concrete distributors--Wholesale establishments primarily engaged in mixing and delivering readymixed concrete.

Roofing, siding, insulation--Wholesale establishments primarily engaged in selling nonmetallic roofing and siding (except lumber) and rigid and nonrigid thermal insulation.

Miscellaneous construction materials--Wholesale establishments primarily engaged in selling a limited combination of lumber and construction materials, no one line predominating; or such building materials as building stone, slate, concrete products, building board, etc.

## XIV. Machinery, equipment, supplies

36.--Commercial machines, equipment:

Commercial refrigeration equipment--Wholesale establishments primarily engagedin selling refrigeration equipment (including electric) such as refrigerators, display cases, freezers, dispensers, water coolers, food locker equipment, etc. Establishments specializing in the sale of conmercial refrigeration components and accessories are also included in this classification.

Office machines, equipment--Wholesale establishments primarily engaged in selling office machines and equipment (except furniture) such as adding machines, typewriters, addressing, duplicating, sealing, computing, stapling, accounting, and statistical machines, including supplies and parts for such machines.

Restaurant, hotel supplies (principally nonfood)-Wholesale establishments primarily engaged in selling such supplies and equipment as coffee urns, steam tables,china, glassware, silverware, linens, and related items.

Store machines, fixtures--Wholesale establishments primarily engaged in selling display fixtures, show racks, pricing equipment, and other store fixtures; and such store machines as cash registers, scales, meat slicers and grinders, coffee grinders, and the like.

Other conmercial machines, equipment--Wholesale establishments primarily engaged in selling such commercial equipment and supplies as florists" supplies, theater supplies and equipment, parking meters, etc.
37.--Construction machinery, equipment. --Wholesale establishments primarily engaged in selling to contractors and other industrial users such construction and road building machinery as excavating and dredging machinery, derricks, cranes, hoists, winches, and related construction equipment (including pneumatic hammers), concrete construction clamps and forms, scaffolding; chutes, wheelbarrows, etc., but not construction materials.
38.- Farm-dairy machinery, equipment. --Wholesale establishments primarily engaged in selling to dealers and distributors, farm machinery (including farm tractors) and equipment used in the preparation and maintenance of the soil, the planting and harvesting of crops, and other operations and processes pertaining to agriculture; dairy machinery and equipment such as milking machines and cream separators, etc., and poultry equipment such as incubators, brooders, feeders, etc.
39.- -Industrial machinery, equipment, supplies:

Industrial machinery, equipment (general line)--Wholesale establishments engaged in selling a broad line of industrial machinery, equipment and supplies, including industrial machines of various kinds, belting, hose, packing, specialized tools, abrasives, rope, etc.

Belting, hose, packing--Wholesale establishments primarily engaged in selling industrial belting, hose, packing, and mechanical rubber goods.

Machine tools--Wholesale establishments primarily engaged in selling power driven threading, boring, drilling, broaching, grinding, milling and rifling machines; lathes, shapers, slotters, and the necessary cutting tools, attachments and accessories for machine tools, and replacement parts.

Mine, mill supplies--Wholesale establishments primarily engaged in selling mining, quarrying, drilling, pumping, and rock boring machinery, and all forms of industrial supplies that are used in the installation, repair, and
maintenance of mines and mill equipment. This classification also includes safety devices and equipment used in mines and mills.

Oil well, oil refining supplies-Wholesale establishments primarily engaged in selling machinery, equipment, and tools for use in oil and gas field operations and crude petroleum refining operations.

Printing machinery, Supplies (except paper)--Wholesale establishments primarily engaged in selling printing and lithographing machinery, printing ink, and other equipment and supplies, but not paper.

Rope, cordage--Wholesale establishments primarily engaged in selling rope, cordage, twine, etc.

Used machinery, equipment--Dealers primarily engaged in selling used industrial machinery and equipment of all kinds.

Miscellaneous industrial machinery, supplies--Wholesale establishnents primarily engaged in selling such general purpose industrial machinery as materials-handing equipment (including conveyor systems), welding equipment, and power transmission equipment, machinery and equipment for such industries as food products, wood-working, shoe manufacturing, tanning, textile, and paper and pulp; and such industrial supplies and related items as abrasives, tin cans, glass bottles, industrial diamonds, decalcomanias, etc.
40.--Professional equipment, supplies:

Dental supplies--Wholesale establishments primarily engaged in selling equipnent and supplies used by dentists such as chairs, sterilizers, cabinets, instruments, dental gold and alloys, waxes, plasters, teeth, and the like.

Religious supplies-Wholesale establishments primarily engaged in selling church goods and religious articles such as statuary, vestments, fonts, candles. religious pictures, calendars, literature, religious articles made from precious and semiprecious materials, etc.

School equipment, supplies--Wholesale establishments primarily engaged in selling such school equipment and supplies as desks, blackboards, chalk, rulers, wall and globe maps, and the like.

Surgical, medical, hospital equipment, supplies--Wholesale establishments primarily engaged in selling surgical and medical instruments, apparatus and equipment, orthopedic appliances, artificial limbs, operating room and other hospital equipment and furniture, X-ray machines and accessories, microscopes and other scientific instruments used by physicians and in hospitals.

Miscellaneous professional equipment, supplies--Wholesale establishments primarily engaged in selling such items as optical and ophthalmic goods, engineering instruments and supplies, artists' supplies, etc. Wholesale establishments selling optical or ophthalmic goods and also grinding lenses for doctors on individual prescriptions are included.
41.--Service establishments equipment, supplies:

Barber, beauty supplies--Wholesale establishments primarily engaged in selling such items as chairs, dryers, scissors, clippers, razors, vibrators, hair curlers, permanent waving equipment and supplies, hair tonics, barber soaps, and the like.

Laundry, dry cleaning equipment, supplies--Wholesale establishments primarily engaged in selling such equipment and supplies as washing, drying, ironing, and pressing machines; laundry soaps, and chemicals; dry cleaning fluids; marking equipment; laundry trays and baskets; etc.

Leather and shoe findings--Wholesale establishments primarily engaged in selling leather, boot and shoe cut stock, rubber heels and soles, and other shoe findings such as eyelets, supports, ornaments, and metal heel and toe plates.

Undertakers' supplies--Wholesale establishments primarily engaged in selling caskets and burial cases, burial garments, embalming chemicals and preparations, and various other kinds of morticians' and funeral equipment.

Upholsterers' supplies--Wholesale establishrents rir marily engaged in selling upholstery fabrics, leather and
fillings, tacks, nails, wire springs, and similar types of supplies used in the upholstery trade.

Miscellaneous service equipment, supplies--Wholesale establishments primarily engaged in selling such service equipment and supplies as janitors' supplies, furriers' supplies, bootblacks' supplies and hat cleaners' supplies, and the like.
42.-- Transportation (except automotive) equipment, supplies:
Aircraft, aeronautical equipment, supplies--Wholesale establishments primarily engaged in selling all forms of aircraft engines and parts, aeronautical instruments, equipment, accessories, and parts.

Railroad equipment, supplies--Wholesale establishments primarily engaged in selling all forms of equipment and supplies that enter into the operation, maintenance, and repair of railroad track and rolling stock.

Marine equipment, supplies--Wholesale establishments primarily engaged in selling motor, sail and other boats; marine engines; and various kinds of equipment and supplies used in the operation, maintenance, and repair of boats and ships.

Other transportation equipment, supplies--Wholesale establishments primarily engaged in selling equipment and supplies used in the maintenance and repair of streetcar, bus, and taxicab transportation systems; tramways, aerial hoists, horse-drawn vehicles, etc.

## XV. Metals, metal work (exc. scrap)

43.--Iron, steel and products.--Wholesale establishments primarily engaged in selling iron and steel products such as semifinished forms and shapes, plates, sheets, strips, bars, structural shapes, piling, nails, tubilar products, wire products, forgings, castings, etc.
44.--Nonferrous metals, metal work.--Wholesale establishments primarily engaged in selling nonferrous metals and metal work such as aluminum, copper, tin, brass, lead, zinc, etc.

## XVI. Waste materials

45.-- Iron, steel scrap.--Wholesale establishments primarily engaged in assembling, breaking up, sorting, and selling all forms of iron and steel scrap.
46.- Other scrap, waste materials, --Wholesale establishments primarily engaged in assembling, sorting, and selling such waste materials as nonferrous scrap metals, waste paper, rags, wiping cloths, textile wastes, scrap rubber, and other waste and salvage materials.
XVII. Other kinds of business

## 47.--Amusement, sportirg goods:

Cameras, photographic goods-Wholesale establishments primarily engaged in selling cameras, parts and accessories, projection apparatus, enlargers,and accessories; developing, printing and darkroom apparatus and accessories; sensitized unexposed photographic supplies and equipment.

Sporting goods, toys, games--Wholesale establishments primarily engaged in selling games, toys, novelties, fireworks, bicycles, sporting goods, and athletic goods.

Other recreation goods--Wholesale establishments primarily engaged in selling such recreation goods as playground equipment, billiard and bowling equipment and supplies, and other recreational and hobby goods.
48.- Books, periodicals, newspapers.--Wholesale establishments primarily engaged in selling books, magazines, periodicals, newspapers, and related items.

## 49.--Coal, coke:

Direct shippers (without yards) -Wholesale establishments primarily engaged in selling coal and coke, and have producers ship direct from mine to customers.

Distributorswith yards--Wholesale establishments which operate yards and make deliveries therefrom, and are primarily engaged in selling coal and coke.
50.--Farm supplies:

Feed-Wholesale establishments primarily engaged in selling prepared feed and related products.

Fertilizers, agricultural chemicals--Wholesale establishments primarily engaged in selling fertilizers, fertilizer materials, and agricultural chemicals.

Seeds--Wholesale establishments primarily engaged in selling field, garden, and flower seeds.

Miscellaneous farm supplies--Wholesale establishments primarily engaged in selling miscellaneous farm supplies including hay, straw, alfalfa, etc.
51.-- Jewe Iry:

Jewelry (general line)--Wholesale establishments engaged in selling a general line of jewelry such as diamonds and other precious stones, clocks, watches, costume jewelry, rings, silverwere, and similar articles made of precious and semiprecious materials.

Clocks, watches-Wholesale establishments primarily engaged in selling clocks and watches of all types.

Precious stones, metals--Wholesale establishments primarily engaged in selling diamonds and other precious stones (cut or uncut), and precious metals.

Watch materials, jewelers' tools, supplies-Wholesale establishments primarily engaged in selling watch parts and movements, and other materials, supplies, and tools used by jewelers and watchmakers.

Costume jewelry-Wholesale establishments primarily engaged in selling costume and ornamental jewelry made principally of materials other thar precious metals or stones.

Miscellaneous jewelry--Wholesale establishments primarily engaged in selling silverware, plated ware, medals, trophies, semiprecious stones,insignias, etc., or specialty jewelry items.
52.--Petroleum and products. --Wholesale establishments primarily engaged in selling petroleum products such as gasoline, lubricants, fuel oils, etc.
53.-- Other kinds of business:

Flowers (cut), potted plants--Wholesale establishments primarily engaged in selling cut flowers, greens, and pot-
ted plants. Nurseries primarily engaged in growing and selling nursery stocks are included in the Census of Agriculture.

Bulbs, plants--Wholesale establishments primarily engaged in selling bulbs, plants, cuttings, seeds, etc. Establishments engaged primarily in selling vegetables and flower seeds are included in "Seeds."

Forest products (except lumber)-Wholesale establishments primarily engaged in selling timber products such as ties, logs, poles, posts, cordwood, and miscellaneous items such as wooden barrels, crates, baskets, sawdust, box shooks, etc.

General merchandise-Wholesale establishments engaged in selling a general line of merchandise, normally consisting of several of the following lines, no one predominating; food and related products, dry goods and apparel, hardware, electrical goods, machinery, metals, farm supplies, etc. This classification is frequently associated with import and export establishments.

Ieather goods--Wholesale establishments primarily engaged in selling saddlery, harness, luggage, and other leather products except footwear, apparel, and belting.

Oils and fats (inedible)--Wholesale establishments primarily engaged in selling inedible animal and vegetable oils and greases, such as essential oils, cottonseed and linseed oil, tallow and fat, fish oils, etc.

Textiles and materials other than dry goods-Wholesale establishments primarily engaged in selling such textile products as burlap and other textile bags, canvas. felt, etc.

Yarns (industrial)--Wholesale estajlishments primarily engaged in selling to dealers and industrial users cotton, rayon, silk, woolen, worsted, and other yarns.

Kinds of business, n.e.c.--Wholesale establishments primarily engaged in selling commodities not elsewhere classified, such as crude rubber, ores, sponges,wood pulp, artificial leather, ice, artificial flowers, etc.

APPENDIX C
TYPE-OF-OPERATION AND KIND-OF-BUSINESS CLASSIFICATIONS: 1948, 1939, AND 1929


| 1948 classification |
| :---: |
| VI Dry goods, apparel |
| Clothing, furnishings, footwear |
| Dry goods (general line) |
| Dry goods special, ties, piece |
| goods, notions, hosiery, under |
| wear |
| Converters (piece goods) |
| VII Furniture, home furnishings |
| Furniture (household, office) |
| Home furnishings, floor |
| coverings |

VIII Paper and its products
Paper (except stationery and wallpaper)

Stationery, office supplies Wallpaper

IX Farm products, raw materials

## Cotton

Grain
Hides, skins, raw furs
Livestock (except horses,mules)
Tobacco (leaf)
Wool, mohair
Other inedible farm products
X Automotive
Automobiles, other motor vehicles
Automotive accessories, parts, equipment
Tires, tubes

## XI Electrical goods

Electrical goods (general line)
Wiring supplies, construction materials, apparatus and equipment
Electrical appliances and specialities

XII Hardware, plumbing, heating

```
Hardware (general line)
Hardware (specialty line)
Plumbing, heating, equipment,
    supplies
```

1939 equivalent classification
(Table 1, 1939)

Clothing and furnishings

Dry goods (general line)
Dry goods (specialty lines)
Less converters (type of operation)

## Converters

Furniture and house furnishings
Furniture (general line); furniture (household); and furniture (office)
China; glassware; crockery; floor coverings; house furnishings (except as specified) ; musical instruments; sheet music
Paper and its products
Wrapping or coarse paper and products; printing and writing papers
Stationery and stationery supplies Wallpaper

Farin products - raw materials
Cotton
Grains
Hides, skins, raw furs
Livestock
Tobacco (leaf)
Wool, mohair
Horses and mules; silk (:aw); all other
Automotive
Automobiles, trucks, tractors*
Automotive accessories and equipment; and automotive parts
Tires and tubes
Electrical goods
Electrical merchandise (general line)
Wiring supplies and construction materials; and apparatus and equipment
Radios; refrigerators; all other

Hardware; and plumbing and heating
equipment and supplies
Hardware (general line)
Hardware (specialty line)
Plumbing and heating equipment and supplies

1929 equivalent classification
(Tables 2, 4, 5 and 6, 1929)

Dry goods and apparel
Clothing and furnishings
Plus millinery and millinery supplies; and shoes and other footwear
Dry goods (general line)
Dry goods (specialties) notions, piece goods, less converters

## Converters

## Furniture and house furnishings

Furniture
House furnishings; and musical instruments and sheet music

Paper and paper products
Paper and paper products (general line); paper and paper products (specialty, other than specified)
Stationery and stationery supplies
Wallpaper
Farm products (n.e.c.)
Less flowers and nursery stock
Cotton
Grain
Hides, skins and furs
Livestock (other than horses and mules)
Tobacco (leaf)
Wool and mohair
Horses and mules; silk (raw); other farm products
Automotive
Automobiles and other motor vehicles
Automotive equipment; and automobile parts (new and used)
Tires and tubes

## Electrical

Electrical merchandise (general line)
Electrical equipment and supplies

Radios, refrigerators; and electrical appliances

Hardware; and plumbing and heating
equipment and supplies
Hardware (general line)
Hardware (specialty)
Plumbing and heating equipment and supplies

| 1948 classification | 1939 equivalent classification (Table 1, 1939) | 1929 equivalent classification (Tables 2, 4, 5, and 6, 1929) |
| :---: | :---: | :---: |
| XIII Lumber, construction materials <br> Lumber, millwork <br> Other construction materials | Lumber and construction materials <br> Lumber; lumber and millwork;millwork <br> Building supplies (general line); brick, tile, terra cotta; cement, lime and plaster; glass; all other | Lumber and building materials (other than metal) <br> Lumber and millwork <br> Construction and building materials (other than metal and wood) |
| XIV Machinery, equipment, supplies <br> Cormercial machines, equipment <br> Construction machinery, equipment <br> Farm-dairy machinery, equipment <br> Industrial machinery, equipment, supplies <br> Professional equipment, supplies <br> Service establishment equipment and supplies <br> Transportation equipment, supplies | Machinery, equipment, supplies <br> Commercial equipment, supplies <br> Construction <br> Farm and dairy <br> Industrial machinery, equipment, supplies (less construction) <br> Professional equipment and supplies plus optical goods <br> Service equipment and supplies plus leather and shoe findings <br> Transportation equipment and supplies | Machinery, equipment and supplies <br> Commercial equipment and supplies <br> Construction equipment and supplies <br> Farm machinery and equipment <br> Manufacturing, mining, and drilling machinery, equipment and supplies <br> Professional equipment and supplies plus optical goods <br> Service equipment and supplies plus shoe findings and cut stock <br> Transportation equipment and supplies |

XV Metals, metal work (except serap) Iron, steel and products

Nonferrous metals, metal work

## XVI Waste materials

XVII Other merchant wholesalers Amusement, sporting goods

Books, periodicals, newspapers
Coal, coke
Farm supplies

Jewelry
Petroleum and products
Miscellaneous kinds of business
Metals, metal work (except scrap)
Building metal work
Iron and steel products (general line)
Iron and steel products (semifinished)

Iron and steel products (flat)
Wire and wire products
Iron and steel finished products (n.e.c.)

Copper; all other

Waste materials

Amusement, sporting goods less motion picture film exchanges

Books, periodicals, newspapers
Coal and coke
Farm supplies

## Jewelry

Petroleum and products
All other products
Less books, periodicals, newspapers; optical goods; and leather and shoe findings

Lumber and building materials (other han metal)

Lumber and millwork
Construction and building materials (other than metal and wood)

Machinery, equipment and supplies
Commercial equipment and supplies
Construction equipment and plies

Manufacturing, mining, and drilling equipnent and supplies plus optical goods
Service equipment and supplies plus shoe findings and cut stock supplies

Iron and steel (except scrap)

Metals and metal work (other than iron and steel)

Iron and steel scrap and other waste materials

Amusement and sporting goods less motion picture films

Books, periodicals and newspapers Coal
Farm supplies (except machinery and equipment)

Jewelry
Petroleum and petroleum products
All other
Less books, periodicals and newspapers
Plus forest products (except lumber); general merchandise; leather and leather goods (except shoe findings and cut stock); and flowers and nursery stock
*Also some individual companies were reclassified for purposes of comparison as shown in tables 1C and 1D.

## APPENDIXES

## APPENDIX D

PRINCIPAL CENSUS TYPE-OF-OPERATION AND KIND-OF-BUSINESS CLASSIFICATIONS FOR 1948, WITH STANDARD INDUSTRIAL CLASSIFICATION EQUIVALENTS

Wholesale trade as defined for Census purposes conforms with the field as outlined in Standard Industrial Classification (SIC) Manual, Volume II, Nonmanufacturing Industries, a manual published by the Executive Office of the President, Bureau of the Budget, May 1949. Census type-of-operation and kind-of-business classifications differ from those outlined in the SIC Manual primarily in that the former are in more detail. Census classifications together with their equivalents in the SIC Manual are shown below.

## 1948 Census of Business Classification <br> SIC

Code
Total Wholesale Trade............................... 50,51
Type-of-Operation Groups
Merchant wholesalers............................................ 50
Manufacturers' sales branches, offices:
$\left.\begin{array}{l}\text { Sales branches (with stocks) } \\ \text { Sales offices (without stocks) }\end{array}\right\}$............................ 511
Petroleun bulk stations, terminals........................ 512
Agents, brokers.......................................................... . . 513
Assemblers (mainly farm products).......................... 514

## Type-of-Operation Groups, by Kind of Business

Merchant wholesalers ..... $\leq 0$
Groceries, confectionery, meats ..... 504
Groceries (general line) ..... 5042
Confectionery ..... 5045
Fish, sea foods ..... 5046
Meats, meat products ..... 5047
Other grocery, food specialties:
Canned foods.. ..... 5043
Coffee, tea, spices ..... 5044
Dried fruits, nuts
Flour
5049
5049
Frosted, frozen foods
Frosted, frozen foods
505
505
Farm products (edible) ..... 5052-5054
Dairy, poultry products
5055,5059
Beer, wines, distilled spirits. ..... 5095
Drugs, chemicals, allied products ..... 502
Drugs (general line) ..... 5022
Drugs, drug sundries (specialty lines):
Proprietary medicines, toiletries...... part of 5023Retailer-cooperatives.... part of 5023, part of 5024Drug sundries............. part of 5024, part of 5029
Industrial chemicals. 5025-5027, part of ..... 5029
Paints, varnishes ..... 5028
Tobacco and products (except leaf). ..... 5094
Dry goods, apparel ..... 503
Clothing, furnishings, footwear:
Clothing, furnishings (general line). ..... 5036
Men's, boys' clothing, furnishings..... part of
5037
5037
Women's, children's clothing, furnishings Furs (dressed), fur clothing ..... 5038
Millinery, millinery supplies
5039
Shoes, other footwear ..... 5037
Dry goods (general line) ..... 5032
Dry goods specialties, piece goods, notions:Hosiery; underwear5035
Piece goods jobbers ..... 5033
Other dry goods, notions ..... 5034
Piece goods converters...
5097
Furniture, home furnishings ..... 5097
Paper and its products........5096
1948 Census of Business Classification
Merchant wholesalers--Continued
Automotive:
Automobiles, other motor vehicles. ..... 5012
Automotive equipment, tires, tubes:
Automotive parts, accessories. ..... 5013
Garage equipment, tools ..... 5082
Tires, tubes ..... 5014
Electrical goods ..... 506
Electrical goods (general line) ..... 5062
Wiring supplies, construction materials, apparatus and equipment ..... 5063
Electrical appliances, specialties. ..... 5064
Hardware, plumbing, heating ..... 507
Hardware:General line (with and without industrial
dept.). ..... 5072
Specialty lines ..... 5073
Plumbing, heating equipment, supplies:
Plumbing, heating (general line). ..... 5074
Heating (including stoves, ranges) ..... 5075
Plumbing fixtures, supplies ..... 5076
Air conditioning, ventilating equipment ..... 5077
Lumber, construction materials. ..... 5098
Machinery, equipment, supplies ..... 508
Cormercial machines, equipment ..... part of 5082
Construction machinery, equipment ..... part of 5084
Farm-dairy machinery, equipment ..... 5083
Industrial machinery, equipment, supplies
Industrial machinery, equipment
(general line).............................. . part of 5084
Belting, hose, packing ..... part of 5084
Machine tools. ..... part of 5084
Mine, mill supplies ..... part of 5084
Oil well, oil refining supplies ..... 5085
Printing machinery, supplies
(except paper) part of 5084
Rope, cordage ..... part of 5084
Miscellaneous industrial machinery, supplies. part of 5084
Professional equipment, supplies ..... 5086
Service establishment equipment, supplie ..... 5087
Transportation (except automotive) equipment, supplies ..... 5088
Metals, metal work (except scrap) ..... part of 5091
Waste materials. ..... 5093
Other merchant wholesalers:
Amusement, sporting goods ..... part of 5099
Books periodicals, newspapers ..... part of 5099
Coal, coke ..... part of 5091
Farm supplies ..... part of 5099
Jewelry. ..... part of 5099
Petroleum and products. ..... part of 5099
Other kinds of business ..... part of 5099
Manufacturers' sales branches, offices
(with stocks, without stocks) ..... 511
Groceries, confectionery, meats]
5114
5114
Farm products (edible)
Farm products (edible) ..... 5119
Drugs, chemicals, allied products ..... 5112
Tobacco and products (except leaf) ..... 5115
Dry goods, apparel ..... 5113
Furniture, home furnishings. part of 5119
Paper and its products ..... part of 5119
Automotive. ..... 5111
Electrical goods ..... 5116
Hardware, plumbing, heating part of 5119
Lumber, construction materials. ..... part of 5119
1948 Census of Business Classification ..... SICCode1948 Census of Business ClassificationSIC5118Machinery, equipment, supplies........................ 5118
Metals, metal work (except scrap).......... part of 5117part of 5117Other kinds of business:
Amusement, sporting goods part of 5119
Books, periodicals, newspapers ..... part of 5119
Coal, coke ..... part of 5117
Farm supplies ..... part of 5119
Jewelry ..... part of 5119
Petroleum and products ..... part of 5119
All other products. ..... part of 5119
Petroleum bulk stations, terminals. ..... 512
Agents and brokers ..... 513
Groceries, confectionery, meats ..... 5133
Farm products (edible) ..... 5134
Beer, wines, distilled spirits ..... part of 5139
Drugs, chemicals, allied products ..... part of 5139
Tobacco and products (except leaf) part of 5139
Dry goods, apparel ..... 5132
Agents and brokers--ContinuedFurniture and house furnishings.............. part of 5139
Paper and its products ..... part of 5139Farm products (raw materials)Automotive......................................... part of 5139
Electrical goods. ..... part of 5139
Hardware, plumbing, heating. ..... part of 5139
Lumber, construction materials
Machinery, equipment, supplies ..... 5136
Metals, metal work (except scrap) part of
Waste materials part of 5139
Other kinds of business:
Amusement, sporting goods ..... part of 5139
Books, periodicals, newspapers ..... part of 5139
Coal, coke ..... part of 5137
Farm supplies ..... part of 5139
Jewelry ..... part of 5139
Petroleum and products ..... part of 5139
All other products. ..... part of 5139
Assemblers (mainly farm products) ..... 514
All kinds of business ..... 5141

## LIST OF EXCLUDED CITIES WITH 1950 POPULATION OF 5,000 INHABITANTS OR MORE

Data for the following cities were not included in table 103. These were omitted because official preliminary 1950 Census of Population figures indicating that they had 5,000 inhabitants or more were not available when 1948 Census of Business tabulations were prepared.

| $\frac{\text { ALABAMA }}{\text { Guntersville }}$Mountain Brook | INDIANA |
| :---: | :---: |
|  | Alexandria |
|  | Angola |
|  | Boonville |
| $\frac{\text { ARKANSAS }}{\text { Osceola }}$ ( Clarksville town |  |
|  |  |
|  | IOWA |
| CALIFORNIA | Bettendorf |
| $\frac{\text { Belmont }}{}$ West Des Moines |  |
| Concord |  |
| Lindsay | $\frac{\text { KANSAS }}{\text { Russell }}$ |
| Mill Valley hassell |  |
| San Pablo | KENTUCKY |
| Susanville | $\frac{\text { Georgetown }}{}$ |
| Wusco City town | Harrodsburg |
|  | LOUISIANA |
| $\frac{\text { Miami }}{}$ Shores village | Covington town |
| Miami Springs town | MARYLAND |
| Opalocka | College Park town |
| Quincy | Mount Rainier |
|  | Riverdale town |
| GEORGIA Rockville town |  |
| Cairo | MICHIGAN |
| Warner Robins town | Buchanan |
|  | Livonia |
| ILLINOIS | MINNESOTA |
| Broadview village | East Grand Forks |
| Carmi | Hopkins |
| Dolton village | Northfield |
| Evergreen Park village | Roseville village |
| Geneva |  |
| Homewood village | $\frac{\text { MISSOURI }}{\text { Berkeley }}$ |
| La Grange Park village Loves Park | Jennings |
| Mendota | Kinloch |
| Oak Lawn village | Ladue |
| Park Forest village |  |
| Rantoul |  |
| Robinson | NEBRASKA |
| Sycamore | South Sioux City |


| NEW JERSEY |
| :--- |
| Bellmawr borough |
| Caldwell borough |
| Glassboro borough |
| Maywood borough |
| Oceanport borough |
| Paramus borough |
| NEW MEXICO |
| Deming village |
| NORTH CAROLINA |
| Morehead City town |
| Oxford town |
| Snithfield town |
| NORTH DAKOTA |
| Wahpeton |
|  |
| OHIO |
| Brooklyn village |
| Eastlake village |
| Fairborn |
| Franklin village |
| Lincoln Heights village |
| London village |
| Oberlin village |
| Oxford village |
| Wickliffe village |
| Willoughby village |
| OREGON |
| Ashland |
| Hillsboro |
| Milwaukie |
| North Bend |
| PENNSYLVANIA |
| Bethel borough |
| Bridgeville borough |
| Castle Shannon borough |
| Edgewood borough |
| Elizabethtown borough |
| Lewisburg borough |

PENNSYLVANIA--Continued
Lititz borough
Red Lion borough
West Mifflin borough
Whitehall borough
White Oak borough
SOUIH CAROLINA
Beaufort
Dillon town
Greer town
SOUTH DAKOTA
Vermillion

## TEXAS

Alpine town
Bellaire
Cleveland
Falfurrias
Galena Park
Garland town
Gladewater
Grand Prairie
Haltom
Jacinto City
Pasadena
Pharr
Port Lavaca
River Oaks
White Settlement town

## UTAH

American Fork

## VIRGINIA

Covington town
Enporia town
Galax town
Wytheville town

## WISCONSIN

Oconomowoc
Whitewater

REPORT FORMS

| CONFIDENTIAL | Your report is required by Act of Congress ( 62 Stat. 478; 13 USC 121-123). This Act also makes it unlawful for the Bureau to disclose any facts, including names or identity, from your census reports. Only sworn census employces will see your statements. Your census reports cannot be used for purposes of faxation, regulation, or investigation. <br>  | Form approved Budget Bureau No. 41-4833. |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | Enumerator's Use Only |  |  |
| $\begin{array}{ll} \text { FORM } \\ \text { BC } & 30 \end{array}$ |  | S. D. No. | E. D. No. | Line N |
|  |  | Total number of places of business (retail, wholesale, and service trades) owned or operated in the United States by this owner |  |  |
| $\begin{array}{lc}\text { CONSUMER GOODS } \\ \text { Wholesalers } \\ \text { Jobbers } & \text { BUREAU OF THE CENSUS } \\ \text { WASHINGTON }\end{array}$ |  |  |  |  |
|  |  |  |  |  |
| Export Merchants |  |  |  |  |
| ${ }_{\text {Limited-Function Wholesalers }}^{\text {Import Mehants }}$ ( CENSUS OF BUSINESS: 1948 |  |  |  |  |
| Manufacturers' Sales Branches Manufacturers' Sales Offices |  | Check$\square$ Yes$\square$ No (It "No" is checked, explain in "Remarks" on |  |  |


| INSTRUCTIONS.-This form is to be used for reporting the various classes of merchant wholesalers, manufacturers' sales branches, and manufacturers' sales offices primarily engaged in selling consumer goods such as: |  |  |  |  | A separate report must be prepared for each place of business which you owned or operated in 1948. The Census of Business covers operations for the full year 1948. <br> Distributors primarily engaged in selling industrial goods should report on Form BC-31; bulk petroleum distributors should report on Form BC-32; agents and brokers should report on Form BC-33; assemblers of farm products should report on Form BC-34. |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Foods | Furniture | Beverages | Sta |  |  |
| Tobacco | phthalmic go | Drugs | Petroleum |  |  |
| Clothing | Paints and varnishes | Farm supplies | bulk plan | and ter- |  |
|  | Books, magazines | Jewelry | Etc. |  | Prepare report by ---------------------------------------------------1.-- and hold for collection. |

1. IDENTIFICATION OF ESTABLISHMENT OR PLACE OF BUSINESS:
(d) Business address of owner (if same as 1 (c) write "Same"):
Street and number
P. O. box or rural route number

fuasard


(f) If the year given above is 1948 , was there a previous occupant at these premises in 1948 ? Check $\square$ Yes $\square$ No
 inquiry 3 . Check $\square$ Yes $\square$ No - $\square$
pare n. $x$,

E. D. No.
 '

| Is above street number located within the corporate limits of this city, town, or village? |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Census Use Only | $\begin{gathered} B, C, \\ D, H, I \\ I \end{gathered}$ | A <br> State |  |  |  |  |  |

- NOTE.-Answer all inquirles on pages 1, 2, and 3. Select only applicable items, inquiry 9 (pages 4-9) for entries.







9. ANALYSIS OF SALES BY COMMODITIES OR MERCHANDISE LINES-Continued





- NOTE.-Answer all inquiries on pages 1,2 , and 3 . Select only applicable items, inquiry 9 (pages 4-9), for entries.



AUTOMOTIVE, ELECTRICAL GOODS, HARDWARE, PLUMBING AND HEATING-Continued


9. ANALYSIS OF SALES BY COMMODITIES OR MERCHANDISE LINES-Continued

Form BC-31
10. ANALYSIS OF SALES BY COMMODITIES OR MERCHANDISE LINES-Continued

MISCELLANEOUS LINES-FOODS, DRY GOODS, DRUGS, FARM PRODUCTS, WASTE MATERIALS, LEATHER GOODS, ETC.

This report is correct and complete to the best
of my knowledge and covers the period from









11. ANALYSIS OF SALES BY COMMODITIES OR MERCHANDISE LINES-Continued




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Chapter 18.--Merchandise Line Sales--General Merchandise Group, General Stores

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Table 103 Counties and cities of 2,500 inhabitants or more
Table 104 Counties with 200 establishments or more
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Table 10U Year-round hotels with 25 guest rooms or more-Guest rooms available for transient and residential use, by number-of-guest-rooms size-Geographic division and State: 1948
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Table 13L Amusements--Annual pay roll and employment for selected workweeks--United States by kind of business: 1948 and 1939
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Chapter 14.--Territories
Data for Alaska and Hawaii: Includes tables similar to those presented for continental United States, except that tables were omitted where there was an insufficient number of establishments to permit publication.

VOLUME VII: SERVICE TRADE--AREA STATISTICS

United States Sumnary--Tables appearing here are identical with those appearing in Chapter 1 of Volume VI.

Area statistics--The following tables appear, where applicable, for each State, the District of Columbia, Alaska, and Hawaii:
Table 101 The State
Table 102 Standard metropolitan areas
Table 103 Counties and cities of 2,500 inhabitants or more
Table 104 Counties with 400 establishments or more
Table 105 Cities with 400 establishments or more
.. . + ar states census of


[^0]:    * See appendix $G$ for a list of tables included in each chapter.

[^1]:    * Proprie tors of unincorporated businesses.
    $\times$ Wi theld to avoid disclosure.

[^2]:    See footnotes at end of table.

[^3]:    * Proprietora of unincorporated businesses.

[^4]:    Other seapha

[^5]:    See footnotes at end of table.

[^6]:    Soc footnotes at end of table.

[^7]:    * Proprietors of inincorporsted businesses.

[^8]:    See footnotes at end of table.

[^9]:    * Proprietors of unincorporated busineases.

[^10]:    See footnotes at end of table.

[^11]:    See footnotes ai end of table.

[^12]:    See footnotes at end of table.

[^13]:    See footnotes at end of table.

[^14]:    See footnotes at end of table,

[^15]:    See footnotea at end of table.

[^16]:    * Proprietora of unineorporated businasses.

[^17]:    See footnotes at end of table.

[^18]:    * Froprietora or unincorporated busineasea.

[^19]:    * Proprietors of unincorporated businesses

[^20]:    See footnotes at end of table

[^21]:    See footnotes at end of table.

[^22]:    See footnotes at end of table.

[^23]:    See footnotea at end of tabla.

[^24]:    * Proprietors of unincorporsted businesses.
    n.e.c. Not elsewhere clisssiffied.

    Consists of Cobb, De Ksib, and Fuiton Counties.
    ${ }_{3}^{2}$ Consists of Richmond County, Gs., snd Aiken County, S. C.
    ${ }_{2}^{3}$ Consists of Chsttahoochee and Muscogee Counties, Gs., and Russell County, Als.
    Conslats of Blib and Houston Counties.
    ${ }^{5}$ Coextensive with Chstham County.

[^25]:    * Proprietors of unincorporsted businesses.

[^26]:    * Proprietors of unincorporated businesses.
    $\mathbf{x}$ Withheld to avoid disclosure.
    Based on advance 1950 population estimates.

[^27]:    - Proprietors of unincorporated businesses.

    Not eld to avold diaclosure.
    n.e.c. Not elsewhere clsasified.
    i Consists of Cook, Du Page, Kane, Lake, and Will Countiea, Ill., and Lake County, Ind.
    ${ }_{3}^{2}$ Coextensive with Macon County.
    Consists of Peoris and Tazewell Counties.
    ${ }_{5}$ Coextensive with Winnebago County.
    Coextensive with Sangamon County.

[^28]:    See footnotea st end of table.

[^29]:    * Proprietors of unineorporated busineasea.
    $x$ withheld to avoid disclosure.
    1 Based on advarce 1950 population eatimates.

[^30]:    See footnotes at end of table.

[^31]:    See rootnotes at end of table.

[^32]:    See footnotes at end of table.

[^33]:    * Proprietora of unincorporated busineases.

[^34]:    Coextensive with St. Joseph County.
    5 Coextensive with Vigo County.

[^35]:    See footnotea at end of table.

[^36]:    See footnotes st end of table.

[^37]:    See footnotes st end of tsble

[^38]:    See footnotes at end of table

[^39]:    * Proprietors of unincorporated businesses.

[^40]:    * Proprietors of unincorporated businesses.

[^41]:    * Proprietors of unincorporated businessea.
    n.e.c. Not elsewhere classified.
    i Consists of Jefferson County, Ky., and Clark and Floyd Counties, Ind.

[^42]:    See footnotes at end of table.

[^43]:    * Proprietors of unincorporated businesses.
    $x$ Withheld to svoid disclosure.
    ${ }^{1}$ Based on advance 1950 populstion estimates.

[^44]:    * Proprietora of uninoorporated businessea.

[^45]:    See footnotes at end of table.

[^46]:    See footnotes at end or table.

[^47]:    See footnotes at end of table.

[^48]:    See footnotes at end of table.

[^49]:    See footnotes at end of table.

[^50]:    ${ }^{2}$ Classified as urban under special rule.

[^51]:    See footnotes at end of table.

[^52]:    See footnotes at end of table.

[^53]:    See footnotes at end of table.

[^54]:    ${ }_{x}$ * Propritinheld to of unincorporated businesses.
    $x$ Witinheld to avoid disclosure.
    n.e.c. Not elsewhere classified.
    ${ }_{2}^{1}$ Conslsts of Macomb, Oakland, and 'Zayne Counties.
    coextensive with Cenesee County.
    ${ }_{4}^{3}$ Coextensive with Kent County.
    ${ }_{5}$ Coextensive with Kalamazoo County.
    ${ }_{6}^{5}$ Coextensive with Incham County.
    Coextensive with Saginaw County.

[^55]:    See footnotes at end of table

[^56]:    * Proprietors of unincorporated businesses.
    $x$ Withheld to avoid disclosure.
    Based on advance 1950 population estimates.

[^57]:    n.e.c. Not elsewhere classified.

[^58]:    See footnotes at end of table.

[^59]:    * Froprietors of unincorporated businesses.

[^60]:    See footnotes at end of table.

[^61]:    See fontnotes at end of table.

[^62]:    * Proprietors of unincorporsted businesses.

[^63]:    See footnotes at end of tsble.

[^64]:    * Proprietors of unincorporsted businesses.
    $x_{1}$ Withheld to avold disclosure.
    ${ }_{2}^{1}$ Based on advance 1950 population estimates.
    ${ }^{2}$ Lossted in Jseper and Newton Counties.

[^65]:    * Proprietors of unincorporated businesses.
    n.e.c. Not elsewhere elsssified.

[^66]:    * Proprietors of unincorporated businssses.

[^67]:    * Proprietora of unincorporated businesaea.
    $x$ Withheld to avoid disclosure.
    1 Based on advance 1950 population estimates.

[^68]:    n.e.c. Not elsewhere clessified.

[^69]:    * Proprietors of unincorporsted businesses

[^70]:    * Proprietors of unineorpursted businesses.
    $x$ Withheld to svoid disclosure.
    Based on advarce 1950 populstion estimates.

[^71]:    n.e.c. Propriotora of unineorporated busineases.

[^72]:    * Froprietors of unincorporated businesses.
    n.e.c. Not elsewhere classified.
    ${ }_{2}$ Coextensive with Atlantic county.
    ${ }^{2}$ Coextensive with Mercsr County.

[^73]:    See rootnotea at end of table.

[^74]:    See footnotes at end of table

[^75]:    MERCER COUNTY (See Trenton Metropolitan Area, table 102.)

[^76]:    * Proprietors of unincorporated businesses.

[^77]:    Soe footnotes at end of table.

[^78]:    Froprietora of unincorporated bualnesses.

[^79]:    See footnotes at end of table.

[^80]:    See footnoter at end of table.

[^81]:    See footnotea at end of table.

[^82]:    * Proprietors of unincorporated businesses.
    $x$ Withheld to avoid disclosure.
    n.e.c. Not elsewhere classified.
    ${ }_{2}$ Consists of Albany, Rensselaer, and Schenectady Counties.
    2 Coextensive with Broome County.
    ${ }_{4}$ Consists of Erie and Niagara Counties.
     Middlesex, Morris, Passaic, Somerset, and Union Counties, N. J.
    5 Coextensive with Monroe County.
    ${ }^{6}$ Coextensive with Onondaga County.
    7 Consists of Herkimer and Oneida Counties.

[^83]:    * Proprietors of unincorporated businesses.
    $x$ Withheld to avoid disciosure.
    1 Based on advance 1950 population estimates.
    ${ }_{2}$ Located in Essex and Franklin Counties.
    ${ }^{3}$ Classified as urban under spectal rule

[^84]:    See footnotes at end of table

[^85]:    See footnotes at end of table.

[^86]:    * Yroprietors or uninterporated businesses
    $x$ Withheld to avoid disclosure.
    ${ }_{1}$ Based on advanee 1950 population estimates
    ${ }^{2}$ Located in Edgecombe and Nash Counties.

[^87]:    See footnotes at end of table.

[^88]:    Ses footnotes at end of table.

[^89]:    See footnotes at end of table.

[^90]:    * Proprietors of unincorporated busineagea.

[^91]:    See footnotea at end of table.

[^92]:    See footnotes at end of table

[^93]:    ${ }_{3}$ Located in Allen and Van Wert Counties.
    3 Located in Hancock and Seneca Countles.
    4 Located in Hurcock and Sandusky Counties.

[^94]:    See footnotes at end of table.

[^95]:    See footnotes at end of table

[^96]:    * Proprietors of unincorporated businesses.

[^97]:    See footnotes st end of table.

[^98]:    Cee footrotes at end of table.

[^99]:    See footnotes at end of table.

[^100]:    See footnotes at end of table.

[^101]:    See footnotea at end of table.

[^102]:    See footnotes at end of table.

[^103]:    See footnotes at end of table.

[^104]:    See footnotes at end of table

[^105]:    See footnotes at end of table.

[^106]:    See footnotea at end or table.

[^107]:    Fetroleum bulk stationa, terminals

[^108]:    * Proprietors of unincorporsted businesses.
    n.e.c. Not elsewhere cisssified.

[^109]:    See footnotea at end of table.

[^110]:    * Proprietors of unincorporated businesses

[^111]:    * Proprietors of unincorporated busisesses.
    $\times$ Nithheld to avoid disclosure.

[^112]:    See footnotes at end of tsble.

[^113]:    See footrotea at end of table

[^114]:    See footnotes at end of table.

[^115]:    See footnotes at end of table.

[^116]:    * Proprietors of unincorporated businesses.

[^117]:    See footnotes at end of table.

[^118]:    See footnotes at end of table.

[^119]:    See footnotes at end of table.

[^120]:    See footnotes at end of table.

[^121]:    See footnotes at end of table.

[^122]:    * Proprietore of unincorporated businesses.
    n.a. Not available or not applicable.
    n.s.c. Not elsewhere classified.

    Entries for agents and brakers represent brokerage ar comission received.

[^123]:    * Proprietors of unincorporsted businesses.
    $x$ Withheld to svoid disclosure.
    Based on sdvance 1950 population estimates.

[^124]:    * Proprietors of unincorporated businesses
    n.a. Not available or not applicable.
    n.e.c. Not elsewhere classified.

    Entries for agents and brokers represent brokerage or commissions received.

[^125]:    See footnotes at end of table.

[^126]:    See footnotea ai end of table.

[^127]:    * Proprietora of unincorparated businesses

[^128]:    * Proprietors of unincorporated bubinesses.

[^129]:    * Proprietors of unincorporated businesses.
    *Withheld to avoid disclosure.
    ${ }^{2}$ Based on advance 1950 population estimates.

[^130]:    *-Proprietors of unincorporated businesses
    n.e.c. Not elsewhere classified.

