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Census of Business: 1939

WHOLESALE TRADE

Commodity Sales

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UNITED STATES DEPARTMENT OF COMMERCE

JESSE H. JONES, Secretary

BUREAU OF THE CENSUS

J. C. CAPT, Director (Appointed May 22, 1941)

WILLIAM LANE AUSTIN, Director (Retired January 31, 1941)

VERGIL D. REED, Assistant Director

HOWARD H. McCLURE, Assistant Director



SIXTEENTH CENSUS OF THE UNITED STATES: 1940

CENSUS OF BUSINESS: 1939

WHOLESALE TRADE

COMMODITY SALES

**SALES ANALYZED BY COMMODITIES
OR LINES OF MERCHANDISE**

Prepared under the supervision of

FRED A. GOSNELL

Chief Statistician for Business

**UNITED STATES
GOVERNMENT PRINTING OFFICE
WASHINGTON : 1942**

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Business—FRED A. GOSNELL, *Chief Statistician.*

WILLIAM A. RUFF, *Assistant Chief Statistician.*

Distribution Economist—John Guernsey.

Retail Trade—James O. Reid.

Wholesale Trade—John Albright.

Service Businesses—Ralph C. Janoschka.

Construction Industry—Isaac Q. Lord.

Current Statistical Service—Ernest J. Engquist, Jr.

Administrative Service—ARTHUR J. HIRSCH, *Chief.*

Agriculture—ZELLMER R. PETTET, *Chief Statistician.*

Cotton and Oils—RAY HURLEY, *Chief Statistician.*

Field Service—GERALD RYAN, *Chief.*

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Information and Publications—FRANK R. WILSON, *Chief.*

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Manufactures—THOMAS J. FITZGERALD, *Chief Statistician.*

Mineral Industries—OSCAR E. KIESSLING, *Chief Statistician.*

Population—LEON E. TRUESDELL, *Chief Statistician.*

State and Local Government—CHESTER E. RIGHTOR, *Chief Statistician.*

Statistical Research—CALVERT L. DEDRICK, *Chief Statistician.*

Vital Statistics—HALBERT L. DUNN, *Chief Statistician.*

REPORTS ON BUSINESS

CENSUS OF BUSINESS: 1939

Volume I. Retail Trade.

Volume II. Wholesale Trade.

Volume III. Service Businesses.

Volume IV. Construction Industry.

Volume V. Distribution of Manufacturers' Sales.

Special Reports.

LETTER OF TRANSMITTAL

DEPARTMENT OF COMMERCE,
BUREAU OF THE CENSUS,
Washington, D. C., January 29, 1942.

SIR: I transmit herewith the commodity sales report of wholesale trade for the year 1939. This is one of a series of reports being issued on wholesale trade, one of the subjects covered by the 1939 Census of Business. It analyzes sales of the various classes of wholesale establishments by commodities or lines of merchandise. Data are presented for the country as a whole, for geographic divisions, and for five cities: New York City, Chicago, Philadelphia, Boston, and San Francisco.

The Census of Business taken in 1940 in conformity with the act providing for the Fifteenth and subsequent Decennial Censuses, approved June 18, 1929, covers operations during the calendar year 1939. Facts were collected in 1940 by a complete field canvass of all business establishments in the continental United States.

The statistics were compiled under the supervision of Fred A. Gosnell, Chief Statistician for Business, and William A. Ruff, Assistant Chief Statistician. This report was prepared by John Albright, Chief of Wholesale Trade, assisted by William P. McNerny.

Respectfully,

J. C. CAPT,
Director of the Census.

HON. JESSE H. JONES,
Secretary of Commerce.

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Petroleum bulk stations and terminals.....		206
Assemblers (mainly farm products).....		207

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TRADE OR KIND OF BUSINESS	SERVICE AND LIMITED-FUNCTION WHOLESALERS		MANUFACTURERS' SALES BRANCHES (WITH STOCKS)		PETROLEUM BULK STATIONS AND TERMINALS		ASSEMBLERS (MAINLY FARM PRODUCTS)	
	United States	Divisions and cities	United States	Divisions and cities	United States	Divisions	United States	Divisions
	Page	Page	Page	Page	Page	Page	Page	Page
Amusement and sporting goods.....	5	65	47	167				
Automotive.....	5	66	47	168				
Beer, wines, and liquors.....	7	69	47	170				
Chemicals and paints.....	7	71	47	171				
Clothing and furnishings.....	8	73	48	173				
Coal and coke.....	9	77	48					
Drugs (general line).....	9	79						
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Farm supplies.....	17	98	50	180			63	211
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Hardware.....	25	119	52	187			64	212
Jewelry.....	27	127		188				
Lumber and construction materials.....	28	128	52	188				
Machinery—equipment—supplies.....	29	131	53	190				
Metals and metal work (except scrap).....	37	142	56	195				
Paper and its products.....	40	147	58	198				
Petroleum and its products.....	41	150	58	200	60	206		
Plumbing and heating equipment and supplies.....	41	151	58	201				
Tobacco and products (except leaf).....	42	155	59	203				
Waste materials.....	43	158						
All other products.....	44	161	59	204			64	

COMMODITY CLASSIFICATIONS

A complete list of the commodities for which data are shown separately in the following pages is given below. The numbers which appear to the left of the major commodities are used in the table for convenience in locating items.

<p>00 Bakery products.</p> <p>01 Beer and other malt liquors.</p> <p>02 Butter and cheese.</p> <p>03 Canned foods: Canned fruits. Canned vegetables. Canned fish and sea foods. Canned meats. Canned milk. Other canned foods.</p> <p>04 Coffee: Green. Roasted.</p> <p>05 Confectionery and ice cream: Candy. Chewing gum. Ice cream and ices. Other confectionery.</p> <p>06 Dairy and poultry products (except butter and cheese): Eggs. Milk and cream, fluid. Poultry. Other.</p> <p>07 Fish and sea foods (except canned): Fresh fish. Cured and processed fish. Frozen fish. Other sea foods.</p> <p>08 Flour.</p> <p>09 Fruits and vegetables, fresh: Fresh fruits. Fresh vegetables.</p> <p>10 Fruits and vegetables, frozen.</p> <p>11 Groceries (except as listed): Breakfast cereals. Extracts and spices. Lard substitutes and cooking fats. Nuts (all kinds). Butter substitutes. Pickles, preserves, and sauces. Rice, polished. Teas. Other.</p> <p>12 Meats and meat products: Lard. Meats, fresh. Meats, cured or smoked. Other (including game).</p> <p>13 Soft drinks.</p> <p>14 Sugar.</p> <p>15 Wines and liquors: Liquors. Wines.</p> <p>16 Other food and related products.</p> <p>17 Cotton, raw.</p>	<p>18 Feed: Hay, straw, and alfalfa. Mixed and other feeds.</p> <p>19 Grain: Corn. Wheat. Other (except rice).</p> <p>20 Hides, skins, and raw furs: Hides and skins. Raw furs.</p> <p>21 Livestock: Cattle (including calves). Hogs. Horses and mules. Sheep and lambs. Other livestock.</p> <p>22 Seeds.</p> <p>23 Cut flowers and plants.</p> <p>24 Leaf tobacco.</p> <p>25 Wool, raw.</p> <p>26 Other farm products—raw materials.</p> <p>27 Clothing and furnishings, men's and boys': Hats and caps. Furnishings (except shoes). Suits and overcoats. Work clothing.</p> <p>28 Clothing and accessories, women's and children's: Girls' wear. Infants' wear. Dresses (women's and misses'). Hosiery (women's and misses'). Millinery. Underwear, negligees, etc. Suits and coats (except fur). Other (except shoes and furs).</p> <p>29 Furs and fur clothing.</p> <p>30 Notions.</p> <p>31 Piece goods: Cotton piece goods. Jute fabrics. Linsens. Rayons. Silks and velvets. Woolens and worsteds. Domestics. Curtains, draperies, etc. Other piece and yard goods.</p> <p>32 Shoes and other footwear: Men's and boys' leather. Men's and boys' rubber. Women's and children's leather. Women's and children's rubber. Infants'. Other.</p>	<p>33 Yarns: Cotton yarns. Rayon yarns. Silk (spun or thrown). Woolen and worsted yarns. Other.</p> <p>34 Other dry goods and textile products.</p> <p>35 Automobiles and other motor vehicles: Automobiles (passenger). Trucks, busses, taxicabs, etc. Tractors. Motorcycles.</p> <p>36 Automotive supplies: Batteries. Automotive accessories. Automotive parts. Tires and tubes.</p> <p>37 Drugs and drug sundries: Drugs, chemicals, and pharmaceuticals. Proprietary medicines and toiletries. Druggists' sundries.</p> <p>38 Chemicals, industrial and heavy.</p> <p>39 Oils, vegetable: Cottonseed, linseed, etc. Essential oils.</p> <p>40 Paints and varnishes.</p> <p>41 Soaps: Toilet soaps. Other soaps.</p> <p>42 Other chemicals and related products.</p> <p>43 Wiring supplies and electrical construction materials: Interior. Outside. Lighting fixtures. Incandescent lamps.</p> <p>44 Electrical apparatus and equipment.</p> <p>45 Radios, appliances, and specialties: Radios, parts, and accessories. Electric household refrigerators. Electric washing machines. Other electrical appliances.</p> <p>46 China, glassware, and crockery.</p> <p>47 Furniture, wooden and metal: Household furniture. Office and store furniture, wooden. Office and store furniture, metal.</p> <p>48 House furnishings: Carpets and rugs. Linoleum, felt base, etc. Other house furnishings.</p> <p>49 Musical instruments and accessories.</p>
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- 50 Hardware:
 Builders' hardware.
 Heavy hardware.
 Bolts, nuts, rivets, and screws.
 Shelf or light hardware.
 Tools and cutlery.
 Wire screening.
 Other.
- 51 Plumbing, heating, and air conditioning:
 Air-conditioning equipment.
 Gas appliances and supplies.
 Oil burners.
 Oil burner-furnace combinations.
 Pipe fittings, valves, brass goods, etc.
 Plumbing fixtures, equipment, and supplies.
 Stoves, ranges, furnaces (except gas and electric).
- 52 Sporting goods.
- 53 Toys and games.
- 54 Barber and beauty parlor equipment.
- 55 Farm and garden machinery and equipment:
 Dairy equipment and supplies.
 Farm machinery and equipment.
 Garden equipment and supplies.
- 56 Industrial equipment and supplies:
 Belting, hose, packing, etc.
 Mechanical power transmission equipment.
 Printing equipment and supplies (except paper).
 Metal-working tools.
 Materials-handling equipment.
 Rope, cordage, and twine.
 Other industrial equipment.
- 57 Industrial machinery:
 Construction machinery (except road-building).
 Road-building machinery.
 Machine tools (power-driven).
 Mining, quarrying, etc.
 Oil-well and oil-refining.
 Power-plant machinery (except electrical).
 Printing machinery.
 Textile machinery.
 Other industrial machinery.
- 58 Office and store equipment and supplies:
 Office machines and equipment.
 Garage and filling-station equipment.
 Store machines.
 Store fixtures and equipment.
- 59 Railroad equipment and supplies.
- 60 Dental equipment and supplies.
- 61 Surgical and hospital equipment.
- 62 Building metal work:
 Fire escapes, elevator cages, etc.
 Ventilators and air-conditioning ducts.
 Metal roofing and siding.
 Metal storage tanks, etc.
- 62 Building metal work—Continued.
 Steel houses and steel garages.
 Fabricated structural work.
 Metal lath.
 Other building metal work.
- 63 Copper and products.
- 64 Iron and steel products—semi-finished:
 Pig iron.
 Scrap iron and steel.
 Ingots, blooms, billets, and slabs.
 Sheet and tin-plate bars.
 Wire rods.
 Skelp.
 Rough castings and foundry products.
 Forgings.
 Other.
- 65 Iron and steel products—flat:
 Plates.
 Strip—hot-rolled.
 Strip—cold-rolled.
 Sheets—continuous-mill.
 Sheets—hand-mill.
 Sheets—galvanized or otherwise coated.
 Black plate.
 Tin plate.
 Other.
- 66 Iron and steel—wire and wire products:
 Woven wire fence.
 Fence posts and fittings.
 Barbed and twisted wire.
 Nails (including staples and tacks).
 Wire rope and cable except insulated.
 Strand, galvanized.
 Reinforcement mesh.
 Drawn wire.
 Other.
- 67 Iron and steel finished products—other than flat and wire:
 Rails, tie plates, splice bars, etc.
 Bars and small shapes except reinforcing.
 Concrete reinforcing bars, all types.
 Structural shapes.
 Piling and bearing piles.
 Cast-iron pipe.
 Steel pipe.
 Seamless steel tubing.
 Other.
- 68 Lead (metallic) and zinc.
- 69 Other nonferrous metals (except precious).
- 70 Brick, tile, and terra cotta.
- 71 Building stone, slate, and concrete products.
- 72 Cement, lime, plaster, and stucco.
- 73 Coal and coke:
 Anthracite.
- 73 Coal and coke—Continued.
 Bituminous.
 Coke.
- 74 Crude nonmetallic minerals and products.
- 75 Glass—sheet and containers:
 Sheet glass.
 Glass containers.
- 76 Petroleum and its products:
 Crude oil.
 Lubricants, automotive.
 Lubricants, other than automotive.
 Gasoline and naphthas.
 Light fuel oils.
 Other fuel oils.
 Kerosene.
 Other.
- 77 Sand, gravel, and crushed stone.
- 78 Books, magazines, and other printed material.
- 79 Logs, ties, pulpwood, etc.
- 80 Lumber—rough, dressed, and finished.
- 81 Paper and products (except stationery and wallpaper):
 Printing and writing papers.
 Cardboard and paperboard.
 Wrapping or coarse paper.
 Paper products such as bags, boxes, cups, dishes, etc.
- 82 Wallpaper.
- 83 Stationery and supplies:
 Commercial stationery.
 Social stationery.
- 84 Planing-mill products.
- 85 Aircraft and parts:
 Craft, heavier than air.
 Craft, lighter than air.
 Equipment and supplies.
- 86 Boats—motor, sail, and steam.
- 87 Building materials (except as listed).
- 88 Cameras and supplies.
- 89 Tobacco products:
 Cigars.
 Cigarettes.
 Other tobacco products.
- 90 Fertilizer and fertilizer materials.
- 91 Jewelry, silverware, etc.:
 Clocks and watches.
 Jewelry.
 Precious stones and metals.
 Silverware and plated ware.
- 92 Junk and scrap (except iron):
 Scrap metals (except iron).
 Waste rags.
 Waste rubber.
 Other waste—paper, bottles, boxes, etc.
- 93 Leather and cut stock.
- 94 Luggage, saddlery, harness, etc.
- 95 Motion picture film rentals.
- 96 Optical goods (except photographic).
- 97 Rubber, crude.
- 98 Second-hand merchandise.
- 99 Miscellaneous commodities.
 Service receipts.

WHOLESALE TRADE: 1939

COMMODITY SALES

Introduction

This report analyzes the 1939 sales of the various classes of wholesale establishments by commodities or lines of merchandise. For enumeration purposes a standard list of 101 commodity items or lines of merchandise was prepared (see commodity section of Schedule Form 31 in the appendix of this report), 47 of which were further subdivided into 224 additional detailed commodity classifications, giving a total of 325 items. Four questionnaire forms were used in canvassing wholesale establishments, three of which made provision for reporting commodity sales, while one—the Agents and Brokers Schedule—did not. Commodity classifications on the three forms are uniform insofar as they duplicate one another; hence the data derived are reasonably comparable for the various classes of wholesale establishments.

Each respondent was requested to consult the entire list of commodities on the reporting form, checking every item sold during 1939, and then to enter, from book figures or on the basis of carefully prepared estimates, the dollar sales of each commodity item. Additional space was provided for commodities not on the standard list with instructions to specify the kind of goods and the dollar amount of sales. The information derived from this inquiry is presented in tables 8 and 8A. Data are given for the country as a whole, for geographic divisions, and for five cities.

Commodity Coverage

Not all wholesale establishments gave information on sales by commodities. Had all returns been broken down on this basis, "sales analyzed by commodities" and "total net sales" would have been the same and "commodity coverage" would have been 100 percent. Since the records of some establishments were such that no break-down could be obtained, total *commodity sales* for any trade are usually less than total net sales for the same classification. The term "commodity coverage" is used to express the degree of completeness of the commodity analysis or what might be referred to as the size of the sample. Commodity coverage is the ratio of sales made by establishments reporting commodity figures to the total sales of all establishments for the same classification.

All wholesale establishments are classified into six major type-of-operation groups:

- Service and limited-function wholesalers.
- Manufacturers' sales branches (with stocks).
- Manufacturers' sales offices (without stocks).
- Petroleum bulk stations and terminals.
- Agents and brokers.
- Assemblers (mainly farm products).

Of these six major type groups, data are presented herein for four:

- Service and limited-function wholesalers.
- Manufacturers' sales branches (with stocks).

Petroleum bulk stations and terminals.
Assemblers (mainly farm products).

Commodity coverage, as illustrated by the accompanying tabulation, is 92.4 percent complete for service and limited-function wholesalers; 95.1 percent for manufacturers' sales branches (with stocks); 73.1 percent for petroleum bulk stations and terminals; and 95.3 percent for assemblers of farm products.

TYPE OF OPERATION	NUMBER OF ESTABLISHMENTS		NET SALES		Commodity coverage (percent)
	Total number	Number analyzed	All establishments	Establishments analyzed	
Service and limited-function wholesalers.....	101,627	94,695	\$23,641,924,000	\$21,836,875,000	92.4
Manufacturers' sales branches (with stocks).....	12,977	12,205	8,846,940,000	8,416,147,000	95.1
Manufacturers' sales offices (without stocks).....	5,119	(¹)	4,679,262,000	(¹)	-----
Petroleum bulk stations and terminals.....	30,825	29,761	3,807,908,000	2,783,458,000	73.1
Agents and brokers.....	20,903	(¹)	11,201,035,000	(¹)	-----
Assemblers (mainly farm products).....	29,122	28,071	3,088,571,000	2,942,350,000	95.3

¹ No commodity data.

How Commodity Data are Presented

Commodity data are presented for the United States as a whole, for geographic divisions, and for the five cities with largest volume of wholesale trade—New York, Chicago, Philadelphia, Boston, and San Francisco. The tables are arranged in two general parts or sections: (a) United States summary, and (b) geographic divisions and cities. In both sections the type-of-operation approach is used, data being kept separate for the following major type groups:

- Service and limited-function wholesalers.
- Manufacturers' sales branches (with stocks).
- Petroleum bulk stations and terminals.
- Assemblers (mainly farm products).

The commodity analysis is presented in the United States summary for the various detailed kinds of business¹—a maximum of 176 classifications—under each type-of-operation group. Service and limited-function wholesalers, for example, are found in all trades or kinds of business. The detailed kinds of business are analyzed by commodities in the United States summary section. Likewise, commodity data are presented for the 115 trade classifications in which manufacturers' sales branches appear; in only one, petroleum, for bulk stations and terminals; and for 22 in the case of assemblers.

¹ Although "kind of business" is predicated in part upon commodities handled, it should not be confused with the commodities themselves, as most establishments handled more than a single commodity or line of merchandise. For example, wholesale grocers frequently sell drug items, paper goods, and tobacco products; likewise, hardware wholesalers may sell automotive parts, wiring supplies, sporting goods, radios, etc. The method of classification by kind of business is explained on page 217. A complete list of kinds of business appears in table 1, page 218, while a standard list of commodities appears on page V.

In the geographic division-city section, the type-of-operation approach is also used, the name of the type group appearing in the heading. This section is in four parts according to type of operation:

- (a) Service and limited-function wholesalers.
- (b) Manufacturers' sales branches (with stocks).
- (c) Petroleum bulk stations and terminals.
- (d) Assemblers (mainly farm products).

Due to the small number of establishments for most trade classifications it was not possible to analyze each detailed kind of business on an area basis. Instead, area analyses are given for the following trade groups into which the 176 classifications are telescoped:

- Amusement and sporting goods.
- Automotive.
- Beer, wines, and liquors.
- Chemicals and paints.
- Clothing and furnishings.
- Coal and coke.
- Drugs (general line).
- Drugs and drug sundries (specialty lines).
- Dry goods (general line).
- Dry goods (specialty lines).
- Electrical goods.
- Farm products—raw materials.
- Farm products—consumer goods.
- Farm supplies.
- Furniture and house furnishings.
- Groceries (general line).
- Groceries and foods (specialty lines).
- Hardware.
- Jewelry.
- Lumber and construction materials.
- Machinery—equipment—supplies.
- Metals and metal work (except scrap).
- Paper and its products.
- Petroleum and its products.
- Plumbing and heating equipment and supplies.

- Tobacco and products (except leaf).
- Waste materials.
- All other products.

Under each trade group, commodity analyses are given for the nine geographic divisions and five cities in the following order:

Geographic divisions:¹

- New England.
- Middle Atlantic.
- East North Central.
- West North Central.
- South Atlantic.
- East South Central.
- West South Central.
- Mountain.
- Pacific.

Cities:

- New York City.
- Chicago, Ill.
- Philadelphia, Pa.
- Boston, Mass.
- San Francisco, Calif.

Insofar as possible without disclosure of individual operations, a commodity analysis of sales is given under each trade or kind of business for geographic divisions and cities.

Table 8 Explained

As stated above, table 8 is in two general parts or sections: (1) A summary for the United States and (2) geographic divisions and cities.

The summary tabulation for the United States as a whole (table 8A) is presented by types of operation and kinds of business. In this section, the type-of-opera-

¹ For States comprising the geographic divisions, see map.



tion classification appears in the heading of the table, while the kind-of-business-group classification, in bold type, is centered in the typing field. The detailed kinds of business under each kind-group are centered in the stub, also in bold type. Sales of each kind of business are analyzed in as much detail as possible by commodities, the commodities being listed in the stub underneath the kind of business to which they relate. The percentage of commodity coverage is given for each kind-of-business classification.

In the geographic division-city section, which is in four parts, the type of operation appears in the heading of the table. The kind-of-business-group classification is centered in the heading of the typing field, in bold type, followed by a commodity analysis by divisions and cities.

In both sections of the table the commodities are listed in the order in which they appear in the "Standard List of Commodities" on page V. All major commodity items are numbered in the standard list and throughout the table they are identified by these numbers in the "commodity number" column to the left of the stub. Commodities are listed in numerical sequence insofar as they are found in a trade or area. Detailed commodities under a commodity-group classification are not numbered. For any commodity under a kind of business, the number of establishments handling the commodity, together with total sales of such establishments, and sales of the particular commodity are given.

For convenience in using the table, two percentage columns are also given. The first (col. headed A) is obtained by dividing the sales of the commodity (col. 3) by sales of establishments selling that commodity (col. 2). It measures the importance of any commodity to the total sales of establishments handling the commodity. This percentage is unaffected by establishments not reporting sales of the particular item. The second percentage column, the one designated as "B," measures the importance of any commodity to the total sales for the kind-of-business classification. The figures are obtained by dividing sales of the commodity (col. 3) by total sales (also col. 3) for the kind of business in the area under consideration.

Use of Table 8

The commodity analysis of sales is designed to show what commodities are handled in the various lines of trade and in what trades any particular commodity is found. For example, it shows what commodities tobacco wholesalers normally handle other than cigars, cigarettes, and other tobacco products and in what amounts. It also shows in what other trades—such as drugs, groceries, confectionery, etc.—tobacco products are handled and the importance of the tobacco department. One of the principal objectives in these statistics is to present a clear understanding of what commodities are sold in a given line of business. From them wholesalers can ascertain what lines of commodities are carried by other wholesalers classified as themselves and what portion these commodities constitute of the total sales of the houses handling them. Commodity data also show wholesalers how important each item is to their trade as a whole, thus providing valuable information on lines of merchandise which might well be added or eliminated.

Manufacturers may glean from these statistics information on the total wholesale volume of a particular commodity, information that affords a basis for comparing their distribution with the total for any area or for the country as a whole, thus giving a concrete idea of their relative share of the market. The commodity information may assist in working out a more scientific method of distribution since it provides facts on outlets, both with respect to type of operation and to trade groups, which handle the various items. It is possible for a manufacturer of electrical goods, for example, to determine what classes of wholesalers sell electrical goods, where they are located, and how important such commodities are to their business.

Use of Table 8 Illustrated

The use of table 8 may be illustrated by a study of the confectionery business. "Confectionery" constitutes one of the 176 kind-of-business classifications, a subdivision of "groceries and foods (specialty lines)." It is commodity number 05 of the standard list of commodities, page V.

Confectionery, as a kind of business under service and limited-function wholesalers, is analyzed by commodities on page 23. Here it is found that of the 2,089 service and limited-function wholesalers engaged primarily in selling confectionery goods at wholesale, 2,047 analyzed their sales by commodities. Sales of the 2,047 amounted to \$127,167,000 in 1939, or 95.8 percent of the total sales for the 2,089 houses. Commodity coverage for the trade, therefore, is 95.8 percent.

In addition to candy, chewing gum, and other confections, principal commodities handled by confectionery wholesalers are: Tobacco products, paper goods, dairy products, groceries, drugs, and beer. Of the 2,047 confectionery wholesalers analyzing their sales by commodities, 373 reported sales of tobacco products. Total sales of these 373 houses amounted to \$34,718,000 of which tobacco products accounted for \$9,425,000 or 27.1 percent (see first percentage column). Compared with the total sales of \$127,167,000 for all confectionery houses analyzed, however, tobacco products (\$9,425,000) amounted to slightly less than 8 percent (see second percentage column). It would appear from these figures that although tobacco constitutes a relatively small portion of the sales of the confectionery trade, it is a very important department to those confectionery wholesalers handling it. Candy, chewing gum, and other confections account for over 86 percent of the sales of establishments engaged primarily in the confectionery business.

Who Handles Confectionery Products

In addition to showing what lines of merchandise confectionery wholesalers sell, table 8 may be used to determine by what classes of wholesale establishments, other than those that specialize in the trade, "confectionery (including ice cream)" is handled. To illustrate the use of the table in this respect a tabulation is made from the summary for the United States. Below, the data are assembled by kinds of business, service and limited-function wholesalers separate from manufacturers' sales branches, showing the percentage of commodity coverage for each trade together with total re-

ported sales of confectionery and ice cream, commodity number 05.

CONFECTIONERY SALES BY TYPES OF OPERATION AND KINDS OF BUSINESS

Page No.	TYPE OF OPERATION AND KIND OF BUSINESS	Per-centage of com-mo-dity cover-age	REPORTED SALES OF " CONFECTIONERY " COMMODITY NO. 05	
			Amount	Percent of total sales for kind of business
	SERVICE AND LIMITED-FUNCTION WHOLESALERS			
5	Toys, novelties, and fireworks	93.5	\$71,000	0.2
7	Beer and ale	98.2	2,952,000	.6
7	Wines and liquors	95.6	2,327,000	.3
	Drugs (general line):			
9	Without liquor department	97.4	1,631,000	.7
10	With liquor department	100.0	452,000	.6
10	Cooperatives and voluntary groups	75.6	210,000	.8
10	Proprietary medicines	93.7	419,000	1.0
11	Drug specialties and sundries	95.7	83,000	.1
16	Dairy products	95.2	15,352,000	3.3
16	Dairy and poultry products	98.5	580,000	.2
17	Poultry and poultry products	97.2	403,000	.2
17	Fruits and vegetables (fresh)	98.5	1,029,000	.1
17	All other farm products—consumer goods	77.6	16,000	.4
17	Feed	85.9	231,000	.2
	Groceries (general line):			
20	Not sponsoring cooperative or voluntary groups	82.8	26,816,000	2.5
21	Voluntary group wholesalers	80.2	11,010,000	2.1
22	Retailer-cooperative warehouses	86.3	2,230,000	1.7
22	Cash-and-carry depots	64.0	1,170,000	2.9
23	Canned goods	97.8	558,000	.5
23	Coffee, tea, and spices	91.4	106,000	.1
23	Coffee roasting and spice grinding	83.3	124,000	.1
23	Confectionery	95.8	109,441,000	86.1
24	Flour	98.2	47,000	.1
24	Other food and grocery specialties	85.0	8,183,000	1.6
30	All other commercial equipment and supplies	85.8	36,000	.1
40	Wrapping or coarse paper and products	94.1	221,000	.1
42	Tobacco and products (except leaf)	96.9	100,284,000	9.4
44	General merchandise	89.2	1,220,000	.3
	MANUFACTURERS' SALES BRANCHES (WITH STOCKS)			
50	Farm products—consumer goods	99.4	39,699,000	20.0
51	Canned foods	100.0	509,000	.3
51	Confectionery	100.0	53,714,000	88.1
52	Other food and grocery specialties	99.8	5,783,000	.7
56	Service equipment and supplies (laundry and dry cleaning)	99.7	575,000	3.5

1 For explanation of commodity coverage see page 216.

In addition, small amounts of "confectionery" are sold by other classes of establishments, but the amount in each case constituted less than one-tenth of 1 percent of total sales for the kind of business.

Tabulations similar to the above can be prepared for any one of a number of commodity items. By way of assistance in locating information in the table, each major commodity item is given a number (see p. V) which remains the same throughout the study—the number which appears in the stub at the left of the classification. Under each trade classification the commodities found therein are listed in numerical order. The omission of a number means either that the item was not found in the trade (or area) or that it was not of sufficient importance to be shown separately.

Limitations of Commodity Data

In using the commodity data it should be remembered that not all establishments were able to supply the desired information; hence for most classifications, the reported sales of a given commodity are somewhat less than actual sales would have been had the sales of all establishments been analyzed. The commodity coverage ratio indicates the percentage of coverage and may be used in projecting totals.

Another weakness in the commodity tabulation may be found in the departmental set-up of reporting establishments. Respondents frequently are inclined to report "department sales" as commodity sales. Grocery wholesalers, for example, may include miscellaneous house furnishings with "all other commodities" because no separate house furnishings department is maintained. Likewise, the term "notions" is variously used by wholesale establishments. In short, reported sale of a commodity in a trade where it is not normally found—a trade where a separate department is rarely set up—is understated as a rule, while for trades where it constitutes a substantial portion of the total business, sales are likely to be overstated.

The commodities listed for a given trade in table 8 are not to be considered as the only ones sold by establishments classified in the trade. As stated above, some commodities were not reported separately due to the prevailing departmental set-up. Furthermore, data are not shown in the table as a rule for those numbered items which represented less than one-tenth of 1 percent of the total for the trade classification. With these limitations in mind it is believed that the tables furnish very reliable data on commodities commonly handled in a trade.

Previous Wholesale Censuses

The first census of wholesale trade was taken as a part of the Census of Distribution for 1929, which followed a trial census of 11 cities for 1926. The Census of Distribution, 1929, obtained the first commodity analysis of sales in wholesale establishments. Commodity sales were not provided for in connection with the second wholesale census, taken as a part of the Census of American Business of 1933, but the inquiry was repeated in the 1935 census and again in 1939.

In 1939 presentation is somewhat similar to 1935, but differs materially from 1929 when only dollar sales of various commodities were given by types of operation and kinds of business. When comparing commodity sales, one year with another, it is well to remember that for each year the data constitute only a sample, although a major sample, and that the sample may differ from one census year to another.

(An explanation of terms and classifications appearing in this report is given in the appendix.)

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8A.—COMMODITY SALES, BY KINDS OF BUSINESS

UNITED STATES
SUMMARY

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)							
		Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)								
AMUSEMENT AND SPORTING GOODS TRADES							AMUSEMENT AND SPORTING GOODS TRADES—Con.													
Bicycles and Supplies Trade All establishments..... 45 Sales..... \$5,219,000 Commodity coverage... 95.2 percent Total analyzed..... 42 \$4,966 \$4,968 --- 100.0							Toys, Novelties, and Fireworks Trade—Con. 28 Clothing and accessories, women's and children's..... 6 \$314 \$41 13.1 .1 30 Notions..... 16 1,761 242 13.7 .6 31 Piece goods..... 10 1,358 249 18.3 .6 34 Other dry goods and textile products..... 4 840 417 49.6 1.0 37 Drugs and drug sundries..... 15 2,496 427 17.1 1.0 41 Soaps..... 2 452 11 2.4 (1) 42 Other chemicals and related products..... 36 2,261 1,175 52.0 2.8 43 Wiring supplies and electrical construction materials..... 5 1,287 44 3.4 .1 45 Radios, appliances, and specialties..... 21 2,623 440 16.8 1.1 46 China, glassware, and crockery..... 22 5,088 1,051 20.7 2.5 47 Furniture, wooden and metal..... 11 1,750 159 9.1 .4 48 House furnishings..... 12 3,557 682 19.2 1.6 50 Hardware..... 9 1,503 59 3.9 .1 52 Sporting goods..... 16 3,032 448 14.8 1.1 53 Toys and games..... 201 23,056 17,309 75.1 41.8 81 Paper and products (except stationery and wallpaper)..... 29 2,889 282 9.8 .7 83 Stationery and supplies..... 45 5,419 1,239 22.9 3.0 88 Cameras and supplies..... 4 704 194 27.6 .5 91 Jewelry, silverware, etc..... 20 2,151 317 14.8 .8 Clocks and watches..... 14 1,856 187 10.1 --- Jewelry..... 8 1,039 78 7.5 --- Silverware and plated ware..... 3 480 31 8.5 --- Not analyzed in detail..... --- --- 21 --- --- 94 Luggage, saddlery, harness, etc..... 7 1,491 195 13.1 .5 96 Optical goods (except photographic)..... 2 909 52 5.7 .1 All other commodities..... --- --- 18,448 --- 39.4 Service receipts..... 5 157 58 36.9 .1													
Cameras and Photographic Supplies Trade All establishments..... 113 Sales..... \$18,019,000 Commodity coverage... 96.8 percent Total analyzed..... 110 15,471 15,471 --- 100.0							All Other Amusement and Sporting Goods Trades All establishments..... 139 Sales..... \$11,522,000 Commodity coverage... 79.8 percent Total analyzed..... 116 9,176 9,176 --- 100.0													
Sporting Goods Trade All establishments..... 231 Sales..... \$58,998,000 Commodity coverage... 98.3 percent Total analyzed..... 221 38,355 38,355 --- 100.0							Automotive Trades Automobile (New and Used) Distributors All establishments..... 572 Sales..... \$1,324,214,000 Commodity coverage... 97.2 percent Total analyzed..... 497 1,287,029 1,287,029 --- 100.0													
58 Automotive supplies..... 2 189 27 14.3 .5 52 Sporting goods..... 42 4,966 4,742 95.5 95.5 53 Toys and games..... 3 372 32 8.6 .6 56 Industrial equipment and supplies..... 2 294 61 20.7 1.2 All other commodities..... --- 93 --- 2.0 Service receipts..... 3 234 11 4.7 .2							27 Clothing and furnishings, men's and boys'..... 22 5,954 240 4.0 .7 Furnishings (except shoes)..... 14 5,041 152 3.0 --- Other..... --- --- 20 --- --- Not analyzed in detail..... 5 189 68 36.0 --- 28 Clothing and accessories, women's and children's..... 4 1,054 10 .9 (1) 31 Piece goods..... 4 1,251 23 1.8 .1 32 Shoes and other footwear..... 21 7,504 123 1.8 .3 Men's and boys' leather..... 13 5,952 58 1.0 --- Men's and boys' rubber..... 7 4,845 15 .3 --- Women's and children's leathers..... 3 715 6 .8 --- All other..... --- 44 --- --- --- 38 Automotive supplies..... 3 4,209 58 1.4 .2 45 Radios, appliances, and specialties..... 5 5,520 623 11.3 1.7 50 Hardware..... 4 4,411 520 11.8 1.4 52 Sporting goods..... 221 38,355 33,351 91.7 91.7 Toys and games..... 13 6,041 286 4.4 .7 55 Farm and garden machinery and equipment..... 2 3,882 137 3.5 .4 68 Cameras and supplies..... 7 2,130 138 8.5 .4 91 Jewelry, silverware, etc..... 3 3,978 45 1.1 .1 94 Luggage, saddlery, harness, etc..... 3 832 10 1.2 (1) 98 Second-hand merchandise..... 2 258 71 27.5 .2 All other commodities..... --- 728 --- 2.1 Service receipts..... 2 1,030 14 1.4 (1)							27 Clothing and furnishings, men's and boys'..... 3 288 34 11.8 .4 28 Clothing and accessories, women's and children's..... 3 88 36 43.2 .4 32 Shoe and other footwear..... 3 224 12 5.4 .1 34 Other dry goods and textile products..... 3 135 98 72.8 1.1 45 Radios, appliances, and specialties..... 4 348 124 35.8 1.4 50 Hardware..... 2 85 11 12.9 .1 52 Sporting goods..... 45 4,370 4,095 93.7 44.8 53 Toys and games..... 9 705 551 78.2 8.0 56 Industrial equipment and supplies..... 3 103 17 16.5 .2 88 Cameras and supplies..... 4 455 65 14.3 .7 91 Jewelry (clocks and watches)..... 2 183 47 25.7 .5 All other commodities..... --- 4,075 --- 44.4 Service receipts..... 4 59 9 15.3 .1						
Toys, Novelties, and Fireworks Trade All establishments..... 534 Sales..... \$44,524,000 Commodity coverage... 95.5 percent Total analyzed..... 504 41,644 41,644 --- 100.0							35 Automobiles and other motor vehicles..... 484 1,288,248 1,177,291 91.5 91.5 Automobiles (passenger)..... 434 1,286,589 1,061,366 83.0 --- Trucks, busses, taxicabs, etc..... 145 707,193 108,710 15.4 --- Tractors..... 4 716 209 29.2 --- Motorcycles..... 4 310 107 34.5 --- Not analyzed in detail..... 43 18,929 18,879 89.2 ---													
05 Confectionery and ice cream..... 7 775 71 9.2 .2 27 Clothing and furnishings, men's and boys'..... 8 559 34 8.1 .1																				

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.
 Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.
 1 Less than one-tenth of one percent.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8A.—COMMODITY SALES, BY KINDS OF BUSINESS—Continued

UNITED STATES
SUMMARY

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
AUTOMOTIVE TRADES—Con.							AUTOMOTIVE TRADES—Con.						
	Automobile (New and Used) Distributors—Con.							Automotive Accessories and Equipment Trade—Con.					
36	Automotive supplies.....	358	\$1,206,259	\$101,345	6.4	7.9	44	Electrical apparatus and equipment.....	28	\$7,503	\$324	4.3	.1
	Batteries.....	36	256,691	483	.2	---	45	Radios, appliances, and specialties.....	276	72,847	15,659	18.6	5.6
	Automotive accessories.....	240	1,094,177	44,603	4.1	---		Radios, parts, and accessories.....	232	84,287	7,228	11.2	---
	Automotive parts.....	287	1,143,496	50,563	4.4	---		Electric household refrigerators.....	96	28,491	2,756	9.6	---
	Tires and tubes.....	43	66,443	656	1.0	---		Electric washing machines.....	75	25,750	922	3.6	---
	Not analyzed in detail.....	56	52,935	5,040	9.5	---		Other electrical appliances.....	110	43,660	1,791	4.1	---
45	Radios, appliances, and specialties.....	4	16,930	609	4.3	.1		Not analyzed in detail.....	24	5,145	982	19.1	---
58	Office and store equipment and supplies: Garage and filling station equipment.....	3	2,355	166	7.1	(1)	48	House furnishings.....	22	6,729	359	5.0	.1
76	Petroleum and its products.....	42	50,652	524	1.0	(1)	50	Hardware.....	80	18,296	1,641	9.0	.7
98	Second-hand merchandise.....	17	11,567	1,366	12.0	.1	51	Plumbing, heating, and air conditioning.....	42	21,917	924	4.2	.4
	All other commodities.....	---	---	885	---	.1	52	Sporting goods.....	47	20,679	1,593	7.7	.7
	Service receipts.....	124	135,954	4,643	3.4	.3	53	Toys and games.....	34	22,280	469	2.1	.2
							55	Farm and garden machinery and equipment.....	13	2,699	167	6.2	.1
							56	Industrial equipment and supplies.....	52	12,549	717	5.7	.5
							57	Industrial machinery.....	28	9,876	2,793	28.3	1.1
	Trucks and Tractors Trade							Construction machinery (except road-building).....	3	5,014	445	6.9	---
	All establishments..... 579							Road-building machinery.....	6	5,219	554	10.6	---
	Sales..... \$70,024,000							Machine tools (power-driven).....	12	6,094	160	3.0	---
	Commodity coverage... 66.7 percent							Oil-well and oil-refining.....	2	4,665	111	2.4	---
	Total analyzed.....	455	46,709	46,709	---	100.0		Other.....	---	---	1,494	---	---
35	Automobiles and other motor vehicles.....	443	46,192	35,795	77.5	76.6	58	Office and store equipment and supplies.....	314	40,631	3,966	9.6	1.6
	Automobiles (passenger).....	9	1,642	1,172	71.4	---		Office machines and equipment.....	15	2,333	207	6.9	---
	Trucks, busses, taxicabs, etc.....	271	28,039	20,929	74.6	---		Garage and filling station equipment.....	294	36,075	3,619	10.0	---
	Tractors.....	53	10,340	4,613	46.5	---		Store fixtures and equipment.....	2	2,267	100	4.4	---
	Motorcycles.....	2	63	26	51.3	---		Not analyzed in detail.....	4	315	60	19.0	---
	Not analyzed in detail.....	146	11,050	6,655	80.1	---	65	Iron and steel products—flat.....	3	1,761	412	23.1	.2
36	Automotive supplies.....	220	35,606	5,583	16.6	12.0	66	Iron and steel—wire and wire products.....	9	1,514	90	5.9	(1)
	Batteries.....	5	4,827	166	3.4	---	75	Glass, sheet.....	34	1,693	760	40.1	.3
	Automotive accessories.....	11	6,026	292	4.8	---	76	Petroleum and its products.....	196	44,401	3,741	6.4	1.5
	Automotive parts.....	35	12,185	1,807	14.8	---	94	Luggage, saddlery, harness, etc.....	2	567	188	33.2	.1
	Tires and tubes.....	9	6,386	92	1.4	---	98	Second-hand merchandise.....	20	2,150	230	10.6	.1
	Not analyzed in detail.....	174	19,610	3,226	16.5	---		All other commodities.....	---	---	2,235	---	.9
55	Farm and garden machinery and equipm.....	49	7,677	1,229	15.6	2.6		Service receipts.....	217	19,475	1,871	10.1	.6
56	Industrial equipment and supplies.....	2	393	41	10.4	.1							
57	Industrial machinery.....	7	1,394	263	18.9	.6		Automotive Parts Trade					
76	Petroleum and its products.....	71	6,549	484	5.7	1.0		All establishments..... 3,318					
98	Second-hand merchandise.....	48	5,653	1,262	22.3	2.7		Sales..... \$256,745,000					
	All other commodities.....	---	---	245	---	.5		Commodity coverage... 94.6 percent					
	Service receipts.....	222	25,035	1,807	7.2	3.9		Total analyzed.....	3,251	242,843	242,843	---	100.0
31	Piece goods.....	12	1,459	842	57.7	.3	35	Automobiles and other motor vehicles.....	45	13,416	1,280	9.5	.5
34	Other dry goods and textile products.....	5	576	424	73.6	.2		Automobiles (passenger).....	34	12,547	643	6.7	---
35	Automobiles and other motor vehicles.....	53	7,176	1,553	21.6	.6		Trucks, busses, taxicabs, etc.....	19	11,352	220	1.9	---
	Automobile (passenger).....	20	1,922	224	11.7	---		All other.....	---	---	31	---	---
	Trucks, busses, taxicabs, etc.....	16	2,449	830	33.9	---		Not analyzed in detail.....	---	---	186	---	---
	Tractors.....	11	1,634	332	20.3	---	36	Automotive supplies.....	3,180	241,396	226,611	93.9	93.3
	Not analyzed in detail.....	11	1,765	167	9.4	---		Batteries.....	1,011	114,758	9,141	6.0	---
36	Automotive supplies.....	2,655	240,190	200,454	83.5	61.6		Automotive accessories.....	1,039	97,632	15,380	15.7	---
	Batteries.....	1,229	145,002	14,715	10.3	---		Automotive parts.....	3,052	231,798	192,008	62.6	---
	Automotive accessories.....	1,804	177,661	73,683	41.5	---		Tires and tubes.....	409	35,145	2,196	6.2	---
	Automotive parts.....	1,399	139,694	48,929	33.6	---		Not analyzed in detail.....	108	6,243	7,886	95.7	---
	Tires and tubes.....	669	114,213	18,949	16.6	---	40	Paints and varnishes.....	127	11,277	693	6.1	.3
	Not analyzed in detail.....	581	50,644	46,176	91.2	---	44	Electrical apparatus and equipment.....	30	23,297	792	3.4	.3
40	Paints and varnishes.....	267	49,355	3,443	7.0	1.4	45	Radios, appliances, and specialties.....	79	31,549	2,720	6.7	1.1
42	Other chemicals and related products.....	51	7,432	663	6.9	.3		Radios, parts, and accessories.....	66	30,130	2,061	6.8	---
45	Wiring supplies and electrical construction materials.....	100	35,165	1,367	3.9	.6		Electric household refrigerators.....	21	3,296	414	12.6	---
	Interior.....	44	11,126	501	4.5	---		Electric washing machines.....	11	2,307	51	2.2	---
	Outside.....	11	5,918	125	2.1	---		Other electrical appliances.....	12	2,110	152	7.2	---
	Lighting fixtures.....	12	6,025	189	3.1	---		Not analyzed in detail.....	6	463	42	9.1	---
	Incandescent lamps.....	76	32,962	511	1.6	---	50	Hardware.....	51	3,500	151	4.3	.1
	Not analyzed in detail.....	2	167	61	36.5	---	51	Plumbing, heating, and air conditioning.....	6	3,294	154	4.7	.1
							56	Industrial equipment and supplies.....	19	1,993	241	12.1	.1
							58	Offices and store equipment and supplies.....	276	28,576	2,359	6.3	1.0
								Garage and filling station equipment.....	272	27,696	2,303	6.3	---
								Other.....	---	---	56	---	---
							84	Iron and steel products—semi-finished.....	28	3,360	493	14.7	.2
								Scrap iron and steel.....	23	1,023	222	21.7	---
								Other.....	---	---	271	---	---

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

1 Less than one-tenth of one percent.

WHOLESALE TRADE: 1939

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8A.—COMMODITY SALES, BY KINDS OF BUSINESS—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

UNITED STATES
SUMMARY

Commodity No.	KIND OF BUSINESS AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
AUTOMOTIVE TRADES—Con.							BEER, WINES, AND LIQUORS TRADES—Con.						
Automotive Parts Trade—Con.							Wines and Liquors Trade—Con.						
76	Petroleum and its products.....	41	\$4,857	\$400	8.2	.2	09	Fruits and vegetables, fresh.....	11	\$16,853	\$2,435	14.4	.3
98	Second-hand merchandise.....	54	1,355	1,054	78.3	.4	11	Groceries (miscellaneous).....	26	28,675	3,613	12.6	.5
	All other commodities.....	---	---	1,671	---	.7	13	Soft drinks.....	97	35,353	1,803	5.1	.3
	Service receipts.....	287	40,536	4,244	10.5	1.7	14	Sugar.....	11	5,047	551	10.9	.1
Tires and Tubes Trade							Other food and related products						
	All establishments.....	635					15	Wines and liquors.....	1,373	714,534	664,480	93.0	.1
	Sales.....	\$84,454,000					15	Liquors.....	945	573,866	481,089	83.8	---
	Commodity coverage.....	98.8 percent					15	Wines.....	1,011	470,344	78,520	16.7	---
	Total analyzed.....	622	83,419	83,419	---	100.0	16	Not analyzed in detail.....	150	115,577	104,871	90.7	---
35	Automobiles and other motor vehicles.....	2	216	67	31.0	.1	16	Drugs and drug sundries.....	17	21,244	2,913	6.1	.2
58	Automotive supplies.....	580	82,318	77,577	94.2	.4	37	Coal and coke.....	11	4,078	535	13.1	.1
	Batteries.....	146	41,394	3,529	8.5	---	73	Tobacco products.....	5	2,495	871	34.9	.1
	Automotive accessories.....	124	43,094	4,793	11.1	---	89	All other commodities.....	33	30,812	6,595	21.4	.9
	Automotive parts.....	20	1,981	124	6.3	---							
	Tires and tubes.....	568	81,307	68,134	83.8	---	CHEMICALS AND PAINTS TRADES						
	Not analyzed in detail.....	12	1,011	997	98.8	---	Explosives Trade						
45	Radio, appliances, and specialties.....	21	2,455	263	10.7	.3		All establishments.....	49				
56	Industrial equipment and supplies: Belting, hose, packing, etc.....	4	8,131	1,433	17.6	1.7		Sales.....	\$2,824,000				
78	Petroleum and its products.....	45	8,104	795	13.0	1.0		Commodity coverage.....	94.6 percent				
98	Second-hand merchandise.....	44	985	617	62.8	.7		Total analyzed.....	45	2,671	2,671	---	100.0
	All other commodities.....	---	---	2,287	---	2.7	42	Other chemicals and related products.....	45	2,871	2,522	94.4	94.4
	Service receipts.....	54	4,785	360	8.0	0.2	50	Hardware.....	3	131	17	13.0	.6
BEER, WINES, AND LIQUORS TRADES							Industrial Chemicals Trade						
Beer and Ale Trade							All establishments.....						
	All establishments.....	4,812					56	Industrial equipment and supplies.....	3	223	23	10.3	.9
	Sales.....	\$502,111,000						All other commodities.....	---	---	68	---	2.6
	Commodity coverage.....	98.2 percent						Service receipts.....	4	270	41	15.2	1.5
	Total analyzed.....	4,742	493,231	493,231	---	100.0	Industrial Chemicals Trade						
Bakery products							All establishments.....						
00	Bakery products.....	12	1,375	681	49.5	.1		All establishments.....	287				
01	Beer and other malt liquors.....	4,742	493,231	449,207	91.1	91.1		Sales.....	\$112,137,000				
02	Butter and cheese.....	20	5,515	468	8.5	.1		Commodity coverage.....	94.8 percent				
03	Canned foods.....	17	8,088	341	5.6	.1	37	Total analyzed.....	274	108,127	108,127	---	100.0
05	Confectionery and ice cream.....	115	17,435	2,952	16.9	.9	38	Drugs and drug sundries.....	15	2,751	381	13.8	.4
06	Dairy and poultry products (except butter and cheese).....	28	3,800	550	14.5	.1	39	Chemicals, industrial and heavy.....	241	98,632	88,182	89.4	85.1
09	Fruits and vegetables, fresh.....	40	6,987	1,638	23.5	.3	40	Oils, vegetable.....	25	11,392	1,589	13.9	1.5
11	Groceries (miscellaneous).....	35	8,776	493	5.8	.1	41	Cottonseed, linseed, etc.....	15	8,909	1,168	13.1	---
13	Soft drinks.....	1,084	122,547	14,818	11.9	3.0	41	Essential oils.....	10	3,209	315	9.8	---
14	Sugar.....	17	5,780	365	6.3	.1	42	Not analyzed in detail.....	4	1,243	108	8.5	---
15	Wines and liquors.....	525	95,375	15,750	16.9	3.2	43	Paints and varnishes.....	12	3,065	239	7.8	.2
	Liquors.....	121	29,295	7,590	25.9	---	43	Soaps.....	38	9,836	956	9.7	.9
	Wines.....	424	78,049	6,775	8.9	---	43	Toilet soaps.....	2	129	10	7.8	---
	Not analyzed in detail.....	85	9,754	1,385	14.2	---	43	Other soaps.....	3	9,457	941	10.0	---
18	Other food and related products.....	30	5,973	364	6.1	.1	43	Not analyzed in detail.....	2	250	5	2.0	---
19	Feed.....	14	2,853	417	14.8	.1	43	Other chemicals and related products.....	65	18,330	8,528	52.2	8.0
73	Coal and coke.....	48	3,835	375	10.3	.1	43	Wiring supplies and electrical construction materials.....	2	714	104	14.8	.1
78	Petroleum and its products.....	18	1,139	188	18.3	(1)	58	Industrial equipment and supplies.....	7	5,903	1,365	23.1	1.3
89	Tobacco products.....	45	7,288	1,551	21.3	.3	57	Industrial machinery.....	4	2,048	429	21.0	.4
	All other commodities.....	---	---	3,277	---	.8	89	Other non-ferrous metals (except precious).....	2	3,082	937	30.4	.9
Wines and Liquors Trade							Paints and Varnishes Trade						
	All establishments.....	1,420					74	Crude non-metallic minerals and products.....	2	10,915	741	8.8	.7
	Sales.....	\$747,053,000					78	Petroleum and its products.....	10	8,585	1,011	15.4	1.0
	Commodity coverage.....	95.8 percent					81	Paper and products (except stationery and wallpaper).....	5	772	114	14.8	.1
	Total analyzed.....	1,373	714,534	714,534	---	100.0	90	Fertilizer and fertilizer materials.....	5	2,775	492	17.7	.5
01	Beer and other malt liquors.....	518	183,045	28,882	18.4	3.7		All other commodities.....	---	---	1,061	---	.9
03	Canned foods.....	19	10,068	519	5.2	.1	Paints and Varnishes Trade						
05	Confectionery and ice cream.....	38	38,704	2,327	8.0	.8		All establishments.....	823				
								Sales.....	\$51,608,000				
								Commodity coverage.....	98.9 percent				
								Total analyzed.....	604	50,018	50,018	---	100.0
							37	Drugs and drug sundries.....	4	292	64	21.9	.1
							38	Chemicals, industrial and heavy.....	10	3,615	882	24.4	1.8

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.
Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.
1 Less than one-tenth of one percent.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS

TABLE 8A.—COMMODITY SALES, BY KINDS OF BUSINESS—Continued

UNITED STATES SUMMARY

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)		
	KIND OF BUSINESS AND COMMODITY	Number	Sales of such establishments (add 000)	Amount reported (add 000)			Percent column A (See note)	KIND OF BUSINESS AND COMMODITY	Number	Sales of such establishments (add 000)		Amount reported (add 000)	Percent column A (See note)
CHEMICALS AND PAINTS TRADES—Con.						CHEMICALS AND PAINTS TRADES—Con.							
Paints and Varnishes Trade—Con.						All Other Chemicals and Paints Trades—Con.							
39	Oils (cottonseed, linseed, etc.)	67	\$10,129	\$2,166	21.4	4.3	90	Fertilizer and fertilizer materials	8	\$4,452	\$2,138	48.0	6.2
40	Paints and varnishes	604	50,016	42,250	84.5	84.5		All other commodities			1,122		3.2
42	Other chemicals and related products	29	7,497	1,609	21.5	3.2		Service receipts	2	992	104	10.5	.3
48	House furnishings	17	2,161	174	8.1	.8	CLOTHING AND FURNISHINGS TRADES						
50	Hardware	37	5,149	394	7.7	.8	Clothing and Furnishings (General Line) Trade						
56	Industrial equipment and supplies	24	1,465	215	14.7	.4	All establishments..... 446						
58	Lead (metallic) and zinc	4	442	34	7.7	.1	Sales..... \$64,127,000						
75	Glass, sheet	24	3,214	354	10.4	.7	Commodity coverage..... 89.0 percent						
76	Petroleum and its products	5	962	94	9.8	.2	Total analyzed..... 407 57,045 57,045 --- 100.0						
81	Paper and products (except stationery and wallpaper)	6	374	55	14.2	.1	27 Clothing and furnishings, men's and boys'						
87	Building materials (except as listed)	10	1,692	274	16.2	.5	Hats and caps..... 58 8,194 769 9.4 ---						
88	Cameras and supplies	3	727	130	17.9	.3	Furnishings (except shoes)..... 254 41,340 13,117 31.7 ---						
	All other commodities			1,345		2.7	Suits and overcoats..... 42 6,586 1,343 20.4 ---						
Paints With Glass and/or Wallpaper Trade						28 Clothing and accessories, women's and children's							
All establishments..... 311						Girls' wear..... 78 16,202 1,324 8.2 ---							
Sales..... \$28,875,000						Infants' wear..... 79 19,838 1,015 5.1 ---							
Commodity coverage..... 91.7 percent						Dresses (women's and misses')..... 95 22,392 1,732 7.7 ---							
Total analyzed..... 292 26,281 26,281 --- 100.0						Hosiery (women's and misses')..... 194 36,707 8,143 22.2 ---							
38	Chemicals, industrial and heavy	4	525	35	6.5	.1	Millinery..... 22 6,031 227 3.8 ---						
39	Oils (cottonseed, linseed, etc.)	41	5,756	290	5.0	1.1	Underwear, negligees, etc..... 164 33,251 4,084 12.3 ---						
40	Paints and varnishes	292	26,281	15,719	59.8	59.8	Suits and coats (except fur)..... 29 7,406 843 11.4 ---						
42	Other chemicals and related products	10	1,987	107	5.4	.4	Other (except shoes and furs)..... 108 20,345 3,444 18.9 ---						
45	Radio, appliances, and specialties	2	608	46	5.3	.2	Not analyzed in detail..... 23 4,383 2,057 48.9 ---						
48	House furnishings	14	2,622	398	15.2	1.5	Furs and fur clothing..... 4 1,071 70 6.5 .1						
	linoleum, felt base, etc.	6	1,592	279	17.5	.5	Notions..... 67 18,305 2,047 11.2 3.6						
	Other house furnishings	7	968	119	12.3	.3	54 13,240 1,752 13.2 3.1						
50	Hardware	24	3,272	159	4.9	.6	31 7,673 778 10.2 ---						
58	Industrial equipment and supplies	22	2,848	139	4.9	.5	Cotton pieces goods..... 5 1,398 28 2.0 ---						
68	Lead (metallic) and zinc	6	869	46	5.3	.2	Linsens..... 7 4,315 58 1.3 ---						
75	Glass, sheet	78	11,955	3,459	28.9	13.2	Rayons..... 4 895 11 1.2 ---						
82	Wallpaper	250	20,173	5,140	25.5	19.6	Silks and velvets..... 4 832 30 3.6 ---						
87	Building materials (except as listed)	6	1,523	191	12.5	.7	Woolens and worsteds..... 23 9,609 511 5.3 ---						
	All other commodities			498		1.9	Domestics..... 9 4,158 48 1.2 ---						
All Other Chemicals and Paints Trades						52 Shoes and other footwear							
All establishments..... 312						Man's and boys' leather..... 22 4,487 292 6.6 ---							
Sales..... \$38,095,000						Men's and boys' rubber..... 15 5,058 211 4.2 ---							
Commodity coverage..... 90.1 percent						Women's and children's leather..... 19 4,210 182 4.3 ---							
Total analyzed..... 285 34,341 34,341 --- 100.0						Woman's and children's rubber..... 10 4,582 67 1.5 ---							
11	Groceries (miscellaneous)	5	115	20	17.4	.1	Infants'..... 2 666 10 1.5 ---						
37	Drugs and drug sundries	30	4,060	1,749	43.1	5.1	Other..... 4 652 40 6.1 ---						
	Drugs, chemicals, and pharmaceuticals	11	4,007	1,739	43.4	---	Not analyzed in detail..... 9 1,177 178 15.1 .1						
	Other			10		---	Yarns..... 10 906 34 3.8 ---						
38	Chemicals, industrial and heavy	22	6,818	2,293	33.6	6.7	54 Other dry goods and textile products..... 46 7,784 4,529 55.6 7.6						
39	Oils, vegetable	14	3,334	351	9.9	1.0	37 Drugs and drug sundries..... 15 1,271 128 10.1 .2						
	Cottonseed, linseed, etc.	9	2,059	203	9.9	---	45 Radios, appliances, and specialties..... 3 685 99 14.5 .2						
	Essential oils	4	1,272	128	10.1	---	47 Furniture, household..... 4 588 125 21.5 .2						
40	Paints and varnishes	9	1,570	327	20.8	1.0	48 House furnishings..... 8 1,975 143 7.2 .3						
41	Soaps	20	2,798	409	14.6	1.2	53 Toys and games..... 6 868 89 10.3 .2						
	Toilet soaps	8	573	116	20.2	---	98 Second-hand merchandise..... 81 2,582 2,475 95.9 4.3						
	Other soaps	19	2,791	293	10.5	---	All other commodities..... --- --- 811 --- 1.3						
42	Other chemicals and related products	252	27,452	24,550	89.4	71.4	Clothing and Furnishings (Men's and Boys') Trade						
48	House furnishings	3	1,374	204	14.8	.8	All establishments..... 1,180						
55	Farm and garden machinery and equip.	3	675	46	6.8	.1	Sales..... \$152,944,000						
58	Industrial equipment and supplies	4	1,243	135	10.9	.4	Commodity coverage..... 96.0 percent						
57	Industrial machinery	2	1,802	43	2.4	.1	Total analyzed..... 1,153 146,819 146,819 --- 100.0						
81	Surgical and hospital equipment	2	823	117	14.2	.3	27 Clothing and furnishings, men's and boys'						
69	Other non-ferrous metals (except precious)	2	412	148	35.9	.4	1,118 145,715 141,572 97.2 96.4						
74	Crude non-metallic minerals and products	3	1,409	259	18.4	.8							
76	Petroleum and its products	5	1,560	173	11.1	.5							
81	Paper and products (except stationery and wallpaper)	8	2,096	193	9.2	.8							

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

WHOLESALE TRADE: 1939

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8A.—COMMODITY SALES, BY KINDS OF BUSINESS—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

UNITED STATES
SUMMARY

Commodity No.	KIND OF BUSINESS AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
CLOTHING AND FURNISHINGS TRADES—Con.							CLOTHING AND FURNISHINGS TRADES—Con.						
Clothing and Furnishings (Men's and Boys') Trade—Con.							Millinery and Millinery Supplies Trade—Con.						
27	Clothing and furnishings, men's and boys'—Con.						27	Clothing and furnishings, men's and boys':					
	Hats and caps.....	200	\$29,476	\$23,245	78.9	---		Hats and caps.....	5	\$3,679	\$1,808	49.1	2.4
	Furnishings (except shoes).....	625	77,451	63,364	81.8	---	28	Clothing and accessories, women's and children's:	473	75,762	72,646	95.9	95.9
	Suits and overcoats.....	252	36,587	32,261	88.2	---		Millinery.....	470	75,677	72,038	95.2	---
	Work clothing.....	195	28,980	16,144	55.9	---		Other.....			525	---	---
	Not analyzed in detail.....	65	6,770	6,558	96.9	---		Not analyzed in detail.....			83	---	---
28	Clothing and accessories, women's and children's.....	93	10,132	1,531	15.1	1.0	30	Notions.....	2	519	502	96.7	.7
30	Notions.....	15	1,486	105	7.1	.1	31	Piece goods.....	5	696	530	76.1	.7
31	Piece goods.....	19	4,953	926	18.7	.6	34	Other dry goods and textile products.....	3	272	74	27.2	.1
32	Shoes and other footwear.....	36	4,457	941	21.1	.6		All other commodities.....			202	---	.2
34	Other dry goods and textile products.....	8	1,165	298	25.6	.2	Shoes and Other Footwear Trade						
48	House furnishings.....	5	959	120	12.8	.1	All establishments..... 463						
52	Sporting goods.....	6	347	95	27.4	.1	Sales..... \$118,255,000						
98	Second-hand merchandise.....	31	730	672	92.1	.5	Commodity coverage... 99.1 percent						
	All other commodities.....			559	---	.4	Total analyzed..... 455 117,208 117,208 --- 100.0						
Clothing and Furnishings (Women's and Children's) Trade							32 Shoes and other footwear..... 443 116,956 116,342 99.5 99.3						
All establishments..... 1,110							Men's and boys' leather..... 249 58,324 29,469 50.5 ---						
Sales..... \$225,046,000							Men's and boys' rubber..... 121 24,639 3,654 15.6 ---						
Commodity coverage... 97.8 percent							Women's and children's leather..... 280 84,560 62,719 74.2 ---						
Total analyzed..... 1,085 220,131 220,131 --- 100.0							Women's and children's rubber..... 97 22,151 2,121 9.6 ---						
27	Clothing and furnishings, men's and boys'.....	63	13,023	2,481	19.1	1.1	Infants'..... 68 14,392 1,918 13.3 ---						
28	Clothing and accessories, women's and children's:	1,072	215,903	211,034	97.7	95.9	Other..... 48 8,791 2,039 23.2 ---						
	Girls' wear.....	137	28,917	11,548	39.9	---	Not analyzed in detail..... 52 14,315 14,222 99.4 ---						
	Infants' wear.....	177	32,331	18,199	56.3	---	34	Other dry goods and textile products.....	2	126	62	49.2	.1
	Dresses (women's and misses').....	445	100,384	76,515	76.2	---	94	Luggage, saddlery, harness, etc.....	2	805	187	23.2	.2
	Hosiery (women's and misses').....	81	11,580	3,348	28.9	---	98	Second-hand merchandise.....	12	341	259	76.0	.2
	Millinery.....	23	4,007	738	18.4	---		All other commodities.....			358	---	.2
	Underwear, negligees, etc.....	144	21,819	8,518	39.0	---	COAL AND COKE TRADE						
	Suits and coats (except fur).....	229	46,344	24,989	53.9	---	Coal and Coke Trade						
	Other (except shoes and furs).....	378	75,812	59,972	79.3	---	All establishments..... 919						
	Not analyzed in detail.....	29	7,378	7,207	97.7	---	Sales..... \$512,935,000						
29	Furs and fur clothing.....	9	3,756	580	15.4	.3	Commodity coverage... 95.9 percent						
30	Notions.....	19	3,643	442	12.1	.2	Total analyzed..... 862 491,685 491,685 --- 100.0						
31	Piece goods.....	24	5,105	390	7.6	.2	19	Feed.....	5	982	194	19.8	(1)
32	Shoes and other footwear.....	13	2,401	326	13.6	.1	51	Plumbing, heating, and air conditioning.....	12	11,122	261	2.3	.1
91	Jewelry, silverware, etc.....	7	956	425	44.5	.2	64	Iron and steel products—semi-finished.....	8	4,735	1,089	22.8	.2
	All other commodities.....			4,453	---	2.0	72	Cement, lime, plaster, and stucco.....	7	1,830	145	7.9	(1)
Furs, Dressed, and Fur Clothing Trade							73 Coal and coke..... 862 491,685 481,823 98.0 98.0						
All establishments..... 501							Anthracite..... 333 225,118 92,632 41.1 ---						
Sales..... \$53,925,000							Bituminous..... 671 436,556 355,253 81.4 ---						
Commodity coverage... 98.1 percent							Coke..... 232 153,124 13,724 9.0 ---						
Total analyzed..... 497 62,729 62,729 --- 100.0							Not analyzed in detail..... 63 23,175 20,214 87.2 ---						
20	Hides, skins, and raw furs.....	45	8,339	2,292	27.4	3.6	76	Petroleum and its products.....	3	28,311	5,514	19.5	1.1
	Hides and skins.....	10	2,361	633	27.8	.8	80	Lumber—rough, dressed, and finished.....	4	1,108	298	26.9	.1
	Raw furs.....	33	5,768	1,493	25.9	.9		All other commodities.....			2,197	---	.5
	Not analyzed in detail.....	3	310	126	40.6	---		Service receipts.....	9	5,087	184	3.6	(1)
28	Clothing and accessories, women's and children's.....	4	265	173	65.3	.3	DRUGS (GENERAL LINE) TRADE						
29	Furs and fur clothing.....	469	62,399	59,958	96.1	95.6	Service Drug Wholesalers (Without Liquor)						
98	Second-hand merchandise.....	15	173	173	100.0	.3	All establishments..... 226						
	All other commodities.....			95	---	.1	Sales..... \$257,456,000						
	Service receipts.....	7	432	52	12.0	.1	Commodity coverage... 97.4 percent						
Millinery and Millinery Supplies Trade							Total analyzed..... 218 250,792 250,792 --- 100.0						
All establishments..... 478							05 Confectionery and ice cream..... 82 125,200 1,631 1.3 .7						
Sales..... \$76,204,000							13 Soft drinks..... 6 5,541 205 3.7 .1						
Commodity coverage... 99.4 percent													
Total analyzed..... 473 75,762 75,762 --- 100.0													

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

1 Less than one-tenth of one percent.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8A.—COMMODITY SALES, BY KINDS OF BUSINESS—Continued

UNITED STATES
SUMMARY

(Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample)

Commodity No.	KIND OF BUSINESS AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
DRUGS (GENERAL LINE) TRADE—Con.							DRUGS (GENERAL LINE) TRADE—Con.						
Service Drug Wholesalers (Without Liquor)—Con.							Cooperative and Voluntary Group Drug Wholesalers						
37	Drugs and drug sundries.....	218	\$250,792	\$233,490	93.1	93.1		All establishments.....	26				
	Drugs, chemicals, and pharmaceuticals..	159	159,273	56,776	35.6	---		Sales.....	\$53,836,000				
	Proprietary medicines and toiletries..	154	152,758	84,299	42.1	---		Commodity coverage..	75.6 percent				
	Druggists' sundries.....	151	151,707	27,437	18.1	---		Total analyzed.....	24	\$25,577	\$25,577	---	100.0
	Not analyzed in detail.....	58	90,981	84,978	93.4	---							
38	Chemicals, industrial and heavy.....	69	96,852	3,742	3.9	1.5	03	Canned foods.....	3	4,025	51	1.3	.2
	Oils, vegetable.....	35	40,427	927	2.3	.4	05	Confectionery and ice cream.....	5	11,275	210	1.9	.8
	Cottonseed, linseed, etc.....	20	25,026	397	1.6	---	15	Wines and liquors.....	4	5,503	765	13.9	3.0
	Essential oils.....	27	34,316	523	1.5	---	37	Drugs and drug sundries.....	24	25,577	22,447	87.8	87.8
	Not analyzed in detail.....	2	1,080	7	.6	---		Drugs, chemicals, and pharmaceuticals..	17	21,174	5,539	26.2	---
40	Paints and varnishes.....	21	18,033	680	3.8	.3		Proprietary medicines and toiletries..	16	21,156	9,124	43.1	---
41	Soaps.....	52	53,639	576	1.1	.2		Druggists' sundries.....	18	21,653	3,981	18.4	---
	Toilet soaps.....	46	49,907	461	.9	---		Not analyzed in detail.....	6	3,816	3,803	99.7	---
	Other soaps.....	15	23,039	100	.4	---	38	Chemicals, industrial and heavy.....	2	7,344	172	2.3	.7
	Not analyzed in detail.....	5	2,368	15	.6	---	39	Oils, vegetable.....	6	14,528	234	1.6	.9
42	Other chemicals and related products..	8	10,260	380	3.7	.2	41	Soaps.....	9	18,187	282	1.6	1.1
45	Radios, appliances, and specialties.....	61	95,984	470	.5	.2		Toilet soaps.....	9	18,187	271	1.5	---
61	Surgical and hospital equipment.....	3	7,330	482	6.6	.2		Other soaps.....	3	9,308	11	.1	---
83	Stationery and supplies.....	80	120,506	760	.6	.3	81	Paper and products (except stationery and wallpaper).....	5	10,435	48	.5	.2
	Commercial stationery.....	16	16,919	111	.7	---		Stationery and supplies.....	5	10,435	31	.3	.1
	Social stationery.....	40	62,223	229	.4	---	88	Cameras and supplies.....	4	8,155	227	2.8	.9
	Not analyzed in detail.....	34	55,556	420	.8	---	89	Tobacco products.....	4	8,270	806	9.7	3.2
88	Cameras and supplies.....	78	118,867	2,337	2.0	.9	91	Jewelry (clocks and watches).....	3	7,186	38	.5	.1
89	Tobacco products.....	34	51,656	2,047	4.0	.8		All other commodities.....	---	---	266	---	1.0
	All other commodities.....	---	---	3,065	---	1.1							
Service Drug Wholesalers (With Liquor)							DRUGS AND DRUG SUNDRIES (SPECIALTY LINES) TRADES						
All establishments..... 45							Proprietary Medicines Trade						
Sales..... \$72,329,000							All establishments..... 422						
Commodity coverage.. 100.0 percent							Sales..... \$46,302,000						
Commodity coverage.. 100.0 percent							Commodity coverage.. 95.7 percent						
Total analyzed..... 45 72,329 72,329 --- 100.0							Total analyzed..... 403 43,406 43,406 --- 100.0						
01	Beer and other malt liquors.....	5	7,468	347	4.6	.5	05	Confectionery and ice cream.....	16	3,792	419	11.0	1.0
05	Confectionery and ice cream.....	16	27,211	452	1.7	.8	11	Groceries (extracts and spices).....	7	358	41	11.5	.1
11	Groceries (extracts and spices).....	2	4,845	78	1.6	.1	27	Clothing and furnishings, men's and boys'.....	4	451	141	31.3	.3
13	Soft drinks.....	6	6,226	75	1.2	.1	30	Notions.....	13	1,061	135	12.7	.3
15	Wine and liquors.....	45	72,329	14,596	20.2	20.2	37	Drugs and drug sundries.....	389	39,846	39,121	98.2	90.1
	Liquors.....	32	48,360	8,563	17.7	---		Drugs, chemicals, and pharmaceuticals..	195	26,002	12,961	49.8	---
	Wines.....	23	36,556	631	1.7	---		Proprietary medicines and toiletries..	270	30,719	19,623	63.9	---
	Not analyzed in detail.....	9	20,487	5,402	26.4	---		Druggists' sundries.....	110	19,210	3,562	18.5	---
37	Drugs and drug sundries.....	45	72,329	51,049	70.6	70.6		Not analyzed in detail.....	26	3,002	2,975	99.1	---
	Drugs, chemicals, and pharmaceuticals..	38	58,550	14,996	25.6	---	39	Oils, vegetable.....	7	3,504	40	1.1	.1
	Proprietary medicines and toiletries..	36	52,781	17,599	33.0	---		Cottonseed, linseed, etc.....	3	2,974	23	.8	---
	Druggists' sundries.....	36	54,759	9,836	18.0	---		Essential oils.....	4	3,181	17	.5	---
	Not analyzed in detail.....	7	13,788	8,818	64.0	---	40	Paints and varnishes.....	5	1,396	100	7.2	.2
38	Chemicals, industrial and heavy.....	11	15,344	795	5.2	1.1	41	Soaps.....	34	11,342	293	2.6	.7
	Oils, vegetable.....	10	12,505	201	1.6	.3		Toilet soaps.....	29	10,783	264	2.4	---
	Cottonseed, linseed, etc.....	4	6,940	115	1.6	---		Other soaps.....	9	5,193	29	.6	---
	Essential oils.....	8	10,040	88	.9	---	42	Other chemicals and related products..	8	1,543	774	50.2	1.8
40	Paints and varnishes.....	7	10,535	198	1.9	.3	45	Radios, appliances, and specialties.....	2	501	49	9.8	.1
41	Soaps.....	15	20,953	124	.6	.2	54	Barber and beauty parlor equipment.....	11	816	810	99.3	1.9
	Toilet soaps.....	13	19,088	92	.5	---	61	Surgical and hospital equipment.....	4	532	147	27.6	.3
	Other soaps.....	5	7,409	32	.4	---	81	Paper and products (except stationery and wallpaper).....	5	701	116	16.5	.3
45	Radios, appliances, and specialties.....	10	18,278	1,190	6.5	1.6		Stationery and supplies.....	11	884	53	6.0	.1
47	Furniture, wooden and metal.....	2	6,965	49	.7	.1	88	Cameras and supplies.....	7	1,618	31	1.9	.1
49	Musical instruments and accessories.....	2	2,531	73	2.9	.1	89	Tobacco products.....	14	6,365	933	14.7	2.1
53	Toys and games.....	6	12,133	98	.8	.1	91	Jewelry (clocks and watches).....	2	2,875	143	5.0	.3
58	Office and store equip and supplies.....	8	13,081	138	1.1	.2		All other commodities.....	---	---	37	---	.1
61	Surgical and hospital equipment.....	4	4,963	138	2.8	.2		Service receipts.....	5	749	23	3.1	.1
75	Glass—sheet and containers.....	12	17,581	188	1.1	.3							
	Sheet glass.....	2	1,588	28	1.8	---							
	Glass containers.....	11	16,592	160	1.0	---							
81	Paper and products (except stationery and wallpaper).....	10	15,520	162	1.0	.2							
83	Stationery and supplies.....	5	8,219	91	1.1	.1							
88	Cameras and supplies.....	12	16,025	319	2.0	.4							
89	Tobacco products.....	7	15,215	1,452	9.5	2.0							
91	Jewelry (clocks and watches).....	6	10,052	71	.7	.1							
	All other commodities.....	---	---	445	---	.8							

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

WHOLESALE TRADE: 1939

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8A.—COMMODITY SALES, BY KINDS OF BUSINESS—Continued

UNITED STATES
SUMMARY

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
DRUGS AND DRUG SUNDRIES (SPECIALTY LINES) TRADES—Con.							DRY GOODS (GENERAL LINE) TRADE—Con.						
Toiletries Trade							Dry Goods (General Line) Trade—Con.						
All establishments..... 387 Sales..... \$49,245,000 Commodity coverage... 94.5 percent Total analyzed..... 363 \$46,539 \$46,539 --- 100.0							27 Clothing and furnishings, men's and boys'..... 184 \$187,422 \$42,631 22.7 22.3 Hats and caps..... 78 94,096 1,538 1.6 --- Furnishings (except shoes)..... 147 136,038 16,852 12.4 --- Suits and overcoats..... 31 22,288 1,218 5.5 --- Work clothing..... 142 132,340 14,826 11.2 --- Not analyzed in detail..... 23 46,598 8,199 17.6 --- 28 Clothing and accessories, women's and children's..... 187 188,688 45,760 23.2 22.9 Girls' wear..... 85 88,505 2,098 2.4 --- Infants' wear..... 76 123,740 2,842 2.3 --- Dressees (women's and misses')..... 116 144,690 9,284 6.4 --- Hosiery (women's and misses')..... 149 136,717 11,037 8.1 --- Millinery..... 31 57,697 2,055 3.5 --- Underwear, negligees, etc..... 129 128,785 5,744 4.5 --- Suits and coats (except fur)..... 43 60,556 1,388 2.3 --- Other (except shoes and furs)..... 68 83,706 2,582 3.1 --- Not analyzed in detail..... 22 25,705 6,750 26.3 --- 29 Furs and fur clothing..... 6 11,846 192 1.8 .1 30 Notions..... 135 153,954 14,652 9.5 7.7 31 Piece goods..... 182 189,358 61,686 32.8 32.2 Cotton piece goods..... 142 149,576 22,214 14.9 --- Jute fabrics..... 11 30,896 942 3.1 --- Linens..... 72 133,815 4,721 3.5 --- Rayons..... 72 83,892 1,991 2.4 --- Silks and velvets..... 43 105,995 2,913 2.7 --- Woolens and worsteds..... 51 78,582 3,158 4.0 --- Domestic..... 126 123,584 10,729 8.7 --- Curtains, draperies, etc..... 86 134,443 4,105 3.1 --- Other piece and yard goods..... 62 69,450 1,921 2.8 --- Not analyzed in detail..... 28 29,070 8,992 30.9 --- 32 Shoes and other footwear..... 76 56,333 3,937 7.0 2.1 Men's and boys' leather..... 52 31,790 1,002 3.2 --- Men's and boys' rubber..... 42 32,916 446 1.4 --- Women's and children's leather..... 39 30,186 884 2.9 --- Women's and children's rubber..... 33 30,486 278 .9 --- Infants'..... 17 14,162 99 .7 --- Other..... 11 10,047 97 1.0 --- Not analyzed in detail..... 14 19,732 1,131 5.7 --- 33 Yarns..... 39 56,239 1,254 2.2 .7 Cotton yarns..... 20 15,838 588 2.3 --- Rayon yarns..... 5 3,331 50 1.5 --- Silk (spun or thrown)..... 4 2,488 24 1.0 --- Woolen and worsted yarns..... 25 46,835 842 1.4 --- Other..... 6 3,630 84 2.3 --- Not analyzed in detail..... 7 6,941 86 1.2 --- 34 Other dry goods and textile products..... 42 66,215 3,913 5.9 2.0 36 Automotive supplies..... 3 11,141 166 1.5 .1 37 Drugs and drug sundries..... 34 52,099 1,782 3.4 .9 Drugs, chemicals, and pharmaceuticals..... 8 6,407 83 1.0 --- Proprietary medicines and toiletries..... 23 19,900 395 2.0 --- Druggists' sundries..... 11 29,742 652 2.2 --- Not analyzed in detail..... 4 9,572 652 6.8 --- 45 Radios, appliances, and specialties..... 10 37,200 454 1.2 .2 46 China, glassware, and crockery..... 9 15,898 442 2.8 .2 47 Furniture, wooden and metal..... 7 32,531 703 2.2 .4 48 House furnishings..... 42 79,490 9,219 11.8 4.8 Carpets and rugs..... 16 40,071 2,340 5.8 --- Linoleum, felt bases, etc..... 25 50,834 3,452 8.8 --- Other house furnishings..... 10 11,464 400 3.5 --- Not analyzed in detail..... 9 21,770 3,027 13.9 --- 50 Hardware..... 8 15,424 276 2.1 .1 52 Sporting goods..... 5 8,728 198 2.1 .1 53 Toys and games..... 15 28,125 844 3.2 .4 61 Paper and products (except stationery and wallpaper)..... 13 9,707 234 2.4 .1 83 Stationery and supplies..... 15 18,502 735 4.0 .4 81 Jewelry, silverware, etc..... 13 38,208 759 2.0 .4 94 Luggage, saddlery, harness, etc..... 5 48,321 337 .7 1.6 All other commodities..... --- --- 2,974 --- --- Service receipts..... 5 21,552 189 .9 .1						
Drug Specialties and Sundries Trades													
All establishments..... 512 Sales..... \$61,643,000 Commodity coverage... 95.7 percent Total analyzed..... 485 58,983 58,983 --- 100.0													
Dry Goods (General Line) Trade													
All establishments..... 222 Sales..... \$206,983,000 Commodity coverage... 92.4 percent Total analyzed..... 195 191,305 191,305 --- 100.0													

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.
 Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8A.—COMMODITY SALES, BY KINDS OF BUSINESS—Continued

UNITED STATES
SUMMARY

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
DRY GOODS (SPECIALTY LINES) TRADES							DRY GOODS (SPECIALTY LINES) TRADES—Con.						
Hosiery and Lingerie Trade							Cotton Piece Goods Trade						
All establishments..... 422							All establishments..... 519						
Sales..... \$86,204,000							Sales..... \$237,647,000						
Commodity coverage... 95.4 percent							Commodity coverage... 98.7 percent						
Total analyzed.....							Total analyzed.....						
		410	\$82,258	\$82,258	---	100.0			505	\$234,457	\$234,457	---	100.0
27	Clothing and furnishings, men's and boys'	88	16,445	4,683	28.5	5.7	27	Clothing and furnishings, men's and boys'	7	2,780	104	3.7	(1)
	Furnishings (except shoes)	82	15,592	4,500	28.9	---	28	Clothing and accessories, women's and children's	8	13,351	225	1.7	.1
	Other	---	---	183	---	---	30	Notions	17	6,991	1,536	19.1	.6
28	Clothing and accessories, women's and children's	401	81,591	77,081	94.5	95.7	31	Piece goods	500	233,151	229,715	98.5	98.0
	Infants' wear	3	279	36	12.9	---		Cotton piece goods	483	225,628	207,102	91.8	---
	Dresses (women's and misses')	4	357	13	3.6	---		Jute fabrics	5	867	169	19.5	---
	Hosiery (women's and misses')	305	63,972	57,145	89.3	---		Linens	20	7,089	795	11.2	---
	Millinery	3	669	45	6.7	---		Rayons	76	67,906	10,020	14.8	---
	Underwear, negligees, etc.	158	23,675	18,418	77.8	---		Silks and velvets	6	816	82	10.0	---
	Suits and coats (except fur)	3	1,005	370	36.8	---		Woolens and worsteds	12	1,268	180	14.2	---
	Other (except shoes and furs)	---	---	98	---	---		Domestics	23	17,419	1,660	9.5	---
	Not analyzed in detail	6	1,179	956	81.1	---		Curtains, draperies, etc.	16	7,463	3,378	45.3	---
30	Notions	15	531	173	32.6	.2		Other piece and yard goods	---	---	1,998	---	---
	All other commodities	---	---	321	---	.4		Not analyzed in detail	14	4,351	4,331	99.5	---
Notions Trade							Yarns						
All establishments..... 973							Cotton yarns						
Sales..... \$113,874,000							Rayon yarns						
Commodity coverage... 92.7 percent							Not analyzed in detail						
Total analyzed.....							Other dry goods and textile products						
		933	105,599	105,599	---	100.0		All other commodities	6	1,903	1,157	60.8	.5
								Service receipts	2	271	4	1.5	(1)
27	Clothing and furnishings, men's and boys'	21	1,604	258	14.8	.2	Silk, Linen, Rayon, and Velvet Piece Goods Trades						
28	Clothing and accessories, women's and children's	38	4,960	1,408	28.4	1.3	All establishments..... 601						
30	Notions	879	100,124	95,148	95.0	90.1	Sales..... \$301,044,000						
31	Piece goods	39	7,461	1,671	22.4	1.6	Commodity coverage... 98.8 percent						
33	Yarns	14	2,178	508	23.3	.5	Total analyzed.....						
34	Other dry goods and textile products	22	7,858	2,671	34.0	2.5			782	297,303	297,303	---	100.0
37	Drugs and drug sundries	44	2,921	607	20.8	.6	30	Notions	8	2,440	580	23.8	.2
46	China, glassware, and crockery	5	1,372	386	28.1	.4	31	Piece goods	782	294,571	292,752	99.4	98.5
48	House furnishings	7	1,097	150	13.7	.1		Cotton piece goods	67	19,375	3,087	15.9	---
53	Toys and games	10	1,414	107	7.6	.1		Linens	115	17,964	16,191	90.1	---
81	Paper and products (except stationery and wallpaper)	15	677	158	23.3	.1		Rayons	517	238,960	221,456	92.7	---
83	Stationery and supplies	21	1,629	122	7.5	.1		Silks and velvets	270	69,918	41,058	58.7	---
91	Jewelry, silverware, etc.	8	1,215	190	15.6	.2		Woolens and worsteds	19	3,700	545	14.7	---
	All other commodities	---	---	2,235	---	2.2		Curtains, draperies, etc.	5	1,110	68	6.1	---
								Other	---	---	534	---	---
								Not analyzed in detail	24	9,815	9,815	100.0	---
Piece Goods (General Line) Trade							Yarns						
All establishments..... 54							Cotton yarns						
Sales..... \$18,493,000							Rayon yarns						
Commodity coverage...100.0 percent							Silk (spun or thrown)						
Total analyzed.....							Other dry goods and textile products						
		54	18,493	18,493	---	100.0		All other commodities	7	2,300	331	14.4	.1
								Not analyzed in detail	---	---	807	---	.2
28	Clothing and accessories, women's and children's	4	1,107	186	16.8	1.0	Woolen and Worsted Piece Goods Trade						
30	Notions	7	1,195	41	3.4	.2	All establishments..... 366						
31	Piece goods	54	18,493	18,010	97.4	97.4	Sales..... \$97,261,000						
	Cotton piece goods	38	14,189	6,573	46.3	---	Commodity coverage... 99.8 percent						
	Jute fabric	6	1,608	123	7.6	---	Total analyzed.....						
	Linens	30	11,966	1,501	10.9	---			363	97,050	97,050	---	100.0
	Rayons	33	8,447	2,145	25.4	---	30	Notions	6	1,475	143	9.7	.1
	Silks and velvets	23	3,316	398	12.0	---	31	Piece goods	361	97,032	96,671	99.6	99.6
	Woolens and worsteds	29	5,745	1,435	25.0	---		Cotton piece goods	9	2,027	175	8.6	---
	Domestics	16	6,142	1,272	20.7	---		Linens	2	341	13	3.8	---
	Curtains, draperies, etc.	10	3,654	309	8.5	---		Rayons	15	4,423	920	20.8	---
	Other piece and yard goods	16	5,958	577	9.7	---		Silks and velvets	14	1,911	206	10.8	---
	Not analyzed in detail	14	3,877	3,877	100.0	---		Woolens and worsteds	355	95,266	92,716	97.3	---
32	Shoes and other footwear	3	1,464	32	2.2	.2		Curtains, draperies, etc.	2	66	31	47.0	---
33	Yarns, cotton	3	1,040	89	8.6	.5		Other piece and yard goods	7	2,117	890	42.0	---
37	Drugs and drug sundries	2	629	18	2.9	.1		Not analyzed in detail	4	1,720	1,720	100.0	---
	All other commodities	---	---	117	---	.6		Other commodities	---	---	236	---	.3

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

1 Less than one-tenth of one percent.

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8A.—COMMODITY SALES, BY KINDS OF BUSINESS—Continued

UNITED STATES SUMMARY

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
DRY GOODS (SPECIALTY LINES) TRADES—Con.							DRY GOODS (SPECIALTY LINES) TRADES—Con.						
Other Piece Goods Trades							Other Dry Goods Specialties Trades—Con.						
All establishments..... 407							83 Stationery and supplies..... 8 \$614 \$65 10.6 .2						
Sales..... \$89,398,000							98 Second-hand merchandiss..... 7 290 97 53.4 .3						
Commodity coverage... 98.5 percent							All other commodities..... 412 412 33.4 1.1						
Total analyzed..... 391 \$88,076 \$88,076 100.0							ELECTRICAL GOODS TRADES						
27	Clothing and furnishings, men's and boys'	10	1,417	66	4.7	.1	Electrical Merchandise (General Line) Trade						
28	Clothing and accessories, women's and children's	8	1,094	63	5.8	.1	All establishments..... 455						
30	Notions	18	1,842	376	20.4	.4	Sales..... \$300,377,000						
31	Piece goods	366	84,507	82,986	98.2	94.2	Commodity coverage... 97.7 percent						
	Cotton piece goods	146	35,139	13,754	39.1	---	Total analyzed..... 435 293,411 293,411 100.0						
	Jute fabrics	10	1,678	206	12.3	---	36	Automotive supplies	7	7,811	1,021	13.1	.3
	Linens	60	16,581	3,422	20.6	---		Automotive accessories	5	4,025	718	17.8	---
	Rayons	117	33,261	14,153	42.6	---		Other	---	---	303	---	---
	Silks and velvets	64	5,615	1,832	32.6	---	43	Wiring supplies and electrical construction materials	432	291,216	149,345	51.3	50.9
	Woolens and woreteds	79	5,673	1,877	33.1	---		Interior	415	283,338	72,167	25.5	---
	Domestic	31	11,070	4,369	39.5	---		Outsides	356	255,283	36,707	14.4	---
	Curtains, draperies, etc.	100	30,523	19,352	63.4	---		Lighting fixtures	394	275,702	14,639	5.3	---
	Other piece and yard goods	94	23,704	18,120	76.4	---		Incandescent lamps	407	278,021	21,720	7.8	---
	Not analyzed in detail	37	5,978	5,901	98.7	---		Not analyzed in detail	14	5,320	4,112	77.3	---
33	Yarns	7	1,065	625	58.7	.7	44	Electrical apparatus and equipment	352	255,319	26,330	10.3	9.0
34	Other dry goods and textile products	30	3,953	3,138	79.4	3.6	45	Radios, appliances, and specialties	423	289,895	111,476	38.5	38.0
48	House furnishings	3	2,482	381	15.4	.4		Radio, parts, and accessories	376	274,147	17,324	6.3	---
92	Junk and scrap (waste rage)	2	610	171	28.0	.2		Electric household refrigerators	325	228,231	41,744	18.3	---
	All other commodities	---	---	270	---	---		Electric washing machines	325	238,001	4,966	2.1	---
Other Dry Goods Specialties Trades							Apparatus and Equipment Trade						
All establishments..... 333							All establishments..... 207						
Sales..... \$37,547,000							Sales..... \$24,214,000						
Commodity coverage... 90.0 percent							Commodity coverage... 94.7 percent						
Total analyzed..... 304 33,802 33,802 100.0							Total analyzed..... 191 22,936 22,936 100.0						
27	Clothing and furnishings, men's and boys'	43	3,201	699	21.8	2.1	36	Automotive supplies	4	940	71	7.6	.3
	Hats and caps	6	272	24	8.8	---	43	Wiring supplies and electrical construction materials	26	3,145	800	25.4	3.5
	Furnishings (except shoes)	25	2,421	314	13.0	---	44	Electrical apparatus and equipment	176	21,540	18,479	85.8	80.6
	Suits and overcoats	3	156	14	9.0	---	45	Radios, appliances, and specialties	31	4,827	1,551	32.1	6.8
	Work clothing	25	2,712	320	11.8	---		Radio, parts, and accessories	4	1,928	437	22.7	---
	Not analyzed in detail	5	80	27	33.8	---		Electric household refrigerators	3	1,907	312	16.4	---
28	Clothing and accessories, women's and children's	76	10,715	3,364	31.4	10.0		Electric washing machines	3	2,026	61	3.0	---
	Girls' wear	9	2,020	68	3.4	---		Other electrical appliances	26	4,806	732	15.9	---
	Infants' wear	10	2,247	198	8.8	---		Not analyzed in detail	2	43	9	20.9	---
	Dresses (women's and misses')	13	2,431	155	6.4	---	51	Plumbing, heating, and air conditioning	4	1,130	386	34.2	1.7
	Hosiery (women's and misses')	41	4,242	330	7.8	---	56	Industrial equipment and supplies	9	786	202	25.7	.9
	Millinery	4	359	13	3.6	---		Beltng, hose, packing, etc.	4	482	58	12.0	---
	Underwear, negligees, etc.	31	2,516	304	12.1	---		Mechanical power transmission equip.	4	565	128	22.7	---
	Suits and coats (except fur)	2	236	24	10.2	---		Other	---	---	13	---	---
	Other (except shoes and furs)	19	4,408	1,911	43.4	---	57	Not analyzed in detail	2	84	3	3.6	---
	Not analyzed in detail	4	1,012	381	35.7	---		Industrial machinery	11	1,700	141	8.3	.6
30	Notions	64	9,301	3,486	37.5	10.3	58	Office and store equipment and supplies	3	925	144	15.6	.8
31	Piece goods	105	16,084	9,901	61.6	29.3	98	Second-hand merchandiss	14	1,832	433	23.6	1.9
	Cotton piece goods	20	9,627	2,835	29.4	---		All other commodities	---	---	235	---	.9
	Linens	20	3,897	737	18.9	---		Service receipts	29	1,923	494	25.7	2.2
	Rayons	27	3,286	575	17.4	---							
	Silks and velvets	22	878	164	18.8	---							
	Woolens and woreteds	12	1,212	372	30.7	---							
	Domestic	29	4,802	1,462	30.4	---							
	Curtains, draperies, etc.	26	4,229	1,229	29.1	---							
	Other	---	---	1,765	---	---							
	Not analyzed in detail	11	1,007	762	75.7	---							
32	Shoes and other footwear	16	1,596	242	17.3	.7							
33	Yarns	22	5,047	502	9.9	1.5							
34	Other dry goods and textile products	161	16,843	13,978	83.0	41.4							
37	Drugs and drug sundries	11	671	111	16.5	.3							
48	House furnishings	6	2,675	774	28.9	2.3							
	Linolsum, felt base, etc.	5	2,643	65	7.2	---							
	Other house furnishings	1	681	63	7.2	---							
56	Industrial equipment and supplies	3	291	85	22.3	.2							
81	Paper and products (except stationery and wallpaper)	9	574	106	18.5	.3							

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

1 Less than one-tenth of one percent.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS

TABLE 8A.—COMMODITY SALES, BY KINDS OF BUSINESS—Continued

UNITED STATES SUMMARY

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
ELECTRICAL GOODS TRADES—Con.							ELECTRICAL GOODS TRADES—Con.						
	Wiring Supplies and Construction Materials Trade							Refrigerators and Equipment (Household) Trade					
	All establishments..... 955							All establishments..... 159					
	Sales..... \$128,738,000							Sales..... \$118,018,000					
	Commodity coverage... 97.1 percent							Commodity coverage... 96.7 percent					
	Total analyzed.....	937	\$123,010	\$123,010	---	100.0		Total analyzed.....	155	\$116,529	\$116,529	---	100.0
36	Automotive supplies.....	5	868	88	10.1	.1							
43	Wiring supplies and electrical construction materials.....	937	123,010	110,995	90.2	90.2							
	Interior.....	623	89,250	56,609	63.4	---	11	Groceries (miscellaneous).....	2	1,077	415	38.5	.4
	Outside.....	295	47,990	9,496	19.6	---	38	Automotive supplies.....	5	4,104	1,124	27.4	1.0
	Lighting fixtures.....	586	61,189	19,937	24.6	---	43	Wiring supplies and electrical construction materials.....	5	4,541	568	12.5	.5
	Incandescent lamps.....	507	74,547	9,696	13.3	---	45	Radios, appliances, and specialties.....	145	116,183	93,027	80.1	79.8
	Not analyzed in detail.....	107	16,163	15,055	93.1	---		Radios, parts, and accessories.....	46	35,055	3,693	10.5	---
44	Electrical apparatus and equipment.....	154	29,774	3,161	10.7	2.8		Electric household refrigerators.....	141	115,262	76,010	67.7	---
45	Radios, appliances, and specialties.....	355	60,775	6,697	11.3	5.6		Electric washing machines.....	55	45,767	2,521	5.5	---
	Radios, parts, and accessories.....	118	20,946	1,135	5.4	---		Other electrical appliances.....	86	105,960	6,078	7.6	---
	Electric household refrigerators.....	38	7,750	214	2.8	---		Not analyzed in detail.....	2	833	725	87.0	---
	Electric washing machines.....	44	10,681	192	1.6	---	49	Musical instruments and accessories.....	3	6,823	464	6.6	.4
	Other electrical appliances.....	296	53,131	4,843	9.1	---	51	Plumbing, heating, and air conditioning. Air-conditioning equipment.....	49	77,700	4,517	5.8	3.9
	Not analyzed in detail.....	27	4,062	513	12.6	---		Gas appliances and supplies.....	30	64,371	2,915	4.5	---
48	House furnishings.....	7	1,143	222	19.4	.2		Oil burners.....	7	6,599	476	5.5	---
50	Hardware.....	7	1,205	281	23.3	.2		Oil burner-furnace combinations.....	6	30,265	238	.6	---
51	Plumbing, heating, and air conditioning. All other commodities.....	15	2,364	203	8.6	.2		Stoves, ranges, furnaces (except gas and electric).....	17	49,950	195	.4	---
	Service receipts.....	6	1,232	80	6.5	.1		Other.....	15	31,197	604	1.9	---
								Industrial machinery.....	13	6,816	948	13.9	.6
	Radios and Equipment Trade							Office and store equipment and supplies. Garage and filling station equipment.....	52	84,981	11,177	13.2	9.6
	All establishments..... 668							Store fixtures and equipment.....	47	78,061	10,566	13.3	---
	Sales..... \$112,435,000							Other.....	---	---	149	---	---
	Commodity coverage... 99.1 percent							Not analyzed in detail.....	---	---	427	---	---
	Total analyzed.....	661	111,429	111,429	---	100.0		Petroleum and its products.....	3	2,226	169	7.6	.1
36	Automotive supplies.....	29	6,464	2,337	27.6	2.1		Second-hand merchandise.....	18	50,423	151	.3	.1
	Batteries.....	12	6,168	175	2.8	---		All other commodities.....	---	---	1,165	---	1.0
	Automotive accessories.....	13	6,129	667	14.1	---		Service receipts.....	35	64,732	2,804	4.3	2.4
	Automotive parts.....	9	5,413	825	15.2	---		Other Electrical Appliances and Specialties Trades					
	Tires and tubes.....	2	1,642	70	4.3	---		All establishments..... 628					
	Not analyzed in detail.....	6	1,511	400	30.5	---		Sales..... \$106,242,000					
40	Paints and varnishes.....	5	986	95	9.6	.1		Commodity coverage... 96.1 percent					
43	Wiring supplies and electrical construction materials.....	20	9,070	1,199	13.2	1.1		Total analyzed.....	587	102,068	102,068	---	100.0
	Interior.....	7	1,027	68	6.6	---							
	Lighting fixtures.....	2	540	18	3.0	---	35	Automobiles and other motor vehicles.....	13	3,245	100	3.1	.1
	Incandescent lamps.....	14	6,228	490	6.0	---	36	Automotive supplies.....	28	10,949	2,681	24.5	2.6
	Not analyzed in detail.....	---	---	625	---	---		Batteries.....	9	5,776	79	1.4	---
45	Radios, appliances, and specialties.....	650	110,861	101,494	91.5	91.1		Automotive accessories.....	18	6,911	1,180	13.2	---
	Radios, parts, and accessories.....	627	100,867	78,654	78.0	---		Automotive parts.....	9	5,296	831	15.7	---
	Electric household refrigerators.....	107	55,813	6,335	11.3	---		Tires and tubes.....	10	5,513	313	5.9	---
	Electric washing machines.....	66	51,669	4,689	9.0	---		Not analyzed in detail.....	4	1,161	278	23.9	---
	Other electrical appliances.....	111	46,146	2,930	6.1	---	40	Paints and varnishes.....	6	1,969	128	6.5	.1
	Not analyzed in detail.....	33	9,994	6,906	69.1	---	43	Wiring supplies and electrical construction materials.....	83	14,207	5,768	40.8	5.7
48	House furnishings.....	10	4,666	641	13.7	.6		Interior.....	52	9,611	2,567	26.6	---
49	Musical instruments and accessories.....	13	13,798	1,362	10.0	1.2		Outside.....	19	3,724	423	11.4	---
51	Plumbing, heating, and air conditioning. Air-conditioning equipment.....	42	18,554	2,473	13.3	2.2		Lighting fixtures.....	54	6,406	1,516	18.0	---
	Gas appliances and supplies.....	18	7,082	217	3.1	---		Incandescent lamps.....	46	7,419	921	12.4	---
	Oil burners.....	12	7,029	1,493	21.2	---		Not analyzed in detail.....	8	740	351	47.4	---
	Oil burner-furnace combinations.....	2	4,027	39	2.9	---	44	Electrical apparatus and equipment.....	25	3,350	737	22.0	.7
	Stoves, ranges, furnaces (except gas and electric).....	10	4,136	275	6.6	---	45	Radios, appliances, and specialties.....	551	99,968	61,784	61.8	80.1
	Other.....	---	---	14	---	---		Radios, parts, and accessories.....	227	64,671	18,705	23.8	---
58	Office and store equipment and supplies. Cameras and supplies.....	7	3,421	93	2.7	(1)		Electric household refrigerators.....	209	65,274	21,144	32.4	---
88	All other commodities.....	12	3,196	508	15.6	.5		Electric washing machines.....	216	57,082	9,128	16.0	---
	Service receipts.....	36	7,591	389	5.1	.3		Other electrical appliances.....	460	84,175	28,532	33.9	---
								Not analyzed in detail.....	6	4,753	4,275	89.9	---
								China, glassware, and crockery.....	6	457	90	19.7	.1
								Furniture, wooden and metal.....	13	2,611	364	13.9	.4

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

1 Less than one-tenth of one percent.

WHOLESALE TRADE: 1939

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8A.—COMMODITY SALES, BY KINDS OF BUSINESS—Continued

UNITED STATES
SUMMARY

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AND COMMODITY		ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AND COMMODITY		ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)				
			Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)					Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)					
ELECTRICAL GOODS TRADES—Con.								FARM PRODUCTS—RAW MATERIALS—TRADES—Con.											
Other Electrical Appliances and Specialties Trades—Con.								Grain Trade—Con.											
48	House furnishings	24	\$7,487	\$1,150	15.4	1.1	22	Seeds	43	\$15,188	\$1,442	9.5	.3						
	Carpets and rugs	6	1,835	426	22.0	---	26	Other farm products—raw materials	13	19,611	1,639	9.3	.4						
	Linoleum, felt base, etc.	13	5,606	482	8.6	---	51	Piece goods (jute fabrics)	5	3,600	366	9.6	.1						
	Other house furnishings	9	1,461	106	7.3	---	59	Oils (cottonseed, linseed, etc.)	3	2,703	214	7.9	(1)						
	Not analyzed in detail	2	1,092	136	12.5	---	73	Coal and coke	22	5,475	172	3.1	(1)						
49	Musical instruments and accessories	5	2,352	351	14.1	.3	90	Fertilizer and fertilizer materials	19	2,666	141	4.9	(1)						
50	Hardware	13	1,487	259	17.4	.3		All other commodities	---	---	2,107	---	.6						
51	Plumbing, heating, and air conditioning	55	17,017	2,010	11.8	2.0		Service receipts	26	31,954	1,612	5.7	.4						
	Air-conditioning equipment	13	6,473	181	2.8	---	Hides, Skins, and Raw Furs Trade												
	Gas appliances and supplies	15	7,218	359	5.0	---	All establishments..... 686												
	Oil burners	12	3,617	197	5.2	---	Sales..... \$193,688,000												
	Oil burner-furnace combinations	4	2,452	107	4.4	---	Commodity coverage... 96.0 percent												
	Pipe fittings, valves, brass goods, etc.	4	1,655	60	3.6	---	Total analyzed..... 642 186,001 186,001 --- 100.0												
	Plumbing fixtures, eqult, and spls	3	424	36	6.5	---	11	Groceries (miscellaneous)	5	2,405	524	21.6	.3						
	Stoves, ranges, furnaces (except gas and electric)	26	7,245	597	8.2	---	12	Meats and meat products	5	2,040	306	15.0	.2						
	Not analyzed in detail	7	2,691	473	17.6	---	20	Hides, skins, and raw furs	642	186,001	169,925	91.4	91.4						
52	Sporting goods	6	3,941	583	14.8	.6		Not analyzed in detail	46	6,936	5,596	80.7	---						
55	Farm and garden machinery and equipment	4	662	133	15.4	.1	25	Wool, raw	97	28,679	4,678	16.3	2.5						
56	Industrial equipment and supplies	7	2,124	277	13.0	.3	26	Other farm products—raw materials	44	36,209	1,635	5.1	1.0						
57	Industrial machinery	14	7,654	890	11.6	.9	29	Furs and fur clothing	51	18,031	6,092	33.6	3.5						
58	Office and store equipment and supplies	31	10,779	1,799	16.7	1.6		Iron and steel products—semi-finished:											
	Garage and filling station equipment	6	2,366	248	10.5	---		Scrap iron and steel	39	3,494	484	13.9	.3						
	Store fixtures and equipment	25	6,455	1,471	17.4	.4	90	Fertilizer and fertilizer materials	2	656	108	16.5	.1						
	Other	---	---	80	---	---	92	Junk and scrap (except iron)	42	4,101	602	14.7	.3						
78	Petroleum and its products	4	1,303	180	13.6	.2	93	Leather and cut stock	4	2,125	354	16.7	.2						
91	Jewelry, silverware, etc.	9	1,241	118	9.5	.1		All other commodities	---	---	1,095	---	.4						
94	Luggage, saddlery, harnesses, etc.	5	1,143	117	10.2	.1	Horses and Mules Trade												
96	Second-hand merchandise	9	361	77	21.3	.1	All establishments..... 28												
	All other commodities	---	---	2,018	---	1.6	Sales..... \$7,076,000												
	Service receipts	31	6,133	474	7.7	.5	Commodity coverage... 97.7 percent												
FARM PRODUCTS—RAW MATERIALS—TRADES								Livestock Trade											
Cotton Trade								All establishments..... 107											
All establishments..... 229								Sales..... \$8,490,000											
Sales..... \$408,574,000								Commodity coverage... 90.9 percent											
Commodity coverage... 76.5 percent								Total analyzed..... 96 7,719 7,719 --- 100.0											
Total analyzed..... 211 312,439 312,439 --- 100.0								21	Livestock	27	6,912	6,864	99.3	99.3					
09	Fruits and vegetables, fresh	3	5,032	744	14.6	.2		Cattle (including calves)	4	326	51	15.6	---						
14	Sugar	2	1,366	324	23.7	.1		Horses and mules	27	6,912	6,613	96.6	---						
17	Cotton, raw	211	312,439	306,374	98.1	98.1		All other commodities	---	---	48	---	.7						
19	Grain	6	1,731	288	16.6	.1	Livestock Trade												
26	Other farm products—raw materials	7	2,123	405	19.1	.1	All establishments..... 107												
28	Fertilizer and fertilizer materials	7	1,367	222	16.0	.1	Sales..... \$8,490,000												
90	All other commodities	---	---	4,082	---	1.3	Commodity coverage... 90.9 percent												
Grain Trade								Total analyzed..... 96 7,719 7,719 --- 100.0											
All establishments..... 397								06	Dairy and poultry products (except butter and cheese)	12	1,065	97	9.1	1.3					
Sales..... \$522,447,000								08	Flour	50	18,752	1,682	9.0	.4					
Commodity coverage... 88.0 percent								18	Feed	143	51,151	7,436	14.5	1.6					
Total analyzed..... 357 459,589 459,589 --- 100.0									Hay, straw, and alfalfa	64	25,524	1,675	6.6	---					
06	Dairy and poultry products (except butter and cheese)	6	1,845	173	9.4	(1)		Mixed and other feeds	117	30,593	4,577	15.0	---						
08	Flour	50	18,752	1,682	9.0	.4		Not analyzed in detail	7	7,484	1,184	15.8	---						
18	Feed	143	51,151	7,436	14.5	1.6	19	Grain	357	459,589	442,205	96.2	96.2						
	Hay, straw, and alfalfa	64	25,524	1,675	6.6	---		Corn	246	376,123	101,632	27.0	---						
	Mixed and other feeds	117	30,593	4,577	15.0	---		Wheat	275	431,951	246,081	57.0	---						
	Not analyzed in detail	7	7,484	1,184	15.8	---		Other (except rics)	240	395,125	76,924	20.0	---						
19	Grain	357	459,589	442,205	96.2	96.2		Not analyzed in detail	23	18,319	15,568	85.0	---						
	Corn	246	376,123	101,632	27.0	---													
	Wheat	275	431,951	246,081	57.0	---													
	Other (except rics)	240	395,125	76,924	20.0	---													
	Not analyzed in detail	23	18,319	15,568	85.0	---													

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

1 Less than one-tenth of one percent.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8A.—COMMODITY SALES, BY KINDS OF BUSINESS—Continued

UNITED STATES
SUMMARY

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	
		Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)		
FARM PRODUCTS—RAW MATERIALS—TRADES—Con.							FARM PRODUCTS—CONSUMER GOODS—TRADES							
	Silk (Raw) Trade							Dairy Products Trade						
	All establishments..... 15							All establishments..... 2,164						
	Sales..... \$81,006,000							Sales..... \$485,198,000						
	Commodity coverage... 72.4 percent							Commodity coverage... 95.2 percent						
	Total analyzed.....	10	\$58,618	\$58,618	---	100.0		Total analyzed.....	2,070	\$461,952	\$461,952	---	100.0	
26	Other farm products—raw materials.....	10	58,618	56,828	96.9	96.9	01	Beer and other malt liquors.....	21	2,426	749	30.9	.2	
31	Piece goods.....	2	7,452	1,586	18.6	2.4	02	Butter and cheese.....	929	237,522	125,098	45.5	27.1	
33	Yarns.....	2	9,586	406	4.2	.7	03	Canned foods.....	67	40,208	6,002	14.9	1.3	
	Tobacco (Leaf) Trade							Canned vegetables.....	3	775	118	15.3	---	
	All establishments..... 191							Canned fish and sea foods.....	7	1,874	108	5.8	---	
	Sales..... \$86,489,000							Canned meats.....	29	17,461	1,855	10.6	---	
	Commodity coverage... 94.2 percent							Canned milk.....	22	16,095	3,525	19.5	---	
	Total analyzed.....	177	81,460	81,460	---	100.0		Other canned foods.....	---	---	322	---	---	
24	Leaf tobacco.....	177	81,460	77,682	95.4	95.4		Not analyzed in detail.....	5	729	74	10.2	---	
	All other commodities.....	---	---	549	---	.4		05	Confectionery and ice cream.....	420	69,474	15,552	22.1	5.3
	Service receipts.....	13	28,993	3,429	11.8	4.2		Candy.....	16	2,992	167	5.6	---	
	Wool and Mohair Trade							Chewing gum.....	2	250	3	1.2	---	
	All establishments..... 166							Ice cream and ices.....	394	64,998	14,760	22.7	---	
	Sales..... \$194,242,000							Other confectionery.....	27	5,248	245	4.7	---	
	Commodity coverage... 95.5 percent							Not analyzed in detail.....	13	2,407	177	7.4	---	
	Total analyzed.....	161	185,544	185,544	---	100.0		06	Dairy and poultry products (except butter and cheese).....	1,733	384,905	305,004	79.2	66.0
11	Groceries (miscellaneous).....	5	4,630	306	6.6	.2		Eggs.....	153	80,191	3,379	4.2	---	
20	Hides, skins, and raw furs.....	30	10,070	2,324	23.1	1.3		Milk and cream, fluid.....	1,647	352,620	280,117	79.4	---	
	Hides and skins.....	24	8,113	1,530	18.9	---		Poultry.....	13	5,381	544	6.4	---	
	Raw furs.....	21	6,358	820	8.8	---		Other.....	347	137,349	17,479	12.7	---	
	Not analyzed in detail.....	3	1,404	174	12.4	---		Not analyzed in detail.....	28	4,050	3,685	91.0	---	
25	Wool, raw.....	160	185,540	179,197	96.6	96.6		07	Fish and sea foods (except canned).....	32	4,320	353	7.7	.1
26	Other farm products—raw materials.....	14	9,264	1,918	20.7	1.0		10	Fruits and vegetables, frozen.....	23	12,265	308	2.5	1.1
92	Junk and scrap (except iron).....	8	907	149	16.4	.1		11	Groceries (except as listed).....	94	27,312	3,863	14.1	.8
	All other commodities.....	---	---	1,440	---	.8		Lard substitutes and cooking fats.....	8	5,492	252	4.6	---	
	Service receipts.....	3	1,824	10	.5	(1)		Butter substitutes.....	24	6,978	412	5.9	---	
	All Other Raw Farm Products Trades							Pickles, preserves, and sauces.....	31	7,781	1,127	14.5	---	
	All establishments..... 267							Other.....	---	---	2,072	---	---	
	Sales..... \$126,692,000							12	Meats and meat products.....	22	10,108	1,165	11.5	.3
	Commodity coverage... 82.9 percent							13	Soft drinks.....	80	30,913	595	1.9	.1
	Total analyzed.....	238	105,061	105,061	---	100.0		16	Other food and related products.....	32	13,402	686	5.1	.1
08	Flour.....	5	1,628	113	6.9	.1		18	Feed.....	10	3,893	295	7.6	.1
09	Fruits and vegetables, fresh.....	5	2,666	91	3.4	.1				---	2,482	---	.5	
11	Groceries (except as listed).....	20	16,736	2,692	16.1	2.6		Dairy and Poultry Products Trade						
	Extracts and spices.....	3	6,493	1,762	27.1	---		All establishments..... 760						
	Nuts (all kinds).....	10	2,069	395	19.1	---		Sales..... \$241,480,000						
	Rice, polished.....	5	1,458	218	15.0	---		Commodity coverage... 98.5 percent						
	Other.....	---	---	517	---	---		Total analyzed.....	741	237,871	237,871	---	100.0	
17	Cotton, raw.....	4	692	112	16.2	.1		01	Beer and other malt liquors.....	9	7,478	968	12.9	.4
18	Feed.....	27	5,616	583	10.4	.6		02	Butter and cheese.....	578	217,013	111,617	51.4	46.9
19	Grain.....	32	9,305	2,648	28.5	2.5		03	Canned foods.....	58	22,021	1,649	7.5	.7
	Corn.....	17	5,280	122	2.3	---			Canned fruits.....	9	1,945	54	2.8	---
	Wheat.....	24	6,958	1,482	21.4	---			Canned vegetables.....	8	1,206	61	5.1	---
	Other (except rice).....	10	4,877	1,044	21.4	---			Canned fish and sea foods.....	3	539	5	.9	---
20	Hides, skins, and raw furs.....	37	8,801	1,869	21.7	1.8			Canned meats.....	34	13,791	780	5.7	---
21	Livestock.....	5	557	104	18.7	.1			Canned milk.....	15	7,526	122	1.6	---
22	Seeds.....	24	4,389	548	12.5	.5			Other canned foods.....	15	9,945	287	2.9	---
25	Wool, raw.....	30	5,555	1,080	30.4	1.0			Not analyzed in detail.....	6	3,123	340	10.9	---
26	Other farm products—raw materials.....	193	97,247	84,321	86.7	80.3		04	Coffee, roasted.....	13	4,944	107	2.2	(1)
64	Iron and steel products—semi-finished: Scrap iron and steel.....	9	716	165	23.0	.2		05	Confectionery and ice cream.....	28	8,371	580	8.9	.2
90	Fertilizer and fertilizer materials.....	13	2,398	150	6.3	.1			Candy.....	6	1,564	14	.9	---
92	Junk and scrap (except iron).....	11	674	78	11.6	.1			Ice cream and ices.....	22	4,606	525	11.4	---
	All other commodities.....	---	---	10,507	---	9.9			Other confectionery.....	---	---	41	---	---

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

1 Less than one-tenth of one percent.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS

TABLE 8A.—COMMODITY SALES, BY KINDS OF BUSINESS—Continued

UNITED STATES SUMMARY

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
FARM SUPPLIES TRADES—Con.							FARM SUPPLIES TRADES—Con.						
Feed Trade—Con.							Seed Trade—Con.						
06	Dairy and poultry products (except butter and cheese).....	57	\$4,091	\$493	12.1	.4	58	Industrial equipment and supplies.....	9	\$5,072	\$245	6.0	.5
08	Flour.....	229	58,056	4,596	12.8	4.1		Rope, cordage, and twine.....	7	2,174	163	7.5	---
09	Fruits and vegetables, fresh.....	12	1,991	155	7.7	1.1		Other.....		---	82	---	---
11	Groceries (miscellaneous).....	50	14,528	611	4.2	.5	88	Iron and steel—wire and wire products.....	5	2,702	117	4.3	.1
14	Sugar.....	36	8,504	810	9.5	.7	73	Coal and coke.....	10	5,900	186	4.8	.2
16	Other food and related products.....	16	1,770	191	10.8	.2	90	Fertilizer and fertilizer materials.....	57	12,681	600	4.7	.6
17	Cotton, raw.....	2	2,707	315	11.6	.3		All other commodities.....		---	1,008	---	1.0
18	Feed.....	707	111,691	84,597	75.8	75.6		Service receipts.....	12	4,810	87	1.8	.1
	Hay, straw, and alfalfa.....	263	59,686	6,386	18.2	---	All Other Farm Supplies Trades						
	Mixed and other feeds.....	650	100,223	89,990	89.8	---	All establishments..... 181						
	Not analyzed in detail.....	59	9,894	6,241	63.3	---	Sales..... \$64,399,000						
19	Grain.....	326	58,973	10,600	18.0	9.5	Commodity coverage..... 90.3 percent						
	Corn.....	279	47,249	5,515	11.7	---	Total analyzed..... 140 58,502 58,502 --- 100.0						
	Wheat.....	186	39,048	2,412	6.2	---	06	Dairy and poultry products (except butter and cheese).....	7	7,611	447	5.9	.6
	Other (except rice).....	115	29,635	2,397	8.1	---	08	Flour.....	23	4,178	290	8.9	.5
	Not analyzed in detail.....	18	3,481	276	8.0	---	09	Fruits and vegetables, fresh.....	9	9,394	875	7.2	1.2
22	Seeds.....	121	23,753	1,960	6.3	1.8		Fresh fruits.....	4	7,744	128	1.7	---
38	Chemicals, industrial and heavy.....	2	2,210	417	18.9	.4		Fresh vegetables.....	7	8,898	545	6.1	---
39	Oils, vegetable.....	4	3,139	597	19.0	.5	11	Groceries (miscellaneous).....	13	1,542	125	8.1	.2
55	Farm and garden machinery and equip.....	28	3,137	149	4.7	1.1	14	Sugar.....	7	946	87	7.1	.1
66	Iron and steel—wire and wire products.....	13	5,259	202	3.8	.2	18	Feed.....	110	43,518	13,987	32.1	25.9
72	Cement, lime, plaster, and etucco.....	12	2,541	102	4.0	.1		Hay, straw, and alfalfa.....	77	8,914	3,141	35.2	---
73	Coal and coke.....	28	4,727	458	9.7	.4		Mixed and other feeds.....	65	39,631	10,674	26.9	---
76	Petroleum and its products.....	7	1,126	107	9.5	.1		Not analyzed in detail.....	2	333	172	51.7	---
81	Paper and products (except stationery and wallpaper).....	8	1,716	140	6.2	.1	19	Grain.....	49	15,865	2,484	15.5	4.2
90	Fertilizer and fertilizer materials.....	75	18,603	1,048	5.6	.9		Corn.....	33	12,261	713	5.6	---
	All other commodities.....		---	2,661	---	2.5		Wheat.....	33	14,015	917	6.5	---
	Service receipts.....	17	4,947	123	2.5	.1		Other (except rice).....	25	12,468	704	5.6	---
								Not analyzed in detail.....	5	829	130	15.7	---
Fertilizer Trade							Automobiles and other motor vehicles						
All establishments..... 99							Tractors..... 4 7,707 114 1.5 ---						
Sales..... \$37,827,000							Other..... 61 ---						
Commodity coverage..... 94.4 percent							36 Automotive supplies..... 12 19,044 436 2.3 .7						
Total analyzed..... 86 35,727 55,727 --- 100.0							39 Oils, vegetable..... 6 2,326 185 6.0 .5						
18	Feed.....	12	5,240	1,759	33.6	4.9	40	Paints and varnishes.....	15	19,585	399	2.1	.7
22	Seeds.....	12	2,076	719	34.6	2.0	41	Soaps.....	8	10,710	83	.8	.1
37	Drugs and drug sundries.....	4	4,559	178	3.9	.5	42	Other chemicals and related products.....	19	23,200	901	3.9	1.5
38	Chemicals, industrial and heavy.....	8	6,904	909	13.2	2.5	43	Wiring supplies and electrical construction materials.....	3	13,356	232	1.7	.4
42	Other chemicals and related products.....	8	1,125	173	15.4	.5	45	Radios, appliances, and specialties.....	7	16,875	287	1.7	.5
55	Farm and garden machinery and equip.....	5	827	129	15.6	.4	50	Hardware.....	7	10,802	120	1.1	.2
90	Fertilizer and fertilizer materials.....	86	35,727	51,603	88.5	88.5	51	Plumbing, heating, and air conditioning.....	4	6,789	118	1.7	.2
	All other commodities.....		---	257	---	.7	55	Farm and garden machinery and equipment.....	29	22,696	1,254	5.5	2.1
Seed Trade							China, Glassware, and Crockery Trade						
All establishments..... 415							All establishments..... 339						
Sales..... \$101,419,000							Sales..... \$58,777,000						
Commodity coverage..... 94.3 percent							Commodity coverage..... 94.4 percent						
Total analyzed..... 398 95,679 95,679 --- 100.0							Total analyzed..... 329 34,718 34,718 --- 100.0						
06	Dairy and poultry products (except butter and cheese).....	4	1,120	103	9.2	.1	FURNITURE AND HOUSE FURNISHINGS TRADES						
11	Groceries (miscellaneous).....	11	2,509	278	12.0	.3	China, Glassware, and Crockery Trade						
18	Other food and related products.....	3	1,488	156	10.5	.2	All establishments..... 339						
18	Feed.....	75	22,547	4,573	20.3	4.8	Sales..... \$58,777,000						
	Hay, straw, and alfalfa.....	14	3,427	98	2.9	---	Commodity coverage..... 94.4 percent						
	Mixed and other feeds.....	58	18,584	2,776	15.1	---	Total analyzed..... 329 34,718 34,718 --- 100.0						
	Not analyzed in detail.....	15	5,545	1,699	50.8	---							
19	Grain.....	46	11,678	1,618	13.9	1.7							
	Corn.....	34	9,800	578	5.9	---							
	Wheat.....	27	8,855	422	4.8	---							
	Other (except rice).....	21	5,598	399	7.1	---							
	Not analyzed in detail.....	6	845	219	25.9	---							
21	Livestock.....	8	1,281	208	18.2	.2							
22	Seeds.....	398	95,679	84,840	88.7	88.7							
23	Cut flowers and plants.....	13	2,019	128	6.2	.1							
28	Other farm products—raw materials.....	9	3,345	388	11.0	.4							
42	Other chemicals and related products.....	26	7,785	300	3.9	.3							
55	Farm and garden machinery and equip.....	34	9,043	688	9.8	.9							

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

WHOLESALE TRADE: 1939

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SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8A.—COMMODITY SALES, BY KINDS OF BUSINESS—Continued

UNITED STATES
SUMMARY

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	ESTABLISHMENTS REPORTING COMMODITY DATA				Percent column B (See note)	Commodity No.	ESTABLISHMENTS REPORTING COMMODITY DATA				Percent column B (See note)		
	KIND OF BUSINESS AND COMMODITY		Number	Sales of such establishments (add 000)			Amount reported (add 000)	Percent column A (See note)	KIND OF BUSINESS AND COMMODITY			Number	Sales of such establishments (add 000)
FURNITURE AND HOUSE FURNISHINGS TRADES—Con.						FURNITURE AND HOUSE FURNISHINGS TRADES—Con.							
China, Glassware, and Crockery Trade—Con.						Furniture (Household) Trade—Con.							
28	Clothing and accessories, women's and children's	2	\$692	\$68	9.6	47	Furniture, wooden and metal	290	\$44,770	\$40,663	90.6	90.0	
31	Piece goods	6	889	96	10.8		Household furniture	280	42,873	38,089	91.2	---	
43	Wiring supplies and electrical construction materials	5	550	92	16.7		Office and stores furnitures, wooden	10	3,251	65	2.0	---	
45	Radios, appliances, and specialties	9	1,401	177	12.6		Others	---	---	7	---	---	
46	China, glassware, and crockery	329	34,718	31,798	91.8	48	Not analyzed in detail	10	1,563	1,502	96.1	---	
47	Furniture, wooden and metal	9	969	102	10.3		House furnishings	59	14,760	2,981	20.2	6.6	
48	House furnishings	11	1,173	162	13.8		Carpete and rugs	41	12,261	1,636	13.3	---	
51	Plumbing, heating, and air conditioning	3	193	34	17.6		Linoleum, felt base, etc.	29	9,562	1,023	10.7	---	
53	Toys and games	4	1,013	96	9.7		Other house furnishings	13	1,627	275	15.1	---	
91	Jewelry, silverware, etc.	15	2,625	668	25.6	1.9	Not analyzed in detail	2	62	47	57.3	---	
	Silverware and plated ware	12	2,595	589	22.7	---	50	Hardware	4	475	60	12.6	.1
	Other	---	---	14	---	---	51	Plumbing, heating, and air conditioning	14	2,430	220	9.1	.5
	Not analyzed in detail	3	230	65	28.3	---	98	Second-hand merchandises	24	422	386	91.9	.9
	All other commodities	---	---	1,423	---	4.0		All other commodities	---	186	---	---	.4
								Services receipts	5	475	45	9.5	.1
Floor Coverings Trade						Furniture (Office) Trade							
All establishments..... 487 Sales..... \$149,584,000 Commodity coverage..... 97.0 percent						All establishments..... 51 Sales..... \$3,052,000 Commodity coverage..... 95.6 percent							
Total analyzed..... 471 145,145 145,145 --- 100.0						Total analyzed..... 48 2,925 2,925 --- 100.0							
29	Furs and fur clothing	4	1,420	555	39.1	.4	47	Furniture, wooden and metal	46	2,913	2,940	97.5	97.1
31	Piece goods	20	18,223	3,050	16.7	2.1		Household furnitures	2	601	104	17.3	---
33	Yarns	3	841	109	13.0	---		Office and stores furniture, wooden	26	1,650	1,383	83.6	---
34	Other dry goods and textile products	5	1,115	175	15.7	.1		Office and stores furniture, metal	30	2,008	676	33.7	---
45	Radios, appliances, and specialties	3	1,469	325	22.1	.2		Not analyzed in detail	2	677	677	100.0	---
47	Furniture, household	22	19,614	2,548	12.6	1.6	58	Offices and stores equipment and supplies	5	108	16	14.6	.5
48	House furnishings	471	145,145	137,169	94.5	94.5	63	Stationery and supplies (commercial)	2	83	32	38.6	1.1
	Carpete and rugs	276	115,362	62,178	66.6	---		All other commodities	---	---	37	---	1.3
	Linoleum, felt base, etc.	42	26,008	4,635	19.5	---	House Furnishings (Except as Specified) Trade						
	Other house furnishings	10	3,802	3,391	89.2	---	All establishments..... 627 Sales..... \$106,017,000 Commodity coverage..... 94.4 percent						
51	Plumbing, heating, and air conditioning	5	1,392	183	13.1	.1	Total analyzed..... 794 100,125 100,125 --- 100.0						
75	Glass, sheet	2	625	218	34.9	.2	27	Clothing and furnishings, men's and boys'	10	2,651	132	4.6	.1
	All other commodities	---	---	686	---	.4	28	Clothing and accessories, women's and children's	17	2,840	409	14.4	.4
	Service receipts	4	716	127	17.7	.1	30	Notions	6	1,670	118	7.1	.1
Furniture (General Line) Trade						House Furnishings (Except as Specified) Trade							
All establishments..... 49 Sales..... \$10,476,000 Commodity coverage..... 77.2 percent						All establishments..... 627 Sales..... \$106,017,000 Commodity coverage..... 94.4 percent							
Total analyzed..... 39 8,087 6,087 --- 100.0						Total analyzed..... 794 100,125 100,125 --- 100.0							
45	Radios, appliances, and specialties	3	441	45	10.2	.6	31	Piece goods	260	53,175	49,475	93.0	49.4
47	Furniture, wooden and metal	31	6,730	5,357	79.6	66.2		Cotton piece goods	25	6,080	1,652	27.2	---
48	House furnishings	15	5,893	2,437	42.6	30.1		Linens	35	7,296	2,082	28.3	---
	Carpete and rugs	9	4,034	785	19.5	---		Rayons	6	2,559	563	22.0	---
	Linoleum, felt base, etc.	6	4,115	348	8.5	---		Silks and velvets	4	279	18	6.5	---
	Other house furnishings	5	1,262	487	38.6	---		Woolens and worsteds	6	1,529	297	22.3	---
51	Plumbing, heating, and air conditioning	2	657	617	93.3	---		Domestic	156	31,491	24,472	77.7	---
98	Second-hand merchandise	10	108	105	99.1	1.3		Curtains, draperies, etc.	158	22,594	15,979	70.7	---
	All other commodities	---	---	108	---	1.4		Others	---	1,251	---	---	---
Furniture (Household) Trade						House Furnishings (Except as Specified) Trade							
All establishments..... 333 Sales..... \$47,660,000 Commodity coverage..... 94.6 percent						All establishments..... 627 Sales..... \$106,017,000 Commodity coverage..... 94.4 percent							
Total analyzed..... 314 45,192 45,192 --- 100.0						Total analyzed..... 794 100,125 100,125 --- 100.0							
31	Piece goods	7	865	82	9.5	.2	34	Other dry goods and textiles products	44	9,702	5,922	61.0	5.9
40	Paints and varnishes	2	95	20	21.1	(1)	40	Paints and varnishes	4	1,655	36	2.3	(1)
45	Radios, appliances, and specialties	10	3,519	547	15.5	1.2	42	Other chemicals and related products	6	1,499	205	13.7	.2

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

1 Less than one-tenth of one percent.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS

TABLE 8A.—COMMODITY SALES, BY KINDS OF BUSINESS—Continued

UNITED STATES SUMMARY

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	
		Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)		
FURNITURE AND HOUSE FURNISHINGS TRADES—Con.							GROCERIES (GENERAL LINE) TRADE—Con.							
House Furnishings (Except as Specified) Trade—Con.							Grocery Wholesalers Not Sponsoring Cooperative or Voluntary Groups—Con.							
50	Hardware.....	23	\$8,699	\$1,180	13.6	1.2	07	Fish and sea foods (except canned).....	259	\$159,217	\$1,605	1.0	.1	
51	Plumbing, heating, and air conditioning.....	15	3,864	376	9.7	.4		Fresh fish.....	29	15,544	204	1.5	---	
53	Toys and games.....	15	6,387	557	8.7	.6		Cured and processed fish.....	189	113,670	840	7.0	---	
81	Paper and producte (except stationery and wallpaper).....	11	4,721	256	5.4	.3		Frozen fish.....	30	32,909	285	.9	---	
91	Jewelry, silverware, etc.....	18	5,460	714	13.1	.7		Other sea foods.....	27	24,487	143	.6	---	
	Clocks and watches.....	13	4,733	219	4.6	---		Not analyzed in detail.....	26	9,427	133	1.4	---	
	Jewelry.....	3	1,521	27	1.8	---	08	Flour.....	1,896	871,653	64,761	7.4	8.0	
	Silverware and plated ware.....	14	3,951	468	11.9	---	09	Fruits and vegetables, fresh.....	644	322,853	28,965	9.0	2.7	
98	Second-hand merchandise.....	27	885	881	99.5	.9		Fresh fruits.....	451	238,135	14,576	6.1	---	
	All other commodities.....	---	---	3,509	---	3.4		Fresh vegetables.....	478	247,006	11,958	4.8	---	
								Not analyzed in detail.....	74	32,359	2,451	7.5	---	
Musical Instruments and Sheet Music Trade														
	All establishments.....	128					10	Fruite and vegetables, frozen.....	65	46,172	1,145	2.5	.1	
	Sales.....	\$19,898,000					11	Groceries (except as listed).....	2,326	1,078,287	195,943	18.2	18.1	
	Commodity coverage.....	95.5 percent						Breakfast cereals.....	1,945	925,614	32,669	3.5	---	
	Total analyzed.....	119	19,000	19,000	---	100.0		Extracts and spices.....	1,561	842,345	8,388	1.0	---	
45	Radios, appliances, and specialties.....	5	1,400	225	16.1	1.2		Lard substitutes and cooking fats.....	1,501	742,326	21,402	2.9	---	
49	Musical instruments and accessories.....	96	16,868	15,011	89.0	79.0		Nuts (all kinds).....	883	578,446	6,307	1.1	---	
78	Books, magazine, and other printed material.....	27	4,817	3,538	73.4	18.6		Butter substitutes.....	240	139,162	2,677	1.9	---	
98	Second-hand merchandise.....	4	142	125	88.0	.7	12	Pickles, preserves, and sauces.....	1,743	884,889	20,765	2.3	---	
	All other commodities.....	---	---	51	---	.2		Rice, polished.....	1,442	763,897	11,527	1.5	---	
	Service receipts.....	3	2,514	50	2.0	.3		Tea.....	1,392	775,852	7,081	.9	---	
								Other.....	1,018	523,133	58,497	11.2	---	
								Not analyzed in detail.....	172	91,718	26,630	29.0	---	
GROCERIES (GENERAL LINE) TRADE														
Grocery Wholesalers Not Sponsoring Cooperative or Voluntary Groups														
	All establishments.....	2,786					12	Meats and meat products.....	1,058	420,368	24,129	5.7	2.2	
	Sales.....	\$1,510,184,000						Lard.....	780	316,105	9,591	3.0	---	
	Commodity coverage.....	82.8 percent						Meats, fresh.....	104	38,268	3,457	9.0	---	
	Total analyzed.....	2,344	1,084,623	1,084,623	---	100.0		Meats, cured or smoked.....	647	261,897	7,766	3.0	---	
00	Bakery products.....	899	474,389	5,113	1.1	.5		Other (including game).....	53	23,239	783	3.4	---	
01	Beer and other malt liquore.....	213	154,519	11,346	7.3	1.0		Not analyzed in detail.....	82	38,793	2,552	6.5	---	
02	Butter and cheese.....	786	598,204	8,211	2.1	.8	13	Soft drinks.....	392	254,807	5,160	2.0	.5	
03	Canned foods.....	2,300	1,056,168	306,110	29.0	28.2	14	Sugar.....	2,166	990,580	115,071	11.6	10.6	
	Canned fruits.....	2,011	948,479	67,877	7.2	---	15	Winee and liquore.....	56	50,715	8,873	17.5	.8	
	Canned vegetables.....	2,028	954,214	107,257	11.2	---		Liquors.....	24	19,428	2,120	10.9	---	
	Canned fish and sea foods.....	1,856	902,779	26,805	3.0	---		Wines.....	35	31,664	845	2.7	---	
	Canned meats.....	1,715	870,479	16,491	1.9	---		Not analyzed in detail.....	15	17,236	5,908	34.3	---	
	Canned milk.....	1,947	916,469	34,281	3.7	---	16	Other food and related products.....	284	150,832	11,657	7.7	1.1	
	Other canned food.....	1,242	606,869	29,584	4.9	---	18	Feed.....	759	295,405	17,705	6.0	1.8	
	Not analyzed in detail.....	179	81,614	23,815	29.2	---		Hay, straw, and alfalfa.....	189	77,018	1,242	1.8	---	
04	Coffee.....	2,063	985,247	37,470	3.8	3.5		Mixed and other feeds.....	668	260,685	15,017	5.8	---	
	Green.....	223	116,273	2,288	2.0	---		Not analyzed in detail.....	77	29,319	1,446	4.9	---	
	Roasted.....	1,810	868,458	30,148	3.5	---	19	Grain.....	324	138,293	3,891	2.8	.4	
	Not analyzed in detail.....	195	97,400	5,034	5.2	---		Corn.....	258	113,769	2,065	1.8	---	
05	Confectionery and ice cream.....	1,779	870,204	26,816	3.1	2.5		Wheat.....	62	27,656	502	1.8	---	
	Candy.....	1,534	772,212	16,468	2.1	---		Other (except rice).....	119	55,282	1,039	1.9	---	
	Chewing gum.....	1,288	661,993	6,082	.9	---		Not analyzed in detail.....	26	8,191	285	3.5	---	
	Ice cream and ices.....	13	5,759	38	.7	---	22	Seeds.....	244	122,886	1,910	1.6	.2	
	Other confectionery.....	282	157,734	1,811	1.1	---	24	Leaf tobacco.....	63	13,354	2,349	17.6	.2	
	Not analyzed in detail.....	181	71,640	2,417	3.4	---	26	Other farm products—raw materials.....	126	86,511	1,063	1.2	.1	
06	Dairy and poultry products (except butter and cheese).....	219	98,053	5,201	5.3	.5	27	Clothing and furnishing, men's and boys'.....	225	115,145	1,921	1.7	.2	
	Eggs.....	171	80,117	3,098	3.9	---		Hats and caps.....	14	11,991	34	.3	---	
	Milk and cream, fluid.....	40	19,696	258	1.3	---		Furnishings (except shoes).....	74	45,109	494	1.1	---	
	Poultry.....	61	22,492	1,438	8.4	---		Suits and overcoats.....	7	5,758	236	4.1	---	
	Other.....	10	11,856	150	1.3	---		Work clothing.....	160	80,043	1,006	1.3	---	
	Not analyzed in detail.....	32	11,623	257	2.2	---		Not analyzed in detail.....	18	8,207	151	1.8	---	
							28	Clothing and accessories, women's and children's.....	85	53,698	1,248	2.3	.1	
							30	Notions.....	159	84,205	949	1.1	.1	
							31	Piece goods.....	39	25,251	773	3.1	.1	
							32	Shoes and other footwear.....	27	11,883	200	1.7	(1)	
							34	Other dry goods and textile products.....	112	61,052	1,184	1.9	.1	
							36	Automotive supplies.....	147	75,140	1,270	1.7	.1	
							37	Drugs and drug sundries.....	768	400,768	6,356	1.6	.8	
							39	Oils, vegetable.....	142	97,579	1,461	1.5	.1	
								Cottseed, linseed, etc.....	116	80,328	1,283	1.6	---	
								Essential oils.....	19	10,108	53	.5	---	
								Not analyzed in detail.....	13	11,116	125	1.1	---	
							40	Paints and varnishes.....	187	82,739	992	1.2	.1	
							41	Soaps.....	1,399	646,015	32,541	5.0	3.0	
								Toilet soaps.....	1,065	553,155	7,251	1.3	---	
								Other soaps.....	1,222	587,988	22,387	3.8	---	
								Not analyzed in detail.....	158	50,821	2,923	5.8	---	

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

1 Less than one-tenth of one percent.

WHOLESALE TRADE: 1939

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8A.—COMMODITY SALES, BY KINDS OF BUSINESS—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

UNITED STATES
SUMMARY

Commodity No.	KIND OF BUSINESS AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
GROCERIES (GENERAL LINE) TRADE—Con.							GROCERIES (GENERAL LINE) TRADE—Con.						
Grocery Wholesalers Not Sponsoring Cooperative or Voluntary Groups—Con.							Grocery Wholesalers Sponsoring Voluntary Groups—Con.						
42	Other chemicals and related products.....	65	\$40,378	\$586	1.5	.1	06	Dairy and poultry products (except butter and cheese).....	34	\$43,291	\$1,332	3.1	.3
46	China, glassware, and crockery.....	92	47,514	436	.9	(1)		Eggs.....	13	23,920	552	1.5	---
50	Hardware.....	277	138,854	3,583	2.6	.3		Poultry.....	4	3,010	32	1.1	---
	Builders' hardware.....	43	17,361	873	2.1	---		Other.....	---	---	109	---	---
	Heavy hardware.....	55	23,755	1,164	4.9	---		Not analyzed in detail.....	13	10,863	839	7.7	---
	Bolts, nuts, rivets, and screws.....	17	8,720	84	1.3	---	07	Fish and sea foods (except canned).....	93	134,775	1,760	1.3	.3
	Shelf or light hardware.....	65	33,171	253	.8	---		Fresh fish.....	4	3,417	14	.4	---
	Tools and cutlery.....	18	8,935	87	1.0	---		Cured and processed fish.....	55	73,009	499	.7	---
	Wire screening.....	26	13,323	101	.8	---		Frozen fish.....	28	39,855	195	.5	---
	Other.....	132	70,284	894	1.3	---		Other sea foods.....	7	7,452	19	.3	---
	Not analyzed in detail.....	38	18,712	647	3.9	---		Not analyzed in detail.....	15	31,694	1,033	3.3	---
52	Sporting goods.....	177	96,734	926	1.0	.1	08	Flour.....	427	444,439	21,664	4.9	4.1
56	Industrial equipment and supplies.....	245	150,929	798	.5	---	09	Fruits and vegetables, fresh.....	125	118,049	13,782	11.7	2.6
62	Building metal work (roofing and siding).....	210	99,534	3,430	3.4	.3		Fresh fruits.....	92	85,619	6,867	8.0	---
65	Iron and steel products (sheets).....	105	48,117	1,187	2.5	.1		Fresh vegetables.....	95	91,049	4,490	4.9	---
66	Iron and steel—wire and wire products.....	475	227,108	8,650	2.9	.6		Not analyzed in detail.....	25	23,954	2,405	10.0	---
	Woven wire fence.....	240	114,807	2,125	1.9	---	10	Fruits and vegetables, frozen.....	46	77,727	1,182	1.5	.2
	Fence posts and fittings.....	14	8,261	62	.8	---	11	Groceries (except as listed).....	505	524,727	118,834	22.6	22.5
	Barbed and twisted wire.....	279	143,955	1,225	.9	---		Breakfast cereals.....	441	441,246	20,703	4.7	---
	Nails (including staples and tacks).....	383	193,391	2,790	1.4	---		Extracts and spices.....	418	442,211	5,247	1.2	---
	Other.....	---	---	448	---	---		Lard substitutes and cooking fats.....	380	384,084	8,160	2.1	---
72	Cement, lime, plaster, and stucco.....	95	49,947	759	1.5	.1		Nuts (all kinds).....	343	369,647	3,812	1.0	---
75	Glass containers.....	148	85,305	709	.8	.1		Butter substitutes.....	81	82,932	1,340	1.6	---
81	Paper and products (except stationery and wallpaper).....	1,040	525,597	10,708	2.0	1.0		Pickles, preserves, and sauces.....	426	442,375	14,026	3.2	---
	Printing and writing papers.....	46	28,712	111	.4	---		Rice, polished.....	378	378,987	3,823	1.0	---
	Cardboard and paperboard.....	15	8,779	198	2.3	---		Teas.....	401	429,329	5,918	1.4	---
	Wrapping or coarse paper.....	605	363,617	2,531	.7	---		Other.....	288	320,530	35,621	11.1	---
	Paper products such as bags, boxes, cups, dishes, etc.....	909	476,610	7,588	1.5	---		Not analyzed in detail.....	56	67,777	20,184	29.8	---
	Not analyzed in detail.....	81	30,314	482	1.6	---	12	Meats and meat products.....	89	91,987	2,598	2.8	.5
83	Stationery and supplies.....	289	158,568	680	.4	.1		Lard.....	76	82,330	1,657	2.0	---
87	Building material (except as listed).....	128	61,190	1,008	1.6	.1		Meats, fresh.....	5	5,054	79	1.6	---
89	Tobacco products.....	1,494	708,965	106,591	15.0	9.8		Meats, cured or smoked.....	26	33,661	701	2.1	---
	Cigars.....	1,022	525,047	7,713	1.5	---		Other (including game).....	3	4,677	56	1.2	---
	Cigarettes.....	1,247	601,535	55,635	9.2	---		Not analyzed in detail.....	3	1,985	105	5.3	---
	Other tobacco products.....	1,278	617,115	32,496	5.3	---	13	Soft drinks.....	229	265,272	3,276	1.2	.6
	Not analyzed in detail.....	160	77,708	10,747	13.8	---	14	Sugar.....	485	510,432	52,667	10.3	10.0
90	Fertilizer and fertilizer materials.....	138	61,635	1,919	3.1	.2	15	Wines and liquors.....	25	69,977	13,113	18.8	2.5
	All other commodities.....	---	---	11,100	---	.8		Liquors.....	12	46,092	11,267	24.4	---
	Service receipts.....	21	11,896	184	1.5	(1)		Wines.....	21	58,178	1,048	1.8	---
								Not analyzed in detail.....	4	11,699	798	6.8	.6
								Other food and related products.....	52	72,338	3,053	4.2	.1
								18 Feed.....	30	26,696	499	1.9	.1
								27 Clothing and furnishings, men's and boys'.....	32	34,025	607	1.8	.1
								36 Automotive supplies.....	16	37,136	986	2.7	.2
								37 Drugs and drug sundries.....	153	149,603	1,536	1.0	.3
								39 Oils, vegetable.....	49	54,345	344	.6	.1
								40 Paints and varnishes.....	35	45,428	844	1.4	.1
								41 Soaps.....	327	332,920	21,649	6.5	4.1
								Toilet soaps.....	277	280,824	6,069	2.2	---
								Other soaps.....	233	280,536	13,258	4.7	---
								Not analyzed in detail.....	37	42,010	2,322	5.5	---
00	Bakery products.....	145	171,635	2,051	1.2	.4	48	House furnishings.....	13	18,627	682	3.7	.1
01	Beer and other malt liquors.....	76	97,189	6,109	6.3	1.2	50	Hardware.....	31	41,971	1,265	3.0	.2
02	Butter and cheese.....	170	221,875	3,715	1.7	.7	52	Sporting goods.....	34	40,080	751	1.9	.1
03	Canned foods.....	501	520,449	172,089	33.1	32.6	66	Iron and steel—wire and wire products.....	29	28,572	813	2.8	.2
	Canned fruits.....	442	429,716	34,632	8.1	---	75	Glass containers.....	20	28,638	250	.9	(1)
	Canned vegetables.....	443	427,633	54,751	12.8	---	81	Paper and products (except stationery and wallpaper).....	254	280,605	5,481	2.0	1.0
	Canned fish and sea foods.....	435	424,027	15,908	3.8	---		Printing and writing papers.....	12	7,949	100	1.3	---
	Canned meats.....	421	418,779	7,207	1.7	---		Cardboard and paperboard.....	5	4,920	61	1.2	---
	Canned milk.....	439	427,472	18,205	4.3	---		Wrapping or coarse paper.....	146	143,577	1,264	.9	---
	Other canned foods.....	320	303,883	12,517	4.1	---		Paper products such as bags, boxes, cups, dishes, etc.....	210	229,597	3,317	1.4	---
	Not analyzed in detail.....	55	88,893	28,869	32.5	---		Not analyzed in detail.....	23	36,309	739	2.0	---
04	Coffee.....	482	501,272	23,375	4.7	4.4	89	Tobacco products.....	317	320,738	34,165	10.7	6.5
	Green.....	24	44,650	1,215	2.7	---		Cigars.....	237	249,100	3,952	1.6	---
	Roasted.....	418	431,860	19,434	4.5	---		Cigarettes.....	267	263,737	20,060	7.6	---
	Not analyzed in detail.....	57	56,410	2,726	4.8	---		Other tobacco products.....	257	240,428	7,610	3.2	---
05	Confectionery and ice cream.....	393	393,995	11,010	2.8	2.1		Not analyzed in detail.....	37	47,390	2,543	5.4	---
	Candy.....	342	338,756	7,101	2.1	---		All other commodities.....	---	---	6,487	---	---
	Chewing gum.....	271	257,767	1,765	.7	---		Service receipts.....	5	12,755	288	2.3	.1
	Ice cream and ices.....	2	2,213	9	.4	---							
	Other confectionery.....	64	61,883	486	.8	---							
	Not analyzed in detail.....	49	54,767	1,649	3.0	---							

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.
Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

1 Less than one-tenth of one percent.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS

TABLE 8A.—COMMODITY SALES, BY KINDS OF BUSINESS—Continued

UNITED STATES
SUMMARY

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
GROCERIES (GENERAL LINE) TRADE—Con.							GROCERIES (GENERAL LINE) TRADE—Con.						
Retailer-cooperative Warehouses—Groceries All establishments..... 138 Sales..... \$154,651,000 Commodity coverage... 88.3 percent Total analyzed..... 110 \$153,422 \$153,422 --- 100.0							Retailer-cooperative Warehouses—Groceries—Con. 81 Paper and products (except stationery and wallpaper)..... 45 \$82,143 \$2,425 3.0 1.8 Cardboard and paperboard..... 2 1,425 61 4.3 --- Wrapping or coarse paper..... 24 48,201 268 .8 --- Paper products such as bags, boxes, cups, dishes, etc..... 41 80,789 2,098 2.8 --- 89 Tobacco products..... 52 97,252 8,389 8.8 4.8 Cigars..... 30 62,964 248 .4 --- Cigarettes..... 45 80,160 4,182 5.2 --- Other tobacco products..... 38 68,686 828 1.2 --- Not analyzed in detail..... 6 16,880 1,133 8.7 --- All other commodities..... --- --- --- --- 8.3 Cash-and-carry Depots—Groceries All establishments..... 382 Sales..... \$62,668,000 Commodity coverage... 64.0 percent Total analyzed..... 295 40,125 40,125 --- 100.0						
00	Bakery products.....	20	46,492	1,427	3.1	1.1	00	Bakery products.....	41	7,507	75	1.0	.2
01	Beer and other malt liquors.....	13	39,978	944	2.4	.7	01	Beer and other malt liquors.....	65	9,226	143	1.5	.4
02	Butter and cheese.....	57	66,315	4,041	6.1	3.0	02	Butter and cheese.....	24	3,829	47	1.2	.1
03	Canned foods.....	109	132,979	38,227	28.7	28.7	03	Canned foods.....	289	39,806	12,260	30.8	30.8
	Canned fruits.....	98	128,935	7,877	6.0	---		Canned fruits.....	257	37,099	2,234	8.0	---
	Canned vegetables.....	100	129,067	12,489	9.7	---		Canned vegetables.....	280	38,980	4,075	10.5	---
	Canned fish and sea foods.....	94	127,997	3,801	3.0	---		Canned fish and sea foods.....	231	35,013	1,262	3.8	---
	Canned meats.....	90	126,230	2,970	2.4	---		Canned meats.....	200	33,391	601	1.8	---
	Canned milk.....	97	129,149	5,254	4.1	---		Canned milk.....	276	38,874	2,245	5.8	---
	Other canned foods.....	69	114,313	4,409	3.9	---		Other canned food.....	217	30,196	1,724	5.7	---
	Not analyzed in detail.....	7	3,529	1,647	48.7	---		Not analyzed in detail.....	7	879	119	17.5	---
04	Coffee.....	104	132,435	4,853	3.7	3.8	04	Coffee.....	287	38,738	1,207	3.1	3.0
	Green.....	4	14,301	379	2.7	---		Green.....	9	1,213	24	2.0	---
	Roasted.....	97	122,505	4,347	3.8	---		Roasted.....	245	38,297	1,129	3.1	---
	Not analyzed in detail.....	5	2,450	127	5.2	---		Not analyzed in detail.....	19	2,137	54	2.5	---
05	Confectionery and ice cream.....	89	127,199	2,230	1.8	1.7	05	Confectionery and ice cream.....	247	35,931	1,170	3.3	2.9
	Candy.....	72	106,050	1,259	1.2	---		Candy.....	224	33,022	755	2.3	---
	Chewing gum.....	57	99,744	417	.4	---		Chewing gum.....	115	19,727	209	1.1	---
	Other confectionery.....	13	27,466	118	.4	---		Other confectionery.....	8	1,452	12	.8	---
	Not analyzed in detail.....	14	18,206	458	2.7	---		Not analyzed in detail.....	2	2,509	194	7.7	---
06	Dairy and poultry products (except butter and cheese).....	11	18,377	654	3.8	.5	06	Dairy and poultry products (except butter and cheese).....	236	34,063	1,504	4.4	3.7
07	Fish and sea foods (except canned).....	18	28,150	165	.6	1.1	07	Fish and sea foods (except canned).....	29	6,760	714	10.8	1.8
08	Flour.....	94	120,809	4,380	3.8	3.3	08	Flour.....	28	6,599	335	5.1	---
09	Fruits and vegetables, fresh.....	21	31,354	2,586	8.2	1.9	09	Fruits and vegetables, fresh.....	27	6,701	379	5.7	---
	Fresh fruits.....	17	21,057	1,273	6.0	---		Fresh fruits.....	28	6,701	379	5.7	---
	Fresh vegetables.....	18	29,739	1,220	4.1	---		Fresh vegetables.....	27	6,701	379	5.7	---
	Not analyzed in detail.....	2	1,240	93	7.5	---		Not analyzed in detail.....	8	1,452	12	.8	---
10	Fruits and vegetables, frozen.....	9	35,161	347	1.0	.3	10	Fruits and vegetables, frozen.....	22	2,509	194	7.7	---
11	Groceries (except as listed).....	108	132,757	26,655	20.1	20.0	11	Groceries (except as listed).....	290	39,978	9,754	24.4	24.3
	Breakfast cereals.....	95	128,995	6,170	4.8	---		Breakfast cereals.....	256	37,180	2,326	6.3	---
	Extracts and spices.....	85	128,160	997	.8	---		Extracts and spices.....	157	27,975	333	1.2	---
	Lard substitutes and cooking fats.....	81	112,688	2,419	2.1	---		Lard substitutes and cooking fats.....	219	32,426	1,011	3.1	---
	Nuts (all kinds).....	72	117,688	549	.5	---		Nuts (all kinds).....	42	10,051	86	.9	---
	Butter substitutes.....	13	38,117	176	.5	---		Butter substitutes.....	88	11,861	180	1.5	---
	Pickles, preserves, and sauces.....	93	126,008	2,427	1.9	---		Pickles, preserves, and sauces.....	203	31,641	980	3.1	---
	Rice, polished.....	65	108,420	409	.4	---		Rice, polished.....	52	11,288	180	1.8	---
	Teas.....	84	125,299	1,142	.9	---		Teas.....	127	21,672	405	1.9	---
	Other.....	59	95,818	11,596	12.4	---		Other.....	215	31,203	3,763	12.1	---
	Not analyzed in detail.....	8	2,863	780	27.2	---		Not analyzed in detail.....	11	1,073	490	45.7	---
12	Meats and meat products.....	29	38,786	1,297	3.3	1.0	12	Meats and meat products.....	33	5,896	225	3.8	.6
	Lard.....	18	33,416	392	1.2	---		Soft drinks.....	14	1,978	41	2.1	.1
	Meats, fresh.....	5	15,221	353	2.3	---		Sugar.....	282	39,372	3,690	9.4	9.2
	Meats, cured or smoked.....	12	19,451	393	2.0	---		Other food and related products.....	8	3,690	198	5.4	.5
	Not analyzed in detail.....	5	2,280	159	7.0	---		Feed.....	11	2,314	254	11.0	.8
13	Soft drinks.....	51	99,192	1,246	1.3	.9	13	Soft drinks.....	22	3,847	58	1.5	.1
14	Sugar.....	97	130,129	11,582	8.9	8.7	14	Drugs and drug sundries.....	187	23,449	1,470	8.3	3.7
15	Wines and liquors.....	8	17,273	909	5.3	.7	15	Toilet soaps.....	119	19,067	285	1.4	---
	Liquors.....	3	4,744	141	3.0	---		Other soaps.....	150	22,752	1,108	4.9	---
	Wines.....	6	15,070	657	4.4	---		Not analyzed in detail.....	8	697	99	14.2	---
	Not analyzed in detail.....	---	---	111	---	---		81 Paper and products (except stationery and wallpaper).....	85	14,281	270	1.9	.7
16	Other food and related products.....	11	23,072	815	3.5	.8		Wrapping or coarse paper.....	23	6,832	88	1.3	---
27	Clothing and furnishings, men's and boys'.....	12	25,563	315	1.2	.2		Paper products such as bags, boxes, cups, dishes, etc.....	63	9,893	153	1.5	---
32	Shoes and other footwear.....	5	15,281	111	.8	.1		Not analyzed in detail.....	18	1,400	29	2.1	---
38	Automotive supplies.....	4	4,666	110	2.4	.1							
37	Drugs and drug sundries.....	17	40,707	146	.4	.1							
39	Oils, vegetable.....	9	27,822	122	.4	.1							
41	Soaps.....	64	104,737	8,688	8.3	6.5							
	Toilet soaps.....	53	99,361	2,387	2.4	---							
	Other soaps.....	54	92,974	5,681	8.1	---							
	Not analyzed in detail.....	8	5,142	638	12.4	---							
42	Other chemicals and related products.....	15	47,258	993	2.1	.7							
50	Hardware.....	9	20,989	350	1.7	.3							
78	Petroleum and its products.....	5	8,872	527	4.8	.2							

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8A.—COMMODITY SALES, BY KINDS OF BUSINESS—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

UNITED STATES
SUMMARY

Commodity No.	KIND OF BUSINESS AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
GROCERIES (GENERAL LINE) TRADE—Con.							GROCERIES AND FOODS (SPECIALTY LINES) TRADES—Con.						
Cash-and-carry Depots—Groceries—Con.							Canned Foods Trade—Con.						
89	Tobacco products.....	271	\$35,958	\$5,882	18.4	14.7	81	Paper and products (except stationary and wallpaper).....	12	\$1,407	\$111	7.9	.1
	Cigars.....	142	22,917	810	3.5	---	89	Tobacco products.....	13	2,780	241	8.7	.2
	Cigarettee.....	251	33,668	3,195	9.5	---		All other commodities.....	---	---	4,239	---	3.6
	Other tobacco products.....	212	30,291	1,516	5.0	---	Coffee, Tea, and Spices Trade						
	Not analyzed in detail.....	19	2,155	361	16.8	---	All establishments..... 703						
	All other commodities.....	---	---	1,165	---	2.8	Sales..... \$173,980,000						
GROCERIES AND FOODS (SPECIALTY LINES) TRADES							Commodity coverage... 91.4 percent						
Breakfast Cereals Trade							Total analyzed..... 676 159,061 159,061 --- 100.0						
All establishments..... 34							03 Canned foods..... 20 4,664 634 15.6 .4						
Sales..... \$22,078,000							04 Coffee..... 603 129,833 109,533 84.4 68.9						
Commodity coverage... 99.6 percent							Green..... 105 68,433 47,390 69.3 ---						
	Total analyzed.....	33	21,989	21,989	---	100.0	Roasted..... 516 75,517 53,562 70.9 ---						
11	Groceries (except as listed).....	33	21,989	21,960	99.9	99.9	Not analyzed in detail..... 39 9,209 8,581 93.2 ---						
	Breakfast cereals.....	33	21,989	21,937	99.8	---	05 Confectionery and ice cream..... 17 2,015 106 5.3 .1						
	Other.....	---	---	23	---	---	11 Groceries (except as listed)..... 404 91,222 46,693 51.2 29.4						
	All other commodities.....	---	---	29	---	.1	Breakfast cereals..... 8 579 36 6.2 ---						
Canned Foods Trade							Nuts (all kinds)..... 32 2,621 206 7.9 ---						
All establishments..... 430							Butter substitutes..... 2 1,252 162 12.9 ---						
Sales..... \$111,537,000							Pickles, preserves, and sauces..... 24 6,872 328 4.8 ---						
Commodity coverage... 97.8 percent							Rice, polished..... 12 5,592 163 2.9 ---						
	Total analyzed.....	417	109,114	109,114	---	100.0	Tea..... 284 76,298 29,503 58.7 ---						
00	Bakery products.....	24	5,157	198	3.8	.2	Other..... 67 15,517 1,378 8.9 ---						
01	Beer and other malt liquors.....	5	1,596	191	12.0	.2	Not analyzed in detail..... 25 1,043 254 24.4 ---						
02	Butter and cheese.....	34	8,814	903	10.2	.8	14 Sugar..... 9 2,024 421 20.8 .3						
03	Canned foods.....	417	109,114	85,254	78.1	78.1	16 Other food and related products..... 13 4,482 157 3.5 .1						
	Canned fruits.....	221	55,689	14,420	25.9	---	All other commodities..... --- --- 1,517 --- .8						
	Canned vegetables.....	242	55,723	19,133	34.3	---	Coffee Roasting and Spice Grinding Trade						
	Canned fish and sea foods.....	191	60,907	17,183	28.2	---	All establishments..... 306						
	Canned meats.....	131	53,802	18,867	31.4	---	Sales..... \$136,988,000						
	Canned milk.....	119	32,821	4,731	14.4	---	Commodity coverage... 83.3 percent						
	Other canned foods.....	158	38,892	4,630	12.6	---	Total analyzed..... 298 114,115 114,115 --- 100.0						
	Not analyzed in detail.....	56	11,428	8,290	72.8	---	02 Butter and cheese..... 5 1,482 193 13.0 .2						
04	Coffee.....	100	31,779	2,159	8.8	2.0	03 Canned foods..... 12 1,382 229 16.8 .2						
	Green.....	10	3,991	142	3.6	---	04 Coffee..... 293 106,450 97,043 91.2 85.0						
	Roasted.....	85	28,687	1,773	8.2	---	Green..... 32 11,793 1,953 18.8 ---						
	Not analyzed in detail.....	11	2,492	244	9.8	---	Roasted..... 280 101,798 91,607 90.0 ---						
05	Confectionery and ice cream.....	38	12,375	508	4.1	.5	Not analyzed in detail..... 10 4,483 3,483 77.7 ---						
08	Dairy and poultry products (except butter and cheese).....	12	5,194	385	7.4	.4	05 Confectionery and ice cream..... 6 724 124 17.1 .1						
07	Fish and sea foods (except canned).....	18	11,645	1,502	12.9	1.4	11 Groceries (except as listed)..... 176 81,789 15,433 25.0 13.5						
06	Flour.....	41	8,787	391	4.4	.4	Extracts and spices..... 72 15,221 1,560 10.2 ---						
09	Fruits and vegetable, fresh.....	13	1,908	328	17.2	.3	Nuts (all kinds)..... 15 4,397 150 3.4 ---						
11	Groceries (except as listed).....	182	44,714	6,103	13.6	5.8	Pickles, preserves, and sauces..... 11 1,075 60 5.8 ---						
	Breakfast cereals.....	65	23,273	604	2.6	---	Rice, polished..... 10 8,743 263 3.9 ---						
	Extracts and spices.....	65	28,409	429	1.5	---	Tea..... 151 60,432 12,387 20.5 ---						
	Lard substitutes and cooking fats.....	42	17,029	285	1.7	---	Other..... --- --- 931 --- ---						
	Nuts (all kinds).....	27	10,458	100	1.0	---	Not analyzed in detail..... 5 315 82 28.0 ---						
	Butter substitutes.....	13	8,773	72	1.1	---	18 Other food and related products..... 12 5,242 333 8.4 .3						
	Pickles, preserves, and sauces.....	83	29,372	1,982	8.7	---	All other commodities..... --- --- 760 --- .7						
	Rice, polished.....	57	23,997	425	1.8	---	Confectionery Trade						
	Teas.....	57	25,209	500	2.0	---	All establishments..... 2,089						
	Other.....	46	14,881	1,427	9.8	---	Sales..... \$132,682,000						
	Not analyzed in detail.....	20	1,890	279	14.8	---	Commodity coverage... 95.8 percent						
12	Meats and meat products.....	29	8,996	511	5.7	.5	Total analyzed..... 2,047 127,187 127,187 --- 100.0						
13	Soft drinks.....	13	7,509	448	8.0	.4	00 Bakery products..... 60 3,638 235 7.8 .2						
14	Sugar.....	85	19,644	3,022	15.4	2.8	01 Beer and other malt liquors..... 18 2,770 883 23.9 .5						
15	Wines and liquors.....	5	3,115	985	31.0	.9	03 Canned foods..... 31 2,473 150 6.1 .1						
18	Other food and related products.....	15	5,067	999	19.5	.9							
18	Fats.....	11	5,262	297	5.8	.3							
20	Hides, skins, and raw furs.....	2	9,900	165	1.7	.2							
41	Soaps.....	18	2,647	208	7.8	.2							

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS

TABLE 8A.—COMMODITY SALES, BY KINDS OF BUSINESS—Continued

UNITED STATES SUMMARY

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
GROCERIES AND FOODS (SPECIALTY LINES) TRADES—Con.							GROCERIES AND FOODS (SPECIALTY LINES) TRADES—Con.						
Confectionery Trade—Con.							Flour Trade—Con.						
04	Coffee, roasted.....	22	\$1,716	\$178	10.4	.1	14	Sugar.....	34	\$6,204	\$766	12.3	1.7
05	Confectionery and ice cream.....	2,035	126,273	109,441	88.7	86.1	16	Other food and related products.....	16	1,928	123	6.4	.3
	Candy.....	1,760	108,063	76,147	70.5	---	18	Feed.....	133	13,640	3,199	23.5	7.1
	Chewing gum.....	1,089	80,344	9,425	11.7	---	19	Grain.....	39	4,299	516	12.0	1.1
	Ice cream and ices.....	133	6,426	3,357	52.2	---	22	Seeds.....	17	2,378	198	8.3	.4
	Other confectionery.....	575	45,612	9,974	21.9	---	73	Coal and coke.....	7	878	83	9.5	.2
	Not analyzed in detail.....	129	12,503	10,538	84.3	---	90	Fertilizer and fertilizer materials.....	7	1,340	97	7.2	.2
06	Dairy and poultry products (except butter and cheese).....	11	1,481	921	62.2	.7		All other commodities.....	---	---	561	---	1.4
09	Fruits and vegetables, fresh.....	10	685	148	21.6	.1	Meats and Provisions Trade						
11	Groceries (except as listed).....	116	7,651	849	11.1	.7	All establishments..... 2,552						
	Nuts (all kinds).....	59	4,573	393	8.6	---	Sales..... \$519,593,000						
	Other.....	---	---	458	---	---	Commodity coverage... 98.0 percent						
13	Soft drinks.....	91	7,645	1,109	14.5	.9	Total analyzed..... 2,480 508,981 508,981 --- 100.0						
15	Wines and liquors.....	4	1,311	381	29.1	.3	00	Bakery products.....	47	6,845	373	5.4	.1
16	Other food and related products.....	16	832	175	21.0	.1	01	Beer and other malt liquors.....	13	4,052	688	18.5	.1
30	Notions.....	23	1,405	126	9.0	.0	02	Butter and cheese.....	315	96,676	6,190	6.4	1.2
37	Drugs and drug sundries.....	70	6,590	349	5.3	.1	03	Canned foods.....	273	79,324	4,219	5.3	.8
81	Paper and products (except stationery and wallpaper).....	118	12,238	1,128	9.2	.9	06	Dairy and poultry products (except butter and cheese).....	434	140,589	18,335	13.0	3.6
83	Stationery and supplies.....	49	4,700	221	4.7	.2		Eggs.....	223	83,512	3,859	4.6	---
88	Cameras and supplies.....	5	917	45	4.9	(1)		Milk and cream, fluid.....	18	2,930	35	1.2	---
89	Tobacco products.....	373	34,718	9,425	27.1	7.4		Poultry.....	320	118,561	13,819	11.6	---
	Cigars.....	261	24,114	2,164	9.0	---		Other.....	15	8,742	452	5.2	---
	Cigarettes.....	199	20,188	4,533	22.5	---		Not analyzed in detail.....	32	3,386	170	5.0	---
	Other tobacco products.....	146	15,734	1,435	9.1	---	09	Fruits and vegetables, fresh.....	75	14,583	1,018	7.0	.2
	Not analyzed in detail.....	39	4,232	1,293	30.6	---	10	Fruits and vegetables, frozen.....	27	17,901	894	5.0	.2
	All other commodities.....	---	---	1,573	---	1.3	11	Groceries (except as listed).....	176	44,661	2,387	5.3	.5
Fish and Sea Foods Trade							Breakfast cereals.....						
All establishments..... 1,182							13 2,866						
Sales..... \$131,248,000							Extracts and spices..... 11 2,022						
Commodity coverage... 98.4 percent							Lard substitutes and cooking fats..... 68 25,660						
Total analyzed..... 1,168 129,212 129,212 --- 100.0							Nuts (all kinds)..... 5 1,149						
03	Canned foods.....	38	9,418	1,796	19.1	1.4	Butter substitutes..... 29 13,834						
06	Dairy and poultry products (except butter and cheese).....	25	2,818	431	15.3	.3	Pickles, preserves, and sauces..... 45 15,848						
07	Fish and sea foods (except canned).....	1,168	129,212	123,540	95.6	95.6	Rice, polished..... 7 1,285						
	Fresh fish.....	841	89,913	64,370	71.6	---	Teas..... 8 1,143						
	Cured and processed fish.....	288	45,313	13,502	29.8	---	Other..... 19 3,591						
	Frozen fish.....	372	62,462	15,745	25.2	---	Not analyzed in detail..... 48 5,700						
	Other sea foods.....	457	49,143	15,214	31.0	---	12 Meats and meat products..... 2,480 508,981 465,617 91.5 91.5						
	Not analyzed in detail.....	69	14,747	14,709	99.7	---	Lard..... 615 159,596 9,503 6.0 ---						
09	Fruits and vegetables, fresh.....	11	691	151	21.9	.1	Meats, fresh..... 1,934 428,518 330,750 77.2 ---						
10	Fruits and vegetables, frozen.....	16	4,098	385	9.4	.3	Meats, cured or smoked..... 1,354 283,578 69,274 24.4 ---						
11	Groceries (miscellaneous).....	14	4,487	954	21.4	.7	Other (including game)..... 286 59,166 13,674 23.1 ---						
12	Meats and meat products.....	13	2,851	1,283	45.0	1.0	Not analyzed in detail..... 252 45,323 42,416 93.8 ---						
78	Petroleum and its products.....	9	871	128	14.7	.1	14 Sugar..... 27 6,153 634 10.3 .1						
	All other commodities.....	---	---	544	---	.5	15 Wine and liquors..... 6 3,173 763 24.0 .1						
Flour Trade							Other Food and Grocery Specialties Trades						
All establishments..... 323							All establishments..... 4,394						
Sales..... \$45,830,000							Sales..... \$609,650,000						
Commodity coverage... 98.2 percent							Commodity coverage... 85.0 percent						
Total analyzed..... 311 45,022 45,022 --- 100.0							Total analyzed..... 3,991 518,105 518,105 --- 100.0						
00	Bakery products.....	5	853	34	4.0	.1	00	Bakery products.....	738	52,392	22,060	42.1	4.3
01	Beer and other malt liquors.....	2	309	65	21.0	.1	01	Beer and other malt liquors.....	142	28,465	6,214	21.8	1.2
02	Butter and cheese.....	4	508	58	11.4	.1	02	Butter and cheese.....	448	75,959	15,525	20.4	3.0
03	Canned foods.....	32	8,470	362	5.6	.8	03	Canned foods.....	1,067	200,724	46,713	23.3	9.0
04	Coffee, roasted.....	3	1,736	92	5.3	.2		Canned fruits.....	582	117,529	10,911	9.3	---
05	Confectionery and ice cream.....	5	975	47	4.8	.1		Canned vegetables.....	621	106,942	12,792	12.0	---
08	Flour.....	311	45,022	37,610	83.5	83.5		Canned fish and sea foods.....	437	87,853	4,814	5.5	---
11	Groceries (except as listed).....	48	10,643	1,211	11.4	2.7		Canned meats.....	339	64,301	2,685	4.2	---
	Breakfast cereals.....	18	3,607	123	3.4	---		Canned milk.....	363	88,120	5,406	8.1	---
	Lard substitutes and cooking fats.....	22	4,815	558	11.3	---		Other canned foods.....	342	69,332	4,666	6.7	---
	Butter substitutes.....	4	1,195	124	10.4	---		Not analyzed in detail.....	134	28,333	5,439	19.2	---
	Other.....	---	---	408	---	---							

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

1 Less than one-tenth of one percent.

WHOLESALE TRADE: 1939

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SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8A.—COMMODITY SALES, BY KINDS OF BUSINESS—Continued

UNITED STATES
SUMMARY

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
GROCERIES AND FOODS (SPECIALTY LINES) TRADES—Con.							HARDWARE TRADES						
	Other Food and Grocery Specialties Trades—Con.							General-line Hardware Wholesalers (With Industrial Department)					
04	Coffee.....	495	\$98,505	\$9,382	9.7	1.8		All establishments.....	409				
	Green.....	40	13,873	735	5.4	---		Sales.....	\$396,746,000				
	Roasted.....	413	76,716	7,314	9.5	---		Commodity coverage.....	82.8 percent				
	Not analyzed in detail.....	64	16,358	1,333	8.2	---		Total analyzed.....	359	\$328,673	\$328,673	---	100.0
05	Confectionery and ice cream.....	554	78,995	8,183	10.4	1.6	22	Seeds.....	14	6,138	197	3.2	.1
	Candy.....	382	50,114	4,207	8.4	---	27	Clothing and furnishings, men's and boys'.....	24	59,915	230	4	.1
	Chewing gum.....	151	21,206	529	2.5	---	31	Piece goods.....	5	14,671	425	2.9	.1
	Ice cream and ices.....	9	2,518	262	10.4	---	35	Automobiles and other motor vehicles.....	11	12,073	321	2.7	.1
	Other confectionery.....	153	22,025	1,725	7.8	---	36	Automotive supplies.....	150	217,413	10,450	4.8	3.2
	Not analyzed in detail.....	67	13,839	1,460	10.5	---		Batteries.....	66	147,558	508	3	---
06	Dairy and poultry products (except butter and cheese).....	175	29,880	2,801	9.4	.5		Automotive accessories.....	77	152,853	3,147	2.1	---
	Eggs.....	115	20,624	1,522	7.4	---		Automotive parts.....	38	70,470	1,337	1.9	---
	Milk and cream, fluid.....	23	2,256	121	5.4	---		Tires and tubes.....	101	189,507	3,506	1.9	---
	Poultry.....	36	5,049	618	12.2	---		Not analyzed in detail.....	10	16,283	1,952	12.0	---
	Other.....	24	4,387	297	6.8	---	38	Chemicals, industrial and heavy.....	17	23,608	246	1.0	.1
	Not analyzed in detail.....	26	4,038	243	6.0	---	39	Oils, vegetable.....	58	61,877	382	6	.1
07	Fish and sea foods (except canned).....	168	24,461	1,458	5.9	.3	40	Paints and varnishes.....	19	230,344	9,103	4.0	2.8
	Fresh fish.....	20	3,278	166	5.1	---	42	Other chemicals and related products.....	23	22,690	783	3.5	---
	Cured and processed fish.....	116	17,494	869	5.0	---	43	Wiring supplies and electrical construction materials.....	184	241,983	9,901	4.1	3.0
	Frozen fish.....	13	1,838	78	4.2	---		Interior.....	129	193,998	4,152	2.1	---
	Other sea foods.....	30	4,762	213	4.5	---		Outside.....	47	105,782	1,300	1.2	---
	Not analyzed in detail.....	13	2,136	112	5.2	---		Lighting fixtures.....	55	123,447	649	5	---
08	Flour.....	427	75,594	12,774	16.9	2.5		Incandescent lamps.....	136	201,899	1,916	9	---
09	Fruite and vegetables, fresh.....	180	31,463	6,566	20.9	1.3		Not analyzed in detail.....	25	28,581	1,884	6.6	---
	Fresh fruits.....	104	16,661	1,879	11.3	---	44	Electrical apparatus and equipment.....	30	64,054	1,026	1.6	.3
	Fresh vegetables.....	123	19,821	2,803	14.1	---	45	Radios, appliances, and specialties.....	184	239,978	13,334	5.6	4.1
	Not analyzed in detail.....	32	7,586	1,884	24.8	---		Radios, parts, and accessories.....	99	178,100	3,877	2.2	---
10	Fruite and vegetables, frozen.....	49	20,398	2,472	12.1	.5		Electric household refrigerators.....	79	151,949	3,052	2.0	---
11	Groceries (except as listed).....	2,452	371,233	185,494	50.0	35.8		Electric washing machines.....	93	175,954	1,332	8	---
	Breakfast cereals.....	507	50,308	3,166	6.3	---		Other electrical appliances.....	133	197,323	3,826	1.9	---
	Extracts and spices.....	559	114,498	9,942	8.7	---		Not analyzed in detail.....	14	27,397	1,247	4.6	---
	Lard substitutes and cooking fats.....	357	79,515	7,949	10.0	---	46	China, glassware, and crockery.....	87	149,018	1,748	1.2	.5
	Nuts (all kinds).....	536	107,278	38,828	36.2	---	47	Furniture, wooden and metal.....	31	81,965	3,077	3.8	.9
	Butter substitutes.....	233	59,358	6,012	10.1	---		Household furniture.....	24	63,081	1,932	3.1	---
	Pickles, preserves, and sauces.....	852	136,362	15,139	11.1	---		Office and store furniture, wooden.....	3	20,192	27	1	---
	Rice, polished.....	280	63,117	5,230	8.3	---		Office and store furniture, metal.....	4	21,502	10	---	---
	Tea.....	277	68,797	2,029	3.0	---		Not analyzed in detail.....	6	18,089	1,108	6.1	---
	Other.....	1,130	178,520	77,185	43.2	---	48	House furnishings.....	104	180,505	8,645	4.8	2.6
	Not analyzed in detail.....	239	43,441	20,014	46.1	---		Carpet and rugs.....	8	31,725	804	1.9	---
12	Meats and meat products.....	366	52,810	7,075	13.4	1.4		Linoleum, felt base, etc.....	72	138,531	3,352	2.4	---
	Lard.....	134	23,660	1,065	4.5	---		Other house furnishings.....	57	119,503	4,220	3.5	---
	Meats, fresh or smoked.....	83	9,728	1,816	18.7	---		Not analyzed in detail.....	6	6,618	489	7.1	---
	Meats, cured or smoked.....	202	27,656	2,600	9.4	---	50	Hardware.....	359	328,673	131,626	40.0	40.0
	Other (including game).....	24	2,852	261	9.2	---		Builders' hardware.....	253	255,749	17,056	6.7	---
	Not analyzed in detail.....	46	9,277	1,333	14.4	---		Heavy hardware.....	269	248,095	28,506	11.5	---
13	Soft drinks.....	703	40,209	21,064	52.4	4.1		Bolts, nuts, rivets, and screws.....	278	255,621	8,862	3.4	---
14	Sugar.....	554	178,133	92,807	52.1	17.9		Shelf or light hardware.....	249	116,290	16,764	7.8	---
15	Wines and liquors.....	66	18,844	5,101	16.5	.8		Tools and cutlery.....	262	254,804	15,197	6.0	---
16	Other related food products.....	530	75,272	32,634	43.4	6.3		Wire screening.....	218	232,039	4,598	2.0	---
18	Feed.....	182	22,772	4,780	21.0	.9		Other.....	209	211,927	14,853	7.0	---
19	Grain.....	97	18,690	2,109	11.3	.4		Not analyzed in detail.....	44	48,124	25,992	56.4	---
20	Hides, skins, and raw furs.....	11	4,948	1,030	20.8	.2	51	Plumbing, heating, and air conditioning.....	243	274,124	21,337	7.8	6.5
22	Seeds.....	39	8,012	531	6.6	.1		Air-conditioning equipment.....	22	45,340	226	5	---
26	Other farm products—raw materials.....	82	20,473	2,288	11.2	.4		Gas appliances and supplies.....	47	54,760	732	1.3	---
37	Drugs and drug sundries.....	94	18,929	1,743	9.2	.3		Oil burners.....	31	53,554	349	7	---
39	Oils, vegetable.....	90	20,308	1,881	9.3	.4		Oil burner-furnace combinations.....	11	9,483	98	1.0	---
	Cottonseed, linned, etc.....	62	12,429	1,583	11.1	---		Pipe fittings, valves, brass goods, etc.....	180	206,254	4,720	2.3	---
	Essential oils.....	25	7,874	416	5.3	---		Plumbing fixtures, equip, and sple.....	105	155,309	4,061	2.6	---
	Not analyzed in detail.....	10	1,729	82	4.7	---		Stoves, ranges, furnaces (except gas and electric).....	150	189,512	7,271	3.8	---
41	Soaps.....	164	23,672	4,687	19.7	.9		Not analyzed in detail.....	22	32,004	3,660	12.1	---
	Toilet soaps.....	81	16,914	2,815	16.6	---	52	Sporting goods.....	172	237,215	24,315	10.3	7.4
	Other soaps.....	112	15,752	1,538	9.8	---	53	Toys and games.....	53	122,860	1,937	1.6	.6
	Not analyzed in detail.....	28	2,888	314	10.9	---	55	Farm and garden machinery and equipment.....	164	184,837	7,614	4.1	2.3
42	Other chemicals and related products.....	51	13,005	1,619	12.4	.3		Dairy equipment and supplies.....	46	72,483	907	1.3	---
46	China, glassware, and crockery.....	37	5,575	398	7.1	.1		Farm machinery and equipment.....	96	105,988	3,149	3.0	---
50	Hardware.....	43	11,103	578	5.2	.1		Garden equipment and supplies.....	103	124,106	2,905	2.3	---
56	Industrial equipment and supplies.....	37	12,005	1,349	11.2	.4		Not analyzed in detail.....	15	21,202	653	3.1	---
	Rope, cordage, and twine.....	24	7,873	824	6.7	---							
	All other.....	---	---	---	---	---							
66	Iron and steel—wire and wire products.....	23	5,330	270	5.1	.1							
81	Paper and products (except stationery and wallpaper).....	143	21,043	1,538	7.3	.3							
89	Tobacco products.....	133	32,908	7,597	23.1	1.5							
90	Fertilizer and fertilizer materials.....	25	5,929	407	6.9	.1							
	All other commodities.....	---	---	8,728	---	1.3							
	Service receipts.....	20	5,566	281	5.2	.1							

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8A.—COMMODITY SALES, BY KINDS OF BUSINESS—Continued

UNITED STATES
SUMMARY

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
HARDWARE TRADES—Con.							HARDWARE TRADES—Con.						
	General-line Hardware Wholesalers (With Industrial Department)—Con.							General-line Hardware Wholesalers (With Industrial Department)—Con.					
58	Industrial equipment and supplies.....	269	\$252,108	\$15,729	6.2	4.8	68	Lead (metallic) and zinc.....	40	\$69,687	\$249	.4	.1
	Belting, hose, packing, etc.....	161	186,161	2,535	1.4	---	69	Other non-ferrous metals (except precious).....	11	29,841	156	.5	(1)
	Mechanical power transmission equip.....	66	74,286	913	1.2	---	70	Brick, tile, and terra cotta.....	31	31,564	288	.9	.1
	Printing equipment and supplies (except paper).....	5	4,304	126	2.9	---	72	Cement, lime, plaster, and stucco.....	41	37,212	849	2.3	.3
	Metal-working tools.....	149	189,371	3,785	2.0	---	75	Glass—sheet and containers.....	88	124,683	976	.8	.3
	Materials-handling equipment.....	68	61,755	464	.8	---	75	Sheet glass.....	75	105,152	853	.8	---
	Rope, cordage, and twine.....	180	219,469	2,649	1.2	---		Glass containers.....	13	14,522	46	.3	---
	Other industrial equipment.....	72	76,544	3,002	3.9	---		Not analyzed in detail.....	9	14,877	77	.5	---
	Not analyzed in detail.....	14	12,018	2,255	18.8	---	76	Petroleum and its products.....	27	52,069	847	1.6	.3
57	Industrial machinery.....	95	89,771	3,408	3.8	1.0	81	Paper and products (except stationery and wallpaper).....	42	71,139	484	.7	.1
	Construction machinery (except road-building).....	11	18,794	209	1.1	---	84	Planing-mill products.....	7	15,228	428	2.8	.1
	Road-building machinery.....	15	17,000	231	1.4	---	87	Building materials (except as listed).....	117	155,107	5,131	3.3	1.6
	Machine tools (power-driven).....	69	72,398	938	1.3	---	90	Fertilizer and fertilizer materials.....	28	52,211	287	.5	.1
	Mining, quarrying, etc.....	25	34,034	697	2.0	---	91	Jewelry, silverware, etc.....	68	129,752	1,351	1.0	.4
	Oil-well and oil-refining.....	4	8,321	473	5.7	---	94	Luggage, saddlery, harness, etc.....	57	116,840	1,614	1.4	.5
	Power-plant machinery (except electrical).....	5	8,873	334	3.8	---		All other commodities.....	57		4,333	---	1.4
	Other industrial machinery.....	13	13,967	374	2.7	---							
	Not analyzed in detail.....	4	2,364	152	6.4	---							
58	Office and store equipment and spls.....	51	84,193	686	.8	.2		General-line Hardware Wholesalers (Without Industrial Department)					
62	Building metal work.....	135	146,755	4,730	3.2	1.4		All establishments.....	363				
	Fire escapes, elevator cages, etc.....	2	966	5	.5	---		Sales.....	\$142,794,000				
	Ventilators and air-conditioning ducts.....	9	17,915	26	.1	---		Commodity coverage.....	92.6 percent				
	Metal roofing and siding.....	119	133,266	3,695	2.8	---		Total analyzed.....	337	132,289	132,289	---	100.0
	Metal storage tanks, etc.....	26	29,685	146	.5	---	32	Shoes and other footwear.....	3	3,008	192	6.4	.1
	Fabricated structural work.....	4	7,942	65	.8	---	36	Automotive supplies.....	75	48,595	4,387	9.0	5.3
	Metal lath.....	36	56,168	316	.6	---		Batteries.....	31	22,054	242	1.1	---
	Other building metal work.....	21	24,477	148	.6	---		Automotive accessories.....	38	24,704	1,202	4.9	---
	Not analyzed in detail.....	6	2,981	329	11.0	---		Automotive parts.....	26	13,017	645	5.0	---
63	Copper and products.....	71	73,823	914	1.2	.3		Tires and tubes.....	45	27,952	878	3.1	---
64	Iron and steel products—semi-finished.....	33	33,016	841	2.5	.3		Not analyzed in detail.....	9	11,580	1,422	12.3	---
	Pig iron.....	6	9,851	40	.4	---	40	Paints and varnishes.....	116	51,772	2,402	4.6	1.8
	Ingots, blooms, billets, and slabs.....	2	2,966	43	1.4	---	45	Wiring supplies and electrical construction materials.....	92	50,496	2,518	5.0	1.9
	Sheet and tin-plate bars.....	8	11,743	109	.9	---		Interior.....	54	27,918	979	3.5	---
	Wire rods.....	10	12,716	374	2.9	---		Outside.....	12	6,234	104	1.7	---
	Rough castings and foundry products.....	6	4,180	22	.5	---		Lighting fixtures.....	20	16,037	340	2.1	---
	Forgings.....	3	1,686	12	.7	---		Incandescent lamps.....	67	39,913	556	1.4	---
	Other.....	3	824	42	4.5	---		Not analyzed in detail.....	11	7,093	559	7.8	---
65	Iron and steel products—flat.....	168	202,803	9,573	4.7	2.9	45	Radios, appliances, and specialties.....	98	68,058	5,578	8.2	4.2
	Plate.....	41	59,635	932	1.6	---		Radios, parts, and accessories.....	54	44,995	1,807	4.0	---
	Strip—hot-rolled.....	36	55,123	472	.9	---		Electric household refrigerators.....	35	26,355	972	3.7	---
	Strip—cold-rolled.....	22	27,912	354	1.3	---		Electric washing machines.....	40	36,891	541	1.5	---
	Sheets—continuous-mill.....	27	37,858	665	1.8	---		Other electrical appliances.....	68	46,177	1,585	3.4	---
	Sheets—hand-mill.....	12	15,397	325	2.1	---		Not analyzed in detail.....	7	6,517	673	10.3	---
	Sheets—galvanized or otherwise coated.....	126	183,330	2,979	1.8	---	46	China, glassware, and crockery.....	33	22,059	377	1.7	.3
	Black plate.....	32	56,605	440	.8	---	47	Furniture, wooden and metal.....	16	14,546	1,204	8.3	.9
	Tin plate.....	34	62,352	375	.6	---	48	House furnishings.....	58	54,483	5,769	10.8	4.4
	Other.....	43	64,864	1,720	2.7	---		Carpets and rugs.....	4	1,489	12	.8	---
	Not analyzed in detail.....	13	16,750	1,511	7.8	---		Linoleum, felt base, etc.....	29	22,870	1,556	5.9	---
66	Iron and steel—wire and wire products.....	235	253,150	19,134	7.6	5.8		Other house furnishings.....	35	39,494	3,851	9.8	---
	Woven wire fence.....	155	200,979	2,937	1.5	---		Not analyzed in detail.....	2	3,388	570	18.8	---
	Fence posts and fittings.....	80	150,148	496	.3	---	50	Hardware.....	337	132,289	72,718	55.0	55.0
	Barbed and twisted wire.....	135	206,850	2,483	1.2	---		Builders' hardware.....	230	82,198	8,921	10.9	---
	Nails (including staples and tacks).....	205	223,951	8,469	3.8	---		Heavy hardware.....	178	61,183	8,092	13.2	---
	Wire rope and cable except insulated.....	132	142,367	1,461	1.0	---		Bolts, nuts, rivets, and screws.....	218	68,165	2,576	3.8	---
	Strand, galvanized.....	34	57,456	208	.4	---		Sbelf or light hardware.....	204	57,762	6,689	11.6	---
	Reinforcement mesh.....	21	25,904	121	.5	---		Tools and cutlery.....	210	80,633	8,449	10.5	---
	Drawn wire.....	50	63,973	423	.7	---		Wire screening.....	166	70,408	1,697	2.7	---
	Other.....	43	47,189	627	1.3	---		Other.....	188	57,846	11,153	19.3	---
	Not analyzed in detail.....	18	20,106	1,689	9.4	---		Not analyzed in detail.....	56	34,555	24,941	72.2	---
67	Iron and steel finished products—other than flat and wire.....	170	193,348	9,980	5.2	3.0	51	Plumbing, heating, and air conditioning.....	148	69,072	7,543	10.9	5.7
	Nails, tie plates, splice bars, etc.....	38	54,485	585	1.1	---		Air-conditioning equipment.....	8	4,728	46	1.0	---
	Bars and small shapes except reinforcing.....	81	94,800	2,294	2.4	---		Gas appliances and supplies.....	27	16,278	588	3.8	---
	Concrete reinforcing bars, all types.....	53	81,119	986	1.2	---		Oil burners.....	18	9,752	87	.9	---
	Structural shapes.....	27	41,808	445	1.1	---		Oil burner-furnace combinations.....	5	2,156	36	1.7	---
	Piling and bearing piles.....	4	2,909	22	.8	---		Pipe fittings, valves, brass goods, etc.....	86	31,153	1,433	4.6	---
	Cast-iron pipe.....	62	84,681	1,114	1.3	---		Plumbing fixtures, equip, and spls.....	58	27,698	1,057	3.8	---
	Steel pipe.....	115	132,904	3,319	2.5	---		Stoves, ranges, furnaces (except gas and electric).....	83	45,347	2,554	5.6	---
	Seamless steel tubing.....	22	27,295	280	1.0	---		Not analyzed in detail.....	15	11,882	1,742	14.7	---
	Other.....	21	31,935	507	1.8	---	52	Sporting goods.....	92	62,755	5,910	9.4	4.5
	Not analyzed in detail.....	6	4,601	422	9.2	---							

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

1 Less than one-tenth of one percent.

WHOLESALE TRADE: 1939

SERVICE AND LIMITED-FUNCTION WHOLESALE
TABLE 8A.—COMMODITY SALES, BY KINDS OF BUSINESS—Continued

UNITED STATES
SUMMARY

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
HARDWARE TRADES—Con.							HARDWARE TRADES—Con.						
General-line Hardware Wholesalers (Without Industrial Department)—Con.							Specialty-line Hardware Trades—Con.						
53	Toys and games.....	22	\$18,466	\$757	4.1	.6	55	Farm and garden machinery and equipment.....	11	\$1,797	\$216	12.0	.5
55	Farm and garden machinery and equipm.....	61	32,679	1,629	5.6	1.4	56	Industrial equipment and supplies.....	24	2,512	376	15.0	.6
	Dairy equipment and supplies.....	26	6,501	110	1.7	---	57	Industrial machinery.....	12	2,250	416	18.5	.9
	Farm machinery and equipment.....	45	14,757	1,160	7.9	---		Machine tools (power-driven).....	5	1,520	214	14.1	---
	Garden equipment and supplies.....	46	21,160	503	2.4	---		Other.....	---	---	202	---	---
	Not analyzed in detail.....	6	3,667	56	1.4	---	64	Iron and steel products—semi-finished.....	5	1,909	42	2.2	.1
56	Industrial equipment and supplies.....	115	48,349	1,657	3.6	1.4	65	Iron and steel products—flat.....	12	2,705	246	9.1	.5
	Belting, hose, packing, etc.....	35	12,680	202	1.6	---	66	Iron and steel—wire and wire products.....	18	3,944	597	15.1	1.3
	Mechanical power transmission equipm.....	7	2,026	32	1.6	---	67	Iron and steel finished products—other than flat and wire.....	6	1,299	201	15.5	.4
	Metal-working tools.....	49	16,222	392	2.4	---	60	Lumber—rough, dressed, and finished.....	4	291	99	34.0	.2
	Materials-handling equipment.....	7	3,319	20	.6	---	57	Building materials (except as listed).....	5	733	148	20.2	.3
	Rope, cordage, and twine.....	69	37,176	607	1.6	---	91	Jewelry, silverware, etc.....	9	1,420	335	23.6	.7
	Other.....	---	---	365	---	---	94	Luggage, saddlery, harness, etc.....	9	704	106	15.3	.2
	Not analyzed in detail.....	10	3,932	219	5.6	---		All other commodities.....	---	---	967	---	2.3
57	Industrial machinery.....	24	5,702	137	2.4	.1	JEWELRY TRADES						
58	Office and store equipment and supplies.....	13	9,923	192	1.9	.1	Jewelry (General Line) Trade						
62	Building metal work.....	44	20,337	1,653	8.1	1.2	All establishments..... 195						
63	Copper and products.....	13	11,658	160	1.3	.1	Sales..... \$62,312,000						
65	Iron and steel products—flat.....	58	24,610	1,295	5.3	1.0	Commodity coverage..... 97.2 percent						
	Plates.....	14	4,128	94	2.3	---	Total analyzed..... 191 60,548 60,548 100.0						
	Sheets—continuous-mill.....	11	2,692	69	3.1	---	45	Radios, appliances, and specialties.....	12	9,465	917	9.7	1.5
	Sheets—hand-mill.....	10	710	100	14.1	---	46	China, glassware, and crockery.....	6	6,679	175	2.6	.3
	Sheets—galvanized or otherwise coated.....	49	19,712	828	4.2	---	52	Sporting goods.....	3	1,550	159	10.2	.3
	Other.....	---	---	123	---	---	56	Industrial equipment and supplies.....	4	2,255	246	10.9	.4
	Not analyzed in detail.....	2	1,175	61	5.2	---	91	Jewelry, silverware, etc.....	191	60,548	57,725	95.3	95.3
66	Iron and steel—wire and wire products.....	109	51,062	5,943	11.6	4.5		Clocks and watches.....	127	47,374	18,168	38.4	---
	Woven wire fence.....	71	37,374	1,208	3.2	---		Jewelry.....	144	50,647	14,368	28.4	---
	Fence posts and fittings.....	24	15,522	127	6.6	---		Precious stones and metals.....	124	44,967	9,376	20.9	---
	Barbed and twisted wire.....	49	29,077	446	1.5	---		Silverware and plated ware.....	105	42,887	6,118	14.3	---
	Nails (including staples and tacks).....	91	39,686	2,414	6.1	---		Not analyzed in detail.....	45	9,693	9,693	100.0	---
	Wire rope and cable except insulated.....	22	7,960	64	1.1	---	94	Luggage, saddlery, harness, etc.....	6	2,868	222	7.7	.4
	Strand, galvanized.....	5	2,144	9	.4	---	96	Optical goods (except photographic).....	9	5,546	276	5.0	.5
	Reinforced mesh.....	6	3,347	115	3.4	---		All other commodities.....	---	---	762	---	1.2
	Drawn wire.....	15	6,230	528	6.4	---		Service receipts.....	7	2,579	45	1.7	.1
	Other.....	19	10,422	374	3.6	---	Clocks and Watches Trade						
	Not analyzed in detail.....	7	4,758	636	13.4	---	All establishments..... 176						
67	Iron and steel finished products—other than flat and wire.....	70	28,433	2,120	7.5	1.6	Sales..... \$44,653,000						
72	Cement, lime, plaster, and stucco.....	13	3,205	216	6.7	.2	Commodity coverage..... 97.9 percent						
75	Glass, sheet.....	51	14,860	118	.6	.1	Total analyzed..... 170 43,709 43,709 100.0						
60	Lumber—rough, dressed, and finished.....	2	1,140	574	50.4	.4	91	Jewelry, silverware, etc.....	170	43,709	43,494	99.5	99.5
61	Paper and products (except stationery and wallpaper).....	8	4,397	150	3.4	.1		Clocks and watches.....	183	43,575	41,657	96.1	---
67	Building materials (except as listed).....	48	23,519	1,677	8.0	1.4		Jewelry.....	28	4,190	669	16.0	---
91	Jewelry, silverware, etc.....	32	21,722	281	1.3	.2		Precious stones and metals.....	12	1,861	482	24.8	---
94	Luggage, saddlery, harness, etc.....	19	16,175	1,022	6.3	.6		Silverware and plated ware.....	11	2,847	372	13.1	---
	All other commodities.....	---	---	3,490	---	2.7		Not analyzed in detail.....	6	134	134	100.0	---
								All other commodities.....	---	---	215	---	.5
Specialty-line Hardware Trades							Diamonds and Other Precious Stones Trade						
All establishments..... 571							All establishments..... 427						
Sales..... \$52,460,000							Sales..... \$46,673,000						
Commodity coverage..... 87.0 percent							Commodity coverage..... 98.1 percent						
Total analyzed..... 533 45,662 45,662 100.0							Total analyzed..... 412 45,973 45,973 100.0						
36	Automotive supplies.....	10	1,894	269	14.2	.6	91	Jewelry, silverware, etc.....	412	45,973	45,937	99.9	99.9
40	Paints and varnishes.....	23	2,994	393	13.1	.9		Clocks and watches.....	12	621	45	7.2	---
43	Wiring supplies and electrical construction materials.....	18	2,274	187	8.2	.4		Jewelry.....	30	2,705	911	33.7	---
45	Radios, appliances, and specialties.....	12	1,777	106	6.1	.2		Precious stones and metals.....	395	42,757	42,086	98.4	---
46	China, glassware, and crockery.....	7	391	129	33.0	.3		Silverware and plated ware.....	4	139	6	4.3	---
48	House furnishings.....	18	2,617	379	14.5	.6		Not analyzed in detail.....	15	2,909	2,909	100.0	---
50	Hardware.....	513	43,353	39,497	91.1	66.5		All other commodities.....	---	---	36	---	.1
	Builders' hardware.....	125	10,879	6,677	61.4	---	Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.						
	Heavy hardware.....	72	9,517	5,914	62.1	---	Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.						
	Bolts, nuts, rivets, and screws.....	111	11,550	4,786	41.5	---	430955 O - 42 - 3						
	Shell or light hardware.....	97	10,324	3,320	32.2	---							
	Tools and cutlery.....	123	10,602	5,366	50.6	---							
	Wire screening.....	17	2,033	344	16.9	---							
	Other.....	179	14,889	11,066	74.3	---							
	Not analyzed in detail.....	24	2,275	1,994	87.6	---							
51	Plumbing, heating, and air conditioning.....	34	3,795	675	17.6	1.5							
52	Sporting goods.....	13	3,058	274	9.0	.6							

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALEERS
TABLE 8A.—COMMODITY SALES, BY KINDS OF BUSINESS—Continued

UNITED STATES
SUMMARY

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
JEWELRY TRADES—Con.							LUMBER AND CONSTRUCTION MATERIALS TRADES—Con.						
All Other Jewelry Trades All establishments..... 1,005 Sales..... \$80,216,000 Commodity coverage... 97.4 percent Total analyzed..... 980 \$78,157 \$78,157 --- 100.0							Builders' Supplies (General Line) Trade—Con. 75 Glass, sheet..... 61 \$18,949 \$714 3.8 1.2 76 Petroleum and its products..... 3 2,584 78 3.0 .1 77 Sand, gravel, and crushed stone..... 55 19,568 1,963 10.1 3.3 80 Lumber—rough, dressed, and finished..... 103 43,108 14,590 53.8 24.7 84 Planing-mill products..... 82 32,574 6,859 21.1 11.6 86 Boats—motor, sail, and steam..... 3 1,518 176 11.6 .5 87 Building materials (except as listed)..... 139 53,056 13,570 25.6 23.0 All other commodities..... --- --- 1,224 --- 2.2						
27 Clothing and furnishings, men's and boys'..... 5 298 65 21.8 .1 28 Clothing and accessories, women's and children's..... 4 355 74 20.8 .1 45 Radios, appliances, and specialties..... 20 5,312 846 15.9 1.1 48 House furnishings..... 5 501 112 22.4 .1 52 Sporting goods..... 5 641 66 10.3 .1 56 Industrial equipment and supplies..... 7 826 237 28.7 .3 91 Jewelry, silverware, etc..... 964 76,369 72,763 95.3 93.1 Clocks and watches..... 202 16,579 4,239 25.6 --- Jewelry..... 492 28,892 19,776 68.4 --- Precious stones and metals..... 261 18,444 11,114 60.3 --- Silverware and plated ware..... 134 16,042 7,820 48.7 --- Not analyzed in detail..... 367 30,074 29,814 99.1 --- 94 Luggage, saddlery, harness, etc..... 15 1,823 425 23.3 .5 96 Optical goods (except photographic)..... 6 1,180 206 17.5 .3 98 Second-hand merchandise..... 8 65 61 93.8 .8 All other commodities..... --- --- 3,208 --- 4.1 Service receipts..... 19 1,615 94 5.8 .1							Lumber Trade All establishments..... 1,236 Sales..... \$376,222,000 Commodity coverage... 92.2 percent Total analyzed..... 1,174 343,747 343,747 --- 100.0 50 Hardware..... 57 14,242 372 2.6 .1 72 Cement, lime, plaster, and stucco..... 38 12,993 535 4.1 .2 73 Coal and coke..... 15 3,605 363 10.1 .1 79 Logs, ties, pulpwood, etc..... 65 12,578 2,517 20.0 .7 80 Lumber—rough, dressed, and finished..... 1,174 343,747 354,115 95.8 95.8 84 Planing-mill products..... 37 12,492 2,553 20.3 .7 87 Building materials (except as listed)..... 85 29,157 4,161 14.3 1.2 All other commodities..... --- --- 4,151 --- 1.2						
LUMBER AND CONSTRUCTION MATERIALS TRADES							Lumber and Millwork Trade						
Builders' Supplies (General Line) Trade All establishments..... 189 Sales..... \$67,775,000 Commodity coverage... 87.2 percent Total analyzed..... 165 59,121 59,121 --- 100.0							Millwork Trade All establishments..... 280 Sales..... \$59,012,000 Commodity coverage... 98.7 percent Total analyzed..... 266 58,253 58,253 --- 100.0						
40 Paints and varnishes..... 58 16,652 670 4.0 1.1 43 Wiring supplies and electrical construction materials..... 3 658 69 10.5 .1 48 House furnishings..... 3 973 126 12.9 .2 50 Hardware..... 87 30,034 1,904 6.3 3.2 51 Plumbing, heating, and air conditioning..... 26 4,490 585 13.0 1.0 62 Building metal work..... 73 28,090 2,013 7.2 3.4 Metal roofing and siding..... 45 15,500 891 5.7 --- Fabricated structural work..... 11 2,987 128 4.3 --- Metal lath..... 53 23,880 528 2.2 --- Other..... --- --- 446 --- --- Not analyzed in detail..... 3 637 20 3.1 --- 63 Copper and products..... 10 2,323 62 2.7 .1 64 Iron and steel products—semi-finished..... 3 1,913 203 10.6 .3 66 Iron and steel—wire and wire products..... 77 26,817 1,843 6.9 3.1 Woven wire fence..... 28 11,641 366 3.1 --- Fence posts and fittings..... 9 5,514 29 .5 --- Barbed and twisted wire..... 29 11,627 134 1.2 --- Nails (including staples and tacks)..... 63 21,990 899 4.1 --- Wire rope and cable except insulated..... 4 3,205 37 1.2 --- Reinforcement mesh..... 16 9,320 155 1.7 --- Other..... --- --- 196 --- --- Not analyzed in detail..... 5 792 27 3.4 --- 67 Iron and steel finished products—other than flat and wire..... 42 19,926 1,897 8.5 2.9 Bars and small shapes except reinforcing..... 7 1,584 28 1.8 --- Concrete reinforcing bars, all types..... 29 17,432 1,446 8.3 --- Structural shapes..... 3 2,103 32 1.5 --- Cast-iron pipes..... 9 1,936 39 2.0 --- Steel pipe..... 10 2,625 63 2.4 --- Other..... --- --- 89 --- --- 70 Brick, tile, and terra cotta..... 80 28,083 2,248 8.0 3.8 71 Building stone, elate, and concrete products..... 35 15,590 1,769 13.0 3.0 72 Cement, lime, plaster, and stucco..... 99 34,693 5,864 16.9 9.9 73 Coal and coke..... 19 7,625 894 11.7 1.5							40 Paints and varnishes..... 10 2,517 80 3.5 .2 50 Hardware..... 12 4,740 280 5.9 .7 62 Building metal work..... 7 4,285 99 2.3 .2 66 Iron and steel—wire and wire products..... 4 2,574 159 6.7 .4 72 Cement, lime, plaster, and stucco..... 8 2,284 63 2.8 .2 75 Glass, sheet..... 8 2,090 84 4.0 .2 79 Logs, ties, pulpwood, etc..... 9 4,756 258 5.4 .6 80 Lumber—rough, dressed, and finished..... 129 41,033 28,080 68.4 68.4 81 Paper and products (except stationery and wallpaper)..... 4 2,289 115 5.0 .3 84 Planing-mill products..... 72 23,677 7,659 32.3 18.7 87 Building materials (except as listed)..... 39 14,314 3,380 23.6 8.2 All other commodities..... --- --- 776 --- 1.9						
70 Brick, tile, and terra cotta..... 80 28,083 2,248 8.0 3.8 71 Building stone, elate, and concrete products..... 35 15,590 1,769 13.0 3.0 72 Cement, lime, plaster, and stucco..... 99 34,693 5,864 16.9 9.9 73 Coal and coke..... 19 7,625 894 11.7 1.5							Brick, Tile, and Terra Cotta Trade All establishments..... 145 Sales..... \$18,700,000 Commodity coverage... 94.4 percent Total analyzed..... 136 17,652 17,652 --- 100.0						

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.
Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

WHOLESALE TRADE: 1939

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8A.—COMMODITY SALES, BY KINDS OF BUSINESS—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

UNITED STATES
SUMMARY

Commodity No.	KIND OF BUSINESS AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
LUMBER AND CONSTRUCTION MATERIALS TRADES—Con.							LUMBER AND CONSTRUCTION MATERIALS TRADES—Con.						
Brick, Tile, and Terra Cotta Trade—Con.							All Other Lumber and Construction Materials Trades—Con.						
62	Building metal work.....	3	\$274	\$23	8.4	.1	62	Building metal work.....	137	\$35,520	\$3,278	9.2	2.0
66	Iron and steel—wire and wire products.....	3	805	63	7.8	.4		Ventilators and air-conditioning ducts.....	9	2,852	27	.9	---
70	Brick, tile, and terra cotta.....	136	17,652	16,531	93.6	93.6		Metal roofing and siding.....	39	7,844	653	8.3	---
71	Building stone, slate, and concrete products.....	13	1,685	200	11.9	1.1		Metal lath.....	83	25,779	1,232	4.8	---
72	Cement, lime, plaster, and stucco.....	17	2,849	449	15.8	2.5		Other.....	---	---	1,102	---	---
73	Coal and coke.....	3	469	69	14.7	.4		Not analyzed in detail.....	4	804	264	32.8	---
87	Building materials (except as listed).....	9	1,287	235	18.3	1.3	63	Copper and products.....	30	6,498	574	8.8	.3
	All other commodities.....	---	---	82	---	.6	65	Iron and steel products—flat.....	43	9,387	1,161	12.4	.7
							66	Iron and steel—wire and wire products.....	87	19,557	1,768	9.0	1.1
							67	Iron and steel finished products—other than flat and wire.....	52	12,763	1,860	14.7	1.1
							70	Brick, tile, and terra cotta.....	131	43,205	7,427	17.2	4.5
							71	Building stone, slate, and concrete products.....	139	23,529	9,574	40.7	5.7
							72	Cement, lime, plaster, and stucco.....	169	50,034	15,052	30.1	9.0
40	Paints and varnishes.....	3	601	27	4.5	.1	73	Coal and coke.....	31	16,938	2,917	17.2	1.7
62	Building metal work.....	17	2,710	190	7.0	.9	74	Crude non-metallic minerals and products.....	4	3,273	2,974	90.9	1.8
70	Brick, tile, and terra cotta.....	35	9,318	956	10.3	4.6	75	Glass, sheet.....	28	6,913	1,076	15.6	.6
71	Building stone, slate, and concrete products.....	18	4,860	1,108	22.8	5.3	76	Petroleum and its products.....	18	8,845	1,867	21.1	1.1
72	Cement, lime, plaster, and stucco.....	97	20,990	16,967	80.8	80.8	77	Sand, gravel, and crushed stone.....	197	55,847	29,375	52.6	17.6
73	Coal and coke.....	9	2,254	319	14.2	1.5	84	Planing-mill products.....	51	11,628	2,661	22.9	1.8
77	Sand, gravel, and crushed stone.....	31	8,793	664	7.6	3.2	87	Building materials (except as listed).....	549	119,034	72,829	61.2	43.6
87	Building materials (except as listed).....	22	3,993	602	15.1	2.9	98	Second-hand merchandise.....	9	559	176	31.5	.1
	All other commodities.....	---	---	159	---	.7		All other commodities.....	---	---	7,039	---	4.3
								Service receipts.....	14	5,075	552	10.9	.3
							MACHINERY—EQUIPMENT—SUPPLIES TRADES						
							Office Machines and Equipment Trade						
							All establishments..... 216 Sales..... \$22,291,000 Commodity coverage... 68.9 percent						
							Total analyzed..... 177 19,809 19,809 --- 100.0						
36	Automotive supplies.....	8	1,270	105	8.3	.3	47	Furniture, wooden and metal.....	19	1,887	1,067	56.5	5.4
39	Oils, vegetable.....	4	818	50	6.1	.2		Office and store furniture, wooden.....	9	1,060	387	36.5	---
40	Paints and varnishes.....	31	3,785	859	22.7	2.8		Office and store furniture, metal.....	15	1,473	541	36.7	---
48	House furnishings.....	4	650	94	14.5	.3		Not analyzed in detail.....	3	404	139	34.4	---
50	Hardware.....	4	876	34	3.9	.1		Industrial equipment and supplies.....	3	118	25	21.2	.1
82	Building metal work.....	22	5,886	317	5.4	1.0	56	Office and store equipment and supplies.....	160	18,698	15,665	85.8	79.1
75	Glass—sheet and containers.....	289	30,313	27,490	90.7	90.7	58	Office machines and equipment.....	144	16,761	15,408	91.9	---
	Sheet glass.....	249	29,128	28,502	91.0	---		Store machines.....	6	292	37	12.7	---
	Glass containers.....	11	930	251	27.0	---		Store fixtures and equipment.....	4	122	30	24.6	---
	Not analyzed in detail.....	10	757	757	100.0	---		Not analyzed in detail.....	---	---	190	---	---
87	Building materials (except as listed).....	8	3,500	400	11.4	1.3	81	Paper and products (except stationery and wallpaper).....	4	281	100	35.6	.5
98	Second-hand merchandise.....	3	82	82	100.0	.3	98	Second-hand merchandise.....	15	1,786	1,452	81.3	7.3
	All other commodities.....	---	---	812	---	2.8		All other commodities.....	---	---	1,541	---	6.8
	Service receipts.....	8	644	70	10.9	.2		Service receipts.....	24	2,495	159	6.4	.8
							Restaurant and Hotel Supply Houses						
							All establishments..... 438 Sales..... \$48,298,000 Commodity coverage... 73.8 percent						
							Total analyzed..... 350 35,643 35,643 --- 100.0						
18	Feed.....	9	1,869	264	14.1	.2	03	Canned foods.....	8	482	133	28.8	.4
40	Paints and varnishes.....	89	13,559	977	7.2	.8	04	Coffee, roasted.....	4	474	136	28.7	.4
43	Wiring supplies and electrical construction materials.....	7	2,002	168	8.4	.1	06	Groceries (miscellaneous).....	10	716	77	10.8	.2
45	Radios, appliances, and specialties.....	5	481	259	53.8	.2	11	Wine and liquors.....	4	1,143	488	42.7	1.4
48	House furnishings.....	12	2,250	585	26.0	.4	15	Other food and related products.....	7	438	37	8.4	.1
50	Hardware.....	68	15,287	1,020	6.7	.6							
51	Plumbing, heating, and air conditioning.....	36	7,187	680	9.5	.4							
58	Industrial equipment and supplies.....	10	4,258	745	17.5	.4							

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS

TABLE 8A.—COMMODITY SALES, BY KINDS OF BUSINESS—Continued

UNITED STATES SUMMARY

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
MACHINERY—EQUIPMENT—SUPPLIES TRADES—Con.							MACHINERY—EQUIPMENT—SUPPLIES TRADES—Con.						
Restaurant and Hotel Supply Houses—Con.							Soda Fountain Equipment and Supplies Trade—Con.						
31	Piece goods.....	15	\$2,757	\$2,217	81.0	6.2	46	China, glassware, and crockery.....	5	\$344	\$65	18.9	4.3
34	Other dry goods and textile products.....	3	675	154	22.8	.4	56	Industrial equipment and supplies.....	4	163	163	100.0	10.9
41	Soaps.....	11	1,957	130	6.6	.4	58	Office and store equipment and supplies.....	13	962	828	86.1	55.3
43	Wiring supplies and electrical construction materials.....	5	907	47	5.2	2.1	10	Store fixtures and equipment.....	10	549	415	75.6	---
45	Radios, appliances, and specialties.....	42	11,072	1,015	9.2	2.8	3	Not analyzed in detail.....	3	413	413	100.0	---
46	China, glassware, and crockery.....	188	21,731	9,623	44.3	27.0	81	Paper and products (except stationery and wallpaper).....	2	287	82	28.6	5.5
47	Furniture, wooden and metal.....	55	9,991	1,745	17.5	4.9	---	All other commodities.....	---	---	230	---	15.4
47	Household furniture.....	5	4,488	602	13.4	---	Store Machines Trade						
47	Office and store furniture, wooden.....	27	4,618	471	10.2	---	All establishments..... 49						
47	Office and store furniture, metal.....	31	4,369	394	9.0	---	Sales..... \$2,961,000						
48	Not analyzed in detail.....	11	812	278	34.2	---	Commodity coverage..... 96.0 percent						
48	House furnishings.....	30	8,098	1,452	17.9	4.1	Total analyzed..... 46 2,842 2,842 --- 100.0						
48	Carpets and rugs.....	6	4,616	133	2.9	---	58	Office and store equipment and supplies.....	39	2,550	2,513	99.3	88.4
48	Linoleum, felt base, etc.....	5	4,597	345	7.5	---	58	Store machines.....	39	2,550	2,507	99.1	---
48	Other house furnishings.....	19	3,042	917	30.1	---	98	Other.....	---	---	6	---	---
48	Not analyzed in detail.....	3	203	57	28.1	---	98	Second-hand merchandise.....	4	94	94	100.0	5.3
50	Hardware.....	43	5,678	1,308	23.0	3.7	---	All other commodities.....	---	---	235	---	8.3
51	Plumbing, heating, and air conditioning.....	44	12,213	1,056	8.6	3.0	Store Fixtures and Equipment Trade						
51	Gas appliances and supplies.....	14	7,142	270	3.8	---	All establishments..... 401						
51	Plumbing fixtures, eqipt, and spls.....	5	1,059	100	9.4	---	Sales..... \$20,790,000						
51	Stoves, ranges, furnaces (except gas and electric).....	32	6,756	686	10.2	---	Commodity coverage..... 91.9 percent						
56	Industrial equipment and supplies.....	32	3,299	1,182	35.8	3.3	Total analyzed..... 363 19,115 19,115 --- 100.0						
56	Printing machinery.....	29	2,566	1,096	42.7	---	45	Radios, appliances, and specialties.....	7	415	68	16.4	.4
56	Other.....	---	---	86	---	---	45	Electric household refrigerators.....	5	384	57	14.8	---
57	Industrial machinery.....	4	456	214	49.1	.6	45	Other electrical appliances.....	3	203	11	5.4	---
58	Office and store eqipt and supplies.....	121	13,706	8,117	59.2	22.8	46	China, glassware, and crockery.....	8	384	52	13.5	.3
58	Store fixtures and equipment.....	100	9,827	5,528	56.3	---	47	Furniture, wooden and metal.....	14	454	265	58.4	1.4
58	Other.....	8	1,026	77	7.5	---	50	Hardware.....	3	518	40	7.7	.2
58	Not analyzed in detail.....	18	3,790	2,512	66.3	---	51	Plumbing, heating, and air-conditioning.....	12	1,479	229	15.5	1.2
75	Glass containers.....	21	3,989	1,758	44.1	4.9	56	Industrial equipment and supplies.....	5	272	56	20.6	.3
81	Paper and products (except stationery and wallpaper).....	32	3,366	390	11.6	1.1	57	Industrial machinery.....	6	72	38	52.8	.2
83	Stationery and supplies.....	5	215	202	94.0	.6	58	Office and store equipment and supplies.....	319	17,850	16,674	93.4	87.2
91	Jewelry, silverware, etc.....	53	11,446	666	5.8	1.9	58	Store machines.....	29	1,930	499	25.9	---
91	Silverware and plated ware.....	51	11,298	639	5.7	---	58	Store fixtures and equipment.....	310	17,072	15,557	91.1	---
91	Not analyzed in detail.....	2	148	27	18.2	---	58	Other.....	2	120	21	17.5	---
98	Second-hand merchandise.....	23	2,137	226	10.6	.6	98	Not analyzed in detail.....	13	830	597	94.8	---
98	All other commodities.....	---	---	3,270	---	9.1	98	Second-hand merchandise.....	22	602	380	63.1	2.0
Garage and Filling Station Equipment Trade							All Other Commercial Equipment and Supplies Trades						
All establishments..... 169							All establishments..... 341						
Sales..... \$9,877,000							Sales..... \$30,759,000						
Commodity coverage..... 89.9 percent							Commodity coverage..... 85.8 percent						
Total analyzed..... 145 8,880 8,880 --- 100.0							Total analyzed..... 291 26,399 26,399 --- 100.0						
36	Automotive supplies.....	12	1,490	421	28.3	4.7	05	Confectionery and ice cream.....	4	209	36	17.2	.1
40	Paints and varnishee.....	4	292	101	34.6	1.1	11	Groceries (miscellaneous).....	9	553	152	27.5	.6
45	Radios, appliances, and specialties.....	5	1,203	27	2.2	.3	12	Meats and meat products.....	3	548	225	41.1	.9
51	Plumbing, heating, and air conditioning.....	3	752	82	10.9	.9	23	Cut flowers and plants.....	10	1,219	725	59.5	2.7
56	Industrial equipment and supplies.....	6	476	39	8.2	.4	31	Piece goods.....	6	733	101	13.8	.4
57	Industrial machinery.....	5	617	275	44.6	3.1	34	Other dry goods and textile products.....	3	67	61	91.0	.2
58	Office and store equipment and spls.....	145	8,880	7,269	81.9	81.9	43	Wiring supplies and electrical construction materials.....	7	545	31	5.7	.1
58	Garage and filling station equipment.....	145	8,880	7,165	80.7	---	44	Electrical apparatus and equipment.....	6	299	112	37.5	.4
58	Other.....	---	---	104	---	---	45	Radios, appliances, and specialties.....	11	617	437	70.8	1.7
78	Petroleum and its products.....	9	1,473	506	34.4	5.7	46	China, glassware, and crockery.....	6	714	236	33.1	.9
98	Second-hand merchandise.....	2	212	20	9.4	.2	47	Furniture, wooden and metal.....	9	1,548	893	57.7	3.4
98	All other commodities.....	---	---	62	---	.8	48	House furnishings.....	6	854	141	16.5	.5
98	Service receipts.....	9	519	78	15.0	.9							
Soda Fountain Equipment and Supplies Trade													
All establishments..... 29													
Sales..... \$1,946,000													
Commodity coverage..... 81.1 percent													
Total analyzed..... 25 1,497 1,497 --- 100.0													
13	Soft drinks.....	2	262	85	32.4	5.7							
41	Soaps.....	2	262	44	16.8	2.9							

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8A.—COMMODITY SALES, BY KINDS OF BUSINESS—Continued

UNITED STATES
SUMMARY

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
MACHINERY—EQUIPMENT—SUPPLIES TRADES—Con.							MACHINERY—EQUIPMENT—SUPPLIES TRADES—Con.						
All Other Commercial Equipment and Supplies Trades—Con.							Farm Machinery and Equipment Trade—Con.						
49	Musical instruments and accessories.....	7	\$1,402	\$534	38.1	2.0	18	Feed.....	10	\$2,235	\$423	18.9	1.3
50	Hardware.....	12	761	265	34.8	1.0	22	Seeds.....	18	3,765	544	14.4	1.7
51	Plumbing, heating, and air conditioning.....	7	670	158	23.6	.6	27	Clothing (work clothing).....	3	475	57	12.0	.2
58	Industrial equipment and supplies.....	56	5,004	3,680	73.5	13.9	35	Automobile and other motor vehicles.....	20	4,028	1,787	44.4	5.6
57	Industrial machinery.....	3	182	37	20.3	.1		Trucks, busses, taxicabs, etc.....	2	354	79	22.0	---
58	Office and store equip and supplies.....	108	12,058	11,090	92.0	42.0		Tractors.....	20	4,028	1,709	42.4	---
	Office machines and equipment.....	6	783	294	37.5	---	36	Automotive supplies.....	13	2,665	344	12.9	1.1
	Store machines.....	35	4,600	3,617	78.6	---	40	Paints and varnishes.....	6	2,197	98	4.5	.3
	Store fixtures and equipment.....	42	3,864	3,432	88.8	---	42	Other chemicals and related products.....	19	3,433	464	13.5	1.5
	Other.....	---	---	331	---	---	43	Wiring supplies and electrical construction materials.....	3	918	32	3.5	.1
	Not analyzed in detail.....	31	3,528	3,418	96.8	---	44	Electrical apparatus and equipment.....	3	244	37	15.2	.1
66	Iron and steel—wire and wire products.....	8	243	41	16.9	.2	45	Radios, appliances, and specialties.....	4	393	126	32.1	.4
81	Paper and products (except stationery and wallpaper).....	10	768	314	40.9	1.2	50	Hardware.....	13	3,003	315	10.5	1.0
98	Second-hand merchandise.....	7	211	85	40.3	.3	51	Plumbing, heating, and air conditioning.....	8	1,237	48	3.9	.2
	All other commodities.....	---	---	6,656	---	25.3	55	Farm and garden machinery and equipment.....	137	28,579	22,713	79.5	71.3
	Service receipts.....	18	2,701	389	14.4	1.5		Dairy equipment and supplies.....	17	5,233	600	11.5	---
Dairy Equipment Trade							Industrial Equipment and Supplies (General Line) Trade						
All establishments..... 109							All establishments..... 116						
Sales..... \$19,705,000							Sales..... \$70,287,000						
Commodity coverage..... 93.0 percent							Commodity coverage..... 85.4 percent						
Total analyzed.....		102	18,323	18,323	---	100.0	Total analyzed.....		97	60,010	60,010	---	100.0
03	Canned foods.....	3	1,503	55	3.7	.3	81	Paper and products (except stationery and wallpaper).....	7	1,323	248	18.7	.8
11	Groceries (miscellaneous).....	3	1,503	213	14.2	1.2	84	Planing-mill products.....	5	1,071	551	51.4	1.7
16	Other food and related products.....	3	1,342	20	1.5	.1	87	Building materials (except as listed).....	4	1,740	60	3.4	.2
38	Chemicals, industrial and heavy.....	5	2,190	571	28.1	3.1	90	Fertilizer and fertilizer materials.....	21	3,700	345	9.3	1.1
41	Soaps.....	4	943	84	8.9	.5	94	Luggage, saddlery, harness, etc.....	4	713	100	14.0	.3
42	Other chemicals and related products.....	4	841	115	13.7	.8	98	Second-hand merchandise.....	5	330	68	20.0	.2
44	Electrical apparatus and equipment.....	2	433	42	9.7	.2		All other commodities.....	---	---	1,275	---	3.8
45	Radios, appliances, and specialties.....	2	540	59	10.9	.3		Service receipts.....	7	2,153	154	7.2	.5
55	Farm and garden machinery and equip.....	102	18,323	15,232	83.1	83.1	Farm Implements Trade						
	Dairy equipment and supplies.....	98	17,748	14,753	83.1	---	All establishments..... 21						
	Farm machinery and equipment.....	4	1,037	403	38.9	---	Sales..... \$2,985,000						
	Other.....	---	---	25	---	---	Commodity coverage..... 91.3 percent						
	Not analyzed in detail.....	3	51	51	100.0	---	Total analyzed.....		17	2,708	2,708	---	100.0
58	Industrial equipment and supplies.....	8	3,126	739	23.8	4.0	18	Feed.....	2	229	20	8.7	.7
75	Glass containers.....	2	467	192	41.1	1.0	22	Seeds.....	4	279	28	10.0	1.0
81	Paper and products (except stationery and wallpaper).....	6	1,775	172	9.7	.9	55	Farm and garden machinery and equip.....	17	2,708	2,157	79.7	79.7
	All other commodities.....	---	---	829	---	4.7		Farm machinery and equipment.....	11	1,790	1,237	69.1	---
Farm Implements Trade							Industrial Equipment and Supplies (General Line) Trade						
All establishments..... 21							All establishments..... 116						
Sales..... \$2,985,000							Sales..... \$70,287,000						
Commodity coverage..... 91.3 percent							Commodity coverage..... 85.4 percent						
Total analyzed.....		17	2,708	2,708	---	100.0	Total analyzed.....		97	60,010	60,010	---	100.0
18	Feed.....	2	229	20	8.7	.7	35	Automobiles (trucks, busee, taxicabs, etc.).....	5	5,684	209	3.7	.3
22	Seeds.....	4	279	28	10.0	1.0	38	Automotive supplies.....	10	7,184	728	10.1	1.2
55	Farm and garden machinery and equip.....	17	2,708	2,157	79.7	79.7	38	Chemicals, industrial and heavy.....	5	5,841	330	5.9	.5
	Farm machinery and equipment.....	11	1,790	1,237	69.1	---	40	Paints and varnishes.....	25	20,389	251	1.2	.4
	Garden equipment and supplies.....	5	435	78	17.9	---	42	Other chemicals and related products.....	5	4,100	246	8.0	.4
	Other.....	---	---	3	---	---	43	Wiring supplies and electrical construction materials.....	28	17,127	1,257	7.3	2.1
	Not analyzed in detail.....	2	839	839	100.0	---		Interior.....	18	13,741	623	5.3	---
58	Industrial equipment and supplies.....	2	1,171	304	28.0	11.2		Outside.....	12	9,582	339	3.6	---
66	Iron and steel—wire and wire products.....	2	1,171	55	4.7	2.0		Lighting fixtures.....	11	8,138	46	.6	---
	All other commodities.....	---	---	142	---	5.4		Incandescent lamps.....	27	16,370	238	1.4	---
Farm Machinery and Equipment Trade							Industrial Equipment and Supplies (General Line) Trade						
All establishments..... 189							All establishments..... 116						
Sales..... \$32,725,000							Sales..... \$70,287,000						
Commodity coverage..... 88.7 percent							Commodity coverage..... 85.4 percent						
Total analyzed.....		185	31,841	31,841	---	100.0	Total analyzed.....		97	60,010	60,010	---	100.0
44	Electrical apparatus and equipment.....	20	15,560	1,041	8.8	1.7	44	Builders' hardware.....	17	11,788	218	1.9	---
45	Radios, appliances, and specialties.....	14	11,193	485	4.1	.8		Heavy hardware.....	38	22,383	3,798	17.0	---
50	Hardware.....	87	48,385	8,677	14.4	11.1		Bolts, nuts, rivets, and screws.....	58	40,049	1,688	4.2	---
	Buildings' hardware.....	17	11,788	218	1.9	---		Shelf or light hardware.....	18	11,849	171	1.5	---
	Tools and cutlery.....	30	25,479	474	1.9	---		Wire screening.....	8	4,853	42	.9	---
	Other.....	23	14,134	288	2.0	---		Other.....	23	14,134	288	2.0	---
51	Plumbing, heating, and air conditioning.....	55	36,713	3,805	10.4	8.3							

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.
Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8A.—COMMODITY SALES, BY KINDS OF BUSINESS—Continued

UNITED STATES
SUMMARY

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
MACHINERY—EQUIPMENT—SUPPLIES TRADES—Con.							MACHINERY—EQUIPMENT—SUPPLIES TRADES—Con.						
	Industrial Equipment and Supplies (General Line) Trade—Con.							Industrial Equipment and Supplies (General Line) Trade—Con.					
55	Farm and garden machinery and equip.....	10	\$4,237	\$150	3.1	.2	75	Glass containers.....	5	\$5,612	\$52	.9	.1
56	Industrial equipment and supplies.....	82	51,587	20,526	39.8	34.2	76	Petroleum and its products.....	7	5,539	124	2.2	.2
	Belting, hose, packing, etc.....	66	38,738	1,822	4.7	---	87	Building materials (except as listed).....	10	9,936	265	2.7	.4
	Mechanical power transmission equip.....	58	33,003	1,617	4.9	---	98	Second-hand merchandise.....	5	4,606	397	8.6	.7
	Printing equip and spls (except paper).....	2	1,557	9	.6	---		All other commodities.....			1,207	---	2.3
	Metal-working tools.....	63	43,270	4,630	10.7	---		Service receipts.....	7	6,798	132	1.9	.2
	Materials-handling equipment.....	56	24,822	539	2.2	---							
	Rope, cordage, and twine.....	51	33,948	373	1.1	---		Belting, Hose, and Packing Trade					
	Other industrial equipment.....	53	39,115	7,425	19.0	---		All establishments.....	211				
	Not analyzed in detail.....	10	4,514	4,111	91.1	---		Sales.....	\$18,837,000				
57	Industrial machinery.....	69	46,877	8,361	17.8	13.9		Commodity coverage.....	98.0 percent				
	Construction machinery (except road-building).....	22	14,456	923	6.4	---		Total analyzed.....	206	18,457	18,457	---	100.0
	Road-building machinery.....	16	14,908	2,055	13.8	---	27	Clothing and furnishings, men's and boys'.....	3	1,416	22	1.6	.1
	Machine tools (power-driven).....	39	27,631	1,056	3.8	---	32	Shoes and other footwear.....	14	2,463	88	3.6	.5
	Mining, quarrying, etc.....	26	15,970	1,086	6.8	---	36	Automotive supplies.....	7	1,064	253	23.8	1.4
	Oil-well and oil-refining.....	7	3,893	441	11.3	---	40	Paints and varnishes.....	4	1,215	94	7.7	.5
	Power-plant machinery (except electrical).....	20	13,065	911	7.0	---	42	Other chemicals and related products.....	5	1,573	27	1.7	.1
	Textile machinery.....	2	1,500	18	1.2	---	48	House furnishings.....	2	1,207	47	3.9	.3
	Other industrial machinery.....	34	26,452	1,654	6.3	---	51	Plumbing, heating, and air conditioning.....	3	410	42	10.2	.2
	Not analyzed in detail.....	3	885	217	24.5	---	55	Farm and garden machinery and equipment.....	2	1,207	52	4.3	.3
58	Office and store equipment and spls.....	15	9,744	177	1.8	.3	56	Industrial equipment and supplies.....	206	18,457	16,412	88.9	88.9
59	Railroad equipment and supplies.....	7	6,253	99	1.6	.2		Belting, hose, packing, etc.....	203	18,327	14,917	81.4	---
62	Building metal work.....	17	11,266	309	2.7	.5		Mechanical power transmission equip.....	18	2,895	502	17.3	---
	Fire escapes, elevator cages, etc.....	3	1,505	22	1.5	---		Rope, cordage, and twine.....	3	1,053	13	1.2	---
	Ventilators and air-conditioning ducts.....	7	4,238	49	1.1	---		Other industrial equipment.....			851	---	---
	Metal roofing and siding.....	11	7,842	86	1.2	---		Not analyzed in detail.....	3	130	129	99.2	---
	Metal storage tanks, etc.....	6	3,202	53	1.7	---	57	Industrial machinery.....	7	628	99	16.3	.5
	Metal lath.....	3	1,505	16	1.1	---	59	Railroad equipment and supplies.....	3	1,123	87	7.7	.5
	Other building metal work.....			77	---	---	66	Iron and steel—wire and wire products.....	4	1,250	55	4.4	.3
	Not analyzed in detail.....			6	---	---	87	Building materials (except as listed).....	3	1,498	105	7.0	.6
63	Copper and products.....	16	17,843	1,178	6.6	2.0		All other commodities.....			1,074	---	5.8
64	Iron and steel products—semi-finished.....	14	9,144	412	4.5	.7							
65	Iron and steel products—flat.....	36	29,594	1,699	5.7	2.8		Construction Machinery and Equipment (Except Road Building) Trade					
	Plates.....	21	20,951	363	1.7	---		All establishments.....	153				
	Strip—hot-rolled.....	12	5,897	70	1.2	---		Sales.....	\$23,943,000				
	Strip—cold-rolled.....	8	5,537	76	2.3	---		Commodity coverage.....	83.9 percent				
	Sheets—continuous-mill.....	12	15,907	162	1.3	---		Total analyzed.....	123	20,100	20,100	---	100.0
	Sheets—hand-mill.....	5	8,718	114	1.3	---	35	Automobiles and other motor vehicles.....	8	4,003	568	14.2	2.8
	Sheets—galvanized or otherwise coated.....	21	19,802	507	2.6	---	56	Automotive supplies.....	3	909	158	20.7	.9
	Black plate.....	10	5,561	62	1.1	---	51	Plumbing, heating, and air conditioning.....	2	1,990	135	6.8	.7
	Tin plate.....	2	1,335	13	1.0	---	57	Industrial equipment and supplies.....	12	3,535	521	14.7	2.6
	Other.....	14	15,708	263	1.7	---	58	Industrial machinery.....	123	20,100	16,750	83.3	83.3
	Not analyzed in detail.....			49	---	---		Construction machinery (except road-building).....	99	17,741	12,945	73.0	---
66	Iron and steel—wire and wire products.....	59	41,590	2,124	5.1	3.5		Machine tools (power-driven).....	3	1,676	534	19.9	---
	Woven wire fence.....	13	10,793	152	1.4	---		Mining, quarrying, etc.....	6	1,964	90	4.6	---
	Fence posts and fittings.....	6	5,512	39	.7	---		Other.....			729	---	---
	Barbed and twisted wire.....	11	9,470	188	2.0	---		Not analyzed in detail.....			2,652	---	---
	Nails (including staples and tacks).....	37	25,661	516	2.0	---	66	Iron and steel—wire and wire products.....	6	2,410	25	1.0	.1
	Wire rope and cable except insulated.....	51	32,146	933	2.9	---	67	Iron and steel finished products—other than flat and wire.....	3	2,504	269	10.7	1.3
	Strand, galvanized.....	16	12,313	63	.5	---	98	Second-hand merchandise.....	2	270	84	31.1	.4
	Reinforcement mesh.....	7	9,979	71	.7	---		All other commodities.....			338	---	1.8
	Drawn wire.....	2	926	39	4.2	---		Service receipts.....	39	4,644	1,222	26.3	6.1
	Other.....	8	6,294	39	.6	---							
	Not analyzed in detail.....			84	---	---		Road Building Machinery and Equipment Trade					
67	Iron and steel finished products—other than flat and wire.....	55	39,095	7,308	18.7	12.2		All establishments.....	251				
	Rails, tie plates, splice bars, etc.....	11	8,906	210	2.4	---		Sales.....	\$72,613,000				
	Bars and small shapes except reinforcing.....	34	30,400	1,136	3.7	---		Commodity coverage.....	79.5 percent				
	Concrete reinforcing bars, all types.....	13	8,883	144	1.6	---		Total analyzed.....	169	57,695	57,695	---	100.0
	Structural shapes.....	16	9,924	187	1.9	---	35	Automobiles and other motor vehicles.....	14	10,285	3,305	32.1	5.7
	Cast-iron pipe.....	20	15,701	452	2.8	---							
	Steel pipe.....	48	55,821	2,687	7.5	---							
	Seamless steel tubing.....	21	21,077	1,029	4.9	---							
	Other.....	12	15,735	1,282	8.1	---							
	Not analyzed in detail.....			201	---	---							
68	Lead (metallic) and zinc.....	19	16,178	156	.8	.2							
69	Other non-ferrous metals (except precious).....	12	13,561	260	1.9	.4							
73	Coal and coke.....	5	3,799	109	2.9	.2							

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8A.—COMMODITY SALES, BY KINDS OF BUSINESS—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

UNITED STATES
SUMMARY

Commodity No.	KIND OF BUSINESS AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
MACHINERY—EQUIPMENT—SUPPLIES TRADES—Con.							MACHINERY—EQUIPMENT—SUPPLIES TRADES—Con.						
Road Building Machinery and Equipment Trade—Con.							Mine and Mill Supply Houses—Con.						
36	Automotive supplies.....	12	\$8,112	\$1,633	20.1	2.8	51	Plumbing, heating, and air conditioning..	114	\$39,605	\$6,188	15.6	7.0
36	Chemicals, industrial and heavy.....	3	746	621	83.2	1.1		Air-conditioning equipment.....	11	5,063	102	2.0	---
55	Farm and garden machinery and eqtpt.....	8	4,236	529	12.5	.9		Pipe fittings, valves, brass goods, etc.....	89	30,445	2,843	9.3	---
56	Industrial equipment and supplies.....	27	12,406	2,502	20.2	4.3		Plumbing fixtures, equipment and spls.....	29	14,734	1,436	9.7	---
	Belting, hose, packing, etc.....	8	3,064	86	2.8	---		Stoves, ranges, furnaces (except gas and electric).....	15	12,064	460	3.8	---
	Mechanical power transmission eqtpt.....	2	977	29	3.0	---		Other.....	12	5,447	1,305	24.0	---
	Metal-working tools.....	3	1,235	18	1.5	---	52	Sporting goods.....	6	3,211	240	7.5	.3
	Materials-handling equipment.....	3	1,928	15	.8	---	55	Farm and garden machinery and equipment.....	13	4,240	165	3.4	.2
	Rope, cordage, and twine.....	5	2,012	32	1.6	---	56	Industrial equipment and supplies.....	245	69,979	31,605	45.2	35.9
	Other industrial equipment.....	---	---	2,322	---	---		Belting, hose, packing, etc.....	153	48,548	3,567	6.9	---
57	Industrial machinery.....	174	56,253	45,747	81.3	79.3		Mechanical power transmission eqtpt.....	121	42,070	2,437	5.7	---
	Construction machinery (except road-building).....	35	13,758	1,832	13.3	---		Printing equipment and supplies.....	3	823	15	1.8	---
	Road-building machinery.....	170	55,578	41,676	75.0	---		Metal-working tools.....	120	42,580	5,359	12.8	---
	Machine tools (power-driven).....	5	2,121	143	6.7	---		Materials-handling equipment.....	77	26,261	684	2.5	---
	Mining, quarrying, etc.....	16	4,607	428	8.9	---		Rope, cordage, and twine.....	134	28,299	575	2.0	---
	Other.....	---	---	1,036	---	---		Other industrial equipment.....	34	37,674	10,462	27.8	---
86	Not analyzed in detail.....	2	632	378	100.0	---	57	Industrial machinery.....	187	47,063	16,993	36.1	19.3
86	Iron and steel—wire and wire products.....	25	9,170	678	4.1	.7		Construction machinery (except road-building).....	22	6,320	621	9.8	---
87	Iron and steel (reinforcing bars).....	9	2,763	421	15.2	.7		Road-building machinery.....	14	6,829	973	14.2	---
87	Second-hand merchandise.....	7	3,688	398	10.2	.7		Machine tools (power-driven).....	57	26,561	1,977	7.4	---
88	All other commodities.....	---	---	954	---	1.7		Mining, quarrying, etc.....	110	24,308	9,930	40.8	---
	Service receipts.....	52	11,720	1,207	10.3	2.1		Oil-well and oil-refining.....	4	5,536	572	10.3	---
Machine Tools Trade							Power-plant machinery (except electrical).....						
	All establishments..... 128							Textile machinery.....	14	5,251	306	5.8	---
	Sales..... \$27,699,000							Other industrial machinery.....	2	223	33	14.8	---
	Commodity coverage..... 63.0 percent							Not analyzed in detail.....	46	10,960	1,985	18.1	---
	Total analyzed..... 112		17,455	17,455	---	100.0		Office and store equipment and supplies.....	12	2,042	616	30.2	---
44	Electrical apparatus and equipment.....	4	458	40	8.7	.2	58	Railroad equipment and supplies.....	10	2,848	129	4.5	.1
50	Hardware.....	9	2,751	686	24.9	3.9	59	Building metal work.....	5	6,642	506	7.6	.6
58	Industrial equipment and supplies.....	29	5,452	3,687	67.3	21.0	62	Copper and products.....	24	12,892	646	5.0	.7
	Belting, hose, packing, etc.....	8	1,899	77	4.1	---	64	Iron and steel products—semi-finished.....	17	5,256	363	6.9	.4
	Mechanical power transmission eqtpt.....	5	741	13	1.8	---	65	Iron and steel products—flat.....	50	27,491	2,815	10.2	3.2
	Metal-working tools.....	23	5,067	3,123	61.6	---		Plates.....	20	9,193	213	2.3	---
	Materials-handling equipment.....	4	1,048	47	4.5	---		Strip—hot-rolled.....	3	3,915	155	4.0	---
	Rope, cordage, and twine.....	2	802	33	4.1	---		Strip—cold-rolled.....	11	8,461	219	2.6	---
	Other industrial equipment.....	10	1,950	374	19.2	---		Sheets—continuous-mill.....	10	9,654	270	2.8	---
57	Industrial machinery.....	96	14,502	12,910	89.0	74.0		Sheets—hand-mill.....	3	658	30	4.6	---
	Construction machinery (except road-building).....	2	655	80	12.2	---		Sheets—galvanized or otherwise coated.....	23	15,901	632	4.0	---
	Machine tools (power-driven).....	90	13,733	11,921	86.8	---		Black plate.....	10	9,281	155	1.7	---
	Other industrial machinery.....	---	---	909	---	---		Tin plate.....	2	1,988	8	4.4	---
63	Copper and products.....	3	712	24	3.4	.1		Other.....	14	8,512	615	7.2	---
	All other commodities.....	---	---	128	---	.8		Not analyzed in detail.....	6	2,626	516	19.6	---
Mine and Mill Supply Houses							Iron and steel—wire and wire products.....						
	All establishments..... 415							Woven wire fence.....	98	39,652	2,759	7.0	3.1
	Sales..... \$99,851,000							Barbed and twisted wire.....	13	10,545	112	1.1	---
	Commodity coverage..... 88.3 percent							Nails (including staples and tacks).....	11	10,253	75	.7	---
	Total analyzed..... 358		88,142	88,142	---	100.0		Wire rope and cable except insulated.....	49	28,010	612	2.2	---
35	Automobiles and other motor vehicles.....	2	1,496	402	26.9	.5		Drawn wire.....	84	35,019	1,245	3.6	---
38	Automotive supplies.....	19	7,602	1,124	14.8	1.3		Other.....	8	2,767	109	3.9	---
40	Paints and varnishes.....	36	13,208	361	2.9	.4		Not analyzed in detail.....	3	756	96	15.0	---
42	Other chemicals and related products.....	9	2,412	278	11.5	.3		Iron and steel finished products—other than flat and wire.....	87	36,431	9,920	27.2	11.3
43	Wiring supplies and electrical construction materials.....	53	25,332	1,189	4.7	1.3		Rails, tie plates, splice bars, etc.....	19	10,043	2,053	20.4	---
44	Electrical apparatus and equipment.....	34	16,438	582	3.4	.6		Bars and small shapes except reinforcing.....	38	19,604	1,560	8.0	---
45	Radios, appliances, and specialties.....	19	7,408	382	5.2	.4		Concrete reinforcing bars, all types.....	19	7,265	397	5.5	---
47	Furniture, wooden and metal.....	5	2,017	134	8.8	.2		Structural shapes.....	28	10,687	328	3.1	---
50	Hardware.....	124	44,381	7,630	17.2	8.7		Piling and bearing piles.....	3	2,901	692	23.9	---
	Builders' hardware.....	21	14,291	1,589	11.0	---		Cast-iron pipe.....	20	11,807	845	7.2	---
	Heavy hardware.....	51	21,452	1,632	7.8	---		Steel pipe.....	71	31,145	3,494	11.2	---
	Bolts, nuts, rivets, and screws.....	94	37,508	1,742	4.6	---		Seamless steel tubing.....	12	7,754	169	2.2	---
	Shelf or light hardware.....	24	7,489	240	3.2	---		Other.....	18	3,217	392	11.9	---
	Tools and cutlery.....	35	12,895	771	8.1	---	68	Lead (metallic) and zinc.....	14	7,032	85	1.2	.1
	Wire screening.....	15	11,242	82	.8	---	89	Other non-ferrous metals (except precious).....	10	5,783	499	8.6	.8
	Other.....	18	9,948	477	4.8	---	70	Brick, tiles, and terra cotta.....	8	7,647	80	1.0	.1
	Not analyzed in detail.....	23	2,445	1,137	46.5	---	78	Petroleum and its products.....	11	4,139	153	3.7	.2
							79	Logs, ties, pulpwood, etc.....	3	1,298	92	7.1	.1
							87	Building materials (except as listed).....	17	9,209	671	7.3	.8
							93	Leather and cut stock.....	7	3,825	393	10.3	.4

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8A.—COMMODITY SALES, BY KINDS OF BUSINESS—Continued

UNITED STATES
SUMMARY

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)				
		Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)					
MACHINERY—EQUIPMENT—SUPPLIES TRADES—Con.							MACHINERY—EQUIPMENT—SUPPLIES TRADES—Con.										
	Mine and Mill Supply Houses—Con.							Printing and Lithographing Machinery Equipment and Supplies (Except Paper) Trade—Con.									
98	Second-hand merchandise.....	7	\$1,634	\$146	8.9	.2	57	Industrial machinery (printing).....	51	\$2,041	\$1,719	84.2	19.5				
	All other commodities.....	---	---	1,527	---	1.4	81	Paper and products (except stationery and wallpaper).....	3	1,661	580	54.5	6.6				
	Service receipts.....	15	2,156	102	4.7	1.1	63	Stationery and supplies.....	2	1,662	99	5.9	1.1				
	Oil Well Supply Houses						98	Second-hand merchandise.....	4	245	215	87.7	2.4				
	All establishments..... 696							All other commodities.....	---	---	627	---	7.1				
	Sales..... \$179,770,000							Service receipts.....	3	199	44	22.1	.5				
	Commodity coverage... 94.4 percent							Rope, Cordage, and Twine Trade									
	Total analyzed.....	785	169,733	169,733	---	100.0		All establishments..... 57									
50	Hardware.....	14	3,696	149	4.0	.1		Sales..... \$13,441,000									
51	Plumbing, heating, and air conditioning. Pipe fittings, valves, brass goods, etc.....	37	9,124	751	8.0	.4		Commodity coverage... 96.6 percent									
	Plumbing fixtures, eqult, and spls.....	37	9,124	654	7.2	---		Total analyzed.....	55	13,251	13,251	---	100.0				
56	Industrial equipment and supplies.....	46	11,788	842	7.1	.5	48	House furnishings.....	3	948	207	21.9	1.6				
57	Industrial machinery.....	755	167,780	151,881	90.5	89.5	50	Hardware.....	2	1,577	74	4.7	.6				
	Mining, quarrying, etc.....	56	11,096	4,776	45.0	---	56	Industrial equipment and supplies. Rope, cordage, and twine.....	53	13,251	11,935	90.1	90.1				
	Oil-well and oil-refining.....	716	156,629	143,971	90.6	---		Other.....	---	---	34	---	---				
	Other industrial machinery.....	28	3,237	3,087	95.4	---	81	Paper and products (except stationery and wallpaper).....	5	1,245	225	18.1	1.7				
	Not analyzed in detail.....	4	1,442	222	15.4	.1		All other commodities.....	---	---	808	---	6.0				
62	Building metal work.....	4	1,442	222	15.4	.1		Textile Machinery and Equipment Trade									
66	Iron and steel—wire and wire products. Iron and steel finished products—other than flat and wire.....	76	22,148	826	3.7	.5		All establishments..... 64									
67	Cast-iron pipe.....	105	25,886	15,744	53.1	8.1		Sales..... \$10,359,000									
	Steel pipe.....	4	1,119	51	4.6	---		Commodity coverage... 88.1 percent									
	Seamless steel tubing.....	65	16,969	6,028	35.5	---		Total analyzed.....	77	9,125	9,125	---	100.0				
	Other.....	29	6,912	2,355	34.1	---		44	Electrical apparatus and equipment.....	2	1,562	97	6.2	1.1			
	Not analyzed in detail.....	34	7,754	5,104	65.8	---		50	Hardware.....	3	1,051	51	4.9	.6			
98	Second-hand merchandise.....	10	689	409	59.4	.2		51	Plumbing, heating, and air conditioning. Farm and garden machinery and eqult.....	5	1,649	314	17.0	3.4			
	All other commodities.....	---	---	596	---	.4		56	Industrial equipment and supplies. Belting, hose, packing, etc.....	10	2,653	818	28.7	9.0			
	Service receipts.....	24	2,211	333	15.1	.2			7	1,668	207	12.4	---				
	Power Plant and Power Transmission Equipment and Supplies Trade								5	1,496	98	5.9	---				
	All establishments..... 69								---	---	523	---	---				
	Sales..... \$11,632,000								57	Industrial machinery (textile).....	73	8,127	5,663	72.1	64.3		
	Commodity coverage... 94.4 percent								67	Iron and steel finished products—other than flat and wire.....	2	904	77	8.5	.8		
	Total analyzed.....	81	10,981	10,981	---	100.0			93	Leather and cut stock.....	2	1,781	130	7.3	1.4		
44	Electrical apparatus and equipment.....	9	1,995	156	7.8	1.4			98	Second-hand merchandise.....	4	998	768	76.8	8.4		
51	Plumbing, heating, and air conditioning. Farm and garden machinery and eqult.....	5	2,778	650	23.4	5.9				All other commodities.....	---	---	1,009	---			
55	Industrial equipment and supplies.....	2	1,509	243	18.1	2.2				Used Machinery and Equipment Trade							
56	Belting, hose, packing, etc.....	51	7,211	4,858	67.4	44.2				All establishments..... 290							
	Mechanical power transmission eqult.....	15	1,523	286	21.6	---				Sales..... \$16,125,000							
	Materials-handling equipment.....	42	4,400	3,630	82.5	---				Commodity coverage... 66.4 percent							
	Other.....	5	1,654	138	8.4	---				Total analyzed.....	243	13,926	13,926	---			
	Not analyzed in detail.....	3	263	263	100.0	---				44	Electrical apparatus and equipment.....	11	666	292	45.8	2.1	
57	Industrial machinery.....	38	6,810	4,896	71.9	44.6				56	Industrial equipment and supplies.....	25	1,449	461	51.8	3.3	
	Mining, quarrying, etc.....	4	2,618	237	9.1	---				57	Industrial machinery.....	84	6,822	5,981	87.7	42.9	
	Power-plant machinery (except electrical).....	35	6,568	4,628	70.4	---					Construction machinery (except road-building).....	3	598	150	21.8	---	
	Other.....	---	---	33	---	---					Machine tools (power-driven).....	21	2,885	2,141	74.2	---	
	All other commodities.....	---	---	178	---	1.7					Mining, quarrying, etc.....	8	909	182	20.0	---	
	Printing and Lithographing Machinery Equipment and Supplies (Except Paper) Trade										Oil-well and oil-refining.....	16	1,354	589	43.5	---	
	All establishments..... 157										Power-plant machinery (except electrical).....	3	750	69	9.5	---	
	Sales..... \$12,797,000										Printing machinery.....	4	216	172	79.8	---	
	Commodity coverage... 66.9 percent										Textile machinery.....	15	976	695	61.7	---	
	Total analyzed.....	111	8,813	8,813	---	100.0					Other.....	---	---	1,691	---		
56	Industrial equipment and supplies.....	81	6,365	5,531	86.9	62.8					Not analyzed in detail.....	4	183	112	66.7	---	
	Printing eqult and spls (except paper).....	75	6,287	5,393	85.8	---					58	Office and store equipment and supplies.....	3	133	24	18.0	.2
	Other industrial equipment.....	4	308	98	31.2	---					64	Iron and steel products—semi-finished.....	19	950	99	10.6	.7
	Not analyzed in detail.....	4	42	42	100.0	---					65	Iron and steel—wire and wire products.....	5	381	33	8.7	.2
											67	Iron and steel finished products—other than flat and wire.....	19	1,795	454	25.3	3.3

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8A.—COMMODITY SALES, BY KINDS OF BUSINESS—Continued

UNITED STATES
SUMMARY

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
MACHINERY—EQUIPMENT—SUPPLIES TRADES—Con.							MACHINERY—EQUIPMENT—SUPPLIES TRADES—Con.						
Used Machinery and Equipment Trades—Con. 76 Petroleum and its products..... 2 \$125 \$24 19.2 .2 92 Junk and scrap (except iron)..... 6 451 48 10.7 .3 98 Second-hand merchandise..... 142 6,765 8,159 91.1 44.2 All other commodities..... 256 1.9 Service receipts..... 8 538 97 18.0 .7							All Other Industrial Machinery Equipment and Supplies Trades All establishments..... 1,575 Sales..... \$180,158,000 Commodity coverage... 80.9 percent Total analyzed..... 1,274 145,736 145,736 100.0						
08 Flour..... 9 1,858 289 15.6 .3 11 Groceries (miscellaneous)..... 15 1,825 372 20.4 .2 31 Piece goods..... 3 416 179 43.0 .1 34 Other dry goods and textile products..... 8 2,272 260 11.4 .2 35 Automobiles and other motor vehicles..... 5 2,459 241 9.8 .2 38 Automotive supplies..... 34 5,674 659 15.1 .6 38 Chemicals, industrial and heavy..... 22 7,282 2,331 32.0 1.6 39 Oils, vegetable..... 4 789 278 35.2 .2 40 Paints and varnishes..... 25 5,230 268 5.1 .2 42 Other chemicals and related products..... 33 4,579 1,181 25.4 .8 43 Wiring supplies and electrical construction materials..... 18 4,448 1,262 28.4 .9 44 Electrical apparatus and equipment..... 43 6,880 968 14.5 .7 45 Radios, appliances, and specialties..... 6 2,667 233 6.1 .2 50 Hardware..... 87 12,758 1,458 11.3 1.0 51 Plumbing, heating, and air conditioning..... 75 14,552 2,653 18.5 1.6 55 Farm and garden machinery and eqt..... 28 5,619 693 12.3 .5 58 Industrial equipment and supplies..... 742 65,840 64,773 75.5 44.4 Belting, hose, packing, etc..... 108 20,447 1,991 9.7 Mechanical power transmission eqt..... 106 19,250 4,641 24.1 Printing equipment and supplies (except paper)..... 4 1,489 14 .9 Metal-working tools..... 140 28,559 6,232 31.0 Materials-handling equipment..... 62 12,281 1,549 11.0 Rope, cordage, and twine..... 39 10,942 411 3.6 Other industrial equipment..... 530 80,789 45,432 71.4 Not analyzed in detail..... 45 5,645 4,703 83.3							Dental Supply Houses All establishments..... 330 Sales..... \$33,768,000 Commodity coverage... 91.5 percent Total analyzed..... 301 30,901 30,901 100.0						
57 Industrial machinery..... 388 45,128 27,245 60.4 18.7 Construction machinery (except road-building)..... 32 5,381 1,221 22.6 Road-building machinery..... 23 4,994 758 15.2 Machine tools (power-driven)..... 45 14,570 2,481 17.1 Mining, quarrying, etc..... 40 8,985 2,189 31.1 Oil-well and oil-refining..... 12 1,947 955 49.0 Power-plant machinery (except electrical)..... 20 3,079 510 16.6 Printing machinery..... 2 1,257 55 4.4 Other industrial machinery..... 274 25,089 16,434 65.5 Not analyzed in detail..... 2,682							Religious Supply Houses (Insufficient sample) School Equipment and Supplies Trade All establishments..... 158 Sales..... \$22,271,000 Commodity coverage... 91.7 percent Total analyzed..... 122 20,419 20,419 100.0						
58 Office and store equipment and spla..... 22 1,967 451 22.9 .3 59 Railroad equipment and supplies..... 9 1,297 121 9.3 .1 63 Copper and products..... 15 3,600 263 7.3 .2 64 Iron and steel products—semi-finished..... 31 6,617 1,142 17.3 .6 65 Iron and steel products—flat..... 15 5,791 225 3.9 .2 66 Iron and steel—wires and wire products..... 65 12,694 1,297 10.2 .9 67 Iron and steel finished products—other than flat and wires..... 53 15,619 2,212 16.2 1.5 70 Brick, tile, and terra cotta..... 11 1,805 162 10.1 .1 73 Coal and coke..... 11 1,225 478 39.0 .3 74 Crude non-metallic minerals and products..... 7 1,598 1,490 95.9 1.0 75 Glass containers..... 63 23,218 22,440 96.7 15.4 77 Sand, gravel, and crushed stone..... 9 648 158 24.1 .1 61 Paper and products (except stationery and wallpaper)..... 15 2,515 237 9.4 .2 84 Flaming-mill products..... 6 920 873 73.2 .5 87 Building materials (except as listed)..... 7 1,258 201 16.0 .1 92 Junk and scrap (except iron)..... 17 1,648 295 17.9 .2							Surgical, Medical, and Hospital Equipment and Supplies Trade All establishments..... 383 Sales..... \$51,512,000 Commodity coverage... 81.5 percent Total analyzed..... 321 41,984 41,984 100.0						
93 Leather and cut stock..... 7 \$706 \$164 23.2 .1 96 Second-hand merchandise..... 32 3,173 1,586 49.4 1.1 All other commodities..... 5,772 3.7 Service receipts..... 77 5,872 666 15.7 .6							30 Notions..... 3 658 92 14.0 .5 31 Piece goods..... 2 791 40 5.1 .2 37 Drugs and drug sundries..... 6 3,603 263 7.3 1.3 80 Dental equipment and supplies..... 301 30,901 30,569 98.9 96.9 61 Surgical and hospital equipment..... 3 583 144 24.7 .5 All other commodities..... 33 .1 Service receipts..... 5 640 90 14.1 .3						
50 Hardware..... 3 1,058 214 20.2 1.0 51 Plumbing, heating, and air conditioning..... 6 2,278 112 4.9 .5 52 Sporting goods..... 13 6,854 179 2.7 .9 53 Toys and games..... 5 3,511 382 10.3 1.6 58 Industrial equipment and supplies..... 9 2,332 500 21.4 2.4 58 Office and store equipment and supplies..... 6 1,473 126 6.6 .6 78 Books, magazines, and other printed material..... 26 9,052 2,749 30.4 15.5 81 Paper and products (except stationery and wallpaper)..... 26 5,558 644 11.6 3.2 83 Stationery and supplies..... 48 9,487 2,523 26.7 12.4 68 Cameras and supplies..... 3 1,009 259 25.7 1.3 91 Jewelry, silverware, etc..... 4 2,623 100 3.6 .5 All other commodities..... 9,562 46.7							31 Piece goods..... 3 158 186 87.2 .3						

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.
Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8A.—COMMODITY SALES, BY KINDS OF BUSINESS—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

UNITED STATES
SUMMARY

Commodity No.	KIND OF BUSINESS AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
MACHINERY—EQUIPMENT—SUPPLIES TRADES—Con.							MACHINERY—EQUIPMENT—SUPPLIES TRADES—Con.						
Miscellaneous Service Equipment and Supply Houses—Con.							Marine Equipment and Supplies Trade						
All establishments..... 149							All establishments..... 149						
Sales..... \$21,020,000							Sales..... \$21,020,000						
Commodity coverage... 79.1 percent							Commodity coverage... 79.1 percent						
Total analyzed.....							Total analyzed.....						
							120 \$16,651 \$16,651 --- 100.0						
30	Notions.....	11	\$591	\$377	63.8	1.2	00	Bakery products.....	6	1,435	16	1.1	.1
31	Piece goods.....	16	940	557	59.3	1.8	02	Butter and cheese.....	9	1,992	48	2.4	.3
33	Yarns.....	7	484	144	29.8	.5	03	Canned foods.....	16	2,976	303	10.2	1.8
54	Other dry goods and textiles products.....	16	1,596	770	48.2	2.4	04	Coffee, roasted.....	11	2,368	53	2.2	.3
56	Automotive supplies.....	3	395	193	48.9	.6	06	Dairy and poultry products (except butter and cheese).....	9	1,897	41	2.2	.2
37	Drugs and drug sundries.....	8	569	146	25.7	.5	07	Fish and sea foods (except canned).....	7	1,165	16	1.4	.1
38	Chemicals, industrial and heavy.....	28	1,449	378	26.1	1.2	08	Flour.....	8	1,515	48	3.2	.3
40	Paints and varnishes.....	26	1,152	519	28.2	1.0	09	Fruits and vegetables, fresh.....	13	2,474	161	6.5	1.0
41	Soaps.....	27	4,687	906	19.5	2.9	11	Groceries (miscellaneous).....	18	3,030	223	7.4	1.3
	Toilet soaps.....	86	2,174	168	7.7	---	12	Meats and meat products.....	13	2,656	188	7.1	1.1
	Other soaps.....	80	3,988	647	16.2	---	14	Sugar.....	9	1,252	35	2.8	.2
	Not analyzed in detail.....	6	594	91	15.3	---	27	Clothing and furnishings, men's and boys'.....	7	1,310	51	3.9	.3
42	Other chemicals and related products.....	87	4,521	1,640	36.3	5.2	31	Piece goods.....	8	2,521	230	9.1	1.4
43	Wiring supplies and electrical construction materials.....	16	1,051	259	24.6	.8	32	Shoes and other footwear.....	5	1,080	58	5.4	.3
44	Electrical apparatus and equipment.....	4	585	254	66.0	.8	34	Other dry goods and textile products.....	4	521	40	7.7	.2
45	Radios, appliances, and specialties.....	12	1,102	221	20.1	.7	38	Chemicals, industrial and heavy.....	4	1,329	30	2.3	.2
47	Furniture, wooden and metal.....	5	516	125	38.9	.4	40	Paints and varnishes.....	26	5,464	253	4.6	1.5
48	Houses furnishings.....	13	978	192	19.6	.6	41	Soaps.....	11	2,346	38	1.6	.2
50	Hardware.....	40	2,497	803	32.2	2.5	43	Wiring supplies and electrical construction materials.....	12	3,592	87	2.4	.5
51	Plumbing, heating, and air conditioning.....	12	504	201	39.9	.6	44	Electrical apparatus and equipment.....	5	778	57	7.3	.3
55	Farm and garden machinery and equip't.....	4	241	34	14.1	.1	45	Radios, appliances, and specialties.....	6	1,506	45	3.0	.3
56	Industrial equipment and supplies.....	292	15,853	12,558	79.2	59.8	46	China, glassware, and crockery.....	6	1,804	55	3.0	.3
57	Industrial machinery.....	9	496	255	51.4	.8	47	Furniture, wooden and metal.....	5	1,106	35	3.2	.2
58	Office and store equip't and supplies.....	5	337	116	34.4	.4	50	Hardware.....	56	9,678	4,217	43.6	25.4
58	Iron and steel—wirs and wire products.....	5	516	85	19.9	.2		Buildere' hardwars.....	5	897	36	4.0	---
76	Petroleum and its products.....	4	419	74	17.7	.2		Heavy hardware.....	12	1,948	419	21.5	---
81	Paper and products (except stationery and wallpaper).....	77	4,848	1,414	29.2	4.5		Bolts, nuts, rivets, and screws.....	22	4,156	172	4.1	---
	Cardboard and paperboard.....	4	357	24	6.7	---		Shelf or light hardware.....	13	2,215	183	8.3	---
	Wrapping or coars paper.....	7	587	57	9.7	---		Tools and cutlery.....	10	1,553	63	4.1	---
	Paper products such as bags, boxes, cups, dishes, etc.....	69	4,264	1,298	30.4	---		Wire screening.....	3	569	12	2.1	---
	Not analyzed in detail.....	3	307	55	11.4	---		Other.....	31	4,852	2,103	43.3	---
80	Cameras and supplies.....	11	3,638	3,227	88.7	10.2		Not analyzed in detail.....	9	2,493	1,229	49.3	---
90	Fertilizer and fertilizer materials.....	3	632	60	9.5	.2	51	Plumbing, heating, and air conditioning.....	16	4,165	740	17.8	4.4
91	Jewelry, silverware, etc.....	25	1,124	647	57.6	2.1	52	Sporting goods.....	6	1,173	180	15.3	1.1
92	Junk and scrap (except iron).....	12	578	62	10.7	.2	56	Industrial equipment and supplies.....	66	10,841	3,858	36.3	25.2
93	Leather and cut stock.....	6	151	75	55.7	.2		Beltng, hoss, packing, etc.....	13	2,805	97	3.5	---
95	Optical goods (except photographic).....	6	1,410	285	20.2	.9		Mechanical power transmission equip't.....	5	1,188	21	1.8	---
98	Second-hand merchandise.....	5	71	39	54.9	.1		Metal-working tools.....	9	2,106	144	6.8	---
	All other commodities.....	---	---	4,948	---	15.7		Other industrial equipment.....	39	7,954	1,020	12.8	---
	Service receipts.....	11	822	117	14.2	.4		Other supplies.....	---	---	2,524	---	---
								Not analyzed in detail.....	2	166	52	31.3	---
Aircraft and Aeronautical Equipment and Supplies Trade							(Insufficient sample)						
Railroad Equipment and Supplies Trade							(Insufficient sample)						
All establishments..... 68							All establishments..... 68						
Sales..... \$25,055,000							Sales..... \$25,055,000						
Commodity coverage... 96.8 percent							Commodity coverage... 96.8 percent						
Total analyzed.....							Total analyzed.....						
							64 24,250 24,250 --- 100.0						
50	Hardware.....	3	1,401	489	34.9	2.0	57	Industrial machinery.....	13	1,984	431	21.7	2.6
56	Industrial equipment and supplies.....	7	1,898	401	21.1	1.7	63	Copper and products.....	6	1,605	30	1.9	.2
	Beltng, hose, packing, etc.....	4	1,510	25	1.7	---	65	Iron and steel products—flat.....	8	951	81	8.5	.5
	Metal-working tools.....	2	1,372	145	10.8	---	66	Iron and steel—wirs and wire products.....	27	5,479	490	8.8	2.9
	Materials-handling equipment.....	3	1,497	20	1.3	---	67	Iron and steel finished products—other than flat and wire.....	10	2,852	143	5.0	.9
	Other.....	---	---	211	---	---	76	Petroleum and its products.....	5	795	64	8.1	.4
57	Industrial machinery.....	3	958	16	1.7	.1	80	Lumber—rough, dressed, and finished.....	4	840	20	2.4	.1
59	Railroad equipment and supplies.....	50	18,279	18,841	92.1	69.4	86	Boats—motor, sail, and etsam.....	19	3,528	1,428	40.5	8.6
64	Iron and steel products—semi-finished.....	4	855	221	25.8	.9	89	Tobacco products.....	4	1,224	18	1.5	.1
65	Iron and steel products—flat.....	2	1,452	99	8.8	.4	92	Junk and scrap (except iron).....	6	1,559	43	2.8	.3
85	Iron and steel—wirs and wire products.....	3	1,497	22	1.5	.1	98	Second-hand merchandises.....	6	474	108	22.8	.6
87	Iron and steel finished products—other than flat and wire.....	15	7,005	5,640	80.5	23.3		All other commodities.....	---	---	2,485	---	15.0
	Rails, tie plate, splice bars, etc.....	15	7,005	4,585	65.2	---		Service receipts.....	8	1,175	214	18.2	1.3
	Piling and bearing pilss.....	2	3,808	840	22.1	---	Other Transportation Equipment and Supplies Trades						
	Steel pipe.....	3	4,380	214	4.9	---	(Insufficient sample)						
	Other.....	---	---	21	---	---	METALS AND METAL WORK (EXCEPT SCRAP) TRADES						
98	Second-hand merchandises.....	2	521	384	73.7	1.6	Building Metal Work Trade						
	All other commodities.....	---	---	137	---	.5	All establishments..... 135						
							Sales..... \$13,289,000						
							Commodity coverage... 89.0 percent						
							Total analyzed.....						
							119 11,827 11,827 --- 100.0						

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8A.—COMMODITY SALES, BY KINDS OF BUSINESS—Continued

UNITED STATES
SUMMARY

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
METALS AND METAL WORK (EXCEPT SCRAP) TRADES—Con.							METALS AND METAL WORK (EXCEPT SCRAP) TRADES—Con.						
Building Metal Work Trade—Con.							Iron and Steel Products (General Line) Trade—Con.						
48	House furnishings.....	2	\$1,111	\$35	3.2	.3	66	Iron and steel—wire and wire products....	58	\$122,888	\$12,854	10.5	9.8
50	Hardware.....	7	2,064	49	2.4	.4		Woven wire fence.....	12	5,893	235	4.0	---
51	Plumbing, heating, and air conditioning..	10	1,544	222	14.4	1.9		Fence posts and fittings.....	8	9,158	335	3.7	---
58	Industrial equipment and supplies.....	3	1,069	11	1.0	.1		Barbed and twisted wire.....	10	7,884	135	1.7	---
57	Industrial machinery.....	4	1,895	38	2.0	.3		Nails (including staples and tacks).....	25	27,046	932	3.4	---
62	Building metal work.....	119	11,827	7,485	85.3	63.3		Wire rope and cable except insulated.....	16	22,086	337	1.5	---
	Fire escapes, elevator cages, etc.....	9	1,988	114	5.7	---		Strand, galvanized.....	2	1,389	79	5.7	---
	Ventilators and air-conditioning ducts.....	18	1,761	570	32.4	---		Reinforcement mesh.....	18	30,962	317	1.0	---
	Metal roofing and siding.....	26	2,935	1,267	43.2	---		Drawn wire.....	18	32,026	342	1.1	---
	Metal storage tanks, etc.....	13	1,130	290	25.7	---		Other.....	25	43,720	755	1.7	---
	Steel houses and steel garages.....	4	843	19	2.3	---		Not analyzed in detail.....	4	61,695	9,407	15.2	---
	Fabricated structural work.....	22	3,523	1,401	39.8	---	67	Iron and steel finished products-- other than flat and wire.....	76	132,838	39,640	29.8	29.8
	Metal lath.....	10	2,520	474	18.8	---		Rails, tie plates, splice bars, etc.....	15	35,299	1,121	3.2	---
	Other building metal work.....	58	5,299	2,243	42.3	---		Bars and small shapes except reinforcing.....	57	82,124	12,440	20.0	---
	Not analyzed in detail.....	9	1,286	1,105	85.9	---		Concrete reinforcing bars, all types.....	38	49,836	2,437	4.9	---
63	Copper and products.....	9	1,325	185	14.0	1.6		Structural shapes.....	47	57,004	4,685	8.2	---
64	Iron and steel products—semi-finished.....	7	459	61	13.3	.5		Piling and bearing pilee.....	5	9,926	120	1.2	---
85	Iron and steel products—flat.....	12	2,068	407	19.7	3.4		Cast iron pipe.....	6	2,409	199	8.3	---
66	Iron and steel—wire and wire products.....	18	3,926	577	14.7	4.9		Steel pipe.....	28	36,958	1,329	3.6	---
67	Iron and steel finished products-- other than flat and wire.....	20	4,072	1,454	35.7	12.3		Seamless steel tubing.....	32	44,779	1,941	4.3	---
	Concrete reinforcing bars, all types.....	11	2,922	800	27.4	---		Other.....	30	40,164	9,743	24.3	---
	Structural shapes.....	7	1,531	243	15.9	---		Not analyzed in detail.....	4	61,649	5,625	9.1	---
	Other.....	---	---	267	---	---		Lead (mstallio) and zinc.....	18	29,907	215	.7	.2
	Not analyzed in detail.....	---	---	144	---	---	68	Other non-ferrous metals (except precious).....	21	39,737	622	1.6	.5
70	Brick, tile, and terra cotta.....	4	1,028	64	6.2	.5		Cement, lime, plaster, and stucco.....	2	60,484	863	1.1	.5
72	Cement, lime, plaster, and stucco.....	3	200	12	6.0	.1	72	Cement, lime, plaster, and stucco.....	2	60,484	863	1.1	.5
75	Glass, sheet.....	5	245	19	7.8	.2	81	Paper and products (except stationery and wallpaper).....	4	3,428	140	4.1	.1
80	Lumber—rough, dressed, and finished.....	2	119	44	37.0	.4		Building materials (except as listed).....	11	5,743	763	13.5	8.8
81	Paper and products (except stationery and wallpaper).....	2	1,123	54	4.8	.5	92	Junk and scrap (except iron).....	3	3,009	145	4.8	.1
87	Building materials (except as listed).....	12	2,596	358	13.8	3.0		All other commodities.....	---	---	299	---	1.1
	All other commodities.....	---	---	728	---	8.1							
	Service receipts.....	3	139	26	18.7	.2							
Iron and Steel Products (General Line) Trade							Iron and Steel Products (Semi-finished) Trade						
All establishments..... 98							All establishments..... 65						
Sales..... \$139,442,000							Sales..... \$15,337,000						
Commodity coverage... 96.2 percent							Commodity coverage... 94.8 percent						
Total analyzed..... 93							Total analyzed..... 58						
134,077							14,545						
134,077							14,545						
100.0							100.0						
50	Hardware.....	27	34,643	803	2.3	.8	50	Hardware.....	3	1,060	207	19.5	1.4
51	Plumbing, heating, and air conditioning..	18	11,307	763	6.7	.8	51	Plumbing, heating, and air conditioning..	4	780	107	13.7	.7
58	Industrial equipment and supplies.....	28	31,903	616	1.9	.4	56	Industrial equipment and supplies.....	6	1,850	525	31.8	3.8
57	Industrial machinery.....	11	7,890	328	4.2	.2	57	Industrial machinery.....	3	1,510	197	13.0	1.4
82	Building metal work.....	38	29,778	2,080	7.0	1.6	64	Iron and steel products—semi-finished.....	58	14,545	8,991	81.8	61.8
	Ventilators and air-conditioning ducts.....	7	4,829	208	4.5	---		Pig iron.....	6	3,897	447	12.1	---
	Metal roofing and siding.....	19	7,885	788	10.0	---		Scrap iron and steel.....	2	1,362	60	4.4	---
	Metal storage tanks, etc.....	2	788	38	4.7	---		Ingots, blooms, billets, and slabs.....	3	2,394	125	5.2	---
	Fabricated structural work.....	18	20,576	839	3.1	---		Sheet and tin-plate bare.....	3	369	389	100.0	---
	Metal lath.....	7	2,813	23	.8	---		Wire rods.....	7	3,351	1,561	40.6	---
	Other.....	---	---	388	---	---		Rough castings and foundry products.....	17	1,160	502	43.3	---
63	Copper and products.....	35	43,079	1,014	2.4	.8		Forgings.....	2	34	20	58.8	---
64	Iron and steel products—semi-finished.....	29	104,705	20,858	19.7	15.4		Other.....	25	8,212	4,853	59.1	---
85	Iron and steel products—flat.....	70	132,315	52,474	39.7	39.1		Not analyzed in detail.....	4	1,254	1,254	100.0	---
	Plates.....	47	57,331	8,626	11.6	---	65	Iron and steel products—flat.....	6	2,935	1,799	61.3	12.4
	Strip—hot-rolled.....	43	53,174	1,594	3.0	---	66	Iron and steel—wire and wire products.....	3	1,229	104	8.5	.7
	Strip—cold-rolled.....	25	41,479	1,230	3.1	---	67	Iron and steel finished products-- other than flat and wire.....	9	2,914	847	29.1	5.8
	Sheets—continuous-mill.....	37	50,890	5,626	11.1	---		All other commodities.....	---	---	1,768	---	12.2
	Sheets—hand-mill.....	12	10,678	1,149	10.8	---							
	Sheets—galvanized or otherwise coated.....	55	59,947	4,270	7.1	---							
	Black plate.....	12	14,914	1,220	8.2	---							
	Tin plate.....	18	28,367	490	1.8	---							
	Other.....	20	19,570	1,459	7.5	---							
	Not analyzed in detail.....	5	81,984	28,770	46.4	---							
Iron and Steel Products (Flat) Trade							Iron and Steel Products (Flat) Trade						
All establishments..... 204							All establishments..... 204						
Sales..... \$73,592,000							Sales..... \$73,592,000						
Commodity coverage... 96.5 percent							Commodity coverage... 96.5 percent						
Total analyzed..... 198							Total analyzed..... 198						
70,850							70,830						
70,830							70,830						
100.0							100.0						

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.
Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8A.—COMMODITY SALES, BY KINDS OF BUSINESS—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

UNITED STATES
SUMMARY

Commodity No.	KIND OF BUSINESS AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	
		Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)		
METALS AND METAL WORK (EXCEPT SCRAP) TRADES—Con.							METALS AND METAL WORK (EXCEPT SCRAP) TRADES—Con.							
Iron and Steel Products (Flat) Trade—Con.							Wire and Wire Products Trade							
50	Hardware	14	\$9,795	\$259	2.6	.4	67	Iron and steel finished products—other than flat and wire	6	\$1,422	\$166	15.1	2.8	
51	Plumbing, heating, and air conditioning	31	12,657	1,257	9.9	1.6	67	Building materials (except as listed)	6	1,614	154	6.3	1.9	
55	Farm and garden machinery and equip	3	6,348	70	1.1	.1		All other commodities			174		2.4	
56	Industrial equipment and supplies	11	6,136	132	1.6	.2	Iron and Steel Finished Products (N.E.C.) Trade							
57	Industrial machinery	6	8,309	314	3.6	.4	All establishments..... 290							
62	Building metal work	49	16,676	2,330	12.5	3.3	Sales..... \$55,633,000							
	Ventilators and air-conditioning ducts	18	4,164	173	4.2	---	Commodity coverage..... 94.0 percent							
	Metal roofing and siding	32	6,697	1,201	13.5	---	Total analyzed..... 274 52,471 52,471 --- 100.0							
	Metal storage tanks, etc.	5	6,760	75	1.1	---	50	Hardware	7	2,041	345	16.9	.7	
	Fabricated structural work	3	8,059	394	4.9	---	51	Plumbing, heating, and air conditioning	14	3,166	415	13.1	.6	
	Other			487		---	57	Industrial machinery	6	1,760	347	19.7	.7	
63	Copper and products	48	19,445	2,757	14.2	3.9	63	Copper and products	6	1,494	197	13.2	.4	
64	Iron and steel products—semi-finished	15	12,372	1,466	11.9	2.1	64	Iron and steel products—semi-finished	16	2,320	333	14.4	.6	
	Ingots, blooms, billets, and slabs	2	6,630	163	2.5	---		Scrap iron and steel	11	839	152	16.1	---	
	Wire rods	5	6,998	274	3.0	---		Ingots, blooms, billets, and slabs	3	629	44	5.3	---	
	Forgings	2	5,888	53	.9	---		Other			137		---	
	Other			976		---	65	Iron and steel products—flat	40	12,748	2,253	17.7	4.3	
65	Iron and steel products—flat	198	70,830	55,934	79.0	79.0		Plates	26	6,525	697	10.7	---	
	Plates	35	22,690	1,803	7.9	---		Strip—hot-rolled	19	3,631	148	3.9	---	
	Strip—hot-rolled	49	16,783	2,191	11.7	---		Strip—cold-rolled	9	2,442	124	5.1	---	
	Strip—cold-rolled	47	16,461	2,993	16.2	---		Sheets—continuous-mill	9	3,033	163	5.4	---	
	Sheets—continuous-mill	53	32,269	12,743	39.5	---		Sheets—hand-mill	6	2,218	193	6.7	---	
	Sheets—hand-mill	22	6,887	763	11.1	---		Sheets—galvanized or otherwise coated	10	2,608	133	5.1	---	
	Sheet—galvanized or otherwise coated	99	40,412	7,796	19.3	---		Black plate	3	965	14	1.5	---	
	Black plate	34	12,626	1,568	12.4	---		Other	6	5,592	761	14.0	---	
	Tin plate	42	16,614	1,965	10.6	---	66	Iron and steel—wire and wire products	24	5,350	787	14.7	1.5	
	Other	75	34,662	12,639	37.0	---		Woven wire fence	3	1,075	92	8.6	---	
	Not analyzed in detail	23	11,969	11,253	93.9	---		Barbed and twisted wire	2	1,014	29	2.9	---	
66	Iron and steel—wire and wire products	24	13,222	439	3.3	.6		Nails (including staples and tacks)	6	1,746	112	8.4	---	
67	Iron and steel finished products—other than flat and wire	42	22,627	3,582	15.6	5.1		Wire rope and cable except insulated	7	1,457	73	5.0	---	
	Rails, tie plates, splice bars, etc.	4	6,260	269	4.6	---		Reinforcement mesh	14	3,209	227	7.1	---	
	Bars and small shapes except reinforcing	26	16,132	966	6.1	---		Drawn wire	3	1,516	67	8.8	---	
	Concrete reinforcing bars, all types	5	7,152	217	3.0	---		Other			167		---	
	Structural shapes	15	4,236	528	12.4	---	67	Iron and steel finished products—other than flat and wire	216	48,061	42,559	66.5	81.1	
	Steel pipe	5	7,807	1,120	14.3	---		Rails, tie plates, splice bars, etc.	5	614	71	8.7	---	
	Seamless steel tubing	5	2,787	90	3.2	---		Bars and small shapes except reinforcing	63	18,523	11,090	59.9	---	
	Other	7	7,316	201	2.7	---		Concrete reinforcing bars, all types	35	7,701	2,484	32.3	---	
	Not analyzed in detail	3	2,608	151	5.6	---		Structural shapes	43	9,847	3,097	31.5	---	
68	Lead (metallic) and zinc	10	9,579	160	1.7	.2		Piling and bearing piles	2	287	111	38.7	---	
69	Other non-ferrous metals (except precious)	9	4,692	417	8.5	.6		Cast-iron pipe	14	5,112	1,477	26.9	---	
67	Building materials (except as listed)	12	9,766	866	8.9	1.2		Steel pipe	61	14,125	6,653	47.1	---	
	All other commodities			843		1.1		Seamless steel tubing	40	17,429	9,122	52.3	---	
								Other	52	13,108	4,970	37.9	---	
								Not analyzed in detail	20	3,490	3,484	99.8	---	
								69	Other non-ferrous metals (except precious)	6	821	162	22.2	.3
								98	Second-hand merchandise	45	4,239	3,678	91.5	7.4
									All other commodities			1,153		2.2
									Service receipts	4	1,417	22	1.6	(1)
38	Automotive supplies	2	772	181	23.4	2.5	Copper Trade							
40	Paints and varnishes	2	772	35	4.5	.5	All establishments..... 38							
50	Hardware	5	1,209	156	12.9	2.2	Sales..... \$49,545,000							
55	Farm and garden machinery and equip	2	148	32	21.6	.5	Commodity coverage..... 99.6 percent							
56	Industrial equipment and supplies	5	347	50	14.4	.7	Total analyzed..... 38 49,346 49,346 --- 100.0							
62	Building metal work	6	1,060	102	9.6	1.4	51	Plumbing, heating, and air conditioning—Pipe fittings, valves, brass goods, etc.	4	1,263	295	23.4	.6	
64	Iron and steel products—semi-finished	4	1,430	261	18.3	3.7		Other			131		10.4	
65	Iron and steel products—flat	6	816	98	11.8	1.4		Building metal work	2	871	79	11.6	.2	
66	Iron and steel—wire and wire products	63	7,071	5,704	80.7	80.2		Copper and products	36	49,346	32,711	66.3	56.3	
	Woven wire fence	15	1,669	594	21.1	---		Iron and steel products—flat	3	685	54	7.9	.1	
	Fence posts and fittings	13	1,500	100	6.7	---								
	Barbed and twisted wire	12	1,654	266	16.1	---								
	Nails (including staples and tacks)	16	2,641	873	33.1	---								
	Wire rope and cable except insulated	6	677	432	63.8	---								
	Strand, galvanized	3	335	42	12.5	---								
	Reinforcement mesh	6	1,123	97	6.6	---								
	Drawn wire	11	2,399	971	40.5	---								
	Other	32	3,320	2,057	62.0	---								
	Not analyzed in detail	2	683	472	69.1	---								

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.
Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.
1 Less than one-tenth of one percent.

WHOLESALE TRADE: 1939

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8A.—COMMODITY SALES, BY KINDS OF BUSINESS—Continued

UNITED STATES
SUMMARY

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	
		Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)		
PAPER AND ITS PRODUCTS TRADES—Con.							PLUMBING AND HEATING EQUIPMENT AND SUPPLIES TRADES—Con.							
Wallpaper Trade							Plumbing and Heating Equipment and Supplies (General Line) Trade—Con.							
	All establishments.....	281					51	Plumbing, heating, and air conditioning.....	630	\$165,659	\$134,585	81.2	81.2	
	Sales.....	\$20,723,000						Air-conditioning equipment.....	175	54,299	1,854	3.4	---	
	Commodity coverage.....	97.4 percent						Gas appliances and sundries.....	151	42,015	1,418	3.4	---	
	Total analyzed.....	276	\$20,188	\$20,188	---	100.0		Oil burners.....	239	66,739	2,165	3.2	---	
39	Oil, vegetable.....	5	495	19	3.8	-.1		Oil burner-furnace combinations.....	174	45,621	2,010	4.4	---	
40	Paints and varnishes.....	136	10,025	2,132	21.3	10.6		Pipe fittings, valve, brass goods, etc.....	504	132,057	42,251	32.0	---	
42	Other chemicals and related products.....	9	790	52	6.6	.3		Plumbing fixtures, equip, and spls.....	510	127,767	44,110	34.5	---	
48	House furnishings.....	5	555	88	15.5	.4		Stoves, ranges, furnaces (except gas and electric).....	446	111,801	18,627	16.7	---	
50	Hardware.....	47	2,731	191	7.0	.9		Not analyzed in detail.....	100	26,739	22,170	82.9	---	
56	Industrial equipment and supplies.....	9	599	67	11.2	.3		55 Farm and garden machinery and equipment.....	15	7,883	772	9.8	.5	
82	Wallpaper.....	278	20,188	16,545	82.0	82.0	56	Industrial equipment and supplies.....	85	31,826	3,601	11.3	2.2	
87	Building materials (except as listed).....	3	1,280	221	17.3	1.1		Belting, hose, packing, etc.....	43	19,014	398	2.1	---	
	All other commodities.....	---	---	875	---	4.3		Mechanical power transmission equip.....	12	6,603	181	2.7	---	
PETROLEUM AND ITS PRODUCTS TRADE							Heating Equipment and Supplies (Including Stoves and Ranges) Trade							
Petroleum And Its Products Trade							All establishments..... 368							
All establishments..... 1,275							Sales..... \$38,058,000							
Sales..... \$196,734,000							Commodity coverage..... 95.2 percent							
Commodity coverage..... 83.2 percent							Total analyzed..... 352 34,328 34,328 --- 100.0							
Total analyzed..... 726 163,627 163,627 --- 100.0							43 Wiring supplies and electrical construction materials.....							
11	Groceries (miscellaneous).....	2	4,318	156	3.6	-.1			2	1,236	51	4.1	.1	
18	Feed.....	7	10,736	538	5.0	.3		44	Electrical apparatus and equipment.....	2	591	166	28.1	.5
19	Grain.....	2	5,320	265	5.0	.2		45	Radio, appliances, and specialties.....	29	5,945	884	14.9	2.6
38	Automotive supplies.....	52	26,256	1,675	6.4	1.0		46	China, glassware, and crockery.....	3	626	123	19.8	.3
	Batteries.....	23	23,195	263	1.1	---		48	House furnishings.....	8	1,540	185	12.0	.5
	Automotive accessories.....	25	16,634	185	1.1	---		50	Hardware.....	9	1,579	195	12.3	.6
	Automotive parts.....	5	557	44	7.9	---		51	Plumbing, heating, and air conditioning.....	352	34,328	30,583	89.1	89.1
	Tires and tubes.....	34	25,114	1,088	4.3	---		Air-conditioning equipment.....	50	5,333	1,247	23.4	---	
	Not analyzed in detail.....	3	185	97	52.4	---		Gas appliances and supplies.....	75	8,873	5,933	66.9	---	
38	Chemicals, industrial and heavy.....	6	2,393	782	32.7	.5		Oil burners.....	64	5,795	1,957	33.8	---	
39	Oils (cottonseed, linseed, etc.).....	6	13,598	684	5.0	.4		Oil burner-furnace combinations.....	39	3,708	742	20.0	---	
40	Paints and varnishes.....	17	15,700	502	3.2	.3		Pipe fittings, valve, brass goods, etc.....	43	4,414	1,424	32.3	---	
42	Other chemicals and related products.....	24	32,772	2,445	7.5	1.5		Plumbing fixtures, equipment, and spls.....	18	2,115	302	14.3	---	
45	Radio, appliances, and specialties.....	8	11,225	193	1.7	.1		Stoves, ranges, furnaces (except gas and electric).....	256	22,426	17,213	76.8	---	
50	Hardware.....	4	10,605	102	1.0	.1		Not analyzed in detail.....	14	2,131	1,765	82.8	---	
51	Plumbing, heating, and air conditioning.....	31	8,139	1,294	15.9	.8		58 Industrial equipment and supplies.....	6	960	41	4.3	-.1	
55	Farm and garden machinery and equip.....	9	13,289	657	4.9	.4		57 Industrial machinery.....	6	468	64	13.7	.2	
56	Industrial equipment and supplies.....	15	20,374	294	1.4	.2								
58	Office and store equipment and spls.....	10	11,217	461	4.1	.3								
73	Coal and coke.....	15	7,473	739	9.9	.5								
78	Petroleum and its products.....	728	163,627	147,542	90.2	90.2								
	All other commodities.....	---	---	4,926	---	2.9								
	Service receipts.....	23	3,373	372	11.0	.2								
PLUMBING AND HEATING EQUIPMENT AND SUPPLIES TRADES							Plumbing and Heating Equipment and Supplies (General Line) Trade							
All establishments..... 875							All establishments..... 875							
Sales..... \$185,102,000							Sales..... \$185,102,000							
Commodity coverage..... 88.5 percent							Commodity coverage..... 88.5 percent							
Total analyzed..... 630 185,659 165,659 --- 100.0							Total analyzed..... 630 185,659 165,659 --- 100.0							
40	Paints and varnishes.....	17	9,118	278	3.0	.2								
43	Wiring supplies and electrical construction materials.....	53	12,498	1,870	15.0	1.1								
45	Radio, appliances and specialties.....	25	11,847	1,289	10.9	.8								
50	Hardware.....	37	17,258	2,025	11.7	1.2								

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

WHOLESALE TRADE: 1939

SERVICE AND LIMITED-FUNCTION WHOLESALEERS
TABLE 8A.—COMMODITY SALES, BY KINDS OF BUSINESS—Continued

UNITED STATES
SUMMARY

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
WASTE MATERIALS TRADES							WASTE MATERIALS TRADES—Con.						
Iron and Steel Scrap Trade							Waste Paper, Rags, and Rubber Trade—Con.						
All establishments..... 1,869 Sales..... \$354,136,000 Commodity coverage... 95.0 percent Total analyzed..... 1,719 \$317,295 \$317,295 --- 100.0							51 Piece goods..... 9 \$1,358 \$464 54.2 .4 34 Other dry goods and textile products..... 8 420 178 41.9 .1 36 Automotive supplies..... 6 3,904 869 22.3 .7 Automotive accessories..... 4 3,495 555 15.9 --- Tires and tubes..... 4 2,593 314 12.1 --- 56 Industrial equipment and supplies..... 6 1,709 158 9.2 .1 64 Iron and steel products (scrap)..... 24 1,847 281 15.2 .2 81 Paper and products (except stationery and wallpaper)..... 4 1,098 228 20.8 .2 92 Junk and scrap (except iron)..... 1,048 129,247 124,186 98.1 95.8 Scrap metals (except iron)..... 51 2,794 372 13.3 --- Waste rags (except iron)..... 607 57,129 45,879 80.3 --- Waste rubber..... 64 27,043 22,551 83.4 --- Other waste—paper, bottles, boxes, etc..... 503 54,727 44,669 81.6 --- Not analyzed in detail..... 71 10,711 10,695 99.9 --- 98 Second-hand merchandise..... 9 457 299 65.4 .2 All other commodities..... --- --- 2,979 --- 2.3						
20 Hides, skins, and raw furs..... 40 4,095 576 14.1 .2 36 Automotive supplies..... 94 3,402 562 16.5 .2 51 Plumbing, heating, and air conditioning..... 17 3,857 398 10.1 .1 56 Industrial equipment and supplies..... 24 10,037 292 2.9 .1 57 Industrial machinery..... 14 3,993 288 7.2 .1 59 Railroad equipment and supplies..... 2 12,923 1,593 12.3 .5 64 Iron and steel products—semi-finished..... 1,684 312,850 286,266 91.5 90.2 Scrap iron and steel..... 1,670 312,320 284,426 91.1 --- Ingots, blooms, billets, and slabs..... 3 12,986 381 2.9 --- Sheet and tin-plate bars..... 5 13,544 635 4.8 --- Other..... --- --- 369 --- --- Not analyzed in detail..... 12 469 455 97.0 .2 65 Iron and steel products—flat..... 10 15,142 707 4.7 .1 66 Iron and steel—wire and wire products..... 10 15,974 338 2.1 .1 67 Iron and steel finished products—other than flat and wire..... 46 35,522 1,876 5.3 .6 69 Other non-ferrous metals (except precious)..... 12 4,165 842 20.2 .3 92 Junk and scrap (except iron)..... 473 97,781 15,429 15.8 4.9 Scrap metals (except iron)..... 387 91,281 12,408 13.6 --- Waste rags..... 108 17,702 642 3.6 --- Waste rubber..... 54 22,506 171 .8 --- Other waste—paper, bottles, boxes, etc..... 80 14,397 425 3.0 --- Not analyzed in detail..... 39 2,709 1,783 65.8 .9 98 Second-hand merchandise..... 103 17,781 2,968 16.7 .9 All other commodities..... --- --- 5,170 --- 1.8							Non-ferrous Metals Trade All establishments..... 395 Sales..... \$50,137,000 Commodity coverage... 98.0 percent Total analyzed..... 375 49,147 49,147 --- 100.0						
Junk and Scrap (General Line) Trade All establishments..... 1,893 Sales..... \$93,031,000 Commodity coverage... 93.9 percent Total analyzed..... 1,585 87,402 87,402 --- 100.0							20 Hides, skins, and raw furs..... 9 957 189 19.7 .4 Hides and skins..... 8 925 138 14.9 --- Raw furs..... 5 493 51 10.3 --- 36 Automotive supplies..... 6 320 90 28.1 .2 63 Copper and products..... 2 403 209 51.9 .4 64 Iron and steel products (scrap)..... 48 9,723 1,479 15.2 3.0 88 Lead (metallic) and zinc..... 3 1,335 272 20.4 .6 69 Other non-ferrous metals (except precious)..... 6 1,401 562 40.1 1.1 91 Jewelry, silverware, etc..... 2 164 85 51.8 .2 92 Junk and scrap (except iron)..... 367 48,127 45,429 94.4 92.4 Scrap metals (except iron)..... 357 47,453 43,973 92.7 --- Waste rags..... 28 5,042 517 10.3 --- Waste rubber..... 20 5,317 122 2.3 --- Other waste—paper, bottles, boxes, etc..... 14 3,288 143 4.3 --- Not analyzed in detail..... 10 674 674 100.0 --- 98 Second-hand merchandise..... 12 990 158 15.8 .3 All other commodities..... --- --- 676 --- 1.4						
20 Hides, skins, and raw furs..... 116 10,667 2,139 20.1 2.4 Hides and skins..... 81 9,066 1,482 16.3 --- Raw furs..... 55 5,177 584 11.3 --- Not analyzed in detail..... 11 603 73 12.1 .1 25 Wool, raw..... 31 4,817 547 11.4 .8 36 Automotive supplies..... 54 1,855 250 13.5 .3 42 Other chemicals and related products..... 3 657 62 9.4 .1 51 Plumbing, heating, and air conditioning..... 8 1,395 88 4.7 .1 56 Industrial equipment and supplies..... 9 1,231 116 9.4 .1 62 Building metal work..... 6 4,832 294 6.1 .3 64 Iron and steel products—semi-finished..... 901 65,058 29,270 45.0 33.5 Scrap iron and steel..... 885 64,591 29,064 45.0 --- Other..... --- --- 206 --- --- 65 Iron and steel products—flat..... 5 813 84 7.9 .1 67 Iron and steel finished products—other than flat and wire..... 18 8,361 742 11.7 .8 73 Coal and coke..... 14 1,228 192 15.8 .2 92 Junk and scrap (except iron)..... 1,541 85,844 51,693 60.2 59.1 Scrap metals (except iron)..... 927 70,899 20,777 29.3 --- Waste rags..... 735 57,890 8,788 15.2 --- Waste rubber..... 295 39,874 1,648 4.2 --- Other waste—paper, bottles, boxes, etc..... 664 48,760 10,817 22.2 --- Not analyzed in detail..... 475 10,223 9,683 94.5 1.0 98 Second-hand merchandise..... 80 9,360 874 9.3 1.0 All other commodities..... --- --- 1,093 --- 1.4							All Other Waste Materials Trades All establishments..... 774 Sales..... \$43,391,000 Commodity coverage... 91.1 percent Total analyzed..... 607 39,515 39,515 --- 100.0						
Waste Paper, Rags, and Rubber Trade All establishments..... 1,128 Sales..... \$135,305,000 Commodity coverage... 95.8 percent Total analyzed..... 1,062 129,620 129,620 --- 100.0							20 Hides, skins, and raw furs..... 38 1,272 337 26.5 .9 Hides and skins..... 29 1,103 292 26.5 --- Raw furs..... 19 545 45 8.3 --- 25 Wool, raw..... 18 1,558 340 21.8 .9 36 Automotive supplies..... 15 402 94 23.4 .2 51 Plumbing, heating, and air conditioning..... 8 747 82 11.0 .2 64 Iron and steel products (scrap)..... 180 11,451 5,319 46.5 13.5 65 Iron and steel products—flat..... 4 524 147 28.1 .4 67 Iron and steel finished products—other than flat and wire..... 4 481 40 8.7 .1 69 Other non-ferrous metals (except precious)..... 4 189 72 38.1 .2 73 Coal and coke..... 5 286 44 15.4 .1 91 Jewelry, silverware, etc..... 18 1,758 1,408 80.1 3.6 Jewelry..... 6 422 57 13.5 --- Precious stones and metals..... 10 534 527 98.7 --- Other..... --- --- 55 --- --- Not analyzed in detail..... 3 767 767 100.0 ---						

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.
 Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

SERVICE AND LIMITED-FUNCTION WHOLESALEERS
TABLE 8A.—COMMODITY SALES, BY KINDS OF BUSINESS—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

UNITED STATES
SUMMARY

Commodity No.	KIND OF BUSINESS AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
ALL OTHER PRODUCTS TRADES—Con.							ALL OTHER PRODUCTS TRADES—Con.						
General Merchandise Trade—Con.							Leather and Shoe Findings Trade						
53	Toys and games.....	37	\$116,949	\$6,669	5.7	1.4	All establishments..... 955						
55	Farm and garden machinery and equip.....	16	117,233	493	.4	.1	Sales..... \$118,362,000						
58	Industrial equipment and supplies.....	27	276,456	15,056	5.4	3.3	Commodity coverage..... 94.7 percent						
	Belting, hose, packing, etc.....	9	67,781	52	.1	---	Total analyzed..... 905 \$110,183 \$110,183 100.0						
	Mechanical power transmission equip.....	5	95,786	179	.2	---	20	Hides, skins, and raw furs.....	3	495	148	29.9	.1
	Metal-working tools.....	5	137,658	10,166	7.4	---	30	Notions.....	18	1,016	167	16.4	.2
	Materials-handling equipment.....	2	127,867	685	.5	---	32	Shoes and other footwear.....	19	2,812	471	16.7	.4
	Hoops, cordage, and twine.....	19	35,520	153	.4	---	34	Other dry goods and textile products.....	9	1,717	678	39.5	.6
	Other industrial equipment.....	8	160,731	3,821	2.4	---	36	Automotive supplies.....	2	587	169	28.8	.2
57	Industrial machinery.....	13	303,285	44,519	14.7	9.7	42	Other chemicals and related products.....	20	1,873	157	8.4	.1
	Construction machinery (except road-building).....	4	147,814	4,705	3.2	---	50	Hardware.....	9	1,128	106	9.4	.1
	Road-building machinery.....	3	45,245	936	2.1	---	56	Industrial equipment and supplies.....	213	15,189	6,264	41.2	5.7
	Machine tools (power-driven).....	5	115,532	23,677	20.5	---	57	Industrial machinery.....	18	2,067	109	5.3	.1
	Mining, quarrying, etc.....	4	147,922	929	.6	---	93	Leather and cut stock.....	829	105,690	96,253	91.1	87.4
	Oil-well and oil-refining.....	4	164,802	774	.5	---	94	Luggage, saddlery, harnesses, etc.....	30	2,880	881	30.6	.8
	Power-plant machinery (except electrical).....	4	147,676	3,506	2.4	---	98	Second-hand merchandise.....	14	383	225	58.7	.2
	Other.....	---	---	9,992	---	---	All other commodities..... 4,555 --- 4.1						
58	Office and store equipment and spls.....	18	326,205	725	.2	.2	Leather Goods Trade						
59	Railroad equipment and supplies.....	4	247,814	395	.2	.1	All establishments..... 145						
63	Copper and products.....	4	247,814	28,813	11.6	6.2	Sales..... \$13,678,000						
64	Iron and steel products—semi-finished.....	12	315,742	24,880	7.9	5.4	Commodity coverage..... 93.4 percent						
	Pig iron.....	5	74,682	1,031	1.4	---	Total analyzed..... 158 12,780 12,780 100.0						
	Scrap iron and steel.....	3	162,223	16,856	10.4	---	27	Clothing and furnishings, men's and boys'.....	6	1,042	92	8.8	.7
	Sheet and tin-plate bars.....	2	61,126	1,119	1.8	---	28	Clothing and accessories, women's and children's.....	2	559	177	31.7	1.4
	Forgings.....	2	49,643	528	1.1	---	5	Shoes and other footwear.....	2	1,178	180	15.3	1.4
	Other.....	---	---	1,423	---	---	36	Automotive supplies.....	4	1,183	159	13.4	1.2
	Not analyzed in detail.....	---	---	3,923	---	---	45	Radios, appliances, and specialties.....	6	721	78	10.8	.6
65	Iron and steel products—flat.....	11	167,531	3,318	2.0	.7	48	House furnishings.....	5	825	36	4.4	.3
	Plate.....	5	156,711	1,166	.7	---	50	Hardware.....	3	267	41	15.4	.3
	Strip—cold-rolled.....	2	127,867	307	.2	---	52	Sporting goods.....	4	476	86	18.1	.7
	Sheets—continuous-mill.....	4	148,543	995	.7	---	56	Industrial equipment and supplies.....	5	936	249	26.8	1.9
	Tin plate.....	2	44,939	162	.4	---	88	Cameras and supplies.....	3	288	72	25.0	.6
	Other.....	---	---	686	---	---	91	Jewelry, silverware, etc.....	4	334	24	7.2	.2
66	Iron and steel—wire and wire products.....	26	291,121	491	.2	.1	93	Leather and cut stock.....	24	4,269	2,671	62.6	20.9
67	Iron and steel finished products—other than flat and wire.....	12	267,062	4,795	1.8	1.0	94	Luggage, saddlery, harnesses, etc.....	124	10,479	8,701	83.0	68.1
	Nails, tie plates, splice bars, etc.....	3	46,664	1,157	2.5	---	All other commodities..... 214 --- 1.7						
	Bars and small shapes except reinforcing.....	3	62,151	2,916	4.7	---	Oils and Greases (Animal and Vegetable) Trade						
	Seamless steel tubing.....	3	147,518	585	.4	---	All establishments..... 87						
	Other.....	---	---	137	---	---	Sales..... \$71,051,000						
68	Lead (metallic) and zinc.....	5	249,141	3,978	1.6	.9	Commodity coverage..... 95.2 percent						
69	Other non-ferrous metals (except precious).....	8	273,430	47,990	17.8	10.4	Total analyzed..... 80 67,626 67,626 100.0						
73	Coal and coke.....	7	102,045	1,828	1.8	.4	07	Fish and sea foods (except canned).....	2	739	111	15.0	.2
74	Crude non-metallic minerals and products.....	4	239,801	676	.3	.1	11	Groceries (miscellaneous).....	4	1,328	218	18.3	.3
76	Petroleum and its products.....	14	226,355	22,891	10.1	5.0	18	Feed.....	3	7,272	1,104	15.2	1.6
78	Books, magazines, and other printed material.....	4	11,401	2,718	23.8	.6	20	Hides, skins, and raw furs.....	3	13,878	1,787	12.7	2.6
79	Logs, ties, pulpwood, etc.....	4	44,165	698	1.8	.2	28	Other farm products—raw materials.....	3	13,878	7,098	51.1	10.5
80	Lumber—rough, dressed, and finished.....	9	34,126	1,211	3.5	.3	31	Drugs and drug sundries.....	4	6,714	344	5.1	.5
81	Paper and products (except stationery and wallpaper).....	38	199,733	1,241	.8	.3	38	Chemicals, industrial and heavy.....	4	7,472	518	6.9	.8
83	Stationery and supplies.....	37	111,248	4,736	4.3	1.0	39	Oils, vegetable.....	67	55,680	49,071	88.1	72.8
	Commercial stationery.....	19	32,139	438	1.4	---	Cottonseed, linseed, etc.....						
	Social stationery.....	10	23,790	294	1.2	---	Essential oils.....						
	Not analyzed in detail.....	13	77,392	4,006	5.2	---	Not analyzed in detail.....						
85	Aircraft and parts.....	2	(x)	5,895	---	1.2	42	Other chemicals and related products.....	15	11,393	2,488	21.8	3.7
87	Building materials (except as listed).....	12	121,089	328	.3	.1	78	Petroleum and its products.....	4	6,594	272	4.1	.4
89	Tobacco products.....	18	30,421	868	2.9	.2	90	Fertilizer and fertilizer materials.....	3	8,047	212	3.5	.3
90	Fertilizer and fertilizer materials.....	15	195,607	3,080	1.8	.7	All other commodities..... 4,427 --- 8.5						
91	Jewelry, silverware, etc.....	36	185,733	4,178	2.2	.9							
92	Junk and scrap (except iron).....	8	172,139	1,431	.8	.3							
96	Optical goods (except photographic).....	8	3,587	54	1.5	(1)							
97	Rubber, crude.....	6	273,584	14,409	5.3	3.1							
	All other commodities.....	---	---	11,393	---	2.2							
	Service receipts.....	9	115,493	863	.7	.2							

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

x Withheld to avoid disclosure.

1 Less than one-tenth of one percent.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8A.—COMMODITY SALES, BY KINDS OF BUSINESS—Continued

UNITED STATES
SUMMARY

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
ALL OTHER PRODUCTS TRADES—Con.							ALL OTHER PRODUCTS TRADES—Con.						
	Optical Goods Trade							Yarns Trade					
	All establishments..... 572							All establishments..... 181					
	Sales..... \$42,317,000							Sales..... \$73,797,000					
	Commodity coverage... 95.4 percent							Commodity coverage... 99.8 percent					
	Total analyzed.....	551	\$39,506	\$59,506	100.0			Total analyzed.....	177	\$73,478	\$73,478	100.0	
91	Jewelry, silverware, etc.....	5	119	33	27.7	.1	31	Piece goods.....	10	512	228	44.5	.3
96	Optical goods (except photographic).....	549	59,588	59,191	99.5	99.2	33	Yarns.....	177	73,478	72,958	99.3	99.3
	All other commodities.....	---	---	282	---	.7		Cotton yarns.....	54	15,410	10,902	70.7	---
								Rayon yarns.....	42	18,306	14,423	76.7	---
	Textiles and Materials (Other Than Dry Goods) Trade							Silk (spun or thrown).....	53	20,847	19,606	94.0	---
	All establishments..... 301							Woolen and worsted yarns.....	81	25,487	21,715	85.3	---
	Sales..... \$51,782,000							Other.....	25	5,114	2,542	49.7	---
	Commodity coverage... 85.3 percent							Not analyzed in detail.....	15	3,779	3,779	99.8	---
	Total analyzed.....	279	43,112	43,112	100.0			98 Second-hand merchandise.....	2	158	158	100.0	.2
								All other commodities.....	---	---	134	---	.2
17	Cotton, raw.....	2	5,928	463	7.8	1.1		Miscellaneous Trades					
31	Piece goods.....	29	18,930	9,958	52.5	23.1		All establishments..... 840					
	Cotton piece goods.....	8	5,147	1,790	34.8	---		Sales..... \$241,530,000					
	Jute fabrics.....	19	15,168	6,316	41.6	---		Commodity coverage... 86.7 percent					
	Linens.....	4	3,620	1,547	42.7	---		Total analyzed.....	715	209,250	209,250	100.0	
	Rayons.....	3	3,385	186	4.9	---							
	Domestic.....	2	2,586	89	5.5	---	11	Groceries (miscellaneous).....	4	32,879	598	1.8	.5
	Other.....	---	---	30	---	---	34	Miscellaneous dry goods and textile products.....	9	27,858	2,720	9.8	1.3
35	Yarns.....	3	2,600	648	24.9	1.5		Chemicals, industrial and heavy.....	4	11,966	506	4.2	.2
34	Other dry goods and textile products.....	105	26,514	19,283	72.7	44.7		Other chemicals and related products.....	8	23,298	622	2.7	.5
40	Paints and varnishes.....	2	(x)	752	---	1.7		House furnishings.....	7	1,074	543	50.8	.5
48	House furnishings.....	2	(x)	1,968	---	4.8		Other non-ferrous metals (except precious).....	2	5,027	2,600	85.9	1.2
50	Hardware.....	4	2,022	285	15.1	.8		73 Coal and coke.....	24	5,947	290	4.9	.1
56	Industrial equipment and supplies.....	12	3,985	789	19.4	1.8		74 Crude non-metallic minerals and products.....	7	522	582	89.3	.2
	Rope, cordage, and twine.....	9	3,068	599	19.5	---		81 Paper and products (except stationery and wallpaper).....	10	23,785	468	2.0	.2
	Other industrial equipment.....	3	899	170	18.9	---		92 Junk and scrap (except iron).....	5	8,018	1,010	18.8	.5
88	Iron and steel—wire and wire products.....	2	215	55	25.8	.1		97 Rubber, crude.....	19	120,928	117,823	97.3	58.2
89	Other non-ferrous metals (except precious).....	2	2,855	557	21.0	1.3		98 Second-hand merchandise.....	11	369	569	100.0	.2
81	Paper and products (except stationery and wallpaper).....	4	2,841	282	9.2	.8		All other commodities.....	---	---	81,539	---	39.0
92	Junk and scrap (except iron).....	6	266	38	13.5	.1							
98	Second-hand merchandise.....	142	6,797	8,518	95.9	15.1							
	All other commodities.....	---	---	1,602	---	3.7							

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

x Withheld to avoid disclosure.

MANUFACTURERS' SALES BRANCHES (WITH STOCKS)
TABLE 8A.—COMMODITY SALES, BY KINDS OF BUSINESS

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

UNITED STATES
SUMMARY

Commodity No.	KIND OF BUSINESS AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
AMUSEMENT AND SPORTING GOODS TRADES							AUTOMOTIVE TRADES—Con.						
Cameras and Photographic Supplies Trade All establishments..... 54 Sales..... \$69,090,000 Commodity coverage... 100.0 percent Total analyzed..... 54 \$69,090 \$69,090 --- 100.0							Tires and Tubes Trade—Con. 37 Drugs and drug sundries..... 17 \$35,680 \$554 1.6 .2 43 Wiring supplies and electrical construction materials..... 24 41,904 2,218 5.3 1.0 45 Radios, appliances, and specialties..... 26 34,019 775 2.3 .3 52 Sporting goods..... 73 89,242 2,349 2.8 1.0 56 Industrial equipment and supplies..... 80 119,179 15,290 12.8 8.8 Belting, hose, packing, etc..... 80 119,179 14,982 12.6 --- Printing equipment and supplies (except paper)..... 13 27,579 70 .3 --- Metal-working tools..... 14 28,201 258 .9 --- All other commodities..... --- --- 1,116 --- .5						
88 Cameras and supplies..... 52 69,069 69,069 100.0 100.0 All other commodities..... --- --- 21 --- (1)							BEER, WINES, AND LIQUORS TRADES						
Producer Motion picture Film Exchanges All establishments..... 279 Sales..... \$176,510,000 Commodity coverage... 99.2 percent Total analyzed..... 274 175,113 175,113 --- 100.0							Beer and Ale Trade All establishments..... 320 Sales..... \$81,587,000 Commodity coverage... 99.8 percent Total analyzed..... 318 81,402 81,402 --- 100.0						
95 Motion picture film rentals..... 274 175,113 173,307 99.0 99.0 All other commodities..... --- --- 1,806 --- 1.0							01 Beer and other malt liquors..... 318 81,402 78,346 96.2 98.2 13 Soft drinks..... 42 6,543 675 10.3 .8 15 Wine and liquors..... 6 3,343 2,012 60.2 2.5 18 Other food and related products..... 3 7,193 369 5.1 .5						
Sporting Goods Trade All establishments..... 33 Sales..... \$11,468,000 Commodity coverage... 99.2 percent Total analyzed..... 31 11,377 11,377 --- 100.0							Wines and Liquors Trade All establishments..... 89 Sales..... \$192,678,000 Commodity coverage... 98.5 percent Total analyzed..... 80 189,815 189,815 --- 100.0						
27 Clothing and furnishings, men's and boys'..... 26 9,554 1,427 14.9 12.5 32 Shoes and other footwear..... 25 9,426 451 4.8 4.0 52 Sporting goods..... 31 11,377 9,299 81.7 81.7 All other commodities..... --- --- 200 --- 1.8							15 Wines and liquors..... 80 189,815 189,815 100.0 100.0 Liquors..... 70 188,540 177,575 94.2 --- Wines..... 24 57,433 12,240 21.3 ---						
All Other Amusement and Sporting Goods Trades All establishments..... 32 Sales..... \$13,757,000 Commodity coverage... 84.8 percent Total analyzed..... 21 11,643 11,643 --- 100.0							CHEMICALS AND PAINTS TRADES						
52 Sporting goods..... 20 11,443 10,328 90.2 88.7 58 Office and store equipment and supplies: Store fixtures and equipment..... 20 11,503 1,188 10.1 10.0 All other commodities..... --- --- 151 --- 1.3							Dyestuffs Trade (Insufficient sample.) Explosives Trade (Insufficient sample.) Industrial Chemicals Trade All establishments..... 160 Sales..... \$228,819,000 Commodity coverage... 99.4 percent Total analyzed..... 154 227,143 227,143 --- 100.0						
AUTOMOTIVE TRADES							37 Drugs and drug sundries..... 4 9,042 3,238 35.8 1.4 38 Chemicals, industrial and heavy..... 143 221,993 207,927 93.7 91.5 41 Soaps..... 8 5,228 1,121 21.4 .5 42 Other chemicals and related products..... 33 58,491 11,752 20.1 5.2 68 Lead (metallic) and zinc..... 12 28,506 428 1.8 .2 89 Other non-ferrous metals (except precious)..... 12 27,072 462 1.7 .2 77 Sand, gravel, and crushed stone..... 3 5,865 775 13.2 .3 90 Fertilizer and fertilizer materials..... 2 5,424 205 3.8 .1 All other commodities..... --- --- 1,237 --- .8						
Automobiles, Trucks, and Tractors Trade (Insufficient sample.) Automotive Accessories and Equipment Trade (Insufficient sample.) Tires and Tubes Trade All establishments..... 292 Sales..... \$235,681,000 Commodity coverage... 97.8 percent * Total analyzed..... 282 230,058 230,058 --- 100.0													
27 Clothing and furnishings, men's and boys'..... 22 42,197 1,080 2.5 .5 28 Clothing and accessories, women's and children's..... 17 35,880 718 2.0 .3 32 Shoes and other footwear..... 23 42,287 7,303 17.3 3.2 38 Automotive supplies..... 282 230,058 198,875 88.4 88.4 Batteries..... 170 193,888 5,287 2.7 --- Automotive accessories..... 170 193,888 8,705 4.5 --- Automotive parts..... 4 5,984 4,128 89.0 --- Tires and tubes..... 258 221,162 179,203 81.0 --- Not analyzed in detail..... --- --- 1,352 --- ---													

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.
 Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.
 1 Less than one-tenth of one percent.

CENSUS OF BUSINESS

MANUFACTURERS' SALES BRANCHES (WITH STOCKS)
TABLE 8A.—COMMODITY SALES, BY KINDS OF BUSINESS—Continued

UNITED STATES
SUMMARY

(Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample)

Commodity No.	KIND OF BUSINESS AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	
		Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)		
CHEMICALS AND PAINTS TRADES—Con.							CLOTHING AND FURNISHINGS TRADES—Con.							
Paints and Varnishes Trade All establishments..... 277 Sales..... \$153,531,000 Commodity coverage... 95.1 percent Total analyzed..... 273 \$146,029 \$146,029 --- 100.0							Clothing and Furnishings (Women's and Children's) Trade All establishments..... 94 Sales..... \$39,145,000 Commodity coverage... 99.3 percent Total analyzed..... 92 \$38,872 \$38,872 --- 100.0							
38	Chemicals, industrial and heavy.....	29	68,760	6,877	10.3	4.7	27	Clothing and furnishings, men's and boys': Furnishings (except shoes).....	5	2,047	614	30.0	1.8	
40	Oils (cottonseed, linseed, etc.).....	58	49,061	2,020	4.1	1.4	28	Clothing and accessories, women's and children's: Girls' wear.....	87	56,674	35,863	97.8	92.3	
42	Paints and varnishes.....	273	146,029	111,260	76.2	76.2		Infants' wear.....	2	881	881	100.0	---	
44	Other chemicals and related products.....	45	55,627	18,140	32.6	12.4		Dresses (women's and misses').....	5	2,405	2,403	100.0	---	
50	Hardware.....	51	42,967	762	1.8	.5		Hosiery (women's and misses').....	20	10,902	10,902	100.0	---	
56	Industrial equipment and supplies.....	5	617	165	26.4	.1		Underwear, negligees, etc.....	4	953	889	90.4	---	
68	Lead (metallic) and zinc.....	3	10,847	1,779	16.4	1.2		Suits and coats (except fur).....	34	8,640	7,492	86.7	---	
	All other commodities.....	---	---	5,028	---	5.5		Other (except shoes and furs).....	9	4,666	4,666	100.0	---	
Paints with glass and/or Wallpaper Trade All establishments..... 52 Sales..... \$20,837,000 Commodity coverage... 90.6 percent Total analyzed..... 48 18,872 18,872 --- 100.0							Shoes and Other Footwear Trade All establishments..... 62 Sales..... \$152,803,000 Commodity coverage... 100.0 percent Total analyzed..... 62 152,803 152,803 --- 100.0							
39	Oils (cottonseed, linseed, etc.).....	15	4,993	183	3.7	1.0	32	Shoes and other footwear.....	62	152,803	151,811	99.3	99.3	
40	Paints and varnishes.....	48	18,872	10,835	57.4	57.4		Men's and boys' leather.....	27	117,209	50,343	43.0	---	
48	House furnishings.....	2	263	27	9.5	.1		Men's and boys' rubber.....	17	112,060	1,228	1.1	---	
62	Building metal work.....	8	1,990	89	4.5	.5		Women's and children's leather.....	24	116,432	64,286	54.3	---	
75	Glass—sheet and containers.....	45	18,485	5,798	31.4	30.7		Women's and children's rubber.....	17	112,082	843	.8	---	
	Sheet glass.....	25	7,949	3,175	39.9	---		Infants'.....	17	111,195	3,031	2.7	---	
	Not analyzed in detail.....	22	10,534	2,623	24.9	---		Other.....	11	108,515	1,830	1.5	---	
82	Wallpaper.....	38	18,165	372	2.3	2.0		Not analyzed in detail.....	28	11,688	10,700	91.7	---	
84	Planing-mill products.....	12	6,067	1,505	24.8	8.0		34	Other dry goods and textile products.....	18	7,719	467	8.1	.4
87	Building materials (except as listed).....	3	928	24	2.6	.1		93	Leather and cut stock.....	12	4,023	150	3.7	.1
	Service receipts.....	---	---	41	---	.2			All other commodities.....	---	---	375	---	.2
All Other Chemicals and Paints Trades All establishments..... 103 Sales..... \$77,214,000 Commodity coverage... 91.7 percent Total analyzed..... 97 70,797 70,797 --- 100.0							COAL AND COKE TRADE							
11	Groceries (extracts and spices).....	18	14,358	540	3.8	.8	Coal and Coke Trade All establishments..... 6 Sales..... \$6,461,000 Commodity coverage... 100.0 percent Total analyzed..... 6 6,461 6,461 --- 100.0							
41	Soaps.....	4	869	450	51.8	.6	73	Coke.....	6	6,461	6,078	94.1	94.1	
42	Other chemicals and related products.....	79	60,571	40,569	66.8	57.0		All other commodities.....	---	---	383	---	5.9	
58	Industrial equipment and supplies: Printing equipment and supplies (except paper).....	4	4,518	1,734	38.4	2.4	DRY GOODS (SPECIALTY LINES) TRADES							
57	Industrial machinery.....	20	24,385	4,597	18.9	6.5	Hosiery and Lingerie Trade (Insufficient sample.) Notions Trade All establishments..... 87 Sales..... \$36,997,000 Commodity coverage... 98.5 percent Total analyzed..... 83 36,458 36,458 --- 100.0							
58	Office and store equipment and supplies: Store fixtures and equipment.....	19	15,590	4,669	29.9	8.6	30	Notions.....	48	11,154	11,154	100.0	30.6	
	All other commodities.....	---	---	18,458	---	26.1	33	Yarns.....	22	17,119	15,612	79.5	37.3	
CLOTHING AND FURNISHINGS TRADES							Clothing and Furnishings (Men's and Boys') Trade							
All establishments..... 130 Sales..... \$124,214,000 Commodity coverage... 98.6 percent Total analyzed..... 126 122,516 122,516 --- 100.0							All establishments..... 87 Sales..... \$36,997,000 Commodity coverage... 98.5 percent Total analyzed..... 83 36,458 36,458 --- 100.0							
27	Clothing and furnishings, men's and boys': Hats and caps.....	126	122,516	120,427	98.3	98.3		Cotton yarns.....	8	688	150	21.9	---	
	Furnishings (except shoes).....	7	2,956	2,840	96.1	---		Rayon yarns.....	2	3,009	644	21.4	---	
	Suits and overcoats.....	95	93,087	90,298	97.0	---		Silk (spun or thrown).....	11	4,785	734	15.3	---	
	Work clothing.....	17	19,339	18,550	95.9	---		Woolen and worsted yarns.....	8	11,822	579	4.9	---	
	Not analyzed in detail.....	7	7,127	6,863	96.3	---		Other.....	11	12,334	11,509	93.3	---	
91	Jewelry, silverware, etc.....	2	1,878	1,878	100.0	---								
94	Luggage, saddlery, harness, etc.....	3	604	219	36.3	.2								
	All other commodities.....	3	604	212	35.1	.2								
		---	---	1,658	---	1.3								

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.
Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.
1 Less than one-tenth of one percent.

MANUFACTURERS' SALES BRANCHES (WITH STOCKS)
TABLE 8A.—COMMODITY SALES, BY KINDS OF BUSINESS—Continued

UNITED STATES
SUMMARY

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
DRY GOODS (SPECIALTY LINES) TRADES—Con.							DRY GOODS (SPECIALTY LINES) TRADES—Con.						
Notions Trade—Con.							Other Dry Goods Specialties Trades						
34	Other dry goods and textile products.....	19	\$23,481	\$10,234	43.6	28.1		All establishments..... 19					
81	Paper and products (except stationery and wallpaper):							Sales..... \$13,497,000					
	Paper products such as bags, boxes, cups, dishes, etc.....	4	410	410	100.0	1.1		Commodity coverage. 100.0 percent					
	All other commodities.....	---	---	1,046	---	2.9		Total analyzed.....	19	\$13,497	\$13,497	---	100.0
Cotton Piece Goods Trade							Electrical Goods Trades						
	All establishments..... 12							Apparatus and Equipment Trade					
	Sales..... \$52,780,000							All establishments..... 222					
	Commodity coverage. 100.0 percent							Sales..... \$54,448,000					
	Total analyzed.....	12	52,780	52,780	---	100.0		Commodity coverage. 99.98 percent					
								Total analyzed.....	220	544,346	544,346	---	100.0
31	Piece goods.....	12	52,780	51,326	97.2	97.2		Wiring Supplies and Construction Materials Trade					
	Cotton piece goods.....	12	52,780	43,477	82.4	---		All establishments..... 91					
	Rayons.....	4	41,538	1,906	4.6	---		Sales..... \$75,273,000					
	Domestics.....	3	20,920	4,820	23.0	---		Commodity coverage. 99.2 percent					
	Other.....	---	---	1,123	---	---		Total analyzed.....	89	74,684	74,684	---	100.0
	All other commodities.....	---	---	1,454	---	2.8		Radio and Equipment Trade					
								All establishments..... 11					
								Sales..... \$5,529,000					
								Commodity coverage. 100.0 percent					
								Total analyzed.....	11	5,529	5,529	---	100.0
31	Piece goods.....	12	52,780	51,326	97.2	97.2		Other Piece Goods Trades					
	Cotton piece goods.....	12	52,780	43,477	82.4	---		All establishments..... 7					
	Rayons.....	4	41,538	1,906	4.6	---		Sales..... \$4,052,000					
	Domestics.....	3	20,920	4,820	23.0	---		Commodity coverage. 100.0 percent					
	Other.....	---	---	1,123	---	---		Total analyzed.....	7	4,052	4,052	---	100.0
	All other commodities.....	---	---	1,454	---	2.8		Industrial Equipment and Supplies					
								All establishments..... 2					
								Sales..... 592					
								Commodity coverage. 100.0 percent					
								Total analyzed.....	2	592	173	29.2	4.3
30	Notions.....	2	1,289	967	75.0	1.8		Woolen and Worsted Piece Goods Trade					
31	Piece goods.....	42	54,748	51,189	93.5	93.5		All establishments..... 11					
	Cotton piece goods.....	5	3,984	1,599	40.1	---		Sales..... \$15,978,000					
	Rayons.....	30	44,953	34,383	76.4	---		Commodity coverage. 100.0 percent					
	Silks and velvets.....	19	21,545	8,788	41.2	---		Total analyzed.....	11	15,978	15,978	---	100.0
	Other piece and yard goods.....	2	3,171	653	20.6	---		Woolens and Worsteds					
	Not analyzed in detail.....	5	5,766	5,768	100.0	---		All establishments..... 11					
34	Other dry goods and textile products.....	2	7,707	1,266	16.4	2.3		Sales..... 2,482					
	All other commodities.....	---	---	1,546	---	2.4		Commodity coverage. 100.0 percent					
								Total analyzed.....	11	15,978	15,978	---	100.0
								Other Woolens and Worsteds					
								All establishments..... 11					
								Sales..... 2,482					
								Commodity coverage. 100.0 percent					
								Total analyzed.....	11	15,978	15,978	---	100.0
								Other Piece Goods Trades					
								All establishments..... 7					
								Sales..... \$4,052,000					
								Commodity coverage. 100.0 percent					
								Total analyzed.....	7	4,052	4,052	---	100.0
31	Piece goods.....	7	4,052	3,879	95.7	95.7		Industrial Equipment and Supplies					
	Cotton piece goods.....	2	829	238	28.7	---		All establishments..... 2					
	Rayons.....	2	420	353	84.0	---		Sales..... 592					
	Curtains, draperies, etc.....	2	2,577	2,577	100.0	---		Commodity coverage. 100.0 percent					
	Other piece and yard goods.....	3	1,051	676	64.3	---		Total analyzed.....	2	592	173	29.2	4.3
	Other.....	---	---	35	---	---		Woolen and Worsted Piece Goods Trade					
56	Industrial equipment and supplies:							All establishments..... 11					
	Rope, cordage, and twine.....	2	592	173	29.2	4.3		Sales..... \$5,529,000					
								Commodity coverage. 100.0 percent					
								Total analyzed.....	11	5,529	5,529	---	100.0
								Woolens and Worsteds					
								All establishments..... 11					
								Sales..... 2,482					
								Commodity coverage. 100.0 percent					
								Total analyzed.....	11	15,978	15,978	---	100.0
								Other Piece Goods Trades					
								All establishments..... 7					
								Sales..... \$4,052,000					
								Commodity coverage. 100.0 percent					
								Total analyzed.....	7	4,052	4,052	---	100.0
								Industrial Equipment and Supplies					
								All establishments..... 2					
								Sales..... 592					
								Commodity coverage. 100.0 percent					
								Total analyzed.....	2	592	173	29.2	4.3
								Woolen and Worsted Piece Goods Trade					
								All establishments..... 11					
								Sales..... \$15,978,000					
								Commodity coverage. 100.0 percent					
								Total analyzed.....	11	15,978	15,978	---	100.0
								Other Piece Goods Trades					
								All establishments..... 7					
								Sales..... \$4,052,000					
								Commodity coverage. 100.0 percent					
								Total analyzed.....	7	4,052	4,052	---	100.0
								Industrial Equipment and Supplies					
								All establishments..... 2					
								Sales..... 592					
								Commodity coverage. 100.0 percent					
								Total analyzed.....	2	592	173	29.2	4.3

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.
Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

MANUFACTURERS' SALES BRANCHES (WITH STOCKS)
TABLE 8A.—COMMODITY SALES, BY KINDS OF BUSINESS—Continued

SUMMARY

UNITED STATES [Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
ELECTRICAL GOODS TRADES—Con.							FARM SUPPLIES TRADES—Con.						
Radio and Equipment Trade—Con.							Feed Trade—Con.						
45	Radios, appliances, and specialties.....	11	\$5,529	\$4,920	89.0	89.0	19	Grain.....	15	\$2,317	\$825	27.0	8.5
	Radios, parts, and accessories.....	11	5,529	4,903	88.7	---	22	Seeds.....	2	339	29	8.6	.4
	Other.....	---	---	17	---	---		All other commodities.....	---	---	105	---	1.3
Refrigerators and Equipment (Household) Trade							Fertilizer Trade						
All establishments..... 19							All establishments..... 68						
Sales..... \$8,508,000							Sales..... \$44,337,000						
Commodity coverage... 100.0 percent							Commodity coverage... 99.4 percent						
Total analyzed..... 19							Total analyzed..... 57						
45	Radios, appliances, and specialties.....	19	8,508	7,450	87.6	87.6	90	Fertilizer and fertilizer materials.....	57	44,066	42,601	96.7	96.7
	Electric household refrigerators.....	19	8,508	6,278	73.8	---		All other commodities.....	---	---	1,465	---	3.3
	Electric washing machines.....	17	8,369	411	4.9	---	FURNITURE AND HOUSE FURNISHINGS TRADES						
	Other.....	---	---	761	---	---	Floor Coverings Trade						
51	Plumbing, heating, and air conditioning.....	5	4,459	237	5.3	2.8	All establishments..... 73						
58	Office and store equipment and supplies:						Sales..... \$67,236,000						
	Store fixtures and equipment.....	7	5,898	350	5.9	4.1	Commodity coverage... 95.2 percent						
	All other commodities.....	---	---	119	---	1.4	Total analyzed..... 67						
	Service receipts.....	4	4,988	352	7.1	4.1	57 Drugs and drug sundries..... 5						
Other Electrical Appliances and Specialties Trades							(Inefficient sample.)						
FARM PRODUCTS—CONSUMER GOODS—TRADES							40 Paints and varnishes..... 4						
Farm Products—Consumer Goods—Trades							48 House furnishings..... 67						
All establishments..... 610							Carpet and rugs..... 38						
Sales..... \$199,200,000							Linoleum, felt base, etc..... 29						
Commodity coverage... 99.4 percent							Other house furnishings..... 27						
Total analyzed..... 608							56 Industrial equipment and supplies..... 4						
00	Bakery products.....	72	33,870	375	1.1	.2	57 Industrial machinery (textile)..... 2						
01	Beer and other malt liquors.....	10	1,404	279	19.9	-.1	70 Brick, tile, and terra cotta..... 7						
02	Butter and cheese.....	328	154,336	104,831	67.9	52.9	75 Glaes containers..... 4						
03	Canned foods (milk).....	26	17,436	6,160	35.3	3.1	76 Petroleum and its products..... 3						
05	Confectionery and ice cream.....	415	119,033	39,699	33.4	20.0	81 Paper and products (except stationery and wallpaper)..... 3						
06	Dairy and poultry products (except butter and cheese):												
	Eggs.....	24	30,468	5,125	16.8	---	87 Building materials (except as listed)..... 15						
	Milk and cream, fluid.....	73	39,265	5,352	13.6	---							
	Poultry.....	11	16,397	1,326	8.1	---	Furniture (General Line) Trade						
	Other.....	149	100,237	4,229	4.2	---	(Insufficient sample.)						
	Not analyzed in detail.....	16	2,159	802	37.1	---	Furniture (Household) Trade						
07	Fish and sea foods (except canned).....	21	6,593	78	1.2	(1)	All establishments..... 80						
10	Fruits and vegetables, frozen.....	41	21,673	405	1.9	.2	Sales..... \$15,358,000						
11	Groceries (miscellaneous).....	147	85,433	1,534	1.8	-.8	Commodity coverage... 100.0 percent						
12	Meats and meat products.....	4	8,952	464	5.2	.2	Total analyzed..... 80						
13	Soft drinks.....	15	2,154	288	13.4	-.1	47 Furniture, wooden and metal:						
18	Other food and related products.....	247	107,157	25,165	23.5	12.7	Household furniture..... 80						
	All other commodities.....	---	---	1,942	---	1.2	House furnishings..... 2						
FARM SUPPLIES TRADES							Furniture (Office) Trade						
Feed Trade							Furniture (Office) Trade						
All establishments..... 48							All establishments..... 32						
Sales..... \$7,412,000							Sales..... \$7,901,000						
Commodity coverage... 99.6 percent							Commodity coverage... 99.8 percent						
Total analyzed..... 45							Total analyzed..... 30						
08	Flour.....	35	5,236	1,763	33.7	23.9	47	Furniture, wooden and metal.....	30	7,882	7,198	91.5	91.3
11	Groceries (except as listed):												
	Breakfast cereals.....	15	1,559	111	7.1	1.5							
	Other.....	8	644	31	4.8	---							
	Other food and related products.....	9	914	80	8.8	---							
18	Feed:												
	Hay, straw, and alfalfa.....	45	7,385	4,672	63.5	63.3							
	Mixed and other feeds.....	8	1,464	218	14.8	---							
		44	8,720	4,458	66.3	---							

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.
Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.
1 Less than one-tenth of one percent.

MANUFACTURERS' SALES BRANCHES (WITH STOCKS)
TABLE 8A.—COMMODITY SALES, BY KINDS OF BUSINESS—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

UNITED STATES
SUMMARY

Commodity No.	KIND OF BUSINESS AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
FURNITURE AND HOUSE FURNISHINGS TRADES—Con.							GROCERIES AND FOODS (SPECIALTY LINES) TRADES—Con.						
House Furnishings (Except as Specified) Trade All establishments..... 83 Sales..... \$32,587,000 Commodity coverage... 92.6 percent Total analyzed..... 77 \$30,231 \$30,231 --- 100.0							Confectionery Trade—Con. 11 Groceries (miscellaneous)..... 9 \$14,647 \$2,995 20.4 4.9 37 Drugs and drug sundries..... 6 14,517 3,699 25.5 6.1 All other commodities..... --- --- 593 --- .9						
31 Piece goods..... 23 16,930 5,057 26.7 16.7 Curtains, draperies, etc..... 21 10,759 2,221 20.7 --- Other..... --- 2,636 --- --- 34 Other dry goods and textile products..... 38 20,306 11,160 55.0 36.9 45 Radios, appliances, and specialties..... 5 247 151 61.1 .5 47 Furniture, wooden and metal..... 5 358 320 89.4 1.1 48 House furnishings..... 50 17,446 11,622 66.6 36.4 61 Paper and products (except stationery and wallpaper)..... 2 3,459 1,310 37.9 4.3 All other commodities..... --- 356 --- 1.2 Service receipts..... --- 255 --- .9							Fish and Sea Foods Trade All establishments..... 26 Sales..... \$8,574,000 Commodity coverage... 96.2 percent Total analyzed..... 24 8,245 8,245 --- 100.0						
GROCERIES AND FOODS (SPECIALTY LINES) TRADES							Flour Trade						
Breakfast Cereals Trade All establishments..... 20 Sales..... \$27,112,000 Commodity coverage... 92.4 percent Total analyzed..... 19 25,063 25,063 --- 100.0							06 Flour..... 147 143,700 106,790 74.3 74.3 11 Groceries (except as listed)..... 76 122,591 14,200 11.6 9.9 Breakfast cereals..... 74 122,216 14,186 11.6 --- Other..... 4 375 34 9.1 --- 14 Sugar..... 3 320 100 31.3 .1 16 Other food and related products..... 10 1,666 215 12.9 .1 18 Feed..... 113 100,707 21,605 21.7 15.2 19 Grain..... 21 3,204 446 13.9 .3 All other commodities..... --- 154 --- .1						
Canned Foods Trade All establishments..... 188 Sales..... \$146,176,000 Commodity coverage... 100.0 percent Total analyzed..... 168 146,176 146,176 --- 100.0							Fruits and Vegetables (Frosted) Trade All establishments..... 7 Sales..... \$9,983,000 Commodity coverage... 100.0 percent Total analyzed..... 7 9,963 9,963 --- 100.0						
02 Butter and cheese..... 71 32,585 5,295 16.2 3.6 05 Canned foods..... 186 146,176 111,565 76.2 76.2 Canned fruits..... 39 67,366 30,834 45.6 --- Canned vegetables..... 44 69,206 10,266 14.6 --- Canned fish and sea foods..... 40 63,609 6,566 10.0 --- Canned meats..... 29 45,698 9,122 20.0 --- Canned milk..... 31 42,621 4,723 11.0 --- Other canned foods..... 91 69,965 33,232 36.9 --- Not analyzed in detail..... 72 33,728 16,622 49.9 --- 04 Coffee (roasted)..... 9 13,436 506 3.6 .3 05 Confectionery and ice cream..... 80 32,174 509 1.6 .3 06 Dairy and poultry products (except butter and cheese)..... 56 31,712 415 1.3 .3 11 Groceries (except as listed)..... 87 54,657 15,592 28.5 10.7 Breakfast cereals..... 54 37,655 455 1.2 --- Pickles, preserves, and sauces..... 58 40,826 13,567 33.4 --- Other..... 6 13,376 1,461 10.9 --- Not analyzed in detail..... 8 109 --- --- 12 Meats and meat products..... 67 32,661 1,183 3.6 .6 16 Other food and related products..... 72 33,240 5,706 17.2 3.9 18 Feed..... 71 32,585 1,247 3.8 .9 All other commodities..... --- 4,348 --- 3.0							Meats and Provisions Trade All establishments..... 924 Sales..... \$1,076,480,000 Commodity coverage... 97.9 percent Total analyzed..... 907 1,053,980 1,053,960 --- 100.0						
Confectionery Trade All establishments..... 56 Sales..... \$61,001,000 Commodity coverage... 100.0 percent Total analyzed..... 56 61,001 61,001 --- 100.0							02 Butter and cheese..... 624 993,334 82,599 6.3 7.8 05 Canned foods..... 631 1,003,696 42,010 4.2 4.0 Canned fruits..... 3 3,923 96 2.4 --- Canned vegetables..... 9 6,755 38 .6 --- Canned fish and sea foods..... 5 10,756 661 6.1 --- Canned meats..... 618 991,042 29,647 3.0 --- Canned milk..... 549 629,579 6,192 1.0 --- Other canned foods..... 558 661,415 5,246 .6 --- Not analyzed in detail..... 5 4,339 130 3.0 ---						
05 Confectionery and ice cream..... 56 81,001 53,714 88.1 88.1 Candy..... 43 46,966 37,005 78.8 --- Chewing gum..... 9 13,614 11,165 82.0 --- Other..... --- 5,444 --- ---													

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.
Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

MANUFACTURERS' SALES BRANCHES (WITH STOCKS)
TABLE 8A.—COMMODITY SALES, BY KINDS OF BUSINESS—Continued

UNITED STATES
SUMMARY

(Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample)

Commodity No.	KIND OF BUSINESS AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
GROCERIES AND FOODS (SPECIALTY LINES) TRADES—Con.							GROCERIES AND FOODS (SPECIALTY LINES) TRADES—Con.						
Meats and Provisions Trade—Con.							Other Food and Grocery Specialties Trades—Con.						
06	Dairy and poultry products (except butter and cheese).....	800	\$970,320	\$83,275	8.6	7.9	41	Soaps.....	60	\$278,569	\$192,907	69.2	22.5
	Eggs.....	777	946,570	32,269	3.4	---		Toilet soaps.....	52	276,293	47,566	17.2	---
	Milk and cream, fluid.....	22	49,567	3,552	7.2	---		Other soaps.....	58	278,061	145,341	52.3	---
	Poultry.....	718	880,614	45,301	5.1	---	42	Other chemicals and related products.....	76	315,408	17,230	5.5	2.0
	Other.....	33	40,479	1,655	4.1	---		Paper and products (except stationery and wallpaper).....	7	22,885	6,450	28.2	.8
	Not analyzed in detail.....	3	3,958	498	12.8	---		All other commodities.....	---	---	16,372	---	1.7
11	Groceries (except as listed).....	782	911,263	35,997	4.0	3.4		Service receipts.....	---	---	548	---	.1
	Extracts and spices.....	3	3,526	92	2.6	---	HARDWARE TRADES						
	Lard substitutes and cooking fats.....	759	891,631	31,964	3.6	---	Hardware Trades						
	Nuts (all kinds).....	2	2,794	11	.4	---	All establishments..... 98						
	Butter substitutes.....	448	587,602	3,805	.6	---	Sales..... \$24,412,000						
	Pickle, preserves, and sauces.....	3	2,402	11	.5	---	Commodity coverage... 100.0 percent						
	Other.....	14	18,519	102	.6	---	Total analyzed.....						
	Not analyzed in detail.....	4	5,161	12	.2	---		Hardware.....	98	24,412	24,412	---	100.0
12	Meats and meat products.....	907	1,053,980	785,926	74.6	74.6	50	Buildere' hardware.....	15	3,539	2,370	67.0	---
	Lard.....	830	996,838	30,166	3.0	---		Heavy hardware.....	7	1,052	499	47.4	---
	Meats, fresh.....	881	1,034,823	519,867	50.2	---		Bolts, nuts, rivets, and screws.....	12	6,287	4,698	74.7	---
	Meats, cured or smoked.....	873	1,026,686	192,411	18.7	---		Shelf or light hardware.....	6	1,865	316	18.9	---
	Other (including game).....	334	414,996	37,746	9.1	---		Tools and cutlery.....	46	10,774	8,851	82.2	---
	Not analyzed in detail.....	6	6,504	5,736	88.2	---		Other.....	32	8,567	6,537	76.3	---
16	Other food and related products.....	187	291,549	1,027	.4	.1		Not analyzed in detail.....	2	400	400	100.0	---
20	Hides, skins, and raw furs.....	8	7,472	1,422	19.0	.1	50	Iron and steel products—flat.....	3	773	109	14.1	.4
21	Livestock.....	2	2,753	1,022	37.1	.1		All other commodities.....	---	---	632	---	2.6
37	Drugs and drug sundries.....	139	213,025	1,023	.5	.1	LUMBER AND CONSTRUCTION MATERIALS TRADES						
	Drugs, chemicals, and pharmaceuticals.....	131	200,877	988	.5	---	Lumber Trade						
	Not analyzed in detail.....	8	12,148	35	.3	---	All establishments..... 37						
39	Oils, vegetable.....	192	341,082	2,188	.8	.2	Sales..... \$22,201,000						
	Cottonseed, linseed, etc.....	90	146,303	1,060	.7	---	Commodity coverage... 96.8 percent						
	Essential oils.....	96	190,695	1,100	.8	---	Total analyzed.....						
	Not analyzed in detail.....	7	6,884	28	.4	---		Iron and steel—wire and wire products.....	2	1,512	37	2.4	.2
41	Soaps.....	611	735,449	12,104	1.7	1.1		Cement, lime, plaster, and stucco.....	72	1,512	20	1.3	.1
	Toilet soaps.....	501	645,688	3,542	.5	---		Logs, ties, pulpwood, etc.....	6	5,200	710	13.7	3.3
	Other soaps.....	565	653,482	8,123	1.2	---		Lumber—rough, dressed, and finished.....	34	21,488	19,827	92.3	92.3
	Not analyzed in detail.....	9	14,473	459	3.0	---		Planing-mill products.....	4	4,508	226	5.0	1.1
	All other commodities.....	---	---	5,389	---	.6		Building materials (except as listed).....	3	2,332	619	26.5	2.9
								All other commodities.....	---	---	49	---	.1
							Millwork Trade						
							All establishments..... 37						
							Sales..... \$11,402,000						
							Commodity coverage... 69.5 percent						
							Total analyzed.....						
00	Bakery products.....	496	121,235	99,950	82.4	11.7	84	Planing-mill products.....	26	7,927	7,927	---	100.0
01	Beer and other malt liquors.....	15	4,361	1,707	39.1	.2		All other commodities.....	---	---	32	---	.4
02	Butter and cheese.....	16	4,559	495	10.9	.1	Brick, Tile, and Terra Cotta Trade						
03	Canned foods.....	7	7,339	2,241	30.5	.3	All establishments..... 48						
04	Coffee (roasted).....	288	186,088	59,358	35.7	6.9	Sales..... \$6,637,000						
05	Confectionery and ice cream.....	86	121,399	5,783	4.8	.7	Commodity coverage... 100.0 percent						
06	Dairy and poultry products (except butter and cheese).....	173	49,851	5,315	10.7	.8	Total analyzed.....						
	Eggs.....	170	48,912	5,224	10.7	---		China, glassware, and crockery.....	8	1,298	310	23.9	4.7
	Milk and cream, fluid.....	3	939	82	8.7	---		Brick, tile, and terra cotta.....	48	8,637	6,058	91.3	91.3
	Other.....	2	445	9	2.0	---		Cement, lime, plaster, and stucco.....	4	671	122	14.0	1.8
08	Flour.....	68	122,860	5,288	4.3	.6							
11	Groceries (except as listed).....	777	526,031	205,647	39.1	24.0							
	Breakfast cereals.....	278	177,363	27,149	15.3	---							
	Extracts and spices.....	30	12,822	3,982	31.1	---							
	Lard substitutes and cooking fats.....	27	185,459	39,138	21.1	---							
	Nuts (all kinds).....	45	110,078	5,185	4.7	---							
	Butter substitutes.....	48	9,208	4,188	45.5	---							
	Pickle, preserves, and sauces.....	33	8,217	3,613	44.0	---							
	Teas.....	288	168,884	8,231	3.7	---							
	Other.....	444	258,240	115,099	44.6	---							
	Not analyzed in detail.....	14	3,193	1,082	33.3	---							
13	Soft drinks.....	139	69,138	19,850	28.7	2.3							
14	Sugar.....	18	135,307	107,111	79.2	12.5							
16	Other food and related products.....	321	230,734	92,470	40.1	10.8							
18	Feed.....	21	87,638	7,448	8.5	.9							
37	Drugs and drug sundries.....	12	7,581	859	11.3	.1							
39	Oils, vegetable.....	42	218,356	10,444	4.8	1.2							
	Cottonseed, linseed, etc.....	30	180,082	6,511	3.6	---							
	All other.....	---	---	427	---	---							
	Not analyzed in detail.....	11	32,728	3,508	10.7	---							

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

MANUFACTURERS' SALES BRANCHES (WITH STOCKS)
TABLE 8A.—COMMODITY SALES, BY KINDS OF BUSINESS—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

UNITED STATES
SUMMARY

Commodity No.	KIND OF BUSINESS AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
LUMBER AND CONSTRUCTION MATERIALS TRADES—Con.							MACHINERY—EQUIPMENT—SUPPLIES TRADES—Con.						
Brick, Tile, and Terra Cotta Trade—Con. 77 Sand, gravel, and crushed stone..... 3 \$456 \$7 1.5 .1 87 Building materials (except as listed).... 3 456 90 19.7 1.4 All other commodities..... --- --- 50 --- .7							Office Machines and Equipment Trade—Con. 62 Building metal work..... 6 \$2,228 \$785 35.2 1.5 83 Stationery and supplies..... 14 4,780 2,999 62.7 5.6 All other commodities..... --- --- 350 --- .7 Service receipts..... 415 42,824 11,849 27.7 22.2						
Cement, Lime, and Plaster Trade (Insufficient sample.)							Restaurant and Hotel Supply Houses (Insufficient sample.)						
Glass Trade All establishments..... 78 Sales..... \$55,333,000 Commodity coverage... 98.1 percent Total analyzed..... 76 54,294 54,294 --- 100.0							Garage and Filling Station Equipment Trade All establishments..... 62 Sales..... \$9,291,000 Commodity coverage... 100.0 percent Total analyzed..... 62 9,291 9,291 --- 100.0						
39 Oils, vegetable..... 68 51,557 839 1.6 1.5 Cottonseed, linsed, etc..... 65 50,568 804 1.6 --- Essential oils..... 3 989 35 3.5 --- 40 Paints and varnishes..... 72 52,550 10,787 20.5 19.9 75 Glass—sheet and containers..... 76 54,294 42,531 78.3 78.3 Sheet glass..... 74 53,886 42,184 78.3 --- Not analyzed in detail..... 2 408 347 85.0 --- 82 Wallpaper..... 5 2,278 97 4.3 .2 87 Building materials (except as listed).... 2 408 40 9.8 .1							Industrial equipment and supplies 56 Industrial equipment and supplies..... 28 4,710 2,540 53.9 27.3 Materials-handling equipment..... 11 2,488 2,295 92.2 --- Other industrial equipment..... 17 2,222 245 11.0 --- 57 Industrial machinery..... 12 3,197 293 9.2 3.2 Road-building machinery..... 10 2,435 190 7.8 --- Oil-well and oil-refining..... 2 762 103 13.5 --- 58 Offices and store equipment and supplies: Garage and filling station equipment... 46 6,405 5,534 86.4 59.6 62 Building metal work..... 2 762 395 51.8 4.3 All other commodities..... --- --- 529 --- 5.6						
All Other Lumber and Construction Materials Trades All establishments..... 99 Sales..... \$104,832,000 Commodity coverage... 82.8 percent Total analyzed..... 74 86,829 86,829 --- 100.0							Store Machines Trade All establishments..... 14 Sales..... \$1,272,000 Commodity coverage... 100.0 percent Total analyzed..... 14 1,272 1,272 --- 100.0						
34 Other dry goods and textile products..... 12 36,190 839 1.8 .7 36 Automotive supplies..... 2 18,057 196 1.1 .2 37 Drugs and drug sundries..... 6 19,795 595 3.0 .7 40 Paints and varnishes..... 3 8,047 373 4.1 .4 48 House furnishings (linoleum, felt base, etc.)..... 10 20,641 7,119 34.5 8.2 51 Plumbing, heating, and air conditioning..... 2 8,902 673 17.2 .8 56 Industrial equipment and supplies..... 17 56,392 12,407 22.0 14.3 Belting, hose, packing, etc..... 13 41,091 2,133 5.2 --- Other industrial equipment..... 17 56,392 10,274 18.2 --- 62 Building metal work..... 17 51,261 1,908 3.7 2.2 Metal lath..... 17 51,261 1,665 3.2 --- Other building metal work..... 3 9,047 243 2.7 --- 70 Brick, tiles, and terra cotta..... 13 32,580 2,494 7.7 2.9 71 Building stone, slate, and concrete products..... 7 1,787 558 31.1 .6 72 Cement, lime, plaster, and stucco..... 7 14,881 4,085 27.5 4.7 75 Glass, sheet..... 6 19,795 3,243 16.4 3.7 77 Sand, gravel, and crushed stone..... 5 878 797 90.8 .9 87 Building materials (except as listed).... 61 79,636 35,505 44.6 40.9 All other commodities..... --- --- 16,239 --- 18.8							Store Fixtures and Equipment Trade All establishments..... 119 Sales..... \$7,300,000 Commodity coverage... 98.3 percent Total analyzed..... 118 7,178 7,178 --- 100.0						
MACHINERY—EQUIPMENT—SUPPLIES TRADES							All Other Commercial Equipment and Supplies Trades All establishments..... 120 Sales..... \$42,680,000 Commodity coverage... 96.0 percent Total analyzed..... 107 40,984 40,984 --- 100.0						
Office Machines and Equipment Trade All establishments..... 697 Sales..... \$84,401,000 Commodity coverage... 83.1 percent Total analyzed..... 504 53,269 53,269 --- 100.0							45 Radios, appliances, and specialties..... 4 761 65 8.5 .9 58 Office and store equipment and supplies: Store machines..... 117 6,916 6,848 99.0 95.4 All other commodities..... --- --- 265 --- 3.7						
47 Furniture, wooden and metal..... 10 2,442 1,627 66.6 3.1 Household furniture..... 5 2,049 65 3.2 --- Office and store furniture, metal..... 10 2,442 1,582 64.0 --- 58 Office and store equipment and supplies: Office machines and equipment..... 473 47,801 35,659 74.6 66.9 Store machines..... 2 2,069 21 1.0 --- Not analyzed in detail..... 10 793 793 100.0 ---							58 Office and store equipment and supplies: Office machines and equipment..... 83 37,724 9,853 26.1 24.0 Store machines..... 21 18,787 88 .5 --- Store fixtures and equipment..... 3 413 413 100.0 --- Not analyzed in detail..... 6 819 720 87.9 --- 88 Cameras and supplies..... 12 2,057 1,094 53.2 2.7 99 Miscellaneous commodities..... 4 1,256 1,225 97.5 3.0 Service receipts..... 92 39,189 28,812 73.5 70.3						

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.
Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

MANUFACTURERS' SALES BRANCHES (WITH STOCKS)
TABLE 8A.—COMMODITY SALES, BY KINDS OF BUSINESS—Continued

UNITED STATES
SUMMARY

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
MACHINERY—EQUIPMENT—SUPPLIES TRADES—Con.							MACHINERY—EQUIPMENT—SUPPLIES TRADES—Con.						
Power Plant and Power Transmission Equipment and Supplies Trade—Con.							All Other Industrial Machinery Equipment and Supplies Trades—Con.						
59	Railroad equipment and supplies.....	10	\$13,996	\$569	4.1	1.6	56	Industrial equipment and supplies.....	261	\$82,748	\$55,725	67.3	37.8
98	Second-hand merchandise.....	15	20,116	196	1.0	.6		Belting, hose, packing, etc.....	2	1,100	84	7.6	---
	All other commodities.....	---	---	482	---	1.4		Mechanical power transmission equipment.....	20	19,310	418	2.2	---
	Service receipts.....	19	21,366	362	1.7	1.0		Metal-working tools.....	30	6,910	4,430	64.1	---
Printing and Lithographing Machinery Equipment and Supplies (Except Paper) Trade													
	All establishments.....	198						Materials-handling equipment.....	33	3,042	1,511	49.7	---
	Sales.....	\$38,722,000						Other.....	---	---	48,399	---	---
	Commodity coverage... 97.2 percent							Not analyzed in detail.....	---	---	883	---	---
	Total analyzed.....	194	37,630	37,630	---	100.0		57 Industrial machinery.....	143	76,325	66,118	86.6	44.8
58	Industrial equipment and supplies: Printing equipment and supplies (except paper).....	89	18,937	16,924	89.4	45.0		Road-building machinery.....	18	18,670	690	3.7	---
57	Industrial machinery (printing).....	63	18,195	16,538	90.9	43.9		Machine tools (power-driven).....	5	1,888	127	6.7	---
58	Office and store equipment and supplies.....	42	3,294	1,484	45.1	3.9		Mining, quarrying, etc.....	5	3,268	3,268	100.0	---
	All other commodities.....	---	---	2,569	---	6.9		Oil-well and oil-refining.....	17	17,200	708	4.1	---
	Service receipts.....	23	6,419	115	1.8	.3		Power-plant machinery (except electrical).....	23	19,739	3,947	20.0	---
Rope, Cordage, and Twine Trade													
	All establishments.....	20						Textile machinery.....	6	2,734	2,516	92.0	---
	Sales.....	\$8,477,000						Other.....	---	---	53,202	---	---
	Commodity coverage... 100.0 percent							Not analyzed in detail.....	6	2,649	1,660	62.7	---
	Total analyzed.....	20	8,477	8,477	---	100.0		58 Office and store equipment and supplies.....	17	2,388	95	4.0	.1
56	Industrial equipment and supplies.....	20	8,477	8,144	96.1	96.1		59 Railroad equipment and supplies.....	18	19,757	360	1.8	.2
	Rope, cordage, and twine.....	20	8,477	7,977	94.1	---		61 Surgical and hospital equipment.....	6	366	143	39.1	.1
	Other.....	---	---	167	---	---		67 Iron and steel finished products—other than flat and wire.....	7	1,062	826	77.8	.6
	All other commodities.....	---	---	333	---	3.9		69 Other non-ferrous metals (except precious).....	6	3,133	1,143	36.5	.8
Textile Machinery and Equipment Trade													
	All establishments.....	8						91 Jewelry, silverware, etc.....	4	1,896	1,681	88.7	1.1
	Sales.....	\$862,000						Jewelry.....	3	1,678	555	33.1	---
	Commodity coverage... 100.0 percent							Precious stones and metals.....	4	1,896	1,126	59.4	---
	Total analyzed.....	8	862	862	---	100.0		98 Second-hand merchandise.....	5	1,803	1,291	71.6	.9
57	Industrial machinery (textile).....	8	862	862	100.0	100.0		All other commodities.....	---	---	3,776	---	2.4
All Other Industrial Machinery Equipment and Supplies Trades													
	All establishments.....	462						Service receipts.....	36	4,384	1,070	24.4	.7
	Sales.....	\$164,645,000						Dental Supply Houses					
	Commodity coverage... 89.6 percent							All establishments..... 34					
	Total analyzed.....	417	147,575	147,575	---	100.0		Sales..... \$11,914,000					
								Commodity coverage... 100.0 percent					
								Total analyzed..... 34					
								11,914 11,914 --- 100.0					
60	Dental equipment and supplies.....	34	11,914	11,685	98.1	98.1		School Equipment and Supplies Trade					
	Service receipts.....	25	5,606	229	4.1	1.9		(Insufficient sample.)					
Surgical, Medical, and Hospital Equipment and Supplies Trade													
	All establishments.....	190						All establishments..... 190					
	Sales.....	\$26,276,000						Sales..... \$26,276,000					
	Commodity coverage... 94.8 percent							Commodity coverage... 94.8 percent					
	Total analyzed.....	176	24,906	24,906	---	100.0		Total analyzed..... 176					
								24,906 24,906 --- 100.0					
37	Drugs and drug sundries.....	36	7,328	5,060	69.1	20.3		Chemicals, Industrial and Heavy					
	Drugs, chemicals, and pharmaceuticals.....	32	5,342	4,575	85.6	---		All establishments..... 190					
	Druggists' sundries.....	---	---	485	---	---		Sales..... \$26,276,000					
	Commodity coverage... 89.6 percent							Commodity coverage... 94.8 percent					
	Total analyzed.....	417	147,575	147,575	---	100.0		Total analyzed..... 176					
								24,906 24,906 --- 100.0					
38	Automotive supplies.....	13	13,535	2,668	19.7	1.2		Surgical, Medical, and Hospital Equipment and Supplies Trade					
42	Other chemicals and related products.....	16	4,248	819	19.3	.6		(Insufficient sample.)					
44	Electrical apparatus and equipment.....	13	5,885	332	5.6	.2		All establishments..... 190					
50	Hardware.....	25	4,957	2,844	57.4	1.9		Sales..... \$26,276,000					
51	Plumbing, heating, and air conditioning.....	23	16,351	6,425	39.3	4.4		Commodity coverage... 94.8 percent					
	Air-conditioning equipment.....	18	14,995	5,385	35.9	---		Total analyzed..... 176					
	Oil burners.....	8	12,698	53	.4	---		24,906 24,906 --- 100.0					
	Pipe fittings, valves, brass goods, etc.....	7	1,356	987	72.8	---		Surgical, Medical, and Hospital Equipment and Supplies Trade					
55	Farm and garden machinery and equipment.....	10	13,999	470	3.4	.3		(Insufficient sample.)					

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.
Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

MANUFACTURERS' SALES BRANCHES (WITH STOCKS)
TABLE 8A.—COMMODITY SALES, BY KINDS OF BUSINESS—Continued

UNITED STATES
SUMMARY

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
METALS AND METAL WORK (EXCEPT SCRAP) TRADES—Con.							METALS AND METAL WORK (EXCEPT SCRAP) TRADES—Con.						
Iron and Steel Products (General Line) Trade All establishments..... 87 Sales..... \$136,899,000 Commodity coverage... 80.5 percent Total analyzed..... 64 \$110,222 \$110,222 --- 100.0							Iron and Steel Products (Flat) Trade All establishments..... 42 Sales..... \$34,121,000 Commodity coverage... 100.0 percent Total analyzed..... 42 \$34,121 \$34,121 --- 100.0						
38	Chemicals, industrial and heavy.....	3	28,332	155	.5	.1	51	Plumbing, heating, and air conditioning.....	2	439	44	10.0	.1
48	House furnishings.....	6	1,542	112	7.3	.1	62	Building metal work.....	6	671	159	23.7	.5
50	Hardware.....	16	16,422	657	4.0	.6	64	Iron and steel products—semi-finished.....	3	12,125	4,117	34.0	12.1
62	Building metal work.....	44	68,322	15,351	22.5	13.9		Ingots, blooms, billets, and slabs.....	2	8,968	1,640	18.5	---
	Metal roofing and siding.....	17	11,076	1,358	12.3	---		Other.....			2,477	---	---
	Fabricated structural work.....	5	34,312	2,610	7.6	---	65	Iron and steel products—flat.....	34	30,308	22,823	75.3	66.9
	Metal lath.....	16	4,182	800	19.1	---		Plates.....	3	12,125	4,871	40.2	---
	Other building metal work.....	17	4,275	379	8.9	---		Strip—hot-rolled.....	15	17,123	4,919	28.7	---
	Not analyzed in detail.....	14	23,519	10,204	43.4	---		Strip—cold-rolled.....	18	16,011	7,835	48.9	---
63	Copper and products.....	6	50,347	235	.5	.2		Sheets—continuous-mill.....	2	4,461	1,166	26.1	---
64	Iron and steel products—semi-finished.....	17	71,354	3,108	4.4	2.8		Sheets—hand-mill.....	3	4,558	165	3.6	---
	Scrap iron and steel.....	7	45,400	26	.1	---		Sheets—galvanized or otherwise coated.....	7	5,383	2,459	45.7	---
	Ingots, blooms, billets, and slabs.....	10	59,289	458	.8	---		Other.....	6	5,568	1,163	20.9	---
	Wire rods.....	5	47,952	156	.3	---		Not analyzed in detail.....	7	246	245	99.6	---
	Rough castings and foundry products.....	4	33,889	1,378	4.1	---	66	Iron and steel—wire and wire products.....	4	8,398	255	3.0	.7
	Forgings.....	8	37,450	286	.8	---	67	Iron and steel finished products—other than flat and wire.....	9	10,107	2,574	25.5	7.5
	Other.....			806	---	---		All other commodities.....			3,863	---	11.4
65	Iron and steel products—flat.....	40	84,138	33,456	39.8	30.4		Service receipts.....			286	---	.8
	Plates.....	26	79,501	8,176	7.8	---							
	Strip—hot-rolled.....	25	79,000	2,270	2.9	---							
	Strip—cold-rolled.....	20	70,238	2,909	4.1	---							
	Sheets—continuous-mill.....	21	20,662	1,195	5.8	---							
	Sheets—hand-mill.....	12	60,664	8,936	14.7	---							
	Sheets—galvanized or otherwise coated.....	30	67,026	5,988	8.9	---							
	Black plate.....	6	52,941	163	.3	---							
	Tin plate.....	8	48,158	4,308	9.3	---							
	Other.....	20	70,238	1,513	2.2	---							
66	Iron and steel—wire and wire products.....	47	85,228	15,394	18.1	14.0							
	Woven wire fence.....	19	55,582	1,152	2.1	---							
	Fence posts and fittings.....	9	46,793	133	.3	---	38	Chemicals, industrial and heavy.....	10	63,560	206	.3	.1
	Barbed and twisted wire.....	19	55,582	480	.9	---	43	Wiring supplies and electrical construction materials.....	28	96,112	9,335	9.7	6.2
	Nails (including staples and tacks).....	25	59,437	3,974	6.7	---		Interior.....	18	85,471	4,094	4.9	---
	Wire rope and cable except insulated.....	10	51,688	956	1.8	---		Outside.....	18	85,471	2,540	3.0	---
	Strand, galvanized.....	4	45,288	72	.2	---		Not analyzed in detail.....	10	12,641	2,701	21.4	---
	Reinforcement mesh.....	13	48,720	423	.9	---	50	Hardware.....	11	7,391	1,453	19.7	1.0
	Draw wire.....	19	58,630	1,955	3.5	---		Wire screening.....	9	6,430	1,322	20.6	---
	Other.....	11	53,603	484	.9	---		Other.....			151	---	---
	Not analyzed in detail.....	14	23,519	5,765	24.5	---	63	Copper and products.....	28	96,112	3,120	3.2	2.1
67	Iron and steel finished products—other than flat and wire.....	55	108,014	40,265	37.3	36.5	64	Iron and steel products—semi-finished.....	20	93,006	10,133	10.9	6.7
	Rails, tie plates, splice bars, etc.....	15	58,907	1,444	2.5	---		Scrap iron and steel.....	5	60,919	92	.2	---
	Bars and small shapes except reinforcing.....	26	79,120	9,555	12.1	---		Ingots, blooms, billets, and slabs.....	5	40,899	1,689	4.1	---
	Concrete reinforcing bars, all types.....	24	68,978	3,697	5.5	---		Wire rods.....	19	72,369	6,801	9.4	---
	Structural shapes.....	19	83,354	5,956	9.4	---		Other.....			1,551	---	---
	Piling and bearing piles.....	3	40,891	375	.9	---	65	Iron and steel products—flat.....	32	97,234	13,915	14.3	9.2
	Steel pipe.....	13	64,396	5,829	9.1	---		Strip—hot-rolled.....	9	69,539	777	1.1	---
	Seamless steel tubing.....	22	75,995	2,662	3.5	---		Strip—cold-rolled.....	16	82,715	10,200	12.3	---
	Other.....	36	83,035	3,181	3.8	---		Sheets—galvanized or otherwise coated.....	16	79,230	1,091	1.4	---
	Not analyzed in detail.....	15	23,582	7,566	32.1	---		Other.....			1,847	---	---
87	Building materials (except as listed).....	13	4,890	409	8.7	.4	88	Iron and steel—wire and wire products.....	96	147,495	102,195	69.3	67.6
	All other products.....			1,080	---	1.0		Woven wire fence.....	39	112,902	10,728	9.5	---
								Fence posts and fittings.....	25	87,276	1,006	1.2	---
								Barbed and twisted wire.....	28	98,748	2,977	3.0	---
								Nails (including staples and tacks).....	29	98,816	11,813	12.0	---
								Wire rope and cable except insulated.....	57	118,399	27,886	23.6	---
								Strand, galvanized.....	22	86,470	1,195	1.4	---
								Reinforcement mesh.....	24	97,301	4,308	4.4	---
								Draw wire.....	42	111,102	28,152	25.3	---
								Other.....	55	120,669	13,248	11.0	---
								Not analyzed in detail.....	5	888	886	100.0	---
64	Iron and steel products—semi-finished.....	9	3,378	3,378	100.0	100.0	67	Iron and steel finished products—other than flat and wire.....	29	99,547	10,558	10.6	7.0
								Rails, tie plates, splice bars, etc.....	2	961	59	4.1	---
								Bars and small shapes except reinforcing.....	16	80,239	1,696	2.1	---
								Concrete reinforcing bars, all types.....	7	53,768	212	.4	---
								Structural shapes.....	3	1,054	33	3.1	---
								Seamless steel tubing.....	6	16,541	8,167	49.4	---
								Other.....	16	68,259	411	.8	---
								All other commodities.....			179	---	.1
								Service receipts.....	9	70,490	47	.1	(1)

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.
Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.
1 Less than one-tenth of one percent.

CENSUS OF BUSINESS

MANUFACTURERS' SALES BRANCHES (WITH STOCKS)
TABLE 8A.—COMMODITY SALES, BY KINDS OF BUSINESS—Continued

UNITED STATES
SUMMARY

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
METALS AND METAL WORK (EXCEPT SCRAP) TRADES—Con.							METALS AND METAL WORK (EXCEPT SCRAP) TRADES—Con.						
Iron and Steel Finished Products (N.E.C.) Trade							All Other Metals and Metal Work Trades—Con.						
All establishments..... 76							63 Copper and products..... 9						
Sales..... \$22,986,000							68 Lead (metallic) and zinc..... 21						
Commodity coverage... 90.4 percent							69 Other non-ferrous metals (except precious)..... 43						
Total analyzed.....							87 Building materials (except as listed)..... 5						
69 69							92 Junk and scrap (except iron)..... 3						
50 Hardware..... 3							All other commodities..... 10,450						
51 Plumbing, heating, and air conditioning..... 2													
56 Industrial equipment and supplies..... 2													
62 Building metal work (storage tanks)..... 23													
65 Iron and steel products--flat..... 10													
Plates..... 3													
Strip--hot-rolled..... 4													
Strip--cold-rolled..... 6													
Sheets--galvanized or otherwise coated..... 3													
Other..... 6													
66 Iron and steel--wire and wire products..... 4													
Woven wire fence..... 3													
Barbed and twisted wire..... 3													
Nails (including staples and tacks)..... 3													
Strand, galvanized..... 2													
Drawn wire..... 4													
Other.....													
67 Iron and steel finished products--other than flat and wire..... 46													
Rails, tie plates, splice bars, etc..... 3													
Bars and small shapes except reinforcing..... 9													
Concrete reinforcing bars, all types..... 9													
Structural shapes..... 5													
Cast-iron pipe..... 15													
Steel pipe..... 7													
Seamless steel tubing..... 10													
Other..... 12													
All other commodities.....													
Service receipts.....													
Copper Trade													
All establishments..... 28													
Sales..... \$42,023,000													
Commodity coverage... 100.0 percent													
Total analyzed.....													
43 Wiring supplies and electrical construction materials..... 20													
Interior..... 12													
Outside..... 2													
Lighting fixtures..... 18													
50 Hardware (bolts, nuts, etc.)..... 18													
51 Plumbing, heating, and air conditioning..... 20													
Pipe fittings, valves, brass goods, etc..... 20													
Plumbing fixtures, equipment, and supplies..... 18													
Other.....													
65 Copper and products..... 28													
All other commodities.....													
All Other Metals and Metal Work Trades													
All establishments..... 62													
Sales..... \$61,050,000													
Commodity coverage... 100.0 percent													
Total analyzed.....													
39 Oils (cottonseed, linseed, etc.)..... 3													
40 Paints and varnishes..... 2													
42 Other chemicals and related products..... 9													
44 Electrical apparatus and equipment..... 4													
50 Hardware (bolts, nuts, etc.)..... 5													
51 Plumbing, heating, and air conditioning..... 4													
							PAPER AND ITS PRODUCTS TRADES						
							Wrapping or Coarse Paper and Products Trade						
							All establishments..... 148						
							Sales..... \$140,724,000						
							Commodity coverage... 95.9 percent						
							Total analyzed.....						
							145 134,905 134,905 --- 100.0						
							58 Chemicals, industrial and heavy..... 5						
							56 Industrial equipment and supplies..... 47						
							Rope, cordage, and twine..... 40						
							Other industrial equipment..... 7						
							58 Office and store equipment and supplies..... 12						
							81 Paper and products (except stationery and wallpaper)..... 145						
							Printing and writing papers..... 46						
							Cardboard and paperboard..... 43						
							Wrapping or coarse paper..... 65						
							Paper products such as bags, boxes, cups, dishes, etc..... 112						
							Not analyzed in detail..... 14						
							83 Stationery and supplies..... 41						
							Commercial stationery..... 41						
							Social stationery..... 11						
							87 Building materials (except as listed)..... 16						
							All other commodities.....						
							Service receipts..... 18						
							22,615 519 2.3 .4						
							PETROLEUM AND ITS PRODUCTS TRADE						
							Petroleum and Its Products Trade						
							All establishments..... 56						
							Sales..... \$21,262,000						
							Commodity coverage... 100.0 percent						
							Total analyzed.....						
							56 21,262 21,262 --- 100.0						
							40 Paints and varnishes..... 7						
							41 Soaps..... 4						
							76 Petroleum and its products..... 56						
							93 Leather and cut stock..... 7						
							All other commodities.....						
							743 20 .3 .1						
							19,213 90.4 90.4						
							338 43.2 1.6						
							948 --- 4.4						
							PLUMBING AND HEATING EQUIPMENT AND SUPPLIES TRADES						
							Plumbing and Heating Equipment and Supplies (General Line) Trade						
							All establishments..... 221						
							Sales..... \$154,200,000						
							Commodity coverage... 100.0 percent						
							Total analyzed.....						
							221 154,200 154,200 --- 100.0						
							44 Electrical apparatus and equipment..... 11						
							10,221 694 6.8 .5						

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.
Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.
1 Less than one-tenth of one percent.

MANUFACTURERS' SALES BRANCHES (WITH STOCKS)
TABLE 8A.—COMMODITY SALES, BY KINDS OF BUSINESS—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

UNITED STATES
SUMMARY

Commodity No.	KIND OF BUSINESS AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
PLUMBING AND HEATING EQUIPMENT AND SUPPLIES TRADES—Con.							PLUMBING AND HEATING EQUIPMENT AND SUPPLIES TRADES—Con.						
Plumbing and Heating Equipment and Supplies (General Line) Trade—Con.							All Other Plumbing and Heating Equipment and Supplies Trades						
51	Plumbing, heating, and air conditioning—	221	\$154,200	\$110,391	71.8	71.6		All establishments..... 47					
	Air-conditioning equipment.....	51	44,804	1,809	4.0	---		Sales..... \$11,167,000					
	Gas appliances and supplies.....	20	44,343	1,501	3.4	---		Commodity coverage... 100.0 percent					
	Oil burners.....	25	46,833	519	1.1	---		Total analyzed.....	47	\$11,167	\$11,167	---	100.0
	Pipe fittings, valves, brass goods, etc.....	76	71,818	14,322	19.9	---	51	Plumbing, heating, and air conditioning.....	36	9,920	8,484	85.5	76.0
	Plumbing fixtures, equipment, and supplies.....	84	80,240	35,762	44.6	---		Air-conditioning equipment.....	11	890	717	80.6	---
	Stoves, ranges, furnaces (except gas and electric).....	80	76,617	20,505	26.8	---		Gas appliances and supplies.....	4	324	277	85.5	---
	Other.....	---	---	288	---	---		Pipe fittings, valves, brass goods, etc.....	19	8,707	7,360	84.5	---
	Not analyzed in detail.....	137	73,858	35,685	48.3	---		Other.....	---	---	31	---	---
56	Industrial equipment and supplies.....	137	73,603	23,572	32.0	15.3	51	Not analyzed in detail.....	2	99	99	100.0	---
59	Railroad equipment and supplies.....	58	46,391	1,521	3.3	1.0	56	Industrial equipment and supplies.....	7	2,294	1,225	53.4	11.0
67	Iron and steel finished products—other than flat and wire.....	205	139,636	15,998	11.5	10.4		Material-handling equipment.....	3	1,501	432	28.8	---
	Cast-iron pipe.....	68	67,449	1,409	2.1	---		Other industrial equipment.....	4	793	793	100.0	---
	Steel pipe.....	182	93,715	13,542	14.5	---	67	Iron and steel finished products—other than flat and wire.....	5	2,720	770	28.3	6.9
	Other.....	32	18,379	858	4.7	---		All other commodities.....	---	---	688	---	6.1
	Not analyzed in detail.....	---	---	191	---	---	TOBACCO AND PRODUCTS (EXCEPT LEAF) TRADE						
99	Miscellaneous commodities.....	123	70,060	2,024	2.9	1.2	Tobacco and Products (Except Leaf) Trade						
Heating Equipment and Supplies (Including Stoves and Ranges) Trade							All establishments..... 44						
All establishments..... 159							Sales..... \$446,489,000						
Sales..... \$51,723,000							Commodity coverage... 100.0 percent						
Commodity coverage... 99.7 percent							Total analyzed.....						
	Total analyzed.....	158	51,570	51,570	---	100.0	44	446,489	446,489	---	100.0		
51	Plumbing, heating, and air conditioning—	132	42,172	41,802	99.1	81.1	89	Tobacco products.....	44	446,489	446,037	99.9	99.9
	Gas appliances and supplies.....	32	13,303	5,622	42.3	---		All other commodities.....	---	---	452	---	.1
	Oil burners.....	6	2,686	1,283	47.8	---	ALL OTHER PRODUCTS TRADES						
	Oil burner-furnace combinations.....	7	906	451	49.8	---	Books, Periodicals, and Newspapers Trade						
	Pipe fittings, valves, brass goods, etc.....	36	10,447	1,762	16.9	---	All establishments..... 62						
	Stoves, ranges, furnaces (except gas and electric).....	87	33,748	29,097	86.2	---	Sales..... \$30,871,000						
	Other.....	---	---	741	---	---	Commodity coverage... 98.9 percent						
	Not analyzed in detail.....	13	2,959	2,848	96.2	---	Total analyzed.....						
62	Building metal work.....	3	639	198	31.0	.4	61	29,903	29,903	---	100.0		
	All other commodities.....	---	---	9,340	---	18.1	78	Books, magazines, and other printed material.....	61	29,903	29,754	99.5	99.5
	Service receipts.....	25	11,520	230	2.0	.4	83	Stationery and supplies.....	5	1,308	149	11.4	.5
Plumbing Fixtures, Equipment, and Supplies Trade							Forest Products (Except Lumber) Trade						
All establishments..... 92							(Insufficient sample.)						
Sales..... \$34,543,000							Leather and Shoe Findings Trade						
Commodity coverage... 89.0 percent							All establishments..... 33						
Total analyzed.....							Sales..... \$44,516,000						
	Total analyzed.....	79	30,748	30,748	---	100.0	Commodity coverage... 100.0 percent						
50	Hardware (tools and cutlery).....	5	3,116	51	1.6	.2	Total analyzed.....						
51	Plumbing, heating, and air conditioning—	79	30,748	30,029	97.7	97.7	33	44,516	44,516	---	100.0		
	Air-conditioning equipment.....	5	1,188	17	1.4	---	93	Leather and cut stock.....	33	44,516	44,161	99.2	99.2
	Pipe fittings, valves, brass goods, etc.....	34	12,644	11,129	88.0	---		All other commodities.....	---	---	355	---	.8
	Plumbing fixtures, equipment, and supplies.....	49	18,771	14,915	79.5	---	LEATHER AND SHOE FINDINGS TRADE						
	Stoves, ranges, furnaces (except gas and electric).....	24	4,253	1,711	40.2	---	All establishments..... 33						
	Other.....	---	---	108	---	---	Sales..... \$44,516,000						
	Not analyzed in detail.....	2	2,151	2,151	100.0	---	Commodity coverage... 100.0 percent						
63	Copper and products.....	3	1,065	258	24.2	.8	Total analyzed.....						
67	Iron and steel finished products—other than flat and wire.....	3	1,391	219	15.7	.7	33	44,516	44,161	99.2	99.2		
	All other commodities.....	---	---	191	---	.6		All other commodities.....	---	---	355	---	.8

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.
Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

MANUFACTURERS' SALES BRANCHES (WITH STOCKS)
TABLE 8A.—COMMODITY SALES, BY KINDS OF BUSINESS—Continued

UNITED STATES SUMMARY

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
ALL OTHER PRODUCTS TRADES—Con.							ALL OTHER PRODUCTS TRADES—Con.						
Leather Goods Trade All establishments..... 23 Sales..... \$7,495,000 Commodity coverage... 88.3 percent Total analyzed..... 21 \$6,619 \$6,619 --- 100.0							Optical Goods Trade All establishments..... 257 Sales..... \$23,265,000 Commodity coverage. 100.0 percent Total analyzed..... 257 \$23,265 \$23,265 --- 100.0						
56	Industrial equipment and supplies.....	3	393	177	45.0	2.7	88	Cameras and supplies.....	2	266	136	51.1	.6
	Belting, hose, packing, etc.....	3	393	44	11.2	---	96	Optical goods (except photographic).....	257	23,265	23,129	99.4	99.4
	Other.....			133		---							
93	Leather and cut stock.....	12	5,093	4,524	88.8	68.3							
94	Luggage, saddlery, harness, etc.....	13	2,138	1,889	88.4	28.5							
	All other commodities.....	---	---	29	---	.5							
Oils and Greases (Animal and Vegetable) Trade All establishments..... 21 Sales..... \$8,277,000 Commodity coverage... 89.4 percent Total analyzed..... 18 7,400 7,400 --- 100.0							Textiles and Materials (Other Than Dry Goods) Trade All establishments..... 27 Sales..... \$21,619,000 Commodity coverage. 100.0 percent Total analyzed..... 27 21,619 21,619 --- 100.0						
37	Drugs and drug sundries.....	4	2,499	123	4.9	1.7	28	Clothing and accessories, women's and children's.....	2	1,283	246	19.2	1.1
39	Oils, vegetable.....	18	7,400	5,838	78.9	78.9	31	Piece goods.....	7	4,238	2,071	48.9	9.6
	Cottonseed, linseed, etc.....	4	2,269	2,269	100.0	---	32	Shoes and other footwear.....	2	1,283	90	7.0	.4
	Essential oils.....	14	5,131	3,569	69.6	---	34	Other dry goods and textile products.....	24	19,595	16,603	84.7	76.8
42	Other chemicals and related products.....	6	2,939	1,321	44.9	17.9	48	House furnishings.....	3	3,037	495	16.3	2.3
	All other commodities.....	---	---	118	---	1.5	50	Hardware.....	3	2,007	72	3.6	.3
							56	Industrial equipment and supplies: Rope, cordage, and twine.....	5	3,057	85	2.8	.4
							67	Iron and steel finished products—other than flat and wire.....	3	1,675	538	32.1	2.5
							81	Paper and products (except stationery and wallpaper).....	5	5,783	444	7.7	2.1
								All other commodities.....	---	---	975	---	4.5
								Yarns Trade	(Insufficient sample.)				
								Miscellaneous Trades	(Insufficient sample.)				

PETROLEUM BULK STATIONS AND TERMINALS
TABLE 8A.—COMMODITY SALES, BY KINDS OF BUSINESS

UNITED STATES SUMMARY

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
PETROLEUM AND ITS PRODUCTS TRADE							PETROLEUM AND ITS PRODUCTS TRADE—Con.						
Petroleum and Its Products Trade All establishments..... 30,825 Sales..... \$3,807,908,000 Commodity coverage... 75.1 percent Total analyzed..... 29,761 \$2,783,458 \$2,783,458 --- 100.0							Petroleum and Its Products Trade—Con. 76 Petroleum and its products..... 29,761 \$2,783,458 \$2,704,973 97.2 97.2 Crude oil..... 138 20,344 2,631 12.9 --- Lubricants, automotive..... 24,254 2,389,463 202,336 8.5 --- Lubricants, other than automotive..... 1,264 136,382 13,197 9.7 --- Gasoline and naphthas..... 29,481 2,748,055 1,987,531 72.3 --- Light fuel oils..... 15,798 1,870,462 224,595 12.0 --- Other fuel oils..... 6,468 1,080,033 93,826 8.9 --- Kerosene..... 16,829 2,116,220 108,371 5.1 --- Other..... 8,468 1,435,980 71,445 5.0 --- Not analyzed in detail..... 11 1,087 1,041 95.8 --- All other commodities..... --- --- 24,028 --- .9 Service receipts..... 1,123 370,577 6,568 1.8 .2						
56	Automotive supplies.....	7,553	1,128,643	42,892	3.8	1.5							
51	Plumbing, heating, and air conditioning.....	293	144,278	4,997	3.5	.2							

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

WHOLESALE TRADE: 1939

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ASSEMBLERS (MAINLY FARM PRODUCTS)
TABLE 8A.—COMMODITY SALES, BY KINDS OF BUSINESS

UNITED STATES
SUMMARY

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	FARM PRODUCTS—RAW MATERIALS—TRADES					Commodity No.	FARM PRODUCTS—RAW MATERIALS—TRADES—Con.				
	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)		ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
	Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)			Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
	Cotton Trade						Hides, Skins, and Raw Furs Trade				
	All establishments..... 1,429 Sales..... \$296,918,000 Commodity coverage.. 91.0 percent						All establishments..... 320 Sales..... \$13,950,000 Commodity coverage.. 86.7 percent				
	Total analyzed..... 1,291 \$270,222 \$270,222 --- 100.0						Total analyzed..... 302 \$12,095 \$12,095 --- 100.0				
06	Dairy and poultry products (except butter and cheese)..... 11 1,865 203 10.9 .1					06	Dairy and poultry products (except butter and cheese)..... 9 150 42 28.0 .3				
17	Cotton, raw..... 1,291 270,222 264,652 97.9 97.9					20	Hides, skins, and raw furs..... 302 12,095 10,525 87.0 87.0				
18	Feed..... 19 2,049 111 5.4 (1)						Raw furs..... 172 7,194 4,287 59.6 ---				
19	Grain..... 35 5,472 471 8.6 .2						Hides and skins..... 226 8,946 6,010 67.2 ---				
22	Seeds..... 33 3,421 230 6.7 .1						Not analyzed in detail..... 11 288 228 79.2 ---				
25	Wool, raw..... 4 894 202 22.6 .1					25	Wool, raw..... 81 4,602 1,025 22.3 8.5				
28	Other farm products—raw materials..... 66 5,198 904 17.4 .3					26	Other farm products—raw materials..... 9 1,115 65 5.8 .5				
32	Oils (cottonseed, linseed, etc.)..... 49 4,069 437 10.7 .2					64	Iron and steel products—semi-finished..... 14 417 70 16.8 .6				
90	Fertilizer and fertilizer materials..... 89 11,713 1,750 14.9 .6					90	Fertilizer and fertilizer materials..... 2 234 13 5.6 .1				
	All other commodities..... --- --- 1,282 --- .5					92	Junk and scrap (except iron)..... 18 1,011 140 13.8 1.2				
							All other commodities..... --- --- 215 --- 1.8				
	Grain Trade						Horses and Mules Trade				
	All establishments..... 9,435 Sales..... \$739,424,000 Commodity coverage.. 96.8 percent						All establishments..... 136 Sales..... \$6,528,000 Commodity coverage.. 98.3 percent				
	Total analyzed..... 9,145 715,716 715,716 --- 100.0						Total analyzed..... 134 6,420 6,420 --- 100.0				
06	Dairy and poultry products (except butter and cheese)..... 129 13,862 1,426 10.4 .2					18	Feed..... 31 728 54 4.7 .5				
08	Flour..... 229 26,339 1,050 4.0 .1					19	Grain..... 2 670 22 3.3 .3				
09	Fruits and vegetables, fresh..... 31 3,338 324 9.7 (1)					21	Livestock..... 134 6,420 6,336 98.7 98.7				
11	Groceries (miscellaneous)..... 124 12,398 614 5.0 .1						Cattle (including calves)..... 22 615 171 21.0 ---				
16	Other food and related products..... 232 18,284 808 3.3 .1						Hogs..... 3 740 12 1.6 ---				
18	Feed..... 5,111 325,490 32,829 10.1 4.6						Horses and mules..... 134 6,420 6,040 94.1 ---				
	Hay, straw, and alfalfa..... 278 33,745 2,024 6.0 .2						Sheep and lambs..... 2 197 29 14.2 ---				
	Mixed and other feeds..... 2,715 288,252 28,439 9.9 ---						Not analyzed in detail..... --- --- 85 --- ---				
	Not analyzed in detail..... 278 27,635 2,368 8.8 ---					55	Farm and garden machinery and equipmt..... 4 208 23 11.1 .4				
19	Grain..... 9,145 715,716 606,580 84.8 84.8						All other commodities..... --- --- 5 --- .1				
	Corn..... 5,026 488,250 172,723 35.5 ---						Livestock Trade				
	Wheat..... 7,517 580,719 277,464 47.8 ---						All establishments..... 3,291 Sales..... \$500,498,000 Commodity coverage.. 98.8 percent				
	Other (except rice)..... 5,848 513,407 131,464 25.6 ---						Total analyzed..... 3,195 494,335 494,335 --- 100.0				
	Not analyzed in detail..... 218 25,708 24,829 97.0 ---					06	Dairy and poultry products (except butter and cheese)..... 85 6,204 771 12.4 .2				
21	Livestock..... 113 13,508 3,063 22.8 .4					12	Meats and meat products..... 24 1,359 242 17.8 (1)				
	Cattle (including calves)..... 50 5,227 436 8.3 ---					18	Feed..... 108 23,112 1,362 5.9 .3				
	Hogs..... 83 10,178 2,139 21.0 ---						Hay, straw, and alfalfa..... 78 1,878 64 3.4 ---				
	Horses and mules..... 7 440 12 2.7 ---						Mixed and other feeds..... 78 19,070 1,100 5.8 ---				
	Sheep and lambs..... 10 2,110 115 5.5 ---						Not analyzed in detail..... 10 2,274 189 8.7 ---				
	Not analyzed in detail..... 8 1,872 381 20.4 ---					19	Grain..... 90 17,860 2,839 15.9 .6				
22	Seeds..... 1,411 171,859 8,022 4.7 1.1						Corn..... 72 15,654 1,320 8.4 ---				
25	Wool, raw..... 83 12,884 513 4.0 .1						Wheat..... 34 6,076 536 8.8 ---				
26	Other farm products—raw materials..... 228 27,795 5,885 21.2 .8						Other (except rice)..... 57 14,520 853 5.9 ---				
39	Oils, vegetable..... 60 9,152 597 4.3 .1						Not analyzed in detail..... 4 594 130 21.9 ---				
	Cottonseed, linseed, etc..... 59 8,908 376 4.2 ---					20	Hides, skins, and raw furs..... 23 1,899 141 7.4 (1)				
	Essential oils..... 2 1,894 21 1.1 ---					21	Livestock..... 3,195 494,335 489,079 98.3 98.3				
50	Hardware..... 45 6,569 585 5.9 .1						Cattle (including calves)..... 2,744 409,653 200,531 49.0 ---				
55	Farm and garden machinery and equipmt..... 418 50,541 3,456 6.8 .5						Hogs..... 2,110 414,058 197,003 47.6 ---				
	Dairy equipment and supplies..... 10 1,372 110 8.0 ---						Horses and mules..... 399 41,245 7,237 17.5 ---				
	Farm machinery and equipment..... 359 42,675 2,939 6.9 ---						Sheep and lambs..... 1,118 326,693 39,620 12.1 ---				
	Garden equipment and supplies..... 12 1,528 64 4.2 ---						Other livestock..... 87 10,493 3,208 30.6 ---				
	Not analyzed in detail..... 43 5,885 343 5.8 ---						Not analyzed in detail..... 133 39,051 38,480 98.5 ---				
56	Industrial equipment and supplies..... 208 26,708 581 2.0 .1					22	Seeds..... 49 12,279 612 2.5 .1				
76	Iron and steel—wire and wire products..... 60 13,390 359 2.7 .1					25	Wool, raw..... 54 6,069 353 10.8 .1				
72	Cement, lime, plaster, and stucco..... 201 30,272 871 2.2 .1					55	Farm and garden machinery and equipmt..... 30 6,395 288 4.5 .1				
73	Coal and coke..... 4,002 380,560 22,297 6.2 3.1					73	Coal and coke..... 60 13,088 552 4.2 .1				
78	Petroleum and its products..... 433 52,497 5,415 10.3 .8					76	Petroleum and its products..... 10 2,479 240 9.7 (1)				
80	Lumber—rough, dressed, and finished..... 130 18,795 2,150 11.4 .3					90	Fertilizer and fertilizer materials..... 29 6,670 162 2.4 (1)				
90	Fertilizer and fertilizer materials..... 547 76,383 2,341 3.1 .3						All other commodities..... --- --- 578 --- .2				
	All other commodities..... --- --- 13,755 --- 1.8						Service receipts..... 32 8,110 118 1.5 (1)				
	Service receipts..... 870 95,509 2,975 3.1 .4										

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.
Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.
1 Less than one-tenth of one percent.

CENSUS OF BUSINESS

ASSEMBLERS (MAINLY FARM PRODUCTS)
TABLE 8A.—COMMODITY SALES, BY KINDS OF BUSINESS—Continued

UNITED STATES SUMMARY [Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
FARM PRODUCTS—RAW MATERIALS—TRADES—Con.							FARM PRODUCTS—CONSUMER GOODS—TRADES						
<p style="text-align: center;">Tobacco (Leaf) Trade</p> <p>All establishments..... 285 Sales..... \$133,063,000 Commodity coverage.. 99.7 percent</p> <p>Total analyzed..... 252 \$132,838 \$132,838 --- 100.0</p>							<p style="text-align: center;">Dairy Products Trade</p> <p>All establishments..... 2,901 Sales..... \$295,757,000 Commodity coverage.. 90.8 percent</p> <p>Total analyzed..... 2,798 \$268,456 \$268,456 --- 100.0</p>						
24	Leaf tobacco.....	252	132,838	132,143	99.6	99.6	02	Butter and cheese.....	211	82,220	47,062	57.2	17.5
90	Fertilizer and fertilizer materials.....	2	2,126	271	12.7	.2	03	Canned foods (milk).....	21	39,488	3,009	7.6	1.1
	All other commodities.....	---	---	133	---	-.1	08	Dairy and poultry products (except butter and cheese).....	2,755	254,727	210,977	82.8	78.8
	Service receipts.....	5	2,622	91	3.5	-.1		Eggs.....	125	39,248	2,676	8.8	---
<p style="text-align: center;">Wool and Mohair Trade</p> <p>All establishments..... 287 Sales..... \$49,843,000 Commodity coverage.. 98.7 percent</p> <p>Total analyzed..... 282 49,179 49,179 --- 100.0</p>							<p style="text-align: center;">Dairy and Poultry Products Trade</p> <p>All establishments..... 3,522 Sales..... \$99,619,000 Commodity coverage.. 97.4 percent</p> <p>Total analyzed..... 3,480 97,054 97,054 --- 100.0</p>						
06	Dairy and poultry products (except butter and cheese).....	23	3,101	349	11.3	.7	01	Beer and other malt liquors.....	4	448	60	13.4	.1
11	Groceries (miscellaneous).....	14	3,764	176	4.7	.4	02	Butter and cheese.....	123	21,017	7,051	33.5	7.2
17	Cotton, raw.....	8	2,096	259	12.4	.5	08	Dairy and poultry products (except butter and cheese).....	3,465	95,554	78,758	82.4	81.1
18	Feed.....	23	6,577	551	8.4	1.1		Eggs.....	2,598	85,940	28,989	31.4	---
19	Grain.....	23	6,818	306	4.5	-.6		Milk and cream, fluid.....	3,131	76,528	22,870	29.9	---
20	Hides, skins, and raw furs.....	68	7,602	1,387	18.2	2.8		Poultry.....	2,738	81,819	26,588	32.5	---
	Hides and skins.....	42	5,546	527	9.5	---		Other.....	125	7,475	1,571	18.3	---
	Raw furs.....	55	6,872	833	12.1	---		Not analyzed in detail.....	125	1,359	940	69.2	---
	Not analyzed in detail.....	4	1,966	27	13.8	---	11	Groceries (except as listed).....	179	9,345	1,613	17.3	1.7
21	Livestock.....	15	1,671	398	23.8	.8		Nuts (all kinds).....	55	2,754	634	23.0	---
22	Seeds.....	14	1,929	255	13.2	.5		Other.....	---	---	979	---	---
25	Wool, raw.....	275	48,646	41,806	85.9	85.0	12	Meats and meat products.....	19	1,482	70	4.7	.1
26	Other farm products—raw materials.....	59	8,786	3,033	34.5	6.2	14	Sugar.....	4	742	112	15.1	.1
	All other commodities.....	---	---	606	---	1.3	16	Other food and related products.....	29	1,373	222	16.2	.2
	Service receipts.....	4	1,614	53	3.3	-.1	18	Feed.....	856	33,764	4,933	14.6	5.1
<p style="text-align: center;">All Other Raw Farm Products Trades</p> <p>All establishments..... 468 Sales..... \$69,095,000 Commodity coverage.. 96.2 percent</p> <p>Total analyzed..... 435 66,447 66,447 --- 100.0</p>							<p style="text-align: center;">Poultry and Poultry Products Trade</p> <p>All establishments..... 2,717 Sales..... \$183,724,000 Commodity coverage.. 94.2 percent</p> <p>Total analyzed..... 2,846 173,140 173,140 --- 100.0</p>						
06	Dairy and poultry products (except butter and cheese).....	35	2,951	615	20.8	.9	06	Dairy and poultry products (except butter and cheese).....	2,646	173,140	161,007	93.0	93.0
09	Fruits and vegetables, fresh.....	28	2,897	385	13.3	.6		Eggs.....	2,063	148,841	87,045	59.3	---
11	Groceries (miscellaneous).....	19	2,113	165	7.8	.2		Milk and cream, fluid.....	216	15,542	1,381	8.9	---
17	Cotton, raw.....	30	2,425	540	22.3	.8		Poultry.....	2,285	140,827	67,410	47.9	---
18	Feed.....	110	12,841	2,010	15.7	3.0		Other.....	40	2,365	323	13.7	---
	Hay, straw, and alfalfa.....	22	3,340	821	24.6	---		Not analyzed in detail.....	---	---	4,848	---	---
	Mixed and other feeds.....	89	9,674	1,078	11.1	---							
	Not analyzed in detail.....	8	1,691	111	6.8	---							
19	Grain.....	145	19,087	4,478	23.5	6.7							
	Corn.....	100	11,065	1,412	12.8	---							
	Wheat.....	112	12,785	1,750	13.7	---							
	Other (except rice).....	78	11,781	1,200	10.2	---							
	Not analyzed in detail.....	3	272	118	42.6	---							
20	Hides, skins, and raw furs.....	44	3,086	541	17.5	.8							
	Hides and skins.....	30	2,282	258	11.3	---							
	Raw furs.....	28	1,820	269	14.8	---							
	Not analyzed in detail.....	3	279	14	5.0	---							
21	Livestock.....	27	2,653	712	28.8	1.1							
22	Seeds.....	88	12,031	952	7.9	1.4							
25	Wool, raw.....	63	6,343	836	13.2	1.3							
28	Other farm products—raw materials.....	370	61,706	52,172	84.5	78.5							
39	Oils (cottonseed, linseed, etc.).....	14	1,881	270	14.4	.4							
55	Farm and garden machinery and equip.....	27	4,801	264	5.5	.4							
73	Coal and coke.....	91	10,281	703	6.8	1.1							
80	Lumber—rough, dressed, and finished.....	5	751	137	18.2	.2							
90	Fertilizer and fertilizer materials.....	88	11,488	574	5.0	.9							
	All other commodities.....	---	---	857	---	1.3							
	Service receipts.....	40	6,474	236	3.6	.4							

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.
Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.
1 Less than one-tenth of one percent.

WHOLESALE TRADE: 1939

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ASSEMBLERS (MAINLY FARM PRODUCTS)
TABLE 8A.—COMMODITY SALES, BY KINDS OF BUSINESS—Continued

UNITED STATES
SUMMARY

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
FARM PRODUCTS—CONSUMER GOODS—TRADES—Con.							FARM PRODUCTS—CONSUMER GOODS—TRADES—Con.						
	Poultry and Poultry Products Trade—Con.							All Other Farm Consumer Goods Trades					
09	Fruits and vegetables, fresh.....	58	\$8,566	\$881	10.3	.5		All establishments.....	62				
10	Fruits and vegetables, frozen.....	2	648	154	23.8	.1		Sales.....	\$6,695,000				
11	Groceries (miscellaneous).....	104	10,701	980	9.2	.6		Commodity coverage..	85.0 percent				
12	Meats and meat products.....	34	3,107	109	3.5	.1		Total analyzed.....	52	\$5,693	\$5,693	100.0	
14	Sugar.....	9	2,986	291	9.7	.2							
18	Other food and related products.....	19	3,622	346	9.8	.2							
18	Feed.....	402	36,238	6,224	17.2	3.6	06	Dairy and poultry products (except butter and cheese).....	18	1,811	927	51.2	16.3
	Hay, straw, and alfalfa.....	15	1,006	180	15.9	---	09	Fruits and vegetables, fresh.....	17	1,974	440	22.3	7.7
	Mixed and other feeds.....	376	33,261	5,643	17.0	---	11	Groceries (miscellaneous).....	11	395	104	26.3	1.8
	Not analyzed in detail.....	20	2,371	421	17.8	---	12	Meats and meat products.....	3	222	17	7.7	.3
20	Hides, skins, and raw furs.....	171	19,077	636	3.3	.4	16	Other food and related products.....	8	1,459	538	37.4	9.5
21	Livestock.....	49	5,197	723	13.9	.4	18	Feed.....	30	3,331	374	11.2	8.8
22	Seeds.....	42	2,576	200	7.8	.1	19	Grain.....	25	5,661	778	21.3	13.7
25	Wool, raw.....	122	13,777	872	6.3	.5	22	Seeds.....	20	2,708	116	4.3	2.0
55	Farm and garden machinery and equipmt.....	19	3,110	175	5.6	.1	25	Wool, raw.....	13	1,697	63	3.7	1.1
	All other commodities.....	---	---	423	---	.1	34	Other dry goods and textile products.....	14	2,457	98	4.0	1.7
	Service receipts.....	23	5,180	119	2.3	.1	55	Farm and garden machinery and equipmt.....	4	592	57	9.6	1.0
							72	Cement, lime, plaster, and stucco.....	8	1,187	22	1.9	.4
	Fruits and Vegetables (Fresh) Trade						73	Coal and coke.....	14	1,755	180	10.4	3.2
	All establishments.....	1,728					90	Fertilizer and fertilizer materials.....	15	2,021	46	2.3	.8
	Sales.....	\$178,844,000						All other commodities.....	---	---	1,871	---	32.8
	Commodity coverage..	94.2 percent						Service receipts.....	17	3,194	82	1.8	1.1
	Total analyzed.....	1,660	168,513	168,513	---	100.0	FARM SUPPLIES TRADES						
06	Dairy and poultry products (except butter and cheese).....	32	1,424	246	17.3	.1		Feed Trade					
09	Fruits and vegetables, fresh.....	1,660	168,513	160,269	95.1	95.1		All establishments.....	184				
	Fresh fruits.....	408	44,783	20,165	45.0	---		Sales.....	\$10,659,000				
	Fresh vegetables.....	1,552	153,547	126,049	82.1	---		Commodity coverage..	90.3 percent				
	Not analyzed in detail.....	---	---	14,055	---	---		Total analyzed.....	160	9,623	9,823	100.0	
11	Groceries (miscellaneous).....	10	1,514	250	16.5	.2	06	Dairy and poultry products (except butter and cheese).....	46	1,946	488	25.1	5.1
16	Other food and related products.....	8	988	268	27.1	.2	08	Flour.....	9	541	58	10.7	.8
18	Feed.....	45	8,169	529	6.5	.3	11	Groceries (miscellaneous).....	6	334	22	6.6	.2
19	Grain.....	53	6,867	608	8.9	.4	17	Cotton, raw.....	4	1,049	346	33.0	3.8
22	Seeds.....	75	15,213	921	6.1	.5	18	Feed.....	154	9,037	5,897	65.0	59.2
26	Other farm products—raw materials.....	36	4,098	1,850	45.1	1.1		Hay, straw, and alfalfa.....	43	2,448	1,254	51.2	---
34	Other dry goods and textile products.....	6	1,384	164	11.8	.1		Mixed and other feeds.....	125	7,236	3,828	52.9	---
55	Farm and garden machinery and equipmt.....	29	7,291	530	7.3	.3		Not analyzed in detail.....	11	1,297	615	47.4	---
73	Coal and coke.....	29	3,185	173	5.5	.1	19	Grain.....	77	5,371	1,589	29.2	16.3
84	Flaming-mill products.....	11	2,543	343	13.5	.2		Corn.....	52	4,070	593	14.8	---
90	Fertilizer and fertilizer materials.....	114	17,525	1,618	9.2	1.0		Wheat.....	46	3,889	624	16.1	---
	All other commodities.....	---	---	541	---	.3		Other (except rice).....	---	---	352	---	---
	Service receipts.....	37	4,752	203	4.3	.1	20	Hides, skins, and raw furs.....	4	187	9	4.8	.1
							22	Seeds.....	31	2,480	352	14.2	3.7
	Fresh Fruits Only Trade						25	Wool, raw.....	7	461	64	13.8	.7
	All establishments.....	1,204					26	Other farm products—raw materials.....	6	565	23	4.1	.2
	Sales.....	\$383,519,000					55	Farm and garden machinery and equipmt.....	4	229	33	14.4	.3
	Commodity coverage..	94.1 percent					72	Cement, lime, plaster, and stucco.....	3	406	18	3.9	.2
	Total analyzed.....	1,146	360,768	380,768	---	100.0	73	Coal and coke.....	27	2,552	201	7.9	2.1
09	Fruits and vegetables, fresh.....	1,146	360,768	349,131	98.8	96.8	76	Petroleum and its products.....	4	498	55	7.0	.4
	Fresh fruits.....	1,121	357,882	345,900	96.7	---	90	Fertilizer and fertilizer materials.....	18	2,087	72	3.4	.7
	Fresh vegetables.....	109	27,085	1,255	4.6	---		All other commodities.....	---	---	553	---	5.7
	Not analyzed in detail.....	12	1,991	1,976	99.2	---		Service receipts.....	15	2,017	85	4.2	.9
11	Groceries (miscellaneous).....	10	1,056	177	18.8	(1)	Seed Trade						
18	Other food and related products.....	4	89,974	4,399	8.3	1.2		All establishments.....	170				
18	Feed.....	15	4,418	255	5.8	.1		Sales.....	\$13,349,000				
28	Other farm products—raw materials.....	18	1,940	273	14.1	.1		Commodity coverage..	94.1 percent				
42	Chemicals (miscellaneous).....	25	8,152	468	7.8	.1		Total analyzed.....	180	12,556	12,556	100.0	
55	Farm and garden machinery and equipmt.....	38	6,587	499	5.8	.1							
90	Fertilizer and fertilizer materials.....	55	14,717	875	4.8	.2							
	All other commodities.....	---	---	3,118	---	.9							
	Service receipts.....	37	11,628	1,775	15.3	.5							

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.
Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.
1 Less than one-tenth of one percent.

CENSUS OF BUSINESS

ASSEMBLERS (MAINLY FARM PRODUCTS)
TABLE 8A.—COMMODITY SALES, BY KINDS OF BUSINESS—Continued

UNITED STATES SUMMARY [Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
FARM SUPPLIES TRADES—Con.							GROCERIES AND FOODS (SPECIALTY LINES) TRADES						
Seed Trade—Con.							Fish and Sea Foods Trade						
06	Dairy and poultry products (except butter and cheese).....	7	\$450	\$48	10.7	.4							
09	Fruits and vegetables, fresh.....	2	110	49	44.5	.4							
18	Feed.....	24	2,060	158	7.7	1.3							
19	Grain.....	29	3,438	579	16.8	4.6							
20	Hides, skins, and raw furs.....	2	75	14	18.7	.1							
21	Livestock.....	4	316	45	14.2	.4							
22	Seeds.....	160	12,556	11,062	88.1	88.1							
25	Wool, raw.....	10	596	82	13.8	.7							
28	Other farm products—raw materials.....	8	734	167	22.8	1.3							
55	Farm and garden machinery and equipmt.....	12	2,486	83	3.3	.7							
73	Coal and coke.....	6	494	58	11.7	.5							
90	Fertilizer and fertilizer materials.....	10	1,097	61	5.6	.5							
	All other commodities.....			109		.7							
	Service receipts.....	11	1,125	41	3.6	.3							
All Other Farm Supplies Trades							Other Food and Grocery Specialties Trades						
All establishments..... 148							All establishments..... 239						
Sales..... \$11,275,000							Sales..... \$62,247,000						
Commodity coverage.. 86.0 percent							Commodity coverage.. 81.1 percent						
Total analyzed.....		127	9,692	9,692		100.0	Total analyzed.....		205	50,457	50,457		100.0
06	Dairy and poultry products (except butter and cheese).....	15	1,289	294	22.8	3.0	06	Dairy and poultry products (except butter and cheese).....	14	1,706	323	18.9	.6
09	Fruits and vegetables, fresh.....	4	349	21	6.0	.2	09	Fruits and vegetables, fresh.....	6	1,209	403	33.3	.8
18	Feed.....	124	9,637	5,335	55.4	55.0	11	Groceries (except as listed).....	189	48,924	47,286	96.7	93.7
	Hay, straw, and alfalfa.....	92	4,538	3,782	83.3			Nuts, all kinds.....	157	35,486	33,904	95.5	
	Mixed and other feeds.....	39	3,110	863	27.7			Other.....			12,979		
	Not analyzed in detail.....	2	2,755	690	25.0			Not analyzed in detail.....	5	426	403	94.6	
19	Grain.....	36	3,408	582	17.1	6.0	16	Other food and related products.....	17	1,539	1,024	66.5	2.0
21	Livestock (cattle).....	2	40	15	37.5	.2	18	Feed.....	6	323	26	8.0	.1
22	Seeds.....	32	6,182	628	10.2	6.5	20	Hides, skins, and raw furs.....	10	1,765	168	9.4	.3
25	Wool, raw.....	10	1,261	32	2.5	.3	21	Livestock.....	3	167	47	28.1	.1
28	Other farm products—raw materials.....	5	233	56	24.0	.8	25	Wool, raw.....	3	1,549	75	4.8	.1
42	Other chemicals and related products.....	2	2,757	82	3.0	.8	26	Other farm products—raw materials.....	4	3,311	313	9.5	.6
55	Farm and garden machinery and equipmt.....	6	3,307	344	10.4	3.5	90	Fertilizer and fertilizer materials.....	4	1,793	60	3.3	.1
66	Iron and steel—wire and wire products.....	2	2,881	222	7.7	2.3		All other commodities.....			734		1.6
72	Cement, lime, plaster, and stucco.....	2	418	17	4.1	.2	ALL OTHER PRODUCTS TRADES						
73	Coal and coke.....	18	1,457	101	6.9	1.0	Forest Products (Except Lumber) Trade						
76	Petroleum and its products.....	7	3,409	572	16.8	5.9	All establishments..... 31						
90	Fertilizer and fertilizer materials.....	17	4,330	548	12.7	5.7	Sales..... \$1,482,000						
	All other commodities.....			775		8.1	Commodity coverage.. 51.8 percent						
	Service receipts.....	16	1,254	68	5.4	.7	Total analyzed.....		10	767	767		100.0
							79	Logs, ties, pulpwood, etc.....	10	767	749	97.7	97.7
								All other commodities.....			18		2.3

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.
Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

SERVICE AND LIMITED-FUNCTION WHOLESALE
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
BY GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)	
	AMUSEMENT AND SPORTING GOODS TRADES							AMUSEMENT AND SPORTING GOODS TRADES—Con.					
	New England Division							West North Central Division					
	All establishments..... 81							All establishments..... 91					
	Sales..... \$6,385,000							Sales..... \$6,625,000					
	Commodity coverage... 87.0 percent							Commodity coverage... 85.9 percent					
	Total analyzed.....	73	\$5,558	\$5,558	---	100.0	45	Total analyzed.....	78	\$5,556	\$5,556	---	100.0
43	Wiring supplies and electrical con- struction materials.....	3	621	32	5.2	.8	45	Radios, appliances, and specialties.....	8	319	53	16.6	1.0
50	Hardware.....	3	444	28	6.3	.5		Radios, parts, and accessories.....	4	211	29	13.7	---
52	Sporting goods.....	21	2,341	2,296	98.1	41.3	52	Other electrical appliances.....	4	216	24	11.1	---
53	Toys and games.....	16	1,149	628	72.1	14.9	52	Sporting goods.....	27	2,870	2,413	84.1	43.4
81	Paper and products (such as bags, boxes, cups, dishes, etc.).....	3	237	18	7.8	.3	53	Toys and games.....	3	252	159	55.2	2.5
83	Stationery and supplies.....	4	475	41	8.8	.7	88	Cameras and supplies.....	12	767	660	86.0	11.9
88	Cameras and supplies.....	8	701	470	67.0	8.5	95	Motion-picture film rentals.....	25	962	852	86.5	15.0
95	Motion-picture film rentals.....	13	651	438	87.3	7.9		All other commodities.....	---	---	1,459	---	26.2
	All other commodities.....	---	---	1,407	---	25.3							
	Middle Atlantic Division							South Atlantic Division					
	All establishments..... 539							All establishments..... 83					
	Sales..... \$74,195,000							Sales..... \$6,771,000					
	Commodity coverage... 93.5 percent							Commodity coverage... 74.2 percent					
	Total analyzed.....	496	69,384	69,384	---	100.0	27	Total analyzed.....	60	5,026	5,026	---	100.0
27	Clothing and furnishings, men's and boys'.....	9	4,390	155	3.5	.2	52	Clothing and furnishings, men's and boys'.....	3	153	12	7.8	.2
45	Radios, appliances, and specialties.....	11	5,128	371	7.2	.5	52	Sporting goods.....	25	2,658	2,377	89.4	47.3
46	China, glassware, and crockery.....	9	3,185	787	24.9	1.1	53	Toys and games.....	9	771	404	52.4	8.0
48	House furnishings.....	8	1,838	136	7.4	.2	83	Stationery and supplies.....	4	533	177	33.2	3.5
50	Hardware.....	6	4,275	518	12.1	.7	88	Cameras and supplies.....	5	137	137	100.0	2.7
52	Sporting goods.....	108	22,994	20,232	88.0	29.2	95	Motion-picture film rentals.....	9	392	392	100.0	7.8
53	Toys and games.....	111	20,109	12,568	62.5	18.1		All other commodities.....	---	---	1,527	---	30.5
56	Industrial equipment and supplies.....	8	4,127	107	2.6	.2							
81	Paper and products (except stationery and wallpaper).....	14	1,225	144	11.8	.2		East South Central Division					
83	Stationery and supplies.....	28	2,655	713	26.9	1.0		All establishments..... 22					
88	Cameras and supplies.....	57	9,478	8,036	84.8	11.6		Sales..... \$2,680,000					
91	Jewelry, silverware, etc.....	13	5,271	259	4.9	.4		Commodity coverage... 87.9 percent					
94	Luggage, saddlery, harness, etc.....	6	1,062	188	17.7	.3		Total analyzed.....	19	2,355	2,355	---	100.0
95	Motion-picture film rentals.....	85	10,084	9,867	97.8	14.2	52	Sporting goods.....	9	1,766	1,224	69.3	52.0
96	Optical goods (except photographic).....	5	2,701	601	22.3	.9	53	Toys and games.....	4	1,052	102	9.7	4.3
	All other commodities.....	---	---	14,704	---	21.2	88	Cameras and supplies.....	5	1,239	293	23.8	12.4
								All other commodities.....	---	---	736	---	31.3
	East North Central Division							West South Central Division					
	All establishments..... 225							All establishments..... 78					
	Sales..... \$22,539,000							Sales..... \$6,571,000					
	Commodity coverage... 83.9 percent							Commodity coverage... 77.2 percent					
	Total analyzed.....	201	18,914	18,914	---	100.0		Total analyzed.....	51	5,075	5,075	---	100.0
27	Clothing and furnishings, men's and boys'.....	9	816	85	10.8	.3	32	Shoes and other footwear.....	3	342	38	10.5	.7
30	Notions.....	5	677	44	6.5	.2	45	Radios, appliances, and specialties.....	3	751	294	40.2	5.8
31	Piece goods.....	4	752	148	19.7	.8	52	Sporting goods.....	26	2,908	2,544	87.5	50.1
	Domestic.....	3	536	101	18.8	---	53	Toys and games.....	4	532	17	5.1	.3
	Other.....	---	---	47	---	---	88	Cameras and supplies.....	8	738	496	67.4	9.8
37	Drugs and drug sundries.....	8	968	75	7.8	.4	95	Motion-picture film rentals.....	10	903	903	100.0	17.8
	Druggists' sundries.....	4	779	62	8.0	---		All other commodities.....	---	---	785	---	15.5
	Other.....	---	---	13	---	---							
42	Other chemicals and related products.....	8	719	304	42.3	1.6		Mountain Division					
45	Radios, appliances, and specialties.....	8	670	210	24.1	1.1		All establishments..... 50					
	Radios, parts, and accessories.....	4	695	22	3.2	---		Sales..... \$2,111,000					
	Other electrical appliances.....	4	752	188	25.0	---		Commodity coverage... 84.7 percent					
46	China, glassware, and crockery.....	4	1,044	141	13.5	.7		Total analyzed.....	27	1,787	1,787	---	100.0
52	Sporting goods.....	48	7,124	6,038	84.8	31.9	52	Sporting goods.....	10	978	935	95.8	52.5
53	Toys and games.....	45	3,920	2,492	63.8	13.2	53	Toys and games.....	4	532	290	54.5	16.2
81	Paper and products (such as bags, boxes, cups, dishes, etc.).....	9	1,146	94	8.2	.5	95	Motion-picture film rentals.....	9	164	194	100.0	9.2
83	Stationery and supplies.....	7	938	128	13.4	.7		All other commodities.....	---	---	398	---	22.5
	Commercial stationery.....	4	888	111	12.5	---							
	Not analyzed in detail.....	3	52	15	28.8	---							
88	Cameras and supplies.....	24	3,841	3,589	92.9	18.9							
91	Jewelry, silverware, etc.....	5	715	79	11.1	.4							
	Clocks and watches.....	4	629	33	5.2	---							
	Other.....	---	---	46	---	---							
95	Motion-picture film rentals.....	30	2,213	2,172	98.1	11.5							
	All other commodities.....	---	---	3,297	---	17.5							
	Service receipts.....	5	173	60	34.7	.3							

Percent column A—Percent of total sales of stores reporting that they sell such commodity.
Percent column B—Percent which stated commodity bears to total sales of all stores in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS
 TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
 BY GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)	
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)		
	AMUSEMENT AND SPORTING GOODS TRADES—Con.							AMUSEMENT AND SPORTING GOODS TRADES—Con.						
	Pacific Division							Boston						
	All establishments..... 195							All establishments..... 56						
	Sales..... \$25,807,000							Sales..... \$4,692,000						
	Commodity coverage... 89.6 percent							Commodity coverage... 86.5 percent						
	Total analyzed.....	176	\$21,580	\$21,580	---	100.0		Total analyzed.....	55	\$4,059	\$4,059	---	100.0	
27	Clothing and furnishings, men's and boys'.....	4	756	47	6.2	.2	52	Sporting goods.....	9	1,624	1,602	98.6	39.5	
30	Notions.....	5	556	144	26.9	.7	55	Toys and games.....	4	945	672	71.1	16.6	
52	Sporting goods.....	52	5,086	4,577	90.0	21.4	88	Cameras and supplies.....	4	477	250	52.4	8.2	
53	Toys and games.....	30	2,170	1,516	69.7	6.2	95	Motion-picture film rentals.....	12	643	450	66.9	10.6	
85	Stationery and supplies.....	5	279	71	25.4	.5		All other commodities.....			1,105	---	27.1	
88	Cameras and supplies.....	25	12,770	11,655	92.6	55.4								
95	Motion-picture film rentals.....	28	744	711	95.6	5.5								
	All other commodities.....			2,659	---	12.5								
	New York City							San Francisco						
	All establishments..... 394							All establishments..... 37						
	Sales..... \$57,491,000							Sales..... \$3,671,000						
	Commodity coverage... 94.6 percent							Commodity coverage... 88.4 percent						
	Total analyzed.....	364	54,490	54,490	---	100.0		Total analyzed.....	55	3,246	3,246	---	100.0	
45	Radios, appliances, and specialties.....	5	869	199	22.9	.4	30	Notions.....	3	556	144	26.9	4.4	
46	China, glassware, and crockery.....	4	2,506	762	30.4	1.4	52	Sporting goods.....	6	1,559	1,196	88.0	36.6	
52	Sporting goods.....	54	15,499	13,019	96.4	25.9	55	Toys and games.....	9	1,095	647	59.1	19.9	
53	Toys and games.....	70	12,104	10,288	85.0	16.9	88	Cameras and supplies.....	4	1,133	629	55.5	19.4	
83	Stationery and supplies.....	14	1,046	572	55.6	.7	95	Motion-picture film rentals.....	4	185	165	100.0	5.7	
86	Cameras and supplies.....	46	6,436	7,375	87.4	13.5		All other commodities.....			445	---	13.6	
91	Jewelry, silverware, etc.....	5	755	183	24.9	.3								
94	Luggage, saddlery, harness, etc.....	5	753	183	25.1	.3								
95	Motion-picture film rentals.....	59	9,657	9,440	97.6	17.3								
96	Optical goods (except photographic).....	4	2,645	599	22.7	1.1								
	All other commodities.....			12,084	---	22.2								
	Chicago							AUTOMOTIVE TRADES						
	All establishments..... 61							New England Division						
	Sales..... \$12,800,000							All establishments..... 412						
	Commodity coverage... 66.8 percent							Sales..... \$114,180,000						
	Total analyzed.....	73	10,652	10,932	---	100.0		Commodity coverage... 96.4 percent						
52	Sporting goods.....	15	4,125	4,071	98.7	37.2	55	Total analyzed.....	380	110,021	110,021	---	100.0	
53	Toys and games.....	16	1,850	1,225	66.2	11.2	55	Automobiles and other motor vehicles.....	67	62,660	75,153	90.9	88.3	
88	Cameras and supplies.....	15	3,223	3,159	98.0	28.9		Automobiles (passenger).....	26	76,646	65,721	85.7	---	
95	Motion-picture film rentals.....	9	804	798	99.3	7.3		Trucks, busses, taxicabs, etc.....	25	33,674	5,706	16.9	---	
	All other commodities.....			1,679	---	15.4		Tractors.....	3	455	277	60.9	---	
								Not analyzed in detail.....	21	4,701	3,449	73.4	---	
	Philadelphia							56	Automotive supplies.....	354	105,590	51,280	29.6	28.4
	All establishments..... 55							Batteries.....	145	36,653	1,758	4.8	---	
	Sales..... \$7,787,000							Automotive accessories.....	177	80,280	6,955	8.6	---	
	Commodity coverage... 92.0 percent							Automotive parts.....	217	62,988	12,414	15.0	---	
	Total analyzed.....	32	7,147	7,147	---	100.0		Tires and tubes.....	124	19,016	5,021	26.4	---	
45	Radios, appliances, and specialties.....	4	4,166	166	4.0	2.3		Not analyzed in detail.....	65	15,998	5,152	32.2	---	
46	China, glassware, and crockery.....	3	396	12	3.0	.2		38	Chemicals, industrial and heavy.....	8	1,151	149	12.9	.1
52	Sporting goods.....	12	5,687	4,442	78.1	62.2		40	Paints and varnishes.....	24	4,056	207	5.1	.2
53	Toys and games.....	6	4,514	636	14.1	6.9		42	Other chemicals and related products.....	6	1,189	70	5.9	.1
88	Cameras and supplies.....	4	443	196	44.2	2.7		45	Radios, appliances, and specialties.....	29	7,476	1,058	14.2	1.0
91	Jewelry, silverware, etc.....	4	4,185	45	1.1	.6		Radios, parts, and accessories.....	23	6,872	612	8.9	---	
95	Motion-picture film rentals.....	4	90	90	100.0	1.3		Electric household refrigerators.....	10	2,502	272	10.9	---	
	All other commodities.....			1,558	---	21.6		Electric washing machines.....	9	3,048	47	1.5	---	
								Other electrical appliances.....	10	2,766	105	3.8	---	
								Not analyzed in detail.....	5	516	22	4.3	---	
								52	Sporting goods.....	9	3,126	188	5.4	.2
								55	Farm and garden machinery and equipment.....	5	942	63	6.6	.1
								58	Office and store equipment and supplies.....	38	4,906	509	10.4	.5
								Garage and filling station equipment.....	38	4,908	505	10.3	---	
								Other.....			4	---	---	
								76	Petroleum and its products.....	51	8,745	335	3.8	.3
								All other commodities.....			525	---	.4	
								Service receipts.....	41	9,291	484	5.2	.4	

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

WHOLESALE TRADE : 1939

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SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
 BY GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES —Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)
		Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)				Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)	
AUTOMOTIVE TRADES—Con. Middle Atlantic Division All establishments..... 1,427 Sales..... \$446,375,000 Commodity coverage... 94.3 percent Total analyzed..... 1,349 \$421,014 \$421,014 --- 100.0							AUTOMOTIVE TRADES—Con. West North Central Division All establishments..... 955 Sales..... \$303,237,000 Commodity coverage... 98.8 percent Total analyzed..... 928 \$293,539 \$293,539 --- 100.0						
35	Automobiles and other motor vehicles.....	200	285,901	259,369	90.7	61.8	35	Automobiles and other motor vehicles.....	128	230,912	212,766	92.1	72.5
	Automobiles (passenger).....	83	270,536	228,818	84.6	---		Automobiles (passenger).....	81	225,332	174,805	77.6	---
	Trucks, busses, taxicabs, etc.....	103	133,305	23,945	18.0	---		Trucks, busses, taxicabs, etc.....	52	159,363	35,162	22.1	---
	Tractors.....	3	846	260	30.7	---		Tractors.....	2	842	290	34.4	---
	Not analyzed in detail.....	39	7,319	6,346	86.7	---		Not analyzed in detail.....	8	3,688	2,509	68.0	---
38	Automotive supplies.....	1,229	363,739	146,134	38.1	34.7	38	Automotive supplies.....	866	278,429	69,419	24.9	23.8
	Batteries.....	441	115,403	7,815	6.8	---		Batteries.....	313	89,249	2,786	3.1	---
	Automotive accessories.....	550	296,138	31,945	10.8	---		Automotive accessories.....	428	237,241	17,713	7.5	---
	Automotive parts.....	755	294,459	50,934	17.3	---		Automotive parts.....	627	255,768	34,554	13.5	---
	Tires and tubes.....	365	78,525	42,225	53.8	---		Tires and tubes.....	236	38,734	6,692	17.3	---
	Not analyzed in detail.....	197	27,572	13,215	47.9	---		Not analyzed in detail.....	97	12,485	7,674	61.5	---
40	Paints and varnishes.....	58	5,597	577	10.3	.1	40	Paints and varnishes.....	53	12,751	445	3.5	.2
45	Radios, appliances, and specialties.....	59	34,093	3,568	10.5	.8	45	Radios, appliances, and specialties.....	61	17,563	3,033	17.3	1.0
	Radios, parts, and accessories.....	50	15,143	1,953	12.9	---		Radios, parts, and accessories.....	50	16,435	1,753	10.7	---
	Electric household refrigerators.....	10	20,912	785	3.7	---		Electric household refrigerators.....	29	6,343	782	12.3	---
	Other.....	---	---	712	---	---		Electric washing machines.....	24	5,928	192	3.2	---
	Not analyzed in detail.....	4	853	120	14.4	---		Other electrical appliances.....	27	9,940	231	2.3	---
56	Industrial equipment and supplies.....	13	9,308	1,533	16.5	.4	56	Hardware.....	7	760	75	9.9	---
58	Office and store equipment and supplies.....	81	10,160	865	8.5	.2	58	Office and store equipment and supplies.....	20	4,103	590	14.4	.2
78	Petroleum and its products.....	71	16,355	1,064	6.5	.3	78	Office machines and equipment.....	67	8,042	639	7.9	.2
98	Second-hand merchandise.....	20	885	582	67.3	.1	98	Garage and filling station equipment.....	5	776	81	10.4	---
	All other commodities.....	---	---	4,998	---	1.2		Not analyzed in detail.....	61	7,180	545	7.6	---
	Service receipts.....	154	41,637	2,324	5.6	.6		Petroleum and its products.....	68	22,418	1,102	4.9	.4
East North Central Division All establishments..... 1,870 Sales..... \$504,237,000 Commodity coverage... 97.0 percent Total analyzed..... 1,771 489,042 489,042 --- 100.0							South Atlantic Division All establishments..... 721 Sales..... \$204,882,000 Commodity coverage... 94.4 percent Total analyzed..... 663 193,331 193,331 --- 100.0						
35	Automobiles and other motor vehicles.....	236	364,466	329,503	90.4	67.4	35	Automobiles and other motor vehicles.....	90	144,730	130,251	90.0	67.4
	Automobiles (passenger).....	123	346,488	298,288	85.5	---		Automobiles (passenger).....	47	139,965	108,856	77.8	---
	Trucks, busses, taxicabs, etc.....	95	204,054	25,145	12.3	---		Trucks, busses, taxicabs, etc.....	59	97,976	19,706	20.1	---
	Tractors.....	15	3,841	2,242	58.4	---		Tractors.....	8	896	411	45.9	---
	Not analyzed in detail.....	41	8,928	5,850	64.4	---		Not analyzed in detail.....	16	1,555	1,278	82.2	---
36	Automotive supplies.....	1,822	461,084	144,226	31.3	29.5	36	Automotive supplies.....	622	190,502	57,287	30.1	29.8
	Batteries.....	538	82,295	5,124	6.2	---		Batteries.....	240	105,513	3,324	3.2	---
	Automotive accessories.....	727	366,358	38,038	10.4	---		Automotive accessories.....	313	159,325	11,906	7.5	---
	Automotive parts.....	1,117	403,720	70,230	17.4	---		Automotive parts.....	426	169,653	29,692	17.5	---
	Tires and tubes.....	420	52,389	14,468	27.6	---		Tires and tubes.....	183	28,070	5,065	18.0	---
	Not analyzed in detail.....	212	31,595	18,368	51.8	---		Not analyzed in detail.....	95	13,123	7,300	55.8	---
40	Paints and varnishes.....	100	10,542	779	7.4	.2	40	Paints and varnishes.....	40	7,499	480	6.4	.2
45	Radios, appliances, and specialties.....	98	28,411	3,689	14.0	.8	45	Radios, appliances, and specialties.....	38	10,339	1,161	11.2	.8
	Radios, parts, and accessories.....	78	20,933	2,058	9.8	---		Radios, parts, and accessories.....	31	9,944	893	8.9	---
	Electric household refrigerators.....	28	4,971	742	14.9	---		Electric household refrigerators.....	7	1,890	194	11.5	---
	Electric washing machines.....	19	3,918	182	4.6	---		Electric washing machines.....	4	1,319	23	1.7	---
	Other electrical appliances.....	27	8,039	328	4.1	---		Other electrical appliances.....	5	4,307	61	1.4	---
	Not analyzed in detail.....	12	3,113	379	12.2	---		Not analyzed in detail.....	75	9,302	693	7.5	.4
50	Hardware.....	29	4,208	311	7.4	.1	50	Office machines and equipment.....	5	874	40	4.6	---
52	Sporting goods.....	10	3,972	345	8.7	.1	52	Garage and filling station equipment.....	87	8,373	653	7.8	---
55	Farm and garden machinery and equipment.....	10	1,850	245	13.2	.2	55	Petroleum and its products.....	31	18,306	569	3.5	.3
56	Industrial equipment and supplies.....	18	2,383	278	11.7	.1	56	Second-hand merchandise.....	15	3,289	454	13.8	.2
	Belting, hose, packing, etc.....	7	1,188	96	8.1	---		All other commodities.....	---	---	1,504	---	.8
	Mechanical power transmission equip- ment.....	5	983	30	3.1	---		Service receipts.....	59	20,620	932	4.5	.5
	Metal-working tools.....	7	1,073	114	10.8	---							
	Other.....	---	---	38	---	---							
58	Garage and filling station equipment.....	155	14,058	1,151	8.2	.2							
64	Iron and steel products—semi-finished.....	18	2,890	347	12.9	.1							
75	Glass, sheet.....	12	478	459	92.2	.1							
78	Petroleum and its products.....	87	18,800	1,087	5.5	.2							
98	Second-hand merchandise.....	53	8,370	1,018	12.2	.2							
	All other commodities.....	---	---	2,042	---	.2							
	Service receipts.....	252	57,330	3,582	8.2	.7							

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS
 TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
 BY GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)	
AUTOMOTIVE TRADES—Con.							AUTOMOTIVE TRADES—Con.						
East South Central Division							Mountain Division						
All establishments..... 351							All establishments..... 321						
Sales..... \$86,042,000							Sales..... \$47,550,000						
Commodity coverage... 94.2 percent							Commodity coverage... 99.0 percent						
Total analyzed.....		337	\$62,204	\$62,204	---	100.0	Total analyzed.....		313	\$47,097	\$47,097	---	100.0
55	Automobiles and other motor vehicles.....	40	42,393	36,651	86.5	58.9	55	Automobiles and other motor vehicles.....	40	21,488	16,481	76.7	35.0
	Automobiles (passenger).....	17	40,648	30,837	75.9	---		Automobiles (passenger).....	20	17,066	12,920	75.7	---
	Trucks, busses, taxicabs, etc.....	19	36,899	5,074	13.8	---		Trucks, busses, taxicabs, etc.....	19	8,889	1,721	19.4	---
	Tractors.....	3	818	420	51.3	---		Tractors.....	8	1,958	398	20.3	---
	Other.....	---	---	24	---	---		Not analyzed in detail.....	6	1,570	1,442	91.8	---
	Not analyzed in detail.....	9	368	296	80.4	---	56	Automotive supplies.....	307	45,432	21,844	48.1	46.4
56	Automotive supplies.....	318	60,055	23,325	38.8	37.5		Batteries.....	128	25,697	723	2.8	---
	Batteries.....	101	18,117	901	5.0	---		Automotive accessories.....	180	31,753	5,021	15.8	---
	Automotive accessories.....	158	46,999	5,102	10.9	---		Automotive parts.....	221	35,968	11,294	31.4	---
	Automotive parts.....	223	52,006	13,143	25.3	---		Tires and tubes.....	88	18,955	2,106	12.4	---
	Tires and tubes.....	77	5,883	1,239	21.1	---		Not analyzed in detail.....	39	5,378	2,700	50.2	---
	Not analyzed in detail.....	47	5,000	2,940	58.8	---	40	Paints and varnishes.....	27	7,755	221	2.8	.5
40	Paints and varnishes.....	13	1,765	605	34.3	1.0	43	Wiring supplies and electrical construc- tion materials.....	20	8,258	806	9.8	1.7
45	Radio, appliances, and specialties.....	19	2,609	402	15.4	.6		Interior.....	16	7,450	345	4.6	---
	Radio, parts, and accessories.....	18	2,507	126	5.0	---		Outside.....	3	5,199	97	1.9	---
	Electric household refrigerators.....	5	1,555	201	12.9	---		Lighting fixtures.....	6	5,399	168	3.1	---
	Other.....	---	---	75	---	---		Incandescent lamps.....	16	7,793	196	2.5	---
58	Office and store equipment and supplies: Garage and filling station equipment.....	43	3,663	412	11.2	.7	44	Electrical apparatus and equipment.....	4	5,536	98	1.8	.2
	All other commodities.....	---	---	359	---	.6	45	Radio, appliances, and specialties.....	26	10,368	1,943	18.7	4.1
	Service receipts.....	32	5,721	450	7.9	.7		Radio, parts, and accessories.....	22	10,110	685	6.8	---
								Electric household refrigerators.....	19	8,758	311	3.6	---
								Electric washing machines.....	17	8,734	408	4.7	---
								Other electrical appliances.....	20	9,192	539	5.9	---
								Hardware.....	14	7,072	424	6.0	.9
								Plumbing, heating, and air conditioning.....	13	7,440	254	3.4	.5
								Sporting goods.....	8	1,839	188	10.2	.4
								Farm machinery and equipment.....	7	1,483	259	17.5	.5
								Industrial equipment and supplies.....	11	6,281	203	3.2	.4
								Metal-working tools.....	5	5,323	116	2.2	---
								Other.....	---	---	87	---	---
55	Automobiles and other motor vehicles.....	103	47,513	38,236	80.5	38.8	57	Industrial machinery.....	9	5,661	2,534	44.8	5.4
	Automobiles (passenger).....	51	42,232	34,231	81.1	---	58	Office and garage equipment and supplies.....	46	5,647	457	8.1	1.0
	Trucks, busses, taxicabs, etc.....	43	14,017	2,178	15.5	---		Office machines and equipment.....	6	1,029	79	7.7	---
	Tractors.....	12	1,677	501	29.9	---		Garage and filling station equipment.....	40	4,618	378	8.2	---
	Not analyzed in detail.....	22	1,757	1,328	75.5	---	76	Petroleum and its products.....	29	4,919	314	6.4	.7
56	Automotive supplies.....	705	94,069	52,671	56.0	53.4	98	Second-hand merchandise.....	8	2,916	395	13.5	.8
	Batteries.....	254	30,543	2,348	7.7	---		All other commodities.....	---	---	300	---	.7
	Automotive accessories.....	354	66,272	10,473	15.8	---		Service receipts.....	29	5,909	376	6.4	.8
	Automotive parts.....	527	77,245	30,227	39.1	---							
	Tires and tubes.....	226	23,375	6,274	26.8	---							
	Not analyzed in detail.....	67	5,738	3,349	58.4	---							
40	Paints and varnishes.....	55	8,428	556	6.6	.6							
43	Wiring supplies and electrical construc- tion materials.....	12	4,701	107	2.3	.1							
44	Electrical apparatus and equipment.....	9	3,277	152	4.6	.2							
45	Radio, appliances, and specialties.....	27	10,399	1,957	18.8	2.0							
	Radio, parts, and accessories.....	21	9,406	990	10.5	---							
	Electric household refrigerators.....	11	2,861	457	16.0	---							
	Electric washing machines.....	4	1,851	42	2.3	---							
	Other electrical appliances.....	9	5,192	112	2.2	---							
	Not analyzed in detail.....	---	---	356	---	---							
50	Hardware.....	9	907	119	13.1	.1							
52	Sporting goods.....	5	5,802	365	6.3	.4							
55	Farm and garden machinery and equipment.....	14	1,854	157	8.5	.2							
56	Industrial equipment and supplies.....	5	1,080	87	8.1	.1							
57	Industrial machinery.....	8	2,493	221	8.9	.2							
58	Office and store equipment and supplies: Garage and filling station equipment.....	68	9,367	944	10.1	1.0							
	All other commodities.....	67	7,459	846	11.3	---							
	Service receipts.....	---	---	98	---	---							
75	Glass—sheet and containers.....	5	299	82	27.4	.1							
78	Petroleum and its products.....	31	8,856	952	11.0	1.0							
98	Second-hand merchandise.....	19	1,114	397	35.6	.4							
	All other commodities.....	---	---	774	---	.6							
	Service receipts.....	76	15,745	835	5.3	.8							
West South Central Division							Pacific Division						
All establishments..... 780							All establishments..... 1,127						
Sales..... \$102,091,000							Sales..... \$206,694,000						
Commodity coverage... 96.6 percent							Commodity coverage... 92.0 percent						
Total analyzed.....		761	98,612	98,612	---	100.0	Total analyzed.....		1,056	190,151	190,151	---	100.0
55	Automobiles and other motor vehicles.....	123	133,185	117,576	88.3	61.8	55	Automobiles and other motor vehicles.....	123	133,185	117,576	88.3	61.8
	Automobiles (passenger).....	49	124,003	101,236	81.6	---		Automobiles (passenger).....	49	124,003	101,236	81.6	---
	Trucks, busses, taxicabs, etc.....	57	70,866	12,054	17.0	---		Trucks, busses, taxicabs, etc.....	57	70,866	12,054	17.0	---
	Tractors.....	9	1,476	579	39.2	---		Tractors.....	9	1,476	579	39.2	---
	Other.....	---	---	104	---	---		Other.....	---	---	104	---	---
	Not analyzed in detail.....	26	4,086	3,603	88.2	---		Not analyzed in detail.....	26	4,086	3,603	88.2	---
56	Automotive supplies.....	970	184,849	65,884	35.4	34.4	56	Automotive supplies.....	970	184,849	65,884	35.4	34.4
	Batteries.....	267	77,222	3,255	4.2	---		Batteries.....	267	77,222	3,255	4.2	---
	Automotive accessories.....	333	135,026	11,620	8.6	---		Automotive accessories.....	333	135,026	11,620	8.6	---
	Automotive parts.....	680	157,347	38,943	24.7	---		Automotive parts.....	680	157,347	38,943	24.7	---
	Tires and tubes.....	179	40,547	6,873	17.0	---		Tires and tubes.....	179	40,547	6,873	17.0	---
	Not analyzed in detail.....	114	15,554	4,693	30.2	---		Not analyzed in detail.....	114	15,554	4,693	30.2	---
40	Paints and varnishes.....	30	3,492	342	9.8	.2	40	Paints and varnishes.....	30	3,492	342	9.8	.2
45	Radio, appliances, and specialties.....	27	6,123	640	10.5	.3	45	Radio, appliances, and specialties.....	27	6,123	640	10.5	.3
	Radio, parts, and accessories.....	19	5,592	515	9.2	---		Radio, parts, and accessories.....	19	5,592	515	9.2	---
	Electric household refrigerators.....	6	933	70	7.5	---		Electric household refrigerators.....	6	933	70	7.5	---
	Electric washing machines.....	4	667	21	3.1	---		Electric washing machines.....	4	667	21	3.1	---
	Other electrical appliances.....	8	1,201	34	2.8	---		Other electrical appliances.....	8	1,201	34	2.8	---

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

WHOLESALE TRADE: 1939

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
 By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
AUTOMOTIVE TRADES—Con.							AUTOMOTIVE TRADES—Con.						
Pacific Division—Con.							Philadelphia—Con.						
50	Hardware.....	10	\$1,355	\$195	14.4	.1	36	Automotive supplies.....	104	\$46,110	\$14,147	30.7	29.9
58	Office and store equipment and supplies: Garage and filling station equipment.....	46	6,593	863	13.1	.5	23	Batteries.....	23	6,583	573	8.7	---
75	Glass, sheet.....	8	383	124	32.4	.1	36	Automotive accessories.....	36	58,595	4,013	10.4	---
76	Petroleum and its products.....	42	20,019	472	2.4	.2	58	Automotive parts.....	58	41,332	6,335	15.4	---
98	Second-hand merchandise.....	39	2,036	938	46.1	.5	35	Tires and tubes.....	35	4,589	2,484	54.1	---
	All other commodities.....	---	---	1,392	---	.7	12	Not analyzed in detail.....	12	742	742	100.0	---
	Service receipts.....	125	39,390	2,225	5.6	1.2	45	Radios, appliances, and specialties.....	8	3,519	645	18.3	1.4
New York City							Boston						
	All establishments.....	342	---	---	---	---	50	Hardware.....	4	561	58	10.3	.1
	Sales.....	\$166,656,000	---	---	---	---	58	Office and store equipment and supplies: Garage and filling station equipment.....	3	1,127	81	7.2	.2
	Commodity coverage.....	95.7 percent	---	---	---	---		All other commodities.....	---	489	489	---	1.0
	Total analyzed.....	324	159,535	159,535	---	100.0		Service receipts.....	4	3,493	187	5.4	.4
31	Piece goods.....	6	1,030	1,030	100.0	.9	San Francisco						
35	Automobiles and other motor vehicles.....	34	114,373	104,050	91.0	65.2		All establishments.....	95	---	---	---	---
	Automobiles (passenger).....	17	111,338	92,589	83.2	---		Sales.....	\$64,852,000	---	---	---	---
	Trucks, busses, taxicabs, etc.....	19	47,858	11,047	23.1	---		Commodity coverage.....	88.1 percent	---	---	---	---
	Not analyzed in detail.....	4	422	414	98.1	---		Total analyzed.....	86	37,773	37,773	---	100.0
38	Automotive supplies.....	278	149,639	48,206	32.2	50.2	35	Automobiles and other motor vehicles.....	14	30,637	27,306	89.1	72.3
	Batteries.....	64	50,226	1,388	2.8	---		Automobiles (passenger).....	9	30,106	26,349	87.5	---
	Automotive accessories.....	104	118,242	10,908	9.2	---		Trucks, busses, taxicabs, etc.....	7	11,903	883	7.4	---
	Automotive parts.....	158	122,099	16,830	13.8	---		Not analyzed in detail.....	---	74	---	---	---
	Tires and tubes.....	74	24,518	16,528	67.4	---	38	Automotive supplies.....	78	36,944	8,705	23.6	23.0
	Not analyzed in detail.....	28	4,412	2,554	57.9	---		Batteries.....	16	11,105	239	2.2	---
45	Radios, appliances, and specialties.....	8	21,685	1,121	5.1	.7		Automotive accessories.....	27	32,947	2,272	6.9	---
58	Industrial equipment and supplies.....	3	7,998	1,366	17.1	.9		Automotive parts.....	58	34,381	4,765	13.9	---
58	Office and store equipment and supplies: Garage and filling station equipment.....	10	1,427	81	5.7	.1		Tires and tubes.....	20	18,059	1,289	7.1	---
78	Petroleum and its products.....	9	1,849	139	7.5	.1		Not analyzed in detail.....	---	140	---	---	---
98	Second-hand merchandise.....	9	410	405	98.8	.3	40	Paints and varnishes.....	3	558	58	10.4	.2
	All other commodities.....	---	---	2,686	---	1.6	45	Radios, appliances, and specialties.....	6	2,533	268	10.6	.7
	Service receipts.....	24	6,227	451	7.2	.5		Radios, parts, and accessories.....	8	2,533	218	8.6	---
								Other.....	---	51	---	---	---
								78 Petroleum and its products.....	5	8,192	83	1.0	.2
								All other commodities.....	---	588	588	---	1.5
								Service receipts.....	10	17,180	784	4.6	2.1
Chicago							BEER, WINES, AND LIQUORS TRADES						
	All establishments.....	285	---	---	---	---	New England Division						
	Sales.....	\$109,815,000	---	---	---	---		All establishments.....	290	---	---	---	---
	Commodity coverage.....	97.8 percent	---	---	---	---		Sales.....	\$100,781,000	---	---	---	---
	Total analyzed.....	178	107,306	107,306	---	100.0		Commodity coverage.....	97.8 percent	---	---	---	---
35	Automobiles and other motor vehicles.....	28	76,140	71,153	93.5	66.3	01	Beer and other malt liquors.....	230	88,498	40,370	58.9	41.0
	Automobiles (passenger).....	18	74,433	66,825	89.8	---	11	Groceries (miscellaneous).....	4	3,581	187	5.5	.2
	Trucks, busses, taxicabs, etc.....	9	23,030	2,987	13.0	---	13	Soft drinks.....	57	11,014	935	8.5	1.0
	Other.....	---	---	956	---	---	Philadelphia						
	Not analyzed in detail.....	3	437	385	88.1	---		All establishments.....	119	---	---	---	---
36	Automotive supplies.....	223	88,435	34,381	38.9	52.0		Sales.....	\$53,509,000	---	---	---	---
	Batteries.....	54	8,952	1,008	11.2	---		Commodity coverage.....	88.3 percent	---	---	---	---
	Automotive accessories.....	95	70,213	10,341	14.7	---		Total analyzed.....	114	47,251	47,251	---	100.0
	Automotive parts.....	133	74,500	14,804	19.9	---	35	Automobiles and other motor vehicles.....	13	35,873	31,844	88.2	87.0
	Tires and tubes.....	68	15,441	4,785	31.0	---		Automobiles (passenger).....	8	35,373	31,055	87.8	---
	Not analyzed in detail.....	28	4,784	3,445	72.0	---		Trucks, busses, taxicabs, etc.....	7	9,104	589	8.5	---
45	Radios, appliances, and specialties.....	11	8,472	484	7.5	.5							
	Radios, parts, and accessories.....	9	5,190	221	4.3	---							
	Other.....	---	---	81	---	---							
	Not analyzed in detail.....	---	---	202	---	---							
98	Second-hand merchandise.....	10	5,529	233	4.2	.2							
	All other commodities.....	---	---	558	---	.5							
	Service receipts.....	23	8,488	497	5.9	.5							

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.
 Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS
 TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
 BY GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
BEER, WINES, AND LIQUORS TRADES—Con. New England Division—Con.							BEER, WINES, AND LIQUORS TRADES—Con. South Atlantic Division						
15	Wines and liquors.....	159	\$69,774	\$55,899	80.1	56.8	All establishments..... 427 Sales..... \$111,484,000 Commodity coverage..... 94.4 percent						
	Liquors.....	88	55,483	40,985	76.6	---	Total analyzed..... 416 \$105,292 \$105,292 --- 100.0						
	Wines.....	101	55,157	5,733	10.8	---	01 Beer and other malt liquors..... 317 51,095 36,256 71.0 34.4 05 Canned foods..... 5 1,059 210 19.8 .2 05 Confectionery and ice cream..... 8 2,444 476 19.5 .5 Candy..... 7 2,296 428 18.8 --- Chewing gum..... 4 994 56 5.6 --- Other..... 12 --- --- --- --- 09 Fruits and vegetables, fresh..... 8 2,261 727 32.2 .7 Fresh fruits..... 5 1,230 285 24.0 --- Fresh vegetables..... 7 1,940 357 16.4 --- Not analyzed in detail..... --- --- --- --- --- 13 Soft drinks..... 24 4,995 682 13.7 .6 15 Wines and liquors..... 162 76,115 65,165 85.6 61.9 Liquors..... 85 54,518 48,068 88.2 --- Wines..... 117 52,051 9,796 18.8 --- Not analyzed in detail..... 21 10,360 7,501 70.5 --- 75 Coal (bituminous)..... 3 2,066 796 38.5 .8 89 Tobacco products..... 7 1,552 349 22.5 .3 Cigarettes..... 5 1,546 179 15.3 --- Other..... --- --- 125 --- --- Not analyzed in detail..... --- --- 45 --- --- All other commodities..... --- --- 651 --- .6						
	Not analyzed in detail.....	23	11,505	9,181	79.8	---	East South Central Division						
	All other commodities.....	---	---	956	---	1.0	All establishments..... 223 Sales..... \$41,580,000 Commodity coverage..... 94.8 percent						
Middle Atlantic Division All establishments..... 1,452 Sales..... \$534,627,000 Commodity coverage..... 94.9 percent Total analyzed..... 1,428 \$17,755 \$17,755 --- 100.0							West South Central Division All establishments..... 488 Sales..... \$80,755,000 Commodity coverage..... 96.8 percent Total analyzed..... 482 78,156 78,156 --- 100.0						
00	Bakery products.....	6	2,112	487	23.1	.2	01 Beer and other malt liquors..... 148 15,062 11,975 79.5 30.4 02 Butter and cheese..... 9 2,347 181 7.7 .1 05 Confectionery and ice cream..... 16 6,833 740 10.8 .5 Candy..... 11 10,274 262 2.6 --- Chewing gum..... 6 627 104 16.6 --- Ice cream and ices..... 8 1,741 128 7.4 --- Other confectionery..... 5 1,827 187 10.2 --- Not analyzed in detail..... --- --- --- --- --- 08 Dairy and poultry products (except butter and cheese)..... 9 1,557 151 11.1 .1 09 Fruits and vegetables, fresh..... 12 4,509 1,139 26.4 .4 13 Soft drinks..... 288 41,177 4,372 10.6 1.5 14 Sugar..... 11 2,908 579 19.9 .2 15 Wines and liquors..... 566 197,143 159,618 81.0 54.3 Liquors..... 346 144,133 119,212 82.7 --- Wines..... 404 108,132 15,587 14.7 --- Not analyzed in detail..... 70 31,236 24,819 79.5 --- 89 Tobacco products..... 19 12,316 3,696 30.0 1.3 All other commodities..... --- --- 1,586 --- .4						
01	Beer and other malt liquors.....	6	2,112	487	23.1	.2	West North Central Division All establishments..... 825 Sales..... \$114,284,000 Commodity coverage..... 100.0 percent Total analyzed..... 825 114,284 114,284 --- 100.0						
01	Beer and other malt liquors.....	1,279	158,741	121,252	76.4	41.2	01 Beer and other malt liquors..... 415 45,976 35,315 76.8 45.2 05 Canned foods..... 8 5,140 232 4.5 .5 05 Confectionery and ice cream..... 12 4,595 327 7.1 .4 08 Dairy and poultry products (except butter and cheese)..... 6 3,339 248 7.4 .3 09 Fruits and vegetables, fresh..... 6 4,752 1,051 22.2 1.3 11 Groceries (miscellaneous)..... 8 5,293 463 8.7 .8 13 Soft drinks..... 33 5,008 309 6.2 .4 15 Wines and liquors..... 93 44,475 38,727 87.1 49.8 Liquors..... 70 38,225 30,570 80.0 --- Wines..... 69 34,371 5,762 10.9 --- Not analyzed in detail..... 12 4,952 4,395 89.1 --- 18 Feed..... 4 861 284 32.2 .4 37 Drugs and drug sundries..... 5 2,344 354 15.1 .5 89 Tobacco products..... 7 1,162 345 29.7 .4 All other commodities..... --- --- 501 --- .8						
01	Beer and other malt liquors.....	1,247	146,887	120,242	81.9	37.8	Total analyzed..... 825 114,284 114,284 --- 100.0						
09	Fruits and vegetables, fresh.....	269	31,820	3,680	11.6	1.2	01 Beer and other malt liquors..... 740 65,541 52,905 80.7 46.3 05 Confectionery and ice cream..... 32 11,837 1,219 10.3 1.1 13 Soft drinks..... 220 20,047 2,511 12.5 2.2 15 Wines and liquors..... 102 59,058 54,041 91.5 47.5 Liquors..... 80 44,484 38,082 85.6 --- Wines..... 80 35,428 4,481 12.6 --- Not analyzed in detail..... 15 13,718 11,492 83.8 --- 89 Tobacco products..... 13 10,801 1,587 14.7 1.4 All other commodities..... --- --- 2,025 --- 1.7						
13	Soft drinks.....	269	31,820	3,680	11.6	1.2	Total analyzed..... 825 114,284 114,284 --- 100.0						
15	Wines and liquors.....	200	200,286	190,878	95.3	60.1	Total analyzed..... 825 114,284 114,284 --- 100.0						
	Liquors.....	101	158,068	129,523	81.9	---	Total analyzed..... 825 114,284 114,284 --- 100.0						
	Wines.....	161	147,050	29,792	20.3	---	Total analyzed..... 825 114,284 114,284 --- 100.0						
	Not analyzed in detail.....	21	31,563	31,563	100.0	---	Total analyzed..... 825 114,284 114,284 --- 100.0						
16	Other food and related products.....	15	8,597	428	5.0	.1	Total analyzed..... 825 114,284 114,284 --- 100.0						
42	Other chemicals and related products.....	4	3,030	509	16.8	.2	Total analyzed..... 825 114,284 114,284 --- 100.0						
	All other commodities.....	---	---	919	---	.2	Total analyzed..... 825 114,284 114,284 --- 100.0						

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.
 Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

WHOLESALE TRADE: 1939

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	
		Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)		
	BEER, WINES, AND LIQUORS TRADES—Con.							BEER, WINES, AND LIQUORS TRADES—Con.						
	Mountain Division							Chicago—Con.						
	All establishments..... 237						13	Soft drinks.....	27	\$7,015	\$1,118	15.9	1.2	
	Sales..... \$32,193,000						15	Wines and liquors.....	144	77,359	75,417	94.9	78.9	
	Commodity coverage... 92.0 percent							Liquors.....	119	59,729	50,601	84.7	---	
	Total analyzed.....	231	\$31,862	\$31,862	---	100.0		Wines.....	102	42,175	7,584	18.0	---	
01	Beer and other malt liquors.....	205	21,392	14,114	66.0	44.3	89	Not analyzed in detail.....	17	16,352	15,232	93.2	---	
05	Confectionery and ice cream.....	10	1,430	256	17.9	.8		Tobacco products.....	6	2,175	554	25.5	.5	
13	Soft drinks.....	41	4,585	452	9.9	1.4								
15	Wines and liquors.....	71	19,677	15,896	80.6	49.9		Philadelphia						
	Liquors.....	50	16,390	11,060	67.8	---		All establishments..... 96						
	Wines.....	57	16,452	2,799	17.0	---		Sales..... \$10,610,000						
	Not analyzed in detail.....	10	2,664	2,027	76.1	---		Commodity coverage... 96.1 percent						
73	Coal and coke.....	15	1,497	170	11.4	.5		Total analyzed.....	90	10,399	10,399	---	100.0	
81	Paper and products (such as bags, boxes, cups, dishes, etc.).....	3	1,142	140	12.3	.4								
89	Tobacco products.....	7	1,003	201	20.0	.8		01	Beer and other malt liquors.....	84	8,116	7,970	98.2	76.7
	All other commodities.....	---	---	633	---	2.1		13	Soft drinks.....	13	1,602	140	8.7	1.3
								15	Wines and liquors.....	6	2,275	2,264	99.6	21.8
									Liquors.....	6	2,275	762	33.5	---
									Wines.....	4	1,919	1,502	78.3	---
									All other commodities.....	---	---	15	---	.2
	Pacific Division													
	All establishments..... 881													
	Sales..... \$132,570,000													
	Commodity coverage... 97.1 percent													
	Total analyzed.....	662	128,894	128,894	---	100.0								
01	Beer and other malt liquors.....	479	85,086	43,442	52.3	33.8								
02	Butter and cheese.....	9	8,583	345	4.0	.3								
05	Confectionery and ice cream.....	45	18,128	653	4.7	.7								
11	Groceries (miscellaneous).....	20	15,838	3,168	20.0	2.5								
12	Meats and meat products.....	8	8,893	274	3.1	.2								
13	Soft drinks.....	235	37,024	3,547	9.0	2.6								
15	Wines and liquors.....	491	113,573	75,274	64.5	56.9	01	Beer and other malt liquors.....	17	18,229	9,419	51.7	31.7	
	Liquors.....	186	70,384	50,371	71.8	---	15	Wines and liquors.....	26	20,703	19,947	96.3	67.2	
	Wines.....	414	81,120	11,889	36.2	---		Liquors.....	18	17,700	18,079	90.8	---	
	Not analyzed in detail.....	39	16,358	11,634	71.1	---		Wines.....	20	17,669	1,355	7.7	---	
18	Other food and related products.....	7	12,021	979	8.1	.8					2,513	---	1.1	
89	Tobacco products.....	21	10,687	1,841	17.2	1.4					317	---	---	
	Cigars.....	12	5,972	211	3.5	---								
	Cigarettes.....	11	6,062	452	7.5	---								
	Other tobacco products.....	8	4,980	490	9.8	---								
	Not analyzed in detail.....	8	3,833	688	18.9	---								
	All other commodities.....	---	---	1,173	---	.8								
	New York City													
	All establishments..... 193													
	Sales..... \$155,098,000													
	Commodity coverage... 92.0 percent													
	Total analyzed.....	185	142,735	142,735	---	100.0								
01	Beer and other malt liquors.....	75	25,809	15,158	58.7	10.6								
13	Soft drinks.....	26	5,821	1,132	20.1	.8								
15	Wines and liquors.....	114	130,427	125,419	96.2	87.9								
	Liquors.....	47	100,747	82,140	81.5	---								
	Wines.....	94	92,339	21,307	23.1	---								
	Not analyzed in detail.....	---	---	21,972	---	---								
	All other commodities.....	---	---	1,028	---	.7								
	Chicago													
	All establishments..... 235													
	Sales..... \$94,839,000													
	Commodity coverage... 98.1 percent													
	Total analyzed.....	229	93,073	93,073	---	100.0								
01	Beer and other malt liquors.....	120	29,117	17,857	60.8	19.0								
05	Confectionery and ice cream.....	4	2,789	327	11.8	.4								
	Candy.....	3	1,549	246	15.9	---								
	Chewing gum.....	3	1,874	28	1.4	---								
	Other.....	---	---	55	---	---								
								CHEMICALS AND PAINTS TRADES						
								New England Division						
								All establishments..... 147						
								Sales..... \$25,277,000						
								Commodity coverage... 97.5 percent						
								Total analyzed.....	140	22,692	22,692	---	100.0	
38	Chemicals, industrial and heavy.....	39	13,252	12,462	94.2	54.9								
59	Dile, vegetable.....	10	2,026	379	18.7	1.7								
40	Paints and varnishes.....	68	6,638	4,375	65.5	19.3								
41	Soaps.....	8	1,445	159	11.0	.7								
42	Other chemical and related products.....	47	5,412	4,533	83.8	20.0								
50	Hardware.....	5	350	47	13.1	.2								
82	Wallpaper.....	28	1,705	353	20.7	1.8								
	All other commodities.....	---	---	584	---	1.8								

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS
 TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
 BY GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)
		Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)				Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)	
CHEMICALS AND PAINTS TRADES—Con. Middle Atlantic Division All establishments..... 574 Sales..... \$140,002,000 Commodity coverage... 94.2 percent Total analyzed..... 542 \$131,868 \$131,868 --- 100.0							CHEMICALS AND PAINTS TRADES—Con. West North Central Division—Con. 42 Other chemicals end related products..... 31 \$1,784 \$798 44.7 6.4 48 House furnishings (linoleum, etc.)..... 5 1,719 302 17.6 2.4 50 Hardware..... 7 925 30 3.2 .2 56 Industrial equipment and supplies..... 13 1,545 96 6.2 .8 75 Glass—sheet and containers..... 30 4,498 1,581 30.7 11.0 82 Wallpaper..... 57 5,819 935 16.1 7.4 All other commodities..... 395 --- 3.2						
37 Drugs and drug sundries..... 17 6,408 2,250 35.1 1.7 Drugs, chemicals, and pharmaceuticals... 15 5,877 2,187 37.2 --- Proprietary medicines and toiletries... 4 616 24 3.9 --- Other..... 39 --- --- 38 Chemicals, industrial and heavy..... 124 71,085 60,626 85.3 46.0 39 Oils, vegetable..... 53 11,168 2,258 20.2 1.7 Cottonseed, linseed, etc..... 41 7,214 1,881 26.1 --- Essential oils..... 13 2,178 207 9.5 --- Not analyzed in detail..... 3 2,155 170 8.0 --- 40 Paints and varnishes..... 273 30,281 23,491 77.6 17.8 41 Soaps..... 19 5,539 326 5.9 .2 42 Other chemicals and related products... 168 41,979 32,591 77.6 24.7 48 House furnishings..... 13 2,138 298 13.9 .2 50 Hardware..... 20 2,961 223 7.5 .2 56 Industrial equipment and supplies..... 13 3,260 508 15.6 .4 57 Industrial machinery..... 5 2,839 424 14.9 .3 59 Other non-ferrous metals (except precious)..... 4 3,494 1,085 31.1 .8 74 Crude non-metallic minerals and prod- ucts..... 3 11,243 884 7.9 .7 75 Glass—sheet and containers..... 19 2,764 364 13.2 .3 76 Petroleum and its products..... 7 2,882 286 9.9 .2 81 Paper and products (except stationery and wallpaper)..... 6 2,403 235 9.8 .2 82 Wallpaper..... 68 5,608 1,161 20.7 .9 90 Fertilizer and fertilizer materials..... 4 5,138 2,538 49.8 1.9 All other commodities..... --- --- 1.7 Service receipts..... 4 649 128 19.7 .1							South Atlantic Division All establishments..... 140 Sales..... \$32,153,000 Commodity coverage... 90.8 percent Total analyzed..... 128 29,195 29,195 --- 100.0 37 Drugs and drug sundries..... 5 1,966 186 9.5 .8 38 Chemicals, industrial and heavy..... 13 4,978 3,866 77.7 13.2 39 Oils, vegetable..... 11 2,576 300 11.6 1.0 Cottonseed, linseed, etc..... 10 2,361 279 11.8 --- Not analyzed in detail..... --- --- --- 40 Paints and varnishes..... 73 7,342 5,770 78.8 19.8 42 Other chemicals and related products... 43 13,441 11,650 86.7 39.9 50 Hardware..... 6 2,730 97 3.6 .3 75 Glass—sheet and containers..... 12 2,189 658 30.1 2.3 Sheet glass..... 8 2,016 485 24.1 --- Not analyzed in detail..... 4 429 173 40.3 --- 82 Wallpaper..... 10 835 167 20.0 .6 87 Building materials (except as listed).... 3 682 140 20.5 .5 All other commodities..... --- 6,361 --- 21.8						
East North Central Division All establishments..... 360 Sales..... \$36,210,000 Commodity coverage... 94.2 percent Total analyzed..... 341 34,111 34,111 --- 100.0 37 Drugs and drug sundries..... 8 344 41 11.9 .1 38 Chemicals, industrial and heavy..... 50 12,718 10,813 85.0 31.7 39 Oils, vegetable..... 35 6,340 945 14.9 2.8 Cottonseed, linseed, etc..... 33 6,150 915 14.9 --- Other..... 30 --- --- 40 Paints and varnishes..... 256 17,920 13,072 72.9 38.3 41 Soaps..... 13 1,429 408 28.6 1.2 42 Other chemicals and related products... 82 8,457 4,865 55.2 13.7 48 House furnishings..... 6 963 36 3.7 .1 50 Hardware..... 14 1,389 46 3.3 .1 56 Industrial equipment and supplies..... 15 1,473 140 9.5 .4 75 Glass—sheet and containers..... 22 2,721 670 24.6 2.0 Sheet glass..... 20 2,076 416 20.0 --- Not analyzed in detail..... --- 254 --- 78 Petroleum and its products..... 6 1,825 652 34.6 1.9 82 Wallpaper..... 112 8,224 2,219 27.0 6.5 All other commodities..... --- 424 --- 1.2							East South Central Division All establishments..... 26 Sales..... \$6,601,000 Commodity coverage... 44.6 percent Total analyzed..... 24 2,945 2,945 --- 100.0 38 Chemicals, industrial and heavy..... 4 335 250 74.6 8.5 40 Paints and varnishes..... 16 1,162 800 68.8 27.2 42 Other chemicals end related products... 6 356 232 65.2 7.9 56 Industrial equipment and supplies..... 3 209 51 24.4 1.7 75 Glass, sheet..... 4 265 64 24.2 2.2 All other commodities..... --- 1,548 --- 52.5						
West North Central Division All establishments..... 143 Sales..... \$13,553,000 Commodity coverage... 92.7 percent Total analyzed..... 138 12,557 12,557 --- 100.0 38 Chemicals, industrial and heavy..... 22 3,900 2,955 75.8 23.5 39 Oils, vegetable..... 18 4,072 703 17.3 5.6 Cottonseed, linseed, etc..... 15 3,755 657 17.5 --- Not analyzed in detail..... --- 46 --- 40 Paints and varnishes..... 90 7,431 4,794 64.5 38.2 41 Soaps..... 7 1,451 168 11.6 1.3							West South Central Division All establishments..... 69 Sales..... \$7,678,000 Commodity coverage... 82.1 percent Total analyzed..... 66 6,307 6,307 --- 100.0 38 Chemicals, industrial and heavy..... 18 2,650 2,576 97.2 40.8 39 Oils, vegetable..... 7 1,063 176 16.6 2.8 40 Paints and varnishes..... 32 2,894 1,916 66.2 30.4 42 Other chemicals and related products... 26 1,319 841 63.8 13.3 56 Industrial equipment and supplies..... 6 1,180 301 25.5 4.8 75 Glass, sheet..... 2 1,180 301 25.5 4.8 82 Wallpaper..... 11 1,510 311 20.6 4.9 All other commodities..... --- 186 --- 3.0						
Mountain Division All establishments..... 38 Sales..... \$3,265,000 Commodity coverage... 99.4 percent Total analyzed..... 37 3,246 3,246 --- 100.0 38 Chemicals, industrial and heavy..... 4 480 236 51.3 7.3 39 Oils, vegetable..... 6 956 60 6.3 1.8 40 Paints and varnishes..... 19 1,746 1,048 59.9 32.2 41 Soaps..... 3 818 24 2.9 .7													

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.
 Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

SERVICE AND LIMITED-FUNCTION WHOLESALERS
 TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
 BY GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)
		Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)				Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)	
CHEMICALS AND PAINTS TRADES—Con.							CHEMICALS AND PAINTS TRADES—Con.						
Mountain Division—Con.							Philadelphia						
42	Other chemicals and related products.....	16	\$1,365	\$1,076	79.0	33.2	All establishments..... 36						
50	Hardware.....	6	801	35	4.4	1.1	Sales..... \$5,029,000						
75	Glass—sheet and containers.....	6	1,166	319	26.9	9.6	Commodity coverage... 97.4 percent						
	Sheet glass.....	4	494	129	26.1	---	Total analyzed.....						
	Not analyzed in detail.....	---	---	190	---	---	35	\$4,699	\$4,699	---	100.0		
82	Wallpaper.....	6	1,305	191	14.6	5.9	Boston						
	All other commodities.....	---	---	257	---	8.0	All establishments..... 36						
Pacific Division							Sales..... \$9,675,000						
	All establishments..... 185						Commodity coverage... 99.0 percent						
	Sales..... \$18,263,000						Total analyzed.....						
	Commodity coverage... 96.6 percent						35	9,575	9,575	---	100.0		
	Total analyzed.....	173	17,651	17,651	---	100.0	San Francisco						
36	Chemicals, industrial and heavy.....	27	10,054	7,236	72.0	41.0	All establishments..... 29						
39	Oils, vegetable.....	11	4,053	287	7.1	1.6	Sales..... \$6,247,000						
	Cottonseed, linseed, etc.....	10	3,895	195	5.0	---	Commodity coverage... 99.0 percent						
	Essential oils.....	3	1,717	94	5.5	---	Total analyzed.....						
40	Paints and varnishes.....	110	5,473	3,787	66.8	21.3	35	9,575	9,575	---	100.0		
41	Soaps.....	5	2,174	265	12.2	1.5	San Francisco						
42	Other chemicals and related products.....	45	6,944	3,807	54.6	21.6	All establishments..... 29						
50	Hardware.....	4	346	44	12.7	2.2	Sales..... \$6,247,000						
56	Industrial equipment and supplies.....	5	3,978	1,015	25.5	5.6	Commodity coverage... 99.5 percent						
57	Industrial machinery.....	4	1,119	53	4.7	.3	Total analyzed.....						
76	Petroleum and its products.....	4	1,225	70	5.7	.4	35	9,575	9,575	---	100.0		
82	Wallpaper.....	30	1,599	323	20.2	1.8	San Francisco						
90	Fertilizer and fertilizer materials.....	5	1,029	77	7.5	.4	All establishments..... 29						
	All other commodities.....	---	---	705	---	4.1	Sales..... \$6,247,000						
New York City							Commodity coverage... 99.5 percent						
	All establishments..... 317						Total analyzed.....						
	Sales..... \$109,000,000						26	6,217	6,217	---	100.0		
	Commodity coverage... 93.4 percent						San Francisco						
	Total analyzed.....	295	101,829	101,829	---	100.0	All establishments..... 29						
37	Drugs and drug sundries.....	15	6,299	2,236	35.5	2.2	Sales..... \$6,247,000						
	Drugs, chemicals, and pharmaceuticals.....	12	5,776	2,179	37.7	---	Commodity coverage... 99.5 percent						
	Other.....	---	---	57	---	---	Total analyzed.....						
36	Chemicals, industrial and heavy.....	74	60,066	51,694	66.4	51.0	35	9,575	9,575	---	100.0		
39	Oils, vegetable.....	15	5,278	1,700	32.2	1.7	San Francisco						
	Cottonseed, linseed, etc.....	9	2,235	1,362	60.9	---	All establishments..... 29						
	Essential oils.....	7	1,609	182	11.3	---	Sales..... \$6,247,000						
	Not analyzed in detail.....	---	---	156	---	---	Commodity coverage... 99.5 percent						
40	Paints and varnishes.....	118	16,188	12,608	77.9	12.4	Total analyzed.....						
42	Other chemicals and related products.....	106	32,227	26,266	61.5	25.6	35	9,575	9,575	---	100.0		
56	Industrial equipment and supplies.....	3	1,612	441	24.3	.4	San Francisco						
74	Crude non-metallic minerals and products.....	3	11,243	694	7.9	.9	All establishments..... 29						
82	Wallpaper.....	10	978	109	11.1	.1	Sales..... \$6,247,000						
90	Fertilizer and fertilizer materials.....	3	4,431	2,553	57.6	2.5	Commodity coverage... 96.6 percent						
	All other commodities.....	---	---	3,012	---	2.9	Total analyzed.....						
	Service receipts.....	3	640	126	19.7	.1	320	59,626	59,626	---	100.0		
Chicago							CLOTHING AND FURNISHINGS TRADES						
	All establishments..... 94						New England Division						
	Sales..... \$13,353,000						All establishments..... 330						
	Commodity coverage... 96.9 percent						Sales..... \$61,749,000						
	Total analyzed.....	69	12,941	12,941	---	100.0	Commodity coverage... 96.6 percent						
38	Chemicals, industrial and heavy.....	10	4,340	3,443	79.3	26.6	Total analyzed.....						
39	Oils (cottonseed, linseed, etc.).....	7	2,506	460	18.4	3.8	Chicago						
40	Paints and varnishes.....	64	6,286	4,447	70.7	34.4	All establishments..... 330						
42	Other chemicals and related products.....	20	4,136	2,729	66.0	21.1	Sales..... \$61,749,000						
56	Industrial equipment and supplies.....	5	662	67	10.1	.5	Commodity coverage... 96.6 percent						
82	Wallpaper.....	35	2,794	1,036	37.1	6.0	Total analyzed.....						
	All other commodities.....	---	---	759	---	5.8	320	59,626	59,626	---	100.0		
Chicago							CLOTHING AND FURNISHINGS TRADES						
	All establishments..... 94						New England Division						
	Sales..... \$13,353,000						All establishments..... 330						
	Commodity coverage... 96.9 percent						Sales..... \$61,749,000						
	Total analyzed.....	69	12,941	12,941	---	100.0	Commodity coverage... 96.6 percent						
38	Chemicals, industrial and heavy.....	10	4,340	3,443	79.3	26.6	Total analyzed.....						
39	Oils (cottonseed, linseed, etc.).....	7	2,506	460	18.4	3.8	Chicago						
40	Paints and varnishes.....	64	6,286	4,447	70.7	34.4	All establishments..... 330						
42	Other chemicals and related products.....	20	4,136	2,729	66.0	21.1	Sales..... \$61,749,000						
56	Industrial equipment and supplies.....	5	662	67	10.1	.5	Commodity coverage... 96.6 percent						
82	Wallpaper.....	35	2,794	1,036	37.1	6.0	Total analyzed.....						
	All other commodities.....	---	---	759	---	5.8	320	59,626	59,626	---	100.0		

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
<p>CLOTHING AND FURNISHINGS TRADES—Con.</p> <p>New England Division—Con.</p>							<p>CLOTHING AND FURNISHINGS TRADES—Con.</p> <p>East North Central Division—Con.</p>						
32	Shoe and other footwear.....	102	\$26,126	\$25,520	97.7	42.6	26	Clothing and accessories, women's and children's.....	224	\$41,094	\$32,161	76.3	42.1
	Men's and boys' leather.....	48	9,616	6,645	69.1	---		Girls' wear.....	27	6,550	1,290	19.7	---
	Men's and boys' rubber.....	19	2,626	1,053	37.3	---		Infants' wear.....	27	6,015	2,089	34.7	---
	Women's and children's leather.....	59	14,623	15,845	92.1	---		Dresses (women's and misses').....	67	17,417	9,276	53.3	---
	Women's and children's rubber.....	13	2,240	640	28.6	---		Hosiery (women's and misses').....	61	6,611	1,859	21.4	---
	Infants'.....	4	742	52	7.0	---		Millinery.....	60	7,167	6,584	91.6	---
	Other.....	7	1,267	721	56.0	---		Underwear, negligees, etc.....	45	6,476	955	11.0	---
	Not analyzed in detail.....	6	3,062	2,764	90.3	---		Suits and coats (except fur).....	23	6,941	2,660	36.3	---
54	Other dry goods and textile products.....	11	639	653	77.8	1.1		Other (except shoes and furs).....	53	11,676	5,407	46.3	---
96	Second-hand merchandise.....	6	126	126	100.0	.2		Not analyzed in detail.....	5	3,174	2,079	65.5	---
	All other commodities.....	---	---	202	---	.3		Furs and fur clothing.....	66	11,117	6,242	74.1	10.8
<p>Middle Atlantic Division</p> <p>All establishments..... 2,303</p> <p>Sales..... \$417,247,000</p> <p>Commodity coverage..... 97.0 percent</p> <p>Total analyzed..... 2,236 404,896 404,896 --- 100.0</p>							<p>29 Notions..... 9 2,158 477 22.3 .6</p> <p>31 Piece goods..... 13 2,140 316 14.9 .4</p> <p> Cotton piece goods..... 4 440 34 7.7 ---</p> <p> Domestics..... 6 729 36 4.9 ---</p> <p> Curtains, draperies, etc..... 3 271 6 3.0 ---</p> <p> Not analyzed in detail..... --- --- 238 ---</p> <p>32 Shoes and other footwear..... 79 12,650 10,781 83.9 14.1</p> <p> Men's and boys' leather..... 48 6,958 2,867 41.2 ---</p> <p> Men's and boys' rubber..... 26 4,074 669 16.4 ---</p> <p> Women's and children's leather..... 43 6,029 5,266 65.6 ---</p> <p> Women's and children's rubber..... 21 3,290 296 9.1 ---</p> <p> Infants'..... 16 2,806 128 4.6 ---</p> <p> Other..... 8 2,005 237 11.9 ---</p> <p> Not analyzed in detail..... 13 2,116 1,516 62.1 ---</p> <p>34 Other dry goods and textile products..... 12 2,496 1,154 46.2 1.5</p> <p>91 Jewelry, silverware, etc..... 3 372 128 34.4 .2</p> <p>96 Second-hand merchandise..... 22 491 321 65.4 .4</p> <p>All other commodities..... --- --- 744 --- 1.0</p>						
20	Hides, skins, and raw furs.....	37	7,446	2,051	27.5	.5	<p>West North Central Division</p> <p>All establishments..... 234</p> <p>Sales..... \$44,634,000</p> <p>Commodity coverage..... 96.6 percent</p> <p>Total analyzed..... 229 44,223 44,223 --- 100.0</p>						
27	Clothing and furnishings, men's and boys'.....	723	112,796	92,921	62.4	22.9	27	Clothing and furnishings, men's and boys'.....	97	16,396	15,006	70.7	29.4
	Hats and caps.....	103	21,897	17,759	61.1	---		Hate and caps.....	24	5,707	2,699	50.6	---
	Furnishings (except shoes).....	442	68,932	47,675	71.2	---		Furnishings (except shoes).....	70	14,948	5,506	35.5	---
	Suits and overcoats.....	137	20,367	17,779	87.3	---		Suits and overcoats.....	18	2,613	1,568	55.7	---
	Work clothing.....	95	17,159	5,616	33.9	---		Work clothing.....	36	11,062	3,129	28.3	---
	Not analyzed in detail.....	40	4,884	3,690	79.6	---		Not analyzed in detail.....	---	---	102	---	---
29	Clothing and accessories, women's and children's.....	1,083	225,736	208,779	92.5	51.6	28	Clothing and accessories, women's and children's.....	126	21,162	14,660	69.2	35.2
	Girls' wear.....	96	20,939	6,756	41.8	---		Girls' wear.....	14	5,049	415	8.2	---
	Infants' wear.....	140	29,840	14,745	49.4	---		Infants' wear.....	13	4,832	468	9.7	---
	Dresses (women's and misses').....	250	61,131	48,323	79.0	---		Dresses (women's and misses').....	45	11,100	3,506	31.6	---
	Hosiery (women's and misses').....	115	19,093	4,795	25.1	---		Hosiery (women's and misses').....	29	8,144	1,106	13.6	---
	Millinery.....	276	57,767	56,380	97.6	---		Millinery.....	40	6,520	2,796	42.9	---
	Underwear, negligees, etc.....	149	24,989	6,399	33.6	---		Underwear, negligees, etc.....	27	6,193	1,283	14.4	---
	Suits and coats (except fur).....	111	19,858	12,807	64.5	---		Suits and coats (except fur).....	26	6,152	2,294	26.1	---
	Other (except shoes and furs).....	306	63,053	49,884	79.1	---		Other (except shoes and furs).....	28	4,721	1,784	37.6	---
	Not analyzed in detail.....	29	5,718	4,690	62.0	---		Not analyzed in detail.....	5	1,116	1,106	99.1	---
29	Furs and fur clothing.....	341	48,519	46,212	95.2	11.4	29	Furs and fur clothing.....	14	1,506	948	62.9	2.1
30	Notions.....	29	5,629	916	15.6	.2	30	Notions.....	14	4,912	608	12.4	1.4
31	Piece goods.....	34	9,880	1,315	13.3	.3	31	Piece goods.....	9	5,035	797	15.6	1.6
	Cotton piece goods.....	9	959	134	14.0	---		Cotton piece goods.....	5	4,461	555	12.4	---
	Rayons.....	3	345	115	33.3	---		Domestics.....	4	3,912	123	3.1	---
	Silks and velvets.....	4	625	357	57.1	---		Other.....	---	---	119	---	
	Woolens and worsteds.....	7	3,572	328	9.2	---		32 Shoes and other footwear.....	47	16,053	15,676	75.8	30.9
	Domestics.....	7	4,363	334	7.7	---		Men's and boys' leather.....	32	7,870	1,816	23.7	---
	Other.....	---	---	47	---	---		Men's and boys' rubber.....	17	5,391	297	5.5	---
32	Shoes and other footwear.....	190	44,472	41,961	94.4	10.4		Women's and children's leather.....	37	16,417	11,231	68.4	---
	Men's and boys' leather.....	95	21,006	9,299	44.3	---		Women's and children's rubber.....	10	4,312	130	3.0	---
	Men's and boys' rubber.....	40	7,204	1,165	16.2	---		Infants'.....	6	999	33	3.3	---
	Women's and children's leather.....	104	29,800	21,635	72.6	---		Other.....	3	800	98	12.3	---
	Women's and children's rubber.....	33	6,732	701	10.4	---		Not analyzed in detail.....	---	---	71	---	
	Infants'.....	30	6,621	1,431	21.6	---		45 Radios, appliances, and specialties.....	3	658	103	12.0	.2
	Other.....	23	3,347	958	26.6	---		All other commodities.....	---	---	425	---	1.0
	Not analyzed in detail.....	26	6,863	6,792	99.0	---							
34	Other dry goods and textile products.....	27	4,148	2,709	65.3	.7							
94	Luggage, saddlery, harness, etc.....	11	4,427	3,652	62.0	.9							
98	Second-hand merchandise.....	65	3,053	2,996	98.1	.7							
	All other commodities.....	---	---	1,362	---	.4							
<p>East North Central Division</p> <p>All establishments..... 579</p> <p>Sales..... \$76,361,000</p> <p>Commodity coverage..... 97.5 percent</p> <p>Total analyzed..... 560 76,425 76,425 --- 100.0</p>													
27	Clothing and furnishings, men's and boys'.....	266	30,033	22,101	73.6	28.9							
	Hats and caps.....	36	3,321	1,500	45.2	---							
	Furnishings (except shoes).....	164	16,793	10,176	54.1	---							
	Suits and overcoats.....	53	6,303	6,282	75.7	---							
	Work clothing.....	65	7,726	3,024	39.1	---							
	Not analyzed in detail.....	19	1,948	1,119	57.4	---							

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

SERVICE AND LIMITED-FUNCTION WHOLESALERS
 TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
 BY GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)
		Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)				Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)	
	CLOTHING AND FURNISHINGS TRADES—Con. South Atlantic Division All establishments..... 209 Sales..... \$31,055,000 Commodity coverage... 97.0 percent Total analyzed.....	203	\$30,134	\$30,134	---	100.0		CLOTHING AND FURNISHINGS TRADES—Con. East South Central Division—Con. 37 Drugs and drug sundries..... All other commodities.....	5	\$263	\$53 71	20.2 ---	.4 .8
								West South Central Division All establishments..... 76 Sales..... \$11,830,000 Commodity coverage... 99.1 percent Total analyzed.....	74	11,526	11,526	---	100.0
27	Clothing and furnishings, men's and boys'..... Hats and caps..... Furnishings (except shoes)..... Suits and overcoats..... Work clothing..... Not analyzed in detail.....	112 32 73 20 53 10	9,802 3,360 6,444 2,121 5,352 1,002	6,821 900 2,552 908 1,611 850	69.8 26.8 39.6 42.8 30.1 84.8	22.6 ---		27 Clothing and furnishings, men's and boys'..... Hats and caps..... Furnishings (except shoes)..... Suits and overcoats..... Work clothing..... Not analyzed in detail.....	31 13 21 4 12 3	4,080 1,899 2,277 812 2,134 356	2,592 603 675 119 920 275	63.5 31.8 29.6 14.7 45.1 77.2	22.5 ---
28	Clothing and accessories, women's and children's..... Girls' wear..... Infants' wear..... Dresses (women's and misses')..... Hosiery (women's and misses')..... Millinery..... Underwear, negligees, etc..... Suits and coats (except fur)..... Other (except shoes and furs)..... Not analyzed in detail.....	115 25 20 47 23 23 43 22 22 5	12,336 4,042 3,426 6,577 5,488 2,659 4,791 3,237 2,599 167	8,450 626 213 2,322 859 1,983 731 1,201 548 167	88.5 15.5 6.2 35.3 15.7 74.6 15.3 37.1 13.4 100.0	28.0 ---		28 Clothing and accessories, women's and children's..... Girls' wear..... Infants' wear..... Dresses (women's and misses')..... Hosiery (women's and misses')..... Millinery..... Underwear, negligees, etc..... Suits and coats (except fur)..... Other (except shoes and furs)..... Not analyzed in detail.....	44 10 11 22 10 20 9 10 7	5,479 1,585 904 4,112 1,552 1,978 1,732 2,251 914	4,104 113 675 174 770 175 724 98	74.9 8.2 25.7 13.1 38.9 10.1 32.5 10.5	35.8 ---
30	Notions.....	23	2,749	320	11.6	1.1		29 Furs and fur clothing.....	7	926	198	21.4	1.7
31	Piece goods..... Cotton piece goods..... Linsens..... Rayons..... Domestics..... Curtains, draperies, etc..... Other.....	18 11 3 4 4 4 ---	2,197 1,853 809 892 1,544 1,075 ---	254 143 9 7 46 8 41	11.6 7.7 1.1 .8 3.0 .7 ---	.8 ---		30 Notions.....	7	1,279	187	13.1	1.4
32	Shoes and other footwear..... Men's and boys' leather..... Men's and boys' rubber..... Women's and children's leather..... Women's and children's rubber..... Infants'..... All other..... Not analyzed in detail..... All other commodities.....	47 28 23 30 15 12 7 6 ---	15,549 8,825 4,941 9,184 3,253 2,948 1,201 3,458 ---	13,651 4,048 545 5,532 179 193 75 3,081 638	87.8 45.8 11.0 60.2 5.5 8.5 6.2 89.1 2.2	45.3 ---		31 Piece goods..... Cotton piece goods..... Other.....	4 5 ---	3,502 3,692 1,545 3,587 1,515 ---	335 579 1,254 94.0 51.1 8 551	25.7 31.1 38.8 98.2 5.9 ---	2.9 ---
	East South Central Division All establishments..... 85 Sales..... \$15,761,000 Commodity coverage... 91.4 percent Total analyzed.....	80	14,402	14,402	---	100.0		Mountain Division All establishments..... 39 Sales..... \$4,400,000 Commodity coverage... 88.1 percent Total analyzed.....	38	3,875	3,875	---	100.0
27	Clothing and furnishings, men's and boys'..... Hats and caps..... Furnishings (except shoes)..... Suits and overcoats..... Work clothing..... Not analyzed in detail.....	46 17 31 14 22 3	7,641 1,554 3,429 2,083 5,507 484	5,868 595 1,141 397 3,378 357	78.8 38.3 33.3 19.1 81.3 73.8	40.7 ---		27 Clothing and furnishings, men's and boys'..... Hats and caps..... Furnishings (except shoes)..... Work clothing..... Other.....	19 7 13 14 ---	1,637 940 1,400 1,587 ---	1,217 136 501 573 ?	74.3 14.5 35.8 38.8 ---	31.4 ---
28	Clothing and accessories, women's and children's..... Girls' wear..... Infants' wear..... Dresses (women's and misses')..... Hosiery (women's and misses')..... Millinery..... Underwear, negligees, etc..... Suits and coats (except fur)..... Other (except shoes and furs)..... Not analyzed in detail.....	50 17 13 24 51 13 22 12 18 6	5,668 3,101 2,023 3,647 3,107 1,026 2,591 1,799 2,388 888	3,720 410 84 947 495 381 227 555 184 437	85.8 13.2 4.2 28.0 15.9 37.1 8.8 30.9 7.7 63.5	25.8 ---		28 Clothing and accessories, women's and children's..... Girls' wear..... Infants' wear..... Dresses (women's and misses')..... Hosiery (women's and misses')..... Millinery..... Underwear, negligees, etc..... Suits and coats (except fur)..... Other (except shoes and furs)..... Not analyzed in detail.....	26 4 10 9 12 9 5 4 8	2,839 1,227 1,363 2,054 1,880 1,430 1,681 1,569 1,515 1,641	2,050 78 59 895 242 331 88 409 128 103	71.5 8.4 4.3 53.8 12.9 23.1 5.3 26.1 9.7 6.3	52.4 ---
30	Notions.....	10	1,737	97	5.6	.7		30 Notions.....	4	530	44	8.3	1.1
31	Piece goods.....	11	933	222	23.8	1.5		31 Piece goods..... Cotton piece goods..... Other.....	5 5 ---	470 20 24	4 20 4.3	4.3 ---	---
32	Shoes and other footwear..... Men's and boys' leather..... Men's and boys' rubber..... Women's and children's leather..... Women's and children's rubber..... Other..... Not analyzed in detail.....	19 13 8 5 5 ---	4,715 3,442 3,201 3,520 2,891 ---	4,371 1,817 88 1,712 45 20 889	92.7 52.8 2.7 48.8 1.8 ---	30.3 ---		32 Shoes and other footwear..... Men's and boys' leather..... Men's and boys' rubber..... Women's and children's rubber..... Other..... All other commodities.....	8 4 6 3 ---	878 419 749 462 ---	581 198 102 25 100	45.5 46.8 13.8 5.4 ---	9.8 ---

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS
 TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
 BY GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)
		Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)				Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)	
	CLOTHING AND FURNISHINGS TRADES—Con.							CLOTHING AND FURNISHINGS TRADES—Con.					
	Pacific Division							New York City—Con.					
	All establishments..... 323							31 Piece goods..... 22	\$8,201	\$1,164	14.2	.3	
	Sales..... \$55,464,000							Cotton piece goods..... 5	439	76	17.3	---	
	Commodity coverage... 97.5 percent							Silks and velvets..... 3	614	355	57.8	---	
	Total analyzed..... 518	\$34,585	\$34,585	---	100.0			Woolens and worsteds..... 7	3,572	328	9.2	---	
20	Hides, skins, and raw furs..... 4	508	100	19.7	.3			Domestics..... 3	3,441	269	7.8	---	
27	Clothing and furnishings, men's and boys'..... 103	10,207	8,526	83.5	24.7			Other..... 1	---	136	---	---	
	Hats and caps..... 19	1,300	468	42.5	---			32 Shoes and other footwear..... 99	28,294	26,760	94.6	7.5	
	Furnishings (except shoes)..... 66	7,664	5,670	74.0	---			Men's and boys' leather..... 41	12,372	5,166	41.8	---	
	Suits and overcoats..... 20	1,985	1,294	65.2	---			Men's and boys' rubber..... 11	2,016	360	18.8	---	
	Work clothing..... 19	2,248	728	32.4	---			Women's and children's leather..... 50	18,507	14,432	77.9	---	
	Not analyzed in detail..... 1	---	281	---	---			Women's and children's rubber..... 12	2,048	218	10.6	---	
28	Clothing and accessories, women's and children's..... 169	17,483	16,194	92.6	46.8			Infants'..... 12	2,987	930	31.1	---	
	Girls' wear..... 11	1,481	468	31.6	---			Other..... 14	2,106	703	33.4	---	
	Infants' wear..... 20	1,997	869	43.5	---			Not analyzed in detail..... 21	5,096	4,951	97.2	---	
	Dresses (women's and misses')..... 51	8,987	5,750	63.8	---			34 Other dry goods and textile products..... 18	3,280	2,010	61.3	.8	
	Hosiery (women's and misses')..... 11	1,227	229	18.7	---			94 Luggage, saddlery, harness, etc..... 10	4,162	3,596	86.4	1.0	
	Millinery..... 44	2,603	2,573	98.8	---			98 Second-hand merchandise..... 84	3,048	2,991	98.1	.8	
	Underwear, negligees, etc..... 12	935	255	27.3	---			All other commodities..... 1	---	1,129	---	.4	
	Suits and coats (except fur)..... 38	7,538	3,388	44.9	---								
	Other (except shoes and furs)..... 45	4,533	2,333	51.5	---								
	Not analyzed in detail..... 4	462	549	75.5	---								
29	Furs and fur clothing..... 46	4,342	4,221	97.2	12.2								
30	Notions..... 4	877	150	17.1	.4								
31	Piece goods..... 13	1,800	326	18.1	.9								
	Cotton piece goods..... 3	201	9	4.5	---								
	Domestics..... 5	1,135	276	24.3	---								
	Not analyzed in detail..... 4	397	41	10.3	---								
32	Shoes and other footwear..... 29	4,924	4,649	94.4	13.4								
	Men's and boys' leather..... 23	4,422	2,500	56.5	---								
	Men's and boys' rubber..... 8	2,237	179	8.0	---								
	Women's and children's leather..... 15	4,238	1,740	41.1	---								
	Women's and children's rubber..... 7	2,233	93	4.2	---								
	Infants'..... 4	1,019	96	9.4	---								
	Other..... 1	---	41	---	---								
34	Other dry goods and textile products..... 5	378	123	32.5	.4								
	All other commodities..... 1	---	296	---	.9								
	New York City												
	All establishments..... 1,932												
	Sales..... \$366,650,000												
	Commodity coverage... 96.9 percent												
	Total analyzed..... 1,875	355,221	355,221	---	100.0								
20	Hides, skins, and raw furs..... 36	7,326	2,003	27.3	.6								
	Hides and skins..... 8	2,117	604	28.5	---								
	Raw furs..... 25	4,899	1,273	26.0	---								
	Not analyzed in detail..... 3	310	126	40.6	---								
27	Clothing and furnishings, men's and boys'..... 530	91,533	76,000	83.0	21.4								
	Hats and caps..... 86	20,117	16,876	83.9	---								
	Furnishings (except shoes)..... 308	52,839	38,291	72.5	---								
	Suits and overcoats..... 115	17,048	14,740	86.5	---								
	Work clothing..... 46	12,965	4,297	33.1	---								
	Not analyzed in detail..... 19	2,185	1,796	82.2	---								
28	Clothing and accessories, women's and children's..... 927	206,776	193,717	93.7	54.5								
	Girls' wear..... 65	16,104	7,984	49.6	---								
	Infants' wear..... 104	24,529	13,437	54.8	---								
	Dresses (women's and misses')..... 207	54,239	44,289	81.7	---								
	Hosiery (women's and misses')..... 73	14,915	4,047	27.1	---								
	Millinery..... 253	55,263	55,877	97.5	---								
	Underwear, negligees, etc..... 95	19,632	7,497	38.2	---								
	Suits and coats (except fur)..... 96	16,887	11,763	69.7	---								
	Other (except shoes and furs)..... 264	57,185	47,202	82.5	---								
	Not analyzed in detail..... 17	4,171	3,621	86.8	---								
29	Furs and fur clothing..... 350	47,367	45,113	95.2	12.7								
30	Notions..... 10	4,412	738	16.7	.2								
	Chicago												
	All establishments..... 288												
	Sales..... \$44,271,000												
	Commodity coverage... 97.2 percent												
	Total analyzed..... 284	43,051	43,051	---	100.0								
27	Clothing and furnishings, men's and boys'..... 108	14,302	11,463	80.1	26.6								
	Hats and caps..... 8	952	638	67.0	---								
	Furnishings (except shoes)..... 63	7,251	4,399	60.7	---								
	Suits and overcoats..... 30	6,160	5,010	81.3	---								
	Work clothing..... 11	2,277	756	33.3	---								
	Not analyzed in detail..... 11	741	680	91.8	---								
28	Clothing and accessories, women's and children's..... 103	21,147	18,597	87.9	43.2								
	Girls' wear..... 13	3,034	759	25.0	---								
	Infants' wear..... 8	2,653	1,375	51.8	---								
	Dresses (women's and misses')..... 33	7,911	5,306	67.1	---								
	Hosiery (women's and misses')..... 12	2,143	611	28.5	---								
	Millinery..... 33	4,495	4,445	98.9	---								
	Underwear, negligees, etc..... 11	3,345	166	5.0	---								
	Suits and coats (except fur)..... 13	4,822	1,647	34.2	---								
	Other (except shoes and furs)..... 19	4,546	2,463	54.2	---								
	Not analyzed in detail..... 4	2,279	1,823	80.0	---								
29	Furs and fur clothing..... 50	9,238	7,010	75.9	16.3								
31	Piece goods..... 7	679	58	8.5	.1								
32	Shoes and other footwear..... 31	4,990	4,732	94.8	11.0								
	Men's and boys' leather..... 21	3,310	1,422	43.0	---								
	Men's and boys' rubber..... 7	528	83	15.7	---								
	Women's and children's leather..... 20	4,024	2,880	71.6	---								
	Women's and children's rubber..... 6	448	48	10.7	---								
	Infants'..... 3	258	13	5.5	---								
	Other..... 1	---	12	---	---								
	Not analyzed in detail..... 4	274	274	100.0	---								
34	Other dry goods and textile products..... 3	987	438	43.9	1.0								
98	Second-hand merchandise..... 20	449	326	72.6	.8								
	All other commodities..... 1	---	427	---	1.0								
	Philadelphia												
	All establishments..... 171												
	Sales..... \$21,179,000												
	Commodity coverage... 98.8 percent												
	Total analyzed..... 169	20,923	20,923	---	100.0								
27	Clothing and furnishings, men's and boys'..... 80	6,978	4,986	71.5	25.8								
	Hats and caps..... 5	567	48	8.5	---								
	Furnishings (except shoes)..... 62	5,294	3,368	64.0	---								
	Suits and overcoats..... 8	768	585	76.2	---								

WHOLESALE TRADE: 1939

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
 BY GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)
		Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)				Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)	
CLOTHING AND FURNISHINGS TRADES—Con.							CLOTHING AND FURNISHINGS TRADES—Con.						
Philadelphia—Con.							San Francisco—Con.						
23	Clothing and accessories, women's and children's.....	74	\$7,697	\$6,052	78.5	28.9	28	Clothing and accessories, women's and children's.....	40	\$5,220	\$5,007	95.9	42.5
	Girls' wear.....	17	2,443	402	16.5	---		Girls' wear.....	6	692	330	47.7	---
	Infants' wear.....	17	2,354	506	21.5	---		Infants' wear.....	7	730	311	42.6	---
	Dresses (women's and misses').....	23	2,275	980	43.1	---		Dresses (women's and misses').....	12	2,871	1,803	62.8	---
	Hosiery (women's and misses').....	18	1,610	308	19.1	---		Millinery.....	8	673	673	100.0	---
	Millinery.....	11	1,288	1,287	99.9	---		Underwear, negligees, etc.....	4	226	52	23.0	---
	Underwear, negligees, etc.....	34	3,203	578	18.0	---		Suits and coats (except fur).....	9	2,656	986	37.4	---
	Suits and coats (except fur).....	6	630	368	58.4	---		Other.....	---	---	773	---	---
	Other (except shoes and furs).....	20	2,186	1,007	46.5	---		Not analyzed in detail.....	---	---	79	---	---
	Not analyzed in detail.....	5	951	616	64.8	---	29	Furs and fur clothing.....	23	2,236	2,229	99.7	18.9
29	Furs and fur clothing.....	6	900	900	100.0	4.3	31	Piece goods (domestics).....	4	998	272	30.3	2.3
30	Notions.....	6	498	58	11.6	.3	32	Shoes and other footwear.....	6	1,632	1,587	97.2	13.5
32	Shoes and other footwear.....	56	9,311	8,626	92.6	41.2		Men's and boys' leather.....	5	1,592	1,179	74.1	---
	Men's and boys' leather.....	33	4,786	2,448	51.1	---		Women's and children's leather.....	3	1,455	246	16.9	---
	Men's and boys' rubber.....	7	1,003	301	30.0	---		Other.....	---	---	162	---	---
	Women's and children's leather.....	31	6,756	5,256	77.8	---		All other commodities.....	---	---	125	---	1.1
	Women's and children's rubber.....	5	927	106	11.4	---							
	Infants'.....	9	953	227	23.8	---							
	Other.....	4	589	147	25.0	---							
	Not analyzed in detail.....	---	---	141	---	---							
34	Other dry goods and textile products.....	5	370	220	59.5	1.1							
	All other commodities.....	---	---	81	---	.4							
Boston							COAL AND COKE TRADE						
All establishments..... 238							New England Division						
Sales..... \$51,592,000							All establishments..... 60						
Commodity coverage... 97.7 percent							Sales..... \$74,720,000						
Total analyzed.....							Commodity coverage... 97.1 percent						
		231	50,391	50,391	---	100.0			54	72,549	72,549	---	100.0
27	Clothing and furnishings, men's and boys'.....	68	15,164	10,738	70.9	21.3	73	Coal and coke.....	54	72,549	68,376	94.2	94.2
	Hats and caps.....	8	1,180	939	79.6	---		Anthracite.....	40	40,001	19,390	48.5	---
	Furnishings (except shoes).....	27	5,647	3,154	55.9	---		Bituminous.....	39	59,277	46,205	77.9	---
	Suits and overcoats.....	23	5,228	5,194	99.3	---		Coke.....	22	22,751	1,776	7.8	---
	Work clothing.....	5	928	692	74.6	---		Not analyzed in detail.....	---	---	1,005	---	---
	Not analyzed in detail.....	3	3,057	759	24.8	---	78	Petroleum and its products.....	10	9,672	3,783	39.1	5.2
28	Clothing and accessories, women's and children's.....	80	17,851	16,673	93.4	33.1		All other commodities.....	---	---	338	---	.5
	Girls' wear.....	9	1,092	573	52.5	---		Service receipts.....	---	---	52	---	.1
	Infants' wear.....	6	1,553	411	26.5	---							
	Dresses (women's and misses').....	29	9,253	5,492	59.4	---							
	Hosiery (women's and misses').....	5	5,080	2,125	41.8	---							
	Millinery.....	13	1,144	994	88.9	---							
	Underwear, negligees, etc.....	5	4,233	692	16.3	---							
	Suits and coats (except fur).....	18	3,473	1,937	55.8	---							
	Other (except shoes and furs).....	21	7,528	3,842	51.0	---							
	Not analyzed in detail.....	---	---	607	---	---							
29	Furs and fur clothing.....	10	611	587	96.1	1.2	64	Iron and steel products (pig iron).....	3	1,285	524	40.8	.3
32	Shoes and other footwear.....	72	21,505	21,505	100.0	42.7	73	Coal and coke.....	261	150,292	148,300	98.7	98.7
	Men's and boys' leather.....	32	8,468	6,156	72.7	---		Anthracite.....	171	87,988	64,854	73.7	---
	Men's and boys' rubber.....	6	1,858	804	43.3	---		Bituminous.....	145	119,227	87,315	73.2	---
	Women's and children's leather.....	48	13,777	13,082	94.8	---		Coke.....	82	45,060	5,045	11.2	---
	Women's and children's rubber.....	4	1,719	560	32.6	---		Not analyzed in detail.....	20	11,234	11,106	98.9	---
	Other.....	---	---	690	---	---	78	Petroleum and its products.....	18	6,938	707	10.2	.5
	Not analyzed in detail.....	---	---	233	---	---		All other commodities.....	---	---	761	---	.5
34	Other dry goods and textile products.....	8	546	546	100.0	1.1							
	All other commodities.....	---	---	342	---	.6							
San Francisco							Middle Atlantic Division						
All establishments..... 92							All establishments..... 289						
Sales..... \$12,208,000							Sales..... \$165,121,000						
Commodity coverage... 98.5 percent							Commodity coverage... 91.0 percent						
Total analyzed.....							Total analyzed.....						
		90	11,773	11,773	---	100.0			261	150,292	150,292	---	100.0
27	Clothing and furnishings, men's and boys'.....	30	3,044	2,553	83.9	21.7	64	Iron and steel products (pig iron).....	3	1,285	524	40.8	.3
	Hats and caps.....	4	135	54	40.0	---	73	Coal and coke.....	261	150,292	148,300	98.7	98.7
	Furnishings (except shoes).....	20	2,307	1,795	77.4	---		Anthracite.....	171	87,988	64,854	73.7	---
	Suits and overcoats.....	8	568	554	97.5	---		Bituminous.....	145	119,227	87,315	73.2	---
	Work clothing.....	4	200	139	69.5	---		Coke.....	82	45,060	5,045	11.2	---
	Not analyzed in detail.....	---	---	21	---	---		Not analyzed in detail.....	20	11,234	11,106	98.9	---
							78	Petroleum and its products.....	18	6,938	707	10.2	.5
								All other commodities.....	---	---	761	---	.5
East North Central Division							San Francisco						
All establishments..... 299							All establishments..... 92						
Sales..... \$176,933,000							Sales..... \$12,208,000						
Commodity coverage... 98.2 percent							Commodity coverage... 98.5 percent						
Total analyzed.....							Total analyzed.....						
		288	173,680	173,680	---	100.0			288	173,680	173,680	---	100.0
18	Feed (mixed and other).....	3	896	175	19.5	.1	18	Feed (mixed and other).....	3	896	175	19.5	.1
72	Cement, lime, plaster, and stucco.....	4	1,426	128	9.0	.1	72	Cement, lime, plaster, and stucco.....	4	1,426	128	9.0	.1
73	Coal and coke.....	288	173,680	172,549	99.3	99.3	73	Coal and coke.....	288	173,680	172,549	99.3	99.3
	Anthracite.....	72	71,748	5,558	7.7	---		Anthracite.....	72	71,748	5,558	7.7	---
	Bituminous.....	258	164,378	156,771	95.4	---		Bituminous.....	258	164,378	156,771	95.4	---
	Coke.....	67	49,800	3,228	6.5	---		Coke.....	67	49,800	3,228	6.5	---
	Not analyzed in detail.....	23	7,105	6,992	98.4	---		Not analyzed in detail.....	23	7,105	6,992	98.4	---
77	Sand, gravel, and crushed stone.....	4	1,316	90	6.8	.1	77	Sand, gravel, and crushed stone.....	4	1,316	90	6.8	.1
	All other commodities.....	---	---	647	---	.3		All other commodities.....	---	---	647	---	.3
	Service receipts.....	3	3,351	91	2.7	.1		Service receipts.....	3	3,351	91	2.7	.1

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS
 TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
 BY GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
	COAL AND COKE TRADE—Con.							COAL AND COKE TRADE—Con.					
	West North Central Division							Pacific Division					
	All establishments..... 101							All establishments..... 17					
	Sales..... \$45,136,000							Sales..... \$3,425,000					
	Commodity coverage... 99.4 percent							Commodity coverage... 99.0 percent					
	Total analyzed.....	98	\$42,868	\$42,868	---	100.0		Total analyzed.....	15	\$3,391	\$3,391	---	100.0
73	Coal and coke.....	98	42,868	42,788	99.8	99.8	73	Coal and coke.....	15	3,391	3,197	94.3	94.3
	Anthracite.....	20	16,715	957	5.7	---		Bituminous.....	14	3,369	2,889	85.8	---
	Bituminous.....	87	40,408	37,718	93.3	---		Coke.....	3	399	214	53.6	---
	Coke.....	35	22,301	2,184	9.8	---		Other.....	---	---	94	---	---
	Not analyzed in detail.....	7	2,010	1,929	96.0	---		All other commodities.....	---	---	194	---	5.7
	All other commodities.....	---	---	80	---	.2							
	South Atlantic Division							New York City					
	All establishments..... 71							All establishments..... 100					
	Sales..... \$27,334,000							Sales..... \$82,835,000					
	Commodity coverage... 99.0 percent							Commodity coverage... 87.7 percent					
	Total analyzed.....	69	27,049	27,049	---	100.0		Total analyzed.....	89	72,665	72,665	---	100.0
73	Coal and coke.....	89	27,049	26,635	98.5	98.5	73	Coal and coke.....	89	72,665	71,721	98.7	98.7
	Anthracite.....	22	7,663	1,634	21.3	---		Anthracite.....	59	46,445	37,948	81.7	---
	Bituminous.....	55	25,193	23,146	91.9	---		Bituminous.....	52	61,025	24,675	40.4	---
	Coke.....	11	6,698	500	4.5	---		Coke.....	29	22,364	2,603	11.6	---
	Not analyzed in detail.....	7	1,567	1,555	99.2	---		Not analyzed in detail.....	10	6,652	6,495	97.6	---
76	Petroleum and its products.....	5	944	139	14.7	.5	76	Petroleum and its products.....	8	4,046	426	10.5	.6
	All other commodities.....	---	---	275	---	1.0		All other commodities.....	---	---	518	---	.7
	East South Central Division							Chicago					
	All establishments..... 44							All establishments..... 73					
	Sales..... \$16,931,000							Sales..... \$47,242,000					
	Commodity coverage... 99.1 percent							Commodity coverage... 99.7 percent					
	Total analyzed.....	42	16,777	16,777	---	100.0		Total analyzed.....	72	47,117	47,117	---	100.0
73	Coal and coke.....	42	16,777	15,197	90.6	90.6	73	Coal and coke.....	72	47,117	46,974	99.7	99.7
	Bituminous.....	41	16,747	14,256	85.1	---		Anthracite.....	23	21,094	2,612	12.4	---
	Coke.....	9	5,673	909	16.0	---		Bituminous.....	61	44,309	41,169	92.9	---
	Other.....	---	---	32	---	---		Coke.....	22	16,108	1,809	11.2	---
	All other commodities.....	---	---	1,580	---	9.4		Not analyzed in detail.....	7	1,397	1,384	99.1	---
								All other commodities.....	---	---	143	---	.3
	West South Central Division							Philadelphia					
	All establishments..... 20							All establishments..... 42					
	Sales..... \$3,002,000							Sales..... \$28,506,000					
	Commodity coverage... 100.0 percent							Commodity coverage... 92.4 percent					
	Total analyzed.....	20	3,002	3,002	---	100.0		Total analyzed.....	35	26,327	26,327	---	100.0
73	Coal and coke.....	20	3,002	2,791	93.0	93.0	73	Coal and coke.....	35	26,327	26,054	99.0	99.0
	Anthracite.....	5	787	155	19.7	---		Anthracite.....	16	12,946	7,056	54.5	---
	Bituminous.....	20	3,002	2,568	85.5	---		Bituminous.....	24	23,855	17,480	73.3	---
	Coke.....	3	442	68	15.4	---		Coke.....	11	10,799	479	4.4	---
80	Lumber—rough, dressed, and finished.....	3	442	134	30.3	4.5		Not analyzed in detail.....	3	1,039	1,039	100.0	---
	All other commodities.....	---	---	77	---	2.5		All other commodities.....	---	---	273	---	1.0
	Mountain Division							Boston					
	All establishments..... 18							All establishments..... 26					
	Sales..... \$2,233,000							Sales..... \$56,899,000					
	Commodity coverage... 95.0 percent							Commodity coverage... 98.7 percent					
	Total analyzed.....	15	2,077	2,077	---	100.0		Total analyzed.....	25	56,175	56,175	---	100.0
73	Coal and coke.....	15	2,077	1,990	95.8	95.8	73	Coal and coke.....	25	56,175	55,986	99.7	99.7
	Bituminous.....	12	1,845	1,788	96.9	---		Anthracite.....	17	27,161	16,875	62.1	---
	Not analyzed in detail.....	3	232	202	87.1	---		Bituminous.....	18	43,576	36,793	84.4	---
	All other commodities.....	---	---	72	---	3.5		Coke.....	9	13,505	1,307	9.7	---
	Service receipts.....	---	---	15	---	.7		Not analyzed in detail.....	---	---	1,011	---	---
								Petroleum and its products.....	4	558	176	31.5	.3
								All other commodities.....	---	---	13	---	(1)

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

1 Less than one-tenth of one percent.

WHOLESALE TRADE: 1939

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
 BY GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
DRUGS (GENERAL LINE) TRADE New England Division All establishments..... 21 Sales..... \$24,678,000 Commodity coverage... 90.0 percent Total analyzed..... 19 \$22,208 \$22,208 --- 100.0							DRUGS (GENERAL LINE) TRADE—Con. West North Central Division All establishments..... 32 Sales..... \$39,908,000 Commodity coverage... 96.2 percent Total analyzed..... 30 \$38,401 \$38,401 --- 100.0						
05 Confectionery and ice cream..... 4 6,927 80 1.2 .4 37 Drugs and drug sundries..... 19 22,208 18,478 83.2 83.2 Drugs, chemicals, and pharmaceuticals..... 13 13,821 5,059 36.6 --- Proprietary medicines and toiletries..... 12 11,682 4,055 34.7 --- Druggists' sundries..... 12 11,682 1,578 13.5 --- Not analyzed in detail..... 8 8,387 7,786 92.8 --- 38 Chemicals, industrial and heavy..... 10 12,581 1,578 12.5 7.1 39 Oils, vegetable..... 3 2,495 54 2.2 .2 40 Paints and varnishes..... 5 5,729 474 8.3 2.1 41 Soaps..... 7 6,161 55 .9 .2 45 Radios, appliances, and specialties..... 5 7,248 18 .2 .1 83 Stationery and supplies..... 3 5,690 22 .4 .1 88 Cameras and supplies..... 5 7,645 100 1.3 .5 All other commodities..... --- --- 1,349 --- 6.1							05 Confectionery and ice cream..... 20 31,218 485 1.6 1.3 Candy..... 14 24,642 213 .9 --- Chewing gum..... 14 24,077 94 .4 --- Other confectionery..... 7 10,285 126 1.2 --- Not analyzed in detail..... 4 4,025 52 1.3 --- 13 Soft drinks..... 3 4,620 175 3.8 .5 15 Wines and liquors..... 8 11,001 2,360 21.5 6.1 Liquors..... 6 8,705 1,402 16.1 --- Wines..... 6 8,705 172 2.0 --- Not analyzed in detail..... --- --- 786 --- --- 37 Drugs and drug sundries..... 30 38,401 31,580 82.2 82.2 Drugs, chemicals, and pharmaceuticals..... 24 31,134 8,740 28.1 --- Proprietary medicines and toiletries..... 24 31,134 11,882 38.2 --- Druggists' sundries..... 25 31,721 5,502 17.3 --- Not analyzed in detail..... 6 6,680 5,456 81.7 --- 38 Chemicals, industrial and heavy..... 12 19,240 810 4.2 2.1 39 Oils, vegetable..... 7 15,410 180 1.2 .5 Cottonseed, linseed, etc..... 4 10,911 121 1.1 --- Essential oils..... 5 13,515 59 .4 --- 40 Paints and varnishes..... 6 11,231 138 1.2 .4 41 Soaps..... 9 17,591 141 .8 .4 Toilet soaps..... 9 17,591 120 .7 --- Other soaps..... 3 9,435 21 .2 --- 45 Radios, appliances, and specialties..... 8 17,869 104 .6 .3 Radios, parts, and accessories..... 4 11,903 13 .1 --- Other electrical appliances..... 5 13,547 91 .7 --- 75 Glass—sheet and containers..... 3 6,268 86 1.4 .2 81 Paper and products (except stationery and wallpaper)..... 5 11,491 94 .8 .2 83 Stationery and supplies..... 16 26,924 200 .7 .5 Commercial stationery..... 4 5,538 19 .3 --- Social stationery..... 9 19,735 101 .5 --- Not analyzed in detail..... 8 7,051 80 1.1 --- 88 Cameras and supplies..... 15 27,135 616 2.3 1.6 89 Tobacco products..... 13 23,591 821 3.5 2.1 Cigars..... 5 11,125 17 .2 --- Cigarettes..... 8 16,959 626 3.7 --- Other tobacco products..... 7 14,518 29 .2 --- Not analyzed in detail..... 5 6,632 149 2.2 --- 91 Jewelry (clocks and watches)..... 5 13,515 86 .6 .2 All other commodities..... --- --- 525 --- 1.4						
Middle Atlantic Division All establishments..... 48 Sales..... \$77,078,000 Commodity coverage... 89.7 percent Total analyzed..... 46 69,162 69,162 --- 100.0							South Atlantic Division All establishments..... 57 Sales..... \$40,337,000 Commodity coverage... 96.6 percent Total analyzed..... 56 38,960 38,980 --- 100.0						
05 Confectionery and ice cream..... 14 29,091 495 1.7 .7 37 Drugs and drug sundries..... 46 69,162 63,855 92.3 92.3 Drugs, chemicals, and pharmaceuticals..... 31 47,883 18,224 38.2 --- Proprietary medicines and toiletries..... 29 46,705 18,798 40.2 --- Druggists' sundries..... 27 42,645 6,582 15.4 --- Not analyzed in detail..... 15 21,479 20,251 94.3 --- 38 Chemicals, industrial and heavy..... 9 15,851 811 5.1 1.2 39 Oils, vegetable..... 9 20,026 711 3.6 1.0 41 Soaps..... 10 18,538 193 1.0 .3 88 Cameras and supplies..... 11 22,265 340 1.5 .5 89 Tobacco products..... 3 7,969 1,022 12.8 1.5 All other products..... --- --- 1,735 --- 2.5							05 Confectionery and ice cream..... 14 10,995 216 2.0 .8 Candy..... 6 5,231 104 2.0 --- Chewing gum..... 7 6,364 25 .4 --- Other confectionery..... --- --- 87 --- --- 15 Wines and liquors..... 4 4,997 255 5.1 .7 37 Drugs and drug sundries..... 56 38,960 36,787 94.4 94.4 Drugs, chemicals, and pharmaceuticals..... 51 35,570 13,140 36.9 --- Proprietary medicines and toiletries..... 49 32,715 15,895 48.6 --- Druggists' sundries..... 46 32,947 4,560 13.8 --- Not analyzed in detail..... 4 3,354 3,192 95.2 --- 39 Oils, vegetable..... 14 10,367 140 1.4 .4 Cottonseed, linseed, etc..... 7 8,499 41 .6 --- Essential oils..... 13 10,143 99 1.0 --- 41 Soaps..... 21 16,436 149 .9 .4 Toilet soaps..... 20 16,196 121 .7 --- Other soaps..... 7 6,990 28 .4 --- 45 Radios, appliances, and specialties..... 14 12,509 438 3.5 1.1 Radios, parts, and accessories..... 4 3,790 331 8.7 --- Other electrical appliances..... --- --- 93 --- --- Not analyzed in detail..... --- --- 14 --- ---						

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.
 Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS
 TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
 BY GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	
		Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)		
	DRUGS (GENERAL LINE) TRADE—Con.							DRUGS (GENERAL LINE) TRADE—Con.						
	South Atlantic Division—Con.							Mountain Division—Con.						
83	Stationery and supplies.....	15	\$11,940	\$86	.7	.2	37	Drugs and drug sundries.....	15	\$14,332	\$10,908	78.1	76.1	
88	Cameras and supplies.....	16	13,874	347	2.5	.9	12	Drugs, chemicals, and pharmaceuticals..	12	11,070	3,618	32.7	---	
89	Tobacco products.....	5	2,200	68	3.1	.2	11	Proprietary medicines and toiletries...	11	7,440	2,349	31.8	---	
	Cigars.....	3	1,220	17	1.4	---	12	Druggists' sundries.....	12	11,070	2,302	20.8	---	
	Cigarettes.....	3	1,180	45	3.8	---	3	Not analyzed in detail.....	3	3,253	2,639	81.1	---	
	Other tobacco products.....	---	---	6	---	---	38	Chemicals, industrial and heavy.....	7	8,415	112	1.7	.8	
	All other commodities.....	---	---	474	---	1.1	41	Soaps.....	4	3,460	87	1.9	.5	
	East South Central Division						45	Radios, appliances, and specialties.....	5	4,877	30	.6	.2	
	All establishments..... 23						83	Stationery and supplies.....	6	5,792	55	.9	.4	
	Sales..... \$19,509,000						88	Cameras and supplies.....	6	5,792	159	2.7	1.1	
	Commodity coverage... 93.5 percent						89	Tobacco products.....	6	4,977	545	11.0	3.8	
	Total analyzed.....	21	18,245	18,245	---	100.0	---	All other commodities.....	---	---	594	---	4.1	
05	Confectionery and ice cream.....	9	11,683	145	1.2	.8		Pacific Division						
37	Drugs and drug sundries.....	21	18,245	16,277	89.2	89.2		All establishments..... 20						
	Drugs, chemicals, and pharmaceuticals..	15	12,654	4,623	36.5	---		Sales..... \$41,274,000						
	Proprietary medicines and toiletries...	14	12,157	4,463	36.7	---		Commodity coverage... 100.0 percent						
	Druggists' sundries.....	15	12,654	2,384	18.8	---		Total analyzed.....	20	41,274	41,274	---	100.0	
	Not analyzed in detail.....	6	5,591	4,807	86.0	---	05	Confectionery and ice cream.....	9	21,858	271	1.2	.7	
38	Chemicals, industrial and heavy.....	8	9,075	91	1.0	.5		Candy.....	5	14,081	152	1.1	---	
40	Paints and varnishes.....	3	1,907	51	2.7	.3		Chewing gum.....	4	13,465	20	.1	---	
41	Soaps.....	5	3,695	70	1.9	.4		Other.....	---	---	99	---	---	
	Toilet soaps.....	5	3,695	40	1.1	---	15	Wines and liquors.....	5	15,425	2,442	15.8	5.9	
	Other soaps.....	---	---	30	---	---		Liquors.....	4	11,192	1,630	14.6	---	
45	Radios, appliances, and specialties.....	5	7,480	42	.6	.2		Not analyzed in detail.....	---	---	812	---	---	
83	Stationery and supplies.....	9	11,905	83	.7	.5	37	Drugs and drug sundries.....	20	41,274	36,469	88.4	88.4	
88	Cameras and supplies.....	8	10,923	155	1.4	.8		Drugs, chemicals, and pharmaceuticals..	11	21,213	6,184	29.2	---	
89	Tobacco products.....	3	4,763	162	3.4	.9		Proprietary medicines and toiletries...	11	21,213	6,555	30.9	---	
	All other commodities.....	---	---	1,169	---	8.4		Druggists' sundries.....	11	21,213	5,669	26.7	---	
	West South Central Division							Not analyzed in detail.....	9	20,061	18,061	90.0	---	
	All establishments..... 31							Chemicals, industrial and heavy.....	7	18,000	754	4.2	1.8	
	Sales..... \$37,279,000							Soaps, toilet.....	5	11,031	44	.4	.1	
	Commodity coverage... 100.0 percent							Radios, appliances, and specialties.....	9	21,838	76	.3	.2	
	Total analyzed.....	31	37,279	37,279	---	100.0		Stationery and supplies.....	9	21,838	141	.6	.3	
01	Beer and other malt liquors.....	3	5,855	139	2.4	.4		Cameras and supplies.....	10	22,344	490	2.2	1.2	
05	Confectionery and ice cream.....	10	14,282	168	1.2	.5		Tobacco products.....	4	10,339	376	3.6	.9	
15	Wines and liquors.....	11	15,436	3,894	25.2	10.4		All other commodities.....	---	---	118	---	.3	
	Liquors.....	10	14,130	3,377	23.9	---		Service receipts.....	---	---	93	---	.2	
	Wines.....	8	13,006	218	1.7	---		New York City						
	Not analyzed in detail.....	---	---	299	---	---		All establishments..... 17						
37	Drugs and drug sundries.....	31	37,279	31,939	85.7	85.7		Sales..... \$29,231,000						
	Drugs, chemicals, and pharmaceuticals..	28	30,615	7,424	24.2	---		Commodity coverage... 100.0 percent						
	Proprietary medicines and toiletries...	25	28,412	11,604	40.8	---		Total analyzed.....	17	29,231	29,231	---	100.0	
	Druggists' sundries.....	26	30,615	6,230	20.3	---	37	Drugs and drug sundries.....	17	29,231	26,945	92.2	92.2	
	Not analyzed in detail.....	5	6,681	6,681	100.0	---		Drugs, chemicals, and pharmaceuticals..	14	25,286	8,528	33.7	---	
38	Chemicals, industrial and heavy.....	8	7,904	39	.5	.1		Proprietary medicines and toiletries...	12	24,308	12,287	50.5	---	
41	Soaps.....	8	6,869	77	1.1	.2		Druggists' sundries.....	11	22,327	2,189	9.8	---	
45	Radios, appliances, and specialties.....	6	7,370	80	1.1	.2		Not analyzed in detail.....	---	---	3,941	---	---	
58	Office and store equipment and supplies:						39	Oils, vegetable.....	4	9,132	170	1.9	.8	
	Store fixtures and equipment.....	6	10,963	170	1.6	.5	41	Soaps, toilet.....	3	7,252	110	1.5	.4	
75	Glass-sheet and containers.....	7	9,407	103	1.1	.3		All other commodities.....	---	---	2,008	---	6.3	
	Glass containers.....	7	9,407	97	1.0	---		Chicago						
	Other.....	---	---	6	---	---		All establishments..... 9						
83	Stationery and supplies.....	9	8,917	139	1.6	.4		Sales..... \$21,838,000						
88	Cameras and supplies.....	9	8,917	161	1.8	.4		Commodity coverage... 100.0 percent						
89	Tobacco products.....	4	4,380	178	4.0	.5		Total analyzed.....	9	21,838	21,838	---	100.0	
	All other commodities.....	---	---	194	---	.4		37	Drugs and drug sundries.....	9	21,838	20,669	94.6	94.6
	Mountain Division							Drugs, chemicals, and pharmaceuticals..	4	5,478	1,573	28.7	---	
	All establishments..... 15							Proprietary medicines and toiletries...	4	5,478	2,566	46.8	---	
	Sales..... \$14,332,000							Druggists' sundries.....	3	3,628	552	14.4	---	
	Commodity coverage... 100.0 percent							Not analyzed in detail.....	5	18,357	15,978	87.7	---	
	Total analyzed.....	15	14,332	14,332	---	100.0		All other commodities.....	---	---	1,169	---	5.4	
05	Confectionery and ice cream.....	8	6,782	259	3.8	1.8								
15	Wines and liquors.....	4	6,148	1,603	26.1	11.2								

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

SERVICE AND LIMITED-FUNCTION WHOLESALERS
 TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
 BY GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	
		Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)		
	DRUGS AND DRUG SUNDRIES (SPECIALTY LINES) TRADES							DRUGS AND DRUG SUNDRIES (SPECIALTY LINES) TRADES—Con.						
	New England Division							West North Central Division						
	All establishments..... 39							All establishments..... 101						
	Sales..... \$5,894,000							Sales..... \$6,030,000						
	Commodity coverage... 94.1 percent							Commodity coverage... 91.1 percent						
	Total analyzed.....	37	\$5,545	\$5,545	100.0			Total analyzed.....	95	\$5,495	\$5,495	100.0		
05	Confectionery and ice cream.....	4	623	153	24.6	2.8	05	Confectionery and ice cream.....	3	448	20	4.5	.4	
50	Notions.....	4	190	50	26.3	.9	11	Groceries (extracts and spices).....	4	444	13	2.9	.2	
37	Drugs and drug sundries.....	37	5,545	4,712	85.0	85.0	30	Notions.....	6	516	48	9.3	.9	
	Drugs, chemicals, and pharmaceuticals.....	17	4,210	1,885	44.8	---	37	Drugs and drug sundries.....	88	5,241	4,606	87.9	85.8	
	Proprietary medicines and toiletries.....	21	4,421	1,505	34.0	---		Drugs, chemicals, and pharmaceuticals.....	28	1,992	1,086	54.5	---	
	Druggists' sundries.....	20	4,635	831	17.9	---		Proprietary medicines and toiletries.....	53	3,126	1,931	61.8	---	
	Not analyzed in detail.....	3	491	491	100.0	---		Druggists' sundries.....	33	3,221	1,203	37.3	---	
41	Soaps.....	3	2,776	37	1.3	.7		Not analyzed in detail.....	8	386	386	100.0	---	
83	Stationery and supplies.....	3	133	22	16.5	.4	41	Soaps.....	14	1,465	399	27.2	7.3	
	All other commodities.....	---	---	571	---	10.2		Toilet soaps.....	12	1,391	387	27.8	---	
								Other soaps.....	3	515	12	2.3	---	
	Middle Atlantic Division							50	Hardware (tools and cutlery).....	3	464	16	3.4	.3
	All establishments..... 503							54	Barber and beauty parlor equipment.....	3	201	199	99.0	3.6
	Sales..... \$71,796,000							81	Paper and products (except stationery and wallpaper).....	3	471	19	4.0	.3
	Commodity coverage... 94.1 percent								---	---	175	---	3.2	
	Total analyzed.....	481	67,534	87,534	100.0			South Atlantic Division						
37	Drugs and drug sundries.....	466	66,570	62,298	93.6	92.2		All establishments..... 102						
	Drugs, chemicals, and pharmaceuticals.....	136	16,958	9,383	55.3	---		Sales..... \$6,761,000						
	Proprietary medicines and toiletries.....	281	45,464	38,854	85.5	---		Commodity coverage... 95.5 percent						
	Druggists' sundries.....	127	16,320	10,442	64.0	---		Total analyzed.....	93	6,454	6,454	100.0		
	Not analyzed in detail.....	36	3,710	3,619	97.5	---								
38	Chemicals, industrial and heavy.....	4	1,961	661	33.7	1.0	30	Notions.....	6	220	32	14.5	.5	
39	Oils, vegetable.....	11	2,593	108	4.2	.2	37	Drugs and drug sundries.....	92	6,268	6,101	97.3	94.5	
41	Soaps.....	43	11,946	894	7.5	1.3		Drugs, chemicals, and pharmaceuticals.....	34	2,375	984	41.4	---	
	Toilet soaps.....	38	11,354	782	6.9	---		Proprietary medicines and toiletries.....	53	3,783	2,710	71.6	---	
	Other soaps.....	9	1,971	112	5.7	---		Druggists' sundries.....	37	3,183	1,927	60.5	---	
42	Other chemicals and related products.....	8	3,091	1,111	35.9	1.8		Not analyzed in detail.....	8	487	480	98.6	---	
89	Tobacco products.....	3	1,620	456	28.9	.6	41	Soaps.....	4	260	10	3.8	.2	
	All other commodities.....	---	---	2,026	---	3.1		All other commodities.....	---	---	311	---	4.8	
	East North Central Division							East South Central Division						
	All establishments..... 242							All establishments..... 59						
	Sales..... \$44,215,000							Sales..... \$3,786,000						
	Commodity coverage... 95.5 percent							Commodity coverage... 94.0 percent						
	Total analyzed.....	230	42,219	42,219	100.0			Total analyzed.....	53	3,557	3,557	100.0		
05	Confectionery and ice cream.....	4	304	59	19.4	.1	11	Groceries (miscellaneous).....	5	387	53	13.7	1.5	
11	Groceries (extracts and spices).....	7	1,710	150	8.8	.4	28	Clothing and accessories, women's and children's (hosiery).....	4	244	14	5.7	.4	
27	Clothing and furnishings, men's and boys'.....	3	2,601	192	7.4	.5		Notions.....	4	318	24	7.5	.7	
30	Notions.....	7	3,238	120	3.7	.3	30	Drugs and drug sundries.....	53	3,557	3,088	86.8	86.8	
37	Drugs and drug sundries.....	222	41,328	39,197	94.8	92.8		Drugs, chemicals, and pharmaceuticals.....	20	2,274	807	35.5	---	
	Drugs, chemicals, and pharmaceuticals.....	74	6,655	3,575	53.7	---		Proprietary medicines and toiletries.....	38	3,099	1,422	45.9	---	
	Proprietary medicines and toiletries.....	128	11,301	8,372	74.1	---		Druggists' sundries.....	20	2,172	780	35.9	---	
	Druggists' sundries.....	66	30,247	26,893	89.3	---		Not analyzed in detail.....	3	79	79	100.0	---	
	Not analyzed in detail.....	12	681	557	81.8	---		41	Soaps.....	11	1,296	74	5.7	2.1
39	Oils, vegetable.....	8	1,751	124	7.1	.3		Toilet soaps.....	11	1,296	68	5.2	---	
41	Soaps.....	19	2,999	328	10.9	.8		Other soaps.....	---	---	6	---	---	
	Toilet soaps.....	17	2,181	258	11.9	---		53	Toys and games.....	3	287	58	20.2	1.6
	Other soaps.....	4	1,534	70	4.8	---		81	Paper and products (except stationery and wallpaper).....	4	214	35	16.4	1.0
42	Other chemicals and related products.....	5	442	419	94.8	1.0		Paper products such as bags, boxes, cups, dishes, etc.....	3	207	20	9.7	---	
81	Surgical and hospital equipment.....	3	420	137	32.8	.3		Other.....	---	---	15	---	---	
81	Paper and products (except stationery and wallpaper).....	3	398	105	26.5	.2		83	Stationery and supplies.....	4	347	58	16.7	1.6
83	Stationery and supplies.....	7	853	31	3.8	.1		All other commodities.....	---	---	153	---	4.3	
89	Tobacco products.....	3	487	155	31.8	.4								
	All other commodities.....	---	---	1,202	---	2.8								

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS
 TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
 BY GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
DRUGS AND DRUG SUNDRIES (SPECIALTY LINES) TRADES—Con. West South Central Division All establishments..... 114 Sales..... \$7,192,000 Commodity coverage... 97.8 percent Total analyzed..... 113 \$7,037 \$7,037 --- 100.0							DRUGS AND DRUG SUNDRIES (SPECIALTY LINES) TRADES—Con. New York City—Con.						
05	Confectionery and ice cream.....	6	1,481	61	4.1	.9	37	Drugs and drug sundries.....	357	\$54,226	\$51,347	94.7	93.3
28	Clothing and accessories, women's and children's.....	7	604	66	10.9	.9	88	Drugs, chemicals, and pharmaceuticals.....	88	12,657	7,897	62.4	---
	Hosiery (women's and misses').....	5	439	46	10.5	---	216	Proprietary medicines and toiletries.....	216	35,638	31,255	87.7	---
	Not analyzed in detail.....	---	---	20	---	---	93	Druggists' sundries.....	93	12,168	9,176	75.4	---
30	Notions.....	16	804	248	30.8	3.5	26	Not analyzed in detail.....	26	3,064	3,019	98.5	---
34	Other dry goods and textile products.....	6	369	44	11.9	.6	4	Chemicals, industrial and heavy.....	4	1,961	661	33.7	1.2
37	Drugs and drug sundries.....	111	6,606	5,643	85.4	80.2	7	Oils, vegetable.....	7	2,127	92	4.3	.2
	Drugs, chemicals, and pharmaceuticals.....	38	3,414	1,150	33.7	---	4	Cottonseed, linseed, etc.....	4	1,370	21	1.5	---
	Proprietary medicines and toiletries.....	80	5,149	2,856	55.1	---	7	Essential oils.....	7	2,127	71	3.3	---
	Druggists' sundries.....	61	4,810	1,263	26.3	---	33	Soaps.....	33	8,971	759	8.2	1.3
	Not analyzed in detail.....	6	475	394	82.9	---	29	Toilet soaps.....	29	8,627	637	7.4	---
38	Chemicals, industrial and heavy.....	5	1,238	24	1.9	.3	5	Other soaps.....	5	1,547	102	6.6	---
40	Paints and varnishes.....	3	401	30	7.5	.4	5	Other chemicals and related products.....	5	2,727	1,063	39.0	1.9
41	Soaps.....	17	2,733	60	2.2	.9	---	All other commodities.....	---	---	1,155	---	2.1
	Toilet soaps.....	14	2,425	47	1.9	---	Chicago All establishments..... 90 Sales..... \$34,691,000 Commodity coverage... 95.5 percent Total analyzed..... 86 \$3,121 \$3,121 --- 100.0						
	Other soaps.....	4	479	13	2.7	---	30	Notions.....	5	3,163	103	3.3	.3
42	Other chemicals and related products.....	4	405	338	83.5	4.8	37	Drugs and drug sundries.....	84	32,820	32,198	98.1	97.2
83	Stationery and supplies (commercial).....	5	204	22	10.8	.3	22	Drugs, chemicals, and pharmaceuticals.....	22	3,091	1,568	50.7	---
89	Tobacco products.....	4	1,076	149	13.8	2.1	52	Proprietary medicines and toiletries.....	52	6,067	5,065	83.5	---
	All other commodities.....	---	---	352	---	5.1	23	Druggists' sundries.....	23	27,615	25,352	91.8	---
Mountain Division All establishments..... 15 Sales..... \$895,000 Commodity coverage... 86.5 percent Total analyzed..... 14 774 774 --- 100.0							Not analyzed in detail..... 5 261 213 81.6 4 1,348 139 10.3 .4 7 1,210 134 11.1 --- 5 --- 681 --- 2.1						
37	Drugs and drug sundries.....	13	691	606	87.7	78.3	41	Soaps.....	8	1,804	256	14.2	---
	Drugs, chemicals, and pharmaceuticals.....	5	155	40	25.8	---	16	Drugs, chemicals, and pharmaceuticals.....	16	3,350	2,541	75.9	---
	Proprietary medicines and toiletries.....	5	189	111	58.7	---	11	Proprietary medicines and toiletries.....	11	2,402	712	29.6	---
	Druggists' sundries.....	8	535	437	81.7	---	5	Druggists' sundries.....	5	329	329	100.0	---
	Not analyzed in detail.....	---	---	18	---	---	---	Not analyzed in detail.....	---	---	769	---	16.7
	All other commodities.....	---	---	168	---	21.7	Philadelphia All establishments..... 32 Sales..... \$4,727,000 Commodity coverage... 97.5 percent Total analyzed..... 31 4,607 4,607 --- 100.0						
Pacific Division All establishments..... 146 Sales..... \$10,821,000 Commodity coverage... 97.1 percent Total analyzed..... 135 10,313 10,313 --- 100.0							37 Drugs and drug sundries..... 30 4,572 3,838 85.9 85.3 Drugs, chemicals, and pharmaceuticals..... 8 1,804 256 14.2 --- Proprietary medicines and toiletries..... 16 3,350 2,541 75.9 --- Druggists' sundries..... 11 2,402 712 29.6 --- Not analyzed in detail..... 5 329 329 100.0 --- All other commodities..... --- --- 769 --- 16.7						
11	Groceries (extracts and spices).....	5	262	24	9.2	.2	Boston All establishments..... 13 Sales..... \$809,000 Commodity coverage... 64.3 percent Total analyzed..... 12 520 520 --- 100.0						
30	Notions.....	7	471	63	13.4	.6	37	Drugs and drug sundries.....	12	520	450	86.5	86.5
37	Drugs and drug sundries.....	133	10,235	9,057	88.5	87.8	5	Drugs, chemicals, and pharmaceuticals.....	5	193	136	70.5	---
	Drugs, chemicals, and pharmaceuticals.....	40	3,850	1,780	46.2	---	5	Proprietary medicines and toiletries.....	5	177	81	45.8	---
	Proprietary medicines and toiletries.....	78	7,318	5,888	73.6	---	5	Druggists' sundries.....	5	224	121	54.0	---
	Druggists' sundries.....	38	3,854	1,263	32.8	---	---	Not analyzed in detail.....	---	---	112	---	---
	Not analyzed in detail.....	7	678	626	92.3	---	---	All other commodities.....	---	---	70	---	13.5
41	Soaps.....	18	2,533	262	10.3	2.5	San Francisco All establishments..... 32 Sales..... \$4,493,000 Commodity coverage... 97.4 percent Total analyzed..... 29 4,377 4,377 --- 100.0						
	Toilet soaps.....	13	2,390	208	8.7	---							
	Other soaps.....	4	163	12	7.4	---							
	Not analyzed in detail.....	---	---	42	---	---							
85	Stationery and supplies.....	8	728	27	3.7	.3							
	All other commodities.....	---	---	880	---	8.8							
New York City All establishments..... 585 Sales..... \$57,867,000 Commodity coverage... 95.1 percent Total analyzed..... 370 55,057 55,057 --- 100.0													

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.
 Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
	DRUGS AND DRUG SUNDRIES (SPECIALTY LINES) TRADES—Con. San Francisco—Con.							DRY GOODS (GENERAL LINE) TRADE—Con. Middle Atlantic Division—Con.					
37	Drugs and drug sundries	29	\$4,377	\$3,712	84.8	84.8	34	Other dry goods and textile products.....	13	\$6,237	\$804	12.9	3.8
	Drugs, chemicals, and pharmaceuticals.....	9	2,452	672	27.4	---	37	Drugs and drug sundries.....	6	2,084	118	5.7	.6
	Proprietary medicines and toiletries.....	12	3,369	2,177	64.6	---	48	House furnishings.....	7	6,167	1,108	18.0	5.3
	Druggists' sundries.....	17	2,933	851	29.0	---	53	Toys and games.....	4	5,126	105	2.0	.5
	Not analyzed in detail.....	---	---	12	---	---	---	All other commodities.....	---	---	325	---	1.4
41	Soaps (tollst).....	4	1,857	122	6.6	2.8	---	Service receipts.....	---	---	165	---	.8
	All other commodities.....	---	---	543	---	12.4							
	DRY GOODS (GENERAL LINE) TRADE New England Division							East North Central Division					
	All establishments..... 11							All establishments..... 22					
	Sales..... \$4,262,000							Sales..... \$37,840,000					
	Commodity coverage... 56.0 percent							Commodity coverage... 91.0 percent					
	Total analyzed.....	9	2,388	2,388	---	100.0		Total analyzed.....	17	34,420	34,420	---	100.0
27	Clothing and furnishings, men's and boys'	8	2,297	594	25.9	24.9	27	Clothing and furnishings, men's and boys'	17	34,420	5,586	16.2	16.2
	Furnishings (except shoes).....	8	2,297	359	15.6	---		Hats and caps.....	5	4,074	108	2.7	---
	Work clothing.....	5	1,605	212	13.2	---		Furnishings (except shoes).....	14	14,119	1,442	10.2	---
	Other.....	---	---	23	---	---		Work clothing.....	13	13,969	1,131	8.1	---
28	Clothing and accessories, women's and children's	8	2,297	446	19.4	18.7	28	Clothing and accessories, women's and children's	16	33,983	8,053	23.7	23.4
	Dresses (women's and misses').....	5	1,392	37	2.7	---		Girls' wear.....	7	10,278	210	2.0	---
	Hosiery (women's and misses').....	7	1,798	199	11.1	---		Infants' wear.....	9	29,262	433	1.5	---
	Underwear, negligees, etc.....	6	2,140	141	6.6	---		Dresses (women's and misses').....	10	32,341	2,096	6.5	---
	Other.....	---	---	69	---	---		Hosiery (women's and misses').....	14	32,930	2,445	7.4	---
30	Notions.....	6	2,140	121	5.7	5.1		Millinery.....	4	3,338	10	3.3	---
31	Piece goods	5	1,917	720	37.8	30.2		Underwear, negligees, etc.....	14	32,936	1,322	4.0	---
	Cotton piece goods.....	4	1,418	434	30.6	---		Suits and coats (except fur).....	4	20,954	494	2.4	---
	Domestics.....	4	1,292	274	21.2	---		Other (except shoes and furs).....	8	24,124	935	3.9	---
	Other.....	---	---	12	---	---		Not analyzed in detail.....	---	---	108	---	---
34	Other dry goods and textile products	4	960	401	41.8	18.8	30	Notions.....	15	33,367	3,082	9.2	9.0
	All other commodities.....	---	---	106	---	4.3	31	Piece goods.....	16	34,270	10,549	30.8	30.6
								Cotton piece goods.....	11	31,419	3,624	11.5	---
	Middle Atlantic Division							Linens.....	9	31,837	1,228	3.9	---
	All establishments..... 41							Rayons.....	5	7,385	96	1.3	---
	Sales..... \$25,635,000							Silks and velvets.....	3	22,972	648	2.9	---
	Commodity coverage... 81.7 percent							Woolens and worsteds.....	4	6,181	21	.3	---
	Total analyzed.....	34	21,101	21,101	---	100.0		Domestic.....	13	32,900	3,234	9.8	---
27	Clothing and furnishings, men's and boys'	31	20,659	3,835	18.6	16.2	32	Curtains, draperies, etc.....	10	31,480	1,018	3.2	---
	Hats and caps.....	11	4,038	95	2.4	---		Other piece and yard goods.....	---	---	355	---	---
	Furnishings (except shoes).....	25	12,614	1,596	12.7	---		Not analyzed in detail.....	3	1,370	325	23.7	---
	Suits and overcoats.....	3	5,652	332	5.9	---		Shoes and other footwear.....	6	4,521	572	12.7	1.7
	Work clothing.....	21	12,812	1,000	7.8	---		Men's and boys' leather.....	3	2,815	122	4.3	---
	Not analyzed in detail.....	4	6,098	812	13.3	---		Women's and children's leather.....	3	2,815	112	4.0	---
28	Clothing and accessories, women's and children's	32	20,761	8,013	29.0	28.5		Other.....	---	---	149	---	---
	Girls' wear.....	11	3,520	83	2.4	---		Not analyzed in detail.....	3	1,706	189	11.1	---
	Infants' wear.....	7	1,785	48	2.7	---		Other dry goods and textiles products.....	5	23,564	618	2.6	1.6
	Dresses (women's and misses').....	14	4,927	325	6.6	---		Drugs and drug sundries.....	7	25,314	614	2.4	1.8
	Hosiery (women's and misses').....	23	9,029	1,306	14.5	---		Proprietary medicines and toiletries.....	5	6,078	117	1.9	---
	Underwear, negligees, etc.....	20	8,675	949	10.9	---		Druggists' sundries.....	3	20,004	475	2.4	---
	Suits and coats (except fur).....	4	1,191	30	2.5	---		Other.....	---	---	22	---	---
	Other.....	---	---	349	---	---		Radios, appliances, and specialties.....	3	21,068	218	1.0	.6
	Not analyzed in detail.....	4	10,823	2,923	27.5	---		House furnishings.....	8	30,314	3,513	11.6	10.2
30	Notions.....	21	18,270	2,180	11.8	10.2		Carpets and rugs.....	4	24,882	1,702	6.8	---
31	Piece goods	30	20,594	5,885	28.8	27.9		Linoleum, felt base, etc.....	7	29,419	1,695	5.8	---
	Cotton piece goods.....	18	6,501	709	10.9	---		Other.....	---	---	116	---	---
	Linens.....	11	6,153	227	3.7	---		Toys and games.....	3	2,075	109	5.3	.3
	Rayons.....	8	3,124	197	6.3	---		Paper and products (except stationery and wallpaper).....	3	551	65	15.4	.2
	Silks and velvets.....	3	842	8	.7	---		Stationery and supplies.....	4	2,064	84	3.1	.2
	Woolens and worsteds.....	8	8,888	1,401	20.4	---		Jewelry, silverware, etc.....	3	20,749	516	2.5	1.5
	Domestics.....	18	8,721	1,030	15.3	---		All other commodities.....	---	---	841	---	2.5
	Curtains, draperies, etc.....	9	3,658	109	3.0	---							
	Other.....	---	---	64	---	---		West North Central Division					
	Not analyzed in detail.....	5	6,025	2,142	35.8	---		All establishments..... 20					
32	Shoes and other footwear	10	7,195	487	6.8	2.3		Sales..... \$59,319,000					
33	Yarns	5	8,704	96	1.4	.5		Commodity coverage... 98.3 percent					
	Cotton yarns.....	3	8,119	63	1.0	---		Total analyzed.....	16	58,337	58,337	---	100.0
	Woolen and worsted yarns.....	4	8,522	33	.5	---							

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.
Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS
 TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
 BY GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
DRY GOODS (GENERAL LINE) TRADE—Con. West North Central Division—Con.							DRY GOODS (GENERAL LINE) TRADE—Con. South Atlantic Division—Con.						
27	Clothing and furnishings, men's and boys'.....	18	\$58,337	\$14,738	25.3	25.3	32	Shoes and other footwear.....	17	\$8,611	\$691	8.0	2.7
	Hats and caps.....	7	46,390	600	1.3	---		Men's and boys' leather.....	11	6,172	194	3.1	---
	Furnishings (except shoes).....	14	50,413	6,204	12.3	---		Men's and boys' rubber.....	11	6,613	88	1.3	---
	Work clothing.....	10	48,395	6,596	13.6	---		Women's and children's leather.....	7	5,290	164	3.1	---
	Other.....	---	---	51	---	---		Women's and children's rubber.....	9	6,257	103	1.6	---
	Not analyzed in detail.....	4	7,924	1,307	16.5	---		Infants'.....	6	4,828	18	.4	---
28	Clothing and accessories, women's and children's.....	18	58,337	11,235	19.3	19.3		Other.....	4	4,359	11	.3	---
	Girls' wear.....	9	33,194	644	1.9	---		Not analyzed in detail.....	---	---	113	---	---
	Infants' wear.....	8	53,437	1,889	3.5	---	35	Yarns.....	10	7,161	189	2.6	.8
	Dresses (women's and misses').....	11	55,509	4,185	7.6	---		Cotton yarns.....	8	4,507	98	2.2	---
	Hosiery (women's and misses').....	13	34,050	2,000	5.9	---		Woolen and worsted.....	5	3,233	24	.7	---
	Underwear, negligees, etc.....	10	32,126	554	1.7	---		Other.....	---	---	67	---	---
	Suits and coats (except fur).....	4	8,425	87	1.0	---	34	Other dry goods and textile products.....	7	4,458	243	5.5	1.0
	Other.....	---	---	1,976	---	---	48	House furnishings.....	13	14,835	1,956	13.2	7.8
30	Notions.....	13	35,099	3,104	8.9	5.3		Carpets and rugs.....	4	5,244	351	6.7	---
31	Piece goods.....	18	58,337	22,040	37.8	37.8		Linoleum, felt base, etc.....	9	4,999	356	7.1	---
	Cotton piece goods.....	15	56,792	9,645	17.0	---		Other house furnishings.....	---	---	55	---	---
	Linens.....	11	55,943	2,470	4.4	---		Not analyzed in detail.....	3	7,479	1,194	16.0	---
	Rayons.....	9	32,452	441	1.4	---		All other commodities.....	---	---	563	---	2.1
	Silks and velvets.....	9	54,647	1,690	3.1	---	East South Central Division						
	Woolens and worsteds.....	5	30,280	1,136	3.9	---	All establishments..... 52 Sales..... \$20,623,000 Commodity coverage... 89.9 percent						
	Domestics.....	11	33,627	2,784	8.3	---	Total analyzed..... 28 18,533 18,533 --- 100.0						
	Curtains, draperies, etc.....	10	55,906	2,003	3.6	---	27	Clothing and furnishings, men's and boys'.....	24	15,691	4,302	27.4	23.2
	Other.....	---	---	1,183	---	---		Hats and caps.....	11	8,088	185	2.3	---
	Not analyzed in detail.....	3	1,545	688	44.5	---		Furnishings (except shoes).....	16	9,720	1,451	14.7	---
32	Shoes and other footwear.....	7	8,293	192	2.3	.3		Suits and overcoats.....	3	928	21	2.3	---
34	Other dry goods and textile products.....	6	23,656	1,165	4.9	2.0		Work clothing.....	19	10,792	1,550	14.4	---
37	Drugs and drug sundries.....	3	7,079	489	6.9	.8		Not analyzed in detail.....	4	4,511	1,115	24.7	---
48	House furnishings.....	4	8,976	770	8.7	1.3	28	Clothing and accessories, women's and children's.....	25	17,575	4,389	25.0	23.7
	All other commodities.....	---	---	4,604	---	7.9		Girls' wear.....	8	6,897	118	1.7	---
South Atlantic Division								Infants' wear.....	8	7,289	40	.5	---
All establishments..... 54 Sales..... \$27,228,000 Commodity coverage... 92.5 percent								Dresses (women's and misses').....	17	10,673	533	5.0	---
Total analyzed..... 50 25,193 25,193 --- 100.0								Hosiery (women's and misses').....	19	11,116	789	7.1	---
27	Clothing and furnishings, men's and boys'.....	48	24,726	6,095	24.7	24.2		Millinery.....	4	6,173	55	.9	---
	Hats and caps.....	26	11,507	222	2.0	---		Underwear, negligees, etc.....	15	9,631	549	5.7	---
	Furnishings (except shoes).....	36	17,458	2,194	12.6	---		Suits and coats (except fur).....	5	6,627	48	.7	---
	Suits and overcoats.....	13	6,580	311	4.7	---		Other (except shoes and furs).....	6	6,496	330	5.1	---
	Work clothing.....	41	15,003	1,568	10.5	---		Not analyzed in detail.....	6	6,459	1,927	29.8	---
	Not analyzed in detail.....	5	6,422	1,800	28.0	---	30	Notions.....	19	14,868	1,385	9.3	7.5
28	Clothing and accessories, women's and children's.....	50	25,193	6,575	26.1	26.1	31	Piece goods.....	27	18,024	5,423	30.1	29.3
	Girls' wear.....	28	14,675	415	2.8	---		Cotton piece goods.....	19	10,461	1,603	17.2	---
	Infants' wear.....	23	13,620	189	1.4	---		Linens.....	6	6,816	27	.4	---
	Dresses (women's and misses').....	34	17,721	1,053	5.9	---		Rayons.....	7	7,239	127	1.8	---
	Hosiery (women's and misses').....	42	19,154	1,649	8.6	---		Woolens and worsteds.....	3	5,695	36	.6	---
	Millinery.....	10	7,430	350	4.7	---		Domestics.....	16	9,561	665	7.0	---
	Underwear, negligees, etc.....	38	17,515	859	4.9	---		Curtains, draperies, etc.....	10	8,553	202	2.3	---
	Suits and coats.....	15	11,881	304	2.6	---		Other.....	---	---	240	---	---
	Other (except suits and furs).....	20	10,887	268	2.5	---		Not analyzed in detail.....	8	7,563	2,328	30.8	---
	Not analyzed in detail.....	5	5,573	1,488	26.7	---	32	Shoes and other footwear.....	17	12,622	926	7.3	5.0
30	Notions.....	35	22,351	1,838	8.2	7.3		Men's and boys' leather.....	11	7,048	197	2.8	---
31	Piece goods.....	49	25,018	7,043	28.2	28.0		Men's and boys' rubber.....	9	6,814	135	2.0	---
	Cotton piece goods.....	44	19,395	2,959	15.3	---		Women's and children's leather.....	9	6,423	185	2.9	---
	Jute fabrics.....	3	4,050	62	1.5	---		Women's and children's rubber.....	6	5,841	43	.7	---
	Linens.....	18	15,654	396	2.5	---		Infants'.....	3	723	8	1.1	---
	Rayons.....	22	13,600	397	2.8	---		Other.....	3	761	34	.4	---
	Silks and velvets.....	13	11,561	180	1.6	---		Not analyzed in detail.....	4	5,005	324	6.5	---
	Woolens and worsteds.....	15	12,668	198	1.6	---	33	Yarns.....	5	2,837	145	5.1	.8
	Domestics.....	40	18,829	1,177	6.3	---	34	Other dry goods and textile products.....	4	5,687	590	10.4	3.2
	Curtains, draperies, etc.....	29	16,684	397	2.3	---	37	Drugs and drug sundries.....	3	7,126	119	1.7	.6
	Other piece and yard goods.....	17	9,149	422	4.6	---	48	House furnishings.....	3	7,222	579	8.0	3.1
	Not analyzed in detail.....	5	5,623	875	15.6	---		All other commodities.....	---	---	670	---	3.6

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.
 Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
	DRY GOODS (GENERAL LINE) TRADE—Con.							DRY GOODS (GENERAL LINE) TRADE—Con.					
	West South Central Division							Pacific Division—Con.					
	All establishments..... 29							51 Piece goods..... 9	\$8,127	\$3,279	40.3	59.8	
	Sales..... \$21,704,000							52 Shoes and other footwear..... 4	171	43	25.1	.5	
	Commodity coverage... 97.5 percent							Men's and boys' leather..... 4	171	24	14.0	---	
	Total analyzed..... 26	\$21,170	\$21,170	---	100.0			Women's and children's leather..... 4	171	19	11.1	---	
								53 Yarns..... 5	7,497	107	1.4	1.3	
27	Clothing and furnishings, men's and boys'..... 25	21,129	5,778	27.3	27.3			Woolen and worsted yarns..... 5	7,497	73	1.0	---	
	Hats and cape..... 12	12,985	221	1.7	---			Other..... ---	---	54	---	---	
	Furnishings (except shoes)..... 22	20,027	2,848	14.2	---			All other commodities..... ---	---	1,090	---	13.2	
	Suits and overcoats..... 5	6,768	432	6.4	---								
	Work clothing..... 23	20,560	2,119	10.3	---			New York City					
	Not analyzed in detail..... ---	---	158	---	---			All establishments..... 11					
28	Clothing and accessories, women's and children's..... 25	20,379	4,903	24.1	23.2			Sales..... \$10,612,000					
	Girls' wear..... 15	17,549	497	2.9	---			Commodity coverage... 71.3 percent					
	Infants' wear..... 13	15,363	206	1.3	---			Total analyzed..... 7	7,571	7,571	---	100.0	
	Dresses (women's and misses')..... 18	18,927	905	4.8	---								
	Hosiery (women's and misses')..... 21	19,256	1,599	8.3	---			27 Clothing and furnishings, men's and boys'..... 7	7,571	1,413	18.7	18.7	
	Millinery..... 9	10,701	271	2.5	---			Furnishings (except shoes)..... 7	7,571	883	11.7	---	
	Underwear, negligees, etc..... 17	17,154	701	4.1	---			Work clothing..... 4	6,547	207	3.2	---	
	Suits and coats (except fur)..... 9	10,972	339	3.1	---			Other..... ---	---	323	---	---	
	Other (except shoes and furs)..... 7	3,070	224	7.3	---			28 Clothing and accessories, women's and children's..... 7	7,571	2,116	27.9	27.9	
	Not analyzed in detail..... 3	610	181	26.4	---			Notions..... 4	6,522	830	12.7	11.0	
30	Notions..... 18	18,903	1,884	10.0	8.9			31 Piece goods..... 5	7,395	2,149	29.1	28.4	
31	Piece goods..... 25	21,129	8,317	29.9	29.8			32 Shoes and other footwear..... 5	6,831	417	8.1	5.5	
	Cotton piece goods..... 21	19,918	2,470	12.4	---			34 Other dry goods and textile products..... 4	1,125	184	14.8	2.2	
	Linen..... 12	14,117	335	2.4	---			37 Drugs and drug sundries..... 3	1,620	65	4.0	.9	
	Rayons..... 15	17,041	674	4.0	---			All other commodities..... ---	---	252	---	3.2	
	Silks and velvets..... 11	14,591	368	2.5	---			Service receipts..... ---	---	165	---	2.2	
	Woolens and worsteds..... 13	15,581	345	2.2	---								
	Domestic..... 16	17,064	1,253	7.3	---			DRY GOODS (SPECIALTY LINES) TRADES					
	Curtains, draperies, etc..... 12	14,850	364	2.5	---			New England Division					
	Other..... ---	---	375	---	---			All establishments..... 159					
	Not analyzed in detail..... ---	---	135	---	---			Sales..... \$26,804,000					
32	Shoes and other footwear..... 13	13,967	945	8.8	4.5			Commodity coverage... 97.7 percent					
	Men's and boys' leather..... 11	12,581	352	2.8	---			Total analyzed..... 153	26,189	26,189	---	100.0	
	Men's and boys' rubber..... 9	13,104	118	.9	---								
	Women's and children's leather..... 11	13,388	347	2.8	---			27 Clothing and furnishings, men's and boys'..... 3	341	22	6.5	.1	
	Women's and children's rubber..... 9	13,104	57	.4	---			children's..... 18	2,799	1,942	89.4	7.4	
	Infants'..... 3	5,679	39	.7	---			Dresses (women's and misses')..... 3	354	18	5.1	---	
	Other..... 4	4,927	32	.8	---			Hosiery (women's and misses')..... 13	2,542	1,601	63.0	---	
35	Yarns..... 5	4,142	198	4.7	.9			Underwear, negligees, etc..... 8	816	254	41.2	---	
37	Drugs and drug sundries..... 7	6,914	368	5.3	1.7			Not analyzed in detail..... ---	---	89	---	---	
48	House furnishings..... 5	8,204	432	7.0	2.0			50 Notions..... 34	2,828	2,420	92.1	9.2	
	Carpet and rugs..... 3	4,034	100	2.5	---			51 Piece goods..... 93	20,051	19,448	97.0	74.3	
	Linoleum, felt base, etc..... 3	3,761	247	8.6	---			Cotton piece goods..... 40	8,859	6,888	75.5	---	
	Other..... ---	---	85	---	---			Linen..... 13	1,823	434	23.8	---	
53	Toys and games..... 4	4,613	90	2.0	.4			Rayons..... 17	2,610	647	24.8	---	
81	Paper and products (except stationery and wallpaper)..... 4	3,350	28	.8	.1			Silks and velvets..... 9	247	110	44.5	---	
	All other commodities..... ---	---	231	---	1.2			Woolens and worsteds..... 37	6,176	5,633	91.2	---	
								Domestic..... 9	2,136	688	32.2	---	
	Pacific Division							Curtains, draperies, etc..... 13	5,843	4,008	68.6	---	
	All establishments..... 10							Other..... ---	---	899	---	---	
	Sales..... \$8,249,000							Not analyzed in detail..... ---	---	541	---	---	
	Commodity coverage... 100.0 percent							55 Yarns..... 5	737	47	6.4	.2	
	Total analyzed..... 10	8,249	8,249	---	100.0			54 Other dry goods and textile products..... 18	3,082	2,128	69.0	8.1	
27	Clothing and furnishings, men's and boys'..... 10	8,249	1,234	15.0	15.0			All other commodities..... ---	---	182	---	.7	
	Hats and caps..... 5	7,034	108	1.5	---								
	Furnishings (except shoes)..... 10	8,249	673	6.9	---			Middle Atlantic Division					
	Suits and overcoats..... 3	141	13	9.2	---			All establishments..... 2,840					
	Work clothing..... 8	8,085	542	6.7	---			Sales..... \$856,893,000					
28	Clothing and accessories, women's and children's..... 10	8,249	1,775	21.5	21.5			Commodity coverage... 97.8 percent					
	Girls' wear..... 4	1,343	10	.7	---			Total analyzed..... 2,754	838,248	838,248	---	100.0	
	Infants' wear..... 6	2,505	30	1.2	---								
	Dresses (women's and misses')..... 5	2,158	66	3.1	---								
	Hosiery (women's and misses')..... 8	8,182	995	12.2	---								
	Underwear, negligees, etc..... 8	8,137	849	8.0	---								
	Other..... ---	---	25	---	---								
30	Notions..... 8	7,504	721	9.9	8.7								

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS
 TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
 BY GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
DRY GOODS (SPECIALTY LINES) TRADES—Con. Middle Atlantic Division—Con.							DRY GOODS (SPECIALTY LINES) TRADES—Con. East North Central Division—Con.						
27	Clothing and furnishings, men's and boys'	67	\$14,223	\$2,890	20.3	.3	37	Drugs and drug sundries	18	\$1,217	\$282	21.5	.6
	Hats and caps	6	1,544	113	7.3	---		Proprietary medicines and toiletries	12	1,104	238	21.6	---
	Furnishings (except shoes)	57	12,292	2,658	21.6	---	48	Druggists' sundries	3	91	24	26.4	---
	Work clothing	8	771	86	11.2	---	50	House furnishings	4	1,487	473	31.8	1.2
	Other	---	---	33	---	---	53	Hardware	6	420	110	26.2	2.3
28	Clothing and accessories, women's and children's	313	85,451	64,697	75.7	7.7	51	Toys and games	5	485	40	8.2	.1
	Girls' wear	6	956	38	4.1	---	81	Paper and products (except stationery and wallpaper)	8	617	93	15.1	.2
	Infants' wear	11	1,329	178	13.4	---	83	Stationery and supplies	7	512	48	9.4	.1
	Dresses (women's and misses')	11	2,128	317	14.9	---		Social stationery	3	224	8	3.6	---
	Hosiery (women's and misses')	206	60,419	43,864	72.6	---		Other	---	---	40	---	---
	Millinery	6	1,367	65	4.8	---		All other commodities	---	---	723	---	1.8
	Underwear, negligees, etc.	126	22,585	16,736	74.1	---	West North Central Division						
	Suits and coats (except fur)	4	1,075	385	35.8	---	All establishments..... 67						
	Other (except shoes and furs)	22	6,385	2,384	37.3	---	Sales..... \$6,198,000						
	Not analyzed in detail	6	974	730	74.9	---	Commodity coverage... 99.4 percent						
30	Notions	694	101,107	86,345	85.4	10.3	Total analyzed..... 65						
31	Piece goods	1,699	671,245	657,044	97.9	78.6	27	Clothing and furnishings, men's and boys'	13	1,179	270	22.9	4.4
	Cotton piece goods	578	266,595	210,550	79.0	---		Furnishings (except shoes)	10	1,093	212	19.4	---
	Jute fabrics	15	2,500	505	20.2	---		Work clothing	7	408	41	10.1	---
	Linens	166	48,724	20,504	42.1	---		Other	---	---	17	---	---
	Rayons	632	333,397	240,819	72.2	---	28	Clothing and accessories, women's and children's	16	1,979	1,349	68.2	21.9
	Silks and velvets	320	76,423	42,092	55.1	---		Hosiery (women's and misses')	13	1,620	1,221	75.4	---
	Woolens and worsteds	335	87,648	76,829	87.7	---		Underwear, negligees, etc.	5	596	93	15.6	---
	Domestics	38	25,967	5,514	21.2	---		Other	---	---	35	---	---
	Curtains, draperies, etc.	97	30,554	16,272	53.3	---	30	Notions	31	2,040	986	48.3	18.0
	Other piece and yard goods	98	32,242	19,959	61.9	---	31	Piece goods	28	3,394	3,139	92.5	50.9
	Not analyzed in detail	90	24,000	24,000	100.0	---		Cotton piece goods	22	2,545	1,043	41.0	---
33	Yarns	38	31,732	5,117	16.1	.8		Linens	3	589	109	18.5	---
	Cotton yarns	19	3,790	484	12.8	---		Rayons	14	1,163	599	51.5	---
	Rayon yarns	9	21,675	2,287	10.6	---		Silks and velvets	4	434	97	22.4	---
	Silk (spun or thrown)	6	4,268	864	20.2	---		Woolens and worsteds	6	1,107	927	83.7	---
	Woolen and worsted yarns	6	1,451	311	21.4	---		Domestics	4	581	75	12.9	---
	Other	6	1,391	679	48.8	---		Other	---	---	181	---	---
	Not analyzed in detail	---	---	492	---	---		Not analyzed in detail	---	---	108	---	---
34	Other dry goods and textile products	150	25,140	16,267	64.7	1.9	34	Other dry goods and textile products	4	146	77	52.7	1.2
	All other commodities	---	---	3,888	---	.6		All other commodities	---	---	342	---	5.6
East North Central Division							South Atlantic Division						
All establishments..... 335							All establishments..... 103						
Sales..... \$41,754,000							Sales..... \$12,672,000						
Commodity coverage... 97.2 percent							Commodity coverage... 91.4 percent						
Total analyzed..... 320							Total analyzed..... 94						
27	Clothing and furnishings, men's and boys'	31	7,140	1,694	23.7	4.2	27	Clothing and furnishings, men's and boys'	19	942	569	39.2	3.2
	Furnishings (except shoes)	27	6,917	1,560	22.6	---		Furnishings (except shoes)	12	588	244	41.5	---
	Work clothing	6	1,938	115	5.9	---		Work clothing	6	388	117	31.8	---
	Other	---	---	19	---	---		Not analyzed in detail	3	41	8	19.5	---
28	Clothing and accessories, women's and children's	70	10,775	7,197	66.8	17.7	28	Clothing and accessories, women's and children's	32	2,816	1,214	43.1	10.5
	Girls' wear	3	1,488	33	2.2	---		Hosiery (women's and misses')	28	1,862	727	39.0	---
	Dresses (women's and misses')	3	1,488	72	4.8	---		Underwear, negligees, etc.	11	979	153	15.6	---
	Hosiery (women's and misses')	58	9,951	5,906	59.4	---		Other (except shoes and furs)	---	---	50	---	---
	Underwear, negligees, etc.	21	2,011	1,080	53.7	---		Not analyzed in detail	---	---	284	---	---
	Other	---	---	108	---	---	30	Notions	30	2,217	962	43.4	8.3
30	Notions	107	8,183	5,168	63.2	12.7	31	Piece goods	46	8,556	7,785	91.0	67.2
31	Piece goods	156	24,984	23,251	93.1	57.3		Cotton piece goods	25	5,418	2,979	55.0	---
	Cotton piece goods	65	11,517	6,755	58.7	---		Linens	11	2,492	316	12.7	---
	Jute fabrics	3	615	19	3.1	---		Rayons	16	3,857	922	24.0	---
	Linens	23	3,049	473	15.5	---		Silks and velvets	3	199	14	7.0	---
	Rayons	41	6,510	2,589	36.7	---		Woolens and worsteds	21	1,863	1,115	59.8	---
	Silks and velvets	29	2,062	630	30.6	---		Domestics	13	2,375	431	18.1	---
	Woolens and worsteds	53	9,185	8,208	89.4	---		Curtains, draperies, etc.	8	3,406	1,527	44.8	---
	Domestics	14	3,541	752	21.2	---		Other piece and yard goods	---	---	193	---	---
	Curtains, draperies, etc.	20	3,019	1,256	41.6	---		Not analyzed in detail	---	---	288	---	---
	Other piece and yard goods	18	1,982	447	22.6	---	32	Shoes and other footwear	3	356	57	16.0	.5
	Not analyzed in detail	10	2,322	2,322	100.0	---							
33	Yarns	7	780	167	21.4	.4							
	Cotton yarns	5	700	80	11.4	---							
	Woolen and worsted yarns	3	390	75	19.2	---							
	Other	---	---	12	---	---							
34	Other dry goods and textiles products	21	1,494	1,371	91.8	3.4							

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

WHOLESALE TRADE: 1939

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
BY GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)
		Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)				Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)	
	DRY GOODS (SPECIALTY LINES) TRADES—Con. South Atlantic Division—Con.							DRY GOODS (SPECIALTY LINES) TRADES—Con. Mountain Division					
33	Yarns.....	3	\$259	\$28	10.8	.2		All establishments..... 10					
	Cotton yarns.....	3	259	23	8.9	---		Sales..... \$387,000					
	Other.....	---	---	5	---	---		Commodity coverage... 96.4 percent					
34	Other dry goods and textile products.....	4	285	231	81.1	2.0		Total analyzed.....	9	\$855	\$855	---	100.0
37	Drugs and drug sundries.....	8	460	104	22.6	.9		30 Notions.....	4	197	56	28.4	6.5
	Proprietary medicines and toiletries.....	4	142	21	14.8	---		31 Piece goods.....	5	717	510	71.1	59.8
	Druggists' sundries.....	8	429	77	17.9	---		All other commodities.....	---	---	289	---	33.9
	Other.....	---	---	6	---	---							
48	House furnishings.....	4	2,533	576	22.7	5.0		Pacific Division					
	Linoleum, felt base, etc.....	4	2,533	519	20.5	---		All establishments..... 254					
	Other house furnishings.....	---	---	57	---	---		Sales..... \$27,539,000					
	All other commodities.....	---	---	280	---	2.2		Commodity coverage... 97.5 percent					
	East South Central Division							Total analyzed.....	245	26,864	26,864	---	100.0
	All establishments..... 49							27 Clothing and furnishings, men's and					
	Sales..... \$3,508,000							boys'.....	10	822	197	31.7	.7
	Commodity coverage... 95.2 percent							Furnishings (except shoes).....	10	822	172	27.7	---
	Total analyzed.....	46	3,340	3,340	---	100.0		Work clothing.....	3	157	18	11.5	---
27	Clothing and furnishings, men's and	20	1,642	380	23.1	11.4		Other.....	---	---	7	---	---
	boys'.....	3	152	88	43.4	---		28 Clothing and accessories, women's and					
	Hats and caps.....	12	1,326	248	18.7	---		children's.....	38	5,287	3,538	67.2	13.2
	Furnishings (except shoes).....	8	440	44	10.0	---		Infants' wear.....	5	795	69	8.7	---
	Work clothing.....	---	---	22	---	---		Dresses (women's and misses').....	3	121	10	8.3	---
	Not analyzed in detail.....	---	---	---	---	---		Hosiery (women's and misses').....	18	3,328	2,446	73.5	---
28	Clothing and accessories, women's and	29	2,478	1,691	68.2	50.8		Underwear, negligees, etc.....	13	1,192	717	60.2	---
	children's.....	26	1,993	1,427	71.6	---		Other.....	---	---	70	---	---
	Hosiery (women's and misses').....	8	279	56	20.1	---		Not analyzed in detail.....	---	---	226	---	---
	Underwear, negligees, etc.....	---	---	208	---	---		29 Furs and fur clothing.....	3	352	292	83.0	1.1
	Not analyzed in detail.....	---	---	---	---	---		30 Notions.....	67	5,219	3,955	75.8	14.7
30	Notions.....	14	676	444	65.7	13.3		31 Piece goods.....	147	18,256	17,115	93.8	63.7
	Piece goods.....	15	763	345	45.2	10.3		Cotton piece goods.....	59	8,588	5,710	44.2	---
	Cotton piece goods.....	9	367	127	34.8	---		Linen.....	33	3,639	903	24.8	---
	Domestic.....	5	392	93	23.7	---		Rayons.....	57	8,408	4,012	47.7	---
	Other.....	---	---	125	---	---		Silke and velvets.....	37	5,299	993	18.7	---
34	Other dry goods and textile products.....	3	93	67	72.0	2.0		Woolens and worsteds.....	49	8,557	4,542	89.3	---
	Drugs and drug sundries.....	5	100	28	28.0	.8		Domestic.....	13	3,845	990	25.7	---
	All other commodities.....	---	---	385	---	11.8		Curtains, draperies, etc.....	17	3,290	1,243	37.8	---
								Other.....	---	---	813	---	---
	West South Central Division							Not analyzed in detail.....	---	---	109	---	---
	All establishments..... 58							33 Yarns.....	7	979	151	15.4	.8
	Sales..... \$5,413,000							34 Other dry goods and textile products.....	21	2,160	984	44.6	3.8
	Commodity coverage... 98.0 percent							46 China, glassware, and crockery.....	3	555	105	18.9	.4
	Total analyzed.....	58	5,198	5,196	---	100.0		48 House furnishings.....	3	452	108	23.9	.4
27	Clothing and furnishings, men's and	11	435	73	18.8	1.4		All other commodities.....	---	---	439	---	1.8
	boys'.....	19	1,253	899	55.9	13.5							
	Clothing and accessories, women's and	17	1,143	589	51.5	---		New York City					
	children's.....	8	475	90	18.9	---		All establishments..... 2,533					
	Hosiery (women's and misses').....	---	---	20	---	---		Sales..... \$818,538,000					
	Underwear, negligees, etc.....	---	---	---	---	---		Commodity coverage... 97.8 percent					
	Other.....	---	---	---	---	---		Total analyzed.....	2,460	799,171	799,171	---	100.0
30	Notions.....	31	1,455	724	49.8	13.9		27 Clothing and furnishings, men's and					
	Piece goods.....	20	3,356	3,074	92.1	59.2		boys'.....	34	10,080	2,390	23.7	.3
	Cotton piece goods.....	14	2,904	2,112	72.7	---		Hats and caps.....	4	1,044	108	10.2	---
	Linen.....	3	264	33	12.5	---		Furnishings (except shoes).....	27	8,690	2,250	25.9	---
	Rayons.....	9	1,015	385	38.0	---		Other.....	---	---	34	---	---
	Silke and velvets.....	4	510	45	8.8	---		28 Clothing and accessories, women's and					
	Woolens and worsteds.....	5	546	318	58.2	---		children's.....	211	71,291	51,999	72.9	8.5
	Domestic.....	5	408	102	25.0	---		Infants' wear.....	6	960	129	13.4	---
	Other.....	---	---	79	---	---		Dresses (women's and misses').....	8	1,812	288	15.8	---
34	Other dry goods and textile products.....	4	394	114	28.9	2.2		Hosiery (women's and misses').....	119	47,137	32,089	68.0	---
	Drugs and drug sundries.....	7	325	64	19.7	1.2		Millinery.....	5	1,319	63	4.8	---
	All other commodities.....	---	---	448	---	8.8		Underwear, negligees, etc.....	95	19,299	18,044	83.1	---
								Suits and coats (except fur).....	3	1,030	380	38.9	---
								Other.....	---	---	2,388	---	---
								Not analyzed in detail.....	4	663	640	98.5	---

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)
		Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)				Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)	
ELECTRICAL GOODS TRADES							ELECTRICAL GOODS TRADES—Con.						
New England Division							East North Central Division						
All establishments..... 242							All establishments..... 704						
Sales..... \$49,052,000							Sales..... \$202,274,000						
Commodity coverage... 98.9 percent							Commodity coverage... 97.9 percent						
Total analyzed..... 235 \$48,502 \$48,502 --- 100.0							Total analyzed..... 684 \$198,032 \$198,032 --- 100.0						
36	Automotive supplies.....	4	1,204	322	26.7	.7	36	Automotive supplies.....	27	9,562	1,710	17.9	.9
	Automotive accessories.....	3	1,132	166	14.7	---		Batteries.....	9	4,127	118	2.9	---
	Automotive parts.....	3	891	151	16.9	---		Automotive accessories.....	8	3,592	364	10.1	---
	Other.....	---	---	5	---	---		Automotive parts.....	8	3,806	446	11.7	---
40	Paints and varnishes.....	6	983	110	11.2	.2		Tires and tubes.....	6	3,780	165	4.4	---
43	Wiring supplies and electrical construction materials.....	124	25,577	16,370	64.0	33.8	43	Not analyzed in detail.....	9	3,719	617	16.6	---
	Interior.....	100	23,497	8,352	35.5	---		Wiring supplies and electrical construction materials.....	305	100,891	61,199	60.7	30.9
	Outside.....	57	18,524	2,768	14.9	---		Interior.....	234	92,583	33,977	36.7	---
	Lighting fixtures.....	91	22,251	2,102	9.4	---		Outside.....	135	68,193	9,003	13.2	---
	Incandescent lamps.....	84	21,950	1,897	8.6	---		Lighting fixtures.....	204	85,537	7,591	8.9	---
	Not analyzed in detail.....	13	1,308	1,251	95.6	---		Incandescent lamps.....	204	86,820	6,665	7.7	---
44	Electrical apparatus and equipment.....	42	17,201	1,191	6.9	2.5	44	Not analyzed in detail.....	28	4,030	3,963	98.3	---
45	Radios, appliances, and specialties.....	182	44,574	28,645	64.3	59.1	44	Electrical apparatus and equipment.....	162	78,858	16,541	21.0	8.4
	Radioes, parts, and accessories.....	111	30,357	9,097	30.0	---	45	Radios, appliances, and specialties.....	529	176,167	101,910	57.8	51.5
	Electric household refrigerators.....	74	32,557	9,113	28.0	---		Radios, parts, and accessories.....	328	111,757	25,485	22.8	---
	Electric washing machines.....	64	26,326	1,643	6.2	---		Electric household refrigerators.....	173	109,369	40,220	36.8	---
	Other electrical appliances.....	115	35,264	7,080	20.1	---		Electric washing machines.....	162	84,381	4,685	5.6	---
	Not analyzed in detail.....	10	1,987	1,712	86.2	---		Other electrical appliances.....	329	147,875	23,824	16.1	---
50	Hardware.....	4	711	144	20.3	.3		Not analyzed in detail.....	34	9,859	7,694	78.2	---
51	Plumbing, heating, and air conditioning.....	10	4,539	143	3.2	.3	47	Furniture, wooden and metal.....	6	1,338	173	12.9	.1
58	Store fixtures and equipment.....	16	9,721	984	10.1	2.0	48	House furnishings.....	12	4,441	758	17.1	.4
	All other commodities.....	---	---	421	---	.7	49	Musical instruments and accessories.....	4	4,617	417	9.0	.2
	Service receipts.....	5	3,987	172	4.3	.4	51	Plumbing, heating, and air conditioning.....	40	43,941	3,411	7.8	1.7
Middle Atlantic Division							West North Central Division						
All establishments..... 884							All establishments..... 265						
Sales..... \$211,716,000							Sales..... \$76,060,000						
Commodity coverage... 97.5 percent							Commodity coverage... 96.5 percent						
Total analyzed..... 851 206,506 206,506 --- 100.0							Total analyzed..... 252 73,389 73,389 --- 100.0						
36	Automotive supplies.....	13	6,589	1,509	23.0	.7	36	Automotive supplies.....	11	3,503	920	26.3	1.3
	Batteries.....	5	3,135	74	2.4	---		Batteries.....	7	2,621	39	1.5	---
	Automotive accessories.....	10	4,134	441	10.7	---		Automotive accessories.....	7	3,225	466	14.4	---
	Automotive parts.....	4	1,955	302	15.4	---		Automotive parts.....	4	2,238	371	16.6	---
	Tires and tubes.....	3	1,919	122	6.4	---		Other.....	---	---	44	---	---
	Not analyzed in detail.....	---	---	570	---	---		Wiring supplies and electrical construction materials.....	110	45,281	27,132	59.9	37.0
43	Wiring supplies and electrical construction materials.....	497	114,903	72,251	62.9	35.0	43	Interior.....	84	41,705	12,531	30.0	---
	Interior.....	323	89,484	31,903	35.7	---		Outside.....	64	38,028	6,853	18.0	---
	Outside.....	163	63,925	6,851	10.7	---		Lighting fixtures.....	78	40,739	2,852	7.0	---
	Lighting fixtures.....	334	87,591	13,695	15.6	---		Incandescent lamps.....	73	38,733	2,767	7.1	---
	Incandescent lamps.....	296	85,130	12,155	14.3	---		Not analyzed in detail.....	8	2,987	2,129	71.3	---
	Not analyzed in detail.....	55	8,946	7,667	85.7	---	44	Electrical apparatus and equipment.....	72	35,016	4,811	13.7	6.6
44	Electrical apparatus and equipment.....	161	66,757	13,274	19.9	6.4	45	Radios, appliances, and specialties.....	199	66,736	37,153	55.7	50.6
45	Radios, appliances, and specialties.....	526	174,895	107,670	61.6	52.1		Radios, parts, and accessories.....	146	52,263	11,362	21.8	---
	Radioes, parts, and accessories.....	300	130,632	34,962	26.8	---		Electric household refrigerators.....	86	51,654	15,370	29.8	---
	Electric household refrigerator.....	176	115,493	38,855	33.6	---		Electric washing machines.....	73	42,650	1,827	4.3	---
	Electric washing machines.....	153	105,932	5,904	5.6	---		Other electrical appliances.....	122	59,053	8,242	14.0	---
	Other electrical appliances.....	358	145,781	23,481	16.1	---		Not analyzed in detail.....	5	1,364	332	24.3	---
	Not analyzed in detail.....	32	7,329	4,468	61.0	---	51	Plumbing, heating, and air conditioning.....	26	12,672	1,099	8.7	1.5
48	House furnishings.....	11	4,514	595	13.2	.3		Air-conditioning equipment.....	13	8,399	214	2.5	---
49	Musical instruments and accessories.....	5	8,138	599	7.4	.3		Gas appliances and supplies.....	4	1,105	47	4.3	---
50	Hardware.....	11	6,121	273	4.5	.1		Oil burners.....	8	2,937	85	2.9	---
51	Plumbing, heating, and air conditioning.....	32	30,091	2,525	8.4	1.2		Oil burner-furnace combinations.....	6	5,801	60	1.0	---
57	Industrial machinery.....	12	8,705	600	6.9	.3		Stoves, ranges, furnaces (except gas and electric).....	10	4,345	354	8.1	---
58	Office and store equipment and supplies.....	24	30,070	3,031	10.1	1.5		Other.....	---	---	339	---	---
	Store fixtures and equipment.....	20	24,822	2,401	9.7	---							
	Other.....	---	---	203	---	---							
	Not analyzed in detail.....	---	---	427	---	---							
88	Cameras and supplies.....	13	5,778	377	6.5	.2							
91	Jewelry, silversware, etc.....	5	1,823	441	27.2	.2							
98	Second-hand merchandise.....	13	8,196	268	3.3	.1							
	All other commodities.....	---	---	2,088	---	1.1							
	Service receipts.....	25	14,877	1,005	6.8	.5							

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS
 TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
 BY GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
ELECTRICAL GOODS TRADES—Con.							ELECTRICAL GOODS TRADES—Con.						
West North Central Division—Con.							East South Central Division—Con.						
56	Industrial equipment and supplies.....	5	\$2,341	\$210	9.0	.3	51	Plumbing, heating, and air conditioning—	6	\$2,498	\$113	4.5	.5
58	Office and store equipment and supplies.....	14	15,193	1,102	8.4	1.5	58	Office and store equipment and supplies.....	12	7,491	471	6.3	1.9
	Store fixtures and equipment.....	12	11,753	870	7.4	---		Store fixtures and equipment.....	11	5,505	359	6.2	---
	Other.....	---	---	252	---	---		Other.....	---	---	132	---	---
	All other commodities.....	---	---	598	---	.7		All other commodities.....	---	---	428	---	1.7
	Service receipts.....	21	8,373	374	4.5	.5		Service receipts.....	7	1,832	86	4.7	.5
South Atlantic Division							West South Central Division						
All establishments..... 292							All establishments..... 182						
Sales..... \$31,128,000							Sales..... \$47,495,000						
Commodity coverage... 97.1 percent							Commodity coverage... 98.1 percent						
Total analyzed.....		279	78,761	78,761	---	100.0	Total analyzed.....		178	46,596	46,596	---	100.0
38	Automotive supplies.....	8	5,511	1,218	22.9	1.5	36	Automotive supplies.....	7	3,018	631	20.9	1.4
	Batteries.....	4	4,117	60	1.5	---		Batteries.....	3	1,215	15	1.1	---
	Automotive accessories.....	5	4,565	571	13.1	---		Automotive accessories.....	6	2,982	549	18.3	---
	Automotive parts.....	3	3,117	455	14.6	---		Automotive parts.....	3	1,831	69	3.9	---
	Other.....	---	---	69	---	---		Other.....	---	---	---	---	---
	Not analyzed in detail.....	3	948	63	8.6	---	43	Wiring supplies and electrical construction materials.....	77	29,870	17,843	59.7	38.3
43	Wiring supplies and electrical construction materials.....	151	49,804	30,826	61.9	39.1		Interior.....	89	27,752	8,428	30.4	---
	Interior.....	125	46,079	14,849	32.2	---		Outside.....	54	24,631	5,315	21.6	---
	Outside.....	90	40,454	7,423	18.4	---		Lighting fixtures.....	64	27,484	2,348	8.5	---
	Lighting fixtures.....	116	45,421	3,154	6.9	---		Incandescent lamps.....	57	25,821	1,516	5.9	---
	Incandescent lamps.....	112	45,264	2,790	8.2	---		Not analyzed in detail.....	---	---	238	---	---
	Not analyzed in detail.....	15	3,012	2,630	87.3	---	44	Electrical apparatus and equipment.....	49	22,203	2,286	10.3	4.9
44	Electrical apparatus and equipment.....	60	39,560	4,803	12.2	6.1	45	Radios, appliances, and specialties.....	145	41,158	22,879	55.6	49.1
	Radios, appliances, and specialties.....	228	73,035	37,839	51.8	49.0		Radios, parts, and accessories.....	110	32,517	8,100	25.1	---
	Radios, parts, and accessories.....	163	55,265	11,966	21.7	---		Electric household refrigerators.....	40	32,062	9,677	30.2	---
	Electric household refrigerators.....	96	50,823	14,211	28.0	---		Electric washing machines.....	49	24,065	1,371	5.7	---
	Electric washing machines.....	92	48,201	1,443	3.1	---		Other electrical appliances.....	86	34,704	3,611	10.4	---
	Other electrical appliances.....	152	66,597	9,434	14.2	---		Not analyzed in detail.....	---	---	120	---	---
	Not analyzed in detail.....	5	785	785	100.0	---	48	House furnishings.....	4	1,205	139	11.5	.3
48	House furnishings.....	8	2,518	314	12.5	.4	51	Plumbing, heating, and air conditioning.....	22	8,042	688	8.6	1.5
	Carpets and rugs.....	3	364	39	10.7	---	56	Industrial equipment and supplies.....	4	762	173	22.7	.4
	Linoleum, felt base, etc.....	5	2,154	275	12.3	---	58	Office and store equipment and supplies.....	22	14,413	1,250	8.5	2.6
	Musical instruments and accessories.....	5	2,592	283	10.1	.3		Store fixtures and equipment.....	22	14,413	1,148	8.0	---
51	Plumbing, heating, and air conditioning.....	18	8,595	868	10.1	1.1		Other.....	---	---	84	---	---
	Air-conditioning equipment.....	4	4,073	80	2.0	---		All other commodities.....	---	---	727	---	1.5
	Gas appliances and supplies.....	5	2,292	490	21.4	---	Mountain Division						
	Oil burners.....	3	542	101	18.6	---	All establishments..... 65						
	Other.....	---	---	197	---	---	Sales..... \$16,299,000						
	Industrial machinery.....	5	2,581	447	17.3	.6	Commodity coverage... 94.0 percent						
58	Office and store equipment and supplies.....	13	11,541	1,367	12.0	1.8	Total analyzed.....		59	15,319	15,319	---	100.0
	Garage and filling station equipment.....	3	960	131	13.6	---	40	Paints and varnishes.....	3	870	25	2.9	.2
	Store fixtures and equipment.....	11	11,160	1,258	11.2	---	43	Wiring supplies and electrical construction materials.....	31	9,071	5,101	56.2	33.3
	All other commodities.....	---	---	620	---	.9		Interior.....	27	8,746	2,689	30.8	---
	Service receipts.....	11	5,942	176	3.0	.2		Outside.....	18	8,169	1,096	13.4	---
East South Central Division							West South Central Division						
All establishments..... 94							All establishments..... 182						
Sales..... \$25,786,000							Sales..... \$47,495,000						
Commodity coverage... 97.2 percent							Commodity coverage... 98.1 percent						
Total analyzed.....		92	25,085	25,085	---	100.0	Total analyzed.....		178	46,596	46,596	---	100.0
38	Automotive supplies.....	3	858	268	31.3	1.1	36	Automotive supplies.....	7	3,018	631	20.9	1.4
43	Wiring supplies and electrical construction materials.....	47	15,437	7,831	50.7	31.2		Batteries.....	3	1,215	15	1.1	---
	Interior.....	42	14,583	4,109	28.2	---		Automotive accessories.....	6	2,982	549	18.3	---
	Outside.....	35	14,054	2,210	15.7	---		Automotive parts.....	3	1,831	69	3.9	---
	Lighting fixtures.....	38	14,219	783	5.4	---	43	Wiring supplies and electrical construction materials.....	77	29,870	17,843	59.7	38.3
	Incandescent lamps.....	40	14,915	749	5.0	---		Interior.....	89	27,752	8,428	30.4	---
44	Electrical apparatus and equipment.....	29	12,887	2,180	16.9	8.7		Outside.....	54	24,631	5,315	21.6	---
45	Radios, appliances, and specialties.....	75	23,773	13,458	56.6	53.7		Lighting fixtures.....	64	27,484	2,348	8.5	---
	Radios, parts, and accessories.....	57	18,930	3,375	17.8	---		Incandescent lamps.....	57	25,821	1,516	5.9	---
	Electric household refrigerators.....	40	19,800	8,576	33.2	---		Not analyzed in detail.....	---	---	238	---	---
	Electric washing machines.....	35	18,963	641	3.8	---	44	Electrical apparatus and equipment.....	49	22,203	2,286	10.3	4.9
	Other electrical appliances.....	49	17,889	2,759	15.4	---	45	Radios, appliances, and specialties.....	145	41,158	22,879	55.6	49.1
	Not analyzed in detail.....	---	---	107	---	---		Radios, parts, and accessories.....	110	32,517	8,100	25.1	---
48	House furnishings (linoleum, felt base, etc.).....	3	1,598	230	14.4	.9		Electric household refrigerators.....	40	32,062	9,677	30.2	---
								Electric washing machines.....	49	24,065	1,371	5.7	---
								Other electrical appliances.....	86	34,704	3,611	10.4	---
								Not analyzed in detail.....	---	---	120	---	---
								House furnishings.....	4	1,205	139	11.5	.3
								Plumbing, heating, and air conditioning.....	22	8,042	688	8.6	1.5
								Industrial equipment and supplies.....	4	762	173	22.7	.4
								Office and store equipment and supplies.....	22	14,413	1,250	8.5	2.6
								Store fixtures and equipment.....	22	14,413	1,148	8.0	---
								Other.....	---	---	84	---	---
								All other commodities.....	---	---	727	---	1.5

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

WHOLESALE TRADE: 1939

SERVICE AND LIMITED-FUNCTION WHOLESALE
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
ELECTRICAL GOODS TRADES—Con.							ELECTRICAL GOODS TRADES—Con.						
Pacific Division							Chicago—Con.						
All establishments..... 344							36 Automotiv supplies..... 5						
Sales..... \$78,214,000							45 Wiring supplies and electrical construc- tion materiale..... 59						
Commodity coverage... 98.7 percent							Interior..... 39						
Total analyzed..... 336							Outside..... 14						
							Lighting fixtures..... 31						
							Incandescent lamps..... 33						
							Not analyzed in detail..... 9						
							44 Electrical apparatus and equipment..... 24						
							45 Radios, appliances, and specialties..... 100						
							Radio, parts, and accessories..... 57						
							Electric household refrigerators..... 19						
							Electric washing machines..... 19						
							Other electrical appliances..... 59						
							Not analyzed in detail..... 10						
							51 Plumbing, heating, and air conditioning..... 9						
							52 Sporting goods..... 5						
							58 Office and store equipment and supplies: Store fixtures and equipment..... 3						
							88 Cameras and supplies..... 3						
							91 Jewelry, silverware, etc..... 3						
							98 Second-hand merchandise..... 8						
							All other commodities..... ---						
							Service receipts..... 5						
							Philadelphia						
							All establishments..... 83						
							Sales..... \$30,865,000						
							Commodity coverage... 98.4 percent						
							Total analyzed..... 79						
							New York City						
							All establishments..... 380						
							Sales..... \$90,169,000						
							Commodity coverage... 98.2 percent						
							Total analyzed..... 360						
							43 Wiring supplies and electrical construc- tion materials..... 195						
							Interior..... 108						
							Outside..... 42						
							Lighting fixtures..... 115						
							Incandescent lamps..... 86						
							Not analyzed in detail..... 15						
							44 Electrical apparatus and equipment..... 54						
							45 Radios, appliances, and specialties..... 177						
							Radio, parts, and accessories..... 77						
							Electric household refrigerators..... 32						
							Electric washing machines..... 19						
							Other electrical appliances..... 112						
							Not analyzed in detail..... ---						
							48 House furnishings..... 8						
							50 Hardware..... 6						
							51 Plumbing, heating, and air conditioning..... 5						
							58 Office and store equipment and supplies: Store fixtures and equipment..... 4						
							Other..... 4						
							88 Cameras and supplies..... 5						
							91 Jewelry, silverware, etc..... 5						
							98 Second-hand merchandise..... 9						
							All other commodities..... ---						
							Service receipts..... 10						
							Chicago						
							All establishments..... 147						
							Sales..... \$83,195,000						
							Commodity coverage... 98.2 percent						
							Total analyzed..... 145						
							43 Wiring supplies and electrical construc- tion materials..... 24						
							Interior..... 15						
							Outside..... 8						
							Lighting fixtures..... 15						
							Incandescent lamps..... 18						
							Not analyzed in detail..... 4						
							44 Electrical apparatus and equipment..... 4						
							45 Radios, appliances, and specialties..... 41						
							Radio, parts, and accessories..... 21						
							Electric household refrigerator..... 13						
							Electric washing machines..... 8						
							Other electrical appliances..... 27						
							Not analyzed in detail..... 3						
							All other commodities..... ---						
							Service receipts..... ---						
							Boston						
							All establishments..... 54						
							Sales..... \$19,547,000						
							Commodity coverage... 98.9 percent						
							Total analyzed..... 51						
							43 Wiring supplies and electrical construc- tion materials..... 24						
							Interior..... 15						
							Outside..... 8						
							Lighting fixtures..... 15						
							Incandescent lamps..... 18						
							Not analyzed in detail..... 4						
							44 Electrical apparatus and equipment..... 4						
							45 Radios, appliances, and specialties..... 41						
							Radio, parts, and accessories..... 21						
							Electric household refrigerator..... 13						
							Electric washing machines..... 8						
							Other electrical appliances..... 27						
							Not analyzed in detail..... 3						
							All other commodities..... ---						
							Service receipts..... ---						

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS
 TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
 BY GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
	ELECTRICAL GOODS TRADES—Con.							FARM PRODUCTS—RAW MATERIALS TRADES—Con.					
	San Francisco							Middle Atlantic Division—Con.					
	All establishments..... 60							21 Livestock..... 38	\$2,114	\$1,948	92.1	.6	
	Sales..... \$17,890,000							Cattle (including calves)..... 81	1,502	1,257	83.7	---	
	Commodity coverage... 96.5 percent							Hogs..... 8	205	37	18.0	---	
	Total analyzed..... 57	\$17,269	\$17,269	---	100.0			Horse and mules..... 12	650	374	57.2	---	
								Other.....	---	48	---	---	
								Not analyzed in detail.....	---	---	---	---	
43	Wiring supplies and electrical construction materials..... 30	12,248	6,481	52.9	57.5			24 Leaf tobacco..... 65	13,186	13,155	99.8	4.0	
	Interior..... 19	8,004	2,323	29.0	---			25 Wool, raw..... 34	21,854	17,611	80.6	5.4	
	Outside..... 8	7,614	1,761	23.1	---			26 Other farm products—raw materials..... 95	129,566	113,509	87.6	34.7	
	Lighting fixtures..... 17	7,912	700	8.8	---			29 Furs and fur clothing..... 41	16,471	5,262	31.9	1.6	
	Incandescent lamps..... 17	9,928	1,063	10.7	---			31 Piece goods..... 4	7,461	1,590	16.6	.4	
	Not analyzed in detail.....	---	634	---	---			All other commodities.....	---	8,765	---	2.8	
44	Electrical apparatus and equipment..... 14	7,172	620	8.6	3.6			Service receipts..... 5	4,824	343	7.1	.1	
45	Radios, appliances, and specialties..... 34	15,041	8,485	56.4	49.1								
	Radios, parts, and accessories..... 26	13,677	3,772	27.6	---								
	Electric household refrigerators..... 11	11,643	1,958	16.8	---								
	Electric washing machines..... 9	11,075	577	5.2	---								
	Other electrical appliances..... 24	13,671	2,178	15.9	---								
57	Industrial machinery..... 3	1,385	209	15.1	1.2								
	All other commodities.....	---	1,474	---	8.6								
	FARM PRODUCTS—RAW MATERIALS TRADES							East North Central Division					
	New England Division							All establishments..... 261					
	All establishments..... 155							Sales..... \$153,842,000					
	Sales..... \$170,032,000							Commodity coverage... 76.4 percent					
	Commodity coverage... 95.9 percent							Total analyzed..... 237	117,583	117,583	---	100.0	
	Total analyzed..... 147	163,121	163,121	---	100.0								
17	Cotton, raw..... 6	9,961	9,961	100.0	6.1			08 Flour..... 10	1,865	233	12.5	.2	
19	Grain..... 7	884	640	72.4	.4			11 Groceries (miscellaneous)..... 5	663	113	17.0	.1	
	Corn..... 4	681	258	37.9	---			18 Feed..... 38	8,304	1,537	16.7	1.2	
	Wheat..... 3	445	62	13.9	---			Hay, straw, and alfalfa..... 11	1,566	186	11.9	---	
	Other (except rice)..... 4	611	196	32.1	---			Mixed and other feeds..... 33	7,771	1,201	15.5	---	
	Not analyzed in detail.....	---	124	---	---			19 Grain..... 66	60,172	55,692	92.6	47.4	
20	Hides, skins, and raw furs..... 21	4,123	2,478	60.1	1.5			Corn..... 59	58,125	24,890	42.8	---	
	Hides and skins..... 15	3,890	2,198	56.5	---			Wheat..... 52	57,829	18,615	32.2	---	
	Raw furs..... 8	436	280	64.2	---			Other (except rice)..... 49	59,113	12,217	20.7	---	
21	Livestock..... 11	792	719	90.8	.4			20 Hides, skins, and raw furs..... 98	41,047	33,563	81.9	32.8	
	Cattle (including calves)..... 9	557	397	71.3	---			Hides and skins..... 63	36,109	33,198	91.9	---	
	Other.....	---	86	---	---			Raw furs..... 55	9,602	4,846	50.5	---	
	Not analyzed in detail.....	---	236	---	---			Not analyzed in detail..... 10	624	519	85.2	---	
24	Leaf tobacco..... 16	3,541	3,537	99.9	2.2			21 Livestock..... 21	1,463	1,400	95.7	1.2	
25	Wool, raw..... 84	143,420	141,104	98.4	86.5			Cattle (including calves)..... 17	1,271	1,120	88.1	---	
26	Other farm products—raw materials..... 10	5,935	2,510	42.3	1.5			Hogs..... 6	275	102	37.1	---	
	All other commodities.....	---	2,172	---	1.4			Horses and mules..... 4	77	50	64.9	---	
								Sheep and lambs..... 3	242	31	12.8	---	
								Not analyzed in detail.....	---	97	---	---	
								22 Seeds..... 15	2,478	137	5.5	.1	
								24 Leaf tobacco..... 24	3,063	3,053	99.7	2.6	
								25 Wool, raw..... 36	12,193	8,098	66.4	6.9	
								26 Other farm products—raw materials..... 40	30,788	6,469	21.0	5.5	
								64 Iron and steel scrap..... 12	651	87	13.4	.1	
								73 Coal and coke..... 17	2,174	147	6.8	.1	
								92 Junk and scrap (except iron)..... 14	1,117	185	16.6	.2	
								All other commodities.....	---	1,554	---	1.2	
								Service receipts..... 8	10,259	485	4.7	.4	
								West North Central Division					
								All establishments..... 247					
								Sales..... \$289,430,000					
								Commodity coverage... 92.5 percent					
								Total analyzed..... 227	267,755	267,755	---	100.0	
11	Groceries (miscellaneous)..... 9	8,006	1,856	23.2	.6			17 Cotton, raw..... 5	3,522	3,035	86.2	1.1	
17	Cotton, raw..... 8	2,304	2,304	100.0	.7			18 Feed..... 24	17,238	1,899	11.0	.7	
18	Feed..... 24	9,006	1,122	12.5	.3			Hay, straw, and alfalfa..... 9	15,305	551	3.6	---	
19	Grain..... 49	71,129	68,163	95.8	20.9			Mixed and other feeds..... 21	6,356	646	10.2	---	
	Corn..... 27	55,529	15,589	28.1	---			Not analyzed in detail.....	---	702	---	---	
	Wheat..... 37	55,961	29,828	53.3	---			19 Grain..... 116	240,928	236,161	98.0	88.2	
	Other (except rice)..... 29	56,402	11,453	20.3	---			Corn..... 85	211,609	52,235	24.7	---	
	Not analyzed in detail..... 5	12,057	11,293	93.7	---			Wheat..... 101	235,868	142,305	60.3	---	
20	Hides, skins, and raw furs..... 352	103,346	91,266	88.3	27.9			Other (except rice)..... 76	205,832	38,855	18.9	---	
	Hides and skins..... 96	38,211	29,362	76.8	---			Not analyzed in detail..... 5	4,496	2,766	61.5	---	
	Raw furs..... 252	74,210	57,893	78.0	---			20 Hides, skins, and raw furs..... 87	17,190	9,999	58.2	3.7	
	Not analyzed in detail..... 30	4,563	4,011	87.9	---			Hides and skins..... 60	13,453	5,355	39.8	---	
								Raw furs..... 65	12,787	4,301	33.6	---	
								Not analyzed in detail..... 7	1,668	343	20.6	---	

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.
 Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

WHOLESALE TRADE: 1939

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SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
 BY GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
FARM PRODUCTS—RAW MATERIALS TRADES—Con.							FARM PRODUCTS—RAW MATERIALS TRADES—Con.						
West North Central Division—Con.							East South Central Division—Con.						
21	Livestock	10	\$2,181	\$1,653	75.8	.6	22	Seeds	7	\$1,588	\$281	17.7	.3
	Cattle (including calves)	8	2,085	1,478	71.0		24	Leaf tobacco	32	21,498	20,258	94.2	19.5
	Hogs	5	760	148	19.5		25	Wool, raw	14	6,779	1,917	28.3	1.8
	Not analyzed in detail			27			26	Other farm products—raw materials	10	3,448	468	13.8	.5
22	Seeds	9	1,242	322	25.9	.1	73	Coal and coke	4	815	53	6.5	.1
24	Leaf tobacco	3	158	158	100.0	.1	90	Fertilizer and fertilizer materials	6	998	114	11.4	.1
25	Wool, raw	56	14,678	6,293	42.9	2.4		All other commodities			1,261		1.2
28	Other farm products—raw materials	33	17,103	6,013	35.2	2.2		Service receipts	8	10,360	838	8.1	.8
	All other commodities			1,514		.6	West South Central Division						
	Service receipts	11	11,730	708	6.0	.3	All establishments..... 215						
							Sales..... \$283,192,000						
							Commodity coverage... 76.0 percent						
							Total analyzed..... 198 215,255 215,255 100.0						
	South Atlantic Division						11	Groceries (miscellaneous)	7	5,658	550	9.7	.3
	All establishments..... 201						17	Cotton, raw	89	164,059	160,442	97.8	74.5
	Sales..... \$121,944,000						18	Feed	31	4,960	1,129	22.8	.5
	Commodity coverage... 87.1 percent						19	Grain	57	44,646	38,921	87.2	18.1
	Total analyzed..... 179 108,167 106,187 100.0							Corn	37	29,976	5,616	18.7	
11	Groceries (except as listed)	9	7,262	818	11.3	.8		Wheat	38	42,099	30,132	71.6	
	Nuts (all kinds)	8	1,879	590	31.4			Other (except rice)	39	34,279	2,877	8.4	
	Other			228				Not analyzed in detail	3	337	296	87.8	
17	Cotton, raw	51	40,068	38,931	97.2	36.7	20	Hides, skins, and raw furs	31	6,340	5,710	90.1	2.7
18	Feed	18	2,454	396	16.1	.4		Hides and skins	19	2,683	1,560	58.1	
	Hay, straw, and alfalfa	5	869	30	3.5			Raw furs	27	6,076	4,150	68.3	
	Mixed and other feeds	13	1,717	357	20.9		21	Livestock	14	1,913	1,319	68.9	.6
	Not analyzed in detail			9				Cattle (including calves)	7	757	126	18.6	
19	Grain	26	3,084	1,635	53.0	1.5		Hogs	6	1,033	548	53.0	
	Corn	21	2,604	446	17.1			Horses and mules	8	892	636	71.3	
	Wheat	16	2,137	889	43.6			Other			9		
	Other (except rice)	7	1,127	163	14.5		22	Seeds	11	6,523	446	6.8	.2
	Not analyzed in detail	3	173	137	79.2		25	Wool, raw	15	5,866	3,394	57.9	1.6
20	Hides, skins, and raw furs	29	5,314	3,963	74.6	3.7	28	Other farm products—raw materials	12	5,583	1,925	34.8	.9
	Hides and skins	24	4,332	2,662	61.4			All other commodities			1,419		.6
	Raw furs	19	3,103	815	28.3								
	Not analyzed in detail			486			Mountain Division						
21	Livestock	18	5,842	5,680	97.2	5.4		All establishments..... 72					
	Cattle (including calves)	8	801	302	37.7			Sales..... \$23,577,000					
	Hogs	8	630	191	30.3			Commodity coverage... 97.9 percent					
	Horses and mules	8	5,194	5,170	99.5			Total analyzed..... 68 23,076 23,076 100.0					
	Other			17			17	Cotton, raw	5	7,673	7,673	100.0	33.3
22	Seeds	8	1,070	70	6.5	.1	18	Feed	13	3,543	518	14.6	2.2
24	Leaf tobacco	33	39,777	37,168	93.4	35.0		Hay, straw, and alfalfa	5	1,659	90	5.4	
25	Wool, raw	9	2,850	2,186	76.0	2.0		Mixed and other feeds	10	3,200	428	13.4	
28	Other farm products—raw materials	38	15,351	6,746	43.9	8.4	19	Grain	20	6,545	3,213	49.1	13.9
90	Fertilizer and fertilizer materials	12	1,514	280	17.2	.2		Corn	7	3,492	191	5.5	
	All other commodities			5,689		5.3		Wheat	13	4,734	1,823	34.3	
	Service receipts	12	20,190	2,647	13.1	2.5		Other (except rice)	13	3,921	952	24.3	
								Not analyzed in detail			447		
							20	Hides, skins, and raw furs	38	6,832	5,161	75.5	22.4
								Hides and skins	29	8,124	3,879	63.3	
								Raw furs	25	5,428	991	18.3	
								Not analyzed in detail	3	291	291	100.0	
								Livestock	4	251	116	46.2	.5
								Cattle (including calves)	4	251	106	42.2	
								Other			10		
								Seeds	7	2,254	111	4.9	.5
								Wool, raw	28	6,274	1,567	25.0	6.8
								Other farm products—raw materials	11	4,688	2,833	60.7	12.3
								64 Iron and steel products (scrap iron and steel)	6	550	82	14.9	.4
								Junk and scrap (except iron)	9	843	113	13.4	.5
								All other commodities			1,689		7.2

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS
 TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
 BY GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

(Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample)

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
FARM PRODUCTS—RAW MATERIALS TRADES—Con. Pacific Division All establishments..... 152 Sales..... \$87,284,000 Commodity coverage... 91.5 percent Total analyzed..... 140 \$79,848 \$79,848 --- 100.0							FARM PRODUCTS—RAW MATERIALS TRADES—Con. Chicago—Con. 20 Hides, skins, and raw furs..... 9 \$25,738 \$25,412 98.7 44.2 Hides and skins..... 4 22,585 22,265 98.6 --- Raw furs..... 3 2,993 2,987 99.8 --- Not analyzed in detail..... --- --- 160 --- 24 Leaf tobacco..... 7 384 384 100.0 .7 25 Wool, raw..... 5 7,586 5,795 76.4 10.1 26 Other farm products—raw materials..... 10 22,390 875 3.9 1.5 56 Industrial equipment and supplies..... 3 600 90 15.0 .2 All other commodities..... --- --- 791 --- 1.3						
Philadelphia All establishments..... 37 Sales..... \$38,182,000 Commodity coverage... 68.0 percent Total analyzed..... 33 25,974 25,974 --- 100.0							Philadelphia 17 Cotton, raw..... 3 198 198 100.0 .8 25 Wool, raw..... 18 15,789 15,460 97.9 59.5 26 Other farm products—raw materials..... 10 2,107 1,933 91.7 7.4 All other commodities..... --- --- 8,383 --- 32.3						
Boston All establishments..... 102 Sales..... \$153,893,000 Commodity coverage... 96.1 percent Total analyzed..... 100 147,815 147,815 --- 100.0							Boston 17 Cotton, raw..... 5 9,932 9,932 100.0 6.7 20 Hides, skins, and raw furs..... 9 3,276 2,076 63.4 1.4 24 Leaf tobacco..... 3 186 186 100.0 .1 25 Wool, raw..... 80 135,086 132,514 98.1 89.6 26 Other farm products—raw materials..... 7 4,647 1,321 28.4 .9 All other commodities..... --- --- 1,766 --- 1.3						
New York City All establishments..... 488 Sales..... \$312,985,000 Commodity coverage... 87.9 percent Total analyzed..... 448 275,194 275,194 --- 100.0							San Francisco All establishments..... 34 Sales..... \$24,051,000 Commodity coverage... 89.7 percent Total analyzed..... 33 21,574 21,574 --- 100.0						
11 Groceries (except as listed)..... 8 7,992 1,855 23.2 .7 Extracts and spices..... 4 7,407 1,763 23.8 --- Other..... --- --- 92 --- 17 Cotton, raw..... 5 2,106 2,106 100.0 .8 19 Grain..... 18 49,296 48,966 99.3 17.8 Corn..... 9 38,796 8,084 20.8 --- Wheat..... 12 38,197 25,069 65.6 --- Other (except rice)..... 14 39,755 7,662 19.3 --- Not analyzed in detail..... --- --- 8,151 --- 20 Hides, skins, and raw furs..... 308 100,052 88,336 88.3 32.1 Hides and skins..... 69 35,533 27,090 76.2 --- Raw furs..... 226 73,136 57,587 78.7 --- Not analyzed in detail..... 26 4,138 3,659 88.4 --- 21 Livestock..... 3 392 390 99.5 .1 24 Leaf tobacco..... 42 10,899 10,874 99.8 4.0 25 Wool, raw..... 8 3,839 364 9.5 .1 26 Other farm products—raw materials..... 63 124,792 110,015 88.2 40.0 29 Furs and fur clothing..... 40 16,466 5,258 31.9 1.9 31 Piece goods..... 4 7,481 1,390 18.6 .5 All other commodities..... --- --- 5,640 --- 2.0							San Francisco 19 Grain..... 8 9,465 8,509 89.9 39.4 Corn..... 5 7,577 310 4.1 --- Wheat..... 6 8,280 2,038 24.6 --- Other (except rice)..... 8 9,465 6,161 65.1 --- 20 Hides, skins, and raw furs..... 8 5,827 5,748 98.6 26.6 Hides and skins..... 5 5,705 5,626 98.6 --- Not analyzed in detail..... --- --- 122 --- 22 Seeds..... 3 1,059 127 12.0 .6 24 Leaf tobacco..... 3 36 36 100.0 .2 26 Other farm products—raw materials..... 15 5,995 4,894 73.3 20.4 All other commodities..... --- --- 2,760 --- 12.8						
Chicago All establishments..... 41 Sales..... \$83,189,000 Commodity coverage... 69.1 percent Total analyzed..... 38 57,478 57,478 --- 100.0							FARM PRODUCTS—CONSUMER GOODS TRADES New England Division All establishments..... 709 Sales..... \$144,354,000 Commodity coverage... 98.5 percent Total analyzed..... 695 142,189 142,189 --- 100.0						
19 Grain..... 7 24,145 24,131 99.9 42.0 Corn..... 6 24,115 12,579 52.2 --- Wheat..... 5 24,101 6,893 28.6 --- Other (except rice)..... 5 24,100 4,628 19.2 --- Not analyzed in detail..... --- --- 31 ---							01 Beer and other malt liquors..... 14 5,382 1,866 34.7 1.3 02 Butter and cheese..... 70 32,140 7,233 22.5 5.1 03 Canned foods..... 17 6,528 587 9.0 .4 05 Confectionery and ice cream..... 26 12,817 1,323 10.3 .9						

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.
 Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

WHOLESALE TRADE: 1939

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
FARM PRODUCTS—CONSUMER GOODS TRADES—Con. New England Division—Con.							FARM PRODUCTS—CONSUMER GOODS TRADES—Con. East North Central Division						
06	Dairy and poultry products (except butter and cheese).....	198	\$51,472	\$59,707	77.1	27.9	All establishments..... 2,497 Sales..... \$505,983,000 Commodity coverage... 97.6 percent						
	Eggs.....	75	23,806	7,246	30.4	---	Total analyzed..... 2,451 \$494,037 \$494,037 --- 100.0						
	Milk and cream, fluid.....	97	25,400	21,127	83.2	---							
	Poultry.....	56	14,676	9,461	64.5	---							
	Other.....	32	17,844	1,873	10.5	---							
08	Flour.....	3	2,786	153	5.5	.1							
09	Fruits and vegetables, fresh.....	492	94,676	88,432	93.4	62.2							
	Fresh fruits.....	368	67,591	40,692	60.2	---							
	Fresh vegetables.....	350	61,614	30,856	50.0	---							
	Not analyzed in detail.....	47	18,275	16,904	92.5	---							
10	Fruits and vegetables, frozen.....	5	4,323	103	2.4	.1							
11	Groceries (miscellaneous).....	32	12,670	1,303	10.3	.9							
12	Meats and meat products.....	8	3,499	243	6.9	.2							
13	Soft drinks.....	15	5,875	297	5.1	.2							
14	Sugar.....	7	2,715	164	6.0	.1							
89	Tobacco products.....	5	2,909	166	6.4	.1							
90	Fertilizer and fertilizer materials.....	5	394	76	19.3	.1							
	All other commodities.....	---	---	516	---	.4							
Middle Atlantic Division All establishments..... 2,955 Sales..... \$745,667,000 Commodity coverage... 98.7 percent													
	Total analyzed.....	2,917	735,661	735,661	---	100.0							
01	Beer and other malt liquors.....	9	4,517	627	13.9	.1							
02	Butter and cheese.....	542	226,740	116,576	51.4	15.8							
03	Canned foods.....	74	44,606	5,490	12.3	.7							
	Canned fruits.....	13	3,905	284	7.3	---							
	Canned vegetable.....	21	5,167	446	8.6	---							
	Canned fish and sea foods.....	13	5,039	127	2.5	---							
	Canned meats.....	37	26,604	922	3.5	---							
	Canned milk.....	22	22,823	2,946	12.9	---							
	Other canned foods.....	16	13,563	349	2.6	---							
	Not analyzed in detail.....	7	3,605	416	11.5	---							
05	Confectionery and ice cream.....	53	11,421	2,703	23.7	.4							
	Candy.....	7	1,942	17	.9	---							
	Ice cream and ices.....	46	9,403	2,647	28.2	---							
	Other confectionery.....	4	1,648	59	2.4	---							
06	Dairy and poultry products (except butter and cheese).....	1,126	372,492	274,974	73.8	37.4							
	Eggs.....	598	175,460	66,272	37.8	---							
	Milk and cream, fluid.....	596	163,252	133,748	81.9	---							
	Poultry.....	247	88,925	62,458	71.9	---							
	Other.....	103	69,371	7,634	11.0	---							
	Not analyzed in detail.....	24	5,660	4,862	85.9	---							
07	Fish and sea foods (except canned).....	43	15,182	708	4.7	.1							
09	Fruits and vegetables, fresh.....	1,694	329,851	323,173	98.0	43.9							
	Fresh fruits.....	1,273	219,552	127,015	58.1	---							
	Fresh vegetables.....	1,163	203,698	122,928	60.3	---							
	Not analyzed in detail.....	165	73,230	73,230	100.0	---							
10	Fruits and vegetables, frozen.....	38	27,356	1,646	6.0	.2							
11	Groceries (except as listed).....	79	37,640	2,364	6.3	.3							
	Lard substitutes and cooking fats.....	24	20,055	704	3.5	---							
	Nuts (all kinds).....	15	7,585	336	4.4	---							
	Butter substitutes.....	13	7,649	367	4.8	---							
	Pickles, preserves, and sauces.....	20	10,755	89	.8	---							
	Other.....	4	463	768	---	---							
	Not analyzed in detail.....	4	463	100	21.8	---							
12	Meats and meat products.....	45	25,099	2,672	10.6	.4							
	Lard.....	19	14,014	223	1.6	---							
	Meats, fresh.....	7	6,013	1,398	23.2	---							
	Meats, cured or smoked.....	16	9,378	540	5.8	---							
	Other (including game).....	3	5,924	101	1.7	---							
	Not analyzed in detail.....	9	7,660	410	5.3	---							
18	Other food and related products.....	14	8,272	453	7.2	.1							
90	Fertilizer and fertilizer materials.....	17	4,768	878	18.3	.3							
	All other commodities.....	---	---	3,395	---	.5							
							West North Central Division All establishments..... 1,040 Sales..... \$179,213,000 Commodity coverage... 91.4 percent						
	Total analyzed.....	1,008	163,733	163,733	---	100.0							
01	Beer and other malt liquors.....	38	15,610	2,005	12.7	1.2							
02	Butter and cheese.....	153	33,446	7,680	23.0	4.7							
03	Canned foods.....	45	20,663	2,358	11.3	1.4							
	Canned fruits.....	30	15,127	605	4.0	---							
	Canned vegetables.....	32	16,166	948	5.9	---							
	Canned fish and sea foods.....	22	13,998	190	1.4	---							
	Canned meats.....	14	7,231	40	.6	---							
	Canned milk.....	25	13,569	244	1.8	---							
	Other canned foods.....	26	18,047	281	1.9	---							
	Not analyzed in detail.....	---	---	32	---	---							

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.
 Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS
 TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
 By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn A (See note)
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn B (See note)	
FARM PRODUCTS—CONSUMER GOODS TRADES—Con.							FARM PRODUCTS—CONSUMER GOODS TRADES—Con.						
West North Central Division—Con.							South Atlantic Division—Con.						
05	Confectionery and ice cream	86	\$27,193	\$1,571	5.8	1.0	08	Flour	6	\$1,583	\$104	7.5	1.1
	Candy	32	16,922	582	2.3	---	09	Fruits and vegetables, fresh	674	86,987	81,565	93.9	65.3
	Chewing gum	24	11,587	91	.8	---		Fresh fruits	537	69,083	34,247	49.8	---
	Ice cream and ices	45	5,736	961	16.8	---		Fresh vegetables	546	64,450	33,966	52.7	---
	Other confectionery	8	1,463	29	2.0	---		Not analyzed in detail	52	13,500	13,352	98.9	---
	Not analyzed in detail	8	4,511	108	2.4	---	10	Fruits and vegetables, frozen	4	2,280	112	4.9	1.1
06	Dairy and poultry products (except butter and cheese)	441	44,651	33,948	75.8	20.7	11	Groceries (except as listed)	81	21,212	1,321	8.2	1.1
	Eggs	216	25,450	10,581	41.6	---		Breakfast cereals	5	878	12	1.4	---
	Milk and cream, fluid	237	19,414	12,203	62.9	---		Lard substitutes and cooking fats	6	2,522	98	3.9	---
	Poultry	194	20,382	7,510	36.9	---		Nuts (all kinds)	35	11,832	272	2.3	---
	Other	51	6,917	1,113	16.1	---		Butter substitutes	14	8,126	100	1.6	---
	Not analyzed in detail	7	2,862	2,441	85.3	---		Pickles, preserves, and sauces	9	2,248	36	1.6	---
08	Flour	17	6,642	99	1.5	1.1		Rice, polished	4	1,611	21	1.3	---
09	Fruits and vegetables, fresh	557	119,238	107,152	89.9	65.4	12	Meats and meat products	14	2,587	203	8.5	2.2
	Fresh fruits	452	99,993	50,216	50.2	---		Meats, fresh	6	461	141	30.6	---
	Fresh vegetables	479	95,508	43,983	48.0	---		Meats, cured or smoked	8	617	39	6.3	---
	Not analyzed in detail	39	14,179	12,973	91.5	---		Not analyzed in detail	---	---	23	---	---
10	Fruits and vegetables, frozen	11	4,230	204	4.8	.1	18	Other food and related products	10	4,110	121	2.9	1.1
11	Groceries (except as listed)	68	28,824	2,260	7.9	1.4	18	Feed	7	1,556	394	25.7	.3
	Breakfast cereals	23	13,300	398	3.0	---		Hay, straw, and alfalfa	5	1,237	192	15.5	---
	Extracts and spices	9	6,192	24	.4	---		Mixed and other feeds	4	1,075	202	18.8	---
	Lard substitutes and cooking fats	9	5,724	58	1.0	---		All other commodities	---	---	1,103	---	7
	Nuts (all kinds)	51	18,158	208	1.1	---	East South Central Division						
	Butter substitutes	10	5,150	131	2.5	---	All establishments..... 407						
	Pickles, preserves, and sauces	21	11,908	175	1.5	---	Sales..... \$51,758,000						
	Rice, polished	15	10,898	49	.4	---	Commodity coverage... 99.2 percent						
	Other	---	---	894	---	---	Total analyzed..... 400 51,337 51,337 --- 100.0						
	Not analyzed in detail	10	3,586	325	9.1	---	01	Beer and other malt liquors	8	2,969	905	30.5	1.8
12	Meats and meat products	17	2,410	420	17.4	.3	02	Butter and cheese	43	8,457	1,397	16.5	2.7
	Meats, fresh	8	974	285	29.3	---	03	Canned foods	4	2,098	203	9.7	1.4
	Meats, cured or smoked	7	968	28	2.9	---	05	Confectionery and ice cream	22	5,756	528	9.2	4.0
	Not analyzed in detail	---	---	107	---	---		Candy	6	2,346	43	1.8	---
13	Soft drinks	45	18,997	338	1.8	.2		Chewing gum	4	1,660	18	1.0	---
14	Sugar	31	15,731	2,589	18.3	3.8		Ice cream and ices	15	1,977	455	23.0	---
16	Other food and related products	9	1,334	92	6.9	1.1		Not analyzed in detail	---	---	14	---	---
18	Feed	33	5,966	509	8.5	3.3	06	Dairy and poultry products (except butter and cheese)	158	17,957	14,743	82.1	28.7
	Hay, straw, and alfalfa	4	252	24	9.5	---		Eggs	87	10,100	3,218	31.9	---
	Mixed and other feeds	29	3,330	436	13.1	---		Milk and cream, fluid	61	7,880	5,545	70.4	---
	Not analyzed in detail	3	2,551	49	1.9	---		Poultry	87	9,166	5,328	58.1	---
21	Livestock (cattle)	4	1,522	254	16.7	.2		Other	15	3,200	386	12.1	---
22	Seeds	11	2,517	367	15.4	.2		Not analyzed in detail	8	293	266	90.8	---
89	Tobacco products	18	8,816	668	7.6	.4	07	Fish and sea foods (except canned)	5	2,163	84	3.9	.2
	All other commodities	---	---	1,351	---	.7	09	Fruits and vegetables, fresh	247	34,266	32,175	93.9	62.7
South Atlantic Division							West South Central Division						
All establishments..... 956							All establishments..... 651						
Sales..... \$129,547,000							Sales..... \$95,669,000						
Commodity coverage... 96.5 percent							Commodity coverage... 98.0 percent						
Total analyzed..... 958 124,972 124,972 --- 100.0							Total analyzed..... 618 93,727 93,727 --- 100.0						
01	Beer and other malt liquors	17	5,960	1,027	17.2	.8	11	Groceries (miscellaneous)	18	5,598	278	5.0	.5
02	Butter and cheese	80	25,942	5,047	19.5	4.0	12	Meats and meat products	16	2,302	199	8.6	.4
03	Canned foods	30	8,768	599	8.8	.5	13	Soft drinks	8	2,435	68	2.8	1.1
	Canned fruits	15	3,833	154	4.2	---	18	Feed	17	2,186	121	5.5	.2
	Canned vegetables	17	5,115	259	5.1	---	20	Hides, skins, and raw furs	11	815	30	3.7	1.1
	Canned fish and sea foods	5	1,500	12	.8	---	22	Seeds	7	1,122	62	5.5	1.1
	Canned meats	14	4,948	113	2.3	---	25	Wool, raw	8	1,442	52	3.6	1.1
	Canned milk	5	1,548	21	1.4	---	90	Fertilizer and fertilizer materials	4	826	40	4.8	1.1
	Other canned foods	7	3,187	40	1.3	---		All other commodities	---	---	452	---	.9
05	Confectionery and ice cream	35	8,580	1,596	24.3	1.3	West South Central Division						
	Candy	4	1,016	49	4.8	---	All establishments..... 651						
	Chewing gum	4	1,167	12	1.0	---	Sales..... \$95,669,000						
	Ice cream and ices	28	5,132	1,523	29.7	---	Commodity coverage... 98.0 percent						
	Not analyzed in detail	---	---	12	---	---	Total analyzed..... 618 93,727 93,727 --- 100.0						
06	Dairy and poultry products (except butter and cheese)	288	43,301	31,589	72.9	25.3	01	Beer and other malt liquors	21	12,265	2,555	20.8	2.7
	Eggs	182	29,105	8,007	27.5	---	02	Butter and cheese	64	12,285	2,269	18.5	2.4
	Milk and cream, fluid	97	14,850	11,365	76.5	---	03	Canned foods	12	5,173	304	5.9	.3
	Poultry	135	20,558	10,884	52.0	---							
	Other	21	5,404	851	15.7	---							
	Not analyzed in detail	8	664	862	99.7	---							
07	Fish and sea foods (except canned)	21	4,775	211	4.4	.2							
	Fresh fish	11	1,150	94	8.2	---							
	Cured and processed fish	5	2,031	55	2.7	---							
	Other sea foods	---	---	82	---	---							

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.
 Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS
 TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
 BY GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)
		Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)				Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)	
FARM PRODUCTS—CONSUMER GOODS TRADES—Con. Chicago—Con.							FARM PRODUCTS—CONSUMER GOODS TRADES—Con. San Francisco—Con.						
02	Butter and cheese.....	75	\$74,804	\$45,476	58.1	21.8	02	Butter and cheese.....	16	\$13,693	\$4,955	35.5	12.7
03	Canned foods.....	8	5,769	1,538	26.7	.9	08	Dairy and poultry products (except butter and cheese).....	39	20,171	12,944	64.2	55.5
	Canned meats.....	4	4,845	1,517	31.3	---		Eggs.....	23	11,730	2,464	21.0	---
	Other.....	---	---	21	---	---		Milk and cream, fluid.....	12	7,067	5,111	72.3	---
05	Confectionery and ice cream.....	4	2,437	250	9.4	.1		Poultry.....	11	8,345	5,227	62.7	---
08	Dairy and poultry products (except butter and cheese).....	221	105,240	60,898	57.9	30.6	09	Other.....	4	2,971	142	4.6	---
	Eggs.....	131	84,177	21,426	25.5	---		09 Fruits and vegetables, fresh.....	109	20,968	20,522	97.9	52.6
	Milk and cream, fluid.....	69	18,942	16,418	86.7	---		Fresh fruits.....	60	15,984	8,104	50.8	---
	Poultry.....	82	56,984	21,498	37.7	---		Fresh vegetables.....	94	16,407	10,792	65.6	---
	Other.....	19	5,975	545	5.7	---		Not analyzed in detail.....	---	---	1,626	---	---
	Not analyzed in detail.....	8	1,211	1,211	100.0	---	10	Fruits and vegetables, frozen.....	3	4,448	78	1.7	.2
09	Fruits and vegetables, fresh.....	273	105,152	89,442	85.1	44.9	11	Groceries (miscellaneous).....	5	8,476	107	1.7	.5
	Fresh fruits.....	186	58,705	30,295	51.6	---		All other commodities.....	---	---	280	---	.7
	Fresh vegetables.....	206	81,471	47,564	58.1	---	FARM SUPPLIES TRADES New England Division All establishments..... 41 Sales..... \$13,675,000 Commodity coverage..... 95.7 percent Total analyzed..... 37 13,084 13,084 --- 100.0						
	Not analyzed in detail.....	18	13,378	11,783	88.1	---	08	Flour.....	3	735	54	7.4	.4
10	Fruits and vegetables, frozen.....	7	2,301	328	14.3	.2	18	Feed.....	26	8,535	6,437	75.4	49.2
11	Groceries (miscellaneous).....	5	1,698	485	28.6	.2		Hay, straw, and alfalfa.....	14	4,158	689	16.6	---
12	Meats and meat products.....	17	29,679	2,179	7.3	1.1		Mixed and other feeds.....	18	6,992	5,017	71.8	---
	All other commodities.....	---	---	741	---	.3		Not analyzed in detail.....	5	1,016	751	71.9	---
Philadelphia All establishments..... 294 Sales..... \$54,900,000 Commodity coverage..... 99.0 percent Total analyzed..... 291 54,372 54,372 --- 100.0							19 Grain..... 12 8,284 1,537 24.5 11.7 Corn..... 11 6,237 1,098 17.4 --- Wheat..... 8 6,040 220 3.6 --- Other (except rice)..... 7 3,543 229 6.5 --- 22 Seeds..... 16 6,211 3,703 59.7 28.3 55 Farm and garden machinery and equipment..... 4 897 218 24.1 1.7 90 Fertilizer and fertilizer materials..... 11 1,671 171 10.2 1.3 All other commodities..... --- --- 961 --- 7.4 Middle Atlantic Division All establishments..... 200 Sales..... \$45,456,000 Commodity coverage..... 91.8 percent Total analyzed..... 182 39,886 39,886 --- 100.0						
Boston All establishments..... 170 Sales..... \$57,479,000 Commodity coverage..... 99.2 percent Total analyzed..... 165 57,017 57,017 --- 100.0							05 Canned foods..... 5 3,087 520 16.8 1.5 08 Flour..... 34 8,757 655 12.7 2.1 11 Groceries (miscellaneous)..... 6 3,190 91 2.9 .2 14 Sugar..... 6 2,948 358 12.1 .9 18 Feed..... 105 22,574 14,651 65.8 57.2 Hay, straw, and alfalfa..... 62 7,560 2,522 30.7 --- Mixed and other feeds..... 84 19,429 10,277 52.9 --- Not analyzed in detail..... 6 2,321 2,252 97.0 --- 19 Grain..... 53 12,735 2,480 19.5 6.2 Corn..... 43 8,160 1,152 13.9 --- Wheat..... 40 8,815 567 6.4 --- Other (except rice)..... 23 7,021 678 9.7 --- Not analyzed in detail..... 5 2,076 103 5.0 --- 22 Seeds..... 79 16,085 10,617 67.2 27.1 26 Other farm products—raw materials..... 6 1,219 88 7.2 .2 38 Automotive supplies (tires and tubes)..... 7 2,775 197 7.1 .5 40 Paints and varnishes..... 9 5,099 179 5.8 .4 55 Farm and garden machinery and equipment..... 18 4,095 521 12.7 1.3 Iron and steel—wire and wire products..... 8 2,919 129 4.4 .3 73 Coal and coke..... 8 1,651 96 5.9 .2 78 Petroleum and its products..... 7 2,619 750 28.8 1.9 87 Building materials (except as listed)..... 6 3,823 94 2.5 .2 90 Fertilizer and fertilizer materials..... 37 10,613 5,302 50.0 13.5 All other commodities..... --- --- 2,507 --- 6.6 Service receipts..... 4 3,580 51 1.4 .1						
San Francisco All establishments..... 151 Sales..... \$40,808,000 Commodity coverage..... 95.7 percent Total analyzed..... 145 38,864 38,864 --- 100.0													

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.
 Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

WHOLESALE TRADE: 1939

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
BY GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	ESTABLISHMENTS REPORTING COMMODITY DATA				Percent column B (See note)	Commodity No.	ESTABLISHMENTS REPORTING COMMODITY DATA				Percent column B (See note)																											
	KIND OF BUSINESS AREA AND COMMODITY	Number	Sales of such establishments (add 000)	Amount reported (add 000)			Percent column A (See note)	KIND OF BUSINESS AREA AND COMMODITY	Number	Sales of such establishments (add 000)		Amount reported (add 000)	Percent column A (See note)																									
FARM SUPPLIES TRADES—Con. East North Central Division All establishments..... 288 Sales..... \$67,355,000 Commodity coverage... 85.5 percent Total analyzed..... 262 \$57,572 \$57,572 100.0					FARM SUPPLIES TRADES—Con. West North Central Division—Con. 55 Farm and garden machinery and equipment... 11 \$3,958 \$153 3.9 .3 Farm machinery and equipment... 9 2,132 113 5.3 --- Other... --- --- 40 --- --- 56 Industrial equipment and supplies (rope, cordage, and twine)... 10 2,560 211 8.2 .4 66 Iron and steel—wire and wire products... 5 1,584 32 2.0 .1 73 Coal and coke... 12 2,861 258 9.0 .5 Bituminous... 6 708 164 23.2 --- 78 Not analyzed in detail... 4 1,614 94 5.8 --- 78 Petroleum and its products... 7 1,024 280 27.3 .8 90 Fertilizer and fertilizer materials... 15 4,904 155 3.2 .3 All other commodities... --- --- 702 --- 1.3																																	
South Atlantic Division All establishments..... 237 Sales..... \$65,251,000 Commodity coverage... 93.1 percent Total analyzed..... 218 60,753 60,753 100.0					South Atlantic Division 03 Canned foods... 14 2,688 289 10.8 .5 Canned fruits... 6 1,976 30 1.5 --- Canned vegetables... 7 2,037 89 3.3 --- Canned fish and sea foods... 4 1,841 13 .7 --- Canned meats... 4 1,841 11 .6 --- Canned milk... 6 2,077 61 2.9 --- 06 Dairy and poultry products (except butter and cheese)... 8 705 59 8.4 .1 Eggs... 4 512 21 4.1 --- Poultry... 6 303 38 12.5 --- 08 Flour... 44 7,127 924 13.0 1.5 11 Groceries (miscellaneous)... 22 4,008 406 10.1 .7 14 Sugar... 13 2,397 166 6.9 .3 18 Feed... 169 40,537 20,438 50.4 33.8 Hay, straw, and alfalfa... 84 10,754 2,121 19.8 --- Mixed and other feeds... 143 32,456 14,907 45.9 --- Not analyzed in detail... 20 7,021 3,410 48.6 --- 19 Grain... 74 11,372 1,839 17.1 3.2 Corn... 68 10,765 1,078 10.0 --- Wheat... 36 7,716 464 6.0 --- Other (except rice)... 20 4,778 355 7.4 --- Not analyzed in detail... 5 283 42 14.8 --- 22 Seeds... 68 27,203 6,582 23.5 10.5 58 Chemicals, industrial and heavy... 4 3,320 517 15.8 .9 42 Other chemicals and related products... 12 5,521 459 8.3 .8 55 Farm and garden machinery and equipment... 13 5,890 217 5.8 .4 Dairy equipment and supplies... 6 1,829 29 1.8 --- Farm machinery and equipment... 10 5,722 161 4.3 --- Garden equipment and supplies... 5 1,601 27 1.5 --- 56 Industrial equipment and supplies... 5 2,072 194 9.4 .3 68 Iron and steel—wire and wire products... 4 2,747 130 4.7 .2 73 Coal and coke... 8 670 124 18.5 .2 78 Petroleum and its products... 3 16,619 410 2.5 .7 90 Fertilizer and fertilizer materials... 71 41,489 22,127 53.3 38.4 All other commodities... --- --- 5,972 --- 9.7																																	
West North Central Division All establishments..... 237 Sales..... \$51,958,000 Commodity coverage... 96.0 percent Total analyzed..... 213 49,900 49,900 100.0					East South Central Division All establishments..... 94 Sales..... \$21,633,000 Commodity coverage... 86.4 percent Total analyzed..... 85 18,687 18,687 100.0																																	
01 Beer and other malt liquors..... 3 815 136 16.7 .2	05 Canned foods..... 4 1,326 78 5.7 .1	06 Dairy and poultry products (except butter and cheese)... 9 8,059 471 5.8 .8	08 Flour... 54 8,914 958 10.7 1.7	09 Fruits and vegetables, fresh... 5 8,190 352 4.3 .6	11 Groceries (except as listed)... 12 3,898 129 3.3 .2	11 Nuts (all kinds)... 4 982 19 1.9 ---	14 Other... --- --- 110 --- ---	14 Sugar... 10 1,953 255 13.1 .4	18 Feed... 176 39,257 18,490 47.1 32.1	18 Hay, straw, and alfalfa... 52 6,849 719 10.5 ---	18 Mixed and other feeds... 149 36,945 16,698 45.2 ---	19 Not analyzed in detail... 14 1,950 1,073 55.0 ---	19 Grain... 85 21,429 2,563 12.0 4.5	19 Corn... 69 18,043 1,232 6.8 ---	19 Wheat... 52 17,568 542 3.1 ---	19 Other (except rice)... 38 13,660 638 4.7 ---	22 Not analyzed in detail... 8 1,454 153 10.5 ---	22 Seeds... 135 44,930 21,819 48.6 37.9	25 Wool, raw... 5 778 68 8.7 .1	26 Other farm products—raw materials... 8 10,197 405 4.0 .7	35 Automobiles and other motor vehicles... 3 13,047 183 1.2 .3	40 Paints and varnishes... 4 13,359 187 1.3 .3	42 Other chemicals and related products... 8 9,983 130 1.3 .2	45 Radios, appliances, and specialties... 4 13,180 249 1.9 .4	50 Hardware... 7 1,048 52 5.0 .1	55 Farm and garden machinery and equipment... 18 17,230 658 3.8 1.1	56 Industrial equipment and supplies... 10 10,157 181 1.8 .3	56 Rope, cordage, and twine... 9 9,315 100 1.1 ---	56 Not analyzed in detail... --- --- 81 --- ---	82 Building metal work... 4 998 30 3.0 .1	86 Iron and steel—wire and wire products... 17 17,824 724 4.1 1.3	72 Cement, lime, plaster, and stucco... 4 8,998 166 2.4 .3	73 Coal and coke... 16 15,753 684 4.3 1.2	78 Petroleum and its products... 8 14,108 3,544 25.1 8.2	87 Building materials (except as listed)... 6 14,289 355 2.5 .6	90 Fertilizer and fertilizer materials... 42 21,710 3,215 14.8 5.8	90 All other commodities... --- --- 1,488 --- 2.8	90 Service receipts... 8 3,792 88 1.7 .1
05 Confectionery and ice cream... 3 782 115 15.1 .2	06 Dairy and poultry products (except butter and cheese)... 11 1,223 93 7.8 .2	Eggs... 7 890 57 8.3 ---	Milk and cream, fluid... 5 381 15 3.9 ---	Poultry... 8 693 21 3.0 ---	08 Flour... 47 7,486 788 10.5 1.6	09 Fruits and vegetables, fresh... 5 443 51 11.5 .1	18 Feed... 147 28,108 17,489 82.2 35.0	18 Hay, straw, and alfalfa... 38 5,237 453 8.3 ---	18 Mixed and other feeds... 151 28,070 18,043 81.5 ---	19 Not analyzed in detail... 9 1,668 1,013 54.3 ---	19 Grain... 54 10,505 1,985 18.9 4.0	19 Corn... 59 9,733 880 9.0 ---	19 Wheat... 42 7,902 601 7.8 ---	19 Other (except rice)... 21 4,093 309 7.5 ---	22 Not analyzed in detail... --- --- 135 --- ---	22 Seeds... 107 33,199 27,407 82.6 54.9	26 Other farm products—raw materials... 3 345 78 22.0 .2	42 Other chemicals and related products... 5 2,221 83 3.7 .2	50 Hardware... 4 893 24 2.7 .1																			

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS
 TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
 By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
FARM SUPPLIES TRADES—Con. East South Central Division—Con.							FARM SUPPLIES TRADES—Con. Pacific Division—Con.						
19	Grain	29	\$4,633	\$666	14.4	3.6	06	Dairy and poultry products (except butter and cheese)	5	\$1,030	\$242	23.5	.8
	Corn	27	4,403	499	11.3	---		Eggs	3	724	214	29.8	---
	Wheat	11	2,075	47	2.3	---		Other	---	---	28	---	---
	Other (except rice)	11	2,454	120	4.9	---	08	Flour	8	3,409	128	3.7	.3
22	Seeds	45	8,786	5,527	62.9	29.6	09	Fruits and vegetables, fresh	4	1,259	364	28.9	.9
26	Other farm products—raw materials	3	863	37	4.3	.2	18	Feed	93	20,070	11,736	58.5	28.5
42	Other chemicals and related products	3	1,321	86	6.5	.5		Hay, strow, and alfalfa	51	9,708	2,901	29.9	---
66	Iron and steel—wire and wire products	3	726	112	15.4	.6		Mixed and other feeds	67	16,850	8,378	49.7	---
72	Cement, lime, plaster, and stucco	5	930	31	3.3	.2		Not analyzed in detail	7	696	457	65.7	---
90	Fertilizer and fertilizer materials	22	8,637	5,650	65.4	30.2	19	Grain	35	11,642	2,168	18.6	5.3
	All other commodities	---	---	741	---	3.9		Corn	17	5,402	258	4.8	---
West South Central Division All establishments..... 135 Sales..... \$15,095,000 Commodity coverage... 93.1 percent Total analyzed..... 124 14,054 14,054 --- 100.0							Wheat..... 26 7,092 1,038 14.6 --- Other (except rice)..... 20 9,455 817 8.8 --- Not analyzed in detail..... 3 208 55 26.4 --- 22 Seeds..... 69 23,198 8,693 37.5 21.1 58 Chemicals, industrial and heavy..... 3 2,318 498 21.5 1.2 39 Oils, essential..... 3 2,908 712 24.5 1.7 42 Other chemicals and related products..... 10 10,794 459 4.3 1.1 55 Farm and garden machinery and equipment..... 16 3,486 553 15.9 1.3 Farm machinery and equipment..... 4 1,365 73 5.3 --- Garden equipment and supplies..... 13 2,462 470 19.1 --- Other..... --- --- 10 --- --- 66 Iron and steel—wire end wire products..... 4 12,215 188 1.5 .5 76 Petroleum and its products..... 3 9,815 498 21.5 2.6 80 Lumber—rough, dressed, and finished..... 4 12,368 4,874 39.4 11.8 90 Fertilizer and fertilizer materials..... 57 25,924 5,971 25.0 14.5 All other commodities..... --- --- 3,463 --- 8.5 Service receipts..... 10 2,521 129 5.1 .3						
New York City All establishments..... 38 Sales..... \$10,639,000 Commodity coverage... 94.5 percent Total analyzed..... 36 10,049 10,049 --- 100.0							18 Feed..... 9 2,462 1,214 49.3 12.1 Hay, strow, and alfalfa..... 5 698 347 49.7 --- Mixed and other feeds..... 8 2,379 867 36.4 --- 22 Seeds..... 19 2,754 2,536 92.1 25.2 90 Fertilizer and fertilizer materials..... 8 4,833 4,343 89.9 43.2 All other commodities..... --- --- 1,958 --- 19.5						
Chicago All establishments..... 19 Sales..... \$5,413,000 Commodity coverage... 100.0 percent Total analyzed..... 19 5,413 5,413 --- 100.0							18 Feed..... 5 2,410 569 23.8 10.5 22 Seeds..... 12 4,506 3,764 83.5 89.5 90 Fertilizer and fertilizer materials..... 4 782 411 52.8 7.6 All other commodities..... --- --- 633 --- 11.7 Service receipts..... --- --- 36 --- .7						
Philadelphia All establishments..... 15 Sales..... \$5,312,000 Commodity coverage... 90.4 percent Total analyzed..... 13 2,994 2,994 --- 100.0							18 Feed..... 6 1,362 1,123 82.5 37.5 Hay, strow, and alfalfa..... 6 1,362 907 86.6 --- Mixed and other feeds..... 4 1,258 218 18.8 --- 19 Grain..... 4 1,290 258 18.3 7.9 Corn..... 4 1,290 155 12.0 --- Wheat..... 3 1,258 46 3.8 --- Other (except rice)..... --- --- 35 --- 22 Seeds..... 4 1,247 1,247 100.0 41.8 All other commodities..... --- --- 38 --- 15.0						
Mountain Division All establishments..... 55 Sales..... \$7,497,000 Commodity coverage... 88.2 percent Total analyzed..... 44 6,615 6,615 --- 100.0							08 Flour..... 5 704 39 5.5 .6 18 Feed..... 27 2,636 1,131 42.9 17.1 Hay, strow, and alfalfa..... 12 1,286 210 16.3 --- Mixed and other feeds..... 23 2,167 801 37.0 --- Not analyzed in detail..... 3 313 120 38.3 --- 19 Grain..... 15 1,644 342 20.8 5.2 Corn..... 11 1,478 83 5.6 --- Wheat..... 10 1,295 125 9.7 --- Other (except rice)..... 6 964 94 9.8 --- Not analyzed in detail..... 3 146 40 27.4 --- 22 Seeds..... 28 5,864 4,688 79.9 70.9 26 Other farm products—raw materials..... 3 348 57 16.4 .9 42 Other chemicals and related products..... 3 770 18 2.3 .3 55 Farm and garden machinery and equipment..... 8 1,569 59 3.8 .9 Dairy equipment and supplies..... 3 751 27 3.6 --- Farm machinery and equipment..... 3 787 4 .5 --- Garden equipment and supplies..... 5 1,479 28 1.9 --- 75 Coal and coke..... 3 1,174 57 4.9 .9 90 Fertilizer and fertilizer materials..... 5 1,077 40 3.7 .6 All other commodities..... --- --- 184 --- 2.6						
Pacific Division All establishments..... 190 Sales..... \$47,962,000 Commodity coverage... 86.0 percent Total analyzed..... 168 41,248 41,248 --- 100.0													

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.
 Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

SERVICE AND LIMITED-FUNCTION WHOLESALERS
 TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
 BY GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
FURNITURE AND HOUSE FURNISHINGS TRADES—Con.							FURNITURE AND HOUSE FURNISHINGS TRADES—Con.						
Pacific Division—Con.							Chicago—Con.						
47	Furniture, wooden and metal.....	52	\$13,973	\$3,835	27.4	10.8	31	Piece goods.....	20	\$2,841	\$2,478	87.2	7.8
	Household furniture.....	44	13,717	3,570	26.0	---		Cotton piece goods.....	3	215	48	22.3	---
	Office and store furniture, wooden.....	7	425	112	26.4	---		Linens.....	8	909	114	12.5	---
	Office and store furniture, metal.....	4	88	76	86.4	---		Domestic.....	13	2,152	1,278	59.4	---
	Not analyzed in detail.....	---	---	77	---	---		Curtains, draperies, etc.....	12	1,764	952	54.0	---
48	House furnishings.....	102	27,657	21,197	76.6	59.7		Other.....	---	---	86	---	---
	Carpets and rugs.....	43	22,084	12,159	55.1	---	45	Radios, appliances, and specialties.....	5	245	52	21.2	.2
	Linoleum, felt base, etc.....	26	18,894	6,354	33.8	---	46	China, glassware, and crockery.....	28	3,331	2,184	65.8	6.8
	Other house furnishings.....	59	11,825	2,650	22.4	---	47	Furniture, wooden and metal.....	35	7,232	6,385	88.3	20.0
	Not analyzed in detail.....	---	---	34	---	---		Household furniture.....	27	6,462	5,578	86.3	---
49	Musical instruments and accessories.....	18	1,521	1,487	97.8	4.2		Office and store furniture, wooden.....	3	198	41	20.9	---
51	Plumbing, heating, and air conditioning: Stoves, rangees, furnaces (except gas and electric).....	7	1,853	103	5.6	.3	48	House furnishings.....	81	19,492	18,868	86.5	52.8
55	Toys and games.....	8	1,984	128	6.5	.4		Carpets and rugs.....	41	15,819	10,510	66.4	---
91	Jewelry, silverware, etc.....	8	2,291	195	8.5	.5		Linoleum, felt base, etc.....	26	14,840	3,121	21.0	---
	Clocks and watches.....	6	1,832	63	3.4	---		Other house furnishings.....	39	4,305	3,237	75.2	---
	Silverware and plated ware.....	7	2,187	132	6.0	---	49	Musical instruments and accessories.....	6	3,183	2,971	93.3	9.3
98	Second-hand merchandise.....	3	76	75	98.7	.2	98	Second-hand merchandise.....	15	196	176	89.8	.8
	All other commodities.....	---	---	1,234	---	3.5		All other commodities.....	---	---	832	---	2.5
New York City							Philadelphia						
	All establishments.....	949						All establishments.....	118				
	Sales.....	\$156,145,000						Sales.....	\$16,646,000				
	Commodity coverage.....	96.0 percent						Commodity coverage.....	89.3 percent				
	Total analyzed.....	915	149,961	149,961	---	100.0		Total analyzed.....	114	14,866	14,866	---	100.0
28	Clothing and accessories, women's and children's.....	4	1,133	238	21.0	.2	31	Piece goods.....	24	2,441	1,424	58.3	9.6
29	Fur and fur clothing.....	4	1,495	547	36.6	.4		Linens.....	4	112	14	12.5	---
31	Piece goods.....	138	38,099	35,879	94.2	23.9		Domestics.....	21	1,806	678	37.5	---
	Cotton piece goods.....	11	4,131	1,372	33.2	---		Curtains, draperies, etc.....	8	497	108	21.7	---
	Linens.....	11	3,972	1,508	38.0	---		Other.....	---	---	28	---	---
	Rayons.....	4	2,041	487	23.9	---		Not analyzed in detail.....	---	---	596	---	---
	Domestics.....	69	21,192	18,218	86.0	---	34	Other dry goods and textile products.....	3	837	134	16.0	.9
	Curtains, draperies, etc.....	88	13,885	11,397	83.3	---	45	Radios, appliances, and specialties.....	8	514	136	26.5	.9
	Other.....	---	---	1,115	---	---	48	China, glassware, and crockery.....	31	1,795	1,490	83.0	10.0
	Not analyzed in detail.....	9	2,482	1,782	71.8	---	47	Furniture, wooden and metal.....	26	2,381	2,014	84.8	13.5
34	Other dry goods and textile products.....	29	7,540	5,283	70.1	3.5		Household furniture.....	27	2,018	1,674	83.0	---
43	Wiring supplies and electrical construction materials.....	7	637	288	42.1	.2		Other.....	---	---	12	---	---
	Lighting fixtures.....	6	570	221	38.8	---	48	House furnishings.....	47	9,487	8,957	94.4	60.3
	Other.....	---	---	47	---	---		Carpets and rugs.....	21	8,788	4,676	68.9	---
45	Radios, appliances, and specialties.....	11	2,996	973	32.5	.8		Linoleum, felt base, etc.....	23	7,555	2,842	37.6	---
	Radios, parts, and accessories.....	3	1,912	107	5.8	---		Other house furnishings.....	18	2,675	952	35.6	---
	Other electrical appliances.....	8	2,361	822	34.8	---		Not analyzed in detail.....	4	487	497	100.0	---
	Not analyzed in detail.....	---	---	44	---	---	49	Musical instruments and accessories.....	3	248	213	85.9	1.4
46	China, glassware, and crockery.....	168	22,856	19,021	83.2	12.7	50	Hardware.....	3	277	32	11.6	.2
47	Furniture, wooden and metal.....	145	20,929	19,121	91.4	12.8	53	Toys and games.....	3	243	51	21.0	.3
	Household furniture.....	121	17,448	15,700	90.0	---	91	Jewelry, silverware, etc.....	3	221	26	11.8	.2
	Office and store furniture, wooden.....	13	1,820	1,122	69.3	---		All other commodities.....	---	---	389	---	2.7
	Office and store furniture, metal.....	10	1,318	183	12.4	---	Boston						
	Not analyzed in detail.....	9	2,709	2,138	78.8	---		All establishments.....	65				
48	House furnishings.....	401	60,193	55,926	92.9	37.3		Sales.....	\$13,411,000				
	Carpets and rugs.....	173	42,536	30,828	72.0	---		Commodity coverage.....	90.7 percent				
	Linoleum, felt base, etc.....	89	25,773	13,511	51.8	---		Total analyzed.....	85	12,182	12,182	---	100.0
	Other house furnishings.....	188	10,990	10,160	92.4	---	31	Piece goods.....	9	2,864	2,729	95.3	22.4
	Not analyzed in detail.....	15	2,558	1,829	71.5	---		Domestics.....	5	2,119	1,641	77.4	---
49	Musical instruments and accessories.....	35	8,921	8,177	89.3	4.1		Curtains, draperies, etc.....	4	737	221	30.0	---
78	Books, magazines, and other printed material.....	11	3,014	2,329	77.3	1.8		Other.....	---	---	175	---	---
91	Jewelry, silverware, etc.....	12	2,872	712	28.8	.5		Not analyzed in detail.....	---	---	692	---	---
	Clocks and watches.....	5	1,895	145	8.8	---	48	China, glassware, and crockery.....	6	861	793	92.1	8.5
	Silverware and plated ware.....	9	2,483	497	20.0	---	47	Furniture, wooden and metal.....	15	3,239	3,231	99.8	26.6
	Not analyzed in detail.....	---	---	70	---	---		Household furniture.....	14	1,630	1,622	99.5	---
98	Second-hand merchandise.....	31	898	894	99.8	.8		Not analyzed in detail.....	---	---	1,609	---	---
	All other commodities.....	---	---	2,593	---	1.8	48	House furnishings.....	29	5,415	4,937	91.2	40.8
Chicago							Boston						
	All establishments.....	190						All establishments.....	65				
	Sales.....	\$34,412,000						Sales.....	\$13,411,000				
	Commodity coverage.....	92.8 percent						Commodity coverage.....	90.7 percent				
	Total analyzed.....	175	51,948	51,948	---	100.0		Total analyzed.....	85	12,182	12,182	---	100.0

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.
 Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS
 TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
 BY GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)	
	FURNITURE AND HOUSE FURNISHINGS TRADES—Con. San Francisco							GROCERIES (GENERAL LINE) TRADE—Con. New England Division—Con.					
	All establishments..... 62							22 Seeds..... 3	\$1,682	\$85	5.1	.1	
	Sales..... \$9,850,000							37 Drugs and drug sundries..... 11	17,131	761	4.4	1.0	
	Commodity coverage... 95.7 percent							39 Oil (cottonseed, linseed, etc.)..... 13	6,516	269	4.1	.3	
	Total analyzed..... 57	\$9,404	\$9,404	---	100.0			41 Soaps..... 58	30,214	2,006	6.6	2.6	
31	Piece goods..... 8	4,040	1,275	31.6	13.6			Toilet soaps..... 44	21,807	420	1.9	---	
34	Other dry goods and textile products..... 3	227	95	41.9	1.0			Other soaps..... 50	25,447	1,099	4.3	---	
46	China, glassware, and crockery..... 11	929	437	47.0	4.6			Not analyzed in detail..... 7	4,685	487	10.4	---	
47	Furniture, wooden and metal..... 14	6,511	1,159	17.5	12.1			61 Paper and products (except stationery and wallpaper)..... 26	13,315	323	2.4	.4	
	Household furniture..... 11	6,407	1,050	16.1	---			89 Tobacco products..... 35	31,455	4,435	14.1	5.7	
	Office and store furniture, wooden..... 3	164	55	33.5	---			Cigars..... 25	15,366	253	1.6	---	
	Not analyzed in detail..... 28	7,639	5,952	77.9	63.3			Cigarettes..... 29	17,232	2,234	13.0	---	
48	House furnishings..... 9	5,860	2,943	50.2	---			Other tobacco products..... 27	18,006	534	3.3	---	
	Carpets and rugs..... 5	5,982	1,935	32.3	---			Not analyzed in detail..... 5	14,064	1,414	10.1	---	
	Linoleum, felt base, etc..... 18	3,374	1,051	31.1	---			All other commodities..... ---	---	189	---	.2	
	Other house furnishings..... 4	221	192	86.9	2.0								
49	Musical instruments and accessories..... 4	221	192	86.9	2.0								
	All other commodities..... ---	---	314	---	3.4								
	GROCERIES (GENERAL LINE) TRADE New England Division							Middle Atlantic Division					
	All establishments..... 177							All establishments..... 476					
	Sales..... \$107,585,000							Sales..... \$352,041,000					
	Commodity coverage... 72.2 percent							Commodity coverage... 83.6 percent					
	Total analyzed..... 139	77,720	77,720	---	100.0			Total analyzed..... 377	294,265	294,265	---	100.0	
00	Bakery products..... 12	16,044	89	.6	.1			00 Bakery products..... 56	64,592	549	.8	.2	
01	Beer and other malt liquors..... 11	6,493	868	10.3	.9			01 Beer and other malt liquors..... 11	17,815	1,187	6.7	.4	
02	Butter and cheese..... 39	20,222	1,364	6.7	1.8			02 Butter and cheese..... 139	128,862	5,135	4.0	1.7	
03	Canned foods..... 132	61,957	24,712	39.9	31.8			03 Canned foods..... 373	291,088	108,409	37.2	38.8	
	Canned fruits..... 117	54,346	4,969	9.1	---			Canned fruits..... 326	246,584	23,724	9.6	---	
	Canned vegetables..... 119	54,428	7,311	13.4	---			Canned vegetables..... 302	244,950	34,486	14.1	---	
	Canned fish and sea foods..... 118	54,388	2,448	4.5	---			Canned fish and sea foods..... 282	238,478	9,806	4.1	---	
	Canned meats..... 109	49,909	1,312	2.6	---			Canned meats..... 233	217,787	3,771	1.7	---	
	Canned milk..... 112	50,240	2,192	4.4	---			Canned milk..... 321	245,117	10,879	4.4	---	
	Other canned foods..... 74	31,569	3,283	10.4	---			Other canned foods..... 198	153,034	7,346	4.8	---	
	Not analyzed in detail..... 13	7,529	3,197	42.5	---			Not analyzed in detail..... 30	38,556	18,397	47.7	---	
04	Coffee..... 120	57,228	2,696	4.7	3.5			04 Coffee..... 295	270,426	10,883	4.0	3.7	
	Green..... 8	5,377	170	3.2	---			Green..... 25	33,282	340	1.0	---	
	Roasted..... 106	48,650	2,172	4.5	---			Roasted..... 255	233,506	6,842	3.8	---	
	Not analyzed in detail..... 10	5,427	354	6.5	---			Not analyzed in detail..... 30	27,540	1,701	6.2	---	
05	Confectionery and ice cream..... 48	37,761	788	2.1	1.0			05 Confectionery and ice cream..... 163	151,852	3,311	2.2	1.1	
08	Dairy and poultry products (except butter and cheese)..... 11	4,187	146	3.5	.2			Candy..... 139	140,593	2,124	1.5	---	
07	Fish and sea foods (except canned)..... 26	12,183	170	1.4	.2			Chewing gum..... 75	62,632	472	.8	---	
08	Flour..... 107	47,151	3,047	6.5	3.9			Other confectionery..... 26	25,401	173	.7	---	
09	Fruits and vegetables, fresh..... 18	9,791	838	8.6	1.1			Not analyzed in detail..... 23	10,127	542	5.4	---	
	Fresh fruits..... 13	7,249	351	4.8	---			06 Dairy and poultry products (except butter and cheese)..... 42	37,504	1,066	2.8	.4	
	Fresh vegetables..... 15	7,879	381	5.0	---			07 Fish and sea foods (except canned)..... 53	51,398	1,402	2.7	.5	
	Not analyzed in detail..... ---	---	106	---	---			08 Flour..... 314	266,289	13,897	5.2	4.7	
10	Fruits and vegetables, frozen..... 11	8,682	205	2.4	.3			09 Fruits and vegetables, fresh..... 35	27,573	3,196	11.6	1.1	
11	Groceries (except as listed)..... 137	76,188	21,608	28.4	27.8			Fresh fruits..... 27	18,292	1,448	7.9	---	
	Breakfast cereals..... 115	52,110	2,477	4.8	---			Fresh vegetables..... 28	24,555	1,589	6.5	---	
	Extracts and spices..... 109	50,505	967	1.9	---			Not analyzed in detail..... 4	1,619	159	9.8	---	
	Lard substitutes and cooking fats..... 85	38,481	1,101	2.9	---			10 Fruits and vegetables, frozen..... 22	22,215	725	3.3	.2	
	Nuts (all kinds)..... 89	38,795	442	1.1	---			Groceries (except as listed)..... 374	293,418	66,929	22.8	22.7	
	Butter substitutes..... 13	6,539	128	1.9	---			Breakfast cereals..... 304	239,386	10,295	4.3	---	
	Pickles, preserves, and sauces..... 106	48,073	1,569	3.3	---			Extracts and spices..... 246	223,530	2,568	1.1	---	
	Rice, polished..... 77	38,885	520	1.3	---			Lard substitute and cooking fats..... 222	196,613	4,378	2.2	---	
	Teas..... 101	48,082	789	1.6	---			Nuts (all kinds)..... 203	208,218	2,927	1.4	---	
	Other..... 68	35,874	3,767	10.6	---			Butter substitutes..... 37	21,858	411	1.9	---	
	Not analyzed in detail..... 14	20,920	9,850	47.1	---			Pickles, preserves, and sauces..... 268	234,179	7,505	3.2	---	
12	Meats and meat products..... 20	8,208	342	4.2	.4			Rice, polished..... 201	191,219	1,827	1.0	---	
13	Soft drinks..... 54	29,150	599	2.1	.8			Teas..... 230	221,382	4,031	1.8	---	
14	Sugar..... 118	53,182	8,235	11.7	8.0			Other..... 169	174,363	22,298	12.8	---	
15	Wine and liquors..... 3	14,841	5,056	34.1	8.5			Not analyzed in detail..... 38	40,869	10,689	26.2	---	
18	Feed..... 5	1,585	68	4.3	.1			12 Meats and meat products..... 88	70,076	1,682	2.4	.6	
19	Grain..... 4	1,468	95	6.5	.1			Lard..... 53	58,311	457	.9	---	
								Meats, fresh..... 9	8,419	590	4.8	---	
								Meats, cured or smoked..... 43	28,400	687	2.4	---	
								Other (including game)..... 3	1,526	32	2.1	---	
								Not analyzed in detail..... 5	2,682	116	4.3	---	
								13 Soft drinks..... 119	157,508	3,006	1.9	1.0	
								14 Sugar..... 346	282,188	29,991	10.6	10.2	
								15 Wine and liquors..... 9	29,441	8,006	27.2	2.7	
								Liquors..... 7	27,469	7,354	26.8	---	
								Wines..... 7	27,469	444	1.6	---	
								Not analyzed in detail..... ---	---	208	---	---	

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)				
		Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)				Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)					
	GROCERIES (GENERAL LINE) TRADE—Con.							GROCERIES (GENERAL LINE) TRADE—Con.									
	Middle Atlantic Division—Con.							East North Central Division—Con.									
16	Other foods and related products.....	31	\$44,953	\$2,004	4.5	.7	13	Soft drinks.....	132	\$124,339	\$1,428	1.1	.5				
18	Feed.....	17	15,913	453	2.8	.2	14	Sugar.....	401	260,477	28,788	11.1	10.1				
19	Grain.....	11	4,467	263	5.9	.1	15	Wine and liquors.....	15	18,487	2,227	12.0	.8				
24	Leaf tobacco.....	32	5,050	1,244	24.6	.4	16	Other food and related products.....	32	27,595	2,210	8.0	.8				
26	Other farm products—raw materials.....	13	25,631	239	.9	.1	18	Feed.....	24	8,832	445	5.0	.2				
37	Drugs and drug sundries.....	43	47,184	302	.6	.1	24	Leaf tobacco.....	5	650	164	25.2	.1				
39	Oils (cottonseed, linseed, etc.).....	36	28,458	517	1.8	.2	27	Clothing and furnishings, men's and boys'.....	31	35,543	714	2.0	.3				
41	Soaps.....	177	134,858	8,939	6.6	3.0		Furnishings (except shoes).....	20	20,179	152	.8	---				
	Toilet soaps.....	123	123,190	2,559	2.1	---		Work clothing.....	10	19,503	421	2.2	---				
	Other soaps.....	132	122,509	5,599	4.6	---		Other.....	---	---	141	---	---				
	Not analyzed in detail.....	41	8,407	781	9.3	---		Clothing and accessories, women's and children's.....	10	17,777	190	1.1	.1				
81	Paper and products (except stationery and wallpaper).....	102	108,041	1,719	1.6	.6	107	Hosiery (women's and miscel'').....	8	14,363	128	.9	---				
89	Tobacco products.....	107	88,016	10,504	11.9	3.6		Other.....	---	---	62	---	---				
	Cigars.....	72	57,023	811	1.4	---	36	Automotive supplies.....	6	10,262	519	5.1	.2				
	Cigarettes.....	86	81,978	5,857	9.5	---	37	Drugs and drug sundries.....	93	88,855	615	.7	.2				
	Other tobacco products.....	74	49,325	1,973	4.0	---	39	Oils, vegetable.....	20	21,157	201	1.0	.1				
	Not analyzed in detail.....	16	22,445	1,885	8.3	---		Cottonseed, linseed, etc.....	17	18,425	187	1.0	---				
	All other commodities.....	---	---	8,707	---	3.0		Essential oils.....	3	3,193	11	.3	---				
								Not analyzed in detail.....	---	---	3	---	---				
	East North Central Division							40	Paints and varnishes.....	20	16,918	358	2.1	.1			
	All establishments..... 585							41	Soaps.....	249	158,400	11,855	7.6	4.1			
	Sales..... \$370,538,000									197	137,154	3,478	2.5	---			
	Commodity coverage..... 77.0 percent									215	133,011	7,122	5.4	---			
	Total analyzed.....	439	285,302	285,302	---	100.0				30	13,876	1,237	8.9	---			
00	Bakery products.....	100	85,640	1,055	1.2	.4				42	Other chemicals and related products.....	14	15,756	194	1.2	.1	
01	Beer and other malt liquors.....	24	16,378	1,828	11.2	.6				45	Radios, appliances, and specialties.....	6	9,893	165	1.7	.1	
02	Butter and cheese.....	122	124,610	2,374	1.9	.8				47	Furniture, wooden and metal.....	4	9,530	392	4.1	.1	
05	Canned foods.....	424	277,387	91,043	32.8	31.9				48	House furnishings.....	11	18,785	264	1.4	.1	
	Canned fruits.....	367	248,120	22,391	9.0	.8				50	Hardware.....	19	28,865	512	1.8	.2	
	Canned vegetable.....	380	246,841	35,523	13.6	---				56	Industrial equipment and supplies.....	38	47,918	347	.7	.1	
	Canned fish and sea foods.....	328	237,174	7,686	3.2	---				88	Iron and steel—wires and wire products.....	15	13,074	444	3.4	.2	
	Canned meats.....	286	225,302	3,418	1.5	---				76	Petroleum and its products.....	15	15,779	355	2.8	.1	
	Canned milk.....	365	236,328	9,129	3.9	---				81	Paper and products (except stationery and wallpaper).....	172	153,249	2,749	2.1	1.0	
	Other canned foods.....	227	166,505	6,355	3.8	---						6	3,423	7	.2	---	
	Not analyzed in detail.....	32	26,143	8,541	32.7	---						100	86,649	584	.7	---	
04	Coffee.....	384	263,752	13,967	5.3	4.9						144	113,621	1,759	1.5	---	
	Green.....	15	20,936	505	2.4	---						22	18,059	399	2.2	---	
	Roasted.....	340	233,036	12,019	5.2	---						242	160,914	23,742	14.8	8.3	
	Not analyzed in detail.....	41	27,209	1,443	5.3	---						155	110,693	1,958	1.8	---	
05	Confectionery and ice cream.....	321	222,852	7,095	3.2	2.5						201	127,705	13,523	10.8	---	
	Candy.....	235	198,724	4,932	2.5	---						187	118,111	5,678	4.8	---	
	Chewing gum.....	205	154,878	1,149	.7	---						28	27,766	2,583	9.3	---	
	Ice cream and ices.....	4	2,752	21	.8	---							---	---	4,830	---	1.4
	Other confectionery.....	50	54,988	467	.8	---											
	Not analyzed in detail.....	30	18,997	528	2.8	---											
06	Dairy and poultry products (except butter and cheese).....	35	29,630	1,362	4.8	.5											
	Eggs.....	29	27,980	570	2.0	---											
	Milk and cream, fluid.....	10	5,089	97	1.9	---											
	Poultry.....	13	8,133	581	7.1	---											
	Other.....	---	---	91	---	---											
	Not analyzed in detail.....	4	1,297	23	1.8	---											
07	Fish and sea foods (except canned).....	72	89,258	659	.7	.2											
08	Flour.....	355	241,300	11,440	4.7	4.0											
09	Fruits and vegetables, fresh.....	72	85,292	7,114	11.2	2.5											
09	Fruits and vegetables, frozen.....	29	54,459	1,053	1.9	.4											
11	Cereals (except as listed).....	435	282,729	59,056	20.9	20.7											
	Breakfast cereals.....	365	257,330	12,198	4.7	---											
	Extracts and spices.....	288	242,373	2,787	1.1	---											
	Lard substitutes and cooking fats.....	246	190,449	3,513	1.8	---											
	Nuts (all kinds).....	217	211,048	2,401	1.1	---											
	Butter substitutes.....	84	89,108	1,048	1.5	---											
	Pickles, preserves, and sauces.....	347	257,172	9,942	3.9	---											
	Rice, polished.....	224	206,202	1,771	.9	---											
	Teas.....	283	231,479	2,528	1.1	---											
	Other.....	200	158,238	18,807	10.8	---											
	Not analyzed in detail.....	34	15,832	6,061	38.3	---											
12	Meats and meat products.....	84	53,121	3,588	8.7	1.3											
	Lard.....	60	47,461	597	1.3	---											
	Meats, fresh.....	15	10,381	1,659	16.0	---											
	Meats, cured or smoked.....	37	22,585	1,218	5.4	---											
	Other (including game).....	5	1,727	70	4.1	---											
	Not analyzed in detail.....	8	1,891	24	1.4	---											
								West North Central Division									
								All establishments..... 431									
								Sales..... \$285,586,000									
								Commodity coverage..... 81.7 percent									
								Total analyzed.....	360	231,590	231,590	---	100.0				
00	Bakery products.....	143	99,257	1,580	1.8	.7	00	Bakery products.....	143	99,257	1,580	1.8	.7				
01	Beer and other malt liquors.....	80	53,524	3,290	8.2	1.4	01	Beer and other malt liquors.....	80	53,524	3,290	8.2	1.4				
02	Butter and cheese.....	121	98,294	1,661	1.7	.7	02	Butter and cheese.....	121	98,294	1,661	1.7	.7				
05	Canned foods.....	357	230,540	59,859	25.9	25.8	05	Canned foods.....	357	230,540	59,859	25.9	25.8				
	Canned fruits.....	317	185,697	13,035	6.7	---		Canned fruits.....	317	185,697	13,035	6.7	---				
	Canned vegetables.....	326	194,680	21,440	11.0	---		Canned vegetables.....	326	194,680	21,440	11.0	---				
	Canned fish and sea foods.....	297	185,969	5,019	2.7	---		Canned fish and sea foods.....	297	185,969	5,019	2.7	---				
	Canned meats.....	271	188,145	2,319	1.2	---		Canned meats.....	271	188,145	2,319	1.2	---				
	Canned milk.....	308	191,516	4,975	2.8	---		Canned milk.....	308	191,516	4,975	2.8	---				
	Other canned foods.....	220	139,182	4,448	3.2	---		Other canned foods.....	220	139,182	4,448	3.2	---				
	Not analyzed in detail.....	28	31,695	8,423	28.6	---		Not analyzed in detail.....	28	31,695	8,423	28.6	---				
04	Coffee.....	336															

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS
 TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
 BY GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)	
<p>GROCERIES (GENERAL LINE) TRADE—Con. West North Central Division—Con.</p>							<p>GROCERIES (GENERAL LINE) TRADE—Con. South Atlantic Division—Con.</p>						
06	Dairy and poultry products (except butter and cheese)	30	\$16,637	\$1,932	11.8	.8	03	Canned foods	590	\$217,918	\$56,962	28.1	25.8
	Eggs	21	10,032	1,147	11.4	---		Canned fruits	518	200,545	9,864	4.9	---
	Milk and cream, fluid	4	4,964	59	1.2	---		Canned vegetables	534	205,524	20,057	9.9	---
	Poultry	14	4,874	831	12.9	---		Canned fish and sea foods	477	196,921	5,146	2.8	---
	Not analyzed in detail	7	5,171	95	1.8	---		Canned meats	490	194,494	5,138	2.6	---
07	Fish and sea foods (except canned)	62	57,428	512	.9	.2		Canned milk	514	197,327	8,452	4.3	---
	Fresh fish	9	5,286	20	.4	---		Other canned foods	320	122,182	3,952	3.2	---
	Cured and processed fish	37	37,371	256	.7	---		Not analyzed in detail	36	11,874	4,373	36.8	---
	Frozen fish	18	22,560	196	.9	---	04	Coffee	543	208,276	7,013	3.4	3.2
	Other sea foods	8	6,924	40	.6	---		Green	55	22,366	258	1.2	---
08	Flour	229	146,405	5,163	3.5	2.2		Roasted	493	190,800	6,539	3.3	---
09	Fruits and vegetables, fresh	148	113,582	17,546	15.4	7.6		Not analyzed in detail	42	14,655	416	2.8	---
	Fresh fruits	117	91,562	10,123	11.1	---	05	Confectionery and ice cream	472	183,808	6,480	3.5	2.9
	Fresh vegetables	117	88,911	5,951	6.7	---		Candy	401	157,485	5,874	2.5	---
	Not analyzed in detail	19	13,666	1,472	10.8	---		Chewing gum	369	154,904	1,694	1.1	---
10	Fruits and vegetables, frozen	11	11,684	194	1.7	.1		Ice cream and ices	4	1,689	12	.7	---
11	Groceries (except as listed)	359	230,743	50,858	22.0	22.0		Other confectionery	89	59,035	408	1.0	---
	Breakfast cereals	318	194,897	11,046	5.7	---		Not analyzed in detail	41	13,910	492	3.5	---
	Extracts and spices	270	196,314	2,082	1.1	---	06	Dairy and poultry products (except butter and cheese)	45	15,787	504	3.2	.2
	Lard substitutes and cooking fats	223	148,212	2,021	1.4	---		Eggs	30	10,588	240	2.3	---
	Nuts (all kinds)	211	156,909	1,701	1.1	---		Milk and cream, fluid	3	534	4	.7	---
	Butter substitutes	36	33,370	1,042	3.1	---		Poultry	11	4,198	187	4.0	---
	Pickles, preserves, and sauces	310	204,246	4,691	2.3	---		Other	4	904	13	1.4	---
	Rice, polished	220	159,053	1,254	.8	---		Not analyzed in detail	10	3,403	80	2.4	---
	Tea	242	185,857	1,597	.8	---	07	Fish and sea foods (except canned)	91	52,930	391	1.7	.2
	Other	218	138,482	20,932	15.1	---		Fresh fish	6	2,692	18	.7	---
	Not analyzed in detail	18	15,585	4,712	30.2	---		Cured and processed fish	77	44,818	289	.6	---
12	Meats and meat products	42	22,804	777	3.4	.3		Frozen fish	5	2,687	46	1.7	---
	Lard	31	17,045	176	1.0	---		Other sea foods	4	3,437	18	.5	---
	Meats, fresh	14	5,418	190	3.5	---		Not analyzed in detail	21	---	21	---	---
	Meats, cured or smoked	18	8,274	139	1.7	---	08	Flour	490	186,851	18,524	9.9	8.4
	Other (including game)	7	4,548	55	.8	---		Fruits and vegetables, fresh	130	55,370	3,184	5.7	1.4
	Not analyzed in detail	6	4,510	237	5.3	---		Fresh fruits	85	36,969	1,257	3.4	---
13	Soft drinks	139	116,918	1,668	1.6	.8		Fresh vegetables	90	38,434	1,335	3.5	---
14	Sugar	352	224,734	27,999	12.5	12.1		Not analyzed in detail	18	5,921	572	10.2	---
15	Wines and liquors	8	12,101	1,568	11.3	.8	10	Fruits and vegetables, frozen	7	4,281	150	3.0	.1
16	Other food and related products	27	19,187	2,050	10.7	.9	11	Groceries (except as listed)	592	218,025	31,998	14.7	14.5
18	Feed	36	17,764	420	2.4	.2		Breakfast cereals	496	196,008	5,179	2.6	---
27	Clothing and furnishings, men's and boys'	51	40,260	411	1.0	.2		Extracts and spices	400	174,155	1,674	1.0	---
37	Drugs and drug sundries	63	46,527	384	.8	.2		Lard substitutes and cooking fats	395	159,487	4,930	3.1	---
41	Soaps	226	143,102	8,715	6.1	3.8		Nuts (all kinds)	180	97,161	649	.7	---
	Toilet soaps	183	116,124	2,169	1.9	---		Butter substitutes	65	29,414	395	1.3	---
	Other soaps	205	119,659	6,548	5.5	---		Pickles, preserves, and sauces	448	182,123	3,048	1.7	---
50	Hardware	17	17,911	802	4.5	.3		Rice, polished	403	170,953	4,527	2.5	---
52	Sporting goods	26	23,032	346	1.5	.1		Tea	343	154,945	1,841	.9	---
66	Iron and steel—wire and wire products	23	8,658	347	4.0	.1		Other	209	87,157	7,607	8.7	---
81	Paper and products (except stationary and wallpaper)	172	111,341	2,198	2.0	.9	12	Meats and meat products	37	12,705	2,848	22.4	---
	Printing and writing papers	3	1,786	10	.6	---		Lard	371	123,732	6,732	5.4	3.1
	Wrapping or coarse paper	103	74,324	584	.8	---		Meats, fresh	293	99,755	2,775	2.8	---
	Paper products such as bags, boxes, cups, dishes, etc.	147	95,212	1,409	1.5	---		Meats, cured or smoked	31	13,950	724	5.2	---
	Not analyzed in detail	13	8,043	195	2.4	---		Other (including game)	237	83,584	2,751	3.3	---
89	Tobacco products	253	162,812	17,844	11.0	7.7		Not analyzed in detail	25	6,564	101	1.5	---
	Cigars	171	127,117	1,396	1.1	---	13	Soft drinks	19	7,084	393	5.4	---
	Cigarettes	220	140,908	9,598	6.8	---	14	Sugar	59	30,856	531	1.7	.2
	Other tobacco products	209	133,473	5,075	3.8	---	15	Wines and liquors	551	206,466	22,091	10.7	10.0
	Not analyzed in detail	17	14,434	1,775	12.3	---	16	Other food and related products	41	2,121	115	5.4	.1
	All other commodities	---	---	4,380	---	1.9	18	Feed	259	89,209	5,416	6.1	2.5
<p>South Atlantic Division</p>							<p>Hay, straw, and alfalfa</p>						
<p>All establishments..... 708</p>							<p>Mixed and other feeds</p>						
<p>Sales..... \$283,145,000</p>							<p>Not analyzed in detail</p>						
<p>Commodity coverage..... 77.9 percent</p>							<p>Grain</p>						
<p>Total analyzed..... 599 220,575 220,575 100.0</p>							<p>Corn</p>						
00	Bakery products	252	98,505	1,202	1.2	.5	19	Wheat	88	34,062	515	1.5	---
01	Beer and other malt liquors	37	21,920	1,829	8.3	.8		Other (except rice)	24	9,819	147	1.5	---
02	Butter and cheese	259	105,512	1,721	1.6	.8		Not analyzed in detail	54	14,620	183	1.3	---
							22	Seeds	9	2,827	112	4.0	---
							27	Clothing and furnishings, men's and boys'	66	28,219	325	1.2	.1
								Hats and caps	67	33,909	558	1.6	.3
								Furnishings (except shoes)	5	2,573	11	.4	---
								Suits and overcoats	25	14,258	90	.8	---
								Work clothing	3	1,897	56	3.0	---
								Not analyzed in detail	48	25,327	398	1.5	---
									4	1,257	13	1.0	---

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS
 TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
 BY GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)
		Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)				Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)	
	GROCERIES (GENERAL LINE) TRADE—Con. East South Central Division—Con.							GROCERIES (GENERAL LINE) TRADE—Con. West South Central Division—Con.					
89	Tobacco products.....	305	\$143,021	\$20,707	14.5	12.8	41	Soaps.....	590	\$190,094	\$9,752	5.1	3.9
	Cigars.....	235	119,494	1,601	1.3	---		Toilet soaps.....	289	161,517	2,418	1.5	---
	Cigarettes.....	268	127,322	10,187	8.0	---		Other soaps.....	358	171,682	6,660	3.9	---
	Other tobacco products.....	269	127,954	6,917	5.4	---		Not analyzed in detail.....	45	13,957	654	4.7	---
	Not analyzed in detail.....	31	14,524	2,002	13.8	---		42 Other chemicals and related products.....	13	14,373	155	.9	.1
90	Fertilizer and fertilizer materials.....	88	35,108	813	2.3	.5	50	Hardware.....	68	44,230	1,342	3.0	.5
	All other commodities.....	---	---	4,162	---	2.5	52	Sporting goods.....	70	45,376	475	1.1	.2
	West South Central Division						56	Industrial equipment and supplies.....	81	51,577	189	.4	.1
	All establishments..... 664						62	Building metal work.....	70	33,291	736	2.2	.3
	Sales..... \$297,396,000						63	Copper and products.....	13	2,564	226	9.6	.1
	Commodity coverage..... 83.0 percent						65	Iron and steel products—flat.....	51	22,491	447	2.0	.2
	Total analyzed.....	540	246,917	246,917	---	100.0	66	Iron and steel—wire and wire products.....	147	72,754	1,913	2.6	.8
00	Bakery products.....	216	117,817	960	.8	.4	81	Paper and products (except stationery and wallpaper).....	286	151,625	3,375	2.2	1.4
01	Beer and other malt liquors.....	39	28,828	2,472	8.6	1.0		Cardboard and paperboard.....	6	3,622	165	4.6	---
02	Butter and cheese.....	84	50,927	976	1.9	.4		Wrapping or coarse paper.....	165	102,415	832	.8	---
03	Canned foods.....	530	244,575	63,399	25.9	25.7		Paper products such as bags, boxes, cups, dishes, etc.....	248	132,390	2,227	1.7	---
	Canned fruits.....	467	224,048	13,354	6.0	---		Not analyzed in detail.....	15	5,040	151	3.0	---
	Canned vegetables.....	478	226,802	23,177	10.2	---	85	Stationery and supplies.....	75	45,859	202	.4	.1
	Canned fish and sea foods.....	450	221,250	6,173	2.8	---	89	Tobacco products.....	427	202,079	23,717	11.7	9.6
	Canned meats.....	425	216,893	3,457	1.6	---		Cigars.....	251	142,344	1,831	1.3	---
	Canned milk.....	457	222,516	7,460	3.4	---		Cigarettes.....	353	164,620	11,526	7.0	---
	Other canned foods.....	300	157,617	5,679	3.6	---		Other tobacco products.....	565	178,022	7,943	4.5	---
	Not analyzed in detail.....	45	15,682	4,119	26.3	---	90	Not analyzed in detail.....	51	20,969	2,417	11.5	---
04	Coffee.....	493	230,563	7,522	3.3	3.0		Fertilizer and fertilizer materials.....	34	14,986	597	4.0	.2
	Green.....	75	34,391	867	2.5	---		All other commodities.....	---	---	2,244	---	.6
	Roasted.....	428	206,012	5,696	2.8	---		Mountain Division					
	Not analyzed in detail.....	49	18,711	959	5.1	---		All establishments..... 183					
05	Confectionery and ice cream.....	473	228,276	4,571	2.0	1.9		Sales..... \$88,994,000					
06	Dairy and poultry products (except butter and cheese).....	34	20,208	592	2.9	.2		Commodity coverage..... 95.6 percent					
07	Fish and sea foods (except canned).....	17	10,495	129	1.2	.1		Total analyzed.....	172	85,035	85,035	---	100.0
08	Flour.....	459	204,157	17,688	8.7	7.2	00	Bakery products.....	88	50,672	587	1.2	.7
09	Fruits and vegetables, fresh.....	182	96,980	7,208	7.3	2.9	01	Beer and other malt liquors.....	41	22,604	1,427	6.3	1.7
	Fresh fruits.....	112	65,363	3,242	5.0	---	02	Butter and cheese.....	62	55,731	619	1.7	.7
	Fresh vegetables.....	132	76,121	5,291	4.3	---	03	Canned foods.....	169	82,955	26,864	32.4	31.6
	Not analyzed in detail.....	18	10,068	675	6.7	---		Canned fruits.....	149	70,286	5,519	7.9	---
11	Groceries (except as listed).....	536	245,981	47,270	19.2	19.1		Canned vegetables.....	150	70,033	8,079	11.5	---
	Breakfast cereals.....	457	221,607	7,291	3.3	---		Canned fish and sea foods.....	140	68,774	2,047	3.0	---
	Extracts and spices.....	384	205,765	1,893	.9	---		Canned meats.....	137	68,768	1,618	2.4	---
	Lard substitutes and cooking fats.....	454	208,779	8,979	4.3	---		Canned milk.....	149	69,587	3,897	5.6	---
	Nuts (all kinds).....	172	116,085	802	.7	---		Other canned foods.....	117	54,582	2,727	5.0	---
	Butter substitutes.....	59	35,709	543	1.5	---	04	Coffee.....	157	80,593	2,405	3.0	2.8
	Pickles, preserves, and sauces.....	417	214,226	4,291	2.0	---		Green.....	4	3,914	50	1.3	---
	Rice, polished.....	389	205,358	3,708	1.8	---		Roasted.....	135	66,443	1,660	2.5	---
	Teas.....	338	191,196	1,850	1.0	---		Not analyzed in detail.....	22	14,150	695	4.9	---
	Other.....	279	141,053	14,755	10.5	---	05	Confectionery.....	160	80,228	2,966	3.7	3.5
	Not analyzed in detail.....	37	12,585	3,180	25.1	---		Candy.....	139	69,830	1,834	2.6	---
12	Meats and meat products.....	249	112,234	5,407	4.8	2.2		Chewing gum.....	118	62,148	664	1.1	---
	Lard.....	174	74,464	2,525	3.4	---		Not analyzed in detail.....	---	---	468	---	---
	Meats, fresh.....	8	4,648	353	7.6	---	06	Dairy and poultry products (except butter and cheese).....	16	8,474	376	4.4	.4
	Meats, cured or smoked.....	130	59,418	1,479	2.5	---		Eggs.....	14	8,043	365	4.5	---
	Other (including game).....	7	4,322	383	8.9	---		Milk and cream, fluid.....	3	682	4	.6	---
	Not analyzed in detail.....	18	8,945	667	7.5	---		Not analyzed in detail.....	---	---	7	---	---
13	Soft drinks.....	67	45,902	665	1.5	.3	08	Flour.....	137	67,694	2,466	3.6	2.9
14	Sugar.....	499	229,473	24,788	10.8	10.0	09	Fruits and vegetables, fresh.....	39	17,667	2,306	13.1	2.7
15	Wines and liquors.....	11	8,148	1,454	17.8	.6		Fresh fruits.....	52	15,486	1,323	8.5	---
16	Other food and related products.....	102	55,902	3,299	5.9	1.3		Fresh vegetables.....	36	16,974	983	5.8	---
18	Feed.....	215	89,138	6,187	7.0	2.5	10	Fruits and vegetables, frozen.....	12	11,448	57	.5	.1
19	Grain.....	104	46,826	1,519	3.2	.6	11	Groceries (except as listed).....	172	85,035	16,785	19.7	19.7
22	Seeds.....	48	28,921	237	.8	.1		Breakfast cereals.....	153	70,653	3,412	4.8	---
26	Other farm products—raw materials.....	36	25,174	375	1.5	.2		Extracts and spices.....	121	65,285	805	1.0	---
27	Clothing and furnishings, men's and boys'.....	34	22,086	472	2.1	.2		Lard substitutes and cooking fats.....	129	61,661	1,517	2.5	---
28	Clothing and accessories, women's and children's.....	12	11,090	448	4.0	.2		Nuts (all kinds).....	102	59,075	754	1.3	---
30	Notions.....	39	20,920	189	.9	.1		Butter substitutes.....	17	6,460	246	3.8	---
31	Piece goods.....	6	6,583	448	6.8	.2		Pickles, preserves, and sauces.....	135	66,493	1,477	2.2	---
34	Other dry goods and textile products.....	36	18,812	240	1.3	.1		Rice, polished.....	94	52,781	368	.7	---
36	Automotive supplies.....	43	27,117	408	1.5	.2		Teas.....	109	59,595	427	.7	---
37	Drugs and drug sundries.....	275	155,911	2,350	1.5	1.0		Other.....	91	41,615	3,745	9.0	---
39	Oils, vegetable.....	26	16,489	189	1.1	.1		Not analyzed in detail.....	16	12,929	4,254	32.9	---
40	Paints and varnishes.....	23	16,017	149	.9	.1							

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
<p>GROCERIES (GENERAL LINE) TRADE—Con. New York City—Con.</p>							<p>GROCERIES (GENERAL LINE) TRADE—Con. Chicago—Con.</p>						
03	Canned foods.....	56	\$98,199	\$44,338	45.2	45.2	07	Fish and sea foods (except canned).....	11	\$28,337	\$176	.6	.3
	Canned fruits.....	46	73,814	9,066	12.3	---		Cured and processed fish.....	7	19,050	77	.4	---
	Canned vegetables.....	50	74,991	14,608	19.5	---		Frozen fish.....	3	6,295	8	1.1	---
	Canned fish and sea foods.....	47	72,154	4,207	5.8	---		Other.....	---	---	91	---	---
	Canned meats.....	35	68,580	937	1.4	---	08	Flour.....	25	41,319	1,819	4.4	3.4
	Canned milk.....	47	72,533	2,274	3.1	---	09	Fruits and vegetables, fresh.....	4	4,389	535	12.2	1.0
	Other canned foods.....	28	37,655	1,711	4.5	---		Fresh fruits.....	3	3,778	288	7.6	---
	Not analyzed in detail.....	6	23,208	11,535	49.7	---		Fresh vegetables.....	3	3,778	237	6.3	---
04	Coffee.....	45	94,762	3,779	4.0	3.8		Not analyzed in detail.....	---	---	10	---	---
	Green.....	6	17,861	80	.4	---	10	Fruits and vegetables, frozen.....	4	16,359	285	1.7	.5
	Roasted.....	41	89,374	3,447	3.9	---	11	Groceries (except as listed).....	33	55,175	13,947	26.2	26.2
	Not analyzed in detail.....	---	---	252	---	---		Breakfast cereals.....	28	51,179	1,586	3.1	---
05	Confectionery and ice cream.....	9	24,590	143	.6	.1		Extracts and spices.....	28	51,834	701	1.4	---
	Candy.....	8	23,459	128	.5	---		Lard substitutes and cooking fats.....	20	36,963	809	2.2	---
	Other confectionery.....	4	3,909	15	.4	---		Nuts (all kinds).....	23	45,803	811	1.4	---
06	Dairy and poultry products (except butter and cheese).....	4	1,678	182	10.8	.2		Butter substitute.....	3	758	48	6.3	---
	Eggs.....	3	607	91	15.0	---		Pickles, preserves, and sauces.....	32	53,074	3,798	7.2	---
	Other.....	---	---	91	---	---		Rice, polished.....	19	43,790	395	.9	---
07	Fish and sea foods (except canned).....	7	21,675	1,071	4.9	1.1		Teas.....	20	46,646	472	1.0	---
08	Flour.....	45	88,496	3,519	4.0	3.6	12	Meats and meat products.....	7	7,406	1,101	14.9	2.1
11	Groceries (except as listed).....	56	98,199	27,990	28.5	28.5		Lard.....	4	6,765	203	3.0	---
	Breakfast cereals.....	48	73,332	2,322	3.2	---		Meats, fresh.....	4	3,911	435	11.1	---
	Extracts and spices.....	42	72,420	951	1.3	---		Meats, cured or smoked.....	7	7,406	433	5.8	---
	Lard substitutes and cooking fats.....	32	50,756	1,280	2.5	---		Other.....	---	---	30	---	---
	Nuts (all kinds).....	37	67,388	1,423	2.1	---	13	Soft drinks.....	8	18,139	154	.8	.3
	Butter substitutes.....	6	4,821	97	2.0	---	14	Sugar.....	28	41,881	3,150	7.5	5.9
	Pickles, preserves, and sauces.....	44	73,310	4,092	5.6	---	15	Wines and liquors.....	5	6,700	1,170	17.5	2.2
	Rice, polished.....	40	58,383	760	1.3	---		Liquors.....	4	6,631	846	12.8	---
	Teas.....	37	70,816	2,297	3.2	---		Wines.....	4	6,631	316	4.8	---
	Other.....	31	66,990	9,779	14.8	---		Not analyzed in detail.....	---	---	8	---	---
	Not analyzed in detail.....	4	22,008	4,989	22.7	---	16	Other food and related products.....	6	9,485	861	7.0	1.2
13	Soft drinks.....	6	44,280	1,323	3.0	1.3	39	Oils (cottonseed, linseed, etc.).....	5	7,068	124	1.8	.2
14	Sugar.....	52	95,526	8,438	8.8	8.6	41	Soaps.....	8	10,269	425	4.1	.8
39	Oils (cottonseed, linseed, etc.).....	7	8,402	234	3.7	.2		Toilet soaps.....	7	8,335	72	.9	---
41	Soaps.....	18	28,755	1,484	5.2	1.5		Other soaps.....	4	10,269	353	3.4	---
	Toilet soaps.....	16	26,709	595	2.2	---	56	Industrial equipment and supplies.....	8	7,491	233	3.1	.4
	Other soaps.....	15	28,360	695	2.6	---	81	Paper and products (except stationery and wallpaper).....	8	17,180	266	1.5	.5
	Not analyzed in detail.....	---	---	194	---	---		Paper products such as bags, boxes, cups, dishes, etc.....	5	7,116	138	1.9	---
81	Paper and products (except stationery and wallpaper).....	8	21,871	209	1.0	.2		Not analyzed in detail.....	---	---	128	---	---
	Paper products such as bags, boxes, cups, dishes, etc.....	7	19,840	175	.9	---	89	Tobacco products.....	5	14,645	182	1.1	.3
	Not analyzed in detail.....	---	---	34	---	---		All other commodities.....	---	---	328	---	.9
	All other commodities.....	---	---	4,410	---	4.6							
<p>Chicago</p>							<p>Philadelphia</p>						
	All establishments.....	42						All establishments.....	31				
	Sales.....	\$88,559,000						Sales.....	\$38,560,000				
	Commodity coverage.....	77.6 percent						Commodity coverage.....	78.0 percent				
	Total analyzed.....	33	53,175	53,175	---	100.0		Total analyzed.....	24	29,306	29,306	---	100.0
00	Bakery products.....	7	9,898	125	1.3	.2	02	Butter and cheese.....	11	21,366	1,127	5.3	3.8
02	Butter and cheese.....	13	28,517	473	1.7	.9	03	Canned foods.....	23	29,266	10,262	35.1	35.0
03	Canned foods.....	31	52,057	23,738	45.8	44.8		Canned fruits.....	20	23,235	2,002	8.8	---
	Canned fruits.....	30	41,993	6,017	14.3	---		Canned vegetables.....	20	23,235	2,691	11.6	---
	Canned vegetables.....	29	40,864	8,822	21.8	---		Canned fish and sea foods.....	19	23,138	888	3.8	---
	Canned fish and sea foods.....	28	39,818	1,788	4.5	---		Canned meats.....	16	21,047	355	1.7	---
	Canned meats.....	22	35,318	952	2.8	---		Canned milk.....	20	23,235	681	2.9	---
	Canned milk.....	22	31,737	1,056	3.3	---		Other canned foods.....	14	20,891	1,184	5.7	---
	Other canned foods.....	22	29,548	1,268	4.3	---		Not analyzed in detail.....	---	---	2,461	---	
	Not analyzed in detail.....	---	---	3,875	---	---	04	Coffee.....	19	28,637	1,851	6.2	5.6
04	Coffee.....	27	49,228	3,164	6.4	8.0		Roasted.....	16	20,900	874	4.2	---
	Green.....	3	6,791	11.9	1.8	---		Not analyzed in detail.....	---	---	777	---	
	Roasted.....	24	45,195	3,027	8.7	---	05	Confectionery and ice cream.....	5	15,564	270	1.7	.9
	Not analyzed in detail.....	---	---	18	---	---		Candy.....	5	15,564	132	.8	---
05	Confectionery and ice cream.....	13	40,758	860	1.6	1.2		Other.....	---	---	138	---	
	Candy.....	9	31,493	547	1.7	---	08	Dairy and poultry products (except butter and cheese).....	7	18,109	253	1.4	.9
	Chewing gum.....	8	11,828	36	.3	---		Eggs.....	6	17,328	212	1.2	---
	Not analyzed in detail.....	---	---	77	---	---		Other.....	---	---	41	---	
06	Dairy and poultry products (except butter and cheese).....	8	7,008	479	6.8	.9	08	Flour.....	20	27,891	1,193	4.3	4.1
	Eggs.....	5	8,875	178	2.8	---							
	Milk and cream, fluid.....	4	3,911	78	2.0	---							
	Poultry.....	4	3,888	225	5.8	---							

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.
Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
GROCERIES AND FOODS (SPECIALTY LINES) TRADES—Con. New England Division—Con.							GROCERIES AND FOODS (SPECIALTY LINES) TRADES—Con. Middle Atlantic Division—Con.						
10	Fruits and vegetables, frozen	7	\$7,750	\$841	6.3	.4	08	Flour	191	\$40,371	\$17,700	45.8	2.8
11	Groceries (except as listed)	202	47,486	20,558	45.3	15.5	09	Fruits and vegetables, fresh	48	7,969	1,579	19.8	.2
	Breakfast cereals	51	6,646	2,129	24.8	---	10	Fruits and vegetables, frozen	28	9,675	2,752	27.7	.4
	Extracts and spices	52	12,008	1,115	9.3	---	11	Groceries (except as listed)	925	217,591	115,765	55.2	18.2
	Lard substitutes and cooking fats	30	8,157	582	7.1	---		Breakfast cereals	90	24,641	8,198	35.5	---
	Nuts (all kinds)	41	9,758	2,187	22.4	---		Extracts and spices	206	55,086	9,110	18.5	---
	Butter substitutes	12	4,426	146	3.3	---		Lard substitutes and cooking fats	115	25,677	3,483	15.6	---
	Pickles, preserves, and sauces	68	10,939	1,153	10.5	---		Nuts (all kinds)	181	45,152	15,051	28.9	---
	Rice, polished	18	3,068	91	3.0	---		Butter substitutes	43	15,404	1,058	6.9	---
	Tess	51	22,169	8,154	38.7	---		Pickles, preserves, and sauces	281	54,005	7,255	15.4	---
	Other	65	10,744	2,870	26.7	---		Rice, polished	83	29,658	2,504	7.3	---
	Not analyzed in detail	22	3,444	2,152	62.5	---		Tess	189	66,859	21,641	32.4	---
12	Meats and meat products	265	75,305	65,060	85.7	41.5		Other	365	90,578	41,007	45.3	---
	Lard	71	35,666	596	1.8	---	12	Meats and meat products	774	218,779	165,793	84.8	29.0
	Meats, fresh	181	58,476	41,075	70.2	---		Lard	152	40,812	1,995	4.9	---
	Meats, cured or smoked	145	45,838	8,582	19.8	---		Meats, fresh	532	185,974	134,759	81.2	---
	Other (including game)	27	7,856	880	11.5	---		Meats, cured or smoked	405	110,706	29,002	26.2	---
	Not analyzed in detail	42	13,225	11,927	90.2	---		Other (including game)	81	25,670	7,523	31.0	---
13	Soft drinks	47	3,768	785	20.8	.5		Not analyzed in detail	61	14,093	10,729	76.1	---
14	Sugar	45	8,053	1,699	21.2	1.1	13	Soft drinks	238	15,105	5,992	39.7	.9
15	Wines and liquors	6	1,641	247	15.1	.2	14	Sugar	150	70,015	47,534	87.8	7.5
16	Other foods and related products	25	5,059	789	15.3	.5	15	Wines and liquors	15	8,191	1,197	14.8	.2
19	Grain	4	698	83	11.9	.1	16	Other food and related products	202	42,887	17,954	41.9	2.8
26	Other farm products—raw materials	4	812	178	21.9	.2	17	Feed	31	8,014	558	9.2	.1
39	Oils, vegetable	14	3,570	267	7.5	.2	18	Grain	27	3,820	365	9.6	.1
	Cottonseed, linseed, etc.	11	2,748	259	9.4	---	19	Hides, skins, and raw furs	18	15,983	1,255	7.9	.2
	Essential oils	3	622	8	1.0	---	20	Other farm products—raw materials	29	10,501	713	6.6	.1
61	Paper and products (except stationery and wallpaper)	7	685	84	12.3	.1	26	Oils, vegetable	59	10,053	750	7.3	.1
89	Tobacco products	19	2,960	1,050	34.6	.7	39	Soaps	56	5,285	911	17.2	.1
	Cigars	10	1,501	92	6.1	---	41	Toilet soaps	19	4,207	688	18.4	---
	Cigarettes	14	1,761	353	20.0	---		Other soaps	26	4,015	195	4.9	---
	Other tobacco products	12	1,550	103	6.6	---		Not analyzed in detail	4	115	28	24.3	---
	Not analyzed in detail	---	---	482	---	---	42	Other chemicals and related products	16	6,569	1,248	19.5	.2
	All other commodities	---	---	707	---	.4	81	Paper and products (except stationery and wallpaper)	72	7,555	754	10.0	.1
Middle Atlantic Division All establishments..... 3,250 Sales..... \$716,759,000 Commodity coverage... 88.6 percent							East North Central Division All establishments..... 2,537 Sales..... \$346,532,000 Commodity coverage... 94.8 percent						
Total analyzed		5,080	654,848	654,848	---	100.0	Total analyzed		2,421	328,427	328,427	---	100.0
00	Bakery products	208	18,015	8,887	48.1	1.4	00	Bakery products	175	13,624	5,458	40.0	1.7
01	Beer and other malt liquors	24	4,062	1,407	34.6	.2	01	Beer and other malt liquors	29	6,021	1,631	20.3	.5
02	Butter and cheese	245	58,756	9,156	15.8	1.4	02	Butter and cheese	173	34,296	5,559	9.7	1.0
03	Canned foods	521	133,223	54,942	41.2	8.7	03	Canned foods	582	72,763	25,413	32.2	7.1
	Canned fruits	219	55,911	8,408	15.0	---		Canned fruits	150	32,978	4,430	15.4	---
	Canned vegetables	226	44,954	9,821	21.8	---		Canned vegetables	171	35,419	7,452	22.3	---
	Canned fish and sea foods	198	51,200	9,978	19.5	---		Canned fish and sea foods	116	28,420	1,579	5.6	---
	Canned meats	164	48,550	15,264	31.4	---		Canned meats	118	35,141	5,195	9.1	---
	Canned milk	119	37,205	2,978	6.0	---		Canned milk	94	24,968	1,672	6.7	---
	Other canned foods	142	32,665	3,774	11.6	---		Other canned foods	95	19,948	1,697	8.5	---
	Not analyzed in detail	54	13,756	4,719	34.3	---		Not analyzed in detail	50	9,999	5,588	37.6	---
04	Coffee	364	95,497	57,452	60.1	9.0	04	Coffee	289	65,870	31,798	49.8	9.7
	Green	68	39,949	23,722	59.4	---		Green	23	8,975	1,831	21.1	---
	Roasted	299	60,128	25,460	42.3	---		Roasted	25	54,001	29,940	55.4	---
	Not analyzed in detail	34	12,120	8,250	68.1	---		Not analyzed in detail	28	8,713	1,127	12.9	---
05	Confectionery and ice cream	850	58,777	38,562	67.8	8.0	05	Confectionery and ice cream	532	44,259	26,082	59.9	7.9
	Candy	539	42,457	25,913	61.0	---		Candy	421	34,781	18,782	46.2	---
	Chewing gum	308	24,409	2,623	11.8	---		Chewing gum	233	21,653	518	47.3	---
	Ice cream and ices	25	1,781	1,567	78.8	---		Ice cream and ices	39	1,080	518	47.3	---
	Other confectionery	178	16,891	3,431	20.3	---		Other confectionery	151	16,142	3,136	19.4	---
	Not analyzed in detail	51	9,315	4,628	51.8	---		Not analyzed in detail	41	5,704	3,140	55.0	---
08	Dairy and poultry products (except butter and cheese)	173	62,722	9,011	14.4	1.4							
	Eggs	87	29,271	1,875	6.4	---							
	Milk and cream, fluid	6	1,109	22	2.0	---							
	Poultry	102	42,845	8,948	18.2	---							
	Other	7	539	43	8.0	---							
	Not analyzed in detail	11	4,508	123	2.7	---							
07	Fish and sea foods (except canned)	355	59,559	42,075	70.8	6.6							
	Fresh fish	180	27,944	21,091	75.5	---							
	Cured and processed fish	119	20,940	8,378	50.4	---							
	Frozen fish	102	20,208	3,823	18.9	---							
	Other sea foods	91	9,213	3,221	35.0	---							
	Not analyzed in detail	28	8,495	7,564	89.0	---							

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

SERVICE AND LIMITED-FUNCTION WHOLESALERS
 TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
 BY GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
GROCERIES AND FOODS (SPECIALTY LINES) TRADES—Con. East North Central Division							GROCERIES AND FOODS (SPECIALTY LINES) TRADES—Con. West North Central Division—Con.						
08	Dairy and poultry products (except butter and cheese)	150	\$32,906	\$4,639	14.1	1.4	05	Canned foods	142	\$29,802	\$8,308	21.2	5.5
	Eggs	66	14,727	1,102	7.5	---		Canned fruits	71	13,408	1,406	10.5	---
	Milk and cream, fluid	10	1,042	65	6.2	---		Canned vegetables	77	13,257	1,594	12.0	---
	Poultry	91	25,104	3,082	12.3	---		Canned fish and sea foods	52	9,200	785	8.5	---
	Other	7	521	69	13.2	---		Canned meats	42	9,463	351	3.7	---
	Not analyzed in detail	21	2,779	321	11.6	---		Canned milk	41	7,523	687	9.1	---
07	Fish and sea foods (except canned)	266	31,448	22,055	70.1	6.7		Other canned foods	34	4,881	252	5.2	---
	Fresh fish	179	18,045	10,449	57.9	---	04	Coffee	132	\$6,415	\$26,420	72.8	25.2
	Cured and processed fish	100	14,696	2,876	18.2	---		Green	10	3,846	192	5.0	---
	Frozen fish	96	14,947	3,837	25.7	---		Roasted	123	34,280	25,224	73.8	---
	Other sea foods	57	9,206	1,062	11.5	---		Not analyzed in detail	8	2,049	1,004	49.0	---
	Not analyzed in detail	23	4,885	4,051	82.5	---	05	Confectionery and ice cream	228	20,786	8,542	41.1	7.5
06	Flour	146	23,997	7,569	31.5	2.3		Candy	177	14,431	5,447	37.7	---
09	Fruits and vegetables, fresh	54	9,068	4,102	45.2	1.2		Chewing gum	104	8,969	843	9.4	---
	Fresh fruits	52	6,939	2,544	35.8	---		Ice cream and icee	19	2,884	504	17.5	---
	Fresh vegetablee	34	6,966	1,461	21.0	---		Other confectionery	69	5,252	897	17.1	---
	Not analyzed in detail	14	1,349	297	22.0	---		Not analyzed in detail	19	4,246	851	20.0	---
10	Fruite and vegetables, frozen	28	7,688	938	12.2	.3	06	Dairy and poultry products (except butter and cheese)	45	7,899	674	8.8	.8
11	Groceries (except as listed)	725	110,095	40,474	36.8	12.3		Eggs	21	5,017	176	3.5	---
	Breakfast cereals	88	20,471	5,428	26.5	---		Milk and cream, fluid	10	720	48	6.4	---
	Extracte and spices	174	37,728	6,110	16.2	---		Poultry	28	8,030	363	8.0	---
	Lard substitutes and cooking fats	75	22,275	1,679	7.5	---		Other	8	89	---	---	---
	Butts (all kinds)	151	25,376	5,182	20.3	---	07	Fish and sea foods (except canned)	79	11,557	5,507	48.5	4.8
	Nuts substitutes	65	14,112	1,065	7.5	---		Fresh fish	49	4,995	1,612	32.3	---
	Pickles, preservee, and saucee	204	34,619	3,198	9.2	---		Cured and processed fish	45	7,107	1,195	16.8	---
	Rice, poliehed	43	16,288	372	2.3	---		Frozen fish	47	8,037	1,890	23.5	---
	Tea	148	41,721	4,804	11.5	---		Other sea foods	26	3,603	454	12.8	---
	Other	304	40,129	9,797	24.4	---		Not analyzed in detail	8	640	358	55.9	---
	Not analyzed in detail	70	9,815	2,859	29.1	---	08	Flour	81	12,774	4,812	37.7	4.2
12	Meats and meat products	669	120,217	106,354	88.5	32.4	09	Fruite and vegetablee, fresh	41	9,510	2,609	27.4	2.3
	Lard	171	37,692	4,268	11.3	---		Fresh fruite	23	2,990	343	11.5	---
	Meats, fresh	478	95,952	74,549	77.7	---		Fresh vegetablee	28	6,427	1,480	22.7	---
	Meats, cured or smoked	347	59,891	13,555	22.6	---		Not analyzed in detail	12	2,876	606	28.0	---
	Other (including game)	79	14,879	3,223	21.7	---	10	Fruite and vegetablee, frozen	19	7,770	393	5.1	.5
	Not analyzed in detail	74	12,531	10,759	85.9	---	11	Groceries (except as listed)	312	55,352	20,956	37.9	18.4
13	Soft drinks	209	12,990	5,325	41.0	1.8		Breakfast cereale	51	9,759	3,277	35.6	---
14	Sugar	141	51,245	26,370	51.5	8.0		Extracts and epicee	94	18,850	4,358	23.0	---
15	Winee and liquore	18	5,102	1,088	21.3	.3		Lard substitutes and cooking fate	52	9,143	452	4.9	---
	Liquore	8	1,679	368	21.9	---		Nute (all kinds)	37	11,168	4,644	41.8	---
	Wine	12	2,498	260	10.4	---		Butter substitutes	50	6,121	307	5.0	---
	Not analyzed in detail	5	2,362	460	19.5	---		Pickles, preservee, and saucee	76	15,728	1,054	7.7	---
18	Other food and related producte	131	14,438	4,990	34.6	1.5		Rice, poliehed	15	5,629	52	1.4	---
18	Feed	48	5,826	1,350	23.2	.4		Tea	58	14,552	559	3.8	---
19	Grain	19	3,166	330	10.4	.1		Other	124	19,440	4,235	21.8	---
20	Hidee, ekine, and raw fure	41	8,168	434	5.3	.1		Not analyzed in detail	41	8,755	2,040	23.3	---
37	Drugs and drug sundriee	28	7,000	1,264	18.1	.4	12	Meats and meat producte	210	19,533	16,303	85.5	14.3
39	Oile, vegetable	18	2,920	398	13.6	.1		Lard	76	12,763	493	3.9	---
41	Soape	47	8,397	3,192	38.0	1.0		Meats, fresh	153	15,545	10,691	68.8	---
	Toilet soape	24	8,008	2,038	25.9	---		Meats, cured or smoked	124	14,733	3,578	24.3	---
	Other soape	27	8,474	923	14.3	---		Other (including game)	27	3,352	364	10.9	---
	Not analyzed in detail	13	1,237	231	18.7	---		Not analyzed in detail	22	1,555	1,177	75.7	---
42	Other chemicale and related producte	14	2,267	187	8.2	.1	15	Soft drinke	110	10,577	5,279	51.0	2.9
81	Paper and producte (except stationery and wallpape)	49	6,102	621	10.2	.2	14	Sugar	68	20,383	6,698	32.9	5.9
89	Tobacco producte	94	12,525	3,367	26.9	1.0	18	Other food and related producte	40	3,530	1,702	48.2	1.5
	Cigare	65	8,194	486	5.7	---	18	Feed	43	4,849	795	16.4	.7
	Cigarettee	55	7,103	1,585	19.5	---		Mixed and other feede	39	4,108	657	15.5	---
	Other tobacco producte	41	6,838	532	8.0	---		Not analyzed in detail	4	741	156	21.1	---
	Not analyzed in detail	15	3,555	984	27.7	---	19	Grain	12	1,273	729	57.5	.6
	All other commoditye	---	---	1,499	---	.8	41	Soape	19	1,959	166	8.8	.1
	Service receipte	8	4,270	168	3.9	.1	81	Paper and producte (except stationery and wallpape)	27	4,195	288	6.8	.3
West North Central Division All establishments..... 975 Salee..... \$119,122,000 Commodity coverage..... 95.8 percent							Wrapping or coaree pape..... 9 Paper producte such ae bagge, boxee, cuppe, diehee, etc..... 22 Other..... 85						
Total analyzed		937	114,084	114,084	---	100.0	89	Tobacco producte	81	6,011	1,514	25.2	1.3
00	Bakery producte	79	4,952	1,827	38.9	1.8		Cigare	37	4,527	287	5.9	---
01	Beer and other malt liquore	43	10,310	1,845	18.0	1.4		Cigarettee	38	4,558	811	17.8	---
02	Butter and cheese	50	10,229	1,072	10.5	.9		Other tobacco producte	30	4,159	309	7.4	---
								Not analyzed in detail	8	434	127	29.3	---
								All other commoditye	---	---	1,851	---	1.7

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
	GROCERIES AND FOODS (SPECIALTY LINES) TRADES—Con.							GROCERIES AND FOODS (SPECIALTY LINES) TRADES—Con.					
	South Atlantic Division							South Atlantic Division—Con.					
	All establishments..... 1,418							37 Drugs and drug sundries..... 56	\$5,315	\$306	5.8	.2	
	Sales..... \$182,714,000							Drugs, chemicals, end pharmaceuticals..... 11	1,436	43	3.0	---	
	Commodity coverage... 90.1 percent							Proprietary medicines and toiletries..... 24	1,953	102	5.2	---	
	Total analyzed..... 1,329	\$146,625	\$146,625	---	100.0			Druggists' sundries..... 16	1,841	51	2.8	---	
								Not analyzed in detail..... 13	1,652	110	6.7	---	
00	Bakery products..... 125	14,285	1,878	13.1	1.3			41 Soaps..... 44	6,638	381	5.7	.3	
01	Beer and other malt liquors..... 21	3,749	731	19.5	.5			Toilet soaps..... 25	4,627	76	1.8	---	
02	Butter and cheese..... 104	23,315	3,303	14.2	2.3			Other soaps..... 34	4,973	206	4.1	---	
03	Canned foods..... 288	55,890	17,113	30.6	11.7			Not analyzed in detail..... 7	1,112	99	8.9	---	
	Canned fruits..... 156	33,152	3,372	10.2	---			50 Hardware..... 16	3,120	325	10.4	.2	
	Canned vegetables..... 187	37,108	5,702	15.4	---			Builders' hardware..... 4	827	23	2.8	---	
	Canned fish and sea foods..... 126	29,179	981	3.4	---			Heavy hardware..... 6	1,571	112	7.1	---	
	Canned meats..... 157	37,512	1,173	3.1	---			Bolts, nuts, rivets, and screws..... 5	850	25	3.8	---	
	Canned milk..... 138	29,699	2,865	9.8	---			Shelf or light hardware..... 6	923	23	2.5	---	
	Other canned foods..... 107	25,942	906	3.5	---			Tools and cutlery..... 4	570	9	1.6	---	
	Not analyzed in detail..... 45	7,154	2,114	29.5	---			Other.....	---	44	---	---	
04	Coffee..... 232	41,957	11,402	27.2	7.8			Not analyzed in detail..... 3	909	89	9.8	---	
	Green..... 19	3,647	375	10.3	---			81 Paper and products (except stationery and wallpaper)..... 67	7,063	479	6.8	.3	
	Roasted..... 198	36,559	10,352	28.3	---			Printing and writing papers..... 4	764	9	1.2	---	
	Not analyzed in detail..... 28	4,693	875	14.4	---			Cardboard and paperboard..... 3	288	7	2.4	---	
05	Confectionery and ice cream..... 440	41,936	16,584	39.5	11.3			Wrapping or coarse paper..... 17	2,695	69	2.6	---	
	Candy..... 371	31,209	11,526	36.9	---			Peper products such as bags, boxes, cups, dishes, etc..... 58	5,758	369	6.4	---	
	Chewing gum..... 241	22,719	1,280	5.6	---			Not analyzed in detail..... 5	386	25	6.5	---	
	Ice cream and ices..... 12	871	366	42.0	---			89 Tobacco products..... 149	20,156	4,524	22.4	5.1	
	Other confectionery..... 139	14,028	1,566	11.2	---			Cigars..... 94	10,727	785	7.3	---	
	Not analyzed in detail..... 43	6,077	1,846	30.4	---			Cigarettes..... 80	9,642	1,566	16.2	---	
06	Dairy and poultry products (except butter and cheese)..... 70	16,120	1,378	8.5	.9			Other tobacco products..... 81	9,952	785	7.9	---	
	Eggs..... 46	11,696	601	5.1	---			Not analyzed in detail..... 27	6,468	1,388	21.5	---	
	Milk and cream, fluid..... 4	645	19	2.9	---			All other commodities.....	---	2,188	---	1.5	
	Poultry..... 33	8,644	455	5.3	---								
	Other..... 8	1,350	143	10.8	---			East South Central Division					
	Not analyzed in detail..... 9	1,987	160	8.1	---			All establishments..... 477					
07	Fish and sea foods (except canned)..... 219	20,827	13,767	66.1	9.4			Sales..... \$46,250,000					
	Fresh fish..... 179	14,525	9,945	68.5	---			Commodity coverage... 83.4 percent					
	Cured end processed fish..... 25	4,056	295	7.3	---			Total analyzed..... 438	38,578	38,578	---	100.0	
	Frozen fish..... 36	9,087	684	7.5	---								
	Other sea foods..... 63	9,974	2,447	24.5	---								
	Not analyzed in detail..... 11	1,068	396	37.1	---								
08	Flour..... 125	17,017	4,046	23.8	2.8			00 Bakery products..... 50	3,442	719	20.9	1.9	
09	Fruits and vegetables, fresh..... 51	9,872	1,322	13.4	.9			01 Beer and other malt liquors..... 5	362	97	26.8	.3	
	Fresh fruits..... 34	6,614	466	7.0	---			02 Butter and cheese..... 20	3,755	399	10.6	1.0	
	Fresh vegetables..... 35	6,985	352	5.0	---			03 Canned foods..... 86	13,248	4,060	30.6	10.5	
	Not analyzed in detail..... 9	2,211	504	22.8	---			Canned fruits..... 39	8,018	1,059	13.2	---	
10	Fruits and vegetables, frozen..... 11	4,519	452	10.0	.3			Canned vegetables..... 33	8,444	1,045	12.4	---	
11	Groceries (except as listed)..... 455	74,863	23,079	30.8	15.7			Canned fish and sea foods..... 30	5,413	179	2.8	---	
	Breakfast cereals..... 83	17,221	1,913	11.1	---			Canned meats..... 33	6,372	282	5.2	---	
	Extracts and spices..... 123	26,972	847	3.1	---			Canned milk..... 24	4,694	369	7.9	---	
	Lard substitutes and cooking fats..... 102	30,260	1,345	4.4	---			Other canned foods..... 26	6,107	257	4.2	---	
	Nuts (all kinds)..... 76	13,662	4,485	32.8	---			Not analyzed in detail..... 13	2,169	869	40.1	---	
	Butter substitutes..... 76	23,223	1,454	6.2	---			04 Coffee..... 102	13,518	6,113	45.2	15.8	
	Pickles, preserves, and sauces..... 166	37,138	1,984	5.3	---			Green..... 10	1,158	110	9.5	---	
	Rice, polished..... 92	22,404	787	3.5	---			Roasted..... 96	12,618	5,708	45.2	---	
	Teas..... 127	31,809	1,712	5.4	---			Not analyzed in detail..... 5	861	295	34.3	---	
	Other..... 133	16,100	5,204	32.3	---			05 Confectionery and ice cream..... 173	11,508	5,164	44.9	13.4	
	Not analyzed in detail..... 58	8,737	3,388	38.8	---			Candy..... 154	9,367	4,082	43.6	---	
12	Meats and meat products..... 278	44,068	28,772	65.3	19.6			Chewing gum..... 97	6,783	498	7.3	---	
	Lard..... 104	20,776	965	4.8	---			Ice cream and ices..... 5	216	37	17.1	---	
	Meats, fresh..... 163	27,642	16,713	60.5	---			Other confectionery..... 48	2,309	273	11.8	---	
	Meats, cured or smoked..... 143	26,966	6,168	22.9	---			Not analyzed in detail..... 12	1,564	274	17.5	---	
	Other (including game)..... 29	4,050	684	16.9	---			06 Dairy and poultry products (except butter and cheese)..... 19	3,527	303	8.6	.8	
	Not analyzed in detail..... 39	7,418	4,242	57.2	---			07 Fish and sea foods (except canned)..... 40	3,043	2,151	70.7	5.8	
13	Soft drinks..... 59	5,269	2,221	42.2	1.5			Fresh fish..... 32	1,833	1,304	71.1	---	
14	Sugar..... 133	29,568	6,327	21.4	4.3			Cured and processed fish..... 4	237	18	7.6	---	
15	Wines and liquors..... 3	1,309	131	10.0	.1			Frozen fish..... 12	1,224	201	16.4	---	
16	Other food and related products..... 65	9,745	3,857	39.6	2.8			Other sea foods..... 14	665	160	24.1	---	
18	Feed..... 66	8,777	1,731	19.7	1.2			Not analyzed in detail..... 5	491	488	95.3	---	
	Hay, straw, and alfalfa..... 19	1,711	60	3.5	---			08 Flour..... 49	5,949	2,185	36.9	5.7	
	Mixed and other feeds..... 57	7,334	1,480	20.2	---			09 Fruits and vegetables, fresh..... 17	1,938	203	10.5	.5	
	Not analyzed in detail..... 9	1,443	191	13.2	---			10 Fruits and vegetables, frozen..... 5	858	60	7.2	.2	
19	Grain..... 18	2,526	181	7.2	.1								
22	Seeds..... 14	3,058	167	5.5	.1								

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.
Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

SERVICE AND LIMITED-FUNCTION WHOLESALERS
 TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
 BY GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
GROCERIES AND FOODS (SPECIALTY LINES) TRADES—Con. East South Central Division—Con.							GROCERIES AND FOODS (SPECIALTY LINES) TRADES—Con. West South Central Division—Con.						
11	Groceries (except as listed).....	146	\$20,169	\$5,446	27.0	14.1	07	Fish and sea foods (except canned).....	98	\$6,579	\$4,474	68.0	4.5
	Breakfast cereals.....	29	5,791	1,053	18.2	---		Fresh fish.....	71	3,763	2,195	58.3	---
	Extracts and spices.....	33	6,405	245	3.8	---		Cured and processed fish.....	11	2,348	209	8.9	---
	Lard substitutes and cooking fats.....	28	5,269	117	2.2	---		Frozen fish.....	20	1,738	537	30.9	---
	Nuts (all kinds).....	34	3,213	529	16.5	---		Other sea foods.....	45	2,263	935	41.2	---
	Butter substitutes.....	13	4,788	374	7.8	---		Not analyzed in detail.....	8	667	600	90.0	---
	Pickles, preserves, and sauces.....	46	9,252	417	4.5	---	08	Flour.....	102	11,802	3,716	31.5	3.8
	Rice, polished.....	15	3,709	19	.5	---	09	Fruits and vegetables, fresh.....	24	3,251	238	7.3	.2
	Teas.....	55	8,156	363	4.7	---	10	Fruits and vegetables, frozen.....	11	2,181	549	25.4	.8
	Other.....	37	4,967	1,410	28.4	---	11	Groceries (except as listed).....	287	43,158	14,616	33.9	14.8
	Not analyzed in detail.....	21	2,116	899	42.5	---		Breakfast cereals.....	81	6,319	753	11.8	---
12	Meats and meat products.....	87	9,352	5,207	55.7	13.5		Extracts and spices.....	34	14,423	1,147	8.0	---
	Lard.....	51	6,602	717	10.9	---		Lard substitutes and cooking fats.....	81	15,021	885	5.9	---
	Meats, fresh.....	45	5,042	2,510	49.8	---		Nuts (all kinds).....	48	7,598	5,074	66.8	---
	Meats, cured or smoked.....	48	5,604	1,359	24.3	---		Butter substitutes.....	35	8,481	351	4.1	---
	Other (including game).....	5	792	63	8.0	---		Pickles, preserves, and sauces.....	77	14,957	1,422	9.5	---
	Not analyzed in detail.....	9	967	558	56.5	---		Rice, polished.....	22	5,166	86	1.7	---
13	Soft drinks.....	33	1,584	899	56.8	2.3		Teas.....	49	10,768	793	7.4	---
	Sugar.....	55	9,400	2,335	24.9	6.1		Other.....	101	12,653	2,454	19.4	---
14	Other food and related products.....	17	2,132	271	12.7	.7		Not analyzed in detail.....	30	3,578	1,871	46.7	---
18	Feed.....	33	4,573	878	14.8	1.8	12	Meats and meat products.....	185	25,133	16,088	64.0	16.3
19	Grain.....	12	1,196	33	4.8	.2		Lard.....	81	11,854	780	6.6	---
20	Hides, skins, and raw furs.....	4	1,041	144	13.8	.4		Meats, fresh.....	124	18,195	8,894	55.5	---
22	Seeds.....	9	1,383	100	7.3	.3		Meats, cured or smoked.....	106	16,596	3,682	22.5	---
26	Other farm products—raw materials.....	5	542	73	13.5	.2		Other (including game).....	18	3,152	371	11.6	---
27	Clothing and furnishings, men's and boys'.....	9	1,285	47	3.7	.1	13	Soft drinks.....	25	3,160	2,259	71.5	1.0
28	Clothing and accessories, women's and children's.....	7	722	24	3.3	.1	14	Sugar.....	54	10,910	2,649	24.3	2.7
30	Notions.....	12	560	57	10.2	.1	16	Other food and related products.....	35	4,127	1,236	29.9	1.3
32	Shoes and other footwear.....	5	346	49	14.2	.1	18	Feed.....	75	9,265	2,609	28.2	2.6
37	Drugs and other sundries.....	18	2,362	85	3.6	.2	19	Grain.....	38	6,558	458	6.7	.4
41	Soaps.....	11	1,425	72	5.1	.2	20	Hides, skins, and raw furs.....	10	2,428	65	2.6	.1
42	Other chemicals and related products.....	3	494	32	6.5	.1	26	Other farm products—raw materials.....	8	2,568	370	14.4	.4
45	Radio, appliances, and specialties.....	3	555	86	15.5	.2	37	Drugs and drug sundries.....	20	2,946	172	5.8	.2
51	Paper and products (except stationery and wallpaper).....	15	1,781	87	4.9	.2	41	Soaps.....	15	2,663	57	2.0	.1
89	Tobacco products.....	35	4,299	788	18.8	2.1	81	Paper and products (except stationery and wallpaper).....	22	2,839	203	7.2	.2
	Cigars.....	20	2,410	91	3.8	---	83	Stationery and supplies.....	6	613	58	9.5	.1
	Cigarettes.....	20	3,101	472	15.2	---	89	Tobacco products.....	77	8,497	1,774	20.9	1.8
	Other tobacco products.....	20	3,063	201	6.6	---		Cigars.....	57	7,343	788	10.7	---
	Not analyzed in detail.....	3	426	73	8.0	---		Cigarettes.....	25	4,819	411	8.5	---
90	Fertilizer and fertilizer materials.....	7	877	73	8.3	.2		Other tobacco products.....	30	5,234	444	8.5	---
	All other commodities.....	---	---	492	---	1.1	90	Not analyzed in detail.....	9	581	133	22.9	---
								Fertilizer and fertilizer materials.....	6	2,538	90	3.5	.1
								All other commodities.....	---	---	1,181	---	1.0
West South Central Division All establishments..... 989 Sales..... \$107,680,000 Commodity coverage..... 91.7 percent							Mountain Division All establishments..... 283 Sales..... \$27,555,000 Commodity coverage..... 92.2 percent						
Total analyzed.....							Total analyzed.....						
		930	98,744	98,744	---	100.0			246	25,417	25,417	---	100.0
00	Bakery products.....	81	3,249	484	14.9	.5	00	Bakery products.....	31	1,586	387	26.5	1.4
01	Beer and other malt liquors.....	12	2,038	379	18.6	.4	01	Beer and other malt liquors.....	6	1,650	947	57.4	3.7
02	Butter and cheese.....	49	7,643	1,315	17.2	1.3	02	Butter and cheese.....	10	1,446	406	28.1	1.6
03	Canned foods.....	133	21,581	4,407	20.4	4.5	03	Canned foods.....	33	4,235	1,957	46.2	7.7
	Canned fruits.....	47	9,342	910	9.7	---		Canned fruits.....	17	3,375	550	18.3	---
	Canned vegetables.....	62	9,979	1,192	13.3	---		Canned vegetables.....	19	3,144	699	22.2	---
	Canned fish and sea foods.....	33	5,941	506	8.5	---		Canned fish or sea foods.....	7	2,362	149	6.3	---
	Canned meats.....	40	9,129	273	3.0	---		Canned meats.....	9	1,721	109	6.3	---
	Canned milk.....	38	8,818	591	6.9	---		Canned milk.....	10	2,317	150	6.5	---
	Other canned foods.....	33	5,444	317	5.8	---		Other canned foods.....	5	353	142	40.2	---
	Not analyzed in detail.....	20	5,390	818	16.2	---		Not analyzed in detail.....	5	249	158	63.5	---
04	Coffee.....	181	41,178	31,133	75.6	31.5	04	Coffee.....	40	5,123	3,463	67.6	13.6
	Green.....	24	13,125	11,419	87.0	---		Roasted.....	37	4,878	3,415	70.0	---
	Roasted.....	151	28,877	19,052	70.9	---		Not analyzed in detail.....	3	247	48	19.4	---
	Not analyzed in detail.....	11	1,818	682	40.9	---	05	Confectionery and ice cream.....	59	3,653	1,619	44.6	8.4
05	Confectionery and ice cream.....	268	17,478	9,045	51.8	9.2		Candy.....	45	2,898	1,054	36.4	---
	Candy.....	247	18,022	8,640	41.4	---		Cheewing gum.....	22	1,777	120	8.8	---
	Cheewing gum.....	137	10,818	860	8.0	---		Ice cream and ices.....	10	372	100	28.9	---
	Ice cream and ices.....	8	250	158	62.4	---		Other confectionery.....	17	1,446	280	19.4	---
	Other confectionery.....	60	5,109	1,389	27.2	---		Not analyzed in detail.....	8	432	65	15.0	---
06	Dairy and poultry products (except butter and cheese).....	35	5,402	368	8.8	.4	08	Dairy and poultry products (except butter and cheese).....	15	2,087	133	8.4	.5

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.
 Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
BY GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)
		Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)				Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)	
	GROCERIES AND FOODS (SPECIALTY LINES) TRADES—Con.							GROCERIES AND FOODS (SPECIALTY LINES) TRADES—Con.					
	New York City—Con.							Chicago—Con.					
05	Canned foods.....	207	\$82,479	\$40,705	49.4	9.3	00	Bakery products.....	17	\$2,000	\$594	19.7	.5
	Canned fruits.....	88	52,187	5,082	15.8		01	Beer and other malt liquors.....	5	1,105	86	7.8	.1
	Canned vegetables.....	91	23,234	5,865	25.2		02	Butter and cheese.....	30	10,887	598	5.5	.4
	Canned fish and sea foods.....	96	52,547	8,691	26.9		03	Canned foods.....	83	21,188	8,145	58.4	5.8
	Canned meats.....	39	25,215	13,663	54.2			Canned fruits.....	35	6,690	928	13.8	
	Canned milk.....	41	20,539	2,199	10.7			Canned vegetables.....	37	6,465	945	14.8	
	Other canned foods.....	55	17,373	2,694	15.5			Canned fish and sea foods.....	27	5,088	635	12.5	
	Not analyzed in detail.....			2,515				Canned meats.....	21	9,478	2,253	23.8	
04	Coffee.....	165	61,829	45,318	70.3	9.9		Canned milk.....	18	3,293	370	11.2	
	Green.....	46	38,567	23,276	64.0			Other canned foods.....	26	4,812	819	17.0	
	Roasted.....	133	32,413	14,739	45.5			Not analyzed in detail.....	10	3,071	2,217	72.2	
	Not analyzed in detail.....	7	6,193	5,301	85.8		04	Coffee.....	69	21,686	18,046	83.2	12.4
05	Confectionery and ice cream.....	148	29,177	11,595	39.7	2.7		Green.....	5	4,256	1,601	37.8	
	Candy.....	107	12,792	8,831	69.5			Roasted.....	63	20,491	18,187	79.0	
	Chewing gum.....	50	8,013	1,124	18.7			Not analyzed in detail.....	5	465	258	55.5	
	Ice cream and ices.....	8	141	156	96.5		05	Confectionery and ice cream.....	61	12,447	8,806	70.7	6.1
	Other confectionery.....	39	4,446	661	14.9			Candy.....	49	11,031	5,722	51.9	
	Not analyzed in detail.....	14	4,603	1,041	22.8			Chewing gum.....	49	7,153	1,108	15.5	
08	Dairy and poultry products (except butter and cheese).....	73	37,270	6,851	17.8	1.5		Ice cream and ices.....	5	221	44	19.9	
	Eggs.....	23	10,203	1,238	12.1			Other confectionery.....	14	6,257	1,532	24.5	
	Poultry.....	50	26,509	5,325	20.1			Not analyzed in detail.....			400		
	Not analyzed in detail.....			90			06	Dairy and poultry products (except butter and cheese).....	45	17,851	3,067	17.2	2.1
07	Fish and sea foods (except canned).....	201	42,100	31,597	75.1	7.2		Eggs.....	13	8,115	455	7.4	
	Fresh fish.....	102	20,764	16,829	81.0			Milk and cream, fluid.....	3	455	5	1.1	
	Cured and processed fish.....	74	18,010	5,401	33.7			Poultry.....	35	18,443	2,324	14.1	
	Frozen fish.....	48	13,567	2,396	17.8			Not analyzed in detail.....	7	1,033	283	27.4	
	Other sea foods.....	51	4,165	1,385	32.8		07	Fish and sea foods (except canned).....	76	14,945	13,495	90.3	9.3
	Not analyzed in detail.....	12	5,781	5,606	97.0			Fresh fish.....	41	8,163	5,634	68.0	
08	Flour.....	81	20,181	11,056	54.8	2.5		Cured and processed fish.....	34	6,602	1,849	28.0	
09	Fruits and vegetables, fresh.....	16	2,874	468	18.3	.1		Frozen fish.....	26	7,803	2,265	29.0	
	Fresh fruits.....	11	2,555	355	13.9			Other sea foods.....	14	3,510	578	17.5	
	Fresh vegetables.....	11	1,782	115	8.3			Not analyzed in detail.....	11	3,821	3,169	87.5	
	Not analyzed in detail.....	8	4,179	1,920	45.9	.4	08	Flour.....	30	8,069	5,188	68.9	2.2
10	Fruits and vegetables, frozen.....	8	1,782	115	8.3			Fruits and vegetables, fresh.....	15	1,205	198	18.4	.1
11	Groceries (except as listed).....	427	131,876	77,879	59.1	17.8		Groceries (except as listed).....	178	33,994	15,198	44.7	10.5
	Breakfast cereals.....	54	10,109	3,480	34.4			Breakfast cereals.....	8	3,213	1,593	49.8	
	Extracts and spices.....	92	34,510	7,562	21.9			Extracts and spices.....	41	9,714	2,095	21.8	
	Lard substitutes and cooking fats.....	35	8,687	1,950	22.4			Lard substitutes and cooking fats.....	12	3,225	415	12.9	
	Nuts (all kinds).....	67	23,775	9,868	41.5			Nuts (all kinds).....	33	9,791	3,289	33.8	
	Butter substitutes.....	8	8,784	329	4.9			Butter substitutes.....	4	567	40	10.9	
	Pickles, preserves, and sauces.....	110	24,874	5,778	15.3			Pickles, preserves, and sauces.....	36	4,626	720	15.8	
	Rice, polished.....	41	15,404	1,849	12.0			Rice, polished.....	8	2,635	42	1.8	
	Teas.....	90	33,969	12,600	37.1			Teas.....	39	14,056	3,240	23.1	
	Other.....	159	58,765	32,150	54.7			Other.....	66	10,746	2,505	23.3	
	Not analyzed in detail.....	50	7,133	4,313	60.5		12	Meats and meat products.....	183	59,263	52,649	88.8	38.3
12	Meats and meat products.....	379	149,823	128,722	86.0	29.5		Lard.....	25	11,984	2,134	17.8	
	Lard.....	57	19,230	795	4.1			Meats, fresh.....	125	48,751	40,128	82.3	
	Meats, fresh.....	265	115,893	97,656	84.2			Meats, cured or smoked.....	84	28,844	5,954	22.2	
	Meats, cured or smoked.....	177	74,004	20,828	27.9			Other (including game).....	18	4,674	487	10.4	
	Other (including game).....	43	15,978	8,028	57.7			Not analyzed in detail.....	21	6,521	3,946	62.4	
	Not analyzed in detail.....	17	5,011	3,637	72.8		13	Soft drinks.....	57	2,026	1,118	55.2	.8
13	Soft drinks.....	89	3,798	2,155	58.7	.5		Sugar.....	25	18,158	14,821	80.5	10.1
14	Sugar.....	59	52,056	42,023	80.7	9.8		Wine and liquors.....	7	1,002	188	18.8	.1
15	Wine and liquors.....	14	8,077	1,177	14.8	.3		Other food and related products.....	28	6,106	2,120	34.7	1.5
	Liquors.....	3	930	235	25.3			Feed.....	4	2,722	805	29.5	.8
	Wines.....	12	6,863	495	7.2			Oils, vegetable.....	8	1,266	187	14.8	.1
	Not analyzed in detail.....			447			41	Soaps.....	8	778	249	32.0	.2
18	Other food and related products.....	112	33,270	15,743	47.3	5.8		Toilet soaps.....	4	209	112	55.8	
20	Hides, skins, and raw furs.....	7	14,554	1,129	7.8	.3		Other soaps.....	5	673	105	15.8	
39	Oils, vegetable.....	18	5,572	600	10.8	.1		Not analyzed in detail.....			32		
	Cottonseed, linseed, etc.....	11	2,088	314	15.0			Tobacco products.....	8	1,920	898	58.4	.5
	Essential oils.....	7	3,581	286	8.0			Cigars.....	5	1,557	188	12.4	
89	Tobacco products.....	15	2,059	698	32.4	.2		Cigarettes.....	5	1,238	228	18.4	
	Cigars.....	8	1,181	38	3.1			Other tobacco products.....	4	1,191	109	9.2	
	Cigarettes.....	9	1,821	593	32.8			Not analyzed in detail.....			195		
	Other tobacco products.....	5	559	22	3.9			All other commodities.....			1,208		.8
	Not analyzed in detail.....			17				Service receipts.....	3	3,382	146	4.3	.1
	All other commodities.....			10,680		2.5							
	Chicago							Philadelphia					
	All establishments.....	815						All establishments.....	287				
	Sales.....	\$151,597,000						Sales.....	\$47,371,000				
	Commodity coverage.....	95.8 percent						Commodity coverage.....	92.4 percent				
	Total analyzed.....	586	145,158	145,158		100.0		Total analyzed.....	271	45,771	43,771		100.0

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)
		Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)				Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)	
<p>GROCERIES AND FOODS (SPECIALTY LINES) TRADES—Con. Philadelphia—Con.</p>							<p>GROCERIES AND FOODS (SPECIALTY LINES) TRADES—Con. Boston—Con.</p>						
00	Bakery products.....	23	\$3,572	\$1,881	52.7	4.3	04	Coffee.....	29	\$13,920	\$7,357	52.9	9.5
02	Butter and cheese.....	13	2,619	269	10.3	.8		Green.....	7	9,142	970	10.6	---
03	Canned foods.....	56	7,428	2,523	34.0	5.8		Roasted.....	25	13,348	8,210	46.5	---
	Canned fruits.....	18	4,589	1,072	23.4	---		Not analyzed in detail.....			177	---	---
	Canned vegetables.....	18	4,195	685	16.3	---	05	Confectionery and ice cream.....	17	1,675	816	36.8	.8
	Canned fish and sea foods.....	13	3,252	375	11.5	---		Candy.....	12	1,241	488	39.3	---
	Canned meats.....	8	1,764	79	4.5	---		Other confectionery.....	5	---	74	---	---
	Canned milk.....	10	3,007	5	.2	---		Not analyzed in detail.....	3	368	54	14.7	---
	Other canned foods.....	5	1,315	30	2.3	---	06	Dairy and poultry products (except butter and cheese).....	14	10,094	1,666	16.5	2.2
	Not analyzed in detail.....	4	277	100.0	---	---		Eggs.....	9	9,132	559	3.9	---
04	Coffee.....	34	3,971	2,072	52.2	4.7		Poultry.....	12	9,305	1,294	13.9	---
	Green.....	7	1,564	320	20.5	---		Other.....	5	---	15	---	---
	Roasted.....	27	3,271	1,801	48.9	---	07	Fish and sea foods (except canned).....	55	20,072	11,662	58.1	15.1
	Not analyzed in detail.....	6	696	151	21.7	---		Fresh fish.....	32	10,366	5,582	53.8	---
05	Confectionery and ice cream.....	53	4,271	2,712	63.5	6.2		Cured and processed fish.....	25	8,005	1,224	15.3	---
	Candy.....	42	3,207	1,942	60.6	---		Frozen fish.....	27	8,416	2,217	26.3	---
	Chewing gum.....	18	1,124	83	7.4	---		Other sea foods.....	24	6,902	1,538	22.3	---
	Ice cream and ices.....	3	598	331	83.6	---		Not analyzed in detail.....	5	5,936	1,101	18.5	---
	Other confectionery.....	12	1,372	152	11.1	---	08	Flour.....	14	6,571	4,571	69.6	5.9
	Not analyzed in detail.....	5	204	204	100.0	---		Fruits and vegetables, fresh.....	5	5,183	219	4.2	.3
06	Dairy and poultry products (except butter and cheese).....	14	3,072	272	8.9	.6		Fresh fruits.....	4	5,030	131	2.8	---
	Eggs.....	4	912	7	.8	---		Fresh vegetables.....	3	4,998	88	1.8	---
	Poultry.....	12	2,994	255	8.5	---		Fruits and vegetables, frozen.....	3	6,067	543	9.0	.7
	Other.....	---	---	10	---	---	11	Groceries (except as listed).....	71	27,605	15,640	56.7	20.3
07	Fish and sea foods (except canned).....	41	5,439	4,985	91.5	11.3		Breakfast cereals.....	10	3,941	1,802	45.7	---
	Fresh fish.....	21	1,996	1,768	88.5	---		Extracts and spices.....	20	8,389	624	9.8	---
	Cured and processed fish.....	5	1,087	679	62.5	---		Lard substitutes and cooking fats.....	7	1,879	180	9.8	---
	Frozen fish.....	9	1,172	78	8.7	---		Nuts (all kinds).....	17	8,802	2,095	30.8	---
	Other sea foods.....	14	1,748	1,132	64.8	---		Pickles, preserves, and sauces.....	21	5,215	727	13.9	---
	Not analyzed in detail.....	5	1,308	1,308	100.0	---		Rice, polished.....	8	1,723	63	3.7	---
08	Flour.....	17	4,260	1,354	31.8	3.1		Teas.....	27	17,245	7,886	45.8	---
09	Fruits and vegetables, fresh.....	4	378	125	33.2	.3		Other.....	24	6,774	1,756	25.9	---
10	Fruits and vegetables, frozen.....	5	1,377	225	16.3	.5		Not analyzed in detail.....	4	527	527	100.0	---
11	Groceries (except as listed).....	88	17,559	10,659	60.7	24.4	12	Meats and meat products.....	73	34,033	29,841	87.7	38.7
	Breakfast cereals.....	10	3,588	2,287	63.2	---		Lard.....	10	7,674	132	1.7	---
	Extracts and spices.....	25	5,259	735	14.0	---		Meats, fresh.....	37	21,633	16,437	76.0	---
	Lard substitutes and cooking fats.....	13	2,542	334	13.1	---		Meats, cured or smoked.....	20	10,071	2,264	22.5	---
	Nuts (all kinds).....	21	5,308	1,994	37.8	---		Other (including game).....	4	1,722	509	29.6	---
	Pickles, preserve, and sauces.....	21	5,141	805	15.7	---		Not analyzed in detail.....	29	11,072	10,499	94.8	---
	Rice, polished.....	10	1,782	225	12.6	---	13	Soft drinks.....	5	259	107	41.3	.1
	Teas.....	26	5,078	1,839	32.3	---	14	Sugar.....	10	2,103	278	13.2	.4
	Other.....	35	8,339	2,198	26.4	---	16	Other food and related products.....	9	3,298	364	11.0	.5
	Not analyzed in detail.....	4	462	462	100.0	---		All other commodities.....	---	---	812	---	1.0
12	Meats and meat products.....	61	15,358	14,441	94.0	33.0	<p>San Francisco</p>						
	Lard.....	18	5,030	473	9.4	---	<p> All establishments..... 227</p>						
	Meats, fresh.....	50	11,979	9,921	82.8	---	<p> Sales..... \$74,162,000</p>						
	Meats, cured or smoked.....	34	6,547	1,112	17.0	---	<p> Commodity coverage..... 96.9 percent</p>						
	Other (including game).....	12	3,185	487	15.3	---	<p> Total analyzed..... 213 71,895 71,895 100.0</p>						
	Not analyzed in detail.....	6	2,448	2,448	100.0	---							
13	Soft drinks.....	7	434	87	20.0	.2							
14	Sugar.....	15	3,358	638	19.0	1.5							
16	Other food and related products.....	20	2,253	766	34.0	1.8							
41	Soaps.....	7	516	42	8.1	.1							
89	Tobacco products.....	10	569	127	22.3	.3							
	All other commodities.....	---	---	613	---	1.3							
<p>Boston</p>													
<p> All establishments..... 226</p>													
<p> Sales..... \$78,648,000</p>													
<p> Commodity coverage..... 96.0 percent</p>													
<p> Total analyzed..... 217 77,108 77,108 100.0</p>													
00	Bakery products.....	4	405	144	35.8	.2	00	Bakery products.....	9	2,723	451	16.6	.8
02	Butter and cheese.....	19	10,403	891	8.8	.9	01	Beer and other malt liquors.....	5	1,669	141	8.4	.2
03	Canned foods.....	51	11,700	2,597	22.2	3.4	02	Butter and cheese.....	10	3,820	612	16.0	.9
	Canned fruits.....	18	9,459	448	4.7	---	03	Canned foods.....	62	19,262	7,733	40.1	10.8
	Canned vegetables.....	17	9,099	485	5.1	---		Canned fruits.....	31	10,516	2,169	20.6	---
	Canned fish and sea foods.....	15	3,808	590	10.0	---		Canned vegetables.....	30	9,588	2,018	21.0	---
	Canned meat.....	9	2,597	234	9.0	---		Canned fish and sea foods.....	31	11,629	2,748	23.6	---
	Canned milk.....	7	3,059	237	7.8	---		Canned meats.....	13	4,544	147	3.2	---
	Other canned foods.....	14	3,428	623	18.2	---		Canned milk.....	10	3,559	142	4.0	---
	Not analyzed in detail.....	---	---	210	---	---		Other canned foods.....	12	3,758	398	10.8	---
								Not analyzed in detail.....	10	795	111	14.0	---
							04	Coffee.....	36	26,733	22,316	83.5	31.0
								Green.....	13	14,783	11,190	75.7	---
								Roasted.....	27	15,329	10,943	71.4	---
								Not analyzed in detail.....	3	377	183	49.5	---
							05	Confectionery and ice cream.....	19	4,457	726	18.3	1.0
							08	Dairy and poultry products (except butter and cheese).....	10	1,442	52	3.6	.1
							07	Fish and sea foods (except canned).....	40	8,283	2,786	44.3	3.9
								Fresh fish.....	8	1,592	924	58.0	---
								Cured and processed fish.....	17	3,929	311	7.9	---
								Frozen fish.....	8	1,954	384	19.7	---
								Other sea foods.....	25	4,381	891	20.3	---
								Not analyzed in detail.....	---	---	276	---	---

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

WHOLESALE TRADE: 1939

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SERVICE AND LIMITED-FUNCTION WHOLESALE
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)	
GROCERIES AND FOODS (SPECIALTY LINES) TRADES—Con. San Francisco—Con.							HARDWARE TRADES—Con. New England Division—Con.						
08	Flour.....	13	\$3,558	\$1,836	51.6	2.6	56	Industrial equipment and supplies.....	13	\$5,108	\$464	9.1	2.7
09	Fruits and vegetables, fresh.....	19	5,895	201	5.2	.3		Belting, hose, packing, etc.....	4	921	19	2.1	---
	Fresh fruits.....	7	2,593	101	3.9	---		Mechanical power transmission equip- ment.....	4	921	20	2.2	---
	Fresh vegetables.....	15	1,842	100	5.4	---		Metal-working tools.....	5	1,086	175	16.1	---
10	Fruits and vegetables, frozen.....	5	3,517	46	1.3	.1		Rope, cordage, and twine.....	9	4,513	98	2.1	---
11	Groceries (except as listed).....	104	33,558	14,736	43.9	20.5		Other.....	---	---	46	---	---
	Breakfast cereals.....	7	2,701	683	25.3	---		Not analyzed in detail.....	---	---	108	---	---
	Extracts and spices.....	23	13,031	2,230	17.1	---	57	Industrial machinery.....	5	1,265	93	7.4	.5
	Lard substitutes and cooking fats.....	12	4,830	292	8.0	---	63	Copper and products.....	4	1,358	19	1.4	.1
	Nuts (all kinds).....	17	5,634	1,539	27.3	---	65	Iron and steel products—flat.....	4	970	82	8.5	.5
	Butter substitutes.....	4	1,813	153	9.5	---	66	Iron and steel—wires and wire products.....	13	5,461	555	6.5	2.1
	Pickles, preserves, and sauces.....	20	10,830	693	6.4	---		Woven wire fence.....	10	4,584	51	1.1	---
	Rice, polished.....	39	9,349	1,824	17.4	---		Pence posts and fittings.....	3	2,371	8	.3	---
	Teas.....	42	19,405	5,484	28.3	---		Barbed and twisted wire.....	6	4,120	25	.8	---
	Other.....	47	13,445	1,914	14.2	---		Nails (including staples and tacks).....	12	4,741	230	4.9	---
	Not analyzed in detail.....	3	282	124	44.0	---		Wire rope and cable except insulated.....	5	2,052	27	1.3	---
12	Meats and meat products.....	51	16,307	13,747	84.3	19.1		Other.....	---	---	14	---	---
	Lard.....	7	3,436	89	2.0	---	75	Glass—sheet and containers.....	8	3,156	49	1.6	.3
	Meats, fresh.....	38	13,691	11,879	88.8	---	87	Building materials (except as listed).....	8	2,479	181	8.5	.9
	Meats, cured or smoked.....	28	8,975	1,250	13.9	---	91	Jewelry (clocks and watches).....	3	2,840	23	.8	.1
	Other (including game).....	4	903	273	30.2	---		All other commodities.....	---	---	549	---	3.2
	Not analyzed in detail.....	---	---	278	---	---							
13	Soft drinks.....	5	1,049	889	82.9	1.2							
14	Sugar.....	7	2,714	275	10.1	.4							
15	Wines and liquors.....	13	3,056	810	20.0	.8							
	Liquors.....	11	2,759	482	17.5	---							
	Wines.....	5	1,955	128	6.5	---							
18	Other food and related products.....	26	8,861	1,495	22.4	2.1							
39	Oils, vegetable.....	12	3,766	547	14.5	.8							
	Cottonseed, linseed, etc.....	9	3,325	497	14.9	---							
	Not analyzed in detail.....	---	---	50	---	---							
48	China, glassware, and crockery.....	12	2,851	152	5.3	.2							
89	Tobacco products.....	3	1,696	359	21.2	.5							
	All other commodities.....	---	---	2,205	---	2.9							
HARDWARE TRADES New England Division							Middle Atlantic Division						
All establishments..... 71 Sales..... \$19,889,000 Commodity coverage... 87.0 percent							All establishments..... 432 Sales..... \$92,535,000 Commodity coverage... 88.7 percent						
Total analyzed..... 81							Total analyzed..... 401						
		17,284	17,284	---	100.0	---			82,043	82,043	---	100.0	---
38	Automotive supplies.....	6	3,988	514	12.9	3.0	31	Piece goods.....	3	2,103	328	15.8	.4
40	Paints and varnishes.....	16	5,395	472	8.7	2.7	36	Automotive supplies.....	24	17,582	1,275	7.3	1.8
43	Wiring supplies and electrical construction materials.....	9	3,666	135	3.7	.8		Batteries.....	8	8,472	86	.8	---
45	Radios, appliances, and specialties.....	8	5,434	516	5.8	1.8		Automotive accessories.....	17	15,187	611	4.0	---
	Radios, parts, and accessories.....	5	2,754	64	2.3	---		Automotive parts.....	6	3,885	213	5.5	---
	Electric household refrigerators.....	4	3,138	26	.8	---		Tires and tubes.....	12	11,363	385	3.4	---
	Electric washing machines.....	5	3,974	55	1.3	---		Paints and varnishes.....	69	23,862	1,664	7.0	2.0
	Other electrical appliances.....	8	4,462	146	3.3	---		Other chemicals and related products.....	9	3,928	95	2.4	.1
	Not analyzed in detail.....	---	---	27	---	---		Wiring supplies and electrical construction materials.....	60	24,829	1,168	4.7	1.4
50	Hardware.....	61	17,284	13,286	78.9	76.9		Interior.....	31	12,145	372	3.1	---
	Builders' hardware.....	27	9,665	1,667	17.2	---		Outside.....	6	3,463	34	1.0	---
	Heavy hardware.....	20	4,350	958	22.0	---		Lighting fixtures.....	12	8,489	281	3.3	---
	Bolts, nuts, rivets, and screws.....	29	9,698	650	6.5	---		Incandescent lamps.....	42	20,014	349	1.7	---
	Shelf or light hardware.....	26	9,570	806	9.5	---		Not analyzed in detail.....	7	1,652	132	8.0	---
	Tools and cutlery.....	28	8,759	1,264	14.4	---		Radios, appliances, and specialties.....	50	24,008	1,104	4.6	1.3
	Wire screening.....	20	8,894	481	5.4	---		Radios, parts, and accessories.....	16	12,229	232	1.9	---
	Other.....	36	10,007	3,277	32.7	---		Electric household refrigerators.....	19	8,120	173	2.1	---
51	Plumbing, heating, and air conditioning.....	11	5,178	4,103	79.2	---		Electric washing machines.....	21	13,182	116	.9	---
	Pipe fittings, valves, brass goods, etc.....	5	2,623	88	3.4	---		Other electrical appliances.....	39	22,299	554	2.4	---
	Stoves, ranges, furnaces (except gas and electric).....	3	784	75	9.5	---		Not analyzed in detail.....	4	439	49	11.2	---
	Other.....	---	---	119	---	---		China, glassware, and crockery.....	26	11,902	202	1.7	.2
52	Sporting goods.....	8	4,855	431	9.3	2.5		Furniture, wooden and metal.....	7	2,507	100	4.0	.1
55	Farm and garden machinery and equipment.....	7	3,340	55	1.8	.3		House furnishings.....	38	25,542	2,658	10.4	3.2
								Hardware.....	393	81,342	53,887	66.2	85.7
								Builders' hardware.....	157	39,183	6,468	16.5	---
								Heavy hardware.....	132	42,107	7,239	17.2	---
								Bolts, nuts, rivets, and screws.....	164	41,972	4,587	10.9	---
								Shelf or light hardware.....	149	39,212	4,560	11.6	---
								Tools and cutlery.....	80	43,823	8,577	19.7	---
								Wires screening.....	178	32,098	1,330	4.1	---
								Other.....	162	37,472	8,198	21.9	---
								Not analyzed in detail.....	47	15,292	12,948	84.7	---
								Plumbing, heating, and air conditioning.....	79	22,307	2,726	12.2	3.3
								Air-conditioning equipment.....	4	1,246	18	1.5	---
								Gas appliances and supplies.....	13	4,723	114	2.4	---
								Oil burners.....	7	2,750	18	.7	---
								Oil burner-furnaces combinations.....	4	1,538	59	3.8	---
								Pipe fittings, valves, brass goods, and supplies.....	56	14,023	883	6.3	---
								Stoves, ranges, furnaces (except gas and electric).....	58	12,942	737	5.7	---
								Not analyzed in detail.....	7	958	111	11.8	---

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.
Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS
 TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
 BY GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
HARDWARE TRADES—Con.							HARDWARE TRADES—Con.						
Middle Atlantic Division—Con.							East North Central Division—Con.						
52	Sporting goods.....	33	\$15,818	\$1,575	9.9	1.9	40	Paints and varnishes.....	51	\$52,017	\$1,689	5.3	2.5
53	Toys and games.....	8	7,919	63	.8	.1	42	Other chemicals and related products.....	8	4,861	125	2.6	.2
55	Farm and garden machinery and equipment.....	43	18,965	580	3.1	.7	43	Wiring supplies and electrical construction materials.....	51	46,919	2,385	5.1	3.2
	Dairy equipment and supplies.....	12	6,045	38	.6	---		Interior.....	37	33,249	785	2.4	---
	Farm machinery and equipment.....	15	5,756	117	2.0	---		Outside.....	6	6,898	69	1.0	---
	Garden equipment and supplies.....	35	17,819	419	2.4	---		Lighting fixtures.....	12	18,312	128	.8	---
	Not analyzed in detail.....	---	---	8	---	---		Incandescent lamps.....	34	31,817	381	1.1	---
58	Industrial equipment and supplies.....	68	27,939	2,351	8.3	2.8		Not analyzed in detail.....	6	10,701	1,042	9.7	---
	Belting, hose, packing, etc.....	33	12,384	196	1.6	---	45	Radios, appliances, and specialties.....	46	45,927	3,117	7.1	4.2
	Mechanical power transmission equipment.....	12	5,458	42	.8	---		Radios, parts, and accessories.....	22	28,058	986	3.5	---
	Metal-working tools.....	40	12,920	510	3.9	---		Electric household refrigerators.....	19	19,517	503	2.6	---
	Materials-handling equipment.....	19	7,244	102	1.4	---		Electric washing machines.....	25	30,286	455	1.5	---
	Rope, cordage, and twine.....	38	21,065	274	1.3	---		Other electrical appliances.....	40	34,885	673	2.5	---
	Other.....	---	---	661	---	---		Not analyzed in detail.....	3	7,793	300	3.8	---
	Not analyzed in detail.....	5	1,388	546	39.3	---	46	China, glassware, and crockery.....	13	18,989	53	.3	.1
57	Industrial machinery.....	32	11,027	951	8.4	1.1	47	Furniture (household).....	7	13,462	823	6.1	1.1
	Road-building machinery.....	4	1,695	36	2.1	---	48	House furnishings.....	21	32,026	2,173	8.8	2.9
	Machine tools (power-driven).....	26	10,004	380	3.8	---	50	Hardware.....	219	72,883	36,212	49.7	48.6
	Mining, quarrying, etc.....	5	2,334	75	3.2	---		Builders' hardware.....	93	45,952	4,660	10.1	---
	Power-plant machinery (except electrical).....	3	1,540	232	15.1	---		Heavy hardware.....	68	29,543	2,608	6.8	---
	Other.....	---	---	206	---	---		Bolts, nuts, rivets, and screws.....	101	44,627	3,449	7.7	---
58	Office and store equipment and supplies.....	10	6,135	70	1.1	.1		Shelf or light hardware.....	85	39,894	6,235	15.6	---
59	Railroad equipment and supplies.....	4	2,257	108	4.8	.1		Tools and cutlery.....	87	44,451	2,272	5.1	---
82	Building metal work.....	26	14,869	1,088	7.4	1.3		Wire screening.....	56	40,495	668	1.6	---
	Metal roofing and siding.....	19	9,097	205	2.3	---		Other.....	118	35,811	8,576	24.1	---
	Metal lath.....	6	5,633	323	5.7	---	51	Plumbing, heating, and air conditioning.....	16	13,985	7,744	55.4	---
	Other.....	---	---	237	---	---		Air-conditioning equipment.....	71	52,959	4,694	6.9	8.3
	Not analyzed in detail.....	3	1,187	321	27.0	---		Gas appliances and supplies.....	7	12,889	44	.3	---
63	Copper and products.....	16	9,490	81	.9	.1		Oil burners.....	9	6,675	85	1.0	---
84	Iron and steel products—semi-finished.....	13	5,261	63	1.2	.1		Oil burner-furnace combinations.....	10	15,372	188	1.2	---
65	Iron and steel products—flat.....	35	16,342	1,809	11.1	2.2		Pipe fitting, valves, brass goods, etc.....	3	3,965	7	.2	---
86	Iron and steel—wire and wire products.....	70	26,116	3,289	12.6	4.0		Plumbing fixtures, equipment, and supplies.....	44	30,898	978	3.2	---
	Woven wire fence.....	29	13,849	240	1.7	---		Stoves, ranges, furnaces (except gas and electric).....	27	25,481	560	2.2	---
	Fence posts and fittings.....	17	10,172	42	.4	---		Not analyzed in detail.....	28	24,635	745	3.0	---
	Barbed and twisted wire.....	28	13,824	113	.8	---	52	Sporting goods.....	35	38,241	3,649	9.5	4.9
	Nails (including staples and tacks).....	62	21,722	1,285	5.9	---	53	Toys and games.....	12	18,424	252	1.5	.3
	Wire rope and cable except insulated.....	22	10,656	118	1.1	---	55	Farm and garden machinery and equipment.....	27	19,145	487	2.5	.7
	Reinforcement mesh.....	9	4,455	86	1.9	---		Dairy equipment and supplies.....	9	9,428	59	.6	---
	Drawn wire.....	16	10,794	566	5.2	---		Farm machinery and equipment.....	11	9,622	232	2.4	---
	Other.....	---	---	501	---	---		Garden equipment and supplies.....	18	10,965	146	1.3	---
	Not analyzed in detail.....	---	---	340	---	---		Not analyzed in detail.....	4	3,712	50	1.3	---
67	Iron and steel finished products—other than flat and wire.....	37	16,887	1,305	7.7	1.6	56	Industrial equipment and supplies.....	58	45,495	5,003	11.0	6.7
	Rails, tie plates, splice bars, etc.....	4	2,032	40	2.0	---		Belting, hose, packing, etc.....	35	24,101	394	1.8	---
	Bars and small shapes except reinforcing.....	12	4,277	89	2.1	---		Mechanical power transmission equipment.....	12	10,909	240	2.2	---
	Concrete reinforcing bars, all types.....	9	6,188	753	12.2	---		Metal-working tools.....	36	30,338	1,114	3.7	---
	Structural shapes.....	4	1,428	28	2.0	---		Materials-handling equipment.....	18	14,607	167	1.1	---
	Cast-iron pipe.....	14	5,289	54	1.0	---		Rope, cordage, and twine.....	37	32,651	299	.9	---
	Steel pipe.....	20	8,051	245	3.0	---		Other.....	---	---	1,465	---	---
	Seamless steel tubing.....	3	2,272	11	.5	---		Not analyzed in detail.....	5	8,016	1,326	16.5	---
	Not analyzed in detail.....	---	---	85	---	---	57	Industrial machinery.....	20	9,549	215	2.3	.3
75	Glass—sheet and containers.....	25	10,830	228	2.1	.3		Machine tools (power-driven).....	17	9,061	166	1.8	---
87	Building materials (except as listed).....	39	16,672	1,313	7.9	1.6		Other.....	---	---	49	---	---
91	Jewelry, silverware, etc.....	15	6,974	357	5.1	.4	82	Building metal work.....	25	17,646	577	3.3	.8
	All other commodities.....	---	---	1,591	---	2.2		Ventilators and air-conditioning ducts.....	3	1,461	6	.5	---
	Service receipts.....	5	817	58	7.1	.1		Metal roofing and siding.....	20	15,895	433	2.7	---
East North Central Division							East North Central Division						
All establishments..... 247							All establishments..... 247						
Sales..... \$117,929,000							Sales..... \$117,929,000						
Commodity coverage..... 83.1 percent							Commodity coverage..... 83.1 percent						
Total analyzed..... 228 74,466 74,466 --- 100.0							Total analyzed..... 228 74,466 74,466 --- 100.0						
35	Automobiles and other motor vehicles.....	4	5,798	217	3.7	.3	63	Copper and products.....	12	7,225	78	1.1	.1
58	Automotive supplies.....	30	33,894	1,751	5.2	2.4	64	Iron and steel products—semi-finished.....	7	5,677	130	2.3	.2
	Batteries.....	15	25,343	118	.5	---	65	Iron and steel products—flat.....	31	31,724	1,531	4.8	2.1
	Automotive accessories.....	15	24,385	784	3.2	---	68	Iron and steel—wire and wire products.....	55	40,519	3,518	8.7	4.7
	Automotive parts.....	9	5,111	137	2.7	---		Woven wire fence.....	32	32,963	745	2.3	---
	Tires and tubes.....	18	26,926	375	1.4	---		Fence posts and fittings.....	18	23,787	165	.7	---
	Not analyzed in detail.....	4	3,048	337	11.1	---		Barbed and twisted wire.....	32	32,541	415	1.3	---
39	Oils, vegetable.....	17	14,139	179	1.3	.2		Nails (including staples and tacks).....	45	36,616	1,338	3.6	---
								Wire rope and cable except insulated.....	29	29,551	328	1.1	---
								Strand, galvanized.....	8	7,837	39	.5	---
								Reinforcement mesh.....	4	4,854	77	1.6	---
								Drawn wire.....	13	19,325	178	.9	---
								Other.....	8	7,479	125	1.7	---
								Not analyzed in detail.....	4	1,075	114	10.8	---

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
BY GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)		
		Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)			
HARDWARE TRADES—Con.							HARDWARE TRADES—Con.								
East North Central Division—Con.							West North Central Division—Con.								
67	Iron and steel finished products—other than flat and wire.....	34	\$22,506	\$1,019	4.5	1.4	56	Industrial equipment and supplies.....	41	\$52,373	\$2,038	3.9	2.6		
68	Lead (metallic) and zinc.....	8	5,703	47	.6	.1		Belting, hose, packing, etc.....	15	41,923	302	.7	----		
75	Glass, sheet.....	26	24,970	212	.6	.3		Metal-working tools.....	27	40,116	758	1.9	----		
76	Petroleum and its products.....	6	13,776	338	2.5	.5		Materials-handling equipment.....	5	6,074	87	.6	----		
80	Lumber—rough, dressed, and finished.....	4	1,411	640	45.4	.9		Rope, cordage, and twine.....	21	46,469	790	1.7	----		
61	Paper and products (except stationery and wallpaper).....	10	12,034	159	1.3	.2		Other.....	-----	-----	123	----	----		
87	Building materials (except as listed).....	19	16,915	787	4.2	1.1	58	Office and store equipment and supplies.....	10	32,077	273	.9	.4		
90	Fertilizer and fertilizer materials.....	6	6,551	106	1.3	.1		Garage and filling station equipment.....	6	14,781	76	.5	----		
91	Jewelry, silverware, etc.....	17	24,180	273	1.1	.4		Store fixtures and equipment.....	4	17,296	197	1.1	----		
94	Luggage, saddlery, harness, etc.....	6	9,614	395	4.1	.5	62	Building metal work.....	106	24,432	476	1.9	.6		
	All other commodities.....	-----	-----	1,580	-----	1.6		Metal roofing and siding.....	9	14,936	93	.6	----		
	Service receipts.....	6	3,098	50	1.6	.1		Metal storage tanks, etc.....	7	12,239	128	1.0	----		
								Other.....	-----	-----	255	----	----		
	West North Central Division						63	Copper and products.....	5	9,100	189	2.1	.2		
	All establishments..... 101						64	Iron and steel products—semi-finished.....	4	1,156	66	5.7	.1		
	Sales..... \$82,191,000						65	Iron and steel products—flat.....	36	43,169	1,658	4.3	2.4		
	Commodity coverage... 94.5 percent							Plate.....	15	7,501	117	1.6	----		
	Total analyzed.....	95	77,649	77,649	-----	100.0		Strip—hot-rolled.....	14	14,229	102	.7	----		
36	Automotive supplies.....	35	57,774	2,962	5.2	3.6		Strip—cold-rolled.....	12	7,361	55	.7	----		
	Batteries.....	24	43,524	188	.4	----		Sheets—continuous-mill.....	14	9,063	290	3.2	----		
	Automotive accessories.....	26	46,657	1,014	2.2	----		Sheets—hand-mill.....	13	5,458	268	4.9	----		
	Automotive parts.....	20	17,285	396	2.3	----		Other.....	-----	-----	29	26,014	704	2.7	----
	Tires and tubes.....	30	49,638	686	1.3	----		coated.....	-----	-----	230	----	----		
	Not analyzed in detail.....	-----	-----	714	----	----		Other.....	-----	-----	90	----	----		
40	Paints and varnishes.....	28	58,161	2,285	3.9	2.9	66	Iron and steel—wire and wire products.....	32	59,952	3,775	6.3	4.9		
42	Other chemicals and related products.....	6	10,071	342	3.4	.4		Woven wire fence.....	20	41,145	705	1.7	----		
43	Wiring supplies and electrical construction materials.....	22	58,191	1,979	3.4	2.5		Fence posts and fittings.....	14	35,094	107	.3	----		
	Interior.....	14	42,697	845	2.0	----		Barbed and twisted wire.....	16	37,090	356	1.0	----		
	Outside.....	6	28,378	202	.7	----		Nails (including staples and tacks).....	22	43,269	1,572	3.6	----		
	Lighting fixtures.....	7	35,061	100	.3	----		Wire rope and cable except insulated.....	13	16,336	52	.3	----		
	Incandescent lamps.....	19	47,171	469	1.0	----		Other.....	-----	-----	61	----	----		
	Not analyzed in detail.....	-----	-----	363	----	----		Not analyzed in detail.....	-----	-----	902	6.5	----		
45	Radio, appliances, and specialties.....	26	65,304	3,011	4.6	3.9	67	Iron and steel finished products—other than flat and wire.....	33	35,388	1,278	3.6	1.6		
	Radios, parts, and accessories.....	19	43,958	519	1.2	----		Rails, tie plates, splice bars, etc.....	3	3,445	52	1.5	----		
	Electric household refrigerators.....	11	36,483	622	1.7	----		Bars and small shapes except reinforcing.....	-----	-----	874	6.1	----		
	Electric washing machines.....	15	41,901	319	.6	----		forcing.....	17	6,277	22	.4	----		
	Other electrical appliances.....	18	43,364	676	1.6	----		Concrete reinforcing bars, all types.....	3	5,862	22	.6	----		
	Not analyzed in detail.....	4	17,756	673	4.9	----		Cast-iron pipe.....	10	10,554	127	1.2	----		
46	China, glassware, and crockery.....	6	23,906	400	1.7	.5		Steel pipe.....	14	29,609	227	.6	----		
47	Furniture, wooden and metal.....	6	29,501	436	1.5	.6		Other.....	-----	-----	176	----	----		
	Household furniture.....	4	16,302	284	1.6	----	75	Glass—sheet and containers.....	6	20,955	126	.6	.2		
	Not analyzed in detail.....	-----	-----	154	----	----		Petroleum and its products.....	5	11,706	347	3.0	.4		
48	House furnishings.....	16	50,038	3,291	6.6	4.2		Building materials (except as listed).....	11	30,313	797	2.8	1.0		
50	Hardware.....	95	77,649	31,661	41.1	41.1		Jewelry, silverware, etc.....	17	45,421	573	1.3	.7		
	Buildere' hardware.....	54	56,962	3,950	6.9	----		Clocks and watches.....	17	45,421	319	.7	----		
	Heavy hardware.....	46	46,005	4,652	10.5	----		Silverware and plated ware.....	6	39,778	235	.6	----		
	Bolts, nuts, rivets, and screws.....	56	56,288	1,500	2.7	----		Other.....	-----	-----	19	----	----		
	Shelf or light hardware.....	47	43,626	2,806	5.9	----		Luggage, saddlery, harness, etc.....	14	39,675	617	2.0	1.1		
	Tools and cutlery.....	58	60,425	6,311	10.4	----		All other commodities.....	-----	-----	2,661	----	3.6		
	Wire screening.....	41	56,186	1,693	3.0	----									
	Other.....	54	53,363	4,242	7.9	----									
	Not analyzed in detail.....	6	15,751	6,727	48.9	----									
51	Plumbing, heating, and air conditioning.....	34	67,331	4,350	6.5	5.6									
	Air-conditioning equipment.....	3	11,423	42	.4	----									
	Gas appliances and supplies.....	6	6,301	146	1.8	----									
	Oil burner-furnace combinations.....	3	2,943	17	.6	----									
	Pipe fittings, valves, brass goods, etc.....	18	44,707	346	.6	----									
	Plumbing fixtures, equipment, and supplies.....	15	41,964	513	1.2	----									
	Stoves, ranges, furnaces (except gas and electric).....	25	51,924	2,229	4.3	----									
	Not analyzed in detail.....	-----	-----	1,057	----	----									
52	Sporting goods.....	29	63,243	6,788	13.9	11.3									
53	Toys and games.....	7	36,535	380	1.0	.5									
55	Farm and garden machinery and equipment.....	29	39,900	2,030	5.1	2.7									
	Dairy equipment and supplies.....	20	33,335	677	2.0	----									
	Farm machinery and equipment.....	20	18,439	757	4.1	----									
	Garden equipment and supplies.....	11	20,153	596	3.0	----									

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS
 TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
 By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	
		Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)		
HARDWARE TRADES—Con.							HARDWARE TRADES—Con.							
South Atlantic Division—Con.							South Atlantic Division—Con.							
43	Wiring supplies and electrical construction materials.....	50	\$50,126	\$1,239	4.1	2.0	65	Iron and steel products—flat.....	36	\$22,741	\$672	3.0	1.1	
	Interior.....	31	21,143	601	2.8			Sheets—continuous-mill.....	3	1,838	28	1.4		
	Outside.....	11	8,300	131	1.6			coated.....	29	19,452	340	1.7		
	Lighting fixtures.....	15	11,830	130	1.1			Black plate.....	4	2,788	21	.8		
	Incandescent lamps.....	38	25,589	272	1.1			Tin plate.....	6	4,244	124	2.9		
	Not analyzed in detail.....	8	2,055	105	5.1			Other.....			146			
								Not analyzed in detail.....			15			
44	Electrical apparatus and equipment.....	8	5,252	60	1.1	.1	66	Iron and steel—wire and wire products.....	67	37,297	3,500	9.4	5.7	
45	Radio, appliances, and specialties.....	42	27,356	2,065	7.5	3.4		Woven wire fence.....	46	29,698	714	2.4		
	Radios, parts, and accessories.....	29	19,385	656	3.3			Fence posts and fittings.....	19	15,651	65	.4		
	Electric household refrigerators.....	22	17,228	620	3.6			Barbed and twisted wire.....	46	27,632	350	1.2		
	Electric washing machines.....	18	15,604	122	.8			Nails (including staples and tacks).....	56	31,441	1,401	4.5		
	Other electrical appliances.....	31	22,697	487	2.1			Wire rope and cable except insulated.....	22	14,897	198	1.3		
	Not analyzed in detail.....	5	1,607	200	12.4			Strand, galvanized.....	4	3,053	18	.6		
46	China, glassware, and crockery.....	20	13,078	151	1.2	.2		Reinforcement mesh.....	4	2,988	20	.7		
47	Furniture, wooden and metal.....	8	5,111	372	7.3	.6		Drawn wire.....	7	5,704	24	.4		
48	House furnishings.....	31	21,036	781	3.7	1.3		Other.....	11	5,278	159	3.0		
	Carpets and rugs.....	4	1,653	25	1.5			Not analyzed in detail.....	8	3,871	571	14.8		
	Linoleum, felt base, etc.....	23	18,224	351	2.2			67	Iron and steel finished products—other than flat and wire.....	42	22,718	958	4.1	1.5
	Other house furnishings.....	8	4,922	218	4.4			Rails, tie plates, splice bars, etc.....	7	6,318	114	1.8		
	Not analyzed in detail.....							Bars and small shapes except reinforcing.....	9	3,518	41	1.2		
50	Hardware.....	147	60,919	32,788	53.8	53.8		Concrete reinforcing bars, all types.....	9	6,930	74	1.1		
	Bulldozers' hardware.....	111	46,615	5,293	11.4			Cast-iron pipe.....	20	11,374	190	1.7		
	Heavy hardware.....	102	45,888	8,240	18.0			Steel pipe.....	28	13,918	433	3.1		
	Bolts, nuts, rivets, and screws.....	94	42,150	1,370	3.3			Seamless steel tubing.....	4	2,468	10	.4		
	Shell or light hardware.....	96	39,334	4,115	10.5			Other.....	4	1,988	74	3.8		
	Tools and cutlery.....	98	44,177	2,349	5.3			68	Lead (metallic) and zinc.....	5	2,839	66	2.3	.1
	Wire screening.....	76	38,729	920	2.4			70	Brick, tile, and terra cotta.....	13	8,933	104	1.5	.2
	Other.....	71	33,696	3,913	11.6			72	Cement, lime, plaster, and stucco.....	17	10,208	519	5.1	.9
	Not analyzed in detail.....	16	10,335	6,588	63.7			75	Glass—sheet and containers.....	25	14,951	147	1.0	.2
51	Plumbing, heating, and air conditioning.....	83	41,590	3,185	7.7	5.2		Sheet glass.....	22	12,634	129	1.0		
	Air-conditioning equipment.....	6	6,345	20	.3			Glass containers.....	5	3,309	9	.3		
	Gas appliances and supplies.....	15	9,212	177	1.9			Not analyzed in detail.....	3	2,317	9	.4		
	Oil burners.....	9	5,461	62	1.1			87	Building materials (except as listed).....	41	22,877	1,392	6.1	2.3
	Oil burner—furnace combinations.....	3	1,529	14	.9			91	Jewelry, silverware, etc.....	18	10,535	94	.9	.2
	Pipe fittings, valves, brass goods, etc.....	50	25,358	620	2.4			Clocks and watches.....	15	7,843	84	1.1		
	Plumbing fixtures, equipment, and supplies.....	32	17,371	429	2.5			Silverware and plated ware.....	5	3,263	10	.3		
	Stoves, ranges, furnaces (except gas and electric).....	64	36,028	1,555	4.3			94	Luggage, saddlery, harness, etc.....	21	11,007	152	1.4	.2
	Not analyzed in detail.....	5	1,511	308	20.4			All other commodities.....			972		1.8	
52	Sporting goods.....	63	36,170	2,454	6.8	4.0		East South Central Division						
53	Toys and games.....	12	8,415	120	1.4	.2		All establishments..... 89						
55	Farm and garden machinery and equipment.....	85	34,703	1,903	5.5	3.1		Sales..... \$68,981,000						
	Dry equipment and supplies.....	12	7,695	42	.5			Commodity coverage... 98.1 percent						
	Farm machinery and equipment.....	43	22,114	1,517	8.9			Total analyzed.....						
	Garden equipment and supplies.....	37	21,104	290	1.4			62	68,281	66,261		100.0		
	Not analyzed in detail.....	4	2,037	54	2.7									
56	Industrial equipment and supplies.....	70	33,654	1,872	5.6	3.1		27	Clothing and furnishings, men's and boys'.....	5	29,369	110	.4	.2
	Belting, hose, pecking, etc.....	35	18,220	413	2.3			32	Shoes and other footwear.....	5	10,355	81	.8	.1
	Mechanical power transmission equipment.....	12	6,783	189	2.8			36	Automotive supplies.....	23	52,357	2,561	4.9	3.9
	Metal-working tools.....	31	18,281	423	2.3			Batteries.....	14	41,203	168	.4		
	Materials-handling equipment.....	12	7,988	107	1.3			Automotive accessories.....	13	38,425	327	.9		
	Rope, cordage, and twine.....	52	24,924	538	1.4			Automotive parts.....	9	29,885	250	.8		
	Other.....			327				Tires and tubes.....	17	41,335	1,090	2.6		
	Not analyzed in detail.....	4	1,687	75	4.4			Not analyzed in detail.....	3	7,447	746	10.0		
57	Industrial machinery.....	18	10,107	229	2.3	.4		40	Paints and varnishes.....	28	51,065	1,472	2.9	2.2
	Road-building machinery.....	4	5,020	71	1.4			43	Wiring supplies and electrical construction materials.....	31	54,824	2,474	4.5	3.7
	Machine tools (power-driven).....	10	7,208	63	.9			Interior.....	28	51,354	997	1.9		
	Oil-well and oil-refining.....	4	4,622	35	.8			Outside.....	18	43,820	770	1.8		
	Other.....			60				Lighting fixtures.....	18	44,878	198	.4		
58	Office and store equipment and supplies.....	13	11,402	137	1.2	.2		Incandescent lamps.....	24	50,234	354	.7		
	Garage and filling station equipment.....	9	7,449	65	.9			Not analyzed in detail.....			155			
	Store machines.....	3	2,427	7	.3			44	Electrical apparatus and equipment.....	8	37,589	550	1.4	.8
	Store fixtures and equipment.....	5	8,987	61	.9			45	Radio, appliances, and specialties.....	28	55,516	4,494	8.1	6.8
	Other.....			4				Radios, parts, and accessories.....	11	51,250	1,603	3.1		
82	Building metal work.....	39	25,101	1,023	4.1	1.7		Electric household refrigerators.....	23	46,007	1,028	2.2		
	Ventilators and air-conditioning ducts.....	3	2,320	12	.5			Electric washing machines.....	15	46,901	283	.6		
	Metal roofing and siding.....	37	24,018	771	3.2			Other electrical appliances.....	24	50,212	1,368	2.7		
	Metal storage tanks, etc.....	4	2,711	18	.6			Not analyzed in detail.....	3	3,693	212	5.7		
	Metal lath.....	12	9,763	149	1.5			46	China, glassware, and crockery.....	15	42,885	393	.9	.8
	Other.....			75										
85	Copper and products.....	15	10,687	105	1.0	.2								
64	Iron and steel products—semi-finished.....	11	6,358	84	1.3	.1								

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.
 Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

WHOLESALE TRADE: 1939

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SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
BY GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	
		Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)		
HARDWARE TRADES—Con.							HARDWARE TRADES—Con.							
East South Central Division—Con.							East South Central Division—Con.							
47	Furniture, wooden and metal.....	13	\$42,533	\$2,284	5.4	3.4	82	Wallpaper.....	10	\$9,230	\$79	.9	.1	
	Household furniture.....	11	39,065	1,973	5.1	---	87	Building materials (except as listed).....	21	40,220	1,948	4.8	2.9	
	Other.....	---	---	31	---	---	91	Jewelry, silverware, etc.....	8	27,635	278	1.0	.4	
	Not analyzed in detail.....	---	---	280	---	---	94	Luggage, saddlery, harness, etc.....	21	51,889	1,186	2.3	1.8	
48	House furnishings.....	17	49,462	1,504	3.0	2.3	---	All other commodities.....	---	---	435	---	.7	
50	Hardware.....	62	66,261	21,644	32.7	32.7	West South Central Division							
	Builders' hardware.....	40	57,082	2,706	4.7	---	All establishments..... 83							
	Heavy hardware.....	44	61,126	7,161	11.7	---	Sales..... \$57,818,000							
	Bolts, nuts, rivets, and screws.....	47	54,393	1,387	2.5	---	Commodity coverage..... 90.4 percent							
	Shelf or light hardware.....	46	34,341	1,638	4.8	---	Total analyzed.....							
	Tools and cutlery.....	41	59,508	3,209	5.5	---	77	52,279	52,279	---	100.0	---		
	Wire screening.....	36	54,808	789	1.4	---	32	Shoes and other footwear.....	3	3,685	193	5.2	.4	
	Other.....	34	48,272	2,700	5.6	---	36	Automotive supplies.....	26	30,545	2,247	7.4	4.3	
	Not analyzed in detail.....	6	2,362	2,054	87.0	---	---	Batteries.....	6	6,143	65	1.1	---	
51	Plumbing, heating, and air conditioning.....	36	58,506	6,026	10.7	9.1	---	10	Automotive accessories.....	10	9,031	472	5.2	---
	Gas appliances and supplies.....	4	7,022	125	1.8	---	---	6	Automotive parts.....	6	5,181	378	7.3	---
	Pipe fittings, valves, brass goods, etc.....	28	46,915	772	1.6	---	---	23	Tires and tubes.....	23	27,500	762	2.8	---
	Plumbing fixtures, equipment, and supplies.....	23	48,827	1,085	2.2	---	---	---	Not analyzed in detail.....	---	570	---	---	
	Stoves, ranges, furnaces (except gas and electric).....	29	50,623	2,956	5.8	---	40	Paints and varnishes.....	30	28,611	749	2.6	1.4	
	Other.....	5	4,927	1,051	21.3	---	45	Wiring supplies and electrical construction materials.....	29	26,956	1,041	3.9	2.0	
	Not analyzed in detail.....	30	54,838	3,470	6.3	5.2	---	Interior.....	19	19,369	526	2.7	---	
52	Sporting goods.....	5	40,922	639	2.1	1.3	---	Outside.....	3	2,194	14	.8	---	
53	Toys and games.....	14	46,696	2,544	5.4	3.8	---	Lighting fixtures.....	3	2,680	29	1.1	---	
55	Farm and garden machinery and equipment.....	29	46,696	2,544	5.4	3.8	---	Incandescent lamps.....	19	21,147	137	.8	---	
	Dairy equipment and supplies.....	6	7,267	32	.4	---	---	Not analyzed in detail.....	5	3,461	335	9.7	---	
	Farm machinery and equipment.....	25	37,924	1,137	3.0	---	45	Radioes, appliances, and specialties.....	32	38,669	2,075	5.6	4.0	
	Garden equipment and supplies.....	14	35,678	1,289	3.8	---	---	Radioes, parts, and accessories.....	17	20,636	842	4.1	---	
	Not analyzed in detail.....	4	8,972	106	1.2	---	---	Electric household refrigerators.....	6	13,521	388	2.9	---	
56	Industrial equipment and supplies.....	37	54,015	1,877	3.7	3.0	---	Electric washing machines.....	12	22,695	198	.9	---	
	Belting, hose, packing, etc.....	23	44,978	632	1.4	---	---	Other electrical appliances.....	23	26,695	386	1.5	---	
	Mechanical power transmission equipment.....	6	13,471	170	1.3	---	---	Not analyzed in detail.....	---	---	259	---	---	
	Metal-working tools.....	17	44,160	323	.7	---	46	China, glassware, and crockery.....	20	14,079	239	2.1	.8	
	Rope, cordage, and twine.....	27	50,079	412	.8	---	---	Furniture, wooden and metal (household).....	7	3,547	265	7.5	.5	
	Other.....	4	440	---	---	---	---	House furnishings.....	31	29,773	2,714	9.1	5.2	
57	Industrial machinery.....	13	18,548	310	1.7	.5	---	Hardware.....	77	52,279	21,821	41.4	41.4	
58	Office and store equipment and supplies.....	7	15,225	70	.5	1.1	---	Builders' hardware.....	52	37,883	3,408	9.0	---	
62	Building metal work.....	30	45,582	2,021	4.6	3.0	---	Heavy hardware.....	44	35,058	6,686	19.1	---	
	Metal roofing and siding.....	29	45,256	1,997	4.6	---	---	Bolts, nuts, rivets, and screws.....	44	32,479	1,051	3.2	---	
	Not analyzed in detail.....	---	---	24	---	---	---	Shelf or light hardware.....	42	32,571	2,107	6.5	---	
63	Copper and products.....	10	17,634	188	1.1	.3	---	Tools and cutlery.....	45	31,578	963	3.0	---	
84	Iron and steel products—semi-finished.....	4	4,070	104	2.6	2.2	---	Wire screening.....	37	32,985	546	1.7	---	
85	Iron and steel products—flat.....	21	40,903	597	1.5	.9	---	Other.....	37	28,639	2,175	7.5	---	
	Strip—hot-rolled.....	4	2,777	15	.5	---	---	Not analyzed in detail.....	11	9,465	4,685	49.5	---	
	Sheets—galvanized or otherwise coated.....	15	36,581	314	.8	---	51	Plumbing, heating, and air conditioning.....	55	45,695	4,370	9.6	6.4	
	Black plate.....	4	11,024	67	.6	---	---	Gas appliances and supplies.....	23	25,194	783	3.1	---	
	Other.....	---	---	97	---	---	---	Oil burners.....	6	9,956	104	1.0	---	
	Not analyzed in detail.....	---	---	104	---	---	---	Pipe fittings, valves, brass goods, etc.....	35	24,820	1,044	4.2	---	
66	Iron and steel—wire and wire products.....	36	55,057	3,980	7.2	6.0	---	Plumbing fixtures, equipment, and supplies.....	12	12,132	637	6.9	---	
	Woven wire fence.....	31	49,942	684	1.4	---	---	Stoves, ranges, furnaces (except gas and electric).....	35	32,560	1,035	3.2	---	
	Barbed and twisted wire.....	26	48,284	662	1.4	---	---	Other.....	---	---	12	---	---	
	Nails (including staples and tacks).....	35	51,008	1,867	3.7	---	---	Not analyzed in detail.....	4	5,013	557	11.1	---	
	Wire rope and cable except insulated.....	18	24,167	298	1.2	---	52	Sporting goods.....	38	31,548	3,095	9.8	5.9	
	Other.....	7	22,394	302	1.3	---	---	Toy and games.....	7	4,684	127	2.6	.2	
	Not analyzed in detail.....	---	---	187	---	---	---	Farm and garden machinery and equipment.....	26	24,744	1,048	4.2	2.0	
67	Iron and steel finished products—other than flat and wire.....	29	48,159	1,730	3.6	2.6	---	Dairy equipment and supplies.....	6	11,872	30	.3	---	
	Rails, tie plates, splice bars, etc.....	6	15,579	158	1.0	---	---	Farm machinery and equipment.....	18	17,668	536	3.0	---	
	Bars and small shapes except reinforcing.....	17	24,219	158	.7	---	---	Garden equipment and supplies.....	18	17,194	165	1.0	---	
	Cast-iron pipe.....	15	58,845	673	1.7	---	---	Not analyzed in detail.....	5	3,980	315	7.9	---	
	Steel pipe.....	18	24,329	525	2.2	---	---	58	Industrial equipment and supplies.....	40	32,645	1,464	4.5	2.8
	Seamless steel tubing.....	3	2,598	25	1.0	---	---	Belting, hose, packing, etc.....	17	20,114	239	1.2	---	
	Other.....	---	---	191	---	---	---	Mechanical power transmission equipment.....	7	15,903	121	.8	---	
70	Brick, tile, and terra cotta.....	12	18,718	189	.9	.3	---	Metal-working tools.....	18	20,858	214	1.0	---	
72	Cement, lime, plaster, and stucco.....	18	17,251	330	1.9	.5	---	Materials-handling equipment.....	5	3,414	14	.4	---	
75	Glass—sheet and containers.....	12	40,589	225	.6	.3	---	Rope, cordage, and twine.....	35	30,140	453	1.5	---	
	Sheet glass.....	9	35,382	178	.5	---	---	Other industrial equipment.....	5	8,413	212	2.5	---	
	Not analyzed in detail.....	---	---	47	---	---	---	Not analyzed in detail.....	4	2,140	211	9.9	---	
76	Petroleum and its products.....	5	14,818	77	.5	.1	---	Industrial machinery.....	11	17,514	1,144	6.5	2.2	
81	Paper and products (except stationery and wallpaper).....	7	18,337	151	.9	.2	---							

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

SERVICE AND LIMITED-FUNCTION WHOLESALERS
 TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
 BY GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
	JEWELRY TRADES							JEWELRY TRADES—Con.					
	New England Division							South Atlantic Division					
	All establishments..... 76							All establishments..... 34					
	Sales..... \$10,506,000							Sales..... \$7,907,000					
	Commodity coverage... 99.6 percent							Commodity coverage... 98.5 percent					
	Total analyzed.....	76	\$10,469	\$10,469	---	100.0		Total analyzed.....	31	\$7,773	\$7,773	---	100.0
91	Jewelry, silverware, etc.....	76	10,469	10,065	96.1	96.1	91	Jewelry, silverware, etc.....	31	7,773	7,170	92.2	92.2
	Clocks and watches.....	29	6,041	2,332	38.6	---		Clocks and watches.....	16	7,355	1,950	26.2	---
	Jewelry.....	42	7,153	2,044	28.6	---		Jewelry.....	20	7,418	2,572	34.7	---
	Precious stones and metals.....	37	6,367	2,445	38.4	---		Precious stones and metals.....	14	7,110	1,877	26.4	---
	Silverware and plated ware.....	21	6,037	904	15.0	---		Silverware and plated ware.....	16	7,364	581	7.9	---
	Not analyzed in detail.....	22	2,342	2,342	100.0	---		Not analyzed in detail.....	7	210	210	100.0	---
	All other commodities.....	---	---	365	---	3.7		All other commodities.....	---	---	603	---	7.6
	Service receipts.....	5	154	21	13.6	.2							
	Middle Atlantic Division							East South Central Division					
	All establishments..... 1,215							All establishments..... 9					
	Sales..... \$152,917,000							Sales..... \$781,000					
	Commodity coverage... 98.5 percent							Commodity coverage... 100.0 percent					
	Total analyzed.....	1,188	150,690	150,690	---	100.0		Total analyzed.....	9	761	761	---	100.0
45	Radio, appliances, and specialties.....	10	5,378	630	15.4	.6	91	Jewelry, silverware, etc.....	9	761	695	91.1	91.1
91	Jewelry, silverware, etc.....	1,174	149,187	148,844	96.4	97.4		Clocks and watches.....	5	361	140	36.7	---
	Clocks and watches.....	254	53,212	40,390	75.9	---		Jewelry.....	3	315	64	20.4	---
	Jewelry.....	376	32,695	18,702	56.9	---		Precious stones and metals.....	4	319	117	36.7	---
	Precious stones and metals.....	496	55,292	45,112	61.6	---		Other.....	---	---	62	---	---
	Silverware and plated ware.....	100	19,923	7,383	37.0	---		Not analyzed in detail.....	3	310	310	100.0	---
	Not analyzed in detail.....	316	35,257	35,257	100.0	---		All other commodities.....	---	---	68	---	6.9
94	Luggage, saddlery, harness, etc.....	5	1,470	117	6.0	.1							
96	Optical goods (except photographic).....	4	1,188	150	11.1	.1		West South Central Division					
	All other commodities.....	---	---	2,632	---	1.7		All establishments..... 20					
	Service receipts.....	11	4,619	67	1.9	.1		Sales..... \$3,603,000					
								Commodity coverage... 97.1 percent					
	East North Central Division							Total analyzed.....	19	3,497	3,497	---	100.0
	All establishments..... 231							91 Jewelry, silverware, etc.....	19	3,497	3,372	96.4	96.4
	Sales..... \$54,398,000							Clocks and watches.....	11	3,170	1,641	51.6	---
	Commodity coverage... 94.6 percent							Jewelry.....	14	3,270	794	24.3	---
	Total analyzed.....	224	32,603	32,603	---	100.0		Precious stones and metals.....	10	1,765	403	22.6	---
45	Radio, appliances, and specialties.....	13	2,266	323	14.3	1.0		Silverware and plated ware.....	9	1,622	487	26.7	---
	Radios, parts, and accessories.....	5	1,940	43	2.2	---		Not analyzed in detail.....	---	---	47	---	---
	Other.....	---	---	280	---	---		All other commodities.....	---	---	125	---	3.6
52	Sporting goods.....	5	1,621	169	10.4	.5							
91	Jewelry, silverware, etc.....	223	32,554	30,271	93.6	92.6		Mountain Division					
	Clocks and watches.....	110	23,555	11,967	50.6	---		All establishments..... 10					
	Jewelry.....	129	20,015	6,197	31.0	---		Sales..... \$781,000					
	Precious stones and metals.....	110	19,797	6,699	33.6	---		Commodity coverage... 100.0 percent					
	Silverware and plated ware.....	63	15,250	2,335	15.3	---		Total analyzed.....	10	791	791	---	100.0
	Not analyzed in detail.....	42	3,073	3,073	100.0	---		91 Jewelry, silverware, etc.....	10	791	742	95.6	95.6
94	Luggage, saddlery, harness, etc.....	11	2,358	236	10.0	.7		Clocks and watches.....	6	633	242	36.2	---
96	Optical goods (except photographic).....	5	3,624	187	5.2	.6		Jewelry.....	6	689	202	29.3	---
	All other commodities.....	---	---	1,417	---	4.4		Precious stones and metals.....	6	633	116	18.3	---
								Silverware and plated ware.....	5	619	99	16.0	---
	West North Central Division							Not analyzed in detail.....	3	103	63	60.6	---
	All establishments..... 57							All other commodities.....	---	---	49	---	6.2
	Sales..... \$7,628,000												
	Commodity coverage... 99.2 percent							Pacific Division					
	Total analyzed.....	55	7,565	7,565	---	100.0		All establishments..... 153					
56	Industrial equipment and supplies.....	3	705	122	17.4	1.6		Sales..... \$15,543,000					
91	Jewelry, silverware, etc.....	54	7,529	7,013	93.1	92.7		Commodity coverage... 91.6 percent					
	Clocks and watches.....	31	6,374	2,416	37.9	---		Total analyzed.....	141	14,236	14,236	---	100.0
	Jewelry.....	40	5,794	1,374	23.7	---		45 Radio, appliances, and specialties.....	5	1,567	192	12.1	1.3
	Precious stones and metals.....	43	6,580	1,979	30.2	---		58 Industrial equipment and supplies.....	3	1,056	102	9.6	.7
	Silverware and plated ware.....	17	4,544	665	19.0	---							
	Not analyzed in detail.....	4	379	379	100.0	---							
	All other commodities.....	---	---	430	---	5.7							

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS
 TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
 BY GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
	JEWELRY TRADES—Con.							JEWELRY TRADES—Con.					
	Pacific Division—Con.							Boston—Con.					
91	Jewelry, silverware, etc.	141	\$14,238	\$13,749	96.6	96.6		All other commodities	---	---	\$167	---	2.8
	Clocks and watches	39	7,056	3,042	43.1	---							
	Jewelry	62	8,889	3,231	36.3	---							
	Precious stones and metals	72	10,166	3,966	39.0	---							
	Silverware and plated ware	21	6,164	1,371	22.2	---							
	Not analyzed in detail	53	2,155	2,139	99.3	---							
	All other commodities	---	---	195	---	1.4							
	New York City							San Francisco					
	All establishments	1,087						All establishments	46				
	Sales	\$138,265,000						Sales	\$4,356,000				
	Commodity coverage	98.2 percent						Commodity coverage	99.6 percent				
	Total analyzed	1,036	135,818	135,818	---	100.0		Total analyzed	45	\$4,317	4,317	---	100.0
45	Radios, appliances, and specialties	5	3,966	679	17.1	.5		91 Jewelry, silverware, etc.	45	4,517	4,171	96.6	96.8
91	Jewelry, silverware, etc.	1,030	135,758	132,972	97.9	97.9		Clocks and watches	12	2,148	961	44.7	---
	Clocks and watches	174	44,498	36,286	81.5	---		Jewelry	19	2,770	921	53.2	---
	Jewelry	285	22,917	15,515	67.7	---		Precious stones and metals	19	2,557	726	28.4	---
	Precious stones and metals	409	46,149	41,164	89.2	---		Silverware and plated ware	7	1,987	494	24.9	---
	Silverware and plated ware	55	13,244	6,593	49.8	---		Not analyzed in detail	11	1,089	1,089	98.2	---
	Not analyzed in detail	---	---	33,414	---	---		All other commodities	---	---	146	---	3.4
	All other commodities	---	---	2,167	---	1.6							
	Chicago							LUMBER AND CONSTRUCTION MATERIALS TRADES					
	All establishments	144						New England Division					
	Sales	\$24,265,000						All establishments	166				
	Commodity coverage	92.3 percent						Sales	\$45,543,000				
	Total analyzed	139	22,404	22,404	---	100.0		Commodity coverage	91.5 percent				
								Total analyzed	158	41,657	41,657	---	100.0
45	Radios, appliances, and specialties	6	621	107	17.2	.5		40 Paints and varnishes	9	3,335	314	9.4	.8
52	Sporting goods	3	714	148	20.7	.7		50 Hardware	12	5,126	307	6.0	.7
91	Jewelry, silverware, etc.	139	22,404	20,722	92.5	92.5		51 Plumbing, heating, and air conditioning	3	1,117	250	20.6	.9
	Clocks and watches	64	15,897	8,999	56.6	---		62 Building metal work	9	2,399	156	6.5	.4
	Jewelry	72	12,519	3,526	28.2	---		Metal lath	7	1,658	75	4.5	---
	Precious stones and metals	69	14,250	5,029	35.3	---		Other	---	---	81	---	---
	Silverware and plated ware	37	9,891	1,372	13.9	---		63 Copper and products	4	1,315	117	8.9	.3
	Not analyzed in detail	26	1,796	1,798	100.0	---		86 Iron and steel—wires and wire products	7	5,301	208	3.9	.5
84	Luggage, saddlery, harness, etc.	6	1,095	181	16.5	.8		Nails (including staples and tacks)	6	5,175	205	4.0	---
98	Optical goods (except photographic)	4	3,465	186	5.4	.8		Other	---	---	3	---	---
	All other commodities	---	---	1,060	---	4.7		70 Brick, tile, and terra cotta	22	7,115	475	6.7	1.1
								71 Building stone, slate, and concrete	7	1,136	281	24.7	.7
	Philadelphia							72 Cement, lime, plaster, and stucco	23	7,490	1,528	20.4	3.7
	All establishments	75						73 Coal and coke	3	993	240	24.2	.6
	Sales	\$7,074,000						75 Glass—sheet and containers	23	5,836	1,507	25.8	3.6
	Commodity coverage	100.0 percent						Sheet glass	21	3,133	1,482	47.3	---
	Total analyzed	73	7,074	7,074	---	100.0		Not analyzed in detail	---	---	25	---	---
								77 Sand, gravel, and crushed stone	4	699	30	4.3	.1
91	Jewelry, silverware, etc.	73	7,074	6,939	98.1	98.1		79 Logs, ties, pulpwood, etc.	8	726	82	8.5	.1
	Clocks and watches	43	4,670	2,242	48.0	---		80 Lumber—rough, dressed, and finished	82	26,805	24,543	91.6	58.9
	Jewelry	48	5,342	1,196	22.4	---		84 Lumber—mill products	23	9,303	5,551	59.7	13.3
	Precious stones and metals	53	5,761	2,752	47.8	---		87 Building materials (except as listed)	46	13,340	4,964	37.2	11.9
	Silverware and plated ware	21	3,348	598	11.9	---		All other commodities	---	---	1,144	---	2.7
	Not analyzed in detail	7	351	351	100.0	---							
	All other commodities	---	---	135	---	1.9							
	Boston							Middle Atlantic Division					
	All establishments	41						All establishments	924				
	Sales	\$5,905,000						Sales	\$238,407,000				
	Commodity coverage	99.6 percent						Commodity coverage	91.8 percent				
	Total analyzed	39	5,879	5,879	---	100.0		Total analyzed	872	218,829	218,829	---	100.0
91	Jewelry, silverware, etc.	39	5,879	5,712	97.2	97.2		40 Paints and varnishes	54	9,079	450	4.7	.2
	Clocks and watches	19	4,605	1,752	38.0	---		50 Hardware	54	10,625	556	5.2	.3
	Jewelry	27	2,250	1,295	24.8	---		51 Plumbing, heating, and air conditioning	33	6,528	398	5.9	.2
	Precious stones and metals	25	5,080	1,795	35.5	---		56 Industrial equipment and supplies	8	3,385	400	11.8	.2
	Silverware and plated ware	14	4,660	764	16.4	---		62 Building metal work	91	25,814	2,335	9.0	1.1
	Not analyzed in detail	---	---	108	---	---		Fire escapes, elevator cages, etc.	5	937	7	.7	---
								Ventilators and air-conditioning	5	1,798	10	.8	---
								ducts	4	5,049	386	7.8	---
								Metal roofing and siding	27	7,125	58	4.6	---
								Fabricated structural work	7	1,265	58	4.6	---
								Metal lath	60	19,499	1,091	5.6	---
								Other building metal work	25	6,483	529	8.2	---
								Not analyzed in detail	4	647	254	39.3	---

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.
 Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
BY GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY		ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY		ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
	Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)	Number	Sales of estab- lishments (add 000)			Amount reported (add 000)	Percent column A (See note)					
LUMBER AND CONSTRUCTION MATERIALS TRADES—Con. Middle Atlantic Division—Con.								LUMBER AND CONSTRUCTION MATERIALS TRADES—Con. West North Central Division							
63	Copper and products.....	29	\$5,812	\$441	7.6	.2									
85	Iron and steel products—flat.....	28	5,971	697	11.7	.5									
66	Iron and steel—wire and wire products.....	56	11,271	827	7.3	.4									
67	Iron and steel finished products—other than flat and wire.....	31	5,549	450	8.1	.2									
70	Brick, tile, and terra cotta.....	155	37,654	15,274	40.8	7.0									
71	Building stone, slate, and concrete products.....	104	22,145	7,801	35.2	5.6									
72	Cement, lime, plaster, and stucco.....	156	38,851	17,593	45.5	8.0									
73	Coal and coke.....	25	5,448	761	14.0	.3									
74	Crude non-metallic minerals and products.....	4	3,275	2,974	90.9	1.4									
75	Glass—sheet and containers.....	90	15,103	9,611	63.6	4.4									
	Sheet glass.....	82	13,375	9,172	68.8	—									
	Glass containers.....	6	956	439	45.9	—									
78	Petroleum and its products.....	10	3,304	874	26.4	.3									
77	Sand, gravel, and crushed stone.....	101	37,453	16,224	43.3	7.4									
79	Logs, ties, pulpwood, etc.....	14	3,242	774	23.9	.4									
80	Lumber—rough, dressed, and finished.....	537	110,301	88,832	80.5	40.6									
84	Planing-mill products.....	128	29,542	20,887	71.2	9.5									
87	Building materials (except as listed).....	265	58,567	28,046	48.1	12.8									
	All other commodities.....	—	—	2,417	—	1.0									
	Service receipts.....	7	2,514	457	17.4	.2									
East North Central Division All establishments..... 718 Sales..... \$160,180,000 Commodity coverage... 97.4 percent Total analyzed..... 875 155,970 155,970 --- 100.0								All establishments..... 273 Sales..... \$80,476,000 Commodity coverage... 87.1 percent Total analyzed..... 258 \$70,153 \$70,153 --- 100.0							
18	Feed.....	4	1,292	127	9.8	.1									
19	Grain.....	4	1,065	153	12.5	.1									
40	Paints and varnishes.....	27	6,892	418	8.1	.5									
48	House furnishings.....	3	1,314	419	31.9	.3									
50	Hardware, builders'.....	27	7,182	190	2.6	.1									
51	Plumbing, heating, and air conditioning. Air-conditioning equipment.....	9	1,404	202	14.4	.1									
	Gas appliances and supplies.....	4	601	17	2.8	—									
	Pipe fittings, valves, brass goods, etc.....	3	285	7	2.8	—									
	Stoves, ranges, furnaces (except gas and electric).....	5	414	35	8.5	—									
	Not analyzed in detail.....	—	—	125	—	—									
82	Building metal work.....	35	11,818	497	4.2	.3									
	Ventilators and air-conditioning ducts.....	3	345	15	5.8	—									
	Metal roofing and siding.....	11	4,856	215	4.4	—									
	Metal lath.....	13	5,149	63	1.2	—									
	Other.....	—	—	185	—	—									
	Not analyzed in detail.....	—	—	25	—	—									
64	Iron and steel products—semi-finished.....	3	445	97	21.9	.1									
85	Iron and steel products—flat.....	6	1,799	219	12.2	.1									
66	Iron and steel—wire and wire products.....	29	9,960	597	6.0	.4									
87	Iron and steel finished products—other than flat and wire.....	15	5,888	532	9.0	.5									
	Concrete reinforcing bars, all types.....	8	3,329	9	.3	—									
	Other.....	—	—	523	—	—									
70	Brick, tile, and terra cotta.....	89	24,885	5,847	23.5	3.7									
71	Building stone, slate, and concrete products.....	54	8,511	702	10.8	.5									
72	Cement, lime, plaster, and stucco.....	72	25,464	7,711	30.3	4.9									
75	Coal and coke.....	26	18,425	3,094	16.8	2.0									
75	Glass—sheet and containers.....	80	12,370	8,346	67.5	5.4									
76	Petroleum and its products.....	4	3,628	538	9.3	.2									
77	Sand, gravel, and crushed stone.....	51	18,152	8,598	35.3	4.1									
79	Logs, ties, pulpwood, etc.....	7	1,545	449	29.1	.3									
80	Lumber—rough, dressed, and finished.....	295	89,862	76,965	85.8	49.5									
84	Planing-mill products.....	115	31,725	16,407	51.7	10.5									
87	Building materials (except as listed).....	193	62,494	24,733	39.6	15.9									
98	Second-hand merchandise.....	3	157	82	58.6	.1									
	All other commodities.....	—	—	1,457	—	.9									
South Atlantic Division All establishments..... 561 Sales..... \$76,028,000 Commodity coverage... 93.2 percent Total analyzed..... 533 70,834 70,834 --- 100.0								All establishments..... 273 Sales..... \$80,476,000 Commodity coverage... 87.1 percent Total analyzed..... 258 \$70,153 \$70,153 --- 100.0							
40	Paints and varnishes.....	36	7,781	506	8.5	.7									
50	Hardware.....	30	6,899	859	12.8	1.2									
	Builders' hardware.....	22	5,006	298	8.0	—									
	Heavy hardware.....	7	2,395	281	11.7	—									
	Bolts, nuts, rivets, and screws.....	3	1,577	85	4.0	—									
	Shelf or light hardware.....	4	1,020	18	1.8	—									
	Wire screening.....	7	2,580	25	1.0	—									
	Other.....	—	—	74	—	—									
51	Plumbing, heating, and air conditioning.....	9	1,442	115	8.0	.2									
82	Building metal work.....	30	7,981	508	6.4	.7									
	Metal roofing and siding.....	14	2,600	178	8.8	—									
	Metal lath.....	18	6,104	97	1.6	—									
	Other.....	—	—	255	—	—									
83	Copper and products.....	5	1,260	75	5.8	.1									
85	Iron and steel products—flat.....	8	1,019	124	12.2	.2									
	Sheets—galvanized or otherwise coated.....	7	896	105	11.7	—									
	Not analyzed in detail.....	—	—	19	—	—									
68	Iron and steel—wire end wire products.....	21	6,787	264	3.9	.4									
	Woven wire fence.....	5	972	11	1.1	—									
	Nails (including staples and tecks).....	20	6,518	159	2.4	—									
	Reinforcement mesh.....	7	4,005	81	1.5	—									
	Other.....	—	—	53	—	—									
67	Iron and steel finished products—other than flat and wire.....	12	7,955	675	8.5	1.0									
	Bare and small shapes except reinforcing.....	4	1,430	13	.9	—									
	Concrete reinforcing bars, all types.....	11	7,473	646	8.8	—									
	Structural shapes.....	4	1,578	14	.9	—									

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS
 TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
 By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	
		Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)		
LUMBER AND CONSTRUCTION MATERIALS TRADES—Con. South Atlantic Division—Con.							LUMBER AND CONSTRUCTION MATERIALS TRADES—Con. West South Central Division—Con.							
70	Brick, tile, and terra cotta	49	\$11,807	\$1,504	11.0	1.8	84	Planing-mill products	55	\$12,879	\$8,675	52.6	13.8	
71	Building stone, slate, and concrete products	32	8,434	2,298	27.2	3.2	79	Building materials (except as listed)	79	19,813	9,457	49.0	19.6	
72	Cement, lime, plaster, and stucco	55	13,464	5,171	23.8	4.5		All other commodities			1,772		3.8	
75	Glass—sheet and containers	58	5,770	1,909	35.1	2.7	Mountain Division							
	Sheet glass	53	5,171	1,578	30.5		All establishments..... 59 Sales..... \$19,798,000 Commodity coverage... 95.2 percent							
	Not analyzed in detail	5	599	333	55.8		Total analyzed..... 55 18,841 18,841 --- 100.0							
77	Sand, gravel, and crushed stone	48	11,695	4,551	38.7	8.4	40	Paints and varnishes	9	2,899	112	3.9	.8	
79	Logs, ties, pulpwood, etc.	15	1,350	587	29.1	.5	48	House furnishings (linoleum, felt base, etc.)	4	989	47	4.8	.2	
80	Lumber—rough, dressed, and finished	204	49,447	40,797	82.5	57.8	50	Hardware	17	10,541	434	4.2	2.5	
81	Paper and products (except stationery and wallpaper)	8	1,587	177	11.2	.2		Builders' hardware	11	8,010	211	2.8		
84	Planing-mill products	57	17,498	7,558	43.2	10.7		Wire screening	5	1,340	26	1.9		
87	Building materials (except as listed)	75	19,828	4,617	23.3	8.5		Other		197				
	All other commodities			963		1.4		51	Plumbing, heating, and air conditioning	5	872	86	7.6	.4
East South Central Division All establishments..... 178 Sales..... \$32,282,000 Commodity coverage... 84.8 percent Total analyzed..... 162 27,372 27,372 --- 100.0							82 Building metal work..... 20 8,174 599 9.7 3.2 Metal roofing and siding..... 12 3,590 207 5.8 --- Metal lath..... 15 5,755 118 2.1 --- Other..... 274 --- --- 85 Iron and steel products—flat..... 5 2,503 85 3.4 .5 Sheets—galvanized or otherwise coated..... 5 1,002 75 7.5 --- Other..... 10 --- --- 88 Iron and steel—wire and wire products..... 16 5,725 625 10.9 3.5 87 Iron and steel finished products—other than flat and wire..... 8 3,796 828 21.8 4.4 Concrete reinforcing bars, all types..... 6 3,556 785 23.4 --- Other..... 41 --- --- 72 Cement, lime, plaster, and stucco..... 15 7,827 279 3.8 1.5 75 Glass—sheet and containers..... 16 5,841 579 9.9 5.1 Sheet glass..... 13 4,530 487 10.8 --- Not analyzed in detail..... 3 1,511 92 7.0 --- 79 Logs, ties, pulpwood, etc..... 8 2,882 83 2.2 .3 80 Lumber—rough, dressed, and finished..... 53 12,254 7,808 63.7 41.4 84 Planing-mill products..... 15 7,068 1,110 15.7 5.9 87 Building materials (except as listed)..... 29 11,969 5,898 47.6 30.2 All other commodities..... 514 --- 2.7							
40	Paints and varnishes	8	2,454	180	7.3	.7	Pacific Division All establishments..... 567 Sales..... \$101,575,000 Commodity coverage... 89.7 percent Total analyzed..... 331 91,111 91,111 --- 100.0							
50	Hardware	8	3,980	154	3.4	.5	40	Paints and varnishes	18	4,571	262	5.7	.3	
62	Building metal work	10	4,387	478	10.9	1.7	50	Hardware	20	8,772	607	8.9	.7	
68	Iron and steel—wire and wire products	7	3,351	159	4.2	.5		Builders' hardware	14	8,594	541	5.1		
67	Iron and steel finished products—other than flat and wire	5	2,958	278	9.4	1.0		Other		254				
70	Brick, tile, and terra cotta	16	5,170	354	6.5	1.2		Not analyzed in detail		32				
71	Building stone, slate, and concrete products	6	2,108	805	38.2	2.9	82	Building metal work	21	5,738	593	6.8	.4	
72	Cement, lime, plaster, and stucco	21	7,196	843	11.7	3.1		Iron and steel products—flat	8	1,472	105	7.1	.1	
75	Glass—sheet and containers	20	2,439	790	32.4	2.9		Iron and steel—wire and wire products	18	4,912	477	9.7	.5	
	Sheet glass	19	2,292	758	33.1			Woven wire fence	3	572	29	5.1		
	Not analyzed in detail			52				Nails (including staples and tacks)	13	4,024	338	8.4		
77	Sand, gravel, and crushed stone	15	4,037	499	12.4	1.8		Reinforcement mesh	4	1,090	16	1.5		
79	Logs, ties, pulpwood, etc.	3	111	71	64.0	.3		Other		94				
80	Lumber—rough, dressed, and finished	111	19,172	17,212	89.8	82.9	87	Iron and steel finished products—other than flat and wire	8	2,517	411	16.3	.5	
84	Planing-mill products	20	5,811	2,295	39.5	8.4		Concrete reinforcing bars, all types	8	1,555	214	15.5		
87	Building materials (except as listed)	33	8,098	2,800	34.6	10.2		Other		197				
	All other commodities			518		1.9		70	Brick, tile, and terra cotta	25	3,791	538	14.1	.6
West South Central Division All establishments..... 257 Sales..... \$50,105,000 Commodity coverage... 96.3 percent Total analyzed..... 249 48,240 48,240 --- 100.0							71 Building stone, slate, and concrete products..... 9 1,010 453 42.9 .5 72 Cement, lime, plaster, and stucco..... 38 8,812 2,812 29.8 2.9 75 Glass—sheet and containers..... 48 7,531 3,638 48.3 4.0 Sheet glass..... 44 7,127 3,502 49.1 --- Not analyzed in detail..... 154 --- ---							
59	Oils (cottonseed, linseed, etc.)	4	1,190	58	4.9	.1	40	Paints and varnishes	18	4,571	262	5.7	.3	
40	Paints and varnishes	18	2,885	240	8.9	.5	50	Hardware	20	8,772	607	8.9	.7	
50	Hardware	58	9,599	424	4.4	.9		Builders' hardware	14	8,594	541	5.1		
51	Plumbing, heating, and air conditioning	4	619	117	18.9	.2		Other		254				
62	Building metal work	34	10,183	784	7.7	1.6		Not analyzed in detail		32				
	Metal roofing and siding	18	5,647	498	8.8		82	Building metal work	21	5,738	593	6.8	.4	
	Metal lath	26	8,430	240	2.8			Iron and steel products—flat	8	1,472	105	7.1	.1	
	Other			48				Iron and steel—wire and wire products	18	4,912	477	9.7	.5	
88	Iron and steel—wire and wire products	29	7,777	856	8.4	1.4		Woven wire fence	3	572	29	5.1		
87	Iron and steel finished products—other than flat and wire	14	3,592	250	7.0	.5		Nails (including staples and tacks)	13	4,024	338	8.4		
70	Brick, tile, and terra cotta	35	8,435	1,519	18.0	3.1		Reinforcement mesh	4	1,090	16	1.5		
71	Building stone, slate, and concrete products	8	2,229	189	7.6	.4		Other		94				
72	Cement, lime, plaster, and stucco	26	8,550	1,854	23.3	3.8		87	Iron and steel finished products—other than flat and wire	8	2,517	411	16.3	.5
75	Glass—sheet and containers	54	11,371	1,647	14.5	3.4		Concrete reinforcing bars, all types	8	1,555	214	15.5		
	Sheet glass	51	10,901	1,618	14.8			Other		197				
	Not analyzed in detail	3	490	29	5.9			70	Brick, tile, and terra cotta	25	3,791	538	14.1	.6
78	Petroleum and its products	3	751	364	48.5	.8		71	Building stone, slate, and concrete products	9	1,010	453	42.9	.5
77	Sand, gravel, and crushed stone	28	5,841	1,982	35.8	4.1		72	Cement, lime, plaster, and stucco	38	8,812	2,812	29.8	2.9
79	Logs, ties, pulpwood, etc.	7	534	153	28.7	.5		75	Glass—sheet and containers	48	7,531	3,638	48.3	4.0
80	Lumber—rough, dressed, and finished	118	27,721	20,159	72.8	41.7		Sheet glass	44	7,127	3,502	49.1		
								Not analyzed in detail		154				

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.
 Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
BY GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	
		Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)		
LUMBER AND CONSTRUCTION MATERIALS TRADES—Con. Pacific Division—Con.							LUMBER AND CONSTRUCTION MATERIALS TRADES—Con. Philadelphia							
77	Sand, gravel, and crushed stones.....	26	\$4,151	\$1,180	28.4	1.3								
79	Logs, tics, pulpwood, etc.....	9	4,080	281	8.9	.3								
80	Lumber—rough, dressed, and finished.....	182	67,487	61,176	90.6	67.1								
84	Planing-mill products.....	48	13,615	7,068	51.9	7.8								
87	Building materials (except as listed).....	82	21,288	8,435	39.6	9.3								
	All other commodities.....	---	---	3,302	---	3.5								
	Service receipts.....	11	2,825	197	7.5	.2								
New York City							Philadelphia							
	All establishments.....	390												
	Sales.....	\$103,658,000												
	Commodity coverage.....	96.2 percent												
	Total analyzed.....	368	99,738	99,736	---	100.0								
62	Building metal work.....	37	14,342	1,556	9.5	1.4	50	Hardware.....	3	691	30	4.3	.1	
	Metal roofing and siding.....	8	1,825	186	10.2	---	51	Plumbing, heating, and air conditioning: Stoves, ranges, furnaces (except gas and electric).....	5	1,683	137	8.1	.6	
	Metal lath.....	24	11,884	709	8.0	---	62	Building metal work.....	4	739	220	29.8	1.0	
	Other.....	---	---	324	---	---	63	Copper and products.....	4	1,474	116	7.9	.5	
	Not analyzed in detail.....	---	---	137	---	---	65	Iron and steel products—flat.....	5	1,683	182	10.8	.8	
63	Copper and products.....	9	1,213	178	14.7	.2		Sheets—galvanized or otherwise coated.....	4	1,054	114	10.8	---	
64	Iron and steel products—semi-finished.....	5	581	118	21.0	.1		Tin plate.....	3	1,066	43	4.0	---	
65	Iron and steel products—flat.....	8	1,305	366	28.0	.4		Other.....	---	---	25	---	---	
	Sheets—galvanized or otherwise coated.....	6	1,051	298	28.4	---		66	Iron and steel—wire and wire products: Nails (including staples and tacks).....	7	1,928	92	4.8	.4
	Other.....	---	---	88	---	---		8	Other.....	8	1,696	83	4.9	---
66	Iron and steel—wire and wire products: Nails (including staples and tacks).....	11	2,003	139	6.9	.1		67	Iron and steel finished products—other than flat and wire.....	4	1,024	123	12.0	.6
	Other.....	8	1,498	80	5.3	---		71	Building stone, slate, and concrete products.....	5	314	108	34.4	.5
67	Iron and steel finished products—other than flat and wire.....	5	1,518	127	8.4	.1		75	Glass, sheet.....	5	1,200	1,128	93.8	5.2
70	Brick, tile, and terra cotta.....	87	20,007	9,525	47.6	9.8		80	Lumber—rough, dressed, and finished.....	40	15,868	14,939	94.2	69.2
71	Building stone, slate, and concrete products.....	40	10,897	5,367	49.3	5.4		84	Planing-mill products.....	14	4,107	2,058	50.1	8.5
72	Cement, lime, plaster, and stucco.....	46	19,488	11,180	57.4	11.2		87	Building materials (except as listed).....	13	4,323	2,195	50.8	10.2
75	Glass—sheet and containers.....	38	6,884	5,694	82.7	5.7			All other commodities.....	---	---	247	---	1.4
	Sheet glass.....	56	6,591	5,384	81.4	---								
	Not analyzed in detail.....	---	---	330	---	---								
77	Sand, gravel, and crushed stone.....	36	24,877	12,873	51.4	12.7								
79	Logs, tics, pulpwood, etc.....	4	1,217	512	42.1	.5								
80	Lumber—rough, dressed, and finished.....	115	31,981	29,527	92.3	29.8								
84	Planing-mill products.....	40	8,780	8,321	94.8	8.3								
87	Building materials (except as listed).....	79	21,102	9,811	45.5	9.6								
	All other commodities.....	---	---	4,721	---	4.8								
	Service receipts.....	---	---	321	---	.3								
Chicago							Boston							
	All establishments.....	155												
	Sales.....	\$56,868,000												
	Commodity coverage.....	98.2 percent												
	Total analyzed.....	149	55,835	55,635	---	100.0								
50	Hardware.....	3	2,753	44	1.6	.1								
70	Brick, tile, and terra cotta.....	16	14,358	1,825	12.7	3.3								
71	Building stone, slate, and concrete products.....	5	2,756	134	4.9	.2								
72	Cement, lime, plaster, and stucco.....	6	13,281	3,982	30.0	7.2								
73	Coal and coke.....	3	13,034	1,887	14.3	3.4								
	Anthracite.....	3	13,034	1,503	11.5	---								
	Other.....	---	---	364	---	---								
75	Glass, sheet.....	15	1,913	1,909	99.8	3.4								
77	Sand, gravel, and crushed stone.....	11	14,148	4,484	31.7	8.1								
80	Lumber—rough, dressed, and finished.....	64	30,770	28,002	91.0	50.3								
84	Planing-mill products.....	18	8,345	2,943	35.3	5.3								
87	Building materials (except as listed).....	28	25,768	8,996	34.9	16.2								
	All other commodities.....	---	---	1,449	---	2.5								
San Francisco							MACHINERY—EQUIPMENT—SUPPLIES TRADES New England Division							
	All establishments.....	49												
	Sales.....	\$17,335,000												
	Commodity coverage.....	77.4 percent												
	Total analyzed.....	45	13,410	13,410	---	100.0								
75	Glass—sheet and containers.....	5	347	347	100.0	2.6								
80	Lumber—rough, dressed, and finished.....	26	10,886	9,979	93.4	74.4								
84	Planing-mill products.....	4	1,859	884	47.8	8.8								
87	Building materials (except as listed).....	8	1,752	1,254	71.8	9.4								
	All other commodities.....	---	---	851	---	8.3								
	Service receipts.....	---	---	95	---	.7								
	All establishments.....	583												
	Sales.....	\$59,464,000												
	Commodity coverage.....	83.4 percent												
	Total analyzed.....	489	49,622	49,622	---	100.0								
22	Seeds.....	3	1,287	129	10.2	.3								

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.
Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS
 TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
 BY GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)
		Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)				Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)	
MACHINERY—EQUIPMENT—SUPPLIES TRADES—Con. New England Division—Con.							MACHINERY—EQUIPMENT—SUPPLIES TRADES—Con. New England Division—Con.						
51	Piece goods	16	\$1,298	\$797	61.4	1.8	87	Iron and steel finished products—other than flat and wire	7	\$2,606	\$836	32.1	1.7
	Cotton piece goods	7	760	160	21.1	---		Bars and small shapes except reinforcing	3	1,580	545	35.8	---
	Curtains, draperies, etc.	9	655	541	82.6	---		Structural shapes	3	1,416	42	5.0	---
	Not analyzed in detail	---	---	96	---	---		Steel pipe	5	865	28	5.2	---
54	Other dry goods and textile products	5	952	153	18.1	.3		Other	---	---	221	---	---
56	Automotive supplies	8	2,546	213	8.4	.4	75	Glass containers	11	1,659	955	57.6	1.9
	Batteries	3	814	16	2.0	---	81	Paper and products (except stationery and wallpaper)	8	859	66	10.0	.1
	Automotive accessories	4	1,368	97	7.1	---	83	Stationery and supplies (commercial)	3	275	79	28.9	.2
	Tires and tubes	5	1,305	32	2.5	---	91	Jewelry, silverware, etc.	6	5,523	84	4.2	.1
	Other	---	---	65	---	---	98	Second-hand merchandise	17	2,005	1,544	67.0	2.7
57	Drugs and drug sundries	11	827	212	33.8	.4		All other commodities	---	---	5,741	---	11.7
58	Chemicals, industrial and heavy	7	685	253	36.4	.5		Service receipts	29	5,369	263	4.9	.5
40	Paints and varnishes	15	3,091	303	9.8	.6	Middle Atlantic Division						
41	Soaps	13	2,052	210	10.2	.4	All establishments..... 2,647						
42	Other chemicals and related products	18	3,001	796	26.5	1.8	Sales..... \$531,425,000						
43	Wiring supplies and electrical construction materials	7	2,394	54	2.3	.1	Commodity coverage..... 90.5 percent						
45	Radios, appliances, and specialties	10	1,698	336	19.8	.7	Total analyzed..... 2,305 299,325 299,325 --- 100.0						
46	China, glassware, and crockery	13	2,327	1,073	46.0	2.2	51	Piece goods	125	19,658	16,179	82.3	5.4
47	Furniture, wooden and metal	9	1,890	429	30.9	.9		Cotton piece goods	32	4,380	1,155	25.9	---
	Office and store furniture, wooden	3	625	70	11.2	---		Jute fabrics	6	1,066	243	22.8	---
	Office and store furniture, metal	7	923	132	15.2	---		linens	7	508	363	28.1	---
	Other	---	---	35	---	---		Rayons	10	917	210	22.9	---
	Not analyzed in detail	---	---	174	---	---		Silks and velvets	8	1,380	124	8.9	---
50	Hardware	30	7,976	1,586	19.9	3.2		Woolens and worsteds	5	1,289	643	49.9	---
	Builders' hardware	4	1,645	182	11.1	---		Domestics	6	5,395	2,514	68.2	---
	Heavy hardware	10	2,960	240	8.1	---		Curtains, draperies, etc.	75	11,081	10,559	95.7	---
	Bolts, nuts, rivets, and screws	18	5,959	487	8.2	---		Other piece and yard goods	9	686	230	33.5	---
	Shelf or light hardware	9	2,748	256	9.3	---		Not analyzed in detail	8	579	548	94.6	---
	Tools and cutlery	8	2,846	131	4.6	---		Yarns	9	772	490	63.5	.2
	Wire screening	4	1,645	5	.4	---	34	Other dry goods and textile products	28	3,666	1,281	34.9	.4
	Other	---	---	151	6.0	---	35	Automobiles and other motor vehicles	9	2,842	740	26.0	---
	Not analyzed in detail	3	849	133	20.5	---	38	Automotive supplies	34	6,417	1,054	16.1	.5
51	Plumbing, heating, and air conditioning	8	986	220	22.3	.4	37	Drugs and drug sundries	79	8,013	2,083	26.1	.7
	Pipe fittings, valves, brass goods, etc.	6	879	103	11.7	---	38	Chemicals, industrial and heavy	29	7,079	2,496	55.3	.8
	Plumbing fixtures, equipment, and supplies	3	336	81	24.1	---	40	Paints and varnishes	39	7,056	724	10.3	.2
	Other	---	---	38	---	---	41	Soaps	60	8,930	1,402	15.6	.5
54	Barber and beauty parlor equipment	46	2,161	2,010	91.7	4.1	42	Other chemicals and related products	51	6,932	2,701	39.0	.9
55	Farm and garden machinery and equipment	14	2,894	752	25.3	1.5	43	Wiring supplies and electrical construction materials	43	10,774	857	8.0	.5
	Dairy equipment and supplies	9	1,347	68	8.5	---	44	Electrical apparatus and equipment	38	7,990	913	11.4	.3
	Farm machinery and equipment	4	1,048	68	8.5	---	45	Radios, appliances, and specialties	51	14,180	1,197	8.4	.4
	Not analyzed in detail	---	---	219	---	---	46	China, glassware, and crockery	106	12,324	4,816	39.1	1.6
56	Industrial equipment and supplies	158	21,410	13,419	62.7	27.0	47	Furniture, wooden and metal	59	9,185	2,173	23.7	.7
	Belting, hose, packing, etc.	37	6,712	955	14.2	---	48	House furnishings	28	6,805	1,073	16.2	.4
	Mechanical power transmission equipment	20	4,884	475	9.7	---	50	Hardware	143	28,375	7,177	27.2	2.4
	Printing equipment and supplies (except paper)	4	157	157	100.0	---		Builders' hardware	12	3,174	1,022	32.2	---
	Metal-working tools	24	5,510	1,497	27.2	---		Heavy hardware	29	5,745	1,190	20.7	---
	Materials-handling equipment	12	4,598	146	3.2	---		Bolts, nuts, rivets, and screws	54	15,731	1,169	7.4	---
	Rope, cordage, and twine	23	5,783	899	15.5	---		Shelf or light hardware	15	2,504	162	6.5	---
	Other industrial equipment	95	13,190	7,188	54.5	---		Tools and cutlery	50	10,309	1,171	11.4	---
	Not analyzed in detail	16	2,482	2,122	85.3	---		Wire screening	7	782	20	2.6	---
57	Industrial machinery	123	18,184	10,138	56.4	20.4		Other	84	8,547	2,011	23.5	---
	Construction machinery (except road-building)	21	2,708	1,179	43.5	---		Not analyzed in detail	9	1,056	432	40.9	---
	Road-building machinery	24	3,910	2,317	59.3	---	51	Plumbing, heating, and air conditioning	84	23,225	3,788	16.3	1.3
	Machine tools (power-driven)	20	5,834	2,025	34.7	---		Air-conditioning equipment	5	1,475	52	3.5	---
	Mining, quarrying, etc.	11	996	437	43.9	---		Gas appliances and supplies	11	5,913	174	3.1	---
	Textile machinery	31	3,068	2,092	68.2	---		Pipe fittings, valves, brass goods, etc.	50	11,672	1,930	16.5	---
	Other	---	---	1,868	---	---		Plumbing fixtures, equipment, and supplies	16	3,969	625	16.1	---
	Not analyzed in detail	9	508	420	85.0	---		Stoves, ranges, furnaces (except gas and electric)	22	4,787	550	11.5	---
58	Office and store equipment and supplies	47	4,838	2,881	55.4	5.4		Not analyzed in detail	5	1,334	455	34.1	---
	Office machines and equipment	5	178	101	57.4	---	54	Barber and beauty parlor equipment	133	12,118	11,623	95.9	3.9
	Garage and filling station equipment	8	1,210	488	40.2	---	55	Farm and garden machinery and equipment	57	10,921	5,410	49.5	1.8
	Store machines	5	849	130	15.3	---		Dairy equipment and supplies	21	2,666	1,754	85.0	---
	Store fixtures and equipment	30	1,878	1,380	73.8	---		Farm machinery and equipment	31	6,273	2,463	39.3	---
	Not analyzed in detail	3	1,512	584	39.6	---		Garden equipment and supplies	11	2,639	409	15.5	---
60	Dental equipment and supplies	24	2,817	2,523	98.4	5.1		Not analyzed in detail	---	---	804	---	---
81	Surgical and hospital equipment	18	1,811	1,602	88.5	3.2							
85	Iron and steel products—flat	5	2,407	150	6.2	.3							
68	Iron and steel—wire and wire products	16	4,851	259	5.8	.5							
	Nails (including staples and tacks)	7	2,255	81	2.7	---							
	Wire rope and cable except insulated	11	3,184	78	2.4	---							
	Other	---	---	68	---	---							
	Not analyzed in detail	---	---	54	---	---							

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

SERVICE AND LIMITED-FUNCTION WHOLESALERS
 TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
 BY GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per-cent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per-cent column B (See note)
		Number	Sales of such establishments (add 000)	Amount reported (add 000)	Per-cent column A (See note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Per-cent column A (See note)	
	MACHINERY—EQUIPMENT—SUPPLIES TRADES—Con.							MACHINERY—EQUIPMENT—SUPPLIES TRADES—Con.					
	Middle Atlantic Division—Con.							East North Central Division					
56	Industrial equipment and supplies.....	592	\$83,045	\$58,080	69.9	19.4		All establishments..... 2,017					
	Belting, hose, pecking, etc.....	128	22,664	7,215	31.8	---		Sales..... \$259,777,000					
	Mechanical power transmission equipment	69	18,199	5,320	18.2	---		Commodity coverage..... 67.4 percent					
	Printing equipment and supplies (except paper)	24	4,859	3,697	76.1	---		Total analyzed.....	1,787	\$226,956	\$226,956	---	100.0
	Metal-working tools.....	75	18,892	4,154	21.9	---	18	Feed.....	4	1,150	279	24.3	.1
	Materials-handling equipment.....	47	12,495	908	7.3	---	22	Seeds.....	9	1,693	152	7.8	.1
	Rope, cordage, and twine.....	74	21,861	6,202	28.4	---	30	Notions.....	7	625	193	30.9	.1
	Other industrial equipment.....	362	46,289	28,109	60.7	---	31	Pieces goods.....	58	9,457	7,747	81.9	3.4
	Not analyzed in detail.....	25	5,578	4,495	85.8	---	34	Other dry goods and textile products.....	20	4,508	614	15.6	.3
57	Industrial machinery.....	380	65,954	44,648	68.0	15.0	35	Automobiles and other motor vehicles.....	10	5,450	718	20.8	.3
	Construction machinery (except road-building)	41	9,013	3,025	35.5	---		Tractors.....	7	656	145	22.1	---
	Road-building machinery.....	34	15,559	8,916	58.1	---		Not analyzed in detail.....			571	---	---
	Machine tools (power-driven).....	65	17,796	4,596	24.7	---	36	Automotive supplies.....	21	4,842	524	10.6	.2
	Mining, quarrying, etc.....	34	8,775	3,543	38.1	---	37	Drugs and drug sundries.....	62	5,326	3,088	58.0	1.4
	Oil-well end oil-refining.....	34	6,490	8,153	94.5	---	38	Chemicals, industrial and heavy.....	20	5,017	1,697	33.8	.7
	Power-plant machinery (except electrical)	22	6,620	3,523	51.7	---	40	Paints and varnishes.....	36	10,699	391	3.6	.2
	Printing machinery.....	12	2,005	794	39.1	---	41	Soaps.....	58	5,119	896	17.5	.4
	Textile machinery.....	40	2,960	2,651	89.6	---	42	Other chemicals and related products.....	68	6,599	4,586	51.0	1.9
	Other industrial machinery.....	147	19,553	11,558	59.0	---	43	Wiring supplies and electrical construction materials.....	31	9,970	1,685	16.9	.7
	Not analyzed in detail.....	11	858	541	64.6	---	44	Electrical apparatus and equipment.....	28	8,817	645	9.4	.3
58	Office and store equipment and supplies.....	275	29,720	25,585	78.7	7.8	45	Radios, appliances, and specialties.....	41	7,008	567	6.1	.2
	Office machines and equipment.....	54	11,290	9,914	87.8	---	46	China, glassware, and crockery.....	41	5,589	1,960	54.6	.9
	Garage and filling station equipment.....	38	4,169	1,857	44.1	---	47	Furniture, wooden and metal.....	51	5,276	2,513	47.6	1.1
	Store machines.....	36	5,235	2,042	65.1	---	50	Hardware.....	91	24,402	3,982	16.2	1.7
	Store fixtures and equipment.....	127	8,937	8,578	75.8	---		Builders' hardware.....	12	3,955	451	11.4	---
	Not analyzed in detail.....	32	5,537	3,014	60.0	---		Heavy hardware.....	19	8,405	640	7.6	---
59	Railroad equipment and supplies.....	14	4,868	2,923	60.0	1.0		Bolts, nuts, rivets, and screws.....	45	16,350	1,112	6.8	---
60	Dental equipment and supplies.....	79	9,585	9,557	99.7	3.2		Shelf or light hardware.....	14	6,098	128	2.1	---
61	Surgical and hospital equipment.....	119	18,192	12,425	94.2	4.2		Tools and cutlery.....	30	6,764	620	7.1	---
63	Copper and products.....	17	5,949	522	5.4	-.1		Wire screening.....	7	3,011	51	1.0	---
64	Iron and steel products—semi-finished.....	14	7,664	1,250	16.3	.4		Other.....	25	5,661	401	6.8	---
	Scrap iron and steel.....	4	1,481	1,157	78.1	---		Not analyzed in detail.....	7	3,297	579	17.8	---
	Wire rods.....	3	2,305	18	.7	---	51	Plumbing, heating, and air conditioning.....	73	22,785	3,473	15.2	1.5
	Rough castings and foundry products.....	3	3,494	23	.7	---		Air-conditioning equipment.....	7	3,053	75	2.4	---
	Not analyzed in detail.....	---	---	54	---	---		Gas appliances and supplies.....	3	324	10	3.1	---
65	Iron and steel products—flat.....	18	11,781	857	5.8	.2		Pipe fittings, valves, brass goods, etc.....	53	16,818	2,060	12.4	---
66	Iron and steel—wire and wire products.....	58	17,664	1,253	7.0	.4		Plumbing fixtures, equipment, and supplies.....	19	5,556	523	9.4	---
67	Iron and steel finished products—other than flat and wire.....	47	23,406	10,431	44.8	3.5		Stoves, ranges, furnaces (except gas and electric).....	17	4,512	287	6.4	---
	Bars, tie plates, splice bars, etc.....	12	10,458	5,720	54.7	---		Other.....	5	3,427	80	2.3	---
	Bars and small shapes except reinforcing.....	15	6,315	887	10.7	---		Not analyzed in detail.....	5	3,427	420	12.3	---
	Concrete reinforcing bars, all types.....	6	5,027	112	3.7	---	54	Barber and beauty parlor equipment.....	168	8,275	7,803	94.3	3.4
	Structural shapes.....	6	3,059	87	2.6	---	55	Farm and garden machinery and equipment.....	63	22,284	18,807	75.4	7.4
	Piling and hearing piles.....	4	6,189	1,578	22.2	---		Dairy equipment and supplies.....	37	7,589	4,760	64.7	---
	Cast-iron pipes.....	8	4,073	105	2.8	---		Farm machinery and equipment.....	34	12,155	10,892	69.6	---
	Steel pipe.....	28	18,601	1,535	8.3	---		Garden equipment and supplies.....	12	621	174	21.2	---
	Seamless steel tubing.....	5	2,960	45	1.5	---		Not analyzed in detail.....	9	2,669	961	38.8	---
	Other.....	11	6,170	535	8.7	---	56	Industrial equipment and supplies.....	531	80,943	57,142	70.8	25.2
	Not analyzed in detail.....	---	---	29	---	---		Belting, hose, pecking, etc.....	185	30,597	5,513	17.5	---
75	Glass—sheet and containers.....	43	12,677	11,558	89.6	3.8		Mechanical power transmission equipment.....	79	25,755	3,855	18.1	---
	Sheet glass.....	8	244	23	9.4	---		Printing equipment and supplies (except paper).....	23	954	680	71.3	---
	Glass containers.....	38	12,421	11,535	91.3	---		Metal-working tools.....	107	28,906	9,849	34.1	---
61	Paper and products (except stationery and wallpaper).....	82	11,507	2,896	25.9	.9		Materials-handling equipment.....	47	19,462	784	4.0	---
	Printing and writing papers.....	8	2,640	898	26.4	---		Rope, cordage, and twine.....	53	25,701	3,106	15.1	---
	Cardboard and paperboard.....	11	2,779	537	19.3	---		Other industrial equipment.....	325	51,426	28,030	54.5	---
	Wrapping or coars paper.....	12	2,008	134	6.7	---		Not analyzed in detail.....	31	8,908	5,545	80.3	---
	Paper products such as hags, boxes, cups, dishes, etc.....	60	7,015	1,135	16.2	---	57	Industrial machinery.....	519	57,887	39,853	68.8	17.5
	Not analyzed in detail.....	7	642	198	30.5	---		Construction machinery (except road-building)	29	8,275	3,206	51.1	---
85	Stationery and supplies.....	27	4,001	1,104	27.6	.4		Road-building machinery.....	39	9,190	3,947	42.9	---
65	Aircraft and parts.....	4	18,557	18,557	100.0	5.5		Machine tools (power-driven).....	72	17,309	8,014	46.3	---
88	Cameras and supplies.....	10	5,702	2,920	78.9	1.0		Mining, quarrying, etc.....	25	5,844	1,952	34.8	---
91	Jewelry, silverware, etc.....	39	8,859	775	11.3	.3		Oil-well and oil-refining.....	73	16,568	15,194	91.7	---
93	Leather and cut stock.....	10	1,787	457	25.8	.2		Power-plant machinery (except electrical).....	16	2,416	693	28.7	---
98	Second-hand merchandise.....	100	6,063	5,378	86.5	1.6		Printing machinery.....	7	857	440	67.0	---
	All other commodities.....	---	---	23,212	---	7.7		Textile machinery.....	10	1,391	1,568	98.3	---
	Service receipts.....	73	12,546	1,575	12.8	.5		Other industrial machinery.....	74	7,897	3,218	41.6	---
								Not analyzed in detail.....	13	2,810	1,619	62.0	---

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS
 TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
 BY GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per cent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per cent column B (See note)
		Number	Sales of such establishments (add 000)	Amount reported (add 000)	Per cent column A (See note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Per cent column A (See note)	
MACHINERY—EQUIPMENT—SUPPLIES TRADES—Con.							MACHINERY—EQUIPMENT—SUPPLIES TRADES—Con.						
East North Central Division—Con.							West North Central Division—Con.						
58	Office and store equipment and supplies.	214	\$17,744	\$15,024	73.4	5.7	36	Automotive supplies.....	13	\$5,814	\$553	9.5	.8
	Office machines and equipment.....	42	5,318	3,677	69.1	---		Batteries.....	3	2,583	20	.8	---
	Garage and filling station equipment.....	33	3,645	2,286	62.8	---		Automotive accessories.....	6	3,907	197	5.0	---
	Store machines.....	29	1,969	1,196	64.0	---		Automotive parts.....	7	3,413	282	8.3	---
	Store fixtures and equipment.....	96	5,813	4,453	79.3	---		Other.....	---	---	54	---	---
	Not analyzed in detail.....	23	1,993	1,410	70.7	---		Drugs and drug sundries.....	34	4,407	1,183	28.8	1.2
59	Railroad equipment and supplies.....	30	15,048	12,689	85.5	5.7	37	Drugs, chemicals, and pharmaceuticals.....	15	1,388	605	43.3	---
60	Dental equipment and supplies.....	47	3,533	3,428	97.0	1.5		Proprietary medicine and toiletries.....	17	3,373	421	12.5	---
61	Surgical and hospital equipment.....	49	9,757	6,611	68.3	3.8		Not analyzed in detail.....	3	250	157	63.3	---
63	Copper and products.....	7	4,088	194	4.0	.1	38	Chemicals, industrial and heavy.....	19	2,670	341	12.8	.4
65	Iron and steel products—flat.....	8	4,531	648	14.3	.3	40	Paints and varnishes.....	16	5,860	242	4.1	.2
66	Iron and steel—wire and wire products.....	67	19,844	1,582	8.0	.7	41	Soaps.....	33	5,599	505	9.0	.5
	Woven wire fence.....	6	2,549	158	6.2	---		Toilet soaps.....	10	2,573	104	4.0	---
	Fence posts and fittings.....	4	2,029	60	3.0	---		Other soaps.....	26	3,988	401	10.1	---
	Barbed and twisted wire.....	5	2,447	38	1.6	---	42	Other chemicals and related products.....	47	10,493	1,901	18.1	2.0
	Nails (including staples and tacks).....	23	11,736	321	2.7	---	43	Wiring supplies and electrical construction materials.....	10	5,247	158	3.0	.2
	Wire rope and cable except insulated.....	46	15,937	894	4.4	---		Interior.....	3	1,958	79	4.0	---
	Strand, galvanized.....	8	4,296	35	.8	---		Incandescent lamps.....	5	2,807	31	1.1	---
	Reinforcement mesh.....	3	1,560	52	2.1	---		Other.....	---	---	47	---	---
	Other.....	---	---	157	---	---	44	Electrical apparatus and equipment.....	20	4,711	324	6.9	.3
	Not analyzed in detail.....	3	807	87	11.0	---	45	Radios, appliances, and specialties.....	18	7,271	287	3.7	.3
67	Iron and steel finished products—other than flat and wire.....	50	15,416	3,040	19.7	1.3		Radio, parts, and accessories.....	4	2,015	23	1.1	---
	Rails, tie plates, splice bars, etc.....	5	2,813	289	10.3	---		Electric household refrigerators.....	3	345	76	22.0	---
	Bars and small shapes except reinforcing.....	12	5,408	125	2.3	---		Electric washing machines.....	3	1,208	36	3.0	---
	Concrete reinforcing bars, all types.....	4	2,137	79	3.7	---	46	Other electrical appliances.....	14	6,064	132	2.2	---
	Structural shapes.....	7	1,644	98	5.4	---		China, glassware, and crockery.....	14	4,305	492	11.4	.5
	Cast-iron pipe.....	5	2,025	129	6.4	---	47	Furniture, wooden and metal.....	26	6,948	808	11.6	.6
	Steel pipe.....	31	10,743	1,420	13.2	---		Household furniture.....	3	2,827	32	1.1	---
	Seamless steel tubing.....	10	4,466	378	8.4	---		Office and store furniture, wooden.....	14	2,287	509	22.3	---
	Other.....	---	---	229	---	---		Office and store furniture, metal.....	20	6,875	228	3.4	---
	Not analyzed in detail.....	3	757	305	41.4	---		Not analyzed in detail.....	3	153	39	25.5	---
75	Glass containers.....	29	6,017	4,944	82.2	2.2	49	Medical instruments and accessories.....	5	2,753	382	13.9	.4
76	Petroleum and its products.....	12	4,112	851	15.8	.3	50	Hardware.....	37	11,486	1,039	9.0	1.1
76	Books, magazines, and other printed material.....	8	1,052	174	16.5	.1		Heavy hardware.....	6	5,663	351	6.0	---
81	Paper and products (except stationery and wallpaper).....	42	5,382	1,273	23.7	.6		Bolts, nuts, rivets, and screws.....	14	7,876	105	1.5	---
	Printing and writing papers.....	7	756	50	6.6	---		Shelf or light hardware.....	7	2,605	75	2.7	---
	Cardboard and paperboard.....	6	769	182	20.5	---		Tools and cutlery.....	13	3,702	129	3.5	---
	Wrapping or coarse paper.....	6	478	77	18.2	---		Other.....	---	---	186	---	---
	Paper products such as bags, boxes, cups, dishes, etc.....	32	2,689	765	28.4	---		Not analyzed in detail.....	5	482	213	48.1	---
	Not analyzed in detail.....	4	1,846	219	11.9	---	51	Plumbing, heating, and air conditioning—air-conditioning equipment.....	44	11,551	1,160	10.0	1.2
85	Stationery and supplies.....	23	2,469	1,104	44.7	.5		Gas appliances and supplies.....	9	2,013	97	4.8	---
85	Aircraft and parts.....	3	407	407	100.0	.2		Pipe fittings, valves, brass goods, etc.....	4	2,981	21	.7	---
87	Building materials (except as listed).....	6	4,952	154	3.1	.1		Plumbing fixtures, equipment, and supplies.....	6	6,870	528	7.7	---
89	Fertilizer and fertilizer materials.....	9	1,392	151	10.8	.1		Stoves, ranges, furnaces (except gas and electric).....	3	3,772	153	4.1	---
91	Jewelry, silverware, etc.....	21	1,802	266	18.8	.1	52	Not analyzed in detail.....	3	1,690	128	8.6	---
96	Second-hand merchandise.....	57	2,148	1,299	60.5	6.6		Sporting goods.....	7	8,400	187	2.9	.2
	All other commodities.....	---	---	15,210	---	---	53	Toys and games.....	3	3,572	421	11.6	.4
	Service receipts.....	76	10,736	1,106	10.3	.5	54	Barber and beauty parlor equipment.....	58	3,356	3,188	95.0	3.3
							55	Farm and garden machinery and equipment.....	55	11,650	7,012	59.2	7.2
	West North Central Division							Dairy equipment and supplies.....	25	6,597	4,004	62.8	---
	All establishments.....	893						Farm machinery and equipment.....	31	8,124	2,932	37.9	---
	Sales.....	\$107,187,000						Garden equipment and supplies.....	5	2,094	76	3.8	---
	Commodity coverage.....	90.6 percent					56	Industrial equipment and supplies.....	205	28,440	13,411	47.2	13.8
	Total analyzed.....	787	97,291	97,291	100.0			Belting, hose, packing, etc.....	59	13,661	2,132	15.5	---
								Mechanical power transmission equipment.....	35	9,423	759	8.1	---
27	Clothing and furnishings, men's and boys'.....	5	4,060	181	4.5	.2		Printing equipment and supplies (except paper).....	9	693	189	27.3	---
31	Piece goods.....	18	2,803	1,425	54.7	1.5		Metal-working tools.....	28	8,987	1,280	14.4	---
	Cotton piece goods.....	5	646	112	17.3	---		Materials-handling equipment.....	15	5,563	167	3.0	---
	Rayons.....	4	419	69	16.5	---		Rope, cordage, and twine.....	24	10,882	1,040	9.7	---
	Woolens and worsteds.....	3	515	100	31.7	---		Other industrial equipment.....	150	18,706	7,513	40.2	---
	Curtains, draperies, etc.....	7	1,401	558	39.8	---		Not analyzed in detail.....	6	789	259	37.5	---
	Other.....	---	---	588	---	---	57	Industrial machinery.....	179	34,161	22,271	65.2	22.9
54	Other dry goods and textile products.....	12	3,536	338	9.6	.3		Construction machinery (except road-building).....	29	9,280	2,536	27.3	---
55	Automobiles and other motor vehicles.....	11	7,652	729	9.5	.7		Road-building machinery.....	43	18,903	9,228	54.9	---
	Trucks, buses, taxicabs, etc.....	5	5,158	254	4.6	---		Machine tools (power-driven).....	28	9,580	1,314	13.7	---
	Tractors.....	8	3,254	484	14.9	---		Mining, quarrying, etc.....	21	7,171	1,085	15.1	---
	Other.....	---	---	11	---	---		Oil-well and oil-refining.....	51	8,513	4,913	75.4	---
								Power-plant machinery (except electrical).....	11	3,963	348	8.7	---
								Other.....	---	---	2,001	---	---
								Not analyzed in detail.....	10	895	846	94.5	---

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.
 Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
BY GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)
		Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)				Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)	
MACHINERY—EQUIPMENT—SUPPLIES TRADES—Con. South Atlantic Division—Con.							MACHINERY—EQUIPMENT—SUPPLIES TRADES—Con. East South Central Division—Con.						
58	Office and store equipment and supplies.	68	\$7,615	\$3,367	44.2	4.4	56	Automotive supplies.	8	\$5,875	\$1,130	20.1	3.2
	Office machines and equipment.	6	485	315	64.9			Automotive parts.	4	4,355	963	19.7	
	Garage and filling station equipment.	12	3,310	218	6.6			Other.			72		
	Store machines.	6	293	54	18.4			Not analyzed in detail.			145		
	Store fixtures and equipment.	43	2,685	1,894	70.3		37	Drugs and drug sundries.	6	611	127	20.8	.3
	Not analyzed in detail.	7	1,086	686	81.6			Paints and varnishes.	9	3,673	78	2.1	.2
59	Railroad equipment and supplies.	7	2,699	170	6.3	.2	41	Soaps.	7	1,163	93	8.0	.3
60	Dental equipment and supplies.	31	2,699	2,699	100.0	3.6	42	Other chemicals and related products.	7	981	574	58.5	1.6
61	Surgical and hospital equipment.	18	2,422	2,187	90.3	2.9	43	Wiring supplies and electrical construction materials.	15	5,419	434	8.0	1.2
62	Building metal work.	14	6,105	186	3.0	.2		Interior.	8	3,874	229	5.9	
	Metal roofing and siding.	8	4,439	119	2.7			Outside.	5	2,338	65	2.8	
	Metal storage tanks, etc.	3	311	5	1.6			Incandescent lamps.	11	4,888	90	1.8	
	Fabricated structural work.	3	852	14	1.6			Not analyzed in detail.			50		
	Not analyzed in detail.	14	5,428	407	7.5	.5	44	Electrical apparatus and equipment.	8	3,495	119	3.4	.3
63	Copper and products.	9	2,897	132	4.6	.2	45	Radios, appliances, and specialties.	9	3,723	227	6.1	.6
64	Iron and steel products—semi-finished.	3	663	30	4.5		46	China, glassware, and crockery.	6	357	207	58.0	.6
	Scrap iron and steel.	3	663	26	2.0		47	Furniture, wooden and metal.	5	885	145	16.4	.4
	Rough castings and foundry products.	3	1,297	76			50	Hardware.	28	11,544	3,320	28.8	9.1
	Other.	26	10,364	653	6.3	.9		Builders' hardware.	3	1,734	11	.6	
65	Iron and steel products—flat.	13	5,317	71	1.3			Heavy hardware.	11	5,927	2,865	48.3	
	Plate.	8	2,477	55	2.2			Bolts, nuts, rivets, and screws.	20	3,275	188	2.3	
	Strip—hot-rolled.	6	1,417	59	4.1			Shelf or light hardware.	5	2,695	26	1.0	
	Strip—cold-rolled.	7	2,957	41	1.4			Tools and cutlery.	9	2,612	88	2.5	
	Sheets—continuous-mill.	15	6,734	192	2.9			Other.	27	9,102	184		
	Sheets—galvanized or otherwise coated.	5	2,894	34	1.2		51	Plumbing, heating, and air conditioning.	4	1,402	150	10.7	3.8
	Black plate.	4	2,626	18	.7			Air-conditioning equipment.	20	8,219	655	7.7	
	Tin plate.	4	2,626	184				Pipe fittings, valves, brass goods, etc.	5	3,061	214	7.0	
	Other.	53	16,978	881	5.2	1.2		Plumbing fixtures, equipment, and supplies.	6	2,592	80	3.1	
66	Iron and steel—wire and wire products.	7	3,671	28	.8			Stoves, ranges, furnaces (except gas and electric).			53		
	Woven wire fence.	5	2,460	20	.8			Other.	35	1,703	256		
	Barbed and twisted wire.	21	10,354	145	1.4		54	Barber and beauty parlor equipment.	14	3,000	1,692	99.4	4.7
	Nails (including staples and tacks).	44	15,415	514	3.3		55	Farm and garden machinery and equipment.	3	708	655	21.8	1.8
	Wire rope and cable except insulated.	3	637	107	16.8			Dairy equipment and supplies.	9	2,248	454	19.3	
	Not analyzed in detail.	46	15,435	150	3.4	2.6		Farm machinery and equipment.	3	2,248	23		
*67	Iron and steel finished products—other than flat and wire.	20	8,527	319	3.7			Other.	70	15,455	5,820	37.7	18.0
	Rails, tie plates, splice bars, etc.	7	2,834	47	1.7			Industrial equipment and supplies.	37	11,661	901	7.7	
	Bars and small shapes except reinforcing.	15	6,827	104	1.5			Balting, hose, packing, etc.	24	8,655	711	8.2	
	Concrete reinforcing bars, all types.	10	3,026	95	3.1			Mechanical power transmission equipment.	24	10,094	417	4.1	
	Structural shapes.	41	14,202	843	5.9			Metal-working tools.	14	8,042	172	2.1	
	Cast-iron pipe.	7	3,142	124	3.9			Materials-handling equipment.	21	9,317	175	1.9	
	Steel pipe.	7	1,714	55	3.2			Rope, cordage, and twine.			3,115		
	Seamless steel tubing.	7	1,714	259				Other.	7	440	329	74.8	
	Other.	46	15,435	150	3.4	2.6	57	Industrial machinery.	60	18,481	7,790	42.1	21.4
69	Other non-ferrous metals (except precious).	5	3,661	476	13.0	.8		Construction machinery (except road-building).	7	2,313	527	22.8	
75	Glass—sheet and containers.	5	1,695	133	7.8	.2		Road-building machinery.	15	7,664	4,802	62.7	
76	Petroleum and its products.	9	2,282	173	7.6	.2		Machine tools (power-driven).	8	5,420	97	1.3	
81	Paper and products (except stationery and wallpaper).	17	4,499	333	7.4	.4		Mining, quarrying, etc.	15	3,958	465	11.8	
	Cardboard and paperboard.	3	903	14	1.6			Oil-well and oil-refining.	14	1,127	1,127	100.0	
	Wrapping or coarse paper.	4	2,082	65	3.1			Power-plant machinery (except electrical).	4	336	82	24.4	
	Paper products such as bags, boxes, cups, dishes, etc.	13	2,979	229	7.7			Other.			624		
	Not analyzed in detail.	4	301	116	38.5	.2		Not analyzed in detail.			65		
83	Stationery (commercial).	10	4,957	176	3.6	.2	58	Office and store equipment and supplies.	37	2,855	1,674	58.6	4.6
87	Building materials (except as listed).	14	1,970	660	33.3	.9		Garage and filling station equipment.	9	1,360	445	32.7	
96	Second-hand merchandise.	22	4,051	310	7.7	.4		Store machines.	3	101	88	85.1	
	All other commodities.							Store fixtures and equipment.	21	1,078	846	78.5	
	Service receipts.							Other.	4	291	15		
								Not analyzed in detail.			232	96.9	
East South Central Division							East South Central Division						
All establishments.							All establishments.						
Sales.							Sales.						
Commodity coverage.							Commodity coverage.						
Total analyzed.							Total analyzed.						
51	Piece goods.	4	594	220	37.7	.6	60	Dental equipment and supplies.	12	1,449	1,390	95.9	3.8
55	Automobiles and other motor vehicles.	4	4,223	1,144	27.1	3.1	61	Surgical and hospital equipment.	9	1,107	815	73.6	2.2
	Tractors.	4	4,223	1,067	25.3		62	Building metal work.	10	4,318	265	6.1	.7
	Other.			77				Metal roofing and siding.	8	4,044	208	5.1	
								Metal storage tanks, etc.	3	1,448	6	.4	
								Other.	4	51	8		
								Copper and products.	4	3,211	75	2.3	.2
								Iron and steel products—semi-finished.	8	4,328	241	5.6	.7

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
MACHINERY—EQUIPMENT—SUPPLIES TRADES—Con. East South Central Division—Con.							MACHINERY—EQUIPMENT—SUPPLIES TRADES—Con. West South Central Division—Con.						
65	Iron and steel products—flat.....	16	\$7,716	\$464	6.0	1.3	56	Industrial equipment and supplies.....	177	\$36,010	\$10,946	28.8	6.4
	Plates.....	6	3,605	72	2.0	---	73	Belting, hose, packing, etc.....	73	27,983	1,734	6.2	---
	Strip—hot-rolled.....	3	1,770	37	2.1	---		Mechanical power transmission equip- ment.....	52	20,391	1,513	7.4	---
	Sheets—continuous-mill.....	3	2,115	58	2.7	---		Printing equipment and supplies (ex- cept paper).....	6	1,655	55	3.3	---
	Sheets—galvanized or otherwise coated.....	9	5,194	165	3.2	---		Metal-working tools.....	39	18,853	924	4.9	---
	Other.....			132	---	---		Materials-handling equipment.....	22	10,588	174	1.6	---
66	Iron and steel—wire and wire products.....	28	10,126	947	9.4	2.6		Rope, cordage, and twine.....	45	18,602	546	2.9	---
	Woven wire fence.....	6	3,268	228	7.0	---		Other industrial equipment.....	104	15,509	5,938	38.0	---
	Barbed and twisted wire.....	8	2,146	28	1.3	---		Not analyzed in detail.....	8	877	62	7.1	---
	Nails (including staples and tacks).....	13	5,088	94	1.8	---	57	Industrial machinery.....	579	134,776	105,933	78.6	82.3
	Wire rope and cable except insulated.....	19	7,363	419	5.7	---		Construction machinery (except road- building).....	16	6,027	1,369	22.7	---
	Reinforcement mesh.....	3	1,981	24	1.2	---		Road-building machinery.....	17	27,600	2,872	37.8	---
	Other.....			154	---	---		Machine tools (power-driven).....	29	13,860	983	7.1	---
67	Iron and steel finished products—other than flat and wire.....	24	10,162	1,414	13.9	3.9		Mining, quarrying, etc.....	50	20,043	5,772	28.8	---
	Rails, tie plates, splice bars, etc.....	8	2,891	304	10.5	---		Oil-well and oil-refining.....	458	109,276	90,675	83.0	---
	Bars and small shapes except rein- forcing.....	11	6,062	186	3.1	---		Power-plant machinery (except elec- trical).....	24	11,875	817	6.9	---
	Concrete reinforcing bars, all types.....	6	3,320	249	7.5	---		Textile machinery.....	3	1,535	22	1.4	---
	Structural shapes.....	6	2,647	102	3.9	---		Other.....			1,284	---	---
	Cast-iron pipe.....	7	2,564	38	1.5	---		Not analyzed in detail.....	24	2,367	2,139	90.4	---
	Steel pipe.....	17	6,951	406	5.8	---	58	Office and store equipment and supplie.....	86	8,001	3,985	49.8	2.3
	Seamless steel tubing.....	5	2,978	28	.9	---		Office machines and equipment.....	3	129	56	43.4	---
	Other.....	5	2,886	101	3.8	---		Garage and filling station equipment.....	18	2,190	571	26.1	---
68	Lead (metallic) and zinc.....	5	2,892	43	1.5	.1		Store machines.....	10	687	456	86.4	---
61	Paper and products (except stationery and wallpaper).....	10	1,338	158	11.8	.4		Store fixtures and equipment.....	57	5,193	2,749	52.9	---
63	Stationery and supplies (commercial).....	3	485	57	11.8	.2		Not analyzed in detail.....	4	154	153	99.4	---
67	Building materials (except as listed).....	9	4,913	349	7.1	1.0	59	Railroad equipment and supplies.....	3	5,835	393	6.7	.2
	All other commodities.....			2,812	---	7.9	60	Dental equipment and supplies.....	21	2,137	2,065	96.6	1.2
	Service receipts.....	5	3,161	421	13.3	1.2	61	Surgical and hospital equipment.....	20	2,717	1,828	67.3	1.1
West South Central Division							Mountain Division						
All establishments..... 1,177 Sales..... \$186,545,000 Commodity coverage... 91.1 percent							All establishments..... 275 Sales..... \$35,823,000 Commodity coverage... 83.2 percent						
Total analyzed.....		1,040	169,937	169,937	---	100.0	Total analyzed.....		220	29,813	29,813	---	100.0
31	Piece goods.....	13	2,668	1,271	47.6	.7	62	Building metal work.....	9	3,691	332	9.0	.2
36	Automotive supplies.....	11	3,087	589	19.4	.3	64	Iron and steel products—semi-finished.....	22	4,731	258	5.5	.2
37	Drugs and drug sundries.....	23	778	332	42.7	.2	65	Iron and steel products—flat.....	23	15,022	1,049	7.0	.6
38	Chemicals, industrial and heavy.....	17	3,186	543	17.0	.3	68	Iron and steel—wire and wire products.....	96	37,028	2,070	5.6	1.2
40	Paints and varnishes.....	24	6,628	393	5.9	.2	67	Iron and steel finished products—other than flat and wire.....	113	38,022	15,960	42.0	9.4
41	Soaps.....	31	4,021	301	7.5	.2		Rails, tie plates, splice bars, etc.....	5	2,083	81	3.9	---
42	Other chemicals and related products.....	28	2,624	611	30.9	.5		Bars and small shapes except rein- forcing.....	15	12,591	595	4.7	---
43	Wiring supplies and electrical construc- tion materials.....	14	10,398	257	2.5	.2		Concrete reinforcing bars, all types.....	7	3,683	64	1.7	---
44	Electrical apparatus and equipment.....	13	9,705	248	2.8	.1		Structural shapes.....	13	4,296	86	2.0	---
45	Radios, appliances, and specialties.....	10	3,688	415	11.3	.2		Cast-iron pipe.....	13	11,931	849	7.1	---
46	China, glassware, and crockery.....	15	2,018	562	27.8	.3		Steel pipe.....	80	30,949	7,730	25.0	---
47	Furniture, wooden and metal.....	18	2,382	478	20.1	.3		Seamless steel tubing.....	28	11,712	2,318	19.8	---
	Office and store furniture, wooden.....	7	1,889	237	12.5	---		Other.....	11	4,033	366	9.1	---
	Office and store furniture, metal.....	10	1,542	187	12.1	---		Not analyzed in detail.....	22	5,371	3,871	72.1	---
	Other.....			54	---	---	61	Paper and products (except stationery and wallpaper).....	19	2,382	230	9.7	.1
50	Hardware.....	54	21,821	1,390	8.4	.8		Stationery and supplies.....	9	1,136	185	16.3	.1
	Builders' hardware.....	9	10,312	95	.9	---		Planing-mill products.....	3	1,492	618	41.4	.4
	Heavy hardware.....	20	11,264	261	2.5	---		Boats—motor, sail, and steam.....	4	943	436	46.2	.3
	Bolts, nuts, rivets, and screws.....	52	17,399	373	2.1	---		Second-hand merchandise.....	39	2,875	1,248	43.4	.7
	Shelf or light hardware.....	12	2,720	87	2.5	---		All other commodities.....			6,646	---	4.2
	Tools and cutlery.....	17	8,132	162	2.8	---		Service receipts.....	29	4,684	687	14.7	.4
	Wire screening.....	9	7,715	153	2.0	---							
	Other.....	11	2,746	249	9.1	---							
51	Plumbing, heating, and air conditioning.....	84	26,237	3,068	11.7	1.8	11	Groceries (miscellaneous).....	3	180	61	33.9	.2
54	Barber and beauty parlor equipment.....	82	2,628	2,395	91.2	1.4	31	Piece goods.....	4	253	31	12.0	.1
55	Farm and garden machinery and equipment.....	26	4,451	2,045	45.9	1.2	35	Automobiles and other motor vehicles.....	5	3,624	1,234	34.1	4.1
	Dairy equipment and supplies.....	9	3,049	538	17.6	---	36	Automotive supplies.....	5	2,074	616	29.7	2.1
	Farm machinery and equipment.....	17	3,597	1,270	35.3	---	37	Drugs and drug sundries.....	8	602	240	39.9	.8
	Garden equipment and supplies.....	4	1,666	89	5.3	---	38	Chemicals, industrial and heavy.....	3	2,819	292	10.4	1.0
	Not analyzed in detail.....	3	204	150	73.5	---	40	Paints and varnishes.....	4	1,238	57	4.6	.2
							41	Soaps.....	7	1,232	172	14.0	.8
							42	Other chemicals and related products.....	10	734	349	47.5	1.2

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.
Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
BY GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
	MACHINERY—EQUIPMENT—SUPPLIES TRADES—Con. Pacific Division—Con.							MACHINERY—EQUIPMENT—SUPPLIES TRADES—Con. Pacific Division—Con.					
56	Industrial equipment and supplies.....	254	\$43,901	\$20,293	46.2	15.7	61	Paper products (except stationery and wallpaper).....	27	\$5,528	\$681	12.3	.5
	Belting, hose, packing, etc.....	70	15,256	2,767	21.1			Printing and writing papers.....	3	629	35	5.6	---
	Mechanical power transmission equip- ment.....	42	7,344	1,436	19.6			Cardboard and paperboard.....	7	3,124	106	3.4	---
	Printing equipment and supplies (ex- cept paper).....	10	841	445	69.1			Wrapping or coarse paper.....	7	3,556	147	4.4	---
	Metal-working tools.....	33	13,951	2,622	18.6			Paper products such as bags, boxes, cups, dishes, etc.....	19	3,971	377	9.5	---
	Materials-handling equipment.....	15	3,135	183	5.6			Not analyzed in detail.....			16	---	---
	Rope, cordage, and twine.....	34	7,718	2,176	28.2		84	Planing-mill products.....	5	683	415	47.0	.3
	Other industrial equipment.....	143	29,584	10,312	34.9		66	Boats—motor, sail, and steam.....	5	949	335	35.3	.3
	Not analyzed in detail.....	6	451	334	77.5		87	Building materials (except as listed).....	9	2,945	461	15.7	.4
57	Industrial machinery.....	279	56,717	40,658	71.7	31.4	88	Camerae and supplies.....	3	306	229	74.6	.2
	Construction machinery (except road- building).....	35	6,685	3,673	44.6		90	Fertilizer and fertilizer materials.....	6	1,694	204	12.0	.2
	Road-building machinery.....	25	6,377	3,913	46.7		96	Second-hand merchandise.....	48	2,776	1,603	57.7	1.2
	Machine tools (power-driven).....	26	6,329	2,577	30.9			All other commodities.....			7,542	---	5.6
	Mining, quarrying, etc.....	33	5,030	2,145	42.8			Service receipts.....	80	7,704	1,164	15.4	.9
	Oil-well and oil-refining.....	94	24,004	21,622	90.1								
	Power-plant machinery (except elec- trical).....	10	1,037	517	49.9			New York City					
	Printing machinery.....	7	205	175	65.4			All establishments.....					
	Other.....			3,995	---			Sales.....					
	Not analyzed in detail.....	18	2,302	1,845	80.1			Commodity coverage.....					
58	Office and store equipment and supplies.....	110	7,308	6,506	89.0	5.0		Commodity coverage.....					
	Office machines and equipment.....	23	1,364	780	57.2			Total analyzed.....	1,204	169,894	169,894	---	100.0
	Garage and filling station equipment.....	25	1,077	970	90.1								
	Store machines.....	16	2,125	1,489	70.1		31	Piece goods.....	96	16,560	14,163	85.5	6.3
	Store fixtures and equipment.....	43	2,661	2,093	78.7			Cotton piece goods.....	20	2,930	703	24.0	---
	Not analyzed in detail.....	10	1,268	1,174	92.7			Jute fabrics.....	3	616	199	32.3	---
59	Railroad equipment and supplies.....	6	716	144	20.1	.1		Linen.....	3	1,092	363	35.1	---
60	Dental equipment and supplies.....	43	4,061	4,055	99.9	3.1		Rayons.....	5	343	123	35.9	---
61	Surgical and hospital equipment.....	35	3,516	3,431	97.6	2.6		Silke and velvets.....	3	615	55	6.7	---
63	Copper and products.....	10	6,113	1,170	14.4	.9		Domestic.....	6	3,395	2,314	68.2	---
64	Iron and steel products—semi-finished.....	26	4,648	1,046	22.5	.8		Curtains, draperies, etc.....	62	9,888	9,348	93.6	---
	Pig iron.....	6	623	68	10.9	---		Other.....			694	---	---
	Scrap iron and steel.....	13	3,203	881	27.5	---		Not analyzed in detail.....	4	367	344	93.7	---
	Wire rods.....	3	322	6	2.5	---	33	Yarns.....	8	661	463	70.0	.3
	Rough castings and foundry products.....	8	722	76	10.5	---	34	Other dry goods and textiles products.....	15	1,911	755	39.5	.4
	Other.....			15	---	---	35	Automobiles and other motor vehicles (tractors).....	3	1,674	486	26.0	.3
65	Iron and steel products—flat.....	15	9,396	1,211	12.9	.9		Automotive supplies.....	6	2,654	460	17.3	.3
	Plates.....	6	7,219	264	3.7	---	36	Automotive accessories.....	4	612	205	33.5	---
	Strip—hot-rolled.....	3	406	21	5.2	---		Automotive parts.....	5	2,276	197	6.7	---
	Sheets—continuous-mill.....	3	6,618	99	1.5	---		Other.....			58	---	---
	Sheets—hand-mill.....	3	6,652	120	1.6	---	37	Drugs and drug sundries.....	40	4,846	1,254	25.9	.7
	Sheets—galvanized or otherwise coated.....	7	7,070	278	3.9	---		Drugs, chemicals, and pharmaceuticals.....	15	1,759	616	35.1	---
	Black plate.....	3	339	4	1.2	---		Proprietary medicine and toilettries.....	23	2,624	390	14.9	---
	Other.....	5	6,760	39	.6	---		Druggists' sundries.....	7	884	246	27.6	---
	Not analyzed in detail.....			586	---	---	38	Chemicals, industrial and heavy.....	12	5,045	2,026	40.2	1.2
66	Iron and steel—wire and wire products.....	53	19,444	1,209	6.2	.9		Paints and varnishes.....	16	2,551	295	11.8	.2
	Nails (including staples and tacks).....	10	2,766	58	2.1	---	41	Soaps.....	24	5,306	745	14.0	.4
	Wire rope and cable except insulated.....	42	10,675	865	8.1	---		Toilet soaps.....	4	500	57	11.4	---
	Strand, galvanized.....	3	631	6	1.3	---		Other soaps.....	19	4,949	686	13.9	---
	Reinforcement mesh.....	4	6,910	23	.3	---	42	Other chemicals and related products.....	22	2,958	1,522	51.5	.9
	Drawn wire.....	3	442	17	3.6	---	43	Wiring supplies and electrical construc- tion materials.....	15	2,773	68	2.2	.1
	Other.....			238	---	---	44	Electrical apparatus and equipment.....	12	3,444	444	12.9	.3
67	Iron and steel finished products—other than flat and wire.....	38	14,433	3,858	26.7	3.0	45	Radios, appliances, and specialties.....	17	6,620	666	7.6	.4
	Rails, tie plates, splices bars, etc.....	6	1,020	214	21.0	---	46	China, glassware, and crockery.....	54	6,492	3,328	59.2	2.0
	Bars and small shapes except rein- forcing.....	6	7,426	366	5.2	---	47	Furniture, wooden and metal.....	19	6,922	1,427	20.6	.6
	Concrete reinforcing bars, all types.....	4	519	31	6.0	---		Household furnishings.....	7	4,704	920	19.6	---
	Structural shapes.....	5	619	42	6.6	---		Office and store furnishings, wooden.....	6	2,199	91	4.1	---
	Steel pipe.....	21	11,727	1,266	10.6	---		Office and store furnishings, metal.....	6	2,271	146	6.4	---
	Seamless steel tubing.....	4	6,625	616	9.0	---		Not analyzed in detail.....	4	545	270	49.5	---
	Other.....			1,241	---	---	48	House furnishings.....	16	5,419	652	15.7	.5
	Not analyzed in detail.....			62	---	---		Carpets and rugs.....	6	4,596	311	6.6	---
68	Lead (metallic) and zinc.....	9	9,267	65	.7	.1		Linoleum, felt base, etc.....	3	4,166	327	7.6	---
69	Other non-ferrous metals (except precious).....	4	6,528	214	3.3	.2		Other house furnishings.....	7	513	181	35.3	---
73	Coal and coke.....	8	881	356	36.1	.3		Not analyzed in detail.....			33	---	---
75	Glass containers.....	10	4,626	4,643	96.2	3.6	50	Hardware.....	48	6,525	2,941	45.1	1.7
								Builders' hardware.....	3	171	14	8.2	---
								Heavy hardware.....	6	1,310	363	27.7	---
								Bolts, nuts, rivets, and screws.....	10	1,804	202	11.2	---
								Shelf or light hardware.....	5	439	37	6.4	---
								Tools and cutlery.....	19	4,375	901	20.6	---
								Wire screening.....	3	171	6	3.5	---
								Other.....	29	3,527	1,416	40.2	---

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS
 TABLE 8:--COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
 BY GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES--Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	
		Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)		
	MACHINERY--EQUIPMENT--SUPPLIES TRADES--Con. New York City--Con.							MACHINERY--EQUIPMENT--SUPPLIES TRADES--Con. New York City--Con.						
51	Plumbing, heating, and air conditioning. Gas appliances and supplies. Pipe fittings, valve, brass goods, etc.	21	\$8,711	\$709	8.1	.4	91	Jewelry, silverware, etc.	18	\$4,447	\$458	10.3	.3	
	Plumbing fixtures, equipment, and supplies.	4	4,467	117	2.6			Clocks and watches.	5	166	136	81.9		
	Stoves, range, furnaces (except gas and electric).	8	748	223	29.8			Jewelry.	6	164	65	39.6		
	Other.	4	167	21	12.6			Silverware and plated ware.	5	4,117	241	5.9		
54	Barber and beauty parlor equipment.	70	6,053	8,051	99.6	3.5		Not analyzed in detail.	3	33	16	48.5		
55	Farm and garden machinery and equipment.	17	4,632	1,442	31.1	.8		98	Optical goods (except photographic).	6	1,808	255	15.9	.2
	Dairy equipment and supplies.	6	775	719	92.8			98	Second-hand merchandise.	53	5,042	3,213	63.7	1.9
	Farm machinery and equipment.	9	3,588	561	15.7			All other commodities.			30,494		18.0	
	Garden equipment and supplies.	4	466	162	34.8			Service receipts.	34	9,148	966	10.6	.8	
56	Industrial equipment and supplies.	265	35,374	26,422	74.7	15.6		Chicago						
	Belting, hose, packing, etc.	32	2,683	1,783	66.5			All establishments.		558				
	Mechanical power transmission equipment.	10	1,280	956	74.7			Sales.		\$90,086,000				
	Printing equipment and supplies (except paper).	15	3,681	2,881	78.3			Commodity coverage.		89.5 percent				
	Metal-working tools.	12	2,085	399	19.1			Total analyzed.	500	80,623	80,623		100.0	
	Material-handling equipment.	11	916	463	50.5		31	Pisce goods.	26	4,720	4,002	84.8	5.0	
	Rope, cordage, and twine.	31	6,017	3,610	60.0			Cotton piece goods.	8	1,671	489	29.3		
	Other industrial equipment.	163	19,544	14,660	75.0			Jute fabric.	3	163	8	4.9		
	Not analyzed in detail.	8	1,705	1,670	97.9			Rayons.	3	516	21	4.1		
57	Industrial machinery.	183	26,574	21,656	81.4	12.7		Woolen and worsted.	3	85	10	11.8		
	Construction machinery (except road-building).	15	4,984	1,043	20.9			Domestic.	3	894	609	68.1		
	Road-building machinery.	6	5,859	3,431	58.8			Curtains, draperies, etc.	19	4,004	2,812	70.2		
	Machine tools (power-driven).	21	4,759	1,890	39.7			Other.			53			
	Mining, quarrying, etc.	11	3,684	524	13.5			34	Other dry goods and textiles products.	12	2,698	405	15.0	.5
	Oil-well and oil-refining.	5	1,313	1,313	100.0			37	Drugs and drug sundries.	17	1,349	530	39.3	.7
	Power-plant machinery (except electrical).	11	5,700	3,346	58.7			38	Chemicals, industrial and heavy.	4	1,964	784	39.9	1.0
	Printing machinery.	10	1,790	583	32.6			41	Soaps.	14	2,070	304	14.7	.4
	Textile machinery.	26	2,439	2,145	87.9			42	Other chemicals and related products.	12	2,129	1,633	76.7	2.0
	Other industrial machinery.	91	7,820	6,959	89.0			43	Wiring supplies and electrical construction materials.	5	2,058	1,158	56.3	1.4
	Not analyzed in detail.	5	469	402	85.7			46	China, glassware, and crockery.	14	1,076	691	64.2	.9
58	Office and store equipment and supplies.	128	16,777	14,328	85.4	8.4	50	Furniture, wooden and metal.	10	1,179	618	52.4	.8	
	Office machines and equipment.	35	9,907	8,606	88.9			Offices and store furniture, wooden.	5	959	408	42.5		
	Garage and filling station equipment.	13	641	520	81.1			Office and store furniture, metal.	6	795	210	26.4		
	Store machines.	17	1,492	678	45.7			50	Hardware.	21	5,843	1,340	22.9	1.7
	Store fixtures and equipment.	51	4,375	3,236	74.0			Builders' hardware.	4	1,528	560	36.6		
	Not analyzed in detail.	16	1,133	1,088	96.0			Heavy hardware.	4	2,731	159	5.8		
59	Railroad equipment and supplies.	11	4,214	2,902	68.9	1.7		Bolts, nuts, rivets, and screws.	8	3,254	314	9.6		
60	Dental equipment and supplies.	39	4,526	4,505	99.5	2.7		Shelf or light hardware.	8	2,792	73	2.6		
61	Surgical and hospital equipment.	80	8,325	7,857	94.4	4.8	51	Tools and cutlery.	10	3,121	85	2.7		
63	Copper and products.	4	449	90	20.0	.1		Other.			37			
64	Iron and steel products--semi-finished.	10	6,803	1,027	15.1	.8		Not analyzed in detail.	3	1,367	312	22.8		
65	Iron and steel products--flat.	8	6,246	233	3.7	.1		51	Plumbing, heating, and air conditioning. Pipe fittings, valves, brass goods, etc.	11	4,101	234	5.7	.3
66	Iron and steel--wire and wire products.	13	2,696	216	8.0	.1			Plumbing fixtures, equipment, and supplies.	7	2,242	158	7.0	
	Barbed and twisted wire.	3	1,281	12	.9			Not analyzed in detail.	3	967	8	.8		
	Nails (including staples and tacks).	4	567	11	1.9			54	Barber and beauty parlor equipment.	33	2,060	1,839	89.3	2.3
	Wire rope and cable.	10	2,591	181	7.0			55	Farm and garden machinery and equipment.	14	5,009	4,461	89.1	5.5
	Other.			12					Dairy equipment and supplies.	8	2,387	1,950	81.7	
67	Iron and steel finished products--other than flat and wire.	16	9,634	4,817	49.0	2.8			Farm machinery and equipment.	3	2,331	2,331	100.0	
	Nails, tie plates, splices bars, etc.	6	4,066	2,990	73.5				Other.			43		
	Concrete reinforcing bars, all types.	3	2,411	86	3.6				Not analyzed in detail.			137		
	Steel pipe.	5	5,827	106	1.8			56	Industrial equipment and supplies.	142	22,309	18,963	85.0	23.5
	Other.			1,635					Belting, hose, packing, etc.	26	5,770	1,245	21.6	
75	Glass--sheet and containers.	28	6,109	5,188	84.6	3.0			Mechanical power transmission equipment.	12	5,185	1,388	26.8	
	Sheet glass.	4	93	7	7.5				Printing equipment and supplies (except paper).	10	397	218	54.9	
	Glass containers.	24	6,016	5,159	85.8				Metal-working tools.	23	7,937	4,306	54.3	
81	Paper and products (except stationery and wallpaper).	40	5,754	1,821	31.8	1.1			Material-handling equipment.	11	4,834	121	2.5	
	Printing and writing papers.	4	1,960	631	32.2				Hope, cordage, and twine.	11	4,894	495	10.1	
	Cardboard and paperboard.	8	1,588	219	13.8				Other industrial equipment.	77	13,788	9,341	67.8	
	Wrapping or covers paper.	10	1,840	125	6.8				Not analyzed in detail.	13	2,140	1,849	86.4	
	Paper products such as bags, boxes, cups, dishes, etc.	28	3,142	702	22.3			57	Industrial machinery.	60	10,811	7,410	68.5	9.2
	Not analyzed in detail.			144					Construction machinery (except road-building).	6	2,025	867	42.8	
83	Stationery and supplies.	17	2,423	602	24.8	.4			Road-building machinery.	4	1,360	138	10.0	
	Commercial stationery.	13	2,288	560	24.5				Machine tools (power-driven).	23	5,796	3,850	66.4	
	Not analyzed in detail.	3	44	42	95.5				Textile machinery.	8	1,239	1,217	98.2	
86	Boats--motor, sail, and steam.	4	938	206	22.0	.1			Other.			1,199		
88	Camerae and supplies.	5	3,287	2,581	78.5	1.5			Not analyzed in detail.			141		

Percent column A.--Percent of total sales of establishments reporting that they sell such commodity.
 Percent column B.--Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

SERVICE AND LIMITED-FUNCTION WHOLESALERS
 TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
 BY GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
	MACHINERY—EQUIPMENT—SUPPLIES TRADES—Con. Chicago—Con.							MACHINERY—EQUIPMENT—SUPPLIES TRADES—Con. Philadelphia—Con.					
58	Office and store equipment and supplies..	54	\$6,454	\$5,360	83.0	6.8	57	Industrial machinery..	42	\$6,136	\$3,006	49.0	9.8
	Office machines and equipment.....	15	2,702	2,452	90.7	---		Construction machinery (except road- building).....	5	930	525	56.5	---
	Garage and filling station equipment.....	7	1,176	971	82.6	---		Machine tools (power-driven).....	12	1,466	581	39.8	---
	Store machines.....	7	798	768	97.5	---		Mining, quarrying, etc.....	3	173	168	96.0	---
	Store fixtures and equipment.....	16	1,013	823	81.2	---		Textile machinery.....	4	117	117	100.0	---
	Not analyzed in detail.....	10	796	346	43.5	---		Other.....	---	---	1,579	---	---
59	Railroad equipment and supplies.....	23	13,093	12,532	96.1	15.5		Not analyzed in detail.....	---	---	38	---	---
60	Dental equipment and supplies.....	18	777	742	95.5	.9	58	Office and store equipment and supplies..	21	3,030	1,785	58.3	5.8
61	Surgical and hospital equipment.....	20	4,493	4,197	93.5	5.2		Garage and filling station equipment.....	7	1,753	488	27.8	---
68	Iron and steel—wire and wire products.....	9	2,847	184	6.5	.2		Store machines.....	4	378	378	100.0	---
67	Iron and steel finished products—other than flat and wire.....	5	1,927	578	29.9	.7		Store fixtures and equipment.....	9	541	541	100.0	---
75	Glass—sheet and containers.....	9	3,040	2,938	98.3	3.7		Not analyzed in detail.....	---	---	358	---	---
	Glass containers.....	7	2,973	2,973	100.0	---	60	Dental equipment and supplies.....	9	1,718	1,718	100.0	5.6
	Other.....	---	---	15	---	---	61	Surgical and hospital equipment.....	9	1,109	1,105	99.6	3.8
61	Paper and products (except stationery and wallpaper).....	15	1,939	340	17.5	.4	66	Iron and steel—wire and wire products..	13	2,889	125	4.4	.4
	Printing and writing papers.....	3	184	4	2.2	---		Nails (including staples and tacks).....	3	1,273	58	3.0	---
	Cardboard and paperboard.....	3	462	151	32.7	---		Wire rope and cable except insulated.....	4	1,263	20	1.6	---
	Paper products such as bags, boxes, cups, dishes, etc.....	9	309	60	19.4	---		Other.....	---	---	67	---	---
	Other.....	---	---	15	---	---	67	Iron and steel finished products—other than flat and wire.....	3	113	24	21.2	.1
	Not analyzed in detail.....	---	---	110	---	---	75	Glass containers.....	3	1,177	1,177	100.0	3.8
98	Second-hand merchandise.....	14	336	298	88.7	.4	81	Paper and products (except stationery and wallpaper).....	10	2,726	327	12.0	1.1
	All other commodities.....	---	---	8,677	---	10.7		Paper products such as bags, boxes, cups, dishes, etc.....	7	1,949	252	12.9	---
	Service receipts.....	15	3,141	307	9.8	.4		Other.....	---	---	75	---	---
							91	Jewelry, silverware, etc.....	7	1,015	196	19.3	.6
	Philadelphia						98	Second-hand merchandise.....	28	1,465	925	63.2	3.0
	All establishments..... 317							All other commodities.....	---	---	2,865	---	9.4
	Sales..... \$35,747,000							Service receipts.....	12	1,282	121	9.8	.4
	Commodity coverage..... 85.8 percent												
	Total analyzed.....	274	30,668	30,668	---	100.0		Boston					
								All establishments..... 193					
31	Piece goods.....	16	1,846	1,295	70.2	4.2		Sales..... \$24,114,000					
	Cotton piece goods.....	5	918	337	36.7	---		Commodity coverage..... 79.4 percent					
	Curtains, draperies, etc.....	9	583	550	94.3	---		Total analyzed.....	158	19,141	19,141	---	100.0
	Other.....	---	---	202	---	---							
	Not analyzed in detail.....	---	---	205	---	---	31	Piece goods.....	12	762	857	86.2	3.4
34	Other dry goods and textile products.....	6	1,482	453	30.6	1.5		Cotton piece goods.....	3	224	40	17.9	---
38	Automotive supplies.....	10	1,724	280	15.1	.8		Curtains, draperies, etc.....	9	655	541	82.8	---
	Automotive accessories.....	3	797	104	13.0	---		Not analyzed in detail.....	---	---	78	---	---
	Automotive parts.....	6	1,018	71	7.0	---	37	Drugs and drug sundries.....	3	442	88	19.9	.5
	Other.....	---	---	85	---	---	41	Soaps.....	8	931	71	7.6	.5
37	Drugs and drug sundries.....	9	740	178	23.8	.8	47	Furniture, wooden and metal.....	3	907	291	32.1	1.5
38	Chemicals, industrial and heavy.....	3	749	253	33.8	.8	50	Hardware.....	7	2,021	578	28.6	3.0
41	Soaps.....	5	1,909	432	22.8	1.4	54	Barber and beauty parlor equipment.....	13	897	611	68.4	4.2
42	Other chemicals and related products.....	6	2,485	834	25.5	2.1	56	Industrial equipment and supplies.....	50	7,261	4,809	67.8	25.8
44	Electrical apparatus and equipment.....	8	393	39	9.9	.1		Belting, hose, packing, etc.....	8	534	295	55.2	---
45	Radios, appliances, and specialties.....	8	2,048	112	5.5	.4		Printing equipment and supplies (ex- cept paper).....	3	49	49	100.0	---
48	China, glassware, and crockery.....	8	1,191	392	30.4	1.2		Rope, cordage, and twine.....	5	743	237	31.9	---
47	Furniture, wooden and metal.....	4	295	49	16.8	.2		Other.....	---	---	4,300	---	---
50	Hardware.....	24	5,887	2,354	40.2	7.7		Not analyzed in detail.....	---	---	28	---	---
	Heavy hardware.....	4	1,434	277	18.9	---	57	Industrial machinery.....	33	5,051	3,758	74.4	19.8
	Bolts, nuts, rivets, and screws.....	9	2,446	271	11.1	---		Road-building machinery.....	3	1,349	859	71.1	---
	Shelf or light hardware.....	4	953	95	10.0	---		Machine tools (power-driven).....	4	1,173	878	77.8	---
	Tools and cutlery.....	5	1,610	107	5.9	---		Mining, quarrying, etc.....	5	551	264	47.9	---
	Other.....	---	---	1,314	---	---		Textile machinery.....	11	1,606	913	56.8	---
	Not analyzed in detail.....	3	338	300	88.9	---		Other.....	---	---	886	---	---
51	Plumbing, heating, and air conditioning.....	7	1,634	56	3.4	.2		Not analyzed in detail.....	---	---	---	---	---
54	Barber and beauty parlor equipment.....	17	1,028	904	87.9	2.9	58	Office and store equipment and supplies..	14	2,714	1,459	53.8	7.6
55	Farm and garden machinery and equipment.....	5	1,563	923	59.4	3.0		Office machines and equipment.....	4	121	98	79.3	---
58	Industrial equipment and supplies.....	98	12,372	8,989	72.7	29.3		Store fixtures and equipment.....	8	852	545	64.0	---
	Belting, hose, packing, etc.....	17	2,010	699	34.8	---		Other.....	---	---	337	---	---
	Mechanical power transmission equip- ment.....	13	2,837	465	15.4	---		Not analyzed in detail.....	---	---	491	---	---
	Printing equipment and supplies (ex- cept paper).....	5	1,127	770	68.3	---	60	Dental equipment and supplies.....	11	1,372	1,297	94.5	6.8
	Metal-working tools.....	12	2,745	839	30.6	---	61	Surgical and hospital equipment.....	7	1,209	1,000	82.7	5.2
	Materials-handling equipment.....	10	2,732	121	4.4	---	66	Iron and steel—wire and wire products..	3	516	13	2.5	.1
	Rope, cordage, and twine.....	12	4,807	2,019	43.8	---	75	Glass containers.....	4	661	454	68.7	2.4
	Other industrial equipment.....	58	5,872	3,173	54.0	---	81	Paper and products (except stationery and wallpaper).....	5	593	44	7.4	.2
	Not analyzed in detail.....	8	1,214	914	75.3	---	98	Second-hand merchandise.....	4	229	49	21.4	.3
								All other commodities.....	---	---	3,581	---	18.7
								Service receipts.....	10	3,206	103	3.2	.5

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS
 TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
 BY GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)	
	MACHINERY—EQUIPMENT—SUPPLIES TRADES—Con.							METALS AND METAL WORK (EXCEPT SCRAP) TRADES					
	San Francisco							New England Division					
	All establishments..... 205							All establishments..... 57					
	Sales..... \$24,737,000							Sales..... \$17,647,000					
	Commodity coverage... 73.4 percent							Commodity coverage... 89.2 percent					
	Total analyzed.....	166	\$18,156	\$18,156	---	100.0		Total analyzed.....	52	\$15,733	\$15,733	---	100.0
31	Piece goods.....	13	2,233	583	26.1	3.2	50	Hardware.....	6	3,868	135	3.5	.9
	Cotton piece goods.....	4	1,438	179	12.4	---		Heavy hardware.....	3	1,202	67	5.6	---
	Curtains, draperies, etc.....	4	426	348	81.7	---		Bolts, nuts, rivets, and screws.....	4	3,114	24	.8	---
	Other.....	---	---	56	---	---		Other.....	---	---	44	---	---
37	Drugs and drug sundries.....	3	327	166	50.8	.9	51	Plumbing, heating, and air conditioning.....	4	1,221	95	7.8	.8
38	Chemicals, industrial and heavy.....	3	620	299	48.2	1.6	56	Industrial equipment and supplies.....	4	3,114	71	2.3	.5
40	Paints and varnishes.....	9	3,080	79	2.6	.4		Metal-working tools.....	4	3,114	64	2.1	---
41	Soaps.....	4	988	178	18.0	1.0		Other.....	---	---	7	---	---
42	Other chemicals and related products.....	6	1,258	905	71.9	5.0	62	Building metal work.....	10	4,377	654	14.5	4.0
43	Wiring supplies and electrical construction materials.....	6	1,705	39	2.3	.2	63	Copper and products.....	14	7,999	751	9.4	4.8
44	Electrical apparatus and equipment.....	3	328	15	4.6	.1	64	Iron and steel products—semi-finished.....	8	4,402	2,331	53.0	14.8
45	Radios, appliances, and specialties.....	4	565	54	9.6	.3	65	Iron and steel products—flat.....	19	7,698	2,702	35.1	17.2
48	House furnishings.....	5	497	52	10.5	.3		Plates.....	5	3,823	266	7.0	---
50	Hardware.....	13	4,124	1,099	26.6	6.1		Strip—hot-rolled.....	5	4,804	78	1.6	---
51	Plumbing, heating, and air conditioning.....	9	2,627	239	9.1	1.3		Strip—cold-rolled.....	9	3,631	37	1.0	---
54	Barber and beauty parlor equipment.....	12	1,151	1,008	87.6	5.6		Sheets—continuous-mill.....	3	2,344	150	6.4	---
55	Farm and garden machinery and equipment.....	7	993	812	81.8	4.5		Sheets—galvanized or otherwise coated.....	9	4,719	560	11.9	---
	Farm machinery and equipment.....	4	844	526	62.3	---		Tin plates.....	4	2,778	25	.9	---
	Garden equipment and supplies.....	3	253	96	37.9	---		Other.....	---	---	919	---	---
	Other.....	---	---	190	---	---		Not analyzed in detail.....	---	---	687	---	---
56	Industrial equipment and supplies.....	49	8,029	3,996	49.8	22.0	66	Iron and steel—wire and wire products.....	13	4,933	391	7.9	2.5
	Belting, hose, packing, etc.....	9	2,013	647	32.1	---		Nails (including staples and tacks).....	7	1,528	224	14.7	---
	Mechanical power transmission equipment.....	7	676	112	18.6	---		Other.....	---	---	167	---	---
	Printing equipment and supplies (except paper).....	4	365	320	87.7	---	67	Iron and steel finished products—other than flat and wire.....	26	9,229	5,529	59.9	35.1
	Metal-working tools.....	7	2,132	238	11.1	---		Bars and small shapes except reinforcing.....	16	7,989	2,442	30.6	---
	Materials-handling equipment.....	3	383	14	3.7	---		Concrete reinforcing bars, all types.....	5	3,851	223	5.8	---
	Rope, cordage, and twine.....	9	2,657	786	29.8	---		Structural shapes.....	8	4,327	514	11.9	---
	Other industrial equipment.....	25	3,551	1,651	46.5	---		Steel pipe.....	4	3,888	207	5.3	---
	Not analyzed in detail.....	3	260	230	88.5	---		Seamless steel tubing.....	8	4,098	598	14.5	---
57	Industrial machinery.....	33	4,547	2,729	60.0	15.0		Other.....	---	---	1,293	---	---
	Construction machinery (except road-building).....	7	1,350	284	21.0	---		Not analyzed in detail.....	---	---	254	---	---
	Machine tools (power-driven).....	5	1,147	611	53.3	---	69	Other non-ferrous metals (except precious).....	5	5,242	1,937	37.0	12.3
	Mining, quarrying, etc.....	8	684	494	72.2	---		Building materials (except as listed).....	3	446	192	43.0	1.2
	Printing machinery.....	3	111	93	83.8	---	98	Second-hand merchandise.....	3	219	219	100.0	1.4
	Other.....	---	---	1,030	---	---		All other commodities.....	---	---	748	---	4.7
	Not analyzed in detail.....	---	---	217	---	---							
58	Office and store equipment and supplies.....	19	1,763	1,583	89.8	8.7		Middle Atlantic Division					
	Office machines and equipment.....	6	233	211	90.6	---		All establishments..... 376					
	Garage and filling station equipment.....	3	185	117	63.2	---		Sales..... \$311,212,000					
	Store fixtures and equipment.....	7	365	365	100.0	---		Commodity coverage... 98.3 percent					
	Other.....	---	---	293	---	---		Total analyzed.....	345	305,927	305,927	---	100.0
	Not analyzed in detail.....	---	---	597	---	---	50	Hardware.....	14	9,850	375	3.8	.1
60	Dental equipment and supplies.....	11	655	655	100.0	3.6	51	Plumbing, heating, air conditioning.....	23	8,871	1,043	15.8	.5
81	Surgical and hospital equipment.....	4	274	273	99.6	1.5	58	Industrial equipment and supplies.....	18	14,047	542	3.9	.2
83	Copper and products.....	3	1,217	271	22.3	1.5	57	Industrial machinery.....	9	7,001	318	4.1	.1
84	Iron and steel products—semi-finished.....	3	115	29	25.2	.2	82	Building metal work.....	88	29,788	8,137	20.8	2.0
85	Iron and steel products—flat.....	3	1,251	126	10.1	.7		Fire escapes, elevator cages, etc.....	7	2,050	28	1.4	---
68	Iron and steel—wire and wire products.....	7	2,382	92	3.9	.5		Ventilators and air-conditioning ducts.....	9	2,626	141	5.4	---
	Wire rope and cable except insulated.....	4	1,110	57	5.1	---		Metal roofing and siding.....	34	9,268	1,364	14.7	---
	Other.....	---	---	35	---	---		Metal storage tanks, etc.....	12	7,640	1,172	15.3	---
87	Iron and steel finished products—other than flat and wire.....	7	1,649	560	34.0	3.1		Fabricated structural work.....	18	11,931	1,007	8.4	---
81	Paper and products (except stationery and wallpaper).....	7	1,335	268	20.1	1.5		Metal lath.....	13	3,528	481	13.8	---
	Cardboard and paperboard.....	4	1,028	30	2.9	---		Other.....	---	---	1,488	---	---
	Wrapping or coarse paper.....	3	896	34	3.8	---		Not analyzed in detail.....	5	468	458	97.9	---
	Paper products such as bags, boxes, cups, dishes, etc.....	4	565	204	36.1	---	65	Copper and products.....	89	173,747	80,198	46.2	28.2
86	Boats—motor, sail, and steam.....	3	599	215	35.9	1.2	84	Iron and steel products—semi-finished.....	55	95,374	26,724	28.0	8.7
98	Second-hand merchandise.....	11	560	320	57.1	1.8							
	All other commodities.....	---	---	1,358	---	7.3							
	Percent receipts.....	11	907	155	17.1	.9							

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.
 Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS
 TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
 By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
METALS AND METAL WORK (EXCEPT SCRAP) TRADES—Con. West North Central Division—Con.							METALS AND METAL WORK (EXCEPT SCRAP) TRADES—Con. South Atlantic Division—Con.						
56	Industrial equipment and supplies.....	8	\$2,791	\$53	1.9	.2	65	Iron and steel products—flat.....	26	\$7,738	\$3,929	50.8	50.8
57	Industrial machinery.....	4	2,260	554	15.7	1.7		Plates.....	4	2,203	249	11.3	---
	Oil-well and oil-refining.....	3	1,872	281	13.9	---		Strip—hot-rolled.....	5	1,899	74	5.9	---
	Other.....	---	---	93	---	---		Strip—cold-rolled.....	5	1,492	110	7.4	---
62	Building metal work.....	17	5,238	684	13.1	3.2		Sheets—continuous-mill.....	3	1,301	230	17.7	---
	Metal roofing and siding.....	4	1,599	311	22.2	---		Sheets—hand-mill.....	3	985	86	8.7	---
	Metal storage tanks, etc.....	3	805	67	8.3	---		Sheets—galvanized or otherwise coated.....	12	4,096	1,037	25.3	---
	Fabricated structural work.....	8	2,871	173	8.0	---		Tin plate.....	7	1,734	240	13.8	---
	Other.....	---	---	133	---	---		Other.....	---	---	598	---	---
85	Copper and products.....	8	4,078	733	18.0	3.4		Not analyzed in detail.....	6	1,857	1,305	70.3	---
64	Iron and steel products—semi-finished.....	10	8,087	1,088	13.5	5.1	66	Iron and steel—wire and wire products.....	14	4,672	568	12.2	4.4
	Scrap iron and steel.....	4	5,381	545	10.1	---		Nails (including staples and tacks).....	7	2,310	180	7.8	---
	Other.....	---	---	543	---	---		Reinforcement mesh.....	3	1,385	93	6.7	---
85	Iron and steel products—flat.....	12	9,983	4,260	42.7	20.0		Other.....	---	---	249	---	---
	Plates.....	5	7,263	657	9.0	---		Not analyzed in detail.....	---	---	46	---	---
	Strip—hot-rolled.....	3	6,831	475	7.0	---	67	Iron and steel finished products—other than flat and wire.....	22	6,488	3,071	47.3	24.1
	Strip—cold-rolled.....	4	6,782	487	7.2	---		Bars and small shapes except rein- forcing.....	7	2,803	663	23.7	---
	Sheets—continuous-mill.....	3	2,833	341	12.0	---		Concrete reinforcing bars, all types.....	7	1,796	693	38.6	---
	Sheets—galvanized or otherwise coated.....	7	8,096	923	11.4	---		Structural shapes.....	6	2,546	353	13.9	---
	Black plate.....	4	6,272	661	10.5	---		Steel pipe.....	4	446	152	34.1	---
	Other.....	---	---	175	---	---		Seamless steel tubing.....	3	1,144	11	1.0	---
	Not analyzed in detail.....	---	---	541	---	---		Other.....	---	---	951	---	---
66	Iron and steel—wire and wire products.....	12	8,698	1,044	12.0	4.9	69	Other non-ferrous metals (except precious).....	4	714	297	41.6	2.3
	Fence posts and fittings.....	4	5,188	239	4.6	---		Building materials (except as listed).....	6	1,925	318	16.5	2.5
	Reinforcement mesh.....	4	2,699	21	.8	---	87	All other commodities.....	---	---	987	---	7.6
	Other.....	---	---	564	---	---	East South Central Division						
	Not analyzed in detail.....	---	---	220	---	---	All establishments..... 17 Sales..... \$2,417,000 Commodity coverage... 89.6 percent						
87	Iron and steel finished products—other than flat and wire.....	22	12,423	6,262	50.4	29.4	Total analyzed.....						
	Concrete reinforcing bars, all types.....	10	8,644	1,048	12.1	---	40	Paints and varnishes.....	3	253	5	2.0	.2
	Structural shapes.....	4	6,257	353	5.6	---	50	Hardware.....	3	412	72	17.5	3.3
	Cast-iron pipe.....	4	2,442	888	36.4	---	62	Building metal work.....	8	791	346	43.7	16.0
	Steel pipe.....	8	3,583	853	24.6	---		Metal roofing and siding.....	5	674	224	33.2	---
	Seamless steel tubing.....	6	3,811	560	14.7	---		Other.....	---	---	122	---	---
	Other.....	---	---	2,504	---	---	65	Iron and steel products—flat.....	6	1,491	544	36.5	25.1
	Not analyzed in detail.....	---	---	76	---	---		Plates.....	3	1,038	140	13.5	---
88	Lead (metallic) and zinc.....	5	6,868	5,112	74.4	24.0		Strip—hot-rolled.....	3	1,038	90	8.7	---
69	Other non-ferrous metals (except precious).....	5	3,233	178	5.5	.8		Sheets—galvanized or otherwise coated.....	6	1,491	115	7.7	---
87	Building materials (except as listed).....	3	1,034	104	10.1	.5		Other.....	---	---	199	---	---
	All other commodities.....	---	---	745	---	3.6	66	Iron and steel—wire and wire products.....	9	1,899	402	21.2	18.6
South Atlantic Division							West South Central Division						
All establishments..... 62 Sales..... \$12,918,000 Commodity coverage... 98.8 percent							All establishments..... 51 Sales..... \$6,575,000 Commodity coverage... 92.4 percent						
Total analyzed.....							Total analyzed.....						
	Hardware.....	8	1,825	98	5.4	.8	49	Hardware.....	3	758	49	6.5	.8
	Builders' hardware.....	3	557	20	3.6	---	51	Plumbing, heating, and air conditioning.....	4	885	170	19.2	2.8
	Bolts, nuts, rivets, and screws.....	5	1,139	31	2.7	---							
	Other.....	---	---	47	---	---							
51	Plumbing, heating, and air conditioning.....	8	910	270	29.7	2.1							
	Pipe fittings, valves, brass goods, etc.....	3	469	180	34.1	---							
	Stoves, ranges, furnaces (except gas and electric).....	3	441	75	17.0	---							
	Other.....	---	---	35	---	---							
56	Industrial equipment and supplies.....	3	585	20	3.4	.2							
57	Industrial machinery.....	3	937	55	5.9	.4							
82	Building metal work.....	26	5,948	2,102	35.3	18.5							
	Ventilators and air-conditioning ducts.....	8	1,259	73	5.8	---							
	Metal roofing and siding.....	13	3,030	401	13.2	---							
	Metal storage tanks, etc.....	4	837	74	8.8	---							
	Fabricated structural work.....	8	1,583	864	41.9	---							
	Metal lath.....	4	2,259	50	2.2	---							
	Other.....	---	---	514	---	---							
	Not analyzed in detail.....	3	677	326	48.2	---							
65	Copper and products.....	14	4,017	950	23.6	7.4							
64	Iron and steel products—semi-finished.....	5	310	120	38.7	.9							

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.
 Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

SERVICE AND LIMITED-FUNCTION WHOLESALERS
 TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
 BY GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	
		Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)		
	METALS AND METAL WORK (EXCEPT SCRAP) TRADES—Con.							METALS AND METAL WORK (EXCEPT SCRAP) TRADES—Con.						
	West South Central Division—Con.							Pacific Division—Con.						
57	Industrial machinery.....	4	\$397	\$52	13.1	.9	56	Industrial equipment and supplies.....	6	\$789	\$69	8.7	.3	
62	Building metal work.....	15	1,573	694	44.1	11.4	62	Building metal work.....	23	2,281	842	36.9	3.6	
	Metal roofing and siding.....	5	1,122	276	24.6	---		Ventilators and air-conditioning ducts.....	4	430	58	13.5	---	
	Metal storage tanks, etc.....	4	232	72	31.0	---		Metal roofing and siding.....	3	668	203	30.4	---	
	Metal lath.....	26	8,430	240	2.8	---		Metal storage tanks, etc.....	5	428	275	64.3	---	
	Other.....	---	---	108	---	---		Other.....	---	---	306	---	---	
64	Iron and steel products—semi-finished.....	5	508	71	14.0	1.2	63	Copper and products.....	14	3,373	801	23.7	3.4	
65	Iron and steel products—flat.....	8	3,073	881	28.7	14.5	64	Iron and steel products—semi-finished.....	17	1,745	430	24.6	1.8	
	Sheets—continuous-mill.....	3	1,832	102	5.6	---	65	Iron and steel products—flat.....	48	13,302	7,539	56.7	31.9	
	Sheets—galvanized or otherwise coated.....	7	2,514	489	19.5	---		Plates.....	27	9,302	1,357	14.6	---	
	Other.....	---	---	290	---	---		Strip—hot-rolled.....	28	9,546	393	4.1	---	
66	Iron and steel—wire and wire products.....	13	2,913	1,051	35.4	17.0		Strip—cold-rolled.....	12	3,593	119	3.5	---	
	Woven wire fence.....	8	2,209	191	8.6	---		Sheets—continuous-mill.....	17	8,023	898	11.2	---	
	Fence posts and fittings.....	5	1,678	71	4.2	---		Sheets—hand-mill.....	12	4,230	211	5.0	---	
	Barbed and twisted wire.....	4	1,733	196	11.3	---		Sheets—galvanized or otherwise coated.....	29	9,990	1,556	15.4	---	
	Nails (including staples and tacks).....	5	2,069	146	7.1	---		Black plate.....	11	2,426	236	9.7	---	
	Wire rope and cable, except insulated.....	3	1,497	122	8.1	---		Tin plate.....	5	1,794	57	3.2	---	
	Reinforcement mesh.....	4	1,562	86	5.5	---		Other.....	16	5,784	1,751	30.3	---	
	Other.....	---	---	219	---	---		Not analyzed in detail.....	3	1,146	981	85.6	---	
87	Iron and steel finished products—other than flat and wire.....	22	3,514	1,743	49.6	28.7	66	Iron and steel—wire and wire products.....	29	11,506	1,583	13.8	6.7	
	Rails, tie plates, splice bars, etc.....	3	1,567	229	14.6	---		Woven wire fence.....	4	1,606	102	6.4	---	
	Bars and small shapes, except reinforcing.....	5	2,453	390	15.9	---		Fence posts and fittings.....	3	1,091	33	3.0	---	
	Concrete reinforcing bars, all types.....	5	2,432	136	5.6	---		Barbed and twisted wire.....	6	2,103	71	3.4	---	
	Structural shapes.....	4	788	224	28.4	---		Nails (including staples and tacks).....	10	5,170	311	6.0	---	
	Cast-iron pipe.....	3	1,488	140	9.4	---		Wire rope and cable, except insulated.....	5	2,547	117	4.6	---	
	Steel pipe.....	12	1,589	475	29.9	---		Reinforcement mesh.....	5	1,029	24	2.3	---	
	Seamless steel tubing.....	5	1,597	129	8.1	---		Drawn wire.....	4	1,568	144	9.2	---	
	Other.....	---	---	20	---	---		Other.....	---	---	781	---	---	
87	Building materials (except as listed).....	4	587	58	9.9	1.0	67	Iron and steel finished products—other than flat and wire.....	65	16,315	7,618	46.7	32.2	
	All other commodities.....	---	---	1,324	---	21.7		Rails, tie plates, splice bars, etc.....	5	1,000	19	1.9	---	
								Bars and small shapes, except reinforcing.....	32	10,288	2,714	26.4	---	
	Mountain Division							Concrete reinforcing bars, all types.....	18	4,728	786	16.6	---	
	All establishments..... 20							Structural shapes.....	26	8,740	1,168	13.4	---	
	Sales..... \$2,055,000							Steel pipe.....	20	6,583	1,511	23.0	---	
	Commodity coverage..... 86.9 percent							Seamless steel tubing.....	12	5,780	588	10.2	---	
	Total analyzed.....	19	1,786	1,786	---	100.0		Other.....	20	4,689	398	8.5	---	
								Not analyzed in detail.....	4	781	434	55.6	---	
62	Building metal work.....	10	1,062	307	28.9	17.2	68	Lead (metallic) and zinc.....	8	2,122	272	12.8	1.2	
	Metal roofing and siding.....	3	612	31	5.1	---	69	Other non-ferrous metals (except precious).....	14	4,778	1,784	37.3	7.5	
	Metal storage tanks, etc.....	6	639	218	34.1	---	98	Second-hand merchandise.....	5	569	532	93.5	2.3	
	Other.....	---	---	58	---	---		All other commodities.....	---	---	557	---	2.5	
64	Iron and steel products—semi-finished.....	5	373	125	33.5	7.0								
65	Iron and steel products—flat.....	3	550	288	52.4	18.1		New York City						
66	Iron and steel—wire and wire products.....	5	392	75	19.1	4.2		All establishments..... 227						
67	Iron and steel finished products—other than flat and wire.....	10	998	654	65.5	36.6		Sales..... \$259,915,000						
	Cast-iron pipe.....	3	497	96	19.3	---		Commodity coverage..... 98.9 percent						
	Steel pipe.....	5	531	289	54.4	---		Total analyzed.....	209	256,956	256,956	---	100.0	
	Other.....	---	---	221	---	---								
	Not analyzed in detail.....	---	---	48	---	---		51	Plumbing, heating, and air conditioning.....	9	2,793	216	7.7	.1
	All other commodities.....	---	---	337	---	18.9		57	Industrial machinery.....	6	4,963	273	5.5	.1
								62	Building metal work.....	38	8,626	3,557	41.2	1.4
	Pacific Division								Fire escapes, elevator cages, etc.....	3	1,504	9	.7	---
	All establishments..... 125								Ventilating and air-conditioning ducts.....	3	814	31	3.8	---
	Sales..... \$28,604,000								Metal roofing and siding.....	14	2,849	606	21.3	---
	Commodity coverage..... 88.8 percent								Metal storage tanks, etc.....	5	2,881	952	33.0	---
	Total analyzed.....	114	23,830	23,630	---	100.0			Fabricated structural work.....	5	1,452	424	29.2	---
									Metal lath.....	4	1,593	419	26.3	---
50	Hardware.....	12	6,212	607	9.8	2.6			Other building metal work.....	16	3,516	852	24.2	---
	Builders' hardware.....	3	1,442	58	4.0	---		Not analyzed in detail.....	---	---	264	---	---	
	Heavy hardware.....	4	1,557	250	18.1	---		63	Copper and products.....	30	146,608	77,935	53.2	30.3
	Bolts, nuts, rivets, and screws.....	8	2,450	187	7.8	---		64	Iron and steel products—semi-finished.....	29	75,608	24,280	32.1	9.5
	Tools and cutlery.....	4	2,991	46	1.5	---		65	Iron and steel products—flat.....	62	82,087	40,948	49.9	15.9
	Wire screening.....	4	1,608	52	3.2	---		66	Iron and steel—wire and wire products.....	30	69,838	11,312	16.2	4.4
	Other.....	---	---	14	---	---								
51	Plumbing, heating, and air conditioning.....	12	4,822	996	20.7	4.2								
	Pipe fittings, valves, brass goods, etc.....	11	4,743	876	18.5	---								
	Other.....	---	---	120	---	---								

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS
 TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
 BY GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)	
<p>NEW YORK CITY—Con.</p>							<p>PHILADELPHIA—Con.</p>						
67	Iron and steel finished products—other than flat and wire.....	63	\$82,025	\$19,112	23.3	7.4	62	Building metal work.....	8	\$6,993	\$806	11.5	3.8
	Bars and small shapes, except rein- forcing.....	22	10,358	2,799	27.0	---		Metal roofing and siding.....	4	2,500	310	12.4	---
	Concrete reinforcing bars, all types.....	6	4,623	603	13.0	---		Fabricated structural work.....	4	3,798	417	11.0	---
	Structural shapes.....	15	6,736	1,845	27.4	---		Other.....	---	---	79	---	---
	Cast-iron pipe.....	4	1,421	27	1.9	---	65	Copper and products.....	10	11,590	1,052	9.1	4.9
	Steel pipe.....	18	9,182	2,494	27.2	---	64	Iron and steel products—semi-finished.....	9	10,498	1,331	12.7	6.3
	Seamless steel tubing.....	13	6,873	2,554	37.2	---	65	Iron and steel products—flat.....	13	11,694	4,973	42.5	23.4
	Other.....	---	---	2,077	---	---		Plates.....	6	4,033	243	6.0	---
	Not analyzed in detail.....	7	61,778	6,713	10.9	---		Strip—hot-rolled.....	6	4,033	92	2.3	---
68	Lead (metallic) and zinc.....	12	137,360	30,806	22.4	12.0		Strip—cold-rolled.....	5	6,411	328	5.1	---
	Other non-ferrous metals (except precious).....	26	149,729	21,187	14.1	8.2		Sheets—continuous-mill.....	7	7,555	1,906	25.2	---
72	Cement, lime, plaster, and stucco.....	4	64,311	1,441	2.2	.6		Sheets—hand-mill.....	5	3,108	243	7.8	---
87	Building materials (except as listed).....	7	3,522	580	16.5	.2		Sheets—galvanized or otherwise coated.....	9	5,112	430	8.4	---
91	Jewelry, silverware, etc.:.....	---	---	---	---	---		Other.....	---	---	302	---	---
98	Precious stones and metals.....	3	130,630	22,735	17.4	8.8		Not analyzed in detail.....	---	---	1,429	---	---
	Second-hand merchandise.....	10	929	707	76.1	.3	66	Iron and steel—wire and wire products.....	9	7,506	940	12.5	4.4
	All other commodities.....	---	---	1,877	---	.8		Nails (including staples and tacks).....	4	1,342	232	17.3	---
<p>CHICAGO</p>							<p>BOSTON</p>						
	All establishments..... 67							All establishments..... 18					
	Sales..... \$49,318,000							Sales..... \$6,590,000					
	Commodity coverage... 99.0 percent							Commodity coverage... 97.9 percent					
	Total analyzed.....	64	48,806	48,806	---	100.0		Total analyzed.....	16	6,450	6,450	---	100.0
50	Hardware.....	4	12,313	92	.7	.2	68	Lead (metallic) and zinc.....	4	4,695	231	4.9	1.1
	Bolts, nuts, rivets, and screws.....	3	11,719	77	.7	---	69	Other non-ferrous metals (except precious).....	7	10,642	5,643	53.0	26.5
	Other.....	---	---	15	---	---	98	Second-hand merchandise.....	3	396	396	100.0	1.9
62	Building metal work.....	9	924	194	21.0	.4		All other commodities.....	---	---	687	---	3.1
	Ventilators and air-conditioning ducts.....	3	407	100	24.6	---							
	Other.....	---	---	58	---	---							
	Not analyzed in detail.....	---	---	36	---	---							
63	Copper and products.....	9	28,044	3,609	12.9	7.4							
64	Iron and steel products—semi-finished.....	13	17,827	1,114	6.2	2.3							
65	Iron and steel products—flat.....	25	36,197	19,122	52.8	39.2							
	Plates.....	5	20,290	2,047	10.1	---							
	Strip—hot-rolled.....	7	16,418	2,049	12.5	---							
	Strip—cold-rolled.....	7	22,971	752	3.3	---							
	Sheets—continuous-mill.....	13	30,092	5,440	18.1	---							
	Sheets—hand-mill.....	3	4,770	966	20.3	---							
	Sheets—galvanized or otherwise coated.....	11	22,485	1,460	6.5	---							
	Black plate.....	7	4,919	839	17.1	---	65	Copper and products.....	4	3,927	330	8.4	5.1
	Tin plate.....	6	10,969	465	4.2	---	64	Iron and steel products—semi-finished.....	5	3,592	1,521	42.3	23.8
	Other.....	7	18,843	2,735	14.5	---	65	Iron and steel products—flat.....	7	4,395	1,198	27.3	18.6
	Not analyzed in detail.....	3	2,369	2,369	100.0	---		Plates.....	3	3,469	252	7.3	---
86	Iron and steel—wire and wire products.....	12	20,151	1,084	5.4	2.2		Strip—hot-rolled.....	5	4,096	59	1.4	---
67	Iron and steel finished products—other than flat and wire.....	21	28,335	13,447	47.5	27.6		Strip—cold-rolled.....	3	3,432	31	.9	---
	Bars and small shapes, except rein- forcing.....	14	18,391	4,153	22.8	---		Sheets—galvanized or otherwise coated.....	4	3,927	426	10.8	---
	Concrete reinforcing bars, all types.....	3	12,096	594	4.9	---		Other.....	---	---	430	---	---
	Structural shapes.....	5	14,839	1,197	8.1	---	66	Iron and steel—wire and wire products.....	4	3,862	54	1.4	.8
	Steel pipe.....	5	16,889	1,112	10.2	---	67	Iron and steel finished products—other than flat and wire.....	12	4,848	2,992	61.7	46.4
	Seamless steel tubing.....	8	25,353	3,494	13.8	---		Bars and small shapes, except rein- forcing.....	8	4,460	1,073	24.1	---
	Other.....	---	---	2,833	---	---		Structural shapes.....	4	3,512	460	13.1	---
	Not analyzed in detail.....	---	---	64	---	---		Seamless steel tubing.....	3	2,147	63	2.9	---
68	Lead (metallic) and zinc.....	4	14,631	5,216	35.7	10.7		Other.....	---	---	1,396	---	---
89	Other non-ferrous metals (except precious).....	8	23,777	3,823	16.1	7.8		All other commodities.....	---	---	355	---	5.5
98	Second-hand merchandise.....	4	483	477	98.8	1.0							
	All other commodities.....	---	---	628	---	1.2							
<p>PHILADELPHIA</p>							<p>SAN FRANCISCO</p>						
	All establishments..... 40							All establishments..... 17					
	Sales..... \$22,136,000							Sales..... \$5,394,000					
	Commodity coverage... 96.2 percent							Commodity coverage... 100.0 percent					
	Total analyzed.....	37	21,288	21,288	---	100.0		Total analyzed.....	17	5,394	5,394	---	100.0
50	Hardware.....	3	1,888	214	11.3	4.0	50	Hardware.....	3	1,888	214	11.3	4.0
83	Copper and products.....	3	246	76	30.9	1.4	83	Copper and products.....	3	246	76	30.9	1.4
85	Iron and steel products—flat.....	6	3,547	2,088	58.9	38.7	85	Iron and steel products—flat.....	6	3,547	2,088	58.9	38.7
66	Iron and steel—wire and wire products.....	8	3,926	364	9.3	8.7	66	Iron and steel—wire and wire products.....	8	3,926	364	9.3	8.7

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.
 Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
BY GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
METALS AND METAL WORK (EXCEPT SCRAP) TRADES—Con. San Francisco—Con.							PAPER AND ITS PRODUCTS TRADES—Con. Middle Atlantic Division—Con.						
67	Iron and steel finished products—other than flat and wire.....	13	\$4,230	\$1,498	35.4	27.8	82	Wallpaper.....	104	\$7,482	\$6,627	88.6	3.2
	Bars and small shapes, except reinforcing.....	6	2,069	553	26.7	---	83	Stationery and supplies.....	301	42,274	20,521	48.5	9.9
	Concrete reinforcing bars, all types.....	3	749	287	38.3	---		Commercial stationery.....	174	28,941	10,127	35.0	---
	Structural shapes.....	5	2,036	255	12.5	---		Social stationery.....	68	14,189	3,849	27.1	---
	Seamless steel tubing.....	3	1,564	116	7.4	---		Not analyzed in detail.....	96	9,525	6,545	68.7	---
	Other.....	---	---	174	---	---	87	Building materials (except as listed).....	10	7,271	667	9.2	.3
	Not analyzed in detail.....	---	---	113	---	---		All other commodities.....	---	---	5,833	---	2.7
69	Other non-ferrous metals (except precious).....	4	1,201	509	42.4	9.4	East North Central Division All establishments..... 539 Sales..... \$160,756,000 Commodity coverage..... 91.7 percent Total analyzed..... 522 147,440 147,440 --- 100.0						
	All other commodities.....	---	---	645	---	12.0	West North Central Division All establishments..... 221 Sales..... \$41,827,000 Commodity coverage..... 96.0 percent Total analyzed..... 213 40,146 40,146 --- 100.0						
PAPER AND ITS PRODUCTS TRADES New England Division All establishments..... 253 Sales..... \$37,782,000 Commodity coverage..... 93.8 percent Total analyzed..... 229 35,422 35,422 --- 100.0							05 Confectionery and ice cream..... 8 945 84 8.9 .1 30 Notions..... 21 3,825 306 8.0 .2 37 Drugs and drug sundries..... 18 3,322 126 3.8 .1 40 Paints and varnishes..... 35 3,925 667 17.0 .5 45 Radios, appliances, and specialties..... 4 2,648 193 7.3 .1 47 Furniture, wooden and metal..... 6 2,131 88 4.1 .1 48 House furnishings..... 11 3,768 425 11.3 .3 53 Toys and games..... 8 1,543 110 7.1 .1 56 Industrial equipment and supplies..... 126 40,968 2,060 5.0 1.4 Rope, cordage, and twine..... 118 39,697 1,855 4.7 --- Other industrial equipment..... 9 1,072 115 10.7 --- Not analyzed in detail..... --- --- 90 --- --- 58 Office and store equipment and supplies..... 8 2,237 328 14.7 .2 81 Paper and products (except stationery and wallpaper)..... 386 135,222 124,170 91.8 84.2 Printing and writing papers..... 126 88,723 65,937 74.3 --- Cardboard and paperboard..... 67 33,511 3,355 10.1 --- Wrapping or coarse paper..... 200 64,152 19,470 30.3 --- Paper products such as bags, boxes, cups, dishes, etc..... 244 53,683 20,639 38.4 --- Not analyzed in detail..... 42 15,100 14,769 97.8 --- 82 Wallpaper..... 58 8,174 5,014 81.2 3.4 83 Stationery and supplies..... 135 26,568 8,160 30.7 5.5 Commercial stationery..... 81 23,021 5,628 24.4 --- Social stationery..... 22 2,399 563 23.5 --- Not analyzed in detail..... 44 2,931 1,969 67.2 --- 87 Building materials (except as listed)..... 11 6,494 837 12.9 .6 All other commodities..... --- --- 4,726 --- 3.1 Service receipts..... 5 3,925 146 3.7 .1						
50	Notions.....	7	1,121	43	3.8	.1	03 Canned foods..... 3 684 165 24.1 .4 30 Notions..... 5 663 98 14.8 .2 37 Drugs and drug sundries..... 9 1,527 84 5.5 .2 Proprietary medicines and toiletries..... 4 922 52 5.6 --- Druggists' sundries..... 3 369 32 8.7 --- 40 Paints and varnishes..... 31 2,442 452 18.5 1.1 41 Soaps..... 6 1,650 118 7.2 .3 Toilet soaps..... 4 1,483 56 3.8 --- Other soaps..... 6 1,650 82 3.8 --- 45 Radios, appliances, and specialties..... 3 860 71 8.3 .2 47 Furniture, wooden and metal..... 3 1,143 197 17.2 .5 48 House furnishings..... 8 1,792 298 16.5 .7 Oleum, felt base, etc..... 6 1,451 278 19.2 --- Other..... --- --- 18 --- --- 50 Hardware..... 12 832 37 4.4 .1 56 Industrial equipment and supplies (except printing equipment and supplies (except paper)..... 5 1,068 62 5.8 --- Rope, cordage, and twine..... 32 8,804 458 5.0 ---						
48	House furnishings.....	5	1,230	58	4.7	.2	58 Office and store equipment and supplies..... 8 2,237 328 14.7 .2 81 Paper and products (except stationery and wallpaper)..... 192 32,061 27,723 86.5 78.3 Printing and writing papers..... 43 14,550 7,047 48.4 --- Cardboard and paperboard..... 33 11,730 1,859 15.8 --- Wrapping or coarse paper..... 96 20,493 6,919 33.8 --- Paper products such as bags, boxes, cups, dishes, etc..... 131 21,120 8,910 42.2 --- Not analyzed in detail..... 23 3,130 2,988 95.5 --- 82 Wallpaper..... 14 1,111 533 48.0 1.5 83 Stationery and supplies..... 58 9,202 3,922 42.6 11.1 Commercial stationery..... 38 5,516 1,364 24.7 --- Social stationery..... 18 4,483 1,473 32.9 --- Not analyzed in detail..... 14 1,987 1,085 54.8 --- 87 Building materials (except as listed)..... 3 537 58 10.8 .2 88 Cameras and supplies..... 3 743 40 5.4 .1 All other commodities..... --- --- 1,023 --- 2.8						
53	Toys and games.....	5	760	225	29.6	.6	05 Confectionery and ice cream..... 8 945 84 8.9 .1 30 Notions..... 21 3,825 306 8.0 .2 37 Drugs and drug sundries..... 18 3,322 126 3.8 .1 40 Paints and varnishes..... 35 3,925 667 17.0 .5 45 Radios, appliances, and specialties..... 4 2,648 193 7.3 .1 47 Furniture, wooden and metal..... 6 2,131 88 4.1 .1 48 House furnishings..... 11 3,768 425 11.3 .3 53 Toys and games..... 8 1,543 110 7.1 .1 56 Industrial equipment and supplies..... 126 40,968 2,060 5.0 1.4 Rope, cordage, and twine..... 118 39,697 1,855 4.7 --- Other industrial equipment..... 9 1,072 115 10.7 --- Not analyzed in detail..... --- --- 90 --- --- 58 Office and store equipment and supplies..... 8 2,237 328 14.7 .2 81 Paper and products (except stationery and wallpaper)..... 386 135,222 124,170 91.8 84.2 Printing and writing papers..... 126 88,723 65,937 74.3 --- Cardboard and paperboard..... 67 33,511 3,355 10.1 --- Wrapping or coarse paper..... 200 64,152 19,470 30.3 --- Paper products such as bags, boxes, cups, dishes, etc..... 244 53,683 20,639 38.4 --- Not analyzed in detail..... 42 15,100 14,769 97.8 --- 82 Wallpaper..... 58 8,174 5,014 81.2 3.4 83 Stationery and supplies..... 135 26,568 8,160 30.7 5.5 Commercial stationery..... 81 23,021 5,628 24.4 --- Social stationery..... 22 2,399 563 23.5 --- Not analyzed in detail..... 44 2,931 1,969 67.2 --- 87 Building materials (except as listed)..... 11 6,494 837 12.9 .6 All other commodities..... --- --- 4,726 --- 3.1 Service receipts..... 5 3,925 146 3.7 .1						
56	Industrial equipment and supplies.....	67	16,243	1,681	10.3	4.7	03 Canned foods..... 3 684 165 24.1 .4 30 Notions..... 5 663 98 14.8 .2 37 Drugs and drug sundries..... 9 1,527 84 5.5 .2 Proprietary medicines and toiletries..... 4 922 52 5.6 --- Druggists' sundries..... 3 369 32 8.7 --- 40 Paints and varnishes..... 31 2,442 452 18.5 1.1 41 Soaps..... 6 1,650 118 7.2 .3 Toilet soaps..... 4 1,483 56 3.8 --- Other soaps..... 6 1,650 82 3.8 --- 45 Radios, appliances, and specialties..... 3 860 71 8.3 .2 47 Furniture, wooden and metal..... 3 1,143 197 17.2 .5 48 House furnishings..... 8 1,792 298 16.5 .7 Oleum, felt base, etc..... 6 1,451 278 19.2 --- Other..... --- --- 18 --- --- 50 Hardware..... 12 832 37 4.4 .1 56 Industrial equipment and supplies (except printing equipment and supplies (except paper)..... 5 1,068 62 5.8 --- Rope, cordage, and twine..... 32 8,804 458 5.0 ---						
58	Office and store equipment and supplies.....	3	630	98	15.2	.3	03 Canned foods..... 3 684 165 24.1 .4 30 Notions..... 5 663 98 14.8 .2 37 Drugs and drug sundries..... 9 1,527 84 5.5 .2 Proprietary medicines and toiletries..... 4 922 52 5.6 --- Druggists' sundries..... 3 369 32 8.7 --- 40 Paints and varnishes..... 31 2,442 452 18.5 1.1 41 Soaps..... 6 1,650 118 7.2 .3 Toilet soaps..... 4 1,483 56 3.8 --- Other soaps..... 6 1,650 82 3.8 --- 45 Radios, appliances, and specialties..... 3 860 71 8.3 .2 47 Furniture, wooden and metal..... 3 1,143 197 17.2 .5 48 House furnishings..... 8 1,792 298 16.5 .7 Oleum, felt base, etc..... 6 1,451 278 19.2 --- Other..... --- --- 18 --- --- 50 Hardware..... 12 832 37 4.4 .1 56 Industrial equipment and supplies (except printing equipment and supplies (except paper)..... 5 1,068 62 5.8 --- Rope, cordage, and twine..... 32 8,804 458 5.0 ---						
78	Books, magazine, and other printed material.....	3	397	20	5.0	.1	03 Canned foods..... 3 684 165 24.1 .4 30 Notions..... 5 663 98 14.8 .2 37 Drugs and drug sundries..... 9 1,527 84 5.5 .2 Proprietary medicines and toiletries..... 4 922 52 5.6 --- Druggists' sundries..... 3 369 32 8.7 --- 40 Paints and varnishes..... 31 2,442 452 18.5 1.1 41 Soaps..... 6 1,650 118 7.2 .3 Toilet soaps..... 4 1,483 56 3.8 --- Other soaps..... 6 1,650 82 3.8 --- 45 Radios, appliances, and specialties..... 3 860 71 8.3 .2 47 Furniture, wooden and metal..... 3 1,143 197 17.2 .5 48 House furnishings..... 8 1,792 298 16.5 .7 Oleum, felt base, etc..... 6 1,451 278 19.2 --- Other..... --- --- 18 --- --- 50 Hardware..... 12 832 37 4.4 .1 56 Industrial equipment and supplies (except printing equipment and supplies (except paper)..... 5 1,068 62 5.8 --- Rope, cordage, and twine..... 32 8,804 458 5.0 ---						
81	Paper and products (except stationery and wallpaper).....	192	32,061	27,723	86.5	78.3	03 Canned foods..... 3 684 165 24.1 .4 30 Notions..... 5 663 98 14.8 .2 37 Drugs and drug sundries..... 9 1,527 84 5.5 .2 Proprietary medicines and toiletries..... 4 922 52 5.6 --- Druggists' sundries..... 3 369 32 8.7 --- 40 Paints and varnishes..... 31 2,442 452 18.5 1.1 41 Soaps..... 6 1,650 118 7.2 .3 Toilet soaps..... 4 1,483 56 3.8 --- Other soaps..... 6 1,650 82 3.8 --- 45 Radios, appliances, and specialties..... 3 860 71 8.3 .2 47 Furniture, wooden and metal..... 3 1,143 197 17.2 .5 48 House furnishings..... 8 1,792 298 16.5 .7 Oleum, felt base, etc..... 6 1,451 278 19.2 --- Other..... --- --- 18 --- --- 50 Hardware..... 12 832 37 4.4 .1 56 Industrial equipment and supplies (except printing equipment and supplies (except paper)..... 5 1,068 62 5.8 --- Rope, cordage, and twine..... 32 8,804 458 5.0 ---						
82	Wallpaper.....	14	1,111	533	48.0	1.5	03 Canned foods..... 3 684 165 24.1 .4 30 Notions..... 5 663 98 14.8 .2 37 Drugs and drug sundries..... 9 1,527 84 5.5 .2 Proprietary medicines and toiletries..... 4 922 52 5.6 --- Druggists' sundries..... 3 369 32 8.7 --- 40 Paints and varnishes..... 31 2,442 452 18.5 1.1 41 Soaps..... 6 1,650 118 7.2 .3 Toilet soaps..... 4 1,483 56 3.8 --- Other soaps..... 6 1,650 82 3.8 --- 45 Radios, appliances, and specialties..... 3 860 71 8.3 .2 47 Furniture, wooden and metal..... 3 1,143 197 17.2 .5 48 House furnishings..... 8 1,792 298 16.5 .7 Oleum, felt base, etc..... 6 1,451 278 19.2 --- Other..... --- --- 18 --- --- 50 Hardware..... 12 832 37 4.4 .1 56 Industrial equipment and supplies (except printing equipment and supplies (except paper)..... 5 1,068 62 5.8 --- Rope, cordage, and twine..... 32 8,804 458 5.0 ---						
83	Stationery and supplies.....	58	9,202	3,922	42.6	11.1	03 Canned foods..... 3 684 165 24.1 .4 30 Notions..... 5 663 98 14.8 .2 37 Drugs and drug sundries..... 9 1,527 84 5.5 .2 Proprietary medicines and toiletries..... 4 922 52 5.6 --- Druggists' sundries..... 3 369 32 8.7 --- 40 Paints and varnishes..... 31 2,442 452 18.5 1.1 41 Soaps..... 6 1,650 118 7.2 .3 Toilet soaps..... 4 1,483 56 3.8 --- Other soaps..... 6 1,650 82 3.8 --- 45 Radios, appliances, and specialties..... 3 860 71 8.3 .2 47 Furniture, wooden and metal..... 3 1,143 197 17.2 .5 48 House furnishings..... 8 1,792 298 16.5 .7 Oleum, felt base, etc..... 6 1,451 278 19.2 --- Other..... --- --- 18 --- --- 50 Hardware..... 12 832 37 4.4 .1 56 Industrial equipment and supplies (except printing equipment and supplies (except paper)..... 5 1,068 62 5.8 --- Rope, cordage, and twine..... 32 8,804 458 5.0 ---						
87	Building materials (except as listed).....	3	537	58	10.8	.2	03 Canned foods..... 3 684 165 24.1 .4 30 Notions..... 5 663 98 14.8 .2 37 Drugs and drug sundries..... 9 1,527 84 5.5 .2 Proprietary medicines and toiletries..... 4 922 52 5.6 --- Druggists' sundries..... 3 369 32 8.7 --- 40 Paints and varnishes..... 31 2,442 452 18.5 1.1 41 Soaps..... 6 1,650 118 7.2 .3 Toilet soaps..... 4 1,483 56 3.8 --- Other soaps..... 6 1,650 82 3.8 --- 45 Radios, appliances, and specialties..... 3 860 71 8.3 .2 47 Furniture, wooden and metal..... 3 1,143 197 17.2 .5 48 House furnishings..... 8 1,792 298 16.5 .7 Oleum, felt base, etc..... 6 1,451 278 19.2 --- Other..... --- --- 18 --- --- 50 Hardware..... 12 832 37 4.4 .1 56 Industrial equipment and supplies (except printing equipment and supplies (except paper)..... 5 1,068 62 5.8 --- Rope, cordage, and twine..... 32 8,804 458 5.0 ---						
88	Cameras and supplies.....	3	743	40	5.4	.1	03 Canned foods..... 3 684 165 24.1 .4 30 Notions..... 5 663 98 14.8 .2 37 Drugs and drug sundries..... 9 1,527 84 5.5 .2 Proprietary medicines and toiletries..... 4 922 52 5.6 --- Druggists' sundries..... 3 369 32 8.7 --- 40 Paints and varnishes..... 31 2,442 452 18.5 1.1 41 Soaps..... 6 1,650 118 7.2 .3 Toilet soaps..... 4 1,483 56 3.8 --- Other soaps..... 6 1,650 82 3.8 --- 45 Radios, appliances, and specialties..... 3 860 71 8.3 .2 47 Furniture, wooden and metal..... 3 1,143 197 17.2 .5 48 House furnishings..... 8 1,792 298 16.5 .7 Oleum, felt base, etc..... 6 1,451 278 19.2 --- Other..... --- --- 18 --- --- 50 Hardware..... 12 832 37 4.4 .1 56 Industrial equipment and supplies (except printing equipment and supplies (except paper)..... 5 1,068 62 5.8 --- Rope, cordage, and twine..... 32 8,804 458 5.0 ---						
	All other commodities.....	---	---	1,023	---	2.8	03 Canned foods..... 3 684 165 24.1 .4 30 Notions..... 5 663 98 14.8 .2 37 Drugs and drug sundries..... 9 1,527 84 5.5 .2 Proprietary medicines and toiletries..... 4 922 52 5.6 --- Druggists' sundries..... 3 369 32 8.7 --- 40 Paints and varnishes..... 31 2,442 452 18.5 1.1 41 Soaps..... 6 1,650 118 7.2 .3 Toilet soaps..... 4 1,483 56 3.8 --- Other soaps..... 6 1,650 82 3.8 --- 45 Radios, appliances, and specialties..... 3 860 71 8.3 .2 47 Furniture, wooden and metal..... 3 1,143 197 17.2 .5 48 House furnishings..... 8 1,792 298 16.5 .7 Oleum, felt base, etc..... 6 1,451 278 19.2 --- Other..... --- --- 18 --- --- 50 Hardware..... 12 832 37 4.4 .1 56 Industrial equipment and supplies (except printing equipment and supplies (except paper)..... 5 1,068 62 5.8 --- Rope, cordage, and twine..... 32 8,804 458 5.0 ---						
Middle Atlantic Division All establishments..... 1,252 Sales..... \$220,707,000 Commodity coverage..... 94.3 percent Total analyzed..... 1,203 208,117 208,117 --- 100.0							03 Canned foods..... 3 684 165 24.1 .4 30 Notions..... 5 663 98 14.8 .2 37 Drugs and drug sundries..... 9 1,527 84 5.5 .2 Proprietary medicines and toiletries..... 4 922 52 5.6 --- Druggists' sundries..... 3 369 32 8.7 --- 40 Paints and varnishes..... 31 2,442 452 18.5 1.1 41 Soaps..... 6 1,650 118 7.2 .3 Toilet soaps..... 4 1,483 56 3.8 --- Other soaps..... 6 1,650 82 3.8 --- 45 Radios, appliances, and specialties..... 3 860 71 8.3 .2 47 Furniture, wooden and metal..... 3 1,143 197 17.2 .5 48 House furnishings..... 8 1,792 298 16.5 .7 Oleum, felt base, etc..... 6 1,451 278 19.2 --- Other..... --- --- 18 --- --- 50 Hardware..... 12 832 37 4.4 .1 56 Industrial equipment and supplies (except printing equipment and supplies (except paper)..... 5 1,068 62 5.8 --- Rope, cordage, and twine..... 32 8,804 458 5.0 ---						
30	Notions.....	19	1,977	157	7.9	.1	03 Canned foods..... 3 684 165 24.1 .4 30 Notions..... 5 663 98 14.8 .2 37 Drugs and drug sundries..... 9 1,527 84 5.5 .2 Proprietary medicines and toiletries..... 4 922 52 5.6 --- Druggists' sundries..... 3 369 32 8.7 --- 40 Paints and varnishes..... 31 2,442 452 18.5 1.1 41 Soaps..... 6 1,650 118 7.2 .3 Toilet soaps..... 4 1,483 56 3.8 --- Other soaps..... 6 1,650 82 3.8 --- 45 Radios, appliances, and specialties..... 3 860 71 8.3 .2 47 Furniture, wooden and metal..... 3 1,143 197 17.2 .5 48 House furnishings..... 8 1,792 298 16.5 .7 Oleum, felt base, etc..... 6 1,451 278 19.2 --- Other..... --- --- 18 --- --- 50 Hardware..... 12 832 37 4.4 .1 56 Industrial equipment and supplies (except printing equipment and supplies (except paper)..... 5 1,068 62 5.8 --- Rope, cordage, and twine..... 32 8,804 458 5.0 ---						
38	Chemicals, industrial and heavy.....	3	1,372	475	34.6	.2	03 Canned foods..... 3 684 165 24.1 .4 30 Notions..... 5 663 98 14.8 .2 37 Drugs and drug sundries..... 9 1,527 84 5.5 .2 Proprietary medicines and toiletries..... 4 922 52 5.6 --- Druggists' sundries..... 3 369 32 8.7 --- 40 Paints and varnishes..... 31 2,442 452 18.5 1.1 41 Soaps..... 6 1,650 118 7.2 .3 Toilet soaps..... 4 1,483 56 3.8 --- Other soaps..... 6 1,650 82 3.8 --- 45 Radios, appliances, and specialties..... 3 860 71 8.3 .2 47 Furniture, wooden and metal..... 3 1,143 197 17.2 .5 48 House furnishings..... 8 1,792 298 16.5 .7 Oleum, felt base, etc..... 6 1,451 278 19.2 --- Other..... --- --- 18 --- --- 50 Hardware..... 12 832 37 4.4 .1 56 Industrial equipment and supplies (except printing equipment and supplies (except paper)..... 5 1,068 62 5.8 --- Rope, cordage, and twine..... 32 8,804 458 5.0 ---						
40	Paints and varnishes.....	29	1,974	408	20.7	.2	03 Canned foods..... 3 684 165 24.1 .4 30 Notions..... 5 663 98						

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS
 TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
 BY GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
<p>PAPER AND ITS PRODUCTS TRADES—Con.</p> <p>West North Central Division—Con.</p>							<p>PAPER AND ITS PRODUCTS TRADES—Con.</p> <p>East South Central Division—Con.</p>						
81	Paper and products (except stationery and wallpaper).....	149	\$37,544	\$32,962	87.3	82.1	81	Paper and products (except stationery and wallpaper).....	52	\$10,377	\$9,253	89.2	84.5
	Printing and writing papers.....	56	20,653	14,568	70.5	---		Printing and writing papers.....	21	4,575	2,720	59.5	---
	Cardboard and paperboard.....	31	10,986	955	8.7	---		Cardboard and paperboard.....	12	3,726	567	9.8	---
	Wrapping or coarse paper.....	82	18,495	5,587	30.1	---		Wrapping or coarse paper.....	26	5,483	1,670	30.6	---
	Paper products such as bags, boxes, cups, dishes, etc.....	89	18,499	7,676	41.5	---		Paper products such as bags, boxes, cups, dishes, etc.....	28	4,996	2,032	40.7	---
	Not analyzed in detail.....	17	5,202	4,196	80.7	---		Not analyzed in detail.....	12	2,607	2,464	94.5	---
82	Wallpaper.....	33	1,702	1,148	67.5	2.9	82	Wallpaper.....	11	505	420	83.2	3.8
83	Stationery and supplies.....	65	14,023	2,559	18.2	6.4	83	Stationery and supplies.....	10	2,065	168	8.1	1.5
	Commercial stationery.....	44	11,851	1,889	15.9	---		Commercial stationery.....	7	1,741	53	3.0	---
	Social stationery.....	9	3,406	146	4.3	---		Social stationery.....	4	1,073	103	9.6	---
	Not analyzed in detail.....	18	2,093	524	25.0	---		Not analyzed in detail.....	---	---	12	---	---
87	Building materials (except as listed).....	4	2,505	186	7.4	.5		Other commodities.....	---	---	512	---	4.8
	All other commodities.....	---	---	1,273	---	3.2							
<p>South Atlantic Division</p> <p>All establishments..... 226 Sales..... \$40,837,000 Commodity coverage... 96.4 percent</p> <p>Total analyzed..... 218 39,351 39,351 --- 100.0</p>							<p>West South Central Division</p> <p>All establishments..... 89 Sales..... \$15,250,000 Commodity coverage... 94.7 percent</p> <p>Total analyzed..... 86 14,443 14,443 --- 100.0</p>						
40	Paints and varnishes.....	17	1,619	355	21.9	.9	05	Confectionery and ice cream.....	3	94	37	39.4	.3
41	Soaps.....	6	782	29	3.7	.1	40	Paints and varnishes.....	7	288	69	24.0	.5
47	Furniture, wooden and metal.....	4	1,182	91	7.7	.2	50	Hardware (tools and cutlery).....	7	264	46	17.4	.5
48	House furnishings.....	7	1,897	139	7.3	.4	56	Industrial equipment and supplies.....	25	6,305	329	5.2	2.5
	Linoleum, felt base, etc.....	3	534	109	20.4	---		Printing equipment and supplies (except paper).....	5	1,998	104	5.2	---
	Other house furnishings.....	5	1,402	30	2.1	---		Rope, cordage, and twine.....	20	4,307	225	5.2	---
56	Industrial equipment and supplies.....	45	9,940	553	5.6	1.4	57	Industrial machinery (printing).....	4	1,510	165	10.9	1.1
	Rope, cordage, and twine.....	43	9,739	540	5.5	---		Other commodities.....	---	---	---	---	---
	Other.....	---	---	13	---	---							
81	Paper and products (except stationery and wallpaper).....	169	36,021	33,502	93.0	85.1	81	Paper and products (except stationery and wallpaper).....	70	13,954	12,220	87.6	84.6
	Printing and writing papers.....	46	18,927	12,472	65.9	---		Printing and writing papers.....	23	6,090	3,228	53.0	---
	Cardboard and paperboard.....	42	15,791	1,688	10.7	---		Cardboard and paperboard.....	18	4,561	277	6.1	---
	Wrapping or coarse paper.....	97	20,266	6,101	30.1	---		Wrapping or coarse paper.....	45	9,262	2,928	31.6	---
	Paper products such as bags, boxes, cups, dishes, etc.....	111	22,899	7,440	32.5	---		Paper products such as bags, boxes, cups, dishes, etc.....	50	7,782	3,806	48.9	---
	Not analyzed in detail.....	30	5,815	5,801	99.8	---		Not analyzed in detail.....	4	2,178	1,981	91.0	---
82	Wallpaper.....	33	2,146	1,720	80.1	4.4	82	Wallpaper.....	7	288	167	58.0	1.2
83	Stationery and supplies.....	43	12,532	1,829	14.6	4.8	83	Stationery and supplies.....	26	5,267	683	13.0	4.7
	Commercial stationery.....	31	11,441	1,173	10.3	---		Commercial stationery.....	24	5,255	655	12.5	---
	Social stationery.....	10	1,052	154	14.6	---		Social stationery.....	3	680	16	2.4	---
	Not analyzed in detail.....	9	938	502	53.5	---		Not analyzed in detail.....	---	---	12	---	---
89	Tobacco products.....	3	1,086	302	27.8	.8		Other commodities.....	---	---	727	---	5.0
	All other commodities.....	---	---	831	---	2.1							
<p>East South Central Division</p> <p>All establishments..... 73 Sales..... \$13,723,000 Commodity coverage... 80.0 percent</p> <p>Total analyzed..... 65 10,978 10,978 --- 100.0</p>							<p>Mountain Division</p> <p>All establishments..... 29 Sales..... \$6,489,000 Commodity coverage... 94.5 percent</p> <p>Total analyzed..... 27 6,135 6,135 --- 100.0</p>						
30	Notions.....	3	649	30	4.6	.3	48	House furnishings.....	5	1,560	265	17.0	4.5
37	Drugs and drug sundries.....	5	810	44	5.4	.4		Linoleum, felt base, etc.....	4	1,496	263	17.6	---
40	Paints and varnishes.....	10	465	57	12.3	.5		Other house furnishings.....	---	---	2	---	---
48	House furnishings.....	6	1,844	203	11.0	1.8	56	Industrial equipment and supplies.....	7	1,732	77	4.4	1.5
	Linoleum, felt base, etc.....	4	1,289	160	12.4	---		Other commodities.....	---	---	---	---	---
	Other house furnishings.....	3	783	43	5.5	---							
50	Hardware.....	13	2,216	168	7.6	1.5	81	Paper and products (except stationery and wallpaper).....	25	5,894	5,253	89.1	85.6
	Shelf or light hardware.....	3	1,339	93	6.9	---		Printing and writing papers.....	13	4,951	2,674	54.0	---
	Tools and cutlery.....	6	262	15	5.7	---		Cardboard and paperboard.....	8	2,313	80	3.5	---
	Other.....	4	615	60	9.8	---		Wrapping or coarse paper.....	14	3,811	934	24.5	---
56	Industrial equipment and supplies.....	14	3,408	123	3.6	1.1		Paper products such as bags, boxes, cups, dishes, etc.....	16	3,788	1,205	32.0	---
	Rope, cordage, and twine.....	12	3,316	91	2.7	---		Not analyzed in detail.....	4	462	360	77.9	---
	Other.....	---	---	32	---	---		Stationery and supplies.....	5	824	166	20.1	2.7
								Commercial stationery.....	5	824	160	19.4	---
								Social stationery.....	3	459	6	1.3	---
								Other commodities.....	---	---	374	---	6.1

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

SERVICE AND LIMITED-FUNCTION WHOLESALE
 TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
 BY GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)
		Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)				Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)	
PAPER AND ITS PRODUCTS TRADES—Con. Pacific Division All establishments..... 216 Sales..... \$37,602,000 Commodity coverage... 94.7 percent Total analyzed..... 204 \$35,593 \$35,593 --- 100.0							PAPER AND ITS PRODUCTS TRADES—Con. Chicago—Con. 56 Industrial equipment and supplies..... 33 \$7,980 \$736 9.2 1.0 Rope, cordage, and twine..... 31 7,107 646 9.1 --- Not analyzed in detail..... --- --- 90 --- --- 81 Paper and products (except stationery and wallpaper)..... 127 64,213 60,167 93.7 85.2 Printing and writing papers..... 38 38,285 33,964 88.7 --- Cardboard and paperboard..... 20 15,211 1,095 7.2 --- Wrapping or coarse paper..... 53 20,711 6,254 30.2 --- Paper products such as bags, boxes, cups, dishes, etc..... 66 15,030 7,504 49.9 --- Not analyzed in detail..... 16 11,648 11,350 97.4 --- 82 Wallpaper..... 11 1,974 1,892 95.8 2.7 83 Stationery and supplies..... 42 4,814 4,125 85.7 5.8 Commercial stationery..... 19 3,473 2,993 86.2 --- Social stationery..... 10 1,000 469 46.9 --- Not analyzed in detail..... 16 901 663 73.6 --- All other commodities..... --- --- 3,491 --- 5.0 Service receipts..... --- --- 130 --- .2 Total analyzed..... 128 21,063 21,063 --- 100.0						
30 Notions..... 5 596 23 3.9 .1 40 Paints and varnishes..... 12 608 150 24.7 .4 41 Soaps..... 5 751 68 9.1 .2 43 Wiring supplies and electrical construc- tion materials..... 6 2,007 58 2.9 .2 45 Radios, appliances, and specialties..... 3 2,105 87 4.1 .2 47 Furniture, wooden and metal..... 3 1,558 118 7.6 .3 50 Hardware..... 8 1,697 199 11.7 .6 53 Toys and games..... 4 1,581 247 15.6 .7 56 Industrial equipment and supplies..... 46 17,112 976 5.7 2.7 Rope, cordage, and twine..... 45 17,085 854 5.0 --- Other..... --- --- 122 --- --- 81 Paper and products (except stationery and wallpaper)..... 147 30,610 27,676 90.4 77.8 Printing and writing papers..... 62 19,676 10,081 51.2 --- Cardboard and paperboard..... 47 15,489 1,705 11.0 --- Wrapping or coarse paper..... 83 22,460 6,434 28.6 --- Paper products such as bags, boxes, cups, dishes, etc..... 93 20,857 7,570 36.3 --- Not analyzed in detail..... 10 2,461 1,886 76.6 --- 82 Wallpaper..... 19 1,684 1,017 60.4 2.9 83 Stationery and supplies..... 62 10,034 3,284 32.7 9.2 Commercial stationery..... 36 5,937 2,129 35.9 --- Social stationery..... 16 3,306 320 9.7 --- Not analyzed in detail..... 19 2,545 835 32.8 --- 87 Building materials (except as listed)..... 7 3,094 250 8.1 .7 98 Second-hand merchandise..... 5 215 144 67.0 .4 All other commodities..... --- --- 1,296 --- 3.6							Philadelphia All establishments..... 131 Sales..... \$21,617,000 Commodity coverage... 97.4 percent Total analyzed..... 128 21,063 21,063 --- 100.0 40 Paints and varnishes..... 4 173 47 27.2 .2 56 Industrial equipment and supplies: Rope, cordage, and twine..... 19 3,699 268 7.2 1.3 81 Paper and products (except stationery and wallpaper)..... 76 18,246 17,408 95.4 82.6 Printing and writing papers..... 24 10,691 7,403 69.2 --- Cardboard and paperboard..... 17 7,502 842 11.2 --- Wrapping or coarse paper..... 29 8,611 3,203 37.2 --- Paper products such as bags, boxes, cups, dishes, etc..... 35 7,890 2,026 25.7 --- Not analyzed in detail..... 11 3,934 3,934 100.0 --- 82 Wallpaper..... 37 2,232 2,183 97.8 10.4 83 Stationery and supplies..... 17 3,780 866 22.9 4.1 Commercial stationery..... 7 3,508 492 14.0 --- Social stationery..... 4 2,854 148 5.2 --- Not analyzed in detail..... 8 226 226 100.0 --- All other commodities..... --- --- 291 --- 1.4						
New York City All establishments..... 734 Sales..... \$148,351,000 Commodity coverage... 93.4 percent Total analyzed..... 700 138,503 138,503 --- 100.0							Boston All establishments..... 71 Sales..... \$12,255,000 Commodity coverage... 92.8 percent Total analyzed..... 62 11,374 11,374 --- 100.0 56 Industrial equipment and supplies..... 12 3,002 573 19.1 5.0 Rope, cordage, and twine..... 11 2,964 570 19.2 --- Other..... --- --- 3 --- --- 81 Paper and products (except stationery and wallpaper)..... 41 10,039 9,066 90.3 79.7 Printing and writing papers..... 14 6,530 4,564 69.9 --- Cardboard and paperboard..... 10 4,162 1,061 25.5 --- Wrapping or coarse paper..... 17 4,879 1,975 40.5 --- Paper products such as bags, boxes, cups, dishes, etc..... 17 4,266 1,174 27.5 --- Not analyzed in detail..... --- 292 --- --- --- 82 Wallpaper..... 9 442 434 98.2 3.8 83 Stationery and supplies..... 14 1,329 1,245 93.7 10.9 Commercial stationery..... 6 796 709 89.1 --- Social stationery..... 3 124 71 57.3 --- Not analyzed in detail..... --- 465 --- --- --- All other commodities..... --- --- 56 --- .6						
30 Notions..... 6 422 92 21.8 .1													

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.
 Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
BY GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
	PAPER AND ITS PRODUCTS TRADES—Con. San Francisco							PETROLEUM AND ITS PRODUCTS TRADES—Con. East North Central Division—Con.					
	All establishments..... 47						76	Petroleum and its products.....	150	\$31,602	\$27,883	88.2	88.2
	Sales..... \$10,773,000							All other commodities.....			1,369		4.2
	Commodity coverage.... 89.2 percent							Service receipts.....	5	963	113	11.7	.4
	Total analyzed.....	43	\$9,607	\$9,607	---	100.0		West North Central Division					
40	Paints and varnishes.....	5	329	98	29.8	1.0		All establishments..... 183					
56	Industrial equipment and supplies:							Sales..... \$51,429,000					
	Rope, cordage, and twine.....	8	3,596	127	3.5	1.3		Commodity coverage.... 90.8 percent					
81	Paper and products (except stationery and wallpaper).....	31	7,053	6,777	98.1	70.6		Total analyzed.....	93	28,529	28,529	---	100.0
	Printing and writing papers.....	13	5,093	3,536	69.4	---							
	Cardboard and paperboard.....	13	4,409	425	9.8	---	18	Feed.....	3	3,818	70	1.8	.2
	Wrapping or coarse paper.....	14	4,862	1,302	26.8	---	36	Automotive supplies.....	16	15,059	721	4.8	2.5
	Paper products such as bags, boxes, cups, dishes, etc.....	18	4,547	1,074	23.6	---		Batteries.....	8	14,810	122	.8	---
	Not analyzed in detail.....	---	---	440	---	---		Automotive accessories.....	9	8,270	69	.8	---
82	Wallpaper.....	5	329	222	67.5	2.3		Tires and tubes.....	11	14,760	517	3.5	---
83	Stationery and supplies.....	10	2,947	1,831	62.1	19.1		Other.....	---	---	13	---	---
	Commercial stationery.....	7	2,700	1,528	56.6	---	40	Paints and varnishes.....	5	8,105	94	1.2	.3
	Other.....	---	---	56	---	---	42	Other chemicals and related products.....	6	14,422	722	5.0	2.5
	Not analyzed in detail.....	3	247	247	100.0	---	45	Radios, appliances, and specialties.....	3	8,851	172	1.9	.8
	All other commodities.....	---	---	552	---	5.7	51	Plumbing, heating, and air conditioning.....	10	1,514	485	32.0	1.7
								Gas appliances and supplies.....	3	456	147	32.2	---
								Stoves, ranges, furnaces (except gas and electric).....	7	1,058	338	31.9	---
	PETROLEUM AND ITS PRODUCTS TRADES New England Division						56	Industrial equipment and supplies.....	6	13,016	131	1.0	.5
	All establishments..... 73						58	Office and store equipment and supplies: Garage and filling station equipment.....	5	4,117	231	5.6	.8
	Sales..... \$9,164,000						76	Petroleum and its products.....	93	28,529	24,510	85.9	85.9
	Commodity coverage.... 68.5 percent							All other commodities.....	---	---	1,256	---	4.5
	Total analyzed.....	48	6,274	6,274	---	100.0		Service receipts.....	8	1,189	137	11.5	.5
51	Plumbing, heating, and air conditioning.....	4	555	26	4.7	.4		South Atlantic Division					
73	Coal and coke.....	6	776	137	17.7	2.2		All establishments..... 95					
76	Petroleum and its products.....	48	6,274	5,792	92.3	92.3		Sales..... \$7,251,000					
	All other commodities.....	---	---	319	---	5.1		Commodity coverage.... 59.8 percent					
								Total analyzed.....	58	4,333	4,333	---	100.0
	Middle Atlantic Division												
	All establishments..... 265						36	Automotive supplies.....	4	433	100	23.1	2.3
	Sales..... \$76,265,000							Tires and tubes.....	4	433	70	16.2	---
	Commodity coverage.... 89.2 percent							Other.....	---	---	30	---	---
	Total analyzed.....	215	68,043	68,043	---	100.0		Paints and varnishes.....	3	483	15	3.1	.3
38	Chemicals, industrial and heavy.....	5	2,085	762	36.5	1.1	76	Petroleum and its products.....	58	4,333	3,998	92.3	92.3
42	Other chemicals and related products.....	8	6,148	976	15.9	1.4		All other commodities.....	---	---	220	---	5.1
51	Plumbing, heating, and air conditioning.....	9	4,596	394	8.6	.6		East South Central Division					
73	Coal and coke.....	4	2,497	473	18.9	.7		All establishments..... 26					
76	Petroleum and its products.....	215	88,043	61,219	90.0	90.0		Sales..... \$1,172,000					
	All other commodities.....	---	---	4,219	---	6.2		Commodity coverage.... 42.9 percent					
								Total analyzed.....	14	503	503	---	100.0
	East North Central Division						76	Petroleum and its products.....	14	503	464	92.2	92.2
	All establishments..... 222							All other commodities.....	---	---	39	---	7.8
	Sales..... \$38,501,000							West South Central Division					
	Commodity coverage.... 82.1 percent							All establishments..... 261					
	Total analyzed.....	150	31,602	31,602	---	100.0		Sales..... \$16,886,000					
36	Automotive supplies.....	9	5,866	398	8.8	1.3		Commodity coverage.... 87.7 percent					
	Batteries.....	4	5,247	28	.5	---		Total analyzed.....	66	11,428	11,428	---	100.0
	Automotive accessories.....	8	5,399	79	1.5	---	36	Automotive supplies.....	4	637	147	23.1	1.3
	Tires and tubes.....	7	5,676	282	5.0	---	76	Petroleum and its products.....	66	11,428	11,263	98.6	98.6
	Other.....	---	---	9	---	---		All other commodities.....	---	---	18	---	.1
39	Oils (cottonseed, linseed, etc.).....	4	9,368	213	2.3	.7							
40	Paints and varnishes.....	4	4,555	354	7.8	1.1							
42	Other chemicals and related products.....	5	9,447	624	8.6	2.0							
51	Plumbing, heating, and air conditioning.....	3	857	278	32.4	.9							
55	Farm and garden machinery and equipment.....	3	5,602	370	6.6	1.2							

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

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SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
BY GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)	
	PETROLEUM AND ITS PRODUCTS TRADES—Con.							PETROLEUM AND ITS PRODUCTS TRADES—Con.					
	Mountain Division							Boston—Con.					
	All establishments..... 36						76	Petroleum and its products.....	9	\$2,801	\$2,744	98.0	98.0
	Sales..... \$2,162,000							All other commodities.....			57		2.0
	Commodity coverage... 69.5 percent												
	Total analyzed.....	15	\$1,502	\$1,502	---	100.0							
76	Petroleum and its products.....	15	1,502	1,417	94.3	94.3		PLUMBING AND HEATING EQUIPMENT AND SUPPLIES TRADES					
	All other commodities.....			77		5.2		New England Division					
	Service receipts.....			8		.5		All establishments..... 232					
								Sales..... \$40,112,000					
								Commodity coverage... 95.6 percent					
	Pacific Division							Total analyzed.....	224	38,347	38,347	---	100.0
	All establishments..... 114						40	Paints and varnishes.....	4	1,669	133	8.0	.3
	Sales..... \$13,904,000						43	Wiring supplies and electrical construc- tion materials.....	8	4,529	711	15.7	1.9
	Commodity coverage... 82.1 percent							4	4	1,758	223	13.0	.6
	Total analyzed.....	67	11,413	11,413	---	100.0		50	14	5,118	734	14.3	1.9
36	Automotive supplies.....	7	3,620	152	4.2	1.3	51	Plumbing, heating, and air conditioning.....	221	38,184	32,179	84.3	83.9
	Automotive accessories.....	4	2,434	17	.7	---		Air-conditioning equipment.....	54	6,684	298	4.5	---
	Tires and tubes.....	4	3,302	86	2.6	---		Gas appliances and supplies.....	25	4,224	165	3.9	---
	Other.....	4		49	---	---		Oil burners.....	65	11,054	478	4.3	---
58	Industrial equipment and supplies.....	4	2,853	77	2.9	.7		Oil burner-furnace combinations.....	47	7,593	622	6.2	---
88	Iron and steel—wire and wire products...	3	2,555	17	.7	.1		Pipe fittings, valves, brass goods, etc.....	143	24,324	9,924	40.8	---
78	Petroleum and its products.....	67	11,413	10,996	96.3	96.3		Plumbing fixtures, equipment, and supplies.....	145	23,181	9,841	42.5	---
	All other commodities.....			134		1.3		Stoves, ranges, furnaces (except gas and electric).....	110	18,396	4,970	27.0	---
	Service receipts.....	4	538	37	6.9	.3		Not analyzed in detail.....	29	7,714	5,381	78.2	---
								55	4	1,832	65	3.4	.2
	New York City							56	15	3,851	512	13.3	1.3
	All establishments..... 102							62	8	2,352	64	2.7	.2
	Sales..... \$45,537,000							63	16	4,014	260	6.5	.7
	Commodity coverage... 82.0 percent							65	4	2,447	299	12.2	.9
	Total analyzed.....	85	42,694	42,694	---	100.0		66	4	2,447	278	11.3	---
51	Plumbing, heating, and air conditioning.....	5	3,089	93	3.0	.2		67	4	3,504	392	11.2	1.0
	Oil burners.....	5	3,089	88	2.8	---		67	31	10,879	1,508	13.9	3.9
	Other.....			5	---	---		Cast-iron pipe.....	18	6,320	303	4.8	---
73	Coal and coke.....	4	2,497	473	18.9	1.1		Steel pipe.....	29	8,861	940	13.7	---
78	Petroleum and its products.....	85	42,694	39,483	92.5	92.5		Not analyzed in detail.....			265	---	---
	All other commodities.....			2,645	---	6.2		68	12	3,361	39	1.2	.1
								67	5	1,672	264	15.8	.7
								All other commodities.....			961	---	2.5
	Chicago							Middle Atlantic Division					
	All establishments..... 44							All establishments..... 831					
	Sales..... \$16,502,000							Sales..... \$127,612,000					
	Commodity coverage... 82.0 percent							Commodity coverage... 95.2 percent					
	Total analyzed.....	33	13,538	13,538	---	100.0		Total analyzed.....	803	121,544	121,544	---	100.0
78	Petroleum and its products.....	33	13,538	10,810	79.8	79.8		43	20	7,131	850	11.8	.7
	All other commodities.....			2,728	---	20.2		Interior.....	11	3,466	337	9.7	---
								Lighting fixtures.....	5	1,329	33	2.5	---
								Incandescent lamps.....	8	3,470	142	4.1	---
								Not analyzed in detail.....	5	1,924	318	16.5	---
	Philadelphia							44	7	2,443	294	12.0	.2
	All establishments..... 13							45	20	5,499	662	12.0	.5
	Sales..... \$4,982,000							48	7	1,401	93	6.8	.1
	Commodity coverage... 48.9 percent							50	20	7,096	1,240	17.5	1.0
	Total analyzed.....	11	2,435	2,435	---	100.0		51	791	120,747	107,880	89.3	88.8
76	Petroleum and its products.....	11	2,435	2,273	93.3	93.3		Air-conditioning equipment.....	92	17,402	1,401	8.1	---
	All other commodities.....			162	---	6.7		Gas appliances and supplies.....	102	18,805	2,424	14.4	---
								Oil burners.....	173	33,163	2,349	7.1	---
								Oil burner-furnace combinations.....	110	18,693	1,399	7.5	---
								Pipe fittings, valves, brass goods, etc.....	484	78,818	32,732	41.8	---
								Plumbing fixtures, equipment, and supplies.....	485	81,212	37,820	46.3	---
	Boston												
	All establishments..... 10												
	Sales..... \$2,959,000												
	Commodity coverage... 95.0 percent												
	Total analyzed.....	9	2,801	2,801	---	100.0							

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.
Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS
 TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
 By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
Middle Atlantic Division—Con.							East North Central Division—Con.						
51	Plumbing, heating, and air conditioning—Con.						57	Industrial machinery	15	\$4,907	\$137	2.8	.2
	Stoves, ranges, furnaces (except gas and electric)	342	\$56,626	\$15,328	27.1	---	62	Building metal work	22	3,813	471	12.4	.8
	Not analyzed in detail	97	15,800	14,627	92.6	---		Ventilators and air-conditioning ducts	9	2,665	96	3.6	---
56	Industrial equipment and supplies	27	7,663	1,344	17.5	1.1		Metal roofing and siding	4	505	30	5.9	---
57	Industrial machinery	15	3,527	265	7.5	.2		Metal storage tanks, etc.	11	2,305	60	2.6	---
62	Building metal work	32	7,087	405	5.7	.3		Other			285	---	---
	Ventilators and air-conditioning ducts	12	4,021	116	2.9	---	63	Copper and products	11	2,609	150	5.7	.2
	Metal roofing and siding	12	2,409	52	2.2	---	64	Iron and steel products—semi-finished	8	962	154	16.0	.2
	Metal storage tanks, etc.	17	4,455	105	2.4	---		Scrap iron and steel	4	159	46	28.9	---
	Other			132	---	---		Rough castings and foundry products	4	803	108	13.4	---
63	Copper and products	44	11,409	525	4.6	.4	65	Iron and steel products—flat	12	2,497	221	8.9	.4
65	Iron and steel products—flat	31	7,744	523	6.8	.4		Sheets—galvanized or otherwise coated	11	2,467	209	8.5	---
	Sheets—galvanized or otherwise coated	28	7,361	369	5.0	---	66	Iron and steel—wire and wire products	13	4,653	130	2.8	.2
	Tin plate	9	2,602	101	3.9	---	67	Iron and steel finished products—other than flat and wire	74	17,938	3,503	19.5	5.6
	Other			53	---	---		Piling and hearing piles	42	11,006	765	7.0	---
66	Iron and steel—wire and wire products	8	3,023	80	2.6	.1		Steel pipe	68	14,750	2,395	16.2	---
67	Iron and steel finished products—other than flat and wire	105	28,155	5,644	20.0	4.6		Seamless steel tubing	3	425	6	1.4	---
	Concrete reinforcing bars, all types	3	935	19	2.0	---		Other			197	---	---
	Structural shapes	3	462	44	9.5	---	68	Lead (metallic) and zinc	30	6,613	106	1.6	.2
	Cast-iron pipe	73	20,430	1,362	6.7	---	69	Other non-ferrous metals (except precious)	5	1,301	137	10.5	.2
	Steel pipe	95	25,313	3,856	15.2	---	70	Brick, tile, and terra cotta	7	1,028	58	5.6	.1
	Seamless steel tubing	5	1,904	36	1.9	---	87	Building materials (except as listed)	6	984	155	15.8	.2
	Other			327	---	---		All other commodities			442	---	.7
68	Lead (metallic) and zinc	18	4,545	97	2.1	.1							
87	Building materials (except as listed)	28	6,079	510	8.4	.4							
98	Second-hand merchandise	6	1,796	372	20.7	.3							
	All other commodities			780	---	.8							
East North Central Division							West North Central Division						
	All establishments	416						All establishments	166				
	Sales	\$64,590,000						Sales	\$32,191,000				
	Commodity coverage	96.1 percent						Commodity coverage	99.5 percent				
	Total analyzed	401	62,062	62,062	---	100.0		Total analyzed	162	31,970	31,970	---	100.0
40	Paints and varnishes	6	3,394	65	1.9	.1	40	Paints and varnishes	4	2,704	49	1.8	.2
43	Wiring supplies and electrical construction materials	11	3,592	416	11.6	.7	43	Wiring supplies and electrical construction materials	7	1,571	334	21.3	1.0
	Interior	8	1,796	232	12.9	---	45	Radio, appliances, and specialties	13	3,740	559	6.9	.8
	Lighting fixtures	4	2,613	118	4.5	---		Electric household refrigerators	3	833	59	7.1	---
	Incandescent lamps	5	1,268	30	2.4	---		Electric washing machines	7	3,308	84	2.5	---
	Other			36	---	---		Other			116	---	---
45	Radio, appliances, and specialties	18	4,041	846	20.9	1.4	50	Hardware	10	5,165	702	13.6	2.2
	Radios, parts, and accessories	3	919	53	5.8	---		Heavy hardware	3	471	8	1.7	---
	Electric household refrigerators	6	1,205	39	3.2	---		Bolts, nuts, rivets, and screws	5	1,119	36	3.2	---
	Electric washing machines	4	822	34	4.1	---		Shelf or light hardware	4	2,220	433	19.5	---
	Other electrical appliances	11	1,994	147	7.4	---		Tools and cutlery	4	2,254	94	4.2	---
	Not analyzed in detail	3	1,742	573	32.9	---		Wire screening	3	3,655	40	1.1	---
48	House furnishings	3	1,785	120	6.7	.2		Other			91	---	---
50	Hardware	15	3,535	350	9.9	.6	51	Plumbing, heating, and air conditioning	161	31,968	24,298	76.0	76.0
51	Plumbing, heating, and air conditioning	396	61,720	52,631	85.3	84.8		Air-conditioning equipment	39	9,586	908	9.5	---
	Air-conditioning equipment	78	13,594	2,461	18.1	---		Gas appliances and supplies	32	7,348	1,160	15.8	---
	Gas appliances and supplies	42	6,962	1,044	15.0	---		Oil burners	25	11,280	491	4.4	---
	Oil burners	27	8,205	320	3.9	---		Oil burner-furnace combinations	22	8,448	217	2.6	---
	Oil burner-furnace combinations	37	7,251	316	4.4	---		Pipe fittings, valves, brass goods, etc.	90	20,939	5,972	28.5	---
	Pipe fittings, valves, brass goods, etc.	215	42,586	18,192	42.7	---		Plumbing fixtures, equipment, and supplies	78	20,559	7,776	37.8	---
	Plumbing fixtures, equipment, and supplies	209	37,832	16,064	42.5	---		Stoves, ranges, furnaces (except gas and electric)	71	16,747	3,802	22.7	---
	Stoves, ranges, furnaces (except gas and electric)	182	29,290	7,971	27.2	---		Not analyzed in detail	13	4,724	3,972	84.1	---
	Not analyzed in detail			6,263	---	---	55	Farm and garden machinery and equipment	13	5,298	797	15.0	2.5
55	Farm and garden machinery and equipment	3	488	60	12.3	.1		Farm machinery and equipment	8	4,323	759	17.6	---
56	Industrial equipment and supplies	43	10,470	1,910	18.2	3.1		Not analyzed in detail	3	520	38	7.3	---
	Beltting, hose, packing, etc.	25	7,878	210	2.7	---	56	Industrial equipment and supplies	24	10,280	523	5.1	1.6
	Mechanical power transmission equipment	6	2,361	43	1.8	---		Beltting, hose, packing, etc.	15	6,774	141	2.1	---
	Metal-working tools	12	5,362	276	5.1	---		Metal-working tools	4	1,487	18	1.2	---
	Materials-handling equipment	5	2,420	17	.7	---		Rope, cordage, and twine	3	2,058	46	2.2	---
	Rope, cordage, and twine	8	2,453	16	.7	---		Other			318	---	---
	Other industrial equipment	20	5,702	1,200	21.0	---	57	Industrial machinery	10	2,646	290	11.0	.9
	Not analyzed in detail	5	700	148	21.1	---		Mining, quarrying, etc.	7	2,480	215	8.7	---
								Other			75	---	---
							58	Office and store equipment and supplies	6	3,963	345	8.7	1.1
								Garage and filling station equipment	4	3,036	283	9.3	---
								Other			62	---	---

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
West North Central Division—Con.							East South Central Division—Con.						
82	Building metal work.....	20	\$8,688	\$329	3.8	1.0	43	Wiring supplies and electrical construction materials.....	4	\$443	\$24	5.4	.4
	Ventilators and air-conditioning ducts.....	5	3,207	28	.9	---	45	Radios, appliances, and specialties.....	3	419	20	4.8	.4
	Metal roofing and siding.....	6	4,146	134	3.2	---	51	Plumbing, heating, and air conditioning.....	41	5,403	4,745	87.8	87.4
	Metal storage tanks, etc.....	10	4,522	121	2.7	---	14	Air-conditioning equipment.....	14	2,233	294	12.9	---
	Other.....	---	---	46	---	---	11	Gas appliances and supplies.....	11	1,438	466	32.4	---
65	Iron and steel products—flat.....	13	6,786	440	6.5	1.4	---	Pipe fittings, valves, brass goods, etc.....	21	3,453	1,078	31.2	---
	Sheets—galvanized or otherwise coated.....	12	6,471	387	6.0	---	---	Plumbing fixtures, equipment, and supplies.....	21	3,417	1,492	43.7	---
	Other.....	---	---	53	---	---	---	Stoves, ranges, furnaces (except gas and electric).....	16	2,735	538	19.7	---
66	Iron and steel—wire and wire products.....	10	7,417	385	5.2	1.2	---	Other.....	---	---	126	---	---
	Woven wire fence.....	3	2,764	105	3.8	---	56	Not analyzed in detail.....	3	864	751	86.9	---
	Barbed and twisted wire.....	6	4,932	48	1.0	---	63	Industrial equipment and supplies.....	3	1,019	129	12.6	2.4
	Nails (including staples and tacks).....	6	5,159	91	1.8	---	65	Copper and products.....	3	869	27	3.1	.5
	Wire rope and cable except insulated.....	3	655	11	1.7	---	65	Iron and steel products—flat.....	3	869	80	9.2	1.5
	Other.....	---	---	130	---	---	67	Iron and steel finished products—other than flat and wire.....	5	952	225	23.6	4.1
67	Iron and steel finished products—other than flat and wire.....	37	14,057	2,430	17.3	7.6	---	Cast-iron pipe.....	4	928	102	11.0	---
	Cast-iron pipe.....	24	9,799	794	8.1	---	---	Steel pipe.....	5	952	123	12.9	---
	Steel pipe.....	29	11,063	1,428	12.9	---	68	Lead (metallic) and zinc.....	5	952	26	2.7	.5
	Other.....	---	---	62	---	---	---	All other commodities.....	---	---	152	---	2.9
	Not analyzed in detail.....	4	704	146	20.7	---	West South Central Division						
68	Lead (metallic) and zinc.....	14	4,688	91	1.9	.3	All establishments..... 109 Sales..... \$19,461,000 Commodity coverage..... 94.5 percent						
	All other commodities.....	---	---	898	---	2.2	Total analyzed..... 104 18,393 18,393 --- 100.0						
South Atlantic Division							West South Central Division						
All establishments..... 175 Sales..... \$50,831,000 Commodity coverage..... 70.6 percent							All establishments..... 109 Sales..... \$19,461,000 Commodity coverage..... 94.5 percent						
Total analyzed..... 146 35,865 35,865 --- 100.0							Total analyzed..... 104 18,393 18,393 --- 100.0						
43	Wiring supplies and electrical construction materials.....	3	563	69	12.3	.2	43	Wiring supplies and electrical construction materials.....	13	3,920	748	19.1	4.1
45	Radios, appliances, and specialties.....	7	2,172	253	11.6	.7	8	Interior.....	8	1,938	441	22.8	---
	Electric household refrigerators.....	5	1,791	113	6.3	---	7	Lighting fixtures.....	7	1,553	142	9.1	---
	Other.....	---	---	140	---	---	5	Incandescent lamps.....	5	2,624	105	4.0	---
50	Hardware.....	5	1,121	469	41.7	1.3	---	Other.....	---	---	60	---	---
51	Plumbing, heating, and air conditioning.....	143	35,744	30,392	85.0	84.7	44	Electrical apparatus and equipment.....	4	451	49	10.9	.3
	Air-conditioning equipment.....	33	14,331	509	3.5	---	45	Radios, appliances, and specialties.....	9	4,160	888	21.3	4.8
	Gas appliances and supplies.....	33	10,698	1,196	11.2	---	6	Radios, parts, and accessories.....	6	3,320	457	13.8	---
	Oil burners.....	43	15,786	1,091	6.9	---	3	Electric household refrigerators.....	3	947	25	2.6	---
	Oil burner-furnace combinations.....	18	9,107	690	7.8	---	6	Electric washing machines.....	6	3,069	131	4.3	---
	Pipe fittings, valves, brass goods, etc.....	103	29,098	9,512	32.7	---	5	Other electrical appliances.....	5	2,490	275	11.0	---
	Plumbing fixtures, equipment, and supplies.....	102	28,163	11,780	41.8	---	48	House furnishings.....	3	1,005	142	14.1	.8
	Stoves, ranges, furnaces (except gas and electric).....	66	21,390	3,588	16.8	---	50	Hardware.....	7	2,284	144	6.3	.8
	Not analyzed in detail.....	10	2,122	2,026	95.5	---	51	Plumbing, heating, and air conditioning.....	102	17,681	14,557	82.3	79.1
58	Industrial equipment and supplies.....	5	1,528	142	9.3	.4	23	Air-conditioning equipment.....	23	4,609	592	12.8	---
63	Copper and products.....	19	7,118	257	3.6	.7	43	Gas appliances and supplies.....	43	10,590	2,847	26.9	---
64	Iron and steel products—semi-finished.....	4	484	86	17.8	.2	7	Oil burners.....	7	1,010	21	2.1	---
	Scrap iron and steel.....	3	429	79	18.4	---	3	Oil burner-furnace combinations.....	3	550	36	6.8	---
	Other.....	---	---	7	---	---	---	Pipe fittings, valves, brass goods, etc.....	60	10,810	3,246	30.0	---
85	Iron and steel products—flat.....	6	2,460	180	7.3	.5	---	Plumbing fixtures, equipment, and supplies.....	66	11,426	6,394	56.0	---
87	Iron and steel finished products—other than flat and wire.....	38	13,529	2,596	19.2	7.2	---	Stoves, ranges, furnaces (except gas and electric).....	20	3,217	526	16.4	---
	Cast-iron pipe.....	33	11,897	1,122	9.4	---	4	Not analyzed in detail.....	4	1,163	895	77.0	---
	Steel pipe.....	32	11,582	1,333	11.5	---	6	Industrial equipment and supplies.....	6	1,756	534	30.4	2.9
	Seamless steel tubing.....	3	1,168	46	3.9	---	4	Industrial machinery.....	4	1,208	50	4.1	.3
	Other.....	---	---	95	---	---	62	Building metal work (storage tanks).....	7	1,470	60	4.1	.3
68	Lead (metallic) and zinc.....	9	3,711	111	3.0	.3	---	Copper and products.....	4	1,208	32	2.6	.2
70	Brick, tile, and terra cotta.....	3	3,417	109	3.2	.3	65	Iron and steel products—flat.....	4	874	38	4.3	.2
87	Building materials (except as listed).....	18	7,343	669	9.1	1.9	67	Iron and steel finished products—other than flat and wire.....	16	3,657	614	16.8	3.3
	All other commodities.....	---	---	533	---	1.8	---	Cast-iron pipe.....	8	1,601	133	8.3	---
East South Central Division							West South Central Division						
All establishments..... 47 Sales..... \$8,680,000 Commodity coverage..... 81.2 percent							All establishments..... 109 Sales..... \$19,461,000 Commodity coverage..... 94.5 percent						
Total analyzed..... 42 5,427 5,427 --- 100.0							Total analyzed..... 104 18,393 18,393 --- 100.0						

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS
 TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
 BY GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES TRADES—Con.							PLUMBING AND HEATING EQUIPMENT AND SUPPLIES TRADES—Con.					
	Mountain Division							Pacific Division—Con.					
	All establishments..... 39							68 Lead (metallic) and zinc..... 22	\$6,631	\$190	2.9	.6	
	Sales..... \$4,599,000							69 Other non-ferrous metals (except precious)..... 4	1,887	23	1.2	.1	
	Commodity coverage... 97.0 percent							87 Building materials (except as listed).... 4	1,535	112	7.3	.3	
	Total analyzed..... 36	\$4,459	\$4,459	---	100.0			All other commodities.....	---	512	---	1.6	
43	Wiring supplies and electrical construction materials..... 3	1,212	27	2.2	.6			New York City					
50	Hardware..... 3	1,111	51	4.6	1.1			All establishments..... 307					
51	Plumbing, heating, and air conditioning..... 36	4,459	3,380	75.8	75.8			Sales..... \$53,129,000					
	Air-conditioning equipment..... 10	920	133	14.5	---			Commodity coverage... 91.7 percent					
	Gas appliances and supplies..... 15	1,743	181	16.1	---			Total analyzed..... 298	48,695	48,695	---	100.0	
	Oil burners..... 3	132	8	6.1	---			45 Radios, appliances, and specialties..... 6	1,171	105	8.8	.2	
	Pipe fittings, valves, brass goods, etc..... 20	2,775	1,044	37.6	---			50 Hardware..... 5	1,966	157	8.0	.3	
	Plumbing fixtures, equipment, and supplies..... 18	2,550	999	39.2	---			Tools and cutlery..... 3	1,809	99	5.5	---	
	Stoves, ranges, furnaces (except gas and electric)..... 16	1,838	488	26.6	---			Other.....	---	58	---	---	
	Not analyzed in detail.....	---	427	---	---			51 Plumbing, heating, and air conditioning..... 292	48,511	45,852	94.5	94.2	
57	Industrial machinery..... 3	467	52	11.1	1.2			Air-conditioning equipment..... 11	1,448	416	28.7	---	
65	Iron and steel products—flat..... 3	1,299	82	6.3	1.8			Gas appliances and supplies..... 28	4,447	1,299	29.2	---	
66	Iron and steel—wire and wire products..... 3	1,098	70	6.4	1.6			Oil burners..... 41	7,547	942	12.5	---	
67	Iron and steel finished products—other than flat and wire..... 7	1,003	267	26.6	8.0			Oil burner-furnace combinations..... 18	4,420	334	7.6	---	
	Cast-iron pipe..... 6	949	100	10.5	---			Pipe fittings, valves, brass goods, etc..... 159	28,407	15,290	53.8	---	
	Steel pipe..... 7	1,003	160	16.0	---			Plumbing fixtures, equipment, and supplies..... 165	29,839	17,881	59.9	---	
	Other.....	---	7	---	---			Stoves, ranges, furnaces (except gas and electric)..... 74	14,588	5,467	37.5	---	
88	Lead (metallic) and zinc..... 3	514	6	1.2	.1			Not analyzed in detail..... 26	4,538	4,223	93.1	---	
	All other commodities.....	---	524	---	11.8			67 Iron and steel finished products—other than flat and wire..... 17	7,646	1,443	18.9	3.0	
	Pacific Division							Cast-iron pipe..... 10	5,595	554	9.9	---	
	All establishments..... 210							Steel pipe..... 14	6,008	858	13.9	---	
	Sales..... \$33,899,000							Other.....	---	51	---	---	
	Commodity coverage... 97.3 percent							98 Second-hand merchandise..... 4	1,781	361	20.3	.7	
	Total analyzed..... 204	32,994	32,994	---	100.0			All other commodities.....	---	779	---	1.6	
43	Wiring supplies and electrical construction materials..... 6	1,888	144	7.6	.4			Chicago					
45	Radios, appliances, and specialties..... 6	1,219	126	10.3	.4			All establishments..... 85					
	Electric household refrigerators..... 3	332	70	21.1	---			Sales..... \$13,755,000					
	Other.....	---	56	---	---			Commodity coverage... 95.8 percent					
50	Hardware..... 8	2,059	41	2.0	.1			Total analyzed..... 82	13,173	13,173	---	100.0	
51	Plumbing, heating, and air conditioning..... 200	32,781	26,757	81.6	81.1			50 Hardware..... 3	600	77	12.8	.6	
	Air-conditioning equipment..... 21	6,010	807	13.4	---			51 Plumbing, heating, and air conditioning..... 81	12,948	11,718	90.5	89.0	
	Gas appliances and supplies..... 56	11,963	2,232	18.7	---			Air-conditioning equipment..... 5	869	311	35.8	---	
	Oil burners..... 15	3,118	106	3.4	---			Gas appliances and supplies..... 7	819	244	29.8	---	
	Oil burner-furnace combinations..... 12	2,899	87	3.0	---			Oil burners..... 4	815	180	22.1	---	
	Pipe fittings, valves, brass goods, etc..... 112	22,538	7,843	34.8	---			Oil burner-furnace combinations..... 4	374	58	15.5	---	
	Plumbing fixtures, equipment, and supplies..... 111	21,884	10,953	50.1	---			Pipe fittings, valves, brass goods, etc..... 46	9,164	5,646	61.6	---	
	Stoves, ranges, furnaces (except gas and electric)..... 39	8,963	1,736	19.4	---			Plumbing fixtures, equipment, and supplies..... 41	5,483	2,431	44.3	---	
	Not analyzed in detail..... 13	4,373	2,995	68.4	---			Stoves, ranges, furnaces (except gas and electric)..... 34	5,252	2,236	42.6	---	
56	Industrial equipment and supplies..... 19	6,049	150	2.5	.5			Not analyzed in detail..... 7	702	612	87.2	---	
	Belting, hose, packing, etc..... 10	1,958	49	2.5	---			67 Iron and steel finished products—other than flat and wire..... 12	3,865	1,213	31.4	9.2	
	Metal-working tools..... 5	1,841	15	.8	---			Cast-iron pipe..... 5	232	10.3	---	---	
	Not analyzed in detail.....	---	86	---	---			Steel pipe..... 10	2,395	685	28.6	---	
57	Industrial machinery..... 9	3,217	105	3.3	.3			Other.....	---	195	---	---	
62	Building metal work..... 15	5,598	489	8.7	1.5			Not analyzed in detail.....	---	101	---	---	
63	Copper and products..... 13	5,726	163	2.8	.5			All other commodities.....	---	165	---	1.2	
65	Iron and steel products—flat..... 14	5,086	441	8.7	1.3			Philadelphia					
	Sheet—galvanized or otherwise coated..... 13	4,727	339	7.2	---			All establishments..... 97					
	Other.....	---	102	---	---			Sales..... \$13,456,000					
87	Iron and steel finished products—other than flat and wire..... 43	13,807	3,741	27.1	11.3			Commodity coverage... 95.0 percent					
	Cast-iron pipe..... 37	11,230	905	8.1	---			Total analyzed..... 92	12,782	12,782	---	100.0	
	Steel pipe..... 32	10,735	1,768	16.5	---								
	Seamless steel tubing..... 3	1,246	34	2.7	---								
	Other.....	---	58	---	---								
	Not analyzed in detail..... 5	2,371	978	41.2	---								

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
PLUMBING AND HEATING EQUIPMENT AND SUPPLIES TRADES—Con. Philadelphia—Con.							PLUMBING AND HEATING EQUIPMENT AND SUPPLIES TRADES—Con. San Francisco—Con.						
50	Hardware	4	\$456	\$50	11.0	.4	67	Iron and steel finished products—other than flat and wire	11	\$4,128	\$1,316	31.9	16.5
51	Plumbing, heating, and air conditioning—Air-conditioning equipment	90	12,685	11,132	87.8	87.1		Cast-iron pipe	9	2,681	304	11.3	---
	Gas appliances and supplies	16	2,799	322	11.5	---		Steel pipe	8	2,700	370	13.7	---
	Oil burners	21	4,218	477	11.3	---		Not analyzed in detail	---	---	642	---	---
	Oil burner-furnace combinations	10	1,825	228	12.5	---	68	Lead (malleable) and zinc	5	1,922	62	3.2	.8
	Pipe fittings, valves, brass goods, etc.	48	7,341	2,959	40.3	---		All other commodities	---	---	361	---	4.3
	Plumbing fixtures, equipment, and supplies	44	7,791	3,214	41.3	---	TOBACCO AND PRODUCTS (EXCEPT LEAF) TRADE New England Division						
	Stoves, ranges, furnaces (except gas and electric)	41	8,324	1,470	23.2	---	All establishments..... 231 Sales..... \$101,625,000 Commodity coverage... 93.1 percent						
	Not analyzed in detail	13	1,905	1,905	100.0	---	Total analyzed..... 226 94,639 94,639 --- 100.0						
56	Industrial equipment and supplies	3	424	101	23.8	.8	01	Bever and other malt liquors	9	8,643	1,368	15.8	1.4
63	Copper and products	10	2,312	209	9.0	1.6	03	Canned foods	21	9,145	638	7.0	.7
67	Iron and steel finished products—other than flat and wire	12	3,950	930	23.5	7.3	05	Confectionery and ice cream	152	76,571	8,653	11.3	9.1
	Cast-iron pipe	9	2,856	345	12.1	---		Candy	120	53,580	5,504	10.3	---
	Steel pipe	11	3,238	565	18.1	---		Chewing gum	85	39,747	1,005	2.5	---
	All other commodities	---	---	360	---	2.8		Other confectionery	32	13,735	299	2.2	---
Boston All establishments..... 51 Sales..... \$8,712,000 Commodity coverage... 98.1 percent Total analyzed..... 50 8,546 8,546 --- 100.0							11 Groceries (miscellaneous)..... 34 17,371 850 4.9 .9 13 Soft drinks..... 14 10,297 233 2.3 .2 14 Sugar..... 19 8,670 201 2.3 .2 15 Wines and liquors..... 3 4,288 824 19.2 .9 Liquors..... 3 4,288 782 18.2 --- Other..... --- --- 42 --- 16 Other food and related products..... 4 6,551 73 1.1 .1 37 Drugs and drug sundries..... 48 38,801 1,447 3.7 1.5 41 Soaps..... 16 9,576 62 .6 .1 81 Paper and products (except stationery and wallpaper)..... 12 6,524 99 1.5 .1 89 Tobacco products..... 226 94,639 79,527 84.0 84.0 Cigars..... 178 78,142 10,952 14.0 --- Cigarettes..... 180 77,591 46,913 60.5 --- Other tobacco products..... 178 78,122 9,085 11.6 --- Not analyzed in detail..... 39 15,959 12,577 78.8 --- All other commodities..... --- --- 664 --- .8						
San Francisco All establishments..... 37 Sales..... \$7,998,000 Commodity coverage... 100.0 percent Total analyzed..... 37 7,998 7,998 --- 100.0							Middle Atlantic Division All establishments..... 742 Sales..... \$337,236,000 Commodity coverage... 98.3 percent Total analyzed..... 729 331,366 331,366 --- 100.0						
43	Wiring supplies and electrical construction materials	3	747	15	1.7	.2	01	Bever and other malt liquors	6	8,160	378	4.6	.1
50	Hardware	3	1,276	23	1.8	.3	05	Confectionery and ice cream	529	230,301	27,190	11.8	8.2
51	Plumbing, heating, and air conditioning—Gas appliances and supplies	36	7,822	5,847	74.8	73.1		Candy	432	161,080	18,671	10.3	---
	Pipe fittings, valves, brass goods, etc.	12	3,582	895	25.0	---		Chewing gum	305	129,069	3,541	2.7	---
	Plumbing fixtures, equipment, and supplies	21	4,565	1,461	32.0	---		Ice cream and ices	10	2,602	88	3.4	---
	Stoves, ranges, furnaces (except gas and electric)	9	1,437	584	40.8	---		Other confectionery	73	37,683	1,625	4.3	---
	Other	---	---	31	---	---		Not analyzed in detail	88	60,995	5,265	8.6	---
56	Industrial equipment and supplies	3	1,987	52	2.6	.7	11	Groceries (miscellaneous)	23	15,675	182	1.2	.1
83	Copper and products	4	2,506	78	3.1	1.0	13	Soft drinks	61	25,476	740	2.9	.2
85	Iron and steel products—flat	5	1,218	246	20.2	3.1	37	Drugs and drug sundries	34	32,939	2,855	8.7	.9

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.
Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS
 TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
 BY GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)
		Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)				Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)	
	TOBACCO AND PRODUCTS (EXCEPT LEAF) TRADE—Con.							TOBACCO AND PRODUCTS (EXCEPT LEAF) TRADE—Con.					
	East North Central Division							South Atlantic Division					
	All establishments..... 605							All establishments..... 248					
	Sales..... \$261,103,000							Sales..... \$104,863,000					
	Commodity coverage... 96.6 percent							Commodity coverage... 98.2 percent					
	Total analyzed.....	584	\$252,285	\$252,285	---	100.0		Total analyzed.....	237	\$102,954	\$102,954	---	100.0
01	Beer and other malt liquors.....	26	13,231	1,911	14.4	.8	01	Beer and other malt liquors.....	15	5,831	858	14.7	.8
03	Canned foods.....	47	20,821	2,816	13.5	1.1	03	Canned foods.....	36	11,093	1,251	11.3	1.2
05	Confectionery and ice cream.....	425	190,908	20,251	10.8	8.0	05	Confectionery and ice cream.....	196	82,920	10,054	12.1	9.8
	Candy.....	346	147,774	13,776	9.3	---		Candy.....	178	70,119	5,941	8.5	---
	Chewing gum.....	261	118,842	2,647	2.2	---		Chewing gum.....	144	68,273	2,072	3.0	---
	Ice cream and ices.....	11	2,777	116	4.2	---		Ice cream and ices.....	3	857	27	3.2	---
	Other confectionery.....	64	32,675	709	2.2	---		Other confectionery.....	39	22,424	752	3.4	---
	Not analyzed in detail.....	74	38,981	3,003	7.7	---		Not analyzed in detail.....	17	8,283	1,262	15.2	---
08	Flour.....	34	15,834	143	.9	.1	11	Groceries (miscellaneous).....	36	12,689	307	2.4	.3
11	Groceries (except as listed).....	23	8,379	150	1.8	.1	13	Soft drinks.....	15	15,905	597	3.8	.6
	Breakfast cereals.....	5	1,850	23	1.2	---	15	Wines and liquors.....	11	4,478	339	8.7	.4
	Lard substitutes and cooking fats.....	3	1,628	9	.6	---		Liquors.....	4	654	59	9.0	---
	Nuts (all kinds).....	8	2,927	23	.8	---		Wines.....	9	3,903	229	5.9	---
	Pickles, preserves, and sauces.....	5	1,592	14	.9	---		Not analyzed in detail.....	---	---	101	---	---
	Other.....	---	---	81	---	---	16	Other food and related products.....	3	5,310	357	6.7	.3
13	Soft drinks.....	25	12,585	206	1.6	.1	37	Drugs and drug sundries.....	58	23,855	980	4.1	1.0
14	Sugar.....	39	18,754	598	3.2	.2		Drugs, chemicals, and pharmaceuticals.....	12	5,636	237	4.2	---
15	Wines and liquors.....	33	27,659	4,781	17.3	1.9		Proprietary medicines and toiletries.....	25	10,695	254	2.4	---
	Liquors.....	22	17,078	3,274	19.2	---		Druggists' sundries.....	35	15,907	319	2.0	---
	Wines.....	22	18,650	365	2.0	---		Not analyzed in detail.....	4	1,549	170	11.0	---
	Not analyzed in detail.....	6	7,713	1,142	14.3	---	81	Paper and products (except stationery and wallpaper).....	39	20,429	576	2.8	.6
24	Leaf tobacco.....	5	5,998	556	8.9	.2		Wrapping or coarse paper.....	6	2,052	13	.6	---
27	Clothing and furnishings, men's and boys'.....	21	9,295	134	1.4	.1		Paper products such as bags, boxes, cups, dishes, etc.....	35	19,289	503	2.6	---
37	Drugs and drug sundries.....	29	13,237	1,519	11.5	.6		Not analyzed in detail.....	4	1,140	60	5.3	---
58	Office and store equipment and supplies.....	5	4,696	471	10.0	.2	89	Tobacco products.....	237	102,954	85,129	82.7	82.7
78	Books, magazines, and other printed material.....	4	1,082	130	12.0	.1		Cigars.....	167	11,002	11,179	15.7	---
81	Paper and products (except stationery and wallpaper).....	87	35,215	751	2.1	.3		Cigarettes.....	178	68,305	35,674	52.2	---
	Printing and writing papers.....	3	1,249	14	1.1	---		Other tobacco products.....	178	77,672	19,756	25.4	---
	Wrapping or coarse paper.....	21	5,978	132	2.2	---		Not analyzed in detail.....	47	22,476	18,520	82.4	---
	Paper products such as bags, boxes, cups, dishes, etc.....	75	30,848	587	1.9	---		All other commodities.....	---	---	2,456	---	2.3
	Not analyzed in detail.....	6	2,621	19	.7	---							
89	Tobacco products.....	584	252,285	214,319	85.0	85.0		East South Central Division					
	Cigars.....	472	197,984	51,612	16.0	---		All establishments..... 78					
	Cigarettes.....	463	197,060	112,840	57.3	---		Sales..... \$32,236,000					
	Other tobacco products.....	445	181,997	26,210	14.4	---		Commodity coverage... 95.4 percent					
	Not analyzed in detail.....	87	48,848	45,657	89.4	---		Total analyzed.....	76	30,755	30,755	---	100.0
	All other commodities.....	---	---	3,564	---	1.2							
	West North Central Division							West South Central Division					
	All establishments..... 320							All establishments..... 191					
	Sales..... \$91,270,000							Sales..... \$64,998,000					
	Commodity coverage... 98.6 percent							Commodity coverage... 99.3 percent					
	Total analyzed.....	318	90,002	90,002	---	100.0		Total analyzed.....	189	64,515	64,515	---	100.0
01	Beer and other malt liquors.....	22	5,355	914	17.1	1.0	05	Confectionery and ice cream.....	59	25,827	2,665	10.3	8.7
05	Confectionery and ice cream.....	264	70,391	11,711	16.6	13.0		Candy.....	49	22,926	1,863	8.1	---
	Candy.....	242	63,436	8,057	12.7	---		Chewing gum.....	41	18,496	440	2.4	---
	Chewing gum.....	159	53,255	2,116	4.0	---		Other confectionery.....	8	3,603	133	3.8	---
	Ice cream and ices.....	9	1,881	136	7.2	---		Not analyzed in detail.....	8	2,581	224	8.6	---
	Other confectionery.....	52	16,397	559	3.4	---	08	Flour.....	4	1,088	45	4.4	.2
	Not analyzed in detail.....	20	5,420	843	15.6	---	11	Groceries (miscellaneous).....	9	2,442	53	2.2	.2
11	Groceries (miscellaneous).....	17	4,938	651	13.2	.7	13	Soft drinks.....	5	5,694	118	3.2	.4
15	Wines and liquors.....	5	6,560	1,461	22.3	1.6	37	Drugs and drug sundries.....	8	2,994	37	1.2	.1
81	Paper and products (except stationery and wallpaper).....	16	5,654	191	3.4	.2	81	Paper and products (except stationery and wallpaper).....	9	4,354	50	1.1	.2
	Wrapping or coarse paper.....	4	1,904	53	2.8	---	89	Tobacco products.....	76	30,755	26,701	86.8	86.8
	Paper products such as bags, boxes, cups, dishes, etc.....	14	4,343	139	3.2	---		Cigars.....	59	25,324	4,207	16.0	---
89	Tobacco products.....	318	90,002	73,488	81.7	81.7		Cigarettes.....	63	25,604	12,008	50.8	---
	Cigars.....	252	78,047	13,225	16.9	---		Other tobacco products.....	62	22,096	3,961	17.9	---
	Cigarettes.....	259	75,990	39,297	51.7	---		Not analyzed in detail.....	13	7,151	6,525	91.2	---
	Other tobacco products.....	234	73,512	13,412	18.2	---		All other commodities.....	---	---	1,083	---	3.4
	Not analyzed in detail.....	37	8,931	7,564	84.7	---							
	All other commodities.....	---	---	1,576	---	1.8							
								West South Central Division					
								All establishments..... 191					
								Sales..... \$64,998,000					
								Commodity coverage... 99.3 percent					
								Total analyzed.....	189	64,515	64,515	---	100.0
01	Beer and other malt liquors.....	5	3,574	701	19.6	1.1	01	Beer and other malt liquors.....	5	3,574	701	19.6	1.1
03	Canned foods.....	7	3,016	319	10.6	.5	03	Canned foods.....	7	3,016	319	10.6	.5

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

WHOLESALE TRADE: 1939

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SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	
		Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)		
TOBACCO AND PRODUCTS (EXCEPT LEAF) TRADE—Con.							TOBACCO AND PRODUCTS (EXCEPT LEAF) TRADE—Con.							
West South Central Division—Con.							Pacific Division—Con.							
04	Coffee.....	6	\$2,637	\$101	3.8	.2	69	Tobacco products.....	209	\$83,503	\$64,093	76.8	76.8	
05	Confectionery and ice cream.....	152	58,287	6,589	11.3	10.2		Cigars.....	158	70,206	10,975	15.6	---	
	Candy.....	144	55,385	4,434	8.0	---		Cigarettes.....	164	67,359	36,045	53.5	---	
	Chewing gum.....	127	53,699	1,455	2.7	---		Other tobacco products.....	155	67,583	8,213	12.2	---	
	Other confectionery.....	38	14,222	315	2.2	---		Not analyzed in detail.....	35	11,488	8,860	77.1	---	
	Not analyzed in detail.....	6	2,210	405	18.3	---		All other commodities.....	---	---	1,055	---	1.2	
08	Flour.....	5	2,574	166	6.4	.3	New York City							
11	Groceries (miscellaneous).....	22	6,994	204	2.9	.3	All establishments..... 169							
14	Sugar.....	7	3,037	184	6.1	.3	Sales..... \$115,427,000							
30	Notions.....	10	4,315	98	2.3	.2	Commodity coverage... 99.8 percent							
37	Drugs and drug sundries.....	39	18,551	420	2.3	.7	Total analyzed..... 167 115,246 115,246 --- 100.0							
89	Tobacco products.....	189	64,515	52,625	81.6	81.6	05	Confectionery and ice cream.....	111	68,453	5,505	8.0	4.8	
	Cigars.....	150	56,957	10,260	18.0	---		Candy.....	90	43,007	3,084	7.2	---	
	Cigarettes.....	148	54,293	29,165	53.7	---		Chewing gum.....	65	36,240	723	2.0	---	
	Other tobacco products.....	143	53,354	9,569	17.9	---		Other.....	---	---	191	---	---	
	Not analyzed in detail.....	23	6,155	3,631	59.0	---		Not analyzed in detail.....	19	18,871	1,507	8.0	---	
	All other commodities.....	---	---	3,053	---	4.5		13	Soft drinks.....	13	4,182	177	4.2	.2
	Service receipts.....	---	---	55	---	.1		89	Tobacco products.....	167	115,246	107,886	93.6	93.6
Mountain Division							Chicago							
All establishments..... 89							All establishments..... 74							
Sales..... \$25,889,000							Sales..... \$56,827,000							
Commodity coverage... 84.3 percent							Commodity coverage... 97.4 percent							
Total analyzed..... 81 21,812 21,812 --- 100.0							Total analyzed..... 70 55,361 55,361 --- 100.0							
01	Beer and other malt liquors.....	11	3,251	440	13.5	2.0	05	Confectionery and ice cream.....	36	32,167	2,027	6.3	3.7	
05	Confectionery and ice cream.....	70	18,312	2,902	15.8	13.3		Candy.....	51	25,045	1,238	4.9	---	
	Candy.....	61	16,084	1,963	12.2	---		Chewing gum.....	23	19,361	224	1.2	---	
	Chewing gum.....	52	13,122	410	3.1	---		Other confectionery.....	6	10,231	187	1.8	---	
	Other confectionery.....	13	2,885	150	5.2	---		Not analyzed in detail.....	4	5,891	380	6.5	---	
	Not analyzed in detail.....	9	2,228	379	17.0	---		Wines and liquors.....	7	14,398	2,492	17.3	4.5	
11	Groceries (miscellaneous).....	9	2,689	111	4.1	.5		Liquors.....	5	8,736	1,561	17.9	---	
13	Soft drinks.....	10	3,045	95	3.1	.4		Wines.....	4	8,631	71	.8	---	
15	Wines and liquors.....	5	2,088	645	30.9	3.0		Not analyzed in detail.....	---	---	860	---	---	
	Liquors.....	4	1,563	439	28.1	---		37	Drugs and drug sundries.....	3	2,915	1,227	42.1	2.2
	Wines.....	4	1,563	34	2.2	---		89	Tobacco products.....	70	55,361	48,741	88.0	88.0
	Not analyzed in detail.....	---	---	172	---	---		Cigars.....	57	38,794	7,717	19.9	---	
81	Paper and products (except stationery and wallpaper).....	4	1,652	50	3.0	.2		Cigarettes.....	54	38,751	23,404	60.4	---	
83	Stationery and supplies.....	3	970	24	2.5	.1		Other tobacco products.....	49	31,372	2,864	9.1	---	
89	Tobacco products.....	81	21,812	17,198	78.8	78.8		Not analyzed in detail.....	12	16,561	14,756	89.1	---	
	Cigars.....	58	15,566	2,035	13.1	---		All other commodities.....	---	---	874	---	1.6	
	Cigarettes.....	60	14,589	7,666	52.5	---	Philadelphia							
	Other tobacco products.....	54	14,334	2,938	20.5	---	All establishments..... 75							
	Not analyzed in detail.....	17	5,631	4,559	81.0	---	Sales..... \$34,257,000							
	All other commodities.....	---	---	347	---	1.7	Commodity coverage... 94.6 percent							
Pacific Division							Total analyzed..... 74 32,414 32,414 --- 100.0							
All establishments..... 213							All establishments..... 75							
Sales..... \$86,995,000							Sales..... \$34,257,000							
Commodity coverage... 96.0 percent							Commodity coverage... 94.6 percent							
Total analyzed..... 209 83,503 83,503 --- 100.0							Total analyzed..... 74 32,414 32,414 --- 100.0							
01	Beer and other malt liquors.....	46	28,340	1,352	4.8	1.6	05	Confectionery and ice cream.....	58	27,746	2,840	10.2	8.8	
03	Canned foods.....	4	668	136	20.4	.2		Candy.....	45	17,753	1,902	10.7	---	
05	Confectionery and ice cream.....	186	75,295	10,249	13.6	12.3		Chewing gum.....	25	12,406	315	2.5	---	
	Candy.....	168	69,822	7,357	10.5	---		Other.....	---	---	36	---	---	
	Chewing gum.....	132	65,501	1,754	2.7	---		Not analyzed in detail.....	12	9,823	587	6.0	---	
	Ice cream and ices.....	3	1,406	22	1.6	---		13	Soft drinks.....	13	7,526	91	1.2	.3
	Other confectionery.....	21	7,755	620	8.0	---		37	Drugs and drug sundries.....	10	10,440	249	2.4	.8
	Not analyzed in detail.....	15	3,774	496	13.1	---		81	Paper and products (except stationery and wallpaper).....	7	4,262	75	1.8	.2
11	Groceries (miscellaneous).....	10	5,372	224	4.2	.3		Paper products such as bags, boxes, cups, dishes, etc.....	6	3,887	60	1.5	---	
13	Soft drinks.....	22	19,110	188	1.0	.2		Not analyzed in detail.....	---	---	15	---	---	
15	Wines and liquors.....	41	31,641	5,998	19.0	7.2	Total analyzed..... 74 32,414 32,414 --- 100.0							
	Liquors.....	30	25,661	5,288	20.6	---	All establishments..... 75							
	Wines.....	30	21,897	206	.9	---	Sales..... \$34,257,000							
	Not analyzed in detail.....	4	2,452	504	20.6	---	Commodity coverage... 94.6 percent							
81	Paper and products (except stationery and wallpaper).....	10	6,291	208	3.3	.2	Total analyzed..... 74 32,414 32,414 --- 100.0							
	Paper products such as bags, boxes, cups, dishes, etc.....	6	5,461	155	2.8	---	All establishments..... 75							
	Other.....	---	---	53	---	---	Sales..... \$34,257,000							
Total analyzed..... 209 83,503 83,503 --- 100.0							Commodity coverage... 94.6 percent							

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.
Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)	
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)		
TOBACCO AND PRODUCTS (EXCEPT LEAF) TRADE—Con. Philadelphia—Con.							WASTE MATERIALS TRADES—Con. New England Division—Con.							
89	Tobacco products.....	74	\$32,414	\$28,425	87.7	87.7	93	Leather and cut stock.....	6	\$147	\$77	52.4	.2	
	Cigars.....	61	30,319	4,035	13.3	---		All other commodities.....	---	---	464	---	.9	
	Cigarettes.....	62	30,424	20,305	66.7	---	Middle Atlantic Division							
	Other tobacco products.....	52	26,307	2,712	10.3	---	All establishments..... 1,981 Sales..... \$226,792,000 Commodity coverage... 95.0 percent							
	Not analyzed in detail.....	10	1,890	1,373	72.6	---	Total analyzed..... 1,738 215,354 215,354 --- 100.0							
	All other commodities.....	---	---	734	---	2.2	56	Automotive supplies.....	22	905	236	26.1	.1	
Boston							51	Plumbing, heating, and air conditioning.....	4	2,058	220	10.7	.1	
	All establishments.....	32					64	Iron and steel products—semi-finished.....	663	121,904	107,185	87.9	49.8	
	Sales.....	\$21,905,000						Pig iron.....	4	13,046	65	.5	---	
	Commodity coverage... 72.5 percent							Scrap iron and steel.....	656	121,679	106,049	87.2	---	
	Total analyzed.....	51	15,889	15,889	---	100.0		Sheet and tin-plate bars.....	4	12,991	609	4.7	---	
03	Canned foods.....	6	2,885	193	6.7	1.2		Other.....	---	---	437	---	---	
04	Coffee (roasted).....	3	2,435	14	.6	.1		Not analyzed in detail.....	5	42	25	59.5	---	
05	Confectionery and ice cream.....	20	13,771	961	7.0	6.0	65	Iron and steel products—flat.....	5	13,450	642	4.8	.3	
	Candy.....	15	10,518	631	6.0	---	67	Iron and steel finished products—other than flat and wire.....	10	13,799	179	1.3	.1	
	Chewing gum.....	11	9,073	146	1.6	---	68	Lead (metallic) and zinc.....	5	13,991	250	1.8	.1	
	Other confectionery.....	3	2,696	43	1.6	---	69	Other non-ferrous metals (except precious).....	11	1,884	438	23.2	.2	
11	Groceries (miscellaneous).....	7	4,655	157	3.4	1.0	91	Jewelry, silverware, etc.....	15	1,710	1,281	74.9	.6	
14	Sugar.....	5	2,646	71	2.7	.4	92	Junk and scrap (except iron).....	1,380	134,382	97,057	72.2	45.1	
37	Drugs and drug sundries.....	11	11,289	508	4.5	3.2		Scrap metals (except iron).....	433	60,833	22,283	36.6	---	
89	Tobacco products.....	31	15,889	13,776	86.7	86.7		Waste rags.....	570	39,452	24,430	61.9	---	
	Cigars.....	22	11,301	1,600	14.2	---		Waste rubber.....	128	32,260	9,542	29.6	---	
	Cigarettes.....	22	11,301	7,375	65.3	---		Other waste—paper, bottles, boxes, etc.....	558	43,083	28,492	66.1	---	
	Other tobacco products.....	22	11,049	591	5.3	---		Not analyzed in detail.....	265	13,105	12,310	93.9	---	
	Not analyzed in detail.....	8	4,578	4,210	92.0	---	98	Second-hand merchandise.....	49	2,457	911	37.1	.4	
	All other commodities.....	---	---	209	---	1.4		All other commodities.....	---	---	6,782	---	3.1	
San Francisco								Service receipts.....	7	1,634	173	10.6	.1	
	All establishments.....	19					East North Central Division							
	Sales.....	\$9,486,000					All establishments..... 1,511 Sales..... \$205,768,000 Commodity coverage... 95.9 percent							
	Commodity coverage... 100.0 percent						Total analyzed..... 1,376 197,304 197,304 --- 100.0							
	Total analyzed.....	19	9,486	9,486	---	100.0	20	Hides, skins, and raw furs.....	57	4,101	430	10.5	.2	
05	Confectionery and ice cream.....	14	8,939	987	11.0	10.4	36	Automotive supplies.....	73	5,773	1,195	20.7	.6	
	Candy.....	13	7,919	815	10.3	---		Batteries.....	4	306	57	18.6	---	
	Chewing gum.....	13	7,919	154	1.9	---		Automotive accessories.....	13	3,782	465	12.3	---	
	Not analyzed in detail.....	---	---	18	---	---		Automotive parts.....	51	1,738	247	14.2	---	
15	Wines and liquors.....	3	2,893	556	19.2	5.9		Tires and tubes.....	19	3,225	367	11.4	---	
89	Tobacco products.....	19	9,478	7,475	78.9	78.8		Not analyzed in detail.....	11	181	59	32.6	---	
	Cigars.....	14	7,424	1,161	15.6	---	50	Hardware.....	5	1,371	180	13.1	.1	
	Cigarettes.....	14	7,393	4,506	60.9	---	56	Industrial equipment and supplies.....	10	2,284	182	8.0	.1	
	Other tobacco products.....	13	7,381	372	5.0	---	57	Industrial machinery.....	6	2,894	136	4.7	.1	
	Not analyzed in detail.....	4	2,052	1,436	70.0	---	59	Railroad equipment and supplies.....	3	12,981	1,596	12.3	.8	
	All other commodities.....	---	---	488	---	4.9	63	Copper and products.....	6	948	229	24.2	.1	
WASTE MATERIALS TRADES								64	Iron and steel products—semi-finished.....	850	143,764	119,780	83.3	60.7
New England Division									Scrap iron and steel.....	844	143,576	119,451	83.2	---
	All establishments.....	530						Other.....	---	---	265	---	---	
	Sales.....	\$48,540,000						Not analyzed in detail.....	5	179	64	36.0	---	
	Commodity coverage... 97.4 percent							Iron and steel finished products—other than flat and wire.....	27	18,432	1,355	7.4	.7	
	Total analyzed.....	473	47,293	47,293	---	100.0		Rails, tie plates, splice bars, etc.....	4	13,006	906	7.0	---	
25	Wool, raw.....	4	565	130	23.0	.3		Bars and small shapes except reinforcing.....	3	1,510	17	1.1	---	
64	Iron and steel products—semi-finished.....	192	15,910	11,613	73.0	24.6		Concrete reinforcing bars, all types.....	4	1,632	14	.9	---	
	Scrap iron and steel.....	189	15,800	11,552	73.1	---		Structural shapes.....	15	4,401	322	7.3	---	
	Other.....	---	---	61	---	---		Cast-iron pipe.....	3	196	24	12.2	---	
92	Junk and scrap (except iron).....	393	40,366	35,009	88.7	74.0		Steel pipe.....	5	863	19	2.2	---	
	Scrap metals (except iron).....	151	12,555	6,225	49.6	---		Other.....	5	586	26	4.6	---	
	Waste rags.....	170	15,188	10,634	70.0	---		Not analyzed in detail.....	---	---	27	---	---	
	Waste rubber.....	43	5,919	1,643	27.8	---	89	Other non-ferrous metals (except precious).....	8	3,202	696	21.7	.4	
	Other waste—paper, bottles, boxes, etc.....	142	15,779	11,709	74.2	---	73	Coal and coke.....	17	1,281	218	17.3	.1	
	Not analyzed in detail.....	77	5,095	4,798	94.2	---								

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
BY GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
WASTE MATERIALS TRADES—Con.							WASTE MATERIALS TRADES—Con.						
East North Central Division—Con.							East South Central Division—Con.						
92	Junk and scrap (except iron).....	994	\$106,429	\$68,976	64.8	35.0	20	Hides, skins, and raw furs.....	27	\$3,090	\$648	21.0	4.0
	Scrap metals (except iron).....	591	71,326	27,952	39.2	---	36	Automotive supplies.....	9	709	35	4.9	.2
	Waste rags.....	413	37,141	10,207	27.5	---	64	Iron and steel products—semi-finished.....	125	14,524	9,750	67.1	59.6
	Waste rubber.....	143	27,958	9,737	34.8	---	125	Scrap iron and steel.....	125	14,524	9,735	67.0	---
	Other waste—paper, bottles, boxes, etc.....	457	41,763	16,417	39.3	---	---	Other.....	---	15	---	---	---
	Not analyzed in detail.....	145	5,043	4,663	92.5	---	92	Junk and scrap (except iron).....	108	12,836	5,467	42.6	33.4
98	Second-hand merchandise.....	62	8,166	993	12.2	.5	73	Scrap metals (except iron).....	73	10,904	2,733	25.1	---
	All other commodities.....	---	---	1,338	---	.6	59	Waste rags.....	39	4,962	444	8.9	---
							20	Waste rubber.....	20	5,140	82	1.6	---
							---	Other waste—paper, bottles, boxes, etc.....	28	4,926	1,178	23.9	---
							---	Not analyzed in detail.....	17	1,030	1,030	100.0	---
							---	All other commodities.....	---	465	---	---	2.8
	West North Central Division							West South Central Division					
	All establishments.....	566						All establishments.....	342				
	Sales.....	\$43,140,000						Sales.....	\$21,195,000				
	Commodity coverage.....	96.2 percent						Commodity coverage.....	96.7 percent				
	Total analyzed.....	512	41,518	41,518	---	100.0		Total analyzed.....	306	20,499	20,499	---	100.0
20	Hides, skins, and raw furs.....	64	5,309	1,513	28.5	3.6	20	Hides, skins, and raw furs.....	10	606	137	22.6	.7
	Hides and skins.....	43	4,583	925	19.8	---	64	Iron and steel products—semi-finished.....	197	14,642	9,907	67.7	48.3
	Raw furs.....	39	3,789	576	15.2	---	---	Scrap iron and steel.....	194	14,629	9,894	67.6	---
	Not analyzed in detail.....	3	63	12	19.0	---	---	Other.....	---	13	---	---	---
25	Wool, raw.....	26	3,955	509	12.9	1.2	67	Iron and steel finished products—other than flat and wire.....	11	1,250	326	26.1	1.6
36	Automotive supplies.....	40	1,269	260	20.5	.6	---	Steel pipe.....	9	1,215	270	22.2	---
62	Building metal work.....	3	4,199	262	6.2	.6	92	Junk and scrap (except iron).....	184	15,664	8,839	56.4	43.1
64	Iron and steel products—semi-finished.....	346	32,139	22,928	71.3	55.2	---	Scrap metals (except iron).....	106	12,437	5,810	46.7	---
	Scrap iron and steel.....	340	31,602	22,464	71.1	---	32	Waste rags.....	32	2,803	703	25.1	---
	Not analyzed in detail.....	4	464	464	100.0	---	---	Waste rubber.....	14	2,416	95	3.9	---
67	Iron and steel finished products—other than flat and wire.....	5	6,686	529	7.9	1.3	---	Other waste—paper, bottles, boxes, etc.....	24	2,449	1,143	46.7	---
	Steel pipe.....	4	6,414	465	7.6	---	98	Second-hand merchandise.....	49	1,088	1,088	100.0	---
	Other.....	---	---	44	---	---	---	All other commodities.....	16	2,343	886	37.8	4.3
92	Junk and scrap (except iron).....	338	29,696	14,345	48.3	34.6	---						
	Scrap metals (except iron).....	185	20,648	5,608	27.2	---							
	Waste rags.....	101	16,361	2,950	18.0	---							
	Waste rubber.....	25	10,505	1,154	11.0	---							
	Other waste—paper, bottles, boxes, etc.....	87	7,513	3,355	44.4	---							
	Not analyzed in detail.....	75	1,421	1,298	91.3	---							
98	Second-hand merchandise.....	37	7,062	330	4.7	.8							
	All other commodities.....	---	---	842	---	2.1							
	South Atlantic Division							Mountain Division					
	All establishments.....	479						All establishments.....	72				
	Sales.....	\$39,952,000						Sales.....	\$2,995,000				
	Commodity coverage.....	91.0 percent						Commodity coverage.....	88.9 percent				
	Total analyzed.....	380	36,364	36,364	---	100.0		Total analyzed.....	64	2,663	2,663	---	100.0
20	Hides, skins, and raw furs.....	18	2,359	225	9.5	.6	20	Hides, skins, and raw furs.....	8	401	137	34.2	5.1
	Hides and skins.....	13	981	151	15.4	---	25	Wool, raw.....	3	146	9	6.2	.3
	Raw furs.....	5	562	10	1.8	---	64	Iron and steel products (scrap iron and steel).....	44	1,809	1,002	55.4	37.6
	Not analyzed in detail.....	3	1,339	84	4.8	---	67	Iron and steel finished products (steel pipe).....	3	201	27	13.4	1.0
51	Plumbing, heating, and air conditioning.....	8	794	77	9.7	.2	92	Junk and scrap (except iron).....	44	2,281	1,283	56.2	48.2
64	Iron and steel products—semi-finished.....	229	23,074	17,205	74.6	47.3	---	Scrap metals (except iron).....	32	1,779	705	39.6	---
	Scrap iron and steel.....	225	23,063	17,194	74.6	---	---	Waste rags.....	20	993	88	8.9	---
	Not analyzed in detail.....	4	11	11	100.0	---	---	Waste rubber.....	7	560	35	6.3	---
92	Junk and scrap (except iron).....	281	28,900	18,012	62.3	49.5	---	Other waste—paper, bottles, boxes, etc.....	12	496	378	76.2	---
	Scrap metals (except iron).....	148	18,113	6,490	35.8	---	98	Second-hand merchandise.....	13	646	145	22.4	5.4
	Waste rags.....	95	10,097	4,046	40.1	---	---	All other commodities.....	---	60	---	---	2.4
	Waste rubber.....	31	5,237	115	2.2	---							
	Other waste—paper, bottles, boxes, etc.....	85	9,298	5,035	54.2	---							
	Not analyzed in detail.....	64	2,408	2,326	96.6	---							
98	Second-hand merchandise.....	17	1,211	173	14.3	.5							
	All other commodities.....	---	---	672	---	1.9							
	East South Central Division							Pacific Division					
	All establishments.....	193						All establishments.....	385				
	Sales.....	\$20,848,000						Sales.....	\$46,770,000				
	Commodity coverage.....	78.5 percent						Commodity coverage.....	97.5 percent				
	Total analyzed.....	163	16,365	16,365	---	100.0		Total analyzed.....	336	45,619	45,619	---	100.0

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS
 TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
 BY GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
WASTE MATERIALS TRADES—Con. Pacific Division—Con.							WASTE MATERIALS TRADES—Con. Chicago—Con.						
20	Hides, skins, and raw furs.....	9	\$718	\$82	11.4	.2	92	Junk and scrap (except iron).....	144	\$19,991	\$17,788	89.0	35.1
	Hides and skins.....	8	712	62	8.7	---		Scrap metals (except iron).....	57	7,562	3,631	48.1	---
	Raw furs.....	4	326	16	4.9	---		Waste rags.....	53	5,702	2,435	42.7	---
	Not analyzed in detail.....	---	---	4	---	---		Waste rubber.....	15	6,078	3,576	58.8	---
36	Automotive supplies.....	17	805	81	10.1	.2		Other waste—paper, bottles, boxes, etc.....	65	8,817	6,090	69.1	---
51	Plumbing, heating, and air conditioning.....	14	1,641	79	4.8	.2		Not analyzed in detail.....	26	2,056	2,056	100.0	---
56	Industrial equipment and supplies.....	13	2,712	181	6.7	.4	98	Second-hand merchandise.....	9	602	490	81.4	1.0
	Belting, hose, packing, etc.....	6	1,609	30	1.9	---		All other commodities.....	---	---	2,276	---	4.5
	Mechanical power transmission equip- ment.....	3	1,043	14	1.3	---	Philadelphia						
	Rope, cordage, and twine.....	3	722	127	17.6	---	All establishments..... 224						
	Other.....	---	---	10	---	---	Sales..... \$49,593,000						
57	Industrial machinery.....	5	631	70	11.1	.2	Commodity coverage... 94.5 percent						
62	Building metal work.....	3	1,113	554	49.8	1.2	Total analyzed..... 182 46,857 46,857 --- 100.0						
64	Iron and steel products—semi-finished.....	189	33,163	23,245	70.1	51.0	64	Iron and steel products—semi-finished.....	50	33,637	32,987	98.1	70.4
	Pig iron.....	5	358	31	8.7	---		Scrap iron and steel.....	49	33,633	32,971	98.0	---
	Scrap iron and steel.....	186	33,042	23,214	70.3	---		Other.....	---	---	16	---	---
67	Iron and steel finished products—other than flat and wire.....	8	1,848	209	11.3	.5	69	Other non-ferrous metals (except precious).....	3	168	84	50.0	.2
	Steel pipe.....	7	1,646	141	8.6	---	92	Junk and scrap (except iron).....	153	14,048	13,116	93.4	28.0
	Other.....	---	---	68	---	---		Scrap metals (except iron).....	38	4,195	3,213	76.6	---
69	Other non-ferrous metals (except precious).....	3	393	108	27.5	.2		Waste rags.....	66	2,724	2,078	76.3	---
80	Lumber—rough, dressed, and finished.....	3	976	163	16.7	.4		Waste rubber.....	8	623	273	43.8	---
92	Junk and scrap (except iron).....	242	27,129	17,970	66.2	39.4		Other waste—paper, bottles, boxes, etc.....	60	6,710	6,198	92.4	---
	Scrap metals (except iron).....	118	16,763	5,966	35.6	---		Not analyzed in detail.....	37	1,498	1,354	90.4	---
	Waste rags.....	98	14,078	4,340	30.8	---		All other commodities.....	---	---	670	---	1.4
	Waste rubber.....	36	8,199	2,366	28.9	---	Boston						
	Other waste—paper, bottles, boxes, etc.....	94	13,042	3,776	29.0	---	All establishments..... 78						
	Not analyzed in detail.....	47	1,522	1,522	100.0	---	Sales..... \$16,085,000						
98	Second-hand merchandise.....	48	7,082	1,779	25.1	3.9	Commodity coverage... 97.9 percent						
	All other commodities.....	---	---	1,098	---	2.2	Total analyzed..... 60 15,740 15,740 --- 100.0						
New York City							San Francisco						
All establishments..... 809							All establishments..... 44						
Sales..... \$87,871,000							Sales..... \$10,787,000						
Commodity coverage... 96.8 percent							Commodity coverage... 97.4 percent						
Total analyzed..... 759 85,017 85,017 --- 100.0							Total analyzed..... 39 10,502 10,502 --- 100.0						
64	Iron and steel products—semi-finished.....	137	28,864	24,413	84.6	28.7	25	Wool, raw.....	3	526	124	23.6	.8
	Scrap iron and steel.....	135	28,745	23,454	81.5	---	64	Iron and steel products (scrap iron and steel).....	10	1,357	1,219	89.8	7.7
	Other.....	---	---	979	---	---		Junk and scrap (except iron).....	56	14,617	14,288	97.7	90.8
68	Lead (metallic) and zinc.....	3	13,487	236	1.7	.3	92	Scrap metals (except iron).....	10	426	279	65.5	---
69	Other non-ferrous metals (except precious).....	3	628	132	21.0	.2		Waste rags.....	14	3,846	3,662	95.2	---
92	Junk and scrap (except iron).....	644	55,606	52,341	94.1	61.6		Waste rubber.....	3	1,242	1,174	94.5	---
	Scrap metals (except iron).....	131	10,530	8,296	78.8	---		Other waste—paper, bottles, boxes, etc.....	26	8,762	8,629	98.5	---
	Waste rags.....	259	19,770	16,571	83.8	---		Not analyzed in detail.....	13	633	544	85.9	---
	Waste rubber.....	18	9,709	7,055	72.7	---		All other commodities.....	---	---	109	---	.7
	Other waste—paper, bottles, boxes, etc.....	266	16,234	12,757	78.5	---	Chicago						
	Not analyzed in detail.....	106	7,662	7,662	100.0	---	All establishments..... 214						
98	Second-hand merchandise.....	12	678	494	72.9	.6	Sales..... \$51,831,000						
	All other commodities.....	---	---	7,401	---	8.6	Commodity coverage... 97.7 percent						
Total analyzed..... 195 50,631 50,631 --- 100.0							Total analyzed..... 195 50,631 50,631 --- 100.0						
64	Iron and steel products—semi-finished.....	73	34,480	29,070	84.3	57.4	64	Iron and steel products (scrap iron and steel).....	22	8,492	6,752	79.5	64.3
	Scrap iron and steel.....	73	34,480	28,910	83.8	---	92	Junk and scrap (except iron).....	29	4,075	3,378	82.9	32.2
	Other.....	---	---	160	---	---		Scrap metals (except iron).....	12	2,042	1,241	60.8	---
67	Iron and steel finished products—other than flat and wire.....	5	13,601	1,007	7.4	2.0		Waste rags.....	13	2,917	1,331	45.6	---
								Waste rubber.....	7	1,665	110	6.6	---
								Not analyzed in detail.....	---	---	696	---	---
							98	Second-hand merchandise.....	3	77	35	45.5	.3
								All other commodities.....	---	---	337	---	3.2

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.
 Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

WHOLESALE TRADE:1939

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SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
<p style="text-align: center;">ALL OTHER PRODUCTS TRADES</p> <p style="text-align: center;">New England Division</p> <p>All establishments..... 489 Sales..... \$72,795,000 Commodity coverage... 90.1 percent</p> <p style="text-align: center;">Total analyzed..... 443 \$65,593 \$85,593 --- 100.0</p>							<p style="text-align: center;">ALL OTHER PRODUCTS TRADES—Con.</p> <p style="text-align: center;">Middle Atlantic Division—Con.</p> <p>54 Other dry goods and textile products..... 54 \$299,118 \$17,845 6.0 2.2</p> <p>55 Automobiles and other motor vehicles..... 7 300,999 5,444 1.9 .7</p> <p>Trucks, busses, taxicabs, etc..... 4 172,514 4,400 2.6 ---</p> <p>Tractors..... 4 148,116 859 .6 ---</p> <p>Other..... 7 185 --- --- ---</p> <p>56 Automotive supplies..... 7 285,404 2,378 .8 .3</p> <p>57 Drugs and drug sundries..... 28 326,099 4,324 1.3 .5</p> <p>58 Chemicals, industrial and heavy..... 9 265,745 1,923 .7 .2</p> <p>59 Oils, vegetable..... 47 321,274 49,693 14.5 5.8</p> <p>Cottonseed, linseed, etc..... 13 88,941 20,587 23.1 ---</p> <p>Essential oils..... 28 192,756 20,120 10.4 ---</p> <p>Not analyzed in detail..... 10 5,692 --- --- ---</p> <p>40 Paints and varnishes..... 11 261,947 922 .4 .1</p> <p>42 Other chemicals and related products..... 25 283,569 2,897 1.0 .4</p> <p>44 Electrical apparatus and equipment..... 7 286,588 3,972 1.4 .5</p> <p>45 Radios, appliances, and specialties..... 15 167,704 2,032 1.2 .3</p> <p>46 China, glassware, and crockery..... 10 171,671 633 .4 .1</p> <p>48 House furnishings..... 18 265,133 3,492 1.3 .4</p> <p>50 Hardware..... 16 203,546 1,682 .9 .2</p> <p>Toys and games..... 9 36,875 1,685 .4 .2</p> <p>53 Industrial equipment and supplies..... 62 291,104 16,088 5.5 2.0</p> <p>57 Industrial machinery..... 11 309,886 44,584 14.4 5.6</p> <p>Construction machinery (except road-building)..... 4 147,814 4,705 3.2 ---</p> <p>Road-building machinery..... 3 45,245 936 2.1 ---</p> <p>Machine tools (power driven)..... 5 119,815 23,736 19.8 ---</p> <p>Mining, quarrying, etc..... 3 147,518 928 .6 ---</p> <p>Oil-well and oil-refining..... 3 147,518 569 .4 ---</p> <p>Power-plant machinery (except electric)..... 4 170,097 3,478 2.0 ---</p> <p>Other..... --- 10,232 --- --- ---</p> <p>63 Copper and products..... 5 252,054 28,940 11.5 3.6</p> <p>64 Iron and steel products—semi-finished..... 9 286,307 19,445 6.9 2.4</p> <p>65 Iron and steel products—flat..... 4 255,686 3,233 1.3 .4</p> <p>67 Iron and steel finished products—other than flat and wire..... 9 264,857 4,823 1.8 .6</p> <p>68 Lead (metallic) and zinc..... 6 253,494 4,016 1.6 .5</p> <p>69 Other non-ferrous metals (except precious)..... 7 264,021 50,705 19.2 6.3</p> <p>73 Coal and coke..... 16 91,868 1,721 1.9 .2</p> <p>74 Crude non-metallic minerals and products..... 7 238,565 840 .4 .1</p> <p>78 Petroleum and its products..... 15 203,830 4,966 2.4 .6</p> <p>Books, magazines, and other printed material..... 217 81,136 77,657 95.7 9.7</p> <p>79 Logs, ties, pulpwood, etc..... 22 26,404 5,915 22.4 .7</p> <p>81 Paper and products (except stationery and wallpaper)..... 21 187,622 1,445 .8 .2</p> <p>83 Stationery and supplies..... 22 88,971 4,434 5.0 .8</p> <p>84 Planing-mill products..... 41 3,192 2,941 92.1 .4</p> <p>85 Aircraft and parts..... 3 233,175 5,702 2.4 .7</p> <p>81 Jewelry, silverware, etc..... 10 125,998 1,424 1.1 .2</p> <p>82 Junk and scrap (except iron)..... 11 256,094 1,972 .8 .2</p> <p>83 Leather and cut stock..... 345 79,810 35,721 44.8 4.5</p> <p>84 Luggage, saddlery, harness, etc..... 75 6,291 5,115 81.3 .6</p> <p>86 Optical goods (except photographic)..... 137 10,750 10,243 95.3 1.3</p> <p>87 Rubber, crude..... 21 363,849 126,972 34.9 15.9</p> <p>98 Second-hand merchandise..... 154 5,233 4,976 95.1 .6</p> <p>All other commodities..... --- --- 76,511 --- 9.8</p> <p>Service receipts..... 17 99,960 655 .7 .1</p>						
<p style="text-align: center;">Middle Atlantic Division</p> <p>All establishments..... 1,901 Sales..... \$390,334,000 Commodity coverage... 89.9 percent</p> <p style="text-align: center;">Total analyzed..... 1,766 800,140 800,140 --- 100.0</p>							<p style="text-align: center;">East North Central Division</p> <p>All establishments..... 1,028 Sales..... \$137,679,000 Commodity coverage... 90.1 percent</p> <p style="text-align: center;">Total analyzed..... 956 124,109 124,109 --- 100.0</p>						
23	Cut flowers and plants.....	42	2,279	1,885	82.7	2.9	56	Automotive supplies.....	7	285,404	2,378	.8	.3
53	Yarns.....	14	1,044	1,032	98.9	1.6	57	Drugs and drug sundries.....	28	326,099	4,324	1.3	.5
	Cotton yarns.....	4	299	208	69.6	---	58	Chemicals, industrial and heavy.....	9	265,745	1,923	.7	.2
	Rayon yarns.....	3	184	45	24.5	---	59	Oils, vegetable.....	47	321,274	49,693	14.5	5.8
	Woolen and worsted yarns.....	7	476	297	62.4	---		Cottonseed, linseed, etc.....	13	88,941	20,587	23.1	---
	Other.....	3	403	79	---	---		Essential oils.....	28	192,756	20,120	10.4	---
54	Other dry goods and textile products.....	23	3,848	403	100.0	---		Not analyzed in detail.....	10	5,692	---	---	---
59	Oils, vegetable.....	4	449	256	57.0	.4	40	Paints and varnishes.....	11	261,947	922	.4	.1
50	Hardware.....	4	996	3,348	87.0	5.1	42	Other chemicals and related products.....	25	283,569	2,897	1.0	.4
58	Industrial equipment and supplies.....	22	2,517	449	256	57.0	44	Electrical apparatus and equipment.....	7	286,588	3,972	1.4	.5
78	Petroleum and its products.....	4	608	176	17.7	.3	45	Radios, appliances, and specialties.....	15	167,704	2,032	1.2	.3
79	Logs, ties, pulpwood, etc.....	8	584	470	18.7	.7	46	China, glassware, and crockery.....	10	171,671	633	.4	.1
81	Paper and products (except stationery and wallpaper).....	5	923	229	24.8	.3	48	House furnishings.....	18	265,133	3,492	1.3	.4
83	Stationery and supplies.....	9	3,176	437	13.8	.7	50	Hardware.....	16	203,546	1,682	.9	.2
	Commercial stationery.....	6	3,070	414	13.5	---	53	Toys and games.....	9	36,875	1,685	.4	.2
	Not analyzed in detail.....	15	702	700	99.7	1.1	56	Industrial equipment and supplies.....	62	291,104	16,088	5.5	2.0
84	Planing-mill products.....	149	38,037	37,611	98.9	57.3	57	Industrial machinery.....	11	309,886	44,584	14.4	5.6
93	Leather and cut stock.....	11	432	23	---	---		Construction machinery (except road-building).....	4	147,814	4,705	3.2	---
94	Luggage, saddlery, harness, etc.....	35	2,230	229	100.0	3.4		Road-building machinery.....	3	45,245	936	2.1	---
96	Optical goods (except photographic).....	30	763	414	13.5	---		Machine tools (power driven).....	5	119,815	23,736	19.8	---
98	Second-hand merchandise.....	---	---	23	---	---		Mining, quarrying, etc.....	3	147,518	928	.6	---
	All other commodities.....	---	---	700	99.7	1.1		Oil-well and oil-refining.....	3	147,518	569	.4	---
		---	---	731	95.8	1.1		Power-plant machinery (except electric).....	4	170,097	3,478	2.0	---
		---	---	3,505	---	5.1		Other.....	---	10,232	---	---	---
		---	---	---	---	---	63	Copper and products.....	5	252,054	28,940	11.5	3.6
		---	---	---	---	---	64	Iron and steel products—semi-finished.....	9	286,307	19,445	6.9	2.4
		---	---	---	---	---	65	Iron and steel products—flat.....	4	255,686	3,233	1.3	.4
		---	---	---	---	---	67	Iron and steel finished products—other than flat and wire.....	9	264,857	4,823	1.8	.6
		---	---	---	---	---	68	Lead (metallic) and zinc.....	6	253,494	4,016	1.6	.5
		---	---	---	---	---	69	Other non-ferrous metals (except precious).....	7	264,021	50,705	19.2	6.3
		---	---	---	---	---	73	Coal and coke.....	16	91,868	1,721	1.9	.2
		---	---	---	---	---	74	Crude non-metallic minerals and products.....	7	238,565	840	.4	.1
		---	---	---	---	---	78	Petroleum and its products.....	15	203,830	4,966	2.4	.6
03	Canned foods.....	7	278,596	1,793	.6	.2	78	Books, magazines, and other printed material.....	217	81,136	77,657	95.7	9.7
04	Coffee.....	7	107,861	4,529	4.2	.6	79	Logs, ties, pulpwood, etc.....	22	26,404	5,915	22.4	.7
	Green.....	3	106,170	4,516	4.3	---	81	Paper and products (except stationery and wallpaper).....	21	187,622	1,445	.8	.2
	Roasted.....	4	1,691	13	.8	---	83	Stationery and supplies.....	22	88,971	4,434	5.0	.8
11	Groceries (miscellaneous).....	18	291,359	1,873	.6	.2	84	Planing-mill products.....	41	3,192	2,941	92.1	.4
14	Sugar.....	4	184,001	2,308	1.3	.3	85	Aircraft and parts.....	3	233,175	5,702	2.4	.7
20	Hides, skins, and raw furs.....	10	290,133	2,380	.8	.3	81	Jewelry, silverware, etc.....	10	125,998	1,424	1.1	.2
23	Cut flowers and plants.....	130	151,333	9,648	6.4	1.2	82	Junk and scrap (except iron).....	11	256,094	1,972	.8	.2
26	Other farm products—raw materials.....	9	261,718	9,452	3.6	1.2	83	Leather and cut stock.....	345	79,810	35,721	44.8	4.5
27	Clothing and furnishings, men's and boys'.....	18	206,086	1,195	.6	.1	84	Luggage, saddlery, harness, etc.....	75	6,291	5,115	81.3	.6
28	Clothing and accessories, women's and children's.....	19	213,413	4,143	1.9	.5	86	Optical goods (except photographic).....	137	10,750	10,243	95.3	1.3
	Hosiery (women's and misses').....	11	47,983	1,902	4.0	---	87	Rubber, crude.....	21	363,849	126,972	34.9	15.9
	Underwear, negligees, etc.....	5	17,800	1,234	8.9	---	98	Second-hand merchandise.....	154	5,233	4,976	95.1	.6
	Other (except shoes and furs).....	---	---	29	---	---		All other commodities.....	---	---	76,511	---	9.8
	Not analyzed in detail.....	---	---	978	---	---		Service receipts.....	17	99,960	655	.7	.1
30	Notions.....	18	159,817	3,421	2.1	.4							
31	Piece goods.....	43	331,953	12,869	3.8	1.6							
	Cotton piece goods.....	18	123,965	3,125	2.4	---							
	Jute fabric.....	14	83,181	3,851	6.1	---							
	Linen.....	8	89,493	1,347	1.5	---							
	Rayons.....	7	70,224	208	.3	---							
	Silks and velvets.....	4	8,858	1,226	14.2	---							
	Woolens and worsteds.....	5	49,781	113	.2	---							
	Domestics.....	10	88,525	1,555	1.8	---							
	Other.....	---	---	771	---	---							
	Not analyzed in detail.....	---	---	474	---	---							
35	Yarns.....	142	254,998	109,764	43.0	13.7	05	Confectionery and ice cream.....	8	16,795	438	2.6	.4
	Cotton yarns.....	33	84,403	10,788	12.8	---	23	Cut flowers and plants.....	111	9,155	8,673	94.7	7.0
	Rayon yarns.....	29	17,307	14,228	82.2	---	27	Clothing and furnishings, men's and boys'.....	11	21,468	2,191	10.2	1.8
	Silk (spun or thrown).....	65	83,812	19,425	30.3	---							
	Woolen and worsted yarns.....	19	160,374	43,900	27.4	---							
	Other.....	8	2,629	2,617	99.5	---							
	Not analyzed in detail.....	---	---	---	---	---							

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS
 TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
 BY GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such establish- ments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such establish- ments (add 000)	Amount reported (add 000)	Percent column A (See note)	
ALL OTHER PRODUCTS TRADES—Con. East North Central Division—Con.							ALL OTHER PRODUCTS TRADES—Con. West North Central Division—Con.						
28	Clothing and accessories, women's and children's.....	11	\$21,538	\$2,442	11.3	2.0	31	Piece goods.....	5	\$20,187	\$2,706	13.4	4.6
	Infants' wear.....	4	18,317	254	1.4	---		Cotton piece goods.....	3	19,494	1,423	7.3	---
	Dresses (women's and misses').....	3	2,298	10	.4	---		Domestics.....	4	20,112	865	4.3	---
	Hosiery (women's and misses').....	10	19,929	1,184	5.9	---		Other.....	---	---	418	---	---
	Underwear, negligees, etc.....	3	16,425	414	2.5	---	32	Shoes and other footwear.....	11	23,372	843	3.6	1.4
	Other (except shoes and furs).....	---	---	580	---	---		34 Other dry goods and textile products.....	12	20,265	961	4.7	1.6
30	Notions.....	9	18,760	1,491	7.9	1.2		36 Automotive supplies.....	8	22,892	547	2.4	.9
31	Piece goods.....	12	19,810	3,004	15.2	2.4		37 Drugs and drug sundries.....	7	22,718	1,652	8.2	3.2
32	Shoes and other footwear.....	11	19,961	598	3.0	.5		46 China, glassware, and crockery.....	7	21,253	881	4.1	1.5
33	Yarns.....	18	6,763	2,823	41.7	2.3		47 Furniture, wooden and metal.....	4	19,511	271	1.4	.5
	Cotton yarns.....	6	2,022	46	2.3	---	50	Hardware.....	7	21,774	2,396	11.0	4.1
	Rayon yarns.....	3	1,131	113	10.0	---		53 Toys and games.....	6	21,201	1,556	6.4	2.3
	Woolen and worsted yarns.....	9	4,784	2,265	47.3	---	56	Industrial equipment and supplies.....	261	4,068	990	24.3	1.7
	Other.....	---	---	300	---	---	58	Office and store equipment and supplies.....	3	20,958	139	.7	.2
	Not analyzed in detail.....	3	1,699	101	5.9	---	78	Books, magazines, and other printed material.....	69	6,464	6,141	95.0	10.5
34	Other dry goods and textile products.....	23	19,487	2,422	12.4	2.0	79	Logs, ties, pulpwood, etc.....	34	9,129	8,790	96.3	15.0
36	Automotive supplies.....	3	18,679	247	1.3	.2	80	Lumber—rough, dressed, and finished.....	10	1,873	333	17.8	.6
37	Drugs and drug sundries.....	11	20,609	1,720	8.3	1.4	81	Paper and products (except stationery and wallpaper).....	7	2,192	188	8.6	.3
39	Oils, vegetable.....	13	4,512	4,391	97.3	3.5		Wrapping or coarse paper.....	4	1,842	13	.7	---
	Cottonseed, linseed, etc.....	8	928	707	76.2	---		Paper products such as bags, boxes, cups, dishes, etc.....	5	1,989	139	7.0	---
	Essential oils.....	3	646	475	73.5	---		Other.....	---	---	36	---	---
	Not analyzed in detail.....	3	3,209	3,209	100.0	---	83	Stationery and supplies.....	6	22,420	1,194	5.3	2.0
43	Wiring supplies and electrical construction materials.....	9	3,561	90	2.5	.1	89	Tobacco and products.....	4	1,257	101	8.0	.2
45	Radios, appliances, and specialties.....	11	9,390	641	6.8	.5	91	Jewelry, silverware, etc.....	7	21,243	723	3.4	1.2
	Radios, parts, and accessories.....	6	3,285	248	7.5	---	93	Leather end cut stock.....	61	5,942	3,817	64.2	6.5
	Other.....	---	---	283	---	---	94	Luggage, saddlery, harness, etc.....	16	3,209	902	28.1	1.5
	Not analyzed in detail.....	3	5,888	110	1.9	---	96	Optical goods (except photographic).....	74	5,984	5,150	86.1	8.8
46	China, glassware, and crockery.....	12	25,251	914	3.6	.7	98	Second-hand merchandise.....	22	1,033	1,032	99.9	1.8
47	Furniture, wooden and metal.....	8	24,881	555	2.2	.4		All other commodities.....	---	---	6,752	---	11.9
48	House furnishings.....	9	20,784	899	4.3	.7	South Atlantic Division						
	Linoleum, felt base, etc.....	3	2,176	68	3.1	---	All establishments..... 363						
	Other.....	---	---	148	---	---	Sales..... \$48,167,000						
	Not analyzed in detail.....	3	17,728	683	3.9	---	Commodity coverage..... 92.1 percent						
49	Musical instruments and accessories.....	4	2,535	106	4.2	.1	Total analyzed..... 330 44,394 44,394 100.0						
50	Hardware.....	8	20,445	2,498	12.2	2.0	05	Canned foods.....	6	1,237	147	11.9	.3
52	Sporting goods.....	8	8,845	748	8.5	.6		Canned fruits.....	4	1,080	9	.8	---
53	Toys and games.....	12	25,285	1,749	6.9	1.4		Canned vegetables.....	3	970	47	4.9	---
56	Industrial equipment and supplies.....	60	12,642	2,094	16.6	1.7		Canned fish and sea foods.....	3	970	6	.6	---
	Belting, hose, packing, etc.....	3	2,253	10	.4	---		Canned meats.....	3	970	5	.5	---
	Rope, cordage, and twine.....	7	8,038	607	7.6	---		Canned milk.....	3	970	30	3.1	---
	Other.....	---	---	1,477	---	---		Other canned foods.....	3	970	26	2.7	---
78	Books, magazines, and other printed material.....	224	35,693	29,699	80.4	23.1	05	Confectionery and ice cream.....	8	12,000	149	1.2	.3
79	Logs, ties, pulpwood, etc.....	37	3,327	3,233	97.2	2.6	14	Sugar.....	5	1,231	87	7.1	.2
81	Paper products (except stationery and wallpaper).....	20	8,477	858	10.1	.7	23	Cut flowers and plants.....	35	2,582	2,391	93.3	5.4
83	Stationery and supplies.....	16	26,374	1,864	7.1	1.5	27	Clothing and furnishings, men's and boys'.....	4	11,230	1,242	11.1	2.6
84	Planing-mill products.....	16	2,504	585	23.4	.5		31 Piece goods.....	5	15,505	2,590	17.7	5.4
91	Jewelry, silverware, etc.....	10	25,196	946	3.8	.8		33 Yarns.....	6	3,142	1,243	39.6	2.8
93	Leather and cut stock.....	139	15,714	13,367	85.1	10.8		34 Other dry goods and textile products.....	9	14,078	1,757	12.5	4.0
94	Luggage, saddlery, harness, etc.....	33	10,940	2,161	19.8	1.7		36 Automotive supplies.....	3	10,832	190	1.8	.4
96	Optical goods (except photographic).....	139	14,048	11,709	83.3	9.4		37 Drugs and drug sundries.....	9	13,432	978	7.3	2.2
98	Second-hand merchandise.....	82	3,171	3,093	97.5	2.5		39 Oils (cottonseed, linseed, etc.).....	5	2,148	226	10.5	.5
	All other commodities.....	---	---	16,561	---	13.2		45 Radios, appliances, and specialties.....	3	1,520	236	15.5	.5
	Service receipts.....	14	3,602	319	8.9	.3		46 China, glassware, and crockery.....	5	12,240	543	4.4	1.2
West North Central Division							50 Hardware.....						
All establishments..... 417							53 Toys and games.....						
Sales..... \$59,595,000							56 Industrial equipment and supplies.....						
Commodity coverage..... 98.1 percent							78 Books, magazines, and other printed material.....						
Total analyzed..... 398 58,438 58,438 100.0							79 Logs, ties, pulpwood, etc.....						
05	Confectionery and ice cream.....	7	22,218	282	1.3	.5	80	Lumber—rough, dressed, and finished.....	15	2,675	786	29.4	1.8
11	Groceries (miscellaneous).....	5	2,789	131	4.7	.2							
23	Cut flowers and plants.....	46	3,507	3,215	91.7	5.5							
27	Clothing and furnishings, men's and boys'.....	11	22,547	2,499	11.1	4.3							
28	Clothing and accessories, women's and children's.....	6	22,125	2,597	11.7	4.4							
	Hosiery (women's and misses').....	5	20,608	1,110	5.4	---							
	Underwear, negligees, etc.....	3	20,355	505	2.5	---							
	Other (except shoes and furs).....	---	---	982	---	---							
30	Notions.....	10	22,456	1,644	7.3	2.8							

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.
 Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	
		Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)		
ALL OTHER PRODUCTS TRADES—Con.							ALL OTHER PRODUCTS TRADES—Con.							
South Atlantic Division—Con.							West South Central Division—Con.							
81	Paper and products (except stationery and wallpaper).....	6	\$3,377	\$316	9.4	.7	48	House furnishings (linoleum, felt base, etc.).....	3	\$9,074	\$225	2.5	.9	
	Wrapping or coarse paper.....	4	3,256	55	1.7	---	50	Hardware.....	4	10,054	1,513	13.1	5.3	
	Paper products such as bags, boxes, cups, disbees, etc.....	4	3,081	197	6.4	---	53	Toys and games.....	3	9,728	539	5.5	2.2	
	Other.....	---	---	64	---	---	56	Industrial equipment and supplies.....	27	3,651	850	23.4	5.4	
85	Stationery and supplies.....	5	12,067	857	5.4	1.5	57	Industrial machinery.....	5	648	60	9.3	.2	
84	Printing-mill products.....	6	505	400	79.2	.9	78	Books, magazines, and other printed material.....	42	4,021	3,866	96.1	15.5	
87	Building materials (except as listed).....	5	2,306	143	6.2	.3	79	Logs, ties, pulpwood, etc.....	22	764	693	90.7	2.8	
89	Tobacco products.....	6	1,278	166	13.0	.4	80	Lumber—rough, dressed, and finished.....	5	915	123	13.4	.5	
	Cigars.....	3	970	22	2.3	---	85	Stationery and supplies.....	4	10,314	681	6.6	2.7	
	Cigarettes.....	4	1,080	75	8.9	---	84	Printing-mill products.....	5	787	768	97.6	3.1	
	Other tobacco products.....	3	970	41	4.2	---	91	Jewelry, silverware, etc.....	4	10,238	534	3.3	1.3	
	Not analyzed in detail.....	---	---	28	---	---	95	Leather and cut stock.....	32	2,372	1,510	65.7	8.0	
95	Leather and cut stock.....	53	3,056	2,213	72.4	5.0	94	Luggage, saddlery, harness, etc.....	7	1,050	301	28.7	1.2	
94	Luggage, saddlery, harness, etc.....	9	482	262	54.4	.6	96	Optical goods (except photographic).....	33	1,824	1,624	100.0	8.5	
96	Optical goods (except photographic).....	41	2,459	2,459	100.0	5.5	98	Second-hand merchandise.....	11	489	458	93.4	1.8	
98	Second-hand merchandise.....	20	1,277	1,008	78.9	2.3		All other commodities.....	---	---	2,648	---	10.8	
	All other commodities.....	---	---	8,666	---	19.5								
East South Central Division							Mountain Division							
All establishments..... 134							All establishments..... 93							
Sales..... \$17,812,000							Sales..... \$11,894,000							
Commodity coverage..... 95.2 percent							Commodity coverage..... 90.9 percent							
Total analyzed.....		123	18,599	16,599	---	100.0	Total analyzed.....		83	10,808	10,808	---	100.0	
23	Cut flowers and plants.....	13	871	733	84.2	4.4	00	Bakery products.....	4	5,403	33	.6	.3	
38	Automotive supplies.....	3	4,847	81	1.7	.5	02	Butter and cheese.....	3	2,851	20	.7	.2	
37	Drugs and drug sundries.....	4	5,397	208	3.9	1.3	03	Canned foods.....	4	5,403	641	11.9	5.9	
42	Other chemicals and related products.....	5	5,014	229	4.6	1.4		Canned fruits.....	3	3,758	140	3.7	---	
43	Wiring supplies and electrical construction materials.....	4	5,214	342	6.6	2.1		Canned vegetables.....	3	3,758	145	3.9	---	
45	Radios, appliances, and specialties.....	4	4,865	335	6.9	2.0		Canned meats.....	3	3,758	34	.9	---	
47	Furniture, wooden and metal.....	3	4,574	721	15.8	4.3		Canned milk.....	3	3,758	93	2.5	---	
50	Hardware.....	6	5,959	371	6.2	2.2		Not analyzed in detail.....	---	---	229	---	---	
	Shelf or light hardware.....	3	5,106	155	3.0	---	04	Coffee (roasted).....	4	5,403	64	1.2	.6	
	Tools and cutlery.....	5	5,443	83	1.5	---	05	Confectionery and ice cream.....	4	5,403	114	2.1	1.1	
	Other.....	---	---	133	---	---	08	Flour.....	5	5,611	178	3.2	1.8	
53	Toys and games.....	3	4,608	27	.6	.2	11	Groceries (miscellaneous).....	4	5,403	491	9.1	4.5	
58	Industrial equipment and supplies.....	19	2,680	710	26.5	4.3	12	Meats and meat products.....	4	5,403	48	.9	.4	
57	Industrial machinery.....	4	563	28	4.8	.2	14	Sugar.....	3	4,994	203	4.1	1.9	
78	Books, magazines, and other printed material.....	27	2,654	2,637	99.4	15.9	18	Feed.....	4	3,059	37	1.2	.3	
79	Logs, ties, pulpwood, etc.....	17	1,289	1,247	96.7	7.5	19	Grain.....	4	3,059	48	1.8	.4	
93	Leather and cut stock.....	21	1,321	782	59.2	4.7	23	Cut flowers and plants.....	8	624	580	92.9	5.4	
96	Optical goods (except photographic).....	19	1,020	1,016	99.6	8.1	27	Clothing and furnishings, men's and boys'.....	4	5,403	195	3.6	1.8	
98	Second-hand merchandise.....	3	183	183	100.0	1.1		Furnishings (except shoes).....	4	5,403	87	1.8	---	
	All other commodities.....	---	---	6,951	---	41.8		Work clothing.....	4	5,403	101	1.9	---	
								Other.....	---	---	7	---	---	
West South Central Division							Other clothing and accessories, women's and children's.....							
All establishments..... 244							4							
Sales..... \$27,480,000							5							
Commodity coverage..... 90.8 percent							6							
Total analyzed.....		224	24,981	24,981	---	100.0	30		Notions.....	6	5,512	32	.6	.3
05	Confectionery and ice cream.....	4	9,996	67	.7	.5	31		Piece goods.....	4	5,403	99	1.8	.9
23	Cut flowers and plants.....	27	1,590	1,424	89.8	5.7	31		Cotton piece goods.....	4	5,403	59	1.1	---
27	Clothing and furnishings, men's and boys'.....	4	9,439	1,134	12.0	4.5	32		Other.....	---	---	40	---	
28	Clothing and accessories, women's and children's.....	5	10,803	1,369	12.9	5.5	32		Shoes and other footwear.....	5	5,704	182	3.2	1.7
	Hosiery (women's and misses').....	4	9,828	527	5.4	---			Men's and boys' leather.....	4	5,403	50	.9	---
	Underwear, negligees, etc.....	4	10,503	345	3.3	---			Women's and children's leather.....	4	5,403	34	.6	---
	Other (except shoes and furs).....	---	---	497	---	---			Not analyzed in detail.....	---	---	98	---	
30	Notions.....	5	10,603	927	8.7	3.7	34		Other dry goods and textile products.....	4	2,546	105	4.1	1.0
31	Piece goods.....	5	10,180	1,168	11.5	4.7	36		Automotive supplies.....	4	5,202	75	1.4	.7
34	Other dry goods and textile products.....	6	10,292	1,057	10.3	4.2	41		Soaps.....	4	5,403	125	2.3	1.2
38	Automotive supplies.....	4	10,054	252	2.3	.9	45		Radios, appliances, and specialties.....	3	4,994	22	.4	.2
37	Drugs and drug sundries.....	3	9,528	1,011	10.8	4.1	48		House furnishings.....	5	5,841	130	2.3	1.2
39	Oils, vegetable.....	4	729	72	9.9	.3	50		Hardware.....	4	5,004	484	9.7	4.5
48	China, glassware, and crockery.....	4	9,920	527	5.3	2.1	51		Plumbing, heating, and air conditioning.....	3	4,994	121	2.4	1.1
							52		Sporting goods.....	4	5,403	20	.4	.2
							55		Farm and garden machinery and equipment.....	4	5,202	24	.5	.2
							58		Industrial equipment and supplies.....	7	4,023	33	.8	.3
							82		Building metal work (roofing and siding).....	3	4,994	17	.5	.2
							86		Iron and steel—wire and wire products.....	3	4,994	58	1.2	.5
							87		Iron and steel finished products—other than flat and wire.....	3	4,994	42	.8	.4
									Steel pipe.....	3	4,994	38	.8	---
									Other.....	---	---	4	---	---

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.
Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
BY GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

(Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample)

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)	
ALL OTHER PRODUCTS TRADES—Con. Mountain Division—Con.							ALL OTHER PRODUCTS TRADES—Con. Pacific Division—Con.						
78	Books, magazines, and other printed material	20	\$1,480	\$1,394	93.5	12.8	52	Sporting goods	8	\$22,098	\$3707	1.4	.3
79	Logs, ties, pulpwood, etc.	4	267	179	67.0	1.7	53	Toys and games	7	10,300	745	7.2	.7
81	Paper and products (except stationery and wallpaper)	4	5,403	62	1.1	.6	56	Industrial equipment and supplies	31	8,774	1,183	13.5	1.0
83	Stationery and supplies (commercial)	3	2,889	100	3.5	.9	57	Industrial machinery	4	18,443	230	1.2	.2
89	Tobacco products	4	5,403	247	4.6	2.3	64	Iron and steel products—semi-finished	7	34,421	5,482	15.9	4.8
91	Jewelry, silverware, etc.	3	3,758	64	1.7	.6	69	Pig iron	3	13,556	275	2.0	—
93	Leather and cut stock	12	1,016	580	57.1	5.4	7	Scrap iron and steel	4	20,865	5,187	24.9	—
96	Optical goods (except photographic)	18	1,152	1,152	100.0	10.7	87	Iron and steel finished products—other than flat and wire	4	7,838	205	2.6	.2
98	Second-hand merchandise	6	137	136	99.3	1.2	73	Coal and coke	5	13,747	226	1.6	.2
	All other commodities	—	—	2,625	—	24.3	76	Petroleum and its products	5	27,739	17,187	61.9	15.1
Pacific Division							Pacific Division—Con.						
All establishments..... 762							79 Logs, ties, pulpwood, etc..... 90						
Sales..... \$121,851,000							80 Lumber—rough, dressed, and finished..... 27						
Commodity coverage... 93.2 percent							81 Paper and products (except stationery and wallpaper)..... 11						
Total analyzed..... 719							Wrapping or coarse paper..... 4						
							Paper products such as bags, boxes, cups, dishes, etc..... 8						
							Other..... 14						
							83 Stationery and supplies..... 14						
							84 Planing-mill products..... 21						
							90 Fertilizer and fertilizer materials..... 14						
							91 Jewelry, silverware, etc..... 10						
							92 Junk and scrap (except iron)..... 8						
							93 Leather and cut stock..... 50						
							94 Luggage, saddlery, harness, etc..... 21						
							96 Optical goods (except photographic)..... 63						
							97 Rubber, crude..... 3						
							98 Second-hand merchandise..... 53						
							All other commodities..... 7						
							Service receipts..... 16						
							New York City						
							All establishments..... 1,162						
							Sales..... \$790,226,000						
							Commodity coverage... 89.5 percent						
							Total analyzed..... 1,071						
03	Canned foods	11	43,455	1,489	3.4	1.3	03	Canned foods	6	278,551	1,784	.6	.3
	Canned fruits	5	39,193	481	1.2	—		Canned fruits	3	49,929	337	.7	—
	Canned fish and sea foods	4	31,968	836	2.6	—		Canned fish and sea foods	5	178,265	1,410	.8	—
	Other	—	—	172	—	—		Other	—	—	37	—	—
07	Fish and sea foods (except canned)	9	38,040	1,084	2.8	1.0	04	Coffee (green)	3	106,170	4,516	4.3	.6
	Cured and processed fish	3	3,912	102	2.6	—	11	Groceries (except as listed)	9	288,660	1,313	.5	.2
	Frozen fish	3	13,058	908	7.0	—		Extracts and spices	4	115,996	640	.6	—
	Other sea foods	3	21,070	74	4.4	—		Teas	3	69,294	391	.6	—
08	Flour	5	4,942	593	12.0	.5		Other	—	—	282	—	—
11	Groceries (miscellaneous)	11	38,542	304	.8	—	14	Sugar	4	184,001	2,308	1.3	.3
14	Sugar	7	32,263	3,575	11.1	3.1	17	Cotton, raw	4	167,303	1,190	.7	.2
15	Wines and liquors (liquors)	3	13,556	287	2.1	.3	20	Hides, skins, and raw furs	8	281,709	612	.2	.1
18	Feed	5	11,137	898	8.1	.8	22	Seeds	5	228,360	402	.2	.1
	Hay, straw, and alfalfa	4	9,790	35	.4	—	23	Cut flowers and plants	57	146,501	5,021	3.4	.7
	Mixed and other feeds	5	11,137	863	7.7	—	26	Other farm products—raw materials	7	253,360	2,957	1.2	.4
19	Grain	5	13,652	3,368	24.7	3.0	28	Clothing and accessories, women's and children's	11	201,394	2,596	1.3	.4
	Wheat	5	13,652	3,220	23.6	—	30	Notions	9	149,541	2,582	1.7	.4
	Other	—	—	148	—	—	31	Piece goods	51	119,439	11,200	3.5	1.6
20	Hides and skins	3	24,912	179	.7	.2		Cotton piece goods	17	119,223	2,720	2.3	—
22	Seeds	8	40,552	351	.9	.3		Jute fabrics	11	62,706	3,489	5.6	—
23	Cut flowers and plants	290	6,911	6,579	95.2	5.8		Linen	4	89,281	1,303	1.5	—
26	Other farm products—raw materials	8	43,204	1,730	4.0	1.5		Rayons	6	70,059	205	.3	—
27	Clothing and furnishings, men's and boys'	8	34,878	835	2.4	.7		Silks and velvets	4	8,658	1,226	14.2	—
28	Clothing and accessories, women's and children's	6	26,964	1,430	5.3	1.3		Domestics	4	74,764	1,193	1.6	—
30	Notions	5	8,407	951	11.3	.8		Other piece and yard goods	4	83,707	609	.7	—
31	Piece goods	11	48,073	2,428	5.1	2.1		Not analyzed in detail	—	—	455	—	—
	Cotton piece goods	4	29,438	61	2.1	—	53	Yarns	123	246,078	101,100	41.1	14.3
	Jute fabrics	7	41,383	1,438	3.5	—		Cotton yarns	39	81,677	8,335	10.2	—
	Other	—	—	124	—	—		Rayon yarns	25	14,368	12,052	83.7	—
	Not analyzed in detail	—	—	805	—	—		Silk (spun or thrown)	24	60,833	16,286	26.8	—
32	Shoes and other footwear	5	25,339	439	1.7	.4		Woolen and worsted yarns	58	62,726	18,306	29.2	—
33	Yarns	10	10,904	610	5.6	.5		Other	14	159,406	43,512	27.3	—
	Rayon yarns	3	8,767	14	.2	—		Not analyzed in detail	8	2,629	2,629	100.0	—
	Woolen and worsted yarns	4	2,011	358	17.8	—							
	Other	—	—	64	—	—							
	Not analyzed in detail	—	—	174	—	—							
34	Other dry goods and textile products	23	37,216	1,461	3.9	1.3							
36	Automotive supplies	9	8,969	319	3.6	.3							
	Automotive accessories	5	1,938	140	7.2	—							
	Automotive parts	4	527	11	2.1	—							
	Tires and tubes	5	1,982	50	2.5	—							
	Not analyzed in detail	—	—	118	—	—							
37	Drugs and drug sundries	10	27,613	906	3.3	.8							
38	Chemicals, industrial and heavy	5	14,823	478	3.2	.4							
39	Oils, vegetable	10	46,570	10,359	22.2	9.1							
	Cottonseed, llnseed, etc.	8	43,909	10,226	23.3	—							
	Other	—	—	133	—	—							
42	Other chemicals and related products	8	6,177	548	8.9	.5							
45	Radioe, appliances, and specialties	9	20,795	326	1.6	.3							
46	China, glassware, and crockery	6	9,499	798	8.4	.7							
48	House furnishings	6	9,813	212	2.2	.2							
50	Hardware	11	10,972	1,450	13.2	1.3							

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

SERVICE AND LIMITED-FUNCTION WHOLESALERS
 TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
 BY GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
ALL OTHER PRODUCTS TRADES—Con.							ALL OTHER PRODUCTS TRADES—Con.						
New York City—Con.							Chicago						
34	Other dry goods and textile products.....	38	\$284,112	\$16,464	5.8	2.3							
35	Automobiles and other motor vehicles.....	7	300,999	5,444	1.8	.8							
	Trucks, busses, taxicabs, etc.....	4	172,514	4,400	2.6	—							
	Tractors.....	4	146,116	859	.6	—							
	Other.....	—	—	185	—	—							
36	Automotive supplies.....	5	275,457	2,134	.8	.3							
37	Drugs and drug sundries.....	20	315,880	2,519	.8	.4							
	Drugs, chemicals, and pharmaceuticals.....	12	209,967	1,525	.7	—							
	Proprietary medicines and toiletries.....	6	43,686	600	1.4	—							
	Not analyzed in detail.....	—	—	394	—	—							
38	Chemicals, industrial and heavy.....	7	264,678	1,796	.7	.3							
39	Oils, vegetable.....	42	319,766	46,168	14.4	6.5							
	Cottonseed, linseed, etc.....	10	87,506	20,135	23.0	—							
	Essential oils.....	27	192,634	20,048	10.4	—							
	Not analyzed in detail.....	9	—	8,961	66.6	—							
40	Paints and varnishes.....	7	261,622	556	.3	.1							
41	Other chemicals and related products.....	16	286,729	2,293	.8	.3							
42	Electrical apparatus and equipment.....	7	286,538	3,972	1.4	.6							
43	Radio, appliances, and specialties.....	11	167,169	1,928	1.2	.3							
	Radioes, parts, and accessories.....	8	159,663	1,061	.7	—							
	Other.....	—	—	867	—	—							
44	House furnishings.....	10	253,099	2,640	1.0	.4							
45	Hardware.....	10	195,434	366	.2	.1							
46	Toys and games.....	4	26,771	773	2.9	.9							
47	Industrial equipment and supplies.....	29	269,161	15,406	5.3	2.2							
	Metal-working tools.....	6	164,520	10,155	6.2	—							
	Other.....	—	—	5,251	—	—							
48	Industrial machinery.....	10	309,749	44,583	14.4	6.3							
	Construction machinery (except road-building).....	4	147,814	4,705	3.2	—							
	Road-building machinery.....	3	45,245	956	2.1	—							
	Machine tools (power driven).....	5	119,815	23,756	19.8	—							
	Mining, quarrying, etc.....	3	147,518	928	.6	—							
	Oil-well and oil-refining.....	3	147,518	569	.4	—							
	Power-plant machinery (except electrical).....	4	170,097	3,478	2.0	—							
	Other.....	—	—	10,231	—	—							
49	Copper and products.....	5	252,054	28,940	11.5	4.1							
50	Iron and steel products—semi-finished.....	7	286,276	19,431	6.8	2.7							
51	Iron and steel products—flat.....	4	255,886	3,233	1.3	.5							
	Plates.....	4	255,686	1,163	.5	—							
	Sheets—continuous-mill.....	3	247,518	994	.4	—							
	Other.....	—	—	1,076	—	—							
52	Iron and steel finished products—other than flat and wire.....	9	264,857	4,823	1.8	.7							
	Bars and small shapes except reinforcing.....	3	68,454	2,917	4.4	—							
	Cast-iron pipe.....	3	23,206	109	.5	—							
	Seamless steel tubing.....	4	152,826	596	.4	—							
	Other.....	—	—	1,211	—	—							
53	Lead (metallic) and zinc.....	6	253,494	4,018	1.6	.6							
54	Other non-ferrous metals (except precious).....	7	264,021	50,705	19.2	7.2							
55	Coal and coke.....	11	86,787	1,866	1.9	.2							
56	Crude non-metallic minerals and products.....	6	238,543	818	.3	.1							
57	Petroleum and its products.....	11	202,561	4,925	2.4	.7							
58	Books, magazines, and other printed material.....	89	57,443	54,193	94.3	7.7							
59	Logs, ties, pulpwood, etc.....	14	25,963	5,535	21.3	.8							
60	Stationery and supplies.....	5	74,174	2,921	3.9	.4							
61	Planing-mill products.....	28	2,539	2,921	90.7	.3							
62	Aircraft and parts.....	3	233,175	5,702	2.4	.8							
63	Fertilizer and fertilizer materials.....	4	155,182	1,058	.7	.1							
64	Jewelry, silversware, etc.....	7	116,037	1,113	1.0	.2							
65	Junk and scrap (except iron).....	9	255,989	1,941	.8	.3							
	Waste rags.....	3	110,283	837	.8	—							
	Waste rubber.....	4	43,194	824	1.9	—							
	Other.....	—	—	280	—	—							
66	Leather and cut stock.....	203	67,605	24,803	36.4	3.5							
67	Luggage, saddlery, harness, etc.....	54	5,105	4,417	86.5	.6							
68	Optical goods (except photographic).....	58	5,095	4,820	94.6	.7							
69	Rubber, crude.....	21	363,849	126,972	34.9	18.0							
70	Second-hand merchandise.....	80	1,957	1,759	89.9	.2							
71	All other commodities.....	—	—	85,743	—	8.9							
72	Service receipts.....	7	97,011	519	.5	.1							
							All establishments..... 278 Sales..... \$69,604,000 Commodity coverage..... 87.4 percent Total analyzed..... 248 \$60,817 \$60,817 --- 100.0						
							23 Cut flowers and plants..... 16 3,287 3,260 99.2 5.4 27 Clothing and furnishings, men's and boys'..... 4 18,436 1,936 10.5 3.2 28 Clothing and accessories, women's and children's..... 4 18,436 2,282 12.4 3.8 Hosiery (women's and misses')..... 3 16,827 1,091 6.5 --- Other..... --- 1,124 --- --- Not analyzed in detail..... --- 67 --- --- 31 Piece goods..... 4 17,251 2,740 15.9 4.5 34 Other dry goods and textile products..... 9 18,181 1,463 8.0 2.4 39 Oils, vegetable..... 5 3,563 3,490 98.0 5.7 45 Radios, appliances, and specialties..... 5 6,736 275 4.1 .5 46 China, glassware, and crockery..... 6 22,635 878 3.9 1.4 47 Furniture, wooden and metal..... 5 22,675 440 1.9 .7 48 House furnishings..... 5 18,546 724 3.9 1.2 50 Hardware..... 4 18,028 2,356 13.1 3.9 52 Sporting goods..... 5 6,736 369 5.5 .6 53 Toys and games..... 6 22,715 1,573 6.9 2.6 56 Industrial equipment and supplies..... 19 6,971 1,128 16.2 1.9 78 Books, magazines, and other printed material..... 17 12,750 8,477 66.5 13.9 83 Stationery and supplies..... 15 21,037 1,231 5.9 2.0 84 Planing-mill products..... 9 468 421 90.0 .7 91 Jewelry, silverware, etc..... 5 22,675 866 3.8 1.4 93 Leather and cut stock..... 53 9,858 9,165 93.0 15.1 94 Luggage, saddlery, harness, etc..... 13 7,299 1,018 13.9 1.7 96 Optical goods (except photographic)..... 30 6,183 3,844 62.2 6.3 98 Second-hand merchandise..... 37 1,726 1,649 95.5 2.7 All other commodities..... --- 11,035 --- 18.1 Service receipts..... 5 895 197 22.0 .5						
							Philadelphia All establishments..... 143 Sales..... \$30,646,000 Commodity coverage..... 89.4 percent Total analyzed..... 131 27,399 27,399 --- 100.0						
							23 Cut flowers and plants..... 10 1,183 1,181 99.8 4.3 31 Piece goods..... 6 992 420 42.3 1.5 Jute fabrics..... 3 475 362 76.2 --- Other..... --- 58 --- --- 33 Yarns..... 12 6,456 6,202 96.1 22.6 Cotton yarns..... 6 2,667 2,418 90.7 --- Woolen and worsted yarns..... 4 686 481 70.1 --- Other..... --- 3,303 --- --- 34 Other dry goods and textile products..... 4 46 46 100.0 .2 56 Industrial equipment and supplies..... 10 764 156 20.4 .6 78 Books, magazines, and other printed material..... 6 3,323 2,913 87.7 10.6 83 Stationery and supplies..... 3 1,470 238 16.2 .9 84 Planing-mill products..... 4 305 292 95.7 1.1 93 Leather and cut stock..... 24 2,812 2,593 92.2 9.5 94 Luggage, saddlery, harness, etc..... 5 368 102 27.7 .4 96 Optical goods (except photographic)..... 15 1,326 1,094 82.5 4.0 98 Second-hand merchandise..... 22 1,041 1,005 96.3 3.7 All other commodities..... --- 11,159 --- 40.8						
							Boston All establishments..... 166 Sales..... \$47,681,000 Commodity coverage..... 90.9 percent Total analyzed..... 142 43,348 43,348 --- 100.0						

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

SERVICE AND LIMITED-FUNCTION WHOLESALERS
 TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
 BY GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)		
	KIND OF BUSINESS AREA AND COMMODITY	Number	Sales of such establishments (add 000)	Amount reported (add 000)			Percent column A (See note)	KIND OF BUSINESS AREA AND COMMODITY	Number	Sales of such establishments (add 000)		Amount reported (add 000)	Percent column A (See note)
	ALL OTHER PRODUCTS TRADES—Con.						ALL OTHER PRODUCTS TRADES—Con.						
	Boston—Con.						San Francisco—Con.						
23	Cut flowers and plants.....	12	\$1,153	\$845	73.3	1.9	22	Seeds.....	3	\$26,034	\$275	1.1	.5
33	Yarns.....	5	294	294	100.0	.7	23	Cut flowers and plants.....	101	2,638	2,454	93.0	4.3
	Woolen and worsted yarns.....	3	234	234	100.0	---	27	Clothing and furnishings, men's and boys'.....	3	32,594	723	2.2	1.3
	Other.....	---	---	60	---	---	28	Clothing and accessories, women's and children's.....	3	23,921	919	3.8	1.6
34	Other dry goods and textile products.....	9	1,647	1,500	91.1	3.5	31	Piece goods.....	6	35,159	2,354	6.7	4.1
39	Oils, vegetable.....	4	449	256	57.0	.6		Jute fabrics.....	3	28,504	1,384	4.9	---
56	Industrial equipment and supplies.....	7	798	221	27.7	.5		Other.....	---	---	165	---	---
78	Books, magazines, and other printed material.....	4	3,764	3,679	97.7	8.5		Not analyzed in detail.....	---	---	805	---	---
93	Leather and cut stock.....	62	32,609	32,552	99.8	75.1	34	Other dry goods and textile products.....	6	25,148	440	1.7	.8
94	Luggage, saddlery, harness, etc.....	5	186	132	71.0	.3	36	Automotive supplies.....	3	6,739	129	1.9	.2
96	Optical goods (except photographic).....	12	1,179	1,178	99.9	2.7	37	Drugs and drug sundries.....	3	23,921	710	3.0	1.2
98	Second-hand merchandise.....	5	153	153	100.0	.4	39	Oils, vegetable.....	7	38,401	9,952	25.9	17.3
	All other commodities.....	---	---	2,536	---	5.8	46	China, glassware, and crockery.....	4	7,707	576	7.5	1.0
							56	Industrial equipment and supplies.....	3	1,514	90	5.9	.2
	San Francisco						78	Books, magazines, and other printed material.....	8	2,944	2,636	89.5	4.6
	All establishments.....	193					80	Lumber—rough, dressed, and finished.....	4	26,141	92	.4	.2
	Sales.....	\$61,569,000					83	Stationery and supplies.....	3	7,792	649	8.3	1.1
	Commodity coverage.....	93.4 percent					84	Flaming-mill products.....	5	794	792	99.7	1.4
	Total analyzed.....	181	57,514	57,514	---	100.0	90	Fertilizer and fertilizer materials.....	4	26,595	272	1.0	.5
05	Canned foods.....	3	28,504	669	2.3	1.2	91	Jewelry, silverware, etc.....	4	6,722	244	3.6	.4
	Canned fish and sea foods.....	3	28,504	605	2.1	---	93	Leather and cut stock.....	9	1,373	1,223	89.1	2.1
	Other.....	---	---	64	---	---	94	Luggage, saddlery, harness, etc.....	6	355	304	85.6	.5
11	Groceries (miscellaneous).....	3	19,904	98	.5	.2	96	Optical goods (except photographic).....	13	913	878	96.2	1.5
							98	Second-hand merchandise.....	10	551	550	99.8	1.0
								All other commodities.....	---	---	30,485	---	52.8

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.
 Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

MANUFACTURERS' SALES BRANCHES (WITH STOCKS)
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)	
		Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)				Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)		
	AMUSEMENT AND SPORTING GOODS TRADES—Con.							AUTOMOTIVE TRADES—Con.						
	Philadelphia							Middle Atlantic Division—Con.						
	All establishments..... 12						35	Automobiles and other motor vehicles.....	115	\$87,850	\$75,738	86.2	52.9	
	Sales..... \$12,956,000							Automobiles (passenger).....	12	34,667	29,247	84.4	---	
	Commodity coverage... 100.0 percent							Trucks, busses, taxicabs, etc.....	93	61,922	43,340	70.0	---	
	Total analyzed.....	12	\$12,956	\$12,956	---	100.0		Tractors.....	10	3,077	3,054	99.3	---	
95	Motion picture film rentals.....	9	11,503	11,417	99.3	88.1		Not analyzed in detail.....	---	---	97	---	---	
	All other commodities.....	---	---	1,539	---	11.9		36	Automotive supplies.....	153	115,078	56,305	48.9	39.3
	Boston							Batteries.....	35	53,528	1,245	2.3	---	
	All establishments..... 17							Automotive accessories.....	56	70,348	3,281	4.7	---	
	Sales..... \$13,852,000							Automotive parts.....	62	51,921	10,749	20.7	---	
	Commodity coverage... 100.0 percent							Tires and tubes.....	60	62,108	37,534	60.4	---	
	Total analyzed.....	17	13,852	13,852	---	100.0		Not analyzed in detail.....	29	16,066	3,498	21.8	---	
52	Sporting goods.....	3	638	538	84.3	3.9		45	Radios, appliances, and specialties.....	8	8,037	170	2.1	.1
88	Cameras and supplies.....	5	1,922	1,922	100.0	13.9		52	Sporting goods.....	15	17,703	760	4.3	.5
95	Motion picture film rentals.....	11	11,284	11,195	99.2	80.8		56	Industrial equipment and supplies.....	17	20,176	3,292	16.3	2.3
	All other commodities.....	---	---	197	---	1.4		57	Industrial machinery.....	5	2,735	368	13.5	.3
	San Francisco							All other commodities.....	---	---	2,556	---	1.8	
	All establishments..... 15							Service receipts.....	72	43,186	2,617	6.1	1.8	
	Sales..... \$16,120,000							East North Central Division						
	Commodity coverage... 100.0 percent							All establishments..... 186						
	Total analyzed.....	15	16,120	16,120	---	100.0		Sales..... \$176,665,000						
52	Sporting goods.....	3	1,145	1,023	89.3	8.3		Commodity coverage... 95.1 percent						
88	Cameras and supplies.....	3	8,404	8,404	100.0	52.1		Total analyzed.....	180	168,084	168,084	---	100.0	
95	Motion picture film rentals.....	9	6,582	6,506	99.1	40.4		32	Shoes and other footwear.....	3	7,961	921	11.6	.5
	All other commodities.....	---	---	187	---	1.2		35	Automobiles and other motor vehicles.....	80	99,970	83,668	83.7	49.8
	AUTOMOTIVE TRADES							Automobiles (passenger).....	10	62,723	45,669	72.8	---	
	New England Division							Trucks, busses, taxicabs, etc.....	56	86,417	32,591	37.7	---	
	All establishments..... 69							Tractors.....	17	6,660	4,989	74.9	---	
	Sales..... \$39,199,000							Not analyzed in detail.....	---	---	419	---	---	
	Commodity coverage... 99.0 percent							36	Automotive supplies.....	133	144,899	69,607	48.0	41.4
	Total analyzed.....	67	38,615	38,615	---	100.0		Batteries.....	41	83,008	2,438	2.9	---	
35	Automobiles and other motor vehicles.....	40	22,113	19,144	86.6	49.3		Automotive accessories.....	52	112,298	5,307	4.7	---	
	Trucks, busses, taxicabs, etc.....	36	15,775	13,144	83.3	---		Automotive parts.....	65	95,309	26,387	27.7	---	
	Other.....	---	---	8,000	---	---		Tires and tubes.....	54	87,217	34,226	39.2	---	
38	Automotive supplies.....	49	30,789	15,425	50.1	39.7		Not analyzed in detail.....	15	3,749	1,249	33.3	---	
	Batteries.....	15	19,486	658	3.4	---		43	Wiring supplies and electrical construction materials.....	5	9,998	599	6.0	.4
	Automotive accessories.....	21	20,516	968	4.7	---		44	Electrical apparatus and equipment.....	7	5,612	3,447	61.4	.1
	Automotive parts.....	18	10,863	1,295	11.9	---		45	Radios, appliances, and specialties.....	12	11,820	174	1.5	.1
	Tires and tubes.....	17	19,972	11,548	57.8	---		52	Sporting goods.....	14	18,413	454	2.5	.3
	Not analyzed in detail.....	12	3,974	958	24.1	---		55	Farm and garden machinery and equipment.....	8	9,394	2,487	26.5	1.5
52	Sporting goods.....	4	6,086	173	2.9	.4		56	Industrial equipment and supplies.....	18	25,806	4,456	17.4	2.7
58	Industrial equipment and supplies.....	6	8,787	1,609	18.3	4.1		Printing equipment and supplies (except paper).....	4	8,727	10	.1	---	
	All other commodities.....	---	---	1,477	---	4.0		Metal-working tools.....	5	9,998	105	1.1	---	
	Service receipts.....	26	13,717	987	7.2	2.5		Other.....	---	---	75	---	---	
	Middle Atlantic Division							57	Industrial machinery.....	6	3,349	116	3.5	.1
	All establishments..... 222							Road-building machinery.....	3	2,756	32	1.2	---	
	Sales..... \$145,292,000							Mining, quarrying, etc.....	3	593	64	10.8	---	
	Commodity coverage... 98.6 percent							Other.....	---	---	20	---	---	
	Total analyzed.....	215	143,299	143,299	---	100.0		All other commodities.....	---	---	727	---	.3	
32	Shoes and other footwear.....	5	7,570	1,493	19.7	1.0		Service receipts.....	37	34,168	1,428	4.2	.8	
	West North Central Division							West North Central Division						
	All establishments..... 117							All establishments..... 117						
	Sales..... \$84,912,000							Sales..... \$84,912,000						
	Commodity coverage... 100.0 percent							Commodity coverage... 100.0 percent						
	Total analyzed.....	117	84,912	84,912	---	100.0		Total analyzed.....	117	84,912	84,912	---	100.0	
27	Clothing and furnishings, men's and boys'.....	4	7,596	165	2.2	.2		27	Clothing and furnishings, men's and boys'.....	4	7,596	165	2.2	.2
32	Shoes and other footwear.....	4	7,596	1,135	14.9	1.3		32	Shoes and other footwear.....	4	7,596	1,135	14.9	1.3
35	Automobiles and other motor vehicles.....	38	44,761	37,283	83.3	43.9		35	Automobiles and other motor vehicles.....	38	44,761	37,283	83.3	43.9
	Automobiles (passenger).....	7	31,811	21,971	69.1	---		Automobiles (passenger).....	7	31,811	21,971	69.1	---	
	Trucks, busses, taxicabs, etc.....	25	40,017	13,357	33.4	---		Trucks, busses, taxicabs, etc.....	25	40,017	13,357	33.4	---	
	Tractors.....	7	1,961	1,955	99.7	---		Tractors.....	7	1,961	1,955	99.7	---	

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

MANUFACTURERS' SALES BRANCHES (WITH STOCKS)
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
BY GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)				
		Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)					
AUTOMOTIVE TRADES—Con. West North Central Division—Con.							AUTOMOTIVE TRADES—Con. West South Central Division—Con.										
38	Automotive supplies.....	97	\$77,958	\$39,661	50.9	46.6	Total analyzed.....						77	\$78,453	\$78,453	---	100.0
	Batteries.....	38	57,620	1,638	2.8	---	35	Automobiles and other motor vehicles.....	30	55,380	45,922	82.9	58.5				
	Automotive accessories.....	37	58,644	2,498	4.3	---		Automobiles (passenger).....	4	47,147	29,750	63.1	---				
	Automotive parts.....	40	42,266	8,818	20.9	---		Trucks, busses, taxicabs, etc.....	22	54,506	15,341	28.1	---				
	Tires and tubes.....	39	60,033	23,535	39.2	---		Tractors.....	8	1,512	631	55.0	---				
	Not analyzed in detail.....	16	4,531	3,172	70.0	---		Automotive supplies.....	58	73,278	28,942	39.5	36.9				
43	Wiring supplies and electrical construction materials.....	4	7,596	472	6.2	.6	36	Batteries.....	22	85,407	1,000	1.5	---				
44	Electrical apparatus and equipment.....	5	2,327	1,675	72.0	2.0		Automotive accessories.....	28	66,191	4,641	7.0	---				
45	Radios, appliances, and specialties.....	9	7,942	179	2.3	.2		Automotive parts.....	24	33,037	5,431	16.4	---				
	Radios, parts, and accessories.....	5	5,920	156	2.8	---		Tires and tubes.....	30	50,535	17,870	35.4	---				
	Other electrical appliances.....	4	2,022	23	1.1	---	56	Industrial equipment and supplies.....	10	12,298	776	6.3	1.0				
52	Sporting goods.....	11	14,923	267	1.8	.3		All other commodities.....	---	---	2,525	---	3.2				
56	Industrial equipment and supplies.....	12	18,734	2,033	10.9	2.4		Service receipts.....	13	5,638	288	5.1	.4				
	Belting, hose, packing, etc.....	12	18,734	2,029	10.8	---	Mountain Division All establishments..... 24 Sales..... \$26,785,000 Commodity coverage... 99.9 percent										
	Other.....	---	---	4	---	---	Total analyzed.....						23	26,748	26,748	---	100.0
57	Industrial machinery.....	4	1,959	223	11.4	.3	35	Automobiles and other motor vehicles.....	7	20,746	17,496	84.3	65.4				
	Mining, quarrying, etc.....	3	524	185	35.3	---		Automobiles (passenger).....	3	18,897	11,877	62.9	---				
	Other.....	---	---	38	---	---		Trucks, busses, taxicabs, etc.....	6	20,420	4,498	22.0	---				
	All other commodities.....	---	---	1,326	---	1.6		Other.....	---	---	1,121	---	---				
	Service receipts.....	18	20,772	493	2.4	.6		Automotive supplies.....	20	25,270	8,156	32.3	30.5				
South Atlantic Division All establishments..... 97 Sales..... \$92,034,000 Commodity coverage... 99.3 percent							Pacific Division All establishments..... 114 Sales..... \$69,107,000 Commodity coverage... 96.2 percent										
Total analyzed.....							Total analyzed.....										
		94	91,366	91,366	---	100.0	35	Automobiles and other motor vehicles.....	7	20,746	17,496	84.3	65.4				
35	Automobiles and other motor vehicles.....	37	61,174	51,662	84.5	56.5		Automobiles (passenger).....	3	18,897	11,877	62.9	---				
	Automobiles (passenger).....	4	45,505	28,890	63.5	---		Trucks, busses, taxicabs, etc.....	6	20,420	4,498	22.0	---				
	Trucks, busses, taxicabs, etc.....	26	58,448	21,653	37.0	---		Other.....	---	---	1,121	---	---				
	Tractors.....	6	1,172	1,129	96.3	---		Automotive supplies.....	20	25,270	8,156	32.3	30.5				
36	Automotive supplies.....	78	83,492	35,481	42.5	38.8	36	Batteries.....	9	22,154	419	1.9	---				
	Batteries.....	29	88,678	1,504	2.2	---		Automotive accessories.....	8	21,975	793	3.6	---				
	Automotive accessories.....	30	69,824	2,126	3.0	---		Automotive parts.....	8	19,743	2,600	13.2	---				
	Automotive parts.....	29	52,505	6,586	18.4	---		Tires and tubes.....	12	23,297	4,296	18.4	---				
	Tires and tubes.....	42	73,085	22,369	30.6	---		Not analyzed in detail.....	---	---	48	---	---				
	Not analyzed in detail.....	9	3,274	916	28.0	---	56	Industrial equipment and supplies (belting, hose, packing, etc.).....	4	3,177	284	6.9	1.1				
45	Radios, appliances, and specialties.....	4	4,638	143	3.0	.2		All other commodities.....	---	---	612	---	3.0				
	Radios, parts, and accessories.....	3	4,562	136	3.0	---	East South Central Division All establishments..... 31 Sales..... \$13,262,000 Commodity coverage... 100.0 percent										
	Not analyzed in detail.....	---	---	7	---	---	Total analyzed.....						31	13,262	13,262	---	100.0
52	Sporting goods.....	6	9,583	260	2.7	.3	35	Automobiles and other motor vehicles:	12	4,637	4,100	88.4	30.9				
56	Industrial equipment and supplies.....	9	13,458	1,263	9.4	1.4		Trucks, busses, taxicabs, etc.....	25	11,376	8,586	75.3	64.6				
	Belting, hose, packing, etc.....	6	13,217	1,240	9.4	---		Batteries.....	11	7,551	358	4.7	---				
	Other.....	---	---	23	---	---		Automotive accessories.....	11	7,978	344	4.3	---				
	All other commodities.....	---	---	2,080	---	2.3		Automotive parts.....	9	3,014	585	19.4	---				
	Service receipts.....	15	9,871	477	4.9	.5		Tires and tubes.....	13	8,556	7,201	84.2	---				
								Not analyzed in detail.....	---	---	78	---	---				
West South Central Division All establishments..... 77 Sales..... \$78,453,000 Commodity coverage... 100.0 percent							37 Drugs and drug sundries..... 4 7,500 114 1.5 .2 45 Wiring supplies and electrical construction materials..... 4 7,500 382 4.6 .5 44 Electrical apparatus and equipment..... 5 1,145 532 48.5 .8 45 Radios, appliances, and specialties..... 6 4,827 118 2.4 .2 Radios, parts, and accessories..... 3 3,824 93 2.4 --- Other electrical appliances..... 4 889 25 2.8 --- 52 Sporting goods..... 11 13,003 308 2.4 .5 58 Industrial equipment and supplies..... 15 17,728 1,687 9.5 2.5 Belting, hose, packing, etc..... 14 17,530 1,874 9.5 --- Other..... --- --- 13 --- --- 57 Industrial machinery (mining, quarrying, etc.)..... 3 683 287 42.0 .4 78 Petroleum and its products..... 3 2,793 43 1.5 .1 98 Second-hand merchandise..... 3 5,480 302 5.5 .5 All other commodities..... --- --- 445 --- .7 Service receipts..... 23 15,839 956 6.0 1.4										

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

MANUFACTURERS' SALES BRANCHES (WITH STOCKS)
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
<p>AUTOMOTIVE TRADES—Con.</p> <p>New York City</p> <p>All establishments..... 54 Sales..... \$46,725,000 Commodity coverage... 97.8 percent</p> <p>Total analyzed..... 52 \$45,701 \$45,701 --- 100.0</p>							<p>AUTOMOTIVE TRADES—Con.</p> <p>Boston—Con.</p> <p>35 Automobiles and other motor vehicles..... 9 \$12,379 \$10,661 86.1 41.2 Trucks, busses, taxicabs, etc. 7 8,161 6,636 81.3 --- Other..... --- 4,025 --- --- 36 Automotive supplies..... 25 22,216 11,407 51.3 44.1 Batteries..... 8 14,805 519 3.5 --- Automotive accessories..... 9 14,829 609 4.1 --- Automotive parts..... 10 8,002 1,086 13.6 --- Tires and tubes..... 12 16,984 8,838 52.0 --- Not analyzed in detail..... --- 355 --- --- 52 Sporting goods..... 3 5,834 116 2.0 .4 56 Industrial equipment and supplies..... 5 7,752 1,607 20.7 6.2 Belting, hose, packing, etc. 4 7,625 1,566 20.5 --- Other..... --- 41 --- --- All other commodities..... --- 1,464 --- 5.7 Service receipts..... 7 8,742 608 7.0 2.4</p>						
<p>Chicago</p> <p>All establishments..... 43 Sales..... \$32,682,000 Commodity coverage... 80.0 percent</p> <p>Total analyzed..... 40 26,154 26,154 --- 100.0</p>							<p>San Francisco</p> <p>All establishments..... 28 Sales..... \$13,746,000 Commodity coverage... 96.0 percent</p> <p>Total analyzed..... 26 13,196 13,196 --- 100.0</p>						
<p>35 Automobiles and other motor vehicles..... 12 10,103 8,542 84.5 32.7 Trucks, busses, taxicabs, etc. 10 8,790 7,229 82.2 --- Other..... --- 1,048 --- --- Not analyzed in detail..... --- 265 --- --- 36 Automotive supplies..... 33 20,907 13,193 63.1 50.4 Batteries..... 6 9,830 198 2.0 --- Automotive accessories..... 8 10,352 899 8.7 --- Automotive parts..... 17 7,362 3,010 40.9 --- Tires and tubes..... 11 12,855 8,708 67.7 --- Not analyzed in detail..... 3 1,252 378 30.2 --- 45 Radios, appliances, and specialties..... 3 5,625 59 1.0 .2 52 Sporting goods..... 3 4,817 187 3.9 .7 All other commodities..... --- 3,703 --- 14.2 Service receipts..... 8 7,369 470 6.4 1.8</p>							<p>35 Automobiles and other motor vehicles..... 6 3,312 2,814 85.0 21.3 Trucks, busses, taxicabs, etc. 4 2,872 2,493 86.8 --- Other..... --- 321 --- --- 36 Automotive supplies..... 24 11,069 8,128 73.4 61.8 Batteries..... 8 7,603 442 5.8 --- Automotive accessories..... 8 7,432 484 6.5 --- Automotive parts..... 10 1,608 949 59.0 --- Tires and tubes..... 9 8,817 6,149 69.7 --- Not analyzed in detail..... --- 102 --- --- 52 Sporting goods..... 3 3,806 98 2.6 .7 56 Industrial equipment and supplies: Belting, hose, packing, etc. 4 4,647 753 16.2 5.7 All other commodities..... --- 1,189 --- 9.1 Service receipts..... 5 2,810 216 7.7 1.6</p>						
<p>Philadelphia</p> <p>All establishments..... 31 Sales..... \$25,844,000 Commodity coverage... 98.0 percent</p> <p>Total analyzed..... 30 25,332 25,332 --- 100.0</p>							<p>BEER, WINES, AND LIQUORS TRADES</p> <p>New England Division</p> <p>All establishments..... 23 Sales..... \$8,622,000 Commodity coverage... 98.6 percent</p> <p>Total analyzed..... 22 8,501 8,501 --- 100.0</p>						
<p>35 Automobiles and other motor vehicles..... 12 13,236 11,843 89.5 46.8 36 Automotive supplies..... 24 20,580 9,936 48.3 39.2 Batteries..... 5 8,229 171 2.1 --- Automotive accessories..... 7 10,690 504 4.7 --- Automotive parts..... 9 7,708 1,131 14.7 --- Tires and tubes..... 12 11,669 7,785 66.7 --- Not analyzed in detail..... 3 1,737 347 20.0 --- 52 Sporting goods..... 4 5,975 179 3.0 .7 56 Industrial equipment and supplies..... 4 6,778 1,654 24.4 6.5 Belting, hose, packing, etc. 3 6,551 1,595 24.5 --- Other..... --- 59 --- --- All other commodities..... --- 1,290 --- 5.1 Service receipts..... 7 9,280 450 4.8 1.7</p>							<p>01 Beer and other malt liquors..... 19 5,645 5,547 98.3 65.3 15 Liquors..... 3 2,858 2,858 100.0 33.6 All other commodities..... --- 96 --- 1.1</p>						
<p>Boston</p> <p>All establishments..... 30 Sales..... \$26,179,000 Commodity coverage... 98.8 percent</p> <p>Total analyzed..... 29 25,863 25,863 --- 100.0</p>							<p>Middle Atlantic Division</p> <p>All establishments..... 84 Sales..... \$134,251,000 Commodity coverage... 99.4 percent</p> <p>Total analyzed..... 80 133,392 133,392 --- 100.0</p>						
<p>01 Beer and other malt liquors..... 66 21,808 21,618 99.1 16.2 15 Wines and liquors..... 14 111,584 111,584 100.0 83.7 Liquors..... 11 110,815 106,228 95.9 --- Wines..... 7 50,001 5,356 10.7 --- All other commodities..... --- 190 --- .1</p>													

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.
Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

MANUFACTURERS' SALES BRANCHES (WITH STOCKS)
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	
		Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)		
	BEER, WINES, AND LIQUORS TRADES—Con.							BEER, WINES, AND LIQUORS TRADES—Con.						
	East North Central Division							New York City						
	All establishments..... 80							All establishments..... 22						
	Sales..... \$59,840,000							Sales..... \$118,088,000						
	Commodity coverage... 99.9 percent							Commodity coverage... 99.8 percent						
	Total analyzed.....	59	\$59,773	\$59,773	100.0			Total analyzed.....	21	\$117,826	\$117,826	100.0		
01	Beer and other malt liquors.....	54	17,236	17,078	99.1	28.6	01	Beer and other malt liquors.....	8	6,648	6,594	99.2	5.6	
13	Soft drinks.....	19	3,045	155	5.1	.5	15	Wine and liquors.....	13	111,178	111,178	100.0	94.4	
15	Wine and liquors.....	19	41,309	41,309	100.0	89.1		Liquors.....	10	110,409	105,822	95.8	---	
	Liquors.....	16	41,180	39,422	95.7	---		Wines.....	7	50,001	5,356	10.7	---	
	Wines.....	8	2,141	1,887	88.1	---		All other commodities.....	---	---	54	---	(1)	
	All other commodities.....	---	---	1,231	---	2.0								
	West North Central Division							Chicago						
	All establishments..... 65							All establishments..... 18						
	Sales..... \$7,373,000							Sales..... \$41,811,000						
	Commodity coverage... 95.5 percent							Commodity coverage... 99.0 percent						
	Total analyzed.....	62	7,042	7,042	100.0			Total analyzed.....	17	41,386	41,386	100.0		
01	Beer and other malt liquors.....	82	7,042	6,624	94.1	94.1	01	Beer and other malt liquors.....	7	10,153	10,077	99.3	24.3	
13	Soft drinks.....	11	1,285	120	9.4	1.7	15	Wine and liquors.....	10	31,233	31,233	100.0	75.5	
	All other commodities.....	---	---	298	---	4.2		Liquors.....	10	31,233	29,475	94.4	---	
								Wines.....	3	2,012	1,758	87.4	---	
								All other commodities.....	---	---	76	---	.2	
	East South Central Division							San Francisco						
	All establishments..... 9							All establishments..... 18						
	Sales..... \$407,000							Sales..... \$16,925,000						
	Commodity coverage... 100.0 percent							Commodity coverage... 99.2 percent						
	Total analyzed.....	9	407	407	100.0			Total analyzed.....	17	16,798	16,798	100.0		
01	Beer and other malt liquors.....	9	407	407	100.0	100.0	01	Beer and other malt liquors.....	7	8,111	5,943	97.3	35.4	
							15	Wine and liquors.....	10	10,855	10,677	98.4	63.6	
								Liquors.....	8	10,546	8,870	82.2	---	
								Wines.....	4	2,129	2,007	94.3	---	
								All other commodities.....	---	---	178	---	1.0	
	West South Central Division							CHEMICALS AND PAINTS TRADES						
	All establishments..... 26							New England Division						
	Sales..... \$8,404,000							All establishments..... 49						
	Commodity coverage... 100.0 percent							Sales..... \$39,427,000						
	Total analyzed.....	28	6,404	6,404	100.0			Commodity coverage... 100.0 percent						
01	Beer and other malt liquors.....	24	6,091	5,959	97.8	93.1		Total analyzed.....	49	39,427	39,427	100.0		
	All other commodities.....	---	---	445	---	8.9								
								38	Chemicals, industrial and heavy.....	20	22,854	20,390	90.1	51.7
								40	Paints and varnishes.....	16	8,815	6,644	97.5	18.9
								42	Other chemicals and related products.....	16	15,737	10,525	88.9	26.7
								All other commodities.....	---	---	1,868	---	4.7	
	Mountain Division							Middle Atlantic Division						
	All establishments..... 11							All establishments..... 154						
	Sales..... \$3,117,000							Sales..... \$252,771,000						
	Commodity coverage... 100.0 percent							Commodity coverage... 99.7 percent						
	Total analyzed.....	11	3,117	3,117	100.0			Total analyzed.....	152	252,078	252,078	100.0		
01	Beer and other malt liquors.....	3	807	805	99.8	25.8	37	Drugs and drug sundries.....	3	19,823	2,683	13.8	1.1	
15	Liquors.....	8	2,305	2,305	100.0	73.9	38	Chemicals, industrial and heavy.....	54	175,794	155,300	77.9	53.7	
	All other commodities.....	---	---	7	---	.5	39	Oil, vegetable.....	9	18,712	1,551	9.3	.8	
							40	Paints and varnishes.....	53	54,320	31,495	58.0	12.5	
							41	Soaps.....	9	11,759	278	2.3	.1	
							42	Other chemicals and related products.....	69	103,077	59,737	58.0	23.7	
							57	Industrial machinery.....	5	13,448	1,424	10.8	.8	
							58	Office and store equipment and supplies.....	4	4,853	1,483	31.4	.8	
							68	Lead (metallic) and zinc.....	4	11,037	1,482	15.4	.8	
								All other commodities.....	---	---	18,887	---	8.5	

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.
Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

1 Less than one-tenth of one percent.

CENSUS OF BUSINESS

MANUFACTURERS' SALES BRANCHES (WITH STOCKS)
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)						
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)							
<p>CHEMICALS AND PAINTS TRADES—Con.</p> <p>East North Central Division</p> <p>All establishments..... 146 Sales..... \$136,495,000 Commodity coverage... 99.4 percent</p> <p>Total analyzed..... 145 \$135,730 \$135,730 --- 100.0</p>							<p>CHEMICALS AND PAINTS TRADES—Con.</p> <p>West South Central Division</p> <p>All establishments..... 37 Sales..... \$11,811,000 Commodity coverage... 88.2 percent</p> <p>Total analyzed..... 33 \$10,415 \$10,415 --- 100.0</p>												
11	Groceries (extracts and spices).....	4	3,470	191	5.5	.1	38	Chemicals, industrial and heavy.....	9	5,393	2,121	39.3	20.4						
38	Chemicals, industrial and heavy.....	42	71,740	56,877	79.0	41.8	39	Oils (cottonseed, linseed, etc.).....	5	4,355	111	2.5	1.1						
39	Oils (cottonseed, linseed, etc.).....	17	15,762	604	3.8	.4	40	Paints and varnishes.....	17	6,117	5,092	63.2	48.9						
40	Paints and varnishes.....	70	47,299	40,476	85.6	29.8	42	Other chemicals and related products.....	10	5,435	1,573	28.9	15.1						
41	Soaps.....	8	11,291	294	2.6	.2	50	Hardware.....	4	3,548	85	2.5	.6						
42	Other chemicals and related products.....	48	56,440	25,968	46.0	19.1	75	Glass, sheet.....	3	1,110	490	43.2	4.8						
50	Hardware.....	11	13,717	213	1.8	.2	---	All other commodities.....	---	---	953	---	9.1						
57	Industrial machinery.....	4	3,470	744	21.4	.5	<p>Mountain Division</p> <p>All establishments..... 24 Sales..... \$7,273,000 Commodity coverage... 82.3 percent</p> <p>Total analyzed..... 20 5,963 5,963 --- 100.0</p>												
58	Office and store equipment and supplies: Store fixtures and equipment.....	4	3,470	1,096	31.6	.6	39	Oils (cottonseed, linseed, etc.).....	6	1,105	58	5.2	1.0						
82	Building metal work.....	5	1,928	87	4.5	.1	40	Paints and varnishes.....	14	2,226	1,419	63.7	23.7						
88	Lead (metallic) and zinc.....	5	17,635	647	3.7	.5	42	Other chemicals and related products.....	5	3,668	3,069	83.7	51.3						
69	Other non-ferrous metals (except precious).....	4	18,051	274	1.7	.2	75	Glass—sheet and containers.....	8	1,739	355	20.4	5.9						
75	Glass, sheet.....	7	2,052	1,212	59.1	.9	82	Wallpaper.....	7	1,892	59	3.5	1.0						
82	Wallpaper.....	10	2,417	85	3.5	.1	84	Planing-mill products.....	3	870	196	29.3	3.3						
---	All other commodities.....	---	---	7,162	---	5.3	87	Building materials (except as listed).....	4	1,022	31	3.0	.5						
<p>West North Central Division</p> <p>All establishments..... 64 Sales..... \$25,683,000 Commodity coverage... 97.8 percent</p> <p>Total analyzed..... 63 25,141 25,141 --- 100.0</p>							<p>Pacific Division</p> <p>All establishments..... 127 Sales..... \$45,285,000 Commodity coverage... 99.7 percent</p> <p>Total analyzed..... 125 45,120 45,120 --- 100.0</p>												
11	Groceries (extracts and spices).....	3	2,764	90	3.3	.4	38	Chemicals, industrial and heavy.....	18	15,059	6,144	40.6	13.6						
38	Chemicals, industrial and heavy.....	19	11,098	7,331	86.1	29.2	39	Oils (cottonseed, linseed, etc.).....	25	9,165	212	2.3	.5						
39	Oils, vegetable.....	6	3,651	65	1.8	.3	40	Paints and varnishes.....	84	27,908	18,551	88.5	41.1						
40	Paints and varnishes.....	34	8,254	7,505	90.9	29.8	41	Soaps.....	3	4,548	663	14.8	1.5						
41	Soaps.....	4	4,076	320	7.9	1.3	42	Other chemicals and related products.....	41	23,181	12,597	54.3	27.9						
42	Other chemicals and related products.....	16	13,941	7,415	53.2	29.5	50	Hardware.....	7	5,521	94	1.6	.2						
50	Hardware.....	9	4,359	103	2.4	.4	57	Industrial machinery.....	3	1,252	332	26.5	.7						
57	Industrial machinery.....	3	2,764	1,088	38.8	4.2	58	Store fixtures and equipment.....	3	1,252	440	35.1	1.0						
58	Office and store equipment and supplies: Store fixtures and equipment.....	3	2,764	651	23.6	2.6	75	Glass—sheet and containers.....	24	12,600	3,236	25.7	7.2						
82	Wallpaper.....	4	279	22	7.9	.1	82	Wallpaper.....	39	13,749	305	2.2	.7						
---	All other commodities.....	---	---	571	---	2.2	84	Planing-mill products.....	9	5,397	1,309	24.3	2.9						
<p>South Atlantic Division</p> <p>All establishments..... 46 Sales..... \$29,093,000 Commodity coverage... 99.9 percent</p> <p>Total analyzed..... 43 29,070 29,070 --- 100.0</p>							<p>New York City</p> <p>All establishments..... 70 Sales..... \$139,286,000 Commodity coverage... 99.5 percent</p> <p>Total analyzed..... 68 138,627 138,627 --- 100.0</p>												
38	Chemicals, industrial and heavy.....	14	13,280	9,635	72.8	33.1	37	Drugs and drug sundries: Drugs, chemicals, and pharmaceuticals.....	3	19,623	2,663	13.8	1.9						
39	Oils (cottonseed, linseed, etc.).....	7	4,309	148	3.4	.5	38	Chemicals, industrial and heavy.....	22	101,265	91,550	90.4	88.0						
40	Paints and varnishes.....	25	10,479	9,538	91.0	32.8	40	Paints and varnishes.....	21	12,954	9,302	71.8	8.7						
42	Other chemicals and related products.....	14	11,741	7,839	88.8	27.0	42	Other chemicals and related products.....	30	46,879	28,515	60.8	20.8						
---	All other commodities.....	---	---	1,910	---	6.6	---	All other commodities.....	---	---	8,597	---	4.8						
<p>East South Central Division</p> <p>All establishments..... 16 Sales..... \$8,317,000 Commodity coverage... 100.0 percent</p> <p>Total analyzed..... 16 8,317 8,317 --- 100.0</p>							<p>37</p>							Drugs and drug sundries: Drugs, chemicals, and pharmaceuticals.....	3	19,623	2,663	13.8	1.9
38	Chemicals, industrial and heavy.....	3	3,380	3,380	100.0	40.8	38	Chemicals, industrial and heavy.....	22	101,265	91,550	90.4	88.0						
40	Paints and varnishes.....	8	1,485	1,375	92.6	16.5	40	Paints and varnishes.....	21	12,954	9,302	71.8	8.7						
42	Other chemicals and related products.....	5	3,452	3,452	100.0	41.5	42	Other chemicals and related products.....	30	46,879	28,515	60.8	20.8						
---	All other commodities.....	---	---	110	---	1.4	---	All other commodities.....	---	---	8,597	---	4.8						

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

MANUFACTURERS' SALES BRANCHES (WITH STOCKS)
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS and 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
	CHEMICALS AND PAINTS TRADES—Con. Chicago All establishments..... 63 Sales..... \$73,749,000 Commodity coverage... 100.0 percent Total analyzed.....	63	\$73,749	\$73,749	---	100.0		CLOTHING AND FURNISHINGS TRADES—Con. Middle Atlantic Division All establishments..... 143 Sales..... \$126,466,000 Commodity coverage... 98.5 percent Total analyzed.....	139	\$124,617	\$124,617	---	100.0
38	Chemicals, industrial and heavy.....	20	36,559	29,837	81.6	40.5	27	Clothing and furnishings, men's and boys'.....	67	83,449	81,938	98.2	65.8
39	Oils (cottonseed, linseed, etc.).....	3	6,707	69	1.0	.1		Hats and caps.....	3	1,087	1,087	100.0	---
40	Paints and varnishes.....	25	22,979	19,911	86.6	27.0		Furnishings (except shoes).....	55	64,110	61,597	96.1	---
41	Soaps.....	3	4,851	187	3.9	.1		Suits and overcoats.....	8	17,876	17,376	97.2	---
42	Other chemicals and related products.....	21	28,004	15,517	55.4	21.0		Not analyzed in detail.....	---	---	1,876	---	---
	All other commodities.....	---	---	8,228	---	11.3		28 Clothing and accessories, women's and children's.....	58	35,019	31,969	91.3	25.7
	Philadelphia All establishments..... 28 Sales..... \$63,398,000 Commodity coverage... 100.0 percent Total analyzed.....	28	63,398	63,398	---	100.0		Infants' wear.....	5	2,403	2,403	100.0	---
38	Chemicals, industrial and heavy.....	15	50,342	27,025	53.7	42.6		Dresses (women's and misses').....	14	10,008	10,008	100.0	---
40	Paints and varnishes.....	7	31,676	13,183	41.6	20.8		Underwear, negligees, etc.....	16	7,146	4,018	56.2	---
42	Other chemicals and related products.....	14	22,457	8,905	39.7	14.0		Suits and coats (except fur).....	6	3,958	3,958	100.0	---
	All other commodities.....	---	---	14,285	---	22.6		Other.....	---	---	11,582	---	---
	Boston All establishments..... 33 Sales..... \$24,726,000 Commodity coverage... 100.0 percent Total analyzed.....	33	24,726	24,726	---	100.0		32 Shoes and other footwear.....	12	7,952	7,715	97.0	6.2
38	Chemicals, industrial and heavy.....	12	18,036	13,975	87.1	56.5		Men's and boys' leather.....	4	4,877	2,824	57.9	---
40	Paints and varnishes.....	14	8,225	6,054	77.3	24.5		Women's and children's leather.....	6	4,553	2,250	49.4	---
42	Other chemicals and related products.....	9	8,112	3,463	56.7	14.0		Other.....	5	---	141	---	---
	All other commodities.....	---	---	1,234	---	5.0		Not analyzed in detail.....	5	2,737	2,500	91.3	---
	San Francisco All establishments..... 29 Sales..... \$14,543,000 Commodity coverage... 99.4 percent Total analyzed.....	28	14,463	14,463	---	100.0		34 Other dry goods and textile products.....	5	3,861	243	6.3	.2
38	Chemicals, industrial and heavy.....	8	5,528	3,346	60.5	23.1		93 Leather and cut stock.....	3	2,045	1,355	66.3	1.1
40	Paints and varnishes.....	14	8,063	5,789	71.8	40.0		All other commodities.....	---	---	1,399	---	1.0
42	Other chemicals and related products.....	9	8,553	4,265	65.1	29.6		East North Central Division All establishments..... 44 Sales..... \$24,709,000 Commodity coverage... 98.8 percent Total analyzed.....	42	24,409	24,409	---	100.0
	All other commodities.....	---	---	1,083	---	7.3		27 Clothing and furnishings, men's and boys'.....	19	13,974	13,503	96.6	55.3
	CLOTHING AND FURNISHINGS TRADES New England Division All establishments..... 14 Sales..... \$7,050,000 Commodity coverage... 100.0 percent Total analyzed.....	14	7,050	7,050	---	100.0		Furnishings (except shoes).....	18	13,873	12,905	93.0	---
28	Clothing and accessories, women's and children's.....	4	798	798	100.0	11.3		Other.....	---	---	598	---	---
32	Shoes and other footwear.....	9	6,154	8,142	99.8	87.1		28 Clothing and accessories, women's and children's.....	17	4,857	4,525	93.2	18.5
	Men's and boys' leather.....	4	3,930	1,833	46.6	---		Underwear, negligees, etc.....	9	2,522	2,184	86.6	---
	Men's and boys' rubber.....	3	3,810	17	.4	---		Other.....	9	---	2,341	---	---
	Women's and children's leather.....	3	3,810	1,941	50.9	---		32 Shoes and other footwear.....	9	6,136	5,842	95.2	23.9
	Women's and children's rubber.....	3	3,810	19	.5	---		34 Other dry goods and textile products.....	4	2,132	86	4.0	.4
	Infants'.....	3	3,810	113	3.0	---		93 Leather and cut stock.....	3	941	36	3.8	.1
	Not analyzed in detail.....	5	2,224	2,219	99.8	---		All other commodities.....	---	---	417	---	1.8
	All other commodities.....	---	---	110	---	1.6		West North Central Division All establishments..... 27 Sales..... \$111,620,000 Commodity coverage... 100.0 percent Total analyzed.....	27	111,620	111,620	---	100.0
								27 Clothing and furnishings, men's and boys'.....	9	5,905	5,427	91.9	4.9
								Furnishings (except shoes).....	4	3,859	3,650	95.1	---
								Other.....	---	---	1,777	---	---
								32 Shoes and other footwear.....	17	105,523	105,486	99.9	94.5
								Men's and boys' leather.....	12	103,998	41,841	40.2	---
								Men's and boys' rubber.....	12	104,046	708	.7	---
								Women's and children's leather.....	12	103,798	58,968	54.9	---
								Women's and children's rubber.....	12	104,048	613	.6	---
								Infants'.....	11	103,798	2,750	2.6	---
								Other.....	8	102,780	1,367	1.3	---
								Not analyzed in detail.....	4	1,275	1,219	95.8	---
								All other commodities.....	---	---	727	---	.8

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

MANUFACTURERS' SALES BRANCHES (WITH STOCKS)
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	
		Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)		
	CLOTHING AND FURNISHINGS TRADES—Con.							CLOTHING AND FURNISHINGS TRADES—Con.						
	Pacific Division							Boston						
	All establishments..... 51							All establishments..... 9						
	Sales..... \$13,196,000							Sales..... \$2,816,000						
	Commodity coverage... 98.5 percent							Commodity coverage... 100.0 percent						
	Total analyzed.....	49	\$12,992	\$12,992	---	100.0		Total analyzed.....	9	\$2,816	\$2,816	---	100.0	
27	Clothing and furnishings, men's and boys'.....	29	8,646	8,112	93.8	62.4	28	Clothing and accessories, women's and children's.....	4	798	798	100.0	28.3	
	Furnishings (except shoes).....	21	7,531	6,997	92.9	---	32	Shoes and other footwear.....	4	1,922	1,914	99.6	68.0	
	Suits and overcoats.....	6	865	865	100.0	---		All other commodities.....	---	---	104	---	3.7	
	Other.....	---	---	250	---	---								
28	Clothing and accessories, women's and children's.....	12	2,429	2,161	89.0	16.6		San Francisco						
	Underwear, negligees, etc.....	10	2,192	1,543	70.4	---		All establishments..... 21						
	Other.....	---	---	618	---	---		Sales..... \$7,472,000						
32	Shoes and other footwear.....	8	2,288	2,141	93.6	16.5		Commodity coverage... 98.8 percent						
	Men's and boys' leather.....	4	1,423	1,234	86.7	---		Total analyzed.....	20	7,381	7,381	---	100.0	
	Other.....	---	---	207	---	---								
	Not analyzed in detail.....	3	847	700	82.6	---								
93	Leather and cut stock.....	3	847	32	3.8	.2								
	All other commodities.....	---	---	546	---	4.3								
	New York City													
	All establishments..... 134							27	Clothing and furnishings, men's and boys'.....	10	4,676	4,566	97.6	61.9
	Sales..... \$124,059,000								Furnishings (except shoes).....	8	1,810	1,711	94.5	23.2
	Commodity coverage... 98.5 percent								Clothing and accessories, women's and children's.....	8	1,810	1,417	78.3	---
	Total analyzed.....	130	122,216	122,216	---	100.0			Underwear, negligees, etc.....	---	---	294	---	---
									Other.....	3	1,054	1,004	95.3	13.6
27	Clothing and furnishings, men's and boys'.....	68	83,311	81,798	98.2	66.9			Shoes and other footwear.....	---	---	100	---	1.3
	Hats and caps.....	3	1,087	1,087	100.0	---			All other commodities.....					
	Furnishings (except shoes).....	55	64,110	61,597	96.1	---								
	Suits and overcoats.....	7	17,738	17,238	97.2	---								
	Not analyzed in detail.....	---	---	1,876	---	---								
28	Clothing and accessories, women's and children's.....	57	34,775	31,725	91.2	26.0		DRUGS AND DRUG SUNDRIES (SPECIALTY LINES) TRADES						
	Infants' wear.....	5	2,403	2,403	100.0	---		New England Division						
	Dresses (women's and misses').....	14	10,008	10,008	100.0	---		All establishments..... 7						
	Underwear, negligees, etc.....	16	7,148	4,018	56.2	---		Sales..... \$2,484,000						
	Suits and coats (except fur).....	5	3,714	3,714	100.0	---		Commodity coverage... 96.9 percent						
	Other.....	---	---	11,582	---	---		Total analyzed.....	8	2,406	2,406	---	100.0	
32	Shoes and other footwear.....	6	6,046	6,046	100.0	4.9								
	Men's and boys' leather.....	3	4,410	2,457	55.7	---								
	Women's and children's leather.....	3	3,806	1,870	49.1	---								
	Other.....	---	---	142	---	---								
	Not analyzed in detail.....	---	---	1,577	---	---								
34	Other dry goods and textile products.....	3	2,994	195	6.5	.2		Middle Atlantic Division						
	All other commodities.....	---	---	2,452	---	2.0		All establishments..... 64						
								Sales..... \$93,275,000						
								Commodity coverage... 98.2 percent						
								Total analyzed.....	61	91,640	91,640	---	100.0	
	Chicago													
	All establishments..... 36													
	Sales..... \$14,844,000													
	Commodity coverage... 98.0 percent													
	Total analyzed.....	34	14,547	14,547	---	100.0								
27	Clothing and furnishings, men's and boys'.....	16	7,850	7,440	94.8	51.1								
	Furnishings (except shoes).....	15	7,749	6,848	88.4	---								
	Other.....	---	---	592	---	---								
28	Clothing and accessories, women's and children's.....	16	4,588	4,464	97.3	30.7								
	Underwear, negligees, etc.....	9	2,522	2,184	86.6	---								
	Other.....	---	---	2,280	---	---								
32	Shoes and other footwear.....	4	2,398	2,329	97.1	16.0								
	All other commodities.....	---	---	314	---	2.2								
								East North Central Division						
								All establishments..... 40						
								Sales..... \$25,111,000						
								Commodity coverage... 99.2 percent						
								Total analyzed.....	36	24,917	24,917	---	100.0	

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

MANUFACTURERS' SALES BRANCHES (WITH STOCKS)
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY		ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY		ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)
	Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)	Number	Sales of such estab- lishments (add 000)			Amount reported (add 000)	Per- cent col- umn A (See note)					
	DRUGS AND DRUG SUNDRIES (SPECIALTY LINES) TRADES—Con.								DRUGS AND DRUG SUNDRIES (SPECIALTY LINES) TRADES—Con.						
	East North Central Division—Con.								Pacific Division						
37	Drugs and drug sundries.....	34	\$24,822	\$24,748	99.7	99.3		All establishments.....	49						
	Drugs, chemicals, and pharmaceuticals..	20	14,822	14,447	97.5	---		Sales.....	\$17,934,000						
	Proprietary medicines and toiletries...	15	15,868	9,633	60.7	---		Commodity coverage...	94.3 percent						
	Druggists' sundries.....	6	5,623	668	11.9	---		Total analyzed.....	45	\$16,918	\$16,918	---	100.0		
41	Soaps.....	5	5,856	90	1.5	.4									
	All other commodities.....	---	---	79	---	.3									
	West North Central Division								New York City						
	All establishments.....	28						All establishments.....	48						
	Sales.....	\$20,133,000						Sales.....	\$82,095,000						
	Commodity coverage...	99.5 percent						Commodity coverage...	98.1 percent						
	Total analyzed.....	25	20,024	20,024	---	100.0		Total analyzed.....	46	80,519	80,519	---	100.0		
05	Confectionery and ice cream.....	3	1,917	302	15.8	1.5									
11	Groceries (miscellaneous).....	3	1,917	283	14.8	1.4									
37	Drugs and drug sundries.....	25	20,024	19,053	95.2	95.2									
	Drugs, chemicals, and pharmaceuticals..	17	17,487	16,692	95.5	---									
	Proprietary medicines and toiletries...	13	9,820	2,217	22.6	---									
	Other.....	---	---	144	---	---									
41	Soaps.....	4	3,554	49	1.4	.2									
	All other commodities.....	---	---	337	---	1.7									
	South Atlantic Division								Boston						
	All establishments.....	17						All establishments.....	7						
	Sales.....	\$12,188,000						Sales.....	(x)						
	Commodity coverage...	100.0 percent						Commodity coverage...	(x)						
	Total analyzed.....	17	12,188	12,188	---	100.0		Total analyzed.....	6	2,408	2,406	---	100.0		
37	Drugs and drug sundries.....	16	12,046	11,731	97.4	96.3									
	Drugs, chemicals, and pharmaceuticals..	13	6,784	6,672	98.3	---									
	Proprietary medicines and toiletries...	5	7,637	5,052	66.2	---									
	Other.....	---	---	7	---	---									
41	Soaps.....	3	2,599	53	2.0	.4									
	All other commodities.....	---	---	404	---	3.3									
	West South Central Division								San Francisco						
	All establishments.....	14						All establishments.....	20						
	Sales.....	\$7,860,000						Sales.....	(x)						
	Commodity coverage...	100.0 percent						Commodity coverage...	(x)						
	Total analyzed.....	14	7,860	7,860	---	100.0		Total analyzed.....	19	10,450	10,450	---	100.0		
37	Drugs and drug sundries.....	14	7,860	7,805	99.3	99.3									
	Drugs, chemicals, and pharmaceuticals..	11	8,450	6,310	98.1	---									
	Proprietary medicines and toiletries...	5	3,402	1,484	43.0	---									
	Other.....	---	---	31	---	---									
41	Soaps.....	3	3,108	55	1.8	.7									
	All other commodities.....	---	---	189	---	17.8									
	Mountain Division								San Francisco						
	All establishments.....	8						All establishments.....	20						
	Sales.....	\$1,083,000						Sales.....	(x)						
	Commodity coverage...	100.0 percent						Commodity coverage...	(x)						
	Total analyzed.....	8	1,083	1,063	---	100.0		Total analyzed.....	19	10,450	10,450	---	100.0		
37	Drugs and drug sundries.....	8	1,063	874	82.2	82.2									
	Drugs, chemicals, and pharmaceuticals..	5	744	739	99.3	---									
	Proprietary medicines and toiletries...	3	315	135	42.9	---									
	All other commodities.....	---	---	189	---	17.8									

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

x Withheld to avoid disclosure.

CENSUS OF BUSINESS

MANUFACTURERS' SALES BRANCHES (WITH STOCKS)
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

(Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample)

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)	
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)		
	DRY GOODS (SPECIALTY LINES) TRADES							DRY GOODS (SPECIALTY LINES) TRADES—Con.						
	New England Division							Pacific Division—Con.						
	All establishments..... 8						34	Other dry goods and textile products.....	4	\$2,169	\$1,185	54.6	9.8	
	Sales..... \$6,776,000							All other commodities.....	---	---	416	---	3.5	
	Commodity coverage... 100.0 percent													
	Total analyzed.....	8	\$6,776	\$6,776	---	100.0		New York City						
35	Yarns.....	4	6,588	2,818	44.1	41.6		All establishments..... 111						
34	Other dry goods and textile products.....	3	2,178	909	41.7	13.4		Sales..... \$170,530,000						
	All other commodities.....	---	---	3,049	---	45.0		Commodity coverage... 97.9 percent						
								Total analyzed.....	109	167,033	167,033	---	100.0	
	Middle Atlantic Division							28	Clothing and accessories, women's and children's.....	15	31,004	20,321	65.5	12.2
	All establishments..... 119							Hosiery (women's and misses').....	7	18,917	8,848	46.8	---	
	Sales..... \$172,997,000							Underwear, negligees, etc.....	11	26,795	9,087	33.9	---	
	Commodity coverage... 98.0 percent							Other.....	---	---	2,386	---	---	
	Total analyzed.....	117	169,494	169,494	---	100.0		Notions.....	27	10,201	9,876	96.8	5.9	
28	Clothing and accessories, women's and children's.....	15	31,004	20,321	65.5	12.0		31	Piece goods.....	53	133,794	116,615	87.2	69.8
	Hosiery (women's and misses').....	7	18,917	8,848	46.8	---		Cotton piece goods.....	10	60,835	41,743	68.6	---	
	Underwear, negligees, etc.....	11	26,795	9,087	33.9	---		Rayons.....	25	93,409	36,791	39.4	---	
	Other.....	---	---	2,386	---	---		Silks and velvets.....	15	31,647	9,046	28.6	---	
30	Notions.....	31	10,458	10,113	96.9	6.0		Woolens and worsteds.....	7	13,800	8,541	61.9	---	
31	Piece goods.....	55	134,407	117,223	87.2	69.2		Curtains, draperies, etc.....	4	21,043	5,109	24.3	---	
	Cotton piece goods.....	10	60,835	41,743	68.6	---		Other.....	---	---	9,619	---	---	
	Rayons.....	25	93,409	36,791	39.4	---		Not analyzed in detail.....	5	5,766	5,766	100.0	---	
	Silks and velvets.....	15	31,647	9,046	28.6	---		33	Yarns.....	6	25,930	8,744	33.7	5.2
	Woolens and worsteds.....	8	13,854	8,595	62.0	---		34	Other dry goods and textile products.....	19	22,477	10,673	47.5	6.4
	Curtains, draperies, etc.....	5	21,602	5,668	26.2	---		All other commodities.....	---	---	804	---	.5	
	Other.....	---	---	9,619	---	---								
	Not analyzed in detail.....	5	5,766	5,766	100.0	---		Chicago						
35	Yarns.....	8	27,541	10,335	37.5	6.1		All establishments..... 24						
34	Other dry goods and textile products.....	20	23,900	10,693	44.7	6.3		Sales..... \$9,055,000						
	All other commodities.....	---	---	804	---	.4		Commodity coverage... 100.0 percent						
								Total analyzed.....	24	9,053	9,053	---	100.0	
	East North Central Division							28	Clothing and accessories, women's and children's.....	4	3,220	3,220	100.0	35.6
	All establishments..... 32							Underwear, negligees, etc.....	4	3,220	2,239	71.1	---	
	Sales..... \$9,887,000							Other.....	---	---	951	---	---	
	Commodity coverage... 98.7 percent							30	Notions.....	5	447	447	100.0	4.9
	Total analyzed.....	30	9,762	9,762	---	100.0		31	Piece goods.....	7	999	961	96.2	10.6
28	Clothing and accessories, women's and children's.....	4	3,220	3,220	100.0	35.0		Rayons.....	4	641	515	80.3	---	
	Underwear, negligees, etc.....	4	3,220	2,289	71.1	---		Other.....	---	---	446	---	---	
	Other.....	---	---	951	---	---		34	Other dry goods and textile products.....	5	3,973	2,217	55.8	24.5
30	Notions.....	7	780	780	100.0	6.0		All other commodities.....	---	---	2,208	---	24.4	
31	Piece goods.....	7	999	961	96.2	9.8								
	Rayons.....	4	641	515	80.3	---		San Francisco						
	Other.....	---	---	446	---	---		All establishments..... 22						
34	Other dry goods and textile products.....	5	3,973	2,217	55.8	22.7		Sales..... \$9,709,000						
	All other commodities.....	---	---	2,584	---	26.5		Commodity coverage... 100.0 percent						
								Total analyzed.....	22	9,709	9,709	---	100.0	
	Pacific Division							28	Clothing and accessories, women's and children's.....	10	5,536	4,884	88.2	50.3
	All establishments..... 37							Hosiery (women's and misses').....	8	4,755	3,575	75.5	---	
	Sales..... \$12,048,000							Underwear, negligees, etc.....	5	2,295	1,295	51.4	---	
	Commodity coverage... 100.0 percent							Other.....	---	---	16	---	---	
	Total analyzed.....	37	12,048	12,048	---	100.0		30	Notions.....	6	572	433	86.2	5.1
28	Clothing and accessories, women's and children's.....	14	5,923	5,171	88.9	42.9		31	Piece goods.....	4	2,209	1,965	89.0	20.2
	Hosiery (women's and misses').....	10	4,932	3,770	76.4	---		33	Yarns.....	4	2,246	790	35.2	8.1
	Underwear, negligees, etc.....	7	2,610	1,535	58.1	---		34	Other dry goods and textile products.....	3	1,614	1,169	64.4	12.0
	Other.....	---	---	36	---	---		All other commodities.....	---	---	408	---	4.3	
30	Notions.....	9	797	719	90.1	6.0								
31	Piece goods.....	9	3,574	3,329	93.1	27.6								
	Cotton piece goods.....	3	2,097	1,447	69.0	---								
	Rayons.....	7	2,054	1,165	56.7	---								
	Silks and velvets.....	3	659	200	30.3	---								
	Other.....	---	---	517	---	---								
33	Yarns.....	7	2,701	1,229	45.5	10.2								

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

WHOLESALE TRADE: 1939

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MANUFACTURERS' SALES BRANCHES (WITH STOCKS)
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
BY GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
	ELECTRICAL GOODS TRADES							ELECTRICAL GOODS TRADES—Con.					
	New England Division							West North Central Division—Con.					
	All establishments..... 24							43 Wiring supplies and electrical construction materials.....	10	\$10,241	\$6,351	62.0	12.9
	Sales..... \$49,917,000							Interior.....	3	426	426	100.0	---
	Commodity coverage... 100.0 percent							Incandescent lamps.....	6	9,458	5,588	58.9	---
	Total analyzed.....	24	\$49,917	\$49,917	---	100.0		Other.....	---	---	357	---	---
43	Wiring supplies and electrical construction materials.....	10	6,931	5,766	83.2	11.6	44 Electrical apparatus and equipment.....	23	42,960	38,185	88.9	77.5	
	Interior.....	7	4,636	3,039	66.6	---	45 Radios, appliances, and specialties.....	11	11,534	3,151	27.3	6.4	
	Incandescent lamps.....	3	2,602	2,589	99.5	---	Electric household refrigerators.....	5	10,660	1,341	12.6	---	
	Other.....	---	---	88	---	---	Electric washing machines.....	8	11,203	224	2.0	---	
44	Electrical apparatus and equipment.....	14	41,305	38,522	93.3	77.2	Other.....	---	---	1,586	---	---	
	All other commodities.....	---	---	4,867	---	9.7	51 Plumbing, heating, and air conditioning: Air-conditioning equipment.....	3	10,152	97	1.0	.2	
	Service receipts.....	3	14,615	762	5.2	1.5	All other commodities.....	---	---	580	---	1.2	
							Service receipts.....	5	17,982	884	4.9	1.8	
	Middle Atlantic Division							South Atlantic Division					
	All establishments..... 92							All establishments..... 28					
	Sales..... \$189,639,000							Sales..... \$73,417,000					
	Commodity coverage... 99.8 percent							Commodity coverage... 100.0 percent					
	Total analyzed.....	90	189,338	189,338	---	100.0		Total analyzed.....	28	73,417	73,417	---	100.0
43	Wiring supplies and electrical construction materials.....	28	40,147	28,208	70.3	14.9	43	Wiring supplies and electrical construction materials.....	9	9,373	4,523	48.3	6.2
	Interior.....	16	7,390	4,944	66.9	---	Interior.....	3	902	902	100.0	---	
	Outside.....	3	3,410	2,409	70.6	---	Incandescent lamps.....	5	8,077	3,227	40.0	---	
	Incandescent lamps.....	8	32,079	20,175	62.9	---	Other.....	---	---	394	---	---	
	Other.....	---	---	606	---	---	44 Electrical apparatus and equipment.....	16	68,949	62,787	91.1	85.5	
	Not analyzed in detail.....	---	---	74	---	---	45 Radios, appliances, and specialties.....	9	17,381	4,948	28.5	6.7	
44	Electrical apparatus and equipment.....	50	156,584	140,585	89.8	74.3	Electric household refrigerators.....	8	17,272	2,714	15.7	---	
	Radios, appliances, and specialties.....	27	46,805	13,182	28.2	7.0	Electric washing machines.....	8	17,272	227	1.3	---	
45	Radios, parts, and accessories.....	5	3,631	2,032	56.0	---	Other.....	---	---	2,007	---	---	
	Electric household refrigerators.....	12	41,053	5,927	14.4	---	51 Plumbing, heating, and air conditioning: Air-conditioning equipment.....	4	14,990	121	.8	.2	
	Electric washing machines.....	13	42,239	1,229	2.9	---	Other.....	3	14,875	119	.8	---	
	Other electric appliances.....	19	41,394	3,994	9.6	---	Office and store equipment and supplies: Store fixtures and equipment.....	7	17,263	234	1.4	.3	
51	Plumbing, heating, and air conditioning.....	6	40,515	326	.8	.2	Service receipts.....	3	27,634	804	2.9	1.1	
58	Office and store equipment and supplies.....	5	39,445	321	.8	.2							
	All other commodities.....	---	---	2,602	---	1.2							
	Service receipts.....	8	51,734	4,114	8.0	2.2							
	East North Central Division							East South Central Division					
	All establishments..... 116							All establishments..... 8					
	Sales..... \$164,790,000							Sales..... \$8,363,000					
	Commodity coverage... 99.9 percent							Commodity coverage... 100.0 percent					
	Total analyzed.....	115	164,680	164,680	---	100.0		Total analyzed.....	8	8,363	8,363	---	100.0
43	Wiring supplies and electrical construction materials.....	44	44,509	31,391	70.5	19.1	44	Electrical apparatus and equipment.....	7	8,306	8,223	99.0	98.3
	Interior.....	29	15,151	11,501	75.9	---	All other commodities.....	---	---	57	---	.7	---
	Outside.....	5	5,307	3,771	71.1	---	Service receipts.....	---	---	83	---	1.0	
	Incandescent lamps.....	9	28,897	15,762	54.9	---							
	Other.....	---	---	77	---	---							
	Not analyzed in detail.....	4	280	280	100.0	---							
44	Electrical apparatus and equipment.....	82	130,430	115,682	88.7	70.2		West South Central Division					
45	Radios, appliances, and specialties.....	28	43,780	13,097	29.9	8.0		All establishments..... 19					
	Radios, parts, and accessories.....	6	3,818	2,308	60.4	---		Sales..... \$25,769,000					
	Electric household refrigerators.....	8	35,509	5,475	15.4	---		Commodity coverage... 100.0 percent					
	Electric washing machines.....	12	36,407	755	2.1	---		Total analyzed.....	19	25,769	25,769	---	100.0
	Other electrical appliances.....	18	40,113	4,561	11.4	---	44	Electrical apparatus and equipment.....	14	24,024	21,790	90.7	84.8
51	Plumbing (air conditioning).....	6	35,033	264	.8	.2	45	Radios, appliances, and specialties.....	8	6,378	2,050	32.1	8.0
58	Office and store equipment and supplies.....	6	35,036	234	.8	.2	Electric household refrigerators.....	6	6,142	1,186	19.3	---	
	All other commodities.....	---	---	1,367	---	.7	Electric washing machines.....	6	6,142	103	1.7	---	
	Service receipts.....	10	39,538	2,595	6.8	1.6	Other electric appliances.....	8	6,378	761	11.9	---	
							51 Plumbing, heating, and air conditioning.....	4	5,472	127	2.3	.5	
	West North Central Division						58 Office and store equipment and supplies.....	5	6,010	68	1.1	.3	
	All establishments..... 37						All other commodities.....	---	---	1,385	---	5.5	
	Sales..... \$49,248,000						Service receipts.....	3	8,108	349	4.3	1.1	
	Commodity coverage... 100.0 percent												
	Total analyzed.....	37	49,248	49,248	---	100.0							

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

MANUFACTURERS' SALES BRANCHES (WITH STOCKS)
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

(Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample)

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
	ELECTRICAL GOODS TRADES—Con.							ELECTRICAL GOODS TRADES—Con.					
	Mountain Division							Philadelphia					
	All establishments..... 10							All establishments..... 18					
	Sales..... \$15,756,000							Sales..... \$50,841,000					
	Commodity coverage... 100.0 percent							Commodity coverage... 100.0 percent					
	Total analyzed.....	10	\$15,756	\$15,756	---	100.0		Total analyzed.....	18	\$50,841	\$50,841	---	100.0
44	Electrical apparatus and equipment.....	9	14,867	13,925	93.7	88.4	43	Wiring supplies and electrical construction materials.....	5	5,662	5,654	99.9	11.1
	All other commodities.....	---	---	1,690	---	10.7		44 Electrical apparatus and equipment.....	13	45,022	40,759	90.5	80.2
	Service receipts.....	---	---	141	---	.9		45 Radios, appliances, and specialties.....	4	13,465	2,359	17.5	4.8
								All other commodities.....	---	---	1,426	---	2.8
								Service receipts.....	---	---	643	---	1.3
	Pacific Division							FARM PRODUCTS—CONSUMER GOODS TRADES					
	All establishments..... 59							New England Division					
	Sales..... \$66,168,000							All establishments..... 68					
	Commodity coverage... 99.5 percent							Sales..... \$20,372,000					
	Total analyzed.....	58	65,844	65,844	---	100.0		Commodity coverage... 100.0 percent					
43	Wiring supplies and electrical construction materials.....	17	13,447	8,595	63.9	13.1		Total analyzed.....	68	20,372	20,372	---	100.0
	Interior.....	10	2,794	2,285	81.8	---		02 Butter and cheese.....	19	12,560	8,508	68.8	41.8
	Incandescent lamps.....	5	10,612	5,758	54.3	---		03 Canned foods.....	6	5,473	411	7.5	2.0
	Other.....	---	---	509	---	---		05 Confectionery and ice cream.....	51	13,538	7,657	56.6	37.6
	Not analyzed in detail.....	---	---	41	---	---		Candy.....	3	5,911	70	1.2	---
44	Electrical apparatus and equipment.....	27	56,176	49,754	88.6	75.6		Ice cream and ices.....	48	7,627	7,587	99.5	---
45	Radios, appliances, and specialties.....	20	18,711	5,935	31.7	9.0		06 Dairy and poultry products (except butter and cheese).....	11	11,546	1,440	12.5	7.1
	Radios, parts, and accessories.....	6	1,056	945	89.5	---		Eggs.....	5	5,128	563	11.0	---
	Electric household refrigerators.....	4	10,216	1,460	14.3	---		Poultry.....	4	4,830	687	14.2	---
	Electric washing machines.....	9	17,116	1,097	6.4	---		Other.....	8	9,282	190	2.0	---
	Other.....	---	---	2,433	---	---		10 Fruits and vegetables, frozen.....	4	3,070	58	1.9	.3
	All other commodities.....	---	---	287	---	.4		11 Groceries (miscellaneous).....	7	10,741	120	1.1	.6
	Service receipts.....	5	17,961	1,275	7.1	1.9		16 Other food and related products.....	12	7,048	2,091	29.7	10.3
								All other commodities.....	---	---	87	---	.3
	New York City							Middle Atlantic Division					
	All establishments..... 40							All establishments..... 132					
	Sales..... \$73,058,000							Sales..... \$53,871,000					
	Commodity coverage... 99.6 percent							Commodity coverage... 100.0 percent					
	Total analyzed.....	38	72,780	72,780	---	100.0		Total analyzed.....	132	53,871	53,871	---	100.0
43	Wiring supplies and electrical construction materials.....	15	13,333	13,298	99.7	18.3		02 Butter and cheese.....	62	36,438	25,177	69.1	46.7
44	Electrical apparatus and equipment.....	16	53,934	49,905	92.5	68.6		05 Confectionery and ice cream.....	90	38,919	15,893	40.8	29.5
45	Radios, appliances, and specialties.....	11	6,400	5,096	79.6	7.0		Candy.....	15	22,574	334	1.5	---
	Radios, parts, and accessories.....	3	3,280	1,999	60.9	---		Ice cream and ices.....	76	16,597	15,482	94.4	---
	Electric household refrigerators.....	3	2,839	2,131	75.1	---		Other confectionery.....	7	1,399	77	5.5	---
	Other.....	---	---	966	---	---		06 Dairy and poultry products (except butter and cheese).....	33	29,626	3,079	10.4	5.7
	All other commodities.....	---	---	1,617	---	2.2		Eggs.....	5	3,977	413	10.4	---
	Service receipts.....	4	30,777	2,864	9.3	3.9		Milk and cream, fluid.....	11	3,618	716	19.8	---
								Other.....	---	---	1,950	---	---
	Chicago							11 Groceries (butter substitutes).....	22	23,006	129	.6	.2
	All establishments..... 55							16 Other food and related products.....	52	29,878	7,010	23.5	13.0
	Sales..... \$75,993,000							All other commodities.....	---	---	2,583	---	4.9
	Commodity coverage... 100.0 percent							East North Central Division					
	Total analyzed.....	55	75,993	75,993	---	100.0		All establishments..... 130					
43	Wiring supplies and electrical construction materials.....	26	34,510	21,400	62.0	28.2		Sales..... \$61,379,000					
	Interior.....	18	11,628	8,025	69.0	---		Commodity coverage... 100.0 percent					
	Outside.....	4	5,142	3,728	72.5	---		Total analyzed.....	130	61,379	61,379	---	100.0
	Incandescent lamps.....	4	22,289	9,368	42.0	---		00 Bakery products.....	9	3,683	32	.9	.1
	Other.....	---	---	75	---	---		01 Beer and other malt liquors.....	3	650	145	22.3	.2
	Not analyzed in detail.....	---	---	204	---	---		02 Butter and cheese.....	74	54,018	42,911	79.4	89.9
44	Electrical apparatus and equipment.....	23	53,741	45,117	84.0	59.4							
45	Radios, appliances, and specialties.....	15	23,314	7,344	31.5	9.7							
	All other commodities.....	---	---	980	---	1.2							
	Service receipts.....	---	---	1,152	---	1.5							

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

WHOLESALE TRADE: 1939

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MANUFACTURERS' SALES BRANCHES (WITH STOCKS)
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)	
		Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)				Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)		
	FARM PRODUCTS—CONSUMER GOODS TRADES—Con.							FARM PRODUCTS—CONSUMER GOODS TRADES—Con.						
	East North Central Division—Con.							East South Central Division—Con.						
05	Confectionery and ice cream.....	85	\$19,429	\$5,180	26.7	8.4	02	Butter and cheese.....	13	\$3,645	\$2,106	57.9	52.9	
	Candy.....	18	11,724	205	1.7	---	05	Confectionery and ice cream.....	9	3,030	329	10.9	8.3	
	Ice cream and ices.....	69	7,879	4,941	62.7	---	06	Dairy and poultry products (except butter and cheese).....	9	3,228	108	3.3	2.7	
	Other confectionery.....	7	2,662	19	.7	---	11	Groceries (butter substitutes).....	7	2,775	86	3.1	2.2	
	Not analyzed in detail.....	---	---	15	---	---	16	Other food and related products.....	13	3,555	1,158	32.6	29.1	
06	Dairy and poultry products (except butter and cheese).....	37	30,734	6,140	20.0	10.0		All other commodities.....	---	---	58	---	1.5	
	Eggs.....	7	15,869	3,953	24.9	---								
	Milk and cream, fluid.....	13	10,269	999	9.7	---								
	Other.....	---	---	1,188	---	---								
10	Fruits and vegetables, frozen.....	3	8,318	112	1.3	.2		West South Central Division						
11	Groceries (butter substitutes).....	18	19,929	164	.8	.3		All establishments.....	29					
13	Soft drinks.....	7	1,003	273	27.2	.4		Sales.....	\$6,635,000					
16	Other food and related products.....	49	30,519	3,461	11.3	5.6		Commodity coverage.....	100.0 percent					
	All other commodities.....	---	---	2,961	---	4.9		Total analyzed.....	29	6,635	6,635	---	100.0	
	West North Central Division							00	Bakery products.....	15	4,697	41	.9	.6
	All establishments.....	62						02	Butter and cheese.....	26	6,229	3,583	57.5	54.0
	Sales.....	\$12,856,000						05	Confectionery and ice cream.....	16	5,587	404	7.2	6.1
	Commodity coverage.....	98.9 percent							Candy.....	12	5,181	50	1.0	---
	Total analyzed.....	59	12,710	12,710	---	100.0			Ice cream and ices.....	4	406	354	87.2	---
01	Beer and other malt liquors.....	3	212	69	32.1	.5		06	Dairy and poultry products (except butter and cheese).....	18	5,783	109	1.9	1.6
02	Butter and cheese.....	37	11,195	6,195	55.3	48.7		11	Groceries (butter substitutes).....	14	4,791	107	2.2	1.6
05	Confectionery and ice cream.....	42	10,455	1,849	17.7	14.5			All other commodities.....	---	---	2,391	---	36.1
	Candy.....	10	7,526	131	1.7	---								
	Ice cream and ices.....	32	2,929	1,686	57.6	---		Mountain Division						
	Other confectionery.....	9	662	32	4.8	---		All establishments.....	17					
06	Dairy and poultry products (except butter and cheese).....	25	10,254	1,017	9.9	8.0		Sales.....	\$3,011,000					
11	Groceries (butter substitutes).....	11	4,917	72	1.5	.6		Commodity coverage.....	100.0 percent					
16	Other food and related products.....	19	8,327	2,670	32.1	21.0		Total analyzed.....	17	3,011	3,011	---	100.0	
	All other commodities.....	---	---	639	---	6.7								
								02	Butter and cheese.....	16	2,956	1,784	59.7	58.6
	South Atlantic Division							05	Confectionery (candy).....	6	2,409	26	1.1	.9
	All establishments.....	93						06	Dairy and poultry products (except butter and cheese).....	9	2,681	41	1.5	1.4
	Sales.....	\$15,811,000						11	Groceries (miscellaneous).....	14	2,908	368	12.7	12.2
	Commodity coverage.....	100.0 percent						16	Other food and related products.....	16	2,950	756	24.9	24.4
	Total analyzed.....	93	15,811	15,811	---	100.0			All other commodities.....	---	---	76	---	2.5
00	Bakery products.....	23	4,827	134	2.8	.8								
01	Beer and other malt liquors.....	3	498	39	7.6	.2		Pacific Division						
02	Butter and cheese.....	34	8,706	4,298	49.4	27.2		All establishments.....	62					
05	Confectionery and ice cream.....	75	11,502	6,222	54.1	39.4		Sales.....	\$21,287,000					
	Candy.....	16	5,628	474	8.4	---		Commodity coverage.....	100.0 percent					
	Ice cream and ices.....	67	6,978	5,386	77.2	---		Total analyzed.....	62	21,287	21,287	---	100.0	
	Other.....	---	---	362	---	---								
06	Dairy and poultry products (except butter and cheese).....	21	7,885	1,876	24.4	11.9		02	Butter and cheese.....	48	19,535	10,874	55.7	51.1
	Eggs.....	3	968	301	31.1	---		03	Canned foods (milk).....	5	5,783	1,035	17.9	4.9
	Milk and cream, fluid.....	11	2,005	859	42.8	---		05	Confectionery and ice cream.....	41	14,164	2,139	15.1	10.0
	Other.....	---	---	203	---	---			Candy.....	19	10,405	111	1.1	---
	Not analyzed in detail.....	---	---	513	---	---			Ice cream and ices.....	22	3,759	2,028	54.0	---
07	Fish and sea foods (frozen fish).....	14	2,103	37	1.8	.2		06	Dairy and poultry products (except butter and cheese).....	38	18,737	3,184	17.0	15.0
10	Fruits and vegetables, frozen.....	19	1,945	117	6.0	.7			Eggs.....	3	4,938	35	.7	---
11	Groceries (except as listed).....	19	7,106	262	3.7	1.7			Milk and cream, fluid.....	21	16,870	2,422	14.4	---
	Butter substitutes.....	19	7,106	231	3.3	---			Other.....	26	16,558	442	2.7	---
	Other.....	---	---	31	---	---			Not analyzed in detail.....	10	937	285	30.4	---
16	Other food and related products.....	25	6,944	2,208	31.8	14.0		10	Fruits and vegetables, frozen.....	5	4,655	78	1.7	.4
	All other commodities.....	---	---	619	---	3.9		11	Groceries (except as listed).....	35	9,260	226	2.4	1.1
									Butter substitutes.....	31	9,069	214	2.4	---
									Not analyzed in detail.....	4	191	12	6.3	---
	East South Central Division								Other food and related products.....	36	11,724	3,547	30.3	16.5
	All establishments.....	17							All other commodities.....	---	---	204	---	1.0
	Sales.....	\$3,978,000												
	Commodity coverage.....	100.0 percent												
	Total analyzed.....	17	3,978	3,978	---	100.0								
00	Bakery products.....	12	3,550	133	3.7	3.3								

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

MANUFACTURERS' SALES BRANCHES (WITH STOCKS)
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent column B (See note)
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent column A (See note)	
	FARM PRODUCTS—CONSUMER GOODS TRADES—Con.							FARM SUPPLIES TRADES—Con.					
	New York City							Middle Atlantic Division—Con.					
	All establishments..... 12						18 Feed..... 3						
	Sales..... \$16,015,000						90 Fertilizer and fertilizer materials..... 11	\$250	\$246	98.4	2.4		
	Commodity coverage. 100.0 percent						All other commodities..... ---	9,841	8,381	85.2	83.1		
	Total analyzed..... 12	\$16,015	\$16,015	---	100.0			---	1,464	---	14.5		
02	Butter and cheese..... 10	14,582	10,216	70.1	63.8								
05	Confectionery and ice cream..... 3	8,233	508	6.2	3.2								
06	Dairy and poultry products (except butter and cheese)..... 4	10,896	926	8.5	5.8								
16	Other food and related products..... 5	9,133	2,068	22.6	12.9								
	All other commodities..... ---	---	2,297	---	14.3								
	Chicago							East North Central Division					
	All establishments..... 13							All establishments..... 14					
	Sales..... \$14,253,000							Sales..... \$4,310,000					
	Commodity coverage. 100.0 percent							Commodity coverage. 100.0 percent					
	Total analyzed..... 13	14,253	14,253	---	100.0			Total analyzed..... 14	4,310	4,310	---	100.0	
02	Butter and cheese..... 9	11,680	8,790	75.3	61.7		18 Feed..... 3	333	143	42.9	3.3		
05	Confectionery and ice cream..... 5	2,299	915	39.8	6.4		90 Fertilizer and fertilizer materials..... 11	3,970	3,970	100.0	92.1		
06	Dairy and poultry products (except butter and cheese)..... 5	10,930	2,526	23.1	17.7		All other commodities..... ---	---	197	---	4.8		
11	Groceries (except as listed)..... 5	9,786	45	.5	.3								
	Butter substitutes..... 5	9,786	26	.3	---			South Atlantic Division					
	Other..... ---	---	19	---	---			All establishments..... 45					
16	Other food and related products..... 7	2,715	680	25.0	4.8			Sales..... \$23,537,000					
	All other commodities..... ---	---	1,297	---	9.1			Commodity coverage... 98.9 percent					
	Philadelphia							Total analyzed..... 36	23,272	23,272	---	100.0	
	All establishments..... 8												
	Sales..... \$10,414,000							08 Flour..... 4	371	123	33.2	.5	
	Commodity coverage... 98.3 percent							18 Feed..... 8	1,167	1,037	88.9	4.5	
	Total analyzed..... 7	10,241	10,241	---	100.0			90 Fertilizer and fertilizer materials..... 28	22,105	22,105	100.0	95.0	
02	Butter and cheese..... 3	5,920	4,633	78.3	45.2			All other commodities..... ---	---	7	---	(1)	
05	Confectionery and ice cream..... 4	8,224	3,170	38.5	31.0								
	Ice cream and ices..... 3	3,105	3,105	100.0	---			East South Central Division					
	Other..... ---	---	65	---	---			All establishments..... 10					
	All other commodities..... ---	---	2,438	---	23.8			Sales..... \$6,536,000					
	San Francisco							Commodity coverage. 100.0 percent					
	All establishments..... 6							Total analyzed..... 10	6,536	6,536	---	100.0	
	Sales..... \$4,127,000												
	Commodity coverage. 100.0 percent												
	Total analyzed..... 6	4,127	4,127	---	100.0								
02	Butter and cheese..... 5	3,897	2,357	60.5	57.1								
05	Confectionery and ice cream..... 3	1,992	175	8.8	4.2								
06	Dairy and poultry products (except butter and cheese)..... 4	3,539	508	14.4	12.3								
	Milk and cream, fluid..... 3	3,312	374	11.3	---								
	Other..... 4	3,539	134	3.8	---								
16	Other food and related products..... 3	1,995	579	29.0	14.1								
	All other commodities..... ---	---	508	---	12.3								
	FARM SUPPLIES TRADES												
	Middle Atlantic Division												
	All establishments..... 14												
	Sales..... \$10,091,000												
	Commodity coverage. 100.0 percent												
	Total analyzed..... 14	10,091	10,091	---	100.0								
								West South Central Division					
								All establishments..... 21					
								Sales..... \$2,652,000					
								Commodity coverage... 72.3 percent					
								Total analyzed..... 15	1,918	1,918	---	100.0	
08	Flour..... 15	1,918	930	48.5	48.5								
11	Groceries (miscellaneous)..... 9	914	80	8.8	4.2								
16	Other food and related products..... 4	792	76	9.8	4.0								
18	Feed..... 12	1,359	769	56.6	40.1								
	All other commodities..... ---	---	63	---	3.2								
								Pacific Division					
								All establishments..... 7					
								Sales..... \$2,157,000					
								Commodity coverage. 100.0 percent					
								Total analyzed..... 7	2,157	2,157	---	100.0	
08	Flour..... 5	659	179	27.2	8.3								
11	Groceries (breakfast cereals)..... 4	553	29	5.2	1.3								
18	Feed..... 6	1,326	934	70.4	43.3								
19	Grain..... 3	437	149	34.1	6.9								
	Corn..... 3	437	14	3.2	---								
	Wheat..... 3	437	23	5.3	---								
	Other (except rice)..... 3	437	112	25.8	---								
	All other commodities..... ---	---	866	---	40.2								

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

1 Less than one-tenth of one percent.

MANUFACTURERS' SALES BRANCHES (WITH STOCKS)
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	
		Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)		
	FURNITURE AND HOUSE FURNISHINGS TRADES							FURNITURE AND HOUSE FURNISHINGS TRADES—Con.						
	New England Division							West North Central Division—Con.						
	All establishments..... 19						48	House furnishings.....	14	\$5,657	\$4,858	85.9	59.7	
	Sales..... \$7,273,000							Carpets and rugs.....	4	2,503	2,385	95.3	---	
	Commodity coverage... 96.9 percent							Linoleum, felt base, etc.....	6	2,616	1,728	66.1	---	
	Total analyzed.....	18	\$7,050	\$7,050	---	100.0		Other house furnishings.....	10	3,571	745	20.9	---	
								All other commodities.....	---	---	733	---	9.0	
47	Furniture, wooden and metal.....	8	1,355	1,287	96.4	18.3		South Atlantic Division						
	Household furniture.....	4	616	616	100.0	---		All establishments..... 25						
	Office and store furniture, metal.....	4	719	671	93.3	---		Sales..... \$8,029,000						
48	House furnishings.....	9	5,229	3,604	68.9	51.1		Commodity coverage... 99.7 percent						
	Linoleum, felt base, etc.....	4	2,824	1,468	52.0	---		Total analyzed.....	24	8,006	8,006	---	100.0	
	Other house furnishings.....	---	---	2,136	---	---		47	Furniture, wooden and metal.....	12	3,961	3,875	97.8	48.4
	All other commodities.....	---	---	2,159	---	30.6		48	House furnishings.....	10	3,518	2,986	84.9	37.3
										5	1,754	1,598	91.1	---
	Middle Atlantic Division									---	---	1,388	---	---
	All establishments..... 81									---	---	1,145	---	14.3
	Sales..... \$49,580,000													
	Commodity coverage... 97.5 percent													
	Total analyzed.....	78	48,330	48,330	---	100.0								
31	Piece goods.....	9	14,448	4,683	32.4	9.7		East South Central Division						
34	Other dry goods and textile products.....	9	13,386	8,088	60.4	16.7		All establishments..... 8						
47	Furniture, wooden and metal.....	38	7,591	6,841	90.1	14.2		Sales..... \$1,293,000						
	Household furniture.....	24	4,827	4,434	91.9	---		Commodity coverage... 100.0 percent						
	Office and store furniture, metal.....	14	2,764	2,356	85.2	---		Total analyzed.....	8	1,293	1,293	---	100.0	
	Other.....	---	---	51	---	---								
48	House furnishings.....	27	28,547	23,206	81.3	48.0	47	Furniture (household).....	5	597	597	100.0	46.2	
	Carpet and rugs.....	10	18,590	14,841	79.8	---		All other commodities.....	---	---	696	---	53.8	
	Linoleum, felt base, etc.....	6	4,526	4,191	92.6	---								
	Other house furnishings.....	16	14,155	4,174	29.5	---								
78	Books, magazines, and other printed material.....	8	793	253	31.9	.5		West South Central Division						
	All other commodities.....	---	---	5,004	---	10.4		All establishments..... 15						
	Service receipts.....	---	---	255	---	.5		Sales..... \$4,467,000						
								Commodity coverage... 100.0 percent						
								Total analyzed.....	15	4,467	4,467	---	100.0	
	East North Central Division							47	Furniture (household).....	9	1,536	1,499	97.6	33.6
	All establishments..... 65							48	House furnishings.....	6	2,871	2,069	72.1	46.3
	Sales..... \$31,029,000										899	---	20.1	
	Commodity coverage... 89.6 percent													
	Total analyzed.....	60	27,800	27,800	---	100.0								
31	Piece goods (curtains, draperies, etc.).....	3	1,564	182	11.6	.7		Mountain Division						
34	Other dry goods and textile products.....	11	2,896	1,527	52.7	5.5		All establishments..... 8						
47	Furniture, wooden and metal.....	24	5,158	5,020	97.3	13.1		Sales..... \$2,354,000						
	Household furniture.....	18	4,155	4,155	100.0	---		Commodity coverage... 100.0 percent						
	Office and store furniture, metal.....	6	1,003	854	85.1	---		Total analyzed.....	8	2,354	2,354	---	100.0	
	Other.....	---	---	11	---	---								
48	House furnishings.....	28	19,630	16,019	81.6	57.6	47	Furniture (household).....	4	427	427	100.0	18.1	
	Carpets and rugs.....	9	8,002	7,575	94.7	---		48	House furnishings.....	3	1,478	1,387	93.8	58.9
	Linoleum, felt base, etc.....	6	8,085	4,640	57.5	---					540	---	23.0	
	Other house furnishings.....	21	11,820	3,559	30.1	---								
	Not analyzed in detail.....	---	---	245	---	---								
78	Books, magazines, and other printed material.....	3	204	95	46.6	.3		Pacific Division						
	All other commodities.....	---	---	4,957	---	17.8		All establishments..... 35						
								Sales..... \$19,463,000						
								Commodity coverage... 95.6 percent						
								Total analyzed.....	33	18,612	18,612	---	100.0	
	West North Central Division													
	All establishments..... 29													
	Sales..... \$8,137,000													
	Commodity coverage... 100.0 percent													
	Total analyzed.....	29	8,137	8,137	---	100.0								
31	Piece goods (curtains, draperies, etc.).....	3	794	72	9.1	.9		31	Piece goods (curtains, draperies, etc.).....	4	1,038	35	3.4	.2
34	Other dry goods and textile products.....	7	1,372	694	50.6	8.5		34	Other dry goods and textile products.....	4	1,038	198	19.1	1.1
47	Furniture, wooden and metal.....	11	1,780	1,780	100.0	21.9		40	Paints and varnishes.....	4	8,085	1,533	19.0	8.2
	Household furniture.....	9	1,598	1,598	100.0	---		47	Furniture, wooden and metal.....	10	2,053	1,961	96.5	10.6
	Other.....	---	---	182	---	---				6	1,233	960	79.5	---
										6	1,278	968	75.7	---
										---	---	33	---	---

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

MANUFACTURERS' SALES BRANCHES (WITH STOCKS)
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	
		Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)		
	FURNITURE AND HOUSE FURNISHINGS TRADES—Con.							FURNITURE AND HOUSE FURNISHINGS TRADES—Con.						
	Pacific Division—Con.							San Francisco—Con.						
48	House furnishings.....	22	\$15,458	\$10,181	65.9	54.7	48	House furnishings.....	7	\$8,561	\$5,510	64.4	52.5	
	Carpets and rugs.....	6	3,806	3,686	96.8	---		Carpets and rugs.....	3	1,659	1,618	97.5	---	
	Linoleum, felt base, etc.....	11	10,573	4,952	46.8	---		Linoleum, felt base, etc.....	3	6,673	3,702	55.5	---	
	Other house furnishings.....	12	5,097	1,509	29.6	---		Other house furnishings.....	3	1,187	190	16.0	---	
	Not analyzed in detail.....	---	---	34	---	---		All other commodities.....	---	---	4,097	---	39.1	
76	Petroleum and its products.....	3	7,606	204	2.7	1.1								
81	Paper and products (except stationery and wallpaper).....	3	7,606	249	3.3	1.3								
	All other commodities.....	---	---	4,231	---	22.8								
	New York City							New England Division						
	All establishments..... 40							All establishments..... 270						
	Sales..... \$34,883,000							Sales..... \$253,669,000						
	Commodity coverage... 96.6 percent							Commodity coverage... 99.5 percent						
	Total analyzed.....	38	33,701	33,701	---	100.0		Total analyzed.....	269	252,345	252,345	---	100.0	
31	Piece goods (curtains, draperies, etc.)..	6	11,789	4,481	38.0	13.3	00	Bakery products.....	61	14,235	11,248	79.0	4.5	
34	Other dry goods and textile products.....	4	10,203	6,996	68.6	20.8	02	Butter and cheese.....	140	156,244	13,643	8.7	5.4	
47	Furniture, wooden and metal.....	16	4,144	3,573	86.2	10.6	03	Canned foods.....	141	160,561	11,661	7.3	4.6	
	Household furniture.....	11	2,273	1,880	82.7	---		Canned fruits.....	4	5,404	1,474	27.3	---	
	Office and store furniture, metal.....	5	1,871	1,643	87.8	---		Canned vegetables.....	5	5,114	858	16.8	---	
	Other.....	---	---	50	---	---		Canned fish and sea foods.....	3	4,136	676	16.3	---	
48	House furnishings.....	13	18,436	14,240	77.2	42.3		Canned meats.....	129	150,587	3,839	2.4	---	
	Carpets and rugs.....	5	15,692	12,162	77.5	---		Canned milk.....	96	92,552	1,317	1.4	---	
	Other house furnishings.....	---	---	2,078	---	---		Other canned foods.....	85	82,016	2,335	2.8	---	
	All other commodities.....	---	---	4,156	---	12.2		Not analyzed in detail.....	---	---	1,362	---	---	
	Service receipts.....	---	---	255	---	.8		04	Coffee (roasted).....	23	12,210	4,390	36.0	1.7
	Chicago							05	Confectionery and ice cream.....	13	14,045	4,213	30.0	1.7
	All establishments..... 23													
	Sales..... \$16,423,000													
	Commodity coverage... 81.6 percent													
	Total analyzed.....	19	13,393	13,393	---	100.0								
47	Furniture, wooden and metal.....	6	1,805	1,724	95.5	12.9	06	Dairy and poultry products (except butter and cheese).....	149	158,219	16,492	10.4	6.5	
	Household furniture.....	3	1,123	1,123	100.0	---		Eggs.....	146	154,116	4,963	3.2	---	
	Office and store furniture, metal.....	3	682	590	86.5	---		Milk and cream, fluid.....	4	20,510	1,558	7.6	---	
	Other.....	---	---	11	---	---		Poultry.....	127	127,963	9,911	7.7	---	
48	House furnishings.....	11	11,342	8,557	75.4	63.9		Not analyzed in detail.....	---	---	60	---	---	
	Linoleum, felt base, etc.....	4	8,653	3,492	52.5	---	08	Flour.....	17	19,559	7,153	36.6	2.8	
	Other house furnishings.....	---	---	4,825	---	---	11	Groceries (except as listed).....	208	199,122	21,968	11.0	8.7	
	Not analyzed in detail.....	---	---	240	---	---		Breakfast cereals.....	40	26,025	4,305	16.5	---	
	All other commodities.....	---	---	3,112	---	23.2		Lard substitutes and cooking fats.....	127	155,643	5,876	3.8	---	
	Boston							Nuts (all kinds).....	3	5,515	368	6.7	---	
	All establishments..... 10							Butter substitutes.....	58	70,061	802	1.1	---	
	Sales..... \$5,724,000							Pickles, preserves, and sauces.....	8	3,690	1,330	36.0	---	
	Commodity coverage... 96.2 percent							Teas.....	22	11,158	791	7.1	---	
	Total analyzed.....	9	5,504	5,504	---	100.0		Other.....	---	---	8,442	---	---	
47	Furniture, wooden and metal.....	4	523	475	90.8	8.6		Not analyzed in detail.....	---	---	54	---	---	
	Office and store furniture, metal.....	3	450	402	89.3	---	12	Meats and meat products.....	138	158,073	116,597	73.8	46.2	
	Other.....	---	---	73	---	---		Lard.....	134	153,976	4,870	3.2	---	
48	House furnishings.....	4	4,495	2,899	64.5	52.7		Meats, fresh.....	135	152,976	89,596	58.6	---	
	All other commodities.....	---	---	2,130	---	38.7		Meats, cured or smoked.....	135	153,646	18,709	12.2	---	
	San Francisco							Other (including game).....	49	54,888	3,422	6.2	---	
	All establishments..... 13							13	Soft drinks.....	9	5,524	565	10.2	.2
	Sales..... \$11,230,000							16	Other food and related products.....	66	62,191	4,392	7.1	1.7
	Commodity coverage... 95.4 percent							18	Feed (mixed and other).....	7	18,232	1,563	8.6	.6
	Total analyzed.....	12	10,493	10,493	---	100.0		37	Drugs and drug sundries.....	19	30,077	522	1.7	.2
47	Furniture, wooden and metal.....	4	937	886	94.6	8.4		39	Oils, vegetable.....	31	75,598	954	1.3	.4
	Office and store furniture, metal.....	3	781	560	73.6	---								
	Other.....	---	---	326	---	---								
	Middle Atlantic Division													
	All establishments..... 574													
	Sales..... \$748,347,000													
	Commodity coverage... 99.4 percent													
	Total analyzed.....	565	745,497	745,497	---	100.0								

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

MANUFACTURERS' SALES BRANCHES (WITH STOCKS)
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
GROCERIES AND FOODS (SPECIALTY LINES) TRADES—Con.							GROCERIES AND FOODS (SPECIALTY LINES) TRADES—Con.						
Middle Atlantic Division—Con.							East North Central Division—Con.						
00	Bakery products.....	122	\$40,060	\$31,589	78.9	4.2	03	Canned foods.....	150	\$171,502	\$21,274	12.4	5.4
01	Beer and other malt liquors.....	7	3,463	1,486	42.9	.2		Canned fruits.....	7	8,316	3,292	39.6	---
02	Butter and cheese.....	220	340,091	26,550	7.8	3.6		Canned vegetables.....	9	9,682	1,219	12.6	---
03	Canned foods.....	245	376,943	41,072	10.9	5.5		Canned fish and sea foods.....	9	9,395	962	10.2	---
	Canned fruits.....	8	18,069	5,495	30.4	---		Canned meats.....	113	149,673	4,034	2.7	---
	Canned vegetables.....	11	19,367	3,043	15.7	---		Canned milk.....	80	109,722	1,637	1.5	---
	Canned fish and sea foods.....	8	18,756	1,526	8.1	---		Other canned foods.....	98	127,048	7,477	5.9	---
	Canned meats.....	212	334,115	9,420	2.8	---		Not analyzed in detail.....	11	5,889	2,653	45.1	---
	Canned milk.....	137	196,686	2,508	1.3	---	04	Coffee.....	51	38,813	14,257	36.9	3.6
	Other canned foods.....	164	237,037	13,246	5.6	---		Roasted.....	50	28,415	11,458	40.3	---
	Not analyzed in detail.....	11	12,850	5,834	45.4	---		Not analyzed in detail.....	1	---	2,799	---	---
04	Coffee (roasted).....	50	56,461	19,431	34.4	2.6	05	Confectionery and ice cream.....	31	46,342	14,855	32.1	3.7
05	Confectionery and ice cream.....	34	69,875	20,815	29.8	2.8		Candy.....	20	39,220	12,922	32.9	---
	Candy.....	18	51,503	11,795	22.9	---		Chewing gum.....	3	392	16	4.1	---
	Chewing gum.....	3	7,668	5,759	75.1	---		Other.....	---	---	1,839	---	---
	Other confectionery.....	13	42,333	3,087	7.3	---		Not analyzed in detail.....	8	5,058	78	1.5	---
	Not analyzed in detail.....	10	11,349	174	1.5	---	06	Dairy and poultry products (except butter and cheese).....	159	162,663	10,766	6.6	2.7
06	Dairy and poultry products (except butter and cheese).....	265	363,921	40,098	11.0	5.4		Eggs.....	138	150,829	4,769	3.2	---
	Eggs.....	240	329,136	12,591	3.8	---		Milk and cream, fluid.....	8	15,115	939	6.2	---
	Milk and cream, fluid.....	5	7,221	866	12.0	---		Poultry.....	102	128,946	4,896	3.8	---
	Poultry.....	204	318,849	25,169	7.9	---		Other.....	8	7,220	83	1.1	---
	Other.....	16	23,958	474	2.0	---		Not analyzed in detail.....	9	5,130	79	1.5	---
	Not analyzed in detail.....	10	12,568	998	7.9	---	07	Fish and sea foods (except canned).....	10	4,184	2,398	57.3	.6
07	Fish and sea foods (except canned).....	6	8,497	1,852	21.8	.2	08	Flour.....	22	53,061	23,605	44.5	5.9
08	Flour.....	36	98,815	40,342	40.8	5.4	10	Fruits and vegetables, frozen.....	5	2,648	1,285	48.5	.3
10	Fruits and vegetables, frozen.....	10	10,764	4,888	45.4	.7	11	Groceries (except as listed).....	276	302,605	56,508	18.7	14.2
11	Groceries (except as listed).....	370	506,107	82,095	16.2	11.0		Breakfast cereals.....	68	71,117	10,256	14.4	---
	Breakfast cereals.....	92	118,215	16,822	14.1	---		Extracts and spices.....	3	556	125	22.5	---
	Extracts and spices.....	5	4,853	545	11.7	---		Lard substitutes and cooking fats.....	106	185,793	10,049	5.4	---
	Lard substitutes and cooking fats.....	190	313,850	16,001	5.1	---		Nuts (all kinds).....	5	24,599	1,151	4.7	---
	Nuts (all kinds).....	7	33,458	1,550	4.6	---		Butter substitutes.....	78	96,489	1,020	1.1	---
	Butter substitutes.....	79	142,799	1,579	1.1	---		Pickles, preserves, and sauces.....	18	8,816	3,205	36.4	---
	Pickles, preserves, and sauces.....	18	17,974	5,338	29.7	---		Teas.....	50	36,733	1,002	2.7	---
	Teas.....	48	49,887	1,440	2.9	---		Other.....	89	65,217	29,579	45.4	---
	Other.....	84	106,131	38,075	35.9	---		Not analyzed in detail.....	6	759	121	15.9	---
	Not analyzed in detail.....	6	6,447	945	14.7	---	12	Meats and meat products.....	145	164,785	126,608	76.8	31.8
12	Meats and meat products.....	248	370,182	268,891	72.6	36.2		Lard.....	120	150,380	3,644	2.4	---
	Lard.....	204	321,165	3,208	1.0	---		Meats, fresh.....	127	155,788	87,435	56.1	---
	Meats, fresh.....	228	352,551	201,522	57.2	---		Meats, cured or smoked.....	130	157,786	23,698	15.0	---
	Meats, cured or smoked.....	239	353,588	52,991	15.0	---		Other (including game).....	57	62,685	11,021	17.6	---
	Other (including game).....	76	145,410	10,215	7.0	---		Not analyzed in detail.....	---	---	810	---	---
	Not analyzed in detail.....	---	---	955	---	---	13	Soft drinks.....	22	18,690	1,845	9.9	.5
13	Soft drinks.....	43	37,321	10,366	27.8	1.4	14	Sugar.....	4	28,002	17,523	62.6	4.4
14	Sugar.....	6	55,968	44,732	79.9	6.0	16	Other food and related products.....	116	102,321	8,840	8.6	2.2
16	Other food and related products.....	130	155,967	14,110	9.0	1.9	18	Feed.....	21	52,328	5,231	10.0	1.3
18	Feed.....	27	88,488	10,555	11.9	1.4	37	Drugs and drug sundries.....	27	45,953	1,613	3.5	.4
37	Drugs and drug sundries.....	21	49,876	1,916	3.8	.3	39	Oils, vegetable.....	37	119,259	3,840	3.2	1.0
39	Oils, vegetable.....	66	166,839	3,280	2.0	.4	41	Soaps.....	89	184,758	52,445	28.4	13.2
41	Soaps.....	176	321,787	56,512	17.6	7.6		Toilet soaps.....	75	173,108	12,923	7.5	---
	Toilet soaps.....	139	285,248	13,303	4.7	---		Other soaps.....	77	160,442	39,456	24.6	---
	Other soaps.....	163	296,979	43,124	14.5	---		Not analyzed in detail.....	---	---	86	---	---
	Not analyzed in detail.....	4	6,414	85	1.3	---		All other commodities.....	---	---	7,375	---	1.9
42	Other chemicals and related products.....	13	86,298	5,020	5.8	.7	West North Central Division						
81	Paper and products (except stationery and wallpaper).....	3	12,680	3,893	30.7	.5	All establishments..... 219						
	All other commodities.....	---	---	13,456	---	1.9	Sales..... \$153,687,000						
	Service receipts.....	---	---	548	---	1	Commodity coverage... 99.2 percent						
East North Central Division							West North Central Division						
All establishments..... 447							All establishments..... 219						
Sales..... \$406,776,000							Sales..... \$153,687,000						
Commodity coverage... 97.7 percent							Commodity coverage... 99.2 percent						
Total analyzed..... 432 397,527 397,527 --- 100.0							Total analyzed..... 216 157,455 157,455 --- 100.0						
00	Bakery products.....	97	19,300	16,209	84.0	4.1	00	Bakery products.....	37	7,117	5,911	83.1	3.8
02	Butter and cheese.....	121	149,218	11,049	7.4	2.8	02	Butter and cheese.....	44	54,057	3,944	7.3	2.5
							03	Canned foods.....	64	66,978	11,191	16.7	7.1
								Canned fruits.....	4	5,285	2,192	41.5	---
								Canned vegetables.....	4	5,285	754	14.3	---
								Canned fish and sea foods.....	7	6,194	879	14.2	---
								Canned meats.....	44	59,466	2,105	3.5	---
								Canned milk.....	27	37,596	1,028	2.7	---
								Other canned foods.....	34	42,385	3,456	8.2	---
								Not analyzed in detail.....	6	1,567	777	49.6	---

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

MANUFACTURERS' SALES BRANCHES (WITH STOCKS)
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	
		Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)		
GROCERIES AND FOODS (SPECIALTY LINES) TRADES—Con.							GROCERIES AND FOODS (SPECIALTY LINES) TRADES—Con.							
West North Central Division—Con.							South Atlantic Division—Con.							
04	Coffee.....	36	\$17,805	\$4,475	25.1	2.8	06	Dairy and poultry products (except butter and cheese).....	198	\$147,982	\$10,484	7.1	4.1	
	Roasted.....	35	17,556	4,395	25.1	---		Eggs.....	182	143,881	6,979	4.9	---	
	Other.....	---	---	80	---	---		Milk and cream, fluid.....	4	4,777	259	5.0	---	
05	Confectionery and ice cream.....	20	17,983	3,902	21.7	2.5	125	Poultry.....	125	125,029	3,220	2.8	---	
	Candy.....	15	16,448	3,726	22.7	---		Not analyzed in detail.....	15	3,677	46	1.3	---	
	Other confectionery.....	4	12,005	154	1.3	---	08	Flour.....	42	21,955	8,674	39.5	3.4	
	Not analyzed in detail.....	5	1,555	22	1.4	---	11	Groceries (except as listed).....	275	207,241	33,613	16.2	13.1	
06	Dairy and poultry products (except butter and cheese).....	63	56,867	2,138	3.8	1.4	62	Breakfast cereals.....	62	30,728	4,822	15.7	---	
	Eggs.....	58	55,332	1,265	2.3	---	3	Extracts and spices.....	3	6,728	2,225	33.1	---	
	Poultry.....	30	47,518	841	1.8	---	146	Lard substitutes and cooking fats.....	146	152,477	13,328	8.7	---	
	Not analyzed in detail.....	5	1,535	34	2.2	---	15	Nuts (all kinds).....	15	12,814	526	4.1	---	
07	Fish and sea foods (except canned).....	7	1,370	1,230	89.8	.8	106	Butter substitutes.....	106	115,869	897	.8	---	
	Fresh fish.....	6	1,353	317	23.4	---	11	Pickles, preserves, and sauces.....	11	5,566	1,551	27.9	---	
	Cured and processed fish.....	4	1,165	72	6.2	---	45	Teas.....	45	18,843	1,385	7.4	---	
	Frozen fish.....	7	1,370	730	53.3	---	60	Other.....	60	27,971	8,879	31.7	---	
	Other sea foods.....	4	1,165	111	9.5	---	174	Meats and meat products.....	174	152,802	103,153	87.5	40.1	
08	Flour.....	31	36,782	11,264	30.8	7.2	140	Meats, fresh.....	140	139,859	5,710	4.1	---	
11	Groceries (except as listed).....	144	123,017	27,015	22.0	17.2	153	Meats, cured or smoked.....	153	145,857	57,646	39.5	---	
	Breakfast cereals.....	50	42,386	9,581	22.1	---	171	Meats, (including game).....	171	149,176	33,788	22.8	---	
	Extracts and spices.....	3	159	63	39.6	---	45	Other (including game).....	45	43,412	2,845	6.6	---	
	Lard substitutes and cooking fats.....	36	66,782	3,958	5.9	---	---	Not analyzed in detail.....	---	---	3,164	---	---	
	Nuts (all kinds).....	4	12,003	274	2.3	---	21	Soft drinks.....	21	1,056	1,056	100.0	.4	
	Butter substitutes.....	30	45,635	672	1.5	---	104	Other food and related products.....	104	62,406	2,594	4.2	1.0	
	Pickles, preserves, and sauces.....	8	3,487	1,134	32.5	---	45	Feed (mixed and other).....	45	14,345	1,770	12.3	.7	
	Teas.....	36	17,128	345	2.0	---	37	Drugs and drug sundries.....	32	38,931	557	1.4	.2	
	Other.....	54	22,858	11,071	48.4	---	29	Other.....	29	57,658	1,057	1.8	.4	
	Not analyzed in detail.....	3	870	117	13.4	---	15	Oils, vegetable.....	15	30,420	400	1.3	---	
12	Meats and meat products.....	56	59,490	47,596	80.0	30.2	12	Cottonseed, linseed, etc.....	12	24,952	469	1.9	---	
	Lard.....	45	55,853	2,965	5.3	---	---	Essential oils.....	---	---	188	---	---	
	Meats, fresh.....	50	57,923	30,523	52.7	---	---	Not analyzed in detail.....	---	---	---	---	---	
	Meats, cured or smoked.....	49	57,420	11,946	20.8	---	124	Soaps.....	124	134,679	19,593	14.5	7.6	
	Other (including game).....	23	28,308	2,162	7.6	---	113	Toilet soaps.....	113	125,615	5,484	4.4	---	
13	Soft drinks.....	10	456	435	95.4	.3	116	Other soaps.....	116	126,943	14,026	11.0	---	
14	Sugar.....	4	1,598	420	26.3	.3	---	Not analyzed in detail.....	---	---	83	---	---	
16	Other food and related products.....	43	37,473	2,886	7.7	1.8	---	All other commodities.....	---	---	17,451	---	6.6	
18	Feed (mixed and other).....	29	24,258	8,509	34.3	5.3	East South Central Division							
19	Grain.....	11	4,851	452	9.4	.3	All establishments..... 142							
39	Oils, vegetable.....	15	44,785	420	.9	.3	Sales..... \$84,557,000							
	Cottonseed, linseed, etc.....	7	29,631	205	.7	---	Commodity coverage... 97.0 percent							
	Essential oils.....	8	16,676	94	.6	---	Total analyzed..... 139 82,044 82,044 100.0							
	Not analyzed in detail.....	---	---	121	---	---	00	Bakery products.....	25	4,443	4,136	93.1	5.0	
41	Soaps.....	28	58,297	20,759	35.6	13.2	02	Butter and cheese.....	63	53,405	5,749	10.8	7.0	
	Toilet soaps.....	26	57,974	5,274	9.1	---	03	Canned foods.....	68	56,680	6,155	10.9	7.5	
	Other soaps.....	28	58,297	15,485	26.6	---		Canned meats.....	56	53,772	2,262	4.2	---	
	All other commodities.....	---	---	5,108	---	3.0		Canned milk.....	40	35,135	785	2.2	---	
South Atlantic Division								Other.....	---	---	2,404	---	---	
All establishments..... 388								Not analyzed in detail.....	7	1,279	704	55.0	---	
Sales..... \$257,625,000								04	Coffee (roasted).....	15	4,707	1,940	41.2	2.4
Commodity coverage... 99.9 percent								05	Confectionery and ice cream.....	9	4,245	206	4.9	.3
Total analyzed..... 386 257,335 257,335 100.0									Candy.....	3	2,944	122	4.1	---
00	Bakery products.....	76	16,107	14,053	87.2	5.5		Other.....	---	---	84	---	---	
02	Butter and cheese.....	171	148,080	15,893	10.7	6.2	06	Dairy and poultry products (except butter and cheese).....	74	55,331	2,760	5.0	3.4	
03	Canned foods.....	183	159,507	18,918	11.9	7.4		Eggs.....	69	54,129	2,167	4.0	---	
	Canned fruits.....	4	5,717	2,279	39.9	---		Poultry.....	43	43,240	473	1.1	---	
	Canned vegetables.....	5	6,438	1,090	16.9	---		Other.....	---	---	75	---	---	
	Canned fish and sea foods.....	5	6,438	226	3.5	---		Not analyzed in detail.....	5	1,202	45	3.7	---	
	Canned meats.....	155	149,465	7,559	5.1	---	08	Flour.....	17	6,655	2,751	41.3	3.4	
	Canned milk.....	114	107,440	2,099	2.0	---	11	Groceries (except as listed).....	98	72,794	10,079	13.8	12.3	
	Other canned foods.....	106	106,252	2,919	2.7	---		Breakfast cereals.....	22	8,076	870	10.8	---	
	Not analyzed in detail.....	21	8,765	2,746	40.6	---		Lard substitutes and cooking fats.....	54	59,682	5,330	8.9	---	
04	Coffee.....	46	15,086	6,328	41.9	2.5		Butter substitutes.....	36	32,055	744	2.3	---	
	Roasted.....	44	14,858	6,253	42.1	---		Pickles, preserves, and sauces.....	5	1,388	439	31.6	---	
	Not analyzed in detail.....	---	---	75	---	---		Teas.....	16	5,191	279	5.4	---	
05	Confectionery and ice cream.....	33	16,172	2,141	13.2	.8		Other.....	---	---	2,417	---	---	
	Candy.....	17	12,165	1,809	14.9	---	12	Meats and meat products.....	61	53,329	35,328	66.2	43.1	
	Other confectionery.....	---	---	245	---	---		Lard.....	55	52,070	5,535	10.6	---	
	Not analyzed in detail.....	14	3,615	87	2.4	---		Meats, fresh.....	55	52,070	14,740	28.3	---	
								Meats, cured or smoked.....	60	53,253	13,053	24.5	---	
								Other (including game).....	24	22,525	2,000	8.9	---	

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

MANUFACTURERS' SALES BRANCHES (WITH STOCKS)
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
GROCERIES AND FOODS (SPECIALTY LINES) TRADES—Con. Pacific Division—Con.							GROCERIES AND FOODS (SPECIALTY LINES) TRADES—Con. New York City—Con.						
08	Flour.....	28	\$32,183	\$14,649	45.5	6.1	14	Sugar.....	4	\$35,381	\$25,562	72.2	8.5
11	Groceries (except as listed).....	148	114,549	32,821	28.5	13.6	16	Other food and related products.....	25	48,503	6,332	13.1	2.1
	Breakfast cereals.....	43	39,480	5,424	13.7	---	18	Feed (mixed and other).....	5	31,429	2,408	7.7	.8
	Extracts and spices.....	13	2,397	538	22.4	---	37	Drugs and drug sundries.....	3	18,447	1,424	7.7	.5
	Lard substitutes and cooking fats.....	32	50,992	7,504	14.7	---	39	Oils, vegetable.....	11	57,441	1,943	3.4	.6
	Nuts (all kinds).....	6	10,710	962	9.0	---		Cottonseed, linseed, etc.....	7	39,019	1,137	2.9	---
	Butter substitutes.....	35	28,260	1,282	4.5	---		Not analyzed in detail.....	---	---	806	---	---
	Pickles, preserves, and sauces.....	18	7,247	3,116	43.0	---	41	Soaps.....	26	92,103	18,473	20.1	8.2
	Teas.....	23	14,133	477	3.4	---		Toilet soaps.....	18	83,431	4,240	5.1	---
	Other.....	65	30,842	13,338	43.2	---		Other soaps.....	21	78,937	14,233	18.0	---
12	Meats and meat products.....	47	48,530	32,179	66.3	13.4	81	Paper and products (except stationery and wallpaper):.....					
	Lard.....	38	43,005	955	2.2	---		Paper products such as bags, boxes, cups, dishes, etc.....	3	12,680	3,893	30.7	1.3
	Meats, fresh.....	42	45,561	15,145	33.2	---		All other commodities.....	---	---	16,328	---	5.4
	Meats, cured or smoked.....	46	48,419	13,541	28.0	---		Service receipts.....	---	---	548	---	.2
	Other (including game).....	19	24,694	2,427	9.8	---							
	Not analyzed in detail.....	---	---	111	---	---							
13	Soft drinks.....	20	5,486	4,824	87.9	2.0							
16	Other food and related products.....	28	77,302	64,852	83.9	27.0							
18	Feed (mixed and other).....	28	28,915	6,120	21.2	2.6							
37	Drugs and drug sundries.....	12	11,562	572	4.9	.2							
39	Oils, vegetable.....	19	34,956	1,708	4.9	.7							
	Cottonseed, linseed, etc.....	15	28,111	1,059	3.8	---							
	Not analyzed in detail.....	---	---	649	---	---							
41	Soaps.....	38	54,268	15,863	29.2	6.6							
	Toilet soaps.....	28	48,174	3,967	8.2	---							
	Other soaps.....	35	53,617	11,896	22.2	---							
	All other commodities.....	---	---	7,277	---	3.2							
New York City							Chicago						
	All establishments.....	139						All establishments.....	79				
	Sales.....		\$501,107,000					Sales.....		\$177,814,000			
	Commodity coverage.....		99.3 percent					Commodity coverage.....		95.5 percent			
	Total analyzed.....	137	299,102	299,102	---	100.0		Total analyzed.....	76	169,784	169,784	---	100.0
00	Bakery products.....	22	13,997	9,394	67.1	3.1	00	Bakery products.....	8	2,952	2,313	78.4	1.4
01	Beer and other malt liquors.....	4	3,188	1,366	43.5	1.5	02	Butter and cheese.....	30	64,103	2,885	4.5	1.7
02	Butter and cheese.....	34	98,603	4,897	4.8	---	03	Canned foods.....	36	69,985	7,094	10.1	4.2
03	Canned foods.....	44	118,419	18,450	15.6	6.2		Canned fruits.....	3	3,401	1,280	37.8	---
	Canned fruits.....	4	12,610	3,773	29.9	---		Canned vegetables.....	3	3,401	526	15.5	---
	Canned vegetables.....	6	13,139	2,713	20.6	---		Canned fish and sea foods.....	3	3,718	428	11.5	---
	Canned fish and sea foods.....	4	13,297	1,204	9.1	---		Canned meats.....	27	61,264	1,172	1.9	---
	Canned meats.....	34	98,777	3,384	3.4	---		Canned milk.....	13	41,038	157	.4	---
	Canned milk.....	11	45,260	465	1.0	---		Other canned foods.....	21	49,610	2,489	5.0	---
	Other canned foods.....	23	62,707	5,245	8.4	---		Not analyzed in detail.....	3	2,662	1,042	39.1	---
	Not analyzed in detail.....	---	---	1,871	---	---	04	Coffee.....	3	13,042	3,596	27.6	2.1
04	Coffee (roasted).....	5	21,455	6,508	30.3	2.2	05	Confectionery and ice cream.....	8	23,885	10,076	42.2	5.9
05	Confectionery and ice cream.....	15	37,787	18,478	43.6	5.5		Candy.....	6	20,368	8,484	41.7	---
	Candy.....	8	27,452	7,797	28.4	---		Other confectionery.....	3	13,574	1,562	11.5	---
	Other.....	---	---	8,630	---	---		Not analyzed in detail.....	---	---	30	---	---
	Not analyzed in detail.....	---	---	51	---	---	06	Dairy and poultry products (except butter and cheese).....	29	65,199	5,392	8.3	3.2
06	Dairy and poultry products (except butter and cheese).....	39	106,284	15,831	14.9	5.3		Eggs.....	25	60,708	1,762	2.9	---
	Eggs.....	29	86,505	3,868	4.3	---		Milk and cream, fluid.....	3	11,230	781	7.0	---
	Poultry.....	32	93,447	11,498	12.3	---		Poultry.....	25	51,345	2,822	5.5	---
	Other.....	---	---	201	---	---		Not analyzed in detail.....	---	---	27	---	---
	Not analyzed in detail.....	---	---	464	---	---	07	Fish and sea foods (except canned).....	3	2,397	1,505	62.8	.9
08	Flour.....	11	38,741	17,477	45.1	5.8		Frozen fish.....	3	2,397	613	25.6	---
11	Groceries (except as listed).....	65	168,662	38,797	25.0	13.0		Other.....	---	---	892	---	---
	Breakfast cereals.....	18	37,804	5,359	14.2	---	08	Flour.....	3	24,411	12,955	53.1	7.8
	Extracts and spices.....	3	3,748	482	12.9	---	11	Groceries (miscellaneous).....	48	116,164	23,756	20.5	14.0
	Lard substitutes and cooking fats.....	25	62,047	5,004	6.1	---	12	Meats and meat products.....	33	67,505	53,704	79.6	31.6
	Butter substitutes.....	11	39,648	218	.5	---		Lard.....	29	62,093	1,286	2.1	---
	Pickles, preserves, and sauces.....	5	6,611	2,051	31.0	---		Meats, fresh.....	32	65,495	39,456	60.2	---
	Teas.....	4	16,107	167	1.0	---		Meats, cured or smoked.....	31	65,976	6,970	10.8	---
	Other.....	---	---	24,724	---	---		Other (including game).....	14	28,049	5,992	21.4	---
	Not analyzed in detail.....	---	---	792	---	---		Not analyzed in detail.....	---	---	704	---	---
12	Meats and meat products.....	52	120,087	87,011	72.5	29.1	14	Sugar.....	3	24,368	16,814	68.2	9.8
	Lard.....	31	91,398	648	.7	---	16	Other food and related products.....	19	37,770	3,876	10.3	2.3
	Meats, fresh.....	45	113,861	68,068	59.8	---	18	Feed (mixed and other).....	5	33,448	3,685	11.0	2.2
	Meats, cured or smoked.....	46	109,352	14,420	13.2	---	37	Drugs and drug sundries.....	4	13,590	966	7.1	.6
	Other (including game).....	21	80,442	3,875	6.4	---	39	Oils, vegetable.....	11	50,226	1,668	3.3	1.0
13	Soft drinks.....	13	20,681	8,162	29.8	2.1		Cottonseed, linseed, etc.....	5	24,852	578	2.3	---
								Essential oils.....	4	17,755	386	2.2	---
								Not analyzed in detail.....	---	---	704	---	---
							41	Soaps.....	20	69,185	18,066	26.1	10.6
								Toilet soaps.....	18	67,375	4,543	6.7	---
								Other soaps.....	12	48,227	13,523	28.0	---
								All other commodities.....	---	---	1,633	---	.9

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

WHOLESALE TRADE: 1939

MANUFACTURERS' SALES BRANCHES (WITH STOCKS)
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
 BY GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
	GROCERIES AND FOODS (SPECIALTY LINES) TRADES—Con.							GROCERIES AND FOODS (SPECIALTY LINES) TRADES—Con.					
	Philadelphia							San Francisco					
	All establishments..... 43							All establishments..... 38					
	Sales..... \$113,742,000							Sales..... \$114,835,000					
	Commodity coverage... 99.9 percent							Commodity coverage... 98.8 percent					
	Total analyzed.....	42	\$113,647	\$113,847	---	100.0		Total analyzed.....	37	\$113,504	\$113,504	---	100.0
00	Bakery products.....	5	4,067	3,671	90.3	3.2	02	Butter and chesse.....	5	8,510	804	9.4	.7
02	Butter and chesse.....	15	46,521	2,895	6.2	2.5	03	Canned foods.....	9	20,580	11,606	56.4	10.2
03	Canned foods.....	17	50,634	6,292	12.4	5.5		Canned fruits.....	4	12,717	7,101	55.8	---
05	Confectionery and ice cream.....	6	13,911	3,560	25.6	3.1		Canned vegetables.....	4	12,717	1,332	10.5	---
	Candy.....	5	11,354	3,439	30.3	---		Canned fish and sea foods.....	3	11,008	852	7.7	---
	Other.....	---	---	121	---	---		Canned meats.....	4	11,075	1,508	13.6	---
06	Dairy and poultry products (except butter and chesse).....	16	44,926	5,402	12.0	4.8		Other.....	---	---	440	---	---
	Eggs.....	14	41,692	1,974	4.7	---		Not analyzed in detail.....	---	---	373	---	---
	Poultry.....	13	37,821	3,025	8.0	---	05	Confectionery and ice cream.....	7	7,465	3,763	50.4	3.3
	Other.....	---	---	359	---	---		Candy.....	4	4,845	1,834	37.9	---
	Not analyzed in detail.....	---	---	44	---	---		Other.....	---	---	1,918	---	---
06	Flour.....	5	17,536	4,571	26.1	4.0		Not analyzed in detail.....	---	---	11	---	---
11	Groceries (except as listed).....	21	59,252	11,792	19.9	10.4	06	Dairy and poultry products (except butter and chesse).....	3	6,769	582	8.6	.5
	Breakfast cereals.....	6	19,591	3,867	19.7	---	08	Flour.....	4	4,397	932	21.2	.8
	Lard substitutes and cooking fats.....	7	35,676	2,646	7.4	---	11	Groceries (except as listed).....	15	22,328	8,319	37.3	7.3
	Butter substitutes.....	8	19,886	390	2.0	---		Breakfast cereals.....	3	4,405	595	13.5	---
	Other.....	---	---	4,889	---	---		Extracts and spices.....	4	898	209	23.3	---
12	Meats and meat products.....	16	47,198	33,923	71.9	29.8		Lard substitutes and cooking fats.....	3	11,821	2,324	19.7	---
	Lard.....	14	43,964	327	.7	---		Butter substitutes.....	4	8,815	252	3.0	---
	Meats, fresh.....	15	44,641	25,457	57.0	---		Tsars.....	3	3,888	72	1.9	---
	Meats, cured or smoked.....	15	46,521	7,526	16.2	---		Other.....	---	---	4,867	---	---
	Other (including game).....	5	18,346	613	3.3	---	12	Meats and meat products.....	5	9,144	6,361	69.6	5.6
16	Other food and related products.....	7	22,805	2,397	10.5	2.1		Lard.....	4	8,393	147	1.8	---
18	Feed.....	4	15,419	1,498	9.7	1.3		Meats, fresh.....	4	8,393	3,674	43.8	---
39	Oils, vegetable.....	8	26,184	289	1.1	.3		Meats, cured or smoked.....	5	9,144	2,234	24.4	---
41	Soaps.....	9	39,501	12,767	32.3	11.2		Other.....	---	---	306	---	---
	Toilet soaps.....	6	33,866	3,129	9.3	---	16	Other food and related products.....	6	69,023	63,840	92.5	56.4
	Other soaps.....	8	37,878	9,638	25.4	---	18	Feed.....	3	4,014	778	19.4	.7
	All other commodities.....	---	---	24,590	---	21.8	39	Oils, vegetable.....	4	11,472	691	6.0	.8
							41	Soaps.....	6	18,439	8,546	46.3	7.5
								Toilet soaps.....	5	18,340	2,441	13.3	---
								Other soaps.....	6	18,439	8,105	33.1	---
								All other commodities.....	---	---	7,282	---	8.4
	Boston							HARDWARE TRADES					
	All establishments..... 31							Middle Atlantic Division					
	Sales..... \$92,478,000							All establishments..... 35					
	Commodity coverage... 100.0 percent							Sales..... \$9,385,000					
	Total analyzed.....	31	92,478	92,478	---	100.0		Commodity coverage... 95.7 percent					
								Total analyzed.....	34	8,961	8,961	---	100.0
02	Butter and chesse.....	9	40,567	1,961	4.8	2.1	50	Hardware.....	34	8,961	8,922	99.3	99.3
03	Canned foods.....	12	43,899	5,603	12.8	6.1		Builders' hardware.....	6	1,665	1,021	61.3	---
	Canned vegetable.....	3	3,598	1,142	31.7	---		Heavy hardware.....	5	860	500	58.8	---
	Canned meats.....	8	39,608	1,590	4.0	---		Bolts, nuts, rivets, and screws.....	6	2,237	1,115	49.8	---
	Canned milk.....	4	14,824	418	2.8	---		Shelf or light hardware.....	4	1,313	245	18.7	---
	Other.....	---	---	2,433	---	---		Tools and cutlery.....	12	2,033	1,018	50.1	---
05	Confectionery and ice cream.....	3	7,827	257	3.4	.3		Other.....	---	---	4,659	---	---
06	Dairy and poultry products (except butter and chesse).....	10	41,603	3,868	9.3	4.2		Not analyzed in detail.....	---	---	384	---	---
	Eggs.....	7	37,500	769	2.1	---		All other commodities.....	---	---	59	---	.7
	Poultry.....	8	22,469	1,938	8.8	---							
	Other.....	---	---	1,146	---	---		East North Central Division					
	Not analyzed in detail.....	---	---	37	---	---		All establishments..... 29					
08	Flour.....	4	12,274	4,109	33.5	4.4		Sales..... \$9,397,000					
11	Groceries (except as listed).....	18	88,241	12,594	14.0	13.8		Commodity coverage... 100.0 percent					
	Breakfast cereals.....	4	12,274	2,983	24.3	---		Total analyzed.....	29	9,397	9,397	---	100.0
	Lard substitutes and cooking fats.....	7	47,695	3,983	8.4	---							
	Butter substitutes.....	4	15,815	128	.8	---							
	Other.....	---	---	5,502	---	---							
12	Meats and meat products.....	12	43,963	33,445	76.1	36.2	50	Hardware.....	29	9,397	9,293	98.9	98.9
	Lard.....	9	40,108	2,733	6.8	---		Builders' hardware.....	8	1,827	1,245	68.1	---
	Meats, fresh.....	9	38,868	26,095	67.1	---		Bolts, nuts, rivets, and screws.....	6	4,168	3,577	85.8	---
	Meats, cured or smoked.....	10	40,649	4,182	10.2	---		Shelf or light hardware.....	3	680	79	11.6	---
	Other (including game).....	4	10,303	128	.8	---		Tools and cutlery.....	14	4,151	3,178	76.6	---
18	Other food and related products.....	4	11,727	534	4.8	.6		Other.....	---	---	1,214	---	---
18	Feed (mixed and other).....	5	18,182	1,445	8.0	1.6		All other commodities.....	---	---	104	---	1.1
39	Oils, vegetable.....	5	41,865	854	2.0	.9							
41	Soaps.....	6	44,596	8,388	18.8	9.0							
	Toilet soaps.....	6	44,596	1,703	3.8	---							
	Other soaps.....	5	28,199	8,685	23.8	---							
	All other commodities.....	---	---	19,420	---	21.0							

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

MANUFACTURERS' SALES BRANCHES (WITH STOCKS)
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
	HARDWARE TRADES—Con.							JEWELRY TRADES—Con.					
	West North Central Division							East North Central Division					
	All establishments..... 8							All establishments..... 9					
	Sales..... \$547,000							Sales..... \$8,934,000					
	Commodity coverage. 100.0 percent							Commodity coverage. 99.5 percent					
	Total analyzed.....	8	\$547	\$547	---	100.0		Total analyzed.....	8	\$8,897	\$8,897	---	100.0
50	Hardware.....	6	547	517	94.5	94.5	91	Jewelry, silverware, etc.....	8	6,897	6,472	93.8	93.8
	Tools and cutlery.....	4	291	291	100.0	---		Silverware and plated ware.....	7	6,064	4,468	73.7	---
	Other.....	---	---	228	---	---		Other.....	---	---	2,004	---	---
	All other commodities.....	---	---	30	---	5.5		All other commodities.....	---	---	425	---	6.2
	Pacific Division							Pacific Division					
	All establishments..... 16							All establishments..... 6					
	Sales..... \$2,164,000							Sales..... \$2,786,000					
	Commodity coverage. 100.0 percent							Commodity coverage. 100.0 percent					
	Total analyzed.....	16	2,164	2,164	---	100.0		Total analyzed.....	6	2,786	2,786	---	100.0
50	Hardware.....	16	2,164	1,954	90.3	90.3	91	Jewelry, silverware, etc.....	6	2,786	2,729	98.0	98.0
	Tools and cutlery.....	8	1,725	1,692	98.1	---		Silverware and plated ware.....	3	1,631	1,631	100.0	---
	Other.....	---	---	224	---	---		Other.....	---	---	1,098	---	---
	Not analyzed in detail.....	---	---	38	---	---		All other commodities.....	---	---	57	---	2.0
	All other commodities.....	---	---	210	---	9.7							
	New York City							Chicago					
	All establishments..... 23							All establishments..... 9					
	Sales..... \$7,790,000							Sales..... \$6,934,000					
	Commodity coverage. 100.0 percent							Commodity coverage. 99.5 percent					
	Total analyzed.....	23	7,790	7,790	---	100.0		Total analyzed.....	8	6,897	6,897	---	100.0
50	Hardware.....	22	7,391	7,332	99.2	94.1	91	Jewelry, silverware, etc.....	8	6,897	6,472	93.8	93.8
	Builders' hardware.....	4	1,424	811	57.0	---		Silverware and plated ware.....	7	6,054	4,468	73.8	---
	Bolts, nuts, rivets, and screws.....	6	2,237	1,115	49.8	---		Other.....	---	---	2,004	---	---
	Shelf or light hardware.....	3	1,178	110	9.3	---		All other commodities.....	---	---	425	---	6.2
	Tools and cutlery.....	8	1,488	473	31.8	---							
	Other.....	---	---	4,459	---	---							
	Not analyzed in detail.....	---	---	364	---	---							
	All other commodities.....	---	---	458	---	5.9							
	Chicago							LUMBER AND CONSTRUCTION MATERIALS TRADES					
	All establishments..... 15							New England Division					
	Sales..... \$5,384,000							All establishments..... 15					
	Commodity coverage. 100.0 percent							Sales..... \$8,628,000					
	Total analyzed.....	15	5,384	5,384	---	100.0		Commodity coverage. 96.2 percent					
	Total analyzed.....	15	5,384	5,384	---	100.0		Total analyzed.....	13	8,302	8,302	---	100.0
50	Hardware.....	15	5,384	5,284	98.1	98.1	39	Oils (cottonseed, linseed, etc.).....	5	2,063	32	1.6	.4
	Builders' hardware.....	6	1,768	1,205	68.2	---	40	Paints and varnishes.....	6	3,254	510	15.7	6.1
	Tools and cutlery.....	7	3,760	2,787	74.1	---	75	Glass, sheet.....	5	2,063	1,517	73.5	18.3
	Other.....	---	---	1,292	---	---	80	Lumber—rough, dressed, and finished.....	4	2,346	1,748	74.5	21.1
	All other commodities.....	---	---	100	---	1.9	87	Building materials (except as listed).....	4	4,908	2,898	59.0	34.9
								All other commodities.....	---	---	1,597	---	19.2
	JEWELRY TRADES							Middle Atlantic Division					
	Middle Atlantic Division							All establishments..... 81					
	All establishments..... 13							Sales..... \$65,823,000					
	Sales..... \$38,420,000							Commodity coverage. 97.8 percent					
	Commodity coverage. 100.0 percent							Total analyzed.....	78	64,368	64,368	---	100.0
	Total analyzed.....	13	38,420	38,420	---	100.0							
91	Jewelry, silverware, etc.....	13	38,420	37,932	98.7	98.7	34	Other dry goods and textile products.....	3	15,579	308	2.0	.5
	Jewelry.....	4	1,256	1,004	79.9	---	37	Drugs and drug sundries.....	3	11,621	460	4.0	.7
	Silverware and plated ware.....	6	3,203	1,651	51.5	---	39	Oils (cottonseed, linseed, etc.).....	15	9,616	159	1.7	.2
	Other.....	---	---	34,526	---	---	40	Paints and varnishes.....	17	15,813	2,926	18.5	4.5
	Not analyzed in detail.....	---	---	751	---	---	46	China, glassware, and crockery.....	6	1,064	280	26.3	.4
	All other commodities.....	---	---	488	---	1.3	48	House furnishings (linoleum, felt base, etc.).....	4	11,734	3,912	33.3	6.1
							58	Industrial equipment and supplies.....	3	22,583	3,669	16.2	5.7
							62	Building metal work.....	3	20,803	1,081	5.2	1.7
							70	Brick, tile, and terra cotta.....	23	20,910	2,386	11.4	3.7

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

MANUFACTURERS' SALES BRANCHES (WITH STOCKS)
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
BY GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
LUMBER AND CONSTRUCTION MATERIALS TRADES—Con.							LUMBER AND CONSTRUCTION MATERIALS TRADES—Con.						
Middle Atlantic Division—Con.							East South Central Division						
71	Building stone, slate, and concrete products.....	8	\$2,847	\$883	31.0	1.4	All establishments..... 7						
72	Cement, lime, plaster, and stucco.....	10	10,028	3,933	39.2	6.1	Sales..... \$3,244,000						
73	Coal and coke.....	4	1,389	185	13.3	.3	Commodity coverage.. 100.0 percent						
75	Glass—sheet and containers.....	18	21,237	9,448	44.5	14.7	Total analyzed.....						
	Sheet glass.....	15	9,616	6,865	71.4	---	7	\$3,244	\$3,244	---	100.0		
	Glase containers.....	3	11,621	2,583	22.2	---	39	Oils (cottonseed, linseed, etc.).....	5	2,319	60	2.6	1.8
77	Sand, gravel, and crushed stone.....	6	1,620	252	15.6	.4	40	Paints and varnishes.....	5	2,319	832	35.9	25.6
80	Lumber—rough, dressed, and finished.....	12	7,650	7,564	98.9	11.8	75	Glaes, sheet.....	5	2,319	1,421	61.3	43.8
84	Planing-mill products.....	5	948	948	100.0	1.5	87	Building materials (except as listed).....	---	---	931	---	28.8
87	Building materials (except as listed).....	25	36,812	15,702	42.7	24.4	All other commodities.....						
	All other commodities.....	---	---	10,272	---	15.9	Total analyzed.....						
East North Central Division							West South Central Division						
All establishments..... 88							All establishments..... 29						
Sales..... \$77,467,000							Sales..... \$10,002,000						
Commodity coverage... 96.6 percent							Commodity coverage... 85.5 percent						
Total analyzed.....							Total analyzed.....						
39	Oils (cottonseed, linseed, etc.).....	15	25,258	221	.9	.3	39	Oils (cottonseed, linseed, etc.).....	8	3,372	123	3.6	1.4
40	Paints and varnishes.....	18	26,228	2,821	10.8	3.8	40	Paints and varnishes.....	6	3,372	1,479	43.9	17.3
56	Industrial equipment and supplies.....	6	20,596	6,411	31.1	8.8	70	Brick, tile, and terra cotta.....	8	257	247	96.1	2.9
	Belting, hose, packing, etc.....	3	12,648	1,083	8.6	---	75	Glaes, sheet.....	8	3,372	1,746	51.8	20.4
	Other industrial equipment.....	6	20,596	5,328	25.9	---	87	Building materials (except as listed).....	5	2,858	2,685	93.9	31.4
62	Building metal work.....	4	13,781	180	1.3	.2	All other commodities.....						
70	Brick, tile, and terra cotta.....	9	8,117	763	9.4	1.0	Total analyzed.....						
72	Cement, lime, plaster, and stucco.....	14	6,801	8,309	94.4	11.1	Pacific Division						
75	Glaes, sheet.....	23	34,658	25,258	72.9	33.8	All establishments..... 53						
77	Sand, gravel, and crushed stone.....	4	785	708	89.9	.9	Sales..... \$33,157,000						
80	Lumber—rough, dressed, and finished.....	5	5,685	1,800	31.6	2.4	Commodity coverage... 87.6 percent						
82	Wallpaper.....	3	970	79	8.1	.1	Total analyzed.....						
84	Planing-mill products.....	5	5,714	4,809	84.2	6.4	48	29,039	29,039	---	100.0		
87	Building materials (except as listed).....	31	31,157	17,685	56.8	23.6	56	Industrial equipment and supplies.....	3	3,795	557	14.7	1.9
	All other commodities.....	---	---	5,765	---	7.8	62	Building metal work.....	9	10,456	802	7.7	2.8
West North Central Division							New York City						
All establishments..... 35							All establishments..... 22						
Sales..... \$16,628,000							Sales..... \$34,863,000						
Commodity coverage... 99.4 percent							Commodity coverage.. 100.0 percent						
Total analyzed.....							Total analyzed.....						
39	Oils, vegetable.....	9	4,164	136	3.3	.7	22	34,863	34,863	---	100.0		
	Cottonseed, linseed, etc.....	6	3,633	115	3.2	---	40	Paints and varnishes.....	3	7,898	616	7.8	1.8
	Other.....	---	---	21	---	---	70	Brick, tile, and terra cotta.....	6	13,518	758	5.6	2.2
40	Paints and varnishes.....	9	4,164	1,284	30.6	6.9	75	Glass—sheet and containers.....	3	9,678	3,243	33.5	9.3
70	Brick, tile, and terra cotta.....	7	2,234	669	29.9	3.6	80	Lumber—rough, dressed, and finished.....	8	3,212	3,126	97.3	9.0
72	Cement, lime, plaster, and stucco.....	7	4,222	3,570	84.6	19.3	87	Building materials (except as listed).....	6	23,126	6,558	37.0	24.5
75	Glass—sheet and containers.....	11	5,868	2,768	47.1	14.9	All other commodities.....						
80	Lumber—rough, dressed, and finished.....	3	1,427	424	29.7	2.3	Total analyzed.....						
84	Planing-mill products.....	7	2,790	2,782	99.7	15.0	Chicago						
87	Building materials (except as listed).....	11	6,939	2,963	42.7	16.0	All establishments..... 20						
	All other commodities.....	---	---	3,924	---	21.3	Sales..... \$26,490,000						
South Atlantic Division							Chicago						
All establishments..... 41							All establishments..... 20						
Sales..... \$19,479,000							Sales..... \$26,490,000						
Commodity coverage... 95.6 percent							Commodity coverage... 96.2 percent						
Total analyzed.....							Total analyzed.....						
39	Oils, vegetable.....	9	4,207	96	2.3	.5	19	25,480	25,480	---	100.0		
40	Paints and varnishes.....	10	4,250	1,101	28.0	5.9	70	Brick, tile, and terra cotta.....	5	576	576	100.0	2.3
70	Brick, tile, and terra cotta.....	4	4,441	1,860	41.9	10.0	84	Planing-mill products.....	3	5,428	4,547	83.8	17.8
72	Cement, lime, plaster, and stucco.....	3	5,519	2,805	50.8	15.1	87	Building materials (except as listed).....	7	12,100	7,967	65.8	31.3
75	Glass, sheet.....	11	4,379	3,170	72.4	17.0	All other commodities.....						
80	Lumber—rough, dressed, and finished.....	4	1,657	1,657	100.0	8.9	Total analyzed.....						
84	Planing-mill products.....	6	1,773	1,773	100.0	9.5	Chicago						
87	Building materials (except as listed).....	12	8,328	4,827	55.6	24.8	All establishments..... 20						
	All other commodities.....	---	---	1,534	---	8.3	Sales..... \$26,490,000						
Chicago							Chicago						
All establishments..... 20							All establishments..... 20						
Sales..... \$26,490,000							Sales..... \$26,490,000						
Commodity coverage... 96.2 percent							Commodity coverage... 96.2 percent						
Total analyzed.....							Total analyzed.....						

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

MANUFACTURERS' SALES BRANCHES (WITH STOCKS)
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)	
LUMBER AND CONSTRUCTION MATERIALS TRADES—Con. Philadelphia All establishments..... 14 Sales..... \$14,467,000 Commodity coverage... 91.6 percent Total analyzed..... 12 \$13,254 \$13,254 100.0							MACHINERY—EQUIPMENT—SUPPLIES TRADES—Con. Middle Atlantic Division All establishments..... 656 Sales..... \$258,222,000 Commodity coverage... 95.8 percent Total analyzed..... 573 \$226,351 \$226,351 100.0						
70	Brick, tile, and terra cotta.....	3	3,915	500	12.8	3.8	27	Clothing and furnishings, men's and boys'.....	6	5,992	787	13.1	.3
80	Lumber—rough, dressed, and finished.....	3	1,288	1,288	100.0	9.7	31	Piece goods.....	14	8,609	6,464	75.1	2.9
87	Building materials (except as listed).....	5	9,228	4,606	49.9	34.8	5	Cotton piece goods.....	5	2,518	373	14.8	—
	All other commodities.....	—	—	6,860	—	51.7	9	Curtains, draperies, etc.....	9	6,081	8,091	100.0	—
San Francisco All establishments..... 13 Sales..... \$9,218,000 Commodity coverage... 97.9 percent Total analyzed..... 12 9,028 9,028 100.0							32 Shoes and other footwear..... 4 1,828 1,537 28.2 .7 34 Other dry goods and textile products..... 7 1,828 1,014 55.5 .4 35 Automobiles and other motor vehicles..... 9 12,994 7,002 53.9 5.1 Trucks, busses, taxicabs, etc..... 5 7,836 1,572 20.8 — Tractors..... 9 12,994 5,430 41.8 — 36 Automotive supplies..... 11 4,816 354 7.4 .2 37 Drugs and drug sundries..... 7 6,478 1,115 17.2 .5 41 Soaps..... 7 3,787 579 10.0 .2 42 Other chemicals and related products..... 17 7,281 1,987 27.3 .9 47 Furniture, wooden and metal..... 5 1,201 827 68.9 .4 50 Hardware..... 7 3,664 1,537 41.9 .7 51 Plumbing, heating, and air conditioning..... 7 12,171 2,888 23.7 1.3 54 Barber and beauty parlor equipment..... 4 1,570 1,056 87.3 .5 55 Farm and garden machinery and equipment..... 25 34,424 15,222 44.2 8.7 Dairy equipment and supplies..... 6 9,725 2,981 30.7 — Farm machinery and equipment..... 18 24,649 12,191 49.5 — Not analyzed in detail..... — — 50 — — 56 Industrial equipment and supplies..... 182 84,590 55,203 65.3 24.4 Belting, hose, packing, etc..... 39 15,375 12,239 79.6 — Mechanical power transmission equipment..... 12 8,099 2,120 28.2 — Printing equipment and supplies (except paper)..... 25 12,177 7,159 58.8 — Metal-working tools..... 23 11,689 6,543 54.3 — Materials-handling equipment..... 13 2,177 1,589 73.0 — Rope, cordage, and twine..... 14 15,618 4,610 29.5 — Other industrial equipment..... 67 30,165 20,262 67.2 — Not analyzed in detail..... — — 881 — — 57 Industrial machinery..... 99 65,877 52,471 79.6 23.2 Road-building machinery..... 11 9,315 619 6.8 — Machine tools (power-driven)..... 7 2,300 858 38.1 — Mining, quarrying, etc..... 17 18,384 12,181 66.3 — Oil-well and oil-refining..... 13 8,318 1,560 18.8 — Power-plant machinery (except electrical)..... 11 13,133 6,585 50.0 — Printing machinery..... 17 7,364 7,218 98.0 — Textile machinery..... 5 1,358 1,358 100.0 — Other industrial machinery..... 34 30,359 21,938 72.3 — Not analyzed in detail..... — — 194 — — 58 Office and store equipment and supplies..... 159 31,521 17,031 54.0 7.5 Office machines and equipment..... 108 24,674 11,755 47.6 — Garage and filling station equipment..... 11 2,085 1,531 73.4 — Store machines..... 36 12,534 1,610 12.8 — Store fixtures and equipment..... 9 1,938 1,482 76.5 — Not analyzed in detail..... 4 717 673 93.9 — 59 Railroad equipment and supplies..... 7 12,960 1,055 8.0 .5 60 Dental equipment and supplies..... 7 6,910 6,868 99.4 5.0 61 Surgical and hospital equipment..... 28 4,300 4,283 99.6 1.9 62 Building metal work..... 3 921 406 41.0 .2 66 Iron and steel—wire and wire products..... 8 1,685 1,372 81.4 .8 68 Cameras and supplies..... 8 1,748 1,341 76.8 .6 91 Jewelry, silverware, etc..... 3 905 852 94.1 .4 98 Second-hand merchandise..... 3 6,024 862 11.0 .3 All other commodities..... — — 29,398 — 12.7 Service receipts..... 122 48,080 13,264 28.8 5.9						
MACHINERY—EQUIPMENT—SUPPLIES TRADES New England Division All establishments..... 206 Sales..... \$42,046,000 Commodity coverage... 90.6 percent Total analyzed..... 178 38,088 38,088 100.0							East North Central Division All establishments..... 729 Sales..... \$257,714,000 Commodity coverage... 94.4 percent Total analyzed..... 641 243,318 243,318 100.0						
34	Other dry goods and textile products.....	3	621	220	35.4	.6							
37	Drugs and drug sundries.....	3	585	359	61.4	.9							
38	Chemicals, industrial and heavy.....	3	1,204	253	21.0	.7							
41	Soaps.....	3	784	145	18.5	.4							
42	Other chemicals and related products.....	5	1,215	393	32.3	1.0							
51	Plumbing, heating, and air conditioning.....	3	2,084	410	19.7	1.1							
55	Farm and garden machinery and equipment.....	5	3,844	1,458	37.9	3.8							
58	Industrial equipment and supplies.....	50	13,004	7,918	60.9	20.8							
	Belting, hose, packing, etc.....	6	486	472	97.1	—							
	Mechanical power transmission equipment.....	4	1,413	129	9.1	—							
	Printing equipment and supplies (except paper).....	8	972	972	100.0	—							
	Metal-working tools.....	5	2,057	1,995	97.0	—							
	Materials-handling equipment.....	3	568	495	87.5	—							
	Rope, cordage, and twine.....	6	2,486	679	27.3	—							
	Other industrial equipment.....	19	5,076	3,176	62.6	—							
57	Industrial machinery.....	30	13,443	12,230	91.0	32.1							
	Road-building machinery.....	3	1,956	339	17.3	—							
	Mining, quarrying, etc.....	3	2,906	1,795	61.8	—							
	Power-plant machinery (except electrical).....	3	2,535	1,045	41.2	—							
	Printing machinery.....	5	936	866	92.5	—							
	Other industrial machinery.....	—	—	7,825	—	—							
	Not analyzed in detail.....	—	—	360	—	—							
58	Office and store equipment and supplies.....	71	8,199	4,564	55.7	12.0							
	Office machines and equipment.....	55	7,003	3,466	49.5	—							
	Garage and filling station equipment.....	3	348	332	96.0	—							
	Store machines.....	14	3,146	853	27.1	—							
	Other.....	—	—	292	—	—							
	Not analyzed in detail.....	—	—	121	—	—							
61	Surgical and hospital equipment.....	5	630	625	99.2	1.6							
83	Stationery and supplies (commercial).....	4	563	206	36.6	.5							
	All other commodities.....	—	—	5,516	—	14.5							
	Service receipts.....	65	11,703	3,791	32.4	10.0							

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Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

MANUFACTURERS' SALES BRANCHES (WITH STOCKS)
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS.
BY GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
MACHINERY—EQUIPMENT—SUPPLIES TRADES—Con.							MACHINERY—EQUIPMENT—SUPPLIES TRADES—Con.						
East North Central Division—Con.							West North Central Division						
51	Piece goods.....	11	\$5,385	\$2,526	46.9	1.0	All establishments..... 423						
54	Other dry goods and textile products.....	12	5,687	1,580	41.2	.6	Sales..... \$148,163,000						
55	Automobiles and other motor vehicles.....	27	42,890	22,722	55.8	9.5	Commodity coverage..... 96.6 percent						
	Trucks, busses, taxicabs, etc.....	16	50,545	6,945	22.7	---	Total analyzed.....						
	Tractors.....	27	42,890	15,777	37.2	---	581	\$145,590	\$145,390	---	100.0	---	
56	Automotive supplies.....	20	17,140	4,626	27.0	1.9	51	Piece goods (curtains, draperies, etc.)..	3	593	593	100.0	.4
	Automotive accessories.....	10	14,756	1,136	7.7	---	55	Automobiles and other motor vehicles.....	59	60,416	30,615	50.7	21.4
	Automotive parts.....	11	4,450	1,757	39.5	---		Trucks, busses, taxicabs, etc.....	26	36,609	7,103	19.4	---
	Other.....	---	---	1,733	---	---		Tractors.....	39	60,416	23,254	38.5	---
57	Drugs and drug sundries.....	17	6,292	1,626	26.0	.7		Other.....	---	---	278	---	---
58	Chemicals, industrial and heavy.....	5	2,929	1,240	42.3	.5	37	Drugs and drug sundries.....	24	5,066	1,822	36.0	1.5
41	Soaps.....	6	2,956	371	12.6	.2	44	Electrical apparatus and equipment.....	6	6,233	654	10.5	.5
42	Other chemicals and related products.....	19	3,601	1,421	39.4	.6	51	Plumbing, heating, and air conditioning- Air-conditioning equipment.....	6	6,056	872	14.4	.8
43	Wiring supplies and electrical construction materials.....	5	10,571	497	4.6	.2		Not analyzed in detail.....	4	7,292	515	7.1	---
44	Electrical apparatus and equipment.....	3	6,651	472	5.5	.2	54	Barber and beauty parlor equipment.....	4	764	357	46.7	---
45	Radio, appliances, and specialties.....	7	6,649	1,200	13.9	.5	55	Farm and garden machinery and equipment.....	104	104,786	64,324	61.4	44.9
47	Furniture, wooden and metal.....	3	570	439	77.0	.2	15	Dairy equipment and supplies.....	4	4,787	3,389	70.8	---
50	Hardware.....	11	10,610	2,286	21.5	.9	65	Farm machinery and equipment.....	65	99,235	60,525	61.0	---
51	Plumbing, heating, and air conditioning- Air-conditioning equipment.....	14	12,876	1,800	14.0	.7	4	Not analyzed in detail.....	4	764	410	53.7	---
	Oil burners.....	3	5,759	946	16.7	---	56	Industrial equipment and supplies.....	94	55,635	10,305	18.1	7.2
	Pipe fittings, valves, brass goods, etc.....	3	1,144	110	9.6	---		Belting, hose, packing, etc.....	10	1,701	1,440	84.7	---
	Other.....	---	---	455	---	---		Mechanical power transmission equipment.....	11	2,651	452	17.2	---
54	Barber and beauty parlor equipment.....	5	1,547	1,147	65.2	.5		Printing equipment and supplies (except paper).....	9	606	606	100.0	---
55	Farm and garden machinery and equipment.....	64	72,815	40,765	56.0	16.6		Materials-handling equipment.....	7	536	211	39.2	---
	Dairy equipment and supplies.....	5	5,529	3,402	61.5	---	30	Rope, cordage, and twine.....	30	36,412	1,915	5.0	---
	Farm machinery and equipment.....	56	64,691	36,864	56.6	---	---	Other.....	---	---	5,681	---	---
	Garden equipment and supplies.....	4	5,667	163	5.0	---	69	Industrial machinery.....	69	31,589	16,484	52.2	11.5
	Not analyzed in detail.....	---	---	516	---	---		Road-building machinery.....	9	8,945	294	3.3	---
56	Industrial equipment and supplies.....	213	125,305	69,961	56.7	28.8		Mining, quarrying, etc.....	9	7,552	2,056	27.2	---
	Belting, hose, packing, etc.....	35	25,700	16,663	64.6	---	26	Oil-well and oil-refining.....	26	3,704	2,371	64.0	---
	Mechanical power transmission equipment.....	24	14,619	5,016	34.3	---		Power-plant machinery (except electrical).....	6	6,730	3,541	49.6	---
	Printing equipment and supplies (except paper).....	27	12,349	6,132	49.7	---	7	Printing machinery.....	7	940	927	98.6	---
	Metal-working tools.....	50	20,712	9,515	45.9	---	---	Other industrial machinery.....	---	---	6,662	---	---
	Materials-handling equipment.....	12	6,157	770	12.5	---	---	Not analyzed in detail.....	---	---	633	---	---
	Rope, cordage, and twine.....	25	38,700	2,606	6.7	---	56	Office and store equipment and supplies.....	67	10,489	5,648	53.6	3.9
	Other industrial equipment.....	80	41,355	29,259	70.6	---	65	Office machine and equipment.....	65	7,665	4,567	58.1	---
57	Industrial machinery.....	130	60,656	42,068	69.4	17.3		Garage and filling station equipment.....	6	440	416	95.0	---
	Road-building machinery.....	7	6,410	169	2.9	---	16	Store machines.....	16	1,779	446	25.1	---
	Machine tools (power-driven).....	16	10,276	3,645	35.5	---	---	Other.....	---	---	217	---	---
	Mining, quarrying, etc.....	10	6,761	3,569	52.9	---	59	Railroad equipment and supplies.....	5	4,978	167	3.4	.1
	Oil-well and oil-refining.....	39	9,649	5,243	54.3	---	60	Dental equipment and supplies.....	3	442	429	97.1	.5
	Power-plant machinery (except electrical).....	14	6,671	3,272	36.9	---	61	Surgical and hospital equipment.....	20	1,405	1,261	89.9	.9
	Printing machinery.....	16	5,481	4,590	65.7	---	67	Iron and steel finished products—other than flat and wire.....	4	651	422	64.8	.5
	Other industrial machinery.....	---	---	21,540	---	---	5	Cameras and supplies.....	5	216	216	100.0	.2
56	Offices and store equipment and supplies.....	159	29,365	14,032	47.6	5.6	---	All other commodities.....	---	---	4,541	---	2.9
	Office machines and equipment.....	115	19,566	9,900	50.6	---	96	Service receipts.....	96	52,663	4,784	9.1	3.5
	Garage and filling station equipment.....	4	563	364	64.7	---	South Atlantic Division						
	Store machines.....	30	12,593	1,124	6.9	---	All establishments..... 271						
	Store fixtures and equipment.....	11	2,439	2,041	83.7	---	Sales..... \$59,771,000						
	Not analyzed in detail.....	6	751	603	80.3	---	Commodity coverage..... 89.9 percent						
59	Railroad equipment and supplies.....	10	9,360	1,820	19.4	.7	Total analyzed.....						
60	Dental equipment and supplies.....	18	3,174	3,049	96.1	1.3	234	55,750	55,750	---	100.0	---	
61	Surgical and hospital equipment.....	23	2,516	2,445	97.2	1.0	51	Piece goods.....	5	659	555	84.2	1.0
66	Iron and steel—wires and wire products.....	7	6,037	606	10.0	.2		Curtains, draperies, etc.....	3	546	546	100.0	---
67	Iron and steel finished products—other than flat and wire.....	5	7,623	753	9.6	.3		Other.....	---	---	9	---	---
	Steel pipe.....	3	7,504	163	2.2	---	55	Automobiles and other motor vehicles.....	6	12,186	7,242	59.4	15.5
	Other.....	---	---	590	---	---		Trucks, busses, taxicabs, etc.....	5	9,647	4,412	44.6	---
69	Other non-ferrous metals (except precious).....	5	2,156	476	22.2	.2		Tractors.....	6	12,166	2,630	23.2	---
98	Cameras and supplies.....	9	806	668	82.7	.3		Automotive supplies.....	6	652	67	13.3	.2
91	Jewelry, silverware, etc.....	3	1,267	1,076	65.1	.4	36	Automotive accessories.....	3	571	46	8.4	---
96	Second-hand merchandise.....	4	3,760	465	12.4	.2		Automotive parts.....	5	61	39	48.1	---
	All other commodities.....	---	---	10,572	---	4.3	55	Farm and garden machinery and equipment- Farm machinery and equipment.....	14	16,107	6,648	48.9	16.5
	Service receipts.....	149	65,824	10,613	16.1	4.4		Other.....	12	17,057	6,575	50.3	---
											271	---	---

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.
Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

MANUFACTURERS' SALES BRANCHES (WITH STOCKS)
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
MACHINERY—EQUIPMENT—SUPPLIES TRADES—Con.							MACHINERY—EQUIPMENT—SUPPLIES TRADES—Con.						
South Atlantic Division—Con.							West South Central Division—Con.						
56	Industrial equipment and supplies.....	50	\$23,039	\$5,065	22.0	9.4	37	Drugs and drug sundries.....	8	\$880	\$497	56.5	.6
	Belting, hose, packing, etc.....	6	593	561	94.6	---	42	Other chemicals and related products.....	6	388	277	71.4	.3
	Mechanical power transmission equipment.....	7	4,545	420	9.2	---	44	Electrical apparatus and equipment.....	5	3,322	274	8.2	.3
	Printing equipment and supplies (except paper).....	5	363	363	100.0	---	50	Hardware.....	7	2,632	1,063	40.4	1.2
	Materials-handling equipment.....	4	579	345	59.2	---	51	Plumbing, heating, and air conditioning.....	8	4,293	1,103	25.7	1.3
	Rope, cordage, and twine.....	7	12,284	249	2.0	---	54	Barber and beauty parlor equipment.....	5	462	457	98.9	.5
57	Other industrial equipment.....	---	---	3,129	---	---	55	Farm and garden machinery and equipment.....	52	35,155	17,105	48.7	19.7
	Industrial machinery.....	37	14,902	13,096	87.9	24.4		Dairy equipment and supplies.....	12	2,646	1,405	53.1	---
	Road-building machinery.....	6	4,726	570	12.1	---		Farm machinery and equipment.....	37	31,940	15,378	48.1	---
	Mining, quarrying, etc.....	6	2,865	2,078	72.5	---		Not analyzed in detail.....	3	569	322	56.6	---
	Oil-well and oil-refining.....	5	3,457	186	5.4	---	56	Industrial equipment and supplies.....	74	30,785	7,006	22.8	8.1
	Power-plant machinery (except electrical).....	6	4,889	746	15.3	---		Belting, hose, packing, etc.....	18	1,551	1,459	94.1	---
	Printing machinery.....	5	935	924	98.8	---		Mechanical power transmission equipment.....	7	1,861	826	44.4	---
	Other industrial machinery.....	---	---	8,592	---	---		Printing equipment and supplies (except paper).....	8	961	661	68.8	---
58	Office and store equipment and supplies.....	110	11,867	6,896	58.1	12.8		Metal-working tools.....	3	954	92	9.6	---
	Office machines and equipment.....	84	10,399	5,570	53.6	---		Rope, cordage, and twine.....	13	18,830	783	4.2	---
	Garage and filling station equipment.....	6	657	628	95.6	---		Other industrial equipment.....	---	---	2,508	---	---
	Store machines.....	16	688	573	83.3	---		Not analyzed in detail.....	3	2,085	677	32.5	---
	Other.....	---	---	65	---	---	57	Industrial machinery.....	170	32,425	30,056	92.7	34.6
	Not analyzed in detail.....	---	---	60	---	---		Road-building machinery.....	5	4,354	442	10.2	---
59	Railroad equipment and supplies.....	3	4,798	95	2.0	.2		Mining, quarrying, etc.....	11	6,399	3,147	49.2	---
61	Surgical and hospital equipment.....	12	1,134	1,125	99.2	2.1		Oil-well and oil-refining.....	147	22,309	21,589	96.8	---
66	Iron and steel—wire and wire products.....	3	469	469	100.0	.9		Power-plant machinery (except electrical).....	6	3,459	1,939	56.1	---
88	Cameras and supplies.....	3	408	224	54.9	.4		Printing machinery.....	3	1,054	693	65.7	---
	All other commodities.....	---	---	4,386	---	8.1		Other industrial machinery.....	---	---	2,221	---	---
	Service receipts.....	95	25,702	5,664	22.0	10.5		Not analyzed in detail.....	---	---	25	---	---
East South Central Division							Mountain Division						
All establishments..... 111							All establishments..... 90						
Sales..... \$25,854,000							Sales..... \$19,107,000						
Commodity coverage... 94.4 percent							Commodity coverage... 95.4 percent						
Total analyzed.....		96	24,404	24,404	---	100.0	Total analyzed.....		81	18,231	18,231	---	100.0
35	Automobiles and other motor vehicles.....	8	13,817	8,138	58.9	33.3	35	Automobiles and other motor vehicles.....	9	9,461	5,799	61.3	51.8
	Trucks, busses, taxicabs, etc.....	3	6,788	3,169	46.7	---		Trucks, busses, taxicabs, etc.....	5	8,135	3,203	39.4	---
	Tractors.....	8	13,817	4,969	36.0	---		Tractors.....	9	9,461	2,596	27.4	---
42	Other chemicals and related products.....	4	177	136	76.8	.6	37	Drugs and drug sundries.....	3	175	115	65.7	.6
55	Farm and garden machinery and equipment.....	15	16,095	7,454	46.3	30.5	42	Other chemicals and related products.....	3	65	35	53.8	.2
	Farm machinery and equipment.....	13	15,744	7,103	45.1	---	55	Farm and garden machinery and equipment.....	17	11,003	4,537	41.2	24.9
	Other.....	---	---	351	---	---		Farm machinery and equipment.....	14	10,443	4,040	38.7	---
56	Industrial equipment and supplies.....	18	10,922	1,763	16.1	7.2		Other.....	---	---	394	---	---
	Belting, hose, packing, etc.....	3	1,324	1,322	99.8	---		Not analyzed in detail.....	---	---	105	---	---
	Printing equipment and supplies (except paper).....	3	45	45	100.0	---	56	Industrial equipment and supplies.....	13	8,575	384	4.5	2.1
	Rope, cordage, and twine.....	4	9,018	68	.8	---		Belting, hose, packing, etc.....	4	224	205	91.5	---
	Other industrial equipment.....	---	---	328	---	---		Rope, cordage, and twine.....	5	8,135	128	1.6	---
57	Industrial machinery.....	13	4,844	2,581	53.3	10.6		Other industrial equipment.....	---	---	51	---	---
	Mining, quarrying, etc.....	5	1,225	934	76.2	---	57	Industrial machinery.....	29	6,682	3,994	59.8	21.9
	Oil-well and oil-refining.....	4	265	265	100.0	---		Road-building machinery.....	3	1,398	46	3.3	---
	Other industrial machinery.....	---	---	947	---	---		Mining, quarrying, etc.....	7	1,751	1,539	87.9	---
	Not analyzed in detail.....	---	---	435	---	---		Oil-well and oil-refining.....	15	2,625	1,784	67.2	---
58	Office and store equipment and supplies.....	42	3,120	1,872	60.0	7.7		Other industrial machinery.....	---	---	645	---	---
	Office machines and equipment.....	35	3,007	1,757	58.4	---	58	Office and store equipment and supplies.....	26	2,382	1,299	54.5	7.1
	Store machines.....	8	165	115	69.7	---		Office machines and equipment.....	18	1,278	831	65.0	---
61	Surgical and hospital equipment.....	8	356	354	99.4	1.5		Garage and filling station equipment.....	4	1,019	383	37.6	---
	All other commodities.....	---	---	518	---	2.1		Store machines.....	4	85	85	100.0	---
	Service receipts.....	37	12,060	1,588	13.2	6.5		Not analyzed in detail.....	6	570	425	74.6	2.3
West South Central Division							West South Central Division						
All establishments..... 445							All establishments..... 445						
Sales..... \$96,295,000							Sales..... \$96,295,000						
Commodity coverage... 90.2 percent							Commodity coverage... 90.2 percent						
Total analyzed.....		399	86,851	86,851	---	100.0	Total analyzed.....		25	9,820	871	8.9	4.8
31	Piece goods.....	3	365	139	38.1	.2	61	Surgical and hospital equipment.....	6	570	425	74.6	2.3
35	Automobiles and other motor vehicles.....	15	24,584	14,146	57.5	16.3		All other commodities.....	---	---	772	---	4.3
	Trucks, busses, taxicabs, etc.....	9	18,250	6,019	33.0	---		Service receipts.....	25	9,820	871	8.9	4.8
	Tractors.....	15	24,584	8,127	33.1	---							

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

MANUFACTURERS' SALES BRANCHES (WITH STOCKS)
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)	
<p>MACHINERY—EQUIPMENT—SUPPLIES TRADES—Con.</p> <p>Pacific Division</p> <p>All establishments..... 422 Sales..... \$91,292,000 Commodity coverage... 95.4 percent</p> <p>Total analyzed..... 384 \$87,122 \$87,122 --- 100.0</p>							<p>MACHINERY—EQUIPMENT—SUPPLIES TRADES—Con.</p> <p>New York City—Con.</p> <p>27 Clothing and furnishings, men's and boys'..... 4 \$5,358 \$716 13.4 .8 31 Piece goods..... 8 7,548 5,574 73.8 4.6 Curtains, draperies, etc..... 6 5,220 5,220 100.0 --- Other..... 3 354 --- --- --- 34 Other dry goods and textile products..... 5 1,597 968 60.6 .8 36 Automotive supplies..... 4 2,521 200 7.9 .2 37 Drugs and drug sundries..... 5 5,711 698 12.2 .8 41 Soaps..... 3 3,196 308 9.6 .3 47 Furniture, wooden and metal..... 3 814 705 77.1 1.6 50 Hardware..... 6 3,477 1,528 43.9 1.3 Tools and cutlery..... 5 3,091 1,288 41.7 --- Other..... 7 238 --- --- --- 51 Plumbing, heating, and air conditioning- Air-conditioning equipment..... 3 10,082 2,041 20.2 1.7 Other..... 3 9,684 331 --- --- 54 Barber and beauty parlor equipment..... 4 1,570 1,056 67.3 .9 55 Farm and garden machinery and equipment..... 6 12,310 2,633 21.4 2.2 Dairy equipment and supplies..... 3 6,969 2,132 30.6 --- Other..... --- 451 --- --- --- Not analyzed in detail..... --- 50 --- --- --- 56 Industrial equipment and supplies..... 84 49,610 35,486 71.5 29.5 Belting, hose, packing, etc..... 17 10,771 8,044 74.7 --- Mechanical power transmission equipment..... 4 4,826 1,764 36.6 --- Printing equipment and supplies (except paper)..... 14 10,764 5,746 53.4 --- Metal-working tools..... 11 8,489 3,266 38.5 --- Materials-handling equipment..... 6 1,326 1,000 75.4 --- Rope, cordage, and twine..... 4 3,307 3,187 95.8 --- Other industrial equipment..... 34 19,186 12,499 65.1 --- 57 Industrial machinery..... 39 34,184 27,247 79.7 22.6 Mining, quarrying, etc..... 4 8,606 2,808 32.6 --- Power-plant machinery (except electrical)..... 7 10,111 5,848 57.8 --- Printing machinery..... 10 5,193 5,061 97.5 --- Other..... --- 13,530 --- --- --- 58 Office and store equipment and supplies..... 28 15,451 8,424 54.5 7.0 Office machines and equipment..... 22 11,298 5,591 49.5 --- Garage and filling station equipment..... 4 1,193 672 56.3 --- Store machines..... 6 5,918 708 12.0 --- Store fixtures and equipment..... 5 1,351 895 66.2 --- Not analyzed in detail..... --- 558 --- --- --- 59 Railroad equipment and supplies..... 3 8,929 992 11.1 .8 60 Dental equipment and supplies..... 5 6,148 6,127 99.7 5.1 61 Surgical and hospital equipment..... 10 2,099 2,092 99.7 1.7 68 Iron and steel—wire and wire products..... 3 1,015 874 86.3 .7 88 Cameras and supplies..... 5 1,401 1,153 82.3 1.0 91 Jewelry, silverware, etc..... 3 905 852 94.1 .7 All other commodities..... --- 14,736 --- --- 12.2 Service receipts..... 27 20,011 5,929 29.6 4.9</p>						
<p>New York City</p> <p>All establishments..... 242 Sales..... \$128,275,000 Commodity coverage... 93.8 percent</p> <p>Total analyzed..... 228 120,337 120,337 --- 100.0</p>							<p>Chicago</p> <p>All establishments..... 216 Sales..... \$102,358,000 Commodity coverage... 94.5 percent</p> <p>Total analyzed..... 199 96,761 96,761 --- 100.0</p> <p>31 Piece goods..... 5 3,413 1,427 41.8 1.5 34 Other dry goods and textile products..... 7 2,843 1,341 47.2 1.4 36 Automotive supplies..... 7 10,585 2,215 20.9 2.3 37 Drugs and drug sundries..... 6 6,924 1,274 18.4 1.3 50 Hardware..... 6 4,389 1,459 33.2 1.5 Tools and cutlery..... 4 4,109 847 20.8 --- Other..... --- 612 --- --- --- 51 Plumbing, heating, and air conditioning- 55 Farm and garden machinery and equipment..... 9 5,432 729 13.4 .8 Dairy equipment and supplies..... 3 10,765 5,347 49.7 5.5 Farm machinery and equipment..... 4 3,752 2,829 70.1 --- Other..... 4 4,842 2,445 50.5 --- Not analyzed in detail..... --- 170 --- --- --- 103 --- --- --- --- ---</p>						

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.
Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

MANUFACTURERS' SALES BRANCHES (WITH STOCKS)
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)	
MACHINERY—EQUIPMENT—SUPPLIES TRADES—Con. Chicago—Con.							MACHINERY—EQUIPMENT—SUPPLIES TRADES—Con. Boston—Con.						
58	Industrial equipment and supplies.....	95	\$46,918	\$33,759	72.0	34.9	56	Industrial equipment and supplies.....	50	\$8,956	\$4,937	55.1	20.7
	Belting, hose, packing, etc.....	22	13,371	9,093	68.0	---		Belting, hose, packing, etc.....	3	359	359	100.0	---
	Mechanical power transmission equipment.....	6	3,744	1,590	42.5	---		Mechanical power transmission equipment.....	3	1,391	118	8.5	---
	Printing equipment and supplies (except paper).....	16	11,292	5,189	46.0	---		Printing equipment and supplies (except paper).....	5	805	805	100.0	---
	Metal-working tools.....	14	10,872	4,197	38.6	---		Rope, cordage, and twine.....	5	1,957	876	34.5	---
	Materials-handling equipment.....	7	990	627	64.0	---		Other.....	---	---	2,979	---	---
	Rope, cordage, and twine.....	3	765	765	100.0	---	57	Industrial machinery.....	22	9,118	7,985	87.4	33.5
	Other industrial equipment.....	35	17,046	12,298	72.1	---		Road-building machinery.....	3	1,956	339	17.3	---
57	Industrial machinery.....	40	29,297	23,515	80.3	24.3		Power-plant machinery (except electrical).....	3	2,535	1,045	41.2	---
	Machine tools (power-driven).....	5	2,562	1,471	57.4	---		Printing machinery.....	4	889	881	99.1	---
	Mining, quarrying, etc.....	3	3,781	1,681	44.5	---		Other.....	---	---	5,360	---	---
	Power-plant machinery (except electrical).....	5	4,927	2,046	41.5	---		Not analyzed in detail.....	---	---	360	---	---
	Printing machinery.....	9	4,194	3,541	79.7	---	58	Office and store equipment and supplies.....	19	3,849	2,253	58.5	9.5
	Other.....	---	---	14,838	---	---		Office machines and equipment.....	10	2,861	1,584	48.4	---
	Not analyzed in detail.....	---	---	140	---	---		Garage and filling station equipment.....	3	346	332	96.0	---
58	Office and store equipment and supplies.....	27	8,533	4,972	58.3	5.1		Store machines.....	4	1,539	126	8.2	---
	Office machines and equipment.....	13	6,070	3,000	49.4	---		Other.....	---	---	290	---	---
	Store machines.....	4	3,531	330	9.3	---		Not analyzed in detail.....	---	---	121	---	---
	Store fixtures and equipment.....	4	855	843	98.6	---	61	Surgical and hospital equipment.....	3	449	444	98.9	1.9
	Other.....	---	---	208	---	---	83	Stationery (commercial).....	3	503	170	33.8	.7
	Not analyzed in detail.....	5	747	593	79.4	---		All other commodities.....	---	---	4,242	---	17.8
59	Railroad equipment and supplies.....	5	5,735	1,706	29.7	1.8		Service receipts.....	18	6,565	1,563	23.8	6.6
60	Dental equipment and supplies.....	3	1,219	1,170	96.0	1.2	San Francisco						
61	Surgical and hospital equipment.....	8	1,038	975	93.9	1.0	All establishments..... 113 Sales..... \$31,539,000 Commodity coverage..... 95.8 percent						
88	Cameras and supplies.....	5	607	487	76.9	.5	Total analyzed..... 105 30,209 30,209 100.0						
91	Jewelry, silverware, etc.....	3	1,267	1,078	85.1	1.1	37	Drugs and drug sundries.....	3	2,047	413	20.2	1.4
	All other commodities.....	---	---	11,998	---	12.4	51	Plumbing, heating, and air conditioning.....	3	1,251	240	19.2	.8
	Service receipts.....	17	12,375	3,329	26.9	3.4	55	Farm and garden machinery and equipment.....	5	4,396	2,394	54.2	7.9
Philadelphia							San Francisco						
All establishments..... 111 Sales..... \$37,768,000 Commodity coverage..... 95.5 percent							Total analyzed..... 105 30,209 30,209 100.0						
Total analyzed..... 104 38,069 36,069 100.0							Total analyzed..... 105 30,209 30,209 100.0						
38	Automotive supplies.....	3	1,638	78	4.8	.2	56	Industrial equipment and supplies.....	38	9,223	5,112	55.4	18.9
55	Farm and garden machinery and equipment.....	3	4,321	1,595	36.9	4.4		Belting, hose, packing, etc.....	7	2,139	1,326	62.0	---
56	Industrial equipment and supplies.....	45	15,909	11,444	71.9	31.7		Mechanical power transmission equipment.....	4	1,287	387	30.1	---
	Belting, hose, packing, etc.....	12	2,814	2,485	88.3	---		Printing equipment and supplies (except paper).....	4	907	682	75.0	---
	Mechanical power transmission equipment.....	3	1,674	240	14.3	---		Metal-working tools.....	3	585	378	66.9	---
	Printing equipment and supplies (except paper).....	7	1,243	1,243	100.0	---		Materials-handling equipment.....	5	974	769	79.0	---
	Metal-working tools.....	5	1,144	1,144	100.0	---		Other.....	---	---	1,590	---	---
	Materials-handling equipment.....	3	397	245	61.7	---	57	Industrial machinery.....	28	8,559	7,322	85.5	24.2
	Other.....	---	---	8,087	---	---		Road-building machinery.....	5	1,275	566	44.4	---
57	Industrial machinery.....	18	11,615	10,391	89.5	28.8		Mining, quarrying, etc.....	4	2,947	1,847	62.7	---
58	Office and store equipment and supplies.....	19	4,147	2,461	59.3	8.8		Printing machinery.....	7	1,118	755	67.5	---
	Office machines and equipment.....	11	2,953	1,415	47.9	---		Other.....	---	---	4,154	---	---
	Garage and filling station equipment.....	3	499	489	98.0	---	58	Office and store equipment and supplies.....	18	2,877	1,552	58.0	5.1
	Store machines.....	4	1,982	543	17.3	---		Office machines and equipment.....	10	1,625	768	47.3	---
	Other.....	---	---	214	---	---		Garage and filling station equipment.....	4	775	584	72.8	---
61	Surgical and hospital equipment.....	8	1,187	1,184	99.7	3.3		Other.....	---	---	72	---	---
	All other commodities.....	---	---	7,317	---	20.4		Not analyzed in detail.....	---	---	148	---	---
	Service receipts.....	15	5,932	1,599	27.0	4.4	81	Surgical and hospital equipment.....	7	2,382	2,043	85.8	6.8
Boston							San Francisco						
All establishments..... 100 Sales..... \$25,874,000 Commodity coverage..... 92.7 percent							Total analyzed..... 105 30,209 30,209 100.0						
Total analyzed..... 91 23,801 23,801 100.0							Total analyzed..... 105 30,209 30,209 100.0						
37	Drugs and drug sundries.....	3	585	359	61.4	1.5	81	Paper products (except stationery and wallpaper): Paper products such as bags, boxes, cups, dishes, etc.....	3	4,463	540	12.1	1.8
51	Plumbing, heating, and air conditioning.....	3	2,084	410	19.7	1.7		Cameras and supplies.....	3	158	113	65.1	.4
55	Farm and garden machinery and equipment.....	5	3,844	1,458	37.9	8.1		All other commodities.....	---	---	5,407	---	17.9
							Service receipts..... 13 4,746 878 18.5 2.9						

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

WHOLESALE TRADE: 1939

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MANUFACTURERS' SALES BRANCHES (WITH STOCKS)
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
 By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

(Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample)

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
<p>METALS AND METAL WORK (EXCEPT SCRAP) TRADES</p> <p>New England Division</p> <p>All establishments..... 31 Sales..... \$29,376,000 Commodity coverage... 66.8 percent</p> <p>Total analyzed..... 26 \$25,467 \$25,467 --- 100.0</p>							<p>METALS AND METAL WORK (EXCEPT SCRAP) TRADES—Con.</p> <p>Middle Atlantic Division—Con.</p> <p>67 Iron and steel finished products—other than flat and wire..... 29 \$51,136 \$12,026 23.5 9.4</p> <p> Bars and small shapes except reinforcing..... 12 33,170 1,777 5.4 ---</p> <p> Concrete reinforcing bars, all types..... 7 26,801 613 2.6 ---</p> <p> Structural shapes..... 4 2,676 735 25.6 ---</p> <p> Cast-iron pipe..... 4 1,799 1,609 69.4 ---</p> <p> Seamless steel tubing..... 7 9,252 2,799 30.3 ---</p> <p> Other..... --- --- 1,641 --- ---</p> <p> Not analyzed in detail..... 4 5,954 2,652 44.5 ---</p> <p>68 Lead (metallic) and zinc..... 5 11,969 1,671 15.6 1.5</p> <p>69 Other non-ferrous metals (except precious)..... 12 19,791 10,109 51.1 7.9</p> <p> All other commodities..... --- --- 15,924 --- 12.5</p>						
<p>43 Wiring supplies and electrical construction materials..... 4 10,155 1,207 11.9 4.7</p> <p>62 Building metal work..... 4 1,326 657 49.5 2.6</p> <p>63 Copper and products..... 4 10,155 2,719 26.6 10.7</p> <p>64 Iron and steel products—semi-finished..... 4 9,466 1,694 17.9 6.6</p> <p>65 Iron and steel products—flat..... 7 12,312 5,352 43.5 21.0</p> <p> Strip—hot-rolled..... 4 10,960 1,023 9.3 ---</p> <p> Strip—cold-rolled..... 5 11,555 2,806 22.6 ---</p> <p> Other..... --- --- 1,606 --- ---</p> <p> Not analyzed in detail..... --- --- 113 --- ---</p> <p>66 Iron and steel—wire and wire products..... 6 13,216 8,949 67.7 35.1</p> <p> Woven wire fence..... 3 6,667 1,780 20.1 ---</p> <p> Wire rope and cable except insulated..... 3 10,650 3,719 34.9 ---</p> <p> Other..... --- --- 3,145 --- ---</p> <p> Not analyzed in detail..... --- --- 505 --- ---</p> <p>67 Iron and steel finished products—other than flat and wire..... 11 11,406 2,326 20.4 9.1</p> <p> Bars and small shapes except reinforcing..... 4 9,573 813 9.5 ---</p> <p> Steel pipe..... 3 677 67 100.0 ---</p> <p> Seamless steel tubing..... 3 2,923 111 3.6 ---</p> <p> Other..... --- --- 276 --- ---</p> <p> Not analyzed in detail..... --- --- 959 --- ---</p> <p>69 Other non-ferrous metals (except precious)..... 3 1,911 1,909 99.9 7.5</p> <p> All other commodities..... --- --- 672 --- 2.7</p>							<p>East North Central Division</p> <p>All establishments..... 119 Sales..... \$154,680,000 Commodity coverage... 93.9 percent</p> <p>Total analyzed..... 110 145,180 145,180 --- 100.0</p> <p>36 Chemicals, industrial and heavy..... 4 32,041 80 .2 .1</p> <p>42 Other chemicals and related products..... 5 2,069 161 7.8 .1</p> <p>43 Wiring supplies and electrical construction materials..... 12 53,745 1,895 3.5 1.3</p> <p>44 Electrical apparatus and equipment..... 3 1,868 94 5.0 .1</p> <p>50 Hardware..... 12 25,452 1,044 4.1 .7</p> <p> Bolts, nuts, rivets, and screws..... 12 25,452 664 2.6 ---</p> <p> Other..... --- --- 380 --- ---</p> <p>51 Plumbing, heating, and air conditioning. Pipe fittings, valves, brass goods, etc..... 10 16,759 1,140 6.8 .8</p> <p> Plumbing fixtures, equipment, and supplies..... 7 14,696 519 3.5 ---</p> <p> Other..... 5 10,676 516 4.7 ---</p> <p> Metal roofing and siding..... 24 10,825 7,366 68.2 5.1</p> <p> Metal storage tanks, etc..... 3 1,034 250 24.2 ---</p> <p> Metal lath..... 9 2,847 1,852 65.1 ---</p> <p> Other..... 6 2,005 511 25.5 ---</p> <p> Not analyzed in detail..... 3 4,403 1,707 38.6 ---</p> <p>63 Copper and products..... 20 61,243 15,060 24.6 10.4</p> <p>64 Iron and steel products—semi-finished..... 17 64,588 7,474 11.6 5.1</p> <p> Scrap iron and steel..... 5 41,705 96 .2 ---</p> <p> Ingots, blooms, billets, and slabs..... 6 26,329 347 1.3 ---</p> <p> Wire rods..... 7 25,346 3,415 13.5 ---</p> <p> Rough castings and foundry products..... 3 11,314 100 .9 ---</p> <p> Forgings..... 3 11,314 102 .9 ---</p> <p> Other..... --- --- 1,539 --- ---</p> <p> Not analyzed in detail..... 4 1,675 1,675 100.0 ---</p> <p>65 Iron and steel products—flat..... 27 69,001 22,606 32.8 15.6</p> <p> Plates..... 8 19,132 1,354 7.1 ---</p> <p> Strip—hot-rolled..... 18 64,104 4,584 7.2 ---</p> <p> Strip—cold-rolled..... 20 63,924 10,300 16.1 ---</p> <p> Sheets—continuous-mill..... 5 7,616 565 7.2 ---</p> <p> Sheets—hand-mill..... 3 11,314 2,721 24.0 ---</p> <p> Sheets—galvanized or otherwise coated..... 11 46,378 1,277 2.6 ---</p> <p> Other..... --- --- 1,807 --- ---</p> <p>66 Iron and steel—wire and wire products..... 32 69,204 46,767 67.8 32.2</p> <p> Woven wire fence..... 9 46,012 3,141 6.8 ---</p> <p> Fence posts and fittings..... 7 39,750 593 1.5 ---</p> <p> Barbed and twisted wire..... 9 46,012 1,433 3.1 ---</p> <p> Nails (including staples and tacks)..... 12 48,414 4,569 9.5 ---</p> <p> Wire rope and cable except insulated..... 14 51,714 12,626 24.4 ---</p> <p> Strand, galvanized..... 5 38,941 327 .8 ---</p> <p> Reinforcement mesh..... 9 45,732 1,730 3.6 ---</p> <p> Drawn wire..... 13 50,077 15,776 31.5 ---</p> <p> Other..... 13 50,087 5,357 10.7 ---</p> <p> Not analyzed in detail..... 4 4,476 1,193 26.7 ---</p>						
<p>Middle Atlantic Division</p> <p>All establishments..... 94 Sales..... \$132,616,000 Commodity coverage... 96.1 percent</p> <p>Total analyzed..... 89 127,652 127,652 --- 100.0</p> <p>42 Other chemicals and related products..... 4 12,816 3,077 24.0 2.4</p> <p>43 Wiring supplies and electrical construction materials..... 11 47,253 4,661 10.3 3.6</p> <p>50 Hardware..... 11 16,656 366 2.3 .5</p> <p>51 Plumbing, heating, and air conditioning..... 7 13,253 862 5.0 .5</p> <p>62 Building metal work..... 24 14,224 8,635 60.7 6.9</p> <p>63 Copper and products..... 19 51,732 16,915 32.7 13.3</p> <p>64 Iron and steel products—semi-finished..... 12 50,117 8,815 17.6 6.9</p> <p> Scrap iron and steel..... 6 37,922 404 1.1 ---</p> <p> Ingots, blooms, billets, and slabs..... 3 34,050 3,217 9.4 ---</p> <p> Wire rods..... 5 32,476 2,658 8.2 ---</p> <p> Other..... --- --- 1,953 --- ---</p> <p> Not analyzed in detail..... --- --- 563 --- ---</p> <p>65 Iron and steel products—flat..... 22 53,041 15,861 29.9 12.4</p> <p> Plates..... 5 11,677 4,753 40.0 ---</p> <p> Strip—hot-rolled..... 10 31,423 1,302 4.1 ---</p> <p> Strip—cold-rolled..... 13 35,665 6,567 18.4 ---</p> <p> Sheets—continuous-mill..... 4 3,711 308 6.2 ---</p> <p> Sheets—galvanized or otherwise coated..... 10 30,639 594 1.9 ---</p> <p> Other..... 15 39,593 2,219 5.6 ---</p> <p> Not analyzed in detail..... --- --- 100 --- ---</p> <p>66 Iron and steel—wire and wire products..... 32 63,865 26,508 44.6 22.3</p> <p> Woven wire fence..... 9 41,908 2,924 7.0 ---</p> <p> Fence posts and fittings..... 8 28,706 157 .5 ---</p> <p> Barbed and twisted wire..... 6 32,630 455 1.4 ---</p> <p> Nails (including staples and tacks)..... 9 42,115 3,560 6.5 ---</p> <p> Wire rope and cable except insulated..... 9 35,336 3,446 9.6 ---</p> <p> Strand, galvanized..... 4 27,565 395 1.4 ---</p> <p> Reinforcement mesh..... 6 33,288 1,631 5.5 ---</p> <p> Drawn wire..... 12 41,198 8,522 20.7 ---</p> <p> Other..... 14 44,343 5,513 12.4 ---</p> <p> Not analyzed in detail..... 8 6,369 1,705 28.7 ---</p>													

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.
 Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

WHOLESALE TRADE: 1939

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MANUFACTURERS' SALES BRANCHES (WITH STOCKS)
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	
		Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)		
METALS AND METAL WORK (EXCEPT SCRAP) TRADES—Con.							METALS AND METAL WORK (EXCEPT SCRAP) TRADES—Con.							
West South Central Division—Con.							Pacific Division—Con.							
67	Iron and steel finished products—other than flat and wire	16	\$19,307	\$11,514	59.6	39.3	66	Iron and steel—wire and wire products...	29	\$59,354	\$17,403	29.3	24.6	
	Woven wire fence	8	49,471	2,057	4.2	---		Woven wire fence	8	49,471	2,057	4.2	---	
	Bars and small shapes except reinforcing	3	7,054	650	8.9	---		Fence posts and fittings	6	47,701	158	.3	---	
	Concrete reinforcing bars, all types	8	10,156	1,178	11.6	---		Barbed and twisted wire	7	48,184	185	.4	---	
	Structural shapes	3	7,054	932	13.2	---		Nails (including staples and tacks)	7	48,184	3,275	6.8	---	
	Steel pipe	3	5,362	2,290	42.7	---		Wire rope and cable except insulated	21	55,677	7,421	13.3	---	
	Seamless steel tubing	5	11,202	6,245	55.7	---		Strand, galvanized	8	48,287	139	.3	---	
	Other	---	---	239	---	---		Reinforcement mesh	6	47,826	657	1.4	---	
69	Other non-ferrous metals (except precious)	3	3,069	248	8.1	.8		Drawn wire	11	49,923	2,279	4.6	---	
	Building materials (except as listed)	7	3,709	320	8.6	1.1		Other	14	51,976	1,079	2.1	---	
	All other commodities	---	---	925	---	3.1		Not analyzed in detail	---	---	153	---	---	
	Services receipts	---	---	286	---	1.0	67	Iron and steel finished products—other than flat and wire	20	49,978	18,668	37.4	26.4	
Mountain Division							New York City							
	All establishments	11	---	---	---	---		All establishments	39	---	---	---	---	
	Sales	---	\$2,777,000	---	---	---		Sales	---	\$84,065,000	---	---	---	
	Commodity coverage	---	81.9 percent	---	---	---		Commodity coverage	---	95.9 percent	---	---	---	
	Total analyzed	10	2,274	2,274	---	100.0		Total analyzed	37	80,645	80,645	---	100.0	
62	Building metal work	4	753	753	100.0	33.1	68	Lead (metallic) and zinc	4	25,046	639	2.6	.9	
68	Iron and steel—wire and wire products...	5	1,475	1,164	78.9	51.2	69	Other non-ferrous metals (except precious)	9	4,153	3,050	73.4	4.3	
	Woven wire fence	3	1,223	131	10.7	---		Scrap (scrap metals, except iron)	4	4,406	285	6.5	4.4	
	Fence posts and fittings	3	1,223	39	3.2	---		All other commodities	---	---	601	---	.6	
	Barbed and twisted wire	3	1,223	88	7.2	---	Chicago							
	Nails (including staples and tacks)	3	1,223	320	26.2	---		All establishments	41	---	---	---	---	
	Wire rope and cable except insulated	4	1,375	322	23.4	---		Sales	---	\$75,811,000	---	---	---	
	Drawn wire	3	1,223	111	9.1	---		Commodity coverage	---	98.1 percent	---	---	---	
	Other	---	---	153	---	---		Total analyzed	38	72,887	72,887	---	100.0	
67	Iron and steel finished products—other than flat and wire	3	1,223	15	1.2	.7	43	Wiring supplies and electrical construction materials	3	32,557	3,570	11.0	4.4	
	All other commodities	---	---	342	---	15.0		82	Building metal work	8	7,135	5,010	70.2	8.2
Pacific Division							Chicago							
	All establishments	78	---	---	---	---		63	Copper and products	6	34,936	9,722	27.8	12.1
	Sales	---	\$73,775,000	---	---	---		64	Iron and steel products—semi-finished	4	28,916	3,444	11.9	4.3
	Commodity coverage	---	98.0 percent	---	---	---		65	Iron and steel products—flat	5	30,014	7,401	24.7	9.2
	Total analyzed	73	70,846	70,846	---	100.0		66	Iron and steel—wire and wire products...	12	39,141	20,390	52.1	25.3
43	Wiring supplies and electrical construction materials	7	4,483	1,052	23.8	1.5		Woven wire fence	3	31,216	688	2.2	---	
50	Hardware	12	8,839	822	9.5	1.2		Nails (including staples and tacks)	4	26,791	2,601	9.7	---	
	Bolts, nuts, rivets, and screws	7	3,705	49	1.3	---		Wire rope and cable except insulated	3	26,803	2,474	9.2	---	
	Wire screening	5	4,934	773	15.7	---		Reinforcement mesh	3	26,303	1,666	6.3	---	
51	Plumbing, heating, and air conditioning. Pips fittings, valves, brass goods, etc.	5	2,198	329	15.0	.5		Drawn wire	5	32,124	8,575	20.5	---	
	Plumbing fixtures, equipment, and supplies	5	2,198	273	12.4	---		Other	---	---	5,464	---	---	
	Industrial equipment and supplies	3	1,464	58	3.8	---		Not analyzed in detail	---	---	922	---	---	
62	Building metal work	11	31,837	2,449	7.7	3.5	67	Iron and steel finished products—other than flat and wire	10	33,723	6,894	20.4	8.5	
	Fabricated structural work	4	31,040	1,865	5.4	---		Lead (metallic) and zinc	3	11,417	1,358	11.9	1.7	
	Other	---	---	784	---	---		69	Other non-ferrous metals (except precious)	7	13,843	5,735	41.4	7.1
63	Copper and products	11	49,751	1,752	3.5	2.5		All other commodities	---	---	17,121	---	21.2	
64	Iron and steel products—semi-finished	10	47,724	2,583	5.4	3.8	Chicago							
65	Iron and steel products—flat	21	52,891	20,958	39.8	29.8		All establishments	41	---	---	---	---	
	Plates	7	47,008	3,998	8.5	---		Sales	---	\$75,811,000	---	---	---	
	Strip—hot-rolled	9	46,893	718	1.5	---		Commodity coverage	---	98.1 percent	---	---	---	
	Strip—cold-rolled	10	47,013	887	1.9	---		Total analyzed	38	72,887	72,887	---	100.0	
	Sheets—hand-mill	7	47,152	4,981	10.6	---		50	Hardware	4	12,851	911	7.1	1.2
	Sheets—galvanized or otherwise coated	5	48,492	4,331	9.3	---		Bolts, nuts, rivets, and screws	4	12,851	542	4.2	---	
	Tin plate	4	45,288	4,305	9.5	---		Other	---	---	369	---	---	
	Other	---	---	1,724	---	---		Plumbing, heating, and air conditioning	4	5,352	648	12.1	.9	
	Not analyzed in detail	4	495	12	2.4	---								

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

MANUFACTURERS' SALES BRANCHES (WITH STOCKS)
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
<p>METALS AND METAL WORK (EXCEPT SCRAP) TRADES—Con.</p> <p>Chicago—Con.</p>							<p>METALS AND METAL WORK (EXCEPT SCRAP) TRADES—Con.</p> <p>Boston—Con.</p>						
82	Building metal work.....	5	\$4,144	\$2,430	58.6	3.3		All other commodities.....	---	---	\$1,660	---	11.8
63	Copper and products.....	7	30,530	4,855	15.9	6.7							
64	Iron and steel products—semi-finished.....	5	33,624	2,541	7.6	3.5							
85	Iron and steel products—flat.....	7	33,607	9,078	27.0	12.5							
	Plates.....	3	10,227	890	8.7	---							
	Strip—hot-rolled.....	5	32,126	1,375	4.3	---							
	Strip—cold-rolled.....	5	31,606	3,132	9.9	---							
	Sheets—galvanized or otherwise coated.....	3	25,957	700	2.7	---							
	Other.....	---	---	2,961	---	---							
68	Iron and steel—wire and wire products.....	14	37,722	26,944	71.4	37.0							
	Nails (including staples and tacks).....	3	25,109	2,277	9.1	---	50	Hardware.....	4	2,769	100	3.8	.3
	Wire rope and cable except insulated.....	6	28,491	7,811	27.4	---	52	Building metal work.....	3	22,880	725	3.2	2.4
	Reinforcement mesh.....	3	24,535	1,080	4.4	---	63	Copper and products.....	3	24,164	674	2.8	2.2
	Drawn wire.....	3	25,109	7,315	29.1	---	64	Iron and steel products—semi-finished.....	3	23,178	2,198	9.5	7.3
	Other.....	---	---	7,997	---	---	65	Iron and steel products—flat.....	6	24,425	10,136	41.5	33.6
	Not analyzed in detail.....	---	---	464	---	---	66	Iron and steel—wire and wire products.....	9	27,879	7,255	28.0	24.0
67	Iron and steel finished products—other than flat and wire.....	12	38,733	8,597	22.2	11.8		Woven wire fence.....	3	24,345	1,550	8.4	---
	Bars and small shapes except reinforcing.....	5	31,585	2,210	7.0	---		Wire rope and cable except insulated.....	8	28,034	2,953	11.3	---
	Concrete reinforcing bars, all types.....	4	28,793	539	2.0	---		Drawn wire.....	4	23,738	768	3.2	---
	Steel pipe.....	3	9,586	382	4.0	---		Other.....	---	---	1,994	---	---
	Seamless steel tubing.....	5	13,518	1,550	11.5	---	87	Iron and steel finished products—other than flat and wire.....	5	23,433	6,977	29.8	23.2
	Other.....	---	---	750	---	---	89	Other non-ferrous metals (except precious).....	3	960	748	77.9	2.5
	Not analyzed in detail.....	---	---	3,166	---	---		All other commodities.....	---	---	1,369	---	4.5
68	Lead (metallic) and zinc.....	3	7,168	6,449	90.0	8.8							
69	Other non-ferrous metals (except precious).....	6	7,542	6,837	90.7	9.4							
	All other commodities.....	---	---	3,597	---	4.9							
<p>Philadelphia</p> <p>All establishments..... 20 Sales..... \$16,453,000 Commodity coverage... 94.0 percent</p> <p>Total analyzed..... 19 15,451 15,451 --- 100.0</p>							<p>PAPER AND ITS PRODUCTS TRADES</p> <p>New England Division</p> <p>All establishments..... 12 Sales..... \$1,182,000 Commodity coverage... 87.1 percent</p> <p>Total analyzed..... 10 1,012 1,012 --- 100.0</p>						
43	Wiring supplies and electrical construction materials.....	3	5,836	738	12.8	4.8	81	Paper products (except stationery and wallpaper).....	4	599	592	98.8	58.5
82	Building metal work.....	5	2,901	1,587	54.7	10.3		Paper products such as bags, boxes, cups, dishes, etc.....	3	447	440	98.4	---
63	Copper and products.....	4	6,316	2,794	44.2	18.1		Other.....	---	---	152	---	---
64	Iron and steel products—semi-finished.....	3	5,656	212	3.7	1.4	83	Stationery and supplies.....	6	413	377	91.3	37.3
65	Iron and steel products—flat.....	3	3,934	922	23.4	6.0		Commercial stationery.....	4	370	334	90.3	---
66	Iron and steel—wire and wire products.....	7	8,029	2,625	43.5	17.0		Not analyzed in detail.....	---	---	45	---	---
67	Iron and steel finished products—other than flat and wire.....	4	4,819	1,211	25.1	7.8		All other commodities.....	---	---	45	---	4.2
89	Other non-ferrous metals (except precious).....	3	4,380	3,553	81.1	23.0							
	All other commodities.....	---	---	1,809	---	11.8							
<p>Boston</p> <p>All establishments..... 13 Sales..... \$15,336,000 Commodity coverage... 92.1 percent</p> <p>Total analyzed..... 11 14,129 14,129 --- 100.0</p>							<p>Middle Atlantic Division</p> <p>All establishments..... 65 Sales..... \$54,327,000 Commodity coverage... 99.7 percent</p> <p>Total analyzed..... 64 54,488 54,486 --- 100.0</p>						
43	Wiring supplies and electrical construction materials.....	3	8,893	1,149	12.9	8.1	38	Chemicals, industrial and heavy.....	5	23,462	1,479	8.3	2.7
83	Copper and products.....	3	8,883	1,538	17.3	10.9	41	Soaps.....	5	882	17	2.5	(1)
85	Iron and steel products—flat.....	5	8,303	2,194	28.4	15.5	58	Industrial equipment and supplies.....	7	2,528	475	18.8	.9
	Strip—cold-rolled.....	3	7,548	1,483	19.7	---	59	Office and store equipment and supplies.....	8	899	282	31.4	.5
	Other.....	---	---	598	---	---	61	Paper products (except stationery and wallpaper).....	38	50,511	48,525	92.1	85.4
	Not analyzed in detail.....	---	---	113	---	---		Printing and writing papers.....	8	25,858	14,833	57.4	---
86	Iron and steel—wire and wire products.....	3	10,850	7,080	88.3	50.0		Wrapping or coarse paper.....	6	29,102	8,369	28.8	---
	Wire rope and cable except insulated.....	3	10,850	3,719	34.9	---		Paper products such as bags, boxes, cups, dishes, etc.....	25	17,445	15,259	87.5	---
	Other.....	---	---	3,341	---	---		Other.....	---	---	4,766	---	---
87	Iron and steel finished products—other than flat and wire.....	4	7,595	529	7.0	3.7		Not analyzed in detail.....	7	3,810	3,298	91.4	---
	Bars and small shapes except reinforcing.....	3	7,548	267	3.5	---	83	Stationery and supplies.....	27	5,377	3,780	69.9	8.9
	Other.....	---	---	262	---	---		Commercial stationery.....	9	2,421	933	39.8	---
								Other.....	---	---	527	---	---
								Not analyzed in detail.....	17	2,429	2,270	93.5	---
								All other commodities.....	---	---	1,560	---	2.9
								Service receipts.....	---	---	388	---	.7

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.
Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.
1 Less than one-tenth of one percent.

MANUFACTURERS' SALES BRANCHES (WITH STOCKS)
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
	PAPER AND ITS PRODUCTS TRADES—Con.							PAPER AND ITS PRODUCTS TRADES—Con.					
	East North Central Division							East South Central Division—Con.					
	All establishments..... 67							81 Paper and products (except stationery and wallpaper).....	8	\$3,581	\$3,330	93.0	85.3
	Sales..... \$38,321,000							Printing and writing papers.....	4	2,082	703	33.8	---
	Commodity coverage... 84.6 percent							Cardboard and paperboard.....	5	3,532	523	14.8	---
	Total analyzed.....	84	\$32,408	\$32,408	---	100.0		Wrapping or coarse paper.....	4	2,082	482	23.2	---
58	Industrial equipment and supplies.....	3	2,569	84	3.3	.3		Paper products such as bags, boxes, cups, dishes, etc.....	8	3,581	1,622	45.3	---
58	Office and store equipment and supplies.....	12	1,210	610	50.4	2.0		83 Stationery and supplies (commercial).....	9	2,336	292	12.5	7.5
81	Paper and products (except stationery and wallpaper).....	34	25,367	25,013	98.6	77.2		All other commodities.....	---	---	145	---	3.7
	Printing and writing papers.....	6	10,874	7,540	69.3	---							
	Cardboard and paperboard.....	4	2,519	810	32.3	---		West South Central Division					
	Wrapping or coarse paper.....	4	10,498	3,430	33.2	---		All establishments..... 25					
	Paper products such as bags, boxes, cups, dishes, etc.....	21	12,098	9,118	75.4	---		Sales..... \$8,568,000					
	Not analyzed in detail.....	6	4,770	4,587	95.7	---		Commodity coverage... 100.0 percent					
83	Stationery and supplies.....	29	13,409	5,859	43.7	18.0		Total analyzed.....	25	8,568	8,568	---	100.0
	Commercial stationery.....	15	5,188	1,106	21.3	---							
	Not analyzed in detail.....	14	8,221	4,753	57.8	---		56 Industrial equipment and supplies:					
	All other commodities.....	---	---	840	---	2.5		Rope, cordage, and twine.....	6	3,289	168	5.1	2.8
								81 Paper and products (except stationery and wallpaper).....	13	6,221	5,872	94.4	89.4
	West North Central Division							Printing and writing papers.....	6	3,289	1,042	31.7	---
	All establishments..... 40							Cardboard and paperboard.....	7	3,385	292	8.7	---
	Sales..... \$10,142,000							Wrapping or coarse paper.....	9	4,084	1,430	35.7	---
	Commodity coverage... 100.0 percent							Paper products such as bags, boxes, cups, dishes, etc.....	7	3,421	1,182	34.8	---
	Total analyzed.....	40	10,142	10,142	---	100.0		Not analyzed in detail.....	---	---	1,898	---	---
58	Industrial equipment and supplies (rope, cordage, and twine).....	5	5,595	262	4.7	2.6		83 Stationery and supplies.....	18	4,221	444	10.5	6.8
31	Paper and products (except stationery and wallpaper).....	16	8,971	8,419	93.8	83.0		Commercial stationery.....	15	4,204	427	10.2	---
	Printing and writing papers.....	7	7,030	3,492	49.7	---		Not analyzed in detail.....	---	---	17	---	---
	Cardboard and paperboard.....	4	5,250	823	15.7	---		All other commodities.....	---	---	84	---	1.2
	Wrapping or coarse paper.....	7	5,693	1,349	22.9	---							
	Paper products such as bags, boxes, cups, dishes, etc.....	8	5,968	1,525	25.8	---		Mountain Division					
	Not analyzed in detail.....	4	1,270	1,230	96.9	---		All establishments..... 12					
83	Stationery and supplies.....	27	7,303	1,121	15.3	11.1		Sales..... \$3,888,000					
	Commercial stationery.....	23	6,948	786	11.0	---		Commodity coverage... 100.0 percent					
	Not analyzed in detail.....	4	355	355	100.0	---		Total analyzed.....	12	3,888	3,888	---	100.0
	All other commodities.....	---	---	340	---	3.3							
								56 Industrial equipment (rope, cordage, and twine).....	5	2,040	68	3.3	1.9
	South Atlantic Division							81 Paper and products (except stationery and wallpaper).....	8	3,587	2,968	83.2	80.9
	All establishments..... 14							Printing and writing papers.....	5	2,040	527	25.8	---
	Sales..... \$1,530,000							Cardboard and paperboard.....	5	2,040	85	4.1	---
	Commodity coverage... 100.0 percent							Wrapping or coarse paper.....	8	2,402	962	40.0	---
	Total analyzed.....	14	1,530	1,530	---	100.0		Paper products such as bags, boxes, cups, dishes, etc.....	5	2,040	490	24.0	---
81	Paper and products (except stationery and wallpaper).....	3	972	934	96.1	81.2		Not analyzed in detail.....	---	---	904	---	---
	Paper products such as bags, boxes, cups, dishes, etc.....	3	972	416	42.8	---		83 Stationery and supplies.....	10	2,780	431	15.8	11.8
	Other.....	---	---	518	---	---		87 Building materials (except as listed).....	3	1,219	38	3.1	1.0
83	Stationery and supplies.....	10	674	491	72.8	32.2		All other commodities.....	---	---	185	---	4.4
	Commercial stationery.....	7	837	454	54.3	---							
	Other.....	---	---	37	---	---		Pacific Division					
	All other commodities.....	---	---	105	---	8.8		All establishments..... 88					
								Sales..... \$57,533,000					
								Commodity coverage... 99.7 percent					
								Total analyzed.....	87	57,388	57,368	---	100.0
	East South Central Division												
	All establishments..... 14							58 Industrial equipment and supplies:					
	Sales..... \$3,903,000							Rope, cordage, and twine.....	15	18,825	810	3.2	1.1
	Commodity coverage... 100.0 percent							58 Office and store equipment and supplies.....	9	288	174	60.4	.3
	Total analyzed.....	14	3,903	3,903	---	100.0		81 Paper and products (except stationery and wallpaper).....	49	58,566	52,859	93.4	92.1
58	Industrial equipment and supplies:							Printing and writing papers.....	21	48,507	19,502	40.2	---
	Rope, cordage, and twine.....	4	2,082	136	8.5	3.5		Cardboard and paperboard.....	15	18,825	871	4.8	---
								Wrapping or coarse paper.....	29	53,155	20,189	38.0	---
								Paper products such as bags, boxes, cups, dishes, etc.....	38	80,782	12,120	23.9	---
								Not analyzed in detail.....	4	177	177	100.0	---

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

MANUFACTURERS' SALES BRANCHES (WITH STOCKS)
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
<p>PAPER AND ITS PRODUCTS TRADES—Con.</p> <p>Pacific Division—Con.</p>							<p>PAPER AND ITS PRODUCTS TRADES—Con.</p> <p>Boston—Con.</p>						
83	Stationery and supplies.....	29	\$19,474	\$2,597	13.3	4.5	58	Office and store equipment and supplies.....	3	\$151	\$70	53.4	6.9
	Commercial stationery.....	23	19,276	2,333	12.1	---	81	Paper and products (except stationery and wallpaper).....	4	599	571	95.3	56.6
	Social stationery.....	9	16,250	264	1.6	---		Paper products such as bags, boxes, cups, dishes, etc.....	3	447	438	98.0	---
	All other commodities.....	---	---	1,003	---	1.8		Other.....	---	---	133	---	---
	Service receipts.....	13	18,658	123	.7	.2	83	Stationery and supplies.....	5	410	368	89.8	36.5
<p>New York City</p> <p>All establishments..... 39 Sales..... \$51,840,000 Commodity coverage... 100.0 percent</p> <p>Total analyzed..... 39 51,840 51,840 --- 100.0</p>							<p>San Francisco</p> <p>All establishments..... 21 Sales..... \$31,390,000 Commodity coverage... 99.5 percent</p> <p>Total analyzed..... 20 31,248 31,248 --- 100.0</p>						
56	Industrial equipment and supplies.....	3	2,056	346	16.8	.7	58	Office and store equipment and supplies.....	4	137	62	45.3	.2
58	Office and store equipment and supplies.....	3	707	198	28.0	.4	81	Paper and products (except stationery and wallpaper).....	14	30,937	30,024	97.0	96.1
81	Paper and products (except stationery and wallpaper).....	25	48,625	44,823	92.2	86.5		Printing and writing papers.....	4	28,595	14,786	51.7	---
	Printing and writing papers.....	4	25,398	14,404	56.7	---		Wrapping or coarse paper.....	6	30,188	10,596	35.1	---
	Wrapping or coarse paper.....	4	28,931	8,350	28.9	---		Paper products such as bags, boxes, cups, dishes, etc.....	10	28,775	4,348	15.1	---
	Paper products such as bags, boxes, cups, dishes, etc.....	16	16,270	14,246	87.6	---		Other.....	---	---	259	---	
	Other.....	---	---	4,786	---	---		Not analyzed in detail.....	---	---	35	---	
	Not analyzed in detail.....	5	3,357	3,057	91.1	---	83	Stationery and supplies.....	7	5,172	451	8.7	1.4
83	Stationery and supplies.....	14	4,082	3,031	74.3	5.8		Commercial stationery.....	4	5,012	291	5.8	---
	All other commodities.....	---	---	3,054	---	5.9		Not analyzed in detail.....	3	160	160	100.0	---
	Service receipts.....	---	---	388	---	.7		All other commodities.....	---	---	711	---	2.3
<p>Chicago</p> <p>All establishments..... 33 Sales..... \$21,899,000 Commodity coverage... 99.5 percent</p> <p>Total analyzed..... 32 21,794 21,794 --- 100.0</p>							<p>PETROLEUM AND ITS PRODUCTS TRADE</p> <p>New England Division</p> <p>All establishments..... 6 Sales..... \$871,000 Commodity coverage... 100.0 percent</p> <p>Total analyzed..... 6 871 871 --- 100.0</p>						
56	Industrial equipment and supplies.....	3	2,569	84	3.3	.4	76	Petroleum and its products.....	6	871	827	94.9	94.9
58	Office and store equipment and supplies.....	4	775	300	38.8	1.4		All other commodities.....	---	---	44	---	5.1
81	Paper and products (except stationery and wallpaper).....	19	18,374	18,234	99.2	83.7							
	Printing and writing papers.....	4	9,141	6,495	71.1	---							
	Cardboard and paperboard.....	4	2,519	310	12.3	---							
	Wrapping or coarse paper.....	4	10,496	3,480	33.2	---							
	Paper products such as bags, boxes, cups, dishes, etc.....	12	9,501	7,486	78.8	---							
	Not analyzed in detail.....	3	474	463	97.7	---							
83	Stationery and supplies.....	12	4,715	2,339	49.6	10.7							
	All other commodities.....	---	---	837	---	3.8							
<p>Philadelphia</p> <p>All establishments..... 9 Sales..... \$1,516,000 Commodity coverage... 100.0 percent</p> <p>Total analyzed..... 9 1,516 1,516 --- 100.0</p>							<p>Middle Atlantic Division</p> <p>All establishments..... 12 Sales..... \$10,008,000 Commodity coverage... 100.0 percent</p> <p>Total analyzed..... 12 10,008 10,008 --- 100.0</p>						
81	Paper products (except stationery and wallpaper).....	5	984	925	94.0	61.0	76	Petroleum and its products.....	12	10,008	8,431	84.2	84.2
	Paper products such as bags, boxes, cups, dishes, etc.....	3	480	440	91.7	---		All other commodities.....	---	---	1,577	---	15.8
	Other.....	---	---	402	---	---							
	Not analyzed in detail.....	---	---	83	---	---							
83	Stationery and supplies.....	5	945	540	57.3	35.6							
	All other commodities.....	---	---	51	---	3.4							
<p>Boston</p> <p>All establishments..... 11 Sales..... \$1,159,000 Commodity coverage... 87.1 percent</p> <p>Total analyzed..... 9 1,009 1,009 --- 100.0</p>							<p>East North Central Division</p> <p>All establishments..... 8 Sales..... \$1,009,000 Commodity coverage... 100.0 percent</p> <p>Total analyzed..... 8 1,009 1,009 --- 100.0</p>						
							76	Petroleum and its products.....	8	1,009	899	89.1	89.1
								All other commodities.....	---	---	110	---	10.9

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.
Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

MANUFACTURERS' SALES BRANCHES (WITH STOCKS)
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)		
		Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)			
	PETROLEUM AND ITS PRODUCTS TRADE—Con.							PLUMBING AND HEATING EQUIPMENT AND SUPPLIES TRADES—Con.							
	South Atlantic Division							Middle Atlantic Division—Con.							
	All establishments..... 6							67 Iron and steel finished products--other than flat and wire.....	31	\$27,891	\$1,459	5.2	2.2		
	Sales..... \$1,441,000							Cast-iron pipe.....	17	19,246	299	1.6	---		
	Commodity coverage... 100.0 percent							Steel pipe.....	25	12,361	1,069	8.6	---		
	Total analyzed.....	6	\$1,441	\$1,441	---	100.0		Other.....	5	2,392	91	3.8	---		
76	Petroleum and its products.....	6	1,441	1,127	78.2	78.2		All other commodities.....	---	---	3,966	---	5.9		
	All other commodities.....	---	---	314	---	21.8		Service receipts.....	6	10,242	111	1.1	.2		
	Pacific Division							East North Central Division							
	All establishments..... 20							All establishments..... 109							
	Sales..... \$2,137,000							Sales..... \$54,924,000							
	Commodity coverage... 100.0 percent							Commodity coverage... 99.1 percent							
	Total analyzed.....	20	2,137	2,137	---	100.0		Total analyzed.....	108	54,449	54,449	---	100.0		
76	Petroleum and its products.....	20	2,137	2,048	95.8	95.8	51	Plumbing, heating, and air conditioning.	101	51,672	41,118	79.6	75.5		
93	Leather and cut stock.....	3	184	77	41.8	3.6		Air-conditioning equipment.....	23	14,102	1,160	8.2	---		
	All other commodities.....	---	---	12	---	.6		Gas appliances and supplies.....	9	9,104	1,300	14.3	---		
	PLUMBING AND HEATING EQUIPMENT AND SUPPLIES TRADES							Oil burners.....	4	7,215	50	.7	---		
	New England Division							Pipe fittings, valves, brass goods, etc.....	40	22,989	8,986	30.4	---		
	All establishments..... 42							Plumbing fixtures, equipment, and supplies.....	35	23,367	11,762	50.3	---		
	Sales..... \$17,539,000							Stoves, ranges, furnaces (except gas and electric).....	50	24,871	10,224	41.1	---		
	Commodity coverage... 100.0 percent							Other.....	---	---	70	---	---		
	Total analyzed.....	42	17,539	17,539	---	100.0		Not analyzed in detail.....	32	18,082	9,566	52.9	---		
51	Plumbing, heating, and air conditioning.	37	16,468	14,361	87.2	81.9	56	Industrial equipment and supplies.....	28	14,773	5,784	39.2	10.6		
	Gas appliances and supplies.....	5	5,915	413	7.0	---	59	Railroad equipment and supplies.....	10	8,317	470	5.7	.9		
	Oil burners.....	3	4,385	461	10.5	---	67	Iron and steel finished products--other than flat and wire.....	51	31,865	3,728	11.7	6.8		
	Pipe fittings, valves, brass goods, etc.....	13	7,631	3,042	39.9	---		Cast-iron pipe.....	20	15,693	384	2.4	---		
	Plumbing fixtures, equipment, and supplies.....	8	6,892	3,041	44.1	---		Steel pipe.....	48	24,692	2,947	11.9	---		
	Stoves, ranges, furnaces (except gas and electric).....	20	10,098	5,633	55.8	---		Other.....	13	7,528	397	5.3	---		
	Other.....	---	---	55	---	---		All other commodities.....	---	---	3,289	---	6.1		
	Not analyzed in detail.....	8	3,432	1,716	50.0	---		Service receipts.....	7	3,786	60	1.6	.1		
56	Industrial equipment and supplies.....	10	3,811	1,463	38.4	8.3		West North Central Division							
59	Railroad equipment and supplies.....	3	2,372	35	1.5	.2		All establishments..... 55							
67	Iron and steel finished products--other than flat and wire.....	11	8,466	525	6.2	3.0		Sales..... \$25,030,000							
	Steel pipe.....	9	4,460	521	11.7	---		Commodity coverage... 99.8 percent							
	Other.....	---	---	4	---	---		Total analyzed.....	54	24,968	24,968	---	100.0		
	All other commodities.....	---	---	1,155	---	6.6		45	Radio, appliances, and specialties.....	5	2,402	996	41.5	4.0	
	Middle Atlantic Division							51	Plumbing, heating, and air conditioning.	48	23,940	19,027	79.5	76.2	
	All establishments..... 130								Air-conditioning equipment.....	7	6,006	241	4.0	---	
	Sales..... \$89,952,000								Gas appliances and supplies.....	7	6,753	891	13.2	---	
	Commodity coverage... 95.5 percent								Oil burners.....	7	8,402	295	3.5	---	
	Total analyzed.....	119	66,836	66,836	---	100.0			Pipe fittings, valves, brass goods, etc.....	16	9,946	2,751	27.7	---	
51	Plumbing, heating, and air conditioning.	112	82,792	54,274	88.4	81.2			Plumbing fixtures, equipment, and supplies.....	13	9,907	4,265	43.1	---	
	Air-conditioning equipment.....	13	9,802	485	4.9	---			Stoves, ranges, furnaces (except gas and electric).....	18	11,777	4,576	38.9	---	
	Gas appliances and supplies.....	17	21,472	1,438	6.7	---			Not analyzed in detail.....	20	9,491	6,008	63.4	---	
	Oil burners.....	13	18,989	925	4.9	---			56	Industrial equipment and supplies.....	16	8,343	2,142	25.7	8.6
	Oil burner-furnace combinations.....	4	674	332	49.3	---			59	Railroad equipment and supplies.....	9	6,555	336	5.1	1.3
	Pipe fittings, valves, brass goods, etc.....	46	34,211	11,720	34.3	---			67	Iron and steel finished products--other than flat and wire.....	24	16,899	1,891	11.2	7.6
	Plumbing fixtures, equipment, and supplies.....	31	27,530	13,566	49.3	---			Cast-iron pipe.....	8	8,212	246	3.0	---	
	Stoves, ranges, furnaces (except gas and electric).....	60	40,108	20,556	51.3	---			Steel pipe.....	19	10,430	1,384	13.3	---	
	Not analyzed in detail.....	20	11,904	5,252	44.1	---			Other.....	4	2,587	70	2.7	---	
56	Industrial equipment and supplies.....	23	13,995	8,552	48.8	9.8			Not analyzed in detail.....	---	---	191	---	---	
59	Railroad equipment and supplies.....	7	7,243	218	3.0	.3			All other commodities.....	---	---	576	---	2.3	
63	Copper and products.....	3	1,065	258	24.2	.4									

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

MANUFACTURERS' SALES BRANCHES (WITH STOCKS)
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
PLUMBING AND HEATING EQUIPMENT AND SUPPLIES TRADES—Con. New York City—Con.							PLUMBING AND HEATING EQUIPMENT AND SUPPLIES TRADES—Con. Boston—Con.						
51	Plumbing, heating, and air conditioning.	34	\$27,414	\$24,091	87.9	81.2	51	Plumbing, heating, and air conditioning.	14	\$9,791	\$7,464	84.9	79.2
	Air-conditioning equipment.	3	4,206	231	5.5	---		Gas appliances and supplies.	3	3,208	367	11.4	---
	Gas appliances and supplies.	7	9,940	739	7.4	---		Pipe fittings, valves, brass goods, etc.	7	5,385	2,637	49.0	---
	Oil burners.	4	7,442	536	7.2	---		Plumbing fixtures, equipment, and supplies.	3	4,966	2,101	42.3	---
	Pipe fittings, valves, brass goods, etc.	14	14,024	6,409	45.7	---		Stoves, ranges, furnaces (except gas and electric).	5	4,510	1,749	38.8	---
	Plumbing fixtures, equipment, and supplies.	7	10,884	6,532	60.0	---		Other.	---	---	144	---	---
	Stoves, ranges, furnaces (except gas and electric).	15	15,838	7,990	50.4	---		Not analyzed in detail.	---	---	468	---	---
	Other.	---	---	171	---	---	56	Industrial equipment and supplies.	3	1,853	998	53.9	10.6
	Not analyzed in detail.	3	4,222	1,483	35.1	---	67	Iron and steel finished products—other than flat and wire.	3	5,383	331	8.1	3.5
56	Industrial equipment and supplies.	4	5,835	3,229	55.3	10.9		All other commodities.	---	---	634	---	6.7
67	Iron and steel finished products—other than flat and wire.	3	7,714	242	3.1	.8	San Francisco						
	All other commodities.	---	---	2,060	---	6.9	All establishments..... 18 Sales..... \$8,586,000 Commodity coverage. 100.0 percent						
	Service receipts.	3	8,493	62	.7	.2	Total analyzed..... 18 8,586 8,586 --- 100.0						
Chicago All establishments..... 33 Sales..... \$18,734,000 Commodity coverage. 100.0 percent Total analyzed..... 33 18,734 18,734 --- 100.0							51 Plumbing, heating, and air conditioning. Gas appliances and supplies. Pipe fittings, valves, brass goods, etc. Plumbing fixtures, equipment, and supplies. Stoves, ranges, furnaces (except gas and electric). Other. Not analyzed in detail.						
51	Plumbing, heating, and air conditioning.	32	17,977	14,740	82.0	78.7	51	Plumbing, heating, and air conditioning.	16	8,211	5,976	72.8	69.6
	Air-conditioning equipment.	5	4,428	166	3.7	---		Gas appliances and supplies.	5	2,101	364	17.3	---
	Gas appliances and supplies.	3	3,295	474	14.4	---		Pipe fittings, valves, brass goods, etc.	5	3,243	1,592	49.1	---
	Pipe fittings, valves, brass goods, etc.	14	9,483	4,347	45.9	---		Plumbing fixtures, equipment, and supplies.	4	3,105	2,405	77.5	---
	Plumbing fixtures, equipment, and supplies.	6	5,905	2,581	43.7	---		Stoves, ranges, furnaces (except gas and electric).	5	3,052	674	22.1	---
	Stoves, ranges, furnaces (except gas and electric).	12	8,519	4,731	55.5	---		Other.	---	---	97	---	---
	Other.	---	---	64	---	---		Not analyzed in detail.	---	---	844	---	---
	Not analyzed in detail.	8	5,208	2,377	45.8	---	67	Iron and steel finished products—other than flat and wire.	3	5,287	1,295	24.5	15.1
58	Industrial equipment and supplies.	3	3,994	1,936	48.5	10.3		All other commodities.	---	---	1,315	---	15.3
67	Iron and steel finished products—other than flat and wire.	7	9,200	796	8.7	4.2	TOBACCO AND PRODUCTS (EXCEPT LEAF) TRADE						
	Steel pipe.	6	8,205	703	11.3	---	Middle Atlantic Division						
	Other.	---	---	93	---	---	All establishments..... 23 Sales..... \$323,047,000 Commodity coverage. 100.0 percent Total analyzed..... 23 323,047 323,047 --- 100.0						
	All other commodities.	---	---	1,262	---	6.8	89	Tobacco products.	23	323,047	322,951	100.0	100.0
Philadelphia All establishments..... 23 Sales..... \$13,056,000 Commodity coverage. 100.0 percent Total analyzed..... 23 13,056 13,056 --- 100.0							51 Plumbing, heating, and air conditioning. Gas appliances and supplies. Pipe fittings, valves, brass goods, etc. Plumbing fixtures, equipment, and supplies. Stoves, ranges, furnaces (except gas and electric). Other. Not analyzed in detail.						
51	Plumbing, heating, and air conditioning.	21	12,040	10,903	90.6	83.5		Cigars.	22	158,430	28,793	18.4	---
	Gas appliances and supplies.	4	1,161	1,153	99.3	---		Cigarettes.	3	300,488	257,330	85.6	---
	Pipe fittings, valves, brass goods, etc.	8	8,612	2,322	27.0	---		Other tobacco products.	4	300,608	38,828	12.3	---
	Plumbing fixtures, equipment, and supplies.	4	5,100	2,647	51.9	---		All other commodities.	---	---	96	---	(1)
	Stoves, ranges, furnaces (except gas and electric).	10	7,776	4,223	54.3	---	East North Central Division						
	Other.	---	---	322	---	---	All establishments..... 10 Sales..... \$3,511,000 Commodity coverage. 100.0 percent Total analyzed..... 10 3,511 3,511 --- 100.0						
	Not analyzed in detail.	3	2,223	236	10.6	---	89	Tobacco products:	10	3,511	3,511	100.0	100.0
	All other commodities.	---	---	2,153	---	18.5		Cigars.	10	3,511	3,511	100.0	100.0
Boston All establishments..... 17 Sales..... \$9,427,000 Commodity coverage. 100.0 percent Total analyzed..... 17 9,427 9,427 --- 100.0							New York City All establishments..... 16 Sales..... \$318,595,000 Commodity coverage. 100.0 percent Total analyzed..... 16 318,595 318,595 --- 100.0						

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.
 Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.
 1 Less than one-tenth of one percent.

CENSUS OF BUSINESS

MANUFACTURERS' SALES BRANCHES (WITH STOCKS)
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	
		Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)		
	TOBACCO AND PRODUCTS (EXCEPT LEAF) TRADE—Con. New York City—Con.							ALL OTHER PRODUCTS TRADES—Con. East North Central Division—Con.						
89	Tobacco products.....	16	\$318,595	\$318,504	100.0	100.0	78	Books, magazines, and other printed material.....	16	\$11,150	\$11,059	99.2	23.9	
	Cigars.....	15	151,982	24,346	16.0	---	93	Leather and cut stock.....	11	15,172	11,400	75.1	24.5	
	Cigarettes.....	3	300,488	257,330	85.6	---	96	Optical goods (except photographic).....	44	5,206	5,206	100.0	11.3	
	Other tobacco products.....	4	300,608	36,828	12.3	---		All other commodities.....	---	---	10,161	---	22.0	
	All other commodities.....	---	---	91	---	(1)		West North Central Division						
	ALL OTHER PRODUCTS TRADES New England Division							All establishments.....	56	\$8,161,000				
	All establishments.....	55	\$49,016,000					Sales.....	8,161	8,161	100.0			
	Sales.....	49,016						Commodity coverage.....	100.0					
	Commodity coverage.....	99.5						Total analyzed.....	56	8,161	8,161	100.0		
	Total analyzed.....	54	48,777	48,777	100.0			33	Yarns.....	4	302	296	98.0	5.6
33	Yarns.....	4	16,178	13,342	82.5	27.4		Cotton yarns.....	4	302	217	71.9	---	
	Cotton yarns.....	3	1,251	1,184	96.2	---		Other.....	---	---	79	---	---	
	Other.....	---	---	12,158	---	---		39	Oils, essential.....	3	905	759	85.9	9.3
34	Other dry goods and textile products.....	3	4,257	2,969	69.7	6.1		84	Planing-mill products.....	3	201	201	100.0	2.5
78	Books, magazines, and other printed material.....	5	2,059	2,054	99.8	4.2		93	Leather and cut stock.....	3	2,479	2,479	100.0	30.4
81	Paper and products (except stationery and wallpaper).....	3	4,119	417	10.1	.9		96	Optical goods (except photographic).....	34	2,754	2,754	100.0	33.7
93	Leather and cut stock.....	13	23,266	23,266	100.0	47.7		All other commodities.....	---	---	1,672	---	20.5	
96	Optical goods (except photographic).....	23	1,771	1,771	100.0	3.6		South Atlantic Division						
	All other commodities.....	---	---	4,958	---	10.1		All establishments.....	51	\$26,622,000				
	Middle Atlantic Division							Sales.....	26,622					
	All establishments.....	134	\$130,476,000					Commodity coverage.....	99.2					
	Sales.....	130,476						Total analyzed.....	50	26,404	26,404	100.0		
	Commodity coverage.....	98.8						33	Yarns.....	3	20,980	13,156	62.7	49.8
	Total analyzed.....	131	128,923	128,923	100.0			78	Books, magazines, and other printed material.....	7	1,761	1,761	100.0	6.7
31	Piece goods.....	3	19,522	8,644	44.3	6.7		96	Optical goods (except photographic).....	31	2,139	2,139	100.0	8.1
33	Yarns.....	12	80,458	42,031	52.2	32.6		All other commodities.....	---	---	9,348	---	35.4	
	Cotton yarns.....	8	2,173	1,916	88.2	---		East South Central Division						
	Rayon yarns.....	3	78,026	39,602	50.8	---		All establishments.....	20	\$1,209,000				
	Silk (spin or thrown).....	3	267	251	94.0	---		Sales.....	1,209					
	Other.....	---	---	262	---	---		Commodity coverage.....	100.0					
34	Other dry goods and textile products.....	9	57,414	17,789	31.0	13.8		Total analyzed.....	20	1,209	1,209	100.0		
39	Oils, vegetable.....	6	3,556	2,613	73.5	2.0		96	Optical goods (except photographic).....	16	996	996	100.0	82.4
42	Other chemicals and related products.....	4	62,625	5,568	8.9	4.3		All other commodities.....	---	---	213	---	17.6	
78	Books, magazines, and other printed material.....	16	11,084	11,038	99.6	8.6		West South Central Division						
84	Planing-mill products.....	5	557	557	100.0	.4		All establishments.....	43	\$4,426,000				
93	Leather and cut stock.....	13	11,842	11,620	98.1	9.0		Sales.....	4,426					
94	Luggage, saddlery, harnesses, etc.....	9	1,500	1,287	85.8	1.0		Commodity coverage.....	92.3					
96	Optical goods (except photographic).....	36	4,552	4,552	100.0	3.5		Total analyzed.....	42	4,087	4,087	100.0		
	All other commodities.....	---	---	23,224	---	18.1		78	Books, magazines, and other printed material.....	5	1,418	1,418	100.0	34.7
	East North Central Division							96	Optical goods (except photographic).....	30	2,016	2,016	100.0	49.3
	All establishments.....	122	\$47,763,000					All other commodities.....	---	---	653	---	16.0	
	Sales.....	47,763						Mountain Division						
	Commodity coverage.....	96.9						All establishments.....	23	\$2,807,000				
	Total analyzed.....	114	46,259	46,259	100.0			Sales.....	2,807					
	Mountain Division							Commodity coverage.....	96.2					
28	Clothing and accessories, women's and children's.....	3	1,934	288	14.9	.6		Total analyzed.....	22	2,700	2,700	100.0		
33	Yarns.....	10	2,171	1,651	76.0	3.6		34	Other dry goods and textile products.....	4	1,513	1,302	86.1	48.2
	Cotton yarns.....	10	2,171	897	32.1	---								
	Silk (spin or thrown).....	3	1,070	711	66.4	---								
	Other.....	---	---	243	---	---								
34	Other dry goods and textile products.....	8	6,369	5,070	79.6	11.0								
39	Oils, vegetable.....	4	1,696	1,424	84.0	3.1								
	Essential oils.....	3	1,248	976	78.2	---								
	Other.....	---	---	448	---	---								

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

1 Less than one-tenth of one percent.

MANUFACTURERS' SALES BRANCHES (WITH STOCKS)
 TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
 BY GEOGRAPHIC DIVISIONS AND 5 SELECTED CITIES—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
	ALL OTHER PRODUCTS TRADES—Con.							Pacific Division					
	Mountain Division—Con.							All establishments..... 79					
								Sales..... \$11,325,000					
								Commodity coverage... 92.5 percent					
								Total analyzed.....	76	\$10,478	\$10,478	—	100.0
81	Paper and products (except stationery and wallpaper).....	5	\$1,343	\$221	16.5	8.2	33	Yarns.....	4	520	447	86.0	4.3
	Cardboard and paperboard.....	3	293	16	5.5	—	78	Books, magazines, and other printed material.....	10	2,373	2,386	99.7	22.6
	Paper products such as bags, boxes, cups, dishes, etc.....	3	1,249	205	16.4	—		Flanng-mill products.....	3	168	168	100.0	1.6
84	Flanng-mill products.....	3	293	175	59.7	6.5	84	Optical goods (except photographic).....	30	3,075	3,089	99.8	29.3
98	Optical goods (except photographic).....	13	626	626	100.0	23.2	96	All other commodities.....	—	—	4,428	—	42.2
98	Second-hand merchandise.....	3	293	31	10.6	1.1							
	All other commodities.....	—	—	345	—	12.8							

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

PETROLEUM BULK STATIONS AND TERMINALS
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
	PETROLEUM AND ITS PRODUCTS TRADE							PETROLEUM AND ITS PRODUCTS TRADE—Con.					
	All establishments..... 30,825							Gasoline and naphthas.....	29,481	\$2,743,055	\$1,987,531	72.3	71.4
	Sales..... \$5,807,908,000							New England.....	688	206,049	118,483	57.5	---
	Commodity coverage..... 73.1 percent							Middle Atlantic.....	1,596	521,437	360,746	69.2	---
	Total analyzed.....	29,761	\$2,785,458	\$2,785,458	---	100.0		East North Central.....	5,810	565,878	429,598	75.9	---
56	Automotive supplies.....	7,355	1,126,645	42,892	3.8	1.5		West North Central.....	8,264	351,896	237,155	71.4	---
	New England.....	140	81,100	1,447	1.8	---		South Atlantic.....	2,705	314,847	235,800	74.9	---
	Middle Atlantic.....	414	246,306	4,834	2.0	---		East South Central.....	1,535	128,155	97,651	76.2	---
	East North Central.....	1,978	275,495	11,246	4.1	---		West South Central.....	4,285	218,244	162,755	74.8	---
	West North Central.....	1,475	101,139	4,840	4.8	---		Mountain.....	2,215	116,083	92,847	80.0	---
	South Atlantic.....	1,116	144,411	7,695	5.3	---		Pacific.....	2,589	345,468	252,458	75.1	---
	East South Central.....	600	57,924	5,563	5.8	---		Light fuel oils.....	15,798	1,870,462	224,595	12.0	8.1
	West South Central.....	565	45,281	2,992	6.9	---		New England.....	524	184,240	55,475	18.2	---
	Mountain.....	355	32,945	1,551	4.7	---		Middle Atlantic.....	976	418,371	69,309	16.6	---
	Pacific.....	710	146,044	4,924	5.4	---		East North Central.....	3,611	374,685	36,419	9.7	---
51	Plumbing, heating, and air conditioning.....	293	144,278	4,997	5.5	.2		West North Central.....	5,458	237,061	33,058	13.9	---
	New England.....	36	21,730	759	3.5	---		South Atlantic.....	1,162	187,963	17,708	9.4	---
	Middle Atlantic.....	82	69,984	2,090	3.0	---		East South Central.....	774	74,524	3,790	5.1	---
	East North Central.....	33	5,706	215	3.8	---		West South Central.....	868	69,427	5,563	8.0	---
	West North Central.....	25	4,278	113	2.6	---		Mountain.....	988	67,276	4,873	7.2	---
	South Atlantic.....	93	55,557	1,639	4.8	---		Pacific.....	1,437	256,915	20,425	8.0	---
	East South Central.....	9	5,141	55	1.1	---		Other fuel oils.....	6,468	1,060,033	95,826	8.9	3.4
	West South Central.....	2	190	7	3.7	---		New England.....	218	88,435	16,079	18.2	---
	Mountain.....	5	410	50	12.2	---		Middle Atlantic.....	498	259,955	24,359	9.4	---
	Pacific.....	10	1,282	69	5.4	---		East North Central.....	1,485	181,729	10,012	5.2	---
76	Petroleum and its products.....	29,761	2,785,458	2,704,973	97.2	97.2		West North Central.....	1,171	85,270	5,587	6.7	---
	New England.....	712	211,849	208,510	98.4	---		South Atlantic.....	608	97,968	8,025	8.2	---
	Middle Atlantic.....	1,647	551,767	520,175	97.8	---		East South Central.....	54	8,720	468	5.4	---
	East North Central.....	5,864	572,156	553,343	96.7	---		West South Central.....	615	54,525	6,273	11.5	---
	West North Central.....	8,297	332,287	321,182	96.7	---		Mountain.....	359	30,542	1,617	5.3	---
	South Atlantic.....	2,732	319,007	307,683	96.5	---		Pacific.....	1,482	245,089	21,426	8.7	---
	East South Central.....	1,540	128,575	123,327	95.9	---		Kerosene.....	16,829	2,116,220	108,371	5.1	3.9
	West South Central.....	4,321	221,707	216,960	97.9	---		New England.....	595	188,964	25,946	13.7	---
	Mountain.....	2,222	116,167	113,148	97.4	---		Middle Atlantic.....	1,300	462,182	33,237	5.0	---
	Pacific.....	2,428	349,945	340,647	97.4	---		East North Central.....	5,155	379,184	12,271	3.2	---
	Crude oil.....	138	20,344	2,631	12.9	.1		West North Central.....	3,538	191,205	8,544	4.5	---
	Lubricants, automotive.....	24,254	2,389,463	202,336	8.5	7.2		South Atlantic.....	2,413	293,943	16,708	5.7	---
	New England.....	558	173,092	8,695	5.0	---		East South Central.....	1,348	120,520	6,780	5.6	---
	Middle Atlantic.....	1,348	446,397	25,691	5.8	---		West South Central.....	3,216	184,611	11,205	6.1	---
	East North Central.....	5,182	510,530	52,802	10.3	---		Mountain.....	558	52,817	1,254	2.4	---
	West North Central.....	6,560	290,396	29,680	10.2	---		Pacific.....	930	242,914	2,446	1.0	---
	South Atlantic.....	2,107	259,726	20,239	7.8	---		Other.....	8,468	1,435,980	71,445	5.0	2.6
	East South Central.....	1,068	95,356	8,642	9.1	---		New England.....	384	135,433	5,469	4.0	---
	West South Central.....	5,599	191,980	21,537	11.2	---		Middle Atlantic.....	785	350,682	15,898	4.5	---
	Mountain.....	1,769	105,962	10,284	9.7	---		East North Central.....	1,368	238,519	10,539	4.5	---
	Pacific.....	2,063	316,044	24,766	7.8	---		West North Central.....	944	85,187	5,493	6.4	---
	Lubricants, other than automotive.....	1,264	156,382	13,197	9.7	.5		South Atlantic.....	1,191	177,286	6,141	3.5	---
	New England.....	11	6,373	289	4.2	---		East South Central.....	522	58,582	2,578	4.4	---
	Middle Atlantic.....	48	10,286	919	8.9	---		West South Central.....	1,250	98,141	5,496	5.6	---
	East North Central.....	140	21,543	868	4.0	---		Mountain.....	525	46,328	2,025	4.4	---
	West North Central.....	194	18,479	1,602	8.7	---		Pacific.....	1,499	247,822	17,806	7.2	---
	South Atlantic.....	309	51,706	2,403	7.6	---		Not analyzed in detail.....	11	1,087	1,041	95.8	(±)
	East South Central.....	323	28,458	2,994	10.5	---		All other commodities.....	---	---	24,028	---	.9
	West South Central.....	163	11,795	5,814	32.3	---		Service receipts.....	1,123	370,577	6,568	1.8	.2
	Mountain.....	52	4,502	207	4.6	---		New England.....	26	58,707	249	.6	---
	Pacific.....	26	3,260	120	5.7	---		Middle Atlantic.....	106	119,534	1,084	.9	---
								East North Central.....	130	37,231	759	2.0	---
								West North Central.....	249	19,125	975	5.1	---
								South Atlantic.....	55	18,493	251	1.5	---
								East South Central.....	14	4,317	102	2.4	---
								West South Central.....	86	19,365	384	2.0	---
								Mountain.....	78	10,818	537	5.1	---
								Pacific.....	379	104,576	2,429	2.3	---

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.
Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.
* Sales ex tax.
† Less than one-tenth of one percent.

WHOLESALE TRADE: 1939

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ASSEMBLERS (MAINLY FARM PRODUCTS)
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By Geographic Divisions

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
FARM PRODUCTS—RAW MATERIALS TRADES New England Division All establishments..... 100 Sales..... \$22,740,000 Commodity coverage... 100.0 percent Total analyzed..... 100 \$22,740 \$22,740 --- 100.0							FARM PRODUCTS—RAW MATERIALS TRADES—Con. East North Central Division—Con.						
18	Feed.....	4	225	19	8.4	.1	19	Grain.....	2,091	\$250,109	\$196,962	78.8	45.2
20	Hides, skins, and raw fure.....	10	164	136	82.9	.6		Corn.....	1,864	230,310	100,074	43.5	---
	Hides and skins.....	4	59	21	35.6	---		Wheat.....	1,589	194,977	37,510	19.2	---
	Raw fure.....	6	137	114	83.2	---		Other (except rice).....	1,621	210,133	50,834	24.2	---
	Not analyzed in detail.....	---	---	---	---	---		Not analyzed in detail.....	---	---	8,544	---	---
21	Livestock.....	79	2,793	2,394	85.7	10.5	20	Hides, skins, and raw fure.....	123	8,211	5,291	64.4	1.2
	Cattle (including calves).....	68	2,542	1,820	71.6	---		Hides and skins.....	51	4,084	1,031	25.2	---
	Hogs.....	6	205	24	11.7	---		Raw fure.....	99	6,232	4,195	67.3	---
	Horse and mule.....	23	1,067	391	36.6	---		Not analyzed in detail.....	---	---	65	---	---
	Sheep and lambs.....	5	130	14	10.8	---	21	Livestock.....	743	180,641	176,834	97.9	40.6
	Other.....	---	---	15	---	---		Cattle (including calves).....	660	151,483	64,294	42.4	---
	Not analyzed in detail.....	7	134	130	97.0	---		Hogs.....	517	147,878	70,867	47.9	---
24	Leaf tobacco.....	11	2,310	2,285	98.9	10.0		Horse and mule.....	101	11,523	2,479	21.5	---
25	Wool, raw.....	4	18,043	17,728	98.3	78.0		Sheep and lambs.....	308	133,908	14,694	11.0	---
55	Farm and garden machinery and equipm.....	4	279	50	17.9	2.0		Other livestock.....	26	3,867	323	8.4	---
	All other commodities.....	---	---	128	---	.6		Not analyzed in detail.....	---	---	24,177	---	---
Middle Atlantic Division All establishments..... 272 Sales..... \$20,317,000 Commodity coverage... 97.5 percent Total analyzed..... 260 19,816 19,816 --- 100.0							22 Seeds..... 617 89,606 3,974 4.4 .9 24 Leaf tobacco..... 18 2,182 1,896 87.0 .4 25 Wool, raw..... 173 20,024 3,816 19.1 .9 26 Other farm products—raw materials..... 244 29,238 9,489 32.5 2.2 36 Automotive supplies..... 3 604 9 1.5 --- 50 Hardware..... 22 4,398 285 6.5 .1 55 Farm and garden machinery and equipment..... 170 26,170 1,547 5.9 .4 66 Iron and steel—wire and wire products..... 40 7,252 248 3.4 .1 72 Cement, lime, plaeter, and etucco..... 158 28,943 507 1.9 .1 73 Coal and coke..... 1,181 152,206 9,365 6.2 2.1 76 Petroleum and its products..... 93 15,984 978 6.1 .2 80 Lumber—rough, dressed, and finished..... 73 12,104 1,265 9.7 .3 80 Fertilizer and fertilizer materials..... 495 68,555 2,193 3.2 .5 All other commodities..... --- --- 5,010 --- 1.1 Service receipts..... 285 40,764 746 1.8 .2						
West North Central Division All establishments..... 6,816 Sales..... \$586,839,000 Commodity coverage... 98.8 percent Total analyzed..... 6,656 560,167 560,167 --- 100.0							West North Central Division 06 Dairy and poultry products (except butter and cheese)..... 133 11,222 1,661 14.8 .3 09 Fruits and vegetables, fresh..... 4 517 48 9.3 .2 12 Meats and meat products..... 6 275 46 17.5 .2 18 Feed..... 19 1,395 126 9.0 .6 19 Grain..... 39 4,613 2,562 56.0 13.0 Corn..... 10 544 289 53.1 --- Wheat..... 29 3,004 769 25.6 --- Other (except rice)..... 7 684 131 19.2 --- Not analyzed in detail..... 3 1,514 1,393 92.0 --- 20 Hides, skins, and raw fure..... 37 773 379 49.0 1.9 Hides and skins..... 20 452 185 40.9 --- Raw furs..... 27 490 171 34.9 --- Not analyzed in detail..... --- --- 23 --- --- 21 Livestock..... 167 12,032 11,628 96.6 58.7 Cattle (including calves)..... 154 6,517 4,424 67.9 --- Hogs..... 45 8,110 2,388 29.4 --- Horse and mules..... 42 6,844 2,769 40.8 --- Sheep and lambs..... 25 7,476 1,487 19.9 --- Other livestock..... 5 300 20 6.7 --- Not analyzed in detail..... 7 548 522 95.6 --- 22 Seeds..... 13 1,465 68 4.6 .3 24 Leaf tobacco..... 7 1,494 1,452 97.2 7.3 25 Wool, raw..... 18 644 226 35.1 1.1 26 Other farm products—raw materials..... 29 3,556 2,649 74.5 13.4 73 Coal and coke..... 8 2,335 112 4.8 .8 90 Fertilizer and fertilizer materials..... 13 1,246 66 5.3 .3 All other commodities..... --- --- 123 --- .9 Service receipts..... 4 901 82 6.9 .3						
East North Central Division All establishments..... 3,095 Sales..... \$452,799,000 Commodity coverage... 98.3 percent Total analyzed..... 2,995 435,896 435,896 --- 100.0							08 Flour..... 140 16,985 380 2.2 .1 18 Feed..... 1,707 165,463 15,651 9.5 2.8 Hay, straw, and alfalfa..... 97 9,771 621 6.4 --- Mixed and other feeds..... 1,483 145,556 12,729 8.7 --- Not analyzed in detail..... 177 15,652 2,301 14.7 --- 19 Grain..... 5,371 351,307 288,490 82.1 51.5 Corn..... 2,872 242,468 65,829 27.1 --- Wheat..... 4,386 276,472 147,998 53.5 --- Other (except rice)..... 3,524 259,857 68,353 26.3 --- Not analyzed in detail..... 111 7,407 6,312 85.2 --- 20 Hides, skins, and raw fure..... 120 8,246 2,388 28.6 .4 Hides and skins..... 87 5,179 1,372 26.5 --- Raw furs..... 89 5,070 968 19.1 --- Not analyzed in detail..... 5 313 48 14.7 --- 21 Livestock..... 1,252 219,582 209,733 95.5 37.4 Cattle (including calves)..... 1,001 176,928 81,426 46.0 --- Hogs..... 1,023 202,910 106,558 52.5 --- Horse and mule..... 121 11,007 1,309 11.9 --- Sheep and lambs..... 513 135,711 11,759 8.7 --- Other livestock..... 22 2,838 719 27.3 --- Not analyzed in detail..... 38 8,510 7,982 93.8 --- 22 Seeds..... 803 91,064 4,543 5.0 .8 25 Wool, raw..... 160 14,922 7,839 51.2 1.4 26 Other farm products—raw materials..... 63 6,278 1,287 20.5 .2 39 Cile, vegetable..... 50 6,887 334 4.9 .1 55 Farm and garden machinery and equipment..... 248 28,818 1,734 8.4 .3 Dairy equipment and supplies..... 7 775 48 6.2 --- Farm machinery and equipment..... 218 23,217 1,456 8.3 --- Garden equipment and supplee..... 9 1,127 80 5.3 --- Not analyzed in detail..... 21 2,829 170 8.0 --- 73 Coal and coke..... 2,873 200,249 13,006 8.5 2.3						

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

ASSEMBLERS (MAINLY FARM PRODUCTS)
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent col- umn B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent col- umn B (See note)
		Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent col- umn A (See note)				Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent col- umn A (See note)	
	FARM PRODUCTS—RAW MATERIALS TRADES—Con.							FARM PRODUCTS—RAW MATERIALS TRADES—Con.					
	West North Central Division—Con.							West South Central Division					
76	Petroleum and its products.....	277	\$29,381	\$3,565	12.1	.6		All establishments.....	2,074				
80	Lumber—rough, dressed, and finished.....	60	6,203	978	15.8	.2		Sales.....	\$286,812,000				
90	Fertilizer and fertilizer materials.....	109	16,189	318	2.0	.1		Commodity coverage....	94.8 percent				
	All other commodities.....	---	---	7,234	---	1.3		Total analyzed.....	1,967	\$252,861	\$252,861	---	100.0
	Service receipts.....	399	43,154	1,228	2.8	.2							
	South Atlantic Division							Mountain Division					
	All establishments.....	1,066						All establishments.....	1,042				
	Sales.....	\$208,363,000						Sales.....	\$32,289,000				
	Commodity coverage....	95.9 percent						Commodity coverage....	96.2 percent				
	Total analyzed.....	965	199,750	199,750	---	100.0		Total analyzed.....	985	79,118	79,118	---	100.0
06	Dairy and poultry products (except butter and cheese).....	18	1,305	152	11.6	.1	06	Dairy and poultry products (except butter and cheese).....	41	5,961	599	10.0	.2
09	Fruits and vegetables, fresh.....	22	2,230	299	13.4	.1	17	Cotton, raw.....	583	135,801	132,608	97.6	52.4
17	Cotton, raw.....	426	60,354	56,051	92.9	28.1	17	Feed.....	260	28,477	3,439	12.1	1.4
18	Feed.....	30	5,271	557	10.6	.3	18	Grain.....	813	64,354	50,332	78.2	19.9
19	Grain.....	11	3,372	113	3.4	---	19	Corn.....	234	20,204	3,184	15.8	---
	Hay, straw, and alfalfa.....	88	6,808	2,292	33.7	1.1		Wheat.....	675	48,859	34,771	71.2	---
	Mixed and other feeds.....	19	2,471	415	16.8	---		Other (except rice).....	269	27,509	5,369	19.5	---
	Not analyzed in detail.....	3	147	29	19.7	---		Not analyzed in detail.....	15	7,285	7,008	96.2	---
19	Corn.....	75	5,470	846	15.5	---	20	Hides, skins, and raw furs.....	54	5,512	1,757	31.9	.7
	Wheat.....	38	2,251	1,022	45.4	---		Hides and skins.....	29	3,390	1,122	33.1	---
	Other (except rice).....	25	3,301	401	12.1	---		Raw furs.....	31	2,770	635	22.9	---
	Not analyzed in detail.....	3	98	23	23.5	---	21	Livestock.....	509	38,812	34,089	92.6	13.5
20	Hides, skins, and raw furs.....	25	1,258	1,030	81.9	.5		Cattle (including calves).....	423	31,520	22,840	72.5	---
	Hides and skins.....	13	957	331	34.6	---		Hogs.....	175	18,641	3,088	16.6	---
	Raw furs.....	18	878	552	62.9	---		Horses and mules.....	121	5,969	3,273	54.8	---
	Not analyzed in detail.....	4	147	147	---	---		Sheep and lambs.....	133	19,692	4,170	21.2	---
21	Livestock.....	246	11,799	11,219	95.1	5.6		Other livestock.....	30	2,782	441	15.9	---
	Cattle (including calves).....	182	7,981	4,377	54.8	---		Not analyzed in detail.....	12	287	277	96.5	---
	Hogs.....	158	6,509	4,029	47.3	---	22	Seeds.....	58	7,374	491	6.7	.2
	Horses and mules.....	50	4,114	1,257	30.6	---	25	Wool, raw.....	83	16,052	9,320	58.1	3.7
	Sheep and lambs.....	61	3,639	826	22.7	---	26	Other farm products—raw materials.....	107	25,990	17,895	69.9	7.1
	Other livestock.....	4	330	30	9.1	---	28	Oils, vegetable.....	28	2,985	435	14.6	.2
	Not analyzed in detail.....	14	943	700	74.2	---	55	Farm and garden machinery and equipment.....	17	2,766	256	9.3	.1
22	Seeds.....	31	4,708	257	5.5	.1	76	Coal and coke.....	116	13,159	250	1.9	.1
24	Leaf tobacco.....	142	110,223	109,819	99.6	55.0		Petroleum and its products.....	31	3,682	374	10.2	.1
25	Wool, raw.....	18	753	331	44.0	.2		All other commodities.....	---	---	817	---	.3
26	Other farm products—raw materials.....	135	18,997	15,342	80.8	7.7		Service receipts.....	38	7,800	199	2.6	.1
39	Oils, vegetable.....	24	2,074	172	8.3	.1							
90	Fertilizer and fertilizer materials.....	104	13,809	1,774	12.8	.9							
	All other commodities.....	---	---	455	---	.2							
	East South Central Division												
	All establishments.....	756											
	Sales.....	\$133,784,000											
	Commodity coverage....	91.7 percent											
	Total analyzed.....	704	122,676	122,676	---	100.0							
17	Cotton, raw.....	313	77,630	75,772	97.6	61.8	06	Dairy and poultry products (except butter and cheese).....	6	613	55	9.0	.1
18	Feed.....	18	1,373	63	4.6	.1	09	Flour.....	37	2,739	294	10.7	.4
19	Grain.....	36	6,071	5,305	87.4	4.3	09	Fruits and vegetables, fresh.....	12	872	164	18.8	.2
	Corn.....	53	5,813	2,499	43.0	---	12	Meats and meat products.....	5	303	58	19.1	.1
	Wheat.....	16	4,877	1,713	35.1	---	15	Other food and related products.....	41	2,447	59	2.4	.1
	Other (except rice).....	9	4,334	1,093	25.2	---	17	Cotton, raw.....	3	697	697	100.0	.9
20	Hides, skins, and raw furs.....	13	3,569	187	50.7	.2	17	Feed.....	199	18,890	1,966	10.4	2.5
	Hides and skins.....	9	246	77	31.3	---		Hay, straw, and alfalfa.....	25	3,397	216	6.4	---
	Raw furs.....	7	173	105	60.7	---		Mixed and other feeds.....	182	16,884	1,657	9.8	---
	Not analyzed in detail.....	---	---	5	---	---		Not analyzed in detail.....	10	1,019	93	9.1	---
21	Livestock.....	253	22,878	20,990	91.7	17.1	19	Grain.....	726	48,501	39,863	82.2	50.4
	Cattle (including calves).....	182	16,484	7,705	46.7	---		Corn.....	131	13,167	2,734	20.8	---
	Hogs.....	140	15,128	6,388	42.2	---		Wheat.....	702	45,607	32,013	70.2	---
	Horses and mules.....	77	9,049	1,860	20.6	---		Other (except rice).....	280	26,337	4,861	18.5	---
	Sheep and lambs.....	34	10,238	1,493	14.6	---		Not analyzed in detail.....	5	547	255	46.6	---
	Other livestock.....	5	1,362	165	12.1	---	20	Hides, skins, and raw furs.....	51	2,214	1,125	50.8	1.4
	Not analyzed in detail.....	19	3,379	3,379	100.0	---		Hides and skins.....	45	2,072	778	37.5	---
22	Seeds.....	11	1,631	68	5.4	.1		Raw furs.....	32	1,315	328	24.9	---
24	Leaf tobacco.....	79	18,746	16,728	99.9	13.6	21	Livestock.....	137	21,357	19,691	92.2	24.9
25	Wool, raw.....	28	1,035	689	66.6	.6		Cattle (including calves).....	93	15,523	8,838	56.9	---
26	Other farm products—raw materials.....	22	1,776	1,290	72.6	1.1		Hogs.....	60	16,289	5,731	35.2	---
39	Oils (cottonseed, linseed, etc.).....	14	1,135	120	10.6	.1		Horses and mules.....	10	816	42	5.1	---
90	Fertilizer and fertilizer materials.....	21	3,376	636	18.8	.5		Sheep and lambs.....	50	15,272	5,061	33.1	---
	All other commodities.....	---	---	810	---	.5		Not analyzed in detail.....	3	19	19	100.0	---
								Seeds.....	54	5,592	358	6.4	.4
								Wool, raw.....	66	6,571	3,884	59.1	4.9
								Other farm products—raw materials.....	94	10,511	7,607	72.4	9.6
								Farm and garden machinery and equipment.....	19	2,891	224	7.7	.3
								Coal and coke.....	145	11,975	740	6.2	.9
								Petroleum and its products.....	42	4,185	643	15.4	.8
								Lumber—rough, dressed, and finished.....	3	550	53	9.8	.1
								All other commodities.....	---	---	1,290	---	1.6
								Service receipts.....	127	10,486	349	3.3	.4

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

ASSEMBLERS (MAINLY FARM PRODUCTS)
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)
		Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such establishments (add 000)	Amount reported (add 000)	Percent column A (See note)	
	FARM PRODUCTS—RAW MATERIALS TRADES—Con.							FARM PRODUCTS—CONSUMER GOODS TRADES—Con.					
	Pacific Division							Middle Atlantic Division—Con.					
	All establishments..... 418							06 Dairy and poultry products (except butter and cheese).....	324	\$115,532	\$102,071	86.3	66.4
	Sales..... \$55,394,000							Eggs.....	122	32,736	16,094	49.2	---
	Commodity coverage... 97.5 percent							Milk and cream, fluid.....	185	86,749	80,480	92.8	---
	Total analyzed.....	404	\$54,028	\$54,028	---	100.0		Poultry.....	94	24,039	4,376	18.2	---
08	Flour.....	3	719	101	14.0	.2		Other.....	12	2,484	628	25.3	---
09	Fruits and vegetables, fresh.....	4	451	55	12.2	.1		Not analyzed in detail.....	---	---	493	---	---
18	Feed.....	60	12,720	1,588	12.5	2.9	09	Fruits and vegetables, fresh.....	180	39,059	34,191	87.5	22.3
	Hay, straw, and alfalfa.....	19	4,925	786	16.0	---		Fresh fruits.....	80	27,288	22,931	84.0	---
	Mixed and other feeds.....	43	9,656	666	6.9	---		Fresh vegetables.....	133	13,826	8,594	62.2	---
	Not analyzed in detail.....	4	773	154	17.3	---		Not analyzed in detail.....	8	3,583	2,666	78.8	---
19	Grain.....	275	33,820	28,840	85.3	53.4	16	Other food and related products.....	4	1,188	865	56.0	.4
	Corn.....	14	2,827	305	10.8	---	18	Feed.....	18	4,799	464	9.7	.3
	Wheat.....	260	28,483	23,206	81.5	---	19	Grain.....	22	3,883	565	14.6	.4
	Other (except rice).....	76	14,507	3,943	27.2	---	21	Livestock.....	11	2,372	293	12.4	.2
	Not analyzed in detail.....	8	1,568	1,366	88.4	---	22	Seeds.....	24	5,965	199	3.3	.1
20	Hides, skins, and raw furs.....	12	967	324	33.5	.6	55	Farm and garden machinery and equipment.....	13	5,174	132	2.6	.1
	Hides and skins.....	8	691	262	37.9	---	90	Fertilizer and fertilizer materials.....	41	7,609	544	7.1	.4
	Raw furs.....	5	557	42	7.5	---		All other commodities.....	---	---	2,156	---	1.4
	Not analyzed in detail.....	---	---	20	---	---		Service receipts.....	6	10,314	85	.8	.1
21	Livestock.....	104	12,737	12,375	97.1	22.9		East North Central Division					
	Cattle (including calves).....	92	10,111	6,912	68.4	---		All establishments..... 2,308					
	Hogs.....	37	7,006	2,431	34.7	---		Sales..... \$136,667,000					
	Horses and mules.....	7	138	40	29.0	---		Commodity coverage... 93.9 percent					
	Sheep and lambs.....	19	5,190	608	11.7	---		Total analyzed.....	2,204	128,293	128,293	---	100.0
	Not analyzed in detail.....	8	2,382	2,382	100.0	---	02	Butter and cheese.....	106	20,892	12,374	59.2	9.6
22	Seeds.....	9	2,016	32	1.6	.1	03	Canned foods.....	4	4,128	396	9.6	.3
25	Wool, raw.....	11	1,585	1,414	89.2	2.6	06	Dairy and poultry products (except butter and cheese).....	1,894	90,301	78,015	86.4	60.8
26	Other farm products—raw materials.....	16	8,342	6,490	77.8	12.0		Eggs.....	1,022	48,327	20,405	42.2	---
55	Farm and garden machinery and equipm.....	11	2,713	192	7.1	.4		Milk and cream, fluid.....	1,043	48,447	35,284	72.8	---
76	Petroleum and its products.....	7	2,745	130	4.7	.2		Poultry.....	1,151	46,281	19,713	42.6	---
	All other commodities.....	---	---	1,659	---	3.1		Other.....	46	9,179	1,113	12.1	---
	Service receipts.....	93	9,374	832	8.9	1.5		Not analyzed in detail.....	41	1,645	1,500	91.2	---
	FARM PRODUCTS—CONSUMER GOODS TRADES						09	Fruits and vegetables, fresh.....	293	32,613	29,817	91.4	23.2
	New England Division							Fresh fruits.....	119	21,831	18,292	83.8	---
	All establishments..... 291							Fresh vegetables.....	217	13,763	10,396	75.5	---
	Sales..... \$54,916,000							Not analyzed in detail.....	14	1,586	1,129	71.2	---
	Commodity coverage... 97.5 percent						11	Groceries (miscellaneous).....	32	2,713	507	18.7	.4
	Total analyzed.....	284	53,543	53,543	---	100.0	14	Sugar.....	4	460	111	24.1	.1
02	Butter and cheese.....	20	12,993	3,822	29.4	7.1	16	Other food and related products.....	14	1,852	110	5.9	.1
03	Canned foods (milk).....	4	4,717	245	5.2	.5	18	Feed.....	205	13,621	1,581	11.6	1.2
06	Dairy and poultry products (except butter and cheese).....	123	36,015	31,565	87.6	59.0	19	Grain.....	34	3,686	619	16.8	.5
	Eggs.....	35	13,382	4,711	35.2	---		Corn.....	20	2,469	60	2.4	---
	Milk and cream, fluid.....	71	25,259	22,984	91.0	---		Wheat.....	22	2,698	278	10.3	---
	Poultry.....	39	9,627	3,428	35.6	---		Other (except rice).....	24	2,921	253	8.7	---
	Other.....	13	6,823	442	6.5	---		Not analyzed in detail.....	3	126	28	22.2	---
09	Fruits and vegetables, fresh.....	159	17,420	17,301	99.3	32.3	20	Hides, skins, and raw furs.....	47	4,356	164	3.8	.1
	Fresh fruits.....	16	7,347	7,284	99.1	---	21	Livestock.....	20	854	419	49.1	.3
	Fresh vegetables.....	147	9,449	9,318	98.6	---		Cattle (including calves).....	19	835	226	27.1	---
	Not analyzed in detail.....	---	---	699	---	---		Hogs.....	8	483	148	30.6	---
19	Grain.....	4	818	100	12.2	.2		Other.....	---	---	45	---	---
90	Fertilizer and fertilizer materials.....	6	1,105	54	4.9	.1	22	Seeds.....	37	5,056	311	6.2	.2
	All other commodities.....	---	---	393	---	.7	25	Wool, raw.....	56	5,315	268	5.0	.2
	Service receipts.....	17	2,419	63	2.6	.1	55	Farm and garden machinery and equipment.....	29	6,053	241	4.0	.2
	Middle Atlantic Division						73	Coal and coke.....	36	4,039	293	7.3	.2
	All establishments..... 535						90	Fertilizer and fertilizer materials.....	37	5,571	269	4.8	.2
	Sales..... \$185,873,000							All other commodities.....	---	---	2,619	---	2.3
	Commodity coverage... 92.7 percent							Service receipts.....	35	5,989	179	3.0	.1
	Total analyzed.....	508	153,619	153,619	---	100.0		West North Central Division					
02	Butter and cheese.....	37	16,975	11,597	68.3	7.5		All establishments..... 4,497					
03	Canned foods (milk).....	9	11,087	657	5.9	.4		Sales..... \$186,161,000					
								Commodity coverage... 98.6 percent					
								Total analyzed.....	4,445	183,550	183,550	---	100.0
							02	Butter and cheese.....	125	44,154	21,146	47.9	11.5
							03	Canned foods.....	4	19,264	1,686	8.8	.9

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

CENSUS OF BUSINESS

ASSEMBLERS (MAINLY FARM PRODUCTS)
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISHMENTS REPORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Percent column B (See note)	
		Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)				Number	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Percent column A (See note)		
FARM PRODUCTS—CONSUMER GOODS TRADES—Con. West North Central Division—Con.							FARM PRODUCTS—CONSUMER GOODS TRADES—Con. East South Central Division							
06	Dairy and poultry products (except butter and cheese).....	4,184	\$158,993	\$125,486	79.9	68.4		All establishments..... 581 Sales..... \$24,862,000 Commodity coverage... 96.7 percent						
	Eggs.....	2,371	118,996	46,362	39.0	---		Total analyzed.....	556	\$24,048	\$24,048	---	100.0	
	Milk and cream, fluid.....	3,031	95,423	38,915	40.8	---	02	Butter and cheese.....	8	1,300	32	2.5	.1	
	Poultry.....	2,676	116,422	37,445	32.2	---	06	Dairy and poultry products (except butter and cheese).....	455	15,955	13,998	87.7	58.2	
	Other.....	136	23,045	1,457	6.3	---		Eggs.....	190	10,770	3,642	33.8	---	
	Not analyzed in detail.....	149	1,590	1,287	80.9	---		Milk and cream, fluid.....	232	4,835	3,904	80.7	---	
08	Flour.....	30	13,885	119	.9	1.4		Poultry.....	223	11,702	5,979	51.1	---	
09	Fruits and vegetables, fresh.....	276	23,490	19,075	81.2	10.1		Other.....	11	409	115	28.1	---	
	Fresh fruits.....	71	10,468	8,146	77.8	---		Not analyzed in detail.....	11	358	358	100.0	---	
	Fresh vegetables.....	216	14,667	10,485	71.5	---	09	Fruits and vegetables, fresh.....	128	8,637	7,915	89.6	52.9	
	Not analyzed in detail.....	19	932	444	47.6	---		Fresh fruits.....	78	5,151	3,807	73.9	---	
11	Groceries (miscellaneous).....	146	10,061	1,151	11.4	.6		Fresh vegetables.....	87	5,868	5,860	65.8	---	
14	Sugar.....	9	3,269	292	8.9	.2		Not analyzed in detail.....	4	306	248	81.0	---	
16	Other food and related products.....	39	4,284	300	7.0	.2		11	Groceries (miscellaneous).....	24	3,033	248	8.2	1.0
18	Feed.....	851	57,733	5,716	9.9	3.1		12	Meats and meat products.....	10	1,458	40	2.7	---
	Hay, straw, and alfalfa.....	24	1,441	79	5.5	---		18	Feed.....	40	3,463	346	10.0	1.4
	Mixed and other feeds.....	820	56,434	5,528	9.8	---		Hay, straw, and alfalfa.....	5	157	19	12.1	---	
	Not analyzed in detail.....	22	1,034	99	9.6	---		Mixed and other feeds.....	34	2,906	264	9.1	---	
19	Grain.....	82	17,154	708	4.1	.4		Not analyzed in detail.....	4	517	63	12.2	---	
	Corn.....	64	16,260	409	2.5	---		19	Grain.....	12	1,410	60	4.3	.2
	Wheat.....	31	14,449	244	1.7	---		20	Hides, skins, and raw furs.....	59	4,885	189	3.9	.8
	Other (except rice).....	13	930	55	5.9	---		Hides and skins.....	26	3,642	109	3.0	---	
20	Hides, skins, and raw furs.....	163	15,684	589	3.6	.3		Raw furs.....	24	2,614	70	2.5	---	
	Hides and skins.....	107	12,118	324	2.7	---		Not analyzed in detail.....	4	158	10	6.3	---	
	Raw furs.....	52	5,401	174	3.2	---		21	Livestock.....	4	412	21	5.1	.1
	Not analyzed in detail.....	32	2,626	71	2.7	---		22	Seeds.....	10	1,182	150	12.7	.6
21	Livestock.....	18	1,693	359	20.0	.2		25	Wool, raw.....	28	2,917	177	6.1	.2
	Cattle (including calves).....	9	931	151	14.1	---		55	Farm and garden machinery and equipment.....	8	938	55	5.9	.2
	Hogs.....	9	1,105	178	16.1	---		90	Fertilizer and fertilizer materials.....	18	1,811	251	12.8	1.0
	Other.....	---	---	30	---	---		All other commodities.....	---	---	586	---	2.6	
22	Seeds.....	113	18,917	661	3.5	.4		West South Central Division						
25	Wool, raw.....	202	15,621	996	6.4	.5		All establishments..... 1,614 Sales..... \$58,899,000 Commodity coverage... 96.6 percent						
26	Other farm products—raw materials.....	15	9,966	169	1.7	---		Total analyzed.....	1,586	56,888	56,888	---	100.0	
28	Farm and garden machinery and equipt.....	45	24,337	2,021	8.3	1.1		02	Butter and cheese.....	11	668	251	37.6	.4
	Dairy equipment and supplies.....	10	19,989	1,808	9.0	---		06	Dairy and poultry products (except butter and cheese).....	1,279	29,668	26,321	88.7	46.3
	Farm machinery and equipment.....	32	4,193	199	4.7	---		Eggs.....	616	20,423	6,813	33.4	---	
	Other.....	---	---	14	---	---		Milk and cream, fluid.....	999	21,727	11,227	51.7	---	
90	Fertilizer and fertilizer materials.....	36	4,555	147	3.2	.1		Poultry.....	750	21,260	7,744	36.4	---	
	All other commodities.....	---	---	2,232	---	1.1		Other.....	30	1,127	161	14.3	---	
	Service receipts.....	48	10,581	737	7.0	.4		Not analyzed in detail.....	45	454	376	86.6	---	
South Atlantic Division														
	All establishments..... 757 Sales..... \$121,339,000 Commodity coverage... 92.1 percent							09	Fruits and vegetables, fresh.....	318	28,060	26,988	96.2	47.4
	Total analyzed.....	705	111,768	111,788	---	100.0		Fresh fruits.....	166	16,275	13,290	81.7	---	
02	Butter and cheese.....	7	821	75	8.9	.1		Fresh vegetables.....	211	15,253	11,559	75.8	---	
06	Dairy and poultry products (except butter and cheese).....	215	26,164	25,527	97.6	22.8		Not analyzed in detail.....	8	2,239	2,139	95.5	---	
	Eggs.....	168	4,911	1,895	38.6	---		11	Groceries (except as listed).....	98	5,449	910	16.7	1.6
	Milk and cream, fluid.....	55	15,921	15,670	98.4	---		Nuts (all kinds).....	79	4,780	799	16.7	---	
	Poultry.....	136	9,605	7,788	81.1	---		Other.....	---	---	87	---	---	
	Other.....	11	592	164	27.7	---		Not analyzed in detail.....	---	---	24	---	---	
	Not analyzed in detail.....	3	14	10	71.4	---		18	Feed.....	186	6,058	784	12.9	1.4
09	Fruits and vegetables, fresh.....	496	89,081	82,558	93.7	73.9		19	Grain.....	19	811	82	10.1	.1
	Fresh fruits.....	358	64,987	58,955	90.7	---		20	Hides, skins, and raw furs.....	99	6,203	301	4.9	.5
	Fresh vegetables.....	226	29,487	20,155	68.4	---		22	Seeds.....	25	2,053	108	5.3	.2
	Not analyzed in detail.....	15	3,636	3,468	95.4	---		25	Wool, raw.....	16	1,836	186	10.1	.3
11	Groceries (except as listed).....	11	865	66	7.6	.1		26	Other farm products—raw materials.....	4	231	175	75.8	.3
	Nuts (all kinds).....	8	621	43	6.9	---		90	Fertilizer and fertilizer materials.....	26	2,676	351	13.1	.6
	Other.....	---	---	23	---	---		All other commodities.....	---	---	375	---	.8	
18	Feed.....	22	2,833	286	9.4	.2		Service receipts.....	5	941	56	6.0	.1	
22	Seeds.....	22	4,515	258	5.7	.2		Mountain Division						
55	Farm and garden machinery and equipt.....	6	3,433	221	6.4	.2		All establishments..... 548 Sales..... \$44,563,000 Commodity coverage... 99.5 percent						
	Farm machinery and equipment.....	3	2,489	184	7.4	---		Total analyzed.....	539	44,231	44,231	---	100.0	
	Not analyzed in detail.....	---	---	37	---	---								
84	Flaming-mill products.....	3	1,258	195	15.5	.2								
90	Fertilizer and fertilizer materials.....	27	6,828	807	8.9	.5								
	All other commodities.....	---	---	1,613	---	1.4								
	Service receipts.....	7	4,030	404	10.0	.4								

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.
Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

WHOLESALE TRADE : 1939

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ASSEMBLERS (MAINLY FARM PRODUCTS)
TABLE 8.—COMMODITY SALES, BY KIND-OF-BUSINESS GROUPS
By GEOGRAPHIC DIVISIONS—Continued

[Limited to establishments which report an analysis of their sales by commodities. Ratio of commodity coverage indicates sales size of sample]

Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)	Commodity No.	KIND OF BUSINESS AREA AND COMMODITY	ESTABLISH- MENTS RE- PORTING COMMODITY DATA		REPORTED SALES OF STATED COMMODITY		Per- cent col- umn B (See note)
		Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)				Num- ber	Sales of such estab- lishments (add 000)	Amount reported (add 000)	Per- cent col- umn A (See note)	
	GROCERIES AND FOODS (SPECIALTY LINES) TRADES—Con.							GROCERIES AND FOODS (SPECIALTY LINES) TRADES—Con.					
	South Atlantic Division							West South Central Division—Con.					
	All establishments..... 448							07 Fish and sea foods (except canned).....	33	\$2,291	\$2,275	99.7	34.8
	Sales..... \$20,802,000							Fresh fish.....	17	920	523	56.8	---
	Commodity coverage.. 100.0 percent							Frozen fish.....	3	822	340	54.7	---
	Total analyzed.....	448	\$20,802	\$20,802	---	100.0		Other.....	---	---	1,412	---	---
07	Fish and sea foods (except canned).....	387	16,419	15,508	94.5	74.5		11 Groceries (except as listed).....	36	4,103	2,881	70.2	44.0
	Fresh fish.....	108	6,274	4,245	67.7	---		Nuts (all kinds).....	34	4,088	2,874	70.3	---
	Cured and processed fish.....	6	455	69	15.8	---		Other.....	---	---	7	---	---
	Frozen fish.....	13	2,814	395	14.0	---	20	Hides, skins, and raw furs.....	7	1,738	161	9.3	2.5
	Other sea foods.....	310	15,023	9,807	75.3	---	25	Wool, raw.....	3	1,549	75	4.8	1.1
	Not analyzed in detail.....	13	995	992	99.7	---	28	Other farm products—raw materials.....	3	960	237	24.7	3.6
09	Fruits and vegetables, fresh.....	5	1,425	1,345	94.4	6.5		All other commodities.....	---	---	605	---	9.3
11	Groceries (except as listed).....	50	3,333	3,342	98.8	16.1		Service receipts.....	3	634	16	2.5	.2
	Nuts (all kinds).....	46	2,948	2,900	98.4	---							
	Other.....	5	545	452	79.3	---		Pacific Division					
	Not analyzed in detail.....	---	---	10	---	---		All establishments..... 118					
	All other commodities.....	---	---	607	---	2.9		Sales..... \$53,194,000					
								Commodity coverage... 96.3 percent					
	East South Central Division							Total analyzed.....	108	51,222	51,222	---	100.0
	All establishments..... 43							05 Canned foods.....	3	6,930	4,648	67.1	9.1
	Sales..... \$941,000							07 Fish and sea foods (except canned).....	35	2,834	2,792	98.5	5.5
	Commodity coverage... 76.0 percent							Fresh fish.....	24	2,347	1,679	71.5	---
	Total analyzed.....	42	715	715	---	100.0		Cured and processed fish.....	6	1,233	193	15.7	---
07	Fish and sea foods (except canned).....	20	231	231	100.0	32.3		Frozen fish.....	3	1,015	286	28.2	---
09	Fruits and vegetables, fresh.....	3	55	8	15.1	1.1		Other sea foods.....	15	1,495	417	27.9	---
11	Groceries (except as listed).....	22	484	390	78.5	53.1		Not analyzed in detail.....	---	---	218	---	---
	Nuts (all kinds).....	21	469	358	76.5	---		11 Groceries (except as listed).....	66	40,215	39,978	99.4	78.0
	Other.....	---	---	22	---	---		Nuts (all kinds).....	52	27,924	27,714	99.2	---
	All other commodities.....	---	---	96	---	13.5		Other.....	---	---	12,210	---	---
								Not analyzed in detail.....	---	---	54	---	---
	West South Central Division							16 Other food and related products.....	5	1,329	1,328	99.9	2.6
	All establishments..... 72							All other commodities.....	---	---	2,476	---	4.8
	Sales..... \$6,543,000												
	Commodity coverage.. 100.0 percent												
	Total analyzed.....	72	6,543	6,543	---	100.0							
06	Dairy and poultry products (except butter and cheese).....	12	1,627	293	18.0	4.5							

Percent column A.—Percent of total sales of establishments reporting that they sell such commodity.

Percent column B.—Percent which stated commodity bears to total sales of all establishments in this kind of business reporting their sales by commodities.

APPENDIX

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APPENDIX

Description of Terms

Number of establishments.—Wholesale establishments, as defined for census purposes, are places of business primarily engaged in selling or acting as agents in selling (or buying) goods on a wholesale basis. The place of business may be a store or warehouse from which sales are made at wholesale, a sales or brokerage office—or part of an office that may be shared with others. The count includes all such places of business recognizable as such to census enumerators in making the canvass. Each such place of business of organizations operating more than one branch, house, or office, is counted separately.

As the canvass was conducted by means of personal contacts, peddlers or others selling at wholesale but without recognizable places of business are not included. Establishments engaged in wholesaling as a secondary activity are not included here but are classified for census purposes according to their primary business. Wholesaler-retailers, for example, are included in the Retail Census if more than one-half of their total sales are made at retail. All establishments canvassed in 1940 that were in existence during the preceding year, even though their operations extended over but a portion of the year 1939, are included.

Net sales.—The term "sales" or "net sales" is used in the census to include total receipts from the sale of merchandise and from other sources in the normal operations of the business. For purposes of the Wholesale Census all forms of sales taxes are included in net sales, but returns and allowances are excluded.

Some establishments included in the Wholesale Census such as purchasing agents, syndicate buyers, grain elevators, and cream stations are engaged chiefly in buying or assembling goods for parent organizations or for clients, the selling phase being incidental or nonexistent. Purchases are considered as equivalent to net sales for these classes of establishments. Sales as shown for agents and brokers represent the value of the goods sold.

Commodity coverage.—As explained on page 1, commodity coverage is the ratio which sales made by establishments reporting commodity figures bear to total sales of all establishments in the same classification. For instance, sales of all service and limited-function wholesalers reporting a commodity analysis amounted to \$21,836,875,000, as compared with sales for all service and limited-function wholesalers of \$23,641,924,000; hence commodity coverage in this classification is 92.4 percent.

Classification by Types of Operation

Since wholesale trade, as defined for census purposes, is somewhat broader than the usual conception, the approach in presenting the results is on the basis of type of operation. All establishments have been divided into 6 major type-of-operation groups, 4 of which are further subdivided so that a total of 39 distinct

types are used in presenting the results. Establishments whose operations overlap 2 or more types are classified according to their major function in 1939.

Type groups with subdivisions are listed below:

- I. SERVICE AND LIMITED-FUNCTION WHOLESALERS:
 1. Wholesale merchants.
 2. Voluntary group wholesalers.
 3. Converters (textile).
 4. Export merchants.
 5. Importers.
 6. Industrial distributors.
 7. Cash-and-carry wholesalers.
 8. Drop shippers or desk jobbers.
 9. Wagon distributors.
 10. Retailer-cooperative warehouses.
- II. MANUFACTURERS' SALES BRANCHES (WITH STOCKS).
- III. MANUFACTURERS' SALES OFFICES (WITHOUT STOCKS).
- IV. PETROLEUM BULK STATIONS AND TERMINALS:
 1. Independent bulk stations.
 2. Commission stations.
 3. Salary stations.
 4. Cooperative bulk stations
 5. Distributing terminals.
- V. AGENTS AND BROKERS:
 1. Auction companies.
 2. Brokers (merchandise).
 3. Commission merchants.
 4. Export agents.
 5. Import agents.
 6. Manufacturers' agents (with stocks).
 7. Manufacturers' agents (without stocks).
 8. Selling agents.
 9. Other agents.
- VI. ASSEMBLERS (MAINLY FARM PRODUCTS):
 1. Assemblers of farm products.
 2. Commission buyers.
 3. Cooperative marketing associations.
 4. Cooperative sales agencies.
 5. Cream stations.
 6. Country grain elevators:
 - Independent.
 - Line.
 - Cooperative.
 7. Packers and shippers.

Type Groups Described

The six type-of-operation groups—four of which are covered in this report—are described briefly below:

I. **Service and limited-function wholesalers.**—This type group includes wholesale establishments engaged in buying and selling goods on their own account and which are largely independent in ownership. It is somewhat broader than the conventional concept of "wholesaler" as it includes merchant middlemen selling

to industrial users or engaged in foreign trade as well as those selling principally to retailers.

II. Manufacturers' sales branches (with stocks).—Wholesale outlets owned and operated by manufacturers apart from their plants primarily for the purposes of carrying stocks of, selling, and delivering their own products. Sales of manufacturers' sales branches include drop shipments (sales for direct delivery from plants) as well as sales from stocks at the branches.

III. Manufacturers' sales offices (without stocks) (not analyzed by commodities).—This type of establishment is distinguished from manufacturers' sales branches by the fact that sales offices do not include facilities for the physical storage, handling, and delivery of merchandise.

IV. Petroleum bulk stations and terminals.—These types of establishments are distinguished primarily by their physical characteristics for storing and distributing gasoline, oil, and other petroleum products. Distributors selling petroleum packaged goods or in bulk from tank trucks, but without physical equipment common to terminals or bulk stations, are included under other classifications.

V. Agents and brokers (not analyzed by commodities).—This type group includes, for census purposes, establishments having recognizable places of business, operators of which are in business for themselves, negotiating purchases and/or sales of merchandise in domestic or foreign trade, but who do not, as a rule, take title to the goods. One of the chief functions of agents and brokers is the furnishing of marketing information. They may represent a single client or a group of clients, either buyers or sellers, and compensation is usually in the form of fees or commissions. Net sales as shown for agents and brokers represents the dollar volume of goods sold (or bought in case of agents performing the buying function) and includes a certain amount of approximation as many of them do not maintain records of dollar sales. In such cases carefully prepared estimates were accepted.

VI. Assemblers (mainly farm products).—Establishments engaged primarily in the purchase of farm products, or of fish and sea food, at local producing points or in cities of producing areas. Assemblers, as the term is used here, purchase direct from farmers

and fishermen or from other local dealers. The emphasis is on the buying or assembling of merchandise in quantities for economic handling and shipping, usually direct to commission men, carlot merchants, or to industrial users.

This group includes individuals, firms, and cooperative associations doing business on their own account, that is, outright purchasing and selling, and those operating on a salary or commission basis for some central organization. The chief distinction between some of the different types, as their names indicate, rests upon the commodities handled rather than functions performed.

Classification by Kinds of Business

In addition to type of operation, each wholesale establishment is classified by kind of business or trade (drug, grocery, hardware, etc.) according to the principal lines of merchandise handled or trade designation. An establishment handling lines of merchandise that overlap census groupings is classified according to its major operations during the census year, and its entire business included in one classification.

Guided largely by experience in previous censuses, all establishments have been divided into 28 kind-of-business groups. These 28 groups comprise 172 minor or detailed classifications giving a total of 200 wholesale trades or kinds of business.

Data are presented in the United States Summary of table 8 by detailed classifications, while for geographic divisions and cities only the 28 group classifications are analyzed.

Table 1

For convenience in comparing commodity information, as given in table 8, with other data on wholesale trade, the United States Summary of table 1 follows. This table, which was issued as a separate release on March 31, 1941, presents the total number of establishments, their net sales, operating expenses, personnel, pay roll, and stocks on hand by types of operation. Following the type-of-operation analysis each of the *four major type groups covered in this report* is presented by detailed kinds of business.

TABLE 1.—SALES, EXPENSES, PERSONNEL, PAY ROLL AND STOCKS

UNITED STATES SUMMARY

TYPES OF OPERATION BY KINDS OF BUSINESS

TYPE OF OPERATION KIND OF BUSINESS	NUMBER OF ESTABLISHMENTS	SALES		OPERATING EXPENSES (including pay roll)		Active proprietors of unincorporated businesses	Number of employees* (full-time and part-time) Average for year	PAY ROLL*			Stocks on hand, end of year, at cost (add 000)
		(add 000)		Amount (add 000)	Percent of sales			Total (add 000)	Full-time (add 000)	Part-time (add 000)	
		(add 000)	(add 000)								
UNITED STATES TOTALS.....	1939..... 1935..... 1929.....	200,573 178,758 188,820	\$55,265,640 42,802,913 66,983,024	\$5,518,456 4,185,480 6,025,537	10.0 9.7 9.0	133,698 97,225 90,772	¹ 1,561,948 ² 1,260,553 1,510,494	¹ 2,624,203 ² 2,022,262 2,962,774	¹ 2,563,152 ² 1,978,337 ---	\$81,051 45,925 ---	\$3,872,385 3,108,609 5,051,975
TYPES OF OPERATION											
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....		101,827	23,641,924	3,023,627	12.8	72,150	¹ 933,239	¹ 1,529,598	¹ 1,503,361	26,237	2,853,420
Wholesale merchants.....		91,323	18,688,897	2,540,959	13.6	86,351	805,772	¹ 1,287,615	¹ 1,264,331	23,284	1,995,501
Voluntary group wholesalers.....		703	753,586	85,586	11.4	170	30,177	47,808	47,397	411	128,148
Converters (textile).....		851	425,167	41,152	9.7	287	9,190	21,069	20,833	186	63,898
Export merchants.....		588	778,001	59,537	7.7	360	9,414	18,848	18,189	879	95,289
Importers.....		2,158	1,379,575	114,418	8.3	1,302	22,006	53,411	53,021	390	194,173
Industrial distributors.....		1,471	729,650	121,687	16.7	183	¹ 40,489	71,011	70,238	773	155,165
Cash-and-carry wholesalers.....		1,198	108,902	5,994	5.5	775	2,360	2,835	2,768	67	7,412
Drop shippers or desk jobbers.....		937	474,891	30,380	6.4	386	5,148	14,490	14,310	180	703
Wagon distributors.....		2,398	80,259	9,813	12.2	2,336	3,285	3,958	3,762	196	1,985
Retailer-cooperative warehouses.....		222	222,996	14,101	6.3	---	5,398	8,553	8,482	71	25,150
MANUFACTURERS' SALES BRANCHES (With stocks).....		12,977	8,846,940	1,191,188	13.5	260	265,602	534,879	529,013	5,666	681,528
MANUFACTURERS' SALES OFFICES (Without stocks).....		5,119	4,679,262	324,175	6.9	125	48,739	134,247	133,335	912	---
PETROLEUM BULK STATIONS AND TERMINALS **.....		30,825	3,807,908	420,646	11.0	23,061	¹ 98,816	156,366	152,399	3,967	235,596
Independent bulk stations.....		6,357	627,674	78,126	12.1	5,295	21,808	30,900	30,249	651	27,877
Commission stations.....		17,530	1,080,479	108,084	10.0	17,486	21,579	24,190	23,427	763	71,725
Salary stations.....		6,053	1,739,676	205,199	11.8	271	¹ 47,828	87,983	85,411	2,124	106,287
Cooperative bulk stations.....		665	37,962	5,057	13.3	---	2,146	2,946	2,888	58	2,525
Distributing terminals.....		220	322,117	26,180	8.1	9	5,455	10,347	9,976	371	27,182
AGENTS AND BROKERS.....		20,903	11,201,035	307,752	2.7	18,609	78,511	154,731	149,994	4,737	72,125
Auction companies.....		649	434,283	14,062	3.2	790	10,205	7,828	6,199	1,629	2,058
Brokers (merchandise).....		4,710	3,390,695	51,327	1.5	4,240	10,724	23,828	23,454	374	11,855
Commission merchants.....		2,758	2,748,072	89,163	2.5	2,879	16,982	34,018	33,095	923	22,743
Export agents.....		854	571,449	16,591	2.9	437	5,034	8,308	8,278	30	3,836
Import agents.....		394	343,105	6,698	2.0	289	1,265	3,488	3,361	127	5,741
Manufacturers' agents (with stocks).....		1,907	252,056	29,372	11.7	1,379	8,332	16,357	16,546	391	11,894
Manufacturers' agents (without stocks).....		7,871	1,144,961	46,138	4.0	7,421	11,170	20,192	19,263	929	---
Selling agents.....		1,487	1,741,777	64,132	3.7	959	11,456	33,740	33,492	248	12,910
Other agents.....		473	574,837	10,269	1.8	415	3,343	6,392	6,306	86	1,083
ASSEMBLERS (Mainly farm products).....		29,122	3,068,571	251,068	8.1	19,493	137,041	114,582	95,050	19,532	229,718
Assemblers of farm products.....		9,866	792,159	50,432	6.4	10,171	27,614	20,079	17,304	2,775	110,519
Commission buyers.....		1,523	121,704	3,941	3.2	1,532	1,872	1,453	1,241	212	1,844
Cooperative marketing associations.....		2,583	611,029	70,048	11.5	---	39,676	34,747	29,075	5,672	32,729
Cooperative sales agencies.....		191	578,939	17,572	3.0	---	4,709	7,998	7,837	159	18,599
Cream stations.....		3,870	48,564	3,901	8.0	3,033	2,448	1,702	1,544	158	307
Country grain elevators:											
Independent.....		3,180	271,154	15,975	5.9	2,545	7,572	7,066	6,524	542	20,101
Line.....		4,061	226,917	15,877	7.0	474	8,545	7,711	7,078	633	23,105
Cooperative.....		1,843	198,430	10,828	5.5	---	5,018	5,369	5,022	347	14,739
Peckers and shippers.....		2,005	241,875	62,494	25.9	1,718	39,587	28,459	19,425	9,034	9,775
SERVICE AND LIMITED-FUNCTION WHOLESALERS											
SERVICE AND LIMITED-FUNCTION WHOLESALERS.....		101,627	23,641,924	3,023,627	12.8	72,150	¹ 933,239	¹ 1,529,598	¹ 1,503,361	26,237	2,853,420
Amusement and sporting goods.....		1,342	151,694	32,000	21.1	864	9,436	16,449	16,167	282	22,720
Bicycles and supplies.....		45	5,219	950	18.2	19	350	515	501	14	977
Cameras and photographic supplies.....		113	18,019	3,672	22.9	65	1,035	1,802	1,786	18	2,942
Motion picture equipment and supplies (except films).....		68	10,197	1,596	15.7	15	439	797	755	42	1,242
Motion picture film exchanges.....		214	27,205	6,843	25.2	64	1,679	4,127	4,097	30	2,873
Sporting goods.....		231	36,998	8,855	18.5	118	2,089	3,331	3,299	35	6,610
Toys, novelties, and fireworks.....		534	44,524	9,475	21.3	468	3,011	4,468	4,391	97	6,070
All other.....		139	11,522	2,609	22.8	115	833	1,369	1,341	48	2,008
Automotive.....		7,984	1,995,286	218,578	11.0	5,236	72,004	115,138	114,121	1,015	154,058
Automobiles (new and used).....		572	1,324,214	68,762	5.0	218	17,381	32,164	31,992	172	31,853
Trucks and tractors.....		579	70,024	11,822	18.9	415	4,005	6,577	6,457	120	8,990
Automotive accessories and equipment.....		2,860	259,846	60,188	23.2	1,851	22,281	38,156	32,825	231	50,927
Automotive parts.....		3,318	256,748	87,181	28.2	2,245	24,808	37,374	38,959	435	51,644
Tires and tubes.....		635	84,454	12,615	14.9	507	3,539	5,885	5,808	57	10,644
Beer, wines, and liquors.....		6,232	1,249,164	161,598	12.9	4,507	45,175	73,677	72,259	1,418	121,471
Beer and ale.....		4,812	502,111	77,363	15.4	3,864	23,365	31,938	31,103	635	19,869
Wines and liquors.....		1,420	747,053	84,235	11.3	653	21,810	41,739	41,156	583	101,602
Chemicals and paints.....		1,680	281,002	49,801	17.7	785	11,891	24,067	23,692	385	37,619
Dyestuffs.....		89	28,486	4,947	17.4	29	780	2,570	2,566	4	2,770
Explosives.....		49	2,824	400	14.2	25	119	173	167	6	288
Industrial chemicals.....		287	112,137	15,204	13.6	87	2,796	6,947	6,847	100	10,304
Naval stores.....		29	19,177	2,287	11.9	10	378	643	633	10	1,459
Paints and varnishes.....		623	51,608	11,706	22.7	328	3,432	5,968	5,849	119	8,166
Paints with glass and/or wallpaper.....		311	28,875	7,907	27.6	136	2,581	4,012	3,918	94	6,229
All other.....		312	38,095	7,550	19.3	170	1,795	3,754	3,702	52	8,403
Clothing and furnishings.....		4,178	700,501	101,023	14.4	3,444	26,125	49,471	48,982	489	87,030
Clothing and furnishings (general line).....		446	64,127	9,524	14.9	428	3,173	4,912	4,842	70	11,641
Men's and boys'.....		1,180	152,944	21,882	14.2	1,048	5,791	10,550	10,432	118	23,487
Women's and children's.....		1,110	225,048	35,078	15.6	819	8,513	17,200	17,019	181	19,025
Furs, dressed, and fur clothing.....		501	63,925	7,672	12.0	455	1,373	3,422	3,385	37	7,364
Millinery and millinery supplies.....		478	76,204	11,978	15.7	345	3,458	5,905	5,875	30	8,401
Shoes and other footwear.....		463	118,255	15,089	12.8	349	3,817	7,482	7,429	53	17,132
Coal and coke.....		919	512,855	41,708	8.1	293	9,485	19,667	19,160	507	31,641

For footnotes, see end of table.

WHOLESALE TRADE: 1939

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TABLE 1.—SALES, EXPENSES, PERSONNEL, PAY ROLL AND STOCKS

TYPES OF OPERATION BY KINDS OF BUSINESS—Continued

UNITED STATES SUMMARY

TYPE OF OPERATION KIND OF BUSINESS	NUMBER OF ESTABLISHMENTS	SALES (add 000)	OPERATING EXPENSES (including pay roll)		Active proprietors of unincorporated businesses	Number of employees* (full-time and part-time) Average for year	PAY ROLL*			Stocks on hand, end of year, at cost (add 000)
			Amount (add 000)	Percent of sales			Total (add 000)	Full-time (add 000)	Part-time (add 000)	
SERVICE AND LIMITED-FUNCTION WHOLESALERS—Con.										
KINDS OF BUSINESS										
SERVICE AND LIMITED-FUNCTION WHOLESALERS—Con.										
Drugs (general line).....	297	\$363,621	\$47,410	13.0	39	16,710	\$27,504	\$27,424	\$80	\$56,734
Service wholesalers (without liquor).....	226	257,456	34,205	13.3	28	12,020	19,743	19,686	57	39,889
Service wholesalers (with liquor).....	45	72,329	9,971	13.8	8	3,261	5,666	5,645	21	12,251
Cooperatives and voluntary groups.....	26	33,856	3,234	9.6	5	1,429	2,095	2,093	2	4,594
Drugs and drug sundries (specialty lines).....	1,321	157,190	41,614	26.5	774	10,965	17,525	17,304	221	20,216
Proprietary medicines.....	422	46,302	9,747	21.1	251	2,883	4,665	4,627	38	6,209
Toiletries.....	387	49,245	18,579	37.7	172	5,244	8,411	8,330	81	5,479
Drug specialties and sundries.....	512	61,643	13,288	21.6	371	2,838	4,449	4,347	102	8,528
Dry goods (general lines).....	222	206,983	31,213	15.1	124	11,035	18,051	17,972	79	39,928
Dry goods (specialty lines).....	3,875	981,468	115,502	11.8	2,831	29,865	59,032	58,534	498	148,795
Hosiery and lingerie.....	422	86,204	9,465	11.0	363	2,483	4,624	4,586	38	10,049
Notions.....	973	113,874	21,913	19.2	731	7,209	12,330	12,195	135	19,331
Piece goods:										
General line.....	54	18,493	2,652	14.3	47	712	1,388	1,387	1	3,353
Cotton.....	519	237,647	24,149	10.2	350	5,797	12,080	12,023	37	40,432
Silk, linen, rayon, and velvet.....	801	301,044	28,309	9.4	487	6,368	14,440	14,353	87	39,909
Woolen and worsted.....	366	97,261	10,874	11.2	285	2,300	4,692	4,681	11	13,845
Other.....	407	89,398	12,091	13.5	279	3,141	6,389	6,211	158	15,175
Other dry goods specialties.....	333	37,547	6,049	16.1	289	1,855	3,129	3,098	31	6,701
Electrical goods.....	3,072	788,024	130,660	16.6	1,555	37,821	71,599	71,086	513	83,485
Electrical merchandise (general lines).....	455	300,377	40,271	13.4	49	11,706	23,635	23,575	60	26,988
Apparatus and equipment.....	207	24,214	5,490	22.7	124	1,683	3,097	3,075	23	3,039
Wiring supplies and construction materials.....	955	126,738	22,143	17.5	565	7,140	12,053	11,917	136	17,048
Radios and equipment.....	668	112,435	21,313	19.0	438	6,081	10,853	10,792	61	13,575
Refrigerators and equipment (household).....	159	118,018	20,116	17.0	53	4,813	10,653	10,563	90	9,742
All other.....	628	106,242	21,327	20.1	326	6,398	11,308	11,164	144	13,093
Farm products—raw materials.....	2,086	1,628,706	112,108	6.9	1,569	24,507	37,871	36,031	1,840	284,879
Cotton.....	229	408,574	33,919	8.3	208	2,808	6,807	6,487	120	74,790
Grains.....	397	522,447	25,475	4.9	210	5,224	8,885	8,435	450	94,216
Hides, skins, and raw furs.....	686	193,688	14,740	7.6	530	3,579	6,564	6,301	263	24,569
Horses and mules.....	28	7,078	336	4.7	33	123	101	82	19	225
Livestock.....	107	8,490	1,076	12.7	103	376	347	320	27	280
Silk (raw).....	15	81,006	2,114	2.6	8	188	744	742	2	10,752
Tobacco (leaf).....	191	86,489	13,084	15.1	124	8,088	6,855	6,173	682	32,258
Wool and mohair.....	166	194,242	12,492	6.4	153	1,373	4,291	4,203	88	29,734
All other.....	267	126,692	8,872	7.0	200	2,748	3,477	3,288	189	17,855
Farm products—consumer goods.....	10,945	2,110,766	274,726	13.0	10,296	89,944	132,283	122,541	3,742	47,466
Dairy products.....	2,164	485,198	111,488	23.0	1,325	33,526	55,504	54,882	622	9,938
Dairy and poultry products.....	780	241,480	20,918	8.7	633	6,938	10,827	10,554	273	9,657
Poultry and poultry products.....	1,635	241,236	22,216	9.2	1,657	8,683	10,058	9,338	720	6,150
Fruits and vegetables (fresh).....	5,449	990,528	108,828	11.0	5,762	36,391	50,766	48,932	1,834	20,172
Fresh fruits only.....	905	148,965	10,701	7.3	892	4,150	4,825	4,559	266	1,261
All other.....	32	5,359	577	10.8	27	258	303	276	27	290
Farm supplies.....	1,477	333,844	45,248	13.6	1,075	14,405	19,784	19,167	617	44,587
Feed.....	782	130,159	14,090	10.8	842	5,075	6,541	6,393	148	8,593
Fertilizer.....	99	37,827	5,580	14.8	61	613	1,128	1,081	45	7,694
Seeds.....	415	101,419	19,317	19.0	261	6,583	9,096	8,905	291	23,319
All other.....	181	64,399	6,261	9.7	111	2,134	3,021	2,888	133	4,981
Furniture and house furnishings.....	2,214	373,464	64,405	17.2	1,448	17,990	33,372	32,974	398	70,838
China, glassware, and crockery.....	339	36,777	9,266	25.2	208	2,592	4,773	4,734	39	7,004
Floor coverings.....	487	149,584	20,628	13.8	249	5,216	10,696	10,601	95	32,828
Furniture (general line).....	49	10,476	2,197	21.0	28	754	1,157	1,147	10	1,815
Furniture (household).....	333	47,660	9,989	21.0	175	2,665	4,910	4,840	70	7,602
Furniture (office).....	51	3,052	526	17.2	36	156	255	248	7	290
House furnishings (except as specified).....	827	108,017	16,715	15.8	660	4,910	8,707	8,543	164	18,142
Musical instruments and sheet music.....	128	19,898	5,084	25.6	74	1,677	2,874	2,861	13	3,357
Groceries (general line).....	3,942	2,185,738	206,862	9.5	1,558	75,975	112,922	111,618	1,306	300,018
Not sponsoring cooperative or voluntary groups.....	2,786	1,310,164	125,924	9.6	1,406	47,351	66,816	66,037	879	177,728
Voluntary group wholesalers.....	638	658,253	69,582	10.6	149	24,385	39,501	39,146	355	101,395
Retailer-cooperative warehouses.....	136	154,651	8,116	5.2	—	3,015	4,808	4,749	59	15,838
Cash-and-carry depots.....	382	82,668	3,238	5.2	3	1,184	1,697	1,684	13	5,057
Groceries and foods (specialty lines).....	12,045	1,892,033	266,482	14.1	10,450	81,954	124,381	121,856	2,525	149,828
Breakfast cereals.....	34	22,078	9,663	43.8	8	837	1,372	1,280	92	2,185
Canned foods.....	430	111,537	11,941	10.7	295	3,390	5,668	5,614	54	14,680
Coffee, tea, and spices.....	703	173,980	30,070	17.3	464	7,663	13,605	13,497	108	21,977
Coffee roasting and spice grinding.....	306	136,988	28,618	20.9	162	7,976	12,909	12,779	112	16,761
Confectionery.....	2,089	132,882	17,494	13.2	2,004	6,724	8,051	7,908	143	9,440
Fish and sea foods.....	1,182	131,248	26,089	19.9	981	8,549	12,236	11,520	718	6,801
Flour.....	323	45,830	5,235	11.4	223	1,442	2,340	2,302	38	2,657
Fruits and vegetables (frozen).....	32	8,447	832	9.8	24	238	402	394	8	309
Meats and provisions.....	2,552	518,593	57,590	11.1	2,503	18,032	29,196	28,824	372	10,838
Other food and grocery specialties.....	4,394	609,650	78,952	13.0	3,786	27,103	38,602	37,720	882	64,180
Hardware.....	1,343	592,000	108,924	18.4	607	139,423	64,558	64,127	429	146,595
General line (with industrial department).....	409	396,746	72,037	18.2	76	126,299	43,553	43,265	288	98,909
General line (without industrial department).....	363	142,794	25,310	17.7	143	9,404	14,749	14,675	74	35,898
Specialty lines.....	571	52,460	11,577	22.1	388	3,720	6,254	6,187	67	11,788

For footnotes, see end of table.

CENSUS OF BUSINESS

TABLE I.—SALES, EXPENSES, PERSONNEL, PAY ROLL AND STOCKS

TYPES OF OPERATION BY KINDS OF BUSINESS—Continued

UNITED STATES SUMMARY

TYPE OF OPERATION KIND OF BUSINESS	NUMBER OF ESTABLISH- MENTS	SALES (add 000)	OPERATING EXPENSES (including pay roll)		Active proprietors of unincor- porated businesses	Number of employees* (full-time and part- time) Average for year	PAY ROLL*			Stocks on hand, end of year, at cost (add 000)
			Amount (add 000)	Percent of sales			Total (add 000)	Full-time (add 000)	Part-time (add 000)	
SERVICE AND LIMITED-FUNCTION WHOLESALEERS—Con.										
KINDS OF BUSINESS										
SERVICE AND LIMITED-FUNCTION WHOLESALEERS—Con.										
Jewelry.....	1,805	\$234,054	\$41,147	17.6	1,564	9,726	¹ \$19,741	¹ \$19,601	\$140	\$56,172
Jewelry (general line).....	195	62,312	10,668	17.1	139	2,649	5,514	5,498	16	14,759
Clocks and watches.....	178	44,653	8,418	18.9	151	1,566	¹ 3,398	¹ 3,381	17	5,122
Diamonds and other precious stones.....	427	46,873	4,810	10.3	429	729	1,959	1,935	24	19,375
All other.....	1,005	80,216	17,251	21.5	865	4,882	8,870	8,787	83	16,916
Lumber and construction materials.....	3,303	804,392	122,630	15.2	1,498	35,961	63,029	61,153	1,876	80,308
Builders' supplies (general line).....	189	67,773	10,722	15.8	74	4,061	5,822	5,661	161	8,426
Lumber.....	1,236	378,222	41,974	11.1	648	10,770	20,160	19,435	725	29,345
Lumber and millwork.....	154	50,376	7,401	14.7	61	2,384	4,147	4,051	96	6,187
Millwork.....	280	59,012	12,929	21.9	99	4,186	7,763	7,628	135	11,097
Brick, tile, and terra cotta.....	145	18,700	2,948	15.8	73	714	1,422	1,398	24	1,231
Cement, lime, and plaster.....	102	22,532	3,511	15.6	27	900	1,693	1,634	59	750
Glass.....	282	32,143	9,421	29.3	171	3,451	5,907	5,769	138	6,264
All other.....	915	175,634	33,724	19.2	345	9,495	16,115	15,577	538	17,008
Machinery—equipment—supplies.....	9,743	1,281,692	257,594	20.1	5,501	78,309	140,672	138,277	2,445	208,684
Commercial equipment and supplies:										
Office machines and equipment.....	216	22,291	5,215	23.4	157	2,192	2,938	2,875	63	3,184
Restaurant and hotel supply houses.....	438	48,298	11,406	23.6	322	3,936	6,218	6,141	77	8,192
Garage and filling station equipment.....	169	9,877	2,577	25.7	127	854	1,359	1,314	25	1,327
Soda fountain equipment and supplies.....	29	1,846	431	23.3	24	125	183	176	7	201
Store machines.....	49	2,961	484	16.3	42	170	232	228	4	231
Store fixtures and equipment.....	401	20,790	5,528	26.6	230	1,847	3,158	3,082	66	2,333
All other.....	341	30,759	6,516	21.2	221	2,145	3,602	3,546	56	3,036
Farm and dairy:										
Dairy equipment.....	109	19,705	3,606	18.3	61	997	1,864	1,848	16	2,072
Farm implements.....	21	2,965	649	21.9	14	237	385	375	10	625
Farm machinery and equipment.....	189	36,725	5,527	15.0	88	1,542	2,615	2,558	57	4,793
Industrial machinery, equipment, and supplies:										
Industrial (general line).....	116	70,267	13,230	18.8	27	4,094	7,776	7,688	88	13,814
Belting, hose, and packing.....	211	18,837	4,576	24.3	95	1,273	2,568	2,518	50	2,216
Construction (except road building).....	153	23,943	5,422	22.6	49	1,602	3,266	3,194	72	4,655
Road building.....	251	72,613	14,003	19.3	95	3,420	7,259	7,151	108	11,247
Machine tools.....	128	27,699	4,428	16.0	76	1,082	2,473	2,456	17	3,140
Mine and mill supplies.....	415	99,851	19,110	19.1	167	5,871	10,685	10,787	96	18,173
Oil well supply houses.....	896	179,770	18,627	10.5	218	5,137	9,543	8,634	509	31,518
Power plant and power transmission.....	89	11,632	2,110	18.1	40	631	1,291	1,262	29	1,559
Printing and lithographing (except paper).....	157	12,797	3,734	29.2	106	1,295	2,277	2,261	16	1,968
Rope, cordage, and twine.....	57	15,441	1,916	14.3	21	501	1,023	1,015	8	1,408
Textile.....	84	10,559	2,308	22.3	49	667	1,253	1,228	5	1,705
Used machinery and equipment.....	290	16,125	4,335	26.9	250	1,423	2,181	2,096	95	3,606
All other.....	1,575	180,158	36,330	20.2	942	10,689	19,970	19,547	423	26,013
Professional equipment and supplies:										
Dental supply houses.....	330	33,788	9,674	28.6	155	3,400	5,567	5,552	15	8,064
Religious supply houses.....	94	8,325	2,279	27.4	73	720	1,220	1,191	29	2,281
School equipment and supplies.....	138	22,271	5,515	24.8	72	1,927	2,633	2,752	81	3,630
Surgical, medical, and hospital.....	363	51,512	13,624	26.4	183	4,233	8,337	8,295	42	9,199
All other.....	117	14,642	3,503	23.9	58	1,175	2,071	2,047	24	3,050
Service equipment and supplies:										
Barber and beauty supply houses.....	859	44,593	14,492	32.5	677	5,112	7,346	7,283	63	9,060
Laundry and dry cleaning.....	206	35,091	7,257	20.7	82	1,831	3,791	3,764	27	3,891
Tailors' supplies.....	84	2,809	565	20.1	67	203	271	271	9	598
Undertakers' supplies.....	107	4,545	1,277	28.1	66	417	616	598	18	741
Upholsterers' supplies.....	210	29,717	6,972	23.5	114	1,912	3,553	3,534	19	6,111
All other.....	607	35,608	8,583	24.1	444	3,111	4,908	4,815	93	5,909
Transportation equipment and supplies:										
Aircraft and aeronautical.....	13	18,039	1,114	6.2	1	305	580	579	1	1,439
Railroad.....	68	25,055	6,004	24.0	19	854	2,962	2,891	71	3,314
Marine.....	149	21,020	4,284	20.4	62	1,295	2,407	2,357	50	4,298
Other.....	14	968	223	23.0	7	84	114	108	6	203
Metals and metal work (except scrap).....	1,017	515,975	61,660	12.0	479	16,390	32,640	32,086	534	63,741
Building metal work.....	155	15,289	2,709	20.4	95	1,003	1,492	1,580	92	1,779
Iron and steel products (general line).....	96	159,442	17,515	12.6	30	4,547	9,588	9,508	80	16,385
Iron and steel products (semi-finished).....	63	15,337	2,727	17.8	20	653	1,463	1,447	16	2,403
Iron and steel products (flat).....	204	73,392	14,574	19.9	69	3,803	7,455	7,276	179	15,016
Wire and wire products.....	65	7,147	1,545	21.6	38	431	777	762	15	1,202
Iron and steel finished products (N.E.C.).....	290	55,633	11,641	20.8	157	3,427	6,372	6,270	102	9,757
Copper.....	38	49,545	2,050	4.1	19	455	1,093	1,093	—	3,813
All other.....	126	161,990	8,899	5.5	51	2,071	4,390	4,340	50	13,384
Paper and its products.....	2,898	574,973	99,217	17.3	1,685	30,913	56,490	55,889	601	74,566
Wrapping or coarse paper and products.....	1,675	297,458	51,255	17.2	1,126	16,437	29,129	28,782	347	42,108
Printing and writing papers.....	427	210,261	29,880	14.2	121	8,165	17,765	17,712	53	22,137
Stationery and stationery supplies.....	515	46,551	11,149	24.0	350	4,189	6,376	6,261	115	5,932
Wallpaper.....	281	20,723	6,933	33.5	116	2,124	3,220	3,134	86	4,389
Petroleum and its products.....	1,275	196,734	25,207	12.8	817	6,530	11,525	11,308	217	10,408
Plumbing and heating equipment and supplies.....	2,225	379,975	69,952	18.4	1,036	21,956	37,474	36,878	596	63,181
Plumbing and heating (general line).....	675	185,102	32,113	17.4	207	10,243	17,206	16,984	222	31,590
Heating (including stoves and ranges).....	368	36,058	8,581	23.8	180	2,648	4,609	4,443	161	4,587
Plumbing fixtures, equipment, and supplies.....	927	134,095	23,366	17.4	506	7,350	12,407	12,292	115	24,147
All other.....	255	24,720	5,887	23.8	133	1,715	3,252	3,154	98	2,857
Tobacco and products (except leaf).....	2,717	1,106,215	54,074	4.9	2,337	18,480	26,946	26,754	192	49,427

For footnotes, see end of table.

WHOLESALE TRADE: 1939

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TABLE 1.—SALES, EXPENSES, PERSONNEL, PAY ROLL AND STOCKS

TYPES OF OPERATION BY KINDS OF BUSINESS—Continued

UNITED STATES SUMMARY

TYPE OF OPERATION KIND OF BUSINESS	NUMBER OF ESTABLISHMENTS	SALES (add 000)	OPERATING EXPENSES (including pay roll)		Active proprietors of unincorporated businesses	Number of employees* (full-time and part-time) Average for year	PAY ROLL*			Stocks on hand, end of year, at cost (add 000)
			Amount (add 000)	Percent of sales			Total (add 000)	Full-time (add 000)	Part-time (add 000)	
SERVICE AND LIMITED-FUNCTION WHOLESALERS—Con.										
KINDS OF BUSINESS										
SERVICE AND LIMITED-FUNCTION WHOLESALERS—Con.										
Waste materials.....	6,059	\$656,000	\$96,470	14.7	5,956	42,020	\$46,040	\$44,093	\$1,947	\$57,201
Iron and steel scrap.....	1,869	334,136	42,382	12.7	1,741	15,869	18,949	18,073	876	22,806
Junk and scrap (general line).....	1,893	93,031	17,251	18.5	2,060	9,562	8,330	7,836	494	10,434
Waste paper, rags, and rubber.....	1,128	135,305	25,131	18.6	1,002	11,682	13,169	12,842	327	13,576
Non-ferrous metals.....	595	50,137	5,239	10.4	381	2,079	2,549	2,470	79	4,425
All other.....	774	43,391	6,467	14.9	772	2,808	3,043	2,872	171	5,958
All other products.....	5,431	1,387,607	145,814	10.5	3,814	48,244	77,714	76,369	1,345	142,224
Books, periodicals, and newspapers.....	866	168,572	30,662	18.2	497	12,546	17,388	16,997	391	9,300
Flowers and nursery stock.....	734	42,987	8,634	20.1	679	2,901	4,365	4,265	100	2,426
Forest products (except lumber).....	594	49,794	8,947	18.0	505	3,308	4,196	3,923	273	6,467
General merchandise.....	156	515,937	29,618	5.7	93	9,256	16,068	15,966	102	54,212
Leather and shoe findings.....	955	116,362	14,892	12.8	806	3,994	6,914	6,830	84	20,846
Leather goods.....	145	13,678	2,783	20.3	96	883	1,664	1,439	25	2,987
Oils and grease (animal and vegetable).....	87	71,051	5,529	7.8	31	844	2,457	2,442	15	9,698
Optical goods.....	572	42,317	15,176	35.9	225	6,289	9,607	9,599	8	6,829
Textiles and materials (other than dry goods).....	301	51,782	5,971	11.5	264	2,453	3,406	3,352	54	8,232
Yarns.....	181	73,797	6,571	8.9	120	1,370	3,014	2,985	29	9,719
Miscellaneous kinds of business.....	840	241,330	17,033	7.1	498	4,400	8,635	8,371	264	33,308
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)										
KINDS OF BUSINESS										
MANUFACTURERS' SALES BRANCHES (With stocks).....										
Amusement and sporting goods.....	398	270,825	34,746	12.8	2	12,154	21,208	20,254	954	13,831
Camera and photographic supplies.....	54	69,090	6,676	9.7	---	2,348	3,815	3,815	---	4,878
Motion picture film exchange.....	279	176,510	23,226	13.2	---	8,568	14,958	14,025	933	5,199
Sporting goods.....	33	11,468	2,406	21.0	---	756	1,192	1,189	3	2,729
All other.....	32	13,757	2,438	17.7	2	482	1,243	1,225	18	925
Automotive.....	937	725,709	86,277	11.9	12	22,417	45,980	45,548	432	75,419
Automobiles, trucks, and tractors.....	396	437,311	38,604	8.8	1	11,233	22,623	22,350	273	30,667
Automotive accessories, equipment, and parts.....	249	52,717	9,962	18.9	11	3,099	5,291	5,291	20	13,987
Tires and tubes.....	292	235,681	37,711	16.0	---	8,085	18,066	17,927	139	30,765
Beer, wine, and liquors.....	409	274,265	52,285	19.1	5	6,341	15,532	15,395	137	10,810
Beer and ale.....	320	81,587	18,191	22.3	2	3,440	6,787	6,658	129	2,068
Wines and liquors.....	89	192,678	34,094	17.7	3	2,901	8,745	8,737	8	8,742
Chemicals and paints.....	663	556,135	82,460	14.8	9	13,995	33,163	32,917	246	44,524
Dye stuffs.....	29	40,296	5,099	12.7	---	916	2,708	2,708	---	2,549
Explosives.....	42	35,638	6,100	17.1	---	650	1,918	1,917	1	2,073
Industrial chemicals.....	160	228,619	22,081	9.7	---	3,012	8,107	8,097	10	12,845
Paints and varnishes.....	277	153,531	30,727	20.0	4	5,531	11,928	11,814	114	15,412
Paints with glass and/or wallpaper.....	52	20,837	4,895	23.5	3	1,689	5,067	2,963	104	5,196
All other.....	103	77,214	13,558	17.6	2	2,197	5,435	5,418	17	6,449
Clothing and furnishings.....	297	300,302	39,108	13.0	59	8,071	18,161	18,128	33	32,929
Men's and boys'.....	130	124,214	16,483	13.3	29	3,057	7,286	7,277	9	15,526
Women's and children's.....	94	39,145	5,928	15.1	29	1,245	2,913	2,889	24	3,629
Shoes and other footwear.....	62	132,803	16,252	12.2	---	3,667	7,720	7,720	---	13,470
All other.....	11	4,140	445	10.7	1	102	242	242	---	304
Coal and coke.....	6	6,461	1,279	19.8	---	250	455	455	---	1,364
Drugs and drug sundries.....	237	202,097	55,832	27.6	4	8,439	18,269	18,225	44	19,007
Dry goods (specialty lines).....	213	210,082	23,619	11.2	17	5,624	13,036	13,011	25	29,319
Hosiery and lingerie.....	33	28,895	4,636	16.0	1	921	2,228	2,224	4	3,706
Notions.....	87	36,997	5,194	14.0	9	1,363	2,824	2,822	2	4,715
Piece goods:										
Cotton.....	12	52,780	2,838	5.4	---	815	1,799	1,799	---	4,130
Silk, linen, rayon, and velvet.....	44	57,883	6,152	10.6	4	1,564	3,603	3,603	---	12,004
Woolen and worsted.....	11	15,978	1,517	9.5	1	173	594	591	3	898
Other.....	7	4,052	1,322	32.6	2	313	667	667	---	1,459
Other dry goods specialties.....	19	13,497	1,860	13.8	---	475	1,321	1,305	16	2,407
Electrical goods.....	393	643,067	49,106	7.6	4	12,546	29,274	29,251	23	29,266
Apparatus and equipment.....	222	544,448	37,097	6.8	---	10,167	23,508	23,495	13	17,434
Wiring supplies and construction materials.....	91	75,273	7,376	9.8	2	1,186	3,515	3,313	2	9,115
Radios and equipment.....	11	5,529	946	17.1	---	213	411	409	2	767
Refrigerators and equipment (household).....	19	8,508	2,158	25.3	---	608	1,236	1,234	2	1,018
All other.....	50	9,309	1,531	16.4	2	372	804	800	4	932
Farm products—consumer goods.....	610	199,200	34,299	17.2	3	6,619	11,321	11,147	174	11,313
Farm supplies.....	122	52,472	7,184	13.7	6	1,501	2,723	2,709	14	2,957
Feed.....	48	7,412	871	11.8	5	310	599	591	8	565
Fertilizer.....	68	44,337	6,249	14.1	1	1,141	2,285	2,280	5	2,335
All other.....	6	723	64	8.9	---	50	39	38	1	57
Furniture and house furnishings.....	285	131,825	19,436	14.0	4	3,975	8,634	8,571	63	11,724
Floor coverings.....	73	67,236	8,465	12.6	---	1,759	4,074	4,067	7	6,026
Furniture (general line).....	9	2,982	1,578	19.5	---	192	292	288	34	414
Furniture (household).....	80	15,358	1,845	12.0	---	510	1,077	1,066	11	1,076
Furniture (office).....	32	7,601	1,581	20.0	---	503	952	952	---	489
House furnishings (except as specified).....	63	32,567	4,847	14.9	4	857	1,861	1,857	4	2,633
All other.....	8	5,601	1,120	20.0	---	154	378	371	7	1,086

For footnotes, see end of table.

CENSUS OF BUSINESS

TABLE I.—SALES, EXPENSES, PERSONNEL, PAY ROLL AND STOCKS

TYPES OF OPERATION BY KINDS OF BUSINESS—Continued

UNITED STATES SUMMARY

TYPE OF OPERATION KIND OF BUSINESS	NUMBER OF ESTABLISH- MENTS	SALES (add 000)	OPERATING EXPENSES (including pay roll)		Active proprietors of unincor- porated businesses	Number of employees* (full-time and part- time) Average for year	PAY ROLL*			Stocks on hand, end of year, at cost (add 000)
			Amount (add 000)	Percent of sales			Total (add 000)	Full-time (add 000)	Part-time (add 000)	
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)—Con.										
KINDS OF BUSINESS										
MANUFACTURERS' SALES BRANCHES (With stocks)—Con.										
Groceries and foods (specialty lines).....	2,592	\$2,333,306	\$259,640	11.1	31	57,674	\$104,219	\$103,174	\$1,045	\$93,974
Breakfast cereals.....	20	27,112	1,505	5.6	---	345	874	874	---	307
Canned foods.....	188	146,176	23,093	15.8	---	5,397	10,985	10,905	80	9,732
Confectionery.....	56	61,001	8,489	13.9	5	1,330	2,602	2,564	38	2,349
Fish and sea foods.....	26	8,574	1,534	17.9	3	523	718	659	59	665
Flour.....	159	144,866	19,157	13.2	---	2,719	5,574	5,536	38	2,341
Fruits and vegetables (frozen).....	7	9,983	2,180	21.8	---	395	703	703	---	9,828
Meats and provisions.....	924	1,076,480	73,024	6.8	6	24,437	39,510	38,967	543	30,421
Other food and grocery specialties.....	1,212	859,114	120,658	15.2	17	22,528	43,253	42,966	287	38,331
Hardware.....	98	24,412	4,864	19.9	---	1,459	2,728	2,724	4	3,461
Jewelry.....	31	53,478	4,055	7.6	1	879	2,183	2,179	4	3,303
Lumber and construction materials.....	353	238,475	33,618	14.1	13	9,286	18,350	17,809	541	23,484
Lumber.....	37	22,201	3,160	14.2	6	514	977	856	121	5,597
Millwork.....	37	11,402	2,531	22.2	4	728	1,091	1,077	14	2,476
Brick, tile, and terra cotta.....	48	6,637	1,329	20.0	1	373	661	651	10	1,184
Cement, lime, and plaster.....	54	38,070	5,069	13.3	---	1,184	2,291	2,290	1	3,162
Glass.....	78	55,333	8,405	15.2	---	3,725	6,350	5,968	382	7,470
All other.....	99	104,832	13,124	12.5	2	2,782	6,980	6,967	13	3,595
Machinery—equipment—supplies.....	3,333	976,464	192,008	19.7	45	53,586	108,340	107,306	1,034	135,634
Commercial equipment and supplies:										
Office machines and equipment.....	697	84,401	34,716	41.1	6	11,577	22,080	22,067	13	11,217
Restaurant and hotel supply houses.....	5	5,819	304	5.2	---	91	204	204	---	672
Garage and filling station equipment.....	62	9,291	1,830	19.7	7	541	1,091	1,055	5	765
Store machines.....	14	1,272	503	39.5	---	180	318	317	1	114
Store fixtures and equipment.....	119	7,300	3,200	43.8	4	1,214	1,830	1,830	---	833
All other.....	120	42,680	10,066	23.6	2	3,375	7,825	7,544	281	1,424
Farm and dairy:										
Dairy equipment.....	59	22,533	4,290	19.0	---	1,062	2,108	2,106	2	2,052
Farm implements.....	91	136,412	18,357	13.5	---	5,684	10,341	10,177	164	23,082
Farm machinery and equipment.....	178	132,027	22,704	17.2	---	5,749	10,183	10,000	183	25,941
Industrial machinery, equipment, and supplies:										
Belting, hose, and packing.....	133	44,555	8,297	18.6	6	1,641	4,001	3,994	7	3,228
Construction (except road building).....	6	7,590	621	8.2	2	92	461	460	1	327
Road building.....	20	4,385	604	13.8	---	170	309	303	6	885
Machine tools.....	55	18,699	2,716	14.5	---	521	1,556	1,553	3	1,592
Mine and mill supplies.....	63	29,812	3,682	12.4	3	780	2,206	2,203	3	1,781
Oil well supply houses.....	324	58,603	7,530	12.8	2	1,970	3,424	3,398	206	14,561
Power plant and power transmission.....	85	35,313	4,568	12.9	---	1,770	3,126	3,119	7	2,821
Printing and lithographing (except paper).....	198	38,722	9,433	24.4	2	2,175	5,457	5,418	39	7,420
Rope, cordage, and twine.....	20	8,477	1,066	12.6	---	178	536	532	4	740
Textile.....	8	862	193	22.4	---	61	112	112	---	120
All other.....	462	164,645	25,888	15.7	4	6,231	14,030	13,973	57	18,309
Professional equipment and supplies:										
Dental supply houses.....	34	11,914	3,274	27.5	---	896	1,765	1,765	---	2,346
School equipment and supplies.....	10	3,755	964	25.7	---	406	579	563	16	615
Surgical, medical, and hospital.....	190	26,276	6,940	26.0	6	1,753	3,660	3,655	5	2,331
All other.....	79	10,142	2,199	21.7	1	749	1,211	1,208	3	1,834
Service equipment and supplies:										
Barber and beauty supply houses.....	18	3,484	1,279	36.7	---	332	664	664	---	497
Laundry and dry cleaning.....	47	16,668	4,480	26.9	---	913	2,323	2,304	19	2,330
Undertakers' supplies.....	51	11,495	3,234	28.1	---	751	1,504	1,502	2	2,000
Upholsterers' supplies.....	68	16,136	3,036	18.8	---	821	1,822	1,822	---	3,329
All other.....	107	19,139	5,193	27.1	---	1,716	3,165	3,162	3	2,224
Transportation equipment and supplies:										
Marine.....	6	1,683	230	13.7	---	63	124	120	4	397
All other.....	4	2,374	711	29.9	---	124	376	376	---	147
Metals and metal work (except scrap).....	481	469,922	38,880	8.2	2	9,634	19,492	19,157	335	52,412
Building metal work.....	73	17,066	4,375	25.6	---	1,041	1,974	1,743	231	3,330
Iron and steel products (general line).....	87	136,899	11,549	8.4	---	3,438	5,850	5,822	28	19,518
Iron and steel products (semi-finished).....	9	3,378	487	14.4	---	93	322	322	---	346
Iron and steel products (flat).....	42	34,121	4,429	13.0	1	1,120	2,176	2,171	5	5,486
Wire and wire products.....	104	152,399	7,960	5.2	---	1,815	4,499	4,495	4	8,771
Iron and steel finished products (N.E.C.).....	76	22,986	2,336	10.2	---	651	1,303	1,287	16	3,198
Copper.....	28	42,023	2,769	6.6	---	538	1,073	1,059	17	3,060
All other.....	62	61,050	4,775	7.8	1	938	2,295	2,259	34	8,703
Paper and its products.....	317	177,454	29,303	16.5	1	6,051	12,183	12,157	26	14,361
Wrapping or coarse paper and products.....	148	140,724	22,227	15.8	---	3,887	8,102	8,091	11	10,824
Printing and writing papers.....	42	21,932	2,987	13.6	---	924	1,784	1,775	11	2,065
All other.....	127	14,798	4,089	27.6	1	1,240	2,297	2,293	4	1,472
Petroleum and its products.....	56	21,262	4,596	21.6	---	894	2,236	2,219	17	2,466
Plumbing and heating equipment and supplies.....	519	251,633	39,037	15.5	9	10,115	18,479	18,125	354	30,433
Plumbing and heating (general line).....	221	154,200	20,803	13.5	---	6,006	10,022	9,769	253	15,943
Heating (including stoves and ranges).....	159	51,723	9,852	19.0	3	1,928	4,322	4,298	24	5,145
Plumbing fixtures, equipment, and supplies.....	92	34,543	6,285	18.2	4	1,552	2,876	2,847	29	8,183
All other.....	47	11,167	2,097	18.8	2	629	1,259	1,211	48	1,162
Tobacco and products (except leaf).....	44	446,489	62,051	13.9	6	4,353	8,437	8,394	43	11,769

For footnotes, see end of table.

WHOLESALE TRADE: 1939

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TABLE 1.—SALES, EXPENSES, PERSONNEL, PAY ROLL AND STOCKS

TYPES OF OPERATION BY KINDS OF BUSINESS—Continued

UNITED STATES SUMMARY

TYPE OF OPERATION KIND OF BUSINESS	NUMBER OF ESTABLISH- MENTS	SALES (add 000)	OPERATING EXPENSES (including pay roll)		Active proprietors of unincor- porated businesses	Number of employees* (full-time and part- time) <i>Average for year</i>	PAY ROLL*			Stocks on hand, end of year, at cost (add 000)
			Amount (add 000)	Percent of sales			Total (add 000)	Full-time (add 000)	Part-time (add 000)	
MANUFACTURERS' SALES BRANCHES (WITH STOCKS)—Con.										
KINDS OF BUSINESS										
MANUFACTURERS' SALES BRANCHES (With stocks)—Con.										
All other products.....	583	\$281,805	\$38,805	13.8	27	9,739	\$20,276	\$20,158	\$118	\$27,766
Books, periodicals, and newspapers.....	62	30,871	11,361	36.8	10	2,645	5,300	5,282	18	6,711
Forest products (except lumber).....	54	8,299	1,414	17.0	---	476	828	747	79	1,111
Leather and shoe findings.....	33	44,516	2,765	6.3	---	927	1,723	1,723	---	7,092
Leather goods.....	23	7,495	723	9.6	3	171	408	408	---	1,039
Oils and greases (animal and vegetable).....	21	8,277	1,959	24.2	---	386	1,071	1,071	---	1,259
Optical goods.....	257	23,265	6,966	30.0	5	2,939	4,310	4,310	---	2,716
Textiles and materials (other than dry goods).....	27	21,619	2,474	11.4	2	444	1,411	1,402	9	2,123
Yarns.....	36	120,676	8,513	7.1	3	1,142	3,593	3,589	4	4,452
Miscellaneous kinds of business.....	68	16,787	2,550	15.2	4	609	1,634	1,626	8	1,233
PETROLEUM BULK STATIONS AND TERMINALS										
Petroleum and its products.....	30,825	3,807,908	420,648	11.0	23,061	198,816	156,366	152,399	3,967	235,596
ASSEMBLERS (Mainly farm products)										
KINDS OF BUSINESS										
ASSEMBLERS (Mainly farm products)										
Farm products--raw materials.....	15,639	1,808,317	86,059	4.8	8,776	43,368	38,884	35,162	3,722	195,586
Cotton.....	1,429	296,918	5,753	1.9	1,416	1,711	2,147	1,986	161	27,962
Grains.....	9,435	739,424	44,225	6.0	3,303	21,540	20,801	19,198	1,603	60,054
Hides, skins, and raw furs.....	320	13,950	1,079	7.7	342	513	458	387	71	1,082
Horses and mules.....	136	6,528	497	7.6	144	215	168	160	8	498
Livestock.....	3,281	500,498	13,392	2.7	2,910	5,195	4,779	4,319	460	4,978
Tobacco (leaf).....	285	133,063	14,346	10.8	130	9,489	7,300	6,464	836	69,960
Wool and mohair.....	287	49,843	1,597	3.2	220	658	709	595	114	1,734
All other.....	466	69,095	5,170	7.5	311	4,047	2,522	2,053	469	9,318
Farm products--consumer goods.....	12,132	1,148,158	143,775	12.5	9,444	78,777	65,867	51,971	13,896	21,711
Dairy products.....	2,801	285,757	23,676	8.0	1,709	7,304	9,655	9,339	318	3,671
Dairy and poultry products.....	3,522	99,619	7,098	7.1	3,359	4,519	3,015	2,665	350	1,889
Poultry and poultry products.....	2,717	163,724	15,208	9.3	2,499	8,633	6,549	5,599	950	2,893
Fruits and vegetables (fresh).....	1,726	178,644	30,419	17.0	1,354	16,113	13,145	8,879	4,266	4,772
Fresh fruits only.....	1,204	368,519	66,759	17.4	488	41,758	33,203	25,213	7,990	7,285
All other.....	62	6,695	615	9.2	35	450	300	276	24	1,101
Farm supplies.....	482	35,283	3,501	9.9	444	1,589	1,406	1,229	177	3,799
Feed.....	164	10,659	1,028	9.6	152	504	430	403	27	746
Seeds.....	170	13,349	1,405	10.5	156	595	550	464	86	2,146
All other.....	148	11,275	1,070	9.5	136	490	426	362	64	907
Groceries and foods (specialty lines).....	819	92,618	17,309	18.7	804	13,093	8,141	6,429	1,712	8,211
Fish and sea foods.....	580	30,371	8,533	28.1	631	8,487	4,440	3,206	1,234	1,285
Other food and grocery specialties.....	239	62,247	8,776	14.1	173	4,626	3,701	3,223	478	6,926
All other products.....	50	3,195	424	13.3	25	214	284	259	25	411
Flowers and nursery stock.....	3	437	50	11.4	---	19	27	24	3	16
Forest products (except lumber).....	31	1,482	154	10.4	19	97	102	88	14	90
Miscellaneous kinds of business.....	16	1,276	220	17.2	6	98	155	147	8	305

* Employees and pay roll include paid executives of corporations but not the number and compensation of proprietors of unincorporated businesses.

** Sales include taxes. Expenses as shown for commission stations represent commissions only.

1 Revised.

2 Inasmuch as it was impracticable to obtain employment and pay roll for commission bulk tank stations, these data are not included.

3 Includes stocks not owned but held on consignment valued at \$124,872,000.

WHOLESALE SCHEDULE: Form 31
SERVICE AND LIMITED-FUNCTION WHOLESALERS AND MANUFACTURERS' SALES BRANCHES

WHOLESALE SCHEDULE: Form 31
SERVICE AND LIMITED-FUNCTION WHOLESALERS AND MANUFACTURERS' SALES BRANCHES

11. ANALYSIS OF SALES BY COMMODITIES—Continued.

11. ANALYSIS OF SALES BY COMMODITIES:
Consult the entire list of commodities checking (✓) in front of the number) each item sold and then report the dollar amounts for the year 1939. If book figures are not available, give the best possible approximations.

Key G-2	COMMODITIES	SALES (Omit cents)		Key G-1	COMMODITIES	SALES (Omit cents)		Key G-3	COMMODITIES	SALES (Omit cents)		Key G-4	COMMODITIES	SALES (Omit cents)	
		Key G-2	Key G-1			Key G-3	Key G-4			Key G-2	Key G-1			Key G-3	Key G-4
	FOOD AND RELATED PRODUCTS				FOOD AND RELATED PRODUCTS—				CHEMICALS, DRUGS, AND RELATED PRODUCTS				CHEMICALS, DRUGS, AND RELATED PRODUCTS		
00	Bakery products (bread, biscuits, crackers, etc.)				Continued				300	Drugs and related products, total (sum of 371 to 379)			370	Drugs and related products, total (sum of 371 to 379)	
10	Beer and other fermented malt liquors				120	Milk and cream products, total (sum of 121 to 129)			371	Drugs, chemicals, and pharmaceuticals			372	Drugs, chemicals, and pharmaceuticals	
20	Butter and cheese				121	Lard			372	Preparatory medicines, toilet articles, and preparations, except soap			373	Preparatory medicines, toilet articles, and preparations, except soap	
30	Canned meats				122	Meats, fresh			373	Drugs, chemicals, and pharmaceuticals			374	Drugs, chemicals, and pharmaceuticals	
31	Canned fruits				123	Meats, cured or smoked			374	Essential oils			375	Essential oils	
32	Canned vegetables				124	Other meat products (including game) (Report canned meats under 34, and not here)			375	Other chemicals			376	Other chemicals	
33	Canned fish and sea foods				130	Soft drinks			376	Other chemicals			377	Other chemicals	
34	Canned meats				140	Sugar			377	Other chemicals			378	Other chemicals	
35	Canned milk (condensed, evaporated, and powdered)				150	Waxes and waxes, total (sum of 151 and 152)			378	Other chemicals			379	Other chemicals	
36	Other canned foods				161	Liquors, distilled and ethyl alcohol			379	Other chemicals			380	Other chemicals	
40	Coffee, total (sum of 41 and 42)				162	Wines			380	Other chemicals			381	Other chemicals	
41	Green				163	Other beverages			381	Other chemicals			382	Other chemicals	
42	Roasted				164	Other beverages			382	Other chemicals			383	Other chemicals	
50	Confectionery, total (sum of 51 to 54)				165	Other beverages			383	Other chemicals			384	Other chemicals	
51	Candy				166	Other beverages			384	Other chemicals			385	Other chemicals	
52	Chewing gum				167	Other beverages			385	Other chemicals			386	Other chemicals	
53	Ice cream and frozen ice				168	Other beverages			386	Other chemicals			387	Other chemicals	
54	Other confectionery				169	Other beverages			387	Other chemicals			388	Other chemicals	
60	Dairy and poultry products, except butter and cheese, total (sum of 61 to 69)				170	Other beverages			388	Other chemicals			389	Other chemicals	
61	Eggs				171	Other beverages			389	Other chemicals			390	Other chemicals	
62	Milk and cream, fluid				172	Other beverages			390	Other chemicals			391	Other chemicals	
63	Poultry				173	Other beverages			391	Other chemicals			392	Other chemicals	
64	Other dairy and poultry products (Report milk under 62, and not here)				174	Other beverages			392	Other chemicals			393	Other chemicals	
70	Fish and sea foods, total (sum of 71 to 74)				175	Other beverages			393	Other chemicals			394	Other chemicals	
71	Fresh fish				176	Other beverages			394	Other chemicals			395	Other chemicals	
72	Cured and processed fish				177	Other beverages			395	Other chemicals			396	Other chemicals	
73	Frozen fish				178	Other beverages			396	Other chemicals			397	Other chemicals	
74	Other sea foods (except canned)				179	Other beverages			397	Other chemicals			398	Other chemicals	
80	Fruit				180	Other beverages			398	Other chemicals			399	Other chemicals	
90	Fruits and vegetables, fresh, total (sum of 91 and 92)				181	Other beverages			399	Other chemicals			400	Other chemicals	
91	Fresh fruits				182	Other beverages			400	Other chemicals			401	Other chemicals	
92	Fresh vegetables				183	Other beverages			401	Other chemicals			402	Other chemicals	
100	Fruits and vegetables, frozen or frozen				184	Other beverages			402	Other chemicals			403	Other chemicals	
110	Meats (except as listed), total (sum of 111 to 119)				185	Other beverages			403	Other chemicals			404	Other chemicals	
111	Breakfast cereals				186	Other beverages			404	Other chemicals			405	Other chemicals	
112	Extremes and spices				187	Other beverages			405	Other chemicals			406	Other chemicals	
113	Lard, whitefishes and cooking fats				188	Other beverages			406	Other chemicals			407	Other chemicals	
114	Nuts (all kinds) (Report unsalted peanuts under 260, and not here)				189	Other beverages			407	Other chemicals			408	Other chemicals	
116	Oleomargarine and other butter substitutes				190	Other beverages			408	Other chemicals			409	Other chemicals	
118	Pickles, preserves, jellies, jams, and sauces				191	Other beverages			409	Other chemicals			410	Other chemicals	
117	Rice, polished (including rice under 200, and not here)				192	Other beverages			410	Other chemicals			411	Other chemicals	
118	Rice				193	Other beverages			411	Other chemicals			412	Other chemicals	
119	Other cereals (see item 121)				194	Other beverages			412	Other chemicals			413	Other chemicals	

Key G-2	COMMODITIES	SALES (Omit cents)	Key G-1	COMMODITIES	SALES (Omit cents)	Key G-3	COMMODITIES	SALES (Omit cents)	Key G-4	COMMODITIES	SALES (Omit cents)	Key G-4	COMMODITIES	SALES (Omit cents)
200	Dresses, suits and robes			200	Dresses, suits and robes			390	Automobiles and automotive equipment				400	Apparatus and equipment
201	Coats, jackets and suits			201	Coats, jackets and suits			391	Automobiles and automotive equipment				401	Apparatus and equipment
202	Blouses, dresses and suits			202	Blouses, dresses and suits			392	Automobiles and automotive equipment				402	Apparatus and equipment
203	Skirts and dresses			203	Skirts and dresses			393	Automobiles and automotive equipment				403	Apparatus and equipment
204	Other dresses and suits			204	Other dresses and suits			394	Automobiles and automotive equipment				404	Apparatus and equipment
205	Children's dresses and suits			205	Children's dresses and suits			395	Automobiles and automotive equipment				405	Apparatus and equipment
206	Children's suits and dresses			206	Children's suits and dresses			396	Automobiles and automotive equipment				406	Apparatus and equipment
207	Children's dresses and suits			207	Children's dresses and suits			397	Automobiles and automotive equipment				407	Apparatus and equipment
208	Children's suits and dresses			208	Children's suits and dresses			398	Automobiles and automotive equipment				408	Apparatus and equipment
209	Children's dresses and suits			209	Children's dresses and suits			399	Automobiles and automotive equipment				409	Apparatus and equipment
210	Children's suits and dresses			210	Children's suits and dresses			400	Automobiles and automotive equipment				410	Apparatus and equipment
211	Children's dresses and suits			211	Children's dresses and suits			401	Automobiles and automotive equipment				411	Apparatus and equipment
212	Children's suits and dresses			212	Children's suits and dresses			402	Automobiles and automotive equipment				412	Apparatus and equipment
213	Children's dresses and suits			213	Children's dresses and suits			403	Automobiles and automotive equipment				413	Apparatus and equipment
214	Children's suits and dresses			214	Children's suits and dresses			404	Automobiles and automotive equipment				414	Apparatus and equipment
215	Children's dresses and suits			215	Children's dresses and suits			405	Automobiles and automotive equipment				415	Apparatus and equipment
216	Children's suits and dresses			216	Children's suits and dresses			406	Automobiles and automotive equipment				416	Apparatus and equipment
217	Children's dresses and suits			217	Children's dresses and suits			407	Automobiles and automotive equipment				417	Apparatus and equipment
218	Children's suits and dresses			218	Children's suits and dresses			408	Automobiles and automotive equipment				418	Apparatus and equipment
219	Children's dresses and suits			219	Children's dresses and suits			409	Automobiles and automotive equipment				419	Apparatus and equipment
220	Children's suits and dresses			220	Children's suits and dresses			410	Automobiles and automotive equipment				420	Apparatus and equipment
221	Children's dresses and suits			221	Children's dresses and suits			411	Automobiles and automotive equipment				421	Apparatus and equipment
222	Children's suits and dresses			222	Children's suits and dresses			412	Automobiles and automotive equipment				422	Apparatus and equipment
223	Children's dresses and suits			223	Children's dresses and suits			413	Automobiles and automotive equipment				423	Apparatus and equipment
224	Children's suits and dresses			224	Children's suits and dresses			414	Automobiles and automotive equipment				424	Apparatus and equipment
225	Children's dresses and suits			225	Children's dresses and suits			415	Automobiles and automotive equipment				425	Apparatus and equipment
226	Children's suits and dresses			226	Children's suits and dresses			416	Automobiles and automotive equipment				426	Apparatus and equipment
227	Children's dresses and suits			227	Children's dresses and suits			417	Automobiles and automotive equipment				427	Apparatus and equipment
228	Children's suits and dresses			228	Children's suits and dresses			418	Automobiles and automotive equipment				428	Apparatus and equipment
229	Children's dresses and suits			229	Children's dresses and suits			419	Automobiles and automotive equipment				429	Apparatus and equipment
230	Children's suits and dresses			230	Children's suits and dresses			420	Automobiles and automotive equipment				430	Apparatus and equipment
231	Children's dresses and suits			231	Children's dresses and suits			421	Automobiles and automotive equipment				431	Apparatus and equipment
232	Children's suits and dresses			232	Children's suits and dresses			422	Automobiles and automotive equipment				432	Apparatus and equipment
233	Children's dresses and suits			233	Children's dresses and suits			423	Automobiles and automotive equipment				433	Apparatus and equipment
234	Children's suits and dresses			234	Children's suits and dresses			424	Automobiles and automotive equipment				434	Apparatus and equipment
235	Children's dresses and suits			235	Children's dresses and suits			425	Automobiles and automotive equipment				435	Apparatus and equipment
236	Children's suits and dresses			236	Children's suits and dresses			426	Automobiles and automotive equipment				436	Apparatus and equipment
237	Children's dresses and suits			237	Children's dresses and suits			427	Automobiles and automotive equipment				437	Apparatus and equipment
238	Children's suits and dresses			238	Children's suits and dresses			428	Automobiles and automotive equipment				438	Apparatus and equipment
239	Children's dresses and suits			239	Children's dresses and suits			429	Automobiles and automotive equipment				439	Apparatus and equipment
240	Children's suits and dresses			240	Children's suits and dresses			430	Automobiles and automotive equipment				440	Apparatus and equipment
241	Children's dresses and suits			241	Children's dresses and suits			431	Automobiles and automotive equipment				441	Apparatus and equipment
242	Children's suits and dresses			242	Children's suits and dresses			432	Automobiles and automotive equipment				442	Apparatus and equipment
243	Children's dresses and suits			243	Children's dresses and suits			433	Automobiles and automotive equipment				443	Apparatus and equipment
244	Children's suits and dresses			244	Children's suits and dresses			434	Automobiles and automotive equipment				444	Apparatus and equipment
245	Children's dresses and suits			245	Children's dresses and suits			435	Automobiles and automotive equipment				445	Apparatus and equipment
246	Children's suits and dresses			246	Children's suits and dresses			436	Automobiles and automotive equipment				446	Apparatus and equipment
247	Children's dresses and suits			247	Children's dresses and suits			437	Automobiles and automotive equipment				447	Apparatus and equipment
248	Children's suits and dresses			248	Children's suits and dresses			438	Automobiles and automotive equipment				448	Apparatus and equipment
249	Children's dresses and suits			249	Children's									

WHOLESALE SCHEDULE: Form 31
SERVICE AND LIMITED-FUNCTION WHOLESALERS AND MANUFACTURERS' SALES BRANCHES
11. ANALYSIS OF SALES BY COMMODITIES—Continued.

Key	Check here	COMMODITIES	SALES (Omit cents)		Key	Check here	COMMODITIES	SALES (Omit cents)		Key	Check here	COMMODITIES	SALES (Omit cents)		Key
			Key	Key				Key	Key				Key	Key	
G-2	G-4	G-3	G-2	G-4	G-3	G-2	G-4	G-3	G-2	G-4	G-3	G-2	G-4	G-3	
		FURNITURE AND HOUSE FURNISHINGS—Continued													
		480 House furnishings, total (sum of 481 to 487) (Report china, glassware, and crockery under 481; furniture, including beds, under 482; bathroom and kitchen fixtures, including tubs, under 483; carpets and rugs, under 484; and all other floor coverings, under 487.)													
		481 Carpets and rugs, total (sum of 481 to 487)													
		482 Linoleum, felt base, and all other floor coverings													
		483 House furnishings, not listed elsewhere													
		484 Mattresses, box springs, futons, and other accessories, including pads, covers, and pillows													
		485 House furnishings, not listed elsewhere													
		486 Mattresses, box springs, futons, and other accessories, including pads, covers, and pillows													
		487 House furnishings, not listed elsewhere													
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WHOLESALE SCHEDULE: Form 33.

PETROLEUM BULK STATIONS AND TERMINALS

9. ANALYSIS OF SALES BY COMMODITIES:

Consult the list of commodities checking (✓ in front of the number) each item sold and then report the dollar amounts for the year 1939. The number of gallons should also be shown for gasoline and naphthas, fuel oils, and kerosene. If book figures are not available, give the best possible approximations.

COMMODITIES (Check here)	SALES (omit cents)		COMMODITIES (Check here)	SALES (omit cents)	
	Key H-5	Key H-4		Key H-5	Key H-4
330 Automotive accessories and parts. (Report car and filling station equipment under 317.)			700 Petroleum and its products (continued):		
310 Filling equipment, total (sum of 313, 314, and 317)	X X X		700 Other fuel oils.....		
313 Oil burners.....	X X X		Number of gallons.....		
314 Oil burners—oil burning condition			707 Kerosene.....		
317 Pumps, other than other heating equipment.....			Number of gallons.....		
700 Petroleum and its products, total (sum of 701 to 708)	X X X		708 All other petroleum products.....		
701 Crude oil.....			Miscellaneous groups of commodities (specify kind).....		
702 Lubricants, automotive.....			Total.....	X X X	
703 Lubricants, other than automotive.....					
704 Oseoline and naphthas.....			900 Receipts from scrapies and sources other than sale of merchandise.....	X X X	
Number of gallons.....					
705 Light fuel oils.....					
Number of gallons.....					

COMMODITIES (Check here)	SALES (omit cents)		COMMODITIES (Check here)	SALES (omit cents)	
	Key G-4	Key G-3		Key G-4	Key G-3
FOOD AND RELATED PRODUCTS			20 BUTTER AND OTHERS.....		
20 BAKING AND RELATED PRODUCTS			60 DATES AND FIGS, PEACHES, PEARS, PRUNES AND CHERRIES, total (sum of 61 to 64)		
60 BAKING AND RELATED PRODUCTS			61 Eggs.....		
61 Eggs.....			62 Milk and cream, fluid.....		
62 Milk and cream, fluid.....			63 Poultry.....		
63 Poultry.....			64 Other dairy and poultry products.....		
64 Other dairy and poultry products.....			70 FISH AND SEA FOODS, total (sum of 71 to 74)		
70 FISH AND SEA FOODS, total (sum of 71 to 74)			71 Fresh fish.....		
71 Fresh fish.....			72 Cured and processed fish.....		
72 Cured and processed fish.....			73 Frozen fish.....		
73 Frozen fish.....			90 FRUITS AND VEGETABLES, FRESH, total (sum of 91 and 92)		
90 FRUITS AND VEGETABLES, FRESH, total (sum of 91 and 92)			91 Fresh fruits.....		
91 Fresh fruits.....			92 Fresh vegetables.....		
92 Fresh vegetables.....			110 OTHER SUGARSTOCKS, total (sum of 114, 117, and 119)		
110 OTHER SUGARSTOCKS, total (sum of 114, 117, and 119)			114 Nuts (all kinds).....		
114 Nuts (all kinds).....			(Report unroasted pecans under 117; (Report other nuts here.)		
(Report unroasted pecans under 117; (Report other nuts here.)			117 Rice, total (sum of 118 and 119)		
117 Rice, total (sum of 118 and 119)			(Report unpolished rice under 200, and not here.)		
(Report unpolished rice under 200, and not here.)			119 Other groceries.....		
119 Other groceries.....			120 MEATS AND MEAT PRODUCTS (including game).....		
120 MEATS AND MEAT PRODUCTS (including game).....			180 OTHER FOOD AND RELATED PRODUCTS (specify).....		
180 OTHER FOOD AND RELATED PRODUCTS (specify).....					
			FARM PRODUCTS—RAW MATERIALS		
FARM PRODUCTS—RAW MATERIALS			170 COTTON, RAW, INCLUDING LINTERS.....		
170 COTTON, RAW, INCLUDING LINTERS.....			180 FEED, total (sum of 181 and 182)		
180 FEED, total (sum of 181 and 182)			181 Hay, straw, and alfalfa.....		
181 Hay, straw, and alfalfa.....			182 Mixed and other feeds.....		
182 Mixed and other feeds.....			190 OATS, total (sum of 191 to 193)		
190 OATS, total (sum of 191 to 193)			191 Oats.....		
191 Oats.....			192 Wheat.....		
192 Wheat.....			193 Other cereals (specify kind) (unroasted under 200)		
193 Other cereals (specify kind) (unroasted under 200)			200 HOPS, SENS AND FURS—RAW, total (sum of 201 and 202)		
200 HOPS, SENS AND FURS—RAW, total (sum of 201 and 202)			201 Raw hides and skins.....		
201 Raw hides and skins.....			202 Raw furs.....		
202 Raw furs.....					

WHOLESALE SCHEDULE: Form 34

ASSEMBLERS (MAINLY FARM PRODUCTS)

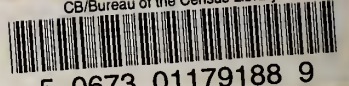
10. ANALYSIS OF SALES BY COMMODITIES:

Consult the entire list of commodities checking (✓ in front of the number) each item sold and then report the dollar amounts for the year 1939. If book figures are not available, give the best possible approximations.

COMMODITIES (Check here)	SALES (omit cents)		COMMODITIES (Check here)	SALES (omit cents)	
	Key G-4	Key G-3		Key G-4	Key G-3
FARM PRODUCTS—RAW MATERIALS—Continued			210 LIVESTOCK, total (sum of 211 to 216)		
210 LIVESTOCK, total (sum of 211 to 216)			211 Cattle (including calves).....		
211 Cattle (including calves).....			212 Hogs.....		
212 Hogs.....			213 Horses and mules.....		
213 Horses and mules.....			214 Sheep and lambs.....		
214 Sheep and lambs.....			215 Other livestock.....		
215 Other livestock.....			220 STRAW (bale, garden, and flower).....		
220 STRAW (bale, garden, and flower).....			230 CUT FLOWERS AND PLANTS.....		
230 CUT FLOWERS AND PLANTS.....			240 TOBACCO, LEAF.....		
240 TOBACCO, LEAF.....			250 WOOL, RAW (whether in the grease, scoured, or carbonized).....		
250 WOOL, RAW (whether in the grease, scoured, or carbonized).....			260 OTHER FARM PRODUCTS—RAW MATERIALS (specify—include under 260 if not listed here)		
260 OTHER FARM PRODUCTS—RAW MATERIALS (specify—include under 260 if not listed here)					
			OTHER COMMODITIES		
OTHER COMMODITIES			300 OILS, VEGETABLE, total (sum of 301 and 302)		
300 OILS, VEGETABLE, total (sum of 301 and 302)			301 Cottonseed, hulled, etc.....		
301 Cottonseed, hulled, etc.....			302 Essential oils.....		
302 Essential oils.....			(Report petroleum and its products under 400 and 404 here.)		
(Report petroleum and its products under 400 and 404 here.)			400 FARM AND GARDEN MACHINERY, EQUIPMENT AND SUPPLIES, total (sum of 401 to 409)		
400 FARM AND GARDEN MACHINERY, EQUIPMENT AND SUPPLIES, total (sum of 401 to 409)			401 Dairy equipment and supplies.....		
401 Dairy equipment and supplies.....			402 Farm machinery and equipment.....		
402 Farm machinery and equipment.....			403 Oxygen equipment and supplies.....		
403 Oxygen equipment and supplies.....			404 Brick, Tile, and Terra Cotta.....		
404 Brick, Tile, and Terra Cotta.....			405 Building Stone, Slate, and Concrete Products.....		
405 Building Stone, Slate, and Concrete Products.....			406 Cement, Lino, Plaster, and Stucco.....		
406 Cement, Lino, Plaster, and Stucco.....			407 Coal and Coke.....		
407 Coal and Coke.....			408 Petroleum and Its Products.....		
408 Petroleum and Its Products.....			409 Fertilizer and Fertilizer Materials.....		
409 Fertilizer and Fertilizer Materials.....			900 Miscellaneous Groups of Commodities (specify kind), total.....		
900 Miscellaneous Groups of Commodities (specify kind), total.....					
			050 Receipts from scrapies and sources other than sale of merchandise.....		
050 Receipts from scrapies and sources other than sale of merchandise.....					

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