# MONTHLY REVIEW of Credit and Business Conditions <br> <br> Second Federal Reserve District 

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## Business Conditions in the United States

PRODUCTION and trade continued in large volume during April. There was some slackening of business activity in the latter part of the month and during the early weeks of May, partly on account of seasonal influences.

## Production

The Federal Reserve Board's index of production in basic industries deelined about 1 per eent. in April. Production of lumber, anthracite coal, and mill consumption of cotton decreased, while there were increases in the output of pig iron and petroleum. There was a further increase in the value of building contracts awarded in April but the value of building permits issued in 168 cities was 16 per cent. less than the record figures of March. The decrease was due chiefly to a curtailment of new projects in New York, as the aggregate value of permits at other reporting eities showed an increase of 20 per cent. Car loadings continued to be much larger than in the corresponding weeks of previous years, owing chiefly to heavy shipments of manufactured goods. In spite of present heavy traffic, the shortage of freight cars has largely disappeared.
Employment at industrial establishments continued to inerease during April, although plants in eastern States reported some reductions in their forees and there was an increase in those States in the number of concerns working part time. Increases in wage rates


Index of Production in Baslc Industries-Comblnation of 22 Individual Series Corrected for Seasonal Variation (1919 average $=100$ per cent.)
were announced by many concerns, and average weekly earnings of factory workers inereased about 1 per cent.

## Trade

Wholesale and retail trade were somewhat smaller in April than in March, whieh is the eustomary trend at this season of the year. Both were well above the level of a year ago. Decreases in sales by department stores in April as compared with Mareh were in part due to the faet that Easter purehases were made in Mareh and to unseasonably cold weather in many localities. Mail order sales during April were 10 per cent. less than in March, but 32 per cent. larger than a year ago.

## Wholasale Prices

Prices of certain basic commodities deelined during April and the early part of May. The general index of wholesale prices of the Bureau of Labor Statistics, it is to be noted, showed no change between March and April. Priees of building materials, metals, cloths and clothing were higher in April than in March. These advances were offset by deelines in prices of fuel, and of farm products, especially livestock and dairy products.

## Bank Credit

Since the middle of April the volume of bank credit in use has remained relatively constant. Between April 11 and May 9 loans of member banks in leading cities showed an increase of nearly $\$ 100,000,000$, a large part of which oceurred in the Chicago district. These in-


Index of Wholesale Prices, United States Bureau of Labor Statistics ( 1913 average $=100$ per cent.)


Bank Credit- 800 Member Banks in Leading Cities
creases in loans were accompanied by a somewhat larger liquidation of investments which was gencral throughout the country. Partly as a result of the sale of these investments reporting member banks have met the demand for additional loans without obtaining increased accommodation at the Reserve Banks. The volume of Federal Reserve Bank credit has, consequently, continued to remain fairly steady at the level which has prevailed since the middle of January, and the volume of Federal Rescrve notes in circulation has remained practically unchanged.

Somewhat easicr moncy conditions are indicated by slightly lower rates on commercial paper and lower yields on outstanding Treasury ecrtificates. The Treasury offering of approximately $\$ 400,000,00043 / 4$ per cent. notes, maturing March 1927, was heavily oversubscribed, and the issue was subsequently quoted at a premium in the open market.

## Banking Conditions

During April and the carly part of May there was a slight decrease in commercial borrowing in this district, indicated by a decrease of $\$ 20,000,000$ between April 11 and May 16 in loans made largely for commercial purposes by reporting member banks. Such loans had increased nearly $\$ 200,000,000$, or 8 per cent., during the preceding three months of the year. Bank investments in Government and other securities and loans on stocks and bonds showed little change; so that there was a slight decrease in the amount of total loans and investments.

There was little change in the amount of borrowing from the Federal Reserve Bank. Fluctuations were due chiefly to temporary conditions in the money market. On May 23 total earning assets of the New York Reserve Bank stood at $\$ 263,000,000$, a figure somewhat bclow the average for the past four months.

The accompanying diagrams compare recent tendencies of member bank loans and investments in New York City with those for the country as a whole. In this city, the rise since the first of the year in advances largely to commercial customers has been more than equaled by liquidation of security investments and of loans on stocks and bonds (not shown in the diagram),

thus resulting in a decline in the total volume of credil outstanding. For the country as a whole, however, thes offsetting factors have been somewhat less than the com mercial loan increase, so that total loans and investment have shown a moderate increase.


## Money Market

In May as in April, money rates continued to becom slightly easier, in accord with the usual seasonal tender cies.

Commercial paper sales were somewhat more generall at 5 per cent., and in a few cases were $43 / 4$ per cenl 30 compared with prevailing rates of 5 to $51 / 4$ per cent. A month ago. As shown by the accompanying diagraf there was a slight increase in the sales of commercis paper through the open market.

In the bill market, where dealers' buying rates ha been advanced a month ago to a range of $41 / 4$ to $43 / 8$ an offering rates to a range of $41 / 8$ to $41 / 4$ per cent., rate became established more uniformly at the lower level at which the market was moderately active.

Slight easing in commercial money rates was accon panied by lower rates for Government certificates and notes, nearer maturities of which declined about $1 / 4$ one per cent. between the first of April and the midd of May.

Except for a brief period around the first of the month, and on May 21 when the last Victory notes outstanding fell due, call money on the Stoek Exehange continued to rule generally under 5 per cent. Time money on stock market collateral was also easier at 5 to $5 \frac{1}{4}$ per cent.


## Government Debt

Treasury operations during May in conneetion with the Government debt included the eash offering of $\$ 400$, $000,00043 / 4$ per cent. Treasury notes dated May 15 and maturing Mareh 15, 1927, with provision for additional allotments in exchange for $43 / 4$ per cent. Victory notes, for the purpose of meeting the maturity of $\$ 770,000,000$ Victory notes falling due May 21.
The new issue, which was the ninth of a series of refunding notes, was heavily oversubseribed and subsequently quoted in the open market at a premium. Total eash subscriptions were nearly a billion dollars, of which $\$ 382,000,000$ was alloted, while exehanges amounting to $\$ 287,000,000$ reduced the amount of Victory notes to be redeemed in cash on May 21 to about $475,000,000$. Due, however, to the failure of many holders to present their notes promptly for payment, the amount of redemptions was comparatively light.
The results of the Treasury's program of debt redemption and refunding during the past two years were described by the Sceretary of the Treasury in a letter accompanying the new offering of notes. It wes estimated that by June 30 this year the total gross debt will show a reduction of about $\$ 1,600,000,000$ sinee April 30,1921 , when the amount outstanding was 24 billions. Approximately $71 / 2$ billions of the short-dated debt maturing within two years, ineluding Victory notes, Treasury eertificates, and War Savings issues, will have been retired or refunded. In its place will be a new dass of short-dated debt aggregating about $51 / 2$ billion dollars distributed in convenient maturities over 5 years ap to the maturity of the Third Liberty Loan, and consisting of $\$ 4,000,000,000$ short-term Treasury notes, topether with Treasury certificates and Savings issues. These maturities have been so arranged as to permit of their refinaneing with a minimum of disturbance to indostry and to facilitate their gradual retirement from orplus revenue.
The accompanying diagram shows as of May 23 the changes since 1917 in type of the short-dated debt.

Vietory notes still outstanding are notes matured but not yet presented for payment.


## Security Markets

Accompanying indications of slackened demand in eertain commodity markets and a pause in the upward movement of commodity prices, stock prices deelined late in April and in May. Industrial price averages reached levels 10 to 15 points lower than the Mareh high points and about even with the lowest points touched in November. Railroad price averages declined about 5 to 10 points to the autumn low point.

The following diagram compares the movement of 50 stocks, both railroad and industrial, during the past four years with the volume of transactions and average rates for Stock Exchange call money. In 1919, the deeline in stocks accompanied high money rates and there continued to be a close relationship between prices and money rates until the middle of 1921. Since then, however, large gold imports have greatly augmented money supplies, so that the relation between stock market movements and moncy rates has been much less close.


Average Stock Irices, Cull Loan Rate, and Daily Average Transactions on the New York Stock Exchange

In contrast with weakness in stocks, bonds were steadier, due partly to casier money conditions. Liberty bonds were little changed but averages of high grade corporation bonds showed a gain of about $11 / 2$ points since the first of April, though still 2 points lower than at the first of the year. Foreign bonds reacted moderately following the failure of Germany's new proposals regarding reparations. Despite steadiness in outstanding bonds, new financing showed a further decline, and during the second and third weeks of May was the smallest at any time this year.

## Foreign Exchange

Accompanying an upward trend of prices in foreign countries which in many eases has been more rapid than in this country, the tendency of the major exchanges was downward during the past month. Sterling on May 9 dropped below $\$ 4.60$ for the first time since last fall, though there was later a reeovery to $\$ 4.63$. Duteh, German, Spanish, Norwegian, and Swiss exchanges also established new low points for the year.

Of the exchanges intimately concerned in reparations, marks displayed most acute weakness, breaking to more than 59,000 to the dollar, a new low record. For a considerable period during February and March when the attempt was being made to stabilize the mark the rate had been fairly stable around 21,000 to the dollar. French and Belgian exchanges were comparatively steady, while Italian lire cased to around 4.85 cents, compared with 5 cents carly in April.
Japanese exchange was an important exception to the general tendency and at $491 / 4$ cents on May 12 reached the highest price since 1920. Other leading Far Eastern rates, and Argentine and Brazilian exchanges were uniformly lower. Indian rupees at 31 cents showed a loss of over 8 per cent. from the point reached in the rapid advance of last year and January this year. Brazilian exchange, after some recovery late in April, reacted to the low point established during the early part of that month.

## Gold Movement

April imports of gold amounted to $\$ 9,188,000$ and were largely from Great Britain and Canada. Exports during the month were $\$ 655,000$, of which $\$ 413,000$ went to Mexico. The excess of imports was $\$ 8,533,000$, as compared with $\$ 5,559,000$ in March and $\$ 6,984,000$ in February.
The total excess of imports since January 1 has been $\$ 45,424,000$, or an average of $\$ 11,356,000$ a month, as compared with an average of $\$ 19,858,000$ a month for the year 1922. There has been a gradual reduction in the monthly averages of net imports since early in 1921 accompanying a reduction in excess exports of merchandise. Aside from the export balance of merchandise prevailing until recently, the depreciation of the European exchanges and the desire of foreign holders to place balances in the United States for investment, the payment of debts, or for other purposes, are factors which have made for a continuance of gold imports.

The following diagram shows the net movement of gold since 1914.


Net United States Imports and Exports of Gold

## Foreign Trade

In both March and April, for the first time since August 1914, the value of imports exceeded the value of exports. Imports in March were valued at $\$ 402,000$, 000 and in April at $\$ 367,000,000$. Exports were $\$ 341$, 000,000 in March and $\$ 326,000,000$ in April and the excess of imports amounted to $\$ 61,000,000$ in March and $\$ 41,000,000$ in April. Details as to the character of the imports have not been published but in February a large percentage of receipts consisted of crude or partly manufactured materials.

For the ten months ending April 30 the excess of our exports has amounted to $\$ 233,000,000$, the smallest for any similar period sinee 1910 and with that exception since 1896. In only five full years in the past 52 have merchandise imports exceeded exports.
The following diagram shows the fluctuations in the value of exports and imports during the past sevcral years.


Value of Imports into the United States and Value of Exports from the United States

## Price Increases Abroad

Prices in foreign countries as far as figures are available have been markedly upward in the past few months, and on the whole the increase has been greater than the increase in this country. Since last December prices in France have risen 15 per cent., those in Denmark 12 per cent., and those in Japan 7 per cent. In England the prices of 20 basic commodities have been rising rapidly and have increased 14 per cent. since last December, as compared with a 6 per cent. increase in a similar list of commodities in this country. The Statist and the Economist indices for England have also been rising more rapidly than the Department of Labor index for the United States. Comparisons are shown in the following table.

p-preliminary.

## Commodity Prices

Recessions in the prices of several important basic commodities during April and the first two wecks of May carricd the price index of 20 commodities computed weckly by this bank down 3 per cent. These price recessions were not reflected, however, in the Department of Labor index for April, which remained the same as for March. Therc were increases in the group figures for building matcrials, metals, and cloths and clothing, but decreases in fuel and in farm products. In the past five months prices of farm products have declined 3 per cent., while the general index of prices has risen 2 per cent.
The cost of living index computed by the National Industrial Conference Board, which indicates the movement of retail prices, was also unchanged in April.
The following diagram shows the trend of prices of basic materials, the Department of Labor index, which also includes manufactured and semi-manufactured products, and the cost of living during the past several years. Prices of basic materials are now 29 per cent. higher than at the low point of 1921, the Department of Labor index is 15 per cent. above the low point, but the cost of living has shown no appreciable increase. All three indices are now at the same point in relation to pre-war figures.


## Production in Basic Industries

Pig iron production in April, amounting to 3,548,000 tons, was larger than in any month in the past and 14 per cent. above estimated normal, when seasonal tendencics and year to ycar growth are taken into consideration. Steel ingot output declined slightly because of the shorter month, but the average daily output increased. The heavy output of iron and steel reflects the pressure for the immediate delivery of stecl for use in building construction, the manufacture of automobiles, railroad equipment, and other products. Greater caution in placing forward orders, however, has reduced the unfilled orders of the United States Steel Corporation from 7,405,000 tons on April 1 to 7,289,000 tons on May 1. While current production is well above any previous figures, unfilled orders are 34 per cent. below the high point of 1920 .

Consumption of cotton by domestic mills was 577,400 bales in April as comparcd with the exceptionally high figure of 623,000 bales in March. Further curtailment of production by Fall River mills has been reported in the past few weeks. Many cotton mills have completed orders on hand and operators are reluctant to manufacture cotton goods from cotton at present price levels unless assured of a ready sale.

Among other basic industries, there was a reduction in output of anthracite coal, cement, zinc, and sugar, but increases in petroleum, bituminous coal, and tin, when adjustment is made for usual seasonal tendencies. Automobilc production again reached a new high figure of 382,000 vehicles, or 29,000 more than in March.
The following table shows the index numbers computed by this bank for production in different industries. In cach case production during the current month is compared with estimated normal after making allowances for seasonal changes and year to year growth.


* Besmons variation not allowed for. $\dagger$ Strike period not included. p Preliminary. r Revised. (a) Report not completed by Federal Trade Commision. Estimated.


## Wages and Employment

There werc about as many wage inereases in industrial establishments in the latter part of April and the early wecks of May as in the preceding month. A report by the National Industrial Conference Board shows 201 increases and 1 decrease between April 15 and May 14. Almost half of the increases were in the textile and clothing industries.

Average weekly earnings of operatives in representative factorics in New York State were $\$ 27.00$ in April, slightly above the March figure. April earnings were $\$ 2.85$ or 12 per eent. above the low point reached in April 1922, due to increased working time and advanees in wage seales.

Seasonal inactivity in the clothing and food-products industries caused a slight decrease during April in the number of workers employed in New York State factories, according to the New York State Department of Labor. There were 18 per cent. more workers than in April 1922, however, and 28 per cent. more than in August 1921. The United States Burcau of Labor Statistics reported a slight increase in employment for the country as a whole during April. About 85 per cent. of the factories reporting were operating on full time.

Employment agencies in New York City report continued difficulty in securing unskilled labor, certain types of mechanics, and stenographers. One agency has mentioned the creation of 28 new classifications of office workers as indicating greater division of work with increased business activity. Wage rates for office workers and sales clerks have risen somewhat. Agencies dealing with farm labor in this distriet report that thus far they have been able to meet the demand.

## Employment in Commercial Lines

Wholesale and retail dealers in this district which report their sales to this bank each month have recently furnished additional figures showing changes since a
year ago in the number of employees. In representative wholesale houses there has been an inerease of 12 per eent. in the number of employees as compared with an increase of about 20 per cent. in the dollar amount of sales. Chain stores reported an increase of 11 per cent. in the number of employees and an inerease of 11 per cent. in sales. Department stores reported a gain of 7 per cent. in the number of workers and an inercase for the first 4 months of 7 per cent. in sales. In all of these lines increases in the dollar amount of sales are due in part to higher prices.

The following table shows the pereentage change in the number of workers in different commercial lines from April 1922, to April 1923, and in comparison the change in the number of workers employed in various industrics, as reported by the New York State Department of Labor.

| Commercial Linea | Per cent. Change | Factorien, New York State | Per cent. Change |
| :---: | :---: | :---: | :---: |
| department btorea | + 7 | Metals, machinery, and conveyances | +38 |
| chain htohea. . | +11 |  | +24 |
| Wholemaler Tride |  |  | +23 +15 |
| Machino tools. | $+58$ | Fur, leather, and rubber goonls | +14 |
| Shoes. | +23 | Water, light and power. .......... | +14 |
| Hardware. | +13 | Clothing, millinery, and laundering. | +11 |
| Jewelry and diamonds. | +7 | Chenicals, oiis and paints.... .... | $+10$ |
| Clothing | + 7 | Textiles. | + 7 |
| Grooeries. |  |  |  |
| Stationery Drugs... | 0 -1 | Food, beverazes, and tobac | $+2$ |
| Dry goods | +1 +12 | All industrics | +18 |

The largest change has been in industry, the next largest in wholesale trade, and the smallest in retail trade, as illustrated in the following diagram.


Employment in New York State Factories, Wholesale Firms, and Retail Stores, in the Second Feleral Reserve District

## Wholesale Trade

Reports received from representative dealers in ten commodities indicate a slightly smaller volume of wholesale trade in this district in April than in the two preceding months. This bank's weighted index of dollar sales corrected for seasonal changes shows a decline of 4 per cent. from the March index. April sales were 19 per cent. above those of April last year, whereas the gains in January, February, and Mareh werc about 23 per cent.

April sales of women's clothing were exceptionally large, particularly to the middle west and the far west. Retailers who underestimated their spring requirements placed numerous reorders for prompt shipment. Sales of hardware were also good, reflecting building activity.

Diamond sales were almost twice as large as last year but were much smaller than in 1919 or 1920 . Detailed figures follow.

| Commodity | dollar sales during apirll (In Percentages) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1919 | 1920 | 1921 | 1922 | 1923 |
| Machine tools | 412 | 469 | 160 | 100 | 344 |
| Diamonds. | 534 | 301 | 75 | 100 | 191 |
| Jeweiry.. | 293 | 312 | 118 | 100 | 145 |
| Hardware | 122 | 148 | 107 | 100 | 132 |
| Clothing. | 107 | 123 | 93 | 100 | 131 |
| (a) Men's. | $\begin{array}{r}58 \\ 140 \\ \hline\end{array}$ | 110 132 | ${ }^{63}$ | 100 100 | 99 153 |
| Stationery... | 140 | 132 | 114 | 100 100 | 153 123 |
| Groceries. | 141 | 158 | 106 | 100 | 115 |
| Dry goods | 96 | 147 | 124 | 100 | 115 |
| Druge... | 98 | 100 | 95 | 100 | 115 |
| Shoes. | 188 | 214 | 116 | 100 | 113 |
| Total (weighted) | 117 | 145 | 102 | 100 | 119 |

## Department Store Business

April sales by department stores in this district were 2.1 per cent. above those of April a year ago. This gain is smaller than the year to year increase in sales reported by the stores for some months past, owing in part to unseasonably cold weather, and in part to the faet that Easter buying took place largely in March, whereas a year ago many Easter purchases were made in April. Sales by stores in Newark and Buffalo were relatively larger than those of stores situated in New York and other cities of the district.

An increase of 11.5 per cent. in the average amount of each department store sale from $\$ 2.52$ in April last year to $\$ 2.81$ this year is some indication of the change in prices since a year ago. The number of individual transactions this April was 8 per cent. less than a year ago.

Stoeks of department stores on May 1, computed at the selling price were about 4 per cent. above those held last year, but about 15 per cent. less than those held in


Sales and Stocks of Department Stores in the Second District. (Average Sales in $1919=100$ per cent.)

April 1920, a reduction due largely to lower priees. Stock turnover for the first four months of 1923 was at the rate of 3.6 times a year compared with 3.4 times for the first four months of 1922 and 3.1 times in 1920.

The preceding diagram shows the fluctuations in sales and stoeks during the past several years. The light lines show the aetual value of sales and stoeks each month, while the heavy lines show the same figures with allewances made for normal seasonal fluctuations. The diagram indieates that the rate of stoek tarnover was slowest in 1920 , when prices were highest, and that it has been relatively steady since that time.
Sales by mail order houses during April continued to show about the same increases as have been reported since the first of the year.
Detailed figures follow.

|  | Net Sulea Duming April. <br> (In l'ercentages) |  |  |  |  | Stoce on IIand May 1 <br> (In Percentages) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1919 | 1920 | 1021 | 1922 | 1923 | 1919 | 1020 | 1921 | 1922 | 1923 |
| All dept. atores.... | 85 | 98 | 98 | 100 | 102 | 75 | 119 | 97 | 100 | 104 |
| New York. . . . | 86 | 100 | 96 | 100 | 101 | 74 | 119 | 96 | 100 | 103 |
| Buffalo. | 8.3 | 101 | 111 | 100 | 113 | 82 | 113 | 100 | 100 | 104 |
| Newark | 81 | 103 | 104 | 100 | 111 | 79 | 140 | 99 | 100 | 113 |
| 12ochester | 76 | 91 | 102 | 100 | 96 | 83 | 142 | 108 | 100 | 98 |
| 8yracuee | 91 | 107 | 108 | 100 | 105 | 94 | 142 | 116 | 100 | 103 |
| 13 ridgeport. | 95 | 112 | 100 | 100 | 97 | 8.5 | 122 | 101 | 100 | 100 |
| Elsewhere in 2nd District. | 80 | 04 | 102 | 100 | 100 | 80 | 105 | 04 | 100 | 114 |
| Apparel stores... | 84 | 86 | 92 | 100 | 101 | 57 | 99 | 89 | 100 | 107 |
| Mail order housen | 119 | 137 | 100 | 100 | 135 | ** | ** | * | ** | ** |

## Chain Store Sales

A decline in sales by chain store systems during April as eompared with March probably was due in part to the fact that Easter purchases were made during March rather than April this year. Shoe stores reported sales nearly 25 per eent. less than in April a year ago. The number of pairs of shoes sold was 20 per cent. less and the average price per pair declined 6 per cent.

Reports this month include sales figures from 21 systems of chain grocery concerns which operate about 13,500 stores throughout the country.

Detailed figures follow.

| Type oy Store | Numbir of 8TORES |  | Dollar Sales Dubing April (In Percentages) |  |  |  |  | Per cent. change. in males per store April 1922 to April 1923 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { April } \\ & \text { 192\% } \end{aligned}$ | $\begin{aligned} & \text { April } \\ & 1923 \end{aligned}$ | 1919 | 1920 | 1921 | 1022 | 1023 |  |
| Grocery | 11,323 | 13,544 | 67 | 111 | 88 | 100 | 118 | $-1.5$ |
| Apparel | 373 | 438 | 5.5 | 71 | 93 | 100 | 114 | - 2.7 |
| Drug. . | 278 | 30.5 | 86 | 97 | 105 | 100 | 110 |  |
| Ten Cent | 1,739 2,253 | 1.798 <br> 2,747 | 70 | 89 99 | 83 108 | 100 | 108 100 | $\begin{array}{r}\text { ( } \\ \hline \\ \hline 17.8\end{array}$ |
| sihoe. | ${ }^{2} 202$ | 241 | 67 | 86 | 90 | 100 | 76 | - 36.6 |
| Total. | 16,168 | 19,071 | 68 | 99 | 90 | 100 | 111 | - 5.8 |

## Building Activity

Projects for new building construction in the United States, represented in permits granted in 158 cities, amounted to $\$ 322,940,000$ in April and were $\$ 46,000,000$ less than in March. The decrease from March to April in New York City alone more than accounts for the total deeline. There were recessions in the Southwestern and Paeific Coast States and continued increases in other sections of the country. During the early weeks of May there were postponements of several important building projeets in this eity, due, it was announced, to rapidly advancing costs. Labor disputes were also a factor, both in restricting new operations and retarding work under construction.

Notwithstanding the decline in the volume of building as compared with Mareh, aetivity continued at a high rate. This bank's index of the volume of construction planned, in terms of normal, stood at 144 in April, compared with 182 for March when it reached the highest point ever touched. Allowance is made in the index for both the usual seasonal movement and for changes in the costs of construction.
The April index of construction costs, based on prices of building materials and wages in the building trades, was 3.1 per cent. above the March index and about 20 per cent. below the highest levels reached in 1920. The recent inerease was due to advances both in materials and wages. Basic wage rates reached approximately the high points of 1920 and additional bonus payments have become frequent.

## Railroad Traffic

Car loadings of revenuc freight during April were 19 per cent. above an estimated normal which makes allowance for usual seasonal fluctuations and year to year growth. This is the highest figure since data became available in January 1918, and indicates slightly heavier traffic than in the spring of 1918 when the movement of war materials was at its height. The total shortage of cars was decreased about 50 per cent. by the placing of new cars in commission, progress in repair work, and more economical operation.

## Electrical Power Production

In recent years the production and consumption of electrieity have furnished a good reflection of general business aetivity because of the inereasing use of electrical power in industrial plants. An index computed by this bank of eleetrieal power production in pereentage of estimated normal shows that the production in April was 15 per cent. above the estimated normal for that month.

## Postal Receipts

Post Office receipts in 50 seleeted cities throughout the United States, which were 5 per cent. above the estimated normal in March, dropped to a point fractionally below this normal during April, according to an index prepared by this bank. The adjacent diagram, in which estimated normal is taken as 100 per cent., shows the fluetuations since January 1918. The figures include all postal reeeipts except postal savings in 50 cities, which are selected by the Post Office Department as representative of the country. Receipts in these cities are about 50 per cent. of total receipts.


Value of Building Permits in 158 Cities Compared with the Value Normally to be Expected Each Month. Allowance is Made for Seasonal Fluctuations and Year to Year Growth


Cur Loadings as Percentages of Fstimated Normal Loadings. Allowance is Made for Usual Seasonal Fluctuations and Year to Year Growth


Production of Electricity by Central Stations Throughout the United States. Allowance is Made for Seasonal Fluctuations and Year to Year Growth


Postal Receipts in Selected Cities Throughout the United States Shown as Percentages of Estimated Normal Receipts. Allowance is Made for Seasonal Eluctuations and Year to Yeur Growth

