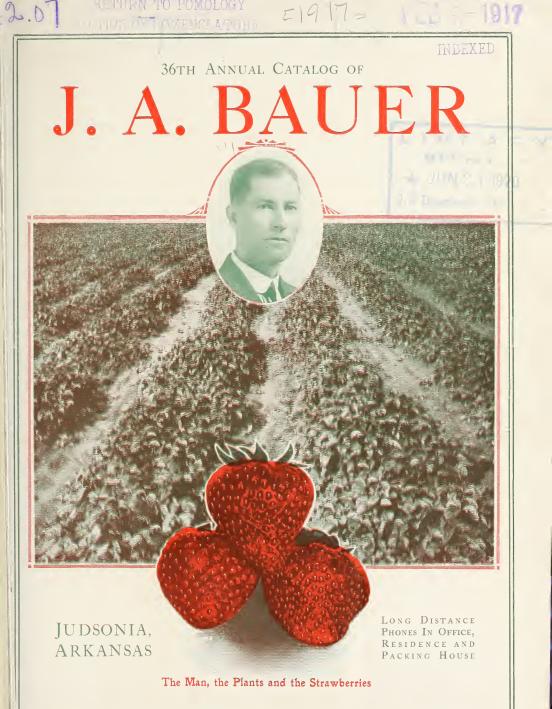
### **Historic, Archive Document**

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Strawberry Breeder and Grower of Choice Strawberry Plants J. S. LADD, VICE-PRESIDENT

A. M. KITTLER, VICE-PRESIDENT C. M. ERGANBRIGHT, PRESIDENT

C. F. LONG, CASHIER V. L. JAMESON, ASS'T CASHIER

10439

#### THE FIRST NATIONAL BANK OF JUDSONIA CAPITAL \$30.000.00 POSTAL SAVINGS FUNDS

UNITED STATES DEPOSITARY

#### JUDSONIA, ARK.

November 2nd, 1915.

To Whom It May Concern:

It is a pleasure to advise that Mr. J. A. Bauer, the Strawberry Plant Specialist, is one of our valuable customers; having known him for several years, we can recommend him as a Gentleman of Sterling Worth. He is honest and reliable in his business dealings, the largest Grower and Shipper in the State of the Queen of Small Fruits "the Strawberry."

Mr. Bauer's sales last year passed the ten million mark, and from the present outlook his sales this year will reach fifteen million at least, which give him the distinction of being the largest Grower and Shipper in the Southwest, and only second to one in the United States.

To any one in the market for high grade first class strawberry plants we recommend Mr. J. A. Bauer, believing that you will receive fair treatment, and get value received when dealing with him. In this progressive age the successful Grower of strawberries only set the very best plants, so if you want the BEST be sure to place your order with Mr. J. A. Bauer.

Yours very truly,

C. M. ERGANBRIGHT,

President.

#### In writing any of our references always enclose Stamp for reply

**REFERENCES**: Read above letter. Besides the above, we refer you to Farmers and Merchants Bank, Judsonia, Ark.; Peoples Bank, Searcy, Ark.; McRae State Bank, McRae, Ark., or any business house in Judsonia, Ark. Express Agent or Postmaster.

WHEN YOU WANT THE BEST STRAWBERRY PLANTS You Can Get Them of

Lock Box 38. Judsonia, Ark. J. A. BAUER, The man who put Judsonia on the map as a strawberry plant section SETURT TO POMOLOGY

## I Thank You!

I wish to thank one and all for their business in the past and will say that last season was the best I have ever had, my sales having passed the 10,000,000 mark, with your orders this year and the many new customers I expect. I want to pass the 15,000,000 mark this season. I have as fine a lot of plants as I have ever grown, a good stock of all varieties, I hope to have your orders again, and thank you again one and all for the many kind words and many past favors, and if good plants are what you want at all times with prompt service, I shall be glad to have your orders in the future as in the past. With kindest regards for all I am.

Yours very truly,

J. A. BAUER.

The Man who put Judsonia on the Map as a Strawberry Plant Section.

### A Few Things I Do At All Times

I have, for the past many years, at all times, given my patrons a fair and square deal on every plant order sent me, and I shall continue to do so as long as I stay in the business.

I have grown the very best berry plants ever grown at this place, and will continue to grow them. My plants are not "just as good" as any others that you may buy from this town, but BETTER. I guarantee them so.

I have originated many new varieties, and they have stood the test. I am an expert on Strawberries. Any old body can grow strawberry plants, but it takes brains and skill to originate new sorts and grow and cross-breed them.

I devote all my attention to the filling of your berry plant orders. I do not work out for any other concern for wages, and then allow other parties to look after my business. I do my own work. I give you my personal attention, and by so doing can guarantee my stock. Take a fellow who does not see your plants, doesn't see his hands working nor see the plants packed—or even hauled off to the express office, and I'll show you a man who has no right to expect nor ask for your business.

You will always find J. A. Bauer on the job, working for his own patrons—not for someone else.

I will see that you get good stock, prompt shipments, and the very best attention at all times, and I hope to be favored with your orders, which will have my personal attention at all times.

### J. A. BAUER,

Lock Box 38

Judsonia, Ark.



Interior view of our office. One corner.

### The Bauer Way of Doing Business

#### LOCATION

I am located 53 miles northeast of Little Rock, on the main line of the double-tracked St. L. I. M. & S. R. R. Five miles north of our town a branch line runs to Memphis, Tenn., this giving us a fine outlet for all parts east and southeast as well as northeast from Memphis, in fact, we have as fine shipping service as any point in the United States. We have four express trains a day each way that stop for express, besides four fast mail trains each way per day, to bring us your orders promptly.

#### SHIPPING SEASON

We start shipments Oct. 1st, or earlier each year and continue to ship until June 1st, at prices quoted in this catalog.

#### HOW WE DIG OUR PLANTS

We dig up all the rows, we throw out all small alley plants, and count 26 in bunch; we also give you 41 bunches of plants for 1,000, which gives you at least 80 plants extra with each 1,000 plants you buy from me.

#### PLANTS BY MAIL

I ship all orders of 25 of a variety up to 100 of a variety by mail, I paying postage, at prices made in catalog, in 250 lots or more you are to pay express charges on them.

#### BEST WAY TO SHIP PLANTS

The best way to ship plants is by express or mail. I guarantee them to reach you in good condition this way and if they do not, will make damaged part of order good, provided you receive plants and show by witness that they were in bad shape.

TERMS. Our terms are cash with orders or we will book your order if third cash is sent with same and you may pay balance when you order plants shipped, or we will ship

J. A. Bauer, Strawberry Specialist, Judsonia, Ark.



An express shipment of Bauer Bumper Berry Plants. Packed to insure perfect condition when the plants reach the planter.

C. O. D., provided one-third cash comes with order you can pay your agent the rest, but in all cases you pay for returning the money.

#### HOW TO REMIT

Remit by bank draft, postal money order, express order or registered letter; in no case will we ship plants if personal checks are sent until checks are passed back to your bank for collection, for we have lost so much on personal checks that we are obliged to take this precaution for our own protection. So many come back "no funds" and we hold the sack.

#### LARGE ORDERS

If you want a large lot of plants, send your want list for a special price.

#### GOOD PLANTS

If you are in the market for good berry plants and want them promptly, I shall be glad to furnish your wants; the best are none too good.

Fall River, S. D., Sept. 1, 1916.

Received 500 each Progressve and Superb from you last spring, in fine condition, and they have done well. They all seem true to name and have borne good crops. I have a good crop of berries on vines now.

John Robertson.

#### Macon County, Mo., Sept. 6, 1916.

I set my plants in creek bottoms. They did not do well when it was so wet. Then came along the drouth and they suffered from that, but they have had berries on them all the time in a small way.

Everett Wiggins

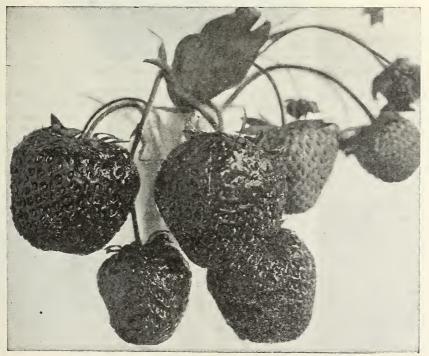
### Description of Varieties as They Grow on My Farm

In giving this description I do so as each kind has done for me, and where I haven't fruited any variety I give description from other parties which I received from my patrons in different parts of the country. I do not use any flowery talk in my descriptions. I want them plain and to the point, as you will more than likely get some of the flowery descriptions anyway, so I leave this kind of descriptions to my good friends who enjoy that way. In describing varieties I shall do so as near like they ripen as I can do so by taking varieties as you come to them you get them in season as near as we can assort them.

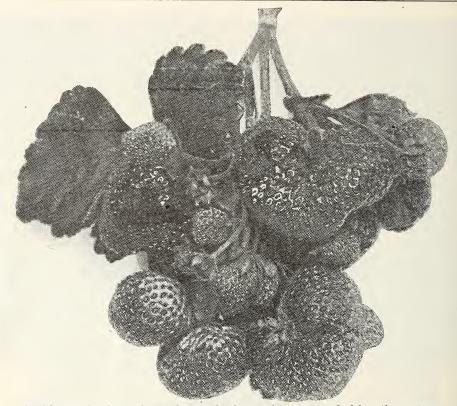
**EXCELSIOR.** Per. This is the earliest berry grown today, North, South, East or West; take them each year and they are ahead of all other varieties nine times in ten. The plant is a good grower and makes freely, the fruit is of medium size, very firm, dark red in color, and flavor is very acid, but with plenty of sugar they are fine eating. The best berry of all for canning and jelly.

ST. LOUIS. Per. This is one of my own originations, and one that has made good as a home berry and nearby market berry; they will yield at least 300 crates per acre and if you want a good sweet eating berry you can find only one more that comes anyways near to them, and that's the Michel. The St. Louis makes big, strong plants free of rust at all times, root very deep, standing dry weather well, and fruit longer than any spring bearing variety I have ever grown. This berry will ripen very near to the day with Ozark, but take them year for year the Ozark will be the earliest. Don't fail to plant some St. Louis; I have grown them where 12 berries filled a quart box well rounded.

Think of 35 years of business under the same name, the oldest firm growing strawberry plants in the United States. Only one firm sells more plants than I do each year. I have no one connected with my busness. I do all my own price making, you save by me having no profits to divide with others.



Great big, fine, luscious berries, that bring top market prices.



Healthy, sturdy plants of marvelous productiveness from our wonderful rooting system.

MICHEL. Per. The next berry I would pick for home use is the Michel; it is not so prolific as St. Louis, but is a good berry for home use or nearby markets. Season is about five days later than St. Louis, and they do not last over two weeks. For home use or nearby markets I can say they are good, but can't advise them for long distance shipping.

THOMPSON. Per. This is an old standard variety, one that is not grown as largely as in the past but yet has many good qualities. They make plants freely and are very productive, do best in the South and Southwest. Berries are not as large as they should be for sales, about in size as the Excelsior; but they make big yields.

Pulaski County, Ark., Sept. 4, 1916. Plants done fine until last part of June, when drouth set in. No rain to mention since that date until August 24. They are starting to make blooms and berries now. L. Jansen. BEEDERWOOD. Per. An old standard variety grown much in the North, they make plants very freely and are productive. A good berry for dry sections as they stand dry weather fine.

**MELLIE.** Imp. This is a berry originated here at this place by Hubach. It is very productive, good color, and a good shipper. I have had many good words for this variety from parties who have seen them in fruit on my place. Don't fail to set some of them. This berry pollenized with St. Louis, set four rows of each kind; I bet you can grow 400 crates per acre if the two are set together. If you are wise, you'll try at least 1,000 of them this year. Plants are good free growers and the berry is very firm and of good dark color.

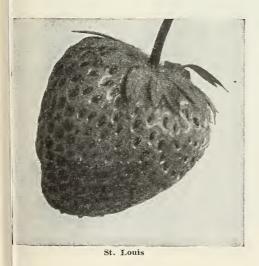
Logan County, Okla., Sept. 2, 1916. They did splendid until the long drouth set in. They were full of blooms and berries at that time, but the dry weather continued so long they now have no berries in sight. Mrs. Birdie Haas.

KLONDIKE. Per. Like the Elberta peach, the Klondike has a market of its own, when they ripen every one wants Klondike, if they can get them. So well known that it needs no further description. Will say we sell more Klondike plants now than all other varieties combined, so that speaks for its great shipping qualities. I can furnish them in million lots. If you need large lots, send list for prices.

Little did my father think in 1880, when he landed at Judsonia, with a little towhead, knock-kneed boy, that that scrub would one day be the largest grower of strawberry plants in the state of Arkansas and the whole Southwest, but such has proven to be the case. As the old saying goes, "You can't keep a good man down," if it's in him to rise, he will rise in spite of all comers.

IMP. KLONDIKE. Per. I find the Imp. Klondike much more productive than the old Klondike, and in all, a better and larger plant. They do not make as many plants on my farms as the old Klondike. I think to take them all around they are an improvement over the older Klondike. The season is the same on both. I can furnish both of these plants in million lots, and can make very attractive prices on large lots.

LADY CORNEILLIE. Per. This is a new berry from Louisiana, which comes well recommended. I have not yet fruited this berry, but have many good words for it from growers in Louisiana, Mississippi, Texas and California. I think them worthy of trial. Season is right along with the Klondike;



berry is said to be firm with good color; some say they outyield the Klondike.

Gibson

GOLD MINE. Per. This berry was originated and introduced by me in 1913, and I have sold them to the public direct, most times we sell the stock of new varieties to nurserymen first and then continue the next year to sell to the public. With this berry I sold to the public, not offering any of them to the trade. This berry would be called mid-season of ripening; they are of strong, healthy plant growth. The berries are large to very large, in all they are one of the most productive berries I have ever grown and a leader for their season. This last year they yielded with me over 400 full 24-quart crates per acre. If you want the best berry of the mid-season of ripening, be sure to plant the Gold Mine. I have only about 200,000 of the plants to offer this year. I am placing the price down low for a new variety and I strongly advise each of my thousands of customers to plant at least 100 of this new and grand berry. Don't wait too long about plac-ing your order for I never have had plants to go around of this variety yet.

#### Muskogee County, Okla., Sept. 2, 1916.

Everbearing plants have done well with me. We have a very dry summer, but am well pleased with them.

Plants did well, considering weather conditions. They have borne berries all summer. John C. Williams.



### The Better Plants You Set the Better Berry Crop You'll Grow.

Many growers make the mistake by planting berry plants or scrubs dug from fruiting rows, and grown by growers who make berry growing their business, such stock is dear at any price, for they unload stuff on the public that is not worth express charges let alone any of your hard-earned money. The growing of first-class berry plants is my business, first, last and all the time. I don't care if I have any berries to ship or not, my business is a plant breeder and grower of the best berry plants, if I have any berries left to fruit, all right, but I dig up my fields as I go, not expecting any berries, if I can sell my stock, and this I most always do or nearly so.

**DUNLAP.** Per. The berry that is more planted in the Northern states than any other three varieties combined. They are a good plant maker, are very productive, but the berry is not firm, and for this reason will have to be discarded sooner or later. I have a good stock of these plants and can furnish your wants.

WARFIELD. Imp. In the Warfield we have as good or better berry than the Dunlap; you need to pollenize the Warfield with the Dunlap for best results, and will say the Warfield is firmer than the Dunlap, and in all is as firm a berry and as good a shipper as any berry grown.

**CRESCENT.** Imp. An old standard variety, one that has made big crops for many years. They will stand hot dry weather well and in all, I advise them for any section where you have excessive dry weather.

MISSIONARY. Per. This berry has made good in the Southern states; it does best in Florida. I think you should plant at least a thousand of them and try them out; they sell like the Klondike, no trouble to find a market if you grow this variety.

#### HOW ABOUT THIS?

Last year we had a letter from a party who said they had made ready two acres of land and wished to set out the place in berries, and that he was in touch with one party who claimed he had the best berry plants grown, at a price that was out of reason, as no one could grow and sell good stock at the prices they asked, and he asked me for a price on his list of wants; I made him a fair price for quality stock and he sent me the order. I had a letter from this party the other day and he says he is well pleased for he has the finest berry patch in his neighborhood, and that many wanted to know of him where he get such good plants. This man right here will cause me to sell a lot of plants; no man need expect good stock at any old price, for what you get that is cheap these days is worth no more than you pay for it at best; most times it is dear at any price. Better be wise as this man was and plant Bauer quality plants, they are the best and sold at living prices.

My plants are guaranteed true to name and unmixed; my guarantee is worth something for I am the largest grower in the Southwest.



Digging on a hundred thousand Improved Klondike order November 10, 1915. Note: We dig up all the rows; we throw away all small alley plants and old plants. Many sell, you that kind.



MIXED PLANTS. In digging berry plants, we at all times have a lot of different kinds left over and we have plants in middles where two kinds grow next to each other, these left-overs and mixed plants we sell at reduced prices, you may get five or six varieties mixed, in a thousand lot, but in no case can we tell you what varieties your order will consist of, but all will be good ones.

GIBSON. Per. This berry is one I have not yet fruited but from what I have seen of them I have decided it is not as good a berry for its season as some others we have. It is a mid-season berry, color is good, but it isn't firm enough for a good shipping berry. If you have tried them and they do well with you, why would then advise planting, but if you have not found them a success with you, you better not plant many of them. I am placing the price of them down right, so if you wish to test them it will not cost you much.

AROMA. Per. This berry is, in its season, what the Klondike is in its season, a berry that commands the highest market

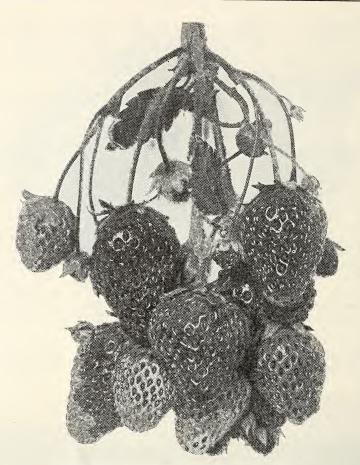
Pope County, Ark., Aug. 25, 1916. Plants were fine, and all lived and bore fine berries. A. C. Hany, M. D. prices, it is a mid-season to late berry and one that it will pay all to plant. I can furnish this variety in million lots, if you wish a big lot send for special prices. The Klondke and Aroma are the berries grown in the great Ozark berry belt.

GANDY. Per. An old variety originated in the Eastern states, a berry that is with us to stay, and for one reason will stay, that is its large size and fine color. One great fault with them is they are not a good fruiting berry as they make as few berries per plant as any berry grown. Season late.

**EVENING STAR.** Per. The best real late berry grown; they are at least week later than Aroma, and in fact last longer than the Gandy; berries are large to, very large, a good shipping berry, a good home market berry or a good home garden berry. Finer berries were never grown than berries like I have picked from my Evening Star fields. I sell all the plants each year I can grow and I can recommend them to each and every one highly. You can command any market with these fine large well colored berries. I introduced this grand berry and have always been proud of the fact.

Clark County, Ark., Aug. 24, 1916. Had a good crop in June; also have made plenty of plants. W. D. Younger.





Bauer Bumper Berry Plants are real money makers.

### The Sure Everbearing Strawberry-SUPERB

I have tested all the so-called everbearing strawberries, but have built up a strain of the everbearing berry, "The SUPERB," that has fruited every day for me since June 1st, and I still have nice ripe fruit.

I never have any blooms to cut from my vines, for by cross-breeding I have them so they will fruit without the clipping of the blooms in the spring.

The flavor of this berry is grand, and in all, you can't find a better eating berry; it is firm and a good shipper. I never watered my plants, they have taken the same weather conditions that the rest of my berries have taken. If you will water them they will do better than they did for me.

Don't fail to plant some of these berries at

once. Plants set now will fruit well next summer. Try at least 100 plants. Order today.

Judsonia, Ark., Oct. 27, 1915.

To the Public:

This is to certify that I have picked strawberries every day since June 1st, from my Superb everbearing plants and at this time I still have nice ripe berries.

(Signed) J. A. BAUER.

Subscribed and sworn to before me this 27th day of Oct., 1915.

(Signed) John White, Notary Public. (Seal)

My commission expires June 28, 1916.

SUPERB. Per. Truly the best everbearing berry out today. I have tried several of the best that have been sent out, but to date have not found any one of them in the least way that compares with the great Superb. I have built up this strain until you need not cut off the blooms in the spring and summer to get them to fruit, but just set them and work them and they start in June to bear and will bear until a hard frost cuts them down in the fall. The berries in the photo-engraving were picked on Sept. 22d; they show for themselves as to size; will say the flavor of this berry is as good as any spring berry grown and they are firm as can be.

Any one may plant this berry and take no chances whatever, for I think, and in fact believe that you will get fruit all summer as I do from them, if I did not think you would do so I would not tell you to plant one of them. I have only about 300,000 of them left and if you want some better get your order in early and I will hold them for you and ship in spring. I don't think for one moment you take any risk whatever when you plant these berries.

#### NEWSPAPER NOTES

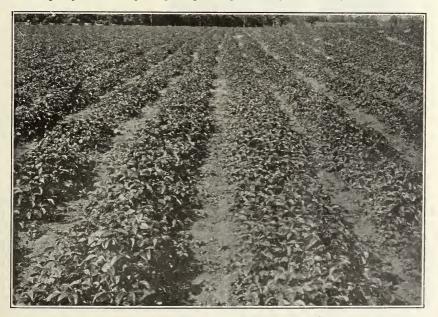
Judsonia Advance, Sept. 13th.

On monday of this week the editor of this paper and wife enjoyed a rare treat, in the form of two quarts of strawberries, of the Superb variety, grown by J. A. Bauer, the Strawberry Specialist of this place, the flavor of berries was fine, and the berry is firm. White County Citizen, Searcy, Ark., Sept. 9.

Striking proof of the productiveness of White County soil and the wide awake growers we have was presented at this office this morning in the form of two quarts of strawberries which were of very fine flavor, by Mr. Bauer, who is the largest grower of strawberry plants in the state, and he is an expert in his line.

Arkansas Gazette, Little Rock, Ark. Sept. 14. Ripe strawberries in September was the novel exhibition presented here Saturday by J. A. Bauer, the Strawberry Plant Specialist of Judsonia, Ark. Never before have strawberries been shown so late in the season; he brought in several boxes of the well developed and fine flavored fruit. Mr. Bauer ships annually millions of plants to all parts of the United States, and originates many new varieties.

Better be wise and plant at least 1,000 of these sure croppers and have berries for your own table and some for your home market; we could have sold hundreds of cases of these at 50 cents per quart. I am placing the price right, so if you wish any order soon.



Improved Klondike. We have as fine a lot of plants from this variety as was ever grown.



Showing size and root system of one of Bauer's Bumper Berry Plants, ready for setting, and the trowel we use in planting. I can furnish these all-steel trowels at 55 cts. each, packed with order.

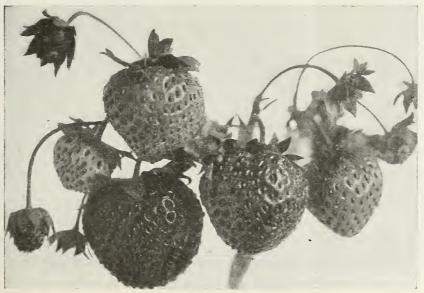
### The Best Way To Ship Strawberry Plants

We advise the shipping of strawberry plants by express, if wanted in large quantities, or quantities above at least 100 plants of different varieties, as it is the most safe way they can be packed and shipped, and besides we guarantee to get them to you in good condition in this way. We get 20 per cent off from regular merchandise rate. If you would have to pay the rate of \$3.00 per hundred on merchandise, we have to pay \$2.40 on plants the same distance. We are placing in our catalog a table of rates to different stations in the United States. You can probably come near locating your rate by this table, as you may be near one of these towns. If not, you can go to your express agent and get him to tell you the merchandise rate from your station to Judsonia, then deduct 20 per cent, and you wll have the express rate you wll have to pay on plants per hundred pounds. We will have several towns from each state in our list with the exact plant rate attached.

### How We Grow Strawberries

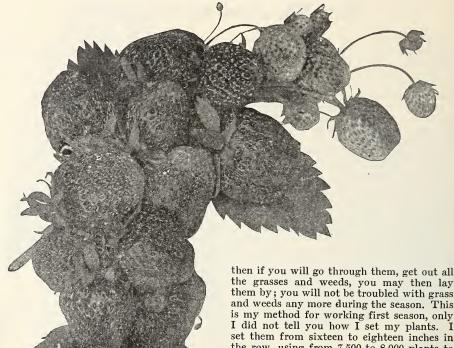
This book may reach the hands of some one who has never had experience in growing strawberries. I wish to say that many think it a hard job to grow strawberries with success, but I have not found it this way, for it is with strawberries as with other cropsyou need not set them out and let the weeds and grass grow up in them, not hoe and plow them, and then expect a crop the coming season, for you will be disappointed. Work is what it takes to make strawberries and big crops of them. This year I have worked my strawberries more than I have ever done before, but by so doing I have a better stand than 99 per cent of the growers in the country, but of course it comes from my keeping everlastingly at it, and keeping the crust broken. I will tell you how I prepare my ground and how I set and work my strawberries. While, of course, this may not work in your section if you live in the North, for growers in the North will have to prepare land in a different way from this. First, if I had new land-I had rather have new land for strawberries, clear and cut stumps out well, and after doing this, grub up small roots. Now, I would take my two-horse breaking plow in October or November, would take and break this land good and deep. I would then let it lay until it had

taken four or five good freezes, and would then put my harrow on it and tear it up good, and let it freeze again. This would have a tendency to kill all white grub eggs in the soil. When early spring rolls around I would take my two-horse plow again and break this land crosswise; this is one of the main things-to get it broke up good; after this I would take a harrow and harrow both ways. I would then take a two-horse hay rake and rake the loose roots around over the field in to piles and burn them. After doing this I would give it another good harrowing. Next I would get my plow and make my rows (single shovel plow). I make my rows three and one-half feet apart. Try to get them good and deep, and after making the rows I would put from three to four hundred pounds of bonemeal in the drill where I intended to set plants, after which I would take a one-horse turning plow and throw two furrows on this, one from each side of the row; then I would take a light (14) fourteen-tooth harrow and harrow down the ridge; then you are ready for setting plants. You may use a trowel or dibble, as I show in catalog, and you can set with success from three to five thousand plants per day in land that is well prepared. If you have not got new land, and wish to use



Superb Everbearing Strawberry.

J. A. Bauer, Strawberry Specialist, Judsonia, Ark.



old land, I would go about breaking land in the same way, but I would use heavier application of bonemeal than in the new land. After you have set out your plants about one week or ten days I would go over them with small harrow, the one I used in harrowing ridges, and break crust in middles and keep it well side harrowed as the season advances. As the grass and weeds come I would take a hoe and keep them cleaned out and would continue this during the summer, and as the season advances I would take a small plow and work them, but the only time I would use large plow would be in September. I then take a single shovel with a sweep and break out middles so they will have a water furrow, but in the summer season I work on the level, and I have always found this the best method when we have dry seasons like we have had the last two years. Keep drill well worked and hoe until September, and

#### Greenwood County, Kan.

My plants arrived in good shape, and every plant grew and were full of blooms and berries when the dry weather set in. Had at least two crops before they were checked by dry weather. Mrs. A. F. Lyon.

the grasses and weeds, you may then lay them by; you will not be troubled with grass and weeds any more during the season. This is my method for working first season, only I did not tell you how I set my plants. I set them from sixteen to eighteen inches in the row, using from 7,500 to 8,000 plants to the acre, using nothing but big, strong and healthy plants, as you can't expect to grow a good berry crop from weak plants. This is the way I would work berries the second year. After my berries are picked I would go through middle with single shovel plow, breaking out the middle. I would then take turning plow and burrow off rows leaving them eight or ten inches wide; then I would take hoe, crop out plants, leaving them six or eight inches in the row; then I would take single shovel plow-same one used to break middles and dirt this up. What I mean by dirt is plowing next to berries and in same furrow where you harrowed them off, and by doing this the plants will grow so that you will not be able to tell whether it is young set patch or old one. After doing this I would work berries through the season same as the first year, hoeing and plowing as needed, keeping the grass and weeds out by hoeing them, and in fall lay them by just the same as the first year.

Sebastian County, Ark., Aug. 25, 1916.

Started to bear about June 1; continued up to the last of July, at which time extremely dry weather set in and we have had no berries since that time, although they do well to live. J. H. Estes.

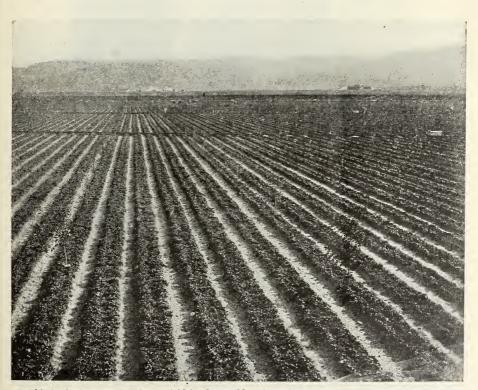
### Different Methods of Planting Strawberries

There are many different ways of planting and working strawberries. There is one way known as the single hedge system, which is the method I have given you, and there is a double hedge system used in the extreme Southwest and in California. I would advise all that have never tried other methods to plant in the single hedge row, as I believe it is the most successful way berries can be planted and worked. I believe by anyone following above advice on how to work and grow strawberries you can grow them with success, and if there are other points anyone wants to know, I would be glad to answer questions any time I have time; but, of course, during my busy shipping months I would not be able to give any time to your questions, but during my leisure months through the winter and a short time in the summer I will be able to answer any questions you may want to know, and hold myself in readiness to so do on request.

#### READ THE GOOD LETTERS FROM PLEASED CUSTOMERS

I can please you just like I have all these others, all I ask is a chance to do so. Good plants well packed and fair square treatment will please anyone. Better be wise and send your order early so you will be sure to get just the varieties you want; late orders some times cannot be filled in full, for we may be out of some varieties.

MORE THAN LIKELY SEVERAL OF OUR CUSTOMERS WOULD LIKE TO KNOW HOW I GROW MY BERRIES, and for this reason shall give you a short chapter on how I grow and work them.



This is the largest strawberry field in the world. If you buy Bauer's Bumper Berry Plants you will be on a par with any for quality of plants and berries produced, no matter how large or how small the acreage available.



Wonderful fruiting power in Bauer's Bumper Strawberry Plants.

### Read Some of These Letters, They Tell of My Plants and Results

Memphis, Tenn., March 18, 1915.

Mr. J. A. Bauer, Judsonia, Ark.

Dear Sir: I received the plants and wish to thank you for your generous count, you sure have packing of berry plants down to a fine point; they are packed so good that no air can get to the roots to dry them out. I never have had plants packed so good before. I shall want about 4,000 Evening Star; please give me your best price on them. I am sincerely,

Mrs. Jas. F.

#### Troy, Kan., Jan. 30, 1915.

J. A. Bauer, Judsonia, Ark.

Dear Sir: I received your catalog and will say the plants I got of you last year done so well that I will not need any plants this spring. Any time I need plants again will remember you. Yours truly, Thos. E. C.

#### Paris, Ark., March 13, 1915.

J. A. Bauer, Judsonia, Ark.

Dear Sir: The Evening Star came in today, but you have made a mistake as my order was for only 64 bunches of this va-riety and you sent me 80 bunches; I also note you have given me 27 good plants for 25; I feel I owe you something yet for the extra plants for if I had not got enough I would have expected you to make it good; kindly let me know what I owe you yet and I will send it.

#### Very respectfully, Emil B.

THIS MAN GOT GOOD COUNT AND WAS SO WELL PLEASED THAT HE WROTE US THE ABOVE, We assured him there was no mistake as we want all our customers to have good count at all times, and do our very best to see that each one gets good count and good plants at all times.

Jonesboro, Ark., Feb. 13, 1915. J. A. Bauer, Judsonia, Ark.

Dear Sir: Plants received in fine shape and I am very much pleased with them. Yours respectfully, Frank C.

Whitesbro, Tex., March 1, 1915. J. A. Bauer, Judsonia, Ark.

Dear Sir: I received the plants today; they are very fine; I thank you for the good Yours truly, B. F. T. count.

Traskwood, Tenn., Feb. 26, 1915. J. A. Bauer, Judsonia, Ark.

Dear Sir: I received the 500 St. Louis plants in due time in fine condition and they were very fine plants. Thanking you I am, Yours truly, F. W. L.

Wanetta, Okla., Feb. 20, 1915. J. A. Bauer, Judsonia, Ark.

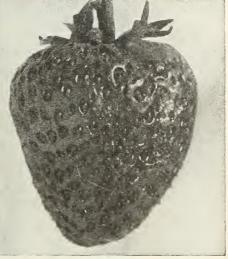
Dear Sir: I received the berry plants in good shape on the 14th, set them out on the 15th, and they are doing fine. I thank you for the fine plants. Yours sincerely, Mrs. John L.

Coyle, Okla., March 15, 1915. J. A. Bauer, Judsonia, Ark.

Dear Sir: I received my plants all O. K. Am well pleased with them. Mrs. L. B. F.

Homer, La., Feb. 20, 1915. J. A. Bauer, Judsonia, Ark.

Dear Sir: The plants came in all O. K. and are fine plants. I have them out in good shape and hope I make a good berry crop. Very respectfully, J. C. J.



Aroma.

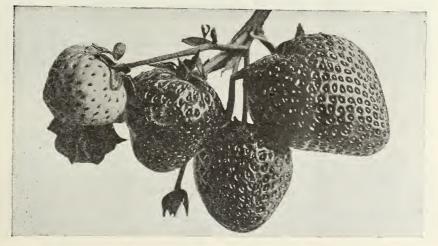
Jacksonville, Ark., Feb. 22, 1915. J. A. Bauer, Judsonia, Ark.

Dear Sir: Plants received in good shape; never saw better plants. Thanks for your Respectfully, promptness. N. V. G.

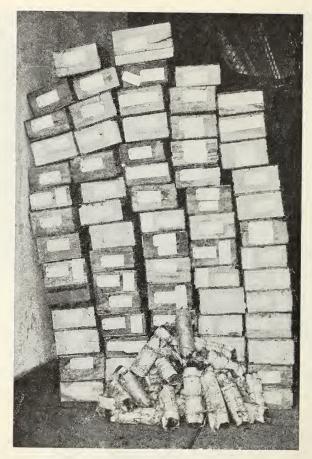
#### Blessing, Tex., Nov. 11, 1915.

J. A. Bauer, Judsonia, Ark. Dear Sir: Your letter received today, also the berry plants in good condition.

Yours truly, Chas. E.



Your berries will never be better than the plants from which they sprang. Buy Bauer Plants and be assured of the best.



Showing how we pack plants for mailing. One day's shipment of Parcel Post; we ship many plants this way. You get just as good plants by mail as by express, in lots of 25 plants up to 100. They all come postpaid.

### Some More Good Words About the Superb Everbearing

New York: The Superb, everbearing strawberry is without doubt the best of all varieties out. Our fields to date have fruited over 150 bushel of nice berries, this Oct. 11th. Very truly, B. B.

Illinois: The Superb have fruited all summer with me; I still have nice ripe berries this the 20th of October; they are of very fine flavor; I shall want at least 7,000 of them to set an acre next spring; kindly give me your best price on this amount; the color and firmness and flavor are all with the Superb! I think you have the best strain everbearing plants in the country.

Yours truly, Mrs. Mary J.

### Best Plants They Ever Saw

Burlington, Kan., March 29, 1915.

J. A. Bauer, Judsonia, Ark.

Dear Sir: I received the berry plants in good condition, many thanks for good plants and count; when I need any more plants or see any one who does need any will tell them of Bauer strawberry plants. Truly,

Miss Katie H.

Xenia, Ill., April 14, 1915.

J. A. Bauer, Judsonia, Ark.

Dear Sir: Find enclosed my check for another order of berry plants; the others received last week, and were the best I have ever seen, and same was verified by a great many berry growers. Respectfully,

Dr. Clem S. C.

#### Hubbardston, May 14, 1915.

J. A. Bauer, Judsonia, Ark.

Dear Sir: The strawberry plants I ordered of you came to hand all O. K. and are very fine plants; I wish now I had ordered 2,000 in place of 1,000 as the express was only 64c on the lot. Much obliged to you for nice plants. Yours truly, G. A. J. Sandy Hook, Conn., May 17, 1915.

J. A. Bauer, Judsonia, Ark.

Dear Sir: I got my berry plants today; just finished setting out; think all will live as it is raining now. Many thanks for nice plants. William W.

Fruit City, Mo., April 8, 1915.

J. A. Bauer, Judsonia, Ark. Dear Sir: Plants arrived all right and the party I ordered for with me is well pleased as well as myself; when I need more plants will sure order of you. Yours very truly,

R. C. W.

#### Taylorsville, Ky., April 13, 1915.

J. A. Bauer, Judsonia, Ark.

Dear Sir: The plants I ordered of you reached me in good order and are the finest I ever saw. Many thanks for your kindness. Will sure call again. Yours truly,

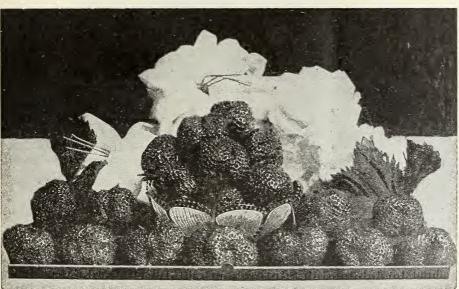
N. L. W.

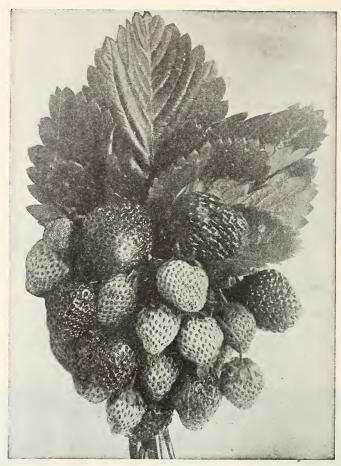
#### Warren, Mich., April 27, 1915.

J. A. Bauer, Judsonia, Ark.

Dear Sir: I have just received the strawberry plants in good shape; they are very fine plants. Elgin V.

Beautiful, juicy berries from that Home Garden certainly are fine—and they help put a crimp in the high cost of living.





When they grow like this, you are assured of making real money from your crop.

H. C. T.

Perryville, Mo., Oct. 24, 1915. Judsonia Ark

J. A. Bauer, Judsonia, Ark.

Dear Sir: Plants received and found to be all O. K., will write you a letter in a few days telling how they do.

Yours very truly,

Fayetteville, Ark., April 3, 1915. J. A. Bauer, Judsonia, Ark.

Dear Sir: Your plants arrived in fine shape and are very fine; in fact they are the finest plants I have ever saw; I will boost your plants every chance I get. Many thanks for the nice assortment and good count.

Wishing you success in your business,

I am, O. L. C.

Sulphur, Okla., March 1, 1915.

J. A. Bauer, Judsonia, Ark.

Dear Sir: The 2,600 strawberry plants came in good condition, they are fine plants; I am well pleased with them.

L. C. H.

Roplar Bluff, Mo., April 6, 1915.

J. A. Bauer, Judsonia, Ark.

Respectfully,

Dear Sir: Today I send you a check for \$10.00 for 1,700 strawberry plants; the other two lots you sent me arrived in good shape and were very fine plants. We are having fine weather but need some rain; hoping you send me some more fine strong plants, I am,

Yours very truly, John B.

Everton, Mo., March 25, 1915. J. A. Bauer, Judsonia, Ark.

Dear Sir: I received your plants in good condition and they were very fine. I am sending you the names of several friends and hope that you will send each a catalog.

Yours truly, J. H. B.

Latimer County, Okla., Aug. 25, 1916. They have done fine, although we have had extremely dry weather this summer. In all, I am well pleased with them. Your plants are as good as grown.

Mrs. J. A. Smoke.

Wain County, Iowa, Aug. 29, 1916. Your plants did as fine as I could ask. You sent me 140 for 100, and most every one of them grew. They are putting out new plants and fruiting all the time; will have a nice lot of plants for next season's fruiting. Jesse G. Kinney.

Pulaski County, Ark., Aug. 26, 1916. Haven't been so successful with me. Have had some berries on them, but not over a handful or so. Think trouble was due to hot weather. T. Thompson.

Henry County, Ind., Aug. 25, 1916. Grew off nicely, but owing to being very dry they did not bear very much, yet we have had berries all summer. A. S. Miller.

Springfield, Ill., April 12, 1915. J. A. Bauer, Judsonia, Ark.

Dear Sir: I received my strawberry plants today in good shape; they are good, strong plants and count is good. I thank you for the nice plants and prompt shipment. Aug. T. E.

Grant County, Ark., Aug. 26, 1916.

Had berries and blooms on up to July 28. At that time very dry weather checked them. Have stood the dry weather better than the spring bearing kind.

W. J. Johnson.

Benton County, Ark., Aug. 26, 1916. Started off fine; plants were good; kept berries and blooms cut off until late in July, and at that time we had a very long dry spell, and for this reason have had few berries. J. M. Thrapp.

Lincoln County, Okla., Aug. 26, 1916. Your plants arrived in fine shape; was well pleased with them, but don't think many will pull through this long, dry, hot spell. No rain for two months. They will do well to live. Thos. Clair. Osawatomie, Kan., April 22, 1915. J. A. Bauer, Judsonia, Ark.

Dear Sir: The 3,000 berry plants arrived all right in fine condition; take them as a whole they are as fine plants as I have bought from a grower in Michigan at twice the price. I also found good count; please find money order for \$1.50, for which send me a few more of the same kinds, as I lacked a little of filling my patch.

Yours respectfully, E. D. R.

Franklin County, Kan., Aug. 26, 1916. They were simply fine, and bore well until the hot, dry spell in August. Never saw finer plants grown. L. L. Chandler.

Knox County, Ohio, Aug. 26, 1916.

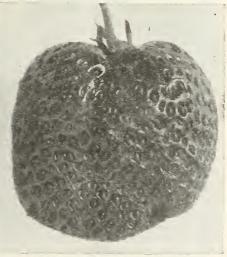
Only two died out of the lot, and it has been extremely dry this summer. I like them fine myself. H. Long.

#### Superb Everbearing All Summer

Marshall, Ill., Oct. 14, 1915. J. A. Bauer, Judsonia, Ark.

Dear Sir: The strawberry plants you sent me last spring have done fine; I only lost two plants in the two hundred. They have made a fine lot of plants and I except a fine crop of berries next spring. The Superb have done fine; they began to ripen the first of July and have continued to fruit all summer. I picked a nice lot of them today, October 14th, and have blooms and half ripe berries yet in plenty. I picked one berry that measured 4<sup>3</sup>/<sub>4</sub> inches around.

Mrs. Ellen W.



Evening Star



The height of perfection in the strawberry-growing art can be attained with Bauer's plants.

### Strawberries For Profit

Among all the small fruits, none are more profitable than the strawberry, the queen of all small fruits. There might have been a better fruit made, but the fact that there wasn't shows that the strawberry is in a line of its own. Strawberries can be grown in any state in the Union and will thrive under many conditions. Of course there are some localities where they do better than others, as some places they grow wild. They grow wild at this place in the pine woods and they are the very finest of berries. There are not many places in the United States where they grow wild. Strawberries can be grown with success in Canada, Cuba and Mexico, as well as this country. For best results with strawberries you must plant good, strong plants and take pains in getting your land in the highest state of cultivation, and when planting be sure to work well. You can't make a big crop of berries

without you see after them. Well do I remember the first berries my father grew which were grown in the season of 1880, and he sold many of these berries at \$10.00 per crate in St. Louis, and since that time we have grown strawberries every year. We have made a success of the business and you can also if you follow our guide in planting and working out the berry proposition. I know that you can make good money growing berries if you only use good plants and follow my advice laid down in this book. You can make from \$200.00 per acre up to \$1,000.00 per acre, owing to location to markets and varieties you grow. Several have made \$1,000.00 per acre from berries and you can do likewise by having a good home market and by planting the right varieties and getting your land in the best of condition. Give an acre a trial with good plants and work it right and you'll be a berry grower ever after.

### Reports on Everbearing Strawberries --SUPERB AND PROGRESSIVE

They say the proof of the pudding is in the eating, and so we think the proof that these berries will bear all summer is herein shown. These reports will show one thing, and that is that the long, dry summer has done very much damage to all berries all over the country, and will be the cause of growers receiving good money for their berries next season.

This lot of reports, which show for themselves, should convince anyone that the Improved Everbearing plants, as I have them, will make fruit in the dryest seasons. Think how dry it was this summer; look how many of those men made big crops from their plants. Don't fail to try a lot of these Progressive or Superb. With me the Superb is best.

Send your order today to the largest berry plant grower in the Southwest. Read this lot of reports if you are in doubt about planting Superb or Progressive, of BAUER'S IMPROVEMENT.

Pope County, Ark., Sept. 1, 1916. They grew fine. We have had several messes of berries from them.

E. L. Mallory.

Josephine County, Ore., Aug. 28, 1916. They gave me good satisfaction, both in fruit and in plant growth. They are still fruiting now. R. L. Newman. Forsyth County, N. C., Aug. 28, 1916. Plants were very satisfactory. Want 5,000 more Superb and 10,000 Progressive this fall. J. L. Gilmer.

Metcalf County, Ky., Aug. 29, 1916. Did very good, but not as good as they would have done if I had not planted them on too loose land. A. R. Mitchell.



This acre of ground produces more real money for the owner than any four acres on his farm. Plant Bauer Berries and get some of the big money crop.



The matted row system of planting, used by most commercial growers.

Jackson County, Ark., August 24, 1916. All my plants were destroyed in February flood but a few, from which just the other morning I had a nice bowl of berries for breakfast. Yours truly, Gustave Jones.

Wayne County, Mo., Aug. 23, 1916. Commenced bearing early in June, but dry weather has stopped them; they do well to live now. .... D. L. Garrison.

Perry County, Ark., Aug. 24, 1916. Strawberries started bearing two weeks after set out. J. T. Chafin.

Jackson County, Mo., Aug. 24, 1916. Bore a few berries in June, but the long dry spell stopped them. A. P. Farris.

Callaway County, Mo., Aug. 25, 1916. Lived well and sent out a few runners, but the long, dry summer has about dried them up, but they have bloomed all summer, and if we get rain soon I expect some nice berries yet until frost. J. O. Magsunder.

Washington County, Ark., Aug. 25, 1916.

Was too dry. I was late in getting plants and the most berries I got from the 100 plants was two quarts. They are all right as far as being everbearing.

A. W. Williams.

Apfanoose County, Iowa, Aug. 24, 1916. All plants did fine; will want more this fall. G. S. Headley. St. Louis County, Mo., Aug. 25, 1916. I got 100 of your Improved Superb from you last spring. They grew and did fine and had lots of blooms and berries on when the extreme dry weather came which stopped them from bearing and it is yet dry. They are all right; the weather conditions were against them here. Fred Shattuer.

Boone County, Mo., Aug. 25, 1916. Every plant grew, but we had a long, dry summer and most of them did well to live. If I was going to set 1,000 plants, every one would be a Superb Bauer plant.

H. R. Schlothoner.

Bolivar County, Mo., Aug. 25, 1916. Made a good strong growth, but the long, dry summer has killed them. Had very little fruit to speak of so far.

H. L. Cunnungham, M. D.

Barry County, Mo., Aug. 25, 1916. The grub worm and hot weather got about one-third of my berry plants, but what are left have been full of blooms and green berries all summer, and are still bearing. H. B. Giddings.

#### Barton County, Mo., Aug. 23, 1916.

They arrived in fine shape. I never lost a plant, and they have had blooms and berries on them all summer, but it has been so dry I never expected them to make any fruit to mention, as they did well to live at all. W. D. Seeley.

Adair County, Okla., Aug. 25, 1916. Like berries quite well although the very dry weather is checking up the formation of the berries. Everett Haws.

Anderson County, Mo., Aug. 25, 1916. Owing to very little rain after the first of June the plants produced very few berries, but with a good rain I expect a good many, as they keep blooming all the time. C. D. Ballard.

Grant County, Okla., Aug. 26, 1916. They have done fine for the dry scason, but owing to a long, dry summer I do not expect any berries this fall. C. T. Mulkey.

Tulsa County, Okla., Aug. 26, 1916. Made a fine growth until the dry weather came; bore some berries, but owing to being on sandy land most of them died. J. W. McWilliams.

Tama County, Iowa, Aug. 26, 1916. The weather has been too dry for them to do as well as they should. The plants arrived in fine shape and were good plants. Shall give you my future orders.

H. A. Sanders.

Montgomery County, Tex., Aug. 26, 1916.

I and Mr. Weiner received our plants in fine condition last spring, and they have done well. We have had a very long, dry summer, but the plants are still looking fine and large. Wm. Hesler. Sevier County, Ark., Aug. 24, 1916. I lost only two plants of Superb. Plants are still growing fine, and I expect to send order for 1,000 more this fall. L. A. Shope.

Pike County, Ill., Aug. 26, 1916. They grew off well and have borne up to August 1st, when we had some dry weather and they have just started to blooming again now. The plants are a good strong grower. Geo. B. Duff.

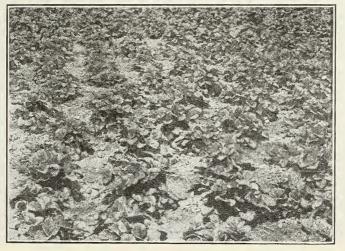
Gregg County, Tex., Aug. 24, 1916. The plants did well until the long dry spell came, then most of them died. Mrs. J. W. McComis.

Howell County, Mo., Aug. 24, 1916. Plants arrived a little heated, but came out fine, lost less than one per cent of them. Made good runners and bore well first part of season, but were cut back when the dry weather came. Want 1,000 for fall delivery. G. S. Sessen.

Washington County, Ark., Aug. 24, 1916. I had a beautiful stand and lots of berries and blooms until the extreme dry weather came, and since then they have done well to live. I think with rain will get a nice lot of berries yet. S. B. Hounts, M. D.

Bowie County, Tex., Aug. 25, 1916. Bore a few berries up to July 1, but dry weather stopped them. There are a few fine plants putting on a crop now.

E. W. Hookings.



The hill system is used by some, but we do not recommend it.

Barton County, Kan., Aug. 26, 1916.

They have so far produced full crops and are now full of small berries and blooms for the September crop. The plants are very strong and I can recommend them to anyone as sure everbearing strawberries. Your plants are as good as are grown anywhere.

E. M. Bortz.

Muskogee County, Okla., Aug. 26, 1916. We received our berries on April 8, set them on the 10th, and on May 20 picked four and one-half quarts of fruit from the 100 plants, and have had berries ever since. Expect to plant more this fall.

W. H. Morgan.

Cass County, Mo., Aug. 25, 1916. Started off nice and grew well until the dry weather set in. Lovie S. Beiler.

Barton County, Mo., Aug. 25, 1916. The plants bore well in the spring, up to June, but the long, dry summer has checked them. They haven't done much the latter part of the summer. J. M. Masters & Son.

Smith County, Tex., Aug. 25, 1916. Did fine until the long dry spell set in. Most of them died then. Had some from a nursery in Missouri, which all died.

T. A. Wiblack.

Payne County, Okla., Aug. 26, 1916. Nearly every plant grew and bore fruit up until the extreme dry weather stopped them, but they kept on bearing until the last of August. Fruit is of very fine flavor and well colored. J. A. Hildebrand.

Henry County, Tenn., Aug. 30, 1916.

They arrived in fine shape. Have grown off well and have had berries on them all summer. I think you have the coming berry for this section of the country.

Geo. F. Diggs.

Sebastian County, Ark., Sept. 4, 1916. They started out very fine and were full of fruit and blooms when the long dry spell arrived. It has about killed them all out. John B. Edwards.

Pontotoc County, Okla., Sept. 5, 1916. Every plant lived and done well. The long drouth has checked them up some on bearing, but we have picked berries from them all summer. A. Stanffer.

Mexico, Mo., Sept. 4, 1916. Plants were set out in early spring, and they made a vigorous growth. For two months past they have been full of blooms and fruit. They are a very fine flavored berry. E. S. Crafton.



An Everbearing Strawberry field on October 15, 1915.

Apfanoose County, Ia., Sept. 25, 1916. Plants did fine and have fruited well. Geo. Headley.

Washington County, Ark., Sept. 9, 1916. The plants arrived in fine shape and were bearing and doing well when the long drouth set in, and it has killed them all.

P. O. Pace.

Murry County, Okla., Aug. 28, 1916. They done splendid. Did not lose a plant. Am well pleased with them.

Mrs. John Mosley.

Lubbock County, Tex., Aug. 25, 1916. Out of the 100 plants, only got 50 to grow, which have borne some good fruit. They are sure of the everbearing family. John Yarbrough.

Oregon County, Mo., Aug. 26, 1916. They grew fine; had plenty of blooms and berries up until the dry weather set in, but have had some berries all summer.

George Mohzier.

Adams County, Ill., Aug. 28, 1916. The everbearing plants did well considering the weather conditions. They have made good, strong plants, and have berries on them. W. T. Hartmann.

Marion County, Kan., Aug. 26, 1916. Are doing fine; we never lost a plant when we set them. Owing to very dry weather have lost four or five last week. Have had several messes of berries from them. J. D. Rippey.

Hamilton County, Ohio, Aug. 28, 1916. Plants have borne three crops and are now setting the fourth crop. They are large and fine berries, with nice green plants now.

W. E. Parsons.

Atchison County, Mo., Aug. 26, 1916. All I can say, they have done well. There were five of us who divided the order, and we are all well pleased. I have had berries from mine all summer. Will want 1,000 plants next spring. J. Henderson.

Berkshire County, Mass., Aug. 26, 1916.

I set them out at once on arrival, and they grew well and have had some very fine fruit on them—big, large, well colored berries, and as fine flavored as any spring bearing sorts. No trouble to have plenty of berries in summer and fall by planting your everbearing strains. Clarence A. Crandall. Webster County, Mo., Aug. 25, 1916. A big storm in June killed half of my plants. What the storm did not get have done fine; will order more soon as we get rain. Mrs. George Rockwell.

St. Louis County, Mo., Aug. 28, 1916. They did fine until the drouth set in, but they are coming again now and blooming freely. Frank Zimmerman.

Wayne County, Mo., Aug. 27, 1916. I think that every plant grew, and will say that they are the strongest and finest vines I have seen. They just suit me, both in plant and fruit. Geo. W. Walker.

Pulaski County, Ky., Aug. 26, 1916. I have picked several berries off my few Superbs, and they are still bearing. I like them fine. David Carroll.

Jefferson County, Mo., Aug. 9, 1916. After coming so far by railroad, they arrived in good shape and grew off fine. We have had some very fine berries from them. Jos. F. Bailey.

Washington County, Ark., Aug. 28, 1916. They grew fine until hot, dry weather set in, and it burned them about up, as it did every kind of crop in this section.

G. E. Lee.

Lipscomb County, Tex., Aug. 25, 1916. My plants came in fine condition; did well until last of July, at which time they suffered much, owing to dry weather. Mrs. Katherine Forrest.

Choctaw County, Okla., Aug. 28, 1916. The plants I got of you have done well; have grown off fine and borne a big crop all summer. I have taken good care of them, though. I like them fine.

Mrs. E. M. Davis.

Wayne County, Mo., Aug. 24, 1916. Did fine at first, but when the extreme dry weather came they did not do so well. I had set plants in gravelly land and they suffered more than if they had been set on lower land. N. M. Cunningham.

Lincoln County, Neb., Aug. 29, 1916. Every plant lived and grew fine. They have had berries on them, but haven't as yet put out any runners. James Owens.

Crawford County, Kan., Aug. 29, 1916. The everbearing plants I got of you did good. Roy Alumbrough.

#### J. A. Bauer, Strawberry Specialist, Judsonia, Ark.

### Price List of Plants

These prices take the place of any prices made in former catalogs, and all sales are made from this date on at prices herein named. All plants at prices given by 25 and 50 or 100 lots come postpaid, all lots over this amount come express collect. Note in descriptions if variety is Perfect or Imperfect bloom.

		POSTP	AID	BY	EXPRE	ESS NC	T PAI	D
Variety	25	50	. 100	250	500	1,000	5,000	10,000
Excelsior, Per.		\$0.60	\$0.85	\$1.00	\$1.50	\$2.25	\$10.00	\$18.00
St. Louis, Per.	.50	.75	1.25	1.50	2.75	5.00	19.00	40.00
Michel, Per.	.35	.60	.85	1.00	1.50	2.25	10.00	18.00
Thompson, Per.	.35	.60	.85	1.00	1.50	2.25	10.00	18.00
Beederwood, Per.	.35	.60	.85	1.00	1.50	2.25	10.00	18.00
Mellie, Imp	.35	.60	.85	1.00	1.50	2.25	10.00	18.00
Klondike, Per.	.35	.60	.85	1.00	1.40	2.00	9.00	17.50
Imp. Klondike, Per.	.40	.65	.85	1.10	1.50	2.25	10.00	19.00
Lady Cornellie, Per.	.40	.65	.85	1.10	1.50	2.25	10.00	18.00
Gold Mine, Per.	.55	.90	1.50	2.75	5.25	10.00	47.50	90.00
Dunlap, Per.	.35	.60	.85	1.00	1.40	2.25	10.00	18.00
Warfield, Imp.	.35	.60	.85	1.00	1.40	2.25	10.00	18.00
Missionary, Per.	.35	.60	.85	1.00	1.40	2.25	10.00	18.00
Crescent, Imp.	.35	.60	.85	1.00	1.40	2.25	10.00	18.00
Gibson, Per.	.35	.60	.85	1.00	1.40	2.25	10.00	18.00
Aroma, Per.	.35	.60	.85	1.00	1.40	2.25	10.00	18.00
Gandy, Per.	.45	.65	1.00	1.25	1.75	3.00	14.50	28.00
Evening Star, Per.	.50	.75	1.25	1.50	3.00	5.50	25.00	48.00
Mixed Plants	.35	.60	.85	1.00	1.50	2.00		
Superb, Per.	.75	1.00	1.50	2.75	5.50	10.00	49.00	90.00
Progressive, Per.	.75	1.00	1.50	2.75	5.50	10.00	49.00	90.00

PLANTS PACKED. We pack most all of our plants in slatted crates, but some few go in baskets when weather is cold so they will carry well. I guarantee safe arrival of plants by mail or express.

EARLY ORDERS. I advise you placing your order early and have me hold it until spring or when you want them shipped.

**SECOND CHOICE.** We advise all to make a second choice for fear we may be sold out of some sort, and in case we put in any other kind will see that you get a variety that does well in your section, and it will be labeled true to variety.

#### MAKE MONEY ORDERS AND DRAFTS PAYABLE TO J. A. BAUER

Don't fail to make all money orders and drafts payable to J. A. Bauer, and use order sheet and self addressed envelope, which we enclose, in sending your order.

Sebastian County, Ark., Aug. 24, 1916.

The summer has been very dry and hot and the berries haven't done as good as they should, but have bloomed all summer and are looking better. M. Clayton.

Miami County, Kan., Aug. 28, 1916. They did fine for me. Started bearing about June 10 and are still full of fruit. I expect to pick berries until frost.

Earl D. Rohrer.

Oklahoma County, Okla., Aug. 28, 1916.

The Superb plants have done fair. I have had berries ever since the 1st of June, and they are still full of fruit and blossoms now. I think they are fine. Lewis Blazier.

Stennborn County, N. Y., Aug. 28, 1916.

Received the plants in fine shape. I think the berries fine flavor and fine color. Had berries for supper last night.

Mrs. E. Hathaway.

### The Plant Express Rates to Different Towns in the United States

n ....

#### ARKANSAS

Town	Rates
Fort Smith	\$1.28
Gentry	1.28
Rogers	1.28
Mena	1.46
Wynne	
Texarkana	1.46
Jonesboro	
Nashville	1.80
Mammoth Springs	
Berryville	1.28
Yellville	1.60

#### MISSOURI

St. Louis	51.46
Neosho	1.46
Goodman	1.46
St. Joseph	1.96
Kansas City	

#### ILLINOIS

Quincy	<b>§1.72</b>
Springfield	
Anna	1.28
Olney	1.56
Cobden	

#### TENNESSEE

Memphis	30.72
Chattanooga	
Nashville	1.60
Dyersburg	
- / 8	

Murry County, Okla., Aug. 30, 1916. Your plants did better than the other everbearing plants I paid \$25 per 1,000 for, and stood the heat and dry summer better. L. C. Haggard.

Osage County, Okla., Aug. 26, 1916. Plants lived well and are trying to bear all summer, but it has been extremely dry the past two months, and they do well to live, let alone bear a crop.

Wilson H. San, M. D.

Garfield County, Okla., Aug. 28, 1916. After setting plants they grew off fine, and when the extreme dry weather came they were full of green berries and blooms, but the hot, dry weather just burned them up. Jos. M. McCoy.

#### MISSISSIPPI

Town	R	ates
Jackson		\$1.48
Hattiest	ourg	1.60
Crystal	Springs	1.60
Durant		1.36

#### LOUISIANA

Monroe	31.46
Lake Charles	1.96
Hammond	1.96
New Orleans	1.96

#### TEXAS

Houston	\$2.40
Austin	2.40
Pasadena	
Alvin	2.40
Brownsville	3.20
Bay City	2.56
Deepwater	

#### OKLAHOMA

Crescent	\$1.96
Guthrie	1.96
Oklahoma City	1.96
Muskogee	1.46
Broken Arrow	1.60
Enid	2.08

#### CALIFORNIA

Los Angeles	6.63
Long Beach	6.56
Gardena	
Moneta	6.56

Bristol County, Mass., Aug. 27, 1916. Plants arrived in fine shape and have

Plants arrived in time shape and have made fine showing this summer; will want more plants next spring.

Henry A. Enbron.

Noble County, Okla., Aug. 26, 1916. We had a very hard, dry summer, and the plants did not do as good as they should, but they were all right. We live in too drouthy a section for small fruits, taking year for year. Mrs. Max Schaffer.

McCook County, S. Dak., Aug. 26, 1916.

I received the plants in fine shape, and am well pleased with them. Have picked some very nice berries from them, although it has been a very dry summer. When I need more plants, will remember you. D. D. Garvin.

### J. A. BAUER, Strawberry Specialist JUDSONIA, ARKANSAS

### ORDER SHEET

Name		AMOUNT ENCLOSED		
(Very plainly.)	1	P. O. or Express	Order \$	
PostofficeP.O. Box		Draft		
CountyState	(	Cash	\$	
		Postage Stamps	<u>\$</u>	
Express Office				
Ensight Station			Total, \$	
Freight Station	I	Date		
Express Company	many	Y IMPORTANT—N y times you have w your full address;	ritten us, always	
Railroad		office, County and S		

Do you wish us to substitute to the best of our judgment in case any varieties ordered shauld be exhausted? Write Yes or No.....

Please write in the quantity, full name of variety and price. Any necessary correspondence should be written on a separate sheet.

QUANTITY	FULL NAME OF VARIETY	PRICE
·	<u>.</u>	
	×	

WARRANTY—We exercise the utmost care in having all our stock true to name and believe we come as near doing so as any plant grower in the United States; but in case any stock proves other than true to name, we are only liable for the part that may not be true to name, at the price paid for the stock, and the purchaser of this order accepts this agreement in placing this order.

# ENTERPRISE Box Company

Manufacturers of

UNIVERSAL FOLDING PACKAGES BERRY CRATES APPLE CRATES PEAR CRATES SIX-BASKET CRATES SWEET POTATO CRATES ONION CRATES

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