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# TOBACCO SITUATION

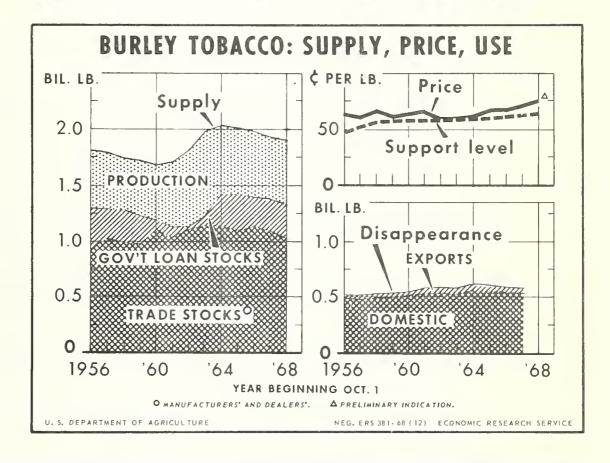


TS-126

DECEMBER 1968

By December 19, most of the 1968 burley crop had been sold at a record price of 74 cents a pound,

The 1968/69 burley supply of 1,886 million pounds is 2 percent below last year. All the decline has come in privately owned stocks as Government loan stocks and production are larger. The 1968 crop of 557 million pounds is below marketing year requirements. So a further decline in the carryover into 1969/70 is in prospect.



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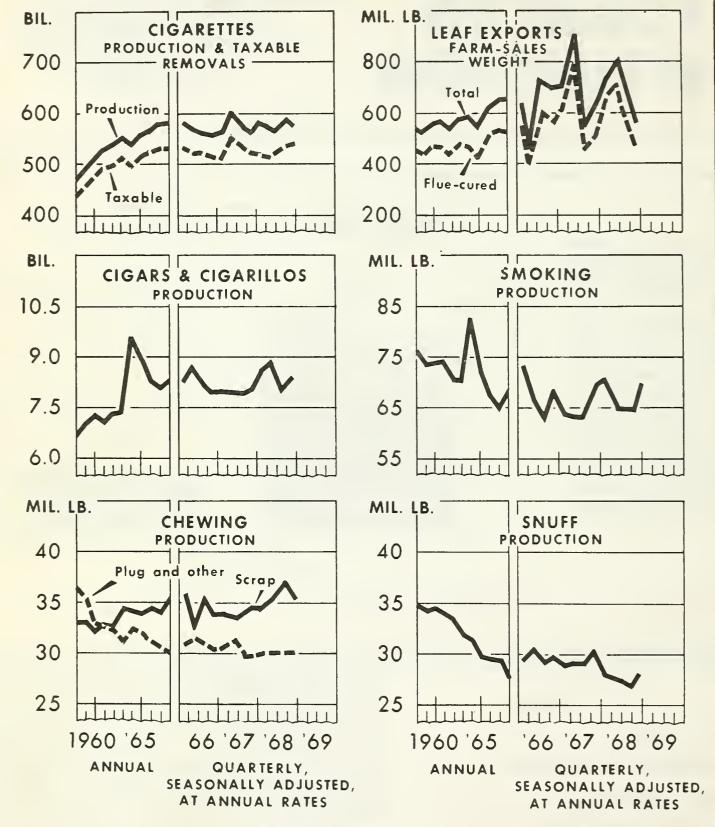
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Published quarterly by ECONOMIC RESEARCH SERVICE

U.S. DEPARTMENT OF AGRICULTURE

# TOBACCO OUTLETS

Recent Trends In Manufactured Products and Exports



LAST QUARTER SHOWN ESTIMATED.

U.S. DEPARTMENT OF AGRICULTURE

NEG ERS 229 - 68 (12) ECONOMIC RESEARCH SERVICE

# THE TOBACCO SITUATION

Approved by the Outlook and Situation Board, December 20, 1968

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### SUMMARY\*

The 1968/69 marketing year promises continued ample U.S. tobacco supplies, though 5 percent below last year because of smaller crops and carryover. Privately owned stocks at the beginning of the season were smaller; Government carryover stocks were up.

The smallest U.S. tobacco crop since 1967 is being sold. It is about 13 percent below last year and below that forecast earlier in the season, since dry weather in the important Virginia-Carolinas area lowered yields for the flue-cured crop. Favorable weather in most other sections helped to maintain output of burley and other types.

Auction prices in recent weeks have been above last season's high levels. And they likely will stay a little higher for the rest of the marketing season (the first half of 1969). Based on the formula required by law, 1969 crop price support levels for eligible tobaccos seem likely to be 4 percent above those of 1968.

Domestic disappearance this marketing year likely will total near last year's

level, since output of cigarettes and other products may change little. With large tobacco supplies available from other exporters, U.S. tobacco exports near last season's total are in prospect. So total disappearance probably will be close to the 2.0 billion pounds of last season. This level of disappearance would exceed the 1968 crop of 1.74 billion, so carryover at the close of the 1968/69 marketing year could decline around  $\frac{1}{4}$  billion pounds from the 4.1 billion at the start.

Domestic cigarette consumption in 1969 may do well to match the 1968 total. Cigarette output for 1968 is about matching the 576 billion cigarettes produced in 1967. In the months ahead, recent price advances and the smoking-health publicity are likely to influence cigarette usage. The Federal Cigarette Labeling and Advertising Act of 1965 will expire June 30, so action by Congress or the Federal Trade Commission in this area is a possibility in 1969.

<sup>\*</sup>The Surmary of this report, along with a table on supply and disappearance, was released on December 20, 1968

U.S. leaf exports during August-October 1968 were 176 million pounds, 22 million higher than a year earlier. Anticipation of a possible U.S. dock strike this winter contributed to the gain.

In calendar 1968, U.S. exports of unmanufactured tobacco will match 1967's long-time high of 572 million pounds (approximately 642 million pounds, farm-sales weight). This high export level can probably be maintained in 1969 if U.N. trade sanctions continue against Rhodesia. The improved quality of U.S. tobacco is also favoring U.S. exports. But crops were large again this season in several foreign exporting countries, and some other countries continue to expand output.

A slower gain in world cigarette production since 1966 and changed manufacturing techniques are reducing the leaf import needs for several countries. The United Kingdom, the major U.S. export destination, may be taking less U.S. leaf in 1968/69. On the other hand, cigarette sales in West Germany are gaining again; its takings of U.S. leaf are rebounding.

The 1968/69 flue-cured tobacco supply at 3,302 million pounds is 6 percent below last year. The decline reflects a 274 million pound drop in the 1968 crop. Carryover from last year was a little larger. For the 1968 crop, flue-cured growers received about 4 percent higher prices at sales ended on December 4. About 13 per-

cent of the crop was placed under loan, a substantial decline from the previous season. Carryover stocks in mid-1969 will probably be down around 230 million pounds from the 2,302 million on July 1, 1968.

The 1969 national marketing quota for flue-cured is essentially unchanged from 1968. Under the acreage-poundage program net farm quotas will be increased to reflect undermarketings in 1968.

The supply of burley tobacco for 1968/69 is 1,886 million pounds, 2 percent below last year. Carryover on October 1, 1968, was 53 million pounds below a year earlier. The estimated 1968 burley crop of 557 million pounds is up slightly. In the pre-holiday sales period, about 80 percent of the crop was sold for 74 cents per pound 2 cents above last year's record.

The current marketing year's supplies of fire-cured, Maryland, cigar filler, and cigar binder are smaller than last season, while cigar wrapper and dark air-cured are about the same.

Marketing quotas and acreage allotments for burley, fire-cured, dark air-cured,
sun-cured, and cigar tobaccos under support
will be announced by February 1, 1969.
Growers of Connecticut binder and the Ohio
filler-Wisconsin binder types will vote in
referendums on whether or not they favor
quotas on their next 3 crops.

### Annual Outlook Conference Scheduled for February

The National Agricultural Outlook Conference, which has been held in mid-November in recent years, has been scheduled for February 17 to 19, 1969, in the U.S. Department of Agriculture at Washington, D.C. The conference will give more emphasis to the general economic situation with limited time devoted to the Commodity Sessions. The Tobacco Session is scheduled for 2:00 - 3:00 p.m., February 19, 1969.

#### **TOBACCO PRODUCTS**

#### CIGARETTES

# Production and Use Leveling

Cigarette output and consumption are holding about steady in 1968. This is the first year without expansion since 1964. Domestic consumption (taxable removals) takes about 91 percent of output, while tax-exempt removals for exports and shipments take the remainder. Domestic consumption may total about the same as in 1967, while exports and shipments to U.S. forces and possessions are gaining 10 percent. (Table 1.) In 1969, domestic consumption may equal the 1968 level.

Domestic cigarette consumption was 397 billion during January-September 1968, 1.2 percent below a year earlier. However, consumption in the third quarter was equal to a year earlier; the fourth quarter may show a slight gain.

Trade reports indicate a further gain in filter tip cigarettes in 1968 and a decline in the nonfilter category from 1967. The filter tip gain is largely in the 100 millimeter size. But the 100 millimeter gain slowed from the 1967 rate. The 100 millimeter lengths have a longer tobacco column than other major cigarette categories except the 85 millimeter nonfilter tips. Some new brands have smaller diameters.

During January-October, exports as well as shipments to Puerto Rico and U.S. possessions gained. Among leading U.S. export destinations, larger shipments were made to Spain, Paraguay, Kuwait and Panama. But declines occurred in shipments to Hong Kong, Netherlands Antilles, France and West Germany. (Table 2.)

# Cigarette Prices Increase

Cigarette manufacturers increased prices 2 percent on regular (standard) non-filter tip cigarettes in late October to \$9.45 per 1,000. Excluding the Federal

excise tax of \$4.00, the increase amounted to 4 percent. Regular length nonfilter tip cigarettes account for about 13 percent of total sales, and with the price boost are now priced the same as other categories except 100 millimeter lengths. The increase equals 0.4 cent per pack. The previous price change by manufacturers, for all types of cigarettes, was in June 1967.

Retail cigarette prices have been averaging 7 percent above those of last year. The consumer price index for all items is up 4 percent. The rise in retail cigarette prices slowed in June-September, but prices probably gained a little more by year-end.

September prices for filter tip, king-size, cigarettes rose 0.9 percent above June to 139.4 percent of the March 1959 base. The index was 5.2 percent above a year earlier. Increased State and local taxes contributed to these price gains. Eight States increased cigarette tax rates in 1968. This compares with gains for 10 States in 1967. By September the weighted average State cigarette tax was 9.1 cents per pack, up from 7.8 cents a year earlier.

#### Government Activity

In October, the Federal Trade Commission reported on "tar" and nicotine content of smoke from 122 brands of cigarettes. This was the third report since FTC began testing in 1967. The FTC is continuing its tests.

In November, the U.S. Circuit Court of Appeals for the District of Columbia Circuit upheld a ruling of the Federal Communications Commission requiring radio and television stations which carry cigarette advertising to devote a significant amount of broadcast time to presenting information against cigarette smoking. The case involved whether the Cigarette Labeling Act of 1965 pre-empted the field of cigarette regulation, whether the ruling was authorized, and whether the ruling was unconstitutional.

Table 1.--Cigarettes: Total output, domestic consumption, shipments and exports for specified periods

			Shipmen	ts to	
Period	Total output	Domestic : consumption :	Overseas forces and other <u>1</u> /	Puerto Rico and U.S. islands 2/	Exports
	Billions	Billions	Billions	Billions	Billions
Average: 1950-54	414.2	377.9	18.4	1.9	15.8
1955 1956 1957 1958 1959	412.3 424.2 442.3 470.1 489.9	382.1 393.2 409.4 436.4 453.7	13.2 13.3 13.7 13.4 13.7	2.0 2.0 2.1 2.2 2.5	15.1 15.7 17.0 18.1 19.6
1960 1961 1962 1963 1964	506.9 528.3 535.5 550.6 539.9	470.1 488.1 494.5 509.6 497.4	14.3 14.6 13.9 14.3 13.8	2.5 2.8 3.1 3.2 3.7	20.2 22.2 2 <sup>1</sup> 4.1 23.6 25.1
1965 1966 1967 1968 3/	: 556.8 : 567.3 : 576.2 : 580.0	511.5 522.5 527.8 <b>526.</b> 5	17.2 18.7 21.4 23.0	3.9 3.9 3.9 5.0	23.1 23.4 23.7 25.5

1/ Also includes ship stores and small tax-exempt categories. 2/ Includes Virgin Islands, Guam, American Samoa, Wake, and Canton and Enderbury Islands. 3/ Estimated.

Basic data but not the estimates compiled from reports of the Internal Revenue Service and the Bureau of the Census.

Table 2.--Cigarette exports from the United States to leading destinations for specified periods

	: Calendar	:	1967	January	-October	1968 as a	
Country	: year : average : 1961 <u>-</u> 65	average: 1900:		1967 <u>1</u> /	1968 1/	percentage of 1967	
	Mil.	Mil.	Mil.	Mil.	Mil.	Pct.	
Hong Kong Spain Netherlands Antilles Paraguay Kuwait France West Germany Italy Ecuador Panama 2/ Canary Islands Lebanon	2,131 1,305 1,097 415 1,134 1,351 558 726 501 680 391 491	2,366 1,944 1,286 1,270 1,183 969 653 622 626 524 568 499	2,450 1,704 1,472 1,423 1,090 720 720 715 561 763 545 640	1,881 1,506 1,275 1,211 974 612 630 603 486 627 447	1,825 1,600 1,228 1,730 1,220 414 555 630 304 796 352 505	97 106 96 143 125 68 88 104 63 127 79	
Other countries 3/	12,843	10,847	10,848	9,073	10,671	118	
Total all countries	23,623	23,457	23,651	19,778	21,831	110	

<sup>1/</sup> Subject to revision. 2/ Includes Canal Zone. 3/ Includes around 100 foreign destinations in recent years.

### CIGARS AND CIGARILLOS

Cigar consumption in the third quarter slowed from the first half rate; the 1968 total is expected to be about equal to a year earlier. (Table 3.) U.S. smokers (including those overseas) smoked 6.0 billion cigars and cigarillos in January-September 1968, about the same as a year earlier. Output exceeded use as U.S. production was up 8 percent from the 1967 period; shipments from Puerto Rico were the same. Total cigar and cigarillo consumption in 1969 may be near that of 1968.

Details of taxable removals (domestic consumption) of cigars, by revenue class this year though September, show a gain for the largest-selling Class C, and a decline for the medium-priced Class E cigars:

	Billion	Pct. change from 1967
A and B (up to 4¢ each) C (over 4 to 6¢) D (over 6 to 8¢) E (over 8 to	0.39 2.64 .69	-25.6 +7.2 +14.3
15¢) F (over 15¢)	1.80 .38	-7.3 +2.3
Total removals	5.90	0

Exports of cigars (less than 1 percent of output) have been about the same this year as last. During January-October 1968, Japan was the leading destination. Other comparatively sizable export destinations include the United Kingdom, Canada, Republic of South Africa, the Bahamas, Portugal, Iceland, and Kuwait.

Cigar imports in the first 10 months of 1968 nearly doubled the 1967 rate. The total for 1968 should reach 50 million, a record. Netherlands is the largest source; Canary Islands, Jamica, and the Philippines are also important.

The 1968 taxable removals of small cigars (about cigarette-size and weighing not over 3 pounds per 1,000) may total some 15 percent over last year's 434 million.

The 1968 consumption is still one-half the unusually high 1964 figure.

#### SMOKING TOBACCO

# Smoking Tobacco Use Rising

Sales gains by U.S. manufacturers and importers are bringing 1968 smoking tobacco use 3 million pounds above last year's long-time low. (Table 4.) Prices have been relatively stable in the past 3 years in contrast to the rising trend for cigarettes. Smoking tobacco production in 1968 is expected to total some 4-5 percent above 1967. Further output and sales gains are expected in 1969.

Domestic use--including imports-through September totaled 52.3 million
pounds, 6 percent above a year earlier.
Domestic use of tobacco is up in both pipe
and roll-your-own categories.

Both imports and exports continued to gain during the 3 months August-October. But for January-October, imports increased more than exports:

	: Jan		
Item	1967	1968	Change
	: 1	Million p	ounds
Imports	: 3.1	4.7	+1.6
Exports	: 1.1	1.5	+ .4

Imports are mostly from the Netherlands and the United Kingdom. Export destinations that accounted for 50 percent of U.S. exports, in order of importance, were Japan, Canada, Panama, Icelana, and Denmark.

# Bulk Smoking Tobacco Exports Gaining

The pickup this fall in exports of smoking tobacco in bulk means the 1968 total probably rose 4 million pounds above the 16 million pounds in 1967. This export category has gained due to the growing overseas popularity of American-type blended cigarettes.

Table 3 .-- Large cigars and cigarillos: Output and consumption for specified perioda

		actories in nited States	1/	: From		ts for :		: Total
Period	Total	Remo	vals	: Puerto Rico:	:	From	Exports	: consumption
	output	Taxable	Tax-exempt	taxable	: Total <u>2</u> /	Philippine Republic		<u>3</u> /
	:		<b>-</b> -	14511	ion			
Average: 1950-54	5,902	5,818	83	13	15	2	14	5,9 <b>2</b> 5
1955 1956 1957 1958 1959	6,004 5,998 6,145 6,469 6,857	5,915 5,863 5,995 6,260 6,717	82 72 79 87 103	84 93 124 137 148	20 23 26 28 31	5 4 5 4 5	6 9 9 9 <u>4</u> /10	6,095 6,042 6,215 6,503 6,989
1960 1961 1962 1963 1964	: 6,991 : 6,642 : 6,684 : 6,716 : 8,736	6,728 6,558 6,442 6,621 8,122	105 118 126 144 193	198 354 483 526 809	32 24 23 24 28	6 8 14 15 13	4/11 4/16 4/19 33 44	7,052 7,038 7,055 7,282 9,108
1965 1966 1967 1968 <u>2</u> /	7,899 7,155 6,858 7,300	7,577 7.076 6,845 6,900	180 193 197 200	911 1,075 1,099 1,120	25 25 - 30 - 50	9 10 9 10	55 73 76 70	8,638 8,296 8,095 6,200

<sup>1/</sup> Includes output and removals of bonded manufacturing warehouses—a category in which no facilities have been classified since February 1964. 2/ Prior to the embargo on imports from Cuba (effective February 1962), the major share of imported cigars came from Cuba. 3/ Total removals from U.S. factories plus those from Puerto Rico, and imports, minus exports.
1/ Estimated—excludes little cigars. 5/ Subject to revision.

Compiled from reports of the Internal Revenue Service and the Eureau of the Census.

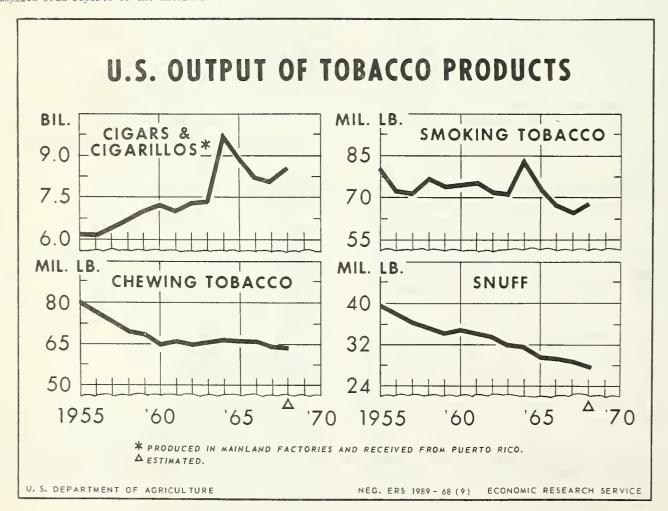


Table 4.--Smoking tobacco: Output, removals, foreign trade, and consumption, for specified periods

	:	Removal	s <u>1</u> /		Exports,	: : Total	Exports,	
Period	Output	Taxable <u>1</u> /	Tax- exempt 1/	Imports	in packages	consump- tion 3/	smoking tobacco in bulk <u>4</u> /	
	: Mil. lb.	Mil. lb.	Mil. lb.	Mil. lb.	Mil. lb.	Mil. 1b.	Mil. lb.	
Average: 1950-54	95.2	92.0	3.2	0.1	0.6	94.7	3.0	
1955 1956 1957 1958 1959	80.0 71.5 70.5 76.0	77.5 , 69.9 68.7 74.0 71.2	2.3 1.7 1.7 2.0 1.9	.1 .2 .4 .7	.5 .6 .6 .7	79.6 71.1 70.0 75.7 73.1	6.2 5.7 4.4 7.5 8.5	
1960 1961 1962 1963 1964	73.8 74.2 70.9 70.4 82.5	71.3 71.4 68.3 68.0 75.0	2.3 2.5 2.6 2.2 3.4	.9 1.3 1.5 4.0 3.0	.9 .8 .9 .9	73.6 74.4 71.5 73.3 84.0	7.7 9.0 8.6 9.8 12.3	
1965 1966 1967 1968 5/	71.8 67.3 64.8 68.0	67.3 65.3 62.7 65.0	3.0 1.5 2.0 2.0	2.5 3.3 3.7 5.0	1.0 1.0 1.3 2.0	71.8 69.2 67.1 70.0	13.6 14.8 15.9 19.0	

1/ After December 1965, taxable removals data replaced by domestic sales, and tax-exempt removals data replaced by export sales. 2/ Prior to July 1962 and after December 1965, data are from Census import classification covering mainly smoking tobacco; from July 1962 through December 1965, data represent taxable removals of imported smoking tobacco reported by Internal Revenue Service. 3/ Total removals (or sales) plus imports minus exports in packages. 4/ Includes specially-prepared cigarette tobacco, cut or granulated tobacco, partially-processed blended tobacco and shredded tobacco. Virtually all of the smoking tobacco in this export class was not included in Internal Revenue Service output figures for smoking tobacco. 5/ Estimated.

Basic data but not the estimates compiled from reports of the Internal Revenue Service, Bureau of the Census, and Consumer and Marketing Service, USDA.

Table 5.--Chewing tobacco and snuff: Output by category for specified periods

			Chewing tobacco			:
Period	Plug	Twist	Fine-cut	: Scrap	: Total	Snuff
	Mil. lb.	Mil. lb.	Mil. lb.	Mil. lb.	Mil. 1b.	Mil. 1b.
Average: 1950-54	38.9	4.9	2.8	38.2	84.8	39.2
1955 1956 1957 1958 1959	35.5 33.0 31.6 29.6 28.6	4.5 4.3 4.0 3.8 3.6	3.0 2.9 2.8 2.9 3.0	36.1 35.3 34.0 33.0 33.0	79.1 75.5 72.4 69.3 68.2	39.2 37.7 36.1 34.8 3 <sup>4</sup> .3
1960 1961 1962 1963 1964	26.4 26.0 26.0 24.9 25.9	3.4 3.3 2.9 2.9 2.8	3.1 3.2 3.3 3.3	32.0 32.7 32.5 34.2 34.0	64.9 65.2 64.7 65.3 66.2	34.6 33.8 33.2 31.8 31.4
1965 1966 1967 1968 <u>1</u> /	24.7 24.3 23.8 2 <b>3.0</b>	2.8 2.7 2.5 2.6	3.7 3.9 4.1 4.2	33.9 34.3 34.0 35.5	65.1 65.2 64.4 65.3	29.7 29.5 29.3 27.5

<sup>1/</sup> Estimated.

Basic data but not the estimates compiled from reports of the Internal Revenue Service and Consumer and Marketing Service, USDA.

These bulk exports include specially prepared cigarette tobacco, cut or granulated tobacco, partially processed blended tobacco, and shredded tobacco. They also include processed sheet tobacco and "blended strips" consisting of more than one kind--principally blended flue-cured and burley.

This year through October, exports of smoking tobacco in bulk were 17 million pounds compared with 13.6 million a year earlier. Among the 5 leading recipients in 1967, increased exports so far in 1968 went to Italy, Spain, and the Netherlands, about the same amount went to the Dominican Republic, and smaller shipments went to Peru.

#### CHEWING TOBACCO AND SNUFF

# Chewing Tobacco Output Gains

Scrap chewing tobacco output and sales gained sharply in the third quarter.

These gains raised the prospects for 1968 chewing tobacco production to top 1967 by 1 percent. Most of the gain is in scrap chewing tobacco, which makes up half the total. Of the other categories, plug output is lower, while twist and fine-cut groups are about the same. (Table 5.)

Foreign trade in chewing tobacco is limited, and consists mainly of twist and plug. During January-October 1968, there were 208,000 pounds exported, compared with 253,000 pounds a year earlier.

Snuff production in 1968 is estimated about 6 percent less than in 1967. Output has been downward for several years and this trend is expected to continue. Through September manufacturers' domestic sales were 5 percent below those a year earlier.

### **FOREIGN TRADE**

#### U.S. EXPORTS AND IMPORTS

# U.S. Leaf Tobacco Exports Gaining

Exports of unmanufactured tobacco have been running ahead of last year's high level since June, and the total for 1968 may match the 21-year high set in 1967. Pending the settlement of contract negotiations involving U.S. dock workers, exports may move irregularly. Currently, no solution for the United Kingdom-Rhodesia situation appears imminent, and U.S. exports in 1969 will probably continue close to the 1968 high level because of the U.N. sanctions against Rhodesian tobacco.

U.S. leaf tobacco exports in January-October 1968 were 6 percent above a year earlier. (Table 6.) Mostly responsible was gain in exports of flue-cured--the principal export class. Fire-cured, suncured, cigar wrapper, and binder, as well

as the stems and trimmings category, were higher; exports of other types were lower.

Gains in U.K. takings during January-October about offset a decline in exports to West Germany. Sizable gains were made by Thailand, Japan, Denmark, and Australia. Exports to Italy suffered the largest decline.

Besides the U.N. sanctions against Rhodesia, U.S. exports are favored by the export payment program, and the high quality of recent tobacco crops. However, larger supplies are becoming available in some areas abroad, including several less countries that have expanded production since the ban on Rhodesian tobacco.

# U.S. Import Gain Slows

U.S. tobacco imports for consumption (factory use of imports) in the second

Table 6.--United States exports of unmanufactured tobacco by types and to principal importing countries for specified periods

	(	Declared	weight)				
		•	•	•	January	-October	
Country and type	Average 1960–64	1965	1966	1967 <u>1</u> /	1967 <u>1</u> /	1968 <u>1</u> /	1968 as a percentage of 1967
	Mil. 1b.	Mil. lb.	Mil. lb.	Mil. lb.	Mil. lb.	Mil. lb.	Pct.
Flue-cured Burley Maryland Fire- and sun-cured Green River One Sucker Black Fat, etc. Cigar wrapper Cigar binder Cigar filler Perique Stems, trimmings, and scrap	397.2 41.6 11.4 24.1 .8 .6 4.1 4.4 1.6 .4 .2 10.8	351.1 45.3 10.1 27.6 .6 .9 3.9 3.9 2.5 .7 .4 21.1	422.6 45.7 10.6 23.4 .6 3.5 4.5 1.9 1.9 35.6	427.4 45.3 15.1 26.3 .9 1.0 4.1 3.7 1.8 .9 .2 44.9	321.3 39.2 12.0 21.2 .9 .8 3.4 3.2 1.6 .6	340.3 35.1 11.8 22.0 .7 2.2 3.9 2.1 .6 .1 44.7	106 90 98 104 56 88 65 122 131 100 100 141
Total	497.2	468.1	551.2	571.6	435.9	464.0	106
Country of destination	•						
Finland Norway	138.1 6.0 17.4 32.2 79.2 7.3 13.3 14.9 13.2 7.3 7.7 16.6 11.3 1.7 9.2 5.9 5.2 6.5 26.1 17.2 4.5 11.5 44.9	92.8 18.8 37.2 80.9 3.7 15.1 10.6 12.6 6.0 5.9 8.4 3.7 11.8 7.3 6.6 7.5 36.6 19.7 3.0 18.4 49.6	129.9 8.6 17.5 28.8 98.7 3.8 17.9 13.5 16.9 4.7 9.3 22.8 3.7 5.1 17.7 12.4 7.3 4.7 42.1 16.5 5.3 12.0 52.0	137.6 6.3 17.5 40.5 114.3 5.5 16.4 14.3 21.4 5.9 8.4 19.3 7.1 3.8 23.2 12.9 9.6 5.9 27.0 13.3 3.8 1.4 56.2	98.1 4.2 13.5 34.2 91.8 4.2 10.8 18.4 4.8 6.3 5.5 3.8 11.6 7.3 5.5 4.0 9.3 7.3 7.3 7.3	113.8 5.6 15.6 36.3 78.9 4.5 17.6 10.6 21.4 4.5 9.0 12.4 2.3 4.7 22.4 10.1 8.3 4.2 13.0 14.3 4.8 6 49.1	116 133 116 106 86 107 142 98 116 94 132 76 42 124 119 87 114 76 325 149 145 86 98
Total	497.2	468.1	551.2	571.6	435.9	464.0	106
	•						

<sup>1/</sup> Preliminary.

<sup>2/</sup> Malaysia and Singapore.

Compiled from publications and records of the Bureau of the Census.

half of 1968 are running about the same as last year, so the gain for the year arises from an increase in the first half. Most of the gain in imports is in oriental type cigarette leaf and scrap used in cigarettes. These gains are in tobacco from Turkey, Greece, and Yugoslavia. Other scrap imports are also gaining. (Table 7.)

Factory use of imports could rise further in 1969 due to record foreign leaf stocks in the United States, substantial exportable supplies overseas, and U.S. price levels above those of most exporting countries. Also, oriental tobacco, which accounts for three-fourths I' the U.S. imports, is known for its low nicotine content.

January-October 1968 general imports of tobacco (total arrivals: direct entries plus that placed in bonded warehouses to be withdrawn for factory use later) were near the comparatively high figure a year earlier. (Table 8.) Cigar filler tobacco gained with larger Dominican Republic arrivals. Cigarette leaf tobacco declined. Scrap tobacco gained -- both cigar types and the lower value oriental type from Greece and Turkey.

Imports of flue-cured and burley also gained in 1968. No breakdown of the 2 types is available, but of the 8 million pounds arriving during January-October about half came from South Korea. Other suppliers are Mexico, Argentina, Zambia, Canada, and Thailand.

As a result of import gains, stocks of foreign-grown cigarette and smoking tobacco in the United States on October 1, 1968, were a new record for that date--403 million pounds (farm-sales weight), 8 percent above a year earlier. Foreigngrown eigar tobacco stocks, by country of origin, are shown on page 41.

#### FOREIGN PRODUCTION AND EXPORTS

### World Tobacco Harvest Down From 1967 Record

World production of tobacco in 1968 is down from the record output of 10.4 billion pounds in 1967. The decline stems largely from a reduction in U.S. and Fhodesian acreage. Dry weather affected the crops in both countries as well as in southeastern Europe. Growing conditions were more normal in Canada, but weather was unfavorable in India.

Flue-cured tobacco production in 3 countries, 1965-68

Year	Country								
of harvest	Canada	India	Rhodesia						
	: Mi	llion por	ınds						
1965 1966 1967 <u>1</u> / 1968 <u>1</u> /	159 224 204 212	209 172 200 192	233 244 200 132						

I/ Preliminary.

In Rhodesia, the 1968 flue-cured harvest is estimated at 132 million pounds. Quality was reported to be lower than last year. The output target for the crop to be harvested in early 1969 may be the same as for the 1968 crop.

Production in Canada increased slightly this year. Favorable weather at harvest improved the crop. Growers have continued to innovate and mechanize to reduce manual labor. Auctions in Ontario began November 7. Through December 13, about 10 million pounds had been sold, at an average price equivalent to 64 U.S. cents per pound. A year earlier, growers received ½ cents per pound more than this season on about the same quantity of marketings.

India's 1968 flue-cured crop turned out a little smaller because of reduced acreage. Early season drought and heavy rains in mid-season held down yield. Prospects are for a larger crop in 1969.

Oriental crops this past season probably were down 10 percent in Greece and 12 percent in Turkey and by smaller amounts in Bulgaria and Yugoslavia. Smaller crops were in part due to reduced acreage in

Table 7. -- United States imports for consumption of unmanufactured tobacco, from principal supplying countries, for specified periods

	(	Declared	weight)				
	:	:	:	:	January	-October:	
Classification and	Average	3065	: : 1966	1967	: : 1967	1968	1968 as a percentage
country of origin	1960-64	: 1965	1900	<u>1</u> /	: 1967 : <u>1</u> /	: 1900 : : <u>1</u> / :	of 1967
	•	•	:	:	• <i>≐</i> /	· <i>=</i> / :	01 1501
	: Mil.	Mil.	Mil.	Mil.	Mil.	Mil.	
	: <u>lb.</u>	1b.	lb.	lb.	lb.	lb.	Pct.
Cigarette leaf	:						
Unstemmed:	:						
Turkey	78.4	83.6	84.3	92.8	79.2	83.0	105
Greece Yugoslavia	31.7 7.8	36.0 12.9	36.6 11.4	37.6 13.2	33.0 11.4	37.0 13.8	112 121
Italy	1.7	1.4	•5	.4	•3	.1	33
Cyprus	8	.8	•7	•7	.6	.4	67
Syria .	6	.2	.3	.4	3	3	100
Total 2/	123.6	137.9	137.1	151.1	129.0	140.1	109
10001 =/			=				
Scrap:	•						
Turkey	•. •9	1.3	1.4	<b>3.</b> 3	2.5	5.1	204
Greece	1	0	3/	1	3/	1.5	~~~
Flue-cured and burley	<u>4</u> /.3	•3	1.0	1.6	•5	2.0	400
Fine-cured and buriey	<u>=/·3</u>	•5	1.0	1.0	• /	2.0	+00
Cigar wrapper (unstemmed):	•						
Cuba	.4	<u>3</u> /	<u>3</u> /	<u>3</u> /	3/	0 .	
Cameroon Republic	: 3/	.1	<u>.</u> 1	.1	.1	.2	200
Honduras	:3/	1	1	.1	.1	.1	100
Total <u>2</u> /	• 5	.2	•3	•5	•5	.6	120
10004 55)							
Cigar leaf (filler)	•						
Cuba:	:						
Stemmed	<b>:</b> 3.3	.2	.2	.1	.1	•1	100
Unstemmed	2.9	.6	.2	•3	.2	.1	50
Philippine Republic: Stemmed	.4	2/	<u>3</u> /	.1	.1	0	
Unstemmed	.1	3/ 3/ .1 .6	.1	.2	3/	.1	
Colombia	: .3	.1	.6	•5	-14	<u>.6</u>	150
Brazil	: .4	.6	.6	•5 •5	.4	•7	175
Paraguay	: .2	.4	.2	3/	3/	•1	
Dominican Republic	• • 5	.8	.7	1.2	1.0	.8	80
Mexico	•3	1.0	1.3	.8	.7	.8	114
Total 2/	8.7	4.3	5.0	5.3	4.1	4.6	112
	:						
Scrap:	:						
Cuba	7.7	1.6	1.4	.7	.6	.2	33
Philippine Republic Peru	: 11.5	14.1	17.1 .2	16.7	13.9 .2	16.2 •7	117 350
Colombia	• •5 • 3.6	•3 <b>5•5</b>	3.9	•3 ·3•2	2.6	3.4	131
Dominican Republic	3.8	7.6	3.3	4.2	3.6	5.3	147
Netherlands	: .1	3/	.2	3/	0	3/	
Indonesia	<b>.</b> 8	1.3	•9	1.1	•9	•9	100
Brazil	1.2	3.6	3.5	3.1	2.3	3•5	152
Argentina Paraguay	.2	.4	.3 1.4	.8 1.8	.6	•5 1•1	83 73
	.3	•9		1.8	1.5		
Total <u>2</u> /	30.5	37.6	34.2	34.8	28.8	34.9	121
	:	• 0 = 1			-/	3.60	
Total imports 5/	: 165.1	182.6	179.3	197.1	165.7	190.1	115
1/ Proliminary 0/ Tralada a							

<sup>1/</sup> Preliminary. 2/ Includes relatively small quantities from other countries not separately listed. 3/ Less than 50,000 pounds. 4/ 1961-64 average. 5/ Includes stems not cut, ground, or pulverized. Detail may not add to total, due to rounding.

Compiled from publications and records of the Bureau of the Census.

Table 8.--United States general imports of tobacco from principal supplying countries, for specified periods

	·	(Decla	ared weight	)			
	:		•	:	<u>:</u>	January-Oct	ober
Classification and country of origin	Average 1960-64	1965	1966	1967	1967	1968	1968 as a percentage of 1967
	: Mil. 1b.	Mil. 1b.	Mil. 1b.	Mil. 1b.	Mil. 1b.	Mil. 1b.	Pet.
Cigarette leaf (unstemmed): Turkey Greece Other countries Total	86.8 36.1 16.3 139.2	79.8 35.7 14.0	124.6 34.1 24.9 183.7	132.5 51.9 27.7 212.1	107.0 40.8 22.2 170.0	82.5 37.7 19.0 139.2	77 92 86 82
Scrap: Turkey Greece	.9 1/.3	7.0 2/	4.6 0	10.2	9.3	7.6 3.1	82 
Flue-cured and burley	· · ·	1.0	1.8	1.9	.7	7.9	
Cigar wrapper (unstemmed): Cuba 3/ Cameroon Republic Honduras Total 4/	: : .3 : .1 : .2/	0 .1 .1	0 .1 .1	0· .1 .3	0 .1 .3	0 •3 •1 •8	 300 33 114
Cigar filler (stemmed): Cuba 3/ Philippine Republic Brazil Mexico Dominican Republic Honduras Total 4/	3.0 .8 .5 .1 .1 .1	0 2.2 .2 .5 .9 .2	0 <u>2</u> / •5 •7 •1 •3 1.9	0 .1 .3 .6 .5 .5	0 .1 .3 .5 .4 .3	0 0 .3 .5 1.0 .5 2.4	100 100 250 167 133
Cigar filler (unstemmed): Cuba 3/ Philippine Republic Dominican Republic Colombia Brazil Paraguay Indonesia Netherlands Peru Argentina Mexico Jamaica Total 4/	8.4 . 33 . 8.6 . 8.2 . 3.2 . 1.0 . 2.3 1 4 7 1 1 7 1	0 .8 2.5 7.0 9.3 1.8 2.5 0 2.1 .2 2.3 2/	0 1.0 .6 4.2 1.3 .5 .1 2/ 0 .1 3.0 2/ 12.1	0 .7 5.1 5.0 2.2 2.0 .9 .1 0 .1 2.3 2/ 20.2	0 .3 4.8 4.6 2.1 1.8 .5 .1 0 2/ 1.8 2/	0 2.9 8.7 5.4 2.4 2.4 2.12 2.9 27.8	967 181 117 200 133 80  50
Scrap: Cuba 3/ Philippine Republic Dominican Republic Colombia Brazil Paraguay Indonesia Netherlands Argentina Honduras Other countries Total	3.7 : 11.5 : .4 : .2/ : .3 : .1 : .1 : .1 : .1 : .2/ : .5 : .7.0	0 23.9 1.0 0 .1 .1 .2/ 2/ .1 .6	0 15.5 .2 2/ .3 .4 2/ 2/ .1 .1 .5	0 10.7 .6 .1 2/ .1 .7 2/ .1 .1 2.6	0 7.8 .4 2/ 0 .1 .7 0 2/ 2/ 2.3 11.3	0 15.5 1.3 2/ 2/ 2/ .2 .1 .2 .1 .2,4	199 325  29  104 175
Total cigar tobacco	56.2	60.1	31.4	38.1	31.2	50.9	163
Grand total 5/	197.0	198.0	221.7	263.8	211.5	209.3	99

<sup>1/1960-61</sup> average. 2/Less than 50,000 pounds. 3/For 1960-61 (pre-embargo) years, average imports were wrapper, 0.7 million pounds; stemmed filler, 6.8 million; unstemmed filler, 19.3 million; and scrap, 8.4 million. 4/Includes quantities from other countries not separately listed. 5/Includes stems not cut, ground, or pulverized. Detail may not add to total, due to rounding.

Note: General imports include all arrivals in the United States as distinguished from "imports for consumption."

Greece; reduction was made because of over- flue-cured was exported to Denmark, West production and stock buildup in earlier years. Increased acreage in Turkey was off- took less than a year earlier. set by lower yields.

In countries producing oriental tobacco, weather conditions were not favorable during 1968. The Danubian countries had soil moisture well below normal at the beginning of the season and then crops suffered damage from heavy rains later. Greece had dry weather throughout the growing season,

Oriental tobacco production in 4 countries, 1965-68

	:		Year of	harves	st
Country	:	1965	: : 1966 :	1967 <u>1</u> /	1968 <u>1</u> /
	:		Millio	n pound	s
Turkey Greece Bulgaria Yugoslavia	:	291 267 257 108	361 204 275 108	402 232 243 106	354 209 233 102

1/ Preliminary.

## 1968 Trade by Major Exporters

Among the major exporting countries. India exported more tobacco for the first 7-9 months of 1968; Canada, Greece, and Turkey shipped less:

Flue-cured and Oriental tobacco exports, major foreign exporters, 1967-68

Country	:		:		:Change
and	:	Period	:1967	:1968	: from
type	:		:	:	: 1967
	:	Milli	on po	unds	
	:				
Flue-cured	:				
India	:	JanJuly	61	71	+10
Canada	:	11	37	35	-5
Oriental	:				
Greece	:	JanSept.	95	74	-21
Turkey	:	JanAug.	107	82	-25
	:				

Most of Canada's total was consigned to the United Kingdom. Some Canadian

Germany, and the Netherlands, all of which

About three-fifth's of India's exports through the first 7 months went to the United Kingdom, which took nearly 30 percent more than a year earlier, but the poorer quality of the 1968 crop held down the gain during mid-year. The Soviet Union and Japan are the chief minor destinations.

Turkey's reduced exports were mainly due to smaller takings by the United States and EEC countries. Shipments to Eastern European countries were main\_ained. Greece also shipped less to the United States; its EEC shipments rose.

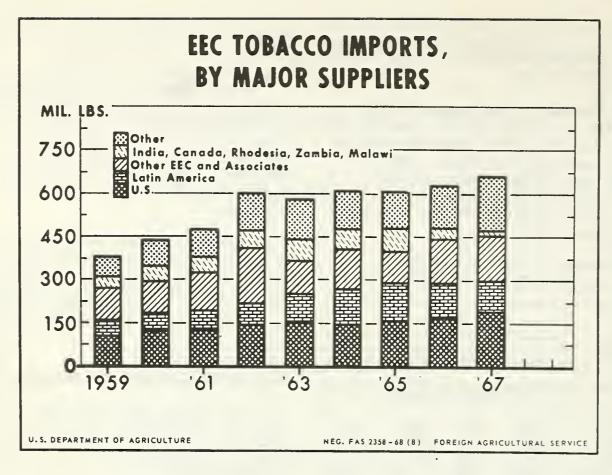
## FOREIGN MARKET DEVELOPMENTS

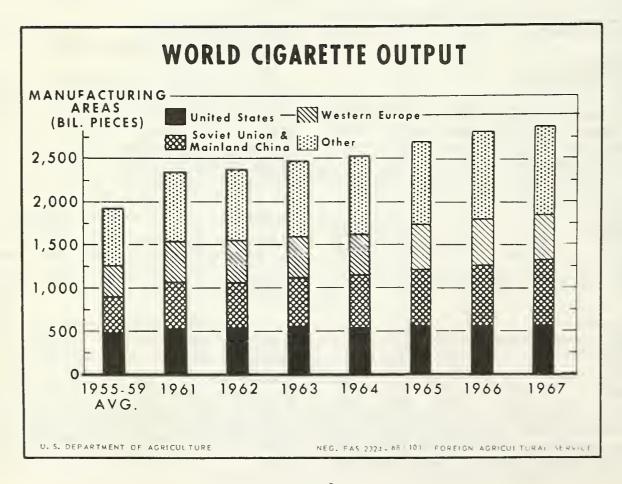
West Germany is the leading tobacco importer. The United Kingdom is second. For U.S. tobacco, the United Kingdom is the largest market and West Germany is second.

# Common Market Plans Affect U.S.-W. German Trade

To find a more acceptable tobacco policy for the European Common Market is the goal of the EEC Parliament and especially West Germany in the next few months. The Common Agricultural Policy as now proposed by the EEC Commission could mean an estimated revenue loss of up to  $\$\frac{1}{2}$  billion for West Germany when tobacco taxes are harmonized and if cheaper black tobacco cigarettes displace high-value U.S. and oriental tobacco imports. West German consumers would have to adjust tastes and preferences or pay more for present brands.

The chief beneficiaries of the proposed CAP are French and Italian producers, who would receive heavy subsidies from Commission funds. In addition to high price guarantees, the plan has no production control, gives preferences to associated overseas territiories, and continues the Frence and Italian state tobacco monopolies.





The United States exported 185 million pounds of tobacco valued at \$149 million to EEC countries in 1967. This was one-third of our total tobacco exports. Our shipments to West Germany were worth \$106 million, about two-thirds of the EEC area takings.

Since the proposed CAP would reduce U.S. exports and interfere with U.S. trade concessions granted under GATT, U.S. Government and industry officials have met several times with Common Market officials to explain the U.S. viewpoint.

# Import Duties Raised in United Kingdom

Exports of U.S. tobacco in 1969 to the United Kingdom will be affected by the 10 percent increase (surcharge) in U.K.'s duty rate on unmanufactured tobacco. Another new competitive element during 1968/69 is the increase in U.K. imports from several non-traditional sources such as Pakistan, Tanzania, Malawi, and South Africa.

The current duty (including surcharge) also applies, however, to other tobacco exporters to the United Kingdom. It is one of several measures the British Government took to reduce imports and domestic consumption and stimulate exports. The duty effective November 22, 1968, is equivalent to \$12.106 per pound. Commonwealth sources receive a preferential rate equal to \$11.902. The latest increase follows a 5 percent rise last March.

The current duty means an increase equal to 4 cents per pack of 20 cigarettes. A pack formerly priced at 68 cents would now sell for 72 cents. The latest increase about offsets price cuts at the end of September when several cigarette manufacturers dropped their retail pricemaintenance policies. The current duty gives manufacturers further incentive to reduce the tobacco content of cigarettes, with more filter tipped cigarettes of reduced diameter, and to adopt other manufacturing economies.

# U.K. Trade in 1968

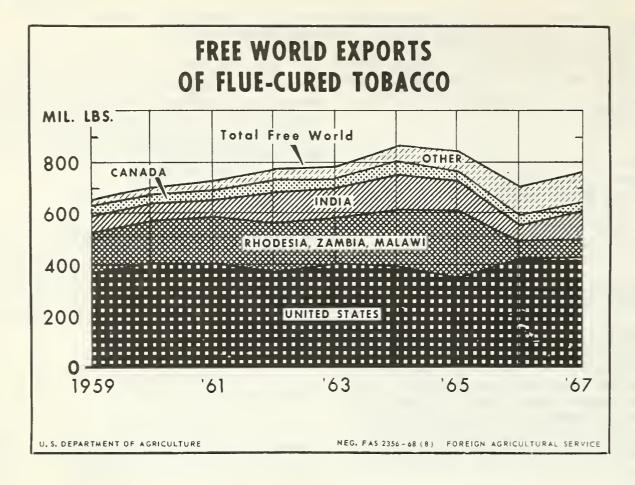
For the first 10 months of 1968, United Kingdom's imports of tobacco totaled 272 million pounds, 53 million above the same period of the previous year. Imports of U.S. tobacco alone amounted to 127 mil-18on pounds, showing an increase of 32 million. (Table 9.)

Gross clearances of tobacco from bond-an approximate measure of U.K. domestic use and exports-were 231 million pounds in January-September 1968, a gain of 1 percent from a year earlier. Net clearances for home consumption were down 1 percent, while exports, mostly digarettes, gained 18 percent.

The 1968 gross clearances of fluecured were as follows:

	JanSept. 1968	Change from 1967
Source	Mil. 1b.	Mil. lb.
United States India. Canada Rhodesia Zambia & Malawi Other countries	108.7 32.6 34.4 19.1 6.8 12.6	+8.3 +2.9 -1.7 -19.5 +3.0 +5.2
Total	214.2	-1.8

Due to the gain in imports, U.K. manufacturers' leaf tobacco stocks at the end of September 1968 were 430 million pounds—3 percent above the low level of a year earlier. Flue-cured stocks, at 386 million pounds, were 2 percent above a year ago. The decline in flue-cured stocks since 1966 ended when holdings from the United States, India, and other countries gained to offset the decline in Rhodesian holdings.



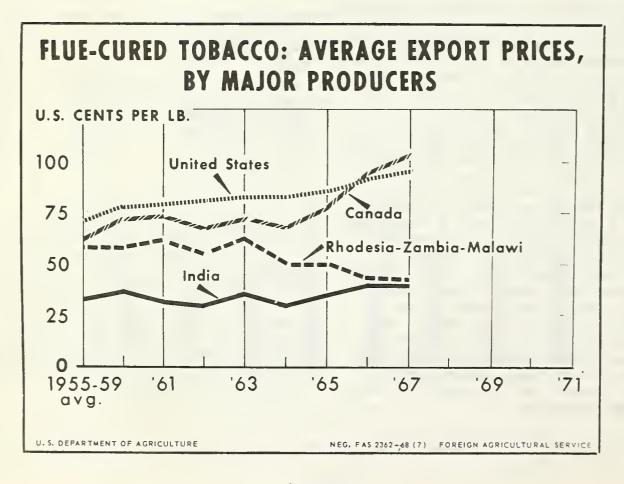


Table 9 .-- United Kingdom tobacco: Imports, stocks, clearances, and exports for specified periods

••.	Re-exports of unmanu- factured tobacco	: M11. 1b.	7 C C C 7 T T C C C C C C C C C C C C C	ചനനവല	v พ ± พ ±	a a €		ಣ-† ≠ ഢ ಣ
	Exports of manu- factured tobacco	M11. 1b.	43 51 47 45	3 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	15,88 13,13 13,1	32 38 38		25 33 34 37
	form: : Unstermed	M11. 1b.	221 237 235 238 245	248 241 235 236 237	231 217 200 188 151	. 107 83 **68	-	*116 *82 *63 *53 n.a.
from bond $\frac{1}{4}$	By f	M11. 1b.	50 50 50 50 50 50	25 24 25 25 26 26 26 26 26 26 26 26 26 26 26 26 26	88 100 107 125 157	191 218 **237		*112 *140 *163 *176 n.a.
clearances from	duty preference  : : : : : : : : : : : : : : : : : : :	M11. 1b.	91 104 108 116 122	125 127 135 138	152 156 154 162	168 169 157		*120 *124 *128 *139 *107
Gross cle	By duty pu	M11. 1b.	180 183 172 167 168	173 173 169 172 171	167 161 153 154 146	130 132 148		*108 *98 *110 *124
	Total	M11. 1b.	287 283 283 290	298 300 304 310 315	319 317 307 313 308	298 301 305		*228 *222 *226 *229 *231
	Stocks Dec. 31	M11. 1b.	1478 1430 1430 1458	507 523 529 529 509	538 540 541 541	520 464 435		#501 #4.99 #4.16 #4.30
	From Common- wealth counties	Mil. 1b.	146 131 143 127 139	149 141 141 155	180 182 168 174 181	184 110 125		147 150 96 106 123
Imports 1/	From U.S.	M11. 1b.	144 212 67 174 160	179 160 168 164 140	178 157 106 145 123	91 133 133		87 62 87 95 127
	Total	Mil. 1b.	306 355 224 316	318 318 319 300	365 345 280 325 313	584 582 583 584 580		241 220 199 219 272
	Period		1950 1951 1952 1953 1954	1955 1956 1957 1958 1959	- 19 -	1965 1966 1967 5/	JanOct.	1964 1965 1966 1967 1968

1/ Unmanufactured tobacco. 2/ The full duty rate on tobacco from the United States and other non-preferential areas is about 2 percent above the preferential rate on tobacco from Commonwealth areas. 3/ Beginning with 1957, stocks not strictly comparable with prior years. 4/ Largely withdrawals for manufactures for home use and export. 5/ Subject to revision. #Stocks as of September 30. \*Jan.-Sept. \*\*Dec. 1967 estimated. n.a.--not available.
Compiled from official United Kingdom sources.

### TOBACCO LEAF SITUATION AND OUTLOOK

# 1968 Crop Highlights

The smallest U.S. tobacco crop since 1957 is now being sold. It is 13 percent below last year and 6 percent below the forecast earlier in the season, since dry weather in the important Virginia-Carolinas area lowered yields for the flue-cured crop. Favorable weather in most other sections helped to maintain output of burley and other types.

Yields per acre averaged 1,940 pounds this season, compared with 2,050 pounds last season and the 1962-66 average of 1,957 pounds. Acres harvested totaled 884,500-8 percent below last year. Flue-cured tobacco accounted for most of this decline in acreage.

Smaller crops and carryover have reduced supplies available for the 1968/69 marketing year. Prices have increased and less tobacco is moving under loan this season. Prices for the season will likely average 4 percent above the 1967/68 season's levels.

Farmer's incomes from tobacco in calendar 1968 are below 1967. The higher average farm prices are not offsetting the smaller volume of farm marketings. For calendar 1968, cash receipts from tobacco are totaling about \$1.2 billion compared with \$1.4 billion in 1967. Most of the decline is due to the reduced volume of flue-cured sold.

A larger volume of tobacco sales is likely in 1969. Due to the higher support level required by law, the average price may be a little higher.

### QUOTAS, ALLOTMENTS, AND PRICE SUPPORT

1969 Marketing Quotas . and Allotments

By February 1, 1969, USDA will announce the 1969 marketing quotas and acreage allotments for burley and certain other kinds of tobacco. Shortly after

the announcement, growers of Connecticut binder, Wisconsin binder, and Ohio filler types will vote in referendums for or against quotas and allotments on their next 3 crops. If at least two-thirds of the farmers voting approve, marketing quotas will continue in effect.

For burley, fire-cured, dark air-cured, and Virginia sun-cured types, farmers approved marketing quotas applicable to the 1969 crop in previous referendums. Government price support cannot be made available on any crop of tobacco for which growers have disapproved marketing quotas.

Flue-cured growers had approved a-creage-poundage quotas for 1968-70 crops in a 1967 referendum. The 1969 National quota for flue-cured is about same as in prior years but individual grower quotas are adjusted for over-or undermarketings in 1968.

### 1969 Price Support Levels

Price support for eligible 1969 to-bacco crops seems likely to rise 4 percent above the 1968 price support levels—some 15 percent above the 1959 base. This estimate is based on changes in the parity index through November 1968. As required by law the 1969 price support adjustment will be based on the average of the parity index in 1966, 1967, and 1968 compared with 1959. The parity index measures changes in prices paid by farmers, including interest, taxes and wage rates.

USDA is expected to announce support levels by March 1, as in past years. Individual grade loan rates will be announced later.

### FLUE-CURED

As a result of the smallest crop since 1957, the flue-cured supply for 1968/69 is 221 million pounds below last season. Export and domestic disappearance levels may be maintained in 1968/69, so the carryover by next July 1 could fall some 10 percent to under 2,100 million pounds.

The production quota for 1969 is substantially the same as 1968 prior to adjustments for undermarketings and overmarketings. Since growers can make up a substantial part of the 1968 undermarketing, the 1969 crop could rise about one-fifth from the reduced output this year. Such a crop, added to carryover, would provide a supply next year a little below 1968/69.

### Exports Up in July-October

During July-October 1968, flue-cured exports (farm-sales weight) were 13 percent above a year earlier, but 16 percent below the high level of years earlier. West Germany, second ranked destination, accounted for the gain as its cigarette sales are again expanding after last year's slowdown. The United Kingdom--leading destination--maintained its takings.

Supplies from non-traditional exporters are still large but U.S. flue-cured exports during the current marketing year may reach last season's level of 534 million pounds (farm-sales weight.) Exports last season were 9 percent below the unusually high level a year earlier. Otherwise they were largest since 1955/56.

		, .		
	:	J	uly-Oct	cober
Country	:	1966	1967	1968
	:	M	illion	pounds
United Kingdom West Germany	:	54 45	47 21	45 37
Netherlands	:	8	9	10
Thailand	:	7 6	5 4	10 · 4
Belgium Denmark	:	4	3	5
Ireland	:	8	3	4
Australia	:	5 6	1	5
South Vietnam All others	:	6 43	5 40	う 31
Total*	:	186	138	156
*Pogod on unmous	290	3 30+0		

\*Based on unrounded data.

1968 Auction Season Prices Higher

The 1968 flue-cured crop sold at higher prices than last season. However, the

sales volume and crop value declined considerable from 1967. Most grade averages were higher and overall quality was better. Nearly all sales were in untied form and industry and Government efforts resulted in an orderly flow from farm to market. Government loan placements declined substantially in the 1968 season, but industry takings also declined.

The 1968 flue-cured auction season ended December 4, although 95 percent of the crop had been sold by October 25, The season average price for gross sales (including resales) was 66.5 cents per pound-up 2.3 cents from last year's average, but a little short of the 1966 recerd. Average gains over 1967 ranged from 1.3 to 2.9 cents in individual Belts. (Tables 10, 11, and 12.)

Producers' sales (allowing for resales--duplicate sales) totaled a billion pounds--approximately 250 million less than in 1967, which was the largest crop in the 4 years of acreage-poundage quotas. Many growers reduced acreage in 1968 because they overmarketed in 1967. Also late-summer dry weather in the Virginia-Carolina area lowered yields.

Undermarketings in 1968 were less than overmarketings by some 70 million pounds. The quantity by which a grower undermarketed his 1968 quota will be added to the farm's quota for 1969. A grower who marketed more than his 1968 quota will have the difference subtracted from the farm's 1969 quota.

Growers placed 128 million pounds of flue-cured tobacco under Government loan this season, or 13 percent of sales. Both the volume and proportion are substantially below 1967 but loan placements were above the low placements of 1965 and 1966. Government loan stocks of flue-cured tobacco have been above year-earlier levels since the fall of 1967, but loan holdings at the beginning of 1969 will be under the 800 million pounds of a year earlier.

### Marketing Conditions Improve

A shift to selling untied tobacco

Table 10.--Flue-cured tobacco: Average price per pound (gross sales) and percentage comparisons by Belt, 1955-68

				<b>by bcro</b> , rg.		
Marketing season	Old Belt type ll (a)	Middle Belt type ll (b)	Eastern N. C. Belt type 12	N. C. Border and S. C. Belt type 13	GaFla. Belt type 14 1/	All Belts
	Cents per pound	Cents per pound	Cents per pound	Cents per pound	Cents per pound	Cents per pound
1955 1956 1957 1958 1959	53.8 49.9 52.3 57.2 53.2	52.4 51.9 53.1 57.1 56.4	52.3 51.5 54.3 57.1 57.9	53.7 53.2 59.1 59.6 62.1	46.5 48.0 55.9 57.1 57.8	52.2 51.1 55.0 57.7 57.7
1960 1961 1962 1963 1964	58.5 62.9 60.3 55.2 59.0	60.9 64.5 60.4 57.0 58.7	60.7 64.9 59.4 58.2 56.3	61.4 65.4 61.0 59.9 59.2	56.4 58.9 56.5 56.9 58.6	59.9 63.7 59.7 57.7 58.1
1965 1966 1967 1968 <u>2</u> /	64.7 62.3 61.9 64.8	63.0 64.1 62.7 64.0	63.0 68.3 64.7 67.4	65.3 68.8 65.0 66.8	66.0 69.9 65.6 68.2	64.4 66.7 64.1 66.5
	•	Price for		as percentag		е
	Percent	Percent	Percent	pes combined Percent	Percent	Percent
1955 1956 1957 1958 1959	103.1 97.7 95.1 99.1 92.1	100.4 101.6 96.4 99.0 97.7	100.2 100.8 98.7 99.0 100.3	102.9 104.1 107.5 103.1 107.6	89.1 93.9 101.6 99.1 100.1	100.0 100.0 100.0 100.0
1960 1961 1962 1963 1964	97.7 98.9 101.0 95.7 101.5	101.7 101.3 101.2 98.8 101.0	101.3 101.9 99.5 100.9 97.1	102.5 102.7 102.2 103.8 101.9	94.2 92.5 94.6 98.6 100.9	100.0 100.0 100.0 100.0
1965 1966 1967 1968 <u>2</u> /	100.5 93.4 96.6 97.4	97.8 96.1 97.8 96.2	97.8 102.4 100.9 101.4	101.4 103.1 101.4 100.5	102.5 104.8 102.3 102.6	100.0 100.0 100.0

<sup>1/</sup> Type 14 tobacco is marketed untied; through 1961 all other types were marketed tied, but in 1962-65 certain grades, and in 1966, 1967 and 1968 all grades were sold untied during specified periods at the start of auction season.
2/ Preliminary.

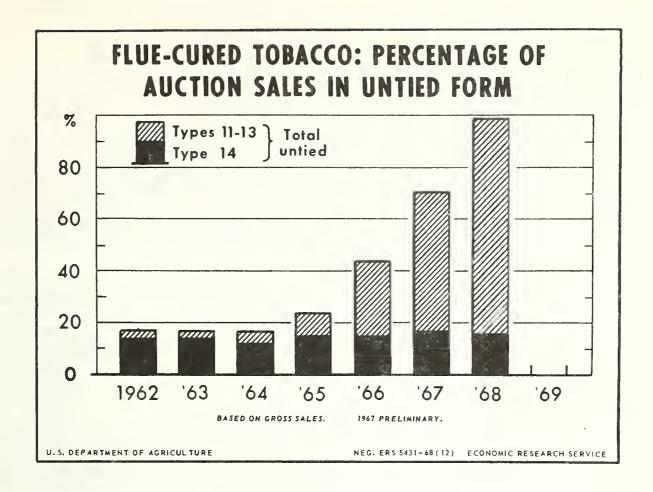
Table 11.--Flue-cured tobacco: Volume of gross sales (including resales) and percentage distribution by Belt, 1955-68

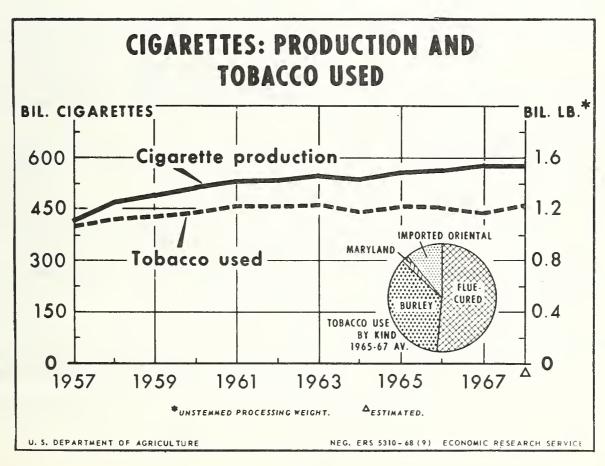
Marketing season	Old Belt type ll (a)	Middle Belt type 11 (b)	Eastern N. C. Belt type 12	N. C. Border and S. C. Belt type 13	GaFla.	All Belts
	Million pounds	Million pounds	Million pounds	Million pounds	Million pounds	Million pounds
1955 1956 1957 1958 1959	311 333 235 250 250	170 179 124 137 136	528 508 353 401 359	371 333 254 263 279	213 183 120 134 161	1,593 1,536 1,087 1,186 1,185
1960 1961 1962 1963 1964	262 272 311 296 334	170 162 185 178 189	444 414 426 448 439	311 325 381 344 338	183 192 205 198 175	1,370 1,364 1,508 1,463 1,475
1965 1966 1967 1968 <u>1</u> /	242 274 260 201	117 155 152 111	314 349 360 295	307 <b>245</b> 3 <b>2</b> 2 268	172 173 224 164	1,152 1,194 1,318 1,039
	•					
			Percentag	e of total		
	Percent	Percent	Percent	Percent	Percent	Percent
1955 1956 1957 1958 1959	Percent  19.5 21.7 21.6 21.1 21.1	Percent  10.7 11.6 11.4 11.6 11.5			Percent  13.4  11.9  11.1  11.3  13.6	Percent  100.0 100.0 100.0 100.0 100.0
1956 1957 1958	19.5 21.7 21.6 21.1	10.7 11.6 11.4 11.6	Percent  33.1  33.1  32.5  33.8	Percent 23.3 21.7 23.4 22.2	13.4 11.9 11.1 11.3	100.0 100.0 100.0 100.0

<sup>1/</sup> Preliminary.

Table 12.--Flue-cured tobacco: Receipts under government loan and percentage distribution by Belt, 1955-68

Marketing season	Old Belt type ll (a)	Middle Belt type ll (b)	Eastern N. C. Belt type 12	N. C. : Border : and S. C.: Belt : type 13	GaFla. Belt type 14	All Belts
	Million	Million	Million	Million	Million	Million
	pounds	pounds	pounds	pounds	pounds	pounds
1955	30.7	23.0	124.9	89.1	31.2	298.9
1956	64.8	50.6	128.1	62.8	13.5	319.9
1957	58.2	18.2	21.4	8.9	1.1	107.8
1958	41.2	15.7	50.0	35.6	2.4	144.8
1959	27.6	7.2	7.5	11.3	1.8	55.3
1960	16.2	5.3	19.0	8.9	2.3	51.8
1961	17.4	6.2	31.3	8.2	7.2	70.3
1962	93.8	35.1	65.9	37.5	4.9	237.2
1963	128.8	38.5	63.0	41.4	5.5	277.2
1964	71.3	39.0	125.6	46.7	3.0	285.6
1965	21.2	9.6	19.4	18.9	2.4	71.5
1966	49.2	15.1	7.4	2.5	.4	74.6
1967	84.5	49.7	79.8	57.2	11.0	282.1
1968 <u>1</u> /	36.0	26.9	24.3	29.5	12.0	128.8
	:	Pe	ercentage d	istribution	1	
	Percent	Percent	Percent	Percent	Percent	Percent
1955 1956 1957 1958 1959	10.3 20.3 54.0 28.5 49.7	7.7 15.8 16.9 10.8 13.0	41.8 40.0 19.9 34.5 13.6	29.8 19.6 8.2 24.5 20.4	10.4 4.3 1.0 1.7 3.3	100.0 100.0 100.0 100.0
1960 1961 1962 1963 1964	31.3 24.8 39.5 46.5 24.9	10.2 8.8 14.8 13.9 13.7	36.9 44.5 27.8 22.7 43.9	17.2 11.7 15.8 14.9 16.4	4.4 10.2 2.1 2.0 1.1	100.0 100.0 100.0 100.0
1965	29.7	13.4	27.1	26.4	3.4	100.0
1966	65.8	20.4	9.9	3.4	.5	100.0
1967	29.9	17.6	28.3	20.3	3.9	100.0
1968 <u>1</u> /	28.0	20.9	18.9	22.9	9.3	100.0





instead of tied tobacco was virtually complete this season as USDA extended price support of untied tobacco for the entire sales period in types 11-13 markets (Virginia-Carolinas). (Table 13.) Extending price support helped reduce the flow of tobacco from one belt to another. Type 14 (Ceorgia-Florida) markets have traditionally sold tobacco in untied form. Here is the percentage shift in flue-cured auction sales toward untied form for recent years:

to delicitate fundame decimal implication, decimal	Markets	
Year	Types 11-13 : 1	Types 11-14
1965 1966 1967 1968	Percent 10 34 67 99	24 44 72 99

In 1967 types 11-13 markets had price support on untied tobacco during the first 95 hours of selling time. As in the previous 3 years, support price for tied tobacco in 1968 was 3 cents per pound more than for the same grade of untied tobacco.

This season the voluntary Flue-cured Tobacco Marketing Committee geared marketings reasonably well to handling capacities of redrying plants. Such developments as standardized presheeting, booking of warehouse space and new warehouse conveyer systems helped in orderly marketing, and long waiting periods at warehouses were eliminated.

The Department of Agriculture in November recommended no further action on a proposed Federal marketing order for flue-cured tobacco. However, USDA could reopen a public hearing on the proposal should 1969 marketing conditions warrant further consideration of an agreement and order.

# Supplies Lower in 1968/69

Due to the smaller 1968 crop the flue-cured supply of 3,302 million-pounds is 221 million below last year and 13 percent below the 1964/65 ecori high. The mid-1968 carryover was 1 percent above a year earlier, but the 1968 crop was 22 percent below the 1967 crop. (Table 14.) Harvested acreage in 1968 decreased 12 percent below 1967, and the average yield per acre dropped 11 percent.

Last season's disappearance of 1,221 million pounds may be matched this season. This would bring July 1 carryover a little under 2,100 million pounds, a drop of over 200 million pounds from a year earlier.

### 1969 Quota Unchanged; Larger Crop Likely

On November 25, USDA announced a 1969 flue-cured base quota of 1,127.1 million pounds, a national average yield goal of 1,854 pounds per acre, and a national acreage allotment of 607,929 acres. These are essentially the same as in the past 4 years, but effective acreage allotments and poundage quotas for individual farms will reflect 1963 undermarketings and overmarketings and other required adjustments.

The base quota plus net undermarketings gives an effective quota of about 1,200 million pounds. But some tobacco base is idled under the land retirement programs. With average growing conditions in 1969, marketings could run about one-fifth above the 1.0 billion pounds in 1968. Such a crop added to prospective carryover would provide a 1969/70 supply a little under this year's.

A grower can market and receive price support on any overmarketings up to 10 percent of quota, but this would reduce

Table 13.--Flue-cured tobacco marketing: Quantities and prices sold untied and tied, types 11-13, in specified periods, 1962-68 seasons

	Dui	ring per	iod of	support	for untie	ed tobacco	1/	Entire season
Auction	Gross sales			: Percent untied : sales		: Average		: Percent untied
period	Untied	: Tied	: :Total		: Placed : under	Untied		sales of gross sales
	Mil. 1b.	Mil. 1b.	Mil. lb.	Pct.	Pct.	Ct.	Ct.	Pct.
1962 (first 5 days) 1963 (first 7 days) 1964 (first 7 days) 1965 (first 7 days)	48.7 56.1 74.4 99.6	45.2 71.3 118.5 136.1	93.9 127.4 192.9 235.7	52 44 39 42	2 11 6 4	Not avails 59•9		3.7 4.4 5.7 10.2
1966 (first 12 days)	:							
13 <u>2</u> /	113.9	2.9	116.8	97.5		68.0	1.3	46.6
12	107.0	6.9	113.9	93.9	1	67.0	3.7	30.7
ll b	: 53.0	.6	53.6	98.9	2	64.4	3.1	34.3
ll a	73.8	6.2	80.0	92.2	2	64.6	3.0	27.0
Total 11-13	347.7	16.6	364.3	95.4	1	66.4	2.8	34.0
1967 ( first 95 hours)	:							
13	231.4	•5	231.9	99.8	9	66.6	-5.1	71.9
12	222.9	4.6	227.5	98.0	13	64.6	3.5	62.0
11 b	104.4	1.1	105.5	99.0	27	62.5	3.1	68.6
ll a	168.4	7.1	175.5	96.0	29	61.4	4.8	64.8
3/Total 11-13	727.1	13.3	740.4	98.2	18	64.2	.4	66.5
1968 (entire season)	•							
13	267.6	•3	267.9	99.9	3.3.	66.8	-1.1.0	99•9
12	293.0	2.1	295.1	99.3	8	67.4	14.0	99•3
11 b	: 110.2	•3	110.5	99.7	24	64.1	-4.1	99•7
ll a	: 191.7	9,6	201.3	95.2	18	64.3	8.8	95.2
Total 11-13	862.6	12.3	874.9	98.6	13	66.1	7.7	98.6

<sup>1/</sup> Selling time of price support for untied tobacco given in parenthesis.

<sup>2/</sup> About 370,000 pounds of additional <u>untied</u> type 13 tobacco was sold after the end of the 12-day period of price support for untied type 13 tobacco.

<sup>3/</sup> Including untied tobacco sold after the period of price support for untied tobacco, total gross sales of types 11-13 untied tobacco amounted to 727.8 million pounds.

Table 14.--Flue-cured tobacco, types 11-14: Domestic supplies, disappearance, season average price and price support operations for specified periods

		(Farm	-sales weight)		•	
Year	Production	Stocks, July 1	Supply	Disa;	Domestic	Exports
	: Mil. lb.	Mil. 1b.	Mil. 1b.	Mil. 1b.	Mil. 1b.	Mil. lb.
1955 1956 1957 1958 1959	1,483 1,423 975 1,081 1,081	2,056 2,258 2,511 2,308 2,210	3,539 3,681 3,486 3,389 3,291	1,281 1,170 1,178 1,179 1,185	728 705 737 736 766	553 465 441 443 419
1960 1961 1962 1963 1964	1,251 1,258 1,408 1,371 1,388	2,106 2,090 2,081 2,282 2,386	3,357 3,348 <b>3,</b> 489 3,653 3,774	1,267 1,267 1,208 1,267 1,219	792 <b>78</b> 2 77 <b>7</b> 769 775	475 485 431 498 444
1965 1966 1967 1968 <u>3</u> /	1,059 1,108 2/1,250 2/1,000	2,555 2,439 2,273 2,302	3,614 3,547 3,523 3,302	1,175 1,274 1,221	752 687 687	423 587 534
	Average price per pound	Price support level <u>l</u> 4/	- Placed unde	Percentage of crop	Gove	emaining in ernment loan stocks on mber 30, 1968
	Ct.	Ct.	<u>Mil. 1b.</u>	Pct.	<u> </u>	411. lb.
1955 1956 1957 1958 1959	52.7 51.5 55.4 58.2 58.3	48.3 48.9 50.8 54.6 55.5	298.9 319.9 107.8 144.8 55.3	20.2 22.5 11.1 13.4 5.1		0 0 0 0
1960 1961 1962 1963 1964	60.4 64.2 60.1 58.0 58.5	55.5 55.5 56.1 56.6 57.2	51.8 70.3 237.2 277.2 285.6	4.1 5.6 16.8 20.2 20.7		0 1.5 17.3 137.3 138.0
1965 1966 1967 1968	64.6 66.9 64.2 3/66.5	57.7 58.8 59.9 61.6	71.5 74.6 282.1 128.8	6.8 6.8 22.6 12.9		38.3 66.1 256.4 *128.8
Total			2,405.8			*783.7

<sup>1/</sup> Year beginning July 1. 2/ Sales. 3/ Subject to revision. 4/ Through 1959--90 percent of parity price; 1960 set at 1959 level; from 1961 on, adjusted to reflect relative change between 1959 parity index and average of parity index for 3 most recent calendar years. 5/ As reported by Flue-cured Tobacco Cooperative Stabilization Corp.; the unstemmed loan stocks on the packed-weight basis average about 11 percent less than their farm-sales weight figures.

<sup>\*</sup>Includes quantities received from marketings through December 4, when season ended.

his 1970 quota by an equivalent amount. Flue-cured marketings have totaled less than the base quota in 3 of the h seasons under the acreage-poundage program. The average difference is an undermarketing of 18 million pounds or almost 2 percent of the quota base.

### BURLEY

Auction Prices Setting
Another Record

Auction sales of 1968-crop burley began November 25. By December 18, when markets closed for the holidays until January 6, gross sales totaled 458 million pounds and averaged 74.1 cents a pound, 2.2 cents above last year's record. Approximately 80 percent of the 1968 crop had been sold through December 18.

Most grade prices have been little higher than a year ago. General quality of the crop is reported to be better than last year's excellent crop. However, there is a narrow price spread from lower grades to the best tobaccos that are selling at 77 cents per pound. Estimated yield gained 3 percent over 1967 and was second to the record high in 1966.

The average price support level for 1968 burley is 63.5 cents a pound. Through December 18, about 23 million pounds, or 5 percent of market deliveries, had been placed under Government loan. In the 1967 season, 12 percent of the crop went under loan.

1968/69 Supplies Lower; Loan Holdings Up

This season's burley supply is 1,886 million pounds—2 percent below last season and 7 percent below the 1964/65 peak. (Table 15.) The 1963 crop, estimated at 557 million pounds, was 3 percent above a year earlier due to improved yields. Harvested acreage in 1963 was about the same as in 1967; acreage allotments for most farms were unchanged from 1967.

October 1, 1968, burley carryover was 1,329 million pounds--down 3 percent

from a year earlier. But carryover under Government loan was up 45 million pounds (farm-sales weight) to 327 million.

The 1968/69 supply is equal to 3.2 times probable disappearance, about the same as last season. The desirable ratio, based on the legislative formula, is 2.8. Carryover stocks next October 1 will likely show a reduction from this season's level.

1967/68 Disappearance Slightly Smaller

During the year ended September 30 1968, disappearance of burley totaled 593 million pounds, 1 percent below the previous year. Both domestic use and exports fell slightly. Domestic use of burley was 540 million pounds, 4 million pounds below 1966/67. In the same period, cigarette manufacture--principal outlet for burley-was off 1 percent but smoking tobacco output gained. With steady cigarette production likely in 1968/69, little change is expected in domestic burley disappearance.

Heavy movement in August and September brought burley exports in the marketing year ended September 30, 1968 to 53 million pounds (farm-sales weight), or 3 million pounds below a year earlier. About 30 percent was shipped in stemmed form, compared with 21 percent the previous year (export weight).

West Germany, our leading foreign market for burley, decreased takings 2 million pounds from last year's record. Thailand became the next leading market with a gain of 3 million pounds. There were also substantial increases by Sweden, Denmark, Philippines, Portugal, Belgium, and Hong Kong. Shipments to Netherlands and Switzerland declined.

### MARYLAND

1967/68 Disappearance Steadies

During the year ended September 30, 1968, Maryland tobacco disappearance of

Table 15.--Burley tobacco, type 31: Domestic supplies, disappearance, season average price and price support operations for specified periods

		(Farm	n-sales weight)			
Year	Production	Stocks, October 1	Supply	Disapp Total	Domestic Exp	orts
	<u>M11. 1b.</u>	Mil. 1b.	Mil. 1b.	Mil. 1b.	Mil. lb. Mil.	lb.
1955 1956 1957 1958 1959	470 506 488 465 502	1,347 1,299 1,295 1,277 1,224	1,817 1,805 1,783 1,742 1,726	518 510 506 518 535	478 2 483 3	8 8 5 6
1960 1961 1962 1963 1964	485 580 675 755 620	1,191 1,127 1,137 1,228 1,412	1,676 1,707 1,812 1,983 2,032	549 570 584 571 616	525 4 531 5 514 5	1 5 3 7 6
1965 1966 1967 1968 <u>2</u> /	586 587 541 557	1,416 1,395 1,382 1,329	2,002 1,982 1,923 1,886	607 600 594	544 5	7 6 3
	Average price	Price support	Placed under	Government loan	: Remaining i : Government l : stocks on	oan
	per pound	: level <u>3</u> /	Quantity	Percentage of crop	November 30,	
	Ct.	Ct.	Mil. 1b.	Pct.	Mil. 1b.	
1955 1956 1957 1958 1959	58.6 63.6 60.3 66.1 60.6	46.2 48.1 51.7 55.4 57.2	73.1 6.0 16.6 11.2 13.2	15.6 1.2 3.4 2.4 2.6	0 0 0 0	
1960 1961 1962 1963 1964	64.3 66.5 58.6 59.2 60.3	57.2 57.2 57.8 58.3 58.9	8.4 10.3 63.5 202.3 110.4	1.7 1.8 9.4 26.8 17.8	0 0 15.5 78.4 66.8	
1965 1966 1967 1968	67.0 66.9 71.8 *74.1	59.5 60.6 61.8 63.5	42.2 62.5 64.2 <u>5</u> /	7.2 10.6 11.9 <u>5</u> /	38.8 55.8 64.0 <u>5</u> /	
Total			683.9		6/319.3	

<sup>1/</sup> Year beginning October 1. 2/ Subject to revision. 3/ Through 1959--90 percent of parity price; 1960 set at 1959 level; from 1961 on, adjusted to reflect relative change between 1959 parity index and average of parity index for 3 most recent calendar years. 4/ Actual loan stocks on a packed-weight basis average about 11 percent less than these farm-sales weight figures. 5/ Through December 19 about 23 million pounds, 5 percent of deliveries, went under loan. 6/ About 12 million pounds of these holdings have been sold.

<sup>\*</sup>Auction average through December 19.

40 1/2 million pounds was 1 percent over the previous year and the most on record. (Table 16.)

Domestic use at 25 million pounds was 1 million above 1966/67. This was the largest domestic use in 10 years. Prior to 1964/65, domestic use of Maryland had trended downward, despite increased cigarette manufacture--chief domestic outlet for Maryland. Domestic use in the current marketing year may be near the level of 1967/68.

Exports of Maryland tobacco gained sharply in August and September so the season's total of 16 million pounds (farmsales weight) was off only 3/4 million from the 40-year high in 1966/67. Switzerland, accounting for over 60 percent of the total, reduced takings 1/2 million pounds. Exports to West Germany rose about 3/4 million and those to Belgium also gained. Spain and Portugal took less.

# 1968/69 Supplies Equal Year Ago

Carryover on January 1, 1969, is estimated 8 percent below the 86 million pounds a year earlier because disappearance has exceeded marketings. The December estimate of the 1968 Maryland crop is 33.0 million pounds--about 2 percent above the previous year. For the third year, acreage allotments and price supports were not in effect, since growers disapproved a marketing quota for the 1968 crop. Compared with 1967, the current crop was produced on the less acreage, but yield was higher. The crop plus the estimated carryover provides a 1968/69 supply about 6 percent below a year earlier.

Auction sales of the 1968 Maryland tobacco crop will begin April 7 and end June 27. The Baltimore hogshead market operates year round. Last season, the quality of offerings generally gained and prices for most grades advanced. Volume was down and average price was high, exceeded only in 1965.

#### FIRE-CURED

### Price and Price Support

Auction markets for Virginia firecured (type 21) opened December 3. For sales through December 19 (when markets closed for the holidays until January 7), prices averaged 46 cents a pound, compared with 43 cents a year earlier. Auctions for Kentucky-Tennessee fire-cured (types 22 and 23) usually open around the middle of January.

The 1968 fire-cured crop, an estimated 38.7 million pounds, is 6 percent above the record low of 1967, but is still about one-fourth below disappearance last marketing year. The overall support level for the 1968 crop is 43.1 cents a pound. In the Virginia fire-cured markets through December 19, about 3 percent of market deliveries had been placed under Government loan, compared with about 4 percent in the comparable period of last season.

# 1968/69 Supplies Lower

The 1968/69 supply of fire-cured types totals 129 million pounds--down about 10 percent from a year earlier. Based on use last season, this supply would last  $2\frac{1}{2}$  years. Carryover on October 1, 1969, will probably show a further decline from the current level.

The supply of Virginia fire-cured-at 18 million pounds--is down 4 million pounds from last year and is the least in many years. Carryover and the 1968 crop were smaller than in 1967. (Table 17).

The 1968/69 supply of Kentucky-Tennessee fire-cured, at about 111 million pounds, is 8 percent below a year earlier. The decline is due to smaller carryover stocks. (Table 18).

# Disappearance Declines Slightly

In the marketing year ended September 30, 1968, disappearance of fire-cured

Table 16.--Maryland tobacco, type 32: Domestic supplies, disappearance, season average price and price support operations for specified periods

		(Farm-sa	ales weight)			
				Disappearance 2/		
Year	Production	Stocks following Jan. 1 <u>1</u> /	Supply	Total :	Domestic : Exports :	
	Mil. 1b.	Mil. lb.	Mil. lb.	Mil. lb.	Mil. 1b. Mil. 1b.	
1955 1956 1957 1958 1959	31.5 36.5 38.5 31.1 31.2	77.5 69.7 69.4 70.9 64.2	109.0 106.2 107.9 102.0 95.4	38.6 34.9 37.0 39.4 32.3	25.7 12.9 21.4 13.5 25.0 12.0 24.1 15.3 20.4 11.9	
1960 1961 1962 1963 1964	34.7 38.8 40.6 34.5 42.3	61.7 60.6 67.3 76.6 82.0	96.4 99.4 107.9 111.1 124.3	35.6 32.6 30.7 31.0	23.6 12.0 20.7 11.9 19.5 11.2 18.5 12.5 23.3 9.6	
1965 1966 1967 1968 <u>3</u> /	38.5 36.0 32.4 33.0	90.1 89.7 86.3 *79.0	128.6 125.7 118.7 112.0	35.7 40.2 40.6	24.7 11.0 23.7 16.5 24.9 15.7	
	· · · · · · · · · · · · · · · · · · ·		r Government loan	: Remaining in		
	Average price per pound	Price support level 4/	Quantity	Percentage of crop	: Government loan	
	Ct.	Ct.	Mil. lb.	Pct.	<u>Mil. lb.</u>	
1955 1956 1957 1958 1959	50.8 51.7 44.9 62.5 61.6	No price support 47.0 48.0 50.8 No price support	6/ 3.3 5.9 1.1 6/	9.0 15.3 3.6	0 0 0	
1960 1961 1962 1963 196 <sup>1</sup> 4	63.8 62.0 55.8 43.2 62.0	50.8 50.8 51.3 51.8 52.3	1.6 3.7 6.0 10.4 4.2	4.6 9.5 14.8 30.1 10.1	0 # # 5.8 1.8	
1965 1966 1967 1968	65.5 48.6 63.0	52.8 No price support No price support No price support	2.7 <u>6/</u> <u>6/</u> <u>6</u> /	7.0	•7	
Total	: 		38.9		**8.3	

<sup>1/</sup> For marketing quota purposes, the carryover and total supply of Maryland tobacco are calculated as of January 1 falling within the marketing year—October 1 through September 30. 2/ Year beginning October 1. 3/ Subject to revision. 4/ Through 1959—90 percent of parity price; 1960 set at 1959 level; from 1961 on, adjusted to reflect relative change between 1959 parity index and average of parity index for 3 most recent calendar years. 5/ Actual loan stocks on a packed—weight basis average about 2 percent less than these farm—sales weight figures. 6/ Marketing quota not in effect since over one-third of growers voting disapproved. \* Estimated. \*\* All of the holdings have been sold. # Less than 50,000 pounds.

Table 17.--Fire-cured tobacco, type 21: Domestic supplies, disappearance, season average price and price support operations for specified periods

		(Farm-	sales weight)			
			•	Disap	pearance <u>1</u> /	
Year	Production	Stocks, October 1	Supply Total		Domestic Exports	
	Mil. lb.	Mil. lb.	Mil. lb.	Mil. lb.	Mil. 1b.	Mil. lb.
1955 1956 1957 1958 1959	10.5 10.7 8.6 9.4 10.0	26.6 24.4 24.8 23.8 22.5	37.1 35.1 33.4 33.2 32.5	12.7 10.3 9.6 10.7 10.3	6.7 4.8 4.2 5.3 4.9	6.0 5.5 5.4 5.4 5.4
1960 1961 1962 1963 1964	8.9 9.8 9.5 6.2 9.1	22.2 20.9 19.9 20.2 16.8	31.1 30.7 29.4 26.4 25.9	10.2 10.8 9.2 9.6 10.3	4.0 5.5 4.1 3.0 4.0	6.2 5.3 5.1 6.6 6.3
1965 1966 1967 1968 <u>2</u> /	9.6 7.5 7.0 6.2	15.6 16.9 14.8 11.7	25.2 24.4 21.8 17.9	8.3 9.6 10.1	3.0 2.3 3.4	5.3 7.3 6.7
	: Average : Price :		Placed und	er Government los	n Remai	ining in
	price per pound	support level 3/	Quantity	Percentag of crop	Govern	nment loan ocks on c 30, 1968 4/
	Ct.	Ct.	Mil. 1b.	Pct.	Mil	. <u>lb.</u>
1955 1956 1957 1958 1959	31.3 39.5 38.7 36.9 37.6	34.6 36.1 38.8 38.8 38.8	1.8 1.7 1.0 2.2 .8	17.1 15.9 11.6 23.4 8.1	(	0 0 0 0 0
1960 1961 1962 1963 1964	39.4 38.8 38.8 35.5 43.1	38.8 38.8 39.2 39.6 40.0	.3 .9 1.2 .4	3.3 9.8 12.6 6.5 3.3		0 .1 .1 .4 .2
1965 1966 1967 1968	39.9 41.2 40.9	40.4 41.1 41.9 43.1	1.0 .6 .7 <u>5</u> /	10.4 8.0 10.1 <u>5</u> /	:	.8 .5 .7 <u>5</u> /
Total			12.9		2	.8

<sup>1/</sup> Year beginning October 1.
2/ Subject to revision.
3/ Through 1957--75 percent of burley support; 1958-60 legal basis changed; from 1961 on adjusted to reflect relative change between 1959 parity index and average of parity index for 3 most recent calendar years.

<sup>4/</sup> Actual loan stocks on a packed-weight basis are somewhat lower than these farm-sales weight figures. 5/ Through December 19, about 3 percent of marketings were placed under loan.

Table 18.--Fire-cured tobacco, types 22-23: Domestic supplies, disappearance, season average price and price support operations for specified periods

		(Far	m-sales weight)			
		• •		Disa	ppearance <u>l</u> /	
Year	Production	Stocks, October 1	Supply	Total	Domestic	Exports
•	Mil. lb.	Mil. 1b.	Mil. 1b.	Mil. lb.	Mil. lb.	Mil. lb.
1955 1956 1957 1958 1959	54.7 59.9 41.9 33.9 43.1	110.5 113.2 120.8 109.4 99.2	165.2 173.1 162.7 143.3 142.3	52.0 52.3 53.3 44.1 41.1	24.6 27.5 29.5 24.6 22.5	27.4 24.8 23.8 19.5 18.6
1960 1961 1962 1963 1964	36.5 43.3 44.6 49.7 46.0	101.2 92.8 89.4 93.2 101.5	137.7 136.1 134.0 142.9 147.5	44.9 46.7 40.8 41.4 42.7	23.9 17.2 21.1 19.6 21.7	21.0 29.5 19.7 21.8 21.0
1965 1966 1967 1968 <u>2</u> /	36.6 40.2 29.5 32.4	104.8 95.8 91.3 78.8	141.4 136.0 120.8 111.2	45.6 44.7 <b>42.</b> 0	18.0 21.0 14.9	27.6 23.7 27.1
	Average price per pound	Price support level <u>3</u> /	Placed under	r Government loan : : Percentage : of crop	Gover	ining in nment loan ocks on r 30, 1968 4/
•	Ct.	Ct.	Mil. lb.	Pct.	<u>M</u>	il. lb.
1955 : 1956 : 1957 : 1958 : 1959 :	38.4 36.1 36.4 38.1 38.3	34.6 36.1 38.8 38.8 38.8	7.9 .18.6 13.9 4.4 5.3	14.4 31.1 33.1 12.0 12.3		0 0 0 0
1960 1961 1962 1963 1964	43.3 40.2 38.7 36.9 41.0	38.8 38.8 39.2 39.6 40.0	3.2 5.1 8.6 13.0 7.2	8.7 11.8 19.3 26.2 15.7		1.4 1.1 2.5 4.5 5.3
1965 1966 1967 1968	43.6 42.2 46.2	40.4 41.1 41.9 43.1	2.3 6.3 .8	6.3 15.7 2.7		1.8 4.6 .6
Total			%.6		2	21.8

<sup>1/</sup> Year beginning October 1.
2/ Subject to revision.
3/ Through 1957--75 percent of burley support; 1958-60 legal basis changed; from 1961 on adjusted to reflect relative change between 1959 parity index and average of parity index for 3 most recent calendar

<sup>4/</sup> Actual loan stocks on a packed-weight basis are somewhat lower than these farm-sales weight figures.

types was 52 million pounds--slightly less than the previous season. Exports gained; domestic disappearance fell. All the decline was in Kentucky-Tennessee types, as disappearance of the Virginia type gained.

Domestic disappearance of Kentucky-Tennessee types fell 6 million pounds below the previous season, but domestic use of Virginia fire-cured gained 1 million pounds. As snuff and roll and plug chewing tobacco output has declined, firecured disappearance has declined.

Exports of fire-cured tobacco last season gained 3 million pounds over 1966/67, reflecting a late-season spurt. Exports of Kentucky-Tennessee fire-cured in 1967/68 totaled 27 million pounds (farm-sales weight), 3 million pounds above the previous season and almost equaling 1965/66. The Netherlands, accounting for nearly half of the total, increased its takings 3 million pounds. Among other leading outlets, Switzerland took more this season than last, while Belgium and France took less. Sweden's total was the same.

The 1967/68 exports of Virginia fire-cured--6.7 million pounds (farm-sales weight)--declined 0.7 million from the previous year's long-time high. About four-tenths of the total was shipped to Norway, which boosted its takings. Other countries increasing their takings included West Germany and the United Kingdom. Exports to Sweden and South Vietnam declined.

### DARK AIR-CURED

# Prices and Price Support

Auction markets for One Sucker and Green River (Kentucky-Tennessee dark aircured, types 35-36) opened December 7 and December 5 respectively. Auctions at Richmond opened for Virginia sun-cured (type 37) on December 10. The overall price support level for 1967 dark air-cured is 37.3 cents a pound.

Through December 20, comparisons of auction prices and percent of sales placed under loan were as follows:

Year and type	Avg. price per lb.	Loan receipts
1968	Cents	Percent
35 36 37	50.5 42.7 53.2	1.6 4.5 .1
1967		
35 36 37	39•7 38•2 47•0	15.0 11.8 .9

The dark air-cured crop, an estimated 19.4 million pounds, was 15 percent above last year's record low, and about the same as last season's disappearance. Types 35-36 yields are up after the 1967 decline, but type 37 is about the same.

# Near Year Ago

The 1968/69 supply of dark air-cured. and sun-cured types, at 81-1/2 million pounds, is the same as in 1967/68. The larger crop offsets a lower carryover. Another decline occurred in Virginia Suncured supplies, while One Sucker and Green River supplies are unchanged. (Tables 19 and 20.)

Total supplies of dark air-cured tobacco represent about 4 years' supply, based on last season's disappearance. But Government loan stocks on October 1, 1968--outset of the current marketing year--were 4 million pounds below year-earlier holdings and the lowest for that date since 1962. If disappearance picks up in 1968/69, the carryover may drop from a year earlier.

# Disappearance in 1967/68

Disappearance of dark air-cured tobacco last season was 19 million pounds--

Table 19. -- Dark air-cured tobacco, types 35-36: Domestic supplies, disappearance, season average price and price support operations for specified periods

		(Farm-	sales weight)			
				Disa	ppearance 1/	/
Year	Production	Stocks, October 1	Supply	Total	Domestic Exports	
	<u>Mil. lb.</u>	Mil. 1b.	Mil. lb.	Mil. lb.	Mil. lb.	Mil. lb.
1955 1956 1957 1958 1959	27.8 30.7 19.8 16.1 19.3	76.6 80.8 77.5 72.5 63.6	104.4 111.5 97.3 88.6 82.9	23.6 34.0 24.8 25.0 21.9	18.4 23.4 18.5 17.5 16.4	5.2 10.6 6.3 7.5 5.5
1960 1961 1962 1963 1964	18.2 20.6 22.5 24.2 22.7	61.0 57.2 55.2 58.2 61.2	79.2 77.8 77.7 82.4 83.9	22.0 22.6 19.5 21.2 22.0	17.3 17.9 16.5 18.1 18.0	4.7 4.7 3.0 3.1 4.0
1965 1966 1967 1968 <u>2</u> /	18.5 21.3 15.5 18.2	61.9 60.6 60.5 58.2	80.4 81.9 76.0 <b>76.</b> 4	19.8 21.4 17.8	16.2 17.0 14.8	3.6 4.4 3.0
	Average	Price	Placed under	Government loan		ining in
	price per pound	support level <u>3</u> /	Quantity	Percentage of crop	: sto	mment loan ocks on 30, 1968 4/
	Ct.	Ct.	Mil. lb.	Pct.		Mil. lb.
1955 1956 1957 1958 1959	31.8 34.0 36.1 38.4 34.5	30.8 32.1 34.5 34.5 34.5	6.3 6.6 3.0 .5 3.7	22.7 21.5 15.2 2.7 19.2		0 0 0 0
1960 1961 1962 1963 1964	37.4 37.8 36.2 33.3 37.0	34.5 34.5 34.8 35.2 35.5	2.2 1.9 4.1 8.3 3.7	12.2 9.2 18.2 34.3 16.3		0 .1 .8 5.0 2.8
1965 1966 1967 1968	37.0 37.3 40.8	35.9 36.6 37.3 38.3	3.2 4.7 1.4 <u>5</u> /	17.3 22.1 9.1 <u>5</u> /		2.3 4.4 1.2 <u>5</u> /
Total			49.6			16.6

<sup>1/</sup> Year beginning October 1.
2/ Subject to revision.
3/ Through 1957--66 2/3 percent of burley support; 1958-60 legal basis changed; from 1961 on adjusted to reflect relative change between 1959 parity index and average of parity index for 3 most recent calendar years.

<sup>4/</sup> Actual loan stocks on a packed-weight basis are somewhat lower than these farm-sales weight figures.

Through mid-December, about 3 percent of marketings were placed under loan.

Table 20. -- Sun-cured tobacco, type 37: Domestic supplies, disappearance, season average price and price support operations for specified periods

			(Farm-sales weigh	ght)		
				D:	isappearance <u>l</u>	/
Year	Production	Stocks, October 1	Supply	Total	Domestic	Exports
	Mil. 1b.	Mil. 1b.	Mil. 1b.	Mil. lb.	Mil. 1b.	Mil. lb.
1955 1956 1957 1958 1959	3.3 3.2 2.7 1.9 2.2	4.2 4.6 5.3 5.5 4.9	7.5 7.8 8.0 7.4 7.1	2.9 2.5 2.5 2.5 1.9	2.1 1.9 1.9 2.2 1.6	0.8 .6 .6 .3
1960 1961 1962 1963 1964	1.8 2.2 2.3 1.1	5.2 5.0 5.1 5.1 4.2	7.0 7.2 7.4 6.2 6.0	2.0 2.1 2.3 2.0 1.7	1.7 1.8 2.0 1.7 1.4	•3 •3 •3 •3
19 <b>6</b> 5 1966 1967 1968 <u>2</u> /	2.0 1.5 1.3 1.2	4.3 4.3 4.2 3.9	6.3 5.8 5.5 5.1	2.0 1.6 1.6	1.7 1.2 1.2	.3 .4 .4
	Average	Price	Placed unde	er Government		Remaining in
	price per pound	support level <u>3</u> /	Quantity	Perce of a	ntage :	overnment loan stocks on vember 30, 1968
	Ct.	Ct.	1,000 lb.	<u>P</u>	ct.	1,000 Jb.
1955 1956 1957 1958 1959	25.3 35.7 34.0 36.8 34.4	30.8 32.1 34.5 34.5 34.5	72 103 11 29 24	3	.2 .2 .4 .5	0 0 0 0
1960 1961 1962 1963 1964	37.9 39.8 37.4 31.4 41.2	34.5 34.5 34.8 35.2 35.5	5 7 59 92 16	2 8	·3 ·3 ·6 ·1 ·9	0 0 0
1965 1966 1967 1968	39.2 42.3 45.2	35.9 36.6 37.3 38.3	75 26 25 <u>4</u> /	1 1	.8 ·7 ·9 <u>4</u> /	0 0 0
Total			544			0

<sup>1/</sup> Year beginning October 1.
2/ Subject to revision.
3/ Through 1957--66-2/3 percent of burley support; 1958-60 legal basis changed; from 1961 on adjusted to reflect relative change between 1959 parity index and average of parity index for 3 most recent calendar years.

<sup>4/</sup> Through mid-December, less than 1 percent of marketings were placed under loan.

3 1/2 million below the previous season. Both domestic use and exports were lower. Almost all the drop was in types 35-36, after gains the previous season.

Domestic use of these tobaccos declined 2 million pounds. The decrease occurred principally in One Sucker, while domestic use of the smaller-volume Green River and Virginia sun-cured held near the previous season's level. In October 1967-September 1968, combined output of plug, twist, and fine-cut chewing tobacco was 1 percent below a year earlier.

Exports of the dark types last season (including Black Fat) fell 1.4 million pounds (farm sales weight) below the previous season's 5-year high. The 1967/68 total was 3.4 million pounds.

Exports of Black Fat were 3.0 million pounds in 1967/68, or 0.8 million below a year earlier. Exports to Nigeria and Ghana, the principal outlets, dropped sharply. Among other African countries, Spanish Africa and Cameroon Republic took more than a year ago, while Togo maintained takings.

The 1967/68 exports of One Sucker leaf were below a year earlier primarily because none was reported exported to Tunisia and South Vietnam, which together took 0.5 million pounds in 1966/67. Belgium, the major destination, increased its takings 0.2 million pounds.

Exports of Green River leaf in 1967/68 were 0.4 million pounds below those of a year earlier. The United Kingdom, the leading destination, decreased its takings, as did most other countries.

#### CIGAR TOBACCO

U.S. cigar leaf tobacco is sold directly on the farms or through cooperatives; price data on the 1968 crops of cigar types are not as readily available as for types sold at auctions. Season average prices will be published in the May 1969 issue of Crop Production. The

December estimate of production of U.S. cigar types, is about the same as 1967, as yields improved a little, offsetting reduced acreage. The quality of this year's crop is mixed. Yield estimates are equal the 1962-66 average.

### U.S. and Puerto Rican Supplies Lower

Supplies of U.S. and Puerto Rican cigar tobacco are about 4 percent lower this year than last, continuing the postwar trend. (Table 21.) Carryover was down but 1968/69 production may be higher. Most of the decline in supplies is occurring in cigar filler and binder types.

Last season's domestic filler disappearance fell sharply from 1966/67. Wrapper use declined a little, while use of binder types gained. Imports provide more than one-half of U.S. filler requirements and are expected to increase further.

Both loan receipts and sales from Government loan stocks were lower than a year earlier for cigar tobaccos during December 1967-November 1968. By November 30, 1968, Government loan stocks of cigar tobacco were lower than last year's total:

	:	Nove	mber 3	0
Туре	:	: 1966: :	: 1967: :	1968
	:	-Milli	on pou	nds
	:			
Ohio, types 42-44	:	0.2	0.1	0
Puerto Rican, type 46	:	1.8	1.7	1.5
Conn. Valley, type 51	:	1.0	.9	.4
Conn. Valley, type 52	2:	2.2	1.8	•9
Southern Wis. type 54			.7	.2
Northern Wis. type 55	5 :	3.2	5.9	5.1
	:			
Total	:	9.0	11.1	8.1
	_:			

#### CIGAR FILLER

# U.S. and Puerto Rican Filler Use Down Sharply

Disappearance of filler tobacco (types 41-46) in the 1967/68 marketing

Table 21.--Cigar tobacco, types 41-62: Domestic supplies, disappearance, and season average prices, for 1964-68

Production  Mil. 1b.  45.9 51.3 38.5 38.3 37.8  5.8 5.4 6.0 3.6 3.9  37.9 16.2 12.0 11.0 17.0	Beginning stocks 1/:  Mil. 1b.  Per 138.1 129.4 127.7 112.3 108.7  Oh:  19.2 17.0 16.2 15.5 12.9	184.0 180.7 166.2 150.6 146.5 io, Miami Va. 25.0 22.4 22.2 19.1 16.8	54.6 53.0 53.9 41.9 lley Filler 8.0 6.2 6.7 6.2	EDOMESTICE:  Mil. 1b.  ler (type 41)  54.1 51.2 52.4 41.3  (types 42-44)  8.0 6.2 6.7 6.2  ype 46) 3/	: Exports: : Mil. 1b.	27.0 24.0 25.0 28.0
45.9 51.3 38.5 38.3 37.8 5.8 5.4 6.0 3.6 3.9	Per 138.1 129.4 127.7 112.3 108.7 Oh: 19.2 17.0 16.2 15.5 12.9	184.0 180.7 166.2 150.6 146.5 io, Miami Va. 25.0 22.4 22.2 19.1 1.6.8	54.6 53.0 53.9 41.9 lley Filler 8.0 6.2 6.7 6.2	ler (type 41) 54.1 51.2 52.4 41.3  (types 42-44) 8.0 6.2 6.7 6.2  ype 46) 3/	0.5 1.8 1.5 .6	27.0 24.0 25.0 28.0 26.7 26.2 28.0
51.3 38.5 38.3 37.8 5.8 5.4 6.0 3.6 3.9		24.0 25.0 28.0 26.7 26.2 28.0				
51.3 38.5 38.3 37.8 5.8 5.4 6.0 3.6 3.9	129.4 127.7 112.3 108.7 Oh: 19.2 17.0 16.2 15.5 12.9	180.7 166.2 150.6 146.5 io, Miami Vai 25.0 22.4 22.2 19.1 16.8	53.0 53.9 41.9 lley Filler 8.0 6.2 6.7 6.2	51.2 52.4 41.3 (types 42-44) 8.0 6.2 6.7 6.2 ype 46) 3/	1.8 1.5 .6	24.0 25.0 28.0 26.7 26.2 28.0
5.4 6.0 3.6 3.9 37.9 16.2 12.0	19.2 17.0 16.2 15.5 12.9	25.0 22.4 22.2 19.1 1.6.8 Puerto Rice 89.3 78.8	8.0 6.2 6.7 6.2 o Filler (t;	8.0 6.2 6.7 6.2 ype 46) 3/		26.2 28.0
5.4 6.0 3.6 3.9 37.9 16.2 12.0	17.0 16.2 15.5 12.9 51.4 62.6 51.8	22.4 22.2 19.1 16.8 Puerto Rice 89.3 78.8	6.2 6.7 6.2 o Filler (t	6.2 6.7 6.2 ype 46) 3/		26.2 28.0
16.2 12.0 11.0	62.6 51.8	89.3 78.8	26.7			
16.2 12.0 11.0	62.6 51.8	78.8				
		51.5	23.3	27.0 23.3		37.2 4/32.1 4/31.3 4/32.7
		Total Cigar	Filler (ty	pes 41-46)		
89.6 72.9 56.5 52.9 58.7	209.0 195.7 168.3	281.9 252.2 221.2	86.2 83.9	84.4 82.4	1.5	31.3 26.0 26.7 29.0
	Cor	nnecticut Va	lley Binder	(types 51-52)		
5.7 5.0 3.8 2.7 3.0	21.3 19.3 16.3	26.3 23.1 19.0	7.0 6.8	4.9 5.2	2.1 1.6	47.9 45.9 51.2 54.5
		Southern Wis	consin Bind	er (type 54)		
8.7 8.5 7.4 7.2 7.2	22.7 22.4 20.7	31.2 29.8 27.9	8.8 9.1	9.1	===	32.2 29.7 34.3 34.4
	1	Worthern Wis	consin Bind	er (type 55)		
11.2 10.8 8.8 8.9 7.8	24.8 26.8 28.2 29.3 28.9	36.0 37.6 37.0 38.2 36.7	9.2 9.4 7.7 9.3	8.6 9.1 7.4 8.9	.6 •3 •3 •4	35.8 28.9 32.4 34.1
	72.9 56.5 52.9 58.7 5.0 3.8 2.7 3.0 8.7 8.5 7.4 7.2 7.2	72.9 209.0 56.5 195.7 52.9 168.3 58.7 156.0  Cor  5.7 22.9 5.0 21.3 3.8 19.3 2.7 16.3 3.0 11.3  8.7 22.9 8.5 22.7 7.4 22.4 7.2 20.7 7.2 19.9  11.2 24.8 10.8 26.8 8.8 28.2 8.9 29.3 7.8 28.9	89.6 208.7 298.3 72.9 209.0 281.9 56.5 195.7 252.2 52.9 168.3 221.2 58.7 156.0 214.7   Connecticut Va  5.7 22.9 28.6 5.0 21.3 26.3 3.8 19.3 23.1 2.7 16.3 1.9.0 11.3 14.3   Southern Wis  8.7 22.9 31.6 8.5 22.7 31.2 7.4 22.4 29.8 7.2 20.7 27.9 7.2 19.9 27.1   Northern Wis  11.2 24.8 36.0 10.8 26.8 37.6 8.8 28.2 37.0 8.9 29.3 38.2 7.8 28.9 36.7	89.6 208.7 298.3 89.3 72.9 209.0 281.9 86.2 195.7 252.2 83.9 56.5 195.7 252.2 83.9 52.9 168.3 221.2 65.2 156.0 214.7    Connecticut Valley Binder  5.7 22.9 28.6 7.3 7.0 21.3 26.3 7.0 3.8 19.3 23.1 6.8 2.7 16.3 19.0 7.7 3.0 11.3 14.3    Southern Wisconsin Binder  8.7 22.9 31.6 8.9 8.5 22.7 31.2 8.8 7.4 22.4 29.8 9.1 7.2 20.7 27.9 8.0 7.2 19.9 27.1    Northern Wisconsin Binder  Northern Wisconsin Binder  11.2 24.8 36.0 9.2 19.9 27.1    Northern Wisconsin Binder  11.2 29.3 36.7 9.4 8.8 29.3 36.7 9.3 36.7	89.6 208.7 298.3 89.3 88.8 72.9 209.0 281.9 86.2 84.4 56.5 195.7 252.2 83.9 82.4 52.9 168.3 221.2 65.2 64.6 58.7 156.0 214.7  Connecticut Valley Binder (types 51-52)  5.7 22.9 28.6 7.3 5.2 5.0 21.3 26.3 7.0 4.9 3.8 19.3 23.1 6.8 5.2 2.7 16.3 19.0 7.7 5.5 3.0 11.3 14.3  Southern Wisconsin Binder (type 54)  8.7 22.9 31.6 8.9 8.9 8.5 22.7 31.2 8.8 8.8 7.4 22.4 29.8 9.1 9.1 7.2 20.7 27.9 8.0 8.0 7.2 19.9 27.1  Northern Wisconsin Binder (type 55)  11.2 24.8 36.0 9.2 8.6 10.8 26.8 37.6 9.4 9.1 8.8 28.2 37.0 7.7 7.4 8.9 29.3 38.2 9.3 8.9 7.8 28.9 36.7	89.6 208.7 298.3 89.3 88.8 72.9 209.0 281.9 86.2 84.4 1.8 56.5 195.7 252.2 83.9 82.4 1.5 52.9 168.3 221.2 65.2 64.6  Connecticut Valley Binder (types 51-52)  5.7 22.9 28.6 7.3 5.2 2.1 5.0 21.3 26.3 7.0 4.9 2.1 3.8 19.3 23.1 6.8 5.2 1.6 2.7 16.3 19.0 7.7 5.5 2.2 3.0 11.3 14.3  Southern Wisconsin Binder (type 54)  8.7 22.9 31.6 8.9 8.9 7.4 22.4 29.8 9.1 9.1 7.2 20.7 27.9 8.0 8.0 7.2 19.9 27.1  Northern Wisconsin Binder (type 55)  11.2 24.8 36.0 9.2 8.6 6 10.8 26.8 37.6 9.4 9.1 8.8 28.2 37.0 7.7 7.4 8.9 29.3 38.2 9.3 8.9 7.8 28.9 36.7

Table 21.--Cigar tobacco, types 41-62: Domestic supplies, disappearance, and season average prices, for 1964-68--Cont.

			(Farm-sales	weight)							
Crop	:	Supply			Disappearanc	e :	Average price per				
year	: Production	Beginning stocks 1/	Total supply	Total	Domestic	Exports	pound to growers				
	Mil. 1b.	Mil. 1b.	Mil. 1b.	Mil. 1b.	Mil. lb.	Mil. 1b.	Ct.				
		7	Cotal Wiscons	in Binder (t	ypes 54-55)						
1964 1965 1966 1967 1968 <u>2</u> /	19.9 19.3 16.2 16.1 15.0	47.7 49.5 50.6 50.0 48.8	67.6 68.8 66.8 66.1 63.8	18.1 18.2 16.8 17.3	17.5 17.9 16.5 16.9	0.6 •3 •3 •4	34.2 29.3 33.3 34.2				
			Total Cigar	Binder (ty	pes 51-55)						
1964 1965 1966 1967 1968 <u>2</u> /	25.5 24.2 20.1 18.8 18.0	70.6 70.8 69.9 66.3 60.1	96.1 95.0 90.0 85.1 78.1	25.3 25.1 23.7 25.0	22.7 22.6 21.8 22.1	2.6 2.5 1.9 2.6	37.3 32.7 36.7 37.1				
		Cor	necticut Val	ley Shade-gr	own (type 61)	)					
1964 1965 1966 1967 1968 <u>2</u> /	: 13.5 : 14.6 : 13.7 : 9.6 : 11.1	13.9 14.3 16.3 16.0 12.7	27.4 28.9 30.0 25.6 23.8	13.1 12.6 14.0 12.9	10.0 9.3 10.5 9.7	3.1 3.3 3.5 3.2	250.0 250.0 295.0 380.0				
			Georgia-Fl	orida Shade	grown (type 6	52)					
1%4 1%5 1%6 1%7 1%8 <u>2</u> /	7.6 8.3 7.3 8.0 7.9	8.2 7.3 8.2 8.7 10.1	15.8 15.6 15.5 16.7 18.0	8.5 7.4 6.8 6.6	7.3 5.6 6.1 5.0	1.2 1.8 .7 1.6	235.0 225.0 185.0 245.0				
		Total Shade-grown (types 61-62)									
1964 1965 1966 1967 1968 <u>2</u> /	: 21.1 : 22.9 : 21.0 : 17.6 : 19.0	22.1 21.6 24.5 24.7 22.8	43.2 44.5 45.5 42.3 41.8	21.6 20.0 20.8 19.5	17.3 14.9 16.6 14.7	4.3 5.1 4.2 4.8	.245.0 241.0 257.0 318.0				
	:	G	rand Total Ci	gar Tobacco	(types 41-62)	)					
1964 1965 1966 1967 1968 <u>2</u> /	: 136.3 : 120.1 : 97.5 : 89.3 : 95.7	301.4 301.4 290.1 259.3 238.9	437.7 421.5 387.6 318.6 334.6	136.3 131.4 128.3 109.7	128.8 122.1 120.7 101.7	7.5 9.3 7.6 8.0	65.4 68.3 78.4 87.4				
	:										

<sup>1/</sup> October 1 for types 41-55; July 1 for types 61-62.

<sup>2/</sup> Subject to revision.

<sup>3/</sup> Puerto Rican planting occurs late in calendar year.

<sup>4/</sup> Excludes payment by Puerto Rican Government.

year was 65 million pounds, 19 million below a year earlier, and the lowest on record. Most of the decline was in Pennsylvania and Puerto Rican types, although Ohio types were also lower. Based on disappearance data, manufacturers apparently cut back their use of Puerto Rican tobacco very sharply during the July-September quarter to keep their supplies from shrinking.

Last season's filler exports--a relatively small part of total disappearance--were down sharply from a year earlier. South Vietnam, the leading destination in the 2 previous years, did not take any. Canada and France accounted for almost all our exports last year.

### Filler Supplies Lower

This year's supply of continental cigar filler is 3 percent below last year and the smallest on record. The decline is due to smaller carryover since production may be up. These supplies would last about 3 years, based on 1967/68 disappearance. Disappearance in the 1968/69 marketing year is not likely to gain much, but it may again exceed production. Both production and use have declined since 1964.

The supply of Pennsylvania cigar filler is smallest in 12 years--3 percent below last year. Both carryover and production are lower. The average yield for the 1968 crop was below that of 1967.

This year's supply of Ohio Filler declined 2 million pounds to a new low. Although the 1968 crop was a little above last year's 10-year low, the carryover was down.

The supply of Puerto Rican filler is expected to hold at last year's long-time low. With a drop of 6 million pounds in carryover, the Puerto Rican Government has raised the production quota so growers may increase output. The crop is planted late in the calendar year and harvested early in the following year.

# Imports Supplementing Lower U.S. Supplies

For 1967/68 (October-September),

cigar tobacco imports exceeded use from domestic supplies for the first time on record. With domestic supplies declining further in 1968/69, manufacturers may draw even more heavily on foreign leaf.

Last season 75 million (farm-sales weight) of cigar tobacco were imported for consumption, or 12 million above the previous season. This increased volume supplemented reduced U.S. supplies. Imports from both major and minor suppliers were higher:

Country of origin	Oct 1966 Sept. 1967	Oct 1967 Sept. 1968	Change from: 1966/67
	: Mil	lion pounds	dare made made made some some
Philippine Republic Dominican	27.1	30.9	+3.8
Republic Brazil Colombia	7.7 5.9	10.8 8.0 7.5	+3.1 +2.1 +1.8
All others	16.0	17.4	+1.4
Total	62.4	74.6	+12.2

Foreign-grown cigar leaf stocks in the United States on October 1 reached 91 million pounds--7 million above a year earlier. However, stocks were below the high levels of 1965 and 1966. Most of the decline from July 1, 1968 was in stocks of Dominican tobacco. The stocks of Philippine and Dominican tobaccos, the 2 largest holdings of imported tobacco gained the most from 1967.

Country	Oct		
of origin	1966	1967 :	1968
		ion pou	
Philippine Republic Dominican Republic Colombia Brazil Indonesia Paraguay Cuba Others	42.5 11.6 12.2 13.2 5.6 3.3 6.0	30.1 10.2 11.0 10.6 5.0 2.3 3.6 12.1	35.6 14.4 12.1 9.5 3.8 3.2 2.2
Total*	106.5	84.9	90.9

<sup>\*</sup>Based on unrounded data.

#### CIGAR BINDER

### Supplies Lower

The season's binder tobacco supplies are about 8 percent below 1967/68 due to smaller crops and carryovers. At the end of this season another decline in carryover is likely. The 1968 crop yields were higher than last year for Connecticut Valley and about the same for the Wisconsin types. Weather was more favorable during the 1968 growing and curing season.

Connecticut Valley production (types 51-52) was estimated at 3.0 million pounds, a little higher than last year's record low. Carryover of both Broadleaf and Havana Seed were at new lows. For both types, supplies are the lowest on record, together down some 5 million pounds, from 1967/68. Another substantial drop in carryover is likely by the end of the current marketing year.

Wisconsin binder production (types 54-55) is indicated at 15 million pounds, off 7 percent from last year. This is mainly due to reduced production for type 55. The Wisconsin total is the second lowest on record. Carryover was 1 million pounds below last year's so the supply of both types combined is down by some 2 million from 1967/68. The supply would last 3 1/2 years based on last marketing year's use, but disappearance in the current season probably will reduce the carryover.

### Disappearance Gains in 1967/68

Cigar binder disappearance for last season was 25 million pounds, about 1 million above a year earlier. Both Connecticut Valley and Wisconsin types gained from 1966/67 record lows.

Most of the 1.0 million-pound gain in Connecticut Valley binder disappearance was due to exports. Last marketing year, exports of Connecticut Valley binder to Spain, the leading destination, gained further. Exports to West Germany gained following a decline the previous year. East Germany did not take any, compared with a sizable shipment in 1966/67.

The 1967/68 disappearance of Wisconsin tobacco was 1/2 million pounds above the previous year. But as usual, domestic use accounted for nearly all the disappearance since exports were less than 400,000 pounds, (farm-sales weight). The Netherlands--the leading outlet--took appreciably more as did West Germany.

#### CIGAR WRAPPER

# Supplies Near Last Season's Level

Wrapper tobacco supplies for 1968/69 are about the same as last year. The crop is larger due to a recovery in the Connecticut Valley, but total wrapper carryover was down 2 million pounds. This season through October, wrapper exports of 1.5 million pounds (farm sales weight) were 10 percent above a year ago. If disappearance holds at last marketing year's level, carryover next July 1 will be about the same as last July's 23 million pounds.

The 1968/69 supply of Connecticut Valley shade-grown wrapper is about 7 percent below a year earlier and about 16 percent below the 1962-66 average. Carryover stocks were the lowest since 1957. This year's crop is estimated 1 1/2 million pounds above last year's reduced level. Average yield per acre was still below the 1962-66 average. This season's weather pattern and air pollution caused fleck damage on the leaves.

The 1968/69 supply of Georgia-Florida wrapper rose about 8 percent from 1967/68 to the largest in 7 years. The carryover increased over 1967 while this year's crop was about the same as last year. The Federal marketing order, now in its fifth year, is helping to improve the quality of wrapper sales.

During July-October 1968 exports were higher than last year for Georgia-Florida wrapper but reduced for Connecticut Valley. Among the 4 leading cigar wrapper destinations last season, West Germany, United Kingdom and Canada decreased takings in July-October from a year earlier; Canary Island takings gained.

Table 22. -- Tobacco: Acreage and yield per acre in the United States, by types, or groups of types, for specified periods

Total	/ī	1,000 acres	1,728.1	1,531.5 1,1389.8 1,108.1 1,170.1 1,201.4 1,205.7 1,08.6	993.9 982.9 968.3 895.7	Lb	1,281	1,451 1,453 1,475 1,599 1,547 1,741 1,876 2,044	1,882 1,932 2,044 1,934
1	Wrapper 61-62	1,000 acres	13.1		15.6 14.6 13.6	Lb	1,164	1,203 1,203 1,420 1,460 1,460 1,464 1,530	1,468 1,440 1,292 1,12
er:	4-55	1,000 acres	16.5	111111111100 1001111111100	10.9 9.3 8.3	Lb	1,459	1,469 1,1722 1,1682 1,640 1,640 1,680 1,821	1,765 1,744 1,943. 1,950
gar Binder	51-	1,000 acres	15.7	14 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4	9,11,19 9,11,19	Lb.	1,711	1,643 643 1,949 1,949 1,772 1,826 1,826 1,936 1,039	1,910 2,111 1,819 1,923
Cigar	29	1,000 acres	37.9	0,000 0,000	17.0 9.0 8.5 3/11.2	Lb	824	831 913 1,008 1,058 1,068 1,137 1,249 1,057	951 1,338 1,294 n.a.
Filler		1,000 acres	5.5	40000000000000000000000000000000000000	~ a m o	Lb.	1,506	1,700 1,625 1,2625 1,770 1,535 1,665 1,775 1,775 1,775	1,465 1,885 1,580 1,900
		1,000 acres	30.2	800.000.000.000.0000.0000.0000.0000.00	27.0 23.0 21.0	Lb	1,572	1,550 1,420 1,420 1,720 1,720 1,720 1,850	1,900 1,675 1,825 1,800
va. sun-	cured: 37	1,000 acres	3.6	4 พถนากนกกน ถนาดดนธนากกร	8.4.0.T.	rp•	1,011	1,045 1,046 1,046 1,045 1,045 1,046	1,05 1,065 1,090. 1,075
. air	: cured	1,000 acres	23.1	20 11 12 13 13 13 13 13 13 13 13 13 13 13 13 13	11.3	<u>q1</u>	1,191	1,391 1,592 1,1,269 1,1,403 1,525 1,751 1,828	1,639 1 1,987 1 1,629. 1 1,847 1
re-cureu	kyTenn. 22-23	1,000 acres	0.04	3.88.99 2.69.47 2.69.69 2.69.69 2.69.69	23.2 21.0 17.3	1 <u>1</u> 0	1,145	1,399 1,555 1,411 1,550 1,560 1,552 1,566	1,574 1,919 1,702
	•• ••	1,000 acres	6.6	00000 C C C C C C C C C C C C C C C C C	7.60.00.00.00.00.00.00.00.00.00.00.00.00.	Lib	1,178	1,155 1,260 1,245 1,385 1,385 1,280 1,255 1,245	50 1,260 330 1,255 330 1,290 000 1,275
: Maryland	32	1,000 acres	9.64	47.0 43.5 37.0 34.0 50.0 40.0 41.0	33.5 35.0 31.5	<u>• q7</u>	833	1,040 1,040 1,040 1,040 1,040 1,000 1,000	1,150 1,030 1,030 1,100
Burley		1,000 acres	433.7	309.06 309.06 309.06 300.00 300.00 338.00 338.00 338.00 338.00 338.00 338.00	277.1 240.7 237.7 237.4	<u>10</u>	1,382	1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1	2,116 2,437 2,274 2,345
F1 '.e-	cured 11-14	1,000 acres	1,048.8	9900.7 662.3 630.4 693.4 691.8 691.8 694.5 694.5	562.3 607.0 610.3 537.5	Lb.	1,271	1,497 1,625 1,625 1,691 1,808 1,930 1,930	1,883 1,825 2,070 1,838
r r	Ferlod	•••••	Average: : 1950-54 :	1955 1956 1958 1959 1960 1961 1961	1965 1966 1967 1968 <u>2</u> /	• •• •• ••	Average: : 1950-54	1955 1956 1958 1958 1959 1960 1961 1964	1965 1966 1967 1968 <u>2</u> /

Table 23.--Tobacco: Acreage, yield, production, stocks, supply, disappearance, price and crop value, United States and United States including Puerto Rico, for specified years (farm-sales weight)

	•	:	:	:	:	Dis	appearance	<u>1</u> /	:	
Crop year	:Acreage	: Yield :	Production	Stocks	Supply	Total	: :Domestic	•	Average price per pound	Value or crop
	: 7 000	:	:	•	: :		:	:	: :	Million
	: 1,000 : acres	Pounds			- Million	pounds			Cents	dollars
Average: 1947-49 1950-54	1,676 1,690	1,208 1,292	2,019 2,184	2,947 3,382	4,965 5,566	1,908 2,006	1,417 1,479	491 527	45.9 51.2	926 1,118
1955 1956 1957 1958 1959	1,495 1,364 1,122 1,078 1,153	1,466 1,596 1,486 1,611 1,558	2,193 2,176 1,668 1,737 1,796	3,977 4,112 4,359 4,106 3,920	6,170 6,288 6,027 5,843 5,716	2,058 1,929 1,921 1,923 1,927	1,410 1,373 1,393 1,388 1,424	648 556 528 535 503	53.2 53.7 56.1 59.9 58.3	1,166 1,169 936 1,040 1,048
1960 1961 1962 1963 1964	1,142 1,174 1,224 1,176 1,078	1,703 1,755 1,891 1,994 2,067	1,944 2,061 2,315 2,344 2,228	3,789 3,704 3,714 4,025 4,323	5,733 5,765 6,029 6,369 6,551	2,029 2,051 2,004 2,046 2,055	1,462 1,461 1,474 1,437 1,506	567 590 530 609 549	60.9 63.8 58.9 57.7 59.2	1,184 1,315 1,364 1,352 1,319
1965 1966 1967 1968 <u>2</u> /	977 974 960 884	1,898 1,937 2,050 1,940	1,855 1,887 1,968 1,716	4,496 4,351 4,140 3/4,089	6,351 6,238 6,108 5,805	2,000 2,098 2,019	1,462 1,394 1,371	538 704 648	65.1 66.4 66.9	1,207 1,253 1,316
				Uni	ted State	s and P	uerto Rico	)		
<b>Average:</b> 1947-49 1950 <b>-</b> 54	1,710 1,728	1,200 1,282	2,045 2,215	3,012 3,430	5,057 5,645	1,942 2,036	1,447 1,508	495 527	45.6 50.9	932 1,127
1955 1956 1957 1958 1959	: 1,532 : 1,390 : 1,148 : 1,102 : 1,179	1,451 1,583 1,475 1,599 1,547	2,223 2,200 1,694 1,762 1,825	4,037 4,170 4,410 4,156 3,962	6,260 6,370 6,104 5,918 5,787	2,090 1,960 1,948 1,956 1,954	1,442 1,403 1,420 1,420 1,450	648 557 528 536 504	52.8 53.5 55.6 59.5 57.9	1,174 1,176 943 1,048 1,057
1960 1961 1962 1963 1964	1,170 1,201 1,253 1,206 1,109	1,685 1,741 1,876 1,970 2,044	1,972 2,092 2,350 2,376 2,266	3,833 3,747 3,756 4,074 4,374	5,805 5,839 6,106 6,450 6,640	2,058 2,083 2,032 2,076 2,081	1,491 1,493 1,502 1,467 1,532	567 590 530 609 549	60.5 63.4 58.6 57.5 58.8	1,193 1,326 1,378 1,365 1,333
1965 1966 1967 1968 <u>2</u> /	994 983 968 896	1,882 1,932 2,044 1,934	1,871 1,899 1,979 1,733	4,559 4,403 4,181 3/4,123	6,430 6,302 6,160 5,856	2,027 2,121 2,037	1,489 1,417 1,389	538 704 648	64.8 66.2 66.7	1,212 1,257 1,319

For flue-cured and cigar wrapper, year beginning July 1; for all other types, Oct. 1. Preliminary. 3/ Includes about 13 million pounds of flue-cured held on farms.

Table 24.--Tobacco manufacturing corporations: Net sales, net income, and profit ratios, for specified periods

Period	: :	Net income		Profit					
	Net sales	Before	After	Per dollar of sales		: As percentage of stockholders equity (annual basis)			
		Federal tax		Before Federal tax	After Federal tax	Before Federal tax	After Federal tax		
	: Million : dollars	Million dollars	Million dollars	Cents	Cents	Percent	Percent		
Average: 1947-51 1952-56	3,058 3,779	252 351	141 159	8.2 9.3	4.6 4.2	20.4 22.6	11.5 10.2		
1957	4,262	459	220	10.8	5.2	26.0	12.5		
1958	4,649	521	249	11.2	5.4	28.2	13.5		
1959	4,908	551	265	11.2	5.4	27.8	13.4		
1960	: : 5,139	577	281	11.2	5.5	27.5	13.4		
1961	5,300	630	303	11.9	5.7	28.3	13.6		
1962	5,340	634	306	11.9	5.7	27.1	13.1		
1963	5,563	675	327	12.1	5.9	27.6	13.4		
1964	5,836	664	345	11.4	5.9	25.8	13.4		
1965	6,006	665	354	11.1	5.9	25.4	13.5		
1966	6,570	727	389	11.1	5.9	26.3	14.1		
1967	7,088	794	420	11.2	5.9	27.2	14.4		
Quarterly 1967	:								
1	1,673	167	86	10.0	5.1	23.5	12.1		
2	1,813	199	106	11.0	5.8	27.6	14.7		
3	1,803	221	116	12.3	6.4	30.1	15.8		
4	1,799	207	112	11.5	6.2	27.8	15.0		
1968									
1	1,764	194	100	11.0	5.7	26.1	13.5		
2	1,806	217	100	12.0	5.5	29.5	13.6		
3	: 1,983	248	119	12.5	6.0	33.1	<b>1</b> 5.9		

Note: Data include non-tobacco enterprises of tobacco manufacturing corporations. Compiled and adapted from Quarterly Financial Reports for Manufacturing Corporations, Federal Trade Commission—Securities and Exchange Commission.

### STATISTICAL SUMMARY

Item	: Unit or :	1967		1968			: Last data as _:percentage of	
		Oct.	Nov.	Sept. :	Oct.	: Nov.	:a year earlie	
Average price at auctions				:				
Flue-cured	: Ct. per lb. :	62.6	62.6	66.8	63.7	61.2	98	
Burley	: Ct. per lb. :	Closed			- в <b>-</b> е <b>-</b> d	73.8	: 102	
Maryland	: Ct. per lb. :	C-1-0	- s - e - d	; C - 1	- o - s	- e -	d:	
Virginia fire-cured	: Ct. per lb. :	C-1-0	o - s - e - d	: C - 1	- o - s	- e -	d:	
KyTenn. fire-cured	: Ct. per 1b. :	C-1-0	- s - e - d	: C - 1 - o - s - e -			d:	
KyTenn. dark air-cured	: Ct. per lb. :	: C - 1 - c	- s - e - d	: C - 1 - 0 - s - e -			d:	
Virginia sun-cured	: Ct. per lb.	C - 1 - c	- s - e - d	: C - 1	- o - s	- e -	d:	
Support price 1/				•			•	
Flue-cured	: Ct. per lb. :		59.9	:	61.1 63.5		: 103	
Burley	: Ct. per lb. :	: 6	51.8	:	: 103			
Maryland	: Ct. per lb.		support	No support			:	
Virginia fire-cured	: Ct. per lb.	: 1	11.9	43.1			: 103	
KyTenn. fire-cured	: Ct. per lb.	1	1.9	: 43.1			: 103	
KyTenn. dark air-cured	: Ct. per lb. :	: 3	37.3	: 38.3			: 103	
Virginia sun-cured	: Ct. per lb. :	3	37.3	: 38.3			: 103	
Connecticut Valley	:			:			:	
cigar binder	: Ct. per lb.	. 1	£2.8	:	44.0		: 103	
Wis. binder and Ohio filler	: Ct. per lb. :	: 3	30.9	:	31.7		: 103	
Puerto Rican filler	: Ct. per lb. :		32.1	:	33.0		: 103	
	:	•		: 255		250	:	
Parity index <u>2</u> /	: 1910-14=100		343	355	358	359	: 105	
Industrial production index 3/	: 1957-59=100		160	: 165	166	167	: 104	
Employment	: Mil.	75.2	75.2	: 75.9	76.4	76.6	: 102	
Personal income 4/	: Bil. dol.	638.0	644.9	: 699.7	703.2	707.0	: 110	
	•	1967 :		: 1968		-	<b>_:</b>	
		Sept.		: Aug. :	Sept.	: Oct.	_:	
Taxable removals	:	l. 0	1.6	. 1.0 0	1.1. 0	50.3		
Cigarettes	: Bil.	43.8		: 48.9	44.2	50.1	: 107	
Cigars and cigarillos	: Mil.	714.0	812.0	: 718.8	661.1	787.1	: 97	
Accumulated from Jan. 1	:		110 -	:			:	
Cigarettes		402.0	448.7	: 352.9	397.1	447.2	: 100	
Cigars and cigarillos	: Mil.	5,899.0	6,711.1	:5,235.1	5,896.2	6,683.3	: 100	
Invoiced to domestic customers	:	•		: :				
Accumulated from Jan. 1		JanSept.		JanSept.				
Smoking tobacco	: Mil. lb.	46.1		: 48.2			: 105	
Chewing tobacco	: Mil. lb.	:	48.8	49.7			: 102	
Snuff	: Mil. 1b.	22.1		: 21.1			: 95	
Pax-exempt removals	•	:		:			:	
Cigarettes	: Bil.	3.9	3.9	: 5.2	5.5	4.5	: 115	
Exports	: Bil.	: 1.8	1.7	: 3.0	3.3	1.6	: 94	
Cigars and cigarillos	: Mil.	19.9	16.4	: 14.3	9.9	11.6		
Accumulated from Jan. 1	:	: -/-/		:	,,,		:	
Cigarettes	: Bil.	37.1	41.0	: 35.2	40.7	45.2	: 110	
Exports	: Bil.	18.1		: 16.9	20.2	21.8		
Cigars and cigarillos	: Mil.	155.7	-, -	: 124.1	134.1	145.7	<b>:</b> 85	
4-0 A=0 =	:	:	-1	:		=-/•/	:	
Invoiced for export	:	:		:			:	
Accumulated from Jan. 1	:	Jar	nSept.	:	JanSept.		:	
Smoking tobacco	: Mil. 1b.	:	1.5	: 1.5			: 100	
Chewing tobacco	: Mil. 1b.	:	•5	•	. 4		: 80	
	:	:		:			:	
Wholesale price indexes 5/		:						
Cigarettes (reg. nonfilter)	: 1957-59=100		/-/	: 119.9	119.9	119.9	: 100	
Cigars	: 1957-59=100		107.7	: 101.6	101.6	101.6	94	
Smoking tobacco	: 1957-59=100		-5	130.2	130.2	132.8	102	
Plug chewing tobacco	: 1957-59=100		133.3	: 133.3	133.3	133.3	: 100	
Snuff	1957-59=100	127.3	127.3	127.3	129.2	131.7	103	
Consumer price indexes (urban) 6/	:	:		:			•	
Cigarettes (reg. nonfilter)	: 1957-59=100	: 139.6		:	147.2		: 105	
Cigarettes (filter tip king)	: Mar.1959=100	: 132.5		:	139.4		: 105	
Cigars (domestic reg. size)	: 1957-59=100	: 103.6		:	104.8		: 101	
Two was not to be seen		:					:	
Imports of tobacco Cigarette leaf	Mil. 1b.	12.2	15.2	13.6	13.6	14.5	95	
Cigar tobacco 7/	: Mil. 1b.	7.3	6.9	6.9	6.9	7.1	: 103	
Accumulated from Jan. 1	*	:	0.7	:	0.5	1 • =	:	
Cigarette leaf	: Mil. lb.	: 114.3	129.4	: 114.1	127.6	142.1	: 110	
		50.2	57.2	60.5	67.4	74.5	: 130	
Cigar tobacco 7/	i Pill . IU.	• 30.7						

#### STATISTICAL SUMMARY -- CONTINUED

Item	: Unit or : base	1967		1968			: Last data as :percentage of	
2 00m	: period	Sept.	Oct.	Aug.	Sept.	: Oct.	:a year earl	
whents of loof takens	:			:			:	
exports of leaf tobacco (farm-sales weight)				•			•	
Flue-cured	Mil. 1b.	: 60.2	50.5	53.8	64.6	38.4	. 76	
	: Mil. 1b.	3.9	4.0	: 9.8	7.2	1.9		
Burley		1.4	.8	1.7	3.2	.6		
Maryland	: Mil. 1b.							
Virginia fire- & sun-cured	: Mil. 1b.	: .6	.6	: .7	1.4	.3	: 50	
KyTenn. fire-cured	: Mil. 1b.	: 1.9	2.7	: 3.9	3.1	.8	: 30	
KyTenn. dark air-cured	: Mil. 1b.	: .2	*	: ·*	•3	•3	:	
Black Fat	: Mil. 1b.	: .2	.2	: .2	.4	.1	: 50	
Cigar wrapper	: Mil. 1b.	: •5	. 4	: .2	.6	-5	: 125	
Connecticut binder	: Mil. 1b.	: *	.1	: *	*	.1	: 100	
Wisconsin binder	: Mil. 1b.	: *	0	: .2	0	0	:	
Accumulated from beginning		:		:			:	
of marketing year 8/				•				
Flue-cured	Mil. 1b.	: 125.3	175.8	93.8	158.4	196.8	112	
Burley	: Mil. 1b.	: 56.4	117.0	: 46.2	53.4	1,0.0	95	
•							95	
Maryland	: Mil. 1b.	: 16.5		: 12.5	15.7			
Virginia fire- & sun-cured	: Mil. lb.	: 7.7		: 5.6	7.0		: 91	
KyTenn. fire-cured	: Mil. 1c.	: 21.7		: 22.5	25.6		: 118	
KyTenn. dark air-cured	: Mil. lb.	: 2.4		: 1.1	1.4		: 58	
Black Fat	: Mil. 1b.	: 3.8		: 2.6	3.0		: 79	
Cigar wrapper	: Mil. lb.	: 1.1	1.5	: .6	1.2	1.7	: 113	
Connecticut binder	: Mil. 1b.	: 1.6		: 2.1	2.2		: 138	
Wisconsin binder	: Mil. 1b.	: .3		: .4	. 4		: 133	
Cigar filler	: Mil. lb.	: 1.5		: .6	.6		40	
	:	:		:	• •		:	
ports of manufactured tobacco	•	:		•			•	
in bulk	: Mil. lb.	: 1.8	1.0	: 2.5	2.6	.8	: 80	
Accumulated from Jan. 1	: Mil. lb.	: 12.5	13.6	: 13.6	16.2	17.0	: 125	
		:		:	:		_:	
	:	•		rterly data			-:	
	*	:19		: 1968		_:		
	•	July-Sept.:	OctDec.	: July-Sep	t. : 00	tDec.	_:	
tocks of tobacco—lst of	:	:		:			:	
quarter 9/		:		:			:	
Domestic types	:	:		:			:	
(farm-sales weight)	•	•		•				
Flue-cured	: Mil. 1b.	2,273	2,621	2,302	2	,628	: 100	
Burley	: Mil. 1b.	: 1,526	1,382	1,480	-	,329	96	
Maryland		: 104	96	: 1,400		87	91	
Fire-cured	: Mil. lb.	: 118	106	: 105		91	86	
	: Mil. 1b.							
Dark air- and sun-cured	: Mil. lb.	: 69	65	: 66		62	95	
Cigar filler	: Mil. 1b.	: 192	168	: 173		156	: 93	
Cigar binder	: Mil. 1b.	: 72	66	: 66		60	: 91	
Cigar wrapper	: Mil. 1b.	: 25	30	: 23		27	: 90	
	:	:		:			:	
Under Government loan 10/	: Mil. lb.	: 1,059	1,091	: 1,169	**]	L,205	: 110	
Makana aband 33 /	•	:		:			:	
Tobacco sheet 11/	. 1627 72	. 100	10.0	:		10.7	: 102	
Cigarette types	: Mil. lb.	: 18.8	19.2	: 20.3		19.7	: 103	
Cigar types	: Mil. lb.	: 2.4	2.1	: 2.8		2.8	: 133	
	•	•		:			:	
Foreign types (unst. equiv.)	•	:		:			:	
Cigarette and smoking	: Mil. 1b.	: 405	372	: 442		403	: 108	
Cigar	: Mil. 1b.	: 92	85	: 98		91	: 107	
	*	:		:				
bacco outlets 12/	*	:		:			0	
Seasonally adjusted data,	•	:		:			:	
annual rates, for charts, p.2	•	:		:			:	
Cigarettes	•	:		:			:	
Production	Bil.	: 571	559	: 591		580	10	
Taxable removals	Bil.	: 530	520	: 533		526	101	
Cigar production	Bil.	: 8.07						
-			8.15	7.96		8.32	: 102	
Smoking production	: Mil. 1b.	: 63.3	69.4	64.9		71.3	: 103	
Chewing production		•	, ,	:			:	
Scrap	: Mil. 1b.	: 34.0	34.8	: 37.0		35.2	: 101	
Plug and other	: Mil. 1b.	: 29.8	29.9	: 30.0		30.1	: 101	
Snuff production	: Mil. 1b.	: 29.2	30.4	: 26.9	)	28.4	: 93	
	•	:		:			:	
				_				
Exports of leaf	:	:	, ,	:			:	
Exports of leaf Total Flue-cured	: Mil. 1b. : Mil. 1b.	։ 552 ։ կկկ	634 502	763 599		568 486	90 97	

1/ 1967 and 1968 crops respectively. 2/ Prices paid by farmers including interest, taxes and wage rates. 3/ Seasonally adjusted. 4/ Seasonally adjusted, annual rate. 5/ Excise tax excluded. 6/ Federal and applicable state and local taxes included. 7/ Farm-sales weight equivalent. 8/ July 1 for flue-cured and cigar wrapper and October 1 for others. 9/ Holdings of manufacturers and dealers including grower cooperatives. 10/ Reported by grower cooperatives. 11/ Weight of tobacco leaf not including stems added. 12/ Data for most recent quarter are preliminary estimates. \*Less than 50,000 pounds. \*\*Of this quantity, approximately 63 million pounds had been sold.

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DECEMBER 1968

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