Finland mobile app test

Do readers want to use the Android App?

Basic info

- Test ran from August 27 September 9 (~2 weeks)
- Each device was shown 1 impression of 1 of 2 banner variants, available on both English and Finnish Wikipedias
- Total impressions: 1.12M
- Android supports deep-linking so readers should come back into the app from a web search
- Data consolidated: https://docs.google.com/spreadsheets/d/1qHuKjlxDXmQLqBrCAHWqOPXMoZPPMMQljAxWlUYkd-A/edit? pli=1#qid=0

Banner 1 (top of screen)



Banner 2 (full screen interstitial)



Banner Effectiveness Results

Banner 2 (full screen interstitial) was more effective at driving both clicks and installs.



Impressions

565600 = 557700

Clicks / Impression

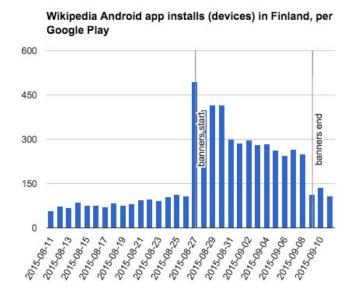
.00415 < 2x .00964

Installs / Impression

.000403 < 7x .002982



Impact on App Installs

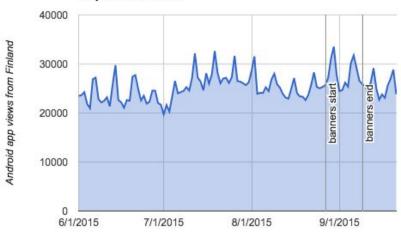


2704 installs can be attributed to the campaign

App open rates & app views

- 72% of installs led to opens
- App views remained consistent before and after the campaign (ignoring normal variation)

Android app views from Finland, June-September 2015



Conclusion

Readers are interested in trying the app, but it does not have an experience that is more engaging to readers than the mobile web; even with deep-linking to the app, views did not noticeably increase.

Feedback

- Wikitech negative feedback primarily from staff & former staff
- Announcement to Finnish community: we worked with the chapter about the best way to inform the Finnish community. The outcome was a <u>Village pump</u> <u>announcement</u>, which received no feedback.
- OTRS we weren't able to find responses to the banners in OTRS