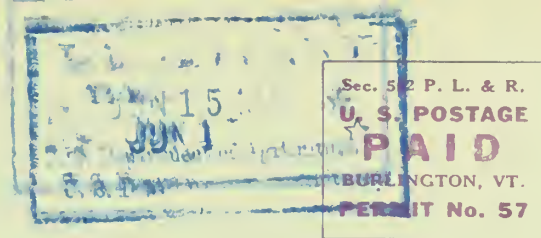


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8287

End of Season Sale GLADIOLUS



Mrs. H. P. Gould
Page 5, Library

H. P. Gould
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U. S. Dept. of Agriculture
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From CHAMPLAIN VIEW
GARDENS

ELMER GOVE
BURLINGTON

VERMONT

Postmaster:—If not delivered please return.

Return Postage Guaranteed.

End of Season Sale!!

HALF PRICE SALE Aside from the exceptions noted below I am offering all bulbs listed in my retail list of a price of 10c each or over for one half price. Varieties listed at less than 10c each can also be had at one half price if you pay the postage but no single items for less than 10c. For instance, where bulbs are listed at 2 for 12c 4 are regularly sold for 20c. You can have 4 for 10c if you pay the postage. Or 10 for 25c. The best way when ordering varieties of both of above classes is to let us send them postage collect and I will put in extras to help offset the postage. Now is your chance to get some of these good varieties you have been wanting but didn't feel you could afford.

EXCEPTIONS This years introductions, collections of all kinds. My collections are big value as they are. All varieties marked "no discount."

No Orders for less than \$1.00
There is no profit in orders of less than \$1.00 at any time and at these reduced prices we just can't accept them.

ORDER TODAY
Use air-mail where possible. Letters come through from the West Coast in one day. Don't let another year go by without some Glads. We will ship within 24 hours after receiving order. If you have mislaid my last price list I can send you another.

Late Planted Bulbs
give you the best blooms. Usually those planted late so as to bloom in the cooler weather of late summer or fall are much better than those blooming in the terrific heat of August. They also lengthen the period of bloom and if you are a real Glad fan you want Glads as long as possible. Here we plant till July 1st. Farther South you can plant much later. If you want to plant in September or later in the Southern states we can hold the bulbs in cold storage for you and ship when you are ready.

SUBSTITUTIONS
We never like to substitute at all but at this time of year when bulbs are moving fast we may run short of a variety and would like permission to substitute if necessary giving you something as good or better. Better name a few substitutions that we can use if we are sold out of a variety you want, or tell us if we can substitute size if necessary.

Special Offer \$5.00 value \$2.00
At least 30 bulbs of my selection all labeled, worth at least \$5.00 for a \$2.00 bill.
\$15.00 worth for a \$5.00 bill.
20 bulbs of the finest newer ones of my selection labeled worth \$15.00 for \$5.00 bill. Can make up both above selections with no duplications. A chance to get the best at a very low price.

UNLABELED COLLECTION
100 large bulbs in 45 kinds containing most every conceivable shade in Glads for \$3.00; 50 for \$1.75; 25 for \$1.00. No finer collection to be had anywhere for the money. The best lot of Glads to be had for anyone who doesn't care about keeping varieties labeled. These collections will give you in pleasure many times what you pay for the bulbs.
100 medium sized bulbs in 45 kinds for \$2.00; 50 for \$1.25; 100 small bulbs for \$1.00. Most of these small ones will bloom but a few of them may not but will make fine bulbs for another year.

Growers Collection These are good value as is but I am putting in extra count and extras for trial.

EXTRAS At these reduced prices don't expect too many extras but it is up to me to see that you are satisfied and I think I can please you.

SOLD OUT
Allegro, Cardinal Prince, Edith Robson, Gladys Clegg, large, Golden Goddess, Sommers Black.

Shirley Temple
has sold heavily this year. Have refused many orders at wholesale but have just found a few trays of No. 2's that we had missed so can furnish them at the regular wholesale prices as long as they last. No discount on these.

WHOLESALE PRICES
25% off on anything we can furnish. I am sold out at wholesale of the following: Ave Maria, Bleeding Heart, Cardinal Prince, Evensong, Hector No. 3's, Debonair No. 4's, Mother Machree, Pelegrina No. 1's, Mammoth White, Star of Bethlehem, Vagabond Prince No. 1's and 2's, Seedling 30112 No. 1's.

A Few You Should Grow in Quantity

- Beacon, a real comer as a cut flower.
- Bella Donna, finest light blue.
- Bit O'Heaven and Solita, finest orange.
- Debonair, preferred by many to Picardy and stands dry weather, always tall and straight.
- Dream of Beauty, dark rose.
- Duna, delicate pinky buff.
- Excellence, early red.
- Jalna, the coming smoky that will replace Mother Machree.
- King Arthur, gorgeous ruffled mauve.
- Maid of Orleans, finest all round white. No. 3 and 4 will give you fine bloom.
- Maytime, early salmon pink.
- Milford, fine light blue.
- Picardy, No. 3 and 4 will give you excellent bloom.
- Smiling Maestro, one of the best cut flower varieties. Taken is going good.
- Wasaga, one of the finest colored varieties in existence and beautifully ruffled.

Maple Syrup
The real pure unadulterated syrup from the rock maple trees of Vermont.
\$2.50 per gallon
\$1.50 per half gallon
If you have never eaten this syrup you don't know what you have missed. Special reduced express rates on syrup.