

Topeka, Kansas, Sept. 14, 1905.

Gentlemen:--

Before you "get busy" with fall work, and while you can get them cheap, wouldn't you better consider our prices on Apple Seedlings? We know the kind you want, and we have them--grown on new land free from Root Knot; well matured; handled with the least possible exposure; properly graded, carefully packed and shipped when ordered.

About Root Knot--We grew some 15,000,000 seedlings last year, and from our isolated new land up the river, we did not find a single well developed specimen of Root Knot. We sold these seedlings to some 400 customers, and with scarcely an exception all were well pleased. We have already booked these same customers for millions of the same kind of seedlings for this winter's delivery.

To know that your seedlings are handled with the least possible exposure is important; we believe that many seedlings lose their vitality through exposure in handling though they may appear to be all right. Our 25 years' experience in growing Apple Seedlings has taught us that too much care cannot be taken on this point. The photo enclosed shows one of our gangs digging seedlings; note our "follow up" system of heeling in deep trenches right after the pullers, we find this the safest and most satisfactory plan. After they have gone through the "sweat" in the trench they can then be hauled to the permanent heeling ground in tight wagon boxes on a cool day. Of course this method of double heeling is more expensive but it pays in the long run. Our plan is to leave the seedlings in the ground till the last minute before ground freezes for the winter, then put on several diggers and rush them up in a hurry. Of course, no matter how late they are dug, they have to be dug with the leaves on, and this is why it is so injurious to leave them lie in the field until a wagon load is pulled and then haul to permanent heeling ground. Of course they will plump up again, but the vitality certainly must be impaired.

Consider these prices, remember that we grow all our own seedlings, that you will get fresh stock first-handed, that you avoid exposure of re-handling and re-shipping.

#1, 3/16 in. and all up straight or branched as preferred	\$2.50 M
#2, 2/16 to 3/16 in. " " "	1.15 M
#3, 2/16 in. for lining out to bud	.65 M
1/4 in. extra heavy grade, well branched	3.00 M

Shall be pleased to hear from you.

Yours truly,

L. R. TAYLOR & SONS.

