

## **Historic, Archive Document**

Do not assume content reflects current scientific knowledge, policies, or practices.



# TO THE TRADE

We take pleasure in presenting this our Wholesale List of the Fall planting season. We urge you to use same as often as you are **in the market for Peonies and Tulip Bulbs.**

New customers are always welcome. Do not hesitate to send small orders for we know from past experience that the small order of today is the large order of tomorrow. We will give the same personal attention whether the order is for \$5.00 or \$500.00.

**Every order received for Tulips and Peonies** will be treated as a rush order unless otherwise instructed. We are prepared to handle many orders per day and can make shipment promptly as long as available stocks last. We are sure our trade friends will appreciate this service in the rush season. **To save confusion and extra correspondence mention second choice in ordering if you have same.**

**Important Notice.** The Gladiolus Crop has been seriously shortened by the general and prolonged drought of the past summer and large sizes will be extremely scarce. We are offering on the back page of this list some of the most popular Gladiolus in sizes 2, 3 and 4. These will be ready for shipment after November 20th and we urge you to cover your requirements at once, whether for fall, winter or spring delivery. We are in excellent position to take care of your business.



## HUNTER'S Fall 1930 Trade List

Chas. E. F. Gersdorff  
1825 No. Capitol St.  
Washington, D. C.

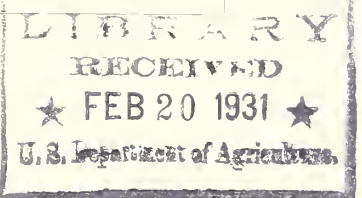
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U. S. POSTAGE

**PAID**

DOWAGIAC, MICH.

Permit No. 12



POSTMASTER:

If Unable to Deliver, Return Postage Guaranteed  
By **GEORGE W. HUNTER**—Grower  
R. F. D. No. 4, Dowagiac, Mich.

## Terms and Conditions of Sale:

With these prices all previous quotations are withdrawn.

All Bulbs are sold f. o. b. Dowagiac, Michigan, and travel at risk of purchaser.

All Bulbs offered in this list are healthy, true-to-name, and strictly up to size. We do not substitute without permission. *Mention second choice in ordering if you have same.*

Delivery on demand. We ship daily. If you want a rush order designate same on your order.

All bulbs are offered subject to prior sale and to any or all contingencies beyond our control.

5% discount cash with order; 2% 10 days; net 30 days. *Cash with order or satisfactory references required from unknown correspondents.*

**GEORGE W. HUNTER—Grower**

R. F. D. No. 4, Dowagiac, Mich.

Mechanically Graded, Hand Selected Stock

**Profitable Peonies for Every Purse and Purpose**

Ready from September 15th to November 15th

You take no chances in buying your Peony roots of Hunter as we list only dependable varieties. Plant any time from September 15th to November 15th in well prepared soil, covering eyes not more than three inches deep and when cutting the flowers do not remove all of the leaves from the plant. **Remember Peonies are probably the most valuable of all perennial plants.** Once planted they require but little care and are practically permanent, growing in value from year to year. Quotations are for standard 3-5 eye divisions, healthy and true-to-name, and guaranteed to please you.

20 of a kind at the 100 rate

**PINK PEONIES**

	Ea.	Per 100
ALBERT CROUSSE Late. Light rose-pink; center tinted flesh pink. Tall, blooms large.	\$.40	\$35.00
CLAIRE DU BOIS Late. Bright rose-pink; almost mauve pink. Popular, very large. Medium height, profuse bloomer.	.60	40.00
GEORGIANA SHAYLOR Late mid-season. Light rose-pink with crimson markings. Very large, floriferous. Medium height.	1.50	
MADAME EMILE GALLE Late. Very light rose-pink, deeper in center. Large. Height medium, free flowering, very dainty.	.40	35.00
MONS. JULES ELIE Early mid-season. Ideal, glossy, lilac-pink. An almost perfect Peony.	.60	40.00
OCTAVIE de MAY Early. Very delicate flesh pink, center deeper, fragrant, low growing, but good stem. Desirable.	.40	35.00
REINE HORTENSE (President Taft) Mid-season. Enormous compact flower of soft flesh color, deepening to shell pink, with crimson splashes. Fragrant, very vigorous.	.75	60.00
SARAH BERNHARDT Late. Dark rose-pink, edged lighter. Very large. Medium height, free flowering. Extra.	.75	60.00
SOUV. de LOUIS BIGOT Mid-season. Bengal-rose, turning to salmon-pink, with bright silvery reflex. Outstanding novelty.	1.50	
THERESE Mid-season. Oldrose pink. Very large. Medium height, extremely popular.	1.50	
TOURANGELLE Late. Pale cream white, with tan suffusion, toning to flesh pink in the center. Large. Medium height, very beautiful.	1.50	
WALTER FAXON Mid-season. Vivid shell pink. Medium size and height. Most unusual coloring. Outstanding.	1.50	
VENUS Late mid-season. Pale hydrangea pink. Fragrant. Strong upright plant. Extra for cutting.	.60	40.00

**RED PEONIES**

AUGUSTIN d'HOOR Mid-season. Deep, rich brilliant sofferino-red, with slight silvery reflex.	.60	40.00
FELIX CROUSSE Late mid-season. Brilliant crimson. Medium height, free flowering, popular and profitable.	.40	35.00
KARL ROSEFIELD Mid-season. Very bright crimson. Large, tall, free flowering. One of the best for northern states.	.60	40.00
LORD KITCHENER Early. Bright cherry red. Large. Medium height. Reliable profuse bloomer.	.60	40.00

	Ea.	Per 100
MONS. MARTIN CAHUZAC Early mid-season. Maroon-crimson, with almost black lustre. Large. Medium height, very distinctive.	1.75	
OFF. RUBRA PLENA Extra early. This is the old-fashioned red peony and still desirable for early cutting.	.60	40.00
RICHARD CARVEL Early. Bright uniform crimson. Valuable new cut flower variety.	1.50	

**WHITE PEONIES**

BARONESS SCHROEDER Late mid-season. Pale flesh white, tinted cream. Very large. Medium to tall, very free flowering, and adapted to storage.	.60	40.00
COURONNE d'OR Late. White with yellow stamens. Few crimson tips. Medium to large flowers. Medium height, dependable commercial variety.	.25	20.00
DUCHESS de NEMOURS Early. White with canary yellow center, which fades to white. Large. Medium tall, very free flowering. A most profitable and dependable variety.	.25	20.00
FESTIVA MAXIMA Early. White. Prominent crimson flakes. Very large, tall, probably the best known and most popular white.	.25	20.00
FRANCIS WILLARD Late mid-season. Creamy white, with yellow stamens. Large tall. Extra fine in every way.	1.75	
LA LORRAINE Mid-season. Creamy white, overlaid with lovely soft pink. Outstanding novelty.	2.00	
MADAME de VERNEVILLE Early. White with distinct crimson marks on tips of several petals. Medium size and height, profuse, reliable bloomer. Vigorous and well adapted to cut flower production as it keeps in storage.	.25	20.00
MADAME JULES DESSERT Late mid-season. Flesh white, with few yellow stamens showing. Very large and tall. Almost perfect. Beautiful novelty.	1.50	
MARIE LEMOINE Late. Lemon white with trace of crimson on few petals. Large. Dwarf in habit but very highly regarded.	.40	35.00
PRIMEVERE Mid-season. Canary yellow with creamy white guard petals. Medium size, very tall. Most dependable of the yellow peonies.	1.75	

The above wholesale prices are for the trade only.

**GEORGE W. HUNTER—Grower**

R. F. D. No. 4, Dowagiac, Mich.



## Tulip Bulbs from Holland's Finest Fields

Ready October 1st to November 15th.

Our Bulbs this season are of the finest quality available and will please the most exacting. Varieties marked with an (f) as *Pride of Haarlem* (f) are especially recommended for forcing in pots, pans or flats.

**For beds and borders these large bulbs will be found superior** to lighter grades and you can build a fine reputation with Hunter's Tulips as your customers will give you repeat orders. Also **you can realize better prices because the quality is of the best.**

We are listing only the late May flowering types which bloom at about the same time and are equally good for cutting or landscape planting. Sell bulbs to your customers this fall and make a planting for your own cutting next spring. Two profit-taking periods if you have sufficient stocks. Our prices include all duty, ocean freight and brokerage fees; you pay only freight or express from Dowagiac, Michigan.

**COTTAGE TULIPS**

	Large Bulbs	
	Per 100	Per 1000
<b>GESNERIANA LUTEA</b> (f) Golden yellow. Fragrant.	\$3.75	\$33.00
<b>INGLESCOMBE YELLOW</b> (f) Rich yellow. Often called the Yellow Darwin.	3.75	33.00
<b>MOONLIGHT</b> Large egg-shaped flower of a clear pale yellow.	4.00	36.00
<b>MRS. MOON</b> (f) Extra large pure yellow. Tall, late, fragrant.	4.75	42.00
<b>MIXED COTTAGE TULIPS</b> The above and others.	4.00	36.00

**BREEDER TULIPS**

<b>BACCHUS</b> (f) Dark violet-blue. Large egg- shaped flower. Tall, strong, straight stem.	6.00	56.00
<b>BRONZE QUEEN</b> (f) Soft bronze, inside gold- en bronze.	3.75	33.00
<b>CARDINAL MANNING</b> (f) Rose, shaded bronze.	3.75	33.00
<b>LOUIS XIV</b> Purple, with broad golden brown edge. Large, tall, extra fine.	5.25	48.00
<b>PRINCE OF ORANGE</b> Orange-scarlet, with light yellow edge. Extra for bedding.	4.75	42.00
<b>YELLOW PERFECTION</b> Light bronze-yel- low, with golden edge.	3.75	33.00
<b>MIXED</b> —the above and others. Good breed- er tulips.	4.00	36.00

**DARWIN TULIPS**

	Large Bulbs	
	Per 100	Per 1000
<b>AFTERGLOW</b> Dark pink, edged orange. Very exceptional novelty.	5.00	45.00
<b>ANDREA DORIA</b> Mahogany red.	4.00	36.00
<b>BARONNE de la TONNAYE</b> (f) Bright pink, with lighter edge. Very tall, late, and good keeper.	3.75	33.00
<b>BARTIGON</b> (f) Dazzling scarlet or fiery crim- son. Strong stem, large flower. Most pop- ular variety for forcing.	3.75	33.00
<b>CLARA BUTT</b> (f) Soft salmon-pink. Medium height.	3.75	33.00
<b>FARNCOMBE SANDERS</b> (f) Brilliant scarlet. Extra large, taller than average.	3.75	33.00
<b>KING HAROLD</b> (f) Carmen red. A large flower with strong stem.	3.75	33.00
<b>LE NOTRE</b> (f) Clear pink, good height, and fine stem. Equally desirable for forcing or bedding.	3.75	33.00
<b>MRS. POTTER PALMER</b> Glowing purple.	5.00	45.00
<b>MADAME KRELAGE</b> Soft rose, margined blush.	3.75	33.00
<b>PRIDE OF HAARLEM</b> (f) Carmen rose. Ex- tra fine large flower, tall stem, most popu- lar variety.	3.75	33.00
<b>REV. EWBANK</b> (f) Heliotrope-lilac. Only medium height, but the standard Lavender Tulip.	3.75	33.00
<b>ZULU</b> Very deep purple violet with black lustre. Tall, strong stem, best dark variety.	3.75	33.00
<b>MIXED DARWINS</b> The above and others.	3.75	33.00

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**GEORGE W. HUNTER—Grower**

R. F. D. No. 4, Dowagiac, Mich.

Mechanically Graded, Hand Selected Stock

**Gladiolus Bulbs Ready After November 20th**

The long drought has greatly shortened the crop. Wise buyers will not delay covering their full requirements. We can supply No. 1 Bulbs of many of these varieties. Please submit your list of requirements for quotations.

	Per 100 Bulbs				Per 100 Bulbs		
	Size No. 2	No. 3	No. 4		Size No. 2	No. 3	No. 4
ALICE TIPLADY	\$ 1.50	\$ 1.00	\$ .75	MARY STEARNS BURKE	4.00	3.00	2.00
ANNIE LAURIE	5.50	4.25	2.75	MING TOY	2.40	1.75	1.25
APPLEBLOSSOM	5.50	4.25	2.75	MORNING GLORY	4.75	3.50	2.25
BARON J. HULOT	4.00	3.00	2.00	MRS. DR. NORTON	2.40	1.75	1.25
BYRON L. SMITH	4.00	3.00	2.00	<b>MRS. F. C. PETERS</b>	3.00	2.25	1.50
CAPT. BOYNTON	4.75	3.50	2.25	MRS. FRANCIS KING	1.50	1.00	.75
CARMEN SYLVA	2.00	2.25	1.50	MRS. FRANK PENDLETON	1.50	1.00	.75
<b>CARUSO</b>	4.75	3.50	2.25	MRS. GEO. W. MOULTON	2.00	1.50	1.00
CATHERINA	3.00	2.25	1.50	MRS. H. E. BOTHIN	3.00	2.25	1.50
CHATEAU THIERRY	2.00	1.50	1.00	<b>MRS. LEON DOUGLASS</b>	4.00	3.00	2.00
CRIMSON GLOW	2.00	1.50	1.00	MRS. WM. KENT	4.25	3.25	2.10
<b>DR. F. E. BENNETT</b>	4.75	3.50	2.25	MYRTLE	3.00	2.25	1.50
DR. W. VAN FLEET	1.50	1.00	.75	NIAGARA	3.00	2.25	1.50
FERN KYLE	3.00	2.25	1.50	ODIN	2.00	1.50	1.00
GOLD EAGLE	10.00	8.00	6.50	<b>ORANGE QUEEN</b>	4.00	3.00	2.00
GOLDEN FRILLS	10.00	8.00	6.50	PEACE	1.50	1.00	.75
GOLDEN MEASURE	4.00	3.00	2.00	PAUL PFITZER	10.00	8.00	6.50
GOLIATH	3.00	2.25	1.50	PERSIA	3.00	2.25	1.50
GRETCHEN ZANG	1.50	1.00	.75	PFITZER'S TRIUMPH	40.00	32.00	26.00
HALLEY	1.50	1.00	.75	<b>PIAENOMEN</b>	5.50	4.25	2.75
<b>HENRY FORD</b>	4.00	3.00	2.00	PURPLE GLORY	4.25	3.25	2.10
HERADA	2.00	1.50	1.00	RAJAH	5.50	4.25	2.75
HERBSTZAUBER	10.00	8.00	6.50	ROMANCE	2.40	1.75	1.25
HOLLYHOCK	10.00	8.00	6.50	ROSE ASH	3.00	2.25	1.50
KARL VOLKERT	2.40	1.75	1.25	RUTH HUNTINGTON	4.00	3.00	2.00
KRELAGE'S FAVORITE	2.40	1.75	1.25	SCARLET PRINCEPS	2.00	1.50	1.00
LE MARECHAL FOCH	1.50	1.00	.75	SCHWABEN	2.40	1.75	1.25
L'IMMACULEE	2.40	1.75	1.25	SOUVENIR	2.00	1.50	1.00
LILYWHITE	2.00	1.50	1.00	VESTA TILLY	1.50	1.00	.75
<b>LOS ANGELES</b>	2.40	1.75	1.25	VEILCHENBLAU	25.00	20.00	16.00
MAD. von KONIJNENBURG	40.00	32.00	26.00	VIOLET GLORY	3.00	2.25	1.50
MAIDENSBLUSH	1.50	1.00	.75	VIRGINIA HALE	4.75	3.50	2.25
MAINE	2.00	1.50	1.00	<b>W. H. PHIPPS</b>	5.50	4.25	2.75
MARSHALL FOCH (K)	3.00	2.25	1.50	YUELL'S FAVORITE	1.50	1.00	.75
MARY FENNELL	3.00	2.25	1.50	<b>YVONNE</b>	5.50	4.25	2.75
MARY PICKFORD	1.50	1.00	.75	ZONA	10.00	8.00	6.50

**25 Bulbs  
at the  
100 Rate.**

**The Following Quantity Rates Will Apply:**

250 Bulbs at twice the 100 rate.  
500 Bulbs at 4 times the 100 rate.  
1000 Bulbs at 8 times the 100 rate.

**Prices on other varieties and  
sizes on application**

**State your exact wants**

**GEO. W. HUNTER---Grower**

R. F. D. No. 4, Dowagiac, Michigan

*"Depend on Hunter for Gladiolus"*