



# PACIFIC WINE & SPIRIT REVIEW

JOURNAL OF VITICULTURE



VOL. XXIX, NO. 1.

SAN FRANCISCO, AUGUST 5, 1892.

\$3.00 PER YEAR

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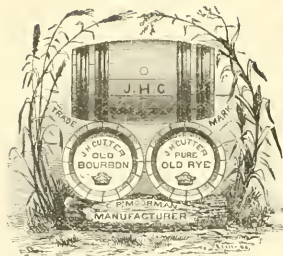
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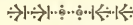
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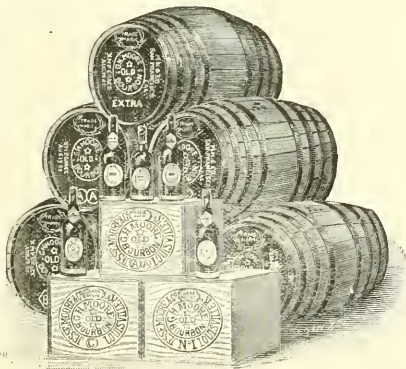
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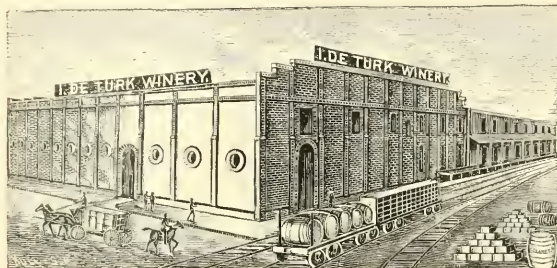


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The "CHICKEN COCK" Distillery is located at Paris, Bourbon County, Kentucky. This county has, for a century, been famous for the production of the finest whiskeys made. Bourton whiskey derived its name from the superior quality of the article made in Bourbon County, Kentucky. The "CHICKEN COCK" whiskey is pure copper distilled and doubled in copper, over fire heat and stored in heated warehouses. For purity and fine quality, it is not surpassed by any whiskey made in Kentucky. This brand is patented and has been established for nearly half a century. No other person has the right to use the design of a "Chicken Cock" on any kind of a package containing whiskey. Beware of Counterfeit and Imitation Brands.



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**PARIS, BOURBON COUNTY, KY.**

# PACIFIC WINE & SPIRIT REVIEW

JOURNAL OF VITICULTURE



VOL. XXIX, NO. 1.

SAN FRANCISCO, AUGUST 5, 1892.

\$3.00 PER YEAR

Issued Semi-Monthly.

R. M. WOOD & CO., PROPRIETORS.

WINFIELD SCOTT - R. M. WOOD.

402 FRONT STREET, SAN FRANCISCO, CAL.

The PACIFIC WINE AND SPIRIT REVIEW is the only paper of its class West of Chicago. It circulates among the wine makers and brandy distillers of California; the wholesale wine and spirit trade of the Pacific Coast, and the importers, distillers and jobbers of the Eastern States.

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Agent for New York and New England States.

## MARKET REVIEW.

**CALIFORNIA WINES**—In these dull summer days it does not require much space to state the condition of the market. It is depressed in spite of the present short crop. This year the mistakes and blunders of the daily newspapers in describing the situation have intensified the situation, and in New York the heavy shipments of Mr. E. W. Scott have acted as a fearful damper on trade. The New Orleans fight continues.

Receipts from the interior in July were 770,754 gallons.

The exports of California wines by sea in July were as follows:

To	Cases	Gallons	Value.
New York	180	463,597	\$211,017
Central America	815	2,749	5,785
Mexico	45	5,671	3,177
Hawaii	30	9,529	6,884
British Columbia	61	913	694
Japan and China	56	3,535	1,382
England	...	267	71
Germany	...	100	50
Other European	...	...	...
Tahiti	...	2,687	642
Other Foreign	...	405	145
Total	1,187	489,453	\$239,847

**CALIFORNIA BRANDIES**—There is not much doing between producers and buyers. We have to record the sale of 1000 barrels to English parties by Hellman Bros. & Co. which is the redeeming feature of the market. Though dull, the situa-

tion is not hopeless.

Receipts from the interior in July were 17,170 gallons.

The exports of California brandies by sea in July were as follows:

To	Cases	Gallons	Value.
New York	2	16,731	\$34,019
Germany	...	...	...
England	...	...	...
Other Foreign	23	400	486
Total	25	17,131	\$34,505

**WHISKIES**—There is a steady and nice trade in the leading brands of bourbons and ryes. The situation is strong and the Fall prospects are excellent. The liquor trade has been sharing the general dullness, but a fine demand in the near future seems certain.

The receipts of American whiskies in San Francisco by sea and rail were as follows:

	Cases	Barrels	Hf-bbls.
By sea from Atlantic ports	180	533 1/2	*
"    re-imported	...	450 1/2	*
By rail overland	25	1,121	225
Total	205	2,105	225

\* Half-barrels reduced to barrels.

The receipts of alcohol and spirits by rail in July were 2240 barrels.

The receipts of foreign whiskies were 75 cases.

The exports of American whiskies were 418 cases and 1144 gallons valued at \$5,811.

The direct importations of whisky, alcohol, spirits, etc., by rail on the Pacific Coast in the first six months of 1892 were as follows:

	Alcohol, etc. Gallons	Whisky Gallons	Other Liq. Gallons
S. F. and adjacent territory	539,245	469,266	37,555
Oakland and adjacent territory	...	4,587	2,172
San Jose	23	3,476	180
Stockton	...	13,004	58
Sacramento and East to Ogden	16,166	27,097	1,806
Marysville and adjacent territory	...	4,286	973
Portland, Or. and "	78	12,528	447
Los Angeles and East to El Paso	167	15,932	5,293
Total	555,679	550,176	48,485

**IMPORTATIONS**—The principal importations at San Francisco in July were:

Champagne—1360 cases.  
 Still Wine—877 cases, 25 pipes, 10 casks, 10 half-casks, 10 quarter-casks, 182 octaves and 42 barrels.  
 Brandy—276 cases, 45 casks, 12 quarter-casks, 39 octaves, 10 packages and 15 barrels.  
 Gin and Geneva—310 cases, 55 pipes, 4 casks and 90 octaves.

Mineral Water—509 cases and 10 barrels.

Bitters—320 cases.

Absinthe—500 cases.

Kuennel—300 cases.

Arrack—5 octaves.



Benedictine—50 cases.  
Undesignated Liquors—299 cases.  
Bulk Beer from overland—180 barrels, 600 half-barrels and 1128 quarter-barrels.

Bottled Beer overland—77 cases, 350 casks and 717 barrels.  
Beer (foreign)—800 cases.  
Stout—40 cases.

Ale—45 cases and 10 half-barrels.  
Ginger Ale—200 barrels.

Cider (by sea from Atlantic ports)—330 cases.

The imports of beer by rail only on the first six months of 1892 were as follows:

	Bottled Gals.	Bulk Gals.
San Francisco and adjacent territory.....	127,892	155,194
San Jose " " " ".....	.....	7,177
Stockton " " " ".....	.....	8,474
San Francisco and East to Ogden.....	24,509	53,784
Portland and adjacent territory.....	5,375	.....
Los Angeles and East to El Paso.....	94,931	22,428
Total.....	252,707	247,057

## WINE AND BRANDY PRICES CURRENT.

THESE ARE THE RULING QUOTATIONS AT THE TIME OF GOING TO PRESS.

THEY APPLY ONLY TO CARLOAD LOTS, F. O. B., SAN FRANCISCO,

AND DO NOT INCLUDE CHOICE OLD WINES.

### RED WINES.

Clarets, first grade, per gallon.....	30 to 35 cts.
Clarets, ordinary, " ".....	22½ to 25 "
Burgundy, first grade, per gallon.....	50 to 75 "
Burgundy, second grade, " ".....	40 to 50 "

### WHITE WINES.

Sauterne, first grade, per gallon.....	75c to \$1.00
Sauterne, ordinary, " ".....	50 to 60 cts.
Riesling, first grade, " ".....	60 to 80 "
Riesling, ordinary, " ".....	45 to 50 "

### SWEET WINES.

Port, first grade, per gallon.....	75 to 90 cts.
Port, ordinary, " ".....	50 to 65 "
Sherry, first grade, " ".....	75c to \$1.00
Sherry, ordinary, " ".....	50 to 60 cts.
Angelica, first grade " ".....	75 to 80 "
Angelica, ordinary " ".....	55 to 65 "
Muscatel, first grade " ".....	75c to \$1.00
Muscatel, ordinary, " ".....	55 to 75 cts.

### BRANDIES.

THESE PRICES ARE FOR LOTS OF TEN BARRELS AND OVER, F. O. B., SAN FRANCISCO, TAX-PAID.

Brandy, Spring, 1892, per gallon.....	\$1.70
Brandy, Fall, 1891, " ".....	1.80
Brandy, Spring, 1891, " ".....	1.90
Brandy, Fall, 1890, " ".....	2.00
Brandy, Spring, 1890, " ".....	2.10
Brandy, Fall, 1889, " ".....	2.30
Brandy, Spring, 1889, " ".....	2.50

Brandy in half-barrels 5 cents per gallon additional.

## CHARLES MEINECKE RETURNS.

The trade will be pleased to hear that Charles Meinecke, head of the pioneer importing house of Chas. Meinecke & Co., has returned to this city. He arrived only July 26th, and is now stopping at the Occidental. Mr. Meinecke has been absent two years, during which time he has been traveling in Europe for the benefit of the health of his wife, who is now sojourning at the springs in Germany. Their son, Emil, is at school in Heidelberg. Mr. Meinecke will be accorded a warm welcome by his many friends.

## SETTLING WITH GREENEBAUM.

It is quite among the probabilities that Alfred Greenebaum, the bankrupt liquor merchant, may shortly compound with his creditors and resume business. Still, there is as yet no certainty of any such arrangement being made, in spite of the reports which are in circulation. All that can be said authoritatively in regard to the matter is that negotiations are now in progress, but what will be done cannot now be said.

The present proposition appears to be that the local creditors shall accept thirty cents on the dollar for their claims, this, however, having nothing to do with the Eastern claimants, with whom a separate arrangement will have to be made. The Anglo-Californian Bank will also be out of the agreement, its claim being secured. As for I. W. Levy, the father-in-law of Greenebaum, it is announced that he will content himself with whatever he may be able to obtain, although he was the first of the creditors to attach his son-in-law.

An Eastern friend of Greenebaum is said to have come to his aid to such an extent as will make the settlement on the basis proposed possible, and it is also stated that the same gentleman is trying to make satisfactory arrangements with the creditors on the Atlantic side.

## WINES IN CHICAGO.

William H. McNeil the Superintendent of the California Viticultural Exhibit has received the following letter from Chicago:

CHICAGO, July 19, 1892.

W. H. McNeil, San Francisco, Cal.—DEAR SIR: Your letter containing an additional list of five applications has been received. The applications have not yet come to this office, nor have the twelve of which you sent us a list some days ago, but doubtless they will arrive in due time.

The space for the viticultural display will be allotted to California as a whole, and the Board will decide the amount that should be assigned to each exhibitor. When exhibitors are not satisfied with the decision of the Board, they can appeal to the Director General and to the Chief of the Department.

The Committee on Awards have done nothing yet except to decide that awards will be given consisting of certificates of merit and medals; cash premiums may also be added at a later date. There will probably be competition between states, counties, associations and individuals.

Yours respectfully,

J. M. SAMUELS,

Chief, Department of Horticulture.

## INJURING THE BUSINESS.

During the past fortnight the daily papers of San Francisco have taken an unwonted interest in the wine business, principally for the purpose of running it down.

The business is not in a satisfactory condition we admit, but that is no excuse for permitting a parcel of ignorant reporters to air their mis-information on the questions involved. Both the *Chronicle* and *Examiner* have been struggling to see which can make the industry appear in the worst straits, and it is difficult to state which is entitled to the palm for incorrect information.

The wine business will work its own salvation without the kicks of the two journals involved. Give it time.

The facts of the matter are:

1st. That there is less wine in New York and San Francisco than at this time last year.

2d. That the direct shipments by rail which represent actual sales have grown enormously.

3d. That there is no more wine on hand in the interior than there was at this time last year.

4th. That growers are determined not to sacrifice their wines at starvation prices.

5th. That the crop to come is short and there is plenty of coverage to accommodate it.

6th. That the existing rate war in New Orleans and other cheap stop markets must soon fall of its own weight.

What is the object of the *Chronicle* and *Examiner* in painting matters blacker than they really are?

PROMINENT WINE MEN.

WINE AND BRANDY RECEIPTS.



Sketch No. 19, G. Migliavacca, of Napa.

	Wine.	Brandy.
Total for January.....	886,404	196,153
" February.....	996,800	43,950
" March.....	808,555	31,230
" April.....	852,332	25,717
" May.....	841,426	33,960
" June.....	914,920	29,415
July 1.....	24,669	550
" 2.....	33,158	4,280
" 3.....	21,910	.....
" 4.....	28,100	500
" 5.....	45,020	.....
" 6.....	7,776	140
" 7.....	17,580	.....
" 8.....	19,390	.....
" 9.....	54,480	.....
" 10.....	40,590	480
" 11.....	34,680	50
" 12.....	7,800	.....
" 13.....	21,220	.....
" 14.....	54,650	320
" 15.....	48,480	80
" 16.....	29,360	.....
" 17.....	43,690	740
" 18.....	32,180	760
" 19.....	18,380	3,800
" 20.....	32,470	.....
" 21.....	40,700	3,870
" 22.....	24,340	100
" 23.....	48,870	100
" 24.....	20,960	.....
" 25.....	19,970	1,540
Total.....	770,754	17,170
August 1.....	43,370	21,010
" 2.....	27,660	60
" 3.....	39,190	4,620

WETMORE'S ASSIGNMENT.

Clarence J. Wetmore has been appointed assignee of Charles A. Wetmore and progress is being made towards a settlement with the creditors. It is believed that a compromise will be offered and accepted.

Meanwhile a splendid opening is offered for some capitalist to take hold of the Wetmore wine business, whether that of Mr. C. A. Wetmore or the C. A. Wetmore Wine Co. It is understood that the business of the C. A. Wetmore Co. is for sale with all the rights as to name, etc., as well as a stock of wine and Charles A. Wetmore's separate business can also be had. There is a fortune for some one who will properly manage these properties, if they can be combined.

EASTERN WHISKY IMPORTS. DIRECT SHIPMENTS. Official Figures June, 1892. In Gallons.

	Alcohol and Spirits.	Whisky	Other Liquors.	Beer Bottled	Bulk.
San Francisco territory.....	69,112	68,237	8,854	9,729	23,990
Oakland.....	.....	39	1,758	.....	.....
San Jose.....	.....	284	.....	.....	2,402
Stockton.....	.....	2,319	10	.....	4,284
Sacramento and East to Ogden.....	2,350	4,783	956	9,665	21,883
Mayville territory.....	.....	174	.....	.....	.....
Portland.....	.....	625	.....	2,510	.....
Los Angeles and East to El Paso.....	.....	2,891	718	44,661	8,729
Total.....	71,482	79,608	12,316	66,567	61,268

Beck, Pylarr & Co., have incorporated with a capital stock of \$100,000 of which \$53,600 has been subscribed. The incorporators are Adolph Beck, Berthold Pylarr, and Felix Pylarr (who comprised the old firm) and Leo Kalman and Ernest F. Tamm. The operations of the house will be extended at once and new markets will be entered. The REVIEW wishes the company a full measure of success.

With this issue we present the likeness of Mr. G. Migliavacca, of Napa, one of the leading wine makers and merchants of the Napa valley, whose trade extends all over the country.

Mr. Migliavacca was born in Pavia, Italy, August 16, 1833, and received his education at the University of Pavia. After completing his course, he went into business with his father, who was an extensive manufacturer of cordials and liquors.

When the Revolution of 1848 broke out, he entered the Noble Guard de Milano, and after concluding his service there, he returned home and re-entered the business with his father.

In 1857 he emigrated to California, coming on the steamer Golden Gate. Soon after his arrival he established a vinegar factory at San Francisco and conducted it successfully for some time. He then sold out and went to Mariposa county where he embarked in the grocery business. It was about this time, in 1860, that he was married.

He remained in the mountain country until 1866, when he removed to Napa and was for a short time engaged in the grocery business. The manufacture of wines soon engaged his attention, and from a comparatively small beginning he has increased his business to the proportions which it has attained today.

He now has one of the largest wine cellars in the Napa Valley. It is of brick, is convenient to both rail and water communication and has a capacity of about 800,000 gallons. He is also an extensive dealer in and distiller of brandies, and in these as in wines, his trade is in a flourishing condition.

Mr. Migliavacca has received many substantial recognitions at Expositions for his products. The distinction which he values most is the Gold Medal which was awarded to him at the Paris Exposition of 1889 for his red wines. He was one of the three California exhibitors to receive this recognition, and is justly proud of it. He has also been awarded the first prize for his wines at the Mechanics' Institute Fair of 1869, being one of the first Californians to receive this honor.

Mr. Migliavacca's specialty is dry wines, and particularly clarets, but he does a trade in all varieties of wine known to the trade.



## Chicago Department.

[REGULAR CORRESPONDENCE.]

CHICAGO, July 25, 1892.

There is nothing very startling to report in the liquor trade at this time. The weather is quite warm now, and there is a tendency to take things easy till the heated term is ended. All kinds of iced beverages are in active demand and that practically bars whisky, but it has a tendency to help wine out, as claret punches are quite the thing on a real hot day, and Chica-goans are fast getting "on to it."

There is, however, some movement in whisky, and the hustler can place goods all right, though he may have to work a little harder than he did a month ago. I saw one of the aforesaid hustlers on the street the other day, and he told me with a sort of proud, self-satisfied air, that he had just made some of the largest sales of the season. I congratulated him for I knew that it required persistent effort and lots of "jaw bone" to get a sale through these days.

In a general way it may be said that the Spring '89s are out of the market so far as bonded goods are concerned. The enormous crop of '90 is now on top, or will be as soon as the fall trade opens. There is a hope and a belief that the stocks in hand are so well distributed, and the output of this season has been so conservative that the prices may be maintained. It is certainly to be hoped that there will be no serious demoralization in prices, as the whisky men have not yet fully recovered from the scorching they got last year.

The wine business is not as brisk as it might be. I hear a great deal of complaint among those who are trying to sell a good article for good prices. It is claimed that the venders of slush keep cutting the prices down so that there is nothing in it for a man with a straight lot. One dealer said, "I met a retailer the other day and he asked me what I was selling Port for. I told him, and he shrugged his shoulders and replied that I was too high by several cents on a gallon. In a day or two I called at his place, and he showed me the Port he was getting away down. I took a sample home and ran it through the still and there was no wine about it at all. I told the man so when I saw him again, but he only laughed and replied that it answered the purpose of his trade and came a whole lot cheaper than good California wine and would sell for about as much at retail."

Nor is this cutting down of prices confined to venders of slops, for I am told that a Los Angeles firm made a sale of 20,000 gallons one day last week to Chicago parties, of a good article of sweet wine for 33 cents, f. o. b., Los Angeles. It is to be shipped in puncheons, and the packages are to be returned. The sale was for spot cash too, which is a big item. Really the man is about as well off at those terms as he would be at 50 or 60 cents a gallon if it were handled the usual way. After a California man has paid freight, brokerage and coeprage, and deducted the leakage, and then waited from four to six months for his money there is not much more than 33 cents cash left out of the usual prices that can be had for sweet wine. So that firm did not do so very badly after all. But the real trouble is that other buyers will not stop to figure all this out, or if they do they are not willing to admit the truth of the proposition as stated, but

rather try to force all future deals down to those figures and demand all the concessions they are now able to secure at much higher prices.

Government officials in the internal revenue office who are in a position to know say that when the whisky combine was formed all those independent houses which joined the trust gave leases of their plants to the trust. These leases are about to expire, and, as the owners of the distilleries think they have a good thing, they are said to be demanding something better from the trust. In other words, they are raising the rents. How far they are likely to succeed is not known.

William Patterson, Jr., President of the Marion County Distilling Company, has been in town the past few days visiting the trade with Mr. J. E. Nolan, the representative of the house. During their rounds they succeeded in placing a number of fine orders for Marion County. That brand is fast becoming very popular with the Chicago trade under Mr. Nolan's able management. Mr. Patterson will visit the coast this fall, and I would bespeak a hearty welcome for him among the trade.

The State Liquor Dealers' and Manufacturers' Protective Association held its fifth annual picnic on Thursday, July 21st. It was well attended and was a great success.

The collections of the Eight Illinois Internal Revenue District for the month of June last, were the greatest for any one month in the history of the district. For the corresponding month last year the collections amounted to \$286,033.30, and for this year to \$547,820.08, or nearly double the amount of last year. Whether or not this is the result of weighing, is not stated, but it is not improbable that that had something to do with it.

The appointment of Mr. LaRue, of Sacramento, as Superintendent of Viticulture, was no surprise, as Mr. Davis was long known to favor him for the position. Without a doubt, Mr. LaRue will make an efficient officer.

The current issue of Mida's *Criterion* gives a California firm the following well-merited mention:

Messrs. A. M. Bergevin & Co., of Chicago, in the brief space of time they have been in business, have made very satisfactory headway in their representation of the Eisen Vineyard Co., of California, and of C. Carpy & Co., of Napa City and San Jose, Cal.

Over-production, slow demand and close competition have conspired to induce the Central Distilling Company of St. Louis to reduce the price on spirits. This cut is likely to be met by the Distilling & Cattle Feeding Co., and if it is, matters may get interesting to the buyers of spirits before the war is ended.

M. V. Monarch, the Owensboro distiller, was among recent visitors, as was also Max M. Halle of Louisville and Mr. Boldrick, of the Boldrick-Callaghan Company of Kentucky.

L. L. PALMER.

## Cincinnati Department.

[REGULAR CORRESPONDENCE.]

CINCINNATI, OHIO, July, 1892.

Although we are just now passing through a period of the most oppressively hot weather that we have experienced in the last eight or nine years, causing business to be almost at a standstill, we are kept buoyant with the knowledge that the worst part of the torrid season is nearly over, and that we are on the eve of the season when we expect all our hopes and prophecies of a good Fall trade to be fully realized.

**VICTORIA**  
TABLE WATER  
OF THE KING OF THE NETHERLANDS.


**S. GLASER,**

SOLE AGENT PACIFIC COAST.

217 FRONT STREET, SAN FRANCISCO.

From all reports the harvest has been an exceedingly good one—wheat and corn in abundance, this applies particularly to Kentucky where the corn crop is superb—thus promising a continuance of the supply of that commonwealth's most staple product—good whisky.

That trade for the coming season will be uncommonly good is beyond the slightest doubt, for, with the finances of our country in excellent, healthy condition, and an abundance of money, is it not reasonable to suppose that after this hot, sluggish season of rest and inactivity, every one will start in with renewed hopes and vigor?

Money has been for some time, and is now, plenty; borrowings are supplied at moderate rates of interest; whisky paper being particularly acceptable and sought after—the bankers considering it a first-class commodity to handle.

The whisky trade in general is in excellent condition, although business just now is slack; but soon the principals of the various houses will return from their Summer vacations and the rummers will be getting ready to take the road with their grips and sample cases.

Prices are firmer than they were a fortnight ago, and some well-known brands have advanced considerable in that time.

Eastern ryes are holding their own and are somewhat stronger than they were two weeks ago; the '89s have all been tax-paid and taken care of and are now being used for consumption.

The California wine trade in this section of the country has been very encouraging; wines grown and produced by firms that have a recognized standing are readily sold at good prices. Among the latter class we can mention the Napa Valley Wine Co. as being a prime favorite in this market. Mr. W. Culman, of St. Louis, Mo., the assistant general manager of the above-named company, is just now paying our city a flying visit in the interests of his firm. He is a gentleman in the true sense of the word, a business man of fine executive ability, and stands in high favor with the trade here. He has been quite successful on his present trip, having placed several carloads of wine during his short sojourn in this city.

We notice by an order issued by Mr. Mason, the Commissioner at Washington, that a change in the department of gaugers is contemplated to go into effect August 15th next.

Some time ago the Commissioner recommended this measure, as it would be a saving of \$100,000 per annum to the department; was to do away with one set of gaugers in rectifying houses, he set whose services he proposed to dispense with were those who gauged out finished goods from rectifying establishments, his was to leave only a set of gaugers in the rectifying houses to measure all goods sent in, the work of the other set to be done by the distiller to whom the Government itself stands for the quantity that has been measured in. Mr. Mason's recommendation created some comment, and by many it was thought it could not go through. Now, however, word has been received that it has passed.

J. SHIELDS.

## Louisville Department.

[REGULAR CORRESPONDENCE.]

LOUISVILLE, Ky., July 20, 1892.

To write when there is nothing to write about is almost as bad as to get fat on water bubbles. Business has fallen asleep and there is virtually no trading except in ice cream, soda water and cooling drinks.

Prices on all ages of whisky are steady and offerings very tight. All the distillers have closed down and the output this year was smaller than the previous season. Prospects for a good fall trade are excellent according to reports from all over the country and the unbonding of '90 goods will be extremely heavy for September 1st.

Ernest Hoffheimer of Hoffheimer & Co., was in the city for a few days.

The heat has been simply unbearable in this part of the

country during the past fortnight, and business is actually at a stand still. The number of deaths which is occurring daily, that are caused by sunstroke, is simply frightful. Man and beast are anxiously looking for relief.

There is no change to be reported in the whisky market. Prices on all ages are firm, notwithstanding the prevailing dullness, and strange to say, withdrawals have continued to be very satisfactory all along. The retailers have been buying a considerable amount of bonded whiskies and are having them shipped from the war-houses direct. You will be surprised to find to what enormous figures the withdrawals of '90 whiskies will keep up to in the Fall. I do not think we have a gallon too much of '90 whisky, but think that a portion of the goods in bond today ought to be exported, as goods can be carried so much cheaper in foreign countries than we can do it here. It is a pity that the trade at large does not seem to appreciate the wonderful change which a Kentucky whisky undergoes in the 8th, 9th or 10th years, if well stored and if of a good quality.

A good Kentucky whisky ten or twelve years old is finer than the finest French cognac. You will hear of forty and fifty year old brandy and the public is willing to pay for it. Why should we not be able to sell a fine aged Kentucky whisky which is the true "elixir of life"?

Exportation of whisky has been brought down to a fine point, and while an indefinite bonded period would be far preferable, the present status comes very near to it. We have cheap rates of exportation and re-importation. We have the finest warehouses in Germany. We can let the goods lay in Custom House after they are re-imported and need to pay tax only on what is weighed out of the Custom House, and last if not least the foreign bankers are willing to make loans on exported whiskies.

The '89 goods are very scarce and nothing at all is offered at low prices. A year ago we had 16,000,000 gallons and today virtually nothing of '87's, '88's or '89's, etc., so we do not need to anticipate any fear for the 20,000,000 gallons of '90's in bond today. The goods are cheap, and what is more, are good. More anon.

*Max McCallie!*

Siebe Bros. & Plagemann have just received another large lot of their famous "Resdale" whisky, the popularity and demand for which are growing steadily even in these dull times. This brand is widely distributed in this market, and the regular importations of it in large lots show how well it sells. The firm report that the "White Mills" bourbon and rye, distilled by Hoffheimer Bros., of Cincinnati, is in good demand. The goods are well known in this market and make friends wherever introduced.

ESTABLISHED 1724



TRADE MARK

**E. RÉMY MARTIN & Co**  
**COGNAC**  
(FRANCE)

AGENTS IN SAN FRANCISCO, CAL.  
**HELLMANN BROTHERS & Co.,**  
525 FRONT STREET.  
See Quotations on page 13.

**E. J. CURLEY & CO.**  
Camp Nelson,  
Kentucky.

BOONES KNOLL  
D.F.  
HAND MADE  
SOUR MASH  
E. J. CURLEY  
& CO.  
JESSAMINE CO. KENTUCKY.

DISTILLERS  
OF  
**BLUE GRASS**  
FIRE COPPER  
BOURBON AND RYE  
**BOONES KNOLL**  
HAND MADE  
SOUR MASH WHISKEY.  
Jessamine Co.  
Kentucky.

**BLUE GRASS**  
FIRE COPPER  
★ **BOURBON** ★  
E. J. CURLEY & CO.  
JESSAMINE CO.  
KENTUCKY.

*These Whiskies are made in the Famous "BLUE GRASS REGION" so justly celebrated as the home of the finest Whiskies in the World, and which have been for the last Century, recognized as such, giving the character and high standing to KENTUCKY WHISKIES which they now enjoy.*

THESE FAMOUS WHISKIES CAN BE HAD IN LOTS TO SUIT THE TRADE FROM  
**HELLMANN BROS. & CO., 525 FRONT STREET, SAN FRANCISCO.**

# J. SHIELDS & CO. WHISKY · BROKERS,

97 Main Street, Cincinnati, Ohio.

CASH - ADVANCES - MADE - ON - BONDED - AND - FREE - WHISKIES.

## Champagne Makers Attention!

**FOR SALE**  
AT A GREAT BARGAIN.

A complete Champagne making outfit; silver lined generator, with two fountains of 15 gallons capacity; also wiring machine; 50,000 wires; 20,000 assorted caps; 100 pounds twine; corking bench and all the other small implements required.

I will sell at a very low figure as I have no use for the articles. For further particulars address,

**J. C. HACKSTAFF,**

1726 MARKET STREET.

DENVER, COLORADO.

## TO MAKE MUSCAT BRANDY.

The plan of the raisin grape growers to make their surplus second and third crop Muscates into brandy has materialized in Selma and the growers there have agreed to sell out for \$7 a ton.

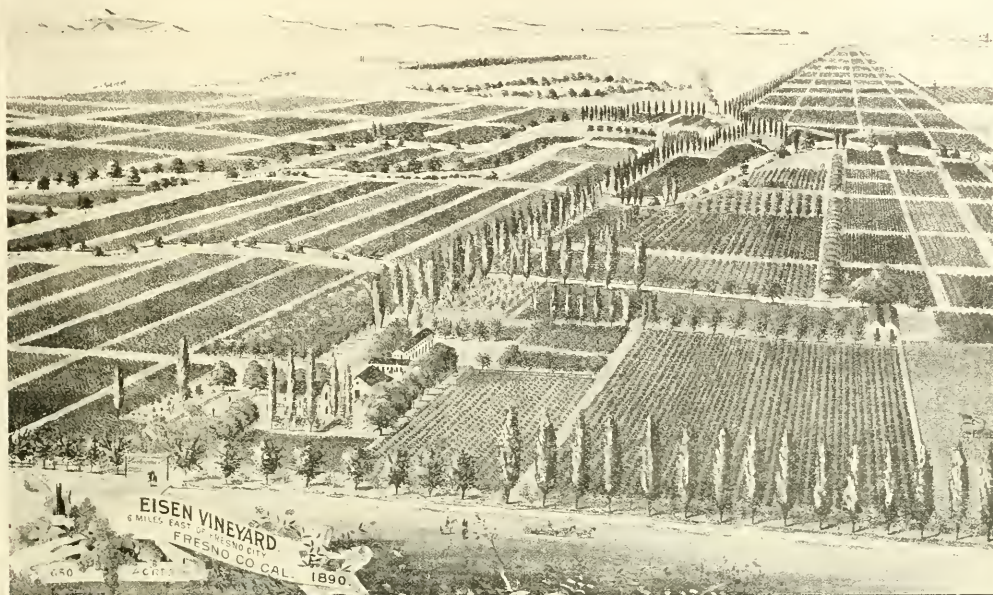
The people who are backing this enterprise are Messrs. Williams, Brown & Co., and it is said that they will turn out about 100,000 gallons of spirit.

We suppose this had to come. Of course there is but a small trade in Muscat brandy and the firm mentioned will either have to develop one or else crowd their brandy on the market at any price it will bring. Muscat brandy is not a favorite with buyers; but they will take it we suppose at bedrock rates, and this means a smash in prices all around.

It was an ill day for California brandy producers when the real estate sharks began to urge people into the raisin business in the upper San Joaquin valley. The worst of it is that the smash is only begun. Let all the new vineyards come into bearing and Fresno, Tulare and Kern county will see a depression to which the present depression in Napa and other wine growing counties will seem insignificant.



## CALIFORNIA VINEYARDS.



The Eisen Vineyard Company's Plant at Fresno.

**A**BOVE IS AN EXCELLENT REPRESENTATION of the extensive plant of the Eisen Vineyard Company at Fresno, which is one of the most noted vineyards in California. This vineyard was set out in 1872 on what was then seemingly a barren plain, but it is now surrounded by flourishing vineyards. The tract contains 650 acres of land without a stone on its surface, and over 400 acres are planted to the choicest foreign varieties. The average yield of the vineyard is about 2000 tons. Many of the plots of land seen above are experimental tracts and over 200 varieties of vines are being tested.

The products of the vineyard are mostly sweet wines and brandies, the sweet wines being Port, Malaga, Muscat, Angelica, Tokay, and particularly Sherry, which is pronounced one of the best types yet produced in California. A dry white wine similar to the Bruecelles of Spain and a red wine approaching the Burgundy types are also made in limited quantities.

The annual vintage is about 250,000 gallons, for which there is ample storage in the cellars 286 by 134 feet, and having a total capacity of 1,000,000 gallons. There are 800,000 gallons of cooperage in all, in the place. Water power is mostly used about the plant. There is also a distillery of 1200 gallons capacity.

The great success of the Eisen Vineyard, stimulated the planting of vines all over Fresno county and Mr. Eisen deserves all praise as the pioneer in the district. The place was for years one of the star and show vineyards of Fresno and no better one is to be found today in the entire valley. The company has offices in San Francisco, Chicago and New York and does a thriving business in its products.

## SIEBE VILLIFIED AGAIN.

A political enemy who is a thorough machine politician, has succeeded in getting the organization known as The Citizens Protective Association to attack assessor John D. Siebe. In the first place, this body is composed of a lot of political outcasts who, being suppressed by their respective parties organized for the purpose of winning some cheap and in many cases, unenviable notoriety. Furthermore the charges they bring against Mr. Siebe, have been twice answered by that gentleman to the satisfaction of the public. The offence of Mr. Siebe lies in the fact that he was elected despite the machinations of the low-down machine politician and that he has been independent in office. As a consequence these folderless cattle are pawing dust at him in the hope of bringing him into discredit and preventing his possible re-election.

Such work is despicable and Mr. Siebe is assured of the sympathy of all respectable citizens.

## SHORB FOR CONGRESS.

Hon. J. De Barth Shorb, President of the San Gabriel Wine Co., has been tendered the Democratic nomination for Congress for the Sixth District of California and it is said will accept if his health will permit him to make the canvass. Mr. Shorb has always been a leader in his party in the south and if he is able to go through the campaign he will make a strong candidate.

The district includes Santa Cruz, Monterey, San Luis Obispo, Santa Barbara, Ventura, Los Angeles and Orange counties, and in 1890 gave Gov. Markham (Republican) a plurality of 2984, but this vote will be largely reduced if not altogether overcome by Mr. Shorb, on account of his fitness for the office and dissensions in the Republican rank.

Mr. Sink, the Yokohama representative of the Cloverdale Wine Co., is on a visit to this Coast. He reports the wine trade of Japan in a fairly prosperous condition.

## Trade Notes.

Donald De V. Graham of Carroll & Carroll is east on a trip.

The Vandegrift Distilling Co., of Pittsburg, will soon erect a new warehouse for their ryes.

T. H. Sherley, the Louisville distiller, is Chairman of the Democratic State Central Committee of Kentucky.

Julius P. Smith, of the Olivina vineyard, has appointed M. H. Scharzenberg as his agent for New England, with headquarters in Boston.

I. Ziernigbl returned from a month's trip on the 18th. While absent he visited several large cities and had splendid success introducing his wines.—*St. Helena Star*.

On the 30th of June, Southard & Co., wine auctioneers, of London, sold thirty-nine barrels of California wine at auction. The wine was described as "light colored and thin" and brought twenty shillings.

Rheinstrom Bros., of Cincinnati, possess at present the largest bottling establishment in the West. They have lately added two more stories to that branch of their business, which has extended their bottling department to six stories.

According to statistician Gauenhut there are 17,550 men and over 4,500 women engaged in the profitable industry of saloon keeping in Chicago. This would seem to indicate that the city is fairly well prepared to stand a water famine.

The J. H. Rottman Distilling Co., has filed articles of incorporation in St. Louis, Mo. They claim a capital of \$70,000, all paid. John H. Rottmann holds 500 shares of the stock, Wm. H. Hagemeyer 100 shares and Wm. H. Stekman 100 shares.

Any member of the trade who has use for a champagne making outfit will do well to consult the advertisement of J. C. Blackstaff, of Denver, in this issue. It consists of the machine, wiring machine, corking bench, and a stock of caps, wires, twine, etc., which he offers at a bargain, which will save several hundred dollars.

P. J. Lamphear has become connected with the house of Moore & Selliger and will soon leave Louisville for an extended trip through the Southwest. Before returning home he will call on the California trade in the interest of Astor, Belmont and Nutwood.

Jos. Melezer & Co. are very well contented in their trade for the first half of the year. They find that their sales have been larger than for the same period of 1891, and hope that the Fall and Winter trade will improve the record. They are to be congratulated.

We notice that Hellman Bros. & Co., are taking an interest in the California brandy business. They have just shipped 300 barrels to England per ship U'lea and it is probable that other exportation will follow. We are pleased to see a house enter this line of trade.

In the last issue of the REVIEW the name of A. G. Chauche as one of the exhibitors at the Dublin Exposition was inadvertently omitted. Mr. Chauche sent over two cases of his well-known clarets and Sauternes, which will no doubt be well received by the English experts.

Charles A. Bon has been admitted to partnership by A. G. Chauche. Mr. Bon is one of the best and brightest young business men in the city, having for years been connected with the old house of A. Carpentier. The infusion of young blood in the trade is coming about rapidly, and we wish the new firm of Chauche & Bon good fortune.

Capt. H. B. Hunt has returned from his two months' vacation trip in the East. While he was gone, he and his daughter visited Louisville, New York, Saratoga, the Yellowstone Park and various other points of interest in the East. Capt. Hunt returns with a fresh stock of health and a renewed conviction that "Jesse Moore" is the only whisky worth drinking.

Several producers in the State are experimenting with the production of vermouth. The methods of making the same have been explained by the State Viticultural Commissioners, and there are those who think that in view of the prosperous condition of this branch of the importing trade, an article calculated to cut into the trade can be made here.

**DUFF GORDON SHERRY** In Quarter and Eighth Casks.

**SWAN GIN** In Quarter and Eighth Casks.

**GAME COCK** Triple Flavor **GIN** in Eighth Casks.

**IAIN ROYAL BATAVIA GIN** In cases of 15 large square white bottles.

**BOORD'S OLD TOM GIN** In Cases.

**BOKER'S BITTERS** In Cases.

FOR SALE IN BOND OR DUTY PAID BY

**CHAS. MEINECKE & CO.**

SOLE AGENTS PACIFIC COAST.

314 SACRAMENTO STREET.



The Democrats are making a great effort to oust John D. Siebe from the Assessor's Office. Mr. Siebe was fairly elected, has made a splendid officer and the legal steps just taken mean that Mr. Siebe's office will be turned over to the Democracy if that end can be attained by fair means or foul. Mr. Siebe should triumph in this new attempt to defraud him out of what is rightfully his.

The Southern Pacific Company on May 15th shipped 250 barrels fine wine from San Bernardino to Bremen, Germany, via the Sunset route, it reaching the destination on the 9th of June. This feat in transporting freight across a continent and an ocean attracted general attention of wine men in Europe, and has secured for the Southern Pacific Company a number of unsolicited expressions of admiration for its efficient service. The wine was shipped by Muecke & Co., of this city.

A recent dispatch from St. Louis says: For a long time the spirit trust held a monopoly in the matter of making quotations on spirits at St. Louis, Cincinnati, Chicago and Peoria. However, the Central Distilling Company of this city, the only establishment of the kind in St. Louis not controlled by the trust, notified the trade that it would in future make the market price on high wines, and followed by quoting high wines at \$1.10 or 5 cents less than the figures quoted by the trust. A war of rates is likely.

Edward Walden, Jr., of Walden & Co., has been in the city a number of times during the past fortnight. He states that he past year has been a very successful one for the house. Not only has trade grown in Great Britain and Germany, but the firm has worked up a most satisfactory business with druggists and members of the medical profession who desire the purest high grade brandy obtainable. This branch of the business has exceeded all expectations in volume, and everywhere that the brandy has been tried, a repeat order has usually come in due season.

The suit of Mellwood Distillery Co., of Louisville, Ky., in the Federal Court at Toledo, against Landman & Co., of that city, for having fraudulently made use of the "Mellwood" trade mark on whisky sold by the defendant, has been settled by the parties out of court; Messrs. Landman & Co., having fully consented to the charges in the petition, have succeeded in effecting a pecuniary compromise with the wronged distillers, and obligated themselves to remove their simulated brands from off all packages of whisky sold by them; in accordance with which final disposition of the suit has been placed on record.

The "Coates's" Gin referred to in our last issue as being imported by W. B. Chapman, is, perhaps, better known as "Coates's Plymouth" Gin, and is already meeting with great favor. In the Eastern states it is very popular. We have had the pleasure of sampling the article and have no hesitation in pronouncing it perfect. The bouquet is extremely captivating, the flavor is equally good, while the mildness of age lends it a harm calculated to make it a favorite with all lovers of high-grade gin. We predict a very prosperous career for Coates's Plymouth in this market.

Charles Meinecke & Co. report business improving, and the outlook for a Fall trade is certainly encouraging. They carry one of the largest and most complete stocks of imported goods in the country, and are in a position to satisfy the most fastidious buyer. Among their many specialties are Deutz & Gelderman's champagne, "Swan" gin, "Gamecock" gin, "I. A. I. N. Royal Latvia" gin, Boords "Old Tom" gin, "Bokers Bitters," "Duff Gordon" Sherry; D. M. Feuerherd, Jr. & Co's. Ports; A. de Luze & Fils, clarets and sauternes; G. M. Palmstmann Sohn, Rhine wines; Geneveva mineral water; Gibson Pennsylvania rye whiskeys, etc., etc.

E. C. Bichowsky, the General Manager of L. J. Rose & Co., of San Gabriel, passed through the city during the past fortnight on his way home from a vacation and business trip combined through Oregon and Washington. Mr. Bichowsky did a very nice trade in this section, but found that many of the wholesalers are disgusted with the methods that the trade of San Francisco, and in fact all the heavy wine shippers, have adopted to get retail business. There is hardly a wholesaler in the two states mentioned but who has a complaint against the shippers and jobbers that they are going into case and barrel lots. It may be

readily understood that there is not much good feeling in that quarter toward the jobbers who are thus going into wholesaling and even retailing.

The sale of the Kentucky whisky of E. J. Curley & Co., of Camp Nelson, is attaining very satisfactory proportions. Some weeks ago when Col. E. J. Curley was on the Coast, he placed his agency for the well known "Boone's Knoll" and "Blue Grass" with Hellman Bros. & Co., who have placed the brands with commendable skill and discretion. Both of these whiskies come from a section of Kentucky celebrated for its bourbons. "Boone's Knoll" is an old-fashioned hand made sour mash whisky having all the excellences peculiar to such goods, and "Blue Grass" is the very highest type of a fine copper bourbon. The reputation of both brands is national, and from the satisfactory manner in which Messrs. Hellman Bros. & Co., are placing the whiskies, the Pacific Coast does not lack appreciation of their fine qualities.

The attention of the trade of this Coast, and the whisky shippers of the East, who have a trade in this territory, is called to the advertisement of the Merchants' Dispatch line of clippers from New York to San Francisco. It is an independent company which has entered the field with the purpose of giving the lowest possible rates and the best service. It has declared against any combination with the railroad company and the other railroad and sail lines calculated to keep the rates up, and proposes to give shippers fair treatment and reasonable rates. The fact that the line is in the hands of Grace & Co. of New York and this city, is a guarantee of good faith. It is to the interest of shippers on both sides of the continent to encourage such an enterprise as it means low freights and no "combine." Whisky shippers in particular will find it to their interest to get rates from this company's.

One of the largest whisky deals ever consummated in St. Louis, Mo., was closed the latter part of June by F. A. Bensberg & Co., of that city. More than \$900,000 is involved, representing the price of 18,000 barrels of Kentucky whisky with the Government tax thereon. The other party to the deal is M. P. Mattingly, the well-known distiller of Owensboro, Ky. The deal represents the entire output of two Daviess County distilleries for some time to come. The purchase is divided between the "Old W. S. Stone" and the "Daviess County Club" brands, which are Mr. Mattingly's leading goods, and are among the best known in Kentucky. Of the former 12,000 barrels were bought and of the latter 6,000. The exact figures at which the purchase was made could not be ascertained, but the aggregate is said to have been \$900,000.

C. P. Adamson, the wine producer of Rutherford, met with quite a serious accident on the 28th ult. He had been in the Villa Hotel and stepping out got into his cart to go home. He appeared as well as usual and conversed with by-standers in his usual style. He had not proceeded far down the road when several gentlemen standing on the hotel verandah noticed him fall over in his cart, his head striking one of the wheels of the vehicle. Getting a horse Mr. Van Vleet and Mr. Glover soon reached the scene although Mr. Adamson's horse was trotting along at a lively rate. They found the gentleman with his head lying on the fore part of the cart and with the left side of his head fearfully cut, a gash fully seven inches in length being torn. He was taken home and physicians summoned. Thirty-two stitches had to be taken. He is now getting along nicely. It is thought that Mr. Adamson fainted, either from the heat or sudden illness, thus causing the accident.—Star.

O. S. S. CO.

THE SPLENDID 3000 TON STEAMERS of this line carrying United States, Hawaiian and Colonial Mails will leave the Company's wharf, corner of Steuart and Folson Streets, for

HONOLULU, AUCKLAND and SYDNEY, Without Change.

THE SPLENDID NEW 3000 TON IRON STEAMER

MARIPOSA ..... Aug 18th At 3 P. M.  
Or immediately on arrival of the English Mails.

FOR HONOLULU

AUSTRALIA ..... August 30, At 2 P. M.  
For Freight or Passage apply at Office, 327 Market St., J. D. SPRECKELS & Bros., General Agents.

# IMPORTS AND EXPORTS

DURING THE PAST FORTNIGHT.

## EXPORTS OF WINE.

TO CENTRAL AMERICA PER STEAMER COLIMA, July 18, 1892					
MARKS.	SHIPPERS.	PACKAGES.	GALLONS.	VALUE.	
FL, Acapulca	B Dreyfus & Co.	20 cases		\$ 110	
FPA&Co, Acapulca	"	2 hf-barrels	54	55	
J.M., Guatemala	C A Wetmore Co	1 case		25	
JWA&Co, San J de G	C Schilling & Co.	50 cases	125	115	
25 kegs	"		145	146	
CBA&Co, Champerico	S Lachman Co	11 barrels		156	
ISA&Co	J Gundlach & Co.	50 cases		160	
OMI, San J de G	"	30 cases		91	
CH, La Union	"	5 kegs	30	50	
J.P.P., Acapulca	Heraclia & Trioste	3 kegs	30	20	
L in dia, Champerico	"	24 cases		98	
NHA&Co, San J de G	"	25 cases		94	
TA-L, Ocos	"	50 cases		152	
A.P., Panama	J W Grace & Co	30 cases		118	
J.M., Corinto	J O M ye ink & Co	24 cases		307	
"	"	2 hf-barrels	85	40	
M.R.Y., Champerico	Oliver & Co	6 kegs	63	41	
CL, Ocos	E L G Steele & Co.	2 kegs	20	20	
M.B., Corinto	Cabrera Roma & Co	15 hf-barrels	54	49	
EF, Ocos	"	12 cases		556	
Total amount 463 cases and				533	\$2,344

TO MEXICO PER STEAMER COLIMA, July 18, 1892.					
K&VB in dia, Mazatlan	Rutler & Brodover	1 barrel	51	\$ 18	
"	"	4 cases	16	16	
CH, Puerto Angel	"	6 kegs	90	72	
AN, San Blas	Castle Bros	1 barrel	40	26	
C.V., Acapulca	Redington & Co.	1 barrel	51	50	
J.M., Manzanillo	I O Meyerink	2 barrels	104	90	
LB, San Blas	Oliver & Co	2 cases		109	
Total amount 24 cases and				356	\$352

TO NEW YORK VIA PANAMA PER STEAMER SAN JUAN, July 25, 1892.					
MAY	Garnier, Lancel & Co.	30 barrels	1,529	\$ 456	
G	"	20 barrels	1,033	457	
LN	"	10 barrels	510	127	
FNA	"	10 barrels	510	128	
AG	"	10 barrels	510	155	
EG	"	1 barrel	50	50	
M&Co.	"	5 barrels	254	65	
BN	"	8 barrels	408	125	
JWA&Co	"	14 barrels	391	95	
PB	"	15 barrels	446	75	
J.P.	"	5 barrels	246	78	
GHP	Farnsworth & Buggles	13 barrels	650	250	
G	J Gundlach & Co	35 barrels	6,730	2,925	
JW	"	12 cases		55	
EWS	E W Scott	200 barrels	9,800	2,940	
PG	J Behr	1 barrel	49	50	
J.E.	M Bacchi	8 barrels	303	650	
L in diamond	P M S S Co	1 hf-barrel	25	12	
M	Lachman & Jacob	50 barrels	2,622	167	
ALC	O R Jones	50 barrels	2,300	469	
K&F	Kohler & Frohling	150 barrels	8,882	3,800	
NC	A Brun & Co.	60 barrels	3,100	775	
AVCO	C Schilling & Co.	50 barrels	2,594	804	
J.E., Brooklyn	A Erz	25 barrels	1,287	627	
FPA&Co	Berges & Domancioni	50 barrels	2,594	623	
L in diamond Bros	Netter Bros	16 puncheons	2,568	1,284	
VG	Overland F T Co.	1 hf-barrel	50	20	
M in diamond	S Lachman Co	50 barrels	2,470	650	
AW4	Cal Transfer Co	1 barrel	48	50	
Total amount 12 cases and				51,468	\$10,701

TO CENTRAL AMERICA PER STEAMER SAN JUAN, July 25, 1892.					
DM, San J de G	John T Wright	25 kegs	225	\$ 337	
T&H, Champerico	"	10 kegs	100	75	
R.V., La Libertad	J Gundlach & Co.	25 kegs	380	300	
MBS, San J de G	"	2 barrels	150	76	
ACP, Panama	J W Grace & Co	34 cases		367	
Total amount 34 cases and				855	\$1,095

TO MEXICO PER STEAMER SAN JUAN, July 25, 1892.					
BFC, Acapulca	W Lariza	1 barrel	48	\$ 35	
C, Mazatlan	Cabrera Roma & Co.	2 octaves 1 keg.	48	64	
K&VB, Mazatlan	Rutler & Brodover	5 kegs	120	78	
D&C, San Blas	Thambauser & Co.	1 barrel	65	28	
Total amount				245	\$109

TO JAPAN AND CHINA PER STEAMER BELGIC, July 26, 1892.					
WWS, Poochoo	Napa Valley Wine Co.	26 cases		\$ 87	
GWLA&Co, Nijasaki	L T Snow	5 cases		24	
L in dia, Yokohama	J Gundlach & Co.	15 barrels		750	
MM	Yokohama Specie Bank	2 kegs		20	
L in dia Co	Lau Jelt & Co Ltd	19 barrels		515	
M&Co, Shanghai	San Jelt & Co	10 kegs		639	
Total amount 31 cases and				1,904	\$911

TO NEW YORK PER SHIP A. J. FULLER, July 28, 1892.					
K&F	Kohler & Frohling	150 barrels	7,609	\$ 3,805	
WJB, Philadelphia	Clas Jung	14 cases		40	
"	"	7 kegs 8 hf-bbls.		158	
AVC	C Schilling & Co.	150 barrels	7,743	3,871	
MS in diamond	Glen Terry Wine Co.	100 barrels	5,009	2,500	
DB & Co.	B Dreyfus & Co.	800 barrels	39,731	19,866	
L&G	Dufour Swiss Colony	100 barrels	5,000	2,500	
Total amount 10 cases and				65,490	\$32,740

TO HONOLULU PER BKT. W. H. DIMOND, July 30, 1892.					
L&Co	Lachman & Jacob	50 kegs	391	\$209	
GWMA&Co	Kohler & Van Bergen	6 barrels	363	182	
"	"	3 hf-barrels	79	45	
"	"	20 kegs	200	150	
Total amount				1,353	\$768

TO TAHITI PER BKT. CITY OF PAPEETE, July 30, 1892.					
ND	J Pintel	1 barrel 1 hf-bbl.	82	\$ 46	
EM	"	4 cases 2 hf-barrels	323	94	
L&F	"	20 cases 8 hf-bbls.	1,530	530	
W&C	Wilcox & Co	2 packages	30	15	
JH	E Thayer	1 hf-barrel	26	19	
WB in diamond	P G Sabatie & Co.	1 barrels	172	34	
AS in diamond	"	10 barrels	525	104	
Total amount				2,687	\$642

## EXPORTS OF WHISKY BY SEA.

From July 15th, to July 31, 1892.

VESSEL.	DESTINATION.	SHIPPERS.	PACKAGES.	GALLONS.	VALUE	
Colima	CB, Puntas Are	Castle Bros	12 cases		\$ 111	
"	"	"	1 hf-barrel		27	
"	S&Co, San J de G	Schwartz Bros	70 cases		500	
"	RS, Anapala	Montelegre & Co.	12 packages		350	
"	L in dia, Cham'o	Uruca & Trioste	1 case		9	
Alameda	WP, Honolulu	Robbs & Gerould	1 keg		15	
"	LB, San Benito	Oliver & Co.	5		28	
San Juan	P&L, Sydney	Wm Alfs	5 barrels		245	
Empire	DM, San J de G	John T Wright	10 cases		92	
"	Nansimo	Lifenbad & Co.	1 barrel		60	
"	GWLA&Co, Naga	L T Snow	5 cases		45	
"	L in dia Co, Yoko	Jos May	3 barrels		111	
"	AC in dia, Yoko	Sprounce S & Co.	18 kegs.		129	
Total amount 98 cases and					670	\$3,129

# NAPA VALLEY WINE COMPANY

OF CALIFORNIA

## GROWERS AND DEALERS IN

### PURE CALIFORNIA WINES AND BRANDIES

WINERIES AND DISTILLERIES:

NAPA CITY, YOUNTVILLE AND ST. HELENA.

OFFICES:

11-13 FIRST ST., SAN FRANCISCO.  
200-202 S. FOURTH ST., ST. LOUIS

**SPECIALTIES:**

PRIVATE STOCK HOCK,

PRIVATE STOCK EL CERRITO,

PRIVATE STOCK SAUTERNE,

PRIVATE STOCK CLARET,

PRIVATE STOCK BURGUNDY,

PRIVATE STOCK VINE CLIFF,

TRADE MARK

1883

E.C.P. RIBER MANAGER

EXPORTS OF MISCELLANEOUS LIQUORS BY SEA.

From July 15, to July 31, 1902.

VESSEL.	DESTINATION.	SHIPPERS.	PKGS & CONT.	VALUE.
Alma	C.H. La Union.	J Gumlach & Co.	5 cs Ginger Ale	\$ 26
"	R.Z. Mazatlan.	Ruther & Benixson	1 bb Ginger Ale	8
"	A.N. San Blas.	Castle Bros	2 cs Ginger Ale	27
"	CMO.	Thambhauser & Co.	2 cs Gin	8
"	FR. Salinas Cruz	W Loides	6 cs Ginger Ale	45
u JAHU.	DRE, San J de G.	John T Wright	4 bbls-Ginger Ale	60
"	San J de Guat J	Gora H. & Co.	1 qr Gin	17
Total amount 15 cases, etc.				\$128

BEER IMPORTS BY RAIL, S. P. CO.

From July 15th to July 31, 1902.

CONSIGNEES.	BOTTLED.				BULK.	
	Case	Cask	Barrels	Boxes	Barrels	1/2 bbl 1/4 bb
James Mundy & Co.	77	85	387			
Sherwood & Sherwood					83	264
Wm Wolf & Co.		85			120	
Kohler & Froling		90				
W Bogert					40	160
C A Zinkand					55	120
Total	77	260	387		268	484

EXPORTS OF BRANDY TO FOREIGN PORTS BY SEA.

From July 15th to July 31, 1902.

VESSEL.	DESTINATION.	SHIPPERS.	PACKAGES.	GALLONS.	VALUE.
Ala Walla.	HB's, Victoria.	J Gumlach & Co.	5 cases		\$ 35
"	HAQ, Vancouver	Berk, Pylor & Co.	1 pmhcon.	155	85
tyof Papecte L M Tahiti		J Pmet.	1 keg.	5	8
"	K&F, Tahiti.		1 keg.	5	8
Total amount 15 cases and				167	\$136

EXPORTS OF BRANDY TO DOMESTIC PORTS BY SEA.

From July 15th to July 31, 1902.

VESSEL.	DESTINATION.	SHIPPERS.	PACKAGES.	GALLONS.	VALUE.
San Juan.	M. New York.	Lachman & Jacobi.	2 barrels	100	\$ 174
"	IL.	Cal Transfer Co.	2 barrels	98	173
A J Fuller.	India Bios, N Y	Paul Butler	20 packages.	1,008	2,016
Total amount					1,266

MISCELLANEOUS FOREIGN WINE SHIPMENTS.

From July 15th to July 31, 1902.

VESSEL.	DESTINATION.	SHIPPERS.	PACKAGES.	GALLONS.	VALUE.
Ala Walla.	HB's, Victoria.	J Gumlach & Co.	40 cases		8 149
"	M in dia, Vancouver	Lilienthal & Co.	2 bbls 5 hi-b	256	177
Alca.	C.W. Honolulu.	Ost Transfer Co.	1 barrel.	51	30
"	WSL.		10 barrels.	520	301
"	M&T, Timariv.	Southern Pacific Co.	3 hi-b-barrels.	51	30
"	M.H. Dunedin.		12 hi-b-barrels	234	129
Ala Walla.	L in dia, Victoria	J A Lemon.	1 barrel.	48	31
"	CM, Vancouver.	G Migliavacca.	1 barrel.	50	15
u Janu.	AB, London.	O R Jones	5 barrels.	231	46
Arvester.	HWS&S, Hilo.	Ruther & Benlixon	10 barrels.	324	314
Total amount 40 cases and				2,464	\$1,213

IMPORTS OF WINES AND LIQUORS BY SEA.

FROM LIVERPOOL—PER BRITISH SHIP MANX KING, July 18, 1902

CONSIGNEE.	CONTENTS.	SHIPPER.
T & J Harrison	100 cases Brandy	Williams Dimond & Co
"	25 octaves Brandy	Shea Boqueraz & Co.
"	12 apr-casks	"
"	10 octaves	Hellman Bros & Co.
Wilson, Meyce & Co.	24 octaves Wine	J H Fremery & Co.
"	100 octaves	Chas Meinecke & Co.
T B Hall & Co.	40 cases Bottled Beer	C W Craig & Co.
Garvey & Co.	10 apr-cask Sherry	Hellman Bros & Co.
"	15 octaves	"
Du Temple & Co.	40 cases Stout	W H Campbell
"	15 cases Mineral Water	"
"	15 cases Ale	"
O J Van Wart & Co.	20 octaves Geneva	Wm Wolf & Co.
Jno Joubé & Co.	10 hi-bbils Ale	H H Sherwood
Cantrill & Cochrane	105 barrels Ginger Ale	E Burthorpe
Jas Moss & Co.	100 cases Wine	Order marked F.M.C.
Macandrew & Co.	1 case	Hill & Co.

WHISKY AND SPIRIT IMPORTS BY RAIL, S. P. CO.

From July 15th to July 31, 1902.

CONSIGNEES	SPIRITS			WHISKY			Misc
	Barrels	1/2 bbl	Cases	Barrels	1/2 bbl	Kege	
W Craig & Co.	369			60			
Lilienthal & Co.	710	29		70			
Jes Mundy & Co.	189			60	60		
Wm Tausig & Co.	60						
the Bros & Plagemann				90	30		
Kingston & Co.	30			65			
Inerdung & Co.				60			
J Collins & Co.				10			
Woss & Co.					1	3	
A McCauley.							
Haeer							
T Voss & Co.							
S Nickel							
Cathecol Dexter & Co			25				
J Wilkinson				1			
J Dohand				1			
J Marian				1			
Redester							
Total.	1,390	29	25	361	89	3	
cases Gin. 24 cases and 25 octaves Gin.				410 cases and 4 casks Gin.			

FROM HONOLULU—PER BKT. W. H. DIMOND, July 17, 1902.

	100 barrels Whisky	Lilienthal & Co.
	15 barrels Brandy	"

FROM HONOLULU—PER BARK ALBERT, July 16, 1902.

	340 barrels Whisky	Lilienthal & Co.
	21 hi-bbils	"

FROM EUROPE VIA PANAMA—PER STEAMER CITY OF NEW YORK, July 25, 1902.

J Dupuy & Co.	25 cases Cognac	S Glaser
Kane & Co	103 cases Champagne.	G Marcus & Co
Th Marzoff	18 cases Wine	Order marked J W F.

FROM NEW YORK—PER SHIP M. P. GRACE, July 27 1902.

Lilienthal & Co.	75 packages Whisky	Lilienthal & Co.
Edinger Bros & Jacobi	135 barrels	Lachman & Jacobi.
A P Ordway & Co.	33 cases Bitters	W T Kibbler
J A Burke	1 barrel Whisky.	A Kuttner
L Hellman & Co.	50 barrels	James Gibb
Duffy Mail Whisky Co.	60 cases	Mack & Co
J Schupp & Co.	10 barrels Mineral Water.	W H Campbell
Gessner Fruit Co.	230 cases Cider.	Cohru Tevis & Co.

# WM. WOLFF & CO.,

Importers and General Agents,

27-329 Market Street,

San Francisco, Cal.

## PACIFIC COAST AGENTS FOR

MMERY SEC CHAMPAGNE,  
& F. MARTELL COGNAC,  
NIRL WATERS OF THE APOLLINARIS CO., Limited, London  
IRGAN BRO., PORT ST. MARY'S SHERRIES  
BOYS' DOUBLE DIAMOND PORT,  
TBO'S PREREX, BOURDEAUX, Charats and Santenes,  
OCK WINES, from Messrs. Henkel & Co., Mayence,  
NGARIAN APERIENT WATER  
TTON, GARDEN & Co., Co., London, Old Tom Gin

JOHN de KUYPER & SONS, ROTTERDAM, GIN,  
GILKA KUMMEL,  
PAIST BREWING CO. (formerly PHILIP BEST),  
MILWAUKEE Export Beer, Select Blue Ribbon  
THE "BEST" TONIC,  
THEO. LAPPÉ'S GENUINE AROMATIQUE  
FRIEDRICHSHALL APERIENT WATER

CANTRELL & COCHRANE'S Belfast Ginger Ale,  
BASS & CO'S Pale and Burton Ale, in Hopsheads,  
GUINNESS & CO'S (Dublin) Extra Stout in Hopsheads;  
ANDREW USEER & CO'S Scotch Whiskies  
JAMESON & Co., IRISH WHISKY,  
LONDON Dry Dock Jamaica Rum,  
"DOG'S-HEAD" BRAND of Guinness' Stout and Bass' Ale  
ROYAL WINE CO., OPORTO, Port Wines  
UDOLPH WOLFF'S SON & Co., Schiedam, SCHNAPPS

Re-imported American Whiskies.—'86 Excelsior; '83 Bluegrass; '87 T. B. Rippe; '86 Alien & Bradley rye and bourbon, Hermitage, Sovereign bourbon and rye, Hanniog, Belmont and other Staple brands. Lowest market quotations furnished on application, to the wholesale trade only.



FROM OVERLAND VIA VANCOUVER PER STR. WALLA WALLA, July 30, 1892.  
 Canadian Pacific R.R. Co. . . . 110 barrels Bottled Beer. Sherwood & Sherwood.  
 FROM OVERLAND VIA VANCOUVER PER STR. UMATILLA, July 20, 1892.  
 Canadian Pacific R.R. Co. . . . 110 barrels Bottled Beer. Sherwood & Sherwood.

IMPORTS BY RAIL IN BOND.

SHIPPERS.	CONTENTS.	CONSIGNEES.
Southern Pacific Company	125 cases Mineral Water	J H Bolen & Co
"	50 cases Champagne	P G Sabate & Co
"	54 cases Mineral Water	Bush & Mendison
"	24 cases Liquors	E Oppenheim
S V Fornaris & Co.	39 cases Beer	Savage & Hoyt
"	4 cases Gin	F G Voss & Co.
"	10 cases Gin	"
"	15 octaves Gin	S Glass
"	30 cases Gin	"
"	70 cases Champagne	Jas De Fremery & Co.
"	71 cases Mineral Water	Ensign & Mendison
"	59 cases Gin	Louis Tauszig & Co.
Southern Pacific Co	104 cases Wine	J W Reed
"	6 cases Wine	A Vignier
"	13 octaves Wine	F G Voss & Co.
Southern Pacific Co.	2 octaves Wine	"
Tex & Pac R.R. Co.	242 cases Wine	Order

[Subscribers for the REVIEW will please note the following correction in the imports of Eastern whisky (direct shipments) for May, 1892, and substitute this table for that published in our issue of July 6th.]

EASTERN WHISKY IMPORTS. DIRECT SHIPMENTS.  
 Official Figures May, 1892. In Gallons.

	Alcohol	Whisky	Other Liquors	Beer	Bulk
San Francisco territory . . .	84,885	84,871	5,830	22,716	54,351
Oakland . . . . .		3,294			
San Jose . . . . .		1,089			2,360
Stockton . . . . .		2,074			2,064
Sacramento and East to					
Ogden . . . . .	2,365	2,695	296	14,842	13,990
Marysville territory . . . . .		256			
Portland, Or., territory . . . . .		1,094	100	2,665	
Los Angeles and East to					
El Paso . . . . .		3,535	869	5,0250	13,009
Total . . . . .	87,250	98,876	7,095	90,475	66,473

Messrs J. R. Parkinson & Co., of London, state that the shipments of Port for June amount to 7, 446 pipes (Great Britain, 2,402 pipes), making 64,587 pipes for six months, against 45,258 pipes in 1891. The Sherry shipments were 3,711 butts, making 27,808 butts for six months against 32,623 butts in 1891.

WINES AT DUBLIN.

All the California wines and brandies for the Dublin Exposition are well on the way and will arrive at their destination in due season.

We have received the following letter from H. E. Hudson, the Manager of the Exposition:

DUBLIN, June 7, 1892.

Editor Wine and Spirit Review.—Mr. Corless of the Burlington restaurant of Dublin and proprietor of two of the largest and best restaurants in this city is entering for our exhibition. He is making arrangements with different firms with regard to using their whisky, stout, mineral waters, etc., exclusively, during the term of the exhibition and I thought some of your friends who wrote to us, might like to make a similar arrangement with him, with regard to using their California wine at the bars. Mr. Corless would agree to this for a reasonable sum. In case this offer is accepted plenty of show-cards should be sent. I thought it better to write to you and leave this to your discretion than to write to the firms direct. I remain,

Yours obediently,

FOR THE DISTILLERS' AND BREWERS' EXHIBITION,  
 H. E. HUDSON, MANAGER,  
 per I. K. W. H.

It is of course too late to send any wines now for that purpose, but Mr. Hudson's offer in the premises will be kindly remembered.

AN ACKNOWLEDGMENT.

The articles from the pen of Mr. Wm. Pfeiffer, of Geyserville, on viticultural topics which recently appeared in the REVIEW, were originally from the *Pacific Tree and Vine*, to which due acknowledgment is made.

LAW ABIDING PEOPLE.

A special from Alliance, Ohio, says: "Four saloons and a barber shop were burned today in this Prohibition town."

And we are told that the Prohibitionists are law-abiding people.

Of course!

BRANDY PRODUCT.

FIRST DISTRICT FOR JUNE, '92. (OFFICIAL FIGURES)

Produced and bonded . . . . .	13,402 tax gallons
Received from distillery in Fourth District, California . . . . .	3,270 "
" " special bonded warehouses Fourth District, California . . . . .	" "
Transferred from distillery to special bonded warehouse, Eastern Districts . . . . .	2,640 "
" " special bonded warehouse to special bonded warehouse, Eastern Districts . . . . .	22,183 "
Exported . . . . .	440 "
Tax-paid . . . . .	15,415 "
Used for sweet wine . . . . .	" "
Remaining in special bonded warehouses June 30, '92 . . . . .	770,123 "

SHERWOOD and SHERWOOD,

—IMPORTERS AND EXPORTERS—

212-214 MARKET STREET,  
 SAN FRANCISCO, CAL.

24 N. FRONT STREET,  
 PORTLAND, OR.

PACIFIC COAST AGENTS FOR

MOET & CHANDON CHAMPAGNE  
 BUNT ROOPE TEAGE & CO. Cassed Ports,  
 E. & J. BURKE'S Irish and Scotch Whiskies,  
 BASS RAYLFF & GRETTON, Limited—Bass Ale in Wood,  
 E. & J. BURKE'S Bass' Ale and Dublin Porter GUINNESS  
 EXTRA FOREIGN STOUT, (the finest brew),  
 Re-Imported American Whiskies, CARLISLE BOURBON, BORSLEY RYE Etc.  
 ESCHENAUER & CO'S CLARETS and SAUTERNES,  
 A. HOUTMAN & CO'S HOLLAND GIN,  
 LAWSON'S LIGHTER SCOTCH WHISKEY,  
 GUINNESS DUBLIN STOUT in Wood,  
 JOLLE'S STONE ALE in Bhd. and Hc-Hds.  
 MEINHOLD'S ANCHOR BRAND NEW YORK CIDER,  
 FLEISCHMANN'S ROYALTY GIN,  
 MACKENZIE & CO'S Spanish Sherries and Ports,  
 E. & J. BURKE'S JAMAICA RUM,  
 SCHLITZ MILWAUKEE BEER (the "Pilsener" and Light Sparkling,"  
 also SCHLITZ in Wood,  
 ROSS' ROYAL GINGER ALE, CLUB SODA, ETC.  
 RENK WAUKESHA Mineral Water,

ALSO AGENTS FOR NAPA VALLEY WINE CO'S WINES AND BRANDIES IN CASES.

# PRODUCTION OF BRANDY DISTILLERIES.

MONTH OF JUNE, 1892.

## FIRST DISTRICT OF CALIFORNIA.

Distillery Number	Name.	Address	Bonded in June Proof Gallons.	Special Offerings.
4	Pirani & Slatif	Los Angeles	0	
5	Eugene Paris	Livermore	500	
30	John Crellin & Son	Pleasanton	0	
32	N. J. Haines	Santa Clara	3,000	
71	Wm. Palmatag	Hollister	0	
172	J. C. Merithew	Cupertino	0	15 barrels March '91; 14 barrels Feb. '91; also 600 gallons.
188	Henry Armbrust	Stockton	0	1583 gallons Fall '91 and Spring '92
217	Eggers & Co.	Fresno	0	
218	San Gabriel Wine Co.	Benoma	0	
230	H. Boetcher	Los Angeles	200	
246	G. Bustelli	Livermore	0	769 gallons Oct. '91
251	J. Rudel	San Gabriel	0	
257	Sierra Madre Vintage Co.	La Honda Park	0	
258	G. F. Merriam	Twin Oaks	0	
264	Herman Grauz	Fresno	0	6 barrels '88 Tax-Paid and 11 barrels '89 in bond
266	P. O. Burns Wine Co.	San Jose	0	
279	Webster & Sargent	Mintram	0	
287	Los Gatos and Saratoga Wine Co.	Los Gatos	268	

## FOURTH DISTRICT.

Number of Distillery.	Name.	Address.	Bonded in June Proof Gallons.	Special Offerings.
14	G. M. Skinner	Green Valley	0	
25	A. Frei	Distillery in Sonoma county Address, 20 Bicon place, S. E.	2,564	
82	L. Kortum	Calistoga	0	2000 gallons '90
90	Vina Distillery	Vina	0	
97	American Concentrated Must Co.	Geyserville	0	
104	Mrs J M Ramm	Camptonville	0	6500 gallons
108	Italian-Swiss Colony	Asti	0	
120	W. B. Bonn	St. Helena	0	
122	E. G. Furber	Cloverdale	0	
123	A R Buckner	Santa Rosa	0	
129	Kohler & Frohling	Glen Ellen	0	
132	Wm. Hill	Petaluma	0	
135	Cordelia Wine Co.	Corlelia	0	2655 gallons
146	F Albertz	Cloverdale	2,516	
169	Charles Krug	St. Helena	0	
170	H. W. Crabb	Oakville	0	
192	E. W. Davis	Santa Rosa	0	4,000 gallons Fall '91 and Spring '92
206	G. Migliavacca	Napa	0	
211	G. F. Hooper	Sonoma	0	
224	De Roza & Xevier	Elk Grove	0	
232	Orleans Distillery Co.	Esparto	0	
234	Beringer Bros	St. Helena	0	
235	H. E. Weinberger	St. Helena	0	
240	J. H. Wheeler	St. Helena	0	
251	Lav, Clarke & Co.	Santa Rosa	0	
259	D. Lobree	Middletown	756	
	No name	Santa Rosa	378	

## TRADE CIRCULARS.

From A. C. Chauche.

A. C. Chauche, begs to inform his friends and customers that he has sold to Chas. A. Bon, the interest of his business, 615 and 615 Front Street, San Francisco. The new firm will be the General Agent for the Mount-Ronge Wines, which were awarded the Gold Medal at the Paris Exposition, 1889.

A. C. CHAUCHE.

From M. Durner & Co., Cincinnati, O.

Having been appointed sole agents for Cincinnati, O., and Covington, Ky., for the sale of spring '92 "J. A. McBrayer" hand made sour mash whisky, we are now offering to the trade these goods in lots of twenty-five to fifty barrels at 32½ cents; one hundred barrels at 30 cents; four month's acceptance, warehouse receipts attached; or four per cent. discount for cash, storage free the first year in bond; single barrel outage guaranteed.

This whisky is distilled in the Old T. B. Ripy Distillery, No. 112.

If you desire to handle the "J. A. McBrayer" whisky, it would be advisable to place your orders at once, as we do not guarantee that the above prices will hold good for any considerable length of time.

If you purchase any "J. A. McBrayer," examine your warehouse receipts closely, and insist upon getting that which is made in the Old T. B. Ripy Distillery, No. 112.

Yours truly,

M. DURNER & Co.

From William Rogers.

421 EXCHANGE PLACE,  
BALTIMORE, July 11, 1892.

Sir: Now is your time to buy your supply of apple or cider brandy for '92 and '93. The coming crop will be almost a complete failure in Maryland and Pennsylvania, and from present reports it will not be any better throughout New York, New Jersey and Virginia, and North Carolina. I have today the following lots to offer if unsold, etc., etc.

IS SPECIAL BONDED WAREHOUSE, BALTIMORE.

LESS TAX BOND.

Maryland and Pennsylvania Apple Brandy, Fall '91..... \$1.50  
New Jersey Cider Brandy, Fall '91..... 1.60  
Pennsylvania Cider Brandy, Fall '91..... 1.55

DISTILLERY.

Maryland and Pennsylvania Apple Brandy, Spring '92..... 1.50  
ROCHESTER.

New York Cider Brandy, Fall '91..... 1.45

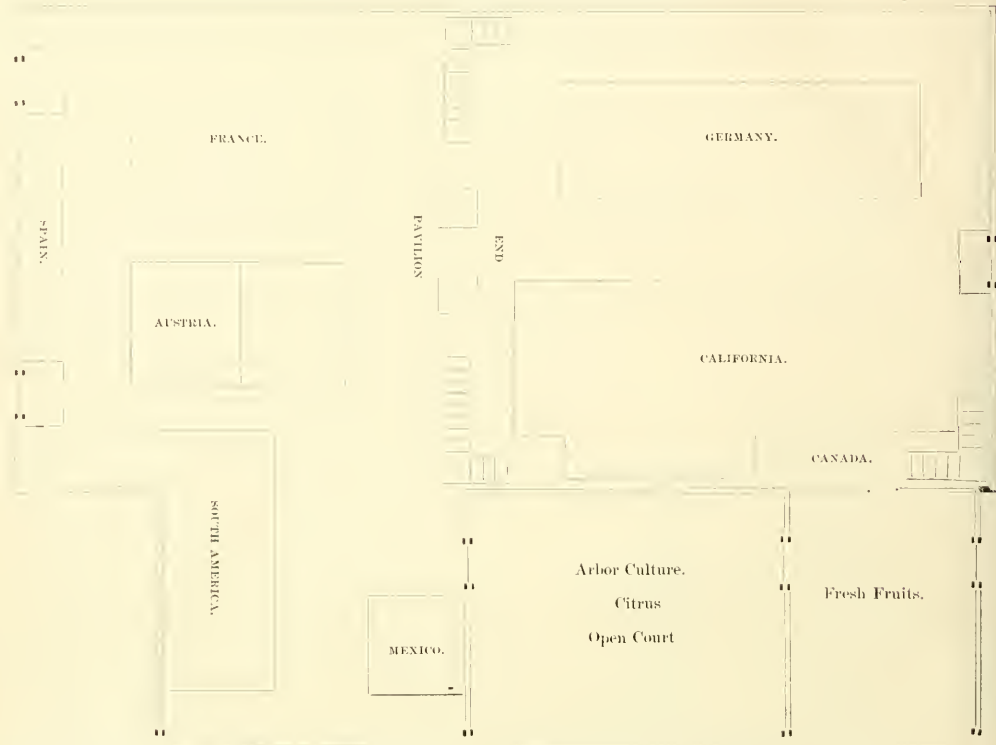
Allow me to suggest that you would do well to give this matter your prompt attention.

No fake, but facts!

I am, yours truly,

WILLIAM ROGERS.

FIRST FLOOR PLAN  
SOUTH END OF HORTICULTURAL BUILDING  
WORLD'S COLUMBIAN EXPOSITION.



### MAKING MUSCAT BRANDY.

We have been honored by the following comment of the *Fresno Republican* on our article against making muscat brandy:

The *PACIFIC WINE AND SPIRIT REVIEW* of San Francisco sounds the alarm to the wine brigands, the dealers who buy wine for 10 cents and sell it for \$2. For unadulterated gall—sourer than some of the wine they sell—the *PACIFIC WINE AND SPIRIT REVIEW* is entitled to a chrono of a full-sized hog.

We feel pleased that the *Republican* has seen fit to come back at us in this manner. Its language and arguments are those that a gentleman would always employ.

The situation is just this. Down in Fresno and other counties, the planting of raisin grapes has been overdone to a point beyond belief. There is no disputing that there are enough raisin grapes planted to supply the market of America three times over. Figures prove it and blatant denunciation will not disguise it.

What are the holders of raisin vineyards to do? What do they propose doing?

Their idea is to make up their second and third crop grapes into brandy.

Muscat brandy is not needed in this market. It has a flavor than cannot be disguised. There is a limited demand for this article but that is all. The flavor is such that the brandy no more resembles cognac than does whisky. The demand for sweet muscatel wine is not over 125,000 gallons annually.

Now where do the raisin men think they can get a market

without smashing the present market for brandy?

We would like to hear the *Republican* and other papers which abused Mr. George West, the Commissioner for the San Joaquin Viticultural District, and now President of the Viticultural Commission express an opinion on his warning to raisin producers published in the early part of 1891. At that time Mr. West saw the smash coming in the business and warned the people not to plant. He was abused in unmeasured terms.

What does the *Republican* think of his report now?

### A SPLENDID EDITION.

The midsummer edition of the *Wine and Spirit Bulletin* of Louisville has been issued. It is a fine number of 106 pages, copiously illustrated with half tone cuts; and is a credit to the enterprise and energy of the publishers. The *Bulletin* makes a specialty of these extra issues, and the work done on them is always up to the highest standard. Editor Washburne deserves commendation for his efforts in behalf of the trade.

The production of wine, which has hitherto been neglected in Bulgaria, seems to be on the road to develop, and will probably furnish in the course of a few years an important addition to the export trade of the Principality. The best wines produced in Bulgaria are those which come from the Plezna and Tirnovo districts. All the Bulgarian beverages are cheap, and there might therefore be markets found for them easily, if the native producers would adopt the proper methods for preserving wine against going bad. Hitherto they have neglected this important point.

## SENATOR FELTON'S POSITION.

UNITED STATES SENATE,  
WASHINGTON, D. C., July 20, 1892.

*Editor Pacific Wine and Spirit Review*—Your favor of the 5th inst., enclosing clipping from the PACIFIC WINE AND SPIRIT REVIEW has duly reached me. I have carefully read and note its contents. You are correct in saying that the French Treaty therein referred to had not been ratified, and it is my opinion that it will not be, one of the arguments used against its ratification (there being several others) is the very one which you use, i. e. not including our wines upon the same terms as the most favored nations.

In regard to the letter of Mr. Duncan Bankhardt, to which you refer I have to say that I received a cablegram from that gentleman on this subject and had an interview with the State Department in regard to the matter and found that they could not negotiate under the Reciprocity Act as wines were not included within its scope (and cabled the facts at my personal expense). I also learned that the Spanish wine interest is of greater importance and value to that nation than is her sugar interest; that the State Department was not unmindful of the interests of this Government—including those of California, and that it had been a matter of diplomatic consideration between the representatives of the French and our Government; therefore the situation now is practically as follows: The State Department can do nothing under the Reciprocity Act, as under it our Government cannot retaliate if it thought wise to do so. The Treaty is not confirmed by the Senate and in my opinion will not be—hence the matter is open as are other interests of this Government for future negotiations and from what I can learn the French Government is disposed to discriminate in favor of this, the greatest Spanish interest in exportations.

From the foregoing you will kindly permit me to say that your reference as to ex-Secretary Blaine and myself, I think, can hardly be borne out by the facts and I will further add that I have this interest at heart not only because I recognize it as one of the great industries of the State but one in which I have no inconsiderable interest—being a grape grower myself.

Respectfully yours,

C. N. FELTON.

## BIDLEMAN'S FLIGHT.

The sensation in the trade during the past fortnight has been the flight of Enoch G. Bidleman, the manager and head book-keeper of E. Martin & Co., and his apprehension at San Diego by officers who were apprised of his disappearance, by wire.

The last seen of Mr. Bidleman before his capture was at noon on the 25th ult. when he lunched with Mr. Henarie. It seems that he then hastened to the outgoing Panama steamer San Juan and took passage as H. Young, paying for a ticket to Guatemala. His absence on Monday caused Mr. Henarie to think that possibly he was at his Oakland home, ill. It was not until Mrs. Bidleman called at the store and asked for his whereabouts, that Mr. Henarie began to be alarmed.

An examination of the firm's books followed and then the truth about the defalcation came out. Bidleman is said to be short in his accounts over \$40,000, the defalcations covering a period of ten years. He is now out on \$5000 bail, and will be prosecuted by the house.

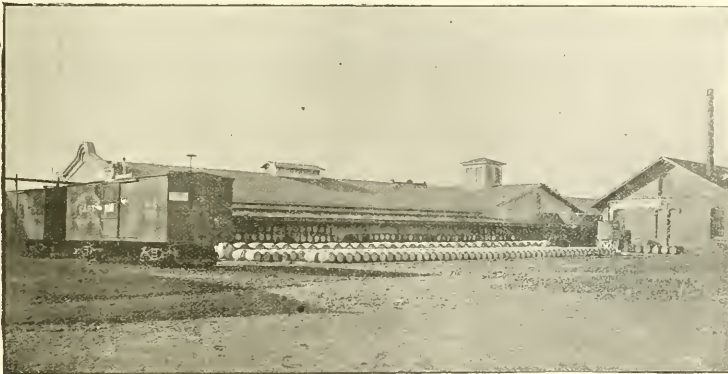
## A CELLARMAN

With the very best of reference, thoroughly understanding the care and handling of wines and liquors in every form, desires a situation in wine cellar. Please address "Cellarman," care WINE AND SPIRIT REVIEW.

## EL PINAL VINEYARD,

ESTABLISHED 1852.

THE LARGEST PRODUCERS OF PURE SWEET WINES IN AMERICA.



WINERY AND DISTILLERY.

George West & Son, Stockton, Cal., U. S. A.  
SONOMA WINE & BRANDY CO., 1 & 3 FRONT ST., NEW YORK.









Producers and Shippers  
OF  
DRY WINES,  
SWEET WINES,  
BRANDIES  
and  
ECLIPSE  
CHAMPAGNE

Arpad Haraszthy & Co., PROPRIETORS Orleans Vineyard.

530 WASHINGTON STREET, SAN FRANCISCO, CAL.

# HOFFHEIMER BROTHERS.

CINCINNATI, O.

DISTILLERS

SOLE CONTROLLERS

WHITE MILLS

RE-DISTILLERS.

W. B. SAMUELS

PEERLESS

FINE BLENDED GOODS A  
SPECIALTY.

HAND MADE SOUR MASH.

BOURBON AND RYE

NELSON CO. KY.

SIEBE BROS. & PLAGEMANN, SAN FRANCISCO, AGENTS WHITE MILLS BOURBON AND RYE.

C. BUNDSCH,

J. GUNDLACH.

## J. GUNDLACH & CO.

Vineyard Proprietors and Shippers of

### California Wines and Brandies,

PROPRIETORS RHINE FARM, SONOMA, CAL.

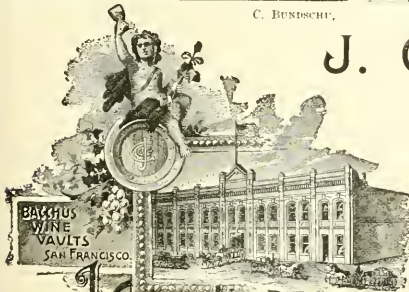
And BACCHUS WINE VAULTS, 438-442 Bryant St., S. F.

San Francisco Office,

S. E. COR. MARKET & SECOND STS.

New York Branch,

52 WARREN STREET.



**J. Gundlach & Co.**  
SAN FRANCISCO - NEW YORK.

## California Viticultural Restaurant and Cafe,

315 PINE STREET, SAN FRANCISCO.

The attention of the wine men of California and elsewhere, is called to this excellent cafe which is conducted under the auspices of the California State Viticultural Commission. It is doing valuable work in the interest of the wines of this State and should be given the support and encouragement of wine men generally whenever they are in the city. The Cafe is open from 7:30 a. m. to 8:00 p. m.

## Correspondence.

SAN FRANCISCO, July 22, 1892.

*Editor Pacific Wine and Spirit Review*—In your number of June 21st I noticed the report of a speech made before the Viticultural Convention on the subject of co-operative cellars and the wine industry in general.

It is most difficult to prove anything by simple grouping together a number of facts and statistics gathered from different papers, unless one is in a position to obtain a thorough insight into the condition of the world's trade in our branch. Comparisons are apt to dwindle down to shadows of the actual situation. It is rather a risky matter to draw conclusions from circumstances as they exist in Europe to those we find in California. The French co-operative cellars owe their existence to the fact that the cities in which they are situated have an established business all over the world. There is inquiry for the goods. The bankers of those *Magazines Généraux* are wealthy merchants commanding a reliable trade. Besides that the wines kept in store are without reproach as regards their keeping qualities and their intrinsic value may readily be established by experts.

In California the situation is an entirely different one. Would it, under such circumstances, not be too much of a risk for a banker to make advances on your wines, considering that they are apt at any time to deteriorate in quality?

Those of the California producers and merchants who so far have devoted themselves to handling their wines, patiently and with perseverance, have—it would appear—in most cases found ready buyers for their goods. I am therefore of the opinion that the uncomplimentary remarks, which now and then are passed at the expense of the San Francisco wine merchants, are in many cases quite unjustifiable. The wholesale dealers of California, as middlemen between producer and consumer, must indeed be in a most difficult position. On one hand they are limited to the use of a raw material which, as a rule quite unfinished, while on the other hand, their customers give imported goods the preference.

Soil and climate make many California wines very high in alcohol and heavy in body. Some are also rough and bitter of taste. In order to overcome these disadvantages growers will have to use greater care in their manufacture of their wines from the start. The picking and crushing of your grapes, the fermenting, racking, blending and assorting of your wines must alike be improved upon, and you will have to acquire the skilled and laborious methods, which the French and Spaniards employ in turning out their product. You will then have no reason for further complaints about over production and low prices, for you will be in a position to supply your countrymen with the articles they now have to obtain from abroad.

France has acquired its vast supremacy over the wine growing countries of the world simply by closely studying the taste of the general public and catering to the same. To emulate the example of the French you do not need co-operative cellars, but you will have to materially improve the quality of your wines.

With regard to the question whether California wines, such as they now are, may be exported to Europe, I would state that choice white wines might find a remunerative market in several European ports. It is to be regretted that the existence of the McKinley Bill as well as certain conventions between different European States just now impede or rather preclude the exportation of California clarets.

A GENTLEMAN FROM HAMBURG.

SANTA ROSA, July 25, 1892.

*Editor Pacific Wine and Spirit Review*—Pursuant to your request for a statement of the crop of Sonoma County, I will state that I have investigated the matter very fully myself and have received many reports from persons in every way competent to speak for the districts they represent.

The actual shortage all over the county is about 33 1/3 per cent. Some vineyards will have a good crop—others half a crop or even less. In very few sections is there such a thing as an average crop.

The grapes are late, the season being ten or twelve days behind now. Seasonable weather during the vintage may hasten the maturing of the grapes late in the season, the but crop may be injured by north winds and still further diminished.

There has been considerable culture, particularly among the finer varieties and I cannot say that the season has been at all satisfactory.

Yours truly,



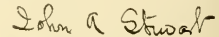
ETHA HILL, SANTA CRUZ, July 13, 1892.

*Editor Wine and Spirit Review*—I see by the REVIEW that you say Mr. E. G. Howell of London is here. I ask Mr. Howell to come and see my wines; my Médocs and Sauternes. I think they can match the best in California and I would like him to sample them.

There is a Hamburg wine and brandy man here sampling our wines. He says he came to California on account of his brandy which is much thought of in Germany to blend with the Rhine brandy, but on coming to California he found the wines were not behind the brandy and he intends going in for California wines now as well. He represents his firm as worth say two million marks and wants to know prices of wines delivered at Santa Cruz, San Francisco, San Jose, Napa, Sonoma, etc. He wants unblended wines as he prefers to do his own blending. The only difficulty he feels at present is about our wines passing the Equator without spoiling as he means to ship direct to Rotterdam from San Francisco.

He seems to be one of the men we want. San Francisco is no place for a wine market and California should get an opening in Europe. A wheat farmer told me: "I was with my wheat where you are with your wine, but I could not sell it till England took it." I believe my wheat farmer friend is right.

I notice that your welcome cheering initial article on wine has lost its hearty ring. This long, long, long depression in the wine market has taken the buoyancy out of you. Well, may England or Europe come soon to help us.



## THE DUBLIN EXHIBITION.

In order to show that California wines will have a fine chance at Dublin, we publish herewith parts of a letter we have just received from the manager of the exhibit.

DUBLIN, July 6, 1892.

Messrs. R. M. Wood & Co.—DEAR SIR: I am very pleased at the course you have taken regarding the Dublin Supplement and shall take particular care that these copies are placed judiciously and extensively. The idea is a capital one and it will tend to bring California wines not only before the population of Ireland but also before the British public, large bodies of whom will attend the exhibition.

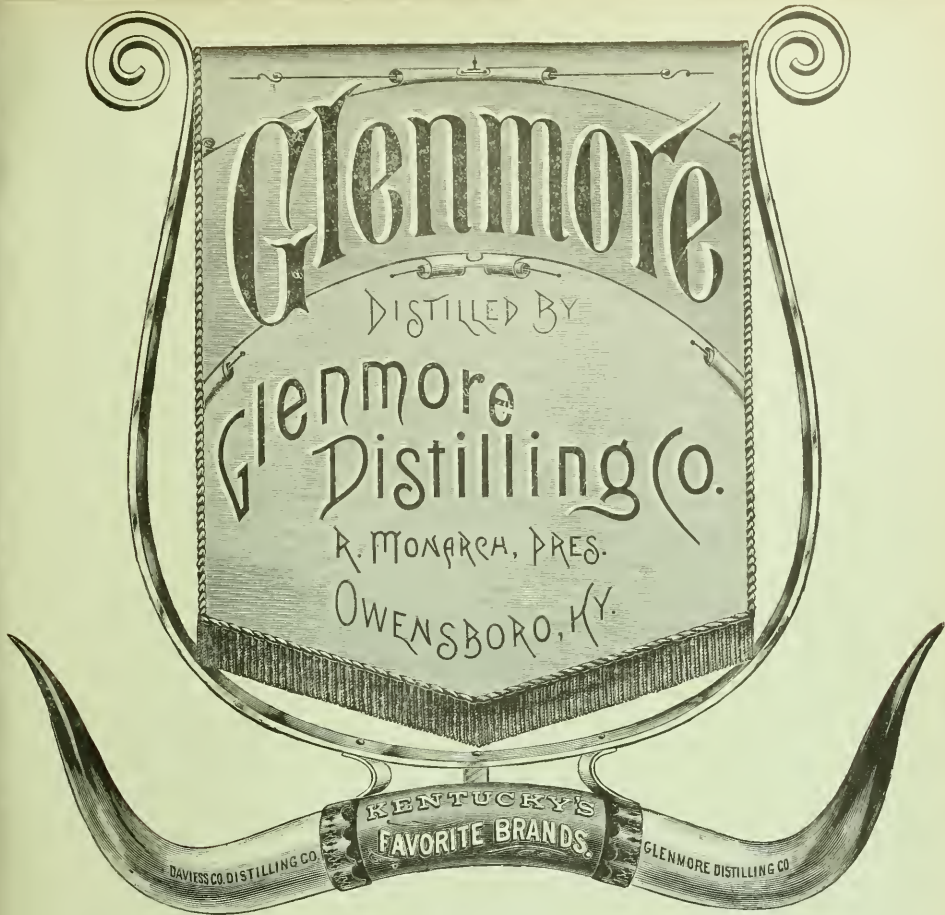
I have received three letters from California wine growers which have been replied to by letter and cable. I am extremely desirous of having a first-class comprehensive exhibit of California wines and brandies and trust the various firms will have no jealousies and hurry up their exhibits. My staff here, with other assistants in the trade, will give close attention to this exhibit. I would suggest that each grower who has written to us should send two dozen bottles—equal to about four gallons—of each of his brands of wine and brandy, and double the quantity of any wine or brandy that is very popular and upon which a run may be expected. The duty on brandy will be about seventeen shillings per case (two gallons) British proof. If the growers decide to exhibit they should forward their stocks addressed to Messrs. H. E. Hudson, Distillers and Brewers Exhibition, Dublin, under bond to Custom House Docks, Dublin.

Each exhibitor should send, if he has them, a good supply of what we call in this country, show-cards, i. e. show-boards measuring from three feet long by two feet broad and larger or smaller which they may have in stock. Plenty of printed matter, pamphlets and anything else bearing upon California wines. The more of these they send the better display I shall be able to make. I would thank you to impress upon the growers the desirability of placing entire confidence in my determination to represent their interests with as little cost to themselves as possible. I remain,

Yours obediently,

FOR THE DISTILLERS AND BREWERS EXHIBITION.

H. E. HUDSON, Manager.



**KENTUCKY CLUB**

HAND MADE

**SOUR MASH**

DISTILLED BY

DAVISS COUNTY DISTILLING CO.

OWENSBORO, KY.

**GLENMORE**

DISTILLED BY

GLENMORE DISTILLING CO.

R. MONARCH, PRES.

OWENSBORO, KY.

Our Cooperage is our own manufacture.

**OUTS AND PROOF GUARANTEED**

Goods delivered F. O. B. either Boat or Cars.

We have spared neither effort nor expense to make "GLENMORE" the finest early maturing Sour-Mash Whiskey ever produced in Kentucky and the flattering recognition extended to that brand by the trade is proof enough to us that our efforts have been crowned with entire success.

**GLENMORE DISTILLING CO.**



# JOHN A. KOSTER

SEVENTH & KING STS., SAN FRANCISCO, CAL.

## COOPERAGE SUPPLIES.

### H. BRUNHILD & CO.

62 WATER STREET, NEW YORK.

SOLE AGENTS IN THE UNITED STATES FOR

Gebruder Eckel, - - -	Deidesheim, -	Rhine, Moselle and Pfalzer Wines
L. Girard & Cie, - - -	Champagne	J. Dupont & Co., - - - Cognac
Riuz Mata & Co., - - -	Sherries	Chr. Motz & Co., Bordeaux, Clarets & Sauternes
Gamboa Hermanos, - - -	Sherries	Blankenheym & Nolet (Centaur), - Gin

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DE RUSSIE

BORDEAUX

PERRIER-JOUËT & CO.



Epernay, Champagne

BARTON & GUESTIER



Bordeaux

BOUCHARD PÈRE & FILS



Beaune (Cote d'Or)

**W. B. CHAPMAN,**  
 AGENT AND IMPORTER,  
 123 California Street, San Francisco, Cal.



**PARTIAL PROHIBITION PARTY.**

We have received the platform of the Partial Prohibition Party of the United States. This is a party designed to get rid of spirits and to substitute wine and beer instead. Its platform is as follows:

1. Government to buy up all alcohol—whisky, rum, gin, brandy and alcoholic beverages of every kind containing more than ten per cent. by volume of absolute alcohol, paying therefore an amount equal to the market value of alcohol which they contain.
2. Government assume entire control of the manufacture and sale of alcohol for mechanical, pharmaceutical, and chemical purposes, establishing and running a limited number of distilleries for the purpose—say one for every million or more inhabitants.
3. After such Partial-Prohibitory Liquor Law has been in force, say six months, officers of the government to seize and destroy, without compensation, all stills, worms, doublers, condensers, and other essential distilling apparatus of every kind wherever found; also, to confiscate and send to a government distillery all beverages of every kind containing more than ten per cent. of alcohol, the same to be redistilled into strong spirit—95 per cent. Heavily fine or imprison the owners of all premises on which such apparatus or beverages may be found.
4. Prohibit the importation of alcohol or alcoholic beverages of every kind containing more than ten per cent. of alcohol. Perfumery, varnishes, and other things containing alcohol that cannot be used as beverages, to be subject to a high import duty.
5. License malt houses for the manufacture of malt, and collect a tax on malt. License breweries for the manufacture of malt liquors from malt and hops only. License wineries for the manufacture of natural wines of all kinds from fruits and sugar only. Tax all such wine, and prohibit traffic in alcoholic beverages of any kind not manufactured at licensed manufactories.
6. License hotels and restaurants to retail beer and wine by the bottle, measure or glass, to be consumed on the premises. No such license to be granted to any one who does not also supply food to be eaten on the premises. Licensed grocers and others to sell by the bottle only, not to be opened where sold.
7. Mechanical, pharmaceutical and chemical preparations, not beverages, requiring alcohol, to be made only in bonded manufactories under the supervision of government officers. Methylated spirits to be used when practicable, and when not practicable every precaution to be used to prevent the article being subsequently used in fabricating or fortifying beverages.

In response to the request of the promoters for the support of the Viticultural Commission and for replies to certain questions, Mr. Winfield Scott, the Secretary, has answered as follows:

H. W. Booth, Esq., Detroit, Mich.—DEAR SIR: I beg leave to acknowledge the receipt of your letter of June 16th, with enclosed platform of the "Partial Prohibition Party."

You ask: "The number of tons of grapes grown in the United States?"

For this report I can only refer you to the work of the Census Department (Bureau) in 1889. As far as viticulture in California is concerned the report is grossly inaccurate. It was prepared by Major Gardner of Hammondsport, New York. His

report shows that in 1889 there were 268,271 tons of grapes sold for table use and 301,868 tons sold to wineries (including grapes made into raisins in California) a total of 569,139 tons grown in the United States. This is a great deal below the facts for in California more grapes were sold to wineries than he gives credit for.

You ask: "The number of gallons of pure unfortified wines made?"

Major Gardner did not cover this point. I should place it at 20,000,000 gallons (average for the past three years) in California, and 15,000,000 gallons elsewhere in the United States, making a grand total of 35,000,000 gallons annually.

You ask: "The gallons of wine made in which distilled spirits are used?"

In California we work under what is known as the "Sweet Wine Law" passed as part of the McKinley Bill. This permits the use of pure grape brandy for fortifying pure sweet wines free of internal revenue tax of ninety cents per proof gallon. The law is very explicit on defining pure sweet wine and the Internal Revenue Department is strict in enforcing the provision—and deservedly so. The wine maker to get this advantage must use pure grape juice only in his work. No additions of sugar, water or anything else are permitted. The brandy must be grape spirit and no sugar or water used in making it. As made under our Sweet Wine Law, California sweet wines are absolutely pure grape products. The saving of ninety cents per gallon used in fortification is a powerful incentive and a great advantage to producers of pure wines. I may say right here that the wine makers of the Eastern States do not take advantage of this law. They add sugar and water to their musts; often run pomace through four or five times; and in making sweet (fortified) wine, use corn spirit for fortification. I have no idea whatever how much fortified wine they make annually East of the Rockies. According to the Internal Revenue office reports there was made in California in the season of 1891 and 92—from August to April inclusive—a total of 2,902,240 gallons of fortified wine, divided as follows: Port, 1,821,016 gallons; Sherry, 497,071 gallons; Angelica, 395,568 gallons; Muscatel, 114,736 gallons; Malaga, 62,000 gallons; Sweet Sauterne, 5,588 gallons; Tokay, 5,686 gallons; and Sweet Catawa, 535 gallons.

You ask: "The gallons of proof spirit used for that purpose?"

I cannot say as to the East. They use corn spirits. Would estimate about ten to twelve per cent. of total production of our State given above was added brandy, but I cannot give you positive data.

You ask: "The tons of grapes used for raisins and all purposes other than making wine?"

Maj. Gardner gives excluding California, a total of 267,271 tons sold in 1889 for table use, in the United States. Assuming this to be correct, there was probably a total of 300,000 tons in the United States exclusive of what was produced in California. We have in this State practically 10,000 acres of table grape varieties, not counting the Muscats. These should produce about 40,000 or 50,000 tons annually. We have also about 100,000 acres of raisin grape varieties in California of which about 40,000 acres are in bearing. When all of the raisin vineyards now planted are in bearing, they will produce the equivalent of 10,000,000 twenty-pound boxes, counting 100 boxes to the acre. The product this year will be about the equivalent of 4,000,000 twenty-pound boxes though much will be shipped in sacks. This

DIPLOMA AND MEDAL, PARIS, 1889. GOLD MEDAL, INTERNATIONAL FOOD AND WINE EXHIBITION, BERLIN, JUNE, 1902. FIRST AWARD AND MEDAL, MELBOURNE, AUSTRALIA, 1889.



**THE INGLENOOK TABLE WINES**  
 — AND —  
**OLD PRIVATE STOCK BRANDIES,**  
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**INGLENOOK VINEYARD**  
 OF RUTHERFORD, NAPA CO. CAL.

SOLD ONLY IN GLASS.

None Genuine Unless Bearing LEGAL PURE WINE STAMP and TRADE MARK on Cork Cap or Seal. Only Matured and HIGHEST GRADE WINES Placed on the Market. On Sale by Leading Grocers and Wine Merchants in Every City in the Union.

Office and Depot, 122 Sansome Street, San Francisco.

F. A. HABER.

is greater than the present American consumption of the raisins, and where the growers will be when all the grapes are in bearing, is a question of the hour. Many of them who have hitherto been Prohibitionists are proposing erecting brandy distilleries. They cannot make a first-class brandy with the Muscat, nor any wine except Sweet Muscatel, for which the demand is limited. Candidly, I think there will be fewer Prohibitionists in the raisin producing sections before the people there have worked out their salvation. On this point I take pleasure in sending you Mr. George West's report made in February, 1891, since which time the plantings of the raisin grapes have fully brought the total average up to 100,000 acres.

"You ask: 'Supposing the business of distilling was done away with. How would that effect the wine business?'"

According to the report of the Commissioner of Internal Revenue for the fiscal year ending June 30, 1891, there was produced a total of 1,804,712 proof gallons of fruit brandy in the United States, divided as follows: Grape brandy, 1,519,900 gallons; apple brandy, 284,035 gallons; peach brandy, 777 gallons. Of the total, California produced 1,475,525 gallons of grape brandy. You will thus see that this is pre-eminently the fruit brandy distilling section of the United States, and to show how well the distillers and merchants of the State have the business in hand I will state that the total imports of foreign brandies into the United States, in the fiscal year ending June 30, 1891, were 443,278 gallons, valued at \$1,189,315. This must convince you of the importance of the distilling interest to us.

For the past five years the wine makers and merchants have made little or no money in wine. The brandy market, on the contrary, has been strong and has been the one redeeming feature of the industry. The reason of the depression in the wine business is that the recent past planting of wine grape varieties was over-done exactly as the raisin business has been over-done in the past few years.

The use of pure brandy is not to be discouraged. It is the most healthful spirit and when properly aged, good brandy can hurt no one. We are uncompromisingly opposed to your ideas on brandy. We have in California some 250 distilleries, producing from a few hundred to some 150,000 gallons of brandy annually. We will export this calendar year to England and Germany close to 150,000 gallons. Our brandy interest is of the utmost importance and we know that the products properly used do no harm.

I have read your 'super-structural enactments' with considerable interest. I must say that I do not agree with you in several respects.

Your fourth provision which makes ten per cent of alcohol the limit for beverages would shut out practically all California wine growers. Nearly all of our wines—dry and otherwise—naturally run over ten per cent. Our climatic conditions are such that we can get eleven, twelve, thirteen, fourteen and even fifteen per cent of alcohol in our wines naturally without the addition of sugar to the musts.

Your sixth enactment is good—commendable in every way. But "grocers and others who sell by the bottle only, not to be opened where sold," should pay no license at all or at least only a nominal one.

We do not believe in exempting anyone who uses sugar—added—in making wine. That is not pure wine at all. We do not have any sympathy with the people who will make one pressing of wine, then add sugar, water and ferment, and make another lot, and so on indefinitely. We think that pure wine should be of grape juice and nothing else.

Of course I do not expect that this letter will endorse any of your other principles, but shall express the views of the wine makers of California on such points as affect them only. We do not have much sympathy with Prohibition in California, but I have endeavored to be as candid as possible with you in every particular, and if you wish to express yourself on what I have written or to advance any new argument I shall be most happy to answer any questions you may propound, or to meet any issue you may raise.

Very truly yours,  
WINSFELD SCOTT, Secretary.

## AGENT WANTED

WANTED—By a New York firm for the Pacific Coast an agent or firm in the trade to take charge of introducing Saccharine amongst the wine growers, brewers, lemonade, soda water and cider makers. Please address with particulars P. O. Box 2178, New York City.

## UNDER WHICH PARTY?

Recently inquiry was made of the Chicago morning *News Record*, which is thoroughly independent of all party affiliations, as to the truth of the assertion that the Republican party had been the author of all the so-called temperance legislation, and although the information was for a Prohibitionist, it may be well to have it recorded for the benefit of the liquor interest as well. The *News Record's* answer is as follows:

The States that have adopted State prohibitory laws under Republican legislatures, with the year when such laws were adopted, are as follows: New York, 1855; Michigan, 1855; New Hampshire, 1855; Maine, 1858; Massachusetts, 1869; Rhode Island, 1874; Kansas, 1881; Iowa, 1884, and Rhode Island again, 1886. This makes in all, nine prohibitory laws adopted by the Republicans, counting Rhode Island twice.

The States that, with Republican legislatures, have dropped or repealed State prohibitory laws, with the dates, are as follows: New York, 1855; Iowa, 1856; Indiana, 1858; Rhode Island, 1863; Nebraska, 1867; Massachusetts, 1868; Connecticut, 1872; Massachusetts again, 1875; Michigan 1875; Rhode Island again, 1875. This makes in all ten prohibitory State laws that have been dropped by Republican legislatures, counting Massachusetts and Rhode Island twice.

The States that, having Democratic legislatures, have adopted prohibitory laws, with the dates, are as follows: Maine, 1846; Maine again, 1851; Illinois, 1851; Minnesota as a Territory, 1852; Michigan, 1853; Ohio, 1854; Iowa, 1854; Indiana, 1855; Nebraska, as a Territory, 1855; Mississippi, 1855; Texas 1855 and South Carolina, 1881. This makes twelve prohibitory State laws adopted by Democratic legislatures, counting duplicates.

The States, which, with Democratic legislatures, have dropped State prohibition, are Illinois, 1855; Maine, 1856; Pennsylvania, 1856; Ohio, 1859.

In the States of Vermont, 1852; Connecticut, 1854, and Pennsylvania, 1855, the prohibitory laws were passed by Whig legislatures. The American party in Delaware passed a prohibitory law in 1885 and repealed it in 1887.

As the account stands, Republican legislatures have passed nine prohibition laws in eight States and have repealed ten prohibitory laws in eight States; Democratic legislatures have passed twelve prohibitory laws in ten States, and have dropped or annulled five prohibitory laws in five States. In this Texas is included as one of the five States. The Democrats in that State did not repeal the law, but so modified its penalties as to make it practically inoperative.

In this estimate local option or high license laws are not included; only State prohibitory enactments.

It will be perceived from the above that both parties will bear watching.—*Criterion*.

## Liquor Flavors

# WILLIAM H. RUDKIN,

74 WILLIAM STREET, NEW YORK.

## GENUINE XX BEADING OIL XX

Reduced To \$7.50 Per Gallon.

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TO CONSUMERS

### THE ARTESIAN EXPORT BEER

Manufactured by the Montgomery, Ala. Brewing Co., has no superior in the world, and this assertion is verified by all persons competent to judge who have tried it. If you have not tasted it GIVE IT A TRIAL, and you will THANK us for telling you about it. The marvellous purity and adaptability of the WATER used in its manufacture contribute to its superior FLAVOR and wholesomeness, which gain for it the GOLD MEDAL AT PARIS and the HIGHEST AWARDS WHEREVER ELSE EXHIBITED.





Goods Delivered F. O. B. Cars Frankfort.

Warehouses HEATED.

Rate of Insurance 85 cts.

Outage Guaranteed ON EACH AND EVERY BARREL.

Cooperage Our Own HAND MADE.

# MOORE & SELLIGER,

*Louisville, Ky.*



BELMONT and ASTOR are distilled from finest of grain and purest of water upon the Hand Made Sour Mash Process. Each and every barrel guaranteed to be strictly pure and free from any must.



The NUTWOOD is a strictly old fashioned "Fire Copper" Sour Mash Whisky, in the distillation of which we guarantee the use of the purest and finest grain, giving to the Whisky a heavy body and excellent flavor, which are of equaling purposes, as unexcelled in Kentucky.



The BELMONT, ASTOR and NUTWOOD Whiskies are stored in the latest improved bonded warehouses, with patent racks, metal roof, iron shutters and doors. Giving our personal attention to the safe handling and care of these goods, with every advantage and facility for shipping the same, we can guarantee full satisfaction in every particular to the trade. Soliciting your favors, we remain,

Very respectfully,

**MOORE & SELLIGER.**



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134 PEARL STREET, NEW YORK.

DEALERS IN CALIFORNIA WINES AND BRANDIES.

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The Most Delicious Vermouth Imported.

IMPORTERS OF OLIVE OIL AND OTHER PRODUCE.

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CHERRY JUICE, PRUNE JUICE AND OTHER FRUIT JUICES.

THE WORLD RENOWNED

**Litthauer Bitters and Coca Bitters.**

CORDIALS OF ALL KINDS SUCH AS

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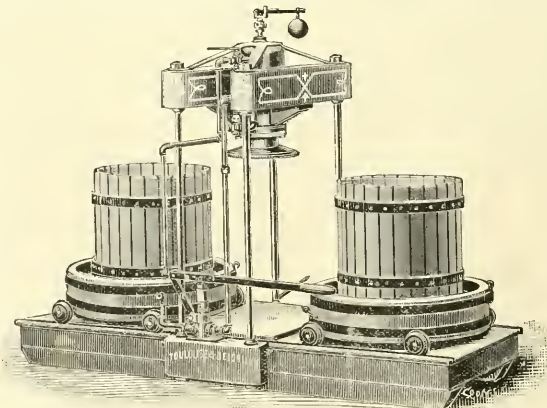


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MOST RAPID

PRESSING

Can be set up anywhere in a Wine Cellar as the Movable Troughs can be wheeled from one tank to another.



NEVER STOPS

CONTINUOUS

One Charge Prepared

While the Other is Pressed.

SEND FOR ILLUSTRATED CATALOGUE.

MANUFACTURE ALSO GRAPE ELEVATORS, CRUSHERS AND STEMER COMBINED AND ALL KINDS OF WINE MAKERS' TOOLS.

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620-22 COMMERCIAL ST.,

SAN FRANCISCO, CAL.



Prices Current.

These are the long prices. The rate of discount on purchases of a considerable quantity can be learned by applying to the agents or dealers. We urgently request dealers, agents and producers to notify us when a change occurs in the prices current of the goods they handle.

California Wines & Brandies

[The Prices given are for quarts and pints, put up in cases of twelve and twenty-four bottles.

ARFAD HARASZTHY & CO.

530 Washington street, San Francisco.

PRICES PER CASE.

QUARTS.		PINTS.	
O. V. Chablis	6.00	7.00	
Riesling	4.50	5.25	4.00
Gutedel	4.50	5.25	
Cabernet Blend, Claret	6.00	6.75	
Burgundy	6.00	6.75	
Zinfandel, Claret	4.50	5.25	
Port	6.00	6.75	
Sherry	6.00	6.75	
Madeira	6.00	6.75	
Malaga	6.00	6.75	
Sweet Muscat	6.00	6.75	
Chateau d'Orleans, Claret	12.00	13.00	

J. GUNDLACH & CO.

Cor. Second & Market Sts. San Francisco.

Trammer, '82	\$ 4.00	\$ 6.00
Gutedel, '82	6.00	7.00
Burgundy, '84	6.00	7.00
Zinfandel, '81	5.00	6.00

L. DE TURK.

212 Sacramento street, San Francisco.

Port, 1881	\$ 6.00
Port, 1886	4.00
Dry Sherry, 1884	6.00
Dry Sherry, 1886	4.00
Angelic, 1884	5.50
Tokay, 1884	5.00
Zinfandel, 1884	3.50
Burgundy, '84	4.00
Riesling, 1885	4.00
Gutedel, 1884	4.50
Hook, 1885	3.50
Brandy, 1882	12.00

SAN GABRIEL WINE CO.

Ramona, Los Angeles county, Cal.

Riesling	\$ 4.75	\$ 5.75
Gutedel	4.75	5.75
Angelic	3.50	4.50
Muscadel	3.50	4.50
Sherry	12.00	12.00
Brandy, 1882	12.00	12.00

LOS GATOS & SARATOGA WINE CO.

1227 Broadway, Oakland, Cal.

Zinfandel	\$ 3.50	\$ 4.50
Sauterne	4.00	5.00
Brandy	9.00	10.00
Port	3.50	6.00
Sherry	3.00	6.00
Sweet Muscadel	6.50	7.50

JOSEPH MELTZER & CO.

504 and 506 Market street, San Francisco.

Claret, 1886	\$ 6.00
Zinfandel, 1885	3.50
Burgundy, 1885	4.00
Hook, 1885	3.50
Riesling, 1885	4.00
Biesling, Johannisberger, 1884	5.00
Gutedel, 1884	3.50
Somling Hungarian Type, 1885	3.50
Szatmar	4.00
Szezardai Feher-Hun Type	4.00
Port, 1884	5.00
Sherry, 1885	5.00
" 1884	5.00
Angelic and Sweet Muscat, '84	4.00
Mad. Malaga & S. To'y '85	12.00
Brandy, 1883	10.00

BECK, PYHR & CO.

108 O'Farrell street, San Francisco.

Santa Rosa Zinfandel '86	\$ 3.00
Santa Clara Cabernet, '87	4.00
Capertina Meloe, '84	6.00
St. Helena Hook '86	3.50
Gutedel (Chasselas), '86	4.50
Trammer, '82	5.50
Sauterne (silver leaf)	7.00
Haute Sauterne (gold leaf)	7.00
California Cognacs	8.00
Silver Bronze Leaf	12.0
**Red	10.0
**Green	10.0

INGLESNOOK WINE.

F. A. Haber, agent, 122 Sansome St., S. F.

Table Claret blended from choice foreign grapes, vintage 1885	\$ 5.50
Zinfandel	5.50
Extra Table Claret, Medoc type red label, 1885	5.50
Burgundy type	5.50
Burgundy, 1885, Reserve Stock	7.00
Sauterne, "SAUVIGNON VERT'S"	5.50
Gutedel, Chasselas Vert, 1885	4.50
Hook, Rhienis type	6.00
Burger, "Chablis type"	5.00
Biesling, Johannisberger type	6.50
Pints of two dozen \$1 per case additional.	
None genuine except bearing seal of cork brand of the proprietor—each bottle bears the legal pure wine stamp.	

CAL. WINE GROWER'S UNION.

Cor. Sutter and Grant ave San Francisco.

EL QUITO VINEYARD.

Riesling	\$ 4.00	\$ 4.00
Claret	3.00	4.00

FRESNO VINEYARD CO.

Burger	\$ 3.50	\$ 4.50
Claret	3.50	4.50
Port	3.50	6.50
Angelic	3.50	6.50
Cognac Brandy	5.50	6.50
Sherry	10.00	11.00

ST. HUBERT VINEYARD.

Claret, Cabernet	\$ 8.00	\$ 9.00
Sauterne	8.00	9.00
Cognac	12.00	13.00

C. CARPY & CO.

311-317 Sacramento street, San Francisco.

La Loma, Grand Meloe	\$ 7.00	\$ 8.00
Brandy	3.00	6.00
Zinfandel	3.50	4.50
Sauterne	5.00	6.00
Angelic	4.00	5.00
Sweet Muscadel, 1882	9.00	10.00
Sherry, 1882	8.00	9.00
Cal. Rochelle Brandy	12.00	13.00

NAPA VALLEY WINE COMPANY.

11 and 13 First Street, San Francisco.

Hook	\$ 3.50	\$ 4.50
Gutedel	4.00	5.00
Riesling	4.50	5.50
Cabernet	4.50	5.50
Zinfandel	3.50	4.50
Private Stock Claret	3.00	6.00
Burgundy	4.00	5.00
Port, (old)	4.50	
Angelic	4.50	
Brandy, 1881	15.00	
Brandy, 1887	13.00	
Private Stock Burgundy	7.00	8.00
Private Stock Sauterne	8.00	9.00
Yine Cliff Claret	15.00	
Private Stock Hook	5.00	6.00

KUHLS, SCHWARKE & CO.

125 Sutter street, San Francisco.

Zinfandel	\$ 3.25	\$ 4.25
Zinfandel	4.00	5.00
Burgundy	4.00	5.00
Sauterne	5.50	7.00
Port, Old	6.00	9.00
Old Sherry	6.00	9.00

GEORGE WEST & SON.

Stockton, Cal.

Brandy, 1879	\$ 20.00
Brandy, 1885	15.00
Brandy, 1885	15.00
Frontignan	9.00
Sherry	12.00
Port, (old)	6.00

MONT ROUGE WINES.

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Quarts.		Pints.	
Sauterne	\$ 6.00	\$ 7.00	
Haft Sauterne	8.00	8.00	
Claret, Table	4.00	5.00	
AA Claret, F	9.00		
Retour d'Europe	9.00		
AA Claret, V	9.00		
Retour d'Europe	3.00	4.00	
Burgundy	9.00	10.00	

S. LACHMAN & CO.

453 Brannan street, San Francisco.

Old Port	\$ 7.00	\$ 8.00
Zinfandel	3.50	4.00
Riesling	4.50	5.00
Madeiras	8.00	
Malaga	8.00	
Cognac	14.00	

ROHLER & FROILING.

601 Folsom Street, San Francisco.

Riesling	\$ 1.00	\$ 1.50
Hook	3.50	4.00
Gutedel	4.00	5.00
Sauterne	4.50	5.00
Zinfandel, old	4.50	5.00
Burgundy	4.00	4.50
Superior Port	10.00	
Sherry	7.50	
Angelic	6.00	
Muscadel	6.00	
Madeira	6.00	
Malaga	6.75	7.25
Brandy	10.00	

BOWEN & SCHRAM.

204 California Street, San Francisco.

Schrammberger Hook	\$ 3.00	\$ 3.00
" Golden Chas.	5.00	
" Sauterne Sauvign Vert	5.00	
Sauterne Dry	7.00	
" Zinfandel	5.00	
" Burgundy	5.00	
" Claret	5.00	

Pints per case of two dozen \$1.00 additional.

GEORGE WEST & SON.

BOWEN & SCHRAM, AGENTS.

204 California Street, San Francisco.

Haut Sauterne	\$ 9.00
Claret, Cabernet blend	10.00
Port, 1886	6.00
Port, 1886	6.00
Sherry, 1884	9.00
Sherry, 1887	9.00
Brandy, 1876	20.00
Brandy, 1882	15.00

Imported Champagnes.

WM. WOLFF & CO.

329 Market street, San Francisco.

QUARTS.		PINTS.	
Pommery Sec	\$ 8.00	\$ 6.00	

MACONDRAY & CO.

First and Market streets, San Francisco.

Louis Roederer Grand Vin Sec	24.00	36.00
" Brut	34.00	36.00
" Carte Blanche	44.00	36.00

W. B. CHAPMAN.

123 California street, San Francisco.

Petier Joint & Co. "Special"	\$25.50	\$35.50
Reserve Dry	34.00	36.00
Petier Joint & Co. Brut	34.00	36.00

Half pints "Special" \$42 in cases of 4 doz.

SHELDON & SHERWOOD.

212-214 Market street, San Francisco.

Moot & Chandon, White Seal	32.00	34.00
" Brut Imperial	37.00	39.00

CHARLES MEINECKE & CO.

314 Sacramento street, San Francisco.

DEUTZ & GILDEMEANN, AY, Champagne	\$ 21.00	\$ 24.00
Gold Lark Sec. per case	\$ 23.00	\$ 24.00
Gold Lark Sec. 6 Magnums	31.00	34.00
per case	25.00	27.00

HELLMANN BROS & CO.

325 Front street, San Francisco.

Krug & Co. "Private Cuvee"	per case	\$ 34.00	\$ 36.00
Joseph Perrier Bils & Co	per basket	19.00	20.00
Adrien & Bils, per basket		17.00	18.00

Domestic Champagnes.

ARFAD HARASZTHY & CO.

530 Washington street San Francisco.

Eclipse	\$ 14.50	\$ 17.00
Champagne, Eclipse brut	14.50	17.00

TO KALON VINEYARD.

U. W. CRABE, OAKVILLE, SOLA COUNTY.

Joe L. Davis & Co., 308 California St., S. F.

To-Kalon Sec.	\$ 11.00	\$ 13.00
" Sparkling	12.00	12.00

A. WERNER & Co.

52 Warren street, New York.

Extra Dry	\$ 7.00	\$ 8.00
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809 Montgomery street, San Francisco.

Gold Seal, Extra Dry	12.00	13.00
Nonpareil	12.00	13.00
Private Cuvee, Dry	12.00	13.00
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(Barton & Guesler, Bordeaux.)

Flourens	Quarts.	\$ 7.50
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St. Julien 1881		9.00
St. Estephe 1881		9.00
Chateau Leroix		10.00
" du Grillon, 1881		10.50
" le Pain, 1878		11.50
Pontet Cant. 1881		13.50
Chat. Bevecheville		15.00
Dueta Lacousille 1881		16.00
Chateau Lagrange, 1878		22.00
Brown Cauteran, 1874		22.00
Chateau Launois, 1874		22.00
" Laroze, 1878		24.50
" Laroze, 1874		24.50
" Laite, 1874		25.00
" Laroze, 1874		29.00
" Laroze, 1870		32.00

# HENRY H. SHUFELDT *and* COMPANY,

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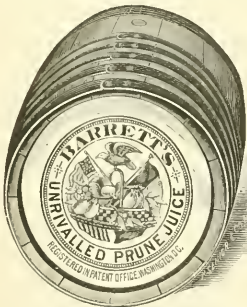
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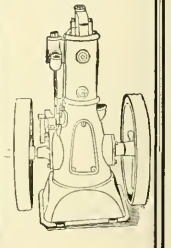
No wonder that our sales are larger than those of all the other brands combined and are daily increasing.



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 Lou.—Louisville; Cin.—Cincinnati; Dist'y.—Distillery; C. C. H.—Cincinnati Custom House; St. L. C. H.—St. Louis Custom House.


[?] These prices are for lots of not less than twenty-five barrels and upwards, cash, and if in bond, original gauge, accrued charges paid.

**IN BOND.**

**TAX PAID.**

BRANDS.	Fall '89.	Spr'g '90.	Fall '90.	Spr'g '91.	Fall '91.	Spr'g '92.	Fall '92.	Spr'g '86.	Fall '88.	Spr'g '88.	Fall '87.	Spr'g '87.	Old Whiskies.	Remarks
	Anderson.....		65	55	52.									
Anderson Co. (T B Ripy, Dist. No 112)	45	42½						162½						
Anderson Co. (M S Bond, Dist. No 418)		42½												
Ashland.....		42½											Fall 81	300
Astor.....		75		60										
Atherton.....	55	50												325
Ballard & Laneaster.....														
Beechwood.....														
Bel-Air.....		50		42½		37½								
Belle of Bourbon.....						55								
Belle of Anderson.....		57½		50										
Belle of Anderson Co. (E. Murphy)								175					Spr 86	250
Belle of Marion.....		60		52½		45		190	200					
Belle of Nelson.....		80		65		55								
Belmont.....		75		60										
Berkele, Wm.....		47½		42½		37½								
Berry, E. C.....		47½		40		35								
Big Spring (Nelson Co. Distg. Co.)		45		40		32½								
Blakemore.....														
Blue Grass.....	52½	47½	42½	40	37½	35							Spr 83	285
Bond & Lillard.....	75	70		62½										
Bond, M. S.....	37½	35		28½				160						
Boone's Knoll.....	75	70	60	55										
Bowen, H. C.....						30							Spr 80	325
Bowen, J. A.....		42½	37½											
Buchanan.....		65	55	52½										
Callaghan.....		80		52½		45							Spr 81	285
Cedar Brook (W H McBrayer).....	95	67½	77½	75									Fall 81	425
Carlisle.....		65		57½		50		190					Spr 86	260
Cedar Run.....		50						190	200					
Chickencock.....	52½	47½	42½	40		37½				210			Fall 85	255
Clay, Samuel.....	42½	40												
Cliff Falls.....	45	42½		37½		35								
Clifton.....													Spr 81	280
Commonwealth.....														
Cook, C. B.....		37½												
Coon Hollow.....		67½		52½		45								
Cornflower.....														
Craig, F. G.....														
Cream of Anderson.....		65		55										
Criterion.....	47½	42½	40	37½	33½	30								
Crystal Spring.....	50	42½								215				
Cumberland.....	65	06		50	45	42½								
Cummins, R. & Co.....														
Dant, J. W.....														
Darling.....	50	47½	40	37½										
Daviess County Club.....	50	45						166½						
Dedman, C. M.....		45												
Double Spring.....		40												
Dundee.....		50		40		35								
Durham.....		60		50										
Elk.....		70		65		55			245		265		Spr 86	295
Early Times.....		65	57½	55		47½		185		250				
Edge Cliff.....		75		67										
Edgewater (T. J. Megibben).....	60	55	47½	45		42½							Spr 81	295
Elk Run.....		40		30		26½								
Excelsior (Megibben & Bro.).....		40											Spr 81	290
Fern Cliff.....		42½	40	37½	35	32½								
Fible & Crabb.....								172½						
Field, J. W. M.....	45	42½		40				175						
Franklin.....		42½												
Frazier, W. J.....		70		60		50								
Freeland.....		47½		42½		37½								
Garland.....	15													
Gladstone.....				37½										
Glenarme.....	42½	40	32½										Spr 82	300

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 and the market generally. This Company owns  
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 wines and brandies for several years in their own cellars, and do not offer any of  
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 tured wines and brandies thus accumulated is now open to the purchaser. All  
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	Braddock.....							225						
Bridgeport.....	90	77½	67½	62½	57½									
Brookdale.....		85	75	70		60								
Dillingor, S. & Sons.....		85	75	70		60								
Dougherty.....	105	92½	86½	80	70									
Finch's Golden Wedding.....		87½		72½							245			
Frontier.....														
Gibson.....	102½	95		76½	68½		250	300						
Guckenheimer.....	95	87½	80	72½	67½	62		250	275	320	350		Spr 81 550 Fall 85 375	
Hannsville.....	90	85	72½	67½	62½									
Jones, G. W.....	77½	67½	57½	50	47½									
Lippencott.....														
Meadville.....	85	75	70	65	57½	55								
Melvale.....	100	90	82½	70	62½									
Monticello.....	80	75	70	67½	60	57½								
Montrose.....		55	50	47½	45					225				
Moore, Tom.....														
Mt. Vernon.....			90											
Orient.....	77½	67½	60	57½	52½	50								
Overholt.....	85	77½	70	65	60	55		245	275		375		Spr 86 410	
Sherwood.....	97½	92½	80	75	65	62½		240						
Somerset.....	52½	50	45	42½	37½	32½								
Stewart.....														
Tompson, Sam.....		70	60	55	50									
Vandegrift.....	77½	67½	60	55										



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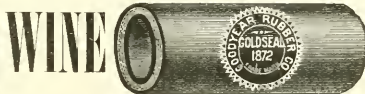
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MELLWOOD DIST'Y CO., Louisville. Rate, 85c.		Mellwood, Dundee.	OLD TIMES DIST'Y CO., Louisville. Rates, 85c. & \$1.50.		Old Times. Gladstone.
MOORE & SELLIGER, Louisville. Rate, 85c.		Astor, Belmont, Nutwood.	G. G. WHITE Co., Add: Paris, Bourbon Co., Ky., Nos. 1, 4, 6, 7, 85c; No. 5, 1.00		Chickencock.
T. W. SAMUELS, 1-2 M. W. of Deatsville. Add: Hirsch, Loewenstein & Levi, Cincinnati, O. Rate 1.25.		T. W. Samuels.	M. P. MATTINGLY, 5 M. E. of Owensboro. Free W. H., 1.50		Old W. S. Stone
DAVIES CO. DIST'G CO., Owensboro. Add: R. Monarch, Owensboro. Rate "A," 85, "B," 1.35, "C," 1.50		Kentucky Club.	ED. MURPHY & CO., Lawrenceburg, Ky. Belle of Anderson County No. 1, 1.35.		
JOHN COCHRAN & CO., Frankfort Add. Roth & Halle, Louisville, Rate 85c.		Spring Hill.	THE R. F. BALKE CO. Louisville. Rate 85 c.		"G. W. S."
<b>RYES.</b>					
WHITE MILLS DIST'G CO. Add. Hoffheimer Bros. Cincinnati. Rate \$1.00.		White Mills.	SUSQUEHANNA DIST'G CO., Milton. Add; Jas. Levy & Bro., Cincinnati. Rates, 85c & 1.25.		Susquehanna.
R. MONARCH, Add: R. Monarch, Owensboro, Ky. Rates "A" 85c, "C" 1.50.		R. Monarch. Short Horn (Dougherty's)	NORMANDY DIST'G CO., Louisville, Add. Box 48, Louisville, Ky. Rate 85 c.		Normandy.
GLENMORE DIST'G CO., 1-2 M. E. of Owensboro. Add: R. Monarch, Owensboro. Rate 1.50.		Glenmore.	A. OVERHOLT & CO., Add; A. Overholt & Co., Pittsburg, Pa. Rate, 80c.		Overholt.
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# NOTICE!

On or about October 1, 1892, I will issue the Fall Edition of 6000 copies "Fine Whisky Facts," with complete statistical tables to July 1, 1892, which will be distributed free to the Whisky and Wine Trade. A limited number of advertisements will be inserted.

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**THE HIGHEST AWARD**



**MONT-ROUGE**  
 VINEYARD,  
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**LIVERMORE VALLEY**  
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**A. G. CHAUCHE**  
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PARIS EXPOSITION.  
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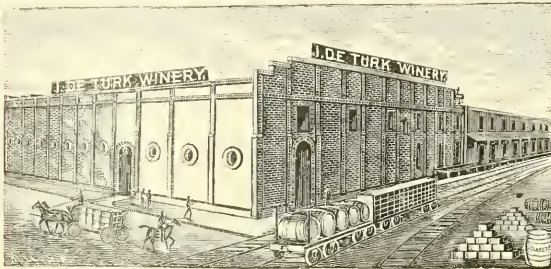


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G. G. WHITE CO.,

PARIS, BOURBON COUNTY, KY.

# PACIFIC WINE & SPIRIT REVIEW

JOURNAL OF VITICULTURE

VOL. XXIX, NO. 2.

SAN FRANCISCO, AUGUST 20, 1892.

\$3.00 PER YEAR.

Issued Semi-Monthly.

R. M. WOOD & CO., PROPRIETORS.

WINFIELD SCOTT—R. M. WOOD.

402 FRONT STREET, SAN FRANCISCO, CAL.

The PACIFIC WINE AND SPIRIT REVIEW is the only paper of its class West of Chicago. It circulates among the wine makers and brandy distillers of California; the wholesale wine and spirit trade of the Pacific Coast, and the importers, distillers and jobbers of the Eastern States.

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Agent for New York and New England States.

## MARKET REVIEW.

**CALIFORNIA WINES.**—The long predicted movement of wines from the interior cellars to San Francisco to make room for the coming vintage has not materialized. True there are some sales, but the volume is not what was expected and it may be taken for granted that there will be little movement until after the vintage and not then unless prices improve. The producers are evidently making their last stand against low prices. They, as a rule, do not have good crops coming on and if they know that if they are to realize an improvement in their condition, they must keep out of the market except in small lots. If any wines are most needed now it is the white wines.

Our special crop report appears elsewhere in this issue. It shows a shortage in the crops of Sonoma, Napa, Alameda and Santa Clara counties, and an assumed shortage in the San Joaquin Valley on account of drying.

Trade is rather fair and shipments hold up well. The volume of business for the first seven months for '92 compares favorably with that in the same time of '91.

The question of freight rates is attracting attention. It is reported that the railroad will reduce overland rates one-half, but if that is true it will not help matters here any. Clipper rates are demoralized.

The total exports of wine from California by sea and rail in July were as follows:

	Cases	Gallons	Value.
By sea.....	1,187	489,453	\$239,847
By rail.....	2,183	357,758	\$151,835
Total.....	3,370	847,211	\$391,682

\*Estimating cases at 84 and bulk wine at 40 cents.

**CALIFORNIA BRANDIES.**—Are firm and shipping is going on at a lively rate. Brandyers are holding their own very nicely.

The total exports of California brandies in July by sea and rail were as follows:

	Cases	Gallons	Value.
By sea.....	25	17,131	\$34,505
By rail.....	127	10,884	\$17,596
Total.....	152	28,015	\$52,101

\*Estimating cases at 810 and bulk brandy as tax-paid at \$1.50 per gallon.

**WHISKIES AND IMPORTATIONS.**—There is a very noticeable improvement both in whiskies and imported goods. Buyers apparently have thrown off the summer indisposition to do business and unless all signs fail, there will be a most prosperous and early fall trade. The situation is one that inspires confidence. Crops of all kinds are good, and the products of the fisheries and mines, if not of the forests, are in active demand. This presages a steady and satisfactory business, and the railroad building agitation is not without its good effect. Importations of whiskies overland and by sea, and of foreign goods during the past fortnight have been large, as reference to our tables of imports will show.

## WINE AND BRANDY PRICES CURRENT.

THESE ARE THE RULING QUOTATIONS AT THE TIME OF GOING TO PRESS. THEY APPLY ONLY TO CARLOAD LOTS, F. O. B., SAN FRANCISCO, AND DO NOT INCLUDE CHOICE OLD WINES.

### RED WINES.

Clarets, first grade, per gallon.....	30 to 35 cts.
Clarets, ordinary, " ".....	22½ to 25 "
Burgundy, first grade, per gallon.....	50 to 75 "
Burgundy, second grade, " ".....	40 to 50 "

### WHITE WINES.

Sauterne, first grade, per gallon.....	75¢ to \$1.00
Sauterne, ordinary, " ".....	50 to 60 cts.
Riesling, first grade, " ".....	60 to 80 "
Riesling, ordinary, " ".....	45 to 50 "

### SWEET WINES.

Port, first grade, per gallon.....	75 to 90 cts.
Port, ordinary, " ".....	50 to 65 "
Sherry, first grade, " ".....	75¢ to \$1.00
Sherry, ordinary, " ".....	50 to 60 cts.
Angelica, first grade " ".....	75 to 80 "
Angelica, ordinary " ".....	55 to 65 "
Muscatel, first grade " ".....	75¢ to \$1.00
Muscatel, ordinary, " ".....	55 to 75 cts.



BRANDIES.

THESE PRICES ARE FOR LOTS OF TEN BARRELS AND OVER, F. O. B.,  
SAN FRANCISCO, TAX-PAID.

Brandy, Spring, 1892, per gallon.....	81,70
Brandy, Fall, 1891, ".....	1,80
Brandy, Spring, 1891, ".....	1,90
Brandy, Fall, 1890, ".....	2,00
Brandy, Spring, 1890, ".....	2,10
Brandy, Fall, 1889, ".....	2,30
Brandy, Spring, 1889, ".....	2,50
Brandy in half-barrels 5 cents per gallon additional.	

ALL THE GAUGERS DISMISSED.

The Internal Revenue Department force of gaugers at rectifying houses in this district has been cut down. Collector Quinn received orders to that effect recently from the Commissioner of Internal Revenue, and in accordance with the order prepared the following notice of dismissal to each of the gaugers:

Sir: By telegram of August 10th the Commissioner of Internal Revenue, John W. Mason, directs that all gaugers at rectifying houses be relieved on the 13th instant.

Only the number of gaugers necessary to dump spirits are to be retained.

The Rectifiers will gauge and mark the packages of rectified spirits and attach the rectified stamps.

The stamps will be obtained from the office of Collector of Internal Revenue, upon proper application being made.

You are therefore notified that at the close of business on the 13th you are relieved from further duty.

Please notify all your rectifiers of this order. Respectfully,  
J. S. C. QUINN, Collector.

The effect of the order will be to make the rectifiers do the work now done by the gaugers. Under the present system the department has a gauger to go to each rectifying house to make

the dump. This work the few gaugers to be retained will continue to do. Heretofore the gauger, in addition to making the dump, marked and stamped the rectified packages. Hereafter the rectifier will have to do the marking and gauging of the rectified spirits, call on the collector's office to procure stamps and place them on the packages instead of having the gauger do it. Last month, considered a small month, there were 5,941 packages of rectified spirits, or nearly 300,000 gallons, handled by gaugers in this district.

WINE AND BRANDY RECEIPTS.

	Wine.	Brandy.
Total for January.....	886,404	196,133
" February.....	996,890	43,930
" March.....	808,555	31,230
" April.....	852,332	25,717
" May.....	844,426	33,960
" June.....	914,920	29,415
" July.....	770,754	17,170
August 1.....	43,370	21,010
" 2.....	27,660	60
" 3.....	39,190	4,620
" 4.....	44,860	500
" 5.....	28,030	.....
" 7.....	25,400	50
" 8.....	26,211	.....
" 9.....	48,610	560
" 10.....	27,500	2,830
" 11.....	45,790	100
" 12.....	2,000	5,915
" 13.....	25,070	.....
" 15.....	11,460	.....
" 16.....	22,220	80
" 17.....	19,320	800
" 18.....	47,470	480

WINE AND BRANDY EXPORTS.

For the First Seven Months of 1892 With Comparative Figures for Last Year's Shipments.

WINE SHIPMENTS.

BY SEA.	FIRST SEVEN MONTHS OF 1892.			FIRST SEVEN MONTHS OF 1891.		
	Cases	Gallons	Value	Cases	Gallons	Value.
To New York.....	1,472	2,395,037	\$1,093,332	564	2,818,681	\$1,296,226
Central America.....	7,193	56,356	74,109	4,411	64,267	72,348
Mexico.....	745	44,805	29,024	521	39,740	22,605
Hawaii.....	362	63,165	46,489	461	88,523	64,293
British Columbia.....	250	10,595	6,400	402	20,284	12,038
Japan and China.....	296	19,134	8,611	402	27,557	14,703
England.....	172	58,495	17,120			
Germany.....	88	18,880	11,879	468	41,383	20,749
Other Europe.....	5	5,578	2,308			
Tahiti.....	1	12,640	4,220	24	5,977	2,365
Other foreign.....	252	3,361	3,197	88	12,406	9,176
TOTAL BY SEA.....	10,791	2,668,046	\$1,306,689	7,341	3,128,813	\$1,514,503
" OVERLAND.....	22,055	3,633,130	1,541,472	18,331	3,182,929	1,278,472
GRAND TOTAL.....	32,846	6,301,176	\$2,848,161	25,672	6,311,742	\$2,793,975

BRANDY SHIPMENTS.

BY SEA.	FIRST SEVEN MONTHS OF 1892.			FIRST SEVEN MONTHS OF 1891.		
	Cases	Gallons	Value.	Cases	Gallons	Value.
To Domestic ports, Eastern.....	35	179,159	\$338,734	2	205,986	\$392,630
Germany.....	3	93,456	83,654			
England.....	10	35,630	20,890	279	109,929	82,555
Other Foreign.....	249	3,492	6,522			
TOTAL BY SEA.....	297	311,677	\$449,890	282	315,915	\$475,188
TOTAL BY RAIL.....	1,409	187,229	295,877	798	173,084	260,346
GRAND TOTAL.....	1,706	498,906	\$745,767	1,080	488,999	\$735,534

## Chicago Department.

[REGULAR CORRESPONDENCE.]

Chicago, Aug. 10, 1892.

That the California wine business is on the increase, not only in Chicago, but the whole East and Canada as well, there can be no doubt. It would seem that the dawn of a bright day of prosperity was just at hand, and for all good qualities and grades of wines there is surely a great future.

In conversation with the wine dealers of Chicago it is learned that they are all busy. This is the time of the year when all kinds of trade takes its annual vacation, but the wine men are all too busy to think of such a thing. There is only one of them out of town on a vacation, and he is one of those fellows who are never still no matter how hard he tries to be, and without a doubt he will show up at the office some fine morning with a string of fish in one hand and a long list of orders in the other.

As an example of how the business is extending, and incidentally to show present activity, it may be mentioned that A. M. Bergevin, representing the Eisen vineyard, of Fresno, and C. Carpy & Co., of Napa, has but recently shipped a couple of carloads of wine to parties in Winnipeg. And in addition to this, he is now over in Quebec where he has placed five carloads in the past week. The gentleman from Winnipeg who purchased the goods of Mr. Bergevin, was in Chicago the first of the week and he was very profuse in his praise of California goods. It seems that he had taken half a carload lot as an experiment, and from that experience he was delighted. He was specially loud in his praise of California brandies. He said that in all his experience he had never seen a brandy that gave his trade the eminent satisfaction that came from the California goods.

But Mr. Bergevin is not the only man that is active in his business. I find that they all tell the same story, except that some of them are more busy with the local retail trade. Speaking of that reminds me that the retail trade of this city is moving wonderfully on the increase. When I came here two years ago, there were only two or three places in town where California wine could be had by the bottle or gallon, and some of them were not handling the best of goods, but now it would be quite a task to hunt up all the places where California goods are made a specialty at retail, and what is better is that in a large number of them the best of goods are handled. In fact that is what has caused the wonderful growth of the retail trade. Within a week I have come up from the World's Fair grounds, and I noticed a retail store in the heart of the fine residence section of the famous "South Side." Yesterday I noticed a similar place away out on Milwaukee avenue, fully ten miles from the location of the other store. And so they are scattered all over the city, and when I talk to them about business they are all full of hope and many of them are enthusiastic over their success. A very good indication of their success is the fact that most of them are able to meet their bills with the wholesaler on time.

The delay in confirming Mr. La Rue as Chief of Viticulture has not grown out of any opposition to him. There never was any opposition to Mr. La Rue here. There were those who wanted the place, but the fight was made very honorably. I think I know what I am talking about when I say that, for I was in almost daily communication with all the parties interested, and with Mr. Samuels also, and I did not hear a word that would detract from the high standing and reputation Mr. La Rue enjoys in California. The real cause of the delay has been the uncertainty in regard to the funds. If that appropriation bill for \$5,000,000 had passed last Spring, Mr. La Rue would have been appointed two months before he was, and would have been confirmed without any delay. The members of the World's Fair board are men of business, and no little political shystering or trickery will have any effect upon them in causing delays of appointment or confirmation. Mr. La Rue will certainly be welcomed here as soon as his confirmation is made, for there is big work for him

to do.

The whisky trade remains quiet, and will probably till the fall business opens. Prices are still for all that is being sold, and though the trade is on its vacation, there is a good deal being done. The distillers have been saying all the season that they were putting out only a very conservative crop this year, and there would be no cause for complaint on the ground of over-production, and yet when the totals are all figured up it is found that the output amounts to 32,500,000 gallons.

While this does not begin to reach the '90 high water, or rather high whisky mark, it is a very large amount to absorb and not break the market. It is a fact, however, that a good deal of this crop is being worked off on the trade right now. A broker showed me samples of Spring '92 the other day that he was pushing off with good success right in Chicago. It had been steam cured or quick-aged as he called it, and it would take an expert to discover it was not an old whisky. Over the bar it will go without any trouble to the bulk of the custom. There is no doubt but that this process of quick-aging of whiskies will have a great influence on the market and possibly in the whole economy of the business.

L. L. PALMER.

## New York Department.

[REGULAR CORRESPONDENCE.]

NEW YORK, Aug. 10, 1892.

We have just passed through the hottest period that New York has experienced for at least twenty-five years, and at present every branch of business seems to be at a standstill. Many people are crowding out of the city even to get a few hours at the sea-shore in the evening. There are a few orders coming in from the summer resorts.

Many of the prominent merchants in the trade are away on their vacation at present, as business is not brisk enough to demand their attention for a few weeks at least.

I had quite a chat with Engel, Heller & Co.'s representative yesterday and he said that he had not sold one-half the wine that he has at this time last year.

The prices continue firm and the merchants are inclined to hold on to their stock as they say that goods cannot be bought for less money for at least a year to come. Sales are few and far between and goods are bought in small quantities.

There are but few distilleries in the East which are running at present. Jobbers are slow at buying and are waiting for the next man to move first.

California wines are slow as regards prices but white wines are a shade better.

*Bouffacts* of the issue of August 10th, says regarding the California wine market: "During the last two weeks business has been a little better, but the improvement has been so small that the situation must still be termed very dull. There are no wines at slaughtering prices on the market at this moment, and we understand that there is a better feeling developing somewhere, but it has not yet made itself known in the way of higher prices; some of the dealers and agents are earnestly urging their customers to buy before prices advance, and as the jobbers are becoming gradually convinced that an advance is not at all improbable, they are little more inclined to buy."

The dealers in California wines here are very enthusiastic as regards making a great exhibition in Chicago during the World's Fair.

Jno. S. McCosker.

## BRANDY PRODUCTION AND STOCKS.

(PROOF GALLONS.)

Months	Production both districts	Stocks in bond at end of month
January.....	173,394	1,680,826
February.....	103,903	1,722,143
March.....	92,871	1,711,120
April.....	86,519	1,734,404
May.....	85,319	1,749,903
June.....	42,652	1,730,860
July.....	12,746	1,659,299

# EMPIRE PRUNE JUICE.

ABSOLUTELY PURE EXTRACT OF THE PRUNE.



THE WORLD'S FAVORITE.

A Fact Beyond Denial. No Extract Has Been Made To Surpass It.

**BLENDERS ARE OF ONE ACCORD**

**The BEST VALUE Ever Offered Them.**

In Spite of Competition Sales Have Doubled in a Year.

**QUALITY and PRICE are the Secret.**

Give up experimenting and settle on the

**EMPIRE PRUNE JUICE**

as it is used by the greatest blenders in America.

**We warrant all our shipments and take back goods  
if not as represented.**

**Positively No Precipitation. Positively No Cloud.**

**CULBERT & TAYLOR,**

SOLE AGENTS,

39 BROADWAY, N. Y.



COMMISSIONER MASON'S REPORT.

John W. Mason, commissioner of internal revenue, has made a preliminary report of the operations of that service for the fiscal year ended June 30 1892. The total collections of Internal Revenue from all sources for the fiscal year just ended were \$52,857,543; for the fiscal year ended June 30, 1891, \$44,605,415; increase, \$7,822,128. This result, the Commissioner says, is most gratifying when taken in connection with the fact that there was a decrease in the receipts from the tax on snuff, tobacco, and the special taxes relating to tobacco of \$1,795,777.

The quantities of distilled spirits, fermented liquors, manufactured tobacco, snuff, cigars, cigarettes and oleomargarine on which tax was paid during the last fiscal year, together with the rate of increase as compared with the previous fiscal year, are as follows:

Spirits distilled from apples, peaches and grapes, gallons, 1,961,082; increase 741,626. Spirits distilled from materials other than apples, peaches and grapes, gallons, 93,084,724; increase, 5,830,723. Fermented liquors, barrels, 31,817,836; increase, 1,339,644. Cigars, cheroots, and cigarettes weighing over three pounds a 1,000 number, 4,548,799,417; increase, 73,906,620; cigarettes weighing not over three pounds a 1,000 number, 2,892,982,840; increase, 208,444,080. Snuff, pounds, 11,164,351; increase, 774,107. Tobacco, chewing and smoking, pounds, 253,962,139; increase, 10,456,291. Oleomargarine, pounds, 47,283,750; increase, 3,709,328.

The five districts wherein the largest collections were made during the last fiscal year were the Fifth Illinois, \$20,828,247; the First Illinois, \$10,230,533; the First Ohio, \$9,967,954 and the First Missouri, \$8,048,329.—*Criterion*

VITICULTURE IN SONOMA.

Report of I. De Turk, Viticultural Commissioner for the Sonoma District.

SANTA ROSA, July 1, 1892.

To the Board of State Viticultural Commissioners—GENTLEMEN: I herewith submit the following biennial report as Commissioner for the Sonoma District:

Since my last report made in 1890, there has been little or no planting of new vineyards in this District. The prices that have been realized for wines have been so unsatisfactory that nobody is encouraged to plant, and in the meantime the phylloxera has been steadily advancing up the Los Guillicos and Bennett valley, toward Santa Rosa. What little planting has been done has been largely in the nature of setting out resistant stock in the vineyards already devastated by the phylloxera, and I have doubts that the area in vines in this District is as large as it was in 1890, when there was reported 24,450 acres of vines of which 22,585 were in bearing. Another cause that has contributed to the loss of acreage has been the uprooting of vineyards by discouraged growers who have planted orchards and other crops instead.

Aside from the phylloxera the District has been remarkably free from insect pests. The "flea beetle" and the thrip have appeared but have not done much damage.

The vintage of 1891 was very favorable, and if the quality and quantity of the wine produced are to be taken as indications of success, it was one of the most successful ever known in the District. The '91 wines I believe will turn out remarkably good, but unfortunately the prices are not what is wanted.

The vintage of '92 will be at least 33 per cent. short in Sonoma county. The Spring frosts did much damage particularly in the Los Guillicos valley and other adjoining sections. This disaster was followed by several weeks of unseasonable and unusual cold weather which further aggravated the situation and reduced the crop. This has made holders of '91 and older wines in the country very slow about disposing of their holdings, and there is little willingness to sell, all believing that the short crops must eventually make prices better.

Through the kindness of Mr. A. V. La Motte of Glen Ellen, Mr. Onley of Kohler & Frohling's cellar at Glen Ellen, and Mr. D. D. Davison of Sonoma, as well as by personal observation I am able to give some information as to the extent of planting with resistant vines in Sonoma valley, around Glen Ellen and in the Los Guillicos valley. I should estimate the acreage in resistant stock as follows:

Grafted and in full bearing, 500 acres.  
Grafted and beginning to bear, 500 acres.  
Not yet grafted, 700 acres.

This is a good showing but it will be improved upon largely when there is the least sign of a revival in the price of wine. Let some encouragement be given to the producers and there will be many who will set about planting resistant stock and bringing a vineyard into bearing, laborious and expensive as it is.

Respectfully submitted,  
I. De Turk.

METEOROLOGICAL RECORD

Of observations taken by Station Agent George E. Stone of the Southern Pacific Company at Santa Rosa Station from September 1, 1890, to July 31, 1892

MONTHS.	TEMPERATURE.			RAIN Inches.	WEATHER.		
	Max.	Min.	Mean		FALL, Days Clear.	WINDY, Days Cloudy.	WINDY, Days Partly Cloudy.
September, 1890	88	48	65	20	27	1	2
October, .....	86	40	63	.....	29	.....	2
November, .....	75	33	53	.....	27	.....	4
December, .....	62	31	47	2.66	15	6	10
January, 1891	69	27	50	3.25	19	5	6
February, .....	62	20	43	10.40	9	10	7
March, .....	75	35	56	1.22	11	9	11
April, .....	79	38	54	2.39	18	5	8
May, .....	80	41	61	1.27	14	6	11
June, .....	102	45	65	.....	35	.....	4
July, .....	96	50	69	7.5	29	3	3
August, .....	102	50	69	.....	30	.....	1
September, .....	90	47	65	20	21	5	4
October, .....	81	38	59	20	22	4	5
November, .....	79	33	56	1.59	27	4	.....
December, .....	70	27	49	8.64	11	8	12
January, 1892, .....	65	31	49	5.42	10	3	12
February, .....	68	31	51	5.07	9	10	12
March, .....	75	35	55	4.14	14	6	10
April, .....	80	35	55	2.65	14	5	12
May, .....	87	40	62	5.78	14	7	10
June, .....	84	51	64	.....	17	4	9
July, .....	90	50	70	.....	28	.....	3

On another page of this issue will be found the full-page advertisement of the famous "Empire Prune Juice," Culbert & Taylor, agents. The claims for this useful extract are that it has no superior; that it is the best value ever offered the trade; that it gives no precipitation and does not cloud. We are informed by Messrs. Culbert & Taylor that in spite of competition their sales have doubled in the past year, and that quality and price are the secrets of this success. Furthermore that it is used by the greatest blenders in America; that they warrant all shipments and take back goods if not as represented. Attention is also called to Messrs. Culbert & Taylor's advertisement on page 36, in which they represent their agency of Messrs. John Jameson & Son's celebrated Irish whisky, which they are enabled to offer for a less price than it can be bought for in the open English market. The firm claim that it reduces better, sells better and pleases better than other brands.

ESTABLISHED 1724



TRADE MARK

E. RÉMY MARTIN & CO.

COGNAC

(FRANCE)

AGENTS IN SAN FRANCISCO, CAL.

HELLMANN BROTHERS & CO.,

525 FRONT STREET.

See Quotations on page 35.

CALIFORNIA'S CHOICE.



Hon. Hugh M. La Rue, of Sacramento. Nominated for the Position of Chief of Viticulture at the World's Columbian Exposition.

It is a pleasure to present herewith the likeness of Hon. Hugh M. La Rue of Sacramento, who has just been nominated by Director-General Davis to the position of Chief of Viticulture in the Horticultural Department of the World's Columbian Exposition. For the position Mr. La Rue had the endorsement of every association and society in California at all interested in the matter, and his confirmation is urged by every Californian who knows him and his services. He is the best man for the place and his confirmation seems beyond question.

Mr. La Rue is essentially a self-made man. He belongs to that sturdy class of California pioneers who have developed the State and brought it to its present eminence. He has been a pioneer in all things and in California where his worth and achievements are best known, he is held in high esteem.

Mr. La Rue is a native of Elizabethtown, Ky., and when barely a youth he came to California in 1849. That year and in 1850 he engaged in mining and teaming in the mining districts. In July 1850 he located in Sacramento county and has resided there ever since. His first erop was planted on what is now the Rancho del Paso, in Sacramento county in 1851 and he resided there for some twenty years engaging in farming and stock raising. An orchard of seventy-five acres, principally in peaches, was set out in 1857 and 1858 and for years it was the largest and finest in the State. As may be imagined it was very profitable and it continued so until 1868 when it was totally destroyed by high water in the American river.

Having previously purchased 840 acres of land in Yolo county, near the town of Davisville, he abandoned his orchard and moved his family to Sacramento city where they have since resided. He transferred his farming operations to Yolo county where he is now engaged in general farming and stock raising. He also has ninety acres in wine grapes, one hundred acres in

almonds and some other fruits. He has now 2050 acres in this farm. His principal vineyard is of 120 acres, located in Napa valley, near Yountville, nearly 100 acres of which are in resistant vines and grafted to choice varieties.

He has been shown many political honors. In 1874 and 1875 he was sheriff of Sacramento county. In 1867 he was elected a member of the State Board of Agriculture, serving three years. In 1879 he was a member of the Constitutional Convention. He was also President of the State Agricultural Society in 1879, 1880 and 1882 and was a member of the State Board of Agriculture up to February, 1892. He was a member of the Assembly and the speaker of the sessions of 1883 and 1884, and also was an ex-officio member of the Board of Regents of the State University of California for five years.

Mr. La Rue is a member and Past President of the Sacramento Pioneer Association; a member and Past Master of Sacramento Grange, and a member of Sacramento Lodge No. 40, Free and Accepted Masons.

Mr. La Rue was married in 1858 in Colusa county, and has a family of four grown sons. He is a tall, massively built man, personally pleasant and genial, a shrewd business man, and his management of the State Fairs for many years shows that he has the requisite executive ability for the place in Chicago.

WHISKY IMPORTS GROWING.

One of the most satisfactory features of the trade of the Coast is the rapidity with which the sale of Kentucky and Eastern whiskies is growing. Time was when the compounders all but had this market, but year by year the Kentucky bourbons and ryes and the Eastern ryes are steadily forcing their way in. The total imports of whisky on the Coast now exceed the imports of alcohol spirits, etc., and there is scarcely a well-known Eastern brand that is not growing in favor.

We have sent out the following circular to Eastern distillers and the Coast trade, which explains the situation in a nut-shell:

The PACIFIC WINE AND SPIRIT REVIEW states that the direct importations of whisky, alcohol, spirits, etc., on the Pacific Coast by rail only in the first six months of 1892 were as follows:

	Alcohol, etc. Gallons	Whisky, Gallons
San Francisco and adjacent territory.....	539,245	469,266
Oakland and adjacent territory.....	.....	4,587
San Jose " " ".....	23	3,476
Stockton " " ".....	.....	13,004
Sacramento and East to Ogden.....	16,166	27,097
Marysville and adjacent territory.....	.....	4,286
Portland, Or. and ".....	78	12,528
Los Angeles and East to El Paso.....	167	15,932

Total.....555,679 550,176

Reducing gallons to barrels and adding the imports of whisky by sea at San Francisco in the first half of the year of 1892, we have the following total of trade:

	Alcohol, etc. Barrels	Whisky, Barrels
By rail to coast points.....	13,892	13,754
By sea at San Francisco.....	.....	1,815
Grand Total.....	13,892	15,569

DEATH OF E. L. GOLDSTEIN.

Emanuel L. Goldstein, the senior partner of B. Dreyfus & Co., died at his home in San Francisco on August 4th, after a long illness of the nature of dropsy.

Mr. Goldstein was a native of Germany and was seventy years of age. He came to California in early days and amassed a fortune through his business tact and perseverance. His connection with the house of B. Dreyfus & Co., dates back several years. He leaves a widow and several children.

His funeral took place on the 7th inst., from his late residence and the body was interred in the Home of Peace cemetery.

## A SATISFACTORY OFFICER.



William H. McNeil, Superintendent of the Viticultural Display in the California Building at the World's Fair, Chicago.

The World's Fair Commissioners, of California, could not have elected a more satisfactory Superintendent of the Viticultural Department at the World's Fair, than Mr. William H. McNeil whose portrait appears above. Thanks to Mr. McNeil's steady and conscientious efforts the preparations for a magnificent display in the viticultural departments, both in the Main Horticultural building and in the California building, are farther advanced than the preparations in any other department, and the plans for the cafe are being matured. That the commissioners have been peculiarly fortunate in the selection of Mr. McNeil, this statement well attests.

Mr. McNeil was born February 10, 1842, at Schuylerville, Saratoga county, New York, and is connected with one of the most noted Scottish Clans. He first came to California in 1852 when a lad of ten, and two years later he returned East and entered the Allen School at Newton, Mass. He returned again to California in 1858, and lived for a time in the Napa Valley, his father having been one of the old-time land owners in that section.

When the war broke out, he at once volunteered his services and was one of the famous "California Hundred," who paid their own expenses to New York via Panama, to join the Federal Army. Reaching New York, this organization became part of the Second Massachusetts Cavalry, Mr. McNeil being a member of Company A. He served with this regiment in the campaigns along the York river until July, 1863 when the regiment was recalled to the defense of Washington, remaining there until June, 1864. The regiment was then attached to Sheridan's command until the close of the war. Mr. McNeil was in the famous Shenandoah valley campaign, with the raid around Richmond and at Petersburg, and was with the army at the surrender at Appomattox. He was then honorably discharged and returned to California in October, 1865.

Once here, he first entered the Customs' service under Col-

lector (afterward United States Senator) John F. Miller remaining until April, 1869. He then tried mining and prospecting in Nevada and Utah until July 1890, when he was appointed cashier of a large coal company at St. Joseph, Mo. He held this position until September 1875, resigning to go into the coal business on his own account at Atchison, Kansas. Nine years later, in 1884 he wound up his business there and returned to California, and in 1888 he became connected with the Board of State Viticultural Commissioners of California. On the 1st of last May he was elected to his present position, in which he has shown such ability and zeal.

Mr. McNeil is over six feet in height and has a large massive figure. He is a great favorite among all who know him personally. He belongs to the Grand Army and the First Regiment of the National Guard of California, and is an honored member of both.

## SIEBE VINDICATED.

The effort made by the so-called Citizens Defense Association through John P. Dunn, to oust Assessor John D. Siebe has been foiled. Judge Garber has ruled that every reduction of assessments made by Mr. Siebe was right and proper and that Mr. Siebe's motives cannot be questioned.

We understand that the Association which is nothing more or less than a collection of soreheaded politicians, is trying to have Mr. Siebe investigated by the Grand Jury. Mr. Siebe has nothing to fear from that quarter, either. The *Wave* recently contained an article in which Mr. Siebe's trouble and the work of his enemies was ventilated. One paragraph of this article explained all of the anti-Siebe fight. It is as follows:

For twenty years John D. Siebe has represented pretty nearly all that is decent in the Republican party of this city. In the Legislature, twelve years ago, where he sat for the old Tenth District—a district that always sent an unsavory delegation to Sacramento—he was notable as the only San Francisco member who was absolutely incorruptible. "Bill" Higgins the then Republican boss and lobbyist, entertained for him a hatred so profound that he swore he would crawl on his belly from the Ferry to the Mission to prevent his ever obtaining another office in San Francisco. As Higgins was an exceedingly heavy and corpulent old man, this threat meant a great deal. But he kept his word. Siebe never did get another office in this city until William was in his grave. Twice he headed independent political movements, and twice he defeated the combinations of Higgins at the polls. The result of his intolerance of boss control and the reputation maintained for personal integrity during all these years, was to build up for him a powerful following. At the last election his 8000 plurality, given against the opposition of the entire machine element of his party, and the combined corporate influences of the city, showed the estimation in which he is held by the citizens of San Francisco.

## THE "VOICE" DOESN'T KNOW.

Publish General Bidwell's record as a land monopolist, Mr. Voice or Mr. Prohibitionist. We challenge you. You dare not.—PACIFIC WINE AND SPIRIT REVIEW.

His record is such that he polled, a few years ago, over 30,000 votes in California as the candidate of the anti-monopolist for Governor. It is true that he owns a big farm, but he is not an absentee landlord, for he personally oversees the cultivation of every acre, and the temporary break in his health a few months ago was due to overwork on a new fence. That's the kind of a "bloated landlord" he is—a man that sheds his coat and sails into the work himself. It is corporate ownership of great tracts of land that the West is in revolt against.—*Voice*.

This shows that the *Voice* knows nothing about land monopoly. The heaviest holders of the best agricultural land in California are individuals not corporations. These holders are the Bidwells, the Haggins, Carrs, Tevis, Millers, Luxs, Coxs, Boggs, et. al, too numerous to mention.

Bidwell is a land monopolist. Publish his record as such. We challenge you and you dare not.



## Trade Notes.

A. Vignier, the well-known importer, is out of town on his vacation, enjoying a well-deserved rest.

The Los Gatos and Saratoga Wine Co., recently suffered quite a serious loss of brandy by fire at their place in Los Gatos.

S. Glaser, agent for H. Brunhild & Co., of New York, reports that business is picking up nicely and promises a good fall trade.

The C. A. Wetmore Co. has just sold a couple of carloads of Cresta Blanca wine in New York. Mr. Kirby is fairly well pleased with trade.

Lay, Clark & Co., are rapidly rebuilding their winery at Fountain Grove near Santa Rosa. The firm has lately been in the market buying to keep up stock for their New York trade.

J. P. Bubb and Alexander Montgomery have set up a distillery in Santa Clara county and will soon be operating it. A large percentage of grapes grown in the valley will be made up into brandy this year.

Chas. Park, of the firm of Park & Tilford, New York, died at Harrison, New York, on the 28th ult. aged 59. His house is one of the largest handlers of California cased wines in New York, and his death is generally regretted.

The Temple Bar, one of the old-time retail houses of the city, has some twelve-year-old "Tea Kettle" whisky which is referred to elsewhere in this issue. It sells readily at twenty-five cents a thimbleful and the proprietor is justly proud of it.

The Co-operative Distilling Co., of St. Helena, has elected the following directors: A. B. Alsip, D. O. Hunt, H. L. Pratt, S. P. Connor, G. B. Fountain, Henry Lange, William Rennie and A. L. Williams.

G. Migliavacca, the well-known wine maker and merchant, of Napa, has again found it necessary to increase the capacity of his cellar. He has purchased more land adjoining his cellar in Napa and will build a brick addition capable of holding cooperage for 80,000 gallons.

Henry Hencken, of Hencken & Schroder, has returned from a four weeks' vacation at Anderson Springs in Lake county. He had a very enjoyable time and came back greatly improved in health and looking well.

The private winery of Mrs. Alice de Wiederhold, near Healdsburg, was burned recently, together with about 10,000 gallons of wine. The loss is estimated at \$1,000, with but little insurance. It is supposed to be incendiary work.

Percy Moore, son of George H. Moore, the well-known Louisville distiller, is in the city, the guest of Capt. Harry Hunt. He came to the Coast in company with Mr. Hunt and will remain a month. Mr. Moore is very much pleased with his visit.

Delafield, McGovern & Co., of Chicago, New York and San Francisco are issuing a handsome World's Fair souvenir. It presents half-tone cuts of all the more important buildings, together with a description of the different wines, raisins, etc., handled by the firm.

The ship Ulrica which sailed on the 14th for England, carried among other shipments, 400 barrels of brandy which is part of the lot of 2000 barrels of Stanford brandy recently sold abroad. The brandy was shipped in the name of T. H. Froelich, who consummated the sale. Wm. Wolf & Co. also shipped a nice lot to their connections in Great Britain.

The Jarvis Wine and Brandy Co. is erecting a new winery and distillery at Santa Clara. The intention is to make about 200,000 gallons of wine and 25,000 gallons of grape brandy annually. The company will also make quantities of the best cherry, peach, apple and other fruit brandies. There is a large and steady demand for the Jarvis brandies which is very flattering and encouraging to the makers.

Mr. I. Landsberger has returned from a three weeks' outing in the Klamath Reservation, where he went with a party of friends for trout. They fished on the famous Williamson river and had remarkable luck, catching some grand strings and landing some mighty fish. The largest caught measured twenty-seven inches and weighed eight and a half pounds. Trout weighing five and six pounds were common. Mr. Landsberger was one of the most successful strikers in the party and brought home some royal trophies of his prowess.

**DUFF GORDON SHERRY** In Quarter and Eighth Casks.

**SWAN GIN** In Quarter and Eighth Casks.

**GAME COCK** Triple Flavor **GIN** in Eighth asks.

**JAIN ROYAL BATAVIA GIN** In cases of 15 large square white bottles.

**BOORD'S OLD TOM GIN** In Cases.

**BOKER'S BITTERS** In Cases.

FOR SALE IN BOND OR DUTY PAID BY

**CHAS. MEINECKE & CO.**

SOLE AGENTS PACIFIC COAST,

314 SACRAMENTO STREET,

F. Albertz, of Cloverdale, the well-known wine producer, will make a larger quantity of grape syrup this year than ever before. For two or three seasons Mr. Albertz has been devoting much attention to the product, and the readiness with which he sells all that he makes is most satisfactory.

The sales of H. Brumbild & Co.'s famous importations of Breton Sec champagne continue very large. According to the leading French authority, the *Paris Revue des Vins et Liqueurs*, the Breton Sec now ranks number eight on the long list of champagnes in point of sales in the United States. S. Glaser is the San Francisco agent.

Messrs. Sherwood & Sherwood are doing an immense trade in Schlitz beer during the summer season. Their receipts are unusually heavy and indicate that they are having the best season on record with these popular and excellent goods. Trade in their other lines is fair and the prospects for the fall and winter business are very flattering.

Edward C. Turner, who was until recently connected with the firm of J. W. Biles & Co., the Cincinnati brokers, has embarked in business for himself in the same line and has opened offices at 26 Sycamore St. in that city. He will not issue a price list and will otherwise look to the interests of his customers. We wish him all success.

The Hon. Denis Donohoe H. B. M. Consul at San Francisco has received a letter from Max Greger Ltd. of 66 Summer St. London, S. E. asking for names of California producers making a French type of wine. Mr. Donohoe has written suggesting the names of the Napa Valley Wine Co., I. De Turk, Julius P. Smith, Bowen & Schram, and J. Gundlach & Co. Max Greger Ltd. desire an agency in Great Britain.

F. Beringer, L. Ziergibb, C. L. LaRue, Viticultural Commissioner Priber and other enterprising citizens of Napa county appeared before the Board of Supervisors on the 3d inst., and asked that body to reconsider the matter of making an appropriation for World's Fair purposes, the Supervisors refusing to do so at the June meeting. The matter was strongly urged and petitions signed by many tax-payers requesting that an appropriation be made, were presented. The Board decided to bring the matter up again at the August meeting.—*Star*.

It is very seldom that one finds a twelve-year-old whisky passing over the bar of a drinking house, but the writer had that pleasure a few days ago. It was the famous "Tea Kettle" brand of which Messrs. Jas. Levy & Bro., of Cincinnati, are the controllers. We have some of that whisky on our sideboard, and we only speak the truth when we say that we approach that venerable spirit with reverence and a due appreciation of its worth and excellence. With Bob Ingersoll we can grow enthusiastic and say that such whisky is a wonder of the distillers' art. Inhale it and you have the bouquet of a thousand flowers, rich, full and enchanting. Drink it and you are filled with the spirit of contentment and joy; you breathe the balmy air of the fragrant, billowy grain-fields of the great west; you hear the sweet, clear song of the lark as he springs heavenward at the break of day; the robins' m-l-o-l-o is tune; the music of the soft summer breeze through the waving corn; the harvest song and the crickets' merry chirp. It can bring joy to the sorrowing, hope to those in despair and make them feel that there is still something left in life to live for. It is a friend without enemies, and a liquid delight which chance gives to few men. In short it is an all-round, royal good whisky, and we would like to be condemned to drink as good the remainder of our days.

We noted recently that Arpad Haraszthy & Co., producers of California wines, are obtaining a firm foothold in the London market for their champagnes. In a recent letter to this office, they say: "You will be interested to know that our Extra Dry is retailing on the London market only twenty-five cents per bottle less than one of the most prominent brands imported into the United States, which is retailing here at \$4.50 per bottle. Our net prices realized, all costs and commissions deduct'd, yield us a slight percentage better results than those sold in the East. Our ability to go into the London market with our champagne we attribute solely to the protection that has been given to this industry to pass over its infancy and put itself in shape to compete. This same reasoning will apply equally well to the whole range of our dry and sweet wines and brandies. The best class of our dry wines is selling to the customer in large centres from twenty-five to fifty per cent less than the tariff imposed. This is plainly attributed to the extension of the business under protection and the result of home competition. So it seems that while our own Tariff-haters cry out against the grievous "tax," and continue to import foreign wines because, as they say, domestic wine is unfit for a gentleman's palate, London connoisseurs pronounce the American product equal to any other and are willing to pay more for it than the domestic consumer is asked to pay. Frankly, now, is it not serving the Anglo-manic right to make him pay the United States Treasury liberally for the privilege of discarding the cheaper American in favor of the dearer foreign article?—*American Economist*.

It is an interesting historical fact that where the allied forces invaded France in 1815, just previous to the battle of Waterloo, the Russians went into camp in close proximity to the vineyard of the Widow Clicquot. The officers occupied her houses, partook of all the delicacies of her gardens, and levied to a great extent upon her well-stocked cellars for champagne. The fair widow at once saw that resistance was useless, as any effort of the kind would result in the destroying of her buildings, cellar and vineyard, then prolific with a wealth of ripening fruit. With apparent good grace she served her champagne to both officers and men with unstinted hand. They formed an immense liking for the amber-hued, sparkling juice of the grape, and its delicious flavor and bouquet made their hearts and stomach wedded to it. Previous to this the *Veuve Clicquot* champagne was comparatively unknown in Russia, though it had an evident reputation throughout France. The widow naturally suffered a great loss through this immense drain on her cellars, which however, she more than regained afterward, when the Russians returned to the land of the Czar, through the vast number of orders she received from Russia. The Russians are probably the greatest champagne-drinkers in the world, and as they travel considerably, they invariably praised the wine of the Widow Clicquot wherever they went. Thus it was that the fame of the wine became world renowned, and orders came in from every quarter of the globe for the delicious *Veuve Clicquot*, with its yellow label. This is one notable instance of where a person, who was threatened with complete ruin by enemies of her country, was ultimately benefited beyond measure by their depredations.—*San Francisco Argonaut*.

AGENT WANTED

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116 BATTERY STREET, SAN FRANCISCO.

# Imports and Exports

DURING THE PAST FORTNIGHT.

## EXPORTS OF WINE.

TO MEXICO PER STEAMER NEWLEEN, August 1, 1892

MARKS.	SHIPPERS.	PACKAGES.	GALLONS.	VALUE.
B in ring, Guaymas.	H Duvergey.	30 barrels.	1,571	\$1,429
		6 cases.	33	39
DB, Guaymas.	Cabrera Roma & Co.	2 bids 10 kegs.	203	81
		10 octaves.	154	62
		30 cases.	10	80
AC, La Paz.	Ruther & Bendixen.	2 barrels.	10	45
JB, Mazatlan.	E T Tactetto.	2 barrels.	19	25
W in dia, Guaymas.	W E Van Johnson.	20 kegs.	35	104
JPC.	Kohler & Frohling.	6 packages.	22	69
WHS, Ensenada.	C D Busker.	2 bids 2 hf-bbls.	14	14
EWS, Mazatlan.	E W Schellert.	10 kegs.	69	69
IPS, Guaymas.	Dalton Bros.	8 kegs.	80	36
M, Guaymas.	J O Meyerink.	6 barrels.	30	240
JV, San J del Cabo.	Thunhauser & Co.	5 kegs.	4	28
PIC, La Paz.	Jundlach & Co.	2 barrels.	101	56
AC, Guaymas.	Jundlach & Co.	2 barrels.	10	62
JZ.		2 barrels.	10	62
FLC.	W Louiza.	2 barrels 10 kegs.	203	109
FAAS.		30 kegs.	300	158
Total amount 26 cases and.			3,989	\$2,808

TO NEW YORK—PER SHIP JOHN McDONALD, August 10, 1892.

S in diamond	M S Nevis	60 barrels.	2,850	\$ 2,815
		18 pancheons.	5,561	1,400
B in diamond	J P Crossley	50 barrels.	3,092	2,531
K&F	Kohler & Frohling	10 barrels.	4,319	2,159
WC	R-ruger Bros.	25 pancheons.	5,000	2,400
W in diamond.	A H Wood	100 barrels.	14,965	7,452
M in diamond.	Matschall S & Co.	300 barrels.	13,650	6,525
Various.	Sauoma Wine & B Co.	251 barrels.	50,764	\$25,382
Total amount.			50,764	\$25,382

TO NEW YORK VIA PANAMA—PER STEAMER CITY OF NEW YORK, Aug. 5, 1892.

AVCo	C Seibling & Co.	150 barrels.	7,821	\$ 2,569
S in triangle		25 barrels.	1,313	325
T in diamond.		50 cases.	1,312	325
N in diamond.	Napa Valley Wine Co.	50 cases.	3,771	2,371
		71 barrels.	3,809	2,885
		6 hf-barrels.	1	50
F Von B	Beringer Bros.	1 barrel.	50	35
AW		1 barrel.	50	35
BFE, Fall River.	Kohler & Van Bergen	2 casks.	66	60
K&F.	Kohler & Frohling	10 barrels.	505	278
AC.	G Capurro.	5 barrels.	246	97
LT	Lachman & Jacobi	5 barrels.	260	112
DB	G Migliavacca.	10 barrels.	603	160
EC.	Berges & Domeniconi.	25 barrels.	1,195	311
K Bros.	E Heiske.	6 hf-barrels.	102	50
B in diamond.	H Fragolli & Co.	40 barrels.	1,918	843
SNG	Garnier, Lancel & Co.	13 barrels.	665	89
JP.		20 barrels.	1,046	570
		1 case.	1	5
OL.		10 barrels.	519	179
C&H		20 barrels.	1,020	234
PG.		10 barrels.	517	124
JT.		21 barrels.	1,074	253
CPCo.	Overland Freight T Co.	11 barrels.	539	215
JP.	Cal Transfer Co.	55 barrels.	2,735	770
TBM, West Point.	Lenormand Bros.	1 barrel.	51	36
Various.	O R Jones.	296 barrels.	13,316	2,725
Total amount 51 cases and			41,825	\$13,256

TO CENTRAL AMERICA—PER STEAMER CITY OF NEW YORK, August 5, 1892

DFB, Champerico.	Thebad Ashton & Co.	12 cases.		\$ 84
FEL, La Libertad.	C Seibling & Co.	1 hf-bbl 6 kegs.	127	105
AZ, Champerico.	Urriola & Urioste.	6 cases.		25
			36	25
Total amount 18 cases and.			163	\$239

TO HONOLULU—PER BARK ALBERT, August 1, 1892.

EH&Co	Kohler & Frohling	170 kegs.	1,400	\$ 642
		3 q-casks.		99
		2 casks.	153	169
G in diamond	Eisen Vineyard Co.	120 kegs.	628	825
ONK	Williams D & Co.	4 kegs.	40	36
Total amount			2,497	\$1,436

TO HONOLULU—PER BKT. S. G. WILDER, Aug. 13, 1892.

WCP	B Dreyfus & Co.	5 barrels.	2,148	\$1,700
		3 hf-barrels.		
		30 kegs.		
EH&Co	Kohler & Frohling.	1 cask.	66	36
		2 quarters.	66	36
		50 kegs.	500	275
Total amount			2,790	\$2,047

TO NEW YORK VIA PANAMA—PER STEAMER SAN BLAS, Aug. 15, 1892.

SLO	S Lachman & Co.	45 barrels.	2,240	\$ 500
N in diamond.	Napa Valley W Co.	50 barrels.	2,558	1,285
		10 kegs.	1,310	250
NC	A Brum & Co.	60 barrels.	3,100	700
AVCo	C Seibling & Co.	100 barrels.	5,241	1,300
T in triangle		25 barrels.	1,302	325
S in triangle.		25 barrels.	1,310	325
GG, Lancaster		8 barrels.	420	225
		6 hf-barrels.	158	109
EPD, Charleston.		1 hf-barrel.	83	70
FW, Dodgeville.		1 keg.	16	15
		1 case.	11	7
EAB, Chicago.	City Transit Co.	40 cases.	450	550
MB.	Lachman & Jacob.	30 barrels.	1,550	384
LT		11 barrels.	326	251
S in diamond.		25 barrels.	1,298	408
E&B in diamond.		42 barrels.	2,170	853
J&P.	Berges & Domeniconi	30 barrels.	1,447	360
G.	J Gundlach & Co.	2 barrels.	105	84
Total amount 91 cases and			23,564	\$7,922

TO CENTRAL AMERICA—PER STEAMER SAN BLAS, August 15, 1892.

ISL, Champerico	John T Wright	3 cases.		10
FB, Panama	Arpad Haraszthy & Co.	5 cases.		15
GSL, Guatemala.		1 case.		5
AA, San J de G.	Bloom Bros.	40 cases.		120
DL, Acapulca	Kohler & Frohling.	20 cases.		70
ACD.		5 barrels.	296	127
MM.	J Gundlach	3 hf-barrels.	79	70
JV.		4 cases.		24
JM.		2 kegs.	100	100
MH&Co, Corinto.	B Dreyfus & Co.	1 hf-barrel.	26	18
S&H, Puntas Arenas.		2 barrels 3 kegs.	170	157
FAC, Panama.	Sperry & Co.	5 barrels.	250	62
HLG, San J de G.	Schwartz Bros.	30 cases.		91
J&AC, Champerico.		100 cases.		300
BF&Co, Puntas A.	Cabrera Roma & Co.	1 hf-barrel.		28
Total amount 263 cases and			896	\$1,218

TO HONOLULU—PER STEAMER AUSTRALIA, August 3, 1892.

GW&Co.	Kohler & Van Bergen.	5 barrels.	253	\$ 150
		30 casks.	1,014	1,040
		155 kegs.	1,025	670
				70
WSL	F A Haber.	15 kegs.	350	500
	S Lachman Co.	7 barrels.	369 A	110
H&ACo.	Arpad Haraszthy & Co.	3 barrels.	154	285
		55 kegs.	375	285
		10 cases.		53
PP	Man Sadler & Co.	1 keg.	10	8
EM	Cal Transfer Co.	1 case.	10	42
WSL		20 cases.		170
PGC	D G Camariuus.	1 barrel.	49	13
H&S on	Williams D & Co.	1 barrel.	49	24
		2 cases.		
Total amount 47 cases and.			3,589	\$5,040

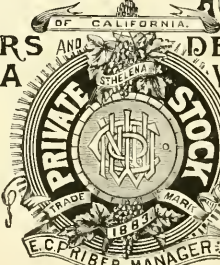
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MISCELLANEOUS FOREIGN WINE SHIPMENTS.

From August 1, to August 15, 1892.

VESSEL	DESTINATION	SHIPPERS	PACKAGES	GALLONS	VALUE
Walla Walla	Rindol, Victoria	S Lachman Co.	4 barrels	200	\$95
Peru	Rindol, Yokohama	M Kirikawa	3 barrels	150	45
	Various, Amoy	Gal Transfer Co.	10 packages	310	250
Neptune	E. A. Libertad, J. Gumblich & Co.		20 cases	95	52
	F. H. Acapulco		20 cases	95	52
	J. H. S. J. de Guat Izabal & Lopez		12 cases	52	30
	G. H. Triunfo A. Urioste		10 cases	50	30
City of N. Y.	TEACOS, Mazatlan		6 cases	300	113
	JSB		1 case	44	44
Empire	M. M. Naminon	Lilienthal & Co.	3 barrels	216	186
San Blas	CWG, Bremen	C Schilling & Co.	123 barrels	6,547	5,000
Sejlon	SWA, Honolulu	Witch & Co.	12 cases	60	40
Ulrica	WBF, Liverpool	Lachman & Jacob	2 barrels	101	88
	McD, W G Harrison		2 cases	205	150
Total amount 61 cases and					\$8,311

EXPORTS OF WHISKY BY SEA.

From August 1st to August 15, 1892.

VESSEL	DESTINATION	SHIPPERS	PACKAGES	GALLONS	VALUE
Newbern	WLaCo, Gray's	Henry Lund & Co	1 barrel	10	\$182
	Lindol, L. S. Huas		2 barrels	81	118
H W Almy	W, Butaritari	Wigtlam Bros.	2 barrels	80	167
	Honolulu	L. S. Huas	2 barrels	81	122
Australia	WSL, Honolulu	A Penkham & Co	20 cases	198	198
	GWMA Co.	Lilienthal & Co.	25 cases	245	695
	Honolulu	Wilmerding & Co.	5 cases	48	18
	Honolulu		1 barrel	39	72
City of N. Y.	Honolulu	Sherwood & S.	3 cases	18	18
	FFR, La Libertad	C Schilling & Co.	1 1/2 barrel	28	30
	P. A.	Carroll & Carroll	10 cases	150	150
Neptune	B. W. H.	Maapala C. D. Banker	2 barrels	84	84
San Blas	P. B. Tamayo		1 1/2 barrel	28	13
	M. M. S. J. de Guat	Spirance & Co.	1 1/2 barrel	28	70
			45 cases	410	410
	Y. Y. Acapulco	J. Gumblich & Co.	2 kegs	40	200
	J. M.		2 kegs	39	197
	MH & Co, Corinto		1 barrel	48	120
Ceylon	Honolulu	Lilienthal & Co.	60 barrels	2,472	2,300
S. G. Wilder	EH & Co, Honolulu	Kohler & Frothing	25 cases	175	175
Total amount 216 cases and					3,061
					\$5,379

EXPORTS OF BRANDY TO DOMESTIC PORTS BY SEA.

From August 1, to August 15, 1892.

VESSEL	DESTINATION	SHIPPERS	PACKAGES	GALLONS	VALUE
City of N. Y.	CFCo, New York	Overland F T Co.	3 barrels	24	\$369
J McDonald	JWBS,	M S Nevis	60 packages	2,065	4,116
	WC,	Boringer Bros.	2 1/2 barrels	76	92
San Blas	SWA,	S Lachman Co.	10 1/2 barrels	463	1,050
	GG, Lancaster	C Schilling & Co.	2 cases	48	110
	JF, New York	B. F. & D. M. Co.	2 barrels	24	163
Total amount					3,225
					\$5,901

IMPORTS OF WINES AND LIQUORS BY SEA.

FROM NEW YORK—PER SHIP SERVIA, August 2, 1892.

SHIPPERS	CONTENTS	CONSIGNEE
Aurora Distilling Co.	13 barrels Whisky	Order
Chapa & Mauber	6 packages Sherry	C Carro & Co
Duffy Mill Whisky Co.	50 cases Whisky	Langley & Michaels
FROM VICTORIA—PER STEAMER CITY OF PUEBLA, August 8, 1892.		
	3 puncheons Brandy	Order

FROM OVERLAND.

Canadian Pacific R Co.	110 cases Mineral Water	Order
	110 barrels Bottled Beer	Sherwood & Sherwood
FROM EUROPE VIA PANAMA PER STEAMER SAN BLAS, August 5, 1892.		
G Gungliatto	48 cases Wine	Order marked 4 C
	2 cases Vermouth	
	1 case Brandy	
	2 cases Fernet	
P de la Cipe	3 cases Champagne	Order marked G G
P Capsann	1 case Liqueurs	Buicman & Martin
Gerolamo Co.	1 case Champagne	R Cordan
Riccioni & Co.	1 case Fernet	Order
G Labor Melini	35 cases Wine	Grauceri Bros
G Dubedat	25 cases Fernet	Pascal Dubedat & Co.
	10 cases Vermouth	
E Laurens	1 case Champagne	B Andrea
Les fils de Oscar Forrester	20 cases Wine	A B Gray & Co (Vic. Ita)
FROM LONDON—PER BRITISH SHIP CLAN MACKENZIE, Aug. 15, 1892.		

EXPORTS OF BRANDY TO FOREIGN PORTS BY SEA.

From August 1st to August 15, 1892.

VESSEL	DESTINATION	SHIPPERS	PACKAGES	GALLONS	VALUE
Newbern	WLaCo, Gray's	Henry Lund & Co.	1 1/2 barrel	27	\$40
Walla Walla	LaCo, Victoria	Braun-dewitz & Co.	2 puncheons	281	140
Albert	Honolulu	Williams D & Co.	10 cases	40	300
City of N. Y.	DEF, Champer	Thebad A & Co.	2 cases	40	40
Ulrica	AS, Liverpool	Clas Stern & Sons	72 barrels	4,340	3,256
	Win'd, London	Wm Wolf & Co.	50 barrels	2,580	1,208
	Liverpool	J T H Frolich	400 barrels	19,820	14,873
Total amount 102 cases and					27,064
					\$21,611

EXPORTS OF MISCELLANEOUS LIQUORS BY SEA.

From August 1st to August 15, 1892.

VESSEL	DESTINATION	SHIPPERS	PKGS & COST	VALUE
Newbern	WLaCo, Gray's	H Lund & Co.	1 case Alcohol	\$ 24
H W Almy	W in d Butaritari	Wigtlam Bros.	4 1/2 kegs Ale	30
Australia	Honolulu	Wilmerding & Co.	5 cs. Champagne	35
		Sherwood & Sherwood	10 cases Gin	35
Umattila	Victoria	Arapad Harasathy & Co.	5 cases Brandy	28
			6 cases Fernet	25
City of Puebla	ABG & Co, Vicia	P M S S Co.	20cs Champagne	200
San Blas	AD Acapulco	Kohler & Froding	5 cases Bitters	140
	VV,	J Gumblich & Co.	1 keg BB Brandy	22
Total amount 33 cases, etc.				\$559

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 BASS & CO'S Pale and Burton ALE in Hopsheads,  
 GUINNESS & CO'S Dublin Extra Stout in Hopsheads  
 ANDREW USHER & CO'S Scotch Whiskies  
 JAMESON & CO, IRISH WHISKY,  
 LONDON Dry Dock Jamaica Rum,  
 "DOG-SHED" BRAND of Guinness Stout and Bass' Ale  
 ROYAL WINE CO. OPORTO Port Wine  
 UDOLOPH WOLFF'S SON & CO. Schiedam SCHNAPPS

FROM EUROPE VIA PANAMA—PER STH. CITY OF SYDNEY, Aug. 13, 1892

5 cases Mineral Water	Order marked W & K Co.	
FROM EUROPE.		
Ph. Marzoll	25 cases Wine	Sachs Bros.
A. La Cote & Co.	7 barrels Cognac	Order Vanouster
	6 cases	
	1 case Wine	
	27 cases	
	2 barrels	
	12 cases Liquors	

FROM NEW YORK VIA CAPE HORN PER STH. PROGRESSO, Aug. 13, 1892.

Thompson, Whyland & Co.	2 barrels Whisky	Abby & Walsh
	1 barrel	A. Zwick
	1 barrel	Beverson & Failing
	2 barrels	Conrant & M.
	1 barrel	Champion & Co.
	2 barrels	C. Ford & Co.
Healy & Hart	509 packages Chbr.	Goldberg, Bowen & L.
Thurber, Whyland & Co.	1 barrel Whisky	Goldenberg & Co.
	1 barrel	Henry Hanc.
	2 barrels	H. P. Michaels & Co.
	2 barrels	J. Cosgrove.
Baldwin Bros & Co.	40 barrels Wine	Jones, Mundy & Co.
Thurber, Whyland & Co.	1 barrel Whisky	J. S. M. Entosh.
W. K. Freeman	25 cases Bitters	Lilienthal & Co.
C. Beckwith & Co.	10 barrels Fruit Juice	Loewe Bros.
Thurber, Whyland & Co.	1 barrel Whisky	Painting Barg. & Kleen.
	2 barrels	S. Vael.
	1 barrel	W. Ahrens.

FROM LIVERPOOL PER BRITISH SHIP EAST CROFT, Aug. 16, 1892.

Dw Temple & Co.	35 cases Stout	W. H. Campdell.
	24 cases Ale	
M. I. Ranken.	50 barrels Mineral Water	H. M. Newhall & Co.
Alman & Co.	34 cases Whisky	Stevens & Co.
Cartmel & Anderson	400 barrels Ginger Ale	A. Greenbaum & Co.
F. R. Tennant.	50 cases Bottled Beer	Foehs Bros.
T. B. Hall & Co.	50 cases Bottled Stout	C. W. Craig & Co.
F. A. Hodgkinson & Co.	1 hoghead Whisky	Jas. W. Hart.
F. Ramsay	55 barrels Wine	Order marked H in diamond
	3 cases Wine	
Ess, Radcliff & Gretton, Ltd	10 hog-heads Ale	Sherwood & Sherwood.
	10 hog-heads Ale	
Harrison	75 cases Brandy	Lilienthal & Co.
J. T. Power	25 cases Whisky	C. W. Craig & Co.
	130 cases Whisky	
J. Moss & Co.	17 hoghead Wine	Em Meyer & Co.

FROM ANTWERP—PER BRITISH SHIP EDENHALLMOOR, Aug. 15, 1892.

Adolf, Wolff, Sohn & Co.	100 cases gin	Wm Wolf & Co.
John P. Best & Co.	170 cases Wine	Chas. Meinecke & Co.
Von der Becke Marly	100 cases Wine	C. A. Zinkand.
John P. Best & Co.	100 cases Mineral Water	Shea Boequeraz & Co.
	50 cases	A. Vignier.
Ad Yaegerl	6 cases	
John P. Best & Co.	550 cases	A. Greenbaum & Co.
	10 cases	Order
	30 cases Liquors	Wm Wolf & Co.
Ad Yaegerl	20 cases Absinthe	A. Vignier.
	10 cases Kirschwasser	
John P. Best & Co.	55 cases Wine	Chas. Meinecke & Co.
Draax & Co.	400 cases Red Geneva	Order marked A. V. H.
	1 pipe Geneva	J. De Fremery & Co.
A. Houtman & Co.	30 cases Geneva	Sherwood & Sherwood.
Blankenhym & Noldt.	15 octaves Geneva	Hellmann Bros & Co.
John P. Best & Co.	11 cases Arrack	Lilienthal & Co.
G. Preller & Co.	15 cases Bitters	Eugene Thomas & Co.
Barton & Guesler.	155 cases Wine	J. De Fremery & Co.
Leslatis & Co.	50 cases Brandy	Lilienthal & Co.
Jules Rohm & Co.	20 cases Cognac	Order marked A. V.
J. M. Lafargue	50 cases Liquors	J. De Fremery & Co.
Ad Yaegerl	30 cases Cassis.	A. Vignier.
Les fils de C. F. Berger	300 cases Vermouth	J. De Fremery & Co.
John P. Best & Co.	674 barrels Whisky	Jones Mundy & Co.
Ad Yaegerl	140 cases Liquors	A. Vignier
	24 cases Wine	
	45 cases Brandy	
	32 cases Wine	
	65 cases Wine	

FROM BREMEN VIA HONOLULU—PER GR. BARK J. C. PFLUGER, Aug. 14, 1892

C. Sarse	500 bbls Wky m'kd Rhein'm	Meyerfield M & S.
	100 bbls " " Hirsch.	G. Cohen & Co.
Emil Ippen	500 bbls " " Belmont	Braut schweiger & Co.

IMPORTS BY RAIL IN BOND.

SHIPPERS.	CONTENTS.	CONSIGNEES.
Southern Pacific Company	70 cases Champagne	Sherwood & Sherwood
"	264 cases Mineral Water	Braunschwelger & Co.
"	5 cases Beer	"
Tex & Pac R R Co.	5 cases Wine	Order marked F. A.
M. D. T. Co.	5 cases Liquors	Goldberg, Bowen & L.

WHISKY AND SPIRIT IMPORTS BY RAIL, S. P. CO.

From August 1st to August 15, 1892.

CONSIGNEES.	SPIRITS		WHISKY			Misc
	Barrels	½ bbl	Cases	Barrels	½ bbl	
Lilienthal & Co.	540			75		
Jones Mundy & Co.	240					
C. W. Craig & Co.	180			65		
Louis Taussig & Co.	60			105		
Jos Metzger & Co.			95	38	25	
Overland P. C. Co.					1	
Siele Bros & Plage'am				40	20	
J. C. Walker & Co.				65		
A. P. Hartling & Co.				50		
J. Smole & Co.				70		
S. McCartney				47		
H. Bre.				10		
G. McDonald				1		
J. L. Nickel				1		
C. Meyer				5		
P. Raddy				1		
A. Jenevin				1		
Total.	1,020		95	628	47	

\*67 octaves and 80 kegs Gin. 750 kegs and 3 barrels Gin.

BEER IMPORTS BY RAIL, S. P. CO.

From August 1st to August 15, 1892.

CONSIGNEES.	BOTTLED				BUK.		
	Case	Cask	Barrels	Boxes	Barrels	½ bbl	¼ bb
Sherwood & Sherwood						80	264
Wm Wolf & Co.	100						
C. A. Zinkand.					35	40	40
Central Bottling Co.					25	50	40
Williams Diamond & Co.	150	50					
Total.	150	150			60	170	344

DRIED GRAPES AGAIN.

Notwithstanding the impending disaster in the raisin business the price of dried grapes does not seem to be affected. During the past fortnight Mr. C. K. Kirby of Fowler was offered three and one-half cents for dried wine grapes, which is, all things considered, as good a price as was paid last year.

The reason for this in the face of the certain cheap prices for raisins, is that dried wine grapes when cooked, give a tart sauce absolutely different from anything that can be given by the Muscat. There is a steady and regular demand for them and inasmuch as the price of all dried fruit is sure to be high, they have risen in sympathy with the dried fruit market.

SHERWOOD and SHERWOOD,

IMPORTERS AND EXPORTERS

212-214 MARKET STREET,  
SAN FRANCISCO, CAL.

24 N. FRONT STREET,  
PORTLAND, OR.

PACIFIC COAST AGENTS FOR

MOET & CHANDON CHAMPAGNE  
HUNT ROOPE TRAGE & Co. Casad Ports.  
E. & J. BURKE'S Irish and Scotch Whiskies.  
BASS RATCHLIFF & GRETTON, Limited—Bass Ale in Wood.  
E. & J. BURKE'S Bass' Ale and Dublin Porter GUINNESS  
EXTRA FOREIGN STOUT, the finest brew.  
Re-Imported American Whiskies, CARLISLE HOBURTON, HORSEY RYE, Etc.

ESCHENAUER & CO'S CLARETS and SAUTERNES.  
A. HOUTMAN & CO'S HOLLAND GIN.  
LAWSON'S LIQUOR SCOTCH WHISKY,  
GUINNESS DUBLIN STOUT in Wood.  
JOULES STONE ALE in Hbds. and Bf-Hbds.  
MEINHOLD'S ANCHOR BRAND NEW YORK CIDER.  
FLEISCHMANN'S RUYAL GIN.

MACKENZIE & CO'S Spanish Sherries and Ports,  
E. & J. BURKE'S JAMAICA RUM,  
SCHLITZ MILWAUKEE BEER (the "Pilsener" and Light Sparkling,"  
also SCHLITZ in Wood.  
ROSS' ROTAL GINGER ALE, CLUB SODA, ETC.  
HENK WAUKESHA Mineral Water.

ALSO AGENTS FOR NAPA VALLEY WINE CO'S WINES and BRANDIES in CASES.

# WINE AND BRANDY OVERLAND,

Per Southern Pacific Co's Lines During July, 1892, Showing Destination and Points of Shipment.

TO	BRANDY		WINE		FROM	BRANDY		WINE	
	Cases	Gallons	Cases	Gallons		Cases	Gallons	Cases	Gallons
Boston, Mass.			17	436	San Francisco	66	7,735	1,455	218,297
Other New England points			10	289	Oakland	6	257	17	549
Buffalo			325	2,524	Concord				47
New York City	12	49	149	44,972	Martinez				75
Other New York points			39	62	Livermore				2,462
Philadelphia	4	130.0	14	168	San Jose	46	772	189	5,295
Pittsburg			16	130	Livermore			24	5,187
Other Pennsylvania points			66	445	Warm Springs				35
Washington, D.C.	3	308	26	1,925	Menlo Park				2,037
New Orleans	2	24	9	187,392	Santa Clara			2	18
Other Louisiana points	1	19		422	Los Gatos		150		719
Donaldsonville				2,463	Boulder Creek				101
Mobile			110	2,123	Santa Cruz		2		185
Other Gulf States	3	49		130	Stockton		2	2	566
Galveston		154		16,751	Oakdale				1
Houston		187		2,109	Fresno				4,995
San Antonio	14	129		518	Sacramento		111	32	15,240
Dallas				2,800	Sapa		55	4	4,153
Other Texas points			37	1,850	Yountville				47
Other Indian Ty and Arkansas points			19	16	Oakville			25	25,065
Louisville				28	Rutherford				25
Other Tenn and Ky points				24	So Helena		82	8	12,919
Cincinnati		880		8,547	King		187		108
Cleveland			14	79	Cordelia			29	88
Other Ohio points			6	114	Suisun				10
Indianapolis			10	19	Elmora				26
Other Indiana points			8	74	Woodland				2,910
Chicago		3,023	145	22,943	Glen Ellen			1	2,555
Rock Island				56	Santa Rosa				2,826
Other Illinois points		10		314	Ayl.			34	75
Detroit			9	92	Sebastopol				87
Other Michigan points			19	1,551	Kochel				2,545
Milwaukee		615		4,243	Hendelsberg				2,545
Other Wisconsin points		186		139	Marysville				16
St. Louis	1	125	92	8,860	Yma	2	1,045		1,585
Kansas City			12	25	Los Angeles	7	564	408	2,201
Other Missouri points		169	21	26	Santa Barbara			1	149
Council Bluffs			24	4,534	Gmel.				2,000
Sioux City	1		31	51	San Gabriel		109		3,371
Other Iowa points	2	732	10	278	Pomona				2,850
St. Paul		329	24	7,661	Colton			75	26
Minneapolis		331		1,523	Wintrop				109
Other Minnesota points	2	247	2	240	Downey			20	76
Omaha		45		116	Norwalk				23
Topeka				12	Ansbam				26
Other Kansas and Nebraska points	2	67		62	Santa Ana			26	169
Dakotas		35	6	1,190	San Pedro				74
Denver		340	139	7,439	South Valjejo				
Pueblo		21		138	Bello				
Other Colorado points	21	733	182	3,613	Calistoga				
Albuquerque	9	160	123	3,419	So Los Guilleros				
Montana and Idaho	11	507	92	1,470	Geyersville				
Utah	39	319	125	1,745	Clah				
Foreign			36	7,479	Placerville				
Albany					Redlands				
Whealing					Santa Paula				
Atlanta					Elk Grove				
Baton Rouge					Lodi				
Austin					Rocklin				
Providence					Loomis				
Baltimore					Colfax				
Hot Springs					Cordelia				
Little Rock					Vineyard				
Total	127	10,884	2,188	357,758	Total	127	10,884	2,188	357,758

## BRANDY PRODUCT.

FIRST DISTRICT FOR JULY, '92. (OFFICIAL FIGURES)

Produced and bonded	3,897 tax gallons
Received from distilleries in Fourth District of California	7,144 "
"    "    special bonded warehouses in Fourth District	1,343 "
Transferred from distilleries to special bonded warehouses in Eastern Districts	" "
"    "    special bonded warehouses to special bonded warehouses in Eastern Districts	5,757 "
Tax-paid	18,621 "
Exported	5,755 "
Remaining in bond First District July 31, 1892	752,380 "

## FOURTH DISTRICT, JULY, '92.

Produced and bonded	8,849 tax gallons
Transferred from distillery to special bonded warehouse in First District, California	4,855 "
"    "    "    "    Eastern Districts	2,084 "
"    "    special bonded warehouse to special bonded warehouse, First District, California	832 "
"    "    "    "    Eastern Districts	1,093 "
Exported	34,864 "
Tax-paid	21,781 "
Remaining in special bonded warehouses July 31, '92	306,910 "
"    "    "    "    First District	752,380 "
Total in bond in the State July 31, 1892	1,659,290 "



# PRODUCTION OF BRANDY DISTILLERIES.

MONTH OF JULY, 1892.

## FIRST DISTRICT OF CALIFORNIA.

Distillery Number	Name.	Address.	Bonded in July. Proof Gallons.	Special Offerings.
4	Pironi & Slatri	Los Angeles	0	15 hf-bbls '89 in bond
11	L. J. Rose & Co. Ltd.	San Gabriel	0	
32	N. J. Haines	Santa Clara	210	
172	J. C. Merrill	Cupertino	650	10,000 gallons '89, '90, '91 and '92 in bond or tax-paid.
188	Henry Armbrusk	Stockton	1,308	
198	Mt Diablo Vineyard	Clayton	0	
246	Pomona Wine Co.	Pomona	0	3500 gallons spring '92
243	Joseph Young	Orange	0	
251	J. Ruel	San Gabriel	0	
295	Mountain Wine Co.	La Manda Park	0	1500 gallons spring '92
257	Sierra Madre Vintage Co.	La Manda Park	0	
258	G. F. Merriam	Twin Oaks	0	
260	P. O. Davis Wine Co.	San Jose	0	8 bbls '89, also 5000 gallons '91 and '92 in New York
282	Wells & Sargent	Montara	0	
286	New Park Vineyard and Wine Co	Santa Clara	0	
287	Los Gatos and Saratoga Wine Co.	Los Gatos	0	
297	Henry Mel	Glenmond	0	
299	Sierra Vista V Co.	Montara	0	
306	H B Wagoner	Livermore	0	
313	Santa Cruz Mountain Wine Co	Santa Cruz	0	
	Margherita Vineyard	Fresno	0	

## FOURTH DISTRICT OF CALIFORNIA.

Number of Distillery.	Name.	Address.	Bonded in July. Proof Gallons.	Special Offerings.
13	Jas Sweeney	Placerville	0	
14	G. M. Skinner	Green Valley	0	
24	F. & J. J. Galdi	Heddsburg	Produced 260	
25	A. Frei	Distillery in Sonoma county Address, 20 Rincon place, S. F.	0	2564 gallons Nov. '91
26	Geo Lang	Calistoga	0	
33	E. C. Prier	Napa	0	
58	E. M. Grimes	Yountville	0	
82	L. Kortum	Calistoga	0	19 hf bbls '91, 7 bbls and 3 hf-bbls spring '92
91	Yolo Winery	Woodland	0	
97	American Concentrated Must Co.	Geyserville	0	
108	Indian-Swiss Colony	Asi	0	
120	W. B. Bourn	St. Helena	0	4000 gallons spring '92
122	E. G. Farber	Cloverdale	0	
123	A. R. Buckner	Santa Rosa	0	
133	Wm. Hill	Petaluma	0	
135	Cordelia Wine Co.	Cordelia	0	
146	F. Albertz	Cloverdale	0	
148	A. Isoard	Nevada City	0	
152	F. C. Hellwig	Nevada City	150	
169	Charles Krug	St. Helena	0	15 bbls '89, 30 hf-bbls spring '92
170	H. W. Crabb	Oakville	0	
192	E. W. Davis	Santa Rosa	0	
195	Walden & Co	Geyserville	0	
197	F. S. Jones	Cordelia	0	
204	G. M. Mixtaewa	Napa	0	4500 gallons '91
241	G. F. Hooper	Sonoma	0	
222	Natoma Vineyard Co.	Natoma	0	
234	De Roza & Nevis	Elk Grove	0	
232	Olebens Distillery Co.	Esparto	0	
251	Lay, Clarke & Co.	Santa Rosa	0	

## PROSPECTS OF THE CROP.

We are now at the opening of the vintage; and in a few weeks the season will be full all over the State. In spite of the certain short crop, there has been no advance in the price of wine, and wine makers are in a quandary what to offer for grapes. We have heard of \$12 and \$14 being offered in Napa Valley and Sonoma County for the ordinary varieties, and \$12 in the Santa Clara Valley, but it looks as if higher prices than this will have to be forthcoming.

The crop is certainly two thirds short in Napa County, and fifty per cent short in Sonoma County, while in Santa Clara it is fifteen per cent to the bad. These are the principal dry wine counties, and as there appears to be coöperation in abundance in the country to handle the vintage of this year, and as there is less wine in San Francisco than there was at this time last year several million gallons, it is hard to understand why there cannot be an increase in the price of all wines of this description immediately after the vintage.

As for sweet wines, there is every indication of a reduction in the output of last year. This result is expected from the fact that the grape product of many of the principal vineyards in the heavy producing sections, has been contracted for by the buyers of dried wine grapes, at most satisfactory figures. The price of the dried product paid thus far, ranges from  $3\frac{1}{2}$  to  $5\frac{1}{2}$  cents, but the average price may be placed at  $3\frac{1}{2}$  cents. This is about the equivalent of \$15 per ton for fresh grapes, and at such a price there is more income in grape growing in the rich valley lands of the State.

It may be taken for granted that practically all of the wine grapes grown in the San Joaquin Valley will be dried. We are informed that not a single gallon of wine will be made the great Sierra Vista vineyard of Kohler, West and Minturn; the Minturn; of Webster & Sargent of Minturn; the Madera Vineyard Co., Madera; the Bahaeh Co.'s vineyard at Atwater; the Fresno vineyard at Fresno; the Kirby vineyard at Fowler; and others that are smaller.

But this is not all. Contracts are being made in Livermore

Valley and in other places where drying is possible, for this product, and it is safe to assume that wherever drying can be accomplished by natural means, the wine grapes will be used up in that manner to a very large extent.

W. B. Sink, of Cloverdale, has been making a tour of the wine districts of Sonoma and Napa counties. He reports that the grapes are not looking as well as in former years. He talked with the most prominent grape growers and wine men, and all say not more than a half in Sonoma county and hardly that can be looked for in Napa. At Korbels he finds a good crop, and in fact the best vineyard he saw on his trip through this county. Some vineyards in Napa county will not pick a grape as it will not pay. He saw parties from Santa Clara, who report good crops there. All wine men think wine will demand a large figure next year, but they say they can't pay large prices for grapes. Mr. Doydell of St. Helena has also a good crop. He sold his wine last year, some 30,000 gallons, to the Italian-Swiss Colony at Asti, and still has the wine on hand subject to their order. Mr. I. De Turk says he will not have more than half a crop, as also does E. W. Davis.

## A TRADE-MARK DECISION.

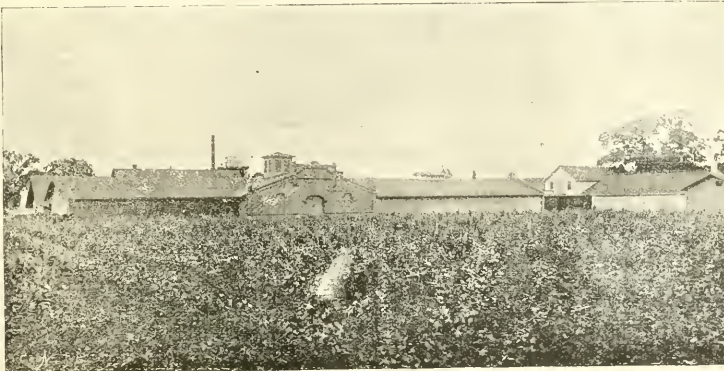
Judge Slack of the Superior Court of San Francisco has dissolved the injunction placed by the C. A. Wetmore Co. on Charles A. Wetmore, forbidding him from using any or the whole of the labels adopted by Mr. Wetmore before he went into the company, and the possession of which was disputed when he left the company and set up in business for himself. The suits between the parties will probably now go on.

The decision of the Court was an oral one, but in his remarks Judge Slack made some statements which have a bearing on the trade-mark dispute involved in this and other cases. He said that Mr. Wetmore had an undoubted right to use his own name and to protect himself in private labels, and commented freely on the points in the case already brought out.

# EL PINAL VINEYARD.

ESTABLISHED 1852.

THE LARGEST PRODUCERS OF PURE SWEET WINES IN AMERICA.



WINE VAULTS AND FERMENTING HOUSE.

George West & Son, Stockton, Cal., U. S. A.  
SONOMA WINE & BRANDY CO., 1 & 3 FRONT ST., NEW YORK.

COMMISSIONER SHORB'S REPORT

Condition of the Vineyards in the Southern Counties of the State.

Hon. J. De Barth Shorb, Viticultural Commissioner for the State-at-Large and Special Committee on the Anaheim disease has filed with the Viticultural Commissioners the following report on the condition of the vineyards of the southern part of the State:

SAN GABRIEL, CALIF., August 8, 1892.

To the Board of State Viticultural Commissioners—GENTLEMEN: The vineyards in the counties of Los Angeles, Orange, San Bernardino and San Diego may be generally said to be in better condition than they were when the special investigation into the Anaheim disease was stopped at the beginning of 1891.

Since that time there has been a steady decrease in the amount of disease amongst the vines. In some places it seems to have quite disappeared. The present condition of the vines in the different counties may be summarized up as follows:

LOS ANGELES AND SAN BERNARDINO COUNTY.

The vineyards in the San Gabriel District are in good condition on the whole. A few cases of Anaheim disease may be scattered about, but none have been noticed in which the disease had started after the foliage had been put out. All the cases seen were of old standing, i. e. the vines had been attacked some time during the previous seasons. In the Lamanda Park and Sierra Madra districts there was a little more disease and a few vines—not more than half a dozen—were seen in which the disease had asserted itself after the foliage had been put out this season. Nevertheless there was a marked improvement in the condition of the vines.

At Pomona and Spadina where the vines had been properly cared for, there were a very few old cases of disease, but no new ones. In this section many of the vines had been taken up to make room for fruit trees. Already over a fourth of the acreage listed in the new directory published by the Board, has been uprooted, and more will follow.

In the San Fernando valley district in which may be included Glendale and Tropic, some of the vineyards are in splendid condition. Others are not in such good condition. Some have been quite neglected; others only partially cared for, and in these various diseases have done much mischief. The best vineyards are in the upper part of the valley. One of these, some two hundred acres in extent, is in splendid condition. It does not show any sign of the Anaheim disease, and indeed has never been afflicted with that malady.

In the La Canada district many of the vines have been taken out, and many will follow in the fall. The vines which are left are in good condition. There are a few scattered cases of disease, all of old standing, but in some vineyards no disease was seen.

In most of the vineyards throughout the country, though not in all, there might be seen either small patches of vines or single plants affected by chlorosis, and there was also some sunburn. As a whole the indications are for a good crop, and in places for a very good one.

In the Ontario district the vineyards were all in excellent

condition, having been well cared for. Not a single case of disease was seen in Ontario itself. A few miles from the township there is an old vineyard of Mission vines over twenty years of age. This has suffered in a few isolated patches of small area, from Anaheim disease. There are still a few diseased vines but they are all of old standing and are confined to originally diseased areas. The rest of the vineyard is in excellent condition.

In the Cucamonga district many of the vineyards are in good condition, though in a few there was a considerable amount of disease, several vines having been attacked after the foliage had been put out this year, but even here there seemed a decrease in the amount of disease. In this district there was also a considerable amount of chlorosis, and in one vineyard many vines were affected with Spanish measles.

ORANGE COUNTY.

In the county of Orange where the disease first originated and where practically every vine was destroyed, all the young vines recently planted are in a very flourishing condition; and it may be said with confidence that the disease has there run its decimating course. Although this is the case, it is very doubtful if the large acreage in vines which formerly beautified and enriched that district will ever be re-established, as the demoralized condition of both the wine and the raisin markets, gives small hopes of satisfactory returns on the capital, time and labor necessary to be invested in building up those industries.

SAN DIEGO COUNTY.

In the county of San Diego and especially in the Cajon Valley, the vines are in a remarkably healthy condition and will produce this year an average crop of grapes. All evidences of recent incursions of disease have disappeared, and in fact at no time in this very fruitful valley had it ever taken a very strong hold. It will be remembered that it was in the Valley of the Cajon, where the governmental scientist sent out from Washington to examine into this remarkable disease, saw evidences of it throughout all the vineyards, and announced to the people as the result of his investigations, that within another year there would not be enough grapes grown in the valley to supply the home consumption of table grapes in San Diego city and county. I was assured by one gentleman in charge of the largest vineyards there, that this untruthful statement has cost the Cajon Valley not less than two hundred thousand dollars, by frightening away intending investors. It is true that at the time this statement was made, the disease had made inroads in some of the vineyards, and in some places a general languishing condition of the vines was observable; but this condition was probably brought about more from an inadequate supply of water for irrigation at the time, and from an alkali soil in some places, rather than from the effects of the Anaheim disease itself.

From want of time no recent examination of the vineyards in Ventura, Santa Barbara, or the San Joaquin Valley Counties has been made, but from statements of reliable parties residing in these counties, I am assured that a general improvement in the condition of the vines is everywhere observable.

Respectfully submitted,  
J. DE BARTH SHORB,  
Commissioner.

RICHARD HELLMANN.

H. G. HELLMANN.

HELLMANN BROS. & CO.

IMPORTERS AND COMMISSION MERCHANTS

525 Front Street, - - - San Francisco, Cal.

PACIFIC COAST AGENTS FOR

KRUG & CO., REIMS, PRIVATE CUVÉE CHAMPAGNE.

J. PERRIER FILS & CO., Châlons s Marne,	Champagne	DUBLIN DISTILLERS' CO., Ltd, Dublin,	Irish Whisky	L. DURLACHER, Bingen	Rhine Wine
ADRIEN & FILS, Eprenay	Champagne	E. REMY MARTIN & CO., Rouillac,	Cognac	H. UNDERBERG-ALBRECHT, Rheinberg a Niederhein,	Bonkamp Bitter
FORESTER & CO., Xerez de la Frontera.	Sherris	PLATY & CO., Cognac	"	"	"
GARTY & CO.,	Sherris	P. FRAPIN & CO., Sagonac,	"	CHAS. DAY & CO., London,	Old Tom Br
OFFLEY, CRAMP & FORRESTER, Oporto.	Port Wines	ENGRAND FRERES, Angouleme,	"	"	Orange Bitter
BLANKENHEYM & NOLET, Rotterdam,	Union Gin	PATTERSON & HIBBERT, Logdon,	{ Bass' and Guinness' } Stout.	J. B. SHERRIFF & CO., Glasgow,	{ Scotch Whisky } { Jamaica Rum }
CR. LECHEAT, R. PHILIPPE & CHESENE, Nantes.	Sardines				

LL GOODS IN UNITED STATES BONDED WAREHOUSES. J.

AMERICAN WHISKIES—"Blue Grass" and "Boone's Knoll."





Producers and Shippers  
OF  
DRY WINES,  
SWEET WINES,  
BRANDIES  
and  
ECLIPSE  
CHAMPAGNE

Arpad Haraszthy & Co., PROPRIETORS Orleans Vineyard.

530 WASHINGTON STREET, SAN FRANCISCO, CAL.

# HOFFHEIMER BROTHERS.

CINCINNATI, O.

DISTILLERS

SOLE CONTROLLERS

WHITE MILLS

RE-DISTILLERS.

W. B. SAMUELS

PEERLESS

FINE BLENDED GOODS A

HAND MADE SOUR MASH.

SPECIALTY.

NELSON CO. KY.

BOURBON AND RYE

IEBE BROS. & PLAGEMANN, SAN FRANCISCO, AGENTS WHITE MILLS BOURBON AND RYE.

C. BUNDSCH.

J. GUNDLACH.

## J. GUNDLACH & CO.

Vineyard Proprietors and Shippers of

### California Wines and Brandies,

PROPRIETORS RHINE FARM, SONOMA, CAL.



And BACCHUS WINE VAULTS, 438-442 Bryant St., S. F.

San Francisco Office,  
S. E. COR. MARKET & SECOND STS.

New York Branch,  
52 WARREN STREET

## California Viticultural Restaurant and Cafe,

315 PINE STREET, SAN FRANCISCO.

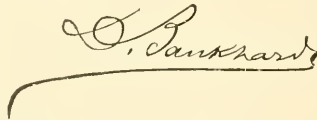
The attention of the wine men of California and elsewhere, is called to this excellent cafe which is conducted under the auspices of the California State Viticultural Commission. It is doing valuable work in the interest of the wines of this State and should be given the support and encouragement of wine men generally whenever they are in the city. The Cafe is open from 7:30 a. m. to 8:00 p. m.

## CALIFORNIA WINES IN FRANCE.

VALS LES BAINES, July 28, 1892.

*Editor Wine and Spirit Review:* I leave to-morrow for Paris London, Liverpool and on the 6th of August for New York. I expect to be in San Francisco between the 20th and 25th of August.

I have had two long intercourses here with the Minister of Commerce Mr. Jules Roche who is taking his vacation and the waters here. He was very much interested in the details I gave him of California, especially of the wines. He is not a rigid protectionist and deplores certain tariffs which mean in certain cases exclusion. He has promised me when the Chambers re-enter in October (and when there will be a complete change in all the tariffs) to do all in his power to obtain for California at least the minimum duty, so as to put her on the same footing as Spain. He asked me for a detailed report which I have given him, and have sent a copy to Mr. Carpy. Anyhow I have been doing all I can to get the actual maximum reduced and when in Paris in a couple of days will see the American Minister there. If all these influences together, along with a demand which you ought to get the Secretary of State to make officially through Mr. Felton, to be put before the Chambers in October, does not bring its fruits, then there is nothing to be done but to allow ourselves to be sat upon and declare that the United States Government rejoices in the exclusion of California products from the European markets.



## TRADE CIRCULARS.

From A. G. CHAUCHE.

A. G. Chanche begs to inform his friends and customers that he has sold to Chas. A. Bon the half-interest of his business, 615 and 617 Front Street, San Francisco. The new firm will be the General Agent for the Mont-Rouge Wines which were awarded the Gold Medal at the Paris Exposition, 1889.

A. G. CHAUCHE.

From Roth &amp; Halle.

LOUISVILLE, KY., July, 1892.

Gentlemen—We have closed out our entire stock of spring '91 "Spring Hill." Having inquiries for the goods we would like to ask holders whose stock happens to be in excess of their legitimate wants to name us lowest figure and number of barrels they wish to dispose of.

We have less than 1,000 barrels spring '92 "Spring Hill" unsold and herewith beg to inform you that we will advance our price on the goods to 50 cents on August 1st. Every barrel sold has been placed with the strongest distributors and no speculative order has been solicited.

On another page you will find a few commendations of our "Franklin Pure Rye." In case you are not acquainted with the brand we would like to give you an opportunity to judge for yourselves; on a line from you we will express you, charges paid, a sample of the goods; upon examination you will grant that the result of our unceasing efforts in producing a superior rye whisky is unprecedented and that the article is simply wonderful.

We are open to make contracts for the output of "Franklin Rye" to be made this fall and will book your order for

100 bbls and upwards at 45 cts.	4 months or 2 per cent discount for cash.
25 "	47 1/2 "
"	4 "
"	2 per cent "

After the goods are made, our price will be 50 cents. Cash as heretofore. We can use a lot of spring '91 "Franklin Rye" at 55 cent and spring '90 "Franklin" at 60 cents to fill orders.

Respectfully Yours,

ROTH &amp; HALLE.

## WHO WANTS RAINES' BILL.

The truth about the backing of the Raines amendment to the Sweet Wine Bill, and who wants to have corn spirit free of tax for fortifying dry wines, as well as the motives therefor, have come to light.

This Bill is said to be the creation of the brain of one of the gentlemen connected with the Pleasant Valley Wine Co., one of the large corporations of Western New York, and it is well known that he does not care so much for the part which allows the use of corn spirit for fortifying sweet wines—though this is the cry so as to enlist support from other quarters—as he does for the sections which allow the use of free spirit for fortifying dry wines.

The reason for his zealous support of the measure is not hard to find. The corporation of which he is a member needs spirit in making some of the special wines that are placed by them on the market. We do not need to enumerate these wines, but we can do so if we so minded. Of course it would be an advantage to him and his company to have free spirit, and hence their eagerness to get it, no matter how detrimental it is to legitimate wine makers, who are working for purity of products elsewhere.

It will be noticed that the *Vineyardist* the special advocate of the Raines Bill only wants cologne spirits free (though the bill does not so limit the use). This is in the interests of the so-called champagne makers of its section.

The whole motive of this agitation is so plain that it will deceive no one. We think that our friends in Western New York and elsewhere in the East would rather join issue with California in working for purity than in standing out for the admission of foreign substances to wine.

## A DRASTIC LIQUOR LAW.

The British Vice-Consul at Los Angeles, in southern California, in his last report says that although the State is a wine producing one, there are several municipal cities where the sale of liquor is prohibited by law. The city council of Pomona, a city of some thousands of inhabitants, about thirty miles east of Los Angeles, recently passed a most stringent anti-liquor ordinance. Under this law various fines ranging from \$30 and upwards and short terms of imprisonment may be inflicted for the following offences: "Selling or giving away malt liquors; visiting or entering any place where liquors are sold; transporting, carrying or hauling any liquors or vessels of any kind designed for holding intoxicants. Five days in jail or \$20 fine may be inflicted on any person 'found with liquor or vessels for holding liquor on his or her person.'" Permission is given to any policeman to enter places and make search at any time for any liquor or vessels for holding same. There is also a heavy penalty provided for persons who know where liquor is sold and do not inform the police.—*London Wine and Spirit Gazette.*

And it is true, we are sorry to say. The reason is that there are too many one-lunged people there from the East.

## Champagne Makers Attention!

FOR SALE  
AT A GREAT BARGAIN.

A complete Champagne making outfit; silver lined generator, with two fountains of 15 gallons capacity; also wiring machine; 50,000 wires; 20,000 assorted caps; 100 pounds twine; corking bench and all the other small implements required.

I will sell at a very low figure as I have no use for the articles. For further particulars address,

J. C. HACKSTAFF,

1726 MARKET STREET,

DENVER, COLORADO



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**GLENMORE DISTILLING CO.**

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OWENSBORO, KY.

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DOLLAR  
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HAND MADE  
SOUR MASH

DISTILLED BY  
**R. MONARCH,**  
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"GLENMORE" the finest early maturing Sour-Mash  
Whiskey ever produced in Kentucky and the historying recog-  
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to us that our efforts here have been crowned with entire success.

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OUTS AND PROOF GUARANTEED

Goods delivered F. O. B. either Boat or Cars.



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— WHOLESALE DEALERS IN —

## California Wines and Brandies.

Old and Well Matured Wines a Specialty.

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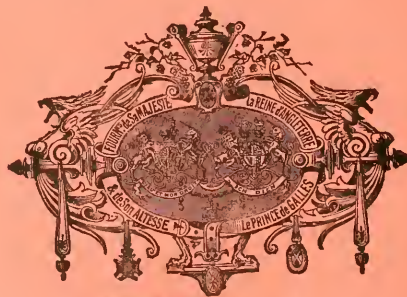
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For Sale by all First-class Wine Merchants and Grocers.

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INGLENOOK DESCRIBED.

We had heard much of Napa Valley in Napa county, one of the most favored sections of the state, its grapes and wines having a reputation even in our own grape region. Our genial friend, Major H. Gardner of Pleasant Valley, the U. S. official gatherer grape statistics for the U. S. census in California, had told us of the valley's beauty, of its vineyards, wine cellars, hospitable inhabitants, etc. He had also given us letters to friends a San Francisco, connected with this industry, and in consequence we were welcomed by those who treated us right royally. Dr. F. A. Haber, is a wine merchant in San Francisco. After bowing him our letter from Major Gardner, we found a friend who left nothing undone to make our stay in the Golden State happy one. We must see the vineyards, the wine industry and the lovely Napa Valley, and that too without money and without price. A protest was not good—no return for any favors shown would be received—and this to a stranger. Verily, there are souls on God's Earth not wrapped up solely in money getting,—such we found in F. A. Haber,—also, in Captain Gustav Niebaum, the owner of one of the most celebrated vineyards and fruit farms in the Napa Valley, whose hospitality we shall never forget. We must visit his celebrated wine vaults; and armed with a letter of credit were dispatched for that purpose a distance of sixty miles, through the beautiful Napa valley. It was a lovely morning as we crossed the Oakland ferry and were soon chipping over the railway adjoining the bay to Vallejo Junction, and thence through the Napa Valley to Rutherford, our destination. Little did we think as we were enjoying the valley's scenery, and its beautiful villages and homes, that upon our arrival at Rutherford, we were to be greeted by the welcome and of Captain Niebaum. But he was there—had come up from San Francisco on business,—and we (Mrs. V. and the writer), must go at once with him to his handsome home. We are driven through his vineyards, by his wine cellars and through lovely grounds to his palatial home, and become his guests. The freedom of the house was given us, the Captain saying his wife was at their San Francisco residence for a few days. We were in the midst of one of the most charming houses and grounds our eyes ever beheld. We recalled the description of lovely villas in Sunny Italy, and could but think we were even here. Capt. Niebaum's home is named "Inglenook." Lovely Inglenook is a place of indescribable loveliness in the midst of charming surroundings. Those who only know California scenery by a dash over the Sierras and a ride through the dusty plains of the San Joaquin valley can have no conception of the beauties of lovely Inglenook. It combines every one of the charms of scenery and climate for which the various resorts of the world are famous. Behind a tree-bound nook from which the place takes its name, rises a chain of mountains. A tall cascade leaps down their side and goes to swell the stream that ripples through the floor of the valley.

To the north is Mount Helena a few miles away, its head 4,000 feet above the sea, and appears as a gallant sentinel, overlooking an earthly paradise. East are ranges of low hills covered with verdure and adorned with evergreen trees and shrubs of all kinds, adding rarity and cream to the landscape. South, the valley gradually narrows, and then broadens out again into wide ranges of vineyards and orchards, and west, bold redwood trees mingle with the oak, laurel and pine in decking the sides of some of the grandest and loveliest canyons that ever

delighted a lover of magnificent scenery. As we approach Inglenook from the railway, we enter the vineyard by a drive through an avenue of almond and walnut trees. The vineyard is laid out with a view to obtain a crop of fine grapes. Experience has taught that close planting reduces the number of bunches and improves their flavor; two vines in every seven feet is considered close planting. In France, the most celebrated vineyards contain 7,000 vines to the acre; vineyardists there being satisfied with one or two bunches to the vine. A short drive through the vineyards and we are at a handsome stone wine cellar, having massive walls of hewn stone, that serve to keep the temperature cool in summer and warm in winter, and wine within can ripen perfectly. There are concrete floors. We noticed that every tool used is nickel plated. Such tools do not rust and leave no iron flavors in the must. Flow bright and clean the brass taps, pumps and brass bound buckets do look. Scrupulous cleanliness is the motto, and this rule broken causes a workman's discharge. The interior woodwork is finished in oil that it can be kept clean.

The fermenting tanks stand four feet from the floor, so that the laborers can pass under them to detect leaks, as drippings turn sour, germinate a fly and a snail that removes the fine flavor of the wines. Capt. Niebaum allows none of his wine to go out except in bottles, and said that a clean bottle was an absolute necessity for good wine. He does not allow lead shot to be used in cleaning bottles, as lead leaves a dangerous poison, the acetate of lead. When grapes are picked they are carefully sorted at the cellars—the second class going to the brandy rooms, the first-class subjected to a blast of air from a blower that blows away all the dead leaves, dust and dirt and cools the grapes. They are next looked over carefully by workmen who remove every berry green or over ripe. Natural ripening and not that only is the motto for good wine. If the grape is ripe, and has ripened properly, the work of Nature's laboratory is perfect. The grape has the exact qualities of sugar and the right amount of acid, every delicate flavor is there. Man has nothing to do but squeeze out the juice, let it ferment, clarify and age. The Captain told us that in the famous cellars of Europe where pure wine has been made for centuries, the saccharometer is an unknown instrument. After the wine is in vats, no yeast is used to aid fermentation, and no spirits added to check it. Natural fermentation is necessary to bring out the fine qualities of the wine. The product of every vintage is transferred to the storage vaults where we saw casks looking as clean and neat as a polished silver vessel. Here the wine is left to age, ripen and clarify. No artificial means are used to clarify wine at Inglenook. Wine must be given time to perfect itself, as no trick of the chemist can remove effects of incomplete fermentation. The Captain called our attention particularly to the art of blending. Sauterne, for instance, is a blended wine and cannot be made from one grape. One charet will be deficient in color; another have an excess of color. Blended they make a perfect wine. This process of blending at Inglenook is supervised always by Mr. F. A. Haber, who is Capt. Niebaum's right hand man at the "marriage of wines." Long experience has made him proficient, and he is one of the few who have a thorough knowledge of the peculiarities of the wine grapes of Europe after they have been transferred to California soil. Sauternes and Sherry, also Port wines are the pride of Inglenook. The Port is made from the Trousseau grape, and sold only when from five to seven years old. It is the genuine Oporto variety.

DIPLOMA AND MEDAL, PARIS, 1889. GOLD MEDAL, INTERNATIONAL FOOD AND WINE EXHIBITION, BERLIN, JUNE, 1892. FIRST AWARD AND MEDAL, MELBOURNE, AUSTRALIA, 1890.



THE INGLENOOK TABLE WINES

OLD PRIVATE STOCK BRANDIES,

GROWN and BOTTLED at the Celebrated  
INGLENOOK VINEYARD

SOLD ONLY IN GLASS. OF RUTHERFORD, NAPA CO. CAL.

Beware Genuine Unless Bearing LEGAL PURE WINE STAMP AND TRADE MARK on Cork Cap or Seal. Only Matured and HIGHEST GRADE WINES Placed on the Market. On Sale by Leading Grocers and Wine Merchants in Every City in the Union.

Office and Depot, 122 Sansome Street, San Francisco.

F. A. HABER.

The great point made by Capt. Niebaum is that the only wine fit for use is that which is in a natural state, and has no process of manufacture connected with it. He discards champagne as a manufactured wine. Natural wine is healthful when perfectly fermented and is not intoxicating, and he remarked that the sooner Americans learned the fact the better for them. We have never met a more charming man than Capt. Niebaum. He is a Russian gentleman and very wealthy. When asked why he devoted his time in part to wine-making, he answered, "as a pastime." It was true, as we afterwards learned, and that the changing of the landscape he had chosen for summer home in Napa Valley into an Italian Mountain and Valley Villa, surrounded by every tropical tree, plant and flower, with a profusion of fruits, was also a pastime. He has an elegant home in San Francisco, but Inglenook is his paradise. He accompanied us on our return trip to San Francisco and we parted with our friend with regret; he gave us a promise that some day he would come and look over our Kenka Lake grape region.

The vintage in Napa County for 1891 was 5,000,000 gallons. Irrigation is not known. There are 150 wine cellars in the county and wine finds ready sale. The county is also a great producer of fruit; all the varieties of citrus fruit grow in profusion.—*Special Correspondence Bath, New York Advocate.*

### FREE SPIRITS FOR FORTIFICATION.

The *Vineyardist*, the organ of the wine makers of Western New York, goes into a paroxysm over our defense of the Sweet Wine Bill as it now stands, and again urges the passage of the Raines amendment.

The *Vineyardist* lays special stress on the supposition that the Raines bill does not permit the use of commercial corn spirit in fortifying. We claim that it does, and for this reason we are opposed to it all the time. The esteemed *Vineyardist* devotes about three columns to the question involved, the burden of the argument being that they want free spirit to the detriment of the health of the consumers.

Let us ask the *Vineyardist* a few direct questions.

1st. Is it not a fact that a better and more aromatic spirit can be made from wine than corn? If so, what objection is there to using it?

2d. Is it not a fact that if the 4 per cent. saccharine limit before fortification is removed, there will be endless fortification and subsequent stretching of dry wines?

3d. Is it not a fact that this bill originated with Mr. D. Bander, of the Pleasant Valley Wine Co., wants to get free spirit for fortifying certain special dry wines made by that company.

4th. Is it not a fact that aside from the few producers of sparkling wines in New York no one wants that 4 per cent. limit removed? At least we are so assured.

5th. Is it not right that wine should be made of grapes and grape products, and not of corn spirits, sugar, etc., etc.? At least we so desire it.

6th. Is it not a fact that a 188 degree proof California brandy such as can be bought now and made in a continuous still, is a light, aromatic, delicate spirit far superior to cognac spirit? If you don't believe it we would like to send you samples.

### CHEERFULLY ENDORSED.

Mr. Frank L. Fowler of Livermore, announces himself as a candidate for the Assembly, to represent this, the Forty-sixth District. He is desirous of having his official actions at the last Legislature thus endorsed. During the last session he worked faithfully and energetically in behalf of his constituents, and among other things was instrumental in securing a good appropriation for the State Viticultural Commission and also preventing its being merged into the Horticultural bureau. He is a young man prominently identified with the interests of this section and is ambitious to make a record for himself. He came out of the last Legislature with clean hands and an untarnished reputation, which alone should strongly recommend him for a re-nomination and election if nothing more. He has already canvassed his District pretty thoroughly and has met with strong

encouragement on all sides, which he feels justifies him in taking the course he has.—*Livermore Herald.*

Every word of which is cheerfully endorsed by us. Mr. Fowler proved one of the most able and conscientious representatives in the last Assembly and his record was so upright, straightforward and good that he is well entitled to consideration from his old constituents.

### WINE AT CANTEENS.

We should like to be informed why the Secretary of War has excluded California wines from the "Canteens" or "Post Exchanges" maintained at all the army posts, in favor of beer. The prohibition order was issued without any cause being assigned, and the viticulturists of this State would like to know why it was done.

There is no question whatever that the light wines of California or any other country are more healthful than cheap beer, and have not one whit more of intoxicating effect. The effect of beer on the kidneys is well-known and why the Secretary of War should thus discriminate to the disadvantage of a large industry in California and against health precepts, we cannot comprehend.

The argument that the drinking of wine leads to over-indulgence in stronger liquors does not hold good. When France could get all the wine needed it was the soberest country on Earth. Now that all the wine that is needed cannot be had the people are turning to potato spirits, with all the ills that consumption of them involves.

We are pretty well accustomed to having our wine industry sat down upon from Washington, but this latest discrimination is the result of ignorance or worse. We hereby ask for justice and fair play.

### O. S. S. CO.

THE SPLENDID 2000 TON STEAMERS of this line carrying United States, Hawaiian and Colonial Mails will leave the Company's wharf, corner of Steuart and Folsom Streets, for

**HONOLULU, AUCKLAND and SYDNEY, Without Change.**

THE SPLENDID NEW 3000 TON IRON STEAMER

**MONOWAI** ..... **Aug 15th At 3 P. M.**  
Or immediately on arrival of the English Mails.

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### Liquor Flavors

# WILLIAM H. RUDKIN,

74 WILLIAM STREET, NEW YORK.

## GENUINE XX BEADING OIL XX

Reduced to \$7.50 Per Gallon.

Goods For Sale in California only by

**REDINGTON & CO., 23-25-27 SECOND ST., SAN FRANCISCO**

TO CONSUMERS

**THE ARTESIAN EXPORT BEER**

Manufactured by the Montgomery Ala. Brewing Co., has no superior in the world, and his assertion is verified by all persons competent to judge who have tried it. If you have not tasted it GIVE IT A TRIAL, and you will THANK us for telling you about it. The marvelous purity and adaptability of the WATER used in its manufacture contribute to its superior FLAVOR and wholesomeness, which gained for it the GOLD MEDAL at PARIS, and the HIGHEST AWARDS WHEREVER ELSE EXHIBITED.





Goods Delivered F. O. B. Cars Frankfort.

Warehouses HEATED.

Rate of Insurance 85 cts.

Outage Guaranteed ON EACH AND EVERY BARREL.

Cooperage Our Own HAND MADE.

# MOORE & SELLIGER,

*Louisville, Ky.*



BELMONT and ASTOR are distilled from finest of grain and purest of water upon the Hand Made Sour Mash Process. Each and every barrel guaranteed to be strictly pure and free from any must.



The NUTWOOD is a strictly old fashioned "Fire Copper" Sweet Mash Whisky, in the distillation of which we guarantee the use of 40 per cent small grain, giving to the Whisky a heavy body and excellent flavor, which, for medicinal purposes, is unequalled in Kentucky.



The BELMONT, ASTOR and NUTWOOD Whiskies are stored in the latest improved bonded warehouses, with patent racks, metal roof, iron shutters and doors. Giving our personal attention to the safe handling and care of these goods, with every advantage and facility for shipping the same, we can guarantee full satisfaction in every particular to the trade. Soliciting your favors, we remain,

Very respectfully,

**MOORE & SELLIGER.**

# HENRY BOUCHER & SONS,

134 PEARL STREET, NEW YORK.

DEALERS IN CALIFORNIA WINES AND BRANDIES.

Sole Agents for C. CHAZALETES TURIN VERMOUTH

The Most Delicious Vermouth Imported.

IMPORTERS OF OLIVE OIL AND OTHER PRODUCE.

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SOLE AGENT IN THE U. S. FOR

## Hartwig Kantorowicz,

POSEN, GERMANY.

Importer of

CHERRY JUICE, PRUNE JUICE AND OTHER FRUIT JUICES.

THE WORLD RENOWNED

Litthauer Bitters and Coca Bitters.

CORDIALS OF ALL KINDS SUCH AS

Kummel, Allsch, Anisette, Peppermint, Maraschino, Curacao, Mandarin, Abricotine, Coca Liqueur, Absinthe, Imperial Black-berry brandy, Etc.

SOLE AGENTS FOR LOUISIANA

KAUFMANN & BLACHE, NEW ORLEANS.

Correspondence Solicited.

Send for Samples and Price.



## S. GLASER,

SOLE AGENT PACIFIC COAST.

217 FRONT STREET, SAN FRANCISCO.

## J. SHIELDS & CO.

# WHISKY · BROKERS,

97 Main Street, Cincinnati, Ohio.

CASH - ADVANCES - MADE - ON - BONDED - AND - FREE - WHISKIES.

# Prices Current.

These are the long prices. The rate of discount on purchases of a considerable quantity, can be learned by applying to the agents or dealers. We urgently request dealers, agents and producers to notify us when a change occurs in the prices current of the goods they handle.

## California Wines & Brandy

(The Prices given are for quarts and pints put up in cases of twelve and twenty-four bottles.)

ALPAD HARASZTHY & CO.  
530 Washington street, San Francisco.

	PRICES PER CASE	
	QUARTS.	PINTS.
O. V. Chablis	6.00	7.00
Riesling	4.50	5.25
Gutedel	4.50	5.25
Cabernet Blend, Claret	6.00	6.75
Burgundy	6.00	6.75
Zinfandel, Claret	4.50	5.25
Port	6.75	7.50
Sherry	6.00	6.75
Malaga	6.00	6.75
Malaga	6.00	6.75
Sweet Muscatel	6.75	7.50
Chateau d'Orleans, Claret	12.00	13.00

J. GUNDLACH & CO.,  
Cor. Second & Market Sts. San Francisco.

Tramcar, 82	\$ 5.00	\$ 6.00
Gutedel, 82	6.00	7.00
Burgundy, 84	6.00	7.00
Zinfandel, 81	5.00	6.00

I. DE TURK,  
212 Sacramento street, San Francisco.

Port, 1884	\$ 6.00	\$ 8.00
Port, 1886	4.00	5.00
Dry Sherry, 1884	6.00	7.00
Dry Sherry, 1886	4.00	5.00
Angelica, 1884	4.00	5.00
Tokay, 1884	8.00	9.00
Zinfandel, 1884	3.50	4.50
Burgundy, 84	4.00	5.00
Riesling, 1884	4.00	5.00
Gutedel, 1884	4.50	5.50
Hook, 1885	12.00	13.00
Brandy, 1882	4.00	5.00

SAN GABRIEL WINE CO.,  
Ramona, Los Angeles county, Cal.

Riesling	\$ 4.75	\$ 5.75
Gutedel	4.75	5.75
Port	5.50	6.50
Angelica	5.50	6.50
Muscadel	3.50	4.50
Sherry	6.00	7.00
Brandy, 1882	12.00	13.00

LOS GATOS & SARATOGA WINE CO.,  
1227 Broadway, Oakland, Cal.

Zinfandel	\$ 3.50	\$ 4.50
Sauterne	4.00	5.00
Brandy	9.00	10.00
Port	5.00	6.00
Sweet Muscatel	5.00	6.00
Grape Cordial	6.50	7.50

JOSEPH MELCZER & CO.,  
504 and 506 Market street, San Francisco.

Claret, 1886	\$ 3.00	\$ 4.00
Zinfandel, 1885	3.50	4.50
Burgundy, 1885	4.00	5.00
Hook, 1885	3.50	4.50
Riesling, 1885	4.00	5.00
Riesling-Johannisberger, 1884	4.00	5.00
Gutedel, 1884	3.50	4.50
Sonmbi Hungarian Type, 1885	3.50	4.50
Szatmari	3.50	4.50
Szegszardi FeherHun>Type	4.00	5.00
Port, 1884	6.00	7.00
Sherry, 1885	6.00	7.00
Angelica and SweetWool'n, 84	4.50	5.50
Mad'a, Malaga & Sw C'U'o'y'85	12.00	13.00
Brandy, 1885	4.00	5.00
1885	4.00	5.00

BECK, FRIHR & CO.,  
108 O'Farrell street, San Francisco.

Santa Rosa Zinfandel '86	\$ 8.00	\$ 9.00
Santa Clara Cabernet, '87	4.50	5.50
Cupertino Medoc, '84	6.00	7.00
St. Helena Hook's '86	3.50	4.50
Gutedel (Chasselas), '86	3.50	4.50
Tramcar, '82	5.50	6.50
8 Sauntere (silver leaf)	7.00	8.00
Haute Sauntere (gold leaf)	7.00	8.00
California Cognacs	8.0	9.0
**Silver Bronze Leaf	8.0	9.0
**Red	8.0	9.0
**Green	12.0	13.0

## INGLENOK WINES

F. A. Haber, agent, 122 Sansome St., S. F.

Table Claret blended from choice foreign grapes, vintage 1885	\$3.50
Zinfandel	4.50
Extra Table Claret, Medoc	5.50
1/2 red table, 1885	5.50
Burgundy (c/c)	5.50
Burgundy, 1885, Reserve	8.00
Sauterne dry, Sauvign'n Vert '85	7.00
Gutedel, Chasselas Vert, 1885	4.50
Hook, Rhishin type	6.00
Hook, Chablis type	3.00
Riesling-Johannisberger type	6.50

Bins of two dozen \$1 per case additional.  
Some genuine except bearing seal or cork brand of the proprietor - each bottle bears the legal pure wine stamp.

CAL. WINE GROWERS' UNION  
Cor. Sutter and Grant aue San Francisco.

EL QUANTO VINEYARD	
Riesling	\$ 3.00
Claret	3.00

FRESNO VINEYARD CO.	
Burger	\$ 5.50
Claret	3.50
Port	3.50
Angelica	5.50
Sherry	5.50
Cognac Brandy	10.00

CH. H. BERT VINEYARD,  
Claret, Cabernet \$ 8.00  
Sauterne 8.00  
Cognac 12.00

C. CARY & CO.  
311-317 Sacramento street, San Francisco.

La Loma, Grand Medoc	\$ 8.00
Burgundy	3.00
Zinfandel	3.50
Sauterne	3.00
Riesling	4.00
Sweet Muscatel, 1882	9.00
Sherry, 1882	9.00
Cal. Riesling	12.00

NAPA VALLEY WINE COMPANY,  
11 and 13 First Street, San Francisco.

Hook	\$ 3.50
Claret	4.00
Riesling	4.50
Cabernet	4.50
Zinfandel	5.00
Private Stock Claret	5.00
Burgundy	4.00
Port, (old)	4.50
Angelica	4.50
Sherry	15.00
Brandy, 1881	8.00
Brandy, 1887	8.00
Private Stock Burgundy	8.00
Private Stock Sauterne	8.00
Vine Cliff Claret	15.00
Private Stock Hook	5.00

KEHL'S SCHWAIKKE & CO.,  
123 Sutter street, San Francisco.

Zinfandel	\$ 3.25
Zinfandel	4.00
Burgundy	4.00
Sauterne	5.50
Port, Old	6.00
Old Sherry	6.00

GEORGE WEST & SON,  
Cabinet Maker, Stockton, Cal.

Brandy, 1879	\$20.00
Brandy, 1883	15.00
Brandy, 1885	15.00
Frontignan	9.00
Sherry	9.00
Port (old)	12.00
Port	6.00

MONT ROUGE WINES,  
A. G. Chauche Livermore,  
Office and Depot, 615-617 Front St., S. F.

	Quarts.	Pints.
Sauterne	\$6.00	\$7.00
Haut Sauterne	7.00	8.00
Claret Table	4.00	5.00
A Claret, F.	9.00	10.00

Retour d'Europe.  
AA Claret, A. 4.50  
Retour d'Europe 9.00

S. LACHMAN & CO.,  
453 Brannan street, San Francisco.

Old Port	\$7.00
Zinfandel	3.50
Riesling	4.50
Malaga	8.00
Malaga	8.00
Cognac	14.00

## ROHLER & FROHLING

601 Folsom Street, San Francisco.

Riesling	\$ 1.00
Hook	3.50
Gutedel	4.50
Mafandel	4.50
Zinfandel, old	1.50
Burgundy	1.00
Superior Port	10.00
Sherry	7.50
Angelica	6.00
Muscadel	6.00
Madras	6.00
Malaga	6.00
Brandy	10.00

BOWEN & SUTCHAM,  
204 California Street, San Francisco.

Schmunsberger Hook	\$3.00
Riesling	4.00
Golden Chas.	4.00
Schmunsberger Sauvign'n Vert	6.00
Sauterne Dry	7.00
Zinfandel	5.00
Burgundy	5.00
Claret	5.00

Pints per case of two dozen \$1.00 additional.

GEORGE WEST & SON,  
BOWEN & SUTCHAM, AGENTS,  
204 California Street, San Francisco.

Haut Sauterne	\$9.00
Claret, Cabernet Blend	6.00
Port, 1886	10.00
Sherry, 1884	6.00
Sherry, 1887	6.00
Frontignan	20.00
Brandy, 1876	20.00
Brandy, 1882	15.00
Brandy, 1882	15.00

## Imported Champagnes.

WM. WOLFF & CO  
329 Market street, San Francisco

	Quarts.	Pints.
Pommery Sec.	\$4.00	\$6.00

MACONDRAY & CO.,  
First and Market streets, San Francisco.

Louis Roederer Grand Vin Sec	\$4.00
Brut	3.00
Carte Blanche	35.00

W. B. CHAPMAN, San Francisco,  
132 California street, San Francisco.

Perrin-Jouet & Co. Special	\$25.50
Reserve Dry	34.00
Perrin-Jouet & Co. Brut	34.00
Half pints "Special"	842 in cases of 4 doz.

SHERWOOD & SHERWOOD,  
212-214 Market street, San Francisco.

Moet & Chandon, White Seal	\$2.00
Brut Imperial	37.00

CHARLES MEINECKE & CO.,  
214 Sacramento street, San Francisco.

DEUTZ & GILBERMAN, AY, CHAMPAÑE	\$84.00
Gold Lock Sec, per case	\$82.00
Gold Lock Sec. 6 Magnum	31.00
per case	37.00

HELLMANN BROS & CO.,  
525 Front street, San Francisco.

Krug & Co. "Private Cuvée"	\$84.00
per case	826.00
Joseph Perrier his & Co	19.00
per basket	30.00
Adrien & his, per basket	17.00

TO KALON VINEYARD,  
H. W. CRIDER, OAKVILLE, NAPA COUNTY,  
Jas. L. Davis & Co. 308 California St., S. F.

To-Kalon Sec.	\$12.00
Sparkling	11.00

## Domestic Champagnes.

ALPAD HARASZTHY & CO.,  
530 Washington street San Francisco.

Eclipse	\$14.50
Champagne, Eclipse brut	14.50

TO KALON VINEYARD,  
H. W. CRIDER, OAKVILLE, NAPA COUNTY,  
Jas. L. Davis & Co. 308 California St., S. F.

To-Kalon Sec.	\$12.00
Sparkling	11.00

A. WERNEL & Co.,  
52 Warren street, New York.

Extra Dry	\$ 7.00
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A. FINKER'S WIDOW,  
809 Montgomery street, San Francisco.

Gold Seal	\$11.50
Gold Seal, Extra Dry	13.00
Nonpareil	12.00
Private Cuvée, Dry	11.50
Extra Dry	12.00

## Imported Wines.

W. B. CHAPMAN,  
123 California street, San Francisco.

Barton & Guestier, Bordeaux

	Quarts
Pinare	\$ 7.50
Pinare	8.50
St. Julien 1884	9.00
St. Eschele 1881	10.00
Chateau La Riviere	10.50
du Gailan 1878	11.50
le Pain 1881	15.50
Poulet Cant, 1884	15.00
Chateau La Riviere	15.00
Duren Beaucaillon, 1881	16.00
Chateau Lagrange, 1878	22.00
Brown Champagne, 1874	22.00
Chateau La Riviere	24.00
Lovely, 1878	24.50
Larose, 1874	24.50
Labat, 1874	29.00
Margaux, 1871	29.00
Larose, 1870	29.00
H. Cuvillier & frere, Bordeaux	30.00

Pinare	\$ 7.50
Pinare	8.50
St. Julien 1884	9.00
St. Eschele 1881	10.00
Chateau La Riviere	10.50
du Gailan 1878	11.50
le Pain 1881	15.50
Poulet Cant, 1884	15.00
Chateau La Riviere	15.00
Duren Beaucaillon, 1881	16.00
Chateau Lagrange, 1878	22.00
Brown Champagne, 1874	22.00
Chateau La Riviere	24.00
Lovely, 1878	24.50
Larose, 1874	24.50
Labat, 1874	29.00
Margaux, 1871	29.00
Larose, 1870	29.00

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Reserve Dry	34.00
Perrin-Jouet & Co. Brut	34.00
Half pints "Special"	842 in cases of 4 doz.

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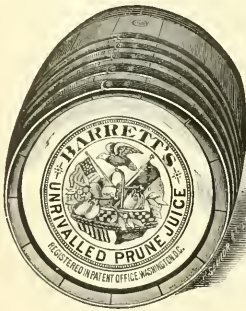
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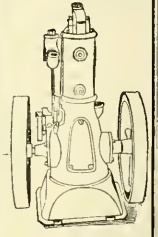
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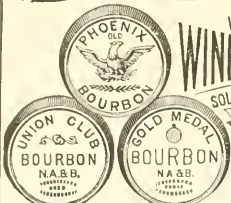
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BOONE'S KNOLL  
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HAND MADE  
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To Secure Your Orders.

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	Bradlock.....								225					
Bridgeport.....	90	77½	67½	62½	57½									
Brookdale.....		85	75	70	60									
Dillinger, S. & Sons.....	85	75	65	62½	55	52½								
Dougherty.....	105	92½	86½	80	70									
Finch's Golden Wedding.....		87½		72½					245					
Frontier.....		52½												
Gibson.....	102½	95		76½				250	300					
Guckenheimer.....	95	87½	80	72½	67½	62		250	275	320	350		Spr 81 550	
Hannisville.....	90	85		67½	62½								Fall 85 375	
Jones, G. W.....	77½	67½	57½	50	47½									
Lippencott.....														
Meadville.....	85	75	70	65	57½	55								
Melvale.....	100	90	82½	70	62½									
Monticello.....	80	75	70	67½	60	57½								
Montrose.....		55	50	47½	45					225				
Moore, Tom.....														
Mt. Vernon.....	110		90		72½									
Orient.....	77½	67½	60	57½	52½	50								
Overholt.....	85	77½	70	65	60	57½		245	275		375		Spr 86 410	
Sherwood.....	100	95	82½	77½	67½	65								
Somerset.....	52½	50	45	42½	37½	32½								
Stewart.....														
Tompson, Sam.....		70	60	55	50									
Vanegraff.....	77½	67½	60	55										



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MOORE & SELLIGER, Louisville. Rate, 85c.	Astor, Behmont, Nutwood.	G. G. WHITE Co., Add: Paris, Bourbon Co., Ky., Nos. 1, 4, 6, 7, 85c; No. 5, 1.00	Cluckcock.
T. W. SAMUELS, 1-2 M. W. of Deatsville. Add: Hirsch, Loewenstein & Levi, Cincinnati, O. Rate 1.25.	T. W. Samuels.	M. P. MATTINGLY, 5 M. E. of Owensboro. Free W. H., 1.50	Old W. S. Stone
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WHITE MILLS DIST'G CO. Add. Hoffheimer Bros. Cincinnati. Rate \$1.00.	White Mills.	<b>RYES.</b>	
R. MONARCH, Add: R. Monarch, Owensboro, Ky. Rates "A" 85c, "C" 1.50.	R. Monarch, Short Horn (Dougherty's)	SUSQUEHANNA DIST'G CO., Milton. Add: Jas. Levy & Bro., Cincinnati. Rates, 85c & 1.25.	Susquehanna.
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Wagner, L.....	45

NICHOLAS RATH & CO.

30 So. William St., New York.

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IMPORTERS OF

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### J. H. CUTTER OLD BOURBON AND RYE WHISKIES.

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### O.K. Rosedale Bourbon & Rye Whiskies

—AND THE—

### Celebrated Belle of Bourbon.

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# SACCHARINE.

300 TIMES SWEETER THAN SUGAR.

An excellent preserver; absolutely harmless; easy to use. Saccharine is an unsurpassed ingredient for pleasant taste, to sweeten wine, to make delicious old stock from coarse new goods, to blend new whiskies; liquor treated with Saccharine will not change. For information apply to

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SELLING AGENTS WANTED FOR THE PACIFIC COAST.

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### “The Belle of Anderson County”

Hand-Made Sour Mash Whisky.

Pure Fire Copper Whisky, made from the best of Grain and Cold Lime Stone Spring Water in the Old-Fashioned Way by Mashing in Small Tubs, and yeasting back pure sour mash. Whisky unbanded by us and shipped F. O. B. on boats free of charge

Headquarters, Lawrenceburg, Ky.

Post Office, Murphy, Ky.



# NOTICE!

On or about October 1, 1892, I will issue the Fall Edition of 6000 copies "Fine Whisky Facts," with complete statistical tables to July 1, 1892, which will be distributed free to the Whisky and Wine Trade. A limited number of advertisements will be inserted.

**GEORGE C. BUCHANAN,**

122 East Main St., Louisville, Ky.

**WHISKY BROKER.**

IN STOCK  
All Ages From  
FALL '86 TO SPRING '92.  
VINA VINEYARD 3,825 ACRES.

## VINA DISTILLERY

*Offer. Large Stock of GRAPE BRANDY*

Now carried in Bond at New York, Chicago, San Francisco and our own warehouse at Vina, Tehama County, California. To be sold in Bond for transfer, or on warehouse certificate. Tax-paid goods sent direct from our warehouse if desired and

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WINERIES AND DISTILLERIES,  
NAPA AND SAN JOSE, CAL.

CARPY & MAUBEC,  
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**MONT-ROUGE**  
VINEYARD,  
1885.

LIVERMORE VALLEY,  
CALIFORNIA.

**A.G. CHAUCHE**  
PROPRIETOR,  
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PARIS EXPOSITION.  
1889.

GOLD MEDAL

OFFICE & DEPOT  
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## California Wines and Brandies

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# Los Gatos & Saratoga Wine Co.

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## WINES and BRANDIES

MUSCAT, HOCK, SAUTERNE, OLD PORT,  
ANGELICA, ROYAL NECTAR, ZINFANDEL, GUTEDEL.  
SHERRY, RIESLING,

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Established 1854.

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Vineyards in Los Angeles County, Sonoma County,  
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NONPAREIL  
RYE.



AND  
BOURBON  
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27 to 49 Martin Street and 362 to 380 East Front Street.

**CINCINNATI.**

Distillers and Manufacturers.

The Pioneer Fruit Brandy House of the United States.

**CORDIALS                      BITTERS**  
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**LIQUEURS                    SYRUPS**

Fine Blended Whiskies only. Pruna Juice "none better."  
High Grade Champagnes. Ohio Wines and Grape Brandy from  
the A. Schmidt, Jr., Wine Co., Sandusky, Ohio. Bottlers of Cased  
Goods of all Descriptions.

WE ARE PREPARED TO PUT UP PRIVATE BRANDS.  
OUR LIQUEURS ARE THE RESULT OF PERFECT DISTILLATION  
WE ARE USING THE LATEST FRENCH STILLS.

**WE SELL THE BEST PRUNE  
JUICE MADE.**

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Corrugated and Cork Paper  
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LIGHT, CLEAN, CONVENIENT.  
SAFE AND ECONOMICAL.

Indispensable for Packing  
Bottled Goods and  
Fragile Articles.

Furnished in Rolls or made up in-  
to Complete Sets or Cartoons  
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Send for Catalogue, or send  
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— WHOLESALE LIQUOR DEALERS —

### Distillers of Bitters and Cordials,

511 MONTGOMERY ST., BET. JACKSON & PACIFIC STS.  
Telephone No. 124    San Francisco, Cal.

ESTABLISHED    1864

## A. Finke's    Widow,

Manufacturers of    First Premium  
CALIFORNIA    CHAMPAGNES.

ABSOLUTELY PURE    GOLD SEAL,  
OFFICE:    CARTE BLANCHE,  
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Telephone 5024.    Seal Best California Cham-  
pagnes awarded by the State  
Fair, 1880-90-91 and wherever  
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## LOMA PRIETA LUMBER CO.

—SUCCESSORS TO—  
WATSONVILLE M. & L. Co.  
Have Constantly on Hand a Full Supply  
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### GRAPE STAKES,

2x2--4 Feet Long,    2x2--5 Feet Long,  
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Which will be sold at reasonable rates.

LOMA PRIETA LUMBER CO.  
Loma Prieta, - - - - - Santa Cruz Co., Cal.

ENGRAVING—Superior Wood and Metal Engraving, Elec-  
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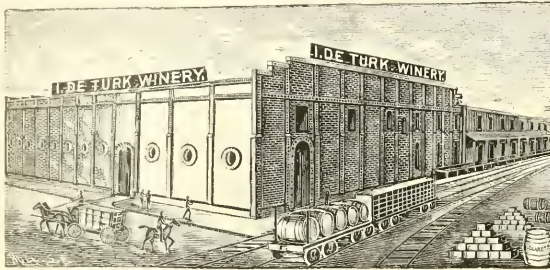
**Choice California**

100 to 108 O'FARRELL STREET,  
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**Wines & Brandies**

Silver Medal Awarded at  
PARIS EXPOSITION, 1889



**I. DE TURK**  
*Wines and Brandies*

BRANDY, ANGELICA, HOCK, ZINFANDEL, PORT, TOKAY,	CLARET, SAUTERNE, MUSCAT, SHERRY, RIESLING, GUTEDL.
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Vineyards and Cellars:  
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220 Sacramento St., San Francisco, Cal.  
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New York Office, - - 91 Hudson St.



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95, 97, 99 Sycamore Street, Cincinnati, O.

OWNERS AND BLENDEES OF THE CELEBRATED

**LIVE OAK**

RYE AND BOURBON.

SAN FRANCISCO OFFICE,

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**CHICKEN COCK WHISKEY.**



The "CHICKEN COCK" Distillery is located at Paris, Bourbon County, Kentucky. This county has, for a century, been famous for the production of the finest whiskeys made. Bourbon whiskey derived its name from the superior quality of the article made in Bourbon County, Kentucky. The "CHICKEN COCK" whiskey is pure copper distilled and doubled in copper, over fire heat and stored in heated warehouses. For purity and fine quality, it is not surpassed by any whiskey made in Kentucky. This brand is patented and has been established for nearly half a century. No other person has the right to use the design of a "Chicken Cock" on any kind of a package containing whiskey. Beware of Counterfeit and Imitation Brands.



**G. G. WHITE CO.,**

**PARIS, BOURBON COUNTY, KY.**

# PACIFIC WINE & SPIRIT REVIEW

JOURNAL OF VITICULTURE

VOL. XXIX. NO. 3.

SAN FRANCISCO, SEPTEMBER 5, 1892.

\$3.00 PER YEAR.

Issued Semi-Monthly.

R. M. WOOD & CO., PROPRIETORS.

WINFIELD SCOTT—E. M. WOOD.

402 FRONT STREET, SAN FRANCISCO, CAL.

The PACIFIC WINE AND SPIRIT REVIEW is the only paper of its class West of Chicago. It circulates among the wine makers and brandy distillers of California; the wholesale wine and spirit trade of the Pacific Coast, and the importers, distillers and jobbers of the Eastern States.

Subscription per year—in advance, postage paid:

For the United States, Mexico and Canada	\$7 00
For European countries	4 00
Single copies	20

Entered at the San Francisco Post Office as second-class matter.

## AGENCIES:

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Agent for New York and New England States.

## ARTISTIC COLOR PRINTING.

The attention of advertisers is directed to the beautiful color printing in this issue. The REVIEW is the first trade paper in any line in the world, to introduce this great novelty, and we feel confident it will be thoroughly appreciated by all enterprising advertisers. We are prepared to make estimates for this kind of work, for which we can give very reasonable figures. The work in this issue is a sample of what we can do.

## MARKET REVIEW.

**CALIFORNIA WINES**—There is absolutely no trading to speak of, between the producers and the commission merchants. Some sales have been made at first hands at prices ranging from five to seven cents above what ruled two months ago, but those producers who have wines are holding on, and it is useless to expect transactions until after this vintage.

The vintage will be the poorest known in California since 1885. There has been a fearful hot spell in the State since the last issue of the REVIEW and in Santa Clara and Alameda counties where a fair crop was promised, the yield has been reduced almost beyond belief. All over Santa Clara county the leaves of the vines and the branches have been literally burned up by the intense heat and if a 40 per cent. crop, on the basis of last years yield, is secured, all growers will be satisfied.

The same is true of Alameda county Livermore Valley has suffered severely, and west of the Coast range the hot weather was followed by climatic conditions which induced mildew unprecedented at this season. Mildew is reported at John L. Beard's place and others adjacent.

As for Napa and Sonoma counties, the hot weather only carried out the work of destruction begun by the frost, coulure, etc.

We make the statement here and now that there will not be 10,000,000 gallons of wine made in California this year. This includes sweet wines, the production of which will not be over half of that of last year, or say 1,400,000 gallons. The brandy product will be less by several hundred thousand gallons.

The trade has at last recognized the shortage, and prices are bound to go up. We expect by next spring to see new wines selling at 20 to 25 cents a gallon, naked on the average, and that a new era of prosperity will dawn on the industry.

Trade between dealers and Eastern buyers is fair.

The exports of wine in August by sea were as follows.

	Cases	Gallons	Value
To New York.....	163	286,823	\$126,916
Central America.....	589	1,251	5,744
Mexico.....	68	5,459	3,925
Hawaii.....	97	12,315	8,828
Br. Columbia.....	51	2,191	1,273
Japan and China.....	3	7,906	2,853
England.....	.....	305	218
Germany.....	.....	6,527	3,000
Other European.....	.....	200	100
Tahiti.....	.....	1,243	565
All other foreign.....	1	470	225
Total.....	972	327,590	\$153,647

**CALIFORNIA BRANDIES**—Are stiff and in demand.

There are no sellers from first hands, however, as holders are anticipating a raise in sympathy with the wine market.

The exports of California brandy in August were as follows:

	Cases	Gallons	Value
To Eastern, Domestic.....	.....	3,884	\$7,060
Germany.....	.....	.....	.....
England.....	.....	26,756	19,337
All other foreign.....	114	358	904
Total.....	114	30,998	\$27,301

**WHISKIES**—The market is slowly improving and collections are better. While trade is not as good as it should be it is better than any other line of business and there is naturally less complaint among the dealers. It is generally believed that by the end of this month trade will get a more satisfactory "move on" and that fall and winter business will be of good volume. Notwithstanding the dullness of business during the spring and summer, the importations of whisky direct and exported, have held up remarkably well and promise to exceed those of '91.

**IMPORTATIONS**—Trade with the importers is periodically fair and dull, but the season is near at hand when their business should show a marked improvement.



The importations for August were as follows:

- Champagne, 100 cases.
- Foreign whiskies—186 cases, 25 octaves and 1 hogshend.
- Still wines—955 cases, 17 hogshends, 25 casks, 25 octaves, 47 barrels, 6 packages and 6 bundles.
- Brandy—457 cases, 20 casks, 5 puncheons, 50 octaves, 7 packages and 3 barrels.
- Gin—350 cases, 1 pipe, and 15 octaves; also from overland.
- Port, 67 octaves and 130 kegs.
- Vermouth—1052 cases.
- Bitters—188 cases.
- Absinthe—510 cases.
- Kirschwasser—10 cases.
- Arrack—1 cask.
- Fruit Juice—80 cases and 10 barrels.
- Cassis—20 cases.
- All unspecified liquors—268 cases.
- All unspecified spirits—140 cases and 1 quarter cask.
- Foreign beer—3 cases and 50 casks bottled.
- Ale—20 cases, 10 hogshends and 10 kilderkins.
- Stout—185 cases.
- Ginger Ale—10 cases and 100 barrels.
- Cider—(from Atlantic ports by sea) 509 cases.

**WINE AND BRANDY PRICES CURRENT.**

THESE ARE THE RULING QUOTATIONS AT THE TIME OF GOING TO PRESS, THEY APPLY ONLY TO CARLOAD LOTS, F. O. B., SAN FRANCISCO, AND DO NOT INCLUDE CHOICE OLD WINES.

**RED WINES.**

Clarets, first grade, per gallon.....	30 to 35 cts.
Clarets, ordinary, " " .....	22½ to 25 "
Burgundy, first grade, per gallon.....	50 to 75 "
Burgundy, second grade, " " .....	40 to 50 "

**WHITE WINES.**

Sauterne, first grade, per gallon.....	75c to \$1.00
Sauterne, ordinary, " " .....	50 to 60 cts.
Riesling, first grade, " " .....	60 to 80 "
Riesling, ordinary, " " .....	45 to 50 "

**SWEET WINES.**

Port, first grade, per gallon.....	75 to 90 cts.
Port, ordinary, " " .....	50 to 65 "
Sherry, first grade, " " .....	75c to \$1.00
Sherry, ordinary, " " .....	50 to 60 cts.
Angelica, first grade " " .....	75 to 80 "
Angelica, ordinary " " .....	55 to 65 "
Muscatel, first grade " " .....	75c to \$1.00
Muscatel, ordinary, " " .....	55 to 75 cts.

**BRANDIES.**

THESE PRICES ARE FOR LOTS OF TEN BARRELS AND OVER, F. O. B., SAN FRANCISCO, TAX-PAID.

Brandy, Spring, 1892, per gallon.....	\$1.70
Brandy, Fall, 1891, " " .....	1.80
Brandy, Spring, 1891, " " .....	1.90
Brandy, Fall, 1890, " " .....	2.00
Brandy, Spring, 1890, " " .....	2.10
Brandy, Fall, 1889, " " .....	2.30
Brandy, Spring, 1889, " " .....	2.50

Brandy in half-barrels 5 cents per gallon additional.

**NEW HAWAIIAN TARIFFS.**

Wine and liquor shippers should take notice that the following new tariffs have been imposed by the Hawaiian Government:

Our Port, Sherry, Madeira and other wines of like nature above 21 per cent. of alcoholic strength; also on all cordials, bitters and other articles of any name or description, containing alcohol, unless otherwise provided for, \$2 per gallon.

On champagne, \$6 per dozen on quarts; \$3 per dozen on pints. On sparkling moselle and sparkling hock, \$4 per dozen on quarts; \$2 on pints. On claret, Rhine wines and other light wines under 21 per cent. of alcoholic strength, not otherwise provided for, 40 cents per dozen on quarts; 20 cents on pints and 15 cents per gallon in bulk.

**WINE AND BRANDY RECEIPTS.**

	Wine.	Brandy.
Total for January.....	886,404	196,133
" February.....	996,890	43,930
" March.....	808,555	31,230
" April.....	852,332	25,717
" May.....	844,426	33,960
" June.....	914,920	29,415
" July.....	770,754	17,170
August		21,010
" 1.....	43,370	60
" 2.....	27,660	4,620
" 3.....	39,190	500
" 4.....	44,860	50
" 5.....	28,030	560
" 6.....	25,400	2,830
" 7.....	26,211	100
" 8.....	48,610	5,915
" 9.....	27,500	
" 10.....	45,790	
" 11.....	2,000	
" 12.....	25,070	
" 13.....	11,460	
" 14.....	22,220	80
" 15.....	19,320	800
" 16.....	47,470	480
" 17.....	22,870	2,010
" 18.....	29,970	
" 19.....	15,280	1,000
" 20.....	27,530	360
" 21.....	19,540	100
" 22.....	43,170	2,840
" 23.....	17,890	
" 24.....	63,070	280
" 25.....	27,780	
" 26.....	19,960	
Total.....	771,221	43,595
September 1.....	82,840	
" 2.....	18,690	

**WHISKY AND SPIRIT IMPORTS BY RAIL, S. P. CO.**

TOO LATE FOR CLASSIFICATION.

From August 15th to August 31, 1892.

CONSIGNEES	SPIRITS		WHISKY			Misc
	Barrels	½ bbl	Barrels	½ bbl	Kegs	
C W Craig & Co.....	290					
Jones Mundy & Co.....	320					
Lilienthal & Co.....	465					
Lois Tanssig & Co.....	60					
E. Martin & Co.....			100			
F Chevalier.....			70			
Livingston & Co.....			100			
Siebe Bros & Plage'ann			20	50		
G Greenberg & Co.....			65			
Moore Hunt & Co.....			65			
Meyerfield M & S.....			17	60	15	
Dallenand & Co.....			50			
Golberg Levy & Co.....			15	2	5	
P & J Hays.....			15			
F Lubner.....			1			
B Farley.....			2			
Boskowitz & Co.....			5	1		
Sam'l More & Co.....			6			
O Lehnke.....			1			
J L. Nickel.....			4			
E Wolf.....			1	1		
C Mantalen & Co, Oak, N			9	8		
J W Harris, Oakland.....			2			
Total.....	1,143		67	912	77	5

**BEER IMPORTS BY RAIL, S. P. CO.**

From August 15th to August 31, 1892.

CONSIGNEES.	BOTTLED.			BULK.		
	Case	Cask	Barrels	Barrels	½ bbl	⅓ bbl
Jones, Mundy & Co.....			186			
Continental Bottling Co.....				50	80	85
C A Zinkand.....				55	40	
Sherwood & Sherwood				50		264
Wm Wolf & Co.....			175			
W Bogen.....				60		
Total.....			358	165	200	549

## PROMINENT WINE MEN.

## TRADE CIRCULARS.



Sketch No. 20. E. C. Bichowsky, General Manager of L. J. Rose & Co., Ltd., San Gabriel.

Since 1863 the "Sunny Slope" brand has been known to the wine trade throughout the country, and it is with pleasure we herewith present an admirable likeness of Mr. E. C. Bichowsky, the General Manager for the owners of this brand—Messrs. L. J. Rose & Co., Limited, of San Gabriel, Cal. Mr. Bichowsky has successfully conducted the business of the concern in recent years, and though he reached the capacity of Manager in a trying time, has ably fulfilled the confidences reposed in him.

He was born February 29, 1856 in the city of Terre Haute, Indiana, of German parents. He attended the public schools of that city until his graduation at the age of seventeen. When he was eighteen he entered commercial life and in 1883 he was married.

He came to California to make it his home in 1885. He entered the services of L. J. Rose & Co., Ltd., and under the instruction and supervision of Mr. Rose, received the finishing touches to his education in viticulture for which he always had a taste. In 1889 Mr. Bichowsky was requested to assume entire control of the estate, therefore practically the same management now prevails which successfully guided the business in former years. Under his wise, careful and pushing methods, the corporation which he directs has forged ahead, and stands now in the front rank of the producers of California sweet wines and brandies.

Governor Markham, last April, appointed him Viticultural Commissioner from the Los Angeles District, a position formerly occupied by Hon. L. J. Rose, whose term of office expired.

Mr. Bichowsky is about the medium height, slenderly built and a jolly entertainer and talker. His experience with the L. J. Rose Company shows that he is possessed of remarkable business ability, and as he is just approaching the prime of life, he is regarded as one of the most promising of the young wine men of the State.

Subscribe for the PACIFIC WINE AND SPIRIT REVIEW, Three Dollars per year in advance.

From Nicholas Rath & Co.

The original and genuine prune juice completely removes the harsh new taste and smell in whiskies and brandies without its being possible for the consumer to know that anything has been added, so much does the delicious flavor and fine finish resemble that produced by age.

Imitations (which are numerous and go to show the worth and importance of the article) merely sweeten and reduce the proof; thus, while the effect is simply what could be produced by syrup, the cost, no matter how apparently low the figure may be, is greater than the genuine prune juice, which can be obtained only from the originators and sole manufacturers.

NICHOLAS RATH & Co.,  
39 South William Street, New York.

Samples, either white or colored, sent on application.

From Culbert & Taylor.

39 BROADWAY,  
New York, August 19, 1892.

DEAR SIR:—The undersigned hereby notify you that on this date Mr. Robert B. Culbert has retired from the firm of Culbert & Taylor.

The business heretofore conducted by said firm will be continued at the present place of business, No. 39 Broadway, New York City, under the same name of Culbert & Taylor, by Mr. William A. Taylor.

Mr. William A. Taylor is the only person authorized to sign the firm name in liquidation of all accounts, or to incur liability in the name of Culbert & Taylor. Until further notice all payments to Culbert & Taylor should be made or sent to the home office, No. 39 Broadway, New York City.

Yours truly,  
ROBERT B. CULBERT,  
WILLIAM A. TAYLOR.

## MUST PAY TAX.

The Internal Revenue Department has sent instructions to its agents here to collect special tax as wholesale liquor dealers from the many commission houses which have hitherto been shipping large quantities of wine to Mexican and Central American ports without payment of any special tax. The Department rules that these houses are wholesalers within the law and must pay.

Between fifty and sixty houses are so affected and the new ruling will bring to the revenue quite a considerable sum.

Representatives of several of the firms most affected held a meeting recently at the office of E. L. G. Steele & Co. Among the houses represented were Thammhauser & Co., John T. Wright W. Loaiza, Montelegre & Co., Williams, Dimond & Co., etc., etc.

The meeting was substantially devoted to a liberal protest against the ruling of the Treasury Department and it was resolved to resist the payment of the tax to the last. Chickering & Thomas the attorneys will look after the cases.

We cannot see on what grounds the firms affected expect to escape. The law on the point is as plain as day and there isn't much use in beating about the bush in such cases, as the wholesale trade of the coast and elsewhere will understand. The Government is a pretty hard customer to beat when it has the letter of the law on its side and we think the trouble will end in these firms coming to the front and paying their taxes.

The will of Emanuel L. Goldstein, late of B. Dreyfus & Co., has been filed for probate. Testator leaves an estate valued at \$1,500,000. One-half of the estate is bequeathed to the widow. To Cecelia, wife of Adolph Maas, is left \$500. Jacob Goldstein, a brother, is bequeathed an income of \$300 annually during his life. All the rest of the estate is left to Jacob Frowenfeld, in trust. He is to invest it for eight years and then distribute it equally among the children of testator: Carrie, wife of Jacob Frowenfeld; Tillie, wife of I. S. Ackerman; Beckie, wife of I. H. Ackerman; Sophie, wife of A. Steinberger, and William and Sanford Goldstein. The will is dated this city, February 3, 1892. Jacob Frowenfeld is named as executor.

## Chicago Department.

[REGULAR CORRESPONDENCE.]

Chicago, August 25, 1892.

"It may be a matter of surprise, but it is nevertheless true," remarked a dealer in California wines yesterday, "that this has been the best year for trade with us since we began business here five years ago. The trade has lasted this year for the first time right through the summer season without any appreciable falling off. Heretofore the summer months have been largely blanks on our books but it will not be so this season. We have a good corps of men in the field all the time soliciting trade, and they are making great headway. You can say to the wine growers of California that we can already see the beginning of the end of the solution of the wine problem, and that the future is radiant with hope of grand success."

In calling on the trade in general the same spirit of hopefulness was manifested by all. The United Wine Growers' Association said their business was in elegant shape, and that for the time they had been in operation their trade had made a most marvelous growth. They had just received a carload of wine in puncheons the week before, "and here is all we have left," they said, pointing with pardonable pride to the small remnant of three.

The lately appointed Vice-Consul de France, M. Verstraete, is just now fitting up an elegant home for himself and family on one of Chicago's most aristocratic residence streets, and of course no Frenchman's home is complete without its cellar of wines of all varieties. But strange as it may seem, he did not order French wine, *carte blanche*, but carefully investigated California products, and at last said: "It is useless to seek farther for wines whose elegance of flavor and bouquet and soundness can excel these. I am more than surprised to find such excellent wines in America, of native production." The result was that he gave the United Wine Grower's Association an order for a whole wagon load of wine comprising all the varieties they have on their list, not even forgetting a couple of barrels of Zinfandel for his servants.

A. M. Bergvin, representing the Eisen and Carpy wines in this market, has just returned from an extended trip in Canada where he has been energetically talking up the merits of California wines. That he was successful goes without saying, and the number of nice large orders which grace his books are eloquent testimony or rather testimonials to his eloquence. He has established a foothold in Canada now and he will soon have a very large trade built up in the Dominion.

Thos. D. Cone, manager of the brandy department of the To-Kalon and Vina company, will start to California next week for a visit of some six weeks. Mr. Cone is one of the most faithful as well as successful workers in the vineyard interests at Chicago, and well deserves this little vacation. He will combine business with pleasure, however, going by the Northern Pacific and corraling all the trade he can along the line.

Capt. C. E. Shillaber, returned last week from his vacation down in his old time New England home, looking as brown as a nut. He says he is now ready for the best year's business the To-Kalon Company has ever done, and that he fully expects to do it.

This is the season of the year when whisky is not really "in it." During the hot weather wine has certainly got the "edge" on whisky, and cobbler and claret punches are far more popular than any concoctions of "corn juice" that the bar "artist" can devise. The result is that wines are coming more and more into favor all the time, and as they do, the whisky taste is destroyed; and once a man becomes a wine drinker he lets the more ardent drinks all go by the board. A gentleman who has been a hotel proprietor for years said the other day: "I have used whisky all my life, and thought I could not do without it, but of late I have been drinking wine, preferring it during the

heated term, and to my surprise I now find that whisky nauseates me and I can't drink it at all."

The vacation period is still on, and the whisky trade is taking a big rest. Of course there are a few sales all the time, but mostly for immediate consumption. The prices are ranging about the same as at the close of the business season, as there is no reason for a decline, and of course none for an advance. Eastern ryes are simply dormant, but it is probable that they will awake to newness of life in a month more and command good prices for the fall trade.

There is a good deal of interest manifested in the status of the bourbon market this fall. The time has come when the big crop of spring '90s has to be tackled. Whether or not there will be a tumble in prices remains to be seen. It is argued by the hopeful ones that the goods are so placed that they can be put upon the market just as they are called for, and that no glut will follow. Others say that there will be a rush, and that outside of well established brands, the prices will go to pieces. It is doubtless the fact in this last case that the wish is father to the thought.

On the 4th inst. Judge Jackson of this District rendered a decision which will put a stop to the cases against the Distilling and Cattle Feeding Company. An application was made by President Greenhut, of the company, for a writ of habeas corpus, and the Judge granted it. This establishes the legal fact that the company is not a Trust.

According to figures supplied by the Government the amount of ardent spirits consumed in the United States in 1875 was 66,120,558 gallons, and in 1891, 91,157,365. Based upon the population of the country in the same years the per capita consumption amounted to 1.50 gallons in 1875, and to 1.42 gallons in 1891. This is a decrease, but during the same period the increase in the consumption of wine was more than doubled, being 12,954,961 in 1875 and 29,000,000 gallons in 1891. Of this amount 24,000,000 was of domestic manufacture. Foreign importations have dropped away down in the scale. In 1875 with a population of 42,000,000 there were 7,000,000 gallons of wine imported, and in 1891 with a population of 62,000,000 there were less than 5,000,000 gallons imported. This fact is certainly very encouraging for the home wine grower. But as "growler rusers" the Americans are simply out of sight. In 1875 the beer consumption amounted to 294,353,157 gallons, which was a per capita of 6.71 gallons, and in 1891 it was 977,479,761 gallons, or a per capita of 15.25 gallons. L. L. PALMER.

CHICAGO TRADE NOTES.

S. May (the Grand Pacific Wine Co.) 3203 Cottage Grove Ave., has failed and his stock, composed largely of California wines, was sold by the Sheriff August 29th. Cause of failure, dull times and business ineapacity.

There are rumors of a new departure here in the California wine trade which looks well. A fine store will be opened in one of the best localities in the city and will be devoted to the handling of several of the choicest of California wines, both dry and sweet, and brandies; also of canned and dried fruits. The enterprise is backed by abundant capital, California and Chicago parties being interested.

The Wine Consumers' Agency, a concern which started on Dearborn street a few months ago with a blare of trumpets as an incorporated company, with S. de Mihalka as director, is in financial difficulties owing to a disposition to cover too much ground with too little capital. It is now in the hands of a receiver and may pull out if given sufficient time.

Mr. C. W. Dakin, the enterprising wine man of Delafield, McGovern Co. has great faith in the growth and future of California wines in this market. He reports a steadily increasing demand for the better class of California wines especially among the Germans who almost control the trade of the real wine consumers. It is fast superseding the Rhine wines, which have up to within the last two years controlled this portion of the consumers' trade. The Delafield Co. handle only on commission and only the best grade of goods.

The Post publishes a report that a big high wine distillery to oppose the Trust will soon be erected at Morton Station, on the Milwaukee division of the C. M. & St. P. R. R.

Mr. Bamberger, of the malodorous Bamberger & Kaempfer failure, is at present rustling among the Chicago wholesale trade for a Kentucky whisky distillery. W. A. GERT.



## Cincinnati Department.

[REGULAR CORRESPONDENCE.]

CINCINNATI, OHIO, Aug. 27, 1892.

Already there seems to be a start made all along the line, and buckling on their grips and sample cases, the traveling men are sallying forth for the fall campaign.

Business has not yet fully opened up, but the indications are very flattering and we think that by September it will be moving briskly in the usual channel; not booming, perhaps, but growing in a steady way. During the month of July business was extremely dull.

Within the past thirty days the prices of all prominent brands have steadily advanced, and the prospects are that good prices will prevail and that trade will be satisfactory all around. The distilleries are all closed as usual at this season of the year, but after having made the necessary repairs, etc., will soon resume operations for the fall season.

In my last letter I omitted to mention the fact that Mr. Geo. Harris, of the firm of Jas. Levy & Bro., was recently married to a lovely young lady of this city—a grand-daughter of Mr. Meyers, our efficient law librarian at the Court House. We wish Mr. Harris the same success in his matrimonial venture that he has enjoyed in his mercantile career.

I also note the engagement of Mr. R. F. Balke, President of the Mellwood Distilling Co., Louisville, Ky., to a Blue Grass belle of Eminence, Ky. Mr. Balke is a worthy young gentleman who has been successful in all of his undertakings, and we wish him much joy in this last one.

Mr. S. M. Wendel, of the firm of Edinger Bros. & Jacob, New York, paid our city a visit last week, and, as usual, pocketed orders for several carloads of wine before he left.

Bernard Mihalovitch, junior member of the fruit brandy distilling firm of Mihalovitch, Fletcher & Co., is in Europe and will not return until October. It is customary with this house for one member of the firm to go to Europe every Spring to lay in a supply of fruit juices and wines.

Rheinstrom Bros. are in the front rank as manufacturers of cordials, fruit liqueurs, bitters and all fancy liquors. They have recently moved into their immense new building, which is a magnificent piece of architecture. Everything is handled by team power and they have direct railroad connection—a track routing their large shipping office. Their capacity is immense.

Paul Trommlitz, of Kohler & Frohling, was one of our recent visitors. He secured his usual full quota of orders.

## Louisville Department.

[REGULAR CORRESPONDENCE.]

LOUISVILLE, Aug. 27, 1892.

With the change of the weather we have also experienced a change in business. Activity is partially resumed, our merchants are returning home from their vacations and in two or three weeks more everything will be running in full blast with the exception of course of the distillery plants which most likely will be kept closed until late in the fall.

A customer writes us today that "We are still looking for '88's, as we have been so far unable to find any." This gives the best view of the status of the whisky market, anyhow as far as goods older than '90's are concerned. Some brands like Spring '86, "Spring Hill" have advanced during the fortnight from \$2.65 to \$3, and even at the advanced prices there is hardly anything to be bought. '87 and '88 goods are simply out of existence, and '89 whiskies are today higher than '87 goods were at the same period. '89's of high priced brands are bringing today as high as \$2.60 per gallon. Why then should not '90 whiskies which you

can buy today at 60 to 70 cents (and all splendid whiskies) be good—yes, excellent property? We will not have over fourteen or fifteen million gallons of '90 whiskies by the limitation of the bonded period, and taking into consideration that our annual consumption has increased to over twenty-five million gallons a year, there will not only be no surplus, but by the time '90 whiskies are tax-paid, we will find to our surprise that the quantity will not be sufficient for ageing purposes.

The dealers who expect to buy '90 whiskies cheap, in order to supply themselves with stock for four or five year old whiskies, ought to buy them now as good whiskies can be bought cheaper today than in the fall or the coming spring. When making purchases dealers ought to be careful to buy well-stored goods, and then the cooerage ought to be taken into consideration as this point is a great factor in carrying free whiskies. Hand-made cooerage is preferable before all machinery cooerage because the outages are much smaller. The color and consequently maturity is far richer and better. It is surprising to see how beneficial the transfer of three-year-old whisky into a new and well charred barrel acts on goods. If left for two or three years in the second barrel, the whisky will show up better than any eight or nine year old article, and this is one reason why blended whiskies at times show up so well. It certainly will please any dealer who has a fine trade to experiment in this respect.

*Max M. Falle!*

### AGAIN WE ENDORSE IT.

Frank L. Fowler, of Livermore, who represented this district in the Assembly last session, is a candidate for re-nomination at the hands of the Republicans. Mr. Fowler's record at the last session was free from any stain, and the remarkable ability shown for a beginner was most gratifying to his many friends. He proved himself a most wide-awake and energetic legislator, quick to see the point at issue, and firm in his determination to stand by the rights of the people. His experiences last term will naturally be a great help should he be returned to the next Legislature, for he will be thoroughly posted on the manner of procedure, and his extensive acquaintance formed is also a great help. Mr. Fowler is a graduate of our State University, and has extensive vineyard interests near Livermore. He is a practical, level-headed young man whose energy and determination to carry anything he undertakes is what is most needed in an Assemblyman, and Frank Fowler possesses both these qualifications in an eminent degree.—*Haywards Exchange.*

Again we endorse these sentiments. We hope Mr. Fowler will be re-nominated and re-elected. He deserves it.

ESTABLISHED 1724

TRADE MARK

E. RÉMY MARTIN & CO.

COGNAC

(FRANCE)

AGENTS IN SAN FRANCISCO, CAL.

HELLMANN BROTHERS & CO.,

525 FRONT STREET.

See Quotations on page 13.

## EXHIBITORS AT CHICAGO.

Through the kindness of Mr. W. H. McNeil, the Superintendent of the Viticultural Exhibit at Chicago, we are enabled to present the following list of persons and firms which, thus far, have signified their intention of exhibiting at Chicago.

## EXHIBITORS VITICULTURAL DEPARTMENT COLUMBIAN EXPOSITION.

## ALAMEDA COUNTY.

John L. Beard, A. G. Chaushe, John Crellin & Son, C. C. McIver, Julius P. Smith, H. B. Wagoner, Chas. A. Wetmore.

## FRESNO COUNTY.

Barton Estate Co., Limited; Eisen Vineyard Co., Fresno Vineyard Co., Margherita Vineyard Co., St. Hubert Vineyard Co.

## LAKE COUNTY.

C. M. Hammond.

## LOS ANGELES COUNTY.

C. S. C. Johnson, L. J. Rose & Co., Limited.

## NAPA COUNTY.

Beringer Bros., H. W. Crabb, M. M. Ester, Ewer & Atkinson, A. H. Grossman, Geo. Hunsman, Inglenook Vineyard, Chas. Krug, Napa Valley Wine Co., Tibourcio Parrott, Jacob Schram, Louis Zieringibl, G. Migliavacca.

## PLACER COUNTY ASSOCIATION.

## SACRAMENTO COUNTY.

Kohler & Van Bergen.

## SAN JOAQUIN COUNTY.

Geo. West & Son.

## SANTA CLARA COUNTY.

P. O. Burns Wine Co., Cupertino Wine Co., R. Heney, Jr., C. P. Howes, Lefranc & Masson, H. A. Merriam, Wm. Pfeiffer, El Quito Vineyard Co., Jos. Sladky, Wm. Welmer.

## SANTA CRUZ COUNTY.

Ben Lomond Wine Co., John A. Stewart, St. George Vineyard Co.

## SONOMA COUNTY.

D. D. Davisson, Isaac De Turk, J. Gundlach & Co., Mrs. E. A. Hood, Italian-Swiss Agricultural Colony, F. Korbel & Bro., Lay, Clark & Co., Walden & Co., Ltd.

## SAN FRANCISCO COUNTY.

C. Cury & Co., California Wine Growers Union, Beck, Pyhrr & Co., A. Haraszthy & Co., Wm. Hoelscher & Co., Kolb & Denhard, Kuhls, Schwarke & Co., Jos. Melezer & Co., A. Repsold & Co., P. C. Rossi, Sanders & Co., C. Schilling & Co.

## SAN BENITO COUNTY.

Wm. Palmitag.

## TERAMA COUNTY.

Leland Stanford.

## BUSINESS IN CENTRAL AMERICA.

Mr. Newton W. Hall, who is connected with one of the largest mercantile houses in San Francisco having connections in Central America, returned to the city recently after an absence of several months in Guatemala. Mr. Hall will remain only a short time, his trip here being solely on business.

Speaking of the wine trade he says: "The wine trade is being ruined. Competition between the many houses already in the business or about to embark in it has cut prices terribly. Indeed the prices quoted by some dealers in Central America are so low as to induce the belief that the wine sometimes gets in by some other way than through the Custom Houses.

California wines are now to be found in all the stores of Guatemala. The dealers usually store the bottles upright, apparently not knowing the importance of laying the bottles on the sides. The wines are properly labeled, but what it gets to be in many instances after some time on the shelves of the dealers, can be better imagined than described.

The consumers are all well-to-do people, such as coffee planters, merchants, etc. The trade will undoubtedly increase, as the wines are preferred because pure.

## New York Department.

[REGULAR CORRESPONDENCE.]

NEW YORK, Aug. 25, 1892.

The principal topic of conversation lately has been the trouble in Buffalo with the striking switchmen. Traffic has been badly impeded by the manner in which these men acted. Merchants have therefore felt doubtful as to risking their goods by railroad.

In talking with some of the brandy merchants, Mr. Van Bergen of Kohler & Van Bergen, B. Dreyfus & Co., and several others, I find they do not believe in the talked of increase in price of brandy.

Mr. Chas. Gundlach has returned from San Francisco after being away for some time. He was welcomed by a host of friends.

Mr. Paul Richter who for years has travelled for J. Gundlach & Co., has gone on his usual fall trip. He has sent in a good many orders since he left town.

There has been quite a move in California wines during the past fortnight. The prices of red and white wines have been firm with little fluctuation.

*Bonafors* issue of August 25th says of California wines: "Business during the last week has improved a little, but prices have not. In contradiction to the reports from California, which unanimously point to a justified advance, the market remains at the same point, and it is as difficult as ever to dispose of round lots of ordinary qualities unless a very decided concession is made. Some well known brands have been offered during the last two weeks on the dock, at very reasonable figures, but in the absence of anybody willing to buy them, they were stored. For the better grades of finished wines the improvement is more noticeable; they find easier buyers than one month ago. They reach a class of purchasers who understand the situation."

Within a week trade will open for good in all lines and merchants are very enthusiastic as regards their next season's trade.

J. S. McCOSKER.

## ENDED IN A SQUABBLE.

The attempt of the Fresno raisin growers to enforce an order regulating prices at 4½ cents in the sweat boxes has resulted in a squabble as we expected it would. Three firms, the Cook & Langley, Schacht, Lemecke & Steiner and Williams, Brown & Co., refuse to be governed by the 4½ cent law, and at a recent meeting of the growers in Fresno, the representatives of these houses were vigorously hooted. The State Raisin Growers' Association which has 1135 growers, "with an acreage of 41,796½, representing 95 per cent. of the acreage of the State (?)" has adopted the following resolutions:

WHEREAS, 1135 growers of raisin grapes, representing 41,796½ acres of bearing vines, have signed the growers' agreement and joined this State Raisin Growers' Association, and are pledged upon the honor of each to stand together to protect the mutual interests of all growers, and

WHEREAS, We, the California State Raisin Growers' Association, in general meeting assembled, representing over 95 per cent. of the raisin acreage of the State, have listened to the remarks before the convention of Mr. Williams, of Williams, Brown & Co., who also claimed to represent the firm of Cook & Langley, and the remarks of Mr. Lemecke, of the firm of Schacht, Lemecke & Steiner; therefore be it

*Resolved*, That in our opinion the manner of conducting the raisin business as expounded by the above-named packers is prejudicial to the best interests of the raisin growers, and tends to reduce the price of raisins; further

*Resolved*, That as long as these firms remain outside of the packers' organization and refuse to sign the agreement of the other packers of the State to maintain minimum prices, that we, the California State Raisin Growers' Association, further bind ourselves neither to sell them our raisins or do business with them in any way; and, be it further

*Resolved*, That we express our thorough disapprobation and contempt of those firms who are operating in a way that will bring ruin to the raisin industry of the State.

Now they are fighting. Let them fight. They abused the prophets who foresaw the state of affairs into which they are now plunged, and they are in a hole.

## THE BELMONT DISTILLERY.

Herewith are given two excellent cuts of the exterior and interior of the Belmont Distillery owned by Moore & Selliger and located at Louisville, Ky. The first cut representing the exterior shows the general plan of the distillery. The second one shows the mashing floor in which the mash for Belmont is prepared. This is known as one of the model distilleries of Kentucky and no expense has been spared to equip it for the production of first-class goods. The machinery is of the latest improved pattern, the still-house is the pink of neatness and one of the novelties of the "Belmont" distillery is the fact that all the processes of converting grain into whisky are conducted upon one floor, thereby avoiding the inconveniences to be found in the old-style plants. The reputation enjoyed by "Belmont," as well as "Astor" and "Nutwood," throughout the United States attests the success of Messrs. Moore & Selliger in the production of fine whiskies.



"Belmont" is one of the most popular brands used on this Coast and the demand for it is growing rapidly. As an indication of this fact it may be stated that one house in this city has just received a lot of 674 barrels of the whisky which they exported for this market, while another firm also received a good lot of export "Belmont." That such quantities of a single brand can be readily placed by a local jobbing house in this market speaks volumes for the popularity of the goods.



The reputation of Belmont is second to none of all the whiskies having a large sale on this Coast. It is the aim of Messrs. Moore & Selliger to produce this whisky by the time honored process of Auld Lang Syne. The grain is mashed by hand in small tubs and the distilling is done in the old manner in small vessels. Belmont is what it claims to be, a strictly old-fashioned hand made, sour mash whisky.



## Trade Notes.

Emoch G. Bidleman, the defaulting cashier of E. Martin & Co. has been held for trial. His trial will soon begin.

Spruance, Stanley & Co., report business as improving. The long siege of summer dullness seems to have passed.

Hon. H. M. La Rue, left for Chicago on the 1st inst. to assume his duties as Chief of Viticulture at the Worlds Fair.

J. B. J. Portal, of San Jose, has returned from his European trip. Mr. Portal's health is much better than when he went away.

Shipments of dried grapes are being made regularly from the San Joaquin valley vineyards. At Mantua and Fresno the drying campaign is going on steadily.

H. A. Pellet, the St. Helena viticultural expert, has gone to Vina, where he will remain during the greater portion of the vintage at the Stanford vineyard.

The vintage has begun at Arpad Haraszthy & Co.'s vineyard at Esparto. This is one of the earliest vineyards in the State, but this season the grapes are late in ripening.

Mr. H. A. Schram has retired from the firm of Bowen & Schram and will hereafter have charge of the Schramsborg vineyard. The city business will be conducted as heretofore by Bowen & Schram.

C. Carpy & Co. will ship a lot of 400 barrels of wine to Germany by the J. C. Pfluger, now on the berth, and about 40 barrels to Rotterdam by the same vessel. Mr. Carpy's trade is rapidly growing abroad.

C. M. Mann, manager for I. De Turk, reports business very good and steadily improving. He sent out four carloads the first week of the past fortnight and has a fine lot of orders on hand to be filled. The fall trade of the house will be excellent.

Mr. Duncan Bankhardt has returned from his trip to France. He says that all is now ready for the United States Government

to make a demand on France for the minimum duty on bleeding wines. Mr. Bankhardt will shortly go to Central America for C. Carpy & Co.

The Jones Distilling Company, of Brownsville, near Pittsburgh, Pa., will build a large warehouse to hold their surplus whisky. This company has 23,000 barrels of liquor stored away in its warehouses and will also build a large cattle pen with a capacity for 1200 cattle.

The black rot or something akin to it, has broken out at the Eisen Vineyard at Fresno, and already a quarter of the crop has been destroyed. Black rot is a very unusual disease in California and its presence at the Eisen place is undoubtedly due to copious irrigation.

John Spruance, of Spruance, Stanley & Co., has returned from his eastern trip looking hale and hearty. He visited several watering places on the Atlantic Coast in his absence and attended to business matters as well. His return is well timed, as business here is reviving.

Donald De V. Graham, of Carrll & Carroll, will secure several new lines of goods for his house while in New York. It is reported that Mr. George Carroll is soon to retire from the active management of the house, but that the business will be conducted by the remaining partners.

Julius P. Smith, of the Olivina Vineyard, Livermore, will soon make a shipment of 2000 gallons of white wine and some sweet wines to Manta Peru. This is the pioneer shipment in that direction. Mr. Smith is also doing well with his Eastern trade, his wines commanding a ready sale.

The dissolution notice of Messrs. Culbert & Taylor of New York will be found elsewhere. Mr. Robert B. Culbert retires and Mr. William A. Taylor, who has recently returned from a trip to Europe, continues the business under the old style. He alone will settle up the business of the firm.

Messrs. J. R. Parkington & Co., of London, state that the shipments of Port for July amount to 6,852 pipes (Great Britain 2225 pipes), making 71,439 pipes for seven months, against 51,900 in 1891. The Sherry shipments were 2458 butts, making 30,266 butts for seven months against 36,424 butts in 1891.

**DUFF GORDON SHERRY** In Quarter and Eighth Casks.

**SWAN GIN** In Quarter and Eighth Casks.

**GAME COCK** Triple Flavor **GIN** in Eighth casks.

**JAINE ROYAL BATAVIA GIN** In cases of 15 large square white bottles.

**BOORD'S OLD TOM GIN** In Cases.

**BOKER'S BITTERS** In Cases.

FOR SALE IN BOND OR DUTY PAID BY

**CHAS. MEINECKE & CO.**

SOLE AGENTS PACIFIC COAST.

314 SACRAMENTO STREET.

The M. V. Monarch Co., of Owensboro, has opened offices at the corner of Sacramento and Front streets, and in the heart of the liquor trade quarter. The offices are admirably suited to the needs of the company, and Mr. McCartney who represents the company will welcome his friends and friends of the brands of the company.

The vintage has begun at the Natona Vineyard and all of the product will be made into brandy for the foreign trade. The quantity of grapes at this vineyard is turning out better than was expected and the brandy that will be made will be distilled with the special attention to the needs of the company's customers in Germany.

Sanders & Co. have recently completed stills for Geo. West & Son, Stockton; C. K. Kirby, Fresno; Jas. G. Fair, Lakeville; Henry Craz, Fresno; A. P. Adams, Fresno; Henry Peters, Vacaville and H. B. Wagoner, Livermore. Messrs. Sanders & Co. will make a duplicate of the still manufactured for Geo. West & Son, to be sent to the World's Fair.

The Orient Distilling Company of Baltimore county, Md., has been incorporated for the purpose of manufacturing rye whiskey, other grain spirits and fruit brandy, with a capital of \$175,500. The incorporators are Edwin Walters, John P. Winand and Walter B. McAfee of Baltimore, Nicholas J. Griffin of Philadelphia, and Thomas H. Sherley, of Louisville.

Belmont whisky is rapidly making its way on this coast. Kolb & D'ohard expect to receive a large direct consignment shortly, and recently two large importations of export Belmont whisky have been made, 674 barrels coming to one firm and 50 barrels to Braunschweiger & Co. This whisky, made by Moore & Selliger of Louisville, is an old fashioned, hand made, sour mash article and is a favorite wherever introduced.

The Santa Clara Viticultural Society met at San Jose recently. The object of the meeting was to discuss the low price of wines and grapes and the best methods to adopt to rectify the same. A committee consisting of Dr. Mintie, J. Budd, W. Welner and Capt. J. C. Merithew was appointed to formulate a plan of organization in consultation with all grape growers of the county.

The business of Alfred Greenebaum & Co. is in a fair way toward settlement. It is expected that within the course of a week or so the San Francisco creditors will get their 30 cents on the dollar, and that Mr. Greenebaum will be in a position to resume business. The Eastern creditors appear to be in a fair way to get nothing. It is understood that Mr. Greenebaum's new business place will be at some point on Front street.

Solano county is agitating no-license, and a petition is being circulated to be presented to the Supervisors in October, asking them to grant no more licenses to sell intoxicating liquors. The work is being done under the auspices of the W. C. T. U., and the petition meets a response. A thorough canvass is to be made and every voter's name taken. Those who will not sign the petition will be asked to give their reasons, and a note of the same will be made. And a nice piece of impudence it is to ask each voter to explain his own thoughts and opinions.

We learn from the French authority the *Paris Revue des Vins et Liqueurs* that Breton Sec champagne now ranks number eight in the long list of champagnes in the matter of exports to the United States. The rapid growth of Breton Sec in popularity in this country is due not only to its excellence but to the enterprising and able efforts of the American agents, Messrs. H. Brunild & Co., of New York. Mr. S. Glaser the manager of the Pacific coast branch of the house, reports that the wine is meeting with gratifying success in this market.

We are pleased to acknowledge the compliments of Messrs. Chas. Meinecke & Co., in the shape of some of the celebrated "Royal 1. A. 1. N. Batavia Gin," which enjoys a popularity as wide as the civilized world. Its mellowness, delicate flavor, richness and brilliancy of color, endear it to the palates of the lovers of high-grade gins. 1. A. 1. N. enjoys a large trade on this Coast, a fact which is due not only to its merits, but to the efforts of Messrs. Meinecke & Co., the Pacific Coast agents, who have during nearly a third of a century upheld their reputation of handling only the best in all lines of their trade.

Messrs. Garnier, Lancel & Co. are nothing if not enterprising. Their latest evidence of this fact is the renting of the fine wine cellar at the corner of Sacramento and Webb streets. This is one of the best storage cellars in the city and has a capacity of 250,000 gallons. They are filling it with first-class cooerage, among which are two 16,000 gallon tanks, one 13,000 gallon tank and 49 ovals that hold 3,000 gallons each. With their other cellars this gives the firm a storage capacity of 400,000 gallons in San Francisco, in addition to their outside cellars. The wine is received on Commercial street and pumped through pipes to the new cellar from which it can be drawn back again to the shipping cellar by the force of hydraulic pressure. The equipments of the Sacramento cellar are perfect, and Messrs. Garnier, Lancel & Co. may well be proud of their plant.

Hon. E. H. Taylor, Jr., the well-known Frankfort distiller, is to the front as a leader against a salary grab in the Kentucky Legislature. As is well-known Col. Taylor represents the Frankfort district (Franklin county) in the State legislature. The scheme was sprung in the legislature to allow salaries from August 15th to November 15th, which would amount to drawing \$90,000 from the State Treasury. The *Courier Journal* of Louisville, of August 10th says: "A resolution was offered in the House this morning providing that members and employes shall draw pay during vacation, and only forty-two members could be mustered in its favor. Representative Taylor, of Franklin, had the manhood to come out squarely and vote against it, but the others who opposed the measure resorted to filibustering and broke a quorum by remaining silent or leaving the room when their names were called." The grab went through but Col. Taylor has placed himself squarely in record against such steals.

**Treatment of Wines**  
BEFORE, DURING AND AFTER FERMENTATION  
**Treatment of Brandies.**  
**J. DUPONT,**  
OENOLOGIST.  
MERCED CITY, CALIFORNIA.

  
**FERRE & CO.**  
Manufacturers of Oenologies Productions,  
WINNIPEG, MANITOBA, CANADA.

Bouquets of Bordeaux or Medoc strengths	\$ .40 a Flask
Essence of Cognac and Fine Champagne	1.25 "
Rancio Vieillesseur of brandies	1.25 "
Poudre-Colte Merveilleuse (a pound)	1.25
Wine Conservator (a pound)	1.25

**Champagne Makers Attention!**  
**FOR SALE**  
AT A GREAT BARGAIN.

A complete Champagne making outfit; silver lined generator, with two fountains of 15 gallons capacity; also wiring machine; 50,000 wires; 20,000 assorted caps; 100 pounds twine; corking bench and all the other small implements required.

I will sell at a very low figure as I have no use for the articles. For further particulars address,

**J. C. HACKSTAFF,**  
1736 MARKET STREET, DENVER, COLORADO.

# Imports and Exports

DURING THE PAST FORTNIGHT.

## EXPORTS OF WINE.

### TO JAPAN AND CHINA - PER STEAMER OCEANIC, AUG. 10, 1892.

DESTINATION.	SHIPPERS.	PACKAGES.	GALLONS.	VALUE.	
Shanghai	S Foster & Co.	5 casks	307	\$ 170	
Yokohama	Langfeldt & Co, Ltd	58 barrels	2,986	818	
	Cal Transfer Co.	50 barrels	2,510	900	
	Macondray Bros & L.	5 barrels	259	63	
Rioe	Williams D & Co.	4 barrels	188	71	
Total amount				6,251	\$2,021

### TO CENTRAL AMERICA - PER STEAMER ACAPULCO, AUGUST 18, 1892.

La Libertad	C Schilling & Co.	8 kegs	532	\$ 300	
		9 barrels	32	25	
		6 cases	30	10	
Avajutla		1 barrel	32	50	
		2 cases	32	10	
J. La Libertad		2 bf-barrels	33	36	
Cortino	W Freese & Co.	4 kegs	40	45	
Ocosingo	B Dreyfus & Co.	7 barrels	353	499	
La Libertad		4 kegs	68	55	
Puntas Arenas		4 barrels	304	175	
Champerico	S Lachman Co.	54 cases	253	331	
Guatemala		91 cases	327	382	
San J de Guatemala		20 cases	60	60	
Amajutla	P Meeks	2 kegs	20	15	
La Union	J Gundlach & Co.	1 barrel 1 keg	70	61	
Cortino		6 cases	17	23	
Ocosingo	Thebaud Ashton & Co.	6 cases	42	32	
Avajutla	Cabrera Roma & Co.	2 bf-bbls 6 kegs	114	90	
		10 kegs	100	42	
Ocosingo	E de Saba & Co.	12 cases	119	42	
		64 cases	419	119	
Total amount 396 cases and				1,634	\$2,435

### TO MEXICO - PER STEAMER ACAPULCO, AUGUST 18, 1892.

Acapulco	L F Lastreto	1 bbl 3 bf-bbls	132	\$ 85	
		1 case	2	20	
Salina Cruz	B Dreyfus & Co.	57 cases	300	349	
	Ruther & Bendixon	3 kegs	30	49	
Tapaolula	A Foster	55 kegs 1 barrel	325	329	
Tejuc	Thos Bell & Co.	4 kegs	68	57	
Mazatlan	J Gundlach & Co.	3 casks	153	64	
Sau Benito	Thebaud Ashton & Co.	2 cases	7	6	
San Blas	Thannbauer & Co.	1 barrel	49	40	
Manzanillo	Langley & Michaels	1 barrel	32	32	
San Blas	Castle Bros	1 barrel	50	24	
		1 keg	8	6	
Total amount 42 cases and				967	\$914

### TO NEW YORK - PER SHIP TAM O'SHANTER, AUGUST 23, 1892.

	M S Nevis	100 barrels	4,700	\$ 2,350	
	C Schilling & Co	100 barrels	5,205	2,602	
	Indian Swiss Colony	100 barrels	5,600	2,500	
	E H Guppy & Sons	20 barrels	1,000	500	
	Lachman & Jacobi	300 barrels	15,196	7,538	
	Kohler & Frothing	280 barrels	14,229	7,115	
	S Lachman Co.	40 puncheons	49,885	24,942	
		870 barrels	15,050	7,525	
	Napa Valley Wine Co.	300 barrels	5,531	2,915	
	Harry H Nether	1 barrel	27,386	13,693	
	B Dreyfus & Co.	150 barrels	7,386	3,693	
Total amount				143,465	\$71,742

TO CENTRAL AMERICA - PER STEAMER CITY OF SYDNEY, August 25, 1892.					
La Libertad	B Dreyfus & Co.	17 bf-bbls 16 kegs	627	\$ 306	
Champerico	Napa Valley Wine Co.	20 cases	125	132	
San J de Guatemala	Thebaud Ashton & Co.	1 case	192	75	
		2 cases	100	71	
Champerico	E L G Steele & Co	10 packages	100	71	
San J de Guatemala	P M S S Co	2 cases	41	41	
La Libertad	J Gundlach & Co.	36 kegs 14 bf-bbls	733	376	
		4 cases	24	24	
Total amount 51 cases and				1,460	1,624

TO NEW YORK VIA PANAMA - PER STEAMER CITY OF SYDNEY, Aug. 25, 1892.					
	Napa Valley Wine Co.	50 bbls 12 bf-bbls	2,661	\$1,725	
	Kohler & Van Bergen	100 barrels	5,078	1,277	
Philadelphia	Lenormand Bros.	50 barrels	2,251	777	
	Berges & Domeniconi	50 barrels	2,425	607	
	Garnier, Lancel & Co.	3 barrels	254	74	
	C Schilling & Co.	23 barrels	1,099	398	
		130 barrels	7,845	2,309	
		25 barrels	1,307	593	
		25 barrels	1,307	593	
	B Frappoli & Co.	10 barrels	481	185	
	S Lachman Co	20 cases	1	85	
	Cal Transfer Co.	25 barrels	1,250	350	
Brooklyn		1 barrel	50	71	
	Overland Freight T Co	24 barrels	900	384	
Total amount 21 cases and				27,244	\$8,644

TO JAPAN AND CHINA - PER STEAMER CITY OF RIO DE JANEIRO, Aug. 27, 1892.					
Yokohama	Cal Transfer Co.	2 barrels 2 kegs	110	\$ 85	
	Langfeldt & Co, Ltd.	670	179		
Tokio	Beringer Bros	4 barrels	203	51	
Cheking	Cutting Packing Co.	3 cases	12	12	
Shanghai	Kohler & Van Bergen	2 barrels	102	45	
Kobe	Bowen & Schram	2 barrels	100	65	
Total amount 5 cases and				1,185	\$437

### TO HONOLULU - PER STEAMER AUSTRALIA, AUGUST 31, 1892.

	Arpad Haraszty & Co.	4 barrels	207	\$ 122	
		30 kegs	200	152	
	Cal Transfer Co.	10 barrels	500	350	
	F A Haber	28 cases	100	100	
	S Lachman Co	1 barrel 30 kegs	400	340	
	Carroll & Caffell	9 cases	50	37	
	Lachman & Jacobi	4 casks 20 kegs	451	288	
	Kohler & Van Bergen	4 barrels 100 kegs	902	610	
	H S Crocker & Co.	1 case	20	20	
	D G Camarinos	1 barrel	50	15	
Total amount 38 cases and				2,710	\$2,054

### TO BRITISH COLUMBIA - PER STEAMER WALLA WALLA, AUGUST 31, 1892.

Victoria	F De Turk	17 barrels	812	\$281	
	Arpad Haraszty & Co.	7 barrels	357	180	
New Westminster	M Little	1 barrel	51	10	
Victoria	Wolters Bros & Co.	2 bf-barrels	55	79	
Total amount				1,275	\$358

### TO TAHITI - PER BRIG GALILEE, AUGUST 31, 1892.

Papeete	Lenormand Bros.	4 bbls 1 hf bbl	279	\$114	
		3 eighths	1	1	
	Lilienthal & Co.	5 barrels	246	122	
	C Carpy & Co.	4 casks 10 bf-bbls	540	161	
	M Turner	14 kegs 2 bf-bbl	178	288	
Total amount				1,243	\$685

## EXPORTS OF BRANDY TO DOMESTIC PORTS BY SEA.

From August 15, to August 31, 1892.

VESSEL	DESTINATION.	SHIPPERS.	PACKAGES.	GALLONS.	VALUE.
Tam O'Shan	New York	Napa Valley W Co.	3 barrels	75	\$ 150
City of Sydney	"	B Dreyfus & Co.	10 hf-bbls	253	509
"	"	C Carpy & Co.	5 barrels	253	503
"	"	Cal Transfer Co.	2 barrels	96	175
Total amount				659	\$1,158

# NAPA VALLEY WINE COMPANY

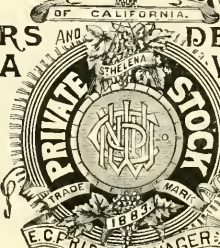
OF CALIFORNIA.

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### PURE CALIFORNIA WINES AND BRANDIES

**SPECIALTIES:**

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PRIVATE STOCK CLARET,  
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**WINERIES AND DISTILLERIES:**

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ST. HELENA.

**OFFICES:**

11-13 FIRST ST., SAN FRANCISCO.  
200-202 S. FOURTH ST., ST. LOUIS



EXPORTS OF MISCELLANEOUS LIQUORS BY SEA.

From August 15th to August 31, 1892.

VESSEL.	DESTINATION.	SHIPPERS.	PKGS & CONT.	VALUE.
Acapulco.	La Libertad.	E Dreyfus & Co.	2 bbls G. Ale.	\$ 25
"	Tapehuala.	A Foster.	3 bbls.	12
"	"	"	1 old Rum.	15
"	San Benito.	E. L. G. Steele & Co.	1 cases Bitters.	15
Mariposa.	Honolulu.	Goldberg, Bowen & L.	1 cases Champagne.	55
Unatilla.	Honolulu.	Branshaw & Co.	1 cases.	30
Australia.	Honolulu.	Sherwood & Sherwood.	15 cases Gin.	11
Galilee.	Tahiti.	E. G. Lyons & Co.	2 cases Bitters.	36
Total amount 16 cases, etc.				\$214

MISCELLANEOUS FOREIGN WINE SHIPMENTS.

From August 15th to August 31, 1892.

VESSEL.	DESTINATION.	SHIPPERS.	PACKAGES.	GALLONS.	VALUE.
W.G. Irwin.	Honolulu.	Baker & Hamilton.	5 barrels.	260	\$ 75
Walla Walla.	Victoria.	A Haraszthy & Co.	8 barrels.	412	162
Mariposa.	Auckland.	J Gimmlach & Co.	3 barrels.	159	64
Unatilla.	Vancouver.	P. M. S. Co.	51 cases.	250	250
City of Sydney.	Rotterdam.	C Carpy & Co.	49 barrels.	200	100
"	Buenos Ventura.	"	25 barrels.	311	156
"	Acapulco.	J Ivanovich & Co.	3 barrels.	103	48
City of Pueblo.	Vancouver.	Wollers Bros & Co.	1 keg.	10	13
"	"	Lenormand Bros.	1 barrel.	48	13
P.G. North.	Mabukoni.	Williams D & Co.	1 keg.	10	9
Larline.	Hilo.	Bartch & Bendixen	10 barrels.	529	317
Total amount 52 cases and 1				1,982	\$7,218

EXPORTS OF BRANDY TO FOREIGN PORTS BY SEA.

From August 15th to August 31, 1892.

VESSEL.	DESTINATION.	SHIPPERS.	PACKAGES.	GALLONS.	VALUE.
Acapulco.	Ocos.	Thebard A & Co.	6 cases.		\$ 60
"	Champerico.	"	2 cases.		30
"	San J de Guate.	"	2 cases.		30
"	Mazatlan.	"	2 cases.		30
Australia.	Honolulu.	A Haraszthy & Co.	1 barrel.	50	20
Total amount 12 cases and 1				50	\$175

EXPORTS OF WHISKY BY SEA.

From August 15, to August 31, 1892.

VESSEL.	DESTINATION.	SHIPPERS.	PACKAGES.	GALLONS.	VALUE.
Oceanic.	Shanghai.	S Foster & Co.	10 cases.		\$ 100
Acapulco.	Acapulco.	E. F. Lasreto.	1 H-barrel.	27	67
"	La Libertad.	L. S. Haas.	2 barrels.	72	119
"	San J de Guate.	"	1 barrel.	46	85
"	Champerico.	S. Laelman Co.	10 cases.		80
"	Ocos.	Oliver & Co.	1 keg.	10	30
"	La Libertad.	J. T. Wright.	10 barrels.		92
"	"	"	24 cases.		80
Mariposa.	Honolulu.	Sprague S & Co.	49 cases.		332
City of Pueblo.	Vancouver.	Wollers Bros & Co.	10 cases.		65
"	"	"	Pease.		65
Larline.	Hilo.	Luther & Bendixen	1 barrel.	54	34
Australia.	Honolulu.	Lilienthal & Co.	86 cases.		301
"	"	Carroll & Carroll.	1 keg.	10	31
"	"	Wilmerding & Co.	1 barrel.	37	65
"	"	Sherwood & S.	15 cases.		53
Galilee.	Tahiti.	Lilienthal & Co.	2 cases.		20
Walla W. la.	Victoria.	Wollers Bros & Co.	6 cases.		45
Total amount 212 cases and 1				310	\$1,180

NATIONAL IMPORTS AND EXPORTS.

	June, 1892.		June, 1891.	
	Quantity.	Value.	Quantity.	Value.
Re-imported spirits, proof gallons.	58,947	\$29,647	123,139	\$139,174
Mineral water, gallons.	231,355	48,039	219,885	45,839
Malt liquors, bottled, gallons.	116,714	411,261	97,206	392,235
Malt liquors, bulk, gallons.	129,140	33,166	111,263	32,814
Brandy, proof gallons.	24,117	61,496	31,118	81,580
All other spirits, proof gallons.	77,035	86,001	48,415	66,285
Champagne, dozen.	24,626	171,345	29,857	414,122
Still wine, casks, gallons.	234,693	390,260	361,616	249,711
Still wine, bottled, dozen.	33,989	200,600	36,183	185,927

EXPORTS.

	June, 1892.		June, 1891.	
	Quantity.	Value.	Quantity.	Value.
Malt liquors, bottled, dozen.	36,217	\$52,906	29,920	\$42,861
Malt liquors, bulk, gallons.	30,925	7,921	34,954	10,252
Brandy, proof gallons.	113,949	71,045	45,746	29,313
Brandy, bulk, gallons.	748	1,138	73,040	97,557
Rum, proof gallons.	89,929	100,494	102,907	129,857
Bourbon whisky, proof gallons.	84,533	80,327	12,452	12,099
Eye whisky, proof gallons.	19,322	8,277	1,017	1,374
All other spirits, proof gallons.	14,827	6,239	784	457
Wine, bottled, dozen.	1,867	8,157	1,357	7,241
Wine, bulk, gallons.	51,428	27,773	58,864	36,537

EXPORTS OF FOREIGN LIQUORS.

	June, 1892.		June, 1891.	
	Quantity.	Value.	Quantity.	Value.
Re-imported spirits, exported, proof gallons.	178	\$ 269	98	\$ 157
Mineral Water, gallons.	250	180	50	70
Malt liquors, bottled, gallons.	289	251	604	243
Malt liquors, bulk, gallons.				
Brandy, proof gallons.	1,550	1,875	1,101	1,784
All other spirits, proof gallons.	15,908	5,019	2,730	2,963
Champagne, dozen.	11	1,263	199	2,415
Still wine, casks, gallons.	2,778	1,461	1,725	913
Still wine, bottled, dozen.	508	2,815	458	1,327

IMPORTS OF WINES AND LIQUORS BY SEA.

FROM NEW YORK -PER SHIP COM. T. H. ALLEN, August 16, 1892.

SHIPPERS.	CONTENTS.	CONSIGNEE.
Lilienthal & Co.	50 packages Whisky	Lilienthal & Co.
"	45 barrels "	"
Edinger Bros & Jacobi.	10 barrels "	Larhman & Jacobi.
J & A Burke	1 barrel "	O. Fisser.
"	4 barrels "	N. Mausemeyer.
"	2 barrels "	E. A. Werin.
"	1 barrel "	J. C. Hampton & Co.
A. P. Ordway & Co.	60 cases Bitters.	W. T. Kibbler.

FROM PHILADELPHIA -PER SHIP S. D. CARLETON, August 23, 1892.

Sutton & Co.	80 cases Fruit Juice.	Order
"	30 barrels Whisky.	"
"	25 cases Whisky.	"

FROM OVERLAND VIA VANCOUVER -PER STR. CITY OF PUEBLO, Aug. 23, 1892.

Canadian Pacific R. R. Co.	110 barrels Bottled Beer.	Sherwood & Sherwood.
"	10 cases Ginger Ale.	Order
"	140 cases Mineral Water.	"

FROM NEW YORK VIA PANAMA -PER STEAMER SAN JOSE, August 25, 1892.

Pacific M. S. S. Co.	6 bundles Wine.	J. C. Solomon, Jr.
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FROM EUROPE.

Jno Rudert	65 cases Wine.	Order marked J.P. and Eagle
J Dupont	25 cases Cognac.	Louis Tausig & Co.
G. Malpaard	30 cases "	Order marked G.M.

WM. WOLFF & CO.,

Importers and General Agents,

327-329 Market Street,

San Francisco, Cal.

PACIFIC COAST AGENTS FOR

POMMERY SEC CHAMPAGNE,  
 J. & F. MARTELL COGNAC.  
 MINERAL WATERS OF THE APOLLINARIS CO., Limited, London  
 MORGAN BRO., PORT ST. MARTY'S SHERRIES  
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JOHN & KUYPER & SONS, ROTTERDAM, GIN,  
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 MILWAUKEE Export Beer, Select Blue Ribbon  
 THE "BEST" TONIC,  
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CANTRELL & COCHRANE'S Belfast Gunge Ale,  
 BASS & CO'S Pale and Burton Ales, is Hogsheads,  
 GUINNESS & CO'S (Dublin) Extra Stout in Hogsheads;  
 ANDREW USHER & CO'S Scotch Whiskies  
 JAMESON & CO., IRISH WHISKY,  
 LONDON Dry Dock Jamaica Rum,  
 "DOE'S" BRAND OF GUINNESS'S Stout and Bass' Ale  
 ROYAL WINE CO., PORTO, Port Wines  
 UDOLPHO WOLFF'S SON & Co., Suediam, SCHNAPPS

Re-imported American Whiskies - '86 Exterior, '83 Bluegrass, '87 T. B. Ripy, '86 Allen & Bradley rye and bourbon, Hermitage, Sovereign  
 bourbon and rye, Hanning, Belmont and other Staple brands. Lowest market quotations furnished on application, to the wholesale trade only.

FROM PHILADELPHIA—PER SHIP ALAMEDA, AUGUST 23, 1892.

Sutton & Co. 25 barrels Whisky. Order.  
 FROM OVERLAND VIA VANCOUVER PER STE. WALLA WALLA, Aug. 29, 1892.  
 Canadian Pacific R. R. Co. 115 barrels Bottled Beer. Sherwood & Sherwood.  
 5 boxes Beer.

IMPORTS BY RAIL IN BOND.

SHIPPERS.	CONTENTS.	CONSIGNEES.
Southern Pacific Company.	21 cases Wine	N. A. Bechtel.
"	2 cases Mineral Water	"
"	30 cases	"
S. V. Fornaris & Co.	36 cases Wine	J. H. Boden & Co.
Well Fargo & Co.	2 cases Whisky.	Win. Wolf & Co. Order marked TRD

NATIONAL IMPORTS AND EXPORTS.

IMPORTS.	Fiscal year ending June 30, 1892.		Fiscal year ending June 30, 1891.	
	Quantity	Value	Quantity	Value
Re-imported spirits, proof gallons	918,394	1,079,885	1,791,591	2,044,925
Mineral water, gallons	2,365,071	439,244	1,885,100	362,800
Malt liquors, bottled, gallons	1,155,355	1,122,151	1,265,393	1,446,817
Malt liquors, bulk, gallons	1,774,027	587,800	1,817,043	618,885
Brandy, proof gallons	322,274	889,883	448,278	1,139,315
All other spirits, proof gallons	987,892	880,464	1,218,802	1,070,421
Champagne, dozen	319,592	4,571,816	490,084	5,975,852
Still wines, casks, gallons	3,477,989	2,464,335	3,860,563	2,641,816
Still wines, bottled, dozen	365,040	1,908,202	348,666	1,749,572

EXPORTS	Fiscal year ending June 30, 1892.		Fiscal year ending June 30, 1891.	
	Quantity	Value	Quantity	Value
Malt liquors, bottled, dozen	492,363	\$589,784	443,278	\$692,641
Malt liquors, bulk, gallons	990,672	68,154	242,641	69,602
Alcohol, etc., proof gallons	1,440,221	473,353	418,955	184,239
Brandy, proof gallons	216,727	178,202	136,529	111,657
Rum, proof gallons	713,715	321,913	1,025,236	1,330,394
Bourbon whisky, proof gallons	744,172	661,330	239,295	261,871
Rye whisky, proof gallons	128,273	135,045	164,656	82,671
All other spirits, proof gallons	47,724	25,598	29,631	20,959
Wine, bottled, dozen	15,054	67,686	11,409	52,392
Wine, bulk, gallons	635,745	371,544	543,292	319,085

EXPORTS OF FOREIGN LIQUORS.	Fiscal year ending June 30, 1892.		Fiscal year ending June 30, 1891.	
	Quantity	Value	Quantity	Value
Re-imported spirits, proof gallons	1,971	\$ 2,305	3,872	\$ 3,769
Mineral water, gallons	2,457	822	2,871	1,935
Malt liquors, bottled, gallons	6,312	4,890	8,296	6,518
Malt liquors, bulk, gallons	5	119	55	230
Brandy, proof gallons	15,855	17,792	16,707	19,223
All other spirits, proof gallons	59,470	37,678	34,540	28,247
Champagne, dozen	2,265	28,353	1,947	24,578
Still wines, casks, gallons	35,830	18,785	26,711	14,285
Still wines, bottled, dozen	3,128	12,022	6,556	14,243

Wine making has begun at Moulton Hill winery, the Burgundy varieties being ready for the vintage. Mr. F. Albertz informs us that he will make very little syrup this year. He had an opportunity to contract 20,000 gallons of syrup but the price would not justify the paying the price asked for grapes, and consequently he expects to run a short vintage this year. He has been offering \$9 and \$10 per ton for grapes and finding no takers he is compelled to refuse all offers to contract syrup and will only make up about 2000 gallons of extra fine Muscat syrup which will be put in cans for table use.—(Clareville Reville.)

EUGENE CANTIN AT WORK.

Eugene J. Cantin, the energetic traveling genius of Arpad Haraszthy & Co., has been interviewed by the Chicago Tribune. Mr. Cantin has the following to say (according to the Tribune) of late attacks on California wines:

Eugene J. Cantin, of Arpad Haraszthy & Co., San Francisco, is at the Wellington. He reports a great deal of indignation among the wine growers of California over the recent attacks of the New York Times on that industry. They claim many of the statements published are untrue and that the attack was incited by New York importers of foreign wines. Mr. Cantin says:

"The wine industry, representing \$80,000,000 of capital, is rather depressed on account of the action of inexperienced wine growers. A certain percentage of their wines is poor. They go to San Francisco and ask two prices for it. When this is refused they ship the poor wine East on consignment. This is sold as representative of California wines and ruins the market. Importers of foreign wines favor this business as it tends to destroy the reputation of our wines, and people are led to purchase foreign brands more freely. In spite of this but one-seventh of the wine used in America comes from Europe. California producers four-sevenths, and Ohio and New York and Missouri the remainder of home consumption. The poorer wine growers are going out of the business and a better quality of California wines is coming to the front.

"The statement of the Times that there are 72,000,000 gallons of wine in the hands of California dealers and producers is hardly true, for the surplus is not over 2,000,000 gallons a year and I do not believe there are 25,000,000 gallons in the state at present. The crop this year will average well with recent years. Vineyard property is a good investment yet.

"The consumption of wine is an excellent financial barometer. When times are good and money easy every body drinks wine; when times are dull the reverse is the case. The importation of foreign wines has fallen off 40 to 50 per cent the last year on account of business depression.

"The Times, I think, has injured and is injuring the industry. We have a sufficiently hard time with our home difficulties without having to contend with Eastern papers. The Times seems to endeavor to make political capital out of the tariff on wines. I think the Republican idea of taxing wine as a luxury is satisfactory to the people. Without the 50 cents a gallon duty on foreign wines the industry would be ruined. We could not compete against the French and Italian labor in this respect. If the tariff were taken off wine we could not sell 5,000,000 gallons where we now dispose of 20,000,000."

Speaking about wines in general, Mr. Cantin said: "The most valuable red wine probably ever vinted before or since then was that at Chateau Lafitte, vintage of '48. The few remaining bottles of that wine are beyond price. At Queen Victoria's jubilee the crowned heads of Austria presented her with two dozen bottles of Chateau Lafitte of '48 as a royal present, where other nobles were spending thousands of dollars for that purpose. Probably the best wine produced regularly is the Tokai, from Hungary. It is never sold but is kept by the government. The best California wine is a reproduction of the Chateau Larose."

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SOLE AGENTS FOR NAPA VALLEY WINE CO'S WINES AND BRANDIES IN CASES.

TRADE WITH FRANCE.

LIVERPOOL, Aug. 5, 1892.

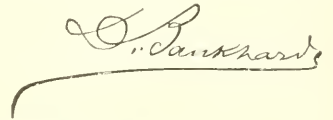
*Editor Wine and Spirit Review*—I write you a few lines today, although I sail tomorrow for New York. I shall stop there a day or two and you will get this before my arrival. I wrote you from Vals about my interviews with the French Minister of Commerce, Mr. Jules Roche. When I got to Paris, I went to see Minister Colledge and had a long talk about the same subject. Here is the result:

It appears that notwithstanding what Mr. Felton had said and written you, I believe the question wine was never mentioned in the Reciprocity Treaty. Therefore it could not have been refused. Altogether the Reciprocity Treaty was a fraud inasmuch as it only referred to an exchange of about five millions of merchandise in all, and the proof that it is a failure is that it cannot stand on its legs. It has fallen through as far as application goes. It is thought that it will be very difficult to obtain the reduction on wines, as it is not known what can be offered in return, but anyhow Mr. Colledge is very willing to push the matter before the Commission when the time comes.

I told him it would be in October, provided Congress sends him the necessary instructions to do so. I explained to him that the question had to be discussed under this heading—that when the Spaniards demanded the minimum and obtained it, helped by the French wine merchants themselves, it was because the heavy bodied wines for blending purposes are absolutely necessary to France, as a great deal of their small wines are no good unless more body and color are given to them by a good blend, that the minimum tariff still prohibits the entry of small wines from Spain which was the great drawback of the French merchants, but allows the heavy bodied blending wines to enter; therefore as ours go under the category of heavy bodied blending wines and are therefore a necessity to France, they ought to prop-

erly put the matter before the Commission and to obtain the same advantage as their brothers the Spanish wine producers. If put before the Chambers in that light, the demand has a very good chance of being granted, as none of our wines go under the head of *light, light* wines.

It now rests with you and your influential people to oblige Mr. Felton to take such steps as he thinks fit to have a formal demand of reduction made by Congress, explaining as I have, why we want such concessions. One of the most important wine growers and merchants in Burgundy who represents a considerable community of merchants, is doing and will do all he can to get what he wants, as he and his friends are enchanted with our wines and are open to take a considerable quantity; but of course they will not pay the excessive difference the duty has put on them. I have done all I could. I have brought all the influences I could to work the thing, and I leave everybody well posted. Now it rests with you over there to push matters to a crisis and obtain a good result. I can do no more. I have made reports and left documents, given bottles of the wine to the Minister of Commerce and Consul to show them that what I advanced was true, and I return to California feeling certain that over here no more can be done than what I have done. You put the finishing touch.



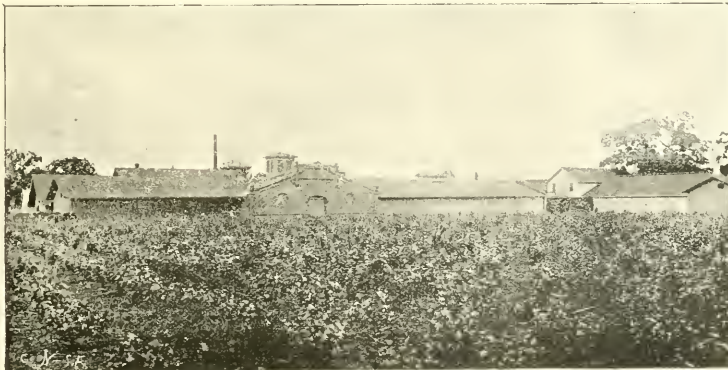
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WANTED—By a New York firm for the Pacific Coast an agent or firm in the trade to take charge of introducing Saccharine amongst the wine growers, brewers, lemonade, soda water and cider makers. Please address with particulars P. O. Box 2178, New York City.

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## TRADE CIRCULARS.

From Achille Starace.

NEW YORK, Sept. 16, 1892.

*Editor Wine and Spirit Review*—I beg to inform that I have just received a letter under date of September 3d, from Messrs. V. Starace & Co., of Maglie (Province of Otranto) Italy, a copy of which I now enclose herewith, with the request to kindly publish it in your valuable paper, believing it to be of interest to your readers. I remain,

Yours very truly,

ACHILLE STARACE.

COPY.

MAGLIE, Sept. 3, 1892.

*Mr. Achille Starace, New York*—DEAR SIR: We have the pleasure to inform you that owing to dry weather and continued northerly winds, the *Peronospora* has almost disappeared; however our wine crop will be shorter than last year.

In Sicily and Calabria the disease has not abated; therefore the desired good quality of wines this year, will be obtainable only in Bari, Barletta, Lecce, Maglie and Gallipoli.

The market for olive oil has advanced a great deal, for the reason that almost half of the crop is destroyed, and the other part has been infested by the fly, causing an active and excited speculation, as fear is entertained that this insect may ruin what remains.

The crop of cereals is below the average. We remain,

Yours very truly,

V. STARACE &amp; Co.

From J. Gundlach &amp; Co.

DEAR SIR:—With the opening of the shipping season for the fall trade, we take great pleasure in addressing our friends with a view of thanking them for past favors as well as soliciting of them a continuance of the patronage with which they have honored us heretofore.

The stocks of choice old wines in the hands of the shipping merchants are rapidly decreasing and the quantity remaining in growers' hands is limited; prices for older vintages and desirable grades must therefore necessarily remain firm. In fact there is at present no great surplus of wine and the period of over production will soon find a natural level.

Our grape crop this season will certainly be short, owing to serious spring frosts and other untoward circumstances, and all indications are for a speedy general improvement of the California wine industry.

Our capacious cellars are filled with the choicest growth of the State. Our own vineyard estate "Rhinefarm," Sonoma—after having been carefully replanted with resistant vines—is now defying the attacks of phylloxera and again yields its famous products in Rhenish and French types. We make a specialty of fine old varieties in glass and in wood, and our long experience and judicious handling of the products of this State enable us to realize the best results.

We are in a position to compete in prices for good, healthy wines and trust that we shall have the pleasure of your renewed orders.

Yours truly,

J. GUNDLACH &amp; Co.

From Bartley, Johnson &amp; Co.

DEAR SIR: We beg to advise that we are now ready to receive and register orders for the "Belle of Nelson" bourbon and rye whiskies to be distilled Fall, 1892, Winter and Spring, 1893.

During the last four weeks voluntary orders have been received for 2,700 barrels; and as our crop will be, as usual, very conservative and limited strictly to the wants of the trade, we beg that you will favor us by sending in your order at the earliest possible moment.

Corn will be high this season, but nevertheless there will be no change in contract price of 70 cents for bourbon and 75 cents for rye on four months' time from date of delivery of warehouse receipts. The crop of '91-'92 was disposed of before the beginning of distilling season.

That an investment in this brand will be profitable, we need only refer you to J. W. Biles & Co.'s price list of August 15, 1892, quoting Fall '89, which shows a gross advance of \$16.45 per barrel in thirty-three months, and this advance has been regular and systematic for ten years past, making a record pos-

essed by no other whisky in the world. We are ready to dispose of any surplus that you may have. Please fill up and return to us the enclosed blank, and oblige,

Yours truly,

BARTLEY, JOHNSON &amp; Co.

From Barrett &amp; Co.

The importance of using an absolutely pure and perfect "Prune Juice" is not to be over-estimated, yet, occasionally, we hear of a firm buying outside brands, because they are represented to be like "Barrett's Unrivalled," and at a lower price.

The ablest blenders, from the Atlantic to the Pacific, know from experience that there is only one perfect prune juice; and that one is "Barrett's Unrival'd," no such value as we are now shipping, has ever before been offered to the trade.

Write for sample, which we will send prepaid, also pamphlet entitled: "How to Achieve Success in the Wine and Spirit Trade."

BARRETT &amp; Co.,

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London, Eng.: Brydon & Co., agents, 14 Trinity St., E. C.

From Fible &amp; Crabb Distilling Co.

EMMENACE, KY., Sept. 9, 1892.

DEAR SIR: Owing to the great popularity of our brand of "Blue Ribbon Whisky," we find that several dealers throughout the country are imitating our mode of putting up whisky by attaching a blue ribbon to the neck of a bottle and labelling same "Blue Ribbon Whisky," while others are branding barrels "Blue Ribbon Whisky."

We desire to call the attention of the trade to the fact that we are the exclusive owners of this brand, and have absolute ownership of the right to attach a blue ribbon to a bottle containing whisky, and the words "Blue Ribbon Whisky" to a barrel or any other package containing whisky. These rights are guaranteed to us by reason of our having filed in the Patent Office of the United States and secured Letters Patent fully covering this brand.

We shall at once take steps to prosecute all persons that we find infringing on our rights.

Yours very respectfully,

FIBLE &amp; CRABB DISTILLING Co.

## DEATH OF F. C. SIEBE JR.

Fred. C. Siebe Jr., son of Fred. C. Siebe, of Siebe Bros. & Plogemann, died at the home of his father in this city on the 23rd ult., after a very short illness.

Mr. Siebe was but 24 years of age and was regarded as one of the brightest young business men of the city. What made his death doubly sad is that it came so suddenly that the family were not prepared for the worst. A week before his death he took a severe cold, which settled in his kidneys, and almost before the family realized it he was battling with an acute case of Bright's disease to which he soon succumbed.

Mr. Siebe was born in San Francisco and was educated here. He had been for sometime connected with the house of Siebe Bros. & Plogemann, but at the time of his death he was acting as agent for five Eastern and two foreign insurance companies. He was a member of the Native Sons and the Olympic Club, taking a most active interest in both. He was also known as a promising artist, but never devoted much attention to this gift. Personally he was one of the best young men in the city and his death was a great shock to all who knew him.

## PLACED BEFORE EXPERTS.

The *Wine and Spirit Gazette* of London states that the wines and brandies of California sent to the Dublin Exposition will be placed before the trade of the United Kingdom at Mr. Hudson's residence after the exposition is over. Mr. Hudson is the manager of the Exposition and will issue a circular to the trade asking them to call.

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## GEORGE WEST'S REPORT.

The Viticultural Situation in the San Joaquin Valley.

STOCKTON, CAL., August 18, 1892.

Since my last report there has been no material change in the condition of the viticultural interests in this district.

In the county of San Joaquin, little interest has ever been taken in vine growing, although the vineyards now planted produce large crops which have always commanded fair prices and have yielded returns much more remunerative than grain. This is especially true of table grapes, which can always be relied upon to produce one hundred dollars per acre at present prices. There seems no immediate danger of overdoing this branch of the industry although the market will always be uncertain and fluctuate with the fruit crop of the East. All table grapes will produce a good neutral brandy and consequently will be in demand at the wineries in years of depression at approximately the same price paid for low grade wine grapes.

There has been no increase in the acreage of vines in San Joaquin county.

Stanislaus county planted quite an area in raisin grapes in the winter of 1890-91. The same may be said of Merced, Fresno, Tulare and Kern counties, and it is probable that ten thousand acres of Muscats were planted in the winter of 1890-91. It is only fair to estimate that the plantings of 1891 and 1892 would no more than offset the acreage of older vines abandoned because planted on poor lands.

Fresno county is, of course, the leading grape growing county of the district.

The business of growing wine grapes in this county has suffered with the general depression throughout the State. The wine market presents the remarkable spectacle of increased consumption, decreased production and low prices. This state of affairs cannot long exist, and a reaction is sure to come.

The vintage of 1891 in Fresno was very large and the prices were unsatisfactory. The coming vintage will be relieved by the drying of a considerable amount of wine grapes.

Contrary to my expectations, the prices received by the raisin growers for their crop of 1891 were hardly satisfactory. The crop of 1892 was severely damaged by coulure—so severely indeed as to amount to an almost total loss of the first crop in many of the young vineyards. In consequence of this and also of the general shortage of the fruit crop in the East, the prices for the year 1892 will be highly remunerative. This fact, however, should not induce extension of the acreage devoted to the cultivation of the Muscat grape, for there is nothing in the present outlook to justify the venture. By far the largest part of the vineyards of the valley are not yet in bearing, and will at the next good season produce a crop so unwieldy as to completely demoralize the whole industry, unless steps are taken to provide all possible outlets and to vastly improve the facilities for handling the crop. One of the most serious features of the whole situation is the competition of the Zante currant now admitted into this country free of duty. Immense quantities of these cur-

rants are dumped on the markets of New York at prices which we cannot meet—especially with labor costing \$1.50 per day against European labor costing about 20 cents per day.

Those growers who have established brands will always be in a position to command better prices for their goods than those who are compelled to sell to the packers.

The disposition of the second crop Muscats is a matter worthy of the most serious consideration. A yield of one ton per acre of second crop grapes from the raisin vineyards of Fresno and Tulare, when in full bearing, will produce an aggregate tonnage appalling to contemplate. It is conceded by all growers that the drying of this second crop in a few years be out of the question. What can be done with them? There will be thousands upon thousands of tons to dispose of. During the past summer a great deal has been said about converting these second crop grapes into wine and brandy, but the amount which could be so consumed would not in any way affect the aggregate production of grapes.

The wine market is, has been and will be fully supplied by the vineyards planted in wine grapes, and the wineries will naturally handle all the Muscats that can possibly be marketed. So much can be used and no more; and an attempt to force any large amount of Muscat wine or brandy into consumption would result simply in depressing the market, so that there would be no profit left. The flavor of the Muscat brandy is very pronounced, and is much admired by some people. However, to the general public it is unknown, and to cultivate the public taste will take years. If some means could be devised for making neutral grape spirit from the second crop Muscat, the whole question would be solved; for a very large amount of such spirit could be exported.

The making of table syrup is a matter which should be investigated by the raisin growers of Fresno. Such a syrup condensed under a vacuum would present a beautiful appearance and would be an article which could possibly be exported. There are several methods of producing this syrup. I have devoted considerable attention to this matter, and carried out a line of experiments with Mr. H. S. Lord, of Hartford, Conn., which demonstrated that an article could be produced pleasing both to the eye and to the taste. There would be a large market for such a product as a temperance fruit drink, and also as a syrup for general table and household use. There is also another process owned by the Yarrow Co., of Toledo, Ohio. These should both be investigated by the raisin growers of the San Joaquin valley. There may be some methods in use in the South which would be practical here.

I have in this report made no attempt at the compilation of statistics, total production, importations, consumption, etc., but shall in my next report give as close estimates as possible for the years 1891 and 1892.

I am aware that the publication of reports and statistics of the general tenor of my report of 1890 is not popular with the people who own large tracts of land which they would like to subdivide and sell, but in closing I would state that the opinions I have advanced are backed by the most practical growers of California.

Respectfully Submitted,

GEORGE WEST,  
Commissioner for San Joaquin District.

RICHARD HELLMANN.

H. G. HELLMANN.

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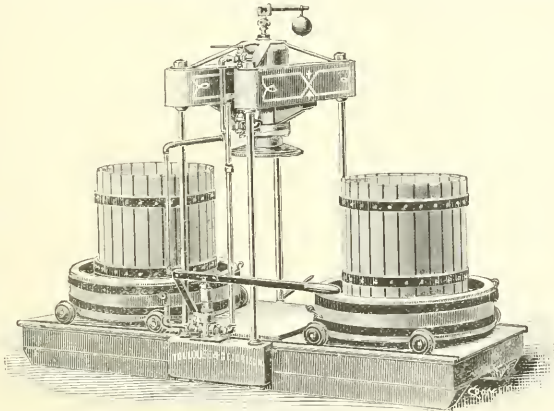


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## FAIR TREATMENT.

The industry of California is receiving very fair treatment at the hands of the British Consuls at San Francisco and Los Angeles. Hon. Denis Donahoe, the Consul at San Francisco, has favored his Government with a well-written, concise and accurate statement of the condition and prospects of viticulture in the State. Vice-Consul Mortimer at Los Angeles also writes a good statement of the situation in his part of the State. One extract from his report is particularly fair. It is as follows:

I am indebted to Mr. Charles A. Wetmore, proprietor of the Cresta Blanca vineyards, and for many years Chief Executive Officer of the Viticultural Commission, for an interesting account of the adulteration of California wines and cognate subjects. Mr. Wetmore thinks that the removal of the tax on brandy used in fortifying sweet wines has not been in operation long enough to test its effect on the wine trade. He says "Imitation sweet wines must necessarily be to some extent displaced so long as the price of grapes in California remains low. Higher prices hereafter must prevail for grapes, which will raise the price of musts, and again enable falsification to be practiced profitably. The London firms who have been placing California wines in England do not seem to think that our common sherries or sweet wines can be marketed there. The quantity of wine shipped to England is gradually but steadily increasing, and London merchants are finding out what we have, and can continue to produce wine which will gain favor in England. We can with our best and middle grade clarets, burgundies, white wines (sauternes and hocks) and brandies, establish permanent trade relations. What is needed, however, to perfect this business is a system of close connections between agencies here more or less controlled in the interest of London houses, so that supplies may be acquired from young vintages, properly stored here and sufficiently developed to determine their true character and adaptability before shipment. Such agencies here could prepare wines in the interest of the London houses, reserve sufficient to meet public demand, and dispose of all surplusage in this country. In this way uniform products could be secured, and skill in overcoming difficulties in transportation be acquired. British capital is needed here to develop this trade. Consignments from growers are generally failures, and sporadic purchases ensure no uniformity in qualities. So far British capital has not sought those sections of our vineyards which produce what the London market really wants, but has entered into competition with British interests in Spain and Portugal. The products of the vineyards of Southern California will find henceforth all the outlets they need in the United States at more remunerative prices than in England.

while the higher grades of clarets, burgundies, and sauternes of central western California will find connoisseurs to appreciate them in England, even more profitably than in our own country. Except in the case of certain vineyards, brands established and locally known, brandy from the south and interior will be the exception, and we will gain steadily in favor as our distillers improve their output. The sweet wines and brandies of Southern California are more appreciated in the Eastern States than dry wines from the same section. Low prices have prevailed, however, during the past five years, very discouraging to the growers. Decrease of production, increase of markets, and increased demand are restoring confidence, and we believe that after this spring a rapid advance in values will take place. Such advance cannot again be checked, except by a large increase in acreage of wine grapes, which under any circumstances could not be immediately inaugurated, nor could the effects of new planting be felt for a number of years. It is probable that the increase in the value of grapes will continue for at least ten years. Experimental lots of wines have been shipped to France, but any material advance in our values will cause this to cease; our heavy-bodied dry red wines have been in demand in France, but our ability to meet this demand has only been an evidence of the distress of our growers."

The Chief Executive Officer of the Viticultural Commission writes as follows: "The new tariff adopted by the French Government has stopped shipments of wine from California to that country..... Our champagnes are gaining in favor in England. During 1891, 500 cases of Haraszthy's Eclipse champagne have been sold in London, and orders have been received for more."

## SAFELY IN DUBLIN.

All of the California wines sent to Dublin by the California wine producers have arrived safely and are now on exhibition. We have also received word from Mr. H. E. Hudson that the Special Edition of the Review arrived August 8th and will be judiciously distributed.

## BUCHANAN'S NEXT.

The next issue of George C. Buchanan's *Fine Whisky Facts* will appear on or about October 1, 1892. Mr. Buchanan is one of the best known brokers in the trade and his previous issues of his statistics have been of utmost value to the trade. He will issue 6000 copies of his next book and the same will be distributed free to all wholesalers in the United States. This is an unrivalled opportunity for advertisers.

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# California Viticultural Restaurant and Cafe,

315 ONE STREET, SAN FRANCISCO.

The attention of the wine men of California and elsewhere, is called to this excellent cafe which is conducted under the auspices of the California State Viticultural Commission. It is doing valuable work in the interest of the wines of this State and should be given the support and encouragement of wine men generally whenever they are in the city. The Cafe is open from 7:30 a. m. to 8:00 p. m.



**KENTUCKY CLUB**

HAND MADE  
**SOUR MASH**

DISTILLED BY  
**DAVISS COUNTY DISTILLING CO.**  
OWENSBORO, KY.

**SHORT**  
**DOUBLE**  
**HORN**

**GLENMORE**

DISTILLED BY  
**GLENMORE DISTILLING CO.**

**R. MONARCH, PRES.**  
OWENSBORO, KY.

Our Cooperage is our own manufacture.  
**OUTS AND PROOF GUARANTEED**  
 Goods delivered F. O. B. either Boat or Cars.

We have spared neither effort nor expense to make "GLENMORE" the finest early maturing Sour-Mash Whiskey ever produced in Kentucky and the flattering recognition extended to that brand by the trade is proof enough to us that our efforts have been crowned with entire success.  
**GLENMORE DISTILLING CO.**



# S. LACHMAN CO.

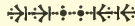
— WHOLESALE DEALERS IN —

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Old and Well Matured Wines a Specialty.

LARGEST SHERRY PRODUCERS IN THE UNITED STATES.

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# PLYMOUTH GIN

IN CASES ONLY.

An English Double Distilled Unsweetened Gin, a  
delicious compromise between Holland  
and Old Tom Gins.

DISTRIBUTING AGENT FOR THE PACIFIC COAST:

W. B. CHAPMAN, 123 California Street, San Francisco.

REASONS FOR LOW PRICES.

[Being an address delivered by Arpad Haraszthy at the recent viticultural convention.]

The Chairman, Mr. Haraszthy can't you give us a little information on this subject? You are a wine merchant and a producer also.

Mr. Haraszthy. All I can do Mr. Chairman is talk, and I can't do that as well as a great many others, but I might give you one or two ideas.

This situation of the wine market for the last four years makes me think of a very good book that was put in my hands for certain purposes and which I was made to read often and study often, the Bible. You remember the part, where in making their explanations one pointed to the other. Now the wine grower is pointing at the wine merchant, and the wine merchant is pointing at the fellow in the East, and the fellow in the East is pointing back at the wine grower; so it goes on continually, but the whole trouble—I am going to give you a new idea—the whole trouble is with the real estate man who induced us to buy and made us believe that for an investment of \$125 we were going to realize a \$400 increase. A few years ago everybody rushed into the business; everybody planted vineyards, but nobody thought of the production of brandy. That would have been the most successful, and that has been the only thing that we have been able to make any money at for the last five years. This whole trouble lies in the fact that we have made too much wine as we have taken out of the ground too much silver.

Now, how can you get rid of it? I have been trying to solve this question and have been working among the flock for a great many years; I have been with you heart and hand; I am suffering with you; I am suffering now; I feel that I have a vineyard that bears about two tons and a half per acre in the most favorable years and a ton and a half in the other years, and I find that if I don't sell most of my wine to the consumers I won't be able to sell it at all, and that if I have to come to San Francisco and sell to the wine merchants or to the shippers I would be worse off than I am now. The fact of it is there ought to be some means of getting rid of this surplus. There was a means offered about three years ago when it was suggested that the holders of wine combine and distill about two or three million gallons. For the time being that took some shape. Eventually the capitalists brought together found, on consultation with the wine growers, that they were not willing to put in anything or bind themselves for two or three years and give all their grapes to this distilling combine. The capitalists said "You want us to put in the money and you derive the benefits." If it had been possible to carry out this idea something might have been done; but it wasn't. Each of us to-day has some different idea and we will all go way and leave the work undone. As for co-operation there is no such thing as co-operation in small communities. You must take in all the wine growers in California. One thing is certain you have got to get some means of getting rid of this surplus. We are beginning to get a little market in England and a little market in Germany for our brandies, but that is not sufficient. Why we have been making 20,000,000 gallons of wine a year in recent years. We will not do so this year. These wines come pouring in from three to four crops back and generally they are very poor wines too.

That is the state of affairs. You must get rid of your surplus, but you will not do it by saying you are going to put up a

scheme to cinch the trade. I am not taking the part of the trade; they are perfectly able to take care of themselves, and the trade are fighting much more than you think they are. The only way I can see out of this thing is for the distillers to act. For the last year there has been firmness (I don't say an increase) in the price of brandies. There has been a firm demand and there has been more wine distilled than ever before, but still the demand is active. Make your bad wine into good brandy, or at least as good as you can make it; everybody will do better and nobody will sell, thus relieving the wine merchant as well as yourselves. What the merchant fears now, and he has his complaints as well as you have, is the result of your demands. You go around to the different firms and try to sell your wine and don't do it and you go back home and remember some Tom, Dick or Harry in Illinois and you make a consignment to him. At the end of six or seven months he calls for one hundred dollars more to pay freight or something, and the worst of that is that when that wine is sold at a sacrifice it makes a price for the wine merchants of California. It has made a price for the wine in that section. I sell, for instance, Port wine for a dollar a gallon—I don't do it but I would like to; Mr. Jones or some fellow down here sends to New York to some commission merchant, a consignment of Port. He sells the Port after some months at seventy-five cents, a drop of twenty-five per cent, and that makes the market price of every other Port that is offered there, and the merchant has got to go in and do the same thing.

While we have a plethora of wines here, while our tanks are bursting and our cellars threatening to break down, there is a market that if we could reach it would take all we could send them. They are now drinking adulterated stuff and they are paying high prices for it. I refer to the countries of South America; but the trouble is in the transportation. Three years ago one of the largest houses in Buenos Ayres, who are said to sell 100,000 gallons a month of Italian wine, asked us to send them a shipment of wine. In looking around what did I see; I found that to get the wine there we had to ship across the continent and pay ten cents freight, then two and a half cents across the Atlantic to Hamburg and from Hamburg two cents to Buenos Ayres. That one firm could have used 100,000 gallons a month, but we have no communication with Buenos Ayres. It is the same way with Havana and other places. If we could transport our vineyards to the other side of the Atlantic we would not be here talking about prices.

A great trouble, as far as I have gathered, is that when there is a short crop we go down to the wine merchant, as we have done this time, with a cry of a "short crop" and in the East they don't believe it at all. They believe it is a California lie. The wine merchant is in the position of a capitalist. He cannot meet you on this question. He hears of somebody who has been pressed by his necessities and has sold such and such wine at such and such a figure so he sits back and waits until a man comes who is forced to sell. How can he do otherwise? His law is the law of self preservation, and I think there is a misunderstanding between the wine grower and the wine merchant that should not exist in the interest of both of them.

If it is a fact that this year's crop will turn out as it is said, I think the question is settled.

We are actually increasing our exports, we are making more brandy, we are making more raisins, we are sending more green fruit to the East. Raisin making is being overdone of course, but still it will take that part out of the market, and

DIPLOMA AND MEDAL, PARIS, 1889.

GOLD MEDAL, INTERNATIONAL FOOD AND WINE EXHIBITION, BERLIN, JUNE, 1892.

FIRST AWARD AND MEDAL, MELBOURNE, AUSTRALIA, 1890.



THE INGLENOOK TABLE WINES

—AND—

OLD PRIVATE STOCK BRANDIES,

GROWN and BOTTLED at the Celebrated

INGLENOOK VINEYARD

SOLD ONLY IN GLASS.

OF RUTHERFORD, NAPA CO. CAL.

Note Genuine Unless Bearing LEGAL PURE WINE STAMP and TRADE MARK on Cork Cap or Seal. Only Matured and HIGHEST GRADE WINES Placed on the Market. On Sale by Leading Grocers and Wine Merchants in Every City in the Union.

Office and Depot, 122 Sansome Street, San Francisco.

F. A. HABER.

possibly from that there will be a better state of facts.

A Voice. What about Guatemala, Costa Rica, etc.

Mr. Haraszthy. I will answer that question by saying this: that there is a very good trade opening up there and it is being pushed for all it is worth. But I want to say that if the wine merchants would come together and make a holy oath that they wouldn't let a drummer go out, but that they would sell from their offices, it would be better. The actual price of wine is made by drummers more than any one else. They are in good financial condition there and also in the Argentine in spite of the Baring Brothers failure, and every San Francisco house is represented now in Central America. At Havana a market has also been established, but the long credits are a very great detriment both in Mexico and Central America.

Mr. LaRue. You can reach the Argentine by shipping full cargoes of wine.

Mr. Haraszthy. Oh yes, but what ship would take a full cargo of wine. My attention has been drawn to that. There may be a chance of inducing this new steamship company to stop at Buenos Ayres and take in hides, tallow, etc., coming up and take back wines. And they could do so without very much delay.

A Voice. There is one problem that strikes the grower always as peculiar, and that is that he comes to San Francisco and sells his wine at a low price, and afterward when he buys it, he has to pay four bits a bottle for it, and there is an immense difference between the two.

Mr. Haraszthy. I will answer that. I have bought wine within the last six months for which I paid—it was the last vintage—for which I paid a dollar and a quarter. The wine that you bottle, if it bears the name of any prominent house, is the best that you have of that particular quality, whether it is Zinfandel or anything else. These wines have to be three or four years old, and the man that bottles wine is taking enormous risks. I can tell you of firms that are selling for \$1.90 on six months time, any number that you want, \$1.90 a dozen bottles. The cost for the beautiful caps alone is five dollars a thousand.

A Voice. I never struck it.

Mr. Haraszthy. Very well, you come down to my store and I will show you.

A Voice. I have been in New York and seen California wine beautifully capped and cased at \$2.10 a case.

Mr. Haraszthy. The trouble generally is this, that your interests have compelled you to dispose of your cellars just as they are. In them you will find quite an amount of poor wine and you will find some lots of excellent wine. They are all classified and they are all sold entirely too cheap; and I assure you that if you went down to the bottom of the wine merchants affairs, you would find that these wines don't bring any more than the others. But he is selling so low at present that he cannot afford to sell his best wines. Every wine merchant here has some wine that he don't care about selling. He knows that he will get his price sometime, but that is rather expensive, and I assure you wine is being sold in the East for two dollars and a half to three dollars a case. Now these Zinfandels, say, must be from two to three years old; they must be raked off; and if you pay rent, insurance and other expenses, you can't keep them for less than seven cents a gallon every year. You can figure it down to four cents, but in that case a man must own the property and charge nothing on rent account. I know a number of restaurants and establishments here that are paying six cents for pints, bottles returned, and twelve and thirteen cents for quarts.

(Applause.)

## DRIED GRAPES AGAIN.

The drying of wine grapes goes merrily on. Not only in the San Joaquin valley, but in Livermore valley, in the upper Sonoma valley, and in all other sections where drying in the sun is possible. Contracts are being largely made. The Healdsburg *Tribune* furnishes the following figures of profits therefrom:

We have heard this season every figure from 2½ cents net a pound to 3½ less 6 per cent. These figures give \$45 to \$65.80 the ton dried—a wide range—and they mean from \$11.25 to \$17.50 the ton green, as the grapes in general dry out three-quarters of their weight. Every man knows about how much he is willing to take for his grapes, and usually bases his ideas on the green product. He must therefore remember that it will cost him from \$8 to \$22 to handle each dry ton—the variations and details of the figures we will look at later—let us say \$20 on an average.

Deduct this \$20 from the \$45—the lowest offer—and we have \$25 profit, and divide this by the shrinkage on the basis of four tons green to one ton dried, and we have \$6.25 a green ton net as they hang on the vines, a pretty low figure on green grapes, even if we have counted the cost of picking in getting at the \$20. Take now the highest offer, \$70 less 6 per cent., or \$65.80 and deduct the \$20, and we have \$45.80, or \$11.45 net per green ton on the vines, which is not so bad. Just here we may compute the price the wineries ought to pay in order to compete with the dried grape buyers. Add to this \$11.45 the cost of picking, say \$1.15, and hauling 75 cents per ton, and we have \$13.45 the figures which will approximately net us as much for green grapes as \$65.80 for dried. If we contract to deliver in Santa Rosa, from Healdsburg, we can deduct \$1.80 per ton for the local freight rate, and we will receive then, free on board at Healdsburg, \$64 a ton, or \$11 even for the green. These figures are borne out by the fact that in some parts of Southern California the dried grape buyers outbid the wineries by offering \$16.75 to the others \$12 and \$13.

## WINDING UP THE BUSINESS.

The affairs of the American Champagne Co. have been finally wound up. At the last meeting of that corporation at the New York office a dividend of 2 per cent. on the capital stock was awarded to the stockholders, and this is the first and final dividend which those who put their money into the venture will receive. This entails a loss of \$98 per share on these unfortunate shareholders.

It is understood that the great bulk of the stock was held in Germany. There were some stockholders in New York, but the amount which they lost is inconsiderable, and we have yet to hear of any losses by California stockholders—there being no stockholders to lose anything. The total losses are said to foot up about \$300,000.

It is a pity that the affairs of this defunct company were so grossly mismanaged at the first. We know that what was left of the company's stock in San Francisco was sold to Mr. John F. English who is not a wholesale liquor dealer at all. He has made a great success of the lot and only wishes that he had more to sell. He has tried to get more but without success. The company paid no attention whatever to the local trade, but Mr. English's experience shows that they should have done so.

## DAVIS FOR CONGRESS.

E. W. Davis, the well-known vinticulturist of Bennett's valley, Sonoma County, has been nominated for the Representative in Congress in the First District of California.

Mr. Davis' opponent is Representative T. J. Geary, and as the district is close, it is almost anybody's fight. Mr. Davis is a graduate of the University of California, a prominent Granger, and he stands high in his district. A lively campaign is promised.

## LA RUE CONFIRMED.

H. M. La Rue has been confirmed as Chief of Viticulture at the World's Fair. In our last issue appeared a portrait of Mr. La Rue and a sketch of his life. His appointment is highly satisfactory and he will soon leave for Chicago to begin his work.

## Liquor Flavors

# WILLIAM H. RUDKIN,

74 WILLIAM STREET, NEW YORK.

## GENUINE XX BEADING OIL XX

Reduced To \$7.50 Per Gallon.

Goods For Sale in California only by

REDINGTON & CO., 23-25-27 SECOND ST., SAN FRANCISCO



# E. J. CURLEY & CO.

Camp Nelson, Kentucky.



These Whiskies are made in the Famous "BLUE GRASS REGION" so justly celebra'd as the home of the finest Whiskies in the World, and which have been for the last Century, recognized as such, giving the character and high standing to KENTUCKY WHISKIES which they now enjoy.

THESE FAMOUS WHISKIES CAN BE HAD IN LOTS TO SUIT THE TRADE FROM  
HELLMANN BROS. & CO., 525 FRONT STREET, SAN FRANCISCO.

# MOORE & SELLIGER,

Louisville, Ky.



BELMONT and ASTOR are distilled from finest of grain and purest of water upon the Hand Made Sour Mash Process. Each and every barrel guaranteed to be strictly pure and free from any must.



The NUTWOOD is a variety of historical "Fire Copper" brand Bourbon Whisky, in the distillation of which we guarantee the use of the purest small grain, giving to the Whisky a heavy body and excellent flavor, which is very highly prized and is unexcelled in Kentucky.



The BELMONT, ASTOR and NUTWOOD Whiskies are stored in the latest improved bonded warehouses, with patent racks, metal roof, iron shutters and doors. Giving our personal attention to the safe handling and care of these goods, with every advantage and facility for shipping the same, we can guarantee full satisfaction in every particular to the trade. Soliciting your favors, we remain,

Very respectfully,

MOORE & SELLIGER.

# HENRY BOUCHER & SONS,

134 PEARL STREET, NEW YORK.

DEALERS IN CALIFORNIA WINES AND BRANDIES.

Sole Agents for C. CHAZALETTES TURIN VERMOUTH

The Most Delicious Vermouth Imported.

IMPORTERS OF OLIVE OIL AND OTHER PRODUCE.

CORRESPONDENCE SOLICITED.



## Julius Librowicz,

42 FESSEY STREET.

NEW YORK.

SOLE AGENT IN THE U. S. FOR—

## Hartwig Kantorowicz,

POSEN, GERMANY.

— Importer of —

CHERRY JUICE, PRUNE JUICE AND OTHER FRUIT JUICES.

THE WORLD RENOWNED

### Litthauer Bitters and Coca Bitters.

CORDIALS OF ALL KINDS SUCH AS

Kummel, Allash, Anisette, Peppermint, Maraschino, Curacao, Mandarin, Abricotine, Coca Liqueur, Absinthe, Imperial Black-berry brandy, Etc.

— SOLE AGENTS FOR LOUISIANA —

KAUFMANN & BLACHE, NEW ORLEANS.

Correspondence Solicited

Send for Samples and Price.



## S. GLASER,

SOLE AGENT PACIFIC COAST.

217 FRONT STREET, SAN FRANCISCO.

# J. SHIELDS & CO. WHISKY · BROKERS,

97 Main Street, Cincinnati, Ohio.

CASH - ADVANCES - MADE - ON - BONDED - AND - FREE - WHISKIES.

# Prices Current.

These are the long prices. The rate of discount on purchases of a considerable quantity, can be learned by applying to the agents or dealers. We regularly notify dealers, agents and producers to request us when a change occurs in the prices current of the goods they handle.

## California Wines & Brandy

[The Prices given are for quarts and pints - put up in cases of twelve and twenty - four bottles.]

ABPAID HAHASZTHY & CO.  
350 Washington Street, San Francisco.

	PRICES PER CASE.	
	QUARTS.	PINTS.
O. V. Chablis	6.00	7.00
Riesling	4.50	5.25
Gutedel	4.50	5.25
Cabinet Blend, Claret	6.00	6.75
Burgundy	6.00	6.75
Zinfandel, Claret	4.50	5.25
Port	6.00	6.75
Sherry	6.00	6.75
Madeira	6.00	6.75
Malaga	6.00	6.75
Sweet Muscat	6.00	6.75
Chateau d'Orleans, Claret	12.00	13.00

J. GUNDLACH & CO.  
Cor. Second & Market Sts. San Francisco.

Traminer, S2	\$ 5.00	\$ 6.00
Gutedel, S2	6.00	7.00
Burgundy, S2	6.00	7.00
Zinfandel, S2	5.00	6.00

I. DE TURK.  
212 Sacramento Street, San Francisco.

Port, 1884	\$ 6.00
Port, 1886	4.00
Dry Sherry, 1884	6.00
Dry Sherry, 1886	4.00
Angelica, 1884	4.50
Tokay, 1884	8.00
Zinfandel, 1884	3.50
Burgundy, 84	4.00
Riesling, 1885	4.50
Gutedel, 1884	4.50
Hoek, 1885	3.50
Burgundy, 1882	12.00

SAN GABRIEL WINE CO.  
Ramona, Los Angeles county, Cal.

Riesling	\$ 4.75	\$ 5.75
Gutedel	4.75	5.75
Port	5.50	6.50
Angelica	5.50	6.50
Muscadel	5.50	6.50
Sherry	6.00	7.00
Brandy, 1882	12.00	

LOS GATOS & SARATOGA WINE CO.  
1227 Broadway, Oakland, Cal.

Zinfandel	\$ 3.50	\$ 4.50
Sauterne	4.00	5.00
Brandy	4.00	5.00
Port	5.00	6.00
Sweet Muscatel	5.00	6.00
Grape Cordial	6.50	7.50

JOSEPH MELTZER & CO.,  
504 and 506 Market Street, San Francisco.

Claret, 1886	\$3.00
Zinfandel, 1885	3.50
Burgundy, 1883	4.00
Hoek, 1885	3.50
Riesling, 1885	4.00
Riesling-Johannisberger, 1884	4.00
Gutedel, 1884	4.00
Somali Hungarian Type 1885	3.50
Somali Hungarian Type 1886	3.50
Szechuan Feher Hun Type 1883	4.00
Port, 1884	5.00
Sherry, 1884	5.00
Port, 1884	5.00
Angelica and Sweet Mount 84	4.50
Mad a Malaga & S'w T o Y's 85	5.00
Brandy, 1885	12.00
Port, 1885	10.00

BECK, PYHR & CO.,  
108 O'Farrell Street, San Francisco.

Santa Rosa Zinfandel '86	\$3.00
Santa Clara Cabernet '87	4.50
Cupertino Medoc, '81	6.00
St. Helena Hoek '86	3.50
Gutedel (Chasselas), '86	4.50
Traminer '82	5.50
Sauterne (silver leaf)	5.00
Haute Sauterne (gold leaf)	7.00
California Cognacs.	8.00
*Silver Bronze Leaf	10.00
**Red "	10.00
***Green "	12.00

## INGLESMOOR WINES.

F. A. Haber, agent, 122 Sansome St., S. F.  
Table Claret blend from choice foreign grapes.  
Zinfandel 1885 85.50  
Zinfandel 1886 4.50  
Extra Table Claret, Medium Type label, 1885, 5.50  
Zinfandel, old 4.50  
Burgundy type 5.50  
Burgundy, 1885, Reserve Stock 7.00  
Sauterne (Riesling) 5.50  
Gutedel, Chasselas, Vert, 1883 4.50  
Hoek, Rhineish type 5.00  
Burger, Chablis type 5.00  
Riesling-Johannisberger (Type) 6.50  
Pints per dozen \$1 per case additional.  
None genuine except bearing seal or cork brand of the proprietor, each bottle bears the legal pure wine stamp.

CAL. WINE GROWERS' UNION.  
Cot. Sutter and Grand ave San Francisco

EL QUITO VINEYARD		
Riesling	\$ 3.00	\$ 4.00
Claret	2.00	4.00
FORSYTH VINEYARD		
Burger	\$ 2.50	\$ 4.50
Claret	3.50	4.50
Angelia	3.50	6.50
Sherry	3.50	6.50
Cognac	10.00	11.00

ST. HUBERT VINEYARD.

Claret, Cabernet	\$ 8.00	\$ 9.00
Sauterne	8.00	9.00
Cognac	12.00	13.00

C. CARPY & CO.  
311-317 Sacramento street, San Francisco

La Loma, Grand Medoc	\$ 7.00	\$ 8.00
Burgundy	5.00	6.00
Zinfandel	4.50	5.50
Sauterne	5.00	6.00
Riesling	4.00	5.00
Sweet Muscatel, 1882	9.00	10.00
Sherry, 1887	9.00	10.00
Port, 1882	8.00	9.00
Cal. Rochelle Brandy	12.00	13.00

NAPA VALLEY WINE COMPANY.  
11 and 13 First Street, San Francisco

Gutedel	\$ 3.50	\$ 4.50
Hoek	4.00	5.00
Riesling	4.50	5.50
Cabernet	4.50	5.50
Zinfandel	3.50	4.50
Private Stock Claret	5.00	6.00
Burgundy	4.00	5.00
Port, (old)	4.50	5.50
Angelica	4.50	5.50
Sherry	4.50	5.50
Brandy, 1881	15.00	
Private Stock Burgundy	7.00	8.00
Private Stock Sauterne	8.00	9.00
Vine 'n' Chiff Claret	15.00	
Private Stock Hoek	5.00	6.00

KUHLS, SCHWARKE & CO.,  
123 Sutter Street, San Francisco

Zinfandel	\$ 3.25	\$ 4.25
Zinfandel	4.00	5.00
Burgundy	4.00	5.00
Sauterne	3.50	7.00
Port, Old	6.00	
Old Sherry	6.00	

GEORGE WEST & SON,  
Stockton, Cal.

Brandy, 1879	\$20.00
Brandy, 1883	15.00
Brandy, 1885	15.00
Port, 1881	4.00
Sherry	9.00
Port (old)	12.00
Port	6.00

MONT ROUGE WINES.  
A. G. CHANBE, Livermore

Quarts.		Pints.	
Sauterne	\$5.00	\$7.00	
Riesling	4.00	5.00	
Claret, Table	4.00	5.00	
A Claret, F.	9.00		
Reton d'Europe	9.00		
AA Claret, V.	3.00	4.00	
Reton d'Europe	3.00	4.00	
Burgundy	9.00	10.00	

S. LACHMAN & CO.,  
453 Braman street, San Francisco

Old Port	\$7.00	\$8.00
Zinfandel	4.50	5.00
Malaga	8.00	
Cognac	11.00	

## KOHLER & FROHLING.

601 Fishon Street, San Francisco.  
Riesling \$ 4.00 \$ 4.50  
Hoek 3.50 4.00  
Gutedel 4.50 5.00  
Sauterne 4.00 4.50  
Zinfandel 3.75 4.25  
Zinfandel, old 4.50 5.00  
Burgundy 4.00 4.50  
Superior Port 10.00  
Sherry 7.00  
Brandy 10.00

BOWEN & SCHRAM  
204 California Street, San Francisco.

Schrams-berger Hoek	\$5.00
Riesling	5.00
Golden Chas	5.00
Schrams-berger Sauvign'n Vert	6.00
Sauterne Dry	7.00
Zinfandel	5.00
Burgundy	5.00
Claret	5.00

GEORGE WEST & SON  
BOWEN & SCHRAM, AGENTS.  
204 California Street, San Francisco

Haut Sauterne	\$9.00
Claret, Cabernet blend	6.00
Port, 1880	10.00
Port, 1882	6.00
Sherry, 1884	9.00
Brandy, 1887	15.00
Brandy, 1887	10.00

Imported Champagnes.

WM. WOLFF & CO.  
329 Market Street, San Francisco

	QUARTS.	PINTS.
Pommery Sec.	\$54.00	\$68.00

MACONDRAY & CO.,  
First and Market Streets, San Francisco

Louis Koedinger Grand Vin Sec	34.00	38.00
Brut	24.00	38.00
Carte Blanche	34.00	38.00

W. B. CHAPMAN,  
123 California Street, San Francisco.

Perrier-Jouet & Co. Special	\$42.50	\$55.50
Reserve Dry	24.00	36.00
Perrier-Jouet & Co. Brut	24.00	36.00
Half pints "Special" 842 in cases of 4 doz.		

SHERWOOD & SHERWOOD,  
212-214 Market Street, San Francisco.

Moet & Chandon, White Seal	32.00	34.00
Brut Imperial 37	39.00	

CHARLES MEINKE & CO.,  
314 Sacramento Street, San Francisco.

DETTZ & GILDEMEANN, AX., CHAMPAGNE.	
Gold Lark Sec. per case	\$22.00 \$34.00
Gold Lark Sec. 6 Magnums per case	31.00
Cabinet Green Seal per basket 25.00	27.00
DETFAPUSOL & CO., REIMS.	
Carte Blanche, per case	21.00 22.00

HELLMANN BROS & CO.,  
325 Front Street, San Francisco.

Krug & Co. "Private Cuvée"	per case	\$34.00 \$36.00
Joseph Perrier & Co.	per basket	19.00 20.00
Adrien & his, per basket		17.00 18.00

Imported Champagnes.

ALPAID HAHASZTHY & CO.,  
520 Washington Street, San Francisco.

Eclipse	\$14.50	\$17.00
Champagne, Eclipse Brut	14.50	17.00

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Jae. L. Davis & Co. 208 California St., S. F.	
To-Kalon Sec.	\$12.00 \$13.00
" Sparkling	11.00 12.00

A. WERNER & Co.,  
52 Warren Street, New York.

Extra Dry	\$ 7.00	\$ 8.00
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## A. FINKER'S WIDOW.

809 Montgomery Street, San Francisco.  
Gold Seal \$11.50 \$12.00  
Gold Seal, Extra Dry 12.00 13.00  
Nonpareil 12.00 15.00  
Private Cuvée, Dry 11.50 12.00  
" Extra Dry 12.00 13.00

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123 California Street, San Francisco.

RED WINES.  
(Baron & Giesler, Bordeaux)

	QUARTS.	PINTS.
Floirac	\$ 7.50	
Pantale	8.50	
St. Julien 1881	9.00	
St. Estephe 1881	9.00	
Chateau LaFayette	10.00	
du Gallon, 1881	10.50	
le Pain, 1878	11.50	
Chateau Lagrange, 1878	13.50	
Chateau Lagrange, 1881	13.00	
Duera Beaucellier, 1881	16.00	
Chateau Lagrange, 1878	23.00	
Brown Beaucellier, 1874	23.00	
Chateau Lagrange, 1874	24.00	
Loeville, 1878	24.70	
Largue, 1874	24.70	
Laite, 1874	29.00	
Marzac, 1874	29.00	
Latour, 1870	32.00	

(H. Cuvillier & frere, Bordeaux)

Pantale, 1881	10.50
Duressac Grand Prix, 1878	16.50
Chateau Lagrange, 1881	16.50
Chateau La Pomme Pomerol 1878	19.50
Chateau La Pomme Pomerol 1878	24.50
Chateau Lagrange, 1878	22.00
Chateau Lagrange, 1870	22.50
Boyeville, 1871	24.00
Chateau Talbot d'Arq, 1875	34.00
Chateau Lagrange, 1878	34.50
Latour, 1868	33.00
Marzac, 1881	33.00

(Bonhard pere & his, Beaune, Cote D'Or)

Macon, 1884	\$10.50
Pommard, 1881	12.50
Chateau Lagrange, 1881	13.00
Clos de la Mousse, 1884	17.00
Clos de Vougeot, 1887	20.00
Chateau Lagrange, 1878	25.00
Romanee, 1884	25.00

WHITE WINES.  
(Baron & Giesler, Bordeaux)

Santenes 1878	9.25
Vin de Graves, 1878	10.50
Barsac, 1878	11.00
Haut Sauterne, 1881	13.00
Chateau Yquem, 1884	30.50

(H. Cuvillier & frere, Bordeaux)

Santenes	12.00
Chateau Grand, 1884	28.00
La Tour Blanche '84	28.00
Bonhard pere & his, Beaune, Cote D'Or	
Clablis, '84 (H. C. & F., hot-td here)	10.50
Chablis, 1884	11.50
Montcahet Bonhard, 1884	20.50

(H. Cuvillier & frere, Bordeaux)

Santenes	12.00
Chateau Grand, 1884	28.00
La Tour Blanche '84	



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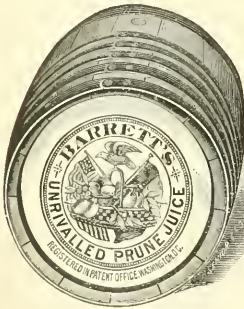
## These Gins are the only ones distilled in the U. S. by the HOLLAND PROCESS

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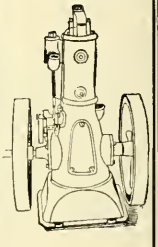
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	Braddock								225					
Bridgeport	90	77½	67½	62½	57½									
Brookdale		85	75	70		60								
Billingier, S. & Sons	85	75	65	62½	55	52½								
Bongherty	105	92½	86½	80	70									
Finch's Golden Wedding		87½		72½					245					
Frontier		52½												
Hibson	102½	95		76½				250	300					
Huckenheimer	95	87½	80	72½	67½	62			250	275	320	350	Spr 81 550	
Hannisville	90	85		67½	62½								Fall 85 375	
Jones, G. W.	77½	67½	57½	50	47½									
Lippencott														
Meadville	85	75	70	65	57½	55								
Melvale	100	90	82½	70	62½									
Monticello	80	75	70	67½	60	57½								
Montrose		55	50	47½	45				225					
Moore, Tom														
Mt. Vernon	110		90		72½									
Orient	77½	67½	60	57½	52½	50								
Overholt	85	77½	70	65	60	57½		245	275		375		Spr 86 410	
Sherwood	100	95	82½	77½	67½	65								
Somerseset	52½	50	45	42½	37½	32½								
Stewart														
Tompson, Sam		70	60	55	50									
Vandegrift	77½	67½	69	55										



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MOORE & SELLIGER, Louisville. Rate, 85c.	Astor, Belmont, Nutwood.	G. G. WHITE Co., Add: Paris, Bourbon Co., Ky., Nos. 1, 4, 6, 7, 85c; No. 5, 1.00	Chickencock.
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GLENMORE DIST'G CO., 1-2 M. E. of Owensboro. Add: R. Monarch, Owensboro. Rate 1.50.	Glenmore.	NORMANDY DIST'G CO., Louisville. Add. Box 48, Louisville, Ky. Rate 85 c.	Normandy.
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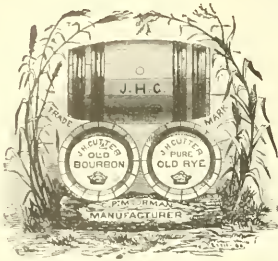
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# NOTICE!

On or about October 1, 1892, I will issue the Fall Edition of 6000 copies "Fine Whisky Facts," with complete statistical tables to July 1, 1892, which will be distributed free to the Whisky and Wine Trade. A limited number of advertisements will be inserted.

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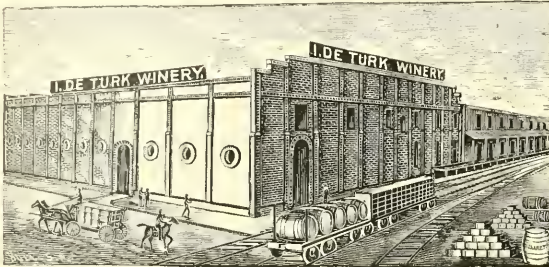
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PARIS, BOURBON COUNTY, KY.

# PACIFIC WINE & SPIRIT REVIEW

JOURNAL OF VITICULTURE

UNIVERSITY OF CALIFORNIA LIBRARY

VOL. XXIX, NO. 4.

SAN FRANCISCO, SEPTEMBER 20, 1892.

\$3.00 PER YEAR.

Issued Semi-Monthly.

R. M. WOOD & CO., - - - PROPRIETORS.

WINFIELD SCOTT—R. M. WOOD.

402 FRONT STREET, - - - SAN FRANCISCO, CAL.

The PACIFIC WINE AND SPIRIT REVIEW is the only paper of its class West of Chicago. It circulates among the wine makers and brandy distillers of California; the wholesale wine and spirit trade of the Pacific Coast, and the importers, distillers and jobbers of the Eastern States.

Subscription per year—in advance, postage paid:

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 Single copies ..... 20

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Agent for New York and New England States

## MARKET REVIEW.

**CALIFORNIA WINES**—There is a constantly increasing firmness in the market and it is difficult for wine buyers to get new naked wines at anything like the old figures. The vintage prospects are very poor. With a forty per cent crop in Santa Clara, a half crop in Sonoma, a third crop in Napa and a half crop in Alameda, it is difficult to imagine why '91 wine should not go up in a short time. The merchants here, although they keep up the nasty New Orleans fight will never be able to replace the wines they are now sacrificing at any thing like the prices they paid for it.

During the past fortnight some new buyers have appeared in the market, one firm in particular which has not hitherto figured for several months.

In this county aside from determination to keep up prices, the growers are busy discussing the price of grapes. We hear of \$15 to \$17 as a standard in Napa county and \$12 and \$15 in Santa Clara county. There are not many grapes comparatively, however, and cooerage will be in abundance this year.

The jobbing trade is brisk, and prices remain stationary. White wines are very scarce and are in demand in New York.

Sweets are firmer. Good Port is in particular request and prices must rule still higher owing to the certain short production of this year. The drying of the wine grapes of the San Joaquin Valley has made a great change in the situation.

The exports of California wine in August by sea and rail

were as follows:

	Cases	Gallons	Value.
By sea .....	972	327,590	\$153,647
By rail overland.....	2,141	387,383	*163,517

Total.....3,113 714,973 \$317,164  
 \* Estimating cases at \$4 and bulk wine at 40 cents per gallon.

**CALIFORNIA BRANDIES**—The demand is fair and prices rule steady. The distillers are very slow this year in filling their bonds from which it is to be inferred that the distilling season will be late. The prospects are for a greatly reduced production as compared with last year, cause—few grapes.

The exports of California brandy by sea and rail in August were as follows:

	Cases	Gallons	Value.
By sea.....	114	30,998	\$27,301
By rail overland.....	109	19,461	*30,281

Total.....223 50,459 \$57,582  
 \* Estimating cases at \$10 and bulk brandy as tax-paid at \$1.50 per gallon.

**WHISKIES**—Business is improving right along. The liquor trade has had its share of the dullness which has marked all Pacific Coast business in the past season and possibly more of it. But the worst seems to be past and the leading dealers are in a very comfortable frame of mind. The fall season is late, but promises to be satisfactory.

The receipts of American spirits, etc., and whiskies at Pacific Coast points by rail only in the month of July, 1892, were as follows:

	Spirits, etc. Gallons	Whisky Gallons.
San Francisco and adjacent points.....	80,348	42,297
Oakland " " ".....		329
San Jose " " ".....	39	440
Stockton " " ".....		1,689
Sacramento and East to Ogden.....	4,410	3,250
Marysville and adjacent territory.....		247
Portland, Or., and adjacent territory.....	2,625	427
Los Angeles and East to El Paso.....		1,972
Total.....	87,422	50,651

The imports of American whiskies at San Francisco in August were:

	Cases	Barrels	Hf-barrels	*
By sea, Atlantic ports.....	55	221		
“ Re-imported.....		874		
By rail overland.....	162	1,540		129
Total.....	217	2,635		129

\* Hf-barrels reduced to barrels.

The imports of spirits, etc., by rail at San Francisco in August were 2165 barrels.

The imports of foreign whiskies in August by sea and rail were 186 cases, 25 octaves and 1 hhd.

Exports of whisky from San Francisco to foreign ports by sea were 228 cases and 3382 gallons, valued at \$6565.

The following figures regarding the present status of Ken-



tucky whiskies have been furnished by George C. Buchanan, the Louisville broker:

	Gallons.
Production of whisky in the State of Kentucky for the year ending June 30, 1892.....	33,542,137
Compared with year ending June 30, 1891.....	33,393,045
Withdrawals of whisky in the State of Kentucky for year ending June 30, 1892.....	24,942,505
Compared with year ending June 30, 1891.....	17,737,639
Stock of whisky remaining in bond in the State of Kentucky June 30, 1892.....	82,851,183
Compared with stock June 30, 1891.....	74,240,806

**WINE AND BRANDY PRICES CURRENT.**

THESE ARE THE RULING QUOTATIONS AT THE TIME OF GOING TO PRESS. THEY APPLY ONLY TO CARLOAD LOTS, F. O. B., SAN FRANCISCO, AND DO NOT INCLUDE CHOICE OLD WINES.

**RED WINES.**

Clarets, first grade, per gallon.....	30 to 35 cts.
Clarets, ordinary, " ".....	22½ to 25 "
Burgundy, first grade, per gallon.....	50 to 75 "
Burgundy, second grade, " ".....	40 to 50 "

**WHITE WINES.**

Sauterne, first grade, per gallon.....	75c to \$1.00
Sauterne, ordinary, " ".....	50 to 60 cts.
Riesling, first grade, " ".....	60 to 80 "
Riesling, ordinary, " ".....	45 to 50 "

**SWEET WINES.**

Port, first grade, per gallon.....	75 to 90 cts.
Port, ordinary, " ".....	50 to 65 "
Sherry, first grade, " ".....	75c to \$1.00
Sherry, ordinary, " ".....	50 to 60 cts.
Angelica, first grade, " ".....	75 to 80 "
Angelica, ordinary, " ".....	55 to 65 "
Muscatel, first grade " ".....	75c to \$1.00
Muscatel, ordinary, " ".....	55 to 75 cts.

**BRANDIES.**

THESE PRICES ARE FOR LOTS OF TEN BARRELS AND OVER, F. O. B., SAN FRANCISCO, TAX-PAID.

Brandy, Spring, 1892, per gallon.....	\$1.70
Brandy, Fall, 1891, " ".....	1.80
Brandy, Spring, 1891, " ".....	1.90
Brandy, Fall, 1890, " ".....	2.00
Brandy, Spring, 1890, " ".....	2.10
Brandy, Fall, 1889, " ".....	2.30
Brandy, Spring, 1889, " ".....	2.50

Brandy in half-barrels 5 cents per gallon additional.

**ANOTHER MARKET BREAKER.**

We are informed on good authority that another gentleman viticulturist who makes wine for amusement, has started out with his war club and begun the demolition of the wine market. This time the sweet wine men are the sufferers, and St. Louis is the field of the market breaker's operations. Information comes from that city to the effect that enough sweet wine has been sold there by the individual in question, at prices 10 to 15 cents under the market, to supply the demand for two years. The gentleman who has the distinction of having accomplished this feat is said to be Mr. L. W. Hellmann, the millionaire President of the Nevada Bank of this city. Mr. Hellmann ought to be ashamed of himself for doing such a thing. A man with his resources can have no excuse for slaughtering prices in this way, and if he is in the business for pleasure his pride ought to direct him better than that.

It is to be regretted that the struggling wine industry should include men, who in the guise of friends are its worst enemies. The legitimate producer who is in the business for profit, or bread and butter, cannot stand up against such reckless competition, nor can the market be brought to its proper condition while men of the class under discussion, will persist in depressing prices to less than cost basis.

We would like to see Mr. Hellmann and others like him use their power to start prices the other way. A fool with money can depress a market, but it takes a genius to elevate it.

**GENERAL BIDWELL'S RECORD.**

General John Bidwell's record as a wine maker is being overhauled considerably. The New York *Sun* started the ball with the following:

"General Bidwell has acquired wealth variously estimated at from \$1,000,000 to \$4,000,000. For years his residence has been in Butte County, where he has one of the largest fruit ranches in the State, comprising more than 25,000 acres. His early connection with the government of California gave him knowledge of land and titles, and in some way or other he selected the choicest soil in the State for his farm. Of course General Bidwell planted grapes. Moreover, they were wine grapes. Five hundred broad acres they were, nearly all in wine and brandy grapes. When his output became large he set up a winery and a still house for making brandy with powerful machinery. For 20 years his name stood next to the head of the list of California's wine and brandy producers. Some six or seven years ago he found a second wife. Her ideas were strongly against the wicked liquor traffic, and not long after his second marriage the wine grower became a prohibitionist. He publicly announced he would forthwith go out of the wine and brandy business. All the vines that were distinctly for the bearing of wine grapes he rooted out of the soil. General Bidwell still raises grapes, but, he claims, not for making wine. In a recent letter he stated that the product of his 150 acre vineyard was 1,000,000 pounds. These are classified as table grapes. Bidwell sells his grapes, and for what becomes of them he is not responsible. There is not a market for 500 tons of table grapes a year, from the Rancho Chico, and they do not make raisins in Butte County. It is figured, moreover, that there is still in existence much brandy and good red wine from the Rancho Chico.

Now the Chico *Enterprise* and *Record* have taken up the matter and assert that he never had over eight or ten acres in wine grapes, principally Mission and Catawba, and never had over 1000 gallons of wine at any one time. Furthermore they claim that he never made brandy.

We personally don't care a snap for General Bidwell's record as a wine maker. We don't care whether he had 10,000 gallons or 1,000,000 gallons. The fact is he made wine and there is no shading that offense in the eyes of the Prohibitionists. If guilty at all, he was just as guilty as any man who makes 1,000,000 gallons.

General Bidwell's record as a land grabber is to be investigated. He is one of the land-holding barons of this State whose existence is a menace to its prosperity. That is where the blight on this State rests—more than railroad monopoly, lack of immigration and boom.

Publish his record. The *Voice* and the *Prohibitionist* dare not.

**WINE AND BRANDY RECEIPTS.**

	Wine.	Brandy.
Total for January.....	886,404	196,133
" February.....	996,890	43,930
" March.....	808,555	31,230
" April.....	852,332	25,717
" May.....	844,426	33,960
" June.....	914,920	29,415
" July.....	770,754	17,170
" August.....	771,221	43,595
September 1.....	82,840	.....
" 2.....	18,690	.....
" 3.....	63,240	.....
" 4.....	25,270	600
" 5.....	48,640	4,760
" 6.....	45,600	2,000
" 7.....	31,960	580
" 8.....	34,760	170
" 9.....	22,900	4,360
" 10.....	17,860	220
" 11.....	11,690	.....
" 12.....	33,940	7,800
" 13.....	28,500	.....
" 14.....	20,960	290

## PROMINENT WINE MEN.



Sketch No. 21, Jean Baptiste Emile Garnier of Garnier, Lancel & Co., San Francisco.

Mr. Jean Baptiste Emile Garnier was born between Chamberlin and Beaune, near Dijon, Department of Cote d'Or, France, and became familiar with the wine business from childhood, his ancestors for generations back having been vineyardists. His father was a wine maker and vineyardist there himself.

He came to this country and engaged in the wine business in San Francisco in 1879, confining himself at first to imported wines for the local family trade. However, he soon turned his attention to California wines and in 1884 imported a choice lot of vine cuttings selected by himself during a visit to France in his native district and in the Bordeaux district taking particularly into consideration the climate and soil as compared to that of the counties of Sonoma and Napa.

These vines were principally planted on the Beausejour Vineyard near Occidental in Sonoma County then owned by Mr. A. Lancel Sr., and the success attained convinced him of the great possibilities of California wines when properly blended and aged. From that time on he interested himself particularly to the proper handling of California wines. Profiting by his long experience he successfully established a trade for good wines on this coast and in 1887 formed the present partnership of Garnier, Lancel & Co., in order to further extend his business.

Their progress during the last few years shows what experience coupled with energy and enterprise can do. They have built up one of the finest trades on the coast and their shipping connections extend to all eastern points. The firm consists of Mr. Garnier, Mr. Eugene H. Lancel, Mr. Aug. Vanbersecke and Mr. Paul L. Lancel.

The firm is in a splendid condition to handle large quantities of wines. Connected with the office at 618 Sacramento Street are cellars running back to Commercial street connected by pipes under the street with the new cellars, corner of Sacramento and Webb streets. These cellars with a total capacity of

about 350,000 gallons, are on high dry ground and well constructed with regard to facilities for keeping a regular temperature which condition renders them well adapted to the proper handling and ageing of fine wines. At the Beausejour vineyard of 90 acres near Occidental, Sonoma county, there is a winery and a cellar with a capacity of 100,000 gallons and large quantities of grapes are bought and crushed there. The firm also controls the product about 200 acres of vineyard in the Napa Valley with ample cellarage capacity.

## CORK DISTILLERIES CO. LTD.

The following description of the plants of the Cork Distilleries Co., Ltd. is taken from Stratton's Dublin Cork and South of Ireland:

Perhaps the greatest firm in the world associated with the manufacture of Irish whisky is that which operates under the trade designation of the Cork Distilleries Company, Ltd. and whose great distilleries and maltings at Watercourse, Middleton and North Mall are among the most representative industrial institutions in the south of Ireland. The magnificent distillery owned by the company at North Mall stands on the banks of the river Lee and occupies the sites of the famous old Dominican Friary, known as the Abbey of St. Mary of the Island.

It possesses a frontage of 684 feet and a proportionate depth. The building was built in 1779 by the father and uncle of Mr. Francis Wise, the last proprietor. The barley stores had a capacity of 30,000 barrels. The drying kilns are four in number and after passing these the grain passes to the grinding stones; the grist is then conveyed to the brewing department and placed in mashed tuns each thirty feet in diameter and eight feet in depth. The fermenting is effected in vats holding from thirty to forty thousand gallons. From there the mash is conveyed to three pot stills, the only ones on the premises; one of these has a capacity of 32,000 and the others are of 20,000 and 16,000 gallons respectively. The spirit is all re-distilled and in the spirit store is cut to twenty-five over proof; it is then casked, weighed and sent to the bonded warehouses. The warehouses of this company comprise eleven buildings and the stocks never fall short of 7000 puncheons, while in a neighboring three story building is an additional stock of 3000 butts. No whisky is sent from the establishment under five years old. This distillery is amply protected from fire.

Space will not admit of more detailed notes respecting the working resources of the North Mall Distillery, or interesting facts regarding the carpenter, engineer and cooperage workshops might have been advanced; suffice it to say that in these as in the primary departments of the company's enterprise the organization is most perfect, the cleanliness most noticeable and the quality of production unsurpassed.

The offices at Morrison's Island are magnificent in every detail. Beneath the offices and in a range of buildings at rear are extensive bottling stores where brisk operations are continually carried on. In the North Mall Distillery no fewer than 250 hands are employed, the management being vested in Mr. Maurice Murray and his son Mr. Daly Murray.

The Watercourse Distillery is now utilized as a malting and stores, and so calls for but slight comment. It covers an area of 300 square yards by 300 in depth and contains three grain stores with a stock of 40,000 barrels of barley, 450 barrels being here kiln dried daily. There are seven bonded warehouses where an average stock of 6000 casks of whisky is generally held. Of the Green and John St. distilleries we need not speak, although they are both of great extent and obvious utility.

The Middleton Distillery is situate some thirteen miles from Cork, and about a century ago was occupied as a wooden mill. In 1825, Lord Middleton, into whose hands the property had come, sold the premises to Messrs. Murphy & Co., who commenced whisky distilling and brought the annual output up to 400,000 gallons in a very short time. The Middleton Distillery is admirably situated and within immediate access of both water conveyance and railway. Fully 200 persons find employment and the annual output now reaches a total of 1,000,000 gallons. The whisky is made from pure malt and possesses that pleasant and agreeable flavor which has rendered the company so universally celebrated. The business connections of the concern extend over the whole of the British Empire, and, in addition, a very large and ever increasing export trade is effected.

## Chicago Department.

[REGULAR CORRESPONDENCE.]

Chicago, Sept. 10, 1892.

This is just between wind and water with the California wine trade in Chicago. The summer season is over and the fall trade has yet set in, and as a consequence there is a little complaint of dullness among the dealers just at this time. In fact I called upon a very large firm yesterday and they were quite inclined to find fault with me for being a "bull," in all my letters. I replied that I always endeavor to make my letters the reflex of the market as I found it by inquiry among the dealers just a day or two before I wrote. I then began questioning them and I soon found that the real trouble was that they were suffering with a temporary spell of the blues owing to the present slight depression of the market.

There is one very serious drawback to the California wine business here, and so long as it exists there is not going to be any stability to the market, and without stability the trade will always be a sort of "catch-as-catch-can," "Devil-get-the-hindmost" business. I refer to the custom of cutting by people over on your own side of the Rockies. It is shameful the way some of that business is done. I was shown a letter yesterday by a large and old-established firm which said: "We have been offered Port for 45, 42, and as low as 35 cents, f. o. b. San Francisco, and we prefer to deal with a reliable house, and get goods that we can rely upon, even at a stiff advance over the prices quoted above." Now, just think of Port f. o. b. San Francisco at 35 cents and yet I am told that there are enough sellers of that kind in the market all the time to keep legitimate trade almost stranded.

What is the remedy? That is a very serious question, and one that will not be solved for many a long day. There is no way in the world to prevent a grower from putting his produce upon any market in the Union and at just whatever price he chooses or is forced to sell. Unfortunately it is from this source that much of this trouble comes. A grower with a small lot of wine comes over the mountains gets fascinated with the idea that he can sell his crop just as well as "middleman" and he sails out among the trade. He is away above the legitimate market when he starts out, and at the end of a week or month, if his fortitude and money hold out that long, he is glad to close out at any figure and get back to "God's country" where trade winds instead of lake breezes may fan his wearied and fevered brow. All the regular dealers are as well known to the entire trade as your next door neighbor to you, and when a grower comes along they know they have the advantage of him, and unless he has something very prime, which may be the cases, they tacitly combine against him, and start in to freeze him out, and he is generally frozen all right. Viewed from the standpoint of observation right in the field, my advice would be to all small holders to put their wines into the regular channels of trade. No one can force the market. Wine and wheat have a commercial value, both of which is regulated by the laws of supply and demand. You may be caught on a turn and forced to sell away below the market price, but I want to say to you that you can't force the broker or the dealer to pay a cent more than the goods are worth, and the chances are all in his favor, in a hand to hand contest with him that he will worst you far more than you can afford.

I sincerely hope that no reader of this will think I am writing in the interest of the Chicago or other merchant as against the grower, for I certainly am not. It is simply for the good of both. I know a majority of the growers of California personally, and I number hosts of them among my best friends, and I am actuated only by motives that will effect best results for them. If the market is not broken here better prices will rule, and good prices here mean an advance there.

I had the pleasure of meeting Hon. B. M. La Rue, the Superintendent of Viticulture for the World's Fair on Tuesday

last. He has just arrived from California, and was on his way to the office of Chief Samuels to report for duty. I have seen him since, and he informs me that all the available space has been applied for, and that applications from foreign countries are still coming in. He wished me to say the Californians who desired to make an exhibit, to push the matter along. Every facility possible will be afforded exhibitors, but as the room is limited, it is desirable to make small exhibits but have them specially choice and extra. Mr. La Rue, as all Californians know, is not afraid of work, and with his vast experience with fairs and expositions, there can be no doubt but he will make this display a grand success.

J. E. Shawhan, Jr., is making arrangements to open out a fine stock of California products, not only wines and brandies, but canned goods of all kinds, and whatever else he finds will be marketable here. He has his quarters in a handsome new block at the corner of Twenty-second street and Indiana avenue. It is in the heart of the best residence district of the south side, and there is no doubt about his building up a fine business. He has met with great success so far in handling and introducing upon this market the Englenook wines.

Illustrative of the growth and development of the California brandy trade in Chicago, I wish to append the following figures. They were kindly supplied me by Mr. Rosenthal, manager of the firm of Charles Stern & Son, and cover the period from 1886 to 1892:

Brandy sold for the year ending August 31, 1887,	30,000	gallons.
" " " " " " " " " " " "	1888,	37,000 " "
" " " " " " " " " " " "	1889,	42,000 " "
" " " " " " " " " " " "	1890,	52,000 " "
" " " " " " " " " " " "	1891,	53,000 " "
" " " " " " " " " " " "	1892,	60,000 " "

These are certainly very eloquent figures and speak in no uncertain tones. It will be observed that the business has just exactly doubled in five years with this firm, and it is safe to say that the entire increase of brandy business in the city has been close up to that percentage.

There is nothing new to say about the whisky situation at this time. The trade is pulling itself together after the summer vacation and getting ready for a vigorous fall campaign, but as yet nothing worth mentioning has been done. Some very lively developments may soon be looked for in that line of trade, if one is to believe all he hears among the brokers.

The following from the daily papers is given for what it is worth:

If there is no miscarriage of plans, the whisky trust will soon have a formidable rival in a big independent distillery to be erected in Chicago. Jacob Woolner, of Peoria, is at the Grand Pacific, and in the course of a two days' stay here will confer with Chicago parties relative to plans for erecting the new distillery. William Rice, a very wealthy brewer, and formerly a heavy stockholder in the trust, is said to be backing the scheme and has, in fact, already begun the erection of a distillery here. Further than the above, Mr. Woolner would not disclose his plans.

L. L. PALMER.

## CHICAGO NOTES.

I have met Mr. La Rue and he asked me to write you an ask the California viticulturists, both table and wine grape men, pay more attention to exhibits in the National building. He says most of them are paying much more attention to the exhibit in the State Building than the National exhibit. They cannot compete for awards unless their exhibits are in the National buildings, and he thinks all exhibits ought to be made where they would come directly in contact and competition with the foreign article of the same class—say wines, fruits of all kinds, etc. More people will see them that way, and it will do much more good to California.

I hear that a man claiming to represent an Association of Napa and Sonoma Wine Growers has sold over 100,000 gallons of dry wines at 10 cents naked, and considerable sweet at 35 cents naked. The dealers here, however think he is a St. Louis man. I know of one sale made here at 20 cents, but it was for only two or three thousand gallons.



Mr. Pyhrr, of Beck, Pyhrr & Co., San Francisco who has been here of late has been making some good sales for his house. He will it is reported go to New York.

Six million dollars is a good deal of money to put into corner saloons, but that is the sum two big English brewing concerns here have provided themselves to devote to such a purpose. The Chicago Brewing and Malting Company has procured \$3,000,000 and the Chicago and Milwaukee Brewing Company has equipped itself with a similar sum. In England ninety-nine per cent of the places selling Bass' or Bullards' or Guinness' beer are controlled by the brewer," said a director, "and we propose to stop the beer wars by owning saloons. We will spend no money in the down-town districts except that that we may seek to get leases, but we will spend our \$6,000,000 in buying or in leasing for ninety-nine years the corners in the manufacturing districts where our large sales are made. We will not seek particularly to get new saloons, but will spend our money in securing premises now occupied by our best customers. We have already secured option on a good many places.

"The important circumstance, however, will be that all the houses we secure will be our customers for all time. They will be unaffected by beer wars, and cannot be taken away from us by keener competition. In a year from now the signs so familiar in England will be familiar here. One will read of the 'Chicago Brewing and Malting Entire,' or the 'Chicago and Milwaukee Brewing Entire,' and this sign will be a notice to the world that it belongs to one of the big concerns. The details of whatever new securities will be issued as part of this new and important protective measure will be ready soon."

W. A. GLETT.

## Louisville Department.

[REGULAR CORRESPONDENCE.]

LOUISVILLE, Sept. 10, 1892.

The continued absence of many of our leading merchants retards business and everything remains unchanged; with this exception, however, that the prices of a number of brands have been advancing during the past fortnight, and that inquiries especially for Fall '89 and Spring '90 goods have been much more frequent.

The position and strength of '90 goods have been clearly demonstrated in a recent circular of Roth & Halle. The fact that the withdrawals during the twelve months ending June 30, 1892 ran up to twenty-five million gallons, will certainly be surprising to many of your readers.

We have to-day an absolute shortage of four-year-old and other goods, and if there was originally an excessive output in '90, it will seem now as if it would not be large enough to make up for the deficiency or shortage on the previous crops.

Every business is found to be regulated by supply and demand, and the stock of bonded whiskies today on hand is not in excess of our actual requirement of twenty-five million gallons annually, a figure which will no doubt be largely increased in the coming years.

Everybody here is looking for a good fall trade, and there is no reason whatever why the most sanguine expectations should not be realized. Prices of corn and other cereals are still advancing, and so the farmers will get full prices for their product. If there should be a change for the better in the price of cotton, this part of the country would be greatly benefitted.

The Nelson County Distillery Co., has taken handsome new offices at 129 W. Main street.

*Max M. Halle!*

### MORE ANAHEIM DISEASE.

It is reported that the Anaheim disease has developed rapidly of late in a twenty-year-old vineyard at Esccondido on the place of E. Thelen. The matter will probably be investigated by Viticultural Commissioner Shorb or Ethelbert Dowlen.

## Correspondence.

WASHINGTON, D. C., Aug. 28, 1892.

*Editor Pacific Wine and Spirit Review*—Sir: It may tend to utilize a fraction of the threatening surplus of raisin grapes, which in the future seems to kill the hopes of the many engaged in growing these, if trials are made this vintage to convert the Muscat grape juice into syrup, by boiling it down. Although some of the California raisin growers used to consider their brother wine growers as miserable sinners, and persist in considering them instrumental in pandering to the refined taste of those not of Mohammedan proclivities, still the spirit of self-preservation will teach them not to follow the future water fanatic President's wife's advice to uproot the noble vine. There is sound sense left even in Prohibitionists who will look at the matter from the true temperate man's standpoint, and I read that some raisin growers are ready to make heavy wine and even mean Muscat brandy.

Should my idea find favor with raisin men they might try to produce grape syrup in various ways, calculating how to do it best and most economically. Neutralization of the acids of the grape juice by means of marble dust or ashes would render the must palatable and fit to be boiled down to a density necessary to serve as the sweetening and preserving medium of fruit. Boiling the must over open fire, despite constant stirring, would cause partial carbonization and darken the color; therefore steam heat, and that an always equable one, would be the right plan to keep the color of the syrup light. Not only the fruits of the orchard, grapes, etc., but pumpkins preserved in grape syrup constitute articles for household use, and hence merchandise in countries where grapes are abundant and cheap. It might enrich the table of American families with nice and palatable preserves of native production that may be produced at a moderate price were the raisin growers to work out the plan practically.

F. POHSDORFF, SR.

## MUST CLOSE ON SUNDAYS.

Judge McKenna of the United States Circuit Court has dismissed the writ of habeas corpus in the case of John H. Dennis and ordered the prisoner remanded to the custody of the Chief of Police of San Jose. This is a case involving an attack upon the constitutionality of the San Jose Sunday saloon-closing ordinance. The decision virtually declares the ordinance valid.

ESTABLISHED 1724



TRADE MARK

E. RÉMY MARTIN & CO.

COGNAC

(FRANCE)

AGENTS IN SAN FRANCISCO, CAL.

HELLMANN BROTHERS & CO.,

525 FRONT STREET.

See Quotations on page 35.

TRADE CIRCULARS.

From A. Duval, Livermore, Cal.

The soil of the Chateau Bellevue Vineyard, eminently adapted for the production of the finest varieties of Sauterne grapes, is composed of gravel mixed with sand, red clay and rotted quartz, deposit of a former lake or river, being exactly of the same formation as the soil of the graves of France.

I have the best varieties of French grapes from the Bordeaux and Burgundy districts.

The vineyard is kept in the highest class of cultivation, the greatest care is taken for the different pickings of the grapes and their vinification.

Three large stone cellars, with the latest French improvements. Only the best oak cooperage is used, and I do not fear to say that no more scientific, or more careful process of wine making is followed anywhere.

The best clarets produced are Cabernet, Malbec, Burgundy and a good stock of these clarets from two to five years old is always at hand.

The Sauterne wines are the product, par excellence of this vineyard.

Perfectly convinced, that a medium dry, very soft white wine is more wholesome and healthful, than a too sweet wine, I have directed my vinification, to obtain a good medium.

My wines are pure, natural, without any addition of spirit or sugar, they are healthy, exhilarating, will never occasion headaches, and with moderate use at meals, will help the digestion and be the best preventive of dyspepsia.

Any order, large or small, will be promptly attended to, and from one case and upwards delivered at residence in San Francisco or Oakland, freight and delivery prepaid. On shipping orders, goods will be delivered alongside the vessel in San Francisco, or if intended to go by rail to the inter or the East, they will be put on board the cars at the Livermore station.

NEW PRICE LIST.

WHITE WINES IN CASES.

Cream of Sauterne, quart bottles.....	\$7.50 per case
Sauterne, Grand Vin, " .....	5.00 "
Hock, " .....	6.00 "
Riesling, " .....	4.50 "
Sillery Rosa—Champagne grapes, quart bottles, ...	5.00 "

One dollar extra per case of 24 pint bottles.

RED WINE IN CASES.

1887, 1888, 1889, 1890, 1891 Vintages. Cabernet, Malbec, Burgundy, Roussillon, Zinfandel from 18 cents per gallon to 81 per gallon according to quality and vintage.

BLED WINE IN CASES.

From \$2.75 to \$6 per case, according to quality and vintage.

A. DUVAL,  
Livermore, Cal.

From Paul Masson.

SAN JOSE, August 26, 1892.

DEAR SIR: I beg to inform you that the partnership existing between H. Lefranc and P. Masson has this day been dissolved by mutual consent, Mr. H. Lefranc retiring and Paul Masson succeeding and assuming all debts and credits.

Yours truly,  
PAUL MASSON.

From Jas. Levy & Son.

CINCINNATI, Sept. 5, 1892.

DEAR SIR: We are distributors for the celebrated "Tea Kettle" fire copper whisky referred to by the PACIFIC WINE AND SPIRIT REVIEW, in the following article:

"It is very seldom that one finds a twelve-year-old whisky passing over the bar of a drinking house, but the writer had that pleasure a few days ago. It was the famous "Tea Kettle" brand. We have some of that whisky on our sideboard, and we only speak the truth when we say that we approach that venerable spirit with reverence and a due appreciation of its worth and excellence. With Bob Ingersoll we can grow enthusiastic and say that such whisky is a wonder of the distillers' art. Inhale it and you have the bouquet of a thousand flowers, rich, full and enchanting. Drink it and you are filled with the spirit of content-

ment and joy; you breathe the balmy air of the fragrant, billowy grain fields of the great west; you hear the sweet, clear song of the lark as he springs heavenward at the break of day; the robin's melodious tune; the music of the soft summer breeze through the waving corn; the harvest song and the crickets' merry chirp. It can bring joy to the sorrowing, hope to those in despair, make them feel that there is still something left in life to live for. It is a friend without enemies, and a liquid delight which chance gives to few men. In short it is an all around, royal good whisky, and we would like to be condemned to drink as good the remainder of our days."

JAMES LEVY & BRO.

From William Rogers.

BALTIMORE, Sept. 7, 1892.

SIR: I quote Maryland peach brandy, 10 bbls. Brown, McGinnis & Co.'s, Fall '91 at \$2; 10 bbls. Walters "Orient," Fall '91 at \$2; new crop other brand at \$2; 50 bbls. Helbs' Maryland Apple, Fall '91 at \$1.55; 50 bbls. Helbs' Pennsylvania Apple, Fall '91 at \$1.55. All free at Government warehouse, Baltimore.

In bond less tax regauged: New crop Maryland and Tennessee Apple at \$1.50 in distillery; 10 bbls. Osborn's Tennessee Apple Brandy, Fall '88 at \$2 at Louisville Public Warehouse.

Soliciting your orders, I am,  
Yours respectfully,  
WM. ROGERS.

VINEYARDS IN SONOMA.

William Rennie, of St Helena has made the following report on the condition of the vineyards of Sonoma county:

"Taking Sonoma county as a whole there are in every way much greater differences in the crop of the respective districts than there are in Napa or Santa Clara counties. The main cause of these differences is the natural configuration of the country, assisted as it has been at times by phylloxera and frost, coulure and sunburn. Some parts of the country escape frost entirely when other parts were even more frequently destroyed than any of the other counties. Coulure has visited the county pretty evenly all over, doing considerable damage, especially to black grapes. In the lower portions of the county, in Los Guilieos, Bennett and Rincon valleys, the crop has hardly suffered at all from sunburn where vineyards have been well cared for, whereas from Windsor to Cloverdale almost all the vineyards in the main valley have been more or less damaged; some of them, especially those around Asti, badly injured. Along Green Valley and around Vinchill View vineyards in many instances have good crops but show considerable mildew. The crops along Dry creek are uneven, some vineyards having the finest crops seen anywhere and others hardly an average. The white grapes of this district appeared in some instances to be excellent both in quantity and quality; black grapes are shorter than usual.

"The vineyards of Alexandra are, in many instances, in good foliage and show fair crops, but much shorter than usual.

"Taken as a whole, the crop of Sonoma county cannot be considered as more than a good half crop. The probabilities are that it will fall short of this. The mere fact of the excessive shortness of the black grape crop would lead one to believe that half a crop rather than more would be the truer estimate. About four-fifths of the vineyard acreage of Sonoma county is planted to black grapes.

"As in the last year or two quite a number of growers talk of drying. We are informed that a thousand tons have already been contracted for that purpose around Healdsburg alone. At Geyserville, Messrs. Walden & Co. and the Minst Condenser are in readiness to run to their full capacity provided the price and quality of the crop are suitable."

This has been supplemented by the following from S. P. Connor, of St. Helena:

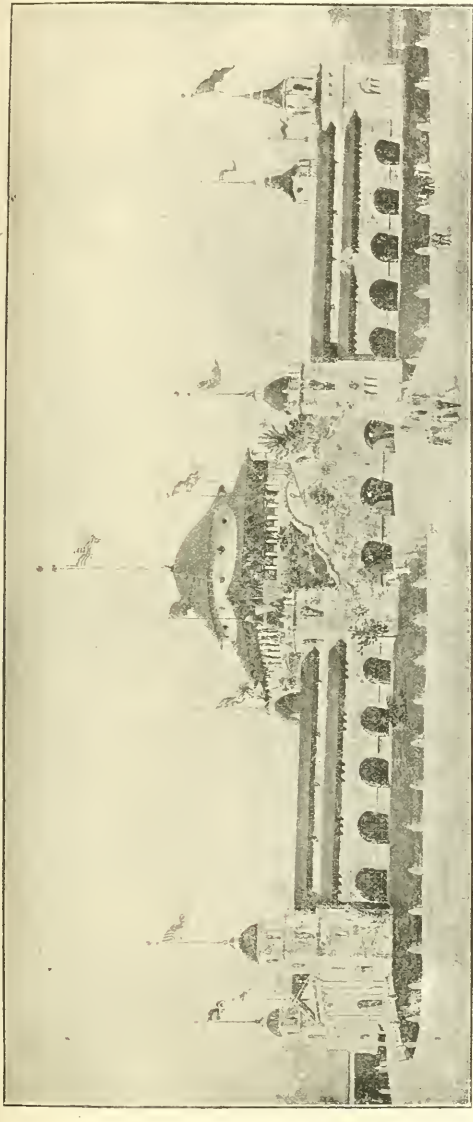
"Wine Growers' Union, St. Helena.—At your request I carefully examined the vineyards of Santa Clara county, and have to report the crop much shorter than I expected to find it.

The damage was caused by coulure to some extent, but chiefly by the late hot weather, which burned the leaves, leaving the bunches exposed so they cannot develop properly. About one-fifth of the vineyards (those on moist, heavy land) look green and healthy, but even these have but little more than half their usual crop, while the other four-fifths will not have a quarter crop.

Taking the county as a whole, it is doubtful if they get more than one-third the usual crop.  
S. P. CONNOR.

## CALIFORNIA BUILDING IN CHICAGO.

Through the courtesy of the Dewey Publishing Co., the publishers of the *Royal Press* and other journals, we are able to give in this issue a half-tone cut of the California building at Chicago. It is to be constructed on the old Spanish style of architecture and will be one of the most unique buildings on the grounds.



The Sierra Madre Vintage Co., began crushing grapes on the 12th inst. There is only a small crop of grapes about La Manda Park and the company will not distill on a large scale this year.

## WORLD'S FAIR MATTERS.

The following circular has been sent by Mr. W. H. McNeil to all intending California exhibitors at Chicago:

DEAR SIR: We wish information, therefore please answer the following questions:

1st. Do you wish your wines exhibited for competition? For competition, wines must be prepared for exhibit in the Horticultural Building, but you can exhibit them and not compete.

2d. Will you prepare exhibit for both the Horticultural and California Buildings?

3d. In which building do you wish to make your best display?

4th. Do you wish your wines to be on sale in the California Cafe? For this you must be an exhibitor in the California Building. Applications for space in the California Building have been mailed to all exhibitors.

The wine men of California propose to all join in a unique and artistic display, plans to be drawn by a competent architect.

Will you join or do you wish to make a special and separate display?

If possible, send me a design (rough or elaborate) of the display you wish to make.

Space as a whole has been allotted to California in the Horticultural Building to be sub-divided to suit all exhibitors by this commission.

Yours truly,  
W. H. McNEIL, Superintendent.

## A CHAMPAGNE INVENTION.

Frederick W. Rueff, of San Francisco who was formerly with the American Champagne Co., has invented an improvement in fermenting apparatus which he will soon put into practical application if occasion offers. In his application for a patent he says:

"My invention relates to the art of fermenting; and it consists of the improved process hereinafter described and claimed.

In the ordinary fermenting apparatus used in the manufacture of champagne, in which the fermenting-germs are kept in a separate vessel, there is no provision made for removing the vessel containing the liquid being fermented, nor is it possible to remove the germs themselves. Consequently the fermentation cannot be interrupted at any desired point, but must be continued to completeness, and it is necessary, therefore, to add more sugar to the liquid being bottled.

By my method I am enabled to arrest the fermentation at such a point as to preserve some of the original sugar, so that no more need be added. I am further enabled to draw off the old fermenting-germs at any time without stopping the fermentation.

In the ordinary process, on account of not being able to stop the fermentation at a given point the products are unequal in alcohol, sugar, and carbonic acid, and some of the fermenting germs find their way into the bottles, even with the most careful filtering. By continuous use the yeast becomes decomposed, and no opportunity is offered to draw it off to clean the vessels.

By my process I am enabled to carry out a continuous operation; to remove the old germs or used yeast without interrupting the fermentation in the vessels; to stop the fermentation at any point desired without emptying the vessels; to produce products always equal in alcohol, sugar, and carbonic acid, and to obtain a clear liquid after a time of rest and cooling.

The process herein described, which consists in first expelling the liquid to the action of fermenting germs contained in a separate vessel, whereby fermentation sets in; second, stopping the fermentation short of completeness by cutting off the liquid from exposure to the fermenting-germs and cooling the same, whereby it still contains sugar and is still clarified, and, finally subjected the liquid during cooling and bottling to a pressure of carbonic acid gas, substantially as herein described."

Mr. Rueff's apparatus which is very simple and is fully described is now protected by letters patent and he is open to negotiations on the same.



## Trade Notes.

George West, of George West & Son, Stockton, is spending his vacation at Santa Cruz.

The cooperage shop at the Uncle Sam Winery of C. Carpy & Co. was burned recently. The loss is \$5000 fully insured.

Em. Meyer & Co. have removed from their old quarters on Pine street to new and better stores at 1047 and 1049 Market street.

A. P. Hotaling, Jr., of the A. P. Hotaling Co., is spending his vacation at Castle Crag, the fashionable resort near the Oregon line.

James Shea of Shea, Bocqueraz & Co., now drives one of the best spans of horses in the park. Mr. Shea is to be frequently seen on the park drives.

The vintage began at the Chateau Bellevue, Livermore. A. Duvall, proprietor, on the 5th inst., the Burgundy varieties ripening first. The vintage is now in full swing at this place.

The Cloverdale Wine Co. has begun making shipments of wine to China. The company already has a nice trade built up in Yokohama, and will extend it to all places in Japan and China.

Laurie Buntton, of Hellmann Bros. & Co., reports a steady trade in the whiskies of E. J. Curley & Co., "Boone's Knoll" and "Blue Grass." These whiskies are doing well in the Pacific Coast market.

A. Brun & Co., of Oakville, have purchased a cellar of 70,000 gallons of wine from R. H. DeLafield, of Kellogg. The price was several cents per gallon above old rates and was satisfactory to both parties.

Mr. M. Weidenreich, of J. Gundlach & Co., has returned from his eastern trip after spending several months in New York. He is looking hale, ruddy and hearty after his trip and his stay here will be only temporary.

A dispatch from Berlin says: The trials made with the American grape vine *Riparia* are proving very successful. The

vine resists the attacks of phylloxera, and wine growers have now decided to plant American vines in great quantities.

C. J. Beerstecher, the Rutherford wine maker, is a candidate for the State Senate from his district. If nominated, Mr. Beerstecher will almost surely be elected. He is an able conservative man and would represent his district well at Sacramento.

Newton W. Hall, who represents Oliver & Co. in Central America, returned to his post by the steamer San Juan which sailed on the 15th. Mr. Hall is confident that the steady wine trade in Central America already developed will be largely increased.

Wm. Wolf & Co. will from October 1st, be Pacific Coast agents of Julius Librowicz, of New York. Mr. Librowicz, as is well known, is sole agent in America for Hartwig, Kantorowicz, of Posen, Germany, and also of the Lithauer Bitters and Coca Bitters. He also carries a large line of cordials.

The London *Telegram's* Paris correspondent says: Reports from the champagne districts predict that the harvest will be below the average in quantity but excellent in quality. The prices are likely to be high. Large growers are strenuously opposing the planting of American vines to combat the phylloxera.

William Rennie and S. P. Connor, of St. Helena, have just made a trip through the principal dry wine producing counties. They say that Sonoma county will this year produce more grapes than Napa and Santa Clara combined, and they do not think that the total dry wine yield in the State will exceed 6,000,000 gallons.

Wm. Wolf & Co. are pleased to report business steadily improving. "Pommery Sec" and "Apollinaris" are coming to the fore in fine shape, and the other specialties of the house are in fair demand. Considering the quietness of business in all lines, Messrs. Wolf & Co. have reason to congratulate themselves on the state of their trade.

Hencken & Schroder are among the houses that are not complaining of the business of last month. They find that their trade for August was considerable in excess of that for the same month of last year. There are not many houses that can make such a showing, and it shows what good goods and an old established trade can accomplish in an off year.

**DUFF GORDON SHERRY** In Quarter and Eighth Casks.

**SWAN GIN** In Quarter and Eighth Casks.

**GAME COCK** Triple Flavor **GIN** in Eighth Casks.

**IAIN ROYAL BATAVIA GIN** In cases of 15 large square white bottles.

**BOORD'S OLD TOM GIN** In Cases.

**BOKER'S BITTERS** In Cases.

FOR SALE IN BOND OR DUTY PAID BY

**CHAS. MEINECKE & CO.**

SOLE AGENTS PACIFIC COAST.

314 SACRAMENTO STREET.

Frank Korbel, the cooerage manufacturer, who also with his brother owns an extensive and valuable vineyard in Sonoma county, has been nominated for Supervisor of San Francisco by the Citizens Non-Partisan Party. Mr. Korbel is a capable man whose honesty and worth are above question. It is to be hoped that he will be elected. Men of his calibre are needed in the Board of Supervisors.

A telegram from Valparaiso to the New York *Herald*, recently, says that a meeting of viticulturists is to be held there for the purpose of urging the government to conclude reciprocity treaties with all South American Republics, with a view to bringing Chilean wines into competition with European Wines in the South American markets, which are now flooded with cheap adulterated European wines.

Herbert F. Mann, who is now associated with C. M. Mann, manager of I. De Turk, has been making a very successful business trip through Oregon, Washington and British Columbia. Mr. Mann is an active salesman and a good business man, and what is less common among the men on the road he knows what he is talking about when dealing with wine. Mr. C. M. Mann is greatly pleased with his success.

Mention was made in the last issue of the Review of the dividend declared by the American Champagne Co. The dividend was 2 per cent, on \$500,000, which was the amount of the capital stock—not \$300,000 as reported. The company still owns much valuable machinery, an ice plant, its patents, etc. It should also be stated that no effort was ever made to push the sale of the champagne on this coast, that being the orders of the New York house.

Mr. Duncan Bankhardt will leave for the Mexican and Central American trip for C. Carpy & Co., about the 1st of October. He will go from here by rail to Hermosillo, Mexico, and thence by rail to Guaymas. He will visit all the points on the west of Mexico and then will go to Central America. Mr. Bankhardt expects to be gone about six months and all business will be done through commission houses, which insures the firm against loss such as has been experienced by several houses that were inexperienced in the Central American trade, and sold direct to irresponsible buyers.

Nicholas Rath & Co.' of New York are doing a nice business on this Coast. This well known firm has been in existence since 1869 and are the originators of prune juice in which they have a line. The firm are also agents for Garcia Perez & Hijos, Jerez; Richard Hooper & Sons, Oporto; Alex. Matignon & Co., Cognac; Lozano & Co., Tarragona; Boll & Dunlop, Rotterdam; Joseph & John Vickers Co. Ltd., London; Rathbone & Co., London; Wise's, Cork; Cork Distilleries Co. Ltd., Cork; James Watson & Co., Dundee; and Blanchy Freres & Co., Bordeaux. They have a good trade in all of these lines in the United States.

The A. P. Hotaling Co., reports that trade is getting in fine shape. Reports from the Oregon, Washington and Idaho branches are also extremely favorable. The old standby of this house is J. H. Cutter, one of the best bourbons in the market. This whisky distilled by C. P. Moorman & Co. is aged in their Kentucky free warehouses after being tax-paid, and then comes to California via Cape Horn, being "Rocked in the Cradle of the Deep" for months. The effect of a sea voyage on a first-class whisky is remarkable, and it was the improvements thus obtained which have enabled the Hotaling Co. not only to reach its enviable position in the Coast trade but to retain it.

F. A. Haber, the World's Agent for the Inglenook wines is East on a combined business and pleasure trip. Although the Inglenook wines in glass have now been largely introduced in the East through the large grocery establishments and in other ways, Mr. Haber is still doing good missionary work with the clubs. He has visited Denver, Chicago and other points, and before his return he will go to St. Louis, Pittsburg, Rochester, New York, Washington, Philadelphia, Baltimore, etc., and will then turn south taking in Mobile, Savannah, New Orleans and other large markets. Letters state that he has been well received everywhere and is making many new friends as well as cementing old connections. He will be in San Francisco again about the middle of next month.

The Oakland *Tribune* of a recent date said: In the office of the Alameda County World's Fair Association there is an ex-

hibit of grapes which may justly be claimed to be a wonder. It is generally known that the shortest time in which a vine will bear, after planting, is three years. These grapes were grown, however, on a vine within six months after the cutting was planted. While this fact was most remarkable, it is made the more noticeable when one considers the beauty and richness in flavor of the grapes on exhibition. They were grown in the vineyard of C. J. Wetmore in Livermore. Mr. Wetmore is the Executive Officer of the Viticultural Society of the Coast, and will have charge of the viticultural exhibit of the Alameda County World's Fair Association in Chicago. His exhibit will be in many respects unique and instructive. He will show the leaf of every grape mounted, while beside it he will have the corresponding grape preserved, and beside that the wine produced by it. He will thus make a practical exhibit of viticulture from the very beginning.

## EXHIBITION IN DUBLIN.

The Distillers', Brewers' and Allied Trades Exhibition, which has been planned by Mr. H. E. Hudson, promises to be a very great success. The exhibition consists of the following sections: Ireland, (Round room), British and foreign (Pillar room), machinery in a new building specially erected in the Rotunda Gardens. Outside the latter buildings will be shown the new casing darning machinery patented by Messrs. Macardle, Moore & Co., Dundalk. This machinery is decidedly a credit to Irish scientific progress, and we hope that the patentees will succeed in putting it well on the foreign and home markets. Amongst the general exhibits we were glad to note that the United States Government has officially recognized the exhibition, and the California Viticultural Commission has placed a splendid stand in care of the management. A great variety of mineral water apparatus, corking, washing, capsuling machinery, etc., as well as all the articles sold by the trade are on show. The time selected for holding the exhibition has been very fortunate, as the trade in Ireland will be as usual, well to the fore during the horse show week, when a run to the Rotunda will be of much profit and instruction. Military bands will attend each evening. Nearly all the stalls have private rooms attached, where the exhibitors will entertain their visitors.—*National Guardian, Glasgow*.

The *Guardian* also says: Italian wines are largely shown by a number of merchants. Of these Signor Vitab, London, and Sondrio, Italy, has, perhaps, the most interesting exhibit. A large number of Spanish wine merchants have got stalls allotted to them, but they have not yet been arranged. California has a fine display of the produce of her best vineyards.

## PLEDGING THE NOMINEES.

About 500 members of the Brewers Protective Association, the League and of Freedom the Retail Grocer's Association met in Germania Hall recently, and after speeches by G. B. Bahrs and R. J. Harrison, unanimously adopted the following resolutions:

WHEREAS, The temperance organizations of this city are at present particularly aggressive against those engaged in the liquor business, and are employing strenuous efforts to arouse public opinion against our legitimate calling, and have also embarked into politics to influence legislation against our personal rights and liberties, be it

Resolved, That we protest against the misrepresentations of these misguided zealots and through our united influence we will oppose the adoption of such legislation as tends to discriminate against us and, furthermore, we will employ all honorable means to defeat such candidates for municipal and legislative offices as are prejudiced against our following. In a spirit of self-protection and for the purpose of qualifying candidates for such offices as directly affect the interest of the liquor business, we recommend a pledge for legislative candidates and those desiring to be Supervisors.

The pledge binds the Supervisory candidate to oppose all ordinances restricting or prohibiting the sale of wine, beer or liquor; against high license, local option and all summary laws, and against an increase of the municipal liquor license above \$21 quarterly. The pledge for the legislative candidates, in addition, binds the signer to oppose laws restricting the freedom of Sunday enjoyment.

WINE AND BRANDY EXPORTS.

For the First Eight Months of 1892 With Comparative Figures for Last Year's Shipments.

WINE SHIPMENTS.

BY SEA.	FIRST EIGHT MONTHS OF 1892.			FIRST EIGHT MONTHS OF 1891.		
	Cases	Gallons	Value	Cases	Gallons	Value.
To New York.....	1,635	2,681,860	\$1,220,248	575	3,189,068	\$1,459,464
Central America.....	7,782	60,507	79,853	5,080	70,209	89,490
Mexico.....	813	50,264	32,949	600	49,122	28,213
Hawaii.....	459	75,480	55,317	491	101,527	73,388
British Columbia.....	301	12,786	8,673	569	23,432	14,021
Japan and China.....	299	27,040	11,464	447	32,182	16,585
England.....	172	58,800	17,358	468	49,260	24,328
Germany.....	88	25,407	14,879			
Other Europe.....	5	5,778	2,408	24	7,510	2,838
Tahiti.....	1	13,883	4,785			
Other foreign.....	253	3,831	3,422	115	12,762	9,491
TOTAL BY SEA.....	11,763	2,995,636	\$1,460,337	8,389	3,545,007	\$1,717,813
"    OVERLAND.....	24,196	4,020,513	1,704,989	20,535	3,583,578	1,447,547
GRAND TOTAL.....	35,959	7,016,149	\$3,165,326	28,905	7,128,585	\$3,165,360

BRANDY SHIPMENTS.

BY SEA.	FIRST EIGHT MONTHS OF 1892.			FIRST EIGHT MONTHS OF 1891.		
	Cases	Gallons	Value.	Cases	Gallons	Value.
To Domestic ports, Eastern.....	35	183,043	\$345,794	2	219,538	\$420,439
Germany.....	3	93,456	83,654			
England.....	10	62,386	40,227	308	110,435	83,327
Other Foreign.....	363	3,790	7,426			
TOTAL BY SEA.....	411	342,675	\$477,191	311	329,973	\$501,769
TOTAL BY RAIL OVERLAND.....	1,518	206,690	326,158	865	189,671	285,226
GRAND TOTAL.....	1,929	549,365	\$803,349	1,176	519,644	\$788,995

MOVEMENT OF CALIFORNIA WINES FOR HOME CONSUMPTION

In California, Oregon, Nevada, Western Utah, Arizona and New Mexico on S. P. Co's Lines during July, 1892.

FROM	To San Francisco.		To San Francisco Bay points		To San Jose		To Santa Clara Valley Points		To Sacramento		To Sacramento valley points		To Stockton and San Joaquin Valley pts		To Oregon		To Nevada and Western Utah		To Southern California		To Arizona and New Mexico	
	Cas's	Gal'n's	Cas's	Gal'n's	Cas's	Gal'n's	Cas's	Gal'n's	Cas's	Gal'n's	Cas's	Gal'n's	Cas's	Gal'n's	Cas's	Gal'n's	Cas's	Gal'n's	Cas's	Gal'n's	Cas's	Gal'n's
San Francisco.....			106	906	81	1,131	272	2,530			159	2,000	150	8,265	15	51	186	3,448	2	2,293	47	3,521
Oakland.....			2	242							11	50		285			1	278				
San Jose.....	62	6,066		40			46	2,165	5	260	33	441	23	1,339	69	12	119			5,237	5	75
Stockton.....							1	710			43	422		43								
Sacramento.....											61	665		7	124							
Marysville.....			None																			
Napa.....			6	2,462			59	6			1	1,410		623			37			500		
St Helena.....	24	3,355		1,577			455				402	1	406							483		
Other Napa County points	219	11,908	2	5,749						5,302	1	692		312	4	825	3			888		160
Santa Rosa.....			10	100							109			5						35		
Other Sonoma County pts			965	4	133			40			425		87				1			60		
Solano and Yolo Counties			295								136	4	744							110		
Martinez.....			1	66				58			10		10							20		
Other Contra Costa Co pts	20	409		818							5	120	3	90						60		
Irvine.....	16	3,987		55	9,853			16	315		175									277		
Livermore.....	28	3,749		7	3,027						100									100	1	
Other Alameda County pts	35	2,376	26	865						2				50								
Los Gatos.....			630					120			90			10								
Other Santa Clara Valley	78	6,290		194			10	20	2,278													
Santa Cruz.....			7				12	1,663					5,122			15				75		
Other Santa Clara and Monterey County pts			532		1	10		438														
Vina.....				25										157								
Other Sacramento Valley			56	167					2	623	5	296								125		10
Fresno.....			420				2						5	10	333	2					2	
Other San Joaquin Valley			6	4										2	203					100		
Southern California			212												150	60	135			150	85	23,300
Total.....	490	43,004	213	27,499	98	1,580	353	10,657	16	7,268	283	12,964	228	13,763	971	2,704	218	9,426	90	31,978	64	4,805

Grand Total 2150 cases and 164,654 gallons.

NOTE - This does not include shipments to large cellars either in San Francisco or at interior points.



IMPORTS BY RAIL IN BOND.

SHIPPERS.	CONTENTS.	CONSIGNEES.
Wells, Fargo & Co.	10 cases Whisky	Order marked TRD.
Southern Pacific Company.	25 cases Wine	A. Vieimer
"	100 cases Gin	Chas. Meinerke & Co.
"	100 cases Champagne	Hellmann Bros & Co.
"	55 barrels Bass Ale	Sherwood & Sherwood.
"	100 barrels Stout.	
S. V. Fornaris & Co.	2 cases Wine	Max Bechtel
Texas & Pacific R. R. Co.	400 cases Champagne	H. H. Venue

EASTERN WHISKY IMPORTS. DIRECT SHIPMENTS.

Official Figures July, 1892.

In Gallons.

	Alcohol and Spirit		Other Liquors	Beer	
	Whisky			Bottled	Bulk.
San Francisco territory	\$0,308	42,297	11,916	23,997	33,361
Oakland	"	329	"	"	"
San Jose	"	39	440	557	"
Stockton	"	"	1,089	"	2,088
Sacramento and East to	"	"	"	"	"
Ogden.	4,410	3,250	657	410	19,074
Marysville territory	"	249	"	"	"
Portland	2,625	457	43	"	2,152
Los Angeles and East to El	"	"	"	"	"
Paso	"	1,972	4,961	46,015	12,374
Total	87,422	50,453	18,094	70,422	69,049

PREMIUMS FOR ALL.

The following premiums will be awarded at the "Dress Rehearsal" of the California display which is to go to Chicago. The exposition will be held at San Francisco from January 10th to February 25th at the Mechanics' Pavilion in San Francisco:

DIVISION VIII.

NATURAL PRODUCTS.

CLASS No. 42.

WINES AND BRANDIES OF CALIFORNIA PRODUCTION FROM CALIFORNIA VINEYARDS.

- 882 Finest General Display of California Wines.....Gold Medal
- 883 Finest General Display of Distilled Liquors. ....Gold Medal

CALIFORNIA SPARKLING WINES.

- 1st. Champagne produced by fermentation in the bottle, according to methods in general use similar to that of the Champagne District of France.....Gold Medal
- 2d. Sparkling wines produced by other processes; process to be particularly described.....Grand Bronze Medal

STILL WINES.

- 1 Finest white wine, Rhenish type.....Diploma
- 2 Finest white wine, Sauterne type.....Diploma
- 3 Finest white wine, Burgundy type.....Diploma
- 4 Finest white wine, Sherry type.....Diploma
- 5 Finest white wine, Madeira type.....Diploma
- 6 Finest white wine not capable of classification under any preceding types.....Diploma
- 7 Finest red wine, claret or Burgundy type.....Diploma
- 8 Finest red wine, Burgundy type.....Diploma
- 9 Finest red wine, not capable of classification under preceding type.....Diploma

LIQUORS, WINES AND CORDIALS.

- 1 Finest sweet red wine, Oporto type.....Diploma
- 2 Finest sweet red wine, not to be classed as Oporto.....Diploma
- 3 Finest sweet wine, Malaga type.....Diploma
- 4 Finest sweet white wine, any other type.....Diploma
- 5 Finest cordial, Angelica type.....Diploma
- 6 Finest cordial, other than Angelica type.....Diploma
- 7 Finest claret type.....Diploma
- 8 Finest Burgundy type.....Diploma
- 9 Finest red wine, not classified in type.....Diploma
- 10 Finest Rhenish type.....Diploma
- 11 Finest Sauterne type.....Diploma
- 12 Finest Burgundy type.....Diploma
- 13 Finest white wine, not classified in type.....Diploma
- 14 Finest Sherry type.....Diploma
- 15 Finest Madeira type.....Diploma
- 16 Finest Oporto type.....Diploma
- 17 Finest sweet red wine, not classified in type.....Diploma
- 18 Finest sweet white wine, not classified in type.....Diploma
- 19 Finest Angelica.....Diploma

CLASS No. 43.

FERMENTED PRODUCTS.

- 884 Best Lager Beer—Draught, Pacific Coast manufacture.....Gr. Silver Medal
- 885 Best Lager Beer—Export, Pacific Coast manufacture.....Gr. Silver Medal
- 886 Best Ale, Pacific Coast manufacture.....Silver Medal
- 887 Best Beer, Imported.....Diploma
- 888 Best Ale, Imported.....Diploma
- 889 Best Bitters, Pacific Coast manufacture.....Diploma

MISCELLANEOUS.

- Best Natural Mineral Water.....Diploma
- Best Aerated Water.....Diploma
- Best display of California Raisins.....Gold Medal and \$200
- Second best display of California Raisins, Silver Medal and \$100

NO SALOONS IN IOWA.

A dispatch from Tipton, Iowa, dated the 28th ult., says: "Since the arrest of Mrs. Ben Vice and Mrs. Frank Foneh, at Windfall, Friday, for demolishing the two local saloons another woman has been added to the list. Saturday morning Mrs. Richard Huston was put under bonds for the same offense. Raids were made on the saloons by these women, and each time they left an abundant evidence of their visit. They were armed with axes and attacked the glass fronts, completely destroying the large windows. The bartenders were driven from their places and several kegs of whisky were spilled about the floor. In one of the saloons a costly sideboard was ruined. The bonds of the two women were placed at \$300 in each case, but they were not long in finding plenty of security. The saloon men say they intend to push the case to the bitter end, but the friends of the women do not seem alarmed."

We are assured by the Prohibits that there are no saloons in Iowa. This looks like it. We are also assured that the "dry" contingent of the population is law abiding.

SHERWOOD and SHERWOOD,

IMPORTERS AND EXPORTERS

212-214 MARKET STREET,  
SAN FRANCISCO, CAL.

24 N. FRONT STREET,  
PORTLAND, OR.

PACIFIC COAST AGENTS FOR

MOET & CHANDON CHAMPAGNE  
HUNT ROOPE TEAGE & CO. Cased Ports,  
E. & J. BURKE'S Irish and Scotch Whiskies,  
BASS RATOLFF & GRETTON, Limited—Bass Ale in Wood,  
E. & J. BURKE'S Best Ale and Dublin Porter (GUINNESS)  
EXTRA FOREIGN STOUT, (the finest brew),  
Re-Imported American Whiskies, CARLISLE BOURBON, HORSLEY RYE, Etc.

ESCHENAUER & CO'S CLARETS and SAUTERNES,  
A. BOUTMAN & CO'S HOLLAND GIN,  
LAWSON'S LIQUEUR SCOTCH WHISKEY,  
GUINNESS' DUBLIN STOUT in Wood,  
JOLE'S STONE ALE in Bds. and Hc-Bds.  
MEINHOLD'S ANCHOR BRAND NEW YORK CIDER,  
FLEISCHMANN'S ROYALTY GIN.

MACKENZIE & CO'S Spanish Sherries and Ports,  
E. & J. BURKE'S JAMAICA RUM,  
SCHLITZ MILWAUKEE BEER (the "Pilsener" and Light Sparkling),  
also SCHLITZ in Wood,  
ROSS' ROYAL GINGER ALE, CLUB SODA, ETC.  
HENK WAUKESHA Mineral Water,

ALSO AGENTS FOR NAPA VALLEY WINE CO'S WINES AND BRANDIES IN CASES.

# WINE AND BRANDY OVERLAND,

Per Southern Pacific Co's Lines During August, 1892, Showing Destination and Points of Shipment.

TO	BRANDY		WINE		FROM	BRANDY		WINE	
	Cases	Gallons	Cases	Gallons		Cases	Gallons	Cases	Gallons
Boston, Mass.			18	95	San Francisco	74	12,984	1,321	265,551
Other New England points			9	359	Oakland		59	31	2,343
Buffalo			26	49	Marinez				134
New York City	9	2,744	235	46,498	Livermore				2,198
Rochester			6	3,029	Concord	2	10		2,471
Other New York points			5	124	Stockton		25	8	436
Philadelphia			53	135	Fresno			17	7,242
Pittsburg			22	19	Oakdale				40
Other Pennsylvania points	1	51	96	635	San Jose	11	401	83	7,052
Baltimore				25	Irvington				5,050
Washington, D.C.			16	3,025	Warm Springs			2	37
Other Virginia and Maryland points			10		Menlo Park			22	2,449
Atlanta				898	Mountain View				48
Other Carolina and Georgia points	2		19	33	Santa Clara				336
New Orleans		128	14	189,787	Santa Cruz				193
Plaquemine				2,159	Los Gatos				363
Other Louisiana points	1	10	3	724	Marysville		96	6	48
Mohir				2,535	Vina		3,315		1,525
Other Gulf States	4	76	39	435	Oroville	2			23
Dallas				1,929	Sacramento		55	40	8,788
El Worth				5,398	Napa		50	9	4,438
Galveston	2	322	135	5,944	St Helena			3	5,949
Houston				7	Yountville				46
San Antonio				8,827	Oakville				34,559
Other Texas points	5	155	69	2,849	Rutherford				25
Other Indian Ty and Arkansas points			28	48	Krug				107
Memphis			59	1,178	Cordelia		100		2,825
Louisville			78	3,315	Woodland				155
Cincinnati			101	4,885	Los Gulleros				2,395
Cleveland				60	El Yerrano				10
Other Ohio points			10	454	Yulupa				100
Indianapolis			404	3,460	Glen Ellen				2,555
Other Indiana points			19	859	Santa Rosa				407
Chicago	16	3,633	167	41,566	Sebastopol				25
Other Illinois points	1		91	8	Korbel		588		1,776
Detroit				2	Geyserdale				3,035
Other Michigan points	4	60	7	88	Healdsburg				54
Milwaukee				6	Cloverdale				30
Other Wisconsin points	1	10	19	455	Ukiah				20
St Louis	4	1,075	11	13,588	Flacerville				6,678
Kansas City			28	6,405	Los Angeles	20	977	575	271
Other Missouri points			134	30	Santa Barbara				4,748
Concell Bluffs			4	27	Guasti		225		20
Other Iowa points	2		5	75	Fernando				10,998
St Paul				5	San Gabriel		514		28
Minneapolis	4			48	Pomona				58
Other Minnesota points			19	1,981	Wintrop				50
Omaha				79	Santa Ana		67		243
Topeka				14	Amherst				53
Other Kansas and Nebraska points			148	2,536	Cucamonga				32
Dakotas	2		39	567	Downey				78
Denver			446	78	Norwalk				5,296
Pueblo				5	San Pedro				616
Other Colorado points	9		210	115	South Yallejo				6,655
Albuquerque			23	46	Bello				774
Montana and Idaho	13	1,276	277	6,655	Calistoga				529
Utah	3	1,047	312	1,968	Redlands				1,368
Ontario					Santa Paula				
Foreign				1	Elk Grove				
Albany					Lodi				
Wheeling					Rocklin				
Baton Rouge					Loomis				
Austin					Colfax				
Total	109	19,461	2,141	387,385	Total	109	19,461	2,141	387,385

## BRANDY PRODUCT.

FIRST DISTRICT FOR AUGUST, '92. (OFFICIAL FIGURES)

Produced and bonded	7,521 tax gallons
Received from distilleries in Fourth District of California	10,048 "
"    "    special bonded warehouses in Fourth District	0 "
Transferred from distilleries to special bonded warehouses in Eastern Districts	0 "
"    "    special bonded warehouses to special bonded warehouses in Eastern Districts	16,364 "
Tax-paid	20,827 "
Exported	704 "
Remaining in bond First District August 31, 1892	732,054 "

## FOURTH DISTRICT, AUGUST, '92.

Produced and bonded	20,343 tax gallons
Transferred from distillery to special bonded warehouse in First District, California	10,651 "
"    "    "    "    "    Eastern Districts	" "
"    "    special bonded warehouse to special bonded warehouse, First District, California	4,751 "
"    "    "    "    "    Eastern Districts	3,617 "
Exported	3,902 "
Tax-paid	13,622 "
Remaining in special bonded warehouses August 31, '92	894,099 "
"    "    "    "    "    First District	732,054 "
Total in bond in the State August 31, 1892	1,626,153 "

## THE FRENCH TARIFF.

Winfield Scott, Secretary of the State Viticultural Commission has sent the following letter to Hon. John W. Foster Secretary of State agent the tariff on California wines in France:

SAN FRANCISCO, Sept., 1st., 1892.

Hon. John W. Foster, Secretary of State, Washington D. C.—  
SIR: The Commissioners desire to again call your attention to the advisability of securing from the French Government a concession granting the minimum duty on all American wines imported into France. This subject has already formed the basis of a long correspondence with your predecessor, Mr. Blaine, and Senator Felton has interested himself in the matter. We are now in a position to state that if you will make a formal request on the French Government for the concession, it will be granted without delay.

The question, in brief, is this—France imports annually about 250,000,000 gallons of wine for blending purposes, principally from Spain, Algiers, Italy and other countries, though the great bulk comes from Spain. These blending wines are all heavy, deep colored and run high in alcohol, and are used in blending with the lighter growths of France. Up to the time that France adopted her latest tariff, the wines from countries except Algiers, were admitted on the same basis. Now there is a maximum and minimum duty. Spain has just secured the minimum duty, and we in California, who have just started to open this trade, must pay the maximum.

Now for the extent and importance of this trade.

In September 1890, Mr. Duncan Bankhardt, who was interested in a wine business in France, came to California with the intention of working up an export trade to France. At that time our wines were on the same footing with those of Spain. After a great deal of difficulty in securing transportation rates etc., he shipped several hundred thousand gallons of wine to Marseilles, some going by rail to New York and thence by steamer, and some going by way of Cape Horn. The first lot reached its destination before the end of 1891 and paid the duty of 4 francs 50 centimes per hectolitre. The second lot arrived after Feb. 1st., 1892, and under the new tariff paid 16 francs 65 centimes for 13 per cent of alcohol in the wine per hectolitre;

and some paid 18 francs 75 centimes per hectolitre, it carrying 14 per cent of alcohol. This is a most heavy advance over the old rates, and is all but prohibitive.

Mr. Bankhardt went to France in May 1892 to see what could be done. On the 1st of June Spain secured from the French Government the concession that we need—viz, the minimum duty. Mr. Bankhardt at once cabled to Mr. Blaine and Mr. Felton asking that America secure the same reduction. Mr. Bankhardt also went to see Mr. Jules Roche, the minister of Commerce of France, and in a short time showed him that the result of the first shipment of California wines to France had exceeded all expectations; that the wines were particularly desired in Burgundy for blending, being full bodied, strong in color and high in alcohol; and that there was no reason why such wines should not have the same advantages as those of Spain. Mr. Roche informed Mr. Bankhardt that in October the tariffs would be revised, and if the American Government would ask for the reduction, he did not see why it would not be granted. For his part he was favorable to it, but that the request would have to be made from Washington.

Mr. Bankhardt also called upon Minister Colledge. He learned that no one had ever asked for a reduction on the American wines, but he would be happy to ask for it, if so instructed. Mr. Bankhardt explained the matter thoroughly to him. He told him that the French buyers were willing to buy California wines if the duty were reduced to the same figure as on Spanish wines, and would in fact pay more for them. Their qualities were more desired for blending than the Spanish wines. But, Mr. Bankhardt also explained that the present high duties assessed on our wines made such sales impossible.

It now rests entirely with the American Government to obtain the reduction from the maximum to the minimum. Everything has been done in France that can be done, and it is for our Government to move. There are now over 8,000 grape growers and wine makers in California, every one of whom are watching this matter, and to whom such action will be a benefit. There is but one reservation—they want no arrangement made which will in any manner bring about a reduction in the duties charged by our Government on wines or brandies.

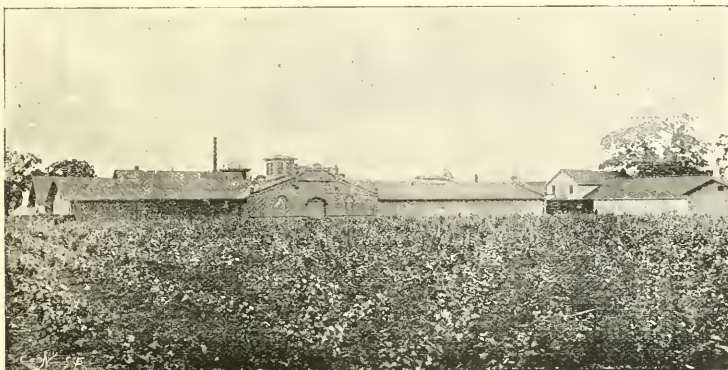
Very Truly Yours,

WINFIELD SCOTT.

# EL PINAL VINEYARD

ESTABLISHED 1852.

THE LARGEST PRODUCERS OF PURE SWEET WINES IN AMERICA.



WINE VAULTS AND FERMENTING HOUSE.

George West & Son, Stockton, Cal., U. S. A.  
SONOMA WINE & BRANDY CO., 1 & 3 FRONT ST., NEW YORK.



## TRADE CIRCULARS.

From Achille Starace.

NEW YORK, Sept. 16, 1892.

*Editor Wine and Spirit Review*—I beg to inform that I have just received a letter under date of September 3d, from Messrs. V. Starace & Co., of Maglie (Province of Otranto) Italy, a copy of which I now enclose herewith, with the request to kindly publish it in your valuable paper, believing it to be of interest to your readers. I remain,

Yours very truly,

ACHILLE STARACE.

COPY.

MAGLIE, Sept. 3, 1892.

*Mr. Achille Starace, New York*—DEAR SIR: We have the pleasure to inform you that owing to dry weather and continued northerly winds, the *Peronospora* has almost disappeared; however our wine crop will be shorter than last year.

In Sicily and Calabria the disease has not abated; therefore the desired good quality of wines this year, will be obtainable only in Bari, Barletta, Lecce, Maglie and Gallipoli.

The market for olive oil has advanced a great deal, for the reason that almost half of the crop is destroyed, and the other part has been infested by the fly, causing an active and excited speculation, as fear is entertained that this insect may ruin what remains.

The crop of cereals is below the average. We remain,

Yours very truly,

V. STARACE &amp; CO.

From J. Gundlach &amp; Co.

DEAR SIR:—With the opening of the shipping season for the fall trade, we take great pleasure in addressing our friends with a view of thanking them for past favors as well as soliciting of them a continuance of the patronage with which they have honored us heretofore.

The stocks of choice old wines in the hands of the shipping merchants are rapidly decreasing and the quantity remaining in growers' hands is limited; prices for older vintages and desirable grades must therefore necessarily remain firm. In fact there is at present no great surplus of wine and the period of over production will soon find a natural level.

Our grape crop this season will certainly be short, owing to serious spring frosts and other untoward circumstances, and all indications are for a speedy general improvement of the California wine industry.

Our capacious cellars are filled with the choicest growth of the State. Our own vineyard estate "Rhinefarm," Sonoma—after having been carefully replanted with resistant vines—is now defying the attacks of phylloxera and again yields its famous products in Rhenish and French types. We make a specialty of fine old varieties in glass and in wood, and our long experience and judicious handling of the products of this State enable us to realize the best results.

We are in a position to compete in prices for good, healthy wines and trust that we shall have the pleasure of your renewed orders.

Yours truly,

J. GUNDLACH &amp; CO.

From Bartley, Johnson &amp; Co.

DEAR SIR: We beg to advise that we are now ready to receive and register orders for the "Belle of Nelson" bourbon and rye whiskies to be distilled Fall, 1892, Winter and Spring, 1893.

During the last four weeks voluntary orders have been received for 2,700 barrels; and as our crop will be, as usual, very conservative and limited strictly to the wants of the trade, we beg that you will favor us by sending in your order at the earliest possible moment.

Corn will be high this season, but nevertheless there will be no change in contract price of 70 cents for bourbon and 75 cents for rye on four months' time from date of delivery of warehouse receipts. The crop of '91-'92 was disposed of before the beginning of distilling season.

That an investment in this brand will be profitable, we need only refer you to J. W. Biles & Co.'s price list of August 15, 1892, quoting Fall '89, which shows a gross advance of \$16.45 per barrel in thirty-three months, and this advance has been regular and systematic for ten years past, making a record pos-

sessed by no other whisky in the world. We are ready to dispose of any surplus that you may have. Please fill up and return to us the enclosed blank, and oblige,

Yours truly,

BARTLEY, JOHNSON &amp; CO.

From Barrett &amp; Co.

The importance of using an absolutely pure and perfect "Prune Juice" is not to be over-estimated, yet, occasionally, we hear of a firm buying outside brands, because they are represented to be like "Barrett's Unrivalled," and at a lower price.

The ablest blenders, from the Atlantic to the Pacific, know from experience that there is only one perfect prune juice; and that one is "Barrett's Unrivalled," no such value as we are now shipping, has ever before been offered to the trade.

Write for sample, which we will send prepaid, also pamphlet entitled: "How to Achieve Success in the Wine and Spirit Trade."

BARTLET &amp; CO.,

Sole Manufacturers.

43 Front street, New York.

San Francisco, Cal.: C. W. Craig &amp; Co., agents, 205 Battery street.

London, Eng.: Brydon &amp; Co., agents, 14 Trinity Sq., E. C.

From Fible &amp; Crabb Distilling Co.

EMINENCE, KY., Sept. 9, 1892.

DEAR SIR: Owing to the great popularity of our brand of "Blue Ribbon Whisky," we find that several dealers throughout the country are imitating our mode of putting up whisky by attaching a blue ribbon to the neck of a bottle and labelling same "Blue Ribbon Whisky," while others are branding barrels "Blue Ribbon Whisky."

We desire to call the attention of the trade to the fact that we are the exclusive owners of this brand, and have absolute ownership of the right to attach a blue ribbon to a bottle containing whisky, and the words "Blue Ribbon Whisky" to a barrel or any other package containing whisky. These rights are guaranteed to us by reason of our having filed in the Patent Office of the United States and secured Letters Patent fully covering this brand.

We shall at once take steps to prosecute all persons that we find infringing on our rights.

Yours very respectfully,

FIBLE &amp; CRABB DISTILLING CO.

## DEATH OF F. C. SIEBE JR.

Fred. C. Siebe Jr., son of Fred. C. Siebe, of Siebe Bros. & Plegemann, died at the home of his father in this city on the 23rd ult., after a very short illness.

Mr. Siebe was but 24 years of age and was regarded as one of the brightest young business men of the city. What made his death doubly sad is that it came so suddenly that the family were not prepared for the worst. A week before his death he took a severe cold, which settled in his kidneys, and almost before the family realized it he was battling with an acute case of Bright's disease to which he soon succumbed.

Mr. Siebe was born in San Francisco and was educated here. He had been for sometime connected with the house of Siebe Bros. & Plegemann, but at the time of his death he was acting as agent for five Eastern and two foreign insurance companies. He was a member of the Native Sons and the Olympic Club, taking a most active interest in both. He was also known as a promising artist, but never devoted much attention to this gift. Personally he was one of the best young men in the city and his death was a great shock to all who knew him.

## PLACED BEFORE EXPERTS.

*The Wine and Spirit Gazette* of London states that the wines and brandies of California sent to the Dublin Exposition will be placed before the trade of the United Kingdom at Mr. Hudson's residence after the exposition is over. Mr. Hudson is the manager of the Exposition and will issue a circular to the trade asking them to call.

# EMPIRE PRUNE JUICE.

ABSOLUTELY PURE EXTRACT OF THE PRUNE.



THE WORLD'S FAVORITE.

A Fact Beyond Denial. No Extract Has Been Made To Surpass It.

**BLENDERS ARE OF ONE ACCORD**

## The BEST VALUE Ever Offered Them.

In Spite of Competition Sales Have  
Doubled in a Year.

# QUALITY and PRICE

ARE THE SECRET.

Give up experimenting and settle on the Empire Prune Juice as it is used  
by the greatest blenders in America.

WE WARRANT ALL OUR SHIPMENTS AND TAKE BACK GOODS IF NOT  
AS REPRESENTED.

**POSITIVELY NO PRECIPITATION.**

**POSITIVELY NO CLOUD.**

# CULBERT & TAYLOR,

SOLE AGENTS,

39 Broadway, N. Y.

A WONDERFUL DISCOVERY.

Mr. A. Kaiser, whose circulars announce his place of business as at 1182 Milwaukee avenue, Chicago, is certainly the most wonderful discoverer of this or any age—that is if what he claims to do in his circulars is true. Mr. Kaiser has been plastering the State with illiterate circulars telling of his marvelous preparations. Mr. Kaiser according to his own statements is in a fair way to revolutionize the wine business and to generally play havoc with the old time honored manner of doing things.

Here is a circular describing the virtues of a certain "grapesprit" which is made of the "finest roots of the Tokay grapes and Lachrimae Christy:"

GRAPESPRIT.

Price of one original barrel sufficient for 260 gallons of wine, \$35.00  
Price of one sample bottle \$3.50.

The grapesprit being made of the finest roots of Tokay grapes and Lachrimae Christy, the so increased wine cannot be classified as artificial wine.

Directions for one sample bottle.

Take a clean wine barrel and mix 26 gallons of water with one bottle of Grapesprit. According to the strength of the wine you wish to produce, add 1-1 1/2 gallons of alcohol and 3-5 gallons of pure, first-class marketable wine.

This gives you immediately 31 gallons of first-class marketable wine.

The longer you keep this wine cellared the better it will become.

Use the very best alcohol only.

A deposit of 25 per cent is required on all orders not prepaid.

This is wonderful. We are appalled at the combination of the "finest roots of Tokay grapes and Lachrimae Christy." What a beautiful aroma the combination must give.

This is not the only specialty held by Mr. Kaiser. He has a "Gallixer" which he says will help people make wine. It appears to be some sort of yeast. Here is what the circulars say about it:

TO VINTAGERS.

While you vintage your wine, you are hereby enabled to produce a first-class and low-priced wine. You simply mix:

One original bottle extract of Gallixer, 130 gallons Must, 260 gallons water, 265 pounds granulated sugar.

Above process gives you 410 gallons first-class must, and after due fermentation, a clear wine ready for bottling. Price of one original bottle \$20.00.

A deposit of 25 per cent. is required on all orders not prepaid.

PLEASE READ CAREFULLY.

The better sugar you use while you gallixer the must, the finer and stronger will be your wine, the sugar transforming itself into alcohol during the process of fermentation. I would advise you therefore to make a rich and excellent wine by adding 265 pounds of sugar to 260 gallons of water. This will produce

you a wine of the very best quality, easily saleable at a high price.

Directions.

1. Dissolve 265 pounds granulated sugar in 260 gallons of water, add one original bottle of Extract of Gallixer and 130 gallons of your best mash, which will give you at once 410 gallons must of the best quality, and after due fermentation, a clear wine ready for bottling.

2. To simplify your work have the sugar dissolved in 50 gallons of water, afterwards pouring to it the balance.

3. In hot water the sugar will dissolve in a few minutes, in cold water after several hours.

4. Use the best sugar only. You may also pour the whole mixture viz: 260 gallons of water in which the necessary quantity of sugar was dissolved and one original bottle Extract of Gallixer upon the mash. This will enable you to press off your increased must ready for fermentation.

5. In case of red mash, which, as a rule, is left for several days to ferment in the vat, this process is even necessary; so as to have the Gallixer and sugar thoroughly fermented with the must.

Directions for Grapedross.

To gain an excellent wine from grape dross, put into a vat 800 pounds fresh grape dross, 265 pounds sugar dissolved in 260 gallons of water and one original bottle extract of gallixer.

After a lapse of eight days drip the so gotten must from the dross and leave it to fermentation either by itself or mixed with other must.

Let us do a little figuring on the Gallixer proposition. The 410 gallons of wine will cost

"Original bottle Gallixer" .....	\$20.00
130 gallons must (1 ton of grapes).....	15.00
260 gallons water.....	0
265 pounds granulated sugar at 5c.....	15.25

Total ..... \$50.25

For 410 gallons of wine Gallixer seems to be a wonderful article.

NOTICE.

OFFICE OF R. MONARCH. )  
OWENSBORO, KY., September 14, 1892 )

Again I desire to call the attention of the trade to my warning notice published some weeks ago, concerning a sale of whisky and issue of warehouse receipts to A. Greenbaum & Co., San Francisco, Cal., who have failed to pay for the goods. The sale refers to 95 barrels T. J. Monarch, spr. '90, serial Nos. 31954-32048, and 95 barrels Kentucky Club spr. '90, serial Nos. 14446-14495, 14691-15695 and 15659-15669. The condition of this sale was of such a character that I would not advise anybody to accept the receipts for fear of trouble and expense to them. Believing it to be my duty to publish this notice so as to save an innocent party from any trouble or expense, I am,

Yours truly,

R. MONARCH.

RICHARD HELLMANN.

H. G. HELLMANN.

HELLMANN BROS. & CO.

IMPORTERS AND COMMISSION MERCHANTS

525 Front Street,

San Francisco, Cal.

PACIFIC COAST AGENTS FOR

KRUG & CO., REIMS, PRIVATE CUVEE CHAMPAGNE.

J. PERRIER FILS & CO., Châlons s Marne,	Champagne	DUBLIN DISTILLERS' CO., L'd, Dublin,	Irish Whiskey	L. DURLACHER, Bingen	Rhine Wines
ADRIEN & FILS, Epernay	Champagne	E. REMY MARTIN & CO., Rouillac,	Cognacs	H. UNDRERBERG-ALBRECHT, Rheinberg a Niederrhein,	
FORRESTER & CO., Xerez de la Frontera,	Sherries	FLANAT & CO., Cognac,	"	Boonekamp Bitters	
GARVEY & CO., Xerez de la Frontera,	Sherries	F. FRAPIN & CO., Segonzac,	"	Old Tom Gin	
OFFLEY GRAMP & FORRESTER, Oporto,	Port Wines	ENGLEND FRERES, Angouleme,	"	Orange Bitters	
BLANKENHEYM & NOLET, Rotterdam,	Union Gin	PATTERSON & HIBBERT, London,	Bass' and Guinness' Stout,	J. B. SHERRIFF & CO., Glasgow,	Scotch Whisky
CR. LECHAT, R. PHILIPPE & CHESE, Nantes,	Surdines				Jamaica Rums

ALL GOODS IN UNITED STATES BONDED WAREHOUSES.

AMERICAN WHISKIES—"Blue Grass" and "Boone's Knoll."



# HOFFHEIMER BROTHERS.

CINCINNATI, O.

DISTILLERS

WHITE MILLS

PEERLESS

BOURBON AND RYE

RE-DISTILLERS.

FINE BLENDED GOODS A  
SPECIALTY.

SOLE CONTROLLERS

W. B. SAMUELS

HAND MADE SOUR MASH.

NELSON CO. KY.

SIEBE BROS. & PLAGEMANN, SAN FRANCISCO, AGENTS WHITE MILLS BOURBON AND RYE.

C. FROTSCHL.

J. GUNDLACH.

## J. GUNDLACH & CO.

Vineyard Proprietors and Shippers of

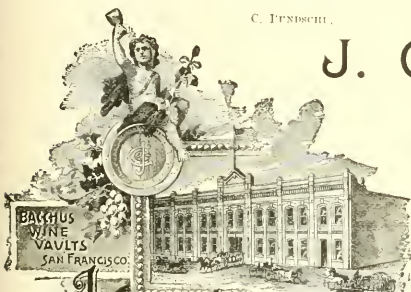
### California Wines and Brandies,

PROPRIETORS RHINE FARM, SONOMA, CAL.

And BACCHUS WINE VAULTS, 438-442 Bryant St., S. F.

San Francisco Office.

New York Branch,  
52 WARREN STREET.



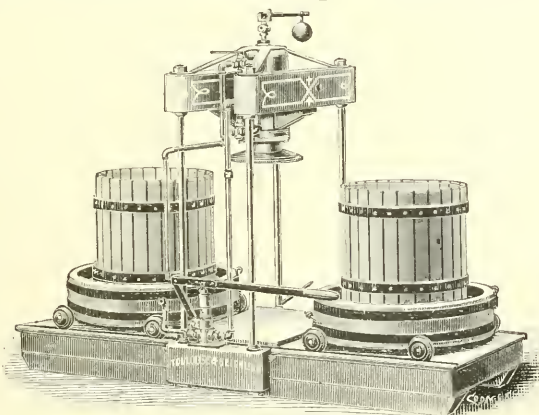
**Gundlach & Co.**  
SAN FRANCISCO - NEW YORK.

## NEW HYDRAULIC WINE PRESS.

MOST RAPID

PRESSING

Can be set up anywhere  
in a Wine Cellar as the  
Movable Troughs can be  
wheeled from one tank  
to another.



NEVER STOPS

CONTINUOUS

One Charge Prepared  
While the Other is  
Pressed.

SEND FOR ILLUSTRATED  
CATALOGUE.

MANUFACTURE ALSO GRAPE ELEVATORS, CRUSHERS AND STEMER COMBINED AND ALL KINDS  
OF WINE MAKERS' TOOLS.

### TOULOUSE & DELORIEUX,

620-22 COMMERCIAL ST.,

SAN FRANCISCO, CAL.

## E. P. PALMER ON RESISTANTS.

## MAKING GRAPE SYRUP.

Mr. E. P. Palmer, of St Helena has made the following additional report on resistant vines:

To the President and Members of the Wine Growers' Union—GENTLEMEN: As the re-statement of our vineyards with resistant stock is our only resource in combating the phylloxera, the history and native habits of the resistant vines, Riparia and Lenoir, may prove of interest, as well as instructive, and guide us in the selection of the vine best adapted to our several soils and locations. The late investigation of your committee demonstrated that soil and location has much to do with the resistant powers of the vines and as stated by Prof. E. W. Hilgard, of the University Experiment Station, "Great care should be exercised in the selection of stocks, adapted to the soil. An improper choice will be fatal to success, because there is no one vine that is adapted to all soils. A vine which is naturally at home in rich, heavy, lowland soils will not flourish and supply extra strength against the attacks of phylloxera if set out in thin, meager uplands, or land exhausted by long cultivation." The reverse proposition, or *vice versa* would give like results.

The Riparia is a northern riverside grape in its natural growth and it ascends into the upland only exceptionally when these are unusually moist and fertile. Under cultivation, nevertheless, it does well in good upland, but of slower growth than in its natural location. It does not frequent the heavier soils as much as alluvial loams of the upper Mississippi Valley.

Messrs Dresel & Co., of Sonoma, commenced the importation of Riparia in 1878 and setting out in the phylloxera spots of their vineyard. They report that it has shown good growing qualities and remarkable adaptability to all kinds of their soil; has done equally as well on hillsides and flats, in sandy and clayish as well as in loamy soils, and have not set out any other resistant for several years. As far back as 1881 the report of the State Viticultural Commission Committee advised "whenever it becomes necessary to plant resistant stocks present experience indicates that for grafting stocks the Riparias should be preferred," and such is the advice of Professor Busmann. Our pioneer, Mr. Charles Krug, after eleven years experience with resistant vines, advises the setting out of Riparia. Such is the judgment and experience of many others who have given it a thorough trial for several years, of whom I will mention Hon. J. A. Stanly, Jacob Gundlach and Henry Hagen.

Their experience should be a guide to others who are yet to set out resistant stock. It shows an equal growth with Lenoir on our moist rich soils, but on dry hillsides is of much slower growth, as it is out of its natural element in location and soil.

The Lenoir is a cultivated variety of the Aestivalis, or summer grape, a native or inhabitant of the uplands of the States east of the Mississippi, and is at home on loam soils of good or fair fertility. It also descends into the lowlands of the smaller streams so that it and the Riparia vine are not uncommonly seen side by side, but is rarely if ever found in the larger bottoms, though quite at home in the lighter and usually well drained bottom lands. Unlike the Riparia, it objects to "wet feet." It is little subject to mildew. Was introduced into this State from Texas in 1878 by Messrs. Dresel & Co., and has proved with them a resistant, but they prefer Riparia for reasons before stated.

It has its advocates in both Napa and Sonoma counties, where the soil is adapted to resisting the attacks of phylloxera, while in other soils it has been killed.

It is thus apparent that its resistant properties depend much on the location and soil. Only such soils should be planted to Lenoir as conform favorably with those where the Aestivalis, or parent stock, is found in its wild state, as before mentioned. Although there are instances in Napa county where Lenoir has grown thrivily in adobe wet bottom land for eight or more years past, yet we find it destroyed in heavy, clay soil, leaving it difficult to reconcile the facts as presented.

For such soils the experience of the past would condemn the planting of Lenoir, while Riparia would not be in its native element, yet having shown a better adaptability than Lenoir for cold and wet heavy land it stands pre-eminently in the lead as a resistant.

E. P. PALMER.

Naber, Alfs & Brune report business fairly good notwithstanding the prolongation of the dull season. Phoenix Old Bourbon" is giving a good account of itself, and the other fine whiskies carried by the house contribute largely to their success. "Damiana Bitters" are doing well, all things considered.

Colonel William Forsyth, of Fresno, has received the following letter from George West, President of the Board of State Viticultural Commissioners:

"I have your favor of the 16th inst., and am glad my report meets your approval. I regard the disposition of the second crop of Muscats as the most serious problem now before the growers of California, and think that every possible effort should be made to develop markets for this market.

"Regarding the manufacture of a table syrup, my experiments two years ago were made out of mere curiosity and were not carried far enough. I send you a sample of syrup made from the Muscat grape two years ago. It has been in a five-gallon demi-john loosely corked.

"In order to make a table syrup it would be necessary to neutralize the acids to a certain extent. I think the same process used in the south for the manufacture of syrup—white or golden—would be the most practical for us to use in making a grape syrup.

"Grape must is, as you are doubtless aware, used quite extensively in the East as a hot beverage drink and would be much used at temperance bars and soda fountains all through the east and south. I learned from a friend who is interested in a sugar plantation near New Orleans that they have a new vacuum pan that will make fine syrup at a less cost than anything they have ever used. A plant for a sugar plantation costs about \$10,000, but a plant sufficiently large to make a practical test in California could be gotten for much less.

"I think that a company should be formed at once and a practical man sent south to investigate. Mr. Cone, representing the Yaryan Company of Toledo, Ohio, will be in California in a few days and will visit Fresno.

"Regarding the Muscat brandy, I think it could in time be made popular, but the only way to accomplish this would be to form a company with capital sufficient to make a large amount of brandy and hold it three years in bond. If properly distilled and carefully blended I believe it would sell, but to make a large amount now and attempt to market it would be a losing proposition. We have samples of Muscat brandy in bond which we consider very fine and which we shall send to Europe with a view of developing a market there.

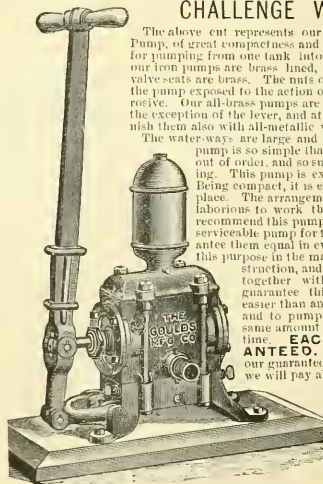
"Should like to talk over this brandy proposition with some of your larger growers."

## CHALLENGE WINE PUMP.

The above cut represents our Horizontal Challenge Wine Pump, of great compactness and power for use in wine cellars for pumping from one tank into another. The cylinders of our iron pumps are brass lined, the piston rod, valves and valve-seats are brass. The nuts on the rods on either side of the pump exposed to the action of water or wine are non-corrosive. Our all-brass pumps are made entirely of brass with the exception of the lever, and at an extra charge we will furnish them also with all-metallic valves.

The water-ways are large and very direct, and the whole pump is so simple that there is no liability to get out of order, and so substantial as to be very enduring. This pump is extensively used by wine men. Being compact, it is easily removed from one place to another. The arrangement of the lever makes it less laborious to work than the ordinary lever. We recommend this pump to wine dealers as the most serviceable pump for their requirements, and guarantee them equal in every respect to any pump for this purpose in the market. It is simple in its construction, and can be taken apart and put together with an ordinary wrench. We guarantee this pump to work one-third easier than any other pump we know of, and to pump one-third more wine with same amount of labor in the same time. EACH PUMP IS GUARANTEED. If they do not come up to our guarantee, you may return them, and we will pay all charges.

We carry a full line of WINE, BREWERS', GARDEN and STEAM HOSE of all sizes and qualities. Wine corks of all descriptions. Send for our special wine pump catalogue, mailed free.



WOODD & LITTLE,

312 and 314 MARKET ST., (Junction of Bush) SAN FRANCISCO, CAL.





<p><b>KENTUCKY CLUB</b>      HAND MADE  <b>SOUR MASH</b>      DISTILLED BY      DAVISS COUNTY DISTILLING CO.      OWENSBORO, KY.</p>	<p>SHORT  <b>DOHERTY'S</b>      HORN  <small>DAVISS COUNTY DISTILLING CO.</small></p>	<p><b>R. MONARCH</b>      HAND MADE  <b>SOUR MASH</b>      DISTILLED BY      R. MONARCH,      OWENSBORO, KY.</p>
<p>Our Cooperage is our own manufacture.      OUTS AND PROOF GUARANTEED      Goods delivered F. O. B. either Boat or Cars.</p>		<p>Our Cooperage is our own manufacture.      OUTS AND PROOF GUARANTEED      Goods delivered F. O. B. either Boat or Cars.</p>



# S. LACHMAN CO.

— WHOLESALE DEALERS IN —

## California Wines and Brandies.

Old and Well Matured Wines a Specialty.

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# PLYMOUTH GIN

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An English Double Distilled Unsweetened Gin, a  
delicious compromise between Holland  
and Old Tom Gins.

DISTRIBUTING AGENT FOR THE PACIFIC COAST:

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OUR VITICULTURAL INTERESTS.

The viticultural industry of California is in a peculiar state. As far as the wine market is concerned, there are three conditions existing, which would seem to be incompatible. These are: 1st. Increasing consumption. 2d. Decreasing production. 3d. Low prices. That this condition of affairs can exist at all, is due to the fact that for five years we have had a period of depression in the wine market, unexampled, perhaps, in the history of any California industry. In the period from 1880 to 1885 we had an era of planting wine grape vineyards, and at the same time there was no commensurate development of the American market. At that time it was fondly believed that a market would be found whenever the wine was ready for shipment, and that almost any variety of grape could be depended upon in any section to produce a good wine and to return fair profit to the grower. How true the awakening has been we all know. When the great acreage of vines set out in the years specified came into bearing, the problem of disposing of the wine became a vital one. Under strict competition, prices receded year by year until 1891, which time marks perhaps the lowest ebb of the business. But at the same time, consequent upon this competition and low prices, the demand from the American market grew steadily, and in fact most surprisingly. Today, as far as quantity goes, we have the most satisfactory wine market ever known to the wine trade. I am of the opinion that we always underestimated our production of wine. I say this, because there is a large home market to be met—how large is not definitely known. Commonly placed at 5,000,000 gallons annually, I do not think it is less than 8,000,000 gallons, and it may possibly reach 10,000,000 gallons. This will not seem excessive, when it is remembered that besides the hundreds of small retail wine stores to be found all over the coast, almost every wine producer is in fact a retail dealer, and has some trade direct with the consumers. Moreover, there is a demand for 12,000,000 gallons annually from the East and from foreign countries. There has been increase of about 100 per cent. in this business in the past five years. This will give some idea of the immense strides taken by the shipping trade since 1887, when the present depression really began. Turning now to the production. Reports from the principal producing sections indicate that there is no reason for believing that the total production of this year will exceed ten million gallons—of which less than 2,000,000 gallons will be of the varieties known to the trade as sweet wines, and including ports, sheries, angelicas, muscatelles, etc. Many causes have brought about the small production of this year. There has been, as is known, a terrible destruction of the vine in Southern California by what is called the Anaheim disease; and in Napa valley, Sonoma county and Solano county, the phylloxera has destroyed many thousands of acres of vines. Many vineyardists, discouraged by long continued low prices, have rooted up their vines and planted other crops. Furthermore, this season has been most unpropitious for a large crop. I doubt if there will be over a half crop in Napa and Sonoma counties owing to frost, unseasonable hot and cold weather, to dropping of grapes (coulure), and to other causes. In Santa Clara and other counties there will not be to exceed a half crop. At this juncture the stock of wine in the State

becomes of importance. Knowing this, and knowing the perspective crop and certain demand, it is possible to predict with reasonable certainty when the long-promised revival in the industry will come to pass. The most careful estimates place the stock in San Francisco and in the interior cellars at not over 15,000,000 gallons. At the present rate of consumption, this is but nine months' supply, and it must be remembered that much of it is owned by people who are amply able to hold for better prices, and who will not sell until such can be obtained.

Under these circumstances I do not see how an advance in prices can fail to be recorded within a reasonable time after the vintage. The question now is: Will the invariable laws of supply and demand which have hitherto depressed prices fail to raise them again? All commercial experience is to the contrary. We have learned much in the five years of depression that have passed. The vineyardists—many of them—are no strangers to bankruptcy, mortgages and financial distress. Nevertheless, recognition has been wrung from an unwilling public. There are those in the industry who have striven steadily and well for a higher class of products and for public approval of their efforts. Individual brands are now recognized, and a host no longer hesitates to place California wines before his guests. The hotels and restaurants in San Francisco have been literally compelled to give known brands of wine a place on their lists. This I consider one of the most substantial gains achieved during the five years of depression and loss. We are now on the threshold of a similar "campaign of education" in Eastern cities. The wine men of today are in a hopeful mood. They see the dawning of better times; the return of the days of prosperity of 1880-1885; and those who have held on, who have worked for excellence of products, who have spent time, and money and brains, in establishing brands of known merit are sustained by the thought that it will be five years at least until new vineyards can be brought into bearing and the present production increased. Our foreign trade is satisfactory. In Central America we have twice as large a business as the shippers of France. We have a nice steady business with Hawaii, Mexico, Japan, British Columbia and Tahiti. However, it is with England and Germany that our greatest increase of trade is to be noted. This is the more pleasing because in dealing with those countries we deal with the most discriminating buyers in the world.

The brandy trade is in a healthy condition. Our trade with the East is good and we are now exporting largely to Germany and England. The shipments in this direction promise to be over 200,000 gallons in this calendar year. Five years ago they were next to nothing. To conclude, there appears to be no reason why the viticulturist of California should not enjoy a season of prosperity in the near future, and I would desire no better investment today than a wine grape vineyard in full bearing located in an approved producing district and containing the best varieties of grapes.

WINFELD SCOTT,

Secretary Board of State Viticultural Commissioners,

—In News Letter.

AGENT WANTED

WANTED—By a New York firm for the Pacific Coast an agent or firm in the trade to take charge of introducing Saccharine amongst the wine growers, brewers, lemonade, soda water and cider makers. Please address with particulars P. O. Box 2478, New York City.

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GOLD MEDAL, INTERNATIONAL FOOD AND WINE EXHIBITION, BRISBANE, JUNE, 1892.

FIRST AWARD AND MEDAL, MELBOURNE, AUSTRALIA, 1889.



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OLD PRIVATE STOCK BRANDIES,

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None Genuine Unless Bearing LEGAL PURE WINE STAMP and TRADE MARK on Cork Cap or Seal. Only Matured and HIGHEST GRADE WINES Placed on the Market On Sale by Leading Grocers and Wine Merchants in Every City in the Union.

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F. A. HABER.

## BISSELL ON OUR WINES.

*Belford's Monthly Magazine* recently contained a long and in many respects an interesting article on California vineyards, which the wine makers of this State would do well to read. There are many thoughts suggested by its perusal—some good, others not so good; and while we shall not attempt any extensive review of Mr. Bissell's statements and arguments, there are some things in the article which we are confident he will not care to assert five years hence, exactly as Mr. George Hussmann would be the last to assert his language of a few years ago concerning our clarets: to wit: "I can assert without fear of successful contradiction that a fine claret will never be made in California."

Mr. Hussmann's statement, it is needless to say, was mere baldness.

A knowledge of the subject in hand is commonly deemed essential to all writers. We don't know whether Mr. Bissell has ever been in California, or whether his knowledge of the State has been gained by hearsay. Certainly accurate knowledge would not induce him to make the following statement:

"On the western side of the Coast range of mountains which extends northwesterly or southeasterly through the entire State, frost is unknown, and oranges, lemons and figs grow as luxuriantly and safely in Contra Costa county, thirty miles east of San Francisco, latitude 38, as in San Diego county, 500 miles to the south."

His comments on the raisin industry, too, are misleading. It is a fact that today there is a greater acreage of vines in raisin varieties than in wine grapes. The raisin business has been a success, but it is certain to have a set back just as the wine business had in 1886-92 through over-production. But the raisin industry has been no more successful than the wine industry when actual results are considered. The California wine producers and shippers have the wine business of the country in their hands today, and the importations are limited only to the highest class. The same is true of the raisin packers.

Mr. Bissell makes a great mistake in quoting Major H. Gardiner, census agent, as an authority on anything pertaining to the wine business of California. If Mr. Bissell will take the trouble, he will find in the Census Office a letter from the Viticultural Commissioners showing up Major Gardiner with truth, but unsparingly. The actual facts about Major Gardiner's work may as well be known. His trip to California was evidently a pleasure jaunt to him. He visited a bit, lung around country hotels and bar-rooms, and *guessed* at his report. That document was the most inaccurate report about California ever published, and this is saying a good deal. We can give Mr. Bissell full particulars of Major Gardiner's errors if he wishes.

Mr. Bissell exhibits a fondness for Contra Costa county. He is entitled to his preferences. Nice county, good people and good wine, but where the grand wines of California are to be produced we don't know yet, in spite of Mr. Bissell's belief in Contra Costa. The problem is working itself out. The choicest spots will not be determined in our time or Mr. Bissell's, but we do know that small lots are produced in many sections which will compare favorably with the classified growths of France. These are the wines that don't, as a rule, get into commerce. New York rarely sees them and San Francisco not often enough. But they are here and the growers, beset as they are with financial difficulties, are working at the problem. Five years have shown improvements; and five years more will show far greater improvements. We believe it is in the State to produce just as good wine as France; but it cannot be done in a decade. It requires study of soil, climate, varieties and other conditions, and we are almost tempted to say that a life-time is too short for it. But it is coming and will be demonstrated. Already the average of our wines is equal if not superior to the bulk of French wines. That much Mr. Bissell will certainly admit.

Mr. Bissell then quotes the opinions of two alleged experts from Bordeaux and Beaver street to prove his case that the acme

sought will never be reached. One of these worthies is made to say:

"All grapes raised in California, without exception, protect their pulp by a tough integument with an imperfect boundary of definition between pulp and skin. An expert vigneron from the Bordeaux district once summarized the conditions to us in these words: 'California grapes are pretty good eating, and they grow in big bunches, but they are tough, and a tough grape makes—what shall I call it?—a tough wine!'"

Another says:

"A choice claret or sherry from California, with a bouquet is impossible. It cannot be; and that settles it."

This is just plain ignorance or prejudice we don't know which. Such statements simply fall of their own weight. The parties making these statements evidently have not known that the problem is being worked at. They haven't seen, and like Moors, they believe only what they see.

We rather like Mr. Bissell's idea that the wines grown in California should have distinctive names. It is right. But the demands of trade are hard. If the retail trade of New York and the hotel keepers want Zinfandel bottled and labeled "St. Julien," and if their customers smack their lips, are happy, and abuse California for "not making wine like that," the question is a hard one to meet. Custom is a hard master, Mr. Bissell, and conceit of customers hard to overcome.

The wine trade of the Canary Islands which had almost sunk to zero, is again reviving, chiefly owing to the enterprise of English merchants. The export, which was valued at £4855, advanced last year to about £25,000. Much remains to be done, however, and were the processes skillfully directed, and the quality of the added spirit uniform and good, it is probable that a much larger sale could be obtained. At present the sour grapes are crushed with the sweet, the must and new wine are frequently kept under unfavorable conditions, while the enterprise of the local growers is so small that large quantities of the vintage of 1890 were thrown away in Tenerife because there were not enough barrels in which to store the new wine of 1891, which was considered to be of better quality than that of the previous season.

**Treatment of Wines**  
BEFORE, DURING AND AFTER FERMENTATION.

**Treatment of Brandies.**  
**P. DUPONT,**  
CENOLOGIST.  
MERCED CITY, - - - CALIFORNIA.



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Bouquets of Bordeaux or Medoc strengths	\$ .40 a Flask
Essence of Cognac and Fine Champagne	1.25 "
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**GENUINE XX BEADING OIL XX**  
Reduced To \$7.50 Per Gallon.

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Camp Nelson, Kentucky.



DISTILLERS  
OF  
**BLUE GRASS**  
FIRE COPPER  
BOURBON AND RYE  
**BOONES KNOLL**  
HAND MADE  
SOUR MASH WHISKEY.  
Jessamine Co.  
Kentucky.



*These Whiskies are made in the Famous "BLUE GRASS REGION" so justly celebrated as the home of the finest Whiskies in the World, and which have been for the last Century, recognized as such, giving the character and high standing to KENTUCKY WHISKIES which they now enjoy.*

THESE FAMOUS WHISKIES CAN BE HAD IN LOTS TO SUIT THE TRADE FROM  
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# MOORE & SELLIGER,

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BELMONT and ASTOR are distilled from finest of grain and purest of water upon the Hand Made Sour Mash Process. Each and every barrel guaranteed to be strictly pure and free from any must.



*The NUTWOOD is a variety and renowned "Fire Copper" Sour Mash Whisky, in the distillation of which we guarantee the use of 40 pounds of small grain, giving to the Whisky a heavy body and excellent flavor, with every advantage of power, is unexcelled in Kentucky.*

The BELMONT, ASTOR and NUTWOOD Whiskies are stored in the latest improved bonded warehouses, with patent racks, metal roof, iron shutters and doors. Giving our personal attention to the safe handling and care of these goods, with every advantage and facility for shipping the same, we can guarantee full satisfaction in every particular to the trade. Soliciting your favors, we remain,

Very respectfully,

MOORE & SELLIGER.



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DEALERS IN CALIFORNIA WINES AND BRANDIES.

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CHERRY JUICE, PRUNE JUICE AND OTHER FRUIT JUICES.

THE WORLD RENOWNED

### Litthauer Bitters and Coca Bitters.

CORDIALS OF ALL KINDS SUCH AS

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217 FRONT STREET, SAN FRANCISCO.

## J. SHIELDS & CO.

# WHISKY · BROKERS,

97 Main Street, Cincinnati, Ohio.

CASH - ADVANCES - MADE - ON - BONDED - AND - FREE - WHISKIES.

# Prices Current.

These are the long prices. The rate of discount on purchases of a considerable quantity, can be learned by applying to agents or dealers. We recently received from agents and producers the rates as when a change occurs in the prices current of the goods they handle.

## California Wines & Brandies

The Prices given are for quarts and pints, put up in cases of twelve and twenty-four bottles.

ALPARD HARASZTHY & CO.,  
530 Washington street, San Francisco.

	PRICES PER CASE.	
	QUARTS.	PINTS.
Y. Chablis.....	6.00	7.00
esling.....	4.50	5.25
utedel.....	5.50	6.25
thornet Blanc, Claret.....	6.00	6.75
urgundy.....	6.00	6.75
infandel, Claret.....	4.50	5.25
thornet, Claret.....	6.00	6.75
urgundy.....	6.00	6.75
ngelica.....	6.00	6.75
Malaga.....	6.00	6.75
weet Muscatel.....	6.00	6.75
ateau d'Orleans, Claret.....	12.00	13.01

J. GUNDLACH & CO.,  
Cor. Second & Market Sts., San Francisco.

amier, S2.....	\$ 3.00	\$ 4.00
urgundy, N1.....	6.00	7.00
urgundy, S1.....	6.00	7.00
infandel, S1.....	5.03	6.00

I. DE TURK,  
212 Sacramento street, San Francisco.

rt, 1884.....	\$ 6.00	\$ 8.00
rt, 1886.....	4.00	4.00
ry Sherry, 1886.....	4.00	4.00
ngelica, 1884.....	4.00	4.00
okay, 1884.....	4.00	4.00
infandel, 1884.....	3.50	4.00
urgundy, 1884.....	4.00	4.00
esling, 1885.....	4.00	4.00
utedel, 1884.....	4.50	4.50
ok, 1885.....	4.50	4.50
andy, 1882.....	12.00	12.00

SAN GABRIEL WINE CO.,  
Ramona, Los Angeles county, Cal.

esling.....	\$ 4.75	\$ 5.75
utedel.....	4.75	4.75
rt.....	5.50	5.50
ngelica.....	5.50	5.50
uscatel.....	5.00	5.00
urgundy.....	5.00	5.00
andy, 1882.....	12.00	12.00

OS GATOS & SARATOGA WINE CO.,  
1227 Broadway, Oakland, Cal.

infandel.....	\$ 3.50	\$ 4.50
uterne.....	4.00	5.00
andy.....	5.00	6.00
urgundy.....	5.00	6.00
weet Muscatel.....	5.00	6.00
rape-Cordail.....	6.50	7.50

JOSEPH MELCZER & CO.,  
4 and 506 Market street, San Francisco.

aret, 1886.....	\$3.00
infandel, 1885.....	3.50
urgundy, 1885.....	4.00
ck, 1885.....	3.50
esling, 1885.....	4.00
esling, Johannisberger, 1884.....	5.00
urgundy, 1884.....	3.50
mlai Hungarian Type, 1886.....	3.50
zatnari.....	4.00
zagsardi Feher Hun Type.....	5.00
rt, 1884.....	6.00
erry, 1885.....	4.00
urgundy, 1884.....	6.00
ngelica and Sweet Mount, N4.....	3.50
(ad'a, Malaga, & Sw'to) N5.....	12.00
urgundy, Malaga, N4.....	10.00
andy, 1885.....	10.00

BECK, PYHR & CO.,  
108 of Farrell street, San Francisco.

anta Rosa Zinfandel '86.....	\$3.00
anta Clara Cabernet, '87.....	4.50
upertino Melao, '84.....	6.00
L. Helena Hock '86.....	3.50
utedel (Chasselas), '86.....	4.50
aminer.....	3.50
uterne (silver leaf).....	7.00
ante Sauterne (gold leaf).....	8.00
California Cognacs.....	7.00
*Silver Bronze Leaf.....	8.00
*Red.....	10.00
*Green.....	12.00

INGLENCOCK WINES,  
F. A. Huber, agent, 122 Sansome St., S. F.

Table Claret, blended from choice foreign grapes, vintage 1885.....	\$1.50
Zinfandel, Extra, Cable Claret, Medoc, type red label, 1885.....	4.50
Burgundy type.....	5.50
Burgundy, 1885, Reserve.....	5.50
7 000 Stock.....	7.00
Sauterne dry Sauvign' Vert S.....	5.50
Gutedel, Chasselas Vert, 1885.....	4.50
Hock, Rheims type.....	6.00
Burger, Chablis type.....	5.00
Riesling, Johannisberg type.....	6.50

Brands of two dozen \$1 per case additional  
 Brands of the proprietor—see list of the  
 legal pure wine stamp.

CAL. WINE GROWER'S UNION,  
Cor. Sutter and Grant ays, San Francisco.

EL QUITO VINEYARD

Riesling.....	\$ 3.00	\$ 4.00
Claret.....	5.00	4.00

FRESNO VINEYARD

Burger.....	\$ 5.50	\$ 4.50
Claret.....	3.50	4.50
urgundy.....	5.50	6.50
ngelica.....	5.50	6.50
Sherry.....	5.50	6.50
Cognac Brandy.....	10.00	11.00

EL BERT VINEYARD

Claret, Cabernet.....	\$ 8.00	\$ 9.00
Sauterne.....	8.00	9.00
Cognac.....	12.00	13.00

C. CARP & CO.,  
511-517 Sacramento street, San Francisco.

La Loma, Grand Mdoe.....	\$ 7.00	\$ 8.00
Burgundy.....	5.00	6.00
Zinfandel.....	3.50	4.50
Sauterne.....	5.00	6.00
Riesling.....	4.00	5.00
Sweet Muscatel, 1882.....	0.90	1.00
Sherry, 1882.....	9.11	10.00
ry Sherry, 1886.....	8.00	9.00
Cal. Bochele Brandy.....	12.00	13.00

NAPA VALLEY WINE COMPANY,  
11 and 13 First Street, San Francisco.

Hock.....	\$ 3.50	\$ 4.50
Claret.....	4.00	5.00
Riesling.....	4.50	5.50
Cabernet.....	4.50	5.50
Zinfandel.....	4.50	5.50
Private Stock Claret.....	5.00	6.00
Burgundy.....	4.00	5.00
Port, (old).....	4.50	5.00
ngelica.....	4.50	5.00
Sherry.....	4.50	5.00
Brandy, 1881.....	15.00	15.00
Brandy, 1887.....	8.00	8.00
Private Stock Burgundy.....	7.00	8.00
Private Stock Sauterne.....	8.00	9.00
Vine Cliff Claret.....	15.00	15.00
Private Stock Hock.....	5.00	6.00

KUHLS, SCHWARKE & CO.,  
123 Sutter street, San Francisco.

Zinfandel.....	\$ 3.25	\$ 4.25
Zinfandel.....	4.00	5.00
Burgundy.....	4.00	5.00
Sauterne.....	3.50	7.00
Port, Old.....	6.00	6.00
Old Sherry.....	6.00	6.00

GEORGE WEST & SON,  
Stockton, Cal.

Brandy, 1879.....	\$20.00
Brandy, 1883.....	15.00
Brandy, 1885.....	15.00
Frontignan.....	9.00
Sherry.....	9.00
Port (old).....	12.00
Port.....	6.00
1884.....	4.00

MONT ROUGE WINES,  
A. G. Chauché, Livermore.

Office and Depot, 615-617 Front St., S. F.

Quarts.....	\$7.00
3.00 Sauterne.....	86.00
Haut Sauterne.....	4.00
Claret, Table.....	4.00
A Claret, F.....	9.00
Retour d'Europe.....	9.00
AA Claret, F.....	9.00
Retour d'Europe.....	9.00

S. LACHMAN & CO.,  
435 Brannan street, San Francisco.

Old Port.....	\$7.00	\$8.00
Zinfandel.....	3.50	4.00
Malaga.....	4.50	5.00
Riesling.....	8.00	8.00
Malaga.....	8.00	8.00
Cognac.....	10.00	14.00

ROHLER & FROHING,  
601 Folsom Street, San Francisco.

Blending.....	\$ 4.00	\$ 4.50
Hock.....	4.50	4.00
Gutedel.....	3.50	5.00
Sauterne.....	4.50	5.00
Zinfandel.....	3.75	4.25
Zinfandel, old.....	4.50	5.00
Burgundy.....	4.00	4.50
Superior Port.....	10.00	10.00
Sherry.....	7.50	7.50
ngelica.....	6.00	6.00
Muscatel.....	6.00	6.00
Madeira.....	6.00	6.00
Brandy.....	10.00	10.00

BOWEN & SCHRAM,  
24 California Street, San Francisco.

Schram-Berger Hock.....	\$5.00
Riesling.....	5.00
Golden Chas.....	5.00
Schram-Berger Sauvign' Vert.....	5.00
Sauterne Dry.....	5.00
Zinfandel.....	5.00
Burgundy.....	5.00
Claret.....	5.00

Pints per case of two dozen \$1.00 ad-  
 ditional.

GEORGE WEST & SON,  
BOWEN & SCHRAM, AGENTS,  
204 California Street, San Francisco.

Haut Sauterne.....	\$20.00
Claret, Cabernet blend.....	6.00
Port 1880.....	10.00
Port 1886.....	6.00
Sherry, 1884.....	9.00
Sherry, 1887.....	9.00
Frontignan.....	9.00
Brandy, 1876.....	15.00
Brandy, 1887.....	15.00

WM. WOLFF & CO.,  
529 Market street, San Francisco.

Pommery Sec.....	\$54.00	\$56.00
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MACONDRAY & CO.,  
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Louis Roederer Grand Vin Sec 34 00	36.00
Bruit.....	24.00
Cote Blanche 34 00	36.00

W. B. CHAPMAN,  
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Perrier Joint & Co's Special.....	\$23.50	\$35.50
Reserve Dry.....	34.00	36.00
Perrier Joint & Co's Brut.....	34.00	36.00
Half pints "Special" 34 in cases of 4 doz.		

SHEPWOOD & SHEPWOOD,  
212-214 Market street, San Francisco.

Moet & Chandon, White Seal 32 00	34 00
Breit Imperial 37 00	39 00

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313 Sacramento street, San Francisco.

DUTZ & GILBERMAN, AY, CHAMPAÑE, Gold Lark Sec. per case.....	\$82.00	\$104.00
Gold Lark Sec. 6 Magnum per case.....	54.00	77.00
Cabinet Green Seal, per bottle.....	25.30	33.50

DEUTZ & GILBERMAN, AY, CHAMPAÑE,  
Carte Branche, per case.....
 21.00 | 22.00 |

HELLMANN BROS. & CO.,  
325 Front street, San Francisco.

Krug & Co's "Private Cuvée" per case.....	\$34.00	\$36.00
Joseph Perrier fils & Co. per basket.....	19.00	39.00
Adrien & his, per basket.....	17.00	18.00

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ALPARD HARASZTHY & CO.,  
530 Washington street San Francisco.

Eclipse.....	\$14.50	\$17.00
Champagne, Eclipse brut.....	14.50	17.00

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H. W. CRABE, OAKVILLE, NAPA COUNTY.

Jac. L. Davis & Co. 308 California St., S. F. To-Kalon Sec.....	\$12.00	\$18.00
Sparkling.....	11.00	12.00

A. WERNER & Co.,  
32 Warren street, New York.

Extra Dry.....	\$ 7.00	\$ 8.00
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A. FINE & S. WIDOW,  
809 Montgomery street, San Francisco.

Gold Seal.....	\$11.50	\$12.00
Gold Seal, Ext. & Dry.....	12.00	13.00
Nonsapid.....	12.00	13.00
Private Cuvée, Dry.....	11.50	12.00
..... Extra Dry.....	12.00	13.00

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Florida.....	\$ 7.50
Pauline.....	8.50
St. Julien 1881.....	9.00
St. Estephe 1881.....	9.00
Chateau Loo.....	10.00
in Gallos 1881.....	10.00
in Pam 1878.....	11.75
Pointe Canet, 1881.....	13.50
Claret, Bordeaux, 1881.....	13.00
Ducre Beaumont 1881.....	16.00
Chateau LaRangue, 1878.....	22.00
Brown Anterie, 1874.....	22.00
Chateau Loo, 1874.....	24.00
Leville, 1878.....	24.00
Lanoe, 1874.....	24.00
Table, 1874.....	24.00
Mareuil, 1874.....	29.00
Lator, 1874.....	32.00

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Ducasse Grand Vin, 1878.....	16.50
Chateau La Pointe Pomerol.....	16.50
1881.....	19.50
Claret, Rivan 1878.....	23.50
Clos d'Arbonne, 1878.....	23.50
Clay Larose, 1870.....	25.50
Boy-heville 1874.....	24.00
Chateau Talon d'Aux, 1875.....	24.00
Chateau Loo, 1874.....	24.50
Lator, 1868.....	30.00
Maugau, 1881.....	33.00

Bonclard pere & fils, Beaune Cote D'Or.

Macon, 1881.....	10.50
Pommard, 1881.....	12.50
1881.....	13.00
Clos de la Mouise, 1884.....	17.00
Clos de Vougeot, 1887.....	20.00
Chamberin 1881.....	25.00
Romanee, 1884.....	



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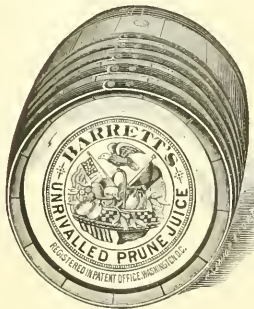
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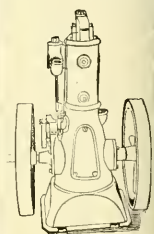
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 430 PINE STREET, - SAN FRANCISCO, CAL.  
 SEE SPECIMEN OF OUR WORK IN THIS PAPER.

BRANDS.	Fall	Spr'g	Fall	Spr'g	Fall	Spr'g	Fall	Spr'g	Fall	Spr'g	Fall	Spr'g	Old Whiskies.	Remarks
	'89.	'90.	'90.	'91.	'91.	'92.	'92.	'89.	'88.	'88.	'87.	'87.		
Glencoe.....		60		47½		35								
Glenmore.....		52½	42½	40		37½								
Glen Springs.....														
Greenbrier.....		65		50		45		190					Spr 86	275
Greylock (The Mill Creek Dist'g Co.).....														
Greystone.....		60		50		45								
G. W. S.....		60		50		45				240				
Hackly, S. O.....		70	65	62½		60	55	50						
Hanning, Jno.....		45	42½			37½		35		160				
Harris, N.....														
Hawkins.....														
Hayden, R. B.....		65		50		45		190		235			Spr 86	275
Head, F. M.....														
Head, W. D.....		45												
Hermitage.....	90	85		80					235	240			Spr 82	385
Hill & Hill.....	47½	45		42½		37½			175					
HorseShoe (The Mill Creek Dist'g Co.).....														
Bume.....	47½	45							175				Spr 86	250
Imperial.....						30								
Indian Hill.....														
Jessamine.....		37½	35			30								
Jockey Club.....	45	42½		37½		35								
Kellar, A.....		50												
Kentucky Club.....	55	52½	50	47½						185			Spr 86	260
Kentucky Comfort (Paine's).....	40			35		32½				220				
Kentucky Cyclone.....	45			40		32½								
Kentucky Dew.....														
Kentucky Midland.....						30								
Kentucky Tip.....	42½	42½		35		30								
Kentucky Oaks.....		75	70	65		50								
Lancaster, R. B. (Maple Grove).....														
Lancaster, S. P.....	45	45	40	37½					170					
Limestone.....	65	60			45	40				220				
McBrayer, J. A.....			52½	47½		30						275		
McBrayer, J. H.....	60	57½	50	45		40								
McBrayer, W. H Cedar Brook.....	100	95	80	77½		70			250	265				
Marion Co. Distilling Co.....		42½		40					155					
Mattingly & Son, J. G.....		42½		37½		32½								
Mattingly & Moore.....														
Mayfield.....	57½	57½												
Medallion.....	45	40	55	32½										
Mellwood.....	65	62½	52½	50	42½	40							Spr 82	280
Mercantile Club.....	62½	60	57½	52½	45	42½								
Miles, F. L.....		45		40		37½			167½				Spr 80	385
Monarch, M. V.....	69	57½		50		45								
Monarch, R.....	52½	50	47½	45									Spr 85	350
Monarch, T. J.....	55	47½	45	42½					172½				Spr 86	260
Moore, D. L.....		45											Fall 81	300
Moore & Grigsby.....		60	55	50		42½								
Murphy, Barber & Co.....	55	50		42½		37½								
Nall, A. G.....		55		50		40			175					
Nelson.....		47½												
New Castle.....														
New Hope.....		60		55		50			200				Spr 82	300
Nutwood.....		50		42½										
Oakwood.....														
O. F. C.....		77½		67½		60			235					
Old Charter.....		45												
Old Crow.....		92½	85	82½					275				Spr 82	475
Old Lexington Club.....				35										
Old Log Cabin.....		50												
Old Osear Pepper.....		90												
Old Tarr.....													Spr 82	335
Old Time (Pognes).....	55	55	45	42½		37½	35							
Old Times.....	42½	42½	35											
Parkland.....			35	32½										
Parkhill.....		45		38½										
Patterson.....		55		50					200					
Payne, P. E.....		52½	55	37½		35			170					
Peacock.....														
Pepper, (Pepper, Jas. E. & Co).....		77½		67										
Pepper, R. P.....		55		45										
Pilgrimage.....		65		57½		50								
Purdy & Co.....														
Rich Grain.....		40		37½		35								
Richwood.....	57½	55	45	42½					175					
Ripy T. B.....		47½	45									230	Fall 81	300
Rohrer, D.....														

D W H



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BRANDS.	Fall '89.	Sp'g '90.	Fall '90.	Sp'g '91.	Fall '91.	Sp'g '92.	Fall '92.	Sp'g '89.	Fall '88.	Sp'g '88.	Fall '87.	Sp'g '87.	Old Whiskies.	Remarks.
	Braddock.....	195	100	87½	77½	67½	75	.....	225	.....	.....	.....		
Bridgeport.....	92½	80	67½	65	57½	55	.....	.....	.....	.....	.....	.....	.....	.....
Brookdale.....	.....	85	75	70	60	.....	.....	.....	.....	.....	.....	.....	.....	.....
Dillinger, S. & Sons.....	85	75	65	62½	53	52½	.....	.....	.....	.....	.....	.....	.....	.....
Dougherty.....	107½	102½	90	83½	.....	.....	.....	260	.....	.....	.....	.....	.....	.....
Finch's Golden Wedding.....	95	87½	.....	72½	.....	.....	.....	230	245	.....	.....	.....	.....	.....
Frontier.....	52½	50	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....
Gibson.....	102½	95	.....	77½	71	62½	.....	255	300	.....	.....	.....	.....	.....
Guckenheimer.....	97½	90	82½	75	70	65	.....	250	275	320	350	.....	Spr 81 350	Fall 85 375
Hannisville.....	92½	.....	.....	67½	62½	.....	.....	.....	.....	.....	.....	.....	.....	.....
Jones, G. W.....	80	70	60	55	47½	42½	.....	.....	.....	.....	.....	.....	.....	.....
Lippencott.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....
Meadville.....	85	75	70	65	57½	55	.....	.....	.....	.....	.....	.....	.....	.....
Melvale.....	100	87½	80	70	62½	.....	.....	.....	.....	.....	.....	.....	.....	.....
Monticello.....	.....	75	70	67½	60	57½	.....	.....	.....	.....	.....	.....	.....	.....
Montrose.....	.....	60	52½	50	47½	42½	.....	.....	225	.....	.....	.....	.....	.....
Moore, Tom.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....
Mt. Vernon.....	.....	102½	90	.....	70	.....	.....	.....	.....	.....	.....	.....	.....	.....
Orient.....	80	70	62½	60	55	52½	.....	225	.....	.....	.....	.....	.....	.....
Overholt.....	87½	80	72½	67½	62½	57½	.....	225	250	280	.....	385	Spr 86 415	.....
Sherwood.....	100	95	82½	77½	67½	65	.....	240	.....	.....	.....	.....	.....	.....
Somerset.....	57½	52½	47½	45	37½	35	.....	175	.....	.....	.....	.....	.....	.....
Stewart.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....
Tompson, Sam.....	.....	70	60	55	50	.....	.....	.....	.....	.....	.....	.....	.....	.....
Vandegrift.....	77½	67½	60	55	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....



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Essence of Cognac and Fine Champagne	1.25 "
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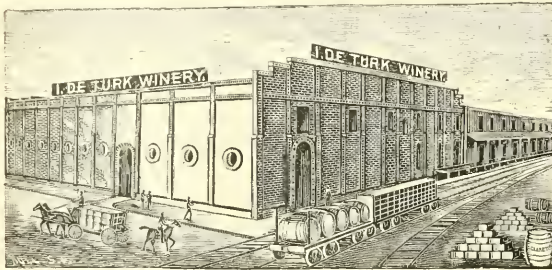


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# PACIFIC WINE & SPIRIT REVIEW

JOURNAL OF VITICULTURE



VOL. XXIX, NO. 5.

SAN FRANCISCO, OCTOBER 5, 1892.

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Issued Semi-Monthly.

R. M. WOOD & CO., - - - PROPRIETORS.

WINFIELD SCOTT—R. M. WOOD.

402 FRONT STREET, - - - SAN FRANCISCO, CAL.

The **PACIFIC WINE AND SPIRIT REVIEW** is the only paper of its class West of Chicago. It circulates among the wine makers and brandy distillers of California; the wholesale wine and spirit trade of the Pacific Coast, and the importers, distillers and jobbers of the Eastern States.

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## AN ACKNOWLEDGEMENT.

We are indebted to the Board of State Viticultural Commissioners for the statistics regarding the distribution of wine on the Pacific coast, published in our last issue. The Board has undertaken this work so that the statistics of the shipments of wine may be made as complete as possible, and we are now in a position to say that with the Board's assistance we will hereafter publish the most complete statistics of shipments yet obtained.

## MARKET REVIEW.

**CALIFORNIA WINES**—Attention is drawn to our special crop reports in this issue which show the state of affairs in the principal dry wine producing counties. Briefly summarized these reports show:

- A forty per cent crop in Napa county.
- A half crop in Alameda, Santa Clara and Sonoma counties.
- A ragged crop elsewhere.
- Less wine in cellars than at this time last year.

Some sales are being made between city buyers and interior cellars; the merchants holding out as long as possible before buying. It is not that they are unwilling in the abstract to give more for wine, but they know that some of their competitors have handy stocks gathered in at low figures, and the would-be

buyers are scared off temporarily.

The growers as a rule appear well able to hold off—better able than for months, but it may be the ability of despair.

The indications are that prices will rise after the vintage. The short crop compared with the steady consumptive demand must perforce bring about a change. How short the crop is, is shown by the fact that two of the largest cellars in Napa valley will not be run this year, from present indications, and yet there is no weakness in the price of grapes. Had these cellars been shut last year, grapes would have been unsaleable then.

The general range of prices is from \$12 to \$15 for Zinfandel all over the leading sections. In some parts of Sonoma and the poorly equipped wineries or where the large wineries are going slowly, prices are perhaps a shade lower.

Sweets are strongly held.

The shipments of California wines by sea in September were as follows:

	Cases	Gallons	Value.
To New York.....	156	503,063	\$229,751
Central America.....	417	4,299	4,660
Mexico.....	121	4,789	2,908
Hawaii.....	36	13,303	9,289
Br. Columbia.....	114	655	791
Japan and China.....	16	5,757	2,028
England.....	1	32,342	14,492
Germany.....	.....	.....	.....
Other European.....	.....	.....	.....
Tahiti.....	.....	387	137
All other foreign.....	71	593	731
Total.....	932	565,188	\$264,787

Beginning with July we shall be able to give the statistics of all shipments of wine for consumption whether Eastern by sea or rail, foreign by sea or locally by rail. These are collected partly by ourselves and partly by the Viticultural Commissioners to whom acknowledgment is due. As we have already given the overland and sea shipments in detail for both July and August, we shall take only the total for both months, to be added to the domestic shipments. The result will be the total consumption of wine as nearly as it can be obtained, but the record is still incomplete, there being no means of knowing what wineries use and sell on the ground for home consumption. There is a large local trade in all such cities as Sacramento, San Jose, Napa, Santa Rosa, St. Helena, etc. etc. How large can never be told.

The statistics as nearly as we can get them are as follows:

	Cases	Gallons	Value.
Previously reported in issue of Aug. 20th by sea and rail overland for July.....	3,370	841,211	\$391,682
Distribution by rail locally in July.....	2,150	164,654	* 74,461
Grand Total.....	5,520	1,005,865	\$466,143

\* Estimating cases at \$4 and bulk wine at 40 cents per gallon.



AUGUST, 1892.

	Cases	Gallons	Value.
Previously reported in issue of Sept. 20th by sea and rail overland for August, 1892.....	3,113	714,973	\$317,164
Distributed by rail locally in August .....	2,604	195,342	* 88,552
Grand Total.....	5,717	910,315	\$405,716

\* Estimating cases at \$1 and bulk wine at 40 cents per gallon.

**CALIFORNIA BRANDY**—A firmer feeling is rapidly developing. It is recognized that the production of this year will be away below that of last year, and stocks are but little more, if any, than last year. The exporting trade is in a very good condition. There have been rumors of an attempted combination among the three largest houses shipping to England and Germany, but these reports have not been traced to any definite source.

The shipments of California brandy by sea in September were as follows:

	Cases	Gallons	Value.
To Domestic, Eastern.....	4	35,414	\$54,785
Germany.....	.....	.....	.....
England.....	.....	21,830	14,875
Other Foreign.....	12	3,795	3,561
Total.....	16	61,039	\$73,221

**WHISKIES**—Trade is good. It is not as free as last year, perhaps, but that is owing to the fact that general business all over California is in a rather stagnant condition; still those merchants who handle a fine Kentucky article are not doing much complaining. The prospects are that the trade will be very late this fall which will make up in volume the losses of the dull early season.

The imports of American whiskies by sea and rail in September were as follows:

	Cases	Bbls.	Half-Bbls.
By sea from Atlantic ports.....	.....	16	1
“ re-imported.....	.....	25	..
By rail overland.....	5	1,066	10
Total.....	5	1,047	11

The imports of alcohol, spirits, etc. by rail in September were 2533 barrels.

The exports of American whiskies by sea in September were 316 cases and 300 gallons valued at \$3549.

The receipts of foreign whiskies in September were 651 cases and 26 octaves.

**IMPORTATIONS**—The importing trade is fairly active, but the demand is not up to the mark that the importers would like for the season.

The principal importations in September were as follows:

- Champagne—500 cases.
- Still Wine—436 cases, 28 puncheons, 40 quarters, 188 octaves, 5 butts.
- Brandy—25 cases.
- Gin—100 cases; also 15 half-barrels overland.
- Vermouth—500 cases.
- Mineral Water—205 cases and 20 barrels.
- Unspecified Spirits—50 cases and 2 casks.
- Bulk Beer from overland—235 barrels, 435 half-barrels, 1166 quarter-barrels.
- Bottled Beer from overland—340 casks, 224 barrels and 350 boxes.
- Foreign Beer (by sea)—200 cases and 765 casks, bottled.
- Stout—25 cases and 726 barrels bottled.
- Ale—20 cases, 200 barrels bottled, 15 half-barrels bulk.
- Ginger Ale—20 cases, 445 barrels.
- Cider (from Atlantic ports)—230 cases.

WINE AND BRANDY PRICES CURRENT.

THESE ARE THE RULING QUOTATIONS AT THE TIME OF GOING TO PRESS. THEY APPLY ONLY TO CARLOAD LOTS, F. O. B., SAN FRANCISCO, AND DO NOT INCLUDE CHOICE OLD WINES.

RED WINES.

Clarets, first grade, per gallon.....	30 to 35 cts.
Clarets, ordinary, “ .....	22½ to 25 “
Burgundy, first grade, per gallon.....	50 to 75 “
Burgundy, second grade, “ .....	40 to 50 “

WHITE WINES.

Sauterne, first grade, per gallon.....	75c to \$1.00
Sauterne, ordinary, “ .....	50 to 60 cts.
Riesling, first grade, “ .....	60 to 80 “
Riesling, ordinary, “ .....	45 to 50 “

SWEET WINES.

Port, first grade, per gallon.....	75 to 90 cts.
Port, ordinary, “ .....	50 to 65 “
Sherry, first grade, “ .....	75c to \$1.00
Sherry, ordinary, “ .....	50 to 60 cts.
Angelica, first grade “ .....	75 to 80 “
Angelica, ordinary “ .....	55 to 65 “
Muscatel, first grade “ .....	75c to \$1.00
Muscatel, ordinary, “ .....	55 to 75 cts.

BRANDIES.

THESE PRICES ARE FOR LOTS OF TEN BARRELS AND OVER, F. O. B., SAN FRANCISCO, TAX-PAID.

Brandy, Spring, 1892, per gallon.....	\$1.70
Brandy, Fall, 1891, “ .....	1.80
Brandy, Spring, 1891, “ .....	1.90
Brandy, Fall, 1890, “ .....	2.00
Brandy, Spring, 1890, “ .....	2.10
Brandy, Fall, 1889, “ .....	2.30
Brandy, Spring, 1889, “ .....	2.50

Brandy in half-barrels 5 cents per gallon additional.

VISIT OF T. D. CONE.

T. D. Cone, of Chicago, who is connected with the Stanford and Crabb agencies at that place has been a visitor to San Francisco and several other Coast points during the past fortnight. He says that both the Stanford brandies and the Crabb wines are finding a steadily increasing sale, and he is very hopeful over the situation. During the past few months many houses and producers have gone into the Chicago market and Mr. Cone says that all such are welcomed by the trade already there provided they hold up the standard of their goods. One barrel or case of good wine always brings back a customer, and the Chicago market is one of the best that the trade has. Mr. Cone hopes that it will not be ruined as has been the case with some other markets.

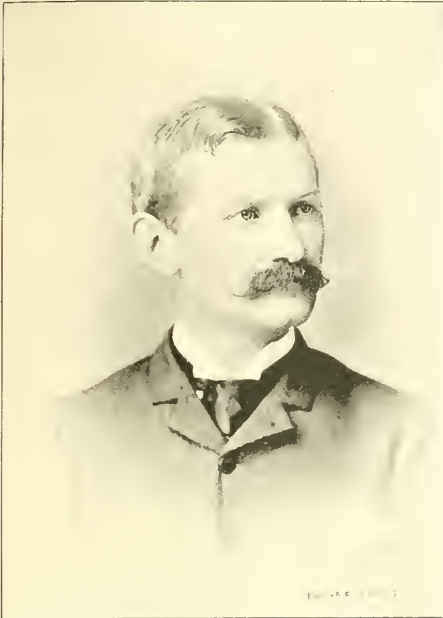
While here Mr. Cone paid much attention to the subject of grape syrup and concentrated must, visiting Mr. F. Albertz at Cloverdale and the American Concentrated Must Co., at Geyserville. It will be remembered that Mr. Cone set up a grape syrup machine in California some nine years ago. It was placed by the Yaryan Machine Co., of Toledo, Ohio, the corporation which builds all the vacuum condensers in the large sugar houses of the East and South. Mr. Cone's old machine is at Vina at present, but he states that great improvements have been made on it and that must can be concentrated from 22 or 24 per cent. of sugar to 65 per cent. with great rapidity in one operation. The product is a clean syrup flowing like honey, and Mr. Cone has himself sold it for \$1.50 per gallon in Chicago. Of course the acid in the must must be neutralized before concentration in case the syrup is wanted for table use. If this is not done the acid will be concentrated in the same ratio as the must, and becomes unpleasant.

A Yaryan apparatus will probably be set up in Fresno next year, if the grape growers there will take a hold of the matter. Mr. Cone says that he has experimented with many different varieties of grapes and that the Muscat syrup is the best of all.

It would seem that there is a means of disposing of some of Fresno's surplus of grapes, sure to come when the crop is an average one.

PROMINENT WHOLESALERS.

WINE AND BRANDY RECEIPTS.



E. D. Carter of Louisville, Controller of the J. W. Dant and J. P. Ripy Whiskies.

The above is an excellent likeness of Mr. E. D. Carter, who recently launched into business for himself in Louisville, and who has already made a success in placing the J. W. Dant and J. P. Ripy whiskies, both of which are favorably known to the trade of the country.

Mr. Carter has literally grown up in the liquor trade. He began his business career with the late John Callaghan in February 1877, and remained with him for three years, serving as clerk and assistant book-keeper. He then went with the house of Jesse Moore & Co., accepting a position as clerk and then as confidential book-keeper and finally as general manager.

He left this house to start into business for himself, having early this year secured control of the justly celebrated J. W. Dant and J. P. Ripy brands. These have been ably handled by him and he will push them in the future as he has in the past, catering only to the best class of trade.

Mr. Carter is a young man of whom the trade has every reason to be proud and there is opening before him to all appearances a long and successful business career.

BRANDY PRODUCTION AND STOCKS.

Months	(PROOF GALLONS.) Production both districts	Stocks in bond at end of month
January.....	173,394	1,680,826
February.....	103,903	1,722,143
March.....	92,871	1,711,120
April.....	86,519	1,734,404
May.....	85,319	1,749,903
June.....	42,652	1,730,860
July.....	12,746	1,659,299
August.....	27,864	1,626,153

	Wine.	Brandy.
Total for January..	886,404	196,133
February.....	996,890	43,930
March.....	808,555	31,230
April.....	852,332	25,717
May.....	844,426	33,960
June.....	914,920	29,415
July.....	770,754	17,170
August.....	771,221	43,595
September 1.....	82,840	.....
2.....	18,690	.....
3.....	63,240	.....
4.....	25,270	600
5.....	48,640	4,760
6.....	45,600	2,000
7.....	31,960	580
8.....	34,760	170
9.....	22,900	4,360
10.....	17,860	220
11.....	11,690	.....
12.....	33,940	7,800
13.....	28,590	.....
14.....	20,960	290
15.....	26,950	4,180
16.....	33,790	.....
17.....	33,970	1,740
18.....	30,410	2,200
19.....	42,970	.....
20.....	28,030	3,200
21.....	28,020	490
22.....	46,080	1,060
23.....	29,240	11,770
24.....	23,910	440
25.....	38,140	80
26.....	13,650	40
Total for September.....	862,100	45,980

DEATH OF T. F. M'CARTHY.

Timothy F. McCarthy, of the firm of Cartan, McCarthy & Co., died in this city on the 3d inst.

Mr. McCarthy was a native of Ireland and was in his 54th year. His death was caused primarily by an affection of the eyes, which became so serious some months ago that he had to have one eye entirely removed as a means of temporary relief. He was a generous and whole-souled man and his death is greatly regretted in trade circles. He leaves a family well provided for.

The funeral took place on the 5th from St. Mary's Cathedral and the interment was in Mount Calvary Cemetery.

DUTY ON CHERRY JUICE.

Rheinstrom Brothers of Cincinnati, imported on March 17 of this year, concentrated cherry juice, which the Surveyor of Customs at Cincinnati assessed for duty at \$2 per gallon, while Rheinstrom Bros., claimed the cherry juice to be dutiable at 60 cents a gallon. An appeal was taken to the Board of United States General Appraisers of New York which has rendered the following decision sustaining Messrs. Rheinstrom Bros:

"The merchandise is concentrated cherry juice containing eighteen per cent. alcohol. It was assessed for duty at \$2 per gallon as an alcoholic compound under paragraph 8, N. T., and is claimed to be dutiable at 60 cents per gallon under paragraph 339. It was held in support of the Collector's decision that the concentration of the juice removed it from the category of juice, commercially known as fruit juices, and deprived the government of lawful revenue. Paragraph 339 previes specifically for cherry juice containing less than eighteen per cent. of alcohols. Although the juice in question may have been reduced in bulk by evaporation, for the purpose of effecting a saving in duties, and while it is not the ordinary cherry juice of commerce, it is still nothing more nor less cherry juice containing less than eighteen per cent of alcohol. The claim of the applicants is therefore sustained."

## Chicago Department.

[REGULAR CORRESPONDENCE.]

CHICAGO, October 10, 1892.

There has been no radical change in the wine market since my last letter, and yet there is a decided improvement in the demand. In visiting among the trade this is made evident in many ways. One dealer remarked that the fall trade had never opened out as well with him since he has been in the business as it had this season. Another said that if he could only keep up his work to the gauge that had been set so far, he would have no fault to find with the year's sales. One very encouraging feature about the business just now is the fine encouragement that wine dealers are receiving from the country towns and smaller places. The drummers who go out to those places are able to send in from one to three good orders most every day. One drummer who went through Indiana last month made \$150 a week commissions all the time he was out. That is probably at the head of the list, and yet there can be no denying the fact of a very greatly increased activity in demand both in the city and country.

There is the usual amount of kicking about somebody selling wine away under the market price. There is no doubt but that and adulteration are the two greatest evils that the trade has to deal with or ever will have. And how to put an effectual stop to them is a very puzzling question. It is not wine alone that eager dealers seem so anxious to dispose of that they will sacrifice it; but I am credibly informed that so staple an article as California brandy, and '90s at that, are being fearfully slaughtered by some of the dealers. There is no occasion for this, and there are not so many distillers but that a good still price could be easily maintained if all pulled right up to the scratch.

The whisky men are beginning to prick up their ears for they can see a good time coming. It is reasonably near at hand when their business will begin to boom again. There is as yet no speculative movement, nor will there be any this fall. This is not a speculative year in Chicago, and whisky and all other kinds of property, including real estate, is taking a rest in that line. At the same time there is a steady increase of business activity, and it is accelerating. The first the dealers know they will be doing a handsome business.

Some of the distillers are realizing that there is an over-production and are taking steps to curtail the output. There was not as much whisky made in any one year since as there was in 1890, but yet the market is glutted, and a further reduction of output is deemed necessary. R. Monarch will not make any whisky this season. James E. Pepper & Co., have cut down their crop for this season fully one-third. There is no doubt but that their example will be followed by a large number of the leading distillers throughout the State of Kentucky.

There is nothing new in ryes. The demand is on the increase some, but the supply is so far in excess of the demand that there is no speculative margin in it. Prices remain firm, and small lots for immediate use are going readily.

Mr. H. M. La Rue is kept very busy these days disposing of applications for space at the World's Fair. He assures me that the display of wines and grapes will be the finest ever made on earth.

Plans are prepared for the erection of a mammoth independent distillery at Peoria, which four months hence will be turning out 25,000 gallons of spirits daily. The parties behind the deal are Samuel Woolner, of Peoria, who was for many years president of the Woolner Distilling Co., his brother, Morris H. Woolner, Samuel Woolner, Jr., and several eastern capitalists now engaged in the distributive branch of the whisky trade.

"We will have the biggest distillery in the United States in operation in 120 days from now, if the weather does not delay the work," said Mr. Woolner, "and we will be in a position to

make the trust hustle. Our house will turn out one-sixth of the product of the trust and we will be able to make cheaper goods than it can make, and we will be able to stand a war of prices as long as the trust desires."

A meeting of the interested parties in the new distillery of Peoria was held at the Grand Pacific recently. Contracts were made for four batteries of boilers of four boilers each and six vacuum machines, known as cookers. The distillery will cover ten acres of ground. Building operations will begin next month.

The output of spirits has been restricted in this district, and the tax collected last month fell over \$175,000 below the amount collected for the same period in 1891.

The production will be increased this month, however, as the Rivardale distillery, one of the largest in the trust and which has been idle for a time, will resume work soon. The total collections of the office for the month of September were \$892,171 81, of which \$448,799 90 was on spirits, the collections on tobacco, oleomargarine, cigars, beer, etc., show an increase, in fact there has been no falling off except on spirits.

The custom house receipts for the month were \$707,842 01, as against \$486,922 98 in September, 1891, an increase of \$220,919 03. The total is the largest amount collected in any month of the year.

L. L. PALMER.

## New York Department.

[REGULAR CORRESPONDENCE.]

NEW YORK, Oct. 10, 1892.

"We have never been so busy two weeks at a stretch as during the past fortnight," these were the words of the head of the large firm of Dreyfus & Co. when I asked him the state of the trade.

Prices have been fair, and every one seems satisfied with the booming way in which the fall trade has opened.

Of course merchants are more cautious than usual in buying quantities, owing to the recent cholera scare in New York city. It has made dealers in all lines of trade more or less on their guard, as they believe that as the dreaded disease advances people will leave town, and of course decrease the consumption.

California wines are greatly in demand, and the report that the crops in the great State of wine growers has not been successful, has disheartened the merchants in this line. Prices have advanced slightly with the prospect of a greater one in a short time.

Brandy has not done as well as wine although the prices have been steady right along, and sales have been fairly good out of town. Buyers have plunged so to say and seem to be giving city buyers a big shake as the road men can testify.

Mr. Schneider, with A. Werner & Co., has gone west and is doing an excellent business. He mentions that things in the west are "out of sight."

*Bonforbs* in its issue of the 10th says: Business in California wines and brandies has been very quiet during the last two weeks and as long as there is no improvement in the demand, the long expected upward movement will not materialize. A dull period such as we are passing through now, is always tiresome to the dealers, who, being anxious to do something, make concessions which the situation does not demand. To some extent the buyers have still their own way, although it cannot be said that prices are lower. Good white wines are alone scarce and bring higher prices.

JOHN McCORKER.

## AGENT WANTED

WANTED—By a New York firm for the Pacific Coast an agent or firm in the trade to take charge of introducing Saccharine amongst the wine growers, brewers, lemonade, soda water and cider makers. Please address with particulars P. O. Box 2178, New York City.



## Cincinnati Department.

[REGULAR CORRESPONDENCE.]

CINCINNATI, OHIO, Oct. 10, 1892.

The market at present is at a standstill and the outlook for advances in either Bourbons or Ryes is not what I anticipated. However, standard brands are firm and scarce; this is particularly the case with Bourbons. Eastern Ryes are not as active as they were a month ago. No especial reason can be assigned for this retrograde movement in Ryes, but I expect a reaction to set in after the November election. It is a well-known fact to the whole business community that, during a Presidential Campaign, business is always dull, but after the strife is over (no matter which party has been successful) everybody seems to awaken from a season of business lethargy and starts in with renewed vim and vigor to make up for lost time as it were.

I fully believe that much of the '90 Bourbon will be exported during the coming season, inasmuch as the cost of exportation and storage abroad is not as great as the cost of tax-paying the goods here and leaving them at the distillery—in fact it is a saving to the holder to send abroad all surpluses, as the manner of storing abroad has been greatly improved. Fortunately whisky comes back from there greatly improved in proof. All the drawbacks have been remedied by the erection of better warehouses and more care is taken in storing, so that now all goods returned from abroad show a decided improvement in quality and proof.

I note the return of Mr. B. Mihalovitch from abroad, after an absence of four months. He visited the principal manufacturing towns of Europe, making large purchases for his house here (Mihalovitch, Fletcher & Co.), particularly cherry juice, preserved cherries and fancy glass and chinaware, which he brings home in large quantities. While abroad he spent a considerable portion of his summer vacation in the Alps. Besides a whole-souled fellow and all wish him and his house success.

It is with pleasure that I note that Rheinstrom Bros., of this city, have added a new industry to their already vast business enterprises. This necessitates the employment of skilled artisans to decorate all their fancy glass and china bottles in the firm's own establishment. These goods were formerly imported from Europe, and Rheinstrom Bros., being the pioneers of this industry in this country, their orders have grown beyond their capacity. I learn that they contemplate extensive additions to their plant so as to enable them to give full scope to the furtherance of this enterprise.

Among the prominent young brokers here mentioned with pleasure, is Mr. A. A. Spaninger, who recently came here from Louisville, Ky. He is the right bower of J. W. Biles & Co., whisky brokers. Mr. Spaninger is a young man full of vim and business and attends to the whisky branch of the firm, while Mr. Biles attends to the purchase of grain for the various distilleries in Kentucky. Mr. Spaninger is a success and there is a brilliant future in store for him.

J. Shields & Co., of this city, have found it necessary to produce their own whisky. Their business has been constantly growing and they are daily forwarding many bounded goods to points from the coast of California to Maine. They have commenced to run their own brands and their own out-put and product which they have christened "Sugar Corn." This whisky is a fine light sweet mash and as it will be handled judiciously, the brand will undoubtedly take a front rank among the sweet mash whiskies in the country. It is only a question of time when the name of Sugar Corn whisky will be a household word among the dealers of this country.

J. Shields & Co., are also representatives of Lachman & Jacob, of San Francisco, for the sale of their Wines and Brandy. They have just completed a shipment of two cars of different kinds of wines which closes the direct wine shipments for the season.

## TASTE OF HIGH-CLASS WINES.

The fine red wines of the Medoc and of other vineyards of the Gironde, as well as the fine Burgundy wines, retain, on ageing, a decidedly fruity flavor, an oily consistence, and a mellow, velvety taste, which, together with their peculiar flavour and bouquet, are the delight of connoisseurs. This mellow, velvety taste is produced only in those years when the grapes have had a chance to become perfectly ripe. In bad years when grapes do not obtain their perfect maturity, the wines may acquire more or less flavor and even some bouquet, but they are dry and lack mellowness. Many ordinary wines which have gone through the process of vinification in the proper way and date from a good vintage, possess as long as they are young a decidedly fruity taste; but in most of their kind this mellow taste does not keep, but vanishes gradually with time. In high class wines, however, which date from good years, the mellow and oily taste is more prominent after the lees has settled than when they are young. We believe the sub-stance which imparts this oily and mellow character to the wines is produced by a modification of the grape-sugar. This opinion is strengthened by the fact that mellow wines which are stored in cellars with irregular temperature, and go in the end an imperceptible fermentation, particularly if they are in their first or second year and if they still contain some ferments. Very often—after such an imperceptible fermentation—the oily consistence disappears and the wines become dry. This fact makes us believe that under the influence of ferments and variations of temperature this sub-stance undergoes the same transformation as the sugar.

## MUST PAY THE TAX.

The Revenue authorities have received instructions from Washington to collect special taxes as wholesalers from all of the many firms—about sixty in all—which have been shipping wine to Central America, Mexico and other countries. The department holds that these merchants who style themselves commission merchants, but who really buy and sell the wine outright and become responsible for the collection of the debts due them are as much wholesalers as are the wine dealers in the city who may have no vineyards but who buy and sell outright.

The assessments on these firms will be made at once and the revenue will be increased by several thousand dollars.

There are two views of the matter expressed by local dealers. Those who sell direct to foreign buyers are rather glad that the assessment is made, while those who deal through the commission men and who look to protection in collections in this way, are inclined to be unfavorable. Nevertheless there is no doubt that the Government has the letter of the law on its side and the merchants will have to pay up.

ESTABLISHED 1724



TRADE MARK

**E. RÉMY MARTIN & Co**

**COGNAC**

(FRANCE)

AGENTS IN SAN FRANCISCO, CAL.

**HELLMANN BROTHERS & CO.,**

525 FRONT STREET.

See Quotations on page 67.

## HALF A CROP.

### REPORTS FROM ALL VINEYARD DISTRICTS SHOW IT.

Napa County Will Run Even Less this Year, Complete Returns from the State. The Stocks of Wine Far Less than Last Year.

In order to obtain the latest crop report we recently addressed the following circular to leading grape growers all over the State:

SAN FRANCISCO, Sept. 22, 1892.

DEAR SIR: Will you kindly answer the following questions for insertion in the next issue of the PACIFIC WINE AND SPIRIT REVIEW, returning your reply at once?

Very truly yours,

R. M. WOOD & Co.

1. What will be the grape product in your county (or section) as compared with last year?

2. How much wine remains in your county? How much as compared with last year at this time?

To this circular the following replies have been received:

#### ALAMEDA COUNTY.

C. C. McIver, Mission San Jose—About one-half a crop expected. Stocks of wine about the same as this time last year.

H. B. Wagoner, Livermore—Product of the Livermore district about 3000 tons or three-fifths of last year's product. Stocks about 200,000 gallons or about the same amount as at this time last year.

Frank L. Fowler, Livermore—I believe there will be not more than one-half as many tons of grapes gathered this year as last. Everybody complains of short crops. The wine in storage or in producer's cellars has been considerably reduced. I am not in a position to give percentages. I feel we are (as producers) about to get out of our slough of despair.

M. W. Dixon, Warm Springs—About a half crop. Not nearly so much wine on hand as last year.

B. P. Barker, Manager for Julius P. Smith, Livermore—About three-quarters crop as compared with last year. There is about as much wine on hand in Livermore valley as at this time last year (Sept. 24th.)

#### SONOMA COUNTY.

I. De Turk, Santa Rosa—Grape crop in county about one-half of what it was last year. Stocks about one and three-quarter million gallons of wine in the county which is about the same as last year.

W. D. Sink, of Cloverdale Wine Co., Cloverdale—Crop not one-half of what is was last year. As to the stocks in the county I don't know, but in this section we have all the old wine—about 105,000 gallons.

Baron A. von Schilling, American Concentrated Must Co., Geyserville—The grape crop will be about three-fourths of what it was last year. All varieties in good condition except Zinfandel. In the several cellars between Healdsburg and the Italian Swiss Colony (exclusive) there is not more than 10,000 gallons of wine stored, being considerably less than in former years. All of our last year's must is disposed of.

F. Albertz, Cloverdale—Crop about three-quarters of what it was last year. Do not know about stocks.

Edward Walden, Jr., Geyserville—There is a remarkable difference in the vineyards. Some have a short crop and others have a crop exceeding past years. On the whole the average is ahead of last year. Don't know as to stocks.

J. Chauvet, Glen Ellen—There will be a half crop in this section. Cannot say as to the stocks in the entire county or the stocks of last year. I estimate that we have the following stocks in our valley: John Lonnibus, 10,000 gallons; Dr. Latham, (Hearst Estate), 200,000; J. Chauvet, 220,000 gallons; James A. Shaw, 80,000 gallons; G. Stiers, 8,000 gallons; Peter Martin, 20,000 gallons; Mrs. E. A. Hood, over 200,000 gallons; W. A. Thompson, 20,000 gallons; total, 758,000 gallons.

P. C. Rossi, President Italian Swiss Colony, Asti—Our crop

is about 10 per cent. less than last year or 50 per cent. less than in 1890. There is very little wine remaining in the cellars in the upper part of the county. Last year the largest part of the crop was made into condensed must, and syrup and sweet wine which were shipped immediately.

F. Korbel & Bro., Korbel's Mills—About three-quarters crop in our vicinity. Stocks half as much as last year.

James A. Shaw, Los Guillicos—My vineyard has about half a crop. Some of my neighbors have three-fourths of a crop; some half and several large vineyards almost none. In my immediate neighborhood, one cellar has about 250,000 gallons, one about 200,000 gallons and one possibly 100,000, another about 20,000 and another 10,000 gallons. This is in the Los Guillicos valley. As to the county I can say nothing.

#### SANTA CLARA COUNTY.

John T. Doyle, Cupertino—I should place the crop in this section at one-third to three-eighths of what it was last year. I am not very well informed as to stocks, but almost all wine makers who have spoken to me of it have sold. I do not believe that any considerable stock remains unsold.

J. C. Merithew, Cupertino—In reply to your letter would say that the grape crop of the county will be fifty per cent. less than last year. As to the amount of wine on hand I would place it at about 1,250,000 gallons or about the same as last year.

Wm. Wehner, Evergreen—Crop prospects in county are for 60 per cent. of last year's yield. Quality promised only fair. Stock of wine is about 1,250,000 gallons as against 3,000,000 gallons last year. Grapes are selling at \$13 to \$15 per ton, and buyers are all over the county offering spot cash.

H. A. Merriam, Los Gatos—About half a crop this year. Rather difficult to tell about the stocks but am sure there is not over one-third of what there was last year.

R. Heney, Jr., Mountain View—Your circular at hand. In answer to your first question would say, the crop is short but do not know how much. I have no way of knowing how much wine remains in the cellars of this county. I believe that wine merchants can tell you, as they know accurately no doubt.

J. B. J. Portal, San Jose—Yours of 22d received, and it would be with the greatest of pleasure if I could give you correct answers your questions, but as I have only arrived here and am quite tired out from my trip to France, I have been unable to visit the vineyards in the county yet, excepting a few vineyards where I have bought grapes, which to all appearances have a fair crop compared to last year. I have to add that those vineyards are planted chiefly in Burgundy varieties and Sauvignon Vert. The berries are a little smaller than usual on Mataros and especially Cabernets. At my vineyard I will make as much wine as last year, although I have a small crop of Cabernets and Merlots. On these qualities I am some 25 tons short, but the difference is made up on the heavy crops of Mataros, Burgundies and white grapes. I commenced wine making last week. The sugar is from 20 to 26 per cent. according to varieties; the latter are Malbec and Pinots. Fermentation is perfect. So far wine indicates high quality. The storm of the 25th will do some good to late varieties, while it will not harm those already ripe. I do not know anything about the quantity of wine in cellars except by hearsay. Rumor has it that every drop of wine in the county could be sold at advanced figures, but offers are declined. There is considerable wine being shipped from here.

E. E. Meyer, Wrights—In this vicinity the crop will be half again as large this year as last, but the grapes will ripen two to three weeks late. All the wine hereabouts has been sold.

#### CONTRA COSTA COUNTY.

B. H. Upham, Martinez—We have not yet commenced the vintage yet, but estimate that there will not be much more than half a crop, possibly two-thirds on some varieties. Nearly all of the 1891 wine, fully 75 per cent. of 1890 vintages, and very little of 1888 and 1889 wine remains. I think there is less wine in cellars than at the same time last year.

Frank T. Swett, Martinez—The crop of wine grapes will be not over two-thirds of last year's crop. Zinfandel is about a half crop, and in some places owing to conlure, is not one-third of a crop. Table grapes will be about a half crop and Muscats one-third crop. As to stocks I cannot give exact figures for the Clayton district where the bulk of Contra Costa's wine is made. In Alhambra valley there are about 25,000 gallons in cellar of '89, '90 and '91. The demand for matured first-class table wines

s increasing.

R. C. Terry, Clayton—I calculate a fair estimate is 50 per cent. My crop will be 80 per cent. of last year if not more. The stock is 60 per cent of last year in cellar.

SAN JOAQUIN COUNTY

Geo. West & Son—Crop will be 70 per cent. of last year. About 200,000 gallons of wine remains in the cellars or about the same as last year.

NAPA COUNTY.

H. W. Crabb, Oakville—In this section there is one-third of a crop and in the entire county about half a crop. Stock, about 3,000,000 gallons or a million less than this time last year.

J. H. Wheeler, St. Helena—We have a one-third crop in Napa valley. The small grapes on the Zinfandel have all dried up, reducing the yield greatly, and all those on heavy land are damaged by a mouldy rot. Taking the cellars in this immediate vicinity, I should estimate there is 25 per cent. more wine on hand than last year. It is held mostly by wine makers having some trade of their own. Good valley grapes cannot be bought at this date (Sept. 24th) for less than \$16 per ton. Hill grapes are held higher. Nine-tenths of the grapes are already sold. The close of the vintage will find over 25 per cent. of the coöperage empty and the vineyard area reduced by phylloxera in a single season about 25 per cent. The depletion of Napa valley stocks from now on will be a permanent depletion. Picture the near future already beginning to be realized—many cellars with only empty coöperage fit for nothing but wine. Only growers with large capital in their wineries and a developed trade will soon re-plant.

A. Brun & Co., Oakdale—Hardly a half crop. Stocks about 2,000,000 gallons or half as much as last year.

W. B. Bourn, St. Helena—Crop about 40 per cent. Stocks about 1,200,000 gallons.

Charles Krug, St. Helena—Product this year will not reach 2,000,000 gallons. Stocks I place at between 1,500,000 and 1,750,000 gallons.

Geo. C. Husmann Jr., Rutherford (Chiles Valley)—Crop as near as we can tell is about half. As to stocks, we have not been around enough lately to tell. The wine on hand in this county now is mostly in large holdings and as we should judge there is not nearly so many gallons on hand as at the same time last year.

S. P. Connor, St. Helena—There is not more than a third of last years crop in the county. About a third less wine is on hand in this county than at this time last year.

LOS ANGELES COUNTY.

Paul Wack, Los Angeles—About three-fourths of a crop this year or as good as last year. Not quite as much wine remains in the cellars.

L. J. Rose & Co., Ltd., San Gabriel—Crop considerably less than last year. About the same quantity of wine on hand.

Sierra Madre Vintage Co., La Manda Park—Should say from present picking that our crop is at least one-third less than last year. The grapes are light in sugar, but fermentations are going finely and the grapes are in good condition. Speaking for ourselves we have less wine on hand than last year, and no brandy of last year's production. Will make very little brandy for warehousing. Inquiries for wine are better than last year.

Ethelbert Dowlen for J. De Barth Shorb, San Gabriel—There is about an average crop. I cannot give definite information as to stocks.

YOLO COUNTY.

George Silberstein, Esparto—There is a half crop hereabouts. Stock 60,000 gallons—last year, 130,000 gallons.

YUBA COUNTY.

Mrs. J. M. Ramm, Camptonville—Crop 10 per cent. better than last year. Our stock is 1000 gallons Port and 3000 gallons other wines or 2000 gallons less than last year.

SOLANO COUNTY.

Cordelia Wine Co., Cordelia—Crop is about half of what it was last year. Stock 300,000 gallons or 100,000 more than last year.

ORANGE COUNTY.

Chas. Otto Rust, Anaheim—The vines are apparently free from disease and the crop is 10 to 25 per cent. larger than last year. The grapes are looking unusually good, not being dam-

aged in any way. I do not know how much wine there is on hand in Orange county but think it is the same as about a year ago.

FRESNO COUNTY

T. R. Minturn Sierra Vista Vineyard Co., Minturn—On our vineyard there is twice the production this year as compared with last year. There are reasons for it, however, which do not apply to the San Joaquin valley generally. No wines on hand at Minturn.

E. B. Rogers, Fresno—In answer to your questions would say I think the crop of wine grapes for the season 1892 will be somewhat less than it was in 1891 in this county. The quantity of wine that will be made will not be one-half that of 1891, owing to the fact that a very large percentage of wine grapes have been contracted for drying. I think there is about 65,000 gallons of last year's vintage still undisposed of, but it is not for sale at present prices, as the owners are well able to hold. So far there has not been much wine made and the quantity that will be made will be much less than last year.

Col. A. Trevelyan, Barton Estate, Ltd., Fresno—Crop better than last year. Less wine in the cellars.

SACRAMENTO COUNTY.

Da Roza & Nevis, Elk Grove—Crop of county is one-third short. Stocks about the same as last year except in Sacramento city, where there is less wine.

SAN BENITO COUNTY.

Wm. Palmtag, Hollister—About a half crop this year. I think I will get very good wine and make about 40,000 gallons. I will have about 45,000 gallons of wine on hand. Last year I had 60,000 gallons on hand at this time.

SAN BERNARDINO COUNTY.

Pomona Wine Co., Pomona—In this district the crop is less than last year owing to uprooted vineyards and the dry year. The black grapes have been very generally dried. Wine production will be very light. There is not more than one-third as much wine in cellars this year as was carried over last year.

SANTA CRUZ COUNTY.

Dr. John A. Stewart Santa Cruz—Last year at a liberal estimate we had a three-fourths crop. The decrease is due to the smaller size of the grapes this year. Vineyards which early in the season gave promise to a good crop, are now very disappointing on account of the excessive and drying heat. So far as I could find out only 3 cellars of wine remain unsold. These are those of Geo. A. Bram, the Santa Cruz Mountain Wine Co., and my own, and we are not in the market for nothing, and not at all for some classes of wine. I suppose there may be 50,000 gallons of wine in the county seeking sale, but we are in no sweat over it to sell. Not for five years has the county been so thoroughly depleted of wines. There is almost a wine famine in fact.

Santa Cruz Mountain Wine Co., Santa Cruz—Crop ten per cent short. Stocks possibly less than last year.

SAN DIEGO COUNTY.

G. F. Merriam, Twin Oaks—Will have from half to two thirds of a crop. About the same quantity of wine is on hand as last year. Four small distilleries and one large one are in operation at present.

MERCED COUNTY

Buhach Pro. & Mfg. Co., Atwater—Muscats in this vicinity do not have over half a crop. Have no means of estimating stocks. We have about 3500 gallons claret and 1500 gallons white.

## WORLD'S FAIR CONCESSION.

The Columbia Casino Company, office, 1209 Chamber of Commerce, Chicago, Ill., having obtained the concession from the World's Columbian Exposition for the Casino restaurant (having a seating capacity of 5000, is now ready to make contracts for California wines and champagnes. The facilities for advertising afforded by this company are unprecedented. For further information address as above.

ERNST SADLER, Pres.



## Trade Notes.

W. B. Chapman, the importer, is spending his vacation at the Hotel del Monte, Monterey.

Duncan Bankhardt has left for his six months' trip to Mexico and Central America for C. Carpy & Co.

Mr. C. A. Wetmore is offering the Cresta Blanca lands for sale in large or small sub-divisions. He says no reasonable offer will be refused.

Louis Ziergibl, the St. Helena wine man has gone to Chicago where he will place his own wines and those of several other producers on the market.

Inglenook wines were served at the Press Club's recent reception to Miss Lillian Russell and the theatrical companies now in San Francisco.

C. M. Mann, General Manager for I. De Turk, has shipped several carloads of wine to Chicago during the past fortnight. Mr. Mann expects an active fall trade.

The American Concentrated Must Co., shipped 188 barrels of concentrated must to England on the Miefeld during the past fortnight. The lot was valued at \$6,000.

Garnier, Lancel & Co., have leased the wine cellar of E. M. York in the Napa Valley, and have commenced making wine. Mr. V. Courtois has charge of the work.

The Cupertino Wine Co. has opened an office in San Francisco at 438 California street. Mr. John J. Doyle, Manager of the Company and son of Mr. John T. Doyle, is in charge.

H. H. Harris, of Harris, Kingston & Reynolds has been re-nominated for sheriff of Napa county by the Democrats. Mr. Harris has held the office for four years and made a fine record.

F. Albertz of Cloverdale is meeting with a large sale for his grape syrup in cans. Mr. Albertz is an expert in preparing this product and Mr. H. R. Pfuhl who is placing it for him, is equally expert on the road.

Capt. H. B. Hunt has returned from Byron Springs where he spent some days thawing the rheumatism out of his bones. He came back full of vim and vigor and is pushing Jesse Moore with his accustomed skill.

R. M. Wood of the PACIFIC WINE AND SPIRIT REVIEW is taking his vacation. He spent several days in Santa Barbara and is now visiting his father's family in San Diego county. He will not return until the middle of October.

F. L. Fowler has been renominated by the Republicans for the Assembly to represent the Livermore District. Mr. Fowler is in a close district, but his honest and efficient services will undoubtedly pull him through in November.

A. Halliday of A. Halliday & Co., New York, has returned from Europe. While in Dublin and Glasgow he visited the Mitchell distilleries at both points, which produce the famous "Cruiskeen Lawn" and "Heather Dew" whiskies.

Joseph Melezer & Co., are having an active demand for the "Old McBrayer" whisky of the J. H. McBrayer Distilling Company. This brand is having a fine reception on the Coast, and Messrs. Melezer & Co., are in a good position to place it advantageously.

Mr. Jevne, son of C. Jevne of C. Jevne & Co., Chicago, was among the visitors of the past fortnight. Mr. Jevne has spent several months in Los Angeles and was in San Francisco only a few days. While here he was shown around by Mr. Arpad Haraszthy.

Messrs. J. R. Parkington & Co., of London, state that the shipments of Port for August amount to 6743 pipes, (Great Britain, 1576 pipes), making 78,182 pipes for eight months, against 58,758 pipes in 1891. The Sherry shipments were 2779 butts, making 33,045 butts for eight months against 40,296 butts in 1891.

Elsewhere will be found the notice of removal of the California Vineyard Co., of Portland, Or., from their old quarters at 171-173 Seventh street to 248 Pine street, between Second and Third streets. The company's new stores are in the Worcester Block and are admirably suited to their wholesale and importing trade.

**DUFF GORDON SHERRY** In Quarter and Eighth Casks.

**SWAN GIN** In Quarter and Eighth Casks.

**GAME COCK** Triple Flavor **GIN** in Eighth Casks.

**IAIN ROYAL BATAVIA GIN** In cases of 15 large square white bottles.

**BOORD'S OLD TOM GIN** In Cases.

**BOKER'S BITTERS** In Cases.

FOR SALE IN BOND OR DUTY PAID BY

**CHAS. MEINECKE & CO.**

SOLE AGENTS PACIFIC COAST.

314 SACRAMENTO STREET.

EXPERIMENTS WITH RESISTANTS

P. MASSON'S ESTABLISHMENT.

The Executive Committee of the State Viticultural Commission has authorized Mr. C. J. Wetmore, Chief Executive Officer, to take steps to test all resistant vines in accordance with the following plan:

*To the Executive Committee of the State Viticultural Commission—*  
GENTLEMEN: At the last meeting of your Committee you requested me to draw up a plan for carrying out your idea of establishing experimental plots in different sections of the State for the purpose of testing the resistant properties of the different American varieties, and also for determining the best varieties of European vines to graft upon them.

It is a well-known fact that a certain American variety will resist completely the attacks of the phylloxera in one place; while planted in another where the soil and climate are different it will be only partially resistant. In order, therefore, that the vine growers of the State may be able to determine which is the best variety of the resistant vines to plant in their localities, I would advise the adoption of the following plan for establishing experimental plots in those counties where the phylloxera is known to exist:

- 1st. That there should be a plot established in the following counties: Napa, Sonoma, Santa Clara and San Joaquin.
- 2d. That each plot should contain two acres.
- 3d. That in each plot there should be planted all principal varieties of resistant vines.
- 4th. That each plot should be located in a vineyard where the phylloxera is known to exist.
- 5th. That the selection of the plots shall be left to the Commissioners who represent the districts in which they are situated.
- 6th. That the cost of planting and taking care of these plots shall be borne by the Commission.
- 7th. That these plots shall be under the supervision of the Chief Executive Officer, who shall have power to purchase the necessary vines and give instructions how they shall be planted and taken care of. He shall receive his instructions from time to time from the Executive Committee, and he shall be required to make a report to them for publication at least twice a year. This report should show the number of varieties planted and the relative condition of each variety in each plot. The Chief Executive Officer should be required to visit each plot at least once a month from April to September and as often as necessary during the remaining months.
- 8th. That these plots shall be open to the inspection of all persons at all times.

Yours respectfully,  
CLARENCE J. WETMORE,  
Chief Executive Officer.

Correspondence.

Chicago, September 19, 1892.

*Editor Pacific Wine and Spirit Review*—A rather unpleasant thrust was aimed at me in your issue of the 5th inst., wherein I am quoted as stating that "California wine growers are finding difficulty in disposing of their output"; that "the supply exceeds the demand by several million gallons every year and besides there is a reserve stock of from 50,000,000 to 60,000,000 gallons."

Then you say: "Mr. Ericson knows better," thus insinuating that I am untruthful and that I have made a statement which I know is untrue. May I ask that you kindly place me in the right light before your readers by informing them that the above quotation is drawn from an article in the *New York Times* and that I positively and unmistakably informed the *Times* that I had no such opinion. I am sure that the *Times* would not have printed such a statement if I had not said it. I am rather surprised that my informal words should travel so far and that they should suffer such distortion on the journey.

In reference to my appointment as a juror at the World's Fair, I know very little and cheerfully accept the imputation of ignorance on that point. If, however, that honor is conferred upon me I am prepared to do my duty impartially, honestly and with all the enthusiasm of an ardent student of the world's wines as they are and will be. Respectfully yours,  
Orro C. Ericson.

The announcement of a change in the firm of Lefranc & Masson, whereby Mr. Henry Lefranc retires and the business continues to be conducted by Mr. Paul Masson, calls for more than a passing mention for this house, if not the very oldest in the State in the sale of pure California wines is certainly one of the very oldest, and at this moment we cannot name an older one.

The new Almaden vineyard planted in 1852, was the nucleus about which it was formed and grew, and Chas. Lefranc, the originator. For a long time the business of the house was conducted at its own cellars in the vineyard near San Jose. These were constructed after French plans and very perfect. The growth of the business called for larger storage, and a new cellar was built, having sub-vaults deep under ground.

Still later the cellar at San Jose was built, and the brick block in which the house is still located on West Santa Clara street. On the death of Chas. Lefranc, the business was continued by Lefranc & Masson, the two gentlemen whose names are mentioned at the beginning of this article. Mr. Masson, the succeeding partner is married to the daughter of the elder Lefranc, and the business has continued in the same family for exactly forty years, a long time in this young State.

The success of the house is remarkable, for, coming direct from the vineyard, the product has always been pure and untempered with. To this success, Mr. Masson, who has been connected with it for several years, has largely contributed. He is a native of France, and there received a high education in all branches of science, particularly in chemistry and wine making. Added to this were several years of practical experience here. This broad knowledge and experience he has brought to bear on the conditions found in California, and the results have been valuable.

Some three or four years ago the house began the manufacture of champagne which has been offered on the market only during the last six months, and during that time it has won the approval of some of the best judges on the Coast. It is made by the same process that is used in the manufacture of the most celebrated brands of France and closely equals them in quality.

Mr. Masson will not only keep in stock the products of the New Almaden vineyard, but some of the choicest imported brands of wines, champagnes and liquors, the manufacture of which is not even attempted in this country. In fact he aims to supply everything kept in a first-class wine house for either table or medicinal use, selected to please the taste of his local customers which he has learned to know very well.

The wholesale trade is very extensive, reaching to all parts of the United States, and constantly increasing both in wines and brandy. Some of the visiting editors of the National Association saw in this establishment the making of champagne for the first time in California, and were so pleased as to order quantities of wine for their home use.

Mr. Masson has earned a host of earnest friends, socially and in business relations, so that the continued popularity of the house is well assured at every hand.

We can assure our readers in distant parts of the country that any orders or inquiries addressed to Mr. Masson will receive the most careful consideration, and that a visit to this establishment is interesting to one in search of information in this line.—*Pacific Tree and Vine*.

ANOTHER TRIUMPH.

... of the California wine Colony has ... the wines of the ... have ... American ...

... following so closely upon the success at Paris in 1889 is greatly appreciated by all in the California wine business, and all true Americans. The wines of the Colony came into direct competition with those of the Mediterranean countries and South America and the best tribute of all was that they received the highest award unanimously.

The exhibit sent over was made up of all the various wines made by the Colony and the success attained is very gratifying.

We congratulate Mr. Rossi and all connected with the company.

# Imports and Exports

DURING THE PAST FORTNIGHT.

## EXPORTS OF WINE.

TO JAPAN AND CHINA—PER STEAMER CITY OF PEKING, Sept. 17, 1892.

DESTINATION.	SHIPPERS.	PACKAGES.	GALLONS.	VALUE.
Amoy	F & G Voss & Co.	1 hf-barrel.	27	\$ 27
Yokohama	R Capella	1 barrel	50	57
Nagasaki	C Schilling & Co.	4 barrels	211	100
Yokohama	Langfield & Co. Ltd	50 barrels	2,441	594
Kobe	S Foster & Co.	2 casks	124	72
Shanghai	"	5 casks	206	170
Total amount.			3,158	\$1,000

TO CENTRAL AMERICA—PER STEAMER CITY OF PANAMA, Sept. 19, 1892.

San Juan del Sur	W Frese & Co.	2 barrels.	53	\$ 59
La Union	B Dreyfus & Co.	6 hf-bbls 22 kegs.	283	390
"	J Guodiach & Co.	35 cases	130	59
"	"	2 bbls 4 hf-bbls.	243	207
"	"	1 case.	40	47
"	"	6 kegs.	90	90
Acajutla	"	10 hf-barrels.	262	131
Atapala	"	14 kegs	140	108
"	"	1 case.	4	4
Corinto	Sperry Flour Co.	2 kegs.	20	20
La Union	C Schilling & Co.	1 barrel	53	53
San J de Guatemala.	"	2 kegs.	20	20
"	"	12 cases.	45	45
Puntas Arenas.	Garnier Lancel & Co.	17 hf-bbls 1 keg.	405	242
"	"	14 cases.	68	68
La Libertad	Kohler & Frohling	5 hf-barrel.	79	50
La Union.	"	3 hf-barrels.	80	52
"	"	35 cases	85	85
Total amount 86 cases and.			1,950	1,801

TO MEXICO—PER STEAMER CITY OF PANAMA Sept. 19, 1892.

Mazatlan	W Loaliza.	1 barrel	51	26
San Benito	"	2 kegs.	20	20
Manzanillo	Rutler & Bendixen	4 bbls 1 hf-bbl.	436	81
Mazatlan	C Schilling & Co.	1 barrel.	52	39
Salinas Cruz.	"	2 barrels.	89	53
Total amount			498	\$217

TO MEXICO—PER STEAMER CITY OF NEW YORK, Sept. 26, 1892.

Acapulco.	C Schilling & Co.	6 bbls 2 hf-bbls.	271	\$179
"	"	4 kegs.	121	41
"	Urneta & Urioste.	2 casks	43	70
"	"	6 hf-barrels.	90	90
"	"	20 cases.	28	34
San Blas	C Carpy & Co.	10 barrels 11 kegs.	676	345
Mazatlan	Rutler & Bendixen	2 kegs.	20	12
Manzanillo	"	"	2	2
Total amount 20cases and.			1,209	\$761

TO CENTRAL AMERICA—PER STEAMER CITY OF NEW YORK, Sept. 26, 1892.

San J de Guatemala.	Napa Valley Wine Co.	5 barrels.	257	\$ 193
"	A Bepold & Co.	10 kegs.	100	80
Champerico	E J, G Steele & Co.	10 kegs.	100	90
San J de Guatemala.	C Schilling & Co.	102 cases.	416	192
"	Chanche & Bon.	24 cases.	84	105
Champerico.	Kohler & Frohling	34 cases.	134	105
La Libertad.	J Guindlach & Co.	2 cases.	8	4
Panama.	B Dreyfus & Co.	1 case.	4	4
Total amount 163 cases and.			457	\$1,080

TO NEW YORK VIA PANAMA—PER STEAMER CITY OF NEW YORK, Sept. 26, 1892.

New York.	Arpad Haraszthy & Co.	22 barrels.	1,113	\$ 625
"	B Frapoli & Co.	50 barrels.	2,399	600
"	Beck Pyhr & Co.	98 barrels.	4,922	2,960
"	"	1 case.	12,554	4,050
Brooklyn.	C Schilling & Co.	2 hf-barrels.	54	45
"	Emil Zange.	1 barrel 4 kegs	177	100
New York.	G Capurro.	5 barrels	243	97
"	Beringer Bros.	10 barrels.	500	250
"	J Heier.	28 barrels.	1,447	539
"	M Green.	27 barrels 1 keg.	1,267	570
"	C A Belden.	12 cases.	50	60
"	S Lachman Co.	150 barrels.	7,500	2,101
"	Napa Valley W Co.	10 barrels.	517	325
"	Berges & Domeniconi.	155 barrels.	2,493	626
Boston.	Schlesinger & Bender.	5 barrels.	256	230
Philadelphia.	"	5 barrels.	257	230
New York	Kohler & Frohling	219 barrels.	12,829	6,414
"	J Mathews.	40 barrels.	1,875	700
"	"	1 case.	1	800
"	Garnier, Lancel & Co.	188 barrels.	9,602	2,965
"	J Guindlach & Co.	155 barrels.	7,663	3,040
"	"	2 hf-bbls 2 kegs.		
Total amount 55 cases and.			67,898	\$36,325

TO JAPAN AND CHINA—PER STEAMER CHINA, Sept. 27, 1892.

Yokohama	Herman & Co.	1 case.	334	\$ 4
"	Langfield & Co.	3 barrels.	150	105
"	J Guindlach & Co.	15 barrels.	758	285
"	B Triest	2 barrels.	101	50
"	"	15 cases.	70	70
Hongkong	S Foster & Co.	5 casks.	185	110
Total amount 16 cases and			1,376	\$634

TO HONOLULU—PER SCHR. ALOHA, Sept. 28, 1892.

Honolulu	Eisen Vineyard Co.	135 kegs.	1,100	\$ 798
"	Lachman & Jacobi	3 casks 30 kegs.	684	454
"	C Schilling & Co.	1 case.	825	9
"	Kohler & Frohling	20 kegs.	175	605
"	"	3 casks.		
Total amount 1 case and.			2,784	\$1,866

TO NEW YORK—PER SHIP COM. T. H. ALLEN, Sept. 29, 1892.

New York.	H H Netter & Co.	11 bunchions.	1,750	\$ 875
"	Kohler & Van Bergen.	435 barrels.	22,064	11,017
"	Marsfield & Co.	130 barrels.	22,500	11,284
"	B Dreyfus & Co.	150 barrels.	7,460	3,730
"	Lachman & Jacobi.	690 barrels.	34,595	17,297
"	Napa Valley Wine Co.	300 barrels.	15,000	7,500
Total amount			103,200	\$51,663

TO HONOLULU—PER STEAMER AUSTRALIA, Sept. 28, 1892.

Honolulu	Beringer Bros.	15 barrels 22 kegs	1,005	\$ 603
"	Kohler & Van Bergen.	4 barrels 4 hf-bbls	205	175
"	"	55 cases.	550	130
"	F A Haber.	35 cases.	130	130
"	S Lachman Co.	50 kegs.	350	300
"	J O Meyerink.	1 hf-barrel.	28	15
"	Arpad Haraszthy & Co.	1 barrel 20 kegs.	150	128
"	F E Medan.	1 keg.	15	8
"	C Carpy & Co.	4 hf-casks.	132	75
Total amount 30 cases and.			2,535	\$1,964

TO ENGLAND—PER BR. SHIP MEEFIELD, Sept. 27, 1892.

London	C Carpy & Co.	22 barrels	1,376	\$ 450
"	Grierson, Oldham & Co.	100 barrels.	5,055	3,000
"	C Schilling & Co.	18 barrels	949	350
"	Wilkins & Co.	2 barrels.	100	50
"	"	1 case.	4	4
Total amount 1 case and.			7,480	\$3,854

# NAPA VALLEY WINE COMPANY

OF CALIFORNIA  
GROWERS AND DEALERS IN  
PURE CALIFORNIA WINES AND BRANDIES



SPECIALTIES:  
PRIVATE STOCK HOCK,  
PRIVATE STOCK EL CERRITO,  
PRIVATE STOCK SAUTERNE,  
PRIVATE STOCK CLARET,  
PRIVATE STOCK BURGUNDY,  
PRIVATE STOCK VINE CLIFF,

WINERIES AND DISTILLERIES:  
NAPA CITY, YOUNTVILLE AND  
ST. HELENA.  
OFFICES:  
11-13 FIRST ST., SAN FRANCISCO,  
200-202 S. FOURTH ST., ST. LOUIS



EXPORTS OF WHISKY BY SEA.

From September 15th to September 30, 1892.

VESSEL	DESTINATION	SHIPPERS	PACKAGES	GALLONS	VALUE
City of Panama	La Union	B Dreyfus & Co.	11 cases		\$ 140
"	Anapala	J Gundlach & Co.	1 case		8
"	Salinas Cruz	W Loiza	30 cases		24
"	Avajilla	Sprunne, S & Co	20 cases		20
"	San J de Gata's	Lilienthal & Co.	50 cases		470
"	Puntas Arenas	"	50 barrels		382
"	"	Garnier, L & Co.	4 kegs		40
China	Yokohama	B Triest	6 cases		67
"	Honolulu	Eisen Vineyard Co	10 cases		61
W H Diamond	"	Sprunne, S & Co.	15 cases		124
Aloha	"	"	30 cases		483
"	"	F A Haber	5 cases		40
"	"	Lilienthal & Co.	90 cases		689
"	"	H H Sherwood	25 cases		22
"	"	Wilmington & Co.	2 barrels		75
Total amount 274 cases and					\$9,020

EXPORTS OF BRANDY TO DOMESTIC PORTS BY SEA.

From September 15th to September 30, 1892.

VESSEL	DESTINATION	SHIPPERS	PACKAGES	GALLONS	VALUE
City of N Y	New York	B Fremont & Co	2 barrels	83	\$ 150
"	"	Beck, Pyhr & Co	1 1/2 barrel	26	50
"	"	C Schilling & Co	1 case		30
"	New York	Kohler & Frothing	10 barrels		2,028
"	"	"	10 1/2-bbls.		1,196
"	"	Kal Transfer Co	2 barrels		98
"	"	Kohler & Van B	20 1/2 barrel		175
"	"	Garnier, L & Co	50 1/2-bbls.		1,180
Com' H Allen	"	B Dreyfus & Co.	100 packages		2,652
"	Detroit	Lachman & Jacob	2 bbls 2 ks		200
"	New York	S Lachman Co	52 packages		4,400
Total amount 4 cases and					9,478 \$17,215

EXPORTS OF BRANDY TO FOREIGN PORTS BY SEA.

From September 15th to September 30, 1892.

VESSEL	DESTINATION	SHIPPERS	PACKAGES	GALLONS	VALUE
Dechmont	London	A Duval	57 packages	1,524	\$1,249
San Juan	Avajilla	Ferrala & Froste	1 1/2-bbl.		19
City of Panama	La Union	B Dreyfus & Co	1 case		15
"	Anapala	J Gundlach & Co.	1 case		8
Umahia	Victoria	A Harsanyi & Co	2 cases	282	7
City of N Y	Avajilla	C Schilling & Co	1 1/2-bbl.		23
"	Champerico	Kohler & Frothing	10 cases		70
Aloha	Honolulu	C Schilling & Co	5 barrels		237
Miehell	London	Wm Wolf & Co.	30 barrels		2,856
Euphrosyne	"	T H Frothing	110 barrels		5,579
"	"	H H Veave	25 barrels		4,401
"	"	"	128 pkgs.		4,690
Total amount 12 cases and					14,891 \$31,281

EXPORTS OF MISCELLANEOUS LIQUORS BY SEA.

From September 15th to September 30, 1892.

VESSEL	DESTINATION	SHIPPERS	PKGS & CONT	VALUE
Maid of Orleans	Jalint	A Crawford & Co	27 cases Gin	\$128
City of Panama	Salinas Cruz	Sherwood & Sherwood	10 cs 6 Alc	73
"	"	W Loiza	10 cs 6 Alc	58
City of N York	Acapulco	Ferrala & Froste	5 cs 6 Alc	37
W H Diamond	Honolulu	Sprunne, S & Co.	5 cs Cordials	48
Australia	"	Wells, Fargo & Co	1 cs Bitters	6
"	"	Lilienthal & Co.	4 cs Liqueurs	28
Total amount 59 cases, etc				\$330

IMPORTS OF WINES AND LIQUORS BY SEA.

FROM LIVERPOOL PER BRITISH SHIP LANGDALE, Sept. 24, 1892.

SHIPPERS	CONTENTS	CONSIGNEE
J S Verriout & Co	100 cases Wine	Beck, Pyhr & Co
Winegate & Johnson	28 puncheon Wine	L J Rose & Co, Ltd
F Bailes & Co	50 barrels Ginger Ale	Wm Wolf & Co
E & J Burbe	465 packages Bottled Beer	Sherwood & Sherwood
J Jangle & Son	150 cases Whisky	"
W A Ross & Co	50 barrels Ginger Ale	"
"	20 packages	"
S & J Harrison	700 cases Wine	S Glaser
"	15 octaves Wm	"
"	5 cases	"
Macarand & Co	40 octaves	"
Gordon & Co	50 cases Spirits	J De Fremery & Co
Wilson, Meyer & Co	30 octaves Wine	Chas. Beckmecke & Co
C M red & Cochrane	100 barrels Ginger Ale	Lilienthal & Co
Morrison & Co	25 barrels	J W Grace & Co
D Inglis	72 cases Wine	S L Jones
Wm Cory & Co	20 barrels Mineral Water	W H Campbell
G Dubudal	500 cases Vermouth	Pascal Dubudal & Co
J & R Tennant	150 cases Bottled Beer	Foibles Bros
J Moss & Co	4 cases Wine	J A Donohoe
"	100 cases Wine	Goldberg, Bowen & L

FROM OVERLAND VIA VANCOUVER PER STR. UMATILLA, Sept. 18, 1892.

Canadian Pacific R R Co. 112 barrels Bottled Beer. Sherwood & Sherwood.

FROM NEW YORK PER STEAMER SAN BLAS, Sept. 28, 1892.

Pacific M S S Co. 100 cases Cider. Coburn, Tevis & Co.

FROM EUROPE.

Davis Turner & Co. 2 cases Sprites. (For Vancouver)  
V Amot. 64 cases Wine. (For Vancouver)

MISCELLANEOUS FOREIGN WINE SHIPMENTS.

From September 15th to September 30, 1892.

VESSEL	DESTINATION	SHIPPERS	PACKAGES	GALLONS	VALUE
Monowai	Auckland	J Gundlach & Co.	1 barrel	51	\$ 15
"	"	"	21 cases		70
"	Melbourne	L Feldman & Co	1 barrel	50	32
"	Dunedin	J D Sprackles & B	30 cases		108
Waia Waia	N Westminster	Heathote, D & Co	7 cases		24
"	Vancouver	J Gundlach & Co.	1 1/2 1/2-bbl		113
"	"	"	4 kegs		136
"	"	"	15 cases		45
Dechmont	London	Overland F T Co	8 barrels		281
"	"	Grierson, O & Co	367 barrels		12,816
"	"	A Duval	5 barrels		248
San Juan	Acapulco	Ferrala & Froste	1 keg		29
Umahia	Victoria	Lilienthal & Co.	2 kegs		25
"	N Westminster	Heathote, D & Co	16 cases		80
Leia Sweeny	Mazatlan	C D Bunker & Co.	20 kegs		200
"	"	"	2 cases		130
"	"	C Schilling & Co.	25 cases		343
Holt Hill	Liverpool	C Carpy & Co	20 barrels		1,036
"	"	Overland F T Co.	119 barrels		5,700
W H Diamond	Honolulu	Kohler & Van B	4 b 2 1/2-b.		256
"	"	"	87 kegs		590
Ida Schwaner	Tahiti	E G Lyons & Co	1 case		59
"	"	Lachman & Jacob	4 bbl 1 keg		216
"	"	P G Sabatie & Co.	2 barrels		112
Total amount 185 cases and					21,958 \$9,878

# WM. VOLFF & CO.,

Importers and General Agents,

327-329 Market Street,

San Francisco, Cal.

## PACIFIC COAST AGENTS FOR

POMMEY SEC CHAMPAGNE,  
J & F. MARTELL COGNAC,  
MINER & WATERS OF THE APOLLINARIS CO, Limited, London  
MORGAN ERB, FORT ST. MARY'S SHERRIES  
DIXON'S DOUBLE DIAMOND PORT,  
DUBOS FRERES, BORDEAUX, Claret and Sauternes,  
" " " WINES, from Messrs. Heaekel & Co., Mayence,  
HUNGARIAN APERIENT WATER,  
SUTJON, GARDEN & CO., Col. London, Old Tom Gin

JOHN de KUYPER & SONS, ROTTERDAM, GIN,  
GILKA KUMMEL,  
PABST BECKING CO, (formerly PHILLIP PEST),  
MILWAUKEE Export Beer, Select Blue Ribbon  
THE "BEST" TONIC,  
THEO. LAPPE'S GENUINE AROMATIQUE  
FRIEDRICHSHALL APERIENT WATER

CANTRELL & COCHRANE'S Belfast Ginger Ale,  
BASS & CO'S Pilsa and Burton ALE, in Hogsheads,  
GUINNESS & CO'S Dublin Extra Stout in Hogsheads;  
ANDREW USHER & CO'S Scotch Whiskies  
JAMESON & CO, IRISH WHISKY,  
LONDON Dry Dock Jamaica Rum,  
"DOG-S-BLEED" BRAND of Guinness Stout and Bass' Ale  
ROYAL WINE CO, PORT, Port Wine  
DUDLHO WOLFE'S SON & CO, Schiedam SCHNAPPS

Re-imported American Whiskies—86 Excelsior; 83 Bluegrass; 87 T. B. Rip; 88 Allen & Bradley rye and bourbon, Hermitage, Sovereign  
bourbon and rye, Hanning, Belmont and other staple brands. Lowest market quotations furnished on application, to the wholesale trade only.

FROM LIVERPOOL. Per British Ship Howitt, Sept. 30, 1892.

Maetlaene, McTrennill & Co.	25 barrels Whisky	Steuin	Hildebrand, Pomer & Co.
J & R Tennant	50 cases Port Wine		Chas Meinecke & Co.
Maetlaene, McTrennill & Co.	150 casks Bottled Beer		Forbes Bros.
W Morrison, Polvexen & Blair	32 quatters Sherry		Chas Meinecke & Co.
W E Johnson & Co	200 cases Whisky		C W Craig & Co.
Frank Bailey & Co	200 cases Beer		O W
Morrison, Polvexen & Blair	80 casks Mineral Water		Wm Wolf & Co.
Frank Bailey & Co	50 barrels Ginger Ale		H M Newhall & Co.
Jno Jameson & Sons	20 octaves Whisky		C W Craig & Co.
Frank Bailey & Co	51 cases Whisky		Wm Wolf & Co.
E & J Burke Ltd	145 barrels Bass Ale		Sherwood & Sherwood.
	20 cases		
	625 barrels Bottled Stout		
	25 cases Stout		
	260 cases Whisky		
Glenoraing Distilling Co.	6 octaves		Jas Gibb.
W A Ross & Co.	104 barrels Ginger Ale		Sherwood & Sherwood
	20 in Finnes		
	10 cases Mineral Water		

The Louisville Commercial of September 1st says that the Mellwood Distillery Company is soon to have the largest plant in the world. A magnificent seven-story building will soon adorn the site of their present plant at Frankfort and Reservoir avenues. The new building will occupy half the square on either side of Reservoir avenue, and will be erected at a cost of \$130,000. In the words of one who is acquainted with the plans the new building "will look like a State Capitol." The project of increasing their plant has been under consideration by the Mellwood Company for several months. Their present quarters though very commodious, have been found too cramped. Accordingly, they went quietly to work about a month since to make the addition of the magnificent buildings which are now under way. The foundations have all been laid, and it is expected that the work will be completed by February 1. When the new plant is finally ready for occupancy a grand opening will be given to the newspaper fraternity and friends of the business. The new building will be 100 feet high and 300 feet long. It will be constructed of brick and stone and iron, covered with the customary iron roofing. On either side of the main structure will be the fermenting house and the boiler room. The largest stockyard in the vicinity of the city will be built near by.—Bonforis.

IMPORTS BY RAIL IN BOND.

SHIPPERS.	CONTENTS.	CONSIGNEES.
S P Co.	170 cases Mineral Water	J H Boden & Co.
Texas & Pacific R R Co	25 cases Brandy	Pascal Dubedat & Co.

MOVEMENT OF CALIFORNIA WINES FOR HOME CONSUMPTION

In California, Oregon, Nevada, Western Utah, Arizona and New Mexico on S. P. Co's Lines during August, 1892.

Prepared for the Board of State Viticultural Commissioners.

FROM	To San Francisco.		To San Francisco Bay points		To Santa Clara Valley Points		To Sacramento Valley points		To Stockton and San Joaquin Valleys		To Nevada and Western Utah		To Southern California		To Arizona and New Mexico							
	Cas's Gal's	Gal's	Cas's Gal's	Gal's	Cas's Gal's	Gal's	Cas's Gal's	Gal's	Cas's Gal's	Gal's	Cas's Gal's	Gal's	Cas's Gal's	Gal's	Cas's Gal's	Gal's						
San Francisco	57	1,051	41	1,241	218	1,820			152	1,919	108	3,012	3	64	86	3,448	50	4,357	48	3,301		
Oakland	12	173			22				1	68	12	268			1	314						
San Jose	64	6,987	6	236		60	3,054		110	14	10	44	1,515		80					4	510	
Stockton																						
Sacramento			21	241						31	848	4	20			7	305				50	10
Marysville										1	46											
Napa			2	2,704		50				10	4	253		160		50		907			2,385	
St Helena		16,194	1	1,964		517				845	137		285		27		297		1			
Other Napa County points	861	18,592	59	2,656		14	157	10	356	34	865	1	483	18	33	310					172	
Santa Rosa				54						2	40					7						
Other Sonoma County pts		2,926	5	2,626				3	520		135		50		90		16				2,550	
Solano and Yolo Counties		2	974		378					10	585			2	30		1					
Martinez			4	46		35					30											
Other Contra Costa Co pts		4	383	1	3,339						10											
Irvington			4	3,977	8	456	20			10												
Livermore		40	15,471		1,379	12																
Other Alameda County pts		10	1,915	40	3,627	2	240	12	108	10	300											
San Geronimo			20	378		10	5	75														
Other Santa Clara Valley		73	19,773	15	556		486	4	2,954		135											
Santa Cruz		32	2,000				10	16	2,720		50			5								
Other Santa Cruz and Monterey County pts.			60			3	20		2,350													
Vina							2			10												
Other Sacramento Valley		11	5,479		116					524	5	153	23	1,127							310	
Fresno																						
Other San Joaquin Valley			1	55																	7	
Other San Joaquin Valley																						
Southern California				54																		
Total	1,118	101,120	188	21,541	78	1,987	332	14,159	23	2,585	284	5,840	34	9,315	7	646	93	6,341	137	25,784	100	5,964

Grand Total 2604 cases and 195,342 gallons.

NOTE.—This does not include shipments to large cellars either in San Francisco or interior points.

SHERWOOD and SHERWOOD,

IMPORTERS AND EXPORTERS.

212-214 MARKET STREET, SAN FRANCISCO, CAL.

24 N. FRONT STREET, PORTLAND, OR.

PACIFIC COAST AGENTS FOR

- |   |   |  |
|---|---|--|
| MUET & OBANDON CHAMPAGNE                                | ESCHENAUER & CO'S CLARETS and SAUTERNES.                          | MACKENZIE & CO'S Spanish Sherries and Ports.                                       |
| MUNT ROUPE TEAGE & Co. Cased Ports.                     | A. BOUTMAN & CO'S HOLLAND GIN.                                    | E. & J. BURKE'S JAMAICA RUM.   |
| E. & J. BURKE'S Irish and Scotch Whiskies.              | LAWSON'S LIQUEUR SOUTH WHISKEY.                                   | SCHLITZ MILWAUKEE BEER (the "Pilsener" and Light Sparkling," also SCHLITZ in Wood. |
| BASS RATCLIFF & GRETTON, Limited.—Bass Ale in Wood.     | JOULE'S STONE ALE in Bhd's. and Bf-Bhd's.                         | ROSS' ROYAL GINGER ALE, CLUB SODA, ETC.  |
| E. & J. BURKE'S Bass' Ale and Dublin Porter (GUINNESS). | MEINHOLD'S ANCBOR BRAND NEW YORK CIDER.                           | HENK WAUKESBA Mineral Water.   |
| EXTRA FOREIGN STOUT, (the finest brew).                 | Re-Imported American Whiskies, CARLISLE BOURBON, HORSEY RYE, Etc. | FLEISCHMANN'S ROYALTY GIN.   |

ALSO AGENTS FOR NAPA VALLEY WINE CO'S WINES AND BRANDIES IN CASES.

## WINES IN DUBLIN.

The following letter is self-explanatory:

DUBLIN, Sept. 6, 1892.

*Editor Wine and Spirit Review*—Replying to yours of the 17th ulto, which I would have answered sooner but for the excitement of our exhibition here, I now beg to inform you that the 5,000 copies of the *PACIFIC WINE AND SPIRIT REVIEW* posted to me from your city have all been judiciously delivered. Not only were they well circulated in Dublin but also in the important districts of Belfast, Cork, Limerick, Waterford, etc. I sent special parcels to the towns outside Dublin to parties with whom I am well acquainted and you may rely that the papers were all delivered to the best advantage.

I am sorry to inform you that the California wine exhibit was not mounted until nearly the close of the exhibition, but as this was our best week perhaps the exhibit did not suffer much from being somewhat late. I did all I could to push the "Anchor Line" people at Glasgow, and I must say that both that company and the Customs' authorities here and the Channel carriers lost no time in having the goods at the exhibition as soon as it was known that they had arrived in Glasgow. I have been at a fair amount of expense over the transaction.

I have had the remaining wines, etc., removed to my own premises in Dublin and am inviting the leading Dublin merchants and others to further test the samples at my place. I have also removed the sign-board which was over the California stand and have had it placed in a large room in my house where I have the wines so that you can see I am doing my best for the California wine interest. Please see the enclosed circular and the great London Brewers' Exhibition held there annually at which I have taken space, I propose to take the balance of the wines and brandies to London and show them at the exhibition at the Agricultural Hall last week in October. The cost of so doing will be as per enclosed circular £21, plus the carriage on the wines to London, say £25 altogether including attendance and every other charge. Please ascertain for me if the Viticultural Commission are agreeable to show at this exhibition, and will they sanction the above suggestion. I ought to know as soon as possible about this.

The judges opinion and awards (if any) will be made known to you and posted at the end of next week. I remain,

Yours truly,

H. E. HUDSON.

The circular relative to the London Exposition is as follows:

WINE & SPIRIT TRADE REVIEW.

69 LOWER GARDINER STREET, DUBLIN.

Our Mr. Hudson having taken the Berner's Hall, in the Agricultural Hall, London, for the purpose of an Irish and Californian Exhibition, to be held in conjunction with the London Brewers' Exhibition on the 24th, 25th, 26th, 27th and 28th of October, 1892, asks your kind patronage. The price for a single exhibit will be twenty guineas (£21), inclusive of all charges, the goods to be delivered, carriage paid, at the hall.

As time and space are limited, an early reply will oblige,

Yours truly,

THE PUBLISHERS.

It is estimated that about 12,000 persons in all attended the Dublin Exposition and they were mostly connected with the trade.

According to figures emanating from the French Statistical Bureau, the vineyards of Europe are supposed to cover 22,973,500 acres, of which 8,575,000 are Italian, 4,592,500 French, 4,012,500 Spanish, 1,637,500 Austrian or Hungarian, and 300,000 German. The same authority estimates the average European Wine production at 2,652,000,000 gallons, Italy producing 697,000,000 gallons, France and Spain 608,000,000 each, Austria-Hungary 208,000,000, and Germany 51,000,000 gallons. Spain is said to export the most wine, namely, 200,000,000 gallons but it is mostly common, and its value is estimated at only £12,000,000, while that of the 56,000,000 gallons exported from France is put at nearly as much. Italy comes third with exports of 45,000,000 gallons, estimated at £2,800,000, while Austria and Hungary exported only 16,500,000 gallons worth £1,720,000. We may supplement these statistics by stating that the average production of the decade beginning with 1880 and ending with 1889 was as follows:—France 660,000,000 gallons, Italy 648,000,000 gallons, Spain 629,000,000 gallons, and Austria-Hungary 202,000,000 gallons.

# EL PINAL VINEYARD

ESTABLISHED 1852.

THE LARGEST PRODUCERS OF PURE SWEET WINES IN AMERICA.



WINE VAULTS AND FERMENTING WINE

**George West & Son, Stockton, Cal., U. S. A.**  
**SONOMA WINE & BRANDY CO., 1 & 3 FRONT ST., NEW YORK.**



## TRADE CIRCULARS.

From Achille Starace.

NEW YORK, Sept. 16, 1892.

*Editor Wine and Spirit Review*—I beg to inform that I have just received a letter under date of September 3d, from Messrs. V. Starace & Co., of Maglie (Province of Otranto) Italy, a copy of which I now enclose herewith, with the request to kindly publish it in your valuable paper, believing it to be of interest to your readers. I remain,

Yours very truly,

ACHILLE STARACE.

COPY.

MAGLIE, Sept. 3, 1892.

*Mr. Achille Starace, New York*—DEAR SIR: We have the pleasure to inform you that owing to dry weather and continued northerly winds, the *Peronospora* has almost disappeared; however our wine crop will be shorter than last year.

In Sicily and Calabria the disease has not abated; therefore the desired good quality of wines this year, will be obtainable only in Bari, Barletta, Lecce, Maglie and Gallipoli.

The market for olive oil has advanced a great deal, for the reason that almost half of the crop is destroyed, and the other part has been infested by the fly, causing an active and excited speculation, as fear is entertained that this insect may ruin what remains.

The crop of cereals is below the average. We remain,

Yours very truly,

V. STARACE &amp; Co.

From J. Gundlach &amp; Co.

DEAR SIR:—With the opening of the shipping season for the fall trade, we take great pleasure in addressing our friends with a view of thanking them for past favors as well as soliciting of them a continuance of the patronage with which they have honored us heretofore.

The stocks of choice old wines in the hands of the shipping merchants are rapidly decreasing and the quantity remaining in growers' hands is limited; prices for older vintages and desirable grades must therefore necessarily remain firm. In fact there is at present no great surplus of wine and the period of over production will soon find a natural level.

Our grape crop this season will certainly be short, owing to serious spring frosts and other untoward circumstances, and all indications are for a speedy general improvement of the California wine industry.

Our capacious cellars are filled with the choicest growth of the State. Our own vineyard estate "Rhinefarm," Sonoma—after having been carefully replanted with resistant vines—is now defying the attacks of phylloxera and again yields its famous products in Rhinish and French types. We make a specialty of fine old varieties in glass and in wood, and our long experience and judicious handling of the products of this State enable us to realize the best results.

We are in a position to compete in prices for good, healthy wines and trust that we shall have the pleasure of your renewed orders.

Yours truly,

J. GUNDLACH &amp; Co.

From Bartley, Johnson &amp; Co.

DEAR SIR: We beg to advise that we are now ready to receive and register orders for the "Belle of Nelson" bourbon and rye whiskies to be distilled Fall, 1892, Winter and Spring, 1893.

During the last four weeks voluntary orders have been received for 2,700 barrels; and as our crop will be, as usual, very conservative and limited strictly to the wants of the trade, we beg that you will favor us by sending in your order at the earliest possible moment.

Corn will be high this season, but nevertheless there will be no change in contract price of 70 cents for bourbon and 75 cents for rye on four months' time from date of delivery of warehouse receipts. The crop of '91-'92 was disposed of before the beginning of distilling season.

That an investment in this brand will be profitable, we need only refer you to J. W. Biles & Co.'s price list of August 15, 1892, quoting Fall '89, which shows a gross advance of \$16.45 per barrel in thirty-three months, and this advance has been regular and systematic for ten years past, making a record pos-

essed by no other whisky in the world. We are ready to dispose of any surplus that you may have. Please fill up and return to us the enclosed blank, and oblige.

Yours truly,

BARTLEY, JOHNSON &amp; Co.

From Barrett &amp; Co.

The importance of using an absolutely pure and perfect "Prune Juice" is not to be over-estimated, yet, occasionally, we hear of a firm buying outside brands, because they are represented to be like "Barrett's Unrivalled," and at a lower price.

The ablest blenders, from the Atlantic to the Pacific, know from experience that there is only one perfect prune juice; and that one is "Barrett's Unrivalled," no such value as we now shipping, has ever before been offered to the trade.

Write for sample, which we will send prepaid, also pamphlet entitled: "How to Achieve Success in the Wine and Spirit Trade."

BARTRETT &amp; Co.,

Sole Manufacturers.

43 Front street, New York.

San Francisco, Cal.: C. W. Craig &amp; Co., agents, 205 Battery street.

London, Eng.: Brydon &amp; Co., agents, 14 Trinity Sq., E. C.

From Fible &amp; Crabb Distilling Co.

EMINENCE, KY., Sept. 9, 1892.

DEAR SIR: Owing to the great popularity of our brand of "Blue Ribbon Whisky," we find that several dealers throughout the country are imitating our mode of putting up whisky by attaching a blue ribbon to the neck of a bottle and labelling same "Blue Ribbon Whisky," while others are branding barrels "Blue Ribbon Whisky."

We desire to call the attention of the trade to the fact that we are the exclusive owners of this brand, and have absolute ownership of the right to attach a blue ribbon to a bottle containing whisky, and the words "Blue Ribbon Whisky" to a barrel or any other package containing whisky. These rights are guaranteed to us by reason of our having filed in the Patent Office of the United States and secured Letters Patent fully covering this brand.

We shall at once take steps to prosecute all persons that we find infringing on our rights.

Yours very respectfully,

FIBLE &amp; CRABB DISTILLING CO.

## DEATH OF F. C. SIEBE JR.

Fred. C. Siebe Jr., son of Fred. C. Siebe, of Siebe Bros. & Plegemann, died at the home of his father in this city on the 23rd ult., after a very short illness.

Mr. Siebe was but 24 years of age and was regarded as one of the brightest young business men of the city. What made his death doubly sad is that it came so suddenly that the family were not prepared for the worst. A week before his death he took a severe cold, which settled in his kidneys, and almost before the family realized it he was battling with an acute case of Bright's disease to which he soon succumbed.

Mr. Siebe was born in San Francisco and was educated here. He had been for sometime connected with the house of Siebe Bros. & Plegemann, but at the time of his death he was acting as agent for five Eastern and two foreign insurance companies. He was a member of the Native Sons and the Olympic Club, taking a most active interest in both. He was also known as a promising artist, but never devoted much attention to this gift. Personally he was one of the best young men in the city and his death was a great shock to all who knew him.

## PLACED BEFORE EXPERTS.

The *Wine and Spirit Gazette* of London states that the wines and brandies of California sent to the Dublin Exposition will be placed before the trade of the United Kingdom at Mr. Hudson's residence after the exposition is over. Mr. Hudson is the manager of the Exposition and will issue a circular to the trade asking them to call.

# EMPIRE PRUNE JUICE.

ABSOLUTELY PURE EXTRACT OF THE PRUNE.



THE WORLD'S FAVORITE.

A Fact Beyond Denial. No Extract Has Been Made To Surpass It.

**BLENDERS ARE OF ONE ACCORD**

**The BEST VALUE Ever Offered Them.**

In Spite of Competition Sales Have  
Doubled in a Year.

**QUALITY and PRICE**  
ARE THE SECRET.

Give up experimenting and settle on the Empire Prune Juice as it is used  
by the greatest blenders in America.

WE WARRANT ALL OUR SHIPMENTS AND TAKE BACK GOODS IF NOT  
AS REPRESENTED.

**POSITIVELY NO PRECIPITATION.**

**POSITIVELY NO CLOUD.**

**CULBERT & TAYLOR,**

SOLE AGENTS,

39 Broadway, N. Y.

**A WONDERFUL DISCOVERY.**

Mr. A. Kaiser, whose circulars announce his place of business as at 1182 Milwaukee avenue, Chicago, is certainly the most wonderful discoverer of this or any age—that is if what he claims to do in his circulars is true. Mr. Kaiser has been plastering the State with illiterate circulars telling of his marvelous preparations. Mr. Kaiser according to his own statements is in a fair way to revolutionize the wine business and to generally play havoc with the old time honored manner of doing things.

Here is a circular describing the virtues of a certain "grapesprit" which is made of the "finest roots of the Tokay grapes and Lachrimae Christy:"

**GRAPESPRIT.**

Price of one original barrel sufficient for 260 gallons of wine, \$35.00

Price of one sample bottle \$3.50.

The grapesprit being made of the finest roots of Tokay grapes and Lachrimae Christy, the so increased wine cannot be classified as artificial wine.

**Directions for one sample bottle.**

Take a clean wine barrel and mix 26 gallons of water with one bottle of Grapesprit. According to the strength of the wine you wish to produce, add 1 1/2-1 3/4 gallons of alcohol and 3-5 gallons of pure, first-class marketable wine.

This gives you immediately 31 gallons of first-class marketable wine.

The longer you keep this wine celled the better it will become.

**Use the very best alcohol only.**

A deposit of 25 per cent is required on all orders not prepaid.

This is wonderful. We are appalled at the combination of the "finest roots of Tokay grapes and Lachrimae Christy." What a beautiful aroma the combination must give.

This is not the only specialty held by Mr. Kaiser. He has a "Gallixir" which he says will help people make wine. It appears to be some sort of yeast. Here is what the circulars say about it:

**TO VINTAGERS.**

While you vintage your wine, you are hereby enabled to produce a first-class and low-priced wine. You simply mix:

One original bottle extract of Gallixir, 130 gallons Must, 260 gallons water, 265 pounds granulated sugar.

Above process gives you 410 gallons first-class must, and after due fermentation, a clear wine ready for bottling. Price of one original bottle \$20.00.

A deposit of 25 per cent. is required on all orders not prepaid.

**PLEASE READ CAREFULLY.**

The better sugar you use while you gallixir the must, the finer and stronger will be your wine, the sugar transforming itself into alcohol during the process of fermentation. I would advise you therefore to make a rich and excellent wine by adding 265 pounds of sugar to 260 gallons of water. This will produce

you a wine of the very best quality, easily saleable at a high price.

**Directions.**

1. Dissolve 265 pounds granulated sugar in 260 gallons of water, add one original bottle of Extract of Gallixir and 130 gallons of your best mash, which will give you at once 410 gallons must, of the best quality, and after due fermentation, a clear wine ready for bottling.

2. To simplify your work have the sugar dissolved in 50 gallons of water, afterwards pouring to it the balance.

3. In hot water the sugar will dissolve in a few minutes, in cold water after several hours.

4. Use the best sugar only. You may also pour the whole mixture viz: 260 gallons of water in which the necessary quantity of sugar was dissolved and one original bottle Extract of Gallixir upon the mash. This will enable you to press off your increased must ready for fermentation.

5. In case of red mash, which, as a rule, is left for several days to ferment in the vat, this process is even necessary; so as to have the Gallixir and sugar thoroughly fermented with the must.

**Directions for Grapedross.**

To gain an excellent wine from grape dross, put into a vat 800 pounds fresh grape dross, 265 pounds sugar dissolved in 260 gallons of water and one original bottle extract of gallixir.

After a lapse of eight days drip the so gotten must from the dross and leave it to fermentation either by itself or mixed with other must.

Let us do a little figuring on the Gallixir proposition. The 410 gallons of wine will cost

"Original bottle Gallixir" .....	\$20.00
130 gallons must (1 ton of grapes).....	15.00
260 gallons water.....	0
265 pounds granulated sugar at 5 1/2 c.....	15.25

Total .....

For 410 gallons of wine Gallixir seems to be a wonderful

article.

**NOTICE.**

OFFICE OF R. MONARCH. )  
OWENSBORO, KY., September 14, 1892 )

Again I desire to call the attention of the trade to my warning notice published some weeks ago, concerning a sale of whiskey and issue of warehouse receipts to A. Greenebaum & Co., San Francisco, Cal., who have failed to pay for the goods. The sale refers to 95 barrels T. J. Monarch, spr. '90, serial Nos. 31954-32048, and 95 barrels Kentucky Club spr. '90, serial Nos. 14446-14495, 14691-15695 and 15650-15669. The condition of this sale was of such a character that I would not advise anybody to accept the receipts for fear of trouble and expense to them. Believing it to be my duty to publish this notice so as to save an innocent party from any trouble or expense, I am,

Yours truly,

R. MONARCH.

RICHARD HELLMANN.

H. G. HELLMANN.

**HELLMANN BROS. & CO.**

IMPORTERS AND COMMISSION MERCHANTS

525 Front Street, - - - San Francisco, Cal.

**PACIFIC COAST AGENTS FOR**

**KRUG & CO., REIMS, PRIVATE CUVEE CHAMPAGNE.**

J. PERRIER FILS & CO. Châlons s Marne,	Champagne	DUBLIN DISTILLERS' CO., Ltd. Dublin,	Irish Whiskey	L. DURLACHER, Eingen	Rhine Wines
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FORRESTER & CO., Xerez de la Frontera,	Sherries	PLANAT & CO., Cognac,	"	Boonekamp Bitters	( Old Tom Gin
GARVEY & CO.,	Sherries	P. FRAPIN & CO., Segonzac,	"	CHAS. DAY & CO., London,	( Orange Bitters
OFFLEY, CRAMP & FORRESTER, Oporto,	Port Wines	ENGRAND FRERES, Angouleme,	"	J. B. SHERRIFF & CO., Glasgow,	( Scotch Whisky
BLANKENHEYM & NOLET, Rotterdam,	Union Gin	PATTERSON & HIBBERT, London,	( Bass' and Guinness' )		( Jamaica Rum
CE. LECHAT, R. PHILIPPE & CHESSE, Nantes,	Sardines		Slout.		

ALL GOODS IN UNITED STATES BONDED WAREHOUSES.

AMERICAN WHISKIES—"Blue Grass" and "Boone's Knoll."



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DISTILLERS

WHITE MILLS

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BOURBON AND RYE

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HAND MADE SOUR MASH.

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FINE BLENDED GOODS A  
SPECIALTY.

SIEBE BROS. & PLAGEMANN, SAN FRANCISCO, AGENTS WHITE MILLS BOURBON AND RYE.

C. FENSCHE,

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## J. GUNDLACH & CO.

Vineyard Proprietors and Shippers of

### California Wines and Brandies,

PROPRIETORS RHINE FARM, SONOMA, CAL.

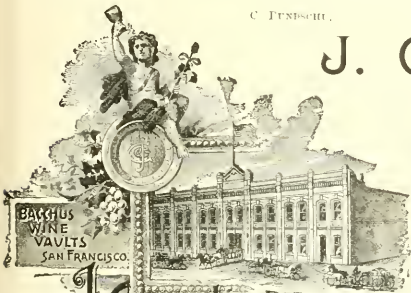
And BACCHUS WINE VAULTS, 438-442 Bryant St., S. F.

San Francisco Office.

S. E. COR. MARKET & SECOND STS.

New York Branch,

52 WARREN STREET.



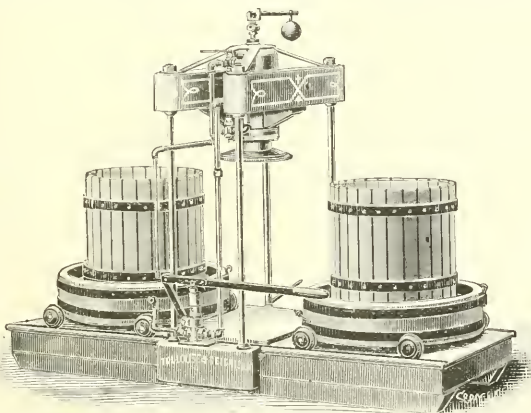
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SAN FRANCISCO - NEW YORK

## NEW HYDRAULIC WINE PRESS.

MOST RAPID

PRESSING

Can be set up anywhere  
in a Wine Cellar as the  
Movable Troughs can be  
wheeled from one tank  
to another.



NEVER STOPS

CONTINUOUS

One Charge Prepared

While the Other is

Pressed.

SEND FOR ILLUSTRATED

CATALOGUE.

MANUFACTURE ALSO GRAPE ELEVATORS, CRUSHERS AND STEMER COMBINED AND ALL KINDS  
OF WINE MAKERS' TOOLS.

## TOULOUSE & DELORIEUX,

620-22 COMMERCIAL ST.,

SAN FRANCISCO, CAL.

## BRANDY TO GERMANY.

We have received the following letter from Messrs. F. O. Boyd & Co., of New York:

New York, Sept. 11, 1892.

*Editor Wine and Spirit Review*—Enclosed we beg to hand you an article on the subject of exporting whisky which appeared in *Bonfords'* last paper. Our object in bringing it to your notice is for the reason that some of your brandy distillers may wish to avail themselves of the opportunity of exporting their surplus brandy rather than to tax-pay it at maturity. Of course you know that brandy improves with age just as whisky does, except that brandy requires more time to age as a rule than whisky, that is to say whisky three years old is more matured and drinkable than brandy of the same age. As your people are not so familiar with the export business, allow us to make a few remarks on the subject for their benefit.

Brandy, like whisky, can remain in a distiller's bonded warehouse for three years, at the end of that time it must either be exported or tax-paid. If tax-paid, it must be removed to a free storage warehouse, and of course is no longer under the control of the Government.

Brandy or whisky when offered for sale in a free warehouse will not command the same price less the tax that it would if it were in a United States Internal Revenue or Custom House warehouse, for the simple reason that while it remains under the control of the Government, it cannot be tampered with or mixed in any particular, whereas when stored in a free warehouse it may be, and this possibility depreciates the value of the article.

Besides this, the chief advantage in exporting whisky or brandy lies in the fact that it can be re-imported, and after re-importation can remain in a Custom House, bonded warehouse for three years before the tax must be paid and can be withdrawn in any quantities.

As the greater quantity of California brandy is sold in the Eastern States, the cost of exportation is but a trifle, the brandy having in any case to be transported to the East.

We would add that during the past eight or ten months we have made several shipments abroad for California distillers, and the results of these shipments has been highly satisfactory to the owners.

When your distillers understand the nature of this business, we have no doubt they will be glad to avail themselves of the opportunity. With these remarks, we remain,

Yours truly,  
F. O. BOYD & CO.

The article in *Bonfords'* mentioned above contains the following information concerning the Export Storage Co:

In 1883, when the experiment of exporting w was first tried to any extent, it was done under the greatest necessity by the largest holders. At that time the stock of '80, '81 and '82 whiskies in Kentucky was enormous, and after an effort to have the bonded period extended failed, exportation was the only possible relief to the trade. On the whole the result has not been unsatisfactory, and many dealers now prefer ageing their whiskies abroad, and as a matter of economy, it is certainly much cheaper. Unless an unlimited bonded period should become a law, it is probable that the exportation of whisky for ageing will become a permanent thing. The Export Storage Company was incorporated in the summer of 1883, in the city of Cincinnati, chiefly by the leading distillers and dealers in Kentucky whisky; in fact nine-tenths of the stock was held by the largest holders of whisky at that time in the United States. The company was organized more to take care of the whisky owned by its stockholders than as a money making concern; but in addition to the whisky exported, which belonged to the stockholders, very large quantities were exported by those who had no interest in the concern. Their confidence in the company being at once established by the knowledge of the fact that the company was organized by holders of whisky for the object of taking care of their own whisky, they knew that no pains would be spared to place the whisky in the most favorable storage possible. The result of the business of this company is shown to have been far in excess of anyone's expectation. Since 1883 the Export Storage Company has exported and taken charge of 193,418 barrels.

The Export Storage Company has put its charges down to a minimum cost. In fact its present charges from Kentucky to Europe is absolute cost only. When whisky is returned from Europe only the absolute expenses are charged. As a rule the freight from Germany by the regular fast steamers is \$1.00 per barrel, never more. In some instances cost of freight has not exceeded 50 cents per barrel.

## GEORGE PAYNE'S LEVURES.

Many of the vineyardists of the State will remember the visit of Mr. George Payne, of England, last fall, and that he left behind him many bottles of different yeasts or levures to be tested on California musts. These levures were distributed free and experiments were made by several wine makers. It is only fair to say that in the hands of many experimenters, notably Mr. L. De Turk, they have proved remarkably successful, and were the wine industry fairly on its feet, a company would be formed to manufacture them here.

In this connection *La Vigne Francaise* published an article recently by Georges Jacquemin on the effect of the levures and on their isolation and cultivation. In the treatment of their effect, he shows he is a thorough believer in them. In writing of their cultivation and selection he says:

"Having indicated how the use of pure levures is rendered practical, I now proceed to describe as succinctly as possible the processes which I employ to isolate the levures of the grapes of the *grand cru* and to raise and cultivate them. Grapes at the time of their maturity are the support of numerous micro-organisms, of spores of different levures, and also of some mold and numerous bacteria. It is necessary to separate the levures before using from the ferments of bad character. The grapes are picked in the middle of the vineyard far from any roads, and are brought to me in the best possible condition. From these I select some grapes which are crushed with all possible precaution, and when I have obtained about a quarter of a litre of must, it is introduced into a sterilized balloon (Pasteur). After some hours the fermentation is in full activity at the mouth of the balloon. The activity is not alone that of the different forms of the *Saccharomyces elipsoideus* which form the yeast of the wine, but also of the *Saccharomyces pastorianus* and *apiculatus* which are also always found in the must of the grape as well as the bacteria from the air, etc. In order to separate the levure of the wine from its undesirable associates, I employ two processes. The first of these is that of Pasteur by which the levures can be obtained free from bacteria and of mold. I take some drops of must in full fermentation and introduce it into a Pasteurized receptacle containing tartarized barley water, of which I have given the composition, and Pasteurize three times at intervals of twenty-four hours, allowing half an hour for each treatment. Immediately the most active levures start fermentation and take possession of the liquid. After forty-eight hours I repeat the operation, and taking some drops of the must in fermentation, sow them in a new balloon and so on. I take care to alternate the successive fermentation by a fermentation in sugar water acidulated with tartaric acid, or when I have the preference, citric or lactic acid. Some one of these processes or a cultivation in must acidulated by hydrofluoric acid which I have used since 1886 will bring about complete purification of the levure."

"Parallel with this process of purification I have employed that of Hansen which brings about the separation of the different kinds of levures. By taking some drops of the must of the initial wine and diluting it with sterilized distilled water, I obtain a separation of the seed of the levures. A little quantity of this liquid is added to a must of barley, to which some gelatin is added, and by shaking I obtain a division of one from the other. The seed levures are then cultivated in a sterilized glass and the proper levures being separated are conveyed to the Pasteurized balloons mentioned before where the proper purification can be made if necessary. In this way I come into the possession of a series of pure levures which can be afterward mixed as desired to give bouquet, vinosity, etc., to the wine. The levures can be kept many months if desired in sugar barley or water.



**GLENMORE**

DISTILLED BY  
**GLENMORE DISTILLING CO.**

**R. MONARCH, PRES.**  
**OWENSBORO, KY.**

**R. MONARCH**

HAND MADE  
**SOUR MASH**

DISTILLED BY  
**R. MONARCH,**  
**OWENSBORO, KY.**

We have spared neither effort nor expense to make "GLENMORE" the finest early maturing Sour-Mash Whiskey ever produced in Kentucky and the flattering recognition extended to that brand by the trade is proof enough to us that our efforts have been crowned with entire success.

**GLENMORE DISTILLING CO.**

Our Cooperage is our own manufacture.

**OUTS AND PROOF GUARANTEED**

Goods delivered F. O. B. either Boat or Cars.



# S. LACHMAN CO.

— WHOLESALE DEALERS IN —

## California Wines and Brandies.

Old and Well Matured Wines a Specialty.

### LARGEST SHERRY PRODUCERS IN THE UNITED STATES.

SAN FRANCISCO:  
453-465 Brannan Street.



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SOLE AGENTS IN THE UNITED STATES FOR

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ALSO IMPORTERS OF

RAMSAY SCOTCH WHISKY; OTARD DUPUY & CO., BRANDY; OPORTO AND TARRAGONA PORTS, AND BURGUNDY WINES  
— ORDERS FOR DIRECT IMPORTATION SOLICITED. —

Pacific Coast Branch, 217 Front Street, San Francisco.

S. GLASER, Manager.

# COATES & CO'S.

## ORIGINAL

# PLYMOUTH GIN

### IN CASES ONLY.

An English Double Distilled Unsweetened Gin, a delicious compromise between Holland and Old Tom Gins.

DISTRIBUTING AGENT FOR THE PACIFIC COAST:

W. B. CHAPMAN, 123 California Street, San Francisco.

**GEORGE HAMLIN INTERVIEWED.**

A down town dealer in California wines failed recently. The cases sold at 8 to 10 cents a gallon capacity; the wine itself sold at 1 1/2 cents. This illustrates a sharp practice that is damaging the character of the American product. A recent issue of the **PACIFIC WINE AND SPIRIT REVIEW** says: "One shipper who had some white wine that was unfit to make either brandy or vinegar, dumped it on the New York market. It was sold at a price which knocked out the underpinning for good sound wines. \* \* \* The chief offender in this respect, and the one who committed the offence above referred to, seems to be able to land more wine in New York in thoroughly bad order than all the other shippers combined. \* \* \* At present the shipment consigned in bad order and the consignment in good order shipped to the irresponsible commission houses is the bane of the business."

This explains the deplorable position of California wine on the market. A superficial observer puts it: "There is an over-production. The trade is demoralized."

Mr. George Hamlin, President of the California Vintage Company, 24 Park Place, said yesterday:

"An over-production of good wine is a physical impossibility. There is always a market for it. The better grades of California wine are in constant demand, and the demand is constantly increasing. The American wine has advanced wonderfully of late years in popular favor, notwithstanding the prejudice growing out of the abuses by incompetent producers and dishonest dealers. The shipments from California for the first six months of 1892 aggregate 123,476 cases and 5,453,965 gallons of wine; 1554 cases and 471,529 gallons of brandy—the wine valued at \$2,456,479 and the brandy at \$693,996. These figures show an enormous increase."

The annual consumption of California wine is estimated at 16,000,000 to 17,000,000 gallons. New York distributes 4,000,000 to 5,000,000 gallons. The growth of the trade is an interesting subject. The first wine made in California was from vineyards planted in 1770 by the Franciscan monks, down about San Diego. For many years afterward the only grape cultivated for wine making was the Mission grape. Later the imported vines were cultivated and crossed with gratifying results. The first champagne was made in California in 1837 by Phillip Sainsevain, a Frenchman. It was a failure, as were repeated subsequent attempts with the Mission grape. The infant industry made slow progress.

Wine raising in California is essentially different from wine raising in France or Germany. The pioneers on the Pacific slope had to "begin at the beginning," improving their methods by patient experiment. As an illustration, imported French wine growers made disastrous failures at first. The grape of France has too little saccharine; the grape of California has a surplus of it. So the two grapes required different treatment. The more subtle differences in soil and climate—marking the color and bouquet, the body and lightness—were to be properly manipulated. All this required years of experience, the wine improving gradually in quality. A vine adapted to one country may lose all its distinctive good qualities, or some of them, in another country; and here was another country in which all the foreign vines were tried. The Zinfandel grape was a magnificent wine grape in Hungary. It was carried to Germany, but was a failure there. It was carried from Germany to California

and on the Pacific slope was a pronounced success again.

But surely, if slowly, the California wine has been advancing in public favor.

"The taste for wine," said Mr. Hamlin, "had to be cultivated. The public demand for it has been created largely by the presence of a foreign population and by Americans traveling abroad. In Europe an American is obliged to drink wine, and he becomes accustomed to it. He keeps up the habit on his return home. It is a temperance drink, a healthy one, and is bound to become more popular here every year. I believe that California wine is to become the National beverage of this country."

"It has already driven out the low and medium grades of foreign wine. People here are already forgetting Bordeaux, Rheims, Epernay, Oporto, Madeira and Tokay. We have no American Chateau Lafite, Romance Conti, White Hermitage yet, but we will have them in time. The Californians are planting on the hillsides now, instead of on the flat lands, and learning to give quality the preference over quantity."

"Is there any foreign market for the California wine?"

"A great deal is shipped to Central America."

"Does the tariff benefit the California industry?"

"Certainly Mr. Hamlin said promptly, "It keeps it from competing with the cheap foreign wines that certainly would be imported if it were not for the tariff. These wines are made largely without the grape. They are miserable, cheap and unhealthy, and would—if admitted free of duty—drive the pure California wine out of the market. The American wine is gradually overcoming the prejudice in favor of the imported brands, and is establishing itself on its own merits. There is a California champagne, on the wine list of the Union League Club. This was a triumph that the pioneers of the industry didn't dare even to dream about. The fortified wines of California—the Ports, Sherries, Muscatel and Anglica—are identically as good as the imported wines. Every year the California wines are becoming better known, and the better brands figure more largely on the wine lists of the leading clubs."

"What is responsible for the present low prices and generally unsatisfactory condition of the trade?"

"Large shipments of inferior wine, and of new wine, and the knavery of irresponsible dealers. Good California wine is in constant demand, and always will be."—*N. Y. Advertiser.*

German technical journals contain numerous notices of the alleged unsuitability of aluminium for vessels to contain alcoholic liquors. Lubbert and Roscher, from experiments with sheet aluminium conclude that the metal is unsuitable for cooking utensils and similar articles, owing to its tendency to corrosion. An analyst's report from Nuremberg mentions the case of a drinking-flask containing brandy in which the interior surface of the flask was corroded and traces of iron and aluminium found in the brandy. G. Lunge and E. Schmid (*Zetsch. f. Angew. Chem.* 1892) appear to have investigated the subject more fully, used ordinary commercial rolled aluminium plate 1 millim. thick. They found the action of beer on the metal, like that of tea and coffee, was next to nothing. The action of brandy was quantitatively very small, although it caused a sort of exerescence on the surface of the metal, which could not be explained. The action of the acids in wine, fruit-juices, etc. although not altogether not unimportant is insufficient to preclude its use for drinking-flasks.

DIPLOMA AND MEDAL, PARIS, 1889.

GOLD MEDAL, INTERNATIONAL FOOD AND WINE EXHIBITION, BERLIN, JUNE, 1892.

FIRST AWARD AND MEDAL, MELBOURNE, AUSTRALIA, 1889.



SOLD ONLY IN GLASS.

OF RUTHERFORD, NAPA CO. CAL.

Note Genuine Unless Bearing LEGAL PURE WINE STAMP and TRADE MARK on Cork Cap or Seal. Only Matured and HIGHEST GRADE WINES Placed on the Market On Sale by Leading Grocers and Wine Merchants in Every City in the Union.

Office and Depot, 122 Sansome Street, San Francisco.

F A HABER.

**THE INGLENOOK TABLE WINES**  
— AND —  
**OLD PRIVATE STOCK BRANDIES,**  
GROWN and BOTTLED at the Celebrated  
**INGLENOOK VINEYARD**

## RAINSFORD ON THE SALOON.

When I publicly pronounced that the most solid members of our churches should consider the urgent need there is of making efforts to lift at least a part of the liquor traffic out of the hands and beyond the lowering influence of those who at present control it, I knew full well that the suggestion would call down on me a flood of fierce opposition from a multitude of good people for whose judgement I ever shall have profound respect. Still more, I knew that I could not expect the support of any but a small number of that, comparatively speaking, small band, who feel and know that "new occasions teach new duties." Still, all a man can do is to speak the thing he believes to be both timely and right; cast his handful of seed along the furrows, believing that if it is good in time it must grow. And, hence, I will state as briefly as I can my views on the matter.

There does not seem to be any likelihood of the departure of the American saloon. Indeed, the liquor traffic is more consolidated and better organized than it ever was before in this country. Any one who hopes or believes that through temperance reform, prohibition, or any other means at present used of fighting the liquor interest, the saloon will be abolished and the drinking habits of the people radically changed, indulges delusion, and his judgement is warped till what he wishes to be, he makes himself believe will be. As it is at present, the church people in the community, whether rightly or wrongly, have persuaded themselves that the saloon is a thing hopelessly bad and quite impossible to reform, and all who are engaged either as manufacturers or distributors of alcohol, in any shape, are enemies of all that is highest and best in the community.

This position I believe to be unjust and untenable, but there can be no question whatever as to the working result of it on those engaged in the traffic. Once let a man think that a large and intelligent proportion of his fellow-citizens look down upon him and the evidences of this contempt must soon make themselves apparent in his character and conduct. Withdraw from him all hope of receiving the commendation of a large section of his fellow-men and he must become in time careless of their judgement or resentful of the position in which they place him, if in any measure he believes it to be unjust. Thus admitting that the drink traffic as carried on at present in our saloons is abominably bad and generally in bad hands, there can be no doubt that the public condemnation at present attached to it inevitably makes it worse. This much must be evident to all.

Now is this public condemnation as universal and as genuine as it pretends to be? Do all religious men really believe that it is wrong to deal in alcohol or to have any part in the drink trade? Most certainly they do not. But the great number who would be far indeed from confirming the judgment of the extremists on this question have not yet found a voice, and have not been reckoned with thus far. Facts are stubborn things, and facts are against the extremists in this matter. It is not a sin to drink moderately. Constituted as our civilization is, the great majority of men will drink moderately to the end of time. It is not a sin, either, to provide the stimulating drinks which these demand.

Here lies, it seems to me, the mistake of the past. Among the working classes, the enormous proportion of those who patronize the saloons are not drunkards; on the contrary, are temporarily indulging a legitimate requirement for a legitimate luxury. But let the community brand with a brand of shame and disapprobation all those places where this host of reasonable folk are of necessity obliged to get their liquor, and society ignorantly does the very thing that it seeks not to do. It takes a long stride in the direction of destroying the self-respect of the moderate and temperate man, who is as far removed as could be from a drunkard. I say it is beyond question that the result of this social frowning on all saloons, irrespective of their character or their method of conduct, is bad, very bad. As long as it continues, only a low class of men (with here and there an exception, of course), will go into the business. The saloons are made bad, and in this way are kept bad.

In this country the liquor question is not the question of yesterday. We have tried Prohibition, and we know what the result has been—bad, in every way bad. Brave and true women have taken up the crusade, have knelt at saloon doors and brought for the time being an overwhelming social influence to bear against the saloon. The result has not been permanent, nor can it be. But one thing we have not tried to do, and that is, improve and purify a great business, patronized by an enormous

large proportion of our people, which we cannot uproot and which has come to stay. How may we hope to improve it?

First. We can induce morally responsible and upright persons to take hold of it, and sell good liquor at reasonable prices, strictly to obey the law in its sale, not to sell to drunkards or minors. If men took hold of the business who were content to make a small return for their money, this could be done; for beyond question the profits are very large.

Next. The narrow, reeking, treating bar could be abolished a large part of the proceeds of the sale going to make the saloon comfortable and roomy, furnished with tables and newspapers, where people could sit at their leisure and not either drinking persistently, or, failing that, be shown the door.

Next. The best and most nutritious unfermented drinks could be and should be supplied at the same place and time. Many, many would drink good milk could they obtain it instead of beer, and would greatly gain by the change. Pure, sparkling drinks, as well as cocoa, coffee, tea, etc., if well prepared, as they now seldom are, and sold at small profit, would be in demand by a great many. In such a resort as this a man would not be ashamed to be found, and it would prove at least a stepping stone to a higher grade of entertainment.

O, that the owners of the mighty fortunes piled up in our huge cities would but begin to realize the awful responsibilities of their wealth! Hundreds of thousands of our citizens cry for space, space, space—space to breathe in and live, and it is denied them. No plan reckoning on the poor man's co-operation, however systematically it be applied, however self-sacrificing he may give, can possibly provide him with space enough to live in. Rapid transit may help us in the future, but many hundreds of thousands in the present are doomed by the doom of lack of space. It drives them to drink, to intemperate drinking. Cramped in their tenement houses, cramped in their saloons—these the only clubs they have, these the only clubs possible to them at present. What are you going to do for them?

I believe in my soul, the church should cry aloud for room and space to grow, and she must let men grow their own way. It is idle to put up a stake and bind them with sticks and various withes and ties to it. We must trust mankind more. Many will say, apply this principal to the home, give them larger home room, better tenements. God knows some of us have advocated this, and shall continue to do so with all our might. But is it unreasonable to believe that we shall also advance the well-being of multitudes by doing something to remove this bane and curse from off the only form of city social life which is open to them? I dare not believe it.

You may think a man would do better by not going to a saloon at all or not drinking at all. In many cases, of course, he would. But that is not the question. Have you got any religious or moral patent medicine by which we shall absolutely stop his drinking and suddenly turn away the feet of hundreds of thousands from the well-beaten path to the saloon? None but a fanatic or a fool will dare to say so. Then, I say, since the saloon is not in itself of necessity an evil thing, take hold of it and make it as good a thing as can be made. Remove temptation from it as much as you can. Take down the lewd picture and put up the artistic. Substitute the table for the bar, add the bowling alley and the billiard board. Let there be flowers there. On a miniature scale some such place as the roof garden, Madison Square. Rigorously exclude the drunkard, make room for the respectable wife and you have done something.

And all this can be done, I believe, without loss, at least of money. There might not be a fortune in it, but I do not think there would be financial ruin. I do not mean for a moment that there should have been the slightest suggestion of religious influence about it anywhere. The whole movement in my judgment, would simply be an effort to purify the atmosphere that is at present unnecessarily poisonous.

I may say in conclusion, that I do not think there is any objection on the score of morals to the opening of the saloon for a certain number of hours on Sunday. Better far open for certain definite hours, and after those hours keep the blinds up, so that all passers-by can see that the law is being kept than this miserable, sneaking business going on all the day long, the creeping of men and women and children in and out by a back door.

May I express a hope that those who believe these suggestions of mine have nothing whatever in them but evil, will believe at least that I only make them under a strong sense of duty both to God and men.

W. S. RAINSFORD.



# E. J. CURLEY & CO.

Camp Nelson, Kentucky.

BOONES KNOLL  
O.F.  
HAND MADE  
SOUR MASH  
E. J. CURLEY  
& CO.  
JESSAMINE CO. KENTUCKY.

DISTILLERS  
OF  
**BLUE GRASS**  
FIRE COPPER  
& BOURBON AND RYE  
**BOONES KNOLL**  
HAND MADE  
SOUR MASH WHISKEY.  
Jessamine Co.  
Kentucky.

**BLUE GRASS**  
FIRE COPPER  
☆ BOURBON ☆  
E. J. CURLEY & CO.  
JESSAMINE CO.  
KENTUCKY.

*These Whiskies are made in the Famous "BLUE GRASS REGION" so justly celebrated as the home of the finest Whiskies in the World, and which have been for the last Century, recognized as such, giving the character and high standing to KENTUCKY WHISKIES which they now enjoy.*

THESE FAMOUS WHISKIES CAN BE HAD IN LOTS TO SUIT THE TRADE FROM  
HELLMANN BROS. & CO., 525 FRONT STREET, SAN FRANCISCO.

## MOORE & SELLIGER,

*Louisville, Ky.*



BELMONT and ASTOR are distilled from finest of grain and purest of water upon the Hand Made Sour Mash Process. Each and every barrel guaranteed to be strictly pure and free from any must.



*The NUTWOOD is a strictly old fashioned "Fire Copper" Sour Mash Whisky, in the distillation of which we guarantee the use of the purest small grain, giving to the Whisky a heavy body and excellent flavor, which for medicinal purposes is unequalled in Kentucky.*

The BELMONT, ASTOR and NUTWOOD Whiskies are stored in the latest improved bonded warehouses, with patent racks, metal roof, iron shutters and doors. Giving our personal attention to the safe handling and care of these goods, with every advantage and facility for shipping the same, we can guarantee full satisfaction in every particular to the trade. Soliciting your favors, we remain,

Very respectfully,

**MOORE & SELLIGER.**



# HENRY BOUCHER & SONS,

134 PEARL STREET, NEW YORK.

DEALERS IN CALIFORNIA WINES AND BRANDIES.

Sole Agents for C. CHAZALETTES TURIN VERMOUTH

The Most Delicious Vermouth Imported.

IMPORTERS OF OLIVE OIL AND OTHER PRODUCE.

CORRESPONDENCE SOLICITED.



## Julius Librowicz,

12 VESSEY STREET.

NEW YORK.

—SOLE AGENT IN THE U. S. FOR—

## Hartwig Kantorowicz,

POSEN, GERMANY.

—Importer of—

CHERRY JUICE, PRUNE JUICE AND OTHER FRUIT JUICES.

THE WORLD RENOWNED

Litthauer Bitters and Coca Bitters.

CORDIALS OF ALL KINDS SUCH AS

Kummel, Allash, Anisette, Peppermint, Maraschino, Curacao, Mandarin, Abricotine, Coca Liqueur, Absinthe, Imperial Black-berry brandy, Etc.

—SOLE AGENTS FOR LOUISIANA—

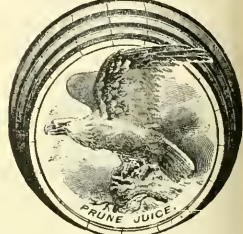
KAUFMANN & BLACHE, NEW ORLEANS.

Correspondence Solicited.

Send for Samples and Price.



TRADE MARK.



TRADE MARK.

## LOMA PRIETA LUMBER CO.

—SUCCESSORS TO—

WATSONVILLE M. & L. Co.

Have Constantly on Hand a Full Supply of the Following Sizes of

## GRAPE STAKES,

2x2--4 Feet Long, 2x2--5 Feet Long,

2x2--6 Feet Long.

Which will be sold at reasonable rates.

LOMA PRIETA LUMBER CO.

Loma Prieta, - - - - - Santa Cruz Co., Cal.

## Liquor Flavors

## WILLIAM H. RUDKIN,

74 WILLIAM STREET, NEW YORK.

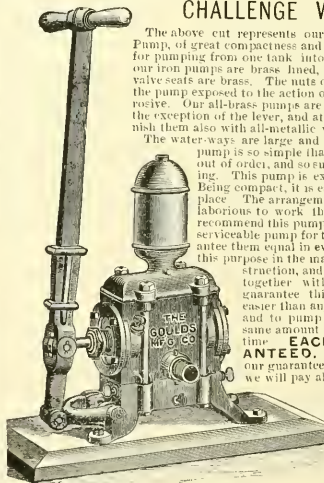
## GENUINE XX BEADING OIL XX

Reduced To \$7.50 Per Gallon.

Goods For Sale In California only by

REDINGTON & CO., 23-27-29 SECOND ST., SAN FRANCISCO

## CHALLENGE WINE PUMP.



The above cut represents our Horizontal Challenge Wine Pump, of great compactness and power for use in wine cellars for pumping from one tank into another. The cylinders of our iron pumps are brass-lined, the piston rod, valves and valve-seats are brass. The nuts on the rods on either side of the pump exposed to the action of water or wine are non-corrosive. Our all-brass pumps are made entirely of brass with the exception of the lever, and at an extra charge we will furnish them also with all-metallic valves.

The water-ways are large and very direct, and the whole pump is so simple that there is no liability to get out of order, and so substantial as to be very enduring. This pump is extensively used by wine men. Being compact, it is easily removed from place to place. The arrangement of the lever makes it less laborious to work than the ordinary lever. We recommend this pump to wine dealers as the most serviceable pump for their requirements, and guarantee them equal in every respect to any pump for this purpose in the market. It is simple in its construction, and can be taken apart and put together with an ordinary wrench. We guarantee this pump to work one-third easier than any other pump we know of, and to pump one-third more wine with same amount of labor in the same given time. **EACH PUMP IS GUARANTEED.** If they do not come up to our guarantee, you may return them, and we will pay all charges.

We carry a full line of WINE, BREWERS', CADDIES and STEAM HOSE of all sizes and qualities. Wine corks of all descriptions. Send for our special wine pump catalogue, mailed free.

WOODIN & LITTLE,

312 and 314 MARKET ST., (Junction of Duhal) SAN FRANCISCO, CAL.

ENGRAVING—Superior Wood and Metal Engraving, Electrotyping and Stereotyping done at this office.

# Prices Current.

These are the long prices. The rate of discount on purchases of a considerable quantity, can be learned by applying to the agents or dealers. We urgently request dealers, agents and producers to notify us when a change occurs in the prices current of the goods they handle.

## California Wines & Brandy

[The Prices given are for quarts and put up in cases of twelve and twenty-four bottles.

ARKAD HARASZTHY & CO.  
530 Washington street, San Francisco.

PRICES PER CASE.	
QUARTS.	PINTS.
O. V. Chablis	6.00 7.00
Riesling	4.50 5.25
Gutedel	4.50 5.25
Cabernet Blend, Claret	6.00 6.75
Burgundy	6.00 6.75
Zinfandel, Claret	4.50 5.25
Port	6.00 6.75
Sherry	6.00 6.75
Malaga	6.00 6.75
Sweet Muscad	6.00 6.75
Chateau d'Orleans, Claret	12.00 13.50

J. GUNDLACH & CO.  
Cor. Second & Market Sts. San Francisco.

Tramier, '82	\$ 3.00 3 00
Gutedel, '82	6.00 7.00
Burgundy, '81	6.00 7.00
Zinfandel, '81	5.00 6.00

I. DE TURK.  
212 Sacramento street, San Francisco.

Port, 1884	\$ 6.00
Port, 1886	4.00
Dry Sherry, 1884	6.00
Dry Sherry, 1886	6.00
Angelica, 1884	4.50
Tokay, 1884	8.00
Zinfandel, 1884	5.50
Burgundy, 1884	4.00
Riesling, 1884	4.00
Gutedel, 1884	4.50
Huck 1884	12.00
Brandy, 1882	12.00

SAN GABRIEL WINE CO.  
Ramona, Los Angeles county, Cal.

Riesling	\$ 4.75 85.75
Gutedel	4.75 3.75
Port	5.50 3.75
Angelica	5.50
Muscad.	5.50
Sherry	12.00
Brandy, 1882	12.00

LOS GATOS & SARATOGA WINE CO.  
1227 Broadway, Oakland, Cal.

Zinfandel	\$ 3.50 81.50
Sauterne	4.00 5.00
Brandy	9.00 6.00
Port	3.00 4.00
Sweet Muscad	5.00 6.00
Grape Cordial	6.00 7.50

JOSEPH MELTZER & CO.  
504 and 506 Market street, San Francisco.

Claret, 1886	\$3.00
Zinfandel, 1885	7.50
Burgundy, 1884	6.00
Hock, 1885	3.50
Riesling, 1885	4.00
Riesling, Johannisberger, 1884	3.00
Soumal Huanan Type, 1885	3.50
Szatmar	3.50
Szegezari Fehér Him Type	4.00
Port, 1884	6.00
Sherry, 1885	5.00
Port	6.00
Angelica and Sweet Mout 'n 84	4.50
Madia, Malaga & S W's To '78	4.50
Brandy, 1883	12.00
1885	10.00

BECK, PYHR & CO.  
108 O'Farrell street, San Francisco.

Santa Rosa Cabernet, '86	\$3.00
Santa Clara Cabernet, '87	3.50
Cuperino Medoc, '84	6.00
St. Helena Hock '86	3.50
Gutedel (Chasselas), '86	4.50
Tramier, '82	6.00
Sauterne silver leaf	6.00
Haute Sauterne (gold leaf)	6.00
California Cognacs.	8.00
*Silver Bronze Leaf	8.00
**Green	12.00
***Green	22.00

## INGLENOOK WINES.

F. A. Haber, agent, 122 Sansome St., S. F.

Table Claret blended from choice foreign grapes.	
vintage 1885	\$3.50
Zinfandel	4.50
Extra Table Claret, Medoc	5.50
Type red label, 1885	5.50
Burgundy Type	5.50
Brandy, 1885, Reserve	7.00 8.00
Sauterne dry, Sauvign Vert '85	5.50
Gutedel, Chasselas Vert, 1885	4.50
Hock, Rheims Type	5.00
Port, Chateau Type	6.50
Riesling, Johannisberger type	6.50

\*This of two dozen \$1 per case additional.

None remain except bearing stock on credit.

The legal of the proprietor, each bottle bears the name pur. vint stamp.

## CAL. WINE GROWERS' UNION.

Cor. Sutter and Grant ave San Francisco.

EL QUITO VINEYARD.	
Riesling	\$ 3.00 4 00
Port	8.00 4.00

## ROHLER & FROHLING.

601 Folsom Street, San Francisco.

Hock	\$ 3.50 4 50
Gutedel	3.50 4.00
Port	4.00 5.00
Zinfandel, old	3.75 4.25
Burgundy	4.00 5.00
Saperite Port	10.00
Sherry	7.50
Angelica	6.00
Medicia	6.00
Malaga	6.00
Brandy	10.00

## NAPA VALLEY WINE COMPANY.

11 and 13 First Street, San Francisco.

Hock	\$ 3.50 4 50
Gutedel	4.00 5.00
Riesling	4.50 5.50
Cabernet	4.50 5.50
Zinfandel	4.50 5.50
Private Stock Claret	5.00 6.00
Burgundy	4.00 5.00
Port, (old)	4.50
Angelica	4.50
Sherry	15.00
Brandy, 1881	8.00
Private Stock Burgundy	8.00
Private Stock Sauterne	8.00
Vine Cliff Claret	15.00
Private Stock Hock	5.00 6.00

## KUHLS, SCHWARKE & CO.

123 Sutter street, San Francisco.

Zinfandel	\$ 3.25 84.25
Zinfandel	4.00 5.00
Burgundy	4.00 5.00
Sauterne	5.50 6.50
Port, Old	6.00
Old Sherry	6.00

## GEORGE WEST & SON.

400 Stockton, Cal.

Brandy, 1879	\$20.00
Brandy, 1883	15.00
Brandy, 1885	15.00
Frontignan	9.00
Sherry	9.00
Port (old)	12.00
Port	6.00

## MONT ROUGE WINES.

A. G. Chanche Livermore, Office and Depot, 615-617 Front St., S. F.

Sauterne	\$8.00 9.00
Haut Sauterne	7.00 8.00
Claret, Table	4.00 5.00
A Claret, F. Europe	9.00
AA Claret, F. Europe	9.00
Retou d'Europe	3.00 4.00
Zinfandel	9.00 10.00
Burgundy	9.00 10.00

## S. LACHMAN & CO.

453 Brannan street, San Francisco.

Old Port	\$7.00 88.00
Zinfandel	3.50 4.00
Riesling	5.00 6.00
Malaga	8.00
Malaga	8.00
Cognac	14.00

## C. CARRY & CO.

311-317 Sacramento street, San Francisco.

La Loma, Grand Medoc	\$ 7.00 8 00
Burgundy	5.00 6.00
Zinfandel	3.50 4.50
Sauterne	5.00 6.00
Port	1.00 3.00
Port Muscadet, 1882	9.00 10.00
Sherry, 1882	9.00 10.00
Port, 1882	8.00 9.00
Cl. Rochelle Brandy	12.00 13.00

## DAVEN & SCHRAM.

201 California street, San Francisco.

Schramsberger Hock	\$5.00
Riesling	5.00
Golden Class	5.00
Schramsberger Sauvign Vert	6.00
Sauvign Vert	7.00
Zinfandel	5.00
Burgundy	5.00
Claret	5.00

Pints per case of two dozen \$1.00 additional.

## GEORGE WEST & SON.

DAVEN & SCHRAM, AGENTS.

201 California Street, San Francisco.	
Haut Sauterne	\$9.00
Claret, Cabernet blend.	10.00
Port, 1880	6.00
Sherry, 1884	9.00
Sherry, 1887	6.00
Frontignan	9.00
Brandy, 1876	20.00
Brandy, 1882	15.00
Brandy, 1887	13.00

## W.M. WOLFF & CO.

329 Market street, San Francisco.

QUARTS.	\$14.00
Pumery Seal	\$36.00

## MACDONRAT & CO.

First and Market streets, San Francisco.

Louis Roederer Grand Vin Sec. 310	\$6.00
Brut	24.00 36.00
Carte Blanche	35.00

## W. B. CHAPMAN.

123 California street, San Francisco.

Perrier Tinet & Co. Special	\$33.50 83.50
Reserve Dry	34.00 38.00
Perrier Tinet & Co. Brut	34.00 38.00
Half pints "Special" 842 in cases of 4 doz.	

## SHELWOOD & SHERWOOD.

212-214 Market street, San Francisco.

Muet & Chandon, White Seal 32.00	34 00
Brat Imperial '37	32.00

## CHARLES WEINCKE & CO.

314 Sacramento street, San Francisco.

CHAMPAGNE.	
Gold Lark Sec. 6 Magnums	\$12.00 83.00
per case	21.00
Cabinet Green Seal, per bckt 25.00	27.00

## DEPAUL & CO. REIMS.

Carte Blanche, per case

per case	21.00 22.00
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## HELLMANN BROS & CO.

325 Front street, San Francisco.

Krug & Co. "Private Cuve"	\$24.00 85 00
per case	19.00 20.00
Joseph Perrier Bis & Co	15.00 18.00
per basket	15.00 18.00

## Domestic Champagnes.

ARKAD HARASZTHY & CO.

530 Washington street, San Francisco.	
Eclipse	\$14.50 81.00
Champagne, Eclipse brut	14.50 17.00

## TO RALON VINEYARD.

H. W. CRAIG, OAKVILLE, NAPA COUNTY.

Just L. Davis & Co. 208 California st., S. F.	\$12.00 81.00
To-Ralon Sec. Sparkling	11.00 12.00
Extra Dry	\$ 7.00 8 00

## PAUL MASSON.

San Jose, California.

Less than 5 cases

Premiere Cuve. Dry \$16.00 81.00

"Special" 16.00 81.00

5 cases or more, above prices less 20 per cent.

10 cases or more, above prices less 25 per cent.

Discount for cash, 5 per cent.

## A. FINKEN WIDOW

809 Montgomery street, San Francisco.

Gold Seal	\$11.50 81.00
Gold Seal, Extra Dry	12.00 15.00
Nonpareil	12.00 15.00
Private Cuve, Dry	11.50 12.00
"Extra Dry	12.00 13.00

## Imported Wines.

W. B. CHAPMAN.

123 California street, San Francisco.

RED WINES.

(Barton & Guestier, Bordeaux)

Quarts.	
Eloirac	\$ 7.50
Chateau Lacroix	8.50
St. Julien 1881	9.00
St. Estephe 1881	9.00
Chateau Lacroix	10.00
Chateau Lacroix, 1881	10.50
Le Pin, 1878	11.50
Chateau Cantel, 1881	13.50
Chat. Becheville, 1881	13.00
Bucon Boncourillon, 1881	16.00
Chateau Langeau, 1878	22.00
Brown Cabernet, 1874	22.00
Chateau Langeau, 1874	24.50
Leoville, 1878	24.50
Larose, 1874	24.50
Table, 1874	20.00
Margaux, 1874	25.00
Latom, 1870	22.00

(H. Cuillier & frere, Bordeaux.)

Pauillac, 1881	16.50
Durasse Grand Pau, 1878	16.50
Chateau Badilly, 1881	16.50
1878	19.50
Chat. La Pointe	21.50
Cos d'Estomine, 1878	22.00
Chat. Larose, 1870	22.50
Becheville, 1874	24.00
Chateau Talbot d'Aux, 1875	24.00
Chateau Lacroix, 1878	24.00
"Margaux, 1881	33.00

(Boulevard per & fils, Beaune Cote D'Or.)

Macon, 1884	10.50
Pommard, 1884	12.50
Chateau de Meilly, 1884	15.00
Clos de la Mouge, 1884	20.00
Clos de Yonne, 1887	25.00
Chambertin 1881	25.00
Comanac, 1884	25.00

## WHITE WINES.

(Barton & Guestier, Bordeaux.)



# HENRY H. SHUFELDT *and* COMPANY,

DISTILLERS, CHICAGO.

## CELEBRATED IMPERIAL GIN AND RYE MALT GIN

DISTILLED BY THE HOLLAND PROCESS.



Equal in flavor and surpassing in purity the most famous imported Gins. Put up in packages prepared to hold contents colorless, and contain, respectively 44, 24, 15 and 10 gallons, all under double stamps.



**These Gins are the only ones distilled in the U. S. by the HOLLAND PROCESS**

And are unquestionably the purest and most wholesome Gins today, used in the U. S.

FOR SALE BY ALL WHOLESALE LIQUOR DEALERS AND DRUGGISTS.

C. W. CRAIG & CO., California Agents, 205 BATTERY STREET.

### THE ONLY PERFECT.



We are the only house that make of "Prune Juice" a specialty. It is our business, we have made it a study for years, and given it our entire and exclusive attention. We have the largest plant and manufactory in the world; we occupy a large five story building, exclusively taken up by appliances and fixtures of our own patented designs and which are indispensable for the proper manufacture of a perfect "Prune Juice." Numerous storage vats, containing from 1,500 to 2,500 gallons each, are to be found on every floor, and the article remains stored in these vats for months, where it is under the immediate supervision of the proprietors.

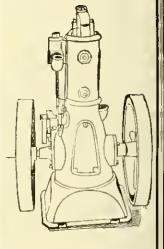
Complaints about our "Prune Juice" are altogether unknown. Ask the ablest blenders in the trade what they think of "Barrett's Unrivalled." Their answer will be "Barrett's" is the best value and only "Perfect Prune Juice" manufactured, AND THE ONLY ONE WE HAVE FOUND WHICH WILL NEVER PRECIPITATE NOR CLOUD WISKEYS.

No wonder that our sales are larger than those of all the other brands combined and are daily increasing.

### HERCULES

GAS and GASOLINE

### ENGINES



No Batteries or Electric Spark to care for. Makes no smell or dirt. No double or false explosions, so frequent with the unreliable spark. It oils itself automatically. Just light the Burner, turn the wheel, and it runs all day. It runs with a cheaper grade of Gasoline than any other Engine, and consequently it COSTS LESS to run it. For Simplicity it Beats the World. It has fewer parts, and is therefore less likely to get out of order than other Gas or Gasoline Engines now built.

SEND FOR ILLUSTRATED DESCRIPTIVE CIRCULARS TO

### PALMER & REY,

SAN FRANCISCO, CAL.

PORTLAND, OR.

Occidental and Oriental Steamship Co. For China and Japan.

Steamers leave Wharf corner First and Brannon sts., at 3 o'clock, P. M., for

**YOKOHAMA AND HONGKONG.**

Connecting at Yokohama with steamers for Shanghai.

STEAMER FROM SAN FRANCISCO, 1 STEAMER FROM SAN FRANCISCO, BELGIC.....Thursday, October 6th OCEANIC.....Tuesday, October 25th via Honolulu.

Round Trip Tickets at reduced rates. Cabin plans on exhibition and Passage Tickets for sale at S. P. Company's General Offices, Room 74, corner Fourth and Townsend streets, San Francisco. For freight apply to the Traffic Manager at the Pacific Mail Steamship Company's Wharf, San Francisco.

T. H. GOODMAN, Gen. Pass. Agent.

C. W. CRAIG & CO., San Francisco  
SOLE AGENTS PACIFIC COAST.

BARRETT & CO., Sole Proprietors; BRYDON & CO., London, E. C.  
New York. Agents for Great Britain and Ireland.

STANDARD ENGRAVING & ELECTROTYPING CO.

425 Commercial Street,

SAN FRANCISCO, CALIFORNIA.

M. F. COON, Engraver.

**WM. WOLFF & CO.,**  
329 Market street, San Francisco.  
(Dubos freres, Bordeaux.)  
Chateau de l'Ysle, in cases, \$95.00  
(Gourin freres, Bordeaux.)  
Clarets and Sauternes, per case from \$7.50 to \$30.00  
Micoette-Picard & Co., Chassagne, Cote D'or wines, \$12.00 to 26.00  
(Heckel & Co., Mayenne.)  
Hock wines from \$7.50 to \$30.00  
(Morgan Bank, Port St. Mary.)  
Ports and Sherries in wood, per gallon, \$1.75 to \$4.50  
Port and Sherries in cases, per case, \$8.00 to \$15.00  
(Mackenzie & Co., Jerez.)  
Ports and Sherries in wood from \$1.75 to \$4.50

**CHARLES MEINECKE & CO.,**  
314 Sacramento street, San Francisco.  
A. de Luze & Fils, Bordeaux  
Clarets, per case, \$8.00 to \$28.00  
A. de Luze & Fils, Bordeaux  
Sauternes, per case, \$12.00 to 26.00  
C. Marey & Leger, Rhin & Vosges  
Burgundies, white and red, per case, \$15.00 to 25.00  
D. M. Feinerbein, Jr., & Co., Oporto, Port wines per case, \$15.00 to 20.00  
D. M. Feinerbein, Jr., & Co., in wood per gal., 2.00 to 5.50  
Duff Gordon & Co., Sherries in wood per gal., 2.00 to 5.50  
Lacave & Co., Sherries Crown Brand in 1/2 cases, 1.40 to 1.75  
South Side Madeira, 2.00 to 2.50  
St. Croix Rum, L. P., 5.50  
Oporto, 3.00 to 6.00  
Boord & Son, London Dock Sherry, per case, \$12.00 to 15.00  
G. M. Fatsman-Sohn, Mainz Rhine Wines per case, 8.50 to 28.00  
Schulz & Wagner, Frankfurt o M. Rhine Wines per case, \$11.00 to 14.00

**HELLMANN BROS. & CO.,**  
325 Front street, San Francisco.  
**SHERRIES.**  
Forester & Co., Jerez, in wood, per gallon, \$ 1.50 \$5.00  
Forester & Co., Jerez, per case, \$12.00 16.00  
Garvey & Co., Jerez, in wood, per gallon, 1.75 5.00  
**PORTS.**  
Otteley, Cramp & Forester, Oporto, in wood per gallon, 2.00 5.00  
Otteley, Cramp & Forester, Oporto, per case, \$12.00

**American Whiskies.**  
**HENCKEN & SCHROEDER,**  
210 Front street, San Francisco.  
Per Gallon.  
Our Favorite O. K., \$2.75 to \$8.50  
Our Choice, 2.50 " 3.00  
Paul Jones, 2.25 " 2.50  
Star of 76, 1.75 " 2.00  
Old Bourbon, 1.50 " 2.00  
**MOORE, HUNT & CO.,**  
404 Front street, San Francisco.  
Per Gallon.  
Extra Pony in bbls or 1/2-bbls \$6.00 to \$8.00  
A " " " 4.00  
B " " " 3.50  
C " " " 3.00  
Eye in bbls and 1/2-bbls from 3.50 to 4.00  
A in cases, 11.00  
C in cases, 8.50

**BOWEN & SCHRAM,**  
204 California Street, San Francisco.  
O. F. C. Taylor, cases, \$9.00  
**ROLD & DENHAID,**  
422 Montgomery street, San Francisco.  
Nonpareil Rye and Bourbon \$2.50 to \$3.00

**SHERWOOD & SHERWOOD,**  
213-214 Market street, San Francisco.  
Carlisle & Mellwood in bbl, Carlisle bottled in cases, \$9.50  
**HELLMANN BROS. & CO.,**  
325 Front street, San Francisco.  
Blue Grain, per gallon, \$2.00 to \$4.50  
Boone's Knoll, " 2.40 to 4.50  
**SIDE BROS. & FLAGEMAN,**  
322 Sansone street, San Francisco.  
O K Extra, 2.50 to \$6.00  
O K Rosebald, " 2.30 to 3.00  
Heavin " 2.75  
Golden Pearl " 2.25  
Marshall " 2.25  
Old Family Bourbon, 1.75  
Old Bourbon, " 1.50

**KULLS SCHWARKE & CO.,**  
123 Sutter street, San Francisco.  
O K Goldwater, \$ 8.00  
" " " " " 7.50  
**NADER, ALPS & BRUNE,**  
323 and 325 Market street, San Francisco.  
Phoenix Old Bourbon, A1, \$2.75  
" " " " Old 81K, 3.00  
" " " " A1, 90 pf, 2.50  
" " " " O K, 100 pf, 3.50  
" " " " Pony, Priv 81K, 4.00  
Club House Bourbon, Old., 4.50 6.50  
Gold Medal Bourbon, 100 pf, 2.50  
Union Club, " 2.25  
Superior Whisky, " 1.75  
" " BB Whisky, " 1.50

**LIQUTORS—In cases.**  
Per Case.  
Phoenix Bourbon O.K. in 5s \$10.50  
" " " " A1, 7.50  
" " " " A1, 21 pf, 8.00  
" " " " A1, 81 pf, 9.00  
Rock and Pine Whisky in 3s, 7.50  
Rum Punch Extract, in 3s, 8.00  
Blackberry Brandy, in 3s, 7.50

**JOSEPH MELTZER & CO.,**  
504 1/2 Market street, San Francisco.  
Native Irish, Old Bourbon, (per bbl) per gallon, \$2.50  
Old Slip Van Whiskey, 2.50  
Nevilles Old Bourbon, 1.50

**SPRUANCE, STANLEY & CO.,**  
410 Front street, San Francisco.  
Kentucky Favorite, \$ 3.00  
Extra Kentucky favorite, 3.50  
O. F. C. " " " 2.50  
O. K. Old Stock, 3.00  
Harris' Old Bourbon, 3.00  
Kentucky Favorite, in cases 8.50  
H. O. B. jug, 9.00  
O. F. C. jug, 10.50  
African Stomach Bitters, vs, 7.50

**CHARLES MEINECKE & CO.,**  
314 Sacramento street, San Francisco.  
John Gibson Son & Co., 2.00 to 4.00

**Imported Whiskies.**  
**SHERWOOD & SHERWOOD,**  
213-214 Market street, San Francisco.  
Burke's jug, in Irish cases, 12.50  
" " " " (garrick Scotch) 12.50  
" " " " (viceregal Scotch) 18.00  
Lawson's Liqueur, " 15.00  
Sandy Cook, " 11.50  
Van Var, " 18.00  
Encore, " 12.00  
McKenzie's Glenlivet, in wood, 13.00 to 18.00  
" " " " " per gallon, 5.00  
Busbell's Irish, in wood per gallon, 5.50  
Wise's Irish, in wood, per gallon, 5.00  
McKenna and Magill's Phoenix Irish, cases, 12.00  
Busbell's Club Irish, 14.00  
**BOWEN & SCHIAM,**  
204 California street, San Francisco.  
Bernard & Co., Leith, Scotland, Encore Scotch, \$12.00

**WM. WOLF & CO.,**  
329 Market street, San Francisco.  
Lome Highland " " " " " \$11.50  
Connagh, Irish, Islay, Malt " " " " " 11.50  
Wm. Jamieson & Co., " " " " " 11.50  
**CHARLES MEINECKE & CO.,**  
314 Sacramento street, San Francisco.  
Boord & Son, London Finest Irish Malt Whiskey, \$12.50  
Royal Highland Scotch Whisky, 12.50  
John Ramsay Islay Malt Scotch Whisky, 13.50  
**HELLMANN BROS. & CO.,**  
325 Front street, San Francisco.  
J. B. Sheriff & Co., Loddindale Islay, Scotch whisky in wood, per gallon, 4.75  
J. B. Sheriff & Co., Loddindale Islay, Scotch whisky per case, 12.00  
Dublin Distillers Co., Ltd., Duffell, Irish whisky, in wood, per gallon, 5.25  
Dublin Distillers Co., Ltd., Dublin, Irish whisky, per case, 12.00

**Imported Brandies.**

**WM. WOLFF & CO.,**  
329 Market street, San Francisco.  
Martell's Brandy, per case \$17.00  
" " " " " 19.00  
" " " " " 22.00  
" " " " " 24.00  
" " " " " 32.50

**CHARLES MEINECKE & CO.,**  
314 Sacramento street, San Francisco.  
Champ Vineyard Proprs. Co., Bouteillon & Co. managers Cognac in Octaves per gal., \$5.25 to \$8.50  
The Vineyard Proprs. Co. Bouteillon & Co. managers Reserve Vintages, 11.00 to 14.00

**W. B. CHAPMAN,**  
123 California street, San Francisco.  
(H. Cuvillier & frere Cognac.)  
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1870 " " " " " \$82.00  
Grande Fine Champagne, 1860 36.00

**E. REMY MARTIN & CO., Cognac.**  
**HELLMANN BROS. & CO.,**  
325 Front street, San Francisco.  
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Eau-de-Vie vieille, \$ 3.25  
" " " " " 6.12  
" " " " " 7.01  
Fine Champagne vieille, 8.74  
Grande Champagne vieille, 9.50  
Grande Champagne extra vieille, 11.25  
Grande Champagne, 1858 11.25  
" " " " " 15.25  
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Grande Champagne, 1850, 47.86  
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325 Front street, San Francisco.  
E. Remy Martin & Co., Cognac, Cognac in octaves per gal., 6.50  
In cases, see special advertisement  
P. F. Dupin & Co., Cognac, Cognac in octaves per gal., 5.05  
Planat & Co., Cognac, Cognac in octaves, per gal., 5.25

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(MISCELLANEOUS.)

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329 Market street, San Francisco.  
J. de Kuyper & Sons Gin, large bot \$18.50  
" " " " " med. " " " 10.00  
Evan's Belfast Ginger Ale per barrel 15.00  
" " " " " per c-4oz 6.00  
Theo. Lappe's Genuine Atomalope per case, \$13.00  
Gilka Ramond per case, 15.00  
Vermouth Francesco Cinzani per case, 7.50

**BOWEN & SCHRAM,**  
204 California street, San Francisco.  
Bernard's Old Tom Gin, \$10.50  
" " " " Orange Bitters, 11.00  
**CHARLES MEINECKE & CO.,**  
314 Sacramento street, San Francisco.  
(BOORD & SON'S, LONDON.)  
Old Tom Gin, per case, 11.00  
Pale Orange Bitters, per case 11.50  
Ginger Brandy, Jamaica, 12.00  
Jamaica Rum, Old, " " " 12.00 to 14.00  
LAIN ROYAL Batavia Gin in cases of 15 large black bottles per case, 25.50  
" " " " " in cases of 15 large white bottles, per case, 24.50  
Kirschwasser, Method Fettes Bavarian Highland, per case, 20.00  
Swan Gin in 1/2 cases, 3.75  
Dontle Eagle Gin in 1/2 cases, 3.60  
John Ramsay Islay Scotch Whisky, in 1/2 cases, 4.75  
Boord's Pilsener Brand Jamaica Rum in 1/2 cases, 5.25 6.50

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A. Bouthan & Co.'s Gin, medium black bottles, 18.50  
A. Bouthan & Co.'s Gin, small black bottles, 9.00  
A. Bouthan & Co.'s Gin, octaves per gallon, 3.55  
**ALSO IN WHITE GLASS BOTTLES.**  
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" " " " " large black bottles, 2.00  
" " " " " Soler Water, per case 2.00  
" " " " " Tonic Water, " 7.00  
" " " " " Potash Water, " 7.00  
" " " " " Lemonade, " 7.00  
" " " " " Sarsaparilla, " 7.00  
" " " " " Orange Bitters, " 9.00  
" " " " " Raspberry Vinegar, " 7.00  
" " " " " Lime Juice Cordial, " 6.00  
" " " " " Lime Juice, " 3.50  
Meinhold's Cider, per case 3.50  
Canaan Bitters, 12.00  
Burke's Jamaica Rum " 11.50  
" " " " " Old Tom Gin " 11.00

**HELLMANN BROS. & CO.,**  
325 Front street, San Francisco  
Blauknecht & Nolet, 3.50  
Union Gin, " " " " " 5.50  
Vaughan Jones  
Old Tom Gin, in cases, 11.00  
Orange Bitters, " " " " " 11.50  
Patterson & Hibbert, 3.00  
Bass' Stout, per bottle, 3.00  
Guinness' Stout, " " " " " 3.50  
**H. Underberg-Albrecht**  
Booncamp of Maag Bitters, 15.00 to 16.00  
J. B. Sheriff & Co.  
Jamaica Rum, in 1/2 and 1/4 per gallon, 5.25 to 6.25  
Tarragona Port, in 1/2 cases per gallon, 1.25  
Astrin M. de Haisa de Pico, per case, 20.00  
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COSSART, GORDON & Co., MADEIRA.....	MADEIRAS	JOSE BOULE, TARRAGONA.....	TARRAGONAS
SILVA & COSENS, OPORTO.....	PORTS	A. BRONDUM & SON, COPENHAGEN.....	ACQUAVIT
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A. PASSIER, BEAUNE.....	BURGUNDIES	THE ARDBEG DISTILLERY Co., ISLAY.....	SCOTCH WHISKEY
WILHELM PANIZZA, MAINZ.....	RHINE WINES	CHAS. TANQUERAY & Co., LONDON.....	OLD TOM GIN
MARTINI & ROSSI, TURIN.....	VERMOUTH	F. H. GODSELL, LONDON.....	JAMAICA RUMS
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 PHOTO ENGRAVERS  
 430 PINE STREET, - SAN FRANCISCO, CAL.  
 SEE SPECIMEN OF OUR WORK IN THIS PAPER.

BRANDS.	Fall	Spr'g	Fall	Spr'g	Fall	Spr'g	Fall	Spr'g	Fall	Spr'g	Fall	Spr'g	Old Whiskies.	Remarks
	'89.	'90.	'90.	'91.	'91.	'92.	'92.	'89.	'88.	'88.	'87.	'87.		
Glenoe.....		60		47½		35								
Glenmore.....		42½	40	37½										
Glen Springs.....														
Greenbrier.....		65		50		45		190					Spr 86	275
Greylock (The Mill Creek Dist'g Co.).....														
Greystone.....		60		35										
G. W. S.....		60		50		45				240				
Hackly, S. O.....	70	65	62½	60	55	50								
Hanning, Jno.....	45	42½		37½		35		160						
Harris, N.....								167½					Spr 81	325
Hawkins.....														
Hayden, R. B.....		65		50		45		190		210				
Head, F. M.....														
Head, W. H.....	42½													
Hermitage.....	90	82½		75				235	240				Spr 81	360
Hill & Hill.....	47½	45		42½		37½		175						
HorseShoe (The Mill Creek Dist'g Co.).....														
Hume.....	52½	47½						175					Spr 86	250
Imperial.....						30								
Indian Hill.....														
Jessamine.....		37½	35			30								
Jockey Club.....	45	42½		37½		35								
Kellar, A.....		50												
Kentucky Club.....	55	52½	50	47½				190					Spr 86	260
Kentucky Comfort (Paine's).....		40		35		32½		220						
Kentucky Cyclone.....		45		40		32½								
Kentucky Dew.....														
Kentucky Midland.....						30								
Kentucky Tip.....	42½	42½		35		30								
Kentucky Oaks.....		75	70	65		50								
Lancaster, R. B. (Maple Grove).....													Spr 81	325
Lancaster, S. P.....	45	42½	40	37½				170						
Limestone.....	65	60	55		45	40		115						
McBrayer, J. A.....			52½	47½		32½						275		
McBrayer, J. H.....	60	57½	50	45		42½								
McBrayer, W. H Cedar Brook.....	100	95	80	77½		70		250	265					
Marion Co. Distilling Co.....	42½	40						160						
Mattingly & Son, J. G.....		42½				35								
Mattingly & Moore.....		57½												
Mayfield.....	45	40	35	32½										
Medalion.....	65	62½	52½	50	42½	40							Spr 82	280
Mercantile Club.....	62½	60	57½	52½	45	42½								
Miles, E. L.....		45		40		37½		167½					Spr 80	385
Monarch, M. V.....	60	57½		50		45								
Monarch, R.....	52½	50	47½	45		45		185					Spr 85	350
Monarch, T. J.....	55	47½	45	42½		45		175					Spr 86	260
Moore, D. L.....				35									Fall 81	325
Moore & Grigsby.....		65	60	55		45								
Murphy, Barber & Co.....		50		42½		37½								
Nall, A. G.....	55	57½		50		42½		185						
Nelson.....		47½												
New Castle.....														
New Hope.....		60		55		50		200					Spr 82	300
Nutwood.....		50		42½										
Oakwood.....														
O. F. C.....		77½		67½		60		235						
Old Charter.....		45												
Old Crow.....	95	92½	85	82½				275					Spr 83	470
Old Lexington Club.....		42½	35	35										
Old Log Cabin.....														
Old Oscar Pepper.....		90						235						
Old Tarr.....													Spr 82	335
Old Time (Pognes).....	55	55	45	42½	37½	35								
Old Times.....	42½	42½												
Parkland.....			35	32½		27½								
Parkhill.....		45		38½										
Patterson.....		55		50										
Payne, P. E.....	52½	50		37½		35								
Peacock.....				37½		32½								
Pepper, (Pepper, Jas. E. & Co.).....		77½		65										
Pepper, R. P.....		55		45										
Pilgrimage.....		65		57½		50								
Purdy & Co.....														
Rich Grain.....		40		37½		35								
Richwood.....	57½	52½	42½	40										
Rip'y T. B.....	47½	45				37½		167½					Fall 81	300
Rohrer, D.....				35		32½								

D W H



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EASTERN RYES.

BRANDS.	Fall '89.		Spr'g '90.		Fall '90.		Spr'g '91.		Fall '91.		Spr'g '92.		Fall '92.		Spr'g '93.		Fall '93.		Old Whiskies.	Remarks
	'89.	'90.	'90.	'91.	'91.	'92.	'92.	'93.	'88.	'88.	'87.	'87.								
Braddock.....	105	100	87½	77½	67½	65	225													
Bridgeport.....	92½	80	67½	65	57½	55														
Brookdale.....		85	75	70		60														
Dillinger, S. & Sons.....	85	75	65	62½	55	52½														
Dougherty.....	107½	102½	90	83½			260													
Finch's Golden Wedding.....	95	87½		72½			230	245												
Frontier.....	52½	50																		
Gibson.....	102½	95		77½	71	62½		300												
Guckenheimer.....	95	90	82½	75	70	65		250	275	320	350							Spr 81	550	
Hammisville.....	92½	85		67½	62½	57½												Fall 85	375	
Jones, G. W.....	80	70	60	55	47½	42½														
Lippencott.....																				
Meadville.....	92½	80	75	70	65	60	55													
Melvale.....	100	87½	80	70	62½															
Monticello.....		75	70	67½	60	57½														
Montrose.....		60	52½	50	47½	42½				225										
Moore, Tom.....																				
Mt. Vernon.....		102½	90	82½		70														
Orient.....	80	70	62½	60	55	52½		225												
Overholt.....	87½	80	72½	67½	62½	57½		225	250	280								Spr 86	415	
Sherwood.....	102½	97½	85	70	67½			240												
Somerset.....	57½	52½	47½	45	37½	35		175												
Stewart.....																				
Tompson, Sam.....		70	60	55	50															
Vandegrift.....	82½	72½	65	57½																



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**A. Overholt & Co.**

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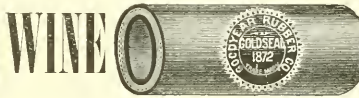
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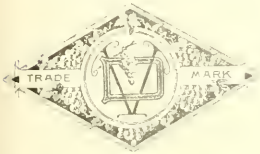
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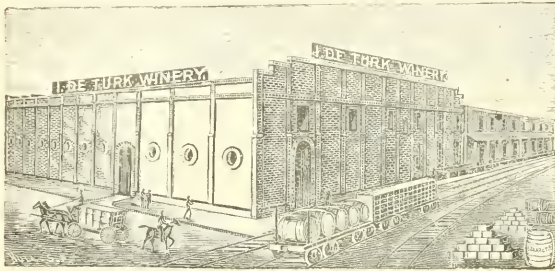
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PARIS, BOURBON COUNTY, KY.

# PACIFIC WINE & SPIRIT REVIEW

JOURNAL OF VITICULTURE

VOL. XXIX, NO. 6.

SAN FRANCISCO, OCTOBER 20, 1892.

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R. M. WOOD & CO., PROPRIETORS.

WINFIELD SCOTT—R. M. WOOD.

402 FRONT STREET, SAN FRANCISCO, CAL.

The PACIFIC WINE AND SPIRIT REVIEW is the only paper of its class West of Chicago. It circulates among the wine makers and brandy distillers of California; the wholesale wine and spirit trade of the Pacific Coast, and the importers, distillers and jobbers of the Eastern States.

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## OUR TRAVELING AGENT

Mr. W. A. Geft, who is already personally acquainted with most of the Eastern trade, will shortly make a business trip for the Review through Kentucky, to Cincinnati, Pennsylvania and New York.

## MARKET REVIEW.

**CALIFORNIA WINES**—The situation is a most peculiar one. On one side we have the leading dealers who have not yet bought any considerable quantity of grapes in the country—and who have made but little wine—and on the other are the outside wine makers who have held up prices in spite of all. The dealers are neither making wine, nor buying it, for present prices do not warrant the payment of \$15 per ton for grapes, and no man can give that and sell wine at existing New Orleans quotations, without loss. The outside wine makers are going their way quietly and appear to have the upper hand when it comes to future sales.

The situation has been complicated by the recent storm, which may result in the rotting of most of the grapes still on the vines in Napa and Sonoma counties, and largely in Santa Clara and elsewhere.

Sweets are strongly held but dull.

The shipments of California wines in September were as follows:

	Cases	Gallons	Value.
By sea . . . . .	932	565,188	\$264,787
By rail overland . . . . .	2,730	612,088	\$254,753
Total . . . . .	3,662	1,177,276	\$519,540

Estimating cases at 84 and bulk wine at 40 cents per gallon.

**CALIFORNIA BRANDIES**—Dullness is the rule. Holders are firm in their views and confidently expect an advance. The aspect of affairs warrants it. Shipments are free, particularly abroad.

The shipments of California brandies in September were as follows:

	Cases	Gallons	Value.
By sea . . . . .	16	61,039	\$ 73,231
By rail overland . . . . .	268	33,740	\$ 53,290
Total . . . . .	284	94,779	\$126,521

Estimating cases at \$10 and bulk brandy as tax-paid at \$1.50 per gallon.

## WINE AND BRANDY PRICES CURRENT.

THESE ARE THE RULING QUOTATIONS AT THE TIME OF GOING TO PRESS. THEY APPLY ONLY TO CARLOAD LOTS, F. O. B., SAN FRANCISCO, AND DO NOT INCLUDE CHOICE OLD WINES.

### RED WINES.

Clarets, first grade, per gallon . . . . .	25 to 35 cts.
Clarets, ordinary, " " . . . . .	20 to 25 "
Burgundy, first grade, per gallon . . . . .	50 to 75 "
Burgundy, second grade, " " . . . . .	40 to 50 "

### WHITE WINES.

Sauterne, first grade, per gallon . . . . .	75c to \$1.00
Sauterne, ordinary, " " . . . . .	50 to 60 cts.
Riesling, first grade, " " . . . . .	60 to 75 "
Riesling, ordinary, " " . . . . .	40 to 50 "
Gutedel, " " . . . . .	50 to 60 "
Hock, " " . . . . .	35 to 45 "

### SWEET WINES.

Port, first grade, per gallon . . . . .	75 to 90 cts.
Port, ordinary, " " . . . . .	45 to 60 "
Sherry, first grade, " " . . . . .	75c to \$1.00
Sherry, ordinary, " " . . . . .	47½ to 55 cts.
Angellia, first grade " " . . . . .	75 to 80 "
Angellia, ordinary " " . . . . .	50 to 60 "
Muscatel, first grade " " . . . . .	75c to \$1.00
Muscatel, ordinary, " " . . . . .	55 to 65 cts.

### BRANDIES.

THESE PRICES ARE FOR LOTS OF FIVE BARRELS AND OVER, F. O. B., SAN FRANCISCO, TAX-PAID.

Brandy, Spring, 1892, per gallon . . . . .	\$1.70
Brandy, Fall, 1891, " " . . . . .	1.80
Brandy, Spring, 1891, " " . . . . .	1.90
Brandy, Fall, 1890, " " . . . . .	2.00
Brandy, Spring, 1890, " " . . . . .	2.10
Brandy, Fall, 1889, " " . . . . .	2.30
Brandy, Spring, 1889, " " . . . . .	2.50

Brandy in half-barrels 5 cents per gallon additional



**W**HISKIES—The market is active. Every merchant reports a fair to lively distribution trade. The recent storm seems to have helped matters, for the principal retailers will now lay in their final winter stocks. The trade in volume is growing, and collections are reported as good.

## THE DUBLIN AWARDS.

The final report of the jurors at the Dublin Exposition has been sent to the State Viticultural Commissioners. There were twenty-six exhibitors from California and eleven received mention. The report in its entirety is as follows:

DISTILLERS AND BREWERS' EXHIBITION, }  
DUBLIN, August, 1892. }

*To the Secretary State Board of Viticultural Commissioners, 317  
Pine street, San Francisco:*

### JUDGES' REPORT.

#### WHITE WINES.

Several of the exhibitors seem to have been under the impression that age with these wines meant excellence. Most of the wines shown, unmistakably testify that at an earlier period of their bottling they were very good indeed. White wines (the sale of which is not increasing proportionately with red wines in Great Britain and Ireland) should not, however, be kept as long in bottle or in wood, as the majority of these sent from California upon this occasion appear to have been.

The Sauterne of H. W. Crabb was exceedingly good, nearest type to fine Sauterne (French).

A diploma for a Gold Medal is awarded for this wine to H. W. Crabb.

The Hook of the Napa Valley Wine Company has been a wonderful wine.

A diploma of the second class is awarded for this wine to the Napa Valley Wine Company.

The Riesling of I. De Turk has been a good wine, but it has been quite long enough in bottle.

A diploma of the second class has been awarded I. De Turk for this wine.

The Riesling of Jacob Schram is decidedly above the average type.

A diploma for a Gold Medal is awarded to Jacob Schram for this wine.

#### CLARETS.

The really important point for California growers to consider is their red wines. White wines were very largely in consumption some years ago, but there is now some prejudice against them, hence the increasing demand for sound red wines. If the California growers could put some sound wines as below described on to the British and Irish market at say £10 per hogshead (48 gallons), in bond, they could become formidable rivals to the Bordeaux shippers. In making this suggestion, the low cheap class of so-called clarets now emanating from France at from £3 is not for one moment considered. There are two distinct classes only consumed by the average public. These are beverage wines commencing at about £10 per hogshead, and recherche after-dinner wines of high price. It was with the utmost difficulty that the judges were able to come to a conclusion as to these wines. They are indeed a splendid type of wine and just what is required in this country.

The claret of Beringer Bros. is awarded a diploma for a Gold Medal.

The claret of A. Haraszthy & Co. is awarded a certificate of merit of the second class.

The claret of G. Migliavacca is awarded a certificate of merit of the third class.

#### BURGUNDY.

The judges were exceedingly pleased with these wines, and an encouraging feature on this point is that the trade for Burgundy is increasing here. The high class qualities of these wines strengthens the opinion that in this department California can successfully compete with the Burgundies of France.

The Burgundies of the Italian Swiss Agricultural Colony is awarded a diploma for a Gold Medal.

The Burgundy of Inglenook Vineyard, a second class certificate of merit.

The Burgundy of the Napa Valley Wine Company, a certificate of merit of the third class.

#### PORT.

Port wine, like its red brothers claret and Burgundy, has an increasing tendency. California growers should therefore turn their best attention to producing a wine which can be sold here from £20 per pipe of 115 gallons and upwards (for beverage and for high class and medicinal usage). Sweetness must be avoided and dryness cultivated.

The Port of the Eisen Vineyard Company is awarded a diploma for a Gold Medal. If this company keep up this standard they are on the right lines.

#### SHERRY.

This wine is not increasing in consumption in those countries, consequently stocks are ample with low rates, and keen competition with a plethora of good quality. The task of California growers in offering this wine, is rendered all the more difficult.

The Sherry of the Eisen Vineyard Company is awarded a diploma for a Gold Medal. The wine is very good indeed, perhaps rather full as compared with the wines generally consumed in this country, where sherries of a Fino type are more in demand.

#### BRANDY.

The brandy which caused some consternation with the judges was the El Pinal Vineyard, Vintage 1882, on account of its striking resemblance to old Cognac. Such a sample from California was not expected, and Messrs. George West & Son are indeed to be congratulated upon their achievement. It is noteworthy that the other samples shown (but of different vintages) by the same fortunate house all bore unmistakable signs of the Cognac type.

A diploma for a Gold Medal is awarded to George West & Sons for their brandy.

#### MUSCAT AND TOKAY.

A diploma for a Gold Medal is awarded to the Eisen Vineyard Company for Muscat and Tokay.

#### CHAMPAGNE.

A diploma for a Gold Medal is awarded to A. Haraszthy & Co. for their Champagne which is peculiarly Californian of a very agreeable type.

#### FOR THE DISTILLERS AND BREWERS' EXHIBITION.

H. E. HUDSON, Manager.

It was almost entirely due to the efforts of the Pacific Wine AND SPIRIT REVIEW that the exhibits for Dublin were collected and sent on, and we in common with the successful exhibitors are proud of the name which our wines made there.

## MARKET BREAKING AGAIN.

We understand that Mr. I. W. Hellman, the President of the Nevada Bank, who also has a vineyard in Los Angeles county, is again breaking the Eastern market for sweet wines. The latest market to suffer from his operations is Minneapolis.

Mr. Hellman ought to be thoroughly ashamed of himself, if he is not. He is not only gaining no profit himself, but he is squeezing to the wall others less endowed with ready cash than he. If Mr. Hellman were making some profit, there might be some devil-take-the-hindmost sense in his sales, but neither he nor any one else can make money at his prices.

California wine makers occasionally have to suffer from "gentleman vineyardists," it seems—men who went into the business for pleasure and who deliberately adopt cut-throat tactics.

## GRAPE VINES FOR CHICAGO.

We are requested by Hon. H. M. La Rue, Chief of Viticulture at Chicago, to call the attention of the California vineyardists to the project of sending growing vines in full bearing to the Fair next year. Both Mr. La Rue and Mr. Samuels, the Chief of the Horticultural Department think it would be an excellent exhibit showing the difference in pruning, growth, etc., as compared with Eastern and European methods.

Mr. Samuels states that the vines should be boxed this winter and should be carefully watered and tended during the spring and early summer months. They should be sent on about the end of August.

Fine specimens in full bearing only, are wanted. Special boxes for this purpose are made. They are four feet square at the top, three feet deep and are easily jointed together.

PROMINENT WINE MEN.



Sketch No. 22, Clarence J. Wetmore, Chief Executive Viticultural and Health Officer of the Board of State Viticultural Commissioners, Livermore and San Francisco.

Clarence J. Wetmore, the subject of this sketch, is one of the most noted viticultural experts in California. Holding the position of Chief Executive Viticultural Officer of the Viticultural Commissioners, he has done a vast amount of good to the Viticultural industry at large, and is a worthy successor to his brother, Mr. Charles A. Wetmore.

Mr. Clarence Wetmore was born in Portland Me., in 1851 and came to California with his parents in 1858. He received his early education in California, and entering the University at Berkeley, graduated at that institution in 1873. He was the first man to sign the register of the University, and while in his senior year he was selected by his class to deliver the oration on behalf of the students at the laying of the corner-stone of the College of Letters at Berkeley.

From 1874 to 1882 he was in the employ of the Southern Pacific Co. in various capacities. In 1881 he planted the Electric Vineyard of forty-three acres which is situated about two and a half miles south of Livermore. This vineyard contains the choicest Medoc, Sauterne and Burgundy varieties and a good portion of the famous Cresta Blanca wines are made from the grapes grown on this vineyard.

He was elected Secretary of the State Viticultural Commission in 1884 and held that office for three years. In 1887 he was elected Manager of the Exhibit and Experimental Cellar, maintained by the Commission.

While holding this position he produced a brandy which was awarded the Gold Medal at the Paris Exposition of 1889, the grapes being grown in the Livermore valley.

He was elected to his present position in 1891 and has done most valuable service to the State and industry.

Mr. Wetmore is a married man, he having married in 1887 Miss Mary E. Camden, the youngest daughter of Mr. Charles Camden, a wealthy mining man of Shasta county. He is a courteous, companionable man rather below the middle height and somewhat slightly built. By all who know him he is held in the highest esteem.

SOME VALUABLE WORK.

At a recent meeting of the Executive Committee of the Viticultural Commissioners it was decided to make a thorough canvass of the phylloxera infested sections of the State. Beginning with Napa county, to ascertain the exact situation, the canvass will include the following points:

- Name and address of vineyard proprietor.
- Total acres in grapes.
- Total acres in bearing.
- Acres in wine grapes.
- Acres in raisin grapes.
- Acres in table grapes.
- Who will replant vineyards this season and how much?
- Acres at present infested by phylloxera—and how much of this is good for only one crop more?
- Acres planted to resistants. (a) Riparia. (b) Rupestris. (c) Lenoir. (d) Other varieties.
- Acres grafted and in bearing. (b) Acres grafted and not in bearing. (c) Acres not yet grafted?
- Acres in resistants grafted and bearing (same as a. in previous paragraph.) (a) On Riparia and which varieties have succeeded and which have not succeeded. (b) In Rupestris, which have succeeded and which not. (c) On Lenoir which varieties have succeeded and which have not. (d) On other varieties, which have succeeded and which have not?
- Character of soil of vineyard.
- How is vineyard situated? Lowland, upland or mountain?
- What is exposure to sun and wind?
- Which of the European stocks have been found to succeed best?
- How have the vineyards attacked, been handled? What steps, if any, to resist the phylloxera?
- This work will begin at once. The Commission is also to prepare a pamphlet on the manufacture of grape syrup at once.

WINE AND BRANDY RECEIPTS.

	Wine.	Brandy.
Total for January.....	886,404	196,133
“ February.....	996,890	43,930
“ March.....	808,555	31,230
“ April.....	852,332	25,717
“ May.....	844,426	33,960
“ June.....	914,920	29,415
“ July.....	770,754	17,170
“ August.....	771,221	43,595
“ September.....	862,100	15,980
October 1.....	26,650	300
“ 2.....	7,330	.....
“ 4.....	45,710	280
“ 5.....	22,280	100
“ 6.....	48,430	2,960
“ 7.....	23,380	600
“ 8.....	32,240	100
“ 9.....	19,030	40
“ 10.....	35,500	.....
“ 12.....	14,070	40
“ 13.....	30,840	80
“ 14.....	22,230	100
“ 15.....	24,530	30
“ 16.....	16,620	.....

Those who are claret-drinkers will welcome the report of the English Consul at Bordeaux as to the present position of recent vintages. Wines of 1878 have been popular, and are selling rapidly at increased prices. The wines of 1887, 1888, and 1889 are showing marked improvement in bottle, 1888 coming out best. The growth of 1890, of which there was a fairly large yield, is turning out very well. The vintage of 1891 is, with the exception of 1888, the largest vintage since 1877.

It is generally supposed that France consumes an enormous quantity of foreign beer and more especially German beer. Recent statistics show that this is an erroneous impression, as in 1891 French brewers manufactured 8,304,896 hectolitres, and only imported from Germany, England, Switzerland, Belgium, Austria, Holland and other countries, 169,384 hectolitres, or about the fifth part of the total consumption.

## Chicago Department.

[REGULAR CORRESPONDENCE.]

Chicago, October 10, 1892.

There has been no radical change in the wine market since my last letter, and yet there is a decided improvement in the demand. In visiting among the trade this is made evident in many ways. One dealer remarked that the fall trade had never opened out as well with him since he has been in the business as it had this season. Another said that if he could only keep up his work to the gauge that had been set so far, he would have no fault to find with the year's sales. One very encouraging feature about the business just now is the fine encouragement that wine dealers are receiving from the country towns and smaller places. The drummers who go out to those places are able to send in from one to three good orders most every day. One drummer who went through Indiana last month made \$150 a week commissions all the time he was out. That is probably at the head of the list, and yet there can be no denying the fact of a very greatly increased activity in demand both in the city and country.

There is the usual amount of kicking about somebody selling wine away under the market price. There is no doubt but that and adulteration are the two greatest evils that the trade has to deal with or ever will have. And how to put an effectual stop to them is a very puzzling question. It is not wine alone that eager dealers seem so anxious to dispose of that they will sacrifice it; but I am credibly informed that so staple an article as California brandy, and '90s at that, are being fearfully slaughtered by some of the dealers. There is no occasion for this, and there are not so many distillers but that a good stiff price could be easily maintained if all pulled right up to the scratch.

The whisky men are beginning to prick up their ears for they can see a good time coming. It is reasonably near at hand when their business will begin to boom again. There is as yet no speculative movement, nor will there be any this fall. This is not a speculative year in Chicago, and whisky and all other kinds of property, including real estate, is taking a rest in that line. At the same time there is a steady increase of business activity, and it is accelerating. The first the dealers know they will be doing a handsome business.

Some of the distillers are realizing that there is an over-production and are taking steps to curtail the output. There was not as much whisky made in any one year since as there was in 1890, but yet the market is glutted, and a further reduction of output is deemed necessary. R. Monarch will not make any whisky this season. James E. Pepper & Co., have cut down their crop for this season fully one-third. There is no doubt but that their example will be followed by a large number of the leading distillers throughout the State of Kentucky.

There is nothing new in ryes. The demand is on the increase some, but the supply is so far in excess of the demand that there is no speculative margin in it. Prices remain firm, and small lots for immediate use are going readily.

Mr. H. M. La Rue is kept very busy these days disposing of applications for space at the World's Fair. He assures me that the display of wines and grapes will be the finest ever made on earth.

Plans are prepared for the erection of a mammoth independent distillery at Peoria, which four months hence will be turning out 25,000 gallons of spirits daily. The parties behind the deal are Samuel Woolner, of Peoria, who was for many years president of the Woolner Distilling Co., his brother, Morris H. Woolner, Samuel Woolner, Jr., and several eastern capitalists now engaged in the distributive branch of the whisky trade.

"We will have the biggest distillery in the United States in operation in 120 days from now, if the weather does not delay the work," said Mr. Woolner, "and we will be in a position to

make the trust hustle. Our house will turn out one-sixth of the product of the trust and we will be able to make cheaper goods than it can make, and we will be able to stand a war of prices as long as the trust desires."

A meeting of the interested parties in the new distillery of Peoria was held at the Grand Pacific recently. Contracts were made for four batteries of boilers of four boilers each and six vacuum machines, known as cookers. The distillery will cover ten acres of ground. Building operations will begin next month.

The output of spirits has been restricted in this district, and the tax collected last month fell over \$475,000 below the amount collected for the same period in 1891.

The production will be increased this month, however, as the Riverdale distillery, one of the largest in the trust and which has been idle for a time, will resume work soon. The total collections of the office for the month of September were \$892,171 81, of which \$448,799 90 was on spirits, the collections on tobacco, oleomargarine, cigars, beer, etc., show an increase, in fact there has been no falling off except on spirits.

The custom house receipts for the month were \$707,842 01, as against \$486,922 98 in September, 1891, an increase of \$220,919 03. The total is the largest amount collected in any month of the year.

L. L. PALMER.

## New York Department.

[REGULAR CORRESPONDENCE.]

NEW YORK, Oct. 10, 1892.

"We have never been so busy two weeks at a stretch as during the past fortnight;" these were the words of the head of the large firm of Dreyfus & Co. when I asked him the state of the trade.

Prices have been fair, and every one seems satisfied with the booming way in which the fall trade has opened.

Of course merchants are more cautious than usual in buying quantities, owing to the recent cholera scare in New York city. It has made dealers in all lines of trade more or less on their guard, as they believe that as the dreaded disease advances people will leave town, and of course decrease the consumption.

California wines are greatly in demand, and the report that the crops in the great State of wine growers has not been successful, has disheartened the merchants in this line. Prices have advanced slightly with the prospect of a greater one in a short time.

Brandy has not done as well as wine although the prices have been steady right along, and sales have been fairly good out of town. Buyers have plunged so to say and seem to be giving city buyers a big shake as the road men can testify.

Mr. Schneider, with A. Werner & Co., has gone west and is doing an excellent business. He mentions that things in the west are "out of sight."

Bonforts in its issue of the 10th says: Business in California wines and brandies has been very quiet during the last two weeks and as long as there is no improvement in the demand, the long expected upward movement will not materialize. A dull period such as we are passing through now, is always tiresome to the dealers, who, being anxious to do something, make concessions which the situation does not demand. To some extent the buyers have still their own way, although it cannot be said that prices are lower. Good white wines are alone scarce and bring higher prices.

JOHN MCCOYKER.

## AGENT WANTED

WANTED—By a New York firm for the Pacific Coast an agent or firm in the trade to take charge of introducing Saccharine amongst the wine growers, brewers, lemonade, soda water and cider makers. Please address with particulars P. O. Box 2178, New York City.



## Cincinnati Department.

## TASTE OF HIGH-CLASS WINES.

[REGULAR CORRESPONDENCE.]

CINCINNATI, Ohio, Oct. 10, 1892.

The market at present is at a stand-still and the outlook advances in either Bourbons or Ryes is not what I anticipated. However, standard brands are firm and scarce; this is particularly the case with Bourbons. Eastern Ryes are not as active as they were a month ago. No special reason can be assigned for this retrograde movement in Ryes, but I expect a reaction to set in after the November election. It is a well-known fact to the whole business community that, during a Presidential Campaign, business is always dull, but after the strife is over no matter which party has been successful everybody seems to waken from a season of business lethargy and starts in with renewed vim and vigor to make up for lost time as it were.

I fully believe that much of the '90 Bourbon will be exported during the coming season, inasmuch as the cost of exportation and storage abroad is not as great as the cost of tax-paying the goods here and leaving them at the distillery—in fact it is a saving to the holder to send abroad all surplus, as the manner of storing abroad has been greatly improved. Fortunately whisky comes back from there greatly improved in proof. All the drawbacks have been remedied by the erection of better warehouses and more care is taken in storing, so that now all goods returned from abroad show a decided improvement in quality and proof.

I note the return of Mr. B. Mihalovitch from abroad, after an absence of four months. He visited the principal manufacturing towns of Europe, making large purchases for his house here (Mihalovitch, Fletcher & Co.), particularly cherry juice, reserved cherries and fancy glass and chinaware, which the office handles in large quantities. While abroad he spent a considerable portion of his summer vacation in the Alps. Ben S. is a reasonable fellow and all wish him and his house success.

It is with pleasure that I note that Rheinstrom Bros., of this city, have added a new industry to their already vast business enterprises. This necessitates the employment of skilled artisans to decorate all their fancy glass and china bottles in the firm's own establishment. These goods were formerly imported from Europe, and Rheinstrom Bros., being the pioneers of this industry in this country, their orders have grown beyond their capacity. I learn that they contemplate extensive additions to their plant so as to enable them to give full scope to the furtherance of this enterprise.

Among the prominent young brokers here mentioned with pleasure, is Mr. A. A. Spaninger, who recently came here from Louisville, Ky. He is the right bower of J. W. Biles & Co., whisky brokers. Mr. Spaninger is a young man full of vim and business and attends to the whisky branch of the firm, while Mr. Biles attends to the purchase of grain for the various distilleries in Kentucky. Mr. Spaninger is a success and there is a brilliant future in store for him.

J. Shields & Co., of this city, have found it necessary to produce their own whisky. Their business has been constantly growing and they are daily forwarding many bounded goods to points from the coast of California to Maine. They have commenced to run their own brands and their own out-put and product which they have christened "Sugar Corn." This whisky is a fine light sweet mash and as it will be handled judiciously, the brand will undoubtedly take a front rank among the sweet mash whiskies in the country. It is only a question of time when the name of Sugar Corn whisky will be a household word among the dealers of this country.

J. Shields & Co., are also representatives of Lachman & Jacob, of San Francisco, for the sale of their Wines and Brandy. They have just completed a shipment of two cars of different kinds of wines which closes the direct wine shipments for the season.

The fine red wines of the Medoc and of other vineyards of the Gironde, as well as the fine Burgundy wines, retain, on ageing, a decidedly fruity flavor, an oily consistence, and a mellow, velvety taste, which, together with their peculiar flavour and bouquet, are the delight of connoisseurs. This mellow, velvety taste is produced only in those years when the grapes have had a chance to become perfectly ripe. In bad years when grapes do not obtain their perfect maturity, the wines may acquire more or less flavor and even some bouquet, but they are dry and lack mellowness. Many ordinary wines which have gone through the process of vinification in the proper way and date from a good vintage, possess as long as they are young a decidedly fruity taste; but in most of their kind this mellow taste does not keep, but vanishes gradually with time. In high class wines, however, which date from good years, the mellow and oily taste is more prominent after the lees has settled than when they are young. We believe the substance which imparts this oily and mellow character to the wines is produced by a modification of the grape-sugar. This opinion is strengthened by the fact that mellow wines which are stored in cellars with irregular temperature, and go in the end an imperceptible fermentation, particularly if they are in their first or second year and if they still contain some ferments. Very often—after such an imperceptible fermentation—the oily consistence disappears and the wines become dry. This fact makes us believe that under the influence of ferments and variations of temperature this substance undergoes the same transformation as the sugar.

## MUST PAY THE TAX.

The Revenue authorities have received instructions from Washington to collect special taxes as wholesalers from all of the many firms about sixty in all—which have been shipping wine to Central America, Mexico and other countries. The department holds that these merchants who style themselves commission merchants (but who really buy and sell the wine outright and become responsible for the collection of the debts due them) are as much wholesalers as are the wine dealers in the city who may have no vineyards but who buy and sell outright.

The assessments on these firms will be made at once and the revenue will be increased by several thousand dollars.

There are two views of the matter expressed by local dealers. Those who sell direct to foreign buyers are rather glad that the assessment is made, while those who deal through the commission men and who look to protection in collections in this way, are inclined to be unfavorable. Nevertheless there is no doubt that the Government has the letter of the law on its side and the merchants will have to pay up.

ESTABLISHED 1724

TRADE MARK

E. RÉMY MARTIN & Co

COGNAC

(FRANCE)

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AGENTS IN SAN FRANCISCO, CAL.

HELLMANN BROTHERS & CO.,

525 FRONT STREET.

See Quotations on page 51.

## GEORGE R. WASHBURNE.

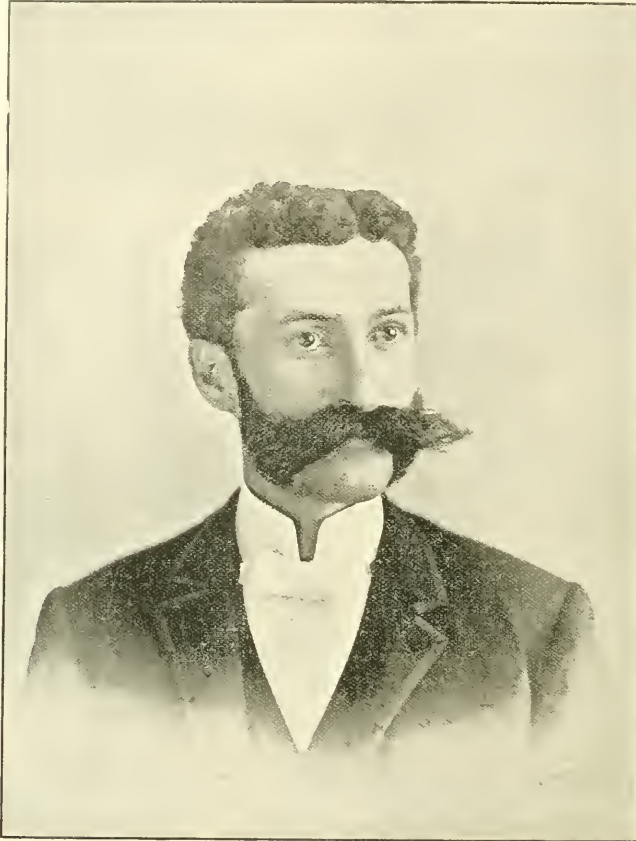
The General Manager and Editor of the "Wine and Spirit Bulletin."

We have the pleasure of presenting herewith an excellent likeness of George R. Washburne, the general manager and editor of the *Wine and Spirit Bulletin* of Louisville, one of the four leading trade publications of the country.

Mr. Washburne is a young man comparatively, but he has been identified with the liquor trade for some years. While still a prosperous whisky broker in Louisville, he established

the *Wine and Spirit Bulletin* which has grown in the past five years from a hantling to one of the most influential journals in the trade. The *Bulletin* now issues a sixty-four page edition semi-monthly, besides two special numbers—the midsummer and holiday edition. Being published in the heart of the bourbon whisky producing and distributing centre of the United States it is always a welcome visitor.

Mr. Washburne is certainly to be congratulated on his success. Mr. Washburne is a jovial, good-natured man personally, whom it is a pleasure to meet and his visitors always receive a royal welcome.



GEORGE R. WASHBURNE.

## R. MONARCH'S VIEWS.

R. Monarch has sent the following letter to *Bonfort's*:

OWENSBORO, KY., September 17, 1892.

*Editor Bonfort's Wine and Spirit Circular*—DEAR SIR: In yours of the 14th you ask for something that would interest your readers. You must think, Mr. Gilmore, that your readers are easily interested, or that you yourself are unusually near out of "wind," or you certainly would not make such a request of me.

As to the outlook for the coming crop of Kentucky Bourbons, I must say that I think all distillers who make the old style sour-mash goods certainly should make but few goods this season, if any at all. I, for one, don't expect to make any

this season. I think it the duty of every Kentucky distiller not to make a crop this year, in view of the fact that in the season of '89-'90 there was near 36,000,000 gallons made, and a very heavy proportion of them are now in bond; and it seems nothing more than the distillers should be expected to do than close, or nearly so, for this year, thereby allowing the dealer to work off the over-production of '90.

The market now seems to be in a healthy condition, and if all will join in with me in this action, as we did in '88, both ourselves and our customers will make money.

I further say it seems to me that this is a request that the trade should make of the Kentucky distillers.

Let's hear from all on this subject, gentlemen, both dealers and distillers.

Respectfully, etc.,  
R. MONARCH.

ILLINOIS LIQUOR DEALERS.

The 13th Annual Convention of the Liquor Dealers and Manufacturers State Protective Association of Illinois was held on December on September 20th and 21st, over three hundred delegates being present. Hon. August Mette was selected Chairman of the Convention. The President's report showed a large increase of membership during the year, more new associations having been formed than in any previous year and a total of over seven hundred new members added to the roll. The Treasurer reported a large increase in funds and after paying all expenses for the year, which have been exceedingly heavy, a net surplus of \$40,000 remained in the Treasury.

The elections of officers resulted in the re-election of Mr. Thomas Nolan as President and Mr. L. Ballenberg was re-elected



Thos. Nolan, President.



L. Ballenberg, Treasurer.



R. J. Halle, Secretary.

or the 13th time as Treasurer. Mr. R. J. Halle was elected as Secretary and Messrs. Joseph Mic'le, G. W. Uebele, C. Eherlein, John G. Muench, L. Waterman, Jas. Costello, J. Bollin and J. E. Tellnescher, Vice-Presidents. The convention was the largest and most interesting one ever held in Illinois.

Mr. R. J. Halle, the newly elected Secretary, although a new officer of the State Association has been for three years the Secretary of the District Association of Chicago, last year being elected unanimously, his salary increased and a special vote of thanks passed for his very able report. He is a Canadian by birth and is the editor and proprietor of *Mixed Drinks*, a newspaper devoted to the retail liquor trade.

Acknowledgments are due Mr. R. J. Halle for the above illustrations.

CREAM OF TARTAR MAKING.

Some time ago the United States Department of State, at the request of the Viticultural Commissioners, sent out letters of inquiry to the different United States Consuls, asking for reports on cream of tartar making.

This circular has brought the Viticultural Commission the following letter from Germany:

NEUSTADT A. HAARDT, September 21, 1892.

To the Hon. Commissioners of the State Board of Viticulture, San Francisco, Cal.—GENTLEMEN: I take liberty of addressing you a reference to a circular issued by the Department of State, Washington, D. C., to the Consular Officers of the United States, My Consular District being right in the center and heart of the wine growing and exporting country, this circular had been sent on to me by my superior officer, the Hon. Consul, Jno. Winter, at Maenhuim, for me to report.

It happens that I have been the owner of a chemical factory for some years, where the remains of the wines, the so-called lees of wine and raw tartar have been worked, and my son has just finished his studies, he having been a chemical student. He made it his principal study to manufacture cream of tartar. He has invented a new process by which he can get the pure tartar out of the lees or raw tartar at once, where previously it had been a much more complicated work. I made my report of that and all questions asked in this circular to the Hon. Mr. Winter some six weeks or two months back, and Mr. Winter answered me lately that he had sent the report on and mentioned my name and my son's as being well posted in this branch and with a new and very profitable process. My son is now in England some large firm there wishes to make arrangements with him, as he, being a born American, should prefer to give his invention to his native country if some profitable offer and chance is afforded him. He is a first-class chemist and especially for this branch. Could you make him some good offer he would come to

California at once and try and start some very profitable establishments for anyone that makes arrangements with him.

All questions asked I have answered already to the Hon. Mr. Winter only not the secret of the invention for which separate arrangements would have to be made. If you entertain my offer for my son or also for myself (as I am also well posted in the manufacturing, and the main idea came from me, only my son worked it out scientifically,) my son or I shall only be too pleased to treat with you Hon. Gentlemen. I shall be obliged for an answer at your earliest convenience. I am gentlemen,

Your most obedient servant,

KAUFMANN.

United States Consular Agent.

Neustadt a. Haardt, Rhinepfalz, Bavaria, Germany.

THE CALIFORNIAN ILLUSTRATED MAGAZINE.

Published in San Francisco, California, has a circulation all over the world; its growth during one year is positively phenomenal in the annals of Magazine Literature surpassing every other magazine in the world in the same space of time. The reasons are obvious.

It has a strong financial backing. Its contents are replete with typical descriptions of California and Pacific Coast subjects, scenery, climate, fruit and flowers.

Its range of topics is cosmopolitan, embracing sketches of European and Oriental scenes and characteristics.

It discusses without bias or partisan zeal, the living questions of the day. It owns and controls its entire plant, including type, the largest presses on the coast, a complete half-tone and photo-engraving outfit and employs its own artists.

Its aim is to develop the natural, commercial, social and literary capacities of Western and Interior America; to present only what is pure in tone, instructive in matter and interesting in form.

The price of this magazine is \$3.00 a year, postage prepaid. The subscription list is increasing over twelve hundred a month, and it has a larger circulation on the Pacific Coast than any magazine in the world.

We give up to every annual subscriber a beautiful picture, 16x20 1/2 inches, of one of the old California Missions, or a view from the far-famed Yosemite Valley. It is the intention of the Publishers to offer a variety of beautiful premiums for annual subscriptions, commencing with the January 1893 Number. SEND TO

CALIFORNIAN PUBLISHING COMPANY,

SAN FRANCISCO, Academy of Sciences Building, CALIFORNIA,

For this great premium list, from a California Curiosity to a \$100 Organ.



## Trade Notes.

According to advice received from the Sierra Madre Vine Co., the grapes in that section are turning out very light in quantity.

Wilfred B. Chapman, the importer, has again returned to his business duties after spending a month's vacation at the Hotel del Monte, Monterey.

Jacob Schram, of St. Helena, recently suffered a severe loss on his place. His splendid barn, valued with the contents at \$6000, was totally destroyed by fire on the 11th.

Julius P. Smith, has lately shipped three car loads of his Olivina wine to Chicago, St. Paul and Minneapolis. The Eastern demand for Mr. Smith's wines is very satisfactory.

The business of Ed. Murphy & Co., of Murphy's, Ky., has gone into the hands of a receiver, Mr. W. E. Bell, of Lawrenceburg, holding the place. Mr. Murphy expects to be soon at the helm once more.

Moore, Hunt & Co., received 150 packages of their celebrated Jess Moore whisky by the ship Francis which arrived on the 11th from New York. This whisky commands a ready sale all over the coast and business is never described as "dull" by the house.

E. Albertz, the grape syrup producer of Cloverdale will probably locate his syrup factory in Bakersfield next season. He is assured of cheaper grapes there than in Cloverdale as all the raisin grape growers will doubtless be clamorous to sell next year.

There have been some experiments made in producing grape syrup about Los Gatos. Mr. A. Malpas of the Los Gatos & Saratoga Wine Co., lately showed us a small sample, which would have been perfection itself had the acid been neutralized before the process was begun.

Julius P. Smith, of the Olivina vineyard, Livermore, has returned from a trip of several months duration through the East. Mr. Smith succeeded in placing the Olivina wines to good

advantage during his absence and he comes back full of hope for the future. His health was greatly improved by the trip.

Messrs. Southard & Co., the well-known London wine auctioneers, whose address is 2 St. Dunstons Hill, E. C., sold 5 barrels of California Burgundy and 11 barrels of California claret at their sale on the 29th of September. The prices ranged from £2 to £2 10s. per barrel. The wine was shipped from New York by steamer.

Charles Krug, of St. Helena, the veteran wine maker of the Napa Valley, is lying dangerously ill at home. Mr. Krug has been afflicted with paralysis of the tongue for some time past and the disease has gone into the throat. The muscles are so badly affected that he can only swallow with the greatest difficulty and he is constantly growing weaker.

Mr. F. A. Haber, a citizen of the world, hailing from California, and who is intimately associated with those very excellent wines from the Inglenook vineyards, is in New York on a short visit. He is looking well and happy, and says that he is more than gratified at the progress that the Inglenook wines and brandies are making in the estimation of the wine-drinking public both here and abroad. *Bonjours.*

The A. P. Hotaling Co., received another fine lot of J. H. Cutter whisky on the Berlin from New York. These goods are matured for years in Messrs C. P. Moorman & Co's warehouse before shipping and arrive in the finest possible state ready for consumption. This shipment was supplemented on the 11th by the arrival of the ship Francis from New York, with 100 barrels more. Messrs Hotaling are now in a fine position to supply the oldest and best J. H. Cutter.

The vintage of Spain is reported by cable to be in a very promising condition, which makes the growers more than ever anxious for a renewal of the treaties of commerce, especially with England, France and Germany. It is an open secret that they still have a part of last years vintage on hand. The olive crop has been much damaged by heat and hail-stones, hence the rise in the price of olives and olive oil. Wheat and other cereals are under the average, and Spain will be obliged to import several million hectolitres. The estimated deficiency in value is \$20 000,000.

**DUFF GORDON SHERRY** In Quarter and Eighth Casks.

**SWAN GIN** In Quarter and Eighth Casks.

**GAME COCK** Triple Flavor **GIN** in Eighth Casks.

**JAIN ROYAL BATAVIA GIN** In cases of 15 large square white bottles.

**BOORD'S OLD TOM GIN** In Cases.

**BOKER'S BITTERS** In Cases.

FOR SALE IN BOND OR DUTY PAID BY

**CHAS. MEINECKE & CO.**

SOLE AGENTS PACIFIC COAST.

314 SACRAMENTO STREET.

Several year ago I advised the distillers of standard brands to adopt a third stamp, to be placed on every barrel of their whisky, the object being to distinguish such goods from the rest mass of spirits produced in Kentucky. Had this stamp been adopted at that time it would by now been known to all wholesale dealers and to a large part of the retail trade. That such a stamp would have been popular there is not the least question, and we candidly believe that its ultimate effect would have been to separate standard brands, or those bearing the third stamp, into a class as distinct from the other manufacture of Kentucky as one-stamp and two-stamp goods are separated.

T. M. Gilmore.

We visited Greystone on the 10th and watched with great interest the wine making which is being carried on there this year on a large scale by Messrs. Dowdell & Son. This firm has large forces of men at work and from 100 to 180 tons of grapes pass through the four large steam crushers daily. Up to that time nearly 15,000 tons of grapes had been crushed. Some trouble being experienced with fermentation, Mr. Arthur Dowdell, who superintends the work, says the grapes seem to have no life in them. There is an abundance of sugar, but fermentation exceedingly slow. A stop of a couple of days had to be made no time as the large vats were all full of unfermented wine, the head of one tank burst out and about 2000 gallons of wine lost, caused by an employee driving the bung in, when the tank as filled with wine going through the process of fermentation. Dowdell & Son are making up wine very extensively and paying fair price for good grapes.—St. Helena Star.

Mr. R. F. Balke, President of the Melwood Distilling Co., as in the city lately making a few purchases in view of his approaching marriage. He returned to Cincinnati on October 1st, with his fiancée and her mother via the Hudson river and Niagara Falls. Under such circumstances the beautiful scenery of the Hudson doubtless appeared still more beautiful. We congratulate Mr. Balke upon his good fortune, and feel sure that all those who have had the pleasure of meeting the bride-elect will appreciate the sentiments of the poet who wrote:

"I fill this cup to one made up  
Of loveliness alone;  
A woman of her gentle sex  
The seeming paragon.  
Her health! and I would on earth there stood  
Some more of such a frame,  
That life might be all poetry  
And weariness a name."

We congratulate the future Mrs. Balke. "May length of days be in her right hand; and in her left hand riches and honor, lay her ways be ways of pleasantness and her paths be peace."  
—Boniforts.

#### A BLUNDERING WAR SECRETARY.

Considerable surprise is expressed in California wine circles, as well as by the makers of fine wines of Ohio and New York, that the Secretary of War should have prohibited the use of wines at cantens or post exchanges, and discriminated in favor of beer, the former being in our opinion clearly the more healthful beverage and no more intoxicating. Matured whisky also, usually taken liberally diluted with water by the consumer, often after an equal liberal dilution by the retailer, is no more intoxicating than the average of beer, and it is assuredly free from the injurious effect upon the kidneys that beer produces. Let the Secretary of War try again, or else he will have a war in his hands that will tax the resources of Uncle Sam, and he may have to give up his job to some more liberal and enlightened official. Does he not know that one of the first requisites of a military man is an athletic stimulant, on the principle of strong drink for men, and let the milk go to the babes? According to the old song the patron diet of the warrior is said to start out armed with a good drink:

"When Mars the god of war,  
Of battles first did think,  
He girded his sword upon his thigh,  
And mixed a drop of drink!"

—Criterion.

#### GENERAL BIDWELL'S PROPERTY.

On account of the disputes which have arisen over the Bidwell estate and its extent, in the present campaign, General Bidwell has himself stated the extent and operations of the Rancho Chico. The ranch itself includes about 25,000 acres of land near the town of Chico, Cal., and here is the statement for 1891, as furnished by General Bidwell himself:

NOTE.—The accompanying article containing statistics of Rancho Chico was published four years ago and was in some respects inaccurate at that time. Since then many changes and modifications have occurred. The following statement will show us near as may be, the statistics for the year 1891:

Acres in orchard.		1200	Acres in vineyard.		150
NUMBER OF FRUIT TREES.					
Peach	25,800	Almonds	10,244	Prunes	11,500
Plum	2,500	Cherry	2,430	Nectarines	185
Pear	5,700	Quince	112	Apple	4,049
Pig	250	Apricot	1,140	Orange	500
English walnut	125	Olive	2,650	Chestnut	100
Black walnut	150				
Total				72,188	
VINES.					
Muscad	57,215	Malaga	1,350	Sultana	1,220
Rose of Peru	5,116	Flame Tokay	4,650	Blue Tokay	2,050
Black Hamburg	1,510	Purple Damascus	500	Empire	1,250
Sweetwater	450	Corinthen	80	Black Morocco	200
Miscellaneous	200				
Total				75,745	

Of the above fruit trees and vines the following proportion was in bearing in 1891, the remainder being young trees: Peach, one-half; Plum, all; Prune, one-fourth; Pear, one-twentieth; Apple, one-half; Apricot, three-sevenths; Almond one-third; Cherry, one-half; Nectarine, all; Quince, one-half; Orange, none; Olive, one-twentieth; grapes, all; figs, one-half.

PRODUCT FOR 1891			
Peaches, pounds	2,529,240	Prunes	377,416
Nectarines	185	Apples	286,845
Quinces	3,172	Almonds	148,044
Pears	143,178	Plums	461,542
Apples	694,320	Blackberries	12,925
Cherries	143,204	Grapes*	321,147
Total		5,348,679 lbs.	

\* Owing to climatic causes, grapes were only two-thirds of a crop, cherries, one-half crop, and grapes two-thirds crop.

OTHER PRODUCTS 1891.			
Wheat	5,642,000 lbs.	Barley	1,400,000 lbs.
Oats	29,100 "	Rickwheat	4,500 "
Sorghum seed	2,500 "	Hay	2,907 tons
Wood, cut	3,000 cords	Wool clip	45,681 lbs.
Dairy sales	\$14,291.34	Garden sales	\$3,255.28
Nursery	28,564.30		

#### CROP REPORTS.

We have received the following additional crop reports to our recent circular:

##### NAPA COUNTY.

C. L. La Rue, Yountville.—Probably a third crop in the county—certainly not over a half crop. Stocks in county about 2,000,000 gallons as against about 3,000,000 gallons last year. This is what is out of the dealers hands.

##### ALAMEDA COUNTY.

J. B. Spotorno, Pleasanton.—Grape crop hereabouts a third better than last year. Hard to estimate stocks.

##### FRESNO COUNTY.

Webster & Sargent, Minturn.—Double crop around Minturn. This does not apply to the rest of the county. No wine on hand.

## PAUL MASSON

Successor to LEFRANC & MASSON.

SAN JOSE, CALA.

— Producer of the Highest Grades of —

# California Champagnes,

PROPRIETOR OF THE

NEW AINADEN VINEYARD.

Dry and Sweet Wines and Brandies a Specialty.

# Imports and Exports

DURING THE PAST FORTNIGHT.

## EXPORTS OF WINE.

TO NEW YORK VIA PANAMA PER STEAMER SAN BLAS, Oct. 5, 1892.

DESTINATION.	SHIPPERS.	PACKAGES.	GALLONS.	VALUE.
Rochester	F A Haber	9 barrels	100	\$ 100
New York	A Bran & Co.	60 barrels	3,050	500
	Napa Valley Wine Co.	47 barrels	2,416	1,250
Lancaster, Pa.	"	3 barrels	154	150
Premont	Beringer Bros.	1 barrel	50	50
New York	Berzes & Doucheon.	50 barrels	2,447	645
	G Coggioz	4 barrels	192	67
	I Corsiglia	5 bbls 1 hf bbl.	175	70
Washington	Arnold Haraszthy & Co.	3	202	112
New York	S Lachman Co.	175 barrels	8,706	700
	Overland Freight T Co.	14 barrels	677	410
	C Schilling & Co.	214 packages	11,149	3,210
Cleveland	Garnier, Langel & Co.	4 barrels	202	140
	"	63 barrels 1 hf-bbl.	3,313	1,375
	Dresel & Co.	80 barrels	4,051	1,908
	Pacific Transfer Co.	14 barrels	677	410
Total amount			37,608	\$13,247

TO CENTRAL AMERICA—PER STEAMER SAN BLAS, Oct. 5, 1892.

Guatemala	Arnold Haraszthy & Co.	5 barrels	152	\$ 61
San J de Guatemala	S Lachman Co.	60 cases	307	150
La Libertad	J Gundlach & Co.	1 barrel	52	25
San J de Guatemala	"	2 barrels	105	80
Champerico	Urueta & Urioste	2 barrels	100	100
La Libertad	"	2 hf-casks	67	40
Total amount 60 cases and			543	\$514

TO NEW YORK—PER SHIP S. D. CARLETON, Oct. 6, 1892.

New York	H H Netter	100 barrels	5,213	\$ 2,605
Philadelphia	M J Netter	16 puncheons	2,640	1,820
New York	Otto Maser	2 barrels	100	50
Rochester	Kobler & Van Bergen	90 barrels	5,101	2,351
New York	"	253 barrels	12,907	6,342
	Kobler & Frohling	620 barrels	32,025	16,013
Total amount			58,096	\$29,043

TO GERMANY—PER GERMAN SHIP J. C. PELUJER, Oct. 11, 1892.

Muenchen	W E Van Johannisen	2 kegs	15	\$ 24
Leipzig	"	1 keg	10	10
Hamburg	Geo Marcus & Co.	15 barrels	759	250
Bremen	Muecke & Co.	10 puncheons	2,658	800
	C Carpy & Co.	500 barrels	26,500	8,200
Hamburg	A Repsold & Co.	60 cases	300	
	"	6 bbls 1 hf-bbl.	440	40
Bremen	Schacht Lemcke & S	8 cases	40	
	"	12 bbls 19 hf-bbls	1,182	675
	"	2 kegs	85	85
Kissenbrich	A Erz	3 hf-barrels	85	85
Hanover	"	1 keg	8	8
Bremen	Napa Valley Wine Co.	15 cases	100	
	"	34 cases	144	
	"	5 kegs	50	70
Hildesheim	E Gibers	2 barrels	100	60
	Ben Lomond Wine Co.	4 cases	24	
Farth	O Carpy & Co.	1 case	5	
Bremen	H Campe & Co.	1 hf-cask	64	42
Hanover	Kulis, Schwarke & Co.	1 keg	10	10
	"	36	21	
Total amount 112 cases and			31,909	\$11,264

TO EUROPEAN PORTS—PER GERMAN SHIP J. C. PELUJER, Oct. 11, 1892.

Gasthaus, Austria	J P Medan	1 keg	10	\$ 8
Berne, Switzerland	Schacht Lemcke & S	90 barrels	4,500	1,500
Rotterdam, Holland	C Carpy & Co.	25 barrels	1,411	563
Total amount			5,921	\$2,071

TO NEW YORK VIA PANAMA—PER STEAMER CITY OF SYDNEY, Oct. 15, 1892.

New York	Kobler & Frohling	22 bbls 4 casks	1,651	\$ 454
	Lachman & Javoli	55 barrels	2,872	963
	C Schilling & Co.	150 barrels	7,779	1,560
Lancaster, Pa.	"	2 bbls 2 hf-bbls	150	85
Fall River	Lenormand Bros.	1 barrel 1 keg.	71	60
New York	B Frapoli & Co.	50 barrels	2,462	480
	Kobler & Frohling	100 barrels	5,162	1,480
	A Linalé	6 barrels	286	71
	Cal Transfer Co.	5 barrels	250	100
Paterson	"	1 barrel	50	100
New York	G Capurro	4 bbls 1 hf-bbl.	300	214
Dorchester, Mass.	J Mathews	4 barrels	196	100
New York	J Gundlach & Co.	102 barrels	7,428	2,676
	Napa Valley Wine Co.	50 barrels	2,575	1,050
	Berzes & Doucheon.	50 barrels	2,462	702
Brooklyn	A Erz	25 barrels	1,291	725
Total amount			34,959	\$11,103

TO CENTRAL AMERICA—PER STEAMER CITY OF SYDNEY, Oct. 15, 1892.

San J de Guat.	Kobler & Frohling	20 cases	85	\$ 80
Champerico	"	40 cases	150	
	"	9 hf-barrels	358	206
Acajutla	J Gundlach & Co.	1 barrel	415	352
	"	30 barrels	1,320	750
San J de Guat.	S Lachman Co.	56 cases	180	
Champerico	Schwartz Bros.	10 cases	31	
	B Dreyfus & Co.	4 kegs	40	37
Total amount 120 cases and			2,213	\$1,765

TO MEXICO—PER STEAMER NEWBORN, Oct. 1, 1892.

Mazatlan	C Schilling & Co.	1 pun 2 bbls 1 k } 5 casks 1 hf-bbl. }	627	\$ 247
	"	40 cases	210	158
La Paz	"	2 barrels 17 kegs.	210	108
San Rosalia	S Lachman Co.	2 hf-barrels.	53	34
Eusenada	H Dreyfus & Co.	50 barrels	2,942	678
Guaymas	C D Banker & Co.	5 bbls 1 hf-bbl.	252	72
San J del Cabo	H Levi & Co.	20 kegs.	204	70
	J Ivanovich & Co.	2 barrels.	82	40
Guaymas	C Carpy & Co.	3 bbls 10 octaves } 10 kegs. }	468	215
La Paz	W E Van Johannsen	5 kegs	50	30
Guaymas	J O Meyerink	8 barrels 6 kegs.	343	248
	"	2 cases	25	11
	F M Peterson & Co.	12 cases	11	
Eusenada	H V Ness.	5 barrels.	150	45
San J del Cabo	W Loaiza	1 hf-barrel	21	12
Guaymas	"	48 kegs.	441	270
Total amount 38 cases and			5,528	\$2,279

TO JAPAN AND CHINA—PER STEAMER BELGI, Oct. 6, 1892.

Shanghai	S Foster & Co.	7 packages	427	\$254
Hioogo	Napa Valley W Co.	25 cases	120	150
Shanghai	Overland F T Co.	10 hf-barrels.	240	125
Yokohama	Langfeldt & Co, Ltd.	30 barrels.	1,548	325
Total amount 25 cases and			2,215	\$854

## EXPORTS OF MISCELLANEOUS LIQUORS BY SEA.

From October 1st to October 15, 1892.

VESSEL.	DESTINATION.	SHIPPERS.	PKGS & CONT	VALUE
Czar	San Blas	W Loaiza	10 bbls Meusel.	\$ 200
Alameda	Baratonga	Goldberg Bowen & L	4 es Bitters.	10
Total amount 4 cases, etc.				\$210

# NAPA VALLEY WINE COMPANY

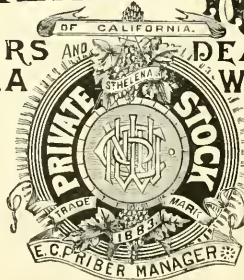
OF CALIFORNIA.

GROWERS AND DEALERS IN

## PURE CALIFORNIA WINES AND BRANDIES

### SPECIALTIES:

- PRIVATE STOCK HOCK,
- PRIVATE STOCK EL CERRITO,
- PRIVATE STOCK SAUTERNE,
- PRIVATE STOCK CLARET,
- PRIVATE STOCK BURGUNDY,
- PRIVATE STOCK VINE CLIFF,



### WINNERIES AND DISTILLERIES:

NAPA CITY, YOUNTVILLE AND ST. HELENA.

### OFFICES:

11-13 FIRST ST., SAN FRANCISCO.  
200-202 S. FOURTH ST., ST. LOUIS



MISCELLANEOUS FOREIGN WINE SHIPMENTS.

From October 1st to October 15, 1892.

VESSEL	DESTINATION	SHIPPERS	PACKAGES	GALLONS	VALUE
Walla Walla	Victoria	I De Turk	3 barrels	247	\$ 103
"	Wellington	"	1 barrel	47	14
Umattila	Victoria	F Cavagnaro	1 barrel	51	21
"	"	Heathcote, D & C	1 barrel	26	23
City of Pueblo	"	A Harashty & Co	7 barrels	354	144
Drunrook	Glasgow	C Schilling & Co	20 barrels	1,042	400
"	Liverpool	Chanich, & Bon	3 barrels	220	110
"	Paris	"	2 barrels	100	73
Peru	Yokohama	Langfield & Co	10 barrels	515	140
"	Tokio	Berger Bros	3 barrels	405	134
"	"	Cal Trans-It Co	20 barrels	1,300	750
Alameda	Apia	Holdberg, B & L	12 cases	50	48
"	Honolulu	D G Camarino	1 barrel	50	18
Total amount 12 cases and					4,885 \$1,923

EXPORTS OF BRANDY TO DOMESTIC PORTS BY SEA.

From October 1st to October 15, 1892.

VESSEL	DESTINATION	SHIPPERS	PACKAGES	GALLONS	VALUE
San Blas	Rochester	F A Haber	25 hf-bbls	610	\$1,560
"	Detroit	"	25 barrels	329	1,800
"	New York	Overland F T Co	1 barrel	48	73
"	"	Laehman & Jacobi	10 hf-barrel	222	450
S D Carleton	"	Yoko Winery	59 pkgs	1,409	2,818
City of Sydney	Lanuaer, Fla	C Schilling & Co	2 hf-barrels	24	113
"	New York	Napa Valley W Co	34 hf-bbls	908	1,836
Total amount					3,787 \$8,504

EXPORTS OF WHISKY BY SEA.

From October 1st to October 15, 1892.

VESSEL	DESTINATION	SHIPPERS	PACKAGES	GALLONS	VALUE
San Blas	San J de Guate	Gundlach & Co	1 barrel	54	\$ 30
"	"	A P Hotaling & Co	3 barrels	123	196
"	"	Lilienthal & Co	3 hf-barrels	165	414
"	"	"	73 cases	319	713
Can	Mazatlan	Ruther & Bendixen	1 barrel	41	39
City of Sydney	San J de Guate	Kohler & Frothing	6 cases	20	70
"	"	Lilienthal & Co	30 cases	105	457
"	"	"	24 cases	85	387
Alameda	Honolulu	T Taylor & Co	2 barrels	70	85
"	"	Lilienthal & Co	1 keg	5	12
"	Sydney	Williams B & Co	1 case	9	9
Total amount 168 cases and					258 \$2,452

EXPORTS OF BRANDY TO FOREIGN PORTS BY SEA.

From October 1st to October 15, 1892.

VESSEL	DESTINATION	SHIPPERS	PACKAGES	GALLONS	VALUE
Newbern	Guaymas	Lilienthal & Co	1 hf-bbl	20	\$ 14
"	"	Livingston & Co	1 hf-bbl	21	40
San Blas	Guatemala	A Harashty & Co	2 barrels	96	73
"	"	J Gundlach & Co	1 hf-bbl	26	30
J C Pfleger	Bremen	Ed Walden J	200 bbls	11,737	8,081
"	"	"	135 hf-bbl	5,150	4,179
"	"	Vina D'Hillere	150 barrels	6,965	4,179
"	"	B Dreyfus & Co	100 barrels	6,928	6,000
"	"	"	100 hf-bbls	4,179	4,179
"	"	M Genereux & Co	28 barrels	12,182	9,745
City of Sydney	San J de Guate	S Laehman Co	4 cases	101	71
"	Aranjuba	Gadlreer Bros	2 barrels	101	71
Total amount 1 cases and					58,136 \$28,272

NATIONAL IMPORTS AND EXPORTS.

IMPORTS.

July, 1892 July, 1891.

	Quantity	Value	Quantity	Value
Re-imported spirits, proof gallons	32,811	\$ 67,295	134,003	\$205,002
Mineral Water, gallons	154,643	34,718	221,912	43,276
Malt liquors, bottled, gallons	74,717	67,588	105,720	102,572
Malt liquors, bulk, gallons	110,275	34,810	104,081	33,520
Brandy, proof gallons	21,441	30,665	25,721	63,475
All other spirits, proof gallons	77,884	80,126	100,287	73,651
Champagne, dozen	33,158	47,740	22,918	302,816
Still wines, casks, gallons	205,218	156,211	230,618	178,076
Still wines, bottled, dozen	19,151	91,244	31,777	165,351

EXPORTS

July, 1892 July, 1891.

	Quantity	Value	Quantity	Value
Malt liquors, bottled, dozen	23,929	\$48,442	39,555	\$56,327
Malt liquors, bulk, gallons	25,883	6,327	21,870	6,443
Alcohol, etc., proof gallons	7,565	2,373	19,726	17,423
Brandy, proof gallons	286	347	7,464	4,381
Rum, proof gallons	8,704	10,253	8,701	10,874
Bourbon whisky, proof gallons	104,709	86,142	23,297	26,495
Rye whisky, proof gallons	14,314	15,610	1,325	3,224
All other spirits, proof gallons	53	15	700	730
Wine, bottled, dozen	638	2,809	1,614	7,719
Wine, in wood, gallons	32,365	18,108	35,806	30,942

EXPORTS OF FOREIGN LIQUORS

July, 1892 July, 1891.

	Quantity	Value	Quantity	Value
Re-imported spirits, proof gallon	223	8,208	206	8,270
Malt liquors, bottled, gallons	353	297	643	529
Malt liquors, bulk, gallons	60	23	60	23
Brandy, proof gallons	1,720	2,321	1,851	3,038
All other spirits, proof gallons	2,550	2,497	23,207	10,468
Champagne, dozen	66	962	252	2,966
Still wines, casks, gallons	400	336	2,884	1,311
Still wines, bottled, dozen	587	1,090	307	1,326

IMPORTS OF WINES AND LIQUORS BY SEA.

FROM NEW YORK PER SHIP BERLIN, Sept 6, 1892.

SHIPPERS	CONTENTS	CONSIGNEE
C P Moorman & Co	100 barrels Whisky	A P Hotaling & Co
Lilienthal & Co	75 barrels	Lilienthal & Co
H & H W Catherwood	10 barrels	Other
W K Freeman	7 packages	J McGrath
"	5 barrels	M P Von Detten
"	2 barrels	S L Randolph
J A Burke	2 barrel	F Houser
"	1 hf-bbl	F W Spurr

FROM NEW YORK PER SHIP FRANCIS, Oct 12, 1892.

SHIPPERS	CONTENTS	CONSIGNEE
C P Moorman & Co	100 barrels Whisky	A P Hotaling Co
Jesse Moore & Co	150 pkgs	Moore, Hunt & Co
Cook & Bernheimer Co	2 barrels	Livingston & Co
J A Burke	7 pkgs	Hagaman & Son
"	1 barrel	Golden & Sonners
Arora Distilling Co	1 barrel	C C Wood
"	1 barrel	T J Gilman
W K Freeman	1 barrel	G Miles
"	2 pkgs	D Gaffney
"	2 barrels	H Mohman
"	1 barrel	Geo Keffel
"	2 barrels	E K Allen
Duffy Malt Whisky Co	40 cases	Langley & Michaels
Eastern Distilling Co	40 packages Gin	C Carp & Co
Luytens Bros	100 cases Bitters	Hellman Bros & Co

# WM. WOLFF & CO.,

Importers and General Agents,

327-329 Market Street,

San Francisco, Cal.

## PACIFIC COAST AGENTS FOR

POMMERY SEC CHAMPAGNE,  
J & F. MARTELL COGNAC,  
MINI-E WATERS OF THE APOLLINARIUS CO, Limited, London  
MORGAN BRO. PORT ST. MARY'S SHERRIES  
DIXON'S DOUBLE DIAMOND PORT.  
DUROIS FRERES BORDEAUX, Claret and Sauternes,  
BEST WINES, from Messrs. Henkell & Co., Mayence,  
HUNGARIAN APERIENT WATER,  
SUPTON, GARDEN & CO., CO., London, Old Tom Gin

JOHN DE KUYPER & SONS, ROTTERDAM, GIN,  
GILKA KUMMEL,  
PARIS BREWING CO. (formerly PHILIP BEST),  
MILWAUKEE Export Beer, Select Blue Ribbon  
THE "BEST" TONIC.  
THEO. LAPPES' GENUINE AROMATIQUE,  
FRIEDRICHSHALL APERIENT WATER

CANTRELL & COCHRANES' Belfast Ginger Ale,  
BASS & CO'S Pale and Dark ALE, 11 Hopheads,  
GUINNESS & CO'S (Dublin) Extra Stout in Hogshead  
ANDREW USBER & CO'S Scotch Whiskies  
JAMESON & CO, IRISH WHISKY,  
LONDON Dry Dock Jamaica Rum,  
"DODGSON'S" BRAND of Guinness' St. ut and Bass' Ale,  
ROYAL WINE CO. OPORTO, Port Wines  
UDOLPH WOLFF'S SON & CO., Schodam, SCHAAPSS

Re-imported American Whiskies—S.G. Execution; '88 Bluegrass; N. T. B. Ripps; '86 Allen & Bradley rye and bourbon, Hermitage, Sovereign  
bourbon and rye, Hanning, Belmont and other Staple brands. Lowest market quotations furnished on application, to the wholesale trade only.

FROM OVERLAND VIA VANCOUVER PER STEAMER UMATILLA, Oct. 3, 1892.  
Canadian Pac R R Co. 112 barrels Bottled Beer, (Sherwood & Sherwood)

FROM NEW YORK PER SELF BOHEMIA, October 4, 1892.  
Anora Distilling Co. 53 barrels Whisky Order  
Eastern Distilling Co. 25 kegs Gin Hellmann Bros & Co

FROM OVERLAND VIA VANCOUVER PER STR. CITY OF PEERLES, Oct. 9, 1892  
Canadian Pac R R Co. 112 barrels Bottled Beer, (Sherwood & Sherwood)

FROM VANCOUVER PER STEAMER WALLY WALLY, Oct. 13, 1892.  
Turner, Beaton & Co. 100 cases Rye Whisky Williams, Diamond & Co.

IMPORTS BY RAIL IN BOND.

SHIPPERS.	CONTENTS.	CONSIGNEES.
S V Fornaris & Co.	1 case Wine	Order marked BT
Southern Pacific Co.	10 cases Mineral Water	Order marked FT & Co.
"	7 cases Wine	Order marked CP
"	300 cases Champagne	F De Bary & Co.
"	20 cases	A Vignier
"	5 cases Wine	Wm Wolff & Co.
"	20 cases	A Vignier
"	50 cases	A Vignier

WHISKY AND SPIRIT IMPORTS BY RAIL, S. P. CO.

From October 1st to October 15, 1892.

CONSIGNEES	SPIRITS		WHISKY			Misc
	Barrels	$\frac{1}{2}$ bbl	Cases	Barrels	$\frac{1}{2}$ bbl	
C W Craig & Co.	180			65		
L Tansig & Co.	60					
Jones Mundy & Co.	250					
Stevens & Co.			45			
G Cold & Co.			61	49	18	
Liftonhal & Co.	470					
Siebe Bros & Plageman				50		
Livingston & Co.				60		
S McCauley				61		
McCarthy, M & S				1		
Man, Sadler & Co.				18	32	15
G Mommier				41		
M Greenberg & Co.				55		
A Slack, Oakland				1		
G Dyer & Bro.				1		
H A Wendt				1		
T C Mackey				3	1	
Overland F T Co.				2		2
H Swords				1		
L Fitzgerald				1		
J H Meizer				1		
Crane, Hastings & Co.				1		
J L Nickel					5	
Total	970			512	88	35

BEER IMPORTS BY RAIL, S. P. CO.

From October 1st to October 15, 1892.

CONSIGNEES.	BOTTLED		BULK			
	Case	Cask	Barrel	Barrels	$\frac{1}{2}$ bbl	$\frac{1}{4}$ bbl
Jones, Mundy & Co.	85					
Sherwood & Sherwood				50	132	
Continental Bottling Co				10	29	160
Wm Wolff & Co.	30			40	135	
W Bogen	105			60		
R E Schlitz						
Total	250			70	110	427

WHAT THE TRADE NEEDS.

But returning to the demands and needs of the trade:  
1. There is a demand for an extension of the bonded period, and it is more than probable that a judicious effort might result in a bonded period of say ten years. Such a period would enable distillers and dealers to thoroughly and economically mature fine whisky, and would unquestionably be a blessing to consumers of whisky.  
2. There is a demand for the privilege of bottling in bond, under the supervision of a Government officer, and the issuance of a Government stamp for each bottle, as is the custom under the revenue laws of Canada.  
3. There is a need for a right to reduce proof in bond, and if necessary add sugar, when goods are to be exported for consumption in foreign countries. Without such a provision it is impossible for the distillers of this country to share to any great extent the trade of Mexico, South America and other countries.  
4. There is need for a representative of the fine whisky business in Washington city, whose duty it should be to represent the trade before Congressional committees and before the Commissioner of Internal Revenue. The whisky men of this country could well afford to employ a man of the highest attainments to occupy this position, and especially if he should agree to go before State legislatures and oppose obnoxious laws.  
5. There is need for an office of record for all time sales, without collateral, made by distillers, the facts, without details to be given weekly to all members. Such a bureau, which could be made a side issue to the association, would protect the honest dealer and surpass all mercantile agencies in subverting the plans of dealers who buy heavily that they may fail successfully.

T. M. GILMORE.

MUST METHODS.

The indications for the coming vintage point to a repetition of the vintage year, 1885, in which year difficult fermentation had been the rule all over the dry wine districts. Wine makers who understand the consequence of "stuck tanks" will gladly take any extra step in time in order to save time.

The following non-patented methods are not generally known and will, I think, enable many to steer clear of difficult fermentation:

First, ferment in as small batches as you can, say not over a ton of grapes at a time, and should it happen with very sweet must that a small quantity of sugar is left, put the young wine in small casks of no more than 50 gallons capacity. Of course in large concerns such proceeding is not applicable, but the following will do good service. Keep the pomace securely down at the bottom of the fermenting tank, and, for equalizing fermentation in the whole tank, draw the liquid several times from the bottom, and pump it on the top of the fermenting mass.

Still another way to prevent difficult fermentation is, take the half fermented wine out of the fermenting tank, press the pomace and finish fermentation in the storage cask or tank. By this latter method, the storage cellar should not be very cool, as this could interrupt fermentation.—Wm Pfeiffer in Pacific Tree and Vine.

SHERWOOD and SHERWOOD,

IMPORTERS AND EXPORTERS

212-214 MARKET STREET,  
SAN FRANCISCO, CAL.

24 N. FRONT STREET,  
PORTLAND, OR.

PACIFIC COAST AGENTS FOR

MOET & CHANDON CHAMPAGNE  
HUNT ROOPE TEAGE & Co. Cased Ports,  
R. & J. BURKE'S Irish and Scotch Whiskies,  
BASS RATCLIFF & GRETTON, Limited—Bass Ale in Wood,  
E. & J. BURKE'S Bass Ale and Dublin Porter (GUINNESS)  
EXTRA FOREIGN STOUT (the finest brew)  
Re-imported American Whiskies, CHABLISE BOURBON, BORSEY RYE, Etc.  
ESCHENAUER & CO'S CLARETS and SAUTERNES,  
A. HOUTMAN & CO'S HOLLAND GIN,  
LAWSON'S LIQUEUR SCOTCH WHISKY,  
GUINNESS DUBLIN STOUT in Wood,  
JOLENS STONE ALE in Bds. and Hl-Bds  
MEMPHIS ANCHOR BRAND NEW YORK CIDER,  
FLEISCHMANN'S ROYALTY GIN.  
MACKENZIE & CO'S Spanish Sherries and Ports,  
E. & J. BURKE'S JAMAICA RUM,  
SCHLITZ MILWAUKEE BEER (the "Pilsener" and Light Sparkling,"  
also SCHLITZ in Wood,  
ROSS' ROYAL GINGER ALE, CLUB SODA, ETC.  
HENK WAUKESHA Mineral Water.

ALSO AGENTS FOR NAPA VALLEY WINE CO'S WINES AND BRANDIES IN CASES.

# WINE AND BRANDY OVERLAND,

Per Southern Pacific Co's Lines During September, 1892, Showing Destination and Points of Shipment.

TO	BRANDY		WINE		FROM	BRANDY		WINE	
	Cases	Gallons	Cases	Gallons		Cases	Gallons	Cases	Gallons
Boston, Mass.			58		San Francisco	196	26,329	1,885	430,556
Other New England points.			55	3,644	Oakland		26		794
New York City	131	44	37	374	Martinez				53
Other New York points	76	19	4	44	Livermore				125
Philadelphia			27	272	Concord				2,460
Pittsburg	25	2	2	5,509	Stockton		17	11	3,452
Other Pennsylvania points	13	56		498	Piesno				9,950
Baltimore			6	262	Oakdale				106
Washington, D C	100	6		2,975	Bakersfield				10
Other Virginia and Maryland points				27	San Jose	4	43	79	10,008
Other Carolina and Georgia points				10	Irvine		5	49	270
New Orleans	228	62	245	146	Warm Springs				594
Other Louisiana points	347	5		8,005	Wentz Park				4,265
Mobile	50			4,648	Mountain View				10
Birmingham			4	2,130	Los Gatos				11
Other Gulf States			24	820	Santa Cruz		80	25	292
Galveston			16	5,625	Marxville	5		21	474
Houston		325	6	2,241	Vina		2,665	4	107
San Antonio	22	2,222	2	4,552	Redding				1
Waco			7	2,215	Sacramento				24
Other Texas points	11	507	20	1,184	Napa		40	24	8,519
Hot Springs				184	St Helena		1,621	12	12,958
Other Indian Ty and Arkansas points			6	240	Oakville		100		44,830
Memphis			2	2,706	Rutherford		25		5,658
Louisville			4	3,918	Krug	2	271		5,142
Cincinnati		1,022	54	32,732	Yountville				73
Other Ohio points			19	467	Calistoga				46
Other Indiana points	1	22	26	482	Carville				216
Chicago	11,792	387	30,003		Snissin				49
Other Illinois point	1	264	7	5,360	Woodland		10		10
Detroit			2	94	Glen Ellen				45
Other Michigan points	2	271	31	3,672	Santa Rosa			5	3,427
Milwaukee	1	181	5	9,271	Kochel				2,610
Other Wisconsin point	8	156	9	2,129	Pakia			38	52
St Louis	5	3,534	18	12,404	Freserville				5,065
Kansas City		1,420	114	3,177	Vineyard	151			2,465
St Joseph			55	4,468	Natoma				27
Other Missouri points			12	287	Idone		40		46
Council Bluffs				4,320	Elk Grove				2,470
Sioux City	120	50		3,508	Los Angeles	20	1,418	542	12,215
Other Iowa points		250	15	587	Santa Barbara			3	44
St Paul		3,044	25	17,571	Gnast				2,924
Minneapolis		265		4,735	Winthrop				79
Other Minnesota points	2	170	28	1,055	Downey				31
Omaha		1,494	122	12,077	Norwalk				50
Other Kansas and Nebraska points	2	125	71	358	Anaheim		50		882
Dakota		155	11	1,299	Santa Ana		92		38
Denver		607	305	15,458	San Gabriel		145		5,701
Pueblo		338	120	1,056	Santa Clara				
Other Colorado points	139	1,435	285	7,600	Oroville				
Albuquerque	17	228	85	1,842	Ors Gilliam				
Utah	24	1,460	168	3,592	El Verano				
Montana and Idaho	25	588	107	4,491	Yulupa				
Foreign			25	440	Colfax				
<b>Total</b>	<b>268</b>	<b>33,740</b>	<b>2,730</b>	<b>612,088</b>	<b>Total</b>	<b>268</b>	<b>33,740</b>	<b>2,730</b>	<b>612,088</b>

**NOTICE OF REMOVAL.**  
**THE CALIFORNIA VINEYARD CO.**  
 HAS REMOVED TO  
 248 PINE STREET, (Worcester Block) Between SECOND and THIRD STREETS, PORTLAND, OREGON.

**HOFFHEIMER BROTHERS.**  
 CINCINNATI, O.

DISTILLERS

SOLE CONTROLLERS

**WHITE MILLS**

RE-DISTILLERS.

**W. B. SAMUELS**

PEERLESS

FINE BLENDED GOODS A

HAND MADE SOUR MASH.

**BOURBON AND RYE**

SPECIALTY.

**NELSON CO. KY.**

**SIEBE BROS. & PLAGEMANN, SAN FRANCISCO, AGENTS WHITE MILLS BOURBON AND RYE**



# PRODUCTION OF BRANDY DISTILLERIES.

MONTH OF SEPTEMBER, 1892.

## FIRST DISTRICT OF CALIFORNIA.

Distillery Number	Name	Address	Bonded in September Proof Gallons.	Special Offerings.
4	Prom & Slater	Los Angeles	0	
11	L. J. Rose & Co Ltd	San Gabriel	0	
30	John Crellin & Son	Pleasanton	0	
124	J. C. Methew	West Side	400	
188	Henry Amburst	Stockton	Produced 150	
217	H. C. Eggers	Fresno	0	
236	Barton F. Tate Ltd	Fresno	0	
237	H. Boertger	Los Angeles	100	
234	Joseph Young	Orange	0	
241	J. Rindel	San Gabriel	0	
256	Mountain Wine Co.	La Manda Park	0	
257	Santa Maria Vintage Co.	La Manda Park	0	30 hf-barrels '89.
258	G. F. Merriam	Twin Oaks	253	
282	Webster & Sargent	Martinez	0	
287	Los Gatos and Saratoga Wine Co.	Los Gatos	0	
295	Jarvis Brandy Co.	Santa Clara	0	
296	H. B. Wagoner	Livermore	0	
313	Santa Cruz Mountain Wine Co.	Santa Cruz	0	
314	Glen Terry Wine Co.	Clayton	0	
315	Binhart Pro & Mfg Co.	Atwater	0	
361	P. O. Burns Wine Co.	San Jose	0	

## FOURTH DISTRICT OF CALIFORNIA.

Number of Distillery.	Name.	Address.	Bonded in September Proof Gallons.	Special Offerings.
14	Geo. M. Skinner	Green Valley	0	
23	E. C. Friber	Napa	0	
28	E. M. Grimes	Yountville	0	
27	American Concentrated Must Co.	Geyserville	0	
108	Italian-Swiss Colony	Asi	0	
125	A. R. Buckner	Santa Rosa	0	
129	Kohler & Frobing	Glen Ellen	Produced 250	
133	Wm. Hill	Petaluma	0	
135	Cordelia Wine Co.	Cordelia	0	
146	F. Alibert	Cloverdale	0	
170	H. W. Crabb	Oakville	0	
192	E. W. Davis	Santa Rosa	0	
195	Walden & Co.	Geyserville	0	
201	Smuvely & Baker	Woodland	0	
206	G. Michavaren	Napa	0	
224	De Roza & Nevis	Elk Grove	0	
224	Beringer Bros.	St. Helena	0	
249	J. H. Wheeler	St. Helena	0	
251	Lay, Clarke & Co.	Santa Rosa	0	
259	D. Lubrec	Middletown	0	
261	Paul Bieber	St. Helena	0	13 bbls, 5 hf-bbls 1397 gals apple jack; 560 gals peach brandy.

C. BENDISCH.

J. GUNDLACH.

# J. GUNDLACH & CO.

Vineyard Proprietors and Shippers of

## California Wines and Brandies,

PROPRIETORS RHINE FARM, SONOMA, CAL.

And BACCHUS WINE VAULTS, 438-442 Bryant St., S. F.

San Francisco Office.

S. E. COR. MARKET & SECOND STS.

New York Branch.

52 WARREN STREET.



# EMPIRE PRUNE JUICE.

ABSOLUTELY PURE EXTRACT OF THE PRUNE.



THE WORLD'S FAVORITE.

A Fact Beyond Denial. No Extract Has Been Made To Surpass It.

**BLENDERS ARE OF ONE ACCORD**

**The BEST VALUE Ever Offered Them.**

In Spite of Competition Sales Have  
Doubled in a Year.

## QUALITY and PRICE

ARE THE SECRET.

Give up experimenting and settle on the Empire Prune Juice as it is used  
by the greatest blenders in America.

WE WARRANT ALL OUR SHIPMENTS AND TAKE BACK GOODS IF NOT  
AS REPRESENTED.

**POSITIVELY NO PRECIPITATION.**

**POSITIVELY NO CLOUD.**

# CULBERT & TAYLOR,

SOLE AGENTS,

39 Broadway, N. Y.

TRADE CIRCULARS.

From F. A. Bensberg & Co.

From The Belle of Nelson Distilling Company.

St. Louis, Oct. 1st, 1892.

Announcement of sale of the Belle of Nelson and Plan of its future Management.

LOUISVILLE, KY., Sept., 1892.

It is with pleasure we announce to the trade that a large interest in the Belle of Nelson Distillery Co., was sold Sept. 3rd, 1892, to Mr. W. J. Arkell, of New York, owner and publisher of *Judge and Frank Leslie's Weekly*, and his influence in New York and throughout the country will be exerted to increase the business of the company; that he will succeed in this, and make Belle of Nelson even more desirable and fashionable in every household in America, goes without saying.

The advantage of this influence to the whisky can readily be seen and appreciated by the trade, and no dealer in fine whisky can call his assortment perfect without it comprises more or less of this world-renowned whisky.

There will be no change in the manner of distilling the "Belle of Nelson," it will be in the future as in the past, a genuine hand made Sour Mash as fine and as pure as experience and unlimited means can make it. We avail ourselves of this opportunity to say to the trade that the "Belle of Nelson" will not be controlled by any whisky firm, but will be run in the interest of the trade alone and we pledge ourselves that no advantage in price will be given one over another.

We have ever claimed that our whisky was as fine as could be made—that investments in it always paid handsomely, and the sale of the distillery and brand for \$1,000,000 (the highest price ever paid in the world) to influential capitalists who have the power to place the "Belle of Nelson" in every particular resort in the country, proves our claim well founded.

We are now prepared to book orders for fall '92, winter and spring '93, and would be much pleased to be favored with yours.

The demand for the crop will be large (2,700 barrels having already been contracted for) and will be remunerative, the large capital at our command being to you a guarantee that the brand will be protected and prices maintained.

Very respectfully,  
BELLE OF NELSON DISTILLERY Co.

From Rheinstrom Bros.

Try our Prune Juice. It will mellow and ripen. It will not cloud or precipitate. It will decrease the proof only 3-2-10 degrees by using one gallon in forty gallons of whisky, which is a considerable less cut than that made by any other Prune Juice in the market. It will not fail to give entire satisfaction.

For above reasons, the oldest and ablest blenders in the country are using our goods.

Write for sample and convince yourself what we claim for our goods is true. Once tried, always used.

Respectfully,  
RHEINSTROM BROS.

CINCINNATI, September, 1892.

To the trade—For many years we have been identified with the distribution of "Old W. S. Stone," and having lately connected ourselves with this brand, also that of "Davies County Club" for a number of years, to control the entire output of these famous high-class whiskies, we adopt this method to inform the trade and patrons of our pursuits, and hope thereby, to be favored with a fair share of orders for these brands, which have a universal reputation for rich flavor, heavy body, and all that serve to make a prime article, particularly for blending purposes.

In presenting our price list for your consideration, we request that you look into the many advantages and value of "Old W. S. Stone" and "Davies County Club." These brands upon their merit, as hand-made sour mash should be seen and close comparison made of them with similar and higher priced whiskies. If you are not acquainted with these goods, particularly crops of '91 and '92, write us or the distiller for samples.

Owing to a general over-production of whisky throughout Kentucky during 1890, we have not placed the entire crops of '91 and '92 "Old Stone," hence, we are prepared to offer a limited quantity of these ages at a slight advance above contract rates.

From the distiller's letter accompanying this, you will note the annual production of "Old W. S. Stone" has been curtailed from 2468 barrels produced in 1889, to 2000 barrels in 1892, 1893, etc.

Of the crop, 2468 barrels, as above, but 150 barrels passed the bonded term, and this quantity represents the supply of the oldest goods now on hand of this valuable brand, "Old W. S. Stone."

With the fine showing made of all past crops, including that manufactured in 1889, which attained the price of from 65c. to 70c. at the close of the bonded period some few weeks since, we now ask what goods should show better results than '91, '92 and '93 "Old W. S. Stone" when the average product is but 1965 barrels per annum for the seasons named.

Notwithstanding the conservative production as above, high prices of corn, we will not advance our contract prices, which are as follows:

OLD W. S. STONE.

Crop 1893, 40 cents per gallon in bond, original gauge, four months' acceptance, or 3 per cent off for cash. On June 2, 1893 price will advance to 42½ cents, net cash.

DAVIES COUNTY CLUB.

Crop 1893, 37½ cents, upon the same conditions we offer "Old W. S. Stone." Four months acceptance or 3 per cent off for cash. On June 1, 1893 price will advance to 42½ net cash.

Our efforts thus far and in future, will be to place "Old W. S. Stone" and "Davies Co. Club" with first handlers throughout the United States and in conservative quantities. Avoiding overproduction and adhering to our plans, dealers can make their purchases from season to season without danger of depreciating values, or even losses of carrying charges, provided purchases are made at contract rates.

RICHARD HELLMANN.

H. G. HELLMANN.

HELLMANN BROS. & CO.

IMPORTERS AND COMMISSION MERCHANTS

525 Front Street, - - - San Francisco, Cal.

PACIFIC COAST AGENTS FOR

KRUG & CO., REIMS, PRIVATE CUVÉE CHAMPAGNE.

J. PERRIER FILS & Co., Châlons s. Marne.	Champagne	DUBLIN DISTILLERS' CO., Ltd. Dublin.	Irish Whiskey	L. DURLACHER, Bingen	Rhine Wines
ADRIEN & FILS, Epernay	Champagne	E. REMY MARTIN & Co., Rouillac.	Cognacs	H. UNDERBERG-ALBRECHT, Rheineberg a. Niederrhein.	Boonekamp Bitters
FORRESTER & Co., Xerez de la Frontera.	Sherries	P. FRAPIN & Co., Cognac.	"	"	" Old Tom Gin
GARVEY & Co.,	Sherries	ENGRAND FRERES, Angouleme.	"	CHAS. DAY & Co., London.	" Orange Bitters
OFFLEY, CRAMP & FORRESTER, Oporto.	Port Wines	PATTERSON & HIBBERT, London.	" Bass' and Guinness' Stout.	"	" Scotch Whisky
BLANKENBEYM & NOLET, Rotterdam.	Union Gin			J. B. SHERRIFF & Co., Glasgow.	" Jamaica Rum
CH. LECHAT, R. PHILIPPE & CHESE, Nantes.	Sardines				

ALL GOODS IN UNITED STATES BONDED WAREHOUSES.

AMERICAN WHISKIES "Blue Grass" and "Boone's Knoll."



To regular patrons of these brands, we will state future orders should be commensurate with quantity, tax-paid by them in the past, and production as herewith given.

Very truly,  
F. A. BENSBERG & Co.

These brands have been before the trade—one since 1865, and the other since 1881. The actual annual production for the past seven years is, viz:

OLD W. S. STONE		DAVIES COUNTY CLIVE	
15	1,984 barrels	1886	barrels
17	2,000 "	1887	887 "
18	2,000 "	1888	887 "
19	2,468 "	1889	1,000 "
20	3,030 "	1890	2,175 "
21	2,025 "	1891	730 "
22	1,820 "	1892	508 "
23	2,000 "	1893	1,000 "

Thanking you for the patronage given to these brands in the past, and soliciting a continuance in the future.

Yours respectfully,  
M. P. MATTINGLY.

From L. & A. Seharff.

We own, and will quote on application the following:  
60 barrels T. B. Ripy, Spring '89, at Distillery and St. Louis Custom House; 15 barrels Maple Hollow, Spring '87, Spring Hill Distillery, L. & A. S. Distillery Custom House; 50 barrels Maple Hollow, Spring '87, Spring Hill Distillery, L. & A. S. Distillery Bremen; 10 barrels no brand, Spring '87, T. B. Ripy, Distillery 112, L. & A. S. Distillery at St. Louis C. H.; 30 barrels G. W. S., Spring '88, St. Louis C. H.; 30 barrels G. W. S., Spring '8, Bremen; 100 barrels Spring Water, Spring '88, no finer made, at Distillery; 45 barrels R. B. Hayden, Spring '88, extra fancy, fine compounder, Louisville, Ky.

We own large lots of McBrayor '90, Old Crow, Hermitage, and Lillard, James E. Pepper, Guckenheimer, T. J. Monarch, Wyfield and Old Charter, and will quote on application.

Yours truly,  
L. & A. SCHARFF.

St. Louis, Mo.

From Moore & Sinnott.

PHILADELPHIA, October 3, 1892.

We beg to inform you that we have sold every package of new whisky we can make up to December 31, 1893, and if you desire to secure any of our whisky to be made during 1894, at lowest prices prevailing for different sized lots on the date of manufacture, we would advise doing so at an early day, for if the matter be postponed, we will, from present indications, be unable to furnish the inspections you may desire.

Very respectfully,  
MOORE & SINNOTT.

From F. A. Bensberg & Co.

S. Lots, October 1, 1892.

To the Trade.—We beg to call your attention to our celebrated "Ravenswood" bourbon, which, as a fine copper production, is gaining a wide reputation for a cheap whisky, for immediate use. Desiring to generally introduce this brand in your vicinity, and that it may be handled by you to advantage, we make our prices very low, and trust after due consideration of same, to receive your order by early mail.

To parties contemplating buying this class of goods, we will thank you for a trial order to be filled this month and with October inspection. Production prior to this date has all been placed. Outts and proofs guaranteed on each barrel. Coopers eight-hoop barrels and good quality. Storage, five cents per barrel per month from date of invoice.

Price, "Ravenswood" bourbon, October, '92, twenty-three cents per gallon; in bond, original gauge, 25 barrel lots.

Orders for 10 barrel lots filled at 22½ cents. Terms cash. Warehouse receipts to accompany sight draft. Orders for 5 barrel lots taxpaid, \$1.14, f. o. b.; 25 barrel lots, \$1.13.

Soliciting your patronage, we are,  
Yours respectfully,  
F. A. BENSBERG & Co.

## WINE AND BRANDY EXPORTS.

For the First Nine Months of 1892 With Comparative Figures for Last Year's Shipments.

### WINE SHIPMENTS.

BY SEA.	FIRST NINE MONTHS OF 1892.			FIRST NINE MONTHS OF 1891.		
	Cases	Gallons	Value	Cases	Gallons	Value.
New York.....	1,791	3,184,923	\$1,449,999	1,012	3,668,907	\$1,676,799
Central America.....	8,198	64,806	84,543	5,435	75,257	91,558
Mexico.....	934	55,053	35,852	646	55,740	31,650
Hawaii.....	495	88,783	64,606	537	113,317	82,604
British Columbia.....	415	13,441	9,461	581	25,887	15,370
Japan and China.....	315	32,797	13,492	511	37,304	18,402
England.....	173	91,142	31,830	479	76,964	36,391
Germany.....	88	25,407	14,879			
Other Europe.....	5	5,778	2,408	35	10,223	3,780
Tahiti.....	1	14,270	5,012			
Other foreign.....	423	4,424	4,153	166	13,396	10,110
TOTAL BY SEA.....	12,495	3,560,824	\$1,725,124	9,425	4,086,980	\$1,968,360
BY RAIL OVERLAND.....	26,926	4,332,691	1,953,744	23,073	4,151,732	1,684,960
GRAND TOTAL.....	39,421	8,193,425	\$3,784,868	32,498	8,238,712	\$3,653,320

### BRANDY SHIPMENTS.

BY SEA.	FIRST NINE MONTHS OF 1892.			FIRST NINE MONTHS OF 1891.		
	Cases	Gallons	Value.	Cases	Gallons	Value.
Domestic ports, Eastern.....	39	218,457	\$100,579	6	243,752	\$468,027
Germany.....	3	93,456	83,654	337	136,560	104,808
England.....	10	84,216	55,102			
Other Foreign.....	375	7,585	10,987	343	380,312	572,835
TOTAL BY SEA.....	427	403,714	\$250,322	983	229,698	345,266
TOTAL BY RAIL OVERLAND.....	1,786	240,430	379,448			
GRAND TOTAL.....	2,213	644,144	\$629,770	1,326	610,040	\$690,532

## NOTES.

A superior class of wine is now being made in some of the Jewish and German colonies in Palestine. In the former, which are for the most part under the patronage of Baron Edmund de Rothschild, vines from France and America have been introduced with the result that a considerable amount of wine is now being manufactured of an excellent quality, not unlike Burgundy in flavor. It is principally consumed in Palestine, though a small quantity is exported to Egypt.

It is stated that a concession has been granted in Mexico, to Mr. Ernest Fremy, empowering him to establish in the State of Vera Cruz, on land purchased from the Government, from private individuals, or from surveying companies, settlements of French colonists who are to make a speciality of grape vine culture. The settlement is to consist of at least fifty families, to each of which the concessionnaire binds himself to make not less than four hectares of land. In addition to the usual privileges secured by colonization concessions, exemption from port dues other than the special harbor improvement tax is granted to Mr. Fremy with respect to all ships chartered by him for the transportation of settlers to Mexico and having on board not less than ten emigrant families. The concession is to remain in force for ten years.

The ancient and historical city of Rheims, which possesses in its grand old cathedral one of the most splendid remaining examples of Gothic architecture, is literally undermined by the cellars of the champagne magnates. These cavernous depths, hewn out of the chalk, are instinct with industrial life, for in them are carried out many of the processes to which champagne has to submit in its passage from grape to glass. The first impression of a visitor who, like the writer, has made himself acquainted with the leading "champagneries" (if we may coin that word), is their air of solid prosperity. There is nothing of the slip-slop or unsubstantial about the business locations of the champagne lords and ladies—for are not two of the biggest houses those of the widows Pommery and Cliquot? In such cases it is

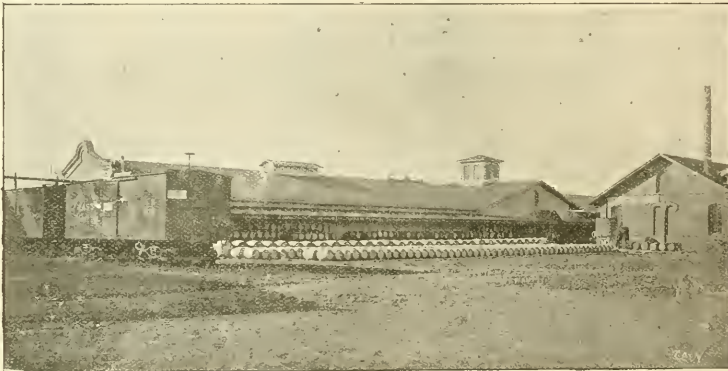
obvious that old chateaux have been converted into wine offices and store-houses, the ancient courtyards and green pleasures being highly suggestive of old-time comfort and repose. Then, again, there are brand-new establishments, such as the magnificent installation of Veuve Pommery, which have been erected with a keen eye to business exigencies, and yet exhibit in a high degree the alliance of artistic decoration with structural utility. The underground vaults, which are so important a feature of every champagne establishment, are not in all cases artificial excavations of modern days. The period of Roman ascendancy has left its mark on Rheims in the form of wonderful old gates, arches, and other architectural remains, including spacious catacombs, which serve admirably for the storage of champagne. These Roman cellars have therefore been turned to excellent account.

A correspondent in Adelaide writes as follows:—The most gratifying feature in the South Australian official returns of Agricultural production is certainly the evidence they furnish of the increased interest which is being displayed in the development of our viticultural resources. The area under vines last season was 12,314 acres, as compared with 9,535 in the previous year, showing the large increase of 2,779 acres, or nearly one-third. The additional vines returned as in bearing were 114,734, making a total of 4,030,714, whilst the vines not in bearing increased in number from 1,833,763 to 3,146,564. The increase in the vines lately planted is therefore 1,312,801, or over 70 per cent. Again, the quantity of wine returned at the vintage of 1890-1 was 801,835 gallons, an increase of 39,059 on the production of the previous year. This does not, however, include wine made from grapes purchased from small growers, which is probably, the Government Statist points out, a fourth more. It is quite clear from the returns that the vine-growing industry, fostered as it has been by the Agricultural Bureau and its branches is making progress. It may here be added that the late Government's intention to subsidize the viticultural industry, is likely to be carried out by the present Ministry, as at their first Cabinet meeting the planting of 2,000,000 vines in the nurseries under the control of the Conservator of Forests was approved. These will be utilized for purposes of general distribution in accordance with the recommendations of the Bonus Commission.

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**SOUR MASH**  
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We have spared neither effort nor expense to make "GLENMORE" the finest early maturing Sour-Mash Whiskey ever produced in Kentucky and the flattering recognition extended to that brand by the trade is proof enough to us that our efforts have been crowned with entire success.  
**GLENMORE DISTILLING CO.**



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# PLYMOUTH GIN

IN CASES ONLY.

An English Double Distilled Unsweetened Gin, a  
delicious compromise between Holland  
and Old Tom Gins.

DISTRIBUTING AGENT FOR THE PACIFIC COAST: S

W. B. CHAPMAN, 123 California Street, San Francisco.

Correspondence.

New York, September 26, 1892.

Editor Pacific Wine and Spirit Review.—DEAR SIR: No experienced man favors newspaper controversies. Hence I propose to be brief in touching upon your article of date of September 20th relative to my sketch of the "Wine Industry of California," in *Beliefs* monthly of last June.

Mr. Belford requested me to state facts in connection with California wines. He knew that I was not only friendly to California wines but also an enthusiastic advocate of all methods tending to their improvement. But he believed that I would write up in the subject with due regard to truth and reason. I certainly aimed to do so. But it appears that I failed to express my meaning clearly or that I have been greatly misunderstood. A Mr. Doyle of Menlo Park, San Mateo county, is about to "jump on me with both feet," in an early issue of *Beliefs*. Mr. Belford writes me from Chicago that Mr. Doyle proposes to "wipe the floor with me and then bang me up to dry." You are less severe. But even you appear to believe that my disposition is to speak with "faint praise or civil sneer" of this great industry of the Pacific coast. Such is not my disposition; and the journal which I edit has lost favor with the importing interests of this city because they say the *Grape Leaf* favors California wines too much.

The entire *Beliefs* article could be boiled down to about this amount of dry sugar. California produces an immense quantity of wine; but not nearly as much as she would if the prices were better. These prices are lower per gallon than those of wines produced in New York, Ohio and Missouri. Imperfect methods of sale are partly responsible for these low prices. Highly flavored bouquet wines have not as yet got into market from California. Some people say they never will. Others say to the contrary. Sound judgment says wait and see: the California wine industry is young yet.

As evidence of the truth of this resume I append the following extracts from the *Beliefs* article:

"In Contra Costa county there are vineyards now cultivated on the slopes of Mount Diablo range, of which the soil is almost identical with that of the most fruitful portions of the Cote D'Or in France; and the proprietors promise us, in time, a wine that shall be as good as Pomard and Beaune."—Page 92.

"This district also has an excellent raisin crop, and it is among the possibilities that clarets and white wines of choice quality may be produced on its eastern edge, on the foot-hills of the Sierras. That they have not yet produced the does not defeat the rational expectation that they may and especially in localities where the cold of winter should be sufficient to give the vines a rest during the season and to overcome that tendency of the California grape, on which we shall soon touch, which in the opinion of many experts will forever destroy its usefulness in an evolution of choice wines."—Page 92.

"But we do not assert that such a change must necessarily be for the worst. The same grape that yields Hochheimer on the Rhine yields Buechlas in Portugal, and Sercial in Madeira. No nobler wine than Sercial has ever been known on this planet, and if a radical departure from the parent grape, caused by change of soil and climate has resulted in the development of a richer product in one instance, the same result may follow in an infinite number of instances."—Page 94.

"Although the expert from Bordeaux and the expert from Beaver street have this shut off debate by positiveness of assertion, still we prefer to hold our judgment in abeyance and to ask our audience for a suspension of the popular verdict as to what may or can be produced. That which is, is sorrowfully admitted, and the United States has written over against it in characters that are only too distinct, nineteen cents per gallon. This price however, is an improvement upon that of some former years and enables us to believe that the wine growers of California are adopting better methods of sale."—Page 95.

"We are inclined to believe the statement made by the well-informed dealers, quite unanimously, that the average quality of the wine product of California is equal to that of the ordinary and unclassified growths of France and Germany. It now remains to improve on this condition to the extent that her average quality shall be equal to that of the ordinary and the superior growths of these countries."—Page 96.

Thanking you for your courtesy, I remain,  
Yours very truly,  
CHAMPTON BISSALL,  
39 Broadway, New York.

LA RUE'S LETTER.

The following letter has been received by National Commissioner M. H. De Young from H. M. La Rue, Chief of the Board of Viticulture:

WORLD'S COLUMBIAN COMMISSION, )  
OFFICE OF THE DIRECTOR-GENERAL OF THE EXPOSITION, )  
Chicago, September 9, 1892. A

Hon. M. H. De Young, San Francisco, Cal.—DEAR SIR: I arrived here last Monday and immediately commenced work. In looking over applications for space in the department of viticulture I find that quite a large number of winemakers of California have applied; also quite a number from the southern part of the State will make an exhibit of raisins; but from the great raisin-producing portion of our State, namely, the Sacramento and San Joaquin valleys, there are very few applicants for space. Either for the display of raisins or fresh grapes in the national building. While we of California are all anxious to have California make a fine display in our State building, at the same time we think all of our products ought to be exhibited in the national building, where they will come in direct competition with the products of the world, and where they can compete for the national premiums.

I will suggest to you that it would be well if you would call the attention of those who intend to make exhibits in the State building that they ought to make exhibits in the national building as well. The applications for space in the department of viticulture are very numerous; in fact it will be with great difficulty that we can accommodate them all without materially reducing the amount of space demanded.

I was out to the grounds yesterday looking at the State building. While they seem to be behind with their work everything at this time seems to be progressing favorably.

I shall be pleased to see you when you are in Chicago.  
Very respectfully,  
H. M. LA RUE,  
Chief, Bureau of Viticulture.

DIPLOMA AND MEDAL, PARIS, 1889.

GOLD MEDAL, INTERNATIONAL FOOD AND WINE EXHIBITION, BRISBANE, JUNE, 1892.

FIRST AWARD AND MEDAL, MELBOURNE, AUSTRALIA, 1889.



THE INGLENOOK TABLE WINES

—AND—

OLD PRIVATE STOCK BRANDIES,

GROWN and BOTTLED at the Celebrated

INGLENOOK VINEYARD

SOLE ONLY IN GLASS.

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Note: None Genuine Unless Bearing LEGAL PURE WINE STAMP and TRADE MARK on Cork Cap or Seal. Only Matured and HIGHEST GRADE WINES Placed on the Market on Sale by Leading Grocers and Wine Merchants in Every City in the Union.

Office and Depot, 122 Sansome Street, San Francisco.

F. A. HABER.

## RECENT TREASURY DECISIONS.

The Secretary of the United States Treasury has notified all revenue officials of a new set of regulations governing the wholesale handling of liquors. The authorization of the new rules is an act passed July 16, 1892. That act requires that every wholesale dealer shall on or before the 10th day of every month, beginning with September, make a report or return, under oath, to the collector of the district of the exact quantity in proof gallons of each kind of distilled spirits and a total quantity on hand at the beginning of each month; also how much he has received during the preceding month and the exact quantity disposed of during that time, and the amount he has then to secure accuracy he must make a full and true inventory of all spirits on his premises at the end of this month, and furnish one of these inventories at the end of June and December of each year. There are numerous other regulations about marking and taking out stamps and filling up blanks.

The Department has decided that fortified lemon juice, which the importers wish to have admitted as fruit juice, is an alcoholic compound, and as such is dutiable at the usual rates.

The Department has decided that straw baskets holding liquors are dutiable at thirty per cent ad valorem.

The following paragraph appears on page 198 of the Drawback regulations printed in Series 7, No. 7, Revised, United States Internal Revenue, viz:

For the discharge and cancellation of the export bond, the same certificates of landing and other evidence will be required as in case of bonds for export of imported merchandise, exported from the United States under law and regulations made in pursuance thereof appertaining to the customs.

This clause is hereby amended so as to read as follows, to wit:

For the discharge and cancellation of the export bond, the same certificate of landing will be required as in the case of bond for export of distilled spirits free of tax, as prescribed in article 74 of Series 7, No. 4, Revised October 27, 1885.

Collateral evidence as to landing abroad in drawback cases will be the same as required in articles 76 to 79 inclusive, in Series 7, No. 4, Revised.

This regulation will take effect on exportations of distilled spirits, with benefit of drawback, made on and after August 1, 1892.

The Department has decided that the bottles in which still wines are imported are not subject to an additional duty of three cents each.

## RECENT LEGAL DECISIONS.

If a person meets a violent death at the hands of a man who is intoxicated, under the civil damage act the defendants of the deceased person can recover damages from those who sold the liquor which intoxicated the one who committed the violence. *Seath vs. Chape*, Supreme Court of Nebraska, 59 N. W. Rep. 941.

A saloon keeper who receives his friends on Sunday in his office, connected with his bar in another building by archways, but separated therefrom by damask, curtains and barricades, is guilty of keeping his saloon open on Sunday. *People vs. Hughes*, Supreme Court of Michigan, 51 N. W., Rep. 518.

Where bottles of liquor are placed in a wooden box, and shipped into the State to be sold on commission, the box is the original package. *Harrison vs. State*, Supreme Court of Alabama, 10 South, Rep. 30.

The Supreme Court of Georgia held, in the case of *Crabb vs. the State*, that the sale of whisky sent by express "C. O. D." was not complete until the whisky was delivered and paid for, and that an express agent making the delivery and collection in a county where sale was lawfully prohibited was subject to indictment if acting knowingly in completing the sale.

Where an insolvent debtor confesses judgment in favor of a creditor, upon a bona fide debt, to the full amount of the judgment, the fact that the creditor levies upon substantially all the property of the debtor, if the levy is made in good faith, and for the satisfaction of the judgment, does not render it a preference of one creditor and therefore invalid under the New York as-

signment laws, unless the debtor thereafter makes an assignment for the benefit of his creditors. *Granger vs. Lyman*, Superior Court of Buffalo, 15 N. Y. Supp. 735.

The Supreme Court of Georgia held, in the recent case of *Williams vs. the State* that an indictment founded on the general local option liquor law of September 18, 1885, which charged that the accused unlawfully and for a valuable consideration did directly sell a quantity of intoxicating liquors, contrary to the laws of the State, etc., was sufficient without specifying the kind or quantity sold, the price, or the name of the purchaser, and that it was not necessary for the indictment to negative any of the exceptions contained in the statute, such exceptions not being inserted in the enacting clause which defines and describes the offense.

A person who has been connected prominently with a firm which was widely known to the trade, and which had a considerable reputation, withdrew from and engaged in the same business on his own account. In his advertising matter and on his goods he made the fact of his former connection with the old firm very prominent, and entered into a systematic effort to build up his own trade from his acquaintances among the customers of the old firm. The latter sought to secure an injunction restraining these acts, which was denied. Inasmuch as the facts which he advertised with reference to his former relations with the firm were true, and not calculated to mislead any one, he had a right to use them, and a man who sells out his interest in a business and does not contract not to do so, has a much right to enter the same line of business and work for the trade among his former customers as any one else has. *Marcus Ward Ltd., v. Ward*, Supreme Court of New York, 15 N. Y. Sup. 913.

## ABSINTHE.

A Liquor that is Better than the Reputation it Bears.

The author of the proverb, "Give a dog a bad name and hang him," may well have had absinthe in his mind when he evolved that piece of didactic philosophy. Certainly no other stimulant has had more atrocities fathered onto it, or had to submit so often to the unmerited penalty of its sinister reputation. In the Parisian press there has been some discussion lately relative to the sudden death of a man, which was attributed to absinthe drinking. To allay the apprehensions which this announcement aroused among the *faneux* on the boulevards, to whom life without their anti-praetical absinthe would be a dreary desert, a medical paper publishes the analysis of the most widely drunk absinthe in France—that of Pernod Fils. As the result of its examination our contemporary pronounced the brand in question to be a carefully made preparation, composed of pure spirits of wine, entirely free from fusel oil and metallic contamination and from other extraneous ingredients of an objectionable or injurious character.

The active principle of absinthe is worm-wood (*artemisia absinthium* in technical phrase), a shrub which grows wild in dry, stony places throughout Europe, and celebrated from time immemorial for its tonic, appetizing and purifying properties, indeed its leaves and blossoms have been principally utilized for medicinal purposes. That science has amply confirmed popular belief as to the merits of this common herb is proved by the fact that worm-wood still figures as a medicine in most of the pharmacopæias, while other ordinary roots and herbs have fallen into desuetude. Many physicians, continue our authority, prescribe it with much effect in stomachic complaints. Yet, just as with everything else, immoderate consumption brings its own Nemesis; but to the discreet, the alcoholic preparation is neither better nor any worse than any other compounded drinks. The intensely bitter flavor betokens the presence of its most active constituent, *absinthin*, a crystalline substance easily soluble in spirit but scarcely soluble in water or other fluids. For this reason he who would drink absinthe in the orthodox way must learn patience. Here is the recipe: Pour a tablespoonful into a tumbler, mix with double the quantity of water, if possible, letting fall drop by drop into the glass, then let it rest for a short time, and after fill up with water. An alcoholic preparation of worm-wood has been known in England for centuries. In 1660 Pepps left on record in his evergreen "Diary" that he gave two of his friends two quarts of worm-wood wine, which his editor adds was probably similar to the "creme d'absinthe."—*The Wine and Spirit Traders' Combined Circulars*.



# E. J. CURLEY & CO.

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These Whiskies are made in the Famous "BLUE GRASS REGION" so justly celebrated as the home of the finest Whiskies in the World, and which have been for the last Century, recognized as such, giving the character and high standing to KENTUCKY WHISKIES which they now enjoy.

THESE FAMOUS WHISKIES CAN BE HAD IN LOTS TO SUIT THE TRADE FROM HELLMANN BROS. & CO., 525 FRONT STREET, SAN FRANCISCO.

## MOORE & SELLIGER,

Louisville, Ky.



BELMONT and ASTOR are distilled from finest of grain and purest of water upon the Hand Made Sour Mash Process. Each and every barrel guaranteed to be strictly pure and free from any must.



The NUTWOOD is a... (text partially obscured) ...giving to... (text partially obscured) ...



The BELMONT, ASTOR and NUTWOOD Whiskies are stored in the latest improved bonded warehouses, with patent racks, metal roof, iron shutters and doors. Giving our personal attention to the safe handling and care of these goods, with every advantage and facility for shipping the same, we can guarantee full satisfaction in every particular to the trade. Soliciting your favors, we remain,

Very respectfully,  
MOORE & SELLIGER.

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DEALERS IN CALIFORNIA WINES AND BRANDIES.

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THE WORLD RENOWNED

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CORDIALS OF ALL KINDS SUCH AS

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SOLE AGENTS FOR LOUISIANA

**KAUFMANN & BLACHE, NEW ORLEANS.**

Correspondence Solicited.

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SUCCESSORS TO

WATSONVILLE M. & L. Co.

Have Constantly on Hand a Full Supply  
of the Following Sizes of

## GRAPE STAKES,

2x2--4 Feet Long, 2x2--5 Feet Long,  
2x2--6 Feet Long.

Which will be sold at reasonable rates.

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Loma Prieta, - - - - - Santa Cruz Co., Cal.

## Liquor Flavors

## WILLIAM H. RUDKIN,

74 WILLIAM STREET, NEW YORK.

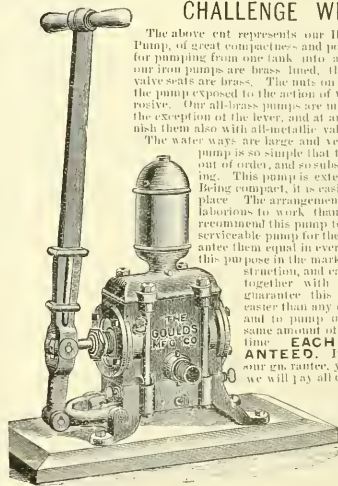
## GENUINE XX BEADING OIL XX

Reduced To \$7.50 Per Gallon.

Goods For Sale in California only by

ARDINGTON & CO., 23-27-29 SECOND ST., SAN FRANCISCO

## CHALLENGE WINE PUMP.



The above cut represents our Horizontal Challenge Wine Pump, of great compactness and power for use in wine cellars for pumping from one tank into another. The cylinders of our iron pumps are brass lined, the piston rod, valves and valve seats are brass. The nuts on the rods on either side of the pump exposed to the action of water or wine are non-corrosive. Our all-brass pumps are made entirely of brass with the exception of the lever, and at an extra charge we will furnish them also with all-metallic valves.

The water ways are large and very direct, and the whole pump is so simple that there is no liability to get out of order, and so substantial as to be very enduring. This pump is extensively used by wine men, being compact, it is easily removed from place to place. The arrangement of the lever makes it less laborious to work than the ordinary lever. We recommend this pump to wine dealers as the most serviceable pump for their requirements, and guarantee them equal in every respect to any pump for this purpose in the market. It is simple in its construction, and can be taken apart and put together with an ordinary wrench. We guarantee this pump to work one-third easier than any other pump we know of, and to pump one-third more wine with same amount of labor in the same given time. **EACH PUMP IS GUARANTEED.** If they do not come up to our guarantee, you may return them, and we will pay all charges.

We carry a full line of WINE, BOTTLES, CASKS and STEAM HOSE of all sizes and qualities. Wine corks of all descriptions. Send for our special wine pump catalogue, mailed free.

WOODIN & LITTLE,

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312 and 314 MARKET ST.,

ENGRAVING—Superior Wood and Metal Engraving, Electrotyping and Stereotyping done at this office.

# Prices Current.

These are the long prices. The rate of discount on purchases of a considerable amount can be learned by applying to the agents or dealers. We recently request dealers, agents and producers to notify us when a change occurs in the prices current of the goods they handle.

## California Wines & Brandy

The Prices given are for quarts and pints put up in cases of twelve and twenty-four bottles.

ARPAZ HARASZTHY & CO.  
530 Washington Street, San Francisco.

	QUARTS.	PINTS.
O. V. Chablis	6.00	7.0
Riesling	4.50	5.25
Gu'del	4.50	5.25
Cabernet Blend, Claret	6.00	6.75
Burgundy	6.00	6.75
Zinfandel, Claret	4.50	5.25
Port	6.00	6.75
SHERRY	6.00	6.75
Malaga	6.00	6.75
Sweet Muscat	6.00	6.75
Chateau d'Orleans, Claret	12.00	13.00

J. G. MULLICH & CO.  
Cor. Second & Market Sts., San Francisco.

Traminer, 82	5.00	\$ 6.00
Gu'del, 82	6.00	7.00
Burgundy, 81	6.00	7.00
Zinfandel, 81	5.00	6.00

I. DE TURK.  
212 Sacramento Street, San Francisco.

Port, 1884	4.00	\$ 6.00
Dry Sherry, 1884	6.00	6.00
Dry Sherry, 1886	4.00	4.00
Angelica, 1884	4.50	4.50
Tokay, 1884	8.00	8.00
Zinfandel, 1884	3.50	4.00
Burgundy, 84	4.00	4.00
Riesling, 1885	4.50	4.50
Gu'del, 1884	4.50	4.50
Hock, 1884	3.50	3.50
Brandy, 1882	12.00	12.00

SAN GABRIEL WINE CO.  
Rainoma, Los Angeles county, Cal.

Riesling	8.45	\$ 9.75
Gu'del	4.75	5.75
Port	5.50	5.50
Angelica	5.50	5.50
Miscellaneous	5.50	5.50
Sherry	6.00	6.00
Brandy, 1882	12.00	12.00

LOS GATOS & SARATOGA WINE CO.  
1227 Broadway, Oakland, Cal.

Zinfandel	3.50	\$ 4.50
Brandy	9.00	9.00
Port	5.00	6.00
Sweet Muscatel	5.00	6.00
Grape Cordial	6.50	7.50

JOSEPH MELTZER & CO.  
504 and 306 Market Street, San Francisco.

Claret, 1885	5.00	\$ 5.00
Zinfandel, 1885	3.50	3.50
Burgundy, 1885	3.50	3.50
Hock, 1885	4.00	4.00
Riesling, 1885	4.00	4.00
Gu'del, 1884	5.00	5.00
Somalia Hungarian Wine, 1885	3.50	3.50
Szessardi Fohel Hun>Type	5.00	5.00
Port, 1884	6.00	6.00
Sherry, 1884	5.00	5.00
Angelica and Sweet Mont' 84	6.00	6.00
Mal' a Malaga & Sw' To'y 83	5.00	5.00
Port, 1885	10.00	10.00

BECK, PYHIR & CO.  
108 O'Farrell Street, San Francisco.

Santa Rosa Zinfandel '86	8.00	8.00
Santa Clara Cabernet, '87	4.50	4.50
Cupertino Medoc, '84	6.50	6.50
St. Helena Hock '86	3.50	3.50
Gu'del (Chasselas), '84	4.50	4.50
Traminer, '82	5.00	5.00
Sauterne (silver leaf)	6.50	6.50
Haute Sauterne (gold leaf)	7.00	7.00

109 O'Farrell Street, San Francisco.

Santa Rosa Zinfandel '86	8.00	8.00
Santa Clara Cabernet, '87	4.50	4.50
Cupertino Medoc, '84	6.50	6.50
St. Helena Hock '86	3.50	3.50
Gu'del (Chasselas), '84	4.50	4.50
Traminer, '82	5.00	5.00
Sauterne (silver leaf)	6.50	6.50
Haute Sauterne (gold leaf)	7.00	7.00
California Cognacs	8.0	8.0
** Silver Bronze Leaf	10.0	10.0
**Red	12.00	12.00
**Green	12.00	12.00

INGLENOK WINES.  
U. A. Haber, agent, 122 Sansome St., S. F.  
Table Claret blended from choice foreign grapes, since 1885  
K&A Table Claret, M&oc type red label, 1885  
Burgundy type  
Burgundy, 1885 Reserve  
Stock

5.00 8.00  
5.50  
4.50  
6.00  
6.00  
5.00  
6.00  
5.00  
5.00  
7.00

CAL WINE GROWERS' UNION.  
Cor. Sutter and Grant Ave. San Francisco.

EL QUITO VINEYARD.	
Riesling	3.00 4.00
Claret	3.00 4.00

FRESNO VINEYARD CO.  
Burger

Burger	3.50 4.50
Port	5.50 6.50
Angelica	5.50 6.50
Sherry	5.50 6.50
Logna Brandy	10.00 11.00

ST. HUBERT VINEYARD.  
Table Claret

Table Claret	8.00 9.00
Sauterne	8.00 9.00
Logna	12.00 13.00

ROHLER & FROHLING.  
601 Tolson Street, San Francisco.

Riesling	3.50 4.50
Hock	3.50 4.00
Gu'del	4.00 5.00
Sauterne	4.50 5.00
Zinfandel	3.75 4.25
Zinfandel, odd	3.50 4.00
Burgundy	4.00 4.50
Superior Port	10.00
Sherry	7.50
Angelica	6.00
Miscellaneous	6.00
Malaga	6.00
Malaga	6.00
Brandy	10.00

NAPA VALLEY WINE COMPANY.  
11 and 15 First Street, San Francisco.

Hock	3.50 4.50
Gu'del	4.00 5.00
Riesling	4.50 5.50
Cabernet	4.50 5.50
Zinfandel	3.50 4.50
Private Stock Claret	5.00 6.00
Burgundy	4.00 5.00
Angelica	4.50
Sherry	4.50
Brandy, 1881	15.00
Brandy, 1887	8.00
Private Stock Burgundy	7.00
Private Stock Sauterne	8.00
White Cliff Claret	15.00
Private Stock Hock	5.00

KELHS, SCHWARKE & CO.  
127 Sutter Street, San Francisco.

Zinfandel	3.25	\$ 4.25
Zinfandel	4.00	5.00
Burgundy	4.00	5.00
Sauterne	5.50	7.00
Port, Old	6.00	
Old Sherry	6.00	

GEORGE WEST & SON,  
Stockton, Cal.

Brandy, 1879	8.00
Brandy, 1882	15.00
Brandy, 1885	15.00
Frontignan	9.00
Sherry	9.00
Port, Old	12.00
Port	6.00

MONT ROUGE WINES.  
A. G. Hanch, Livermore.

Office and Depot, 115-117 Front St., S. F.	Quarts.	Pints.
Sauterne	86.00	87.00
Haut Sauterne	7.00	8.00
Claret, Table	4.00	5.00
A Claret, B	9.00	
A Claret, V	9.00	
B Claret, V	9.00	
Burgundy	9.00	10.00

S. LACHMAN & CO.,  
453 Biannan Street, San Francisco.

Old Port	87.00	\$ 89.00
Zinfandel	3.50	4.00
Zinfandel	4.00	4.50
Maldeira	8.00	
Malaga	8.00	
Cognac	14.00	

C. CARP & CO  
511 517 Sacramento Street, San Francisco  
La Loma, Grand Medoc \$ 7.00 \$ 8.00  
Burgundy 5.00 6.00  
Zinfandel 3.50 4.50  
Sauterne 5.00 6.00  
Sweet Muscatel, 1882 4.00 5.00  
Sherry, 1882 9.00 10.00  
Port, 1882 8.00 9.00  
Cal. Rochelle Brandy 12.00 13.00

BOWEN & SCHRAM  
204 California Street, San Francisco

8 vrams-berger Hock	\$ 5.00
Riesling	5.00
solas	5.00
Schram-berger Sauvign Vert	6.00
Sauterne Dry	7.00
Zinfandel	5.00
Burgundy	5.00
Claret	5.00

GEORGE WEST & SON  
187 Broadway, New York.

204 California Street, San Francisco.	
Haut Sauterne	\$ 9.00
Claret, Cabernet blend	10.00
Port, 1886	6.00
Sherry, 1884	9.00
Sherry, 1887	9.00
Frontignan	9.00
Brandy, 1856	29.00
Brandy, 1882	15.00
Brandy, 1887	10.00

## Imported Champagnes.

WM. WOLFF & CO  
329 Market Street, San Francisco.

	QUARTS.	PINTS.
Pommery Sec.	\$ 34.00	\$ 56.00

MACONDRAY & CO.  
First and Market Streets, San Francisco.

Louis Doederer Grand Vin Sec	34.00	36.00
Brut	34.00	36.00
Cote Blanche	34.00	36.00

W. B. CHAPMAN.  
123 California Street, San Francisco.

Perrier Jonet & Co. Special	\$ 35.50	\$ 55.50
Perrier Dry	34.00	36.00
Perrier Jonet & Co. Brut	34.00	36.00
Half pints "Special" #42 in cases of 4 doz.		

SHERWOOD & SHERWOOD.  
212-214 Market Street, San Francisco.

Moet & Chandon, White Seal	32.00	34.00
Brut Imperial 37	39.00	

CHARLES MEINECKE & CO.  
314 Sacramento Street, San Francisco.

DEITZ & GELBERMAN, AY. CHAMPAGNE.	
Gold Lark Sec. per case	\$ 32.00 \$ 34.00
Gold Lark Sec. 6 Magonnins	31.00
Cabinet Green Seal, per bskt 24.50	27.00
DUFASLOP & CO. REIMS.	
Carte Branche, per case	21.00 22.00

HELLMANN BROS & CO.  
525 Front Street, San Francisco.

Krug & Co. "Private Cuvée"	per case	\$ 34.00 \$ 36.00
Joseph Perrier fils & Co	per basket	19.00 20.00
Adrien & fils, per basket	17.00	18.00

ARPAZ HARASZTHY & CO.  
530 Washington Street, San Francisco.

Eclipse	\$ 14.50	\$ 17.00
Champagne, Eclipse brut	15.00	17.00

TO KALON VINEYARD.  
H. W. CRABB, OAKVILLE, CALIFORNIA.

Jas. L. Davis & Co. 208 California St. S. F.	
To-Kalon Sec.	\$ 12.00 \$ 13.00
Sparkling	11.00 12.00

A. WERNER & CO.  
52 Warren Street, New York.

Extra Dry	\$ 7.00 \$ 8.00
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P. AUL MASSON  
San Jose, California.

Premiere Cuvée, Dry	\$ 16.00 \$ 18.00
Special	16.00 18.00

5 cases or more, above prices less 20 per cent.  
10 cases or more, above prices less 25 per cent.  
Discount for cash, 5 per cent.

A. PINKER'S WIDOW  
309 Montgomery Street, San Francisco.

Gold Seal, Extra Dry	12.00	13.00
Nonpareil	12.00	13.00
Private Cuvée, Dry	11.50	12.00
Extra Dry	12.00	13.00

## Imported Wines.

W. B. CHAPMAN.  
123 California Street, San Francisco.

	QUARTS.	PINTS.
Flouret	\$ 7.50	
Pauillac	8.50	
St. Julien 1881	11.50	
St. Estephe 1881	10.00	
Chateau Lacroix	9.00	
du Gallan, 1881	10.50	
du Pich, 1878	11.50	
Pontet Canet	13.50	
Clat. Beycheville, 1881	15.00	
Duport Beaumillon, 1881	16.00	
Chateau Langrange, 1878	21.00	
Brown Cantone, 1874	22.00	
Chateau Langage, 1874	24.00	
Leveque, 1878	24.50	
Lafite, 1874	24.50	
Margaux, 1874	29.00	
Latom, 1870	32.00	

H. Cavillier & Frere, Bordeaux.

Pauillac, 1881	10.50
Dussac Grand Vin, 1878	16.50
Chateau Batailly, 1881	16.50
Chateau La Pointe Pomerol	19.50
Clat. Kirwan, 1878	20.50
Cos d'Estoumon, 1878	22.00
Clat. Larose, 1870	22.50
Leveque, 1878	24.00
Chateau Talbot d'Aux, 1875	24.00
Chateau Leville, 1878	24.50
Latom, 1868	30.00
Margaux, 1870	35.00

(Boucharde pere & fils, Beaune-Cote D'Or.)

Macon, 1884	10.50
Pommard, 1884	12.50
1881	15.00
Clos de la Mousee, 1884	17.00
Clos de Graves, 1878	21.00
Chamberlin 1881	25.00
Romanee, 1884	25.00

WHITE WINES.  
(Barton & Guesler, Bordeaux.)

Sauternes 1878	9.25
Vin de Graves, 187	



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DISTILLERS. CHICAGO.

## CELEBRATED IMPERIAL GIN AND RYE MALT GIN

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### These Gins are the only ones distilled in the U. S. by the HOLLAND PROCESS

And are unquestionably the purest and most wholesome Gins today, used in the U. S.

FOR SALE BY ALL WHOLESALE LIQUOR DEALERS AND DRUGGISTS.

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Complaints about our "Prune Juice" are altogether unknown. Ask the ablest blenders in the trade what they think of "Barrett's Unvalued." Their answer will be "Barrett's" is the best value and only "Perfect Prune Juice" manufactured, AND THE ONLY ONE WE HAVE FOUND WHICH WILL NEVER PRECIPITATE NOR CLOUD WHISKIES.

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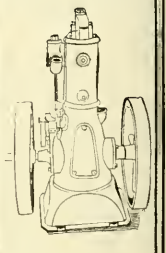
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SAN FRANCISCO, CALIFORNIA.

M. F. COON, Engraver.

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GAS and GASOLINE

## ENGINES



No Batteries or Electric Spark to care for. Makes no smell or dirt. No double or false explosions, so frequent with the unreliable spark. It oils itself automatically. Just light the Burner, turn the wheel, and it runs all day. It runs with a cheaper grade of Gasoline than any other Engine, and consequently it COSTS LESS to run it. For Simplicity it Beats the World. It has fewer parts, and is therefore less likely to get out of order than other Gas or Gasoline Engine now built.

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COSSART, GORDON & Co., MADEIRA.....	MADERAS	JOSE BOULE, TARRAGONA.....	TARRAGONAS
SILVA & COSENS, OPORTO.....	PORTS	A. BRONDUM & SON, COPENHAGEN.....	ACQUAVIT
A. LALANDE & Co., BORDEAUX.....	CLARETS, ETC	JOHN JAMESON & SON, DUBLIN.....	IRISH WHISKEY
A. PASSIER, BEAUNE.....	BURGUNDIES	THE ARDBEG DISTILLERY Co., ISLAY.....	SCOTCH WHISKEY
WILHELM PANIZZA, MAINZ.....	RHINE WINE	CHAS. TANQUERAY & Co., LONDON.....	OLD TOM GIN
MARTINI & ROSSI, TURIN.....	VERMOUTH	F. H. GIBSELL, LONDON.....	JAMAICA RUMS
L. & V. FLORIO, MARSALA.....	MARSALAS	R. L. MOORE & Co., ST. CROIX.....	ST. CROIX RUMS

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THE WORLD RENOWNED IRISH WHISKEY.

WITH GREAT EMPHASIS WE JOIN IN SAYING

IT HAS NO EQUAL.

In England it is considered a favor shown to be able to purchase it.  
Why use others when this Whisky is so

**CHEAP.**

Our arrangement with Messrs. John Jameson & Son, Limited, permit us to offer their WHISKEY on this market for less money than it can be bought on the open market in England.

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THAN ANY OTHER MADE.

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 One Favorite O. K. and Paul Jones Whiskies.  
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**DAVY CROCKETT WHISKY.**  
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 The OLIVINA Comprises 600 Acres of Hill  
 Side Vineyard. Located in the  
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 DRY, DELICATE, WELL MATURED TABLE WINE  
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 SEND FOR SAMPLE ORDER.  
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 BARTON'S CELEBRATED SWEET WINES, FRESNO.  
 J. P. SMITH'S OLIVINA VINEYARD, LIVERMORE.  
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**Wines and Brandies,**  
 Cor. Sutter & Grant Ave. San Francisco, Cal.

**Boiton & Strong,**  
 PHOTO ENGRAVERS  
 430 PINE STREET, - SAN FRANCISCO, CAL.  
 SEE SPECIMEN OF OUR WORK IN THIS PAPER.

BRANDS.	Fall	Spring	Fall	Spring	Fall	Spring	Fall	Spring	Fall	Spring	Fall	Spring	Old Whiskies.	Remarks
	'89.	'90.	'90.	'91.	'91.	'92.	'92.	'89.	'88.	'88.	'87.	'87.		
Glencoe.....		60		47½		35								
Glenmore.....		42½	40	37½										
Glen Springs.....														
Greenbrier.....		65		50		45		190					Spr 86	275
Greylock (The Mill Creek Dist'g Co.)														
Greystone.....		60		55										
G. W. S.....		65		52½				200						
Hackly, S. O.....		70	62½	60	55	50								
Hanning, Jno.....		45	42½	37½		35		160						
Harris, N.....								167½					Spr 81	325
Hawkins.....														
Hayden, R. B.....		65		50		45		190		240				
Head, F. M.....														
Head, W. H.....		45												
Hermitage.....		90	82½		75			235	240				Spr 84	360
Hill & Hill.....		47½	45	42½		37½		175						
HorseShoe (The Mill Creek Dist'g Co.)														
Hume.....		52½	47½					175					Spr 86	260
Imperial.....						30								
Indian Hill.....														
Jessamine.....			37½	35		30								
Jockey Club.....		45	42½		37½	35								
Kellar, A.....			50											
Kentucky Club.....		55	52½	50	47½			180						
Kentucky Comfort (Paine's)			40		35		32½		220					
Kentucky Cyclone.....			45		40		32½							
Kentucky Dew.....														
Kentucky Midland.....						30								
Kentucky Tip.....		42½	42½		35	30								
Kentucky Oaks.....			75	70	65	50								
Lancaster, R. B. (Maple Grove)													Spr 81	325
Lancaster, S. P.....		45	42½	40	37½			175						
Limestone.....		65	60	55		45	40		220					
McBrayer, J. A.....				52½	47½		32½					275		
McBrayer, J. H.....		60	57½	50	45		42½							
McBrayer, W. H Cedar Brook		100	95	80	77½	70		250	265					
Marion Co. Distilling Co.....		45	40					165						
Mattingly & Son, J. G.....			42½			35								
Mattingly & Moore.....														
Mayfield.....		57½	57½	50	47½	42½	40	190						
Medalion.....		45	40	35	32½									
Mellwood.....		65	62½	57½	50	42½	40						Spr 82	280
Mercantile Club.....		62½	60	57½	50	45	42½							
Miles, E. L.....		47½	47½		42½		37½	167½						
Monarch, M. V.....		60	57½		50	45								
Monarch, R.....		52½	50	47½	45			185					Spr 85	350
Monarch, T. J.....		55	47½	45	42½			175						
Moore, D. L.....					35								Fall 81	325
Moore & Grigsby.....			65	60		55	45							
Murphy, Barber & Co.....		55	50		42½		37½							
Nall, A. G.....			57½		50		42½	185						
Nelson.....			47½											
New Castle.....														
New Hope.....			60		55		50	200						
Nutwood.....			50		42½									
Oakwood.....														
O. F. C.....			77½		67½		60	235						
Old Charter.....			45					165						
Old Crow.....		95	92½	85	82½			275					Spr 81	450
Old Lexington Club.....			42½	35	35									
Old Log Cabin.....														
Old Oscar Pepper.....			90					235						
Old Tarr.....													Spr 82	335
Old Time (Pogues).....		55	55	45	42½	37½	35							
Old Times.....		42½	41½											
Parkland.....				35	32½		27½							
Parkhill.....			45		38½									
Patterson.....			55		50									
Payne, P. E.....			50		42½		37½	170						
Peacock.....														
Pepper, (Pepper, Jas. E. & Co.)			77½		65									
Pepper, R. P.....			55		45									
Pilgrimage.....			65		57½		50							
Purdy & Co.....														
Rich Grain.....		42½	40		37½		35							
Richwood.....			52½		42½		40							
Rippy T. B.....			47½				37½	170					Spr 81	325
Rohrer, D.....					35		32½							



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 CALIFORNIA  
**WINES AND BRANDIES.**



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 brandies of their own growth to supply the trade  
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 their product until it has become properly matured. Their large stock of ma-  
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 goods under their trade mark are warranted pure and unadulterated. Being the  
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 possessors of the "SHORE" BRAND OF BRANDY and "MOUNT VINEYARD"  
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*Veuve Clicquot Ponsardin*  
*The Most Delicious Champagne of France.*  
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BRANDS.	Fall '89.	Spring '90.	Fall '90.	Spring '91.	Fall '91.	Spring '92.	Fall '92.	Spring '89.	Fall '88.	Spring '88.	Fall '87.	Spring '87.	Old Whiskies.	Remarks.
	Bradlock .....	105	100	87½	77½	67½	65	.....	225	.....	.....	.....		
Bridgeport .....	95	82½	67½	65	57½	55	.....	.....	.....	.....	.....	.....	.....	.....
Brookdale .....	.....	85	75	70	.....	60	.....	.....	.....	.....	.....	.....	.....	.....
Billingier, S. & Sons .....	85	75	65	60	55	52½	.....	.....	.....	.....	.....	.....	.....	.....
Bougherty .....	107½	102½	90	83½	.....	.....	.....	260	.....	.....	.....	.....	.....	.....
Buch's Golden Wedding .....	95	88½	.....	75	.....	65	.....	230	245	.....	.....	.....	.....	.....
Frontier .....	52½	50	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....
Filson .....	102½	95	87½	77½	.....	.....	.....	255	300	.....	.....	.....	.....	.....
Fackenheimer .....	97½	90	82½	75	70	65	.....	230	250	275	320	350	Spring 81 550	Fall 85 375
Fannsville .....	92½	85	.....	67½	62½	.....	.....	.....	.....	.....	.....	.....	.....	.....
Fones, G. W. .....	80	70	60	55	50	45	.....	.....	.....	.....	.....	.....	.....	.....
Fippencott .....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....
Foadville .....	92½	80	75	70	65	60	55	.....	.....	.....	.....	.....	.....	.....
Felvale .....	100	87½	80	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....
Fonticello .....	.....	75	70	67½	60	57½	.....	.....	.....	.....	.....	.....	.....	.....
Foutrose .....	.....	60	52½	50	47½	42½	.....	.....	225	.....	.....	.....	.....	.....
Foore, Tom .....	.....	.....	.....	.....	60	.....	.....	.....	.....	.....	.....	.....	.....	.....
Ft. Vernon .....	110	102½	90	.....	.....	70	.....	.....	.....	.....	.....	.....	.....	.....
Frient .....	80	70	62½	60	55	52½	.....	225	.....	.....	.....	.....	.....	.....
Fverholt .....	87½	80	72½	67½	62½	57½	.....	225	250	280	.....	385	Spring 86 415	.....
Ftherwood .....	102½	97½	85	70	67½	.....	.....	240	.....	.....	.....	.....	.....	.....
Fomerset .....	57½	52½	47½	45	37½	35	.....	175	.....	.....	.....	.....	.....	.....
Fewart .....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....
Fompson, Sam. .....	.....	70	60	55	50	.....	.....	.....	.....	.....	.....	.....	.....	.....
Fandegrift .....	82½	72½	65	57½	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....



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R. MONARCH, Add: R. Monarch, Owensboro, Ky. Rates "A" 85c, "C" 1.50.	R. Monarch. Short Horn (Dougherty's)	SUSQUEHANNA DIST'G CO., Milton. Add: Jas. Levy & Bro., Cincinnati. Rates, 85c & 1.25.	Susquehanna.
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		A. OVERHOLT & CO., Add: A. Overholt & Co., Pittsburg, Pa. Rate, 80c.	Overholt.
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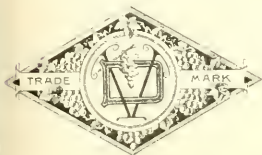
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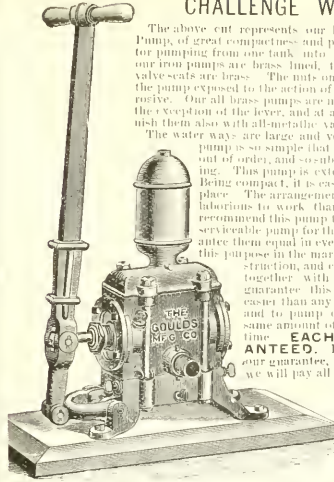
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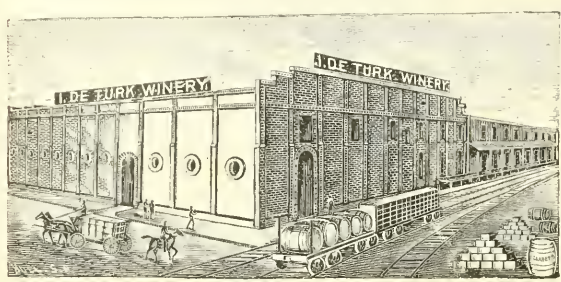


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PARIS, BOURBON COUNTY, KY.

# PACIFIC WINE & SPIRIT REVIEW

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## MARKET REVIEW.

**CALIFORNIA WINES**—Several of the leading buyers of the East have been in the State during the past fortnight, but the situation is so unsettled that transactions are few. Country holders, taking advantage of the short crop, have run their prices for naked wine higher than several city merchants are selling f. o. b., San Francisco, including cooperage, for New Orleans delivery.

There are practically no sales of new clarets or '91 clarets. Dealers are drawing in their stocks for their trade. The most conservative deem an advance certain shortly.

White wines are neglected.

Sweets are strong and in demand. There is a short production to an absolute certainty this year, as our tables of production show.

The exports of California wines from San Francisco by sea in October were as follows:

	Cases	Gallons	Value.
To New York.....	88	299,746	\$132,196
Central America.....	486	4,454	4,649
Mexico.....	38	10,363	5,004
Hawaii.....	32	6,283	4,333
Br. Columbia.....	40	1,196	668
Japan and China.....	26	6,454	2,600
England.....	.....	1,292	510
Germany.....	112	32,592	11,717
Other European.....	.....	6,052	2,146
Tahiti.....	.....	532	159
All other foreign.....	12	.....	48
Total.....	834	368,904	\$164,120

In the market review of California wines in the issue of October 20th, the total shipments of wine out of the State were given as follows:

	Cases	Gallons	Value.
September shipments out of State by sea and rail.....	3,662	1,177,276	\$517,540
Add to these the coast shipments for the same month.....	2,386	167,295	76,502

Grand Total of shipments for September..... 6,048 1,344,671 \$596,042  
 \* Estimating cases at 84 and bulk wine at 40 cents per gallon.

**CALIFORNIA BRANDIES**—The market is very strong. No sales of importance are being made. Holders are very stiff in their ideas and the only uncertainty which attends the business is what will be done at the Vina Estate of Senator Stanford this year. A good feeling exists among all holders.

The exports of California brandies by sea in October were as follows:

	Cases	Gallons	Value.
To Domestic, Eastern.....	.....	20,183	\$41,680
Germany.....	.....	37,919	28,952
England.....	.....	.....	.....
Other Foreign.....	6	524	499
Total.....	6	58,626	\$70,231

**WHISKIES**—The usual volume of fall trade is being transacted. Receipts of re-imported whiskeys are large and Kentucky whiskeys are in good demand. The State is in a strong condition financially and sellers anticipate an active trade up to and after Christmas.

The imports of American whiskey at San Francisco in October were as follows:

	Cases	Bbls.	HF-Bbls.
By sea from Atlantic ports.....	125	526	1
" re-imported.....	.....	480	..
By rail overland.....	7	1,505	361
Total.....	132	2,511	362

The imports of spirits, etc., at San Francisco by rail in October were 2003 barrels.

The exports of American whiskeys by sea to foreign ports in October were 590 cases and 974 gallons, valued at \$7221.

The imports of foreign whiskeys were 100 cases.

**IMPORTATIONS**—The principal importations at San Francisco in October were:

- Champagne—429 cases.
- Still Wines—836 cases, 115 casks, 2 barrels and 1 hog-head.
- Brandy—237 cases.
- Gin and Geneva—240 cases, 70 casks, 10 octaves. From overland, 300 kegs. From New York via Cape Horn, 23 kegs.
- Vermouth—3025 cases.
- Mineral Water—1003 cases.
- Bitters—850 cases.
- Absinthe—300 cases.
- Kummel—225 cases.
- Anesoni—115 cases.
- Fruit Juice—18 casks.
- Unspecified Liquors—60 cases, 2 casks.



Bulk Beer (from overland) 110 barrels, 310 half-barrels, 1020 quarter-barrels, 8 eighth-barrels.  
Bottled Beer (from overland)—150 cases, 395 casks, 560 barrels.

Foreign Beer (by sea) 165 cases, 1 cask.  
Cider (by sea from Atlantic ports)—295 cases.

## WINE AND BRANDY PRICES CURRENT.

THESE ARE THE RULING QUOTATIONS AT THE TIME OF GOING TO PRESS. THEY APPLY ONLY TO CARLOAD LOTS, F. O. B., SAN FRANCISCO, AND DO NOT INCLUDE CHOICE OLD WINES.

### RED WINES.

Clarets, first grade, per gallon	25 to 35 cts.
Clarets, ordinary, " "	20 to 25 "
Burgundy, first grade, per gallon	50 to 75 "
Burgundy, second grade, " "	40 to 50 "

### WHITE WINES.

Sauterne, first grade, per gallon	75c to \$1.40
Sauterne, ordinary, " "	50 to 60 cts.
Riesling, first grade, " "	60 to 75 "
Riesling, ordinary, " "	40 to 50 "
Gutedel, " "	50 to 60 "
Hock, " "	35 to 45 "

### SWEET WINES.

Port, first grade, per gallon	75 to 90 cts.
Port, ordinary, " "	45 to 60 "
Sherry, first grade, " "	75c to \$1.00
Sherry, ordinary, " "	47½ to 55 cts.
Angolica, first grade, " "	75 to 80 "
Angolica, ordinary, " "	50 to 60 "
Muscadel, first grade, " "	75c to \$1.00
Muscadel, ordinary, " "	55 to 65 cts.

### BRANDIES.

THESE PRICES ARE FOR LOTS OF FIVE BARRELS AND OVER, F. O. B., SAN FRANCISCO, TAX-PAID.

Brandy, Spring, 1892, per gallon	\$1.70
Brandy, Fall, 1891, " "	1.80
Brandy, Spring, 1891, " "	1.80
Brandy, Fall, 1890, " "	2.00
Brandy, Spring, 1890, " "	2.10
Brandy, Fall, 1889, " "	2.30
Brandy, Spring, 1889, " "	2.50

Brandy in half-barrels 5 cents per gallon additional.

## J. D. SIEBE VINDICATED.

Superior Judge Garber has rendered his decision in the action brought by the people on the relation of John P. Dunn, representing the Citizens' Defense Association to remove Assessor John D. Siebe from office. Judgment was entered in favor of the defendant, Siebe.

Judge Garber found that the alterations made in the assessment books, which Dunn charged were made with the intent to defraud the city, were made by the defendant actuated by good motives and for the purpose of preventing what he conceived to be an injustice and under the earnest belief that the law authorized him to make such alterations, and also that he was acting within his power and authority when he made the changes. "It remains, therefore," the opinion states, "only for me to determine whether under this finding the accused can be said to have neglected to perform the official duties pertaining to his office."

In support of his judgment in the matter, the court cited several cases bearing upon similar points, in which it was decided that a guilty intent is a necessary element to warrant the removal of any officer. The purpose of the statute under which the action was brought, section 772 of the Penal Code, the opinion declared, was the removal from office of incumbents who knowingly, willfully and corruptly use their official positions as a medium for extortion and wrong. It is clear from this that an officer cannot be punished by removal from office for an honest mistake. In this case, however, it can make no difference, in view of the facts formed, whether intent is a part of the offense charged or not. In my opinion the cases cited are decisive of this case."

One of the cases cited was a suit for removal for alleged

overcharge of fees, and another where a Tax Collector refused to perform his duties. In both no guilty intent was proved, and both defendants received judgment.

In commenting on the other side of the question and particularly on the point urged that ignorance of the law excuses no one, the court held that to constitute a crime there must be a union of act and intent, the word "willful" meaning a simple willingness to commit the act or make an omission. If any other construction be applied to section 772, mere neglect without intent would be cause for removal. Neglect, as defined by the Penal Code, imports a want of such attention as a prudent man gives to his business, and nothing is said about neglect not requiring any intent to violate the law.

"Measuring then the conduct of the accused in making the alterations complained of," continued the opinion, "by this statutory definition of the word neglect, can it be said that he was negligent in the performance of his duties as assessor? He made the alterations honestly, intending thereby to prevent injustice. Had the matter been his own concern, and actuated by the desire to do justice, the consequence of his acts accomplishing his desire could not be classed as negligence; if the act itself furnished the intent, it would have been cause for removal, but the rule does not apply here. The judgment should be in favor of the accused, John D. Siebe, and it is so ordered."

This is a decision by a Democratic judge in favor of a Republican office-holder during a hot local campaign, and Mr. Siebe has every reason to be pleased with the result. Not only does it free him from all vicious attacks made by the *Examiner*, but it shows that he is just what all decent people knew him to be, an honest and capable official as the *Review* said he was.

The telegram received in California from Italy that the Gold Medal of the Holo-American Exposition at Genoa had been awarded to California wines, ought to encourage the manufacture of good wine on the Pacific coast, and especially its sale under California and not under foreign labels. That the hill grapes of California can be made into good table wines has been demonstrated over and over again, and that these wines are not now generally used is due, not to any fault on the part of nature, but rather to the mistakes of the wine makers and the greed of those merchants who seek not reputation but only a quick sale and a margin of profit. The time is bound to come when this country will consume hundreds of millions of gallons, perhaps, of California wines every year, but that time must follow the most intelligent effort and conscientious marketing. California needs growers who will know no wine but Rieslings; growers who will know no wine but Zinfandel, etc., etc. In a word, the growers of California must realize that a single vineyard cannot produce all characters of wine. Growers must become specialists. Growers must consult quality at the expense of yield. Growers must ripen their wines before they are put on the market, and merchants must sell wines for what they are, and see to it that consumers get it cheap and pure, and that it be sold with meals in restaurants all over the country. There is no reason today why a bottle of California red wine should not be served with every fifty or seventy-five cent dinner, and were the wine men of California to give proper attention to details, this might be readily effected. To sum the whole matter up, we would say that the need of California's wine interest today is attention to details.—*T. M. Gilmore.*

H. H. HARRIS. M. L. REYNOLDS. THOS. KINGSTON.

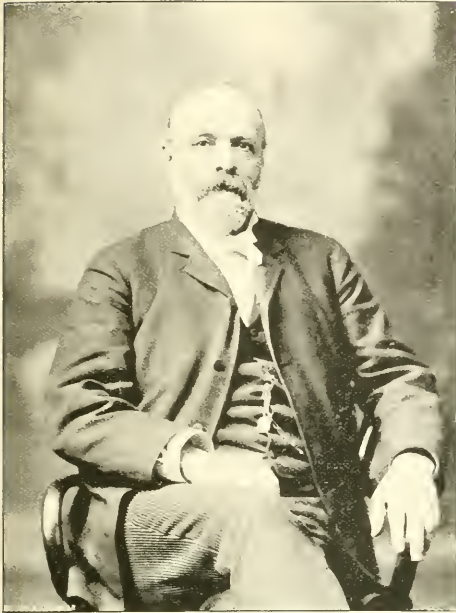
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## PROMINENT WINE MEN.



Sketch No. 23, Hon. Morris M. Estee, of the Hedgeside Vineyard, Napa.

A likeness of Hon. Morris M. Estee is peculiarly acceptable to the wine makers and merchants of this State at the present time. Mr. Estee has just concluded a joint debate throughout the State with Hon. Stephen M. White of Los Angeles, and has imparted the only life given to national politics on the coast this year. Mr. Estee has a national reputation as a lawyer, orator and man-of-affairs and as may be imagined he held his own most valiantly.

Mr. Estee was born in Warren county, Pa., in 1834, and is consequently in the prime of his physical and intellectual faculties. Sprung from the hardy stock of the early colonists of that great agricultural State, his boyhood and growth had the advantages of a country bringing-up, while his education was received at the public schools and latterly at Waterford Academy. So well did the young man profit by the educational facilities at his command that, from his sixteenth to his twentieth year, he was enabled to spend his winters in imparting to his juniors the knowledge that he had already acquired and utilized.

It was in his twentieth year that the young man turned his eyes to the Golden State, arriving here by way of Panama in 1853. Like many others of our foremost citizens, the first three years of his life in the State were spent in the mines of Amador and El Dorado counties. Again in 1856 we find him teaching school, and in the following year studying law under Judge T. M. Pawling at Volcano, moving thence to Sacramento, where in 1859 he was admitted to practice before the Supreme Court. From that date until 1866 he continued to practice law at Sacramento, representing that city in the Assembly during the legislative session of 1863-64; being subsequently elected District Attorney, which office he held for two years. In 1866 he removed to San Francisco, which he has since made his professional headquarters, though his business and domestic affiliations are properly located in Napa county, where he owns and

has most judiciously improved a valuable and beautiful estate, a large portion of which is set out to orchard and vineyard, to the conservation and development of which he has devoted much of his spare time and energy. He is the author of "Estee's Pleadings," which is in general use in the western States.

During the first year of his settlement in this city Mr. Estee was associated in practice with ex-Judge E. W. Heacock, and subsequently for about three years with the late John R. McLaurin, till the latter's death. From 1870 to 1880 he formed a co-partnership with ex-Judge John H. Boalt, and upon its dissolution in the latter year he associated himself with Mr. Ramon E. Wilson.

In political life Mr. Estee has all along been a power by reason of his various talents of oratory, sound judgment and leadership. One of the most prominent figures in the Republican party, he has time and again demonstrated his ability to mold the sentiments and actions of that party. In 1871, when Hon. Newton Booth entered upon his successful campaign against Hon. H. H. Haight for the Governorship of the State, Mr. Estee was chosen Secretary of the Republican State Central Committee; and two years later it was largely due to his personal efforts that the Legislature elected Governor Booth to the United States Senate, Mr. Estee officiating on that occasion as Speaker of the Assembly.

In the session of 1877-78 it was only the fact that the Democratic party was in the majority that Mr. Estee was not himself elected to the United States Senate, for which he received the Republican nomination.

Mr. Estee was the Republican candidate for Governor of the State in 1882, but the Democrats were still in the majority. In 1888 he held the distinguished position of President of the National Republican Convention at Chicago, and in 1889 was appointed by President Harrison as a delegate to the Pan-American Congress, which met at Washington in October of that year. He narrowly missed election to the United States Senate to succeed to the chair held by the late Senator George Hearst.

Mr. Estee's place in the Napa valley is a magnificent domain. He has about 400 acres in vines and his wine cellars are models. He already has a large independent trade built up.

He is a man of massive figure, big brain and solid attainments. His career has been one of the utmost usefulness and his powers have apparently only reached their zenith.

## MR. HABER'S RETURN.

Mr. F. A. Haber, the world's agent for the Inglenook wines has just returned from his Eastern and Southern trip. He has been away about two months and has visited all the markets where Inglenook already has an extensive sale and opened many new ones.

Mr. Haber believes in the future of the cased goods' trade. He says that people are more than willing to buy a first-class article, at fair prices, and that the success which has attended Inglenook amply proves it.

As far as the bulk goods trade is concerned, he says the principal buyers take no stock in the reports of short crops. "Oh we have heard that before," they say "and you cannot cry 'Wolf' at us." To these statements Mr. Haber would say that as the Inglenook was not in the bulk trade, he could have no object in distorting the condition of affairs and would add, "Gentlemen, I assure you on my honor that there will not be half a crop this year, and you will find out too late that we are not crying wolf."

While East, Mr. Haber met and had a most pleasant conversation with Ex-President Cleveland, who greatly admired the Inglenook wines. The next few days will probably tell whether we are to have an honest California wine on the White House table.

The distillery of Dillinger & Sons, at Bethany, Pa., has resumed operations, with a daily consumption of over 500 bushels of grain.

## Chicago Department.

[REGULAR CORRESPONDENCE.]

CHICAGO, October 25, 1892.

Business of all kinds is at a standstill now, and all that the people of Chicago and all the adjacent States thereto are thinking of is the dedication of the World's Fair which takes place this week. The city is full of people bent on sight-seeing, but there is not a cent's worth of business in the whole crowd. We can now see about what it will be for at least six months of next year. It was urged that the bringing of the Fair to Chicago would be a great business stroke, but the observing ones have long since come to the conclusion that outside of the land speculators who reaped their harvest two years ago and the hotel and saloon men, there is not much in it for Chicago after all in a business way.

The result of the excitement now on is that all kinds of business is at a dead standstill, and the liquor trade is "in it" with the rest. I am glad to be able to say, however, for the wine trade that there has been rather more than the usual activity during the past fortnight. A number of houses which have men on the road report an extra demand just now in outside towns. Good sized orders are coming in all the time, and the prospects are good for a continuance of this activity for some time to come.

The city trade is good also. This has been amply demonstrated lately by A. M. Bergevin & Co., representing the Eisen and Carpy Wine Companies. Just at this time they have a train load of wine on the way out from California, which will arrive in a few days. This is the first trainload of wine that ever came to this market, and the fact of so large a shipment as ten cars being made at one time shows that the gentlemen are hustlers. During the past two months the same firm has placed orders for more than another trainload of wine and brandy, but the shipments were made in carload lots so that it could not exactly be said that they had imported it by the trainload. This trainload of wine and brandy will be distributed upon its arrival among the following well-known and popular liquor dealers: Delany & Murphy take three cars; John Press, two cars; and H. M. Nathan & Co., H. M. Kaeler, Schmidt & Labes, E. H. Roche, John Finn & Co., S. T. Harvey & Son, Louis Sievers & Sons, and Humiston, Keeling & Co. will divide the remaining five cars among them. This may well be considered a very important event in the history of the wine trade of the United States, and simply demonstrates that the market for domestic wines is vastly on the increase. Speaking of this fact, a broker said the other day: "About a year ago I disposed of two cars of sweet wine to one firm here, and it was considered remarkable that any house should load up so heavily. I was told then that two cars of sweet wines would have stocked the whole trade of Chicago five years ago for a whole season. But those two cars were gone long before the season was out, and I filled another order fully as large."

Matters at the World's Fair are progressing nicely. Mr. La Rue has been busy ever since his arrival in segregating and assigning space. While he will be badly cramped for space, as will all the departments, he will be able to satisfy all with the assignments he is making. The California State Building is fast approaching completion, and is a very attractive and imposing structure. When I look upon its ponderous proportions I wonder if the people of California have any just conception of the herculean task there is before them to fill this great store-house with a display that shall do the great State a full share of justice.

Mr. W. H. McNeil, who has had charge of the matter of working up a wine and brandy exhibit in California for the World's Fair, arrived here a day or two ago. He states that there will be a most creditable display of both made, and that California will do herself proud on this occasion. This is an opportunity that California win men cannot afford to let escape them.

The eyes of the world will be turned upon the display made here at that time, and every wine man in the state should feel that he is personally responsible for the honor of the state and act accordingly. That there should be a little feeling of jealousy or any other hindering cause should not be admitted for a moment, and above all, nothing of that kind should be allowed to interfere with the one great object in view—the success of the exhibit.

The whisky trade is practically at a standstill. To stand still seems to have come to be the normal condition of the whisky business. There is no life in the market, and nobody is buying except for present needs, seemingly expecting a drop in prices at some time in the future. There is still a feeling that the heavy crop of '90 must cause a drop in prices when it comes squarely on the market, and everybody is holding off for that.

The question of curtailing the output for next season is being discussed, but it is the same old story. If "A" has orders for 1,000 barrels why should he not fill it, even if "B" don't find sale for 100 barrels of his. The market is an open one, and the hustler with good whisky to sell is the man that will get there all the time.

Mr. Clarence Hoffheimer, of Hoffheimer Bros., Cincinnati, on his semi-annual trip to the Pacific coast, has stopped over in Chicago, consulting with his efficient representative, Mr. Stein. No better argument could be adduced of the steadily increasing popularity of "White Mills" than the fact that they practically have no stocks to sell, having distributed every barrel among consumers. No small credit for this should be allotted to Mr. Stein for his efforts in this city and Milwaukee.—*Criterion*.

L. L. PALMER.

## Cincinnati Department.

[REGULAR CORRESPONDENCE.]

CINCINNATI, OHIO, Oct. 25, 1892.

Presuming that a few lines from the metropolis of the whisky business may be of some interest to your many readers, I will undertake the task—with some misgivings, however, of saying anything very interesting, for the whisky market just now is in an unsettled condition and what it will be some time hence it is hard to predict.

Business among the brokers is dull considering the season of the year; even the jobbers are complaining more or less that this season they are not doing as much as they expected.

The fruit brandy and fancy liquor houses are in full blast; in fact, working day and night to catch up with their orders. Their business is fully up to that of last year.

The fact that we are on the eve of a Presidential election undoubtedly has something to do with the present inactivity in the whisky market. However, standard brands of bourbon are holding up their values, though many brands not as well and conservatively handled as others, or owing to over-production, are struggling along for place, but must eventually linger and come out of the competition far behind.

I could mention many brands of Kentucky production that I consider good investments; especially do I believe the '91s and '92s good holdings, and believe that an investment in them would yield a good rate of interest.

Eastern ryes are sluggish. The best of brands have failed to hold their own, and all ryes, no matter what brand, are not as strong as they were earlier in the season. But I look for a reaction soon and have no doubt that there will be a rally in prices before the close of the year.

The California wine business has been exceptionally good. Mr. Mandel, of Lachman & Jacobi, placed several cars of wine among the leading houses here during the past fortnight.

I had the pleasure, during the past week, of calls from the following representative whisky men: Mr. Patterson, of Louisville, maker of Patterson & Marion Co. whisky; J. B. Watheu,



the big-hearted Kentuckian, of the firm of J. B. Wathen & Bro. Co., distillers of the famous "Wathen" and "Criterion" Bourbon and rye; and John N. Thomas, of Jno. N. Thomas & Co., Maysville, Ky., distillers of "Old Times" and "Maysville Club" rye.

Mr. Dave Weglein, representing B. Dreyfus & Co., San Francisco, reports business good.

J. H. Prescott, Jr., Secretary of the Meadville Distilling Co., Meadville, Pa., paid their agents, J. Shields & Co., of this city, a flying visit last week; and with their joint efforts succeeded in placing quite a lot of the Meadville rye to be made in the fall of '92 and spring '93. The Meadville rye is usually bought by connoisseurs of fine blends to give tone and high flavor to the better grades of blended rye whiskies. It stands in the front rank with the better class of Pennsylvania rye whiskies.

I am always an admirer of the beautiful, noble and handsome, and was therefore gratified to see in your edition of October 20th the handsome portrait of Mr. G. R. Washburn (better known as the "Duke of Kentucky") editor and proprietor of that lively whisky trade journal, the *Wine and Spirit Bulletin*, Louisville, Ky. The Duke paid me a social visit last week and was looking in the pink of health. His recent marriage seems to have had the effect of improving not only his looks, but his whole being. Always gentlemanly, clever and obliging, he is now a true Chessfield in his manners.



## New York Department.

[REGULAR CORRESPONDENCE.]

NEW YORK, Oct. 25, 1892.

Business in New York has had a great boom during the fortnight, as the cold weather has of course increased the sale of whisky.

People are just getting over the Columbus celebration and it may be truly said that their expectations were more than realized in the number of strangers who crowded into the city to witness the celebration.

I have seen Mr. Chas. Gundlach hustling about today, and according to the way his order books looked he has done an excellent business so far this season.

Sales of brandy have been on the increase; among the merchants; prices are firm but at a standstill showing no advance for the fortnight.

The Cook & Bernheimer Co., the sole agents for the Mount Vernon brand, have surprised themselves by the amount of goods they have shipped through the country. Their business is done only with the leading brands and Mount Vernon is one that has had a big sale in New York.

W. A. Gaines & Co., are giving them a big shake for first place with "Hermitage" and "Old Crow." It seems to be a hand to hand fight all along.

Col. E. A. Honan of Paris, Allen & Co., has returned to New York from his western trip and is delighted with the orders he booked while on the road. The house he travels for handles the entire output of the Allen & Bradley distilleries at Louisville, as well as the Gaines distillery at Frankfort.

Holtz & Freystedt have done an excellent business in the California wines line of goods during the past two months and Mr. Holtz in speaking of these goods remarked that on the average he had made more money on them than on his imported wines.

One of the principal sights in New York at present is the pure food exhibition and here the California wine men have made a hit. Flegenheimer Bros., made quite a showing. It is a great medium for advertising in the city and the vicinity. This firm has eight branch stores in and around New York. One of the brothers has been Alderman in one of our downtown districts and is a jolly fellow with a pleasant smile and a good word for every one. To this he owes much of his success in the trade.

A. Werner & Co., have been doing a fine business in the

champagne manufactured from California wine and it is only a question of a short time when a good many people will be persuaded into drinking domestic champagne altogether.

Mr. J. B. Colgan, the successor to Colgan & Co., recently imported from Spain 620 bales of fine hand cut wine corks. Each bale contained 21,600 corks, and the total foots up to the rather respectful number of 13,391,000. In the vernacular of the present day, it does not seem much when you take it quick; but just think of thirteen million bottles of wine, and hope that you will not be left out in the distribution.

*Bonhofs* in its issue of Oct. 25th says: "The market in New York remains exceedingly quiet; and as long as the demand is as small as it is now, buyers are likely to have their own way in purchasing, and there is no immediate prospect of an advance worth mentioning. As compared with last year the price for dry wines are to-day not over 2 cents higher, which is very far from what the California growers wish them to be and far from what they should be. The majority of dealers, and especially the small dealers, do not believe that the crop is short. They say: 'We have heard that story before,' or when they admit the shortage, they refer to the imaginary statements, lately reproduced by the press, showing an enormous surplus on hand in San Francisco. They will find out though, and at their own expense, that the crop is really a short one and that the surplus does not exist. In sweet wines there is no advance; the better grades of pure wine simply hold their own; the ordinary grades are lower than they were last year. For brandy the demand has been very satisfactory during the last two weeks."

JOHN S. McCOSKER.

## FOWLER'S CANDIDACY.

It is sincerely to be hoped that Mr. Frank L. Fowler will be elected as Assemblyman for the Forty-sixth District. Mr. Fowler has served one term with signal ability and success. He has proved himself a conscientious and honest public servant in every way. In the last session of the Legislature he was among the few who came out of the Legislative Halls with honor and without the slightest suspicion attaching to his name.

Mr. Fowler was recognized in Sacramento two years ago as among the brightest of the younger members. He rendered good service to the county and district he represents, and in securing appropriations for several State institutions he did a great service. He will go back to the Assembly with the experience of one term and will be able to look out for his constituents twice as well as could a new member.

Being a grape and fruit grower the Viticultural and Horticultural interests are safe with him and we do not see how the people of his district—largely engaged in these industries—can afford not to return him.

ESTABLISHED 1724

TRADE MARK

E. RÉMY MARTIN & CO

COGNAC

(FRANCE)

---

AGENTS IN SAN FRANCISCO, CAL.

HELLMANN BROTHERS & CO.,

625 FRONT STREET.

SEE QUOTATIONS ON PAGE 25.

# BRANDY PRODUCTION.

[OFFICIAL FIGURES]

## FIRST DISTRICT, SEPTEMBER, '92.

Produced and bonded.....	14,433 tax gallons
Received from distilleries in Fourth District of California.....	8,000 "
" " special bonded warehouses in Fourth District.....	10,403 "
Transferred from distilleries to special bonded warehouses in Eastern Districts.....	18,109 "
" " special bonded warehouses to special bonded warehouses in Eastern Districts.....	58,083 "
Tax-paid.....	34,128 "
Exported.....	39,702 "
Remaining in bond First District September 30, 1892.....	647,127 "

## FOURTH DISTRICT, SEPTEMBER, '92.

Produced and bonded.....	28,032 tax gallons
Transferred from distillery to special bonded warehouse in First District, California.....	5,508 "
" " " " Eastern Districts.....	" "
" " special bonded warehouse to special bonded warehouse, First District, California.....	5,652 "
" " " " Eastern Districts.....	9,605 "
Exported.....	17,335 "
Tax-paid.....	13,928 "
Remaining in special bonded warehouses September 30, '92, Fourth District.....	850,181 "
" " " " First District.....	647,127 "
Total in bond in the State September 30, 1892.....	1,497,308 "

# SWEET WINE PRODUCTION.

OFFICIAL FIGURES.

### FIRST DISTRICT OF CALIFORNIA.

### FOURTH DISTRICT OF CALIFORNIA.

#### SEPTEMBER, 1892.

#### SEPTEMBER, 1892.

	Pkgs	Tax Gals
Brandy withdrawn from distillery for fortification.....	540	54,778
Brandy withdrawn from special bonded warehouse for fortification.....	103	20,720
Brandy actually used for fortification.....	421	34,546
		Wine Gals
Port produced.....		158,732
Angelica produced.....		23,568

	Pkgs	Tax Gals
Brandy withdrawn from distillery for fortification.....	288	20,518
Brandy withdrawn from special bonded warehouse for fortification.....		
Brandy actually used for fortification.....	264	18,681
		Wine gals
Port produced.....		72,480
Angelica produced.....		9,871
Muscatel produced.....		1,048

### RECAPITULATION TO SEPTEMBER 30, 1892.

	Season of 1892.	Same time, season of 1891.
Port produced.....	231,212 Gallons	421,883 Gallons
Angelica produced.....	33,439 "	43,172 "
Sherry produced.....	" "	24,725 "
Muscatel produced.....	1,048 "	4,850 "
Total.....	265,699 "	494,630 "

## TRAINING THE VINE.

(CONTINUED.)

My object in reducing the distance of the vines in the row is for the purpose that shorter bearing canes may be employed, and when these are tied to by-stakes one of them set in the center will serve for both adjoining vines. Up to this time I find wire the best, but, nevertheless, I use a considerable amount of stakes yet.

My experience has taught me that it is easier to care for three small vines than for one of the size we usually find them when planted further apart. I have never been able to keep a large, vigorous growing vine in subjection, and an artful training according to scientific rules is out of the question. At the pruning time a nice adjustment of how much a vine shall bear, according to its strength being neither too much nor too little, and in conformity with high quality, it is an impossibility and nothing but guesswork.

Furthermore, it is not in the nature of a grapevine to pro-

duce from one-half to a whole bushel of grapes of such a quality that will, when made into wine, tickle the palate of a connoisseur, bring credit to the producer, and a reputation to the country. And can one be blamed for coming to the conclusion that the saying, "extensive farming is not compatible with intensive farming," can be applied to viticulture just as well? I think not, but from the bottom of my heart I believe in the wisdom of this adage, as it gives not only the diagnosis of the sick man, but indicates the remedy at the same time.

In reality this extremely democratic business of growing grapes and making wine can never be compared with or executed in the same aristocratic spirit as the growing of cotton with a herd of negroes, or the raising of fruit with a string of Chinamen.

In an industry like viticulture, where labor-saving machinery is of no avail, and all the work required to be done with intelligence and unlimited painstaking effort, enthusiasts and speculators will do the industry more harm than good.—*Wm. Pyffer in Pacific Tree and Vine.*

## Trade Notes.

The independent distillery started by the wholesalers of Philadelphia and vicinity will soon be ready for work.

The new distillery of John G. Roach & Co., at Louisville is nearly ready for work. It is one of the best equipped establishments in Kentucky.

Capt. Harry Hunt, of "Jesse Moore" fame, is the happy possessor of a new single seat "Brewster" buggy which cost him over a half thousand dollars.

John H. Wheeler, of St. Helena, will go largely into the manufacture of cream of tartar and pomace brandy this year. He is in the market to buy lees, pomace, wash and damaged grapes.

E. Martin & Co. are establishing an enviable demand for their "J. F. Cutter" whisky, the sales of which are increasing steadily. They report business of fair volume and have no complaints to make.

Julius Libowicz, the New York importer has adopted three new labels for his bottled goods. The bottles are of a striking form. The labels are attractive and the contents of the bottles, as may be imagined are fully up to expectations.

Martin Hencken, of Hencken & Schroder, says that fall trade has been quite good with his house and that while trade is not rushing, they have no cause for complaint. Their "Favorite O. K." and "Paul Jones" whiskies are prospering.

Boldrick & Cullaghan, of Lebanon, Ky., proprietors of the famous Belle of Marion whisky, are building a new brick distillery which will have all the latest improvements in machinery, etc., and will be ready in time for the current season's crop.

Business with the Napa Valley Wine Company is improving. The demand for their excellent assortment of wines in glass is deservedly increasing, and the same may be said of their "Crown" brandy, which is making firm friends wherever introduced.

Kuhls, Schwarke & Co. report business much improved over the conditions that prevailed a few weeks ago. They always have one of the oldest and best selected stocks of wine in the city, and when there is any trade to be had, they are certain to get their share.

Arpad Haraszthy & Co., are well pleased with the improvement in their trade, which has been very good during the past two months. Colonel Epstein says the outlook is quite encouraging and he thinks the California wine trade has reached the turning point for the better.

Charles Meinecke & Co., report trade very good during the past six weeks and the outlook is for a good winter's business. The demand for their fine old imported cherries has been very heavy and their many other lines of high grade goods have had their full share of patronage.

Robert Hewson, head of the house of Stevens & Co., is very happy over the condition of trade. Their September business was unusually good and the present month promises to be equally satisfactory. Their "White House" bourbon and rye and other specialties are making friends rapidly.

Moore, Hunt & Co. are justly proud of the fact that the demand for their famous "Jesse Moore" whiskies has held up strongly even during the past season, the dullest that has been known in the trade for twenty years. They report business good and look for a satisfactory winter season.

Herman Bohrmann, the resident New York partner of Kohler & Frohling, has returned East after a short business trip here. The affairs of the firm will be managed as heretofore by Charles Kohler at this end and Mr. Bohrmann at the other end, all reports to the contrary notwithstanding.

H. R. Pfuhl, the energetic traveling man is back in San Francisco from his trip through the southwest. Mr. Pfuhl has had a large demand for the grape spruce of F. Albertz the

Cloverdale producer, and the syrup factory will be kept busy during the remainder of the vintage filling orders.

Jos. Melezer & Co. are having a large sale for "Old Taylor" whisky as well as for the "Old McBrayer." The "Old Taylor" is having a fine sale in bottles to families, and the demand has become so good that Quade & McKay, one of the largest grocery houses in the city is now advertising the brand very extensively.

James E. Pepper, the Lexington distiller and horse breeder, was twentieth on the list of Eastern racing men in point of earnings on the turf this year. The Pepper stable gathered in the neat sum of \$17,430 during the season. The leader was F. A. Elbert, a son of the New York brewer, with \$156,418 to his credit.

Joseph Melezer & Co., have no cause to complain of the state of trade. Their business in California Wines and Brandies is good and they are particularly successful in the placing of "Old McBrayer" and "Old Taylor" whiskies. They say that while "Old McBrayer" is a new brand on the market, it has developed into a fine seller and gives excellent satisfaction.

Hirsch, Loewenstein & Levi, the well known distillers of Cincinnati, have a trade on this coast that they have reason to be proud of. Their patrons are found from the limits of civilization in the British possessions down into Mexico, and the demand for their famous "T. W. Samuels," "Shenandoah" pure rye and "Piedmont" fire copper bourbon is growing every month. The marked success of these goods is a tribute to their merit.

For some time experiments with the Takamine process of making spirits have been going on at the Woolner distillery, a house having the capacity of 5,000 bushels. The mash was drawn off recently, and it is understood that some very important discoveries have been made. Those connected with the experiments are reticent, but they admit that the result exceeds their expectations.—*Chicago News.*

The famous John Jameson & Co., Irish whiskies of which Culbert & Taylor, of New York, are the American agents and C. W. Craig & Co., the California agents, are meeting with a pronounced success in this market. They are rightly classed among the finest whiskies in the world, and as Californians all like the good things of this life it is natural that the Jameson whiskies should increase steadily in popularity.

The gins distilled by H. H. Shufeldt & Co., are meeting with a growing demand on this market that should be highly gratifying to the distillers. C. W. Craig & Co., the California agents report that the sale of these goods is rapidly increasing and the fact that the demand has called for two ear-lads within thirty days shows that these gins are decidedly popular. They are claimed to be the only gins in the United States distilled by the Holland process.

B. R. Kittridge, of the Sonoma Wine and Brandy Co., is making his annual trip through California. Mr. Kittridge is busily engaged in concluding his contracts for the coming year, and as usual will handle a large portion of the product of George West & Son. The new establishment of the Company in Brooklyn has proved a success and the Company has just passed through the most prosperous year in its history. Mr. Kittridge will remain in California about a month.

There is no brand of Kentucky whisky that occupies a more enviable position at the present time than the "Mellwood". Every barrel of (tax paid) goods, has gone into consumption and of the '93's, to be made, seven-tenths of the crop has been placed, notwithstanding the fact that the distillery will not be in operation till Dec. 1st. This is a situation of which any company may be well proud, particularly when the present condition of the whisky market and the future prospects are considered. It goes without saying that only a high order of merit and perfect management could accomplish such results.

Efforts have been made recently to get up a team race between Mr. Kellogg of Wilmerding & Co., and Captain Hunt of Moore, Hunt & Co. Mr. Kellogg, who has lately become the possessor of a fine span of roadsters, is the challenging party, he knowing Captain Hunt's reputation for having two fliers. Mr. Kellogg wants a money stake while the Captain will only race



gone on each stake as a case of champagne or something in that way. Unfortunately the chances for an impromptu race were small, Mr. Killoz being a believer in early morning driving, while Cup, Hunt prefers his recreation in the afternoon. It is thought that the two will come together for long, however, and when they do the record of Belle Hamlin and Globe will be in danger.

Quite a valuable lot of whisky etc., was lost by the wreck of the ship Joseph S. Spence, near Bodega Bay on the morning of the 24th of October. The vessel was 138 days out from New York and her loss was due to the Captain losing his bearings in the dense fog that prevailed at the time. Bodega Bay is on the California Coast about 40 miles north of San Francisco. The losses included 269 barrels, 2 half barrels, one sixth and 60 cases of whisky; 90 cases of cider and 1 hog-head of wine. Of the whisky 109 barrels were J. H. Cutter and were consigned to A. P. Hotaling Co., 55 barrels were consigned to Lilienthal & Co., and the rest was widely scattered. The cider was consigned to Sherwood & Sherwood, and the cased whisky was "Duffy Malt" for the Langley & Michaels Co. Luckily the consignments were insured and while the loss is a disappointment to those in the trade who needed the goods for their customers, there is some satisfaction in knowing that the financial loss is small.

Fair France may boast her Paris  
 As a place of beauties rare,  
 But old Kaintuck may proudly boast  
 Of a Paris just as fair,  
 The Gallie cocks may proudly strut  
 And rule the roost in France,  
 Our Paris has a "Chicken Cock,"  
 With whom they have no chance.  
 Among Kentucky's favorite brands  
 This stands a peerless one,  
 And when it comes into the ring,  
 The battle's good as won.  
 No corner need have any hope  
 Of winning in the fight,  
 As long as "Chicken Cock" is owned  
 By such as G. G. White.—*Criterion*.

Mr. R. Monarch, the controller and manufacture of the famous and popular brands of sour mash whisky, viz., Kentucky Club, R. Monarch, T. J. Monarch and Glenmore, having decided that it was policy not to operate his large distilleries next season for the reason that he thinks there has been an overproduction of whisky, and learning from past experience (always a valuable teacher) that to cease manufacturing is the only and quickest way to enhance the value of high grades of whiskies and protect customers, whose interests he is always guarding, has now been granted by the council of the city of Owensboro, the right of way over all the streets not now occupied by the Owensboro Street Railway Co., to supply the city with the electric street car system of the latest improvements, thereby doing away with the hob-tail and placing Owensboro in line with the most progressive cities, one of which she is a leader. To do this requires an outlay of capital and good management, with both of which Mr. Monarch is well supplied. 'Tis better to be lucky than born rich," so it is a matter of congratulation to ourselves that we have such an enterprising gentleman in our midst as Mr. R. Monarch.—*Owensboro Ky., Daily Enquirer*.

Roth & Halle, of Louisville, have astonished the trade and secured a fine advertisement by making the following offer: To the person sending in the nearest correct guess to the number of popular votes cast for the next President of the United States, we will deliver a certificate for five barrels "Spring Hill" whisky, made in the spring of 1890, and now deposited in United States Bonded Warehouse under Serial Nos. 27,083 to 27,087.

To the person sending in the second nearest guess two barrels "Spring Hill" whisky, spring 1890, Serial Nos. 27,088 to 27,089.

To the three persons sending in the next nearest guesses, one barrel each "Spring Hill" whisky, spring 1890, Serial Nos. 27,090 to 27,092.

To the twenty-five persons sending in the next nearest guesses, twenty-five cases (one each) 10-year old "Spring Hill."

To the twenty-five persons sending in the next succeeding

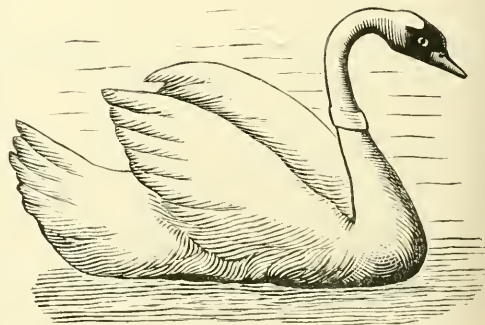
# DEUTZ & GELDERMANN'S

## Gold Lack

Leading Fine Champagne of Europe



THE MOST CELEBRATED AND BEST-KNOWN BRAND  
 IN THE WORLD.



**SWAN GIN.**

Imported into the United States since 1824

CHAS. MEINECKE & CO.,  
 Sole Agents,

314 Sacramento Street, San Francisco, Cal.

nearest guesses, twenty-five cases, pints (one each) 10-year old "Spring Hill."

Gosses mailed after November 6th will not be allowed to compete. They will inform all their agents of the result of this contest, and will publish the same in the whisky trade papers.

During the past fortnight a representative of the REVUE made quite an extensive trip through the upper portions of Sonoma county. At Cloverdale, Col. W. D. Sink, of the Cloverdale Wine Co., was found busily engaged. The cellars of the company are full; but there is no disposition to push the wine on the market at low rates, the policy of the company being to develop its own trade.

F. Albertz was found hard at work at the Mountain Hill vineyard near Cloverdale. Mr. Albertz has bought about 1500 tons of grapes this year, and will make both dry and sweet wines as well as grape syrup.

At the immense cellars of the Italian Swiss Colony at Asti, both Messrs. Rossi and Vasozzi were superintending operations. While the Colony has not had a large crop on its own vineyards this year, any deficiencies have been more than made up by the purchase of 25000 tons of grapes. The cellars are now full of wine, and one of the features is one compartment containing twin redwood casks holding 25,000 gallons each.

Farther down the valley at Geysey Ile, the American Concentrated Must Co has been the chief buyer. The company, according to report, will make up about 1500 tons of grapes this season, the product having already been sold on contract in Europe.

Walden & Co., the distillers at the same point, had not been heavy buyers at the time of the visit of the representative of the REVUE in the vicinity, but they were expected to buy later on in large quantities.

Kohler & Frohling have not made up as many grapes as last year.

At Santa Rosa, I. De Turk has bought only enough grapes to fill his empty cooerage. He has as fine a cellar of wine as there is to be found in the State, but it is not in the market for the cheap trade. It is doubtful if his stock of old wines can be duplicated in the State, and when the vintage is over, he will have a nice stock of new wines coming on.

George E. Dohn was buying some grapes, but there appeared considerable difficulty over unloading them.

Grapes were lower in Sonoma county this year than in any other section of the State.

BUGHANAN'S CIRCULAR.

Production of whisky in the State of Kentucky for the month of August, 1892, in gallons.

2d District	6,330
5th "	119,822
6th "	
7th "	31,920
8th "	17,687

Total 178,759  
Production for month of August, 1891 163,093

Withdrawals of whisky in the State of Kentucky for the month of August, 1892, in gallons:

Dist.	1889	1890	1891	1892	1893	Total
2d	166,190	76,558	70,954	74,314	17,006	406,828
5th	546,761	312,644	131,558	100,887	90	1,091,642
6th	81,010	68,061	71,660	70,362	810	241,862
7th	154,546	35,120	49,411	40,012	2,287	239,285
8th	208,222	158,563	8,153	6,656		441,317
	1,217,696	668,969	341,775	291,151	21,063	2,530,621

Withdrawals of whisky in the State of Kentucky for the month of August, 1891, in gallons:

1888	1889	1890	1891	1892	Total
121,277	457,356	445,777	235,384	115,155	1,455,749

Stock of whisky remaining in bond in the State of Kentucky, August 31, 1892, in gallons:

Dist.	1889	1890	1891	1892	1893	Total
2d	3,095,092	2,131,232	2,261,280	81,432		8,169,036
5th	231,869	8,071,848	11,199,173	13,289,491	667,170	24,449,891
6th		1,931,680	2,751,715	3,753,692	33,896	8,491,253
7th	522	4,586,291	4,705,386	4,573,465	121,508	13,987,862
8th		4,573,610	5,383,354	5,124,391	71,661	15,106,249
	232,391	22,234,666	26,191,780	29,792,662	948,597	79,349,286

Stock of whisky remaining in bond in the State of Kentucky August 31, 1891, in gallons:

1888	1889	1890	1891	1892	Total
230	12,366,819	28,905,750	31,058,823	98,500	71,737,238

GEO. C. BUGHANAN,  
Whisky Broker.

AGENT WANTED

WANTED—By a New York firm for the Pacific Coast an agent or firm in the trade to take charge of introducing Saccharine amongst the wine growers, brewers, lemonade, soda water and cider makers. Please address with particulars P. O. Box 2178, New York City.

MOVEMENT OF CALIFORNIA WINES FOR HOME CONSUMPTION

In California, Oregon, Nevada, Western Utah, Arizona and New Mexico on S. P. Co's Lines during September, 1892.

Prepared for the Board of State Viticultural Commissioners.

FROM	To San Francisco		To San Francisco Bay points		To San Jose Clara Valley		To Santa Clara Valley Points		To Sacramento		To Sacramento valley points		To Stockton and San Joaquin Valley pts		To Oregon		To Nevada and Western Utah		To Southern California		To Arizona and New Mexico			
	Cas	Gal's	Cas	Gal's	Cas	Gal's	Cas	Gal's	Cas	Gal's	Cas	Gal's	Cas	Gal's	Cas	Gal's	Cas	Gal's	Cas	Gal's	Cas	Gal's		
San Francisco			72	1,178	71	1,056	74	1,099			243	2,848	111	5,676	63	164	7,579	16	104	54	2,032			
Oakland			11	122				57			5	25		72			4	990	6					
San Jose	52	4,399	17	644			40	2,443			11			357	82	19	250						7	319
Stockton							5	430					19	636	42									
Sacramento				324								36	312											
Marysville												118												
Napa				30					50	18	50	5	504											
St Helena			26	1,712		4,341		125			701	57	375	2	1,05	25				1,181				2,425
Other Napa County points			738	28,717		4,472		104		392	1	39	36	546		146	1	709	4	409				
Santa Rosa													10	10	2					94				
Other Sonoma County pts																					25			
Solano and Yuba Counties			1	4,361		1,491			98				10	411							10			
Martinez													45											
Other Contra Costa Co pts			7	502		9	94														1,0			
Irvington				91			4,375		255				100								120			
Livermore			4	7,603		1,1624		2,375			24		10								25			
Other Alameda County pts				481		63	377		350			2												
Los Gatos				1			2,853																	
Other Santa Clara Valley			28	14,718		4	1,153		11	156			21	1,929							27			
Santa Cruz				2			98																	
Other Santa Cruz and Monterey County pts.								33		591														
Vina														110										
Other Sacramento Valley				5,151			327			9	558		304		246						8	247		
Pescuro				2,701											476									
Other San Joaquin Valley										140					896									
Southern California				25																	4	45		
Total	1,065	85,292	190	20,052	87	2,236	145	8,564	20	1,716	548	5,765	149	10,174	6	676	217	12,080	73	14,968	73	5,918		

Grand Total 2 186 cases and 167,335 gallons.

NOTE—This does not include shipments to large cellars either in San Francisco or interior points.

BRANDY DISTILLERS.

FIRST DISTRICT (CONTINUED).

FIRST DISTRICT OF CALIFORNIA.

Number	Name	Post Office Address
1	Leather Creek Distillery	Fresno
2	F. From & Shatt	Martinez
3	Engene Paris	Los Angeles
4	Henry E Meyer	Livermore
5	P. F. Lind	Los Angeles
6	L. J. Rose & Co Ltd	Los Gatos
7	H. J. Patterson	San Gabriel
8	E. Boneri	Oray
9	C. O. Bond	Anaheim
10	Christopher Buckley	Livermore
11	A. Duval	Livermore
12	Jos. Sapichly	Walnut Creek
13	Gaueff & Bernard	Glendale
14	Cucamonga Vineyard Co	Cucamonga
15	John Creffin & Sons	Pleasanton
16	N. J. Haines	Santa Clara
17	John F. Zavin	Anaheim
18	Ios Young	Orange
19	C. C. McIver	Mission San Jose
20	W. C. Burkman	Glendora
21	F. Weiss	San Bernardino
22	A. Montgomery	Cupertino
23	John Ira	Gilroy
24	S. Gnosli	Los Angeles
25	Mant & Park	Bakersfield
26	F. Bessulo	Camulos
27	Y. Zilkow	Mountain View
28	Pacific Distilling Co	Stockton
29	V. Riboin	Do Lutz
30	Otto Blankart	Mayfield
31	H. H. Brown	San Jose
32	G. de LaTour	San Jose
33	Jules J. Delpy	Vista
34	F. M. Van Schmidt	Fresno
35	F. M. Roessler	Fresno
36	Wm Palmtag	Holyer
37	G. Sornano	Los Angeles
38	F. A. Korn	Anaheim
39	Jacob Kleh	San Jose
40	G. L. Messenger & Co	Los Angeles
41	Henry Lefranc	San Jose
42	G. Engler	Shaws Flat
43	Ireo West & Son	Stockton
44	R. Englarido	Douglas Flat
45	Mrs Jacob Querole	Laurance
46	F. Steiman	Visalia
47	Demartini & Cerechino	Clayton
48	G. Maschio & Co	Hortons
49	Chas Lorenz	Anaheim
50	Chas Stern & Sons	Los Angeles
51	John Jaspriza	San Jose
52	Baldwin Dist Co	Santa Anita
53	J. C. Merithew	Cupertino
54	Frank Harbeck	Coulterville
55	Eisen Vineyard Co	Fresno
56	N. Gallo	Soeding
57	Henry Armbrust	Stockton
58	Peter Roszce	Stockton
59	M. Diadio Wine Co	Clayton
60	T. J. F. Boege	Clayton
61	Nicholas Barovich	Anaheim
62	Eggers & Co	Fresno
63	San Gabriel Wine Co	San Gabriel
64	Reinert & Weiss	San Bernardino
65	D. Castagretti	Hunters Valley, Mariposa Co.
66	Fresno Vineyard Co	Fresno
67	Barton Estate Ltd	Fresno
68	S. Edwardson	Anaheim
69	Herni Boettcher	Los Angeles
70	S. Gmash	Los Angeles
71	Gottlob Bayha	Yuba
72	Geo Yang	Orange
73	Pomona Wine Co	Pomona
74	Emil Vache & Co	Brookside
75	P. Draglichich	Santa Clara
76	N. Anticovich	San Jose
77	G. Bustelli	Livermore
78	H. B. Dallidet	San Luis Obispo
79	B. De	Mountain View
80	D. Downey Vineyard Co	Downey
81	Jacob Rudel	San Gabriel
82	John McClure	Banoma
83	P. Etienne	Pescenia
84	Louis Schoen	Anaheim
85	S. J. Baker	Santa Fe Springs
86	Mountain Wine Co	Lamanda Park
87	Sierra Wache Vineyard Co	San Jose
88	G. F. Merriam	Twin Oaks
89	Henry Welbmever	Anaheim
90	C. K. Kirby (B Dreyfus & Co)	Fowler
91	Herni Granz	Irwindale Park
92	Paul O. Burns Wine Co	San Jose
93	E. W. Scott	Santa Clara
94	Lind Vineyard Co	Fresno
95	Palmdale Co	Irwindale Park
96	Chas L. Sebald	San Bernardino
97	Julius P. Smith	Livermore
98	A. Delpach	Patehen
99	Chas G. Anderson	Fresno
100	J. Rockstahl	Antioch
101	H. R. Schell	Knight's Ferry
102	Wells & Sargent	Muirton
103	J. B. B. Ford	San Jose
104	A. B. Elder	Santa Clara
105	J. P. Pierce Co	Santa Clara
106	Los Gatos & Saratoga Wine Co	Los Gatos
107	Florence Wine Co	Los Gatos
108	Los Gatos Co-Operative Winery	Los Gatos

Number of Distillery	Name	Post Office Address
200	Paul Wank	Los Angeles
201	Shawnee Winery	Shawnee
202	L. K. Jarvis	Santa Clara
203	Henry Mel	Glendora
204	Santa Maria Vineyard Co	Mountain View
205	G. B. Madler	Glendora
206	Borchelle Brandy Co (Carpy)	San Jose
207	D. M. Dehn as	Mountain View
208	H. C. Wagoner	Glendora
209	Antonio Zecovich	San Jose
210	S. Luchman Co	Warm Springs
211	Win Martin	Glendora
212	Santa Cruz Mountain Wine Co	Santa Cruz
213	Geo Terry Wine Co	Clayton
214	Bubach Pro & Mfg Co	Atwater
215	Manuel Fieriera	Visalia
216	Thea Book	Santa Cruz

FOURTH DISTRICT OF CALIFORNIA.

Number of Distillery	Name	Post Office Address
1	H. M. Cartwright	Lincoln
2	A. Douc	Jackson
3	F. Borreo	Napa
4	S. C. Hastings	La Grange
5	G. M. Skinner	Green Valley
6	L. Juri & Co	Napa
7	R. Rebus	Esbar
8	G. de Eudras	Pilot Hill
9	J. G. Hood	Santa Rosa
10	J. D. Winter	Cloverdale
11	F. & J. J. Galin	Healdsburg
12	Geo Lang	Calistoga
13	E. C. Friber	Napa
14	E. M. Norton	Healdsburg
15	C. A. Jansmann	Los Angeles
16	Martin Fensiel & Co	Selastopol
17	H. Mette	Mormon Island
18	Koller & Frothing	Windsor
19	J. Jaffe	Healdsburg
20	Kollie & Van Bergen	Guthrie Station (Sacramento Co)
21	Hedgide Vineyard	Napa
22	E. M. Grimes	Yountville
23	G. J. Piltken	Calistoga
24	J. Dowdell & Son	St Helena
25	J. Zentgraf	Folsom
26	Kramp & Co	Diamond Springs
27	Kortum & Fuchsler	Calistoga
28	G. Sieber	Marysville
29	W. F. Wubbena	Mormon Island
30	C. F. Adamson	Rutherford
31	H. Hart	Folsom
32	Vina Distillery	Vina
33	Yolo Winery	Woodland
34	American Con. Mast Co	Geyserville
35	H. P. Hart	Geyserville
36	N. Pissott & Co	Green Valley
37	M. Ram	Campdownille
38	Ira G. Huff	Lincoln
39	Italian Swiss Colony	Avila
40	F. Piazzi	Lafre
41	A. Hassell	Healdsburg
42	P. Plath	Lovely Lake
43	W. B. Bourn	St Helena
44	A. D. Hay (Frantz Dist Co)	Cloverdale
45	E. G. Furber	Cloverdale
46	A. R. Buckner	Santa Rosa
47	Cloverdale Wine Co	Cloverdale
48	I. B. Bradford	Elk Grove
49	Koller & Frothing	Glen Ellen
50	Ewer & Atkinson	Rutherford
51	William Hill	Petaluma
52	Cordelia Wine Co	Cordelia
53	M. T. Azevedo & Co	Sacramento
54	F. Albert	Cordelia
55	Petaluma Dist Co	Petaluma
56	C. Hellwig	Nevada City
57	H. Peters	Vallejo
58	S. C. Draxbauer	Healdsburg
59	G. H. Rimers	Healdsburg
60	N. S. Nevis	Sacramento
61	J. Kaiser	Penryn
62	A. H. Hood	Los Gatos
63	G. Engler	Sonoma
64	Chas Krug	St Helena
65	H. W. Grubb	Oakville
66	L. Poulin	Santa Rosa
67	Stamer Bros	St Helena
68	E. W. Davis	Santa Rosa
69	G. Schilling & Co	Yountville
70	Walden & Co Ltd	Geyserville
71	C. Agnillon	Yountville
72	F. S. Jones	Cordelia
73	J. Oberlin	Cordelia
74	Snively & Baker	Woodland
75	John Thomann	St Helena
76	C. Carpy & Co	Napa
77	J. Chavet	Glen Ellen
78	G. Crobat	St Helena
79	J. Finlayson	Healdsburg
80	J. Sumi	Healdsburg
81	H. F. Tivoe	Orville
82	G. F. Hooper	Sonoma
83	Natona Vineyard Co	Natoma
84	T. De Turk	Santa Rosa
85	Da Rosa & Nevis	Elk Grove
86	J. A. Prien	Napa



FOURTH DISTRICT (CONTINUED).

FOURTH DISTRICT OF CALIFORNIA.

Number of Distillery	Name	Post Office Address
227	G B Devoto	Jackson
232	Orleans Dist Co	Esparto
234	Beringer Bros	St Helena
235	H E Weinberger	St Helena
237	John Lombus	Sonoma
243	H Belle	Santa Rosa
244	G F Fisher	Sonoma
247	John H Wheeler	St Helena
249	G Niebaum	Rutherford
250	G Niebaum	Santa Rosa
251	Lay Clark & Co	St Helena
253	F Scharon	Korbel's Mills
258	A Korbel	St Helena
261	P Bieler	St Helena

Number of Winery	Name	Post Office Address
1	A Korbel	Korbel Mills
2	H E Weinberger	St Helena
3	Charles King	St Helena
4	A F Bonno	St Helena
5	G Sobler	Mayaville
6	Mrs F A Hood	Los Angeles
7	H W Wheeler	St Helena
8	R M Grimes	Yountville
9	Italian-Swiss Colony	Ash
10	Frank Scharon	St Helena
11	L W Grable	Oakville
12	Cloverdale Wine Co	Cloverdale
13	Lay Clark & Co	Santa Rosa
14	Lay Clark & Co	Linnolt
15	H Belle	Santa Rosa
16	Paul Bieler	St Helena
17	Natoma Vineyard Co	Natoma
18	Vina Distillery	Vina
19	E Kortum	Castroville
20	Beringer Bros	St Helena
21	M S Nevis	Sacramento
22	Martin Fessler & Co	Schubert
23	Francis Distilling Co	Cloverdale
24	A R Buckner	Santa Rosa
25	Stamer Bros	St Helena
26	J E Bradford	Headbong
27	H Jaffe	Campton Ilk
28	J M Bann	Esparto
29	Orleans Distilling Co	Glen Ellen
30	Kohler & Froling	Morison Island
31	H Mette	Cordelia
32	Cordelia Wine Co	Cordelia
33	Geo M Skinner	Green Valley
34	E G Fisher	Cloverdale
35	Kohler & Van Bergen	Glen Ellen
36	Kohler & Froling	Windsor
37	Ewei & Atkinson	Rutherford
38	F Oberst	Cordelia
39	F Albertz	Cloverdale
40	L Poulin	Santa Rosa
41	J C Mazal	Loomis
42	John Thonath	St Helena
43	G Crochat	St Helena
44	H Peters	Varaville

SWEET WINE MAKERS.

FIRST DISTRICT OF CALIFORNIA.

Number of Distillery	Name	Post Office Address
1	Bernard Distel	Mountain View
2	Gnash & Bernard	Glendale
3	Geo West	Stockton
4	Eggers & Co	Fresno
5	Rodgers Fancherford & Batz	Fresno
6	Palmdale Co	Irvinton
7	Fresno Vineyard Co	Fresno
8	Eisen Vineyard Co	Fresno
9	Holden Distilling Co	Santa Anita
10	P O Burns Co	San Jose
11	Pironi & Shatri	Los Angeles
12	L J Rose & Co	San Gabriel
13	J C Merrifield	Chapino
14	F E Weis	San Bernardino
15	Sierra Vista Vineyard Co	Mountain
16	Kohler & Froling	Fresno
17	H B Wagener	Livermore
18	J P Smith	Livermore
19	C K Kirby	Fowler
20	Herman Grant	Fresno
21	Lind Vineyard Co	Fresno
22	Los Gatos Co-Operative Wine Co	Los Gatos
23	Downey Vintage Co	Downey
24	San Gabriel Wine Co	San Gabriel
25	Eugene Paris	Livermore
26	C G Anderson	Fresno
27	Mt Diablo Wine Co	Clayton
28	Sierra Madre Vintage Co	Lamanda Park
29	Caramonga Vineyard Co	Caramonga
30	Adolph Schimpf	San Bernardino
31	Los Gatos & Saratoga Wine Co	Los Gatos
32	H R Schell	San Gabriel
33	Reuert & Weiss	San Bernardino
34	Demartini & Cereghino	Clayton
35	Glen Terry Wine Co	Clayton
36	Pomona Wine Co	Pomona
37	G H Malter	Fresno
38	Edgar K Jarvis	Santa Clara
39	Barton Estate Co Ltd	Fresno
40	Roseco Winery	San Gabriel
41	Rockstuhl	Autioch
42	Peter Rossez	Fresno
43	J Rudel	San Gabriel
44	E Yache	Brookside
45	B H Upham	Maritimez
46	Henry Mel	Glenwood
47	C C M Ivler	Mission San Jose
48	N J Haines	Santa Clara
49	H E Meyer	Los Angeles
50	Henry Lefranc	San Jose
51	Henry Armbrust	Stockton
52	P F Lint	Saratoga
53	Jos Naphthal	Walnut Creek
54	A Delpech	Patchen
55	Mountain Wine Co	Lamanda Park
56	Wu Faatag	Hollister
57	J H Hellsworth	Saratoga
58	J Rosenthal	Mayfield
59	J Guineco	Jesus Maria
60	P Etienne	Pasadena
61	J L Baker	Santa Fe Springs
62	Vincent Riboun	De Luz
63	Jules J Delphy	Vista
64	Chas Stern	Los Angeles

**Treatment of Wines**  
BEFORE, DURING AND AFTER FERMENTATION.

**Treatment of Brandies.**  
**P. DUPONT,**  
GENOLOGIST.

MERCED CITY, CALIFORNIA.

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— WHOLESALE LIQUOR DEALERS —

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511 MONTGOMERY ST., BET. JACKSON & PACIFIC STS.  
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SAN JOSE, CALA.

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CHAS. A. McLANE, Cashier.  
ALEX. G. HAWES, Mang'r for California.

101 SANSONE STREET. SAN FRANCISCO, CAL.

# Imports and Exports

DURING THE PAST FORTNIGHT.

## EXPORTS OF WINE.

TO NEW YORK PER SHIP J. B. THOMAS, OCT. 17, 1892.

DESTINATION.	SHIPPERS.	PACKAGES.	GALLONS.	VALUE.
New York	Italian Swiss Colony	50 barrels	2,500	\$ 1,250
"	J C Meriweth	108 barrels	5,400	2,700
"	B Dreyfus & Co	449 barrels	22,226	11,113
"	Köhler & Van Bergen	500 barrels	5,250	2,625
"	S Lachman Co	500 barrels	24,875	12,437
Total amount			66,191	\$33,025

TO MEXICO PER STEAMER COLIMA, OCT. 18, 1892.

DESTINATION.	SHIPPERS.	PACKAGES.	GALLONS.	VALUE.
Mazatlan	J Gundlach & Co	7 cases	674	\$ 298
"	"	5 barrels 6 kegs	165	40
San Blas	"	5 kegs	1,502	907
Tonalá	"	30 barrels	1,502	751
Submas Cruz	Köhler & Frohling	11 barrels 50 kegs	870	579
"	W Loziza	2 barrels	104	29
Manzanillo	Napa Valley W Co	2 hf-barrels	54	26
"	Cabrera Itona & Co	1 barrel	52	40
Tonalá	Köhler & Frohling	12 bbls 2 hf-bbls	605	410
Total amount			3,904	\$2,530

TO CENTRAL AMERICA PER STEAMER COLIMA, OCT. 18, 1892.

DESTINATION.	SHIPPERS.	PACKAGES.	GALLONS.	VALUE.
San J de Guatemala	Schwartz Bros	20 cases	5	\$ 60
La Unión	B Dreyfus & Co	1 bbl 4 ht bbls	150	150
"	"	4 cases	20	20
"	L F Lastreto	4 cases	21	91
"	Urrutia & Urioste	48 cases	246	246
Acajutla	Hyman Bros	5 barrels	261	91
San J de Guatemala	C Schilling & Co	81 cases	385	385
"	"	2 casks 14 kegs	250	173
Acajutla	"	12 hf-barrels	56	193
"	"	70 cases	265	265
Champetico	"	20 cases	90	90
Amapala	"	2 cases	320	320
Total amount 375 cases and			956	\$2,616

TO NEW YORK VIA PANAMA PER STEAMER SAN JOSE, OCT. 25, 1892.

DESTINATION.	SHIPPERS.	PACKAGES.	GALLONS.	VALUE.
Brooklyn	A Erz	25 barrels	1,275	\$ 720
New York	Napa Valley Wine Co	40 barrels	2,057	1,285
"	J Gundlach & Co	135 barrels	6,452	2,728
"	"	10 cases	50	50
"	Köhler & Frohling	1-5 barrels	6,992	2,570
"	Köhler & Van Bergen	15 barrels	762	530
"	C Schilling & Co	139 barrels	7,001	3,500
Lancaster, Pa.	"	1 barrel	52	30
New York	G Migliavacca	12 barrels	630	170
"	Cal Transfer Co	80 barrels	4,064	1,734
"	"	25 cases	1,250	500
"	Garnier, Lancel & Co	30 barrels	2,527	950
"	Berges & Domeniconi	25 barrels	1,278	220
"	"	3 cases	10	10
"	M J Netter	32 packages	2,306	1,421
"	S Lachman Co	50 cases	2,500	900
Total amount 88 cases and			38,849	\$13,622

TO CENTRAL AMERICA PER STEAMER SAN JOSE, OCT. 25, 1892.

DESTINATION.	SHIPPERS.	PACKAGES.	GALLONS.	VALUE.
Champerico	Bowen & Schram	12 cases	5	\$ 65
La Libertad	C Schilling & Co	10 cases	50	50
"	S Lachman Co	4 barrels	200	80
Champerico	"	10 barrels	500	130
Total amount 22 cases and			700	\$325

TO JAPAN AND CHINA PER STEAMER OCEANIC, OCT. 25, 1892.

DESTINATION.	SHIPPERS.	PACKAGES.	GALLONS.	VALUE.
Hiogo	J Gundlach & Co	3 barrels	150	\$104
Yokohama	Lenormand Bros	3 barrels	150	51
Foolchow	Farnsworth & Ruggles	3 barrels	306	306
Shanghai	S Foster & Co	5 cases	305	169
Yokohama	Langfeldt & Co, Ltd	15 barrels	874	237
Shanghai	Redington & Co	1 case	5	5
Total amount 1 case and			1,891	\$872

TO HONOLULU PER BARK FOREST QUEEN, OCT. 24, 1892.

DESTINATION.	SHIPPERS.	PACKAGES.	GALLONS.	VALUE.
Honolulu	C Schilling & Co	50 octaves	823	\$ 555
"	"	32 cases	22	22
"	Lachman & Jacobi	5 casks	156	309
"	"	30 kegs	1,500	1,150
"	B Dreyfus & Co	250 kegs	1,500	1,150
Total amount			2,979	\$2,086

TO HONOLULU PER STEAMER AUSTRALIA, OCT. 26, 1892.

DESTINATION.	SHIPPERS.	PACKAGES.	GALLONS.	VALUE.
Honolulu	F A Haber	32 cases	50	\$ 110
"	J D Spreckels & Bro	1 barrel	50	13
"	S Lachman Co	5 barrels	300	180
"	Köhler & Van Bergen	8 bbls 2 hf-bbls	1,643	1,015
"	3 cks 45 kegs		1,260	823
"	Beringer Bros	16 barrels 60 kegs	3,259	\$2,161
Total amount 32 cases and			3,259	\$2,161

TO NEW YORK PER SHIP GEO. STETSON, OCT. 31, 1892.

DESTINATION.	SHIPPERS.	PACKAGES.	GALLONS.	VALUE.
New York	F A Haber	20 barrels	10,000	\$ 5,000
"	E H Gump & Son	40 barrels	1,999	999
"	J Gundlach & Co	150 barrels	7,544	3,772
"	B Dreyfus & Co	50 barrels	22,414	11,277
"	C Barry & Co	200 barrels	9,025	4,823
"	Italian Swiss Colony	250 barrels	12,500	6,250
Total amount			64,073	\$32,621

## MISCELLANEOUS FOREIGN WINE SHIPMENTS.

From October 15th to October 31, 1892.

VESSEL.	DESTINATION.	SHIPPERS.	PACKAGES.	GALLONS.	VALUE.
City of Sydney	Acajutla	John T Wright	7 octaves	82	\$ 29
"	Acapulco	W Loziza	10 barrels	165	67
Consuelo	Kahala	Cal Transfer Co	1 hf-bbl	4	4
"	"	J D Spreckels & B	2 hf-barrels	70	54
Unatilla	Victoria	Lilienthal & Co	2 barrels	92	69
"	"	"	2 hf-bbls 2 k	60	44
San Jose	Mazatlan	Rutler & Bendixen	10 bbls 6 k	565	256
"	"	Redington & Co	2 hf-barrels	58	36
"	Acapulco	J O Meyerink	2 hf-barrels	55	30
"	Hammond	Barnard & Co	10 barrels	653	455
City of Pueblo	Victoria	Bach, Meese & Co	2 hf-barrels	55	33
"	"	"	2 hf-barrels	55	33
City of Papeete	Tahiti	J Gundlach & Co	4 cases	106	106
"	"	Lachman & Jacobi	2 barrels 2 k	122	36
"	"	P G Schatte & Co	5 barrels	410	125
Walla Walla	Victoria	A Haraszthy & Co	5 barrels	255	90
Total amount 49 cases and			2,594	\$1,457	

## EXPORTS OF BRANDY TO DOMESTIC PORTS BY SEA.

From October 15th to October 31, 1892.

VESSEL.	DESTINATION.	SHIPPERS.	PACKAGES.	GALLONS.	VALUE.
J B Thomas	New York	G P McNear	211 packages	5,404	\$10,908
"	"	Netter Bros	10 packages	216	532
San Jose	Toledo	Lachman & Jacobi	10 hf-bbls	262	462
"	Brooklyn	C Schilling & Co	2 cases	20	20
"	New York	Cal Transfer Co	2 bbls 2 hf-h	350	915
"	"	B Dreyfus & Co	5 bbls 10 hf-h	186	1,000
"	"	F A Haber	25 hf-barrels	510	1,300
"	"	S Lachman Co	15 barrels	729	1,100
Geo Stetson	"	J Gundlach & Co	50 hf-bbls	1,320	2,640
"	"	Geo McNear	257 pkgs	7,114	14,288
Total amount 2 cases and				16,300	\$33,086

# NAPA VALLEY WINE COMPANY

OF CALIFORNIA.

GROWERS AND DEALERS IN

## PURE CALIFORNIA WINES AND BRANDIES

**SPECIALTIES:**

PRIVATE STOCK HOGK,  
PRIVATE STOCK EL CERRITO,  
PRIVATE STOCK SAUTERNE,  
PRIVATE STOCK CLARET,  
PRIVATE STOCK BURGUNDY,  
PRIVATE STOCK VINE CLIFF,

**WINERIES AND DISTILLERIES:**

NAPA CITY, YOUNTVILLE AND  
ST. HELENA.

**OFFICES:**

11-13 FIRST ST., SAN FRANCISCO.  
200-202 S. FOURTH ST., LOS ANGELES.

EXPORTS OF WHISKY BY SEA.

From October 15th to October 31, 1892.

VESSEL.	DESTINATION.	SHIPPERS.	PACKAGES.	GALLONS.	VALUE.	
City of Sydney	Acajutla	John F Wright	0 cases		\$ 30	
Colima	Salinas Cruz	W Louza	1 barrel	50	74	
	San J de G	Lilienthal & Co	40 cases		569	
	Salinas Cruz	Carroll & Carroll	3 barrels	135	234	
	Puntas Arenas	"	2 barrels	252	1,052	
	Champagne	Lilienthal & Co	25 cases		807	
	San J de Guaya	C Schilling & Co	1 keg	10	30	
			4 cases		40	
San Jose	Champagne	Bowen & Schram	1 package	5	25	
	San J de Guaya	L. Ephraï & Co	30 cases		400	
		Lilienthal & Co	1 barrel	58	166	
			30 cases		183	
			2 barrels	86	105	
Oceanic	Yokohama	E Martin & Co	3 cases		48	
Forest Queen	Honolulu	Williams D & Co	100 cases		300	
City of Pueblo	Victoria	E G Lyons & Co	40 cases		77	
Walla Walla	Vancouver	Rich, Meyer & Co	3 cases		33	
Australia	Honolulu	Lilienthal & Co	50 cases		599	
		Wine Wo Sang & Co	15 cases		110	
		Sherwood & S	10 cases		53	
Total amount 422 cases and					506	\$4,769

EXPORTS OF MISCELLANEOUS LIQUORS BY SEA.

From October 15th to October 31, 1892.

VESSEL.	DESTINATION.	SHIPPERS.	PKGS & CONT.	VALUE.
Colima	San Benito	Ruther & Bendixen	1 cask G Ale	\$ 9
San Jose	Manzan	Hedington & Co	1 case Bitters	8
City of Pueblo	Victoria	E G Lyons & Co	5 cases	27
Walla Walla	Calgary	C W Craig & Co	1 cask P Juice	12
Australia	Honolulu	James Mundy & Co	10 casks Champagne	125
Total amount 16 cases, etc.				\$219

EXPORTS OF BRANDY TO FOREIGN PORTS BY SEA.

From October 15th to October 31, 1892.

VESSEL.	DESTINATION.	SHIPPERS.	PACKAGES.	GALLONS.	VALUE.	
Colima	San J de G	C Schilling & Co	1 keg	10	\$ 25	
			2 cases		32	
San Jose	Hamburg	A Bepsold & Co	1 barrel	47	47	
Forest Queen	Honolulu	B Dreyfus & Co	5 barrels	270	175	
Total amount 2 cases and					307	\$279

EASTERN WHISKY IMPORTS. DIRECT SHIPMENTS

Official Figures August, 1892. In Gallons.

	Alcohol and Spirits	Whisky	Other Liquors	Bottled	Beer
San Francisco territory	81,242	60,726	2,673	15,353	32,995
Oakland		735	31		
San Jose		209	21		
Stockton		1,721	210		10,614
Sacramento and East to Ogdun	2,250	6,185	121	14,172	19,580
Marysville territory		681	874		
Portland		260	31		
Los Angeles and East to El Paso		1,982	3,840	41,153	13,122
Total	83,689	72,505	7,884	75,975	76,309

September, 1892.

	Alcohol and Spirits	Whisky	Other Liquors	Bottled	Beer	Bulk
San Francisco territory	100,184	26,992	3,555	18,803	29,983	
Oakland		390				
San Jose		412	11			
Stockton		2,993			4,270	
Sacramento and East to Ogdun	4,203	8,254		2,150	27,111	
Marysville territory		120			2,020	
Portland		850	10	150		
Los Angeles and East to El Paso		996	1,530	3,950	15,780	
Total	104,477	70,578	4,955	61,013	79,164	

IMPORTS OF WINES AND LIQUORS BY SEA.

FROM ANTWERP—PER ITALIAN SHIP F. S. CLAMET, Oct. 18, 1892.

SHIPPERS.	CONTENTS.	CONSIGNEE.
John P Best & Co	1 0 baskets Mineral Water	Chas Meinecke & Co
	20 cases	Goldberg, Bowen & L
Ellis & Morrison	4 casks Wine	A Legallat
	4 barrels	
John P Best & Co	9 cases Champagne	J W Grace & Co
Nolly Prat & Co	1500 cases Vermouth	J De Fremery & Co
Les Hls de P Berger	300 cases Absinth	
Nolly Prat & Co	200 cases Vermouth	Chas Meinecke & Co
Sazarae de Forge et Hls	25 cases Brandy	J De Fremery & Co
H C Balaresque	150 cases Wine	
Ad Yaeger	62 cases Wine	A Vignier
	50 cases Amber Brandy	
	40 cases LIQUORS	
	17 cases Wine	
G Preller & Co	50 cases Wine	
Craze Hls & Freres	200 cases Wine	
Barton & Guestier	6 cask Wine	
John P Best & Co	119 cases Wine	Order marked G
	6 casks Wine	
	8 cases Cognac	
Jas Hennessy & Co	50 cases	J De Fremery & Co
P Van den Kamp	10 ortaves Geneva	Lilienthal & Co
Dan Visser & Zoon	20 cases	Lilienthal & Co
	60 cases	
Blankenhaym & Nolet	15 cases Red Geneva	Jos Melzer & Co
	5 cases Green Geneva	
Blaaw & Co	50 cases Geneva	J De Fremery & Co

FROM LIVERPOOL—PER BRITISH SHIP SWANMOE, Oct. 18, 1892.

Am Binaris Co	100 cases Mineral Water	Wm Wolf & Co
W & A Gilbey	30 cases Wine	Order HH & Co, Honolulu
	60 cases Wine and Spirits	Order FAN & Co, Honolulu
Reed Bros	160 cases Bottled Beer	Wm Wolf & Co

FROM HAMBURG PER BRITISH SHIP BLAIRHOYLE, October 27, 1892.

T H Bachman	120 barrels Whisky	Brannschweizer & Co
C A Caesar & Co	50 barrels	Order marked CFA
Anton Guenther	106 casks	Brannschweizer & Co
Max & Schramm	120 cases Mineral Water	Wm Wolf & Co
C A Caesar & Co	40 barrels Whisky	Wm Wolf & Co
	50 barrels	Siebs Bros & Pingemann
Hugo Rheinhold & Co	50 barrels	Order marked ME & Co
	38 cases Mineral Water	Brannschweizer & Co
	225 cases Gilka Brandy	Wm Wolf & Co
	100 cases Bitters	Ruther & Bendixen
A de Luge & Hls	1 hogsheld Wine	Chas Meinecke & Co
Fonain Freres	25 cases Wine	Wm Wolf & Co
Hugo Rheinhold & Co	75 cases Brandy	Order marked G in triangle
A C A Nolet	110 cases Gin	A Greenbaum & Co
	30 cases Gin	
A Chasseagn	25 cases Currant Wine	F A Janja & Co
W v Essen	5 cases Beer	Fred S Kordt

FROM OVERLAND VIA VANCOUVER—PER STEAMER UMATILLA, Oct. 18, 1892.

Canadian Pac R R Co	175 cases Mineral Water	J. Cahen & Co
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# WM. WOLFF & CO.,

Importers and General Agents,

327-329 Market Street, San Francisco, Cal.

## PACIFIC COAST AGENTS FOR

POMMEY SEC CHAMPAGNE,

J. & F. MARTEL COGNAC,

MINV'L WATER OF THE APOLLINARIS CO. Limited, London

MORGAN BRO., PORT ST. MARY'S SHERRIES

DIXON'S DOUBLE DIAMOND PORT,

DUROS FRERES, BORDEAUX, Claris and Santeres,

WINE WINES, from Messrs. Henkel & Co., Mayence,

HUNGARIAN APERIENT WATER

SUTTON, GARDEN & CO., London, Old Tom Gin

JOHN de KUYPER & SONS, ROTTERDAM, GIN,

GILKA KUMMEL,

PAEST BREWING CO. (formerly PHILLIP BEST),

MILWAUKEE Export Beer, Select Blue Ribbon

THE "BEST" TONIC,

THEO. LAPPE'S GENUINE AROMATIQUE

FRIEDRICHSHALL APERIENT WATER

CANTRELL & COCHRANES Belfast Ganger A's,

BASS & CO'S Pale and Burton ALE in Hogsheld;

GUINNESS & CO'S (Dublin) Extra Stout in Hogsheld;

ANDREW USEER & CO'S Scotch Whiskies

JAMESON & CO., IRISH WHISKY,

LONDON Dry Dock Jamaica Rum,

"DOGS HEAD" BRAND of Guinness' Stout and Bass' Ale

ROYAL WINE CO., OPORTO, Port Wines

UDOLPHO WOLFE'S SON & CO., Schiedam, SCHNAPPS

Re-imported American Whiskies—'86 Excelsior; '88 Bluegrass; '87 T. B. Rippe; '86 Athen & Bradley rye and bourbon, Hermitage, Sovereign

bourbon and rye, Huming, Belmont and other Staple brands. Lowest market quotation furnished on application, to the wholesale trade only.



FROM N. W. YORK VIA CAFE HORN PER STEAMER COSEMAGH, Oct. 21, 1892.

Mennhold & Henneman	Season Cider	Sherwood & Sherwood
Arnold Mannheim & Co	1 barrel Whisky	O H Pennell
Luytens Bros	100 cases	Greenberg & Co.
T. E. Brown	18 cases Fruit Juice	J T Cutting Co.
Bottle & Co.	20 cases Cider	Bottle & Co.
Healey & T. J.	150 cases Cider	Sherwood & Sherwood
Thatcher, Weyland & Co.	1 barrel Whisky	A Fremont
"	1 barrel	A F Fargo
"	1 case	A Zwick
"	2 cases	Bean & Buckley
"	1 case	Burleigh & Co.
"	2 cases	C F Beckman
"	1 barrel	C Bruce
"	1 case Brandy	Courant & Moynahan
"	2 cases Whisky	D Almas
"	17 cases	D J Sheehan
"	1 barrel	E G Schlueter
"	2 barrels	F M Foge
"	1 barrel	G W Gray
"	3 cases	Grant & Moore
"	2 cases Liqueur	Gale & Sumers
"	1 barrel Whisky	H F Hempl
"	3 cases	Hint & Carlson
"	1 barrel	H E Meisel
"	5 cases	H Quieg
"	1 barrel	H Schmidt
"	1 barrel	H De Vries
"	2 barrels	J F Bullwinkel
"	1 case	J Cosgrove
"	5 cases	J Feehan
"	1 case	J Koster
"	1 barrel	J W Meyer
"	1 case	J J McInerney
"	1 barrel	J Postel
"	2 cases	J M Rademacher
"	2 cases	J F Walters
"	7 cases Liqueur	Kapp & Street
"	2 cases Brandy	Minor & Smith
"	1 barrel Whisky	M D Myers
"	2 cases	M S Bell
"	2 cases	P F Koehncke
"	1 case	Peters Bros.
"	5 cases	P Schumacher
"	1 barrel	R Beldorff
"	2 cases	Schleuter Bros.
"	2 cases Wine	Schlusser Bros.
"	2 cases Whisky	Schultz & Schepfer
"	1 barrel	Szevelien & Gerken
"	1 case	Tracy & Shoemaker
"	2 cases	Waller & Fisher
"	1 barrel	Wilkins & Bros.

FROM OVERLAND VIA VANCOUVER—PER STR. CITY OF PUEBLO, Oct. 22, 1892.

Canadian Pac RR Co. 112 barrels Bottled Beer Sherwood & Sherwood

FROM HONOLULU—PER BARK ALBERT, Oct. 26, 1892.

Cecil Brown 60 barrels Whisky Lillenthal & Co.

FROM GENOA—PER GERMAN BARK DEUTSCHLAND, October 26, 1892.

Valle & Guelff	100 cases Ansonia	Buneman & Martini
"	500 cases Vermouth	"
Frattelli Grandand	40 cases Wine	"
Salvatore Corsarigo	500 cases Vermouth	"
"	150 cases Fernet	"
"	50 cases	"
"	200 cases Vermouth	H Levi & Co.
"	50 cases Fernet	"
"	100 cases Vermouth	"
"	25 cases Cognac	"
"	15 cases Ansonia	"
"	500 cases Fernet	Buneman & Martini
"	50 cases Cognac	"
Ad Yaegzi	50 cases Fernet	A Vignier
A Ruzeto	40 cases Chianti Wine	F Ruzeto
"	3 cases Marsala	"
"	6 cases Liqueur	"
"	25 cases Vermouth	"
"	2 cases Liqueur	"
"	1 case Wine	"

FROM OVERLAND VIA VANCOUVER—PER STR. WALLA WALLA, Oct. 28, 1892.

Canadian Pacific R R Co. 112 barrels Bottled Beer Sherwood & Sherwood

IMPORTS BY RAIL IN BOND.

SHIPPERS.	CONTENTS.	CONSIGNEES.
Southern Pacific Co	36 cases Wine	M Greenberg & Co.
Wells, Fargo & Co.	1 case Brandy	T H Frenlich
Southern Pacific Co	100 cases Champagne	Malen Roof
M B T Co	1 case Beer	F C Bauer

WHISKY AND SPIRIT IMPORTS BY RAIL, S. P. CO.

From October 14th to October 31, 1892.

CONSIGNEES.	SPIRITS		WHISKEY			Misc
	Barrels	½ bbl	Cases	Barrels	½ bbl	
C W Craig & Co.	240			140		
Jones Mundy & Co.	310			60	79	39
Lillenthal & Co.	425			158	25	5
Oerland P T Co.				124		
Chas Meinecke & Co.				50		
Moore, Hund & Co.				50		
Dallemard & Co.				67		
Meyerfeld, Mitchell & S			5	45		6
L Tausig & Co.	60			4		
Livingston & Co.				60		
Carroll & Carroll.				60		
Roth & Co.				60		
Heltman Bros & Co.				60		
Coblentz, Fike & Co.				60		
Goldman, Levy & Co.				30	26	22
J L Nickel				5		4
M W Sadler & Co.				1		
E Campbell, Oakland				1		
Sherwood & Sherwood			2			
J A Lukin				5		
Edw Fay				1		
Gas Gilleran				1		
Jun McCarthy				1		
J W Burns				1		
T O Lindsay				1		
David Heagerty				1		
Total.	1,625		7	965	152	8

\* 300 kegs Gin.

BEER IMPORTS BY RAIL, S. P. CO.

From October 15th to October 31, 1892.

CONSIGNEES.	BOTTLED.			BULK.		
	Case	Cask	Car L'd	Barrels	½ bbl	¼ bbl
W Eogen				40	115	80
Sherwood & Sherwood					80	272
Jones, Mundy & Co.		115				250
Wm Wolff & Co.	150					
W Louisa			1			
Wm Hobbs & Co.						
Total.	150	115	1	40	200	60

BRANDY PRODUCTION AND STOCKS.

(PROOF GALLONS.)

Months	Production		Stocks in bond at end of month
	both districts	end of month	
January	173,394	1,680,826	
February	103,903	1,722,143	
March	92,871	1,711,120	
April	86,519	1,734,404	
May	85,319	1,749,903	
June	42,652	1,730,860	
July	12,746	1,659,299	
August	27,864	1,626,153	
September	42,465	1,497,308	

# SHERWOOD and SHERWOOD,

IMPORTERS AND EXPORTERS

212-214 MARKET STREET, SAN FRANCISCO, CAL.

24 N. FRONT STREET, PORTLAND, OR.

## PACIFIC COAST AGENTS FOR

MOET & CHANDON CHAMPAGNE  
 HUNT ROOPE TRAGE & CO. Cased Ports.  
 E. & J. BURKE'S Irish and Scotch Whiskies,  
 BASS RATCLIFF & GREYTON Limited, Bass Ale in Wood,  
 E. & J. BURKE'S Bass' Ale and Dublin Porter GUINNESS  
 EXTRA FOREIGN STOUT, the finest brew!  
 Re-Imported American Whiskies, CARLISLE BOURBON, HORSEY RYE, Etc.  
 ESCHENAUER & CO'S CLARETS and SAUTERNES,  
 A. HOUTMAN & CO'S HOLLAND GIN.  
 LAWSON'S LIQUEUR SCOTCH WHISKEY,  
 GUINNESS DUBLIN STOUT in Wood,  
 J. J. STONE ALE in Bds. and H-Bds.  
 MENHOLD'S ANCHOR BRAND NEW YORK CIDER,  
 FLEISCHMANN'S ROYALTY GIN.  
 MACKENZIE & CO'S Spanish Sherries and Ports,  
 E. & J. BURKE'S JAMAICA RUM,  
 SCHLITZ MILWAUKEE BEER (the "Pilsener" and Light Sparkling),  
 also SCHLITZ in Wood,  
 ROSS' ROYAL GINGER ALE, CLUB SODA, ETC.  
 BENK WAUKESHA Mineral Water.

ALSO AGENTS FOR NAPA VALLEY WINE CO'S WINES AND BRANDIES IN CASES.

# EMPIRE PRUNE JUICE.

ABSOLUTELY PURE EXTRACT OF THE PRUNE.



THE WORLD'S FAVORITE.

A Fact Beyond Denial. No Extract Has Been Made To Surpass It.

**BLENDERS ARE OF ONE ACCORD**

**The BEST VALUE Ever Offered Them.**

In Spite of Competition Sales Have  
Doubled in a Year.

**QUALITY and PRICE**  
ARE THE SECRET.

Give up experimenting and settle on the Empire Prune Juice as it is used  
by the greatest blenders in America.

WE WARRANT ALL OUR SHIPMENTS AND TAKE BACK GOODS IF NOT  
AS REPRESENTED.

**POSITIVELY NO PRECIPITATION.**

**POSITIVELY NO CLOUD.**

**CULBERT & TAYLOR,**

SOLE AGENTS,

39 Broadway, N. Y.

## DEATH OF CHARLES KRUG.

Charles Krug, the veteran wine maker of the Napa Valley died at his home near St. Helena on the 31st inst., after an illness of many months. Mr. Krug had been at death's door for a long time. Paralysis of the tongue attacked him about eighteen months ago rendering him unable to articulate and the disease went down in the muscles of the throat some time ago. He literally starved to death, being unable to swallow. The funeral was held on the 2d from his late home and was largely attended.

Mr. Krug was born at Friedellburg, Hesse-Cassel, in 1825 and graduated at the gymnasium at Hersfeld. Joining the university at Marburg he became, while still a student, identified with the movements which eventually culminated in the great revolution of 1848.

Mr. Krug first came to America in 1847, and spent a year at Philadelphia teaching, but in the spring of 1848 when news was received that Germany was in a political ferment, he hastened to his old home and was a most open, avowed and enthusiastic Republican. The German Republic, however, never materialized. A battle was lost in September, 1848, which broke the hopes of the Republicans and many prisoners were taken, among them Mr. Krug. For over eight months he and his companions were imprisoned at Frankfort-on-the-Main, being finally liberated by a new revolution in Southern Germany. Political reaction was the order of the day, and despairing of liberty for his mother country, Mr. Krug resolved to return to America. He came to San Francisco in 1852 and assisted in editing the first German paper published on the coast. In August of the same year, he started the first Turn Verein in the city, an organization now in the most flourishing condition.

In 1858 Colonel Agoston Haraszthy, whom he had previously met, induced him to go into the wine business in Sonoma. That year, too, he made about 1000 gallons of wine for John Patchett, of Napa, and was thus the pioneer wine maker in the valley. The press used on that occasion is still in existence.

He was married in 1860 and soon afterward removed to his property near St. Helena, where he at once prepared to embark in the wine business on a large scale. He went about that work with the same interest, energy and ability which always characterized him, and others following his example and advice have made Napa county one of the foremost wine producing districts in the State. It was his work and his success which attracted most of the wine growers to the upper part of Napa valley.

It is difficult to say what Napa county would have been today had he not assisted so materially in its development. For thirty years he was one of the foremost citizens of the county. He represented the Napa District in the Board of State Viticultural Commissioners for ten years from its organization in 1880 until 1890. He organized the St. Helena Wine Growers' Association, and for ten years was its President. He started the St. Helena Water Co. was one of the principle agitators for the bonded warehouse at St. Helena; was a leading spirit in the establishment of the St. Helena bank, and worked for the incorporation of the town.

RICHARD HELLMANN.

H. G. HELLMANN.

# HELLMANN BROS. & CO.

IMPORTERS AND COMMISSION MERCHANTS

525 Front Street, - - - San Francisco, Cal.

PACIFIC COAST AGENTS FOR

KRUG & CO., REIMS, PRIVATE CUVEE CHAMPAGNE.

J. PERRIER PILS & Co., Châlons s. Marne,	Champagne	DUBLIN DISTILLERS' CO., Ltd., Dublin,	Irish Whiskey	L. DURLACHER, Bingen	Rhine Wines
ADRIEN & PILS, Epernay	Champagne	E. REMY MARTIN & CO., Rouillac,	Cognacs	H. UNDERBERG-ALBRECHT, Rheinberg a. Niederheim,	Fooschling Bitters
FORESTER & Co., Xerez de la Frontera,	Sherries	P. FRAPIN & Co., Segonzac,	"		Old Tom Gin
GARVEY & Co.,	Sherries	ENGRAND FRERES, Angoulême,	"	CHAS. DAT & CO., London,	Orange Bitters
OFFLEY, CRAMP & FORESTER, Oporto,	Port Wines		"		Scotch Whisky
BLANKENBEYM & NOLET, Rotterdam,	Union Gin	PATTERSON & HIBBERT, London,	"	J. B. SHERRIFF & CO., Glasgow,	Jamaica Rum
CH. LEORAT, R. PHILIPPE & CHESSÉ, Nantes,	Sardines		"		

ALL GOODS IN UNITED STATES BONDED WAREHOUSES.

AMERICAN WHISKIES—"Blue Grass" and "Boone's Knoll."

Perhaps the best estimate of his character yet published was written by Charles A. Wetmore, and appeared in the Review of July 6, 1891. It was as follows:

Charles Krug has been all his life a consistent and active representative of that popular spirit, which is leavening social, industrial and political conditions; steadily, though slowly, broadening the base on which rests the hope and aspiration of humanity. Always discontented with existing ruling powers and passions, yet always guided by a cheerful optimism and a fearless disposition to fight in the cause of the people against despotic customs and policies, he has not even been dismayed by financial reverses or physical sufferings and misfortunes. He is a soldier in the army of the people, worthy of a decoration.

In viticulture he has been a constant fighter for progress in quality of products, equality of advantages in trade and honest dealing. Although he has occupied a commanding place as a large producer and a competitor for trade, he has never shown the least disposition to abandon the cause of the producer. On the contrary, he has suffered for his faith in the possibility of immediate realization of industrial reform.

He was the first to develop and create a local community spirit among vine growers free from jealous rivalry, full of generous co-operative desire, and proudly alive to the dignity of country proprietorship. The St. Helena Viticultural Society, was, during the period of his most active services, the only organization in the State worthy of consideration. It was in fact a school for the whole State and materially aided us all. That such societies no longer exist, and that all who have been prominent in such popular movements, wherein none sought advantages which were not freely shared with the public, have suffered on account of this zeal, has been true during the last decade, as well as in all other industries and professions on this Coast. The spirit, however, is not dead, and the work is not fruitless. Opportunity and occasion will in the near future show that prolific seed has been sown, and that in the revival of popular feeling there will be a larger army of popular leaders working on a foundation of justice and right, more solid and broader than in the past. To believe otherwise would be pessimism, disloyal to humanity. As the useful friends of man increase, so will the virtues of politics, the cormorants of trade, and the wolves of society be turned howling back to the deserts. Then will the people hold their decoration days, honoring the graves of those whose lives have been the lost heaven of the lump of human hope.

All honor to Charles Krug and all such as he who pass on towards the evening of life, bearing aloft over rocks and deserts and through mires and battles the standard of humanity, shouting with their last breath the battle cry of justice and true democracy.

CHAS. A. WETMORE.

Messrs. J. R. Parkinson & Co., of London, state that the shipments of Port for September amount to 8513 pipes (Great Britain, 4159 pipes) making 86,695 pipes for nine months, against 65,614 pipes in 1891. The Sherry shipments were 2415 butts, making 35,460 butts for nine months against 45,132 butts in 1891.



## IS IT THE ANAHEIM DISEASE?

Commissioner Biehowsky's Report on the New Outbreak Near Anaheim.

SAN GABRIEL, October 27, 1892.

Messrs. Board of State Viticultural Commissioners, 317 Pine St., San Francisco, California.—GENTLEMEN:—On the morning of the 13th inst., appeared an article in the Los Angeles Times, announcing that the dreaded vine malady, known as the "Anaheim Disease" had again appeared in the section from which it derives its name, after having apparently left it for a number of years, attributing its appearance at this time to planting of vines in soil heretofore set out in vines destroyed by the malady; and claiming that the contagious germs remained dormant in the soil until material was furnished them to prey on. It will be remembered that this peculiar disease, which has played such sad havoc with one of the most prominent industries of Southern California, is said to have originated some five years ago in that part of Los Angeles county which now constitutes Orange county, and has destroyed since then almost completely thousands of acres of vineyards in that and adjacent territory, leaving them bleak and desolate. After the vineyards had been cleared it was determined as an experiment by a few former owners of vineyards to replant this land again with grape vines, obtaining their cuttings from districts where the disease had not heretofore been observed. Those who had the courage to make the attempt at the end of the first year found apparent success crowning their efforts, for the young vines had passed through the trying time general to all plants, making a good growth, vigorous in appearance and evidently free from all disease. Others, emboldened by the success of their neighbors, set out other small vineyards, and the prospects were again favorable for the establishment of vineyards in this and other districts.

It was but recently I was informed, upon inquiry, that the young vineyards planted in Orange county were thriving. I was therefore greatly surprised to read the article announcing the re-appearance of the disease in that section. Knowing that a number of parties in Orange and Los Angeles county, owing to the apparent departure of the disease, intended to plant vines largely this coming year, I determined to investigate the reports and if I found the disease again appearing in a locality where it was reasonable to believe it had become extinct, it would be my duty to inform all those interested of this fact.

On the morning of the 25th inst., I left for Santa Ana accompanied by Professor Ethelbert Dowlen, viticultural expert, whom I had requested to go with me on my tour of inspection. At Santa Ana we were met by Mr. E. S. Wallace, a resident of that city, and author of the above mentioned newspaper article, together with Professor Newton B. Pierce, Government Pathologist. This latter gentleman is at present located in Santa Ana, and kindly accepted an invitation to join us. Ten vineyards were visited during the day, four of which were entirely free at that time from any sign of disease, while six showed the apparent baneful influence of the destroyer in a greater or less degree. In going to Santa Ana, my object was to inspect those vineyards which had been reputed to be contaminated with the malady, and not so much to inspect vineyards free from disease; therefore while we saw evidences of disease in six out of ten inspected, it is not fair to assume that such a large proportion of all the vine producing areas in that district are thus affected.

The first vineyard visited is located a short distance from the town of Orange. There are about ten acres of vines in this place planted on coarse gravelly soil, but from the appearance of plants there must be sufficient loam underneath to force the growth to a remarkable degree. Considering that these vines are only six months old, runners measuring from six to ten feet in length are rather surprising for such young plants. A number of these vines also showed small bunches of grapes. No disease was visible here.

The next vineyard was a field of ten acres belonging to Mrs. Blaisdell. This property is about a mile from the first vineyard visited. Here the first evidence of disease was detected, and especially was it pronounced upon a ridge running through a portion of this field. The soil there was evidently much poorer in quality than that surrounding it. On inquiry we ascertained that the cuttings in this vineyard had been set out on land which had formerly borne vines killed by the disease. These cuttings were said to have been brought from Elsinore in Febru-

ary, 1892, at which time they were thought to have been entirely free from disease.

The next vineyard visited was located on the Tustin branch of the Southern Pacific Co., and is the property of Mr. McPherson. This was found free from disease. The soil is gravelly with dark heavy loam. Cuttings were said to have been set out in the Spring of '90, and up to the present time have retained their full vigor. The next vineyard inspected is on the Hughes ranch. The soil here is gravelly with light sandy loam and free from disease. Just across the road from the former is another small vineyard in which the vines are young, healthy and vigorous. Just back of this vineyard is the property of Mr. Sitton; this is also free from disease.

The sixth vineyard examined contained vines from six months to two years old, in the larger portions of which evidences of the disease were discovered. Here we observed that the young vines were not infected as much as the older ones.

The seventh vineyard was the property of C. B. Pulver. Here the disease was more marked than upon any other vines heretofore examined. The cuttings were obtained from Etiwanda, and were supposed to have been free from any infectious disease. They were set out in the Spring of '91.

The eighth vineyard visited adjoins the Santa Ana Cemetery. The cuttings from which this vineyard were planted were also from Etiwanda in the Spring of '90, and were believed to have been free from disease. Through this vineyard, as in one already mentioned, a slight elevation in the soil runs from north to south. The vines on this, show the signs of the disease more marked than those surrounding it on lower ground. When mentioning this to the owner, he explained that in his opinion the lack of vigor in these vines was due to the fact that they had not perhaps received as much irrigation as the neighboring ones. This vineyard was said to have borne a good crop. A number of grapes which were picked from the vines, however, had the unmistakable flavor so common with fruit plucked from vines afflicted with the Anaheim disease.

The ninth vineyard is the property of Fred Rohrs. The cuttings also came from Etiwanda in the Spring of '90. Like all other cuttings from that neighborhood, they were supposed to have been free from all disease, but today the vineyard shows unmistakable signs of the malady.

The last vineyard inspected is the property of Mr. Nisson. It contains only about two acres. The cuttings with which this small tract was planted, Mr. Nisson informed us, were obtained from San Jose in the year 1891. This vineyard, like some of the others, was planted where diseased vines were taken up in the winters of '88 and '89. Prof. Pierce, who has made this particular tract one of study, has written to San Jose, where the cuttings were obtained, to ascertain whether any disease has made its appearance there. He was informed that no disease of the character described had shown itself in that valley, and to make their statement positive they sent him leaves from the identical vines which furnished cuttings for Mr. Nisson's vineyard. The leaves were perfectly green, being free from that spotted character so peculiar to the disease.

In four of the six infected vineyards inspected, it will be noticed that the cuttings in each were obtained in Etiwanda, in San Bernardino county, a district which at the time of securing these cuttings was free from disease, but which in the past eight months is said to have developed it. Therefore, if such is true, it cannot be positively stated that the disease was not in the cuttings but lurking in the soil, while in the case of Mr. Nisson, we have positive evidence that the grape cuttings which he secured from San Jose came from healthy stock. Here apparently is a case where the "impregnated ground" theory may hold good. The vineyard of Mrs. Blaisdell contains cuttings from Elsinore. In this district, I have been lately told, exists a disease almost identical in its most visible features with the Anaheim disease, differing from that, however, in this essential—that the plant does not die from it.

I might add a curious fact which has come under my personal observation in the Sunny Slope vineyards located in the San Gabriel valley. During the height of the disease in this vineyard, a large plot of Mataro vines had every appearance, as far as outward signs would indicate, of a very severe attack of the Anaheim disease, so much so that it was considered lost; but contrary to all expectations, the following year the vines made some new growth, of better color than usually made by diseased vines. This continued to increase as the season advanced. I have watched this particular plot as I have been in a position to do so, with a great deal of interest, and can state that today





**KENTUCKY CLUB**  
 HAND MADE  
**SOUR MASH**  
 DISTILLED BY  
 DAVISS COUNTY DISTILLING CO  
 OWENSBORO, KY.



**R. MONARCH**  
 HAND MADE  
**SOUR MASH**  
 DISTILLED BY  
 R. MONARCH  
 OWENSBORO, KY.

Our Bottling is our own manufacture.  
 BOTTLES AND CORKS REGISTERED  
 Goods delivered F. O. B. either Dock or Cars

Our Bottling is our own manufacture.  
 BOTTLES AND CORKS REGISTERED  
 Goods delivered F. O. B. either Dock or Cars



# S. LACHMAN CO.

— WHOLESALE DEALERS IN —

*California Wines and Brandies.*

Old and Well Matured Wines a Specialty.

LARGEST SHERRY PRODUCERS IN THE UNITED STATES.

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22, 24, 26 Elm Street.

C. GUNDSCHT.

J. GUNDLACH.

## J. GUNDLACH & CO.

Vineyard Proprietors and Shippers of

### California Wines and Brandies,

PROPRIETORS RHINE FARM, SONOMA, CAL.

And BACCHUS WINE VAULTS, 438-442 Bryant St., S. F.

San Francisco Office,  
S. E. COR. MARKET & SECOND STS.

New York Branch,  
52 WARREN STREET



*J. Gundlach & Co.*  
SAN FRANCISCO - NEW YORK

# COATES & CO'S.

## ORIGINAL

# PLYMOUTH GIN

IN CASES ONLY.

An English Double Distilled Unsweetened Gin, a delicious compromise between Holland and Old Tom Gins.

DISTRIBUTING AGENT FOR THE PACIFIC COAST:

W. B. CHAPMAN, 123 California Street, San Francisco.

CLARET VINTAGE OF 1892.

Through the kindness of Messrs Lilienthal & Co., we have been favored with the annual report of the claret vintage of 1892, written by Messrs W. & A. Gilbey of London, and Chateau Louenne, Medoc, France.

After stating the unusual meteorological conditions of the year—such as the frost of April 19th which was the worst since 861, and the fearful heat in the Bordeaux district of the 16th, 7th and 18th of August, the writers continue as follows:

"In spite of these trials the quality of the 1892 vintage should be good. Although the crop will only be about one-half the average yield, the vines are in a healthy condition, and as we are enjoying exceptionally fine weather for the gathering of the grapes, the 1892 wines of the Medoc should possess both body and color. In the south which includes the Midi, the vines will produce a large quantity of wine.

In Burgundy and Champagne the chief features required for the production of fine wines are plenty of sunshine and a small rainfall; and when it is borne in mind that the two celebrated years of 1865 and 1874 were years of excessive heat, it will be apparent that in these two parts of France the year 1892 is likely to have benefited the vines. With regard to claret, on the other hand, a happy mean of rain and sunshine, such as distinguished the years 1875 and 1888, yielding a medium amount of saccharine, is required to produce wines of 11½ deg. of strength, which constitute the acme of perfection in claret.

Looking for a moment at the most important part which the vintage in France plays as regards the prosperity of the country, it is with the greatest satisfaction that the proprietors of vineyards look forward to the proximate future. By care and labor the vineyards are completely freed from the mildew; and the phylloxera, if not completely exterminated, like the mildew of 1855, is at least held in check on all the well-managed vineyards. The wood of the vines will be vigorous for next year's production, and many proprietors point to the circumstance that after the severe frosts of 1872 and 1873 the vines were so healthy in the succeeding 12 months as to render 1874 and 1875 "red letter years" both in regard to quality and quantity. It is a curious fact, which may be, perhaps, not without interest, that, as the following figures show, the years succeeding a frost were abundant:—1839, frost; 1840, abundant crop; 1841, very abundant crop; 1861, frost; 1862, abundant crop; 1864, very abundant crop; 1865, very abundant crop; 1873, frost; 1874, very abundant crop; 1875, very abundant crop.

The following statistics will serve to show the importance of viticulture in this country. The total production of wine over the whole of France in 1891 was 661 million gallons (of which this department of the Gironde alone produced 54 million gallons), and its value, according to the British Consul at Bordeaux, was £40,500,000.

Everything seems to indicate that the period commencing with the year 1887 is one of renewed prosperity for the wine industry of France. In this particular district which was among the first to suffer from the ravages of the phylloxera, and consequently the first to apply remedies to that disease, there are signs on all sides of the successes that have attended the efforts of the growers. Not only have all the old vineyards been replanted, but many districts have been put under vines for the first time in the full confidence that the grapes will ultimately prove more remunerative than cereals; and it is no exaggeration to as-

sume that these pests in the Medoc, now effectively "scotched," will eventually result in a large and advantageous development of the wine-producing capacities of this region, in similar wise, *caeteris paribus*, as the recent cholera outbreak in Europe has already led, and will further lead to the improvement of popular sanitary conditions, by means of preventive and precautionary measures adopted to avert future ravages of this and other cognate epidemics.

No doubt France is suffering as much at the present time as any other part of Europe from financial depression, and also from her failure to renew commercial treaties with her powerful claret producing neighbors, and therefore at no period since 1877 and 1878 has there been such an accumulation of wines on the principal estates of the Medoc as at present, where as many as two, three and even four successive vintages remain unsold, not to speak of the large stocks both in cask and in bottle in the hands of the Bordeaux merchants.

The most satisfactory feature of the situation is the thoroughly sound character of the clarets produced in the last lustrum of years, and whether we consider the light and elegant wines of 1888, 1889 and 1891, or the full-colored and fruity productions of 1887 and 1890, as well as the present vintage of 1892, it will be admitted that a fair choice can be made amongst the produce of these six years, and that there is now "every hope of the popularity of claret still further increasing."

Faithfully yours,

W. AND A. GILBEY.

Chateau Louenne, Medoc, France, Sept 24th.

WHY NOT WINE?

The State Department at Washington is busily engaged in concluding reciprocity treaties with the countries of Central America, granting the free admission of sugar, hides, etc., into this country in return for the free admission of flour, breadstuffs, etc., into the republics to the south.

May we inquire why the State Department does not include wine in the list of American products which shall be admitted free into these countries? This concession can be had for the asking. Wine with those people is an article of necessity not of luxury, and they will as readily admit it free of duty as flour.

Such a concession too would be of great value to our industry. We had a trade in Central America alone last year of 8607 cases and 109,813 gallons of wine valued at \$133,835. This is three times the value of the French wine trade with the same countries. With the encouragement of free entry into those countries, the California wine business would not only be largely increased but the French trade would be wholly done away with.

This reciprocity matter of which so much is heard, should be guided so as to give the wine makers some benefit. We are as much entitled to consideration as the wheat growers and the millers.

Will we get it?

WANTED.

A salesman for Oregon, Washington, Idaho, Montana and the Pacific Coast. Only first-class men, with first-class references commanding first-class trade need apply. Address Bernheim Bros., Louisville, Ky.

DIPLOMA AND MEDAL, PARIS, 1889.

GOLD MEDAL, INTERNATIONAL FOOD AND WINE EXHIBITION, BERLIN, JUNE, 1892.

FIRST AWARD AND MEDAL, MELBOURNE, AUSTRALIA, 1889.



THE INGLENOOK TABLE WINES

— AND —

OLD PRIVATE STOCK BRANDIES,

GROWN and BOTTLED at the Celebrated

INGLENOOK VINEYARD

SOLD ONLY IN GLASS.

OF RUTHERFORD, NAPA CO. CAL.

Note Genuine Unless Bearing LEGAL PURE WINE STAMP and TRADE MARK on Cork Cap or Seal. Only Matured and HIGHEST GRADE WINES Placed on the Market On Sale by Leading Grocers and Wine Merchants in Every City in the Union.

Office and Depot, 122 Sansome Street, San Francisco.

F. A. HABER,

TRADE CIRCULARS.

From A. Halliday & Co.

From F. O. Boyd & Co.

NEW YORK, October 15, 1892.

Gentlemen—We take pleasure in advising you that we have made some valuable connections with some of the best wine producers in California, and are prepared to furnish you with their wines, either in California or delivered here.

The wines which we are handling are the better grades and are absolutely pure, they are sold under the producers' brands, can always be easily duplicated, and are protected from being blended with the inferior products of less skillful growers, by the fact of their being shipped direct from the cellars of the producers.

It is known that many inferior brands are now blended with the better brands to bring up their low standard, and that on the eastern market such wines have brought discredit upon California wines in general.

We have a full line of sweet, red and white wines; also brandy and shall be glad to have a share of your valuable business. We are, gentlemen, Yours respectfully,

F. O. Boyd & Co.

From Brown, McGinnis & Co.

We would warn the trade against buying four B. & O. R. R. warehouse receipts for five barrels each of Brown, McGinnis & Co.'s '91 peach brandy, serial No. of barrels 146 to 165, inclusive.

The same having been sold to J. C. Marks & Co., of Birmingham, Ala., who has failed to pay for them, a well-known firm of Louisville, Ky., has tried to withdraw ten of the above barrels from bond, but failed.

We will continue to withdraw brandy for parties holding receipts for our brandy, free of charge.

BROWN, MCGINNIS & CO.,  
Highlandtown, Baltimore Co., Md.

From Kolb & Donhard.

SAN FRANCISCO, Oct. 22, 1892.

TRIPLE REFINED ROCK CANDY SYRUP.

We beg to inform you that we are now manufacturing on a large scale a XXX triple refined rock candy syrup, which we guarantee to be absolutely pure (free from glucose, etc., etc.) weighing 11½ lbs. to the gallon and superior in every respect to the best gum syrups in the market.

PRICES.

Per single gallon, 75 cents; 5 gallon lots, 70 cents; 25 gallon lots, 65 cents. Packages will be charged extra at cost price. Special discount to larger buyers. Samples are at your disposal. Soliciting your esteemed orders, we remain,

Yours respectfully,

KOLB & DENHARD.

From J. B. Colgan.

49 DEY STREET, NEW YORK.

DEAR SIR—I hand you herewith my price list in superior machine-cut wine corks, straight, of the finest XX quality, upon which I allow a special discount of 33⅓ per cent.

FINEST XX QUALITY.

Per Gross.	1½ in. long	1½ in. long	1½ in. long	1½ in. long	2 in. long
No. 7.....	\$0.79	\$0.91	\$1.05	\$....	\$....
" 8.....	84	1.00	1.18	1.42	1.70
" 9.....	80	1.16	1.32	1.63	2.00
" 10.....	1.01	1.32	1.47	1.84	2.26
" 11.....	1.19	1.48	1.70	2.20	3.00
" 12.....	1.35	1.70	2.30	3.00	4.00

XX AND X ASSORTED QUALITY.

Per Gross.	1½ in. long	1½ in. long	1½ in. long	1½ in. long	2 in. long
No. 7.....	\$0.65	\$0.74	\$0.83	\$....	\$....
" 8.....	74	85	92	1.05	1.37
" 9.....	84	92	1.05	1.13	1.58
" 10.....	95	1.05	1.14	1.26	1.84
" 11.....	1.10	1.20	1.30	1.50	2.10
" 12.....	1.35	1.40	1.60	2.10	2.75

ORDINARY X QUALITY.

Per Gross.	1½ in. long	1½ in. long	1½ in. long	1½ in. long	2 in. long
No. 7.....	\$0.47	\$0.53	\$0.58	\$....	\$....
" 8.....	53	58	63	78	95
" 9.....	58	63	70	86	1.05
" 10.....	65	72	77	95	1.21

New York, October 28, 1892.

The undermentioned shipments have been received by us during the past few days and we will be pleased if you will make mention of same in your next issue.

Ex S. S. France—73 packages Jamaica Rum (Red Wing), 5 ¼-casks and 3 ¼-casks Temple Bar Jamaica Rum, 5 ¼-casks and 2 ¼ casks Mansion House Jamaica Rum and 2 ¼-casks White Wing Jamaica Rum.

Ex S. S. State of Nebraska—100 cases Thompson Royal Blend Scotch Whisky.

Ex S. S. Briscoe—3 ¼-casks and 7 ¼-casks White Deer Holland Gin.

Ex. S. S. Furnessia—10 octaves John Ramsey Scotch Whisky.

Ex. S. S. Arizona—820 cases Cruiskeen Lawn and Heather Dew Whiskies; 11 octaves Gold Medal Irish and 14 octaves Heather Dew Scotch Whisky.

Referring to the shipment per S. S. State of Nebraska, of the 100 cases Royal Blend, would say we have just secured the sole agency for this brand for the United States and Canada.

The goods came in fine style, quality superior, and we predict large sales.

Yours truly;

A. HALLIDAY & Co.

THE AMERICAN CO'S COLLAPSE.

The English wine trade journals have taken up the collapse of the American Champagne Company and, basing their comments on our announcement of the dividend of 2 per cent to all stockholders are indulging in some caustic comments. Here is what the *Wine Trade Review* of London says:

"The announcement, which we take from the *Pacific Wine and Spirit Review*, will be read with interest. We are not told why the "Champagne" Company was such an ignominious failure, but it is clear that there are certain home industries in which our friends of the United States have little confidence. The most remarkable feature of the affair, however, is that according to our contemporary, the loss falls chiefly on people in Germany, only a very small portion of the stock being held in the United States. After this who will question Uncle Sam's pre-eminence in business? He has done many smart things, but this is the smartest."

The causes of the failure of the American Company were many: extravagance, large royalties, too high prices, etc., etc., might be cited. As a matter of fact the "American" part of the title was a misnomer. Only a short time after the Company was organized, the Americans who were originally in it, withdrew and Germans took their places.

The German Capitalists who put up their money are not open to the charge of having been ignorant of what they were about. The method used was of the so called "Rapid fermentation" process of Adolph Reiklan which is used—or was used—in the factory at Wachenheim, Germany, and to which we believe, the English trade journals, the *Wine Trade Review* among them, have paid their respects.

We do not know or care whether the Wachenheim factory is operating or not. Should we judge by a financial report published sometime ago in *Ridley's Circular*, we should judge that the chances are largely against it.

We have this to say, however, of the wine which still remains unopened. Mr. John F. English, a commission merchant who bought it up on speculation, wishes that he could get a steady supply at the figures he paid for it.

RECENT LEGAL DECISIONS.

The Supreme Judicial Court of Maine has decided that in the trial of a person for violating the Maine Law, a prior conviction (27 years old) affects his credibility as a witness.

The Surrogates Court, of New York county, New York, has decided that a habitual drunkard's will is valid, if made while free from coercion.



# E. J. CURLEY & CO.

Camp Nelson, Kentucky.



These Whiskies are made in the Famous "BLUE GRASS REGION" so justly celebrated as the home of the finest Whiskies in the World, and which have been for the last Century, recognized as such, giving the character and high standing to KENTUCKY WHISKIES which they now enjoy.

THESE FAMOUS WHISKIES CAN BE HAD IN LOTS TO SUIT THE TRADE FROM  
HELLMANN BROS. & CO., 525 FRONT STREET, SAN FRANCISCO.

# MOORE & SELLIGER,

Louisville, Ky.



BELMONT and ASTOR are distilled from finest of grain and purest of water upon the Hand Made Sour Mash Process. Each and every barrel guaranteed to be strictly pure and free from any must.



The NUTWOOD is a celebrated and well known "Fire Copper" Hand Made Whisky, in the U.S.A. It is distilled from the purest of grain and water, giving to the Whisky a fine and rich flavor, and a high standing in the market.



The BELMONT, ASTOR and NUTWOOD Whiskies are stored in the latest improved bonded warehouses, with patent racks, metal roof, iron shutters and doors. Giving our personal attention to the safe handling and care of these goods, with every advantage and facility for shipping the same, we can guarantee full satisfaction in every particular to the trade. Soliciting your favors, we remain,

Very respectfully,

MOORE & SELLIGER.

# HENRY BOUCHER & SONS,

134 PEARL STREET, NEW YORK.

DEALERS IN CALIFORNIA WINES AND BRANDIES.

Sole Agents for C. CHAZALETTES TURIN VERMOUTH

The Most Delicious Vermouth Imported.

IMPORTERS OF OLIVE OIL AND OTHER PRODUCE.

CORRESPONDENCE SOLICITED.



## Julius Librowicz,

12 TENNESY STREET,

NEW YORK.

—SOLE AGENT IN THE U. S. FOR—

## Hartwig Kantorowicz,

POSEN, GERMANY.

—Importer of—

CHERRY JUICE. PRUNE JUICE AND OTHER FRUIT JUICES.

THE WORLD RENOWNED

Litthauer Bitters and Coca Bitters.

CORDIALS OF ALL KINDS SUCH AS

Kummel, Allash, Anisette, Peppermint, Maraschino, Curacao, Mandarin, Abricotine, Coca Liqueur, Absinthe, Imperial Black-berry brandy, Etc.

—SOLE AGENTS FOR LOUISIANA—

KAUFMANN & BLACHE, NEW ORLEANS.

Correspondence Solicited.

Send for Samples and Price.



## NOTICE OF REMOVAL.

### THE CALIFORNIA VINEYARD CO.

HAS REMOVED TO

248 PINE STREET, (Worcester Block) Between SECOND and THIRD STREETS, PORTLAND, OREGON.

## HOFFHEIMER BROTHERS.

CINCINNATI, O.

DISTILLERS

### WHITE MILLS

PEERLESS

### BOURBON AND RYE

RE-DISTILLERS.

FINE BLENDED GOODS A  
SPECIALTY.

SOLE CONTROLLERS

### W. B. SAMUELS

HAND MADE SOUR MASH.

### NELSON CO. KY.

SIEBE BROS. & PLAGEMANN, SAN FRANCISCO, AGENTS WHITE MILLS BOURBON AND RYE

# Prices Current.

These are the long prices. The rate of discount on purchases of a considerable quantity can be learned by applying to the agents or dealers. We urgently request dealers, agents and producers to notify us when a change occurs in the prices current of the goods they handle.

## California Wines & Brandies

[The Prices given are for quarts and pints, put up in cases of twelve and twenty-four bottles.]

ABPAD HARASZTHY & CO.,  
550 Washington street, San Francisco.

PRICES PER CASE.	
QUARTS.	PINTS.
O. V. Chablis.....	6.00 7.00
Riesling.....	4.50 5.25
Gutedel.....	4.50 5.25
Cabernet Blend, Claret.....	6.00 6.75
Burgundy.....	6.00 6.75
Zinfandel, Claret.....	4.50 5.25
Port.....	6.00 6.75
Sherry.....	6.00 6.75
Malaga.....	6.00 6.75
Sweet Muscat.....	6.00 6.75
Chateau d'Orleans, Claret.....	12.00 13.00

J. GUNDLACH & CO.,  
Cor. Second & Market Sts. San Francisco.

Traminer, '82.....	\$ 5.00 6.00
Gutedel, '82.....	6.00 7.00
Burgundy.....	6.00 7.00
Zinfandel, '84.....	5.00 6.00

I. DE TRKK,  
212 Sacramento street, San Francisco.

Port, 1884.....	\$ 6.00
Port, 1886.....	6.00
Dry Sherry, 1884.....	4.00
Dry Sherry, 1886.....	4.00
Burgundy, 1884.....	4.50
Tokay, 1884.....	4.00
Zinfandel, 1884.....	3.50
Burgundy, '84.....	4.00
Riesling, 1885.....	4.50
Gutedel, 1884.....	4.50
Hook, 1885.....	4.50
Brandy, 1882.....	12.00

SAN GABRIEL WINE CO.,  
Ramona, Los Angeles county, Cal.

Riesling.....	\$ 4.75 85.75
Gutedel.....	4.75 5.75
Port.....	5.50 6.00
Angelic.....	5.50 6.00
Muscadel.....	5.50 6.00
Sherry.....	5.50 6.00
Brandy, 1882.....	12.00 41.00

LOS GATOS & SARATOGA WINE CO.,  
1227 Broadway, Oakland, Cal.

Zinfandel.....	\$ 3.50 84.50
Sauterne.....	4.00 5.00
Brandy.....	9.00 10.00
Port.....	5.00 6.00
Sweet Muscadel.....	5.00 6.00
Grape Cord.....	6.50 7.50

JOSEPH MELCZER & CO.,  
504 and 506 Market street, San Francisco.

Claret, 1886.....	\$7.00
Zinfandel, 1885.....	3.50
Burgundy, 1885.....	4.00
Hook, 1885.....	4.00
Riesling, 1885.....	5.00
Riesling, Johannisberger, 1884.....	5.00
Gutedel, 1884.....	5.00
Sweet Hungarian Type, 1885.....	5.00
Szarmari.....	4.50
Szegszardi Feher Hun Type.....	5.00
Port, 1884.....	6.00
Sherry, 1885.....	5.00
" 1884.....	6.00
Angelic and Sweet Mount, 1884.....	5.00
Malaga & Sweet Tox, '83.....	12.00
Brandy, 1885.....	10.00
" 1885.....	10.00

BECK, PYLHER & CO.,  
108 O'Farrell street, San Francisco.

Santa Rosa Zinfandel '86.....	\$3.00
Santa Clara Cabernet, '87.....	4.50
Cupertino Medoc, '84.....	3.50
St. Helena, Hon. & Sw. Tox, '83.....	3.50
Gutedel (Classada), '86.....	4.50
Traminer, '82.....	5.00
Sauterne (silver leaf).....	7.00
Haute Sauterne (gold leaf).....	6.00
California Cognacs.....	5.00
**Silver Bronze Leaf.....	8.0
**Red.....	10.0
**Green.....	12.00

## INGLENOK WINES.

F. A. Haber, agent, 122 Sanson St., S. F.	
Table Claret blended from choice foreign grapes, vintage 1885.....	\$3.50
Zinfandel.....	4.50
Extra Table Claret, Medoc Type red label, 1885.....	5.50
Burgundy type, 1882.....	5.50
Burgundy, 1885, Reserve Stock.....	7.00 8.00
Sauterne dry, Sauvign' Vert '85.....	5.50
White Cl. Classics Vert, 1885.....	5.50
Hook, Rhensig type.....	6.00
Burger, Chaldis type.....	5.00
Riesling, Johannisberger type.....	6.50
Pints of two dozen \$1 per case additional.	
Non-genuine except bearing our cork brand of the proprietor, each bottle bears the legal pure wine stamp.	

## CAL. WINE GROWERS' UNION.

OF Sutter and Grant ave. San Francisco.	
Riesling.....	\$ 4.00 4.00
Claret.....	3.00 4.00
PRESNO VINEYARD CO.	
Burger.....	\$ 3.50 4.50
Malaga.....	3.50 4.50
Port.....	5.50 6.50
Angelic.....	5.50 6.50
Sherry.....	5.50 6.50
Cognac Brandy.....	11.00 11.00
ST. HUBERT VINEYARD.	
Claret, Cabernet.....	\$ 8.00 9.00
Sauterne.....	8.00 9.00
Cognac.....	12.00 13.00

## ROHLER & FROHLING.

601 Folsom Street, San Francisco.	
Riesling.....	\$ 4.00 4.50
Hook of two dozen \$1 per case.....	5.50 4.00
Gutedel.....	4.50 5.00
Sauterne.....	4.50 5.00
Zinfandel.....	3.75 4.25
Zinfandel, old.....	5.00 5.00
Burgundy.....	4.00 4.50
Superior Port.....	10.00 10.00
Sherry.....	7.50 7.50
Angelic.....	6.00 6.00
Muscadel.....	6.00 6.00
Malacia.....	6.00 6.00
Brandy.....	6.00 6.00
Brandy.....	10.00 10.00

## NAPA VALLEY WINE COMPANY.

11 and 12 First Street, San Francisco.	
Hook.....	\$ 3.50 4.50
Gutedel.....	4.00 5.00
Riesling.....	4.50 5.50
Cabernet.....	4.50 5.50
Zinfandel.....	2.50 3.50
Private Stock Claret.....	5.00 6.00
Private Brandy.....	4.00 5.00
Port (old).....	4.50 5.00
Angelic.....	4.50 5.00
Sherry.....	4.50 5.00
Brandy, 1885.....	13.00 13.00
Brandy, 1884.....	8.00 8.00
Private Stock Burgundy.....	7.00 9.00
Private Stock Sauterne.....	8.00 9.00
White Cl. Claret.....	15.00 15.00
Private Stock Hook.....	5.00 6.00

## RHLS, SCHWAIKE & CO.,

122 Sutter street, San Francisco.	
Zinfandel.....	\$ 3.25 84.25
Zinfandel.....	4.00 5.00
Burgundy.....	4.00 5.00
Sauterne.....	5.00 7.00
Port, Old.....	6.00 6.00
Old Sherry.....	6.00 6.00

## GEORGE WEST & SON,

Stockton, Cal.	
Brandy, 1879.....	\$20.00
Brandy, 1880.....	15.00
Brandy, 1881.....	15.00
Frontignau.....	9.00 10.00
Sherry.....	9.00 10.00
Port (old).....	12.00 12.00
Port.....	6.00 6.00

## MONT ROUGE WINES.

A. Chausse, Livermore.	
Office and Depot, 61-617 Front St., S. F.	
Quarts.....	\$5.00 87.00
Pints.....	8.00 87.00
Claret, France.....	4.00 5.00
A Claret, F.....	9.00 9.00
Retour d'Europe.....	9.00 9.00
AA Claret, V.....	9.00 10.00
Retour d'Europe.....	9.00 10.00
Zinfandel.....	3.00 4.00
Burgundy.....	9.00 10.00

## S. LACHMAN & CO.,

453 Brannan street, San Francisco.	
Old Port.....	\$7.00 85.00
Zinfandel.....	4.00 5.00
Riesling.....	4.50 5.00
Malaga.....	8.00 8.00
Malaga.....	8.00 8.00
Cognac.....	14.00 14.00

## C. CARP & CO.

513-517 Sacramento street, San Francisco.	
La Loma, Grand Medoc.....	\$ 7.00 8.00
Burgundy.....	5.00 6.00
Zinfandel.....	5.50 6.50
Sauterne.....	5.00 6.00
Riesling.....	1.00 5.00
Sweet Muscadel, 1882.....	9.00 10.00
Sherry, 1882.....	9.00 10.00
Port, 1882.....	9.00 9.00
Cal. Rochelle Brandy.....	12.00 13.00

## BOWEN & SCHRAM

204 California Street San Francisco.	
Schramberger Hook.....	\$5.00
" Riesling.....	5.00
" Golden Claret.....	5.00
" Sels.....	5.00
Schramberger Sauvign' Vert.....	6.00
" Sauterne Dry.....	7.00
Sherry, 1882.....	9.00 10.00
" Burgundy.....	5.00 5.00
" Claret.....	5.00 5.00

Pints per case of two dozen \$1.00 additional.

## GEORGE WEST & SON

BOWEN & SCHRAM AGENTS.	
204 California Street, San Francisco.	
Haut Sauterne.....	\$9.00
Claret, Cabernet blend.....	6.00
Frontignau.....	10.00
Port, 1886.....	6.00
Sherry, 1884.....	9.00
Sherry, 1887.....	6.00
Frontignau.....	9.00
Brandy, 1876.....	20.00
Brandy, 1882.....	15.00
Brandy, 1887.....	10.00

## Imported Champagnes.

WM. WOLFF & CO.,  
329 Market street, San Francisco.

Pommery Sec.....	Quarts \$4.00	Pints \$36.00
MACDONDRAY & CO., First and Market streets, San Francisco.		
Louis Roederer Grand Vin Sec.....	34.00 36.00	
" Brut.....	34.00 36.00	
" Carte Blanche.....	34.00 36.00	

## W. B. CHAPMAN,

125 California street, San Francisco.	
Perrier-Jouet & Co. "Special" \$25.50 \$35.50	
" Reserve Dry.....	34.00 36.00
Perrier-Jouet & Co. Brut.....	34.00 36.00
Half pints "Special" \$42 in cases of 4 doz.	

## SHERWOOD & SHERWOOD.

212-214 Market Street, San Francisco.	
Moet & Chandon, White Seal \$2.00 \$4.00	
" Brut Imperial \$7. 39.00	

## CHARLES MEINCKE & CO.

314 Sacramento street, San Francisco.	
DEUTZ & GILDMERMAN, AY., CHAMPAGNE.	
Gold L'ack Sec, per case.....	\$32.00 \$34.00
Gold L'ack Sec, 6 Magnums.....	31.00
per case.....	31.00
Cabinet Green Seal, per bskt \$25.30 \$27.00	
Carte Blanche, per case.....	21.00 22.00

## HELLMANN BROS. & CO.,

525 Front street, San Francisco.	
Krug & Co. "Private Cuvee".....	\$34.00 \$36.00
per case.....	\$34.00 \$36.00
Joseph Perrier & Co. "per basket.....	19.00 20.00
Adrien & his, per basket.....	17.00 18.00

## Domestic Champagnes.

ABPAD HARASZTHY & CO.,  
520 Washington street San Francisco.

Eclipse.....	\$14.50 \$17.00
Champagne, Eclipse brut.....	14.50 17.00

## TO KALON VINEYARD.

J. W. BARRE, OAKVILLE, NAPA COUNTY.	
H. L. DAVIS & CO., 308 CALIFORNIA ST. S. F.	
To-Kalon Sec.....	\$12.00 \$15.00
Sparkling.....	11.00 12.00

## A. WERNER & CO.

52 Warren street, New York.	
Extra Dry.....	\$ 7.00 8.00
PAUL MASSON San Jose, California.	
Less than 5 cases.....	
Premiere Cuvee, Dry.....	\$16.00 \$18.00
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	Braddock	105	100	87½	77½	67½	65	225						
Bridgeport	95	82½	67½	65	57½	55								
Brookdale		85	75	70		60								
Dillinger, S. & Sons	85	75	65	60	55	52½								
Dougherty	107½	97½	90	81			260							
Finch's Golden Wedding	95	88½		75		65	230	215						
Frontier		50												
Gibson	102½	95	87½	75		67½	250	300						
Guckenheimer	92½	87½	80	75	70	65	230	250	275	320	350		Spr 81 550	
Hannissville	92½	87½			62½								Fall 85 375	
Jones, G. W.	80	70	60	55	50	45								
Lippencott														
Meadville	92½	80	75	70	65	60	55							
Melvale	100	90	82½	77½										
Monticello		75	70	67½	60	57½								
Montrose		60	52½	50	47½	42½			225					
Moore, Tom		80			60	55								
Mt. Vernon	110	102½	90	80		70				325				
Orient	80	70	62½	60	55	52½	225							
Overholt	87½	80	72½	67½	62½	57½	225	250	280		385		Spr 86 415	
Sherwood	102½	97½	85	70	67½		240							
Somerset	57½	52½	47½	45	37½	35	175							
Stewart														
Tompson, Sam		70	60	55	50									
Vandegrift	82½	72½	65	57½										



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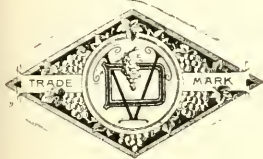
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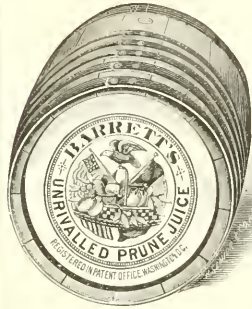
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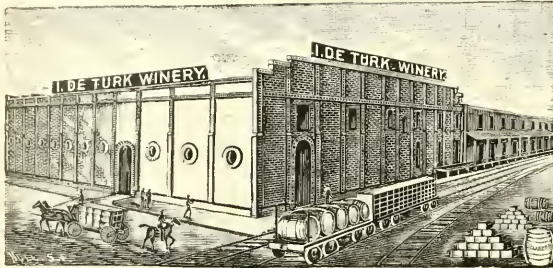
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# PACIFIC WINE & SPIRIT REVIEW

JOURNAL OF VITICULTURE

VOL. XXIX, NO. 8.

SAN FRANCISCO, NOVEMBER 21, 1892.

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R. M. WOOD & CO., PROPRIETORS.

WINFIELD SCOTT—R. M. WOOD.

402 FRONT STREET, SAN FRANCISCO, CAL.

The PACIFIC WINE AND SPIRIT REVIEW is the only paper of its class West of Chicago. It circulates among the wine makers and brandy distillers of California; the wholesale wine and spirit trade of the Pacific Coast, and the importers, distillers and jobbers of the Eastern States.

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## MARKET REVIEW.

**CALIFORNIA WINES**—The vintage is over and the most conservative members of the trade estimate the quantity of wine produced at between 10,000,000 and 12,000,000 gallons of all sorts, including sweet wines. The fermentations all over the State have been perfect, and while the quantity of wine that has been produced is small, there is nothing to be desired as to quality. The wines of 1892 are very promising as to merit.

The market, as between producers and merchants, is unsettled. It is absolutely impossible to give any definite idea as to values. The feeling is general that an advance must be paid and values are still. Still, transactions are few. There is a general disposition not to buy or sell until the situation is more settled. This applies to all dry wines. Sweet wines are firm owing to reduced production.

The exports of California wines in October were as follows:

	Cases	Gallons	Value.
By sea	834	368,904	\$164,120
By rail overland	3,004	755,444	*\$314,193
Total	3,838	1,124,348	\$478,313

\* Estimating cases at 84 and bulk wine at 49 cents per gallon.

**CALIFORNIA BRANDIES**—There is no denying that brandies are weak. The principal dealers are watching the Vina Estate very closely as well as the operations of its representatives. The existence of the large stock at Vina, and the certainty of a heavy production this year, causes much uncertainty among dealers.

The exports of California brandies in October were as follows:

	Cases	Gallons	Value.
By sea	6	58,626	\$ 70,231
By rail overland	321	59,627	* 92,621
	327	118,253	\$162,852

\* Estimating cases at \$10 and bulk brandy as tax-paid at \$1.50 per gallon.

**WHISKIES**—The Fall trade continues good. Straights are in fair demand, and re-imported whiskies are selling well. There is no doubt now that the election is over, that trade will continue to improve, and the leading Eastern houses now represented here are doing well. The best blends are going off in good fashion, and the trade generally is in a satisfactory condition.

## WINE AND BRANDY PRICES CURRENT.

THESE ARE THE RULING QUOTATIONS AT THE TIME OF GOING TO PRESS.

THEY APPLY ONLY TO CARLOAD LOTS, F. O. B., SAN FRANCISCO.

AND DO NOT INCLUDE CHOICE OLD WINES.

### RED WINES.

Clarets, first grade, per gallon	25 to 35 ets.
Clarets, ordinary, " "	20 to 25 "
Burgundy, first grade, per gallon	50 to 75 "
Burgundy, second grade, " "	40 to 50 "

### WHITE WINES.

Sauterne, per gallon	75c to \$1.00
Riesling, 1st grade, " "	60 to 75 ets.
Riesling, ordinary, " "	40 to 50 "
Gutedel, " "	50 to 60 "
Hock, " "	35 to 45 "

### SWEET WINES.

Port, first grade, per gallon	75 to 90 ets.
Port, ordinary, " "	45 to 60 "
Sherry, first grade, " "	75c to \$1.00
Sherry, ordinary, " "	47½ to 55 ets.
Angellia, first grade " "	75 to 80 "
Angellia, ordinary " "	50 to 60 "
Muscatel, first grade " "	75c to \$1.00
Muscatel, ordinary, " "	55 to 65 ets.

### BRANDIES.

THESE PRICES ARE FOR LOTS OF FIVE BARRELS AND OVER, F. O. B., SAN FRANCISCO, TAX-PAID.

Brandy, Spring, 1892, per gallon	\$1.70
Brandy, Fall, 1891, " "	1.80
Brandy, Spring, 1891, " "	1.90
Brandy, Fall, 1890, " "	2.00
Brandy, Spring, 1890, " "	2.10
Brandy, Fall, 1889, " "	2.30
Brandy, Spring, 1889, " "	2.50

Brandy in half-barrels 5 cents per gallon additional.

## AGENT WANTED

WANTED—By a New York firm for the Pacific Coast an agent or firm in the trade to take charge of introducing Saccharine amongst the wine growers, brewers, lemonade, soda water and cider makers. Please address with particulars P. O. Box 2178, New York City.



## PHYLLOXERA IN FRANCE.

A map and table of the districts now suffering from the phylloxera in France have just been issued by the Ministry of Agriculture. The moment is a favorable one for examining what the general state of affairs with respect to the phylloxera in the vineyards of France. We proceed to make such an examination all the more easily that in three or four years' time we shall no longer have to take into account the progress made by the phylloxera, for then all the vineyards in France will be contaminated and give a quality of wine which will be much poorer than that they are now giving. So then out of our eighty-seven departments or out of our seventy-four departments which possess vineyards, whether great or small, sixty-seven are invaded either in all their subdivisions or in one of them, and seven only are entirely free from the phylloxera.

In the course of last year three departments were added to the list of those which are invaded—the Mayenne, in the Chateaux Gonthier district (North Anjou), in the west; the Aisne, in the Chateaux Thierry district, in the north; and lastly, the Marne, in the Epernay district (which has a common border with the Chateaux Thierry district) in the east.

In the west the phylloxera has nearly reached the extreme limit of the zone in which the vine is able to grow. In that part there are only the Vannes district of the Loire Inferieure department St. Nazaire which are free from the pest and a part of Marbilan.

In the east, Champagne or rather the Marne department has scarcely been touched. Lorraine is free as is also a part of the Isle of France (Seine and parts of Seine-et-Oise and Marne departments).

So sixty-seven departments are suffering from the phylloxera in a lesser or greater degree. Out of this number forty-three are completely invaded and twenty-four partly so. During the present year the invasion has spread to the whole of the districts of seventeen departments, which are the Hautes-Alpes, Arlege, Corsica, Cote-d'Or, Doubs, Haute-Saone, Haute-Savoie. The phylloxera got into those departments last year.

Eighteen other districts belonging to fifteen different departments fell to the scourge. Let us now give the precise meaning of the terms "free, partially or wholly invaded.

They have only got a purely administrative or scientific meaning. According to them, a department in which the presence of the phylloxera has not been officially recognized in any one of its administrative divisions called arrondissements, is free; and a department in which one of the districts has got the smallest vine plot ailing, is partially invaded; and lastly, a department in which the whole of its arrondissements have each got a small phylloxera spot if only a few yards square, is completely invaded.

So then contamination does not at all imply that the vines are lost. On the contrary that may mean that there are more vines than ever. Let us take for instance the Aude department which has now got more vines in a flourishing state than before the phylloxera came there. The Giroude department also will soon be in the possession of more vines than before the advent of the pest. And these vines are not wholly composed of American shoots grafted or not on French stocks. No, there are in the Giroude department quantities of home vines, some of which are free and others protected by insect-killing remedies.

The fact is none of the sixty-seven departments signalled are invaded by the phylloxera. The pest has spread itself here and there in this vast amount of territory, and has done harm to a lesser or greater extent, but nowhere has it reigned supreme over the destroyed vineyards of any one department. Never did it completely triumph over the resistance offered by vegetable life aided by the work of man and protected and sustained by the sacrifices made by the vignerons.

Neither in the Charente nor in the Vaucluse departments did the vine cease to bear fruit. Every year the departments which were suffering the most from the phylloxera, have made wine from their own grapes. In the very worst of years, France grew more wine than did Germany, Austria, Hungary, Australia and California all put together.

It is not at all sure even that the yield of our vineyards did at any period whatever fall below that of Italy or Spain.

Last year, the four-fifths of our wine growing departments were declared to be suffering from the phylloxera. Well, last year, our wine crop was well over the half of an average one, and when we say an average one we mean the crop we used to get before the phylloxera ever got to France.

It must not be concluded from this that the disasters brought on by the phylloxera have been exaggerated. Both Spain and Italy will find that out before long. But the enemy met with an obstinate, a desperate resistance in France. The efforts of our vignerons struggling against the phylloxera, may be compared with those of the National Defense Government against the invasion of the Prussians.

In the beginning, the phylloxera marched forward as a conqueror. It met with no opposition. It destroyed the three-fourths, the four-fifths even of the vineyards in Vendee and Languedoc, where the peasants planted fresh vines. The enemy destroyed these new plantations, just as did Prussia, our fresh troops at Sedan. The peasants purchased American vines and planted them hap hazard whatever their power of resistance was. That is the story of the first of the Loire armies. The good plants resisted, the bad ones gave in against renewed attacks—the same as that which occurred at Conluiers, at Orleans. Those vines, which were able to resist, began to be distinguished from the others. The persevering Languedoc growers began planting again and succeeded at last. What a fate to be sure! The resistance against the other enemy was perhaps still possible in 1871, in spite of the number of departments invaded.

At present, the final victory of the French wine grower over the phylloxera is certain. Provence, Languedoc, Bordelais, have nearly got their vineyards back to their former state, by planting new vines in the place of the old ones destroyed.

In the Charente department, where success appeared impossible, they are beginning to hope already, for the quantity of wine grown there is on the increase.

M. Ravaz has perhaps already discovered the hybrid vine which may allow of replanting in Charente Champagne and also in Champagne in the North.

In Burgundy they are already defending the great growths by reconstitutive manurings.

Our two great wine growing districts, Languedoc and Bordelais have already got back to their former state of prosperity. Our generals have already maneuvered with four army corps at only two stages from the German frontier. Our fleets have been to Cronstadt and Portsmouth.

Well now, ye men of Charente and of Champagne, try and discover a vine plant, which will resist the phylloxera in calcareous soil. That would be the most promising for the future. The phylloxera, the enemy we have got at home, would then be powerless. And we may hope that the other will follow it in its retreat beyond the Rhine.—*Reveries vins et Liqueurs.*

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NEW ALMADEN VINEYARD.

Dry and Sweet Wines and Brandies a Specialty.

## Chicago Department.

[REGULAR CORRESPONDENCE.]

Chicago, Nov. 7, 1892.

While the political campaign has been the most quiet one in the history of the nation probably, yet it has had more or less effect upon the business interests of the country, and the liquor men come in for their share of interruption. Of course this is true more largely of whisky men than wine dealers. I find, however, that there is a lull just now in the wine business, and most of the dealers are complaining of slow sales. This is to be expected though it surely will not last long, for the holiday trade is just upon us now, and there is promise of a larger business this year than ever before. The fact is that as time goes by and the people get more and more into the habit of having good wine in the house all the time and especially during the festive season of the holidays, there will be a greater and growing demand for California goods.

The California brandy trade holds its own and at prices that are remunerative to the grower and to the broker. The To-Kalon Company is just in receipt of two carloads, and other firms are handling their full quota of it. Capt. Shillaber tells me that there is a growing demand for case brandy, and that to meet it he will have a carload of bottled goods sent over from Vina as soon as practicable. Hitherto the most of the business has been done in barrels and halves, with a slight sprinkling of kegs. California brandy that is known to be in the original package right from the grower will have a good run, for there are thousands of people who would buy brandy if they could be sure they were getting the genuine article. It has come to pass now that one is not right sure of the goods he gets from some drug stores, for they are naturally on the make as well as anyone else, and so long as they are not caught at it, what is the matter with their selling inferior grades and getting good reputation prices for them. Of course I do not charge that drug stores as a rule are given to that sort of thing, but I do know the inside workings of a few of them, and the point I am making is that they all get the credit of carrying and selling "doctored" liquors, unless they have a standing and reputation that is above reproach. Therefore the "guaranteed true to label" brandy in bottles right from the producer's distillery will find a ready and an active market awaiting its introduction.

The whisky men are expecting a good run of business during the fall. Matters have been very quiet in their line for a long time and they confidently look for a revival during the next month. Already inquiry is much better than it was a month ago, and some sales are reported, though none as yet are very large. The output for next spring will probably be restricted to such an extent that prices will not be depressed by the surplus, and if such is the case good prices may be expected from this time on.

Eastern ryes are much more quiet than was anticipated some time ago. They have been in good demand all summer, but there is not as much call for them now as might be expected. The '93 crop is about all under contract, and there is evidence that the output will be large.

The much discussed and very perplexing question of selling liquor at the World's Fair has at last been settled, and the restaurateurs have come out victorious in the fight. There was strong opposition to them in the national board, but as a number of franchises and privileges had already been granted by the local board involving the sale of beer, wine and other light refreshments, it was decided by the national board to let them stand, and of course the same can be granted to all comers now. It is not proposed to have saloons on the Fair grounds, nor anything that can be approximated to one, but all purveyors will be allowed to sell liquors with their other refreshments. Mark McDonald, the California commissioner, put himself on record as opposed to the saloon idea, but favored the sale of California wines at all the restaurants.

At the great \$5,000,000 fire at Milwaukee last week, the liquor interests suffered equally with any other. The National Distilling Company, M. Block & Co., J. P. Kissinger & Co., and the Hansen Malt Co. were among the wholesalers and manufacturers who suffered. There were a number of saloons in the burned district, some of them being valued as high as \$65,000.

A telegram from Peoria dated 23ult., says: The high water mark in revenue collections in this district was passed yesterday when they amounted to \$177,915.55. This remarkable figure in revenue for one day is accounted for by the distillers, who say that they have closed many outside houses, and that the capacity of the houses here is being increased. The Hamburg, a large house at Pekin, recently acquired by the trust, was closed Saturday. The men employed at the house objected to having it closed, but the trust sent a force of men down at night and had complete possession when the old men came to work.

By the recent order of the Treasury Department, Collector of Internal Revenue, Manner, will, in a few days, be prepared to issue books of stamps to rectifiers upon application in prescribed form. Heretofore the rectifiers have had to obtain their stamps in small quantities at a considerable cost of time. The new regulation much simplifies the matter.

A Milwaukee, Wis., dispatch of Oct. 26th, says: The consolidation of the Falk, Jung and Barchart Brewing Company, with the Pabst Brewing Company, was effected today. The identity of the former has been absorbed. The capital has been increased to \$10,000,000 and there will be an extensive increase in both plants. It is stated the capacity will be increased to 3,000,000 barrels annually.

Louis Ziergible, the St. Helena wine maker, who recently came to this city to extend his own trade, has opened offices at 41 and 43 North Clark Street where he will be glad to see all his old friends.

L. L. PALMER.

## New York Department.

[REGULAR CORRESPONDENCE.]

New York, November 10, 1892.

During the excitement at election time it is seldom that we can say business is good; but not so at the present time.

The last fortnight has been an unusually good one throughout the wine and liquor trade. Last Saturday afternoon the wine and liquor dealers in New York marched under their own banner for Cleveland and Stevenson, in all their glory. As a matter of course they were the jolliest of the crowd that turned out for our next President.

The brandy dealers are very well satisfied with the way they have sold their old stocks. I could mention a dozen houses that have not a barrel of old brandy in their stores or warehouses. Prices have been good and of course some of the dealers are trying to palm off their last year's goods as genuine old stock.

The whisky market holds its place second to none. Sales have been large during the fortnight. Standard brands are in good demand.

California wines are moving well. Mr. Emil Herold claims that he has sold more goods within this past fortnight than for any two weeks since he has had the agency. He represents the Napa Valley Wine Co., of San Francisco.

Mr. Schneider has returned from his western trip for A. Werner & Co., and his order book is crowded with orders from western dealers. He will start west again in a short time and expects to do the same over again. You would think so to see the sidewalks and the trucks in front of Messrs. Werner & Co.'s store on Warren street.

Engel Heller & Co., Flegenheimer Bros., B. Dreyfus & Co., and in fact all our merchants are doing an excellent business. The money market is in a flourishing condition and the reports of the crops of corn also the stock prices in New York exchanges show that everything is O. K.

*Bonifants'* in its issue of the 10th says: The demand for sweet wines and brandies has been pretty good during the past fortnight, and prices have been well maintained. In dry wines, especially clarets, the market is in a peculiar position; the good qualities are scarce, and better prices are offered, whilst the lower grades have declined, which is due to the fact that the demand is small; some of the dealers who are anxious to make some sales are offering the buyers the equivalent of the lower freight. White wines hold their own.

J. S. McCOSKER.

## Cincinnati Department.

[REGULAR CORRESPONDENCE.]

CINCINNATI, OHIO, NOV. 10, 1892.

Since my last letter nothing particularly new in the whisky business has transpired in the Queen City—the center of the whisky trade in this country.

Business continues sluggish and I have noticed no advance in either rye or bourbon; I look for an improvement after the Presidential election, and think business will be better and that better prices will prevail.

The Eastern rye market is on the same footing with Western bourbon; everybody, both buyer and seller, is holding back until later in the month, when the affairs of this country will once more be settled for four years to come and business will return to its regular channel.

I notice that my friend, Mr. Geo. Yost, Treasurer of the Live Oak Distillery Co. has taken unto himself a helpmate for life. Mr. Yost is one of our substantial citizens whose word is his bond, and a man who can be relied upon. It is due to his efforts that the "Live Oak" today stands in the front rank with any house of the kind in America.

Thos. S. Jones, Vice-President of the Nelson Co. Distillery Co., Louisville, Ky., and of "Coon Hollow" fame, paid our city a social and business visit during the past week. As always, Mr. Jones leaves no stone unturned to make an honest penny. His "Coon Hollow" is well and favorably known to every dealer, and no brand stands higher.

Col. Swiger Taylor, son of the noble sire, E. H. Taylor, Jr., reports that their brands—"Old McBrayer" and "Old Taylor" are being rapidly disposed of for consumption.

Mr. G. C. Buchanan, a prominent broker of Louisville, made a friendly call. Mr. Buchanan reminds one of anti-bellum times, he being, both in appearance and manners, a true representative of the old school of Southern gentlemen.

The two large and prominent fruit and cordial houses here—Rheinstrom Bros. and Mihalovitch, Fletcher & Co.—are very busy just now, working day and night to fill their orders.

Several carloads of California wine were received here this week, shipped by Lachman & Jacob, San Francisco, to J. Shields & Co., their representatives here.

Mr. M. V. Monarch, distiller of the famous whisky of that name, paid us a flying visit.

Among the leading distillers and rectifiers of this city the well-known firm of Hoffmeier Bros. stands foremost. This firm is one of the oldest and most solid in this city. Their trade extends from coast to coast and their brands are favorably known. In addition to their immense blending and rectifying business they also carry and control some of the leading Kentucky brands of Sour Mash whisky, among which is the "T. W. Sannels" brand—which they control. They are also large handlers of Eastern Ryes. Milton and Samuel Hoffmeier are the younger element in this firm, while Col. Abe Hoffmeier is all that remains of the old stock.

Surveyor of Customs Smith recently created the warehouse of Mihalovitch, Fletcher & Co. a bonded warehouse. For some time the Government warehouse on Eggleston avenue has been so crowded that it has been impossible to accommodate the needs of the importing trade. The above named firm offered the Government the use of their warehouse, and it was accepted. The firm itself has four hundred casks of cherry juice, just imported, to be placed in the warehouse for storage subject to the duty when released. The importations recently have been the heaviest known in the history of this port, which has resulted in so crowding the Government warehouse that Surveyor Smith was very glad of the relief offered through the courtesy of this firm. The warehouse of the firm now goes under the supervision of the Government, just like any other warehouse of the Government.

## "MEADVILLE RYE."

The Meadville, Pa., Distilling Co., whose distillery is located at Meadville, Crawford county, Penn., presents its compliments to the trade on the Pacific slope and invites attention through the advertising columns of this issue of the REVIEW to its brand of Eastern rye.

We bid it a cordial welcome and bespeak for this brand the kind consideration of the trade on this side of the continent. "Meadville Rye" has obtained an enviable reputation for its purity, excellence of flavor and its great stretching properties. It has a heavy body, and its uniform quality has obtained for it the highest standard of merit as one of the leading brands of Pennsylvania ryes. The distillery is one of the best equipped houses for the production of a pure rye whisky that can be found in the Keystone State. The most improved distillery appliances are used, consisting of copper stills, steel mash tub and roller mills, all of which have been fitted up by the best mechanical skill in the country. The buildings are provided with a complete system of sprinklers, thus securing for owners of goods in bond minimum rates of insurance.

The bonded warehouses are kept at a uniformly warm temperature the year round by the use of hot air from steam, the system for providing such heat being the most perfect so far devised. The atmosphere in the warehouse is pure and wholesome, and the conditions for hastening the goods to a perfect state of maturity cannot be surpassed.

Another noticeable feature is the care which is exercised in keeping the distillery in an absolutely cleanly condition. The grain used is the best the market affords. It is carefully examined and freed from dust before it is reduced to a triturated state for the mash; the fermenting agent used is watched with assiduous care and the fermenting room is kept wholesome and at an even temperature to accelerate and produce a perfect fermentation.

A stroll through the buildings will satisfy the most fastidious that the product is as pure and wholesome as the crystal water at the adjacent natural springs from whence the distillery derives its water supply.

The principal office of the company is located at No. 32 Board of Trade, Buffalo, N. Y. Branch offices are established at No. 53 River street, Chicago, Ill., and at No. 59 Broadway, N. Y., where representatives may be found looking after the interests of the company in the Western and Eastern territories.

Mr. Charles N. Wright, the Western representative, contemplates a tour of the Pacific slope in the interest of the company in the near future.

We extend to him a cordial welcome, and bespeak for the brand he represents their share of the patronage of the trade on this side of the Rockies and elsewhere in general.

## PURITY OF BOTTLED GOODS.

The trade in case goods is yearly assuming more importance, particularly since some of the leading distillers are bringing their own product direct to the attention of the consumers in the convenient form of bottled in cases. The consumer readily buys such goods, as it offers him a guarantee as to the purity of their contents. The fact that the distiller is the bottler of his own brand infuses justifiable confidence, for in his own interest he is ambitious to bring his own goods to market in their perfection. The only drawback heretofore encountered in the facility with which the bottles with the original labels can be refilled with some cheap villainous compound and in this form they not only commit fraud upon the consumer, but react unjustly upon the original producer of the brand.

We observe with pleasure that a movement is on foot to put a check upon this species of imposition, as far as the District of Columbia is concerned, Mr. Buckner having introduced a bill into the House to protect the owners of bottles used in the sale of beverages.

The principle of this bill should commend itself to the different State legislatures, and thus gradually this evil may be mitigated, and, in some cases, entirely eradicated.

It should be the aim of every one in our business to prevent impure goods being palmed off on the public, for this is the prime cause of most of the evils in our trade.—*Brewers' and Dealers' Journal*.



## WORLD'S FAIR COMMITTEE.

## Copy of Circular of Suggestions to Intending Viticultural Exhibitors.

The Viticultural Committee of the World's Fair held a meeting on Nov. 14th. Arpad Haraszthy, presiding. The report of the sub-committee on circulars to exhibitors, and suggestions for the guidance of jurors, was amended by the addition of a 5th class to the red wines, viz.: Italian type; also of the following regarding brandies:

"Awards of merit to brandies should be made to the owners of the distillery, who should send with his exhibit an affidavit setting forth that such exhibit was for competition and was of his own distillation."

The circular as amended will be sent to all exhibitors and others interested.

The State Viticultural Commission was authorized to receive all exhibits, care for and forward them to the California World's Fair Commission, which will by them be forwarded to Chicago. Exhibitors will be charged their proportion of the expenses should there be any. In this connection, exhibitors are advised to combine in groups as much as possible, either by counties or districts, and thereby avoid unnecessary expense.

Messrs. Prier, Rossi and Bendel were appointed a committee to ascertain from the World's Fair Commission how the appropriation of \$6000 is to be expended, and if the Viticultural Committee could have the direction of any such expenditures; also to learn what space would be awarded the viticultural industry in the California building.

The committee ordered the call of a meeting of the exhibitors to be held Tuesday, Dec. 6th at 11 A. M. at 317 Pine street.

The committee adopted the following suggestions to exhibitors:

## SUGGESTIONS TO EXHIBITORS.

First, Selection of Wines—Greatest care must be taken in the selection of wines. They must be free from defects, from any taints, unnatural sourness, harshness of taste or excess of acidity; they must be perfectly brilliant and of good flavor.

Age—Red wines should be no younger than 1890 and white wines than 1889.

Third, Fining and Racking—It is almost needless to say that all wines sent for use of the wine jurors of the Exposition should be perfectly brilliant before leaving the hands of the exhibitors. If, therefore, the wines are not already bright, immediate steps should be taken to make them so. To do this, isinglass or gelatin are best for white wines and pulverine or egg albumen for clarets and ports. Some use the whites of fresh laid eggs instead of egg albumen. If the wine is well fermented, properly aged and well cared for, one fining and a rest of from two to four weeks is sufficient to bring it to the proper brightness. If at the end of that time, however, it is not bright, a second fining should be given, after racking off from the previous fining. In the second operation a less quantity of fining matter should be used than on the first occasion.

Fourth, Bottling, Proper bottles for each class—For claret and Sauterne types regular full-sized French bottles. Burgundy in regular Burgundy bottles. Rhine wines in regular Rhine wine bottles.

Fifth, Decanting, if Necessary—The wine after bottling should be on its side in a moderately cool, even temperature, at least four weeks before forwarding, to test its quality for keeping bright. In this test should there be any sediment in the bottle, the wine should be carefully decanted into other bottles. Under no consideration should any wine be forwarded that is not in perfect condition and brilliant.

Sixth, Corking, Corks—Corks for claret and Sauterne types should be first-class, hand-cut,  $1\frac{1}{2}$  inches in length, and for Rhine wines, 2 inches long.

Seventh, Labeling and Capping—In all cases the labels should be simple but tasteful. For claret and Sauterne types they should be placed  $\frac{1}{2}$  inch from shoulder of bottle; Rhine wines,  $\frac{1}{4}$  to  $\frac{1}{2}$  inch from bottom of bottle. Caps for claret and Sauterne types should be  $1\frac{1}{4}$  to 2 inches long with proper diameter; for Rhine wines 2 to  $2\frac{1}{2}$  inches long.

Eighth, Packing—Bottles should be put in tules and packed in the regulation wine boxes.

Ninth, Shipping—All wines are to be sent to the State Viticultural Commission, 317 Pine street, San Francisco, before March 20, 1892, so that they can all be shipped at the same time.

Tenth, General Advice—The State World's Fair Commission has pledged itself that there shall be established a cafe in the cupola of the California Building for the sales of California wines. This is the reason the appropriation given by the State for the viticultural exhibit was so small. Only those persons who exhibit their wines and brandies in the California Building will be allowed the privilege of selling their wines in the cafe. Full instructions how their wines are to be shipped will be sent out to all exhibitors as soon as definite arrangements have been made for running the cafe.

COPY.

Hon. J. M. Samuel, Chief of Viticultural Department, Columbian Exposition, Chicago, Ill.—DEAR SIR: Referring to your request for suggestions addressed to A. G. Chauche, Esq., who was suggested as a wine juror for the coming exposition by our committee, our committee begs to offer the following for your consideration.

There being grown in the State of California every European variety of wine and table grapes, planted on every kind of soil on the mountains and plains, with exposure to the south, north, east and west, and under widely different climatic conditions ranging from the semi-tropic temperature in our great hot valleys in the south and in the interior of the State, up to the very edges of our snow-capped mountains, it is not to be wondered that many kinds of wine grown under such varying conditions should in a measure resemble wines from different European countries in type and broad characteristics, and especially when the methods followed in their manufacture are similar to those followed in Europe. Bearing this in mind, our committee think it advisable to offer the following general wine classification:

Red wines.

White wines.

Sweet red wines.

Sweet white wines.

Sparkling wines (natural process).

Sparkling wines (carbonized process).

Brandies.

The red wine types are to be divided as follows:

1st. Claret type.

2d. Burgundy type.

3d. Hungarian type.

4th. Spanish type.

The Spanish type of red wines would cover the dry red wines of Greece and Italy as well as Algeria.

We wish to say that without any attempt at imitation, our wine producers have tried to approach the general good qualities of the above European types of wine and it will remain for the jurors to determine how near they have approached the general type or how far they may be from it. The same may be said of all classifications and types here suggested.

ESTABLISHED 1724



TRADE MARK

E. RÉMY MARTIN & CO

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(FRANCE)

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AGENTS IN SAN FRANCISCO, CAL.

HELLMANN BROTHERS & CO.,

525 FRONT STREET.

410ns on page 33.

The unit wines to be divided into the following types:

Sauterne type: sweet-fish character.

Sauterne type: dry.

Rhine wine type.

Burgundy type: which covers the Chablis and other white wines of the Burgundy district.

Sweet red wines to be divided into:

Oporto type.

Alsaute type.

Sweet white wines to be divided into:

Tokay type.

Sherry type: dry.

Sherry type: sweet.

Madeira type.

Malaga type.

Sweet Muscat type.

Angelica type.

The sparkling wines (natural process) to be divided into:

Brut type.

Extra Dry type.

Sweet or fruity type.

The sparkling wine (carbonized process) to be also divided into:

Brut type.

Extra Dry type.

Sweet or fruity type.

Brandies to be classified according to age and to be tried upon the merits as understood and acknowledged by brandy experts.

We earnestly advise that an affidavit be exacted, properly attested before a Notary Public, from each exhibitor of American wines that the samples submitted were made wholly from fresh grapes grown on American soil, and this affidavit be exacted from all exhibitors of American sparkling wines or champagne and brandies likewise.

This committee, in view of the importance of the trials to be made by each juror and the great temptation which surrounds the exhibitors in their endeavors to obtain premiums deem the above requests of the greatest importance.

We also suggest that wines for the jurors should be placed and maintained and tried, each class at its proper temperature and offer the following:

Red wines from 60 to 65 degrees Fahrenheit.

White wines " 50 " 57 " "

Sweet red and white 65 " 70 " "

Sparkling wines 45 " 52 " "

The experienced European judge will recognize the value of these temperature requests.

We beg to draw your attention to the importance of having the wine tested in proper glasses. All these should be thin glasses, perfectly white, and every exhibitor of a class should have the privilege of having his wine tasted from the same shape and size glass as those of his competitor, and no variation should be permitted; all should be treated alike. Regulation glasses for each type should be provided for the jurors and no others permitted. The wine should all be tasted in a cool cellar or room and around which the temperature is about sixty degrees; otherwise justice cannot be done to the delicacy of certain wines that are likely to be presented. These suggestions are also considered of great importance.

All bottles submitted to the jurors should be wrapped properly so as to prevent any identification whatever; so as to enable the jurors to come to a decision only upon the merits of the wines tried. We suggest that the bottles be simply numbered and that the specified type of the wines be printed in uniform manner and pasted on the wrappers. Complete uniformity should be impartially maintained for every exhibitor. The removal of the corks and capsules should be done outside of the presence of the jurors and every mark tending to indicate who the exhibitor is should be obliterated from the samples submitted to give the most convincing proof of such impartiality.

In all trials of the wine we suggest that only one class be tried at one sitting, which is the only proper way in our minds. In case however, as an exception, it should be necessary to try several classes at the same sitting we would suggest that the white wines be passed upon first; afterwards the red wines; then sweet wines and brandies. The champagnes and sparkling wines should never be tried after tasting either of the above classes at the same sitting.

The points we offer to the jurors for reaching a conclusion

of merit would be the following rules, well-known to wine experts:

1st. Brightness of the wine.

2d. Beauty of color or shades of color.

3d. Appreciation of bouquet as compared to its competitors in the same type.

4th. Purity and delicacy of type.

5th. Body.

6th. Flavor.

7th. Alcoholic strength.

8th. The lasting agreeableness of the whole.

As to the amount of wine to be placed at the disposal of the Jurors we suggest that should be: 1 doz. qrt. bottles for each type of Dry Wine; 2 doz. qrt. bottles for each type of Sparkling or Champagne Wine; 3 qrt. bottles for each type of Sweet Wine; and 3 qrt. bottles of Brandy of each age.

We beg to say that these suggestions are offered in the spirit of fairness for all exhibitors. That the condition creating their necessity is well known by all competent judges, and we hope in offering them you will not consider us going beyond your request or of being presumptive. All we desire is to have the wines wherever they come from, to be impartially judged and passed upon by well-posted, experienced and thoroughly honest Jurors, so that should any producer from our State be honored by an acknowledgement of merit that he may look upon it as being a just and well deserved one.

Should you desire any more information on the subject, please advise us. We remain, Very respectfully,

The Committee.

CHAS. BUNDSBU.

A. G. CHAUCHE.

C. J. WETMORE.

ARPAID HARASZTHY, Chairman, Gen'l Committee.

## THIS IS ENCOURAGING.

As stated elsewhere in these columns, the head of one of the largest sweet wine and brandy firms in New York is in the State for the purpose of purchasing 500,000 gallons of dry wines for the eastern market. This statement would have no particular importance were it not for the fact that the house has hitherto paid no attention to this variety of wine but confined itself to the handling of sweets and brandies. This gentleman is one of the shrewdest in the trade and notwithstanding the long depression in the dry wine business is satisfied that he will make more by embarking in that business, and he is right.

A man in his position has the opportunity to note the drift of public taste regarding the products of California vineyards and it is not difficult to discover that the demand for the better grades of our wines is increasing rapidly, or to foresee that the ratio of growth must be greater as the merits of the California product become more generally known. As to prevailing low prices we cannot see how they can be continued at present figures. Production and consumption are now about equal and while the latter will grow, it is certain that the product will decrease for some time to come. This being the case, the time must be near at hand when an adjustment of values will necessarily take place. This will come when eastern buyers discover their mistake in supposing that California has unlimited quantities of wine to meet all demands, and that there is actually a heavy shortage in the '92 product.

There is not a well-informed man in the business in this State who does not believe that the wine industry of California has reached the turning point and that a radical change for the better will have taken place before the next vintage.

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CHAS. A. McLANE,  
Cashier.

ALEX. G. HAWES,  
Manager for California,

101 SANSOME STREET.

SAN FRANCISCO, CAL.

## Trade Notes.

A. P. Hotaling is expected to return from his Eastern trip within the next two weeks.

Chas. W. Zwick, the Pacific Coast agent for Thurber, Whyland & Co. will go East about the holidays.

The John T. Cutting Co., has been appointed Pacific Coast agents for the "Antediluvian" whisky of John Osborn's Son & Co., New York.

Ron. McMillan is "in it" in the matter of trade, these days. He has all the business he can attend to and orders are coming in so lively that they cannot be handled readily.

S. Glaser has changed his offices from 217 Front street to 123 California street. The new location is admirably suited to his trade, and Mr. Glaser will be glad to welcome his friends there.

The death of Mr. Isaac N. Finch, of Pittsburg, Pa., wholesale liquor dealer, is announced. Deceased was thirty-nine years of age, and a brother of the late Joseph H. Finch, the distiller of Pittsburg.

J. Gundlach & Co. are having a good trade for their wines and brandies, particularly in the domestic markets. They think, now that the quadrennial election is over, that business in all lines will improve.

H. R. Pfuhl, the energetic traveler, has gone East on another business trip. He has already placed all of the Albertz grape syrup that can possibly be made this year, and is now following his other lines.

Hellmann Bros. & Co. are having gratifying success in placing E. J. Curley & Co.'s "Blue Grass" and "Boones' Knoll" whiskies in this market. They have just received another carload which is going nicely.

At the recent banquet of the College of Pharmacy of the University of California the Champagne of Lefranc & Masson was exclusively used. Eighty-five sat down to the tables and the wine was warmly commended.

Mr. J. Chauvet, the well known producer of Glen Ellen, informs us that the vintage is entirely satisfactory. The new wines are very promising being of splendid color and the fermentation left nothing to be desired.

The Belle of Bourbon Co., of Louisville, has made a sale of over \$100,000 worth of cased whiskies. The goods of this company are handled on this coast by Siebe Bros. & Plagemann, and have a good sale and deserved popularity.

L. Euphrat & Co., have begun business at 125 California street. The firm consists of Mr. Euphrat and Mr. Nathan. Mr. Euphrat was formerly with Samuel More & Co., and the firm begins business under very favorable auspices.

G. Migliavacca recently shipped forty barrels of wine to San Francisco and vicinity, part of it by rail and part by steamer. Mr. Migliavacca reports he is still daily in receipt of large quantities of grapes from up-valley. — *Napa Journal*.

Wolf, Wreden & Co., have moved from their old quarters on Clay street near Sansome to the larger store-room at 414 Front street, formerly occupied by A. Fenkhausen & Co. They have fitted up the new place finely and are in a position to do a much better trade than ever.

Sherwood & Sherwood report business very fair. They are meeting with gratifying success with their straight whiskies which are gaining favor in this market all the time. They now have fine lots of export "O. F. C." and "Carlisle" on their way to this port via the Horn, which will be of extra fine quality by reason of its long sea voyage. The house has just secured the agency for Rosskam, Gerstley & Co.'s "Old Saratoga" in wood and glass. This is one of the finest blends of Pennsylvania rye whisky in the market and should meet with a cordial reception by the first-class trade of the Coast.

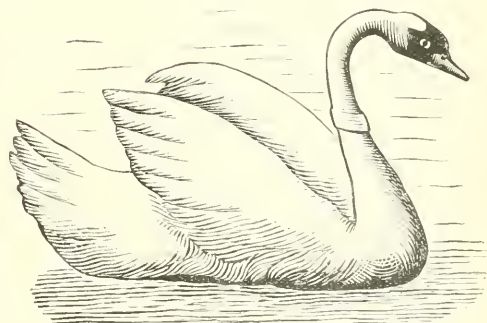
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THE MOST CELEBRATED AND BEST-KNOWN BRAND  
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### SWAN GIN.

Imported into the United States since 1824.

CHAS. MEINECKE & CO.,  
Sole Agents,

314 Sacramento Street,

San Francisco, Cal.



R. F. Balke, the President of the Mellwood Co., was married on the 2nd inst. to Miss Emma Troutman, of Eminence, Ky. The wedding took place at the Galt House, Louisville. They will spend their honeymoon on this Coast. May they have long life, prosperity and happiness.

James Shea of Shea, Boqueraz & Co., is driving one of the finest teams in the Park nowadays. Quite recently he added a fast stepper to his belongings and now the span can be seen almost any afternoon spinning along. The number of men in the trade who drive is steadily growing.

Siehe Bros. & Plagemann have just received another carload of their fine old "Golden Pearl" bourbon whisky, which is having such a ready sale in this market. These goods are distilled by the well-known distillers, Hoffheimer Bros., a fact which accounts largely for the popularity of the brand.

J. Dowdell & Son have been granted a patent by the Government on a combined wine press and crusher. It is claimed for the for the new machine that it will greatly facilitate work, making it easier in every way. We hope Messrs. Dowdell & Son may find their new patent a success.—*Star*.

Julius P. Smith has decided to spend the winter months in New York in the interest of the Olivilna wines. Mr. Smith is greatly encouraged with his trade there, and will devote his entire attention for some little time to that branch. He has succeeded in placing his wines to excellent advantage thus far.

Peter Siehe says that the late frost in Green Valley, Solano county, injured the grape crop and will greatly interfere with the work of the wineries. The Cordelia winery contracted for about a thousand tons of grapes, and will now have difficulty in securing enough to complete the season's work.—*Valley Chronicle*.

C. W. Craig & Co., recently imported 1100 barrels of export whisky by the British Ship Pegasus. This is at once one of the largest and best single shipments of export whisky ever received at San Francisco, and the fact that it is bought in such large quantities speaks well for the trade of the house and of the coast.

W. B. Chapman has received another lot of the celebrated Plymouth, unsweetened gin, per Ship Pegasus and is pleased to report that it is going into consumption in a very satisfactory way and is making friends wherever introduced. "Perrier-Joint" and the other specialties carried by this house are doing well.

The Columbus Distilling Company, recently incorporated with a large capital for the purpose of distilling alcohol and proof spirits from molasses, already has its extensive plant in Williamsburgh, New York, in operation, and is turning out two hundred barrels of alcohol daily. As yet but about one-half of the plant is in operation.

Beck, Pyhr & Co., have recently shipped two car-loads of bulk wines, three car-loads of cased goods, and a car-load of brandy to New York and Chicago. Their trade is improving steadily in the East and it is probable that their New York branch will be managed in the future by Mr. Pyhr while Mr. Schimpfelmann will assume control in Chicago.

It is reported that Mr. E. R. Kittridge, of the Sonoma Wine and Brandy Co., of New York, intends to purchase nearly 500,000 gallons of wine before his return East. The company will engage extensively in the dry wine trade hereafter as well as extend their business in sweet wines and brandies. Mr. Kittridge is after selected lots of the finest wines.

The Lake county Board of Supervisors recently passed, by a unanimous vote, a local option ordinance similar to that in force in Pasadena and Sutter county, to take effect October 1, 1893, when all the present saloon licenses expire. The proposition against the sale of liquor in Lake county at the recent election was carried by a majority of 266 votes.

On the 14th inst., Abraham Goldberg, General Manager of E. Hoffheimer & Co., of Louisville, was found bound gagged, and robbed in his office at Louisville. Valuable papers belonging to the firm were also destroyed. The affair is bound up in mystery and Goldberg was at first unable to give any satisfactory

account of the affair. There is a story back of it which appears difficult to get at.

Many of the members of the trade are joining the Olympic Club to secure the advantages of the newly erected building. Among those who have become identified recently with the organization are A. P. Hotaling Jr., of the A. P. Hotaling Co; H. H. Sherwood, of Sherwood & Sherwood; Mr. Hellmann, of Hellmann Bros. & Co.; and H. B. Hunt and Thomas Kirkpatrick, of Moore, Hunt & Co. The club is already very popular among those in the trade, and these accessories are very welcome.

Wm. Wolff & Co. are having a good trade in "Ponnuery See" and Apollinaris" and are confidently awaiting an active holiday business. They are particularly well satisfied with the steady and good demand they are having for re-imported whiskies. They handle the best standard brands and have their trade well in hand. They have imported 1225 cases of Ponnuery during the past fortnight and are now well equipped for the fall trade.

Clarence Hoffheimer, of Hoffheimer Bros., Cincinnati, has been in the city on his regular fall and winter trip. He is looking well and feeling contented with the success with which he is filling up his order book. As will be noticed in a circular elsewhere in this issue, the firm has changed the brand of their rye from "White Mills" to "Hoffheimer Bros' Pure Rye." Mr. Hoffheimer states that his house has just secured the sole control of the famous "F. B. Ripy" whisky, made in Anderson county, Kentucky, and which will be the only brand Mr. Ripy's name will be attached to. The whisky is an excellent one, and there will be no difficulty in placing it satisfactorily. Both parties to the contract are to be congratulated. All of the fall '91 and spring '92 "White Mills" has been sold—some 6000 barrels, and the house will make the same quantity this season. Mr. Hoffheimer is homeward bound. \*

Moore & Selliger, the distillers of Astor, Belmont and Nutwood, have decided not to run their distilleries this winter. The house is amply able to do so, should they desire, but in Mr. Selliger's words the reasons are as follows: "The trade of the country is now overstocked. Tax maturities are becoming due on 10,000,000 gallons more of '90s than we had a year ago of '89s. There is a limit to what the trade can stand. We must give consumption a chance, or prices will go all to pieces. Moore & Selliger do not propose to be parties to a destruction of values. We have produced conservatively each year, have protected our brands, and have distributed our goods carefully, but the trade has overbought itself, nevertheless, and the outlook is ominous. We know we are not responsible for such a state of affairs, but this is not the time to quibble. What we need is a restricted output, and we will do our duty. If we start at all it will be late next spring, and only to make a thousand barrels of each of our brands, but not even this unless the outlook improves very decidedly."

Among the best known brands of whisky on the coast are the "Old W. S. Stone" and "Daviness County Club," both of which are distilled by M. P. Mattingly, of Owensboro, Ky., and controlled by F. A. Benscherg & Co., of St. Louis. The undivided attention of Mr. Mattingly is now devoted to distilling, while Messrs. Benscherg, who are among the largest handlers of Kentucky whiskies in America, are unusually well situated to distribute them to the best advantage. As stated in a recent circular of Mr. Mattingly: "The merit of the goods coupled with a guaranteed conservative production of only 2000 barrels of Old W. S. Stone," 1000 barrels "Daviness Co. Club," each year is an assurance to the customers that their interests will be properly and judiciously guarded and protected, and that an over-production of either of the brands cannot occur to be a detriment to holders of them for ageing purposes. These brands have been before the trade—once since 1865 and the other since 1881. The actual annual production for the past seven years is, viz:

"Old W. S. Stone,"		"Daviness Co. Club,"	
1886	1,981 barrels.	1886	..... barrels.
1887	2,000 "	1887	..... "
1888	..... "	1888	1,887 "
1889	2,468 "	1889	1,000 "
1890	3,030 "	1890	2,175 "
1891	2,035 "	1891	790 "
1892	1,859 "	1892	508 "
1893	2,000 "	1893	1,000 "

# MEADVILLE .: PURE .: RYE.

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32 BOARD OF TRADE,

BUFFALO, N. Y.



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A superior article of pure rye whiskey made from the best material and from the choicest grain with the highest standard of purity, strength of body, and richness of flavor, it has no equal. It has been awarded the highest standard award in its great producing properties. It is bottled in artistically decorated bottles equipped with automatic sprinkler system. Insurance low. Output guaranteed not to exceed allowance in Carlsruhe Bill.

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JOEL H. PRESCOTT, Jr. Sec'y.

1852—ESTABLISHED—1852

F. A. BENSBERG & CO.

208 WALNUT STREET.

St. Louis.

*“Kentucky Whiskies.”*

PROPRIETORS

“OLD W. S. STONE.”

“DAVIES CO. CLUB.”

### CERTAIN CHANGES IN WHITE WINES.

The causes of clouding and opalescence are present alike in red and white wines, and the remedies applicable in one case are equally so in the others. But white wines are liable to certain affections that require separate consideration and specific treatment.

Thus it sometimes happens that white wine takes a reddish tint. This is due to want of care in “picking” over the grapes, or to prolonged contact with the mare. Generally speaking, the fermentation destroys any little color the juice may acquire in the wine press, but if the grapes are very rich in coloring principles this tint will be deeper. To remove this red tint, which depreciates the market value of white wine, wood charcoal reduced to an impalpable powder has been used with success. After racking the wine into a clean cask, 500 grams (a pound (voir-louis)) of charcoal powder for each litre of wine is poured in and well stirred up in the wine. Next day the agitation is repeated, and the wine left to settle. In a few days the color will have disappeared, and the wine will have become bright, when it can be fined with gelatine.

Wines not wholly free from ferment-organisms, when put in a new cask, will sometimes acquire a reddish tint. This is due to defects in the oak-wood dissolved by the extractive principles in the wine. Sulphuring is the best remedy in such cases. If this proves insufficient, energetic fining with isinglass or gelatine may be recommended, or the charcoal treatment before mentioned may be resorted to.

White wine sometimes quickly acquires a yellow tint. In a bright limpid wine this change of tint is not always a sign of deterioration, but it is so regarded, and interferes with the sale. A good sulphuring will cure the defect if not too pronounced.

White wine seemingly well made and perfectly bright after fermentation will sometimes in a short time become cloudy and acquire a yellow, and in some cases ultimately a black tinge. These are indications of feebleness of constitution in the wine.

The results of repeated analyses have shown that wines poor in alcohol, tartaric acid and extractive matters, but containing a high percentage of malic acid, are peculiarly liable to this affection. It is produced by a specific organism—a mycoderma, very minute and oblong in form—which is reproduced by segmentation, mycoderma vini. In size it much resembles mycoderma aceti, but differs in shape. White wines are thus affected not only through the agency of the organism aforesaid, but through being insufficiently protected against the oxygenating action of the air. The wine darkens and acquires a disagreeable flavor. The great point is to take the malady in time. A slight cloudiness is a sufficient indication. Tannin, added in doses of ten to fifteen grams (a quarter to half ounce) per hectolitre, followed by fining, will give the best results. This object is to arrest oxidation of the organic matter present, which will develop the ferment which causes the affection. Subsequent fining will precipitate the noxious principles thus rendered inert. Care must be taken to prevent exposure to the air in racking off the wine. — Translated by the Wine Trade Review from *L'Italia Enologica*.

## SWEET WINE LAW THREATENED

The Sweet Wine Law is threatened with an attack from New York. The New York *Times* and *Evening Post* have taken up the battle against it. The *Times* contributes a would-be scorching article against it evidently contributed from a certain winery in western New York and here is the way the *Post* mistakes facts in its issue of Nov. 2nd:

The grape growers in western New York have just found out the swindle in the McKinley Act which was devised to give the California wine producers an advantage over them. The *Evening Post* exposed this particular fraud at the time, but it was too technical to be generally understood. It is embraced in sections 12-49 of the act. It provides that any producer of wine who is also a distiller of brandy may use the spirits he makes to fortify the wine to the extent of 14 per cent. of the volume of the wine without paying the internal revenue taxes on the brandy, provided that the wine in its natural state contains not less than 4 per cent. of saccharine matter. In order to avail one's self of the benefits of this act, the following conditions must be fulfilled:

1. The wine grower must be a distiller.
2. He must use grape brandy to fortify his wines—not whisky or alcohol.
3. It must be his own brandy.
4. His wine must be sweet wine, such as ports and malagas, not the hocks which are produced in New York and Ohio.

For all these conditions were imposed in order to give the California wine producers (and only a few of these, namely those who are rich enough to own distilleries) an advantage over the wine producers east of the Rocky Mountains. The consequence of this is that California wine is now offered for sale in Steuben County, New York, at the very gates of the vineyards, at 13 cents per gallon less than what it can be produced for there. The point is easy to see. The California producer gets 14 per cent. of the strength of his wine free of tax. The tax is 90 cents per gallon and 14 per cent. of this is as nearly as possible 13 cents.

The *Post* mistakes facts. Its first quotation of the requirements of the law is wrong. It does *not* require sweet wine makers to be distillers.

The second statement is right. In the interest of pure products, raw corn spirits have no place in wine.

The third statement is wrong. The brandy must be the sweet wine makers only so far as the ordinary ownership gives it to him. He need not have distilled it himself.

The fourth statement is right. The wine *must* contain 4 per cent. of sugar before fortification. If it does not, there can be limitless fortifying and stretching of dry wine.

The editorial is published to show that the wine makers of California will have a struggle before them to hold their own rights.

But this is not the only attack made thus far on our wines. Here is the latest effort of the *Wine and Spirit Bulletin*:

It is our candid opinion that the greatest good that could possibly come to the wine men of this country would be in the abolition of the duty on foreign wines, and the resultant cheapness for *vin ordinaire* both foreign and American. What we need is a wine drinking people and not a beer drinking people, but this we cannot have so long as the protective tariff enables the few wine merchants of the far west to sell the best of California wines under foreign labels, and the *vin ordinaire*, which they buy from growers for a song, at such prices and in such a manner as to prohibit its general consumption.

With free trade in wine, there is every reason to believe that good sound wines would be sold very much cheaper than they are sold today, and that the consumption of wine in the United States would be many times what it is today, nor is there question that California wine merchants would then find that while their profits per gallon would be smaller, and while they would need to ship better and older wines, their demand would be so much greater than they would gain in the long run. California wines, like many other commodities in this country, are retarded rather than benefited by that absurd attempt on the part of politicians to regulate trade by artificial rather than by natural laws.

We are free to state that the writer of that article does not understand the situation at all. There is produced annually

in all the wine producing countries of Europe an immense amount of *vin ordinaire*, which is never exported. Only the selected growths see the foreign markets. The *vin ordinaire* of California is sold in the United States in the cheap markets of New Orleans and New York. It is that very duty of fifty cents a gallon which keeps out the foreign cheap wines and enables the California producers to hold their markets.

What price the *Bulletin* would like to establish for wine, we cannot guess. In God's name isn't it cheap enough already? It is cheaper than beer; cheaper than milk; almost as cheap as water. Surely if people want wine cheaper than twenty-five cents per gallon in barrels, California can never produce it profitably.

We do not believe that the United States will ever be an extensive consumer of wine—that is extensive as compared with France and other countries of Europe. It needs the influence of the vineyards—or rather the proximity of vineyards,—to make habitual wine drinkers. As an example compare France and Great Britain. The people of France at one time drank 1,400,000,000 gallons of wine annually, and those of Great Britain about as many numerically, never drank over 20,000,000 gallons. One country has vineyards and the other has not; one people use wine as a daily article of food; the others, save in the richer classes, never. And our American people are very much inclined to treat wine as a tippie, which it is not, never was and never ought to be.

You must reform the habits of the people friend Washburne, before you make wine drinkers.

## THE BOURBON INDUSTRY.

Kentucky has 300 registered grain distilleries, about 200 of which are operated more or less each year. There is invested in distillery property in Kentucky more than \$6,000,000. Apart from the revenue which the State and nation derive from this vast property and its product many thousand men are furnished with profitable employment at remunerative wages through its agency. A large distillery furnishes the market with corn, rye, malt, staves, hoop iron, cattle, hay, straw and labor. The grain from which the alcohol has been extracted furnishes food for many thousand cattle. The crop of a year of full production requires over 300,000 barrels, costing over \$600,000, and employing hundreds of coopers. The distilleries are large consumers of coal, and a conservative estimate puts the amount used by them annually at something over 2,000,000 bushels, which largely comes from Kentucky mines. The transportation of these immense stocks of whisky, together with that of the raw material entering into its manufacture and handling, furnish a valuable tonnage to the Kentucky transportation lines. Whisky is one of the most important freight article on some roads out of Louisville, and the contributions it pays for the support of the railroad system help to relieve the rates on wheat, corn, lumber, etc. Whisky distilling is a permanent industry in Kentucky, which makes it more valuable. The peculiar character of the water in Kentucky is said to have great influence in establishing the qualities of the whisky produced there.

The name "Bourbon," which is now generally applied to all Kentucky whiskies made from corn, is derived from the county of Bourbon where the industry of the hand-made sweet-mash copper-distilled whisky was first started. The plants for the manufacture of high wine and other grades of distilled spirits are not so expensive as those of whisky makers. The product of high wine distilleries and distilling establishments is ready for the market as soon as it comes from the still, while whiskies intended for beverages are not fit for use for a year, and are seldom withdrawn from bond for consumption under three years.

## UNION PHOTO-ENGRAVING Co.

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SAN FRANCISCO,

CALIFORNIA



# Imports and Exports

DURING THE PAST FORTNIGHT.

## EXPORTS OF WINE.

TO MEXICO - PER STEAMER NEWBORN, NOV. 1, 1892.

DESTINATION.	SHIPPERS	PACKAGES	GALLONS	VALUE
Guaymas	C Carpy & Co	22 kegs 10 octaves	561	\$ 171
		20 cases		80
		1 barrel		52
Ensenada		2 cases 1 barrel		26
La Paz		31 kegs 30 oct	462	243
		10 cases		70
Alemos	J Gundlach & Co	4 kegs	81	64
Mazatlan		8 cases 20 kegs	291	294
Hermosillo		11 barrels	356	276
		2 hb-bbls 3 kegs	111	95
Guaymas	C Schilling & Co	3 kegs	90	55
La Paz		1 keg	6	10
Mazatlan		4 cases		16
Guaymas	Lachman & Jacobi	4 barrels	206	73
		4 barrels 6 kegs	210	161
Mazatlan	A K Stevens	2 barrels	48	41
Santa Rosalia	H Daverzy	20 barrels	1,056	280
Guaymas	Cabrera, Roma & Co	2 kegs	30	34
Ensenada	C D Banker & Co	3 barrels	257	51
Guaymas	W Louza	1 hb-d 2 casks		
		33 kegs	575	205
		2 hb-casks 1 keg	62	34
Mazatlan		12 barrels	96	50
San J del Cab		4 kegs	40	20
La Paz		20 kegs 1 barrel	151	101
Ensenada		2 casks	30	20
Total amount 34 cases and			5,290	\$2,384

TO NEW YORK VIA PANAMA - PER STEAMER SAN JUAN, NOV. 5, 1892.

Providence	Dressel & Co	1 barrel	25	\$ 127
New York	Garnier Lant & Co	35 hb-bbls 1 hb-bbl	2,095	1,065
	Eisen Vineyard Co	3 barrels	1,073	605
	A Bran & Co	50 barrels	2,550	800
	Napa Valley W Co	30 barrels 2 hb-bbl	1,591	1,200
	B Frappoli & Co	66 barrels	3,362	949
Brooklyn		50 barrels	2,494	601
New York	P G Souap	1 barrel	50	15
		1 barrel	4	14
	G Gimochio	30 barrels	2,500	560
	Arpad Haraszthy & Co	2 barrels	90	210
	Kohler & Van Bergen	100 barrels	5,076	2,546
West Hoboken	Lachman & Jacobi	25 barrels	465	305
New York		33 barrels	1,652	1,062
	J Gundlach & Co	100 barrels 2 kegs	4,763	1,534
		45 cases		125
		1 cask Champagne		14
Unionville, N J		29 barrels	1,257	317
Brooklyn		25 barrels	1,268	317
Ridout N J	Kohler & Deuhard	2 barrels	104	100
New York	J Reich	2 barrels	144	50
	Brunner Bros	4 hb-bbls	196	40
	C Venango	5 barrels 2 hb-bbls	280	87
	S Lachman Co	150 barrels	7,502	2,100
	Kohler & Frohling	200 barrels 3 puns	11,150	6,744
	C Schilling & Co	61 barrels 49 puns	11,150	4,429
Baltimore		15 barrels	795	390
New York	Bowen & Schram	3 hb-bbls 1 keg	92	104
Boston	Heathcote, Dexter & Co	1 barrel	92	32
Total amount 47 cases and			61,355	\$26,550

TO NEW YORK - PER SHIP FRANK PENNINGTON, NOV. 4, 1892.

New York	Kohler & Van Bergen	100 barrels	5,110	\$ 2,550
	Lachman & Jacobi	62 1/2 barrels	3,101	15,700
Total amount			30,511	\$18,555

TO CENTRAL AMERICA - PER STEAMER SAN JUAN, NOV. 5, 1892.

La Libertad	J Gundlach & Co	1 barrel	20	\$ 133
Panama	B Dreyfus & Co	20 barrels 2 kegs	1,036	555
		22 casks		1,346
		27 cases		110
Champico	Ur uela & Uriste	12 cases		65
La Libertad	John T Wright	2 hb-bbls	65	53
Total amount 29 cases and			2,674	\$1,419

TO CENTRAL AMERICA - PER STEAMER GRANDIOLM, NOV. 3, 1892.

Acacilla	John T Wright	3 cases		828
Champerico	Chandler & Bon	12 cases		100
Orea		12 cases		56
	A Bepsold & Co	4 cases		20
La Libertad	P L G Steele & Co	1 barrel		49
Acacilla	Kohler & Frohling	9 kegs		65
	C Schilling & Co	5 barrels		265
Champerico	M Goldtree	4 hb-bbls 6 kegs		170
Total amount 62 cases and			574	\$745

TO NEW YORK VIA PANAMA - PER STEAMER CITY OF NEW YORK, NOV. 15, 1892.

New York	Garnier, Lant & Co	25 hb-bbls 2 hb-bbls	1,307	\$ 735
	Lenormand Bros	5 barrels	251	110
Lewiston Me		28 barrels	1,400	690
New York	Napa Valley Wine Co	70 barrels	3,587	2,475
	G Capurro	5 barrels	244	98
	Kohler & Van Bergen	50 barrels	2,526	1,270
	C Schilling & Co	130 barrels	6,288	2,500
		4 cases		25
	S Lachman Co	150 barrels	7,517	2,100
	Lachman & Jacobi	35 hb-bbls 2 hb-bbls	1,873	487
West Hoboken		14 barrels	727	275
New York	P Claudius & Co	1 1/2 hb-bbls	78	90
	J Gundlach & Co	255 barrel 2 kegs	12,663	5,362
	B Frappoli & Co	50 barrels	2,370	550
	W Cartoni	30 barrels	2,500	770
	Kohler & Frohling	120 barrels	6,599	4,280
Total amount 4 cases and			51,873	\$22,598

TO CENTRAL AMERICA - PER STEAMER CITY OF NEW YORK, NOV. 15, 1892.

Champerico	C Schilling & Co	2 kegs	30	\$ 23
San J de Guatemala		12 cases		48
Champerico	J O Meyerink	1 case		7
	Gabrera Roma & Co	19 kegs	100	92
San J de Guatemala	Arpad Haraszthy & Co	12 cask Champagne		144
Corinto	J Gundlach & Co	2 hb-bbl 4 kegs	150	125
Puntas Arenas	Casle Bros	3 kegs	30	25
Corinto		2 packages	80	51
	B Dreyfus & Co	1 barrel		61
Puntas Arenas	John T Wright	1 barrel	50	39
Champerico	E L G Steele & Co	14 kegs	140	142
Total amount 13 cases and			631	\$725

TO NEW YORK - PER SHIP ELWELL, NOV. 12, 1892.

New York	Bass Hunter Paint Co	1 barrel		\$ 25
	F C Merrilla	32 barrels	3,600	1,300
	J P Smith	100 barrels	5,000	2,500
	B Dreyfus & Co	250 barrels	12,502	6,251
	C Carpy & Co	200 barrels	9,845	4,922
	J Gundlach & Co	20 packages	4,463	2,231
	Kohler & Frohling	510 barrels	25,796	12,898
Total amount			60,238	\$30,120

## EXPORTS OF BRANDY TO FOREIGN PORTS BY SEA.

From November 1st to November 15, 1892.

VESSEL	DESTINATION	SHIPPERS	PACKAGES	GALLONS	VALUE
Newborn	Guaymas	Livingston & Co	3 barrels	112	\$ 252
Candia	London	T H Froeling	50 barrels	7,160	4,295
San Juan	Rotterdam	J B Minvielle	2 barrels	60	100
Mariposa	Apia	Lenormand Bros	5 cases		25
Total amount 3 cases and				7,335	\$4,673

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SPECIALTIES:

PRIVATE STOCK HOGK,  
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MISCELLANEOUS FOREIGN WINE SHIPMENTS.

From November 1st to November 15, 1892.

VESSEL	DESTINATION.	SHIPPERS.	PACKAGES	GALLONS	VALUE.
Rio Janeiro.	Yokohama.	J Gundlach & Co.	17 barrels	858	\$ 353
"	Shanghai.	Kuhls S & Co.	1 cask	70	60
San Juan.	Acapulco.	B Dreyfus & Co.	2 barrels	104	75
"	Buenaventura.	J B Minville	32 octaves	490	400
Umatilla.	Victoria.	S Lachman Co.	1 barrel.	50	35
"	Vancouver.	G Miglavaca.	3 barrels.	150	45
"	"	J C Bauer & Co.	1 keg.	19	5
"	"	I De Turk.	2 barrels.	102	51
Albert.	Honolulu.	Elsen Vineyard Co.	24 cases.	2,640	1,962
"	"	"	10 cases.	10	35
"	"	Kohler & Frothing.	4 grs 110 k	1,112	556
ScottishLochs	Antwerp.	C Carpy & Co.	11 cases.	33	10
"	"	"	5 hf-bbls.	206	130
"	"	"	5 cases.		
Garcia.	Culican.	W E Van Johansen	5 kegs.	50	23
"	La Paz.	J O Meyerink	25 cases.	50	135
"	"	"	10 k 5 hf-b	207	115
"	"	Chauce & Bon	18 cases.	50	126
"	Altata.	W Louiza	2 casks.	136	84
City of Pueblo	Vancouver.	Kohler & Frothing.	12 cases.	50	35
"	Victoria.	I De Turk	5 barrels.	254	102
"	"	E G Lyons & Co.	2 barrels.	92	67
Empire.	Nanaimo.	L Valente	1 hf-bbl.	26	8
Mariposa.	Honolulu.	A Haraschitz & Co.	2 lbs 20 k	390	240
"	"	"	10 cases.	45	15
"	"	Berges & Domeni ni.	1 barrel.	48	35
"	"	Pac Transfer Co.	1 keg.	10	5
"	Apia.	Lenormand Bros.	2 cases.	77	47
City of N Y.	Acapulco.	W E Van Johansen	1 keg.	19	8
"	Tumaco.	E de Saba & Co.	36 kegs.	260	251
Total amount 92 cases and.				7,435	\$5,011

EXPORTS OF BRANDY TO DOMESTIC PORTS BY SEA.

From November 1st to November 15, 1892.

VESSEL	DESTINATION.	SHIPPERS.	PACKAGES	GALLONS	VALUE
San Juan.	New York.	Berges & Domeni ni.	5 barrels.	227	\$ 397
"	Savannah.	F A Haber.	3 hf-bbls.	105	77
"	"	"	5 cases.		360
"	New York.	S Lachman Co.	49 bls.	4,223	5,000
"	"	"	163 hf-bbls.		
"	"	"	20 kegs.		
"	"	Napa Valley W Co.	3 barrels.	130	55
"	Baltimore.	C Schilling & Co.	1 hf-barrel.	26	56
Elwell.	New York.	G Carpy & Co.	50 packages.	1,491	3,862
City of York	"	S Lachman Co.	15 barrels.	763	600
"	"	W Grace & Co.	50 barrels.	2,300	1,500
"	"	J Gundlach & Co.	1 keg.	10	26
Total amount 51 cases and.				9,915	\$12,066

EXPORTS OF MISCELLANEOUS LIQUORS BY SEA.

From November 1st to November 15, 1892.

VESSEL	DESTINATION.	SHIPPERS.	PKGS & CONT	VALUE.
Newbern.	Santa Rosalia.	H Divergy	50 cs Vermouth.	\$ 129
"	"	Hee Son.	2 cs Spirits.	18
Walla Walla	Victoria.	E G Lyons & Co.	15 cs BE Brandy	60
Grandholm.	Ocos.	E de Saba & Co.	4 cs G Ale.	31
San Juan.	Acapulco.	Redington & Co.	1 bbl G Ale.	16
Garcia.	La Paz.	W Louiza	1 bbl G Ale.	7
City of N Y.	Acapulco.	S F Breweries.	1 cask G Ale.	15
Total amount 51 cases, etc.				\$ 176

EXPORTS OF WHISKY BY SEA.

From November 1st to November 15, 1892.

VESSEL	DESTINATION.	SHIPPERS.	PACKAGES	GALLONS	VALUE.
Newbern.	Guaymas.	C Carpy & Co.	1 case.	8	\$ 8
"	Ensenada.	Burter & Bendixen	1 barrel.	56	43
"	"	G Clement.	1 1/2 barrels.	25	18
Grandholm.	Champerico.	M Goldree	5 kegs.	30	90
S G Wilder.	Honolulu.	Williams B & Co.	91 cases.	201	850
Candia.	London.	John Rosenfeld-Sons	2 packages.	56	568
Rio Janeiro.	Yokohama.	J Gundlach & Co.	1 barrel.	32	50
San Juan.	La Libertad.	"	1 barrel.	36	50
"	San J de Guacale.	L S Haas	2 barrels.	92	172
"	"	"	30 cases.	200	277
"	"	"	1 case.	10	10
Umatilla.	Victoria.	Livingston & Co.	21 cases.	10	162
City of N Y.	Punta Arenas.	Castle Bros	1 packages.	74	246
Total amount 144 cases and				851	\$2,024

IMPORTS OF WINES AND LIQUORS BY SEA.

FROM LONDON—PER BRITISH SHIP PEASARS, NOV. 5, 1892.

SHIPPERS.	CONTENTS.	CONSIGNEE.
C Schroeder & Co	700 barrels Whisky.	W Craig & Co
J H Blackman	30 barrels	"
Ind Coope & Co.	10 cases Fe	all-hthal & Co
Boord & Son	10 cases G1	Las Metnecke & Co
Apollinaris Co	210 cases Mineral Water.	W Wolff & Co
W & A Gilbey	10 cases Wine	all-hthal & Co
"	90 cases Spirits.	"
J Jameson & Son.	25 cases Whisky	W Craig & Co
Grierson, Oldham & Co.	5 hf-bbls Brandy.	Order marked FAH
T Trapp & Son.	11 cases Wine.	Sherwood L & Sherwood
Martinez Gaslot & Co.	1 quarter Wine	A Bond & Co
A Lamb & Son.	20 octaves Ram	Order marked L in diamond
Coates & Co.	50 cases Gin	V B Chapman
H Brunhill & Co.	15 cases Prune Juice	4 Glaser
Schaker & Co	100 cases Beer	Order marked AD
G Duddat	53) cases Vermouth.	Pascal, Dn' elat & Co
"	75 cases Bitters.	"
"	100 cases Brandy.	"
"	60 cases Lieutens.	"
Mason, Castle & Co	20 octaves Wine	"

FROM OVERLAND VIA VANCOUVER—PER STEAMER UMATILLA, NOV. 1, 1892.

Canadian Pac R R Co.	515 cases Mineral Water.	L Cahen & Son.
"	10 cases Ginger Ale	"

FROM PHILADELPHIA—PER SHIP ST. DAVID, OCT. 31, 1892.

Sutton & Co.	69 cases Fruit Juice	1 Order
FROM NEW YORK VIA PANAMA—PER STR. CITY OF NEW YORK, NOV. 4, 1892.		
F M S S Co	5 barrels Prune Juice.	S Glaser

FROM OVERLAND VIA VANCOUVER—PER STR. CITY OF PUEBLO, NOV. 7, 1892.

Canadian Pacific R R Co.	112 barrels Bottled Beer.	Sherwood & Sherwood.
"	25 cases Whisky	F A Haber.
"	7 cases Wine	Buckingham & Hecht

FROM VICTORIA—PER STEAMER WALLA WALLA, NOV. 12, 1892.

Bank of British Columbia	8 puncheons Brandy	Cal Wine Growers Union.
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FROM EUROPE VIA PANAMA—PER STEAMER SAN BLAS, NOV. 15, 1892.

Sandeman, Buck & Co.	44 octaves Wine.	Jas De Fremery & Co.
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# WM. WOLFF & CO.,

Importers and General Agents,

327-329 Market Street,

San Francisco, Cal.

## PACIFIC COAST AGENTS FOR

POMMERY SEC CHAMPAGNE  
 J. & F. MARTELL COGNAC  
 MINERAL WATERS OF THE APOLLINARIS CO., Limited, London  
 MORGAN BRO. PORT ST. MARY'S SHERRIES  
 DIXON'S DOUBLE DIAMOND PORT.  
 DUBOIS FRERES, BORDEAUX, Claxds and Sauternes,  
 RUFFY WINES, from Messrs. Henkel & Co., Mayence,  
 HUNGARIAN APERIENT WATER  
 SUTTON, GARDEN & Co., London, Old Tom Gin

JOHN de KUYPER & SONS, ROTTERDAM, 6IN,  
 GILKA KUIJEL,  
 FAIST BREWING CO. (formerly PHILIP BEET),  
 MILWAUKEE Export Beer, Select Blue Ribbon  
 THE "BEST" TONIC,  
 FRIEDR. LAPP'S GENUINE AROMATIQUE,  
 FRIEDRICHSHALL APERIENT WATER.

CANTRELL & COCHRANE'S Belfast Ginger Ale,  
 BASS & CO'S Pale and Burton ALE, 12 Hopheads,  
 GUINNESS & CO'S Dublin Extra Stout in Hops-head-  
 ANDREW USHER & CO'S Scotch Whiskies  
 JAMESON & CO., IRISH WHISKY,  
 LONDON Dry Dock Jamaica Rum,  
 "DOGS-IN-THE-TRAIL" BRAND of Guinness' Stout and Bass' Ale.  
 ROYAL WINE CO., OPORTO, Port, Wines,  
 ULDOLPH WOLFFEN SOU, Co., Schiedam, SOHNAPPS,  
 Bourbon and rye, Hainburg, Helmsont and other Staple brands. (A) s-s-i mark et qu'elles fr'gnishal on application, to the wholesale trade only.

IMPORTS BY RAIL IN BOND.

SHIPPERS.	CONTENTS.	CONSIGNEES.	
Southern Pacific Co	50 cases Liqueurs	Lilienthal & Co	
	15 cases Wine	Basal Dubedat & Co	
	342 cases Champagne	Wm. Wolf & Co.	
	20 octaves Brandy	Order marked R & D	
	15 cases	Order marked V & C	
	310 cases Champagne	Wm Wolf & Co.	
Texas & Pac R R Co	63 cases Wine	Order marked CW in d'd	
Southern Pac Co.	242 cases Champagne	Wm Wolf & Co.	

WHISKY AND SPIRIT IMPORTS BY RAIL, S. P. CO.

From November 1st to November 15, 1892

CONSIGNEES	SPIRITS				WHISKY			
	Barrels	1/2 bbl	Cases		Barrels	1/2 bbl	Keqs	Misc
C W Craig & Co.	420							
Jones Mundy & Co.	440			65				
Lilienthal & Co.	705			6			40	
L Tanssig & Co.	63							
Dallemand & Co.			410					
Braunschweig & Co.				97	60			
Siebs Bros & Plage in				32		60	151	
Meyerheld, Matcull & S.				125				
S McCarty			500	25				
E J Wilkinson				43				
Richard Benz Co.				5				
Donnelly Bros				1				
C Hillbrand						2		
W M Kent						3		
J P Niles							2	
J M Erskine		3						
M A Gast		6						
L Euphrat								
J L Nickel								
C Mayer								
Total.	1,625		919	554	63		193	

BEER IMPORTS BY RAIL, S. P. CO.

From November 1st to November 15, 1892.

CONSIGNEES.	BOTTLED.			BULK.			
	Case	Cask	Car L'd	Barrels	1/2 bbl	1/4 bbl	1/3 bbl
Jones, Mundy & Co.	155	70					
Williams, Pinnaud & Co	111	35					
Sherwood & Sherwood	230			80	364		
W Bogen				100	60	160	
W Loatza	120						
Wm Wolf & Co.		85					
R Schultz	175	2					
Voss, Conrad & Co.				16			
Total.	791	192		100	156	494	8

NATIONAL IMPORTS AND EXPORTS.

IMPORTS.	Aug., 1892.		Aug., 1891.	
	Quantity	Value	Quantity	Value
Re-imported spirits, proof gallons	67,092	\$ 64,584	63,389	\$ 82,965
Mixed Water, gallons	202,264	47,517	189,740	28,389
Malt liquors, bottled, gallons	78,615	71,428	78,188	74,117
Malt liquors, bulk, gallons	97,626	9,858	71,374	20,506
Brandy, proof gallons	22,247	59,406	15,694	47,343
All other spirits, proof gallons	66,881	68,846	68,342	58,928
Champagne, dozen	19,340	346,29	19,026	259,897
Still wines, casks, gallons	158,757	104,751	167,263	110,063
Still wines, bottled, dozen	28,515	149,252	36,929	135,517

EXPORTS

	Aug., 1892.		Aug., 1891.	
	Quantity	Value	Quantity	Value
Malt liquors, bottled, dozen	24,006	\$ 37,247	30,275	\$44,224
Malt liquors, bulk, gallons	23,245	6,124	40,001	11,141
Alcohol, etc., proof gallons	2,275	889	42,320	18,070
Brandy, proof gallons	27,735	10,829	1,375	1,284
Rum, proof gallons	42,370	55,515	18,109	21,447
Bourbon whisky, proof gallons	104,715	110,719	30,006	26,296
Rye whisky, proof gallons	12,984	11,472	1,281	2,467
All other spirits, proof gallons	16,472	6,427	115	101
Wine, bottled, dozen	540	4,585	1,195	5,308
Wine, in wood, gallons	57,265	33,577	45,021	27,421

EXPORTS OF FOREIGN LIQUORS

	Aug., 1892.		Aug., 1891.	
	Quantity	Value	Quantity	Value
Re-imported spirits, proof gallons	970	\$ 2,281	245	\$ 243
Malt liquors, bottled, gallons			994	646
Malt liquors, bulk, gallons	1,961	978	1,705	1,775
Brandy, proof gallons	2,585	2,291	1,914	1,922
All other spirits, proof gallons	26	551	594	5,786
Champagne, dozen	2,084	1,227	1,405	675
Still wines, casks, gallon	283	916	102	388

WINE AND BRANDY RECEIPTS.

	Wine.	Brandy.
Total for January	886,404	196,133
February	996,890	43,930
March	808,555	31,230
April	852,332	25,717
May	844,426	33,960
June	914,920	29,415
July	770,754	17,170
August	771,221	43,595
September	862,100	45,980
October	834,830	21,400
November 1	48,570	50
2	37,180	2,300
3	45,540	
4	31,230	2,120
5	35,590	1,540
6	29,820	3,260
7	62,160	200
8	52,920	9,780
9	44,550	100
10	38,321	270
11	34,400	2,920
12	56,540	140
13	29,230	9,500
14	48,160	2,780

DOYLE TO THE BREACH.

Mr. John T. Doyle of Menlo Park, has contributed to the October number of *Belfords Monthly*, a long and well written article in reply to a paper by Champion Bissell on California wines. Mr. Doyle takes the stand that the bulk of the wines of this State average as well as the bulk of French wines and the selected growths rank equally well.

SHERWOOD and SHERWOOD,

IMPORTERS AND EXPORTERS

212-214 MARKET STREET, SAN FRANCISCO, CAL.

24 N. FRONT STREET, PORTLAND, OR.

PACIFIC COAST AGENTS FOR

MOET & CHANDON CHAMPAGNE  
HUNT ROOPE TEAGE & CO. Cased Ports,  
E. & J. BURKE'S Irish and Scotch Whiskies,  
BASS RATCLIFF & GRETTON, Limited—Bass Ale in Wood,  
E. & J. BURKE'S Bass Ale and Dublin Porter GUINNESS  
EXTRA FOREIGN STOUT, the finest brew.

ESCHENAUER & CO'S CLARETS and SAUTERNES,  
A. BOUTMAN & CO'S HOLLAND GIN,  
LAWSON'S LIQUEUR SCOTCH WHISKY,  
GUINNESS' DUBLIN STOUT in Wood,  
JOULE'S STONE ALE in Bhd. and Bt-Bhd.  
MEINHOLD'S ANCHOR BRAND NEW YORK CIDER,  
RE-Imported American Whiskies, CARLISLE BOURBON, HORSLEY RYE, Etc.

MACKENZIE & CO'S Spanish Sherries and Ports,  
E. & J. BURKE'S JAMAICA RUM,  
SCHLITZ MILWAUKEE BEER (the "Pilsener" and Light Sparkling),"  
also SCHLITZ in Wood,  
ROSS' ROYAL GINGER ALE, CLUB SOA, ETC.  
BENK WAUKESHA Mineral Water.

ALSO AGENTS FOR NAPA VALLEY WINE CO'S WINES AND BRANDIES IN CASES.



# PRODUCTION OF BRANDY DISTILLERIES.

MONTH OF OCTOBER, 1892.

## FIRST DISTRICT OF CALIFORNIA.

Number of Distillery	Name	Address	Bonded in October Proof Gallons.	Special Offerings.
11	L J Rose & Co Ltd	San Gabriel	0	
14	G M Skinner	Green Valley	Produced 500	
30	John Crellin & Sons	Livermore	0	1000 gals. Fall '90. 1500 gals. Fall '91.
34	Jar Young	Orange	0	
172	J C Merithew	West Side	Produced 450	
217	Eggers & Co.	Fresno	0	5000 gals. '90, '91 and '92
236	Mountain Wine Co.	La Manda Park	0	
257	Sierra Madre Vintage Co.	La Manda Park	0	50 hf-barrels '89, tax-paid
260	P O Burns Wine Co	San Jose	0	
279	C G Anderson	Fresno	0	1000 gals. Muscat brandy; 6000 gals. sweet Muscat wine.
282	Webster & Sargent	Minutun	0	
286	J P Pierce Co.	Santa Clara	0	
306	H B Wagoner	Livermore	0	
313	Santa Cruz Mountain Wine Co	Santa Cruz	0	
314	Glen Terry Wine Co.	Clayton	0	

## FOURTH DISTRICT OF CALIFORNIA.

Number of Distillery.	Name	Address	Bonded in October Proof Gallons.	Special Offerings.
97	American Concentrated Must Co	Geyserville	0	
104	J M Ramon	Camptonville	6000	
133	Wm. Hill	Petaluma	0	
135	Cordelia Wine Co	Cordelia	0	
146	F Albertz	Cloverdale	0	19 hf-bbls. Fall '91.
169	Chas Krug Estate	St Helena	0	
170	H. W. Crabb	Oakville	0	
171	L Poulhin	Santa Rosa	0	
208	J Chanvet	Glen Ellen	0	{ In S. E. W. No. 6, 8 bbls, 7 hf-bbls '92, and 10 hf-bbls '91 { In S. E. W. No. 8, 36 bbls, and 24 hf-bbls '91
221	G F Hooper	Sonoma	0	
234	Beringer Bros	St Helena	1874	
249	J H Wheeler	St Helena	Produced 6000	{ Will produce 6000 gals. more in November. Entire lot of { 12,000 gals. offered in S. E. W. in San Francisco.
251	Lay, Clarke & Co.	Santa Rosa	Produced 1700	
259	D Lobrece	Middletown	0	18 packages in St. Helena warehouse.
	Cooperative Distilling Co	St Helena	0	60 bbls, 325 hf-bbls, '91

## ADDITIONAL FOR SEPTEMBER.

J P Pierce Co	Santa Clara	0
L Poulhin	Santa Rosa	0
J M Ramon	Camptonville	0

### KIBLING PARDONED.

Governor Fuller, of Vermont, has pardoned Geo. F. Kilding the liquor seller, who was convicted in January, 1891, of selling liquor in violation of the Prohibition law of that State, and sentenced to sixty-one years, seven months and twenty days imprisonment. Kilding originally conducted his business at Hanover, N. H., his customers being largely Dartmouth students. The faculty of the college pressed him so hard, however, that he was obliged to leave the State. He crossed the river to Norwich, Vt., where he opened a saloon. He was closely watched, several hundred offences of liquor selling were proved against him, and the extreme penalty of Vermont's stringent laws was enforced. One of Kiblings children died a few days ago, another is critically ill and his wife is in poor health. A petition asking for his pardon was signed by many people.

H. H. HARRIS.      M. L. REYNOLDS.      THOS. KINGSTON.

## Harris, Kingston & Reynolds,

WINE GROWERS, DISTILLERS AND  
Dealers in PURE CALIFORNIA WINES & BRANDIES



VINEYARDS & CELLARS:  
Rutherford,  
Napa Co., Cal.

VAULTS:  
123-127 Eddy St.,  
Under Hackmeyer's Hotel,  
San Francisco, Cal.

# EMPIRE PRUNE JUICE.

ABSOLUTELY PURE EXTRACT OF THE PRUNE.



THE WORLD'S FAVORITE.

A Fact Beyond Denial. No Extract Has Been Made To Surpass It.

**BLENDERS ARE OF ONE ACCORD**

**The BEST VALUE Ever Offered Them.**

In Spite of Competition Sales Have  
Doubled in a Year.

## QUALITY and PRICE

ARE THE SECRET.

Give up experimenting and settle on the Empire Prune Juice as it is used  
by the greatest blenders in America.

WE WARRANT ALL OUR SHIPMENTS AND TAKE BACK GOODS IF NOT  
AS REPRESENTED.

**POSITIVELY NO PRECIPITATION.**

**POSITIVELY NO CLOUD.**

# CULBERT & TAYLOR,

SOLE AGENTS,

39 Broadway, N. Y.

## RESISTANT VINES.

From the *Allgemeine Weinzeitung* edited by Professor Joseph Bersch and published by Mr. Hugo H. Hirschmann, of Vienna, Austria, I translate in part an article headed "The Culture of American Vines in France," which appeared in that paper under the date of September 15, 1892, and which, I think, will be of interest to many vine growers as this includes practical experience and need not be gone over by us to prove its correctness.

For those vine growers, however, who can read German, I do not pretend to make any translation, as they will do infinitely better by subscribing for this excellent journal devoted to viticulture and enjoy reading the originals in their entirety. The *Société des Agriculteurs de France* caused discussions on the culture of American vines, the results of which are that the vines cultivated for direct production have given unsatisfactory results, and are abandoned in numerous districts. The methods of grafting mostly in use are the tongue grafting and cleft grafting.

For the planting (reconstruction) of extensive tracts the advice is given to prepare plants in the nursery; however, in many places especially in the south, grafting of resistant stocks is done in the vineyards, both with cleft and tongue grafting.

It is impossible to name the absolutely best resistant kind; as this is a question of adaptation to the soil and climatic condition.

The Riparia varieties are best suitable to deep rich porous soils growing on hillsides as well as on level land and taking the graft with ease. The Riparia is subject to Chloros in marly and strong limy soils but completely resistant against phylloxera.

The Solonis is, like Riparia, completely resistant and requires also rich deep soil, but contrary to Riparia accommodates itself to compact clay soils, and to most limy soils.

Viala is suitable for fresh deep soils containing little lime. Of this variety it is said that it takes the graft very easily and gives the greatest percentage of successful grafting; the union of scion (vine) so much power of vegetation that the growth of the vine needs to be checked by an occasional shortening in. The yield of fruit is considerably increased, the grapes become larger and sweeter, blooming time and maturity better.

York Madera is the best variety for poor soils, provided they do not contain too much lime and are not wet. The union takes fairly well, the vegetation is moderate and gives the vine less vegetative power than any other stocks, nevertheless the union is complete; stock and scion grow in like proportion.

Rupestris is suitable for many soils provided they do not contain too much clay and not a large amount of lime. This vine requires less deep rich soils than all others, it has sufficient vegetative power and is capable of lasting long, but is not used much as stock to graft on, on account of the difficulty in making union with the scion.

Jacques thrives well in limy soils where the other kinds will not grow well it takes the scion with ease and gives satisfactory results in the resistance against phylloxera.—*Wm. Pfeiffer in Pacific Tree and Vine.*

RICHARD HELLMANN.

H. G. HELLMANN.

# HELLMANN BROS. & CO.

IMPORTERS AND COMMISSION MERCHANTS

525 Front Street, - - - San Francisco, Cal.

PACIFIC COAST AGENTS FOR

KRUG & CO., REIMS, PRIVATE CUVÉE CHAMPAGNE.

J. PERRIER FILS & CO., Châlons s. Marne,	Champagne	DUBLIN DISTILLERS' CO., Ltd. Dublin,	Irish Whiskey	L. DURLACHER, Bingen	Rhine Wine
ADRIEN & FILS, Epernay	Champagne	E. Remy MARTIN & CO., Rouillac,	Cognacs	H. UNDERBERG-ALBRECHT, Rheineberg a. Niederrhein,	
FORRESTER & CO., Xerez de la Frontera,	Sherries	P. FRAPIN & CO., Segonzac,	" "	Boonekamp Bitter	
GARVEY & CO.,	Sherries	ENGRAND FRERES, Angouleme,	" "	(Old Tom Gin	
OFFLEY, CRAMP & FORRESTER, Oporto,	Port Wines	PATTERSON & HIBBERT, London,	} Bass' and Guinness' Stout.	CRAS, DAY & CO., London,	(Orange Bitters
BLANKENHEYM & NOLET, Rotterdam,	Union Gin			J. B. SHERRIFF & CO., Glasgow,	(Scotch Whisky
CH. LECHAT, R. PHILIPP & CRESSÉ, Nantes,	Sardines				(Jamaica Rum

ALL GOODS IN UNITED STATES BONDED WAREHOUSES.

AMERICAN WHISKIES—"Blue Grass" and "Boone's Knoll."

## NOTES.

*La Settimana Vinicola* (Italy) says: "Our wine exports a sufficiently comforting. During the first seven months of the present year they were 1,150,244 hectolitres, against 627,898 hec. in the corresponding periods of last year, thus showing an increase of 522,349 hectolitres. Next in the order of importance come Central and South America, then France, Germany and Austria-Hungary. To the last named considerable shipments will shortly be made from the ports of Fiume and Trieste. It may be added that the experiment of freighting wine from the South of Italy to French ports seems to be answering well."

The London correspondent of an Edinburgh contemporary gives the following: A city wine importer who supplies several West End clubs and does an immense business with private houses, tells me that the demand for sherry has fallen to so low an ebb that, according to the present outlook, he will not need to replenish his stock for some years to come. The consumption of port, on the other hand, is steadily increasing. The fact of Sherry as a dinner wine has gone out of fashion. A certain section of *bon vivants* still insists upon having a glass of Annonville or Madera with their soup, but very few people will touch anything but port or claret with their dessert, and the growing preference for port is remarkable.

The inhabitants of the north-eastern part of Asia use a mushroom to promote intoxication. It is known as the fly-blow mushroom, and is also very abundant in Scotland. The fungus (says the *Horticultural Times*) is gathered in the hottest part of the year, and it is then hung up by a string in the air to dry. Some are dry before gathered, and these are stated to be far more narcotic than those artificially preserved. Usually the fungus is rolled up like a bolus, and taken without chewing; for if masticated, it is said to disorder the stomach. One large or two small fungi produce what is looked upon as a pleasant state of intoxication for one day.

According to the London *Morning Advertiser*, a new industry which opens up large possibilities for the West India planters has just been inaugurated at Long Island, New York. This is the distillation of alcohol, cologne spirits, etc., from cheap molasses, which is admitted into the United States duty free. This fiscal advantage, together with an economy in freight effected by transporting the molasses in tank vessels instead of in casks, will enable an alcohol to be produced at far less cost than from grain. The capacity of these tank steamers varies from 150,000 to 600,000 gallons, and already several cargoes of molasses have been received from the West Indies. At the distillery there is tank storage for 2,000,000 gallons, and the spirit producing capacity has been designed for a daily output of 15,000 gallons. It is claimed that a better, besides a cheaper spirit can be produced from molasses than from corn, and anticipations are expressed that in the course of a few years a very lucrative business will be obtained, to the advantage of all industries where alcohol is employed.



# WINE AND BRANDY OVERLAND,

Per Southern Pacific Co's Lines During October, 1892, Showing Destination and Points of Shipment.

TO	BRANDY		WINE		FROM	BRANDY		WINE	
	Cases	Gallons	Cases	Gallons		Cases	Gallons	Cases	Gallons
Pion, Mass		750	20	2,225	San Francisco	249	32,290	1,802	558,618
Pvidence			4	61	Oakland	14	391	416	500
Per New England points	6	323	103	1,590	Livermore		302	4	6,259
Rialo				46	Stockton			23	402
New York City	2,641	124		24,578	Fresno		149	2	16
Per New York points		129	23	2,576	Oakdale				87
Philadelphia			26	2,983	San Jose	50	580	81	17,057
Pasburg			25	2,590	Irvington			15	16,550
Per Pennsylvania points		35	26	734	Warm Springs				10
Timore			31	48	Menlo Park				1,615
Washington, D.C.			3	85	Mountain View				2
Per Virginia and Maryland points			27		Los Gatos				475
Wilmington				2,554	Santa Cruz			8	247
New Orleans	2	427	80	349,956	Monterey				
Per Louisiana points	2	55		5,014	Marysville		149		126
Mobile				2,429	Vina		17,145	1	2,140
Per Gulf States	2		62	2,723	Sacramento				1,058
Illas				2,013	Napa				17,065
Weston	4	60	100	8,512	Larkwood				12
St Antonio		29	8	2,015	Bano				50
Per Texas points	18	335	62	3,774	Bale				2,325
Per Indian Ty and Arkansas points	1		1	104	St Helena		1,772	17	6,927
Laphis		40		2,423	Oakville				55,256
Missville			5	5,818	Rutherford				81
Per Tennessee and Kentucky points		2,019	4	26,577	Krug				26
Edmund				57	Yountville				4
Chumbors		212	115	3,008	Calistoga				21
Geodora		97	3	10,443	Cordelia				54
Per Ohio points	17	274	28	1,921	Glen Ellen				267
Baropolis		10	11	2,229	Santa Rosa			2,240	2
Per Indiana points	2			3,200	Los Gaillicos				61
Chicago	9	17,909	219	118,146	El Verano			25	4,808
Per Illinois points	2	505	16	6,975	Solbre Vista				2,215
Troit		340	9	2,157	Korbel				2,063
Per Michigan points		189	2	1,606	Yulupa				50
Wauke		5,792	31	19,617	Cherubino			250	45
Per Wisconsin points	12	462	34	2,644	Fulton				144
Louis		1,619	59	21,911	Sebastapol			10	105
Mass City		479	25	8,507	Sonoma				125
Joseph		147		53	Headleburg				150
Per Missouri points		11	12	24	Vineyard			502	11,100
Abnque		621		1,947	Lone				15
avenport			1	3,533	Folsom				146
Sanx City			2	63	Pramond				
Per Iowa points		506	80	3,688	Los Angeles	8	2,065	610	20,630
Paul		2,872	107	12,710	Santa Barbara				373
skats		1,164	43	8,828	San Pedro				105
Per Minnesota points		192	9	3,484	Gnasti			43	4,280
asha	20	1,978	51	2,492	Wintthrop			31	196
Per Kansas and Nebraska points		520	18	1,554	Dawney			27	32
Denver	20	1,348	44	13,285	Abnque			86	3,367
ueblo	4	40	16	244	Santa Ana				17
Per Colorado points	108	1,575	246	7,543	San Gabriel			562	5,200
buquerque	17	107	88	2,418	Martinez				96
tab	48	1,826	148	5,968	Suisun				17
ontana and Idaho	15	4,671	369	24,191	Woodland				17
Oregon			2	29	Ukiah				3,967
					Geyserville				
					Nafoma				
Total	321	50,927	3,004	755,444	Total	321	50,627	3,004	755,444

## TRADE CIRCULARS.

From Hoffheimer Bros.

Pacific Wine and Spirit Review, San Francisco, Cal.—We beg leave to inform you that we have changed the brand of our White Mills Pure Rye and will hereafter call it "Hoffheimer Bros. Pure Rye."

In making this change, we have done so at the solicitation of several of our largest customers, who handle both our "White Mills Bourbon" and "White Mills Rye," and each of the whiskeys has reached such a high reputation for good quality that we were advised it would be beneficial to both brands to give each a separate name.

Both our "White Mills Bourbon" and "Hoffheimer Bros. Pure Rye" are made of the choicest selected grain, and are stored in a uniformly heated and well ventilated brick warehouses. Our cooperation, made under our own supervision is the very best.

We feel confident that a single trial will give the highest satisfaction and insure permanent patronage.

Yours respectfully,

HOFFHEIMER BROS.

From S. Glaser.

SAN FRANCISCO, CAL., NOV. 1, 1892.

DEAR SIR: I beg to inform you that on and after November 5th my place of business will be removed to No. 123 California street.

I shall be pleased to be favored with your continued patronage.

Yours respectfully,  
S. GLASER.

From Colburn, Birks & Co.

We hereby warn the trade against buying warehouse receipts for Clarke's Pure Rye, of November, 1889, serial Nos. 1750 and 1757, five barrels of each. Also the following warehouse receipts for the same of December, 1889, serial Nos. 1809, 1810 and 1811 for three barrels each, and serial Nos. 1812, 1813, 1814, for two barrels each; the same having been sold to Marquet & Bloch, New York City, who have failed to pay for the same.

COLBURN, BIRKS & CO.

Peoria, Ill., Oct. 28, 1892.

From Meadville Distilling Co.

The Meadville, Pa., Distilling Co., beg to inform the trade that they have resumed operations at their distillery for the season of 1892 and 1893, and that during the past summer they have improved their facilities by adding new and the most modern distilling appliances, which will enable them to produce even a finer quality of rye whiskey than heretofore. The company will continue to pursue the same conservative policy in the future as in the past, and will limit the production to the actual requirements of the trade. The distillery is located at Meadville, Crawford Co., Pennsylvania.

Principal Office, No. 32 Board of Trade Building Buffalo, New York.

## THE USE OF WINES AND LIQUOR.

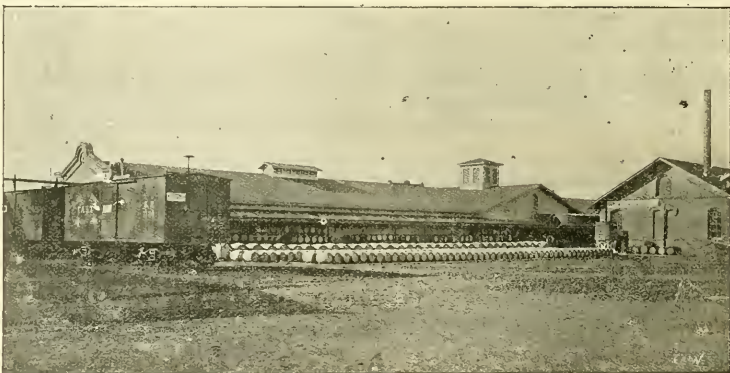
*Blissard's Magazine* gives the following views of Dr. Farquharson, an eminent English physician, on the subject of moderate drinking. Every one, speaking generally, says the doctor, must choose the kind of liquor that suits him best. Doctors can, of course, instruct him what to do when he is ill or convalescent, or when they know the peculiarities of his constitution; but in nine cases out of ten the man himself understands the outs and ins of his stomach, and can arrange his scheme of solid and liquid diet. Thus while we find that beer is the favorite beverage of many, and is especially beloved in by the working man, it makes us heavy and unfit for work. Port wine suits most old people, and weakly invalids and convalescents and withered children flourish under it; but the gouty man knows by the pricking of his toes that he is safer out of the room when a bottle of it is produced. Running through the merits of the wine list, the doctor pronounces Burgundy to be the king of wines. It feeds, he says, the watery bloods of the anæmic with red corpuscles, and stills the craving of neuralgic nerves for stimulation and support. Champagne, which is invaluable to the weak and sinking, and the very pop of whose cork seems to give a fresh start to conviviality, some times causes sleepless nights, and at others makes the heart beat uncomfortably and irritates the mucous membranes. The fine ethers and matured saccharine ingredients, which give old wines so much of their charm, seem necessary to communicate the full benefit of stimulation to some varieties of constitution. Idiosyncrasy here plays its unexpected part; and, as a man is said to be a fool or a physician at forty, we may expect him to have made up his mind long before that how much he should drink, and what, in order to keep up that equal balance of physiological function that goes to make up sound health. But we may now give him some hints how to drink. In the first place, lay this down as a rule to which there is hardly an exception—that alcohol should only be taken as food, and preferably, and if possible, exclusively, with the principal meal of the day, and that it should be diluted, as far as palate and con-

venience will allow, with some good mineral water. Shun, as you would the evil one, all rash nips and casual drinks. Let no sherries and-bitters and brandies-and-sodas between meals tempt you from your rule, but mix all your liquor with food; which shields the tissues from its contact and aids its safe dispersion through the circulation. Then either take weak wines, or, if they be stronger, dilute copiously, and be careful to correct the acidity of some of the more highly alcoholized beverage—which interferes with salivary digestion—by addition of any of the good alkaline waters in common use. We can thus ensure that the tissues shall be bathed with a solution of alcohol so weak as to be perfectly harmless, and give scientific denial to the oft-repeated assertion of temperance reformers of the more rabid class—that moderation in its physical effect is only one degree less hurtful than excess. But there may be exceptions to this salutary rule restricting our alcoholic consumption to meal times. A man has been wet through, or thoroughly chilled, and becomes cold and shivering. A smart little nip, taken at once, will whip up his heart, relax the vessels of the skin, take off the spasm of congestion, and send a warm glow through him from end to end; and although exact science tells us that this feeling of heat is rather apparent than real, it is actually, felt, because the warm blood flows freely through the surface vessels, and then returns to stoke up the internal organs and light a temporary fire which will probably prevent the dangers from chill. Or again, when a weak or overtired man comes back from his work and sits down to dinner without much restful pause, a preliminary stimulant will restore his lost nervous energy and help him to enjoy and digest his meal. But when the *petit verre* has been tossed off, the vessels of the stomach begin to fill, the month moistens, gastric juice is secreted when the additional stimulus of food arrives, and then "good digestion waits on appetite." And, finally, there can be "no possible shadow of doubt" that weakly and old people are the better for a night cap. A glass of whisky-and-water, hot or cold, sets them to sleep, and gives fuel to flagging powers of life; and in this way we firmly believe that judicious stimulation leads to longevity. All the most healthy veterans whom we have known take some wine spirit; and Prof. Sir G. Humphrey's interesting record of centenarians gives a decided majority to the moderate drinkers over the total abstainers.

## EL PINAL VINEYARD

ESTABLISHED 1852.

THE LARGEST PRODUCERS OF PURE SWEET WINES IN AMERICA.



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SONOMA WINE & BRANDY CO., 1 & 3 FRONT ST., NEW YORK.



**GLENMORE**

DISTILLED BY  
**GLENMORE DISTILLING CO.**

**R. MONARCH, PRES.**  
**OWENSBORO, KY.**

**R. MONARCH**

HAND MADE  
**SOUR MASH**

DISTILLED BY  
**R. MONARCH,**  
**OWENSBORO, KY.**

We have spared neither effort nor expense to make "GLENMORE" the finest early maturing Sour-Mash Whiskey ever produced in Kentucky and the flattering recognition extended to that brand by the trade is proof enough to us that our efforts have been crowned with entire success.

**GLENMORE DISTILLING CO.**

Our Cooperage is our own manufacture.

**OUTS AND PROOF GUARANTEED**

Goods delivered F. O. B. either Boat or Cars.



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— WHOLESALE DEALERS IN —

## California Wines and Brandies.

Old and Well Matured Wines a Specialty.

### LARGEST SHERRY PRODUCERS IN THE UNITED STATES.

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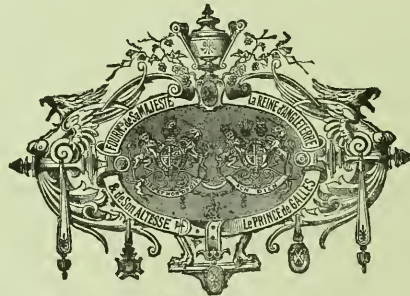
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## CHAMPAGNE

"Special," "Reserve Dry," "Brut."

### W. B. CHAPMAN,

SOLE AGENT FOR PACIFIC COAST,

123 CALIFORNIA STREET, SAN FRANCISCO.

For Sale by all First-class Wine Merchants and Grocers.

Specialty also of High-grade Clarets, Sauternes and Old Cognacs.

**A REASSURING REPORT.**

Commissioner Shorb and Ethelbert Dowlen have made the following additional report on the condition of the vines in Southern California, to the Viticultural Commissioners:

SAN GABRIEL, CAL., October 12, 1892.

Hon. J. De Barth Shorb, *Commissioner State at Large*—SIR: Herewith I beg to hand my report upon the vineyards of San Diego county, being the results of a tour of inspection taken pursuant to your instructions.

Yours faithfully,  
ETHELBERT DOWLEN.

REPORT.

SAN GABRIEL, October 12, 1892.

The PACIFIC WINE AND SPIRIT REVIEW of September 29, 1892, contained a paragraph to the effect that the Anaheim disease had appeared in an old vineyard at Escondido. As this was a district not known hitherto as being affected by the Anaheim disease, a journey was at once made to enquire into the condition of the vineyards there as well as in other parts of San Diego county.

The vineyard referred to in the above mentioned paragraph was found to be, not in the Escondido valley proper but in a canon running off from it, and some three or four miles from the town of Escondido. The soil is rich and deep with abundant moisture, but not too much. The vines are of several varieties, Mission, Muscat, Black Morocco, forming the chief part; the crop was being gathered for shipment east. In this vineyard were a number of vines scattered about which showed evident signs of Anaheim disease. The affected vines were mostly amongst the Mission vines, and only a few cases were seen amongst the Muscats. The disease had made its first appearance only some eight weeks previous to the visit, and had attacked some of the strongest of the vines, leaving those on the lighter and poorer part of the vineyard unaffected. As this is an entirely new outbreak, it would be interesting to know whether the vines will recover as they have done elsewhere in San Diego county. Some of the vines were suffering from sunstroke and some were affected by a disease of the leaf which has a great resemblance to the Anaheim disease, but does not seem to extend beyond the foliage. Another vineyard close by was also found to be slightly affected. This was on somewhat higher ground.

At Vista, some ten miles distant from the above vineyards, and about fourteen miles from Escondido town, a series of low hills and small valleys intervening, the Anaheim disease was also found. The vines were in good, deep soil and generally were strong and healthy and were well supplied with natural moisture. The varieties were Mission, Mataro, Muscat, Riesling, Black Hamburg and Black Moroccos. The fruit was all used for wine making. Here the disease was of older standing, some vines having been affected last year. Some of these were dead; others had put out only the usual stunted growth. In this vineyard the disease had appeared in small patches rather than in single vines. The greater number of sick vines were in one corner of the vineyard, where the soil was more adobe than anything else. The owner said he had vines which had been diseased but which had quite recovered.

In the Escondido valley proper, the vineyards, which are almost all set out to raise grapes were found to be in excellent condition. Nothing was found to be the matter with the vines except that in a few spots they showed slightly the effects of want of moisture due to the short rainfall of last winter. Besides this there was a small plot of Mataro vines which had been somewhat badly mildewed. This was on a hillside away from most of the vineyards. Besides this no other sign of sickness was found. The vines all over the valley had made a good growth and had borne a fair crop of fruit, which was of excellent quality. Drying was still going on at all the vineyards, the cool season having delayed this operation.

In the adjoining districts of San Marcos and Twin Oaks, the vines were extremely vigorous, the fruit being of large size and good quality. No Anaheim disease was found here, nor did there seem to be any other trouble present.

In El Cajon valley the vines were also in good condition. In some places where the vines had not been irrigated they showed some effects of the short rainfall, but no Anaheim disease was found. It will be remembered that it was in this valley that the first outbreak of Anaheim disease was reported in 1889. A special visit was made to the two vineyards then affected. The vines are now perfectly healthy and show no signs of sickness and have borne good crops all along. This is an extremely satisfactory state of things.

In the Sweetwater valley the vines were also in excellent condition. As in other places, those vines on light and poorer soils showed the effects of want of water, but this was the most serious thing the matter. Here and there in the valley there were patches of vines having their leaves spotted in a manner very similar to the markings produced by the Anaheim disease; but that these vines are not affected by the Anaheim disease is evident for various reasons. The markings on the leaf are not the same as those brought about by the Anaheim disease, though they are much like them. The number of vines affected varies from year to year. Sometimes very few are found, sometimes more, especially in a dry season. The vines do not die nor become stunted, but put out their normal growth and bear a good crop every year. Frequently the spotted leaves remain on the vine just as long as those not so affected. The fruit is not affected in any way, either in quantity or quality. The canes are not dwarfed but make a normal growth. They do not die back or remain unripened or become discolored, but they ripen thoroughly and remain clean and bright. Canes were taken from vines having the greatest proportion of spotted leaves and examined under the microscope. Their wood was found to be perfectly healthy, being bright and clear and not having any brown spots or streaks. The pith was clear and sound, and the tissues were well supplied with starch, the grains of which colored easily with iodine and were of the usual size.

Special attention was given to these vines as it would be quite easy for anyone not well acquainted with the Anaheim disease to be led into error by the appearance of the foliage only, and thus create needless alarm.

ETHELBERT DOWLEN.

SAN GABRIEL, Oct. 12, 1892.

The above report is entirely approved and respectfully submitted to the Hon. the Board of State Viticultural Commissioners.

J. DE BARTH SHORB,  
Commissioner for the State at Large.

DIPLOMA AND MEDAL, PARIS, 1889.

GOLD MEDAL, INTERNATIONAL FOOD AND WINE EXHIBITION,  
BERLIN, JUNE, 1892.

FIRST AWARD AND MEDAL,  
MELBOURNE, AUSTRALIA, 1889.



**THE INGLENOOK TABLE WINES**

— AND —

**OLD PRIVATE STOCK BRANDIES,**

GROWN and BOTTLED at the Celebrated

**INGLENOOK VINEYARD**

SOLD ONLY IN GLASS.

OF RUTHERFORD, NAPA CO. CAL.

None Genuine Unless Bearing LEGAL PURE WINE STAMP and TRADE MARK on Cork Cap or Seal. Only Matured and HIGHEST GRADE WINES Placed on the Market, On Sale by Leading Grocers and Wine Merchants in Every City in the Union.

Office and Depot, 122 Sansome Street, San Francisco.

F. A. HABER.

BUGHANAN'S CIRCULAR.

Production of whisky in the State of Kentucky for the month of September, 1892, in gallons:

2d District	7,213
5th	194,513
6th	4,469
7th	13,093
8th	219,288

Total Production for month of September, 1891...192,570

Withdrawals of whisky in the State of Kentucky for the month of September, 1892, in gallons:

Dist.	1889	1890	1891	1892	Total.
2d.		70,316	61,478	116,098	365,129
5th.	241,869	328,540	211,407	28,827	812,663
6th.		124,237	87,787	87,645	399,468
7th.	26	71,947	83,336	55,910	215,746
8th.		216,559	71,433	16,854	336,101
	232,102	811,550	511,641	405,842	2,012,135

Withdrawals of whisky in the State of Kentucky for the month of September, 1891, in gallons:

1888	1889	1890	1891	1892	Total.
220	230,964	320,845	538,064	195,286	1,775,956

Stock of whisky remaining in bond in the State of Kentucky, September, 30, 1892, in gallons:

Dist.	1889	1890	1891	1892	Total.
2d.		2,266,736	2,089,854	2,744,672	71,918
5th.		7,743,226	10,987,766	14,280,634	829,987
6th.		1,827,387	2,067,928	3,066,419	31,224
7th.	289	4,214,344	4,022,430	4,517,533	117,478
8th.		4,390,769	5,942,141	5,077,549	86,800
	289	21,441,516	25,680,139	29,226,820	1,157,707

Stock of whisky remaining in bond in the State of Kentucky September 30, 1891, in gallons:

1888	1889	1890	1891	1892	Total.
	11,745,888	28,384,595	29,937,165	28,874	70,153,872

The foregoing statistics are respectfully submitted with the hope they may prove of value and interest to the trade, to whom I offer my services as a broker. All orders entrusted to me to buy or sell whisky will receive careful attention.

Geo. C. BUCHANAN,  
Whisky Broker,  
122 East Main Street.

Louisville, Ky., Nov. 4, 1892.

A HIGH LICENCE DECISION.

According to a recent decision of the State Supreme Court, city councils and boards of supervisors may impose high license upon places where woman are employed and liquors sold in less quantities than a quart. The decision was handed down in the case of M. Felchin on habeas corpus from the city of Stockton.

Felchin was convicted of violating the high license ordinance and in his writ of habeas corpus he claimed that the ordinance was unreasonably partial, unjust and oppressive, and a violation of Section 18 of Article 20 of the Constitution, which reads as follows: "No person shall, on account of sex, be disqualified from entering upon or pursuing any lawful business vocation or profession."

The license demanded by the ordinance was \$150 of saloons where females are employed in any capacity. The Supreme Court decided that "there is nothing unfair, unreasonable or arbitrary in the provisions of this ordinance. It is not open to any of the objections stated by Justice McKinstry to a similar ordinance of the city of San Francisco in his opinion in the case of Mary Maguire, 57 Cal., 610. If it is invalid for any reason it is because the Constitution means what it was held to mean in the opinion of Justice Thornton in the same case. The petitioner's argument, indeed, is substantially taken from that opinion, and the answer on the part of the city is in substance the same as the views expressed by Justice McKinstry as to the power remaining in the Legislature to regulate the employment of woman. We are of the opinion that this view is a sound one, and that it subserves a wholesome public policy. The ordinance is a valid exercise of police power vested in the municipal authorities. The prisoner is remanded."

The decision was written by Chief Justice Beatty, with whose views Justice De Haven, Garoutte, Sharpstein and Patterson coincided.

KNAUTH ON OUR WINES.

We have in California a climate unsurpassed in any part of the world, as far as known, for the growth and perfection of the grape. We are less troubled with insects and pests (the phylloxera excepted), destructive to the vines, than any wine growing district in Europe. We have also plenty of clean, suitable grounds for vineyard purposes, but almost invariably has the low, rich ground been selected for a vineyard, and contrary to the repeated warnings by those understanding the matter. The bitter consequences of the present have been fully foretold by those whose warnings were unheeded on this point. The throwing of such a mass of new non-palatable wine on the market could not result otherwise than as a damage even to our really fine wines. Educating people's taste to a liking for such faulty wines, is a long winded operation. We have grape growers making their own wine, and believing it to be pure, but they will not use any of their own production. They don't like its taste, but they wish to sell it for a good price to others whose taste may be educated.

Another drawback is the total ignorance of many in the art of making wine. Many of those having learned something of wine making in other countries where the compound of the fresh juice and the conditions of climate differ so much from ours, adhere to their old methods and, naturally, without making much headway.

Another evil is the large vineyards held by one owner. At the time of gathering the fruit the hurry is often so great that, in order to keep everybody busy, the grapes are cut in advance and piled up in heaps waiting to be crushed. This is a most pernicious practice, which permits the grapes to heat up and sour before the juice is housed.

But all this together and see if any bad results can be expected, and nobody is to blame but ourselves. Of course some of our large dealers in wines are at fault for not paying a better price for upland grapes or wine, to encourage the extending of the like. They make no distinction, thus discouraging many of the growers who naturally say, "If I can not dispose of my grapes or wine for a better price than my neighbor, John, whose water-soaked adobe vineyard produces twice as much of grapes or wine as my upland vineyard, there is no use in extending my vineyard." Some of these wine merchants have flooded the market with the most ordinary stuff, having nothing in view but their immediate gain, and buying and selling at such ruinous low prices as to make it difficult to market our fine wines under the name of "California." Occasionally something will turn up promising relief. Of late some have tried drying the grapes. By drying the grapes nothing is lost but the water; all the qualities, good or bad, remain and make themselves manifest as soon as the wine is ready and dry. Similar tests were made some fifteen years ago by an eastern firm by evaporating the fresh juice to syrup, but the result has not proven satisfactory, because good and bad qualities of the new wine were retained.

Grapes for the market, or table, may be grown on the moist or lower grounds, quality, such as is requisite for a good palatable wine, cutting no figure in table grapes. It is the size, show and shipping qualities that are wanted, but the trimming of the vines should not be performed in such slip shod way as is often the practice. The object is to have as many full-sized, showy grapes as possible. A large quantity of small, indifferent looking grapes is not desirable, and as the cullings will not make a good wine the profit would greatly shrink.

Some say: "Why not turn such wines into brandy or alcohol?" In the first place, this would be well if a distilled poor wine would not influence the taste of the brandy so as to make it less valuable and slow of sale. Alcohol is generally obtained from corn, from refuse of sugar factories and other sources much cheaper than wine.

One thing should be said, however, before closing this unpleasant subject, and that is, if ever we begin to root up our vineyards let us spare those on the uplands. The time will come when our wines will be recognized and sought after under their own proper name. To attain this end we must learn the art of wine making fundamentally, and we will no longer be at the mercy of anybody. A ripe, palatable and healthy wine will soon educate the people to appreciation and liberal use.

Louisville, Ky., Oct. 25, '92.

J. KNAUTH.

Subscribe for the PACIFIC WINE AND SPIRIT REVIEW. Three Dollars per year in advance.



**IMPORTANT TREASURY RULINGS.**

**DOMESTIC BRANDIES AND WHISKIES.**

*War vessels can not get supplies of California brandy, domestic whisky, tobacco, etc., free from internal-revenue tax, under section 2882, Revised Statutes.*

TREASURY DEPARTMENT, September 2, 1892.

SIR: On the 18th ultimo you referred to this Department for consideration the letter of Messrs. P. C. Sabatie & Co., of San Francisco, Cal., in which that firm refers to section 2882 of the Revised Statutes, and states as facts that many vessels of war avail themselves of the privilege accorded by that section, viz. the purchase of supplies from public warehouses free of duty, and request you to obtain from the Secretary of the Treasury a ruling on the question whether the privilege thus accorded can not be construed to apply to products of this country in warehouse under the internal revenue laws, such as spirits, brandies, tobaccos, etc., and if such articles may be supplied to war vessels from internal revenue warehouses without the payment of the internal revenue tax.

And the firm further requests that, if it should be decided that such privilege does not extend to home-made products in bond, they be allowed to ship California made brandies, whiskies, tobacco, in bond on board of vessels of war in the same manner that exports are made to foreign countries, and that export bonds in such cases be cancelled upon the production of the certificate of the commanding officer of the vessel to the effect that the goods have been received on board for use of the vessel and are not to be landed abroad or re-landed in the United States.

The Department holds that the privilege extended to war vessels to purchase supplies from public warehouses duty free, cannot be extended to domestic articles subject to internal revenue tax under that section.

The Treasury Department has decided that in all cases of alcoholic preparations for classification for duty where the use of alcoholometric tables is required, the "Gray alcoholometric tables" shall be used.

Under date of Sept. 2nd the Treasury Department made the following ruling.

SIR: The Department duly received your letter of the 18th ultimo, relative to a proposed importation and reimportation of domestic high wines and alcohol.

It appears that the Herr & Frerich's Chemical Company, of your city, intends to export such spirits for the sole purpose of reimporting and storing the same in customs bonded warehouse, and withdrawing them in lots for consumption upon payment of duty, under the provision of section 22 of the act of October 1, 1890. Please inform the company that in view of an opinion rendered by the Attorney-General in regard to a similar provision of the tariff of 1883, to the effect that the shipment of domestic liquors exported to foreign countries with the intention of being returned does not constitute a meaning of the laws, the goods in question will not be entitled to the warehousing privilege under the customs laws, but will be subjected to the internal revenue tax which was due on their withdrawal from the distillery warehouse, in accordance with the provisions of articles 100 and 105 of the Internal Revenue Regulations (Series 7, No. 4, Revised.)

**EXHIBITOR'S CONVENTION.**

The committee of the State Board of Viticulture, having in charge the arrangements for the World's Fair exhibits, are to be complimented upon earnest and conscientious efforts to make the California display of wines, brandies, etc., one of the striking features of the great exposition.

After due deliberation they have decided that it is necessary that there should be a convention of intending exhibitors before final arrangements are completed, in order that there may be a full understanding as to individual requirements of space, and with reference to an aggregation of the exhibits. They have therefore, called a meeting for Dec. 6th. It is highly desirable that every wine man who proposes to make a display at Chicago should be in attendance and express his views upon the propositions that will be before the convention.

**MOORE & SELLIGER,**

*Louisville, Ky.*



BELMONT and ASTOR are distilled from finest of grain and purest of water upon the Hand Made Sour Mash Process. Each and every barrel guaranteed to be strictly pure and free from any must.



*The NUTWOOD is a strictly old fashioned "The Upper" Sweet Mash Whisky, in the distillation of which no potatoes are used, 40 per cent small grain, giving to the Whisky a heavy body and excellent flavor, well adapted for medicinal purposes, is unequalled in Kentucky.*



The BELMONT, ASTOR and NUTWOOD Whiskies are stored in the latest improved bonded warehouses, with patent racks, metal roof, iron shutters and doors. Giving our personal attention to the safe handling and care of these goods, with every advantage and facility for shipping the same, we can guarantee full satisfaction in every particular to the trade. Soliciting your favors, we remain,

Very respectfully,

**MOORE & SELLIGER.**

# HENRY BOUCHER & SONS,

134 PEARL STREET, NEW YORK.

DEALERS IN CALIFORNIA WINES AND BRANDIES.

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### Hartwig Kantorowicz,

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—Importer of—

CHERRY JUICE, PRUNE JUICE AND OTHER FRUIT JUICES.

THE WORLD RENOWNED

**Litthauer Bitters and Coca Bitters.**

CORDIALS OF ALL KINDS SUCH AS

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Send for Samples and Price.



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TABLE WATER  
OF THE KING OF THE NETHERLANDS.



# S. GLASER,

SOLE AGENT PACIFIC COAST.

217 FRONT STREET, SAN FRANCISCO.

# HOFFHEIMER BROTHERS.

CINCINNATI, O.—

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SOLE CONTROLLERS

**WHITE MILLS**

Peerless Bourbon.

**HOFFHEIMER BROS.**

PURE RYE.

**W.B. SAMUELS**

HAND MADE SOUR MASH.

Nelson County, Ky.

RE-DISTILLERS. FINE BLENDED GOODS A SPECIALTY.

SIEBE BROS. & PLAGEMANN, SAN FRANCISCO AGENTS.

# Prices Current.

These are the low prices. The rate of discount on purchases of a considerable quantity can be learned by applying to the agents or dealers. We urgently request dealers, agents and producers to notify us when a change occurs in the prices current of the goods they handle.

## California Wines & Brandies

(The prices given are for quarts and pints, not up in cases of twelve and twenty-four bottles.)

**ARPAJ HARASZTHY & CO.**  
130 Washington street, San Francisco.

PRICES PER CASE.

	QUARTS.	PINTS.
O. V. Chablis	6.00	7.00
Riesling	4.50	5.25
Gutedel	4.50	5.25
Cabernet Blend, Claret	6.00	7.50
Burgundy	6.00	7.50
Zinfandel, Claret	4.50	5.25
Sherry	5.00	6.00
Madeira	6.00	7.50
Malaga	6.00	7.50
Sweet Muscatel	6.00	7.50
Chateau d'Orleans, Claret	12.00	15.00

**J. GUNDLACH & CO.**  
Cor. Second & Market Sts., San Francisco.

Tramont, 82	\$ 5.00	\$ 6.00
Burgundy	6.00	7.00
Zinfandel, 83	6.00	7.00

**I. DE TURK.**  
212 Sacramento Street, San Francisco.

Port, 1884	\$ 6.00
Port, 1886	6.00
Dry Sherry, 1884	4.00
Dry Sherry, 1886	4.00
Angelica, 1884	4.50
Tokay, 1884	8.00
Hock, 1884	5.50
Burgundy, 81	4.00
Riesling, 1885	4.00
Gutedel, 1881	4.50
Hock, 1882	6.50
Brandy, 1882	12.00

**SAN GABRIEL WINE CO.**  
Ramona, Los Angeles county, Cal.

Riesling	\$ 4.75	\$5.75
Gutedel	4.75	5.75
Port	5.50	6.50
Angelica	5.50	6.50
Muscated	5.50	6.50
Brandy	6.00	7.00
Port, 1882	12.00	

**LOS GATOS & SARATOGA WINE CO.**  
1227 Broadway, Oakland, Cal.

Zinfandel	\$ 3.50	\$4.50
Sauterne	4.00	5.00
Port	5.00	6.00
Sweet Muscatel	5.00	6.00
Grape Cordial	6.50	7.50

**JOSEPH MELCZER & CO.**  
504 and 506 Market Street, San Francisco.

Claret, 1886	\$2.00
Zinfandel, 1885	3.50
Burgundy, 1885	4.00
Hock, 1885	3.50
Riesling, 1885	3.50
Riesling, Johannisberg, 1884	5.00
Gutedel, 1884	3.50
Somali Hungarian Type, 1885	3.50
Szatzardi, Fehér Huny Type	3.50
Port, 1884	4.00
Sherry, 1885	6.00
Port, 1884	6.00
Angelica and Sweet (Mont'n S)	4.50
Mad'a, Malaga & Sw't To'y S	3.50
Brandy, 1883	12.00

**BECK, FYHRER & CO.**  
108 O'Farrell Street, San Francisco.

Santa Rosa Zinfandel '86	\$8.00
Santa Clara Cabernet '86	8.00
Cuppling Medoc, '81	4.00
St. Helena Hock '86	3.50
Gutedel (Chasselas), '86	4.50
Gutedel, 1884	3.50
Sauterne (silver leaf)	6.00
Haute Sauterne (gold leaf)	7.00
California Cognacs.	8.00
Silver Bronze Leaf	8.00
Red	10.00
Green	12.00

**IN-LEVEL WINE.**  
F. A. Haber, agent, 122 Sansome St. S. F.

Table Claret blended from choice foreign grapes vintage 1885	\$5.50
Zinfandel	1.50
Extra Table Claret, Medoc type red label, 1885	5.50
Burgundy type	5.50
Burgundy, 1885, Reserve Stock	7.00 8.00
Sauterne dry, Sauvignon Vert '83	5.50
Gutedel, Chasselas Vert, 1885	1.50
Hock, Rheims type	6.00
Burgundy, Chablis type	5.00
Johannisberg type	6.50
Trials of two dozen \$1 per case additional.	
None genuine except bearing seal or cork brand of the proprietor; each bottle bears the legal pure wine stamp.	

**CAL. WINE GROWERS' UNION**  
Cor. Sutter and Grant Ave. San Francisco.

EL QUITO VINEYARD.

Riesling	\$ 2.00	\$ 4.00
Claret	3.00	4.00

FRESNO VINEYARD.

Burgundy	\$ 2.50	\$ 4.50
Claret	3.50	4.50
Port	5.50	6.50
Angelica	5.50	6.50
Sherry	5.50	6.50
Cognac Brandy	10.00	11.00

ST. HUBERT VINEYARD.

Claret, Cabernet	\$ 8.00	\$ 9.00
Sauterne	8.00	9.00
Cognac	12.00	13.00

**KOHLER & FROHLING.**  
801 Folsom Street, San Francisco.

Riesling	\$ 4.00	\$ 4.50
Hock	3.50	4.00
Gutedel	4.50	5.00
Zinfandel	3.75	4.25
Burgundy	4.00	4.50
Superior Port	10.00	
Sherry	7.50	
Angelica	6.00	
Muscated	6.00	
Malacha	6.00	
Brandy	10.00	

**NAPA VALLEY WINE COMPANY**  
11 and 13 First Street, San Francisco.

Hock	\$ 3.50	\$ 4.50
Gutedel	4.00	5.00
Riesling	4.50	5.50
Cabernet	4.50	5.50
Zinfandel	3.50	4.50
Private Stock Claret	5.00	6.00
Burgundy	4.00	5.00
Port (old)	4.50	5.50
Angelica	4.50	5.50
Sherry, 1881	15.00	
Claret, Bordeaux	8.00	9.00
Private Stock Burgundy	7.00	8.00
Private Stock Sauterne	8.00	9.00
Vine Cliff Claret	15.00	
Private Stock Hock	5.00	6.00

**GEORGE WEST & SON.**  
Stockton, Cal.

Brandy, 1879	\$20.00
Brandy, 1880	15.00
Brandy, 1885	15.00
Frontignan	9.00
Sherry	9.00
Port (old)	12.00
Hock	6.00

**MONT GUYARD WINES**  
A. G. Chauph Livreur.

Office and Depot, 615-617 Front St., S. F.

Burgundy	\$ 3.00
Chablis	9.00
Claret, Bordeaux Europe	9.00
Jaramon, Favorite wine of Henri IV, King of France	8.00
Haut Sauternes	7.00
Sauternes	6.00
Light Sauternes	5.00
Claret Grand Vin	4.00
Table Claret	4.00
Zinfandel	8.00
\$1.00 additional for pints	
white wines in bulk at all prices.	

**C. CARPY & CO.**  
511-517 Sacramento street, San Francisco.

La Loma, Grand Medoc	\$ 7.00	\$ 8.00
Burgundy	5.50	6.50
Zinfandel	5.50	6.50
Sauterne	5.00	6.00
Riesling	4.00	5.00
Sweet Muscatel, 1882	9.00	10.00
Sherry, 1882	9.00	10.00
Port, 1882	8.00	9.00
Cal. Roselle Brandy	12.00	15.00

**S. LACHMAN & CO.**  
432 Broadway street, San Francisco.

Old Port	\$7.00	\$8.00
Zinfandel	5.50	6.00
Sherry	4.50	5.00
Angelica	8.00	
Cognac	11.00	

**KITH'S, SCHWARKE & CO.**  
123 Sutter street, San Francisco.

Zinfandel	\$ 4.25	\$ 4.25
Zinfandel	4.00	5.00
Burgundy	4.00	5.00
Sauterne	5.50	7.00
Port, Old	6.00	
Old Sherry	6.00	

**BOWEN & SULLIM.**  
201 California Street, San Francisco.

Schramberger Hock	\$5.00
Riesling	3.00
Golden Class	3.00
Selas	3.00
Sauvignon Sauvignon Vert	4.00
Sauvignon	7.00
Zinfandel	5.00
Burgundy	5.00
Claret	5.00

Units per case of two dozen \$1.00 additional.

**GEORGE WEST & SON**  
BOWEN & SULLIM, AGENTS.  
201 California Street, San Francisco.

Haut Sauterne	9.00
Claret, Cabernet blend	10.00
Port 1880	10.00
Port, 1884	10.00
Sherry, 1887	6.00
Brandy 1856	9.00
Brandy 1882	15.00
Brandy 1887	10.00

**KOLB & DENHARD.**  
412-130 Montgomery St., San Francisco.

Per Cases	\$3.00
Riesling	5.50
Gutedel	4.00
Sauterne	4.00
Sauterne, 1885	5.00
Claret	2.50
Zinfandel	2.50
Cabernet	2.50
Burgundy	4.00
Port, 1884	7.50
Port, 1887	7.50
Sherry	5.00
Cognac, 1885	10.00

**Imported Champagnes.**

**WM. WOLFF & CO.**  
329 Market Street, San Francisco.

QUARTS.	PINTS.
Pommery Sec.	\$4.00 \$5.00

**MACONDIARY & CO.**  
First and Market streets, San Francisco.

Louis Roederer Grand Vin Sec	34.00	35.00
Brut	34.00	35.00
Carte blanche	34.00	35.00

**W. B. CHAPMAN.**  
123 California street, San Francisco.

Perrier Junot & Co's Special	\$3.50	\$5.50
Reserve Dry	3.00	3.50
Perrier Junot & Co. Brut	3.00	3.50
Hall pints "Special" \$42 in cases of 4 doz.		

**SHERWOOD & SHERWOOD.**  
212-214 Market street, San Francisco.

Moet & Chandon, White Imperial 32.00	34.00
Brut Imperial 32.00	34.00

**CHARLES MEINCKE & CO.**  
314 Sacramento street, San Francisco.

HEITZ & GILBERMANN, A.Y., CHAMPAGNE.	
Gold Lark Sec. per case	\$32.00 \$34.00
Gold Lark Sec. 6 Magnums	31.00
per case	\$31.00
Catinet Green Seal, per basket	25.00 27.00
DEPASLOUP & CO., REIMS	24.00
Carte Blanche, per case	21.00 22.00

**HELLMANN BROS. & CO.**  
325 Front street, San Francisco.

King & Co.'s "Private Cuvée"	\$4.00	\$5.00
Joseph Perrier 6ls & Co.	19.00	20.00
per basket	17.00 18.00	
Adrien & bis, per basket	17.00 18.00	

**Domestic Champagnes.**

**A. WERNER & CO.**  
32 Warren street, New York.

Extra Dry.	\$ 7.00	\$ 8.00
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**A. FINEL WIDOW**  
300 Montgomery Street, San Francisco.

Levee Sec.	\$11.50	\$12.00
Grand Sec. Extra Dry	12.00	13.00
Nonpareil	12.00	13.00
Private Cuvée, Dry	11.50	12.00
Extra Dry	12.00	13.00

**PAUL MASSON**  
San Jose, California.

Levee, then cases	
Private Cuvée, Dry	\$16.00 \$18.00
Special	16.00 18.00
all champagne prices less 20 per cent.	
all champagne prices less 25 per cent.	
Discount 10 to 15 per cent.	

**ARIAD HARASZTHY & CO.**  
540 Washington street, San Francisco.

Etape	\$14.50	\$17.00
Champagne, F. d'ose brand	14.50	15.00

## Imported Wines.

**W. B. CHAPMAN.**  
123 California street, San Francisco.

RED WINES.

(Barton & Giesler, Bordeaux.)

Flourie	\$ 8.50
Pauillac	7.50
St. Julien, 1885	9.00
St. Estephe, 1881	9.00
Chateau Lacroix	10.00
du Gallan, 1881	10.50
Chateau, 1878	11.50
Pontet-Canet, 1881	13.50
Chat. Bevocheville, 1881	15.00
Ducre Beauchalon, 1881	16.00
Chateau Lacroix, 1878	22.00
Brown Calonne, 1874	22.00
Chateau Lauga, 1874	24.00
Leoville, 1878	24.50
Lauga, 1874	24.50
Lafite, 1874	29.00
Margaux, 1874	32.00
Lafite, 1870	32.00
H. Cuvillier & frere, Bordeaux	
Pauillac, 1881	10.50
Duquesne Grand Prix, 1878	16.50
Chateau Batailly, 1881	16.50
Chateau La Pointe Pomerol	19.50
1878	20.50
Chat. Kiwan, 1878	23.50
Cos d'Estoumon, 1878	23.00
Chat. Larose, 1870	22.00
Bevocheville, 1874	24.00
Chateau Talbot d'Aux, 1875	24.00
Chateau Leoville, 1878	24.50
Bevocheville, 1874	30.00
Margaux, 1881	35.00
Bonhard, pere & bis, Beaune Cote D'Or.	
Macon, 1884	10.50
Pommard, 1881	12.50
1881	15.00
Clos de la Moraine, 1884	22.50
Clos de Vougeot, 1887	25.00
Chambertin 1881	20.00
Romanee, 1884	25.00

**WHITE WINES.**

(Barton & Giesler, Bordeaux.)

Sauternes 1878	9.25
Vin de Graves, 1878	10.50
Basac, 1878	11.00
Haut Sauternes, 1874	12.00
Chateau Yquem, 1884	30.50
H. Cuvillier & frere, Bordeaux	
Sauternes	12.00
Chateau Giraud, 1881	28.00
Leoville, 1878	29.50
Bonhard, pere & bis, Beaune, Cote D'Or	
(Lafite, St. H. C. & F., Bordeaux)	10.50
Chablis, 1884	11.50
Montsantel, Bordeaux, 1884	29.50
Puts, \$1.00 per case additional.	

**SERRIES.**

**Sandeman, Buck & Co., Jerez.**

Pernatin Br.	30.00
Umbrella	21.00
Amontillado	25.00

**PORTS.**

**Sandeman & Co., Oporto.**

1881	16.00
1881	19.00
1881	21.50

**WM. WOLFF & CO.**  
329 Market Street, San Francisco.

1881 (from France, Bordeaux)	17.00
Chateau de l'Esle, in cases	95.00
Jonin freres, Bordeaux	
Clarets and Sauternes, per case from	\$7.50 to \$10.00
Migoutte-Picard & Co., Chassagne, Cote D'Or wine	\$12.00 to \$5.00





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Rate of Insurance 85 cts.

Outage Guaranteed ON EACH AND EVERY BARREL.

Cooperage Our Own HAND MADE.

# HENRY H. SHUFELDT *and* COMPANY,

DISTILLERS,

CHICAGO.

## CELEBRATED IMPERIAL GIN AND RYE MALT GIN

DISTILLED BY THE HOLLAND PROCESS.



Equal in flavor and surpassing in purity the most famous imported Gins. Put up in packages prepared to hold contents colorless, and contain, respectively 44, 24, 15 and 10 gallons, all under double stamps.



**These Gins are the only ones distilled in the U. S. by the HOLLAND PROCESS**

And are unquestionably the purest and most wholesome Gins today, used in the U. S.

FOR SALE BY ALL WHOLESALE LIQUOR DEALERS AND DRUGGISTS.

C. W. CRAIG & CO., California Agents, 205 BATTERY STREET.



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LARGEST IMPORTERS OF FINE WINES AND LIQUORS IN AMERICA.

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COSSART, GORDON & Co., MADEIRA.....	MADEIRAS	JOSE BOULE, TARRAGONA.....	TALRAGONAS
SILVA & COSENS, OPORTO.....	PORTS	A. BRONDUM & SON, COPENHAGEN.....	ACQUAVIT
A. LALANDE & Co., BORDEAUX.....	CLARETS, ETC	JOHN JAMESON & SON, DUBLIN.....	IRISH WHISKEY
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THE WORLD RENOWNED IRISH WHISKEY.

WITH GREAT EMPHASIS WE JOIN IN SAYING

IT HAS NO EQUAL.

In England it is considered a favor shown to be able to purchase it.  
Why use others when this Whisky is so

**CHEAP.**

Our arrangement with Messrs. John Jameson & Son, Limited, permit us to offer their WHISKEY on this market for less money than it can be bought on the open market in England.

REDUCES BETTER. SELLS BETTER. PLEASURES BETTER  
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**WINE & LIQUOR MERCHANTS**  
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**DAVY CROCKETT WHISKY.**  
 BE SURE YOU ARE RIGHT, THEN GO AHEAD.  
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 Fine Table Wines a Specialty  
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**OLIVINA VINEYARD.**  
 The OLIVINA Comprises 600 Acres of Hill Side Vineyard, Located in the Livermore Valley.  
 DRY, DELICATE, WELL MATURED TABLE WINES A SPECIALTY.  
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 CORRESPONDENCE SOLICITED BY THE GROWER.  
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**Commission Merchants**  
 123 CALIFORNIA STREET, SAN FRANCISCO.  
 Agents for the Purchase and Sale of Viticultural Products.  
 Telephone No. 690.

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 Wholesale Wine and Liquor Merchants.  
**California Wines and Brandies.**  
 — SOLE AGENTS FOR —  
**O.K. Goldwater Bourbon & Rye Whiskies.**  
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 BARTON'S CELEBRATED SWEET WINES, FRESNO.  
 J. P. SMITH'S OLIVINA VINEYARD, LIVERMORE.  
 Advances Made on Consignments.

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**Hencken & Schroder,**  
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**Wines and Liquors.**  
 Sole Agents for Dr. Schenker's Hamburg Bitters, and Our Favorite O. K. and Paul Jones Whiskies.  
 Nos. 208-210 Front Street, - San Francisco, Cal.

**California Wine Growers' Union**  
 PURE CALIFORNIA  
**Wines and Brandies,**  
 Cor. Sutter & Grant Ave. San Francisco, Cal.

**Bolton & Strong,**  
 PHOTO ENGRAVERS  
 430 PINE STREET, - SAN FRANCISCO, CAL.  
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**WINES AND BRANDIES.**



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**INTERNAL REVENUE AND CUSTOMS BROKERS.**

THE EXPORTATION OF GRAPE BRANDY, WHISKY AND SPIRITS FROM  
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Dealers in U. S. Standard Hydrometers and Extra Stems, Prince's Wantage  
 Rods, Die Wheels and Gauging rods. Also Distillers' Rectifiers,  
 Wholesale Liquor Dealers and Brewers' Books.

OFFICE, 413 WASHINGTON STREET, **SAN FRANCISCO.**  
 P. O. Box 2409. Telephone 646.

Pure California Wines & Grape Brandies.

**THE San Gabriel Wine Co.**  
 OF SAN GABRIEL,  
 Los Angeles County, Cal.



Are now prepared with a large stock of wines and brandies of their own growth to supply the trade and the market generally. This Company owns the largest vineyard in the world, covering over 2,500 acres. They have held their wines and brandies for several years in their own cellars, and do not offer any of their product until it has become properly matured. Their large stock of matured wines and brandies thus accumulated is now open to the purchaser. All goods under their trade mark are warranted pure and unadulterated. Being the successors to B. D. WILSON & Co., and to J. DE BARTH SHORE, they have become possessors of the "SHOEB" BRAND OF BRANDY, and "MOUNT VINEYARD" WINE. Correspondence solicited.

MARSHALL SPELMAN & CO.,  
 No. 5 New York and Brooklyn Bridge Vault,  
 F ANKFOET ST., NEW YORK.

J. DE BARTH SHORE,  
 President San Gabriel Wine Co.  
 SAN GABRIEL, CAL.

*Deuve* **Clicquot** *Ponsardin*  
 The Most Delicious Champagne of the Age.

Yellow Label, White Label,  
 Dry. Rich.



**A. VIGNIER**  
 [Sole Agent for the Pacific Coast.]  
 429-431 Battery Street - **San Francisco, Cal.**

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**EDINGER BROS. & JACOBI,**  
 Cor. Dover & Pearl Sts., Brooklyn Bridge Store No. 2, N. Y.

C. JOST, SR. C. JOST, JR.  
**CALIFORNIA DISTILLING CO.**  
 —Distillers and Rectifiers of—  
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 Office: 306-308 Clay Street,  
 DISTILLERY AT ANTIOCH **SAN FRANCISCO.**



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Camp Nelson, Kentucky.

BOONES KNOLL.  
O.F.  
HAND MADE.  
SOUR MASH  
E. J. CURLEY & CO.  
JESSAMINE CO. KENTUCKY.

DISTILLERS  
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**BLUE GRASS**  
FIRE COPPER  
+ BOURBON AND RYE  
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HAND MADE  
SOUR MASH WHISKEY.  
Jessamine Co.  
Kentucky.

**BLUE GRASS**  
FIRE COPPER  
★ BOURBON ★  
E. J. CURLEY & CO.  
JESSAMINE CO.  
KENTUCKY.

*These Whiskies are made in the famous "BLUE GRASS REGION" so justly celebrated as the home of the finest Whiskies in the World, and which have been for the last Century, recognized as such, giving the character and high standing to KENTUCKY WHISKIES which they now enjoy.*

THESE FAMOUS WHISKIES CAN BE HAD IN LOTS TO SUIT THE TRADE FROM  
HELLMANN BROS. & CO., 525 FRONT STREET, SAN FRANCISCO.

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WE CHALLENGE COMPARISON  
FOR PURITY & FLAVOR.



EASTERN RYES.

BRANDS.	Fall '89.	Spring '90.	Fall '90.	Spring '91.	Fall '91.	Spring '92.	Fall '92.	Spring '93.	Fall '88.	Spring '88.	Fall '87.	Spring '87.	Old Whiskies.	Remarks
	Braddock.....	105	100	87½	77½	67½	65	.....	225	.....	.....	.....	.....	
Bridgeport.....	95	82½	67½	65	57½	55	.....	.....	.....	.....	.....	.....	.....	.....
Brookdale.....	.....	85	75	70	.....	60	.....	.....	.....	.....	.....	.....	.....	.....
Dillinger, S. & Sons.....	87½	77½	65	62½	57½	55	.....	.....	.....	.....	.....	.....	.....	.....
Dougherty.....	108½	97½	90	84	.....	.....	.....	260	.....	.....	.....	.....	.....	.....
Finch's Golden Wedding.....	95	88½	.....	75	.....	65	.....	230	245	.....	.....	.....	.....	.....
Frontier.....	.....	50	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....
Gilson.....	102½	95	87½	75	.....	67½	.....	250	300	.....	.....	.....	.....	.....
Guckenheimer.....	92½	87½	80	73½	70	65	.....	230	250	275	320	350	Spe 81	550
Hannisville.....	92½	87½	.....	62½	.....	.....	.....	.....	.....	.....	.....	.....	Fall 85	375
Jones, G. W.....	80	70	60	55	50	45	.....	.....	.....	.....	.....	.....	.....	.....
Lippencott.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....
Meadville.....	92½	80	75	70	65	60	55	.....	.....	.....	.....	.....	.....	.....
Meivale.....	100	90	82½	77½	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....
Monticello.....	.....	75	70	67½	60	57½	.....	.....	.....	.....	.....	.....	.....	.....
Montrose.....	.....	60	52½	50	47½	42½	.....	.....	225	.....	.....	.....	.....	.....
Moore, Tom.....	.....	80	.....	60	55	.....	.....	.....	.....	.....	.....	.....	.....	.....
Mt. Vernon.....	110	102½	90	80	.....	70	.....	.....	.....	325	.....	.....	.....	.....
Orient.....	80	70	62½	60	55	52½	.....	225	.....	.....	.....	.....	.....	.....
Overholt.....	87½	80	72½	67½	62½	60	.....	225	250	280	.....	385	Spe 86	415
Sherwood.....	102½	97½	85	70	67½	.....	.....	240	.....	.....	.....	.....	.....	.....
Somerset.....	57½	52½	47½	45	37½	35	.....	175	.....	.....	.....	.....	.....	.....
Stewart.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....
Tompson, Sam.....	.....	72½	62½	57½	52½	50	.....	.....	.....	.....	.....	.....	.....	.....
Vandegrift.....	82½	72½	65	57½	.....	.....	.....	.....	.....	.....	.....	.....	.....	.....



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Distillery, Broad Ford, Fayette Co. Pa.

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Distillers of Pure Rye Whiskey.

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JOHN COCHRAN & CO., Frankfort Add: Roth & Halle, Louisville, Rate 85c.	Franklin	NORMANDY DIST'G CO., Louisville. Add: Box 48, Louisville, Ky. Rate 85 c.	Normandy.
		A. OVERHOLT & CO., Add: A. Overholt & Co., Pittsburg, Pa. Rate, 80c.	Overholt.
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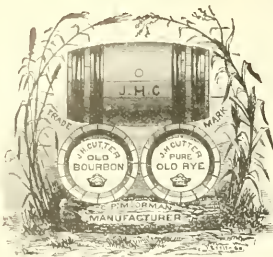
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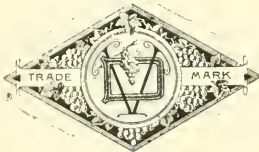
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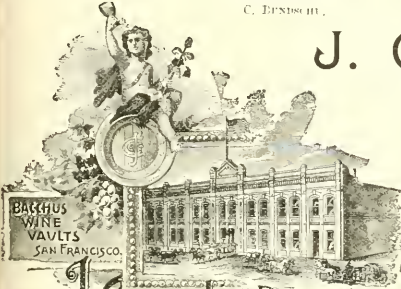
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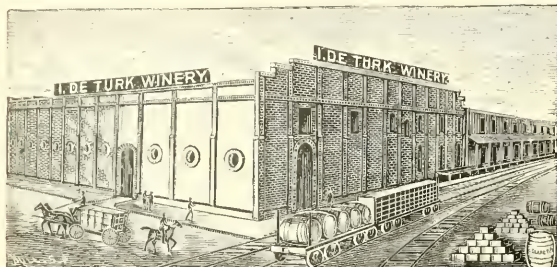


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The "CHICKEN COCK" Distillery is located at Paris, Bourbon County, Kentucky. This county has, for a century, been famous for the production of the finest whiskeys made. Bourbon whiskey derived its name from the superior quality of the article made in Bourbon County, Kentucky. The "CHICKEN COCK" whiskey is pure copper distilled and doubled in copper, over fire heat and stored in heated warehouses. For purity and fine quality, it is not surpassed by any whiskey made in Kentucky. This brand is patented and has been established for nearly half a century. No other person has the right to use the design of a "Chicken Cock" on any kind of a package containing whiskey. Beware of Counterfeit and Imitation Brands.



G. G. WHITE CO.,

PARIS, BOURBON COUNTY, KY.



# PACIFIC WINE & SPIRIT REVIEW

JOURNAL OF VITICULTURE

Vol. XXIX. No. 9.

SAN FRANCISCO, DECEMBER 5, 1892.

\$3.00 PER YEAR

Issued Semi-Monthly.

**M. WOOD & CO.,** PROPRIETORS.  
WINFIELD SCOTT—R. M. WOOD.  
2 FRONT STREET, SAN FRANCISCO, CAL.

The PACIFIC WINE AND SPIRIT REVIEW is the only paper of class West of Chicago. It circulates among the wine makers and brandy distillers of California; the wholesale wine and spirit trade of the Pacific Coast, and the importers, distillers and jobbers of the stern States.

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## MARKET REVIEW.

**CALIFORNIA WINES**—During the past two weeks the steady storm which has prevailed has been a detriment to transactions between interior holders and city buyers. Indeed it is doubtful whether there would have been much business, storm or no storm, as the holders are stiff in their views.

There is a very good inquiry from city buyers for all varieties of wine, but they are not willing to pay the prices asked by producers. There is no question but that several merchants would like to replenish their cellars at the figures paid some time ago, or at a slight advance, but their unwillingness to meet the views of wine makers precludes any business.

Sweets are neglected, but rather firm.

Among the trade the chief occurrence of the fortnight has been an advance of 2½ cents per gallon in the quotations for wine from New Orleans delivery. This advance was brought about by agreement of two of the heaviest shippers to that point, and it is understood that their chief Napa valley competitor will not cut under what is done.

This is most encouraging. The price for New Orleans delivery in carload lots is now 5½ cents per gallon higher than it was when the vintage began. It shows that the shippers understand that there must be an increase paid to the wine makers. We anticipate a further advance on New Orleans and other shipments, and it is high time that it came.

The holiday business is reported by the trade as excellent.

The exports of California wines from San Francisco by sea in November were as follows:

	Cases	Gallons	Value.
To New York.....	879	348,321	\$175,993
Central America.....	336	8,036	6,707
Mexico.....	79	6,926	3,737
Hawaii.....	62	10,353	6,952
Br. Columbia.....	13	1,196	575
Japan and China.....	18	2,237	966
England.....	1	409	281
Germany.....	.....	.....	.....
Other European.....	5	208	130
Tahiti.....	.....	1,203	345
All other foreign.....	.....	1,036	738
Total.....	1,393	380,025	\$196,424

**CALIFORNIA BRANDIES**—There is no inquiry by buyers from distillers. Most of the leading houses seem to have well provided themselves by contract. Prices are steady, however.

The exports of California brandies by sea in November were as follows:

	Cases	Gallons	Value.
To Domestic, Eastern.....	5	33,656	\$58,519
Germany.....	.....	24,208	14,784
England.....	.....	469	674
Other Foreign.....	16	.....	.....
Total.....	21	58,433	\$74,977

**WHISKIES**—Trade has been sadly interfered with by the storm that has swept over the State for two weeks, but the leading wholesalers are not complaining to any extent. The rain means prosperity to the State and consequent activity in the liquor business. The fall trade is lasting very late for the season, and the first of January will still see a large movement.

The demand for the best blends and straights continues very encouraging.

The imports of American whisky at San Francisco in November were as follows:

	Cases	Bbls.	Hf-Bbls.
By sea from Atlantic ports.....	.....	453	5
re-imported.....	.....	1,250	.....
By rail overland.....	959	1,495	307
Total.....	959	3,198	312

The receipts of spirits, etc., by rail in November were 2830 barrels.

The exports of American whisky to foreign ports in November were 412 cases and 1190 gallons, valued at \$6589.

**IMPORTATIONS**—The importing trade was brisk during the past month and the December receipts and sales promise to be heavy. The principal imports in November were as follows: Champagne—2258 cases. Other sparkling wines, 50 cases. Still Wine—487 cases, 1 quarter, 64 octaves, 71 casks, 74 packages, 4 barrels and 4 half-barrels.

Brandy—395 cases, 5 casks, 40 octaves 8 puncheons 5 half-barrels.

Gin and Geneva—1450 cases, 32 casks, 3 quarters, 30 octaves, 30 sixteenths.  
 Vermont—1775 cases.  
 Mineral Water—859 cases and 1 barrel.  
 Bitters—700 cases.  
 Cordials—96 cases.  
 Unspecified Liqueurs—538 cases.  
 Arrack 5 casks.  
 Rum—20 octaves (foreign). 10 barrels from New York by sea.  
 Fruit Juice—60 cases, 15 casks, 5 barrels.  
 Bulk Beer (from overland)—225 barrels, 196 hf-barrels, 556 qr-barrels and 8 eighth-barrels.  
 Bottled Beer (from overland)—866 cases, 442 casks, 112 barrels.  
 Foreign Beer (by sea)—200 cases.  
 Ginger Ale—10 cases.  
 Cider (by sea from Atlantic ports)—85 cases.

**WINE AND BRANDY PRICES CURRENT.**

THESE ARE THE RULING QUOTATIONS AT THE TIME OF GOING TO PRESS.  
 THEY APPLY ONLY TO CARLOAD LOTS, F. O. B., SAN FRANCISCO,  
 AND DO NOT INCLUDE CHOICE OLD WINES.

**RED WINES.**

Clarets, first grade, per gallon..... 27 to 37 cts.  
 Clarets, ordinary, " "..... 22 to 27 "  
 Burgundy, first grade, per gallon..... 50 to 75 "  
 Burgundy, second grade, " "..... 40 to 50 "

**WHITE WINES.**

Sauterne, per gallon..... 75c to \$1.00  
 Riesling, 1st grade " "..... 60 to 75 cts.  
 Riesling, ordinary, " "..... 40 to 50 "  
 Gutedel, " "..... 50 to 60 "  
 Hock, " "..... 35 to 45 "

**BRANDIES.**

THESE PRICES ARE FOR LOTS OF FIVE BARRELS AND OVER, F. O. B.,  
 SAN FRANCISCO, TAX-PAID.

Brandy, Spring, 1892, per gallon..... \$1.70  
 Brandy, Fall, 1891, " "..... 1.80  
 Brandy, Spring, 1891, " "..... 1.90  
 Brandy, Fall, 1890, " "..... 2.00  
 Brandy, Spring, 1890, " "..... 2.10  
 Brandy, Fall, 1889, " "..... 2.30  
 Brandy, Spring, 1889, " "..... 2.50

Brandy in half-barrels 5 cents per gallon additional.

**SWEET WINES.**

Port, first grade, per gallon..... 75 to 90 cts.  
 Port, ordinary, " "..... 45 to 60 "  
 Sherry, first grade, " "..... 75c to \$1.00  
 Sherry, ordinary, " "..... 47½ to 55 cts.  
 Angelica, first grade " "..... 75 to 80 "  
 Angelica, ordinary " "..... 50 to 60 "  
 Muscatel, first grade " "..... 75c to \$1.00  
 Muscatel, ordinary, " "..... 55 to 65 cts.

**WINE AND BRANDY RECEIPTS.**

	Wine.	Brandy.
Total for January.....	886,404	196,133
" February.....	996,890	43,930
" March.....	808,555	31,230
" April.....	852,332	25,717
" May.....	844,426	33,960
" June.....	914,920	29,415
" July.....	770,754	17,170
" August.....	771,221	43,595
" September.....	862,100	45,980
" October.....	834,830	21,400
November 1.....	48,570	580
" 2.....	37,180	2,300
" 3.....	45,540	.....
" 4.....	31,230	2,120
" 5.....	35,590	1,540
" 6.....	39,320	3,260
" 7.....	62,160	200
" 8.....	52,920	9,780
" 9.....	44,550	100
" 10.....	38,321	270
" 11.....	34,400	2,920
" 12.....	56,540	140
" 13.....	29,230	9,500
" 14.....	48,160	2,780
" 15.....	51,830	100
" 16.....	53,300	7,460
" 17.....	36,110	5,000
" 18.....	37,330	8,160
" 19.....	47,500	7,440
" 20.....	51,590	3,240
" 21.....	61,570	3,390
" 22.....	56,150	7,980
" 23.....	6,800	4,850
" 24.....	.....	.....
" 25.....	.....	.....
" 26.....	.....	.....
" 27.....	.....	.....
" 28.....	.....	.....
" 29.....	.....	.....
" 30.....	.....	.....
Total for November.....	1,005,891	83,110

**SWEET WINE PRODUCTION.**

OFFICIAL FIGURES.

RECAPITULATION TO SEPTEMBER 30, 1892.

	Season of 1892.	Same time, season of 1891.
Port produced.....	231,212 Gallons	421,883 Gallons
Angelica produced.....	33,439 "	43,172 "
Sherry produced.....	" "	24,725 "
Muscatel produced.....	1,048 "	4,850 "
Total.....	265,699 "	494,630 "

**FIRST DISTRICT OF CALIFORNIA.**

**OCTOBER, 1892.**

No Report.

**FOURTH DISTRICT OF CALIFORNIA.**

**OCTOBER, 1892.**

	Pkgs	Tax Gals
Brandy withdrawn from distillery for fortification.....	554	59,876
Brandy withdrawn from special bonded warehouse for fortification.....	68	5,156
Brandy actually used for fortification.....	492	50,110
Port produced.....	.....	184,508
Angelica produced.....	.....	13,973
Muscatel produced.....	.....	615
Sherry produced.....	.....	17,128

PROMINENT WINE MEN.



Sketch No. 24. F. C. Muller, Manager of A. Finke's Widow.

With this number we have the pleasure of presenting an admirable likeness of F. W. Muller, the Manager for A. Finke's Widow.

Mr. Muller was born in 1846 and was apprenticed to the ewelry trade. He enlisted in 1861 when but fifteen years of age, in Battery B, First New York Light Artillery, and afterward belonged to the 30th New York Light Battery. He remained in the army for three years and participated in the principal battles fought from 1861 to 1864. After his enlistment had expired, he was honorably discharged.

He came to California soon after the war had ended, and after a trip through the southern part of California, decided to settle in San Francisco.

He was appointed manager for the house of A. Finke's Widow in 1886, and has been highly successful in conducting its affairs. Mr. Muller is well known socially, and is an active member of the National Guard of California, the Masonic order, the California Schuetzen Club, the San Francisco Turn Verein, and George H. Thomas Post, Grand Army of the Republic.

The business, which is entrusted to his charge, was established by Alois Finke, a native of Vienna, Austria, as early as 1864. He was educated to his business in his native country. Mr. Finke died many years ago, and the business was carried on by his widow. The brands are now noted all over the country and in trans-Pacific countries. While much of this is due to the excellence of his brands, Mr. Muller's part must not be forgotten.

Quiet and unobtrusive, he has been for years the mainspring, the life and the soul of the business, and now carries the entire responsibility on his shoulders. The excellent quality of the champagne manufactured, has brought it first premiums for excellence wherever it was placed in competition. The products of this house have received first premiums at the Mechanics' Fair in San Francisco, the Seventh Industrial Fair in 1869, the Eighth

Industrial Fair in 1871, a diploma at the Agricultural Fair in San Francisco, and the premium at the Sacramento State Fair held in 1889 for Gold Seal. And though last, not least, it received medals at the State Fairs from 1870 to 1892, and wherever it has been exhibited.

BUGHANAN'S CIRCULAR.

Production of whisky in the State of Kentucky for the month of October, 1892, in gallons:

2d District .....	125,340
5th .....	305,713
6th .....	137,222
7th .....	65,559
8th .....	91,420

Total..... 705,260  
Production for month of October, 1891..... 258,685

Withdrawals of whisky in the State of Kentucky for the month of October, 1892, in gallons:

Dist.	1889	1890	1891	1892	1893	Total.
2d .....	74,461	57,204	80,478	72,478	72,478	357,129
5th .....	229,901	233,806	219,010	147,892	147,892	978,502
6th .....	106,887	86,661	91,206	46,729	46,729	373,213
7th .....	289	136,706	47,363	9,729	2,763	186,840
8th .....	184,447	32,302	32,302	4,171	4,171	253,292
Total .....	289	825,406	477,335	465,334	239,273	1,966,034

Withdrawals of whisky in the State of Kentucky for the month of October, 1891, in gallons:

Dist.	1889	1890	1891	1892	Total.
1888 .....	688,879	691,652	416,328	241,957	1,938,226

Stock of whisky remaining in bond in the State of Kentucky, October 31, 1892, in gallons:

Dist.	1889	1890	1891	1892	1893	Total.
2d .....	2,924,375	2,632,050	2,664,254	123,116	7,744,235	
5th .....	7,422,391	10,753,950	13,070,724	988,098	32,235,173	
6th .....	1,720,496	2,381,265	3,573,115	132,017	8,048,893	
7th .....	4,210,644	4,676,288	4,968,927	123,836	14,580,705	
8th .....	4,176,313	5,239,629	5,075,369	178,220	14,669,541	
Total .....	20,541,119	25,303,974	28,987,387	1,578,287	76,315,697	

Stock of whisky remaining in bond in the State of Kentucky October 31, 1891, in gallons:

Dist.	1889	1890	1891	1892	Total.
1888 .....	11,057,009	27,788,553	29,540,797	112,573	68,461,222

The foregoing statistics are respectfully submitted with the hope they may prove of value and interest to the trade, to whom I offer my services as a broker. All orders entrusted to me to buy or sell whisky will receive careful attention.

Geo. C. BUCHANAN,  
Whisky Broker,  
122 East Main Street.

Louisville, Ky., Nov. 23, 1892.

HE RANKS NO. 1.

From a recent issue of the Sacramento *Record-Union* we clip the following very complimentary letter in regard to Hon. H. W. Byington, Collector of Internal Revenue:

TREASURY DEPARTMENT,  
WASHINGTON, October 31, 1892.)

Horace W. Byington, Esq., Collector Fourth District, California—  
SIR: Your office was examined on the 18th inst. by Revenue Agent Eldridge, who states that your office is in excellent condition, as is also the district at large. The officers employed are efficient, and the public business is discharged in a very satisfactory manner. Your grade is fixed at No. 1.

Very respectfully,  
G. W. WILSON,  
Acting Commissioner.

This letter will be read with pleasure by Col. Byington's many friends in this city and county. He has made a splendid record as an official, and as shown by this letter, takes highest rank at headquarters. It is to be regretted that the whirligig of politics will cause the public to lose such an efficient and obliging official as Collector Byington has been.

Subscribe for the PACIFIC WINE AND SPIRIT REVIEW, Three Dollars per year.



## Chicago Department.

[REGULAR CORRESPONDENCE.]

CHICAGO, NOV. 25, 1892.

A visit to the wine men of Chicago reveals a strange state of affairs, if one is to believe the statements they make. One man will tell you that he is doing a rushing business, never did better and the outlook for the trade is great. When you come to pin him down to actual transactions you find that he has not been doing quite so well as he would have you think. But all the same you glory in the fellow's grit and spirit, and you are sure that in time he will be a winner even if he can't quite show down a straight dash on the call just now. Then you come to another class, and by far the most numerous, who will growl and "curse their luck," or swear that they have no luck at all except ill. They are not paying office rent, and they can scarcely drum up enough money with which to pay the freight bills on the consignments that have just arrived. But you don't want to take those fellows at their word exactly. If you hang around a while and say nothing but keep listening, the first you know a word is dropped here and there that in the end makes a fair statement of the way things are running with them, and you will be surprised to learn through that source that they are doing a fine business.

I go right through this sort of an experience every visit I make to the trade. I find that the over-jubilant men are not doing all the business they would make one believe they are, but they are not on the ragged edge of bankruptcy, by "a long shot." On the other hand I have learned who the constitutional "kickers" are, and I have also discovered the secret by which I am able to get from them a fair statement of their business before I leave them.

The real facts are that as a whole the wine trade in Chicago is fair. It may not be as rushing as it has been in days goneby, or as the dealers would like, for most of them are Californians through and through, and are not satisfied unless there is a "boom" on, that is sweeping things out of sight. The consumption of wine is steadily on the increase, and somebody must supply the demand. The very fact that a whole trainload of wine arrived in Chicago during the past week is positive proof that there is a good and growing market for it here. There was a time, and that within the memory of a comparatively new resident of Chicago when a carload of wine would be very hard to place, and yet it comes by the trainload now. It is not to be thought for a moment that this great bulk of wine is going to glut the market. It was absorbed by the trade without making a rattle. Other dealers are working right along placing orders just the same as they did before its arrival.

I find the usual complaints among the dealers that somebody is selling wine at "off" terms. That there is a great deal of throat cutting there can be no doubt, and of course it has a bad effect on the trade. I was shown a letter in confidence, and samples of the wine as well, from a Los Angeles vineyard, offering to sell Port F. o. b., Cal., for 37½ cents, and other sweet wines at a like ruinous rate. The wine was '92 and was simply fortified grape juice, having none of the qualities of wine at all. The broker said he could go out with that wine at that figure and slaughter the market.

"But," I said, "that is not wine and won't be for a year yet and you can't get men to carry that stuff a whole year because they can get it a little cheaper in the long run."

"Oh that is all provided for," he replied. "I am instructed to give six months time on the goods, and by that time, with a little manipulation, the wine will be ready for use. I shall have no trouble on any score whatever in disposing of this wine at prices and terms that will knock the whole trade silly."

This is not an isolated case. Chicago is made the dumping place for all kinds of California wine, and as a result the market is always in a state of ferment. Just think of having samples of

'92 wine in the hands of jobbers before the middle of November. Is it any wonder that people get it into their heads that Californians are a set of fakirs and rascals? A man said to me one day that fruit was the only thing it was safe to buy that came from California. "If it is in a bottle give it a wide berth," said he, "for it is sure to be a vile deception of some kind that is a cheat from first to last." He had probably bought some young or other poor stuff called wine with a California brand on it and stood ready to condemn the whole State for it.

Now, who is to blame for this state of affairs? If you want to succeed in business you must give good value for the money left on your counter, and that cannot be done with these new productions. It behooves every man in the State of California who has any interest in wines at all to set his face hard against all this sort of "seuldiggery." The vendor may reap a harvest this year but he will do so next, and in the mean time the good name and fame of the good wines must suffer.

At the World's Fair grounds there is but little doing of interest now. The California State building is being pushed vigorously toward completion, and when it is done will be an ornament to the Fair. Its architecture it is one of the most striking State buildings on the grounds. Mr. La Rue is busy all the time getting things in order for next year, and he has matters well in hand now. Without a doubt the viticultural display will be one of the best arranged and most interesting that will be found on the grounds. That this will be so is due to the energy and execution of both Commissioner Samuels and Chief of Bureau La Rue.

There is nothing new in the whisky situation. Brokers report low sales and small orders. They say that license paying time is too near at hand for business to be brisk. Saloon men are saving up their money for that purpose and are letting their stocks run low in the meantime.

Speaking of withdrawals of Kentucky bourbons, *Mida's Criticism* says: "Withdrawals for August and September were extraordinarily large, and as none of this was forcible, the largely increased consumption of whiskies made in Kentucky, is bound eventually to upset previous calculations as to the normal consumption, and aid in the solution of the problem of the three liberal successive outputs. According to reliable statistical exhibits, the withdrawals for August of all ages from Fall '89 to Fall '92 inclusive, were 2,530,000 gallons. During September, the withdrawals for the same ages were 2,012,000 gallons. This would indicate an annual consumption of whiskies made in Kentucky of about 30,000,000 gallons, to which should also be added some free goods which are on the floor stocks of dealers or were withdrawn from customs warehouses.

The Old Times Distillery Co., of Louisville, has appointed J. J. Epstein, of 97 Washington street as Chicago and Northwestern agent for "Old Times," "Gladstone" and "Kentucky Comfort" whiskies. All of these brands are made by the old-fashioned processes and in Mr. Epstein they have a worthy exponent.

A recent St. Louis dispatch says: "The war between the whisky trust, known as the Distilling and Cattle Feeding Company of Illinois, with headquarters at Peoria, and a few independent distillers, is nearly at an end, and the trust is practically victorious. The only St. Louis concern that has held out against the trust has been the Central Distilling Company. Of the outside firms that have remained independent the Dodson Distilling Company, of Cincinnati; the Star Distilling Co. of Pekin, Ill., have been the most active opponents of the trust. These with the co-operation of the Central Company, of this city, have successfully fought the trust until the present time. According to information obtained from one of the gentlemen who engineered the deal, these four companies have been absorbed by the trust, and within two days the trust will be able to absolutely control the price of whisky and high wines at its own pleasure. It is understood the trust pays \$1,500,000 partly in cash and the balance in stock, for the four distilleries. Of this amount, \$500,000 is for the St. Louis concern. It is also claimed the Nebraska Distillery Company, of Nebraska City, has been absorbed.

The Horland Distilling Co. with a capital of \$200,000 has been incorporated. C. D. Townsend is the leader in the enterprise.

L. L. PALMER.

## Cincinnati Department.

[REGULAR CORRESPONDENCE.]

CINCINNATI, OHIO, Nov. 25, 1892.

The vexed question as to who is to assume the political reins of the Government for the next four years has been settled; political excitement has abated, and business will again return to its natural channels, in accordance with the laws of demand and supply.

Just at present, however, business is still dull and sluggish. With the dealers, it is opening pretty fairly for the holiday trade, but the large holders do not find the demand very active. However, there is no particular ground for discouragement, and we can confidently look forward for a good Spring trade, which is now not far distant.

Prices of bourbons and ryes are not up to my expectations, in fact considerably lower than I anticipated, as expressed in several of my previous letters.

With the incoming new administration, it is to be hoped that there will also be new ideas and measures adopted which will redound to the greater prosperity of the whole country. Particularly should whisky have attention, and as the tax on spirits is one of the principal source of revenue to pay the immense expenses of running this Government, this vast industry should be duly fostered and encouraged by the Government. But, instead of assisting this great remunerative enterprise, the Government has put up arbitrary bars against it by enacting obnoxious laws and rulings, and having too many despotic officials glittering with "red tape."

The question now is: Can we expect, and will we receive any relief from the incoming administration? Let the whisky men unite in a body and urge our law-makers to give us an unlimited-extension bonded law. Let Congress so alter the law, and the whisky business will flourish. The present system of exporting and re-importing thousands of barrels of our surplus spirits is the cause of an unnecessary outlay, costing the producers millions of dollars that go into the pockets of foreign ship-owners and warehousemen.

Would it not be better that this money remain at home in our own pockets?

Is not the export system now in vogue, simply a scheme to avoid the existing law?

Is it honorable and honest for a great Government like ours to cripple us and compel us to circumvent obnoxious laws?

Let us, as citizens and tax-payers, demand our rights; and only by united action can we obtain them. I do not approve of breaking the law. I have interviewed the leading distillers of this city, and their views coincide with mine as to the necessity of legislation for the whisky industry.

To correct misrepresentations and false accusations which have been going the rounds in public points, and particularly in trade whisky journals, a word on the question of warehouse receipts, is, I think, just now eminently proper.

In flaming head-lines "Bogus Receipts," the editor of a paper called *Right and Freedom*, and published at Indianapolis, Indiana, launches forth and denounces all distillers and dealers who issue warehouse receipts having the purchase-money clause. This paper is evidently published in the interests of saloon keepers only. There is nothing wrong in that, but when it appeals to their ignorance in a business transaction, and pretends to discuss a business custom about which it seems to be entirely un-informed, the journal lays itself open to criticism and ridicule.

What is the fundamental rule in all honest business transactions? That the buyer as well as the seller be protected—in other words that the security be mutual. Now, what is a warehouse certificate with a purchase-money clause in it? It is a guarantee on the part of the seller that the buyer is entitled to, and may have, the whisky therein specified, when he pays for it.

Is there anything "bogus" about that?

Such a certificate, is, in fact, an advantage to the buyer, as it enables him to buy the whisky on time and take it out and pay for it at his convenience. When whisky is sold on time, the certificate with the purchase-money clause is often (but not always) used; but, when sold for cash, this clause is left out or erased.

Some people are "good" financially others are not. Is it not, therefore, just and proper that the seller should have some means of protection without taking advantage of his customer?

It looks very much as if the editor of *Right and Freedom* is sounding his bugle of false alarm in the interests of certain distillers who may advertise in his paper or otherwise remunerate him for his heroic but futile efforts.

However, should he want some pointers about the whisky business and its customs, let him come to Cincinnati, the metropolis of the whisky trade, or visit some of the leading Kentucky distillers, and he will get all the information he wants about "Bogus Receipts."

In looking over the list of distillers that he publishes, I find quite a number who issue purchase clause certificates to their customers. This is a fact that can be proved.



### PROF. PIERCE'S REPORT.

The preliminary bulletin of the Government on the Anaheim disease is about to be published. This report is written by Prof. Newton B. Pierce, who has his headquarters at Santa Ana, and who has been pursuing his investigations for several years.

Persons wishing this report should send in their applications to Prof. Pierce at once.

## WHITE HOUSE WHISKEY.

DIRECT FROM KENTUCKY.



THE PACKAGE HERE REPRESENTED ILLUSTRATES THE WHITE HOUSE COOPERAGE AND BRANDING.

STEVENS & CO., 318 FRONT ST., SAN FRANCISCO.

SOLE AGENTS FOR THE PACIFIC COAST.

Also for ALLMAN'S FINE OLD IRISH WHISKIES.

"GLENORAN" OLD HIGHLAND MALT WHISKY.

WRITE FOR PRICES.

H. H. GARRIS      NEW ENGLAND      THE      SONS

# Harris, Kingston & Reynolds,

WINE GROWERS, DISTILLERS AND  
Dealers in PURE CALIFORNIA WINES & BRANDIES

VINEYARDS & CELLARS:  
Rutherford,  
Napa Co., Cal.

VAULTS:  
123-127 Eddy St.  
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San Francisco, Cal.

NEW ADVERTISEMENTS.

# THE ANDERSON & NELSON DISTILLERIES CO.

DISTILLERS OF  
FINE KENTUCKY  
Bourbon, Rye and Malt Whiskies.



## ANDERSON



## NELSON



## BUCHANAN

Warehouses all Heated by Steam. Shrinkage Guaranteed on Each and Every Barrel.

LOUISVILLE, KY.

Also GENERAL AGENT FOR U. S. CLUB.



TRADE CIRCULARS.

From Culbert & Taylor.

39 BROADWAY,  
NEW YORK, October, 1892.

DEAR SIR:—Having carried a large line of brandies since the fall of 1890, and desiring to bring before the trade the wonderful quality of those of Messrs. Ronyer, Guillet & Co.,—largest shippers of bulk brandies in the world—we take great pleasure in offering the following line at prices which are below their cost to date:

1860, Proof 103 degrees	@ \$4 40	per gallon.	In Bond, New York.
1865, " 108 " "	@ 3 00	" "	" "
1869, " 110 " "	@ 3 80	" "	" "
1872, " 112 " "	@ 3 60	" "	" "
1875, " 112 " "	@ 3 40	" "	" "
1880, " 113 " "	@ 2 15	" "	" "
1885, " 114 " "	@ 2 85	" "	" "
1884, " 116 " "	@ 2 55	" "	" "

Guaranteed to be the ages as shipped by Messrs. R. G. & Co. Won the Government contract three years ago against thirty-five competitors, and have been awarded same each year since without competition.

Great value for money and rare bargains to those who purchase. Samples free upon application. Very truly,  
CULBERT & TAYLOR.

From Joseph Melzer & Co.

SAN FRANCISCO, Nov. 25, 1892.

DEAR SIR:—To you we are indebted, in a measure, for the success our firm enjoys and in order to facilitate and be prepared to cope with the rapid growth of our business, and its consequent cares, we have this day admitted Mr. Jesse M. Levy a member of our firm.

In thanking you most sincerely for the generous support accorded us in the past, we can promise with a degree of certainty, that in the future your interests will be looked after with renewed efforts.

Soliciting the continuance of your favors, we beg to remain, dear sirs, Very truly yours,  
JOS. MELZER & CO.

From H. Brunhild & Co.

62 WATER STREET,  
NEW YORK, November, 1892.

Notice is hereby given that the copartnership existing between the undersigned, under the the above firm name, has this day been dissolved by mutual consent, D. C. Stern retiring from the firm. Messrs. Brunhild & Fox are alone authorized to receive all accounts due to, and will pay all debts owing by the firm.

H. BRUNHILD,  
OTTO FOX,  
D. C. STERN.

Dated New York, November 7, 1892.

From Hoffheimer Bros.

CINCINNATI, Nov. 16, 1892.

To the Trade—We take pleasure in announcing that, from this date on, we are the distributors, to the wholesale trade, of the celebrated "Old T. B. Ripy" whisky, and that hereafter that brand will only be sold to legitimate dealers, and only in such quantities as purchasers have an actual outlet for.

The output of "T. B. Ripy" for many years past, has averaged about 7500 barrels annually; but we have decided to limit the '93 crop to 4000 barrels, and the '94 and '95 crops to 5000 barrels each.

We wish also to announce, that the "T. B. Ripy" will hereafter appear on no other whisky, nor on any other warehouse receipts, except the "Old Ripy," the importance of which all handlers of this brand will readily appreciate.

In the history of Kentucky whiskies no other brand ever gained such a hold upon the retail trade of this country as has the "T. B. Ripy," and there is no question that, with proper distribution and a limited production and a promise that the name "T. B. Ripy," distiller, is to go on no other whisky, the "Old Ripy" will once more become the leader among sour mash goods, and the most profitable among the holidays of the jobbing trade.

Owing to the very limited output for the current year, it is

important that all who have a demand for "Old T. B. Ripy" send in their orders at once, as under no circumstances whatsoever will the stated production be increased.

Yours respectfully,  
HOFFHEIMER BROS.

SHUTTING OUT SOME FRAUDS.

Chief La Rue, of the Viticultural Department of the World's Fair is having, from all accounts, a difficult time in sounding the pretenses of several New York houses, known for their scrupulousness to being bona fide viticultural producers.

There are ten or a dozen houses in New York which we can and will name if they do not withdraw their impudent actions, which are endeavoring to secure recognition as California vineyardists. They no more own vineyards in California than does the Emperor of China, but want to compete for medals like the same of their brands, though no one knows what wines go to make these blends. Their wines have all sorts of fanciful titles and some even make pretensions to vineyard ownership, giving fictitious names.

There is absolutely nothing to prevent such "vineyardists" from buying a cask of the very highest grade of foreign wine of whatever variety and exhibiting it as a domestic product unless Chief La Rue's vigilance is a sufficient protection. If we are to judge by the previous record and reputation of the houses in question, they would not hesitate one moment to do such a trick.

Mr. La Rue has wisely sent letters of inquiry to this State asking, "If — is a vineyardist of California?" All of the firms whose standing is open to question, will, it is understood, be so investigated.

TOTAL WINE MOVEMENT.

In the last issue of the REVIEW, the statistics of the total exports of California wines overland and by sea were given. If to these are added the distributive movement of the Coast, the total volume and value of the month's business will be shown. This is as follows:

	Cases	Gallons	Value.
Sea and overland shipments for			
October, from REVIEW of			
Nov. 20th.....	3,838	1,124,343	\$478,313
Coast distribution movement for			
October.....	2,318	181,728	81,963
Total distribution movement			
for October.....	6,156	1,306,071	\$560,276



ESTABLISHED 1724

TRADE MARK

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COGNAC  
(FRANCE)

AGENTS IN SAN FRANCISCO, CAL.  
HELLMANN BROTHERS & CO.,  
525 FRONT STREET.  
See Quotations on Page 55.

# W. S. HUME & CO.

DISTILLERS OF

BOURBON.

# HUME

PURE RYE.

SILVER CREEK, MADISON CO., KENTUCKY.

W. L. CRABB, President.

ESTABLISHED 1872.

GEO. E. RICE, Sec'y.

## OLD BLUE RIBBON WHISKY

Distilled and Bottled Only by

FIBLE & CRABB DISTILLING CO., EMINENCE, KENTUCKY.

BRANDS: BLUE RIBBON, FIBLE & CRABB, KENTUCKY POT'NEN, DEW DROPS. GOODS SOLD IN BOND OR FREE.

FLEISCHMAN & CO.

CINCINNATI, OHIO.

DISTILLERS OF

SYLVAN GROVE BOURBON AND RYE WHISKIES.

HIGH GRADE HOLLAND PROCESS

PERFECTION AND ROYALTY GINS.

## BOWEN & SCHRAM,

204 CALIFORNIA STREET, SAN FRANCISCO.

Dealers in CALIFORNIA DRY and SWEET WINES, BRANDY, ETC.

Handlers of Straight Kentucky Whiskies: Importers of Gin, Rum, Scotch and Irish Whiskies.

AGENTS SCHRAMSBERGER VINEYARD, ST. HELENA and GEORGE WEST & SON, STOCKTON.

Correspondence Solicited

# BRANDY PRODUCTION.

[OFFICIAL FIGURES]

## FIRST DISTRICT, OCTOBER, '92.

Produced and bonded.....	12,921	tax gallons
Received from distilleries in Fourth District of California.....	7,407	"
" " special bonded warehouses in Fourth District.....	0	"
Transferred from distilleries to special bonded warehouses in Eastern Districts.....	4,733	"
" " special bonded warehouses to special bonded warehouses in Eastern Districts.....	12,107	"
Tax-paid.....	46,998	"
Exported.....	395	"
Remaining in bond First District October 31, 1892.....	598,734	"

## FOURTH DISTRICT, OCTOBER, '92.

Produced and bonded.....	104,955	tax gallons
Transferred from distillery to special bonded warehouse in First District, California.....	9,754	"
" " " " " Eastern Districts.....	11,721	"
" " " " " special bonded warehouse to special bonded warehouse, First District, California.....	15,014	"
" " " " " Eastern Districts.....	15,014	"
Exported.....	8,429	"
Tax-paid.....	13,880	"
Used for Sweet Wine.....	59,876	"
Remaining in special bonded warehouses October 31, '92, Fourth District.....	825,103	"
" " " " " First District.....	598,734	"
Total in bond in the State October 31, 1892.....	1,423,837	"

# WINE AND BRANDY EXPORTS.

For the First Ten Months of 1892 With Comparative Figures for Last Year's Shipments.

## WINE SHIPMENTS.

BY SEA.	FIRST TEN MONTHS OF 1892.			FIRST TEN MONTHS OF 1891.		
	Cases	Gallons	Value	Cases	Gallons	Value.
To New York.....	1,879	3,484,669	\$1,582,195	1,269	3,959,726	\$1,794,375
Central America.....	8,684	69,260	89,162	5,988	84,528	103,427
Mexico.....	972	65,356	40,856	665	63,388	35,483
Hawaii.....	527	95,066	68,939	612	125,860	91,353
British Columbia.....	455	14,637	10,132	581	26,888	15,935
Japan and China.....	341	39,251	16,182	600	39,587	19,815
England.....	173	92,434	32,340	510	77,557	36,783
Germany.....	200	57,999	26,596			
Other Europe.....	5	11,830	4,554	35	10,223	3,870
Tahiti.....	1	14,802	5,171			
Other foreign.....	455	4,424	4,201	178	13,609	10,279
TOTAL BY SEA.....	13,672	3,949,728	\$1,890,319	10,461	4,411,351	\$2,111,125
" BY RAIL OVERLAND.....	29,930	5,088,045	2,273,937	25,936	4,791,825	1,951,749
GRAND TOTAL.....	43,602	9,037,773	\$4,164,256	36,397	9,203,176	\$4,062,874

## BRANDY SHIPMENTS.

BY SEA.	FIRST TEN MONTHS OF 1892.			FIRST TEN MONTHS OF 1891.		
	Cases	Gallons	Value.	Cases	Gallons	Value.
To Domestic ports, Eastern.....	39	239,640	\$442,259	6	249,997	\$480,324
Germany.....	3	131,375	111,706			
England.....	10	84,216	55,102	350	137,135	105,554
Other Foreign.....	381	8,109	11,486			
TOTAL BY SEA.....	433	462,340	\$620,553	356	388,132	\$585,878
TOTAL BY RAIL OVERLAND.....	2,107	300,057	472,069	1,097	261,190	393,644
GRAND TOTAL.....	2,540	762,397	\$1,092,622	1,453	648,322	\$979,522



## Trade Notes.

Joseph May, of Livingston & Co., is in New York on business. He will return before the holidays.

Mr. Ludwig Raecke of Charles Graef & Co., New York, who has many friends on the coast, has returned home from Europe.

F. C. Hellwig, the well known Nevada County wine maker and distiller died recently at his home. The deceased was greatly respected by all who knew him.

Wm. Wolf & Co., have recently imported per Br. Ship Killean 150 barrels of export whisky which is before the trade. The trade in these goods is brisk and satisfactory.

Albert Lilienthal, of the firm of Lilienthal & Co., New York, is in this city on a business trip. This is his first trip to the Coast in fourteen years. He will remain only about a fortnight.

The recent canvass of the wine cellars of Napa valley shows that there is a stock of about 4,000,000 gallons in the valley. This includes 92 wineries and is much smaller than for many seasons back.

John J. Doyle, of the Cupertino Wine Co., has gone East to attend the session of the Niagara Canal Convention. Incidentally he will put in some time in the interest of the wines of the company.

The residence of Mr. T. R. Minturn, of the Sierra Vista Vineyard Co., at Minturn, was burned to the ground on the evening of the 8th ult. The family barely escaped with their lives. The loss is about \$4000.

E. C. Priher, the General Manager of the Napa Valley Wine Co., made a flying business trip East during the past fortnight. He reports business as very brisk, and the fall and holiday trade has been fully up to expectations.

The Reward Champagne Co., of St. Louis has filed articles of incorporation with a capital stock of \$7500, divided into 300 shares of \$25 each, all paid up. George Fuchs holds 149 shares, Hermann Rabb 149, and Henry Ruckert 2 shares.

Bowen & Schram are having a good holiday demand for the Schram dry wines and the West sweet wines and brandies. Mr. Bowen is one of the most active young men in the trade, and to his energy the prosperity of his house is in a large measure due.

Charles Meinecke & Co., have just received per ship Ravenscourt and Formosa from Liverpool a fine lot of Ports, Sherries and other wines. Their imports of selected wines have been very large of late, but are fully warranted by the nice trade they are doing.

Hellmann Bros. & Co., are now offering to the trade another lot of Krug's Champagnes brought by ship Killean and by rail from New Orleans. The lot includes about 230 cases. The trade in the Krug brand is picking up and the inquiry is reported as good.

The *Wine and Spirit Bulletin* of Louisville, says that the indications are that scarcely any Kentucky distillers will display their goods at the Chicago World's Fair. That will be a satisfaction to the temperance fanatics, but a distinctive loss to the Fair.

The American Concentrated Must Co. shipped 500 barrels of must to England per ship Talisman, during the past fortnight. The lot was valued at \$14,000. This shipment was supplemented by one per ship Ballmore, consisting of 270 barrels valued at \$7870.

The death is announced at Rheims, after a short illness, of Mr. Greno, one of the founders of the great Champagne House of Pommery & Greno, which in 1836 became Vve. Pommery & Greno, and from which he retired in 1840. Mr. Greno was in his 81st year.

C. Carpy & Co., have bought the 1892 vintage, about 80,000 gallons, from M. M. Estee of the Hedgside vineyard, Napa. This is one of the earliest sales made. The price is private.

TO WINE MEN.

# OENOTANNIN.

FOR WHITE AND RED WINES,

OF MR. A. CHEVALLIER-APPERT, PARIS.

Being used on fermented wines before the second clarification.

It calms and regulates the second fermentation of young wines.

It restores the natural tannin of the wines which may have been lost or impaired by imperfect fermentation or treatment.

It strengthens and develops their natural color and aroma, preparing and assisting them for thorough clarification, promoting their development and improvement in quality and aroma, as also their keeping quality, and ripening them for earlier delivery.

We would also call your attention to CHEVALLIER-APPERT'S

## PULVERINE.

A CLARIFYING POWDER

which is greatly appreciated abroad for its sure and instantaneous action on both RED and WHITE WINES. It has neither taste nor smell and can be used in perfect safety, for it will not affect the wine in any way, except clarification.

OENOTANNIN and PULVERINE are imported in tins of 2 1/5 lbs. or 1 kilogram each. Prices upon application.

To avoid counterfeits see that the names of "Appert" and the undersigned as agents appear on each tin, which also contains directions for use.

## A. Boake Roberts & Co's

- B. M.** Liquid Albumen is very useful as a first fining for high class wines. V. B. being used to finish with. C. W. P. should also be used.
- V. B.** White wines should always be fined with this clarifier. Alone on strong wines, but on wines of low alcoholic strength in conjunction with C. W. P.
- V. R.** The best clarifier for RED WINES.
- C. W. P.** A white crystalline substance. To be used for the preservation of unstaple wines and in conjunction with finings on all wines of low alcoholic strength.
- E. V.** For the treatment of green wines or the restoration of those which have gone acid.

Prices upon application.

## CHAS. MEINECKE & CO.

SOLE AGENTS,

314 SACRAMENTO ST., S. F.

ut it is understood that it is considerable better than has been paid heretofore.

Mr. E. D. Carter, of Dant & Carter, Louisville, reports that business with his firm is in a thriving condition. With "J. W. Dant" and "J. P. Ripy" whiskies, Mr. Carter has two lines which commend his house to the most favorable consideration of the wholesale trade.

At the auction sale of W. & F. Restell, 29 Mork Lane London, on the 17 ult., 6 barrels of California brandy imported by steamer from New York on July 9th were sold. The price realized was 3s. 10d. per gallon—about 92 cents—in bond. This is a very good figure.

B. R. Kittridge, of the Sonoma Wine and Brandy Co., New York, has returned East after a month's trip on the Coast. He selected about 150,000 gallons of dry wine while here, and this with his contracts will insure him a good supply for his trade during the coming year.

M. Walter & Co., the well-known manufacturers of bitters, cordials, etc., are doing a good business. The winter trade has set in in good shape and they see no reason why the season should not be a good one, in view of the fact that the revival in trade appears to be general.

Walden & Co. shipped 407 packages of brandy to New York, per the Comenough. The fame of the Walden brandy extends over two continents, and the sale in New York is as flattering and large as in Great Britain and Germany. The firm makes a speciality of the drug trade.

Kolb & Denhard have just made a handsome sale of their wines in glass and wood to one of the leading wine houses of Portland, Or. It consisted of 200 cases and 80 barrels. Knowing the quality of the goods, we venture to predict that the sale will be followed by a repeat order.

A. P. Hotaling & Co., received 100 bbls of their only J. H. Cutter by the ship San Joaquin which arrived on the 30th ult. The vessel was considerably longer in making the voyage from New York than usual and had an unusually rough trip, but this only adds to the quality of the goods.

Frank H. Mette, the son of Henry Mette the Mormon Island wine maker, was recently married to a most estimable and charming young lady. Mr. Mette has the best wishes of all in the industry, and the hope that his new venture in trotting double will be the most successful event of his life.

In Santa Clara county the following parties have signified their intention of exhibiting wines and brandies at the World's Fair: R. Heney, Jr., P. O. Burns Co., H. A. Merriam, Paul Masson, El Quito Vineyard Co., C. P. Howes, Cupertino Wine Co., Wm. Pfeffer, Wm. Wehner and Jos. Sladky.

Messrs. J. R. Parkington & Co., state that the shipments of Port for October amount to 12,401 pipes (Great Britain 6,674 pipes), making 99,096 pipes for ten months, against 74,538 pipes in 1891. The Sherry shipments were 4832 butts, making 40,292 butts for ten months against 52,933 butts in 1891.

Rosenfeld Bros. & Co., of Chicago have bought the "Old Kentucky Comfort" distillery at Louisville, for \$82,500. The plant has five acres of ground and a warehouse with a capacity of 16,500 barrels; but this will be increased to another warehouse of 23,000 barrels capacity. The firm will make hand-made, sour mash goods solely.

The slaughter houses of the South San Francisco Land and Improvement Company which are owned by a corporation largely controlled by the Spirit Trust started operations on a large scale on the 5th inst. Among those who are interested in this enterprise are, J. B. Greenhut, P. E. Her, Nelson Morris, E. R. Lilienthal and others equally well-known.

Eugene J. Cantin, of Arpad Baraszthy & Co., has been interviewed in Chicago by the *Inter-Ocean* on the result of the election. He says that the California wine producers had a deal to do with it on account of Harrison's unpopularity and the snobbish treatment that California wines received by Harrison, General Barnes et al, when the President was here last year.

C. M. Mann, the General Manager for I. De Turk, has been doing a rushing business since Thanksgiving. His shipments from now to the holidays promise to exceed anything in the history of the house. He recently sent a fine lot of bulk goods around the Horn to New York, and is developing a trade for cased wines in Honolulu. The house has also gone into the Central American trade and finds it promising.

Attention is called to the reconstructed advertisement of the Meadville, Pennsylvania, Rye whisky which appears elsewhere. The distillery of this company is located at Meadville, Pennsylvania, and among Pennsylvania ryes that of the company stands in the front rank. "Meadville" is not made in New York State, as some might have believed from reading our first advertisement.

The Napa Valley Wine Co. is enjoying an excellent trade. The demand for their wines and brandies in wood and glass is quite active. Their shipments for October and November were heavy, and they are naturally well pleased with the renewed movement as well as with the fact that their goods make staunch friends wherever introduced. This is the reward for setting a good standard of merit and maintaining it.

Sherwood & Sherwood, received a fine lot of goods by sea on the 1st inst. On the ship Fornosa from Liverpool they had 225 bbl Bass Ale, 475 bbl Stout, 225 cases whisky and 50 cases gin all from E. & J. Burke & Co., Ltd; and on the Ravenscourt from the same port they received 10 cases and 95 bbl Bass Ale, 20 cases and 335 bbl Stout, 50 cases gin and 80 cases whisky from the same house, as well as some of Ross' Ginger Ale. Business is booming with them.

Attention is called to the announcement of Messrs. W. S. Hume & Co., in another column. Messrs. Hume & Co., have at Silver Creek, one of the best equipped distilleries in Kentucky. Their whisky already has a fine sale on the coast and their brand is known as being strictly first-class. About the first of next year, Mr. John White, who represents the firm, will call upon the coast trade and will no doubt have a fat looking order book when he returns east.

Hobbs, Wall & Co., through their active factotum, Mr. Sam Rassette, have just designed a fine box or case for packing the "Steinwein Box Bentele," a curious glass package patented by Ed Kolb of Kolb & Denhard. The case is a model of ingenuity, as it would seem at first that the package could scarcely be packed with safety. Hobbs, Wall & Co., excel in this sort of special work, as well as in manufacturing every description of case ordinarily required by the trade.

The attention of the trade is called to the advertisement of Messrs. Stevens & Co., of this city, proprietors of the popular "White House" whiskies. These goods have a large and growing sale on this coast, a fact which is not only due to their merit, but to the thorough business manner in which they are placed on the market. That they are excellent whiskies, everyone knows who has tried them. The house is also Pacific Coast agent for those famous old brands, "Glenora" Highland malt whisky and Allman's Irish whisky.

J. P. Ripy the well-known distiller of Lawrenceburg, Ky., who has been holding his production of "Old Hickory Club" whisky for several seasons is about to place the brand on the market. This whisky will be sold exclusively in cases, and the fact that it is both produced and controlled by Mr. Ripy is a fine guarantee of its merit and purity. The whisky is the finest hand-made sour mash product and in properly placing it Mr. Ripy will have the co-operation of Mr. Paul Montfort, one of the royal good men in the trade and a typical southern gentleman.

R. S. Strader & Son, of Lexington, Ky., one of the leading Kentucky houses, write that they are having an unexampled success in placing the Palo Alto wines and Vina brandies of Senator Stanford. They have been handling these goods but two years, and yet this year they have disposed of ten carloads. This in so small a time, is most remarkable, and shows what good goods and enterprise will do. The firm also handles "Old Plugh" whisky, one of the best of Kentucky products. Mr. Strader is the son of R. S. Strader, the noted Kentucky horseman.

A dispatch from Madrid says: The Spanish Agriculture Council is again discussing the means of putting an end to the

vagaries of the phylloxera in Spanish vineyards. At the meeting of the council recently, several speakers expressed regret that the Spanish vine growers had neglected the appeal for funds to enable them to adopt systematic means to combat the pest. Vineyards covering an area of 380,000 acres have been already destroyed, and 63,000 acres more have been invaded by the pest. The Agricultural Council suggests that the only remedy can be found in the propagation of American resistant vines.

German cognacs are said to be more than ever offered in the G. man markets; the manufacturers of these products seem to rise out of the ground and proudly call themselves "Distilleries of Cognac, according to the French system." It can hardly be wondrous that the French distillers should ask to be legally protected against these manoeuvres when it is borne in mind that very little wine indeed enters into the fabrication of the so-called Eaux-de-Vie, which is moreover exported under the name of Cognac, and which is nothing more than an abominable concoction of different essences made into "fire water" by the addition of German spirit. —*Wine and Spirit Gazette, London.*

E. F. Preston, the proprietor of the Portola vineyard and winery in San Mateo county, is gradually coming to the front with his cased goods. Mr. Preston sells his wine only in glass, and reports an increased demand for them. The Portola vineyard is situated about seven miles from Redwood City, and consists of about one hundred acres, all planted to the choicest red wine grapes. Mr. Preston has a splendid winery, in which are stored the vintages of the past five years. He is now bottling his 1887 and 1888 wines. Mr. Preston has lately built a \$50,000 residence on his place, which he will soon occupy permanently. The Portola wines are noted for their bouquet and lightness of alcohol. —*Boniforts.*

Elsewhere in this issue will be found the advertisement of the Fible & Crabb Distilling Co., of Eminence, Ky., distillers of the celebrated "Old Blue Ribbon" whisky. This is one of the high grade brands, that helps to maintain the peerless reputation of Kentucky whiskies. The Company make a specialty of bottling this brand at the distillery, thereby guaranteeing the purity and excellence of the goods. The glass packages are highly artistic and well entitled to hold such whisky. The institution has been established since 1872 and may well be proud of the position it occupies in the industry to day. Besides the "Blue Ribbon," the Company also manufactures the "Fible & Crabb," "Kentucky Potecan," and "Dew Drops."

The will of Henry A. Maison of Maison & Feldman, who has been missing since May, will probably be admitted to probate in this city. Mr. Maison was last seen in Port Townsend, Wash., whether he went on business. His wife, Helen S. Maison to whom he willed all of his property, swore in the court that she believed he had wandered off into the wilderness from Port Townsend and starved to death. She said he had not been entirely in his right mind for a year or more, but his creditors object that proof of death has not been furnished. He left an interest in several saloons in this city in addition to his wholesale business, corner of Jackson and Sansome streets; a \$5000 life insurance policy, four lots in Santa Monica, and a \$3000 promissory note made out in his favor. The will was made August 22, 1889.

They are telling a good story among the trade about the Inglenook wines and the experience of a certain Bordeaux expert—an American by birth—had with them in New York recently. The scene is laid in the down town office of a well-known importer, who has invited some friends to lunch, the Bordeaux expert included. Sauterne served, and the Bordeaux man was happy, even going so far as to neglect Ward McAllister's injunction as to taking only one glass of Sauterne. With the entire came some Inglenook Claret and Chateau Blaye 1878, a selected vintage and bottling, of which the importer is very proud. The labels, of course, were carefully hidden. What was the importer's amazement and chagrin not only to see the Inglenook preferred to the Chateau Blaye but to hear it said that the latter had a distinct taste of "chicken feather" though with more of the "rancio."

The Fible & Crabb Distilling Co., of Eminence, Ky., write: "Judging from past experience, with the exception of 1888, it has

been a very difficult matter to get the Kentucky distillers to agree to anything. We make but very little whisky, only about 2,500 barrels each season, so that the small distillers of this State are not the ones that hurt. It is the distillers that mash thousands of bushels daily that do the damage. If they could be persuaded to close their concerns for a part of the time, the whisky market would soon be tight, but there is where the trouble comes in. They say their distilleries must run as it does not pay to stand idle. We little fellows have trade for all of our whisky and consequently do not bother much with what the big fish are doing. Of course, an over-production by large distilleries who make a cheap grade of whisky is injurious to all classes of goods. We shall start late this season and make only about three-quarters of a crop. It is to be hoped that something will be done to stop the big distilleries, for a time at least."



The recent sale of '93 and subsequent crops of "T. B. Rippy" is leading to some confusion in the trade as to the status of prior crops, with reference to Mr. Rippy's name. At the request of Messrs. James Levy & Bro., of Cincinnati, we call attention to fact that the regular "Anderson Co., Sour Mash" brand will appear on all the "Anderson Co., Sour Mash" distilled prior to November 1, 1892. Messrs. Levy & Bro., write us under date of November 26th: "Our contract with Mr. Rippy calls for the use of this (the accompanying) brand on all the "Anderson County Sour Mash" made 1889, 1890, 1891, 1892." The cut which appears in connection herewith is the brand referred to by Messrs. Levy & Bro. This explanation should prevent any further confusion regarding the brand in question.

The trade of the Coast scarcely need an introduction to the Anderson and Nelson Distilleries Co., whose full page advertisement appears in this issue. It is one of the old, substantially founded firms of Louisville, Ky., and its justly popular brands, "Anderson," "Nelson" and "Buchanan" are in demand wherever lovers of good, old Kentucky whisky are found. Their brand "Anderson" is a hand-made, sour-mash, fire copper whisky distilled by the Anderson Distillery Co., in Louisville; "Nelson" is a fine copper distilled bourbon made in Jefferson county, Kentucky, and "Buchanan" is a hand-made sour mash. The equipment of these distilleries is complete in every detail for the manufacture of first-class goods, and for the proper maturing thereof. The warehouses are all heated by steam. Buyers of the company should take notice of the fact that the company guarantees out-pace on each barrel of goods sold by them. The whiskies of the Anderson and Nelson Distilleries Co., have a good demand on this Coast, not only on account of the individual merit of the goods, but that buyers are assured that their high quality will be steadily maintained.

When the "La Rose" was opened in the Russ House by Mount & Story about three months ago, it was apparent that a new order of things was to be inaugurated in the business of conducting a saloon. While it is one of the handsomest establishments of its kind west of Chicago, it has maintained its high reputation for the purity and excellence of its wines and liquors and the polite service of its attaches. No more gentlemanly, polite or attentive barkeepers are to be found than those who dispense liquid refreshments at the La Rose. Sam Mount is omnipresent and personally superintends every detail of the large business done by his popular establishment. Mr. Story, who is equally well liked as his gentlemanly partner, is always about to look after the comfort of his numerous patrons. The lunch served every day is the best that can be had at any saloon in the city, and is daintily served by Mr. Mount in person. The famous Jesse Moore whiskies, for which Moore, Hunt & Co. are the Pacific Coast agents, are a specialty at the La Rose. If every saloon served these whiskies to its patrons, the voice of the Prohibitionist would soon be silent in the land, for they are pure as mountain dew and as wholesome as mothers' milk. The La Rose has caught on, and its business is daily increasing.—*S. F. Daily Report.*

ENGRAVING—Superior Wood and Metal Engraving, Electrotyping and Stereotyping done at this office.





**KENTUCKY CLUB**  
HAND MADE  
**SOUR MASH.**  
DISTILLED BY  
DAVISS COUNTY DISTILLING CO.  
OWENSBORO, KY.

SHORT  
HORN  
D.O.M.

**GLENMORE**  
DISTILLED BY  
GLENMORE DISTILLING CO.  
R. MONARCH, PRES.  
OWENSBORO, KY.

Our Cooperage is our own manufacture.  
**OUTS AND PROOF GUARANTEED**  
 Goods delivered F. O. B. either Boat or Cars.

We have spared neither effort nor expense to make "GLENMORE" the finest early maturing Sour-Mash Whiskey ever produced in Kentucky and the flattering recognition extended to that brand by the trade is proof enough to us that our efforts have been crowned with entire success.  
**GLENMORE DISTILLING CO.**

# MOORE & SELLIGER,

Louisville, Ky.



BELMONT and ASTOR are distilled from finest of grain and purest of water upon the Hand Made Sour Mash Process. Each and every barrel guaranteed to be strictly pure and free from any must.



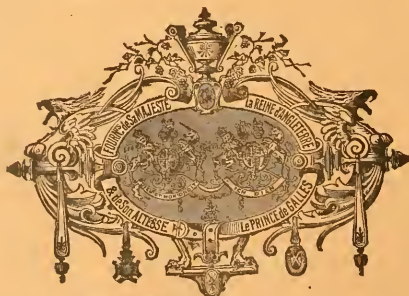
The NUTWOOD is a strictly old fashioned "Fire Copper" Sweet Mash Whisky, in the distillation of which, we guarantee the use of 40 per cent small grain, giving to the Whisky a heavy body and excellent flavor, which, for compounding purposes, is unexcelled in Kentucky.



The BELMONT, ASTOR and NUTWOOD Whiskies are stored in the latest improved bonded warehouses, with patent racks, metal roof, iron shutters and doors. Giving our personal attention to the safe handling and care of these goods, with every advantage and facility for shipping the same, we can guarantee full satisfaction in every particular to the trade. Soliciting your favors, we remain,

Very respectfully, **MOORE & SELLIGER.**

# PERRIER-JOUËT & CO.



## CHAMPAGNE

"Special," "Reserve Dry," "Brut."

**W. B. CHAPMAN,**

SOLE AGENT FOR PACIFIC COAST,

123 CALIFORNIA STREET, SAN FRANCISCO.

For Sale by all First-class Wine Merchants and Grocers.

Specialty also of High-grade Clarets, Sauternes and Old Cognacs.

# Imports and Exports

DURING THE PAST FORTNIGHT.

## EXPORTS OF WINE.

TO CENTRAL AMERICA PER STEAMER AURELIO, NOV. 18, 1892

DESTINATION.	SHIPPERS.	PACKAGES.	GALLONS.	VALUE.	
leos	Radovich Bros.	10 cases	8	55	
cajutla	E. P. English	14 cases	100	100	
leos	E. J. G. Steele & Co.	16 cases	100	100	
mapapa	J. C. Reed & Co.	6 barrels	177	28	
	John T. Wright	3 cases	20	20	
leos	C. H. A. & C. Froste	32 cases	140	108	
untas Arenas	C. Schilling & Co.	8 kegs	160	140	
		6 cases	21	21	
mapapa		2 kegs	20	20	
		3 barrels	15	15	
a Libertad		3 barrels 4 octaves	371	262	
		6 cases	55	55	
hamperico		20 kegs	200	150	
untas Arenas		25 bbls 50 oct	2,824	1,980	
		38 kegs	76	45	
		10 cases		45	
Total amount 100 cases and				5,752	\$3,058

TO MEXICO—PER STEAMER AURELIO, NOV. 18, 1892.

DESTINATION.	SHIPPERS.	PACKAGES.	GALLONS.	VALUE.	
an Blas	J. O. Meyerins	2 hi-bbls 14 kegs	155	842	
		1 case	1	40	
alinas Cruz	Köhler & Fröhling	24 kegs	300	180	
an Benito	W. Lozano	8 kegs	80	54	
alinas Cruz		15 kegs	150	112	
lazatlan		2 hi-casks	96	70	
an Blas		10 casks	222	145	
		1 case	65	40	
lazatlan	C. Schilling & Co.	1 case	1	4	
	Rutner & Benjuxin	1 keg	20	14	
lanzanillo		1 keg	10	11	
Total amount 2 cases and				1,129	\$777

TO JAPAN AND CHINA—PER STEAMER CITY OF PERINO, NOV. 26, 1892.

DESTINATION.	SHIPPERS.	PACKAGES.	GALLONS.	VALUE.	
okio	B. Singer Bros.	4 barrels	504	8 55	
okobama	Orlo Norman	24	41	34	
	Langfeldt & Co.	10 barrels	523	157	
vagasaki	S. Foster & Co.	1 cask	65	40	
obe		1 cask	60	36	
okohama	Lachman & Jacoby	9 cases	55	30	
Total amount 9 cases and				903	\$372

TO NEW YORK VIA PANAMA PER STEAMER SAN BLAS, NOV. 65, 1892.

DESTINATION.	SHIPPERS.	PACKAGES.	GALLONS.	VALUE.	
new York	K. Appel	25 barrels	1,175	8 244	
	Köhler & Van Bergen	60 barrels	3,011	1,724	
ersey City	Lenormand Bros.	1 hi-barrel	27	29	
new York	Garnier Lancel & Co.	103 barrels	5,101	1,297	
	S. Lachman Co.	100 barrels	4,975	2,304	
	J. Grundlach & Co.	180 barrels 6 puns	9,650	2,400	
	Köhler & Fröhling	60 barrels	3,528	1,769	
hildelphia	Overland F T Co.	10 barrels	517	250	
Total amount				30,600	\$10,128

TO CENTRAL AMERICA PER STEAMER SAN BLAS, NOV. 25, 1892.

DESTINATION.	SHIPPERS.	PACKAGES.	GALLONS.	VALUE.	
a Libertad	John T. Wright	2 hi-barrels	50	8 49	
an J. de Guatemala	Napa Valley Wine Co.	93 cases	446	346	
	Berk Peyer & Co.	12 cases	73	53	
a Libertad	Hyman Bros.	5 barrels	152	55	
hamperico	Köhler & Fröhling	4 barrels	200	160	
	Vrreala & Froste	26 cases	157	157	
Total amount 131 cases and				445	\$78

TO NEW YORK VIA CAPE HORN PER STEAMER GEMMATH, NOV. 25, 1892.

DESTINATION.	SHIPPERS.	PACKAGES.	GALLONS.	VALUE.	
new York	Jas. de Fremery & Co.	25 cases Champagne	8	50	
	Henry Farr	50 barrels	12,500	6 2 0	
	Santa Cruz Mi Wine Co.	3 barrels	150	55	
	C. A. Worth	30 barrels	1,000	5 0	
	B. Enpall & Co.	100 barrels	4,500	3 7 0	
	Goldberg, Bowen & L.	1 barrel	50	25	
	Berzes & Domeniconi	5 barrels	2,600	1 30 0	
	Paolo Transfer Co.	4 barrels	151	75	
	Cuperlino Wine Co.	800 cases	3,200		
	Arpad Haraszthy & Co.	1 ca	60	50	
	I. De Turk	40 barrels	2,400	1,500	
	J. Grundlach & Co.	370 barrels	11,350	3,758	
	Lachman & Jacoby	675 barrels 1 keg	34,000	11,045	
	Köhler & Fröhling	200 barrels	10 0 0	5 00	
	S. Lachman Co.	100 barrels	5 000	3 7 0	
	Somma W & B Co.	25 barrels	12,800	6 400	
	Cal Transfer Co.	1 barrel	50	25	
	C. Carpy & Co.	500 barrels	23,000	11,500	
Total amount 828 cases and				104,744	\$68,522

TO HONOLULU PER STEAMER AUSTRALIA, NOV. 26, 1892.

DESTINATION.	SHIPPERS.	PACKAGES.	GALLONS.	VALUE.	
Honolulu	W. F. Van-Johansen	14 cases	8	50	
	S. Lachman Co.	20 kegs	300	201	
	Beringer Bros.	21 barrels 61 kegs	1,355	965	
	Jones, Mundy & Co.	2 cases		40	
	C. Schilling & Co.	109 kegs 35 oct	1,650	1,170	
	Köhler & Van Bergen	15 bbls 5 casks	300	210	
		30 kegs	1,275	815	
Total amount 18 cases and				5,114	\$4,520

TO JAPAN AND CHINA—PER STEAMER GAELIC, NOV. 16, 1892.

DESTINATION.	SHIPPERS.	PACKAGES.	GALLONS.	VALUE.	
Shanghai	Köhler & Van Bergen	2 barrels	101	8 50	
Hongkong	Sperry Flour Co.	8 cases	15	50	
	Goldberg, Bowen & L.	3 kegs	15	15	
Naagsaki	Williams D & C	4 barrels	200	81	
Total amount 8 cases and				316	\$106

## EXPORTS OF BRANDY TO DOMESTIC PORTS BY SEA.

From November 15th to November 30, 1892.

VESSEL.	DESTINATION.	SHIPPERS.	PACKAGES.	GALLONS.	VALUE.
Cunemaugh	New York	Walden & Co.	407 pkgs	17,757	\$25,514
"	"	S. Lachman Co.	30 hi-bbls	3,200	10,400
"	"	C. Carpy & Co.	26 packages	552	1,064
"	"	I. De Turk	3 barrels	150	300
San Blas	"	Cal Transfer Co.	2 hi-barrels.	102	175
Total amount				35,711	\$47,453

## EXPORTS OF WHISKY BY SEA.

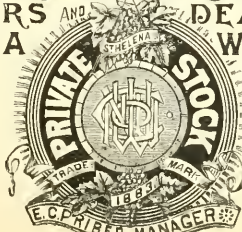
From November 15th to November 30, 1892.

VESSEL.	DESTINATION.	SHIPPERS.	PACKAGES.	GALLONS.	VALUE.
Gaelic	Yokohama.	Sprinnee, S & C.	20 kegs	125	8 237
Acapulco	Punta Arenas	Castle Bros.	12 cases	26	111
"	"		1 hi-bbl	26	91
"	"		10 cases	50	70
"	Salinas Cruz.	W. Lozano	1 keg	5	29
"	Anapala.	J. C. Reed.	1 keg	5	29
"	San J. de Guat'ala	Lilienthal & Co.	1 hi-barrel.	26	78
"	"		9 kegs	112	397
"	La Libertad.	C. Schilling & Co.	12 cases	211	126
"	Punta Arenas.		4 barrels	211	844
San Blas	San J. de Guat'ala	Lilienthal & Co.	6 cases	187	645
"	La Libertad	Wilmerding & Co.	4 barrels	149	296
Australia	Honolulu	J. D. Spreckels & B	1 case	25	25
"	"	Lilienthal & Co.	70 cases	490	1,900
"	"	Montague S & A Co.	65 cases	570	2,200
"	"	Sherwood & S.	5 cases	18	18
"	"	T. Taylor & Co.	20 cases	130	130
"	"	A. Frankhauser & Co.	25 cases	179	179
"	"	Wilmerding & Co.	2 bbls 1 keg	80	180
Total amount 268 cases and				860	\$4,505

# NAPA VALLEY WINE COMPANY

OF CALIFORNIA.

GROWERS AND DEALERS IN PURE CALIFORNIA WINES AND BRANDIES



SPECIALTIES:

- PRIVATE STOCK HOCK.
- PRIVATE STOCK EL GERRITO.
- PRIVATE STOCK SAUTERNE.
- PRIVATE STOCK CLARET.
- PRIVATE STOCK BURGUNDY.
- PRIVATE STOCK VINE CLIFF.

WINERIES AND DISTILLERIES:

NAPA CITY, YOUNTVILLE AND ST. HELENA.

OFFICES:

11-13 FIRST ST., SAN FRANCISCO.  
200-202 S. FOURTH ST., ST. LOUIS



EXPORTS OF BRANDY TO FOREIGN PORTS BY SEA.

From November 15th to November 30, 1892.

VESSEL.	DESTINATION.	SHIPPERS.	PACKAGES.	GALLONS.	VALUE.
Aravapo	Salinas Cruz.	Kohler & Frohling	10 cases		\$ 60
	Amnapia	C Schilling & Co.	1 case		12
	Puñes Arenas.		10 octaves	264	225
Talisman	London	T H Froelich	50 barrels.	7,416	4,449
Baltimore	"	"	188 barrels.	9,332	5,539
	"	Adolph Beck.	10 barrels	501	500
Total amount 11 cases and				17,412	\$10,785

MISCELLANEOUS FOREIGN WINE SHIPMENTS.

From November 15th to November 30, 1892.

VESSEL.	DESTINATION.	SHIPPERS.	PACKAGES.	GALLONS.	VALUE.
Umatilla	Victoria.	Kohler & Frohling.	1 case.		5
S N Castle	Honolulu	M S Grünbann & Co	1 case.		6
	"	Rüther & Bendixen	10 cases		30
San Blas	Liverpool.	Dresi & Co.	2 barrels.	103	53
City of Pueblo	Vancouver.	I De Turk	11 barrels.	577	219
Transit	Honolulu.	Baker & Hamilton	16 barrels.	809	240
	"	"	2 cases.		8
	"	Lachman & Jacoby	2 cases 25 k.	290	197
Baltimore.	London.	Adolph Beck	5 barrels.	306	226
Galilee	Tahiti	Lenormand Bros.	6 oct 2 hf-b.	135	64
	"	C Carpy & Co.	10 casks.	631	138
	"	P G Sabatie & Co.	1 cask 5 bbls	477	143
Total amount 15 cases and				3,318	\$1,331

EXPORTS OF MISCELLANEOUS LIQUORS BY SEA.

From November 15th to November 30, 1892.

VESSEL.	DESTINATION.	SHIPPERS.	PKGS & CONT.	VALUE.
Gaech	Yokohama.	Williams, D & Co.	18 cases Cham.	\$ 308
Acapulco	Salinas Cruz.	W Louisa	10 bbls G Ale.	125
	"	Cabera, Roma & Co.	10 casks G Ale.	135
Umatilla	Victoria.	E G Lyons & Co.	10 cs Cordials	37
Transit	Honolulu.	Spruance, S & Co.	25 cs Bitters.	252
Australia	"	"	2 cs Bitters.	16
	"	Sherwood & Sherwood	10 cs Gin.	26
	"	T Taylor & Co.	5 cs Liquors.	41
	"	Jones, Mundy & Co.	18 cs Champagne	221
	"	Langley & Michaels	1 cs Fruit Juice.	6
Total amount 87 cases, etc.				\$4,117

NATIONAL IMPORTS AND EXPORTS.

	Sept., 1892.		Sept., 1891.	
	Quantity	Value	Quantity	Value
Re-imported spirits, proof gallons	30,449	\$ 43,277	76,891	\$ 95,508
Mixed Water, gallons	189,391	11,638	126,328	27,401
Malt liquors, bottled, gallons	127,394	126,714	116,328	119,083
Malt liquors, bulk, gallons	111,929	31,929	110,758	33,700
Brandy, proof gallons	14,194	42,197	26,357	72,445
All other spirits, proof gallons	30,243	48,871	64,289	67,450
Champagne, dozen	20,298	304,578	12,665	170,155
Still wines, casks, gallons	181,851	122,159	216,924	104,638
Still wines, bottled, dozen	22,878	110,974	22,438	120,325

EXPORTS.

	Sept., 1892.		Sept., 1891.	
	Quantity	Value	Quantity	Value
Malt liquors, bottled, dozen	31,929	\$45,560	30,105	\$ 44,064
Malt liquors, bulk, gallons	21,113	4,806	28,247	7,010
Alcohol, etc., proof gallons	14,154	4,507	37,833	21,834
Brandy, proof gallons	23,684	19,103	26,428	21,725
Rum, proof gallons	8,366	10,839	128,779	166,123
Bourbon whiskey, proof gallons	63,077	67,380	14,951	13,284
Rye whiskey, proof gallons	1,972	4,286	1,901	3,581
All other spirits, proof gallons	1,119	1,519	1,253	1,344
Wine, bottled, dozen	828	3,206	227	3,303
Wine, bulk gallons	76,015	35,999	66,673	33,451

EXPORTS OF FOREIGN LIQUORS

	Sept., 1892.		Sept., 1891.	
	Quantity	Value	Quantity	Value
Re-imported spirits, proof gallons			150	\$ 200
Malt liquors, bottled, gallons	90	80	665	473
Malt liquors, bulk, gallons	77	24	0	34
Brandy, proof gallons	127	460	2,633	1,878
All other spirits, proof gallons	2,460	1,811	2,956	2,408
Champagne, dozen	20	311	173	2,182
Still wines, casks, gallon	371	37	1,024	487
Still wines, bottled, dozen	101	284	457	1,412

IMPORTS OF WINES AND LIQUORS BY SEA.

FROM NEW YORK—PER SHIP MANUEL LLANENA Nov. 23, 1892.

SHIPPERS.	CONTENTS.	CONSIGNEE.
C P Moorano & Co	10 barrels Whisky	A P Hotelling & Co
Lilienthal & Co	10 barrels Rum	Lilienthal & Co
J A Burke	1 barrel Whisky	Wm Behrens
"	1 hf-bbl "	J K Dickinson
"	2 barrels "	Hawks & Kagal
"	1 barrel Whisky	Dewes & Co.
"	2 barrels "	Jos Dickinson
W K Freeman	1 barrel "	M P Lelling
"	2 barrels "	Vogelson & Co.
"	1 barrel "	S Prater & Co.
"	2 barrels "	Miller & Prantel.

FROM PHILADELPHIA—PER SHIP JOHN A. BRIGGS, Nov. 23, 1892.

Sutton & Co.	25 barrels Whisky	Order
R Simonsen	100 barrels Whisky	Order marked A in ring.
J A Burke	1 barrel "	J A Goldstein
"	1 barrel "	J A Johnson
"	1 hf-bbl "	Golden West Pharmacy
M R Gildsterner & Co.	1 barrel Mineral Water	Biericke & Runyon.
F O Boyd & Co.	74 packages Wine	Order.
McJohld & Heinenman	85 cases Cider	Sherwood & Sherwood.

FROM NEW YORK—PER SHIP CHARLES E. MOODY, Nov. 24, 1892.

L Gandolfi & Co	4 barrels Wine	Italian Swiss Colony
"	4 hf-bbls "	"
W K Freeman	7 barrels Whisky	J L Fourcade
"	1 hf-bbl "	"
"	1 barrel "	G F Fullerton
"	6 barrels "	H E Dillman
"	2 barrels "	D Lieb

FROM VANCOUVER—PER STEAMER UMATILLA, Nov. 16, 1892.

Hudson Bay Co.	50 cases Whisky	S Glaser.
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FROM VICTORIA—PER STEAMER CITY OF PUEBLA, Nov. 21, 1892.

	25 cases Gin	A P Hotelling & Co.
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# WM. WOLFF & CO.,

Importers and General Agents,

327-329 Market Street,

San Francisco, Cal.

## PACIFIC COAST AGENTS FOR

POMMERY SEC CHAMPAGNE,  
J & F. MARTEL COGNAC,  
MINERAL WATERS OF THE APOLLINARIS CO., Limited, London  
MORGAN BRO., PORT ST. MARY'S SHERRIES  
DIXON'S DOUBLE DIAMOND PORT.  
DUROS FRERES, BORDEAUX, Claret and Sauternes,  
50% WINKS, from Messrs. Henkell & Co., Mayence,  
HUNGARIAN APERIENT WATER  
SUTTON, GARDEN & CO., London, Old Tom Gin

JOHN de KUYPER & SONS, ROTTERDAM, GIN,  
SILKA KUMMEL,  
PABST BREWING CO., (formerly PHILIP BEST),  
MILWAUKEE Export Beer, Select Blue Ribbon  
THE "BEST" TONIC,  
THEO. LAPPE'S GENUINE AROMATIC W  
FRIEDRICHSHALL APERIENT WATER

CANTRELL & COCHRAN'S Belfast Open Ale,  
BASS & CO'S Pale and Burton ALE, in Hopshead,  
GUINNESS & CO'S (Dublin) Extra Stout in Hopshead  
ANDREW USHER & CO'S Scotch Whiskies  
JAMESON & CO., IRISH WHISKY,  
LONDON Dry Dock Jamaica Rum,  
"DUGS-BRAND" BRAND of Guinness Stout and Bass' Ale  
ROYAL WINE CO., OPORTO, Port Wines  
D'OLIPH WOLFE'S SON & CO., SCHWABEN, SCHNAPPS

Excelsior: '83 Bluegrays; '87 T. B. Rip; '86 Allen & Bradley rye and bourbon, Hermitage, Sovereign bourbon and rye, Hanning, Belmont and other Staple brands. Lowest market quotations furnished on application, to the wholesale trade only.

FROM ANTWERP—PER BRITISH SHIP KILLEN AN. NOV. 23, 1892.

John P Best & Co	150 barrels Whisky Paris	Wm Wolff & Co
"	100 baskets Mineral Water	Tillman & Bendel
"	25 cases Mineral Water	Farrort & Co
"	350 cases Blue Geneva	Williams, Dimond & Co
"	100 cases Red Geneva	"
"	500 cases Green	"
"	50 cases White	"
"	200 cases Cognac	"
"	20 cases Bitters	"
Ad Vaeggl	35 cases Liqueurs	A Vignier
"	6 cases Mineral Water	"
"	263 cases Liqueurs	"
"	30 cases Wine	"
"	8 cases Wine	"
"	5 cases Brandy	"
"	25 cases Cognac	"
"	15 cases Vermouth	"
"	50 cases Bitters	"
Blaaw & Co	150 cases Red Geneva	Order marked AVH
John P Best & Co	8 cases Wine	Wm Westhof
"	50 cases Wine	Chas Meinecke & Co
"	35 cases Liqueurs	J De Fremery & Co
A Houtman & Co	25 cases Red Geneva	Sherwood & Sherwood
"	2 cases Geneva	"
Blankenheym & Nolet	50 cases Red Geneva	Wolf Wreden & Co
"	7 cases Arrack	"
Herman Jansen	50 cases Geneva	Order marked HH
Ball & Dunlop	5 qr-pipes	Order marked CWC
"	30 eighth-pipes Geneva	"
"	25 eighth-pipes Geneva	"
Steinmann & Co	150 basket Champagne	Hellmann Bros & Co
R Bern	30 cases Wine	A Vignier
J Preller & Co	16 cases Wine	"
J E Cronan & Co	4 cases	"
"	35 cases Liqueurs	"
Schroder, Schyler & Co	10 cases Wine	Emgene Thomas & Co
Volly, Prat & Co	50 cases Vermouth	Lilienthal & Co
"	25 cases Bitters	"
"	250 cases Vermouth	P G Sabatie & Co
"	510 cases Vermouth	J De Fremery & Co
Adolfo Wolff Sons & Co	100 cases Gin	Wm Wolff & Co
Barlon & Guesier	83 cases Wine	A Vignier

IMPORTS BY RAIL IN BOND.

SHIPPERS.	CONSIGNEES.	CONTENTS.
out:ern Pacific Co	400 cases Champagne	Jones, Mundy & Co
Erie Dispatch Co	500 cs Angostura Bitters	Order marked JWW
southern Pacific Co	20 cases Champagne	A Vignier
"	10 cases Wine	"
"	10 cases Wine	Order mark-d JWB & Co
"	18 cases Wine	Maison Riche
"	10 cases Cognac	"
"	1 case Wine	Order marked CP
"	35 cases Brandy	Sherwood & Sherwood
"	80 cases Champagne	A Vignier
"	80 cases	Order marked HB & Co
"	32 cases Wine	Order marked EL
"	5 cases Champagne	"
"	10 cases Wine	Order marked HD
"	20 octaves Cognac	Order marked JWB
"	20 cases Brandy	F G Voss & Co
"	48 cases Wine	"
"	96 cases Cordials	Goldberg, Bowen & L
"	100 cases Champagne	Chas Meinecke & Co
"	100 baskets Champagne	"
"	100 cases Champagne	Goldberg, Bowen & L
"	50 cases Sparkling Wine	Wm Wolff & Co
"	10 cases Liqueurs	Goldberg, Bowen & L
"	12 cases Wine	"
merican Express Co	3 cases Whisky	J Anderson

AGENT WANTED

WANTED—By a New York firm for the Pacific Coast an agent or firm in the trade to take charge of introducing Saccharne amongst the wine growers, brewers, lemonade, soda water and cider makers. Please address with particulars P. O. Box 178, New York City.

WHISKY AND SPIRIT IMPORTS BY RAIL, S. P. CO.

CONSIGNEES	SPIRITS			WHISKY		
	Barrels	1/2 bbl	Cases	Barrels	1/2 bbl	Kegs
James Mundy & Co	440			95		
Lilienthal & Co	465					
C W Craig & Co	180		250	25		
L Tansig & Co	120			115		
Cook & Bernheimer				50	5	
Moore, Hunt & Co				2	15	
S McCartney				120	5	
Coblentz Pike & Co				75		
A P Hotaling & Co				68		
O F T Co				2		
J L Nickel				14		
Meyerheld, Mitchell & S		15				
Belm Bros						
O N Babst				1		
Tropence & Co				1		
Robert Gage						
Pacific Union Club				2		
J T English				15		
N Wetstein, Oakland				1		
P Tiedeman				1		
W A Emmett				1		
L Chippari				1		
Total	1,205		15	941	51	

BEER IMPORTS BY RAIL, S. P. CO.

CONSIGNEES.	BOTTLED.			BULK.		
	Case	Cask	Car L'd	Barrels	1/2 bbl	1/4 bbl
Williams, Dimond & Co	175	130				
Sherwood & Sherwood		114				
W Bogen				125	40	132
Total	175	250		125	40	132

EASTERN WHISKY IMPORTS. DIRECT SHIPMENTS Official Figures October, 1892. In Gallons.

	Alcohol and Spirits		Other Liquors		Beer	
	Whisky		Bottled	Bulk		
San Francisco territory	98,075	84,969	6,738	10,905	24,898	
Oakland		365				
San Jose		467				
Stockton		1,502			4,330	
Sacramento and East to Ogden		6,879	383	6,325	3,178	
Marysville territory		547			2,065	
Portland		962	233			
Los Angeles and East to El Paso		7,120	687	40,537	9,535	
Total	98,075	102,817	8,043	56,897	48,096	

BRANDY PRODUCTION AND STOCKS.

Months	Production (PROOF GALLONS.)		Stocks in bond at end of month	
	both districts			
January	173,394		1,680,826	
February	103,903		1,722,143	
March	92,871		1,711,120	
April	86,519		1,734,404	
May	85,319		1,749,903	
June	42,652		1,730,860	
July	12,746		1,659,299	
August	27,864		1,626,153	
September	42,465		1,497,308	
October	117,876		1,423,837	

SHERWOOD and SHERWOOD

IMPORTERS AND EXPORTERS

212-214 MARKET STREET, SAN FRANCISCO, CAL.

24 N. FRONT STREET, PORTLAND, OR.

PACIFIC COAST AGENTS FOR

LOET & CHANDON CHAMPAGNE  
 UNT ROOF TEAGE & CO. Grand Ports  
 & J. BURKE'S Irish and Scotch Whiskies.  
 ASS RATCLIFF & GRETTON, Limited—Bass Ale in Wood,  
 & J. BURKE'S Bass' Ale and Dublin Porter (GUINNESS)  
 EXTRA FOREIGN STOUT, the finest brew.  
 Imported American Whiskies, CARLISLE BOURBON, HORSEY RYE, Etc.  
 ESCHENAUER & CO'S CLARITS and SAUTERNES,  
 A. HOUTMAN & CO'S HOLLAND GY.  
 LAWSON'S LIQUEUR SCOTCH WHISKY,  
 GUINNESS' DUBLIN STOUT in Wood,  
 JOULE'S STONE ALE in Hbds. and H-Hbds.  
 MEINHOLD'S ANCHOR BRAND NEW YORK CIDER.  
 MACKENZIE & CO'S Spanish Sherries and Ports,  
 E. & J. BURKE'S JAMAICA RUM,  
 SCHLITZ MILWAUKEE BEER (the "Pilsener" and Light Sparkling),  
 also SCHLITZ in Wood,  
 ROSS' ROYAL GINGER ALE, CLUB SODA, ETC.  
 HENK WAUKESHA Mineral Water,  
 FLEISCHMANN'S ROYALTY GIN.  
 ALSO AGENTS FOR NAPA VALLEY WINE CO'S WINES AND BRANDIES IN CASES.

## VITICULTURE IN NAPA.

The following report on the viticultural situation in Napa county has been filed with the Viticultural Commissioners by E. C. Priber, Commissioner for the Napa District. The statistics showing the exact situation will be published in detail by the Commissioners:

NAPA, Dec. 1, 1892.

To the Board of State Viticultural Commissioners—GENTLEMEN: I herewith submit report on the condition of the vines in Napa county, obtained in compliance with the recent action of the Executive Committee.

Respectfully submitted,  
E. C. PRIBER,  
Commissioner for the Napa District.

To E. C. Priber, Commissioner for the Napa District—DEAR SIR: I beg leave to submit the following viticultural report for Napa county as per your instructions and formulas furnished.

Every vineyard portion of Napa county has been visited, inspected and all the information gained possible bearing on viticultural matters, especially anything of interest regarding resistant vines.

Since my last report two years ago, vineyards in this county have been greatly lessened in number and in area, in many portions of the county. Commencing ten years ago in the lower end of Napa valley and supposed to have been brought from Sonoma valley, the phylloxera has spread almost the entire length of the valley in the direction of the prevailing wind. Two years ago a few vineyards in the Napa District and some in the Yountville district were infested. Since that time it has spread with great rapidity. In many cases vineyards of considerable extent have in the meantime almost or wholly disappeared. This will account for the smaller number of vineyards reported this year.

No remedy to prevent the spread of the disease has been discovered. In no vineyards visited, with the exception of one or two, have there been any special treatment, and this explains why answers to the question bearing on this matter do not appear. The exceptions mentioned were where a few vines were treated to sulphate of iron in the proportion of one pound of the sulphate to ten gallons of water. This was applied when the ground was wet, to the stocks with a swab, with beneficial results. How long this benefit will last is a question time alone will solve.

In most every vineyard visited where the phylloxera has made any headway the vines were dead or nearly so, and they pulled up. Rarely have resistants or other vines been put out were in their place. In the last few years very few new vineyards have been planted—none in fact. Nor will new vineyards be planted or old ones reset except in a comparatively few instances this coming winter and spring. As a whole, vineyardists have come to the conclusion that any special treatment is useless and a waste of time. About ten years ago experiments in the matter of curing phylloxera diseased vines were made in the vineyards of H. Hagen and Mr. Bauer, but they proved of little or no avail.

Frequently vineyards have gone very suddenly, the phylloxera having evidently obtained a strong hold upon the roots and showing very little effect upon the vines.

Judging from the experience of the past few years it may be safe to say that within the space of three or four years a large proportion of the vineyards south of the Calistoga district will have been destroyed. A very large proportion of these will not be replanted, for past experience has proved that it would be folly to set out European vines on their own roots and very few vineyardists can afford to wait the four or five years required to establish resistant vines, no income being derived from the vineyard in the meantime. I found this to be the prevailing sentiment in phylloxera infested localities.

Besides this there is no encouragement to replant on account of the poor outlook for the wine industry. Prices have ruled low for some years and are now two or three cents below the figures desired. The cellars are in many instances overstocked with wine of the vintages of the present and previous years. Some men are carrying four vintages; a great many one or two.

The phylloxera almost invariably has attacked vineyards in spots. Appearing in the center of a block it spreads in circles of varying diameters and then will jump a rod or more and appear in the center of another block. Rarely if ever does it sweep a direct swath through a vineyard. Some vineyardists are confident that the insects coming to the surface at certain seasons of the year, fly a short distance. Others think the in-

sect is carried along by the plow. Invariably the disease spreads in the direction of the prevailing winds which throughout Napa valley are from south to north, or, more correctly, from the southwest up the valley. Exposure to the sun has been given in noting hill vineyards but on level lands it has been omitted, as exposure to the sun is there always direct and the wind usually as stated.

South of Lodi Station vineyards generally are badly infested with phylloxera, excepting on Spring Mountain; north of Lodi Station, they are almost invariably intact. In no vineyard in the vicinity of Calistoga, so far as could be seen from extended observation, could we see traces of phylloxera. Yet vineyardists in this locality while rejoicing that their vines are not diseased, will not be surprised if the destructive insect should appear any season. The same may be said of the vineyards on Spring Mountain, to the northwest of St Helena.

The vintage in this county was from one-half to two-thirds shorter than usual this year owing in a considerable measure to the ravages of the phylloxera, much to killing frosts and quite a little to very hot weather in June. All this coupled with low prices has discouraged many vineyardists.

Acting in accordance with your instructions to pay much attention to the results of the planting of resistant vines and the success attending their cultivation I made extensive inquiries in all sections of the county. Comparatively few vineyardists have set out resistants of any kind. It is only here and there that owners of vineyards have made the experiment, if experiment it may longer be called. Vineyard men of small or even moderate means think they cannot afford to wait the time required for them to grow, to be grafted and to bear fruit.

But several men of keen observation after careful investigation are persuaded that resistants are a success. Riparia and Lenoir are the principal varieties propagated. Of Rupestris there is none to speak of and of California very little. Riparia holds the foremost place in the estimation of nine-tenths of those who have used resistants at all. This variety has been found to grow well and successfully resist the phylloxera on high lands as well as on lower levels. In some vineyards European vines grafted on Riparia roots have borne good crops and the owners are well pleased with the outlook. Lenoir has been used on low grounds and in many, probably in all cases, has proved a failure. "Lenoir does not bear wet feet," as Mr. E. P. Palmer says.

This gentleman after extended and careful observation, study and experiment lasting through a period of several years, and whose judgment in the premises is thereby entitled to great consideration, pronounces emphatically in favor of the Riparia. "I consider the man who plants Lenoir is taking chances," said he. A committee of vineyardists of which Mr. Palmer was a member, were last spring appointed by the St. Helena Viticultural Association to visit and critically inspect vineyards in Napa and Sonoma counties, in which resistants had for any considerable time been planted, said in their report: "We condemn the planting of Lenoir on lowest soils. While Riparia would not be in its native element in such soils, yet, having shown a better adaptation for cold, wet and heavy land, it stands pre-eminently in the lead as a resistant."

Mr. Chas. Krug with his eleven or twelve years experience with resistants advised setting out Riparia.

I found with but one or two exceptions that where re-planting is to be done this winter or next spring Riparias will be used as resistant stocks. Once in a while a man was found who favored Lenoir because of its more rapid growth. It can be grafted much earlier than the slower growing Riparia.

To sum up observations upon this point it may be said that while in some soils Lenoir may prove a resistant, Riparia on the whole is esteemed the best resistant stock to plant. Experiments carefully conducted, and critical observation, have proved conclusively that the Riparia is pre-eminently the best resistant planted in this county. Of this there seems to be no doubt.

Will resistants be generally planted as vineyards are destroyed by phylloxera? This question has in a measure been answered on foregoing pages. In the very great majority of cases, no. In the few, yes. Even many who consider resistants a success will be deterred by reason of expense and the long waiting time. The result will invariably be, as previously stated that only a few years will elapse before bearing vineyards in this county will be of limited number. The resulting loss to this county will be very great and would be difficult to estimate the hard labor and the great expense of establishing vineyards and building capacious wine cellars, especially north of Yountville, has been very great.



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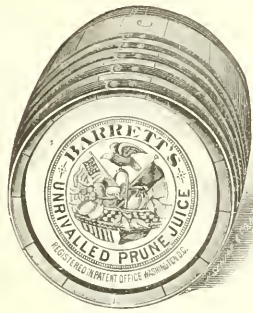
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Complaints about our "Prune Juice" are altogether unknown. Ask the ablest blenders in the trade what they think of "Barritt's Unrivalled." Their answer will be "Barritt's" is the best value and only "Perfect Prune Juice" manufactured, AND THE ONLY ONE WE HAVE FOUND WHICH WILL NEVER PRECIPITATE NOR CLOUD WISKIES.

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The foregoing remarks apply to hill vineyards as well as to those in the different valleys in the county. Napa valley with its surrounding hills has not alone suffered in this matter, though vineyards in other valleys in the county are few in number and of unlimited extent. In Gordon valley within the last two years, vineyards have been devastated by phylloxera. In Berryessa valley little attention has been paid to the cultivation of the vine. The small vineyards of Pope valley are growing smaller. In Wooden and Capelle valleys there are no vineyards worthy of note. These smaller valleys are so difficult of access, the mountain roads leading to them are so long and rough, that land owners have been deterred from planting vineyards. Perhaps it is as well. Foss valley vineyards, all of limited area, are still in fair condition. On the Suseel hills, since my last report, whole vineyards have been uprooted because of the rapid devastation of the ubiquitous phylloxera.

Very many vineyardists fully appreciate the efforts of the Commission to spread information regarding the success that has attended the planting of resistant. They will gladly avail themselves of published facts and the experience of those who have planted resistant to any extent. It is evident this useful information will be of great practical benefit to all concerned. The last reports of the California Viticultural Commission issued this

fall, have been extensively circulated in this county, and by a large majority of vineyardists were gladly received.

I have endeavored to carefully and conscientiously follow the instructions given me. I have made a complete canvass of the vine-growing districts of the county. The results of my observations and inquiries are embodied in this report and contained in the blanks furnished. While I would not act the pessimist, but would give as hopeful a report as possible, it is useless to hide the fact that our vineyards are melting away as the mist before the morning sun.

In resistant stocks, the only remedy for preserving our vineyards has been found. It has already been stated that vineyards so rooted will be comparatively few. I think investigations of the matters submitted, made two or three years hence, will prove the facts stated and forecasts made, to have been true.

I trust my efforts to follow and carry out your instructions will meet with your approval and will give complete satisfaction.

Respectfully submitted,

A. W. ROBINSON.

The above report is endorsed and submitted to the Commissioners.

E. C. PRIEBER.

Commissioner.

## MOVEMENT OF CALIFORNIA WINES FOR HOME CONSUMPTION

In California, Oregon, Nevada, Western Utah, Arizona and New Mexico on S. P. Co's Lines during October, 1892.

Prepared for the Board of State Viticultural Commissioners.

FROM	To San Francisco	To San Francisco Bay points	To San Jose	To Santa Clara Valley Points	To Sacramento	To Sacramento Valley points	To Stockton and San Joaquin Valley pts	To Oregon	To Nevada and Western Utah	To Southern California	To Arizona and New Mexico											
	Cas's Gal's	Cas's Gal's	Cas's Gal's	Cas's Gal's	Cas's Gal's	Cas's Gal's	Cas's Gal's	Cas's Gal's	Cas's Gal's	Cas's Gal's	Cas's Gal's											
San Francisco	147	12,726	53	1,492	65	1,148	92	1,922	158	7,509	6	61	150	3,638	25	5,020	73	3,930				
Oakland	11	470			14	570	4	125	12	1,776				234								
San Jose	128	6,387	9	61		28	3,343	1	95	31	210	30	20	19	975			10	503			
Stockton						510		138	4	62	22	499							58			
Sacramento										44	74	24		30	11	301			295			
Marysville	11									10												
Napa										49									49			
St Helena	6	19,359								413									83			
Other Napa County points	583	24,835	14	2,821			93	15	371	4	233	1	5						292			
Santa Rosa										201				15					37			
Other Sonoma County pts		2,543	4	463			240			373				10					256			
Salt Lake and Yolo Counties	12	489								8				48					2,080			
Martinez										3												
Other Contra Costa Co pts										33				21					2			
Irvine	21	3,675	57	410	13	121				225									3,475			
Livermore	35	2,809	6	1,020						15												
Other Alameda County pts	29	612	6	932			81	11	10					1	277				5			
Los Gatos		2,21																	19			
Other Santa Clara Valley	94	3,847	5	577			11	1,763		1	57			45					51			
Santa Cruz																			110			
Other Santa Cruz and Monterey County pts.		3,131		2,114			6	455														
Yuba		3,294								109												
Other Sacramento Valley	11	2,434					3	383		712									680			
Fresno							2	50						14	637							
Other San Joaquin Valley														8	727							
Southern California															5				47			
Total	987	82,704	242	26,844	67	2,196	121	12,583	24	1,553	213	5,670	275	13,573	24	618	188	8,615	81	21,365	97	6,005

Grand Total 2318 cases and 181,728 gallons.

NOTE: This does not include shipments to large cellars either in San Francisco or interior points.

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ADRIEN & FILS, Epernay	Champagne	E. REMY MARTIN & Co., Rouillac,	Cognacs	H. UNDERBERG-ALBRECHT, Rheinhagen	Niederrhein,
FORRESTER & Co., Xeres de la Frontera,	Sheries	P. FRAPIN & Co., Segonzac,	"		Booncamp Gttn
GARVEY & Co.,	Sheries	ENGRAND FRERES, Angouleme,	"		Old Tom Gin
OPLEY, GRAMP & FORRESTER, Oporto,	Port Wines		"	CHAS. DAY & Co., London,	Orange Bitters
BLANKENHEYM & NOLET, Rotterdam,	Union Gin	PATTERSON & HIBBERT, London,	'Bass' and Guinness' Stout.		Scottish Whisky
CH. LEBBAT, R. PHILIPPE & CHESE, Nantes,	Sardines			J. B. SHERRIFF & Co., Glasgow,	Jamaica Rum

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## THE SWEET WINE LAW.

Winfield Scott, the Secretary of the Viticultural Commission, has addressed the following letter to the editor of the *New York Evening Post* anent the recent attack on the Sweet Wine Bill:

SAN FRANCISCO, Nov. 19, 1892.

*Editor Evening Post, New York, N. Y.*—DEAR SIR: My attention has been called to an editorial which appeared in your journal on the 3d inst., attacking the so-called "Sweet Wine Law" which was passed as part of the McKinley Bill. This law is characterized by you as a "swindle" and you make several statements in the course of your article which common justice calls for correction.

The Board of State Viticultural Commissioners of California, of which I am Secretary, is largely responsible for the adoption of the law which grants to the producers of pure sweet wine the right to fortify such wine with pure brandy, free of the internal revenue tax. I therefore take the liberty of explaining this law to you, as you do not appear to be clearly informed of what can and what cannot be done under the law.

The question is wholly an industrial one—politics has nothing to do with it. This much understood, as well as the fact that this Board is absolutely free from consideration of partisan politics, and I will proceed to an analysis of the law and of your article.

Sections 42-49 of the McKinley Act are usually known as the "Sweet Wine Law." They provide in brief that any maker of pure sweet wines, whether a *distiller of brandy or not*, may fortify such wines with pure grape spirit, without the payment of the internal revenue tax. Hedging about this, are certain conditions and restrictions which insure the purity of the product and the security of the revenue. For instance, it is provided that the wine before fortification must contain at least 4 per cent. saccharine matter. This is established to prevent the fortification and subsequent stretching to dry wines such as clarets, sauternes and wines of the Rhine wine type. If this provision were not there, vineyards would scarcely be necessary in producing dry wines.

Again the law establishes a limit of 14 per cent. added spirit, and the wine after fortification must not contain over 24 per cent. of alcohol. This was done to prevent the wines from coming into competition with distilled spirits proper.

It was provided that the fortification must be done at the vineyards of the producer. The wisdom of this needs no explanation.

It was provided that the wine fortified must be pure wine. No wine made by the addition of cane sugar, or glucose and water to the grape juice before fermentation can get the privilege of the law. This is in the interest of pure products. Surely you do not call wine made by the addition of sugar or glucose and water to grape must, *pure wine*.

Finally, it was provided that brandy only could be used in fortification. This shuts out grain spirits. This, too, is in the interest of the purity of products.

Let me assure you and your readers that this law was carefully studied out before it was ever presented to Congress. There was not then nor is there now any disposition to take advantage of any one. There is nothing whatever to prevent the western New York wine makers from working under the law. They will merely have to change their methods a trifle to do so. The law as it stands guarantees absolute purity of product, and I trust that you are sufficiently desirous of securing pure food products—for wine is a food product—to aid in its retention on the statute books.

Turning, now, to your editorial:

You say: "The wine grower must be a distiller" (in order to get the benefit of the law.)

This is not true. Section 45 of the act extends the privilege to any wine maker in the following language: "That under such regulations \* \* \* any producer of pure sweet wine as defined by this act may withdraw wine spirits from any special bonded warehouse free of tax in original packages \* \* \* and may use so much of the same in fortifying sweet wine made by him," etc.

You state: "He must use grape brandy to fortify his wines—not whisky or alcohol."

This is true. Grain products have no business in pure wine. No wine maker in the East would use whisky anyhow, and

grain spirits is not what the public wants to drink under the impression that a vinous product is being served.

You say: "It must be his own brandy."

If you mean his own distillation, you are wrong. A sweet wine maker can work under Section 45 without owning a still.

You say: "His wine must be sweet wine, such as Ports and Malagas, not the Hocks which are produced in New York and Ohio."

This is true. If you permit the fortification of dry wines with grain spirit, as proposed by you, there is nothing to prevent the almost limitless fortification and subsequent stretching of such dry wines. Vineyards, in such an event, would be of little use or value. The "brick vineyard" and compounder's cellar would supplant them.

This leads me to remark right here that we in California do not want to fortify our dry wines with anything. We prefer to make them from grape juice and nothing else. This is all that need be said on this point.

You say that the conditions were imposed to give California producers an undue advantage. I take issue with you above, and might suggest as well that it does not require much capital to set up a kettle still. The expense is not over \$100 to \$200 for small stills, and the largest still in California, which, by the by, is the largest continuous still in the world used for making brandy, cost something like \$1400.

I trust that I have made the points at issue sufficiently clear. I am aware that the matter is of such a technical character as to be difficult of comprehension to the general reader. But if I have made it clear that the law is in the interest of pure wines, and that the 3,000,000 gallons of sweet wine made last year in California under its provisions, can be depended upon as absolutely pure; that if the law stands as it is, all buyers of domestic Ports, Sherries, Muscats, Malagas, Angelicas, Tokays, etc., made under the law, know the wines are absolutely pure, I shall feel that my labor has been amply repaid.

Very truly yours,

WINFIELD SCOTT,

Secretary Board of State Viticultural Commissioners of California.

Louis Roederer & Co., have secured a judgment against Charles Roederer and Mercier & Co., restricting them from selling "Charles Roederer" champagne and lining Mercier & Co., \$600. The Mercier's used Charles Roederer, who is an aged pauper, as a dummy for selling their wines. The Mercier house has appealed.

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## California Wines & Brandy

[The Prices given are for quarts and pints, put up in cases of twelve and twenty-four bottles.

ARPAD HARASZTHY & CO.	
530 Washington street, San Francisco.	
QUARTS.	PINTS.
O. V. Chablis	6.00 7.00
Riesling	4.50 5.25
Gutedel	4.50 5.25
Cabernet Blend, Claret	6.00 6.75
Burgundy	6.00 6.75
Zinfandel, Claret	4.50 5.25
Port	6.00 6.75
Sherry	6.00 6.75
Malaga	6.00 6.75
Sweet Muscat	6.00 6.75
Chateau d'Orleans, Claret	12.00 13.00

J. GUNDLACH & CO.	
Cor. Second & Market Sts. San Francisco.	
Traminer, 82	\$ 5.00 \$ 6.00
Gutedel, 82	5.00 7.00
Burgundy, 84	6.00 7.00
Zinfandel, 83	5.00 6.00

C. CARP & CO.	
511-517 Sacramento street, San Francisco	
La Loma, Grand Medoc	\$ 2.00 \$ 8.00
Burgundy	5.00 6.00
Zinfandel	3.50 4.50
Sauterne	3.00 6.00
Riesling	4.00 5.00
Sweet Muscatel, 1882	9.00 10.00
Sherry, 1882	8.00 9.00
Port, 1882	8.00 9.00
Cal. Rochelle Brandy	12.00 13.00

INGLENOK WINES	
F. A. Haber, agent, 122 Sanson St., S. F.	
Table Claret blend of from choice foreign grapes vintage 1885	\$3.50
Zinfandel	4.50
Extra Table Claret, Medoc type red label, 1885	5.50
Burgundy type	5.50
Burgundy, 1885, Reserve Stock	7.00 8.00
Saunderne, Sauvign Vert '85 Gutedel, Chasselas Vert, 1885	5.50 4.50
Hock, Rhenish type	6.00
Burger, Chablis type	5.00
Riesling, Johannisberg type	6.00
Plats of two dozen \$1 per case additional. Non-genuine except bearing seal or cork brand of the proprietor—each bottle bears the legal pure wine stamp.	

CAL. WINE GROWER'S UNION.	
Cor. Sutter and Grant ave San Francisco.	
EL QUITO VINEYARD.	
Riesling	\$ 3.00 \$ 4.00
Hock	3.00 4.00
FRESNO VINEYARD CO.	
Burger	\$ 3.50 \$ 4.50
Claret	3.50 4.50
Port	5.50 6.50
Angelica	4.75
Sherry	5.50 6.50
Cognac Brandy	10.00 11.00
ST. ROBERT VINEYARD.	
Claret, Cabernet	\$ 8.00 \$ 9.00
Sauterne	8.00 9.00
Cognac	12.00 13.00

KOHLER & FROHLING.	
601 Folsom Street, San Francisco.	
Riesling	\$ 4.00 \$ 4.50
Hock	3.50 4.00
Gutedel	4.50 5.00
Sauterne	4.50 5.00
Zinfandel	3.75 4.25
Zinfandel, old	4.50 5.00
Burgundy	4.00 4.50
Superior Port	10.00
Sherry	7.50 8.00
Angelica	6.00
Muscadel	6.00
Malaga	6.00
Malaga	8.00
Brandy	10.00

JOSEPH MELCZER & CO.,	
504 and 506 Market street, San Francisco.	
Claret, 1886	\$ 5.00
Zinfandel, 1885	3.50
Burgundy, 1885	4.00
Hock, 1885	3.50
Riesling, 1885	4.00
Riesling, Johannisberger, 1884	5.00
Gutedel, 1884	3.50
Southern Hungarian Type, 1885	5.00
Szegezard Feher Hun Type	4.00
Port, 1884	5.00
Sherry, 1885	6.00
" 1884	6.00
Angelica and Sweet Mont n, 84	4.50
Mad'a, Malaga & Sw T o y 85	5.00
Brandy, 1882	12.00
" 1885	10.00

I. DE TUIK,	
212 Sacramento street, San Francisco.	
Port, 1884	\$ 6.00
Port, 1886	6.00
Dry Sherry, 1884	4.00
Dry Sherry, 1886	4.00
Muscadel, 1884	4.00
Tokay, 1884	8.00
Zinfandel, 1884	3.50
Burgundy, 84	4.00
Riesling, 1883	4.00
Gutedel, 1884	4.50
Hock, 1885	3.50
Brandy, 1882	12.00

SAN GABRIEL WINE CO.,	
Ramona, Los Angeles county, Cal.	
Riesling	\$ 4.75 \$ 5.75
Gutedel	4.75 5.75
Port	3.50
Angelica	3.50
Muscadel, 1884	4.50
Sherry	6.00
Brandy, 1882	12.00

LOS GATOS & SARATOGA WINE CO.	
1227 Broadway, Oakland, Cal.	
Zinfandel	\$ 3.50 \$ 4.50
Sauterne	4.00 5.00
Brandy	2.00
Port	5.00 6.00
Sweet Cordial	5.00 6.00
Grape Cordial	6.50 7.50

BECK, PYHR & CO.,	
108 O'Farrell street, San Francisco.	
Santa Rosa Zinfandel '86	\$3.00
Santa Clara Cabernet, '87	4.50
Cupertino Medoc, '84	6.00
St. Helena Hock '80	3.50
Gutedel (Chasselas), '80	4.50
Traminer, '82	3.50
Sauterne (silver leaf)	6.00
Haute Sauterne (gold leaf)	7.00
" " Golden Cognac.	8.50
**Silver	8.0
**Red	10.0
**Green	12.00

NAPA VALLEY WINE COMPANY.	
11 and 13 First Street, San Francisco.	
Hock	\$ 3.50 \$ 4.50
Gutedel	4.00 5.00
Riesling	4.50 5.50
Cabernet	4.50 5.50
Zinfandel	3.50 4.50
Private Stock Claret	5.00 6.00
Burgundy	4.00 5.00
Port, (old)	4.50
Angelica	4.00
Sherry	4.50
Brandy, 1881	15.00
Brandy, 1887	8.00
Private Stock Burgundy	7.00 8.00
Private Stock Sauterne	8.00 9.00
Vine Cliff Claret	15.00
Private Stock Hock	5.00 6.00

GEORGE WEST & SON,	
Stockton, Cal.	
Brandy, 1878	\$20.00
Brandy, 1883	15.00
Brandy, 1885	15.00
Frontignan	9.00
Sherry	9.00
Port (old)	12.00
Port	6.00

BOWEN & SCHRAM,	
204 California Street, San Francisco.	
Schrambsberger Hock	\$5.00
" Riesling	5.00
" Golden Class	5.00
sels	5.00
Schrambsberger Sauvign Vert	6.00
" Sauterne Dry	7.00
Zinfandel	5.00
" Burgundy	5.00
" Claret	5.00
Pints per case of two dozen \$1.00 additional.	

**E. J. CURLEY & CO.**  
Camp Nelson, Kentucky.

DISTILLERS OF  
**BLUE GRASS**  
FIRE COPPER  
\* BOURBON AND RYE  
**BOONES KNOLL**  
HAND MADE  
\* \* \* SOUR MASH WHISKEY.  
Jessamine Co. Kentucky.

**BOONES KNOLL**  
D.F.  
HAND MADE  
**SOUR MASH**  
E. J. CURLEY & CO.  
JESSAMINE CO. KENTUCKY.

**BLUE GRASS**  
FIRE COPPER  
\* BOURBON \*  
E. J. CURLEY & CO.  
JESSAMINE CO. KENTUCKY.

These Whiskies are made in the Famous "BLUE GRASS REGION" so justly celebrated as the home of the finest Whiskies in the World, and which have been for the last Century, recognized as such, giving the character and high standing to KENTUCKY WHISKIES which they now enjoy.

THESE FAMOUS WHISKIES CAN BE HAD IN LOTS TO SUIT THE TRADE FROM  
**HELLMANN BROS. & CO., 525 FRONT STREET, SAN FRANCISCO.**

# EMPIRE PRUNE JUICE.

ABSOLUTELY PURE EXTRACT OF THE PRUNE.



THE WORLD'S FAVORITE.

A Fact Beyond Denial. No Extract Has Been Made To Surpass It.

**BLENDERS ARE OF ONE ACCORD**

**The BEST VALUE ever Offered Them.**

In Spite of Competition Sales Have  
Doubled in a Year.

**QUALITY and PRICE**  
ARE THE SECRET.

Give up experimenting and settle on the Empire Prune Juice as it is used  
by the greatest blenders in America.

WE WARRANT ALL OUR SHIPMENTS AND TAKE BACK GOODS IF NOT  
AS REPRESENTED.

**POSITIVELY NO PRECIPITATION.**

**POSITIVELY NO CLOUD.**

**CULBERT & TAYLOR,**  
SOLE AGENTS, 39 Broadway, N. Y.



**S. LACHMAN & CO.,**  
455 Brannan street, San Francisco.

Old Port	\$7.00
Zinfandel	4.50
Riesling	4.50
Madeira	8.00
Mahaga	8.00
Cognac	11.00

**MONT ROUGE WINES.**  
A. G. Chaucic Livestore,  
Office and Depot, 615-617 Front St., S. F.

Quarts

Burgundy	\$ 9.00
Chabli	9.00
Claret, Rebourg Europe	9.00
Jurancon, Favorite wine of Henri IV, King of France	8.00
Haut Sauternes	7.00
Sauternes	6.00
Ligld Sauternes	5.00
Claret Grand Vin	4.00
Table Claret	4.00
Zinfandel	3.00

\$1.00 additional for pints. Red and white wines in bulk at all prices.

**GEORGE WEST & SON**  
DOWNS & SCHRAM, AGENTS,  
294 California Street, San Francisco.

Haut Sauterne	23.00
Claret, Cabernet blend	6.00
Port, 1880	10.00
Port, 1886	6.00
Sherry, 1884	9.00
Sherry, 1887	6.00
Frontignan	9.00
Brandy, 1876	20.00
Brandy, 1882	15.00
Brandy, 1887	10.00

**KOLB & DENHARDT,**  
424-426 Montgomery st., San Francisco.

Hock	85.00
Biesling	5.50
Guedel	4.00
Sauterne	4.00
Sauterne, 1885	5.00
Claret	2.50
Zinfandel	3.00
Cabernet	3.50
Burgundy	4.00
Port, 1884	7.50
Port, 1887	5.00
Sherry	5.00
Cognac, 1885	10.00

**KUHLS, SCHWARKE & CO.,**  
725 Sutter Street, San Francisco

Zinfandel	\$ 3.25
Burgundy	4.00
Port, Old	5.50
Old Sherry	6.00

**Imported Wines.**

**WM WOLFF & CO.,**  
329 Market street, San Francisco

Chateau de Pyle, in cases \$95.00  
Jomoni freres, Bordeaux  
Larcs and Sauternes, per case from \$7.50 to \$30.00  
Mignotte Pireal & Co., Chassagne, Cote D'Or wines, \$12.00 to 26.00

**W. B. CHAPMAN,**  
123 California street, San Francisco.

**RED WINES.**  
Barton & Guest's (Bordeaux)

Quarts

Floiret	\$ 7.50
Pauillac	8.50
St. Julien 1884	9.00
St. Estephe 1881	9.00
Chateau Lacryol	10.00
du Gallan, 1881	10.50
le Pain, 1878	11.50
Pontet Canet, 1881	12.50
Clat, Baycheville, 1881	15.00
Duclu Beaucallion, 1881	16.00
Chateau Lagrange, 1878	22.00
Brown Chateau, 1874	24.00
Chateau Langon, 1874	24.00
Leoville, 1878	24.50
Larose, 1874	24.50
Lafite, 1874	29.00
Margaux, 1874	29.00
Latour, 1870	32.00

(H. Cuvilleir & frere, Bordeaux)

Pauillac, 1881	10.50
Ducasse Grand Pin, 1878	16.50
Chateau Batailly, 1881	16.50
Chateau La Pointe Pomerol 1878	19.50
Chat. Ripart, 1878	20.50
Cos d'Estoumlet, 1878	22.00
Chat. Larose, 1870	22.50

Quarts

Becheville, 1874	24.00
Chateau Talbot d'Aux, 1874	21.00
Chateau Leoville, 1878	21.50
Latour, 1878	25.00
Margaux, 1881	30.00
Bonclard pere & Bis, Beaune Cote D'Or	10.50
Maron, 1881	12.50
Pommard, 1881	15.00
Clos de la Mouise, 1884	17.00
Clos de Vougeot, 1887	20.00
Chambertin 1881	25.00
Romanee, 1884	25.00

**WHITE WINES.**  
Barton & Guest's, Bordeaux.

Sauternes 1878	9.25
Vin de Graves, 1878	10.50
Barsac, 1878	11.00
Haut Sauternes	17.50
Chateau Yquem, 1884	30.50

(H. Cuvilleir & frere, Bordeaux)

Sauternes	12.00
Chateau Grand, 1884	28.00
La Tour Blanche	28.00
Bonclard pere & Bis, Beaune, Cote D'Or	10.50
Chablis, 84 (H. C. & F., bottled here)	11.50
Chablis, 1884	20.50
Montlanchet Bonclard, 1884 (Pint, \$1.00 per case additional)	20.50

**SERRIES.**  
(Sandeman, Buck & Co., Jerez)

Pemartin Brat	20.00
Umbrella	21.00
Amontillado	22.00

**PORTS.**  
(Sandeman & Co., Oporto.)

1880	16.00
1881	19.00
1882	21.50

**Imported Champagnes.**

**CHARLES MEINCKE & CO.,**  
214 Sacramento street, San Francisco

BRITZ & GILDERMANN, AY, CHAMPAGNE	\$32.00
Gold Lark Sec. per case	\$32.00
Gold Lark Sec. 6 Magnums per case	31.00
Cabinet Green Seal, per bskt	25.50
DUFANLOP & CO., REIMS, Carte Branche, per case	21.00

**MACONDRAY & CO.,**  
First and Market streets, San Francisco.

Louis Roederer Grand Vin Sec	34.00
Brut	34.00
Carte Blanche	34.00

**W. B. CHAPMAN,**  
123 California street, San Francisco.

Perrier Joint & Co. "Special"	\$33.50
Reserve Dry	34.00
Perrier Joint & Co. Brut	34.00
Half pints "Special" \$42 in cases of 4 doz.	

**SHERWOOD & SHERWOOD,**  
212 214 Market street, San Francisco

Moet & Chandon, White Seal	32.00
Brut Imperial 37	39.00

**BELLMANN BROS. & CO.,**  
325 Front street, San Francisco.

Krug & Co. "Private Cuvée"	\$34.00
Joseph Perrier Bis & Co. per case	\$19.00
per basket	20.00
Adrien & his, per basket	17.00

**WM. WOLFF & CO.,**  
329 Market street, San Francisco

Quarts	
Pommery Sec.	\$34.00
Pints	\$36.00

**Domestic Champagnes.**

**A. WEINER & Co.,**  
32 Warren street, New York.

Extra Dry	\$ 7.00
809 Montgomery street, San Francisco.	
Gold Seal	\$11.50
Gold Seal, Extra Dry	\$12.00
Nonpareil	\$12.00
Private Cuvée, Dry	\$11.50
Extra Dry	\$12.00

**PAUL MASSON**  
San Jose, California.

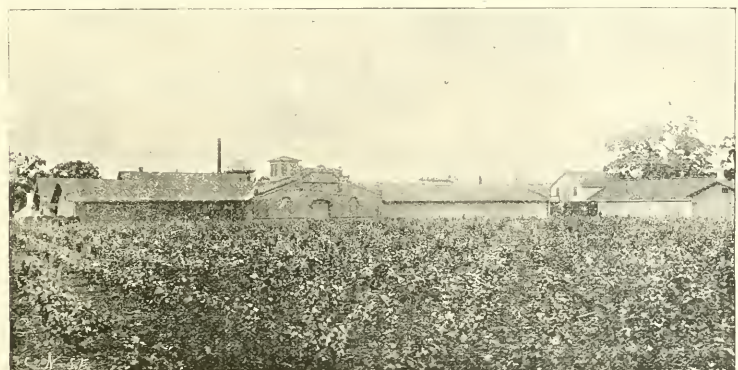
Less than 5 cases.

Premiere Cuvée, Dry	\$16.00
Special	\$16.00
5 cases or more, above prices less 20 per cent.	
10 cases or more, above prices less 25 per cent.	
Discount for cash, 5 per cent	

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THE HIGHEST AWARD  
  
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 1889.  
**GOLD MEDAL**  
 OFFICE & DEPOT  
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 FRONT ST. S.F.

**MONT-ROUGE**  
 VINEYARD  
 1885.  
 LIVERMORE VALLEY,  
 CALIFORNIA.

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 PIONEER WINE HOUSE.  
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 Merced County and Fresno County.*

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 NEW YORK.



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**Spruance, Stanley & Co.**  
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**Whiskies, Wines and Liquors.**  
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 OLD NONPAREIL RYE, AND BOURBON WHISKIES.



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 ANGELICA, ROYAL NECTAR, ZINFANDEL, SHERRY, RIESLING, GUTEDEL.  
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 Branch Office: 1227 Broadway, Oakland, California.

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**Shea, Bocqueraz & Co.**  
 Wines and Liquors.  
 Importers of and Agents for the Celebrated Brands of  
**Golden and Tea Cup Whiskies.**  
 COR. FRONT AND JACKSON STS., - SAN FRANCISCO, CAL.

Wm. Wolf & Co., (continued)  
(Henkell & Co., Mayence.)  
Hock wines from ..... \$7.50 to \$30.00  
(Morgan Bros., Port St. Mary.)  
Ports and Sherries in wood  
per gallon..... \$1.75 to \$4.50  
Port and Sherries in cases,  
per case..... \$8.00 to \$15.00  
(Mackenzie & Co., Jerez.)

Ports and Sherries in wood  
From..... \$1.75 to \$4.50

SHELLWOOD & SHERWOOD,  
212-214 Market Street, San Francisco,  
ESCHENAUER & CO., BORDEAUX.

Merlot	.....	\$ 2.00
Merlot d'or	.....	7.50
Bouillac	.....	8.00
Red Seal	.....	8.00
St. Julien superior	.....	9.50
White Seal	.....	10.00
Ponnet Cautet	.....	11.50
La Rose	.....	12.50
Gold Seal	.....	13.50
Graves	.....	8.50
Sauternes	.....	9.50

Mackenzie's Ports and Sherries in wood per gallon 2.00 to 4.50  
Mackenzie's Ports and Sherries in cases ..... 10.00 to 14.00  
Hant, Knope, Touque & Co's  
Ports in cases..... 13.00 to 19.00

HELLMANN BROS. & CO.,  
525 Front Street, San Francisco,  
SHERRIES.

Forrester & Co., Jerez, in wood, per gallon.	\$ 1.50	\$5.00
Forrester & Co., Jerez, per case	.....	12.00 16.00
Garvey & Co., Jerez, in wood, per gallon.	.....	1.75 5.00

PORTS.

Olley, Cramp & Forrester, Oporto, in wood per gallon.	.....	2.00 5.00
Olley, Cramp & Forrester, Oporto, per case.	.....	12.00

CHARLES MEINECKE & CO.,  
314 Sacramento Street, San Francisco.

A. de Luze & Fils, Bordeaux Claret, per case	.....	\$8.00 to \$28.00
A. de Luze & Fils, Bordeaux Sauternes, per case	.....	12.00 to 26.00
C. Maréchal & Leger-Belle, Nuits Burgundies, white and red, per case	.....	15.00 to 23.00
D. M. Forrehead, Jr., & Co., Oporto, Port Wines per case	.....	15.00 to 20.00
D. M. Forrehead, Jr., & Co., Oporto, Port Wines, in wood per gal.	.....	2.00 to 5.50
Duff Gordon & Co., Sherries in wood per gal.	.....	2.00 to 5.50
La Cave & Co., Sherries, Crown Brand 1/2	.....	1.40 to 1.75
South Side Madeira	.....	2.00 to 2.50
St. Croix Brim, L. B.	.....	5.50
Y. L. L. "Royal" Batavia	.....	5.00 to 6.00
Boord & Son, London Dock Sherry, per case	.....	12.00 to 15.00
H. M. Pabstmann-Sohn, Mainz Rhine Wines per case	.....	8.50 to 28.00
Gilz & Wagner, Frankfurt o M. Rhine Wines per case	.....	11.00 to 14.00

American Whiskies.  
HENKEN & SCHRODER,  
210 Front Street, San Francisco.

Our Favorite O K	.....	\$2.75 to \$3.50
Our Choice	.....	2.50 " 3.00
Paul Jones	.....	2.25 " 2.50
Star of 76	.....	2.00
Old Crown	.....	1.75 " 2.00
Old Bourbon	.....	1.50

ROLB & DEYHAID,  
430-425 Montgomery St., San Francisco.

Nonpareil	.....	\$3.50	\$7.50
Nonpareil A	.....	4.00	9.00
Nonpareil AA	.....	5.00	12.00
Canter	.....	7.50	8.50
Canter O P S	.....	5.00	11.00

MOORE, HUNT & CO.,  
404 Front Street, San Francisco.

Extra Pony in bbls or 1/2-bbls	.....	\$5.00 to \$8.00
A	.....	4.00
B	.....	3.50
C	.....	3.00
Dye in bbls and 1/2-bbls from 3.50 to 5.00	.....	
A A in cases	.....	11.00
C in cases	.....	8.50

SHELLWOOD & SHERWOOD,  
212 214 Market Street, San Francisco.

Carlisle & Mellwood in bbl.	.....	
Carlisle bottled in cases	.....	\$9.50

BOWEN & SCHRAM,  
201 California Street, San Francisco.

O. F. C. Taylor, cases	.....	\$9.00
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HELLMANN BROS. & CO.,  
525 Front Street, San Francisco.

Blue Grass, per gallon	.....	\$2.01 to \$3.50
Boone's Knoll	.....	2.40 to 4.50

SIEB BROS. & PLAGEMAN,  
322 Sansone street, San Francisco.

O K Extra	.....	\$3.50 to \$6.00
O K Rosedale	.....	2.50 to 3.00
Hyam	.....	2.75
Golden Pearl	.....	2.25
Marshall	.....	2.25
Old Family Bourbon	.....	1.75
Old Bourbon	.....	1.50

SPRANSON, STANLEY & CO.,  
410 Front Street, San Francisco.

Kentucky Favorite	.....	\$ 3.00
Extra Kentucky favorite	.....	3.50
O. P. T.	.....	2.50
O. K. Old Stock	.....	5.00
Harris' Old Bourbon	.....	2.00
Kentucky Favorite, in cases	.....	8.50
H. O. R. Jugs	.....	9.00
O. F. C. Jugs	.....	10.50
African Stomach Bitters, cs.	.....	7.50

CHARLES MEINECKE & CO.,  
314 Sacramento Street, San Francisco.

John Gibson Son & Co.	.....	2.00 to 4.00
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KUHLS SCHWARKE & CO.,  
125 Sutter Street, San Francisco.

O K Goldwater	.....	\$ 1.00
" " " "	.....	2.50

NABER, ALFS & BRUNE,  
323 and 325 Market Street, San Francisco.

Phenix Old Bourbon, A.L.	.....	\$2.75
" " " " Old 87 1/2	.....	3.00
" " " " A.L. 50 1/2	.....	2.50
" " " " O.K. 100 1/2	.....	3.50
" " " " Pony, J.V. 87 1/2	.....	1.00
Club House Bourbon, Old	.....	4.50
Gold Medal Bourbon, 100 1/2	.....	2.50
Union Club	.....	2.25
Superior Whisky	.....	1.75
BB Whisky	.....	1.50

LIQUORS—In cases.

Per Case	.....	
Phenix Bourbon OK, in 5s	.....	\$10.50
" " " " A.L.	.....	7.50
" " " " A.L. 24 pts	.....	8.00
" " " " A.L. 4 1/2 pts	.....	9.00
Black and Rye Whisky in 5s	.....	7.50
Irish Pure Extract, in 5s	.....	8.00
Blackberry Brandy, in 5s	.....	7.50

JOSEPH MELTZER & CO.,  
504 and 506 Market Street, San Francisco.

Native Pride, Old Bourbon	.....	\$2.50
Old Rip Van Winkle	.....	2.50
Nevilles Old Bourbon	.....	1.50

Imported Whiskies.

WM WOLF & CO.,  
329 Market Street, San Francisco.

Lone Highland	.....	per case \$11.50
Gomnagh, Irish	.....	11.50
Wm. Jameson & Co.	.....	11.50

CHARLES MEINECKE & CO.,  
314 Sacramento Street, San Francisco.

Bourd & Son, London Finest Irish Malt Whisky	.....	\$12.50
Royal Highland Scotch Whisky	.....	12.50
John Ramsay, Jstay Malt Scotch Whisky	.....	13.50

DIPLOMA AND MEDAL, PARIS, 1889.

GOLD MEDAL, INTERNATIONAL FOOD AND WINE EXHIBITION,  
BEGGIN, JUNE, 1902.

FIRST AWARD AND MEDAL,  
MELBOURNE, AUSTRALIA, 1892.



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### INGLENOOK VINEYARD

SOLD ONLY IN GLASS. OF RUTHERFORD, NAPA CO. CAL.

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Old and Well Matured Wines a Specialty.

### LARGEST SHERRY PRODUCERS IN THE UNITED STATES.

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NEW YORK:  
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 DISTILLERS, CHICAGO.

**CELEBRATED IMPERIAL GIN AND RYE MALT GIN**

DISTILLED BY THE HOLLAND PROCESS.



Equal in flavor and surpassing in purity the most famous imported Gins. Put up in packages prepared to hold contents colorless, and contain, respectively 44, 24, 15 and 10 gallons, all under double stamps.



**These Gins are the only ones distilled in the U. S. by the HOLLAND PROCESS**

And are unquestionably the purest and most wholesome Gins today, used in the U. S.

FOR SALE BY ALL WHOLESALE LIQUOR DEALERS AND DRUGGISTS.

C. W. CRAIG & CO., California Agents, 205 BATTERY STREET.



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LARGEST IMPORTERS OF FINE WINES AND LIQUORS IN AMERICA.

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ROYER, GUILLET & Co., COGNAC.....	BRANDIES	PETER F. HEERING, COPENHAGEN.....	CHERRY CORDIAL
PEDRO DOMEcq & Co., JEREZ DE LA FRONTERA.....	SHERRIES	REIN & Co., MALAGA.....	MALAGAS
SILVA & COSENS, OPORTO.....	PORTS	A. BRONDUM & SON, COPENHAGEN.....	ACQUAVIT
A. LALANDE & Co., BORDEAUX.....	CLARETS, ETC	JOHN JAMESON & SON, DUBLIN.....	IRISH WHISKEY
A. PASSIER, BEAUNE.....	BURGUNDIES	THE ARDBEG DISTILLERY Co., ISLAY.....	SCOTCH WHISKEY
WILHELM PANIZZA, MAINZ.....	RHINE WINES	CHAS. TANQUERAY & Co., LONDON.....	OLD TOM GIN
MARTINI & ROSSI, TURIN.....	VERMOUTH	MAGNUM BRAND.....	JAMAICA RUMS
I. & V. FLORIO, MARSALA.....	MARSALAS		

A LARGE LINE OF ALL GOODS CARRIED IN BOND IN N. Y.

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To those who import SHERRIES, PORTS and GINS we offer unusually Liberal Terms and Prices.

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**WINES & LIQUORS**  
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**DAVY CROCKETT WHISKY.**  
 BE SURE YOU ARE RIGHT, THEN GO AHEAD.  
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**WINES AND BRANDIES**  
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 San Francisco, Cal.



**OLIVINA VINEYARD.**  
 The OLIVINA Comprises 600 Acres of Hill  
 Side Vineyard, Located in the  
 Livermore Valley.  
 DRY, DELICATE, WELL MATURED TABLE WINES  
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 goods under their trade mark are warranted pure and unadulterated. Being the  
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BRANDS.	Fall	Spr'g	Fall	Spr'g	Fall	Spr'g	Fall	Spr'g	Fall	Spr'g	Spr'g	Spr'g	Old Whiskies	Remark
	'89.	'90.	'90.	'91.	'91.	'92.	'92.	'89.	'88.	'88.	'87.	'87.		
Rolling Fork.....		50		45		35							Spr 86 250	
Saffell, W. B.....	60	57½												
Samuels, T. W.....		55	50	47½		42½							Spr 81 325	
Samuels, W. B. & Co.....	57	50	47½	45	40	37½								
Searcy, J. S.....														
Searcy, Wiley, (Old Joe.)														
Sharpe.....														
Shawhan.....														
Small Grain.....				40		32½								
Smith & Smith.....		55												
Snyder (Freiberg & Workum)		50		40		35								
Southall.....		55		45										
Sovereign.....	45	42½		37½		35		190						
Spring Hill.....				57½		52½		225						
Spring Water.....				60		50		210		240				
Stone, W. S. (Old) F. A. Bensberg & Co	52½	50	47½	45		42½		180						
Sweetwood.....				37½		30								
Tippecanoe.....														
Taylor (Old).....	87½	85	70	67½	62½	60	50	240						
Tea Kettle.....	55		42½	40		37½								
Tenbroeck.....														
Tip Top (Rock Spring Dist'g Co.)		47½		42½										
Van Arsdell.....	45	42½												
Van Hook.....		45		40		36½								
Walker, F. G. (Queen of Nelson)		45												
Walker, J. M.....													Spr 81 325	
Warwick.....		45						167½					Spr 86 255	
Waterfill & Frazier.....	80	75	65	62½										
Wathen Bros.....	52½	47½	45	42½		35		165					Spr 86 255	
Welsh, J. T. (Davies Co.).....	60	60		52½		47½								
Welsh, J. T. (McLean Co.).....		52½		45										
White Mills.....	50	47½	42½	40	35	32½								
Willow Run.....														
Woodland.....	52½	50		45				175						
Zeno.....	70	65	60	57½	52½	50								

WESTERN RYES.

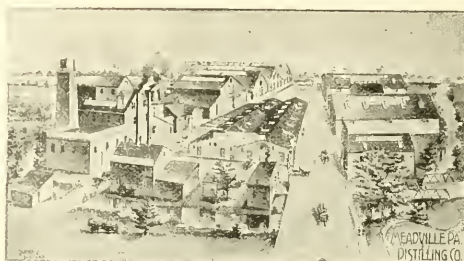
Ashland.....														
Atherton.....														
Belle of Anderson.....														
Belle of Nelson.....														
Blue Grass.....	87½	85	75	70	62½	60		225	240					
Clarke's.....		63	60	58										
Chickencock.....														
Crystal Spring.....														
Curley, J. E.....														
Edgewater.....		57½		50		45								
Excelsior.....														
Elk.....		85		75		65		210		260		285	Spr 86 310	
Greystone.....		70		65										
Hermitage.....	110	100	92½	90		80		300					Fall 85 395	
Highland.....		60		55	50	45								
Horse Shoe (Mill Creek Dist'g Co.)		50		45		37½		180						
Lynchburg.....														
Lackawanna.....				67½		55								
Marion Co. Distilling Co.....	70			57½										
Mattingly & Son, J. G.....														
Mercantile Club.....														
Mellwood.....		65			50									
Miles, E. L.....	70			62½		55								
Millcreek.....														
Monarch, M. V.....	65	55												
Nelson.....	70			60		50								
Normandy.....	75			65		55								
Paris Club.....														
Pepper (Pepper Jas. E. & Co.)		95		75				265						
Peacock.....														
Pepper, R. P.....		65		55				187½						
Rolling Fork.....						55								
Short Horn (Dougherty's).....		52½		47½				170						
Sovereign.....														
Sunny Side.....		70			60	57½								
Susquehanna.....	70	65	57½	52½		47½								
Sylvan Grove (Fleishmann's).....	55	50		40	35									
Wathen Bros.....	77½		65			52½	50							
White Mills.....	55	52½	47½	45	42½	40	30							

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BRANDS.	Fall '89.	Spring '90.	Fall '90.	Spring '91.	Fall '91.	Spring '92.	Fall '92.	Spring '89.	Fall '88.	Spring '88.	Fall '87.	Spring '87.	Old Whiskies.	Remarks
	Braddock.....	105	100	87½	77½	67½	65	225						
Bridgeport.....	95	82½	67½	65	57½	55								
Brookdale.....		85	75	70		60								
Billingier, S. & Sons.....	87½	77½	65	62½	57½	55								
Dougherty.....	108½	97½	90	84			260							
Finch's Golden Wedding.....	95	88½		75		65	230	245						
Frontier.....		50												
Gibson.....	102½	95	85	75		67½	250	300						
Gnckenheimer.....	92½	87½	80	72½	70	65	230	250	275	320	350		Spr 81 550	
Haamsville.....	92½	87½			62½									Fall 85 375
Jones, G. W.....	80	70	60	55	50	45								
Lippencott.....														
Meadville.....	92½	80	75	70	65	60	55							
Molyvale.....	100	90	82½	77½										
Monticello.....		72½	70	67½	60	57½								
Montrose.....		60	52½	50	47½	42½			225					
Moore, Tom.....		80		60	55									
Mt. Vernon.....	110	102½	90	80		70			325					
Orient.....	80	67½	62½	60	55	52½	225							
Overholt.....	87½	80	72½	67½	62½	60	225	250	280		385		Spr 86 415	
Sherwood.....	102½	97½	85	80	70	67½	240							
Somerset.....	57½	52½	47½	45	37½	35	175							
Stewart.....														
Tompson, Sam.....		72½	62½	57½	52½	50								
Vandegrift.....	82½	72½	65	57½										



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MELLWOOD DISTY CO. Louisville. Rate, 85c.	Mellwood, Dundee.	OLD TIMES DISTY CO., Louisville. Rates, 85c. & \$1.50.	Old Times. Gladstone.
MOORE & SELLIGER, Louisville. Rate, 85c.	Astor, Belmont, Nutwood.	G. G. WHITE CO., Add: Paris, Bourbon Co., Ky., Nos. 1, 4, 6, 7, 85c; No. 5, 1.00	Chickencock.
T. W. SAMUELS, 1-2 M. W. of Deatsville. Add: Hirsch, Loewenstein & Levi, Cincinnati, O. Rate 1.25.	T. W. Samuels.	M. P. MATTINGLY, 5 M. E. of Owensboro. Free W. H., 1.50	Old W. S. Stone
DAVIES CO. DIST'G CO., Owensboro. Add: R. Monarch, Owensboro. Rate "A," 85, "B," 1.35, "C," 1.50	Kentucky Club.	ED. MURPHY & CO., Lawrenceburg, Ky. No. 1, 1.35.	Belle of Anderson County
WHITE MILLS DIST'G CO. Add: Hoffheimer Bros. Cincinnati, Rate \$1.00.	White Mills.	ANDERSON & NELSON DIST'S CO., Louisville. Add: Anderson & Nelson Distilleries Co Rate 85c. Louisville	Anderson Nelson Buchanan
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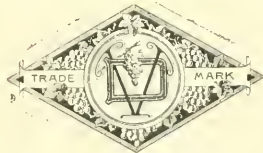
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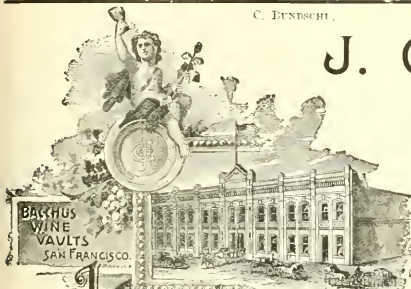
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These whiskies have won a name second to none on the Pacific Coast, over twenty years of trial by the best of our local consumers, and pronounced without a dissenting voice, the purest and best they speak for themselves. They are the only ones sold in San Francisco.

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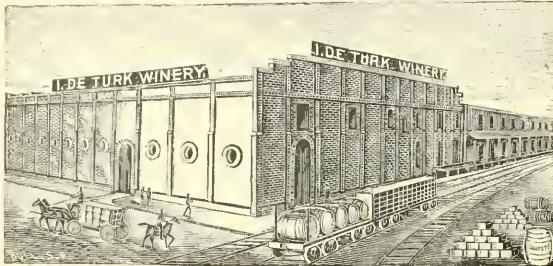


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Silver Medal Awarded at  
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95, 97, 99 Sycamore Street, Cincinnati, O.

OWNERS AND BLENDEES OF THE CELEBRATED

LIVE OAK  
RYE AND BOURBON.

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252 MARKET STREET.

CHICKEN COCK WHISKEY.



The "CHICKEN COCK" Distillery is located at Paris, Bourbon County, Kentucky. This county has, for a century, been famous for the production of the finest whiskeys made. Bourbon whiskey derived its name from the superior quality of the article made in Bourbon County, Kentucky. The "CHICKEN COCK" whiskey is pure copper distilled and doubled in copper, over fire heat and stored in heated warehouses. For purity and fine quality, it is not surpassed by any whiskey made in Kentucky. This brand is patented and has been established for nearly half a century. No other person has the right to use the design of a "Chicken Cock" on any kind of a package containing whiskey. Beware of Counterfeit and Imitation Brands.



G. G. WHITE CO.,

PARIS, BOURBON COUNTY, KY.



# PACIFIC WINE & SPIRIT REVIEW

JOURNAL OF VITICULTURE

Vol. XXIX, No. 10. SAN FRANCISCO, DECEMBER 20, 1892. \$3.00 PER YEAR

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 J. M. WOOD & CO., PROPRIETORS.  
 WINFIELD SCOTT—R. M. WOOD.  
 42 FRONT STREET, SAN FRANCISCO, CAL.

The PACIFIC WINE AND SPIRIT REVIEW is the only paper of its class West of Chicago. It circulates among the wine makers and brandy distillers of California; the wholesale wine and spirit trade of the Pacific Coast, and the importers, distillers and jobbers of the Eastern States.

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W. A. GEFT.

**MARKET REVIEW.**

**CALIFORNIA WINES**—The past fortnight has brought about a stronger feeling among interior holders. To all would-be purchasers they have the same reply—fifteen or more cents for new wines at the cellars. It is of course possible that scattered lots are bought for less, but as a rule the holders are firmer than ever in their views.

Sweet wines are in good demand and the situation is better than it was a fortnight ago.

The local trade is good. The holiday inquiry is very satisfactory and shippers to the East have no complaints.

The exports of California wines in November were as follows:

	Cases	Gallons	Value.
By sea .....	1,393	380,025	\$196,424
By rail overland.....	3,815	548,174	*234,529
Total.....	5,208	928,199	\$430,953

Estimating cases at \$4 and bulk wine at 40 cents per gallon.

**CALIFORNIA BRANDIES**—It was to be expected that brandies would be firmer in sympathy with the increase in the price of spirits, and this had some effect in strengthening sales. Business continues quiet but the situation is not at all unfavorable.

The exports of California brandies in November were as follows:

	Cases	Gallons	Value.
By sea.....	21	58,433	\$ 74,977
By rail.....	251	28,903	* 45,865
Total.....	272	87,336	\$130,842

\* Estimating cases at \$10 and bulk brandy as tax-paid at \$1.50 per gallon.

**WHISKIES**—Since our last report the D. & C. F. Co. has made three advances of five cents a gallon and its representatives are said to have bought up enough quick-aging goods to be in full control of the situation. The trade, while not particularly delighted with this kind of a Christmas present, are more interested in what the next move in prices will be, but it is not thought that another advance will come at present.

The effect of the raise has to live in trade a bit, especially in double stamp goods of the best quality.

Trade is brisk—better than for months, and the activity promises to continue.

**WINE AND BRANDY PRICES CURRENT.**

THESE ARE THE RULING QUOTATIONS AT THE TIME OF GOING TO PRESS. THEY APPLY ONLY TO CARLOAD LOTS, F. O. B., SAN FRANCISCO, AND DO NOT INCLUDE CHOICE OLD WINES.

**RED WINES.**

Clarets, first grade, per gallon.....	27 to 37 cts.
Clarets, ordinary, " " .....	22 to 27 "
Burgundy, first grade, per gallon.....	50 to 75 "
Burgundy, second grade, " " .....	40 to 50 "

**WHITE WINES.**

Sauterne, per gallon.....	75c to \$1.00
Riesling, 1st grade " .....	60 to 75 cts.
Riesling, ordinary, " .....	40 to 50 "
Gutedel, " .....	50 to 60 "
Hock, " .....	35 to 45 "

**SWEET WINES.**

Port, first grade, per gallon.....	75 to 90 cts.
Port, ordinary, " .....	45 to 60 "
Sherry, first grade, " .....	75c to \$1.00
Sherry, ordinary, " .....	47½ to 55 cts.
Angelica, first grade " .....	75 to 80 "
Angelica, ordinary " .....	50 to 60 "
Muscatel, first grade " .....	75c to \$1.00
Muscatel, ordinary, " .....	55 to 65 cts.

**BRANDIES.**

THESE PRICES ARE FOR LOTS OF FIVE BARRELS AND OVER, F. O. B., SAN FRANCISCO, TAX-PAID.

Brandy, Spring, 1892, per gallon.....	\$1.70
Brandy, Fall, 1891, " .....	1.80
Brandy, Spring, 1891, " .....	1.90
Brandy, Fall, 1890, " .....	2.00
Brandy, Spring, 1890, " .....	2.10
Brandy, Fall, 1889, " .....	2.30
Brandy, Spring, 1889, " .....	2.50

Brandy in half-barrels 5 cents per gallon additional

IMPORTANT TO LIQUOR DEALERS.

Treasury Regulations Regarding the Tare of Spirit Packages Under the Weighing Method

The following will be of value to all liquor dealers for reference as to the new rulings:

The regulations concerning the tare of spirit packages issued in circular No. 375 under date of February 23, 1892, and modified by circular No. 387, of May 23, 1892, are hereby further modified and the periods of time enlarged as follows:

Experience has shown that plain and charred wooden packages absorb a considerable but different quantity of spirits during the process of filling the casks, and while the operation of weighing, marking and stamping of the same is performed, and that the quantity of spirits thus absorbed constitute the bulk of the absorption, which occurs during the first four days from the date of filling. To make allowance for this immediate increase of tare on account of soakage occurring practically at the time of filling, in reckoning the tare of package, which contains when filled not less than forty wine gallons of distilled spirits, it is hereby prescribed that to the actual weight of the dry, empty, as ascertained immediately prior to filling the same, there shall be added one pound in case of plain casks, and three pounds in case of roughly charred casks, as representing the true tare of the packages at the time of stamping, and for a period of four days thereafter. The tare thus ascertained will be cut on the bung stave of the cask.

On re-inspection, the gain in weight of each package of the kind above described, over the tare marked as below directed for periods exceeding said four days will be taken as set forth in the schedule given below.

It will be understood that the designation plain cooperage indicates dry packages not artificially treated in any manner, the spirits coming in direct contact with the natural wood; the allowance for charred cooperage will be made only when the entire interior of the cask, including the heads, is fully and thoroughly charred—a mere pretense of charring will not suffice to justify the schedule allowance. Schedule increase in tare:

Period of absorption	Kind of Cooperage.	
	Plain	Charred.
Exceeding four days and not exceeding one month.....	2 pounds	3 pounds
" one month " " " two months.....	3 "	4 "
" two months " " " four months.....	4 "	7 "
" four " " " " six months.....	5 "	8 "

CIRCULAR NO. 391. NO. (2).

When packages are withdrawn from warehouse, which are entered therein with the tare marked under previous regulations, circular No. 375, the allowance for increase in tare contained in the above schedule, will be increased by the quantity estimated for soakage upon filling for that class of packages, viz.: one pound for plain packages and three pounds for thoroughly charred packages. For example, in case of a cask where the period of soakage exceeds four days and does not exceed one month, the allowance will be 2 plus 1 or 3 pounds in case of plain cask, and 3 plus 3 or 6 pounds in case of charred cask.

For packages containing when filled less than twenty gallons, the increase in tare shall be taken to be one-fourth of the quantities above named for the respective periods mentioned.

In determining the tare of packages containing when filled less than forty wine gallons, the fraction of pounds thus arising will be called one-half pound, if amounting to one-fourth or above; otherwise it will be dropped.

The allowance for increase in tare of packages having a capacity of 120 gallons and above will be double that indicated in the schedule. The increase whatever in the tare marked on original inspection will not be reckoned for metallic or metal lined packages nor for any wooden packages, which have been sized, paraffined, glued or treated in any manner, so as to close the pores of the wood as is commonly the case when packages are used to contain alcohols, cologne spirits, gin or other colorless spirits, nor for any wooden package which has previously been filled, and accordingly has the tare marked (R) as directed in weighing manual. In each of these cases the marked tare will be the dry weight of the cask without addition, and this marked tare will be taken as a true tare at the time of re-inspection. All gauging officers are required to observe these regulations strictly, and especially to note the kind and size of the packages presented for re-inspection, and to mark no increase in tare as herein prescribed. A schedule of increase in tare for periods exceeding six months will be issued in due time.

JOHN W. MASOX,  
Commissioner.

We desire to call attention to the enlarged advertisement of Paul Masson, the leading wine merchant and producer of the "Paul Masson" champagne. This wine has been a pleasant surprise to connoisseurs, and the cordial reception it has received from consumers has proved its merit. The demand has been unexpectedly heavy, but we are informed by Mr. Masson that he will soon be in a position to meet all requirements of the trade.

SWEET WINE PRODUCTION.

OFFICIAL FIGURES.

FIRST DISTRICT OF CALIFORNIA.

OCTOBER, 1892.

	Pkgs	Tax gals
Brandy withdrawn from distillery for fortification.....	1,479	163,849
Brandy withdrawn from special bonded warehouse for fortification.....	107	8,401
Brandy actually used for fortification.....	1,649	185,491
		Wine gals.
Port produced.....		508,732
Angelica produced.....		124,579
Sherry produced.....		60,593
Muscata produced.....		37,304

FOURTH DISTRICT OF CALIFORNIA.

OCTOBER, 1892.

	Pkgs	Tax Gals
Brandy withdrawn from distillery for fortification.....	554	59,876
Brandy withdrawn from special bonded warehouse for fortification.....	68	5,156
Brandy actually used for fortification.....	492	50,110
		Wine gals
Port produced.....		184,508
Angelica produced.....		13,973
Muscata produced.....		615
Sherry produced.....		17,128

RECAPITULATION TO OCTOBER 31, 1892.

	Season of 1892.	Same time, season of 1891.
Port produced.....	924,452 Gallons	1,210,874 Gallons
Angelica produced.....	171,991 "	188,529 "
Sherry produced.....	77,721 "	106,718 "
Muscata produced.....	38,977 "	64,779 "
Malaga produced.....	"	31,000 "
Tokay produced.....	"	5,002 "
Sweet Catawba produced.....	"	555 "
Total.....	1,213,141 "	1,607,457 "

## PROMINENT WINE MEN.



Sketch No. 25 John Swett, of Martinez and San Francisco.

Everybody in San Francisco and almost everyone in California knows John Swett, the present Superintendent of Schools, of San Francisco. Mr. Swett's popularity reaches over many years. As an educator, he has a wide and deserved prominence, and in his leisure hours he follows viticulture as a pleasure and incidentally as a means of profit.

John Swett was born in Pittsfield, N. H., in 1830. He was educated for the occupation of teaching, and began his life work in New Hampshire and Massachusetts.

He arrived in California in February, 1853, and went at once to the mines. After six months hard work in the gold diggings on Feather River, he came to San Francisco, where, after a few months waiting, he was appointed Principal of the Rincon School.

He remained in charge of this school until 1862, when he was elected State Superintendent of Public Instruction for the term of three years. This term was, however, cut short by the adoption, at the election in 1862, of an Amendment to the Constitution, which provided for the election of the Superintendent of Schools and the Judges of the Supreme Court at a special judicial election. He was re-elected in 1860 on the Republican ticket for a term of four years.

Of his work as State Superintendent, Col. Homer B. Sprague says: "His high ideals, his enthusiasm, his wise counsels, his copious and accurate information, as shown in his innumerable lectures, essays, addresses, newspaper and magazine articles, and personal conferences, made a deep impression for good upon almost every part of the commonwealth. His work gave him a national reputation. In any large gathering of eminent teachers in America, he would receive conspicuous honor."

He was Principal of the Denman School for five years and Deputy City Superintendent for three years under Superintendent Wilder.

In 1870 he made an attack on the annual election of teachers in San Francisco, which led to the present tenure of office rule.

In 1872 he read a radical paper before the National Educational Association in Boston, in which he attacked the general system in the United States, electing teachers for the "term of one year" and of re-examining teachers at the end of each year. That address is the first protest on the topic to be found on record in the educational literature of the country. It led, ten years later, to the teachers' tenure of office law in Massachusetts.

He was made Principal of the Girls' High School in 1876, where he remained until his resignation in 1889. His chief work in this school was the establishment of a Normal Department for fitting young women to become teachers. At present, nearly one-third of the teachers in the School Department are graduates of this Normal Department.

In November, 1890, he was elected City Superintendent of Schools by the overwhelming majority of 11,000, a striking evidence of the devotion and activity of his former pupils.

Mr. Swett is the author of several educational books, notably, one on "Methods of Teaching," which is in general use in the United States. He also assisted Prof. William Swinton in the preparation of several series of school books.

His country place is in Martinez, and is in charge of his son, Frank Swett. Only the best varieties of grapes are grown, and it is not until the present time that any considerable stock of wine has been accumulated. This country place is Mr. Swett's fancy and pride, and the wines produced there are of the very highest type.

## PRODUCTION OF VINA BRANDY.

Under the above caption "The Production of Vina Brandy," Messrs. F. O. Boyd & Co., have addressed the following letter to *Bonjorts*:

NEW YORK, December 8, 1892.

*To the Editor Bonjort's Wine and Spirit Circular*—Sir: The PACIFIC WINE AND SPIRIT REVIEW, as well as some other papers published in the interests of the trade, seem very anxious lest the Vina distillery should flood the market with their brandy. They endeavor to make the public believe it is a menace to the trade, and that any moment the floodgates may be thrown open and a deluge follow. Now, we think it is but right to allay the alarm that some persons are creating, and assure the trade that no reason exists whatever for any apprehension of any break in the brandy market, so far as Senator Leland Stanford's Vina distillery is concerned. In the first place the present stock held by the Vina distillery is unusually light, and not more than is needed for their regular trade, both foreign and domestic. Again, in place of the present vintage being a large one, as asserted by the PACIFIC WINE AND SPIRIT REVIEW, the fact is, that the Vina distillery will not make over one-third of the brandy made by them last year. If any further assurance were needed we can state that it is the intention of the general manager, Captain H. W. McIntyre, to advance the price on all their brandy 10 per cent on January 1, 1893. Remembering that the Vina vineyard is the largest in the world, and that nearly all their wine is now distilled, their product must have a powerful influence on the market, and tends to maintain good prices for good brandy. We recommend those trade papers that have been spreading alarm about the Vina distillery and its management, to inquire more particularly as to facts in future. Very respectfully,

F. O. Boyd & Co.

Messrs. F. O. Boyd & Co., have jumped to a good many conclusions in the above letter which are not justified by what was stated in the market report of the REVIEW of November 21st.

We stated in that article that the existence of the Vina stock was causing some misapprehension among dealers. This was true at the time and is true now. What stock is held at Vina is pretty well known and needs no elucidation to the trade.

We received our information as to the proposed distillation at Vina from a gentleman who is in close connection with the property and have every reason to believe it to be correct. It should be stated, however, in justice to Capt. McIntyre that the information did not come from him. We are sincerely glad that the prices of Vina brandies are to be increased.

Even the representations of so old and reliable an authority as Messrs. F. O. Boyd & Co., will, we fear, not bring about a change in opinion on the part of the trade here.



## Chicago Department.

[REGULAR CORRESPONDENCE.]

CHICAGO, NOV. 25, 1892.

The wine trade is moving along in the even tenor of its way these days with nothing new or startling to mark it. There does not seem to be as much activity as some of the dealers would like to see at this season of the year, and yet when one visits them they are all busy. The fact is that there is a good lot of hustlers in the field selling California products. That, of course, makes competition sharp and close, and the man who keeps right up with the procession has to be an active and nery fellow.

It is amusing to an old-time dealer who has grown up with the Chicago market and knows its ins and outs all by heart, to hear a man fresh from California tell just how he is going to place his stock here. There was a case of that kind not long since. A man who has made some money in California and attained some prominence as a grower, came to Chicago during the past summer, and in course of time fell in with an old-time dealer who is moving along gradually and keeping pace with trade as he is able to build it up.

The Californian asked him a number of questions about his experience and observation here, and proceeded to tell the Chicago man that he was going to bring a stock of his wine out from California and show these sleepy-headed Chicago dealers how to place wine on the market. He kept his word and opened a place of business, but so far as has been heard from up to date, he has not set the world afire, in fact has not got a good blaze going in the lake.

California brandy is still on top and will surely now remain there. There are some good hustlers in the field with that line of goods as well as wine. One gentleman returned from a trip last Saturday night having been gone just a week, and in the six days he had succeeded in placing \$6000 worth of brandy. That is only a sample of what is being done in that line all the time.

At last Kentucky bourbons have developed a speculative tendency. Quick-aging whiskies have been bought up freely during the past fortnight by parties said to represent the Distilling & Cattle Feeding Co. Of this, however, there is nothing certain, but the fact is there just the same, and people with a nose for speculation have scented it out and are trying to get their share of the "rake off." As the whisky affected by this movement so far is of the cheaper and it may be said, bastard grades, legitimate brands and goods have not been affected by this tide of speculation. For these latter there is nothing as yet but the demands of an irresponsive market. This does not argue that the bastards are the better property of the two, but rather that, like bad pennies, everybody is pushing them to the front and endeavoring to rid themselves of them. Standard brands are always worth their market price, and their values are largely staple.

The October withdrawals amounted to about 2,000,000 gallons, which is a very large amount to go into immediate consumption in one month.

Eastern ryes remain very quiet, and buyers are fighting shy for the present. It will be remembered that ryes have remained quite stiff all summer, and there has been a fairly good demand for them, hence the falling off in demand at this time is more remarkable.

A St. Louis dispatch states that a combine is being formed with Rothschilds at the head of it for the purpose of controlling all the beer in the world. The American big four, Anheuser-Busch and Lemp, of St. Louis, and Pabst and Schlitz, of Milwaukee, with their annual output of 4,000,000 barrels, will be included in the deal. The capital stock of the new trust will represent \$40,000,000 in stock and \$200,000,000 in bonds.

There are now 7000 saloons in the city of Chicago, and as they pay an annual license of \$500 each, they yield to the city the handsome revenue of \$4,250,000 per year. It is said that it

is probable that fully 1000 more saloons will be established here during the World's Fair period.

A test case of the rebate system of the Distilling & Cattle Feeding Co. is being made in Chicago. A Mr. Neuberger is suing the company for the return of \$200 he had paid in alleged overcharges. The case will be watched with interest by all dealers. It is said that Neuberger is only a figure-head for some large dealers.

The Distilling & Cattle Feeding Co. have lately absorbed five independent distilleries and the statement was telegraphed to the Chicago Board of Trade at the time, that the daily net profits of the Trust would be \$25,000 henceforth.

Abe Hoffheimer, of Hoffheimer Bros., Cincinnati, has been here and has placed 2500 barrels of Fall '92 and Spring '93 "White Mills."

Beer for the "dryers," beer with froth and an acid taste, but without alcoholic properties—that is what is promised Chicagoans by the Non-Alcoholic Beer Brewing Company, incorporated recently. "We will manufacture beer in the regular way, from malt and hops, but it will not be allowed to ferment," said Paul Dilg, one of the promoters. "The process was discovered by Professor Breschler, who has been experimenting on the subject for three years. It is, of course a secret, but we will produce a beer with all the appearance and taste of the old-fashioned product, but it will be non-alcoholic."

L. L. PALMER.

## Cincinnati Department.

[REGULAR CORRESPONDENCE.]

CINCINNATI, OHIO, DEC. 7th, 1892.

The rock-bottom has been reached in the whisky market, and day-light is peeping in upon us and new life has apparently taken the place of the dullness which prevailed to some extent for the past few months. Busy tongues and the speculative features of values have stiffened the whisky market considerably, owing to statements by the public press, and particularly by those interested in the production of whisky, that in their opinion our coming Congress will increase the tax on whisky in order to put our depleted National Treasury in a healthy condition, there being, it is claimed, a deficit of many millions. This supposed fact has brought about a change of opinion. Better feeling and better prices now exist than for the past fortnight.

I have heard of several large sales of '92 and '93 Kentucky whiskies, but I believe if these purchases were made in good faith they can only be accounted for by the expectation of the anticipated increase of the tax to possibly \$2 per gallon. But the problem for the purchaser to solve is what the future will bring him. Will the tax be increased with the "un-limited period" attached to the tail-end of the proposed bill?

To look at it from both sides through a political spy-glass, I confess that, in my judgement, neither party will attempt to change the present law as to the tax, although we may expect the un-limited extension business. From a Republican standpoint it would seem that the party, in their few remaining months of power, will not consent to aid the enemy—the Democrats—to change the present law, whereas the Democratic party, under the lash and whip of Cleveland, will hardly venture to change the revenue systems and laws to the extent that the friends of the proposed law dictate to him.

Besides, I think, the saloons and drinking element will oppose it more or less, while the Democrats in their declaration of principles oppose the increase of taxes, although they promised a reform in the levying of duties to meet the necessary needs for carrying on our Government.

While in the city of Louisville during the past week, to investigate the recent flurry in the whisky market, I called on the leading distillers of Bourbon. Among others that I had the pleasure of calling on was Major Thomas, one of the best posted men in the business, besides being a lover of fine arts. His cozy

office is not only equipped with all the comforts imaginable, but the walls are adorned with splendid oil-paintings by the best masters of Europe and America. He handles only strictly straight goods, is a very extensive handler of Kentucky products and in his store may be found prime, first-class brands of whiskies of all ages ranging from one year to twenty years old.

I also called on that sterling citizen and merchant, Mr. Thos. H. Sherley, proprietor of the well-known brands "New Hope" and "E. L. Miles"—the former being a leading sour-mash brand, while the latter is a leading sweet mash.

Twenty-five years ago on the 5th inst. Mr. J. B. Wathen, of the celebrated firm of J. B. Wathen & Bro. Co., led to the altar a blushing bride. Their marriage has been a happy one and the twenty-fifth anniversary of the happy event was celebrated in grand style. Hundreds of invitations were sent out for the celebration of their silver wedding—the writer being the fortunate recipient of one; and their friends came from near and far to shower upon them congratulations and presents. May the noble couple live to celebrate their golden wedding twenty-five years hence.

Mr. Tilford, President of the Belle of Nelson Co., I found to be a most genial gentleman. Sitting in his office, surrounded by a corps of clerks and type-writers, he was as busy as a bee attending to his arduous duties. Mr. Tilford reports business excellent—all their '91 and '92 has been disposed of to the trade, and already a good portion of the '93 has been sold.

Who does not know the stalwart form of Colonel John G. Roach? Towering 6 feet 2 inches in height, a fine conversationalist and always ready to answer any question pertaining to the matter in hand, he is indeed a gentleman one delights to meet. Col. Roach reported that his firm has sold their entire out-put to March 1st '93. Their plant—the Rien Grain Distillery—is one of the best equipped in the State, the mashing capacity being 1500 bushels per day.

I also met Mr. Lemon, Secretary of the Old Times Distilling Co. He reported that their output had been contracted for to March 1, 1893.

Among the brokers I called on were N. A. Frankel & Co., Tamplet & Lowenson and N. F. Block.

I also paid a visit to that princely gentleman, G. R. Washburne, editor and proprietor of the *Wine and Spirit Bulletin*. The *Bulletin* is one of the live journals in this country and is growing steadily.

Now a few words as to the outlook of the whisky market. After gathering all the information I could from those engaged in the trade, I traced the cause of the recent agitation in the market to one individual, who, as the representative of the Whisky Trust, bought all the quick-aging goods he could get hold of, and the Trust now owns nearly the entire out-put of this class of goods to March 1, 1893.

The consequence will be that in the course of a few days the Trust will advance the price of high wines and spirits considerably. Then the cheap, quick-aging goods being out of the way, it will be smooth sailing for the Trust.

Do not be lured by anticipations of great wealth rolling in upon you in expectation of an advance in the whisky tax. It will be at least a year before the subject will be thoroughly discussed by Congress.

Before increasing the tax, we should take into consideration the unlimited extension clause—then consider the financial state of affairs. A great country like ours with such enormous resources will not be long in finding ways and means to keep the Government machinery in running order.

## New York Department.

[REGULAR CORRESPONDENCE.]

NEW YORK, Dec. 15, 1892.

There has been so much speculation lately in whisky that it is hard to tell the real state of the trade. During the last week the bidding for Trusts was as high as 68¢, but later on the reaction set in and those who were "wallowing in a jig" as our comedian, Francis Wilson says, were only too glad to get 61.

Business is only what is called fair; one day good, the next bad. Christmas business has not begun as yet, but will not delay much longer than the 15th of the month at latest. This is of course the time that our merchants reap their harvest.

There seems to be a good deal of uneasiness among the trade about the talked of increase of taxes on whisky. I have heard a number of prominent men in the trade talk regarding the matter and they do not seem to take much stock in the report. They say at worst it cannot take effect much before April and they have lots of time between now and then to prepare for a change.

Eastern eyes are moving rather slowly but what has been sold has generally brought good prices.

A good many men in New York are taking up Brandy agencies and there is no doubt that there will be a large number of changes on the first of the year.

Brandies are bringing excellent prices and there have been some large sales reported. There is a scarcity of "old" goods and men in the trade say that in the course of a week there will be little if any left for sale.

Sweet wines have been moving fairly well. Prices are, generally speaking, good.

Many houses are getting out their Western men on the road. Of course some have gone some time ago.

Mr. Sneider, of the firm of A. Werner & Co., has been on the road in the neighborhood of three weeks now and he has done excellent in the towns through the East.

Mr. Richter, of J. Gundlach & Co., has been hustling on the road for some time, but always comes home with a hearty laugh and a jolly word for everybody.

I see Mr. Van Bergen—of Kohler & Van Bergen—going around among the trade and he looks as if he was keeping his orders up every time.

*Bonjorts* in the issue of the 10th says: "During the past fortnight the market has been unusually quiet; red wines especially have been neglected. White wines continue to be scarce, and good qualities bring higher prices. Sweet wines are not moving as fast as they ought to at this time of the year. Brandies hold their own." J. S. McCosker.

### OPPOSED TO AMERICAN WINES.

A dispatch from Paris says: Count Werle, managing director of the *Veuve Cliquot* house, strongly opposes the introduction of American vines to replenish the loss caused by the ravages of phylloxera. A majority of his colleagues on the local defense committee support him. Grandaue of the Nancy Faculty of Sciences and Emile Blanchard of the Paris Academy of Sciences support Count Werle. Blanchard declares that wherever the American vine is introduced phylloxera appeared. Grandaue says the calcareous soil and the champenois method of culture are unsuited to American vines. Tisserand, director of the department of agriculture, asserts that numerous experiments have failed to discover any American species which will thrive in calcareous soil. It would be extreme imprudence, he says, to introduce their culture in the Marne district. The best remedy is the chemical treatment of the infected soil. The Government subsidy of 12,500 francs has been transferred to the Marne owners for testing such treatment under the direction of Ravox, one of the most prominent of the upholders of the American vine. Muntz of the Institute Agronomic thinks American vines introduce new parasitic diseases. The climate of the Champagne district is generally unfavorable to the rapid increase of phylloxera.

# ACHILLE STARACE,

36 PEARL STREET, NEW YORK.

Sole Agent in the United States for

GUISEPPE SCALA, Lacryma Christi, Capri, Etc., NAPLES.

L. LABOREL MELINI, Chianti Wine, FLORENCE.

Direct Receiver Of

## CALIFORNIA WINES AND BRANDIES.

E. C. BROWNSKY, General Manager

ESTABLISHED 1862.

A. W. CHRISTOPHER, Middle States Manager.

"Sunny Slope." **L. J. ROSE & CO., Limited.**

— Growers of —

SAN GABRIEL, CALIF.

WINES, BRANDIES AND FRUITS.

# PAUL MASSON,

Successor to LEFRANC & MASSON, SAN JOSE, CAL.

PRODUCER OF THE HIGHEST GRADES OF

## California Champagnes.

PRODUCTS OF THE

### NEW ALMADEN VINEYARD.

SWEET AND DRY WINES AND BRANDIES A SPECIALTY.



## TAX ON SPIRITS.

There is considerable agitation in whisky circles, and the opinions of dealers vary as to what action the incoming administration will take in reference to the present tax of ninety cents a gallon on all liquor before it goes out of bond. A small raise of ten or fifteen cents would not cut any figure, but some argue that a larger raise may be looked for. There have been exported 345,000 barrels of whisky in which Cincinnati is interested, since 1883. The total amount of barrels of whisky remaining abroad is 37,837, according to *Bonferts* latest figures, up to November 10th. Between twenty-five and thirty gallons are reckoned to a barrel, or 1,325,000 gallons. What effect will a raise of the tax have on this? Can it be imported at the old tax, or must the raise be put on? These and similar questions are occupying the thinking men of the whisky world—a world which yields to the Government \$80,000,000 or \$90,000,000 annually.

The McKinley law allows whisky to remain in bond after being reimported to this country for a period of three years before the payment of the tax is required. Under the old law, goods remained in bond for one year. After that period it was subject to a two per cent. penalty on the amount of custom tax due, and at the end of the three years, if the tax and penalty and charges were not paid, the goods were seized by the Government and sold to pay the accrued charges.

Mr. Hobart, of Madlunx & Hobart, said recently that he had heard the matter of raising the tax talked over, but had seen nothing yet which gave him any positive information as to what would be done.

"The history of the various rises, or rather legislation, upon the whisky tax is interesting," continued the gentleman. "At first the tax was twenty cents, then fifty cents, then \$1.25, then \$2. When it was \$2, the frauds committed were so great, that only \$14,000,000 or \$15,000,000 revenue were raised to the Government. In 1868 it was put down to fifty cents, then an addition was put on in regard to barreling, making the taxes between

sixty and seventy cents. In 1872 it was made seventy cents. Now the revenue at ninety cents yields to the Government between \$80,000,000 and \$90,000,000. The perfect system to which the Revenue Service has brought the matter has rendered frauds almost impossible. However, small distilleries and vinegar factories can mash and ferment, but not distil. They can vaporize and then let the vapor go into water, and thus fraudulent high wines are produced."

Mr. A. Senior, said that a rise in the tax would work a great wrong to the trade. "It would affect the higher grades, such as 'Oscar Pepper,' 'McBrayer,' 'Bond & Lillard,' 'Blakemore,' 'T. W. Samuels,' and others. People would not pay twenty and twenty-five cents for drinks, which the retailers would have to charge, and there would be less consumption of them. Cheaper liquor would be employed and the community thereby injured."

Mr. James Walsh did not think that the subject would be touched at present. It would certainly have a damaging effect on the trade. The best whisky should be at least ten years old. It was, perhaps, a question if a whisky at four years of age should be a drink at all.

In his opinion the matter would not come up for some time, at least, and it was a question that no man could answer how the bonded goods would be affected.

Another gentleman connected with the trade stated that a question also was raised as to the meaning of the weighing of spirits. It is provided that goods shall be weighed before the tax is paid. The question raised is whether whisky shall be gauged immediately upon entry into the bonded warehouse, and the tax paid upon that gauge, or whether the goods shall be gauged upon withdrawal, and the tax paid upon that gauge. The question is now in the United States Courts, and is still undecided. This decision will affect all subsequent importations of American whisky. This may be of considerable saving to the trade, as giving them the benefit of the evaporation of the liquor since it has been received and the time of its withdrawal."—*Cincinnati Enquirer*.



WINE NOMENCLATURE.

It is with considerable amusement that we read in a recent issue of the London *Wine Trade Review* an article headed "Colonial Wines and French Names," on the sin of using foreign labels to sell Australian Wines.

The wine trade of the United States which sells nine gallons of domestic wine to one of imported, knows a thing or two about wine nomenclature and the difficulty of inducing American snobs to drink domestic wine true to label. Here is what our esteemed English contemporary has to say about the Australian snobs, who don't like Australian wines when labeled as such:

COLONIAL WINES AND FRENCH NAMES.

A curious state of things has been brought to light in connection with the Australian wine trade. In this country, as everybody knows, the wines imported from Australia sell very freely under their own honest name, but, according to an article which recently appeared in the Melbourne *Journal of Commerce*, it is necessary to apply French names to the wines to induce the Australians to buy them. One would have expected the colonists to be enthusiastic in support of an industry like viticulture, which promises to bring them considerable benefits, but the glamor of foreign brands is too powerful. Accordingly, the colonists are offered wines of their own production under names to which they have no sort of title. Our contemporary says:

It appears that the much protected colonial wine industry is not yet sufficiently strong to depend upon the merits of the wine for its support, for a deputation of importers of French wines last week produced for the inspection of the Customs Department some fifty different labels which were affixed to some colonial wines which they alleged were calculated to deceive the consumer and to prejudice their business. Mr. George Burk (Messrs. Burk, Francart & Co.) who spoke for the members of the deputation, pointed out that while no objection could be taken to the use of a word, such as "Claret," to sell colonial wines of that nature, the labeling of local productions as "Chateau La Rose," "Chateau Margaux," &c., was not only a distinct infringement of the "Merchandise Marks' Act," but was very prejudicial to the owners of those celebrated French vineyards. The Minister was disposed to think that the manufacturers or bottlers would be justified in using those well-known names for their productions if the words "made or produced in Victoria" were added to the labels, but this the members of the deputation would not admit, pointing out that the names referred to applied to individual vineyards in France, and as such could only be used on wines the produce of those estates; and the Commissioner of Customs is further considering the matter. The British Custom House does not regard such words as "Port," "Sherry," "Champagne," or "Burgundy" as generic terms, descriptive of particular types of wines, but as names indicative of place of origin: "Sparkling Burgundy" made in Germany would not be allowed to pass, nor would Champagne made in other parts of France. Sherry is considered to be a Spanish product only, and Port, a Portuguese. If then, the officials administering the act which was undoubtedly the groundwork of the local statute, will not allow a generic name to be applied to goods except those grown in the country for which it is synonymous, how much more reason is there for preventing the annexation of the name of a private vineyard in France by colonial makers to cover goods which are not identical even in character. Nor would the addition of the words suggested by the Minister suffice to enlighten the public, because he must know full well that they would be in small characters, while the name Chateau La Rose, or what not, would be well displayed, and it is not reasonable to expect the consumer to critically examine every label. Anxious as the Government may be and the country is to extend the colonial wine industry, we can hardly believe that it will countenance a strict infringement of its own Act of Parliament, and we may reasonably hope that the responsible Minister, himself a gentleman of high legal attainments, will be prompt to "uphold the right."

"It seems to us that there cannot be two opinions on this question. Anybody in England who should apply the name of a well-known French chateau to Australian wine, would very soon find himself in difficulties, and we are surprised that the practice has been tolerated in Victoria. The object is evidently to deceive the purchaser. Perhaps some of the Melbourne merchants will explain the matter."

WINE AND BRANDY RECEIPTS.

	Wine.	Brandy.
Total for January.....	886,404	196,133
" February.....	996,800	43,930
" March.....	808,555	31,230
" April.....	852,332	25,717
" May.....	844,426	33,960
" June.....	914,920	29,415
" July.....	770,754	17,170
" August.....	771,221	43,595
" September.....	862,100	45,980
" October.....	834,830	21,400
" November.....	1,005,891	83,110
December 1.....	23,840	800
" 2.....	48,270	750
" 3.....	24,740	4,440
" 4.....	30,730	100
" 5.....	35,920	100
" 6.....	52,730	6,200
" 7.....	24,920	1,880
" 8.....	44,520	100
" 9.....	41,280	7,110
" 10.....	52,700	2,250
" 11.....	14,880	2,045
" 12.....	35,120	19,900
" 13.....	34,680	5,380
" 14.....	32,040	5,165
" 15.....	58,180	4,460

Messrs. Martell & Co., Cognac, and Messrs. John De Kuyper & Son, Rotterdam, are continuing, through their representatives in this country, Messrs. Renauld and Niederstadt, their vigorous and successful campaign against the counterfeitters of their trademarks, and against the venders of such imitations. Among these venders we are sorry to say for the morals of the community at large, could be named very many houses whose standing makes their delinquency in this respect a more than guilty one. Injunctions, in addition to those already granted the two brands above against various infringers, have now been obtained against George Schlegel, printer, 138 Center street, New York City; Weltzek & Roemer, New York City, and Hochstadter & Levy, Chicago, Ill. Progress in this direction amounts to a service rendered to honest trade in general, which trade we hope to see very soon more active in the defense of its rights and interests more barefacedly invaded, especially of late, by shameless piracies.—*Bonfoids*.

ESTABLISHED 1724



TRADE MARK

E. RÉMY MARTIN & CO.

COGNAC

(FRANCE)

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AGENTS IN SAN FRANCISCO, CAL.

HELLMANN BROTHERS & CO.,

525 FRONT STREET.

See Quotations on page 35.

## Traffic Notes.

Albert Lilienthal, of Lilienthal & Co., has returned to New York.

J. B. Wathen, the Louisville distiller, celebrated the anniversary of his Silver Wedding on the 5th inst.

The Ben Lomond Wine Co., of Ben Lomond, Santa Cruz county, has incorporated with a capital stock of \$300,000.

Hans H. Kohler is soon to be re-admitted to the firm of Kohler & Frohling. He retired from the partnership two years ago.

Mr. John Siebe is enjoying a well-merited respite from business and official duties by taking a restorative trip to San Luis Obispo.

William Wolf & Co. expect to receive about 3000 cases of Pommery during the present month. Their sales are all that could be desired.

Roth & Hatle, of Louisville have secured the control of Saffells "Cedar Run" whisky. This with "Spring Hill" and "Franklin" gives them a splendid line in their trade.

E. D. Carter, of Dant & Carter, has left Louisville for a trip through Mexico. He will visit many of the principal places and will be away from his home about six weeks.

At Roun assizes, on the 19th inst., two men, named Dumont and Lachinin, were sentenced to hard labor for life for setting fire to the Benedictine Priory, at Pecan, last January.

James E. Pepper & Co., the Lexington, Kentucky distillers, have bought the distillery of Nathaniel Haine, in Fayette County, Kentucky, and intend to operate it, putting out a new brand.

Edward Walden Jr., of Walden & Co., Ltd., is spending a few days in this city prior to returning to New York. The company did not make a large run this season at the Geyserville Distillery.

Arthur S. Rosenblatt, of the Rosenblatt Wine Company, has just returned from a tour of a year's duration, during which he has traveled over 30,000 miles. He will leave on January 2nd to go over his usual route.

The Supervisors of Merced county have imposed a license of \$1000 a month on saloons. If this is not high license which is sure to have a disastrous rebound on the framers of the ordinance, we are greatly mistaken.

Hellman Bros. & Co., have disposed of two carloads more of "Blue Grass" whisky of E. J. Curley & Co. and the lot will soon be here for distribution. The lot of Eastern gin recently received from New York has all been sold.

On page 42 will be found the new design furnished for the Anderson & Nelson Distilleries Co., by the REVIEW. It is a fine piece of work both in design and in execution, and we confess that we are reasonably proud of it. However, it is no more a work of art than are the famous whiskies made by this company, which are known and admired wherever Kentucky whiskies are consumed.

Jones, Mundy & Co., have received another load of the famous "Overholt" rye whisky and are well pleased with the manner in which it is going on the market. Overholt is a fine full bodied whisky, rich flavored and has an excellent bouquet. It is making friends rapidly on the Coast and the fact that repeat orders almost invariably follow its introduction to a firm, tells how well it is liked.

R. F. Balke, President of the Mellwood Distillery Co., and his wife, have been in the city during the past week, located at the Palace Hotel. Mr. Balke is on his wedding trip and is well pleased with the fact that he included California in his journey. The "glorious climate" has been very genial to him, but no more so than the many friends he has made during his short sojourn here. He will start homeward in a few days.

TO WINE MEN.

# OENOTANNIN.

FOR WHITE AND RED WINES.

OF MR. A. CHEVALLIER-APPERT, PARIS.

Being used on fermented wines before the second clarification.

It calms and regulates the second fermentation of young wines.

It restores the natural tannin of the wines which may have been lost or impaired by imperfect fermentation or treatment.

It strengthens and develops their natural color and aroma, preparing and assisting them for thorough clarification; promoting their development and improvement in quality and aroma, as also their keeping quality, and ripening them for earlier delivery.

We would also call your attention to CHEVALLIER-APPERT'S

## PULVERINE.

A CLARIFYING POWDER

which is greatly appreciated abroad for its sure and instantaneous action on both RED and WHITE WINES. It has neither taste nor smell and can be used in perfect safety, for it will not affect the wine in any way, except clarification.

OENOTANNIN and PULVERINE are imported in tins of 2 1-5 lbs. or 1 kilogram each. Prices upon application.

To avoid counterfeits see that the names of "Appert" and the undesignated as agents appear on each tin, which also contains directions for use.

## A. Boake Roberts & Co's

- B. M.** Liquid Albumen is very useful as a first fining for high class wines. V. B. being used to finish with. C. W. P. should also be used.
- V. B.** White wines should always be fined with this clarifier. Alone on strong wines, but on wines of low alcoholic strength in conjunction with C. W. P.
- V. R.** The best clarifier for RED WINES.
- C. W. P.** A white crystalline substance. To be used for the preservation of unstable wines and in conjunction with finings on all wines of low alcoholic strength.
- E. V.** For the treatment of green wines or the restoration of those which have gone acid.

Prices upon application.

## CHAS. MEINECKE & CO.

SOLE AGENTS,

314 SACRAMENTO ST., S. F.

The dinner given to Joseph May, Esq., of San Francisco, by Mr. George Bayard, at the Democratic Club, on the 22d of November, was a delightful occasion. A number of Mr. May's friends were invited by Mr. Bayard to meet him, and everybody enjoyed himself to the top of his bent. The dinner and wines were all first-class, and the best part was the feast of reason and the flow of soul that accompanied and followed the more material part of the entertainment.—*Boniforts.*

Messrs. Hey, Grauerholz & Co. are doing their regular winter business and are satisfied to let someone else do the complaining. Their favorite "Davy Crockett" is all right and going ahead nicely, making new friends and holding its new ones. Another winning specialty of the house is the well-known and popular "P. E. Payne" whisky, distilled by the M. V. Monarch Co., at the Payne distillery. This is an excellent straight whisky for which the house has the exclusive agency in California, and in the placing of which they are meeting with gratifying success.

J. De Barth Shorb, President of the San Gabriel Wine Co. was elected Treasurer of Los Angeles county by about 4000 majority at the recent election, and will take office in January, first taking a trip East before assuming the office. Mr. Shorb ran on the Democratic ticket and his county is Republican. This shows what a strong personal following he had. It is to be regretted that he did not accept the Democratic nomination for Congress, which was offered him. At that time he thought he could not make the campaign on account of his health and declined to enter the race. He would undoubtedly have been elected.

Elsewhere in this issue will be found the advertisement of Achille Storace, the well-known importer of 76 Pearl St., New York. Mr. Storace is sole agent in the United States for the famous Lacryma Christi and Capri wines etc., of Giuseppe Scala, Naples, and the Chianti wine of L. Laborel Melini, Florence. House desiring fine Italian wines should communicate with him. Mr. Storace is also a large handler of California wines and brandies which he receives direct from the producer. He has built up a fine trade on the vineyard products of this State and believes there is a fine future for them. His success is worthy of emulation.

Exporters of American whiskies and California brandies may benefit themselves by considering the advertisement of Messrs. Wm. Foerster & Co., of 20 Gr. Reichen street, Hamburg and 137 Duane street, New York. They have the best storage warehouses on the European continent and have met with great success in the care and handling of export goods. The experience of many of the principal exporters of this country has shown that goods stored in these warehouses mature very rapidly and improve in quality to such an extent as to greatly enhance their value. The California brandy exporters who are not now dealing with Messrs. Foerster & Co. would do well to communicate with them as to rates, etc.

The Belle of Nelson Distillery Co., of Louisville, have taken steps to protect their trade and their customers from imitations of their goods. Commencing January 1, 1893, a certificate signed by the President and Secretary of this company will be issued, setting forth the fact that the proprietor of the saloon, in which such a certificate hangs is a direct receiver from the distillery of the goods, which are sold in all their purity over the bar, and that this absence of this certificate from any saloon is positive evidence that the Belle of Nelson is not sold, and that goods offered as such are a fraud. The certificate is handsomely framed and will be an ornament to the bar. The company believe the exhibition of this certificate will increase the sales of the Belle of Nelson.

The Los Lomitos vineyard, on the Laguna, owned by John Bailiff, made this season 30,000 gallons of wine, which is 10,000 gallons more than heretofore made. The fermentation has been all that could be desired. The grapes were not as sweet as usual, which partly accounts for it. Mr. Bailiff made an addition to his cellar of 30x24, and put in a grape elevator with a considerable increase in cooorage. Most of the wine made was red Zinfandel, but there was a portion of it Reisling of a very good quality. The wine from that section is especially fine in color. Mr. Bailiff is not afraid of the future of the wine business, and is getting his plant in first-class condition for the future. There is not the least indications of phylloxera in this part of the county, and from its location it is not likely to take the disease.—*Sonoma Democrat.*

In the long pending suit of the heirs of T. J. Megibben against Messrs. Al. Perin, Tim. Hayes and George Hubbell of Cincinnati, the United States Court of Appeals has just handed down a decision giving judgment for the defendants. The original suit was brought by the estate of T. J. Megibben, of Cynthia, Kentucky, and was against Oliver Perin and associates. It was begun in the U. S. Circuit Court in September, 1890. It was tried before Judge Sage, who after holding off his decision for four months, decided against the defendants giving the plaintiff the full amount asked, \$42,000. The defendants appealed, and in June last the case was again tried, this time before Judges Taft and Jackson. The trouble arose over the Excelsior and Sharp distilleries at Lair Station, near Cynthia, Ky. They had belonged to the late T. J. Megibben, and his heirs were quite anxious to sell them. Messrs. Al. Perin, Tim Hayes and George Hubbell, all connected with the Millereck Distillery, and well known in the whisky trade, decided to buy. They went over everything carefully, when they were advised not to buy, as the title was not clear, and Kentucky laws very peculiar. They declared the deal off. The Megibben heirs did everything they could to make the title straight. The Cincinnatians were scared, and declined to do anything more. Then the suit followed, and it has been bitterly fought.

Messrs Wm. Wolff & Co. have been appointed agents for the Burgundies of F. Chauvenet, one of the best known houses in the district. A recent article by R. De Morlay says, after giving a history of the development of the trade in Burgundies:

"To-day the business in Burgundy wines has increased enormously, and we realized this fact during our stay at Nuits as we visited, among others, one of the largest establishments of the district, that of the honorable and very recommendable house of F. Chauvenet, which only does business with wholesale firms. This house has been in existence for nearly a century, and its present manager has been at its head since 1852. The cellars which we saw there were really enormous, and we visited them from one end to the other with the keenest interest; they contain about six thousand barrels of wine, all full. All the products of the Nuits slope are there, and also those of the Beaune slope, such as *Carlon-Clas-du-Roi, Volney-Saint-vert, Volney-Guilbert, Volney, Pomard-Beaune, Aloxe, Savigny, Monthlie, Santenay, Aury, Mercure, Passotais-Grains*, etc., are seen side by side with the Beaujolais wines represented by the *Madin-la-Tout, Thorins, Fleurie, Chenas, Morgon, Brouilly, and Macon*, which must not be forgotten. Among the white wines are to be found the *Montrachet, the Batard-Montrachet, the Meursault, the Chablis-Montmagne*, the regular *Chablis, Pouilly, Fuisse*s and the *Petit-Bourgogne*. All these wines in casks represent the years 1885, 1886, 1887, 1889, 1890 and 1891. We also had the pleasure of witnessing in these cellars the order and skill with which the operation of drawing-off and bottling was done. It covered the bottling of wines of the years 1870, 1874, 1878, 1881 and 1883, comprising the whole series of wines of Upper Burgundy from the highest to the more common grades. Mr. F. Chauvenet, who owns vineyards in the Nuits Volney and Pomard, and who has an important branch-house in London (10 Water Lane) exports, both in the wood and by the case, enormous quantities of wine, which goes to all parts of the world, and especially to the United States and Canada, where the brand is considered the best in existence. The house is essentially a sterling one, and we certainly cannot do better, in ending this article on the Nuits wines, than to indicate it to our readers as an example of the prosperity of commercial affairs in this region of the country.

BRANDY PRODUCTION AND STOCKS.

Months	(PROOF GALLONS.)	
	Production both districts	Stocks in bond at end of month
January.....	173,394	1,680,826
February.....	103,903	1,722,143
March.....	92,871	1,711,420
April.....	86,519	1,734,404
May.....	85,319	1,749,903
June.....	42,652	1,730,867
July.....	12,746	1,659,299
August.....	27,864	1,626,153
September.....	42,465	1,497,308
October.....	117,876	1,423,837



# Imports and Exports

DURING THE PAST FORTNIGHT.

## EXPORTS OF WINE.

TO MEXICO—PER STEAMER NEWBORN, Dec. 2, 1892.

DESTINATION.	SHIPPERS.	PACKAGES.	GALLONS.	VALUE.
Santa Rosa	H Duygey	20 barrels	1,055	\$ 2,201
Mazatlan	C Schilling & Co	4 cases	16	6
La Paz	"	3 kegs	30	34
	I O Mevrens	2 bbls 2 lft-b 6 keg	210	101
Mazatlan	A K Stevens	2 barrels	85	41
Guaymas	C Carpy & Co	12 kegs 10 octaves	60	121
	"	20 cases	80	121
La Paz	"	2 cases 30 kegs.	357	167
	"	10 cases	40	70
	"	1 keg 3 oct 1 bbl.	125	75
Ensenada	W Louiza	2 cases	30	20
Guaymas	"	2 bbls 2 csks 14 ks	347	212
Mazatlan	"	3 barrels	90	50
San J del Cabo	"	4 kegs	40	23
La Paz	"	1 barrel 20 kegs.	151	101
Guaymas	Cabrera, Roma & Co.	3 kegs	30	34
Ensenada	C D Banker & Co.	5 barrels	235	51
Hermosillo	J Grundlach & Co	11 bbls 2 lft-b 3 kegs	661	307
Alamo	"	1 keg.	82	44
Mazatlan	"	8 cases 20 kegs.	805	294
Guaymas	Lachman & Jacobl.	4 barrels	206	73
Total amount 34 cases and			4,980	\$2,538

TO BRITISH COLUMBIA—PER STEAMER WALLA WALLA, Dec. 2, 1892.

Vancouver	Kohler & Frohling	25 cases.		\$ 62
Oftawa	Berges & Domeniconi	1 barrel	50	14
Vancouver	City Transit Co	2 lft-barrels.	60	70
Victoria	E G Lyons & Co.	5 barrels.	260	60
Total amount 25 cases and			370	\$166

TO MEXICO—PER STEAMER C. T. HILL, Dec. 9, 1892.

Mazatlan	Ruther & Bendixen	12 barrels 2 kegs.	646	\$ 297
San Blas	W Louiza	10 kegs.	50	35
Altata	Kohler & Frohling	16 barrels	796	328
	"	9 cases.	361	280
	"	43 kegs 1 lft-bbl.	457	242
Total amount			2,605	\$1,312

TO NEW YORK VIA PANAMA—PER STEAMER CITY OF SYDNEY, Dec. 5, 1892.

Brooklyn	C B Rode & Co.	1 barrel lft-bbl.	75	\$ 20
New York	"	50 barrels	2,354	1,085
	Snomna W & B Co.	167 barrels.	8,403	3,369
	S Lachman Co	75 barrels.	3,763	1,762
	Napa Valley Wine Co	27 lft-barrel.	558	475
	"	183 barrels.	9,197	5,044
	L Favarel	2 bbls 1 lft bbl.	117	46
	D Cassassa	12 barrel.	570	144
Philadelphia	Lenormand Bros.	60 barrels	3,192	1,000
	J Grundlach & Co.	12 barrels	628	3,887
Brooklyn	A Erz	25 barrels.	1,285	720
	"	1 case		
New York	Arpad Haraszthy & Co.	25 barrels.	1,270	816
	Sherman, Clay & Co	2 cases	10	10
	G Canepa	30 barrels.	1,500	525
	P Koppin	2 barrels.	100	25
	C Schilling & Co.	400 barrels.	5,240	1,300
	Overland F T Co	16 barrels	735	302
Brooklyn	"	1 barrel	49	50
New York	Garnier Lamel & Co.	30 barrels	2,559	782
	"	2 cases		7
	P M S S Co	1 barrel	50	12
Total amount 5 cases and			50,629	\$21,342

TO CENTRAL AMERICA—PER STEAMER CITY OF SYDNEY Dec. 5, 1892.

Guatemala	Arpad Haraszthy & Co.	33 barrels.	152	\$ 60
	"	10 cases		40
San J de Guatemala.	C J Wetmore	10 cases		150
	Bloom Bros	60 cases		128
	C Schilling & Co	21 barrels 2 kegs.	207	128
	"	86 cases		365
La Libertad	B Dreyfus & Co.	2 lft-barrels.	77	70
Total amount 166 cases and			436	\$943

TO NEW YORK—PER SHIP LOUISIANA, Dec. 6, 1892.

New York	M J Netter	101 barrels	4,996	\$ 2,428
	F A Haber	150 barrels	7,500	3,750
	Kohler & Van Bergen	350 barrels	17,947	8,923
	B Dreyfus & Co	125 barrels	6,245	3,123
	Masehall S & Co.	300 barrels	15,108	7,554
	Lachman & Jacobl.	675 barrels	33,726	16,823
	Kohler & Frohling	830 barrels	41,983	20,967
Total amount			127,557	\$63,678

TO NEW YORK VIA PANAMA—PER STEAMER SAN JOSE, Dec. 15, 1892.

Fall River, Mass.	Lenormand Bros.	4 barrels 1 keg.	213	\$ 85
New York	Dresel & Co.	24 barrels.	1,742	760
Providence	"	7 barrels.	350	179
New York	"	45 barrels.	2,194	546
	Berges & Domeniconi	30 cases	2,590	800
	A Bran & Co.	50 barrels.	2,853	280
Newark, N J.	Wm Hoelscher & Co.	8 barrels	511	310
New York	S Lachman Co	150 barrels	7,511	3,100
	L P Snow	46 barrels	2,300	660
	C Schilling & Co.	251 barrels 1 keg	13,171	3,494
	A Grimm	10 barrels.	492	250
	Napa Valley Wine Co	40 bbls 10 lft-bbls.	2,245	1,765
	"	30 cases	297	257
Charleston	"	2 barrels.	105	73
New York	Kohler & Frohling	371 barrels	18,713	9,356
	H Davis	1 lft-barrel	25	25
	J Riehr	2 barrels 1 keg.	153	86
	B Dreyfus & Co.	100 barrels	5,050	1,000
	Landsberger & Son.	150 barrel.	22,828	6,482
Total amount 50 cases and			90,057	\$28,181

TO CENTRAL AMERICA—PER STEAMER SAN JOSE, Dec. 15, 1892.

Acajutla	J Grundlach & Co	1 keg.	63	40
Guatemala	Arpad Haraszthy & Co	2 kegs.	20	14
San J de Guatemala.	C Schilling & Co.	1 ca.	63	50
	"	12 cases		41
Acajutla	"	3 barrels 10 kegs.	199	189
Puntas Arenas.	"	2 barrels 2 lft-bbls	213	143
Acajutla	John T Wright	1 case.		
Puntas Arenas.	E de Sable & Co	2 barrels	134	101
Puntas Arenas.	Goldtree Bros	1 barrel.	52	25
Puntas Arenas.	B Dreyfus & Co	7 bbls 25 kegs	728	630
Total amount 13 cases and			1,501	1,213

## EXPORTS OF WHISKY BY SEA.

From December 1st to December 15, 1892.

VESSEL.	DESTINATION.	SHIPPERS.	PACKAGES.	GALLONS.	VALUE.
Newborn	Ensenada	Ruther & Bendixen	1 barrel.	36	\$ 43
	"	G Clement	1 1/2-barrel.	35	18
	"	Guaymas.	1 case.		8
Monserat	Ocos	Boweb & Schran	2 cases.		13
City of Sydney	San Jose de Guat	C Schilling & Co	2 barrels.	66	170
China	Shanghai	Wuxton & Lohr	2 cases.	32	25
	Yokohama	Macondray Bro&Co	2 barrels	100	60
	"	"	4 cases.		44
	Shanghai	Wells Fargo & Co.	1 case.	37	37
	Hongkong	"	1 case.	35	35
	Yokohama	"	5 cases.		112
Unadilla	Victoria.	E G Lyons & Co.	1 keg	10	15
San Jose	Acajutla.	Wimmering & Co	1 lft-barrel.	27	108
	San Jose de Guat	Castle Bros.	6 cases.	32	42
	Corinto	J O Meyerink	5 cases		60
	Puntas Arenas.	B Dreyfus & Co.	1 barrel	39	180
Belgie	Shanghai.	S Foster & Co	30 cases		500
	"	"	15 barrels.	130	284
Total amount 55 cases and				439	\$ 1,554

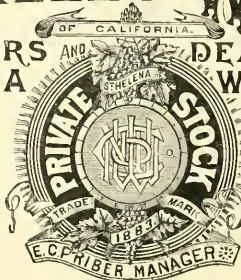
# NAPA VALLEY WINE COMPANY

OF CALIFORNIA.

GROWERS AND DEALERS IN PURE CALIFORNIA WINES AND BRANDIES

SPECIALTIES:

- PRIVATE STOCK HOCK,
- PRIVATE STOCK EL CERRITO,
- PRIVATE STOCK SAUTERNE,
- PRIVATE STOCK CLARET,
- PRIVATE STOCK BURGUNDY,
- PRIVATE STOCK VINE CLIFF,



WINERIES AND DISTILLERIES:

NAPA CITY, YOUNTVILLE AND ST. HELENA.

OFFICES:

11-13 FIRST ST., SAN FRANCISCO.  
200-202 S. FOURTH ST., ST. LOUIS

MISCELLANEOUS FOREIGN WINE SHIPMENTS.

IMPORTS OF WINES AND LIQUORS BY SEA.

From December 1st to December 15, 1892.

FROM NEW YORK—PER SHIP SAN JOAQUIN NOV 30, 1892.

VESSEL	DESTINATION	SHIPPERS	PACKAGES	GALLONS	VALUE
Discovery	Honolulu	B Dreyfus & Co.	230 kegs	1,212	8,775
Monterrey	Champerico	M Goldtree	141 barrels	108	70
	Ocosingo	Bowen & Schram	30 cases		60
	Acajutla	Goldtree Bros.	2 barrels	163	50
	La Libertad	Urrutia & Christie	3 barrels	103	100
City of Sydney	Acapulco	W Louisa	10 cases		32
			1 hf-bbl	27	28
		B Dreyfus & Co.	1 hf-barrel	26	15
	Hamburg	W Hoelscher & Co.	1 b 1 hf to 2 k	120	120
			16 cases	64	
China	Sandakan Borneo	Gerrank Fruit Co.	6 kegs	85	79
	Yokohama	Langfeldt & Co Ltd	12 casks	333	155
Empire	Yamat. B C	Scouton Milling Co	10 cases		35
	Nanaimo	Lilienthal & Co.	4 b 6 hf 1 k	408	265
W H Diamond	Honolulu	M S Grubbaum & Co	5 cases		12
Umatilla	Vancouver	F Barro	2 barrels	100	50
		C Schilling & Co.	23 cases		90
	N Westminster		2 hf-barrels	45	30
	Victoria	J De Turk	5 barrels	152	46
Monowai	Auckland	Wells Fargo & Co.	1 case		25
	Honolulu	Roilers & Van Bergen	10 barrels	1,983	1,260
			2 cks 210 k		
San Jose	Acapulco	B Dreyfus & Co.	5 cases	122	90
Belgie	Yokohama	Macondray Brok & Co	18 cases		58
	Shanghai	S Foster & Co.	1 case		8
			2 casks	121	73
Total amount 85 cases and				5,047	\$ 3,450

SHIPPERS	CONTENTS	CONSIGNEE
Jess. Moore & Co	1 barrel Whisky	Miller & Sublette
W K Freeman	2 barrels	G W Thompson
	2 barrels	W O Bowers
	2 pkgs	S M Stevens
E H Taylor, Jr & Sons	2 barrels	G H Roe
C P Moorman & Co	100 blbs	A P Houting & Co
J A Burke	1 barrel	A Hayman
	1 barrel	F C Fessler
	1 barrel	R A Rogers
	1 barrel	J Earle
Paris, Allen & Co	20 barrels	N Van Bergen & Co
	1 barrel	D M Shea
	2 barrels	G H Lawrence
	2 pkgs	G H Anderson
	2 barrels	Sullivan & Nihor
	1 hf-bbl	E Gaillard
	2 barrels	Reynolds & Spelman
	2 barrels	B Caldwell
	1 barrel	J H Doolittle
	1 barrel	O Schmidt
	1 hf-bbl	Win Edwards

FROM LIVERPOOL—PER BRITISH SHIP FORMOSA, Dec. 1, 1892.

Maclarane, McCrimdell & Co	15 quarters Port.	Chas Meinecke & Co
	40 right bls	
	25 cases	
	22 quarters Sherry	
	44 right bls	
C H Fletcher & Co	420 cases Bottled Beer	Order marked L & Co
Cantrell & Cochrane	100 barrels Ginger Ale	Assiginee A Greenbaum & Co
W E Johnson & Co	200 cases Beer	Forbes Bros
Du Temple & Co	50 cases Stout	W H Campbell
	100 cases Ale	
F Bailey & Co	50 barrels Ginger Ale	Wm Wolf & Co
E & J Burke & Co, Ltd	225 barrels Bass Ale	Sherwood & Sherwood
	475 barrels Stout	
	125 cases Whisky	
	40 cases	

FROM LIVERPOOL—PER BRITISH SHIP RAVENSCOURT, Dec. 1, 1892.

Wilson, Meyer & Co	50 right bls Wine	Clas Meinecke & Co
A G Thompson & Co	20 cases Whisky	Order marked T in diamond
W A Ross & Sons, Ltd	25 barrels Ginger Ale	Sherwood & Sherwood
	30 half-cases Ginger Ale	
	25 octaves Gin	Stevens & Co
D Lauber	10 cases Port	S Sachs
E & J Burke & Co, Ltd	40 cases Bass Ale	Sherwood & Sherwood
	45 barrels	
	20 cases Stout	
	25 barrels Stout	
	50 cases Gin	
	80 cases Whisky	

FROM NEW YORK—PER SHIP S. P. HITCHCOCK, Dec. 1, 1892.

R Simonsen	100 barrels Whisky	Order marked A in ring
Lilienthal & Co	26 pkgs	Lilienthal & Co
J A Burke	1 barrel	I R Hansen
	1 barrel	J Van Guilder
	1 barrel	J Muller
	1 barrel	C A Thompson
	1 barrel	M A Long & Co
F O Boyd & Co	2 cases Wine	Appad Haraszthy & Co
Layties Bros	25 cases Bitters	Order

FROM EUROPE VIA PANAMA—PER STEAMER SAN JUAN, Dec. 6, 1892

John Osborn Son & Co	100 cases Whisky	John T Cutting Co
FROM EUROPE.		
H E Briguadello	100 cases Wine	A Vensano
A Saborel Welin	50 cases Wine	Order marked LM

EXPORTS OF MISCELLANEOUS LIQUORS BY SEA.

From December 1st to December 15, 1892.

VESSEL	DESTINATION	SHIPPERS	PKGS & CONT	VALUE
Newbern	Guaymas	Hee Son	4 ccs Spirits	8 18
Umatilla	Victoria	I De Turk	1 keg 4 pkgs	10
Monowai	Sydney	L Feldman & Co.	20 ccs Bitters	12 1/2
Total amount 24 cases, etc				8 148

EXPORTS OF BRANDY TO FOREIGN PORTS BY SEA.

From December 1st to December 15, 1892.

VESSEL	DESTINATION	SHIPPERS	PACKAGES	GALLONS	VALUE
Newbern	Guaymas	Livingston & Co.	3 barrels	112	\$ 253
Belgie	Shanghai	S Foster & Co.	1 case		8
Total amount 1 case and				112	\$ 260

EXPORTS OF BRANDY TO DOMESTIC PORTS BY SEA.

From December 1st to December 15, 1892

VESSEL	DESTINATION	SHIPPERS	PACKAGES	GALLONS	VALUE
City of Sydney	New York	B Dreyfus & Co.	16 hf-barrels	416	8,800
San Jose	Fall River	Lenormand Bros	1 bbl 1 keg	55	102
	New York	Vina Distillery	200 hf-bbls	5,366	3,220
		S Lehmann Co.	296 hf-bbls	2,570	1,931
		B Dreyfus & Co.	45 hf-bbls	1,359	1,750
Total amount				10,966	\$ 7,802

# WM. WOLFF & CO.,

Importers and General Agents,

327-329 Market Street,

San Francisco, Cal.

## PACIFIC COAST AGENTS FOR

POMMERY SEC CHAMPAGNE,  
J & F. MARTELL COGNAC,  
MINER L WATERS OF THE APOLLINARIS CO, Limited, LEONSON  
MORGAN BRO. PORT ST. MARY'S SHERRIES  
DIXONS' DOUBLE DIAMOND PORT,  
DUBOS FRERES, BORDEAUX, Clavats and Santeres,  
ROCK WINES, from Messrs. Henckell & Co, Mayence,  
HUNGARIAN APERIENT WATER  
SUTTON, GARDEN & CO., CO., London, Old Tom Gin

JOHN DE KUTPER & SONS, ROTTERDAM, GIN,  
GIJKA KUMMEL,  
PAEST BREWING CO. (Formerly PHILLIP BEST),  
MILWAUKEE Export Beer, Select Blue Ribbon  
THE "BEST" TONIC,  
THEO. LAPPE'S GENUINE AROMATICUM  
FRIEDRICHSHALL APERIENT WATER

CANTRELL & COCHRANE'S Belfast Ginger Ale,  
BASS & CO'S Pale and Burton ALE, in Hopsheads,  
GUINNESS & CO'S (Dublin) Extra Stout in Dogcart  
ANDREW GUSLER & CO'S Scotch Whiskies  
JAMESON & CO. IRISH WHISKY,  
LONDON Dry Dock Jamaica Rum,  
"DOGS-HEAD" BRAND of Guinness' Stout and Bass' Ale  
ROYAL WINE CO. OPORTO, Port Wines  
UDOLPH WOLFFS SON & CO., Schiedam, SCHNAPP

Re-imported American Whiskies.—'86 Excelsior, '83 Bluegrass, '87 T. B. Ripp, '86 Allen & Bradley rye and bourbon, Hermitage, Sovereign  
bourbon and rye, Hanning, Belmont and other Staple Brands. Lowest market quotations furnished on application, to the wholesale trade only.

FROM NEW YORK. PREL. SHEP. ARAHIA, Dec 5, 1892.

Am. Dist. Co.	Whisky	Order
A. C. G. & Co.	Wines	Lacliman & Jacobi.
Wm. Wolf & Co.	Wines	Hellmann Bros & Co.

IMPORTS BY RAIL IN BOND.

CONSIGNEES	CONTENTS	CONSIGNEES
Sherwood & Sherwood	10 cases Wine	Order marked S.S.
	10 cases Beer	Order marked MHE
	100 cases Champagne	Geo. Marcus & Co
	20 cases Wine	W. B. Chapman
Eric. P. & Co.	120 cases Champagne	Wm. Wolf & Co.
Sherwood & Sherwood	50 cases Whisky	Palace Hotel
	450 cases Champagne	Wm. Wolf & Co.
	40 cases Champagne	Sherwood & Sherwood
	5 casks Cognac	P. G. Salatiel & Co.
	50 cases Wine	Pascal Dubalot & Co
	60 cases Brandy	Wm. Wolf & Co.
	200 cases Champagne	Sherwood & Sherwood
	1 case Champagne	

WHISKY AND SPIRIT IMPORTS BY RAIL, S. P. CO.

From December 1st to December 15, 1892.

CONSIGNEES	SPIRITS			WHISKY			Misc
	Ba	1/2 bbl	Cases	Barrels	1/2 bbl	Kegs	
James Muir & Co	280					40	
Lilienthal & Co.	241			40			
C W Craig & Co.	480			50			
Moore, Hunt & Co				80			
M Greenberg				84			
Laese Bros				60			
Roth & Co				60		15	
Stevens & Co				60			
S. McCarty				2			
Meyerfeld, Mitchell & S				1			
Livingston & Co				2			
F C Vogt, Oakland				1			
W M Tilton				1			
A C Rouden & Bro			50	1			
Palace Hotel				2			
E Vitch & Co				1			
C Keenan				1			
Tom Sawyer				1			
T P Emmons, Oakland				1			
P G Corbett				1			
W M D.				1			
C Berkowitz				2		2	
J L Nickel				1		1	
W H Chemoweth				1			
G Williams				1			
Total	1,301		50	487		198	

\* 5 cases Rum

BEER IMPORTS BY RAIL, S. P. CO.

From December 1st to December 15, 1892.

CONSIGNEES	BOTTLED			BULK			
	Boxes	Cask	Cr L'd	Barrels	1/2 bbl	3/4 bbl	1/2 bbl
Sherwood & Sherwood	114				80	364	16
Wm Wolf & Co.	257				129	240	
Hysman Bros	250	50					
Baker & Wilkins				50	40		
W Bogen							
R E Schmitz	161	30					
Collector of Port	110	35					
Total	543	486		50	240	504	16

\* 1 carload Bulk Beer.

PROHIBITION IN KANSAS.

In their eagerness to vote the State and Electoral tickets, the Kansas Republicans paid very little attention to the matter of a constitutional convention, and it was carried by default on their part. The result will be, in all probability, that the prohibition amendment will be eliminated from the Constitution.

Lorenzo Lewelling, the third party Governor-elect, has always been opposed to prohibition, and announces that the enforcement of the law must hereafter be left with the local officers, and that the State will not use the power in its hands to enforce the law. This, in effect, means local option and already the liquor industry throughout the State is booming. Saloons have been opened in many cities and towns, and Kansas is already practically a "wet State" again.

It may be suspected, perhaps, that the default of the Republicans was quite as much intentional as accidental. They may have studied the situation and concluded that prohibition tended to increase fraud and hypocrisy more than to aid the cause of temperance, and that it would be better to let the whole subject go to a constitutional convention for consideration and action.

It would be very interesting to know precisely what the operation of prohibition has been in Kansas. We know, of course, that some liquor saloons have been shut up, but we also know that there has been a wonderful increase in the number of drug stores, and that *spiritus frumenti* has been regarded almost as a panacea in that State. We also know—for human nature is the same in Kansas as elsewhere—that the difficulty of obtaining liquor has proved an irresistible temptation to some men who would not think of drinking if there were a saloon on every corner.

But what are the facts? Has Kansas been benefited morally, socially and physically by prohibition? Has prohibition prohibited, or has it driven men into ways that are dark and tricks that are vain, to get the desired stimulant? Experience has proved the law a failure and it is to be hoped that the days of so-called "dry" Kansas, are over. Still we cannot tell. A State that seriously considers Mrs. Lease's candidacy for the United States Senate is in a peculiar mental condition.

SWEET WINE LAW ATTACKS.

The PACIFIC WINE AND SPIRIT REVIEW need not be alarmed. The attacks made upon the sweet wine law by the New York mugwump papers a week before the election, were not seriously meant. The alarm-articles were published by the calamity howlers as an election dodge to scare the sweet wine makers. The animus of the attack was well understood here in the East. It was based upon a gross misstatement of facts, and nobody in trade circles paid much attention to it. On the other hand, it must be admitted that the agents of the foreign wine producers are clamoring for a reduction of the tariff on foreign wines. We hear steps will be taken to lay the matter before Congress. The importers of foreign wines look upon a reduction of the duty on wines as a logical result of the election of Grover Cleveland. The agents of foreign wine houses were among the most enthusiastic supporters of Cleveland.—*Wine and Spirit Gazette.*

SHERWOOD and SHERWOOD,

IMPORTERS AND EXPORTERS

212-214 MARKET STREET, SAN FRANCISCO, CAL.

24 N. FRONT STREET, PORTLAND, OR.

PACIFIC COAST AGENTS FOR

MOET & CHANDON CHAMPAGNE  
HUNT ROOPE TRAGE & CO. Cased Ports,  
E. & J. BURKE'S Irish and Scotch Whiskies,  
BASS RATCLIFF & GRETTON, Limited—Hass Ale in Wood,  
E. & J. BURKE'S Bass Ale and Dublin Porter GUINNESS  
EXTRA FOREIGN STOUT, the finest brew.  
Re-Imported American Whiskies, CARLISLE BOURBON, HORSEY RYE, Etc.

ESCHENAUER & CO'S CLARETS and SAUTERNES,  
A. HOUTMAN & CO'S HOLLAND GIN.  
LAWSON'S LIQUEUR SCOTCH WHISKY,  
GUINNESS' DUBLIN STOUT in Wood,  
JULES'S STONE ALE in Bbds. and Hf-Bbds.  
MINKOLD'S ANGHOR BRAND NEW YORK CIDER.  
FLEISCHMANN'S ROYALTY GIN.

MACKENZIE & CO'S Spanish Sherries and Ports,  
E. & J. BURKE'S JAMAICA RUM,  
SCHLITZ MILWAUKEE BEER (the "Pilsener" and Light Sparkling),  
also SCHLITZ in Wood,  
ROSS' ROTAL GINGER ALE, CLUB SODA, ETC.  
BENE WAUKESHA Mineral Water,

ALSO AGENTS FOR NAPA VALLEY WINE CO'S WINES AND BRANDIES IN CASES.



# PRODUCTION OF BRANDY DISTILLERIES.

MONTH OF NOVEMBER, 1892.

## FIRST DISTRICT OF CALIFORNIA.

Number of Distillery	Name	Address	Bonded in November Proof Gallons.	Special Offerings.
4	Pironi & Slatr.	Los Angeles	0	
11	L J Rose & Co Ltd	San Gabriel	0	
37	John Crofflin & Sons	Pleasanton	0	
41	Pacific Distilling Co	Stockton	0	72 half-barrels Spring '92.
61	E de LaFour	San Jose	483	
172	J C Merithew	West Side	400	5000 gals '90, '91 and '92 in barrels and half-barrels
188	Henry Armbrust	Stockton	0	
217	Eggers & Co.	Fresno	0	
251	J Rudel	San Gabriel	991	
255	J S Burke	Santa Fe Springs	0	
256	Mountain Wine Co	La Madrid Park	0	
257	Sierra Madre Vintage Co	La Madrid Park	0	
285	G F Merriam	Twin Oaks	0	
282	Webster & Sargent	Muntnum	0	
286	J F Pierce Co	Santa Clara	0	
287	Los Gatos and Saratoga Wine Co.	Los Gatos	629	
295	E K Jarvis	Santa Clara	292	500 gals '90 in half-barrels.
306	H B Wagoner	Livermore	254	
312	Wm Martin	Glenwood	Produced 1000	
313	Santa Cruz Mountain Wine Co.	Santa Cruz	Produced 500	

## FOURTH DISTRICT OF CALIFORNIA.

Number of Distillery	Name	Address	Bonded in November Proof Gallons.	Special Offerings.
14	G M Skinner	Green Valley	Produced 1540	
26	Geo Lang	Calistoga	0	
82	L Kortum	Calistoga	0	
91	Yolo Winery	Woodland	0	
97	American Concentrated Must Co	Geyersville	0	Will bond 8500 gals in December.
114	P Pluth	Lower Lake	0	
129	Kohler & Frohling	Glen Ellen	Produced 650	
133	Wm Hill	Petaluma	0	
135	Cordelia Wine Co	Cordelia	0	
146	F Albertz	Cloverdale	0	49 half-bbls Fall '91.
147	Petaluma Distilling Co.	Petaluma	0	1844 gals Grape Brandy, '91; 3612 gals Peach Brandy, '91; 270 lb-bbls (752 gals) Peach Brandy, '92; 509 lb-bbls (10,353 gals) Apple Brandy '92; 132 lb-bbls (4360 gals) Grape Brandy '92, all in S B W No 1, Second District of New York
169	Clas King Estate	St Helena	0	
170	H W Crabbe	Oakville	0	
171	L Ponlin	Santa Rosa	0	
192	E W Davis	Santa Rosa	0	3000 gals, '91.
224	Da Rosa & Nevis	Elk Grove	0	
234	Berliner Bros	St Helena	3296	
249	J H Wheeler	St Helena	Produced 6000	12,000 gals, Fall '92.
251	Lav. Clarke & Co.	Santa Rosa	Produced 2400	
259	D Lobree	Middletown	0	18 packages in St Helena S. B. W.

## ADDITIONAL FOR OCTOBER.

4, 1st Dist	Pironi & Slatr.	Los Angeles	0	
251, 1st Dist	Jacob Rudel	San Gabriel	0	
123, 4th Dist	A R Buckner	Santa Rosa	0	
129, 4th Dist	Kohler & Frohling	Glen Ellen	Produced 750	
224, 4th Dist	Da Rosa & Nevis	Elk Grove	0	

# Hamburg Storage For Whiskies and Brandies.

Do you want to store your property where it will improve in quality to compensate for your investment? **If so send them to our stores which have gained a reputation for success.** Many of our old customers are sending their Whiskies to us, to be sold abroad, if possible, but with the main object of improvement by aging. Apply for rates to

## WILLIAM FOERSTER & CO.,

20 GR. REICHEN ST., HAMBURG.

137 DUANE ST., NEW YORK.

# WINE AND BRANDY OVERLAND,

Per Southern Pacific Co's Lines During November, 1892, Showing Destination and Points of Shipment.

TO	BRANDY		WINE		FROM	BRANDY		WINE	
	Cases	Gallons	Cases	Gallons		Cases	Gallons	Cases	Gallons
Boston, Mass.			44	125	San Francisco	18	19,795	3,052	578,391
Baltimore			1	50	Oakland		111		147
Buffalo	67	16	42	122	Livermore		25	7	5,373
New York City	2,362	171	39,040	1,040	Martinez			2	328
Other New York points			2,537	70	Stockton		168	32	6,253
Philadelphia	6	64	20	60	Concord		5	90	150
Pittsburg	1	10	41	106	Fresno			7	6,729
Other Pennsylvania points			20	60	San Jose	52	435	144	395
Baltimore			9	26	Warm Springs				45
Washington, D.C.	4	196	58	8,975	Menlo Park				2,201
Other Virginia and Maryland points			15	90	Mountain View				2,701
Other Carolina and Georgia points			14	34	Los Gatos				876
New Orleans	10	20	68	223,462	Santa Cruz			6	62
Other Louisiana points				314	Marysville				42
Pensacola			3,123		Vina		984		4,480
Other Gulf States	50	12	352		Sacramento		12		3,532
Baltimore			4	126	Sapa	2	1,074	17	22,740
Fort Worth			43	8,343	Bano				2,525
Galveston	2	5	64	8,880	St Helena		1,845	34	18,508
San Antonio			188	4,085	Oakville		50	4	42,739
Other Texas points	4	276	129	5,159	Rutherford				8,150
Other Indian Territory and Arkansas points			6	251	Krug	5	49		397
Louisville			54	3,286	Yountville				100
Other Tennessee and Kentucky points			7	84	Cordelia				47
Cincinnati			93	12,215	Glen Ellen				48
Cleveland			6	214	Santa Rosa				5,362
Toledo			26	609	Ukiah			50	120
Other Ohio points	10	143	11	644	Korbel				2,355
Indianapolis			4	275	Yuba				144
Chicago	18	6,750	745	20,023	Cloverdale				2,208
Rock Island			669	1,754	Fulton				148
Other Illinois points	2	722	32	3,974	Schenzapf				187
Detroit			251	1,896	Heidsieck				12,804
Other Michigan points			152	837	Vineyard		658		45
Milwaukee			1,434	11,066	Lone				51
Other Wisconsin points			50	2,492	Folsom	9	1,585	341	15,734
St Louis			1,108	69	Pomona				51
Kansas City			761	4,363	Winthrop			15	54
St Joseph			1,175	2	Downey			45	45
Other Missouri points			10	118	Anahim				187
Other Iowa points	10	1,041	25	1,341	Santa Ana			28	87
St Paul			821	12	San Gabriel		2,066		3,043
Minneapolis			984	31	Calistoga				
Other Minnesota points			25	3	Los Galligos				
Omaha			5	27	El Verano				
Other Kansas and Nebraska points	5	7	529	34	Soloma Vista				
Dakotas	1	7	459	7	Sonoma				
Denver			565	85	Drummond				
Pueblo			925	176	Natoma				
Other Colorado points	49	5	1,036	24	Santa Barbara				
Utah			54	1,254	San Pedro				
Montana and Idaho	41	2,816	340	15,239	Gambel				
Albuquerque	14	489	68	1,802	Oakdale				
Foreign				798	Monterey				
					Larkmead				
					Fate				
Total	251	28,965	3,815	548,174	Total	251	28,965	3,815	548,174

## IMPORTANT TO WHISKY JOBBERS

DECEMBER 3, 1892.

*To the Trade*—The speculative feeling which exists at present in the trade, inducing purchases much beyond the natural wants at this season, makes it necessary for us to take some protective measures while it continues.

The Distilling and Cattle Feeding Company is operating all of its plants which are in running condition to their full capacity, and will not accept orders for delivery ahead, except at market prices at the time of shipment, and as this prevents us from covering unusual orders, we are compelled for the present to adopt the rule that all orders, whether given our agents, or sent direct, will be based on the market price on the day of shipment.

We will always be prepared to name a day for shipment of any order, if desired by any customer, and if we fail to ship on the day named, the basis will be that of the day promised. This will enable us to give our customers an assured time, and at the same time protect ourselves by covering the orders.

It is not intended that this rule shall in any way disturb the regular course of business, or unreasonably change a custom which has existed for many years. We expect to be able to supply the natural and regular wants of our customers promptly, and the new rule, will not produce any hardship. What we are compelled to guard against is unusual, unexpected and speculative business.

We are satisfied that there will be no friction, trouble or

delay caused by the proposed regulation, which will take effect on Monday, December 5th, and all orders received on or after that day will be subject to the new rule.

JAMES WALSH & CO.	ABEL AMES & CO.
MADDUX, HOBART & CO.	EMPIRE DIST'G CO.
MILLCREEK DIST'G CO.	RIVERDALE DIST'G CO.
UNION DIST'G CO.	H. H. SHUFELDT & CO.
HOFFHEIMER BROS.	THE CALUMET DIST'Y.
ELIAS BLOCK & SONS.	CORNING & CO.
FREIBERG & WORKUM.	H. SCHWABACHER.
THE OLD 76 DIST'G CO.	JOHN MEINERS & SON.
W. W. JOHNSON & CO.	NATIONAL DIST'G CO.
HENRY W. SMITH & CO.	ST. PAUL DIST'G CO.
HIRSH, LOWENSTEIN & LEVI.	MOUND CITY DIST'G CO.
FLEISHMANN & CO.	TEUSCHER & CO.
W. L. WELLER & SONS.	KANSAS CITY DIST'G CO.
TERRE HAUTE DIST'G CO.	HEE & CO.
CHICAGO DIST'G CO.	UNITED STATES DIST'G CO.
THE AMER'S DISTRIBUTING CO.	

While in St. Helena recently, in company with Mr. Lon Crellin, of the Ruby Hill cellars, we visited Mr. Parrott's wine vaults and were agreeably surprised at the excellence of that gentleman's red wines, especially his Cabernet. They are something exquisite and will no doubt bring fame to Mr. Parrott's cellars. He intends having a fine exhibit at the World's Fair. He has a letter from one of New York's leading connoisseurs that speaks volumes of praise for his red wine, but, owing to his extreme modesty he will not publish it. We expect to hear from his World's Fair exhibit.—*Livermore Herald*.

## VITICULTURE EXHIBITORS MEET.

The gentlemen who intend to exhibit wines and brandies at the World's Fair next year met at the rooms of the Viticultural Commission on the 6th inst.

Arpad Haraszthy, who presided, explained the objects of the meeting. He stated, in brief, that the committee appointed by the Viticultural Convention of some months since to see to the preparation of a suitable California viticultural exhibit for the World's Fair had already done a great deal of work to that end, but the time had now arrived when the intending exhibitors themselves should be heard from.

W. H. McNeil, Superintendent of the exhibit which is in process of preparation, then read over the record of the work already done by the Viticultural Committee mentioning, among other things, the appointment of a committee, the members of which were instructed to ask the State World's Fair Commission for such share of the profits of the "dress parade" fair in this city as might be spared as an addition to the confessedly insufficient appropriation originally made by the commission for the benefit of the proposed viticultural exhibit.

Mr. Prier, chairman of this committee, reported that nothing had as yet been done, nor would anything definite be learned until the next meeting of the State World's Fair Commission.

On a roll-call being taken it was ascertained that there were twenty-three intending exhibitors present. "A pretty good showing," as Chairman Haraszthy remarked, "but not as good as might be, considering the fact that there are about sixty in the State who propose to exhibit."

On the suggestion of Mr. Prier it was agreed to appoint an Executive Committee of three members to carry out the plans that might be agreed upon by the exhibitors, particularly to receive and care for exhibits and also to take charge of any money that may be received for the benefit of the exhibit from the State World's Fair Commission or any other source.

Chairman Haraszthy named Messrs. F. C. Rossi, C. E. Howes and R. E. Doyle as the committee.

Mr. Wm. Wehner asked what was the use of any more money since he understood that the State Commission would pay the expense of the exhibit in the California building and that the individual exhibitors who made displays in the department buildings were to bear their own expenses.

Mr. Haraszthy said that these individual exhibitors, who proposed to compete for prizes, should not be compelled to pay their own expenses. These gentlemen were going to Chicago not for advertising purposes, but to win medals for themselves and honor for the State, and they should be assisted.

Mr. Haraszthy further stated that \$6000 had been appropriated by the State World's Fair Commission for the benefit of the viticultural exhibit, or rather it had been promised that this amount would be expended in the exhibitors' behalf, but just how had not been stated.

"It will not be paid out for salaries, I suppose," said Mr. Wehner.

On motion the Executive Committee was increased to five members, Messrs. F. A. Haber and Theodore Blankenburg being added.

Mr. Haber asked if California wines were to compete only with those produced elsewhere in the United States or with those of the world. He thought that if the latter proposition were correct, then the prospects were rather bad for California exhibitors to be able successfully to contend with the finesse which will be employed by the experts of France and other foreign countries in the preparation of their exhibits.

"No, no, I don't agree with that idea. I object to that," said Mr. Haraszthy, good-humoredly shaking his head.

Charles A. Wetmore stated that the California wines would undoubtedly be measured against those of the world. "This is to be a World's Fair," said he; "not a United States Fair."

Chairman Haraszthy stoutly stood up for the California product, but Mr. Haber and also Mr. Wehner insisted that the State would not be "in it" if her products were to be placed in competition with the "Grand Crus" of France.

The foreign dealers had a grievance against California, and would undoubtedly send their best article over for the purpose of "knocking out" the products of the east.

At the suggestion of Colonel Trevelyan of Fresno, it was finally decided to send a dispatch to Chicago immediately with a request for such an answer as should settle the question of competition.

Then Mr. Wehner raised another question, asking how imposture was to be prevented in the making of exhibits. He had heard a wine man suggest the advisability of taking a case of the best imported wine, removing the foreign labels and replacing them with California names, thus preparing a bogus "native" exhibit. Even leaving such extreme possibilities out of consideration, there still remained the question of whether dealers should compete with producers. Dealers, with their skill in blending wines, could certainly prepare exhibits which would be much more apt to win prizes than would the products of single vineyards.

Charles A. Wetmore stated that it was of very little importance who individually obtained the prizes. What was to be chiefly desired was that a popular liking and demand should be created for California wines—a sentiment in which a majority of those present seemed to coincide.

A motion that the meeting adjourn subject to the call of the Executive committee, in the hands of whose members all questions involved were in the meantime to be left was then offered and carried.

In answer to a telegraphic question on behalf of the meeting of viticultural exhibitors, Hon. H. M. La Rue, Chief of Viticulture, World's Fair, wired the following: "Exhibitors will compete for merit only, not one against the other."

(Signed)

H. M. LA RUE.

The telegram of Chief La Rue given above seems to meet with general approval.

Mr. Arpad Haraszthy says: "I think," "that the dispatch settles the matter as the California growers would wish. The wine men of the State should set all fears at rest and begin making the best, largest and most striking display this ample opportunity affords them. The Committee of Award will find 24,000 bottles of wine to judge from. These will come from France, Italy, Germany, Spain, Portugal, Hungary, Algiers and the United States. To ascertain their merits the committee will do as was done at the Paris and Vienna Expositions—divide into groups of three, each group passing upon the wines of one country and bestowing prizes upon the best exhibits that comes before it. In this way California wines will compete among themselves and the same with eastern or foreign vintages. First, second and third awards will be set aside for every wine-producing country, and America will get its fair share. We shall get medals as well as France. I doubt whether there will be a grand prize. If there is one given it will go to some exhibit the superiority of which stares everybody in the face—something which will bring the whole Committee of Award about it and will win unstinted praise. I do not look for such an exhibit and so do not trouble myself about a grand prize. Even if France should get an award it could not hurt California viticultural interests. We should continue to compete with French imports, not many of which give us any concern."

Mr. Charles Bundschu of J. Gundlach & Co., agrees with Mr. Haraszthy as to the explicit character of the La Rue dispatch. "Competing for merit," says he, "means that the merit of California wines will be considered by a special committee of award. So will the merits of French vintages. Each country will stand alone on the wine question. No doubt each foreign wine exhibit will win medals. So will ours. There need be no alarm among our viticulturists that they will be in rivalry with the wine growers of Bordeaux. Mr. La Rue's telegram settles that point."

Mr. F. A. Haber of the Inglenook vineyard is the man who raised the point about foreign competition at Tuesday's meeting. As to the message from Chicago he said its tenor was reassuring. "We are not to compete with the grand crus of France; so much is settled. Our position will be that of artists who make a display of paintings alongside the works of the old masters. They are not expected to compete with the old masters, but those of them whose artistic excellence approaches most nearly to the standards fixed by the great artists of the past will get the prizes. We shall not compete with the wines of Bordeaux. They will confine their rivalries to themselves as we will ours to the vintages of California. This is my interpretation of Mr. La Rue's dispatch, and it is a very satisfactory one to me, recognizing as I do that the wines of this State are not yet equal to the wines that are produced abroad. Bear in mind, we fear nothing from such wines as the French send here to sell. We can knock them out. But the vintages to be displayed at Chicago will be the best that the European vineyards have ever produced."



CALIFORNIA WORLD'S FAIR VITICULTURAL COMMITTEE,  
OFFICE, 317 PINE STREET,  
SAN FRANCISCO, December 12, 1892.)

DEAR SIR:—We beg to quote from Mr. E. C. Priber's remarks, made at a meeting of the intending exhibitors at the World's Fair, held December 6, 1892, to which we call your serious and prompt attention; without dwelling on the importance of the above remarks it is eminently important that you inform us at once—

- 1st. Whether you intend to make an exhibit for competition in the Horticultural Hall.
- 2d. Of what nature and design.
- 3d. What is the smallest space you can utilize.
- 4th. Whether you will form groups with other exhibitors who are willing to join in order to make a collective exhibit.

Be pleased to understand that there has been no appropriations made for exhibits outside of the California State Building, and it must be borne in mind that all expenditures attending a private exhibit must be borne by the exhibitor. It has been suggested by the Executive Committee to make a grand and imposing Collective Exhibit in the Horticultural Building, and in order to ascertain the minimum cost of said exhibit we must have a decided reply to the above before December 17, 1892. As soon as the Committee learns the number of exhibitors, plans for this exhibit will be made, and each exhibitor will be expected to pay his pro rata of expense according to the number of wines he intends to exhibit and the space to be occupied.

We earnestly desire your prompt and decisive reply, which, if not received by December 17th, we shall consider that you intend to make an individual exhibit.

SIGNED:

F. A. HABER,  
P. C. ROSS,  
R. E. DOYLE,  
C. P. HOWES,  
THEO. BLANKENBURG,  
Executive Committee.

REPORT OF MR. E. C. PRIBER.

In connection with the question of space for the competitive exhibition of the World's Fair, allow me to state that I, having just returned from Chicago, having inspected the premises, and have seen Mr. La Rue as well as Mr. Samuels. Both were indeed inclined to do all they could for California, but impressed me forcibly that it was impossible to grant the space required; that applications from all parts of the world were far in excess of their capacity. California is only allotted 4000 square feet, and as Mr. La Rue expressed it, "It is very difficult to put a gallon into a quart measure."

He requested me to mention at a meeting like this, his desire to have more detailed information from the different exhibitors of what they intend to exhibit; in what form and what really is the space they absolutely require. Some of the applications have been for such an exorbitant size that he could not act upon the applications on hand.

Mr. La Rue recommends earnestly the clubbing together of several parties, be it of those who are more intimately acquainted or be it of those who belong to a certain district. He also intimated that the rules of the general directory required the allotment of the space to be done within a certain time, which has nearly expired, and that he might be forced to make the allotments this year. Communications stating what would be the nature of the different exhibits, would therefore be very welcome to him as it would facilitate his divisions and enable him to be more just to each and all of the exhibitors.

Mr. La Rue intimated to me that after the allotment is made by him, guided in such by the information he received from here, he will come to California and will devote part of a day to receiving special claims showing the necessity why such allotments might be changed; but he could not possibly keep his division of space open for an unlimited time.

I may state here that both gentlemen, Mr. La Rue as well as Mr. Samuels, repeatedly expressed their desire to be placed in a position by the different exhibitors of wine in California, to do justice to all of them, and especially to take care of the smaller wine producer.

J. M. Curtis & Son, the well-known gaugers and chemists of 123 California St., have issued a neat pamphlet giving terms on all analysis and tests needed in the wine business from the most simple tests to a complete analysis. Their pamphlet will be sent to any one on application.

## TAXES AND LEGISLATION.

It is commonly believed that at the present session of Congress an effort will be made to raise the internal revenue tax on spirits to \$1.25, \$1.50 or \$2.00. It is stated that this means of raising more revenue for the needs of the Government is preferred to devising an income tax which might hurt some of the rich people of the country and that the spirit interest will have to suffer. Congressman Scott of Illinois has introduced a bill raising the tax to \$1.25.

As far as the brandy distillers of California are concerned, the question is not a vital one. On general principles we presume that most of them would object, though there are one or two who would rather see it \$4.

The matter, however, is of great importance to the whisky interest, which will doubtless make a struggle against the measure. The very chance that such an increase is talked of, has started up a great speculative movement in Cincinnati, Louisville and elsewhere. The principal transactions are in cheap aging goods, and the movement will probably continue until Congress can be accurately gauged, which will certainly not be until after Christmas.

Whether it is expedient to raise the tax is another question. Experience has shown that the greatest amount of revenue can be raised when the tax is ninety cents per gallon. A larger tax was once assessed and it led to numerous frauds and moon-shining was the order of the day. If the tax is raised again, the illicit distilling will largely grow, in spite of the vigilance of the Government officials.

It is morally certain that in connection with this tax movement a determined effort will be made to get the McKenna Bill through at the present session.

The following letter which is self-explanatory, is being extensively circulated in the trade, east and west.

GENTLEMEN:—We think the time is now appropriate to effect the following result; namely, to induce the new administration, indebted as it is to the liquor interest for its advancement, in a measure to grant us this one favor; i. e., that the Government shall treat us like white men and not have their special deputies change around every few months to come to our customers and put them to endless annoyances, expense and fines, according to their views and constructions of the revenue laws.

Let us agitate to have the United States watch any illicit distillation of whiskies and collect the taxes for brandies, spirits and whiskies at the distillery only, and any further inspection of said goods shall cease from thence on. The rectifier and the wholesaler, as well as the saloon keeper, should do with his goods whatever he pleases, the same as the Canadian Government allows their distillers to do. And I suggest that you urge this to our Representatives and Senators in your district, also to the Trust if it meets with your and their approbation, and let us instruct our travelling men to cause the same agitation all over the United States, to all the wholesale liquor dealers, and then have such a petition and recommendation given to our Senators and Representatives as will induce them to favor and pass this measure.

Here in New York they think they can produce the desired result, if they have your and the Trust's assistance. We suggest your drawing up such a petition and forwarding it to me as will bring about the combined action on your suggestions which you think fit.

Your answer awaiting, I remain, Yours truly,

This agitation is being extensively prosecuted. The workers claim it is none of the Government's business what becomes of spirits after the tax is paid and that by following the spirits up, frauds are possible and often practiced. The rectifiers want in plain words, exactly what the sweet wine men have as concerns their sweet wine after it leaves the sweet wine room—that is absolute non-interference by the Government with tax-paid goods.

The rectifiers all over the country will of course favor it.

All in all, it looks as if a general revision of the revenue laws will soon be in order.

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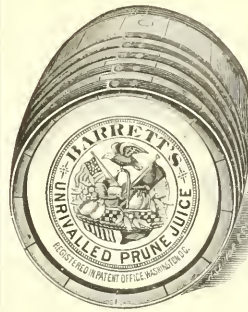
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Complaints about our "Prune Juice" are altogether unknown. Ask the ablest blenders in the trade what they think of "Barrett's Unrivalled." Their answer will be "Barrett's" is the best value and only "Perfect Prune Juice" manufactured, AND THE ONLY ONE WE HAVE FOUND WHICH WILL NEVER PRECIPITATE NOR CLOUD WHISKIES.

No wonder that our sales are larger than those of all the other brands combined and are daily increasing.

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T. H. GOODMAN, Gen. Pass. Agent.

VITICULTURAL COMMISSION.

The Viticultural Commissioners met on the 12th inst.

The principal business was the consideration of the efforts made to pass the Raines' amendment to the Sweet Wine Law as advocated in New York. The Commissioners decided to use every effort to defeat the amendment. Mr. Shorb, who was present, stated that he was going to Washington in a short time and that he would look after the interests of California, if desired. The Executive Committee of the Board will probably authorize him to act in that capacity.

Resolutions of respect to the memory of the late Charles Krug were adopted.

The following open and self-explanatory letter was ordered sent to the World's Fair Commission:

SAN FRANCISCO, Dec. 12, 1892.

To the Honorable, the World's Fair Commissioners of California—GENTLEMEN: At the regular meeting of the Board of State Viticultural Commissioners held today, the appropriation and space allotted by your Honorable Body, for a suitable exhibition of California wines and viticultural products came up for discussion.

We address an open letter to you on the subject, and we desire to set forth the views of the viticulturists of the State in terms that will admit of no mis-construction.

This Board has previously expressed its views on the question of space and appropriations. We refer you to the letter of January 16, 1892, in which the viticulturists asked for one-fifth of all available funds and one-fifth of the space at your disposal, first deducting the cost of the building, administration, etc. We asked this because we have an unique industry as compared with all other states in the Union; because the viticulturists of this State pay about one-fifth of the taxes; and because we believe they were and are entitled to such an allotment.

This letter, we regret to say, you have not treated with proper consideration, and to this day it has not even been answered.

You have been waited upon by Committees from the World's Fair Convention held May 16th and 19th and proper representations were made to you, but up to this time without result.

You were called upon by leading viticulturists and others connected with the industry. You heard them and to this date their representations have been entirely ignored.

We are now informed that out of a total of about 60,000 (Sixty Thousand) square feet available for exhibition purposes, you propose to set aside the insignificant space of 26 by 28 feet or 728 square feet, for the display of the viticultural interests of the State. We are also informed that you have made appropriations and given large and generous space for various minor displays, such as the jelly palace, pampas exhibit, etc. We protest as large tax-payers against such appropriations while our industry is placed on such a footing as it is said you propose granting us, and as long as you give us no better recognition than we now have.

We inform you that we consider that from first to last you have deliberately ignored this industry, and that the time has been reached when many prominently identified with it, refuse to appeal to you again and ask for recognition. You have not shown any disposition to give us what is justly considered our rights.

We beg to inform you that there is a very general disposition on the part of the viticulturists of the State to withdraw permanently from the display in the California Building unless you give them proper consideration and recognition. This matter was earnestly considered at the World's Fair Convention in May and again at the recent meeting of the California Exhibitors.

Definite action was postponed in these instances in the hope that you would do justice to our industry. These last reports if correct, will certainly lead to unfavorable action by the Exhibitors. As it is we have less space assigned in the California Building than is assigned to some exhibitors in the Main Horticultural Hall, crowded as that is.

We have pleaded our case repeatedly, personally and by letter. Will you do us justice?

For the Board of State Viticultural Commissioners,

GEORGE WEST,  
President.

WINFIELD SCOTT,  
Secretary.

PIERCE'S REPORT.

The Secretary of Agriculture, of Washington, D. C. has published and is distributing the preliminary report of Prof. N. B. Pierce, on the Anaheim Disease. This is one of the most complete works ever issued and is replete with information. No remedy has been suggested for the disease. The book is illustrated by several plates and is a welcome addition to the viticultural literature of the State. It can be had by addressing Prof. N. B. Pierce at Santa Ana. There is one thing about the report that we must take exception to. It is calling the disease the "California Disease." This might lead some to think that the disease existed all over California whereas it has attacked vineyards in Southern California only and in only a small part of that section has it been bad.

We think that the name "Anaheim Disease" by which it is known to the State Viticultural Commissioners is a far better one and we trust that both the Agricultural Department and Prof. Pierce will change their nomenclature accordingly.

John Champion, Secretary of the Cloverdale Wine Company, one of the heaviest wine firms in Sonoma county, has mysteriously disappeared. He left his home Saturday, November 26th, and nothing has been heard from him since. The last time he was seen he was on his way to San Francisco. He has always borne a good reputation, and there are many theories to account for his disappearance. Some think he has absconded, while others are of the opinion that he committed suicide or was drowned on his way to San Francisco or was murdered.

RICHARD HELLMANN.

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FLANKENHEYM & NOLET, Rotterdam,	Union Gin	- - - - -	- - - - -	J. P. SHERRIFF & CO., Glasgow,	Jamaica Rum's
CH. LECHAT, R. PHILIPPE & CHESSE, Nantes,	Sardines	- - - - -	- - - - -	- - - - -	- - - - -

ALL GOODS IN UNITED STATES BONDED WAREHOUSES.

AMERICAN WHISKIES—"Blue Grass" and "Boone's Knoll."



**PRIBER'S ADDITIONAL REPORT.**

The following additional report on the condition of viticulture in the Napa valley has been filed by Commissioner E. C. Priber. The report was prepared by A. Warren Robinson, who has just completed the canvass of the county.

NAPA, Dec. 10, 1892.

It would be exceedingly difficult for any one to accurately judge of the amount of vineyard acreage in this county now infested by phylloxera, even approximately. Some vineyards, and they are not few, are entirely destroyed, and the remnants of quite a number will be dug up this winter. But it has been noted in the past that many vineyards have suddenly shown signs of the presence of the destroying insect, and whole blocks of vines have died in a very short time, indicating, evidently, that the phylloxera had, unknown and often unsuspected, been for some time hard at work at the roots.

So it is today. Vines that show no signs of disease may soon be swept away. It is for this reason that hardly any one can judge accurately of the amount of vines now infested. Those that are badly diseased, or even to a fair degree, can be detected by the practiced eye, if signs of this condition of things appear above ground. But detection often comes when the vines are thoroughly diseased.

Therefore it may be safely stated that the results of the ravages of the phylloxera in our vineyards during the year or two to come, cannot now be accurately estimated, and the figures given in this report do not begin to show the vastness of the injury now working and to follow within even two years.

Since the time resistants were first planted in this county, different parties have had much expensive experience in grafting foreign varieties upon them. Failure attended many of the first trials, but, profiting by past efforts, grafting is performed, if proper care be taken in every detail of its operation, successfully. "In my vineyard ninety-nine per cent. of grafts have taken and grown vigorously," said one vineyardist.

Many of the failures in years gone by were due to too deep and too careless grafting. The soil was dug away from the resistant vine several inches and the stock cut off some distance from the surface. Where this method was practiced a very large per cent. of the grafts often died. The union of stock and scion was imperfect. In cases where the scion was not inserted so low down, but still a few inches below the surface, failure resulted because the roots the scion threw off were not removed, through inattention or lack of knowledge. The consequence was that as they grew they forced the scion out of the stock and failure resulted.

The best success now attained by some persons, who have had much experience in grafting, is to insert the scion in the resistant stock quite near or at the surface of the ground. Care should always be taken to see that any rootlets the scion may throw off are removed. If permitted to grow, the phylloxera may, as often has been the case, prey upon these roots and destroy the vine. When this occurs, the resistant stock has frequently been condemned, though unjustly, as non-resistant.

When due care has been taken, success has universally attended grafting upon resistant stocks. Inner bark of stock and scion must be sure to meet, and after tying, the earth should be firmly pressed around the graft. If the cleft graft is used and but one scion is inserted, the cleft to one side of the scion will readily heal although there has been some dispute on this point.

The method of inserting the scion in the side of the stock, at an angle, allowing the resistant vine above the graft to continue its growth until the union is perfect, then to remove that portion of the vine above the scion, has been tried, but not always with success. The theory may be good but the result often has been that the wind would sway the vine back and forth and the graft would be forced out.

Again it has been found best to allow the resistant stock to attain good size before grafting, as, if the graft is inserted too early, there will not be sufficient strength in the stock to support the scion; or the scion may overgrow the stock and the result be far from what is desired. But where due care is taken in all the essentials, grafts grown readily, rapidly and yield bountifully, even bearing the first year or two. Said a vineyardist who has had abundant success in grafting resistants, "I took this fall from a scion inserted in Riparia stock last spring, eight pounds of excellent grapes." Another, who has had considerable experience in grafting said, "From two-year-old Sauvignon Vert

grafts inserted in Riparia stocks, I gathered this fall as high as thirty-five pounds of grapes to a graft."

In more than one instance inquiry elicited the information that it was preferable to plant resistant cuttings where they were to permanently remain in the vineyard. If planted in the nursery and transplanted when roots had well grown, there is, of necessity more or less of a check to the growth of the vine. The experience of one practical vineyardist of many years observation has been that cuttings have, in a year or two, overtaken rooted vines that were transplanted. On the other hand there are those who contend that it is easier to care for the resistant cuttings in the nursery until they are well rooted and at much less expense than to plant cuttings at once in the vineyard. There are those who favor the one plan—some the other. But many strong and unanswerable arguments are presented in favor of the method first mentioned.

What is required in successful grafting is patience, care and watchfulness, at the time of grafting and for some months thereafter. If this system is pursued, success should attend grafting, as has been proved, conclusively, by the experience of many vineyardists in this county. A. WARREN ROBINSON.

**DEATH OF CHARLES P. GRAVES.**

We have received the following from T. M. Gilmore, of Louisville, Kentucky:

LOUISVILLE, Ky, Dec. 8th, 1892.

At a meeting of distillers held this day the following resolutions were unanimously adopted:

"WHEREAS, It has pleased Almighty God in his wisdom to remove from our midst our friend and fellow distiller, Charles P. Graves,

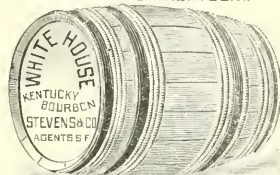
"AND WHEREAS, the fine whisky interests sustains in his death the loss of a man who in every walk of life proved himself to be endowed with the highest instinct, loftiest purposes and generous traits,

"Resolved, That this meeting extends its heartfelt sympathy to the sorrowing relatives of our departed friend, trusting that in some degree our expressions may help to lift the burden of grief that has fallen upon them.

"Resolved further that a copy of these resolutions be sent to the daily papers of Louisville and to the trade press.

**WHITE HOUSE WHISKEY.**

DIRECT FROM KENTUCKY.



THE PACKAGE HERE REPRESENTED, ILLUSTRATES THE WHITE HOUSE COOPERAGE AND BRANDINGS STEVENS & CO. 318 FRONT ST. SAN FRANCISCO. SOLE AGENTS FOR THE PACIFIC COAST. Also for ALLEMAN'S FINE OLD IRISH WHISKIES. "GLENORAN" OLD HIGHLAND MALT WHISKY. WRITE FOR PRICES.

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WHOLESALE LIQUOR DEALERS

**Distillers of Bitters and Cordials,**

511 MONTGOMERY ST., BEY. JACKSON & PACIFIC STS.

Telephone No. 424

San Francisco, Cal.

## TRADE CIRCULARS.

From Paris, Allen &amp; Co.

35 BROADWAY,  
NEW YORK, October, 1892. }

DEAR SIR: We beg to advise you that we are now prepared to receive and register orders for the Hermitage and Old Crow whiskies to be made by W. A. Gaines & Co., during the coming season.

Following the very conservative course which has always been adopted by W. A. Gaines & Co., they have decided to make a limited crop of whisky the coming season, and will not start either of their distilleries until after the last of January, instead of running a considerable crop of whisky in the fall months as they have been accustomed to do. This will limit the crop to considerably less than their average output, and we would suggest that if you desire any particular month's inspection in the spring of 1893, you would do well to register your orders soon in order to secure just what you want.

The prices and terms on the Hermitage and Old Crow whiskies will be as follows:

For Hermitage bourbon, 60 cents per gallon.  
For Hermitage pure rye, 70 cents per gallon.  
For Old Crow bourbon, 65 cents per gallon.

All in bond, original gauges, and subject to all taxes. Storage, five cents per barrel per month from date of original inspection. Terms, net cash, or four months' note or acceptance, with interest added at the rate of six per cent. per annum.

Loss by natural evaporation or on account of defective cooperage guaranteed on each and every barrel not to exceed the figures of the Carlisle Bill during the three years bonded period. Under the old system of Government gauging (which was very inaccurate, and usually slightly in favor of the Government), it has been our custom to make a voluntary special allowance to all purchasers of the Hermitage and Old Crow whiskies of a half-gallon per barrel. As the Internal Revenue Department has now adopted a system of weighing whiskies which gives an absolutely accurate gauge of each package being charged for, the same has always been done by other Kentucky distillers. As noted above, we shall, however, in lieu of this, guarantee the Carlisle allowance on each and every barrel of our whiskies. We think that this change will be very much appreciated by all of our friends.

Should you desire to favor us with an order, please make it out on the inclosed blank and return to us.

Very respectfully yours,

PARIS, ALLEN &amp; CO.

From R. Monarch.

PACIFIC WINE AND SPIRIT REVIEW: Please quote prices as below and oblige:

Kentucky Club—15 barrels June '81, 84; 20 barrels Fall '88, \$2.10; 150 barrels Spring '89, 82; 300 barrels Fall '89, 60 cents; no Spring '90, 57½ cents; 118 barrels Fall '90, 55 cents; Spring '91, 52½ cents; Fall '91, 50 cents; Spring '92, 47½ cents.

R. Monarch—25 barrels '85, \$3.50; 500 barrels Spring '89, \$2; no Fall '89, 57½ cents; no Spring '90, 55 cents; 200 barrels Fall '90, 52½ cents; Spring '91, 50 cents; Fall '91, 47½ cents; Spring '92, 45 cents.

T. J. Monarch—No Fall '89, 55 cents; Spring '90, 52½ cents; Fall '90, 50 cents; Spring '91, 47½ cents; Spring '92, 42½ cents.

Glenmore—40 barrels Fall '89, 55 cents; Spring '90, 45 cents;

Fall '90, 42½ cents; Spring '91, 40 cents; Fall '91, 37½ cents; Spring '92, 35 cents.

Doherty Short Horn Rye—10 barrels June '89, \$1.80; 20 barrels June '91, 52½ cents; 400 barrels June '90, 55 cents; 118 barrels Spring '92, 47½ cents.

During this excited market, we do not bind ourselves to furnish at these quotations. Subject to change without notice.

R. MONARCH.

Owensboro, Ky., Dec. 3, 1892.

From William Rogers.

421 EXCHANGE PLACE,  
BALTIMORE, November 1, 1892. }

My son, Alfred K. Rogers, is a full partner in my business from this date. We will continue the business under the firm name of William Rogers & Son. We handle nothing but straight goods, and sell to the wholesale trade only.

I take this means of assuring the trade of my appreciation of past favors and solicit a continuance of the same for the new firm.

Yours sincerely,

WILLIAM ROGERS.

From A. Overholt &amp; Co.

PITTSBURG, PA.

Dear Sir: We desire to call your attention to the above popular brand of pure rye whisky and ask comparison with any other brand of pure rye whisky offered for sale on the market.

Our goods are stored in heated brick warehouses, and our cooperage is the best that can be obtained. We ask for our goods a trial, feeling assured that they will give the highest satisfaction.

A. OVERHOLT &amp; CO.

## CALIFORNIA'S FRENCH TRADE.

Senator Felton has received the following letter from Washington, which is self-explanatory:

DEPARTMENT OF STATE,  
WASHINGTON, October 29, 1892. }

The Honorable Charles X. Felton, United States Senate—SIR: I have to acknowledge the receipt of your letter of the 30th ultimo, requesting that in the proposed commercial arrangements with France, efforts shall be made to place the exportation of California wines to that country upon the same basis as Spanish wines.

Owing to important matters in connection with the Behring sea arbitration, the proceedings relative to a commercial arrangement with France are now in abeyance.

Mr. Coolidge, our Minister at Paris, will be furnished with a copy of your letter for his information, and instructed to use his best endeavors to obtain the most favorable action as regards the terms of entry into France of such imports. I have the honor to be, sir,

Your obedient servant,

WILLIAM F. WHARTON,  
Acting Secretary.

## THE HOLIDAY "BULLETIN."

The Holiday number of the *Wine and Spirit Bulletin* of Louisville has been issued. It is an issue of 64 pages and is well gotten up typographically while the literary portion is of extra interest.

## BOWEN &amp; SCHRAM,

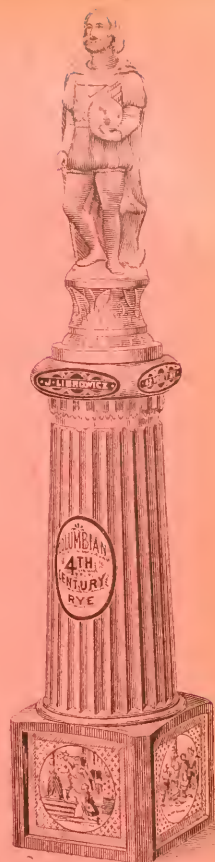
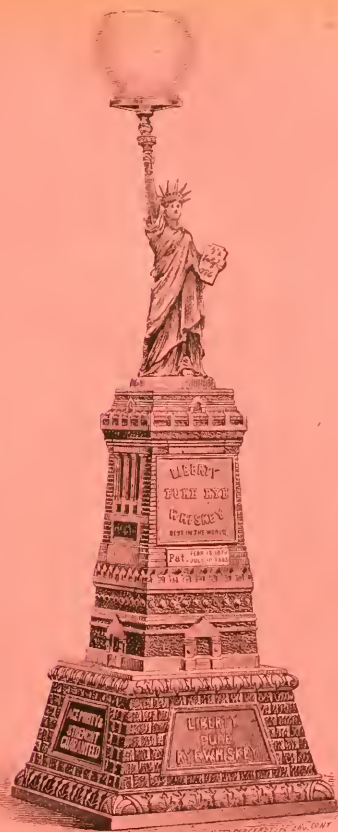
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42 Vesey Street, New York City.

### To the Trade:

The above Cuts represent the Bottles in which are placed **LIBERTY AND COLUMBIAN 4TH CENTURY RYE WHISKEY**. These Bottles are handsome and ornamental, and serve to beautify Buffet, Bar, Table or Mantle. Each Bottle contains one quart of the oldest and purest Rye Whiskey, the reputation of which has been firmly established among the best dealers in the country. It is perfect in its uniform excellence. We recommend this brand to our patrons, feeling sure it will prove satisfactory.

The **LIBERTY BOTTLE** is an exact copy of "Liberty Enlightening the World," located in New York harbor; it is 8 x 4 in., and the Statue on each, 7 in. in height, and is a perfect representation of the original.

The **COLUMBIAN 4TH CENTURY RYE BOTTLE** represents Columbus' Monument; the base is beautifully illustrated, and the shaft or column representing marble is 11 x 4 in., surmounting which is the Statue of Columbus, exact in its proportions and external appearance.

These goods are sold only in bottles at \$17.50 per case of 12 full quart bottles. To each purchaser of five cases at one time we present a handsome Cigar Lighter, of which the center cut above is a fac-simile. It is a representation of "Liberty Enlightening the World." At the base it is 7½ in. and is 24 in. high, including the statue and globe. It is ready for use, having all the appurtenances appertaining thereto. We shall be pleased to receive your order.

J. LIBROWICZ.



# MOORE & SELLIGER,

Louisville, Ky.



BELMONT and ASTOR are distilled from finest of grain and purest of water upon the Hand Made Sour Mash Process. Each and every barrel guaranteed to be strictly pure and free from any must.



The NUTWOOD is a strictly old-fashioned "Fire Copper" Sweet Mash Whisky, in the distillation of which we guarantee the use of 40 per cent small grain, giving to the Whisky a heavy body and excellent flavor, which, for compounding purposes, is unexcelled in Kentucky.



The BELMONT, ASTOR and NUTWOOD Whiskies are stored in the latest improved bonded warehouses, with patent racks, metal roof, iron shutters and doors. Giving our personal attention to the safe handling and care of these goods, with every advantage and facility for shipping the same, we can guarantee full satisfaction in every particular to the trade. Soliciting your favors, we remain,

Very respectfully,

**MOORE & SELLIGER.**

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## A FAMOUS SCOTCH DISTILLERY.

On leaving Dingwall by the early train, we soon found ourselves beyond the environs of the town, passing through a rich and undulating country, teeming with woods and plantations, and enjoying ever and anon glimpses of distant mountains, whose summits shot far up into the sky. Arriving at Beauly, we entered the carriage provided for us, and drove to the Distillery. Our way lay through the town and past the ruins of the ancient Priory, founded by John Bisse, of Lovat, which rears its venerable walls above the trees by which it is surrounded. Quitting the boundaries of the town, we soon came to the pretty demesne occupied by Mr. Alexander Mackenzie, to which is attached a large farm of 250 acres.

A short distance from this place is the remote little chapel of "Cille Christ"—Christ-church—lately restored by legacy of £1,000 left for the purpose by the late Frank Gillanders, of Newmore, who is buried therein. It was the scene of one of the most sanguinary deeds of Highland ferocity that history has recorded. It occurred as follows:—On a Sunday morning, in the sixteenth century, a numerous body of the Mackenzies were assembled at prayer within the walls of the old chapel, when they were surprised by a strong party of Glegary men, bent on revenging the death of Angus, the son of their chief, who had been killed during a foray into the Mackenzies' country. Fastening up the doors, and placing his followers so as to prevent all possibility of escape their chief gave orders to set the building on fire. The miserable victims were without a single exception—man, woman, and child,—swallowed up by the devouring element, or massacred by the swords of the relentless Macdonalds; whilst a pipern marched round the church playing a pibroch, until the shrieks of the Mackenzies were hushed in death. The Macdonalds did not, however, escape with impunity, for the funeral pile of their clansmen roused the whole tribe of Mackenzies to vengeance, and they immediately started in pursuit, dividing their forces into two bodies, one commanded by Murdoch and the other by Alexander Mackenzie. The latter came upon a large party of the Macdonalds at the burn of Altsay, who were nearly all extirpated, whilst a still more severe retribution befell the other party, who were pursued to Inverness by Murdoch Mackenzie. They were overtaken and shut up in a way-side inn, where they had been carousing, which was set on fire, and the whole party, thirty-seven in number, perished by the same agonizing death that they had inflicted on the Mackenzies.

Proceeding, we soon reached the Moor, or Muir of Ord (celebrated for its periodical cattle markets), where are to be seen two curious and historic "Standing Stones," which commemorate an ancient feat of arms, connected with the prophesied extinction of the clan of Mackenzie. That consummation, however, has not yet arrived; as one of the clan, the proprietor of the Ord Distillery, was our companion, and is busily engaged in the manufacture of a beverage daily imbibed by the descendants of those who foretold his clan's effacement.

Continuing our journey, we soon passed over the railway, when quite a change of scenery presented itself, the hills all round being crowned with magnificent woods rising terrace upon terrace with a fine background of mountains. The distillery, which is erected on the slopes of a gentle hill, is quadrangular in form and compactly built. It is supplied with fine water from the Glen Oran and two lochs in the hills of Knoekudas; and there are besides two reservoirs, one of them holding 500,000 gallons. The Oran Rivulet, which proceeds from the glen, rattles along close to the roofs of some of the buildings, and the quality of the water is said to be superior to any in the district.

Glen Oran has, for more than a century, been the favorite resort of smugglers, and even to this day they carry on their illicit business, and every now and then a bothy is unearthed. The site of the distillery itself was a smuggler's bothy, early in the century, but it was not until the year 1858 that it was turned into a legal distillery.

Under the guidance of Mr. Innes, the brewer, we commenced our inspection of the distillery from the top of the hill. Crossing a footbridge over the burn, we entered through a doorway into the top floor of the maltings, arranged in two divisions and measuring 250 feet long, with storage capacity for 3000 quarters. Underneath are the malting floors, of the same dimensions, each possessing a steep capable of wetting 45 quarters at one time. Immediately adjoining there is a lofty kiln, twenty-four feet square, which is floored with metal plates and heated with Dava peats. The kiln floor is built at a considerable height above the furnace, in order that the heat may be distributed, and the malt

not scorched. In a large room, adjacent, is the malt deposit, well-lighted and spacious; the malt descends therefrom, through a spout, into the hopper placed over the mill, which latter building contains a pair of malt cylinders driven by a water-wheel. The crushed malt is afterward lifted by elevators to a large hopper, holding 1200 bushels, situated over the center of the mash tun. Contiguous to the mill, in a recess of the adjoining building, are the two copper heating tanks, which holds 3200 gallons, supplying hot water to the tun.

We next visited the mash house, a stone building thirty feet square, containing a Steele's mashing machine and a metal mash tun, eighteen feet in diameter and five feet deep. From this dish, which is stirred by revolving gear, driven by water power, the worts flow into an underback placed below the floor, holding 2000 gallons, whence they are pumped up into a receiver placed in the cooler house. On leaving this vessel the worts flow over a large Morton's refrigerator in the washbacks.

Ascending a few steps we passed under a gallery to the tun room and were much struck with its appearance. It is a lofty paved building, 45 feet by 30 feet, with a platform at the end, whereon is placed the wash charger, an iron vessel holding 3000 gallons, and a low-wines and feints charger, 20.0 gallons. This large hall contains a range of eight washbacks, splendid vessels, each holding 3000 gallons. They are switched with rods, and after due fermentation has taken place, the wash is run into the charger which commands the stills. As we descended from the gallery, we took a peep through an open window at the two condensers outside, consisting of upright cylinders, each of which contains over a hundred tubes. The worm-tub is underneath, and so arranged that a channel from the burn constantly runs through it.

Our guide now led the way to the still house, a large building of handsome elevation, containing two old pot stills; a wash still holding 4736 gallons, and a spirit still, 2750 gallons. The wash runs by gravitation into the wash still, and after distillation has taken place by the product running through the worm, the spirit flows into the low-wines and feints receiver, a vessel holding 1925 gallons; it is afterwards pumped into the low-wines and feints charger, whence it runs into the spirit still for redistillation.

On leaving the still and again passing through the condensing worm, the pure spirit flows through the safe into the spirit receiver, a timber vessel holding 1900 gallons, and is finally pumped into three vats placed in the spirit store. The next objects that attracted our attention were eight warehouses, (since increased to eleven, the lot of which is a substantial stone building, capable of storing 120,000 gallons), the larger ones measuring 130 feet by 50 feet, the others 100 feet by 50 feet, mostly built of timber and brick, roofed with corrugated iron, and all conveniently arranged and well ventilated. One of them is built entirely of iron, quite a new departure in material for bonded warehouses, and highly recommended by Mr. Mackenzie.

The whole contained at the time of our visit, about 200,000 gallons of whisky of various ages. We tasted some 1882 make, and found it very agreeable to the palate.

Continuing our perambulations, we came to a courtyard, not previously visited, sheltered by the trees of the plantations which skirt the distillery. Here we were shown the spirit store, cooperage, peat sheds and heather house; like the proprietors of Highland Park and a few other distillers, Mr. Mackenzie believes in the use of these blossoms with peat, in drying the malt. There is no engine on the premises, all the work being done by two large water-wheels.

Home-grown barley only is used, and the whisky, which is pure Highland Malt, is sold principally in Leith and London, and exported to India, Ceylon, Straits Settlements, Australia, New Zealand, South Africa, California, and other foreign countries. The annual output is 80,000 gallons, always increasing with the standing stock of about 200,000 gallons.—*Et c.*


## MIDA'S TRADE MARK REGISTER.

William Mida, the publisher of *Mida's Criterion* has issued his register of trade marks for spirituous, malt liquors and wines.

This is one of the finest trade books ever issued. It is printed in the finest style typographically and is bound in flexible leather. Each trade mark is given plainly, with the name and address of the owner and the date since which the mark has been used.

The volume is one which should be possessed by every person in the trade.

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**Hencken & Schroder,**  
 — SUCCESSORS TO —  
**HENRY BRICKWEDEL & CO.**  
 Importers and Dealers in  
**Wines and Liquors.**  
 Sole Agents for Dr. Schroder's Hamburg Bitters, and  
 Our Favorite O. K. and Paul Jones Whiskies.  
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**Hey, Grauerholz & Co.,**  
 IMPORTERS AND WHOLESALE DEALERS IN  
**WINES & LIQUORS**  
 — SOLE AGENTS FOR —  
**DAVY CROCKETT WHISKY,**  
 BE SURE YOU ARE RIGHT, THEN GO AHEAD.  
 NO. 215 SACRAMENTO STREET, - - SAN FRANCISCO, CAL.

**OLIVINA VINEYARD.**  
 The OLIVINA Comprises 600 Acres of Hill  
 Side Vineyard, Located in the  
 Livermore Valley.  
 DRY, DELICATE, WELL MATURED TABLE WINES  
 A SPECIALTY.  
 SEND FOR SAMPLE ORDER  
 CORRESPONDENCE SOLICITED BY THE GEOWER  
**JULIUS P. SMITH, LIVERMORE, CAL.**



**Landsberger & Son,**  
**Commission Merchants**  
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 COMMISSION MERCHANTS, NEW YORK.  
**CALIFORNIA WINES & BRANDIES,**  
 GOV. STANFORD'S VINA BRANDY, VINA.  
 BARTON'S CELEBRATED SWEET WINES, FRESNO.  
 J. P. SMITH'S OLIVINA VINEYARD, LIVERMORE.  
 Advances Made on Consignments.

**California Wine Growers' Union**  
 PURE CALIFORNIA  
**Wines and Brandies,**  
 Cor. Sutter & Grant Ave, San Francisco, Cal.

**Bolton & Strong,**  
 → PHOTO ENGRAVERS ←  
 430 PINE STREET, - SAN FRANCISCO, CAL.  
 SEE SPECIMEN OF OUR WORK IN THIS PAPER.



## A DAY IN THE FRENCH WHITE WINE DISTRICT.

We start from Bordeaux early one morning in July of this year. The weather for this time of the year is exceptionally chilly, and we have to wait till noon before the sun makes really a steady appearance.

We book to Langon, a journey which by train takes us about forty minutes. Arrived at Langon, it is time for *dejeuner*; so that a refreshing meal is partaken of at the Hotel du Cheval Blanc. The cooking at this establishment is plain but excellent. With the assistance of a bottle or so of the *vin du pays* we are sufficiently refreshed to start on our tour of inspection.

Driving along, our *cocher* informs us that the late frosts of this year have affected this district quite as much as the Medoc. Consequently, the vintage will be small—in evidence of which it can be seen that many vines are devoid of grapes. However, as far as can be judged, what there is will be good.

Our first visit is to the Chateau Suduiraut (Preignac) first growth, the proprietor of which is Mons Emile Petit. The wines of this chateau have especial fame for aroma and elegance. At one time they were considered superior to any other grand white wine growth; but their fame is now eclipsed by the Chateau Yquem. The average quantity produced for the past few years has been about 80 tonneaux per annum. We taste the 1890 and 1891. Both are fine, big, sweet wines, with delicious bouquets, and give great promise of development in bottle.

Our next visit is to the Chateau Yquem (Sauternes), the property of the heirs of the Marquis B. de la Saluces. We expected here to find the finest of the wines, and were not doomed to disappointment—we tasted the 1890 and 1891; both are grand wines, although, of course, extremely sweet. There is perhaps really only one criticism for them, which is summed up in the word "perfection." We are inclined—if it is possible to make a distinction in their merits—to give the preference to 1890. It is the less sweet of the two, but its fancy is the rounder and possessing more character. In a few years, however, either of these wines should be worth fabulous sums in bottle.

This estate has produced in the last few years rather over 100 tonneaux per annum, and the wine not infrequently fetches 60*l.* per hhd. It is impossible to leave the Chateau Yquem without alluding to the perfect way in which everything belonging to this valuable estate is kept. The gardens and vineyards are tended with the greatest care, and the chais themselves might be models for well kept Devonshire dairies, in point of order and cleanliness. The floors are ornamented with patterns carefully constructed on the sanded floor, an imitation of the crown of the Marquis being a conspicuous object in the centre. So imposing is the effect that we hesitate to step about for fear of disturbing the patterns, but the courteous Maitre de Chai informs us that "*ce n'importe*," as within an hour of our departure the floor would be arranged as methodically as before. This especial care and attention may be observed in all the properties belonging to the heirs of the Marquis B. de la Saluces.

We now descend a grade, and proceed to a vineyard of the second growth, viz., Chateau Filhot. This is also a property of the heirs of the Marquis B. de la Saluces. It has produced of late years about seventy tonneaux per annum. The chateau is a magnificent modern building with most attractive grounds. We sampled the 1889, which, after our previous experience, tasted dry, and perhaps a trifle thin. Nevertheless, it would be a taking wine for the first courses at an English dinner party. We also tasted the 1890 and 1891, which are fuller and rounder. The prices are high, however, and as a speculation we should prefer to bottle the Chateau Yquem.

We return again to the first growths, in the Chateau Latour Blanche, the property of Mons. Osiris, and producing of late years only about thirty tonneaux per annum. This is a good exemplification, however, of the old adage, that good things are wrapped in small parcels—for the wines are perfect and have deservedly the credit of running the Chateau Yquem very close in order of merit. We tasted the 1889 and 1890. Both wines without being too sweet, are full, delicate, and superb, and we consider them eminently adapted for the English palate.

But time presses and we have other visits to pay, so we make for Chateau Climens, Haut Barsac. This chateau is the property of M. Alfred Ribet, and has produced of late years only the small average of about twenty tonneaux per annum. Vast improvements are, however, being made, both in the chais and the vineyards, so that the quantity should in time be considerably increased. The 1890 and 1891 that we tasted were delicate

and sweet, with an exquisite and unique character. We understood that the 1890 was being sold at 40*l.* per hhd., and at that price was a bargain.

We have just time for one more visit, and select the Chateau Couët Barsac—first growth—another property of the heirs of the Marquis B. de la Saluces, and producing of late years an average of rather over 40 tonneaux per annum. We taste the 1889, which is dry and thin, and scarcely of the English style. The 1890 and 1891 are fuller and decidedly choicer, but we do not care for them quite so much as for the other first growths we have tried.

So interested have we become in the white wine district that time has flown almost unnoticed, and we have now to admit with regret that it is necessary to return to our starting point. Consequently we are driven to Cerons Station, just in time for a train, and arrive in Bordeaux about half an hour afterwards, thoroughly tired, but well delighted with our trip.

In conclusion, let me add a few words on the subject of these "Grand White Wines." Few people outside the exact district know of the trouble, care and expense bestowed on these wines. So great is the expense that in many instances—so we were informed—the proprietors are year by year losers on their produce. Mr. Edouard Foret in his book "Bordeaux and its Wines," gives some interesting details as to the necessary trouble and care. Here is the quotation:

"This mellowness, this unctuousity, is obtained in leaving the grape to dry, when once ripe, and to roast under the soft rays of the October sun. It must be afterwards gathered grain by grain, only plucking the roasted berries, repassing several times over the same vine tree in order to give them time to be almost equally roasted."—*Wine Trade Review, London.*

## NO PLACE ON THE TICKET.

Including the unofficial vote from Inyo County—the official returns not yet made—the Secretary of State of California figured that the entire vote cast in California for Presidential Electors is 269,000; Cleveland's highest vote is 117,908, his lowest, 117,580; Harrison's highest vote is 117,756, lowest 117,250. The People's Party cast 25,226 votes for Weaver, and the Prohibitionists 7,889 for Bidwell.

The Prohibition Party failed to obtain the required number of votes necessary to have the names of its candidates hereafter placed upon the ballots without petitions. The party received 7,889 votes, or 310 less than the required 3 per cent. of all the votes cast.

This means that if the dregs want to get on the ticket again they have to muster up a big petition, which it is doubtful if they can do.

Prohibition does not count for much in California, and if it were not for the great cluster of "one lungers" from the East who have settled in the Southern part of the State, the party would rarely be heard from.

*Note.* Prohibition on the tickets printed by the State!

## MAKING GRAPE SYRUP.

There is already some thing of a grape syrup boom in this State, and we apprehend that in the face of cheap cane sugar syrups, it will be easy to reduce the price below a profitable mark. Still, it is desirable to have the subject investigated, and we are interested to know that Secretary Scott, of the Viticultural Commission has been studying the problem of determining the best method of making syrup from grapes. There is an immense quantity of Muscat grapes not suited for making good raisins, and some believe it can be advantageously put into syrup manufacture. Mr. Scott has been ordered by the commission to prepare an exhaustive essay on the subject, and he says he will have it ready on the first of January. It will be a full twenty-four page pamphlet, and will furnish important information to vineyardists and merchants. The syrup from the Muscat grapes has a pleasant flavor and is as distinctive in its character as maple syrup. It is reported that grape syrup has been received favorably in the Eastern markets and also on this Coast. The vacuum process and the open-pan process of manufacture will be discussed by Secretary Scott, and the information will be of general interest, though investment should be cautiously made and with as full forecast as possible of the market.

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[The Prices given are for quarts and pints, put up in cases of twelve and twenty-four bottles.

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QUARTS.	PINTS.
O. V. Chablis	6.00 7.00
Riesling	4.50 5.25
Gutedel	4.50 5.25
Cabernet Blend, Claret	6.00 6.75
Burgundy	6.00 6.75
Zinfandel, Claret	4.50 5.25
Port	6.00 6.75
Sherry	5.00 6.75
Malaga	6.00 6.75
Sweet Muscat	6.00 6.75
Chateau d'Orleans, Claret	12.00 15.00

J. GUNDLACH & CO.  
Cor. Second & Market Sts. San Francisco.

Tramier, 82	\$ 5.00 \$ 6.00
Gutedel, 82	6.00 7.00
Burgundy, 84	6.00 7.00
Zinfandel, 82	5.00 6.00

C. CARPY & CO.  
511-517 Sacramento Street, San Francisco

La Loma, Grand Meloe	\$ 7.00 \$ 8.00
Burgundy	5.00 6.00
Zinfandel	3.50 4.50
Sauterne	5.00 6.00
Riesling	4.00 5.00
Sweet Muscatel, 1882	9.00 10.00
Sherry, 1882	4.00 5.00
Port, 1882	8.00 9.00
Cal. Rochelle Brandy	12.00 15.00

INGLENOOK WINES.  
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Table Claret blended from choice foreign grapes, vintage 1885	\$3.50
Zinfandel	4.50
Extra Table Claret, Medoc	5.50
Type red label, 1885	5.50
Burgundy type	5.50
Burgundy, 1885. Reserve	7.00
Stock	8.00
Sauterne-dry, Sauvign Vert '85	4.50
Gutedel, Chasselas Vert, 1885	4.50
Hook, Rhensis type	6.00
Bonger, Chablis type	5.00
Riesling, Johannisberg type	6.50
Pints of two dozen \$1 per case additional.	

None genuine except bearing seal or cork brand of the proprietor. Each bottle bears the long pure wine stamp.

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EL QUITO VINEYARD.	
Riesling	\$ 3.00 \$ 4.00
Claret	3.00 4.00
PRESNO VINEYARD '90.	
Burger	\$ 3.50 \$ 4.50
Claret	3.50 4.50
Port	5.50 6.50
Angelica	3.50 4.50
Sherry	5.50 6.50
Cognac-Brandy	10.00 11.00

ST. HERBERT VINEYARD.

Claret, Cabernet	\$ 8.00 \$ 9.00
Sauterne	8.00 9.00
Cognac	12.00 13.00

KOHLER & FROHLING  
601 Folsom Street, San Francisco.

Riesling	\$ 4.00 \$ 5.50
Hook	3.50 4.00
Gutedel	4.50 5.00
Sauterne	4.50 5.00
Zinfandel	4.50 5.00
Zinfandel, old	3.75 4.25
Superior Port	10.00
Sherry	7.50
Angelica	6.00
Miscelal	6.00
Madecia	6.00
Sherry, 1882	6.00
Malaga	6.00
Brandy	10.00

JOSEPH MELTZER & CO.,  
504 and 506 Market Street, San Francisco.

Claret, 1886	\$2.00
Zinfandel, 1885	4.50
Burgundy, 1885	4.00
Hook, 1885	3.50
Riesling, 1885	4.00
Riesling, Johannisberger 1884	5.00
Gutedel, 1884	4.00
Somalia Hungarian Type, 1885	3.50
Szatmar	3.50
Szegszardi Feher Hun>Type	4.00
Port, 1884	5.00
Sherry, 1884	3.50
Angelica and Sweet Mount'n, 84	4.50
Mad'a, Malaga & Sw 1 To 1885	5.00
Brandy, 1882	12.00
1885	10.00

I DE TULK,  
212 Sacramento Street, San Francisco.

Port, 1884	\$ 6.00
Port, 1886	4.00
Dry Sherry, 1884	4.00
Dry Sherry, 1886	6.00
Angelica, 1884	4.50
Tokay, 1885	3.00
Zinfandel, 1884	3.50
Burgundy, 84	4.00
Riesling, 1885	4.00
Gutedel, 1884	4.50
Hook, 1885	3.50
Brandy, 1882	12.00

SAN GABRIEL WINE CO.,  
Ramona, Los Angeles county, Cal.

Riesling	\$ 4.75 \$ 5.75
Gutedel	4.75 5.75
Port	5.50
Angelica	5.50
Muscatel	5.50
Sherry	6.00
Brandy, 1882	12.00

LOS GATOS & SARATOGA WINE CO  
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Zinfandel	\$ 3.50 \$ 4.50
Sauterne	4.00 5.00
Brandy	5.00
Sherry	5.00
Sweet Muscatel	5.00 6.00
Grape Cordial	6.50 7.50

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Santa Rosa Zinfandel '86	\$3.00
Santa Clara Cabernet, '87	4.50
Cupertino Medoc '84	6.00
St. Helena Hook '86	3.50
Gutedel (Chasselas) '86	4.50
Tramier '82	5.50
Sauterne (silver leaf)	6.00
Haute Sauterne (gold leaf)	7.00
California Cognacs.	3.50
*Silver Bronze Leaf	8.0
**Red	10.0
**Green	12.00

NAPA VALLEY WINE COMPANY,  
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Hook	\$ 3.50 \$ 4.50
Gutedel	4.00 5.00
Riesling	4.50 5.50
Cabernet	4.50 5.50
Zinfandel	3.50 4.50
Private Stock Claret	5.00 6.00
Burgundy	4.00 5.00
Port, (old)	4.50
Angelica	4.50
Sherry	4.50
Brandy, 1881	15.00
Brandy, 1887	8.00
Private Stock Burgundy	7.00 8.00
Private Stock Sauterne	8.00 9.00
Vine Cliff Claret	15.00
Private Stock Hook	5.00 6.00
Brandy, 1879	\$20.00
Brandy, 1885	15.00
Frontignan	9.00
Sherry	9.00
Port (old)	12.00
Port	6.00

GEORGE WEST & SON,  
Stockton, Cal.

Brandy, 1885	15.00
Brandy, 1885	15.00
Frontignan	9.00
Sherry	9.00
Port (old)	12.00
Port	6.00

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Schram-berger Hook	\$5.00
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selas	
Schram-berger Sauvign Vert	6.00
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Zinfandel	5.00
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B " " " " " " " " " "	3.50
C " " " " " " " " " "	3.00
Eye in bbls and 1 bbls from 3.50 to 5.00	
A A in cases.....	11.00
C in cases.....	8.50

HENCKE & SCHROEDER,	
210 Front street, San Francisco.	
Per Gallon	
Our Favorite O. K.....	\$2.75 to \$3.50
Our Choice.....	2.50 " 3.00
Paul Jones.....	2.25 " 2.50
Star of '76.....	2.00
Old Crown.....	1.75 " 2.00
Old Bourbon.....	1.50

ROLB & DENHAID.

430-432 Montgomery st. San Francisco.	
Per Gal. Per cs.	
Nonpareil.....	\$4.50 \$7.50
Nonpareil A.....	4.00 6.00
Nonpareil A A.....	5.00 12.00
Chateau.....	5.50 8.00
Chateau O P S.....	5.00 11.00

RUHLS SCHWARBE & CO.

123 Sutter street, San Francisco.	
O K Goldwater.....	\$ 4.00
" " " " " " " " " "	7.50

NABER, ALFS & BROS.

323 and 325 Market street, San Francisco.	
Phoenix Old Bourbon, Al.....	\$2.75
" " " " " " " " " "	3.00
" " " " " " " " " "	2.50
" " " " " " " " " "	3.50
" " " " " " " " " "	4.00
Club House Bourbon, Old.....	4.50 6.00
Gold Medal Bourbon, 100 pf	2.50
Union Club.....	2.25
Superior Whisky.....	1.75
" " " " " " " " " "	1.50

Phoenix Bourbon O.K. in 38	Per Case
" " " " " " " " " "	\$10.50
" " " " " " " " " "	7.50
" " " " " " " " " "	8.00
" " " " " " " " " "	9.00
" " " " " " " " " "	7.50
" " " " " " " " " "	8.00
" " " " " " " " " "	7.50

JOSEPH MELTZER & CO.,	
404 and 506 Market street, San Francisco.	
Native Pride, Old Bourbon,	
per bbl per gallon.....	\$2.50
Old Tip Van Winkle.....	2.50
Neville's Old Bourbon.....	1.50

SHIBE BROS. & FLAGEMAN,	
322 Sansome street, San Francisco.	
O K Family.....	\$2.50 to \$6.00
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Iviam.....	2.75
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Old Family Bourbon.....	1.75
Old Bourbon.....	1.50

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204 California street, San Francisco.	
O. F. C Taylor, cases.....	\$9.00

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Gold Seal, Extra Dry.....	12.00 13.00
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Private Cuvee, Dry.....	11.50 12.00
" " " " " " " " " "	12.00 13.00

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Raspberry Syrup.....	75c. "
Orange Syrup.....	75c. "

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## Correspondence.

CLAYTON, CAL., December 13, 1892.

*Editor Pacific Wine and Spirit Review*—Sir: The undersigned would like to offer a few remarks and suggestions relative to the exhibition of the native wines and brandies of California at the Columbian Exposition.

This article is mainly prompted by the perusal of reports of recent meetings of wine dealers and producers and the semi-annual meeting of the Viticultural Commissioners held on the 12th inst.

There seems to be dissatisfaction on the part of several prominent dealers and producers of wine regarding space in the California Building. All the kicking looks to me to be made because they cannot get space enough to be given to each concern to rig up a sort of bazaar for a grand display of their goods and run something like a banquet hall in the Exposition Building.

Now if I understand it this Exposition is intended as a place to display the products of the State and by the producers of said products. There has not been a single voice raised by any member of this intelligent committee (that I have seen) whereby an actual wine grower and producer of this State can have his products properly represented, and simply enough of every kind to allow the judges to properly sample wines. It looks to me the great aim is to get up a stunning display and allow everybody in on an even plane.

While I do not object to any who are solely dealers making exhibits I do object as a producer to their setting up their goods and being adjudged along with and under the same rules and regulations as growers are given, and for one I won't stand such an imposition.

Therefore, I beg to suggest that the wine producers who desire to exhibit their product are fully entitled to rules and regulations different from those governing the exhibits of *dealers only* (or even dealers who to some extent are producers also).

To that end I would say the producer should enter a line of his make of wine; simply each variety made. In other words without blends being in the lot, and the amount to be allowed to each to be not less than six bottles nor more than twelve of any one kind or variety. Every exhibitor in this department (say we call it the Wine Producers Section or Department) should be compelled to fill out, subscribe and swear to a statement setting forth the character, etc., of the entry or exhibit which may be substantially as follows:

"This is to certify that the undersigned being desirous of exhibiting and entering for competition his product of native wines manufactured from pure grape juice only, enters the following under the rules and regulations governing such exhibits of the Columbian Exposition, etc.

Location of vineyard.  
Number of bottles entered.  
Kind or variety of wine.  
Variety of grapes.  
Date of vintage.  
When bottled."

And any other questions thought proper by the Exposition authorities, followed by something like this:

"I or we do hereby certify that the foregoing statement of wines entered by....is correct and that said wines are pure and free from blends or mixtures of any foreign substance whatever and manufactured by me (or us) as stated in every particular.  
Sworn and subscribed etc., etc., before proper officer."

The bottles should be labelled all alike without name of producer, simply numbered by exhibitor and a serial number of the exhibition, etc. The judges selected should be composed of wine experts; the very best that can be found, as I claim it is more difficult to judge a naked wine than a blended one.

That some arrangement can be made with the Board of Control to allow and inaugurate such an exhibit I feel certain, and that such a method would best please growers and producers seems certain because it allows each wine of a single variety or kind to be adjudged on its *true merits*. Of course producers who enter their wines under this department or head, are not

debarred from entering also the general exhibit of wines fit for consumption. I think that the general California wine exhibit should be made in the Horticultural Building and the exhibit of the growers and producers in the State Building, in which case I don't see any grounds for kicking about space in either building.

All of which is respectfully submitted and discussion earnestly hoped for.

R. C. TERRY,  
Glen Terry Wine Co.

We will say in connection with the above that the idea of the wine men was to get a given space in the California Building and make a collective exhibit. In this success has been attained. As far as concerns the main Horticultural Building each one must pay his own expenses.

While before the State World's Fair Commissioners, Mr. Arpad Haraszthy made an earnest plea for the State to bear the expense of some producers who are known to have fine wines but who are absolutely too poor to go to the expense of exhibiting them. The State World's Fair Commission is likely to do this.

Mr. Terry's communication is open for discussion.

## NO FREE TRADE WANTED.

The *Wine and Spirit Bulletin* is not having an altogether lovely time in its campaign to put wine on the free list. Opposition has sprung up in all quarters, not only in New York State, Ohio and California, but here is the way the question is handled by Mr. Champion Bissell, after quoting the *Bulletin's* article:

"To which we say, while the American people have just shown their disapproval of a system of inordinate tariff duties, we do not believe that any considerable proportion of them would favor absolute free trade, in any product that can be readily made in the United States. This does not touch raw material.

Our Government must have revenue, and a system of duties on imports is the easiest way to get it.

Duties should be levied on luxuries rather than on necessities, and it is generally admitted that wine is a luxury. It is pleasant, agreeable and healthful, but people can get along without it, if it is not to be had; therefore it is a fit subject for a tariff duty.

This is the politico-economic view. Let us next take a practical look at the question. Who wants the duty of 50 cents per gallon removed?

The importers do not, because this duty keeps out an enormous amount of foreign trash; and our importers are an intelligent class of merchants and prefer to handle only meritorious goods. A wine must be of fair quality before an importer will advise his foreign consignee to ship it to the United States where it must pay 50 cents a gallon before it can get into the market. The tax is not especially onerous even on the lower grades of Bordeaux or Spanish wines, and on the higher grades it amounts to nothing. If you are paying \$30 a case for Lafite what does it signify that the Custom House claims a dollar on the two gallons therein contained?

The importer then doesn't hanker after free trade in wine, the American vintager certainly doesn't, but what about the American consumer? He doesn't clamor for it; because he can get all the claret, Sherry or Port that he wants, as cheaply as the Frenchman and the Spaniard get theirs at home. To be sure, the goods are the product of his own country; and this can be said in the case of the foreigner also; their goods are their own product. Are they any the worse for that? Low priced wines are of about equal value the world over. A Bordeaux *vin ordinaire* is no better than an average California claret, and a low-priced Sherry in Spain is no better than California 65 cent Sherry. Let each nation enjoy its growths. If better growths want to come in, tax them. The French nation has recently adopted this doctrine.

Nobody then seems to want free trade in wines, except our friend Mr. Washburne. He has placed himself in the position of the juror who found that eleven of the jurors were altogether obstinate and indisposed to coincide with his most reasonable view of the case.

In his crusade in favor of free wines we fear that Brother Washburne is doomed to carry the banner alone.

And if he advocates free spirits, the Kentucky and Pennsylvania distillers will rise as one man and annihilate him.

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	Braddock	105	100	87½	77½	67½	65	225						
Bridgeport	95	82½	67½	65	57½	55								
Brookdale		85	75	70		60								
Dillinger, S. & Sons	87½	77½	65	62½	57½	55								
Dougherty	108½	97½	90	84		70	260							
Finch's Golden Wedding	95	85		75		65	230	245						
Frontier		50												
Gibson	102½	90	85	75		65	255	300						
Guckenheimer	92½	87½	80	72½	70	65	230	250	275	320	350		Spr 81 550 Fall 85 375	
Hannisville	92½	87½		77½	62½									
Jones, G. W.	80	70	60	55	50	45								
Lippencott														
Meadville	92½	80	75	70	65	57½	55							
Melvale	100	90	82½	77½										
Monticello		72½	70	67½	60	57½								
Montrose		60	52½	50	47½	42½			225					
Moore, Tom.						55								
Mt. Vernon	110	100	90	80		70		310						
Orient	80	67½	62½	60	55	52½	225							
Overholt	90	82½	75	70	65	60	235	260	290		390		Spr 86 420	
Sherwood	102½	97½	85	80	70	67½	240							
Somerset	57½	52½	47½	45	37½	35	175							
Stewart														
Tompson, Sam.		72½	62½	47½	52½	50								
Vandegrift	82½	72½	65	57½										



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JOURNAL OF VITICULTURE

VOL. XXIX, NO. 11.

SAN FRANCISCO, JANUARY 6, 1893.

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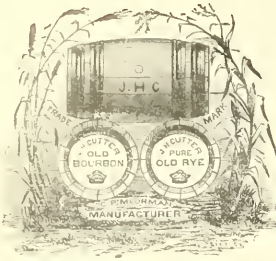
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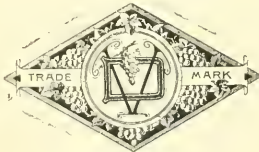
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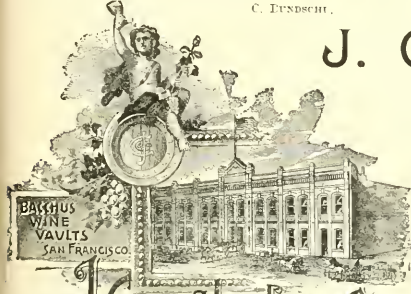
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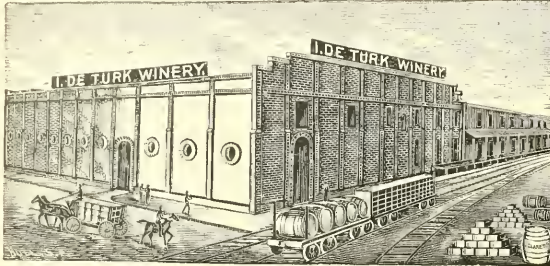


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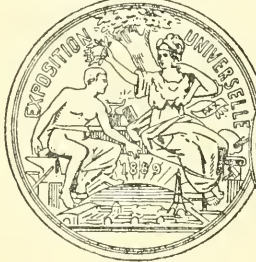
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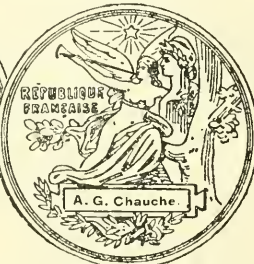
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G. G. WHITE CO.,

PARIS, BOURBON COUNTY, KY.

# PACIFIC WINE & SPIRIT REVIEW

JOURNAL OF VITICULTURE



VOL. XXIX, NO. 11.

SAN FRANCISCO, JANUARY 6, 1893

\$3.00 PER YEAR

Issued Semi-Monthly.

R. M. WOOD & CO., PROPRIETORS.

WINFIELD SCOTT—R. M. WOOD.

402 FRONT STREET, SAN FRANCISCO, CAL.

The PACIFIC WINE AND SPIRIT REVIEW is the only paper of its class West of Chicago. It circulates among the wine makers and brandy distillers of California; the wholesale wine and spirit trade of the Pacific Coast, and the importers, distillers and jobbers of the Eastern States.

Subscription per year—in advance, postage paid.

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## NEW ADVERTISEMENTS.

- Geo. T. Stagg Company, Distillers, page 35.
- Chas. Meiereck & Co., Importers, page 23.
- Brunheim Bros., Wholesalers, page 30.
- Kobb & Donahd, Rock Candy Syrup, page 9.
- Chauche & Bon, Wines, (increase) page 20.
- Moore, Hunt & Co., Wholesalers, page 25.
- S. Glaser, Importer, page 29.
- Arpad Harszthy & Co., Wine Dealers, page 29
- State Board of Viticulture, page 51.
- Culbert & Taylor, Importers Vermont, page 3.
- Hellman Bros., Importers, page 27.
- Sherwood & Sherwood, Importers, page 26.

## TO THE TRADE.

We herewith submit to the patrons of the REVIEW our first regular annual edition, which we trust will meet with approval. The price lists have been omitted, and this issue of the paper will be sent to the first-class retail trade of the Coast, to clubs and hotels, as well as to the importing and jobbing trade East and West, thus giving advertisers extra valuable service.

## MARKET REVIEW.

**CALIFORNIA WINES AND BRANDIES**—Since the last issue of the REVIEW the situation has undergone a very material change. The question of freights has had a thorough over-hauling by the railroad company. To meet the impending competition of the Pacific Mail Company when the Transcontinental Association goes out of existence February 1st, the railroad people announce the following rates on wines, etc..

Wine, in wood, \$10 a ton, that is in carloads, from San Francisco to New York only; from San Francisco, Oakland, San Jose, Stockton, Sacramento, Santa Rosa, Napa, Vina, Marysville, Los Angeles, San Gabriel and intermediate points in California, to all points East, to and including New Orleans, \$15 a ton. Brandy from the same points, \$17 a ton. Brandy in wood from San Francisco to New York only, \$12 a ton in carload lots.

This means practically, 5 cents per gallon to New York and 7½ cents to other points.

That the reduction will stimulate larger exports by rail cannot be questioned. It will also have the effect, possibly, of lowering prices a trifle in Eastern points, though this can be only temporary in view of the rising market. It is also thought that there will be an increased demand from first hands, and the result cannot be but favorable to such holders and to the leading merchants as well.

There is a well-developed plan on foot to pay 15 cents as a minimum for new wines and older wines in proportion. Whether this will materialize before the Spring sales, remains to be seen. Holders are still firm.

Brandies are very firm and higher in sympathy with the raise in spirits. The demand from first hands is also good. Bondings in December were very heavy.

In the issue 20th inst., a full statement of the exports of California wines and brandies in the year just closed, will appear. It is impossible to give these statistics at an earlier date on account of the time necessary to prepare the table showing exports by rail.

## THE YEAR 1892.

Statistics of the Liquor Trade for the Past Twelve Months—  
Increase in Receipts of Whisky.

The year 1892, was not entirely a prosperous one for the trade, and particularly for the handlers of foreign goods. General business on the Coast was slow in the first four or five months of the year, but in the remaining months there was something of an improvement. There was no good reason for the dullness excepting perhaps apathy and the matter of transportation. Crops were above the average, and the prices obtained for farm and orchard products were satisfactory on the whole, the single exception being grain. But trade seemed to lack that vim which is necessary to the transaction of a large amount of business. The importers have suffered by the unfavorable condition of affairs engendered by the McKinley Bill, and in their lines of wines have had steady competition from the California producers. The import trade generally shows a decrease, the exception being in the case of gin, bitters and some specialties.

The imports of American whisky are satisfactory in all respects. Our records show a slight falling off in the receipts via Cape Horn and of export whiskies, but this is more than compensated for by the growth of receipts by rail. The total receipts of American whiskies aggregate 3511 cases and 26,508 barrels as against 4063 cases and 23,120 barrels in 1891 and 4248 cases and 21,158 barrels in 1890. This steady growth of business in whiskies is gratifying to all.

Receipts of spirits, etc., have increased nearly 2000 barrels over the receipts in 1891.

The statistics of the year's business follow on next page.

WHISKY IMPORTS BY RAIL.

Months	Cases	Barrels	Hl-bbls.
January	30	1,349	119
February	40	1,970	187
March	46	1,917	166
April	783	1,220	138
May	80	2,143	201
June	1	1,631	147
July	25	1,121	92
August	162	1,540	129
September	5	1,906	161
October	7	1,505	131
November	39	1,495	130
December	47	1,256	379
Total	2,155	19,375 1/2	*
In 1891	2,514	15,615 1/2	*
In 1890	3,973	15,442 1/2	*

\* Half barrels reduced to barrels and added to the total barrels.  
 † And 2 puncheons

WHISKY IMPORTS BY SEA

FROM ATLANTIC PORTS.

Months	Cases	Barrels	Hl-bbls.
January	30	78	7
February	115	70	6
March	50	490	44
April	565	319 1/2	28
May	60	291	26
June	30	14	1
July	180	53 1/2	5
August	55	23 1/2	2
September	7	16 1/2	1
October	125	526 1/2	47
November	45 1/2	146	13
December	146	482	43
Total	3,380	3,380	300
In 1891	1,234	3,630 1/2	315
In 1890	275	4,155	375

IMPORTS OF EXPORT WHISKIES.

BY SEA.

Months	Cases	Barrels	Hl-bbls.
January	70	301	27
February	30	70	6
March	118	490	44
April	147	319 1/2	28
May	573	291	26
June	450 1/2	14	1
July	874	53 1/2	5
August	25	23 1/2	2
September	7	16 1/2	1
October	125	526 1/2	47
November	45 1/2	146	13
December	146	482	43
Total	3,749 1/2	3,749 1/2	340
In 1891	1,234	3,630 1/2	315
In 1890	275	4,155	375

TOTAL IMPORTS AMERICAN WHISKIES.

By Rail	Cases	Barrels	Hl-bbls.
By Sea from Atlantic Ports.	1,236	19,278 1/2	1,085
Re-imported.	3,749 1/2	3,749 1/2	340
Total	4,985 1/2	23,027 1/2	1,425
In 1891	4,068	23,130	1,440
In 1890	4,248	21,155	1,360

IMPORTS OF ALCOHOL AND SPIRITS

BY RAIL.

Months	Cs.	Oct.	Qr-csk	Csk	Hlds
January	527	20	5	76	..
February	342	15	..	1	..
March	30	..	..	..	..
April	620	15	..	..	..
May	130	15	..	..	..
June	25	..	..	..	..
July	75	..	..	..	..
August	186	25	..	..	..
September	651	26	..	..	..
October	100	..	..	..	..
November	28	..	..	..	..
December	378	..	..	..	..
Total	3,142	101	5	77	2
In 1891	2,219	183	21	39	3
In 1890	4,188	273	..	..	..

IMPORTS OF FOREIGN WHISKIES.

Months	Cs.	Oct.	Qr-csk	Csk	Hlds
January	527	20	5	76	..
February	342	15	..	1	..
March	30	..	..	..	..
April	620	15	..	..	..
May	130	15	..	..	..
June	25	..	..	..	..
July	75	..	..	..	..
August	186	25	..	..	..
September	651	26	..	..	..
October	100	..	..	..	..
November	28	..	..	..	..
December	378	..	..	..	..
Total	3,142	101	5	77	2
In 1891	2,219	183	21	39	3
In 1890	4,188	273	..	..	..

WHISKY EXPORTS BY SEA.

Months	Cases	Bulk gals.	Value
January	386	1,321	\$9 450
February	564	2,312	7,997
March	416	850	4,275
April	656	973	8,511
May	491	1,784	6,550
June	487	607	5,882
July	418	1,144	5,811
August	228	3,382	6,565
September	516	300	5,549
October	390	729	7,291
November	412	1,190	6,589
December	302	1,044	5,573
Total	5,546	16,281	\$74,713
In 1891	5,397	18,770	\$2,661
In 1890	4,732	31,189	\$3,806

IMPORTS OF VERMOUTH.

Months	Cases	Value
January	1,907	\$500
February	500	1,000
March	25	500
April	99 1/2	99 1/2
May	1,006	1,006
June	215	215
July	225	225
August	1,052	1,052
September	508	508
October	5,025	5,025
November	1,773	1,773
December	70	70
Total	10,073	10,073
In 1891	11,295	11,295

IMPORTS OF STOUT.

BY SEA ONLY.

Months	Cases	Bbls Bottled
January	728	728
February	197	197
March	149	149
April	224	224
May	40	40
June	25	25
July	40	40
August	185	185
September	25	25
October	25	25
November	70	70
December	70	70
Total	1,394	1,394

IMPORTS OF MINERAL WATER.

Months	Cases	Barrels	Boxes
January	1,662	..	..
February	1,784	300	58
March	131	10	31
April	142	..	..
May	1,432	..	..
June	1,475	..	..
July	509	..	..
August	1,517	..	..
September	205	..	..
October	1,003	..	..
November	839	..	..
December	8	..	..
Total	11,655	310	150

IMPORTS OF BOTTLED BEER OVERLAND

Months	Cases	Casks	Bbls	Boxes
January	123	416	50	350
February	200	175	..	86
March	290	935	..	..
April	210	650	301	..
May	120	885	96	90
June	50	298	220	100
July	77	350	717	..
August	150	150	224	5
September	340	224	350	..
October	150	395	560	..
November	860	442	112	..
December	77	728	130	940
Total	2,115	5,782	3,103	1,551

IMPORTS OF FOREIGN BEER.

BY SEA ONLY.

Months	Cases	Csk	Bottled	Hlds.
January	100	50	10	..
February	83	..	..	..
March	375	..	..	..
April	31	..	..	..
May	450	125	..	..
June	365	..	..	..
July	800	..	..	..
August	3	..	..	..
September	300	765	..	..
October	165	1	..	..
November	200	..	..	..
December	330	..	..	..
Total	3,102	991	10	..

IMPORTS OF KEMMEL.

Months	Cases	Value
January	100	\$25
February	83	20
March	375	93
April	31	7
May	450	112
June	365	91
July	800	200
August	3	..
September	300	75
October	165	41
November	200	50
December	330	82
Total	3,102	991
In 1891	325	82
In 1890	358	88

IMPORTS OF BULK BEER OVERLAND.

Months	Bbls.	1/2-bbl.	1/4-bbl.	3/8-bbl.
January	225	194	..	..
February	105	411	916	..
March	100	343	838	..
April	205	365	658	..
May	570	361	1,390	..
June	320	404	786	..
July	180	600	1,128	..
August	225	570	683	..
September	225	455	1,166	..
October	110	310	1,029	8
November	225	196	556	8
December	250	465	1,510	32
Total	2,525	4,686	10,664	48

IMPORTS OF BITTERS

Months	Cases	Value
January	451	\$451
February	463	463
March	601	601
April	25	25
May	149	149
June	320	320
July	188	188
August	152	152
September	508	508
October	850	850
November	70	70
December	75	75
Total	3,892	3,892
In 1891	1,795	1,795

IMPORTS OF ARSINHE.

Months	Cases	Value
January	50	\$50
February	710	710
March	2	2
April	200	200
May	500	500
June	510	510
July	500	500
August	500	500
September	300	300
October	300	300
November	..	..
December	..	..
Total	3,272	3,272
In 1891	3,724	3,724

IMPORTS OF CHAMPAGNE.

Months	Cases	Value
January	712	\$712
February	233	233
March	2,152	2,152
April	2,642	2,642
May	302	302
June	1,019	1,019
July	100	100
August	100	100
September	429	429
October	2,218	2,218
November	3,215	3,215
December	17,076	17,076
Total	25,267	25,267
In 1891	22,168	22,168

IMPORTS OF ALE.

BY SEA ONLY.

Months	Cs	Bbl	Hlds	1/2-hlds	3/8-csk
January	25	275	6	..	..
February	102	63	..	..	..
March	..	20	10	..	..
April	134 1/2	345	10	..	..
May	55	..	..	..	..
June	..	..	..	..	..
July	15	..	..	..	..
August	30	..	..	..	..
September	30	200	..	..	..
October	..	..	..	..	..
November	..	..	..	..	..
December	20	320	..	..	..
Total	536 1/2	1,290	46	45	25

IMPORTS OF FRUIT JUICE.

BY SEA ONLY.

Months	Ca	Csk	Qr-csk	Bbla	Hlds.
January	2	20	..	..	..
February	40	..	..	..	..
March	148	50	..	..	..
April	..	20	..	..	..
May	10	..	..	..	..
June	..	..	..	..	..
July	..	..	..	..	..
August	80	..	..	..	..
September	..	..	..	..	..
October	15	..	..	..	..
November	60	15	5	..	..
December	1	..	..	..	..
Total	288	136	40	15	..
In 1891	417	119	27	..	



IMPORTS OF GINGER ALE

BY SEA ONLY.	
Months	Cases
January	50
February	50
March	10
April	100
May	50
June	200
July	100
August	10
September	20
October	10
November	10
December	10
Total	50

IMPORTS OF UNDESIGNATED SPIRITS.

BY SEA.				
Months	Cs.	Cks.	Qrecks.	Oct.
January	80	1		
February	10			
March	10			
April	100			
May	1			
June	626			
July				
August	150	1	1	
September	50	2		
October	90			
November	5			
December				
Total	1,106	10	1	5
In 1891	1,493	51		

IMPORTS OF UNDESIGNATED LIQUORS.

BY SEA.	
Months	Cases.
January	457
February	72
March	60
April	45
May	130
June	5
July	299
August	298
September	16*
October	528
November	
December	
Total	1,534
In 1891	4,749†

\* And 2 casks. † And 123 packages.

IMPORTS OF CIDER.

FROM ATLANTIC PORTS BY SEA.	
Months	Cases.
January	75
February	200
March	241
April	75
May	355
June	22
July	350
August	309
September	230
October	25
November	85
December	310
Total	2,684

IMPORTS OF CORDIALS.

BY SEA.	
Months	Cases.
January	121
February	10
March	15
April	25
May	30
June	50
July	29
August	115
September	96
October	492
November	504
December	
Total	1,841

Erastus P. Rowe is being recommended by his friends for the position of Internal Revenue Collector for the First District, and Mr. Rowe has finally consented to become a candidate. So far as the Review is concerned, we can only say that in view of the fact that Mr. Rowe has been in the distilling and jobbing trade for over thirty years, he ought to make an intelligent and conscientious officer. It would be quite an innovation to have a Collector who was experienced in the business.

IMPORTS OF WINE.

Months	Cases	Pipes	Hhls	Casks	Hi-casks	Qr-casks	Sixths	Octaves	Butts	Pkgs & Bnds	Bbls	Punch'ns	Hf-bbls
January	1,152		1	106	15		20	25					
February	346					14		8		40	9		
March	241			27		4				5			
April	699		17	17		37		133	12		18		
May	487	4		18		83		83			20		
June	682					90		90			56		
July	877	25		10	10	19		182			42		
August	955		17	25				25		12	47		
September	436					40		188	5			28	
October	836		1	115				74			4		4
November	487			71		1		74		74			
December	254					39		143					
Total	7,552	29	36	289	28	364	30	798	17	131	198	28	44
In 1891	8,546		36	393	66	406	92	979		88	61		44

† And 1 keg \* And 102 kegs

IMPORTS OF BRANDY.

Months	Cases	Casks	FROM OVERLAND.											
			Quarters	Octaves	Butts	Pkgs	Punch'ns	Barrels	Hf-bbls	Casks	Bbls	Hf-bbls	Kegs	Pkgs
January	168	21		26						4		20		
February	26	17									10	180		
March	114	20		49				6						
April	267	30		40				52						
May	60			51										
June	25	10								5				
July	276	45	12	39		10		15						
August	457	20		50		7	3	3						
September	25													
October	237													
November	395	5		40				8		5				
December	76	5												
Total	2,136	163	12	265	0	17	13	76	5	4	5	30	180	0
In 1891	1,894	202	20	341	5	23		86	9		40	90	50	132

IMPORTS OF GIN AND GENEVA.

Months	Cases	Pipes	FROM OVERLAND AND FROM NEW YORK VIA CAPE HORN.											
			Casks	Quarters	Octaves	Sixteenths	Barrels	Cases	Barrels	Hf-bbls	Kegs	Octaves		
January	942				5									
February	450		65	50						20	40	110		
March	215		20		115	15								
April	161	5	25											
May	100								100					
June	290										55	113		
July	319	55	4		90									
August	380	1			15					3		130	67	
September	100			70		10					15		363	
October	240			32	3	30	20							
November	1,450					25							235	
December	110													
Total	4,757	61	225	51	220	45	0	100	38	110	1,116	67		
In 1891	3,345	5	61	35	864	61	143	100	35	31	470			

"Our demand for 'Davy Crockett' is all that we expected," says Mr. Grauerholz, of Hey, Grauerholz & Co. "The volume of the trade of 1892 was fair to middling, so to speak, and I expect that when the crops of 1893 are harvested—say after June—the trade will be in a most prosperous condition. We have no complaints to make and are doing nicely."

William Rueff, the wine maker, has succeeded in making a first rate article of "Temperance" or unfemented wine without the use of salicylic acid or other harmful antiseptics. He has made samples from Verdelho and Mission 1892, and concentrated most from the Geyserville establishment. The wine is as palatable as it can be made without fermentation and is nicely clarified.

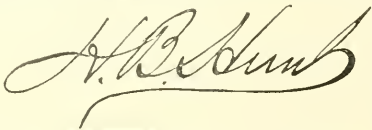
## SALE OF BLENDED WHISKIES.

The Pacific Coast is one of the best markets in the United States for the sale of blended whiskies, and I am inclined to think from the successful experience that our house has had with these goods for so many years that the proportion of the trade in them as compared with straights and compounds, is growing.

That they are steadily displacing the compound whiskies, will admit of no question. Time was when the compounds had the call on this coast, as is true with all new communities. But that time is past. Houses which remained true to the compound have not, as a rule, retained their business. A new era has begun in the whisky market, which is recognized by the younger element of the trade.

Everywhere I hear of success with straights and the best blends. I am glad to know that the houses which sell such goods have done well. Our own house, Moore, Hunt & Co., has enjoyed the most prosperous season in its history. The character of the goods we handle is the best reason I can offer for it.

I am pleased to see other houses taking up better goods from year to year. The future of the straight blends assured, it being true that good whiskies, whether straight or mixed, insure good prices, profits and trade.



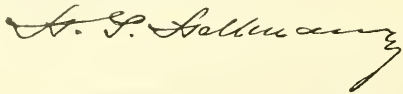
## TRADE IN FAIR CONDITION.

By way of complying with your request to contribute a few lines on the condition of business during 1892 I may say that the year opened up slowly followed by a reaction in June and July, since which time business has continued satisfactorily, resulting in a very material increase in the volume of trade done when compared with the year preceding it.

The outlook for 1893 appears encouraging as the indications to date point to a large and abundant harvest with consequent prosperity throughout the State.

It is to be hoped that legislation concerning tariff alterations, silver etc., etc., may not to any great extent interfere with plans now being matured and it would be well for business in general if the merchants had not, unhappily, to be on the lookout for the unexpected and unavoidable thrusts upon them by the statesmen at Sacramento and sometimes by the National Congress.

It would be well to gradually endeavor to adopt the business methods in vogue in the East. The credit system and the general way of conducting transactions throughout the interior of this State seem to anyone trained to business habits, exceedingly loose and sometimes absolutely preposterous.



## AN IMPROVEMENT IN BUSINESS.

Taking all things into consideration, I cannot help thinking that the general aspect of business has decidedly improved, and especially the last four months have been extraordinarily brisk. The year 1892 will be reckoned as a prosperous one amongst the importers of wines and liquors on this Coast, although the demand for all kinds of imported wines (sweet and dry) shows a decrease. The imports of spirituous liquors, such as Cognac, Gin, Rum, Irish and Scotch Whiskies, etc., have been larger, and the improvement may be judged from the statistics of importations. That satisfactory results will also accrue from the agitation now started in regard to freight and shipping rates, I sincerely hope, not only for the importers, but for all of the trade who are thereby affected.

The change of the administration next year will have considerable effect on business and we may expect a new tariff bill. As a matter of fact there is hardly a wine and liquor importer whose business has not been curtailed by the present high duty on foreign spirits.

If the new administration has made up its mind to remedy the condition of the country, it can hardly overlook the liquor trade, and reduce at least the duty on spirituous liquors, to the same rate as before the McKinley Bill was passed.

A general feeling seems to have prevailed in the trade and the public in general on this Coast not to buy old established brands only, but to favor more and more, less known brands of fine quality. The large sales of Dupont Brandies, of J. Dupont & Co., of Cognac, and of Goldfinch Gin, of Herman Jansen of Schiedam, are remarkable instances of this, and the quick and rapid introduction of Breton Sec and Guizot Sec of the firm of L. Girard & Co., of Epernay, are apparent to everybody who gives a glance at the Custom's statistics.

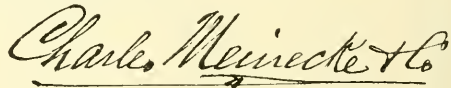


## COMPARATIVE CONDITION OF TRADE.

The year 1892 has, as far as we can judge, not been a prosperous one for the importers of foreign wines and spirits. We believe that we have done our share in that line of business, but we have not increased our sales over those of last year, and we cannot therefore, call the year a prosperous one. The demand for the better and finer grades of De Luze clarets and white wines, C. Marcy & Liger-Belair's Burgundies, Duff Gordon & Co.'s Sherries, Feuerherd's Ports, etc., held its own; the falling off being more in the lower and cheaper grades, affected by the better qualities of California white and red wines. Imported spirits such as Cognac, Gin, Jamaica rum, Scotch whisky, etc., have suffered under the higher tariff of the McKinley Bill, and there is consequently a falling off in sales all along that line, which may, however, be recovered during the winter months.

Our sales of Appert's Clarifiers and Oenotannin are increasing steadily as these articles become better known to the wine merchants and wine makers, also the old and renowned Baker's Bitters are regaining lost ground.

Let us hope that the coming year will bring new life, activity and prosperity to the wine and spirit trade of San Francisco and the whole Pacific Coast.

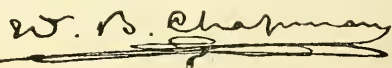


## A YEAR OF ECONOMY.

In reply to your request that I should write you a few lines with regard to the trade in Imported Wines during the past year, I can only say that, as far as my knowledge goes, business has been duller than I ever knew it before. This applies, however, more particularly to the higher and more expensive grades, as the cheaper qualities have continued to meet with a good demand and a ready sale. I can only attribute this to the general "dull times," as the consumption, it is to be presumed, has not decreased to any material extent, while people no doubt still wish to drink imported wine, although an evident desire has been shown to get that article as cheaply as possible.

California Wines also enter largely into competition with us, and deservedly so, as the quality is constantly improving, but the real dullness in the trade is, after all, I believe, caused by the general absence of any real movement in business, which means diminished profits and consequent desire for economy.

Curiously enough however Champagne does not seem to have suffered to the same extent, at all events so far as I am concerned, and I am also pleased to notice that of late there has been a better feeling, which I hope will continue into the New Year.



**CHAMPAGNE AND EXPORT WHISKIES.**

While the regular trade of 1892 was not what was generally expected at the beginning of the year, still, when it is averaged up and one takes into consideration the conditions that have existed in other lines of business, it is found that we have no reasonable grounds for complaint.

While there may have been a marked falling off in certain minor specialties, the increase in the demand for favorite standard goods such as Apollinarriss Water, Martell Brandy, Pabst Beer and Cantrell & Cochrane's Ginger Ale, have been of sufficient volume to make up for the deficiencies and thus we find that we have been treated very well by our old friends and the trade in general.

We take reasonable pride in stating that the sales of "Pommery" though in an off year reached 11,500 cases, and this, we think, is quite good evidence that the people of this coast are rapidly and steadily developing a taste for the "generous wine that sparkles." Were it not for the present extreme high tariff we are confident that the demand for imported goods of this class would be far in excess of the present and the importer and consumer would be much better satisfied with the situation. One of the exacting conditions attending the McKinley measure, is to be found in the recent ruling, compelling importers to pay duty on broken and blown Champagne bottles, though not going into consumption; the injustice of this regulation, exacting duty for what is not received, is evident, and a speedy removal of this obnoxious law is to be hoped for.

In the matter of re-imported whiskies, we are pleased to say that our trade has been excellent, the volume of business for the year having been considerably greater than was that of 1891. The same can be said of straight goods, not exported. The taste for this class of whiskies seems to be growing more general on the Coast.

As to the ensuing year, we think the outlook is favorable.

Abundant rains importing good crops, and we have hopes that the proposed modification of the tariff will lighten the now heavy burden upon the wine and liquor importing trade of this country.

*William Woffel*

**TO GO WITH OTHERS.**

"I should rather talk to you than write," said A. Vignier, "and I think or hope it will do as well. As far as imported goods are concerned, there has been a much more healthy tone in the latter part of 1892 than there was at the opening of the year. Orders have come in more easily and collections have been better, which surely indicates a more healthy condition of affairs.

"The importers have had many drawbacks to contend with. In addition to the dullness of trade, there has been an active home competition, and unfavorable action by the Government in the matter of tariffs. Yet all in all the trade has quite or nearly held its own, on the average, and as for my own trade it has been what might naturally be expected considering the unfavorable circumstances. I have more than held my own.

"I think the prospects for 1893 are excellent, and go into the new year with every confidence in the future."

**TAX INCREASE.**

The whisky, brandy and spirit trade throughout the United States is kept feverish through the proposed increase in the Internal Revenue tax from 90 cents to \$1.25 per gallon under House of Representatives bill, No. 9829, introduced by Mr. Scott, of Illinois, on December 12th, and amending Section 3309 Revised Statutes. Values of straight whiskies, which have been weak and drooping, have been suddenly advanced through excessive speculative purchasing, on the prospect of an increase in the tax, and are now strongly held with the additional strengthening feature to the market of contracts made fully up to the possible present production.

The possibility of passage is strengthened by strong influence from Peoria and the interests there concentrated. Viewed at this distance, I should say that the Kentucky distillers would be

opposed to this advance from motives entirely of self interest. On the other hand, public sentiment probably favors the bill. Extreme temperance has lost ground and has fewer advocates, indicated by the returns from the Prohibition States during the last Presidential election.

The sentiment is strong with the public that whisky should bear a large proportion of the expenditures of the Government and assist in sustaining its revenues. From this point of view, the bill is likely to have many advocates in both houses, and its final passage is therefore not improvable. If the bill, as introduced, be not amended, it will be immediately operative. Congressional action will therefore be closely watched, and if the chances of its passage are reasonably certain, there will be large immediate withdrawals from bond, involving large withdrawals of money from banking circles, and for the time being make the whisky trade heavy debtors in the monied centers of the United States. It would put an enormous amount of money into the Treasury of the United States, giving the new administration ample time to consider tariff changes, and temporarily cover needed sources of revenue to meet current Government expenses.

*E. R. Reinhold*

**THE YEAR'S BUSINESS.**

Trade in the main has been fair in 1892, but that is about all. It has been of the kind usually called "so, so"—that is to say that the demand is fair, collections rather difficult and no one making much money.

The trade had every reason to look for better business than has actually been the case. Crops have been bountiful, sales of country products good, and the banks have plenty of money. But there seems to lack a certain vim or spirit to start an active movement.

The prospects for the trade in 1893 are excellent. Every one ought to do a good business, and were trade stimulated by increased facilities of transportation, the movement would no doubt be exceedingly active. All other conditions are decidedly favorable.

*Heachen & Schroder*

ESTABLISHED 1724



TRADE MARK

**E. RÉMY MARTIN & CO**

**COGNAC**

(FRANCE)

AGENTS IN SAN FRANCISCO, CAL.

HELLMANN BROTHERS & CO.,

525 FRONT STREET.

See Quotations on page 35.



## PROMINENT DISTILLERS.



Sketch No. 2, George H. Moore, of Louisville, Kentucky.

The subject of this sketch, Mr. George H. Moore, is a native of Kentucky, fifty-three years of age, a man of robust health and splendid physique and weighing in the neighborhood of 230 pounds.

Mr. Moore began his business career at an early age, clerking for his father, who was a prominent merchant of Louisville. At the breaking out of the late war, Mr. Moore, then quite a young man, fired with Southern loyalty and patriotism, joined in the cause and won for himself great fame for one of his years. At the close of the war he identified himself with his uncle, Mr. Jesse Moore, the founder in 1853, of the well-known firm of Jesse Moore & Co., of Louisville, Ky., who were among the first shippers of "Kentucky" whisky to the Pacific Coast in the early pioneer days.

Mr. Moore after a few years of labor with his uncle, soon thereafter assumed the management and control of the business, his uncle moving to Massachusetts; and how well he has maintained the reputation and integrity of the concern can best be attested here at home by the popularity of the "Jesse Moore & Co." whiskies sold on this Coast by Messrs. Moore, Hunt & Co., which firm was established by Geo. H. Moore.

In addition to his connection with Jesse Moore & Co. and Moore, Hunt & Co., he established the wealthy house of Moore & Selliger, one of the largest and leading distilling institutions in Kentucky, which has given to the lovers of fine whiskies, the famous brands, "Astor," "Belmont" and "Nutwood" so popular on this Coast. Mr. Moore is also President of the Peoples' Bank of Kentucky; a Director and member of the Executive Committee of the Fidelity Trust Company, the largest financial institution in Kentucky; Treasurer of the Board of Trade; President of a large cattle ranch in Texas; and Director in several local institutions.

Mr. Moore is, where known, universally recognized as a man of the highest integrity. At his home his word is as good

as his bond, while his manly traits of character, his happy and jovial disposition, his liberality and charities are worthy of recognition and mention.

We take especial pleasure in adding our personal esteem to the above brief outlines of his career, having met Mr. Moore on several occasions. His fortunate and deserving position is a good example for the younger element to follow, as he has achieved all the good things of this life by his own honest exertions and faithful adherence to all duties assigned him.

## THE QUESTION OF CREDITS.

I am asked to contribute something of interest to the trade and to offer any suggestions that may occur to me as being for the common welfare.

The greatest abuse we have now to suffer under is the question of credits. There is no house dealing with the retailers but what must recognize that the credits now required are entirely out of proportion to the profits realized by the wholesalers, risks, etc., being taken into consideration.

Competition among the many wholesale houses on the Coast has reduced profits and extended credits to such a point that the matter of obtaining credit is altogether too readily conceded on the part of the trade. The cause I attribute chiefly to the narrow confines of the business that can be reached by the San Francisco trade.

It is granted that the risks of loss taken by the wholesale liquor trade are considerably larger, perhaps, than by wholesalers in other lines. No matter how shrewd the business man, losses on credits will occur in spite of all precautions. The margin now allowed by the liquor trade in the close competition that exists, is entirely too small.

Last year I made a suggestion that a wholesale liquor dealers' association be organized to handle all matters of common interest. I should like to see such an organization here in active existence. It could deal with matters of local, state and national legislation affecting the trade; with credits; with the professional beats who work the wholesale trade in our line as in all others; and other questions of interest as they arise. I am heartily in favor of such an organization and would like to see one started at once. Many of the trade are so jealous, one of the other, that I do not know whether such an organization could be started, but it certainly would be of benefit to all.

Of Spruance, Stanley & Co.

Charles A. Wetmore is exploiting for gas on his Cresta Blanca property south of Livermore, and something is also being done in the same line at the Dos Mesas vineyard of Frank L. Fowler.

R. F. Balke, President of the Mellwood Distillery Company, has started on his return trip East. Mr. Balke had a most enjoyable time while here, and visited all the principal points of interest within easy reach of San Francisco as well as taking in all the sights here.

The Livermore Board of Supervisors has amended the county liquor license ordinance by prohibiting the sale of liquor to any person under eighteen years of age and to habitual drinkers; also by requiring that applications for a liquor license must be signed by five out of the ten of the citizens of the county residing nearest to the place where the applicant proposes to carry on his business, each of whom must be a freeholder and the head of a family, providing that no person so recommending can be eligible to sign any other application. An ordinance was passed raising the liquor license from \$20 to \$30 per quarter.

Chicago Department.

[REGULAR CORRESPONDENCE.]

CHICAGO, Dec. 20, 1892.

There is but little new to be said of the wine business in Chicago at this time. It is so near the end of the year that the trade is inclined to take a rest for a few weeks and get square with the world by the beginning of another year. The winter orders are all in and most of them are delivered, and there is nothing to do but wait for time for visiting the trade again arrives. The wine business is assuming quite different proportions compared with a few years ago, and with this increase, comes of necessity, improved methods of conducting the business. The retailer is sure now that he will be able to dispose of his orders within a certain time, and he makes his purchases accordingly. Instead of buying it by the barrel and doling it out as it chanced to be called for, he now purchases a full assortment, and in goodly supply at that, and displays the goods on his counter to the very best possible advantage. Hence he has increased calls for wine all the time, and before he realizes it he is out of stock and more must be ordered. And when he orders again he is not so chary about the size of the order.

Those dealers who are catering to the family trade say they have no cause of complaint these days, for the merry time of holidays is drawing nigh and thousands of families are stocking up the larder and sideboard equally with good cheer. It is a fact that is pat in to all dealers that the use of California wines in private families is on the increase not only in Chicago but all over the East.

Speaking of the status of trade the other day with the manager of a prominent wine house, he said, "I do not think we are doing any more business than any of our competitors, but I will just give you a peep into our books and you can see for yourself what we did for the month of November." I added up the columns as he turned the pages, and to my surprise the footings amounted to no less a sum than \$170,000. I asked him if that were a fair average of the year's business with his house, and he assured me it was. At that rate it is easy to figure up that the house has disposed of nearly \$200,000 worth of goods during the past twelve months. Of course it has required hustling and the precedence of a well established house dealing in nothing but first-class goods to accomplish this grand result. Let no man without trade or friends suppose he can drop down into Chicago and think he can do that volume of business right from the start. It can't be done, and the man will meet with sad disappointment who attempts it.

Within the past fortnight the price of California brandy has

been advanced five cents a gallon, and it is held stiff at that.

There is a prospect that it will reach still higher figures before another crop comes in. It is confidently believed also that there will be an advance in wine in a short time. Everything seems to point in that direction. If liquors of all other descriptions go up, then why not wine?

The event of the past fortnight, however, has been the unexpected rise in whisky. For some time *Midi's Criterion* has been suggesting the possibility of a Government tax on whisky to meet the shortage of revenue receipts to the Government that must necessarily follow the adoption of the "tariff reform" policy of the Democratic party. It would seem that this put a flea in the ear of the whisky trust, so to speak, and they proceeded forthwith to act upon the suggestion. In a short time they had purchased the independent distilleries at St. Louis, Pekin and Nebraska City. That gave them almost absolute control of everything north of the Mason and Dixon line. But they were not satisfied with that, and soon emissaries were at work in Kentucky, and before any one realized it, all the available cheap product in sight had been "coppered." But they did not stop there. They proceeded to contract for the entire output of all the distilleries they could do business with till next March. In addition to all this they put all their distilleries into operation to their fullest capacity, and some that had stood idle ever since their absorption, were burnished up and set to work again.

All this meant something, and the dealers and brokers were on the qui vive to see where it would end. They did not have long to wait. All this expenditure of money on the part of the trust had to be re-couped, and the quickest and slickest way to do it was to advance the price of the goods over which they had absolute control. So up she went a nickel on the gallon; then another nickel was added. The people seemed to like their medicine pretty well, especially those with speculative tendencies, and the peg was set up another nickel notch. So it was that within two weeks whisky has advanced 15 cents a gallon with an immense over-production staring the dealers in the face, and all the distilleries west of the Alleghany mountains are adding to that over-product just as rapidly as they can turn out the goods.

But sometimes men reckon without their host. It is a well-known fact that it is not the policy of the Democratic party to raise revenue by an internal tax upon such necessities as tobacco and whisky, nor on any other in fact, so, unless, as is charged, Government officials and Congressmen and Senators are standing in with them, these manipulators of the whisky market may get caught with a load that will be very difficult to carry and very hard to dispose of.

On the 13th inst. a meeting of the Directors of the Distilling & Cattle Feeding Co., was held in New York and a dividend of 1 1/2 per cent. declared, payable January 3d. At the same time

RICHARD HELLMANN.

H. G. HELLMANN.

# HELLMANN BROS. & Co.

IMPORTERS AND COMMISSION MERCHANTS

525 Front Street, - - - San Francisco, Cal.

PACIFIC COAST AGENTS FOR

KRUG & CO., REIMS, PRIVATE CUVÉE CHAMPAGNE.

J. FERRIER FILS & CO., Chalons s Marna,	Champagne	DUBLIN DISTILLERS' CO., Ltd, Dublin,	Irish Whisky	L. DURLACHER, Bingen	Rhine Wines
ADRIEN & FILS, Epernay	Champagne	E. REMY MARTIN & CO., Rouillac,	Cognacs	H. UNDERBERG-ALBRECHT, Rheinberg a Nuederhain,	Bonkamp Bitters
FORESTER & CO., Xerez de la Frontera,	Sherries	P. TRAPIN & CO., Segonzac,	"	"	Old Tom Gin
GARVEY & CO.,	Sherries	ENGRAND FRERES, Angouleme,	"	CHAS. DAY & CO., London,	Orange Bitters
OFFLEY, CRAMP & FORRESTER, Oporto,	Port Wines	PATTERSON & HIBBERT, London,	{ Bass' and Guinness' Stout.	J. B. SHERRIFF & CO., Glasgow,	{ Scotch Whisky { Jamaica Rums
BLANKENHEYM & NOLET, Rotterdam,	Union Gin				
CH. LECHAT, R. PHILIPPE & CHESE, Nantes,	Sardines				

ALL GOODS IN UNITED STATES BONDED WAREHOUSES.

AMERICAN WHISKIES-"Blue Grass" and "Boone's Knoll."

the following statement to the stockholders was issued, and in the light of transpiring event proves very interesting to those who are not stockholders but only wish they were:

The Board of Directors of the Distilling & Cattle Feeding Co. announces to its stockholders the purchase by the company of the Strat and Cressett distilleries at Pekin, Ill.; the Nebraska City distillery, of Nebraska City, Neb.; and the Central distillery, of St. Louis, Mo., aggregating a capacity of about 10,000 bushels per day. In view of the fact that these purchases were contrary to the policy of the company, it is due to you to give the reasons for our departure therefrom. Early in the season your Board became satisfied that the situation of Government finances would render inevitable an agitation in Congress during the present session for an increased tax on spirits, and in view thereof we decided that the purchase of the distilleries named would greatly inure to the profit and benefit of the company."

The Mayfield Distilling Company has filed letters of incorporation with the Secretary of State at Springfield. The company has a capital stock of \$1,000,000 and is incorporated by members of the United States Corporation Bureau. It is said by one who is on the inside of the deal that the new distilling company is to be an anti-trust concern. The same authority said that the enterprise was bona fide and would be established in Chicago. It has the support of a number of Chicago capitalists who will begin construction at the earliest possible date of a distillery of 10,000 bushels daily capacity.

The Great Western Wine Works has incorporated with a capital stock of \$20,000. The incorporators are E. C. Tyler, W. D. Barge and W. M. Johnson. L. L. PALMER.

## New York Department.

[REGULAR CORRESPONDENCE.]

NEW YORK, Dec. 25, 1892.

During the past fortnight business has been excellent in all branches but especially in the liquor one, the holiday time being truly the harvest for the liquor trade.

There has been considerable excitement among the whisky dealers by the advance made by the whisky trust which is undoubtedly a great effort made to control the entire market. The Eastern dealers were determined to fight this or give up, and some time ago combined as the American Distributing Co. It was incorporated in one of the large Southern States, and it was said that they would do business in spirits and whisky (so-called). This Company is supposed to buy all goods from the trust sold East of Pittsburgh and for this they are allowed nine cents on every gallon of spirits bought by them. Two cents of this is the profit of the Distributing Company. This is bad for the trade generally as the regular price is paid.

The following are the officers of the American Distributing Company: President, Frank Curtis; Vice-President, Herbert Terrel; Treasurer, James A. Webb; Secretary Lawrence Quinn.

This Company simply controls the entire trade, and does

just as it sees fit. They raise prices just as it suits them and and decrease the rate of rebate.

The house of Freiberg Kline & Co., at Galveston, Texas, assigned this week. The assets are unknown. The preferred liabilities, among which is the claim of the Irving National Bank at New York, amount to \$163,912.61. They say that their northern creditors are in for it as regards unpreferred liabilities. The California houses were bitten to some extent.

There has been an excellent demand for California wines of all kinds; prices have been good and in fact they are like the rest of others of domestic goods—a good bargain for any one who has not a large stock at present.

Brandy is of course right in line as it has been since the cold wave has come to New York.

Whisky is at its best with a good chance of an advance. I am told that people are looking for any one who wants to sell at less than the regular market price.

There was quite a little fire in the loft of the building occupied by A. Werner & Co., about two weeks ago. There was about \$8,000 damage done the building as the whole roof was pretty nearly all burned away. A. Werner & Co. only suffered a slight loss. Mr. Schneider who travels for them has returned from his trip through the country, after a very fair trip.

Mr. Charles McK. Leoser Jr., of New York, was engaged by the Government to make an estimate on the wine product of the World. He has communicated with the leading authorities in foreign countries and has found that Italy ranks first with Spain second best.

The following is a report where the returns were beyond a doubt trustworthy. The quantities have been reduced to American gallons, and it is the production of the World in 1891:

	Gallons		Gallons
Italy	925,214,640	Romania	55,000,000
Spain	892,654,422	Switzerland	28,420,000
France	875,681,252	Turkey (including Cyprus)	72,800,000
Portugal	115,300,000	Serbia	72,800,000
Hungary	56,424,000	Servia	70,000,000
Austria	47,921,660	Argentine Republic	39,600,000
Croatia-Slavonia	15,645,201	Chili	39,520,000
Jerez	7,639,235	Cape of Good Hope	2,642,000
German Empire	13,427,484	Australia	3,040,000
Douro	7,560,000	Tunis	2,500,000
Madeira	887,604	Persia	739
United States	25,724,890	Canaries	3,350,000
Russia	75,000,000	Greece	39,000,000

*Bonports* in its issue of the 25th ult. says: "During the past fortnight the demand for dry wines has been very light, especially for clarets. White wines have been in better demand, but not sufficiently to justify an advance in price. For the better grades of sweet wines the demand has been good; the inferior grades have not received much attention. The brandy market is firm, and prices are tending upwards. Some of the large producers have notified their customers that on the 1st of January their prices would be advanced ten per cent., and we understand that large quantities have been secured by the dealers in anticipation of this advance, which looks as if it would become general. The tax agitation also has a tendency to advance prices."

JOHN S. McCOSKER.

# Hamburg Storage For Whiskies and Brandies.

Do you want to store your property where it will improve in quality to compensate for your investment? If so send them to our stores which have gained a reputation for success. Many of our old customers are sending their Whiskies to us, to be sold abroad, if possible, but with the main object of improvement by aging. Apply for rates to

## WILLIAM FOERSTER & CO.,

20 GR. REICHEN ST., HAMBURG.

137 DUANE ST., NEW YORK.



# Imports and Exports

DURING THE PAST FORTNIGHT.

## EXPORTS OF WINE.

TO CENTRAL AMERICA—PER STEAMER SAN JOSE, Dec 16, 1912. (ADDITIONAL)

DESTINATION.	SHIPPERS.	PACKAGES.	GALLONS.	VALUE.
Avajunta	Urruela & Criste	2 barrels	100	\$ 54
Guatemala	Arpad Hara-zity & Co.	2 kegs	20	14
Puntas Arenas	C Schilling & Co.	17 1/2 bls 34 kegs	1,765	1,856
		112 cases		
Corinto	"	4 cases	18	
San J del Sur	"	2 barrels	105	50
	"	4 cases	20	
Corinto	"	8 barrels	424	265
Total amount 120 cases and			2,414	\$2,950

TO NEW YORK—PER SHIP FRANCIS, Dec 16, 1912.

New York	Livingston & Co.	35 barrels	1,250	\$ 625
	C Stern & Sons	45 puncheons	6,000	3,000
	Kohler & Van Bergen	320 barrels	17,727	8,864
	J P Smith	100 barrels	5,000	2,500
	B Dreyfus & Co.	500 barrels	25,114	12,557
	F A Haber	100 barrels	5,000	2,500
	"	61 cases		244
	Kohler & Frohling	320 barrels	16,656	8,328
Total amount 61 cases and			70,771	\$38,652

TO BRITISH COLUMBIA—PER STEAMER WALLA WALLA, Dec 16, 1912.

Victoria	Lenormand Bros	1 barrel	51	\$ 15
	P de Turk	3 barrels	148	74
Vancouver	Braunshweiger & Co.	1 puncheon	163	150
	Cal Transfer Co.	2 barrels	101	50
Nanaimo	"	2 barrels	103	75
Victoria	"	1 barrel	50	37
Wellington	"	1 1/2 barrel	25	25
Vancouver	Kohler & Frohling	2 barrels	149	75
Total amount			753	\$493

TO NEW YORK—PER SHIP ST DAVID, Dec 21, 1912.

New York	Land-berger & Son	75 puncheons	19,422	9,711
	"	150 barrels		
	Italian Swiss Colony	50 puncheons	11,400	5,704
	"	75 barrels	15,019	7,510
	Marschall, S & Co.	300 barrels	24,803	12,402
	S Lachman Co.	500 barrels	25,173	12,586
	Kohler & Frohling	500 barrels	25,173	12,586
Total amount			93,526	\$47,913

TO HONOLULU—PER STEAMER AUSTRALIA, Dec 21, 1912.

Honolulu	C Carpy & Co.	3 1/2-barrels	97	\$ 57
	Kohler & Frohling	4 cases 91 kegs	707	445
	Lachman & Jacobi	2 cases 30 kegs	327	196
	"	10 cases		50
	Beringer Bros	20 barrels 61 kegs	1,469	955
	Kohler & Frohling	124 cases	594	294
	"	1 keg	10	10
	C Schilling & Co.	160 kegs	801	650
	"	15 cases		60
Total amount 149 cases and			3,401	\$2,027

TO CENTRAL AMERICA—PER STEAMER CITY OF PANAMA, Dec 17, 1912.

Puntas Arenas	Kohler & Frohling	11 bls 4 1/2-bbls 15 k	805	\$ 570
	"	21 cases		157
La Union	"	8 barrels	157	90
Corinto	C Schilling & Co.	3 barrels	150	115
Amapala	J Gundlach & Co.	45 kegs	540	557
Champerico	"	30 cases		132
Puntas Arenas	B Dreyfus & Co.	28 bls 3 1/2 bl-bbl	4,030	3,390
	"	12 cases		
La Union	"	6 kegs	60	65
	John T Wright	3 barrel	32	32
Amapala	"	8 kegs	119	92
	J T Rued & Co.	6 1/2-barrels	178	98
Obus	Castle Bros	4 cases	105	11
Corinto	Sperry Flour Co.	1 keg	10	18
Total amount 67 cases and			6,081	\$3,447

MEXICO—PER STEAMER CITY OF PANAMA, Dec 17, 1912.

Salinas Cruz	Kohler & Frohling	56 kegs	950	305
Mazatlan	Ruther & Benixen	1 keg	20	16
San Benito	W Loaiza	12 kegs	50	87
	"	12 cases		84
Mazatlan	Redington & Co.	1 barrel	50	30
	Cabrera, Roma & Co.	1 keg	10	5
San Benito	A Foster	26 kegs	480	260
	"	9 cases		60
	Thannbanser & Co.	10 barrels	480	280
	E L G Steele & Co.	10 kegs	100	90
Salinas Cruz	B Dreyfus & Co.	40 cases		175
Total amount 61 cases and			1,550	\$1,292

TO NEW YORK VIA PANAMA—PER STEAMER SAN JUAN, Dec 24, 1912.

New York	P G Salatie & Co.	45 cases		\$ 65
	A Brn & Co.	50 barrels	2,580	700
	P M S Co	2 kegs	20	10
	"	22 bls	11,977	5,924
	"	108 bls	5,518	984
	"	15 puncheons	2,337	464
	P Claudius & Co.	2 barrels 1 1/2-bbl	125	115
	Beringer Bros	30 barrels	1,476	367
	S Lachman Co	23 puncheons	4,452	2,091
	J Gundlach & Co.	14 1/2 barrel 2 kegs	6,949	3,800
	"	6 cases		20
	M Cuneo	2 barrels	95	48
Hoboken	Beringer Bros	2 1/2-barrels	53	50
New York	B Dreyfus & Co.	75 barrels	3,745	830
	B Fratoli & Co.	40 barrels	1,940	828
	Kohler & Frohling	240 barrels	10,864	4,900
Philadelphia	Overland P T Co.	19 barrels	893	446
New York	"	52 barrels	2,444	1,222
	C Schilling & Co.	250 barrels	12,654	5,300
St Vernon	"	1 barrel	53	30
Total amount 19 cases and			68,166	25,373

TO CENTRAL AMERICA—PER STEAMER SAN JUAN, Dec 24, 1912.

La Libertad	Hyman Bros	5 barrels	260	\$ 91
Panama	W S Ward	1 barrel	50	40
La Libertad	Urruela & Criste	2 1/2-casks	67	57
Champerico	J O Meyeruk	1 case		6
	I Gundlach & Co.	60 cases		140
La Libertad	C Schilling & Co.	3 barrels 5 kegs	275	156
	"	17 bls 17 1/2-bbl	1,639	1,333
	"	18 cases		84
Champerico	"	20 cases		85
Total amount 99 cases and			2,286	\$1,872

TO MEXICO—PER STEAMER SAN JUAN, Dec 24, 1912.

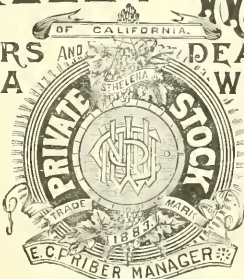
San Blas	C Schilling & Co.	1 cask	66	\$ 40
Mazatlan	Ruther & Benixen	13 bls 6 kegs	776	360
San Blas	W Loaiza	1 keg	21	10
Manzanillo	"	7 kegs	105	84
Total amount			968	\$444

# NAPA VALLEY WINE COMPANY

GROWERS AND DEALERS IN PURE CALIFORNIA WINES AND BRANDIES

SPECIALTIES:

- PRIVATE STOCK HOCK,
- PRIVATE STOCK EL CERRITO,
- PRIVATE STOCK SAUTERNE,
- PRIVATE STOCK CLARET,
- PRIVATE STOCK BURGUNDY,
- PRIVATE STOCK VINE CLIFF,



WINERIES AND DISTILLERIES:

NAPA CITY, YOUNTVILLE AND ST. HELENA.

OFFICES:

11-13 FIRST ST., SAN FRANCISCO.  
200-202 S. FOURTH ST., ST. LOUIS

EXPORTS OF WHISKY BY SEA.

From December 15th to December 31, 1892.

VESSEL	DESTINATION.	SHIPPERS.	PACKAGES.	GALLONS.	VALUE.
San Jose	City of Panama	C Schilling & Co.	2 packages.	20	\$ 63
City of Panama	Salinas Cruz.	W Larrica	25 cases.	175	175
"	"	B Dreyfus & Co.	4 barrels.	158	840
"	Anapala	John T Wright.	4 kegs.	48	240
"	"	S More & Co.	6 kegs.	74	296
"	"	Lilienthal & Co.	6 kegs.	72	252
"	Onis	"	20 cases.	127	462
"	San Jose de Guat.	"	50 cases.	302	1067
"	Anapala	J C Hurd & Co.	1 keg.	5	20
Australia	Honolulu	Lilienthal & Co.	40 cases.	280	80
"	"	Tong Wo & Co.	10 cases.	70	24
"	"	H H Sherwood.	20 cases.	140	46
"	"	Wing Wo & Co.	15 cases.	105	34
"	"	T Taylor & Co.	11 cases.	77	86
"	"	Spumance, S & Co.	31 cases.	217	246
Sonoma.	"	Lachman & Jacob	5 barrels.	28	456
Peru	Ayokahama	Rozalsky & Co.	10 cases.	92	120
W G Irwin.	Honolulu.	Rather & Bendix	15 cases.	120	120
Total amount 247 cases and					\$4,019

EXPORTS OF BRANDY TO DOMESTIC PORTS BY SEA.

From December 15th to December 31, 1892.

VESSEL	DESTINATION.	SHIPPERS.	PACKAGES.	GALLONS.	VALUE.
France	New York	Yolo Winery.	39 packages.	1,411	\$ 4,822
"	"	B Dreyfus & Co.	50 packages.	1,516	2,632
"	"	Hurt & Van B.	65 packages.	2,489	4,178
St David.	"	S Lachman Co.	100 pkgs.	2,709	5,418
San Juan.	"	Lachman & Jacob	7 barrels.	301	793
"	"	Cal Transfer Co.	2 barrels.	98	175
"	"	P M S S Co.	1 keg.	10	43
"	Boston	"	10 lb-barrels.	268	236
"	New York.	J Gundlach & Co.	3 cases.	30	30
Total amount 3 cases and					\$16,289

MISCELLANEOUS FOREIGN WINE SHIPMENTS.

From December 15th to December 31, 1892.

VESSEL	DESTINATION.	SHIPPERS.	PACKAGES.	GALLONS.	VALUE.
Sonoma.	Honolulu	Lachman & Jacob	2 cases 33 k	252	\$ 205
"	"	B Dreyfus & Co.	5 b sb-b 100k	972	680
Umatilla.	Wellington, B C	Whitney's Express.	1 barrel.	48	25
"	Vancouver	Lilienthal & Co.	1 barrel.	47	16
Peru	Tokio	Beringer Bros.	4 barrels.	203	132
Walla Walla	Victoria	Berges & Domenici	2 barrels.	96	29
"	"	A Harasby & Co.	10 barrels.	510	153
Total amount					2,130 \$1,150

EXPORTS OF BRANDY TO FOREIGN PORTS BY SEA.

From December 15th to December 31, 1892.

VESSEL	DESTINATION.	SHIPPERS.	PACKAGES.	GALLONS.	VALUE.
Sonoma.	Honolulu	Williams, D & Co.	200 cases.	1400	\$350
San Juan	La Libertad.	C Schilling & Co.	10 cases.	70	150
Langdale	Liverpool.	J W Grace & Co.	10 barrels.	504	300
Total amount 210 cases and					504 \$705

EXPORTS OF MISCELLANEOUS LIQUORS BY SEA.

From December 15th to December 31, 1892.

VESSEL	DESTINATION.	SHIPPERS.	PKGS & CONT.	VALUE.	
San Jose	Puntas Arenas.	C Schilling	3 cases Bitters.	\$ 40	
City of Panama	Salinas Cruz.	B Dreyfus & Co.	1 case Liqueurs.	10	
"	San Benito.	A Foster.	1 case Bitters.	10	
"	"	"	1 case Liqueurs.	15	
"	"	"	1 bbl Ginger Ale.	15	
"	"	"	5 barrels G Ale.	50	
Australia.	Honolulu.	H H Sherwood.	5 cases Gio.	11	
"	"	T Taylor & Co.	3 cases Liqueur.	30	
Sonoma.	"	Williams, D & Co.	20 cases Bitters.	180	
"	"	"	1000 cases Gin.	1,350	
Total amount 1044 cases, etc.					\$1,711

IMPORTS OF WINES AND LIQUORS BY SEA.

FROM EUROPE VIA PANAMA—PER STR. CITY OF NEW YORK, Dec. 15, 1892.

SHIPPERS.	CONTENTS.	CONSIGNEE.
L Maumond	1 case Cognac	C Rosenthal
H Lyons	1 case Currant Juice.	E G Lyons & Co.
Kenneth Mackenzie & Co.	50 octaves Port.	Sherwood & Sherwood
"	1 quartet Sherry.	"
"	4 octaves Sherry.	"

FROM NEW YORK VIA PANAMA—PER STEAMER SAN JUAN, Dec. 17, 1892.

John Osborn Son & Co.	21 cases Rye Whisky	J T Cutting Co.
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FROM EUROPE.

J Dupont & Co.	25 cases Cognac	L Tausig & Co.
M Eymond	1 keg Wine	J Pinet & Co.
Thos Lowndes & Co.	1 barrel Rum	S Glasser

FROM NEW YORK—PER SHIP BROOKLYN, Dec. 17, 1892.

Aurora Distilling Co.	12 barrels Whisky	Order
Brown, Forman & Co.	10 barrels "	Booth & Co.
Ulman, Goldborough Co.	2 barrels "	Geo Willson

FROM VICTORIA—PER STEAMER WALLA WALLA, Dec. 29, 1892.

Turner, Beeton & Co.	25 cases Whisky	Swayze & Hoyt
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FROM OVERLAND.

Canadian Pac R R Co.	3 cases Mineral Water.	Order
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FROM PHILADELPHIA—PER SHIP PARAMITA, Dec. 28, 1892.

Sutton & Co.	50 barrels Whisky	Order
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FROM NEW YORK—PER SHIP PARTHA, Dec. 28, 1892.

J A Burke	5 barrels Whisky	J Wollering
"	5 barrels "	Donnet & Pare
"	3 barrels "	A Fitzgerald
"	1 barrel "	T Tomanchel
"	2 barrels "	Sol Siffen
"	3 barrels "	Cesar Brun & Co.

FROM NEW YORK—PER SHIP ST. NICHOLAS, Dec. 30, 1892.

Meinhold & Heigemann.	160 cases Cider	Sherwood & Sherwood
Aurora Distilling Co.	12 barrels Whisky	Order
Genessee Fruit Co.	150 cases Cider	Coburn, Tevis & Co.

IMPORTS BY RAIL IN BOND

SHIPPERS.	CONTENTS.	CONSIGNEES.
Texas & Pac R R Co.	25 cases Champagne.	J Simpson
M D T Co.	3 cases Whisky	J Anderson
Southern Pacific Co.	1200 cases Champagne.	Wm Wolf & Co.
"	30 cases	Chas Meinecke & Co.

# WM. WOLFF & CO.,

Importers and General Agents,

327-329 Market Street, San Francisco, Cal.

## PACIFIC COAST AGENTS FOR

POMMERY SEC CHAMPAGNE, J. & F. MARTELL COGNAC, MINERAL WATERS OF THE APOLLINARIS CO., Limited, MORGAN BRO., PORT ST. MARY'S SERRIES, DIXON'S DOUBLE DIAMOND PORT, DUBOS FRERES, BORDEAUX, Charles and Suterues, HOPK WINES, from Messrs Beaulac & Co., Mayence, HUNGARIAN APERIENT WATER, SUTTON, GARDEN & CO., London, Old Tom Gin

JOHN de KUTPER & SONS, ROTTERDAM, GIN, GILKA KUMMEL, PABST BREWING CO. (formerly PHILLIP BEST), MILWAUKEE Export Beer, Select Blue Ribbon THE "BEST" TONIC, THEO. LAPPES GENUINE AROMATIQUE, FRIEDRICHSHALL APERIENT WATER

CANTRELL & COCHRAN'S Belfast Ginger Ale, BASS & CO'S Pale and Burton ALE in Hogsheads, GUINNESS & CO'S (Dublin) Extra Stout in Hogshead, ANNED USBER & CO'S Scotch Whiskies, JAMESON & CO., IRISH WHISKY, LONDON Dry Dock Jamaica Rum, "DODS-WALKER" BRAND of Guinness' Stout and Bass' ALE, ROYAL WINE CO., OPORTO, Port Wines, UDOLPHE WOLFE'S SON & CO., Schiedam, SCINAPP

Re-imported American Whiskies—'86 Excelsior; '83 Bluegrass; '87 T. B. Blyth; '86 Allen & Bradley rye and bourbon, Hermitage, Sov r; bourbon and rye, Hanning, Belmont and other Staple brands. Lowest market quotations furnished on application, to the wholesale trade only.

WHISKY AND SPIRIT IMPORTS BY RAIL, S. P. CO.

From December 15th to December 31, 1892.

CONSIGNEES	SPIRITS			WHISKY		
	Barrels	½ bbl	Cases	Barrels	½ bbl	Kegs
Jones Mundy & Co	500			65		
C W Craig & Co	54			80		
Lilienthal & Co	650			41		
Siede Bros & Plagemin				40	30	
C B Rode & Co				45	20	
Heucken & Schroeder				40		
C Corp & Co			35	75		
S McCartney				60		
Dallemand & Co				50	10	
Moore Hunt & Co				60		
Meyerfeld, Mitchell & N			12	44	25	
Walmering & Co				60		82
F Chevalier				65		
I De Turk				8		
J L Nickel				2		1
Overland F T Co				3		
Loewe Bros				75		
Madden & Long				1		
J H Michel				1		
H A Wendt				1		
J A Lukin				1		
M Reidy				1		
P Connolly				15		
N D Crist, Oakland				2		
Dennis Cook				1		
Gallagher Bros				1		
J Marcovich				1		
Pacific Union Club				3		
M Orchard				1		
U S Q M				1		
E Pardin				1		
A W Crowell				1		
L Bacigalupi				1		
Lavo & Lavay				1		
J A Williams				2		
L Gendotti				1	1	
Jan Kelly				5		
C Leitch				1		
J Williams, Oakland				1		
<b>Total</b>	<b>1,094</b>		<b>47</b>	<b>819</b>	<b>82</b>	<b>82</b>

\* 255 kegs Gin. \* 90 cases Spirits.

BEER IMPORTS BY RAIL, S. P. CO.

From December 15th to December 31, 1892.

CONSIGNEES	BOTTLED			BLK		
	Cases	Cask	Barrels	Barrels	½ bbl	¾ bbl
Jones Mundy & Co	77	77	130			
Hildebrand Posner & Co		80				
Wm Wolf & Co		85			5	250
Sherwood & Sherwood					130	306
W Bogen				200	40	180
<b>Total</b>	<b>77</b>	<b>242</b>	<b>130</b>	<b>200</b>	<b>165</b>	<b>806</b>

EASTERN WHISKY IMPORTS. DIRECT SHIPMENTS  
Official Figures November, 1892. In Gallons.

	Alcohol and Spirits	Whisky	Other Liquors	Bottled	Beer
San Francisco territory	123,003	55,478	3,598	43,244	27,098
Oakland		413			
San Jose		1,391	52		
Stockton		2,362	242		2,149
Sacramento and East to Ogden	4,245	4,436	57	2,388	6,775
Marysville territory		552	788		2,651
Portland		1,271	2,691	2,500	
Los Angeles and East to El Paso		4,152	1,009	40,808	4,537
<b>Total</b>	<b>138,148</b>	<b>70,024</b>	<b>10,807</b>	<b>89,700</b>	<b>42,580</b>

AN EXTRAORDINARY CAREER.

A few years ago—sixty twenty—two young men living in a small town in Kentucky decided to go into the wholesale liquor business. So they counted up their money and found they had a few hundred dollars, and a friendly banker agreed that they should have a line of credit to the amount of several hundred more. This, together with a great ambition and an extraordinary faculty for business, was their start, and from this start they have built up one of the greatest wholesale whisky houses in all of this country. Their travelers visit every State, follow every river, turn into every valley, cross every plain, and by wire keep the central office in touch with every town and county North, South, East and West in which liquors are sold.

This house, which is none other than Bernheim Bros., of Louisville, Ky., has attained the position that its founders aimed at, and they have attained it by the exercise of a broad and comprehensive policy—by handling the best of goods, by liberal advertising, by working for the success of their customers as hard as their own, and by indomitable energy, push and enterprise.

RAISE IN VINA BRANDY.

We are pleased to be able to state for Captain H. W. McIntyre, the General Manager for the Vina property of Senator Stanford, that prices are to be raised on all grades and ages of Vina brandy at once. This raise will be maintained in accordance with set instructions from Senator Stanford not to engage in any trade operations that will in any way jeopardize the business of others.

It is a genuine satisfaction to be able to report this. The plain fact of the matter is that everybody in the brandy trade has been and is pretty well scared out by the existence of the Vina stock. The trade has been afraid that Senator Stanford would engage in the business to such an extent and at such prices as would be disastrous to everybody else and many have been deterred from making contracts, in consequence.

THE WHISKY TAX BILL.

Following is the full text of the bill introduced in the House of Representatives, December 12th, and referred to the Committee on Ways and Means:

A Bill to increase the tax on distilled spirits to one dollar twenty-five cents per gallon.

1. Be it enacted by the Senate and House of Representatives of the United States of America in Congress assembled, that section thirty-three hundred and nine of the Revised Statutes be so amended that the word "ninety" whenever it occurs in the same, shall be stricken out, and the words "one dollar and twenty-five cents" be substituted therefor, and that hereafter the tax on distilled whisky be fixed at one dollar and twenty-five cents per gallon.

Sec. 2. That all acts and parts of acts inconsistent with this act are hereby repealed.

SHERWOOD and SHERWOOD,

IMPORTERS AND EXPORTERS

212-214 MARKET STREET,  
SAN FRANCISCO, CAL.

24 N. FRONT STREET,  
PORTLAND, OR.

PACIFIC COAST AGENTS FOR

- |  |  |  |
|--|--|--|
| MOET & CHANDON CHAMPAGNE   | ESCHENAUER & CO'S CLARETS and SAUTERNES, | MACKENZIE & CO'S Spanish Sherries and Ports,                 |
| HUNT ROBEY, TEAGUE & CO. Cased Ports,                              | A. BOUTMAN & CO'S HOLLAND GIN,           | E & J BURKE'S JAMAICA RUM,                                   |
| E. & J. BURKE'S Irish and Scotch Whiskies,                         | LAWSON'S LIQUEUR SOUTHWEST WHISKY,       | SCHLITZ MILWAUKEE BEER (the "Pilsener" and Light Sparkling," |
| BASS RATAFIF & GRETTON, Limited—Bass Ale in Wood,                  | GUINNESS' DUBLIN SCOTCH WHISKY,          | also SCHLITZ in Wood,  |
| E. & J. BURKE'S Bass' Ale and Dublin Porter (GUINNESS              | JOULE'S STONE ALE in Hds. and H-Bhds.    | ROSS' ROYAL GINGER ALE, CLUB SODA, ETC.                      |
| EXTRA FOREIGN TRUNK, the finest brew).                             | MEINBOLD'S ANCHOR BRAND NEW YORK OIDER.  | BEN'S WAUKESHA Mineral Water,                                |
| Re-Imported American Whiskies, CARLISLE BOURBON, HORSLEY RYE, Etc. | FLEISCHMANN'S ROTALTY GIN.               |  |

ALSO AGENTS FOR NAPA VALLEY WINE CO'S WINES AND BRANDIES IN CASES.



## Trade Notes.

George Nowell has entered the wholesale trade at 420 Sacramento Street, next door to L. Cahen & Co.

A. Zwick, Pacific Coast Manager of Thurber, Whyland & Co., is back from his business trip to New York.

The Fible & Crabb Co., of Eminence, Ky., started up their distillery on the 1st of December. The output this season will be very conservative.

F. G. Voss & Co., have removed to fine quarters at 312 Pine Street. They have now better offices in which to receive their customers and friends.

Achille Starace, the well-known New York importer received, on December 5th, 50 cases of Italian wine from G. Scala, Naples, which he is now offering the trade.

Henry Lefrauc, the wine maker of San Jose, has opened an office at 14 Lefrauc Building in that city where he will be pleased to meet his old customers and friends.

The Shufeldt gins are doing well in this market. Messrs. C. W. Craig & Co., have just received another lot of 280 packages which are going into consumption rapidly.

Sherwood & Sherwood are celebrating the New Year by having their offices entirely refitted. The new offices will be as commodious and as well equipped as those of any house in the city.

E. M. Grimes, of the Napa Valley Wine Co., has been seriously ill during the past fortnight, the result of the rough weather prevailing in the State. It is to be hoped that his recovery will be rapid.

Charles Lange, one of the energetic rustlers of Port Townsend, has been in the city during the past fortnight on business and on a visit to friends. Trade in the Puget Sound country is reported as fair.

D. V. B. Henarie, of E. Martin & Co., says that with his firm trade has been steady and satisfactory throughout the past year. The J. F. Cutter is doing well, and all in all the year has been satisfactory.

L. P. Drexler of the Fresno Vineyard Co., one of the best known capitalists of the Coast is to be married on the 10th inst., to Miss Elsie Kelly of Mendocino city. Everybody who knows Mr. Drexler is now extending congratulations.

It is stated that the works of the American Concentrated Must Co. will be removed to Healdsburg next season if sufficient inducements are held out by the people of that place to the company to change its location from Geyserville.

We had hoped in this issue to present the written views of Mr. Fred. Siebe, of Siebe Bros. & Plageniann, but unfortunately a severe attack of rheumatism prevented. Mr. Siebe assures us that the firm has been getting a fine slice of the trade.

Charles W. Mank, the general manager of A. Overholt & Co., Pittsburg, writes us that the withdrawals of Overholt for consumption continue to be very heavy and that the favor in which the Overholt rye is held has grown is beyond all expectations.

Robert Hewson, of Stevens & Co., reports that the sales of "White House" bourbon exceeded the most sanguine expectations. The whisky is one of the best on the market, and to this and to energetic work is due the success the house has had with this brand.

Francisco Mallen, the Government Receiver and Inspector of Vines of Mexico, is making a visit to the different vineyard districts of California. It is his duty to inspect all vines that are brought into Mexico and ascertain that none are infected with disease.

Charles Stern of Charles Stern & Sons and Mr. M. Rosenthal, the Chicago manager of his house, have been in the city

during the fortnight. Mr. Rosenthal spent some time in Los Angeles with Mr. Stern, but both were in San Francisco only a few days.

W. B. Chapman has received a new lot of Perrier-Jouet & Co.'s, Special which is offered to the trade. The wine has a steady sale among champagne drinkers as one of the best very dry wines on the market. Its qualities certainly commend it to all connoisseurs.

Aepad Haraszthy & Co. have issued one of the best and most unique calendars of the year. The calendar is so arranged that it will stand on any desk and is adjustable to any year and any day. The body is of full Russian leather and is suitably engraved for all purposes.

The sympathy of the entire trade is extended to C. M. Mann general manager for J. De Turk, who lost his first born son the day before Christmas. The holiday season was anything but a happy one for him, for in addition to this bitter loss he had very serious illness in his family.

Capt. Henry Harris, of the firm of Harris, Kingston & Reynolds, is one of the leading candidates for United States Marshal of this district of California. The place is a good one, and as Capt. Harris has always been a hard worker in the cause, he has a good chance of getting the prize.

James Shea, of Shea, Boqueraz & Co., says that with his firm the trade of 1893 has been unusually good. The Tea Cup whisky, which was taken up some time ago has had a ready sale, as has also the Golden whisky. The condition of the trade of this house is in every way satisfactory.

Chas. Meinecke & Co. issued a pretty and artistic holiday souvenir price list of their favorite specialties such as "Gold Lack" champagne, "Commodador" Port, Boord & Son's goods, Batavia gin, Ramsey Scotch whisky, etc. The cover of the souvenir was handsomely lithographed in colors.

P. Claudius & Co. have moved to new quarters down town at the corner of Battery and Commercial streets. Their offices and store at 112 Taylor street became too small for their swelling trade, and their new quarters are much more conveniently situated, being in the heart of the liquor trade.

Sanders & Co. have made a success of their new grape syrup machine. It was tested on December 20th at the Kirby vineyard at Fowler, and the experiment was in every way all that could be desired. The machine was put up so late in the season that only half-rotten Muscat grapes could be worked on.

Messrs. J. R. Parkington & Co., of London, state that the shipment of Port for November amount to 8,447 pipes (Great Britain, 3,531 pipes), making 107,541 pipes for eleven months, against 82,664 pipes in 1891. The Sherry shipments were 4,411 butts, making 44,703 butts for eleven months against 60,652 butts in 1891.

A. M. Smith, the proprietor of the California Wine Depot at 249 Hennepin Ave., Minneapolis, has issued a pamphlet on wine and wine drinking, for distribution among his customers and all wine drinkers. It is a book of sixty-six pages and contains besides much interesting reading matter, a fine birds-eye view of Minneapolis.

William Alfs, of Naber, Alfs & Brune, reports that the 1892 trade of the firm has been fair, particularly in the "Phœnix Old Bourbon." "Our sales of the article have been away up and demonstrate how a really first-class article of blended whisky will do on this Coast."

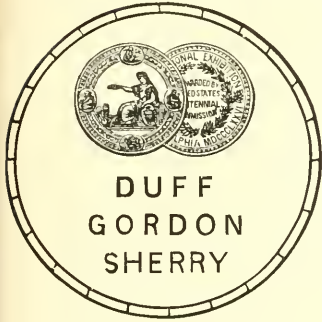
Ronald McMillan, has been away on a fishing excursion during the past fortnight, but just before his departure he said: "Trade in 1892? Well I don't want to say too much but we have had one of the best years on record. Our collections are good, our customers satisfied and our debts paid, that is surely all that any one could ask."

The California Wine Growers' Union has enjoyed a largely increased trade during the past three months, and they find that their holiday business has been the heaviest of any similar period for several years past. They believe that the reaction has come

# CHAS. MEINECKE & CO.

314 SACRAMENTO STREET,

SAN FRANCISCO, CAL.

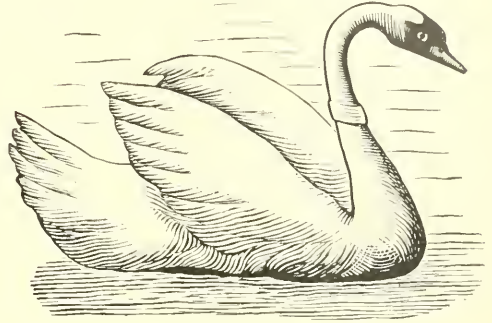


Sole Agents

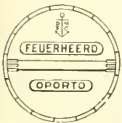
ON THE

Pacific Coast

— FOR —



Deutz & Geldermann, Gold Lack Champagne	- - -	Ay
Dupanloup & Co., Champagne,	- - -	Reims
Duff Gordon & Co., Fine Sherries,	- - -	Port St. Marys
Lacave & Co., Sherries and Olives,	- - -	Cadiz and Sevilla
D. M. Feuerheerd Jr. & Co., Ports,	- - -	Oporto
The Vineyard Propr's Co., Brandies,	- - -	Cognac
I. A. I. Nolet, Gins,	- - -	Schiedam
J. J. Meder & Zoon, Gins,	- - -	Schiedam
Boord & Son, Old Tom Gin, Jamaica Rum, Etc.,	- - -	London
A. de Luze & Fils, Clarets and Sauternes,	- - -	Bordeaux
C. Maray & Liger-Belair, Burgundies,	- - -	Nuits
G. M. Pabstmann Sohn, Rhine Wines,	- - -	Mainz
Haussmann Junr., Mosel Wines,	- - -	Traben
Gebr. Macholl, Kirschwasser,	- - -	Munich
L. Funke Jr., Boker's Bitters,	- - -	New York
Dr. Teod. Meinhard, Venezuela Bitters,	- - -	Ciudad-Bolivar
Genoveva Brunnen, Sparkling Mineral Water,	- - -	Niedermendig
Royal Prussian Adm., Selters Water,	- - -	N. Selters
Societe Generale, Vichy Water,	- - -	St. Yorre
A. Chevallier-Appert, Oenotannin, Etc.,	- - -	Paris
A. Boake, Roberts & Co., Wine Finings, Etc.,	- - -	London
Moore & Sinnott, Rye Whiskies,	- - -	Philadelphia
Greenbrier Dist Co., "R. B. Hayden" Sour Mash Whisky,	- - -	Greenbrier, Ky.



DIRECT IMPORTERS  
— OF —

Prune Juice, Arrac, St. Croix Rum, Vermouth, Soap, Spanish Clay, Isinglass, Etc.



to stay, and that the ensuing year will witness a steady improvement in the California wine trade.

Kretz & Closs's distillery at Exeter, near Reading, Pa., has started up on 100 bushels of grain a day. They have large orders for their famous "Never Sunk" whisky, to be made in every month of 1893, from the largest and most responsible houses in the business, among them Rossmark, Gerstly & Co., Philadelphia, and Samuel Streit & Co., of New York.

We have received from Stevens & Co. some of Albin's 1880 Irish whisky. It is very mellow, rich in flavor and has a delightful bouquet. The brand is meeting with deserved favor in the market. Messrs. Stevens & Co. report their business for 1892 as quite satisfactory. Their trade has grown steadily, and they consider the outlook for the coming year very satisfactory.

E. A. Haber will soon receive one of the finest lots of export whiskies ever imported at San Francisco. The whiskies are now on their way from Antwerp and include the following: 5 bbl. Overholt, Spring '89; 5 bbl. Orient, Spring '89; 5 bbl. Monticello, Spring '85; 5 bbl. Belle of Nelson, '87; 5 bbl. Carlisle, '89; 3 bbl. Old Taylor, '89; 1 bbl. Dillinger, '88; and 4 bbl. Dillinger, '90. These whiskies are all gilt edge goods and are offered the trade.

The voluntary orders received by Messrs. E. H. Taylor Jr. & Sons, are coming in so steadily and continuously for all ages of their brand that they seem to be oblivious to the fact that trade in general has been quiet. They are now reaping the rewards of their judicious and farsighted management. We take pleasure in congratulating them on this happy state of affairs.—*Criterion*

The American Concentrated Must Co., will ship 175 barrels of must to Hamburg by the next packet sailing for Germany which will depart some time in February. This cleans up the stock of the concern. The Company has worked up about 2000 tons of grapes and the seasons run has been so successful that Baron Von Schilling, the manager, is laying before the stockholders a scheme to erect a new plant elsewhere.

Saccharine is having an increasing sale among the viticulturists of the State, and Schultze-Berge, Koehl & Movius, of New York, state that the inquiry is very satisfactory from wine and liquor men. Messrs. Abramson, Bacon & Heunisch have been appointed agents for this Coast, which insures favorable handling. The article is absolutely harmless, and the absence of coloring matter is another valuable feature.

The Belle of Bourbon Company, of Louisville, Ky., inform us that they made in the Spring of '92, 1500 barrels of Belle of Bourbon in excess of their needs for bottling. This amount they produced for the benefit of those who want this brand in barrels. They say, however, that the demand for goods in bond has grown so rapidly they will make in the Spring of '93 about 3500 barrels more than their own requirement to supply it.

Wm. Wolff & Co. are distributing a magnificent circular for 1893 with the compliments of the season from them and from Pommery & Co. The head is a beautiful lithograph in many colors, representing Father Time being shot out of a window by a bottle of Pommery in the presence of a herald and a gay company of wine drinkers. On the scythe of Time is engraved the year's record of the sales of Pommery—94,000 cases.

The A. P. Hotaling Co., reports one of the most prosperous years in the history of the house. "J. H. Cutter," the standard whisky which has contributed so much to the prosperity of the Company, is still the main-spring of their trade and the demand shows a steady and satisfactory increase. The "Atherton" whiskies, handled by the house, have also done well. The Company stands on a bed-rock foundation in handling such goods as these.

Judge Key, of the United States Circuit Court has rendered a decision in the case to collect tax of Stevens & Co., distillers, which will be of interest to the trade. Last year a bonded warehouse in the hands of the Government at Center Station, Tennessee, was burned. Stevens & Co. had 30,000 gallons of whisky stored in the warehouse, and resisted payment of the tax. A jury tried the case and returned in favor of the Government for \$36,662, being the tax and interest.

The Anderson-Nelson Distilleries refused to sell their cheaper grades of goods during the late flurry of a speculative character, nor would they allow themselves to be tied up by contracts for the future. They preferred to keep their goods for their regular customers. Having foregone a sure and large profit, which was temptingly offered them for stock on hand and the production two months ahead, their customers will certainly appreciate the adherence displayed to their interest.—*Criterion*.

It is stated that Walden & Co., are about to erect a \$20,000 residence on their property about a mile above Geyserville. The firm owns a large tract of land on the west side of the valley and on their property is a fine knoll which commands a magnificent view of the valley, the mountains and the river for many miles. The residence if erected will be one of the finest in Sonoma County. Walden & Co. will set out about 25 acres more in vines this season, all in resistants. The phylloxera has appeared in the valley vineyards around Geyserville and is supposed to have been brought thither in some grape boxes returned from the Sonoma Valley after shipping grapes thither.

On the 31st inst. articles of incorporation of the Ravenswood Distillery Co. were filed at St. Louis. The stock is \$100,000, half paid up and divided into 1000 shares. The incorporators are Ferdinand A. Benscherg, J. C. Richardson, Francis Kuhn, Charles A. Niel, Thomas M. Murphy, Albert C. Trebus, John J. Broderick, William J. Benscherg and D. P. Dougherty. The plan is to operate an anti-trust distillery and turn out high wines for the trade formerly held by the Central Distillery, now a trust concern. It is not the intention to fight the trust unless it attacks them. The incorporators are well known: F. A. Benscherg is one of the leading dealers of the west, and his firm is distributor of the M. P. Mattingly whiskies, "Old W. S. Stone" and "Davies County Club," as well as "Ravenswood," a brand of his own.

"So again with California. The public seem only to be able to get touch of this product through that *rara avis*, an enterprising west-end wine merchant, thanks, as we understand it, to the far-seeing efforts of Messrs. Blandy Brothers; but the trade "proper," so boastful of its influence and its wealth, rarely or never, on behalf of that public they are licensed to serve, condescend to place these wines on the sample board of competition and help to get them into the established channels of distribution. But that public opinion to which we have alluded, and to the mysterious power of which we all must bow, is demanding over the heads and under the feet of the trade, to know something of these vinous treasures, as witness the figures of consumption of Italian, Australian and California wines already, and these are the only radical van heralding and justifying the emancipation of their only unknown wines of the wine growing world.—"*Intermediary*," in *Whisky Trade Review*, Dublin.

Beck, Pyhr & Co., have adopted a new label for their bottlings of the wines of John A. Stanley of Napa. The label is yellow and bears the label of the house, the name of the wine and a fac-simile of the medal awarded at Paris. In placing this wine upon the market the firm issues the following special notice:

"SEMPER IDEM"

Coinisseurs declare that the desideratum in Wines is excellence in quality and uniformity of grade. We have acquired and will retain, excellency in quality; and to maintain uniformity of grade have secured for a term of years valuable proprietary rights of the products of some of the best California Vineyards, notably, the "Riverdale Vineyard" in Napa County, owned by John A. Stanley, Esq. These wines, red and white, as they mature, are bottled under our immediate supervision and under our "Yellow Label" (Registered) are guaranteed to be wholesome and pure. In specially recommending them we warrant their quality to be invariably as represented by us and in all respects, without any exception, equal to the best genuine products of this country.

## SCOTCH WHISKY AGENT WANTED.

A firm of distillers and blenders in Scotland are open to arrange for the sale of their whiskies, either with a purchasing agent or commission agent. Applicants must be able to give British references or security. Address No. 106, Keith & Co., Advertising Agents, Edinburgh, Scotland.



# PEERLESS JESSE MOORE WHISKIES.

DIRECT FROM LOUISVILLE, KENTUCKY.  
CONNOISSEURS PRONOUNCE THEM THE BEST IN THE MARKET

FIT FOR  
A  
KING.



GUARANTEED  
STRICTLY  
PURE.

These Whiskies have by their high merit pushed themselves to the first place among lovers of fine whiskies on the Pacific Coast.

## ONE TRIAL PROVES THEIR EXCELLENCE.

FOR SALE IN QUANTITIES TO SUIT BY

# MOORE, HUNT & CO.

SOLE PACIFIC COAST AGENTS.

# SHERWOOD & SHERWOOD.

IMPORTERS AND COMMISSION MERCHANTS.

## A BUSINESS LANDMARK.

In 1886 Sherwood & Sherwood succeeded to the firm of Richards, Harrison & Sherwood, which had been in active business here since 1853, now forty years ago. They occupy spacious quarters in Union Block, built by Robert Sherwood in 1879, at the junction of Market and Pine streets. This was the first fine building in that neighborhood which has since become a heavy business center. The firm is doing an immense business as importers and commission merchants, and are sole agents for many articles comprised under the head of fancy groceries and fine wines and liquors. For instance they are sole agents for Crosse & Blackwell's Pickles, Lucca Oil, Jams etc., Epps Homeopathic

Cocoa, Fry's Cocoas and Chocolate, Colman's London Mustard, Day & Martin's Blacking, Durkee's Salad Dressing, Spices etc. Curtice Bros. Co's. Preserved Meats, Vegetables, Tomato Ketchup, etc., Chambers' Transparent Gelatine, and every class of fine wines and liquors, including Moet & Chandon Champagne, Eachenauer & Co's Red and White Wines, Mackenzie's Oporto Ports and Cadiz Sherries

Burke's Porter and Bass' Ale, Burke's Irish and Scotch Whiskies, Old Tom Gin, Burke's Hennessy Brandy, Schlitz Milwaukee Beer Houtman's Holland Gin Ross' Belfast Ginger Ale, Anchor Brand New York Cider, and other first class agencies of liquors and groceries too numerous to mention. They also keep in stock in original packages, Kentucky Bourbon Whiskies and Eastern Ryes, and all other kinds of foreign and domestic liquors, including the choicest brands of California Wines, of which the Napa Valley Wine Co's. are the best. But it is almost needless to make these statements as the trade is well aware of the fine lines they carry. They have a branch at 24-26 North Front



street, Portland, where a full stock of all these lines is carried. The invincibly good quality of the articles they handle has been attracting the notice of all desirable customers for nearly two generations. In fact they handle none but choice goods and that these comprise everything used in first-class trade is well understood by buyers.

RICHARD HELLMANN

H. G. HELLMANN.

# HELLMANN BROS. & CO.

IMPORTERS AND COMMISSION MERCHANTS

525 Front Street,

San Francisco, Cal.



**KRUG**

PRIVATE CUVÉE CHAMPAGNE.

FORRESTER & CO., Xerez de la Frontera.	-	Sheries
GARVEY & CO., - - - - -	-	Sheries
OFFLEY, CRAMP & FORRESTER, Oporto.	-	Port Wines
BLANKENHEIM & NOLET, Rotterdam,	-	Union Gin
DUBLIN DISTILLERS' CO., Ltd., Dublin,	-	Irish Whiskies
E. REMY MARTIN & CO., Rouillac,	-	Cognacs
PATTERSON & HIBBERT, London,	-	Bass' and Guinness' Stout,
L. DURLACHER, Bingen,	-	Rhine Wines
CHAS. DAY & CO., London,	-	Old Tom Gin Orange Bitters
J. B. SHERRIFF & CO., Glasgow,	-	Scotch Whisky Jamaica Rum

**BLUE GRASS**  
KENTUCKY WHISKY.

ALL IMPORTED GOODS IN U. S. BONDED WAREHOUSES.

## PORT VINTAGE REPORT, 1892.

STATISTICS OF THE LAST TEN YEARS.

Oporto, October, 1892.

Sir: The gathering began this year on the 22d of September, this early date being a sign that the grapes were well matured; indeed the heat, which had been extreme, was only interrupted on the 20th of September by welcome rain, which materially aided the development of the grapes. Although showers occurred on the 4th inst., no damage was done, and the quality of the wines produced is very satisfactory. Even in the "Altos" or Quintas high above the river, much excellent wine has been made.

As regards quantity, we are glad to say there is no falling off. More than once we have asserted that the phylloxera would never have such disastrous effects in the Douro as it has had in other wine growing districts. In proof of this, we may instance the Roeda Quinta, where the yield, after falling away to a few pipes, has this year so far recovered as to produce thirty-five pipes of excellent wine, and promises to increase year by year.

We estimate the total production in the Douro district at 60,000 pipes.

There was a ready sale for good musts, and prices are well maintained. The continued and increasing demand throughout the world fully warrants the advance in the price of recent vintages; in fact, if comparison be made with the quotations for musts in wine producing countries, as Medoc, Burgundy, Champagne, etc., there can be no doubt that Oporto shippers will be able to maintain Port in its position as the wine of best value in the market.

We subjoin our usual statistics, and remain,

Your obedient servants,

DCH. MATTHEW, FEUERHELD, JR., & Co.

Agents: MESSRS. CHAS. MEINCKE & Co., San Francisco.

Year	Estimated Production.	Exportation to all Countries.
	Pipes	Pipes
1882	63,000	59,312
1883	48,000	65,792
1884	36,000	62,015
1885	53,000	64,721
1886	43,000	74,829
1887	50,000	71,511
1888	66,000	85,309
1889	52,000	85,211
1890	56,000	84,652
1891	54,000	89,569
1892	60,000	.....

The exportation of any particular year does not of course correspond to the estimated Douro production, since the wines are not shipped in the year of their growth.

The aggregate exportation exceeds the total estimated Douro production considerably, as the former includes all wines shipped from Oporto, and of these a large quantity are the produce of other districts sent for the most part to Brazil. The exports of common wines (*vinho de consumo*) in 1890 were 28,340 pipes, nearly the whole of which were taken by Brazil.

Man is a drinking animal.

Precisely why I, who can drink moderately with pronounced benefit, should be expected to refrain from vinous beverages because little Tommy Jones has a bad habit of over-indulgence, is a something I cannot quite comprehend. St. Paul remarked once that he was so good that he would stop eating meat rather than cause his brother to offend. But I'm not St. Paul.—*Boston Herald*.

Subscribe for the PACIFIC WINE AND SPIRIT REVIEW, Three Dollars per year in advance.



TRADE CIRCULARS.

From Colgan & Co.

DEAR SIR—We hand you herewith prices of our imported hand-cut corks, which are superior in every respect to machine-made corks. Upon these goods we allow a special discount of 15 per cent.

QUALITY AA.			
FOR FINE WINES AND BRANDIES.			
No.		1 1/2 in. long.	1 1/2 in. long.
8.....	per gross,	\$1 00	\$1 10
9.....	"	1 10	1 20
10.....	"	1 20	1 30

QUALITY A.			
FOR CLARETS, BASS' ALE, EXPORT BEER AND MINERAL WATER.			
No.		1 1/2 in. long.	1 1/2 in. long.
8.....	per gross,	\$0 70	\$0 80
9.....	"	80	90
10.....	"	90	1 00

QUALITY BB.			
FOR ALE AND GINGER ALE.			
No.		1 1/2 in. long.	1 1/2 in. long.
8.....	per gross,	\$0 60	\$0 70
9.....	"	70	80
10.....	"	80	90

QUALITY B.			
TO DOMESTIC WINES AND MINERAL WATERS.			
No.		1 1/2 in. long.	1 1/2 in. long.
8.....	per gross,	\$0 50	\$0 60
9.....	"	65	75
10.....	"	70	80
J. B. COLGAN, 49 DEY ST., NEW YORK.			

From Geo. T. Staggs Co.

Pacific Wine and Spirit Review—Please quote our goods at the following prices:

"O. F. C."—Spring '89, \$2.70; Fall '89, \$1.10; Spring '90, \$1; Spring '91, 80 cents; Spring '92, 72 1/2 cents; Spring '93, 60 cents; "Carlisle"—Spring '89, \$2.20; Spring '90, 80 cents; Spring '91, 70 cents; Spring '92, 65 cents; Spring '93, 50 cents.

We have also made an advance in our rye whiskies of 7 1/2 cents per gallon on each age. Very truly yours,

THE GEO. T. STAGGS CO.

Frankfort, Ky., Dec. 19, 1892.

From F. A. Bensberg & Co.

St. Louis, December 22, 1892.

To the Trade:—We quote, subject to advance as follows:

Old W. S. Stone—Spring '89, \$2.00; spring '90, 55 cents; fall '89, 57 1/2 cents; spring '91, 50 cents; fall '90, 52 1/2 cents; spring '92, 42 1/2 cents; fall '92, 42 1/2 cents.

Davies County Club—Spring '91, 50 cents; spring '92, 45 cents; fall '92, 42 1/2 cents; spring '89, \$2.00.

Yours truly,

F. A. BENSBURG & Co.

From Beck, Pyrr & Co.

RED WINES.			
	Case of	Case of	
	12 qts.	24 pts.	
Claret.....	\$5.00	\$6.00	
Burgundy.....	6.00	7.00	
Grand Medoc.....	8.00	9.00	

WHITE WINES.			
Hock (Rhine wine type).....	\$5.00	\$6.00	
Haut Sautesnes.....	7.00	8.00	
Gewuerz-Traminer.....	8.00	9.00	

SWEET WINES.			
Port (extra fine, old).....	\$8.00		
Sherry.....	8.00		

We also recommend our large stock of red and white table wines at from 50 cents per gallon upwards, in bottles and bulk. Samples and prices furnished on demand.

All goods delivered free in San Francisco, Oakland, Alameda and Berkeley. Eastern orders promptly delivered from our agencies in Chicago and New York.

The favor of your visit to our cellars cordially requested.

From Achille Starace.

New York, December 20, 1892.

Editor Pacific Wine and Spirit Review—Sir: I beg to inform you that I have received the following goods:

Per S. S. Blyssia—4200 bcs. Macaroni, marked A Garofalo; 50 cases Roman Cheese.

Per S. S. Italia—38 hampers Figs; 2 hampers Chili Peppers, 15 bags Lentils, 72 bags Lupins, 87 bags Chickpeas, 10 bags Beans, 24 cases Walnuts, 50 cases Roman Cheese.

Yours very truly,

ACHILLE STARACE.

DIVIDEND NOTICE.

THE GERMAN SAVINGS AND LOAN SOCIETY, 526 California Street.

For the half year ending December 31, 1892, a dividend has been declared at the rate of five and one-tenth (5 1/10) per cent per annum on Term Deposits, and four and one-quarter (4 1/4) per cent per annum on Ordinary Deposits, payable on and after Tuesday, January 3, 1893.

GEO. TOURNEY, Secretary.

WINE WANTED.

WANTED—5000 gallons grape and 6000 gallons Trousseau port wine. Give price for cash. Address A. M. Smith, care PACIFIC WINE AND SPIRIT REVIEW, San Francisco, Cal.

NICHOLAS RATH & CO.

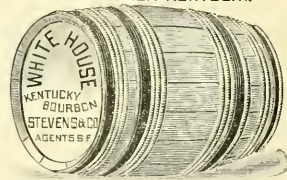
30 So. William St., New York.

SOLE AGENTS IN THE UNITED STATES FOR

RICH'D HOOPER & SONS,	OPORTO,	PORTS
GARCIA PEREZ & HIJOS,	JEREZ,	SHERRIES
ALEX'R MATIONGN & Co.	COGNAC,	BRANDIES
LOZANO & Co.	TARRAGONA,	PORT WINES
BOLL & DUNLOP,	ROTTERDAM,	DOUBLE ANCHOR GIN
JOSEPH & JOHN VICKERS & Co. Ld.,	LONDON,	OLD TOM GIN
JAMES WATSON & Co.,	DUNDEE,	GLENLIVET SCOTCH WHISKIES
RATHBONE & Co.,	LONDON,	JAMAICA RUM
WISES,	CORK,	WHISKEY
CORK DISTILLERIES CO., LD.,	CORK,	WHISKEY
BLANCHY FRERES & Co.,	BORDEAUX,	CLARETS and SAUTERNES

WHITE HOUSE WHISKEY.

DIRECT FROM KENTUCKY.



THE PACKAGE HERE REPRESENTED, ILLUSTRATES THE WHITE HOUSE COOPERAGE AND BRANDINGS STEVENS & CO. 318 FRONT ST. SAN FRANCISCO.

SOLE AGENTS FOR THE PACIFIC COAST.

Also for ALLMAN'S FINE OLD IRISH WHISKIES.

"GLENORAN" OLD HIGHLAND MALT WHISKY.

WRITE FOR PRICES.

John Rosenfeld's Sons Dispatch Line of Clipper Ships

FOR NEW YORK.

Sailing monthly, and carrying California Wines and Brandies, and all other California Products.

JOHN ROSENFELD'S SONS,

202 Sansome St., San Francisco.

39 Broadway, New York



Producers and Shippers  
 — OF —  
 DRY WINES,  
 SWEET WINES,  
 BRANDIES  
 and  
 ECLIPSE  
 CHAMPAGNE.

Arpad Haraszthy & Co., PROPRIETORS Orleans Vineyard.

530 WASHINGTON STREET, SAN FRANCISCO, CAL.

# S. GLASER,

IMPORTER AND COMMISSION MERCHANT,

123 California Street, San Francisco, Cal.

PACIFIC COAST AGENT FOR

L. GIRARD & CO. EPERSAY,	CHAMPAGNES	GAMBOA HERMANOS, JEREZ DE LA FRONTERA,	SHERRIES
J. DUPONT & CO., COGNAC,	COGNACS	RUIZ MATA & CO., JEREZ DE LA FRONTERA,	SHERRIES
ABRAM BROSSACQ, COGNAC,	COGNACS	CHR. MOTZ & CO., BORDEAUX,	CLARETS AND SAUTERNES
GME. MALIFAUD, ST. MEME FRES COGNAC,	COGNACS	GEHR. ECKEL, DEIDESHEIM,	RHINE WINES
HERMAN JANSEN, SCHEEMAN,	GOLDFINCH GIN	VICTORIA MINERAL WATER CO., OBERLAINSTEIN,	VICTORIA WATER
BLANKENHEYM & NOLET, ROTTERDAM	CENTAUR GIN	RHEINSTROM BROS., CINCINNATI, O.,	BLACKBERRY BRANDIES
THOS. LOWNDEN & CO., LONDON,	OLD LONDON DOCK RUM		

ALSO IMPORTER OF

RAMSAY'S SCOTCH WHISKY, WISE'S IRISH WHISKY, E. & J. BURKE'S IRISH WHISKY, OPORTO AND TARRAGONA PORTS AND PRUNE AND CHERRY JUICE.

## A TRIBUTE TO MR. WATHEN.

William Mida, of the *Criterion*, has blossomed out as a poet on the occasion of the 25th anniversary of the wedding of Mr. and Mrs. J. B. Wathen. Mr. Mida contributed the following congratulatory effort:

On the 25th anniversary of the marriage of Mr. and Mrs. J. B. Wathen, of Louisville, Ky.:

DECEMBER 5, 1867.

At memory's call two scenes arise:  
 The first is of the misty past.  
 When mutual love looked love in eyes  
 And bound Love's silken fetters fast.  
 And life took on a golden hue,  
 With none but balcyon days ahead,  
 And air-drawn castles came to view,  
 And vistas fit for angel's tread.  
 It was a joyous festal day,  
 When echoing voice replied to voice,  
 And at the marriage altar, they  
 Pledged each to each their life-long choice.

DECEMBER 5, 1892.

And now long years have passed away;  
 Another scene appears in view;  
 The man and matron of today  
 Still find life of a rosette hue.  
 Encircled by their children dear,  
 And rich in hosts of loving friends,  
 They still push on without a fear,  
 With hopeful hearts until life ends.  
 May long and joyous be their lives  
 "Till "gold," and even "diamond" time,  
 And may they both together rise  
 Triumphant to a fairer clime.

WILLIAM MIDA.

## WINE MEN ATTENTION!

*Pacific Wine and Spirit Review*—Viticultural exhibitors at the World's Fair should carefully read the circular printed in another column, and which has been mailed them, as it says that the World's Fair Commission will take all exhibits not for special advertisement or display and place them on exhibition in both Horticultural and California Building at little or no expense to the exhibitor. Every wine maker should add his quota to this advertisement of the industry of this State, as it would only cost him a few bottles and the labor of preparing them for exhibit. Such exhibit will also permit him to compete for awards of merit. Amount necessary need not be over two cases (24 bottles) of each variety. Ornamental cooerage, photographs, pictures and display cards will be needed to decorate the exhibit. To be effective the exhibit should display as large a number of bottles as the space will allow.

Mr. La Rue, Superintendent of this Department, will be here January 9th and definitely arrange regarding space and quantities necessary for the exhibit.

Yours truly,  
 W. H. McNEIL.

Superintendent California Viticultural Exhibit.  
 San Francisco, Jan. 2, 1893.

## RESTORING ORIGINAL PROOF.

In reply to a letter from Harvey J. Mitchell, Collector of Twenty-third District of Pennsylvania, Commissioner Mason has decided that distillers can restore the original proof of whiskeys made by them on their premises in response to wholesalers. Where the restoration is performed by the distiller as such, the brand on the cask and the notice required to be given to the collector may be modified so as to show that the reduction was performed by the distiller.

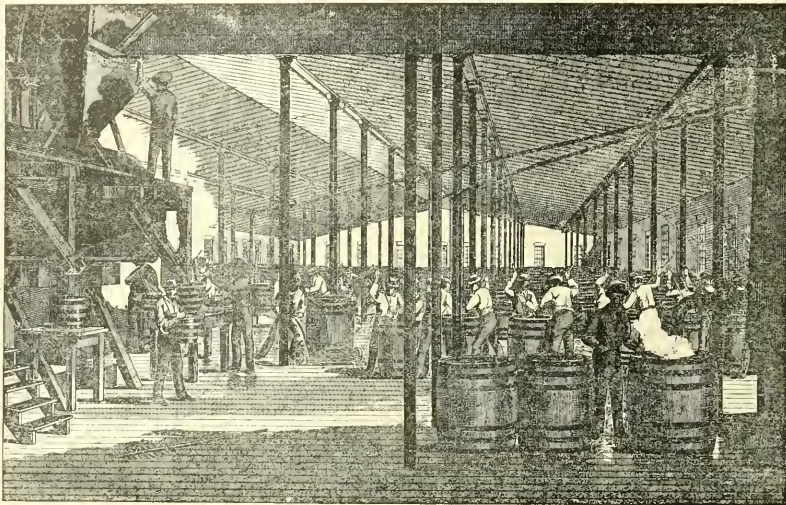
## A MODEL DISTILLERY,

Whose Plant is Unsurpassed by any Similar Institution in the World.

For the benefit of those of our readers who have never seen a distillery, we present some facts in relation to perhaps the largest and most scientifically conducted one in the world. It is known as the O. F. C. and Carlisle Whisky Distillery, controlled by the Geo. T. Stagg Co., and is situated at Frankfort, Ky., views of which we present herewith.

The institution is composed of a series of distilleries rather than one. The picture though a handsome one, does not do justice to the splendid architectural detail of some of the buildings. The one on the left for instance, is very imposing in appearance, and would be suitable for a public building in any city. The original distillery which contained the best appliances of two decades ago was torn down, and a second structure having more recently improved apparatus, was erected. This was destroyed by fire in 1882. The company then immediately began the process of restoration, resulting in the erection of the best distillery plant in the world. Long experience aided in perfecting a building, in which harmony is the general product, aided by completeness in each detail. The main edifice is 212 feet long by 85 feet wide with two stories and tower over the basement, and sectionized

lish cement leveled to side troughing—and a fifteen foot ceiling, supported by iron columns, with numerous windows affords ample light and ventilation. The vats, eight in number, are constructed of brick, laid in English cement—the base is six feet below the level of the floor and the tops even feet below the ceiling. They are first lined with first quality of Portland cement and then again lined with the best sheet copper, manufactured especially for the purpose. There is no place for sourness or decomposed acids or disagreeable smells. Everything is sweet and clean. The vats, after use are bright as a mirror in their polished surfaces. But another secret in the production of the pure liquors of this distillery lies in its water supply. The crystal waters of the reservoir spring is a solid volume from the solid limestone cliffs of the Kentucky river and is immediately utilized in the manufacture of the Geo. T. Stagg Co., O. F. C. and Carlisle whiskeys. It was the special properties favorable for producing a fine whiskey possessed by this spring that caused the selection of the locality as the site of the distillery. Distinguished chemists, including Dr. Porter the former well known assayer of the Kentucky Geological Survey, have made analyses of this water and endorse its fine properties in the particulars named. Prof. Barman, chemist, of Louisville, Ky., whose analysis has been published says: "The water is of wonderful purity and of peculiar adaptiveness for the manufacture of whisky. It contains (what I never saw before) very appreciable quantities of

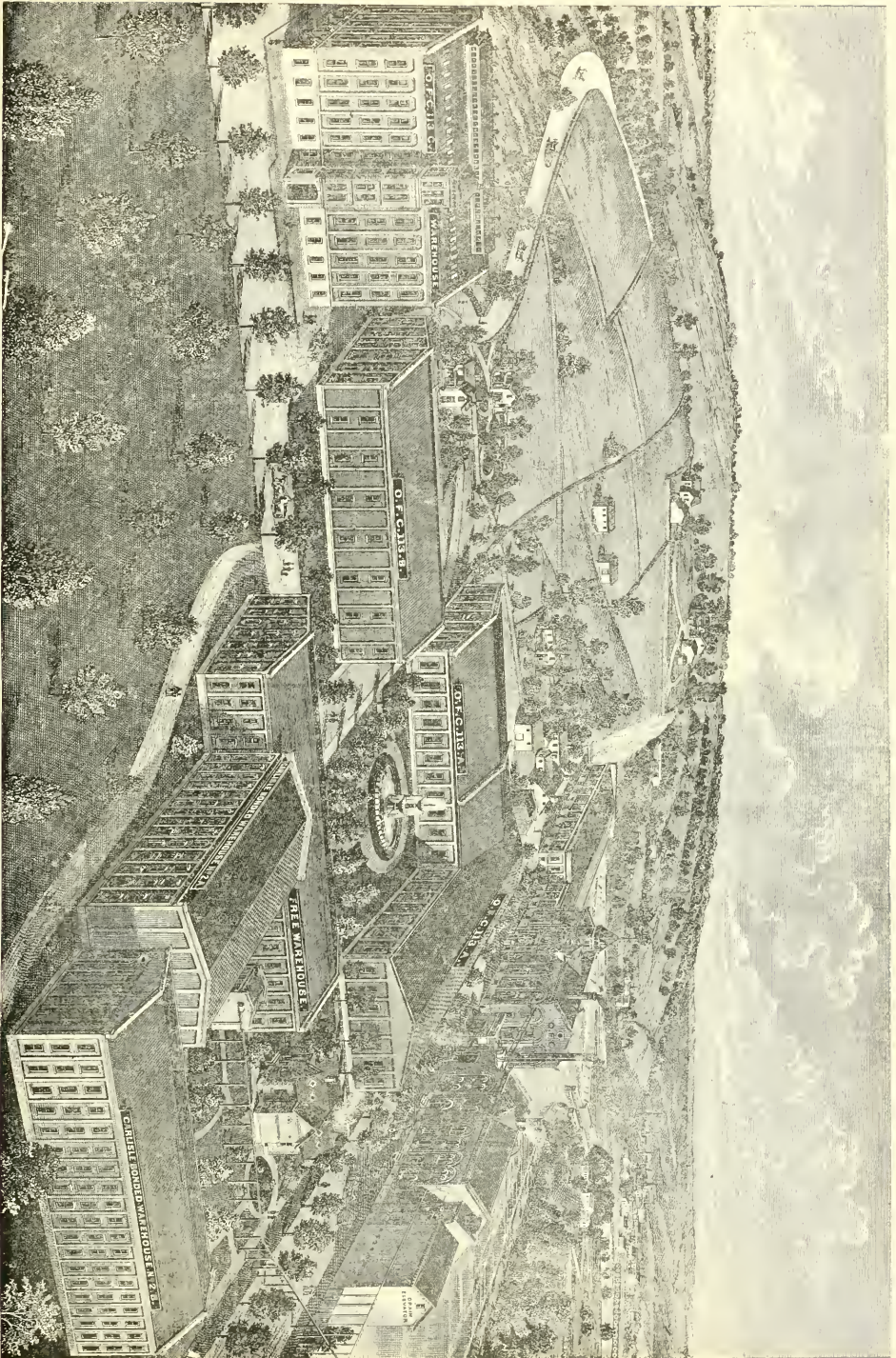


MASH FLOOR OF O. F. C. DISTILLERY.

into fermenting room, mash room, meal and mill rooms, engine room, distilling room and condensing room. Every feature is included under one roof from reception of grain and water to finished product. The interior throughout is remarkable for cleanliness, in fact to a layman, the intensity of the virtue seems to be carried beyond the requirements of business. But in reality this cleanliness, is essential to the manufacture of the celebrated whiskeys that have given the world renowned fame to the Geo. T. Stagg Co., and O. F. C., and Carlisle whiskeys. Every brass, copper and steel article within the building shines like jewels, and every inch of flooring is as clean as a dinner plate. The fermenting room of the distillery is believed to be the handsomest and best in America. In its construction, special attention was given to the attainment of cleanliness, light and ventilation. In most distilleries, where the fermenters are not exposed on the outside of buildings, the beer is fermented in wooden vessels, placed on wooden or dirt floors, and the walls of such vessels, as well as the floors become saturated with acid from daily washings. Bad smells predominate. Filth reigns beneath the working floor or platform. To remedy this objectionable condition the walls of the fermenting room of the O. F. C. are constructed of rough ashler from limestone quarries—the floor is grouted in best Eng-

phosphate of lime which would have the same effect in promoting the growth of the yeast plant, that a dressing of bone phosphate would on a wheat field. Of course the more vigorous the growth the better and more perfect the product." The temperature of this spring water is very uniform the entire year, never exceeding 60° Fahrenheit and has properties closely identical with the celebrated Burton Spring Water of England. This gives emphasis to the fact that the water has much if not all to do with the manufacture of such world wide famous beverages as "Guinness Dublin Porter," the "English Burton Ale," "Ailsopp's Pale Ale," "Scotch," "Irish," and "O. F. C." whisky. Each product depends for its peculiar and excellent characteristics upon the local water. French brandy cannot be made in England, neither can Burton Ale be made in Scotland, Scotch whisky in Dublin, nor Dublin Stout in New York. By the same rule the Geo. T. Stagg Co., O. F. C., and Carlisle whiskeys cannot be produced in any place but the location of the mammoth distillery at Frankfort, Ky. Almost everybody has heard of the term "hand-made sour mash" in connection with distilling, but few know what it means. By looking at the illustration of the mash floor, it will be seen that scores of men are busy with paddles. They are mashing by hand, the process being done in



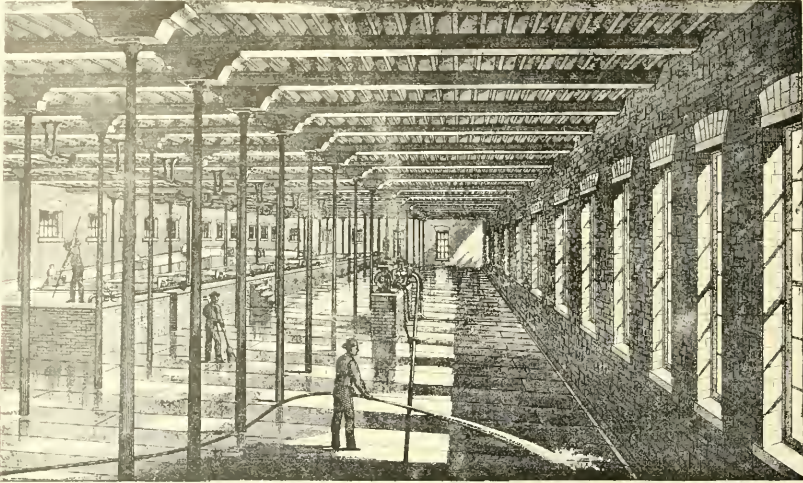


GENERAL VIEW OF O. F. C. AND CARLISLE DISTILLERY, WAREHOUSES AND GROUNDS.



small tubs of a little more than one bushel capacity each. An approved meal and flour gives the mash an additional excellence which the most superficial examination recognizes.

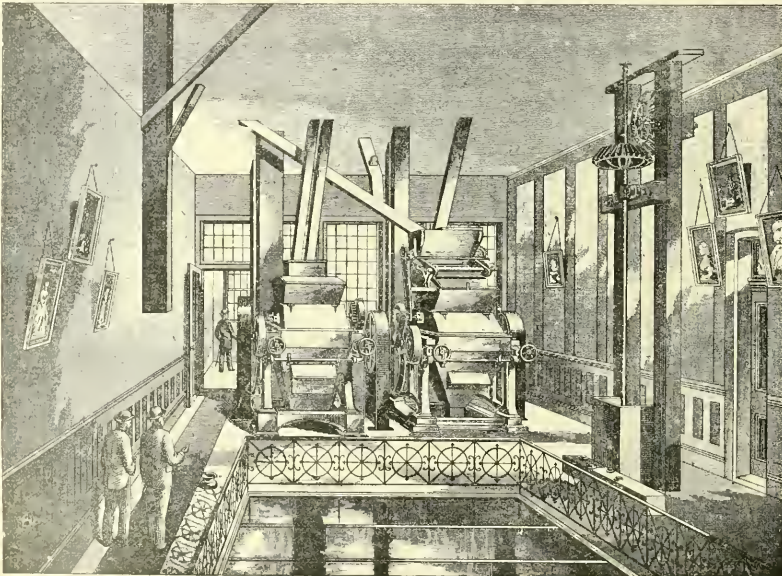
veyance of cold water, whereby the mash is cooled to a uniform temperature essential to perfect fermentation. This is accomplished by the 96 hour period, the process being spontaneous



FERMENTING ROOM AT O. F. C. DISTILLERY.

The strained sour spent beer used in mashing is obtained by a patented process whereby the dead particles of meal are separated and cast off and the rich creamy liquid full of yeasting power is reserved for use. This liquid or improved spent beer is conveyed by a copper pipe to the "heater" shown in the engrav-

and self-continuous under the accumulated aggregation of yeast spores collected in the spent beer used for mashing and for setting the vats. The mash floor is a magnificent apartment, the floor being of two inch oak, water sealed and covers a space of 10,000 square feet.



MILL ROOM AT O. F. C. DISTILLERY.

ing, where it is heated to the temperature required for cooking the mash. The mash cookers, located between the mash floor and the fermenting room, contain numerous copper coils for con-

Patent globe ventilators in the roof above afford easy escape for the steam vapors. Iron pipes and rubber hose convey hot and cold water, and copper pipes convey strained slop to

points of the room where needed. Meal is received direct from the hoppers in the room above after being weighed in allotted portions for such mash. With such superior conditions, it is little wonder that the firm is famous for its productions. There is an interesting geological fact in relation to the whisky industry of Kentucky. That State has recently published an official geological map authenticated by complete surveys and showing the various strata that outcrop upon the surface and from the soil beds.

This map shows that in the small section of the State made world famous by its fine sour-mash whiskies, the rare bird's-eye limestone of the lowest stratum of the Lower Silurian formation alone outcrops. This small section, with the exception of a small isolated strip in Powell's Valley in Southwest Virginia and East Tennessee, is solitary in this one remarkable geological feature in the whole West.

The O. F. C. and Carlisle are produced upon the depressed apex of this stratum, thus securing the best limestone drainage it can possibly afford. The result in fine whisky is no doubt largely due to the water that, percolating through the limestone, becomes impregnated with its properties, and imparts them to the spirit during the process of manufacture.

Opinions and assertions are debatable—a geological fact, stereotyped in and reflected from the earth's crystallized strata, is as solid and immovable as the everlasting hills.

The picture of the condensing room will look like a puzzle to a layman, but the expert knows of the vast importance of the condensers.

The vapor from the beer is conveyed by most distilleries through a worm submerged in the water of a wooden tub. The O. F. C. method is to use the cylindrical vapor chamber, with close converging walls, on both sides of which cold water is constantly passing, the contact condensing the vapor and precipitating a spirit shower that is gradually led by copper pipes to the receiving tub.

Besides many other advantages of this vastly improved process of condensation is the greatly lower temperature at which reduction is completed, and the consequent lesser harshness of product.

After condensation, the singlings are then transferred to other copper vessels known as "doublers," and again gently boiled over an open fire, the resultant vapors passing upward through columnar copper "caps," so arranged that the heavier essential oils, so deleterious to the product, may fall back into the still and pass off with the rejected refuse. The purer spirit vapor is condensed as in the singling process, and run to what is known as "proof whisky."

Here all other distillers begin the barreling of the product as finished whisky. The O. F. C. whisky, however, receives an additional finishing step that completes its character as a perfect whisky, superior to all others.

The product is subjected, in air-tight vessels, to an atomizing process that is at the same time detersive—each atom coming in contact with atmospheric oxygen, and causing an oxidation of the amylic alcohol (fusel oil) so injurious to other whiskies.

This purely logical separation of the injurious salts of lead

and copper (which other distillers never accomplish), and the oxidation of the fusel oils into odorous essences, gives us a whisky, when first barreled, superior to any other product of the best distillation at two years of age.

Of this process and its results men of science have spoken in the highest terms. Prof. Wayne, Analytic Chemist of Cincinnati, says:

"I have examined the samples for impurities acquired in process of manufacture, such as the salts of lead and copper, and find none present."

And again:

"O. F. C. and Carlisle whiskies are remarkably free from fusel oil and other alcohols than the ethylic, to the presence of which (especially fusel oil—amylic alcohol) is largely due to the intoxicating and stupefying effects of much of the whisky sold at present."

Not one atom of foreign substance is allowed to come in contact, by absorption, with the pure spirit in the oxygen process; but freed of the injurious oils and salts common to all other whiskies, it passes to the cisterns to be barreled in splendid

packages—the pure oil of grain—the genuine O. F. C. whisky without a rival throughout the world.

Col. A. M. Swope, long Collector of the Seventh Revenue District of Kentucky, says of it:

"In my judgment there is not a better or purer article of whisky made in the world."

And it was the superior character of the whisky, that, being exhaustively analyzed by him, obtained from Prof. R. Ogden Doremus, Professor of chemistry and physics in the College of the City of New York, and of chemistry and toxicology in Bellevue Medical College, the following endorsement:

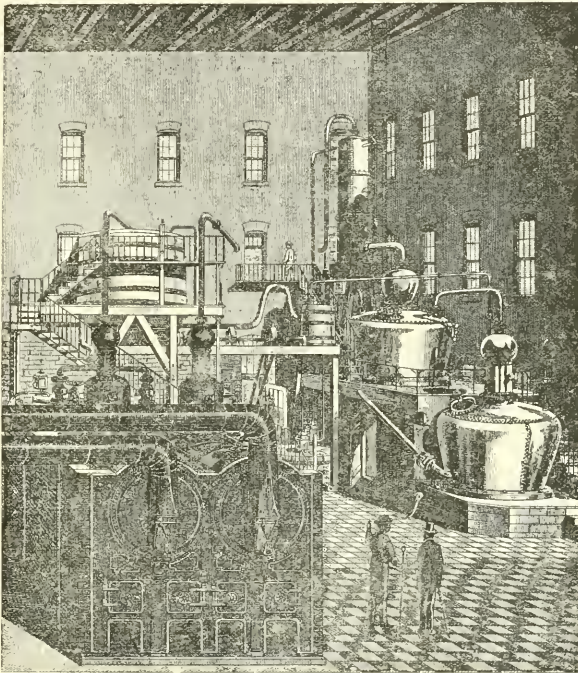
"These facts (of analysis) commend it not only to the public who seek a superior whisky, but also to the members of the medical profession in their practice."

Prof. Barnum, Analytic Chemist, of Louisville, Ky., after making several analyses of the whisky and a personal examination of the details of making, says: "I can see no way in which your whisky can be improved in purity, in flavor or in cleanliness of manufacture."

The Commissioners of the Board of Underwriters, at Indianapolis, Ind., officially endorse this distillery as a model in design and give a voluntary testimony based on actual inspection to its process of manufacture as hand-made sour mash. They say: "No language that we can use in a brief business report will do justice to the subject."

The manufacture of a perfect whisky is not so desirable a consummation if the subsequent storage does not preserve and improve its fine qualities. Hence the proprietors of the Stag Co., O. F. C. and Carlisle distillery have spared no pains or expense in providing substantial, dry and commodious warehouses for such storage and constant supervision of the packages therein. These packages are manufactured at their own shops, of material selected in the mountain forests of Kentucky by their own agents, and are first-class in every particular.

Appreciating the fact that there was a large class of persons



SINGLING AND DOUBLING ROOM OF O. F. C. DISTILLERY.



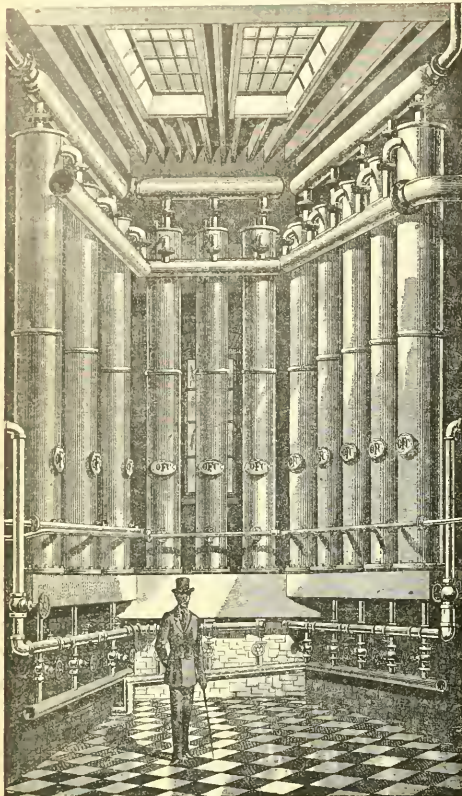
who, while demanding a pure article of whisky, could not utilize it in the customary barrel shape, the firm has provided a complete establishment at, directly under its own supervision, for bottling the several brands of goods.

The bottles are filled from the contents of old packages that have been thoroughly tested as to fineness and flavor. They are then packed for shipment in neat wooden cases of one dozen each, the latter being neatly branded and fastened securely with patent wire seal.

For family use these goods are especially adapted, and the

WINE AND BRANDY RECEIPTS.

	Wine.	Brandy.
Total for January.....	886,404	196,133
" February.....	996,890	43,930
" March.....	808,555	31,230
" April.....	852,332	25,717
" May.....	844,426	33,960
" June.....	914,920	29,415
" July.....	770,754	17,170
" August.....	771,221	43,595
" September.....	862,100	45,980
" October.....	834,830	21,400
" November.....	1,005,891	83,110
December 1.....	23,840	800
" 2.....	18,270	750
" 3.....	24,740	4,440
" 4.....	30,730	100
" 5.....	35,920	100
" 6.....	52,730	6,200
" 7.....	24,920	1,880
" 8.....	44,520	100
" 9.....	41,280	7,110
" 10.....	52,700	2,750
" 11.....	14,880	2,045
" 12.....	35,120	19,900
" 13.....	34,680	5,380
" 14.....	32,040	5,165
" 15.....	58,180	4,460
" 16.....	35,090	2,650
" 17.....	60,460	10,160
" 18.....	42,330	2,400
" 19.....	29,310	10,420
" 20.....	38,620	1,000
" 21.....	16,230	1,700
" 22.....	63,070	22,080
" 23.....	24,280	5,570
" 24.....	30,250	13,800
" 25.....	28,950	12,480
" 26.....	42,890	1,000
Total for December.....	926,030	164,440
January 3.....	17,190	11,000



CONDENSING ROOM AT O. F. C. DISTILLERY.

drug and retail trade will find them, in quality and attractiveness of shape, particularly suited to the popular demand.

The demand for the pure brands of whiskies made at this great distillery comes from the best class of the people and the medical men and institutions of the land. Delicate people, men and women of culture and refinement, and all who like to obtain the best qualities of foods prefer, when they take stimulants, to use the pure brands manufactured by the George T. Stagg Co.—Rochester, N. Y., *Union and Advertiser*.

The whereabouts of John Champion of the Cloverdale Wine Co., who mysteriously disappeared from home November 26th, has been ascertained. Frank Nervo, who has been in his employ many years at his Cloverdale farm, and whom Champion owes nearly \$3000, has received a cablegram from him from London, saying he had just reached there and would settle up his accounts at once. When Champion left here he owed debts amounting to nearly \$25,000. Many believed he had committed suicide, while others thought he was mentally impaired or he had been murdered.

THE LITTLE GRAY JUG.

It sits over there on the sideboard,  
That little gray jug of mine.  
No fuss or fashion about it,  
Nothing to make it look fine.

Still I treasure it quite highly,  
In fact it's not to be sold.  
Not 'e'en if you proffer its value  
To me several times in good gold.

Because it has something within it,  
That delights all those who try  
Its merits; for, my dear brethren,  
It's filled with good "Overholt" rye.

Then here's to "Overholt" with its perfume and its flavor,  
Here's to "Overholt" which deserves all good men's favor,  
Here's to "Overholt" with its richness and bouquet,  
For although it's mighty good it grows better every day.

MONTHLY RETURNS OF WHOLESALERS.

Commissioner Mason has decided not to recommend the repeal of the law requiring monthly returns of wholesalers, though efforts have been made to have this abandoned. He says regarding the matter:

"It is thought by this office that this provision of law is a very important one, as it enables the office to keep an accurate statement of the amount of spirits which goes into the hands of the wholesale dealers, and to know what is done with it, requiring accounts to be balanced every month. It is believed that this report furnishes much valuable information which could not be obtained through the old form 52. It is hoped that after the trade becomes accustomed to making up this report it will not be found so inconvenient as it is now feared."

O.F.C.

and

Carlisle

*The Geo. T. Hagg Company  
Frankfort Ky*

# MOORE & SELLIGER,

Louisville, Ky.



BELMONT and ASTOR are distilled from finest of grain and purest of water upon the Hand Made Sour Mash Process. Each and every barrel guaranteed to be strictly pure and free from any must.



The NUTWOOD is a strictly old fashioned "Fire Copper" Sweet Mash Whisky, in the distillation of which we guarantee the use of 40 per cent small grain, giving to the Whisky a heavy body and excellent flavor, which, for compounding purposes, is unequalled in Kentucky.



The BELMONT, ASTOR and NUTWOOD Whiskies are stored in the latest improved bonded warehouses, with patent racks, metal roof, iron shutters and doors. Giving our personal attention to the safe handling and care of these goods, with every advantage and facility for shipping the same, we can guarantee full satisfaction in every particular to the trade. Soliciting your favors, we remain,

Very respectfully,

**MOORE & SELLIGER.**

# PERRIER-JOUËT & CO.



## CHAMPAGNE

"Special," "Reserve Dry," "Brut."

**W. B. CHAPMAN,**

SOLE AGENT FOR PACIFIC COAST,

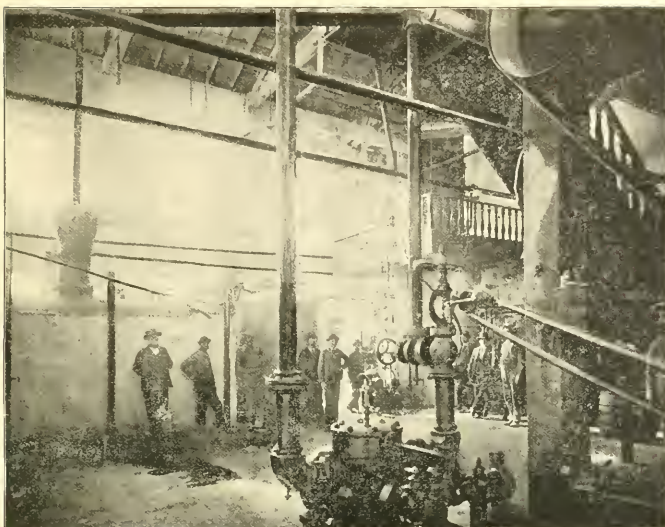
123 CALIFORNIA STREET. SAN FRANCISCO.

For Sale by all First-class Wine Merchants and Grocers.

Specialty also of High-grade Clarets, Sauternes and Old Cognacs.



THE NUTWOOD DISTILLERY.



Every blender on the Coast knows of the merits of the Nutwood whisky of Messrs. Moore & Selliger of Louisville, which is justly considered one of the finest sweet washes in the country. The brand is a comparatively new one but it has been well introduced and on it the distilleries are willing to stake their reputation.

We have the pleasure of giving a view of the inside of the distillery showing the pump and the still.

PRODUCTION OF BRANDY

From the report of the Commissioner of Internal Revenue the following statistics are taken regarding fruit brandy:

Statement showing the quantity of each kind of Fruit Brandy Produced during the Fiscal Year ended June 30, 1892, by States.

States	Apple Brandy Gallons	Peach Brandy Gallons	Grape Brandy Gallons	Total Gallons
Alabama	6,479	780	08	6,933
Arkansas	4,245	3,250	45	7,540
California	4,296	7,798	2,197,613	2,209,617
Connecticut	56,265	4,986	387	56,265
Georgia	13,824	4,986	387	19,197
Illinois	19,218	1,299	1,378	22,595
Indiana	57,980	1,829	391	60,200
Iowa	.....	.....	386	386
Kansas	1,065	1,182	401	1,646
Kentucky	200,535	14,594	164	215,093
Louisiana	314	396	64	684
Maryland	39,264	52,738	.....	92,002
Massachusetts	6,766	.....	.....	6,766
Missouri	11,632	2,781	274	14,087
Montana	794	45	.....	839
New Hampshire	54	.....	.....	54
New Jersey	295,888	277	.....	294,197
New Mexico	.....	48	1,566	1,404
New York	129,945	.....	9,648	130,595
North Carolina	75,949	2,061	1,454	79,464
Ohio	39,115	1,212	41,893	72,994
Oregon	2,145	49	23	2,267
Pennsylvania	65,636	91	.....	65,287
South Carolina	701	397	490	1,588
Tennessee	151,841	2,615	.....	153,556
Texas	519	1,275	.....	1,795
Virginia	138,138	590	1,549	140,277
West Virginia	29,921	178	.....	30,599
Total	1,310,457	99,598	2,257,630	3,667,465

Concerning the production of Sweet Wine the Commissioner says:

FORTIFICATION OF WINES WITH GRAPE BRANDY FREE OF TAX.

Under the provisions of Sections 42 to 49, inclusive, of the act entitled "An act to reduce revenue and equalize duties on imports, and for other purposes," approved October 1, 1890, provision is made for the fortification with grape brandy, free of tax, of pure sweet wine, and of wine intended for exportation. No limitations are prescribed as to the character of the wines

intended for exportation, but certain limitations are specified as to the pure sweet wine evidently designed to avoid the use of the brandy in fortifying wines other than pure sweet wines. The limitations are those requiring that the fortification be done in the winery where the grapes are crushed and the grape juice is expressed and fermented, and there must be no addition to the natural wine of any other substance, and that the addition of the brandy shall be for the preservation of the saccharine matter contained therein. The law also contains limitations to the effect that the wine to be fortified shall not contain less than 4 per cent. of sugar, that the wine spirits added shall not introduce alcohol not to exceed 14 per cent, and that the wine shall not contain more than 24 per cent. of alcohol, these percentages of alcohol being computed by volume and on the volumes of the wine after fortification.

The law limits the use of wine spirits or brandy to the months of August to April, inclusive; allows the wine producer who is also a distiller to use the grape brandy produced by him to fortify his wine, and authorizes the withdrawal of grape brandy from special bonded warehouse to fortify wine.

Authority is given to the Commissioner of Internal Revenue with the approval of the Secretary of the Treasury, to prescribe bonds, stamps, seals and necessary regulations.

Early in the present fiscal year the regulations were revised by providing therein for a fortifying room to be secured by the seal locks used at distilleries by abolishing the use of seals on packages and of the 600-foot limit as to distance between the place where brandy is used in fortifying wine and a distillery rectifying house and other premises used for producing or storing distilled spirits. Improvements have been made during the year in testing the wines and in the instruments used. The instruments used to ascertain the saccharine strength and those used to show alcoholic strength are all now contained in one case.

The quantity of grape brandy used in fortifying wines under the act of October 1, 1890, was 695,844 tax gallons, all but 68,560 gallons being derived directly from distillers. The kinds of wine fortified were Port, Angelica, Muscat, Sherry, Malaga, Tokay, Sauterne and Sweet Catawba, the quantity of fortified wine produced being 2,746,655½ gallons.

## TO WORLD'S FAIR EXHIBITORS.

CALIFORNIA WORLD'S FAIR COMMISSION, )  
 VITICULTURAL DEPARTMENT, )  
 SAN FRANCISCO, December 27, 1892. )

To EXHIBITORS—The following information is published for your benefit and guidance:

HORTICULTURAL BUILDING,

DEPARTMENT B, GROUP 20. H. M. LA RUE, Superintendent.

Exhibits in this building are for competition, awards of merit, advertisement of individual and associations, and to show to the world what our State can accomplish in this industry.

California has been allotted about 4000 square feet in the southwest corner of the Horticultural Building, in which to make the exhibit, a very prominent position, which should be taken advantage of by as large a number of exhibitors as possible.

The expense necessary in making special exhibits will be borne by the exhibitor. Groups of exhibitors can make display at small expense to each individual, such expense depending on number of varieties shown.

Enclosed find circular from World's Fair Commission for important information regarding above. Some exhibitors are preparing individual displays at large expense, to specially advertise their products. The majority are advised to form groups by districts or otherwise, thereby receiving the benefits at minimum expense.

This telegram:

"Exhibitors will compete for merit only, not one against the other."

(Signed) H. M. LA RUE, Superintendent.

will explain how the awards of merit will be made. Mr. La Rue will issue instructions as to minimum quantities necessary for exhibition and for use of jury. Wines for examination by the jurors must be perfect in every way, accompanied by an affidavit that the wines and brandies are made from fresh grapes grown on American soil.

CALIFORNIA BUILDING,

VITICULTURAL DEPARTMENT, W. H. MCNEIL, Superintendent.  
 OFFICE, 317 PINE STREET.

The exhibit in this building is to show one of the principal industries of our State, also that exhibitors can avail themselves of the concession to have their wines placed before the public for sale under their own label. Exhibit to be collective, as far as possible, to cover a space of 2500 square feet, to be arranged in an artistic and attractive manner.

The California World's Fair Commission will receive all exhibits at terminal points.

Exhibitors must pay charges to San Francisco or other terminal stations. Quantities necessary for exhibition as required, will be one case of each variety for each building; should more be needed, you will be duly notified, and for stock to be for sale in cafe will be designated by the Superintendent in this department.

In preparing exhibits, have labels simple, but tasteful. On claret, sauternes, sweet wines and brandies, labels one-half inch below shoulder of bottle; for Rhine wine types one-quarter to one-half inch from bottom of bottle, caps to conform to color of contents of bottle.

France and Germany having instructed their exhibitors to put other material than wine in the bottles for exhibition, and it will be your privilege to do the same, thereby saving displacing displays by stealing, etc.

Wines for sale in cafe should be the usual commercial wines you have, that can be duplicated at all times. Accounts of sale will be kept with each exhibitor using the privilege; reports to be made monthly or as often as desired, payments for sales to be made in sums not less than twenty dollars.

Wine (dry) for sale in cafe to be put up in quarts and pints. Sweet wines the same. Brandies in quarts, pints and half-pints. All wines to be ready for delivery not later than March 1, 1893. For the rules are that all exhibits must be in place by April 10, 1893.

Please send on enclosed blank to this office at once, complete list of varieties of wines you wish to enter for competition or place on exhibit, and list of brandies with their age; also on same blank give list of wines and brandies you wish to be placed on sale in cafe, with lowest price per case, f. o. b., San Francisco, or regular price, allowing the management twenty per cent. discount;

or should you have agents in Chicago, give price delivered to California Building, Jackson Park.

For if possible, it will be best to draw from stocks already there instead of transporting quantities from San Francisco to Chicago, freight charges being the same.

Certain charges must be added to the cost to cover profit to the caterer, incidental expenses, etc. The object is to place California wines before the public at as low a price as possible, as it is not proposed that the management receive any profits from such sales.

The management desires display cards, photographs 8x10 or larger pictures, etc., for ornamental purposes. Special address cards will be sent you to place on all cases to distinguish the wines that are for exhibition, jury or cafe. Those intended for exhibition are for both Horticultural and California Building. I am,

Yours truly,

W. H. MCNEIL,

Superintendent Viticultural Department.

Approved: THOS. H. THOMPSON,

Secretary and General Manager.

OFFICE OF THE CALIFORNIA WORLD'S FAIR COMMISSION, )  
 59 FLOOD BUILDING, )  
 SAN FRANCISCO, December 20, 1892. )

*Rules and Information for Intending Exhibitors in Departmental Buildings.*

In order that intending exhibitors may have necessary and uniform information regarding the preparation and handling of exhibits, the following rules were passed by this Commission at its meeting on December 17th:

1st. Any exhibitor whose primary object is to advertise or extend his business, either through competition or display, must bear all expenses of freight, installation and care.

2d. Any exhibitor, individual, association or corporation to whom individual and separate space is allotted, must bear his own expenses.

3d. Any special or distinct installation desired by an exhibitor for his product, must be at the exhibitor's expense.

4th. It will generally be held that the entry of all articles for competition and award, except by growers, is entered for the benefit of the exhibitor.

5th. All applications for exhibits, the primary object of which it to benefit or honor the State rather than the exhibitor, shall receive such state aid as is allowed.

6th. All products donated or loaned and accepted, will be transported from terminal stations, without further expense to the donors.

7th. No demand will be made on any exhibitor to pay any portion of the salary or wages of persons employed by the State.

8th. The entire space set aside to the State shall remain subject to the rules and regulations of the State Commission, as well as of the National Board, and all installation must be subject to approval.

9th. In dividing the space set aside to the State in the Departmental Buildings, three classes of installation will be recognized:

Class 1. A classified exhibit in which the aim will be to show the varied productions of the State, complete in kinds and leading varieties for each group and class, installed in a manner that shall be creditable to the State.

This class will be maintained at State expense, i. e., freight will be paid from terminal stations, and the articles will be installed and cared for by the State, but generally no material will be purchased, as it is expected that growers, localities and counties will contribute to the classified exhibit.

All articles or products donated or loaned shall be duly accredited to the donor and his locality, and be thus labelled. Growers may make entry of such donated products for competition and award.

Samples of manufactured products from firms, packers and shippers, as illustrating the resources of the State, will be received and exhibited and credits given, but may not be entered for competition when placed in the classified exhibit.

Class 2. Individual exhibitors, whether persons, associations, firms or corporations, who desire separate space and distinct installation, either for competition or advertisement.

This class will be maintained at the expense of the exhibitor i. e., growers, manufacturers, dealers, shippers, associations, or corporations, and packers to whom space is allotted as above

DO YOU WANT TO MAKE A FORTUNE ?

DO YOU WANT TO BE OVER-RUN WITH TRAGE ?

DO YOU WANT A BIG FAMILY TRADE ?

DO YOU WANT A CLEAR CONSCIENCE ?

DO YOU WANT INVALIDS TO BLESS YOU ?

— THEN HANDLE THE CELEBRATED

# I. W. HARPER

HAND-MADE SOUR MASH WHISKY.

It is the Best! It is the Purest! It is the Richest! It is the Most Fragrant! Send to Us for Samples and Prices.

## BERNHEIM BROS., Louisville, Ky.

F. A. BENSBERG & CO

EST'D 1852.

KENTUCKY WHISKIES.

ST. LOUIS, MO.

— PROPRIETORS —

“OLD W. S. STONE.”

“DAVISS COUNTY CLUB.”

INVITE CORRESPONDENCE ON ALL BRANDS KNOWN TO THE TRADE.

# ACHILLE STARACE,

76 PEARL STREET, NEW YORK.

Sole Agent in the United States for

GUISEPPE SCALA, Lacryma Christi, Capri, Etc., NAPLES.

L. LABOREL MELINI, Chianti Wine, FLORENCE.

— Direct Receiver Of —

## CALIFORNIA WINES AND BRANDIES.

# BOWEN & SCHRAM,

204 CALIFORNIA STREET, SAN FRANCISCO.

Dealers in CALIFORNIA DRY and SWEET WINES, BRANDY, ETC.

*Handlers of Straight Kentucky Whiskies; Importers of Gin, Rum, Scotch and Irish Whiskies.*

AGENTS SCHRAMSBERGER VINEYARD, ST. HELENA and GEORGE WEST & SON, STOCKTON.

Correspondence Solicited

E. C. BICHOWSKY, General Manager.

F. W. HAYSE, Eastern Representative,  
105 Hudson Street, New York.

A. W. CHRISTOPHER,  
228-230 Randolph Street, Chicago.

ESTABLISHED 1863.

“Sunny Slope.” **L. J. ROSE & CO., Limited.**

— Growers of —

SAN GABRIEL, CALA.

WINES, BRANDIES AND FRUITS.



shall pay freight, installation and care of exhibits. Exhibitors may combine and act in common and thus reduce expenses.

(Class 3. Associations of individuals or firms grouped together to make a locality, county or district exhibit, either for competition or as an advertising fraternity.)

This class will be installed and cared for at the expense of the exhibitor, except that freight on such exhibits will be paid from terminal points on condition that the exhibitor shall ship sufficient material to divide between the classified exhibit and the locality exhibit.

All such locality exhibits must, however, contain such articles only as come within the classification of the group under which it is entered.

By order of  
CALIFORNIA WORLD'S FAIR COMMISSION,  
By THOS. H. TOMPSON, Secretary.

## THE DISTILLERY BUSINESS.

### The Old Established and Famous Distillery of A. Overholt & Co.

The distillery interest of the Monongahela Valley is one of such immense proportions that it is looked upon as one of the leading industries of Pennsylvania, employing large capital and exercising considerable influence in financial and business circles.

It has made that section of Pennsylvania famous all over the country, not only for the extent and magnitude of the business, but for the excellence of the whiskies made there, for it is an acknowledged fact that Monongahela rye whiskies lead all others.

This flattering state of affairs is certainly very creditable to Pennsylvania distillers, and judging from our observation it seems to be their determination to maintain that well merited reputation.

There are in Pennsylvania several noted distilleries scattered throughout the whisky producing sections of the State, and several of them manufacture a class of goods that have gained for them an enviable notoriety and wide-spread popularity.

Among the foremost of Pennsylvania's noted and popular distilling concerns is that of A. Overholt & Co., of Pittsburg, which has been prominently identified with the distilling interest of the State for more than eighty years, and has contributed largely towards its advancement. They have certainly given a prominence to Monongahela rye whisky that has placed it considerably in the lead.

A. Overholt & Co., are distillers of fine rye whisky, and own and operate one of the best appointed and most thoroughly equipped distilleries in the State. It is located at Broad Ford, in Fayette County, in the famous Monongahela Valley, and may truly be called a model distillery, for it is complete and perfect in every particular.

The warehouses are brick structures of modern construction and heated by a new and improved system of steam heating—the steam pipes being laid in the floor—which is a decided improvement on the old-time system.

This distillery was established in the year 1810, and at that time but one and a half bushels of grain were mashed daily. Now the daily capacity is eight hundred bushels.

"Overholt" is made from the best selected grain and the very best quality of barley malt, full fifteen per cent. of the latter being used; it is apparent then that a very fine quality of whisky is produced.

The "Overholt Pure Rye Whisky" is handled by leading dealers all over the country, and the demand is such as to reflect the highest credit upon the firm as manufacturers.

The capacity of the distillery is 16,000 barrels annually, and the warehouse capacity is 50,000 barrels. This season, however, they will only make about 12,500 barrels, quality being more an object to them than quantity.

As before stated, this old and honored concern dates back as far as 1810, and it is safe to say that no distilling concern in the United States stands higher or has a better reputation throughout the length and breadth of the land than the house of A. Overholt & Co.

Mr. Charles W. Mauk is the active and efficient General Manager of the concern. He is a business man of marked ability, enterprising and progressive, and he will no doubt see that the high reputation the house has enjoyed for so many years in the past will be fully maintained.

The general offices of A. Overholt & Co., are at Nos. 503 and 505 Ferguson Block, Pittsburg, where all matters pertaining to business receive prompt and careful attention.—*Exchange.*

## GEORGE PAYNE IN AUSTRALIA

George Payne, the gentleman who introduced the levuro into California for the vintage of 1891, is in Australia working to introduce his yeasts there. The *Australian Vignerou* in announcing his arrival says:

"We are told that Mr. Payne went to California for the last vintage, and we are surprised that the California papers did not give full information on the matter, which should have attracted a considerable amount of attention instead of being almost totally ignored, as it seems to have been. Perhaps the PACIFIC WINE AND SPIRIT REVIEW, and other California newspapers interested in the viticultural industry, are awaiting results before expressing too liberal an opinion, for the wine was only nine months old when the latest news was sent."

The memory of the editor of the *Vignerou* is certainly at fault. We did announce Mr. Payne's presence here, and have the pleasure of his acquaintance. Furthermore, several vineyardists who tested his yeasts are pleased with them and would like to use them all the time. Mr. Payne did not form a company here to manufacture them—or rather cultivate them—but this fact does not detract one iota from his merits. Such men as I. De Tur and Arpad Haraszthy favor them for some wines, which is certainly a good recommendation and we have ourselves noted that wines fermented with them show a considerable superiority over the wines made from the same must but without the addition of the yeasts.

## OF INTEREST TO EXPORTERS

[COPY OF LETTER FROM PHILLIP HAMBURGER, ESQ.]

Messrs. Wm. Foerster & Co., New York—GENTLEMEN: During our stay in Europe this summer I took occasion to visit your warehouses in Hamburg, wherein you have stored American whiskies, and through the courtesy of your Mr. Wm. Foerster was enabled to inspect the storage of the same, and am pleased to say to you that the goods entrusted to your care in these storage houses are in excellent condition as to the manner in which they are tiered and the care which is exercised to prevent any leakage from defective packages; and we are free to admit that better storage could not be provided for the same in our own warehouses in this country. We found the goods stored from the second floor up three tiers high, in well-lighted and ventilated storage houses; have tested and examined some of our own goods stored therein, and certainly feel that our interests are well taken care of from our personal observations as to the superior storage and as to the manner in which our goods are being handled.

During all our stay in these different warehouses, the Government officer, who has charge of the same, accompanied us to the different floors, as he carries the key with him, like the Government storekeeper does in this country at the distillery bonded warehouses.

Very respectfully yours,

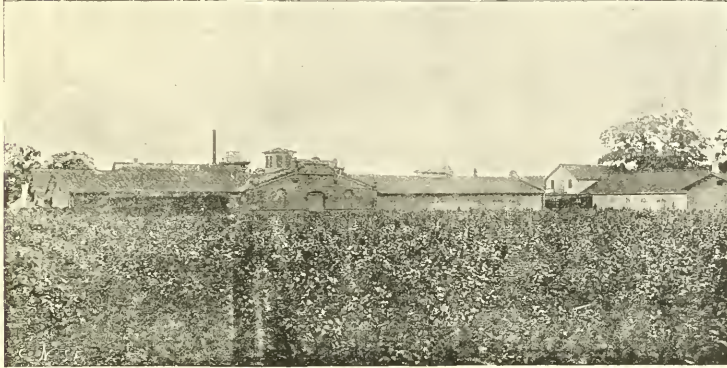
PHILLIP HAMBURGER.

"Cellulose," according to *Engineering*, is now being used as a covering or protecting shell for bottles. It is intended to take the place of the straw coverings at present in very general use. Sheets of common cellulose are stamped with fairly deep indentations, oval in shape, about 1 in. long, less than  $\frac{1}{2}$  in. wide, and about the same distance from each other. The sheets are then cut into strips of the length of a wine bottle, and sufficiently long to go twice around it. They are then rolled round the bottle with the hand, so as to form a double shell, and are fastened together near the top and bottom with a metal spring, so that there is a double protection to the bottle. The raised surface is outside and the indentation within, the protuberances resembling cocoons in shape and size. The indentations are so made that when the cellulose is rolled together they do not all fit into each other, but generally upon the flat surface. Thus great elasticity and power of resistance is offered when the bottles are packed. The covering also fits tightly, and does not lose the bottle in handling. Besides this saving in breakage, it is said that bottles covered with cellulose can be packed more closely than with straw, thereby saving boxes and freight. It is perfectly clean, more durable than straw, and is a non-conductor of heat. The cellulose shells in Mayence cost about 5s a thousand more than straw but otherwise they are in every respect more economical.

# EL PINAL VINEYARD

ESTABLISHED 1852.

THE LARGEST PRODUCERS OF PURE SWEET WINES IN AMERICA.



WINE VAULTS AND FERMENTING HOUSE.

George West & Son, Stockton, Cal., U. S. A.  
SONOMA WINE & BRANDY CO., 1 & 3 FRONT ST., NEW YORK.

## PAUL MASSON,

Successor to LEFRANC & MASSON, SAN JOSE, CAL.

PRODUCER OF THE HIGHEST GRADES OF

California Champagnes.

PRODUCTS OF THE

NEW ALMADEN VINEYARD.

SWEET AND DRY WINES AND BRANDIES A SPECIALTY.



DIPLOMA AND MEDAL, PARIS, 1889.

GOLD MEDAL, INTERNATIONAL FOOD AND WINE EXHIBITION, BERLIN, JUNE, 1893.

FIRST AWARD AND MEDAL, MELBOURNE, AUSTRALIA, 1889.



### THE INGLENOK TABLE WINES

— AND —

### OLD PRIVATE STOCK BRANDIES,

GROWN and BOTTLED at the Celebrated

### INGLENOK VINEYARD

SOLD ONLY IN GLASS.

OF RUTHERFORD, NAPA CO. CAL.

One Genuine Unless Bearing LEGAL PURE WINE STAMP and TRADE MARK on Cork Cap or Seal. Only Matured and HIGHEST GRADE WINES Placed on the Market On Sale by Leading Grocers and Wine Merchants in Every City in the Union.

Office and Depot, 122 Sansome Street, San Francisco.

F. A. HABER.

## TEA KETTLE WAREHOUSE.



We have the pleasure of presenting above a picture of the "Tea Kettle" warehouse of James Levy & Bro. It is in this massive building that the "Tea Kettle" sold to the trade is stored. The warehouse as will be noticed is a substantial structure with an iron roof and iron shutters. It is magnificently lighted, enabling the light to reach all portions of the interior. The warehouse is heated by steam and is fitted with all modern appliances.



The racks on which the barrels are stored are shown in the accompanying cut. It tells better than any words of description the manner of storage and the care given the whisky before it leaves the warehouse.

### CONGRESSIONAL PROSPECTS.

The short session of Congress has just begun and of it several measures we will consider those which are of general interest to the trade.

The first of these is the indefinite bonding bill, the McKenna bill, which is not sleeping by any means but which will be handled at this session by one of the California members. The expediency and justice of this measure cannot be questioned. If there is anything which can defeat it, it will be a senseless cry of "Whisky Ring" from the rural members, or other interested quarters.

A suggestion to increase the revenue of the Government by increasing the internal revenue tax on distilled spirits is meeting

with considerable disapproval. Those inclined to favor it say it is the best possible way to meet the situation with the least disturbance of general business interests. It is argued that by an increase of 10 cents a gallon the tax would mean an increase of \$10,000,000 in the year's receipts, and if the tax was raised to \$1.25 per gallon there would be an addition of \$30,000,000 or more annually. It should be remembered, however, that an increase of tax does not always bring a corresponding increase of revenue. During President Johnson's Administration the whisky tax was raised to \$2 a gallon, but the receipts fell off one-half, and it was subsequently found expedient to reduce the tax.

The Raines Amendment to the Sweet Wine Bill, which absolutely has no merit in it, will of course bob up. The California members in Congress can be counted on to defeat that, all being well posted in regard to this matter.



# THE ANDERSON & NELSON DISTILLERIES CO.

DISTILLERS OF FINE KENTUCKY BOURBON, RYE AND MALT WHISKIES.

## ANDERSON

## BUCHANAN

## NELSON

ANDERSON DISTILLERY COMPANY  
HAND MADE SOUR MASH FIRE POT STILL  
LOUISVILLE KENTUCKY



NELSON DISTILLERY  
FIRE COPPER DISTILLED  
BOURBON WHISKEY  
THE NEWCOMB-BUCHANAN COMPANY  
JEFFERSON CO. KY.

### LOUISVILLE, KY.

ALSO  
GENERAL AGENT FOR U.S. CLUB.

WAREHOUSES  
ALL HEATED BY STEAM  
SHRINKAGE GUARANTEED  
ON EACH AND EVERY BARREL.

## Correspondence.

CLAYTON, CAL., December 13, 1892.

*Editor Pacific Wine and Spirit Review*—Sir: The undersigned would like to offer a few remarks and suggestions relative to the exhibition of the native wines and brandies of California at the Columbian Exposition.

This article is mainly prompted by the perusal of reports of recent meetings of wine dealers and producers and the semi-annual meeting of the Viticultural Commissioners held on the 12th inst.

There seems to be dissatisfaction on the part of several prominent dealers and producers of wine regarding space in the California Building. All the kicking looks to me to be made because they cannot get space enough to be given to each concern to rig up a sort of bazaar for a grand display of their goods and run something like a banquet hall in the Exposition Building.

Now if I understand it this Exposition is intended as a place to display the products of the State and by the producers of said products. There has not been a single voice raised by any member of this intelligent committee (that I have seen) whereby an actual wine grower and producer of this State can have his products properly represented, and simply enough of every kind to allow the judges to properly sample wines. It looks to me the great aim is to get up a stunning display and allow everybody in on an even plane.

While I do not object to any who are solely dealers making exhibits I do object as a producer to their setting up their goods and being adjudged along with and under the same rules and regulations as growers are given, and for one I won't stand such an imposition.

Therefore, I beg to suggest that the wine producers who desire to exhibit their product are fully entitled to rules and regulations different from those governing the exhibits of dealers only (or even dealers who to some extent are producers also).

To that end I would say the producer should enter a line of his make of wine; simply each variety made. In other words without blends being in the lot, and the amount to be allowed to each to be not less than six bottles nor more than twelve of any one kind or variety. Every exhibitor in this department (say we call it the Wine Producers Section or Department) should be compelled to fill out, subscribe and swear to a statement setting forth the character, etc., of the entry or exhibit which may be substantially as follows:

"This is to certify that the undersigned being desirous of exhibiting and entering for competition his product of native wines manufactured from pure grape juice only, enters the following under the rules and regulations governing such exhibits of the Columbian Exposition, etc.

Location of vineyard.  
Number of bottles entered.  
Kind or variety of wine.  
Variety of grapes.  
Date of vintage.  
When bottled."

And any other questions thought proper by the Exposition authorities, followed by something like this:

"I or we do hereby certify that the foregoing statement of wines entered by.... is correct and that said wines are pure and free from blends or mixtures of any foreign substance whatever and manufactured by me (or us) as stated in every particular. Sworn and subscribed etc., etc., before proper officer."

The bottles should be labelled all alike without name of producer, simply numbered by exhibitor and a serial number of the exhibition, etc. The judges selected should be composed of wine experts; the very best that can be found, as I claim it is more difficult to judge a naked wine than a blended one.

That some arrangement can be made with the Board of Control to allow and inaugurate such an exhibit I feel certain, and that such a method would best please growers and producers seems certain because it allows each wine of a single variety or kind to be adjudged on its true merits. Of course producers who enter their wines under this department or head, are not

debarred from entering also the general exhibit of wines fit for consumption. I think that the general California wine exhibit should be made in the Horticultural Building and the exhibit of the growers and producers in the State Building, in which case I don't see any grounds for kicking about space in either building.

All of which is respectfully submitted and discussion earnestly hoped for.

R. C. TERRY,  
Glen Terry Wine Co.

We will say in connection with the above that the idea of the wine men was to get a given space in the California Building and make a collective exhibit. In this success has been attained. As far as concerns the main Horticultural Building each one must pay his own expenses.

While before the State World's Fair Commissioners, Mr. Arpad Haraszthy made an earnest plea for the State to bear the expense of some producers who are known to have fine wines but who are absolutely too poor to go to the expense of exhibiting them. The State World's Fair Commission is likely to do this.

Mr. Terry's communication is open for discussion.

## NO FREE TRADE WANTED.

The *Wine and Spirit Bulletin* is not having an altogether lovely time in its campaign to put wine on the free list. Opposition has sprung up in all quarters, not only in New York State, Ohio and California, but here is the way the question is handled by Mr. Champion Bissell, after quoting the *Bulletin's* article:

"To which we say, while the American people have just shown their disapprobation of a system of inordinate tariff duties, we do not believe that any considerable proportion of them would favor absolute free trade, in any product that can be readily made in the United States. This does not touch raw material.

Our Government must have revenue, and a system of duties on imports is the easiest way to get it.

Duties should be levied on luxuries rather than on necessities, and it is generally admitted that wine is a luxury. It is pleasant, agreeable and healthful, but people can get along without it, if it is not to be had; therefore it is a fit subject for a tariff duty.

This is the politico-economical view. Let us next take a practical look at the question. Who wants the duty of 50 cents per gallon removed?

The importers do not, because this duty keeps out an enormous amount of foreign trash; and our importers are an intelligent class of merchants and prefer to handle only meritorious goods. A wine must be of fair quality before an importer will advise his foreign consignor to ship it to the United States where it must pay 50 cents a gallon before it can get into the market. The tax is not especially onerous even on the lower grades of Bordeaux or Spanish wines, and on the higher grades it amounts to nothing. If you are paying \$30 a case for Lafite what does it signify that the Custom House claims a dollar on the two gallons therein contained?

The importer then doesn't banker after free trade in wine, the American vintager certainly doesn't, but what about the American consumer? He doesn't clamor for it; because he can get all the claret, Sherry or Port that he wants, as cheaply as the Frenchman and the Spaniard get theirs at home. To be sure, the goods are the product of his own country; and this can be said in the case of the foreigner also; their goods are their own product. Are they any the worse for that? Low priced wines are of about equal value the world over. A Bordeaux *vin ordinaire* is no better than an average California claret, and a low-priced Sherry in Spain is no better than California 65 cent Sherry. Let each nation enjoy its growths. If better growths want to come in, tax them. The French nation has recently adopted this doctrine.

Nobody then seems to want free trade in wines, except our friend Mr. Washburne. He has placed himself in the position of the juror who found that eleven of the jurors were altogether obstinate and indisposed to coincide with his most reasonable view of the case.

In his crusade in favor of free wines we fear that Brother Washburne is doomed to carry the banner alone.

And if he advocates free spirits, the Kentucky and Pennsylvania distillers will rise as one man and annihilate him.

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## MR. HARRIS' VIEWS.

The following interview from the Cincinnati *Enquirer* of the 3th inst. will be perused with great interest, emanating as it does from one of the very best posted leaders of the trade at the headquarters of the whisky interest. The *Enquirer* says:

Theories were freely advanced on the matter, but quite the best talk of the day was that held by an *Enquirer* representative with George W. Harris, of Jas. Levy & Bro., perhaps the richest distilling firm in this city. Mr. Harris is a member and is generally recognized as one of the best posted men in the business.

"How do you look up on the present whisky rage?"

"It is my opinion that there is a great deal of method in the madness of the trust in the late advance of five cents per gallon on spirits. I am of the opinion that the trust officials firmly believe the tax will be advanced at the present session of Congress, and their ramifications are so extensive that they are undoubtedly in the best position to feel the pulse of the Congressmen and Senators, and to know what will be their probable action. If my theory is correct, there is another and much weightier reason governing them in advancing five cents on their spirits, for I contend that this advance of five cents per gallon, as well as the contemplated further advance within the next couple weeks of three to five cents, had been made for the purpose of curtailing the consumption of spirits for the time being.

"I know this theory is radical and revolutionary. If you stop to figure it out, there is an immense amount of good, hard, common sense back of it. In fact it is a sharp and bold move, worthy of the keenest manipulators of Wall street, for, while they may sacrifice an apparent profit of \$300,000 to \$500,000 in the next sixty days, in the decreased sale of their spirits by reason of the advanced prices they are playing for a profit of from \$6,000,000 to \$8,000,000 in the next sixty days on the very spirits which they are unable to sell on account of the advance. In other words they are advancing the spirits in order to keep the people from buying them, figuring that every gallon of spirits they can store away until after the contemplated action of Congress, will represent to them fifty cents per gallon profit, instead of five cents additional profit, which they are now asking for their spirits more than they sold for a week ago; so you see their stand in the position of the trade in offering to sell all the spirits the people want at the advanced price; but their intimate knowledge of the business gives them the assurance that the trade will only buy from hand to mouth on the marked advance and curtail their actual requirements as much as possible.

Where a dealer could use in the regular course of his business, say 100 barrels of spirits a day, he would manage to get along with twenty-five, and at the same time the trade cannot take exception to the action of the trust, for the trust offers to sell them what they want at present prices, but the trust simply puts up the price so high that the dealer would not buy much."

"How about the trust and the cheap whiskies?"

"It is a fact, which is beyond contradiction by those who are posted, that the trust virtually controls to all practical purposes, the output of those Kentucky distillers, who have been making what is known in the trade as "quick-aging goods," to wit: whiskies that, when thirty days old, are sufficiently ripened by a high degree of heat to be ready for consumption for that class of trade which would otherwise take a low-priced compound made from spirits, thus preventing the Kentucky distillers from interfering with their plans for at least three months and further, forcing the trade at large to dump their cheap Kentuckies of '90, '91 and '92 as a substitute for spirits, and calculating that the general trade throughout the United States will thus be forced for the next four months to draw from their own reserves from the bonded warehouses, simply because the trust will put its price for spirits so high that it will be more profitable for the dealer to do this than to buy the spirits."

"When does the tax go up?"

"The trust must figure on Congress doing something prior to the 1st of March, after which time the trust will hold an immense stock of spirits and spirit goods in the warehouses, and the stock of the general trade of this class of goods will be practically exhausted, thus forcing them to become immediate purchasers of the trust which will reap the benefit of the increase in the tax on these holdings of whisky in the bonded warehouses."

"What profit does this mean?"

"If I have correctly gauged their scheme the trust will make in the next twelve months not less than \$15,000,000 to \$25,000,000 more than under normal conditions, and their stock will

be selling at \$125 per share before the year has rolled around. I believe that the movement originated in the successful efforts of the New York cliques, backed by the trust officials to buy the stock; that their foresight has been keener than that of the balance of the trade, and that they will reap the benefits that always attach to success."

It is further figured that the two advances in high wines of five cents, ten in all, means an increased daily profit of \$15,000 or over \$5,000,000 a year. It is also understood that 100,000 barrels of cheap whisky have been bought up by speculators, which, at \$25 per barrel, means \$2,500,000.

## HILGARD'S LATEST PLAN.

We are informed that a combination has been formed by Prof. Hilgard, Mr. E. J. Wickson, and the *Pacific Rural Press* to push a bill through the Legislature this winter to combine all the State Commissions, such as the Horticultural, Viticultural, Forestry, etc. and establish the whole at Berkeley with Prof. Hilgard at the head. Every influence which this combination can bring to bear will be exerted to pass the bill.

Let us examine this plan, and ascertain the motives of those who are fathoming it, and discuss its advantages, if any, and its disadvantages.

The bill is one that crops up at every legislature in one shape or another. Sometimes it is proposed to put the combination at Sacramento and sometimes at Berkeley but in either event the idea is the same.

That the State Commissions have done a vast amount of good cannot be questioned. They have all disseminated invaluable literature on the subjects investigated by them and have made special investigations that are of permanent benefit. The reports of the Horticultural and Viticultural Commissioners are among the most prized publications in the English language on the topics discussed.

This journal is the only one in California representing the viticultural interest and we enter a strong protest against any combination. We do this for many reasons.

To begin, any combination that takes in the horticulturists and viticulturists will never succeed. Many of the former are Prohibitionists in principle if not in politics and the combination will not work. It has been tried in the case of the raisin growers and wine makers and has failed.

We object to Prof. Hilgard being at the head of any special investigations on viticulture. For several years he has conducted a so-called Viticultural Laboratory at Berkeley and some experimental plots elsewhere. He cannot point to a single viticulturist who has been benefited by his work. It is all theoretical, not practical. Take for instance his propagation of the idea that all wines shipped out of the State ought to be pasteurized. His advocacy of that resulted in nothing as far as can be learned, but one rich company that took up the matter is now in the misty nowhere.

As another instance of Prof. Hilgard's ideas of practical work, it is well-known that a phylloxera-infested parcel of vines was maintained by him at Berkeley in spite of the protests of the vineyardists of Alameda county. It is charged by many of these vineyardists that Prof. Hilgard was the first to introduce this destructive pest south of Carquinez straits, and it is gradually getting hold of the vineyards in Alameda and Santa Clara counties.

The why and the wherefore of the combination is easily reached. Prof. Hilgard is head of the Agricultural Department at Berkeley. Mr. Wickson is "Lecturer on Practical Agriculture" or something of the sort at Berkeley, at the comfortable salary of \$200 per month, for which he lectures the ten or twelve students in the Agricultural Department, and in addition he holds the position of editor of the *Rural Press*. The wheel within a wheel is thus easily discerned.

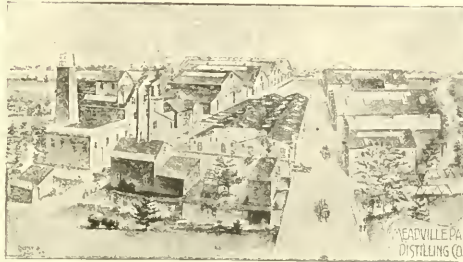
During the fortnight we had the pleasure of meeting Mr. P. J. Lanphear, the energetic and successful representative of Moore & Selliger, Louisville. He reports a very satisfactory trip thus far, having booked large orders for the sterling brands distilled by his house. Mr. Lanphear was particularly gratified at the excellent demand for "Astor," "Belmont" and "Nutwood" on the Coast and said that his house was highly pleased with the wide and steady demand that has been created for their goods here. All of which goes to show that the "Coasters" know a good thing when they meet it, and that they stick to it.

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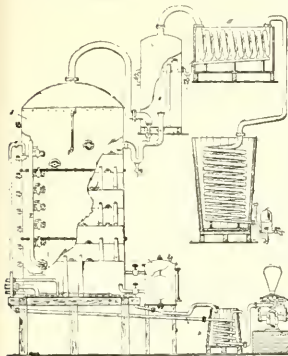
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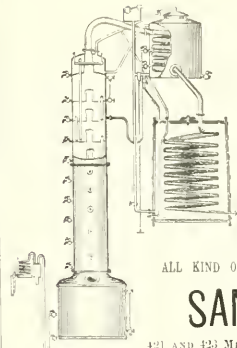
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# PACIFIC WINE & SPIRIT REVIEW

JOURNAL OF VITICULTURE

VOL. XXIX, NO. 12.

SAN FRANCISCO, JANUARY 20, 1893.

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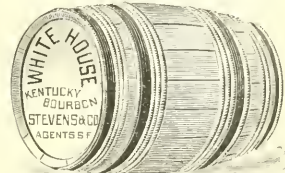
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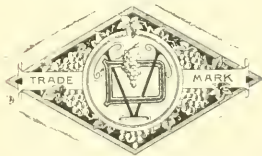
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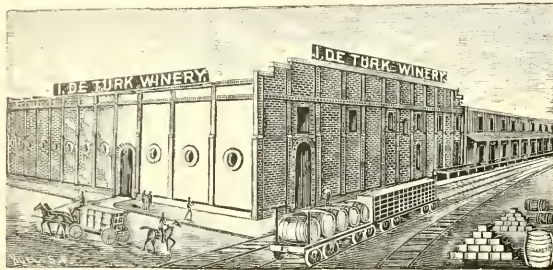


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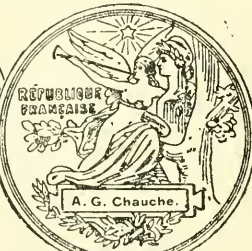


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# PACIFIC WINE & SPIRIT REVIEW

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The PACIFIC WINE AND SPIRIT REVIEW is the only paper of its class West of Chicago. It circulates among the wine makers and brandy distillers of California; the wholesale wine and spirit trade of the Pacific Coast, and the importers, distillers and jobbers of the Eastern States.

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## MARKET REVIEW.

**W**HISKIES—The year opened up rather quietly and most of the merchants complain that "there is no business doing." They have settled up their '92 business and are ready for the active work of this year, but still the buyer is somewhat backward.

Receipts continue large, especially by rail. The jobbers are laying in their supplies and evidently anticipate a lively Spring trade. The indications are that by the 1st of February the Spring trade will have fairly opened.

**C**ALIFORNIA WINES—The wine shippers are just now agitated over the question of freights and stimulated by the low rates quoted by the steamship, rail and sail, are rushing on large shipments. According to reliable reports stocks in New York are smaller than for some time back, but the free shipments by water recently will soon bring about a change.

The local trade is very quiet as might be expected after the holidays.

Holdings in this country are still stiff in their views. Some large sales have been effected at figures declared to be entirely satisfactory to the producers.

## TOTAL WINE AND BRANDY RECEIPTS FOR 1892.

WINE.....	9,474,353 Gallons
BRANDY.....	636,080 "

## THE WINE TRADE OF 1892.

### THE EXPORTS FULLY MAINTAIN THEIR OWN IN VOLUME.

A Healthier Tone than at the First of the Year—Splendid Showing in the Exports of Brandy.

The wine trade of 1892 was, as far as volume goes, the largest in the history of the industry. As to the feeling among the merchants and shippers the market has a far healthier tone than at the opening of the year. Values are firmer and everyone is more hopeful.

While shipments east and foreign have been as large in quantity as in 1891, the Coast trade has expanded in a very satisfactory manner and we look for 1893 to be more prosperous than has been the case for some years. The opening at least is full of promise.

An analysis of the statistics which appear on the next page will prove an instructive lesson. The salient points are:

1st. A decrease in the shipments by water to New York. This means less wine going out merely to be stocked up in New York.

2d. A magnificent increase in the shipments by rail—a most satisfactory circumstance as such shipments denote actual sales.

3d. A handsome growth in the trade with Great Britain and Germany.

4th. A fine increase in cased goods shipments—also a good condition of affairs.

5th. A decrease in exports to Central America, Hawaii, Japan and British Columbia. This is due in the case of Central America to unsatisfactory trade relations, rates of exchange, and in some cases, sharp commercial lessons in extending credit too freely. In the case of Hawaii, hard times is the cause. The others are not of great consequence, the falling off in Japanese shipments not being at all reassuring.

7th. Mexican trade has about held its own.

Certainly the wine trade has every reason for self congratulation on the situation.

Turning now to the brandy business, these salient points might be noted:

1st. The splendid development of the market in Great Britain and Germany and consequent growth of exports to those countries.

2d. The fine increase in the overland trade, especially in bottled goods.

3d. The decrease in exports via the Horn—which is not to be greatly regretted, considering the expansion elsewhere.

Shippers can look forward to 1893 with some satisfaction. Added to the firmer feeling is the certainty of cheap freights. Not only has the railroad company come down with its charges but the competition which the Pacific Mail will get on the Panama line and is now getting to Mexican and Central American points, means cheap rates. The rate on wine by water around the Horn is so small that it is scarcely considered as much over a ballast rate.

So then we have most conditions favorable—better wine, a rising market, cheap freights. We wish we could add shorter credits and a prosperous class of producers.

WINE EXPORTS 1892.

TO JAPAN AND CHINA.

MISCELLANEOUS FOREIGN SHIPMENTS.

TO NEW YORK.

Months	Cases	Gallons	Value
January	41	116,538	\$ 41,672
February	101	312,657	228,241
March	145	361,404	337,771
April	357	514,256	439,413
May	218	331,924	332,784
June	285	403,904	382,289
July	180	265,597	196,916
August	163	288,823	229,731
September	156	237,003	182,196
October	88	209,716	182,196
November	879	498,321	175,965
December	139	498,812	225,111
<b>Total</b>	<b>2,848</b>	<b>4,331,802</b>	<b>\$1,983,306</b>
In 1891	1,862	4,939,737	2,243,057
In 1890	1,360	3,791,312	1,570,429
In 1889	667	3,603,345	1,565,935

Months	Cases	Gallons	Value
January	8	3,889	\$ 1,230
February	8	3,770	1,718
March	69	1,672	745
April	75	2,275	1,389
May	67	2,770	1,178
June	13	1,817	960
July	56	3,535	1,382
August	3	7,906	2,853
September	16	5,237	2,028
October	26	6,434	2,620
November	18	3,757	966
December	19	661	326
<b>Total</b>	<b>378</b>	<b>42,149</b>	<b>\$17,544</b>
In 1891	796	60,697	24,655
In 1890	324	23,076	10,531
In 1889	117	22,710	10,741

Months	Cases	Gallons	Value
January	5	295	\$ 92
February	7	413	1,153
March	71	540	1,082
April	94	817	1,085
May	75	540	695
June	3	151	145
July	5	470	225
August	1	593	731
September	71	48	78
October	12	1,036	778
November	1	85	93
December	1	5,415	5,000
<b>Total</b>	<b>367</b>	<b>14,887</b>	<b>\$10,522</b>
In 1891	187	4,758	3,762
In 1890	200		

TO GREAT BRITAIN.

Months	Cases	Gallons	Value
January	15	4,296	\$ 1,720
February	15	4,020	2,726
March	102	22,135	8,841
April	44	360	3,392
May	11	367	218
June	11	205	14,492
July	41	510	291
August	1	490	82,621
September	1	1,222	
October	1	490	
November	1	490	
December	1	490	
<b>Total</b>	<b>174</b>	<b>72,843</b>	<b>\$82,621</b>

TOTAL OF SEA EXPORTS.

Months	Cases	Gallons	Value
To New York	2,848	4,331,802	\$1,983,306
Central America	9,006	90,223	107,864
Mexico	1,136	82,571	50,222
Haw 41	743	113,239	81,465
British Columbia	517	18,222	11,073
Japan and China	378	42,149	17,544
Great Britain	174	72,843	32,621
Germany	216	58,119	36,780
Other European	10	12,658	4,984
Tahiti	1	16,103	5,526
Other Foreign	357	5,545	5,032
<b>Total</b>	<b>15,876</b>	<b>4,843,128</b>	<b>\$2,336,117</b>
In 1891	14,289	5,492,500	2,632,000
In 1890	9,058	4,150,931	1,834,900
In 1889	6,533	3,945,275	1,753,256

TO CENTRAL AMERICA.

Months	Cases	Gallons	Value
January	1,063	14,879	\$ 15,818
February	671	9,239	10,059
March	830	7,774	10,477
April	1,131	8,214	11,912
May	801	2,753	2,753
June	1,432	10,776	14,636
July	815	2,749	5,785
August	79	4,151	5,744
September	417	4,299	4,829
October	486	4,454	4,649
November	333	8,036	6,707
December	475	13,929	11,959
<b>Total</b>	<b>9,496</b>	<b>90,325</b>	<b>\$107,864</b>
In 1891	8,607	109,813	133,853
In 1890	4,150	61,103	67,267
In 1889	2,781	44,769	43,629

TO GERMANY.

Months	Cases	Gallons	Value
January	54	15,963	\$ 10,464
February	84	1,000	1,000
March	84	1,049	1,049
April	1	15	15
May	1	100	100
June	1	3,000	3,000
July	112	32,522	11,717
August	16	120	181
September	16	120	181
October	16	120	181
November	16	120	181
December	16	120	181
<b>Total</b>	<b>216</b>	<b>58,119</b>	<b>\$36,780</b>

WINE EXPORTS BY RAIL.

Months	Cases	Gallons	Value
January	1,820	467,581	415,722
February	1,763	415,722	383,840
March	2,848	687,102	687,102
April	2,710	2,610,001	2,610,001
May	3,613	467,275	467,275
June	2,185	357,738	357,738
July	2,021	882,289	882,289
August	2,730	612,088	612,088
September	3,004	750,444	750,444
October	7,815	548,174	548,174
November	3,293	481,465	481,465
December	3,293	481,465	481,465
<b>Total</b>	<b>30,948</b>	<b>6,230,624</b>	<b>\$2,680,041</b>
In 1891	30,926	5,021,179	2,369,775
In 1890	3,000	4,941,689	2,369,775
In 1889	3,000	3,945,794	2,369,775

TO MEXICO.

Months	Cases	Gallons	Value
January	127	5,949	\$ 2,977
February	30	3,082	1,837
March	29	7,865	4,637
April	253	10,367	7,914
May	159	7,687	5,916
June	129	4,886	3,167
July	45	3,435	3,177
August	68	5,459	5,459
September	121	4,789	2,908
October	28	10,362	5,043
November	79	4,926	3,727
December	105	10,287	5,624
<b>Total</b>	<b>1,156</b>	<b>82,571</b>	<b>\$80,222</b>
In 1891	849	46,828	46,828
In 1890	1,105	68,563	44,123
In 1889	707	52,358	33,548

TO OTHER EUROPEAN PORTS, 1892.

Months	Cases	Gallons	Value
January	5	50	\$ 50
February	5	3,260	1,233
March	5	29	29
April	5	2,248	1,005
May	5	200	200
June	5	6,052	1,146
July	5	208	130
August	5	208	130
September	5	208	130
October	5	208	130
November	5	208	130
December	5	208	130
<b>Total</b>	<b>10</b>	<b>12,658</b>	<b>\$4,984</b>

TO HAWAII.

Months	Cases	Gallons	Value
January	85	6,636	\$ 4,865
February	54	13,304	9,851
March	65	7,069	5,351
April	96	7,192	5,413
May	2	11,452	8,094
June	50	8,236	6,141
July	50	6,829	6,828
August	97	12,315	9,829
September	36	13,303	9,829
October	32	6,283	4,333
November	62	10,353	3,332
December	154	7,810	5,574
<b>Total</b>	<b>743</b>	<b>111,274</b>	<b>\$ 81,465</b>
In 1891	813	152,521	111,274
In 1890	671	118,996	88,723
In 1889	501	99,537	71,159

ALL EUROPE.

Years	Cases	Gallons	Value
1891	514	84,365	\$29,762
1890	365	43,687	24,725
1889	260	51,365	25,204

GRAND TOTAL OF ALL WINE SHIPMENTS.

Months	Cases	Gallons	Value
By Sea	15,876	4,843,128	\$2,336,117
By Rail Overland	30,948	6,230,624	2,680,041
<b>Grand Total</b>	<b>46,824</b>	<b>11,073,752</b>	<b>\$5,016,158</b>
In 1891	44,015	11,114,029	5,001,781
In 1890	9,258	9,091,997	3,722,412
In 1889	5,658	7,920,939	3,774,258

BRANDY EXPORTS 1892.

BRANDY TO DOMESTIC PORTS BY SEA.

Months	Cases	Gallons	Value
January	3	2,208	\$ 4,916
February	3	69,009	137,466
March	3	15,659	16,927
April	3	31,065	39,922
May	3	14,928	26,327
June	23	39,491	79,087
July	2	16,731	34,019
August	6	3,924	7,678
September	4	35,414	70,828
October	2	20,183	41,680
November	5	33,656	59,519
December	3	18,568	24,032
<b>Total</b>	<b>46</b>	<b>260,264</b>	<b>\$526,870</b>
In 1891	39	319,243	611,918
In 1890	30	328,037	353,294

TO BRITISH COLUMBIA.

Months	Cases	Gallons	Value
January	31	1,926	\$ 947
February	22	1,760	927
March	47	852	557
April	47	489	489
May	69	929	763
June	29	3,726	2,081
July	61	913	694
August	51	1,273	791
September	40	1,196	658
October	13	1,196	575
November	49	2,559	1,366
December	517	18,392	\$11,673
In 1891	619	30,654	17,518
In 1890	1,035	20,380	19,672
In 1889	471	12,840	11,588

TO TAHITI.

Months	Cases	Gallons	Value
January	1	144	\$ 90
February	1	3,793	1,536
March	1	230	94
April	1	3,062	1,139
May	1	2,928	735
June	1	2,687	642
July	1	2,687	642
August	1	2,687	642
September	1	2,687	642
October			



BRANDY TO GREAT BRITAIN.			BRANDY EXPORTS BY SEA			GRAND TOTAL OF ALL BRANDY EXPORTS.					
Months	Cases	Gallons	Value	Months	Cases	Gallons	Value	Months	Cases	Gallons	Value.
January	30,952		\$18,118	January	46	200,864	\$25,870	By Sea Foreign	621	240,063	\$ 10,832
February	3,272		1,655	February	10	109,028	70,206	By Sea Domestic	46	200,864	255,870
March	1,400		1,049	Germany	3	131,375	111,706	By Rail Overland	2,551	306,763	575,684
April	10		150	All Other Foreign	608	8,920	13,820				
May	36		30	Total by Sea	667	539,957	\$721,792	Grand Total	3,221	106,720	\$1,297,336
June	26,756		19,357					In 1891	1,630	399,612	1,214,419
July	21,820		14,875					In 1890	436	600,067	309,641
August	24,308		14,784					In 1889	300,595	300,595	985,742
September	504		300					* No overland case report.			
October	109,028		870,306								
November	58,440		40,215								
December	19,337		9,694								
Total	41,658		55,620								

ALL OTHER FOREIGN BRANDY EXPORTS.			BRANDY EXPORTS BY RAIL.				
Months	Cases	Gallons	Value	Months	Cases	Gallons	Value.
January	36	728	\$ 1,208	January	112	21,205	
February	45	365	755	February	233	37,530	
March	54	215	665	March	324	47,319	
April	64	1,098	2,214	April	175	39,607	
May	17	282	573	May	251	42,908	
June	40	344	655	June	177	18,345	
July	25	400	486	July	127	10,884	
August	114	358	394	August	109	10,461	
September	12	3,735	3,561	September	308	35,740	
October	6	524	459	October	321	59,627	
November	16	469	674	November	251	28,963	
December	211	112	660	December	196	37,174	
Total	608	8,600	\$13,820	Total	2,551	396,763	\$575,684
				In 1891		10,461	\$ 471,079
				In 1890		206,840	
				In 1889		204,000	

\* No overland case report.  
 † Estimating cases at \$10 and bulk brandy as tax-paid at \$1.50 per gallon.

Hoffheimer Bros. are in fine spirits over the condition of things in their office. They are receiving unsolicited orders for '93 Ripy, of which they control the crop. Almost all of the White Mills has been sold as well as their Hoffheimer Bros. rye. Outside of their specialties they have no trouble in disposing of their fine stock of eastern rye. In fact, according to good authority they are kept busy receiving and answering telegrams and mail communications and booking orders.—*Bonjacks*.

WINE AND BRANDY RECEIPTS 1892.

	Wine.	Brandy.
Total for January	886,404	196,133
February	996,890	43,930
March	808,555	31,230
April	852,332	25,717
May	844,426	33,960
June	914,920	29,415
July	770,754	17,170
August	771,221	43,595
September	862,100	45,980
October	834,830	21,400
November	1,065,891	83,110
December	926,030	164,440
Total	9,474,553	636,080
January 3, 1893	17,190	11,000
4	27,740	2,300
5	78,970	38,300
6	29,400	320
7	90,290	6,000
9	27,350	3,840
10	42,510	4,000
11	48,640	8,320
12	27,450	9,690
13	24,000	2,600
14	87,730	960
16	50,930	2,700
17	44,180	500
18	54,430	7,180

The numerous persons who have been dupes for such bogus concerns as Bryan's Agency Company, the General Agency Company, the People's Seaside Holiday Association, and the Californian Wine Growers' Association, will learn with satisfaction the sentence of five years' penal servitude passed at the Old Bailey on Monday last, upon John Victor Mostyn, alias Winter, alias Maddell. The story of Mostyn's rascality occupied the Court for two days. As far back as June, 1890, Mostyn was advertising for a man to fill a position of trust, who could deposit money as security. The prisoner had offices then at 53 Chancery-lane, and called himself Bryant's Agency Company. A man named Bassett told how he applied in answer to the advertisement, and was asked for a deposit of £50. He gave a cheque for £29 14s.—all he had in the bank—and a little time afterwards gave a bill for £20 more. On July 15th he was told to take a holiday, and on the following day he found the office cleared, all the furniture removed, and Mostyn gone. Witnesses were then called as to the General Agency Company, which was supposed to be carried on in Southampton-row. A man named Haslar was called on to say how he paid £25 in November, 1891, and he cried how, after the usual disappearance of Mostyn, he tracked him out time after time by the advertisements he saw offering men situations, but he never got any of the money back. The General Business Agency never did any business, but it was mixed up with the Seaside Holiday Association, which was an association inviting people to subscribe 1s. a week and go away for a fortnight's holiday at the expense of the Association. All the witnesses were cross-examined by the prisoner, but nothing was elicited to sway the minds of the Recorder and the jury in favor of the prisoner, who had formerly undergone five years' penal servitude, and again went back to his old quarters for a similar period.—*London Wine and Spirit Gazette, Dec. 24, 1892.*

# THE GENUINE PRUNE JUICE

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PRODUCTION OF HIGH CLASS WINES.

It is a serious thing for me to ask today, "Does the production of high class wines pay?" and yet I have to ask it. Others who have sunk their little all as well as I did in order to produce this class of wine, are asking the same question.

What is the answer? A negative one I am in course of being forced to think.

How so? One of the largest producers and wine merchants of San Francisco, and a man I have all faith in, told me last summer that there was no market in America for high class wine; that the market has still to be made; that he himself was compelled to mix his high class wines with the lower since that was on the whole the best thing to do with them because he could not get his price for them and he would not sell them for what he would have to blush at. Nor was this merchant solitary. Several besides him gave point to the same utterance. How so, indeed? Is there any further need of going farther?

I shall go farther though and quote my own experience. I have a Cabernet Franc wine which took a first prize at the Viticultural Convention held three years ago. A New York wine merchant tasted it in the cellar last spring and called it wonderful. A little after a San Francisco wine merchant tasted it and pronounced it perfect. I would have less faith in the words "wonderful" and "perfect" had they been spoken in my hearing for I might consider them "soft savdax," but they were spoken when I was not present. Well, this Cabernet when I attempted to sell it in San Francisco last summer could only get an offer of twenty-three cents. Great Thor! Twenty-three cents for a Cabernet Franc in sound condition, with a color like the deepest ruby; with a bouquet like the purest nescgay; with a mellowness soft as velvet and a *seve* which embalmis the fauces and throat and fills the nostrils. I felt like cursing and I wished to shoot somebody, but took the woman's plan and was soon laughing. The ridiculousness of the twenty-three cents sticks to me yet.

Now, given no market for high class wines on the right hand, and twenty-three cents for sound Cabernet Franc on the left hand, is it heresy, is it not as good as Church doctrine to say that high class production will not pay? I wish to goodness I could get light enough from sea or land to think otherwise.

California is producing this moment Cabernet Franc and Cabernet Sauvignon; also Sauvignon Blanc and Semillon wines equal to the *crus classis* of the Gironde and no humbug about it. California may not have attained to a premier *crus*, but she certainly has to a *quatrieme, troisieme, aye, deuxieme crus*. However, what is the use if she has no market for her high wines or can only obtain for them such a dole as France vouchsafes to a *Bourgeois Inferieur* when in a malicious mood.

What then is to be done? America possesses a market for *vin ordinaire* and even *bon ordinaire*. He who has the Mondense, the Tannat, the Saint Macaire, the Zinfandel (if on hill-side), the Sauvignon Vert and the Burger, let him bless his stars and abide with these, for he can live.

He who has the Cabernets, Sauvignon Blanc and Semillon and nothing else, God help him, for man won't. If, however, he has the pocket and the breath left, let him come down from his high place, set out the Mondense, Tannat, Sauvignon Vert and

the like while he whistles "There is an ambition which o'ervaults itself and I will none of it."

What price should a high class wine fetch to pay? The Medocains seem to settle this by rating a premier *crus* at 100 and a *bon ordinaire* at 20, both fresh from the vat; also by rating a *deuxieme crus* at 75, a *troisieme* at 50 and so forth. I suppose this scale was framed with a reference to the bearing powers of the vines whence came a premier *crus*, etc., and a *bon ordinaire*. Take for instance the Cabernet Sauvignon, whose juice is the sole ingredient in a premier *crus* and the Saint Macaire whence comes the *bon ordinaire*. While the Cabernet Sauvignon will afford 100 gallons to the acre, the Saint Macaire will 500. Now 100 gallons of wine at \$1 a gallon is no more than 500 at 20 cents. A balance is thus struck.

Strike the same balance between high class wines and good *ordinaires* in America which is done in France, and high class wines will pay. At least they will pay as well as they should and they won't play second fiddle to their inferiors. Cabernets are the same poor bearers in California that they are in their native country. Saint Macaires, Tannats, etc., are the same heavy bearers in California that they are in the Gironde and elsewhere. Cabernets will give but one-fifth, if as much, in California that Saint Macaires will give, but the quality of the Cabernets is no less than five times the quality of the Saint Macaires, Tannats, etc. Reason joined to necessity then call that Cabernets shall be able to be placed at 50 cents, say this at least, whatever more, when Saint Macaires are saleable at 15 cents.

When I speak of Cabernets I exclude absolutely the so-called Santa Clara Cabernet which has nothing to do with Cabernets, and which though affording a *bon ordinaire* on some hillside, is really hurting the name of Santa Clara, if not of California. Men without an iota of conscience are bottling the wine of this vine and boldly calling it *cabernet* or *cabernet*, whichever sound or spelling strikes them best, and others who have heard of the great name of Cabernet, drink it in expectation of a wonder, and they add, "If that is your Cabernet, I am not stuck on it."

It was beautiful to go through San Francisco last summer and see the airs some brokers and wine dealers put on to a little fellow down from the back of the redwoods like me.

"Taste my wine, sir," I would ask.  
 "What have you got?"  
 "Cabernets," I would reply.  
 "Ha! too much of that in the market; every cellar is choked with it."

"With Cabernet," I would exclaim, "when I don't know that the Viticultural Commission's report gives much more than two hundred acres of the vine in all California."

"Great mistake, quite nonsense when Santa Clara which alone raises the Cabernet vine, is crushed under the amount of it. Guess you had better go home to your mother."

John A. Stewart

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A VOICE FROM THE TRADE.

SAN FRANCISCO, Jan. 9th, 1893.

To the Pacific Wine and Spirit Review.—Your kind invitation to contribute an article on the wine trade of 1892 for your issue of the 20th inst., we accept with considerable trepidation arising from the fact that the trade of '92 in all its essentials did not differ materially from the trade of previous years and the subject of this contribution has been so thoroughly threshed out in previous years that nothing is left to be added by us.

However we will say this:

The wine trade of the year 1892 showed an improvement as far as the volume of the output is concerned. This at least is an evidence that the demand for California wines is on the increase, which in itself is a favorable sign. If we come however to the prices realized we must say that the retrospect is not encouraging. Many reasons can be ascribed for this deplorable state of affairs,—among others the lack of harmony among competitors. This is truly heart rending and shows conclusively that many of our wine merchants have not that feeling of brotherly love for one another that the Good Book teaches should prevail among brethren.

We are aware that many of the producers claim that there is a ring existing among the wine merchants having for its object the "bearing" of prices—in other words a ring that makes the price at which a producer is allowed to sell to a merchant. This has been so often denied and in fact carries within itself evidence of such gross stupidity that we can hardly imagine how any sensible producer can believe in the existence of such a combination. We say it carries within itself its own refutation for surely a combination to regulate the purchasing price would place the large and the small buyer on the same footing—would in effect be giving the merchant who only buys a half million gallons a year the same advantage as the purchaser of 3,000,000 or 4,000,000. In other words the heaviest buyer would say to the smallest "we will let you buy at the same price we are buying so as to enable you the easier to compete with us in the Eastern markets."

Having tolerably a fair acquaintance with the heaviest buyers we are forced to confess that they are not that particular kind of philanthropists. Should not this of itself disabuse those afflicted with a delusion that a combination exists among the merchants?

But there are other reasons why a combination to regulate the purchasing price is neither feasible nor business-like, but the one stated is sufficient to relegate that old chestnut to the sweet past.

While a combination to regulate the purchasing price is out of the question, a combination to regulate the selling price is not only feasible but could easily be put into operation. There are of course obstacles in the way—serious ones. The most serious is the producer who ships to Eastern markets and breaks the price; ruins the market for the trade, for himself and for his fellow producers. This is the man who is in part responsible for the depression in prices. A combination among the merchants to regulate the selling price with the producer out of the field East, would inure to the benefit of all alike, as the merchant would then try and see how much he could give the producer and not how little, as he would then have full control of the markets East.

Of course we do not mean to create a Trust, nor do we desire in the event of such a combination being formed, to raise prices too high, but to advance them to such an extent as to give the producer a good profit and the merchant, too. The only other way we see to bring about better prices is to make the supply less so as not to be greatly in excess of the demand and that can only be brought about by the producer tearing up his vines. This would not benefit the ones who do the tearing up, but it would help his brother who did not give up the ship. It occurs to that perhaps the producer is no more of a philanthropist than the heaviest buyers among the merchants, and that he may of

fer some very forcible objections to offering himself as a vicarious sacrifice.

In conclusion we beg to say that we could elaborate this subject to any extent were this a paid contribution, but as it is offered *pro bono publico* we think it is giving you all you are entitled to.

Thanking you for your courtesy in opening your columns to us, we are,

Yours very truly,

[The preceding letter from Messrs. Luchman & Jacobi explains the cause of its having been written.

We must confess that we are surprised at its tone. That the merchants of San Francisco have been fighting among themselves, as explained above, is very true; but why Messrs. Luchman & Jacobi should wish to resurrect the old ill feeling between the growers and the merchants we are at a loss to understand. Their views on this point can scarcely be concurred in by the trade.

We are pleased to know that they have a measure of relief from buying and selling at low prices, and as they are one of the largest shipping firms, the rest of the trade and the producers will be glad to hear that they have a plan for paying growers better prices, and for maintaining reasonable values for California wine in the market.

It is to hoped that they will take active measures to put their plan into operation, and if they do, they will have the best wishes of the REVIEW for their success.—ED. PACIFIC WINE AND SPIRIT REVIEW.]

Arpad Haraszthy & Co., will shortly establish a permanent agency in Boston. Eugene Cantin, well known to the trade is making the arrangements.

Messrs. Culbert & Taylor did a very satisfactory business during the year just passed in all of their brands. Their leader, the Vermont of Messrs. Martini, Sola & Co., shows an enormous increase. We proffer our best wishes for the future to this young and enterprising house.—Bonfords.

The London Wine and Investment Company has filed articles of incorporation. The Capital stock is fixed at \$1,000,000, of which \$40,000 has been subscribed. The directors are Charles E. Dick of London, the London Syndicate Wine Company, Walter D. Dorn, M. D. Merritt, and Henry W. Westfall. But five shares of stock is held by each of the individual directors, the balance being subscribed by the London Company. The incorporators set forth that the principal place of business is to be in San Francisco, with offices in Fresno, New York and London.

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**SAUTERNES AND GENERAL TRADE.**

The variety of white wine that seems to take very highly with the American wine drinking people is decidedly more of the "Sauterne type" than of any other. This is very fortunate as the large area of vines planted in California in white varieties can be divided into the Riesling family and the three varieties necessary (the smaller acreage planted though) to make the blend of Sauternes.

This will easily divide the production. The Germans and French drink the red wines and consume most of the white wines and Rieslings. The Americans will consume the Sauternes.

It becomes necessary to provide such grades as will not disappoint the consumer. Many people will call any white wine "Sauterne" the same as they will call any wine "Riesling." The Riesling has its peculiarity well known and appreciated by its dry "gusto," its taste and its slight agreeable astringency. It is drunk with any meal. The Sauternes have two peculiarities—one is the so-called "Sauterne," a peculiar dry, slightly sweetish taste (very slight) with a pronounced after-taste of flint and is much admired when drunk with the entrees.

The "Haut Sauterne" is a dessert wine, not very positively dry, but leaving upon the palate a sweet savor. The French have of this type the crus of "La Tour Blanche," "Rieussec" and "Chateau Yquem"—all in great favor.

The sweetness mentioned above is just what is making the Sauternes a wine of merit. In it too lays the difficulty for the wine maker. His problem is to maintain the sweetness without adulteration and without artificial sweetening. The processes of making such wine are so varied and depend so much upon the origin of the grapes, the mode of fermentation, the care and skill of the cellarman, that I will not enter into details as to the making and keeping. Suffice it to say that no wine requires more care, more constant supervision, more nursing than the "Haut Sauterne," which brings the price always double that of the dry Sauternes.

It is very important to educate the people now beginning to use the delicate Sauternes of the two grades or qualities—one "Sauterne," the other, "Haut Sauterne." If an order is sent for "Sauterne" when "Haut Sauterne" is required, it will prove unsatisfactory. The dry wine "Sauterne" has its proper place at the table, but the so-called sweeter grade (the "Haut Sauterne") takes its place after or at dessert. The light delicate sweetness left or maintained on the palate, matches with the sweets and cakes of the dessert. A "Sauterne" must never have a sherry color, but must be a straw pale turning more upon light ochre green than really yellow. The color is sure to maintain itself if the wine is well nursed from the beginning and kept in a dark cellar. The quantity of wine of this kind that will be required at the Columbia Fair will make it an impossibility for California to supply the demand by half. It is a pity as a great many other wines will be called "Sauterne" without having the slightest touch or character of such wine.

Sauterne in general cannot be bottled before it is three years old. Previous to that age it soon leaves a deposit in the bottle, and such a wine now on the market is not to be found at less than \$1.50 to \$1.75 per gallon in bulk, and then not the best at that, as it is preciously reserved. My mode of clarifying is to bottle it when three years old, then decant it four months afterwards into fresh bottles. This mode is the best with three-year-old wine. If the wine is four and five years old, it keeps in the bottle without decanting.

While I read lately that many firms were satisfied with the year 1892 trade, nothing exists on record to prove it. A great deal of uneasiness is caused by the very loose way of giving credit on this Coast, and if we could adopt the Eastern mode of dealing it would relieve the trade considerably and give a new impulse to it.

The movement already made in the whisky trade caused by the whisky tax bill introduced in the House of Representatives will not harm the wine industry and if the sixty cents difference is added as it is expected, it will force a large quantity of spirit on the market that will be consumed as whisky. This will cure many of the habit of drinking whisky and they will come to use wine instead.

The Columbian World's Fair will bring to America wine drinking people, utterly ignorant of whisky drinking. This will increase the daily consumption of the wine to at least 30,000 gallons, and if only that small quantity is consumed in six months,

it will take away about six million gallons of our best wines from our stock.

The crop 1892 being short, this fact will cause necessarily an advance in the price of good wines. I do not believe the inferior wines will find buyers, and it would be wise for the owners of such stocks to turn it into spirit. Brandy well made, sells at an advanced price and is easy to dispose of, while inferior wine is a sure loss, and to ship such inferior grade wines East is injurious to everybody concerned.

It would be wise for our growers to keep in their cellars some wines well prepared for consumption, well clarified, limpid and well put up; for a great many foreign visitors will call upon the growers, and if they taste bad wines on the spot, they will take away with them a very bad impression. So if some growers have no wines ready for use, they should employ skilled men to prepare some in order to be ready to show our beautiful vineyard products to the foreign visitors, who will soon become our most important customers. All in all the year 1893 will be one of the very best for the wine industry, and I happy are those in it.



**STOCKS IN NAPA.**

Replying to your request as to stocks in Napa county, we give you the enclosed figures which will show how rapidly the wine product of Napa county has diminished in the last few years and will continue in the same ratio until all but the "resistant vineyards" are gone. The following is a record kept since 1888, showing each vintage and the amount of old wine held over; also the total amount of old and new wine on hand at the end of each vintage:

Date of Vintage	Gallons of new wine	Old wine held over gallons	Total old and new wine on hand gallons	Reduction of total amount on hand gallons
December 1, 1888.....	7,503,000	1,591,000	9,094,000	.....
" " 1889.....	6,400,000	2,003,000	8,403,000	691,000
" " 1890.....	5,500,000	2,500,000	8,000,000	403,000
" " 1891.....	4,400,000	2,500,000	6,900,000	1,100,000
" " 1892.....	2,900,000	3,500,000	5,500,000	1,400,000

(Or about 4,000,000)

Thus, it will be seen that not only has each succeeding vintage decreased but the total amount of wine on hand at the end of each year has diminished almost in the same ratio. Notwithstanding the fact that a greater quantity of old wine has been held over from year to year, the total amount on hand today is but about two-thirds of a single vintage; that of 1888. While two-thirds of the wine on hand in 1888 was (young) immature wine, today the reverse is the case, for more than two-thirds of that on hand is matured wine and ready for the market.

On account of low prices prevailing for some years past, the vineyardists are so impoverished that they cannot afford to replant and only producers who have considerable capital invested will replant for the reason that they have to supply a certain trade and protect their investments in vineyards, coooperage, cellars, etc., etc.

It may be added that other, but younger, wine producing counties may not be exempt from showing disease in time, as it happened to be with Napa County since 1889.



James E. Pepper, the Lexington distiller, has made thirty-six entries in the great race meeting to be held at Washington Park, Chicago, during the World's Fair. The Pepper stable next year will, according to all reports be one of the finest in the country.

## PROMINENT WINE MEN.

## TRADE IN NEW YORK.



Sketch No. 26. Paul Masson, of San Jose.

Above is a splendid likeness of Paul Masson, the well-known champagne maker of San Jose, whose wines are now having such a favorable and steady run.

Mr. Masson is but 32 years of age. He was born at Beaune (Cote d'Or) in the heart of the Burgundy district of France and still owns several vineyards in that favored and famous section. All his people are vineyardists and wine makers and have been for generations and he was literally brought up in the business from infancy.

Mr. Masson received a university education in France and in 1878 after his graduation, he decided to come to California. On his arrival here he spent several terms at the University of the Pacific and then took a business college course in San Francisco.

About this time he made the acquaintance of the late Charles Lefranc, one of the pioneer wine makers of California and through him he became interested in the budding viticultural industry. He did not at once settle down to this line however, as he returned to France in 1880 and lived in the Burgundy district for some seasons. Discouraged by the constant battle with phylloxera, and tempted to return to California by what he had seen here, he resolved to settle here permanently. Arriving at San Jose, he again met Charles Lefranc and managed his business until his death in 1888. Mr. Masson then formed a partnership with Henry Lefranc, son of Charles Lefranc, under the style of Lefranc & Masson. This continued until last summer when Mr. Lefranc's interest was bought out by Mr. Masson who now operates the business alone.

Mr. Masson's wines are widely known for their excellence. His champagne, which is an especial pet of his, is meeting with a surprisingly large demand for a comparatively new brand, and thus far it has been found impossible to meet all inquiries.

Mr. Masson is tall and fine looking, and is justly esteemed one of San Jose's most enterprising citizens.

It is a well established fact that New York, and I might say the city itself, is the best market for California wines as well as brandies in general, as is shown clearly by the shipments made to this section, which amounted to a total during the year 1892 of over 10,000,000 gallons, which figures are certainly astounding, and speak for themselves. New York absorbs fully two-thirds of the production of California, and it is interesting to note that most of it is used by the foreign element.

The trade may be well classified in three categories, viz: American, Latin and Teutonic, every one of which has its favorite beverage of the varieties produced.

Taking the first nationality for instance, they have a preference for sweet wines, as Sherry, Port, etc., while those of the Latin race drink I might say exclusively the red wines, and as for the German it is well known they make good use of the dry white wines. Of course all of this is easily explained and understood, from the fact that particularly in the two latter cases the qualities named are the specialties of the respective countries in which they are produced.

I believe that the Italians as well as Frenchmen head the list in the consumption of red wines, and as above stated a glance at the production of their country shows that Italy leads, with Spain and France following closely, in the enormous product derived from the grapes.

The industry of wine growing in California is still in its infancy as compared to these countries, and if I take for instance Italy which produced in 1891 about 700,000,000 gallons, to put it in round numbers, it is easy to understand my assertion of the insignificance of the quantity raised in California, which is variously estimated at about an average of 15,000,000 gallons. However, there is a great field for an increased cultivation of the grape, and from all indications it could be readily marketed both here and elsewhere, as the effort made to educate Americans to this beverage has already had good success, and it is my opinion that it will continue to do so.

Wine drinkers are getting more and more accustomed to the national production. It is simply a question of time when it will entirely replace foreign goods, at least so far as the ordinary table wine or the so-called claret is concerned, which is also demonstrated by the great falling off in the importation of Cote wines which used to come to this port in very large quantities. During the year 1892 the imports were reduced to only 29,780 gallons.

Now to return to the trade in this market; how it is conducted, what are the pecuniary results of last year, and the future prospects? I may say that notable improvements have been made by the leading houses for receiving, storing and caring for wines, and good feeling exists among us, notwithstanding the competition was keen and prices ruled low leaving very small margins, considering the unavoidable risks incurred in the handling and selling of such goods.

There are other drawbacks, which naturally result from a comparative new industry, but it is only a question of time when they will be better regulated, by establishing more uniformity in prices, terms and other conditions.

I must say that there is an apparent and appreciative improvement in wines, that have been sent to this market during last year, and should the growers continue in this path, there is no doubt that they will greatly benefit by it.

The market at present is rather quiet, which, however, is usual at this time of the year after the holidays, and although the advices from the Pacific Coast are to the effect that prices are higher there, this market has not responded yet, and prices are practically as they have been ruling of late. There seems to be a little better tone in Branlies, with brighter prospects in wines for the near future.

ACHILLE STARACE.

*Boniforts* in its issue of the 10th inst., has the following to say regarding California wines: "The demand for red wine continues light. The stock held by dealers is not large, however, and some of them who not long ago were short of goods, instructed their salesmen to advance the prices two cents; the receipts have been larger meanwhile, and as they far exceed the demand the advance has not been sustained. White wines continue to be scarce and higher prices are offered for good wines. The demand for sweet wines has fallen off considerably since the holidays. Brandies hold their own."

## Chicago Department.

[REGULAR CORRESPONDENCE.]

Chicago, January 12, 1892.

The wine trade remained very quiet during the holidays, the most of the trade having been supplied earlier in the fall with stock enough to tide them over. There was, however, a larger family and retail trade than has probably ever been known before in the city. This is especially true of the family trade. Thousands of tables were graced on Christmas day with some of California's choicest products. The wholesale trade has remained fairly good during the fortnight. Especially is this true of the table varieties for which there has been a greater call just at this season of the year than at any other time.

A visit among the trade at the end of the year disclosed the fact that everybody was feeling in good spirits. This has been without any doubt, the best year for the trade, taken as a whole since California wine has been put upon the market. California brandies have not only held their own during the year, but the demand and trade has been doubled. There never was a time in the history of the trade when there was so much stock in hand in this city both of wine and brandy as at the present time. This is not because there has not been ready sale and demand for both, but that there is always an active and steadily increasing demand for both, and it is to meet this that these heavy stocks are carried in hand. In fact one of the heaviest dealers in the city told me the other day that it was impossible for him to secure stock fast enough from California to meet his demands.

During the past year a number of new houses have been opened in Chicago, all of which seem to be doing fairly well. As there is seemingly no falling off in the business done by the houses already established, it would seem evident that these new firms have worked up a business outside of the trade already established by the older houses. There is no doubt but that this is largely so, for many of these new firms have been opened in districts not heretofore directly covered by the trade. As a natural consequence competition has become very sharp, and there is some complaint that prices are being cut—very much to the disadvantage of all concerned, but the old Websterian rule "There is room at the top," applies here as elsewhere, and it is a well established fact that in most cases quality, and not quantity, is desired. Therefore that firm or house which supplies the best goods for the money is the one that will reap the bulk of the trade.

Hon. H. M. La Rue, Superintendent of Viticulture at the World's Fair, has made an assignment of space to all American applicants in the Horticultural Building, and in a general way space has been assigned to foreign countries as well. California occupies a very desirable position on the main floor in the southwestern portion of the building. Her neighbors will be Germany on the north, New Jersey and Missouri on the east, with Hungary, Austria, Spain and Mexico in the immediate vicinity. There will also be a raisin display and a German wine cellar on the same floor, and not far away. On the upper gallery France, Italy and Spain will have their displays. In the assignment of space to American exhibitors a very concise chart and floor plan of the Horticultural Building was used, by which an exhibitor could determine at a glance just where his space was located, both in reference to the main floor and to the aisles running through it. These assignments have already been sent out, and the department is now awaiting their acceptance.

Mr. La Rue has very kindly supplied me with the list of American exhibitors to whom space has been assigned. Their names and addresses are as follows: American Wine Co., St. Louis; C. A. Baldwin, Cupertino, Cal.; Barton Estate, Fresno, Cal.; F. A. Breck, Vineland, N. J.; Ben Lomond Co., San Fran-

cisco; Beringer Bros., St. Helena, Cal.; J. L. Beard, Warm Springs, Cal.; Beck, Pyhr & Co., San Francisco; C. Carpy & Co., Napa and San Francisco; H. W. Crabb, Oakville, Cal.; Cupertino Wine Co., Mountain View, Cal.; A. G. Chauche, San Francisco, Cal.; California Wine Growers' Union, San Francisco; Crellin & Sons, Livermore, Cal.; I De Turk, Santa Rosa, Cal.; J. D. Davison, Sonoma, Cal.; J. M. Emerson & Sons, New York; Eisen Vineyard Co., San Francisco; Ewer & Atkinson, Rutherford, Cal.; M. E. Estee, Napa; El Quito Vineyard Co., San Francisco; Erie Wine Co., Ohio; Fresno Vineyard Co., Fresno, Cal.; George Faber, Santa Barbara, Cal.; J. Gundlach & Co., San Francisco; Germain Fruit Co., Los Angeles; A. H. Grossman, Napa, Cal.; Christ. Hauser, Rochester, New York; C. M. Hammond, Upper Lake, Cal.; Mrs. Ella A. Hood, Santa Rosa, Cal.; R. Heney, Jr., Cupertino, Cal.; George Husemann, Napa, Cal.; Arpad Haraszthy & Co., San Francisco; C. P. Howes, Mountain View, Cal.; Hammond-sport Wine Co., N. Y.; Inglenook Vineyard, Rutherford, Cal.; Italian-Swiss Colony, San Francisco; Robert Jones, Newcastle, Cal.; Johnson C. Campbell, Garvanza, Cal.; Korhl Bros., San Francisco; Charles Krug, St. Helena, Cal.; Kohler & Van Bergen, San Francisco; Klotz & Kramer, Sandusky, Ohio; Paul Masson, San Jose, Cal.; A. Louis Levy, Dover, Del.; Lay, Clark & Co., Santa Rosa, Cal.; Monticello Wine Co., Charlottesville, Va.; Margharetta Vineyard, Fresno, Cal.; C. C. Melver, Mission San Jose, Cal.; G. Migliavacca, Napa, Cal.; Mount Pleasant Wine Co., Augusta, Mo.; H. A. Merriam, Los Gatos, Cal.; Napa Valley Wine Co., Napa and San Francisco; State of North Carolina; Henry Oberlis, Wakefield, Ky.; Pleasant Valley Wine Co., Hammond-sport, N. Y.; William Pfeller, Gubersville, Cal.; Wm. Palmtag, Hollister, Cal.; Tiburcio Parrott, St. Helena, Cal.; C. P. Rossi, San Francisco; L. J. Rose Co., San Gabriel, Cal.; Spear Wine Co., Passiac, N. J.; Stone Hill Wine Co., Ilerman, Mo.; J. A. Stewart, Santa Cruz, Cal.; Leland Stanford, San Francisco; Joseph Sladky, Mountain View, Cal.; C. Schilling & Co., San Francisco; South Shore Wine Co., North East, Pa.; Charles Stern & Co., Los Angeles, Cal.; Sanders & Co., San Francisco; Julius P. Smith, Livermore; St. George Vineyard Co., San Francisco; St. Hubert Vineyard Co., San Francisco; Jacob Schram, St. Helena, Cal.; Urbana Wine Co., Hammond-sport, N. Y.; Walden & Co., Geyserville, Cal.; George West & Son, Stockton, Cal.; William Welmer, Evergreen, Cal.; Charles A. Wetmore, Livermore, Cal.; H. B. Wagoner, Livermore, Cal.; Christ. Xander, Washington, D. C.; L. Zierngib, St. Helena, Cal.

Quiet again reigns in whisky circles. The little flurry that was caused a month ago by the sudden advance on cheaper grades of whisky has practically died out. The spirit of speculation which was expected to follow upon the heels of that enforced advance failed to materialize. Brokers and dealers have both sense and experience enough to teach them that it was no time for speculation with an already overstocked market to buck against. It was the height of folly to try to crowd a fictitious speculation through. Every shrewd dealer has the matter so closely figured down that he knows to within a few hundred barrels what the entire amount is that will be consumed by the trade during the year. It is no secret that the stock on hand is very much in excess of possible consumption in the future. Therefore with spring '90s just coming into the market in such quantities that it would be impossible for the trade to assimilate it, and more than maintain ruling prices, it is not to be wondered at that dealers were very shy in purchasing great quantities of '92s, at anything like market prices. The enforced advance of fifteen cents a gallon upon those cheaper grades has had the practical effect of throwing them entirely out of the market. As a matter of fact there never was any reason for advancing the prices. All the talk about increased tax is simply speculative. It is not to be supposed for a moment that, with a party in power which has ever opposed the theory and practice of internal revenue and direct tax in any



manner, such a thing will ever be done, and certainly with the Democratic party in power, that party, which, it may truthfully be said, has ever been the friend, individually and collectively, of the liquor interests of the country, no fear of such a tax need enter into consideration at all.

The recent enforced advance in whisky has had the effect of opening the eyes of the wholesale liquor dealers of the country to the full extent of the power which the whisky trust possesses. As a result, on the 21st of last month a very large meeting of the Wholesale Liquor Dealers' Association of New York was held in that city. A committee of eleven was appointed to solicit subscriptions from the trade for the building of distilleries to be run independently of the Trust. Mr. Koehler was appointed chairman of the committee, and he states that they will have two distilleries in operation within the next three months. A dispatch from Beatrice, Neb., says that a distillery with a capacity of a thousand bushels of corn a day will be built in opposition to the Trust. A dispatch from Milwaukee states that the Internal Revenue Department has been given notice of the erection of a new distillery at South Milwaukee.

A St. Louis dispatch says that vigorous efforts are on foot to organize an anti-trust distillery in that city. An option has already been secured on the old Madison Distillery Co.'s plant and a sufficient number of dealers have become interested in the project to insure its success.

Hon. H. M. La Rue, Superintendent of Viticulture at the World's Fair left for California on New Year's eve. He will spend a couple of weeks there, returning as soon as possible to complete the assignment of space to American and foreign exhibitors.

Capt. Shillaber, Manager of the To-Kalon Wine Co., left for California last night on a business trip, to be absent probably about three weeks.

Mr. M. A. Bergevin, the Chicago representative of the Carpy and Eisen Vineyard Companies, accompanied by his wife, is now visiting friends in California. During the two years that Mr. Bergevin has been in Chicago he has built up a very extensive trade, and he well merits the short rest and vacation which this trip affords.  
L. L. PALMER.

CALIFORNIA CHAMPAGNE.

While business has been quiet, we have no reason to complain. We have more than held our own and taking everything into consideration, consider the outlook for 1893 very promising.

As our people gradually lose their prejudice, they find that they can get a good article of home production, and get that article unadulterated, at one third the cost of the foreign. While it is to be deplored that some firms in the business, have had to suspend operation, for want of patronage, still we consider the future of the California Champagne trade good.

We were very much pleased with the appearance of your annual edition, and think it first class in every respect, clean, nicely printed, attractive in appearance and full of information to the trade generally.

*H. C. Miller*

THE VITICULTURAL CAFE.

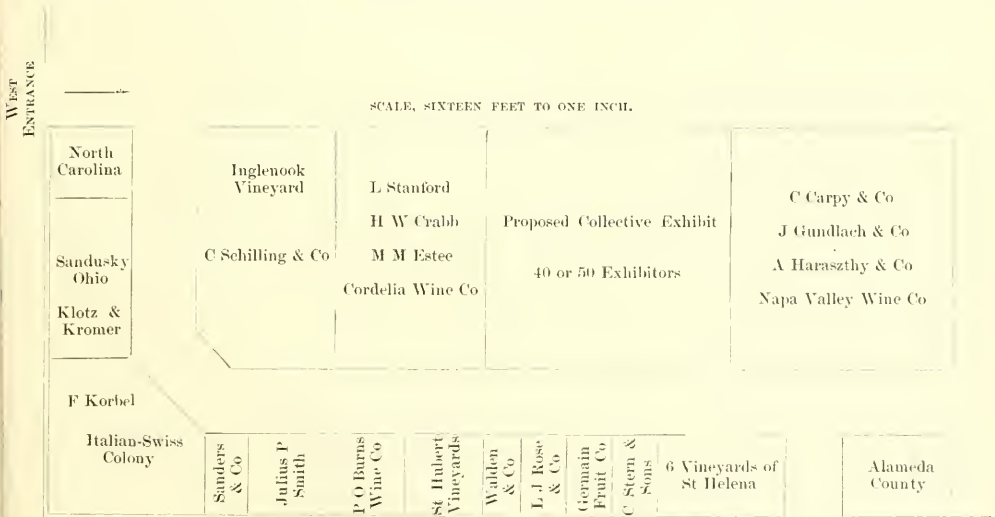
The following table shows the operations of the Viticultural Commission Cafe during the year 1892:

Number bottles sold.....	5,754
" " other disposition.....	4,707
Corkage.....	8673.75
Cash receipts.....	\$2,343.05
To reserve fund.....	\$174.90
Cash paid exhibitors.....	\$2,168.15

WINE WANTED.

WANTED—5000 gallons grape and 6000 gallons Trouseau port wine. Give price for cash. Address A. M. Smith, care PACIFIC WINE AND SPIRIT REVIEW, San Francisco, Cal.

ASSIGNMENT OF SPACE.



Above we give the assignment of space for California wine exhibitors as prepared by Mr. Wm. H. McNeil, the Superintendent of California Viticultural exhibits in the Main Horticultural Building. In the assignment all exhibitors who asked for a small space were given all that they asked, either on the side or in the Central Block. Mr. H. M. La Rue made some assignments, but it is probable that these assignments will be vacated for those of Mr. McNeil, all parties agreeing.

## Trade Notes.

Edwin P. Smith, is in New York pushing the Olivina Wines. He is having a good sale for them there.

Thomas Kirkpatrick, of Moore, Hunt & Co., is in Red Bluff on business connected with some litigation in that place.

The raisin vineyard, packing house, and good will of William Forsythe the Fresno packer has been sold for \$100,000. The buyers are said to be eight investors.

A. M. Bergevin, who represents the Carpy dry wines and the Eisen sweet wines is on the Coast looking after his connections here. Trade in Chicago is reported as remarkably good.

A. M. Smith, the California wine dealer at 249 Hennepin Avenue, Minneapolis, is distributing a large and splendidly lithographed bird's-eye view of Minneapolis to his patrons and friends.

W. C. Biles & Co., the Cincinnati whisky brokers, have changed the form of their monthly circular and price list. The circular is now a model of neatness and can be easily carried in the pocket.

As will be noted by an announcement in another column, A. Movius has retired from the firm of Schulze-Berge Koechl & Movius and the business will be continued under the style of Schulze-Berge & Koechl.

J. Gimdlach & Co., have bought the wines made at the Fulton winery, Sonoma County, this year. The price was satisfactory and though private it is understood that it was a considerable advance over old prices.

Kuhls, Schwarke & Co. have just received two earloads of "Mayfield" and "Atherton" whisky distilled by the J. M. Atherton Co., of Louisville. They report that business in whiskies is very active, and that the California wine trade is passable.

Overholt rye is meeting with a fine sale, even if the dull season is on when merchants are settling up for the year. A. Overholt & Co., inform us that on the 13th inst., their San Francisco representatives wired for another earload. The whisky is well distributed and is a favorite wherever used.

Capt. C. E. Shillaber, agent for the To Kalon Wines and Vina Brandies at Chicago, is in the State on one of his occasional business trips. Capt. Shillabers' views on the wine trade in the windy city will be found in another column. He is looking hale and hearty and in fact better than for some years.

The Napa Valley Wine Co., has purchased the stock of Joshua Chauvet, the well known producer at Glen Ellen, at a figure which causes Mr. Chauvet to beam with satisfaction. The price was private but both parties to the sale are pleased. The stock is one of the finest in the district about Glen Ellen.

At the public sale of Messrs. Southard & Co., 2 St. Dunstons Hill, Great Tower street, London, held December 30th, twenty-five barrels (gauging 46 gallons each) of California wine were sold at prices ranging from £3, 10s to £4 per barrel. The wine was shipped by steamer from New York. The price is deemed a very fine one.

W. H. McNeil, Superintendent of the California Viticultural Exhibit, has just issued a circular to exhibitors and requests an answer to same before February 1st, for on the replies depend his report to the California World's Fair Commission, to the authorities in Chicago and also the compiling of the wine list for use in the California cafe.

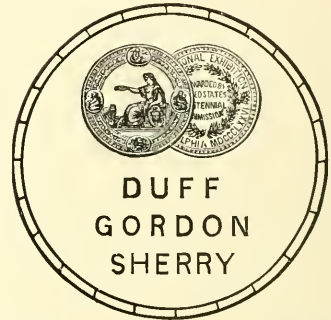
The sale of the J. G. Mattingly & Co.'s distillery at Louisville, Ky., was practically consummated on the 16th., and it is understood that the sale was made to New York and Boston parties. The price paid for the plant, which does not include 15,000 barrels of whisky in bond, was \$300,000. The new owners will increase the capacity of the distillery from 300 to 600 barrels per day.

It is with the greatest regret that we record the death of Aug. Groulich, President of the Aug. Groulich Company of Milwaukee,

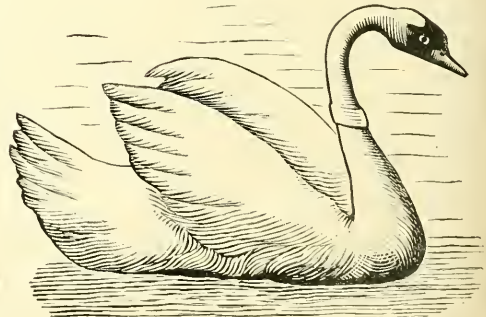
# DEUTZ & GELDERMANN'S

## Gold Lack

Leading Fine Champagne of Europe



THE MOST CELEBRATED AND BEST-KNOWN BRAND  
IN THE WORLD.



### SWAN GIN.

Imported into the United States since 1824.

CHAS. MEINECKE & CO.,  
Sole Agents,

314 Sacramento Street,

San Francisco, Cal.

Wis. which occurred on the 3rd inst. Mr. Grenlich had reached the ripe age of 80 years and was one of the pioneer wine merchants of that place. Whosoever came in contact with him either in business or socially will bear testimony to his honor, politeness and worth. The business of the house will of course be continued on the old level.

Messrs James Dawdell & Son have finished their labors for the vintage and brandy making season and will now take a needed rest. They made 520,000 gallons of wine and 28,000 gallons of brandy. Some of the time they had 50 men working for them, running a night shift while manufacturing brandy. Work was completed by the last of the old year, the brandy gauged and 12,000 gallons of it shipped to the San Francisco bonded warehouses.—*St. Helena Star.*

The Louisville Public Warehouse Co., of Louisville, which has extended bonded warehouses at Bremen, Germany, has issued an export circular to all who are interested in carrying whiskies abroad. It is shown that for California merchants who buy in Louisville that it costs 80.1575 per gallon annually to export and store abroad, and 80.26 cents per gallon to store at home and ship by rail to San Francisco. The circular can be had by addressing the Company at Louisville.

Norbert Becker, who has for the past seven years represented the S. Lachman Co. with headquarters at Chicago, has become identified with Kohler & Frohling. His territory will be substantially the same as when with the S. Lachman Co., with the addition of St. Paul and Minneapolis and his headquarters will continue to be in Chicago at 564 Fullerton Ave. Mr. Becker is one of the best men in the business and he will undoubtedly do well for his new connections.

Many of the leading Kentucky distillers are going into the bottling business, following the lead of such companies as the George T. Stagg Co., the Fible & Crabb Distilling Co., the Belle of Bourbon Co., J. E. Pepper & Co. and Bartley, Johnson & Co., in Kentucky, and numerous houses in Pennsylvania and the farther East. The importance of the bottling business is just beginning to be recognized by the whisky distillers and by the wine makers. What a boon the right to bottle spirits in bond would be!

The Board of Supervisors of Merced, on the 11th, passed the license ordinance fixing a license of \$300 a quarter, payable in advance, on saloons or places where liquor is sold or given away in connection with any article. The majority of the present Board of Supervisors were elected upon a pledge to put a license on saloons high enough to close them up, and the ordinance passed is the result. The liquor dealers say they do not intend to make any opposition, as the matter has been tested before. The high license is sure to enact on the framers of the ordinance.

The following official statement of the annual production of the Anderson & Nelson whiskies for the past seven years will doubtless be read with interest by the trade, and the conservatism displayed speaks so forcibly that it hardly needs any further elucidation.

Production for 1886 to 1890, inclusive, with estimated production for 1891:

	Including Bourbon, Rye and Malt.					
	1886	1887	1888	1889	1891	1892
Nelson,	10,357	10,318	None	9,129	10,520	9,472
Anderson,	3,896	4,627	None	5,856	4,779	5,495
Total,	16,543	15,555	None	14,985	15,299	14,967
					14,967	14,730

We would call attention to the note worthy fact that the total production of the two brands during the time that the company has operated the distilleries has never exceeded the production of the first year, 1886. This is due to the desire of the Company to thoroughly protect the buyers of these two brands, as a further instance of how the Company looks after the interests of their patrons it can be added that during the recent flurry in the whisky market in Louisville when the agents of the Trust were buying up all the capacity of the distilleries making quick aging goods, they offered them five cents per gallon, more than they had paid other distillers and two and one-half cents more than the Company was charging their customers but the Anderson & Nelson Company positively refused to sell them a single barrel, preferring to lose the extra profit on the goods than place their customers in the hands of the Trust.

The wine crop of 1892 in Fresno county was as good as that of the year before, if not better, and the quantity was about the same. There has been a steady improvement in our wines until now Fresno county can invite comparison in this regard with any other in the State. Of course, in making this challenge the sweet wines of Fresno are referred to. While a fair article of dry wines is manufactured in this county, it is as a producer of sweet wines that Fresno has made its reputation. This is eminently a sweet wine locality and the grapes used for that purpose reach perfection here, the conditions, both as regards climate and soil, being all that they should be. No better Angelica, Port and Sherry than are produced in Fresno county can be found in California, and our Muscat and Tokay are also of first class quality. The wine makers of this county are giving particular attention to sweet wines and doing their utmost to improve them. The wine production of Fresno county for 1892 was between 750,000 and 800,000 gallons, valued at about \$275,000. There has also been made considerable brandy, about 125,000 gallons, it is estimated. Most of this is Muscat brandy, valued at \$60,000. The market has been very fair the past year and there seems to be an upward tendency. On the whole, reports show the wine output to be somewhat less than last year. The chief cause of this is that many of the growers made very heavy shipments of dried black grapes to the eastern markets, grapes which would otherwise have been converted into wine. The bulk of the wine product of this county is sold after it has cleared, but all makers retain a considerable portion of each vintage for aging.—*Fresno Republican.*

TRADE IN CHICAGO.

In reply to your question as to trade in Chicago, I will say that I know very little about what anybody else is doing, and cannot give you much information in regard to the general trade. Our trade has increased steadily from the beginning of the year until now it has attained considerably larger proportions than any of us anticipated.

I find the market demands the very best of wines. I have tried to handle some cheap wines, but find them very slow sale. The sale of Vina brandy has surprised me very much. This brandy is universally conceded to be the best in the market, and I have had so many flattering comments from those who have bought it from me consecutively that I think myself it is all our customers say it is. I have many very strong reasons to convince me that Mr. Crabb's wines can not be any better. For instance, I sent a case of assorted wine to an expert and asked his opinion. The wine reached him frozen solid. He thought it was entirely spoiled, but afterwards wrote me that he was very much surprised to find the wine come out bright and clear, and that he could not see the quality was in any way injured.

Some time ago we received twenty-five cases of our sparkling, "Crabb's Imperial," and the whole twenty-five cases were frozen solid. The bottles were placed where it was warm, and on examining them the next day I found they had not entirely thawed out, but in one was discovered a piece of ice remaining about an inch thick. On holding the bottle up by the cork it was found that the wine underneath was as bright as ever, and on melting the whole lot I found the wine was in no wise injured. Herefore I always have been led to believe that wine was entirely ruined when it was frozen. It is certainly not the case with Mr. Crabb's wines.

Your question in regard to the success of the new men in the trade must have a blue answer. With one or two exceptions they have fallen by the way-side. Any one contemplating an agency in Chicago must expect one, two or three years of very hard work and at considerable expense. I would advise one to be very careful and look the field over very thoroughly before deciding to risk it. I don't wish to discourage anybody, and would be glad to give any new comer the benefit of my information and experience, if it is worth anything, but they must not expect anything but hard work and hard knocks until they get fully established.

*Chas. E. Shillaber*



# Imports and Exports

DURING THE PAST FORTNIGHT.

## EXPORTS OF WINE.

TO MEXICO—PER STEAMER NEWBERN, Jan. 2, 1893.

DESTINATION.	SHIPPERS.	PACKAGES.	GALLONS.	VALUE.	
Mazatlan	C Schilling & Co	3 cases	192	\$ 78	
Guaymas	Kohler & Frohling	3 barrels 1 lf-bbl.	177	110	
La Paz	J Gundlach & Co	20 cases	81	81	
Mazatlan	Ind Furniture Co	7 barrels 111 kegs	1,245	384	
La Paz	Chanche & Bon	1 kegs	15	22	
Guaymas	W Loizola	3 kegs	35	31	
La Paz	Pavot, Upham & Co.	2 bbls 25 kegs	225	86	
	Ruther & Bendixen	2 cases	20	17	
Mazatlan	L Baglietto	6 kegs	60	28	
Guaymas	P Koppen	2 barrels	100	25	
Mazatlan					
Total amount 5 cases and				2,124	\$855

TO CENTRAL AMERICA—PER STEAMER GRANDBOLM, Jan. 3, 1893.

DESTINATION.	SHIPPERS.	PACKAGES.	GALLONS.	VALUE.	
Ocosingo	W E Van Johanssen	15 cases.	80	\$ 60	
San Jose de Guatemala	A Leopold & Co	10 kegs	100	50	
Acajutla	Goldtree Bros.	15 barrels	850	350	
Champerico	M Goldtree	10 kegs.	100	55	
Ocosingo	Chanche & Bon	8 cases	40	45	
Corinto	J Gundlach & Co.	12 cases.	60	35	
Acajutla	Kohler & Frohling	48 lf-barrels	297	145	
Ocosingo	John T Wright	5 kegs	72	72	
Total amount 81 cases and				1,359	\$1,072

TO CENTRAL AMERICA—PER STEAMER COLIMA, Jan. 4, 1893.

DESTINATION.	SHIPPERS.	PACKAGES.	GALLONS.	VALUE.	
Puntas Arenas	D Dreyfus & Co.	12 bbls 2 lf-bbls.	632	\$ 303	
Corinto	"	35 cases.	210	210	
La Libertad	"	25 barrels 30 kegs.	1,115	910	
Champerico	"	6 barrels.	300	180	
La Union	Schwartz Bros.	2 barrels.	50	50	
Puntas Arenas	J Gundlach & Co.	3 bbls 1 keg.	172	143	
Acajutla	Kohler & Frohling	1 barrel.	50	30	
La Libertad	C Schilling & Co.	25 barrels 4 kegs.	1,282	795	
La Union	"	102 cases.	882	940	
"	"	70 cases.	483	483	
"	"	9 kegs.	175	165	
Puntas Arenas	"	12 octaves.	351	193	
Sao J de Guatemala	"	1 keg.	20	20	
Ocosingo	Lilienthal & Co.	50 cases.	300	300	
Total amount 596 cases and				5,927	\$3,444

TO NEW YORK VIA PANAMA—PER STEAMER CITY OF NEW YORK, Jan. 5, 1893.

DESTINATION.	SHIPPERS.	PACKAGES.	GALLONS.	VALUE.	
New York	Napa Valley Wine Co.	82 bbls 22 lf-bbls.	4,844	\$ 2,658	
"	"	80 cases	196	180	
"	"	5 barrels.	252	252	
"	Cal Transfer Co.	21 barrels.	1,070	500	
"	Garnier, Lancel & Co.	35 barrels.	1,790	440	
"	F Borreo	4 barrels.	200	100	
"	Landsberger & Son	44 pun 246 bbls	17,572	4,325	
"	C Schilling & Co.	263 barrels.	13,202	3,910	
"	S O Putnam	50 barrels.	2,500	800	
"	Kohler & Van Bergen.	300 barrels.	15,406	3,850	
"	Kohler & Frohling	110 barrels.	5,348	2,375	
"	Overland F T Co.	5 barrels.	255	117	
"	Theo Wagner	5 lf-barrels.	125	62	
"	Falo Alto Winery	50 barrels	2,600	1,300	
Total amount 80 cases and				65,410	\$24,554

TO NEW YORK—PER SHIP CHARLES E. MOODY, Jan. 13, 1893.

DESTINATION.	SHIPPERS.	PACKAGES.	GALLONS.	VALUE.	
New York	F A Haber	50 barrels.	2,500	\$ 1,250	
"	Landsberger & Son	45 puncheons	2,250	1,276	
"	"	262 barrels.	25,533	12,766	
Chicago	F Korbel & Bro.	102 barrels.	5,100	2,550	
New York	H St George	100 bbls.	5,000	2,500	
"	C Stern & Sons	10 puncheons	2,460	1,230	
"	Kohler & Frohling	400 barrels.	20,521	10,262	
"	J Gundlach & Co	32 puncheons.	4,921	2,460	
"	B Dreyfus & Co	530 barrels.	30,344	15,172	
"	"	45 casks.	22,592	26,296	
"	Lachman & Jacobi.	1050 barrels.	52,592	26,296	
Total amount				148,971	\$74,486

TO JAPAN AND CHINA—PER STEAMER OCEANIC, Jan. 4, 1893.

DESTINATION.	SHIPPERS.	PACKAGES.	GALLONS.	VALUE.	
Kobe	J C Merithew	5 casks.	150	\$ 92	
Foebow	Napa Valley Wine Co.	1 barrel.	50	50	
Tokio	Cal Transfer Co.	1 barrel 1 lf-bbl	8	85	
Yokohama	J Gundlach & Co.	10 barrels.	50	180	
Total amount				78	\$107

## EXPORTS OF MISCELLANEOUS LIQUORS BY SEA.

From January 1st to January 15, 1893.

VESSEL.	DESTINATION.	SHIPPERS.	PKGS & CONT.	VALUE.
Newbern	La Paz	J Gundlach & Co	1 case G Ale.	\$ 4
J D Spreckels	Kahala	J Simpson	1 case B B Br.	6
Oceanic	Yokohama.	S Foster & Co.	1 case Rum.	33
Colima	Acajutla	J Lastrato.	2 bbls G Ale.	30
Total amount 16 cases etc				\$107

## EXPORTS OF BRANDY TO FOREIGN PORTS BY SEA.

From January 1st to January 15, 1893.

VESSEL.	DESTINATION.	SHIPPERS.	PACKAGES.	GALLONS.	VALUE.
Newbern	La Paz	Chanche & Bon	5 kegs.	25	\$ 50
"	Guaymas	W Loizola	3 barrels	75	105
Colima	Puntas Arenas.	B Dreyfus & Co.	1 lf-bbl	26	95
"	Corinto	"	2 cases	25	25
Alameda	Honohulu	P M S S Co.	60 cases.	300	300
Total amount 62 cases and				425	\$578

## EXPORTS OF WHISKY BY SEA.

From January 1st to January 15, 1893.

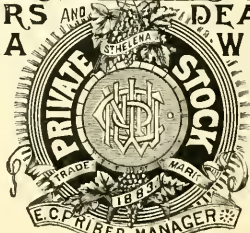
VESSEL.	DESTINATION.	SHIPPERS.	PACKAGES.	GALLONS.	VALUE.
Newbern	Guaymas	H Lund & Co.	2 barrels.	107	\$ 321
Grandholm	Acajutla	S More & Co.	2 barrels.	107	321
"	Ocosingo	Goldtree Bros.	10 cases.	180	180
"	Champerico	W E Van Johanssen	1 lf-bbl 1 k.	53	84
"	Ocosingo	Stevens & Co.	1 barrel.	40	40
"	Ocosingo	John T Wright.	8 cases.	40	64
Oceanic	Yokohama	J Gundlach & Co.	1 barrel.	38	64
Colima	Puntas Arenas.	B Dreyfus & Co.	1 barrel.	41	185
"	Champerico	"	82 cases.	620	620
"	Corinto	"	1 barrel.	40	10
"	Puntas Arenas.	Castle Bros.	50 cases.	271	271
"	Yokohama	J Gundlach & Co.	2 barrels.	107	321
"	Acajutla.	C Schilling & Co.	1 barrel.	51	153
"	Puntas Arenas.	"	1 keg.	10	31
City of N Y	San Jose de Guatemala	Lilienthal & Co.	10 cases.	70	70
"	J J Lotz	E H & Co, Hon.	Kohler & Frohling	15 cases.	150
Alameda	E K, Honolulu	J Melcer & Co.	1 keg.	15	72
Aloha	HH & Co, Hon.	Eisen Vineyard Co.	10 cases.	62	62
"	W P & C	Spruance, S & Co.	5 cases.	27	27
"	C in dia, Hono.	"	75 cases.	636	636
Total amount 225 cases and				482	\$3,412

# NAPA VALLEY WINE COMPANY

GROWERS AND DEALERS IN  
PURE CALIFORNIA WINES AND BRANDIES

SPECIALTIES:

- PRIVATE STOCK HOCK,
- PRIVATE STOCK EL CERRITO,
- PRIVATE STOCK SAUTERNE,
- PRIVATE STOCK CLARET,
- PRIVATE STOCK BURGUNDY,
- PRIVATE STOCK VINE CLIFF,



WINERIES AND DISTILLERIES:

NAPA CITY, YOUNTVILLE AND ST. HELENA.

OFFICES:

11-13 FIRST ST., SAN FRANCISCO.  
200-202 S. FOURTH ST., ST. LOUIS

EXPORTS OF BRANDY TO DOMESTIC PORTS BY SEA.

From January 1st to January 15, 1893.

VESSEL	DESTINATION.	SHIPPERS.	PACKAGES.	GALLONS.	VALUE.
City of N. Y.	New York	Napa V W Co.	3 barrels	375	\$ 276
"	"	F. Verro	1 hf-bbl	26	50
"	"	Kohler & Van B.	20 barrels	979	589
C E Moody	"	Martin Feunier & Co	51 packages	2,648	5,296
"	"	G F McNew	55 packages	14,833	29,705
"	"	Kohler & Van B.	55 packages	2,684	4,168
"	"	M S Nevis	55 packages	2,132	4,204
"	"	C Stein & Sons	49 packages	3,043	6,085
Chicago	"	"	120 packages	3,041	10,122
Total amount				31,201	\$60,558

WHISKY AND SPIRIT IMPORTS BY RAIL.

From January 1st, to January 15, 1893.

CONSIGNEES	SPIRITS		WHISKY			Misc
	Barrels	½ bbl	Cases	Barrels	½ bbl	
Jones Mundy & Co.	300			115		
Lilienthal & Co.	715			70		
C W Craig & Co.	180			195		
Siebs Bros & Flecken				45	40	
Naber Alfs & Bruer				85		
Meyerfield, Mitchell & S			11	78	60	65
C B Rode & Co.				48	15	
Cook & Bernheimer			500	50	20	
Goldberg Bowen & L.				42	5	10
Livingston & Co.				105		
J Bruner & Co.				45		
S McCartney				5		
Hellmann Bros & Co.				5		
Wilmerding & Co.				1		
J L Nickel				1		
Dunn Bros				1		
Jas Ross				1		
Scott Bros				1		
S Taylor				2		
E M Meyer & Co.				5		
Torr & Arota				2		
A Ayala				1		
L Castro				1		
P Connolly				1		
H A Wendt				1		
Schwartzman Bros				1		
C Aresgen				1		
L M Waters				1		
C Keenan				1		
A Samsot				1		
H Halst, Oakland				1		
Ringenberg & Co, Oak				1		
C Bellegrade				1		
Total	1,195		511	1,143	144	75
*35 kegs Gin.						

BEER IMPORTS BY RAIL.

From January 1st, to January 15, 1893

CONSIGNEES.	BOTTLED.		BUCK.		
	Cases	Boxes	Barrels	½ bbl	¼ bbl
Sherwood & Sherwood			114		264
W Bogen				50	20
Jones Mundy & Co			110		
MINERAL WATERS OF THE APOLLINARIS CO., Limited, London				50	120
MORGAN BRO., PORT ST. MARY'S SHERRIES			160	50	
DIXON'S DOUBLE DIAMOND PORT.					
DUROS FRERES, BORDEAUX, Claret and Sasternes,					
HOPK WINES, from Messrs. Henkel & Co., Mayence,					
BUNGAARD APERIENT WATER					
SUTTON, GARDEN & Co., London, Old Tom Gin					
Total	160	254	50	220	364

MISCELLANEOUS FOREIGN WINE SHIPMENTS.

From January 1st to January 15, 1893.

VESSEL	DESTINATION.	SHIPPERS.	PACKAGES.	GALLONS.	VALUE.
Tropic Bird	Tahiti	C Carpy & Co.	10 casks	1 hf	780
"	"	P F Schmitt & Co.	11 barrels		210
J D Spreckels	Kalunui	C Carpy & Co.	11 bbl	1 hf-b.	81
Colima	Avanpico	C Carpy & Co.	1 barrel		51
"	Son Blas	Redington & Co.	2 kegs		30
City of N Y	San F de Guate	Napa Valley W Co.	50 cases		202
"	Mazatlan	J Gundlach & Co.	1 barrel		200
"	Panama	B Dreyfus & Co.	20 casks		1,224
Umatala	Nassau	(S) W G Finon	1 barrel		51
"	Vancouver	Lilienthal & Co.	2 cases		11
"	"	"	2 kegs		20
J J Lotz	Honolulu	Wolter & Frothing	110 k S up		1,057
Alameda	Apa	Lebonnard Bros	3 casks		184
Lurline	Hilo	Rafter & Bonden	10 barrels		529
Walla Walla	Nassau	Beiges & Domenici	1 barrel		48
"	Victoria	Wolters Bros & Co.	1 hf-barel		27
"	"	J De Turk	2 barrels		101
"	Vancouver	Lilienthal & Co.	1 hf bbl 1 k.		8
Alaha	Honolulu	Lachman & Jaouli	3 casks	60 k.	666
"	"	Eisen Vineyard Co.	1 hf bbl 20 k.		1,285
City of Rio J.	Tokio	N Coombs	10 cases		30
"	Yokohama	J Gundlach & Co.	10 barrels		512
"	Nagasaki	C Schilling & Co.	3 casks		158
Total amount 65 cases and					8,327

NATIONAL IMPORTS AND EXPORTS.

	IMPORTS.		Nov., 1892.		Nov., 1891.	
	Quantity	Value	Quantity	Value	Quantity	Value
Re-imported spirits, proof gallons	61,053	\$ 58,800	69,971	\$ 88,551		
Mineral Water, gallons	468,383	96,119	327,067	73,142		
Malt liquors, bottled, gallons	131,151	132,055	132,200	125,537		
Malt liquors, bulk, gallons	131,207	47,994	172,365	61,000		
Brandy, proof gallons	44,931	167,804	32,999	82,615		
All other spirits, proof gallons	121,219	129,611	116,050	167,004		
Champagne, dozen	50,513	740,711	32,791	445,492		
Still wines, casks, gallons	297,730	290,345	302,854	280,581		
Still wines, bottled, dozen	58,765	181,729	40,689	194,759		

	EXPORTS		Nov., 1892.		Nov., 1891.	
	Quantity	Value	Quantity	Value	Quantity	Value
Malt liquors, bottled, dozen	29,484	\$44,482	29,826	\$44,434		
Malt liquors, bulk, gallons	19,099	4,652	17,290	4,566		
Alcohol, etc., proof gallons	9,519	2,777	115,610	37,554		
Brandy, proof gallons	24,135	15,720	28,925	25,105		
rum, proof gallons	183,720	255,715	4,572	4,719		
Bourbon whisky, proof gallons	19,682	18,993	4,225	8,967		
Eye whisky, proof gallons	2,019	3,206	34,740	17,144		
All other spirits, proof gallons	1,166	378	101	225		
Wine, bottled, dozen	580	2,768	656	3,746		
Wine, bulk gallons	45,018	24,086	33,476	31,042		

EXPORTS OF FOREIGN LIQUORS

	Nov., 1892.		Nov., 1891.	
	Quantity	Value	Quantity	Value
Re-imported spirits, proof gallons	151	\$ 160		
Malt liquors, bottled, gallons	546	288	274	251
Malt liquors, bulk, gallons				
Brandy, proof gallons	1,144	1,729	1,280	376
Eye whisky, proof gallons	2,019	3,206	34,740	17,144
Champagne, dozen	92	1,284	95	1,288
Still wines, casks, gallon	56	245	1,910	1,518
Still wines, bottled, dozen	509	2,591	127	305

# WM. WOLFF & CO.,

Importers and General Agents,

327-329 Market Street,

San Francisco, Cal.

## PACIFIC COAST AGENTS FOR

POMMERY SEC CHAMPAGNE,  
 J. & F. MARTEL COGNAC  
 MINERAL WATERS OF THE APOLLINARIS CO., Limited, London  
 MORGAN BRO., PORT ST. MARY'S SHERRIES  
 DIXON'S DOUBLE DIAMOND PORT.  
 DUROS FRERES, BORDEAUX, Claret and Sasternes,  
 HOPK WINES, from Messrs. Henkel & Co., Mayence,  
 BUNGAARD APERIENT WATER  
 SUTTON, GARDEN & Co., London, Old Tom Gin

JOHN de KUYPER & SONS, ROTTERDAM, GIN,  
 GILKA KUMMEL,  
 FAUST BREWING CO. (formerly PHILIP BEST),  
 MILWAUKEE Export Beer, Select Blue Ribbon  
 THE "BEST" TONIC.  
 THEO. WAPPE'S GENUINE AROMATICUM  
 FRIEDRICHSHALL APERIENT WATER

CANTRELL & COCHRANE'S Belfast Ginger Ale,  
 BASS & CO'S Pale and Burton ALE in Bogsheads,  
 GUINNESS & CO'S Double Extra Stout in Hogsheads;  
 ANDREW USBER & CO'S Scotch Whiskies  
 JAMESON & CO, IRISH WHISKY,  
 LONDON Dry Dock Jamaica Rum,  
 "DOG'S-HEAD" IRAND Guinness Stout and Bass' Ale  
 ROYAL WINE (O. OPORTO), Port Wines  
 UDOUHO WHISKES 30N & Co, Schiedam, SCHNAPP  
 rye and bourbon, Hermitage, Sovereign

Re-Imported American Whiskies—'86 Excelsior; '85 Bluegrass; '87 T. B. Rip; '86 Allen & Bradley rye and bourbon; Hermitage, Sovereign

Carbon and rye, Hanning, Belmont and other Staple brands. Lowest market quotations furnished on application, to the wholesale trade only.

IMPORTS OF WINES AND LIQUORS BY SEA.

FROM ANTWERP—PER SHIP JESSOMENK, JAN. 11, 1883.

SHIPPERS.	CONTENTS.	CONSIGNEES.
Meyer & Van der Bock	300 barrels M. Water	Kruse & Fuller
Geert L. A. A.	210 cases Booneklatip B.	Hellmann Bros & Co.
	50 cases Bitters	Chas. Melnecke & Co.
Bosse & Marck	30 pipes-Frame Juice	Wm Wolf & Co.
Erasmus Barts	40 cases Bitters	A Vignier
Thomson & Co.	25 cases Wine	
Langat Dufrenoy & Co.	4 H-casks Brandy	
W. A. W.	10 cases Brandy	
	120 cases Wine	
	75 case Liqueurs	
	50 cases Brandy	
Thoms. Knott & Co.	100 cases Vermouth	Chas. Meincke & Co.
J. Preller & Co.	49 case Liqueurs	Engene Thomas & Co.
J. J. Moller & Zoon	30 pipes Geneva	Chas. Meincke & Co.
L. A. J. Nodet	3 small pipes Geneva	
	15 cases Geneva	
	30 cases Blue Geneva	
Blaaw & Co.	70 cases Geneva	Gas De Fremery & Co.
Blankenheim & Nodet	100 cases Geneva	S. Eliser
	100 cases	Hresler & Co.
A. Houtman & Co.	15 case Red Geneva	H H Sherwood
	2 pipes Geneva	
Van Dercken Wijland & Co.	30 cases	C W Craig & Co.
	100 cases Geneva	
G. Preller & Co.	50 cases Wine	Engene Thomas & Co.
Barlon & Guesstet	100 cases Wine	Goldberg, Bowen & L.
T. Trapp & Co.	4 H-casks Wine	W O B. McDonough
	5 cases Wine	
	10 cases Champagne	
Martell & Co.	150 cases Brandy	Wm Wolf & Co.
J. Latour & Co.	150 cases Wine	P O Sabatie & Co.
	50 cases Wine	

FROM EUROPE VIA PANAMA—PER STR. SAN BLAS, JAN. 4, 1883.

Plant & Co.	50 cases Cognac	E H & Co (Honiolou)
Pio Mora	2 cases Alcohol	Grainger Bros.
P. Camargo	5 cases Wine	E Yamicki

FROM VICTORIA—PER STEAMER WALLA WALLA, JAN. 10, 1883.

Hudson Bay Co.	5 cases Whisky	Order.
	25 cases Gin	S Glaser.

FROM LIVERPOOL—PER BR. SHIP LORD TEMPLEMORE, JAN. 13, 1883.

Wheeler & Co. Ltd.	65 cases Beer	W H Campbell
J. B. Hall & Co.	150 cases Bottled Stout	C W Craig & Co.
	200 cases Bottled Stout	Order
H. Mackenzie & Co.	84 cases Wine	Order
	100 cases Wine	Wm Wolf & Co.
Wm Wolf & Co.	10 octaves Wine	Sherwood & Sherwood.
W A Rose & Sons	50 barrels Ginger Ale	Sherwood & Sherwood.
J. Joule & Sons	10 H-casks Ale	Wm Wolf & Co.
Morrison, Pollenden & Blair	34 cases Whisky	W H Campbell
W E Johnston & Co.	200 cases Beer	Order marked T in diamond
Bradshaw Bros & Co.	40 octaves Wine	F G Voss & Co.
E. Terry Martin & Co.	50 cases Brandy	Hellmann Bros & Co.
Ja. Moss & Co.	100 cases Wine	Goldberg, Bowen & L.
	5 hogsheads Wine	Wm Wolf & Co.
	24 cases Wine	Hellman Bros & Co.
E & J Burke, Ltd.	100 barrels Ale	Sherwood & Sherwood.
	10 cases Stout	
	310 barrels Stout	
	125 cases Whisky	
	50 cases Gin	
Du Temple & Co.	45 cases Stout	W H Campbell
	10 cases Ale	
F. Bailly & Co.	50 barrels Mineral Water	Wm Wolf & Co.
E. Terry Martin & Co.	40 cases Whisky	S Glaser.
John Ramsey.	20 octaves Whisky	

FROM HONOLULU—PER BARK ALBERT, JAN. 13, 1883.

H M Von Hoff	120 barrels Whisky	Lilienthal & Co.
	24 Hf-barrels Whisky	

FROM NEW YORK VIA PANAMA—PER STEAMER CITY OF SYDNEY, JAN. 13, 1883.  
P M S S Co. 15 cases Mineral Water. Wakelice & Co.

FROM EUROPE.

Sandeman Back & Co.	49 octaves Sherry	Goldberg, Bowen & L.
	14 octaves Sherry	Gas De Fremery & Co.
C & T Plate	25 cases Champagne	Paul Brassart.
G Dubedat	50 cases Brandy	Pascal, Dubedat & Co.
L. Mamont	1 case Brandy	Carl Rosenthal.

FROM PHILADELPHIA—PER SHIP JAS. DRYMOND, JAN. 13, 1883.

Sutton & Co.	25 barrels Whisky	Order
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IMPORTS BY RAIL IN BOND

SHIPPERS.	CONTENTS.	CONSIGNEE
J W Hart	1 hoghead Whisky	Pacific Union Club.
Texas & Pac R R Co.	201 cases Champagne	Jones, Mundy & Co.
	100 cases	Macondray Bros & Co.
	250 cases	A Vignier
	50 cases	Gas De Fremery & Co.
Southern Pacific Co.	32 cases	A Bramson, B & H.
	200 cases	Jones, Mundy & Co.
	16 cases Wine	E & S Heller
R T Downing & Co.	1 case Liqueurs	C W Crocker
M D T Co.	6 casks Beer	J C Bauer

BRANDY WAS GOOD.

In the old drenching times of Tod, when patients used to drink their bottle of brandy in the 24 hours, a comparison of the kind would have been of extreme value; but the routine treatment of inflammation by alcohol is now a thing of the past, and, as a rule, we merely look out for special symptoms and complications, and meet them as they arise. But, as a contribution to the discussion, let me quote Brudenell Carter, who quotes Dr. Brann of Moscow, who says that he had 45 per cent. of bad cases of eye operations among the peasants until he gave them wine or brandy, when the percentage fell to 6 per cent.

In the sudden collapse of fainting or snake bite, or when any one is called on to make a violent physical effort almost beyond his powers, alcohol again shows its power. Swiss guides well know the help that a mouth full or two of white wine gives them; and I remember an incident on the Alps where a timely stimulant probably saved three lives. We were rashly struggling up an ice slope without guides, and the first man on the ropes, an experienced mountaineer, vigorously cut steps while we shivered in our places, dodging the falling chips, and trying to feel brave and happy. Suddenly the sound of the axe stopped, and a voice fell clear and sharp from aloft—"Brandy at once, or I can't go on!

Luckily we had it, and a sip or two set him right; but, as he told us afterwards, so overpowering was the feeling of exhaustion that he could hardly have raised his arm or even remained much longer in his place without the stimulant, which fortunately was at hand. As we were at the moment half way up the perpendicular wall nearly 200 feet high, with little but a narrow ledge to protect us from a frightful precipice below, I invite your readers to picture for themselves what the consequences of an accident would have been.—*Blackwood's Magazine.*

William Palmtag has bought out the interest of his partners, Messrs Barg and Kleen, in the wholesale liquor business at Hollister, and has formed the new partnership of Palmtag & O'Connor, his new partner being a young man who has grown up in the business with him.

SHERWOOD and SHERWOOD,

IMPORTERS AND EXPORTERS

212-214 MARKET STREET, SAN FRANCISCO, CAL.

24 N. FRONT STREET, PORTLAND, OR.

PACIFIC COAST AGENTS FOR

MOET & CHANDON CHAMPAGNE  
HUNT ROOPE TRAGE & Co. Grand Paris.  
E. & J. BURKE'S Irish and Scotch Whiskies.  
BASS RATCLIFF & GRETTON, Limited—Bass Ale in Wood.  
E. & J. BURKE'S Bass' Ale and Dublin Porter GUINNESS  
EXTRA FOREIGN STOUT, the finest brew.  
Re-Imported American Whiskies, CARLISLE BOURBON, HORSEY RYE, Etc.

ESCHENAUER & CO'S CLARETS and SAUTERNES,  
A. HOUTMAN & CO'S HOLLAND GIN,  
LAWSON'S LIQUEUR SCOTCH WHISKERY,  
GUINNESS DUBLIN STOUT in Wood,  
JOULES STONE ALE in Hhds. and Hf-Hhds.  
MEINHOFF'S ANCHOR BRAND NEW YORK OLDER,  
FLEISCHMANN'S ROYALTY GIN.

MACKENZIE & CO'S Spanish Sherries and Ports,  
E. & J. BURKE'S JAMAICA RUM,  
SCHLITZ MILWAUKEE BEER (the "Pilsener" and Light Sparkling,"  
also SCHLITZ in Wood,  
ROSS' ROYAL GINGER ALE, CLUB SODA, ETC.  
HENK WAUKESHA Mineral Water,

ALSO AGENTS FOR NAPA VALLEY WINE CO'S WINES AND BRANDIES IN CASES.



# WINE AND BRANDY OVERLAND,

During December, 1892, Showing Destination and Points of Shipment.

TO	BRANDY		WINE		FROM	BRANDY		WINE	
	Cases	Gallons	Cases	Gallons		Cases	Gallons	Cases	Gallons
Boston, Mass.			15	807	San Francisco	17,880	2,086	342,611	3,325
Other New England points			10	16	Oakland	70	7	50	30
Buffalo	253	24	11	1,767	Alameda				48
New York City	1,430	943	33	54,246	Pleasanton				3
Other New York points			23	2,459	Livermore	10	3	2,884	57
Philadelphia	1		32	97	Martinez				15
Pittsburg			4	11	Stockton				3,341
Other Pennsylvania points	52	10	10	540	Concord				342
Baltimore			10	26	Fresno	48	665	69	6,771
Washington, D.C.			16	19	San Jose				1,559
Other Virginia and Maryland points			12	47	Irvington				1
Charleston			11	59	Warm Springs				1
Atlanta			10	13	Menlo Park				85
New Orleans	21	534	8	290,433	Mountain View				98
Birmingham			12	3	Los Gatos	6	86	98	55
Mobile				8,820	Santa Cruz		20	5	102
Other Louisiana points			71	4,540	Vina				2,885
Other Gulf States			3	113	Sacramento		149	8	488
Dallas		486		2,766	Colfax				46
Fort Worth			2	2,276	Rocklin				15,024
Houston			37	7,191	Napa		65	6	38,065
San Antonio		118		3,553	Yountville			2	27
Other Texas points		33		1,696	Oakville			1	38,065
Other Indian Territory and Arkansas points		7		170	Rutherford		3,480	4	24
Louisville			10	49	St Helena			10	65
Memphis			122	3,429	Krug		154	5	45
Other Tennessee and Kentucky points			9	76	Calistoga			5	2,415
Cincinnati		302	18	3,213	Cordelia			1	63
Toledo			25	12	El Verano				2,474
Other Ohio points		25	25	924	Glen Ellen				2,887
Other Indiana points		81	81	483	Los Gallitos				4,200
Chicago	51	13,261	708	58,273	Rutherford		2,280		209
Other Illinois points		91	15	688	Cloverdale			1	3,144
Detroit			2	4	Headburg		50		500
Other Michigan points		35	2	873	San Jose			13	133
Milwaukee			21	29	Santa Rosa				4,644
Other Wisconsin points		152	13	80	Lone		2,443		10
St Louis		7,160	10	7,373	Folsom				172
Kansas City		808	14	5,006	Placerville				373
St Joseph		2,056	23	250	Los Angeles	9	1,129		2,000
Other Missouri points			23		Glendale		172		3
Other Iowa points		559	16	285	San Gabriel			1	6,076
St Paul		352	16	3,421	Savanna				2,500
Minneapolis		266		2,964	Pomona				47
Other Minnesota points		20	4	263	Santa Barbara				25
Omaha		244	7	78	San Bernardino				107
Other Kansas and Nebraska points		213	24	264	San Pedro				40
Dakotas		286	7	270	Wintrop				20
Denver	4	590	243	11,769	Downey			26	10
Pueblo			10	92	Anheim				129
Other Colorado points	59	1,439	127	7,442	Santa Ana			45	194
Montana and Idaho	8	1,048	121	5,088	Ukiah				
Albuquerque	26	622	96	5,215	Yuba				
Foreign		74	7	7,788	Fulton				
Providence					Sebastopol				
Rochester					Vineyard				
Other					Sobre Vista				
Total	196	37,174	3,263	484,465	Total	196	37,174	3,263	484,465

## MOVEMENT OF CALIFORNIA WINES FOR HOME CONSUMPTION

In California, Oregon, Nevada, Western Utah, Arizona and New Mexico during November, 1892.

Prepared for the Board of State Viticultural Commissioners.

FROM	To San Francisco		To San Francisco Bay points		To San Jose		To Santa Clara Valley		To Sacramento		To Stockton and San Joaquin Valley pts		To Oregon		To Nevada and Western Utah		To Southern California		To Arizona and New Mexico			
	Cas's	Gal'n's	Cas's	Gal'n's	Cas's	Gal'n's	Cas's	Gal'n's	Cas's	Gal'n's	Cas's	Gal'n's	Cas's	Gal'n's	Cas's	Gal'n's	Cas's	Gal'n's	Cas's	Gal'n's		
San Francisco		64	853	42	3,322	86	1,592		133	1,664	155	9,115	1	30	80	5,257	4	2,149	24	5,585		
Oakland			79						10	205	5	133			8	26						
San Jose	129	3,808	10	236			39	2,813	11	35	306	14	522	32	8	390	3		10	175		
Stockton																						
Sacramento										54	558		43		16	862	10		10	110		
Marysville	1									1	110											
Napa				3,025					160	4	410		383	1	301	2	820					
Other Napa County points	3	22,376							326	4	375		206		18	358						
Santa Rosa	612	34,594	17	1,923					183	16	944		121		247	8	226		400			
Other Sonoma County pts		2,384	5	297			50	207	10	493		130			106					122		
Solano and Yuba Counties	4	494		376					20	2	295				80	1	215			50		
Martinez				440											74							
Other Contra Costa Co pts	5	1,429		93					1	10	4	10		186	2	66						
Irvington				645	2	50	24	190	234	10	10			15	4	43			210	200		
Livermore	87	3,890		253										24		50				50		
Other Alameda County pts	18	3,680	32	739										501		2	110			2		
Los Gatos	8	435	3	930			5	74						25		30				50		
Other Santa Clara Valley	122	10,621	1	120			108	5	1,467		10			16	2	63			25			
Santa Cruz	9	372					40	50	156		27			25						5		
Other Santa Cruz and Monterey County pts.		2,161		1,478				256														
Vineyard	1	140		659			17		15	2,331	1	222										
Other Sacramento Valley		2,808												14	472	2	45		169			
Fresno		3,292	3											1	1,225	4			52	1		
Other San Joaquin Valley		2	50	40																62		
Southern California																				16,623		
Total	1,091	93,423	135	17,675	48	3,340	173	6,843	261	3,746	271	6,280	233	13,169	10	1,131	157	8,800	131	19,569	85	6,236

Grand Total 2238 cases and 183,352 gallons.

Note—This does not include shipments to large cellars and retail in San Francisco or interior points.

# PRODUCTION OF BRANDY DISTILLERIES.

## MONTH OF DECEMBER, 1892.

### FIRST DISTRICT OF CALIFORNIA.

Number of Distillery	Name	Address	Bonded in December Proof Gallons.	Special Offerings.
5	Eugene Paris	Livermore	1,295	
6	F. J. Rose & Co Ltd	San Gabriel	4,800	
11	Julius Crehlin & Sons	Pleasanton	1,100	
20	W. C. Bucknam	Felton	540	
27	Pacific Distilling Co	Stockton	0	72 half-barrels Spring '92
4		San Jose	1,163	
61	de la Tou	Fresno	6,125	6125 gallons in barrels and hf-barrels
63	A. W. Van Schmidt	West Side	200	5000 gals '90 & '91 in bbls and hf-bbls in San Jose S B W
172	J. C. Meutlew	Stockton	0	
188	Henry Ambrust	Fresno	3,290	3200 gallons Folle Blanche in barrels
217	Beggers & Co	Fresno	4,300	1600 gallons '92
220	Barton Estate		0	
235	J. S. Baker	Santa Fe Springs	0	
256	Mountain Wine Co		5,010	
258	G. F. Merriam	Fresno	1,119	
264	Herman Granz	Twin Oaks	0	
296	P. O. Burns Wine Co	San Jose	0	
279	C. G. Anderson	Fresno	0	
286	J. P. Pierce Co	Santa Clara	1,643	
287	Los Gatos and Saratoga Wine Co	Los Gatos	668	
306	H. B. Wagoner	Livermore	0	
313	Santa Cruz Mountain Wine Co	Santa Cruz	0	
314	Glen Terry Wine Co	Clayton	0	
315	Bonisch Pro & Mfg Co	Atwater	7,500	7500 gallons '92

### FOURTH DISTRICT OF CALIFORNIA.

Number of Distillery	Name	Address	Bonded in December Proof Gallons.	Special Offerings.
14	G. M. Skimer	Green Valley	2024	All sold
25	A. Frei	20 Rincon Pl San Francisco	0	3200 gallons '91
33	E. C. Pfeiffer	Napa	0	
35	E. M. Grimes	Yountville	780	
58	E. M. Grimes	Calistoga	0	
82	L. Kortum		10,000	10,000 gallons in S B W No. 6, 4th District of Cal
97	American Concentrated Must Co	Geyserville	0	
104	J. M. Bamm	Claytonville	6500	
108	Italian-Swiss Colony	Ast.	6550	20 hf-bbls fine Peach Brandy '91
124	A. R. Buckner	Santa Rosa	0	
129	Kohler & Frohling	Glen Ellen	3350	3450 gallons Sept '92 and 60 barrels Tax-Paid Aug '89
130	Ewer & Atkinson	Butterford	0	
133	Wm Hill	Petaluma	0	
135	Cordelia Wine Co	Cordelia	0	49 hf-bbls Fall '91
146	F. Albertz	Cloverdale	0	
169	Chas Krutz Estate	St Helena	2000	
170	W. W. Crabb	Oakville	0	
192	E. W. Davis	Santa Rosa	0	4000 gallons in 53 bbls and 50 hf-barrels '91; 632 gallons in 7 hf-barrels '92
201	Snaveley & Baker	Woodland	632	2320 gallons in St Helena S B W
212	G. Crochet	St Helena	2320	
224	Da Roza & Nevis	Elk Grove	0	
234	Beringer Bros	St Helena	6000	Produced this season 6412 gallons which is offered
249	J. H. Wheeler	St Helena	0	8000 gals '92 in SBW, San Francisco & 2000 gals in SBW, St Helena
254	Lays, Clarke & Co	Santa Rosa	0	
259	D. Lobree	Middletown	0	18 barrels in St Helena S B W

### ADDITIONAL FOR NOVEMBER.

34-1st Dist.	Jos Young	Orange	0	
101-1st Dist.	H. LeFranc	San Jose	0	5000 gallons '90, '91 and '92 in San Jose S B W No. 5
104-4th Dist.	J. M. Bamm	Camptonville	2000	
123-4th Dist.	A. R. Buckner	Santa Rosa	0	

# Hamburg Storage For Whiskies and Brandies.

Do you want to store your property where it will improve in quality to compensate for your investment? **If so send them to our stores which have gained a reputation for success.** Many of our old customers are sending their Whiskies to us, to be sold abroad, if possible, but with the main object of improvement by aging. Apply for rates to

## WILLIAM FOERSTER & CO.,

20 GR. REICHEN ST., HAMBURG.

137 DUANE ST., NEW YORK.

O. F. C.

and

Carlisle

The Geo. T. Stagg Company  
Frankfort, Ky.



# MOORE & SELLIGER,

Louisville, Ky.



BELMONT and ASTOR are distilled from finest of grain and purest of water upon the Hand Made Sour Mash Process. Each and every barrel guaranteed to be strictly pure and free from any must.



The NUTWOOD is a strictly old fashioned "Fire Copper" Sweet Mash Whisky, in the distillation of which we guarantee the use of 40 per cent small grain, giving to the Whisky a heavy body and excellent flavor, which, for compounding purposes, is unexcelled in Kentucky.

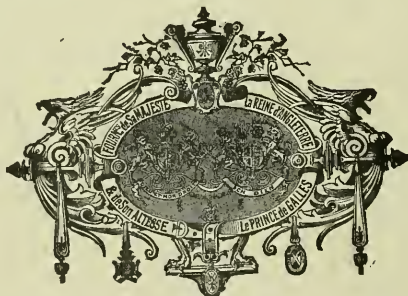


The BELMONT, ASTOR and NUTWOOD Whiskies are stored in the latest improved bonded warehouses, with patent racks, metal roof, iron shutters and doors. Giving our personal attention to the safe handling and care of these goods, with every advantage and facility for shipping the same, we can guarantee full satisfaction in every particular to the trade. Soliciting your favors, we remain,

Very respectfully,

MOORE & SELLIGER.

# PERRIER-JOUËT & CO.



## CHAMPAGNE

"Special," "Reserve Dry," "Brut."

W. B. CHAPMAN,

SOLE AGENT FOR PACIFIC COAST,

123 CALIFORNIA STREET, SAN FRANCISCO.

For Sale by all First-class Wine Merchants and Grocers.

Specialty also of High-grade Clarets, Sauternes and Old Cognacs.

# WINE AND BRANDY OVERLAND.

FOR THE YEAR 1892.

TO	WINE		BRANDY		FROM	WINE		BRANDY	
	Cases	Gallons	Cases	Gallons		Cases	Gallons	Cases	Gallons
Boston	269	13,254		750	San Francisco	25,519	4,365,210	1,921	297,755
Providence	12	473			Oakland	772	13,117	39	1,531
Other New England points	613	18,902	7	863	Alameda	7	12,452		302
Buffalo	146	9,942			Pleasanton	144	32,217	3	457
New York	5,347	614,998	24	51,461	Livermore	596	35,075		15
Rochester	469	3,580			Irvington		1,149		
Philadelphia	612	12,512	19	448	Warm Springs	24	25,257		
Pittsburg	678	29,450	14	1,120	Menlo Park	20	10,024		
Other Pennsylvania points	142	29,674	7	1,204	Mountain View	3	18,530		48
Washington	119	1,184	34	1,120	Santa Clara	1,484	104,412	406	5,074
Other W Va., Va., and Maryland points	5	154			San Jose	451	7,029	7	250
Charleston, S C	13	922		10	Los Gatos		30		
Savannah	300	115			Gilroy		20		
Other Carolina and Georgia points	179	473	4		Boulder Creek	122	6,958	5	135
Birmingham	224	2,661		111	Santa Cruz	12	1,266		
Mobile	231	3,653			Martinez		22,996	5	15
Pensacola	231	18,340	39	1,101	Concord		50		
Other Eastern Gulf States	668	2,857,444	34	1,742	Antioch		26		
New Orleans		7,028			Conwall	351	41,999	2	612
Indianapolis	149	2,353			Lathrop		969		40
Baton Rouge	21	4,269			Stockton		1		
Flaquemine	149	33,718	18	594	Yuba		291		
Other Louisiana points	21	16,75		753	Oakdale	3			
Fort Worth	49	18,363	3		Low	371	89,684	17	1,250
Austin	705	109,042	19	1,822	Sacramento		7,249		
Galveston	359	18,916			McConnell		5,311		2,143
Houston	553	36,136	39	3,068	Elk Grove		94		
San Antonio	842	35,460	72	2,708	Folsom	1	42		
Other Texas points	7	321			Diamond		139		
Hot Springs	14	1,831		184	Rocklin		323		
Little Rock	114	1,114	10	5	Colfax		6,109		40
Other Ark and Ind Territory points	14	22,851			Placerville		25		
Memphis	269	92		1,456	Woodland		48		
Chattanooga	110	48,042		1,399	Davisville	19	1,150	1	1,073
Louisville	394	147,963	4	11,350	Gridley	96	20,110	17	55,646
Other Tennessee and Kentucky points	149	6,389	3	859	Marysville	1	10		
Cincinnati	139	16,031	2	123	Vina	66	10		
Cleveland	210	13,228	38	2,528	Redding	1	36		
Toledo	68	17,401		1,558	Suisun		36		
Other Ohio points	142	6,996	34	1,558	Elmira	26	9,716		2,000
Indianapolis	3,676	881,126	106	102,369	Cordelia	4	148,273	2	3,508
Other Indiana points	68	3,696		1,070	Napa	112	592		
Chicago	244	32,351	45	3,817	Yountville	6	552,439		1,070
Rock Island	57	14,088	2	656	Oakville	16	12,740		25
Other Illinois points	172	3,396			Rutherford	12	5,050		50
Detroit	172	15,834	18	1,215	Bano	26	9,259	7	1,079
Grand Rapids	137	133,562	13	34,368	Gate	190	107,100	8	12,715
Other Michigan points	206	12,297	26	1,403	Krag	22	7,873		
Milwaukee	863	296,537	12	35,043	St Helena		1,128		
Other Wisconsin points	930	80,349	14	7,490	Calatona		2,219		
St Louis	149	17,836		5,015	Sonoma		13,556		267
Kansas City	112	17,243	13	294	Sobro Vista	1	4,851		215
St Joseph	28	17,844		112	Glen Ellen		3,143		20
Other Missouri points	21	4,964		621	El Verano		10,148		
Council Bluffs	1	2,050	4	1,350	Yulupa		58,575		1,789
St Paul	1	3,823	1	4,432	Vineyard	61	72,040	1	2,416
Davenport	252	10,317	35	4,432	Santa Rosa		177		10
Other Iowa points	470	106,356	4	16,085	Neville		449		
St Paul	305	53,121		16,985	Selastopol		2,352		
Minneapolis	139	4,765		9,222	Fulton	730	25,279		965
St Cloud	134	17,724	4	1,345	Kohlbe		17,892		229
Other Minnesota points	457	34,484	31	10,848	Geyserville		19,381		
Omaha	1	82			Healdsburg		7,405		2,280
Atkinson	625	21,323	23	3,247	Asst.		497		250
Topeka	109	12,921	6	1,814	Cloverdale	88	112		32
Other Kansas and Nebraska points	3,315	108,991	71	13,421	Ukiah	50	148,774		2,547
Dakotas	2,720	16,884	28	10,991	Fresno		26		
Pueblo	2,847	76,116	752	14,160	Fowler		27		
Other Colorado points	1,061	32,375	199	4,094	Traver		3,045		
New Mexico	2,422	40,778	357	13,991	Bakersfield		128,749	115	10,540
Utah	2,382	106,452	298	15,762	Los Angeles	81	74,267	2	14,785
Montana and Idaho	171	32,423	18	196	San Gabriel		2,049		172
Foreign					Giendle		17,829		247
					Guasti		8,107		127
					Downey		30		
					Savannah		20		
					Fernando		1,042	4	499
					Santa Ana	2	26,067		
					Pomona		16,192		174
					Northridge		300		36
					San Pedro	10	1,269	1	211
					Winthrop	1	9,694		1,180
					Amheim		8,707		
					Cucamonga		12,771		75
					Culton		36		5
					Redlands		12,000		
					Brookside		9,730		
					San Bernardino		1,483		
					Santa Paula		1,294		
					Santa Barbara	28			127
					Portland				
Total	36,948	6,330,624	2,354	366,763	Total	36,948	6,330,624	2,354	366,763

ALLOWANCE OF LOSS ON WHISKY,  
ON BASIS OF CARLISLE BILL.

In Bonded Warehouse at the Time of Regauge and Withdrawal.

The maximum allowance for each of the periods named in the case of cask or package of forty or more wine gallons capacity may be stated in tabular form, as follows:

Not to exceed 1 proof-gallon for 2 months or part thereof.

Do.....1½ gals. for more than 2 m'ths and not more than 4 m'ths	Do.....2 "do.....do.....4 "do.....do.....6 "do	Do.....2½ "do.....do.....6 "do.....do.....8 "do	Do.....3 "do.....do.....8 "do.....do.....10 "do	Do.....3½ "do.....do.....10 "do.....do.....12 "do	Do.....4 "do.....do.....12 "do.....do.....15 "do	Do.....4½ "do.....do.....15 "do.....do.....18 "do	Do.....5 "do.....do.....18 "do.....do.....21 "do	Do.....5½ "do.....do.....21 "do.....do.....24 "do	Do.....6 "do.....do.....24 "do.....do.....27 "do	Do.....6½ "do.....do.....27 "do.....do.....30 "do	Do.....7 "do.....do.....30 "do.....do.....33 "do	Do.....7½ "do.....do.....33 "do.....do.....36 "do
---	--	---	---	---	--	---	--	---	--	---	--	---

The maximum allowance for loss on casks or packages of less capacity than forty wine-gallons and not less than twenty wine-gallons is limited to one-half the amounts stated in the above table. No loss will be allowed on casks or packages of less capacity than twenty wine-gallons.

It will be seen that where the loss of spirits while in warehouse does not exceed the statute limit, the tax is to be collected on the proof-gallon contents as shown by the re-gauge.

Where the loss exceeds the statute limit the tax will be collected on the number of proof-gallon contents, as shown by the original gauge, less only the loss allowed by law.

Price of Whiskies, Tax-Paid, Regauged on Basis of Carlisle Bill Allowance, A Compared with Price in Bond.

ORIGINAL GAUGE, ALL CHARGES (Storage, State-Tax, &c.) PAID UP.

PRICE REGAUGED, TAX PAID.

Price Original Gauge in Bond.	and not exceeding											
	12 months	15 months	18 months	21 months	24 months	27 months	30 months	33 months	36 months	39 months	42 months	45 months
CENTS	CENTS	CENTS	CENTS	CENTS	CENTS	CENTS	CENTS	CENTS	CENTS	CENTS	CENTS	CENTS
27½	120	120½	121	121½	122	122	122½	123	123½	124	124½	125
30	123	123½	124	124½	125	125	125½	126	126½	127	127½	128
32½	125½	126	126½	127	127½	128	128½	129	129½	130	130½	131
35	128½	129	129½	130	130½	131	131½	132	132½	133	133½	134
37½	131	131½	132	133	133½	134	134½	135	135½	136	136½	137
40	134	134½	135	135½	136	136½	137	137½	138	138½	139	140
42½	136½	137½	138	138½	139	139	139½	140	140½	141	141½	142
45	139½	140	140½	141	142	142½	143	143½	144	144½	145	145½
47½	142	143	143½	144	145	145½	146	146½	147	147½	148	148½
50	145	145½	146½	147	148	148½	149	149½	150	150½	151	151½
52½	147½	148½	149	150	150½	151	151½	152	152½	153	153½	154
55	150½	151	152	152½	153½	154	154½	155	155½	156	156½	157
57½	153	154	154½	155½	156½	157	157½	158	158½	159	159½	160
60	156	156½	157½	158½	159½	160	160½	161	161½	162	162½	163
62½	158½	159½	160½	161½	162½	163	163½	164	164½	165	165½	166
65	161½	162½	163	164	165	166	166½	167	167½	168	168½	169
67½	164	165	166	167	168	169	169½	170	170½	171	171½	172
70	167	168	169	170	171	172	172½	173	173½	174	174½	175
72½	169½	170½	171½	172½	173½	174	174½	175	175½	176	176½	177
75	172½	173½	174½	175½	176½	177	177½	178	178½	179	179½	180
77½	175	176	177	178	179	180	180½	181	181½	182	182½	183
80	178	179	180	181	182	183	183½	184	184½	185	185½	186
82½	180½	181½	182½	184	185	186	186½	187	187½	188	188½	189
85	183½	184½	185½	187	188	189	189½	190	190½	191	191½	192
87½	186	187½	188½	190	191	192	192½	193	193½	194	194½	195
90	189	190	191½	192½	194	195	195½	196	196½	197	197½	198
92½	191½	193	194	195½	197	198	198½	199	199½	200	200½	201
95	194½	195½	197	198½	199½	201	201½	202	202½	203	203½	204
97½	197	198½	199½	201	202½	204	204½	205	205½	206	206½	207
100	200	201	202½	204	205½	207	207½	208	208½	209	209½	210



LIVE OAK DISTILLERY CO.

95, 97, 99 Sycamore Street, Cincinnati, O.

OWNERS AND BLENDERS OF THE CELEBRATED

LIVE OAK

RYE AND BOURBON.

SAN FRANCISCO OFFICE,

252 MARKET STREET.



ED. MURPHY & CO.,

DISTILLERS OF

"The Belle of Anderson County"

Hand-Made Sour Mash Whisky.

Pure Fire Copper Whisky, made from the best of Grain and Cold Lime Stone Spring Water in the Old-Fashioned Way by Mashing in Small Tubs, and yeasting back pure sour mash. Whisky unbonded by us and shipped F. O. B. on boats free of charge

Headquarters, Lawrenceburg, Ky.

Post Office, Murphy, Ky.



**SWEET WINE PRODUCTION.**

OFFICIAL FIGURES.

**FIRST DISTRICT OF CALIFORNIA.**

**FOURTH DISTRICT OF CALIFORNIA**

**NOVEMBER, 1892.**

**NOVEMBER, 1892.**

No report.	Pkgs	Tax gals	Pkgs	Tax Gals
			Brandy withdrawn from distillery for fortification .....	387
			Brandy withdrawn from special bonded warehouse for fortification .....	8
			Brandy actually used for fortification .....	549
			Port produced .....	97,435
			Angelica produced .....	45,594
			Muscatel produced .....	20,396
			Sherry produced .....	90,087
			Sweet Catawba .....	226

**RECAPITULATION TO OCTOBER 31, 1892.**

	Season of 1892.	Gallons	Same time, season of 1891.	Gallons
Port produced.....	924,452		1,210,874	
Angelica produced.....	171,991	"	188,529	"
Sherry produced.....	77,721	"	106,718	"
Muscatel produced.....	38,977	"	64,779	"
Malaga produced.....	"	"	31,000	"
Tokay produced.....	"	"	5,092	"
Sweet Catawba produced.....	"	"	555	"
<b>Total.....</b>	<b>1,213,141</b>	<b>"</b>	<b>1,607,457</b>	<b>"</b>

**BRANDY PRODUCTION.**

[OFFICIAL FIGURES]

**FIRST DISTRICT, NOVEMBER, '92.**

Produced and bonded.....	54,177	tax gallons
Received from distilleries in Fourth District of California.....	13,463	"
" " special bonded warehouses in Fourth District.....	4,290	"
Transferred from distilleries to special bonded warehouses in Eastern Districts.....	4,608	"
" " special bonded warehouses to special bonded warehouses in Eastern Districts.....	14,228	"
Tax-paid.....	36,920	"
Exported.....	1,326	"
Remaining in bond First District November 30, 1892.....	612,359	"

**FOURTH DISTRICT, NOVEMBER, '92.**

Produced and bonded.....	152,234	tax gallons
Transferred from distillery to special bonded warehouse in First District, California.....	27,095	"
" " " Eastern Districts.....	22,054	"
" " special bonded warehouse to special bonded warehouse, First District, California.....	4,290	"
" " " Eastern Districts.....	289	"
Exported.....	19,144	"
Tax-paid.....	8,748	"
Used for Sweet Wine.....	"	"
Remaining in special bonded warehouses November 30, '92, Fourth District.....	842,330	"
" " " First District.....	612,359	"
<b>Total in bond in the State November 30, 1892.....</b>	<b>1,454,689</b>	<b>"</b>

**F. A. BENSBERG & CO**

EST'D 1852.

**KENTUCKY WHISKIES.**

ST. LOUIS, MO.

PROPRIETORS

**"OLD W. S. STONE."**

**"DAVISS COUNTY CLUB."**

INVITE CORRESPONDENCE ON ALL BRANDS KNOWN TO THE TRADE.

## MEETING OF VITICULTURAL EXHIBITORS.

A mass meeting of those who are to exhibit their wines at Chicago, was held at the rooms of the Viticultural Commission on the 4th inst. It had been announced that Mr. H. M. La Rue, Chief of Viticulture at Chicago, would be present and a large crowd gathered to hear what he had to say. Arpad Haraszthy presided, and among those present were: L. De Turk, Charles Bandsehn, F. A. Haber, Fritz Berger, Jacob Schram, D. D. Davison, William Palmtag, Henry Lefrane, John T. Doyle, F. Korbel, M. M. Estee, John L. Beard, C. Carjy, H. W. Crabh, J. Chauvet, A. G. Chauche, John Crellin, P. C. Rossi, C. Schilling, Henry Sanders, C. J. Wetmore and others.

At the outset Messrs. La Rue and McNeil found they had mixed matters up considerably by their independent acts, and the meeting consumed much time in settling the misunderstanding.

M. M. Estee advocated the appointment of five jurors or judges for each type of wines instead of one. As there are seven types it would be necessary to have thirty-five judges. The question was debated and finally settled by a resolution to that effect introduced by J. T. Doyle of Mountain View and adopted unanimously. The resolution declared that awards made on the basis of the judgment of any single individual would be utterly unsatisfactory.

Chairman Haraszthy appointed John T. Doyle, M. M. Estee and L. De Turk of Santa Rosa as a committee to present the resolution to the National Viticultural Exhibit Committee and urge its acceptance. On motion of Charles Bandsehn the committee was also instructed to lay the matter before the State Viticultural Commission, with a request that it be indorsed as an absolute necessity.

A difference of opinion in regard to space arose. Mr. Doyle spoke in favor of having the allotment made here instead of in Chicago. Mr. La Rue stated that there is no space left for a classified wine exhibit in the Horticultural Building unless some of the exhibitors give up some of their space.

The extensive displays are to be made at the exhibitors' expense, the fifty classified ones at the State's expense. But there is no place for the latter at present, said Mr. La Rue.

Arpad Haraszthy explained that this trouble was caused by the State Board of World's Fair Commissioners remaining silent on the subject until fifteen days ago, when allotments had been made by Mr. La Rue in Chicago, and Mr. McNeil had fully organized and devised a display at home.

Mr. Bandsehn moved that the allotment for space made by Mr. La Rue be accepted and ratified by the meeting. His motion was carried, and a vote of thanks to Mr. La Rue followed.

Special rules for the wine display were suggested by Mr. La Rue, in which it is required that exhibitors of American wines or brandies must file affidavits with the Superintendent of the Exposition stating that their products are from fresh grapes grown upon American soil.

A re-arrangement will be demanded by small growers to give the classified exhibit some space in the Horticultural Building.

The following letter has been addressed to J. M. Samuels, Chief of Horticulture:

SAN FRANCISCO, Jan. 10th, 1893.

Hon. J. M. Samuels, Chief Department of Viticulture, Chicago, Ill.—DEAR SIR: With this mail you will receive a copy of resolutions adopted at the meeting of intending viticultural exhibitors yesterday and transmitted to you by a special committee through the California World's Fair Commissioners, and containing the views of all concerned on the proposed plan of making awards by single jurors.

This plan is utterly unsatisfactory to all concerned, and especially in the viticultural department. If adopted it cannot but lead to injustice, unintentional perhaps, but still none the less galling. In this department differences of opinion are more certain to occur, and perhaps wider, than in any other. Our expert may have one opinion as to the merit of any particular wine or brandy, while another juror, recognized equally as an expert, may think differently. It is impossible that any one man can judge correctly the fine and subtle gradation in this line.

This commission desires to add its protest to what is termed here the "one juror plan." There are so many reasons, good and substantial, why it would be unsatisfactory and unjust, aside from those stated above, that it is almost unnecessary to enumerate them.

As stated in the resolutions which you will receive, the ex-

hibitors desire five judges to pronounce upon each type of wine, a fewer number would work hardships in many cases.

You will readily recognize the justice of this request of the exhibitors, in view of the peculiar conditions which must surround making such awards.

It has been suggested by some members of this Board that a general awarding jury, say of fifteen or twenty members, be selected to make all awards. And that they divide the work among themselves, but that in no instance shall awards be made unless three of the jury be present and participate in the examination and in the decision of the merits of the samples submitted.

Very truly yours,

GEORGE WEST, President.

CHARLES BUNDSOHN,

Vice President and Chairman Executive Committee.

E. C. FRIBER,

Member of the Executive Committee.

WINFIELD SCOTT, Secretary.

The following letter has been sent on to Hon. J. M. Samuels, Chief of Horticulture:

Hon. J. M. Samuels, Horticultural Dept., Chicago.—At a general meeting of the grape growers and wine makers of California, held at the rooms of the Viticultural Commission in San Francisco, on January 9th, 1893, it was stated that the directors of the Chicago Exposition contemplated having the awards of merit determined by the judgement of a single juror, in pursuance of what was termed the "American plan." On receipt of this information the meeting, with entire unanimity, adopted the following resolutions:

Resolved: "That in the opinion of this meeting, representing the viticulturalists of California, the awards of merit as between different wines, should be made by a committee of at least five jurors, on each type of wine and brandy, as, five on wines of the Sauterne type, five on wines of the Rhinish type, five on Claret and five on Burgundy, etc.

That the awards made on the basis of the judgement of any single individual would be utterly unsatisfactory."

And the undersigned were appointed a Committee to communicate the same to your Board and the State World's Fair Commission, and request your support.

Wine is a subject so entirely different in character from most of the products which form the subject of exhibition that it is certain that no one man, however honest and competent in a general sense, can fairly pass upon the character of the various sorts sure to be exhibited at the Exposition. Many points are to be taken into consideration, as alcoholic strength, color, flavor, bouquet, and the degree of importance of each is a matter of delicate judgment which is liable in the case of each individual to be affected by causes of a personal character as to the sort of wine he has been accustomed to use, the state of the weather and the condition of his nerves or stomach at the moments of the trial.

Indeed, it is natural for a wine expert to favor the wine with which he is the most familiar, or which he has been in the habit of drinking. In this respect, taste is largely a matter of cultivation, and hence the characteristics of wine either for good or bad, cannot be studied or passed upon by any one person, the bent of whose opinion already tends in one direction.

As we understand it, the object of a juror is to give a fair judgement of the qualities of the articles exhibited. And if that judgment is fair, the juror must be first, experienced and next, disinterested. If his experience is limited only to a peculiar wine grown in a peculiar locality, then some other man ought to be associated with him who has had experience peculiar to other localities; and thus by a combination of their joint judgments, they will arrive at a safe and correct opinion as to the value of the article decided on.

It is notorious that California is the only State in the Union which makes wines from the vinifera or European vine. The peculiarity of climate and of soil in our State gives these vines a typical character. It would not be fair to the California producer for a man wholly unacquainted with these wines, and one acquainted with Bordeaux, Australian or the Eastern wines, to pass on our wines unless he was aided by some one who has a knowledge of these wines. Nor would it be fair for a juror from California, unaided, to pass his judgement upon Bordeaux wines or Eastern wines, assuming that he had never tasted either of them. We therefore venture to submit that the only safe way and only true way is to select a jury of not less than five for each type of wine, that they should be selected from distant and

widely different wine producing sections of the World, and that by their study they will come to a fairer and better opinion as to the wines from any part of the World, than it would be possible for any one man to do, because the single juror would have only his single experience for his guide, while jurors coming from all parts of the World would be able to bring to bear the best average judgment of all sections and all people.

Signed, M. M. ESPEL,  
J. T. DOYLE,  
I. DE TIRREK.

**AMEN. BRO. WASHBURNE.**

Having bid farewell to 1892, we come before the trade in this the first issue of the new year, and bespeak for ourselves the same kindly interest and patronage from the trade that has been so generously bestowed upon us in the past, trusting that our future policy will meet with their entire approval, and assuring them at the same time that we shall bend every energy to prove ourselves worthy of the confidence thus bestowed. A trade paper of the right sort is as great a factor to the liquor trade, and as truly a part thereof, as the tender is a part of the engine. The latter feeds the motive power and keeps the engine moving, the former introduces the brands to the trade and assists in selling them. Directly? No. Indirectly? Yes. Can we be shown a single popular brand of whisky on the market today that has not been extensively advertised? Most assuredly, no. And to advertising, to a great extent, is due the acknowledged popularity of any brand. Then is a trade paper devoted to advertising alone? Not by any means. A trade paper devotes its best energies to the best interests of the class it represents. It helps to bring business men together; to unify sentiment; to expose deception; to make strong the position of honesty; to warn the trade when the laws of supply and demand are violated, and to restore confidence when conditions justify it. A trade paper is a necessity in the nineteenth century commerce.—*Wine and Spirit Bulletin.*

**GOV. MARKHAM'S CONDUCT.**

Governor Markham's message has proven a great disappointment to the viticulturists and horticulturists of California. The document, was an exceedingly long and correspondingly prosy one, but it absolutely made no mention of two of the leading industries of the State. While we cannot in any way claim to represent the horticulturists, we want to know in the name of the 7500 viticulturists in this State why he ignored them. If Governor Markham would like to know, we can tell them.

He comes from a section of the State devoted to the pampering of a parcel of prohibitionists from the East and to please these people he has studiously avoided giving any mention to one of the largest and most promising industries in California. The men who are in this calling will not forget it. Governor Markham has fallen a thousand per cent. in their estimation.

**DIVIDEND NOTICE.**

THE GERMAN SAVINGS AND LOAN SOCIETY, 526 California Street.

For the half year ending December 31, 1892, a dividend has been declared at the rate of five and one-tenth (5 1/10) per cent per annum on Term Deposits, and four and one-quarter (4 1/4) per cent per annum on Ordinary Deposits, payable on and after Tuesday, January 3, 1893.  
GEO. TORRESKY, Secretary.

M. E. Amblard of Nnit, Cote d'Or, France, the great Burgundy wine producing district of France, is paying a short visit to California. M. Amblard is recognized as one of the most experienced and competent experts in France, and well he might be, as the house of Chauvenet, with which he is connected, handles a large portion of all the Burgundies, both red and white, which find their way over the world. M. Amblard is naturally very much interested in the production of California wines, and it is noteworthy that he especially favors our light and dry white wines, which he believes are very much superior to the red wines, which have been hitherto been placed in the first rank by connoisseurs visiting this Coast. In conversation with a reporter Mr. Amblard said many complimentary things about the wines of the State in general. The viticultural prospects he considered superb, and with care the manufacture will be carried to a pitch of perfection which will create a vigorous competition with the older and more experienced makers of Europe.

**VINEYARDS IN NAPA COUNTY.**

The Viticultural Commissioners have published and now have ready for distribution, a report upon the condition of the vineyards of Napa county prepared by Commissioner E. C. Pifer and Mr. A. Warren Robinson.

The results of the canvass as collaborated by Secretary Scott are as follows:

NAPA COUNTY.	
Total number of vineyard-	307
Vineyards reporting phylloxera	244
Total acres in vines	16,631 1/2 acres
Acres in bearing	11,240 1/2 acres
Will replant this season	100 1/2 acres
Will be dug up for causes other than phylloxera	184 acres
Infested by phylloxera	2,236 acres
Same good for but one crop more	766 acres
	Riparia 1,628 1/2 acres
	Lenoir 215 1/2 acres
	Rupestis 19 acres
	California 63 acres
	Estivalis 9 acres
Planted to resistants—same as above	2,007 1/2 acres
Grafted and in bearing	342 1/2 acres
Grafted and not bearing	321 acres
Not yet grafted	572 1/2 acres
Crop, 1892	27,887 tons
Cooperage, 12,289,000 gallons	3,692,500 gallons oak and 3,526,500 gallons redwood.

The recapitulation of the different districts in the county is as follows:

NAPA DISTRICT.	
Total number of vineyards,	91
Vineyards reporting phylloxera,	53
Total acres in vines,	2,656
Acres in bearing,	2,115
Will replant this season,	103 acres
Will be dug up other than for phylloxera,	53 acres
Infested by phylloxera,	453 acres, of which 114 will bear but one crop more.
Planted to resistants,	115 1/2 acres, of which 100 acres are in Riparia, 18 Lenoir, and 19 Rupestis.
Planted to resistants—same as above	115 1/2 acres, of which 315 1/2 are grafted and bearing, 43 1/2 are grafted and not bearing, and 190 not yet grafted.
Crop 1892,	5,570 tons
Cooperage,	3,701,000 gallons; of which 506,000 is oak and 2,595,000 redwood

YONKVILLE DISTRICT.	
Total number of vineyard-	51
Vineyards reporting phylloxera,	64
Total acres in vines,	2,706
Acres in bearing,	2,054
Will replant this season,	142 acres
Will be dug up for causes other than phylloxera,	73 acres
Infested by phylloxera,	201 acres, of which 201 will bear but one crop more.
Planted to resistants,	497 acres, of which 431 acres are in Riparia, 31 acres in Lenoir, and 35 acres in California
Planted to resistants—same as above	497 acres, of which 206 are grafted and bearing, 64 grafted but not bearing, and 227 not yet grafted.
Crop 1892,	4,005 tons
Cooperage,	2,480,000 gallons; of which 411,000 is oak and 2,078,000 redwood

ST. HELENA DISTRICT.	
Total number of vineyards,	219
Vineyards reporting phylloxera,	119
Total acres in vines,	7,443 1/2
Acres in bearing,	6,781
Will replant this season,	108 1/2 acres
Will be dug up for causes other than phylloxera,	34 acres
Infested by phylloxera,	1,042 acres, of which 333 will bear but one crop more.
Planted to resistants,	209 1/2 acres, of which 145 acres are in Riparia and 64 1/2 in Lenoir.
Planted to resistants—same as above	229 1/2 acres, of which 33 are grafted and in bearing, 87 1/2 grafted but not bearing, and 116 1/2 not yet grafted.
Crop of 1892,	12,644 tons
Cooperage,	6,145,000 gallons; of which 2,575,000 is oak and 3,570,000 redwood.

CITIES AND COON VALLEYS.	
Total number of vineyards,	28
Vineyards reporting phylloxera,	7
Total acres in vines,	814
Acres in bearing,	707 1/2
Will replant this season,	13 acres
Infested by phylloxera,	46 acres, of which 16 will bear but one crop more.
Planted to resistants,	28 1/2 acres, of which 27 1/2 are Riparia, 9 Estivalis, and 2 in Lenoir.
Planted to resistants—same as above	28 1/2 acres, of which 11 are grafted and in bearing, 17 grafted but not bearing, and 10 1/2 not yet grafted.
Crop of 1892,	1,091 tons
Cooperage,	379,000 gallons; of which 157,000 gallons is oak and 221,500 gallons is redwood.

CALISTOGA DISTRICT.	
Total number of vineyards,	88
Vineyard reporting phylloxera,	1
Total acres in vines,	2,044
Acres in bearing,	1,920
Will replant this season,	40 acres
Infested by phylloxera,	2 acres
Planted to resistants,	102 acres, of which 95 are in Riparia and 10 in Lenoir.
Planted to resistants—same as above	102 acres, of which 75 are grafted and in bearing and 27 not yet grafted.
Crop of 1892,	3,204 tons
Cooperage,	75,000 gallons; of which 313,000 is oak and 562,000 redwood.

Included in the report is also a report from all the vineyards of the valley.

**GRAPE BRNDY WANTED.**

WANTED—5,000 gallons of 1889-90 Grape Brandy and 6000 gallons of Tronssaur Port Wine. Give price for cash.  
Address A. M. Smith, care PACIFIC WINE AND SPIRIT REVIEW.



WINES AND WINE DRINKERS.

Even how to taste wines, how to bottle, store and serve them, and the art of dining, are matters which every educated gentleman and, above all, every householder should know. New York and other great cities of the Union furnish in their clubs and really first-class restaurants means for learning the ordinary usages in respect to the service at the table, but it is seldom that service is done to any degree of perfection in the gastronomic art. Nor can any inflexible rules be laid down for a cosmopolitan dinner, such as one would get at Bignon's in Paris or Delmonico's in New York. What pleases one gourmet is regarded by another as rank barbarism; and it is not the purpose of this little treatise to follow any dogmatic lines. Americans of refinement and travel are quite a law unto themselves in this matter, as has been shown in the ready adoption by our people of all French forms of service in preference to those of England and Germany. Nor is this true of the cuisine alone, for in nearly every particular New York is the most Parisianized city in the world. This has been startlingly apparent since the close of the Civil War. Hence while a brief season of Anglomania has set in for the lighter headed gentry, with bauged-tailed horses, coaches and other dudish tendencies of the man, and while the pretty maid sighs for the title and the ancestral seat, the great body of the people continues on to indulge just what our bracing climate requires, the light, easy-going follies of the French, following them in all their arts—in dress, painting, music and eating and drinking, and the signs are that it will be so for ages to come.

Now, as an ordinary private dinner, it may be simply said the proper wines to serve are: With oysters or clams, Sauterne or Chablis, or white American wines; with soup, Sherry or Madeira; with the fish, Hocks; with boiled relevés, light Bordeaux; with the entrees, Champagne. Rhine wine of a fine brand, may prepare the stomach for the roast. With the roast and game serve heavy Burgundy or even fine old Bordeaux; with the sweets, old Madeira or Chateau Yquem; then may fol-

low a spoonful of brandy burned in the coffee, and the liqueurs. Sparkling wines should be served cold, and still wines should retain their normal temperature as a rule. Good still wines should stand in the dining room a few hours before dinner. Still wines should be handled as carefully as possible. Burgundy should be served in baskets called wine cradles. Thus, while, briefly stating the proper etiquette of a social dinner, which, of course, is susceptible of being greatly varied, it may be thought by the prudent many that the above savors of rather elaborate indulgence; yet let us remember the wise words of Brillat Savarin:

"To maintain that a man must not change his wine is a heresy; the palate becomes cloyed, and after three or four glasses it is but a deadened sensation that even the best wine provokes."

All delicate wines should be taken out of the thin white glasses. The reason why they are better so is a mystery that is wrapt in some subtle poet's brain yet among the unborn millions. In coarse glasses, Pommeey Sec or Lafite would lose half their flavors; but to the strong or sweet wines the same objection does not apply. The reader needs no instruction as to all the forms and qualities of glassware. To select is a matter of taste, although the more musical the vessel the finer the culture of its possessor.

Sherry is a wine the popularity of which goes back nearly four hundred years. It comes to us from the west coast of Spain deriving its name from the old Moorish town of Xeres, in the province of Andalusia. Vast establishments, the principal feature of the town, are held awaiting age and development. The results cannot often be foretold, one package becoming a dry and nutty Amontillado, another a rich and full Oloroso. When Sherry is of sufficient age to bottle, it rapidly improves, acquiring that desideratum known as "bottle flavor" when two or three years in the bottle. Port is another wine—the wine of the British aristocracy—the chief glory of the little kingdom of Portugal, which should be more widely known because of its medicinal virtues. It is not always genuine as sold here, but it should be. The average vintage is one hundred and eleven millions of gallons.

H. B. KIRK.

**E. J. CURLEY & CO.**  
Camp Nelson, Kentucky.

**BOONES KNOLL**  
O.F. HAND MADE  
SOUR MASH  
E. J. CURLEY & CO.  
JESSAMINE CO. KENTUCKY.

**BLUE GRASS**  
DISTILLERS OF  
FIRE COPPER  
BOURBON AND RYE  
**BOONES KNOLL**  
HAND MADE  
SOUR MASH WHISKEY.  
Jessamine Co. Kentucky.

**BLUE GRASS**  
FIRE COPPER  
★ BOURBON ★  
E. J. CURLEY & CO.  
JESSAMINE CO. KENTUCKY.

These Whiskies are made in the Famous "BLUE GRASS REGION" so justly celebrated as the home of the finest Whiskies in the World, and which have been for the last Century, recognized as such, giving the character and high standing to KENTUCKY WHISKIES which they now enjoy.

THESE FAMOUS WHISKIES CAN BE HAD IN LOTS TO SUIT THE TRADE FROM  
HELLMANN BROS. & CO., 525 FRONT STREET, SAN FRANCISCO.

TRADE CIRCULARS.

From The Ph. Hamburger Company.

531-533 WOOD STREET, )  
PITTSBURG, PA., January 2, 1892. )

DEAR SIR:—In transferring the jobbing business to our successors we desire to thank you for the many favors extended to us during the past twenty-two years of our business career, and respectfully ask you to continue the confidence shown us, to our successors, Messrs. Crone & Rosenberg, who with their thorough knowledge of the wants of the trade, and their long experience in the business, and with ample capital, are fully competent to perpetuate the business; and deserving of your patronage, we will vouchsafe for their integrity.

We also desire to inform you that we will continue the distilling business for the manufacture of the Old Bridgeport Pure Rye and Malt, and the Geo. W. Jones Monongahela Rye Whiskies, at Brownsville, Fayette County, Pa., under the firm name of the Ph. Hamburger Co., with commercial offices in Rooms 310 and 311 Standard Building, Nos. 531-533 Wood street, Pittsburg, where all communications will reach us, and where we will be happy to receive our friends and patrons.

The vast improvements in our distillery which we completed at a great expense during the past summer, have proven a great success and we now produce a whisky which is not surpassed by any other distillery in this or any other State.

We solicit your further favors, and beg to remain,  
Very respectfully yours,

THE PH. HAMBURGER CO.

From Schulze-Berge & Koechl.

NEW YORK, January 1, 1893.

DEAR SIR:—The co-partnership heretofore existing between the undersigned under the firm name of Schulze-Berge, Koechl & Movius has this day been dissolved by mutual consent, Mr. August Movius retiring from the firm. Yours respectfully,

P. SCHULZE-BERGE.  
VICTOR KOECHL.  
AUGUST MOVIUS.

Referring to the above notice the undersigned beg to announce that they will continue in business as successors to the former firm of Schulze-Berge, Koechl & Movius, having formed a co-partnership under the firm name of Schulze-Berge & Koechl, and that all assets and liabilities of the former firm, Schulze-Berge, Koechl & Movius, have this day been assumed by the undersigned.

Yours respectfully,  
P. SCHULZE-BERGE.  
VICTOR KOECHL.

SACCHARINE.

500 TIMES SWEETER THAN SUGAR—AN EXCELLENT PRESERVER, ABSOLUTELY HARMLESS, EASY TO USE.

Saccharine is an unsurpassed sweetening medium and ingredient for pleasant taste, to sweeten wine, to make delicious old stock from coarse new goods; to blend new whiskies. Saccharine dissolves readily in heated alcohol or boiling water, and gives a perfectly clear solution.

SCHULZE-BERGE & KOECHL,  
79 MURRAY STREET, NEW YORK.

Sole Importers and Sole Licensees in the U. S. A.

Abramson, Bacon & Heunisch, San Francisco, Selling Agents for the Pacific Coast.

Schulze-Berge & Koechl, successors to the former firm of Schulze-Berge, Koechl & Movius, have lately brought into the market a refined saccharine, which is a great improvement over the Saccharine Purum (300 times as sweet as sugar). This new Refined Saccharine is a chemically pure article, and is 500 times as sweet as sugar. It is easily soluble in boiling water or heated alcohol.

The merits of Saccharine are well understood in the old country, and are being appreciated more and more also in the United States.

Saccharine presents special merits to regulate the taste of wine and spirits. It is an excellent sweetening medium, abso-

lutely harmless to the body; colorless, and of great advantage to wine growers and distillers.

Messrs. Abramson, Bacon & Heunisch have been appointed the selling agents of the Saccharine for the Pacific Coast.

From the Geo. T. Stagg Company.

FRANKFORT, KY.

Dear Sir—Contracts should now be forwarded to us for what goods you may need of our 1893 crop of "O. F. C." and "Carlisle" bourbon and rye whiskies.

PRICES AND TERMS AS FOLLOWS:

O. F. C. Bourbon.....	60 cents.
O. F. C. Rye.....	67½ "
Carlisle Bourbon.....	50 "
Carlisle Rye.....	57½ "

Terms, 4 months.

We will operate our distilleries from Dec. 1st, 1892, to May 31st, 1893, making a limited crop, depending entirely on the demands of our regular customers. An early reply will secure choice of months.

On July 1st, 1893, prices of all '93 goods unsold will be advanced 2½ cents per gallon over contract price. Terms cash or interest added for time.

We beg to add that from this date our goods will be stored in heated warehouses, insuring quicker and finer maturity.

Very truly yours,

THE GEO. T. STAGG CO.

From Fible & Crabb.

To the Liquor Trade:—In 1872, the firm of Fible & Crabb was established. We began making an old-fashioned sour-mash whisky, which we have continued up to the present time, at all times having in view quality rather than quantity. Our chief aim has been to raise the standard, if possible, of our goods by using only the best limestone water which flows from a living spring from a bed of limestone rock over 1000 feet deep, and the best grain that can be procured, viz: corn, rye and barley malt. Our cooperage is the best hand-made barrels that skilled labor can turn out; made in our own shops of timber selected by ourselves. Our storage is the best that experience and experiments for twenty years would suggest (using no steam heat to foree color and apparent age). Our warehouses are iron-clad first story, with open slat work above. They are built two feet from the ground, and barrels are stored in racks seven tiers high, thus having the benefit of a free circulation of air and plenty of light, the only true method of ripening a fine whisky. We guarantee ours not to exceed the allowance under the Carlisle Bill when they come out of bond; rate of storage, five cents per barrel per month; rate of insurance, one and one-fourth per cent per annum. We deliver goods free of drayage to the railroad.

Our brands are "Fible & Crabb," "Blue Ribbon," "Dew Drops," and "Kentucky Poteen," all of which are made by the same process, and are of the same quality of goods. In these brands we challenge any distiller to show finer or better matured goods of same age and storage. Each year we put aside a lot of "Blue Ribbon" whisky in our free warehouse to age and ripen, to be used by us in bottling under our famous "Old Blue Ribbon" brand, which is recognized by those who have used it as the finest and purest goods bottled in Kentucky. It is highly endorsed and prescribed by the leading physicians of the country. It is used by many of the best clubs of the United States, and is sold at many of the best drug stores and finest bars in America. To those who want a pure old whisky as a beverage or for family use, we recommend it.

FIBLE & CRABB.

From Rheinstrom Bros.

EGG COGNAC.

To the Trade:—We have the pleasure of communicating with our friends again, this time for the agreeable purpose of formally introducing to you our new and delicious drink "Egg Cognac." After a number of years of constant and laborious experimenting we have at last perfected this most worthy addition to our already extensive list of fine liquors. We presume it is hardly necessary to eulogize upon its merits, as the name describes the goods; however, it might not be out of place to state that we have employed the utmost skill in its manufacture. Its aroma is superb, the taste extremely pleasant, and its "toute ensemble" almost

# CULBERT & TAYLOR,

39 BROADWAY, NEW YORK.

LARGEST IMPORTERS OF FINE WINES AND LIQUORS IN AMERICA.

\*\*\*\* Represent the Leading Agencies of the World \*\*\*\*

DO NOT HANDLE CHEAP GOODS, BUT THE BEST AT LOW FIGURES.

—SOLE AGENTS FOR—

ROUYER, GUILLET & Co., COGNAC.....	BRANDIES	PETER F. HEERING, COPENHAGEN.....	CHERRY CORDIAL
PEDRO DOMEQ & Co., JEREZ DE LA FRONTERA .....	SHERRIES	REIN & Co., MALAGA.....	MALAGAS
SILVA & COSENS, OPORTO.....	PORTS	A. BRONDUM & SON, COPENHAGEN.....	ACQUAVIT
A. LALANDE & Co., BORDEAUX.....	CLARETS, ETC	JOHN JAMESON & SON, DUBLIN.....	IRISH WHISKEY
A. PASSIER, BEAUNE.....	BURGUNDIES	THE ARDBEG DISTILLERY Co., ISLAY.....	SCOTCH WHISKEY
WILHELM PANIZZA, MAINZ.....	RHINE WINES	CHAS. TANQUERAY & Co., LONDON.....	OLD TOM GIN
MARTINI & ROSSI, TURIN.....	VERMOUTH	MAGNUM BRAND.....	JAMAICA RUM
I. & V. FLORIO, MARSALA.....	MARSALAS		

A LARGE LINE OF ALL GOODS CARRIED IN BOND IN N. Y.

## Extraordinary Inducements.

To those who import SHERRIES, PORTS and GINS we offer  
unusually Liberal Terms and Prices.

**PEDRO DOMEQ, - SHERRIES.**  
**SILVA & COSENS, - PORTS.**  
**CHAS. TANQUERAY, - TOM GIN.**

THE LEADING HOUSES OF THEIR CLASS. REMARKABLE VALUES.

IMPORT DIRECT. IMPORT DIRECT.

SOLE AGENTS **CULBERT & TAYLOR** 39 BROADWAY N. Y.



sublime. It has the effect of leaving a most delightful far-well taste and soothing sensation to the palate to such an extent that one is tempted to partake of it often.

This drink contains in a concentrated way only nutritious elements, so that it may be classed a most wholesome and strengthening cordial as well as a healthful tonic. It is indispensable to the sickroom, from the fact that the most delicate can partake of it to advantage.

It came to our knowledge that one of our prominent physicians prescribed our "Egg Cognac" mixed with milk to a patient whose digestive organs were collapsed. The result proved very beneficial.

We guarantee this cordial to be strictly pure. Price, per case of one dozen full pints, \$7.00.

Write for a miniature sample bottle, fac simile of the original. Wishing all our friends the compliments of the season and a Prosperous New Year, we remain,  
Faithfully yours,  
RHEINSTROM BROS.

CINCINNATI, OHIO, January 1, 1893.

From Achille Starace.

Editor Pacific Wine and Spirit Review, San Francisco, Cal.—  
DEAR SIR: I beg to inform you that I have just received an invoice of Chianti wine of L. Labori Melini brand, consisting of 100 double cases. I would kindly request you to make mention of it in your next issue, and oblige,  
Yours very truly,  
ACHILLE STARACE.

## Correspondence.

SANTA CRUZ, Jan. 15, 1892.

Editor Wine and Spirit Review.—If I send wine to the California Building in the Chicago Fair will my wine be placed on the tasting board with other Californian wine solely, and compared with other Californian solely; and if it gets merit number one or merit number two, will it get that merit as against Californian alone? In other terms, do I go to Chicago to be told that my wine is meritorious above the generality of Californian wine but nothing else? If so, I will withhold my wine from the California Building.

Again, if I send wine to the Horticultural Building in the Chicago Fair, shall my wine be tasted for tasting along with all wines from any part of the world? If it gets a degree of merit, will that degree be good as against all wines? If it will, bravo for the Horticultural Building, that is the ticket for me.

Mr. Editor, it was reported to me that at a late meeting in San Francisco over this Chicago Fair, one gentleman got up and talked commandingly and eloquently upon the impossibility—nay, absurdity of Californian wine entering into competition for place against the *crus* of France. Now, I am not afraid of France. Indeed I want to meet France or any other country in the world in honest and friendly competition. I want to do it if only to knock spots out of myself. Here I am screaming and making a nuisance of myself like a true son of the spread eagle that I am, and how can I be reduced to sense and silence except by coming up against some Frenchman or other man? The best lessons I ever got were my lickings. They made me sit and think of my littleness and how to overcome it.

I fancy, and more than fancy, that I have a wine which need not hide its head beside a French. Knock that notion out of me if you can and save me from myself. How is that to be done? By pitching my wine against the French, not by the reverse method.  
JOHN A. STUART.

[In answer to the above, we say that in receipt of this telegram, "Exhibitors will compete for merit only, not one against the other." We suppose that all wines are to be judged on their merits. A wine from California that approaches the established standard receiving that award. The judges are to be men of known experience and impartiality, taken from the different countries exhibiting, but must not be exhibitors themselves.—  
ED. PACIFIC WINE AND SPIRIT REVIEW.]

C. Carpy, of C. Carpy & Co., and H. B. Hunt, of Moore, Hunt & Co., have been elected Directors of the Chamber of Commerce for the coming year. The wine and liquor trade is thus adequately represented on the board.

## DEATH OF DAVID PORTER.

David Porter, the wholesale merchant, met a fearful death in the Mills Building about 5.30 P. M. on the 16th inst. Mr. Porter was in the habit of visiting some offices on the seventh floor every afternoon and on the day named he followed his usual custom. After leaving for home he went to the head of the stairs on the seventh floor and losing his balance fell over the bannister and dropped several stories striking on the back of his head. Death came instantly. The back of the skull was crushed in and the right forearm and leg were broken on a bannister in the fall.

Mr. Porter was subject to attacks of vertigo and it is supposed that he had an attack at the head of the stairs, and went over the bannister.

David Porter was one of the most widely known of San Francisco merchants. On his arrival in California in 1851 he secured work with the liquor firm of Fox & Connor at Stockton. Porter was the drayman, but showed so much zeal and capacity that he was soon made book-keeper, and when the firm moved to San Francisco in 1854 was received into partnership. Connor soon withdrew, but the firm of Fox & Porter did business for many years at the corner of Leidesdorff and Clay streets. Fox eventually retired and David Porter continued the business in his own name, but moved into the Parrott Building at the corner of Montgomery and California streets, the upper floors of which were then occupied by the Union Club, since merged with the Pacific Club. There he remained for many years and prospered. His personal popularity was great and his business connections were extended until they covered much of the Pacific Coast. When compelled to move because of rebuilding the Parrott property, Mr. Porter went to Leidesdorff and Halleck streets, where he has since remained. In latter years reverses somewhat lessened Mr. Porter's fortune, and it was reported some years ago that he had been compelled to sell his homestead at California and Powell streets, to Senator Fair for \$75,000, although the property was generally considered to be worth much more.

Mr. Porter was a Scotchman and always preserved his love for his native land. In the Saint Andrew's Society he was often elected Chief-tain, and at his death was Treasurer. He left a widow three daughters and a son.

## RECENT TREASURY DECISIONS.

Reimportation of domestic whisky in bottles.

TREASURY DEPARTMENT, November 16, 1892.

SIR:—The Department is in receipt of your letter of the 31st, ultimo, requesting instructions in regard to the reliquidation of a certain entry of whisky in bottles.

It appears that duty was assessed by you on said whisky at the rate of \$2.50 per gallon and 3 cents per bottle, as if it were for foreign; that the importers protested against such decision on the ground that the whisky was the product of the United States, exported and returned in the same condition; and that the Board of General Appraisers, finding the facts to be the same as claimed by the protestant, decided that the merchandise is entitled to free entry under the provisions of paragraph 493 of the Act of October 1, 1890, unless it was subject at the time of exportation to internal revenue tax, in which case it would be dutiable at the rate equal to the tax under the provisions of section 22 of said Act.

As no other than tax paid whisky can be legally bottled in the United States, and as no drawback or rebate of the tax is allowed on the exportation of bottled whisky, the provisions of the said section 22 have no application in this case.

If you have no reason to suspect that the whisky in question was drawn into bottles from a cask which escaped payment of tax, you are authorized to grant free entry in accordance with the decision of the board.

Respectfully, yours,

O. L. SPAULDING,  
Acting Secretary.

(2024g)

Collector of Customs, San Francisco, Cal.



Producers and Shippers  
— OF —  
DRY WINES,  
SWEET WINES,  
BRANDIES  
and  
ECLIPSE  
CHAMPAGNE.

Arpad Haraszthy & Co., PROPRIETORS Orleans Vineyard.

530 WASHINGTON STREET, SAN FRANCISCO, CAL.

# S. GLASER,

IMPORTER AND COMMISSION MERCHANT,  
123 California Street, San Francisco, Cal.

— PACIFIC COAST AGENT FOR —

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AGENTS SCHRAMSBERGER VINEYARD, ST. HELENA and GEORGE WEST & SON, STOCKTON.

Correspondence Solicited

## A MODEL DISTILLERY.

Whose Plant is Unsurpassed by any Similar Institution in the World.

For the benefit of those of our readers who have never seen a distillery, we present some facts in relation to perhaps the largest and most scientifically conducted one in the world. It is known as the O. F. C. and Carlisle Whisky Distillery, controlled by the Geo. T. Stagg Co., and is situated at Frankfort, Ky., views of which we present herewith.

The institution is composed of a series of distilleries rather than one. The picture though a handsome one, does not do justice to the splendid architectural detail of some of the buildings. The one on the left for instance, is very imposing in appearance, and would be suitable for a public building in any city. The original distillery which contained the best appliances of two decades ago was torn down, and a second structure having more recently improved apparatus, was erected. This was destroyed by fire in 1882. The company then immediately began the process of restoration, resulting in the erection of the best distillery plant in the world. Long experience aided in perfecting a building, in which harmony is the general product, aided by completeness in each detail. The main edifice is 212 feet long by 85 feet wide with two stories and tower over the basement, and sectioned into fermenting room, mash room, meal and mill rooms, engine room, distilling room and condensing room. Every feature is included under one roof, from reception of grain and water to finished product. The interior throughout is remarkable for cleanliness, in fact to a layman, the intensity of the virtue seems to be carried beyond the requirements of business. But in reality this cleanliness is essential to the manufacture of the celebrated whiskies that have given the world renowned fame to the Geo. T. Stagg Co., and O. F. C., and Carlisle whiskies. Every brass, copper and steel article within the building shines like jewels, and every inch of flooring is as clean as a dinner plate. The fermenting room of the distillery is believed to be the handsomest and best in America. In its construction, special attention was given to the attainments of cleanliness, light and ventilation. In most distilleries where the fermenters are not exposed on the outside of buildings, the beer is fermented in wooden vessels, placed on wooden or dirt floors, and the walls of such vessels, as well as the floors become saturated with acid from daily washings. Bad smells predominate. Filth reigns beneath the working floor or platform. To remedy this objectionable condition the walls of the fermenting room of the O. F. C., are constructed of rough ashler from limestone quarries—the floor is grouted in best English cement leveled to side troughing—and a fifteen foot ceiling, supported by iron columns, with numerous windows affords ample light and ventilation. The vats, eight in number, are constructed of brick, laid in English cement—the base is six feet below the level of the floor and the tops even feet below the ceiling. They are first lined with first quality of Portland cement and then again lined with the *best sheet copper*, manufactured especially for the purpose. There is no place for sourness or decomposed acids or disagreeable smells. Everything is sweet and clean. The vats, after use are bright as a mirror in their polished surfaces. But another secret in the production of the pure liquors of this distillery lies in its water supply. The crystal waters of the reservoir spring is a solid volume from the solid limestone cliffs of the Kentucky river and is immediately utilized in the manufacture of the Geo. T. Stagg Co., O. F. C., and Carlisle whiskies. It was the special properties favorable for producing a fine whisky possessed by this spring that caused the selection of the locality as the site of the distillery. Distinguished chemists, including Dr. Porter the former well known assayer of the Kentucky Geological Survey, have made analyses of this water and indorse its fine properties in the particulars named. Prof. Barnum, chemist, of Louisville, Ky., whose analysis has been published says: "The water is of wonderful purity and of peculiar adaptiveness for the manufacture of whisky. It contains (what I never saw before) very appreciable quantities of phosphate of lime which would have the same effect in promoting the growth of the yeast plant, that a dressing of bone phosphate would on a wheat field. Of course the more vigorous the growth the better and more perfect the product." The temperature of this spring water is very uniform the entire year, never exceeding 60° Fahrenheit and has properties closely identical with the celebrated Burton Spring Water of England. This gives emphasis to the fact that the water has much if not all to do with the manufacture of such world wide famous beverages as "Guinness Dublin Porter," the "English Burton Ale,"

"Allsopp's Pale Ale," "Scotch," "Irish," and "O. F. C." whisky. Each product depends for its peculiar and excellent characteristics upon the local water. French brandy cannot be made in England, neither can Burton Ale be made in Scotland, Scotch whisky in Dublin, nor Puddin' Stout in New York. By the same rule the Geo. T. Stagg Co., O. F. C., and Carlisle whiskies cannot be produced in any place but the location of the mammoth distillery at Frankfort, Ky. Almost everybody has heard of the term "hand-made sour mash" in connection with distilling, but few know what it means. By looking at the illustration of the mash floor, it will be seen that scores of men are busy with paddles. They are mashing by hand, the process being done by small tubs of a little more than one bushel capacity each. An improved meal and flour gives to the mash an additional excellence which the most superficial examination recognizes.

The strained sour spent beer used in mashing is obtained by a patented process whereby the dead particles of meal are separated and cast off and the rich creamy liquid full of yeasting power is reserved for use. This liquid or improved spent beer is conveyed by a copper pipe to the "heater" shown in the engraving, where it is heated to the temperature required for cooking the mash. The mash cookers, located between the mash floor and the fermenting room, contain numerous copper coils for conveyance of cold water, whereby the mash is cooled to a uniform temperature essential to perfect fermentation. This is accomplished by the 96 hour period, the process being spontaneous and self-continuous under the accumulated aggregation of yeast spores collected in the spent beer used for mashing and for setting the vats. The mash floor is a magnificent apartment, the floor being of two inch oak, water sealed and covers a space of 10,000 square feet.

Patent globe ventilators in the roof above afford easy escape for the steam vapors. Iron pipes and rubber hose convey hot and cold water, and copper pipes convey strained slop to points of the room where needed. Meal is received direct from the hoppers in the room above after being weighed in allotted portions for such mash. With such superb conditions, it is little wonder that the firm is famous for its productions. There is an interesting geological fact in relation to the whisky industry of Kentucky. That State has recently published an official geological map authenticated by complete surveys and showing the various strata that outcrop upon the surface and from the soil beds.

This map shows that in the small section of the State made world famous by its fine sour-mash whiskies, the rare bird's-eye limestone of the lowest stratum of the Lower Silurian formation alone outcrops. This small section, with the exception of a small isolated strip in Powell's Valley in Southwest Virginia and East Tennessee, is solitary in this one remarkable geological feature in the whole West.

The O. F. C. and Carlisle are produced upon the depressed apex of this stratum, thus securing the best limestone drainage it can possibly afford. The result in fine whisky is no doubt largely due to the water that, percolating through the limestone, becomes impregnated with its properties, and imparts them to the spirit during the process of manufacture.

Opinions and assertions are debatable—a geological fact, stereotyped in and reflected from the earth's crystallized strata, is as solid and immovable as the overlying hills.

The picture of the condensing room will look like a puzzle to a layman, but the expert knows of the vast importance of the condensers.

The vapor from the beer is conveyed by most distilleries through a worm submerged in the water of a wooden tub. The O. F. C. method is to use the cylindrical vapor chamber, with close converging walls, on both sides of which cold water is constantly passing, the contact condensing the vapor and precipitating a spirit shower that is gradually led by copper pipes to the receiving tub.

Besides many other advantages of this vastly improved process of condensation is the greatly lower temperature at which reduction is completed, and the consequent lesser harshness of product.

After condensation, the singlings are then transferred to other copper vessels known as "doubblers," and again gently boiled over an open fire, the resultant vapors passing upward through columnar copper "caps," so arranged that the heavier essential oils, so deleterious to the product, may fall back into the still and pass off with the rejected refuse. The purer spirit vapor is condensed as in the singling process, and run to what is known as "proof whisky."

Here all other distillers begin the barreling of the product as



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GOLD MEDAL, INTERNATIONAL FOOD AND WINE EXHIBITION, BERLIN, JUNE, 1893.

FIRST AWARD AND MEDAL, MELBOURNE, AUSTRALIA, 1889.



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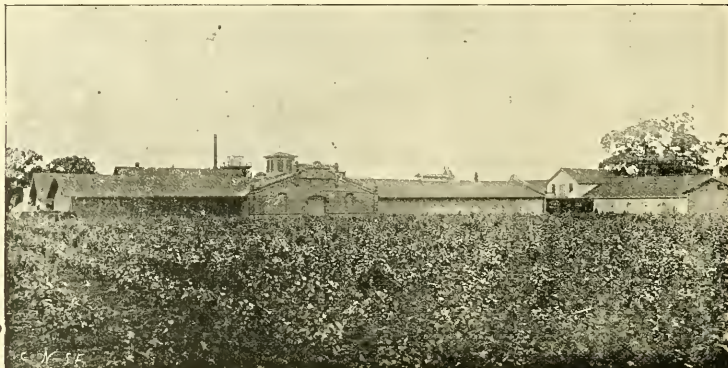
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George West & Son, Stockton, Cal., U. S. A.  
SONOMA WINE & BRANDY CO., 1 & 3 FRONT ST., NEW YORK.

finished whisky. The O. F. C. whisky, however, receives an additional finishing step that completes its character as a perfect whisky, superior to all others.

The product is subjected, in air-tight vessels, to an atomizing process that is at the same time detensive—each atom coming in contact with atmospheric oxygen, and causing an oxidation of the anhydric alcohol (fusel oil) so injurious to other whiskies.

This purely logical separation of the injurious salts of lead and copper (which other distillers never accomplish), and the oxidation of the fusel oils into odorless essences, gives us a whisky, when first barreled, superior to any other product of the best distillation at two years of age.

Of this process and its results men of science have spoken in the highest terms. Prof. Wayne, Analytic Chemist of Cincinnati, says:

"I have examined the samples for impurities acquired in process of manufacture, such as the salts of lead and copper, and find none present."

And again:

"O. F. C. and Carlisle whiskies are remarkably free from fusel oil and other alcohols than the ethylic, to the presence of which (especially fusel oil—amylidic alcohol) is largely due to the intoxicating and stupefying effects of much of the whisky sold at present."

Not one atom of foreign substance is allowed to come in contact, by absorption, with the pure spirit in the oxygen process; but freed of the injurious oils and salts common to all other whiskies, it passes to the cisterns to be barreled in splendid packages—the pure oil of grain—the genuine O. F. C. whisky without a rival throughout the world.

Col. A. M. Swope, long Collector of the Seventh Revenue District of Kentucky, says of it:

"In my judgment there is not a better or purer article of whisky made in the world."

And it was the superior character of the whisky, that, being exhaustively analyzed by him, obtained from Prof. R. Ogden Doremus, Professor of chemistry and physics in the College of the City of New York, and of chemistry and toxicology in Bellevue Medical College, the following indorsement:

"These facts (of analysis) commend it not only to the public who seek a superior whisky, but also to the members of the medical profession in their practice."

Prof. Barium, Analytical Chemist, of Louisville, Ky., after making several analyses of the whisky and a personal examination of the details of making, says: "I can see no way in which your whisky can be improved in purity, in flavor or in cleanliness of manufacture."

The Commissioners of the Board of Underwriters, at Indianapolis, Ind., officially endorse this distillery as a model in design and give a voluntary testimony based on actual inspection to its process of manufacture as hand-made sour mash. They say: "No language that we can use in a brief business report will do justice to the subject."

The manufacture of a perfect whisky is not so desirable a consummation if the subsequent storage does not preserve and improve its fine qualities. Hence the proprietors of the Staggs Co., O. F. C. and Carlisle distillery have spared no pains or expense in providing substantial, dry and commodious warehouses for such storage and constant supervision of the packages therein. These packages are manufactured at their own shops, of material selected in the mountain forests of Kentucky by their own agents, and are first-class in every particular.

Appreciating the fact that there was a large class of persons who, while desiring a pure article of whisky, could not utilize it in the customary barrel shape, the firm has provided a complete establishment, directly under its own supervision, for bottling the several brands of goods.

The bottles are filled from the contents of old packages that have been thoroughly tested as to fineness and flavor. They are then packed for shipment in neat wooden cases of one dozen each, the latter being neatly branded and fastened securely with patent wire seal.

For family use these goods are especially adapted, and the drug and retail trade will find them, in quality and attractiveness of shape, particularly suited to the popular demand.

The demand for the pure brands of whiskies made at this great distillery comes from the best class of the people and the medical men and institutions of the land. Delicate people, men and women of culture and refinement, and all who like to obtain the best qualities of foods prefer, when they take stimulants, to use the pure brands manufactured by the George T. Staggs Co.—*Rochester, N. Y., Union and Advertiser.*

BUGHANAN'S CIRCULAR.

Production of whisky in the State of Kentucky for the month of November, 1892, in gallons:

2d District	230,532
5th	904,746
6th	409,285
7th	215,853
8th	437,435

Total.....2,197,851  
Production for month of November, 1891..... 858,739

Withdrawals of whisky in the State of Kentucky for the month of November, 1892, in gallons:

Dist.	1890	1891	1892	1893	Total.
2d	32,144	81,960	70,188	130,157	354,749
5th	348,821	331,145	226,244	73,608	979,818
6th	119,584	89,357	108,554	50,487	367,982
7th	203,578	31,370	22,050	4,286	277,984
8th	135,954	54,187	9,011	...	250,182
	916,081	607,799	436,377	238,358	2,199,305

Withdrawals of whisky in the State of Kentucky for the month of November, 1891, in gallons:

1888	1889	1890	1891	1892	Total.
...	535,901	738,244	492,147	256,540	2,022,832

Stock of whisky remaining in bond in the State of Kentucky November 30, 1892:

Dist.	1891	1891	1892	1893	Total.
2d	2,869,131	1,359,020	2,395,756	2,25,491	7,639,078
5th	7,075,570	10,422,815	12,944,480	1,819,296	32,160,161
6th	1,601,312	2,492,039	3,466,559	539,815	8,090,516
7th	4,010,290	4,623,118	4,533,810	369,170	13,538,664
8th	3,980,353	5,205,452	5,064,228	613,655	14,863,791
	19,534,468	24,636,105	28,322,343	3,569,667	76,314,153

Stock of whisky remaining in bond in the State of Kentucky, November 30, 1891, in gallons:

1888	1889	1890	1891	1892	Total.
...	10,321,108	27,045,024	23,018,620	714,771	67,300,128

The foregoing statistics are respectfully submitted with the hope they may prove of value and interest to the trade, to whom I offer my services as a broker. All orders entrusted to me to buy or sell whisky will receive careful attention.

GEORGE C. BUCHANAN,  
Whisky Broker, 122 East Main Street,  
Louisville, Ky., Dec. 24, 1892.

THE FENKHAUSEN MUDDLE.

The muddle into which the affairs of A. Fenkhausen & Co. have been thrown by the action of Caesar Fenkhausen and his wife, is probably without a parallel in the history of the Coast trade. Here is a firm which according to all reports has \$2 in assets for every \$1 in liabilities and yet the doors of the house have been closed for days by a sheriff's lock. The attachment is the result of a suit brought by Mrs. Caesar Fenkhausen for \$2850 alleged to be due her, and it is said that Caesar Fenkhausen is responsible for the suit and the attachment.

The firm consists of Caesar, Rudolph T. and Walter R. Fenkhausen, and family troubles are the cause of this attempt on the part of one brother to bankrupt not only himself but his other brothers. The brothers have run the business entirely since the death of the father some years ago.

All of the creditors who have large claims are San Francisco merchants. Jones, Mundy & Co. have a \$12,000 claim against the house, the Tallant Banking Co. holds \$8500, and the smaller claims swell the total to something like \$30,000. The assets are estimated at from \$30,000 to \$85,000.

The creditors have had several meetings and it is probable that they will either have the business of the concern wound up or will have Rudolph and Walter Fenkhausen to continue business, Caesar Fenkhausen retiring.

SCOTCH WHISKY AGENT WANTED.

A firm of distillers and blenders in Scotland are open to arrange for the sale of their whiskies, either with a purchasing agent or commission agent. Applicants must be able to give British references or security. Address No. 106, Keith & Co., Advertising Agents, Edinburgh, Scotland.



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FINE KENTUCKY BOURBON,  
RYE AND MALT WHISKIES.

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WAREHOUSES  
ALL HEATED BY STEAM  
SHRINKAGE GUARANTEED  
ON EACH AND EVERY BARREL.

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# HUME

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**CELEBRATED IMPERIAL GIN AND RYE MALT GIN**

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Equal in flavor and surpassing in purity the most famous imported Gins. Put up in packages prepared to hold contents colorless, and contain, respectively 44, 24, 15 and 10 gallons, all under double stamps.



**These Gins are the only ones distilled in the U. S. by the HOLLAND PROCESS**

And are unquestionably the purest and most wholesome Gins today, used in the U. S.

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Dealers in U. S. Standard Hydrometers and Extra Stems, Prime's Wantage  
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Are now prepared with a large stock of wines and brandies of their own growth to supply the trade and the market generally. This Company owns the largest vineyard in the world, covering over 2,500 acres. They have held their wines and brandies for several years in their own cellars, and do not offer any of their product until it has become properly matured. Their large stock of matured wines and brandies thus accumulated is now open to the purchaser. All goods under their trade mark are warranted pure and unadulterated. Being the successors to B. D. WILSON & Co., and to J. DE BARTH SHORB, they have become possessors of the "SHORB" BRAND OF BRANDY, and "MOUNT VINEYARD" WINE. Correspondence solicited.

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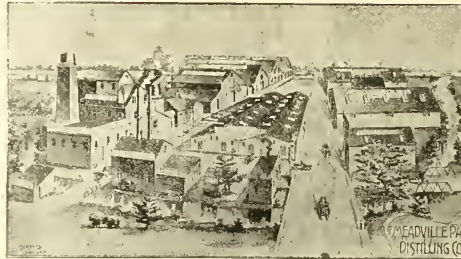


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WE CHALLENGE COMPARISON  
FOR PURITY & FLAVOR.



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BRANDS.	Fall '89.	Spring '90.	Fall '90.	Spring '91.	Fall '91.	Spring '92.	Fall '92.	Spring '93.	Fall '90.	Spring '89.	Spring '88.	Old Whiskies.	Remarks
	Braddock.....	105	100	87½	77½	67½	65						
Bridgeport.....	95	82½	67½	65	57½	55							
Brookdale.....		85	75	70	60								
Dillinger, S. & Sons.....		87½	77½	62½	57½	55							
Dougherty.....	108½	100	90	84	70						260		
Finch's Golden Wedding.....	90	85	75	75	65	56½					230		
Frontier.....		50											
Gilson.....	95	90		75	65						245		
Guckenheimer.....	90	87½	80	72½	70	62½					230	Spring 86	375
Hannisville.....	90	85	75	67½	62½							Fall 86	375
Jones, G. W.....	80	70	60	55	50	45							
Lippencott.....													
Meadville.....	92½	80	75	70	65	57½	55						
Melvale.....	100	90	82½	77½	61½								
Monticello.....		72½	70	67½	60	57½	52½						
Montrose.....		60	52½	50	47½	42½							
Moore, Tom.....						55							
Mt. Vernon.....	110	95	90	80	70	60					325		
Orient.....	80	67½	62½	60	55	52½							
Overholt.....	85	77½		67½	62½	60					230	Spring 86	420
Sherwood.....	105	100	85	80	70	67½					245		
Somersct.....	57½	52½	47½	45	37½	35							
Stewart.....													
Tompson, Sam.....		72½	62½	57½	52½	50							
Vandegrift.....	82½	72½	65	57½									



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Established 1810.

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*Distillers of Pure Rye Whiskey.*

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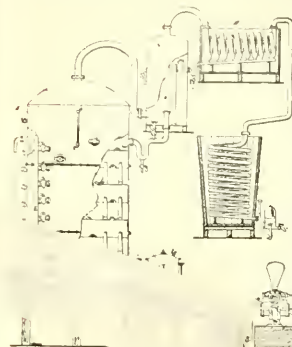
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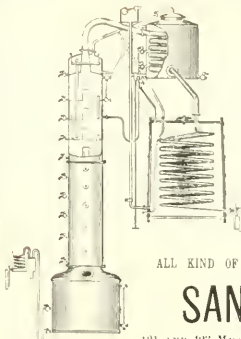
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