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Johnson's

1927 Catalogue of

Strawberry Plants



E. W. Johnson Company Salisbury, Maryland

Instructions to Customers

Orders should be sent in just as soon as possible after receiving this catalogue. We will book your order, and ship your plants when most convenient for you. Be sure to write plainly your name and postoffice address; also your shipping address, if it is different from your postoffice address. Be particular to state how plants are to be shipped, whether by mail, express or freight. All orders will be promptly acknowledged and notice will be sent when goods are shipped.

GUARANTEE—We guarantee our plants to reach our customers in good condition when shipped by mail or express, if taken from express office and opened on arrival. But we cannot become responsible for stock that is permitted to lie about express office, for neglect of purchaser or his employees to properly care for stock after it has been received. We guarantee our stock true to name with the understanding and agreement that we will refund the purchase price paid for such or replace it with other stock that is true to name, but not liable to damages other than herein named.

PAYMENT—Cash must accompany all orders or one-third cash with order, balance to be paid on or before day of shipment. Of course, we will book orders, and hold them a reasonable length of time, awaiting remittance.

OUR PRICES—are all F. O. B. Salisbury, Md. If desired sent by mail, consult Parcel Post table on page 11 for postage. All plants are packed so as to reach you in good condition.

TIME OF SHIPMENT—From the time you receive this catalogue until May 15th.

YOU ARE TAKING NO RISK—We send just what you order or refund your money, unless you tell us to substitute the order with the nearest to it we have should we be sold out on your order.

REFERENCE—Salisbury National Bank, Salisbury, Md. Eastern Shore Trust Co., Salisbury, Md.

Friends and Patrons

There's nothing that I can think of that would give me more pleasure than to be able to meet each and every one of our customers and have a heart to heart talk with each individual, but since our many friends cover the greater part of the United States and Canada, we must make ourself content by sending to each customer a copy of our annual catatogue together with our very best wishes that you may have a happy and prosperous year.

It is a great pleasure to us to present to you our annual catalogue, knowing that for years we have served you faithfully, and by our careful and unselfish methods we have been able to make staunch supporters and friends of all our customers. We exercise the greatest care in filling your orders and believe that we receive as few complaints as anyone in the business, yet, we are not perfect, and if anyone has a just complaint we want them to write us fully explaining same. Cur greatest desire is to "Do unto others as we would have them do unto us," and if anyone has ever favored us with their order for plants and does not feel that they got full value for every dollar sent to us, they have neither been fair to us or themselves. Since the beginning of our business we have never received a just complaint that we have not made a satisfactory adjustment.

During the past several years we have continually advised our friends to grow more strawberries and we most earnestly advise our friends to set as much land to strawberries next spring as they can properly care for and no more. One acre properly cared for will net you as much money as two acres poorly cared for and sometimes much more. There is no crop that we consider so sure a money maker as strawberries. Farmers have received disastrous prices for nearly all farm crops, one of the notable exceptions being strawberries which has paid large profits This clearly shows that every year during the past ten years. there is a constantly increasing demand for strawberries with but little prospect of a production to over-balance the demand. Everyone who has a garden should grow enough for home use, and those who have land adapted for strawberries will find it their most profitable crop to grow on a commercial scale. never had a nicer lot of plants for spring delivery. Grown on new sandy soil, they are large, strong, healthy, and true-to-name plants, and we are soliciting your orders for strawberry plants confident that you will be pleased with them, and join our many friends advertising Johnson's plants.

We sincerely thank each one of our customers for their

support, and express our desire and belief, that we may serve you with as much satisfaction this year, as we have done in the former years. To those who have never dealt with us, we invite you to join our many friends and be convinced of our ability to serve you with satisfaction and profit. To all we wish a happy and prosperous year.

E. W. JOHNSON CO.

JOHNSON'S STRAWBERRY GARDEN CONTEST

First Prize \$10.00; Second Prize \$7.50; Third Prize \$5.00 Johnson's Big Strawberry Garden Consists of 600 Pure-Bred Strawberry Plants. The Greatest Standard Money Makers.

tramperry riants.			
100 Premier (Per)	 	 	\$.90
100 Ford (Per)	 	 	90
Big Late (Im)	 	 	
Lupton (Per)	 	 	
Big Joe (Per)	 	 	
Elate (Imp.)	 	 	1.50
, , ,		_	
			00.00

\$6.00

Our Big Six Strawberry garden consists of the very best standard varieties, begins to ripen extra early and lasts until very late in the season. This garden can be planted in any section with good results. We are going to sell you this garden for only \$6.00 and we are going to give \$10.00 for the best Photograph from this garden sent to us before November 1st., 1927. \$7.50 for the second best, \$5.00 for the third best. Also \$10.00 for the customer reporting the largest number quarts picked from this garden. Reports to be in not later than November 1st., 1927.

Johnson's Big Three Strawberry Garden Consists of 300 Pure-Bred Strawberry Plants The Most Reliable and Best Everbearers.

	\$1.50
Progressive (Everbearing)	1.50
Minnesota (Everbearing)	2.00

5.00

Our Big Three Strawberry garden consists of the very best ever-bearers to date, and will bear continually from June until very late fall, during the same year that you set your garden. We are going to sell you this garden for only \$5.00 and we are going to give \$10.00 for the best Photograph from this garden, \$7.50 for the second best, \$5.00 for the third best. Also \$10.00 for the customer reporting the largest number of quarts picked from this garden. Photographs and reports to be in not later than December 1st., 1927. Any customer may enter this contest with either one or both gardens.

mid-season varieties. Plants are very aging larger than Gandy, more prolarge, very vigorous and healthy, making enough plants for a good fruiting row. Very prolific of extra large bright glossy red berries, of good quality, and firm enough for distant shipment. It is a good one and you will be pleased with it.

BUBACH—(Imp) An old and very porular variety. The fruit is very large and handsome, moderately firm and of good quality. Commands fancy prices for those having a local marbut does not throw out excess of run-Bubach.

AMANDA—(Per) Among the best yellow seed, uniformly large, averductive and of good quality. Flavor excellent.

Blu JOE—(Per) This is a splendid variety that is being extensively grown in this country and in our judgment it is second to none, all points considered. It has been grown in this section several years, each year netting as much or more money per acre than any other variety grown for commercial purposes. It is wonderfully productive of extra large quality ket or ship-ing distance is not too berries that bring top prices in margreat. In plant growth it is vigorous, ket. It is a larger berry than the Chesapeake, ripens a few days earlier ners. If you have a nearby fancy and has as fine appearances as any market you will be pleased with the strawberry that we have ever seen. It is uniform, well-colored and firm



WM. BELT

and healthy. It is a heavy producer take by including the Big Joe in your of medium large, deep scarlet colored order. berries, which are produced abundantly in clusters on long fruiting stems. It is rapidly gaining favor everywhere, and is fully worthy of its space in your strawperry plot.

CHESAPEAKE—(Per: This is a fruit is a dark red with prominent be well pleased with it.

BIG LATE—(Imp). A strong grow- enough for distant shipment. The ing late nistillate. Has a long heavy plants are strong growers and a good root system which makes it an excel- plant makers with luxuriant light lent drouth resister. Foliage very tall green foliage. You can make no mis-

COOPER—(Per) A chance seed-lir found, by Mr. Cooper of Mich-igan and introduced by Henry Emlong & Son, in 1921. Mr. Emlong says: "It is the most beautiful, largest, and heaviest yielding variety we have seen and we have tested hundreds of vagood late variety that is admired by rieties during the past forty years. many growers, making enough plants We consider this a very high recomto give best results in fruiting. The mendation and no doubt you would

makes it an ideal canning berry. It is maker, seems to do well on all soils. and arrive in excellent condition. Af- the Ford. ter seeing it fruit last season we do not hesitate to advise our customers to include the Eaton in their order.

EATON—(Per) We saw this vari- Premier, as they are very much ety while fruiting last season and alike in appearance. It is about the consider it one of the most promising same size, exactly the same shape, and medium to late varieties. In plant just a little darker red, in fact, they growth it is ideal, very productive of are so much alike we have seen them beautiful large berries that are a rich sell at our station to be Premier. It dark red through the heart, which is a strong grower and a good plant

firm and a good shipping berry. Mr. If any one wants a variety that ri-Whitten, the introducer, claims it can pens about one week later than Presafely be shipped two hundred miles mier, we do not believe they can beat

> GIBSON—(Per) It is wonderfully productive of large, round berries that



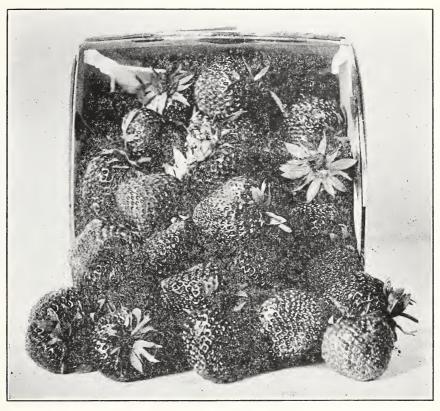
GANDY

variety several seasons and find it to beautiful dark crimson from surface be a money maker, a close competitor to center. Fruit stems are large and to the Premier, and would probably strong, and the dark green foliage be as good with us, if it ripened a is ample protection for the blossoms week earlier. We find it to be one of and fruit. It is a strong staminate the very best varieties to grow with bloom, making a fine pollenizer for

FORD—(Per) We have fruited this are uniform in size and shape, and

pistillate varieties. Its a favorite in some sections, but we do not recommend them only to those having a ready market, where they can place them same day they are picked.

KLONDYKE—(Per) Considered by many growers to be one of the very best early varieties, being very popular with growers locally in



CHESAPEAKE

best extra early varieties. Fruit medium to large, very good quality, and firm enough to make it a good commercial berry. Produces a large crop of berries that brings good prices on and commands the top prices in marthe market.

HORSEY-(Per) One of the very county. Plants are of medium size, make a vigorous growth and a great plant maker. Fruit large and of best quality. It is one of the best shippers ket.



and an excellent shipper.

MilSSIONARY—(Per) While this variety is often compared with the Klondyke, we fail to see much resemblance more than in plant growth. In plant "rowth they are very much alike. It has been well tested in almost every state in the union and generally becomes a favorite where an early variety is wanted. It being extensively grown in the south, owing to its wonderful shipping qualities and handsome appearance in the package. Plants are medium large, healthy, strong growers and a great plant maker. It is productive of large, good quality berries that hold their size well through the season. One of the very best commercial varieties.

1017 MINNESOTA—(Ever-Bearing) In our judgment this is one of the very best fall-bearers. The plants rival to the Progressive.

LUPTON—(Per) A good late va- NICK OHMER—(Per) A good variety. Plants are healthy, strong riety to plant for fancy trade. Bergrowers, making enough plants for ries are extra large, bright glossy red, a good fruiting row. Foliage dark of good quality and flavor. A good green. Very productive of beautiful shipping variety, also excellent for brilliant red herries that resemble local market or home garden. It is Chesapeake in shape. Ripen perfect really a fancy berry that commands top prices wherever it is seen. It is a good plant maker. Makes enough large, strong plants for best results in fruiting.



PREMIER

PREMIER OR HOWARD 17-(Per) are very healthy, strong growers, and In our judgment this is the most perthe best plant-maker of the fall bear- fect early variety to date. In fact it ing kinds. Foliage very dark green, is in a class to itself, having all the It is very productive of beautiful dark desirable qualities necessary to conred berries that ranks second to none stitute an ideal extra grower, which in quality. We consider it the only comes as near thriving on all soils, as any variety we have ever grown. Fo-

er of the extra early varieties, and we are anxious that each of our custo- good. mers to set some of this variety, as we know that when you fruit them, and variety that is considered by many you will be pleased, and the more you see of them the better you will like them. We have the true strain of quality, very uniform in shape, exceleach Premier, and Howard 17, and lent flavor, firm, and a good shipper.

and pretty berry, and considered by

many growers to be fully as good in

quality. Ite wonderful productive-

ness of such fine quality berries makes

it unquestionably the real money mak-

liage medium tall, dark green, which have tested each variety thoroughly shows no signs of disease. Berries are and find them eo be exactly the same large, beautiful deep red, with all the on our soil. But if anyone should quality one would desire in a straw- want either strain, Premier or Howberry. It ripens about the same sea- ard 17, we shall fill their order acson as the Klondyke, fully as large cordingly.

> SENATOR DUNLAP—(Per) The plants are very hardy and vigorous, and where they have an average chance can be absolutely depended upon. Some varieties may surpass it in some respects, but as an all around berry it has few equals. Fruit medium large, very uniform in shape and size. Color dark red, with a glossy finish, shading to a deep scarlet on the under side. Described by many as the best of the fall bearing kinds. It is a good plant maker and one of the most productive of the fall bearers. The fruit is medium to large, dark glossy red, cclored all the way through, ranking with the very best in quality.

SUPERB—(Ever-Bearing) This variety is admired by many growers. It is a good plant-maker, making as many plants as desired for a good fruiting row. The fruit of the Superb is very large and attractive. With us not quite so productive as the Progressive. Fruit larger and equally as

WM. BELT—(Per) An old standto be one of the very best strawberries grown to date. The berries are always of medium large size, and high

> Rhinebeck, N. J. April 20, 1926.

E. W. Johnson Co.

Salisbury, Md. Gentlemen:-I am enclosing your money, \$5.00. The plants came the 17th of April. They are nice plants and every one is alive. I think they will grow. I thank you.

Very truly yours, A. Pianko.

R. F. D. No 1.

New Egypt, N. J. May 1st, 1926.

E. W. Johnson Co. Salisbury, Md.

Dear Sirs:—Have this day received the five hundred Strawberry plants due me, owing to an error which you made in filling my last order. The plant arrived in first class condition and I want to take this opportunity to thank you for the same and for your promptness.

Very truly yours J. H. Woodward.



BIG JOE

Congress, N .Y. April 24th.

E. W. Johnson Co.

Salisbury, Md.
Dear Sirs:—Please find enclosed check for \$2.00 for the same number of Progressive E. B. Strawberry plants as you sent me last week. They were fine. Send via Parcel Post as before.

Very truly yours, F. E. Vaughn

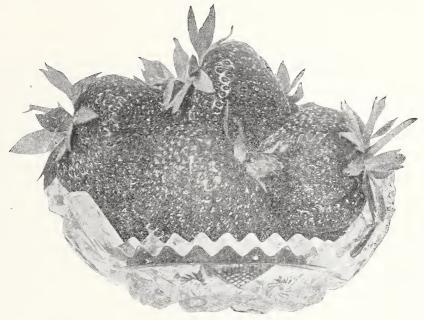
Rockland Co., Box 134.

Bellaire Park, Hollis P. O., N. Y. April 22, 1926.

E. W. Johnson Co. Salisbury, Md.

Gentlemen:-Have received Strawberry plants O. K.

Very truly vours, L. H. Snyder, 109-79 Colfax Ave



NIC OHMER

PARCEL POST RATES ON STRAWBERRY PLANTS

Zone 1 and 2— Figure 10c per 100 plants or less.

Zone 3—Figure 15c per 100 plants.

Zone 4—Figure 20c per 100 plants.

Zone 5—Figure 25c per 100 plants.

Zone 6—Figure 30c per 100 plants.

Zone 7—Figure 30c per 100 plants.

Zone 8—Figure 40c per 100 plants.

This table has been very carefully prepared after filling hundreds of thousands of orders and we believe it to be as correct as it is possible to get it. Plants do not always weigh the same when packed for shipment and no table could prove correct. We do not try to adjust small differences in postage. This rate will apply to all orders received to go by parcel post prepaid, and when not sufficient postage is remitted as per table above, we will send plants C. O. D. postage, and return whatever amount you have sent us for postage.

3c will insure your order up to \$ 5.00.

5c will insure your order up to \$10.00.

We use light ventilated crates and patented mailing cartons in shipping parcel post.



Number of Plants Required to Set an Acre at a Given Distance Apart

Rows 24 inches apart plants 12 inch in row 20,000 Rows 30 inches apart plants 12 inch in row 17,000 Rows 36 inches apart plants 12 inch in row 14,000 Rows 42 inches apart plants 12 inch in row 12,000 Rows 36 inches apart plants 18 inch in row 9,500 Rows 42 inches apart plants 18 inch in row 8.000 Rows 48 inches apart plants 18 inch in row 7,000 Rows 48 inches apart plants 24 inch in row 7,000 Rows 48 inches apart plants 24 inch in row 5,500 Rows 24 inches apart plants 24 inch in row 11,000 Rows 30 inches apart plants 30 inch in row 7.000

For hill culture rows should be either 24 inches, 30 inches or 36 inches and plants set 12 inch in the row.

For matted row system rows should be either 42 inches or 48 inches and plants set 18 to 24 inch in row.

HINTS ON STRAWBERRY CULTURE By E. W. Johnson.

give any correct rule for growing strawberries that would prove give any correct rule for grawing strawberries that would prove most pofitable in all localities and all soils, soil and weather vary so greatly in different localities that no rule could be the most profitable for each locality. However, we are giving a few hints that we believe will be of value to those who have not given strawberry culture considerable study. It is claimed by most strawberry growers that any soil that will make a good crop of corn or potatoes will make a good crop of strawberries yet we strongly advise a very careful selection of soil, as our many years experience has taught us that strawberries grow best when planted in a strong, moist, well drained soil. A moist soil always contributes to success. We would also warn our customers against plowing up sod to set in strawberries as the white grub would be almost sure to destroy a great portion of the plants set. would prefer growing cowpeas on the land the year previous to setting in strawberries, where this is not practical there should be some cultivated crop grown.

We prefer plowing as late in the fall or as early in the spring as possible, plow the land as deep as practical, eight inches at least, unless this brings the subsoil to the surface which should not be done under any circumstances. As soon in the spring as the soil will work mellow, the land should be thoroughly harrowed, followed immediately with a heavy roller or plant drag.

There are many methods for preparing the bed and setting the plants, but no particular method has advantage over any other except in the saving of labor. The important point is to get your plants in the ground the same depth as they grew in the original bed, and to pack the dirt firmly around the roots. We have found the two following methods most practical. If plants are to be set with two-horse transplanter, we use light marker attached to transplanter, setting the plants level with surface, within a few days after planting we sow fertilizer down the rows at the rate of 400 lbs per acre, following with the cultivator being very careful not to disturb the roots of the plants, also not to cover up the crowns or heart of the plants. If plants are to be

set with trawl, we use a one-horse plow to make a furrow, sow fertilizer down the furrow at the rate of 400lbs per acre, make a sharp list with one-horse plow, then strike list down nearly level with the field with light drag, or board; drag, and set plants immediately.

We strongly advise very early spring planting, as plants set early, get a good start before the hot, dry weather strikes them and are much more apt to grow and make a good fruiting row than those set late in the season. Nature's own time for starting a new growth is the early spring, therefore, your plants should be set early that they may get an early start in growth.

We have already advised you that we use commercial fertilizer on young plants, and we also desire to warn our friends against the too heavy application of fertilizer. It is dangerous. Many plants have been injured and often killed outright with fertilizer, but four or five hundred lbs per acre will not hurt them, provided it is well scattered and cultivated in before setting plants. If used after plants are set, sow fertilizer when plants are not wet from dew or rain, and cultivate immediately.

Cultivation should be started within a few days after plants are set, this will fill all opening near the plants and preserve the moisture. If the weather is dry, cultivation should be kept up never allowing the surface to crust. Hoe them shallow that you do not desturb the roots. It is very important to keep blossoms pinched off all spring set plants, they should not bear fruit the first season, as it weakens the growth of the plants and is liable to kill them outright. Keep them clean until frost, and success is assured.

Buchannon, W. Va. April 11th 1925.

E. W. Johnson Co. Salisbury, Md.

Gentleman:—Plants came in this evening in fine shape and they are the nicest plants I have ever had. Thank you for rushing them as our season is two or three weeks earlier this year.

Very truly yours, Milton Bastable.

Johnson's 1927 Price List of Choice Strawberry Plants

Grown by E. W. Johnson Co. Salisbury, Md.

	100	500	1,000	5,000
Aroma (Per)	5	\$2.50	\$4.00	\$18.75
Amanda (Per)		3.00	5.00	23.75
Bubach (Per)		3.50	6.00	28.75
Big Joe (Per)	.90	3.00	5.00	23.75
Big Late (Imp.)	.90	3.00	5.00	23.75
Chesapeake	1.00	3.50	6.00	28.75
Cooper (Per)	.90	3.00	5.00	23.75
Dr. Burrell (Per)	.80	2.50	4.00	18.75
Eaton (Per)	.90	3.00	5.00	23.75
Ford (Per)	.90	3.00	5.00	23.75
Gandy (Per)	.80	2.50	4.00	18.75
Gibson (Per)	.90	3.00	5.00	23.75
Horsey (Per)	.90	3.00	5.00	23.75
Klondyke (Per)	.80	2.50	4.00	18.75
Lupton (Per)	.90	3.00	5.00	23.75
Missionary (Per)	.80	2.50	4.00	18.75
Nick Ohmer (Per)	.90	3.00	5.00	23.75
Premier (Per)	.90	3.00	5.00	23.75
Senator Dunlap (Per)	.80	2.50	4.00	18.75
Tenn. Prolific (Per)	.90	3.00	5.00	23.75
Wm. Belt (Per)	.90	3.00	5.00	23.75
Fall-Bearing Varieties				
Progressive (Ever-Bearing)	1.50	6.00	10.00	47.50
Minnesota (Ever-Bearing)				
Champion (Everbearing)		6.00	10.00	47.50

Prices quoted above are for Spring delivery 1927 only. We will be glad to quote special prices to anyone wanting plants for Fall delivery 1927.



