

Orders for growing crops accepted
subject to crop failure, shortage or other causes beyond our control.

otherwise than by Express travel at Purchasers Risk.

All offers are made subject to being unsold.

Henry A. Dreer.

Established 1838.

Incorporated 1892.

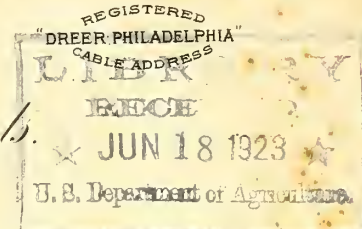
Seed, Plant and Bulb Growers and Merchants.

4th Chestnut Street,

Philadelphia.

Telephone B-76.
P.O. Box 1618.

Oct. 31st, 1902.



Price list of azaleas

Dear Sir:-

We herewith beg to call your special attention to our large imports of Azaleas, which have arrived in excellent condition. These are now being distributed and we have every reason to believe will be difficult to equal in quality or price.

We can still accept orders at import prices; and, if you have not yet covered your requirements, you should do so at once, not only on account of the low price, but more especially on account of the saving in express charges, as the plants will still carry safely by freight.

You will also bear in mind the fact that we send out no imported case lots of Azaleas as made up in Belgium, by which means you receive frequently varieties which are of no commercial value, besides plants which have been damaged in transit, but all of our stock as imported is unpacked and damaged and poorly budded plants are discarded and you receive only perfect stock which cannot help but give satisfactory returns.

We frequently hear growers say that the difference in price between Fall and Spring delivery is not sufficient to warrant them to carry the plants over Winter; and, while we must admit that the mere advance in prices between Fall and Spring is not great, the difference in the size and quality of the plants is very great, as we always select the cream of all of our importations for Fall orders; and, as a result, you will be the gainer by at least 25% in the quality of the stock, besides your plants being in better selling condition than when disturbed at the root late in the season.

While Mad. Van der Cruyssen and Simon Gardner Azaleas were very scarce this season, our growers were able to supply us with a fine lot of these two important varieties and we can still include 10% of each of these varieties in assorted lots.

Prices for immediate delivery, including packing and free delivery on board of cars or boat at Philadelphia, are

	Per doz.	Per 100
10 to 12 inch crowns, fine, bushy, well set plants,	\$ 4.50	\$35.00
12 " 14 " " " " "	6.00	45.00
14 " 16" " " " "	7.50	55.00
16 " 18 " " " " "	12.00	90.00
18 " 20 " " " " "	25.00	200.00
20 " 24 " " " " "	36.00	300.00

One of the good Easter selling plants, in fact a plant that sells on sight at any time during the Spring and which can be wintered and brought into flower at a trifling cost, is Primula Veris Superba. We have many thousands of this plant which will flower freely this season that we can supply at 75¢ per doz., or \$6.00 per 100.

Yours very truly,

Henry A. Dreer, Inc.,

J. D. E.

W. O. Smith Co.

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