# ALTERNATIVE APPROACHES TO PHYSICIAN REIMBURSEMENT UNDER MEDICARE: A SIMULATION 

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## EXECUTIVE SUMMARY

The study reported here is a continuation of previous CUNY research on payment to physicians under Medicare. The previous study examined the effect of carrier discretionary practices on prevailing fees. The current study was concerned with evaluation of the effect of alternative methods of determining prevailing charges on program outlay, physicians' revenue, and beneficiary out-of-pocket expense.

The payment to physicians under Medicare Part B is governed by the Reasonable Charge Process (RCP) prescribed by laws, the Carriers Manual and other regulations issued by HCFA (Health Care Financing Administration), which took over responsibility for running the program from the Social Security Administration. At the core of the RCP are rules for determining allowed charges - i.e., charges of which the program will pay $80 \%$ after the deductible (currently $\$ 60$ in a benefit year) is satisfied. The allowed charge is currently determined as the lesser of the submitted, customary, and prevailing charges.

After discussion with HCFA, four methods of determining the prevailing were selected for study. The current method using the adjusted prevailing served as the benchmark to which all the other methods were compared. The unadjusted prevailing - the 75 th percentile of the distribution of weighted customaries - was included in the study in order to assess the effect of the Economic Index. The single fee - prevailing fee computed without regard to the specialty designation of the physicians - was included in order to see the effect of specialty designation on the three participants in the program: the government, the physicians, and the beneficiaries.

Under ARCS (average reasonable charge, single fee), in addition to customary and prevailing charges (which are used to determine allowed charges under benchmark) the average of allowed charges in a previous period is used to determine the allowed charge on a current claim. While the ARCS is computed without regard to specialty, the prevailing, which is still used in pricing under this method, is computed for each specialty separately. Payment under ARCS was designed to 'hold the providers harmless" - i.e., the allowed charges under this method should not be lower than under benchmark.

ARCD (average reasonable charge, dual fee), under which two average reasonable charges are computed - one for board-certified physicians and one for non-board physicians - was included as a method of pricing that would recognize quality differences.

The data source for the simulations is the Queens Medicare history extract file for CY (calendar year) 1976 and 1977. It was obtained from Group Health, Inc., the Part $B$ carrier for the county.

The values for the three first methods (benchmark, unadjusted prevailing, and single fee) were provided by Glli and constitute a part of its reasonable charge process for FSY 1978. The average reasonable charge fees were computed using claims for services performed for FSY 1976 (claims "entered DP" - the GHI computer system - between July 1, 1975 and June 30,1976 ). Since the GHI claims record does not include allowed charges, for the computation of both versions of the ARC it was necessary to price all claims for services in FSY 1976, using GHI customary and prevailing screens in effect during FSY 1976.

The effect of the payment methods under study was evaluated using claims for the period July 1 - December 31, 1977. The claims data file does not have the exact date of service; it has the date "entered DP", and this was the basis used by us to select the claims for the test. Each claim for one of the 44 selected procedures was priced under each payment method and the results were compared. The selected procedures account for $67 \%$ of the submitted charges and $78 \%$ of services in the last period and are in a group of 50 procedures that were designated by HCFA for regular reporting of prevailing charges by carriers.

The study measured the effect of the methods on program outlay, physician revenue, and beneficiary burden. Program outlay is defined as $80 \%$ of allowed charges. Since the deductible is not accounted for, this is an overestimate of the cost to the government, which pays $80 \%$ of allowed charges only after the deductible has been satisfied. Physician revenue for assigned claims (claims for which providers are paid directly by the Medicare program) consists of the allowed charges for assigned claims. This assumes that the physician collects the deductible and coinsurance from the patient, which may not always be the case. For unassigned claims the physician is assumed to collect his total fee from the beneficiary, and so his revenue equals the submitted charge. Beneficiary burden for assigned claims consists of coinsurance (allowed charge less $80 \%$ of submitted charge) and deductible, on the assumption that the physician collects them. For unassigned claims, the burden equals the submitted charge minus $80 \%$ of the allowed charge.

The effect of payment method on program outlay was measured by the ratio of the outlay under each method to the outlay that would have occurred had the benchmark method been used. A ratio higher than $100 \%$ indicates an increase in outlay, and a ratio lower than $100 \%$ indicates a decrease. Specialty assignment profile and aggregate submitted charges are also taken into consideration in evaluating the effect of payment methods on outlay.

In evaluating the effect on physician Medicare revenue, the number of physicians whose revenue increased, decreased or remained unchanged, and the magnitude of the change as compared to benchmark, were computed.

The beneficiaries were also divided into three groups: those whose burden remained the same as it was under benchmark, those whose burden increased and those whose burden decreased. The magnitude of the change in burden was also evaluated.

The results of the analysis showed that program outlay is lowest when single fee is applied as the method of payment. Average reasonable charge causes only a slight increase (about half of a percent) in outlay. Individual physicians are affected differently by changes in the method of payment. Assignment characteristics and the level of aggregate submitted charges do not influence the effect of payment method on outlay.

The Economic Index is effective in holding program costs down, as can be seen from the comparison of outlay under unadjusted prevailing to outlay under benchmark; individual specialties are affected by the index in different ways. The reasons for this involve differences in the composition of expenses based on location and technology of practice and other factors, and differences in the ratio of expenses to gross earnings. Indices that would recognize different classes of physicians based on these factors, or would differentiate among specialties, may be more equitable and effective.

Only single fee and ARCS were evaluated for effect on physician revenue. Under
single fee the revenue of $45 \%$ of providers remains the same as under benchmark, for $20 \%$ of providers the revenue went up $2 \%$ and for $36 \%$ it went down $2 \%$, on the average. Non-board physicians were likely to have their revenues increased by about $3 \%$. The same increase was experienced by $45 \%$ of GPs. Since specialty fees tend to be higher than GPs' fees and since specialists are more likely to be board-certified, the results are to be expected when prevailing charges are computed without regard to specialty. It is of interest to explore the reasons for higher fees for specialist services. If the service provided under the same procedure code is the same whether the physician is a specialist or GP then there is no reason to have separate screens; even if the services were different the procedure codes could be defined so that the difference would be recognized and this would allow joint screens for all providers of a procedure. GHI and other carriers no doubt have to use carrierwide screens when the number of providers within a specialty is too small to form a prevailing. The single fee would cause a reduction of revenue for some specialists. This reduction may be justified if the higher fees they are commanding are not due to quality of the services they provide but constitute economic rent.

The ARCS was so defined as not to cause a decrease in physician revenue, and it did not. Most physicians would remain at their benchmark level and some would gain a little. Most likely to see an increase in revenue under ARCS are GPs and physicians specializing in internal medicine.

Since revenue under ARCS may be similar to benchmark, when ARCS is compared to single fee the results are the opposite of those observed when single fee was compared to benchmark.

If single fee instead of benchmark were used as the payment method, almost half of the beneficiaries whose claims were included in the test would experience an increase (averaging $17 \%$ ) in their out-of-pocket expenses, a quarter would experience no change, and a quarter would have a decrease of $14 \%$ on the average. The extent to which burden is affected by payment method is directly related to the assignment status of the beneficiary. Those who have no assigned claims at all about three-quarters of the beneficiaries - were most likely to have an increase in burden. Half of the beneficiaries who had all their claims assigned to providers experienced a decrease in burden and only $16 \%$ had an increase.

Under ARCS more than $9 \%$ of the beneficiaries experience no change in burden. Other payment methods were not evaluated.

Of the two methods for which effect on outlay, physician revenue, and beneficiary burden was reviewed, one, ARCS, had little effect and would cause no disruption to any of the participants in the system.

The other, single fee, would reduce program cost to the government, and would affect physician revenue only slightly but would substantially increase the out-ofpocket expenses of about half of the beneficiaries. The desirability of shifting costs from government to the elderly in a period of inflation is highly questionable since their income is fixed. Aside from injury to equity, there could be an adverse effect on local markets dependent on the purchases of the elderly.

Since the ARCS does not seem to have a significant effect on any of the participants the cost involved for its installation may not be justified.

## INTRODUCTION

The staff report on physicians' fees issued by the Council on Wage and Price Stability in 1978 1/ notes rapid growth in physician fees relative to other consumer prices between 1950 and 1977, accompanied by even more significant increases in consumer outlays for physician services as a result of fee inflation, population growth, and utilization of services. Understandably, physicians' incomes have risen rapidly, at a rate unmatched by any major occupational group, and attained a level four times that of professional and technical workers in 1975.

Fee inflation is thus seen to be a public issue. It is also accompanied by substantial variations in income among specialties, unrelated to supply.

While past practices of organized medicine that restricted or discouraged competition are implicated in current levels of physician fees, attention has been increasingly focused on the influences of methods of payment under insurance since market forces fail to check the behavior of providers when the transactions are heavily underwritten by third parties. In this context, the methods of deriving reasonable charges that can serve as the basis for payment under Medicare play an important role, as they involve a substantial segment of total expenditure for physicians' services in the United States $2 /$.

## The Problem

Medicare, enacted in 1965 as Title XVIII of the Social Security Act, was designed to alleviate the difficulties the elderly face in obtaining health care. The program was divided into two sections; Part A (hospital costs), and Part B, Supplementary Medical Insurance or SMI (physician and other health services). Administration of Medicare was delegated to non-governmental insurance carriers under the general supervision of DHEW. Blue Shield organizations, Group Health, Inc., and commercial corporations share in performing this function for Part B services.

The payment to physicians under Medicare Part B is governed by the Reasonable Charge Process (RCP) prescribed by laws, the Carriers Manual and other regulations issued by HCFA (Health Care Financing Administration), which took over responsibility for rumning the program from the Social Security Administration. At the core of the RCP are rules for determining allowed charges - i.e., charges of which the program will pay $80 \%$ after the deductible (currently $\$ 60$ in a benefit year) is satisfied. The allowed charge is currently determined as the lesser of the submitted, customary, and prevailing charges.

The customary is the median of the distribution of charges submitted by a given physician for a given procedure within a calendar year; the prevailing charge is

1/ Zachary Y. Dyckman, A Study of Physicians' Fees, Staff Report prepared by the Council on Wage and Price Stability, March 1978.

2/ In FY 1977 Medicare expended $\$ 3,975,000,000$ out of the $\$ 18,282,000,000$ spent on physician services from all sources. 95th Cong. 2nd Sess. House of Representatives Conm. Pub. No. 95-160, Abuses in the Sale of Health Insurance to the Elderly in Supplementation of Medicare: A National Scandal, Nov. 28, 1978, p. 19.
the 75 th percentile of the distribution of weighted customaries (frequency of performance is used as the weight) adjusted for the Economic Index.

The study explores the effect of several ways of determining the prevailing charges on the cost of the program to the government, the effect on physicians' revenue from Medicare and the out-of-pocket expense to the beneficiary, by simulations using claims submitted in Queens county.

The study reported here is an extension of the simulations done by CUNY under contract $\# 600-76-0145$ with HCFA. The earlier study simulated the effect of selected carrier discretionary practices on prevailing fees but did not evaluate the effect on the participants in the Medicare system: the cost of the program to the government, the cost to the beneficiary, and the Medicare revenue of physicians. The current study concentrates on these aspects in evaluating (simulating) the effects of alternative reimbursement methods on the three groups.

The research design is set in the context of the desirability of exploring alternatives to the reasonable charge determination method of setting Medicare fees. The present method is complicated to perform. It is also difficult to hold to a uniform standard because of the many opportunities afforded in a manystage process for carrier discretion leading to random or non-random inequities affecting both practitioners and their patients. The present method has a quality control component in its recognition of specialist services as a distinct category for price determination but the component is incomplete because the basis of specialty designation is not specified. Moreover, the relation between use of specialists in given circumstances and improved results of care has not been systematically tested. The installation of the Economic Index has posed a direct challenge to the continuation of the RCP because the Index may wipe out the meaning of 75 th percentile as the upper bound to allowed charges. CUNY's study of national fee data indicates that this effect had spread far more widely in 1978 than in 1977. A basic problem in Medicare pricing policy is the absence of information about effects on beneficiaries' financial burdens under the different circumstances of utilization that may exist. Residual payments, measured nationally, must be quite substantial even if physicians do not universally collect the copayments to which they have reserved their right, since a high proportion of claims are unassigned and submitted charges do exceed those allowed by Medicare carriers following (each in its own fashion) the Carriers Manual regulations.

## Payment Methods Selected

The test methods were selected after discussion with HCFA because of the particular interest in them as possible alternatives to the present system. The benchmark, or the current RCP, of course had to be included so as to provide a common denominator in all the comparisons. The unadjusted prevailing represents the 75 th percentile of the weighted distribution of customaries, which used to be the prevailing before the application of the Economic Index was mandated by law. Thus the comparison between the program costs obtained when unadjusted prevailings are used and costs under benchmark provide a measure of the effectiveness of the Economic Index adjustment. (CUNY's previous study showed that the application of the Economic Index will, over time, create a fee schedule in place of the RCP, thus putting in question the need for costly computations needed to create the customary and prevailing charges used in the RCP.)

Under current regulations carriers are encouraged to develop separate prevailing
screens for individual specialties. The number of specialties for which they do so is left to the carrier's discretion. GHI uses all the specialties recognized by HCFA in developing prevailing profiles; other carriers have only one prevailing screen for each procedure, some (for example, Blue Cross/Blue ShieldGreater New York) have only two: general practitioners and specialists. The inclusion of the single fee - a prevailing fee computed without regard to the specialty of the provider - in the test permitted testing of the effect of specialty designation on program outlay, physicians' revenue, and beneficiary burden. (CUNY's earlier study mentioned above evaluated the effect of specialty designation on prevailing fees but did not deal with the effect on all participants in the program.)

The ARCS (average reasonable charge, single fee) is the method in which HCFA was particularly interested. Under ARCS, in addition to customary and prevailing charges (which are used to determine allowed charges under benchmark) the average of allowed charges in a previous period is used to determine the allowed charge on a current claim. While the ARCS is computed without regard to specialty, the prevailing, which is still used in pricing under this method, is computed for each specialty separately. Payment under ARCS was designed to 'hold the providers harmless" - i.e., the allowed charges under this method should not be lower than under benchmark.

The rationale for computing separate prevailing screens is that the quality of care provided by specialists is higher. However, since most carriers accept self-designation in determining a physician's specialty this may not be a good measure of quality. Since specialty boards require proficiency in a given field of medicine before providing certification it would seem that board certification would be a better indicator of quality of care than "specialty" per se $3 /$. ARCD (average reasonable charge, dual fee) under which two average reasonable charges are computed - one for board-certified physicians and one for non-board physicians - was included as a method of pricing that would recognize quality differences. Prior to the computation of ARCD we tested the accuracy of GHI board designation and found that most of the errors were on the side of entering non-board status for a board-certified physician rather than vice versa. (See Appendix.)

## research design and procedure followed

The simulation is designed to provide more concrete information on the altered program outlays, effects on providers, and impacts on beneficiary burden to be expected from certain alternatives to the current method. While this study cannot trace ultimate consequences for quality, supply and demand responses, and other matters of broad interest, it is intended to produce a systematic comparison of certain financial and economic effects of alternative payment systems. Since a common claims data set was used, the effect of the payment basis can be isolated without concern for variation introduced by time periods, geography, and carrier differences - or the methodological diversity of individual investigators.

The data source for the simulations is the Queens Medicare history extract file for CY (calendar year) 1976 and 1977. It was obtained from Group Health, Inc., the Part B carrier for the county.

The entire CY 1976 file was used to compute the prevailing fees under the present method and under four alternative methods. A "pay" program to determine the al-

3/ This is not to say that specialty boards are a fully satisfactory measure of quality: they do not tell current knowledge or actual performance or guarantee superior outcome. They are, however, more indicative than self-designation.
lowed charge in an individual claim incorporating the pricing result of each simulated method was written. The program selected the lowest of: submitted charge, customary charge, and prevailing. The reason for not using the current GHI program is that the "pay" aspect is integrated with the whole claims processing program.

The five different methods of payment include:

- Benchmark - the method actually used by GHI to pay claims for the period under study. The prevailings are computed for each procedure/specialty/type of service combination based on the 75 th percentile of the distribution of weighted customaries, adjusted for the Economic Index and the "no rollback" provision.
- Unadjusted prevailing - the 75 th percentile of the distribution of weighted customaries which serves as a base for the benchmark.
- Single prevailing - the carrier-wide prevailing computed without regard to specialty.
- Average reasonable charge, single fee - the average reasonable charge (lowest of submitted, customary, and prevailing) actually determined on CY 1976 data. Computed without regard to specialty.
- Average reasonable charge, dual fee - the average reasonable charge determined on CY 1976 data for board-certified physicians and for non-board physicians separately.

The values for the three first methods: (benchmark, unadjusted prevailing, and single fee) were provided by GHI and constitute a part of its reasonable charge process for FSY 1978. The average reasonable charge fees were computed using claims for services performed for FSY 1976 (claims "entered DP" the GHI computer system - between July 1, 1975 and June 30, 1976). For the computation of the ARC it was necessary to price all claims for services in FSY 1976 (the GHI claims record does not include allowed charges) using GHI customary and prevailing screens in effect during FSY 1976. The computational formula for ARC is as follows:

$$
\mathrm{ARC}_{p}=\left(\sum_{i}^{n} \mathrm{AL}_{\mathrm{p}}\right) / \mathrm{n}
$$

Where:
$\mathrm{ARC}_{\mathrm{p}}$ - average reasonable charge for a given procedure
$\mathrm{L}_{\mathrm{p}} \quad$ - allowed charge for that procedure in FSY 1976. A11owed charge $=$ the lowest of submitted, customary, or prevailing. When customary and/or prevailing are not available, the allowed charge is equal to the 50th percentile of the distribution of weighted customaries.
$n \quad$ - number of allowed charges
For the dual ARC the claims of board-certified physicians were used to produce $\mathrm{ARC}_{3}$ and claims of non-board physicians were used to compute $A R C_{N B}$ us-
ing the above formula. (See Appendix for a test of the goodness of the GHI board designation.) It is felt that the use of the fee screen year instead of the calendar year in computation of ARC is preferable since within a single CY two sets of reasonable charges are used, thus distorting the evaluation of the effect of the different payment methods.

In computation of the average reasonable charges, claims which differed by more than two standard deviations from the mean were excluded. The GHI profile development used in computation of customary and prevailing charges applies the same rule for exclusion of extreme values. Also excluded were claims of providers who did not appear on the Provider Master File supplied by GHI.

The effect of the payment methods under study was evaluated using claims for the period July 1 - December 31, 1977. The claims data file does not have the exact date of service; it has the date "entered DP", and this was the basis used by us to select the claims for the test. Each claim for one of the 44 selected procedures was priced under each payment method and the results were compared. The 44 selected procedures are identified in the Appendix. They account for $67 \%$ of the submitted charges and $78 \%$ of services in the last period and are in a group of 50 procedures that were designated by HCFA for carrier reporting.

The following measures of effect were used in the comparison:
Allowed charge $=$ the lowest of submitted, customary, and prevailing charges
Program outlay $=80 \%$ of allowed charge
As the deductible is not accounted for, this is an overestimate to the extent of the deductible.

Physician revenue a) for assigned claims = allowed charge This assumes that the deductible and coinsurance are collected.
b) for unassigned claims $=$ submitted charge

Beneficiary burden a) for assigned claims $=20 \%$ of allowed charge
b) for unassigned claims $=$ submitted $-80 \%$ of allowed charge For both a) and b), the deductible is not accounted for; hence burden is underestimated.

Two files were created as a basis for the analysis, the provider file and the beneficiary file. (See record layouts.) The provider file was used in the evaluation of outlay and physician revenue. The beneficiary file was used to evaluate the effect of payment methods on beneficiary burden.

The reasonable charge process determines the allowed charge at the level of the lowest of submitted, customary, or prevailing.

Inder ARCS and ARCD the basis used for determining allowed charge was slightly different. It was based on the relationship of the customary to the average reasonable charge, as follows:

$$
\begin{aligned}
\text { Allowed }= & \text { Submitted if } \\
& S<C, P, \text { ARC } \\
\text { Allowed }= & \text { ARC if } \\
& S>A R C<C, P
\end{aligned}
$$

Allowed $=$ Customary if ARC $<\subset<$<br>Allowed $=$ Prevailing if $\mathrm{P}<\mathrm{C}, \mathrm{S}, \mathrm{ARC}$

Where: $\mathrm{S}=$ Submitted charge
C = Customary charge
$P=$ Prevailing charge at the level computed for benchmark ARC $=$ Average reasonable charge, either single or dual

This method of computing the allowed charge was employed in order to assure that all providers will be 'held harmless", i.e., their allowed charges under ARC will not be lower than what they would have been under benchmark.

Changing the payment method would affect the determinant of the allowed charge, i.e., the frequency with which the allowed charge was determined at the level of (no higher than) customary, prevailing, or submitted charge. While "paying" the claims in the simulation both the level and the origin of the allowed charge were added to the record, making possible the evaluation of the difference among the payment methods with regard to the origin of allowed charges.

Another measure used in evaluating the payment methods was the ratio of allowed charges to submitted charges, which provides a measure of the reduction in submitted charges due to each method.

The effect of payment method on program outlay was measured by the ratio of the outlay under each method to the outlay that would have occurred had the benchmark method been used. A ratio higher than $100 \%$ indicates an increase in outlay, and a ratio lower than $100 \%$ indicates a decrease. Specialty assignment profile and aggregate submitted charges are also taken into consideration in evaluating the effect of payment methods on outlay.

In evaluating the effect on physician Medicare revenue, the number of physicians whose revenue increased, decreased or remained unchanged, and the magnitude of the change as compared to benchmark, were computed. Not all the methods under the study were included in this part of the analysis - only single fee and ARCS, which were the most interesting. These two methods were also the only ones included in an analysis of beneficiary burden, in which the numbers of beneficiaries who were unaffected, those whose burden increased, and those whose burden decreased, and the magnitude of change were compared to benchmark. The assignment characteristics and aggregate submitted charges of the beneficiaries were also taken into consideration.

Some characteristics of providers and beneficiaries in Queens whose claims were included in the test ("entered DP" July 1 - December 31, 1977) are relevant to this study. The assignment rate for our purpose is the ratio of assigned to total submitted charges. Figures on assignment for the 1631 providers in the study indicate a median of $19 \%$ for all providers, with general and family practice at $8 \%$, surgical specialties at $22 \%$, medical specialties at $29 \%$ and "other" specialtics at $41 \%$. (For definitions of specialty groups see Appendix.) Medical and surgical specialists are equally likely to accept assignment for all the Medicare services they provide: about $9 \%$ of providers in those groups always accept assignment. GPs are least likely to accept assignment: $37 \%$ never accept it and only $3 \%$ always do so. About $30 \%$ of "other specialties" always accept assignment and an equal number never do so.

The distribution of providers by the level of aggregate submitted charges is also instructive. The median for all physicians is $\$ 2,706$ for the six months of the test. "Other" specialties have a median of $\$ 775$, surgical specialties $\$ 1,917, G P s \$ 2,321$, and medical specialists are highest with $\$ 6,863$.

Claims of 80,400 beneficiaries are included in the analysis; since providers were not likely to accept assignment, only $21 \%$ of beneficiaries had all of their claims as igned; $73 \%$ had no assigned claims at all and only $6 \%$ had some assigned claims. The median aggregate submitted charges for beneficiaries are $\$ 157.00$ for the six months of the test; $24.5 \%$ of beneficiaries have less than $\$ 30.00$, which means they are not likely to meet the deductible of $\$ 60.00$ in the full year of benefits. Eighty-eight percent of the beneficiaries have aggregate submitted charges under $\$ 200.00$.

## RESULTS OF STMULATION

The results of simulation of the effect of changing payment methods on program outlay, physicians' revenue, and beneficiary burden are presented below. The origin of allowed charges and the ratio of allowed to submitted charges under each method are presented first followed by the effect of payment methods on the measures of interest.

## Origin of Allowed Charges

We have examined for each method the determinant of the allowed charge - i.e., which of the three possible sources became the allowed charge. As indicated above, at the time of "paying" the claim both the source (origin) of the allowed charge and its value were added to the record. The results for the whole file were summarized. These indicate that in all the methods considered the allowed charge generally emerges below the submitted charge. The highest proportion of allowed charges at the submitted charge level was $12.1 \%$ for ARCD, followed by $11.7 \%$ for ARCS. As for the remaining three methods, when unadjusted prevailings were used, the submitted charge became the allowed charge for $6.5 \%$ of services; for benchmark and single fee, comparable figures were $5.2 \%$ and $5.3 \%$ respectively.

The payment methods differ more sharply with regard to the proportion of services allowed at the customary level (this includes the condition when the customary is equal to the prevailing and/or submitted charge). The proportion varies from $81.9 \%$ for unadjusted prevailing to $40.4 \%$ for ARCD. Benchmark and single fee are similar to each other in this respect with $52.3 \%$ and $47.3 \%$ respectively.

The prevailing as the limiting factor in determining the value of the allowed charge increased in importance from $11 \%$ of services, including those priced at the carrierwide prevailing, for unadjusted prevailing to $46.9 \%$ for single and ARCD. For benchmark, the prevailing determined $41.9 \%$ of the allowed charges.

## Ratio of Allowed Charges to Submitted Charges

The median ratio of allowed to submitted charges (per service) varies from 0.82 for benchmark to 1.00 for the unadjusted prevailing. ARCS and ARCD are close together and similar to benchmark; and the ratio for single is 0.85 . The mode for all the methods was 1.00 , occurring $31 \%$ of the time for sing1e fee and $55.4 \%$ for unadjusted. The remaining payment methods were similar with ARCS and

ARCD at $37.5 \%$, and benchmark had $36 \%$ of services for which the ratio of allowed to submitted charges equalled 1.00 . Thus, in respect to fee reduction, ARCS and ARCD are very similar to benchmark. More than half of the services are priced at $80 \%$ or more of the submitted charge under all the methods considered.

## Program Outlay by Method of Payment

The effect of method of payment on program outlay was measured by the ratio of outlay under each method to outlay under benchmark. Of the four methods tested, only single fee showed a decrease in program outlay (98.1\%). ARCS and ARCD did not have a major effect - only about half a percent, while unadjusted prevailing caused an increase of $8.7 \%$ above benchmark. The difference between benchmark and unadjusted prevailing is due to the application of the Economic Index, which appears to be effective in holding costs down.

Board certification status of the provider does not influence outlays when unadjusted, ARCS, and ARCD are used. When single fee is used outlay is reduced to $94.51 \%$ of benchmark for board-certified physicians and only to $99.0 \%$ for nonboard certified MDs. The ratio of outlay under ARCS to outlay under single fee is $106 \%$ for board-certified physicians and $101 \%$ for the non-board group.

When specialty types are taken into consideration the outlay for GPs is higher than benchmark for all the methods considered - $12.6 \%$ under unadjusted prevailing, $10.8 \%$ under single fee, and $1.6 \%$ and $1.3 \%$ for ARCS and ARCD. The other specialty groups affect outlay by less than $1 \%$ under ARCS and ARCD, but reduce it under single fee to $91.8 \%$ for surgical specialties, $93.4 \%$ for "other" specialties and $97.2 \%$ for medical specialties. While outlay for each individual specialty was higher under ARCS and ARCD than under benchmark only general practice (01), general surgery (02), and pulmonary diseases (29) have an increase in outlay of $1 \%$ or more.

Under single fee outlay went up for GPs (01) by $11.8 \%$, and went down for 12 of the 24 individual specialties. Specialties with most reduced outlays when single fee is compared to benchmark are: dermatology (07) with a ratio of $80.02 \%$, ophthalmology (18) - $81.93 \%$, otolaryngology (04) - 83.70\%, neurology (13) $84.03 \%$, obstetrics (16) - $84.21 \%$, and psychiatry (26) with a ratio of $89.61 \%$. Those that had ratios in the 90 s are: pathology (22), physical medicine (25), orthopedic surgery (20), internal medicine (11), radiology (30), and urology (34). of the twelve specialties that show a ratio of outlay higher than $100 \%$ of that under benchmark, eleven vary by less than $1 \%$ but GPs ( 01 ) show a substantial increase of $11.82 \%$.

All specialties show a higher outlay ratio to benchmark (of $100 \%$ or more) when unadjusted prevailings are used; the magnitude varies from a low of $100.6 \%$ for urology (34) to a high of $124.9 \%$ for orthopedic surgery (20). This suggests that specialtics have different rates of fee inflation and their sensitivity to the index varies.

Assignment characteristics and the level of aggregate submitted charges of the individual providers do not alter the effect of payment methods on outlay.

## Effect of Payment Method on Physician Revenue

In order to assess the effect of payment method on the revenue of physician providers, they were partitioned into three groups: those whose revenue increased because of the method, those whose revenue declined, and those whose revenue re-
mained unchanged as compared to what it was under benchmark. Two experimental payment methods were evaluated - the single fee and the average reasonable charge, single fee (ARCS).

Since the revenue from unassigned claims equals submitted charges by definition, all the change in revenue observed is due to assigned claims only. For individual physicians, therefore, the effect would depend on their assignment rate.

Under single fee, the revenue of $45 \%$ of physicians remained unchanged, the revenue of $20 \%$ averages $102.4 \%$ of benchmark, and $36 \%$ have their revenue reduced to $98.4 \%$ of what it was under benchmark. When board certification is taken into account the proportion of those who are not affected remains at $45 \%$ for both board and nonboard physicians but $8 \%$ of board doctors as compared to $23 \%$ of non-board doctors have enhanced revenue under single fee.

The extent of increase is also higher for non-board MDs - $2.7 \%$ vs. $0.7 \%$ for boardcertified physicians. Forty-six percent of board-certified physicians would have a revenue averaging $98.3 \%$ of benchmark under the single fee method and $32 \%$ of nonboard doctors would have $98.4 \%$ of benchmark: the effect of the method is even more varied when specialty types are considered. Sixty-eight percent of physicians in medical specialties would have their Medicare revenue reduced to an average of $99.1 \%$ of that under benchmark, $45 \%$ of GPs would have their revenue increased by $3.2 \%$, and $60 \%$ of "other" specialties would feel no change in revenue. While for $43 \%$ of surgeons there would be no effect on revenue, $41 \%$ would see a decrease to $97.2 \%$ (on the average) of revenue under benchmark and $15 \%$ would experience a small increase (0.6\%).

Individual specialties with only a few practitioners are unaffected. This is partially due to the method of determining the reasonable charge by using the carrierwide (single fee) prevailing when no valid prevailing for a procedure exists. The specialties with the highest proportions of physicians whose revenue would be enhanced are general practice (01) - $46 \%$, general surgery (02) - $39 \%$, orthopedic surgery (20) - $35 \%$, and family practice (08) - $28 \%$. The amount of increase, however, is high only for GPs - $3.4 \%$; for the other specialties it varies from a high of $2.3 \%$ for radiology (30) to $0.1 \%$ for family practice. The specialties with highest proportions of physicians whose revenue would go down under single fee as compared to benchmark are: neurology (13), ophthalmology (18), dermatology (07), otolaryngology (04), internal medicine (11), urology (34), and orthopedic surgery (20), in which over $50 \%$ of physicians were affected. The amount of decrease in revenue varies from $10 \%$ for physical medicine (25) to less than $2 \%$ for general surgery (02).

Under ARCS $87 \%$ of providers would have the same revenue from Medicare as they had under benchmark, and $13 \%$ would go up, the average increase being less than $1 \%$. The proportion of physicians whose revenues will be unaffected varies from $78 \%$ for GPs to $97 \%$ for "other" specialties; $94 \%$ of surgeons will not see a change in revenue as compared to benchmark. For those whose revenue will be enhanced only GPs will have an average increase of more than $1 \%$.

Most individual specialties have only a few physicians whose revenue would go up; the only two specialties with substantial number of providers whose revenue will increase are general practice and internal medicine but the average increase for the latter is less than one third of one percent. The physicians most affected are those who always accept assignment, but even of these only $9 \%$ ( 13 physicians) have increased revenue and the increase is only $1.4 \%$ on the average. The small numbers of physicians in individual specialties who always accept assignment make further
analysis of revenue by assigment characteristics of physicians of little value.
When physician revenue under ARCS is compared to revenue under single fee results are quite different from those obtained by comparing ARCS to benchmark. Thirtynine percent of physicians will experience no change in revenue, 42 will have an increase of $1.6 \%$ on the average and $18 \%$ a decrease of $2.5 \%$. Specialty types are affected differently: $72 \%$ of medical specialists will have a revenue higher by $0.9 \%$, on the average, than what they would have had under single fee, $27 \%$ will see no change and $1 \%$ will have a decrease of $0.2 \%$. Forty-five percent of GPs will have no change of revenue, $41 \%$ will lose $3.4 \%$ on the average, and $14 \%$ will gain $1.9 \%$. Forty-five percent of surgical specialists will gain $2.8 \%$ in revenue, $40 \%$ will see no change, and $15 \%$ will experience a decrease of $0.5 \%$. Board certification status is of some importance to the revenue effect: $42 \%$ of board-certified and $38 \%$ of non-board doctors will not experience a change in revenue, $49 \%$ of board and $40 \%$ of non-board doctors will have an increase in revenue averaging under $2 \%$, $8 \%$ of board doctors will have a decrease of $0.7 \%$ and $21 \%$ of non-board doctors will have a decrease of $2.7 \%$.

Among individual specialties only GPs (01), general surgeons (02), and orthopedic surgeons (20) have $30 \%$ or more physicians whose revenues will go down under ARCS as compared to single fee, but only GPs' revenue will go down by more than $2 \%$.

Eighty-nine percent of neurologists (13) will have an average increase in revenue of $6.4 \%$. Specialties in which $50 \%$ or more of physicians have an increase in revenue are: ophthalmology (18), otolaryngology (04), dermatology (07), internal medicine (11), urology (34), orthopedic surgery (20), physical medicine (25), and pulmonary diseases (29). Dermatologists have the highest rate of increase (8.8\%) over revenue under single fee.

## Effect of Payment Method on Beneficiary Burden

Of the 80,400 beneficiaries whose claims were included in the simulation $73.3 \%$ had no assigned claims at all, $20.7 \%$ had all claims assigned and the remainder ranged between $1 \%$ and $99 \%$.

The beneficiary burden under all payment methods is dependent on the allowed charge regardless of assignment status but whereas for assigned claims it is limited to the level of $20 \%$ of allowed charges, for unassigned claims no such limit exists.

When burden under single fee is compared to burden under benchmark, $47 \%$ of beneficiaries saw their out-of-pocket expenses go up by $17 \%$, on the average, for $27 \%$ the burden went down by $14 \%$, and $26 \%$ of beneficiaries remained unaffected.

The largest group of beneficiaries (three-quarters) had no assigned claims at all. For $55 \%$ of them the out-of-pocket expenses went up by $19.3 \%$ on the average, $24 \%$ experienced no change in burden due to a change to single fee, and $21 \%$ even saw their burden reduced by $18 \%$.

Single fec had an oppositc cffect on beneficiaries who had only assigned claims; $50 \%$ of these experienced a decrcase of $7.5 \%$ on the average in out-of-pocket costs, $34 \%$ had no change in costs and $16 \%$ had an average increase of $10.5 \%$ in burden.

The level of aggregate submitted charges does not play a role in the effect of single fee on beneficiary burden.

The beneficiary burden under ARCS is not very different from that under benchmark. For $92 \%$ of the beneficiaries burden is unchanged, for $7 \%$ it goes down by $10 \%$ on the average, and $1 \%$ experience an increase of $5 \%$.

For beneficiaries with no assigned claims $91 \%$ see their burden unaffected and the remaining $9 \%$ experience an average decrease of $10 \%$. Beneficiaries who have only assigned claims are either unaffected (95\%) or have an average increase of $7 \%$ in their out-of-pocket expenses.

It is to be expected that when the beneficiary burden under ARCS is compared to single fee most beneficiaries would experience relief. Fifty-one percent have a decrease of $15 \%$ on the average, $21 \%$ experience no change and $28 \%$ have an increase in out-of-pocket expenses of $16 \%$. The effect of the payment method is quite different for the beneficiaries who have all their claims assigned - 54\% will have an increase of about $8 \%$ in their out-of-pocket expense under ARCS as compared to single fee, $30 \%$ will experience no change, and $16 \%$ will see a decrease of $10 \%$ in their burden.

## SUMMARY AND CONCLUSIONS

The allowed charges are determined at the level of submitted charges less frequently than at the customary and prevailing level under all the methods considered; under both average reasonable charge methods $12 \%$ of the services were priced at this level, double the proportion of services priced at the level of submitted charges under benchmark, unadjusted prevailing, and single fee.

The customary charge is the most important determinant of allowed charges under unadjusted prevailing and benchmark, whereas the prevailing is a more frequent determinant of the level of allowed charges under single fee; customary and prevailing are of equal importance in determining the allowed charges (about $40 \%$ each) under both ARCS and ARCD. The average reasonable charge accounts for an additional $5 \%$.

The actual level of allowed charges, however, is not very far removed from submitted charges - for more than half of the services the allowed charge is more than $80 \%$ of submitted charges under all methods.

Program outlay is lowest when single fee is applied as the method of payment. Average reasonable charge causes only a slight increase (about half of a percent) in outlay. Individual physicians are affected differently by changes in the method of payment. Assignment characteristics and the level of aggregate submitted charges do not influence the effect of payment method on outlay.

The Economic Index is effective in holding program costs down, as can be seen from the comparison of outlay under unadjusted prevailing to outlay under benchmark; individual specialties are affected by the index in different ways. The reasons for this involve differences in the composition of expenses based on 10cation and technology of practice and other factors, and differences in the ratio of expenses to gross earnings. Indices that would recognize different classes of physicians based on these factors, or would differentiate among specialties, may be more equitable and effective. Only single fee and ARCS were evaluated for effect on physician revenue. Under single fee the revenue of $45 \%$ of providers remains the same as under benchmark, for $20 \%$ of providers the revenue went up $2 \%$ and for $36 \%$ it went down $2 \%$. Non-board physicians were likely to have their revenues increased by about $3 \%$. The same increase was experienced by

45\% of GPs. Since specialty fees tend to be higher than GPs' fees and since specialists are more likely to be board-certified, the results are to be expected when prevailing charges are computed without regard to specialty. It is of interest to explore the reasons for higher fees for specialist services. If the service provided under the same procedure code is the same whether the physician is a specialist or GP then there is no reason to have separate screens; even if the services were different the procedure codes could be defined so that the difference would be recognized and this would allow joint screens for all providers of a procedure. GHI and other carriers no doubt have to use carrierwide screens when the number of providers within a specialty is too small to form a prevailing. The single fee would cause a reduction of revenue for some specialists. This reduction may be justified if the higher fees they are commanding are not due to quality of the services they provide but provide economic rent.

The ARCS was so defined as not to cause a decrease in physician revenue, and it did not. Most physicians would remain at their benchmark level and some would gain a little. Most likely to see an increase in revenue under ARCS are GPs and physicians specializing in internal medicine.

Since revenue under ARCS may be similar to benchmark, when ARCS is compared to single fee the results are the opposite of those observed when single fee was compared to benchmark.

Almost half of the beneficiaries whose claims were included in the test would experience an increase of $17 \%$ in their out-of-pocket expenses if single fee instead of benchmark were used as the payment method, a quarter would experience no change and a quarter would have a decrease of $14 \%$ on the average. The extent to which burden is affected by payment method is directly related to assignment status of the beneficiary. Those who have no assigned claims at all - about three-quarters of the beneficiaries - were most likely to have an increase in burden. Half of the beneficiaries who had all their claims assigned to providers experienced a decrease in burden and only $16 \%$ had an increase.

Under ARCS more than $90 \%$ of the beneficiaries experience no change in burden. Other payment methods were not evaluated.

Of the two methods for which effect on outlay, physician revenue, and beneficiary burden was reviewed, one, ARCS, had little effect and would cause no disruption to any of the participants in the system.

The other, single fee, would reduce program cost to the government, and would affect physician revenue only slightly but would substantially increase the out-ofpocket expenses of about half of the beneficiaries. The desirability of shifting costs from government to the elderly in a period of inflation is highly questionable since their income is fixed. Aside from injury to equity, there could be an adverse effect on local markets dependent on the purchases of the elderly.

Since the ARCS does not seem to have a significant effect on any of the participants the cost involved for its installation may not be justified.

| Symbol | Explanation |
| :--- | :--- |
| All claims | Assigned plus unassigned claims |
| B | Benchmark (adjusted prevailing) |
| U | Unadjusted prevailing |
| S | Single fee |
| AS | Average reasonable charge, single fee |
| AD | Average reasonable charge, dual fee |

Tables 7-9


Difference between program outlay for the respective payment methods, e.g., U_B is outlay under unadjusted prevailing minus outlay under benchmark

Ratios of program outlay under respective methods of payment, e.g., U_TO_B is ratio of outlay under unadjusted prevailing to outlay under benchmark

Tables 10-17
N_UP

PCT_UP

B_UP
S_up
As_up
AI)_IIP
Number up - number of individuals whose revenue or burden increases under the test method

Percent up - percent of individuals whose revenue or burden increases under the test method

Revenue or burden of above individuals under various methods of payment

Tables 10-17 (continued)
$\left.\begin{array}{l}\text { SB_UP } \\ \text { ASB_UP } \\ \text { ADB_UP }\end{array}\right\}$

Ratios of revenue or burden under test method to that under benchmark for above individuals, e.g., SB_UP is the ratio of the value under single fee to the value under benchmark

| N_DN | Number down - number of individuals whose revenue or burden <br> decreases under the test method |
| :--- | :--- |
| PCT_DN | Percent down - percent of individuals whose revenue or bur- | den decreases under the test method

$\left.\begin{array}{l}\mathrm{B}_{-} \mathrm{DN} \\ \mathrm{S}_{-} \mathrm{DN} \\ \mathrm{AS} \mathrm{S}_{-} \mathrm{DN} \\ \mathrm{AD} \mathrm{D}_{-} \mathrm{DN}\end{array}\right\}$

Revenue or burden of above individuals under various methods of payment
$\left.\begin{array}{l}\mathrm{SB}_{-} \mathrm{DN} \\ \mathrm{ASB}_{-} \mathrm{DN} \\ \mathrm{ADB} \mathrm{B}_{-} \mathrm{DN}\end{array}\right\}$

Ratios of revenue or burden under test method to that under benchmark for above individuals, e.g., SB_DN is single fee/ benchmark ratio

N_EQ | Number equal - number of individuals whose revenue or burden |
| :--- |
| is the same under both methods being compared |

| Percent equal - percent of individuals whose revenue or bur- |
| :--- |
| den is the same under both methods being compared |

AS_EQ
AD_EQ

| Assigntent Rate* (Percent) | Total |  | General Practice |  | Medical |  | Surgical |  | Other |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Cumulative |  | Cumulative |  | Cumulative |  | Cumulative |  | Cumula <br> Percent | ive |
|  | Percent |  | Percent |  | Percent |  | Percent |  | Percent |  |  |
| 0 | 27.2\% | 27.2\% | $36.8 \%$ | 36.8\% | 15.8\% | 15.8\% | 26.7\% | 26.7\% | 30.7\% | 30.7\% |  |
| 1-4 | 6.7 | 33.9 | 7.8 | 44.6 | 7.1 | 22.9 | 6.1 | 32.8 | 3.9 | 34.6 |  |
| 5-9 | 6.5 | 40.4 | 8.4 | 53.0 | 5.1 | 28.0 | 6.4 | 39.2 | 3.9 | 38.5 |  |
| 10-15 | 6.6 | 47.0 | 5.9 | 58.9 | 8.4 | 36.4 | 7.0 | 46.2 | 0.8 | 39.3 |  |
| 16-23 | 6.6 | 53.6 | 8.0 | 66.9 | 7.8 | 44.2 | 4.1 | 50.3 | 7.1 | 46.4 |  |
| 24-30 | 6.2 | 59.8 | 6.5 | 73.4 | 6.9 | 51.1 | 6.6 | 56.9 | 0.8 | 47.2 |  |
| 31-40 | 6.2 | 66.0 | 6.8 | 80.2 | 7.1 | 58.2 | 5.7 | 62.6 | 2.4 | 49.6 | , |
| 41-50 | 5.7 | 71.7 | 4.3 | 84.5 | 6.9 | 65.1 | 6.3 | 68.9 | 4.7 | 54.3 | 1 |
| 51-89 | 12.9 | 84.6 | 9.0 | 93.5 | 15.8 | 80.9 | 14.3 | 83.2 | 12.6 | 66.9 |  |
| 90-99 | 6.6 | 91.2 | 3.1 | 96.6 | 10.2 | 91.1 | 7.6 | 90.8 | 3.1 | 70.0 |  |
| 100 | 8.9 | 100.0 | 3.3 | 99.9 | 8.9 | 100.0 | 9.2 | 100.0 | 29.9 | 99.9 |  |
| n | 1,631 |  | 511 |  | 450 |  | 543 |  | 127 |  |  |
| Median Assignment |  |  |  |  |  |  |  |  |  |  |  |
| Rate | 19\% |  | 8\% |  | 29\% |  | 22\% |  | 41\% |  |  |
| *Assigned submitted charges as percent of total submitted charges. |  |  |  |  |  |  |  |  |  |  |  |


| ̇̇gzrégate <br> Submittec Charges： | Total |  | General Practice |  | Medical |  | Surgical |  | Other |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Percent | Cumulative Percent | Percent | Cumulative Percent | Percent | Cumulative Percent | Percent | Cumulative Percent | Percent | Cumulative Percent |
| Lincter S1，000 | $34.9 \%$ | 34．9\％ | 32．9\％ | 32．9\％ | 22．7\％ | 22．7\％ | 40．0\％ | 40．0\％ | 64．5\％ | 64．5\％ |
| \＄1，000－1，999 | 9.8 | 44.7 | 13.5 | 46.4 | 4.9 | 27.6 | 10.9 | 50.9 | 7.9 | 72.4 |
| \＄2，000－2，999 | 7.5 | 52.2 | 11.2 | 57.6 | 5.1 | 32.7 | 6.4 | 57.3 | 6.3 | 78.7 |
| \＄3，000－3，999 | 5.8 | 58.0 | 6.7 | 64.3 | 6.0 | 38.7 | 5.3 | 62.6 | 3.9 | 82.6 |
| \＄4，000－4，999 | 5.3 | 63.3 | 8.0 | 72.3 | 4.4 | 43.1 | 3.3 | 65.9 | 5.5 | 86.1 |
| \＄5，000－5，999 | 4.0 | 67.3 | 4.5 | 76.8 | 3.1 | 46.2 | 4.6 | 70.5 | 3.1 | 91.2 |
| \＄6，000－6，999 | 3.6 | 70.9 | 4.1 | 80.9 | 4.4 | 50.6 | 2.8 | 73.3 | 2.4 | 93.6 N |
| \＄7，000－8，999 | 6.1 | 77.0 | 6.3 | 87.2 | 8.0 | 58.6 | 4.6 | 77.9 | 5.5 | 99.1 |
| \＄9，000－10，999 | 5.0 | 82.0 | 5.3 | 92.5 | 6.0 | 64.6 | 4.8 | 82.7 | 0.8 | 99.9 |
| \＄11，000－14，999 | 6.3 | 88.3 | 3.7 | 96.2 | 10.4 | 75.0 | 6.8 | 89.5 |  |  |
| \＄15，000－20，999 | 6.0 | 94.3 | 3.3 | 99.5 | 11.8 | 86.8 | 5.2 | 94.7 |  |  |
| \＄21，000－44，999 | 5.0 | 99.3 | 0.6 | 100.1 | 12.0 | 98.8 | 4.6 | 99.3 |  |  |
| \＄45，000 and over | 0.6 | 99.9 |  |  | 1.1 | 99.9 | 0.7 | 100.0 |  |  |
| n | 1，631 |  | 511 |  | 450 |  | 543 |  | 127 |  |
| Median Aggregate |  |  |  |  |  |  |  |  |  |  |
| ＊ 44 aelected pro | dures |  |  |  |  |  |  |  |  |  |

TABLE 3
Distribution of Beneficiaries by Aggregate Submitted Charges

| Aggregate Submitted Charges * | Number | Percent | Cumulative Percent |
| :---: | :---: | :---: | :---: |
| Under \$30 | 19,733 | 24.5\% | 24.5\% |
| \$ 30-49 | 16,655 | 20.7 | 45.2 |
| \$ 50-74 | 12,982 | 16.1 | 61.3 |
| \$ 75-99 | 8,571 | 10.7 | 72.1 |
| \$ 100-149 | 8,814 | 11.0 | 83.1 |
| \$ 150-199 | 3,692 | 4.6 | 87.7 |
| \$ 200-299 | 3,344 | 4.6 | 91.9 |
| \$ 300-394 | 1,744 | 2.2 | 94.1 |
| \$ 400-499 | 1,072 | 1.5 | 95.4 |
| \$ 500-999 | 2,294 | 2.9 | 98.3 |
| \$1,000 and over | 1,499 | 1.9 | 100.0 |
| n | 80,400 |  |  |
| Median - \$57 |  |  |  |
| * 44 selected proce |  |  |  |

TABLE 4
Distribution of Payment Origin of Allowed Charges by Method of Payment (Weighted by Number of Services)

Method of Payment

| Type of Charge Used As Basis of Allowed Charge | Type of Pr Benchmark | iling Used Unadjusted | Single | Charge ARCS | cess) ARCD |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Customary | 40.0 | 54.4 | 45.2 | 29.0 | 28.1 |
| Prevailing | 39.6 | 9.7 | 46.9 | 41.9 | 41.9 |
| Fiftieth percentile | 0.5 | 0.5 | 0.5 | 0.5 | 0.5 |
| Carrier-wide | 2.3 | 1.3 | N.A. | 4.5* | 5.0* |
| Submitted | 5.2 | 6.5 | 5.3 | 11.7 | 12.1 |
| Prevailing equal to customary | 12.3 | 27.5 | 2.1 | 12.3 | 12.3 |

*ARC
Source: PIPGC 708, 4/25/79

TABLE 5

Cumulative Frequency Distribution of Number of Services by Ratio of Allowed Charges to Submitted Charges for Each Method of Payment

Method of Payment

*Numbers in parentheses are percents of distributions represented by mode.

TABLE 6

Cumulative Frequency Distribution of Claims by Ratio of Allowed Charges to Submitted Charges for Each Method of Payment

Method of Payment
(Type of Prevailing Used in Reasonable Charge Process)

| Ratio | Benchmark | Unadjusted | Single | ARCS | ARCD |
| :---: | :---: | :---: | :---: | :---: | :---: |
| . 00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| . 10 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| . 20 | 0.01 | 0.01 | 0.01 | 0.00 | 0.00 |
| . 30 | 0.15 | 0.06 | 0.23 | 0.13 | 0.13 |
| . 40 | 0.97 | 0.49 | 3.18 | 0.79 | 0.79 |
| . 50 | 4.20 | 1.85 | 7.27 | 3.75 | 3.73 |
| . 60 | 13.00 | 5.41 | 18.22 | 12.58 | 12.56 |
| . 70 | 20.50 | 10.12 | 38.86 | 18.31 | 18.32 |
| . 80 | 46.91 | 30.52 | 48.84 | 45.46 | 45.11 |
| . 90 | 57.37 | 41.24 | 57.89 | 55.67 | 56.18 |
| 1.00 | 100.00 | 100.00 | 100.00 | 100.00 | 100.00 |
| Median | . 82 | 1.00 | . 81 | . 82 | . 82 |


|  |  |  | PROGRAF | OUILAY f | FOR | SELECIE | $\begin{aligned} & -1 \text { PROQ } \\ & \text { AL } \end{aligned}$ | EDURES B SPECIAL | By metr <br> LIIES | $O D \text { OF } P$ | PATHENI | I, er | IALTY | 7340 | ME ONESOA | , JUNE 6. 1979 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| nlmber | B | U | 5 | AS |  | 40 | U-0 | S_0 | AS_8 | AS_S | AD_B | U-10-3 | S_ID_B | AS_ID_8 | AS_IO_S | $A D_{-} 10.8$ |
| 1631 | 6288114 | 6635306 | 6169418 | 6322742 | 2632 | 21493 | 547192 | -118696 | 34628 | 153324 | 33379 | 108.70 | 98.11 | 100.55 | 102.49 | 100.53 |

PROGRAM OUTLAY FOR SELECTED PRDCEDURES AY NEIHOO DF PAYMENI, BY SPECIALIY IYPE
$7: 40$ MEONESOAY, JUNE 6,1979

| SPEC_I YP | NUM ${ }^{\text {E }}$ R | B | U | 5 | AS | 40 | U_8 | S_8 | AS_8 | AS_S | AD_8 | U_T0_B | S_10] | AS_ID_8 | AS_ID_S | AD_10 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 6P. | 511 | 1257036 | 1414919 | 1392503 | 1276482 | 1272929 | 157885 | 135469 | 19448 | -116021 | 15895 | 112.56 | 110.78 | 101.55 | 91.67 | 101.26 |
| MED. | 450 | 2901818 | 3165838 | 2820707 | 2910157 | 2910660 | 264020 | -81111 | 8339 | 89450 | B84 2 | 109.10 | 97.20 | 100.29 | 103.17 | 100.30 |
| SURG. | 541 | 1989219 | 2110886 | 1825359 | 1995963 | 1997543 | 121667 | -163860 | 6744 | 170604 | 8324 | 106.12 | 91.76 | 100.34 | 109.35 | 100.42 |
| DTHER | 127 | 140043 | 143663 | 130848 | 140140 | 140361 | 3620 | -9195 | 97 | 9292 | 318 | 102.58 | 93.43 | 100.07 | 107.10 | 100.23 |



| CERI_IYP | MUMBER | 8 | U | 5 | AS | A0 | U_8 | S_8 | AS_ | AS_S | 108 | U_IO_B | S_10_B | AS_10_B | AS_10_S | A0_10_B |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| EOARO | 377 | 1824410 | 1968383 | 1724242 | 1828326 | 1832698 | 143973 | -100168 | 3916 | 104084 | 8288 | 107.89 | 94.51 | 100.21 | 106.04 | 100.45 |
| man_SD. | 1254 | 4463704 | 4866923 | 4445176 | 4494417 | 4488795 | 403219 | -18528 | 30713 | 49241 | 25091 | 109.03 | 99.58 | 100.69 | 101.11 | 100.56 |

PROGRAM OUTLAY FOR SELECTEO PROCEDURES BY WETHOD OF PANENI, BY SPECIALTY $7: 40$ WEDNESDAY, JUNE 6.1979

| SPEC | number | 8 | U | 5 | 45 | 40 | U_8 | S_8 | AS_B | AS_S | AD_B | U_10_8 | S_10_8 | 4S_T0_8 | AS_10_5 | 4D_T0_8 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 01 | 493 | 1140344 | 1296548 | 1275102 | 1159074 | 1155616 | 156204 | 134758 | 18730 | $-116028$ | 15272 | 113.70 | 111.82 | 101.64 | 90.90 | 101.34 |
| 02 | 157 | 459555 | 511309 | 461642 | 464154 | 464590 | 51754 | 2087 | 4599 | 2512 | 5035 | 111.26 | 100.45 | 101.00 | 100.54 | 101.10 |
| 03 | 8 | 5522 | 5947 | 5522 | 5534 | 5526 | 425 | 0 | 12 | 12 | 4 | 107.70 | 100.00 | 100.22 | 100. 22 | 100.07 |
| 04 | 42 | '75593 | 76531 | 63268 | 76023 | 76029 | 938 | -12325 | 430 | 12755 | 436 | 101.24 | 83.70 | 100.57 | 120.16 | 100.58 |
| 06 | 17 | 91610 | 100996 | 91610 | 91892 | 91847 | 9386 | 0 | 282 | 282 | 237 | 110.25 | 100.00 | 100.31 | 100.31 | 100.26 |
| 07 | 40 | 10143 | 71223 | 56125 | 70417 | 70318 | 1080 | -14018 | 274 | 14292 | 175 | 101.54 | 80.02 | 100.39 | 125.46 | 100.25 |
| 0b | 18 | 116690 | 118371 | 117402 | 117409 | 117313 | 1681 | 712 | 719 | 7 | 623 | 101.44 | 100.61 | 100.62 | 100.01 | 100.53 |
| 10 | 4 | 25208 | 25905 | 25208 | 25230 | 25233 | 697 | 0 | 22 | 22 | 25 | 102.76 | 100.00 | 100.09 | 100.09 | 100.10 |
| 11 | 377 | 2692126 | 2943797 | 2625034 | 2699650 | 2700340 | 251671 | -67092 | 7524 | 74616 | 8214 | 109.35 | 97.51 | 100.28 | 102.84 | 100.31 |
| 13 | 18 | 30226 | 30618 | 25399 | 30242 | 30240 | 392 | -4827 | 16 | 4843 | 14 | 101.30 | 84.03 | 100.05 | 119.07 | 100.05 |
| 14 | 3 | 343 | 425 | 343 | 343 | 343 | 82 | 0 | 0 | 0 | 0 | 123.91 | 100.00 | 100.00 | 100.00 | 100.00 |
| 16 | 150 | 50082 | 53154 | 42174 | 50326 | 50579 | 3072 | -7908 | 244 | 8152 | 497 | 106.13 | 84.21 | 100.49 | 119.33 | 100.99 |
| 18 | 85 | 721711 | 727918 | 591280 | 722418 | 722660 | 6207 | -130431 | 707 | 131138 | 949 | 100.86 | 81.93 | 100.10 | 122.18 | 100.13 |
| 20 | 46 | 202430 | 252778 | 195033 | 202510 | 202506 | 50348 | -7397 | 80 | 7477 | 76 | 124.87 | 96.35 | 100.04 | 103.83 | 100.04 |
| 22 | 15 | 16887 | 17103 | 15315 | 16897 | 16897 | 216 | $-1572$ | 10 | 1582 | 10 | 101.28 | 90.69 | 100.08 | 110.33 | 100.06 |
| 24 | 2 | 582 | 696 | 582 | 582 | 582 | 114 | 0 | 0 | 0 | 0 | 119.59 | 100.00 | 100.00 | 100.00 | 100.00 |
| 25 | 14 | 11246 | 11780 | 10638 | 11266 | 11473 | 534 | -608 | 20 | 628 | 227 | 104.75 | 94.59 | 100.18 | 105.90 | 102.02 |
| 26 | 26 | 6596 | 6910 | 5911 | 6639 | 6653 | 314 | -685 | 43 | 728 | 57 | 104.76 | 89.61 | 100.65 | 112.32 | 100.86 |
| 28 | 5 | 12216 | 12998 | 12216 | 12232 | 12229 | 782 | 0 | 16 | 16 | 13 | 106.40 | 100.00 | 100.13 | 100.13 | 100.11 |
| 29 | 4 | 17209 | 17970 | 17209 | 17434 | 17397 | 761 | 0 | 225 | 225 | 188 | 104.42 | 100.00 | 101.31 | 101.31 | 101.09 |
| 30 | 50 | 74852 | 77009 | 73349 | 74859 | 74862 | 2157 | -1503 | 7 | 1510 | 10 | 102.88 | 97.99 | 100.01 | 102.06 | 100.01 |
| 33 | 13 | 57144 | 62933 | 57144 | 57168 | 57169 | 5789 | 0 | 24 | 24 | 25 | 110.13 | 100.00 | 100.04 | 100.04 | 100.04 |
| 34 | 40 | 409562 | 412145 | 401678 | 410206 | 410857 | 2583 | -7884 | 644 | 8528 | 1295 | 100.63 | 98.08 | 100.16 | 102.12 | 100.32 |
| 49 | 4 | 236 | 244 | 236 | 236 | 236 | 8 | 0 | 0 | 0 | 0 | 103.39 | 100.00 | 100.00 | 100.00 | 100.00 |

PRCGRAM DUTLAY FOR SELECTED PROCEDURES BY NETHOD OF PANAENT AMD PHYSICIAN ASSIGNMENT CHARACTERISTICS
7148 WEDNESOAY, JUWE 6, 1979

| ASGN | number | 8 | U | 5 | 45 | 40 | U_B | S_8 | AS_B | AS_S | AD_8 | U_10_8 | S_10_8 | AS_T0_B | S_IO_ | O_10_8 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 0 | 443 | 42706 | 481262 | 441810 | 445626 | 445458 | 38496 | -956 | 2860 | 3816 | 2692 | 108.69 | 99.78 | 100.65 | 100.86 | 100.61 |
| 1-4 | 110 | 510845 | 550417 | 501533 | 514548 | 514575 | 39572 | -9312 | 3703 | 13015 | 3730 | 107.75 | 98. 18 | 100.72 | 102.60 | 100.73 |
| 5-9 | 106 | 543021 | 588129 | 529578 | 544974 | 544734 | 45108 | $-13443$ | 1953 | 15396 | 1713 | 108.31 | 97.52 | 100.36 | 102.91 | 100.32 |
| 10-15 | 107 | 551319 | 595277 | 537403 | 557634 | 556782 | 43958 | -13916 | 6315 | 20231 | 5463 | 107.97 | 97.48 | 101.15 | 103.76 | 100.99 |
| 16-23 | 107 | 623474 | 678662 | 610744 | 627123 | 626813 | 55188 | -12730 | 3649 | 16379 | 3339 | 108.85 | 97.96 | 100.59 | 102.68 | 100.54 |
| 24-30 | 101 | 601092 | 644218 | 595610 | 605797 | 606642 | 43126 | -5482 | 4705 | 10187 | 5550 | 107.17 | 99.09 | 100.78 | 101.71 | 100.92 |
| $31-40$ | 101 | 588202 | 634553 | 571874 | 592150 | 591539 | 46351 | $-16328$ | 3948 | 20276 | 3337 | 107.88 | 97.22 | 100.67 | 103.55 | 100.57 |
| 41-50 | 93 | 528661 | 570557 | 520571 | 530362 | 530431 | 41896 | -8090 | 1701 | 9791 | 1770 | 107.92 | 98.47 | 100.32 | 101.88 | 100.33 |
| 51-89 | 211 | 1143913 | 1238102 | 1118607 | 1148221 | 1147792 | 94189 | -25306 | 4308 | 29614 | 3879 | 103.23 | 97.79 | 100.38 | 102.65 | 100.34 |
| 90-99 | 107 | 575010 | 650590 | 567664 | 576065 | 576489 | 75580 | -7346 | 1055 | 8401 | 1479 | 113.14 | 98.72 | 100.18 | 101.48 | 100.26 |
| 100 | 145 | 179813 | 203539 | 174022 | 180244 | 180237 | 23726 | -5791 | 431 | 6222 | 424 | 113.19 | 96.78 | 100.24 | 103.58 | 100.24 |

PRGGRAM DUTLAY FOR SELECTED PROCEDURES BY METHOD OF PAYMENT AND VALUE OF AGGREGATE SUPNIITEO CHARGES

| SUEP11 | NUAGER | 8 | $u$ | 5 | 45 | 40 | U_8 | S_8 | AS_8 | AS_S | AD_B | U_10_8 | S_T0_8 | AS_T0_B | AS_T0_5 | AD_10_8 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 0-999 | 569 | 105574 | 115057 | 100721 | 106622 | 106568 | 9483 | -4853 | 1048 | 5901 | 996 | 108.98 | 95.40 | 100.99 | 105.86 | 100.94 |
| 1000-1599 | 16 C | 148443 | 159560 | 146918 | 150378 | 150144 | 11117 | -1525 | 1935 | 3460 | 1701 | 107.49 | 98.97 | 101.30 | 102.36 | 101.15 |
| 2000-2999 | 123 | 193611 | 212590 | 194700 | 195924 | 196018 | 18979 | 1089 | 2313 | 1224 | 2407 | 109.80 | 100.56 | 101.19 | 100.63 | 101.24 |
| 3000-3999 | 95 | 218959 | 238218 | 217499 | 221937 | 221190 | 19259 | $-1460$ | 2978 | 4438 | 2231 | 108.80 | 99.33 | 101.36 | 102.04 | 101.02 |
| 4000-4999 | 86 | 249817 | 270328 | 250642 | 253121 | 252651 | 20511 | 825 | 3304 | 2479 | 2834 | 108.21 | 100.33 | 101.32 | 100.99 | 101.13 |
| 5000-5999 | 06 | 226442 | 248662 | 228181 | 229422 | 229026 | 22220 | 1739 | 2980 | 1241 | 2584 | 109.81 | 100.77 | 101.32 | 100.54 | 101.14 |
| 6000-6999 | 59 | 242786 | 270250 | 248053 | 244607 | 244310 | 27464 | 5267 | 1821 | -3446 | 1524 | 111.31 | 102.17 | 100.75 | 98.61 | 100.63 |
| 7000-8999 | 100 | 503596 | 558223 | 508241 | 506894 | 506963 | 54627 | 4645 | 3298 | $-1347$ | 3367 | 110.85 | 100.92 | 100.65 | 99.73 | 100.67 |
| 9000-10999 | 81 | 522402 | 568108 | 522587 | 526189 | 525686 | 45706 | 185 | 3787 | 3602 | 3284 | 108.75 | 100.04 | 100.72 | 100.69 | 100.63 |
| 11000-14999 | 103 | 851746 | 922334 | 838666 | 856697 | 856583 | 70588 | -13080 | 4951 | 18031 | 4837 | 108.29 | 98.46 | 100.58 | 102.15 | 100.57 |
| 15060-20999 | 96 | 1133700 | 1237158 | 1112175 | 1137658 | 1138298 | 103458 | -21525 | 3958 | 25483 | 459 | 109.13 | 98.10 | 100.35 | 102.29 | 100.41 |
| 21000-44999 | 82 | 1504437 | 1614472 | 1429830 | 1506658 | 1507187 | 110035 | -74607 | 2221 | 76828 | 2750 | 107.31 | 95.04 | 100.15 | 105.37 | 100.18 |
| 45000 * | 9 | 386600 | 420348 | 371205 | 386636 | 386866 | 33748 | -15395 | 36 | 15431 | 266 | 108.73 | 96.02 | 100.01 | 104.16 | 100.07 |


| N_TOIAL |  | SICIAM | REVENUE | E FOR | SELECTED | PROCEDURE | ES FROM AL SP | MECICL | Clalns LIIES | SIMGLE | FEE VS. | BENCHMA |  | $\begin{aligned} & \text { Y SPEC1 } \\ & 7: 41 \mathrm{ME} \end{aligned}$ | LTV <br> NESDAY. | JUWE 6. |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | S | M_UP | PCI_UP | 8_UP | S_UP | S8_UP | N_ON | PCl_DN | 8_DN | S_DN | SB_ON | N_EQ | PCI_EO | B_EQ | S_EO |
| N_TOTAL |  |  |  |  |  |  |  | 580 | 36 | 5135065 | 5052583 | 98.3937 | 731 | 45 | 1913212 | 1913212 |
| 1631 | 8923832 | 8887204 | 320 | 20 | 1875555 | 1921409 | 102.445 | 580 | 36 | 5135065 | 5052503 | 98.393 |  |  |  |  |

WHTSICIAM REYENUE FOR SELECTED PROCEDURES FRON ALL CLAIMS - SINGLE FEE VS. BENCHMARK, BY SPECIALTY CROUP
7:41 MEDMESDAY, JUNE 6. 1979

| SPEC_IYP | M_IOTAL | B | S | N_UP | PCT_UP | B_UP | S_UP | S8_UP | M - ON | PCT_DN | 8 ON | S_DM | S8_ON | H_EO | PCT_EO | 8_EO | S_EO |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 511 | 1889418 | 1931804 | 231 | 45 | 1316003 | 1358441 | 103.225 | 1 | 0 | 1765 | 1713 | 97.0538 | 279 | 55 | 571650 | 571650 |
| D. | 450 | 4070565 | 4040600 | 3 | 1 | 18502 | 18533 | 100.168 | 307 | 68 | 3370858 | 3340862 | 99.1101 | 140 | 31 | 681205 | 681205 |
|  |  |  | 27320 | 82 | 15 | 526744 | 529860 | 100.593 | 225 | 41 | 1661651 | 1615036 | 97.1947 | 236 | 43 | 587126 | 587126 |
| CTHER | 127 | 188328 | 182770 | 4 | 3 | 14306 | 14567 | 101.824 | 47 | 37 | 100791 | 94972 | 94.2267 | 76 | 60 | 73231 | 73231 |

PHYSICIAN KEVEWUE FOR SELECTEO PROCEDURES FROM ALL CLAIMS - SIWGLE FEE VS. BENCHMARK, BY BOARD CERTIFICATION STATUS 7:41 WEDNESDAY, JUNE 6. 1979


PHYSICIAN REVENUE FOR SELECTEO PROCEDURES FROH ALL CLAIMS - SINGLE FEE VS. BEMCHMARK, BY SPECIALIY $7: 41$ WEONESDAY, JUNE G, 1979

| SPEC | M_J014 | 8 | S | N_UP | PCT_UP | 8_UP | S_UP | S8_UP | N_ON | PCI_DN | 8_ON | S_ON | S8_DN | H_EQ | PCI_EO | B_EQ | S_EQ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | 46 | 1236476 | 1278845 | 103.427 | 1 | 0 | 1765 | 1713 | 97.0538 | 266 | 54 | 490789 | 490789 |
| 01 | 493 | 1729030 | 1771347 | 226 | 46 | 1236476 | 365955 | 100.368 |  |  | 71031 | 70912 | 99.8325 | 84 | 54 | 245476 | 245476 |
| 02 | 157 | 681128 | 682343 | 62 | 39 | 364621 | 365955 | 100.366 | 11 | 7 | 71031 | 70912 | 99.8325 | 8 | 54 | 245676 |  |
|  |  |  |  |  |  |  |  |  |  | * | - | - | - | 8 | 100 | 7112 | 7112 |
| 03 | 8 | 7112 | 7112 | - | - | - | - | - |  | 74 |  |  |  | 11 | 26 | 14783 | 14783 |
| 04 | 42 | 109100 | 105935 | - | - | - | - | - | 31 | 74 | 94317 | 91152 | 96.6443 | 11 | 26 | 14763 |  |
| Go | 17 | 127487 | 127487 | $\bullet$ | - | - | $\bullet$ | - | - | * |  | - | - | 17 | 100 | 127487 | 127487 |
|  |  |  |  | 1 | 3 | 3767 | 3774 | 100.186 | 31 | 78 | 82681 | 76170 | 92.1252 | 8 | 20 | 6659 | 8659 |
| 67 | 40 | 95107 | 88603 | 1 | 3 | 3767 |  |  |  |  |  |  |  | 13 | 72 | 80861 | 80861 |
| 0.8 | 18 | 160388 | 160457 | 5 | 28 | 79527 | 79596 | 100.087 | - | - | - | - | . |  |  |  |  |
|  |  |  |  |  |  |  |  |  | - | - | - | - | - | 4 | 100 | 34355 | 34355 |
| 10 | 4 | 34355 | 34355 | - | - | - | - |  |  |  |  | 3264692 |  | 99 | 26 | 481650 | 481650 |
| 11 | 377 | 3784562 | 3761101 | 2 | 1 | 14735 | 14759 | 100.163 | 276 | 73 | 3288177 | 3264692 | 2858 | 99 | 26 |  |  |
| 3 | 18 | 41391 | 38946 | - | * | - | - | - | 15 | 83 | 40597 | 38152 | 93.9774 | 3 | 17 | 794 | 794 |
|  |  |  | - 695 |  |  |  |  |  |  |  |  |  |  | 3 | 100 | 695 | 695 |
| 14 | 3 | 695 | 695 | - | - | - | - | - | - | . |  |  |  |  |  |  |  |
| 16 | 150 | 72774 | 71170 | 1 | 1 | 1384 | 1392 | 100.578 | 60 | 40 | 35896 | 34284 | 95.5092 | 89 | 59 | 35494 | 35494 |
|  |  |  |  |  |  | 2180 | 2188 | 100. | 70 | 82 | 911421 | 878946 | 96.4369 | 14 | 16 | 52218 | 52218 |
| 16 | 85 | 965819 | 933352 | 1 | 1 | 2180 | 2188 | 100. | 10 | 8 | 911421 |  |  |  |  |  |  |
| 20 | 46 | 291251 | 288605 | 16 | 35 | 146024 | 147770 | 101.196 | 26 | 57 | 137974 | 132982 | 96.3819 | 4 | 9 | 7253 | 1253 |
| 22 | 15 | 22320 | 212 | 1 | 7 | 6332 | 6412 | 101.263 | 4 | 27 | 12445 | 11275 | 90.5986 | 10 | 67 | 3543 | 3543 |
| 22 | 15 | 22320 |  | - |  |  |  |  |  |  |  |  |  | 2 | 100 | 739 | 739 |
| 24 | 2 | 739 | 739 | - | - | - | - | - |  | - |  |  |  |  |  |  |  |
| 25 | 14 | 15544 | 15182 |  |  | - | - | - | 6 | 43 | 3645 | 3283 | 90.0686 | 8 | 57 | 11899 | 11899 |
| 25 | 14 | 1534 | 15182 |  |  |  |  |  | 7 | 27 | 5372 | 5059 | 94.1735 | 18 | 69 | 4195 | 4195 |
| 26 | 26 | 9667 | 9376 | 1 | 4 | 120 | 122 | 101.667 | 7 | 27 | 5372 |  |  |  |  |  |  |
| 26 | 5 | 17735 | 17735 | - | - | - | - | - | - | - | - | - | - | 5 | 100 | 17735 | 17735 |
|  |  |  |  |  |  |  |  |  |  |  |  |  | - | 4 | 100 | 21942 | 21942 |
| 29 | 4 | 21942 | 21942 | - | - | - | * | - | - | - |  |  | - |  |  |  |  |
|  | 50 | 99051 | 97701 | 2 | 4 | 7854 | 8033 | 102.279 | 15 | 30 | 36732 | 37203 | 96.0524 | 33 | 66 | 52465 | 52465 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  | 13 | 100 | 81261 | 81261 |
| 33 | 13 | 81261 | 81261 | - | - | - | - | - | - | - |  |  |  |  |  |  |  |
|  |  | 5550 | 550795 | 2 | 5 | 12535 | 12563 | 100.223 | 27 | 68 | 411012 | 406760 | 98.9655 | 11 | 24 | 131472 | 131472 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  | 4 | 100 | 335 | 335 |
| 49 | 4 | 335 | 335 | - | - |  |  | - |  |  |  |  |  |  |  |  |  |

Physician revenue for selected procedures frah ml cla ins AVERAGE REASOMABLE CHARGE (SINGLE FEE) VS. BENCHMARK, BY SPECIALTY

## ALL SPECIALTIES

PHYSICIAN REVENUE FOR SELECTED PROCEDURES FROM ALL CLAIMS 7342
REASOWABLE CHARGE ISINGLE FEE) VS. BENCHWARK. BY SPECIALTY GROUP

|  |  |  |  | N_UP | PCT_UP | B_UP | AS_UP | As8_UP | N_OH | PCT_ON | B_ON | AS_DW | ASE_DN | N_EO | PCT_EQ | B_EO | AS_EO |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SPEC_ITP | N_IOTAL | $\theta$ | As |  |  |  |  |  |  |  |  |  |  | 399 | 78 | 1303419 | 1303419 |
| 6P. | 511 | 1889418 | 1897503 | 112 | 22 | 585999 | 594084 | 101.380 | - | - | - |  |  |  |  |  |  |
|  |  | 4070565 | 4073204 | 64 | 14 | 888425 | 891064 | 100.297 | - | - | * | - | - | 386 | 86 | 3182140 | 3182140 |
| MEO. | 450 | 4070565 | 4073204 |  |  |  |  | 100.432 |  |  |  | - |  | 510 | 94 | 2473757 | 2473757 |
| Surg. | 543 | 2775521 | 2776826 | 33 | 6 | 301764 | 303069 | 100.432 | - | - |  |  |  |  | 97 | 182503 | 182503 |
| Other | 127 | 188328 | 188363 | 4 | 3 | 5825 | 5860 | 100.601 | - | - | - | - | - | 12 |  |  |  |

PHYSICIAN REVENUE FOR SELECTED PROCEDURES FROM ALL CLA IMS 7142 WEON

| CER I_IYP | m_IOTAL | avera |  |  |  |  | As_UP | As8_UP | N_DN | PCT_ON | 8_DN | AS_ON | ASA_ON | n_EO | PCT_EO | 8_E0 | AS_EQ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 8 | As | N_UP | CI_UP | 8 -UP |  |  |  |  |  |  |  |  |  |  |  |
|  | 77 | 2590141 | 2591405 | 35 | 9 | 514052 | 515316 | 100.246 | - | - | - | - | - |  | 9 | 8009 |  |
| boakd |  | 2580141 |  |  |  |  |  |  |  |  |  |  | - | 1076 | 86 | 5065730 | 5065730 |
| NON_8C. | 1254 | 6333691 | 6344491 | 178 | 14 | 1267961 | 1278761 | 100.852 |  |  |  |  |  |  |  |  |  |

PHYSICIAN REYENUE FOR SELECTED PROCEDURES FROM ML CLAIMS 7142 WEDNESOAY, JUNE 6 . 1979 AVERAGE REASONABLE CHARGE (SINGLE FEES VS. BENCHMARK, BY SPECIALTY

| SPEC | M_IOTAL | e | AS | N_UP | PCI_UP | -_up | AS_UP | AS8_UP | N_ON | PCE_DN | B_ON | AS_OM | AS8_DN | M_EO | PCI_EO | 8_EO | AS_EO |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 01 | 493 | 1729030 | 1736542 | 107 | 22 | 546319 | 553831 | 101.375 | - | - | - | - | - | 386 | 78 | 1182711 | 1182711 |
| 02 | 157 | 681128 | 681933 | 14 | 9 | 80074 | 80879 | 101.005 | - | - | - | - | - | 143 | 91 | 601054 | 601054 |
| 03 | 8 | 7112 | 1113 | 1 | 13 | 670 | 671 | 100.149 | - | - | - | - | - | 7 | 88 | 6442 | 6442 |
| 04 | 42 | 109100 | 109237 | 3 | 7 | 5540 | 5677 | 102.473 | - | - | - | - | - | 39 | 93 | 103560 | 103560 |
| 06 | 17 | 127487 | 127493 | 2 | 12 | 28656 | 28662 | 100.021 | - | - | - | - | - | 15 | 88 | 98831 | 98831 |
| 07 | 40 | 95107 | 95323 | 2 | 5 | 6396 | 6612 | 103.377 | * | - | - | - | - | 38 | 95 | 88711 | 88711 |
| $0 \varepsilon$ | 18 | 160388 | 160961 | 5 | 28 | 39680 | 40253 | 101.444 | - | - | - | - | - | 13 | 72 | 120708 | 120708 |
| 1 C | 4 | 34355 | 34356 | 1 | 25 | 12666 | 12667 | 100.008 | - | - | - | - | - | 3 | 75 | 21689 | 21689 |
| 11 | 377 | 3784562 | 3786815 | 56 | 15 | 820341 | 822594 | 100.275 | - | - | - | - | - | 321 | 85 | 2964221 | 2964221 |
| 13 | 18 | 41391 | 41411 | 1 | 6 | 84 | 104 | 123.810 | - | - | - | - | - | 17 | 94 | 41307 | 41307 |
| 14 | 3 | 695 | 695 | - | - | - | - | - | - | * | - | - | - | 3 | 100 | 695 | 695 |
| 10 | 150 | 72774 | 72791 | 3 | 2 | 3688 | 3705 | 100.461 | - | - | - | * | - | 147 | 98 | 69086 | 69086 |
| 16 | 85 | 965819 | 965953 | 3 | 4 | 30578 | 30712 | 100.438 | - | * | - | * | - | 82 | 96 | 935241 | 935241 |
| 26 | 46 | 291251 | 291254 | 1 | 2 | 9595 | 9598 | 100.031 | - | - | - | * | - | 45 | 98 | 281656 | 281656 |
| 22 | 15 | 22320 | 22320 | - | - | - | - | - | * | - | - | - | - | 15 | 100 | 22320 | 22320 |
| 24 | 2 | 739 | 739 | - | * | - | - | - | - | * | - | - | - | 2 | 100 | 739 | 739 |
| 25 | 14 | 15544 | 15552 | 2 | 14 | 2406 | 2414 | 100.333 | - | - | - | - | - | 12 | 86 | 13138 | 13138 |
| 26 | 26 | 9687 | 9687 | - | - | - | - | * | - | - | * | - | - | 26 | 100 | 9687 | 9687 |
| 20 | 5 | 17735 | 17740 | 1 | 20 | 3560 | 3565 | 100.140 | - | * | - | * | - | 4 | 80 | 14175 | 14175 |
| 25 | 4 | 21942 | 22104 | 2 | 50 | 19696 | 19858 | 100.823 | - | - | - | * | - | 2 | 50 | 2246 | 2246 |
| 36 | 50 | 99051 | 99058 | 1 | 2 | 3335 | 3342 | 100.210 | - | - | - | - | - | 49 | 98 | 95716 | 95716 |
| 33 | 13 | 81261 | 81291 | 1 | 8 | 86 | 116 | 134.884 | - | - | - | - | * | 12 | 92 | 81175 | 81175 |
| 34 | 40 | 555019 | 555193 | 7 | 18 | 168643 | 168817 | $100 \cdot 103$ | * | - | - | - | * | 33 | 83 | 306376 | 386376 |
| 45 | 4 | 335 | 335 | 5 - | $\bullet$ | * | - | * | * | - | - | - | - | 4 | 100 | 335 | 335 |

PHYSICIAN REVENUE FOR SELECTED PROCEOURES FRDM ALL CLAIMS $7: 42$ WEDNESOAY, JUNE 6 , 1979 GVERAGE REASONABLE CHARGE (DQUBLE FEES VS. BENCHMARK, BY SPECIALTY

ALL SPECBALTES

| N_TUTAL | 8 | 40 | N_UP | PCI_UP | 8-up | AD_UP | A08_UP | N_ON | PCT_DN | 8_DN | $A D \_0 N$ | AD8_DN | N_EQ | PCI_EO | B_EO | AD_EQ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1631 | 6923832 | 8936150 | 226 | 14 | 1969725 | 1982043 | 100.625 | - | - | - |  |  | 1405 | 86 | 6954107 | 6954107 |

PHYSICIAN REVENUE FDR SELECTED PRDCEOURES FROM ALL CLAIMS 7342 WEDNESOAY. JUNE 6,1979 AVERAGE REASONABLE CHARGE (DONALE FEE) VS. BENCHWARK, BY SPECJALTY GRDUP

| SPEC_IYP | n_IOJAL | 8 | AD | H_UP | PCT_UP | 8_UP | AD_UP | A08_UP | N_DN | PCT_ON | 8_ON | AD_DN | ADB-ON | N_EQ | PCT_EQ | B_EQ | AD_EQ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| GP. | 511 | 1889418 | 1896452 | 108 | 21 | 564011 | 571045 | 101.247 | - | - | - | - | - | 403 | 79 | 1325407 | 1325407 |
| MEC. | 450 | 4070565 | 4073764 | 68 | 15 | 888878 | 892077 | 100.360 | - | - | - | - | - | 382 | 85 | 3181687 | 3181687 |
| SUKG. | 543 | 2775521 | 2777528 | 46 | 8 | 511011 | 513018 | 100.393 | - | - | - | - | - | 497 | 92 | 2264510 | 2264510 |
| OIHER | 127 | 166328 | 188406 | 4 | 3 | 5825 | 5903 | 101.339 | - | - | - | - | - | 123 | 97 | 182503 | 182503 |

PHYSICIAN REVENUE FOR SELECTED PROCEDURES FWON ML CLAIMS $7: 42$ WEDNESDAY, JUNE 6. 1979 AVERACE REASONABLE CHARGE GDOUQLE FEES VS. BENCHMARK, BY BOARD CERTIFICATIDN STATUS

| CERI_IYP | N_IOTAL | 6 | 40 | N_UP | PCT_UP | B_UP | AD_UP | A08_UP | N_ON | PCT_DN | 8_ON | AD_DN | ADB_OM | M_EQ | PCI_EQ | B_EO | AD_EQ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| BOARD | 377 | 2590141 | 2593172 | 57 | 15 | 780480 | 783511 | 100.388 | - | - | - | - | - | 320 | 85 | 1809661 | 1809661 |
| MON_BC. | 1254 | 6333691 | 6342978 | 169 | 13 | 1189245 | 1198532 | 100.781 | - | - | - | - | - | 1085 | 87 | 5144446 | 5144446 |

PhYSICIAN REVENUE FOR SELECTED PROCEDURES FROM NLL CLAINS $7: 42$ WEONESDAY, JUNE 6, 1979 AVERAGE REASCMABLE CHARGE (DOUQLE FEE) VS. BENCHMARX, BY SPECIALIY

|  |  |  |  | Nup | PCI_UP | B_UP AD | AD_UP | ADB_UP N | N | PC1_Dw | 8_ON | AD_DN | AD8_ON | N_EO | PCT_EQ | 8_EQ | AD_EQ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SPEC $\quad$ | n_ictal | B | AO N_ |  | PCI_UP |  |  |  |  |  |  |  | - | 390 | 79 | 1204699 | 1204699 |
| 01 | 453 | 17290301 | 17355651 | 103 | 21 | 5243315 | 530866 | 101.246 | - | - | - |  |  | 143 | 91 | 591274 | 591274 |
| -2 | 157 | 681128 | 682404 | 14 | 9 | 89854 | 91130 | 101.420 | - | - | - | - |  | 8 | 100 | 7112 | 7112 |
| 63 | 8 | 7112 | 7112 | - | - | - | - | - | - | - |  |  |  | 37 | 88 | 93245 | 93245 |
| 04 | 42 | 109100 | 109232 | 5 | 12 | 15855 | 15987 | 100.833 | - | - | - | 。 |  | 15 | 88 | 98831 | 98831 |
| 06 | 17 | 127487 | 127496 | 2 | 12 | 28656 | 28665 | 100.031 | - | - | - | - |  | 38 | 95 | 88711 | 88711 |
| 67 | 40 | 95107 | 95243 | 2 | 5 | 6396 | 6532 | 102.126 | - | - | - | - | - | 13 | 72 | 120708 | 120708 |
| 0 E | 18 | 160388 | 160887 | 5 | 28 | 39680 | 40179 | 101.258 | - | - | - |  |  | 3 | 75 | 21689 | 21689 |
| 1 C | 4 | 34355 | 34356 | 1 | 25 | 12666 | 12667 | 100.008 | - | * | - | . |  | 316 | 84 | 2963096 | 2963098 |
| 11 | 371 | 3784562 | 3787470 | 61 | 16 | 821464 | 824372 | 100.354 | - | * | - |  |  | 17 | 94 | 41307 | 41307 |
| 13 | 18 | 41391 | 41408 | 1 | 6 | 84 | 101 | 120.238 | - | - | - | - | - | 3 | 100 | 695 | 695 |
| 14 | 3 | 695 | 695 | - | - | - | - |  |  |  |  |  |  | 147 | 98 | 69086 | 69086 |
| 10 | 150 | 72774 | 72797 | 3 | 2 | 3688 | 3711 | 100.624 | - | - | - | - | - | 78 | 92 | 872813 | 872813 |
| 16 | 85 | 965819 | 965983 | 7 | 8 | 93006 | 93170 | 100.176 | - | - | - | . |  | 44 | 96 | 271756 | 271756 |
| 2 C | 46 | 291251 | 291253 | 2 | 4 | 19495 | 19497 | 100.010 | - | - | - | - | - | 15 | 100 | 22320 | 22320 |
| 22 | 15 | 22320 | 22320 | - | - | - | - - |  |  |  |  |  |  | 2 | 100 | 739 | 739 |
| 24 | 2 | 739 | 739 | - | - | ${ }^{\circ}$ | - ${ }^{-}$ | - 102.161 |  |  |  |  |  | 12 | 86 | 13138 | 13138 |
| 25 | 14 | 15544 | 15596 | 2 | 14 | 2406 | - 2458 | 102.161 | - | - | - |  | . | 26 | 100 | 9687 | 7 9687 |
| 26 | 26 | 9687 | 79687 | - | - |  | - ${ }^{\circ}$ | - ${ }^{\text {c }}$ |  |  |  |  |  | 4 | 80 | 14175 | 14175 |
| 28 | 5 | 17735 | 517739 | 1 | 20 | 3560 | 03564 | 100.112 | 2 | - | , |  |  | 2 | 50 | 2246 | - 2246 |
| 25 | 4 | 21942 | 222087 | 7 | 50 | 19696 | 619841 | 1100.736 | 6 | - | - | - |  | 49 | 98 | 95716 | -95716 |
| 30 | 50 | 99051 | 199060 | 1 | 2 | 3335 | 53344 | 4100.270 | 0 | - | - | - |  | 11 | 85 | 77975 | 577975 |
| 33 | 13 | 81261 | 181292 | 2 | 15 | 3286 | 63317 | 7100.943 | 3 | - | - | - |  | 28 | 70 | 272752 | 272752 |
| 34 | 40 | 555019 | 9555394 | 12 | 30 | 282267 | 7282642 | 22100.133 | 3 | - | - |  |  | 4 | 100 | 335 | 5335 |
| 45 | 4 | 335 | 5335 | 5 - | , |  |  |  |  |  |  |  |  |  |  |  |  |

PHYSICIAN REVENUE FOR SELECTED PROCEDURES FRGM ALL CLAIMS $7: 44$ WEDNESDAY, JUNE 6,1979 AVERAGE REASONABLE CHARGE (SINGLE FEE) VS. SINGLE FEE, BY SPECIALIY

ALL SPECIALIJES
N_IOTAL S AS M_UP PCT_UP S_UP AS_UP ASS_UP N_DN PCT_ON S_ON AS_DN ASS_DN N_EQPCT_EQ S_EQ AS_EQ


PHYSICIAN REVENUE FOR SELECTEO PROCEDURES FROM ALL CLAIMS
$7: 44$ MEDNESJAY, JUNE 6,1979 AVERAGE REASONABLE CHARGE (SINGLE FEE) VS. SINGLE FEE, BY SPECIALTY GROUP

| SFEC_TYF | N_JOTAL | 5 | 45 | N_UP | PCT_UP | S_UP | AS_UP | ASS_UP | N_ON | PCI_DN | S_ON | AS_DN | ASS_ON | N_EO | PCI_EG | S_EQ | AS_EA |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 6P. | 511 | 1931804 | 1857503 | 14 | 14 | 353597 | 360314 | 101.900 | 209 | 41 | 1215623 | 1174605 | 96.6258 | 228 | 45 | 302584 | 362564 |
| NEO. | 450 | 4040600 | 4073204 | 324 | 72 | 3496291 | 3528926 | 100.933 | 3 | 1 | 18533 | 18502 | 99.8327 | 123 | 27 | 525776 | 525776 |
| Sukg. | 543 | 2732030 | 2776826 | 243 | 45 | 1714741 | 1762562 | 102.789 | 81 | 15 | 524061 | 521036 | 99.4228 | 219 | +0 | 493228 | 493:2t |
| CIHEK | 127 | 182770 | 188363 | 51 | 40 | 100797 | $10 t 651$ | 105.808 | 4 | 3 | 14567 | 14306 | 98.2083 | 72 | 57 | 67406 | 67406 |

PHYSICIAN REVENUE FOR SELECTEO PROCEDURES FROM ALL CLAIMS 7344 WEDNESOAY, JUNE 0.1979 AVERAGE REASONABLE CHARGE (SINGLE FEEI VS. SINGLE FEE, BY BOARD CERTIFICATION STATUS

| CERT_IYP | N_IDJAL | S | AS | N_UP | PCI_UP | S_UP | AS_UP | ASS_UP | N_ON | PCT_DN | S_ON | AS_DN | ASS_DN | N_EC | PCT_E | S_EO | A S_EP |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| BGARO | 377 | 2561563 | 2591405 | 186 | 49 | 1842768 | 1874175 | 101.704 | 31 | 8 | 214217 | 212652 | 99.2694 | 160 | 42 | 504576 | 504578 |
| NCN_BD. | 1254 | 6325641 | 6344491 | 506 | 40 | 3822658 | 3884278 | 101.612 | 266 | 21 | 1558567 | 1515797 | 97.2558 | 482 | 38 | 944416 | 944416 |

PHYSICIAN REVENUE FOR SELECTED PROCEDURES FROM ALL CLAIMS 7244 WEDNESDAY, JUNE 6,1979 AVERAGE REASONABLE CHARGE (SINGLE FEE) VS. SINGLE FEE, OY SPECIALTY

| SPEC | n_iotal | 5 | 45 | N_UP | PCI_UP | S_UP | AS_UP | ASS_UP | N_ON | PCT_DN | S_DN | 4S_ON | ASS_DN | N_EQ | PCI_EQ | S_EQ | AS_EQ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| C1 | 493 | 1771347 | 1736542 | 69 | 14 | 313917 | 320061 | 101.957 | 204 | 41 | 1136027 | 1095078 | 96.3954 | 220 | 45 | 321403 | 321403 |
| *2 | 157 | 682343 | 681933 | 22 | 14 | 131552 | 132377 | 100.627 | 61 | 39 | 360148 | 358913 | 99.6571 | 74 | 47 | 190643 | 190643 |
| 63 | 8 | 7112 | 7113 | 1 | 13 | 670 | 671 | 100.149 | - | - | * | - | - | 7 | 88 | 6442 | 6442 |
| 04 | 42 | 105935 | 109237 | 34 | 81 | 96692 | 99994 | 103.415 | - | * | * | - | - | 8 | 19 | 9243 | 9243 |
| Co | 17 | 127487 | 127493 | 2 | 12 | 28656 | 28662 | 100.021 | - | - | * | - | - | 15 | 88 | 98831 | 98831 |
| 67 | 40 | 88603 | 95323 | 31 | 78 | 76170 | 82897 | 108.832 | 1 | 3 | 3774 | 3767 | 99.8145 | 8 | 20 | 8659 | 8659 |
| jo | 18 | 160457 | 160961 | 5 | 28 | 39680 | 40253 | 101.444 | 5 | 28 | 79596 | 79527 | 99.9133 | 8 | 44 | 41181 | 41181 |
| 10 | 4 | 34355 | 34356 | 1 | 25 | 12666 | 12667 | 100.008 | - | - | - | * | - | 3 | 75 | 21689 | 21689 |
| 11 | 377 | 3761101 | 3786815 | 287 | 76 | 3358433 | 3384171 | 100.766 | 2 | 1 | 14759 | 14735 | 99.8374 | 88 | 23 | 387909 | 387909 |
| 13 | 18 | 38946 | 41411 | 16 | 89 | 38236 | 40701 | 106.447 | - | - | - | - | * | 2 | 11 | 710 | 710 |
| 14 | 3 | 695 | 695 | - | - | - | - | - | * | * | - | - | - | 3 | 100 | 695 | 695 |
| 10 | 150 | 71170 | 72791 | 61 | 41 | 36875 | 38504 | 104.418 | 1 | 1 | 1392 | 1384 | 99.4253 | 88 | 59 | 32903 | 32903 |
| 10 | 85 | 933352 | 965953 | 70 | 82 | 878946 | 911555 | 103.710 | 1 | 1 | 2188 | 2180 | 99.6344 | 14 | 16 | 52218 | 52218 |
| 20 | 46 | 288005 | 291254 | 26 | 57 | 132982 | 137977 | 103.756 | 16 | 35 | 147770 | 146024 | 98.8184 | 4 | 9 | 7253 | 7253 |
| 22 | 15 | $<1230$ | 22320 | 4 | 27 | 11275 | 12445 | 110.377 | 1 | 7 | 6412 | 6332 | 98.7523 | 10 | 67 | 3543 | 3543 |
| 24 | 2 | 739 | 739 | - | - | * | - | - | - | - | - | - | - | 2 | 100 | 739 | 739 |
| 25 | 14 | 15182 | 15552 | 8 | 57 | 5689 | 6059 | 106.504 | - | - | - | - | - | 6 | 43 | 9493 | 9493 |
| 26 | 26 | 9376 | 9687 | 7 | 27 | 5059 | 5372 | 106.187 | 1 | 4 | 122 | 120 | 98.3607 | 18 | 69 | 4195 | 4195 |
| 28 | 5 | 17735 | 17740 | 1 | 20 | 3560 | 3565 | 100.140 | - | * | - | - | - | 4 | 80 | 14175 | 14175 |
| 29 | 4 | 21942 | 22104 | 2 | 50 | 19696 | 19858 | 100.823 | - | - | - | - | - | 2 | 50 | 2246 | 2246 |
| 30 | 50 | 97701 | 99058 | 16 | 32 | 40538 | 42074 | 103.789 | 2 | 4 | 8033 | 7854 | 97.7717 | 32 | 64 | 49130 | 49130 |
| 33 | 13 | 81261 | 81291 | 1 | 8 | 86 | 116 | 134.884 | - | - | - | - | - | 12 | 92 | 81175 | 81175 |
| 34 | 40 | 550795 | 555193 | 28 | 70 | 434048 | 438474 | 101.020 | 2 | 5 | 12563 | 12535 | 99.7771 | 10 | 25 | 104184 | 104184 |
| 49 | 4 | 335 | 335 | - | - | * | - | * | - | * | * | - | - | 4 | 100 | 335 | 335 |

PHYSICIAN REVENUE FOR SELECTED PROCEDURES FROH ALL CLAIMS
7546 WEDNESDAY, JUNE 6, 1979 AYERAGE REASONABLE CHARGE (SINGLE FEE) YS. BENCHMARX, EY PHYSICIAN ASSIGNMENT CHARACIERISIICS

| ASGN | M_JGIAL | B | AS | N_UP | PCT_UP | 8_UP | AS_UP | ASE_UP | N_DN | PCI_ON | 8_ON | AS_DN | A58_DN | N_EO | PCI_EO | ASSIGNED | B_EQ | AS_EO |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 0 | 443 | 681517 | 681517 | - | $\bullet$ | - | - | - | * | - | - | - | - | 443 | 100 | 0 | 681517 | 681517 |
| 1-4 | 110 | 755282 | 755419 | 13 | 12 | 99498 | 99635 | 100.138 | - | - | * | - | - | 97 | 88 | 1 | 655784 | 655784 |
| 5-9 | 106 | 806449 | 806703 | 18 | 17 | 114883 | 115137 | 100.221 | - | * | - | - | - | 88 | 83 | 2 | 691566 | 691566 |
| 1c-15 | 107 | 821330 | 021867 | 19 | 18 | 164990 | 165527 | 100.325 | - | - | - | - | * | 88 | 82 | 3 | 656340 | 656340 |
| 1t-23 | 107 | 918539 | 919435 | 24 | 22 | 251079 | 251975 | 100.357 | - | - | * | - | - | 83 | 78 | 4 | 667460 | 667460 |
| $24-3 u$ | 101 | 868367 | 869896 | 24 | 24 | 136488 | 138017 | 101.120 | * | * | - | - | - | 77 | 76 | 5 | 731879 | 731879 |
| $31-4 v$ | 101 | 838202 | 840423 | 22 | 22 | 224439 | 226660 | 100.990 | - | - | - | * | * | 79 | 78 | 6 | 613763 | 613763 |
| $41-50$ | 93 | 744723 | 745883 | 26 | 28 | 223422 | 224582 | 100.519 | - | - | - | - | - | 67 | 72 | 7 | 521301 | 521301 |
| 51-69 | 211 | 1537796 | 1541280 | 42 | 20 | 386713 | 390197 | 100.901 | - | - | - | - | - | 169 | 80 | 8 | 1151083 | 1151083 |
| 96-99 | 107 | 726634 | 727946 | 12 | 11 | 142899 | 144211 | 100.918 | - | - | - | - | - | 95 | 89 | 9 | 583735 | 583735 |
| 100 | 145 | $<24993$ | 225527 | 13 | 9 | 37602 | 38136 | 101.420 | - | - | - | * | - | 132 | 91 | 10 | 187391 | 187391 |


| AS6m | N_TOTAL | 8 | 45 | N_UP | PCI_UP | B_UP | AS_UP | AS8_UP | MDN | PCT_ON | 8_ON | AS_DN | ASB_DN | N_EO | PCI_EQ | ASSIGNED | 8_EQ | AS_EQ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 0 | 188 | 264051 | 264051 | - | - | - | - | - | * | - | * | - | - | 188 | 100 | 0 | 264051 | 264051 |
| 1-4 | 40 | 216054 | 216149 | 7 | 18 | 40555 | 40650 | 100.234 | - | * | - | - | - | 33 | 83 | 1 | 175499 | 175499 |
| 5-9 | 43 | 263861 | 264061 | 14 | 33 | 58220 | 58420 | 100.344 | - | - | - | - | - | 29 | 67 | 2 | 205641 | 205641 |
| 10-15 | 30 | 199667 | 199803 | 8 | 27 | 41131 | 41267 | 100.331 | - | * | - | - | - | 22 | 73 | 3 | 158536 | 158536 |
| 16-23 | 41 | 216919 | 217384 | 12 | 29 | 62148 | 62613 | 100.748 | - | - | - | - | - | 29 | 71 | 4 | 154771 | 154771 |
| 24-30 | 33 | 182263 | 183518 | 15 | 45 | 73860 | 75115 | 101.699 | - | - | - | - | - | 18 | 55 | 5 | 108403 | 108403 |
| 31-40 | 35 | 155657 | 157513 | 13 | 37 | 82737 | 84593 | 102.243 | * | - | - | * | - | 22 | 63 | 6 | 72920 | 72920 |
| $41-50$ | 22 | 88905 | 89784 | 12 | 55 | 53110 | 53989 | 101.655 | - | * | - | - | - | 10 | 45 | 7 | 35795 | 35795 |
| 51-89 | 46 | 214592 | 217093 | 25 | 54 | 147837 | 150338 | 101.692 | - | * | - | - | - | 21 | 46 | 8 | 66755 | 66755 |
| 50-99 | 16 | c3362 | 03634 | 2 | 13 | 13931 | 14203 | 101.952 | - | - | * | * | * | 14 | 88 | 9 | 49431 | 49431 |
| 100 | 17 | 24087 | 24513 | 4 | 24 | 12470 | 12896 | 103.416 | - | $\bullet$ | $\bullet$ | - | * | 13 | 76 | 10 | 11617 | 11617 |

SPEC_IVP =NE 0 .

| AS6N | M_IO1AL | 8 | 45 | N_UP | PCI_UP | 8_UP | AS_UP | ASB_UP | MON | PCI_DN | B_DN | AS_DN | ASE_DN | N_EO | PCI_EO | ASSIGNED | 8_EO | AS_EO |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 0 | 71 | 184823 | 184823 | - | - | - | - | - | - | - | - | * | - | 71 | 100 | 0 | 184823 | 184823 |
| 1-4 | 32 | 275045 | 275081 | 5 | 16 | 56352 | 56380 | 100.064 | - | - | - | - | - | 27 | 84 | 1 | 218693 | 210693 |
| 5-9 | 23 | 283489 | 283540 | 3 | 13 | 56008 | 56059 | 100.091 | - | * | - | - | - | 20 | 87 | 2 | 227481 | 227481 |
| 10-15 | 38 | 376752 | 376894 | 6 | 16 | 79188 | 79330 | 100.179 | * | * | - | * | - | 32 | 84 | 3 | 297564 | 297564 |
| 16-23 | 35 | 491772 | 492198 | 11 | 31 | 186565 | 186971 | 100.228 | * | - | - | - | - | 24 | 69 | 4 | 305227 | 305227 |
| 24-30 | 31 | 353634 | 353648 | 5 | 16 | 32824 | 32838 | 100.043 | - | - | - | - | - | 26 | 84 | 5 | 320810 | 320810 |
| 31-40 | 32 | 416328 | 416644 | 7 | 22 | 107891 | 108207 | 100.293 | - | - | - | - | - | 25 | 78 | 6 | 308437 | 308437 |
| 41-50 | 31 | 366845 | 367022 | 7 | 23 | 94022 | 94199 | 100.188 | - | - | - | - | - | 24 | 77 | 7 | 272823 | 272823 |
| 51-89 | 71 | 729003 | 729667 | 11 | 15 | 156923 | 157587 | 100.423 | - | * | * | - | - | 60 | 85 | 8 | 372080 | 572000 |
| 90-99 | 46 | 472177 | 472976 | 5 | 11 | 94167 | 94966 | 100.848 | - | - | - | - | - | 41 | 89 | 9 | 378010 | 378010 |
| 100 | 40 | 120697 | 120711 | 4 | 10 | 24505 | 24519 | 100.057 | - | $\bullet$ | - | - | * | 36 | 90 | 10 | 96192 | 96192 |

PhYSICIAN REVENUE FDR SELECIED PRDCEDURES FROM ALL CLA IMS
7847 NEDNESDAY, JUNE 6, 1979 AVERAGE REASONABLE CHARGE (SINGLE FEE) VS. BENCHHARK, BY PHYSICIAN ASSIGNHENT CHARACIERISTICS

| AS6A | n_totat | 8 | AS | N_UP | PCI_UP | B_UP | AS_UP | ASB_UP | N_DN | PCI_DN | B DN | AS_ON | ASO_DN | M_EO | PCT_EO | ASSIGNED | B_EQ | AS_EO |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| C | 145 | CO94C8 | 209408 | - | - | - | - | - | - | * | - | - | - | 145 | 100 | 0 | 209408 | 209408 |
| 1-4 | 33 | 247210 | 247216 | 1 | 3 | 2591 | 2597 | 100.232 | - | - | - | - | - | 32 | 97 | 1 | 244619 | 244619 |
| s-s | 35 | 230812 | 230815 | 1 | 3 | 655 | 658 | 100.458 | - | - | - | - | - | 34 | 97 | 2 | 230157 | 230157 |
| 10-15 | 36 | 444676 | 265135 | 5 | 13 | 44671 | 44930 | 100.580 | - | - | * | - | - | 33 | 87 | 3 | 200205 | 200205 |
| 16-23 | 22 | 191644 | 191844 | - | - | - | - | - | - | * | $\bullet$ | * | - | 22 | 100 | 4 | 191844 | 191844 |
| $24-3 \mathrm{C}$ | 36 | 528242 | 328502 | 4 | 11 | 29804 | 30064 | 100.872 | - | - | - | - | - | 32 | 89 | 5 | 298438 | 298438 |
| 3i-4C | 31 | 260822 | 260871 | 2 | 6 | 33811 | 33860 | 100.145 | - | - | - | - | - | 29 | 94 | 6 | 227011 | 227011 |
| 41-50 | 34 | 271206 | 271310 | 7 | 21 | 76290 | 76394 | 100.136 | - | - | * | * | - | 27 | 79 | 7 | 194916 | 194916 |
| 51-89 | 18 | 556718 | 557037 | 6 | 8 | 81953 | 82272 | 100.389 | - | - | * | - | - | 72 | 92 | 8 | 474765 | 474765 |
| 9u-9s | 41 | 173424 | 173656 | 4 | 10 | 31466 | 31700 | 100.744 | - | $\bullet$ | - | * | * | 37 | 90 | 9 | 141958 | 141958 |
| 100 | 50 | 60959 | 61030 | 3 | 6 | 523 | 594 | 113.576 | - | - | - | - | $\bullet$ | 47 | 94 | 10 | 60436 | 60436 |

## SPEC_TYP = DTHER

| ASCN | N_IOTAL | $b$ | AS | N_UP | PCI_UP | B_UP | AS_UP | ASB_UP | N_OM | PCI_DN | B_ON | AS_DN | AS8_DN | N_EQ | PCT_EQ | ASSIGNED | B_EQ | AS_EO |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 0 | 39 | 23235 | 23235 | - | - | - | - | - | - | - | - | * | * | 39 | 100 | 0 | 23235 | 23235 |
| 1-4 | 5 | 16973 | 16973 | - | - | - | - | - | - | - | - | - | - | 5 | 100 | 1 | 16973 | 16973 |
| 5-9 | 5 | 28287 | 28287 | - | - | - | - | - | - | - | - | - | - | 5 | 100 | 2 | 28287 | 28287 |
| 10-15 | 1 | 35 | 35 | * | $\bullet$ | - | - | - | - | - | - | - | - | 1 | 100 | 3 | 35 | 35 |
| 16-23 | 9 | 18004 | 18009 | 1 | 11 | 2386 | 2391 | 100.210 | - | - | - | - | - | 8 | 89 | 4 | 15618 | 15618 |
| 24-30 | 1 | 4228 | 4228 | - | - | $\bullet$ | - | - | * | - | - | - | - | 1 | 100 | 5 | 4228 | 4228 |
| 31-40 | 3 | 5395 | 5395 | - | * | - | - | - | * | - | - | * | - | 3 | 100 | 6 | 5395 | 5395 |
| 41-50 | 6 | 17767 | 17767 | - | - | - | - | - | - | - | - | - | - | 6 | 100 | 7 | 17767 | 17767 |
| 31-89 | 16 | 37483 | 37483 | - | * | - | * | * | - | - | - | - | * | 16 | 100 | 8 | 37483 | 37483 |
| 90-99 | 4 | 17671 | 17678 | 1 | 25 | 3335 | 3342 | 100.210 | - | - | - | - | - | 3 | 75 | 9 | 14336 | 14336 |
| 100 | 38 | 19250 | 19273 | 2 | 5 | 104 | 127 | 122.115 | * | - | - | - | - | 36 | 95 | 10 | 19146 | 19146 |

PHYSICIAN REVENUE FOR SELECIED PROCEDURES FROM ALL CLAIMS 734 WEDNESOAY, JUNE 6,1979 AVERAGE REASONABLE CHARGE (SINGLE FEES VS. BENCHMARK. BY PHYSICIAN ASSIGNHENT CHARACIERISTICS

| ASGN | N_IOTAL | 3 | 45 | M_UP | PCT_UP | B_UP | AS_UP | ASB_UP | M_ON | PCT_DN | B_DN | AS_DN | ASB DN | N_EO | PCI_EO | ASSIGNED | B_EO | AS_EQ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 0 | 182 | 23869 C | 238690 | - | - | - | - | - | - | - | - | - | - | 182 | 100 | 0 | 238690 | 238690 |
| 1-4 | 39 | 2C2159 | 202254 | 7 | 18 | 40555 | 40650 | 100.234 | - | - | - | - | - | 32 | 82 | 1 | 161604 | 161604 |
| 5-9 | 41 | 249440 | 249640 | 14 | 34 | 58220 | 58420 | 100.344 | - | - | - | - | - | 27 | 66 | 2 | 191220 | 191220 |
| 10-15 | 29 | 152749 | 192885 | 8 | 28 | 41131 | 41267 | 100.331 | - | - | - | - | - | 21 | 72 | 3 | 151618 | 151618 |
| 16-43 | 40 | 179900 | 180365 | 12 | 30 | 62148 | 62613 | 100.748 | $\bullet$ | - | - | - | - | 28 | 70 | 4 | 117752 | 117752 |
| 24-30 | 32 | 165461 | 166716 | 15 | 47 | 73860 | 75115 | 101.699 | - | - | - | $\bullet$ | - | 17 | 53 | 5 | 91601 | 91601 |
| 31-40 | 34 | 148951 | 150717 | 12 | 35 | 76031 | 77797 | 102.323 | - | - | $\bullet$ | - | - | 22 | 65 | 6 | 72920 | 72920 |
| 41-50 | 22 | 88905 | 89784 | 12 | 55 | 53110 | 53989 | 101.655 | - | - | - | - | - | 10 | 45 | 7 | 35795 | 35795 |
| 51-69 | 41 | 175326 | 177344 | 21 | 51 | 114863 | 116881 | 101.757 | - | - | - | - | $\bullet$ | 20 | 49 | 8 | 60463 | 60463 |
| 90-99 | 16 | t330 2 | 63634 | 2 | 13 | 13931 | 14203 | 101.952 | - | - | * | * | - | 14 | 88 | 9 | 49431 | 49431 |
| 100 | 17 | 24067 | 24513 | 4 | 24 | 12470 | 12896 | 103.416 | - | - | - | $\bullet$ | - | 13 | 76 | 10 | 11617 | 11617 |

## SPEC= 02

$\qquad$

| AS6n | N_JOTAL | 8 | 45 | N_UP | PCI_UP | 8_UP | AS_UP | AS8_UP | N_DN | PCT_DN | 8_DN | AS_DN | AS8_DN | M_EQ | PCT_EQ | ASSIGNED | B_EQ | AS_EQ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| C | 33 | 66447 | 66447 | - | - | - | - | - | - | - | - | - | - | 33 | 100 | 0 | 66447 | 66447 |
| 1-4 | 10 | 41389 | 41389 | - | - | - | - | - | - | - | - | - | - | 10 | 100 | 1 | 41389 | 41389 |
| 5-5 | 5 | 23629 | 23629 | - | - | - | - | - | - | - | - | - | - | 5 | 100 | 2 | 23629 | 23629 |
| 10-15 | 11 | 77479 | 77494 | 2 | 18 | 16748 | 16763 | 100.090 | - | - | - | - | - | 9 | 82 | 3 | 60731 | 60731 |
| 16-23 | 8 | 54330 | 54330 | - | - | - | $\bullet$ | - | - | * | - | - | - | 8 | 100 | 4 | 54330 | 54330 |
| $24-30$ | 15 | 127897 | 128109 | 3 | 20 | 19641 | 19853 | 101.079 | - | - | - | * | - | 12 | 80 | 5 | 108256 | 108256 |
| 31-40 | 2 | 2208 | 2208 | - | - | - | - | - | - | - | - | - | - | 2 | 100 | 6 | 2208 | 2208 |
| 41-5 | 13 | 106891 | 106902 | 2 | 15 | 12299 | 12310 | 100.089 | - | - | - | - | - | 11 | 85 | 7 | 94592 | 94592 |
| 51-89 | 28 | 109459 | 109767 | 4 | 14 | 19561 | 19869 | 101.575 | - | - | - | - | - | 24 | 86 | 8 | 89898 | 89898 |
| 90-99 | 18 | 50083 | 58311 | 2 | 11 | 11678 | 11906 | 101.952 | $\bullet$ | - | - | - | - | 16 | 89 | 9 | 46405 | 46405 |
| 100 | 14 | 13316 | 13347 | 1 | 7 | 147 | 178 | 121.088 | - | - | - | - | - | 13 | 93 | 10 | 13169 | 13169 | aVErage reasomable charge (SIngle fee) vs. benchmark, by physician assignment characteristics



PHYSICIAN REVENUE FOR SELECTEO PROCEOURES FROM ALL CLAIMS $7: 47$ MEDESOAY, JUNE 6,1979 AYEKAGE REASOMARLE CHARGE (SINGLE FEES VS. BENCHMARK. BY PHYSICIAN ASSIGNHENT CHARACIERISTICS


PHYSICJAN REVENUE FOR SELECTEO PRDCEDURES FRDM MLL CLAIMS $7: 47$ WEDNESDAY. JUNE 6,1979 AVERAGE REASDNABLE CHARGE (SINGLE FEE) VS. BENCHMARK, BY PHYSICIAN ASSIGNIMEMT CHARACIERISIICS


PHYSICIAN REVENUE FOR SELECIED PROCEDURES FROM ALL CLAIHS 7347 MEONESDAY, JUNE 6. 1979 AVERAGE REASONABLE CHARGE (SINGLE FEES VS. BENCHMARK, BY PHYSICIAN ASSIGNMENT CHARACIERISTICS


Physician revenue for selecteo procedures from hll claims $7: 47$ me one soay, june 6, 1979 AVERAGE REASONABLE CHARGE (SINGLE FEE) VS. BEWCHAARK, BY PHYSICIAN ASSIGNMENT CHARACTERISTICS

| AS6m | n_tidal | L | As | n_up | PCT_UP | 8_UP | AS_UP | ass_up | N_ON | PCI_ON B | B_DN | AS_DN | AS8_DN N | N_EO | PC I_EQ | ASSIGNED | B_EQ as | As_EO |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 0 | El | 30640 | 30640 | - | - | - | - | - | - | - | - | - | - | 81 | 100 | 0 | 3064030 | 30640 |
| $1-4$ | 7 | 12377 | 12383 | 1 | 14 | 2591 | 2597 | 100.232 | - | - | - | - | - | 6 | 86 | 1 | 9786 | 9786 |
| 5-9 | 9 | 5561 | 5561 | - | - | - | - | - | - | - | - | - | - | 9 | 100 | 2 | 55615 | 5561 |
| 10-15 | 10 | 7746 | 1746 | - | - | - | - | - | - | - | - | - | - | 10 | 100 | 3 | 7746 | 7746 |
| 16-23 | 2 | 703 | 703 | - | - | - | - | - | - | - | - | - | - | 2 | 100 | 4 | 703 | 703 |
| 24-30 | 0 | 3963 | 3963 | - | - | - | - | - | - | - | - | - | - | 6 | 100 | 5 | 3963 | 3963 |
| 31-40 | 4 | 2817 | 2617 | - | - | - | - | - | - | - | - | - | - | 4 | 100 | 6 | 2817 | 2817 |
| $41-50$ | 5 | 1440 | 1440 | - | - | - | - | - | - | - | - | - | - | 5 | 100 | 7 | 14401 | 1440 |
| 51-89 | 10 | 4895 | 4696 | 1 | 10 | 807 | 808 | 100.124 | - | - | - | - | - | 9 | 90 | 8 | 4086 | 4088 |
| 90-99 | $z$ | 731 | 731 | - | - | - | - | - | - | - | - | - | - | 2 | 100 | 9 | 731 | 731 |
| 100 | 14 | 1901 | 1911 | 1 | 7 | 290 | 300 | 103.448 | - | - | - | - | - | 13 | 93 | 10 | 1611 | 1611 |
| ASGA N_ | _iotal | 8 | As | H_UP | PCI_UP | 8_UP | AS_up | Ast_up | N_ON | M PCT_DN | 8_ON | AS_DN | AS8_ON | N_EO | PCT_EO | assigned | - B_EQ | - AS_EQ |
| $c$ | 14 | 94913 | 94913 | - | - | - | - - | - | - | - | - | - | - | 14 | 100 | 0 | 94913 | 394913 |
| 1-4 | 41 | 116676 | 116676 | - | - | - | - | - | - | - | - | - | - | 4 | 100 | 1 | 116676 | 6116676 |
| 5-5 | 101 | 131930 | 131930 | - | - | - | - | - - | - | - | - | - | - | 10 | 100 | 2 | 131930 | 0131930 |
| 10-15 | 71 | 112748 | 112868 | 2 | 29 | 23283 | 23403 | 100.515 | 5 | - | - | - | - | 5 | 71 | 3 | 89465 | 589465 |
| 16-23 | 6 | 90219 | 90219 | - | - | - | - | - - | - | - | - | - | - | 6 | 100 | 4 | 90219 | 990219 |
| 24-30 | 7 | 84775 | 84775 | - | - | - | - ${ }^{\circ}$ | - - | - | - | - | - | - | 7 | 100 | 5 | 84775 | 584775 |
| 31-40 | 71 | 100276 | 100290 | 1 | 14 | 7295 | 5309 | 9100.192 | 2 | - | - | - | - | 6 | 66 | 6 | 92981 | 192981 |
| 41-50 | 2 | 18515 | 18515 | - | - | - | - - | - - | - | - | - | - | - | 2 | 100 | 7 | 18515 | 518515 |
| 51-89 | 121 | 153042 | 153042 | - | - | - | - - | - - | - | - | - | - | - | 12 | 100 | 8 | 153042 | 2153042 |
| 90-99 | 9 | 41716 | 41716 | - | - | - | - | - - | - | - | - | - | - | 9 | 100 | 9 | 41716 | 41716 |
| 100 | 7 | 21009 | 21009 | - | - | - | - - | - - | - | - | - | - | - | 7 | 100 | 10 | 21009 | - 21009 |

PHYSICIAN REVENUE FOR SELECTED PROCEDURES FRDM ML CLAIMS $7: 47$ WEDNESOAY, JUNE 6, 1979 AVERAGE REASONABLE CHARGE (SINGLE FEE) VS. BENCHHARK, BY PHYSICIAN ASSIGNHENT CHARACTERISTICS


Physician revenue for selected procedures from all claims 7347 wedwesoay, june 6, 1979 aYERAGE REASONABLE CHARGE (SINGLE FEE) VS. BEMCHMARK, OY PHYSICIAN ASSIGNHENT CHARACTERISTICS

ASGN N_IOTAL G AS N_UP PCT_UP B_UP AS_UP ASB_UP N_ON PCT_ON B_ON AS_DN ASB_DN N_EQ PCT_EQ ASSIGAED B_EQ AS_EQ

| 0 | 4 | 9393 | 9393 | - | - | - | - | - | - | - | - | - | - | 4 | 100 | 0 | 9393 | 9393 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 10-23 | 2 | 2976 | 2981 | 1 | 50 | 2386 | 2391 | 100.21 | - | - | - | - | - | 1 | 50 | 4 | 590 | 590 |
| 41-50 | 1 | 150 | 150 | - | - | - | - | * | * | - | - | - | - | 1 | 100 | 7 | 150 | 150 |
| 51-89 | 2 | 2660 | 2660 | - | - | $\bullet$ | - | - | - | * | - | - | $\bullet$ | 2 | 100 | 8 | 2660 | 2660 |
| 100 | 5 | 365 | 368 | 1 | 20 | 20 | 23 | 115.00 | - | - | - | $\bullet$ | * | 4 | 80 | 10 | 345 | 345 |


| ASGN | m_total | B | 45 | N_UP | PCI_UP | B_UP | AS_UP | ASB_UP | $\mathrm{N}=0 \mathrm{~N}$ | PCT_ON | B_DN | AS_DN | ASB_ON | M_EO | PCT_EO | ASSIGNED | B_EQ | AS_E0 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 0 | 14 | 2698 | 2898 | - | - | - | - | - | - | - | - | - | - | 14 | 100 | 0 | 2898 | 2898 |
| 1-4 | 1 | 1792 | 1792 | - | - | - | - | - | - | - | - | * | - | 1 | 100 | 1 | 1792 | 1792 |
| 21-40 | 1 | 820 | 820 | - | - | - | - | - | - | $\bullet$ | - | - | - | 1 | 100 | 6 | B20 | 820 |
| 41-50 | 1 | 1930 | 1930 | - | - | - | - | - | - | - | - | - | - | 1 | 100 | 7 | 1930 | 1930 |
| 51-89 | 1 | 350 | 350 | - | - | - | - | * | - | - | - | - | - | 1 | 100 | 8 | 350 | 350 |
| 100 | 8 | 1697 | 1897 | - | - | - | - | - | - | - | * | - | - | 8 | 100 | 10 | 1897 | 1897 |
| - |  |  |  |  |  |  |  | - | SPEC* | 28 ---- | -- |  |  |  |  |  |  |  |
| AS6N | M_TOTAL | 0 | 45 | M_UP | PCI_UP | B_up | AS_UP | ASB_UP | N_OM | PCT_DN | B_OM | AS_DN | ASB_ON | M_EO | PCI_EQ | ASSIGNED | B_EO | AS_EO |
| 1-4 | 2 | 5059 | 5059 | - | - | $\bullet$ | - | - | - | - | - | * | - | 2 | 100 | 1 | 5059 | 5059 |
| 5-9 | 1 | 5837 | 5837 | - | - | - | - | - | - | - | - | * | - | 1 | 100 | 2 | 5837 | 5837 |
| 24-30 | 1 | 3279 | 3279 | - | - | - | - | - | - | - | - | - | - | 1 | 100 | 5 | 3279 | 3279 |
| S0-99 | 1 | 3560 | 3565 | 1 | 100 | 3560 | 3565 | 100.14 | * | - | - | - | - | - | * | 9 | - | - |



N_TUTAL $B$ S N_UP PCT_UP B_UF S_UP SB_UP N_ON PCI_ON B_ON S_ON SE_DN N_EO PCT_EO B_EO S_EO

GENEFICIAMY BUKDEN FOR SELECTEO PROCEOURES FROM ALL CLAIMS 1:52 IHURSOAY, JUNE 21.1979 AVERAGE REASUNABLE CHARCE ISINGIE FEES VS! SINGLE FEE, BY AGGREGATE SUBMITIEO CHARGES

| RV_CLASS | N_IOTAL | 5 | 45 | N_UF | PCI_UP | S_UP | AS_UP | ASS_UP | N_ON | PCI_DN | S_ON | AS_DN | ASS_DN | N_EO | PCT_EO | S_EO | AS_EO |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 0-29 | 19733 | 134607 | 1120.69 | 4639 | 24 | 21663 | 29067 | 134.178 | 10092 | 51 | 90029 | 61287 | 68.0747 | 5002 | 25 | 22315 | 22315 |
| 30-4y | 16655 | 2Le360 | 160791 | 4324 | $2 t$ | 31796 | 48916 | 129.421 | 8681 | 52 | 135207 | 98512 | 12.8601 | 3645 | 22 | 33363 | 33363 |
| 50-74 | 12482 | < 59292 | 229166 | 3490 | 27 | 47591 | 58798 | 123.549 | 7307 | 56 | 174581 | 137247 | 78.6151 | 2185 | 17 | 33120 | 33120 |
| 75-99 | 4571 | $227 t 36$ | 210785 | 2504 | 24 | 48617 | 59423 | 122.227 | 4799 | 56 | 152854 | 125197 | 81.9063 | 1268 | 15 | 26165 | 26165 |
| 100-149 | telt | 315322 | 295124 | 2993 | 34 | 77458 | 92604 | 119.554 | 4563 | 52 | 202458 | 170114 | 84.0243 | 1258 | 14 | 35406 | 35406 un |
| 150-199 | 3692 | 174757 | 168658 | 1316 | 35. | 45793 | 54219 | 118.400 | 1766 | 47 | 104003 | E9438 | 85.9956 | 636 | 17 | 25001 | 25001 |
| 200-299 | 3344 | 210410 | 209082 | 1197 | 36 | 62168 | 73222 | 117.781 | 1380 | 41 | 106590 | 94208 | 68.3835 | 767 | 23 | 41651 | 41651 |
| 300-399 | 1744 | 1529C9 | 155326 | 607 | 35 | 46603 | 54714 | 117.404 | 681 | 39 | 69742 | 64048 | 91.8356 | 456 | 26 | 36564 | 36564 |
| 400-499 | 1072 | 119799 | 122326 | 349 | 33 | 36509 | 42497 | 116.401 | 405 | 38 | 51690 | 48230 | 93.3062 | 318 | 30 | 31599 | 31599 |
| 500-999 | 2294 | 393218 | 399472 | 632 | 26 | 99765 | 113369 | 113.636 | 808 | 35 | 159566 | 152215 | 95.3931 | 854 | 37 | 133888 | 133888 |
| 1000 | 1499 | 525542 | 525759 | 440 | 29 | 164233 | 173508 | 105.646 | 540 | 36 | 194996 | 185941 | 95.3563 | 519 | 35 | 166310 | 166310 |

UENEFICIAKY BURDEN FOR SELECTED PROCEOUKES FROR ALL CLAIMS 1:52 THURSOAY, JUNE 21,1979 SINGLE FEE VS. BENCHMARK, BY ASSIGNMENT CHARACIERISIICS

| ASSIGNEO | N_TOTAL | 8 | 5 | N_UF | PCT_UP | B_UP | S_UP | SH_UP | N _ON | PCT_DN | $\mathrm{BH}_{-} \mathrm{ON}$ | S_in | St_ON | N_EO | PCT_EO | B_EO | S_EO |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 0 | 58957 | 1819556 | 19C0228 | 32373 | 55 | 887408 | 1058324 | 119.261 | 12229 | 21 | 501312 | 411364 | 81.9976 | 14355 | 24 | 430835 | 430835 |
| 100 | 16605 | 442143 | 437479 | 2672 | 16 | 13454 | 81202 | 110.541 | 8277 | 50 | 165685 | 153476 | 42.5207 | 5656 | 34 | 202799 | 202799 |



## EENEFICIAFY BURDEN FDR SELECTED PROCEDURES FRCM ALL CLAINS 1:52 IHURSDAY, JUNE 21.1979 SINGIE FEE VS. BENCHMARK. BY AGGREGATE SUBMIITED CHARGES

| K $\mathbf{V}_{-} \mathrm{Cl} 4 \leq 5$ | N_ICIAL | B | 5 | n_up | PCT_UF | B_UP | S_UP | S8_UP | N_DN | PCI_ON | B_DN | S_DN | SB_ON | N_EQ | PCI_EO | B-to | S_EO |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 0-29 | 14733 | 113923 | 134007 | 9049 | 46 | 55797 | 83243 | 149.189 | 4504 | 23 | 28706 | 21345 | 74.3573 | 6180 | 31 | 29420 | 29420 |
| 30-44 | 16655 | 1d2470 | 206366 | 7820 | 47 | 39635 | 124174 | 138.533 | 4269 | 26 | 48869 | 37726 | 77.1982 | 4506 | 27 | 44466 | 44466 |
| bu- 74 | 12982 | 231719 | 255292 | 6846 | 52 | 128599 | 103441 | 127.094 | 3453 | 27 | 59127 | 47858 | 80.9410 | 2723 | 21 | 43993 | 43993 |
| 15-9y | 0571 | 212692 | 227636 | 4499 | 52 | 117720 | 143487 | 121.888 | 2476 | 29 | 59603 | 48779 | 81.8398 | 1596 | 19 | 35369 | 35369 |
| 10c-145 | 8814 | 300682 | 315322 | 4265 | 48 | 159861 | 189472 | 118.523 | 2964 | 34 | 93336 | 78165 | 83.7458 | 1585 | 18 | 47685 | 47685 |
| 150-159 | 3652 | 170438 | 174747 | 1603 | 43 | 82722 | 95439 | 115.373 | 1262 | 34 | 53659 | 45301 | 84.4239 | 827 | 22 | 34057 | 34057 |
| 200-299 | 3344 | 211469 | 210410 | 1252 | 37 | d5a32 | 95794 | 111.606 | 1171 | 35 | 73568 | 62547 | 85.0193 | 921 | 28 | 52069 | 52069 |
| 300-399 | 1744 | 156779 | 152909 | 546 | 34 | 55870 | 60056 | 107.492 | 580 | 33 | 53936 | 45881 | 85.0656 | 568 | 33 | 46973 | 46973 |
| 400-499 | 1072 | 123148 | 119799 | 348 | 34 | 43674 | 46322 | 106.063 | 344 | 32 | 42606 | 36609 | 85.9245 | 360 | 34 | 36867 | 36867 |
| 500-999 | 2294 | 401230 | 393218 | 758 | 33 | 143385 | 148821 | 103.791 | 597 | 26 | 110322 | 96874 | 87.8102 | 939 | 41 | 147524 | 147524 |
| 1000* | 1499 | 529245 | 525542 | 547 | 34 | 171736 | 171245 | 103.208 | 427 | 28 | 173098 | 163865 | 94.6776 | 565 | 38 | 184411 | 184411 |

EENEFICIAKY BURDEN FOR SELECTED PROCEDURES FRDM ALL CLAIMS 1:52 THURSDAY, JUNE 21,1979 AVERAGE REASDNABLE CHAKGE (SINGLE FEE) VS. BENCHMARK, BY ASSIGNMENT CHARACTERISTICS

| ASSIGNEO | N_IOTAL | 8 | AS | N_UP | PCT_up | B_UP | AS_UP | ASB_UP | N_DN | PCT_DN | B_DN | AS_DN | ASE_DN | N_EQ | PCT_EQ | B_te | AS_EQ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 0 | 58957 | 1819556 | 1757184 | * | - | - | - | - | 5320 | 9 | 2184E4 | 196113 | 89.7608 | 53637 | 91 | 1601071 | 1601071 |
| 100 | 16605 | 442143 | 443846 | H77 | 5 | 25196 | 6 26898 | 106.7 | 5 | * | - | - | - | 15728 | 95 | 416948 | 416948 |

EENEFICIAKY BURDEN FOR SELECTED PROCEDURES FROM ALL CLAIMS $1: 52$ THURSOAY, JUNE 21.1979 AVERACE KEASCRAELE CHARGE (SINGLE FEE) VS. EENCHMARK, GY AGGREGAIE SUBMITIEU CHARGES

| nv_Class | N_IOTAL | $B$ | AS | N_UP | PCI_UP | B_UP | AS_UP | ASB_UP | N_DN | PCI_ON | B_ON | AS_DN | ASE_DN | N_EO | PCT_EQ | B_EO | AS_EO |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 0-29 | 19731 | 113423 | 112009 | 145 | 1 | 366 | 420 | 114.754 | 1111 | 6 | 7314 | 6006 | 82.1165 | 18477 | 94 | 106243 | 106243 |
| 30-45 | 16655 | 182970 | 1EC791 | 108 | 1 | 665 | 135 | 113.534 | 1098 | 7 | 15016 | 12747 | 64.6895 | 15449 | 93 | 167289 | 167289 |
| $50=74$ | 12982 | 231819 | 224166 | 144 | 1 | 1394 | 1513 | 106.537 | 969 | 7 | 21536 | 18864 | 87.5929 | 11869 | 91 | 208789 | 208789 |
| 15-99 | 8571 | 212692 | 210765 | 108 | 1 | 1514 | 1628 | 107.530 | 644 | 8 | 19163 | 17122 | 89.4426 | 7819 | 91 | 192036 | 192036 |
| 100-149 | 8814 | SGCEE2 | 298124 | 144 | < | 2909 | 3132 | 107.066 | 706 | 8 | 30267 | 27286 | 90.1510 | 7964 | 90 | 267706 | 267706 |
| 130-199 | 3092 | 170438 | 1etoss | 137 | 4 | 3877 | 4134 | 106.629 | 322 | 9 | 19264 | 17227 | 89.4259 | 3233 | 88 | 147297 | 147297 |
| <00-299 | 3344 | 211469 | 209082 | 117 | 3 | \$270 | 5601 | 106.281 | 321 | 10 | 20604 | 23885 | 89.7797 | 2906 | 87 | 179595 | 179595 |
| 300-399 | 1764 | 156779 | 155326 | 64 | 4 | 3961 | 4285 | 108.180 | 176 | 10 | 20524 | 18747 | 91.3418 | 1504 | 86 | 132294 | 132294 |
| 400-499 | 1072 | 123148 | 122326 | 36 | 3 | 3028 | 3170 | 104.888 | 104 | 10 | 15603 | 14633 | 93.7832 | 932 | 87 | 104517 | 104517 |
| 500-999 | $<294$ | 401230 | 359472 | 85 | 4 | 11536 | 11922 | 103.346 | 158 | 7 | 34357 | 32213 | 93.7596 | 2047 | 89 | 355337 | 355337 |
| 1000* | 1499 | 524245 | 585754 | 4 C | 3 | 10312 | 10564 | 102.444 | 86 | 6 | 41328 | 37590 | 90.9553 | 1373 | 92 | 477605 | 477605 |

EENEFICIAKY BURDEN FOR SELECTED PROCEDURES FROM ALL CLAIMS 1:52 THURSOAY, JUNE 21, 1979 AVERAGE REASOAABLE CHAKGE (SINGLE FEE) VS. SINGLE FEE, BY ASSIGNMENT CHARACTERISTICS

| ASSIGNEU | N_TOTAL | 5 | 45 | N_UF | PCT_UP | S_UP | AS_UP | ASS_UP | N_DN | PCI_DN | S_DN | AS_DN | ASS_DN | N_EQ | PCT_EQ | S_EQ | AS_EQ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 0 | 58957 | 190022b | 1797184 | 11990 | 20 | 393457 | 482089 | 122.526 | 35679 | 61 | 116164 C | 969964 | 83.4995 | 11288 | 19 | 345131 | 345131 |
| 100 | 16605 | 437479 | $44364 t$ | 6930 | 54 | 171204 | 185232 | 106.194 | 2624 | 16 | 79272 | 71611 | 90.3358 | 5051 | 30 | 18700 | 167003 |

APPENDIX A

Specialty Types Used in Study, Based on GHI Specialty Names Used in Medicare Claims Payment
Specialty Type and Specialty
I General practitioner
General practice ..... 01
Family practice ..... 08
Manipulative therapy (osteopaths only) ..... 12
II Medical specialties
Allergy ..... 03
Cardiovascular diseases ..... 06
Dermatology ..... 07
Gastroenterology ..... 10
Internal medicine ..... 11
Pediatrics ..... 37
Pulmonary diseases ..... 29
III Surgical specialties
General surgery ..... 02
Neurological surgery ..... 14
Obstetrics and gynecology ..... 16
Gynecology (osteopaths only) ..... 09
Obstetrics (osteopaths only) ..... 15
Ophthalmology ..... 18
Orthopedic surgery ..... 20
Otolaryngology ..... 04
Otolaryngology (osteopaths only) ..... 17
Plastic surgery ..... 24
Proctology ..... 28
Thoracic surgery ..... 33
Urology ..... 34
Hand surgery ..... 40
IV Other specialties
Neurology ..... 13
Pathology ..... 22
Physical medicine and rehabilitation ..... 25
Psychiatry ..... 26
GHI code number
Specialty Type and Specialty
IV (cont.)
Radiology ..... 30
Nuclear medicine ..... 36
Geriatrics ..... 38
Nephrology ..... 39
Miscellaneous physician ..... 49
Pathologic anatomy; clinical pathology (osteopaths only) ..... 21
Peripheral vascular diseases or surgery (osteopaths only) ..... 23
Psychiatric neurology (osteopaths only) ..... 27
Roentgenology, radiology (osteopaths only) ..... 31
Radiation therapy (osteopaths only) ..... 32

GHI code number

TABLE A-2
List of Procedures l'sed in Study

| HCFA Code | GHI Code |
| :---: | :---: |
| 1 |  |
| 2 | 9016 |
| 4 | 9019 |
| 5 | 9000 |
| 7 | 9924 |
| 8 | 9012 |
| 10 | 0470 |
| 11 | 0883 |
| 12 | 1046 |
| 13 | 1413 |
| 15 | 2183 |
| 16 | 2331 |
| 17 | 3178 |
| 19 | 3261 |
| 20 | 3311 |
| 21 | 3515 |
| 22 | 3631 |
| 23 | 3931 |
| 24 | 4031 |
| 25 | 4316 |
| 26 | 4321 |
| 27 | 4631 |
| 28 | 7100 |
| 29 | 7210 |
| 30 | 7301 |
| 31 | 7358 |
| 32 | 7603 |
| 33 | 8622 |
| 34 | 8628 |
| 35 |  |

[^0]List of Procedures Used in Study

| HCFA Code | GHI Code |
| :---: | :---: |
| 41 | 8652 |
| 42 | 8681 |
| 43 | 8708 |
| 44 | 8720 |
| 45 | 8726 |
| 46 | 8696 |
| 47 | 8917 |
| 48 | 8934 |
| 49 | 8983 |
| 50 | 8990 |

Description
Cholesterol blood test
Hematocrit
Prothrombin time test
Sedimentation rate
Blood sugar
BUN, Urea nitrogen
Pap test
Urinalysis
EKG (Electrocardiogram)
EEG (Electroencephalogram)

## Provider file record layout

Provider number
Specialty
Board certification
Number of assigned claims
Number of assigned services
\$ assigned submitted charges
\$ assigned allowed charges (under each method)
\# of unassigned claims
\# of unassigned services
\$ unassigned submitted charges
\$ unassigned allowed charges (under each method)
\# of claims (assigned plus unassigned)
\# of services (assigned plus unassigned)
\$ submitted charges (assigned plus unassigned)
\$ allowed charges (assigned plus unassigned) under each method

## Beneficiary file record layout

HIC (Health Insurance Claimant) number
非 of assigned claims
\# of assigned services
\$ assigned submitted charges
\$ assigned allowed charges (under each method)
\# of unassigned claims
\# of unassigned services
\$ unassigned submitted charges
\$ unassigned allowed charges (under each method)
\# of claims (assigned plus unassigned)
\# of services (assigned plus massigned)
\# submitted charges (assigned plus unassigned)
\# allowed charges (assigned plus unassigned)
§ burden ( $20 \%$ of allowed charges for assigned claims; submitted charges less $80 \%$ of allowed charges for unassigned claims) under each method

## Comparison of Board Designation in GHI Provider File and Medical Directory

The alphabetical listing of 1977 GHI Medicare providers was compared with the listing in the Medical Directory of New York State, 1976-1977. Of the 4, 784 physicians listed in the master file, a $5.6 \%$ sample (the first 133 physicians and the last 133 physicians) was selected for comparison. These two groups have very similar activity rates; overall, 117 ( $44 \%$ ) physicians are active (Table $B-1$ ).

Of these 22 ( $18.8 \%$ ) are classified as board and 60 ( $51.3 \%$ ) as non-board by both GHI and the Directory. However, for 20 physicians, GHI and the Directory did not agree on classification. Sixteen physicians (13.7\%) were classified as non-board by GHI and board by the Directory. For 4 physicians (3.4\%), the reverse is true. As the GHI listing is more recent than the Directory the certification could have occurred without being included by the Directory. As for the 16 physicians, a total of 15 physicians ( $12.8 \%$ ) were not listed in the Directory but were in the GHI list. Of these, 13 ( $11.1 \%$ ) were non-board and 2 ( $1.7 \%$ ) board. Explanations of the difference include error by GHI or reporting failure by the physician.

TABLE B-1
Distribution of Active Physicians from a Sample of 266 Medicare Physicians in Queens by Board Status, 1976

Designation by
Directory

| LEGEND |
| :--- |
| Frequency |
| Percent |
| Row percent |
| Colum percent |


| Designation by Group Health, Incorporated |  |  |
| :--- | :---: | ---: |
| Board | Non-Board | Total |
| 22 | 16 | 38 |

Board
18.8\%
13.7\%
32.5\%
57.9
78.6
.

4
60
64
Non-Board
3.4\%
51.3\%
54.7\%
6.3
14.3
93.8
67.4

2
13
15
Not Listed
1.7\%
13.3
7.1
11.1\%
12.8\%
86.7
14.6

Total
28
89
117
23.9\%
76.1\%
100.0\%

117 active physicians $=44 \%$ of sample

Source: GHI Provider Printout, DAMGC118, 11 January 1979; and PIPGC485, 19 May 1978.

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Secretarial: Richard Cohen, Julie $0^{\prime}$ Shea

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The study reported here is a continuation of previous CUNY research on payment to physicians under Medicare. The previous study examined the effect of carrier discretionary practices on prevailing fees. The current study was concerned with evaluation of the effect of alternative methods of determining prevailing charges on program outlay, physicians' revenue, and beneficiary out-of-pocket expense.

The payment to physicians under Medicare Part B is governed by the Reasonable Charge Process (RCP) prescribed by laws, the Carriers Manual and other regulations issued by HCFA (Health Care Financing Administration), which took over responsibility for running the program from the Social Security Administration. At the core of the RCP are rules for determining allowed charges - i.e., charges of which the program will pay $80 \%$ after the deductible (currently $\$ 60$ in a benefit year) is satisfied. The allowed charge is currently determined as the lesser of the submitted, customary, and prevailing charges.

After discussion with HCFA, four methods of determining the prevailing were selected for study. The current method using the adjusted prevailing served as the benchmark to which all the other methods were compared. The unadjusted prevailing - the 75 th percentile of the distribution of weighted customaries - was included in the study in order to assess the effect of the Economic Index. The single fee - prevailing fee computed without regard to the specialty designation of the physicians - was included in order to see the effect of specialty designation on the three participants in the program: the government, the physicians, and the beneficiaries.

Under ARCS (average reasonable charge, single fee), in addition to customary and prevailing charges (which are used to determine allowed charges under benchmark) the average of allowed charges in a previous period is used to determine the allowed charge on a current claim. While the ARCS is computed without regard to specialty, the prevailing, which is still used in pricing under this method, is computed for each specialty separately. Payment under ARCS was designed to "hold the providers harmless" - i.e., the allowed charges under this method should not be lower than under benchmark.
$A R C D$ (average reasonable charge, dual fee), under which two average reasonable charges are computed - one for board-certified physicians and one for non-board physicians - was included as a method of pricing that would recognize quality differences.

The data source for the simulations is the Queens Medicare history extract file for CY (calendar year) 1976 and 1977. It was obtained from Group Health, Inc., the Part $B$ carrier for the county.

The values for the threc first methods (benchmark, unadjusted prevailing, and single fee) were provided by GHI and constitute a part of its reasonable charge process for FSY 1978. The average reasonable charge fees were computed using claims for services performed for FSY 1976 (claims "entered DP" - the GHI computer system - between July 1, 1975 and June 30, 1976). Since the GHI claims record does not include allowed charges, for the computation of both versions of the ARC it was necessary to price all claims for services in FSY 1976, using GHI customary and prevailing screens in effect during FSY 1976.

The effect of the payment methods under study was evaluated using claims for the period July 1 - December 31, 1977. The claims data file does not have the exact date of service; it has the date "entered DP", and this was the basis used by us to select the claims for the test. Each claim for one of the 44 selected procedures was priced under each payment method and the results were compared. The selected procedures account for $67 \%$ of the submitted charges and $78 \%$ of services in the last period and are in a group of 50 procedures that were designated by HCFA for regular reporting of prevailing charges by carriers.

The study measured the effect of the methods on program outlay, physician revenue, and beneficiary burden. Program outlay is defined as $80 \%$ of allowed charges. Since the deductible is not accounted for, this is an overestimate of the cost to the govermment, which pays $80 \%$ of allowed charges only after the deductible has been satisfied. Physician revenue for assigned claims (claims for which providers are paid directly by the Medicare program) consists of the allowed charges for assigned claims. This assumes that the physician collects the deductible and coinsurance from the patient, which may not always be the case. For unassigned claims the physician is assumed to collect his total fee from the beneficiary, and so his revenue equals the submitted charge. Beneficiary burden for assigned claims consists of coinsurance (allowed charge less $80 \%$ of submitted charge) and deductible, on the assumption that the physician collects them. For unassigned claims, the burden equals the submitted charge minus $80 \%$ of the allowed charge.

The effect of payment method on program outlay was measured by the ratio of the outlay under each method to the outlay that would have occurred had the benchmark method been used. A ratio higher than $100 \%$ indicates an increase in outlay, and a ratio lower than $100 \%$ indicates a decrease. Specialty assignment profile and aggregate submitted charges are also taken into consideration in evaluating the effect of payment methods on outlay.

In evaluating the effect on physician Medicare revenue, the number of physicians whose revenue increased, decreased or remained unchanged, and the magnitude of the change as compared to benchmark, were computed.

The beneficiaries were also divided into three groups: those whose burden remained the same as it was under benchmark, those whose burden increased and those whose burden decreased. The magnitude of the change in burden was also evaluated.

The results of the analysis showed that program outlay is lowest when single fee is applied as the method of payment. Average reasonable charge causes only a slight increase (about half of a percent) in outlay. Individual physicians are affected differently by changes in the method of payment. Assignment characteristics and the level of aggregate submitted charges do not influence the effect of payment method on outlay.

The Economic Index is effective in holding program costs down, as can be seen from the comparison of outlay under unadjusted prevailing to outlay under benchmark; individual specialties are affected by the index in different ways. The reasons for this involve differences in the composition of expenses based on location and technology of practice and other factors, and differences in the ratio of expenses to gross earnings. Indices that would recognize different classes of physicians based on these factors, or would differentiate among specialties, may be more equitable and effective.

Only single fee and ARCS were evaluated for effect on physician revenue. Under
single fee the revenue of $45 \%$ of providers remains the same as under benchmark, for $20 \%$ of providers the revenue went up $2 \%$ and for $36 \%$ it went down $2 \%$, on the average. Non-board physicians were likely to have their revenues increased by about $3 \%$. The same increase was experienced by $45 \%$ of GPs. Since specialty fees tend to be higher than GPs' fees and since specialists are more likely to be board-certified, the results are to be expected when prevailing charges are computed without regard to specialty. It is of interest to explore the reasons for higher fees for specialist services. If the service provided under the same procedure code is the same whether the physician is a specialist or GP then there is no reason to have separate screens; even if the services were different the procedure codes could be defined so that the difference would be recognized and this would allow joint screens for all providers of a procedure. GHI and other carriers no doubt have to use carrierwide screens when the number of providers within a specialty is too small to form a prevailing. The single fee would cause a reduction of revenue for some specialists. This reduction may be justified if the higher fees they are commanding are not due to quality of the services they provide but constitute economic rent.

The ARCS was so defined as not to cause a decrease in physician revenue, and it did not. Most physicians would remain at their benchmark level and some would gain a little. Most likely to see an increase in revenue under ARCS are GPs and physicians specializing in internal medicine.

Since revenue under ARCS may be similar to benchmark, when ARCS is compared to single fee the results are the opposite of those observed when single fee was compared to benchmark.

If single fee instead of benchmark were used as the payment method, almost half of the beneficiaries whose claims were included in the test would experience an increase (averaging 17\%) in their out-of-pocket expenses, a quarter would experience no change, and a quarter would have a decrease of $14 \%$ on the average. The extent to which burden is affected by payment method is directly related to the assignment status of the beneficiary. Those who have no assigned claims at all about three-quarters of the beneficiaries - were most likely to have an increase in burden. Half of the beneficiaries who had all their claims assigned to providers experienced a decrease in burden and only $16 \%$ had an increase.

Under ARCS more than $9 \%$ of the beneficiaries experience no change in burden. Other payment methods were not evaluated.

Of the two methods for which effect on outlay, physician revenue, and beneficiary burden was reviewed, one, ARCS, had little effect and would cause no disruption to any of the participants in the system.

The other, single fee, would reduce program cost to the government, and would affect physician revenue only slightly but would substantially increase the out-ofpocket expenses of about half of the beneficiaries. The desirability of shifting costs from government to the elderly in a period of inflation is highly questionable since their income is fixed. Aside from injury to equity, there could be an adverse effect on local markets dependent on the purchases of the elderly.

Since the ARCS does not seem to have a significant effect on any of the participants the cost involved for its installation may not be justified.

## INTRODUCTION

The staff report on physicians' fees issued by the Council on Wage and Price Stability in 1978 1/ notes rapid growth in physician fees relative to other consumer prices between 1950 and 1977, accompanied by even more significant increases in consumer outlays for physician services as a result of fee inflation, population growth, and utilization of services. Understandably, physicians' incomes have rasen rapidly, at a rate unmatched by any major occupational group, and attained a level four times that of professional and technical workers in 1975.

Fee inflation is thus seen to be a public issue. It is also accompanied by substantial variations in income among specialties, unrelated to supply.

While past practices of organized medicine that restricted or discouraged competition are implicated in current levels of physician fees, attention has been increasingly focused on the influences of methods of payment under insurance since market forces fail to check the behavior of providers when the transactions are heavily underwritten by third parties. In this context, the methods of deriving reasonable charges that can serve as the basis for payment under Medicare play an important role, as they involve a substantial segment of total expenditure for physicians' services in the United States $2 /$.

## The Problem

Medicare, enacted in 1965 as Title XVIII of the Social Security Act, was designed to alleviate the difficulties the elderly face in obtaining health care. The program was divided into two sections; Part A (hospital costs), and Part B, Supplementary Medical Insurance or SMI (physician and other health services). Administration of Medicare was delegated to non-governmental insurance carriers under the general supervision of DHEW. Blue Shield organizations, Group Health, Inc., and comercial corporations share in performing this function for Part B services.

The payment to physicians under Medicare Part B is governed by the Reasonable Charge Process (RCP) prescribed by laws, the Carriers Manual and other regulations issued by HCFA (Health Care Financing Administration), which took over responsibility for running the program from the Social Security Administration. At the core of the RCP are rules for determining allowed charges - i.e., charges of which the program will pay $80 \%$ after the deductible (currently $\$ 60$ in a benefit year) is satisfied. The allowed charge is currently determined as the lesser of the submitted, customary, and prevailing charges.

The customary is the median of the distribution of charges submitted by a given physician for a given procedure within a calendar year; the prevailing charge is

1/ Zachary Y. Dyckman, A Study of Physicians' Fees, Staff Report prepared by the Council on Wage and Price Stability, March 1978.

2/ In FY 1977 Medicarc expended $\$ 3,975,000,000$ out of the $\$ 18,282,000,000$ spent on physician services from all sources. 95th Cong. 2nd Sess. House of Representatives Comm. Pub. No. $95-160$, Abuses in the Sale of Health Insurance to the Elderly in Supplementation of Medicare: A National Scandal, Nov. 28, 1978, p. 19 .
the 75 th percentile of the distribution of weighted customaries (frequency of performance is used as the weight) adjusted for the Economic Index.

The study explores the effect of several ways of determining the prevailing charges on the cost of the program to the government, the effect on physicians' revenue from Medicare and the out-of-pocket expense to the beneficiary, by simulations using claims submitted in Queens county.

The study reported here is an extension of the simulations done by CUNY under contract 非600-76-0145 with HCFA. The earlier study simulated the effect of selected carrier discretionary practices on prevailing fees but did not evaluate the effect on the participants in the Medicare system: the cost of the program to the government, the cost to the beneficiary, and the Medicare revenue of physicians. The current study concentrates on these aspects in evaluating (simulating) the effects of alternative reimbursement methods on the three groups.

The research design is set in the context of the desirability of exploring alternatives to the reasonable charge determination method of setting Medicare fees. The present method is complicated to perform. It is also difficult to hold to a uniform standard because of the many opportunities afforded in a manystage process for carrier discretion leading to random or non-random inequities affecting both practitioners and their patients. The present method has a quality control component in its recognition of specialist services as a distinct category for price determination but the component is incomplete because the basis of specialty designation is not specified. Moreover, the relation between use of specialists in given circumstances and improved results of care has not been systematically tested. The installation of the Economic Index has posed a direct challenge to the continuation of the RCP because the Index may wipe out the meaning of 75 th percentile as the upper bound to allowed charges. CUNY's study of national fee data indicates that this effect had spread far more widely in 1978 than in 1977. A basic problem in Medicare pricing policy is the absence of information about effects on beneficiaries' financial burdens under the different circumstances of utilization that may exist. Residual payments, measured nationally, must be quite substantial even if physicians do not universally collect the copayments to which they have reserved their right, since a high proportion of claims are unassigned and submitted charges do exceed those allowed by Medicare carriers following (each in its own fashion) the Carriers Manual regulations.

## Payment Methods Selected

The test methods were selected after discussion with HCFA because of the particular interest in them as possible alternatives to the present system. The benchmark, or the current RCP, of course had to be included so as to provide a common denominator in all the comparisons. The unadjusted prevailing represents the 75 th percentile of the weighted distribution of customaries, which used to be the prevailing before the application of the Economic Index was mandated by law. Thus the comparison between the program costs obtained when unadjusted prevailings are used and costs under benchmark provide a measure of the effectiveness of the Economic Index adjustment. (CUNY's previous study showed that the application of the Economic Index will, over time, create a fee schedule in place of the RCP, thus putting in question the need for costly computations needed to create the customary and prevailing charges used in the RCP.)

Under current regulations carriers are encouraged to develop separate prevailing
screens for individual specialties. The number of specialties for which they do so is left to the carrier's discretion. GHI uses all the specialties recognized by HCFA in developing prevailing profiles; other carriers have only one prevailing screen for each procedure, some (for example, Blue Cross/Blue ShieldGreater New York) have only two: general practitioners and specialists. The inclusion of the single fee - a prevailing fee computed without regard to the specialty of the provider - in the test permitted testing of the effect of specialty designation on program outlay, physicians' revenue, and beneficiary burden. (CUNY's earlier study mentioned above evaluated the effect of specialty designation on prevailing fees but did not deal with the effect on all participants in the program.)

The ARCS (average reasonable charge, single fee) is the method in which HCFA was particularly interested. Under ARCS, in addition to customary and prevailing charges (which are used to determine allowed charges under benchmark) the average of allowed charges in a previous period is used to determine the allowed charge on a current claim. While the ARCS is computed without regard to specialty, the prevailing, which is still used in pricing under this method, is computed for each specialty separately. Payment under ARCS was designed to 'hold the providers harmless" - i.e., the allowed charges under this method should not be lower than under benchmark.

The rationale for computing separate prevailing screens is that the quality of care provided by specialists is higher. However, since most carriers accept self-designation in determining a physician's specialty this may not be a good measure of quality. Since specialty boards require proficiency in a given field of medicine before providing certification it would seem that board certification would be a better indicator of quality of care than "specialty" per se $3 /$. ARCD (average reasonable charge, dual fee) under which two average reasonable charges are computed - one for board-certified physicians and one for non-board physicians - was included as a method of pricing that would recognize quality differences. Prior to the computation of ARCD we tested the accuracy of GHI board designation and found that most of the errors were on the side of entering non-board status for a board-certified physician rather than vice versa. (See Appendix.)

## research design and procedure followed

The simulation is dcsigned to provide more concrete information on the altered program outlays, effccts on providers, and impacts on beneficiary burden to be expected from certain alternatives to the current method. While this study cannot trace ultimate consequences for quality, supply and demand responses, and other matters of broad interest, it is intended to produce a systematic comparison of certain financial and economic effects of alternative payment systems. Since a common claims data set was used, the effect of the payment basis can be isolated without concern for variation introduced by time periods, geography, and carrier differences - or the methodological diversity of individual investigators.

The data source for the simulations is the Queens Medicare history extract file for CY (calendar year) 1976 and 1977. It was obtained from Group Health, Inc., the Part B carrier for the county.

The cntirc CY 1976 filc was uscd to compute the prevailing fees under the present method and undcr four altcrnative methods. A "pay" program to determine the al-

3/ This is not to say that specialty boards are a fully satisfactory measure of quality: they do not tell current knowledge or actual performance or guarantee superior outcome. Thcy are, however, more indicative than self-designation.
lowed charge in an individual claim incorporating the pricing result of each simulated method was written. The program selected the lowest of: submitted charge, customary charge, and prevailing. The reason for not using the current GHI program is that the "pay" aspect is integrated with the whole claims processing program.

The five different methods of payment include:

- Benchmark - the method actually used by GHI to pay claims for the period under study. The prevailings are computed for each procedure/specialty/type of service combination based on the 75 th percentile of the distribution of weighted customaries, adjusted for the Economic Index and the "no rollback" provision.
- Unadjusted prevailing - the 75 th percentile of the distribution of weighted customaries which serves as a base for the benchmark.
- Single prevailing - the carrier-wide prevailing computed without regard to specialty.
- Average reasonable charge, single fee - the average reasonable charge (lowest of submitted, customary, and prevailing) actually determined on CY 1976 data. Computed without regard to specialty.
- Average reasonable charge, dual fee - the average reasonable charge determined on CY 1976 data for board-certified physicians and for non-board physicians separately.

The values for the three first methods: (benchmark, unadjusted prevailing, and single fee) were provided by GHI and constitute a part of its reasonable charge process for FSY 1978. The average reasonable charge fees were computed using claims for services performed for FSY 1976 (claims "entered DP" the GHI computer system - between July I, 1975 and June 30, 1976). For the computation of the ARC it was necessary to price all claims for services in FSY 1976 (the GHI claims record does not include allowed charges) using GHI customary and prevailing screens in effect during FSY 1976. The computational formula for ARC is as follows:

$$
A R C_{p}=\left(\sum_{i}^{n} A L_{p}\right) / n
$$

Where:
ARC ${ }_{p}$ - avcrage reasonable charge for a given procedure
$\mathrm{L}_{\mathrm{p}} \quad$ - allowed charge for that procedure in FSY 1976. Nllowed charge $=$ the lowest of submitted, customary, or prevailing. When customary and/or prevailing are not available, the allowed charge is equal to the 50th percentile of the distribution of weighted customaries.
$\mathrm{n} \quad$ - number of allowed charges
For the dual ARC the claims of board-certified physicians were used to produce $A R C_{B}$ and claims of non-board physicians were used to compute $A R C_{N B}$ us-
ing the above formula. (See Appendix for a test of the goodness of the GHI board designation.) It is felt that the use of the fee screen year instead of the calendar year in computation of ARC is preferable since within a single CY two sets of reasonable charges are used, thus distorting the evaluation of the effect of the different payment methods.

In computation of the average reasonable charges, claims which differed by more than two standard deviations from the mean were excluded. The GHI profile development used in computation of customary and prevailing charges applies the same rule for exclusion of extreme values. Also excluded were claims of providers who did not appear on the Provider Master File supplied by GHI.

The effect of the payment methods under study was evaluated using claims for the period July 1 - December 31, 1977. The claims data file does not have the exact date of service; it has the date "entered DP", and this was the basis used by us to select the claims for the test. Each claim for one of the 44 selected procedures was priced under each payment method and the results were compared. The 44 selected procedures are identified in the Appendix. They account for $67 \%$ of the submitted charges and $78 \%$ of services in the last period and are in a group of 50 procedures that were designated by HCFA for carrier reporting.

The following measures of effect were used in the comparison:
Allowed charge $=$ the lowest of submitted, customary, and prevailing charges
Program outlay $=80 \%$ of allowed charge
As the deductible is not accounted for, this is an overestimate to the extent of the deductible.

Physician revenue a) for assigned claims = allowed charge This assumes that the deductible and coinsurance are collected.
b) for unassigned claims $=$ submitted charge

Beneficiary burden a) for assigned claims $=20 \%$ of allowed charge
b) for unassigned claims $=$ submitted $-80 \%$ of allowed charge For both a) and b), the deductible is not accounted for; hence burden is underestimated.

Two files were created as a basis for the analysis, the provider file and the beneficiary file. (See record layouts.) The provider file was used in the evaluation of outlay and physician revenue. The beneficiary file was used to evaluate the effect of payment methods on beneficiary burden.

The reasonable charge process determines the allowed charge at the level of the lowest of submitted, customary, or prevailing.

Under ARCS and ARC(1) the basis used for determining allowed charge was slightly different. It was based on the relationship of the customary to the average reasonable charge, as follows:

$$
\left.\begin{array}{rl}
\text { Allowed }= & \text { Submitted if } \\
& \text { S<C, P, ARC }
\end{array}\right\} \begin{aligned}
\text { Allowed }= & \begin{array}{l}
\text { ARC if } \\
S>A R C<C, P
\end{array}
\end{aligned}
$$

Allowed = Customary if<br>ARC $<C<$<br>Allowed = Prevailing if<br>$\mathrm{P}<\mathrm{C}, \mathrm{S}, \mathrm{ARC}$

```
Where: \(S=\) Submitted charge
            C = Customary charge
            \(P=\) Prevailing charge at the level computed for benchmark
                ARC = Average reasonable charge, either single or dual
```

This method of computing the allowed charge was employed in order to assure that all providers will be "held harmless", i.e., their allowed charges under ARC will not be lower than what they would have been under benchmark.

Changing the payment method would affect the determinant of the allowed charge, i.e., the frequency with which the allowed charge was determined at the level of (no higher than) customary, prevailing, or submitted charge. While "paying" the claims in the simulation both the level and the origin of the allowed charge were added to the record, making possible the evaluation of the difference among the payment methods with regard to the origin of allowed charges.

Another measure used in evaluating the payment methods was the ratio of allowed charges to submitted charges, which provides a measure of the reduction in submitted charges due to each method.

The effect of payment method on program outlay was measured by the ratio of the outlay under each method to the outlay that would have occurred had the benchmark method been used. A ratio higher than $100 \%$ indicates an increase in outlay, and a ratio lower than $100 \%$ indicates a decrease. Specialty assignment profile and aggregate submitted charges are also taken into consideration in evaluating the effect of payment methods on outlay.

In evaluating the effect on physician Medicare revenue, the number of physicians whose revenue increased, decreased or remained unchanged, and the magnitude of the change as compared to benchmark, were computed. Not all the methods under the study were included in this part of the analysis - only single fee and ARCS, which were the most interesting. These two methods were also the only ones included in an analysis of beneficiary burden, in which the numbers of beneficiaries who were unaffected, those whose burden increased, and those whose burden decreased, and the magnitude of change were compared to benchmark. The assignment characteristics and aggregate submitted charges of the beneficiaries were also taken into consideration.

Some characteristics of providers and beneficiaries in Queens whose claims were included in the test ("entered DP" July 1 - December 31, 1977) are relevant to this study. The assignment rate for our purpose is the ratio of assigned to total submitted charges. Figures on assignment for the 1631 providers in the study indicatc a median of $19 \%$ for all providers, with general and family practicc at $8 \%$, surgical specialties at $22 \%$, medical specialties at $29 \%$ and "other" specialtics at $41 \%$. (For definitions of specialty groups see Appendix.) Medical and surgical specialists are equally likely to accept assignment for all the Medicare services they provide: about $9 \%$ of providers in those groups always accept assignment. GPs are least likely to accept assignment: $37 \%$ never accept it and only $3 \%$ always do so. About $30 \%$ of "other specialties" always accept assignment and an equal number never do so.

The distribution of providers by the level of aggregate submitted charges is also instructive. The median for all physicians is $\$ 2,706$ for the six months of the test. "Other" specialties have a median of $\$ 775$, surgical specialties $\$ 1,917, G P s \$ 2,321$, and medical specialists are highest with $\$ 6,863$.

Claims of 80,400 beneficiaries are included in the analysis; since providers were not likely to accept assignment, only $21 \%$ of beneficiaries had all of their claims as signed; $73 \%$ had no assigned claims at all and only $6 \%$ had some assigned claims. The median aggregate submitted charges for beneficiaries are $\$ 157.00$ for the six months of the test; $24.5 \%$ of beneficiaries have less than $\$ 30.00$, which means they are not likely to meet the deductible of $\$ 60.00$ in the full year of benefits. Eighty-eight percent of the beneficiaries have aggregate submitted charges under $\$ 200.00$.

## RESULTS OF SIMULATION

The results of simulation of the effect of changing payment methods on program outlay, physicians' revenue, and beneficiary burden are presented below. The origin of allowed charges and the ratio of allowed to submitted charges under each method are presented first followed by the effect of payment methods on the measures of interest.

## Origin of Allowed Charges

We have examined for each method the determinant of the allowed charge - i.e., which of the three possible sources became the allowed charge. As indicated above, at the time of "paying" the claim both the source (origin) of the allowed charge and its value were added to the record. The results for the whole file were summarized. These indicate that in all the methods considered the allowed charge generally emerges below the submitted charge. The highest proportion of allowed charges at the submitted charge level was $12.1 \%$ for ARCD, followed by $11.7 \%$ for ARCS. As for the remaining three methods, when unadjusted prevailings were used, the submitted charge became the allowed charge for $6.5 \%$ of services; for benchmark and single fee, comparable figures were $5.2 \%$ and $5.3 \%$ respectively.

The payment methods differ more sharply with regard to the proportion of services allowed at the customary level (this includes the condition when the customary is equal to the prevailing and/or submitted charge). The proportion varies from $81.9 \%$ for unadjusted prevailing to $40.4 \%$ for ARCD. Benchmark and single fee are similar to each other in this respect with $52.3 \%$ and $47.3 \% \mathrm{re}-$ spectively.

The prevailing as the limiting factor in determining the value of the allowed charge increased in importance from $11 \%$ of services, including those priced at the carrierwide prevailing, for unadjusted prevailing to $46.9 \%$ for single and ARCD. For benchmark, the prevailing determined $41.9 \%$ of the allowed charges.

## Ratio of Allowed Charges to Submitted Charges

The median ratio of allowed to submitted charges (per service) varies from 0.82 for benchmark to 1.00 for the unadjusted prevailing. ARCS and ARCD are close together and similar to benchmark; and the ratio for single is 0.85 . The mode for all the methods was 1.00 , occurring $31 \%$ of the time for single fee and $55.4 \%$ for unadjusted. The remaining payment methods were similar with ARCS and

ARCD at $37.5 \%$, and benchmark had $36 \%$ of services for which the ratio of allowed to submitted charges equalled 1.00 . Thus, in respect to fee reduction, ARCS and ARCD are very similar to benchmark. More than half of the services are priced at $80 \%$ or more of the submitted charge under all the methods considered.

Program Outlay by Method of Payment
The effect of method of payment on program outlay was measured by the ratio of outlay under each method to outlay under benchmark. Of the four methods tested, only single fee showed a decrease in program outlay (98.1\%). ARCS and ARCD did not have a major effect - only about half a percent, while unadjusted prevailing caused an increase of $8.7 \%$ above benchmark. The difference between benchmark and unadjusted prevailing is due to the application of the Economic Index, which appears to be effective in holding costs down.

Board certification status of the provider does not influence outlays when unadjusted, ARCS, and ARCD are used. When single fee is used outlay is reduced to $94.51 \%$ of benchmark for board-certified physicians and only to $99.0 \%$ for nonboard certified MDs. The ratio of outlay under ARCS to outlay under single fee is $106 \%$ for board-certified physicians and $101 \%$ for the non-board group.

When specialty types are taken into consideration the outlay for GPs is higher than benchmark for all the methods considered $-12.6 \%$ under unadjusted prevailing, $10.8 \%$ under single fee, and $1.6 \%$ and $1.3 \%$ for ARCS and ARCD. The other specialty groups affect outlay by less than $1 \%$ under ARCS and ARCD, but reduce it under single fee to $91.8 \%$ for surgical specialties, $93.4 \%$ for "other" specialties and $97.2 \%$ for medical specialties. While outlay for each individual specialty was higher under ARCS and ARCD than under benchmark only general practice (01), general surgery (02), and pulmonary diseases (29) have an increase in outlay of $1 \%$ or more.

Under single fee outlay went up for GPs (01) by $11.8 \%$, and went down for 12 of the 24 individual specialties. Specialties with most reduced outlays when single fee is compared to benchmark are: dermatology (07) with a ratio of $80.02 \%$, ophthalmology (18) - 81.93\%, otolaryngology (04) - 83.70\%, neurology (13) $84.03 \%$, obstetrics (16) - $84.21 \%$, and psychiatry (26) with a ratio of $89.61 \%$. Those that had ratios in the 90 s are: pathology (22), physical medicine (25), orthopedic surgery (20), internal medicine (11), radiology (30), and urology (34). Of the twelve specialties that show a ratio of outlay higher than $100 \%$ of that under benchmark, eleven vary by less than $1 \%$ but GPs (01) show a substantial increase of $11.82 \%$.

All specialties show a higher outlay ratio to benchmark (of $100 \%$ or more) when unadjusted prevailings are used; the magnitude varies from a low of $100.6 \%$ for urology (34) to a high of $124.9 \%$ for orthopedic surgery (20). This suggests that specialties have different rates of fee inflation and their sensitivity to the index varies.

Assigment characteristics and the level of aggregate submitted charges of the individual providers do not alter the effect of payment methods on outlay.

## Effect of Payment Method on Physician Revenue

In order to assess the effect of payment method on the revenue of physician providers, they were partitioned into three groups: those whose revenue increased because of the method, those whose revenue declined, and those whose revenue re-
mained unchanged as compared to what it was under benchmark. Two experimental payment methods were evaluated - the single fee and the average reasonable charge, single fee (ARCS).

Since the revenue from unassigned claims equals submitted charges by definition, all the change in revenue observed is due to assigned claims only. For individual physicians, therefore, the effect would depend on their assignment rate.

Under single fee, the revenue of $45 \%$ of physicians remained unchanged, the revenue of $20 \%$ averages $102.4 \%$ of benchmark, and $36 \%$ have their revenue reduced to $98.4 \%$ of what it was under benchmark. When board certification is taken into account the proportion of those who are not affected remains at $45 \%$ for both board and nonboard physicians but $8 \%$ of board doctors as compared to $23 \%$ of non-board doctors have enhanced revenue under single fee.

The extent of increase is also higher for non-board MDs - $2.7 \%$ vs. $0.7 \%$ for boardcertified physicians. Forty-six percent of board-certified physicians would have a revenue averaging $98.3 \%$ of benchmark under the single fee method and $32 \%$ of nonboard doctors would have $98.4 \%$ of benchmark: the effect of the method is even more varied when specialty types are considered. Sixty-eight percent of physicians in medical specialties would have their Medicare revenue reduced to an average of $99.1 \%$ of that under benchmark, $45 \%$ of GPs would have their revenue increased by $3.2 \%$, and $60 \%$ of "other" specialties would feel no change in revenue. While for $43 \%$ of surgeons there would be no effect on revenue, $41 \%$ would see a decrease to $97.2 \%$ (on the average) of revenue under benchmark and $15 \%$ would experience a small increase ( $0.6 \%$ ).

Individual specialties with only a few practitioners are unaffected. This is partially due to the method of determining the reasonable charge by using the carrierwide (single fee) prevailing when no valid prevailing for a procedure exists. The specialties with the highest proportions of physicians whose revenue would be enhanced are general practice (01) - $46 \%$, general surgery (02) - 39\%, orthopedic surgery (20) - $35 \%$, and family practice (08) - $28 \%$. The amount of increase, however, is high only for GPs - 3.4\%; for the other specialties it varies from a high of $2.3 \%$ for radiology (30) to $0.1 \%$ for family practice. The specialties with highest proportions of physicians whose revenue would go down under single fee as compared to benchmark are: neurology (13), ophthalmology (18), dermatology (07), otolaryngology (04), internal medicine (11), urology (34), and orthopedic surgery (20), in which over $50 \%$ of physicians were affected. The amount of decrease in revenue varies from $10 \%$ for physical medicine (25) to less than $2 \%$ for general surgery (02).

Under ARCS $87 \%$ of providers would have the same revenue from Medicare as they had under benchmark, and $13 \%$ would go up, the average increase being less than $1 \%$. The proportion of physicians whose revenues will be unaffected varies from $78 \%$ for GPs to $97 \%$ for "other" specialties; $94 \%$ of surgeons will not see a change in revenue as compared to benchmark. For those whose revenue will be enhanced only GPs will have an average increase of more than $1 \%$.

Most individual specialties have only a few physicians whose revenue would go up; the only two specialties with substantial number of providers whose revenue will increase are general practice and internal medicine but the average increase for the latter is less than one third of one percent. The physicians most affected are those who always accept assigment, but even of these only $9 \%$ ( 13 physicians) have increased revenue and the increase is only $1.4 \%$ on the average. The small numbers of physicians in individual specialties who always accept assignment make further
analysis of revenue by assigmment characteristics of physicians of little value.
When physician revenue under ARCS is compared to revenue under single fee results are quite different from those obtained by comparing ARCS to benchmark. Thirtynine percent of physicians will experience no change in revenue, 42 will have an increase of $1.6 \%$ on the average and $18 \%$ a decrease of $2.5 \%$. Specialty types are affected differently: $72 \%$ of medical specialists will have a revenue higher by $0.9 \%$, on the average, than what they would have had under single fee, $27 \%$ will see no change and $1 \%$ will have a decrease of $0.2 \%$. Forty-five percent of GPs will have no change of revenue, $41 \%$ will lose $3.4 \%$ on the average, and $14 \%$ will gain $1.9 \%$. Forty-five percent of surgical specialists will gain $2.8 \%$ in revenue, $40 \%$ will see no change, and $15 \%$ will experience a decrease of $0.5 \%$. Board certification status is of some importance to the revenue effect: $42 \%$ of board-certified and $38 \%$ of non-board doctors will not experience a change in revenue, $49 \%$ of board and $40 \%$ of non-board doctors will have an increase in revenue averaging under $2 \%$, $8 \%$ of board doctors will have a decrease of $0.7 \%$ and $21 \%$ of non-board doctors will have a decrease of $2.7 \%$.

Among individual specialties only GPs (01), general surgeons (02), and orthopedic surgeons (20) have $30 \%$ or more physicians whose revenues will go down under ARCS as compared to single fee, but only GPs' revenue will go down by more than $2 \%$.

Eighty-nine percent of neurologists (13) will have an average increase in revenue of $6.4 \%$. Specialties in which $50 \%$ or more of physicians have an increase in revenue are: ophthalmology (18), otolaryngology (04), dermatology (07), internal medicine (11), urology (34), orthopedic surgery (20), physical medicine (25), and pulmonary diseases (29). Dermatologists have the highest rate of increase ( $8.8 \%$ ) over revenue under single fee.

## Effect of Payment Method on Beneficiary Burden

Of the 80,400 beneficiaries whose claims were included in the simulation $73.3 \%$ had no assigned claims at all, $20.7 \%$ had all claims assigned and the remainder ranged between $1 \%$ and $99 \%$.

The beneficiary burden under all payment methods is dependent on the allowed charge regardless of assignment status but whereas for assigned claims it is limited to the level of $20 \%$ of allowed charges, for unassigned claims no such limit exists.

When burden under single fee is compared to burden under benchmark, $47 \%$ of beneficiaries saw their out-of-pocket expenses go up by $17 \%$, on the average, for $27 \%$ the burden went down by $14 \%$, and $26 \%$ of beneficiaries remained unaffected.

The largest group of beneficiaries (three-quarters) had no assigned claims at all. For $55 \%$ of them the out-of-pocket expenses went up by $19.3 \%$ on the average, $24 \%$ experienced no change in burden due to a change to single fee, and $21 \%$ even saw their burden reduced by $18 \%$.

Single fee had an opposite effect on beneficiaries who had only assigned claims; $50 \%$ of these experienced a decrease of $7.5 \%$ on the average in out-of-pocket costs, $34 \%$ had no change in costs and $16 \%$ had an average increase of $10.5 \%$ in burden.

The level of aggregate submitted charges does not play a role in the effect of single fee on beneficiary burden.

The beneficiary burden under ARCS is not very different from that under benchmark. For $92 \%$ of the beneficiaries burden is unchanged, for $7 \%$ it goes down by $10 \%$ on the average, and $1 \%$ experience an increase of $5 \%$.

For beneficiaries with no assigned claims $91 \%$ see their burden unaffected and the remaining $9 \%$ experience an average decrease of $10 \%$. Beneficiaries who have only assigned claims are either unaffected (95\%) or have an average increase of $7 \%$ in their out-of-pocket expenses.

It is to be expected that when the beneficiary burden under ARCS is compared to single fee most beneficiaries would experience relief. Fifty-one percent have a decrease of $15 \%$ on the average, $21 \%$ experience no change and $28 \%$ have an increase in out-of-pocket expenses of $16 \%$. The effect of the payment method is quite different for the beneficiaries who have all their claims assigned - $54 \%$ will have an increase of about $8 \%$ in their out-of-pocket expense under ARCS as compared to single fee, $30 \%$ will experience no change, and $16 \%$ will see a decrease of $10 \%$ in their burden.

## SUMMARY AND CONCLUSIONS

The allowed charges are determined at the level of submitted charges less frequently than at the customary and prevailing level under all the methods considered; under both average reasonable charge methods $12 \%$ of the services were priced at this level, double the proportion of services priced at the level of submitted charges under benchmark, unadjusted prevailing, and single fee.

The customary charge is the most important determinant of allowed charges under unadjusted prevailing and benchmark, whereas the prevailing is a more frequent determinant of the level of allowed charges under single fee; customary and prevailing are of equal importance in determining the allowed charges (about $40 \%$ each) under both ARCS and ARCD. The average reasonable charge accounts for an additional 5\%.

The actual level of allowed charges, however, is not very far removed from submitted charges - for more than half of the services the allowed charge is more than $80 \%$ of submitted charges under all methods.

Program outlay is lowest when single fee is applied as the method of payment. Average reasonable charge causes only a slight increase (about half of a percent) in outlay. Individual physicians are affected differently by changes in the method of payment. Assignment characteristics and the level of aggregate submitted charges do not influence the effect of payment method on outlay.

The Economic Index is effective in holding program costs down, as can be seen from the comparison of outlay under unadjusted prevailing to outlay under benchmark; individual specialties are affected by the index in different ways. The reasons for this involve differences in the composition of expenses based on location and technology of practice and other factors, and differences in the ratio of expenses to gross earnings. Indices that would recognize different classes of physicians based on these factors, or would differentiate among specialties, may be more equitable and effective. Only single fee and ARCS were evaluated for effect on physician revenue. Under single fee the revenue of $45 \%$ of providers remains the same as under benchmark, for $20 \%$ of providers the revenue went up $2 \%$ and for $36 \%$ it went down $2 \%$. Non-board physicians were likely to have their revenues increased by about $3 \%$. The same increase was experienced by
$45 \%$ of GPs. Since specialty fees tend to be higher than GPs' fees and since specialists are more likely to be board-certified, the results are to be expected when prevailing charges are computed without regard to specialty. It is of interest to explore the reasons for higher fees for specialist services. If the service provided under the same procedure code is the same whether the physician is a specialist or GP then there is no reason to have separate screens; even if the services were different the procedure codes could be defined so that the difference would be recognized and this would allow joint screens for all providers of a procedure. GHI and other carriers no doubt have to use carrierwide screens when the number of providers within a specialty is too small to form a prevailing. The single fee would cause a reduction of revenue for some specialists. This reduction may be justified if the higher fees they are commanding are not due to quality of the services they provide but provide economic rent.

The ARCS was so defined as not to cause a decrease in physician revenue, and it did not. Most physicians would remain at their benchmark level and some would gain a little. Most likely to see an increase in revenue under ARCS are GPs and physicians specializing in internal medicine.

Since revenue under ARCS may be similar to benchmark, when ARCS is compared to single fee the results are the opposite of those observed when single fee was compared to benchmark.

Almost half of the beneficiaries whose claims were included in the test would ex. perience an increase of $17 \%$ in their out-of-pocket expenses if single fee instead of benchmark were used as the payment method, a quarter would experience no change and a quarter would have a decrease of $14 \%$ on the average. The extent to which burden is affected by payment method is directly related to assignment status of the beneficiary. Those who have no assigned claims at all - about three-quarters of the beneficiaries - were most likely to have an increase in burden. Half of the beneficiaries who had all their claims assigned to providers experienced a decrease in burden and only $16 \%$ had an increase.

Under ARCS more than $90 \%$ of the beneficiaries experience no change in burden. Other payment methods were not evaluated.

Of the two methods for which effect on outlay, physician revenue, and beneficiary burden was reviewed, one, ARCS, had little effect and would cause no disruption to any of the participants in the system.

The other, single fee, would reduce program cost to the government, and would affect physician revenue only slightly but would substantially increase the out-ofpocket expenses of about half of the beneficiaries. The desirability of shifting costs from government to the elderly in a period of inflation is highly questionable since their income is fixed. Aside from injury to equity, there could be an adverse effect on local markets dependent on the purchases of the elderly.

Since the ARCS does not seem to have a significant effect on any of the participants the cost involved for its installation may not be justified.

## Symbol

All claims
B
U

S

AS
AD

## Tables 7-9

| U_B |
| :---: |
| S_B |
| AS_B |
| AS_S |
| AD_B |



## Tables 10-17

N_UP | Number up - number of individuals whose revenue or burden in- |
| :--- |
| creases under the test method |

| Percent up - percent of individuals whose revenue or burden |
| :--- |
| increases under the test method |

B_UP
S_UP
AI_UP


| Assigment Rate* (Percent) | Total |  | General Practice |  | Medical |  | Surgical |  | Other |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Cumulative |  | Cumulative |  | Curnulative |  | Cumulative |  | Cumulative Percent |
|  | Percent |  | Percent |  | Percent |  | Percent |  | Percent |  |
| 0 | 27.2\% | 27.2\% | 36.8\% | 36.8\% | 15.8\% | 15.8\% | 26.7\% | 26.7\% | 30.7\% | 30.7\% |
| 1-4 | 6.7 | 33.9 | 7.8 | 44.6 | 7.1 | 22.9 | 6.1 | 32.8 | 3.9 | 34.6 |
| 5-9 | 6.5 | 40.4 | 8.4 | 53.0 | 5.1 | 28.0 | 6.4 | 39.2 | 3.9 | 38.5 |
| 10-15 | 6.6 | 47.0 | 5.9 | 58.9 | 8.4 | 36.4 | 7.0 | 46.2 | 0.8 | 39.3 |
| 16-23 | 6.6 | 53.6 | 8.0 | 66.9 | 7.8 | 44.2 | 4.1 | 50.3 | 7.1 | 46.4 |
| 24-30 | 6.2 | 59.8 | 6.5 | 73.4 | 6.9 | 51.1 | 6.6 | 56.9 | 0.8 | 47.2 |
| 31-40 | 6.2 | 66.0 | 6.8 | 80.2 | 7.1 | 58.2 | 5.7 | 62.6 | 2.4 | 49.6 |
| 41-50 | 5.7 | 71.7 | 4.3 | 84.5 | 6.9 | 65.1 | 6.3 | 68.9 | 4.7 | 54.3 |
| 51-89 | 12.9 | 84.6 | 9.0 | 93.5 | 15.8 | 80.9 | 14.3 | 83.2 | 12.6 | 66.9 |
| 90-99 | 6.6 | 91.2 | 3.1 | 96.6 | 10.2 | 91.1 | 7.6 | 90.8 | 3.1 | 70.0 |
| 100 | 8.9 | 100.0 | 3.3 | 99.9 | 8.9 | 100.0 | 9.2 | 100.0 | 29.9 | 99.9 |
| n | 1,631 |  | 511 |  | 450 |  | 543 |  | 127 |  |
| Median Assignment |  |  |  |  |  |  |  |  |  |  |
| Rate | 19\% |  | 8\% |  | 29\% |  | 22\% |  | 41\% |  |
| *Assigned submitted charges as percent of total submitted charges. |  |  |  |  |  |  |  |  |  |  |
| Source: PIPGC775 |  |  |  |  |  |  |  |  |  |  |


|  | Total |  | General Practice |  | Medical |  | Surgical |  | Other |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{gathered} \text { Aggregate } \\ \text { Submittec Charges } \end{gathered}$ | Percent | Cumulative Percent | Percent | Cumulative Percent | Percent | Cumulative Percent | Percent | Cumulative Percent | Percent | Cumulative Percent |
| Cnder S1，000 | 34．9\％ | 34．9\％ | 32．9\％ | 32．9\％ | 22．7\％ | 22．7\％ | 40．0\％ | 40．0\％ | 64．5\％ | 64．5\％ |
| \＄1，000－1，999 | 9.8 | 44.7 | 13.5 | 46.4 | 4.9 | 27.6 | 10.9 | 50.9 | 7.9 | 72.4 |
| \＄2，000－2，999 | 7.5 | 52.2 | 11.2 | 57.6 | 5.1 | 32.7 | 6.4 | 57.3 | 6.3 | 78.7 |
| \＄3，000－3，999 | 5.8 | 58.0 | 6.7 | 64.3 | 6.0 | 38.7 | 5.3 | 62.6 | 3.9 | 82.6 |
| \＄4，000－4，999 | 5.3 | 63.3 | 8.0 | 72.3 | 4.4 | 43.1 | 3.3 | 65.9 | 5.5 | 88.1 |
| \＄5，000－5，999 | 4.0 | 67.3 | 4.5 | 76.8 | 3.1 | 46.2 | 4.6 | 70.5 | 3.1 | 91.2 |
| \＄6，000－6，999 | 3.6 | 70.9 | 4.1 | 80.9 | 4.4 | 50.6 | 2.8 | 73.3 | 2.4 | 93.6 N |
| \＄7，000－8，999 | 6.1 | 77.0 | 6.3 | 87.2 | 8.0 | 58.6 | 4.6 | 77.9 | 5.5 | 99.1 |
| \＄9，000－10，999 | 5.0 | 82.0 | 5.3 | 92.5 | 6.0 | 64.6 | 4.8 | 82.7 | 0.8 | 99.9 |
| \＄11，000－14，999 | 6.3 | 88.3 | 3.7 | 96.2 | 10.4 | 75.0 | 6.8 | 89.5 |  |  |
| \＄15，000－20，999 | 6.0 | 94.3 | 3.3 | 99.5 | 11.8 | 86.8 | 5.2 | 94.7 |  |  |
| \＄21，000－44，999 | 5.0 | 99.3 | 0.6 | 100.1 | 12.0 | 98.8 | 4.6 | 99.3 |  |  |
| \＄45，000 and over | 0.6 | 99.9 |  |  | 1.1 | 99.9 | 0.7 | 100.0 |  |  |
| n | 1，631 |  | 511 |  | 450 |  | 543 |  | 127 |  |
| Median Aggregate Submitted Charges | \＄2，706 |  | \＄2，321 |  | \＄6，863 |  | \＄1，917 |  | \＄775 |  |
| ＊ 44 selected pro | dures |  |  |  |  |  |  |  |  |  |

TABLE 3
Distribution of Beneficiaries by Aggregate Submitted Charges

| Aggregate Submitted Charges * |  | Number | Percent | Cumulative Percent |
| :---: | :---: | :---: | :---: | :---: |
| Under \$30 |  | 19,733 | 24.5\% | 24.5\% |
| \$ | 30-49 | 16,655 | 20.7 | 45.2 |
|  | 50-74 | 12,982 | 16.1 | 61.3 |
|  | 75-99 | 8,571 | 10.7 | 72.1 |
|  | 100-149 | 8,814 | 11.0 | 83.1 |
|  | 150-199 | 3,692 | 4.6 | 87.7 |
|  | 200-299 | 3,344 | 4.6 | 91.9 |
|  | 300-394 | 1,744 | 2.2 | 94.1 |
|  | 400-499 | 1,072 | 1.5 | 95.4 |
| 500-999 |  | 2,294 | 2.9 | 98.3 |
| \$1,000 and over |  | 1,499 | 1.9 | 100.0 |
| n |  | 80,400 |  |  |

* 44 selected procedures

Source: PIPGC854

TABLE 4
Distribution of Payment Origin of Allowed Charges by Method of Payment (Weighted by Number of Services)

| Type of Charge Used As Basis of Allowed | Method of Payment |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | (Type of Prevailing Used in Reasonable Charge Process) |  |  |  |  |
|  |  |  |  |  |  |
| Charge | Benchmark | Unad justed | Single | ARCS | ARCD |
| Customary | 40.0 | 54.4 | 45.2 | 29.0 | 28.1 |
| Prevailing | 39.6 | 9.7 | 46.9 | 41.9 | 41.9 |
| Fiftieth percentile | 0.5 | 0.5 | 0.5 | 0.5 | 0.5 |
| Carrier-wide | 2.3 | 1.3 | N.A. | 4.5* | 5.0* |
| Submitted | 5.2 | 6.5 | 5.3 | 11.7 | 12.1 |
| Prevailing equal to customary | 12.3 | 27.5 | 2.1 | 12.3 | 12.3 |

*ARC
Source: PIPGC 708, 4/25/79

TABLE 5
Cumulative Frequency Distribution of Number of Services by Ratio of Allowed Charges to Submitted Charges for Each Method of Payment

*Numbers in parentheses are percents of distributions represented by mode.

TABLE 6

Cumulative Frequency Distribution of Claims by Ratio of Allowed Charges to Submitted Charges for Each Method of Payment

| Method of PaymentMe of Prevailing Used in Reasonable Charge Process) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Ratio | Benchmark | Unadjusted | Single | ARCS | ARCD |
| . 00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| . 10 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| . 20 | 0.01 | 0.01 | 0.01 | 0.00 | 0.00 |
| . 30 | 0.15 | 0.06 | 0.23 | 0.13 | 0.13 |
| . 40 | 0.97 | 0.49 | 3.18 | 0.79 | 0.79 |
| . 50 | 4.20 | 1.85 | 7.27 | 3.75 | 3.73 |
| . 60 | 13.00 | 5.41 | 18.22 | 12.58 | 12.56 |
| . 70 | 20.50 | 10.12 | 38.86 | 18.31 | 18.32 |
| . 80 | 46.91 | 30.52 | 48.84 | 45.46 | 45.11 |
| . 90 | 57.37 | 41.24 | 57.89 | 55.67 | 56.18 |
| 1.00 | 100.00 | 100.00 | 100.00 | 100.00 | 100.00 |
| Median | . 82 | 1.00 | . 81 | . 82 | . 82 |



PROGRAM DUTLAY FOR SELECTEO PROCEDURES BY MEIHOD OF PAYMENT, BY SPECIALIY TYPE
$7: 40$ WEDNESOAY, JUNE 6,1979

| SPEC_IYP | number | 8 | $u$ | S | AS | A0 | U_8 | S_8 | AS_B | AS_S | A0] | U_TO_B | S_10_8 | AS_IO_8 | S_10_S | AD_10_8 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 6P. | 511 | 1257034 | 1414919 | 1392503 | 1276482 | 1272929 | 157885 | 135469 | 19448 | $-116021$ | 15895 | 112.56 | 110.78 | 101.55 | 91.67 | 101.26 |
| MED. | 450 | 2901818 | 3165838 | 2820707 | 2910157 | 2910660 | 264020 | -81111 | 8339 | 89450 | 8842 | 109.10 | 97.20 | 100.29 | 103.17 | 100.30 |
| SURG. | 541 | 1989219 | 2110886 | 1825359 | 1995963 | 1997543 | 121667 | -163060 | 6744 | 170604 | 8324 | 106.12 | 91.76 | 100.34 | 109.35 | 100.42 |
| OTHER | 127 | 140043 | 143663 | 130848 | 140140 | 140361 | 3620 | -9195 | 97 | 9292 | 318 | 102.58 | 93.43 | 100.07 | 107.10 | 100.23 |

PROGRAN DUTLAY FQR SELECTEO PROCEDURES BY METMOD OF PAYFENT, DY BOARD CERTIFICAIION SIATUS
7840 WEDNESOAY, JUWE 6, 1979

| CERI_TYP | MUMBER | - | U | 5 | AS | 40 | U_8 | S_8 | AS_8 | AS_S | A0」 | U_TO_B | S_10_8 | AS_10_8 | S_T0_S | O_IO_8 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| BOARO | 377 | 1824410 | 1968383 | 1724242 | 1028326 | 1832698 | 143973 | -100168 | 3916 | 104084 | 8288 | 107.89 | 94.51 | 100.21 | 106.04 | 100.45 |
| HON_ED. | 1254 | 4463704 | 4866923 | 4445176 | 4494417 | 4488795 | 403219 | -18528 | 30713 | 49241 | 25091 | 109.03 | 99.58 | 100.69 | 101.11 | 100.56 |

PROGRAM DUTLAY FOR SELECTED PROCEDURES BY WETHOD OF PATMENT, BY SPECIALIY 7:40 WEDNESOAY, JUNE O. 1979

| SPEC | WUMEER | 8 | U | S | AS | 40 | U_B | S_8 | AS_B | AS_S | AD_8 | U_10_8 | S_10_8 | AS_IO_B | AS_10_S | AD_ $\mathrm{IO}_{-} 8$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 01 | 493 | 1140344 | 1296548 | 1275102 | 1159074 | 1155616 | 156204 | 134758 | 18730 | -116028 | 15272 | 113.70 | 111.82 | 101.64 | 90.90 | 101.34 |
| 02 | 157 | 459555 | 511309 | 461642 | 464154 | 464590 | 51754 | 2087 | 4599 | 2512 | 5035 | 111.26 | 100.45 | 101.00 | 100.54 | 101.10 |
| 03 | 8 | 5522 | 5947 | 5522 | 5534 | 5526 | 425 | 0 | 12 | 12 | 4 | 107.70 | 100.00 | 100.22 | 100.22 | 100.07 |
| 04 | 42 | - 75593 | 76531 | 63268 | 76023 | 76029 | 938 | -12325 | 430 | 12755 | 436 | 101.24 | 83.70 | 100.57 | 120.16 | 100.58 |
| 00 | 17 | 91610 | 100996 | 91610 | 91892 | 91847 | 9386 | 0 | 282 | 282 | 237 | 110.25 | 100.00 | 100.31 | 100.31 | 100.26 |
| 07 | 40 | 10143 | 71223 | 56125 | 70417 | 70318 | 1080 | -14018 | 274 | 14292 | 175 | 101.54 | 80.02 | 100.39 | 125.46 | 100.25 |
| 06 | 18 | 116690 | 118371 | 117402 | 117409 | 117313 | 1681 | 712 | 719 | 7 | 623 | 101.44 | 100.61 | 100.62 | 100.01 | 100.53 |
| 10 | 4 | 25208 | 25905 | 25208 | 25230 | 25233 | 697 | 0 | 22 | 22 | 25 | 102.76 | 100.00 | 100.09 | 100.09 | 100.10 |
| 11 | 377 | 2692126 | 2943797 | 2625034 | 2699650 | 2700340 | 251671 | -67092 | 7524 | 74616 | 8214 | 109.35 | 97.51 | 100.28 | 102.84 | 100.31 |
| 13 | 18 | 30226 | 30618 | 25399 | 30242 | 30240 | 392 | -4827 | 16 | 4843 | 14 | 101.30 | 84.03 | 100.05 | 119.07 | 100.05 |
| 14 | 3 | 343 | 425 | 343 | 343 | 343 | 82 | 0 | 0 | 0 | 0 | 123.91 | 100.00 | 100.00 | 100.00 | 100.00 |
| 16 | 150 | 50082 | 53154 | 42174 | 50326 | 50579 | 3072 | -7908 | 244 | 8152 | 497 | 106.13 | 84.21 | 100.49 | 119.33 | 100.99 |
| 16 | 85 | 721711 | 727918 | 591280 | 722418 | 722660 | 6207 | -130431 | 707 | 131138 | 949 | 100.86 | 81.93 | 100.10 | 122.18 | 100.13 |
| 20 | 46 | 202430 | 252778 | 195033 | 202510 | 202506 | 50348 | -7397 | 80 | 7477 | 76 | 124.67 | 96.35 | 100.04 | 103.83 | 100.04 |
| 22 | 15 | 16887 | 17103 | 15315 | 16897 | 16897 | 216 | -1572 | 10 | 1582 | 10 | 101.28 | 90.69 | 100.06 | 110.33 | 100.06 |
| 24 | 2 | 582 | 696 | 582 | 582 | 582 | 114 | 0 | 0 | 0 | 0 | 119.59 | 100.00 | 100.00 | 100.00 | 100.00 |
| 25 | 14 | 11246 | 11780 | 10638 | 11266 | 11473 | 534 | -608 | 20 | 628 | 227 | 104.75 | 94.59 | 100.18 | 105.90 | 102.02 |
| 26 | 26 | 6596 | 6910 | 5911 | 6639 | 6653 | 314 | -685 | 43 | 728 | 57 | 104.76 | 89.61 | 100.65 | 112.32 | 100.86 |
| 28 | 5 | 12216 | 12998 | 12216 | 12232 | 12229 | 782 | 0 | 16 | 16 | 13 | 106.40 | 100.00 | 100.13 | 100.13 | 100.11 |
| 29 | 4 | 17209 | 17970 | 17209 | 17434 | 17397 | 761 | 0 | 225 | 225 | 188 | 104.42 | 100.00 | 101.31 | 101.31 | 101.09 |
| 30 | 50 | 74852 | 77009 | 73349 | 74859 | 74862 | 2157 | -1503 | 7 | 1510 | 10 | 102.88 | 97.99 | 100.01 | 102.06 | 100.01 |
| 33 | 13 | 57144 | 62933 | 57144 | 57168 | 57169 | 5789 | 0 | 24 | 24 | 25 | 110.13 | 100.00 | 100.04 | 100.04 | 100.04 |
| 34 | 40 | 409562 | 412145 | 401678 | 410206 | 410857 | 2583 | -7884 | 646 | 8528 | 1295 | 100.63 | 98.08 | 100.16 | 102.12 | 100.32 |
| 49 | 4 | 236 | 244 | 236 | 236 | 236 | 8 | 0 | 0 | 0 | 0 | 103.39 | 100.00 | 100.00 | 100.00 | 100.00 |

PRGGRAM OUTLAY FOR SELECTED PRDCEDURES EY METHOD OF PATHENT AND PHYSICIAN ASSIGNAENT CHARACTERISIICS
7:48 WEONESDAY, JUNE 6. 197

| ASGN | NuMbek | B | U | \$ | 45 | 40 | U_8 | S_8 | AS_B | AS_S | AD_8 | U_IO_8 | S_T0_8 | AS_TO_B | AS_10_S | 40_70_8 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 0 | 443 | 442706 | 481262 | 441810 | 445626 | 445458 | 38496 | -956 | 2860 | 3816 | 2692 | 108.69 | 99.78 | 100.65 | 100.86 | 100.61 |
| 1-4 | 110 | 510845 | 550417 | 501533 | 514548 | 514575 | 39572 | -9312 | 3703 | 13015 | 3730 | 107.75 | 98.18 | 100.72 | 102.60 | 100.73 |
| 5-9 | 106 | 543021 | 588129 | 529578 | 544974 | 544734 | 45108 | $-13443$ | 1953 | 15396 | 1713 | 108.31 | 97.52 | 100.36 | 102.91 | 100.32 |
| 10-15 | 107 | 551319 | 595277 | 537403 | 557634 | 556782 | 43958 | -13916 | 6315 | 20231 | 5463 | 107.97 | 97.48 | 101.15 | 103.76 | 100.99 |
| 16-23 | 107 | 623474 | 678662 | 610744 | 627123 | 626813 | 55188 | -12730 | 3649 | 16379 | 3339 | 108.85 | 97.96 | 100.59 | 102.68 | 100.54 |
| 24-30 | 101 | 601092 | 644218 | 595610 | 605797 | 606642 | 43126 | -5482 | 4705 | 10187 | 5550 | 107.17 | 99.09 | 100.78 | 101.71 | 100.92 |
| 31-40 | 101 | 588202 | 634553 | 571874 | 592150 | 591539 | 46351 | -16328 | 3948 | 20276 | 3337 | 107.88 | 97.22 | 100.67 | 103.55 | 100.57 |
| 41-50 | 93 | 528661 | 570557 | 520571 | 530362 | 530431 | 41896 | -8090 | 1701 | 9791 | 1770 | 107.92 | 98.47 | 100.32 | 101.88 | 100.33 |
| 51-89 | 211 | 1143913 | 1238102 | 1118607 | 1148221 | 1147792 | 94189 | -25306 | 4308 | 29614 | 3079 | 108.23 | 97.79 | 100.38 | 102.65 | 100.34 |
| 90-99 | 107 | 575010 | 650590 | 567664 | 576065 | 576489 | 75580 | -7346 | 1055 | 8401 | 1479 | 113.14 | 98.72 | 100.18 | 101.48 | 100.26 |
| 100 | 145 | 179813 | 203539 | 174022 | 160244 | 180237 | 23726 | -5791 | 431 | 6222 | 424 | 113.19 | 96.78 | 100.24 | 103.58 | 100.24 |

PRCGRAM OUTLAY FOR SELECTED PROCEOLRES BY METHOO OF PAYHENT ANO VALUE OF AGGREGATE SURNITIED CHARGES
$7: 48$ WEDNESDAY, JUNE 6. 1979

| Sugril | mumber | B | U | 5 | 45 | AD | $U_{-8}$ | S_8 | 45_8 | AS_S | AD_B | U_TO_B | S_TO_B | AS_T0_8 | AS_10_S | AD_TD_B |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 0-999 | 569 | 105574 | 115057 | 100721 | 106622 | 106568 | 9483 | -4853 | 1048 | 5901 | 994 | 108.98 | 95.40 | 100.99 | 105.86 | 100.94 |
| 1000-1599 | 16C | 148443 | 159560 | 146918 | 150378 | 150144 | 11117 | -1525 | 1935 | 3460 | 1701 | 107.49 | 98.97 | 101.30 | 102.36 | 101.15 |
| 2000-2999 | 123 | 193611 | 212590 | 194700 | 195924 | 196018 | 18979 | 1089 | 2313 | 1224 | 2407 | 109.80 | 100.56 | 101.19 | 100.63 | 101.24 |
| 3000-3999 | 95 | 218959 | 238218 | 217499 | 221937 | 221190 | 19259 | $-1460$ | 2978 | 4438 | 2231 | 108.80 | 99.33 | 101.36 | 102.04 | 101.02 |
| 4000-4999 | B6 | 249817 | 270328 | 250642 | 253121 | 252651 | 20511 | 825 | 3304 | 2479 | 2834 | 108.21 | 100.33 | 101.32 | 100.99 | 101.13 |
| 5000-5999 | 66 | 226442 | 248662 | 228181 | 229422 | 229026 | 22220 | 1739 | 2980 | 1241 | 2584 | 109.81 | 100.77 | 101.32 | 100.54 | 101.14 |
| 6000-6999 | 59 | 242786 | 270250 | 248053 | 244607 | 244310 | 27464 | 5267 | 1821 | -3446 | 1524 | 111.31 | 102.17 | 100.75 | 98.61 | 100.63 |
| 7000-8999 | 100 | 503596 | 558223 | 508241 | 506894 | 506963 | 54627 | 4645 | 3298 | $-1347$ | 3367 | 110.85 | 100.92 | 100.65 | 99.73 | 100.67 |
| 9000-10999 | 81 | 522402 | 568108 | 522587 | 526189 | 525686 | 45706 | 185 | 3787 | 3602 | 3284 | 108.75 | 100.04 | 100.72 | 100.69 | 100.63 |
| 11000-14999 | 103 | 851746 | 922334 | 838666 | 856697 | 856583 | 70588 | -13080 | 4951 | 18031 | 4837 | 108.29 | 98.46 | 100.58 | 102.15 | 100.57 |
| 15060-ç999 | 94 | 1133700 | 1237158 | 1112175 | 1137658 | 1138298 | 103658 | -21525 | 3958 | 25483 | 4598 | 109.13 | 98.10 | 100.35 | 102.29 | 100.41 |
| 21000-44999 | 82 | 1504437 | 1614472 | 1429830 | 1506658 | 1507187 | 110035 | -74607 | 2221 | 76828 | 2750 | 107.31 | 95.04 | 100.15 | 105.37 | 100.18 |
| 45000 | 9 | 386600 | 420348 | 371205 | 386636 | 386866 | 33748 | $-15395$ | 36 | 15431 | 266 | 108.73 | 96.02 | 100.01 | 104.16 | 100.07 |


| n_total |  | SICIAN R | REVENU | E FOR | SELECIEO | PROCEDUR | $\begin{aligned} & \text { ESS FROM } \\ & \text { ALL SP } \end{aligned}$ | PECl | $\begin{aligned} & \text { CLAMS } \\ & \text { LIES } \end{aligned}$ | SIMGLE | FEE VS. | BENCHMAR | $R K \text {, B }$ | $\begin{aligned} & \text { SPEC1A } \\ & 7: 41 \text { WED } \end{aligned}$ | ALIV DNE SDAY. | JUNE 6. |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 5 | M | PCI_UP | B_UP | S_UP | SB_UP | N_ON | PCT_DN | B_ON | S_DN | SB_ON | N_EQ | PCI_EO | B_EQ | S_EO |
| n_roval |  |  |  |  |  |  |  |  | 36 | 5135065 | 5052583 | 98.3937 | 731 | 45 | 1913212 | 1913212 |
| 1631 | 8923832 | 8887204 | 320 | 20 | 1675555 | 1921409 | 102.445 | 580 | 36 | 5135065 |  | 96.3937 | 3 | S | 1913212 | 1913212 |

HYSICIAN REYENLE FRR SELECIED PROCEDURES FRON MLL CLAIMS - SIMGLE FEE VS. BEMCHMARK, BY SPECIALTY CRDUP
7:41 MEDNESDAY, JUNE 6. 1979

| SPEC_TYP | M_IOTAL | B | S | N_UP | PCI_UP | B_UP | S_UP | SB_UP | N_DN | PCT_ON | 0 - ON | S_ON | S8_DN | N_EO | PCI_EO | B_EQ | S_EO |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1889418 | 1931804 | 231 | 45 | 1316003 | 1358461 | 103.225 | 1 | 0 | 1765 | 1713 | 97.0538 | 279 | 55 | 571650 | 571650 |
| MED. | 450 | 4070565 | 4040600 | 3 | 1 | 18502 | 18533 | 100.168 | 307 | 68 | 3370858 | 3340862 | 99.1101 | 140 | 31 | 681205 | 681205 |
| MED. | 450 | 4070565 | 4040600 | 3 |  |  |  |  | 225 | 41 | 1661651 | 1615036 | 97.1947 | 236 | 43 | 587126 | 587126 |
| SURG. | 543 | 2775521 | 2732030 | 82 | 15 | 526744 | 529868 | 100.593 | 225 | 41 | 1661651 | 1615036 | 97.1947 |  |  |  |  |
| CTHER | 127 | 188328 | 182770 | 4 | 3 | 14306 | 14567 | 101.824 | 47 | 37 | 100791 | 94972 | 94.2267 | 76 | 60 | 73231 | 73231 |

HYSICIAN GEVENUE FOR SELECTED PROCEDURES FROM ALL CLAIMS - SIWGLE FEE VS. BENCHMARK, BY BOARD CERTIFICATIDN SIATUS
754 WEDNESDAY, JUNE 6. 1979


PHYSICIAN REVENUE FOR SELECIEO PROCEDURES FRON ALL CLAIMS - SINGLE FEE VS. BEMCHMARK, BY SPECIALIY $7: 41$ WEONESDAY, JUWE 6, 1979

| SPEC | M_JOTAL | 8 | \$ | N_UP | PCT_UP | B_UP | S_UP | SB_UP | N_DN | PCI_DN | B_DN | S_DN | SB_DN | N_EQ | PCI_EQ | B_EQ | S_EO |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 1771347 | 226 | 46 | 1236476 | 1278845 | 103.427 | 1 | 0 | 1765 | 1713 | 97.0538 | 266 | 54 | 490789 | 490789 |
| 01 | 493 | 1729030 | 177134 | 226 |  |  |  |  | 11 | 7 | 71031 | 70912 | 99.8325 | 64 | 54 | 245476 | 245476 |
| 02 | 157 | 681128 | 682343 | 62 | 39 | 364621 | 365955 | 100.366 | 11 | 7 | 11031 | 10912 |  |  |  |  |  |
| 03 | 0 | 7112 | 7112 | - | - | - | - | - | * | * | - | - | - | 8 | 100 | 7112 | 7112 |
|  |  |  |  |  |  |  |  |  | 31 | 74 | 94317 | 91152 | 96.6443 | 11 | 26 | 14783 | 14783 |
| 04 | 42 | 109100 | 105935 | - | - | - | - | . |  |  |  |  |  | 17 | 100 | 127487 | 127487 |
| 06 | 17 | 127487 | 127487 | - | - | - | - | - | - | - |  |  |  |  |  |  |  |
| 67 | 40 | 95107 | 88603 | 1 | 3 | 3767 | 3774 | 100.186 | 31 | 78 | 82681 | 76170 | 92.1252 | 8 | 20 | 8659 | 8659 |
| Od | 18 | 160388 | 160457 | 5 | 28 | 79527 | 79596 | 100.007 | - | - | * | - | - | 13 | 72 | 80861 | 80861 |
|  |  |  |  |  |  |  |  |  |  |  |  | - | - | 4 | 100 | 34355 | 34355 |
| 10 | 4 | 34355 | 34355 | * | * | - | - | - | - |  |  |  |  |  |  |  |  |
| 11 | 37 | 3784562 | 3761101 | 2 | 1 | 14735 | 14759 | 100.163 | 276 | 73 | 3288177 | 3264692 | 99.2858 | 99 | 26 | 481650 | 481650 |
|  |  |  |  |  |  |  |  |  | 15 | 83 | 40597 | 38152 | 93.9774 | 3 | 17 | 794 | 794 |
| 13 | 18 | 41391 | 38946 | - | - | - | - | . |  |  |  |  |  |  |  |  |  |
| 14 | 3 | 695 | 695 | - | * | * | - | - | - | - | - | - | - |  | 100 |  |  |
|  | 150 | 3277 | 71170 | 1 | 1 | 1384 | 1392 | 100.576 | 60 | 40 | 35896 | 34284 | 95.5092 | 89 | 59 | 35494 | 35494 |
| 16 | 150 | 127 |  |  |  |  |  |  |  | 82 | 911421 | 878946 | 96.4369 | 14 | 16 | 52218 | 52218 |
| 16 | 85 | 965819 | 933352 | 1 | 1 | 2180 | 2188 | 100.367 | 70 | 82 | 911421 | 678946 | 96.4369 |  |  |  |  |
| 20 | 46 | 291251 | 288605 | 16 | 35 | 146024 | 147770 | 101.196 | 26 | 57 | 137974 | 132982 | 96.3819 | 4 | 9 | 7253 | 7253 |
|  |  |  | 21230 | 1 | 7 | 6332 | 6412 | 101.263 | 4 | 27 | 12445 | 11275 | 90.5986 | 10 | 67 | 3543 | 3543 |
| 22 | 15 | 22320 | 21230 | 1 | 7 |  |  |  |  |  |  |  |  | 2 | 100 | 739 | 739 |
| 24 | 2 | 739 | 739 | - | - | - | - | - | - | - | - |  |  |  |  |  |  |
| 25 | 14 | 15544 | 15182 | - | - | - | - | - | 6 | 43 | 3645 | 3283 | 90.0686 | 8 | 57 | 11899 | 11899 |
|  |  |  |  |  |  |  | 122 | 101.667 | 7 | 27 | 5372 | 5059 | 94.1735 | 18 | 69 | 4195 | 4195 |
| 26 | 26 | 9687 | 9376 | 1 | 4 | 120 | 122 | 101.667 | 7 | 27 |  |  |  |  |  |  |  |
| 28 | 5 | 17735 | 17735 | - | - | - | - | - | - | * | - | - | - | 5 | 100 | 17735 | 17735 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  | 4 | 100 | 21942 | 21942 |
| 29 | 4 | 21942 | 21942 | - | - | - | - | - | - | - |  |  |  |  |  |  |  |
| 30 | 50 | 99051 | 97701 | 2 | 4 | 7854 | 8033 | 102.279 | 15 | 30 | 38732 | 37203 | 96.0524 | 33 | 66 | 52465 | 52465 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  | 13 | 100 | 81261 | 81261 |
| 33 | 13 | 81261 | 81261 | - | - | - | - - | - | - | - | - |  |  |  |  |  |  |
| 34 | 40 | 555019 | 550795 | 52 | 5 | 12535 | 512563 | 100.223 | 27 | 68 | 411012 | 406760 | 98.9655 | 11 | 28 | 131472 | 131472 |
|  |  |  |  |  |  |  |  |  |  |  |  | - | 仡 | 4 | 100 | 335 | 5335 |

PHYSICIAN REVENUE FOR SELECTED PROCEDURES FROM ALL CLAIMS
742 WEDNESOAY, JUNE 6. 1979 AYERAGE REASOMABLE CHARGE (SINGLE FEE) VS. BENCHMARK, BY SPECIALIY

ALL SPECIALIIES

| h. IUTAL | 8 | 4 S | N_UP | PCI_UP | B_UP | AS_UP | ASB_UP | N_OM | PCT_ON | 8_DN | AS_ON | ASB_ON | N_EO | PCT_EQ | 1.EEO | AS_EO |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| h_TuTAL | 0 |  |  |  |  |  |  |  |  |  |  |  | 1418 | 87 | 7141819 | 7141819 |
| 1631 | 8923832 | 8935886 | 213 | 13 | 1782013 | 1794077 | 100.677 | - | - | - |  | - |  |  |  |  |

PHYSICIAN REVENUE FOR SELECTED PROCEDURES FROM ALL CLAINS
7842 HEDNE SOAY, JUNE 6, 1979 AYERAGE REASONABLE CMARGE (SINGLE FEE) VS. BEMCHMARK, BY SPECIALTY GRDUP


PHYSICIAM REYENUE FOR SELECTED PROCEDURES FKOM ALL CLAIMS 7.242 WEOWESOAY. JUNE 6.1979 IVERACE REASOMABLE CHARCE (SINCLE FEEI VS. BENCHAARK, BY BOARD CERTIFICATION STATUS


PHYSICIAN REVENUE FOR SELECTED PRDCEDURES FRON MLL CLAIMS 7842 WE OWESOAY, JUNE 6, 1979 AVERAGE REASONABLE CHARGE (SINGLE FEES VS. BENCHMARK, BY SPECIALIY

| SPEC | m_JOTAL | 8 | AS | N_UP | PCT_UP | B_UP | AS_UP | A58_UP | N_ON | PCT_ON | 8_DN | AS_ON | AS6_DN | N_EO | PCT_EO | 8_E0 | AS_EQ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 01 | 493 | 1729030 | 1736542 | 107 | 22 | 546319 | 553831 | 101.375 | - | - | - | - | - | 386 | 78 | 1182711 | 1182711 |
| 02 | 157 | 681128 | 681933 | 14 | 9 | 80074 | 80879 | 101.005 | - | - | - | - | - | 143 | 91 | 601054 | 601054 |
| 03 | 8 | 7112 | 7113 | 1 | 13 | 670 | 671 | 100.149 | - | - | - | - | - | 7 | 88 | 6442 | 6442 |
| 04 | 42 | 109100 | 109237 | 3 | 7 | 5540 | 5677 | 102.473 | - | - | - | - | - | 39 | 93 | 103560 | 103560 |
| Ot | 17 | 127487 | 127493 | 2 | 12 | 28656 | 28662 | 100.021 | - | - | - | - | - | 15 | 88 | 98831 | 98831 |
| 07 | 40 | 95107 | 95323 | 2 | 5 | 6396 | 6612 | 103.377 | - | - | - | - | - | 38 | 95 | 88711 | 88711 |
| OE | 18 | 160388 | 160961 | 5 | 28 | 39680 | 40253 | 101.444 | - | - | - | - | - | 13 | 72 | 120708 | 120708 |
| 1 C | 4 | 34355 | 34356 | 1 | 25 | 12666 | 12667 | 100.008 | - | * | - | - | - | 3 | 75 | 21689 | 21689 |
| 11 | 377 | 3784562 | 3786815 | 56 | 15 | 820341 | 022594 | 100.275 | - | * | - | - | - | 321 | 85 | 2964221 | 2964221 |
| 13 | 18 | 41391 | 41411 | 1 | 6 | 84 | 104 | 123.610 | - | - | - | - | - | 17 | 94 | 41307 | 41307 |
| 14 | 3 | 695 | 695 | - | - | - | - | * | - | - | - | - | - | 3 | 100 | 695 | 695 |
| 16 | 150 | 72774 | 72791 | 3 | 2 | 3688 | 3705 | 100.461 | - | - | - | - | - | 147 | 98 | 69086 | 69086 |
| 16 | 85 | 965819 | 965953 | 3 | 4 | 30578 | 30712 | 100.438 | - | - | - | - | - | 82 | 96 | 935241 | 935241 |
| 20 | 46 | 291251 | 291254 | 1 | 2 | 9595 | 9598 | 100.031 | - | * | - | - | - | 45 | 98 | 281656 | 281656 |
| 22 | 15 | 22320 | 22320 | - | - | - | - | - | - | - | * | - | - | 15 | 100 | 22320 | 22320 |
| 24 | 2 | 739 | 739 | - | - | - | - | - | * | * | * | - | * | 2 | 100 | 739 | 739 |
| 25 | 14 | 15544 | 15552 | 2 | 14 | 2406 | 2414 | 100.333 | - | - | - | - | - | 12 | 86 | 13138 | 13138 |
| 26 | 26 | 9687 | 9687 | - | $\bullet$ | - | - | - | - | - | - | - | * | 26 | 100 | 9687 | 9687 |
| 2 B | 5 | 17735 | 17740 | 1 | 20 | 3560 | 3565 | 100.140 | * | - | * | * | * | 4 | 80 | 14175 | 14175 |
| 25 | 4 | 21942 | 22104 | 2 | 50 | 19696 | 19858 | 100.023 | * | - | - | * | - | 2 | 50 | 2246 | 2246 |
| 30 | 50 | 99051 | 99058 | 1 | 2 | 3335 | 3342 | 100.210 | - | - | - | * | - | 49 | 98 | 95716 | 95716 |
| 33 | 13 | 81261 | 81291 | 1 | 6 | 86 | 116 | 134.884 | - | - | * | * | * | 12 | 92 | 81175 | 81175 |
| 34 | 40 | 555019 | 555193 | 7 | 18 | 168643 | 168817 | 100.103 | * | - | * | * | - | 33 | 83 | 386376 | 386376 |
| 45 | 4 | 335 | 335 | - | - | - | - | - | - | * | - | * | - | 4 | 100 | 335 | 335 |

PHYSICIAM REVENUE FOR SELECTED PROCEDURES FROM ALL CLAIMS 7342 WEDNESDAY, JUNE 6 , 1979 AVERAGE REASOMABLE CHARGE (OQUBLE FEE) VS. BENCHMARK, BY SPECIALIY

ALL SPECIALTIES

| N_TUTAL | 8 | 40 | N_UP | PCT_UP | B_UP | AO_UP | A0B_UP | N_DN | PCT_ON | B_ON | 40.DN | ADB_DN | N_EO | PCT_EQ | B_EQ | AO_EO |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1631 | 8923832 | 6936150 | 226 | 14 | 1969725 | 1982043 | 100.625 |  | - | - |  |  | 1405 | 86 | 6954107 | 695410 |

PHYSICIAN REVENUE FOR SELECTED PRDCEDURES FROM ALL CLAIMS 7842 WEDNESOAY, JUNE 6,1979 AVERAGE REASOMABLE CHARGE (DOUSLE FEE) VS. BENCHMARK, BY SPECIALIY GROUP

| SPEC_TYP | N_TOIAL | 8 | AD | N_UP | PCT_UP | B_UP | AD_UP | ADB_UP | M_ON | PCT_ON | B_DN | AD_DN | AD8_DN | N_EQ | PCT_EQ | B_EO | AD_EQ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| CP. | 511 | 1889418 | 1896452 | 108 | 21 | 564011 | 571045 | 101.247 | - | - | - | - | - | 403 | 79 | 1325407 | 1325407 |
| HEC. | 450 | 4070565 | 4073764 | 68 | 15 | 888878 | 892077 | 100.360 | - | - | - | - | - | 382 | 85 | 3101687 | 3181687 |
| SUFG. | 543 | 2775521 | 2777528 | 46 | 8 | 511011 | 513018 | 100.393 | - | - | - | - | - | 497 | 92 | 2264510 | 2264510 |
| OIHER | 127 | 168328 | 188406 | 4 | 3 | 5825 | 5903 | 101.339 | * | - | - | - | - | 123 | 97 | 182503 | 182503 |

PHYSICIAN REVENUE FOR SELECTED PROCEDURES FKOH ALL CLAIMS $7: 42$ WEDNESDAY, JUNE 6,1979 AVERACE REASONABLE CHARGE IDOUQLE FEEI VS. BENCHMARK, BY BOARD CERTIFICATION STATUS

| CERT_TYP | N_ Totat | 6 | AD | N_UP | PCT_UP | B_UP | AD_UP | AD8_UP | N_ON | PCT_DN | B_ON | AD_DN | ADB_DN | N_EO | PCI_EO | B_EO | AO_EO |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| BUARO | 377 | 2590141 | 2593172 | 57 | 15 | 780480 | 783511 | 100.36 | $\bullet$ | - | * | - | - | 320 | 85 | 1809661 | 1809061 |
| MON_BC. | 1254 | 6333691 | 6342978 | 169 | 13 | 1189245 | 1198532 | 100.781 | - | * | * | - | - | 1085 | 87 | 5144446 | 5144446 |

PHYSICIAN REVENUE FOR SELECTEO PRDCEDURES FROM MLL CLAIMS 7 I42 WEONESOAY, JUNE 6, 1979 IVERAGE REASCMABLE CHARGE (DOUQLE FEE) VS. BENCHMARK, BY SPECIALTY

|  |  |  |  |  | PCI_UP | B_UP AD | AD_UP A | AOB_UP | N_DN | PCI_OM | 8_ON | AD_DM | ADB_DN | n_EQ | PCt_EQ | 8_EO | AD_EQ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SPEC | n_ICIAL | $B$ | AD N- |  | PCI_UP |  |  |  |  |  |  |  | - | 390 | 79 | 1204699 | 1204699 |
| 01 | 453 | 17290301 | 17355651 | 103 | 21 | 5243315 | 530866 | 101.246 | - | - | * |  |  | 143 | 91 | 591274 | 591274 |
| ci | 157 | 681128 | 682404 | 14 | 9 | 89854 | 91130 | 101.420 | - | - | - | - |  | 8 | 100 | 7112 | 7112 |
| 63 | 8 | 7112 | 7112 | * | - | ${ }^{\bullet}$ | ${ }^{\bullet}$ | - | - |  |  |  |  | 37 | 88 | 93245 | 93245 |
| 04 | 42 | 109100 | 109232 | 5 | 12 | 15855 | 15987 | 100.833 | - | - | - |  |  | 15 | 88 | 98831 | 98831 |
| 00 | 17 | 127487 | 127496 | 2 | 12 | 28656 | 28665 | 100.031 | - | - | - | - |  | 38 | 95 | 88711 | 88711 |
| c 7 | 40 | 95107 | 95243 | 2 | 5 | 6396 | 6532 | 102.126 | - | - | - | - |  | 13 | 72 | 120708 | 120708 |
| Or | 18 | 160388 | 160887 | 5 | 28 | 39680 | 40179 | 101.258 | - | - | - |  |  | 3 | 75 | 21689 | 21689 |
| 10 | 4 | 34355 | 34356 | 1 | 25 | 12666 | 12667 | 100.008 | - | - | - | . |  | 316 | 84 | 2963096 | 2963098 |
| 11 | 377 | 3784562 | 3787470 | 61 | 16 | 821464 | 826372 | 100.354 | - | - | - | - |  | 17 | 94 | 41307 | 41307 |
| 13 | 18 | 41391 | 41408 | 1 | 6 | 84 | 101 | 120.238 | - | - | - | - |  | 3 | 100 | 695 | 695 |
| 14 | 3 | 695 | 695 | - | - | - | - |  |  |  |  |  |  | 147 | 98 | 69086 | 69086 |
| 10 | 150 | 72774 | 72797 | 3 | 2 | 3688 | 3711 | 100.624 | - | - | - | - |  | 78 | 92 | 872813 | 872813 |
| 16 | 85 | 965819 | 965983 | 7 | 8 | 93006 | 9317 | 100.176 | - | - | - | - |  | 44 | 96 | 271756 | 271756 |
| 2 C | 46 | 291251 | 291253 | 2 | 4 | 19495 | 19497 | 100.010 | - | - | - | - | - | 15 | 100 | 22320 | 22320 |
| 22 | 15 | 22320 | 22320 | - | - |  | - - |  |  |  |  |  |  | 2 | 100 | 739 | 739 |
| 24 | 2 | 739 | 739 | 9 | - |  | - ${ }^{-}$ | - 102 |  |  |  |  |  | 12 | 86 | 13138 | 13138 |
| 25 | 14 | 15544 | 15596 | b 2 | 14 | 2406 | 6 2458 | 8 102.161 | - | - | - | - |  | 26 | 100 | 9687 | 9687 |
| 26 | 26 | 9687 | 79687 | 7 | - |  | - ${ }^{\circ}$ | - ${ }^{-}$ |  |  |  |  |  | 4 | 80 | 14175 | 14175 |
| 28 | 5 | 17735 | 517739 | 9 | 20 | 3560 | 03564 | 100.112 | $2 \cdot$ | - | - |  |  | 2 | 50 | 2246 | 2246 |
| 25 | 4 | 21942 | 222087 | 7 | 50 | 19696 | 19841 | 1100.736 |  | - | . | . | - | 49 | 98 | 95716 | -95716 |
| 30 | 50 | 99051 | 199060 | 0 | 2 | 3335 | 53344 | 4100.270 | - | - | - |  |  | 11 | 85 | 77975 | 571975 |
| 33 | 13 | 81261 | 181292 | 2 | 15 | 3286 | 63317 | 7100.943 | 3 | - | - |  |  | 28 | 70 | 272752 | 272752 |
| 34 | 40 | 555019 | 9555394 | 412 | 30 | 282267 | 7282642 | 22100.133 | 3 | - | - |  | . | 4 | 100 | 335 | 5335 |
| 45 | 5 | 335 | 5335 | 5 - | - |  | - - | - |  |  |  |  |  |  |  |  |  |

PHYSICIAN REVENUE FOR SELECIED PROGEDURES FROM ALL CLAIMS $1: 44$ WEDNESDAY, JUNE 6 , 1979 aVERAGE REASONABLE CHARGE (SINGLE FEE) VS. SINGLE FEE, BY SPECIALIY

## ALL SPECIALTIES

| N_TOTAL | 5 | AS | m_UP | PCI_UP | S_UP | AS_UP | ASS_UP | M_ON | PCI_ON | S_ON | AS_ON | ASS_ON | N_EQ | PCT_EQ | S_EO | AS_EQ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1631 | 8867204 | 8935896 | 692 | 42 | 5665426 | 5758453 | 101.642 | 297 | 18 | 1772784 | 1728449 | 97.4991 | 642 | 39 | 1448994 | 1448994 |

PHYSICIAN REVENUE FOR SELECTED PRUCEDURES FROM ALL CLAIMS $7: 44$ WEDNESUAY, JUNE 6 , 1579 AVERAGE REASONABLE CHARGE (SINGLE FEE) VS. SINGLE FEE, BY SPECIALTY GROUP

| SFEC_IYF | m_TOIAL | 5 | 45 | N_UP | PCI_UP | S_UP | AS_UP | ASS_UP | N_ON | PCI_DN | S_ON | AS_DN | ASS_ON | $\mathrm{N}_{-} \mathrm{EQ}$ | PCI_EG | S_EO | A S_EN |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 6P. | 511 | 1931804 | 1857503 | 74 | 14 | 353597 | 360314 | 101.900 | 209 | 41 | 1215623 | 1174605 | 96.6258 | 228 | 45 | 302584 | 362564 |
| MED. | 450 | 4040600 | 4073204 | 324 | 72 | 3496291 | 3528926 | 100.933 | 3 | 1 | 18533 | 18502 | 99.8327 | 123 | 27 | 523776 | 525776 |
| SukG. | 543 | 2732030 | 2776826 | 243 | 45 | 1714741 | 1762562 | 102.789 | 81 | 15 | 524061 | 521036 | 99.4228 | 219 | 40 | 493228 | 493: 20 |
| CTHEK | 127 | 182770 | 188363 | 51 | 40 | 100797 | 106651 | 105.808 | 4 | 3 | 14567 | 14306 | 98.2083 | 72 | 37 | 67406 | 67406 |

PHYSICIAN REVENUE FOR SELECTED PROCEDURES FROM ALL CLAIMS $7: 44$ WEDNESDAY, JUNE 6, 1915 AVERAGE REASONABLE CHARGE (SINGLE FEE) VS. SINGLE FEE, BY BOARO CERTIFICAIION STATUS

| CERI_IYP | N_IOTAL | S | AS | N_UP | PCI_UP | S_UP | AS_UP | ASS_UP | $\mathrm{N}_{\sim} \mathrm{ON}$ | PCT_DN | S_ON | AS.DN | ASS_DN | N_EG | _ | S_EO | 上v |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 8 CARD | 377 | 2561563 | 2591405 | 186 | 4 | 1842768 | 1874175 | 101.704 | 31 | 8 | 214217 | 212652 | 99.2694 | 160 | 42 | 504576 | 504578 |
| NCN_ ${ }^{\text {d }}$. | 1254 | 6325641 | 6344491 | 506 | 40 | 3822658 | 3884278 | 101.612 | 266 | 21 | 1558567 | 1515797 | 97.2558 | 482 | 38 | 944416 | 944416 |

PHYSICIAN REVENUE FOR SELECTED PROCEDURES FROM ALL CLAIMS $7: 44$ MEDNESDAY, JUNE 6.1979 AVERAGE REASONABLE CHARGE (SINGLE FEES VS. SIHCLE FEE, BY SPECIALIY

| SPEC | m_IOIAL | \$ | 45 | N_UP | PCT_UP | S_UP | AS_UP | ASS_UP | M_ON | PCT_DN | S_ON | AS_ON | ASS_ON | N_EO | PCI_EQ | S_EO | AS_EQ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 01 | 493 | 1771347 | 1736542 | 69 | 14 | 313917 | 320061 | 101.957 | 204 | 41 | 1136027 | 1095078 | 98.3954 | 220 | 45 | 321403 | 321403 |
| $\checkmark 2$ | 157 | 082343 | 681933 | 22 | 14 | 131552 | 132377 | 100.627 | 61 | 39 | 360148 | 358913 | 99.6571 | 74 | 47 | 190643 | 190643 |
| 43 | 8 | 7112 | 1113 | 1 | 13 | 670 | 671 | 100.149 | - | - | - | - | - | 7 | 88 | 6442 | 6442 |
| 04 | 42 | 105935 | 109237 | 34 | 81 | 96692 | 99994 | 103.415 | - | - | - | - | - | 8 | 19 | 9243 | 9243 |
| Co | 17 | 127487 | 127693 | 2 | 12 | 28656 | 28662 | 100.021 | - | - | - | - | - | 15 | 88 | 98831 | 98831 |
| 67 | 40 | 88603 | 95323 | 31 | 78 | 76170 | 82897 | 108.832 | 1 | 3 | 3774 | 3767 | 99.8145 | 8 | 20 | 8659 | 8659 |
| 30 | 18 | 100457 | 160961 | 5 | 28 | 39680 | 40253 | 101.444 | 5 | 26 | 79596 | 19527 | 99.9133 | 8 | 44 | 41181 | 41181 |
| 10 | 4 | 34355 | 34356 | 1 | 25 | 12666 | 12667 | 100.008 | - | - | - | - | - | 3 | 75 | 21689 | 21689 |
| 11 | 377 | 3761101 | 3786815 | 287 | 76 | 3350433 | 3384171 | 100.766 | 2 | 1 | 14759 | 14735 | 99.8374 | 88 | 23 | 387909 | 387909 |
| 13 | 18 | 38946 | 41411 | 16 | 89 | 38236 | 40701 | 106.447 | - | - | - | - | - | 2 | 11 | 710 | 710 |
| 1. | 3 | 695 | 695 | - | - | - | - | - | - | - | - | - | * | 3 | 100 | 695 | 695 |
| 16 | 150 | 71170 | 72791 | 61 | 41 | 36875 | 38504 | 104.418 | 1 | 1 | 1392 | 1384 | 99.4253 | 88 | 59 | 32903 | 32903 |
| 15 | 85 | 933352 | 965953 | 70 | 82 | 878946 | 911555 | 103.710 | 1 | 1 | 2188 | 2180 | 99.6344 | 14 | 16 | 52218 | 52218 |
| 20 | 46 | 288005 | 291254 | 26 | 57 | 132982 | 137977 | 103.756 | 16 | 35 | 147770 | 146024 | 98.8184 | 4 | 9 | 7253 | 7253 |
| 22 | 15 | 41230 | 22320 | 4 | 27 | 11275 | 12445 | 110.377 | 1 | 7 | 6412 | 6332 | 98.7523 | 10 | 67 | 3543 | 3543 |
| 24 | 2 | 739 | 739 | - | - | - | - | - | - | - | - | - | - | 2 | 100 | 739 | 739 |
| 25 | 14 | 15182 | 15552 | 8 | 57 | 5689 | 6059 | 106.504 | - | - | - | - | - | 6 | 43 | 9493 | 9493 |
| 26 | 26 | 9376 | 9687 | 7 | 27 | 5059 | 5372 | 106.187 | 1 | 4 | 122 | 120 | 98.3607 | 18 | 69 | 4195 | 4195 |
| 28 | 5 | 17735 | 17740 | 1 | 20 | 3560 | 3565 | 100.140 | - | - | - | - | - | 4 | 80 | 14175 | 14175 |
| 29 | 4 | 21942 | 22104 | 2 | 50 | 19696 | 19858 | 100.823 | - | - | - | - | - | 2 | 50 | 2246 | 2246 |
| 30 | 50 | 97701 | 99058 | 16 | 32 | 40538 | 42074 | 103.789 | 2 | 4 | 8033 | 7854 | 97.7717 | 32 | 64 | 49130 | 49130 |
| 33 | 13 | 81261 | 81291 | 1 | 8 | 86 | 116 | 134.886 | - | - | - | * | - | 12 | 92 | 81175 | 81175 |
| 36 | 40 | 550795 | 555193 | 28 | 70 | 434048 | 438474 | 101.020 | 2 | 5 | 12563 | 12535 | 99.7771 | 10 | 25 | 104184 | 104184 |
| 49 | 4 | 335 | 335 | $\bullet$ | - | - | - | - | - | * | - | - | - | 4 | 100 | 335 | 335 |

PHYSICIAN REVENUE FOR SELECTED PROCEDURES FROM ALL CLAIMS
7546 WEDNESDAY, JUNE 6, 1979 AVERACE REASONABLE CHARGE (SINGLE FEE) VS. BENCHMARK. BYPHYSICIAN ASSIGNHENT CHARACIERISIICS

| A5GN | m_JGTAL | 8 | 45 | M_UP | PCI_UP | B_UP | AS_UP | AS8_UP | N_ON | PCT_ON | B_ON | AS_DN | 458 _DN | N_EO | PCT_EO | ASSIGNEO | B_EO | AS_EQ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 0 | 443 | 681517 | 681517 | $\bullet$ | $\bullet$ | - | $\bullet$ | - | * | - | - | - | - | 443 | 100 | 0 | 681517 | 681517 |
| 1-4 | 110 | 755282 | 755419 | 13 | 12 | 99498 | 99635 | 100.138 | - | - | - | - | - | 97 | 88 | 1 | 655784 | 655784 |
| 5-9 | 106 | 806449 | 806703 | 18 | 17 | 114883 | 115137 | 100.221 | - | - | - | - | * | 88 | 83 | 2 | 691566 | 091566 |
| 1C-15 | 107 | 821330 | 821867 | 19 | 18 | 164990 | 165527 | 100.325 | - | * | - | * | - | 88 | 82 | 3 | 656340 | 656340 |
| $1 \mathrm{c}-23$ | 107 | 918539 | 919435 | 24 | 22 | 251079 | 251975 | 100.357 | - | * | - | - | - | 83 | 78 | 4 | 667460 | 667460 |
| $24-3 v$ | 101 | 868367 | 869896 | 24 | 24 | 136488 | 138017 | 101.120 | - | - | - | * | - | 77 | 76 | 5 | 731879 | 731879 |
| 3145 | 101 | 838202 | 840423 | 22 | 22 | 224439 | 226660 | 100.990 | - | - | - | * | - | 79 | 78 | 6 | 613763 | 613763 |
| 41-50 | 93 | 744723 | 745883 | 26 | 28 | 223422 | 224582 | 100.519 | - | - | - | * | - | 67 | 72 | 7 | 521301 | 521301 |
| 51-69 | 211 | 1537796 | 1541280 | 42 | 20 | 386713 | 390197 | 100.901 | - | - | - | - | - | 169 | 80 | 8 | 1151083 | 1151083 |
| 9C-94 | 107 | 726634 | 727946 | 12 | 11 | 142899 | 144211 | 100.918 | * | - | - | - | - | - 95 | 89 | 9 | 583735 | 583735 |
| 100 | 145 | 224993 | 225527 | 13 | 9 | 37602 | 38136 | 101.420 | - | - | - | - | - | 132 | 91 | 10 | 187391 | 187391 |


| AS6m | N_TOJAL | 8 | AS | M_UP | PCT_UP | 8_UP | AS_UP | AS8_UP | MON | PCT_ON | 8_ON | AS_DN | AS8_ON | N_EO | PCT_EO | ASSIGMED | B_EQ | AS_EQ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 0 | 188 | 264051 | 264051 | - | - | - | - | - | - | - | - | - | - | 188 | 100 | 0 | 264051 | 264051 |
| 1-4 | 40 | 216054 | 216149 | 7 | 18 | 40555 | 40650 | 100.234 | - | - | - | - | - | 33 | 83 | 1 | 175499 | 175499 |
| 5-9 | 43 | 263861 | 264061 | 14 | 33 | 58220 | 58420 | 100.344 | - | - | - | - | - | 29 | 67 | 2 | 205641 | 205641 |
| 10-15 | 30 | 199667 | 199803 | 8 | 27 | 41131 | 41267 | 100.331 | - | - | - | - | - | 22 | 73 | 3 | 158536 | 158536 |
| 16-23 | 41 | 216919 | 217384 | 12 | 29 | 62148 | 62613 | 100.748 | - | - | - | - | - | 29 | 71 | 4 | 154771 | 154771 |
| 24-30 | 33 | 182263 | 183518 | 15 | 45 | 73860 | 75115 | 101.699 | - | - | - | - | - | 18 | 55 | 5 | 108403 | 108403 |
| 11-40 | 35 | 155657 | 157513 | 13 | 37 | 82737 | 84593 | 102.243 | - | - | - | - | - | 22 | 63 | 6 | 72920 | 72920 |
| $41-50$ | 22 | 88905 | 89784 | 12 | 55 | 53110 | 53989 | 101.655 | - | - | - | - | - | 10 | 45 | 7 | 35795 | 35795 |
| 51-89 | 46 | 214592 | 217093 | 25 | 54 | 147837 | 150338 | 101.692 | - | - | - | - | - | 21 | 46 | 6 | 66755 | 66755 |
| 50-99 | 16 | 03362 | 63634 | 2 | 13 | 13931 | 14203 | 101.952 | - | $\bullet$ | - | - | - | 14 | 88 | 9 | 49431 | 49431 |
| 100 | 17 | 24087 | 24513 | 4 | 24 | 12470 | 12896 | 103.416 | - | - | - | $\bullet$ | * | 13 | 76 | 10 | 11617 | 11617 |

SPEC_TYP =NE D.

| AS6N | M_IOTAL | 8 | AS | N_UP | PCT_UP | B_UP | AS_UP | AS8_UP | MON | PCT_DN | 8_DN | AS_ON | 4S8 _ON | N_EO | PCT_EQ | ASSIGNED | B_EQ | AS_EQ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 0 | 71 | 184823 | 184823 | - | - | * | * | - | * | - | - | - | - | 71 | 100 | 0 | 184823 | 184823 |
| 1-4 | 32 | 275045 | 275081 | 5 | 16 | 56352 | 56388 | 100.064 | - | - | - | - | - | 27 | 84 | 1 | 218693 | 218693 |
| 5-9 | 23 | 283489 | 283540 | 3 | 13 | 56008 | 56059 | 100.091 | - | - | - | - | - | 20 | 87 | 2 | 227481 | 227481 |
| 10-15 | 38 | 376752 | 376894 | 6 | 16 | 79188 | 79330 | 100.179 | - | - | * | - | - | 32 | 84 | 3 | 297564 | 297564 |
| 16-23 | 35 | 491772 | 492198 | 11 | 31 | 186545 | 186971 | 100.228 | - | - | - | * | - | 24 | 69 | 4 | 305227 | 305227 |
| 24-30 | 31 | 353634 | 353648 | 5 | 16 | 32824 | 32838 | 100.043 | - | - | - | - | * | 26 | 84 | 5 | 320810 | 320810 |
| 31-40 | 32 | 416328 | 416644 | 7 | 22 | 107891 | 108207 | 100.293 | - | - | - | - | * | 25 | 78 | 6 | 308437 | 308437 |
| 41-50 | 31 | 366845 | 367022 | 7 | 23 | 94022 | 94199 | 100.188 | - | $\bullet$ | - | - | - | 24 | 77 | 7 | 272823 | 272823 |
| 51-89 | 71 | 729003 | 729667 | 11 | 15 | 156923 | 157587 | 100.423 | - | - | - | * | - | 60 | 85 | 8 | 372080 | 572080 |
| 90-99 | 46 | 072177 | 472976 | 5 | 11 | 94167 | 94966 | 100.848 | * | $\bullet$ | - | - | - | 41 | 89 | 9 | 378010 | 378010 |
| 100 | 40 | 120697 | 120711 | 4 | 10 | 24505 | 24519 | 100.057 | - | * | - | $\bullet$ | - | 36 | 90 | 10 | 96192 | 9192 |

PHYSICIAN REVENUE FOR SELECTED PROCEDURES FRDM ALL CLAINS 7847 WEONESDAY, JUNE 6.1979 AVERAGE REASONABLE CHARGE (SINGLE FEE) VS. BENCHMARK. BY PHYSICIAN ASSIGNHENT CHARACIERISTICS

| ASGA | n_JOTAL | 8 | 45 | N_UP | PCT_UP | 8_UP | AS_UP | 458 _UP | N_ON | PCT_DN | B JN | AS_DN | ASO_DN | N_EQ | PCT_EQ | ASSIGNED | B_EO | 4S_EQ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| c | 145 | 2094c8 | 209408 | - | - | - | - | - | - | * | - | - | - | 145 | 100 | 0 | 209408 | 209408 |
| 1-4 | 33 | 247210 | 247216 | 1 | 3 | 2591 | 2597 | 100.232 | - | - | - | - | - | 32 | 97 | 1 | 244619 | 244619 |
| s-s | 35 | 230812 | 230815 | 1 | 3 | 655 | 658 | 100.458 | * | - | * | - | - | 34 | 97 | 2 | 230157 | 230157 |
| 10-15 | 38 | <44876 | 245135 | 5 | 13 | 44671 | 44930 | 100.580 | $\bullet$ | - | - | $\bullet$ | - | 33 | 87 | 3 | 200205 | 200205 |
| 16-23 | 22 | 191844 | 191844 | - | - | - | - | - | $\bullet$ | - | - | - | - | 22 | 100 | 4 | 191844 | 191844 |
| 24-36 | 36 | 226242 | 328502 | 4 | 11 | 29804 | 30064 | 100.872 | - | - | - | - | - | 32 | 89 | 5 | 298438 | 298438 |
| $31-40$ | 31 | 260822 | 260871 | 2 | 6 | 33811 | 33860 | 100.145 | - | - | - | * | - | 29 | 94 | 6 | 227011 | 227011 |
| 41-50 | 34 | 271206 | 271310 | 7 | 21 | 76290 | 76394 | 100.136 | - | * | - | - | - | 27 | 79 | 7 | 194916 | 194916 |
| 51-89 | 78 | 556718 | 557037 | 6 | 8 | 81953 | 82272 | 100.389 | - | - | - | * | - | 72 | 92 | 8 | 474765 | 474765 |
| 9u-95 | 41 | 173424 | 173658 | 4 | 10 | 31466 | 31700 | 100.744 | - | - | - | - | - | 37 | 90 | 9 | 141958 | 141958 |
| 100 | 50 | 60559 | 61030 | 3 | 6 | 523 | 594 | 113.576 | - | - | - | - | - | 47 | 94 | 10 | 60436 | 60436 |

SPEC_IYP=OTHER

| AS6N | n_tolal | $b$ | 45 | N_UP | PCI_UP | B_UP | AS_UP | ASB_UP | N_DN | PCT_DN | 8_DN | AS_DN | AS8.DN | N_EO | PCI_EQ | ASSIGNED | 8_EO | AS_EQ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 3 | 39 | 23235 | 23235 | - | - | - | - | - | - | - | - | - | - | 39 | 100 | 0 | 23235 | 23235 |
| 1-4 | 5 | 16973 | 16973 | - | - | - | - | - | * | - | - | - | - | 5 | 100 | 1 | 16973 | 16973 |
| 5-9 | 5 | 28287 | 28287 | - | * | - | - | - | - | - | - | - | - | 5 | 100 | 2 | 28207 | 28287 |
| 10-15 | 1 | 35 | 35 | - | * | * | - | - | - | - | - | - | - | 1 | 100 | 3 | 35 | 35 |
| 16-23 | 9 | 18004 | 18009 | 1 | 11 | 2386 | 2391 | 100.210 | - | - | - | * | - | 8 | 89 | 4 | 15618 | 15618 |
| 24-30 | 1 | 4228 | 4228 | - | - | - | - | - | - | - | - | - | - | 1 | 100 | 5 | 4228 | 4228 |
| 31-40 | 3 | 5395 | 5395 | - | - | - | - | - | - | - | - | - | - | 3 | 100 | 6 | 5395 | 5395 |
| 41-50 | 6 | 17767 | 17767 | - | $\bullet$ | - | - | - | - | * | - | - | - | 6 | 100 | 7 | 17767 | 17767 |
| 31-89 | 16 | 37483 | 37483 | - | - | - | * | * | * | - | - | - | - | 16 | 100 | 8 | 37483 | 37483 |
| 90-99 | 4 | 17671 | 17678 | 1 | 25 | 3335 | 3342 | 100.210 | - | - | - | - | - | 3 | 75 | 9 | 14336 | 14336 |
| 100 | 38 | 19250 | 19273 | 2 | 5 | 104 | 127 | 122.115 | - | - | - | - | - | 36 | 95 | 10 | 19146 | 19146 |


| ASGN | n_JOTAL | 8 | As M | N_UP P | PCI_UP | B_UP | AS_UP | ASO_UP | N_ON | PCT_ON | 8 - ${ }^{\text {d }}$ | AS_ON | ASB 1 ON | N_EQ | PCT_EO | ASSIGNED | 8_EO | AS_EQ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 0 | 182 | 23809 C | 238690 | - | - | - | - | - | - | - | - | - | - | 182 | 100 | 0 | 238690 | 238690 |
| 1-4 | 39 | < 2159 | 202254 | 7 | 18 | 40555 | 40650 | 100.234 | - | - | - | - | - | 32 | 82 | 1 | 161604 | 161604 |
| 5-9 | 41 | 249440 | 249640 | 14 | 34 | 58220 | 58420 | 100.344 | - | - | - | - | - | 27 | 66 | 2 | 191220 | 191220 |
| 10-15 | 29 | 152749 | 192885 | 8 | 28 | 41131 | 41267 | 100.331 | - | - | - | - | - | 21 | 72 | 3 | 151618 | 151618 |
| 16-<3 | 40 | 179900 | 130365 | 12 | 30 | 62148 | 62613 | 100.748 | - | - | - | - | - | 28 | 70 | 4 | 117752 | 117752 |
| 24-30 | 32 | 165461 | 166716 | 15 | 47 | 13860 | 75115 | 101.699 | - | - | - | - | - | 17 | 53 | 5 | 91601 | 91601 |
| 31-40 | 34 | 148951 | 150717 | 12 | 35 | 76031 | 77797 | 102.323 | - | - | - | - | - | 22 | 65 | 6 | 72920 | 72920 |
| 41-50 | 22 | 68905 | 89764 | 12 | 55 | 53110 | 53989 | 101.655 | - | - | - | - | - | 10 | 45 | 7 | 35795 | 35795 |
| 31-6s | 41 | 175326 | 177344 | 21 | 51 | 114863 | 116881 | 101.757 | - | - | - | - | - | 20 | 49 | 8 | 60463 | 60463 |
| 90-99 | 16 | t 3364 | 63634 | 2 | 13 | 13931 | 14203 | 101.952 | - | - | * | * | - | 14 | 88 | 9 | 49431 | 49431 |
| 100 | 17 | 24087 | 24513 | 4 | 24 | 12470 | 12896 | 103.416 | - | - | - | - | * | 13 | 76 | 10 | 11617 | 11617 |
|  |  |  |  |  |  |  | -- | $\cdots-\infty$ SPE | PEC=02 | --- |  |  |  |  |  |  |  |  |
| AS6A | N_IOTAL | - B | AS | N_UP | PCT_UP | 8_UP | AS_UP A | AS8_UP | N_DN | PCT_ON 8 | 8_ON A | AS_ON A | AS8_ON N | N_EO P | PCT_EQ | ASSIGNED | 8_EO | AS_EO |
| C | C 33 | 66447 | 66447 | - | - | $\bullet$ | - | - | - | - | - | $\bullet$ | - | 33 | 100 | 0 | 66447 | 66447 |
| 1-4 | 10 | 41389 | 41389 | - | - | $\bullet$ | - | - | * | - | * | - | $\bullet$ | 10 | 100 | 1 | 41389 | 41389 |
| 5-9 | 95 | 23629 | 23629 | - | - | - | - | - | - | - | - | - | - | 5 | 100 | 2 | 23629 | 23629 |
| 10-15 | 511 | 77479 | 77494 | 2 | 18 | 16748 | 167631 | 100.090 | - | - | - | $\bullet$ | - | 9 | 82 | 3 | 60731 | 60731 |
| 16-23 | 3 | 54330 | 54330 | - | - | - | * | - | - | - | - | - | - | 8 | 100 | 4 | 54330 | 54330 |
| 24-30 | 15 | 127897 | 128109 | 3 | 20 | 19641 | 198531 | 101.079 | - | - | * | - | - | 12 | 80 | 51 | 1082561 | 108256 |
| 31-40 | 02 | 2208 | 2208 | - | - | - | - | - | - | - | - | - | - | 2 | 100 | 6 | 2208 | 2208 |
| 41-5 C | 13 | 106891 | 106902 | 2 | 15 | 12299 | 123101 | 100.089 | - | - | - | - | $\bullet$ | 11 | 85 | 7 | 94592 | 94592 |
| 51-89 | 98 | 109459 | 109767 | 4 | 14 | 19561 | 198691 | 101.575 | - | - | - | - | - | 24 | 86 | 8 | 89898 | 89898 |
| 90-99 | 918 | 58083 | 58311 | 2 | 11 | 11678 | 119061 | 101.952 | - | - | - | - | - | 16 | 89 | 9 | 46405 | 46405 |
| 100 | 14 | 13316 | 13347 | 1 | 7 | 147 | 1781 | 121.088 | - | - | - | - | $\bullet$ | 13 | 93 | 10 | 13169 | 13169 |



| As6an | CTAL | 8 | As N | N_UP | PCT_UP | B_UP | As_up | As8_UP | N_DW | PCI_ON | B.DN | AS_ON | ASB_DN | N_EQ | PCI_EQ | ASSIGNED | B_EQ | AS_EQ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 0 | 2 | $32 \mathrm{C8}$ | 3208 | - | - | - | - | - | - | - | - | - | - | 2 | 100 | 0 | 3208 | 3208 |
| $1-4$ | 3 | 12794 | 12797 | 1 | 33 | 5909 | 5912 | 100.051 | - | - | - | - | - | 2 | 67 | 1 | 6885 | 6885 |
|  |  |  |  |  |  |  |  |  |  |  |  |  | - | 1 | 100 | 3 | 4629 | 4629 |
| 10-15 | 1 | 4629 | 4629 | - | - | - | - | - | - | - | - | - | - |  |  |  |  |  |
| 10-23 | 1 | 16765 | 16765 | - | - | - | - | - | - | - | - | - | - | 1 | 100 | 4 | 16765 | 16765 |
| 41-50 | 4 | 42114 | 42114 | - | - | - | - | - | - | - | - | - | - | 4 | 100 | 7 | 42114 | 42114 |
|  |  | 693 | 24893 |  |  |  |  |  |  | - | - | - | - | 3 | 100 | 8 | 24893 | 24893 |
| 31-89 | 3 | 24693 |  | - | - |  |  | - | . |  |  |  |  | 1 | 100 | 9 | 272 | 272 |
| 90-99 | 1 | 272 | 272 | - | - | - | - | - | - | - | - | - | - |  |  |  |  |  |
| 100 | 2 | 22812 | 22815 | 1 | 50 | 22747 | 22750 | 100.013 | 3 | - | - | - | - | 1 | 50 | 10 | 65 | 65 |
|  |  |  |  |  |  |  | ---- | ----- SP | SPEC=0 | 7 |  |  |  |  |  |  |  |  |
| ASGM | ICTAL | $B$ | AS | N_UP | PCT_UP | B_UP | As_up | ASE_UP | N_ON | PCI_DN | 8_D | AS_DN | ASB_DN | N_EQ | PCT_EO | ASSIGNED | B_EQ A | AS_EQ |
| c | 4 | 5253 | 5253 | - | - | - | - | * | - | - | - | - | - | 4 | 100 | 0 | 5253 | 5253 |
| $1-4$ | 2 | 9518 | 9518 | - | - | - | - | - | - | - | - | - | - | 2 | 100 | 1 | 9516 | 9518 |
| 5-S | 2 | 3460 | 3460 | - | - | - | - | - | - | - | - | - | - | 2 | 100 | 2 | 3460 | 3460 |
| 10-15 | 7 | 13619 | 13619 | - | - | - | - | - | - | - | - | - | - | 7 | 100 | 3 | 136191 | 13619 |
| 16-23 | 4 | 15733 | 15743 | 1 | 25 | 2364 | 2374 | 100.423 | . | - | - | - | - | 3 | 75 | 4 | 133691 | 13369 |
| 24-30 | 2 | 2290 | 2290 | - | - | - | - | - | - | - | - | - | - | 2 | 100 | 5 | 2290 | 2290 |
| 11-40 | 1 | 575 | 575 | - | - | - | - | - | - | - | - | - | - | 1 | 100 | 6 | 575 | 575 |
| $41-50$ | 2 | 17 C31 | 17031 | . | - | - | - | - | - | - | - | - | - | 2 | 100 | 7 | 17031 | 17031 |
| 51-89 | 8 | 20468 | 20674 | 1 | 13 | 4032 | 4238 | 105.109 | - | - | - | - | - | 7 | B8 | 8 | 16436 | 16436 |
| 90-99 | 3 | 6126 | 6126 | - | - | - | - | - | - | - | - | - | - | 3 | 100 | 9 | 6120 | 6126 |
| 100 | 5 | 1034 | 1036 | - | - | - | - | - | - | - | - | - | - | 5 | 100 | 10 | 1034 | 1034 |



PHYSICIAN REVENUE FOR SELECTED PROCEDURES FRON ALL CLAIMS $7: 47$ WEDNESDAY, JUNE 6,1979 AVERAGE REASONABLE CHARGE (SINGLE FEE) VS. BENCHMARK, BY PHYSICIAN ASSIGNMENT CHARACTERISTICS


## PHYSICIAN REVENUE FOR SELECIED PROCEDURES FROH AL CLA

 IVERAGE REASONABLE CHARGE (SINGLE FEE) VS. BENCHMARK, BY PHYSICIAN ASSIGMHENT CHARACIERISTICS

PhYSICIAN REVENUE FOR SELECTEO PROCEDURES FROM MLL CLAIMS $7: 47$ MEOWESDAY, JUNE 6. 1979 aVErage reasonable charce (SINGLE FEE) VS. benchmark, By physician assignment characteristics


PHYSICIAM REVENUE FOR SELECTED PROCEDURES FROM ALL CLAIMS 7847 WEDNESDAY, JUNE 6 . 1979 IVERAGE REASONABLE CHARGE (SINGLE FEE) VS. BEWCHAMRK, BY PHYSICIAN ASSIGNAENT CHARACTERISIICS


## Physician revenue for selecied procedures from ul claims <br> 7247 MEOWESDAY, JUWE 6, 1979 aVERAGE REASONABLE CHARGE (SINGLE FEE) VS. BENCHHARK, OY PHYSICIAN ASSIGNAENT CHARACTERISTICS

 AVERAGE REASONABLE CHARGE (SINGLE FEE) VS. BENCHMARK, BY PHYSICIAN ASSIGMAENT CHARACIERISTICS


1:52 THUQSDAY. JUNE 21. 1979
N_TUTAL B S N_UP PCI_UP B_UF S_UP SB_UP N_DN PCT_DN B_DN S_DN SE_DN N_EQ PCI_EO B_EO S_EO


GENEFICIAKY BUKDEN FOR SELECTED PRDCEDURES FROM ALL CLAIMS $1: 52$ IHURSDAV. JUNE 21,1979 AVERACE REASONABLE CHARGE (SINGLE FEES VS. SINGLE FEE. BY AGGREGAIE SUBAIIIED CHARGES

| RV_CLASS | N_IG14 | \$ | AS | N_UF | PCI_UP | S_UP | AS_UP | ASS_UP | N_DN | PCT_DN | S_DN | AS_DN | ASS_DN | N_EO | PCT_EQ | S_E | AS_EO |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 0-29 | 19733 | 134007 | 112669 | 4639 | 24 | 21663 | 29067 | 134.178 | 10092 | 51 | 90029 | 61287 | 68.0747 | 5002 | 25 | 22315 | 22315 |
| 30-49 | 16655 | 26t 166 | 180791 | 4329 | $2 t$ | 37796 | 48916 | 129.421 | 8681 | 52 | 135207 | 98512 | 72.8601 | 3645 | 22 | 33363 | 33363 |
| 50-74 | 12484 | C5S292 | 229106 | 3490 | 27 | 47591 | 58798 | 123.549 | 7307 | 56 | 174581 | 137247 | 78.6151 | 2185 | 17 | 33120 | 33120 |
| 75-99 | 4571 | 227t36 | 210785 | 2504 | 24 | 48617 | 59423 | 122.227 | 4799 | 56 | 152854 | 125197 | 81.9063 | 1268 | 15 | 26165 | 26165 |
| 100-169 | 8614 | 315322 | 296124 | 2993 | 34 | 77458 | 92604 | 119.554 | 4563 | 52 | 202458 | 170114 | 84.0243 | 1258 | 14 | 35406 | 35406 ~n |
| 150-199 | 3692 | 174757 | 168658 | 1316 | 36 | 45793 | 54219 | 118.400 | 1746 | 47 | 104003 | E9638 | 85.9956 | 636 | 17 | 25001 | 25001 |
| 200-299 | 3344 | 210410 | 209082 | 1197 | 36 | 62168 | 73222 | 117.781 | 1380 | 41 | 106590 | 94208 | 68.3835 | 767 | 23 | 41651 | 41651 |
| 300-399 | 1744 | 1529C9 | 155326 | 607 | 35. | 46603 | 54714 | 117.406 | 681 | 39 | 69742 | 64048 | 91.8356 | 456 | 26 | 36564 | 36564 |
| 400-499 | 1072 | 119799 | 122326 | 349 | 33 | 36509 | 42497 | 116.401 | 405 | 38 | 51690 | 48230 | 93.3062 | 318 | 30 | 31599 | 31599 |
| 500-994 | 2294 | 393216 | 399472 | 632 | 28 | 99765 | 113369 | 113.636 | 808 | 35 | 159566 | 152215 | 95.3931 | 854 | 37 | 133888 | 133888 |
| 1000* | 1499 | 525542 | 525759 | 440 | 24 | 164235 | 173508 | 105.646 | 540 | 36 | 194996 | 185941 | 95.3563 | 319 | 35 | 166310 | 166310 |

EENEFICIAKY BURDEN FDR SELECTED PRUCEDUKES FROF ALL CLA14S 1:52 THURSDAY, JUNE 21,1979 SINGLE FEE VS. BENCHHARK, BY ASSIGNHENT CHARACTERISTICS

| ASSIGNEO | N_TOTAL | 8 | 5 | N_UF | PCT_UP | B_UP | S_UP | SH_UP | N_DN | PCI_DN | B_DN | S_in | S ${ }_{\text {_ }}$ DN | N_EO | PCT_EC | B_E | S_EQ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 0 | 58957 | 1819556 | 1900228 | 32373 | 55 | 887408 | 1058329 | 119.261 | 12229 | 21 | 501312 | 411044 | 81.9976 | 14355 | 24 | 430835 | 430835 |
| 100 | 16605 | 442143 | 437479 | 2672 | 16 | 73454 | 81202 | 110.341 | 8277 | 50 | 165665 | 153476 | 92.5207 | 5656 | 34 | 202799 | 202799 |



| k $\mathbf{H}_{-} \mathrm{Clas} 5$ | N_IOIAL | 8 | S | n_up | PCT_LF | B_UP | S_UP | S8_UP | N_ON | PCI_ON | 8_ON | S.ON | SB_DN | N_EO | PCT_EO | B_ta | S_EO |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 0-29 | 14733 | 113923 | 134007 | 9049 | 46 | 55797 | 83243 | 149.189 | 4504 | 23 | 28106 | 21345 | 74.3573 | 6180 | 31 | 29420 | 29420 |
| 30-44 | 16655 | 102970 | 206366 | 7840 | 47 | 39635 | 124174 | 138.533 | 4269 | 26 | 48869 | 37726 | 77.1982 | 4506 | 27 | 44466 | 44466 |
| Su= 74 | 12982 | 231719 | 255292 | 6866 | 52 | 128599 | 103441 | 127.094 | 3453 | 27 | 59127 | 47858 | 80.9410 | 2723 | 21 | 43993 | 43993 |
| 15-9y | 8571 | 212692 | 227636 | 4499 | 52 | 117720 | 143487 | 121.888 | 2476 | 29 | 59603 | 48779 | 81.8398 | 1596 | 19 | 35369 | 35369 |
| 100-144 | 6E14 | 100t82 | 315322 | 4265 | 46 | 159861 | 189472 | 118.523 | 2964 | 34 | 93336 | 78165 | 83.7458 | 1585 | 18 | 47685 | 47685 |
| $150-149$ | 3642 | 170438 | 174797 | 1603 | 43 | 82722 | 95439 | 115.373 | 1262 | 34 | 53659 | 45301 | 84.4239 | 827 | 22 | 34057 | 34057 |
| 200-299 | 3344 | 211469 | 210410 | 1252 | 37 | 85832 | 95794 | 111.606 | 1171 | 35 | 73568 | 62547 | 85.0193 | 921 | 28 | 52069 | 52069 |
| 300-399 | 1744 | 156779 | 152909 | 346 | 34 | 55870 | 60056 | 107.492 | 580 | 33 | 53936 | 45881 | 85.0656 | 568 | 33 | 46973 | 46973 |
| 400-499 | 1072 | 123148 | 119799 | 348 | 34 | \$3674 | 46322 | 106.063 | 344 | 32 | 42606 | 36609 | 85.9245 | 360 | 34 | 36867 | 36867 |
| 500-999 | 2294 | 401230 | 343218 | 758 | 33 | 143385 | 148821 | 103.791 | 597 | 26 | 110322 | 96874 | 87.8102 | 939 | 41 | 147524 | 147524 |
| 1000 | 1499 | 529245 | 525542 | 507 | 34 | 171730 | 177245 | 103.208 | 427 | 28 | 173098 | 163885 | 94.6776 | 365 | 38 | 184411 | 184411 |

EENEFICIARY BUROEN FOR SELECTED PROCEDURES FROM ALL CLAIMS 1:52 THURSOAY, JUNE 21, 1979 AVERACE REASORABLE CHAKGE (SINGLE FEE) VS. BENCHHARK, BY ASSIGNMENT CHARACTERISTICS

| ASSIGNED | N_JOTAL | $B$ | 4 S | N_UP | PCT_UP | B_UP | AS_UP | AS8_UP | N_ON | PCT_DN | 8_ON | AS_DN | ASB_DN | N_EO | PCT_EO | 8_EO | AS_EO |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 0 | 58957 | 1819556 | 1797184 | * | - | * | - | - | 5320 | 4 | 218484 | 190113 | 89.7608 | 53637 | 91 | 1601071 | 1601071 |
| 100 | 16603 | 442143 | 443846 | 877 | 3 | 25196 | 620898 | 106.7 | 5 - | - | - | - | * | 15728 | 95 | 416948 | 416948 |


|  |  |  |  |  |  |  |  | IO1A2 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| N_ICIAL | S | As | N_UP | FCI_UP | S_LP | AS_UP | ASS_UP | N_ON | PCT_ON | S_ON | AS_ON | ASS_DN | N_EO | PCT_EC | S_EO | AS_EO |
| 00400 | 2715297 | 2614157 | 22490 | 28 | 066198 | 800338 | 116.295 | 41002 | 51 | 1441717 | 1226438 | 85.0679 | 16908 | 21 | 585382 | 585382 |

HEAEFICIAKY BURDEN FOR SELECTED PRDCEDURES FROM ALL CLAIMS $1: 52$ THURSDAY, JUNE 21,1979 aVERAGE KEASCAAELE CHARGE (SINGLE FEE) VS. EENCHAARK, GY AGGREGAIE SUBMIIIEU CHARGES

| NV_CLASS | N_IOTAL | B | AS | N_UP | PCI_UP | H_UP | AS_UP | ASB_UP | N_ON | PCt_DN | 8_DN | 4S_ON | ASE_DN | N_EO | PCT_EO | B_EO | AS_EO |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 0-29 | 19733 | 113983 | 112609 | 145 | 1 | 366 | 420 | 114.754 | 1111 | 6 | 7314 | 6006 | 82.1165 | 18477 | 94 | 106243 | 106243 |
| $30-4 y$ | 16635 | 182970 | 16C791 | 108 | 1 | 665 | 735 | 113.534 | 1098 | 7 | 15016 | 12747 | 84.6895 | 15449 | 93 | 167289 | 167289 |
| 50-74 | 12982 | 231019 | 229166 | 144 | 1 | 1394 | 1513 | 108.537 | 969 | 7 | 21536 | 18864 | 87.5929 | 11869 | 91 | 208789 | 208789 |
| 15-99 | 8371 | 212692 | 210765 | 108 | 1 | 1514 | 1628 | 107.530 | 046 | 8 | 19143 | 17122 | 89.4426 | 7819 | 91 | 192036 | 192036 |
| 160-149 | 8814 | 3CCEE2 | 298124 | 144 | i | 2909 | 3132 | 107.666 | 706 | 8 | 30267 | 27286 | 90.1510 | 7904 | 90 | 267706 | 267706 |
| 150-194 | 3692 | 170438 | 1ttos8 | 137 | 4 | 3877 | 4134 | 106.629 | 322 | 9 | 19264 | 17227 | 69.4259 | 3233 | 88 | 147297 | 167297 |
| 200-299 | 3344 | 211469 | 209082 | 117 | 3 | 5270 | 5601 | 106.281 | 321 | 10 | 26604 | 23885 | 89.7797 | 2906 | 87 | 179595 | 179595 |
| 300-399 | 1744 | 156779 | 155326 | 64 | 4 | 3961 | 4283 | 108.180 | 176 | 10 | 20524 | 18747 | 91.3418 | 1504 | 86 | 132294 | 132294 |
| 400-499 | 1072 | 123148 | 122326 | 36 | 3 | 3028 | 3176 | 104.888 | 104 | 10 | 15603 | 14633 | 93.7832 | 932 | 87 | 104517 | 104517 |
| $300-999$ | 2294 | 401230 | 399472 | 85 | 41 | 115361 | 11922 | 103.346 | 158 | 7 | 34357 | 32213 | 93.7596 | 2047 | 89 | 355337 | 355337 |
| 1000* | 1499 | 224245 | 525754 | 4 C | 31 | 103121 | 10564 | 102.444 | 86 | 6 | 41328 | 37590 | 90.9553 | 1373 | 92 | 477603 | 477605 |

EENEFICIAKY BURDEN FDR SELECTED PROCEDURES FRDM ALL CLAIMS 1:52 IHURSDAY, JUNE 21,1979 AVERAGE REASOAABLE CHAKGE (SINGLE FEE) VS. SINGLE FEE, BY ASSIGNMENT CHARACTERISTICS

| ASSIGNED | N_IOTAL | S | 45 | N_UF | PCT_UP | S_UP | AS_UP | ASS_UP | N_ON | PCI_ON | S_ON | AS_DN | ASS_ON | N_EO | PCT_EO | S_EO | AS_EO |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 0 | 58957 | 190022t | 1797184 | 11990 | co | 393457 | 482089 | 122.526 | 35679 | 61 | 115164 C | 969964 | 83.4995 | 11288 | 19 | 345131 | 345131 |
| 100 | 16605 | 437479 | $44364 t$ | 6930 | 54 | 171204 | 185232 | 106.194 | 2.624 | 16 | 79272 | 71611 | 9 C .3358 | 5051 | 30 | 167003 | 187003 |

APPENDIX A

## Specialty Types Used in Study, Based on GHI Specialty Names Used in Medicare Claims Payment

Specialty Type and Specialty
I General practitioner
General practice ..... 01
Family practice ..... 08
Manipulative therapy (osteopaths only) ..... 12
II Medical specialties
Allergy ..... 03
Cardiovascular diseases ..... 06
Dermatology ..... 07
Gastroenterology ..... 10
Internal medicine ..... 11
Pediatrics ..... 37
Pulmonary diseases ..... 29
III Surgical specialties
General surgery ..... 02
Neurological surgery ..... 14
Obstetrics and gynecology ..... 16
Gynecology (osteopaths only) ..... 09
Obstetrics (osteopaths only) ..... 15
Ophthalmology ..... 18
Orthopedic surgery ..... 20
Otolaryngology ..... 04
Otolaryngology (osteopaths only) ..... 17
Plastic surgery ..... 24
Proctology ..... 28
Thoracic surgery ..... 33
Urology ..... 34
Hand surgery ..... 40
IV Other specialties
Neurology ..... 13
Pathology ..... 22
Physical medicine and rehabilitation ..... 25
Psychiatry ..... 26

Specialty Types Used in Study, Based on GHI Specialty Names Used in Medicare Claims Payment
Specialty Type and Specialty
IV (cont.)
Radiology ..... 30
Nuclear medicine ..... 36
Geriatrics ..... 38
Nephrology ..... 39
Miscellaneous physician ..... 49
Pathologic anatomy; clinical pathology (osteopaths only) ..... 21
Peripheral vascular diseases or surgery (osteopaths only) ..... 23
Psychiatric neurology (osteopaths only) ..... 27
Roentgenology, radiology (osteopaths only) ..... 31
Radiation therapy (osteopaths only) ..... 32

| HCFA Code | GHI Code |
| :---: | :---: |
| 1 |  |
| 2 | 9016 |
| 4 | 9019 |
| 5 | 9000 |
| 7 | 9024 |
| 8 | 9012 |
| 10 | 9005 |
| 11 | 0470 |
| 12 | 0883 |
| 13 | 1046 |
| 15 | 1413 |
| 16 | 2183 |
| 17 | 2331 |
| 19 | 3178 |
| 20 | 3261 |
| 21 | 3311 |
| 22 | 3375 |
| 23 | 36315 |
| 24 | 3931 |
| 25 | 4031 |
| 26 | 4316 |
| 27 | 4321 |
| 28 | 4631 |
| 29 | 713 |
| 30 | 7210 |
| 31 | 7301 |
| 32 | 7358 |
| 33 | 7603 |
| 34 | 8622 |
| 35 | 8628 |
| 36 |  |

```
Description
Initial limited office visit, new patient
Initial comprehensive office visit, new patient
Routine followup brief office visit, established patient
Routine followup brief home visit
Initial comprehensive hospital visit
Routine followup brief hospital visit
Radical mastectomy
Reduction of fracture, neck of femur
Arthrotomy, puncture for aspiration of joint effusion
Needle puncture of bursa
Thoracentesis
Catheterization of heart
Insertion of pacemaker
Colectomy
Appendectomy
Appendectomy
Sigmoidoscopy
Hemorrhoidectomy
Cholecystectomy
Repair hernia
Cystoscopy
Dilation of urethra
Prostatectomy
Transurethral electrosection of prostate
Hysterectomy
Extraction of lens
Chest X-ray
X-ray spine
X-ray hip
X-ray stomach
X-ray colon
Cobalt
Hemoglobin
Blood, white cell count
Complete blood count
```

TABLE A-2 (continued)
List of Procedures Used in Study

| HCFA Code | GHI Code | Description |
| :---: | :---: | :--- |
|  |  |  |
| 41 | 8652 | 8681 |
| 42 | 8708 | Cholesterol blood test |
| 43 | 8720 | Hematocrit |
| 44 | 8726 | Prothrombin time test |
| 45 | 8696 | Sedimentation rate |
| 46 | 8917 | Blood sugar |
| 47 | 8934 | BUN, Urea nitrogen |
| 48 | 8983 | Pap test |
| 49 | 8990 | Urinalysis |
| 50 |  | EKG (Electrocardiogram) |
|  |  | EEG (Electroencephalogram) |

TABLE A-3

Record Layouts for Provider and Beneficiary Files Created for Study

## Provider file record layout

Provider number
Specialty
Board certification
Number of assigned claims
Number of assigned services
\$ assigned submitted charges
\$ assigned allowed charges (under each method)
\# of umassigned claims
\# of unassigned services
\$ unassigned submitted charges
\$ unassigned allowed charges (under each method)
\# of claims (assigned plus unassigned)
\# of services (assigned plus unassigned)
\$ submitted charges (assigned plus unassigned)
\$ allowed charges (assigned plus unassigned) under each method

## Beneficiary file record layout

HIC (Health Insurance Claimant) number
\# of assigned claims
\# of assigned services
\$ assigned submitted charges
\$ assigned allowed charges (under each method)
\# of unassigned claims
\# of unassigned services
\$ unassigned submitted charges
\$ unassigned allowed charges (under each method)
\# of claims (assigned plus unassigned)
\# of services (assigned plus unassigned)
\# submitted charges (assigned plus unassigned)
\# allowed charges (assigned plus unassigned)
\$ burden ( $20 \%$ of allowed charges for assigned claims; submitted charges less $80 \%$ of allowed charges for unassigned claims) under each method

APPENDIX B

## Comparison of Board Designation in GHI Provider File and Medical Directory

The alphabetical listing of 1977 GHI Medicare providers was compared with the listing in the Medical Directory of New York State, 1976-1977. Of the 4,784 physicians listed in the master file, a $5.6 \%$ sample (the first 133 physicians and the last 133 physicians) was selected for comparison. These two groups have very similar activity rates; overall, 117 ( $44 \%$ ) physicians are active (Table B-1).

Of these 22 ( $18.8 \%$ ) are classified as board and $60(51.3 \%)$ as non-board by both GHI and the Directory. However, for 20 physicians, GHI and the Directory did not agree on classification. Sixteen physicians (13.7\%) were classified as non-board by GHI and board by the Directory. For 4 physicians ( $3.4 \%$ ), the reverse is true. As the GHI listing is more recent than the Directory the certification could have occurred without being included by the Directory. As for the 16 physicians, a total of 15 physicians ( $12.8 \%$ ) were not listed in the Directory but were in the GHI list. Of these, 13 ( $11.1 \%$ ) were non-board and 2 ( $1.7 \%$ ) board. Explanations of the difference include error by GHI or reporting failure by the physician.

TABLE B-1
Distribution of Active Physicians from a Sample of 266 Medicare Physicians in Queens by Board Status, 1976

Designation by
Directory

| LEGEND |
| :--- |
| Frequency |
| Percent |
| Row percent |
| Colum percent |


| Designation by Group Health, | Incorporated |  |
| :--- | :---: | ---: |
| Board | Non-Board | Total |
| 22 | 16 | 38 |

Board
18.8\%
13.7\%
32.5\%
57.9
78.6
42.1
18.0

|  | 4 | 60 | 64 |
| :--- | :---: | :--- | :--- |
| Non-Board | $3.4 \%$ | $51.3 \%$ | $54.7 \%$ |
|  | 6.3 | 93.8 |  |
|  | 14.3 | 67.4 |  |
| Not Listed | 2 | 13 | 15 |
|  |  | $1.7 \%$ | $11.1 \%$ |
| Total | 13.3 | 86.7 | $12.8 \%$ |
|  | 7.1 | 14.6 |  |
|  | 28 | 89 | 117 |
|  | $23.9 \%$ | $76.1 \%$ | $100.0 \%$ |

117 active physicians $=44 \%$ of sample

Source: GHI Provider Printout, DAMGC118, 11 January 1979; and PIPGC485, 19 May 1978.

C. 2


[^0]:    Description
    Initial limited office visit, new patient
    Initial comprehensive office visit, new patient
    Routine followup brief office visit, established patient
    Routine followup brief home visit
    Initial comprehensive hospital visit
    Routine followup brief hospital visit
    Radical mastectomy
    Reduction of fracture, neck of femur
    Arthrotomy, puncture for aspiration of joint effusion
    Needle puncture of bursa
    Thoracentesis
    Catheterization of heart
    Insertion of pacemaker
    Colectomy
    Appendectomy
    Sigmoidoscopy
    Hemorrhoidectomy
    Cholecystectomy
    Repair hernia
    Cystoscopy
    Dilation of urethra
    Prostatectomy
    Transurethral electrosection of prostate
    Hysterectomy
    Extraction of lens
    Chest X-ray
    X-ray spine
    X-ray hip
    X-ray stomach
    X-ray colon
    Cobalt
    Hemoglobin
    Blood, white cell count
    Complete blood count

