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Farm Credit Institutions
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## Expense data for the fiscal year 1952 and comparisons with other years

Expenses of the Farm Credit Administration for the fiscal year 1952 represent expenses applicable to employees in Washington, to employees in the district offices of the registrars and resident examiners, to chief reviewing appraisers, and to field examiners. Other employees of the chief reviewing appraisers' offices who previously had been on the payroll of the Farm Credit Administration were tranaferred to the payrolls of the Federal land banks effective July l, 1951.

Section 601 of the Department of Agriculture Organic Act of 1944 directs the Farm Credit Administration to estimate and.
apportion equitably its expenses for the ensuing fiscal year to the institutions comprising the Farm Credit system, to assess in advance the amounts so apportioned, and at the end of the year to allocate its actual expenses equitably and make necessary adjustments for the difference between the advance assessments and the allocations of actual expenses.

Tables 1 through 5 show pertinent information concerning the expenses of the Farm Credit Administration and the allocations of these expenses to the Farm Credit institutions and to appropriations from the U. S. Treasury.

Table l-Actual expenses a/ by object classification fiscal year 1952

Actual expenses of the Farm Credit Administration (net of reimbursements from other agencies) totaled $\$ 2,636,785$ in 1952. Salaries of $\$ 2,273,371$ accounted for 86 percent of the tctal expenses, travel expenses 9 percent, and all other costs 5 percent.

| Object | Amount |
| :---: | :---: |
| Salaries | \$2,273.371 |
| Travel | 243.601 |
| Transportation or things | 3,034 |
| Lommunication services.... | 17.992 |
| Rents and utility services | 10,771 |
| Printing and reproduction. | 56,927 |
| Supplies and materials.... | 10,578 |
| Equipment.............. | 15.710 3.843 |
| Refunds, awards, and indemni | - 25 |
| Taxes and assessments. | 933 |
| Total expenses. | 2,636,785 |

Table 2 - Comparison of actual man-years and expenses, a/ fiscal years 1940 and 1952
Actual man-years (average number of employees) and expenses of the Farm Credit Administration decreased substantially during the period 1940-52. Data used for 1940 exclude man-years and expenses applicable to functions in that year not performed by the Farm Credit Administration in 1952, except that employees of the chief reviewing appraisers' offices and their expenses have not been eliminated from 1940 data. These employees ( 22 in number) were transferred from the payroll of the Farm Credit Administration to the payrolls of the Federal land banks effective July 1, 1951. The functions performed in 1952 required 391 employees and cost $\$ 2,636,785$, whereas the same functions in 1940, with the exception above noted, required 1,308 employees and cost $\$ 4,018,500$-- a reduction of 70 percent in personnel and 34 percent in expenses. All divisions showed reductions in personnel. Expenses did not decrease in proportion to personnel strength, primarily for two reasons:
(1) with the reduction in personnel the proportion of employees in the higher grade jobs increased due to the nature of the supervisory and examination activities, and (2) the salaries of employees retained were increased by statutory pay raises and within grade increases required by law.

| Division or Office | 1940 b/ |  | 1952 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Nianyears | Expenses | Pianyears | Expenses |
| Salaries and travel: |  |  |  |  |
| Governor's orfice. | 18 | \$85,900 | 14 | \$119,754 |
| Land Bank Division c/. | 146 | 596,200 | 37 | 1119,754 330,145 |
| Intermediate Credit Division. ${ }_{\text {Production Credit Division. }}$ | 11 | 57,200 | 6 | 52,528 |
| cooperative Division | 26 20 | 127,500 84,800 | 12 | 70,516 |
| Cooperative Research and Service Division...... |  |  | 9 | 89.174 |
| Examination Division c/........... | 85 | 305,000 | 47 |  |
| Examination Division c/....... Finance and Accounts | 196 | 777,600 | 101 | $728,816$ |
| Division c/....... | 324 |  | 84 | 451,189 |
| Administrative Division........ | 366 | 661,000 | 49 | 187,099 |
| Personnel Division............. | 49 | 121,800 | 10 | 188,937 |
| Economic and Credit Analysis Division. | 37 | 106,700 | 12 | 64,421 |
| Division. | 30 | 94,700 | 10 | 54,836 |
| Total salaries and travel. | 1,308 | 3,758,300 | 391 | 2,516.972 |
| General administrative expenses (all other)........................ |  | 260,200 |  | 119,813 |
| Total expenses............. |  | 4,018,500 |  | 2,636,785 |

a/ Final settlement basis.
b/ Adjusted for comparability with 1952, except that employees of chief reviewing appraisers offices and their expenses have not been eliniinated from Land Bank Division.
c Includes field employees: Land Bank Division...........
Examination Division

| 1940 |  |
| ---: | ---: |
| 41 | $\$ 210,000$ |
| 139 | 612,500 |
| 84 | 194,400 |
| 264 | $1,016,900$ |


| 1952 |  |
| :---: | :---: |
| 12 | $\$ 131,982$ |
| 85 | 632,965 |
| 29 | 167,619 |
| 126 | 932,566 |

Table 3 - Authorized funds, actual expenses a/, and unexpended assessments or savings, by activity and source of funds, fiscal year 1952

Authorized funds of the Farm Credit Administration (administrative expense funds authorized by Congress) for the fiscal year 1952 totaled $\$ 2,750,000$. Assessments from Farm Credit institutions to cover supervision and examination of, and facilities and services to, these institutions represented $\$ 2,322,100$ of this amount, and appropriations from the U. S. Treasury for research and technical assistance, including facilities and services, to farmers' cooperatives represented $\$ 427,900$.

> Actual expenses of the Farm Credit Administration totaled $\$ 2,636,785$, of which $\$ 744,953$ represented expenses applicable to examinations of Farm Credit institutions and \$1,891,832 all other expenses (expenses of supervising and furnishing facilities and services to Farm Credit institutions and providing research and technical assistance to farmer cooperatives). The allocation of examination expense to sources of funds was estimated by the chief examiner and will be revised to reflect the actual distribution based on examiners' time reports for 1952 when such reports are available. Examination expense
applicable to the district offices of the Federal Farm Mortgage Corporation is included in the assessments to the Federal land banks and is recovered by the banks through their contracts with the Corporation. The distribution of other expenses was made either directly or on predetermined divisional percentages established by a comprehensive analysis of the activities and expenses of the Farm Credit Administration.

Of the total expenses, 84 percent $(\$ 2,213,990)$ was applicable to the advance assessments from the Farm Credit institutions and 16 percent ( $\$ 422,795$ ) to appropriations. This compares with 81 percent allocated to the institutions and 19 percent allocated to appropriated funds in 1951.

Unexpended assessments or savings (difference between authorized funds and actual expenses) totaled $\$ 113,215$ in 1952. The unexpended assessments of $\$ 108,110$ will be returned to the Farm Credit institutions and savings of appropriations in the amount of $\$ 5,105$ will be returned to the U. S. Treasury.
a/ Final settlement besis.

## FARM CREDIT ADMINISTRATION

Table 3 - Authorized funds, actual expenses $a /$, and unexpended assessment or savings by activity and source of funds fiscal year 1952

| Activity | Authorized funds | Actual expenses |  |  |  |  |  | Unexpended assessments or savings |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Examination b/ |  | All other |  | Total |  |  |
| Source of Pund |  | Percent | Amount | Percent | Amount | Percent | Amount |  |
| Supervision and examination of and facilities and services to Farm Credit banks and corporations |  |  |  |  |  |  |  |  |
| Assessments from Farm Credit institutions: Federal land banks | \$1,143,200 | 54.7 | \$407,834 | 35.7 | \$674.749 | 41.1 | \$1,082,583 | \$60,617 |
| Federal Farm Mortgage Corporation | 109,000 | 0.1 | c/ 400 | 5.1 | 96.859 | 3.7 | -97,259 | 11,741 |
| Federal intermediate credit banks | 349,800 | 11.5 | 85,670 | 13.6 | 257,035 | 13.0 | 342,705 | 7.095 |
| District banks for cooperatives. | 231,500 | 7.2 | 53.851 | 8.8 | 167.031 | 8.4 | 220,882 | 10,618 |
| Central Bank for Cooperatives... | 56,400 | 0.7 | 5,000 | 2.6 | 49,787 | 2.1 | 54,787 | 1,613 |
| Production credit corporations | 272,300 | 2.3 | 17.134 | 11.8 | 223.576 | 9.1 | 240,710 | $31,590$ |
| Production credit associations | 157,700 | 21.4 | 159,420 15,644 | - | . | 6.0 0.6 | 159,420 15,644 | d/ $/$ - $-13,720$ |
| Other | $2,200$ | 2.1 | $15,644$ | - | - | 0.6 | 15,644 | d) $-13,444$ |
| Total assessments for this activity | 2,322,100 | 100.0 | 744,953 | 77.6 | 1,469,037 | 84.0 | 2,213,990 | 108,110 |
| Appropriations from U. S. Treasury for this activity.. | 427,900 | - | - | 22.4 | 422.795 | 16.0 | 422,795 | 5,105 |
| Totals. | 2,750,000 | 100.0 | 744,953 | 100.0 | 1,891,832 | 100.0 | 2,636,785 | 113,215 |

a/ Pinal settlement basis
b Distribution based on estimates of chief examiner. Cost of examination of FFMC central office accounts. The costs of examina
d/ Excess over authorization to be recovered through billings.

Table 4 - Average number of employees (man-years), average salary, and total expenses a/ fiscal years 1940-1952

Average number of employees (man-years) and total expenses reflect generally a downward trend during the period 1940-1952. Man-years decreased each year and salaries and total expenses decreased in all except 3 years (1947, 1949, and 1950). Average salary cost increased each year beginning in 1942 with the total increase during the period being about 125 percent.

These data represent actual obligations shown in the budget
submissions including reimbursements from agencies other than Farm Credit institutions rather than actual expenses net of reimbursements from other agencies as shown in tables 1 through 3 and 5. Data for the years 1940-1951 have been adjusted for comparability with 1952, except that employees of the chief reviewing appraisers' offices and their expenses have not been eliminated.

| Fiscal year | Average number of employees (man-years) | Average salary | Expenses |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Salaries | Other | Total |
| 1940. | 1,308 | \$2,582 | \$3,376,259 | \$642,249 | \$4,018,508 |
| 1941.... | 1,271 | 2,546 | 3,236,282 | 629.390 | 3,865,672 |
| 1942. | 1,162 | 2,625 | 3,050,301 | 554.345 | 3,604,646 |
| 1943.... | 1,002 | 2,878 | 2,883,265 | 519.740 | 3,403,005 |
| 1944. | 806 | 3.324 | 2,679,762 | 397.996 | 3,077.758 |
| 1945.... | 739 | 3.461 | 2,556,053 | 361,169 | 2,917,222 |
| 1946. | 694 | 3.556 | 2,467,640 | 389,443 | 2,857,083 |
| 1947. | 655 | 4,090 | 2,681,076 | 383.434 | 3,064.510 |
| 1948.. | 536 | 4,374 | 2,344,490 | 357.449 | 2,701,939 |
| 1949.. | 492 | 4,830 | 2,377,164 | 344,895 | 2,722,059 |
| 1950.. | 468 | 5,082 | 2,378,544 | 413,839 | 2,792,383 |
| 1951..... | 447 | 5,243 | 2,343,521 | 393,272 | 2,736,793 |
| 1952............... | 391 | 5,847 | 2,286,063 | 365,887 | 2,651,950 |

a/ Obligation basis including reimbursements from agencies other than Farm Credit institutions; adjusted for comparab1lity with 1952, except for employees of chief reviewing appraisers: offices.

Table 5 - Supervision and service costs and examination costs allocated to Farm Credit institutions a/, fiscal years 1944-1952

Supervision ond service costs and examination costs allocated to F'arm Credit institutions in 1952 totaled $\$ 2,213,990$; this compares with $\$ 2,202,447$ in 1951. (The allocation of examination expense for 1952 was estimated and will be revised later, as explained for table 3). During the last nine years such costs ranged from a high of $\$ 2,531,200$ in 1944 to a low of

$$
\$ 2,079,404 \text { in } 1948
$$

Allocation percentages in this table are not comparable with those in table 3 as they are based on assessable expenses only, whereas those in table 3 are based on total expenses including the amount allocated to appropriated funds.

| Fiscal year | Detail | Distribution by institutions, showing percent of total |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | FLBs |  | FFMC b/ |  | FICBs |  | DBCs |  | CBC |  | PCCs |  | PCAs |  | OTHER ¢/ |  | TOTAL |  |
|  |  | Amount | $\%$ | Amount | \% | Amount | \% | Amount | \% | Amount | \% | Amount | ${ }_{9}^{\prime \prime}$ | Amount | 䇡 | Amount | \% | Amount | \% |
| 1944 | Supervision. . <br> Examination. . | $\begin{array}{r} \$ 747,216 \\ 393,137 \\ \hline \end{array}$ | $\begin{array}{r} 38.0 \\ 69.8 \\ \hline \end{array}$ | $\begin{array}{r} \$ 620,618 \\ 19,677 \\ \hline \end{array}$ | $\begin{array}{r} 31.5 \\ 3.5 \\ \hline \end{array}$ | $\begin{array}{r} \$ 197,509 \\ 36,813 \\ \hline \end{array}$ | $\begin{array}{r} 10.0 \\ 6.5 \\ \hline \end{array}$ | $\begin{array}{\|} \$ 117,039 \\ 15,060 \\ \hline \end{array}$ | $\begin{aligned} & 6.0 \\ & 2.7 \\ & \hline \end{aligned}$ | $\begin{array}{r} \$ 55,644 \\ 1,201 \end{array}$ | $\begin{aligned} & 2.8 \\ & 0.2 \\ & \hline \end{aligned}$ | $\begin{array}{r} \$ 229,589 \\ 6,872 \\ \hline \end{array}$ | $\begin{array}{r} 11.7 \\ 1.2 \\ \hline \end{array}$ | \$70,638 | $12.5$ | $\$ 20,187$ | $3.6$ | $\begin{array}{r} \$ 1,967,615 \\ 563,585 \\ \hline \end{array}$ | $\begin{aligned} & 100.0 \\ & 100.0 \\ & \hline \end{aligned}$ |
|  | Total | 1,140,353 | 45.1 | 640,295 | 25.3 | 234,322 | 9.3 | 132,099 | 5.2 | 56,845 | 2.2 | 236,461 | 9.3 | 70,638 | 2.8 | 20,107 | 0.8 | 2,531,200 | 100.0 |
| 1945 | Supervision. Examination. | $\begin{array}{r} 702,293 \\ 382,722 \\ \hline \end{array}$ | $\begin{aligned} & 38.8 \\ & 66.9 \\ & \hline \end{aligned}$ | $\begin{array}{r} 538,745 \\ 35,281 \\ \hline \end{array}$ | $\begin{array}{r} 29.7 \\ 6.2 \end{array}$ | $\begin{array}{r} 197,738 \\ 39,023 \\ \hline \end{array}$ | $\begin{array}{r} 10.9 \\ 6.8 \\ \hline \end{array}$ | $\begin{array}{r} 100,941 \\ 20,986 \end{array}$ | $\begin{aligned} & 5.6 \\ & 3.7 \\ & \hline \end{aligned}$ | $\begin{array}{r} 52,588 \\ 1,010 \end{array}$ | $\begin{aligned} & 2.9 \\ & 0.2 \end{aligned}$ | $\begin{array}{r} 218,649 \\ 7,408 \\ \hline \end{array}$ | $\begin{array}{r} 12.1 \\ 1.3 \end{array}$ | $72,514$ | 12.7 | 12,893 | 2.2 | $\begin{array}{r} 1,810,954 \\ 571,837 \end{array}$ | $\begin{aligned} & 100.0 \\ & 100.0 \end{aligned}$ |
|  | Total | 1,085,015 | 45.5 | 574,026 | 24.1 | 236,761 | 9.9 | 121,927 | 5.1 | 53.598 | 2.2 | 226,057 | 9.5 | 72,514 | 3.1 | 12,893 | 0.6 | 2,382,791 | 100.0 |
| 1946 | Supervision Examination | $\begin{aligned} & 624,895 \\ & 328,920 \\ & \hline \end{aligned}$ | $\begin{array}{\|l\|} \hline 36.7 \\ 63.9 \\ \hline \end{array}$ | $\begin{array}{r} 496,549 \\ 24,840 \end{array}$ | $\begin{array}{r} 29.2 \\ 4.8 \end{array}$ | $\begin{array}{r} 222,168 \\ 44,566 \end{array}$ | $\begin{array}{r} 13.0 \\ 8.7 \\ \hline \end{array}$ | $\begin{aligned} & 99,233 \\ & 20,432 \\ & \hline \end{aligned}$ | $\begin{aligned} & 5.8 \\ & 4.0 \end{aligned}$ | $\begin{array}{r} 42,880 \\ 1,277 \end{array}$ | $\begin{aligned} & 2.5 \\ & 0.2 \end{aligned}$ | $\begin{array}{r} 218,634 \\ 7,385 \\ \hline \end{array}$ | $\begin{array}{r} 12.8 \\ 1.4 \end{array}$ | $75,154$ | $14.6$ | $12,173$ | $2.4$ | $\begin{array}{r} 1,704,350 \\ 514,747 \end{array}$ | $\begin{aligned} & 100.0 \\ & 100.0 \end{aligned}$ |
|  | Total | 953,815 | 42.9 | 521,389 | 23.5 | 266,734 | 12.0 | 119,665 | 5.4 | 44.157 | 2.0 | 226,019 | 10.2 | 75,154 | 3.4 | 12,173 | 0.6 | 2,219,106 | 100.0 |
| 1947 | Supervision.. Examination.. | $\begin{aligned} & 665,781 \\ & 378,316 \end{aligned}$ | $\begin{array}{\|l\|} \hline 38.4 \\ 63.2 \\ \hline \end{array}$ | $\begin{array}{r} 476,762 \\ 20,364 \end{array}$ | $\begin{array}{r} 27.5 \\ 3.4 \end{array}$ | $\begin{array}{r} 226,533 \\ 50,613 \\ \hline \end{array}$ | $\begin{array}{r} 13.1 \\ 8.5 \end{array}$ | $\begin{array}{r} 105,018 \\ 26,846 \\ \hline \end{array}$ | $\begin{aligned} & 6.0 \\ & 4.5 \end{aligned}$ | $\begin{array}{r} 41,084 \\ 1,649 \end{array}$ | $\begin{aligned} & 2.4 \\ & 0.3 \end{aligned}$ | $\begin{array}{r} 219,351 \\ 12,155 \end{array}$ | $\begin{array}{r} 12.6 \\ 2.0 \end{array}$ | $96,920$ | $1 \overline{6} .2$ | $\text { - } 1,339$ | $1.9$ | $\begin{array}{r} 1,734,529 \\ 598,202 \\ \hline \end{array}$ | $\begin{aligned} & 100.0 \\ & 100.0 \end{aligned}$ |
|  | Total | 1,044,097 | 44.8 | 497,126 | 21.3 | 277,146 | 11.9 | 131,864 | 5.6 | 42.733 | 1.8 | 231,506 | 9.9 | 96,920 | 4.2 | 11,339 | 0.5 | 2,332,731 | 100.0 |
| 1948 | Supervisio Examinatio. | $\begin{array}{r} 722,727 \\ 322,317 \\ \hline \end{array}$ | $\begin{aligned} & 46.6 \\ & 60.8 \end{aligned}$ | $\begin{array}{r} 271,994 \\ 18,740 \\ \hline \end{array}$ | $\begin{array}{r} 17.6 \\ 3.6 \end{array}$ | $\begin{array}{r} 204,756 \\ 43,018 \\ \hline \end{array}$ | $\begin{array}{r} 13.2 \\ 8.1 \end{array}$ | $\begin{array}{r} 105,025 \\ 29,688 \end{array}$ | $\begin{aligned} & 6.8 \\ & 5.6 \end{aligned}$ | $\begin{array}{r} 38,230 \\ 2,829 \\ \hline \end{array}$ | $\begin{aligned} & 2.5 \\ & 0.5 \end{aligned}$ | $\begin{array}{r} 206,886 \\ 13,992 \\ \hline \end{array}$ | $\begin{array}{r} 13.3 \\ 2.7 \end{array}$ | 88,585 | $1 \overline{6} .7$ | 10,617 | $2.0$ | $\begin{array}{r} 1,549,618 \\ 529,786 \\ \hline \end{array}$ | $\begin{aligned} & 100.0 \\ & 100.0 \end{aligned}$ |
|  | Total | 1,045,044 | 50.2 | 290,734 | 14.0 | 247,774 | 11.9 | 134,713 | 6.5 | 41,059 | 2.0 | 220,878 | 10.6 | 88.585 | 4.3 | 10,617 | 0.5 | 2,079,404 | 100.0 |
| 1949 | Supervision Examination | $\begin{aligned} & 811,137 \\ & 326,007 \end{aligned}$ | $\begin{aligned} & 51.6 \\ & 57.9 \\ & \hline \end{aligned}$ | $\begin{array}{r} 161,522 \\ 8,204 \\ \hline \end{array}$ | $\begin{array}{r} 10.3 \\ 1.5 \end{array}$ | $\begin{array}{r} 192,372 \\ 52,395 \\ \hline \end{array}$ | $\begin{array}{r} 12.2 \\ 9.3 \end{array}$ | $\begin{array}{r} 137,944 \\ 38,292 \end{array}$ | $\begin{aligned} & 8.8 \\ & 6.8 \end{aligned}$ | $\begin{gathered} 55,908 \\ 3,521 \end{gathered}$ | $\begin{aligned} & 3.5 \\ & 0.6 \end{aligned}$ | $\begin{array}{r} 213,967 \\ 16,055 \\ \hline \end{array}$ | $\begin{array}{r} 13.6 \\ 2.9 \end{array}$ | 105,857 | 18.8 | 12,370 | 2.2 | $\begin{array}{r} 1,572,850 \\ 562,701 \\ \hline \end{array}$ | $\begin{aligned} & 100.0 \\ & 100.0 \end{aligned}$ |
|  | Tot | 1,137,144 | 53.2 | 169,726 | 7.9 | 244,767 | 11.4 | 176,236 | 8.3 | 59,429 | 2.8 | 230,022 | 10.8 | 105,857 | 5.0 | 12,370 | 0.6 | 2,135,551 | 100.0 |
| 1950 | Supervision.. Examination.. | $\begin{aligned} & 833,962 \\ & 338,504 \\ & \hline \end{aligned}$ | $\begin{aligned} & 51.7 \\ & 56.6 \\ & \hline \end{aligned}$ | $\begin{array}{r} 166,044 \\ 248 \end{array}$ | 10.3 | $\begin{array}{r} 197,632 \\ 60,741 \end{array}$ | $\begin{aligned} & 12.3 \\ & 10.2 \\ & \hline \end{aligned}$ | $\begin{array}{r} 141,730 \\ 41,393 \end{array}$ | $\begin{aligned} & 8.8 \\ & 6.9 \end{aligned}$ | $\begin{array}{r} 51,746 \\ 2,274 \\ \hline \end{array}$ | $\begin{aligned} & 3.2 \\ & 0.4 \end{aligned}$ | $\begin{array}{r} 220,076 \\ 15,853 \\ \hline \end{array}$ | $\begin{array}{r} 13.7 \\ 2.7 \end{array}$ | 124, 312 | 20.8 | 14,063 | 2.4 | $\begin{array}{r} 1,611,190 \\ 597,388 \\ \hline \end{array}$ | $\begin{aligned} & 100.0 \\ & 100.0 \end{aligned}$ |
|  | Total | 1,172,466 | 53.1 | 166,292 | 7.5 | 258,373 | 11.7 | 183,123 | 8.3 | 54,020 | 2.5 | 235,929 | 10.7 | 124,312 | 5.6 | 14,063 | 0.6 | 2,208,578 | 100.0 |
| 1951 | Supervision.. Examination. . | $\begin{aligned} & 844,252 \\ & 360,572 \\ & \hline \end{aligned}$ | $\begin{array}{\|l\|} \hline 54.4 \\ 55.5 \\ \hline \end{array}$ | $\begin{array}{r} 119,391 \\ 778 \\ \hline \end{array}$ | $\begin{aligned} & 7.7 \\ & 0.1 \\ & \hline \end{aligned}$ | $\begin{array}{r} 198,086 \\ 70,337 \\ \hline \end{array}$ | $\begin{aligned} & 12.7 \\ & 10.8 \end{aligned}$ | $\begin{array}{r} 143,269 \\ 46,860 \end{array}$ | $\begin{aligned} & 9.2 \\ & 7.2 \\ & \hline \end{aligned}$ | $\begin{array}{r} 38,413 \\ 4,274 \\ \hline \end{array}$ | $\begin{aligned} & 2.5 \\ & 0.7 \end{aligned}$ | $\begin{array}{r} 209,298 \\ 15,036 \\ \hline \end{array}$ | $\begin{array}{r} 13.5 \\ 2.3 \\ \hline \end{array}$ | 137,855 | $2 \overline{1} .2$ | 14,026 | $2.2$ | $\begin{array}{r} 1,552,709 \\ 649,738 \\ \hline \end{array}$ | $\begin{aligned} & 100.0 \\ & 100.0 \end{aligned}$ |
|  | Total | 1,204,824 | 54.7 | 120,169 | 5.5 | 268,423 | 12.2 | 190,129 | 8.6 | 42,687 | 1.9 | 224,334 | 10.2 | 137,855 | 6.3 | 14,026 | 0.6 | 2,202,447 | 100.0 |
| 1952 | Supervision.. Examination. . | $\begin{array}{r} 674,749 \\ 407,834 \\ \hline \end{array}$ | $\begin{array}{r} 45.9 \\ 54.7 \\ \hline \end{array}$ | $\begin{array}{r} 96,859 \\ 400 \end{array}$ | 6.5 0.6 | $\begin{array}{r} 257,035 \\ 85,670 \end{array}$ | 17.5 11.5 | $\begin{array}{r} 167,031 \\ 53,851 \end{array}$ | 11.4 7.2 | $\begin{array}{r} 49,787 \\ 5,000 \end{array}$ | 3.4 0.7 | $\begin{array}{r} 223,576 \\ 17,134 \end{array}$ | $\begin{array}{r} 15.2 \\ 2.3 \end{array}$ | 159,420 | $2 \overline{1} .4$ | $15,644$ | $2.1$ | $\begin{array}{r} 1,469,037 \\ 744,953 \\ \hline \end{array}$ | $\begin{aligned} & 100.0 \\ & 100.0 \end{aligned}$ |
|  | Total.... | 1,082,583 | 48.9 | 97,259 | 4.4 | 342,705 | 15.5 | 220,882 | 10.0 | 54,787 | 2.5 | 240,710 | 10.8 | 159,420 | 7.2 | 15,644 | 0.7 | 2,213,990 | 100.0 |

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## FARM CREDIT ADMINISTRATION AND FARM CREDIT INSTITUTIONS

Table 6 - Comparative data on personal services, operating expenses, and volume of business, fiscal years 1440 and 1952

Personal services, both man-years and costs, of the Farm Credit Administration and in total for the district Farm Credit institutions (excludes associations) were substantially less in 1952 than in 1940 for comparable functions.* The number of employees of the Administration was 70 percent less and of the district institutions 65 percent less. Salary costs of the Administration were 32 percent less and of the district institutions 22 percent less.

Total operating expenses of the Farm Credit Administration in 1952 were 34 percent less than in 1940 for comparable functions, * whereas total operating expenses of all Farm Credit institutions, including associations, were 22 percent higher. The increase in the total expenses of all institutions was quite small, however, in comparison with the substantial increase in the total volume of business handled by these institutions. The total expenses of the institutions include FCA costs of $\$ 1.4$ million in 140 and $\$ 2.2$ million in 1952. In 1940 the institutions paid only examination costs, except the FFMC which also paid supervisory costs, whereas in 1952 all institutions paid both supervisory and examination costs, except the PCA's which do not pay supervisory costs.

All institutions, except the FFMC, contributed to the increase from 1940 to 1952 in total operating expenses. The PCA's had
the largest increase of any of the systems both in dollar amount ( $\$ 8.8 \mathrm{million}$ ) and percentagewise ( $131 \%$ ). The FLB system (FLB's and NFLA's) had the next largest amount increase ( $\$ 5.6$ million), and the BC's the next largest percentage increase (their \$975,000 increase representing $94 \%$ ). The PCC's and FICB's had relatively small increases in amount, while the FFMC dropped about $\$ 8.8$ million.

Volume of business of all Farm Credit institutions as reflected by the total amount of loans made was almost $4 \mathrm{l} / 2$ times as areat in 1952 as in 1940. The volume of loans serviced by the institutions, except by the FLB's, also increased substantially durins this period.
*Farm Credit Auministration data for 140 exclude man-years and expenses applicable to functions in that year not performed by the Farm Credit Administration in 1952, except that employees of the chief reviewing appraisers' offices and their expenses have not been eliminated from 1940 data. These employees ( 22 in number) were transferred from the payroll of the Ferm Credit Administration to the payrolls of the Federal land banks, effective July l, 1951.

Table 6 - Comparative data on personal services, operating expenses, and volume of business, fiscal years 1940 and 1952

|  | Fiscal year 1940 |  | Fiscal year 1952 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Number | Amount | Number | Amount | Percentage change from 1940 |  |
|  |  |  |  |  | Number | Amount |
|  |  |  |  |  |  |  |
| Farm Credit Administration a/ . | 1,308 | \$3,376,259 | 391 | \$2,236,063 | -70 | -32 |
| Farm Credit system: Federal land banks (including reimbursements from FFMC) | 4,614 | 9,246,408 | 1,177 | 5,776,592 | -74 | -38 |
| Federal intermediate credit banks.......................... | 431 | 1,073,975 | 279 | b/ 1,213,053 | -35 | +13 |
| Production credit corporations. | 294 | 881,575 | 168 | b/ 1,034,461 | -43 | +17 |
| Banks for cooperatives.. | 220 | 649,699 | 232 | 1,276,502 | +5 | +96 |
| General agents......... | 432 | 838,769 | 261 | 546,902 | -40 | -35 |
| Total | 5,991 | 12,690,426 | 2,117 | 9,847,510 | -65 | -22 |
| $\frac{\text { Total operating expenses }}{\text { Farm Credit Administration a }}$ | - | 4,018,508 | - | 2,651,950 | - | -34 |
| Farm Credit system: c/........................ |  |  |  |  |  |  |
| Federal land bank system (FLB's and NFLA's). | - | 12,317,100 | - | 17,883,599 | - | +45 |
| Federal Farm Mortgage Corporation. | - | 9,864,126 | - | 1,086,972 | - | -89 |
| Federal intermediate credit banks. | - | 1,490,764 | - | 1,860,111 | - | +25 |
| Production credit corporations. | - | 1,362,934 | - | 1,643,807 | - | +21 |
| Production credit associations. | - | 6,757,632 | - | 15,613,961 | - | +131 |
| Banks for cooperatives. | - | 1,036,678 | - | 2,010,965 | - | +94 |
| Total | - | 32,829,234 | - | 40,099,415 | - | +22 |
| Volume of business: |  |  |  |  |  |  |
| Federal land banks: |  |  |  |  |  |  |
| National farm loan associations. Loans made..................... | 3,867 14,735 | 55,820,107 | 1,180 41,501 | 237,059,076 | -69 +182 | +325 |
| Loans outstanding | 616,308 | 1,880,408,005 | 310,638 | 1,046,439,772 | -50 | -44 |
| $\frac{\text { Federal Farm Mortgage }}{\text { Loans made....... }}$ |  |  |  |  |  |  |
|  | 18,066 | $30,251,371$ |  | $48,036$ | $-99$ | -99 -96 |
|  | 433,706 | $668,850,213$ | $37,701$ | $27,459,622$ | $-91$ | -96 |
| $\frac{\text { Federal intermediate credit banks: }}{\text { Loans made................................ }}$ |  |  |  |  |  |  |
|  | - | $\begin{aligned} & 471,921,279 \\ & 237,338,443 \end{aligned}$ | - | $903,310,831$ | - | $\begin{array}{r} +281 \\ \hline \end{array}$ |
| $\frac{\text { Production credit corporations: }}{\text { Production credit associations }}$ |  | 27,338,443 |  |  |  |  |
|  | 528 | - | 499 | - | -5 | - |
| Wholly-farmer owned.......... | - | - | 243 | - | - 6 | - |
| Members.... | 290,578 | 80,100 | 475,576 | 87.849 .052 | +64 | +427 |
| Farmer-owned stock. | - 56 | 16,680,100 | - 0 | 87,849,052 | +22 | +427 +319 |
| Loans made. | 229,566 | 328,342,002 | 281,062 | 1,376,542,930 | $+22$ | +319 +299 |
| Loans outstanding. | 217,128 | 199,802,560 | 254,805 | 797,612,105 |  | +299 |
| $\frac{\text { Banks for cooperatives: }}{\text { Credit extended }}$ | 1,689 | $\begin{aligned} & 92,868,454 \\ & 63,333,429 \end{aligned}$ |  |  |  |  |
| Credit extended.... Loans outstanding.. |  |  | $1,995$ | $342,377,354$ | +18 | +441 |

 for employees of chief reviewing appraisersi offices transferred to FLB's effective July 1 , 1951.
b/ Includes directors' compensation (FICB's $\$ 24,864$ and PCC's $\$ 26,945$ ) which item is not available for l940.
c/ 1940 total operating expenses are on a calendar year basis.

Table 7 - Operating expenses, for years ended December 31, 1940 and June 30, 1944 and 1948 through 1952

Total operating expenses of the Farm Credit institutions of $\$ 40.1$ million in 1952 were about $22 \%$ greater than in 1940 and 8\% greater than in 1951. The general trend of operating expenses for each system of institutions has been upward, except for the FFMC which has been in the process of liquidating its loans since July 1, 1947. The PCA's have had the largest increase since 1940 of any system ( $\$ 8.8$ million or $131 \%$ ), the FLB's the next largest ( $\$ 5.6$ million or $45 \%$ ) and the BC's next ( $\$ 975,000$ or $94 \%$ ). The FICB's and PCC's have had relatively small increases and the FFMC has dropped $\$ 8.8$ million. Additional data on the individual systems are included in separate tables for those systems.
Total FCA costs included in the Farm Credit institutions' expenses each year since July 1, 1943, when the last of the district institutions began paying supervisory costs, have
ranged from $\$ 2.5$ million in 1944 to $\$ 2.0$ million in 1949. For the last 5 years, except for 1949, this amount has been about $\$ 2.2$ million and has represented from $6.5 \%$ of the institutions' total expenses in 1948 to $5.5 \%$ in 1952.

The $\$ 1.4$ million of FCA costs included in the Farm Credit institutions' total expenses in 1940 represented examination costs of all institutions and supervision costs of only the FFMC. This amount was $4.4 \%$ of the institutions' total expenses in that year. Supervision costs applicable to the other institutions amounting to $\$ 2.2$ million were paid from appropriated funds. The total amount of $\$ 3.6$ million of FCA costs in 1940 applicable to the Farm Credit institutions represented $10.3 \%$ of the institutions' total expenses plus FCA supervision costs not included in those expenses.

| Institution | $\begin{gathered} \text { Year ended } \\ \text { December } 31, \\ 1940 \end{gathered}$ | Year ended June 30 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1944 | 1948 | 1949 | 1950 | 1951 | 1952 |
| PCA's a/. | \$6,757,632 | \$8,141,533 | \$10,105,002 | \$11,696,957 | \$12,703,997 | \$13,908,453 | 15,613,961 |
| PCC's.. | 1,362,934 | 1,613,080 | 1,763,456 | 1,525,940 | 1,582,269 | 1,585,551 | 1,643,807 |
| FICBIs | 1,490,764 | 1,565,536 | 1,521,968 | 1,526,592 | 1,612,205 | 1,704,301 | 1,860,111 |
| BC's. | 1,036,673 | 1,257,297 | 1,702,820 | 1,696,590 | 1,759,169 | 1,829,077 | 2,010,965 |
| FLB System b | 12,317,100 | 11,568,314 | 16,040,546 | 15,675,535 | 15,821,745 | 16.777.728 | 17,883,599 |
| FFMC c/..... | 9,864,126 | 7,777,563 | 2,372,089 | 1,871,106 | 1,603,731 | 1,250,828 | 1,086,972 |
| Total | \$32,829,234 | \$ $\mathbf{\$}^{\text {2, }}$, 923,323 | d/\$33,505,881 | \$33,992,720 | \$35,083,119 | \$37,055,938 | \$40,099,415 |
| (1) FCA costs included in above total e/. | f/\$1,440,151 | \$2,526,777 | \$2,183,148 | \$2,011,447 | \$2,205,963 | \$2,226,321 | \$2,191,466 |
| (2) FCA supervision costs not included in above total; pald from appropriated funds | g/ 2,163,625 | xxx | xXx | xxx | $x \times x$ | xxx | xxx |
| (3) Total FCA costs applicable to Farm Credit institutions. | 3,603,776 | 2,526,777 | 2,183,148 | 2,011,447 | 2,205,963 | 2,226,321 | 2,191,466 |
| (4) Item (3) as a percent of total institutions ${ }^{1}$ expenses plus item (2)..... | $10.30 \text { \% }$ | $7.92 \%$ | $6.52 \%$ | $5.92 \%$ | $6.29 \%$ | $6.01 \%$ | 5.47\% |

[^1]Table 8 - Selected income and expense items and ratios -- calendar years 1940, 1944, 1948, 1950 , and 1951

Income from loan operations (intereet and service fees less patronaze refunds) in 1951 of $\$ 3.8$ million was over $31 / 2$ times as much as in 1940 and 28 percent more than in 1950. The increases resulted from more business and higher interest rates. Per annum rate of income* increaeed from 5.56 percent in 1940 to 6.15 percent in 1951.

Cost of borrowed funds (interest paid to FICB's) in 1951 of $\$ 13.0$ million was 5 times as much ae in 1940 and 39 percent more than in 1950. The increasee were due to more borrowings and higher interest rates. Higher money coets absorbed entirely the increaee in the per annum rate of income from loan operations between 1940 and 1951.

Operating expenses in 1951 of $\$ 14.8$ million more than doubled those in 1940.and were about 11 percent higher than in 1950. Per annum rate of expenses,* however, dropped from 3.71 percent in 1940 to 2.46 percent in 1951.

Net gain from loan operatione (income from loan operations less cost of money and operating expenses) in 1951 of $\$ 9.1$ million was over 11 times as much ae in 1940 and about 45 percent more than in 1950. Per annum rate of net gain* increaeed from 0.42 percent in 1940 to 1.52 percent in 1951.

Net earnings before provieion for losees and income taxes (net gain from loan operatione, plus inve日tment and other income) in 1951 of $\$ 12.1$ million were about 3 times those in 1940 and
were 33 percent more than in 1950. Interest on investmente of $\$ 3.3$ million in 1940 represented about 80 percent of thie item, whereas the $\$ 3.0$ million in 1951 represented only about 25 percent. Per annum rate* dropped from 2.24 percent in 1940 to 2.02 percent in 1951.

Final net earnings (after loeses and provision for losses and income taxe ) in 1951 of $\$ 9.0$ million more than doubled thoe日 in 1940 and were over 23 percent more than in 1950. Loeses and provieion for lossee increased from $\$ 200,000$ in 1940 to $\$ 2.0$ million in 1951. Income taxes in 1951 amounted to $\$ 1.0$ million. Per annum rate of final net earnings* decreaeed from 2.13 percent in 1940 to 1.50 percent in 1951. Rates of return on paid-in capital and total net worth in 1951 were 10.01 percent and 5.64 percent, respectively, compared with 4.29 percent and 3.62 percent in 1940 .

PCC operating expenses as a per annum rate of PCA loans outstanding decreaeed from 0.75 percent in 1940 to 0.27 percent in 1951. Dollar amount of PCC operating expenses actually increased from $\dot{\$} 1.4$ million in 1940 to $\$ 1.6$ million in 1951. (Washington office supervisory costs aggregating over \$200,000 a year are included in the PCC expenses since July 1, 1942.) Combined PCA and PCC operating expenses as a per annum rate of PCA loans outstanding decreaeed from 4.46 percent in 1940 to 2.73 percent in 1951.

[^2]PRODUCTION CREDIT ASSOCIATIONS
Table 8 - Selected incone and expense items and ratio

| $\begin{aligned} & \text { District } \\ & \text { and } \\ & \text { year } \end{aligned}$ | Income from loan operations a/ |  | Cost of borrowed funds |  | Operating expenses b/ |  | Net gain from loan operations |  | Net earnings before provisions for losses and income taxes |  | Final net earnings |  |  |  | Dividends paid to stockholders | Patronage refunds paid to borrowers | Memoranda |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | Per annum rate c/ | Amount | Per annum rate c/ | Amount | Per annum rate c/ | Amount | Per annum rate c/ |  |  | Amount | $\begin{gathered} \text { Per } \\ \text { annum } \\ \text { 1ate } \\ \text { c/ } \end{gathered}$ | Rate of return on |  |  |  | Average balance of PCA loans outstanding | Per annum rate of PCC operating expenses c) d |
|  |  |  |  |  |  |  |  |  | Amount | Per annum rate c/ |  |  | Total paid-in capital | Total net worth |  |  |  |  |
|  | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) | (11) | (12) | (13) | (14) | (15) | (16) | (17) | (18) |
| System |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1940... | \$10,142,155 | 5.56 | \$2,610,992 | 1.43 | \$6.757,632 |  | \$773.531 |  | \$4,084, 147 |  | \$3,884,421 |  | 4.29 | 3.62 | $\$ 86,178$ | - | $\$ 182,394,000$ |  |
| 1944. | 12,335,021 | 5.24 5.64 | $3,444,375$ $7,068,164$ | 1.46 1.75 | $8,101,255$ $10.910,178$ | 3.44 2.71 | 789,391 $4,737,851$ | 0.34 1.18 | 3.560 .762 7.395 .580 | 1.51 1.84 | $3,404,977$ $6,949,101$ | 1.45 1.73 | 3.69 8.44 | 2.78 5.37 | $\begin{aligned} & 215.755 \\ & 304.7811 \end{aligned}$ $304,784$ | \$128,581 | $\begin{aligned} & 235,623,000 \\ & 402,580,000 \end{aligned}$ | 0.67 0.44 |
| 1950......... | 28,862,231 | 6.07 | 9,361,929 | 1.97 | 13,250,388 | 2.78 | 6.249,914 | 1.32 | 9,096,386 | 1.91 | 7,261,106 | 1.53 | 8.52 | 4.96 | 394,038 | 142,318 | 475,789,000 | 0.33 |
| 1951........ | 36,830,784 | 6.15 | 12,978,736 | 2.17 | 14,756,754 | 2.46 | 9:095,294 | 1.52 | 12,085,147 | 2.02 | 8,979,818 | 1.50 | 10.01 | 5.64 | 426,987 | 159.403 | 598,706,000 | 0.27 |
| Springfield. 1940 | 587,568 | 4.88 | 171,432 | 1.42 | 362,759 | 3.01 | 53.377 | 0.45 | 277,219 | 2.30 | 240,306 | 2.00 | 3.84 | 3.41 |  | - | 12,043,000 | 0.98 |
| 1944. | 847,894 | 4.73 | 258,347 | 1.44 | 521,814 | 2.91 | 67,733 | 0.38 | 229.638 | 1.28 | 254,505 | 1.42 | 4.45 | 3.42 | 10,788 | - | 17,934,000 | 0.80 |
| 1948.. | 1,652,921 | 5.07 | 559,686 | 1.72 | 738,577 | 2.26 | 354.658 | 1.09 | 515,646 | 1.58 | 491,443 | 1.51 | 8.65 | 5.72 | 5.373 | - | 32,612,000 | 0.47 |
| 1950. | 1.935,300 | 5.58 | 658,147 | 1.90 | 883,318 | 2.55 | 393.835 | 1.13 | 552, 449 | 1.59 | 435.057 | 1.26 | 7.69 | 4.58 | 15,221 | - | 34,664,000 | 0.37 |
| 1951....... | 2,014,217 | 5.64 | 706.385 | 1.98 | 930,085 | 2.60 | 377.747 | 1.06 | 534.573 | 1.50 | 386,467 | 1.08 | 7.07 | 3.97 | 38,880 | - | 35,683,000 | 0.37 |
| Baltimore |  | 5.82 |  | 1.49 |  | 4.15 |  | 0.18 |  | 2.51 |  | 2.15 | 3.27 | 2.86 | - | - | 9.486.000 | 1.28 |
| 1944.... | 746,997 | 5.38 | 219,814 | 1.58 | 467.704 | 3.37 | 59,479 | 0.43 | 238,777 | 1.72 | 221,226 | 1.59 | 3.70 | 2.88 | - | - | 13.890 .000 | 0.98 |
| 1948. | 1.417 .971 | 5.52 | 447.542 | 1.74 | 595,841 | 2.32 | 374.588 | 1.46 | 513.703 | 2.00 | 501,276 | 1.95 | 10.44 | 6.48 | 23,280 | - | 25,695,000 | 0.48 |
| 1950........ | 1,826,281 | 5.88 | 614.797 | 1.98 | 712,657 | 2.29 | 498.827 | 1.61 | 654.583 | 2.11 | 589,879 | 1.90 | 12.03 | 6.65 | 29,544 |  | 31,066,000 | 0.38 |
| 1951........ | 2,154,618 | 5.94 | 779,265 | 2.15 | 784,007 | 2.16 | 591,346 | 1.63 | 765,966 | 2.11 | 623,807 | 1.72 | 12.59 | 6.55 | 32,296 | - | 36,239.000 | 0.34 |
| Columbia |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1940....... | 957,688 | 6.50 | 212,862 | 1.44 | 814.676 | 5.53 | -69,850 | -0.47 | 336,253 | 2.28 | 284,839 | 1.93 | 2.62 | 2.31 | - | - | 14,729,000 | 0.89 |
| 1944....... | 1,306,531 | 5.89 | 333,803 | 1.50 | 893.399 | 4.03 | 79,329 | 0.36 | 431.405 | 1.94 | 459,921 | 2.07 | 3.92 | 3.14 | - | - | 22,189,000 | 0.74 |
| 1948........ | $2,541,306$ $3,290,445$ | 6.55 7.25 | 754,729 938,191 | 1.94 2.07 | 1,224,565 | 3.16 | 562.012 | 1.45 1.89 | 914.112 $1,178.280$ | 2.36 2.60 | 803.353 | 2.07 2.34 | 7.61 10.46 | 5.03 6.05 | 2,923 | - | $38,793,000$ $45,399,000$ | 0.46 0.34 |
| 1951......... | 3,818,248 | 7.24 | 1,228,172 | 2.33 | 1,593:475 | 3.02 | 996:601 | 1.89 | 1,334,435 | 2.53 | 1,298,827 | 2.46 | 12.38 | 6.82 | 3,904 | - | 52.726,000 | 0.30 |
| Louisville 1940 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $1940 . . . . .$. . | 1,200,351 | 5.60 | 389.088 | 1.47 | 1,032,349 | 3.89 | -26.375 | -0.17 | 310.737 | 1.45 | 266,137 | 1.24 | 3.28 | 2.84 | 8,447 | - | 26,533,000 | 0.60 0.56 |
| 1948........ | 2,640,268 | 5.53 | 762,728 | 1.60 | 1,360,890 | 2.85 | 516,650 | 1.08 | 788,118 | 1.65 | 735,128 | 1.54 | 7.99 | 5.78 | 7,212 |  | 47,733,000 | 0.36 |
| 1950........ | 3,522,838 | 5.97 | 1,179.934 | 2.00 | 1,731,919 | 2.94 | 610,985 | 1.03 | 934.700 | 1.58 | 833.430 | 1.41 | 8.91 | 5.74 | 14.492 | 9.293 | 59,007,000 | 0.26 0.22 |
| 1951........ | 4,245,193 | 6.01 | 1,532,667 | 2.17 | 2,015,184 | 2.85 | 697,342 | 0.99 | 1.031,999 | 1.46 | 856,702 | 1.21 | 8.88 | 5.45 | 9.423 | 20,370 | 70,666.000 | 0.22 |
| $\begin{aligned} & \text { New orleans } \\ & 1940 \ldots . . . \end{aligned}$ | 758.319 | 6.54 | 164,127 | 1.42 | 481,265 | 4.15 | 112,927 | 0.97 |  | 3.21 |  | 2.06 |  | 2.90 |  | - | 11,596,000 | 0.74 |
| 1944......... | 1,087,973 | 5.76 | 273.794 | 1.45 | 640.432 | 3.39 | 173,747 | 0.92 | 381,261 | 2.02 | 337,117 | 1.79 | 4.88 | 3.53 | 10,048 | - | 18,864,000 | 0.56 |
| 1948.. | 1,874,298 | 6.28 | 538,458 | 1.80 | 889,936 | 2.98 | 445.904 | 1.50 | 601.932 | 2.02 | 645,478 | 2.16 | 10.97 | 6.44 | 15,022 |  | 29,861,000 | 0.45 |
| 1950........ | 2,211, 2685 | 6.64 | 646,714 933,266 | 1.94 2.24 | 993,056 $1,093.585$ | 2.98 2.62 | 572.095 800.342 | 1.72 | 749,560 | 2.25 | 671,613 | 2.02 | 10.15 | 5.68 | 46,377 | 37,270 | $33,325,000$ $41,727,000$ | 0.37 |
| 1951........ | 2,827,193 | 6.78 | 933,266 | 2.24 | 1,093,585 | 2.62 | 800,342 | 1.92 | 979,005 | 2.35 | 959,682 | 2.30 | 24.57 | 7.69 | 24,164 | 12,137 | 41,727,000 | 0.29 |
| St, Louns |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1940....... | 1,123,333 | 5.76 | 281,150 | 1.44 | 769,847 | 3.95 | 72,336 | 0.37 | 347.308 | 1.78 | 350,693 | 1.80 | 4.54 | 3.91 | - | - | 19,485.000 | 0.66 |
| 1944....... | 1,300,002 | 5.34 | 348,063 | 1.43 | 952,342 | 3.91 | -403 |  | 251.954 | 1.03 | 242.397 | 1.00 | 2.45 | 1.97 | - | - | 24,350,000 | 0.61 |
|  | $2,425,015$ $3,128,829$ | 5.86 6.26 | 728,588 967,715 | 1.76 1.94 | 1.172 .292 $1,446,442$ | 2.83 2.89 | 524,135 714,672 | 1.27 1.43 | 815.824 $1,005.156$ | 1.97 2.01 | 830,088 857 | 2.01 1.72 | 8.47 8.75 | 6.05 5.64 | 13,812 | - | $41,380,000$ $49,962,000$ | 0.42 0.31 |
| 1951........ | 4,089,986 | 6.22 | 1,408,263 | 2.14 | 1,610,563 | 2.45 | 1,071,160 | 1.63 | 1,365,223 | 2.08 | 1,182,469 | 1.80 | 11.53 | 7.03 | 16,026 | - | 65.709.000 | 0.25 |

Table 8 - Selected incoine and expense itens and ratios-continued

| $\begin{gathered} \text { District } \\ \text { and } \\ \text { year } \end{gathered}$ | Income from loan operations a/ |  | cost of borrowed funds |  | Operating expenses b/ |  | Net gain from loan operations |  | Net earnings before provisions for losses and income taxes |  | Pinal net earnings |  |  |  | Dividends pa1d to stockholders | Patronage refunds paid to borrowers | Memoranda |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | $\begin{aligned} & \text { Per } \\ & \text { annum } \\ & \text { rate } \\ & c \int \end{aligned}$ | Amount | $\begin{gathered} \text { Per } \\ \text { annum } \\ \text { rate } \\ c \int \end{gathered}$ | Amount | Per rate c) | Amount | Per annum rate c) |  |  | Amount | Per annum c/ | Rate of return on |  |  |  | Average balance of PCA loans outstanding | Per annum rate of PCC operating expenses c/ 9 |
|  |  |  |  |  |  |  |  |  | Amount | Per annum rate c/ |  |  | $\begin{aligned} & \text { Total } \\ & \text { paid-1n } \end{aligned}$ capital | $\begin{aligned} & \text { Total } \\ & \text { net } \\ & \text { worth } \end{aligned}$ |  |  |  |  |
|  | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) | (11) | (12) | (13) | (14) | (15) | (16) | (17) | (18) |
| St. Paul |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1944. | \$005,744 | 5.07 | 221,207 | 1.39 | 604,314 | 3.80 | -19,777 | -0.12 | \$275,551 | 1.11 | 163,802 | 1.96 | 3.60 2.30 | 1.80 |  |  | +15,880,000 | 0.86 |
| 1948. | 1,492,843 | 5.56 | 437,916 | 1.63 | 848,448 | 3.16 | 206,479 | 0.77 | 385.710 | 1.44 | 372,709 | 1.39 | 6.20 | 4.22 | \$6,365 |  | 26,872,000 | 0.57 |
| 1950. | 2,150,651 | 6.17 | 686,063 | 1.97 | 1,076,686 | 3.09 | 387,902 | 1.11 | 588,851 | 1.69 | 518,253 | 1.49 | 9.11 | 5.47 | 22,341 |  | 34,832,000 | 0.37 |
| 1951...... | 2,543,164 | 6.25 | 888,824 | 2.19 | 1,200,927 | 2.95 | 453.413 | 1.11 | 667.517 | 1.64 | 470,424 | 1.16 | 8.09 | 4.66 | 25,113 | - | 40,665,000 | 0.33 |
| Omaha $1940 \ldots .$. |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1940...... | 672,046 828,936 | 5.06 4.75 | 188,335 253,036 | 1.42 1.45 | 428,066 523,235 | 3.22 3.00 | 55,645 52,665 | 0.42 0.30 | 314,754 251,853 | 2.37 1.44 | 334,253 229,304 | 2.52 1.32 | 4.76 3.50 | 3.95 2.53 | 24,662 46,711 | - | $13,288,000$ $17.430,000$ | 0.82 0.69 |
| 1948. | 1,218,327 | 4.64 | 421,770 | 1.61 | 613,819 | 2.34 | 182,738 | 0.69 | 369.400 | 1.41 | 365,853 | 1.39 | 6.87 | 4.24 | 68,448 | \$72,211 | 26,269,000 | 0.49 |
| 1950...... | 1,868,532 | 5.31 | 674,021 | 1.91 | 790,940 | 2.25 | 403.571 | 1.15 | 591,755 | 1.68 | 430,472 | 1.22 | 7.95 | 4.53 | 80,968 | 51,409 | 35,191,000 | 0.34 |
| 1951....... | 2,831,773 | 5.58 | 1,057,009 | 2.08 | 926,640 | 1.83 | 848,124 | 1.67 | 1,034,617 | 2.04 | 650,724 | 1.28 | 10.36 | 5.97 | 53,100 | 8,053 | 50,767,000 | 0.24 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1940...... | 797.357 829.126 | 5.35 5.14 | 212,718 234.710 | 1.43 1.46 | 480,516 548,366 | 3.22 3.40 | 104,123 46,050 | 0.70 0.28 | 369,441 271,467 | 2.48 1.68 | 352,099 261,208 | 2.36 1.62 | 4.92 3.89 | 3.96 2.68 | 9,027 | - | $14,894,000$ $16,117,000$ | 0.74 0.82 |
| 1948....... | 1,672,807 | 5.31 | 548,612 | 1.74 | 711,502 | 2.26 | 412,693 | 1.31 | 632,398 | 2.01 | 594,026 | 1.89 | 10.16 | 5.85 | 48,224 | 19,871 | 31,475,000 | 0.44 |
| 1950. | 2,106,773 | 5.60 | 724,970 | 1.93 | 886,107 | 2.35 | 495.696 | 1.32 | 730,204 | 1.94 | 622,143 | 1.65 | 10.15 | 5.34 | 29,230 37638 |  | 37,647,000 | 0.32 0.24 |
| 1951...... | 3,017,460 | 5.83 | 1,100,501 | 2.13 | 1,011,223 | 1.95 | 905.736 | 1.75 | 1,162,426 | 2.25 | 913,614 | 1.76 | 13.89 | 7.05 | 37,638 | 10,230 | 51,769,000 | 0.24 |
| Houston |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1940. | 1,346,362 | 5.36 5.23 | 214,320 | 1.46 | 815,040 | 3.36 3.34 | 111,826 | 0.63 | 375,678 | 2.27 1.46 | 350,734 | 1.36 | 4.14 | 3.18 | 13,085 |  | 25,731,000 | 0.48 |
| 1948. | 2,594,363 | 6.15 | 759,180 | 1.80 | 1,235,536 | 2.93 | 599,647 | 1.42 | 859,095 | 2.04 | 737,566 | 1.75 | 9.49 | 5.94 | 15,762 | 8,236 | 42,153,000 | 0.33 |
| 1950...... | 3,099,030 | 6.56 | 941,006 | 1.99 | 1,508,249 | 3.19 | 649.775 | 1.38 | 969,507 | 2.05 | 395,436 | 0.84 | 4.12 | 2.53 3.45 | 18,964 20,889 | 11,191 14,142 | $47,245,000$ $63,310,000$ | 0.26 0.19 |
| 1951...... | 4,196,506 | 6.63 | 1,401,939 | 2.21 | 1,623,645 | 2.57 | 1,170,922 | 1.85 | 1,534,538 | 2.42 | 602,074 | 0.95 | 5.53 | 3.45 | 20,889 | 14,142 | 63,310,000 | 0.19 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1940....... | 798.471 927.927 | 5.27 4.99 | 215,565 268,206 | 1.42 | 470,639 500,163 | 3.11 2.69 | 112,267 | 0.74 0.86 | 397,649 373,217 | 2.63 2.01 | 342,618 | 3.84 | 5.31 | 3.53 | 40,590 |  | 18,603,000 | 0.64 |
| 1948...... | 1,387,994 | 5.25 | 491,640 | 1.86 | 701,773 | 2.66 | 194,581 | 0.73 | 401,840 | 1.52 | 335,144 | 1.27 | 6.15 | 3.41 | 50,607 | 28,263 | 26,411,000 | 0.58 |
| 1950...... | 1,513,921 | 5.43 | 547.562 | 1.96 | 785,174 | 2.82 | 181,185 | 0.65 | 399,214 | 1.43 | 364,302 | 1.31 | 6.70 6.66 | 3.53 3.47 | 64,669 99,995 | 33,155 94,471 | $27,871,000$ $37,417,000$ | 0.45 0.35 |
| 1951...... | 2,067,254 | 5.52 | 823.254 | 2.20 | 899,679 | 2.40 | 344,321 | 0.92 | 567.461 | 1.52 | 378,900 | 1.01 | 6.66 | 3.47 | 99,995 | 94,47 | 37,47,000 | 0.35 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1940....... | $1,046,391$ 912,407 | 5.17 5.04 | 295,965 268,362 | 1.46 | 540,270 558,546 | 2.67 3.09 | 210,156 85,559 | 1.04 | 508,203 334,708 | 2.51 1.85 | 325,482 | 2.80 | 5.09 | 3.24 | 86,086 | - | 18,102,000 | 0.61 |
| 1948...... | 1,798,080 | 5.40 | 617.315 | 1.85 | 816,999 | 2.45 | 363.766 | 1.10 | 597,802 | 1.79 | 537,037 | 1.61 | 8.90 | 4.95 | 64.491 | - | 33,326,000 | 0.40 |
| 1950....... | 2,207,766 | 5.58 | 782,809 | 1.98 | 940,441 | 2.38 | 484,516 | 1.22 | 742,127 | 1.88 | 479,993 | 1.21 | 7.41 | 3.89 | 55.497 | - | $39,580,000$ $52,028,000$ | 0.30 0.22 |
| 1951...... | 3,025,172 | 5.81 | 1,119,191 | 2.15 | 1,067.7 ${ }^{1 / 2}$ | 2.05 | 838,240 | 1.61 | 1,107,387 | 2.13 | 656,128 | 1.26 | 9.24 | 4.85 | 65.559 | - | 52,028,000 | 0.22 |

a) After patronage rerunds.
c. Excludes income taxes, which for the system totaled $\$ 364,925$ in 1950 and $\$ 999,699$ in 1951.
d PCC expenses for 1940 do not include Washington office supervisory costs which since the corporations began paying these costs effective July 1 , 1942 , have aggregated systemwide over $\$ 200$ renses ror 1940

Table 9 - Selected income and expense items - years ended
December 31, 1940, and June 30, 1944, 1948, 1951 and 1952

Operating income (primarily interest on securities, but also includes dividends on class A stock of PCA's and miscellaneous income) of $\$ 1.1$ million in 1952 was 29 percent less than in 1940 but slightly more than in 1951. The decrease from earlier years rosulted from sales of securities in 1949 which were made to obtain funds to retire U.S. Government capital.

Operating expenses in 1952 of $\$ 1.6$ million were 21 percent greater than in 1940 and slightly more than in 1951. Operating expenses include FCA examination costs and, except in 1940, FCA supervisory costs. Since the corporations began paying the latter costs, effective July 1, 1942, they have ageregated over $\$ 200,000$ a year for the system. Included in 1948 expenses is a nonrecurring charge of $\$ 219,000$ representing the cost of establishing as a liability on the records of the corporations the value of accrued annual leave of their employees applicable to 1947 and prior years.

Net gain or loss from operations (operating income less operating expenses). In 1952 the corporations showed a net loss
from, operations of $\$ 514,000$ which compares with a gain of $\$ 238,000$ in 1940 and a loss of $\$ 487,000$ in 1951. The operating losses in recent years have resulted from the smaller amounts of operating income, as explained above, not being sufficient to pay operating expenses.

Final net earnings or loss (net gain or loss from operations ad justed for profit or loss on sales of securities). In 1952 the corporations had a final net loss of $\$ 587,000$ which compares with final net earnings of $\$ 1.8$ million in 1440 and a loss of $\$ 601,000$ in 1951. The large net earnings in 1940 resulted from the sale at substantial premiums of holdings of consolidated Federal farm loan bonds callable in 1944. The proceeds of such sales were reinvested in long-term U. S. Treasury bonds. Final net earnings in 1948 include $\$ 464,000$ representing the reinstatement of security promiums previously written off.

PRODUCTION CREDIT CORPORATIONS
Table 9 - Selected income and expense items

| Corporationandyear | Operating <br> income | Operating expenses b/ | $\begin{gathered} \text { Net gain } \\ \text { or loss (-) } \\ \text { from operations } \end{gathered}$ | Pinal net earnings or lose ( - ) |
| :---: | :---: | :---: | :---: | :---: |
|  | (1) | (2) | (3) | (4) |
| System |  |  |  |  |
|  |  |  |  |  |
| 1944................. | 1,467,769 | 1,613,080 | -145,311 | 668,317 |
| 1948................. | 1,773,089 | 1,763,456 | 9,633 | 634,052 |
| 1951................ | 1,098,802 | $1,585.551$ $1,643.807$ | $-486,749$ $-514,183$ | $-600,622$ $-586,646$ |
| 1952................ | 1,129,624 | 1,643,807 | -514,183 | -586,646 |
|  |  |  |  |  |
| 1940................ | 135,024 | 118,316 | 16,708 | 189,122 |
| 1944................. | 140,251 | 139,055 | 1,196 | 56,882 |
| 1948................. | 151,752 91,815 | 159,562 132,862 | $-7,810$ $-41,047$ | + $\begin{array}{r}39,585 \\ -111,598\end{array}$ |
| 1952............... | 96,405 | 133,306 | -36,901 | -37,073 |
| Baltimore 138.449 12128 180 |  |  |  |  |
| 1940................ | 138,449 115,054 | 121,128 | 17,321 $-24,317$ | 180,577 42,813 |
| 1948................. | 151,947 | 120,032 | 31,915 | 100,868 |
| 1951................ | 90,225 | 119,567 | -29,342 | -76,957 |
| 1952................. | 96,011 | 128,929 | -32,918 | -42,070 |
| Columbia |  |  |  |  |
| 1940................ | 138,484 | 131,151 | 7.333 | 181,801 |
| 1944................. | 114,028 | 165,049 | -51,021 | 40,465 |
| 1948................ | 163,651 | 173.570 | -9,919 | 44,076 |
| 1951.................... | 91,978 | 157,716 | -65,738 | $-70,969$ $-55,357$ |
| 2952................ | 104,728 | 157,905 | -53,177 | -55,357 |
| Louisville |  |  |  |  |
| 1940,............... | 135.779 | 128,473 | 7,306 | 123,013 |
| 1944................ | 111,804 | 154,335 | -42,531 | -24,844 |
| 1948................ | 162,080 | 163.134 | -1.054 | 29,247 |
| 1951.......................... | 100,199 | 158,847 161,732 | $-58,648$ $-56,345$ | $-140,025$ $-87,215$ |
|  | 105,307 | 161,732 | -56,345 | -87,215 |
| New orleans |  |  |  |  |
| 1940................. | 109,618 | 85,818 | 23,800 | 139,680 |
| 1944................ | 111,666 | 112,544 | -878 | 42,695 |
| 1948................ | 132.005 | 131,293 | 712 | 41,703 |
| 1951................ | 78,451 | 123.474 | -45,023 | -53.415 |
| 1952................ | 91,875 | 126,074 | -34,199 | -36,071 |
| St. Louis |  |  |  |  |
| 1940................ | 165,644 | 129,206 | 36.438 | 113.713 |
| 1944............... | 122,501 | 152,144 | -29,643 | 7,947 |
| 1948................... | 160,604 110,428 | 175,175 | -14,571 | 22,912 |
| 1952................. | 113,829 | 162,275 | -48,446 | -49,718 |


| $\underset{\substack{\text { Corporation } \\ \text { and } \\ \text { year }}}{ }$ | Operating <br> income | Operating expenses b/ | $\begin{gathered} \text { Net gain } \\ \text { or loss (-) } \\ \text { from operations } \end{gathered}$ | Pinal net earnings or loss (-) |
| :---: | :---: | :---: | :---: | :---: |
|  | (1) | (2) | (3) | (4) |
| St. Pauz |  |  |  |  |
| 1940............... | \$175,849 | \$130,106 | \$45,743 | \$181,099 |
| $1944 . . . . . . . . . . . . . .$. | 140,603 | 135.563 | 5,040 | 47.858 |
| 1948............... | 151,984 | 159.427 | -7,443 | 56.437 |
| 1951................ | 103,439 | 132,279 | -28,840 | -8,913 |
| 1952............... | 103,652 | 138,562 | -34,910 | -39,080 |
| Omaha |  |  |  |  |
| 1940............... | 109,892 | 108,974 | 918 | 131,179 |
| 1944................ | 116,114 | 125,207 | -9,093 | 44,039 |
| 1948............... | 141,855 | 121,302 | 20,553 | 87,316 |
| 1951..................... | 85,935 86,899 | 118,673 127,450 | $-32,738$ $-40,551$ | $-32,205$ $-47,213$ |
| Wichita |  |  |  |  |
| 1940............... | 129.951 | 110,934 | 19,017 | 170,694 |
| 19144................ | 101,478 | 133,977 | -32,499 | 20,056 |
| 1948................ | 138,250 | 134.492 | 3,758 | 63,600 |
| 1951................... | 82,871 69,622 | 124,280 127,437 | $-41,409$ $-57,815$ | $-71,530$ $-66,341$ |
| Houston |  |  |  |  |
| 1940............... | 111,397 | 92,040 | 19,357 | 120,569 |
|  | 100,086 | 127,125 | -27,039 | 46,541 |
| 1948............... | 142,201 | 137.275 | 4,926 -37.043 | 46,262 |
| 1951............... | 82,690 | 119,733 | -37,043 | -28,995 |
| 1952............... | 82,401 | 128,985 | -46,584 | -47,990 |
| Berkeley |  |  |  |  |
| 1940................ | 119,196 | 116,949 | 2,247 19 |  |
| 1944................ | 139,535 139,686 | 119,891 154,742 | 19,644 $-15,056$ | 150,405 48,667 |
| 1951................ | +96,965 | 126,085 | -29,120 | -27.458 |
| 1952............... | 92,752 | 129,641 | 36,889 | -36,889 |
| Spokane 8 80 830 |  |  |  |  |
| 1940............... | 131,359 | 89,839 108,319 | 41,520 46,330 | 192,161 |
| 1944.................. | 154,649 137,074 | 133,452 | 3,622 | 53.379 |
| 1951................ | 83,806 | 114,509 | -30,703 | 71,161 |
| 1952............... | 86,063 | 121,511 | -35,448 | -41,029 |
| a/ 1940 calendar year; other years fiscal ended June 30. |  |  |  |  |
| b 1940 data do not include Washington office supervisory costs which, since the corpo. rations began paying these costs effective July 1, 1942, have aggregated systemwide over $\$ 200,000$ a year. |  |  |  |  |

## PRODUCTION CREDIT SYSTIM

Table 10 - Operating expenses of the PCA's and PCC's related to ( 1 ) the number of PCA loans made and (2) the average number of PCA loans outstanding -- calendar years 1940, 1944, 1948, 1950, and 1951

Operating expenses in this table are the same as those in tables 8 and 9 except that (1) all PCC expenses are on a calendar year basis for comparability with PCA expenses and (2) PCC expenses in 1948 have been adjusted to eliminate a nonrecurring charge of $\$ 219,000$ representing the cost of establishing as a liability on the records of the corporations the value of the accrued annual leave of their employees applicable to 1947 and prior years.

Operating expense per PCA loan made in 1951 amounted to $\$ 57.55$, of which $\$ 51.91$ represented PCA expense and $\$ 5.64$ represented PCC expense. The PCA unit cost compares with $\$ 29.26$ in 1940 and $\$ 46.00$ in 1950 and the PCC cost with $\$ 5.90$ and $\$ 5.45$, respectively. Increase in PCA unit cost from 1940 to 1951 resulted from PCA expenses increasing at a faster rate than the number of loans made; expenses more than doubled while the number of loans increased only 23 percent. Increase from 1950 to 1951 resulted from PCA expenses increasing 11 percent while the number of loans made were dropping 1.3
percent. Decrease in PCC unit cost between 1940 and 1951 resulted from PCC expenses increasing at a slightly slower rate than PCA loans made; the increase between 1950 and 1951 reflects the increase in PCC expenses and decrease in PCA loans made. PCC unit cost for 1940 does not reflect Washington office supervisory expense as the corporations did not pay these expenses prior to July 1, 1942.

Operating expenses per average number of PCA loans outstanding in 1951 amounted to $\$ 72.85$, of which $\$ 65.71$ represented PCA expense and $\$ 7.14 \mathrm{PCC}$ expense. Comparable rates in 1940 were for the system $\$ 41.69$, PCA's $\$ 34.69$, and PCC's $\$ 7.00$, and in 1950 system $\$ 66.48$, PCA's $\$ 59.44$, and PCC's $\$ 7.04$. These average costs are greater than the costs per PCA loan made for comparable periods as the average number of PCA loans outstanding for any year is less than the number of loans made. This is due to the major volume of PCA business being for terms of less than one year.

PRODOCTION CREDIT SYSTEM
Table 10 - Operating expenses of the PCA's and PCC's related to (1) the number of PCA loans made and (2) the average number of PCA loans outstanding

| Districtandyear | Operating expenses |  |  | Operating expenses per PCA loans made |  |  |  | Operating expenses per average number of PCA loans outstanding |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | PCA a/ | $\begin{gathered} \mathrm{PCC} \\ \mathrm{~b} \end{gathered}$ |  | Number of PCA <br> loans made | PCA | PCC | Total | Average number of PCA loans outstanding | PCA | PCC | Total |
|  | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) | (11) |
| $\begin{aligned} & \text { Systern } \\ & 1940 \\ & 1944 \ldots \\ & 1948 \ldots \\ & 1950 \ldots \\ & 1951 \ldots . . \end{aligned}$ | $\begin{array}{r} \$ 6,757,632 \\ 8,101,255 \\ 10,910,178 \\ 13,250,388 \\ 14,756,754 \end{array}$ | $\$ 1,362,934$ $1,584,300$ $1,556,186$ 1,570 $1,604,443$ | \$8,120,566 $9,685,555$ $12.466,364$ $14,820,658$ $16,361,197$ | 230,940 218,345 274,397 288,068 284,270 | $\$ 29.26$ 37.10 39.76 46.00 51.91 | \$5.90 7.26 5.67 5.45 5.64 | $\begin{array}{r} \$ 35.16 \\ 44.36 \\ 45.43 \\ 51.45 \\ 57.55 \end{array}$ | 194,794 174.036 200,255 222,928 224,590 | $\$ 34.69$ 46.55 54.48 59.44 65.71 | \$7.00 9.10 7.77 7.04 7.14 | $\begin{array}{r} \$ 41.69 \\ 55.65 \\ 62.25 \\ 66.48 \\ 72.85 \end{array}$ |
| Springrield $1940 \mathrm{c} / \ldots$ $1944 \ldots .$. $1948 \ldots .$. $1950 . .$. $1951 . .$. | 362,759 521,814 738,577 883,318 930,085 | 118,316 1142,867 130.767 129,220 133.434 | 481,075 664,681 869,344 $1,012,538$ $1,063,519$ | 13,088 15.345 18,651 19.475 19,138 | 27.72 34.01 39.60 45.35 48.60 | 9.04 9.31 7.01 6.64 6.97 | 36.76 43.32 46.61 51.99 55.57 | 11,152 12,632 15,337 16,508 16,204 | 32.53 41.31 48.15 53.51 57.40 | 10.61 11.31 8.53 7.83 8.23 | 43.14 52.62 56.68 61.34 65.63 |
| $\begin{aligned} & \text { Baltimore } \\ & 1940 \mathrm{c} . \\ & 1944 . \ldots \\ & 1948 \ldots . . \\ & 1950 \ldots \\ & 1951 \ldots . \end{aligned}$ | 394,333 467,704 595,841 712,657 784,007 | 121,128 13,227 109.757 117.454 122,323 | 515,461 604,931 705,598 80,111 906,330 | 13,217 12,000 16,677 17,560 17,918 | 29.84 38.98 35.73 40.58 43.75 | 9.16 11.44 6.58 6.69 6.83 | 39.00 50.42 42.31 4.27 50.58 | 10,931 10,916 13,499 15,733 16,135 | 36.07 42.85 44.14 45.29 48.59 | 11.08 12.57 6.13 7.47 7.58 | 47.15 55.42 52.27 52.76 56.17 |
| $\begin{aligned} & \text { Columb1a } \\ & 1940 \\ & 1944 . . \\ & 1948 \ldots \\ & 1950 \ldots . \\ & 1951 \ldots . . \end{aligned}$ | 814,676 893,399 $1,224,565$ $1,495,399$ $1,593,475$ | 131,151 163,509 150,312 155,178 155,603 | 945,827 $1,056,908$ $1,34,877$ $1,650,577$ $1,749,078$ | 43,991 37,999 51,197 51,683 51,313 | 18.52 23.64 23.92 28.94 31.05 | 2.98 4.33 2.94 3.00 3.03 | 21.50 2.97 26.86 31.94 34.08 | 31,197 26,185 33,862 36,883 35,965 | 26.11 34.12 36.16 40.54 44.30 | 17.20 6.24 4.44 4.21 4.33 | 30.31 40.36 40.60 44.75 48.63 |
| $\begin{gathered} \text { Lou1sville } \\ 1940 \mathrm{c} / . \\ 1944 . . \\ 1948 \ldots \\ 1950 . . . \\ 1951 \ldots . . \end{gathered}$ | 859,552 $1,032,349$ 1,360890 $1,731,919$ $2,015,184$ | 128,473 147,847 151,832 155,883 157,547 | 988,025 $1,180,196$ $1,512,722$ $1,887,802$ $2,172,731$ | 34,814 29,838 38,580 44,299 44,962 | 24.69 34.60 35.27 39.10 44.82 | 3.69 4.95 3.94 3.52 3.50 | 28.38 39.55 39.21 42.62 48.32 | 33,171 26,835 30,593 36,965 38,301 | 25.91 38.47 44.48 46.85 52.62 | 3.87 5.51 4.96 4.22 4.11 | $\begin{aligned} & 29.78 \\ & 43.98 \\ & 49.44 \\ & 51.07 \\ & 56.73 \end{aligned}$ |
| Hew: Orleans 1940 〔/... $1944 \ldots \ldots$. $1948 \ldots .$. $1950 \ldots .$. $1951 . . .$. | 481,265 640,432 889396 993,056 $1,093,585$ | 85,818 104,866 118,505 124,741 121,292 | $\begin{array}{r} 567,083 \\ 745,298 \\ 1,008,441 \\ 1,17,797 \\ 1,214,877 \end{array}$ | 22,755 27,967 31,880 31,426 30,191 | 21.15 22.90 27.91 31.60 36.22 | 3.77 3.75 3.72 3.97 4.02 | 24.92 26.65 31.63 35.57 40.24 | 19,237 20,947 23,384 23,27 21,737 | 25.02 30.57 38.06 41.85 50.31 | 4.46 5.01 5.07 5.26 5.58 | $\begin{aligned} & 29.48 \\ & 35.58 \\ & 43.13 \\ & 47.11 \\ & 55.89 \end{aligned}$ |
| $\begin{aligned} & \text { St. Lou1s } \\ & \text { ig40 } 9 / \\ & 1944 \ldots \\ & 1948 \ldots . \\ & 1950 \ldots \\ & 1951 \ldots . . \end{aligned}$ | $\begin{array}{r} 769,847 \\ 992,342 \\ 1,172,292 \\ 1,446.442 \\ 1,610,563 \end{array}$ | $\begin{aligned} & 129,206 \\ & 147,844 \\ & 154,440 \\ & 152,779 \\ & 164,159 \end{aligned}$ | $\begin{array}{r} 899,053 \\ 1,100,186 \\ 1,326,732 \\ 1,599,221 \\ 1,774,722 \end{array}$ | $\begin{aligned} & 29,616 \\ & 26,173 \\ & 31,664 \\ & 32.295 \\ & 31,765 \end{aligned}$ | 25.99 36.39 37.02 44.79 50.70 | 4.36 5.65 4.88 4.73 5.17 | $\begin{aligned} & 30.35 \\ & 42.04 \\ & 41.90 \\ & 49.52 \\ & 55.87 \end{aligned}$ | $\begin{aligned} & 23,75\} \\ & 19,886 \\ & 21,708 \\ & 23,820 \\ & 23,907 \end{aligned}$ | 32.41 47.89 54.00 60.72 67.37 | 5.44 7.43 7.11 6.41 6.86 | $\begin{aligned} & 37.85 \\ & 55.32 \\ & 61.11 \\ & 67.13 \\ & 74.23 \end{aligned}$ |

Table 10 - Operating expenses of the PCA's and PCC's related to (1) the number of PCA loans made and (2) the average number of PCA loans outstanding

| $\begin{gathered} \text { D1strict } \\ \text { and } \\ \text { year } \end{gathered}$ | Operating expenses |  |  | Operating expenses per PCA loans made |  |  |  | Operating expenses per average number or PCA loans outstanding |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { PCA } \\ & \text { a/ } \end{aligned}$ | $\begin{gathered} \mathrm{PCC} \\ \text { b/ } \end{gathered}$ | Total | $\begin{aligned} & \text { Number or } \\ & \text { PCA } \\ & \text { loans made e } \end{aligned}$ | PCA | PCC | Total | Average number or PCA loans outstanding | PCA | PCC | Total |
|  | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) | (11) |
| St. Paul |  |  |  |  |  |  |  |  |  |  |  |
| 1944. | 604,314 | +136,191 | 740.505 | 18,727 | 32.27 | 7.27 | 39.54 | 16,251 | \$25.46 | \$5.188 | \$30.64 |
| 1948. | 848,448 | 134,682 | 983,130 | 22,233 | 38.16 | 6.06 | 44.22 | 17,396 | 48.77 | 7.74 | 56.51 |
| 1950 | 1,076,686 | 128,861 | $1,205.547$ $1,355,963$ | 24.156 | 44.57 50.37 | 5.33 5.66 | 49.90 56.03 | 20,629 20.674 | 52.19 58.09 | 7. 25 6.53 | 58.44 64.62 |
| 1951. | 1,200,927 | 135.036 | 1,335,963 | 23.841 | 50.37 | 5.66 | 56.03 | 20,674 | 58.09 | 6.53 | 64.62 |
| 0 maha |  |  |  |  |  |  |  |  |  |  |  |
| 1940 c/. | 428,066 |  |  |  | 46.16 58.10 |  |  |  |  | 13.61 | 67.06 |
| 1944. | 523,235 613.819 | 120,801 115.762 | 644.036 729.581 | 9.005 9.115 | 58.10 67.34 | 13.41 12.70 | 71.51 80.04 | 7.723 7.030 | 67.75 87.31 | 15.64 16.47 | 83.39 103.78 |
| 1950 | 790.940 | 118.779 | 909.719 | 10,942 | 72.28 | 10.86 | 83.14 | 8,647 | 91.47 | 13.74 | 105.21 |
| 1951. | 926.640 | 122,960 | 1,049,600 | 10,895 | 85.05 | 11.29 | 96.34 | 9.478 | 97.77 | 12.97 | 110.74 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| 1940 c/ | 480.516 548.366 | 110.934 | 591.450 | 10,863 | 44.23 | 10.21 | 54.44 | 9,494 | 50.61 | 11.68 | 62.29 |
| 1944. | 548,366 711,502 | 131.563 118,868 | 679.929 830.370 | 9,969 12,813 | 55.01 55.53 | 13.20 9.28 | 68.21 64.81 | 8,002 8,755 | 68.53 81.27 | 16.44 13.58 | 84.97 94.85 |
| 1950. | 886.107 | 122,240 | 1,008,347 | 13.635 | 64.98 | 8.97 | 73.95 | 10,109 | 87.66 | 12.09 | 99.75 |
| 1951 | 1,011,223 | 123.821 | 1,135,044 | 12.522 | 80.75 | 9.89 | 90.64 | 10.563 | 95.73 | 11.72 | 107.45 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| $1940 \mathrm{c} / .$ | 515,840 | 92.040 | 607.880 | 12,393 | 41.62 | 7.43 | 49.05 | 9,841 | 52.42 | 9.35 | 61.77 |
| 1944.. | 858.591 1.235 .536 | 122,389 121,450 | 980,980 $1,356,986$ | 16,941 22,689 | 50.68 54.46 | 7.22 5.35 | 57.90 59.81 | 14.057 15.515 | 61.08 79.63 | 8.71 7.83 | 69.79 87.46 |
| 1950. | 1.2508 .249 1.5029 | 123.529 | 1, $1,631.778$ | 21,867 | 68.97 | 5.35 5.65 | 74.62 | 14,809 | 101.85 | 8.34 | 110.19 |
| 1951 | 1,623,645 | 120,886 | 1,744.531 | 20,103 | 80.77 | 6.01 | 86.78 | 15.703 | 103.40 | 7.70 | 111.10 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| $1940 \mathrm{c} /$. | 470.639 | 116,949 | 587.588 | 7.014 | 67.10 | 16.67 | 83.77 | 5.878 4.845 | 80.07 103.23 | 19.90 | 99.97 |
| 1948. | 701.773 | 134.567 | 836,340 | 7.609 | 72.23 | 17.75 17.69 | 97.38 109.92 | 4.845 5.450 | 103.23 128.77 | 24.58 24.69 | 127.81 153.46 |
| 1950 | 785,174 | 124.678 | 909,852 | 8,170 | 96.10 | 15.26 | 111.36 | 5,929 | 132.43 | 21.03 | 153.46 |
| 1951 | 899.679 | 130.374 | 1,030,053 | 8,427 | 106.76 | 15.47 | 122.23 | 6,215 | 144.76 | 20.98 | 165.74 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| 1940 c/. | 540,270 588,546 | 89.839 110.123 | 630,109 668,669 | 8,292 8,222 | 65.16 67.93 | 10.83 13.39 |  | 6,995 5.757 | 77.24 97.02 | 12.84 19.13 | 90.08 116.15 |
| 1948. | 816.999 | 115.244 | 932,243 | 11,289 | 72.37 | 10.21 | 82.58 | 7.726 | 105.74 | 14.92 | 120.66 |
| $1950 . . .$. | 940.441 | 116,928 | 1.057 .369 | 12,560 | 74.88 | 9.31 | 84.19 | 9.169 | 102.57 | 12.75 | 115.32 |
| 1951........... | 1,067.741 | 117.008 | 1,184,749 | 13.195 | 80.92 | 8.87 | 89.79 | 9.708 | 109.99 | 12.05 | 122.04 |

[^3]PCC expenses for 1940 do not include Washington office supervisory costs which, since the corporations began paying these costs effective July 1 , 1942 , have aggregated systemwide over $\$ 200,000$ a year.

Table 11 - Selected income and expense items and ratios - years ended December 31, 1940, and June 30, 1944, 1948, 1951 and 1952

Income from loan operations (interest on loans and discounts, less compensation to the $\mathrm{BC}^{\prime}$ s for servicing loans rediscounted; system amounts exclude income on interbank transactions) in 1952 of $\$ 19.7$ million was almost 6 times as much as in 1940 and 55 percent more than in 1951. The increases resulted from a greater average loan volume -- from $\$ 225$ million in 1940 to $\$ 625 \mathrm{million}$ in 1951 and $\$ 785$ million in 1952, and higher average loan and discount rates*-- from 1.47 percent in 1940 to 2.03 percent in 1951 and 2.52 percent in 1952.

Cost of borrowed funds (interest expense, commissions, and fiscal agent and debenture expense; system amounts exclude interest on interbank borrowings) in 1952 of $\$ 16.9$ million was almost 18 times as much in 1940 and 70 percent more than in 1951. The increases resulted from a greater amount of borrowings and higher rates of cost on debentures outstanding -- from 0.45 percent in 1940 to 1.67 percent in 1951 and 2.23 percent in 1952. In 1952 and 1951 money costs absorbed 2.16 and 1.59 percentage points, respectively, of the per annum rate of income on loans, as compered with only 0.42 points in 1940 .

Operating expenses in 1952 of $\$ 1.9 \mathrm{million}$ were 25 percent greater than in 1940 and 9 percent greater than in 1951. Per annum rate of expense, * however, dropped from 0.66 percent in 1940 to 0.27 percent in 1951 and 0.24 percent in 1952.

Operating expenses include FCA examination costs and, except in 1940 , FCA supervisory costs. Since the banks began paying the latter costs effective July 1, 1942, they have aggregated about $\$ 200,000$ a year for the system. Expenses in 1948 include a nonrecurring charge of $\$ 181,000$ representing the cost of establishing as a liability on the records of the banks the value of the accrued annual leave of their employees applicable to 1947 and prior years.

Net gain from loan operations (income from loan operations less cost of borrowed funds and operating expenses) in 1952 of $\$ 0.9$ million was 6 percent greater than in 1940 but 13 percent less
than in 1951. Per annum rate* declined from 0.39 percent in 1940 to 0.17 percent in 1951 and 0.12 percent in 1952. The drop in rate between 1951 and 1952 was due to the increase in the cost of borrowed funds. The small amount ( $\$ 21,800$ ) of net gain in 1948 was due in part to the nonrecurring charge for accrued annual leave mentioned in connection with operating expenses.

Final net earnings (net gain from loan operations plus net income from investments, adjusted for charge-offs, recoveries, and allowances for losses) in 1952 of $\$ 2.4$ million was 52 percent less than in 1940 but 7 percent more than in 1951. The substantial amount of net earnings in 1440 reflects slightly over $\$ 3$ million profit on sales of securities; these sales were necessary to provide funds to return $\$ 40 \mathrm{milli}$ on of paidin capital to the revolving fund in the U. S. Treasury. Net earnings in 1448 include $\$ 490,500$ representing the reinstatement of security premiums previously written off. Chargeoffs, recoveries, and allowances for losses have been nominal in amounts and have affected net earnings very little. Per annum rate of net earnings* in 1952 was 0.30 percent compared with 0.36 percent in 1951 and 2.21 percent in 1940 .

Earnings as a rate of return on paid-in capital and total net worth in 1952 were 3.77 percent and 2.27 percent, respectively, compared with 5.62 percent and 4.52 percent in 1940 , and 3.70 percent and 2.22 percent in 1951.

Franchise taxes paid U. S. Government in 1952 of $\$ 285,000$ represented 12 percent of final net earnings before transters to reserve for contingencies; the comparable proportion in 1940 was 11 percent and in 1951 it was 13 percent.

[^4]| Bank <br> and <br> year | Income from loan operations |  | Cost of borrowed funds |  |  | Operating expenses |  | Net gain rrom loan operations |  | Final net earnings |  |  |  | Franchise taxes pa1d U. S. Government | Memorandum <br> Average dally balance of loans. discounts and notes receivable outstanding |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | Per annum rateb/ | Amount | Per annum rateb/ b) | Rate of cost of debentures outstanding c) | $\begin{gathered} \text { Amount } \\ \Phi \end{gathered}$ | Per annum rate b/ | Amount | Per annum rate b/ | Amount | Per annum rate b/ | Rate of return on |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  | Pa1d-in capital | Total net worth |  |  |
|  | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) | (11) | (12) | (13) | (14) | (15) |
| System |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1940 | \$3,324,864 | 1.47 | \$954.150 | 0.42 | 0.45 | \$1,490,764 | 0.66 | \$879,950 | 0.39 | \$4,966,738 | 2.21 | 5.62 | 4.52 | \$547,934 | \$225,143,628 |
| 1944. | $4,633,243$ $6,940,985$ | 1.42 1.60 | $2,806,657$ 5.397 .199 | 0.86 1.24 | 0.93 1.33 | 1,565.536 | 0.48 | 266,050 | 0.08 | 1,203,045 | 0.37 | 2.01 | 1.34 | 231,011 | 325,520,026 |
| 1951 | 12,740,014 | 1.60 2.03 | 5,396,199 $9,054,201$ | 1.24 1.59 | 1.33 | 1,521,968 | 0.35 0.27 | 21,818 $1,081,512$ | 0.01 0.17 | $1,512,723$ $2,223,098$ | 0.35 0.36 | 2.52 3.70 3.7 | 1.60 2.22 | 178,181 | 434,065,655 |
| 1952 | 19,741.614 | 2.52 | 16,945,254 | 2.16 | 2.23 | 1,860,111 | 0.24 | - 936,249 | 0.12 | 2,376,200 | 0.30 | 3.77 | 2.22 2.27 | 289,525 285,300 | $625,394,589$ $784,588,447$ |
| Springrield |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1940. | 192,176 | 1.49 | 53,614 | 0.41 | 0.44 | 111,639 | 0.87 | 26,923 | 0.21 | 199,020 | 1.54 | 3.78 | 2.83 | 7,255 | 12,920,962 |
| 1948. | 283,583 547,206 | 1.46 1.56 | 159.918 430.911 | 0.82 1.23 | 0.92 1.30 | 113,371 | 0.59 | 10,294 $-5,380$ | 0.05 | 94,319 | 0.49 | 1.89 | 1.29 | 23,580 | 19,342,920 |
| 1951. | 749,503 | 2.00 | 573,417 | 1.23 | 1.64 | 121,675 131,979 | 0.35 0.35 | $-5,380$ 44,107 | -0.02 | 128,640 134,801 | 0.37 0.36 | 2.57 2.70 2 | 1.67 1.67 | 19.660 21.200 | 35,123,399 |
| 1952. | 970,110 | 2.41 | 854,867 | 2.13 | 2.26 | 145,952 | 0.36 | -30,709 | -0.08 | 62,574 | 0.16 | 1.25 | 0.77 | 21,200 3,143 | $\begin{aligned} & 37,425,412 \\ & 40,202.786 \end{aligned}$ |
| Baltimore |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 172,823 | 1.53 | 48,799 | 0.43 | 0.45 | 111,653 | 0.99 | 12,371 | 0.11 | 264,199 | 2.34 | 4.77 | 3.87 | 16,050 | 11,301,086 |
| 19448. | 263,056 | 1.49 | 146.601 | 0.83 | 0.93 | 129,955 | 0.74 | -13,500 | -0.08 | 81,096 | 0.46 | 1.62 | 1.18 | 20,274 | 17,599,043 |
| 1951 | 805,386 | 2.12 | 360,168 | 1.26 | 1.33 | 129.669 | 0.45 | -9,718 | -0.03 | 148,031 | 0.52 | 2.96 | 2.04 | 18,258 | 28,543,744 |
| 1952. | 1,151,805 | 2.51 | 1,001,801 | 2.18 | 2.25 | 164,524 | 0.35 0.36 | -14,265 -14 | 0.03 -0.03 | 143.932 84.900 | 0.38 0.18 | 2.88 1.70 | 1.87 1.09 | 23,483 14,975 | $\begin{aligned} & 37,970,830 \\ & 45,916,098 \end{aligned}$ |
| columbia |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1940. | 221.959 | 1.49 | 56,687 | 0.38 | 0.43 | 114,658 | 0.77 | 50,614 | 0.34 | 418,946 | 2.81 | 4.75 | 4.48 | 42,236 | 14,916,719 |
| 1944. | 375,472 | 1.41 | 248,532 | 0.93 | 0.93 | 132,273 | 0.50 | -5,333 | -0.02 | 74,614 | 0.28 | 1.49 | 1.23 | 6,154 | 26,575,356 |
| 1951. | 1.080,241 | 1.66 2.12 | 864,679 | 1.37 1.70 | 1.67 | 137.263 | 0.31 | -11,045 | -0.02 | 106.465 | 0.24 | 2.11 | 1.66 | 1,616 | 43,538,091 |
| 1952 | 1,560,910 | 2.60 | 1,316,449 | 2.19 | 2.18 | 164,508 | 0.27 | -79,953 | 0.12 0.14 | 179.85 | 0.29 | 2.93 3.14 | 2.14 | 12,376 | 50,848,339 |
| Louisville |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1940.. | 337.917 | 1.48 | 111,037 | 0.49 | 0.46 |  | 0.51 | 109,777 | 0.48 | 378,148 | 1.66 | 6.83 |  |  |  |
| 1944. | 460,854 | 1.45 | 280,949 | 0.88 | 0.94 | 127,312 | 0.40 | 52,593 | 0.17 | 119,968 | 0.38 | 6.83 2.40 | 1.58 | 34,537 17.492 | $22,809,535$ $31,671,955$ |
| 19481. | 662,674 | 1.50 | 554,879 | 1.26 | 1.33 | 129.114 | 0.29 | -21,319 | -0.05 | 98,507 | 0.22 | 1.97 | 1.21 | 17,877 | 44,046,988 |
| 1952. | 1,412,607 | 2.02 | 1.103.473 | 1.58 | 1.65 | 149.583 | 0.21 | 159.551 | 0.23 | 239,138 | 0.34 | 4.78 | 2.77 | 22,285 | 69,758,463 |
|  | 2,091,211 | 2.41 | 1,903,134 | 2.19 | 2.25 | 162,044 | 0.19 | 26,033 | 0.03 | 112,810 | 0.13 | 2.16 | 1.26 | 3,203 | 86,772,773 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1944. | 394,799 | 1.40 | 52,783 260,812 | 0.35 0.92 | 0.37 0.92 | 107,097 124,660 |  | 57,589 9.327 | 0.38 0.04 | 143,336 88.340 | 0.95 0.31 | 2.43 | 2.11 | 4.584 | 15.143.107 |
| 1948. | 572.182 | 1.69 | 462,324 | 1.37 | 1.32 | 123,845 | 0.44 | 9,527 $-13,987$ | 0.04 -0.04 | 88,340 114,672 | 0.31 0.34 | 1.77 2.29 | 1.37 1.69 | 8,585 16,168 | $28,198,654$ $33,769,414$ |
| 1951. | 949.771 1.418 .014 | 2.11 2.58 | 760,419 | 1.69 | 1.65 | 143,165 | 0.32 | 46,187 | 0.10 | 192,917 | 0.43 | 3.86 | 2.68 | 35.729 | $35,769,414$ $45,107,166$ |
| 1952. | 1,418,014 | 2.58 | 1,208,777 | 2.20 | 2.20 | 147.730 | 0.27 | 61,507 | 0.11 | 403.961 | 0.74 | 7.28 | 5.05 | 38,490 | 54,847,904 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1944. | 518,495 | 1.40 | 104,512 338,729 | 0.46 0.92 | 0.45 | 121.763 | 0.54 | $1.11,044$ | 0.49 | 305.590 | 1.35 | 5.73 | 4.40 | 5,148 | 22,629,607 |
| 1948. | 710,635 | 1.59 | 562,324 | 1.26 | 1.33 | 132.761 | 0.54 0.36 0.30 | 44,889 15,550 | 0.12 0.03 | 104,793 129,074 | 0.28 0.29 | 2.10 2.58 | 1.44 1.68 | 13,698 13,519 | $36,987.727$ 44.699 .690 |
| 1952.. | 1,363,840 | 2.03 | 1,088,573 | 1.62 | 1.66 | 160.060 | 0.24 | 115,207 | 0.17 | 196,348 | 0.29 | 3.89 | 2.40 | 30,337 | 67.319.778 |
| 1952.. | 2,151,829 | 2.56 | 1,882,685 | 2.24 | 2.27 | 170.846 | 0.20 | 98,298 | 0.12 | 207,884 | 0.25 | 3.55 | 2.28 | 33,221 | 84,155,327 |

Table 11 - Selected 1 ncome and expense items and ratios

| Bank <br> and <br> year | Table 11 - Selected income and expense items and ratios 1940, 1944, 1948, 1951 and 1952 a/ - cont1nued |  |  |  |  |  |  |  |  |  |  |  |  | $\begin{aligned} & \text { Pranchise } \\ & \text { taxes } \\ & \text { pa1d } \\ & \text { U. S. } \\ & \text { Government } \end{aligned}$ | Memorandum <br> Average dally balance of loans, discounts and notes receivable outstanding |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Income from loan operations |  | Cost of borrowed funds |  |  | Operating expenses |  | Net gain from loan operations |  | Final net earnings |  |  |  |  |  |
|  | Amount | Per annum b/ | Amount | Per annum rate b/ | Rate of cost of debentures outstanding c/ | Amount d/ | Per annum rate b) | Amount | Per annum rate b) | Amount | Per annum rate b/ | Rate of return on |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  | Pa1d-1n capital | Total net worth |  |  |
|  | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) | (11) | (12) | (13) | (14) | (15) |
| St. Paul |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1944. | 306,634 | 1.43 | 163,028 | 0.76 | 0.92 | 138,366 | 0.65 | 5,240 | 0.02 | 77,439 | 0.36 | 1.55 | 5.74 0.89 | $\$ 137.593$ 19.360 | $\$ 18,941,516$ 21.347 .872 |
| 1948. | 440,410 | 1.53 | 325,883 | 1.13 | 1.32 | 118,039 | 0.41 | -3,512 | -0.01 | 135,347 | 0.47 | 2.71 | 1.48 | 21,336 | 28,720,683 |
| 1951. | 937.291 | 2.02 | 698,176 | 1.50 | 1.65 | 147,708 | 0.32 | 91.407 | 0.20 | 182,750 | 0.39 | 3.66 | 1.91 | 31,188 | 46,384,145 |
| 1952. | 1,429.473 | 2.52 | 1,101,795 | 2.08 | 2.24 | 159.406 | 0.28 | 88,272 | 0.16 | 182,444 | 0.32 | 3.65 | 1.88 | 30,611 | 56.729.569 |
| Omaha |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1940. | 225,767 | 1.53 | 60.753 | 0.41 | 0.47 | 118.813 | 0.81 | 46,201 | 0.31 | 397.490 | 2.70 | 5.17 | 3.77 | 49.372 | 14.745.228 |
| 1944. | 312,282 | 1.45 | 172.647 | 0.80 | 0.93 | 131,269 | 0.61 | 8,366 | 0.04 | 90,762 | 0.42 | 1.82 | 1.08 | 22.690 | 21,513.849 |
| 1948. | 384,306 | 1.50 | 293,033 | 1.14 | 1.35 | 119,627 | 0.47 | -28,354 | -0.11 | 100.740 | 0.39 | 2.01 | 1.14 | 12.685 | $25.560,364$ |
| 1951. | 947,491 $1,589,006$ | 2.00 2.49 | 734.256 $1,359.306$ | 1.55 2.13 | 1.68 2.26 | 132.792 141.622 | 0.28 0.22 | 80,443 88,078 | 0.17 0.14 | 169.931 | 0.36 | 3.40 | 1.84 | 42,483 | 47.307.560 |
|  |  |  | 1,35.306 |  |  | 141,622 | 0.22 |  | 0.14 | 181,965 | 0.29 | 3.64 | 1.95 | 39,241 | 63,703.921 |
| Wichita |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1940. | 268,212 | 1.49 | 69,525 | 0.39 | 0.43 | 117.602 | 0.65 | 81,085 | 0.45 | 476,497 | 2.65 | 5.55 | 4.44 | 56,624 | 17.958,705 |
| 1944. | 357.740 480,830 | 1.41 1.56 | 213.868 366.184 | 0.84 1.19 | 0.92 1.32 | 133.437 <br> 120.806 | 0.53 | 10,435 | 0.04 | 101,901 | 0.40 | 2.04 | 1.30 | 19,225 | 25,424,828 |
| 1951. | 996,408 | 2.00 | 790,581 | 1.58 | 1.69 | 137,212 | 0.28 | 68,615 | -0.14 | 163,265 | 0.33 | 3.27 | 1.46 1.88 | 11,816 | 30,883,790 49.803 .980 |
| 1952. | 1,597.781 | 2.54 | 1,346,329 | 2.14 | 2.24 | 153,889 | 0.24 | 97.563 | 0.16 | 198,057 | 0.31 | 3.96 | 2.25 | 24.514 | 62,885,757 |
| Houston |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1940. | 395.651 618.644 | 1.48 1.43 | 108,843 | 0.41 | 0.43 | 141,768 | 0.53 | 145.040 | 0.54 | 446.052 | 1.67 | 6.66 | 4.67 | 39,013 | 26,736,466 |
| 1944. | 618,644 814,403 | 1.43 1.59 | 370.739 630.859 | 0.86 1.23 | 0.93 1.34 | 139,080 127.833 | 0.32 0.25 | 108,825 | 0.25 0.11 | 186.866 148.102 | 0.43 0.29 | 3.74 2.96 | 2.13 1.59 | 34,216 12,025 | 43.351 .022 51.375 .552 |
| 1951 | 1.482,088 | 2.03 | 1.157.359 | 1.59 | 1.69 | 133, 343 | 0.18 | 191,386 | 0.26 | 301,436 | 0.41 | 2.96 6.03 | 2.99 | 12.859 | 72,744,388 |
| 1952 | 2,302,910 | 2.53 | 1,960,208 | 2.16 | 2.23 | 157,069 | 0.17 | 185.633 | 0.20 | 324.751 | 0.36 | 6.05 | 3.03 | 6,188 | 90,807,846 |
| Berkeley 334 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1940. | 334,423 | 1.41 | 95.509 | 0.40 | 0.42 | 140,468 | 0.59 | 98,446 | 0.42 | 730,611 | 3.08 | 6.54 | 6.14 | 90,153 | 23,752,858 |
| 1944. | 428,125 643.688 | 1.42 1.75 | 268,371 456,002 | 0.89 1.24 | 0.94 1.29 | 134,914 134,222 | 0.45 | 24,840 53,464 | 0.08 | 78.676 | 0.26 0.43 | 1.57 3.14 | 1.18 2.26 | 19,669 14,255 | 30,188,638 |
| 1951. | 1,042,607 | 2.03 | 824,812 | 1.61 | 1.68 | 140,434 | 0.27 | 77,361 | 0.15 | 162,310 | 0.32 | 3.25 | 2.19 | 15,578 | 51,408,628 |
| 1952. | 1,881,860 | 2.53 | 1,588,570 | 2.14 | 2.22 | 149.833 | 0.20 | 143.457 | 0.19 | 229,947 | 0.31 | 4.28 | 2.90 | 32,487 | 74,309.760 |
| Spokane |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1940. | 339.691 | 1.45 | 107.464 | 0.46 | 0.49 | 145,014 | 0.62 | 87,213 | 0.37 | 536,477 | 2.30 | 5.84 | 4.84 | 65.369 | 23.287.839 |
| $\begin{aligned} & 1944 . \\ & 1948 . \end{aligned}$ | 330,899 507.383 | 1.42 | 194.803 | 0.84 | 0.92 | 126.022 | 0.54 | 10,074 | 0.04 | 104,271 | 0.45 | 2.09 | 1.39 | 26,068 | 23,318,162 |
| 1951. | 507,383 <br> 99,227 | 1.63 2.02 | 383,701 775,623 | 1.23 1.57 | 1.34 1.68 | 127,114 127,949 | 0.41 0.26 | -3,432 | -0.01 | 126,070 | 0.40 0.38 | 2.52 3.74 | 1.60 2.25 | 31,518 34,191 | $31,145,722$ $49,315,900$ |
| 1952..... | 1,617,257 | 2.52 | 1,362,285 | 2.12 | 2.22 | 142,688 | 0.22 | 112,284 | 0.18 | 210,054 | 0.33 | 4.20 | 2.50 | 40,014 | 64.212,401 |

a/ Based calendar year; other years f1scal ended June 30
b/ Net debenture average dally balance of loans. discounts and notes recetvable outstanding (coluran 15)
d/ 1940 operating expenses do not include Washington office supervisory costated to the average daily balance of debentures outstanding. from about $\$ 190,000$ to $\$ 260,000$ a year

Table 12 - Selected income and expense items and ratios - years ended December 31, 1940, and June 30, 1944, 1948, 1951 and 1952

Income from loan operations* in 1952 of $\$ 12.1$ million was almost 6 times as much as in 1940 and 23 percent more than in 1951. A greater volume of business was the principal reason for the increases although higher interest rates were also a factor. Per annum rate of income** increased from 2.67 percent in 1940 to 3.18 percent in 1951 and to 3.25 percent in 1952. The 1944 per annum rate was only 1.78 percent due to the banks' substantial investment in CCC paper on which the interest varied from $3 / 4$ of 1 percent to 1 percent.
Cost of borrowed funds (interest expenses and fiscal agent costs, less compensation for services to FICB's; system amounts exclude interest on interbank borrowings) in 1952 of $\$ 4.3$ million compares with $\$ 87,000$ in 1940 and $\$ 2.3$ million in 1951. The increases were due to substantially greater borrowings at higher interest rates. Per annum rate of money costs** increased from 0.11 percent in 1940 to 0.76 percent in 1951 and to 1.16 percent in 1952.

Qperating expenses in 1952 of $\$ 2$ million were almost twice as much as in 1940 and 10 percent higher than in 1951. Per annum rate of expenses,** however, decreased from 1.34 percent in 1940 to 0.59 percent in 1951 and to 0.54 percent in 1952 due to the greater volume of credit outstanding.

Operating expenses include FCA examination costs and, except in 1940, FCA supervisory costs. Since the banks began paying the latter costs effective July 1, 1943, they have ranged from $\$ 140,000$ to over $\$ 200,000$ a year. Expenses in 1948 include a nonrecurring charge of $\$ 209,000$ representing the cost of establishing as a liability on the records of the banks the value of the accrued annual leave of their employees applicable to 1948 and prior years.

Net gain from loan operations (income from loan operations less cost of borrowed funds and operating expenses) in 1952 of $\$ 5.8$ million was over 6 times as much as in 1940 and 2 percent more than in 1951. Per annum rate of net gain** was 1.22 percent in 1940 as compared with 1.83 percent in 1951 and 1.55 percent in 1952. The drop in rate between 1951 and 1952 was due to the increase in the cost of borrowed funds.

Net earnings before provision for losses (net gain from loan operations plus investment and other income) in 1952 of $\$ 6.8$ million was about $11 / 2$ times as much as in 1940 and 4 percent more than in 1951. Investment and other income in 1940 amounted to $\$ 3.5$ million (includes profit of over $\$ 2$ million on sales of securities which were necessary to retire $\$ 60 \mathrm{million}$ of the banks' Government capital) and represented about 80 percent of earnings before losses. In 1952 it amounted to $\$ 1$ million and represented only 15 percent of the item. Per annum rate of return** dropped from 5.79 percent in 1940 to 2.11 percent in 1951 and to 1.83 percent in 1952.

Final net earnings (after loan losses and provision for losses) in 1952 of $\$ 5.6$ million were only 4 percent higher than in 1940 and were 18 percent less than in 1951. Losses and provision for losses decreased net earnings $\$ 1.2$ million in 1952, whereas downward adjustments of loss reserves increased net earnings $\$ 0.9$ million in 1940 and $\$ 0.3$ million in 1951. Per annum rate of final net earnings** decreased from 6.93 percent in 1940 (reflects the large volume of investment income and net downward reserve adjustment in that year) to 2.20 percent in 1951 and to 1.50 percent in 1952.

The rates of return in 1952 on paid-in capital of 2.83 percent and on total net worth of 2.15 percent were considerably less than the rates in 1940 of 3.82 percent and 3.41 percent, respectively, and in 1951 of 3.49 percent and 2.71 percent, respectively. The decreases were due largely to the increases in cost of borrowed money and the fluctuations in investment income and in losses and provision for losses as previously described.

* Interest on loans, investments under CCC programs, loans to other banks for cooperatives and notes receivable, other interest, compensation for services under CCC programs, compensation income on participations sold, and appraisal and loan service fees, less compensation expense on participation loans. System amounts exclude income on interbank transactions.
**Based upon average amount of net credit outstanding (column 15).

BANKS FOR COOPERATIVES
Table 12 - Selected income and expense iteras and ratios

| Bank and year | Incone from loan operations |  | $\begin{aligned} & \text { Cost of } \\ & \text { borrowed funds } \end{aligned}$ |  | operating expenses |  | Net galn rrom loan operations |  | Net earnings berore provision for losses |  | Final net earnings |  |  |  | Memorandum <br> Average balance or net credit outstanding |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Ariount | Per annum rate b) | Amount | Per annum rate b/ | Amount d) | $\begin{aligned} & \text { Per } \\ & \text { annum } \\ & \text { rate } \\ & \text { b/ } \end{aligned}$ | Amount | $\begin{aligned} & \text { Per } \\ & \text { annum } \\ & \text { rate } \\ & \text { b/ } \end{aligned}$ | Amount | Per annum rate b/ | Amount | $\begin{aligned} & \text { Per } \\ & \text { annum } \\ & \text { rate } \\ & \text { b/ } \end{aligned}$ | Rate of return on |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  | Pa1d-1n cap1tal | Total net worth |  |
|  | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) | (11) | (12) | (13) | (14) | (15) |
| System |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1940. | \$2,069,326 | 2.67 1.78 | $\$ 87.354$ 665.194 | 0.11 | \$1,036,678 | 1.34 0.61 | \$945,294 | 1.22 0.85 | $\$ 4,476,223$ $2,498,769$ | 5.79 1.21 | \$5,363,860 | 6.93 1.36 | 3.82 | 3.41 | \$77,364,961 |
| 1948. | 6,488,995 | 2.74 | 1,019,228 | 0.43 | 1,702,820 | 0.72 | 3,766,947 | 1.59 | 5,057,603 | 2.14 | 3,348,139 | 1.41 | 1.76 | 1.44 | 236,703,908 |
| 1951. | 9,817,925 | 3.18 | 2,343,192 | 0.76 | 1,829,077 | 0.59 | 5,645,656 | 1.83 | 6,510,567 | 2.11 | 6,792,953 | 2.20 | 3.49 | 2.71 | 309,016,355 |
| 1952. | 12,091.823 | 3.25 | 4.316.923 | 1.16 | 2,010,965 | 0.54 | 5,763,935 | 1.55 | 6,794,988 | 1.83 | 5,577,057 | 1.50 | 2,83 | 2.15 | 371,419,489 |
| Springflel |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 124,297 | 3.02 | 1,329 | 0.04 | 75.906 | 1.84 | 47,062 | 1.14 | 211,748 | 5.14 | 209,781 | 5.09 | 2.84 | 2.66 | 4,121,007 |
| 1944. | 151,111 516,445 | 2.02 4.55 | 1,383 55,193 | 0.48 | 85,195 114,509 | 1.01 | 56,477 346,743 | 3.06 | 94.653 387.435 | 1.78 3.42 | 106,936 278.720 | 2.01 2.46 | 3.808 | 3.23 | 5,307,377 |
| 1951 | 495, 166 | 3.91 | 64.296 122.452 | 0.51 | 114,030 | 0.90 | 316.140 | 2.50 | 351.739 | 2.78 | 402,241 | 3.18 | 4.65 | 3.52 | 12,641,071 |
| 1952. | 620,482 | 4.17 | 122.452 | 0.82 | 132,000 | 0.89 | 366.030 | 2.46 | 407.782 | 2.74 | 397.457 | 2.67 | 4.42 | 3.28 | 14,879,458 |
| Baltimore |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1940. | 117,625 | 3.34 | 5,996 | 0.17 | 67,111 | 1.91 | 44,518 | 1.26 | 247.709 | 7.03 | 55.557 | 1.58 | 0.87 | 0.80 | 3,524,246 |
| 1944. | 100,433 | 2.85 | 3, 056 | 0.09 | 72,386 | 2.05 | 24,991 | 0.71 | 66.326 | 1.88 | 92,973 | 2.63 | 1.97 | 1.64 | 3,528,900 |
| 1951. | 483,078 661,049 | 3.18 3.75 | 91,675 145,670 | 0.60 | 155,016 159,358 | 1.02 0.90 | 236,392 356,021 362,980 | 1.56 2.02 | 278,562 388,375 | 1.84 2.20 | $-411,229$ 343,078 | -2.71 1.95 | -5.85 3.02 3.4 | $\begin{array}{r}1.78 \\ -4.74 \\ \hline\end{array}$ | $15,179,253$ $17,626,229$ |
| 1952.... | 786.535 | 3.97 | 241,905 | 1.22 | 181,650 | 0.92 | 362,980 | 1.83 | 407,641 | 2.06 | 392,746 | 1.98 | 3.41 | 3.01 | 19,791,946 |
| Columbia |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1940... | 94,247 | 2.77 | 1.116 | 0.03 | 60,227 | 1.77 | 32,904 | 0.97 | 223.404 | 6.58 | 164,012 | 4.83 | 2.52 | 2.26 | 3,397,051 |
| 1944. | 208,285 | 2.05 | 43.153 | 0.42 | 87,249 | 0.86 | 77,883 | 0.77 | 130,389 | 1.28 | 152,021 | 1.50 | 1.61 | 1.41 | - 10,160,183 |
| 1948... | 366,085 412,025 | 2.81 3.23 | 70.002 93.589 | 0.54 0.73 | 113,856 124,633 | 0.87 0.98 | 182,227 | 1.40 1.52 | 238,296 250,766 | 1.83 1.96 | 238,589 301,055 | 1.83 2.36 | 2.46 2.94 | 2.01 2.47 | $\begin{array}{r}13,025,194 \\ \hline 12,767,633 \\ \hline\end{array}$ |
| 1952. | 488,461 | 3.34 | 161.768 | 1.11 | 139,595 | 0.95 | 187.098 | 1.28 | 244,061 | 1.67 | 130,031 | 0.89 | 1.26 | 1.04 | 14,605,298 |
| Louisville |  |  |  |  |  |  |  |  |  |  | , |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1944. | 184,049 | 2.40 | 13,583 | 0.18 | 85,019 | 1.11 | 85.447 | 1.11 | 135,905 | 1.77 | 138,072 | 1.80 | 1.65 | 1.42 | 7,683,584 |
| 1951. | 387,168 616,923 | 3.13 3.63 | 43,463 128,750 | 0.35 0.76 | 121,314 142,235 | 0.98 0.84 | 222,391 345,938 | 1.80 2.03 | 279,288 403,239 | 2.26 2.37 | 280,565 425,310 | 2.27 2.50 | 3.19 4.45 | 2.53 3.29 | 12,371.148 |
| 1952. | 716,768 | 3.72 | 198.076 | 1.03 | 150,830 | 0.78 | 367,862 | 1.91 | 425,16 é | 2.37 2.21 | 165:434 | 0.86 | 1.69 | 1.22 | 19,245,044 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1940. | 165,349 268,202 | 3.39 | 10,553 | 0.22 | 83,931 | 1.72 | 70,865 | 1.45 | 167.865 | 3.44 | 128,317 | 2.63 | 1.62 | 1.55 0.88 | 4,873,448 |
| 1948. | 308,442 | 3.04 | 69,064 50,064 | 0.63 0.49 | 113,521 129.483 | 1.28 | 85,008 | 1.45 1.27 | 140,656 190,997 | 1.34 1.89 | 95,838 137,216 | 0.68 1.35 | 1.37 | 1.18 | 10,129,535 |
| 1951. | 361,325 | 3.51 | 28,078 | 0.27 | 134,329 | 1.31 | 198,918 | 1.93 | 250,258 | 2.43 | 326,507 | 3.17 | 3.22 | 2.63 | 10,295,461 |
| 1952.. | 381,595 | 3.72 | 31,765 | 0.31 | 141,434 | 1.38 | 208,396 | 2.03 | 273,105 | 2.66 | 116,625 | 2.14 | 1.18 | 0.94 | 10,251,136 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1944.... | 204,583 | 3.06 | 38,601 | 0.07 | 61,996 | 2.39 | 15,495 | 0.60 | 202,264 | 7.81 | 207,122 | 8.00 | 3.35 | 2.93 | 2,589,061 |
| 1948... | 665,449 | 2.96 | 144,339 | 0.64 | 129,909 | 0.58 | 391,201 | 0.60 1.74 | 423,185 | 1.88 | 133,485 | 0.55 | 1.35 | 1.08 | 22,505,494 |
| 1951... | 1,001,304 | 3.36 | 267,040 | 0.90 | 153,372 | 0.51 | 580,892 | 1.95 | 613,774 | 2.06 | 811,916 | 2.72 | 5.52 | 4.56 | 29,833,727 |
| 1952... | 1,047.710 | 3.52 | 335.962 | 1.13 | 162,099 | 0.54 | 549,649 | 1.85 | 582,055 | 1.95 | 612,394 | 2.06 | 4.15 | 3.29 | 29,775,072 |

banks for cooperatives
Table 12 - Selected income and expense 1 tems and ratios
12 - Selected income and expense 1 tems and ra
$1940,1944,1948,1951$ and 1952 a/ continued

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multirow{4}{*}{\begin{tabular}{l}
Bank \\
and \\
year
\end{tabular}} \& \multicolumn{2}{|l|}{Income from loan operations} \& \multicolumn{2}{|l|}{Cost of borrowed funds} \& \multicolumn{2}{|l|}{Operating expenses} \& \multicolumn{2}{|l|}{Net gain from loan operations} \& \multicolumn{2}{|l|}{Net earnings before provision for losses} \& \multicolumn{4}{|c|}{Final net earnings} \& \multirow[t]{3}{*}{\begin{tabular}{l}
Memorandum \\
Average \\
balance of net credit outstanding
\end{tabular}} \\
\hline \& \multirow[b]{2}{*}{Amount} \& \multirow[t]{2}{*}{\[
\begin{aligned}
\& \text { Per } \\
\& \text { annum } \\
\& \text { rate } \\
\& \text { b/ }
\end{aligned}
\]} \& \multirow[b]{2}{*}{Amount} \& \multirow[t]{2}{*}{\[
\begin{aligned}
\& \text { Per } \\
\& \text { annum } \\
\& \text { rate } \\
\& \text { b/ }
\end{aligned}
\]} \& \multirow[b]{2}{*}{Amount
d/} \& \multirow[t]{2}{*}{} \& \multirow[b]{2}{*}{Amount} \& \multirow[t]{2}{*}{Per annum rate b/} \& \multirow[b]{2}{*}{Amount} \& \multirow[t]{2}{*}{Per annum rate b/} \& \multirow[b]{2}{*}{Amount} \& \multirow[t]{2}{*}{Per annum rate b/} \& \multicolumn{2}{|l|}{Rate of return on} \& \\
\hline \& \& \& \& \& \& \& \& \& \& \& \& \& Pa1d-in cap1tal \& \[
\begin{aligned}
\& \text { Total } \\
\& \text { net } \\
\& \text { worth }
\end{aligned}
\] \& \\
\hline \& (1) \& (2) \& (3) \& (4) \& (5) \& (6) \& (7) \& (8) \& (9) \& (10) \& (11) \& (12) \& (13) \& (14) \& (15) \\
\hline \multirow[t]{5}{*}{\[
\begin{array}{r}
\text { St } \mathrm{Paul} \\
\text { ig40.. } \\
1944 . \\
1948 \ldots \\
1951 \ldots \\
1952 \ldots
\end{array}
\]} \& \& \& \& \& \& \& \& \& \& \& \& \& \& \& \\
\hline \& \$131,
266,390

268 \& 2.89
2.10 \& $\$ 871$
14,276 \& 0.02
0.11 \& \$87,421
105,906 \& 1.92
0.84 \& $\$ 43,548$
146,212 \& 0.95
1.15 \& \$169,526
201,122 \& 3.71
1.59 \& $\$ 131,901$
298,607 \& 2.89
2.36 \& 1.62
2.63 \& 2.51 \& \$4,564,062 <br>
\hline \& 606,650 \& 2.86 \& 89,166 \& 0.42 \& 129,322 \& 0.61 \& 388,162 \& 1.83 \& 446,530 \& 2.10 \& 344,739 \& 2.36
1.62 \& 2.58
2.76 \& 2.28 \& 12,665,763 <br>
\hline \& 865,858 \& 3.16 \& 225.411 \& 0.82 \& 148,189 \& 0.54 \& 492,258 \& 1.80 \& 540,275 \& 1.97 \& 496.571 \& 1.81 \& 3.34 \& 2.62 \& 27,379,846 <br>
\hline \& 1,006,487 \& 3.17 \& 368,879 \& 1.16 \& 153,882 \& 0.49 \& 483.726 \& 1.52 \& 544,825 \& 1.72 \& 509,119 \& 1.61 \& 3.39 \& 2.59 \& 31,704,693 <br>
\hline \multicolumn{16}{|l|}{Omaha} <br>
\hline 1940.
1944. \& 72,488

164,757 \& | 3.23 |
| :--- |
| 2.45 | \& 17, 388 \& 0.26 \& 74,039

81,842 \& 3.30
1.22 \& $-1,582$
65,627 \& -0.07
0.97 \& 141,516
103.703 \& 6.31
1.54 \& 101,490
125,450 \& 4.53
1.86 \& 1.51
2.03 \& 1.48
1.80 \& $2,242,372$
$6,733,816$ <br>
\hline 1948. \& 199,163 \& 2.64 \& 26,622 \& 0.35 \& 114,741 \& 1.52 \& 57,800 \& 0.77 \& 96,263 \& 1.28 \& 101,840 \& 1.35 \& 1.62 \& 1.35 \& 6,530,419 <br>
\hline 1951. \& 356,250 \& 3.00 \& 106,641 \& 0.90 \& 109,724 \& 0.92 \& 139,885 \& 1.18 \& 178,550 \& 1.51 \& 188,981 \& 1.59 \& 2.88 \& 2.35
2.32 \& 11, 863,169 <br>
\hline 1952. \& 432,994 \& 3.07 \& 181,019 \& 1.28 \& 120,787 \& 0.86 \& 131,188 \& 0.93 \& 169,852 \& 1.21 \& 169,498 \& 1.20 \& 2.51 \& 1.99 \& 14,086,796 <br>
\hline \multicolumn{16}{|l|}{Wichita} <br>
\hline 1940. \& 150,361 \& 2.82 \& 6,827 \& 0.13 \& \& 1.28 \& 75,218 \& 1.41 \& 213,273 \& 4.00 \& 156,158 \& 2.93 \& 2.16 \& 2.00 \& 5,334,949 <br>
\hline 1944. \& 242,502 \& 3.38 \& 29,257 \& 0.28 \& $\begin{array}{r}68,584 \\ \hline 10.584\end{array}$ \& 0.89 \& 122,661 \& 1.21 \& 184,949 \& 1.82 \& 224,933
344,230 \& 2.21 \& 2.07 \& 1.85 \& 10,170,109 <br>
\hline 1948. \& 402,504
862,930 \& 3.54
4.22 \& 27,530
146,929 \& 0.24
0.72 \& 119,374
169,505 \& 1.05
0.83 \& 255,600
546,496 \& 2.25
2.67 \& 324,341
603,312 \& 2.86
2.95 \& 344,230
516,725 \& 3.04
2.53 \& 2.99
4.15 \& 2.48
3.24 \& $11,345,725$
$20,454,346$ <br>
\hline 1952. \& 949,222 \& 4.15 \& 229,033 \& 1.00 \& 200,419 \& 0.88 \& 519:770 \& 2.27 \& 591,616 \& 2.59 \& 470,329 \& 2.06 \& 3.73 \& 2.83 \& 22,863,278 <br>
\hline \multicolumn{16}{|l|}{Houston} <br>
\hline 1940. \& \& 3.50 \& 213 \& 0.01 \& 65,863 \& 2.36 \& 31,718 \& 1.13 \& 167.513 \& 5.99 \& \& 5.26 \& 2.34 \& 2.12 \& 2,794,567 <br>
\hline 1944. \& 228,096 \& 2.13 \& 15,631 \& 0.15 \& 98,503
113.466 \& 0.92 \& 113,962 \& 1.06 \& 170,246 \& 1.59 \& 179,241 \& 1.67 \& 1.71
2.89 \& 1.53 \& 10,731,271 <br>
\hline 1958. \& 385,581
517,191 \& 3.08
3.31 \& 28,409
77,351 \& 0.26
0.50 \& 113,466
112,684 \& 1.04
0.72 \& 193,706
327,156 \& 1.78
2.09 \& 249,631
383,082 \& 2.29
2.45 \& 311,786
276,400 \& 2.86
1.77 \& 2.89
2.53 \& 2.40
1.95 \& $10,905,765$
$15,617,239$ <br>
\hline 1952. \& 639,615 \& 3.53 \& 141,670 \& 0.78 \& 117,974 \& 0.65 \& 379,971 \& 2.10 \& 435,897 \& 2.41 \& 395,923 \& 2.19 \& 3.55 \& 2.70 \& 18,099,709 <br>
\hline \multicolumn{16}{|l|}{Berkeley} <br>
\hline 1940.. \& 313,621 \& 2.76 \& 24,047 \& 0.21 \& 119,265 \& 1.05 \& 170,309 \& 1.50 \& 406,411 \& 3.57 \& 342,383 \& 3.01 \& 2.43 \& 2.24 \& 11,369,531 <br>
\hline 1944. \& 236,030 \& 2.05 \& 46,526 \& 0.40 \& 116,191 \& 1.01 \& 73,313
283,416 \& 0.64
1.46 \& 157,846 \& 1.37
1.85 \& 242,846 \& 2.11
0.49 \& 2.01
0.89 \& 1.69
0.69 \& $11,532,040$
$19,444,844$ <br>
\hline 1951. \& 671,031 \& 3.01 \& 164,997 \& 0.74 \& 159,645 \& 0.72 \& 346,389 \& 1.55 \& 412,677 \& 1.85 \& 564,085 \& 2.53 \& 4.32 \& 3.30 \& 22,305,791 <br>
\hline 1952. \& 1,027,922 \& 3.15 \& 434,282 \& 1.33 \& 161,803 \& 0.50 \& 431,837 \& 1.32 \& 510,362 \& 1.56 \& 656,073 \& 2.01 \& 4.83 \& 3.59 \& 32,634,024 <br>
\hline \multicolumn{16}{|l|}{Spokane} <br>
\hline 1940.. \& 202,457 \& 3.27 \& 7.549 \& 0.12 \& 84,064 \& 1.36 \& 110,844 \& 1.79 \& 282,502 \& 4.56 \& 294,232 \& 4.75 \& 2.89 \& 2.66 \& 6,190,037 <br>
\hline 1944. \& 204,883 \& 2.77
2.89 \& 14,111 \& 0.19 \& 100,062 \& 1.35
0.94 \& 90,710 \& 1.23 \& 153,375 \& 2.07 \& 177,451 \& 2.40

1.80 \& | 1.98 |
| :--- |
| 2.55 | \& 1.68

2.00 \& 7,394,926 <br>
\hline 1951. \& 470.741 \& 3.23 \& 83,612 \& 0.57 \& 121,664 \& 0.84 \& 265,465 \& 1.82 \& 316,348 \& 2.17 \& 336,461 \& 2.31 \& 3.33 \& 2.48 \& 14,587,834 <br>
\hline 1952. \& 618,149 \& 3.30 \& 186,287 \& 1.00 \& 133.559 \& 0.71 \& 298,303 \& 1.59 \& 362,636 \& 1.93 \& 308,434 \& 1.65 \& 2.98 \& 2.17 \& 18,748,933 <br>
\hline \multicolumn{16}{|l|}{Central Bank} <br>
\hline 1944.... \& 1,266,914 \& 1.26 \& 397.504 \& 0.41 \& 144,566 \& 0.59
0.14 \& 243,274 \& 1.14 \& 1,842,022 \& 0.83 \& -843,099 \& 0.84 \& 1.12 \& 0.96 \& 100,390,755 <br>
\hline 1948. \& 1,643,099 \& 2.40 \& 576,505 \& 0.84 \& 191,756 \& 0.28 \& 874,838 \& 1.23 \& 1,516,371 \& 2.21 \& 1,266,371 \& 1.85 \& 1.63 \& 1.34 \& 68,483,636 <br>
\hline 1951. \& 3,054,882 \& 3.16 \& 1,338,878 \& 1.39 \& 179.709 \& 0.18 \& 1,536,295 \& 1.59 \& 1,818,172 \& 1.88 \& 1,803,623 \& 1.87 \& 2.91 \& 2.17 \& 96,653,333 <br>
\hline 1952. \& 4,507,600 \& 3.61 \& 2,815,542 \& 2.26 \& 214,933 \& 0.17 \& 1,477,125 \& 1.18 \& 1,839.994 \& 1.48 \& 1,252,994 \& 1.00 \& 2.01 \& 1.47 \& 124,734,102 <br>
\hline
\end{tabular}

a/ 1940 calendar year; vther years f1scal ended June 30 .
b/ Based on average balance of credit outstanding net of participations sold.
c/ Less than $0.005 \%$.


Table 13 - Selected income and expense items and ratios years ended June 30, 1948 through 1952
(FLB and NFLA data have been consolidated with adjustments having been made to eliminate items causing duplication, such as compensation, loan closing fees and dividends paid by the banks to the NF'A's)

Income from loan operations (interest on laans and real estate sales paper, miscellaneous interest, and loan closing fees received from borrowers) in 1952 of $\$ 41.5$ million was about 10 percent greater than in 1948 and 5 percent more than in 1951. The increases resulted from a greater average loan volume (see column 19) and higher rates of interest on new loans closed at 3 banks. The per annum rate of all income from loan operations* was 4.10 percent in both 1951 and 1952 compared with 4.16 percent in 1948.

Cost of borrowed funds (all costs of CFFL bonds, interest on notes payable, and interest on future payment funds) in 1952 of $\$ 14.5$ million was 28 percent more than in 1948 and 14 percent greater than in 1951. The increases resulted from larger borrowings and higher interest rates. The average interest rate on CFFL bonds outstanding (weighted average face rate on bonds outstanding at the end of the year) increased from 1.55 percent in 1948 to 1.62 percent in 1951 and 2.07 percent in 1952. Money costs in 1952 absorbed 1.43 percentage points of the per annum rate of income on loans* as compared with 1.25 points in 1948.

Operating expenses (net of recoveries from the FFMC and for surplus property disposal) of $\$ 17.9$ million in 1952 were 11 percent greater than in 1948 and 7 percent more than in 1951. The per annum rate of expense* has not varied to any extent between 1948 and 1952, the rate in 1952 being 1.76 percent. Operating expenses in 1948 include a nonrecurring charge of $\$ 1,146,000$ representing the cost of establishing as a liability on the records of the banks the value of accrued amual leave of their employees applicable to 1948 and prior years.

Net gain from loan operations (income from loan operations less cost of borrowed funds and operating expenses) in 1952 of $\$ 9.1$ million was 12 percent less than in 1948 and 9 percent less than in 1951. The per annum rate* in 1952 was 0.91 percent as compared with 1.14 percent in 1948 and 1.04 percent in 1951.

Net earnings before provision for losses (net gain from loan operations plus net income from investments and mineral rights, and miscellaneous income) in 1952 of $\$ 15.4$ million were 9 percent greater than in 1948 and 8 percent greater than in 1951. These increases reflect principally greater income from mineral reservations, this income having increesed from $\$ 777,000$ in 1948 to $\$ 1,200,000$ in 1951 and to $\$ 2,700,000$ in 1952. The per annum rate of net earnings before provision for losses* was 1.51 percent in 1952 as compared with 1.56 percent in 1948 and 1.48 percent in 1951. Net earnings before provision for losses represented about a 25 percent rate of return on capital stock in 1948 compared with 23 percent in subsequent years. The rate of return on total net worth of the system was 4.99 percent in 1948 as compared with 4.31 percent in 1952.

Final net earnings (after provision for losses) in 1952 of $\$ 26.9$ million were 91 percent greater than in 1948 and 24 percent greater than in 1951. These increases were due principally to a net downward adjustment of $\$ 11.6$ million in 1952 in the banks' reserves for losses resulting from reduced reserve requirements in certain banks. In each of the years 1949-52 some of the banks transferred substantial amounts back to earnings from their reserve for losses accounts after determining that such reserves were too high. These reserves had been built up by charges to earnings in previous years. The per annum rate of final net earnings* was 2.65 percent in 1952 as compared with 1.55 percent in 1948 and 2.26 percent in 1951.

The rate of return in 1948 of final net earnings on capital stock was 24.98 percent and on total net worth 4.98 percent. Because of the downward adjustments in reserves, these rates increased substantially and in 1952 were 41.32 percent and 7.55 percent, respectively.

Dividends declared by NFIA's to borrowers have ranged from $\$ 3.5$ million in 1948 to $\$ 3.9$ million in 1951 and 1952.

* Based upon the average unpaid balance of loans and real estate sales paper outstanding.

| Bank- <br> and <br> year | Income fron loan operations |  | Cost of borrowed funds |  |  | Operating expenses |  | Net gain from loan operations |  | Net earnings before provision for losses |  |  |  | Final net earnings |  |  |  | $\begin{aligned} & \text { Dividends } \\ & \text { declared } \\ & \text { by } \\ & \text { NPLA's } \\ & \text { to } \\ & \text { borrowers } \end{aligned}$ | Memorandun <br> Average <br> balance or <br> mortgage <br> lans <br> and <br> real estate <br> sales paper <br> outstanding |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | $\begin{gathered} \text { Per } \\ \text { annum } \\ \text { rate } \\ \text { bit } \end{gathered}$ | Amount | Per annum rateb/I | Average interest rate on bonds outstanding | Amount | Per annum rate b/ | Amount | $\begin{gathered} \text { Per } \\ \text { annum } \\ \text { rate } \\ \text { b/ } \end{gathered}$ | Amount | Per annum rate b) | Rate of return on |  | Amount | Per annum rate b/ | Rate of return on |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  | Capital stock | $\left\lvert\, \begin{gathered} \text { Total } \\ \text { net } \\ \text { worth } \end{gathered}\right.$ |  |  | Cap1tal | $\begin{aligned} & \text { Total } \\ & \text { net } \\ & \text { worth } \end{aligned}$ |  |  |
|  | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) | (11) | (12) | (13) | (24) | (15) | (16) | (17) | (18) | (19) |
| System | $\begin{array}{r} \$ 37,715,890 \\ 36,264,590 \\ 37,742,760 \\ 39,482,509 \\ 41,542,306 \end{array}$ | $\begin{aligned} & 4.16 \\ & 4.08 \\ & 4.10 \\ & 4.10 \\ & 4.10 \end{aligned}$ | $\begin{array}{r} \$ 11,370,298 \\ 11,410,015 \\ 12,312,192 \\ 12,722,795 \\ 14,532,120 \end{array}$ | $\begin{aligned} & 1.25 \\ & 1.28 \\ & 1.34 \\ & 1.32 \\ & 1.43 \end{aligned}$ | $\begin{aligned} & 1.55 \\ & 1.55 \\ & 1.62 \\ & 1.62 \\ & 2.07 \end{aligned}$ | $\$ 16,040,546$$15,675,535$$15,821,745$$16,77,728$$17,883.599$ | $\begin{aligned} & 1.77 \\ & 1.77 \\ & 1.72 \\ & 1.74 \\ & 1.76 \end{aligned}$ | $\begin{array}{r} \$ 10,305,046 \\ 9,79,040 \\ 9,608,823 \\ 9,981,986 \\ 9,126,587 \end{array}$ | 1.14 | \$14,102,232 |  |  |  | $\$ 14,073,500$$13,982,012$ |  |  |  | \$3,487,261 | \$907,116,419 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1949. 1950. |  |  |  |  |  |  |  |  | 1.03 1.04 | $13,176,472$ $13,901,828$ | 1.48 1.51 | 23.15 23.45 | 4.49 4.49 | $13,982,012$ $18,119,943$ | 1.57 1.97 | $\begin{aligned} & 24.57 \\ & 30.56 \end{aligned}$ | 4.77 5.85 | 3,876,806 | [888,104, 81 |
| 1951 |  |  |  |  |  |  |  |  | 1.04 | 14,210,244 | 1.48 | 23.10 | 4.29 | 21,795,493 | 2.26 | 35.44 | 6.59 | 3,961,406 | 963:653,219 |
| 1952 |  |  |  |  |  |  |  |  | 0.91 | 15,369,085 | 1.51 | 23.56 | 4.31 | 26,950,673 | 2.65 | 41.32 | 7.55 | 3,923,937 | 1,015,241,096 |
| Sprinafi 1948. |  | $\begin{aligned} & 4.24 \\ & 4.20 \end{aligned}$ | $\begin{aligned} & 788,861 \\ & 788,995 \end{aligned}$ | 1.391.41 |  | 1,085,918 | 1.921.85 | 528,798529,046 | 0.930.94 | 617,426646,188 | 1.091.15 | 17.47 | 5,07 | 555,684571,714 | 0.981.02 | 15.7316.03 | 4.574.50 | 49,72967,393 | $56,644,847$$56,049,668$ |
| 1949. | $2,403,577$ $2,356,280$ |  |  |  | $\frac{1}{1.07}$ | 1,038,239 |  |  |  |  |  | 18.12 | 5.09 |  |  |  |  |  |  |
| 1950. | 2,389,297 | 4.224.284.32 | 825,432830,096864,013 | 1.46 | 1.65 | 1,085,734 | 1.92 | 478,131456,294493,574 | $\begin{aligned} & .84 \\ & 0.84 \\ & 0.80 \end{aligned}$ | $\begin{aligned} & 595,167 \\ & 589,093 \end{aligned}$ |  |  | 4.34 | $\begin{array}{r} 1,070,328 \\ 560,192 \end{array}$ | 1.890.99 | $\begin{aligned} & 29.65 \\ & 15.35 \end{aligned}$ | 7.813.95 | 105,397123,000 | $56,572,051$$56,630,938$ |
| 1951. | 2,423,7522,467,879 |  |  | 1.47 | 1.71 | 1,137,362 | 2.01 |  |  |  |  |  | 4.16 |  |  |  |  |  |  |
| 1952 |  | 4.31 |  | 1.51 | 2.06 | 1,110,292 | 1.94 |  | 0.86 | 655,321 | 1.15 | 17.43 | 4.29 | 1,131,205 | 1.98 | 30.09 | 7.40 | 134,262 | 57,232,571 |
| Baltimore |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1948. | $\begin{aligned} & 1,678,759 \\ & 1,643,003 \end{aligned}$ | $\begin{aligned} & 4.36 \\ & 4.26 \end{aligned}$ | 453,692 473,976 | 1.18 1.23 | 1.45 1.45 | 951,778 867,616 | 2.47 | 273,289 301,411 | 0.71 0.78 | 368,176 389,693 | 0.96 1.01 | 14.70 | 3.80 | 368,176 | 0.96 0.95 | 14.70 14.22 | 3.80 3.61 | - | 38,573,963 |
| 1990. |  | 4.26 4.26 | 520,148 | 1.31 | 1.55 | 881,686 | 2.22 | 291,514 | 0.73 | 401,518 | 1.01 | 15.05 | 3.80 | 345,902 | 0.87 | 12.97 | 3.28 |  | 39,749,391 |
| 1951. | 1,782,826 | $\begin{aligned} & 4.20 \\ & 4.17 \end{aligned}$ | $\begin{aligned} & 547,490 \\ & 684,737 \end{aligned}$ | $\begin{aligned} & 1.29 \\ & 1.49 \end{aligned}$ | $\begin{aligned} & 1.55 \\ & 1.95 \end{aligned}$ | 951,062$1.018,757$ | $\begin{aligned} & 2.24 \\ & 2.21 \end{aligned}$ | 284,274 | 0.47 | 356,383 | 0.84 | 11.17 | 3.23 | 1,707,114 | 0.63 | 9.34 | 2.4313.42 | 1,374 | $42,463,162$$46,043,350$ |
| 1952. | 1,919,376 |  |  |  |  |  |  | 215,882 |  | 326,472 | 0.71 |  | 2.57 |  | 3.71 | 58.42 |  | 60,156 |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1948. | 1,961,379 | 4.47 | 613,000 | 1.40 1.44 | 1.43 1.43 | 1,127,033 | 2.57 2.36 | 221,346 | 0.50 | 360,263 409,120 | 0.82 0.87 | 12.63 13.58 | 4.85 5.05 | 292,716 502,989 | 0.67 1.07 | 10.27 16.69 | 3.94 6.21 | - | $43,880,708$ $47,005,829$ |
| 1949 | $2,054,156$ $2,321,979$ | 4.37 4.55 | 677,489 | 1.44 1.53 | 1.43 1.53 | 1,111,068 | 2.36 2.38 | 265,599 326,160 | 0.57 0.07 0.04 | 409,120 473,889 | 0.87 0.93 | 13.58 14.55 | 5.05 5.41 | 502,989 425,873 | 1.07 0.83 | 16.69 13.08 | 6.21 4.86 | - | $47,005,829$ $51,075,954$ |
| 1951 | 2,483,107 | 4.54 | 829,948 | 1.52 | 1.53 | 1,288,399 | 2.35 | 364.760 | 0.67 | 559.709 | 1.02 | 16.29 | 5.97 | 443,959 | 0.81 | 12.92 | 4.73 | - | 54,661,413 |
| 1952 | ,960 | 4.65 | 939,946 | 1.63 | 2.23 | 1,267,421 | 2.35 2.19 | 476,593 | 0.83 | 653,463 | 1.13 | 17.54 | 6.37 | 591,789 | 1.02 | 15.88 | 5.77 | - | 57,746.307 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1949 | 2,290,297 | 4.07 4.02 | 520,557 514,790 | 0.90 0.90 | 1.75 | $1,364,107$ $1,550,052$ | 2.72 | 225.455 | 0.40 | 630,342 382,756 | 0.67 | 9.45 | 1.09 |  | 0.49 | 40.57 6.86 | 4.65 0.79 | 249.899 |  |
| 1950 | 2,439,397 | 4.03 | 602,236 | 1.00 | 1.75 | 1,496,411 | 2.47 <br> 2.45 | 340.750 | 0.56 | 526,982 | 0.87 0.86 | 12.29 | 1.48 | 526,982 460,432 | 0.87 0.71 | 12.29 10.35 | 1.48 1.28 | 253,853 251,454 |  |
| 1952. | $2,608,877$ $2,758,988$ | 4.02 4.01 | 649,276 777,587 | 1.00 1.13 | 1.75 2.11 | 1,588,803 | 2.45 2.43 | 370.798 309,342 | 0.57 0.45 | 557,099 | 0.86 0.74 | 12.52 10.73 | 1.55 1.39 | 460,432 | 0.71 0.60 | 10.35 8.75 | 1.28 1.13 | 255,889 |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1948. | $2,106,606$ $2,044,546$ | 4.40 4.20 | 429,854 444,391 | 0.90 0.91 | 1.35 1.35 | $1,074,169$ $1,256,718$ | 2.24 2.58 | $\begin{aligned} & 602,583 \\ & 343,437 \\ & 613,464 \\ & 555,256 \\ & 456,401 \end{aligned}$ | $\begin{aligned} & 1.26 \\ & 0.71 \\ & 1.17 \\ & 0.99 \\ & 0.79 \end{aligned}$ | $\begin{array}{r} 1,271,242 \\ 44,873 \\ 1,367,959 \\ 1,158,222 \\ 1,343,102 \end{array}$ | $\begin{aligned} & 2.66 \\ & 1.95 \\ & 2.61 \\ & 2.07 \\ & 2.02 \end{aligned}$ | $\begin{aligned} & 41.95 \\ & 30.02 \\ & 39.80 \\ & 32.56 \\ & 36.07 \end{aligned}$ | $\begin{aligned} & 6.20 \\ & 4.44 \\ & 6.00 \\ & 4.37 \\ & 4.84 \end{aligned}$ | $\begin{array}{r} 1,200,813 \\ 863,619 \\ 1,262,065 \\ 3,752,325 \\ 1,297,248 \end{array}$ | $\begin{aligned} & 2.51 \\ & 1.77 \\ & 2.40 \\ & 6.71 \\ & 2.24 \end{aligned}$ | 39.63 27.29 | 5.85 4.03 | 120,149 | $47,836,771$ $48,663,267$ |
| 1950. | 2,224,686 | 4.24 | 530,210 | 1.01 | 1.48 | 1,081,012 | 2.06 |  |  |  |  |  |  |  |  | 36.72 | 5.54 | 141,834 | 52,511,164 |
| 1951. | 2,335,000 | 4.17 | 581,698 | 1.04 | 1.48 | 1,198,046 | 2.14 |  |  |  |  |  |  |  |  | 105.49 | 14.17 | 168,897 | 55,890,428 |
| 1952. | 2,408.058 | 4.15 | 684,683 | 1.18 | 2.27 | 1,266,974 | 2.18 |  |  |  |  |  |  |  |  | 34.84 | 4,68 | 207,863 | 57,986,420 |
| St. Louis 1948... | 3.484 .756 | 4.07 | 1,284,801 | 1.50 | 1.69 | 1,333,995 | 1.56 | 865,960 | 1.01 | 1,332,032 | 1.56 | 24.03 | 5.67 | 979,868 | 1.15 | 17.67 | 4.17 | 327.706 | 85,643,181 |
| 1949. | 3,321,127 | 4.01 | 1,260,828 | 1.52 | 1.70 | 1,247,426 | 1.51 | 812,873 | 0.98 | 1,258,524 | 1.52 | 22.75 | 5.15 | 1,258,524 | 1.52 | 22.75 | 5.15 | 271,007 | 82,886,705 |
| 1950 | 3,444,086 | 4.01 | 1,360,528 | 1.58 | 1.74 | 1,276,157 | 1.49 | 807,401 | 0.94 | 1,251,015 | 1.46 | 21.83 | 4.89 | 1,251,015 | 1.46 | 21.83 | 4.89 | 284,231 | 85,847,338 |
| 1951 | 3,649,290 | 4.01 | 1,403,295 | 1.54 | 1.74 | 1,419,172 | 1.56 | 826,823 | 0.91 | 1,251,956 | 1.38 | 21.01 | 4.67 | 1,251,956 | 1.38 | 21.01 | 4.67 | 262,103 | 90,997,772 |
| 1952. | 3,851,038 | 4.01 | 1,604.678 | 1.67 | 2.09 | 1,488,627 | 1.55 | 757.733 | 0.79 | 1,243,76 | 1.29 | 19.74 | 4.42 | 1,243,716 | 1.29 | 19.74 | 4.42 | 248,086 | 96,178,883 |

PEDERAL LAND BABK SYStEm
(Data for Federal Land Banks and National Parm Loan Associations nave been consolidated) a
Table 13 - Selected income and expense 1 tems and ratios

| Bank and year | Income from loan operations |  | Cost of borrowed funds |  |  | Operating expenses |  | Net gain from loan operations |  | Net earnings before provision for losses |  |  |  | Pinal net earnings |  |  |  | Dividends declared by NHLA's to borrowers | Memorandum <br> Average <br> balance of <br> mortgage <br> loans <br> and <br> real estate <br> sales paper <br> outstanding |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | $\begin{array}{\|l} \text { Per } \\ \text { annum } \\ \text { rate } \\ \text { b/ } \end{array}$ | Amount | $\begin{gathered} \text { Per } \\ \text { annum } \\ \text { rate } \\ \text { b/ } \end{gathered}$ | Average <br> interest <br> rate on bonds out- <br> standing | Amount | Per annum rate b/ | Amount | Per annum rate b/ | Amount | Per annum b/ b/ | Rate of return on |  | Amount | $\begin{gathered} \text { Per } \\ \text { annum } \\ \text { rate } \\ \text { b } \end{gathered}$ | Rate of return on |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  | Capital stock | Total net worth |  |  | Capital stock | $\begin{aligned} & \text { Total } \\ & \text { net } \\ & \text { worth } \end{aligned}$ |  |  |
|  | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) | (11) | (12) | (13) | (14) | (15) | (16) | (17) | (18) | (19) |
| St. Paul 1948.. | \$5,201,626 |  | \$1,497,820 |  | 1.39 | \$1,759,927 | 1.41 | \$1,943,879 | 1.56 | \$2,469,744 | 1.98 |  |  |  |  |  |  |  |  |
| 1949.. | 4,727,863 | 4.03 | 21,4,473,073 | 1.26 | 1.39 | 1,844,543 | 1.51 | 1,410,247 | 1.56 | 2,015,258 | 1.72 | 28.46 | 7.55 | \$2,371,267 | 1.90 1.55 | 33.17 25.66 | 9.38 6.81 | $\$ 358,578$ 340,923 | 124,64,196 |
| 1950. | 4.745,821 | 4.01 | 1,394,856 | 1.18 | 1.45 | 1,665,665 | 1.41 | 1,685,300 | 1.42 | 2,153,865 | 1.82 | 29.61 | 7.60 | 1,826,127 | 1.54 | 25.10 | 6.44 | 338,773 | 118,457,216 |
| 1951. | 4,894,156 | 4.03 | 1,401,627 | 1.15 | 1.45 | 1,818,170 | 1.50 | 1,674,359 | 1.38 | 2,188,463 | 1.80 | 29.21 | 7.29 | 1,823,307 | 1.50 | 24.34 | 6.07 | 361,535 | 121,532,728 |
| 1952. | 5,141,480 | 4.00 | 1,641,182 | 1.28 | 2.03 | 2,098,277 | 1.63 | 1,402,021 | 1.09 | 2,672,829 | 2.07 | 32.57 | 6.15 | 13,063.764 | 10.13 | 159.17 | 30.07 | 367,132 | 128,899,891 |
| Omaha |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1948. | $6,939,041$ $6,597,967$ | 4.03 4.00 | $2,434,428$ $2,409,854$ | 1.42 1.46 | 1.65 1.65 | $2,175.825$ $2,125,059$ | 1.26 1.29 | $2,328,788$ $2,063,054$ | 1.35 1.25 | $2,765,653$ $2,571,926$ | 1.60 1.56 | 26.56 24.84 | 5.65 5.17 | $2,699,155$ $2,474,254$ | 1.56 1.50 | 25.92 23.90 | 5.51 4.98 | 1,277,094 | $172,063,749$ $165,137,133$ |
| 1950. | 6,755,456 | 4.00 | 2,562,330 | 1.52 | 1.72 | 2,489,070 | 1.47 | 1,704,056 | 1.01 | 2,237,448 | 1.32 | 20.88 | 4.39 | 2,104,937 | 1.24 | 19.65 | 4.13 | 1,264,700 | 169,331,051 |
| 1951. | 7,049.472 | 4.00 | 2,609,767 | 1.48 | 1.72 | 2,325,278 | 1.32 1.34 | $2,114,427$ | 1.20 | $2,614,361$ $2,696,555$ | 1.48 1.47 | 23.76 23.39 | 5.00 4.99 | $2,439,184$ $2,516.169$ | 1.38 1.37 | 22.17 21.82 | 4.67 4.65 | 1, $1,406,630$ | 176,584,977 |
| 1952. | 7,332,099 | 4.00 | 2,813.055 | 1.53 | 2.11 | 2,448,121 | 1.34 | 2,070,923 | 1.13 | 2,696.555 | 1.47 | 23.39 | 4.99 | 2,516,169 | 1.37 | 21.82 | 4.65 | 1,220,861 | 183,449,049 |
| $\begin{aligned} & \text { Wichita } \\ & 1048 \end{aligned}$ | 2.865,769 | 4.12 | 1,042,693 | 1.50 | 1.65 | 1,296,394 | 1.36 | 526,682 | 0.76 | 962,743 | 1.38 | 22.41 | 4.44 | 902,782 | 1.30 | 21.02 | 4.17 | 192.432 | 69,608,708 |
| 1949. | 2,756,827 | 4.08 | 1,013,256 | 1.50 | 1.66 | 1,371,218 | 2.03 | 372,353 | 0.55 | 902,847 | 1.34 | 20.86 | 4.04 | 797,866 | 1.18 | 18.44 | 3.57 | 186,170 | 67,507,675 |
| 1950. | 2,911,056 | 4.10 | 1,064,498 | 1.50 | 1.72 | 1,245,379 | 1.75 | 601,179 | 0.85 | 1,154,410 | 1.63 | 25.24 | 4.22 | 5,010,537 | 7.06 | 109.56 | 18.30 | 192,544 | 70,959,685 |
| 1951. | 3,083,269 | 4.09 | 1.084,754 | 1.44 | 1.72 | 1,375,501 | 1.82 | 623,014 | 0.83 | 1,128,480 | 1.50 | 23.52 | 3.96 | 1,072,821 | 1.42 | 22.36 | 3.77 | 204,927 | 75.407,282 |
| 1952. | 3,262,817 | 4.08 | 1,228,440 | 1.54 | 1.99 | 1,503,351 | 1.88 | 531,026 | 0.66 | 1,258,473 | 1.57 | 24.81 | 4.24 | 1,120,320 | 1.40 | 22.09 | 3.78 | 223,164 | 80,011,762 |
| Houston 1948.. | 4,009,244 | 4.12 | 911,392 | 0.94 | 1.46 | 1,804,809 | 1.85 | 1,293,043 | 1.33 | 1,684,912 | 1.73 | 27.77 |  | 1,614.521 | 1.66 | 26.61 | 3.50 | 567.508 | 97,227.224 |
| 1949. | 3,757,744 | 4.06 | 892,134 | 0.94 | 1.46 | 1,334,961 | 1.44 | 1,530,649 | 1.66 | 1,981,248 | 2.14 | 32.76 | 4.18 | 1,895,106 | 2.05 | . 31.34 | 4.00 | 654,914 | 92,541,495 |
| 1950. | 3,792,962 | 4.07 | 985,885 | 1.06 | 1.54 | 1,380,872 | 1.48 | 1,426,205 | 1.53 | 1,999,767 | 2.15 | 32.95 | 4.12 | 1,890,962 | 2.03 | 31.16 | 3.89 | 735.931 | 93,185,995 |
| 1951. | 3,878,043 | 4.07 | 1,010,024 | 1.06 | 1.55 | 1,532,398 | 1.61 | 1,335,621 | 1.40 | 2,030,137 | 2.13 | 32.27 | 3.62 | 7,260,196 | 7.61 | 115.40 | 12.93 | 632,546 | 95,345,904 |
| 1952. | 4,162,189 | 4.06 | 1,215,875 | 1.19 | 1.89 | 1,666,376 | 1.62 | 1,279,936 | 1.25 | 1,956,616 | 1.91 | 29.09 | 3.44 | 1,956,406 | 1.91 | 29.09 | 3.44 | 830,728 | 102,436,239 |
| Berkelcy |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| $\begin{aligned} & 1948 . . \\ & 1949 . . \end{aligned}$ | 2,604,127 | 4.07 4.03 | 798,567 828,159 | 1.25 1.26 | 1.58 1.58 | 1,006,866 | 1.57 1.51 | 798,694 827,735 | 1.25 1.26 | 987,217 $1,009,646$ | 1.55 1.54 | 24.81 24.73 | 4.95 4.92 | 834,121 $2,498.716$ | 1.31 | 20.96 62.21 | 4.19 11.18 | 180,512 | $63,940,599$ $65.572,355$ |
| 1950. | 2,749,407 | 4.03 | 932.081 | 1.37 | 1.66 | 1,024,046 | 1.50 | 793,280 | 1.16 | 1,025,636 | 1.50 | 24.27 | 4.42 | 868,197 | 1.27 | 20.55 | 3.74 | 143,457 | 68,156,178 |
| 1951.. | 2,778,866 | 4.03 | 939,304 | 1.36 | 1.66 | 1,061,781 | 1.54 | 777,781 | 1.13 | 1,034,891 | 1.50 | 24.47 | 4.17 | 1,773,236 | 2.57 | 41.94 17.95 | 7.14 3.08 | 153,500 157,194 | $\begin{aligned} & 68,890,908 \\ & 69.308 .842 \end{aligned}$ |
| 1952.. | 2,782,464 | 4.01 | 1,014.697 | 1.46 | 2.08 | 1,209,858 | 1.75 | 557,909 | 0.80 | -890,993 | 1.29 | 20.28 | 3.48 | 788,526 | 1.14 | 17.95 | 3.08 | 157,194 | 69,308,842 |
| $\begin{aligned} & \text { Spokane } \\ & 1948 . . \end{aligned}$ | 2,103,268 |  | 594.633 | 1.21 |  | 1,059,725 | 2.16 | 448,910 |  | 652,482 | 1.33 | 22.00 | 5.41 | 623,995 | 1.27 | 21.04 | 5.17 | 144,696 | 49,162,802 |
| 1949. | 2,072,219 | 4.15 | 633.070 | 1.27 | 1.38 | -941,968 | 1.89 | 497:181 | 0.99 | 659,393 | 1.32 | 21.06 | 5.18 | 659,393 | 1.32 | 21.06 | 5.18 | 147.954 | 49,936,413 |
| 1950 | 2,275,265 | 4.18 | 751,375 | 1.38 | 1.53 | 982,507 | 1.81 | 541,383 | 0.99 | 714.172 | 1.31 | 20.75 | 4.96 4 | 1,537.018 | 2.82 | 44.65 | 10.67 4.53 | 160,800 | $54,425,152$ $60,466,854$ |
| 1951. | 2,515,851 | 4.16 | 835.516 | 1.38 | 1.53 | 1,081,756 | 1.79 | 598,579 | 0.99 | 741,450 | 1.23 | 19.64 | 4.87 | 689,735 | 1.14 | 18.27 | 4.53 | 195,440 | 60,466,854 |
| 1952. | 2,771,958 | 4.13 | 1,063.227 | 1.58 | 2.16 | 1,133,484 | 1.69 | 575,247 | 0.86 | 1,165,227 | 1.74 | 28.10 | 7.06 | 1,121,595 | 1.67 | 27.05 | 6.80 | 218,602 | 67,115,468 |

a Adjustments have been made to eliminate those items which would cause duplication, such as compensation, loan closing fees and dividends paid by the banks to NFLAIs.
Based upon the average balance or mortgage loans and real estate sales paper outstanding.

Table 14 - Operating expense: Average number and cost of units serviced and average amount and cost per $\$ 100$ of loans and sales paper outstanding - years ended December 31, 1940, and June 30, 1944, 1948, 1951 and 1952.

Total operating expenses in this table differ from those in Table 13 in that (1) FLB and NFLA expenses include those incurred for the FFMC in its regular operations (they still exclude those applicable to the disposal of surplus property and mineral rights under P.L. 760), (2) FLB expenses exclude the nonrecurring charge of $\$ 1,146,000$ in 1948 for accrued annual leave of the banks' employees applicable to prior years, and (3) NFLA expenses exclude lump sum payments made for past ser$\nabla$ ice credits of employees under association retirement plans for the years in which the payments were made. The latter two adjustments were made in order to afford comparability between years. As in Table 13, FLB expenses exclude compensation and loan closing fees to the NFLA's in order to avoid overstating the system's expenses. Also; FLB expenses in 1940 do not include FCA supervisory costs which, since the banks began paying these costs effective July 1, 1943, have ranged systemwise from $\$ 623,000$ to over $\$ 800,000$ a year.

Operating expenses (as described above) of the FLB system (FLB's and NFLA's) in 1952 of $\$ 18.8$ million were $11 \%$ less than in 1940 but $5 \%$ more than in 1951. FLB expenses of $\$ 9.3$ million in 1952 were $38 \%$ less than in 1940 but slightly higher than in 1951, while NFLA expenses of $\$ 9.5$ million in 1952 were $56 \%$ greater than in 1940 and $10 \%$ larger than in 1951. NFLA expenses exceeded FLB expenses for the first time in 1952.

Cost per unit serviced (average number of FLB and FFMC mortgage loans, real estate sales paper, and real estate owned, With joint FLB-FFMC loans counted as one unit) for the system has increased steadily from $\$ 23.61$ in 1940 to $\$ 51.95$ in 1951
and to $\$ 55.55$ in 1952. FLB expenses per unit serviced increased from $\$ 16.79$ in 1940 to $\$ 26.89$ in 1951 and to $\$ 27.57$ in 1952, while the NFLA costs moved from $\$ 6.82$ to $\$ 25.06$ in 1951 and to $\$ 27.98$ in 1952. The increase in FLB unit costs from 1940 to 1951 resulted from the number of units serviced having declined at a faster rate than FLB operating expenses; in 1952 expenses increased slightly as the number of units continued to drop. The increase in NFLA unit costs reflects the smaller number of units together with the higher NFLA operating expenses. The average number of units serviced declined from 897,000 in 1940 to 345,000 in 1951 and to 339,000 in 1952.

Cost per $\$ 100$ of loans and sales paper outstanding (average unpaid balance of FLB and FFMC units) for the system has increased from $0.80 \%$ in 1940 to $1.78 \%$ in 1951 and to $1.79 \%$ in 1952. The major portion of this increase occurred between 1944 and 1948 and resulted from the average balance of loans declining at a much faster rate than operating expenses. The rate for the FLB's was $0.57 \%$ in 1940 as compared with $0.92 \%$ in 1951 and $0.89 \%$ in 1952, while for the NFLA's it was $0.23 \%$ in 1940, $0.86 \%$ in 1951 and $0.90 \%$ in 1952. The relative stability in the rates during the past several years indicates that changes in operating expenses and in the average balance of loans outstanding have been in about the same proportion. The average balance of loans and real estate sales paper outstanding declined from $\$ 2,660$ million in 1940 to under $\$ 1,000$ million in 1949 and 1950, then increased to $\$ 1,050 \mathrm{million}$ in 1952.

Table 14- Operating expense: Average number and cost of units serviced; and average amount and const
perating expense: Average number and cost of units serviced; and average amount and cost per $\$ 100$ of loans and sales paper outstanding

| $\begin{aligned} & \text { District } \\ & \text { and } \\ & \text { year } \end{aligned}$ | Operating expense a/ |  |  | Average number and cost of units serviced |  |  |  | Average amount, and cost per $\$ 100$, of loans and sales paper outstanding |  |  |  | $\qquad$ <br> Compensation and loan closing fees to NPLA's excluded from TLB operating expense d/ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FLB | NPLA | Total | Number b) | Cost per unit serviced |  |  | Amount c) | Cost per $\$ 100$ balance |  |  |  |
|  |  |  |  |  | FLB | NFLA | Total |  | FLB | NFLA | Total |  |
|  | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | 19 | (10) | (11) | (12) |
| System | $\begin{array}{r} \$ 15,061,600 \\ 11,645,000 \\ 9,200,200 \\ 9,20,000 \\ 9,346,700 \end{array}$ |  |  |  |  |  |  |  |  |  |  | $\begin{array}{r} \$ 6,650,500 \\ 6,872,000 \\ 7,178,600 \\ 7,462,100 \\ 7,811,800 \end{array}$ |
| $\begin{aligned} & 1940 . \\ & 1944 . \\ & 1948 . \\ & 1951 . \\ & 1952 . \end{aligned}$ |  | $\begin{array}{r} \$ 6,077,900 \\ 6,677,800 \\ 7,265,800 \\ 8,640,800 \\ 9,483,700 \end{array}$ | $\begin{array}{r} \$ 21,139,500 \\ 18,522,800 \\ 16,466,000 \\ 17,910,800 \\ 18,830,400 \end{array}$ | $\begin{aligned} & 897,001 \\ & 693,766 \\ & 388,397 \\ & 344,766 \\ & 339,001 \end{aligned}$ | $\begin{array}{r} \$ 16.79 \\ 17.07 \\ 23.69 \\ 26.89 \\ 27.57 \end{array}$ | $\begin{array}{r} \mathrm{e} / \$ 6.82 \\ \mathrm{e} / 0.69 \\ \mathrm{e} / 18.91 \\ 25.05 \\ 27.98 \end{array}$ | $\begin{array}{r} \$ 23.61 \\ 26.70 \\ 42.40 \\ 51.95 \\ 55.55 \end{array}$ | $\begin{array}{r} \$ 2,660,118,500 \\ 1,875,427,800 \\ 1,018,265,700 \\ 1,09,608,700 \\ 1,049,553,200 \end{array}$ | $\begin{array}{r} \$ 0.57 \\ 0.63 \\ 0.90 \\ 0.92 \\ 0.89 \end{array}$ | $\begin{gathered} \mathrm{e} / \$ 0.23 \\ \mathrm{e} / 0.36 \\ \mathrm{e} / 0.72 \\ 0.86 \\ 0.90 \end{gathered}$ | $\begin{array}{r} \$ 0.80 \\ 0.99 \\ 1.61 \\ 1.78 \\ 1.79 \end{array}$ |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1940. | 1,172,600 | 80,800 | 1,253,400 | 38,416 |  | 2.10 |  | 108,913,600 |  |  |  |  |
| 1944. | 900,300 | 107,300 | 1,007,600 | 35,188 | 25.59 | 3.05 | 28.64 | 100,005,600 | 1.00 | 0.07 0.12 | 1.15 1.12 | 124,100 |
| 1948. | 780.800 740,600 | 415.600 503.300 | 1,196,400 | 24.472 | 31.91 | 16.98 | 48.89 | 66,245,100 | 1.18 | 0.63 | 1.81 | 418,900 |
| 1952. | 677,900 | 530,300 | 1,243,900 | 22,368 22,250 | 33.11 30.47 | 22.50 23.83 | 55.61 | $60.977,900$ | 1.21 | 0.83 | 2.04 | 521,100 |
| BaltimoreStates |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1940 | 894.300 | 215,500 | 1,109,800 | 36,588 |  |  |  |  |  |  |  |  |
| 1944. | 733.500 | 298,100 | 1,031,600 | 27,701 | 26.48 | 10.76 | 37.24 | $85,040,200$ $58,638,200$ | 1.05 1.25 | 0.25 0.51 | 1.30 1.76 | 177,700 |
| 19481 | 535, ${ }_{\text {xx }}$ | 308.900 | -844,100 | 15,284 | 35.02 | 20.21 | 55.23 | 32,613,100 | 1.64 | 0.95 | 1.76 2.59 | 307.700 329.500 |
| 1952. | ${ }_{x x}$ | ${ }^{\text {xx }}$ | 双 | ${ }_{x \times}$ | xx | ${ }_{x} \mathrm{x}$ | ${ }_{x \times}$ | xx x | $x x$ $\pi x$ | ${ }_{x}^{x \times}$ | xx $\pi x$ | 杜 |
| Puerto Rico f/ |  |  |  |  |  |  |  |  |  |  |  |  |
| 1940. | 173.000 | - | 173,000 |  |  |  |  |  |  |  |  |  |
| 1944. | 174,800 170,600 | - | 174.800 | 4,664 | 37.48 | - | 33.35 37.48 | 12,558,700 | 1.38 | - | 1.38 1.55 | - |
| 1951. | $1{ }_{x \times}$ | - ${ }^{\text {x }}$ | 170,600 dx | 4,112 | 41.49 | $x$ | 41.49 | 12,194,200 | 1.40 | drex | 1.40 | - |
| 1952. | x | Jx | XX | xx | ${ }_{x \times}$ | ${ }_{\text {xx }}$ | Jx | xx | $\mathrm{xx}_{\text {xx }}$ | xx xx | xx x | ${ }_{x \times}$ |
| Total fi |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 1,067.300 | 215.500 | 1.282,800 | 41,775 | xx | $x \times$ | 30.71 | 97,598.900 | xx | xx | 1.31 |  |
| 1948. | 908.300 705.800 | 298.100 | 1,206,400 | 32,365 | xx | xx | 37.27 | 69,890,800 | x ${ }^{\text {x }}$ | $\chi_{x}$ | 1.73 | 307,700 |
| 1951. | 603.400 | 308,900 | 1,014,700 | 19.396 | xx | xx | 52.31 | 44,807,300 | xx | xx | 2.26 | 329.500 |
| 1952. | 555:000 | 523:400 | 1,023,100 | 17,216 16,752 | 35.05 33.13 | 24.38 31.24 | 59.43 64.37 | $45,284,000$ $48,197,900$ | 1.33 | 0.93 | 2.26 | 442,500 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1940....... | 1,110,500 | 397.300 | 1,507,800 | 71,372 | 15.56 |  |  | 119.778 .100 |  |  |  |  |
| 1948. | 949.700 785,100 | 472.600 | 1,422,300 | 56,041 | 16.95 | 8.43 | 25.38 | 185,020,300 | 0.93 1.12 | 0.33 0.56 | 1.26 1.68 | 436,300 |
| 1951. | 782.100 792.800 | 482,400 607.400 | $1,267,500$ $1,400,200$ | 32,690 | 24.02 | 14.76 | 38.78 | 54,744,700 | 1.43 | 0.88 | 2.31 | 488.700 |
| 1952. | 742,800 | 630,200 | $1,400,200$ $1,373,000$ | 31,199 30,753 | 25.41 24.16 | 19.47 | 44.88 | 58,771,500 | 1.35 | 1.03 | 2.38 | 502,200 |
| Louisville |  |  |  |  |  |  |  |  |  |  |  |  |
| 1940. | 1,159,500 | 598,900 | 1,758,400 |  |  |  |  |  |  |  |  |  |
| 1944. | 915,200 686,100 | 559,800 | 1,475,000 | 67,692 | 13.52 | ${ }_{8}^{6.16}$ | 18.08 21.79 | 250.305,000 | 0.46 0.62 | 0.24 0.38 | 0.70 1.00 | 750,500 639,800 |
| 1951 | 779,000 | 713,600 878,400 | 1,399,700 | 32,892 | 20.86 | 21.70 | 42.56 | 63.963.600 | 1.07 | 1.12 | 2.19 | 687,700 |
| 1952. | 828,500 | 897.800 | 1,726,300 | 26.854 26.997 | 27.97 30.69 | 31.54 33.25 | 59.51 63.94 | 66,865,900 | 1.17 | 1.31 | 2.48 | 802,200 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1940. | 922,000 | 420,000 | 1.342 .000 |  |  |  |  |  |  |  |  |  |
| 1948. | 723,000 709,000 | 424,700 458.400 | 1,147,700 | 58,524 | 12.35 | 7.26 | 19.61 | 108,556,500 | 0.85 0.94 | 0.39 0.55 | 1.24 1.49 | 439,700 |
| 1951. | 672,600 | 599:000 | 1,167,400 | 34,237 | 20.71 | 13.39 | 34.10 | 53,114,300 | 1.33 | 0.86 | 2.19 | 277,800 |
| 1952. | 691,100 | 643.100 | 1;334,200 | 33,099 32,772 | 20.32 21.09 | 18.10 19.62 | 38.42 40.71 | $57,889,700$ $59,434,900$ | 1.16 1.16 | 1.03 1.08 | 2.19 2.24 | 256.200 |

Table 14 - Operating expense: Average number and cost of units serviced; and average amount and cost per \$100 of loans and sales paper outstanding Years ended December 31, 1940, and June 30, 1944, 1948, 1951 and 1952-continued

| $\begin{aligned} & \text { D1strict } \\ & \text { and } \\ & \text { year } \end{aligned}$ | Operating expense a/ |  |  | Average number and cost of units serviced |  |  |  | Average amount, and cost per $\$ 100$, of loans and sales paper outstanding |  |  |  | Memorandum <br> Compensation and loan closing fees to NFLA's excluded from FLB operating expense d/ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FLB | NPLA | Total ${ }^{-}$ | Number b/ | Cost per unit serviced |  |  | Amount c/ | Cost per \$100 balance |  |  |  |
|  |  |  |  |  | FLB | NFLA | Total |  | FLB | NPLA | Total |  |
|  | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) | (11) | (12) |
| St. Louis |  |  |  |  |  |  |  |  |  |  |  |  |
| $\begin{aligned} & 1940 \ldots \\ & 1944 \ldots . . \end{aligned}$ | \$1.097.900 | $\$ 499,900$ 564,700 | $\$ 1,597,800$ $1,426,400$ | 74,901 56,343 | $\$ 14.66$ 15.29 | $\$ 6.67$ 10.02 | $\$ 21.33$ 25.31 | $\$ 260,470,500$ $174,796,100$ | $\$ 0.42$ 0.49 | $\$ 0.19$ 0.32 | \$0.61 0.81 | $\$ 482,100$ 563,900 |
| 1948. | 638,500 | g/ 640,000 | 1,278,500 | 31.762 | 20.10 | 20.15 | 40.25 | 93,005,900 | 0.69 | 0.69 | 1.38 | 694,100 |
| 1951. | 756,700 | 739,300 | 1,496,000 | 28,676 | 26.39 | 25.78 | 52.17 | 94,033,200 | 0.80 | 0.79 | 1.59 | -503,700 |
| 1952. | 760,700 | 791.600 | 1,552,300 | 28,225 | 26.95 | 28.05 | 55,00 | 98,453,600 | 0.77 | 0.81 | 1.58 | 530.300 |
| St. Paul |  |  |  |  |  |  |  |  |  |  |  |  |
| 1940.. | 2,225,900 | 947,700 $1.060,000$ | 3,173,600 | 138,744 | 16.04 15.85 | 6.83 9.82 | 22.87 25.67 | $432,846,000$ $305,596,800$ | 0.51 | 0.22 | 0.73 | 1,049,500 |
| 1944. | $1,710,500$ $1,046,500$ | $1,060,000$ 870,300 | $2,770,500$ $1,916,800$ | 107,944 56,351 | 15.85 18.57 | 9.83 15.44 | 25.67 34.01 | $305,596,800$ $144,490,800$ | 0.56 0.72 | 0.35 0.60 | 0.91 1.32 | 1,099,000 |
| 1951. | 997.400 | 1,010,500 | 2,007,900 | 47.902 | 20.82 | 21.10 | 41.92 | 130,679.700 | 0.76 | 0.77 | 1.53 | 1,339,000 |
| 1952. | 1,119,500 | 1,153,800 | 2,273,300 | 47.330 | 23.65 | 24.38 | 48.03 | 136,026,800 | 0,82 | 0.85 | 1.67 | 1,647.500 |
| Omaha |  |  |  |  |  |  |  |  |  |  |  |  |
| 1940. | 1,780,600 | 944,500 | 2,725,100 | 100,309 | 17.75 | -9.42 | 27.17 | 488,610,800 | 0.36 | 0.19 | 0.55 | 1,111,000 |
| 1944. | 1,451,800 | 1,075,900 | 2,527,700 | 81,659 48,702 | 17.78 23.41 | 13.18 21.58 | 30.96 44.99 | $366,854,800$ $182,749,800$ | 0.40 0.62 | 0.29 0.58 | 0.69 1.20 | 1,182,400 |
| 1951. | 1,182,800 | 1,217,200 | 2,400,000 | 42,723 | 27.69 | 28.49 | 56.18 | 180,517.400 | 0.66 | 0.67 | 1.33 | 1,198,500 |
| 1952. | 1,170,500 | 1;337,800 | 2,508,300 | 42,187 | 27.75 | 31.71 | 59.46 | 186,453,600 | 0.63 | 0.72 | 1.35 | 1,286,900 |
| Wichita |  |  |  |  |  |  |  |  |  |  |  |  |
| 1940. | 1,413,100 | 638,800 | 2,051,900 | 78,166 | 18.08 | 8.17 | 26.25 | 227,073,400 | 0.62 | 0.28 0.37 | 0.90 |  |
| 1944. | $1,143,000$ 784,900 | 578,100 597,400 | $1,721,100$ $1,382,300$ | 60,897 30,318 | 18.77 25.89 | 9.49 19.70 | 28.26 45.59 | $155,205,300$ $78,630,000$ | 0.74 1.00 | 0.37 0.76 | 1.11 1.76 | 566,200 623,600 |
| 1951. | 760,300 | 713.500 | 1,473,800 | 26,122 | 29.11 | 27.31 | 56.42 | 78,600,200 | 0.97 | 0.91 | 1.88 | 521,700 |
| 1952. | 785,600 | 792,600 | 1,578,200 | 25,675 | 30.60 | 30.87 | 61.47 | 82,192,300 | 0,96 | 0.96 | 1.92 | 542,400 |
| Houston |  |  |  |  |  |  |  |  |  |  |  |  |
| 1940. | 1,029,500 | 590,400 | 1,619,900 | 85,291 | 12.07 | 6.92 | 18.99 | 244,551,800 | 0.42 | 0.24 | 0.66 | 736,000 |
| 1944. | 904,700 665,900 | g/ $\begin{array}{r}819,900 \\ 844,300\end{array}$ | 1,724,600 | 70,274 42,117 | 12.87 | 11.67 20.05 | 24.54 35.86 | 183,567,300 | 0.49 0.63 | 0.45 0.80 | 0.94 1.43 | 746,100 762,700 |
| 1951. | 658,500 | 970,800 | 1,629,300 | 34,879 | 18.88 | 27.83 | 46.71 | 99,003,100 | 0.67 | 0.98 | 1.65 | 491,200 |
| 1952. | 678,700 | 1,073,500 | 1,752,200 | 34,025 | 19,95 | 31.55 | 51.50 | 105.176,200 | 0.65 | 1.02 | 1,67 | 513,200 |
| Berkeley |  |  |  |  |  |  |  |  |  |  |  |  |
| 1940... | 1,049,500 | 366,600 | 1,416,100 | 40,149 | 26.14 | 9.13 |  | 172,601,500 | 0.61 | 0.21 0.31 | 0.82 0.93 | 484,600 429,700 |
| 1944. | 748,000 649,100 | 368,000 423,900 | 1,116,000 | 29,974 15.828 | 24.95 41.01 | 12.28 26.78 | 37.23 67.79 | $119,932,200$ $73,844,600$ | 0.62 0.88 | 0.31 0.57 | 0.83 1.45 | 429,700 362,500 |
| 1951. | 713,500 | 444,200 | 1,157,700 | 14,739 | 48.41 | 30.14 | 78.55 | 73,277,000 | 0.97 | 0.61 | 1.58 | 365,900 |
| 1952.. | 728,000 | g/ 526,000 | 1,254,000 | 14,143 | 51.48 | 37.19 | 88.67 | 72,585,900 | 1.00 | 0.73 | 1.73 | 396,000 |
| Spokane |  |  |  |  |  |  |  |  |  |  |  |  |
| 1940. | 1,033,200 | 377.500 | 1,410,700 | 53.546 | 19.30 | 7.05 | 26.35 | 148,812,400 | 0.69 | 0.25 | 0.94 | 388,000 |
| $1944 .$. 1948. | 628,800 608,400 | 348,700 460,100 | 1.977 .500 $1,068.500$ | 36,865 19,632 | 17.06 30.99 | 9.46 23.44 | 26.52 54.43 | 99,536,300 56,555,900 | 0.63 1.08 | 0.35 0.81 | 0.98 1.89 | 356,900 452,700 |
| 1951. | 612,400 608,400 | 537.500 | 1,149,900 | 17.989 | 34.04 34.00 | 29.88 3.62 | 63.92 66.62 | 63,709,100 | 0.86 | 0.84 | 1.80 1.71 | 517,900 561,400 |



 excludes charges for accrued annual leave applicable to 1948 and prior years, which totaled $\$ 1,146,000$ for the 12 land banks.
 with joint FLB-LBC 1 oans counted as one unit
 The number of units expenses be met from FLB compensation and the balance from dividends and other income.
e/ The number or units and dollar volutio used in determining these rates exclude data for Puerto Rico.
 g/ Excludes contributions for past service under employee retirement plans.

Table 15 - Selected income and expense items and ratios - years ended December 31, 1940, and June 30, 1944 and 1948 through 1952

Comparisons of Corporation data for the years 1948 through 1952 with 1940 and 1944 are not too valid since the Corporation has been in the process of liquidating its loans since July 1 , 1947.)

Income from loan operations (interest on loans and real estate sales paper, miscellaneous interest, and loan fees) in 1952 of $\$ 1.7$ million was 25 percent less than in 1951. The per annum rate of income from loan operations* was 4.99 percent in 1952.

Income from investments (income from all investments, including CFFL bonds and FLB notes receivable). The Corporation has had no income from this source since 1948 .

Cost of borrowed funds (all costs relating to FFMC bonds plus other interest expense). All of the amounts shown for 1952 and 1951 and practically all for 1950 and 1949 represent other interest expense, primarily interest on future payment funds of borrowers.

Operating expenses in 1952 of $\$ 1.1$ million were 13 percent less than in 1951. The per annum rate of operating expenses* was 3.17 percent in 1952 as compared with 2.72 percent in 1951.

Net earnings before provision for losses (income from loan operations and from investments, less cost of borrowed funds
and operating expenses, plus net mineral income and, in 1944, profit on sale of securities) in 1952 of $\$ 1.8$ million were 53 percent more than in 1951. These higher earnings reflect increased mineral income, such income in 1952 amounting to over $\$ 1$ million as compared with only $\$ 135,000$ in 1951. The per annum rate of net earnings before losses* was 5.17 percent in 1952 as compared with 2.52 percent in 1951. The 1952 earnings represent a rate of return on the Corporation's total net worth of 5.21 percent.

Final net earnings (after provision for losses or adjustment of such provision) were $\$ 6.7$ million in 1952. Beginning in 1944 net earnings have been increased each year by downward adjustments of the Corporation's reserve for losses resulting from reduced reserve requirements due to the liquidation of loans. In 1952 the Corporation changed its reserve ior losses from a valuation reserve to a surplus reserve which resulted in returning $\$ 4.9$ million to earnings.

Dividends paid to U. S. Treasury during 1952 amounted to $\$ 14$ million and increases the total of such payments to $\$ 113$ million.

* Based upon the average unpaid balance of loans and real estate sale paper outstanding.

| Year | Income from loanoperations |  | (nncome from |  | Cost of borrovedrunde |  | ${ }^{\text {Operating expenses }}$ |  | Net eamings berore provision for losses |  |  | F1nal net earnings |  |  | Dividends <br> U. S. Treasury | $\qquad$ <br> Average balance or mortgage loans and real ostate oales paper outstanding |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | $\begin{gathered} \text { Per } \\ \text { annur } \\ \text { rate } \\ b y \end{gathered}$ | Amount | $\begin{aligned} & \text { Per } \\ & \text { annum } \\ & \text { rate } \\ & \text { y } \end{aligned}$ | Amount | $\begin{aligned} & \text { Per } \\ & \text { annum } \\ & \text { rate } \\ & \text { y } \end{aligned}$ | Amount | $\begin{aligned} & \text { Per } \\ & \text { annuy } \\ & \text { rate } \\ & \text { y } \end{aligned}$ | Amount | $\begin{aligned} & \text { Por } \\ & \text { annum } \\ & \text { rate } \\ & \text { b/ } \end{aligned}$ | Rate or return on worth | Amount | $\begin{gathered} \text { Por } \\ \text { annum } \\ \text { rate } \\ \text { g } \end{gathered}$ | Rate or on total net worth |  |  |
|  | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) | (11) | (12) | (13) | (14) | (15) | (16) |
| 1940. | \$35,780, 353 | 5.26 | \$29,388,122 | 4.32 |  |  |  |  |  |  |  |  |  |  |  |  |
| $1948 . .$. | $21,664.140$ 5 5 | 5.03 5.13 | 27.126.255 205 685 | 3.98 | 24.661:403 | 5.73 | \$9,064,126 | 1.45 <br> 2.81 <br> 1 | 517.412.297 | 2.56 | 7.88 7.23 | ( $\begin{aligned} & 3,154,260 \\ & 42,129.559\end{aligned}$ | 0.46 | 1.43 37.08 | - | \$680,350, 594 |
| $1949 . .$. | 5,038,104 | 4.98 | 205.685 | -19 | $\begin{array}{r}130.276 \\ 53,642 \\ \hline\end{array}$ | 0.12 0.07 | 2,372, 089 $1,871,108$ | 2.13 2.15 2 | 3.474.4446 | 3.13 | 3.01 | 47.535.359 | 15.78 | 37.08 15.17 | - | 430.337 .592 111.149 .302 |
| $1950 . .$. $1951 .$. | $3,039.944$ $2,298.955$ | 4.99 5.00 | - | - | 57.443 | 0.07 0.06 | 1,871,106 | 2.31 2.63 | $2,222,324$ $1,537.333$ 1 | 2.74 2.52 2 | 2.71 2.77 | 7, 7.6806065 | 9.49 | 9.37 | \$68,000,000 | -81,049,387 |
| $1952 . .$. | 1.712:806 | 5.00 | : | : | 26.753 18.242 | 0.06 | 1.250:828 | 2.72 | 1,157:073 | 2.52 2.52 | 2.77 2.67 | 3,368,038 | 5.53 5.78 | 6.08 | $17,000,000$ 14000000 | 60,906. 214 |
|  |  |  |  |  |  |  | 1,086.972 | 3.17 | 1.772 .369 | 5.17 | 5.21 | 6,687,640 | 19.49 | 19.65 | 14,000,000 | 45.950 .494 34.312 .129 |

Approximately $\$ 1 \mathrm{l} / 2$ billion of Federal land bank bonds, Federal intermediate credit bank debentures, and debentures of the Central Bank for Cooperatives were issued during the fiscal year ended June 30, 1952. On that date, a total of over $\$ 13 / 4$ billion of these obligations was outstanding, and the banks, corporations, and associations of the Farm Credit system held nearly $\$ 400$ million of Treasury bonds and other securities in their investment portfolios. Factors affecting the securities market, therefore, are of the utmost importance to these institutions in handing their financing and investment programs. There appears below a review of developments in the market over the past two years, followed by comments on the market outlook and a summary of recent financing and investment operations of the Farm Credit banks and corporations.

Factors affecting the securities market, 1950-1952. a/
The most important single event in recent years was the outbreak of hostilities in Korea. Its impact on the economy and the Government securities market was profound. A major build. ing boom, already well started, carried construction to new high levels. The volume of mortgages made available increaeed the supply of investments for insurance company and savings bank funds. At the same time, the expansion of industrial production brought an enlarged supply of corporate issues to these institutional investors. Commercial loans and consumer loans expanded at a rapid rate. Business borrowing was stimulated by the accumulation of inventories in the hands of manufacturers and distributors. As a result, there was a large shift from Government securities into mortgages, corporate securities, and loans of all types.

Federal Reserve policy actions taken to restrain the inflationary pressures which appeared included open market operatione, a rise in the discount rate, restrictions on real es-
a/ Some of the information in this section wae taken, with permiesion, from "Securities of the U. S. Government," 1952 ed. (The First Boston Corporation)
tate and installment credit, and an increase in reserve requirements. An additional step was the formulation of a Voluntary Credit Restraint Program, providing for organized effort by all types of financial institutions to restrain unnecessary credit expansion and to channel credit into defense and de-fense-supporting activities.

The two-year period 1950-51 saw a substantial decline in the price level of U. S. Government, Federal agency, and other securities, which was interrupted only occasionally by temporary and slight rallies in the market. Higher interest rates made it necessary for the Treasury Department, as well as other issuers, to offer securities with higher coupon rates than had prevailed in the war and post-war period.

The "unpegging" of the long-term market during March and April 1951 represents one of the outetandinE developments in the Government market and in Federal Reserve policy since the start of the second world war. This crucial step was accomplished successfully in the face of predictions that any attempt to end the policy of eupporting long-term Governments at 100 would end in chaotic conditions in the market. Prices of Government securities declined substantially as a result of this action and the volume of trading in loncer-term issues was sharply reduced. Speculative selling largely disappeared and institutions facing large capital losses as a result of about a 3 point discount on long-term issues restricted their selling to actual needs. Some investment buying became evident at this level of the market and these puichases eenerally were sufficient to absorb the securities offered for sale. This situation prevailed through the end of 1951.

The long-term market rallied early in 1952 as January investment funds and money returning from circulation created a demand for bonds which exceeded the supply. Bond pricee advanced and the short-term money market eased progressively until about May. The demand for commercial and consumer loans declined somewhat, and the Federal Reserve relaxed or removed its credit restrictive measures. Beginning in May, however,
the market situation turned in the other direction. The response by investors to the Treasury's offering of additional non-marketable 2 3/4 percent bonds of 1975-80 for cash or exchange subscription was not satisfactory. Out of $\$ 14.7$ billion of exchangeable $21 / 2$ percent bonds outstanding, only $\$ 1.3$ billion were turned in, and cash subscriptions amounted to only $\$ 450$ million.

In June the Treasury conducted its largest "new money" financing since 1945 through the sale of $\$ 4.2$ billion of $23 / 8$ percent 6-year bonds. Although most of this highly successful offering was allotted to non-bank investors, a sharp increase in required reserves of member banks grew out of bank financing of the issue. Banks extended considerable credit to other investors to pay for the new bonds and paid for their own allotments by credit to Treasury tax and loan accounts; additional reserves had to be provided to back the deposits thus created. The Federal Reserve apparently made no attempt to alleviate the resulting tightness, except in a very limited manner. Commercial banks were forced to borrow from the Reserve banks to obtain the reserves they needed. Treasury bill rates rose sharply and the long-term bonds lost a large part of the price gains they made earlier in the year, being quoted during the second week of August at two points or more below their May highs. To refund the $17 / 8$ percent certificates maturing in August and September, the Treasury increased the rate on lyear certificates of indebtedness to 2 percent, the highest eince 1933.

Changes in certain basic interest ratee which have occurred in the past eeveral years are shown in the attached table, which also affords a comparison with rates prevailing just after the war.

Outlook for the market.
The course of the money market and the Government securities market over the next few months will depend in large measure on Federal Reserve policy. Seasonal factors will tend to tishten the market but it seems reasonable to assume that the Federal, in its role of central bank, will act to avoid any extreme stringency euch ae occurred in December 1951; although
perhaps continuing to be reluctant to make outright purchases of securities in the market. Consequently, the market will likely be under some pressure for the remainder of the year, and the outlook for interest rates for the months immediately ahead would appear to range from stable to somewhat higher.

To attempt to predict the trend of interest rates over. a longer period is considerably more hazardous. However, indications are that rates, and security prices, will most likely fluctuate near recent levels for the next year, barring unforeseen major changes in the economy such as total war or considerable improvement in the international situation, since otherwise the principal supply and demand factors should not change materially during that period.

The rate of supply of liquid savings is expected to continue high so long as the national income does not decline. Individual income after taxes in 1951 was at an all-time peak of $\$ 223$ billion, and the amount remaining after all spending for current consumption was $\$ 17$ billion. Personal savings in 1952 are estimated to be at least as great as in 1951.

On the other hand, there is no immediate prospect for an overall lessening of the heavy demend which is being placed on the market by the U. S. Treasury, State and municipal governments, and private corporations.

It is expected that the new funds needed by the Treasury in the months immediately ahead may be raised in large part through the sale of tax anticipation bills and increases in the regular weekly bill offerings. The intermediate and long-term sectors of the market will likely not be called on again for funds for at least several months.

Corporate financing, mostly for expansion of plant and equipment, has been maintained at a high level for the past several years. Total corporate offerings (excluding exchanges) for the calendar year 1951 were $\$ 7.7$ billion, of which $\$ 5.7$ billion representsd notes, bonds, and debentures and the remainder common and preferred stock. Corporate offerings totaled $\$ 2.1$ billion in the firet quarter of 1952 and $\$ 2.9$ billion in the second quarter. Indications are that longterm business borrowing may level off within the next 12
months or so, but planned expenditures for plant and equipment and corporate liquidity needs, plus the effect of the steel strike and its solution, are likely to prevent much of a dropoff soon.

Financing by municipalities has trended steadily upward since 1946. New offerings in 1951 totaled $\$ 3.2$ billion, includine $\$ 330$ million of the new public housing bonds. Requirements for the necessary modernization of schools, water developments airports, roads, etc., continue heavy, and the result will undoubtedly be a further increase in municipal debt this year, limited mainly by voters' willingness to pay the accompanying higher taxes.

In view of the foregoing, as a general outlook for 1953 the market will likely continue to be subject to a degree of pressure, which will be reflected in the interest rate structure.

Financing Operations of Farm Credit Institutions.
Operation of the forces of supply and demand in the open market largely determines the interest rates of Federal land bank bonds, Federal intermodiate credit bank debentures, and Central Bank for Cooperatives debentures. Farm credit securities are regarded as prime quality investments, and, as such, are in direct competition only with other Federal agency obligations and the very best corporate issues, e.8., equipment trust certificates. To a lesser degree, they compete with high-grade municipal bonds, after allowance for the tax exemption feature of the latter as applicable to different investors.

The Federal land banks sold publicly two issues of consolidated bonds during the last fiscal year. In November 1951 they issued $\$ 70,000,000$ of $21 / 2$ percent 3 -year bonds to provide approximately $\$ 44,000,000$ for the repayment of commercial bank borrowings and $\$ 26,000,000$ for lending operations. This offering was well received despite the somewhat depressed market prevailing last fall. In May of this year, under much improved market conditions, the banks issued $\$ 228,300,000$ of $25 / 8$ percent 4 -year bonds to redeem approximately $\$ 198,000,000$ of $11 / 4$ percent bonds issued in 1946, due May 1,1952 , to repay commercial bank borrowings, and to provide funds for lending. This issue proved quite popular and was generously oversubscribed.

Consolidated bonds were outstanding on August 1, 1952, in the
net amount of $\$ 816$ million bearing an average face rate of 2.07 percent, as compared with $\$ 715 \mathrm{million}$ at an averace rate of 1.62 percent a year earlier. The banks will have to refund about $\$ 186$ million of $l \mathrm{l} / 2$ percent bonds due January 1,1953 , and will likely also obtain some amount of funds for new loans. Assuming a continuation of recent market conditions, the banks at that time might have to issue bonds at somewhat higher cost in relation to term than the last two issues. Accordingly, the January financing will likely increase the averase cost of the banks' funded debt to possibly 2.30 percent or more.
The Federal intermediate credit banks issued $\$ 1,152,110,000$ of debentures during the fiscal year 1952, an all-time high since their organization. The weighted average cost of these debentures, including dealers' commissions, was 2.26 percent per annum. In fiscal year 1951 the banks issued $\$ 903,610,000$ debentures at an average cost of 1.92 percent, and in fiscal year 1950 they issued $\$ 727,055,000$ debentures costing an average of 1.44 percent. Debentures outstanding on Aurust 1, 1952, totaled $\$ 901,715,000$ and had an average total cost of 2.22 percent, which compares with $\$ 790,235,000$ and 2.12 percent on August 1, 1951, and $\$ 569,255,000$ and 1.43 percent on August 1, 1950. Debenture rates thus reflected the general rise in other shortterm rates during this period. For example, market yields on Treasury certificates and notes with approximately 9 months to maturity increased from about 1.20 percent in June 1950 to 1.95 percent in August 1952. The much greater demand for money by the credit banks in recent years has also been a factor influencing debenture rates during this period.

The Central Bank for Cooperatives sold $\$ 40,000,000$ of $21 / 2$ percent 28-month debentures for delivery October 1, 1951, and a similar amount of $21 / 8$ percent l-year debentures for delivery June 2 of this year. The market reception of these issues parallels the two land bank offerings mentioned above: the first met with fair success, while the second was very well ceceived. The Central Bank now has three issues of debentures outstanding totaling $\$ 110,000,000$ with an average cost, includins commission, of 2.20 percent per annum, which compares with the $23 / 4$ percent most of the banks for cooperatives have been paying on borrowings from commercial banks and the credit banks. Two issues of Central Bank debentures mature and will need to be refinanced next year, $\$ 30,000,000$ in February and $\$ 40,000,000$ in June. Since the $\$ 30,000,000$ issue, which was
sold in 1950, carries a $15 / 8$ percent coupon, it is likely that its refundine will increase somewhat the Bank's average debenture cost.

In addition to the sale of their securities in the open market, the Federal land benks, Federal intermediate credit banks, and the banks for cooperatives obtain funds through commercial bank borrowings. The land banks generally borrow for periods up to a year to provide for lending activities between bond sales. The credit banks' borrowings are ordinarily for periods of less than a month and are repaid from loan liquidation or the proceeds of the next debenture sale. Borrowings from commercial banks are obtained by the banks for cooperatives to finance seasonal peaks in their loan volume.

I ring fiscal year 1952 the Federal land banks borrowed $\$ 23$ million from commercial banks at a maximum rate of 2 percent, with one exception. In that period the intermediate credit banks borrowed $\$ 75$ million at rates of 2 percent or less, while the 13 banks for cooperatives borrowed $\$ 138$ million from commercial banks mostly at $23 / 4$ percent. The banks for cooperatives follow the practice of collateralizing their borrowinfs usually with notes of farmers cooperatives, whereas the land banks and credit banks ordinarily tender as security Treasury bonds or (in the case of some land banks) consolidated Federal farm loan bonds.

## Investments of Farm Credit Institutions.

The various institutions of the Farm Credit system held securities totaling nearly $\$ 400$ million as of June 30, 1952. The securities owned included Treasury obligations, land bank bonds, and credit bank debentures, and ranged in term from 91day Treasury bills, representing the temporary investment of surplus funds, to the Treasury $23 / 4$ percent non-marketable bonds of April 1, 1975-80. The land banks, credit banks, and banks for cooperatives maintain permanent portfolios of diversified medium- and long-term bonds which are available for use as collateral for short-term borrowings and as a secondary reserve to meet peak lending needs or emergency requirements. Since interest from investments comprises the major source of income to the production credit corporations, it is their in-
vestment policy to hold securities which will produce the greatest effective return consistent with maintenance of a reasonable maturity diversification. In addition, the land banks and credit banks of ten invest for temporary periods surplus funds provided in connection with security offerinss or arising by reason of heavy loan liquidation.

The national farm loan associatioss invest available cash funds in excess of operating requirements in Federal land bank bonds, Treasury obligations, or unsecured demand obligations of the land banks issued to the associations for this purpose. The production credit associations usually invest in long-term Treasury bonds but attempt to maintain a reasonable maturity diversification in their holdings. Their investments amounted to 69.3 percent of their net worth on June 30, 1952, and, except for investments in the guaranty fund in accordance with law, are mostly pledged with the credit banks as collateral for direct loans.

In the Farm Credit Administration, the Finance Subdivision acts as contact point for matters connected with financing, investment, comercial bank borrowings, and interbank loans. With respect to public financing operations, the Subdivision in conjunction with the Fiscal Agent's office advises with the respective Commissioners and institutions, making recommendations as to the rate, term, pricing, commission to dealers, and other details of security offerings. It also prepares prospectuses and other documents as needed, arraning for printing of the securities, and issuing instructions for the disposition of funds. A continuous review is conducted of the security holdings of the banks and corporations and adjustments recommended to improve earnings or investment position. New offerings of Treasury securities are brought to the attention of the district institutions and subscriptions entered when desired. The Washington office is kept informed by the land banks, credit banks, and banks for cooperatives of surplus funds available for temporary investment, as well as of needs for funds, and is therefore often in a position to suggest interbank loans mutually advantaceous to both lending and borrowine banks. Interbank lcans between credit banks totaled $\$ 24,350,000$ for fiscal year 1952 . When no surplus funds are available, prospective borrowine banks are advised of general conditions in the money market
and prevailing borrowins rates in other districts and are therefore in a better position to negotiate for their local requirements. Investments of temporarily excess funds, in lieu of interbank loans, are suggested to the banks and effected after clearance with the appropriate Commissioner.

Trends in Interest Rates, 1946-52
(Percent per annum)

| Item | 4/25/46 | 1/12/48 | 8/13/48 | 8/21/50 | 2/8/51 | 9/4/51 | 6/2/52 | 8/18/52 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Federal Reserve discount rate 1/.............. | 1 | $11 / 4$ | $11 / 2$ | $13 / 4$ | $13 / 4$ | $13 / 4$ | $13 / 4$ | $13 / 4$ |
| Treasury 9l-day bills $2 / . . . . . . . . . . . . . . . . . . . .$. | 0.376 | 0.976 | 1.066 | 1.247 | 1.391 | 1.646 | 1.737 | 1.841 |
| Treasury 1-year certifícates 3/. | 7/8 | $11 / 8$ | $11 / 4$ | $11 / 4$ | 1.55 (est.) | $17 / 8$ (11-mo.) | $17 / 8$ (11-mo.) | 2 |
| 90-day bankers' acceptances 4/............... | 7/16 | $11 / 16$ | $13 / 16$ | $15 / 16$ | $11 / 2$ | $15 / 8$ | $13 / 4$ | $13 / 4$ |
| 4- to 6-month prime commercial paper......... | 3/4 | $\begin{array}{ll}1 & 1 / 4\end{array}$ | $11 / 2$ | $11 / 2$ | 17/8-2 | $21 / 8-21 / 4$ | $21 / 4$ | $21 / 4$ |
| Bank loans to prime commercial borrowers..... | $11 / 2$ | $13 / 4$ | 2 | $21 / 4$ | $21 / 2$ | $21 / 2$ |  |  |
| FICB 9-month debentures $5 / \ldots \ldots . . . . . . . . . .$. | 0.90 | 1.55 | 1.65 | 1.40 | 1.85 | $2.25^{\circ}$ | $2$ |  |
| Treasury $21 / 2 \%$ bonds, $12 / 15 / 67-726 / . .$. | 2.25 | 2.47 | 2.47 | 2.42 | 2.44 | 2.56 (to maturity) | $\begin{aligned} & 2.60 \text { (to } \\ & \text { maturity) } \end{aligned}$ | $2.68 \text { (to }$ maturity) |

 advances secured by eligible paper.
2/ Average yield of accepted bids.
2/ Face rate of new issues.
4. Dealers' ask rate.

5 offering basis rate.
6) Market yield to call date.

Note: The first four dates shown are those on which the discount rate at the Federal Reserve Bank of New York was changed; the last four were selected arbitrarily to illustrate changes in other rates.



[^0]:    a Final settlement basis, except ēxamination costs for 1952 distributed on estinates of chief examiner.
    b/ Examination costs represent only the costs of examining the FFMC central office accounts. Costs of examining the district office accounts are allocated to the FLB's and recovered by the banks through their contracts with the Corporation.
    c) Includes joint stock land banks, general agents, fiscal agent, and audit of NFLA-PCA retirement plans.

[^1]:    a/ Amounts exclude estimated income taxes paid by PCA's in the years 1949-1952.
    b/ Amounts represent expenses of the FLB's and NFLA's incurred on their own behalf
    $\bar{c} /$ Amounts inolude expenses of the FLB's and NFLA's incurred on behalf of the FFMC.
    $\bar{d} /$ Includes accrued annual leave applicable to prior years of $\$ 1,755,000$, set up in 1948 by the PCCis, FICB's, BC's, and FLB's.
     represent assessments for the current year's expenses plus or minus adjustments of the assessments for the prior year's expenses, whereas the amounts in the other tables represent the final adjusted costs for particular years.
    
    g Represents supervision costs of all institutions except the FFMC.

[^2]:    * Based upon average balance of loans outstanding (column 17).

[^3]:    $\frac{\text { a }}{b} 1948$ amounts exclude charges fors accrued annual leave applicable to 1947 and prior years.

[^4]:    * Based upon the ayerage daily balance of loans, discounts, and notes receivable outstanding (column 15).

