JUDGE THE WORLD'S WITTIEST WEEKLY



HELP YOURSELF!

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Can you originate a clever second line for this joke?



JUDGE'S FIFTY-FIFTY CONTEST No. 36

Annabelle-

JUDGE will award a prize of \$25 for the cleverest second line in the above conversation. Study the situation, the characters, and their expressions, and then write the funniest, snappiest line you can think of.

In case two or more persons submit the same winning line, \$25 will be awarded to each. Any reader of Judge may compete. Any number of lines may be submitted but none will be returned. No. 36 Contest closes September 16, 1924. The winning answer will appear in the October 18, 1924, issue of Judge. Check will be mailed to the Prize Winner on that date. In the meantime, No. 37 will appear next week.

Write one line on a POSTCARD, sign your name and mail to Fifty-Fifty Editor of Judge, 627 West 43d Street, New York City.

All answers, to be considered, must be received not later than September 16.

JUDGE

WISE CRACKLES

In due course the reformers will compel chorus girls to do their high kicking under their breath.

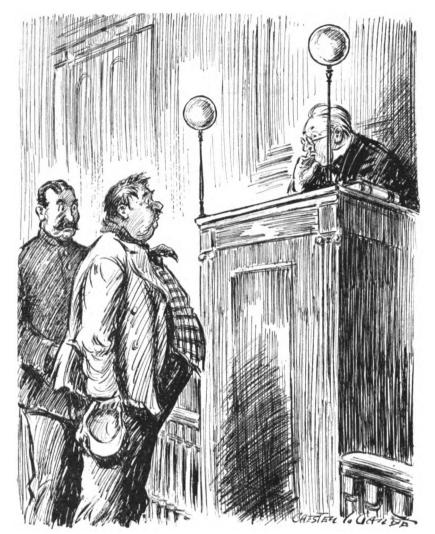
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Women holding office is nothing new. A woman has always been the Governor of the State of Matrimony. If the newspaper photographs mean anything, the greatest achievements of this world are performed by people who are not as dumb as they look. Most men like girls who refuse to wear short skirts any longer

.

Next to the justly famous centipede with the well-known corns, the most uncomfortable creature extant must be a little neck clam with a goitre.





PRISONER—Your Honor—
JUDGE NIBLICK (drowsily)—Is it? I thought you won the last hole.

How to Read a Gas Meter

Since gas is so commonly used for heating, lighting and suicidal purposes, the reading of gas meters ought to form a part of everyone's education.

In order to become an expert meter reader, the individual must first understand the construction of the common meter.

The recording device of every gas meter has four small dials; one to register the number of cubic feet and the other three to make things more complicated. These three look like the face of a clock that tells the time only up to ten o'clock, and each contains one hand. Above these three dials are marked the figures 100,000; 10,000 and 1,000. Nobody seems to know just why.

When the gas passes through the meter, the hands revolve, and at the end of the month the gas man comes and hands you a bill for \$11.15.

Then you say to the gas man: "Gosh, I don't think we used that much gas last month."

Then you toddle along with him and he shows you the meter.

"See?" he says; and you agree that you do.

Then you make out the check and receive in return the receipted bill.

R. C. O'Brien

To a Flapper Mother

Careful, Mamma—burny, burny!— To the Doc we'll have to journey: Can't you can that cigarette While you safety-pin your pet?

One Way or the Other

"Is your wife able to make her check book figures balance?"

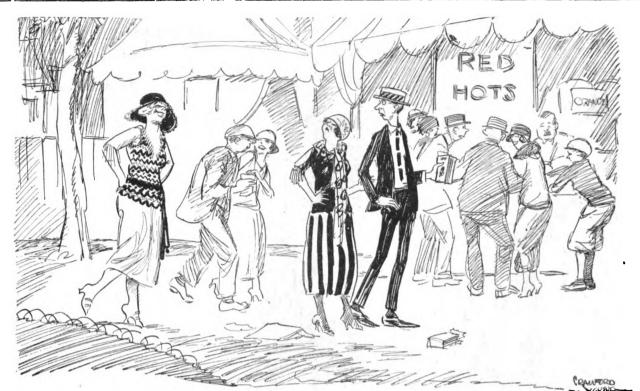
"That's just it-she makes 'em."

A Bare Acquaintance

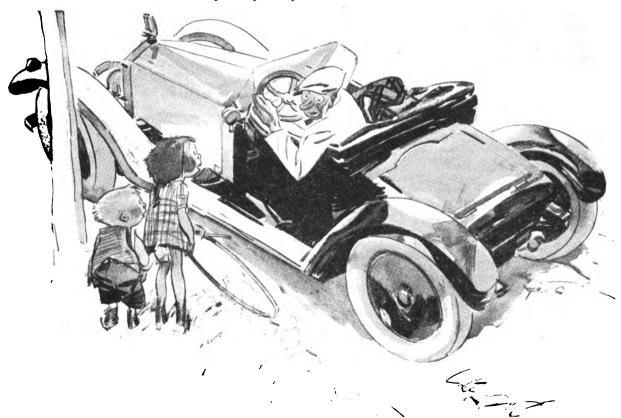
Rich—Did you know her back home? Richer—No. She didn't wear opera gowns there.

The modern girl takes up athletics to enable her to get a firmer hold when she essays the rôle of clinging vine.





Jealous Maiden (to rival with skinny beau)—Well, Mayme, I see you're planning to have a new feller.
"Whatcha mean, planning to?"
"Well, I see you're got the framework!"



MOTORIST-How far is it from here to West Point? "You're unlucky—we've finished schooling till to-morrow morning!"



"George, if you fall will you bring up my powder box? I accidentally dropped it out of the window."

famly that wenta Europen took their servunts withem, and got ship wrectut ona desert island. The butler wuz the only one that knew howta do anything, so he settim self uppez king, and hadda great time. Thena long come a shippen rescuedem and tookem back home. Then, back there, he was only a servunt agin, and they was king."

"Fine! Brave-o! Bot howd they stealut?"

"Well, I sentut to a dozener so companies, and they all sentut back. Then one night I walks into a movie, and damdiffa didn't see my pictcher on the screen, right before my eyes. They made some changes in ut—they changed the namea the play—and the namea the author. I stayedta see the pictcher four timesta make sure the namea the author. They give the author's namez Barrie—James M. Barrie. They wuz perty foxy—they didn't makeut a common name like Smither Jonser Brown; they madeut a nun common name—Barrie."

"Probably some fella worked fer the firm named Barrie."

"Yesser, probly a phony name outen out."

"Likez not. Messa crooks, these movie people."

"Messa crookses right. Well, slong, ol' timer."

"Slong, podnah. Don't take in any wodden ickels."

R. B. Walsh

Heard at the Cigar Stand

"'Lo, HARRY, ol' socks! Smoke?"
"Thanks, Bill. Just gona

"Where been?"

"Oh, had some timeta killen dropped inta see a movie. Bum pictcher, too. They're all bum nowadaze. Haven't seen a good one in a coon zage. Bill, it seemsta me that ordnary fellas like youen me could write better pictchers than they're showen on the screen. I gotta notion to tryut."

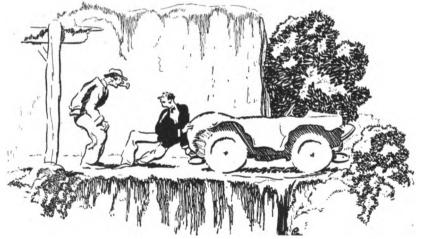
"Fergetut, Harry! I did write one."

"Did? Dennybody buyut?"

"Buya tell! Thev stole ut!"

"Stole ut? How?"

"Like this: I wrote this story anitwuzza perty good one—so good they stoleut. It wuzzabouta swell



DISGUSTED MOTORIST—Lend a shoulder, will you? "Gosh, y'ain't gonna try t' push it clean t' a garradge,

"No. If I can only get it as far as that cliff, that's all I ask!"



Modern Youth—I'd fix a date right off, Joan—but my people are so funny—if they see a fellow with a girl they conclude he's in love or some such tosh!

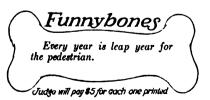
"I liked that young fellow you were with the other night, so I asked him to dinner this evening. Told him to drop around in his business clothes."

"Oh, father! He's a life-guard."

Natural Question

Miss Sweet—In some parts of Africa, women wear no clothes at all.

Miss Brier—I wonder what they have to talk about?



Prue—A model husband, isn't he?

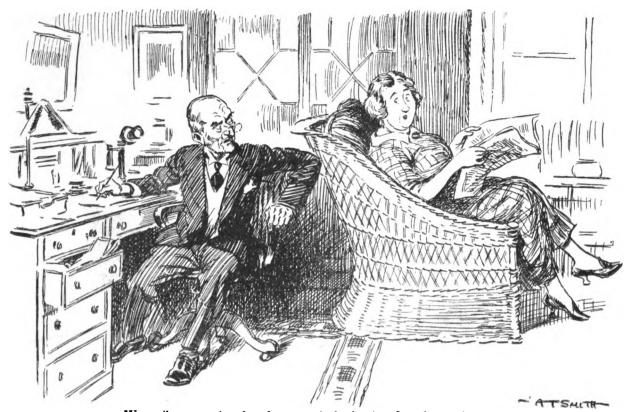
Sue—My dear, he can read a book while he is waiting for his wife and understand what he is reading!

Helping Him Out

Miss Green—Did he try to keep you in the dark?

Miss Brown—Indeed he did! But I soon flared up and showed him where he stood!

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Wife (interrupting for the twentieth time)—Just fancy, it says here that in the South Sea Islands they sell wives for \$2 each.

Husband—Humph! Profiteering there too, are they?

Irate Employer—Late again; have you ever done anything on time?

Clerk—I bought a car.

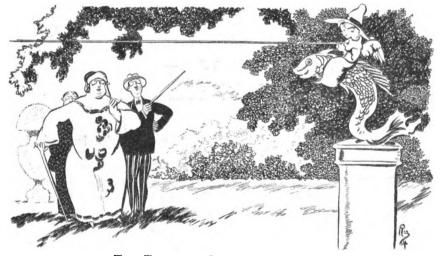
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Money talks—but nobody can understand the German mark.

Funnybones

What the world really needs is more places to spark.

Judge will pay \$5 for each one printed



THE THOROUGH LANDSCAPE GARDENER—And for the clothesline, I'd suggest a row of pink georgette undies, broken here and there by the more dominant masculine note of a purple sock.

We Suggest the Klan Go After

the bird who never stops his car for the fire engines.

the foxy guy who calls us up when we are seated at table.

the dirty dog who neglects to introduce us to the pretty girl he is with.

the nut who races his motor experimentally on residential streets.

the colossus who never does his bit in a revolving door.

the boy who never buys any cigarettes—lets everybody else do it.

the intellectual who corresponds on postcards.

the insect who insists on reading the headlines of a paper before he buys it.

the clever guy who will never encourage any girl by taking her out twice in succession.

Edmund J. Kiefer

Little Items the Newspapers Never Seem to Publish

Pocantico Hills, N. Y.—John D. Rockefeller is following out the quaint custom of presenting his caddies with shiny new ten-dollar bills after every round.

Washington, D. C.—Referring to a recent speech by President Coolidge, Senator Hiram Johnson said to-day: "It was a wonderful speech and presented the question fairly and clearly. There is absolutely nothing I could add to what Mr. Coolidge said."

Chicago, Ill.—"I absolutely will not say anything for publication," Judge K. M. Landis told newspapermen who called at his home this evening for interviews.

Sacramento, Cal.—"I Love You, California," has been chosen as the official song of the Japanese Society of the Pacific Coast.

Atlanta, Ga.—The Imperial Klouncil of the Knights of the Ku Klux Klan voted to-night to appropriate \$10,000 with which to buy a diamond-studded gold watch or some other gift for Senator Underwood.



FORMER RESIDENT—Well, if this isn't Jimmy Smith! Why, I knew you when you weren't more than so high!

Funnybones,

Well, anyway, they couldn't say to Adam, "Who was that lady I seen you with—"

Judge will pay \$5 for each one printed

Pleasant Study

Miss Swift—I thought Jack taught you to swim last week?

Miss Swifter—So he did. But I'm taking a post-graduate course.

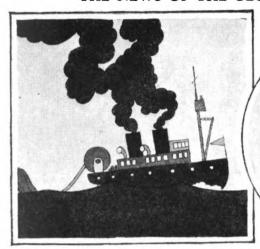


"Here's another hideous thing. I suppose you call this a masterpiece?"

"No, sir. That is a looking glass,"

Judge's Rotogravure Section

THE NEWS OF THE GLOBE IN PICTURES—BY RALPH BARTON

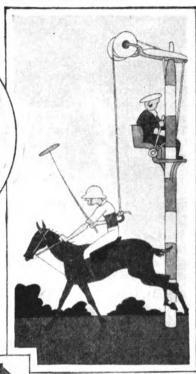


4,000 MILES OF 20-INCH REIN-FORCED RUBBER TUBING being laid from Scotland to New Jersey to replace the costly and dangerous Rum Fleet.



MISS CARRIE WARD-ROBE, Chairwoman of the League to Insure to Women the Same Price for Votes that

Men Get, sails aboard the S.S. Annie Cade from St. Louis to visit her people in East St. Louis.



TRAINING POLO PONIES AT MEADOW-BROOK

to accustom them to the new safety device installed there in case the Prince of Wales should care to play a chukker or two during his expected visit.

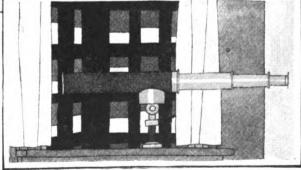


"SILENT CAL,"
as the President's close friends love to call him, making a rousing campaign speech over the radio.



MISS GLORIA SWANSON,

famous cinema queen, indulges her passion for Art between pictures. Miss Swanson's private photographer has here caught her at work on one of her startingly original sculptures which she calls "Liberty."



DEVICE TO LET ROOMS ON COURTS AT SEASIDE HOTELS

"The Neptune House" at Botch Beach has installed telescopes in all windows giving onto other windows in the famous hostelry.



If you fall for one of those print dresses be sure some cat of a hostess doesn't submerge you in a chair of the same pattern.

Dis-concert-ing

THE elderly misses, at the concert, were in a quandary—the number that the orchestra had just finished was not on the program.

They agreed that what they had just heard was an encore, or "extra number," but they also agreed that, as the air was unfamiliar, it would have been better had it appeared elsewhere on the program - on the other side or at the bottom for instance.

And then one of the misses made a startling discovery. The number was on the program.

She pointed it out to her partner. Sure enough, there it was at the bottom of the program as large as life:

"Refrain from whispering." R. C. O'Brien

No one hates birthdays so much that he wants to stop having 'em.



"Golfing to-day?"

"No. Are you yachting?"

"No."

"Well, 'ow about a game of billiards?"

A New Cut

Madge-So you got square with Dolly?

Marjorie-Yes, I was ahead of her in the barber shop and made her wait an hour.

The Reason

Annette-Ralph told me last night that he's a woman hater. Nanette-Is he broke again?

Mrs. Hibrow-Her faux pas was noticed by everybody in the room. Mrs. Lobrow-Well, I cautioned her against wearing those new fangled arrangements!

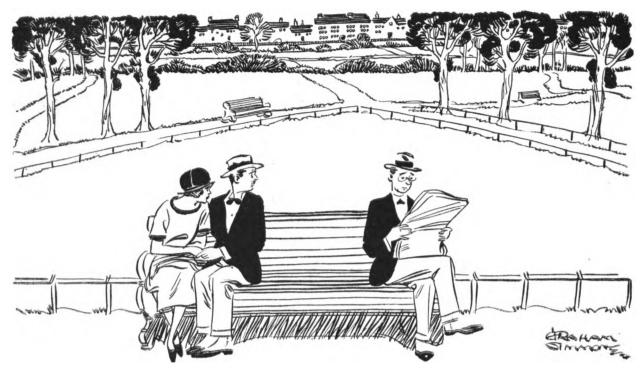
The Four Ages of a Journalist

Cub reporter.

Star reporter.

Colyum conductor.

Actor in a revue.



"Our Crowded Parks"



"Does your wife enjoy the radio?"
"('ertainly not! Why should she?
She can't talk over it!"

A MODERN POPULAR SONG

There's a corsetless waist there beside you, my boy;
There are red-penciled lips near those lips of your own.
There's a manicured hand you may hold, in your joy,
There is bunk you may spill in a lover-like tone.
And behold through the trees where the gentle night breeze
Is strutting its stuff about roses and June,
The round moon is shining its blessings on you—
On you and your girl and the moon!

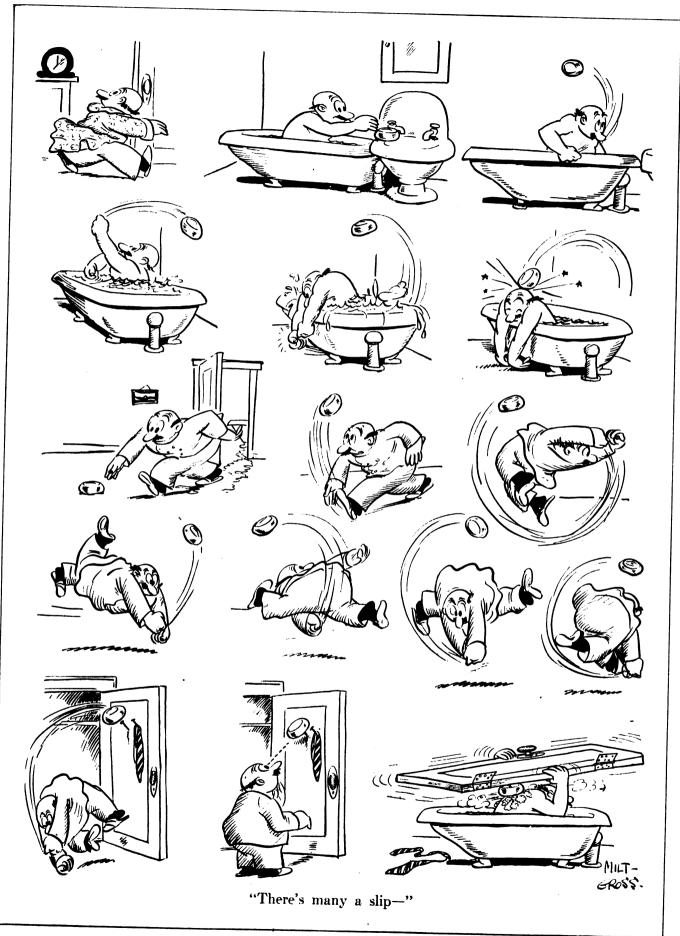
Chorus

Just you and your girl and the moon, my lad!
(This waltz-time is surely the goods, my lad!)
Nothing else is so sweet (this is what the boobs eat)
As you and your girl and the moon.

Through the day you're adream with the thought of the gleam
Of the moon on her eyes she's mascaraed for you.
At your job, your heart sees, through a rift in the trees,
Her henna hair shining like gold minted new.
All the day you can hear her low-whispered "My dear!"
And you whistle that Mendelssohn apple-sauce tune.
No, you never forget when that trio last met—
Your girl and yourself and the moon.

You may cop off a kiss from those lips of the miss,
And the moon will be vastly too sportin' to tell.
You may tell her the stuff that all galleries hiss,
Yet the moon will sit tight, though he hears very well.
You may quite lose your head and beseech her to wed;
She may dash off a "yes" and insist it be soon.
Though the moon smile above he won't blow on your love—
Ah, you and your girl and the moon!

Strickland Gillilan



Answers to Famous Questions

I

How Old Is Ann?

HERE is a problem that must be solved out on the terrace (or fire escape) in the twilight of a hot summer day. First remove the coat, vest, suspenders and all metal appurtenances such as cuff links, collar buttons, tie clasps, Elk's pins, etc.

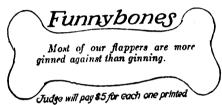
Arrange on convenient table: one (1) bottle Gordon gin, the juice of six (6) oranges, cracked ice, shaker, glasses, and other necessary tools and instruments.

Proceed as follows:

Let a represent Ann, b Ann's father, c her mother, d her sister, e her brother, f her cousin from Maine, g the boy who tipped her over in the canoe that time, h the cop who gave her a summons for making that left turn at the corner of Fifth Avenue and Forty-second street, i the iceman, j William Jennings Bryan, k-z inclusive other



The musician patronizes the absent-minded barber who specializes in bobbed hair.



notables and criminals who may occur to you at the time.

Start saying through the alphabet, a, b, c, d, e, etc., until the first mosquito lights behind your left ear. Stop alphabetting at this signal and figure up which letter of the alphabet, numerically speaking, you stopped on.

Cube this number; square the result; cube it again.

Add in the date, your bust measure, the price you paid for those tickets to the Follies.

Subtract your own age, your poll tax, any bad debts you may have acquired during the current fiscal year.

Multiply by five.

Add six.

There you have it: Ann's exact age in Roman numerals. Simple when you know how, isn't it?

Torrey Ford

Crowded!

Stranger—Have automobiles taxed your parking facilities?

Native—Yes, sir; we've had to enlarge the cemetery twice.



Office Boy—Mr. Wormington said to tell you that he is not in.

"Indeed? Well, you may tell Mr. Wormington that I did not call!"



JOAN (romantically)—I think the poets are right, George. It's only in the great open spaces that we find ourselves!

George—Well, we're twenty miles from anywhere, the sun's going down, and I've lost the map, so now's your chance!

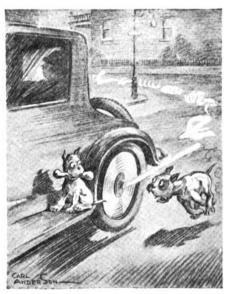
The Spell

When I go to the theater, I go for the spell of the thing. And when I leave the theater, the spell of the thing is still on me. For the first block I am a hero; for the second block I am a brave man; and for the third block I am still far from faint-hearted. But the fourth block, I am my old timid self again. The affair happened during the second block.

I heard a scuffle and a shriek. As a brave man, I leaped instantly into action. Directly ahead of me three thugs were attacking an old gentleman, to whose arm clung a damsel in distress. Directly ahead, I sprang—malacca stick raised on high. In a moment I was upon them.

Hereafter, for the first three blocks, I shall take a taxi.

Gardner Rea



DUSTY, THE PUP—Automobiles certainly make a getaway much easier for us bandits!

Don't Spare the Horse Power!

Young Batt—This chauffeur is driving me to drink.

Old Nipp—Are you sure he knows the right address?

Sweet Charity

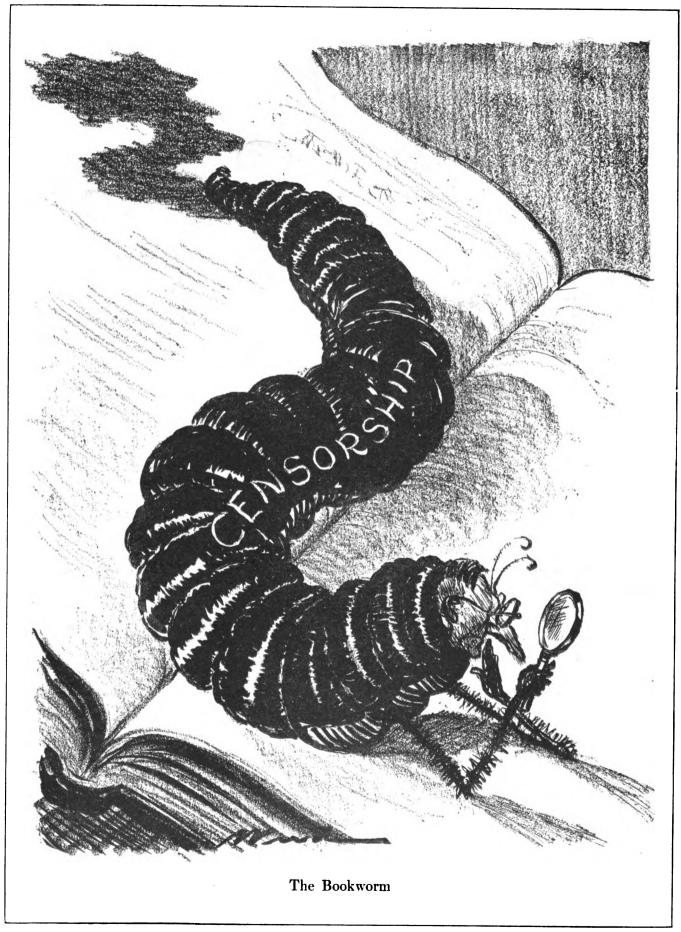
"My poor fellow," said the old lady, "here is a quarter for you. Goodness gracious, it must be dreadful to be lame, but just think how much worse it would be if you were blind."

"Yer right, lady." agreed the beggar, "when I was blind I was always getting counterfeit money.

Coals of Fire

Coal Merchant—Quick, quick! My coal yard's afire.

Fireman—Well, if it's the same stuff you sold me the other day, there's no hurry.





Editor, Norman Anthony. Associate Editors, William Morris Houghton, William Edgar Fisher

Canon Fodder

Good morning, Canon Chase. Would you mind telling us why you have pursued the gallant Firpo so relentlessly?

In the cause of righteousness, your Honor.

You mean you object to prize fighting?

Yes, and to the morals of prize fighters.

What do you know about Firpo's morals?

I know he perjured himself when he said that woman on the boat was only a casual acquaintance.

Did it ever occur to you that a gentleman usually keeps such gossip to himself?

I meant to stop the fight.

I see. A sort of Saint George throwing mud. As always happens with such ammunition, you spattered all of us with it. Next time, won't you kindly refrain from meddling with what is none of your darn business and let us enjoy our brutal sports in an atmosphere of purity and

"Let's Pretend"

The Ladies' Home Journal is forever engaged in the gentle pastime of "Let's pretend." Let's pretend, it suggests, that we're all perfect ladies; let's pretend that this is the best of all possible worlds, that domestic hygiene and comfort are the highest of human aims, that every mawkish sentimentality is proof of nobility; and, especially, let's pretend that there's no such thing as sex.

When the editor finds that there is any considerable body of people who refuse to play this little game of pretense with him he grows purple in the face and explodes. In his August number, for example, he devotes a page to an hysterical denunciation of what he is pleased to term "The Filth Uplifters."

The Filth Uplifters are apparently all those men and women who are tired and sick of the saccharine fictions on which the Ladies' Home Journal has thriven, and are denying or ignoring them in print. They include "Our Bertrand Russells and Havelock Ellises," to use one of the editor's own classifications, and also their "cheap and tawdry imitators." Their main offense, of course, is their frank discussion of sex.

Some day, very likely, the pretenses and pruderies of the Ladies' Home Journal will seem as quaint to us as hoop skirts, or as the inanities of Godey's Ladies' Book. In the meantime we can condole with an editor who sees a public, cloyed with his sweets, turning in ever greater numbers to the coarser, more wholesome fare of realism.

Cherchez la Femme

The editor of a "ladies' " magazine these days occupies a dangerous if rather exciting position. The sex as a whole is engaged in a lightning change act which, unless he looks lively, is apt to leave him a hopeless reactionary. Votes, haircuts, legs, cigarettes—the acquisition of all these things is merely the surface indication of an emancipation that is affecting also the female taste in literature.

"Before the war," writes the editor of the Ladies' Home Journal, "there was a handful of crude sex-stuff magazines. Now they are numbered in scores.'

He might disagree that the sudden demand for this type of literature comes mostly from women. Nevertheless men haven't changed their attitude toward the topic of sex in centuries, and women are revolutionizing theirs. No longer dependent on marriage for a livelihood, they have divested their minds as well as their bodies of corsets. They want to revel in their new freedom and to read and talk about SEX in capital letters. Those at the top of the social scale are busy with psychoanalysis and what our shocked and indignant editor calls "Highly Refined and Respectable Filth." Those lower down devour the "crude sex-stuff magazines."

As for the latter, "bad as they are, they are bogus in their pretensions at wickedness," according even to the L. H. J. editor. Then what's all the shouting about, unless it is that they are eating into his circulation?

The home of the Swiss cheese industry in America is Wisconsin—Press Item.

Sounds like a Republican libel.

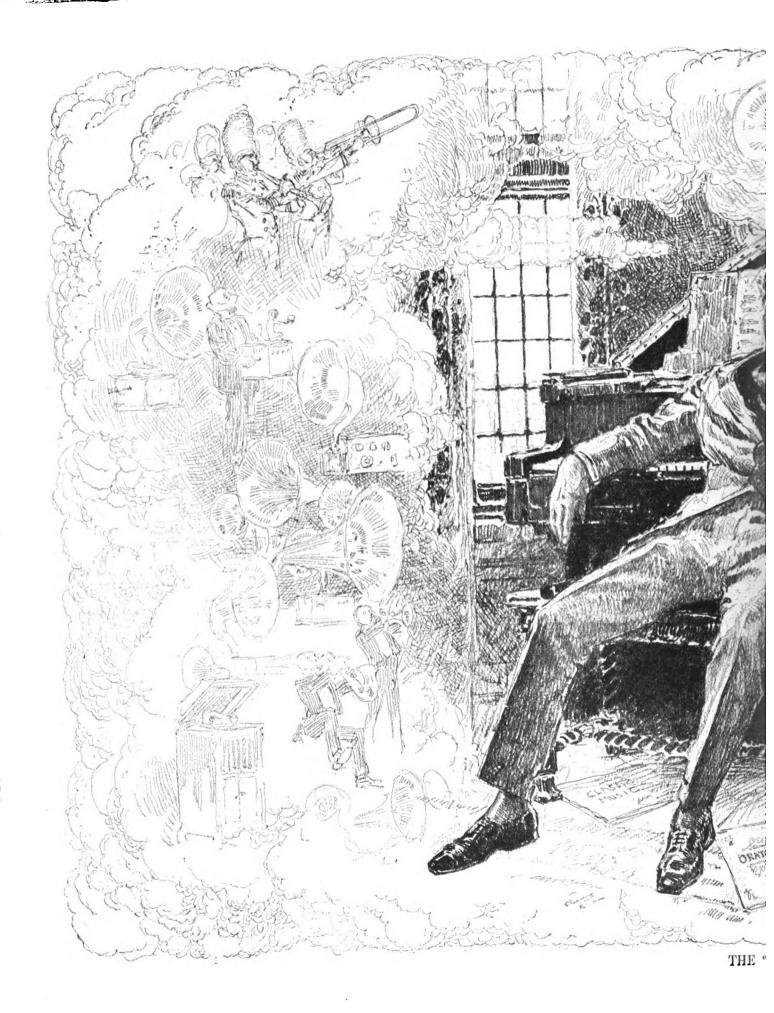
A Bum Joke

Don't get the idea that because Labor Day has come and gone summer has done likewise. Both the weather and the calendar deny it. The change that has taken place, if any, is not outward but inward.

There is a tyranny about this particular holiday that mocks its name. It taps your inner consciousness with the suggestion that you shake your summer habits of body and mind and get into your winter stride. It wakes you from the irresponsible mood that is the finest fruit of hot days, reminds you of forgotten ambitions and worries and speeds up your machinery. And it does all this at least a month too soon.

Who invented such an ingenious alarm clock and set it at such a diabolical date will probably remain a mystery. The crowning act was to name it Labor Day.







LUES"



Future author of small town life novel walking slow past the West Side Livery Barn to get ideas for her future work

She Let Them Talk Her Out of It

Don Herold Reviews Two New Books

THERE is something good every three or four inches in "Talk," by Emanie N. Sachs (Harpers). It strikes me as a better small town novel than "Main Street," although I confess I quit reading "Main Street" after the first five thousand pages.

Emanie Sachs knows more about a small town livery stable than any other woman writer I have ever read. She has evidently lived in a small town and kept her eyes and ears open every time she passed the West Side Livery Barn.

"Talk" is the story of a young woman whose life is all ruined because the town will not let her keep on running a bookstore after she marries. She loves to keep the store and she runs it well, and she knows she does not like to cook, but the town wants her to quit the bookstore and be a good ordinary wife.

So she gives up the fun she has found in the store and goes in for a life of housework and headaches.

Emanie Sachs draws an accurate picture of the way a small town applies the screws to make you do what it wants you to do. Small towns are not all bad by any means, but they do sometimes try to dictate. When they do, the only thing to do is to tell them to go jump in the lake. This is what Delia Morehouse should have told the town of Merville.

Nothing tragic happens to Delia (except the great tragedy that happens to nine people out of ten). Her life just gets flat. In the end it gets a little ugly, but that's all. A good feature of this book is that it keeps very interesting throughout without resorting to bloodshed.

It is more than the story of one woman, because it is based on the (Continued on page 30)

Ample Reason

Mrs. Swift—Her past is nothing to speak of.

Mrs. Swifter—So that's what they are all talking about!

The Wrong Answer

Customer—Do you handle bread?

Dealer—Yes.

"Well, I don't want any of it then!"

That Much!

She—Did the kiss I granted you last night mean anything to you?

He-It meant a dollar! Little Willie saw us.



STILL LIFE

"Oh, pa, look at the statue up on that house."
"That isn't a statue—that's a bricklayer."



They're Off! by George Jean Nathan

They must be if George is right!

1

The first great treat of the new season is "Easy Street," by one Ralph Thomas Kettering, presented by the Kettering Productions, Inc., and staged by Ralph Thomas Kettering. Not since the memorable night that witnessed the birth of the opus called, "Survival of the Fittest," down in Greenwich Village, has our vision been gladdened with so rich and juicy a slice of the art dramatic.

Coming to New York from a long and triumphant engagement in Chicago, relevantly famous for its relish for hams and predilection for wind, the masterpiece squatted down in Thirty-ninth street and gave the local connoisseurs of walla-walla such a night as they had not enjoyed in years. Indeed, although the season has just started, the 1924-25 piece of Danish pastry may immediately be awarded to the ruby in question with small fear that another serious contender for the prize will show up. In writing, acting and staging, "Easy Street" must surely win by a considerable margin.

The theme of Dr. Kettering's composition, in so far as one could make it out above the roars of vulgar mirth that pervaded the auditorium on the bridal night, is that a wife who works honestly to make a little spending money unbeknownst to her spouse will have a bad time of it in this suspicious and flinty world of ours.

This profoundly philosophic rumination Dr. Kettering has expounded with all the considerable art of a big dose of cachoo powder. Written the way a bass drum croons to its young and acted somewhat in the spirit and tempo of the battle of Chickamauga, the play, as we are sometimes in the habit of alluding to certain things we see on the stage of a theater, is a genuine, non-refillable nonesuch.

If you are tired of burlesque shows as being too refined for your low taste, if you are surfeited with Coney Island sideshows, regarding them as too highly spiritual, I recommend to you an evening with the estimable M. Kettering's brain-child. It will give you such a laugh, albeit to the estimable M. Kettering's disconcertment, as you haven't enjoyed since the second Punic War.

H

"Dancing Mothers," by the Messrs. Selwyn and Goulding, will undoubtedly find its way into the movies and make the impression there that it doesn't make in the theater. It has all the qualifications for a popular movie, save perhaps alone the scene in which one (Continued on page 26)

WITH THE NEWSPAPER COMIKERS

The Minute That Seems a Year

By Gluvas Williams



Mickey (Himself) McGuire

By Fontaine Fox



Krazy Kat





By Herriman







How to Torture Your Wife

By Webster



Twenty Degrees Cooler Inside! by George Mitchell

T'S AWFULLY hard these hot summer days when Mercury is hot-footing it up the glass subway of the thermometer to keep up with what is going on in the motion picture palaces. It may be twenty degrees cooler inside than on the street but twenty degrees isn't enough.

Then again the legitimate—so-called theaters are opening their doors with new shows to lure you and you feel that if you must relinquish your place in the sun that the play's the thing.

With these two important obstacles set in your path, it takes a sturdy loyalty to the movies to lay out anywhere from thirty cents to a dollar sixty-five, earned by the sweat of your brow, to sweat in the seats of the flighty.

But, if you would keep in touch with the onward march of things cinematic, you must come over or across and suffer bodily discomfit that your mind may be broadened. If you must go on with your fillum education you must not put yourself in a class with the man who, when asked to see a movie, replied, "I've seen one."

There is much that is common to all pictures. There is much more that is commonplace. We frequently sympathize with the man who, having seen one picture, saw them all. But whereas that may apply to most pictures there are a few which stand above the plane of mediocrity.

Of such is "The Thief of Bagdad," runing to big business at the Liberty Theater and which, with the talented Douglas Fairbanks, will repay you for the time and money expended. The picture abounds in beautiful photography, the story is paramount to the star and you cannot afford to miss it. Even during these hot summer days.

Of such also is "The Covered Wagon," playing at reduced prices at the Rialto. You saw it no doubt at the Criterion during its year's run there but I am speaking to the few who perhaps couldn't reach it. To them, I say-don't miss it.

Then there is, playing at the Criterion, the charming Mary Pickford in "Dorothy Vernon of Haddon Hall." Nothing lovelier may be seen on the screen and again I say to those who haven't seen her in this beautiful picture—go and enjoy it.

At the Astor you will be excitingly entertained by "The Sea Hawk," the Sabatini romance. This is a picture of rare beauty, stirring piratic adventure and skillful action. The sea shots, the accuracy of historic period, the brilliant acting and general excellence of the scenario will give you a thrill that is worth your effort to get into the theater.

Another picture you may have missed when it played at theater prices in the two-a-day is "Secrets," with the lovely (Continued on page 28)





The Youth's Companion.
—Brown Jug

At the Concert

"Why are you tying a knot in your handkerchief?"

"So that I'll remember this tune when I get home." —Columbia Jester

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"Waiter, have you any shelled corn?"

Waiter (surprised)—I think so, sir.
"Then take this egg out and feed it!"

—Mass. Aggie Squib

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Bill—And how did you find the "wonderful woman"?

William—With the aid of two detectives. —Cornell Widow

Ed—Is Bill as forgetful as ever?

Eddie—I'll say! Why, he has to look himself up in the directory when he gets ready to go home from classes.

-Wisconsin Octopus

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He—Do you remember when we met in the revolving door?

Bright Young Thing—Yes, that's when we started going around together, wasn't it?

—Tenn. Mugwump

Certain on Some Points

Teacher—Johnny, what is a boomerang?

Johnny—I can't describe it exactly,
but I know it has a short tail and can
climb trees.

—Boston Transcript

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"Well, I guess I've got no kick coming," remarked the man as he learned his bootlegger had been nabbed.

-Hamilton Royal Gaboon

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Conductor—I've been on this train seven years.

Passenger—That so? Where did you get on? —Yale Record

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The only woman who really and truthfully could say she got her gowns from Paris was Helen of Troy.

-C. C. N. Y. Mercury

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Many brides have taken the names of their husbands in vain.

-Georgia Tech Yellow Jacket

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Battery Commander (to young Second Lieutenant who is reporting for duty)—And now, Smith, when it comes to reveille, we'll alternate on getting up and receiving the reports. I've done it for the last seven years, so you can do it for the next seven. —West Point Pointer

The Difference

Burmese girls can't enter society without ear plugs.

American boys can't enter without spark plugs.

—Georgia Tech Yellow Jacket

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"A fellow just told me I looked like you."

"Where is he? I'd like to knock his block off."

"I killed him."

-Notre Dame Juggler

. 10. 10.

"I'm going to call my baby Charles," said the author, "after Lamb, you know. He is such a dear little lamb."

"Oh, I'd call him William Dean," said the friend, "he Howells so much."

-Wisconsin Octopus

. St. St.

Miss Young—In Turkey a woman doesn't know her husband until after she's married him.

Mrs. Wed—Why mention Turkey especially? —Arizona Who Doo

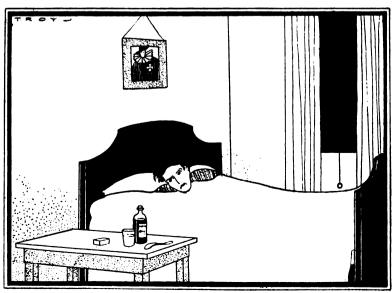
.....

"Jush had my watch fikshed an' it'sh shtill wrong."

"Why, wha'sh matter with it?"

"Blame thing'sh pointin' to noon, an' it'sh midnight."

—Hamilton Royal Gaboon



Ill Trovatore.—Cornell Widow.

As It Might Have Been

Scene: The Roman Coliseum. (The theater is packed to capacity. In the most prominent place a great purple banner signifies the fact that here is the seat of the emperor.)

Enter: Two present-day pugilists.

First Pug—Let's stall t'rough dis, mate! Wot's de use o' gettin' all cut up over an exhibition? Wot say we take it easy, cull?

Second Pug—Yer on, buddy! I ain't gonna mix it up when dey don't give ya no purse. Wot de hell?

(They shake hands as the gong sounds, and spar feebly.)

First Pug—Wot town's dis, anyhow? Second Pug—Dis? Dis is Rome. Dey's a bunch o' hams here. It's a rough joint.

(They clinch.)
First Pug—Rome, huh! I fit a guy
name o' Kid Caesar oncet was from here.
Dat baby sure was good, what I mean!

Second Pug—Yeh, he was de champeen around here. Dey stuck him wid a knife down in de wop quarter last year. He was a tough egg.

First Pug—Say, cull, who's de big guy sittin' up in de press box wid a poiple suit on? Wot's he, a Congressman or somepin?

Second Pug—Naw, ya fathead, dat's de empire. He ain't in no press box. Dat's a t'rone.

First Pug—Empire, hey? Wot—American or National?

Second Pug—Aw, he ain't no bottle-dodger. He's de head muckymuck o' all dese blokes.

First Pug—Huh, soft job! Wot's all de yellin' fer?

Second Pug—Dey wanta see blood. You leave me hit ya on de nose!

First Pug—Wot ya tryin' to do, make me laugh? You leave me hit you! (They agree not to hit at all.)

First Pug—Lookit the poor simps stickin' dere t'umbs down! Whazzat mean?

Second Pug—I dunno. Dey want rainchecks or somepin. Listen to 'em howl!

(From a far corner a lion bounds into the arena. A second lion follows. Pandemonium reigns in the stands.)

First Pug—Hully chee! Will ya look at dat? Dere siccin' de dogs on us.

Second Pug (leaping over the ropes)—Run fer yer life, fella. Dis is de hell of a town. I've got better treatment in Brooklyn.

(Curtain)

Edwin Rutt

Thoughtful

There was only one piece of pie left over from luncheon, and mother divided it equally between Bobbie and Elsie. Bobbie looked at his pie and then at his mother's empty plate.

"Mama," he said earnestly, "I can't enjoy my pie when you haven't any. Take Elsie's."



To-morrow's Telephones

So vital a factor has the telephone become in American life that the demand for it would undoubtedly grow even without increases in population. New businesses are founded; others expand. New homes are established in town and city, in suburban dwellings and apartment houses.

To meet the needs of America, to-day and to-morrow, with the best and cheapest telephone service, is the responsibility of the Bell System. The telephone will grow with the population and prosperity of the country, and the plans of to-day must anticipate the growth of to-morrow.

The service which is given to-day was anticipated and provision was made for it, long in advance. Money was provided, new developments were undertaken, construction work was carried through on a large scale. The Bell System, that is, the American Telephone and Telegraph Company and Associated Companies, has continuously met these requirements. It has enlisted the genius of technical development and the savings of investors for investment in plant construction.

Over 315,000 men and women are owners of the American Company's stock and over half a million are investors in the securities of the System. With a sound financial structure, a management which is reflected in a high quality of telephone service, the Bell System is enabled to serve the increasing requirements of the American public.



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AND ASSOCIATED COMPANIES

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Vindication!

A VERY dignified-looking gentleman stopped at a Park Row newsstand and purchased two very staid, conservative newspapers and an extremely literary monthly magazine.

He paid for them—but after a moment's hesitation asked in addition for a certain monthly bearing a decidedly zippy title.

It seems that he must have sensed something of the inconsistency of his purchase and felt that some kind of explanation was due—even to so unliterary a fellow as the particular news-dealer in question.

"Er—I hope," he said, as he laid down the necessary amount for the magazine, "that you don't think I read this paper. Er—I'm just a contributor."

A. Neale

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Toward the end of 1907 Dr. von Teuber headed another expedition from the wet coast.—The New York World.

From the Jersey shore, obviously.





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Subscribers to Judge are entitled to answers to inquiries on financial questions, and in emergencies to answer by telegraph. No charge is made for this service. All communications are treated confidentially. A two-cent postage stamp should always be inclosed. Address all inquiries to the Financial Editor, JUDGE, 627 West 43d St., New York, giving full name and exact street address. Anonymous communications will in no case be answered.

A Cheering Feature by Theodore Williams

NE of the signs regarded in the business world as cheering is the fact that in most lines there has been of late no serious over-production. When consumption halted, production took warning. If the buying has been hand to mouth, so, for the main, has production been. The consequence has been that stocks of goods in wholesalers' and retailers' hands have not been piling up to an excessive extent. In the meantime consumption, though cautious, has had a chance gradually to overtake supply. Unless there should be an unexpected setback in the general situation, business can proceed not less briskly than at present, with moderate prosperity. But a period of livelier demand appears to be impending, with larger volume of trade and bigger aggregate returns.

The steel, textile and automobile industries seem to have turned the corner from the tendency to depression. In spite of fluctuations in earnings the railroads are not ceasing to prosper. The good luck which has befallen agriculture this season is in everybody's mouth. Should the Presidential campaign end without unsettling prospects the harvest of the late autumn may be a genuine business revival.

By many the securities market is believed to have predicted such an occurrence, but to have already discounted it. These observers have advised their clients to garner their gains, and we have had on the advances in quotations a good deal of profit taking. This has been a conservative step for those concerned, whatever the future course of prices may be. Discrimination in further commitments is now the very essence of safety. This becomes more and more necessary as values rise. There is not a sufficient boom in sight to make attractive the highly speculative stocks, payers of no dividends. Even without a boom the purchase outright of the standard issues, especially on recessions, is the prudent thing, and even more likely to be profitable if a boom does come than buying the average speculative stock.

Answers to Inquiries

F. WATESBORO, P.A.: At latest accounts the American Grocers Society was still in the receiver's hands. Settling up such affairs usually requires considerable time. The receiver lately advised that stockholders form a committee to protect their interests. He said there were sufficient assets in sight to satisfy creditors, but the situation of stockholders was desperate. Perhaps if you write to Merritt Lane, receiver of the American Grocers Society. Newark, N. J. you can get fuller information.

B., BATLE CREEK, MICH.: Durant Motors, Inc., is the parent company and Star Motors a subsidiary. It is proposed to merge the two companies and there seems to be good reason for it. Star stockholders will not be any worse off from giving up their shares for those of Durant Motors. Neither stock is a dividend payer and both are speculations. The merger has been approved by a majority of the stockholders of Star Motors and it is therefore a legal procedure.

majority of the stockholders of Star Motors and it is therefore a legal procedure.

T., CHICAGO, ILL.: The Foulds Co. has been a successful producer of foodstuffs and it has acquired control of several growing organizations in a similar line. The stock of the company, therefore, appears to be a pretty safe business man's investment. If the shares shall be listed on the Chicago exchange there should be a ready market for them.

stock of the company, therefore, appears to be a pretty safe business man's investment. If the shares shall be listed on the Chicago exchange there should be a ready market for them.

D., Rochester, N. Y.: The Beneficial Loan Society has been in business for about ten years and has been paying interest on its bonds without a break. Until last year it paid a profit-sharing dividend of 5 per cent. in addition to the regular 6 per cent. interest on the bonds. The profit-sharing percentage last year was reduced to 3 per cent. Whether it shall be restored to the former figure or not depends naturally on the future of business. The Society loans small amounts to deserving persons who have no bank facilities. Collateral Bankers lends money in small amounts on tangible property which seems thoroughly to secure the loans. This concern is paying 7 per cent. on its bonds which are, perhaps, a little safer than the Loan Society issue.

M., Nashylle, Tenn: The Investment Bureau formerly appeared every week, but for good reasons it now appears once in every two weeks.

W., St. Micharl, Pa.: If you have a bank account you can deposit the interest coupons on the bonds you bought of the F. H. Smith Co. and the bank will collect for you. Otherwise you might send the coupons direct to the F. H. Smith Co. and the bank will collect for you. Otherwise you might send the coupons direct to the F. H. Smith Co. and the bank will collect for British buying for use in paying interest on the debt due the United States and partly to the fact that money is so plentiful and cheap that banks and other institutions have been investing idle funds in these bonds. How far above par this class of securities, with their low rates of interest, will rise cannot be foreseen, but a 4 per cent. Government Bond many years ago sold as high as 125. History may repeat itself in this respect, but it may not do so soon. Since perfect safety is your chief requirement your purchase of Liberties was wise. United States Government issues are the safest on earth.

lien stock. The stock was offered at a price to yield 7.22 per cent.
P., Hudson, N. Y.: The First Mortgage fifteen-year 7 per cent. Sinking Fund Gold Bonds of the Hudson Valley Coke & Products Corporation, maturing in 1939, are an inviting proposition. The company has been organized to construct a by-product gas and coke oven



plant which will supply the gas requirements on a twenty-year contract of public utility companies in Albany, Troy, Schenectady and Cohoes, N. Y., and also to operate a blast furnace at Troy. The preferred stock of the corporation has been purchased in large amounts by leading organizations. The probable net earnings should be ample to more than cover the interest on the new bonds. The bonds were issued at a price to yield 7½ per cent.

J., Springfield, I.L.: The Old Ben Coal Corporation is one of the largest producers of bituminous coal in the United States. Its properties are located in southern Illinois and are extensive and undoubtedly valuable. The corporation's new issue of first mortgage, twenty-year 6 per cent. gold bonds seem to have adequate security and to be a reasonably safe purchase. The bonds were offered at a price to yield over 6.17 per cent.

M., Chicago, I.L.: American Power & Light Company's 6 per cent. Debenture Bonds were put on the market at a price to yield 6.35 per cent. They are an excellent public utility purchase. Earnings leave a considerable margin over the interest on the bonds. Confidence in the company is increased by the fact that it is managed by the Electric Bond & Share Co.

V., Boeron, Mass.: It would be safe enough for you to put \$8,000 into the Central Maine Power Company's 5½ per cent. first and general mortgage loan bonds series C, due in 1949. The company serves 478 cities, towns and communities and more than 400 industrial centablishments in twelve of the sixteen counties of Maine. Net cernings are over 2.3 times the annual bond interest. The bonds were issued so as to yield 5.67 per cent.

Net earnings are over 2.3 times the annual bond interest. The bonds were issued so as to yield 5.57 per cent.

H., Naw Lebanon, N. Y.: The new offer of the Republic of Bolivia External twenty-five year, secured refunding 8 per cent. sinking fund gold bonds aggregates \$3.085,000. They are not callable before May, 1937. The credit of Bolivia is fairly good. It possesses enormous natural resources. The bonds are the direct obligation of the country and are also secured by important revenues which, if everything goes well, will adequately meet interest disbursements. That there is a speculative quality in the bonds is shown by the fact that they were offered at a price to yield 8.7 per cent.

R., PRILADELPHIA, PA.: Baltimore & Ohio Railroad Company's first mortgage 5½ per cent. bonds, due in 1948, may be regarded as a gilt-edged issue. The proceeds of the sale of the bonds are to be applied to retirement of an equal amount of the company's prior lien, 3½ per cent. bonds due next year. These bonds will, therefore, have abundant security and there is no question as to the company's ability to meet the interest. The subscription price of the bonds was such as to yield over 5.1 per cent. to maturity.

E., Riverside, Cal.: There is nothing abnormal in the price changes of the Homestake Mining (c). stock this year. It has ranged between 54 and 35 and lately it had recovered to 45. That sort of thing has characterized the stock for years past. The company's dividend record includes some years of total suspension, but it is now paying, including extra, at the rate of 47 per share. All mining stocks have a large speculative element in them. Industrials, railroads and public utilities are safer investments.

R. MILWAUKEE, Wis.: Kansas City Railways is me.

neciuses some years or total suspension, of it is how paying, including extra, at the rate of \$7 per share. All mining stocks have a large speculative element in them. Industrials, railroads and public utilities are safer investments.

R., Milwackee, Wis.: Kansas City Railways is in receiver's hands, having had a number of deficit years, and interest on all its bond issues is in default. If you own any of the 7 per cent, bonds you will probably have to wait for the action of the receiver regarding them. If you do not own any you had better leave them alone.

T., Tamico, Mex.: To be sure of getting your \$1,500 back intact at the end of eighteen months you would either have to put it into a savings bank or to buy short-term securities maturing at the end of the period you name. You could of course buy stocks or bonds at the present market price and take chances of their advancing. If that is your disposition almost any of the standard dividend paying issues are reasonably safe purchases. Treasury certificates maturing until December, 1927, may be had. Their return is small, but they are absolutely reliable. There are plenty of good short-term notes but most of them extend to a date later than the one you fix. For instance, there are the Philadelphia Rapid Transit 6s, due December, 1925, selling at a price to yield 5.2 per cent., and the Kansas City Terminal 5½s due November, 1925, selling at a price to yield 5.2 per cent., and the Kansas City Terminal 5½s due November, 1925, selling at a price to yield 5.5 per cent., and the Kansas City Terminal 5½s due November, 1925, selling at a price to yield 5.5 per cent., and the Kansas City Terminal 5½s due November, 1925, selling at a price to yield 5.5 per cent., and the Kansas City Terminal 5½s due November, 1925, selling at a price to yield 5.5 per cent., and the Kansas City Terminal 5½s due 100, sevannah El & P. 7½s, 1941, quoted at 90, El Paso Electric 5s, 1954, quoted at 90, Mississippi River Power 7s, 1935, quoted at 104, Standard (sas & Electric 6s, 1935, quoted a

securities.

L., Sr. Louis, Mo.: At the date you mention, Union Pacific R. R. stock was selling at about 126, and it remained for some time below 130. Had you followed my suggestion and purchased then, you would now have had a decided profit on your investment, beside receiving a number of quarterly dividends at the annual rate of 10 per cent. The shares lately crossed the 145 line, and seemed to be trending once more toward 150. The



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net carnings of the Union Pacific system have been well kept up, any losses in gross being met by economies in operation. The stock is quite as desirable a purchase to-day as Canadian Pacific, paying the same rate of dividend but selling a number of points higher.

Y., Harrisburg, P.A.: The business of the leading automobile companies in the first half of this year was less than for the same period last year, but conditions in the industry are not discouraging. Indeed, the outlook is very fair. Accumulated stocks have been moving off and the companies may be expected to prosper. The better class of automobile stocks are reasonably good purchases on declines. The issues of the weaker organizations do not commend themselves at this time.

Z., San Francisco, Cal.: Although the dividend was reduced one half, Pan American Petroleum stocks have recovered a large part of their decline. The company is not suffering so much from the depression in the oil industry as are some others. It has had the advantage of making large contracts for the sale of fuel oil produced from its Mexican wells. The profit on these and the revenue from the company's American production have enabled it to earn its present dividend of \$4 yearly several times over. If this prosperity should last, the company may, as has been predicted, some day, restore the former rate of \$8.

C., Halipax, N. S.: Colorado Fuel and Iron's advance of about 100 per cent. from its lowest figure this year is not credited to earnings, but to the promise of big oil finds in its land holdings. The dividends which tecompany's regular business has failed to produce may yet come from this new source. Of course, the stock has not credited to earnings, but to the promise of big oil finds in its land holdings. The dividends which the company's regular business has failed to produce may yet come from this new source. Of course, the stock has not credited to earnings, but to the promise of big oil finds in its land holdings. The dividends which the company's regular business ha

bursement is \$1% and its yield on present market figure is about 8 per cent.

G., Bridgeport, Conn.: If nobody ever took reasonable chances there would be little progress made. You can do better than to leave all your \$1,500 in the savings bank. You might keep \$500 there, but put the remaining \$1,000 in a good 7 per cent. first mortgage, real estate benefit.

bond.
T., New York: The securities which you have bought

are of an excellent character and well diversified. You have industrial, railroad, public utility, municipal, United States Government, foreign government, and bank issues. But your investment scheme is lacking in one particular. It comprises no first mortgage, real estate bonds. Your present \$10,000 of ready money might well be devoted to purchasing securities of this kind. Reliable houses are selling them in denominations of from \$100 to \$1,000, bearing as high as 7 per cent. interest.

New York, N. Y., August 30, 1924.

Free Booklets for Investors

Free Booklets for Investors

How to accumulate \$27,000 in fifteen years by investing in Adair Protected 7 per cent. first mortgage, real estate bonds will be explained to any inquirer by Adair Realty & Trust Co., the South's oldest mortgage investment house, Healy Bldg. (Dept. 1-11), Atlanta, Ga. This fortune making plan requires the investment of \$1,000 at year. The actual amount deposited will be only \$15,000, the remainder being the result of 7 per cent. compound interest. From the capital thus acquired one can get an income of over \$1,900 for life. Smaller yearly amounts will bring proportionate results. The company operates a monthly investment plan, paying 7 per cent. on the savings entrusted to it. Full particulars may be obtained by applying to the company 'for its booklet, "How to Judge Southern Mortgage Bonds," and for a circular describing a recent 7 per cent. bond issue.

The best securities can be purchased in small or large amounts on the partial payment plan through the old established Stock Exchange firm of James M. Leopold & Co., 7 Wall street, New York. A request to the firm for its booklet L-7 will bring a full explanation.

The F. H. Smith Co., Smith Bldg., Washington, D. C., is prepared to furnish details of a method whereby a \$30-a-month income can be obtained from \$20 a month invested in the nation's capital. The investment is to be in first mortgage real estate bonds based on income producing property in Washington and bearing \$1\frac{1}{2}\$ per cent. If \$20 a month is paid regularly and the income is re-invested, it will grow in twenty years to \$9,005.54. The company, which has been in business for fifty-one years without loss to any investor, will send to all applicants its booklet, No. 24, which contains all particulars. An investment story from real life. "I) Don't Guess, I Invest," has been issued by G. L. Miller and Co., 114 Carbide and Carbon Building, \$9 East Forty-second street, New York. Its purpose is to teach readers to guard against losses by applying a tested rule which mak

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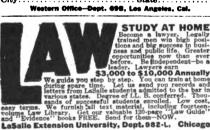
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They're Off!

(Continued from page 20)

automobile chases after another automobile and the one in which, during a great ball, the hero walks out onto the veranda and looks sadly up at the sky—and these scenes will doubtless be duly incorporated in it when it reaches the screen.

In the theater, aside from a couple of well-handled episodes, it tells a story all too familiar in an all too familiar manner. The play about the wild flapper, the philandering bachelor, the father who makes a sexual faux pas and the humdrum mother who sets out to show her family that what is sauce for the gander and the offspring goose is not necessarily applesauce for the mamma goose, is hardly one of considerable novelty.

To make the theater swallow it, several barrels of ingenuity are essential, and the present authors have come along with flasks instead of barrels. They have contrived a secondary lift or two, but in the main they have relied upon drama where the comedy note might have saved them.

Mr. Selwyn's staging has been well managed. The best acting of the evening is contributed by little Helen Hayes. The rest of the company acts with all the naturalness of a box of nose powder.

Ш

"Marjorie," the music show on view at the Shubert, is amusing stuff. The average book of the local music show generally makes nobody laugh but Cain, the storchouse impresario.

The book of this particular show, on the contrary, performs the rare feat of making its audience laugh. The basic story of the libretto is, of course, the usual and banal, thing, but somebody who happened to be hanging around when it was written managed to lodge in it a very tasty and inspiriting succession of nifties, wise-cracks and bits of buffoonery. The result is a welcome loosening of the old face muscles.

Andrew Toombes and a gent named Richard Skeets Gallagher prove themselves diverting clowns, and Roy Royston is an engaging juvenile. Over the talents of the star, Miss Elizabeth Hines, I find myself, however, unable to grow unduly excited. Nor are the ladies of the ensemble likely to keep Ziegfeld awake nights. It is the comedy that makes the show the diverting thing it is.

IV

"DR. DAVID'S DAD," is, like near-beer, an adaptation from the German. To go to Germany and, with all the good German plays to choose from, to bring back this one is somewhat akin to going to Deauville to meet one's wife.

It is likely that during the forthcoming season we shall hear periodic allusions to the exhibit by way of pointing out the low level to which German theatrical taste



FIRST CITY KID—Gee, Jimmy. looka th' boid!

SECOND CITY KID—Gosh, yes!
Wonder whose clock he's out of.
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has sunk. While it is undoubtedly true that German theatrical taste has sunk, the present play is no more an indication of the fact than "Abe's Irish Million Dollars," is a proof of a similar sinking over here.

There is, in every country, always some excessively prosperous piece of tripe like this one. One can't always judge a country's taste by looking into its openmouthed citizenry.

The process of adaptation in the present instance follows the usual routine of converting Charlottenburg into Harlem and sticking in one allusion to Henry Ford and another to Otto Kahn. When a similar piece is bought by the Germans and adapted for German audiences, the process is different.

In the latter case the ingenious Germans convert Harlem into Charlottenburg and stick in one allusion to Ebert and another to whoever is the richest coal operator in Germany at the moment. The success of the play in Berlin is not hard to understand. It is thick with the sentimentality that the Berliners of the side-street theaters love.

In New York, it can never achieve the same measure of success. The sentimentality is not thick enough. The comedy is obvious stuff: the strained fabrication of the showshop. And while it is true that all such critical objections are answered in the negative, and very loudly and convincingly, in the instance of Anne Nichols' great gem, no one should hold against the critic on that score. That is, not unless one wishes to embarrass the critic a devil of a lot.

Do they call them stump speeches because they seldom reach above the ears?

"The ancients didn't know anything about whisky."

"They didn't?"

"No.

"Then where did the doctors get their Latin for writing the prescriptions?"

—Louisville Courier-Journal

Odd

Funny thing about society—girls start in by coming out.

-Boston Transcript

وهوهو

We know now what it is to feel "as mean as a dog." We have been whistled at so much by the traffic officers at the Main street intersections that at times we wish we could bark or had something to wag.

-Houston Post Dispatch

Profitable By-products

An Eastern bathing suit manufacturer has quit the business after accumulating a fortune of \$3,000,000. He must have made his money on the material he didn't use.

—Marion Star

ال الو الو

"What in heck is my mattress stuffed with?" demanded the summer boarder. "It's full of corners."

"Shucks," responded the grizzled farmer.

"Shucks?"

"Shucks."

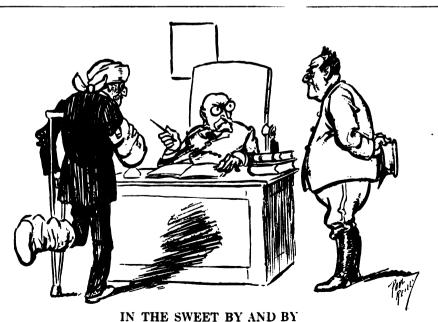
"Shucks!"

-Louisville Courier-Journal

فل بلل عل

First Stude—Did you ever take chloroform?

Second Stude—No; who teaches it?
—Boston Transcript



"What's the charge against this man?"
TRAFFIC COP—Being run over without a license!

JUST as the strength of a building is dependent upon its foundations, so are healthy teeth dependent upon healthy gums.

The dread Pyorrhea

begins with bleeding gums

FOR

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WITH IT

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on healthy gums.
Permit the gums to become inflamed or tender and you weakenthe foundation of the teeth. This condition is called Pyorrhea. Loosening of teeth is a direct result. And spongy, recedinggums invite painful toothbase decay. They act, too, as so many doorways for diseasegerms to enter the system—infecting the joints or tonsils—or causing other ailments.
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Pyorrhea attacks four out of five people who are over forty. And many under that age, also. Its firstsymptomistender gums. So you should look to your gums! Use Forhan's, which positively prevents Pyorrhea if used in time and used consistently. It also scientifically cleans the teeth—keeps them white and clean. Brush your teeth with it.

If gum-shrinkage has already set in, start using Forhan's and consult a dentist immediately for special treatment.

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"Great Scott! Eleven o'clock! And I faithfully promised your mother we should be home by ten!"

"Oh! Good; we've cleven hours yet, darling!"

—Passing Show (London).

Twenty Degrees Cooler Inside!

(Continued from page 21)

Norma Talmadge in the stellar rôle. This is Miss Talmadge's best effort. Nothing that she has done in a long and abundant career has given her a better opportunity to display her charm and skillful histrionism. Take a day away from your office and be rewarded.

I also recommend to your two hours and two bits, Mr. Harold Lloyd, in "Girl Shy," still running merrily from one crowded house to another. In this picture, Mr. Lloyd, like Miss Talmadge, has found the picture that fits like the paper on the wall. Full of humor, pathos, sincerity, and cleverness, the picture will delight you or you can't be delighted.

Marion Davies is bidding for your favor in "Janice Meredith," a picture of the Revolutionary War. It is crowded with romance in which the course of true love runs roughshod over poor little Marion's heart and that of her heroic lover, Harrison Ford. You ride with Paul Revere, you cross the Delaware with Washington, you surrender with Cornwallis—all for the price of one ticket and if you want your money back, you are hard to please.

And then we have Valentino in "Monsieur Beaucaire," a picture of rare beauty, after one of the most interesting of all romances by Booth Tarkington. Mr. Valentino, if you like him, will charm you with his many poses and postures, costumes and smiles.

"The Ten Commandments" is perhaps the one picture which I would recommend your seeing above all others. For sheer beauty this gigantic spectacle dwarfs all others. I am speaking of the first, or biblical, period in which color is used with particularly fine effect. It's a real achievement in the fillums. You should

And if these pictures will not take the weight of sorrow from your mind, I am at a loss to supply you with the antidote that will.

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NOTICE!

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Not a "Dry" in the country should miss it!

Not a "Wet" should buy it!

THE PROHIBITION NUMBER OF

OUT SEPTEMBER 20!

THE SAME PRICE A COCKTAIL **USED TO BE IN 1912!**

White-I understand that in the new play Joan has quite a difficult part.

Black-Difficult! Why, she doesn't say a word.

"Well, isn't that difficult for her?" -Answers (London)

"I say, George," said the young business man to his friend, "where do you buy your typewriter ribbons?"

"I don't," replied the other, without thinking; "I usually buy her flowers."

-Tit Bits (London)

First Flapper—That conductor glared at me as if I hadn't paid my fare.

Second Flapper-What did you do? "I glared back at him as though I had."

-Answers (London)

So This Is London!

It was stated in a London Court recently, that in October, 1921, a man had told his wife that he was going for a walk and he had not been seen since. From the time he had been away it looks as if he had taken a bus.

-Humorist (London)

At Neuilly, France, a lady recently recited poetry in a cage of lions. Has France no Society for the Prevention of Cruelty to Animals?

—Passing Show (London)

In Paris, vehicles are to be regulated by a system of red and green signals. In London, the pedestrian is notified that there has been a collision by a series of colored stars. -London Opinion

According to a famous golf professional, amateurs make a great mistake by standing too close to the ball when they drive. Unfortunately I commit the same error after I have driven. -Passing Show

Nephew-Thanks very much for the present.

Aunt-Oh, that's nothing to thank me

"That's what I thought, but mother told me to thank you just the same."

-Tit Bits (London)

It is stated that it is now not at all certain that it was Columbus who discovered America. However, a glance at our National Debt convinces us that somebody must have found the place.

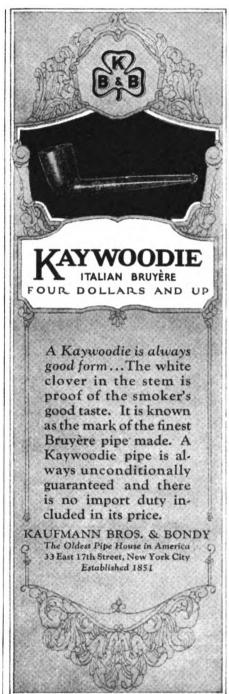
--Humorist (London)



She-How patient these lighthouse keepers must be! He-Why?

"The wind was so strong last night I noticed they had to keep relighting it every few minutes.

-London Mail.



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Be a Jaffin Sales Specialist. Make the bigge our life. Others are doing it. So can you only with established retail and the business rapital required. We teach you the business you up with our co-operation. Send for free taining positive proof of big money others are much telling how you can double and triple your company of the co

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20



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If You Do, Don't Buy Hastily

There is a make and model best suited to your requirements and your pocket-book—and there is the Motor Department of JUDGE to help you find that car.

The services of the Motor Department are absolutely free to all readers of Judge.

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Winner of Judge's 50-50 Contest No. 30



"Do you ever get into deep water, Aunt Flossie?"

Aunt Flossie—Never, unless there is a raft of money in sight.

The \$25 Prize in Judge's Fifty-Fifty Contest No. 30, announced in the July 26, 1924, issue, was won by Edwin G. Snyder, Rural Valley, Pa.

Answers which received consideration are: "Not since Jack told me he believed in freedom of the seas!" Henry Barrie, 601 Washington street, Dorchester, Mass.; "Only when there is a strong Eddie to carry me ashore, dear," Hubert G. Green, 1919 Robson street, Vancouver, B. C., Canada; "Only when I'm sure of making a good 'landing,'" Dewey Jones, 3624 West Chestnut street, Louisville, Ky.

She Let Them Talk Her Out port the family. Colored husbands can teach white husbands a great deal about

(Continued from page 18)

philosophy that a woman has a right to do what she righteously feels she wants to do. Just before Delia's only daughter lights out for college to pursue her passion for higher mathematics (along toward the end of the book), she says to her mother: "You've just used every speck of your margin doing things you hated for the last twenty years, and it's done for you."

Of course men ought to do what they want to do. too.

I can understand Delia's desire to run a bookstore.

When I get to heaven, two of the things I want to do, between my music lessons and golf games, are to run a stationery store and a hardware store. These two desires gnaw at me more or less all the time, though they have never attained the proportions of suppressed desires and will probably not ruin my life as Delia's thwarted desire jims her life.

I don't see why her husband doesn't let her go on with the store. It would please me beyond words if Mrs. Herold would start a delicatessen and help support the family. Colored husbands can teach white husbands a great deal about liberality as to letting their wives pursue independent careers; maybe this is at the bottom of the unusual domestic felicity of colored couples.

I believe Mrs. Sachs has made one mistake; I don't think a town of three or four thousand is big enough to support a bookstore, even if it carries a sideline of stationery and belt buckles. It takes a good many thousand souls to support a bookstore. Even the big cities have a surprisingly small number of them, and when you want some special book they never have it.

But "Talk" is the best book I have read for a while.

I gor to skipping "The Golden Bed," by Wallace Irwin (Putnam), before I had gone 100 pages. On page 148 the poor candy boy was not yet married to the rich little girl. On page 211 he had become a successful candy merchant and Rotarian and had gone to the best tailor in town and ordered himself a new suit of clothes, so I knew that if I jumped to about page 332 he would be getting married to her, and sure enough on page 332 she was soused at a swell party he was giving

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NEAR-SIGHTED OLD LADY-So that's your son! My, he has eyes exactly like yours!

and was standing up and declaring their engagement.

I paused on page 227 and read: "With a certain steadfastness of ideal he fought his way upward," and realized that with a certain steadfastness of ideal Wallace Irwin was stretching this story out into a 437 page book.

It is not nearly as good a book as "Talk." For one thing, its characters do not mean anything except themselves. They do not win me or worry me. Delia Morehouse in "Talk" is not only women in general who want to do things—she is I. Furthermore, Merville is Bloomfield. Ind., the town in which I was raised.

The minutiæ of "Talk" are not trivial. They show which way big winds are blowing. "If you moved a chair from its place, a bruise showed on the carpet," bespeaks all the unused, set, fixed, stationary furniture in all the homes in the world, it bespeaks set and mildewed parlors, it bespeaks set and mildewed homes, and set and mildewed lives.

But when Wallace Irwin speaks of chicken coops on the wharf as "death houses" and the approaching steamer trip as the "death voyage" of the chickens, that is simply trying to make literature out of minutiæ which are without literary significance. The smoky city is "the city already plumed by the rich black smoke of industrialism." Flora Lee did not have some colored servants; "she ruled an innumerable retinue of blacks-a snow queen among attendant gnomes."

Triolets in a Library

THERE are such a lot of books Glaring at us from the shelves. Filling all the walls and nooks; There are such a lot of books Staring with reproachful looks,

Whispering among themselves. There are such a lot of books Glaring at us from the shelves.

They're but books, so let them stare; We could never read them through! Leather back, or parchment rare, They're but books, so let them stare. Do you think they really care

If we choose to whisper too? They're but books, so let them stare; We could never read them through!

Wisdom sleeps in all those tomes: But there's much that isn't in them! As in ancient catacombs. Wisdom sleeps in all those tomes; One might wake it as he roams-Maybe some day I'll begin them.

Wisdom sleeps in all those tomes, But there's much that isn't in them!

Store Efficiency

"Why do you keep this aisle so dark?" "For the convenience of ladies who want to get at their money."

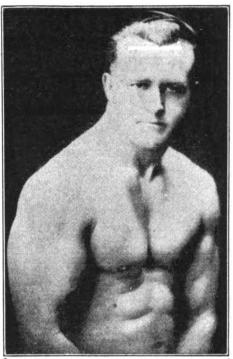
-Louisville Courier-Journal



Lady (engaging maid)—Why did you leave your last

The Maid-Because they only had a crystal set.

—Passing Show (London)



EARLE E. LIEDERMAN The Muscle Builder

Pills Never Made Muscles

Wishing Never Brought Strength

O one can paste muscles onto your arms and shoulders. If you wish a strong, healthy body, you must work for it. And if you don't have one, you are doomed to a life of misery.

Modern science has taught us that we must keep our bodies physically fit or our mental powers will soon exhaust themselves. That is why the successful business man resorts to golf and other active pastimes.

Examine Yourself

Do you have the strong, robust body which keeps you fit at all times to tackle the daily tasks confronting you—always looking for bigger things to do? Do you jump out of bed in the morning full of pep; with a keen appetite and a longing to enter the day's activities? Do you finish your daily tasks still thrilling with pep and vitality? Or do you arise only half awake and go through a languid day?

PEP UP!

Don't let it get you, fellows. Come on out of that shell and make a real he man of yourself. Build out those skinny arms and that flat chest. Let me put some real pep in your old backbone and put an armor plate of muscle on you that will make you actually thrill with ambition. I can do it. I guarantee to do it. I will put one full incheon your arm in just 30 days and from then on, just watch 'em grow. This is no idle boast. It's the real works. A genuine guarantee, Come on now. Get on the job and make me prove it.

Send for my new 64-page book "MUSCULAR DEVELOPMENT" IT IS FREE

It contains forty-three full-page photographs of myself and some of the many prize-winning pupils i have trained. Some of these came to me as pitiful weaklings, imploring me to help them. Look them over now and you will marvel at their present physiques. This book will prove an impetus and a real inspiration to you. It will thrill you through and through. All I ask is 10 cents to cover the cost of wrapping and mailing and it is yours to keep. This will not obligate you at all, but for the sake of your future health and happiness, do not put it off. Send to-day—right now before you turn this page.

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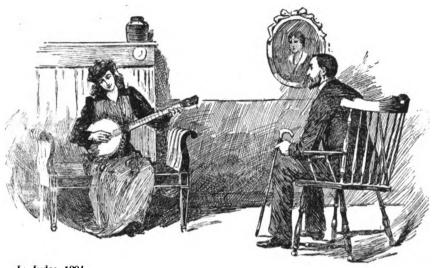
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CHINESE PEACOCK RING Draws instant attention to pretty hands. Worn by stars of stage and screen Every feather a work of art. Genuine Sterling Silver, Platinum Fin. Ablaze with rubies, emeralds and sapphires, Exsall and dainty, \$1.49. Large and flashy, \$2.00. Gold plated, 70. First Silver Silver

ASK DAD—HE KNOWS

What they laughed at in the good old days



In Judge, 1894

A QUESTION OF LOCATION

HE-You say your maid was in your boudoir fixing your hair when the fire broke out?

SHE-Yes.

"Where were you at the time?



James Montgomery Flagg in Judge, 1894

FETHERS—Taking a bawth, me bwoy? WHIPPER-No, Algy; just moistening me epidermis, y'knaw.

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Can you draw?



The artist forgot to draw the man's mouth. Take your pendil, draw the mouth in at proper angle, insert your name and address in the corner, pin a dollar bill and mail to Judge."

Dear JUDGE:
Here's a dollar.
Send me JUDGE
for ten weeks.
Yours,

Name.

Street.

tv.....State

The Secret that Tripled My Sales

How I stepped into the big-money class, just as soon as I woke up and learned the true principles of quick and easy selling

By Roger Farrer



Photograph by Bachrach

JAKE up, Roger!" The sharp command aroused me from a comfortable nap I was

taking in a club car on the Sante Fe.

It was Bill Burdick who had called me, and who dropped into the seat beside me. Bill is the star salesman of the Everitt-

Seaman Company, and is said to be cleaning up about \$18,000 a year.

I had always admired and envied Bill. He took life so easily. He never seemed to be hurried or worried, nor to work half as hard as I did, but he earned three times as much money. It was a mystery to me. couldn't fathom it at all.

Bill is not particularly well-educated. He certainly is not brilliant nor good looking, nor is he an especially careful dresser. Yet he seems to make a hit everywhere. At least he gets the business, earns big money, and has the respect and confidence of all who know him, and those are the things that count.

This was the first time I had had a chance to have a good talk with Bill for more than a year, and I took advantage of it to discover

the secret of his success as a salesman.

I had rather expected to hear a long sermon on study, application, persistence, experience, etc. But no, Bill had no sermon to deliver. He told me how, after plugging along for years by haphazard, hit-or-miss, and of thumb, mathods he restreet the rule-of-thumb methods, he ran across the Mackintosh System of Selling—a system that gave him the simple fundamental secrets of success.

Bill had a copy of the System with him, which he gave me. I began reading it at once, and it was a revelation to me. The simplicity—the power—the practicality—of the Mackintosh System really dazzled me. It seemed too simple—and too good—to be true. But I made up my mind that I would discard every selling idea I was using, every plan and knack of getting orders I was then following, and would give the Mackintosh System a thorough try-out.

I studied the System very carefully over that week-end, and I started out the followthat week-end, and I started out the following Monday morning to put my new found knowledge to the test. To say that I was astounded at the results is putting it mildly. I booked orders with an ease that really startled me. It seemed like a trick. I pinched myself to be sure that I was really awake and selling the same old line of goods.

Then, doubt getting the better of me, I said: "I guess I am fooling myself. What's happened is that I have struck a lot of people this week that any dub could sell." But sales kept up the next week-and the

But sales kept up the next week—and the next—and the next.

The System worked! And it worked with increasing effectiveness as I learned more and more how to use it. And now I am doing three times the business I was before Bill Burdick woke me up on the train, and I don't feel that I am working nearly so hard.

Now I don't see any reason on earth why every reader of this magazine, who is trying to sell anything—merchandise or only personal services—should not profit by the Mackintosh System of Selling, just as I have done. It costs very little to secure this System and it can be learned 'n a few hours' time.

I firmly believe that Mackintosh has worked out the big, important, bed-rock principles of selling. And I believe that failure to recognize and use these principles is the real reason why so many salesmen never get above making

why so many salesmen never get above making a mere living.

The Mackintosh System should be in the hands of everyone who has anything to sell. And, when you stop to think of it, that means most all of us, for we are all salesmen. We are all trying to sell expertiting to send the second of the salesmen. most all of us, for we are all salesmen. We are all trying to sell something to somebody, if it is only ourselves—our services—our ideas—

is only ourselves—our services—our ideas—our personality.

Charles Henry Mackintosh, the author of this successful system of selling, is himself one of the world's star salesmen. For a number of years he was Sales and Advertising Counselor of LaSalle Extension University. He is now an independent Sales and Advertising Counselor in Chicago, and has as clients many leading business houses throughout the entire country. business houses throughout the entire country. He has been honored with the presidency of the Associated Advertising Clubs of the World. In one year he traveled 47,886 miles and delivered addresses on Advertising and Selling before 273 clubs, conventions, colleges, high-schools, etc. His work has inspired over half a million lines of newspaper publicity from Maine to California.

Here are a few brief comments about this remarkable man:

"Mr. Mackintosh is recognized as one of the foremost business experts of the world."—Portland Oregonian. "The highest authority on advertising and selling in the country."—Grand Rapids Herald. "He is an expert in salesmanship."—A ppleton (Wis.) Post. "Mackintosh delivered one of the best rapid fire business talks ever heard in Topeka."—Topeka (Kan.) Journal. "Porceful argument for education of sales people."—Three Rivers (Mich.) Commercial. "Mackintosh is one of the leading exponents of modern salesmanship in America."—Portland (Ore.) Telegram.

Read these extracts from letters by prominent business men:

"You will be interested to know that four of our leading manufacturing concerns have revolutionized their sales methods because of the counsel received

from you."—William Brockhausen, President Advertising Club, San Antonio, Tex. "Mackintosh has done much work for my companies, and his work and talents have been satisfactory to the highest degree."—A. W. Hartman, President Duluth Edison Electric Co., Duluth, Minn. "I was so much interested in your speech at the New England Conference that I wonder whether you have written anything on the subject which you handled in such a masterly fashion. Can you tell me where I may be able to acquire some of the matter with which you are so thoroughly familiar?"—S. R. Latshaw, Advertising Director, The Butterick Publishing Co., New York. "Not less than four or five managers of our largest establishments stated that if they had known the character of your talk they would have had all their department managers present and as many of their salespeople as possible."—G. W. Preston, President Advertising Club, Cincinnati, Ohio.

No matter what you have to sell, if it is only your own services, you should get and examine the Mackintosh System of Selling, at once. Unlike many things you have probably read, it is not a mass of theories and speculations. It is plain, down-to-the-earth logic. It is common-sense brass-tacks from start to finish. Like all other sciences selling is based on

it is not a mass of theories and speculations. It is plain, down-to-the-earth logic. It is common-sense brass-tacks from start to finish. Like all other sciences, selling is based on fundamental laws which govern it. Ignorance of these laws is the reason so many salesmen fail to "bring home the bacon."

So, no matter what you are selling—even if you are selling only your services as stenographer, bookkeeper, clerk or what-not—you need the Mackintosh System to guide you. It is not only valuable in selling merchandise. It-will show you how to sell yourself—your services—for the highest possible market price. No matter what you have to sell the Mackintosh System applies.

But you do not need to take my word for this. You can investigate and judge for yourself. Do not send any money. Simply sign and mail the coupon, and the complete Mackintosh System of Selling will be sent to you at once, all charges prepaid. Then examine the System and see for yourself just what it can do for you. Then if you do not feel it is one of the best things you ever got hold of, simply remail it. On the other hand, if you are as delighted with it as are other men and women who have profited by this great secret of selling, send only \$3 in full payment.

Be prompt. Act now. If you want to sell your goods or your services to the best possible advantage, you cannot afford to turn this page without arranging to at least examine this marvelous System of Selling.

Therefore, because of its great importane—because there is no risk—because you have so much to gain—because you cannot possibly lose—mail the coupon now—before you turn this page—before you forget. Let the Mackintosh System of Selling show you how to double and triple your selling ability. American Business Builders, Dept. M-379, 1133 Broadway, New York.

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I am always on the lookout for anything that will increase my selling ability and I would like to look over the Mackintosh System of Selling. Send it to me at once. If, after examination, I want to keep the System, I will send you \$3 in full payment. Otherwise I will remail it to you within five days and owe you nothing.

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