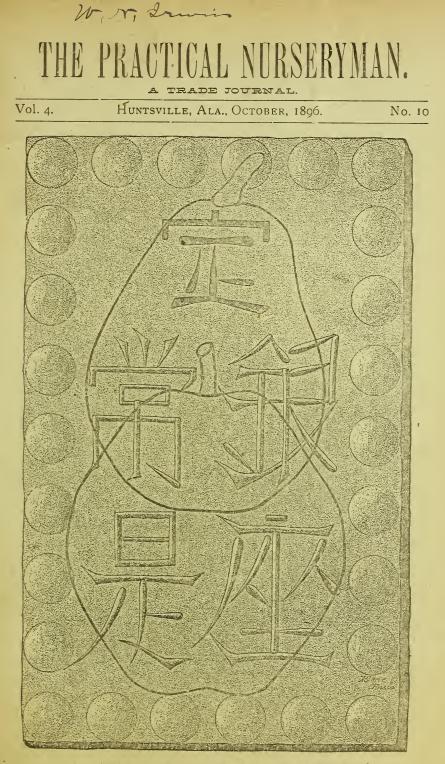
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To Nurserymen, Florists and Seedsmen.



(692)

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THE PRACTICAL NURSERYMAN.

THE HUNTSVILLE WHOLESALE NURSERIES PRICE LIST.

WE HAVE A VERY FINE LOT OF

# APPLE SEEDLINGS

For the Fall and Winter Trade. Get our Prices Before Placing Your Orders. QUALITY THE HIGHEST

## F. W. WATSON & CO., TOPEKA, KAN.

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Just the thing. So say: GEO. PETERS & CO., TROY, O. W. F. HEIKES, HUNTSVILLE, ALA. W. C. BENNETT, SCOTLAND, IND. TAYLOR, PETERS & SKINNER, N TOPERA, KAN L. G. BRAGG & CO., KALAMAZOO, MICH. D. D. HERR, LANCASTER, PA And a host of others

ALSO FOR FALL OF 1895 AND SPRING OF 1896

## APPLE, PEACH, CHERRY, PEAR, PLUM, Etc.

IN CAR-LOAD LOTS. Stock is of *extra* quality: is complete in assortment will be carefully handled and graded to highest standard. *Personal* inspection and correspondence solicited. Special prices on *car-load* lots and early orders. Trade list ready September 1st. *Good Stock of Buds* in season. Special prices.

Buds in eason. Special prices. CAROLINA POPLAR-All sizes from 3 to 18 feet. The finest blocks in the country. Price r asonable.

ALBERTSON & HOBBS, Bridgeport, Marion Co., Ind.

# The Sedgwick Nursery Co. SEDGWICK, KANSAS.

OFFERS TO THE WHOLESALE TRADE FOR THE SEASON OF '96 AND '97

100,000 APPLE, 2 and 3 years. 5,000 European and Japanese PLUMS. 100,000 SHADE TREES, large and small. 10,000 DWARF JUNEBERRIES. 5,000 CRANDALL CURRANTS.

All as fine as ever grew. Write for Wholesale Price List. Special quotations on large lots. CORRESPONDENCE SOLICITED. [590]

ROCKY MOUNTAIN BUY THE BEST. AND FLOWER SEEDS. TREE WHITNEY'S IMPROVED Pungens Douglassi, Englemanii, Mestern Tree Digger. Concelor, Silver Cedar, A. Coerrullea, E. lobata, Calochurtus, etc. Also 20,000 choice plants of the Manufactured by Improved Dwarf Rocky Mountain N.A. WHITNEY. Cherry, at low rates. COLORADO NURSERY CO., FRANKLIN GROVE, LEE CO., ILL. Loveland, Colorado, Send for Prices. Established 1880

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THE KOONCE PEAR.

# THE PRACTICAL NURSERYMAN.

A TRADE JOURNAL.

Vol. 4.

HUNTSVILLE, ALA., OCTOBER, 1896.

ALABAMA.

No. 10

## THE PRACTICAL NURSERYMAN.

PUBLICATION OFFICE:

HUNTSVILLE.

W. F. HEIKES, Editor and Manager.

Issued Monthly. Sent only to those in the trade. We do not solicit subscriptions. If you value THE PRACTICAL NURSERVMAN, please accept it with our compliments. Our circula-tion covers a list of 1,500 selected names of cus-toware and correspondents, made up through tomers and correspondents, made up through many years of active wholesale business. Every name represents a buyer of nursery stock, and this list contains only the names of those who buy at wholesale.

buy at wholesale. Advertisements 10c. a line agate; \$20.00 a page; one-half page \$10.00; one-fourth page \$5.00. Advertisements must be handed in one week before the day of publication. Adver-tisements for less than \$5.06 will not be accept-ed. Discounts; 3 times 5 per cent.; 6 times 10 per cent.; 12 times 25 per cent. The circulation of this Journal will be confin-ed strictly to Nurserymen, Florists and Seeds-men, and only invited advertisements of articles pertaining specially to these trades will be

pertaining specially to these trades will be inserted.

#### Apples in Cold Storage.

#### THE QUESTIONS.

1. When apples are stored in barrels in a good, cool cellar or storage room, should the barrels be headed, or will they keep equally well if the barrels are not headed? 2. Does it make any difference about the keeping of make any difference about the keeping of fruit, whether the barrels are laid down or stand on end?

#### THE ANSWERS.

1. If the barrels be headed, the apples will keep better, because this prevents evaporation, and makes them less subject to changes of temperature. 2. The position of the barrels will make no difference; I have tried both ways.

#### H. E. VAN DEMAN.

1. I think that apples, stored in a cellar, should be headed to keep them away from the light as much as possible; but I have my barrels made a little open between the staves around the head, so that air can circulate freely. 2. In regard to setting barrels on end, I cannot see any difference, if the bottom course of barrels be set on strips of boards so that the air can circulate under the barrels. We usually lay them down and put boards under the barrels near the ends of the barrels. T. B. WILSON.

1. My experience is entirely in favor of heading up barrels of apples, as stored away in the cellar, and thus, as far as possible, excluding the air from them. Some varieties are inclined to shrivel more or less, and will be found to retain their crisp fresh condition far better when thus handled, while all varieties, in my experience, will suffer less shrinkage and be found in better condition if thus cared for up to the time of their maturity. 2. Barrels should in all cases, where circumstances will permit, be stored upon the side, rather than to stand on end.

#### S. D. WILLARD.

1. My practice in keeping apples in a cellar is to leave the barrels without heading, for the pressure necessary to fit them to send to market will bruise some of the The fruit will also shrink so that apples. they will need filling up a little, even though they do not require resorting. So I set the lower tier without heading, and the second tier on top in place of a head, with loose heads laid on the upper tier. 2. It makes no difference, when headed, whether the barrels are laid down or stand on end, in regard to keeping. The apples should be covered in some way to secure an even temperature and to pre-T. S. GOLD. vent shriveling.

1. My experience in keeping apples is that they will keep quite as well in a cool cellar or storage room if the barrels are not headed, provided they are not disturbed. If, however, the doors or windows are left open at times, causing sudden changes in the atmosphere, then the barrels should be headed up tight, so that the apples will not feel the change. The evener and lower the temperature can be kept, the better it is for the apples, always keeping it above freezing point, however. If apples are to be kept in a warm atmosphere, or shipped during warm weather, I should prefer to slit the barrels to prevent heating, in the same way that peaches, pears and vegetables are shipped. 2. I can see no advantage in laying the barrels down, unless it be for convenience. My opinion is that more is to be gained by careful picking and handling than by the shape of the package in which they are kept. One rotten apple in a barrel will give all the others the influenza, if it has half a chance.

-Rural New Yorker.

C. W. SCARFF.

# The Huntsville Wholesale Nurseries.

JESSIE S. MOSS, PROPRIETOR. W. F. HEIKES, MANAGER. REFERENCES: W. R. Rison & Co., Bankers, Huntsville, Ala., and the Mercantile Agencies

> Address All Correspondence to W. F. HEIKES, MANAGER,

HUNTSVILLE, ALABAMA.

## Fall of 1896 and Spring of 1897.

The publication of this list abrogates previous quotations.

Except where prices are agreed upon, these quotations are subject to change without notice. See Terms and Conditions governing these quotations on another page.

### KIEFFER--Two Years.

Grafted on French Seedlings, Japan Seedlings, or Own Roots, as May be Preferred.

These were very strong, handsome, one year trees, mostly 4 to 5 feet bigh. They were grown from root-grafts. transplanted at one year old, cut back to the ground and one shoot allowed to grow. They have the appearance of two year buds, and are very fine roots and tops.

				CIPHER.	Per 10	Per 100	Per 1000
Two years	we branched,	¾ and up, 5 to 7 fe	et	Gulley	\$1 00	\$ 8 00	\$70 00
	44	11-16 to 34, "		Gamble	1 00	7 50	65 00
66	6.6	% to 11-16, 5 to 6 f	eet	Farnet	1 00	7 00	55 00
**	44	9-16 to %, 4 to 5 fe	et	Gentler	1 60	6 00	50 00
44	branched, 1/2 to	9-16, "		Gender	75	5 00	45 00
6.6	" 3 to 4	feet		Gilded	75	5 00	40 00
6.6	we branched, 1	to 1¼ inch, 5 to 6	feet6	limlet	1 25	10 00	90 00

PEAR TREES-On Pear Roots, Standard, Leading Varieties.

Our Pear Trees for the Fall of 1896 will be unusually well rooted, as they are budded upon transplanted pear stocks.

We can supply any of the following varieties of pears on LeConte stocks without additional cost

			CIPHER.	Per 10	Per 100	Per 1000
Two years, 1 to 1¼ inch	aes, 6 to 8 feat, Extra, we	ell branched	Easter	\$1 50	\$10 00	\$90 00
" <sup>3</sup> / <sub>4</sub> to 1 inch.	5 to 7 feet, No. 1	**	Editor	1 00	9 00	70 00
" 11-16 to 3. 5	to 7 feet, Medium No. 1	**	. Eldest	1 00	8 50	65 00
	to 6 feet, Light No. 1	4.6	Elicit	1 00	7 00	55 00
	o 5 feet, branched		. Empire	1 00	6 00	50 00
	o 5 feet "			75	5 00	45 00
" 3 to 4 feet, m	ore or less branched		Eurich	75	4 50	40 00
Bartlett	Clapp's Favorite	•		Lawrenc	e	
Beurre d'Apjou	Gakovska (Russ.)	Garber		LeConte		
Buffum	Idaho	Howell				
Dunamianko (Puco)	Duchose d'Angoulame					

Bessemianka (Russ.) Duchess d'Angouleme

KODNCE-Price: \$30.; \$25; \$20.; \$16.; \$12.50.; \$10.; \$3 per 100. GOLDEN RUSSET, CANNER'S HYBRID-Price: \$15.; \$13.50.; \$12.50.; \$10.; \$9.50.; \$5.50.; \$7.50

per 100.

#### **PEARS**--Standard, One Year Buds.

C

				CIPHER.	Per 10	Per 100	Per 1000
One year.	5 to 6 feet, l	ittle if any	branche	ed Ficile	\$1 50	\$12 50	\$100 00
010 jour,	4 to 5 feet	64	++	Famous	1 25	11 50	95 00
4.6	3 to 4 feet	**	66	Farmer	1 25	10 00	75 00
* 6	2 to 3 feet	4.6	**	Farther	1 00	7 50	60 00
Bartlett		Canner's	Hybrid	(Jap.) Garber	Jefferso	a	

(Jolden Russet (Japan) LeConte Early Harvest

The Kieffer and LeConte are root-grafts transplanted at one year old and cut back to the ground at one year after transplanting. Firey have the appearance of strong one year buds. They are very fine and cannot fail to give satisfaction.

DISTRIBUTING POINTS.—We are making St. Louis, Mo., Cincinnati, Ohio, Rochester N. Y., and Philadelphia, Pa., distributing points; and will deliver free of freight charges to transfer companies, at either of these places, all orders in car lots, or in less than car lots, to be shipped from Huntsville on the dates named below:

For St. Louis-Early shipments from September 20th to October 10th; late shipments from October 25th to December 10th.

For Cincinnati, Rochester and Philadelphia-November 1st.

The orders will be packed in Huntsville, and those for less than car lots will be combined to make up car lots and shipped to these points and distributed promptly to the various railroads centering there. This plan insures quick time and low freight rates. Orders for less than car lots must be boxed at Huntsville. The price of boxes will be additional.

This offer to deliver to distributing points free of freight charges will not apply to less than car-lot orders, if shipment is required at other than the above named dates; but we will ship car-lot orders at any time after September 20th anywhere desired within the territory tributary to the cities designated, and will deduct from the bill the cost of freight to the nearest distributing point.

Our reasons for charging more for peach trees north of the Ohio River are that we must pay freight to distributing points, whilst our Southern customers pay freight from Huntsville, and that for shipments to Northern points we are usually required to dig early or place in cold storage in Spring, all of which is expensive, and the low prices we quote on peach trees to Southern points cannot bear it. We make no additional charge for other trees for Northern points.

## KIEFFER AND LECONTE--One Year Cuttings and Grafts.

Sy not inanothan inb.			
CIPHER	Per 10	Per 100	Per 1000
Kieffer, one year, grafts, 5 to 6 feet, not branched	\$1 00	\$7 00	\$65 00
" 4 to 5 feet " Fathom	1 00	6 00	60 00
" " 4 to 5 feet "	75	5 00	50 (0
		SEE	
$\begin{array}{cccccccccccccccccccccccccccccccccccc$	BILOX	I NURS	ERIES
" " " to 5 feet, "		PAGE.	
PEARSDwarf, Two Years.			
C1PHER.	Per 10	Per 100	Per 1000
Duchess d'Angouleme, 2 years, 34 to 1 in. 4 to 5 ft, branched Foppish	\$1.00	\$7 00	\$65 (0
" $5\%$ to $3\%$ , 3 to 4 tt " , Fulton	1 00	6 00	50 00
" " 9-16 to %, 2 to 3 ft " Furrow	1 60	5 00	35 00
" " " 7-16 to 9-16, 2 to 3 ft " Furnace	50	3 00	$25 \ 00$
<b>PEARS</b> Special Varieties.			
Cipher.	Per 10	Per 100	Per 1000
	\$2 50	\$22 00	\$200 00
One year, 5 to 5 feet, little if any branched	2 00	18 00	160 00
	1 75	15 00	125 00
" 2 to 3 feet " "	1 50	12 00	100 00
Koonce Lincoln Coreless Lincoln			
APRICOTSOn Plum.			
(TPHER.	De= 10	Per 100	D - 1000
			Per 1000
Harris, one year, 11-16 and up, 5 to 7 feet, well branched Umbria	\$1 00 1 00	\$9 00	\$80 00
$\begin{array}{cccccccccccccccccccccccccccccccccccc$	1 00	8 00 7 00	75 00
" " $\frac{16}{10}$ to 9-16 4 to 5 feet " Under	75	6 00	
" " 3 to 4 feet, branched	60	5 00	40 00
" 2 to 3 feet " Ulster	60	4 50	35 00
QUINCES.			00 00
Cipher.	Per 10	Per 100	Per 1000
Orange, Meech, two years, % to 11-16, 4 to 5 feet, branched. Tartar	\$1 00	\$9 00	
9-16 to %. 4 to 5 feet "Tactics	1 00	8 00	\$80 00 75 00
" " " " " " " " " " " " " " " " " " "	75	7 00	65 00
$1-16$ to $\frac{1}{2}$ , 2 to 3 feet $1-12 affy$	75	6 00	50 00
Orange, Meech, one year, 3 to 4 feet, not branched, Teller	1 00	9 00	80 00
" " " " " " " " " " " " " " " " " " "	1 00	8 00	70 00
"" " " 1 to 2 feet " Tardy	75	5 00	35 00

These two-year Quinces were headed back to 18 inches in the Spring, and are uniformly branched and handsome.

This is the nurseryman's paradise. There are no injurious insects on nursery stock, no slugs in pears, no aphis in cherries nor peaches, no San Jose scale in anything, There are some borers in the roots of peach trees, but everybody knows how to get them.

We dig each order seperately and not until time to ship. The trees are taken to the packing-house as fast as dug, and boxed immediately. We do not "heel in" anything. Everything is sent out fresh. That is worth a big per centage to the customer who is expecting his trees on time and in good condition to handle again in filling his orders.

**PLUM TREES--**On Plum, Two Years, Americana Type.

		CIPHER.	Per 10	Per 100	Per 1000
Two years.	34 to 36, 5 to 6 feet, well branched	Hammer	\$1 50	<b>\$11</b> 50	\$90 00
ũ.	11-16 to 3/4, 5 to 6 feet "		1 50	11 00	85 00
66	% to 11-16, 5 to 6 feet "	Harden	1 50	10 00	80 00
66	9-16 to %. 4 to 5 feet "	Harrow	1 25	9 00	70 00
66	1/4 to 9-16, 4 to 5 feet		1 00	7 50	60 00
<b>6</b> -	7-16 to ½, 4 to 5 feet "		75	6 00	50 CO
44	3 to 4 feet, more or less branched		75	5 00	35 00
Wolf	Weaver	Quaker	Hawkeye	,	
DeSoto	Forest Garden	Illinois Ironclad	Cheney		
Forest Ros	50				

STODDARD, 25 cents each.

**PLUM TREES**--On Plum, Two Years Oriental Varieties.

			CIPHER.	Per 10	Per 100	Per 1000
Two years, ¾ to 1 in	ch, 5 to 7 feet, wel	l branche	$d.\ldots.Hillock$	<b>\$1</b> 50	\$11 50	\$90 00
" 11-16 to 3/4	, 5 to 6 feet	. 6		1 50	11 00	85 00
" % to 11-16	5 to 6 feet	**	History	1 50	10 00	80 00
" 9-16 to %,	4 to 5 feet	**	$\dots$ $Hidden$	1 25	9 00	70 00
	4 to 5 feet	**	Hiding	1 00	7 50	60 00
Yellow Japan	Berckmans		Prunus Simoni			

PLUM TREES -- On Plum, One Year, Oriental Varieties.

			CIPHER.	<b>Per 10</b>	Per 100	Per 1000
One year.	11-16 to 34, 5 f	to 6 feet, well branc	hed Lessen	<b>\$1</b> 25	\$11 50	\$90 00
	% to 11-16, 4	to 6 feet "	Letter	1 25	10 00	80 00
6.	9-16 to %, 4 t	o 5 feet "	Liking	1 00	8 00	70 00
44	1/2 to 9-16, 4 t	o5feet "	Limber	1 00	7 00	65 00
**			branchedLimpid	75	6 00	50 00
66	3 to 4 feet		Linger	75	4 50	35 60
**	2 to 3 feet	**	Liquor	50	3 50	30 00
Abundan	ce (Botan)	Kerr (Hattonkin No		Kelsey		
Satsuma	(Blood)	Ogon	Burbank	Chabot		
Orient	· · ·	Yellow Japan	Red Nagate	Norman	d	
Willard		Yosobe	Strawberry	Berger		
Berckma	ns (Sweet Bot	an)	Maru	0		

WILLARD-A month earlier in ripening than Abundance, earlier than Wild Goose or any of the English Varieties.

WICKSON-NEW.-Sent out by Mr. Burbank last Winter, and considered by him as the finest of all Japanese plums. Price: \$150.; \$135.; \$125.; \$115.; \$100.; \$90.; \$85 per 1000.

RED JUNE-Price: \$125.; \$115.; \$100 \$90.; \$80.; \$70.; \$65 per 1000.

### PLUM TREES -- On Plum, One Year, Native Varieties.

Chickasaw Type.

		Cip	HER. Per 10	Per 100	Per 1000
One year, 11-16 and up, 5	to 6 feet, well branched	d Kee	nly \$1 25	\$9 00	\$75 00
" <sup>5</sup> % to 11-16, 4 to				8 00	70 00
" 9-16 to %. 4 to 5	5 feet "		nal 100	7 10	60 00
" ½ to 9-16, 4 to 5				6 50	50 00
• " 7-16 to ½, 4 to 5	i feet, more or less bran	nchedKin	dle 75	4 00	35 00
" 3 to 4 feet,	**	Kit	ten 60	3 50	30 00
	40. Apricot Forest Rose	Golden Beauty Poole's Pride	Pottav	attamie	
MILTON AND CHARLES I			<b>\$</b> 85.: \$75.: \$70	.: <b>\$</b> 65 pe	r 1000.

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PENNSYLVANIA, July 9, 1896. -- "The box of Kieffers which I got of you last Spring were nice trees-the best that ever came to this neighborhood, and of the 250 not one failed to grow; by this time mostly have branches from 2 to 3 feet long. I indeed appreciate your goods"

KANSAS, Sept. 12, 1896.-"The trees you sent me the 30th of last September did fine. I had some Standard Pears, Peaches and Cherries left over till Spring, and they grew well."

			CIPHER.	Per 10	Per 100	Per 1000
Morellos ar	nd Dukes	, 2 yrs, ¾ to 1 in., 5 to 6 f	t., well branched Object	\$1 00	\$7 00	\$55 00
. 1	••	" 11-16 to ¾, 5 to 6	ft. '' Oblige	1 00	6 50	50 60
6.6	4.6	" % to 11-16, 4 to 5		1 00	5 00	40 00
4.6	66	" 9-16 to %, 4 to 5 f		75	4 50	35 (0
66	6.6	" ½ to 9-16, 4 to 5 f		75	4 00	30 00
66	4.6		r less branched. Onward	75	3 50	25 60
Hearts and	Bigarrea	aus. 2 yrs., 3/ to %, 5 to	3 ft., well branched, Organ	1 00	7 00	65 00
6.6	••	" 11-16 to 34. 5		1 00	6 50	60 00
6.6	6.6	" % to 11-10, 4	to 6 ft. " Offset	1 00	5 00	45 CŎ
6.6	۰۰	" 9-16 to %, 4 t		75	4 50	35 00
6.6	66	" ½ to 9-16, 4 t		75	4 00	30 00
<b>6</b> •	66		e or less branched. Oppose	75	3 50	25 00
Early Rich English Mo Gov. Wood	orello	Wragg Ostheimer Dychouse Victoria (Puss.)	Olivet Large Montmorency Ea. Lamaurie	Black T Manger Early R		
Lutovka (I	auss.)	Vladimir (Russ.)	Montmorency (Ord.)			

#### CHERRY TREES .- Two Years, on Mahaleb.

PEACH TREES .- On Peach, Leading Varieties.

Our Peach Trees are tudded on seedlings, grown from Tennessee and Alabama pits. They are free from Aphis or Root-Knots, and have fewer borers than those from most nurseries. We can supply beautiful medium and small-sized peach trees this year. The lands upon which our peach trees are grown this year produces a light, well-matured tree, with fine roots. These trees will answer well the purpose of "June Buds," and are very much better to trans-plant, as they will be well matured to the terminal bud, while June Buds are often tender at the tips. The little trees we offer should not confounded with the little culls left after the larger trees have been dug and offered so cheaply by other nurseries. Our peach trees have been grown with especial reference to the Scuthern trade, where small sizes are mostly wanted. The Yellows and Rosette are unknown in this locality, and we have been careful not to bring in any buds from affected localities. any buds from affected localities

For the dollars per 1,000 additional on peach trees going north of the Ohio River.

		CIPHER.	Per 10	Per 100	Per 1000
"9-16 to 5-8, 4 "52 to 9-16, 32 "7-16 to 1/2, 33 "2 to 3 feet, 1 "1 to 2 feet	o 6 feet, branched, extra to 6 feet "No. 1 \$ to 5 feet "No. 1 to 4 feet, more or less bran ittle if any branched 1 inch, 5 to 8 feet, brancl	Ransom Rattle Rebate schedRecite Resource Render	$\begin{array}{c} \$1 \ 00 \\ 1 \ 00 \\ 75 \\ 60 \\ 60 \\ 50 \\ 1 \ 00 \end{array}$	\$6 00 5 00 4 00 3 50 3 00 2 50 6 50	\$40 00 35 00 30 00 25 00 20 00 12 50 50 00
Alexander Amelia Allbright's October Beer's Smock Blood Cling Bokara Beer's Late Cell of Ga Bhinese Cling Crawford's Early Crawford's Early Crawford's Early Crawford's Cling Carpenter's Cling Champion	Crosby Chinese Blood Early Rivers Elberta Early Barnard Early Barnard Early Tillotson Ea. Canada Foster F. St. John Family Favorite Globe General Lee Gold Dust Gold Dust Gold Drop Horton's Ea. Rivers	Heath Cling Hynes' Surprise Hale's Early Hill's Chili Jessie Kerr Japan Blood Lemon Cling Lady Ingold Longhurst Mary's Choice Mary's Choice Mountain Rose Old M. Free	Susqueh Salway Stump t Snow's ( Sneed Stevense Thurber Tuskena Wager Michiga	s Late Favorite anna he World Drange on's Rare n Early	l ripe
TRIUMPH AND GRI	EENSBORO-Price: \$100.;	\$90.; \$75.; \$70.; \$65.;	\$60.; \$	100 per 1,	000.

We will begin shipping North for cellaring October 20th, continuing until in December. Northern customers wishing to lay in a supply for spring should correspond with us early.

We wish our customers to keep in mind, when considering prices offered by others, that we hold to our high standard in grading and quality of our stock and that we ship promptly and handle trees in a better manner than any one else in the trade.

Our customers all say that our cherry trees are better rooted and better graded than any that can be had elsewhere.

#### GRAPE VINES.

These vines are grown for us by one of the most successful growers of grape vines at Fredonia, N. Y. We guarantee them equal to the very best produced in quality and grade.

			t-class, e year.		t-class, years.
Leading Varieties.	Po	Ma	rshall. Per 1000	Ma	ntel. Per 1000
			16 00	\$ 2 80	\$ 25 00
Agawam (Rog. No. 15) Barry (Rog. No, 43)	· • • • •		100 00	p 2 00 16 00	150 00
Black Eagle	··· •		70 00	11 00	100 00
Brilliant	5	00	400 00	70 00	600 00
Brighton		2 80	25 00	3 30	30 00
Catawba		1 50	12 00	2 00	18 00
Champion or Talman	:	1 50	11 00	1 80	16 00
Concord		1 00	9 00	1 50	13 00
Cynthiana	!	3 50	60 00	9 00	80 60
Delaware		2 20	20 00	3 00	27 60
Diamond		2 20	20 00	3 30 3 30	30 00 30 00
Dracut Amber		$\frac{2}{2} \frac{20}{80}$	$\begin{array}{ccc} 20 & 00 \\ 25 & 00 \end{array}$	3 30	30 00
Duchess		1 00	25 00 35 00	4 00 5 50	50 00
Eaton			125 00	20 00	175 00
Early Victor	1	2 80	25 00	4 50	49 00
Early victor		ī 50	12 00	2 00	18 00
Empire State		2 20	20 00	3 30	30 00
Goethe (Rogers' No. 1)		5 5.0	60 00	10 00	90 60
Green Mountain	10	3 (0	150 00	20 00	175 00
Hartford	1	2 20	20 00	3 30	30 00
Hebermont		7 60	65 00	10 Ou	90 00
Ives		L 50	12 00	2 00	18 00
Jessica		50	60 00	10 00	90 00
Lady		3 50	30 00	5 00	45 00
Lenoir	1	1 00	$130 \ 00 \ 16 \ 00$	$     \begin{array}{r}       24 & 00 \\       3 & 00     \end{array} $	$220 \ 00 \\ 25 \ 00$
Lindley (Rog. No. 9)		1 80	90 00	16 00	25 00 150 00
Lutie	1	2 20	20 00	3 30	30 00
Martha Massasoit (Rog. No. 3)		3 00	27 00	4 50	40 00
Massasoft (Rog. No. 3)		2 80	25 00	4 00	37 00
Moyer		2 80	25 00	4 00	37 00
Moore's Early.		2 20	20 00	3 30	30 00
Mo. Reissling.		2 20	20 00	3 50	30 00
Niagara		1 50	12 00	2 00	17 00
Norton		3 50	60 60	9 00	80 00
Perkins		4 50	40 00	6 50	60 00
Pocklington		1 50	12 00	2 00	18 00
Prentiss		5 50	50 00	8 00 2 8)	$   \begin{array}{r}     75 & 00 \\     25 & 00   \end{array} $
Salem		1 80 2 20	$   \begin{array}{ccc}     16 & 00 \\     25 & 00   \end{array} $	2 8)	25 00
Vergennes		2 20	25 00	3 30 4 00	37 00
Wilder Woodruff Red			100 00	16 00	150 00
Woodruff Ked Worden	1	1 50	12 60	2 00	17 00
Wyoming Red		2 20	20 00	3 30	30 00
No. 2 one-year vines, two-thirds the price of No. 1 one-y			(arble.)		

No. 2 one-year vines, two-thirds the price of No. 1 one-year. (Marble.)

Two-year No. 1½ vines, of most kinds, one-half between price of two-year No. 1 and one-year No. 1. (Madame.)

0

Grape vines f. o. b. at Fredonia, N. Y.

TRADE DISCOUNTS ON GRAPE VINES.-\$3.00 to \$10.00 worth at 100 rates. \$10 to \$25.00 worth at 1.000 rates. \$25.00 to \$100.00 worth 10 per cent. discount from 1,000 rates. Over \$100.00 worth, send list for Special Prices.

APPLE SEEDLINGS.-Nebraska and Kansas grown. Special prices upon application. MOSS, baled in wire, at Wisconsin points. Special figures. HEIKES-BILOXI NURSERIES COMPANY PRICE LIST.

#### Heikes-Biloxi Nurseries Company, BILOXI. MISSISSIPPI.

Capital Stock, Paid Up, \$20,000.

JESSIE S. MOSS, President,

4

MILTON MOSS, Vice-President.

W. F. HEIKES, Secretary, Treasurer and Manager.

MANAGER'S OFFICE. HUNTSVILLE, ALABAMA.

> All Correspondence relating to Trees and Plants should be addressed to W. F. HEIKES, MANAGER, Huntsville, Ala.

#### STANDARD PEAR TREES -- Two Years.

Kieffer, LeConte, Idaho, ¾ to 1 inch, \$75; 11-16 to ¾, \$70; ¾ to 11-16, \$60, 9-16 to ¾, \$50 per 1,000.

#### STANDARD PEARS .- One Year.

Kieffer, LeConte, Garber, 5 to 6 feet, \$50; 4 to 5 feet, \$40; 3 to 4 feet, \$35 per 1,000. PLUMS-One Year. on Plum.

Satsuma, Robinson, Pottawattamie, 5 to 6 feet, \$75; 4 to 5 feet, \$50; 3 to 4 feet, \$30 per 1,000.

### MULBERRIES .- Very Fine.

New American and Downing, two years, 34 to 1 inch, \$100; 5% to 34, \$80; 9-16 to 5-8, \$75 per 1,000. Hicks', 2 years, same price. Hicks', 2 years, same price. Hicks' Mulberries, one year, 6 to 8 feet, \$6); 5 to 6 feet, \$50; 4 to 5 feet, \$45 per 1,000. New American and Downing, one year, 6 to 8 feet, \$8); 5 to 6 feet, \$75; 4 to 5 feet, \$60 per 1,000.

FIGS

Assorted, one year, 4 to 5 feet, \$3.50 per 100; 3 to 4 feet, \$8.00 per 100; 2 to 3 feet, \$7.00 per 100.

PECANS -- Budded and Grafted. -- Stuart and Russell, 4 to 5 ft, \$1.25 each; \$10 per 10.

We have decided to make a grade of Roses called No. 1½. This grade will be made up of plants just under No. 1, such as do not have the required number of branches or slightly under weight and height. This grade will do to fill agents select orders where heavy grades are not required, and makes a very nice grade for potting off to sell in spring as blooming plants. Price 30 per cent. off the price of No. 1.

**ROSES**--One Year. Own Roots, 2 to 4 Feet.

		т	on 10	Day 100	D 1000
Hybrid Perpetuals, No. 1		r	\$75		Per 1000.
Altred Colombe	Fisher Holmes	L. Efant du Mt. C	010	\$6 00	\$ 50 00
Baron Prevost	Francois Levet	Marshall P. Wild	armei		
Baron de Bonstetten	Gen. Jacqueminot		er		
Caroline de Sansal		Magna Charta			
	John Hopper	Paul Neyron			
Coquette des Alps	Jules Margottin	Ulrich Bruner			
Columbia	Joasine Hanet	Vick's Caprice			
Coquette des Blanches	La Reine	Marquis Bocella	-		
Bourbons and Hybrid Teas,	No. 1		75	6 00	50 00
Hermosa Climbing Teas, No. 1	La France	Souvenir de la Mal	maiso		
Climbing Teas, No. 1			1 75	$15 \ 00$	125 00
Marechal Niel, (Grafts)					
Mosses			75	6 00	50 00
Blanche Moreau	Henry Martin	Luxemburg			
Blanche Robert	Capt. John Ingram	Mad. Alboni			
Comptesse de Murinais	John Cranston	Salet			
Climbing Roses			50	3 50	30 00
Baltimore Belle	Queen of the Prairie	Seven Sisters	00	0.00	00 00
Climbing Roses			75	6 00	50 00
Gem of Prairie	Jules Margottin	Wm, Allen Richard	dson	0 00	50 00
Victor Verdier	o mot stargottin	the second second	1301		
Madame Plantier			50	3 50	30 00
Harrison's Yellow			75	6 50	
Crimson Rambler			1 75	15 00	60 00
Ornhood Realford		• • • • • • • • • • • • • • • • • • • •	T 10	10 00	

NO. 2 PLANTS OF ABOVE VARIETIES FOR TRANSPLANTING AT ONE-HALF THE PRICE OF NO. 1. The top of No. 2 plants will be cut back to 2 or 3 inches, as they are only intended for transplanting. Grown from cuttings. Price of boxes or bales to be added. Delivered at depot at Biloxi. Orders sent in by Northern customers for Spring delivery, we will pay freight to St. Louis, and hold in cold storage there until wanted. The No. 1 plants will have three or more branches and will be cut back to 24 to 30 inches. The roots are very fine.

20 Terms and conditions governing above quotations are the same as those given by the Huntsville Wholesale Nurseries.

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#### Terms and Conditions Governing Quotations in the Price List of the Huntsville Wholesale Nurseries.

RATES .- As we send this list to the trade only, we make the difference in prices between the 10, 100 and 1000 rates very slight—simply sufficient, as a rule, to cover the difference in the expense of the sum of the second sec of handling in the smaller numbers. We uni-formly tie in bunches of 10, when consistent with the order, and we suggest to our customers to make their orders for varieties in multiples of 10 as far as practicable. Orders for 50 and not over 300 trees, if for not less than 10 of a variety, will be charged at the rate per hundred. Orders requiring 300 trees or more, and not less than 10 of a variety. will be filled at the lowest quoted prices. Orders for less than 10 trees of one variety, will be charged at the rate per ten.

one variety, will be charged at the rate per ten. SEASON.—Our packing and shipping season begins by the 20th of September, and continues until about the first of March. We have great advantages to offer here in early shipments for the North in Spring. We do not accept orders for trees we do not grow, as we never buyt rees to sell again. You can de-pend upon us for fresh dug trees. Each order is taken up separately, and not until it is wanted for shipment.

SHIPPING DIRECTIONS .- We respectfully beg our patrons to furnish us with explicit direc-tions as to shipping, and the mode of conveyance by which they desire trees forwarded. When no or which they desire trees to warded. Which ho particular directions are given, we forward according to the best of our judgment. But in no case do we assume any responsibility as to safe delivery and condition of Trees and Plants after a proper shipment by us.

RELEASE.—When prepayment of freight is not required, we will Release and Guarantee, and take forwarder's receipt and mail to consignee. take forwarder's receipt and inall to consignee. It is left to the option of the shipper of trees over some railroads, whether he will release them or not under the clause "Value less than \$5,00 per 100 lbs." If released under this clause, the freight is less on roads governed by this classification, and we will assume it to be proper classification, and we will assume to to be proper to make this release, without reference to the value of the trees, unless instructed to the con-trary. This clause does not apply upon roads under some of the district classifications, and because of this confusion we will not be held responsible for any oversight to release, unless instructed by our customers. Claims for delay or loss must be made to the forwarders.

PACKAGES.—The cost of package must be added to the prices quoted in this list, as follows:

Boxes 30 inches square, from 7½ to 9 for 100%; as the trees may require, each \$2.50; boxes 21 inches, \$2.00; boxes 18 inches, \$1.50; bales from 25c. to 75c. each.

PACKING .- Goods will be packed in moss, and especial care taken to insure their arrival in the best condition.

ASSORTMENTS .- We do not require customers AssorrMENTS.—we do not require customers to take an assorrment threy do not wish, but will sell one variety alone if desired. If any substi-tution can be allowed, either in grade or variety, it should be so stated when making the order. As a rule we do not substitute without permission.

CAUTION .- We accept all orders upon the condition that they shall be void, should any injury befall the trees from frost, hail, storm, fire, or other causes over which we have no control

TERMS.-Cash. When desired, we will allow 30 to 50 days from date of shipment, to responsible.

prompt-paying customers. Parties with whom prompt-paying customers. Farties with whom we have had no business transactions, will save time by sending reference, with order. We wish it expressly understood that payment is expected from the first collections made, and the time named is only intended as so many days of grace in which to make returns. To perform suptomore who will tolay in stock days of grace in which to make returns. To northern customers, who wish tolay in stock for Spring trade, we will ship late in Fall or early in Spring, and allow time for payment till May 15th. If shipment is required in the Fall for Spring use, a note is to be given upon receipt of the trees. We do not allow any discount for cash, but we make our prices low to command eash, or prompt returns. In orders command cash, or prompt returns. In orders when the time is not mentioned, 30 days is to be when the time is not mentioned, so tay is to be understood. Interest at the rate of 8 per cent per annum must be paid on over due accounts. Should prices be changed, either higher or lower, during the season, the prices ruling at the time the order is made, are expected to stand.

stand. FORMS OF PAYMENT.—All bills are payable at the office of the seller, and remittances should be made by drafts on New York, Chicago or St. Louis, or by money orders on some Express Company, or by postal orders. We will, how-ever, accept checks from those of our customers who may be located at places having no bank-ing, express or postal facilities, provided they make them in every case payable "with ex-change", or add ¼ of one cent. to the amount of the bill for the cost of collection. GRADES.—We grade very carefully, in some cases by caliper, in others by height. When graded by both caliper and height, the caliper must govern, as the height then numed is only to be considered approximately. When graded by height or caliper, we include the lower num-

be considered approximately. When graded by height or caliper, we include the lower num-ber and exclude the higher. Instance: In a grade of 4 to 5 feet trees, the 4 feet trees are in-cluded, but not the 5 feet trees. If 5 feet trees Guaranted, the 5 to 6 feet grade must be ordered. GUARANTEE OF GENUINENESS.—While we ex-

ercise the greatest diligence and care to have all our Trees, etc., true to label. and hold ourselves in readiness, ou proper proof, for epiace all trees, etc., that may prove untrue to label, free of charge, or refund the amount paid, it is mutu-ally understood and agreed to, between the purchaser and ourselves, that our guarantee of gen-uineness shall in no case make us liable for any

underess shall in he case make us have for any sum greater than that originally received for said trees, etc., that shall prove untrue. ACCEPTANCE.—Notice should be sent us by tel-egraph, at our expense, if there is any cause of complaint, or should the trees be refused, stating reasons. Claims for deduction, from whatever cause, will receive consideration only when made promptly upon the receipt of the trees. If trees show any signs of shrivelling upon arrival, they show any signs of shrivelling upon arrival, they can usually be restored by being thoroughly watered and buried entirely under the ground for two or three days. Should there be any frost in the trees upon arrival, they should not be removed from the box until the frost is all out. The box should be placed in the cellar or pro-tected in some other way. The presence of frost in the boxes is not to be considered an evidence of bad condition, as we pack to secure the trees against damage, if the frost is allowed to come out in the natural way. Goods will be considered accepted if removed from the boxes in which they are packed, withfrom the boxes in which they are packed, without notice of complaint to us and without our orders for their disposition

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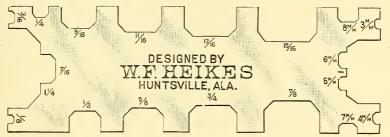
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PEAR, Kieffer and Garber; Dwarf, Duchess. PLUM, largely Japanese. CHERRY, leading kinds. PECANS, Magnolia, Grandiflora, Norway Spruce, Junipers and Shrubs. Write for prices.

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Huntsville, Ala.

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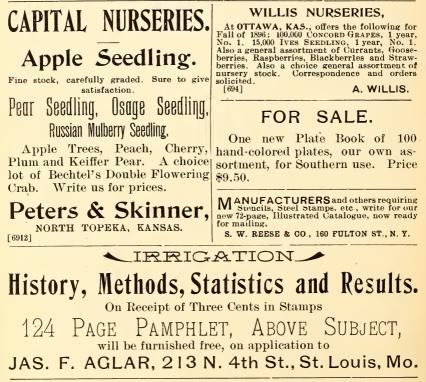
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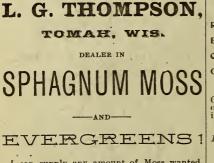
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Introducer of the Pearl, the most prolific Gooseberry known. I have the largest block of Currant and Gooseberry of any Nurseryman in the United States.

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P. S.-Columbian Raspberries,-I am grow-P. S.-Columbian Rasperries, -1 am grow-ing a large stock of this valuade new berry; and I am "not in the combine," and can there-fore make my own prices. I guarantee my stock to be the True Variety. Also growing this search Goden Mayberry, Strawberry-Rasp-herm and Longe Deer berry, and Logan Berry.



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